## Annual Report 2007

$\gg$ Experience, Commitment and Service


PIGT
Pakistan International Container Terminal Limited

## Board of Directors



## Company information



## Board of Directors

## Cheirman

Capt. Haieem A.SIddiquI

## Chief Executive

Capt.Zafar Iqbal Awan

## Diractory

Mr.Aasim Azim Siddiqui
Mr. Sharique Azim Siddlqui, Chief Operating Officer
Mr. Danish Azim Siddlqui
Syed Nazim A. Shah
Mr.All J. Siddiqui
Chief Financial Omicer ${ }^{8}$ Company Secretary
Mr.M.Masood Ahmed Usmani, FCA
Audit Committee

## Chairman

Syed Nazim A. Shah

## Members

Mr. Aasim Azim Siddiqui
Mr. Ali J. Siddiqui

## Secretary

Mr.M. Asif Mallk, ACA

## Auditars

Ford Rhodes Sidat Hyder \& Co.
Chartered Accoumrants, 6th Floor, Progressive Plaza,
Beaumont Road, P.O. Bex 15541 Karachi-75530 Tel. 5650007-11

## L.egal Achvisors

Kabraji \& Talibuddin 64-A/1, Guishan-e-Faisal, Bath Island, Karachl.
Usmani \& Iqbal 6th Floot, Business Centre, Mumtaz Hassan Road, Karachi.

## Bankers

Feisal Bank LImited
Crescent Commercial Bank Limited
JS Bank Limited
United Bank LImited
Standard Chartered Bank(Pakistan) Limited

## Registared \& Head Onfica

2nd Floor, Business Plaza, Mumtaz Hassan Road, Karachl.
Tel. 2400450-3 Fax. 2400281

## Terminal

Berth 6-9, East Wharf Karachi. Tel. 285570114 Fax 2854815

## Registrar / Tranaffer Agent

Technology Trade Services (Pvt) Ltel. 241-C, Block-2,PPEC.H.S., Karachi. Tel. 4391316-7


Operate a Container Terminal at Karachi Port that provides the highest level of quality services to its clients


A Company dedicated to fulfilling the Port Service requirements of Customers and Users of Karachi Port at an economic cost turough optimum use of human and financial resources and giving a fair return to investors

# Corporate Social Responsibility 

PICT continues to contribute to the social development of the community by focusing on the welfare of employees, supporting various NGOs in fulfilling their noble cause, providing a better workplace and healthier environment. We provide career development and skills enhancement of our staff through regular training sessions.

PICT extends free sessions of technical training to Engineers on our state of the art Equipment, and throughout the year we extended free training sessions to Gwadar Port Authority and Pak Navy Engineers.

## Support for Non-Profit Organizations

As part of its corporate social responsibility initiatives, PICT supports a number of charities and trusts:
Al-Shifa Trust provides relief and rehabilitation services to special children suffering from cerebral palsy and other motor disorders.

The Citizens Foundation runs a professionally managed network of purpose-built schools in the poorest rural areas and most neglected urban slums of Pakistan.

SIUT (Sind Institute of Urology and Transplantation) provides medical setvices to the patients suffering from Urology, Nephrology, Transplantation and Liver Diseases.

The Kidney Center provides medical services to the patients suffering from Urology, Nephrology, Transplantation and Kidney Diseases.

FLAME - is a registered NGO in Pakistan and its goal is to provide basic primary level education to the poor and disadvantaged children currently denied their basic right of access to education. FLAME's mission is to promote literacy and increase access to basic education among the poorest children who are unable to attend the formal school system.

The Acumen Fund - aims in removing the poverty in Pakistan and globally as well, by investing in the leading investment enterprises. In Pakistan Acumen Fund is focusing and inducing their Investments in Kashf Foundation and the SAIBAN.

Kashf Foundation - is a leading non-profit microfinance Institution and offers loans in small denominations to the poor women since 2002. SAIBAN - a non-profitable institution, providing affordable housing to low income groups and urban squatters since 1990s.


## Committed ta Cranting a Batter Woricplaco

PICT is committed to make the workplace better by following the highest standards of corporate govemance and social responsibility. As a public sector organization, PICT belleves in building strong relatlonships with customers, employees, and the communities in which it operates. The organization's values are exemplified in a range of corporate initiatives designed to Impact positlvely on the llves of multiple stakeholders. PICT practices actlve corporate citizenship through social services, support for non-profit organizations, medical services for employees, promotion of sports among the employees.

## Health, Safery and Environment

PICT, shortly after its inception has been "Occupation Health and Safety Assessment Series" compliant and also complying with the standards set by International Finance Corporation (an irvestment wing of World Bank). For this purpose, dedicated HSE deparment has continuously carried all the Issues relating to Health, Safety and Environment, by taking all necessary measures in compliance with the Laws and Regulations.

## Human Resources Development

We are providing quality services to our cllents, which have been achleved by having a team of high class professionals working with the crganization. The team has been formed by developing skills in their relevant fields, by pursuing professional trainings. In result of which, we obtained efficient performance and ultimately resulting in their career bullding to become a responsible member of the saciety.

PICT prides itself as being the only Pakistani owmed and operated container terminal in Pakistan, and we sincerdy endefivor to serva the nation and the trade as a responaible corporate citixon.

## Notice of the 6th Annual General Meeting

Notice is hereby given that the 6 th Annual General Meeting of Pakistan International Container Terminal Limited will be held at Besch Luxury Hotel, Karachi, on Saturday, September 29, 2007 at 10:00 A.M. to transact the following business:

## Ordinary Businass:

1) To confirm the minutes of 5th Annual General Meeting held on September 29,2006.
2) To receive and adopt Audited Accourts for the year ended June 30, 2007 together with Auditors' and Directors' Reports thereon.
3) To approve the final dividend on Preference Shares @ Rs. 1 per share amounting to Rs. $18,000,000 /$-for the year ended June $30,2007$.
4) To appoint Auditors for the year 2007-2008 and fix their remuneration. The present auditors, W/s. Ford Rhodes Sidat Hyder \& Co.,

Chartered Accountants, retire and being eligible, offer themselves for re-appointment.
Special Businexs:
5) To consider and if thought appropriate, pass the following resolutions as and by way of Special Resolutions:

## RESOLYED THATI

i) the Authorised Capital of the Company be and hereby Increased from Rs. $1,000,000,000$ (Rupees One Billion Only) divided into:a) $82,000,000$ Ordinary Shares of Rs. 10 each; and b) $18,000,000$ Preference Shares of Rs. 10 each, to: Rs. 2,000,000,000 (Rupees Two Billion Only) divided into: a) $182,000,000$ Ordinary Shares of Rs. 10 (Rs. Ten) each; and b) $18,000,000$ Preference Shares of Rs. 10 (Rs. Ten) each and that:
a) Clause $V$ of the Memorandurn of Association of the Company be and is hereby amended and read as follows:
"V. The Authorised Share Capital of the Company is Rs. 2,000,000,000/- (Rupees Two Billion Only) divided Into: (a) $182,000,000$ Ordinary Shaves of Rs. 10 /- (Rupees Ten) each; and (b) $18,000,000$ Preference Shares of Rav 10 - (Rupees Ten) each, with powar to increasa or reduce the capital and to consolidete or sub-divide the shares and isaus shares of different ldinds or dasses therein of higher or lower denominations in such manner as may for the time being authorised by the regulations of the Compmiry mnd subject to applicable law.".
b) Clause 5 of the Articles of Association of the Company be and is hereby amended and read as follows:
"S.The Authorised Shere Cespital of the Company is Re, 2,000,000,000/- (Rupees Twro Billion Only) dividied inte: (o) 182,000,000 Ordinary Sharas of Rs, 10/-(Rupaes Tan) amch; and (b) $18,000,000$ Prefiarance Sharas of Rs. $10 /$ - [Rupaen Ton) each."
6) To consider and approve the issuance of Bonus Shares as pecommended by the Board of Directors and to pass the following resolution as an Ordinary Resolution:

## RESOLVED THAT:

(6) A sum of Rs. 151,601,600/-out of the free reserves of the Company to be capitallzed and applied towards the lssue of 15,160,160 bonus shares of Rs $10 /$-each and allotted as fully paid bonus shares to those members of the Company whose names appear in the Register of Members of the Compary on September 20,2007 in the proportion of 01 (one) share for every 05 (five) shares held by them. These bonus shares upon issue shall rank "pari passu" in all respects with the existing ordinary shares of the Compary.
b) Members entitled to fraction of shares as a result of their holding shall be given the sale proceeds of their fractional entitlements for which purpose the fractions shall be consolidated into whole shares and sold on the Karachl Stock Exchange. The Management recommends that the proceeds be donated to any reputed charitable trust.
c) For the purpose of glving effect to the foregoing, the Chairman/Chlef Executive or the Company Secretary be and are heraby authorised to issue directions and take such actions as they deem fit to settle any question or any difficulties that may arise in the distribution of the said bonus shares or in the payment of the sale proceeds of the fractions.
7) To transact any other business with the permission of the Chair.

A statement under section 160 of the Companies Ordinance, 1984 pertaining to special business is enclosed.
By order of the Board
M. Masood Ahmad Usimani

Company Secretary

## Notice of the 6th Annual General Meeting

## Notes:

1. Share Transfer Books of the Company will remain closed from September 21,2007 to September 28,2007 (both days inclusive). Transfer received in order at Company's Registrar, Technology Trade (Pvt.) Ltd., 241-C, Dagia House, P.E.C.H.S., Block 2, Karachi close of business on September 20,2007 will be considered in time.
2. A member eligible to attend and vote at this meeting may appoint another member as his/her proxy to attend and vote instead of him/her. Proxies, in order to be effective, must be received at the Company's Registered Office, not less than 48 hours before the time for holding the meeting and must be duly stamped, signed and witnessed.
3. CDC shareholders, entitled to attend and vote at this meeting, must bring with them their Computerized National Identity Cards/Passport in original alongwith Participants' ID Numbers and their Account Numbers to prove his/her identity, and in case of Proxy, must enclose an attested copy of his/her CNIC or Passport. Representatives of corporate members should bring the usual documents required for such purpose.
4. Shareholders are requested to notify any change in their addresses to the company immediately.

## STATEMENT UNDER SECTION 160 OF THE COMPANIES ORDINANCE, 1984

This statement sets out the material facts concerning "Special Business" to be transacted at the 6th Annual General Meeting of the Company to be held on September 29,2007.

The approval of the members will be sought for:

## Item 5 of the Agenda:

## Increase in Authorised Capital

The Company presently has an Authorized Capital of Rs. 1,000,000,000/-divided into a) 82,000,000 Ordinary Shares of Rs. $10 /$ - each; and b) $18,000,000$ Preference Shares of Rs. 10 /- each.

In order to facilitate the proposed issue of bonus shate and to provide for further issue of capital by issue of bonus shares or otherwise, the Board of directors recommends that the Authorised Capital be increased to Rs. 2,000,000,000/(Rupees Two Billion Only) divided into:a) 182,000,000 Ordinary Shares of Rs. 10/-each; and b) $18,000,000$ Preference Shares of Rs. $10 \%$ each.

## Item 6 of the Agenda:

Issue of Bonus Shares
The Board of Directors are of the view that Company's financial position justify the capitalisation of free reserves amounting to Rs. $15 t, 601,600 /$-for the issue of bonus shares in the proportion of 01 (one) share for every 05 (five) shares.

The Directors of the Company have no interest in the special business and/or special resolution, save to the extent of their shareholding in the Company.


## Chairmancs Review



It is a matter of pride for me to commend the management team of PICT for achieving our targets of growth in container handling in financial year 2006-07 and to handle 345,802 TEUs (Twenty Foot Equivalemt Container Units) during the year as compared to 302,028 TEUs last year- a growth of $14 \%$. Our revenues have grown significantly by $28 \%$ and we have seen a growth of $15 \%$ in our net profits before tax. Our growth has been commendable ever since we started commercial operations in 2002. All this has been possible by the Grace of God with the full dedication of our team of professionals.

Our prionity is to add shareholder value by reinvesting our earnings in the company to support our expansion plans in order to capture a significant share in the double digit growth in Pakistan's container throughput. The Board of Directors also recommends that bonus shares in the ratio of one bonus share for every five ordinary shares held be issued by capitalization of Rs. 151.6 million out of free reserves of the Company and dividend on Preference Shares on proportionate basis (:) 10\% (Re. 1 per preference share) amounting to Rs. 18 million.

During the year, we have installed the Phase III Equipment (three years ahead of our target dates) comprising mainly of one Quayside Crane and four Rubber Tyred Gantry Cranes. We are now operating with a total of four Quayside Cranes, two Mobile Harbour Cranes and ten Rubber Tyred Gantry Cranes along with the other anclllary equipment. We also appreciate Karachi Port Trust (KPT) plans to deepen the Karachi Port Channel by 2008 for which we have already equipped our selves with the latest equipment to handle larger vessels.

As part of our drive to be ahead of the competition, PICT is setting up the latest scanning and radioactivity detection system, This will enable us to employ the most modern methods of non-intensive custom examination by scanning the containers without opening. PICT will be the first container terminal in Pakistan to install a 6MEV and Dual Stan capability Scanner by end 2007. PICT has also procured the latest Terminal Operating Software N 4 from Navis, USA and will be the fourth ferminal in the werld to go live with N4 by end 2007.

On behalf of $\mathrm{PICT}_{1}$ I would like to thank the management of KPT, our Lenders- the International Finance Corporation and the OPEC Fund for International Development, our clients and our valued shareholders.

Our objective remains to build PICT as the first Pakistani-owned container terminal In the country and to operate at intemational norms of productlvity and service, and to be second to none.

Capt. Haleam A.Siddiqui
Chairman

## Directors' Report



The Directors have pleasure in presenting the Annual Report togethes with the audited Financial Statements of the Company for the year ended June $30,2007$.

During the last year, PICT has shown remarkable progress in terms of growth in containers handied, increase in berth productivity, increase in company revenues and proftus. The significant milestones achieved were the following:

- 14.5 percent growth in annual comtaher throughput to 345,802 TEUs (Twenty Foot Equivalent Container Units) (2006:302,028 TEUs);
- 28 percent growth in annual revenues to Rs. 2,18606 (2006:Rs. 1,707.76) million;
- 30 percent growth in profits before interest and tax to Rs. 699.51 (2006: Rs.539.54) million and
- 15 percent increase in profits before tax to Rs. 520.12 (2006: Rs. 450.58) million.

The year under review saw the successful commissioning and operations of Phase III Equipments (three years ahead of our target dates) comprising mainly of one Quayside Crane and four Rubber Tyred Gantry Cranes. We are now operating with a total of four Quayside Cranes, two Moblle Harbour Cranes and ten Rubber Tyred Gantry Cranes along with the other ancillary equipment. PICT team was organized to successfully operate the new container handling equipments and Integrate the operations with the terminal management software installed at the Terminal. The above milestones are a result of the successful teamwork whereby state-of-the-art container handling equipment was installed at PICT and container handiling services of international standards were provided to shipping lines and the trade by a team of dedicated Pakistani professionals.

## Future Plans

We appreciate Karachi Port Trust (KPT) plans to deepen the Karachi Port Channel by 2008 for which wa have aireacly equipped our selves with the latest equipment to handle larger vessels. As part of our drive to be ahead of the competition, PICT is setting up the latest scanning and radioactivity detection system. This will enable us to employ the most modern methods of non-intensive custom examination by scanning the containers without opening, PICT will be the first container terminal in Pakistan mo install a 6 MEV and Dual Scan capablity Scanner by end 2007. Further more, PICT has also procured the latest Terminal Operating Software NS from Navis, USA and will be the fourth terminal in the world to go live with N4 by end 2007.

## Operational Performance

The Company has shown growth both in terms of volume as well as revenue. During the year, the Company has handled 345,802 TEUs as compared to 302,028 TEUs in the last year showing a growth of $14.5 \%$. This increase in volume is mainly attributable to the quality of service and state-of-the-art facilities being provided to the shipping lines calling at the Terminal,


## Financial Performance




 were $37 \%$ क comparad we $375 \%$ latr your




During the year the financial charges have increase from Rs. 88.96 million to Rs. 179.49 million. The increase relate to the mark up on US Dollar Loans acquired to finance the Phase II of the project and to the mark up on lease of the Phase Ill assets.

The Company has posted a pre-tax profit of Rs. 520.12 million (2006: Rs. 450.58 million) and post-tax profit of Rs. 331.19 million (2006: Rs. 291.27 million) showing an increase of $15 \%$ and $14 \%$ respectively from last year figures.



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| :---: | :---: |
| Wofitafoct tevithan | 54048 |
| Terowon: | 1788; 6 \% |
| Poblt ifturas | 34,47 |
|  | 52,103 |
|  | f1a000 |
| Unaptioplated peiframieds | 3 30936 |
| Ers Bay | (6x) 43 |
| Framined | P358 |

The Oircoes of the Compary Ascormends that borws shanes intere ratto of one boruan share fir mery the ordinary shares hekt be tsoued by captralizalton of Aa 1318 m million cht of free reserves of the Company and Nnal

 General Meering to be hebt on Sepxember 29.2007
 $1,000,000,000$ Rupes one billicel wo fo, 2,000000,009 blucees Two billicht it provide for the issuk of further eagilad by way of sinma vierrs or betvervise

## Share Holders' Equity \& Capital Gearing







## Integrated Management System (IMS)

PICT is the firn Container Terminal in Pakistan to have en IMS Certificaton from Burnau Vericas Quavily intems
 Management System) and OSHAS IBOO1 (Cxupational Salefy and Hedith Slandardy). 8y complying with st the three stundards we are sctusty committed to follow the World Bank Guiderines on Quasiky, Emyronment, thealth and Safety:

## Health Safety \& Environment

The Compsty has implemermed the 1509001:2000 (OhuSity Management Syrtom), 50 ) 14001 (Envilonmenta) Management Syatem) and OHSAS IB001 (Occupationai Heath \& Safety Management Sintern) ctrtification Urowgh a recognied consuitant.

## ISPS Code Compliant Terminal

PSCT is complant with the internationsi Ship and Port Faclicy Securicy (ode whereby the Termunai facliny is weil equipped to dea with sexunty threatt and respond ta potental erraergendes furthermore, the Terminal is equipped with a carnires surveilitice system and monitars the entry of ail vericies into the Yeminal

## Credit Rating by JCR-VIS

XR-VS Credt Faning Company Limited UCN-Visithas ansigned entity credit rating of A. (Single A Minus) and A-2 (A Twol for the medium to iong-iem and hor-term respeci)vely to the Company The outlook on the medium to long-tevm rating is 'Stable'

## Auditors

The auditors $\mathrm{M} / \mathrm{s}$ Ford Rhodes Sidat Hyder \& $\mathrm{Co}_{\mathrm{o}}$, Chartered Accountants retire and being eligible they have offered themselves for reappointment. The Audit Committee has recommended the reappaintment of the retiring auditors for the year ending June 30,2008 and the Board agrees to the recommendation of the Audit Committee.

## Compliance with the Code of Corporate Governance

The complance with the Code of Corporate Govemance set out by the Karachl Stock Exchange in the listing regulations, relevant for the year ended June 30,2007 have been duly complied with. A statement to this effect is annexed with the report.

## Board of Directors

During the year five meetings of the Board of Directors of the Compary were held. These were attended as follows:

| Name of Directios | Meetingstutended |
| :---: | :---: |
| Capt. Haloem A. Siddiqual | 5 |
| Capt Zatar Iqhal Auman | 5 |
| Mr, Adsim A. Siddilqui | 5 |
| Whe. 5 hinique A. 5 iddiqul | 5 |
| Me. Danish A. Stodigul | 4 |
| Syad MiramA Shah | 4 |
| Mr.Alli. Sidduqui | 1 |
| Mte. Murnaf ilerahim - Altarnate to Mir. All J. Siddiqui | 3 |

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## Audit Committee

During the year four meetings of Audtt Committee were held.

## Corporate Governance and Financial Reporting Framework:

- The finandal statements, prepared by the management of the Company, present fairity its state of affairs, the result of its operations, cash flows and changes in equity.
- Proper books of account have been maintained by the Company.
- Appropriate accounting policies have been consistemtly applied in preparation of financial statements and accounting estimates are based on reasonable and prudent Judgment.
- Intemational Accounting Standards, as applicable in Pakistan, have been followed in preparation of financial staterments.
- The system of internal control is sound in design and has been effectively implemented and monitored.
- There are no significant doubts upon the Company's ability to continue as a going concern.
- There has been no material departure from the best practices of carporate govemance, as detailed in the Listing Regulations.
- Thare has been no departure from the best practices of transfer pricing, as detailed in the Listing Regulations.
- The key operating and financial data is annexed.
- The value of investments of provident fund based on thelr un-audited accounts as on June 30,2007 was Rs. 31.4 million.
- Details of purchase/sale of shares of the company by its directors, CEO, CFO, Company Secretary and their spouses and minor chilidren are disclosed in the Pattem of Shareholding.
- Pattern of sharehoiding is included in the annexed shareholders' information.




## Code of Ethics \& Business Principles

The Board has adopted the Statement of Ethics and Business Pinciples, which is slgned and acknowledged by all the Directors and employees of the Company and are required to abide by the Code.

## Material Changes \& Commitments:

Proposed bonus shares in the ratio of one bonus share for every flve ordinary shares held be lssued by capitalization of Rs. 151.6 million out of accumulated profits of the Company and proposed final dividend on preference shares carrying dividend @10\% (Re. 1 per preference share) amounting to Rs, 18 million. The Companies Ordinance 1984 requires that events subsequent to the balance sheet date including declaration of dividend should be incorporated in the year it is declared. Therefore, the bonus shares and the preference dividend proposed by the directors in the meeting held on August 22, 2007 shall be incorporated in the financial statements for the year ending June $30,2008$.

## For and on behalf of Board of Directors

Capt, Zafar Lqbal Awan
Chief Executive
Karachl:August 22,2007

## Key Operating and Financial Data

|  | 2007 | 2006 | 2005 | 2004 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| TURNOVER A PROFITS | Rupees in Millions |  |  |  |  |
| Revenue | 2,186.06 | 1,707.76 | 1,342.68 | 372.60 | 186.43 |
| Gross Profit | 808.07 | 640.67 | 536.40 | 112.07 | 55.54 |
| Operating Profit | 699.61 | 539.54 | 41240 | 60.09 | 30.28 |
| Profit Before Taxation | 520.12 | 450.58 | 338.90 | 45.62 | 32.40 |
| Profit After Taxation | 331.19 | 291.27 | 225.01 | 25.51 | 18.91 |
| ASSETS EMPLIOYED |  |  |  |  |  |
| Operating Assets - net | 2,879.49 | 2,033.52 | 1,498.32 | 1,529.50 | 147,74 |
| Intangible Assets - net | 33.81 | 53.41 | 63.30 | 70.48 | 38.55 |
| Net Current Assets | 812.82 | 786.62 | 501.33 | 18.54 | 86.71 |
| FINANCEDEY |  |  |  |  |  |
| Share Capital | 938.01 | 938.01 | 938.01 | 638.01 | 408.57 |
| Share Holder's Equity | 1,808.50 | 1495.4 | 1,207.4 | 682,42 | 427,47 |
| Long Term Loans | 1,301,40 | 1,416.99 | 847.06 | 924.50 | - |
| STATISTICS |  |  |  |  |  |
| Break up Value Per Ordinary Share (Rs.) | 21.48 | 17.35 | 13.55 | 10.70 | 10.46 |
| Market Value Per Ordinary Share (Rs.) | 84.80 | 77.15 | 24.50 | 23.00 | - |
| Earnings Per Ordinary Share (Rs.) | 4.13 | 3.61 | 3.30 | 0.43 | 2.33 |
| Total TEUs for the Year (Numbers) | 345,802 | 302,028 | 206,773 | 90,950 | 59,145 |
| Total Boxes for the Year (Numbers) | 260,225 | 216,230 | 152,606 | 69,986 | 45,924 |
| CAPITAL MARKET ANALYSIS RATIOS |  |  |  |  |  |
| Price Eaming Ratio | 20.53 | 21.37 | 7.42 | 53.49 | - |
| LIQUIDITY ANALY51S RATIOS |  |  |  |  |  |
| Current Ratio | 2.82 | 2.86 | 2.75 | 1.06 | 129 |
| PROFTABILTY ANALYSIS RATIOS |  |  |  |  |  |
| Retum on Assets (before tax) | 12.92\% | 14.53\% | 15.15\% | 3.66\% | 5.80\% |
| Return on Capital Employed (before tax) | 31.49\% | 33.34\% | 35.87\% | 8.22\% | 7.58\% |
| Return on Capital Employed (after tax) | 20.05\% | 21.55\% | 23.81\% | 4.60\% | 4.42\% |
| Grass Profit Margin | 36.96\% | 37.52\% | 39.95\% | 30.08\% | 29.79\% |
| Net Proft Margin-Before Tax | 23.79\% | 26.38\% | 25.24\% | 12.24\% | 17.38\% |
| Net Profit Margir-After Tax | 15.15\% | 17.06\% | 16.76\% | 6.85\% | 10.14\% |
| CAPITAL STRUCTURE ANALYSIS RATIOS |  |  |  |  |  |
| Debt Ratio | 44.11\% | 45.03\% | 41.32\% | 54.02\% | 11.98\% |
| Debt Equity Ratio | 52:48 | 52,48 | 46:54 | 60:40 | 13:87 |
| Interest Covarage | 3.93 | 6.19 | 5.68 | 3.58 | 33.90 |



## Statement of Value Added

## Value Added

## Revenue

Net Cost of services rendered
Other Income
Distribution
Employees

- Salaries \& Wages

Karachl Port Trust

- Royalty \& HMS Charges

Govemment

- Taxes


## Lenders

-Mark up on Loans and Leased Assets
Preference Share Holders

- Cash Dividend

Retained in Business

- Depreciation \& Amortization
-Retained Earnings
241,877
313,187 585,064
$1,454,173$
Distribution-\%

| Employees | $13.6 \%$ |
| :--- | ---: |
| KFT | $19.4 \%$ |
| Govemment | $15.2 \%$ |
| Lenders | $12.3 \%$ |
| Preference Share Holders | $1.2 \%$ |
| Retained in Business - For future Expansion | $\mathbf{3 8 . 2 \%}$ |
|  | $100 \%$ |
|  |  |

2007 Rupees in 000's

2,218,550
831,837 1,386,963

67,210
1,454,173

197,392

282,507

221,717

179,493

18,000
Preference
Share Hoiders $1.2 \%$

Retained in Business

- For future Expansion
38.2\%



# STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE FOR THE YEAR ENDED JUNE 30, 2007 

This statement is being presented to comply with the Code of Corporate Governance contained in the listing regulations of Karachi Stock Exchange for the purpose of establishing a framework of good govemance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The company has applied the principles contained In the Code in the following manner:

1. The Company encourages representation of independent Non-Executive Directors and Directors representing minority interests on its Board of Directors. At present the Board consists of seven Directons out of which three are Non-Executive Directors including two nominee directors.
2. The Directors have confirmed that none of them is serving as a Director in more than ten listed companies, induding this company.
3. All the Directors of the Company are registered as tax payers and none of them has defaulted in payment of any loan Lo a banking company, a DFI or NBFI. No Difector in the board is a member of any of the Stock Exchanges in Pakistan
4. There has been no casual vacancy in the Board during the year ended lune 30,2007 .
5. The Company has prepared a 'Statement of Ethics and Business Practices, which has been signed by all of the directors and employees of the Company.
6. The Board has developed a viston / mission statement, overall corporate strategy and significant policies of the Company. A complete record of patticulars of signtficant policies along with the dates on which they were approved or amended has been maintained.
7. All the powers of the Board have been duly exercised and decisions on materlal transactions including appointment and determination of remuneraton and terms and conditions of employment of the Chief Executive Officer and other Executive Directors, have been taken by the Board.
8. The meetings of the Board were presided over by the Chairman and, in his absence, by a Director elected by the Board for this purpose and the Board met atleast once in every quarter, Written notices of the Board meetings, along with agenda and working papers, were drculated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
9. The directors are well aware of ther dutier and responsibilities as outlined by corporate laws and listing regulations
10. No new appointment of CFO. Company Secretary and Head of Internal Audit has been made during the year. However, the Board has approved their annual remuneration and terms and conditions of employment, as determined by the Chief Executive Officer.

## STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE FOR THE YEAR ENDED JUNE 30, 2007

11. The Directors'report for the year ended June 30,2007 has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
12. The financial statements of the Company were duly endorsed by Chief Executive Officer and Chief Financial Officer before approval of the Board.
13. The Directors, Chief Executive Officer and Executives do not hold any interest in the shares of the Company other than that disclosed in the pattem of shareholding.
14. The Company has complied with all the corporate and financial reporting requirements of the Code.
15. The Board has formed an Audit Committee comprising of three members of whom two are Non-Executive Directors Including the Chairman of the Committee.
16. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the Company and as required by the Code. The terms of reference of the committee have been formulated and advised to the committee for compliance.
17. The Board has set up an effective internal audit function.
18. The statutory Auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by Institute of Chartered Accountants of Pakistan.
19. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
20. We confirm that all other material principles contained in the Code have been complied with except that presently the position of the Company Secretary and the Chief Financial Officer is held by the same person. The said decision has been taken by the Board keeping in view the size of the Company.

Capt. Zafar Iqbal Awan
Chief Executive

## STATEMENT OF COMPLIANCE WITH THE BEST PRACTICES ON TRANSFER PRICING FOR THE YEAR ENDED JUNE 30, 2007

The Company has fully complied with the Best practices on Transfer Pricing as contained in the Listing Regulations of the Stock Exchange.

# REVIEW REPORT TO THE MEMBERS ON STATEMENT OF COMPLIANCE WITH THE BEST PRACTICES OF CODE OF CORPORATE GOVERNANCE 

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance (the Code) for the year ended June 30, 2007 prepared by the Board of Directors of Pakistan International Container Terminal Limited (the Company) to comply with the Listing Regulation No. 37 of the Karachi Stock Exchange (Guarantee) Limited where the Company is listed.

The responslbility for compliance with the Code is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code and report if is does not.A review is limited primarily to Inquifies of the Company personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We have not carried out any special review of the internal control system to enable us to express an opinion as to whether the Board's statement on internal control covers all controls and the effectiveness of such internal controls.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code, effective for the year ended June 30,2007.


## AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed balance sheet of PAKISTAN INTERNATONAL CONTAINER TERMINAL UIMITED as at June 30,2007 and the related profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984.Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We bellieve that our audit provides a reasonable basis for our opinion and, after due verification, we report that :
a) in our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984;
b) in our opinion:
i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are In agreement with the books of account and are further in accordance with accounting policies consistently applied;
ii) the expenditure Incurred during the year was for the purpose of the Company's business; and
iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30,2007 and of the profit, its cash flows and changes in equity for the year then ended; and
d) in our ophnion, Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Company and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

Without qualifying our opinion, we draw attention to the contents of note 15.23 to the financial statements. As fully explained in the said note, preference shares have been treated as part of equity in view of the requirements of the Companies Ordinance, 1984 and the matter of its classification will be dealt with in accordance with the clarification from Securities and Exchange Commission of Pakistan.

|  | Note | $\begin{aligned} & 2007 \\ & - \text { Rs.in } \end{aligned}$ | $\begin{gathered} 3005 \\ \text { ands) } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| MON-CURAENT ASSETS |  |  |  |
| Property, plant and equipment | 4 | 3,004,720 | 2,384,036 |
| Intangible assets | 5 | 33,810 | 53,406 |
| Long-term deposits | 6 | 90,079 | 8,050 |
| Deferred costs | 7 | 3,931 | 7,553 |
|  |  | 3,132,590 | 2,453,055 |
| CURRENT ASSETS |  |  |  |
| Stores and spares | 8 | 168,465 | 118,505 |
| Trade debts - unsecured | 9 | 137,846 | 168,309 |
| Advances | 10 | 15,050 | 8,946 |
| Deposits and prepayments | 11 | 25,752 | 24,840 |
| Other receivables | 12 | 7,930 | 1,276 |
| investments | 13 | 461,004 | 53,703 |
| Taxation - net |  | 62,185 | 76,577 |
| Cash and bank balances | 14 | 380,540 | 756,442 |
|  |  | 1,259,583 | 1,208,598 |
| TOTAL ASSETS |  | 4,392,173 | 3,661,653 |
| EQUITY AND LIABILITIES |  |  |  |
| SHARE CAPTTAL AND RESERVES |  |  |  |
| Authorised capital | 15.1 | 1,000,000 | 1,000,000 |
| Issued, subscribed and paid-up capital | 15.2 | 938,008 | 938,008 |
| Unappropriated profit |  | 670,530 | 557,343 |
|  |  | 1,809,538 | 1,495,351 |
| NON-CURRENT LIABMLITIES |  |  |  |
| Long-term financing | 16 | 1,301,418 | 1,416,994 |
| Liabilities against assets subject to finance lease | 17 | 364,487 | 36,227 |
| Deferred tax liability | 18 | 458,565 | 280,565 |
| 5 taff compensated absences | 19 | 12,399 | 10,538 |
|  |  | 2,136,369 | 1,744,324 |
| CURRENT LIABILITIES |  |  |  |
| Trade and other payables | 20 | 175,203 | 226,318 |
| Accrued interest on long term financing |  | 43,795 | 23,994 |
| Current maturity of liabilifties against assets subject to finance lease | 17 | 86,925 | 27,545 |
| Current maturity of long-term financing | 16 | 140,843 | 144,121 |
|  |  | 446,768 | 421,978 |
| CONTINGENCIES AND COMMITMENTS | 21 |  |  |
| TOTAL EQUIT AND LIABILTIES |  | 4,392,173 | 3,661,653 |

The annexed notes from 1 to 37 form an integral part of these financial statements.

|  | Note | 2007 <br> - (Rs. In | $\begin{array}{r} 2006 \\ \text { ands) } \end{array}$ |
| :---: | :---: | :---: | :---: |
| Turnover - net | 22 | 2,126,064 | 1,707,760 |
| Terminal operating costs | 23 | 1,377,999 | 1,067,086 |
| Grass profit |  | 203,06s | 640,574 |
| Administrative expenses | 24 | 175,664 | 143.836 |
| Other operating Income | 25 | 67,210 | 42,705 |
|  |  | 699,611 | 539,543 |
| Finance costs | 26 | 179,493 | 88,963 |
| Profit Lefore taxation |  | 520,118 | 450,580 |
| Taxation | 27 | 138,931 | 159,310 |
| Profit after taxation |  | 331,187 | 291,270 |
| Earnings par ordinary share - Basic | 28.1 | Rs.4.13 | Rs. 3.61 |
|  |  |  | (Restated) |
| Earnings per ordinary share - Dilutad | 28.2 | Rs. 3.53 | Rs. 3.10 |

The annexed notes from 1 to 37 form an integral part of these financial statements.

Capt. Zafar Iqlbsi Awan CHIEF EXECUTIVE

Aasim Axim Siddiqui DIREETOR

|  | Note | 2007 <br> - (fs. in | $\begin{array}{r} 2006 \\ \text { nds) } \end{array}$ |
| :---: | :---: | :---: | :---: |
| CASH FLOWS PROM OPERATIONS | 33 | 850,427 | 645,279 |
| Staff compensated absences pald |  |  | (220) |
| Tax paid |  | $(25,322)$ | $(40,889)$ |
| Interest recreived |  | 54,638 | 39,502 |
| Finance costs pald |  | $(160,620)$ | (78,986) |
| Net cash generated from operating activitles |  | 713,123 | 564,686 |
| CASH FLOWS FROM INVESTING ACTIVITIES |  |  |  |
| Additions to property, plant and equipment |  | (207,550) | (677,893) |
| Sale of operating fixed assets |  | 2,722 | 831 |
| Payment in relation to capital work-in-progress |  | (178, 811) | $(214,675)$ |
| Investments |  | (407,301) | $(50,500)$ |
| Net cash used in investing activities |  | (790,940) | $(942,237)$ |
| CASH FLOWS FROR FINANCING ACTMTIES |  |  |  |
| Front-end fee paid for long-term financing |  | - | $(8,430)$ |
| Long-term financing - net |  | (118,854) | 649,988 |
| Dividends paid on preference shares |  | (18,000) | $(3,358)$ |
| Security deposits against lease assets |  | ( $\mathbf{3} 2,01{ }^{\text {\% }}$ ) | 577 |
| Lease rentals paid |  | $(79,213)$ | $(26,245)$ |
| Net cash (used in) / generated from finanding activitles |  | (298,085) | 612,532 |
| Net (decrease) / increase in cash and cash equivalents |  | (375,902) | 234,981 |
| Cash and cash equivalents at the beginning of the year |  | 756,442 | 521,461 |
| Cash and cash equivalents at the end of the year |  | 380,540 | 756,442 |

The annexed notes from 1 to 37 form an integral part of these financial statements.

## Capt. Zafar Iqbal Awan CHIEF ExECUTIVE

## Assim Axim Siddiquil

DIRECTOR

|  | lasued, subscribed and paid-up capital |  | Unappropriated profit | Total |
| :---: | :---: | :---: | :---: | :---: |
|  | Ordinary shares | Radommabla preference shares |  |  |
|  |  | - (Rs. 1 | thousands) |  |
| Balance as at June 30,2005 | 758,008 | 180,000 | 269,431 | 1,207,439 |
| Dividend on preference shares (010\% for the year ended June 30,2005 | - | - | $(3,358)$ | $(3,358)$ |
| Profit after taxation for the year ended June 30, 2006 | - | - | 291,270 | 291,270 |
| Balanca as it June 30,2006 | 758,008 | 100,000 | 557,343 | 1,495,351 |
| Dividend on preference shares © $10 \%$ for the year ended June 30, 2006 | - | - | $(18,000)$ | (18,000) |
| Profit after taxation for the year ended June 30, 2007 | - | - | 331,187 | 331,187 |
| Balanco as at June 30,2007 | 758,008 | 180,000 | 870,530 | 1,808,538 |

The annexed notes from 1 to 37 form an integral part of these financial statements.

Capt. Zefor iqbal Awan CHIEF EXECUTIVE

Aasim Axim Siddiqui DIRECTOR

## NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED JUNE 30, 2007

## 1. CORPORATE INFORMATION AND OPERATIONS

1.1. Pakistan Intemational Container Terminal Limited (the Company) was incorporated in Pakistan as a private limited company in June 2002. Subsequently, it was converted to an unquoted public limited company and is now listed on the Karachi Stock Exchange. The registered office of the Company is situated at 2nd Floor, Business Plaza, Mumtaz Hassan Road, Karachi. The terminal office of the Company is located at berth 6 to 9, East Wharf, Kemari Road, Karachi Port.
12. The Company has a Build Operate Transfer (BOT) contract with Karachl Port Trust (KPT) for the exclusive construction, development, operations and management of a common user container terminal at Karachi Port for a period of twenty-one years commencing June 18, 2002.

## 2. STATEMENT OF COMPLIANCE

These finanelal statements have been prepared In accordance with approved accounting standards as applicable in Paklstan and the requirements of Companies Ordinance, 1984. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) as notified under the provisions of the Companies Ordinance, 1984. Wherever, the requirements of the Companies Ordinance, 1984 or directives Issued by the Securities and Exchange Commission of Pakistan (SECP) differ with the requirements of these standards, the requirements of Companies Ordinance, 1984 or the requirements of the said directives take precedence.

### 2.1 Accounting standards not yet effective

2.1.1 The following new standards and amendments of approved accounting standards are applicable in Pakistan from the dates mentioned below against the respective standard or amendment:

IAS - 1 Presentation of Financial Statements - amendments relating to capltal disclosures

IAS - 23 (Revised) Borrowing Costs

IAS-41 Agriculture

IFRS-2 Share based Payment

IFRS - $\mathbf{3}$ Business Combinations

IFRS - 5 Non-çurrent Assets Held for Sale and Discontinued Operations

IFRS-6 Exploration for and Evaluation of Mineral effective from accounting perlod beginning on or after January 01, 2007
effective from accounting period beginning on or after January 01, 2009
effective from accounting period beginning on or after May 22, 2007
effective from accounting period beginning on or after December 05, 2006
effective for business combinations for which agreement date is on or after December 06, 2006
effective from accounting period beginning on or afier December 06, 2006
effective from accounting period beginning on or after Resources

In addition, interpretations in relation to certain IFRSs have been Issued by the International Accounting Standards Board that are not yet affective.

The Company expects that the adoption of the above standards, amendments and Interpretations will have no impact on the Company's financial statements in the period of initial application.
2.1.2 Under $\mid A S-21$ "The Effects of Changes in Forelgn Exchange Rates", the exchange gain or loss arising in respect of borrowing denominated in foreign currency should be included in the profit and loss account. However, under the SECP Circular No. 1 dated January 19,2005, the said exchange differences on translation of borrowings, that were outstanding before July 05, 2004 and were specifically acquired for purchase of assets are allowed to capleallsed as part of its cost of related assets uptil September 30,2007 on which date the aforesald requiremem of IAS - 21 in respect of accounting of exchange difference would become effective. Accordingly, the financial stetements of the Company for the year ended June 30,2008 are expected to be affected by the above referred requirement of $1 A S$ - 21 , the amount whereof cannot be determined at this stage

## 3. SUMMRARY OF SIGRIFICANT ACCOUNTING POLICIES

The principal accounting policies adopted in preparing these financial statements are as follows:

### 3.1. Basis of preparation

These financial statements have been prepared under the historical cost convention except for certain investments which are carried at fair value as referred to in note 3.9 below.

### 3.2. Significant accounting esstimstos and juclgments

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgments in the process of applying the Company's accourting policies. Estimates and judgments are continually evaluated and are based on historic experience and other factors, inciuding expectations of future events that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in ary future periods affected.

In the process of applying the Company's accounting policies, management has made the following estimates and Judgments which are significant to the financial statements:

## Property, plant and equipment and intangible assuets

The Company reviews appropriateness of the rate of depreciation/amortization, useful life and residual value used in the calculation of depreciation/amortization. Further, where appicable, an estimate of the recoverable amount of assets is made for possible impairment on an annual basis. In making these estimates, the Company uses the technical resources available with the Company. Any change in the estimates in the future might affect the carrying amount of respective item of property, plant and equipment and intangible assets, with comresponding effects on the depreciation/amortization charge and impairment.

## Stores and sparaa

The Company reviews the net realizable value of stores and spares to assess any diminution in the respective carrying values. Net realizable value is estimated with reference to the estimated selling price in the ordinary course of business less the estimated cost necessary to make the sale.

## Trede debts

The Company reviews its doubtful trade debts at each reporting date to assess whether provision should be recorded in the profit and loss account in particular, judgment by management is required in the estimation of the amount and timing of future cash fiows when determinIng the level of provision required. Such estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes to the provisions.

## Taxation

In making the estimate for income tax payable by the Company, the Company takes into account the applitable tax laws and the decision by appellate authorities on certain issues in the past.

Deferred tax assets are recognized for all unused tax losses and credits to the extent that it is probable that taxable profit will be available against which such losses and credits can be utilized. Significant management judgment is required to deternine the amount of deferred tax assets that can be recognized based upon the likely timing and level of future taxable profist together with future tax planning strategles.

### 3.3. Property, plont and equipment

### 3.3.1. Operating fibed assets

These are stated at cost less accumulated depreciation and any Impalrment in value, if any,
Depreciation is charged to income applying the straight-iine method over the estimated useful life of the asset at the rates stated in note 4.1. Depreciation on additions is charged from the month In which an asset is purt to use while no depreciation is charged for the month an asset is disposed off.

The carrying values of the company's operating fixed assets are reviewed at each financial year end for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable. If any such indication exists, and where the carrying values exceed the estimated recoverable amount, the assets are written down to their recoverable amount.

## NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED JUNE 30, 2007

An item of operating fixed asset is derecognised upon disposal or when no future economic beneftrs are expected from its use or disposal. Gains and losses on disposal, if any, of assets are Included in income currently.

The assets residual values, useful lives and methods are reviewed and adjusted, if appropriate, at each financial year end.
Maintenance and norrnal repairs are charged to income as and when incurred. Major renewals and improvements, if any, are capitalized when it is probable that respective future economic benefits will flow to the Company

### 3.3.2. Assets subject to finance leata

Finance leases, which transfer to the Company substantially all the risks and benefits incidental to ownership of the leased item, are capitalized at the inception of the lease, at the fair value of the leased assets or, if lower at the present value of the minimum lease payments, lease payments are apportioned between the finance charges and reduction of the lease liability 50 as to achieve a constant rate of interest on the remaining balance of the llablity. Finance charges are charged directly against income.

Assets acquired under finance lease are depreciated using the same basis as for owned assets.

### 3.3.3. Capital work-in-progress

Capital work-In-progress is stated at cost. It consists of expenditure incurred and advance made in respect of operating fixed assets and intanglble assets in the course of their acquisition and installation.

### 3.4. Intangible assata

An intangible asset is recognized if it is probable that the future economic benefits that are attributable to the asset will flow to the enterprise and that the cost of such asset can also be measured reliably.

Costs incurred on the acquisition of computer software are capitalized and are amortized on straight line basis over their estimated useful life. Amortization is charged in the month in which the asset is put to use at the rates stated in Note 5 to the financial statements.

Development expenditure incurred on the project is capitalized when its future recoverability can reasonably be regarded as assured. These are amortized over a period of five years on straight line basis commencing from the date of completion of the project, on a monthly pro-rata basls.

Useful lives of intangible assets are reviewed, at each financial year end and adjusted if appropriate.
The carrying value of intangible assets are reviewed for impairment at each financial year end when events or changes in circumstances, indicate that the carrying value may not be recoverable.

### 3.5. Borrowing costs

Borrowing costs that are directly attributable to the acquisition and construction of assets and incurred during the period in connection with the activities necessary to prepare the asset for its intended use are in progress and capitalized as a part of the cost of related asset.

All other borrowing costs are recognised as an expense in the period in which they are incurred.

### 3.6. Deferred costs

Deferred costs representing preliminary expenses and share lssue expenses capitalised (before July 05, 2004 l.e.the date of nevision of the Fourth Schedule to the Companies Ordinance, 1984) are amortised over a period of five years as allowed under Circular No. 1 of January 19, 2005 issued by the SECP.

### 3.7. Stores and spares

These are valued at lower of moving average cost and net reallzable value. Provision is made for slow moving items where necessary to bring these down to approximate net realizable value and is recognised in income. Net realizable value is estimated with reference to the estimated selling price in the ordinary course of business less the estimated cost necessary to make the sale.

### 3.2. Trade debts and other receivables

Trade debts are recognized and carried at original invoice amount less provision for impairment. Provision for impairment is made when the collection is no longer probable. Bad debts are written off when identified.

### 3.9. Invastmante

Investments are either classified as financial assets at fair value through profit or loss, held-to-maturity investments and available-for-sale investments, as appropriate. When Investments are recognized initially, they are measured at fair value, plus, in the case of irvestments not at fair value through profit or loss, directly attributable transaction cost. The Company determines the classification of its investments after initlal recognition and, where allowed and appropriate, re-evaluates this designation at each financial year-end.

## Financial assets at falr value through profit or loss

Financial assets classified as held for trading and those designated at fair value through profit and loss are included in the category'Financial assets at falr value through proft or loss'. Financial assets are classified as held for trading if they are acqulred for the purpose of selling in the near term. Gains or losses on remeasurement of such investments are recognized in profit and loss accourt.

## Held-to-maturity investments

Non-derivative financial assets with fixed or determinable payments and fixed maturity are classified as held-to-maturity when the Company has the positive intertion and ability to hold to maturity. Investments intended to be held for an undefined period are not included in this classification. After initial measurement, these investments are measured at amortised cost.

## Avallable for sale investments

Available for sale investments are investments that are designated as available for sale or are not classified in any of the other categories. After initial measurement, available for sale Investments are measured at fair value with unrealized gains or losses being recognised directly in equity. When the investment is disposed off, the cumulative gain or loss previously recognised in equity is recognised in proft and loss account.

## Falr value of imvestments

The fair value of investments that are actively traded in organized financial markets is determined by reference to quoted market bid prices at the close of business on the balance sheet date. For investments where there is no active market, fair value is determined using valuatlon techniques.

### 3.10. Taxation

## Current

The charge for current taxation is based on taxable income at the current rate of taxation after taking into account applicable tax credits, rebates and exemption avaliable, if any, or minimum tax at the rate of 0.5 percent of the turnover whichever is higher.

## Deferred

Deferred tax is recognised using the balance sheet liability method, on all major temporary differences arising at the balance sheet date between tax bases of assets and liabilities and their carrying amounts in the financial statements.

Deferred tax llabilities are recognized for all taxable temporary differences. Deferred tex assets are recognized for all deductible temporary differences to the extent that it is probable that the future taxable profits will be available against which the assets may be utillzed. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

The carrying amount of deferred tax asset is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be availiable to allow all or part of the deferred tax asset to be recognized.

Deferred tax assets and liabilities are measured at the tax rate that are expected to apply to the period when the asset is reallsed or the llabillty is settled, based on tax rates that have been enacted or substantively enacted at the balance sheet date.

### 3.11. Cash and cash equivalants

Cash and cash equivalents are carried in the balance sheet at cost. Cash and cash equivalerts comprise cash at bank and in hand and shortterm deposits maturing within three months.

For the purposes of cash flow statement, cash and cash equivalent include cash and cash equivalents as defined above.

### 3.12. Interest-bemring loans and borrowings

All loans and bonrowings are initially recognised at fair value net of transaction costs associated with the borrowing.

After inifial recognition, interest-bearing loans and borrowings, are subsequently measured at amortised cost using the effective interest rate method.

### 3.13. Trade and othar payablea

Liabilities for trade and other armounts payable are carried at cost which is the fair value of the consideration to be paid in future for goods and services.

### 3.14. Provisions

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and a rellable estimate can be made of the amount of obligation. Provisions are required at each balance sheet date and adjusted to reflect the current best estimate.

### 3.15. Transactions with related partias

The Company enters into transactions with related parties on arm's length basis.

### 3.16. Revenue

- Revenues from port operations are recognised when services are rendered;
- Profit on deposits/saving accounts are recognised on accrual basis; and
- Dlvidend income is recognised when the Company's right to recelve the same is established.


### 3.17. Stafl rethrement benefits

The Company operates an approved contributory provident fund for all eligible employees. Equal monthly contributions are made by the Company and the employees to the fund at the rate of $8.33 \%$ of the basic solary.

Contributions from the Company are charged to income for the year.

### 3.18. Staff compansated mbsences

The Company accounts for these benefits in the period in which the absences are earned, using current salary levels.

### 3.19. Financial Instruments

Financial instruments earried on the balance sheet Include investments, loans, deposits, trade debts, other receivables, cash and cash equivalents, long term financing, liabilities against assets subject to finance lease, trade and other payables. The particular recognition methods adopted are disclosed in the individual policy statements associated with each item.

All the financlal assets and financial liabilltes are recognized at the time when the Company becomes a party to the contractual provisions of the instrument and are derecognised in case of assets, when the contractual rights under the instrument are realised, expire or surrendered and In case of liability, when the obligation is elscharged, cancelled or expired.

## 320. Offretting of financial asaets and finmncial liabilities

A financial asset and a financial liability is offset and the net amount reported in the balance sheet, If the Company has the enforceable legal right to set off the transaction and also intends either to settle on net basis or to realize the asset and settle the liability simultaneously.

### 3.21. Forelgn currancy transactions and transiation

Transactions in foreign currencies are translated into Pak rupees (functional currency) using the exchange rates prevailing at the dates of transaction. Monetary assets and liabilities denominated in foreign currencles are translated at the exchange rate prevalling at the balance sheet date. Exchange gains and losses are included in profit and loss account except for exchange differences on translation of borrowings, that were outstanding before July 05,2004 and were specifically acquired for purchase of assets which are capitalized as part of cost of the related assets as aliowed under Circular No. 1 of January 19,2005 issued by the SECP. (Also see note 2.12).

## 322. Derivative financial instrument

The Company uses derivative financial instruments such as interest rate and cross currency swaps to hedge lts risk assoclated with interest and exchange rate fluctuations. Such derivative financial instruments are initially recognized at fair value on the date on which a derivative contract is entered into and are subsequently measured at fair value. Derivatives are carried as assets when the fair value is positive and as liablifies when the fair value is negative.

Any gains or losses artising from change in fair value of derivatives that do not qualify for hedge accoumting are taken directly to proftr and loss account.

### 3.23. Dividend and other appropriation of reserves

These are recognised in the period in which such dividend and appropriation are declared by the Company.

### 3.24. Impairment

The carrying amounts of the Company's assets are reviewed at each balance sheet date to detemine whether there is any indication of impaiment loss. If such indication exists, the asset's recoverable amount is estimated in order to determine the extent of the impairment loss, if any. Impairment losses are charged to income.
Note $\quad \frac{2007}{-} \quad 2006$

## 4. PROFERTY, FLANT AND EQUTPMENT

| Operating fixed assets | 4.1 | 2,879,489 | 2,033,520 |
| :---: | :---: | :---: | :---: |
| Capital work-in-progress | 4.2 | 125,231 | 350,516 |
|  |  | 3,004,720 | 2,384,036 |

4.1. The following is a statement of operating fixed assets:

|  | 2007 |  |  |  |  |  |  |  | Whilten down velua asat Jure 30, 2007 | $\begin{gathered} \text { Rate } \\ \% \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Cost |  |  |  | ACCUMULATED DEPRECLATION |  |  |  |  |  |
|  | Aant July 01. 2004 | Adchitions / "transhers | Dinpoush | $\begin{gathered} \text { Aset } \\ \text { Jung } 30 \text {, } \\ 2007 \end{gathered}$ | $\begin{aligned} & \text { Au at } \\ & \text { July 01, } \\ & \text { 200s } \end{aligned}$ | For tha yen/ ctratioform | Disposals | As at Juma 30, 2007 |  |  |
| Owneal |  |  |  |  |  |  |  |  |  |  |
| Leasehoid Improvements | 15,522 | 3,277 | - | 18,799 | 5,187 | 3,203 | - | 8,390 | 10,409 | 20 |
| Port improvement | 282,209 | 277,441 | - | 559,649 | 30,847 | 15,327 | - | 46,174 | 513,475 | 5 |
| Mable Harbour Crane | 101,819 | - | - | 101819 | 69,347 | 20,364 | - | 89,711 | 12,109 | 20 |
| Ship to Shore Cranes - STS | 1,018,500 | 4,907 | - | 1,023,407 | 72085 | 54,119 | - | 126.204 | 897,203 | 5.6 .05 |
| Gantry tracks | 12.208 | 46 | - | 12,254 | 1,352 | 607 | - | 1,959 | 10.295 | 5 |
| Rubber Tyred Gsitry |  |  |  |  |  |  |  |  |  |  |
| Cranes- FTG | 364,120 | 210,346 | - | 574,468 | 36,394 | 28,882 | - | 65776 | 509,190 | 6 |
| Port equipment | 327,849 | 17,623 | - | 347,714 | 63,374 | 35,804 | - | 108,104 | 247,610 | 7-20 |
|  |  | 2242* |  |  |  | $926^{\circ}$ |  |  |  |  |
| Port Power Generition | 69,110 | 60,927 | - | 130,037 | 13,281 | 9.427 | - | 22708 | 107329 | 5-10 |
| Yehlcies | 15,838 | 18,903 | (4,162) | 39.948 | 5.447 | 5,856 | (2460) | 13,971 | 25,977 | 20 |
|  |  | 9,369 ${ }^{\text {m }}$ |  |  |  | 5,128* |  |  |  |  |
| Computers | 19,314 | 6,724 | - | 26,036 | 5,036 | 7,026 | - | 12.052 | 13,976 | 33.33 |
| Fumiture and fixturet | 11,300 | 6,538 | - | 17,938 | 1,825 | 1,288 | - | 3,113 | 14,825 | 10 |
| Office equipmert | 14,580 | 4814 | - | 19,394 | 4,298 | 2.179 | - | 6 AT7 | 12,917 | 10-20 |
|  | 2253,359 | $\begin{gathered} 611,646 \\ 11,611^{\circ} \end{gathered}$ | (4,162) | 2,871,453 | 308,473 | $\begin{array}{r} 184,082 \\ 6,054^{\circ} \end{array}$ | (2.4ल) | 496,149 | 2,375,314 |  |
| Leapd |  |  |  |  |  |  |  |  |  |  |
| Shlp to 5howe Cranes - ST3 | - | 380,973 | - | 380,973 | - | 13,467 | - | 13,467 | 367,506 | 5-606 |
| Rubber Tyred Cantry Cranes - RTG | - | 67,908 | - | 67,908 | - | 2377 | - | 2,377 | 65,531 | 6 |
| Port equipment | 47,127 | $(2,242)^{*}$ | - | 44,885 | 9,405 | $\begin{aligned} & 4,658 \\ & (926)^{\circ} \end{aligned}$ | - | 13,147 | 31,738 | 7-20 |
| Generators | 55,000 | , | - | 55,000 | 13,197 | 5,500 | - | 18.697 | 36,503 | 10 |
| Vehicies | 16,035 |  | - | 6.566 | 5.935 | 2752 | - | 3,569 | 3.097 | 20 |
|  |  | (9,369] |  |  |  | (5,128)* |  |  |  |  |
|  | 118,162 | $\begin{aligned} & 448,881 \\ & (11,611)^{*} \end{aligned}$ | - | 555,432 | 28,537 | $\begin{aligned} & 28,774 \\ & (6,054)^{-3} \end{aligned}$ | - | 51,257 | 504,175 |  |
| 2007 | 2,370,530 | \$,040,577 | (8,162) | 2,426, | 337,010 | 212,85 | (2,460) | 547,408 | 2879, ${ }^{\text {易 }}$ |  |


|  | 2006 |  |  |  |  |  |  |  | Writtem town vodus *an Juna 3a, 2008 | forte * |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | cost |  |  |  | ACCUMULATED DEPRECLATION |  |  |  |  |  |
|  | Aat July 01, 2nas | Addardons/ "rranefora | Disponalis | $\begin{gathered} \text { Ks as } \\ \text { Juns } 30, \\ 200 s \end{gathered}$ | As at Suly 01, 200s | Fostha your! *irmanore | Dispostals | As an dune 30 , 2006 |  |  |
| Cwined |  |  |  |  |  |  |  |  |  |  |
| Leasehoid improvements | 11,371 | 4,151 | - | 15,522 | 2844 | 2343 | - | 5,187 | 10,335 | 20 |
| Portimprovernent | 281,537 | 671 | - | 282,208 | 16,801 | 14,046 | - | 30,847 | 251,361 | 5 |
| Mobile Harbour Crame | 101,819 | - | - | 101,819 | 48,983 | 20,364 | - | 69.347 | 32,472 | 20 |
| Ship to Shore Cranes - STS | 635,411 | 683,089 | - | 1,018,500 | 38,878 | 33,209 | - | 72.885 | 946,415 | 5 |
| Gamtry tracks | 12,162 | 46 | - | 12,208 | 746 | 606 | - | 1,352 | 10,856 | 5 |
| Rubber Tyred Gontry |  |  |  |  |  |  |  |  |  |  |
| Cranes-RTG | 227,354 | 136,766 | - | 364,120 | 19,770 | 16,624 | - | 36,394 | 327,726 | 7 |
| Post equipment | 197,252 | 130,597 | - | \$27849 | 36,319 | 27,055 | - | 63,374 | 264,475 | 10-20 |
| Port Power Generation Vehities | 67,995 | 1,115 | - | 69,110 | 7.013 | 6,268 | - | 13,281 | 55,829 | 5-10 |
|  | 11,826 | 3,654 | [2,046) | 15,898 | 2,691 | 2,615 | $(1,215)$ | 5,447 | 10,391 | 20 |
|  |  | 2,404* |  |  |  | 1,356* |  |  |  |  |
| Computer | 8,581 | 10,733 | - | 19,314 | 2,581 | 2,455 | - | 5,036 | 14,278 | 20 |
| Fumiture and fixtures | 7,447 | 3,853 | - | 11,300 | 1,033 | 792 | - | 1,825 | 9,475 | 10 |
| Office equipinert | 2065 | 3,218 | - | 14,580 | 1.175 | 1.362 | - | 4.259 | 10.282 | 10-20 |
|  |  | 3297* |  |  |  | 1,761* |  |  |  |  |
|  | 1,570,820 | $\begin{array}{r} 677,893 \\ 5,701^{2} \end{array}$ | (2,046) | 2,252,368 | 178,832 | $\begin{array}{r} 127,739 \\ 3,1170 \end{array}$ | $(1,215)$ | 308,473 | 1,949,89S |  |
| Lased |  |  |  |  |  |  |  |  |  |  |
| Portequipment | 47.127 | - | - | 47,127 | 4,582 | 4,823 | - | 9805 | 37,722 | 10-20 |
| Generations | 58,297 | $\cdots$ | - | 55,000 | 9,17 | 5,781 | - | 13,197 | 41,803 | 10 |
|  |  | (3,297)* |  |  |  | $(1,761)^{*}$ |  |  |  |  |
| Vehicles | 18,439 | $(2,401)^{*}$ | - | 16,035 | 3,765 | $\begin{gathered} 3,526 \\ (1,356)^{*} \end{gathered}$ | - | 5,935 | 10,100 | 20 |
|  | 123,869 | $(5,701)^{*}$ | - | 118,162 | 17,524 | $\begin{aligned} & 14,130 \\ & (3,117)^{e} \end{aligned}$ | - | 28,537 | 89,625 |  |
| 2005 | 1,094, | 677,293 | (2,084) | 2,370,43a | 193,358 | 141,80\% | (1,215) | 237,a10 | 2,033,520 |  |

During the year, effective July 01,2006 the useful lives of the following classes of property, plant and equipment were reviewed which resulted in the revision of depreciation rates and method.

| Description | Annual rata of depreciation |  |
| :---: | :---: | :---: |
|  | 2007 | 2006 |
|  | \% | \% |
| Owned |  |  |
| Ship to Shore Cranes | 5-6.06 | 5 |
| Rubber Tyred Gantry Cranes | 6 | 7 |
| Port equipment | 7-20 | 10-20 |
| Computers | 33.33 | 20 |
| Leased |  |  |
| Ship to Shore Cranes | 5-6.06 | 5 |
| Rubber Tyred Gantry Cranes | 6 | 7 |
| Port equipment | 7-20 | 10-20 |

In the opinion of the management, the revision would result in a more accurate reflection of depreciation charge over the useful lives of the related assets. The above change has been accounted for as a change in accounting estimate. Had the estimate not been revised the depreciation charge would have been higher and carrying value of operating fixed assets for the year would have been lower by Rs. 1.334 million and profit before taxation would have been lower by the same amount.
4.1.1. Additlons to fixed assets include borrowing cost amounting to Rs. 2.434 million (2006:Rs. 8.713 million) and exchange differences of Rs. 6.140 million (2006: Rs. 5.513 million).

[^1]Disposal of operating fixed assets:
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2007

Cont Accumulatad Written Sale price Gain/(loss) Moda of disposal Particulars of buyer depreciation down value


| Vehicle | 560 | 241 | 319 | 460 | 141 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Vehicle | 554 | 271 | 283 | 467 | 184 |
| Vehicle | 469 | 280 | 189 | 350 | 161 |
| Vehicle | 549 | 244 | 305 | 400 | 95 |
| Vehicle | 1,235 | 934 | 301 | 485 | 184 |
| Vehicle | 795 | 490 | 305 | 560 | 255 |
|  |  |  |  |  |  |
|  | 4,162 | 2,460 | 1,702 | 2,722 | 1,020 |


| Tender | Mr.Masood-ul-Haq |
| :--- | :--- |
| Tender | Mr.Masood-ul-Haq |
| Tender | Mrs.Naheed Ghaffar |
| Company policy | Mr. Riaz Ahmed Khan (employee) |
| Tender | Mr. Hamid All Khan |
| Tender | Mr.Zubair Shalkh, (ex-employee) |

Note $\quad \frac{2007}{-}$ (Rs. in thousands)
4.1.2. Depreciation charge for the year has been allocated as under:

| Terminal operating costs | 23 |  | 191,314 | 131,113 |
| :--- | ---: | ---: | ---: | ---: |
| Administrative expenses | 24 | 21,542 | 10,756 |  |
|  |  | 212,856 | 141,869 |  |

### 4.2. Cepital work--fi-progress

Civil works
Advance for purchase of fixed assets
Advance for acquisition of intangible assets
4.2.1. Movament

During the year, effective July 01,2006 the useful lives of computer softwares were reviewed which resulted in the revision of amortization rate as follows:

| Description | Annual rate of amortization |  |
| ---: | :---: | :---: |
|  | 2007 | 2006 <br> $\%$ |
|  | \% |  |
| Computer softwares | $20-33.33$ | $5-20$ |

In the opinion of the management, the revision would result in a more accurate reflection of amortization charge over the useful lives of the intangible assets. The above change has been accounted for as a change in accounting estimate. Had the estimate not been revised the amortization charge would have been lower and carrying value of intangible assets for the year would have been higher by Rs. 9.665 million and proftt before taxation would have been higher by the same amount.
5.1.1. These include legal and professional charges, litigation settlement, salaries and benefits and traveling expenses incurred in connection with the main project during the pre operating period.
Note $\quad \frac{2007}{-}$
5.1.2. Amortisation charge for the year has been allocated as under:

| Terminal operating costs | 23 | 12,018 | 2,354 |
| :--- | ---: | ---: | ---: | ---: |
| Administrative expenses | 24 | $\mathbf{7 , 5 7 8}$ | $\mathbf{7 , 5 7 8}$ |
|  |  | 19,596 | 9,932 |

6. LONG TERM DEPOSTTS

Represents security deposits against leased assets.
7. DEFERRED COSTS

|  | Note | 2007 |  |  | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Preliminary expenmes | Shares issue mapenses | Total |  |
|  |  |  | - (Rs. In thou | 兂 |  |
| Balance at July 01 - at cost |  | 2,987 | 18,877 | 17864 | 17,864 |
| Less: Accumulated amortization | 7.1 | $(2,746)$ | (11,137) | (13,883) | (10,311) |
| Balance as at June 30 |  | 241 | 3,740 | 3,981 | 7,553 |
|  |  |  |  |  | 2006 |

### 7.1 Movement of amertization

| Opening balance | 10,311 | 6,738 |
| :--- | ---: | ---: | ---: |
| Charge for the year | 3,572 | 3,573 |
| Closing balance | 13,853 | 10,311 |

8. STORES AND SPARES

| Stores | 47,170 | 32,984 |  |
| :--- | ---: | ---: | ---: |
| Spares | $\mathbf{1 2 1 , 2 9 5}$ | 85,521 |  |
|  |  | 168,465 | 118,505 |


9.1. Includes Rs. 10.15 (2006: Rs. 2.556 ) million due from Marine Services (Private) Limited -a related party, Rs. 0.253 (2006: Rs, 1.343) million due from Port Link International Services (Private) Lrnited -a related party and Rs. 0.314 million (2006:Rs. Nil) due from Premier Mercantile Services (Private) Limited - a related party.

$$
\begin{array}{lll}
\text { Note } & 2007 & 2006
\end{array}
$$

10. ADVANCES

Advances - unsecured, considered good

- to employees

| 707 |  |
| ---: | ---: |
| 15,143 |  |
| 15,850 |  |
|  | 875 |

11. DEPOSITS AND PREPAYMENTS

| Security deposits |  | 3,603 | 2,715 |
| :---: | :---: | :---: | :---: |
| Prepayments |  |  |  |
| - Insurance |  | 9,2314 | 12,868 |
| - Others | 11.1 | 12,875 | 9,257 |
|  |  | 25,762 | 24,840 |

11.1. Includes front end fee of Rs. 12.69 (2006:Rs 8,43 ) million in connection with loans sanctioned by international Finance Corporation (IFC) and OPEC Fund for Intemational Development (OFID) for financing Phase III expansion of container terminal. The said transaction costs would be transferred to the loan account upon disbursement of related loans in accordance with the Company's accounting policy as stated in note 3.12 to the financial statements.


## NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED JUNE 30, 2007

13.1 Investments at fair value through profit or loss

| Number of units |  |  | 2007 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Cost | Fair value | Cost | Fair value |
| 2007 |  |  |  |  |  |  |
|  | Listed - Mutual Funds (Open Ended) |  |  |  |  |  |
| 108,724 | 93,571 | ABAMCO UTP-Income Fund | 50,000 | 59,501 | 50,000 | 53,135 |
| 78 | 61 | ABAMCO Unit Trust of Pakistan | 500 | 728 | 500 | 568 |
|  |  |  | 50,500 | 59,229 | 50,500 | 53,703 |
| 50,000 | - | Faysal Savings Growth Fund | 5,000 | 5,089 | - | - |
| 100,000 | - | AI Falah GHP Income Multiplier Fund | 5,000 | 5,000 | - | - |
|  |  |  | 60,500 | 69,299 | 50,500 | 53,703 |
|  |  | Unrealized gain on revaluation of investments | 8,798 | - | 3,203 | - |
|  |  |  | 69,29\% | 69,298 | 53,703 | 53,703 |

13.2. Includes Rs.287.862 million (2006:Rs. NII) in respect of unilisted TFCs of Pak American Fertillzer Company Umited carrying Interest at the rate of 3 months KBOR plus $3.25 \%$ per annum payable on quarterly basis maturing by January 2008 and Rs. 103.844 million (2006:Rs. Nii) in respect of Certificate of investments of Saudi Pak Leasing Company, amounting to Rs. 100 million carrying interest at the rate of 11\% per annum maturing by November 2007.

Note 20072006
14. CASH AND BANK BALANCES

Cash with bank

- in current accounts

```
    - Local currency
    - Foreign currency
- in saving accounts14.1- In deposit account14.2
```

Cash in hand

| 47,661 | $\begin{array}{r} 52,437 \\ 457,318 \end{array}$ |
| :---: | :---: |
| 47,661 | 509,755 |
| 279,782 | 41,773 |
| 50,000 | 202,910 |
| 377,443 | 754,438 |
| 3,097 | 2,004 |
| 300,540 | 756,442 |

14.1 These carry profit at the rates ranging from 1.25 to 10 percent (2006: 1.25 percent) per annurm.
14.2 These carry proft at the rate of $10.25 \%$ (2006: 10.50 to 10.55 percent) per annum.
15. SHARE CAPITAL
15.1 Authorised capital

15.2 Issued, sulbscribod and pald-up capltal

| $2007{ }^{2006}$ |  |  | Note | - (Rs. in thousand) -- | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Ordinary shares of Rs. 10 - each |  |  |  |
| 63,781,200 | 63,761,200 | - fully paid in cash |  | 637,612 | 637,612 |
| 12,039,600 | 12,039,600 | - Issued for consideration other than cash | 15.2 .1 | 120,396 | 120.396 |
| 75,800,800 | 75,800,800 |  |  | 758,008 | 758,008 |
| Preference shares of Rs. 10/- each |  |  |  |  |  |
| 18,000,000 | 18,000,000 | - fully paid in cash | 15.2.2 |  |  |
|  |  |  | \&15.2.3 | 180,000 | 180,000 |
| 93, 20003800 | 93,800,800 |  |  | 933,008 | 938,008 |

15.2.1. Represents shares issued in consideration for moblle harbour cranes, port equipment and a vehicie.
15.2.2. These are cumulative redeemable preference shares, issued In the ratlo of 1 preference share for 354 ordinary shares held and carry a dividend of 10 percent on the issue price, redeemable 7 years after the issue date. The shareholders, Inter alia, have the right to convert these Into ordinary shares in the ratio of 1 ordinary share for 1 preference share held, if the Company fails to redeenn these shares.
15.2.3. The above stated preference shares have been treated as part of equity on the following bases:

- The preference shares were issued under the provision of Section 86 of the Companies Ordinance, 1984 (the Ordinance) read with Section 90 of the Ordinance and the Companies Share Capital (Variation in Rights and Privileges) Rules, 2000.
- The authorised capital of the Company and the issue of the preference shares were duly approved by the shareholders of the Company at the Extraordinary General Meeting held on December 24, 2004.
- Return of allotment of shares was filed under Section 93(1) of the Ordinance.
- The Company is required to set-up a reserve for redemption of preference shares under Section 85 of the Ordinance in respect of the shares redeemed which effectively makes preference shares a part of equity.
- Dividend on the preference shares is appropriation of profit both under the Ordinance and the tax laws.
- $\quad$ The requirements of the Ordinance take precedence over the requirements of IFRSs.
- As stated in 15.2 .2 above, shareholders have the right to convert these preference shares into ordinary shares.
- These preference shares are listed on the Karachl Stock Exchange.

However, considering the requirements of the IFRSs for classification of debt and equity instruments, which suggests that the above preference shares be classlfied as debt, the Company has sought a clarification from the SECP in respect of the presentation of preference shares in the financial statements prepared in accordance with the requirements of the Companies Ordinance, 1984. Pending the decision of the SECP in this matter, the preference shares have been reflected as equity of the Company.
15.3. Premier Mercantile Services (Private) Limited - a related party holds $26,009,750$ ordinary shares (2006:26,009,750 ordinary shares) of nominal value of Rs. 10/-each representing 34.31 percent (2006:34.31 percent) of the ordinary paid-up capital of the Company.
15.4. The Company has entered into long term loan agreements with IFC and OFID. These agreements restrict the Company, that unless otherwise agreed by IFC and OFID, not to deciare or pay any dividend on ordinary shares or make any distribution on its share capital (other than dividends or distributions payable in shares of the Company) subject to certain conditions of the agreements.

## FOR THE YEAR ENDED JUNE 30, 2007

2007
2006
— (Rs. In thousands) -
16. LONG-TERM FINANCING -Secured

Intarnational Finance Corporation (IFC)
First Loan

- Loan A
- Loan C

Second Loan
OPEC Fund for Infernational Dumalopment (OFID)
First Loan
Second Loan

| $\begin{array}{r} 339,471 \\ 20,971 \end{array}$ | $\begin{array}{r} 389,631 \\ 90,495 \end{array}$ |
| :---: | :---: |
| 430,442 | 480,126 |
| 351,771 | 361,980 |
| 782,213 | 842,106 |
| 339,472 | 389,631 |
| 351,770 | 361,980 |
| 691,242 | 751,611 |
| 1,473,455 | 1,593,717 |

Less:

- Unamortised transaction costs
- Current maturity of long-term finanding

16.1. The principal terms and conditions of the above loans are summarized as follows:

IFC

- Principal amount In US Dollars
- Interest rate per annum
- Repayment terms:
- Number of installments
- First installment
- Last Instaliment

OFID

- Principal amount in US Dollars
- interest rate per annum
- Repayment terms:
- Number of installments
- First installment
- Last Installment

| First Loan |  |
| :---: | :---: |
| Loan $A \quad$ Loan C |  |

$1,500,000$
5\% (Note 16.1.1)

2 equal installments April 15,2014
October 15, 2014
April 15,2005
October 15,2013

18 semi-annual
January 15, 2007
July 15,2015

| OFID | First Loan | Second Loan |
| :---: | :---: | :---: |
| - Principal amount in US Dollars | 7,750,000 | 6,000,000 |
| - interest rate per annum | LIBOR plus 3.875\% | LIBOR plus 3.375\% |
| - Repayment terms: |  |  |
| - Number of installments | 18 semi-annual | 18 semi-annual |
| - First installment | April 15,2005 | January 15, 2007 |
| - Last Installment | October 15,2013 | July 15, 2015 |

16.1.1 In addition to the above, IFC is entitled to additional interest to be computed at the rate of US Dollar 1.85 per TEU (Twenty Feet Equivalent Container Units) in excess of 150,000 TEUs per annum subject to cap of upto US Dollars 100,000 per annum upto year 2007 and progressively Increasing to US Dollar 300,000 per annum upto year 2014.
16.1.2. The above loans are secured as follows:

## IFC Loans (First Loan A and Sacond Loan) and OFID Loans

These loans are secured by way of a first equitable mortgage on land, lsuilding, equipments, immovable assets and leasehold interest in project site and first hypothecation over all other movable assets.

## IFC Loan C

This loan is secured by way of a second equitable mortyage on land, building, equipments, immovable assets and leasehold interest in project site and second hypothecation over all other movable assets

## 17. LABILITIES AGAINST ASSETS SUBIECT TO FINANCE LEASE

Represent finance leases entered into with leasing companies for port equipments, vehicles and generators. Total lease rentals due under various lease agreements aggregate Rs. 574.843 (2006: Rs. 69.987) millon and are payable in equal monthly and slx monthly installments latest by 2012 . Overdue rental payments are subject to an additional charge upto 0.1 percemt per day. Taxes, repairs, replacement and Insurance costs are to be borne by the lessee, In case of termination of agreement, the lessee has to pay the entire rent for unexpired period. Finanding rates of approximately 6.8 to 13.98 (2006:6.80 percent to 13.11 percent) per annum have been used as discounting factor. Purchase options can be exercised by the lessee in accordance with the respective lease agreernents. Some of these lease llabillties are secured by on demand promissory notes of Rs. 3.979 million.


| 20. | TRADE AND OTHER PAYABLES | Note | - (Rs. in thousands) -- |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  | Creditors | 20.1 | 78,591 | 113,180 |
|  | Bils payable - equipment |  | 1,545 | 41,053 |
| Due to Karachi Port Trust |  |  |  |  |
|  | Royalty |  | 17,265 | 12.978 |
|  | Wharfage |  | 36,053 | 19,706 |
|  |  |  | 53,318 | 32,684 |
| Accrued expenses |  |  |  |  |
|  | Legal and professional charges |  | 1,367 | 3,629 |
|  | Salaries and wages |  | 13,019 | 12,757 |
|  | Others |  | 947 | 1,364 |
|  |  |  | 15,333 | 17,750 |
| Other liabilities |  |  |  |  |
|  | Advance against storage charges |  | 9,764 | 10,149 |
|  | Retention money |  | 10,930 | 9,086 |
|  | Sales tax payable |  | 3,493 | 1,978 |
|  | Fair value of derivative |  | 1,824 | - |
|  | Others |  | 405 | 438 |
|  |  |  | 26,416 | 21,651 |
|  |  |  | 175,203 | 226,318 |

20.1. Includes Rs. 14.418 (2006: Rs. 10.004 ) million payable to Premier Mercantile Services (Private) Limited - a related party.

## 21. CONTINGENCIES AND COMMITMENTS

### 21.1 Contingencies

21.1.1 During the year, the Trustees of the Port of Karachi filed a civil suit against the Company in the Honorable High Court of SIndh alleging mis-declaration of the category of goods upon import by the Company of Quayside Container Crane and Rubber Tyred Gantry Cranes in the year 2004 and claiming a sum of Rs. 101.5 million being additional wharfage charges and R's 203 million as penalty, with interest. According to the opinion of the legal counsel of the Company, there is no merit in this claim and hence there is a remote possibility that the case would be decided against the Company. Further, the legal counsel has also stated that, in any case, the penalty imposed will be disallowed by the Honorable High Court. In view thereof, no provision is considered necessary to be made in these financial statements by the management of the Company as it believes that the ultimate outcome of the matter would be in its favour.
21.1.2 During the year, the Company has filed a interpleader civil suit against the Deputy District Officer, Excise and Taxation and the Trustees of the Port of Karachl (KPT) in the Honorable High Court of Sindh against the demand raised by the Deputy District Officer, Excise and Taxation under Section 14 of the froperty Tax Act, 1958 to pay the property tax amounting to As. 34.6 million for the period from 2003 to 2007 out of the rent payable ta KPT. The Honorable High Court of Sindh granted a stay order to Company ensuring that no coercive action is taken against the Company in due course until the case has been finalized. According to the opinion of the legal counsel of the Company, there is full merit in this suit and the property tax imposed will be disallowed by the Honorable High Court. In view thereof, no provision is considered necessary to be made in these financial statements by the management of the Company as it believes that the ultimate outcome of the matter would be In its favour.

Note $\quad$| 2007 |
| :--- |
| (Rs. In thousands) |
| 2005 |

| 21.2 | Commitmant |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 21.2 .1 | Commitments for capital expenditure |  |  |  |
|  | Civil works |  | 463,747 | 122,042 |
|  | Crane and equipments |  | 190,972 | 595,608 |
|  | Intangible assets |  | 52,766 | - |
|  |  |  | 707,4*5 | 717,650 |
| 21.2 .2 | Performance bond issued by a commercial bank on behalf of the Company in favour of KPT |  | 60,600 | 60,330 |
| 21.23 | Letters of Credit |  | 181,304 | - |
| 22. | TURNOVER-net |  |  |  |
|  | Turnover |  | 2,210,850 | 1,733,372 |
|  | Less: Sales tax |  | 32,706 | 25,612 |
|  |  |  | 2,185,064 | 1,707,760 |
| 23. | TERMHINAL OPERATING COSTS |  |  |  |
|  | Salaries, wages and benefits | 23.1 | 123,014 | 102,976 |
|  | Contracted labour |  | 5,560 | 4,648 |
|  | Staff training |  | 235 | 374 |
|  | Royalty - Karachi Port Trust |  | 198,261 | 162,738 |
|  | Handiling and Marshalling charges |  | 84,246 | 78,678 |
|  | Crane usage charges |  | 65,398 | 32,242 |
|  | Port maintenance |  | 4,073 | 1,704 |
|  | Stevedoring |  | 323,089 | 246,473 |
|  | Custom seals |  | 1,77\% | 3,900 |
|  | Storage charges |  | 24,585 | 19,673 |
|  | Stores, spares and other maintenance charges |  | 101,239 | 74,853 |
|  | Fuel consumed |  | 1618891 | 137,558 |
|  | Travelling and conveyance |  | 1,434 | 752 |
|  | Office maintenance |  | 8.875 | 7,588 |
|  | Vehicles rurning expenses |  | 5,338 | 4,311 |
|  | Insurance |  | 45,830 | 32,673 |
|  | Printing and stationery |  | 1,630 | 1,856 |
|  | Utillties |  | 3,721 | 3,836 |
|  | Depreciation | 4.12 | 191,314 | 131,113 |
|  | Amortization | 5.1.2 | 12,013 | 2,354 |
|  | Others |  | 7,470 | 16,776 |
|  |  |  | 1,377,999 | 1,067,086 |

23.1 This includes Rs, 2.996 (2006: Rs. 2.416) million in respect of staff retirement benefits and Rs.1.485 (2006: Rs. 4.054) million in respect of compensated absences.
24. ADMINISTRATIVE EXPENSES

| Salaries, wages and benefits | 24.1 | 68,818 | 56,159 |
| :---: | :---: | :---: | :---: |
| Travelling and conveyance |  | 5,347 | 7,857 |
| Advertising |  | 2,103 | 2,519 |
| Auditors' remuneration | 24.2 | 1,927 | 1,113 |
| Legal and professional charges |  | 16,176 | 15,604 |
| Office maintenance |  | 4,161 | 3,474 |
| Vehicles running expenses |  | 5,573 | 3,169 |
| Security expenses |  | 2,123 | 1,373 |
| Insurance expense |  | 2,236 | 1,589 |
| Communication |  | 2,450 | 1,536 |
| Printing and stationery |  | 8,09\% | 5,844 |
| Utilities |  | 339 | 764 |
| Depreciation | 4.12 | 21,542 | 10,756 |
| Amortisation | 5.1.2,7\&16 | 17,003 | 12,976 |
| Fees and subscription |  | 2,777 | 4,813 |
| Advertisement |  | 2,103 | 2,519 |
| Business promotion expense |  | 4,981 | 3,186 |
| Donations | 24.3 | 4,301 | 6,438 |
| Others |  | 2,579 | 2,147 |
|  |  | 175,6e4 | 143,836 |

24.1 This includes Rs. 2.404 (2006: Rs. 2.185) million in respect of staff retirement bervefits and Rs.0.373 (2006: Rs. 1.014) million in respect of compensated absences.

24.3 No directors or their spouses have any interest in any danee's fund to which donation was made.

2007
2006

- (Rs. in thousands) --

25. OTHER OPERATING INCOMAE

Proft on deposit accounts

| 30,765 | 39,502 |
| ---: | :---: |
|  |  |
| 2,595 | 3,203 |
| 28,325 | - |
| 1,020 | - |
| 1,505 | 42,705 |
| 67 |  |

## 26. FIMANCE COSTS

| Long-term financing | 141,851 | 78,476 |
| :--- | ---: | ---: |
| Leased assets | $\mathbf{3 2 , 0 7 3}$ | 6,824 |
| Bank charges | 1,736 | 0,472 |
| Exchange loss - net | 2,009 | 2,191 |
| Fair value of derivative | 1,824 | - |
|  |  | 179,493 |

27. TAKATION

| Current | 27.1 | 10,931 | 8,600 |
| :--- | :---: | ---: | ---: | ---: |
| Deferred |  | 178,000 | 150,710 |
|  |  | 188,931 | 159,310 |

27.1 The provision for currant income tax is based on minimum taxation under Section 113 of the Income Tax Ordinance, 2001. Accordingly, tax charge reconciliation with the accounting profit is not reported.
26. EARINGS PER SHARE

### 28.1 Basic emrnings por share

Profit after tax
Preferred dividend on cumulative prefereance shares
Proftr after taxation atributable to ordinary shareholders Weighted average number of ordinary shares in issue during the year

Basic earnings per share

Diluted earnings per share
Profit after taxation attributable to ordinary shareholders
Preferred dividend on cumulative preference shares
Weighted average number of ordinary shares in issue during the year
Adjustment of preference shares

Diluted earnings per share

Note
2007
2006
ds)

## 29. FINANCIAL INSTRUMENTS

## Interest rate risk

Interest rate risk is the risk that the value of financial instrumerts will fluctuate due to change in the interest rates. The Company rnanages this risk through risk management strategies. Interest rate risk of the Company's financial assets and financial liabilities can be evaluated from following schedule.


Fluancial asauts:

| Long-term deposits | - | - | * | - | 90.073 | 50.0178 | - | - | - | - | 8,060 | 8,050 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Trade detots - ungecured, consldsped good | - | - | - | - | 187,8** | 137.293 | - | - | - | - | 168,309 | 168,309 |
| Deposits and other recelvalales | 4,723 | - | - | 4723 | 5,5as | 17,535 | - | - | - | - | 3,991 | 3,991 |
| Short term inveatmerrs | 45,218 | - | - | 69,2431 | 151,505 | 4.1.094 | - | - | - | - | 53,703 | 53,700 |
| Cash and bank halances | 329,722 | - | - | 329, 712 | S0,75a | 110,540 | 244,583 | - | - | 245,683 | 511,759 | 756,442 |
|  | 403,005 | - | - | $40 \times 5$ | 6.77.195 | 1,631,002 | 244,6克 | - | - | 244,683 | $745 / 222$ | 990,505 |

Financial Ilabalitinc
Long-kerm fintancing -
secured
Linbilities againut warets
subject ta finance lease
Accrued interest on long-
berm financing
Trude paybies and
outher liabilities

| 140,343 | 749,321 | 587\% ${ }^{291}$ | 1,477,453 | - | 1,473,459 | 1280032 | 891,489 | 584,196 | 1,593,717 | - | 1,593,717 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 36925 | 251,002 | 111484 | 451,411 | - | 붕.411 | 27.545 | 36,287 | - | 63,772 | - | 63,772 |
| - | - | - | - | 437230 | 43,759 | - | - | - | - | 23,994 | 23,954 |
| - | - | - | - |  | 151,946 | - | - | - | - | 214,191 | 214,191 |
| 237,703 | Têt323 | 700.783 | 1.54483 | 2ms. 741 | $2,130.467$ | 153.577 | 917.716 | 584,198 | 1,657, 189 | 238,1851 | 1,825,574 |

Effective interest rates for the monetary financial assets and liabilities are mentioned in the respective notes to the financial statements.

## Cradit ritsk

Credit risk represents the accounting loss that would be recognized at the reporting date if counter parties failed to perform as contracted. The Company's exposure to the credit risk is limited to the extent of trade debtors. The Company attempts to control credit risk associated with the carrying amount of its receivables by monitoring credit exposures, limiting transactions with specific customers and continuing assessment of credit worthiness of such customers.

## Liquidity risk

The Company applies prudent risk management policies by maintaining sufficient cash and bank balances and by keeping committed credit lines.

## Currency risk and foreign axchange risk management

Foreign currency risk is the risk that the value of a financial asset or a liability will fluctuate due to a change in foreign exchange rates. It arises mainly where receivables and payables exist due to transactions in foreign currency. Financial liabilities include Rs, 1,473,455 (2006: Rs. $1,561.115$ ) million which are subject to currency risk exposure. The Company is not exposed to forelgn exchange risk as the majority of its billing is foreign currency based.

## Falr value of financial Instruments

The carrying value of all financial assets and liabilities reflected in the financial statements approximate their fair values

## 30. UNAVAILED CREDIT FACILTIES

As at the balance sheet date, the Company has unavailed credit facility from a bank amounting to Rs, 151.500 (2006: Rs, 150.825) million.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2007
31. REMUNERATION OF CHIEF EXECUTIVE DIRECTORS AND EXECUTIVES
31.1 The aggregate amount, charged in the financial statements for the year are as follows:

|  | 2007 |  |  | 2006 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Chief Executive | Diractors | Exacutivas | Chlef Executive | Diractors | Exacutiver |
| Remuneration -- (Rs.in |  |  |  |  |  |  |
| (including bonus) | 6,417 | 16,616 | 6,797 | 5,084 | 13,334 | 4,784 |
| Housing rent | 1,320 | 3,480 | 1,404 | 1,220 | 3,200 | 1,148 |
| Retirement benafits | 367 | 966 | 390 | 823 | 1,888 | 759 |
| Medical Allowance | 440 | 1,160 | 468 | 407 | 1,067 | 383 |
| Utilities | 440 | 1,160 | 468 | 407 | 1,067 | 383 |
| Conveyance | 132 | 465 | 305 | 132 | 389 | 217 |
|  | 9,116 | 23,847 | 9,832 | 8,073 | 20,945 | 7,674 |
| Number | 1 | 3 | 6 | 1 | 3 | 5 |

The Chief Executive, some of directors and executives of the Company are also provided with the use of the Company maintained car, club memberships and medical benefits in accordance with their terms of service.
32. RELATED PARTIES TRANSACTIONS

The related parties include major shareholders, entities having directors in common with the Company, directors and other key management personnel. Transactions with related parties, other than remuneration and benefits to key management personnel under the terms of their employment and transactions with such reflected elsewhere in these financial statements are as under:

Enthís having directors in common with the Company
Premier Software (Private) Limited
Software maintenance charges

| Marine Services (Private) Limited |
| :--- |
| Revenue from container handling |$\quad 68,374$


| Port Link international (Private) Limited <br> Revenue from container handling | $\mathbf{3 , 9 1 8}$ | 6,583 |
| :--- | :--- | :--- |

AMI Pakistan (Private) Limited
Revenue from container handling

| Travel Club (Private) Limited |  |  |
| :--- | :--- | :--- |
| Traveling expenses | $\mathbf{3 , 4 2 8}$ | 3,880 |


| Saudi Pak Leasing Company Limited |  |  |
| :--- | ---: | ---: |
| Certifcate of investments | 100,000 | 50,000 |
| Lease payments | 15,163 | 16,330 |
| Profit on certificate of investments | 13,127 | 2,612 |

Staff retirement conaibution plan
Contribution to staff provident fund
4,601
32.1 Balance outstanding with related parties have been disciosed in the respective notes to the financlal statements.

The above transactions with related parties are entered into on arm's length basis.

2006

- (Rs. in thousands) $\qquad$

33. CASH FLOWS FROM OPERATING ACTIVITES

| Proft before taxation | 520,118 | 450,580 |
| :---: | :---: | :---: |
| Adjustments for non-cash items: |  |  |
| Depreciation | 212,856 | 141,869 |
| Amortisation | 29,021 | 15,331 |
| Provision for staff compensated absences | 1,861 | 5,068 |
| Finance costs | 179,493 | 88,963 |
| Unrealised gain on Investment | $(5,595)$ | $(3,203)$ |
| Interest income | $(59,090)$ | $(39,502)$ |
| Gain on disposal of fixed assets | (1,020) | - |
| Provision for doubtiul debes no longer required | $(1,505)$ | - |
|  | 356,021 | 208,526 |
| Oparating profit before working capital changes | 975,139 | 659,108 |
| (Increase)/decrease in current assets |  |  |
| Stores and spares | (49,960) | $(45,582)$ |
| Trade debts | 30,463 | $(43,964)$ |
| Advances, deposits, prepayments and other recelvables | $(14,400)$ | $(17,861)$ |
|  | $(38,977)$ | (107,407) |
|  | 842,162 | 551,699 |
| Incramsa/dlecroesal in current liabilities |  |  |
| Accrued financial charges | 59,380 | 15,027 |
| Trade payables and other liabilities | $(51,115)$ | 78,553 |
| Cash generated from oparations | 650,427 | 645,279 |

## 34. DATE OF AUTHORISATION FOR ISSUE

These financial statements have been authorised for issue by the Board of Directors of the Company on August 22, 2007.

## 35. DIVIDENDS

The Board of Directors in their board meeting held on August 22,2007 have recommended a stock dividend for the year ended June 30, 2007 through the issue of bonus shares in the proportion of one (1) ordinary share for every five (5) ordinary shares held - 20\% (2006: NIL). The Directors have also proposed a final dividend for the year ended June 30, 2007 of Re. 1.00 - $10 \%$ (2006:Re. 1.00-10\%) per perference share. The Financial statements for the year ended June 30,2007 do not include the effect of the final dividend which will be accoumted for in the Financial statements for the year ending June $30,2008$.

## 36. CORRESPONDING FIGURES

Certain prior year's figures have been reclassified consequent upon certain changes in current year's presentation for more appropriate comparison. Material reclassifications include storage charges which have been reclassified to "storage charges" within "terminal operating cost - others:
37. GENERAL

Amounts have been rounded off to the nearest thousand rupee unless otherwise stated.

## Capt.Zafarlqbal Awan CHIEF EXECUTIVE

## Aasim Axam Siddiqui <br> DIRECTOR

 $\ggg>$ PATTERN OF SHAREHOLDING (ORDINARY SHARES)

[^2]PATTERN OF SHAREHOLDING (ORDINARY SHARES)
AS AT JUNE 30, 2007
Additional Information (Ordinary Shares)

## ASSOCIATED COMPANIES, UNDERTAKING AND RELATED PARTIES:

| PREMIER MERCANTILE SERVICES (PVT) LTD | 1 | $26,009,750$ | 34.31 |
| :--- | :--- | :--- | :--- |
| NIT and ICP | - | - |  |

DIRECTORS, CHIEF EXECUTIVE OFFICER, AND THEIR SPOUSE AND MINOR CHILDREN:

| HALEEM AHMED SIDDIQUI |  | 4,990,849 |  |
| :---: | :---: | :---: | :---: |
| SABA HALEEM SIDDIQUI |  | 297,021 |  |
| AASIM AZIM SIDDIQUI |  | 302,699 |  |
| SHARIQUE AZIM SIDDIQUI |  | 297,199 |  |
| DANISH AZIM SIDDIQUI |  | 297,021 |  |
| CAPT. ZAFAR IQBAL AWAN |  | 500 |  |
| Sub-Totals: | 6 | 6,185,289 | 8.16 |
| EXECUTIVES: |  |  |  |
| MASOOD A.USMANI | 1 | 1,880 | 0.00 |
| PUBLIC SECTOR COMPANIES AND CORPORATIONS | - | - | - |
| BANKS, DFIs, NBFIs, INSURANCE COMPANIES, |  |  |  |
| MODARBAS AND MUTUAL FUNDS | 26 | 11,350,228 | 14.98 |
| JOINT STOCK COMPANIES, INVESTMENT COMPANIES, |  |  |  |
| FOREIGN INVESTORS AND OTHERS | 62 | 27,737,037 | 36.59 |
| INDIVIDUALS - LOCALS | 2,253 | 4,516,616 | 5.96 |
| Grand totals : | 2,349 | 75,800,800 | 100.00 |
| SHAREHOLDERS HOLDING 10\% OR MORE VOTING INTEREST |  |  |  |
| PREMIER MERCANTILE SERVICES (PVT) LTD | 1 | 26,009,750 | 34.31 |
| JAHANGIR SIDDIQUI \& CO. LIMITED | 1 | 13,659,601 | 18.02 |
| AEOLINA INVESTMENTS LIMITED | 1 | 11,913,639 | 15.72 |

DETAILS OF PURCHASE/ SALE OF SHARES BY DIRECTORS,
CEO, CFO, COMPANY SECRETARY AND THEIR SPOUSES
OR MINOR CHILDREN DURING THE YEAR ENDED JUNE 30, 2007

NAME
DATE OF SALE

| $01-02-2007$ | 2,000 | 54.00 |
| :--- | :--- | :--- |
| $08-02-2007$ | 2,000 | 53.25 |
| $09-02-2007$ | 2,000 | 53.60 |
| $09-02-2007$ | 2,000 | 54.30 |


| NUMEER OF SHAREHOLDERS | SHARE HOLDING |  | TOTAL SHARES HELD |
| :---: | :---: | :---: | :---: |
|  | FROM | T0 |  |
| 1 | 1 | 100 | 51 |
| 500 | 101 | 500 | 89,308 |
| 31 | 501 | 1000 | 20,881 |
| 40 | 1001 | 5000 | 79,688 |
| 6 | 5001 | 10000 | 43,658 |
| 2 | 10001 | 15000 | 22,991 |
| 2 | 25001 | 30000 | 56,424 |
| 1 | 55001 | 60000 | 57,734 |
| 1 | 130001 | 135000 | 130,625 |
| 1 | 2495001 | 2500000 | 2,500,000 |
| 1 | 3595001 | 3600000 | 3,600,000 |
| 1 | 4445001 | 4450000 | 4,449,320 |
| 1 | 6945001 | 6950000 | 6,949,320 |
| 591 |  |  | 18,000,000 |


| CATEGORIES OF SHAREHOLDERS | NUMBER OF SHAREHOLDERS | TOTAL SHARE HELD | PERCENTAGE |
| :---: | :---: | :---: | :---: |
| INDIVIDUALS * | 582 | 305,514 | 1.70 |
| INVESTMENT COMPANIES | 6 | 13,963,156 | 77.57 |
| INSURANCE COMPANIES | . | - | - |
| JOINT STOCK COMPANIES | 2 | 3,600,705 | 20.00 |
| FINANCIAL INSTITUTION(S) | - | - | - |
| MODARABA \& MUTUALFUNDS | 1 | 130,625 | 0.73 |
| FOREIGN INSTTIUTIONS | - | - | - |
| TOTAL | 591 | 18,000,000 | 100.00 |

* INCINDES 390 CDC BENEFICIAL OWNERS AS PER LIST APPEARING ON CDS.

Additional Informstion (Preference Shares)

| Catagories of Shareholdors | No. of Sharaholderz | Sharas Held | Percentage |
| :---: | :---: | :---: | :---: |
| ASSOCIATED COMPANIES, UNDERTAKING AND RELATED PARTIES: |  |  |  |
| PREMIER MERCANTILE SERVICES (PVT) LID | 1 | 3,600,000 | 20.00 |
| NIT and ICP | - | - | - |
| DIRECTORS, CHIEF EXECUTIVE OFFICER, AND THEIR SPOUSE AND MINOR CHILDREN | - | - | - |
| ExECuTIVES | - | - | - |
| PUBLIC SECTOR COMPANIES AND CORPORATIONS | - | - | - |
| BANKS, DFIs, NBFIs, INSURANCE COMPANIES, MODARBAS AND |  |  |  |
| MUTUAL FUNDS | 3 | 2,688,359 | 14.93 |
| JOINT STOCK COMPANIES AND OTHERS | 5 | 11,405,127 | 63.37 |
| INDIVIDUALS - LOCALS | 582 | 305,514 | 1.70 |
| Grand iotals : | 591 | 18,000,000 | 100.00 |
| SHAREHOLDERS HOLDING $10 \%$ OR MORE |  |  |  |
| PREMIER MERCANTILE SERVICES (PVT) LTD | 1 | 3,600,000 | 20.00 |
| PAKISTAN KUWATT INVESTMENT CO.(PVT) LTD. | 1 | 2,500,000 | 13.89 |
| AQEEL KARIM DHEDHI SECURTIES (PVT) LTD. | 1 | 4,449,320 | 24.72 |
| JS GLOBAL CAPITAL LIMITED | 1 | 6,949,320 | 38.61 |
| DETAILS OF PURCHASE/ SALE OF SHARES BY DIRECTORS, CEO,CFO, COMPANY SECRETARY AND THER SPOUSES <br> OR MINOR CHILDREN DURING THE YEAR ENDED JUNE 30,2007 |  | NILL |  |

## FORM OF PROXY

The Company Secretary
Pakistan internationaı Container Terminar Limited
2nd Fioor, Business Piaza,
Mumtaz Hassan Road
Karachl

1 We, $\qquad$ of
being member of Pakistan internationaı Container Terminaı Limited and hoider of $\qquad$ Ordinary Shares as per Share Register Follo No. $\qquad$ and/or CDC Participant LD.No. $\qquad$ hereby appoint Me/Mrs/Miss $\qquad$ of (fun address) $\qquad$ as my/us proxy to attend, speak and vote for me/us and on my/our behasf at the Sixth Annuar Generaı Meeting of the Company to be herd on Saturday, August 29, 2007 and at any adjournment thereof.

Signed this $\qquad$ day of $\qquad$ 2007

Witnesser:

1. Name $\qquad$

Address $\qquad$
Signature on Rs. 5/-

CNCNO
$\qquad$
Signature $\qquad$

2 Name $\qquad$

Address $\qquad$
CNIC No. $\qquad$
Signature $\qquad$

## Notes:

1. A member entitied to attend and vote at the meeting may appoint another member as his/her proxy who shau have such rights as respects attending, speaking and voting at the meeting as are avahabie to a member.
2. The proxy in ordet to be vaild must be signed across Five Rupees Revenue Stamp and shouid be deposited with the Company not later than 48 hours before the time of hooding the Meeting.
3. The proxy sharr authenticate his/her identity by showing his/her originaı CNIC or originaı passport and bring foio number at the time of attending the meeting.
4. Signature should agree with the specimen signature registered with the Company.
5. CDC sharehosders and their Proxies must attach either an attested photocopy of their National identity Card or Passport with this Proxy Form.
6. In case of proxy by a corporate entity, Board of Ditectors resoution/power of attorney with specimen signature and attested copies of CNCi or Passport of the proxy shan be submitted aiong with the proxy form.

[^0]:    Leave of absence was granted to Directors who could not attend the Board Meetings.

[^1]:    * represent transfer from leased assets to owned assets.

[^2]:    *INCLUDES 1467 CDC BENEFICIAL OWNERS AS PER LIST APPEARING ON CDS.

