

AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed balance sheet of Ecopack Limited as at June 30, 2005, and the related profit & loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:-

- (a) in our opinion, proper books of account have been kept by the company as required by the Companies Ordinance, 1984;
- (b) in our opinion:-
 - (i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied except for the chain indicated in note 2.1.2. with which we concur;
 - (ii) the expenditure incurred during the year was for the purpose of the company's business;
 - (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the company;
- (c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit & loss account, cashflow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the company's affairs as at June 30,2005, and of the loss, its cashflows and changes in equity for the year then ended; and
- (d) in our opinion, Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the company and deposited in the Central Zakat Fund established under Section 7 of that ordinance.

Karachi:

Dated: September 7,2005

KHALID MAJID RAHMAN SARFARAZ RAHIM IQBAL RAFIQ

Chartered Accountants



BALANCE SHEET

	NOTE	2005 RUPEES	2004 RUPEES (Restated)
SHARE CAPITAL & RESERVES AUTHORISED			
25,000,000 (June 2004: 10,000,000) Ordinary Shares of Rs.10/- each		250,000,000	100,000,000
Issued, subscribed and paid-up Unappropriated profit	3	142,714,100 69,719,696 212,433,796	57,085,640 69,864,474 126,950,114
SURPLUS ON REVALUATION OF FIXED ASSETS	4	124,956,910	129,181,416
NON-CURRENT LIABILITIES			
Liability against assets subject to finance lease	5	36,505,109	1,794,496
Deferred liabilities	6	101,022,099	80,133,236
Redeemable capital non participatory	7	-	-
Long term loans - secured	8	232,875,729	159,838,495
Long term suppliers' credit	9	370,402,937	80,891,772 322,657,999
		370,402,337	322,037,999
CURRENT LIABILITIES			
Trade and other payables	10	212,357,850	126,246,785
Accrued mark-up on loans	11	5,825,192	1,329,605
Short term finances	12	42,244,915	16,636,512
Current portion of long term liabilities	13	65,017,133	32,711,507
Taxation		3,764,588	2,229,458
		329,209,678	179,153,867
CONTINGENCIES & COMMITMENTS	14	-	-
		1,037,003,321	757,943,396

HUSSAIN JAMIL Chairman AHSAN JAMIL
Chief Executive Officer



AS AT JUNE 30, 2005

	NOTE	2005 RUPEES	2004 RUPEES (Restated)
PROPERTY, PLANT AND EQUIPMENT	15	700,172,182	571,083,572
LONG TERM DEPOSITS	16	7,444,050	1,873,650
CURRENT ASSETS	4-	00 004 400	07.000.040
Spares and loose tools	17	32,801,462	27,306,349
Stock-in-trade	18	169,227,301	75,739,493
Trade debts	40	102,338,448	61,297,916
Loans and advances	19	9,303,153	6,600,401
Short term prepayments Other receivables	20 21	1,495,314	4,628,876
Cash and bank balances	22	11,706,873 2,514,538	6,390,133 3,023,007
Casil and bank balances	22	2,314,330	3,023,007
		329,387,089	184,986,174
		1,037,003,321	757,943,396

The annexed notes form an integral part of these financial statements.

H.R. SIDDIQUI Chief Financial Officer



CASHFLOW STATEMENT FOR THE YEAR ENDED JUNE 30, 2005

FOR THE TEAR ENDED JUNE		
	2005	2004
OAGUELOW EDGM OREDATING ACTIVITIES	RUPEES	RUPEES
CASH FLOW FROM OPERATING ACTIVITIES	50.074.554	00 540 000
Profit before taxation	53,274,551	63,512,698
Adjustment for non cash charges	00.040.000	04.400.070
Depreciation	36,648,660	24,420,378
Reversal of liability	(1,927,197)	(21,473,158)
Gain on disposal of fixed assets	(238,240)	
Other charge - deficit on revaluation	- 475 004	5,184,406
Exchange loss	5,475,964	
Provision for WPPF	2,803,924	2,212,607
Provision for Gratutiy	1,910,000	4,242,000
Financial Charges	32,604,166	19,501,602
On the first force and another and the first before and the a	77,277,278	34,087,835
Cash flow from operating activities before working	100 551 000	07.000.500
capital changes	130,551,829	97,600,533
Changes in current assets:	(F. 40F. 440)	(0.000.000)
Spares & loose tools	(5,495,113)	(9,363,232)
Stock in trade	(93,487,808)	(27,451,094)
Trade debts	(41,040,532)	(31,914,641)
Loans & advances	(2,702,752)	101,221
Short term prepayments	3,133,562	(3,622,538)
Other receivables	(5,316,741)	(89,677)
Net increase in current assets	(144,909,384)	(72,339,962)
Changes in current liabilities:	05 540 740	00.400.040
Trade and other payables	85,519,749	66,199,648
Accrued mark-up on loans	4,495,587	(1,780,098)
Short term finances	25,608,403	(19,558,925)
Net changes in current liabilities	115,623,738	44,860,625
Other payments:	(00 100 004)	(01.000.000)
Financial Charges paid	(29,196,684)	(21,232,003)
Gratuity paid	(649,000)	(899,000)
WPPF paid	(2,225,712)	(305,561)
Taxes paid	(3,767,306)	(1,206,470)
Not each inflaw from anaroting activities	(35,838,702)	(23,643,034)
Net cash inflow from operating activities	65,427,480	46,478,162
CASH FLOW FROM INVESTING ACTIVITIES		
Fixed capital expenditure	(130,848,297)	(85,748,440)
Capital work-in-progress	(121,377,801)	(13,557,002)
Long term security deposits increased	(5,570,400)	44,680
Proceeds from disposal of fixed assets	430,000	-
Net cash (outflow) / inflow from investing activities	(257,366,498)	(99,260,762)
CASH FLOW FROM FINANCING ACTIVITIES		, ,
	124,009,902	92,541,830
Long term loan obtained Repayment of long term loans	(30,872,668)	(35,687,164)
Proceed from issue of right shares	57,085,640	(00,007,104)
Divident paid	(5,708,564)	
Leases acquired	49,996,002	
Finance lease repaid	(3,079,763)	(1,861,246)
•		
Net cash inflow / (outflow) from financing activities	191,430,549	54,993,420
Net Increase in cash and cash equivalents	(508,469)	2,210,820
Cash and bank at the beginning of the year	3,023,007	812,187
Cash and bank at the end of the year	2,514,538	3,023,007
The appeared notes form an integral part of these financial statements		

The annexed notes form an integral part of these financial statements.

HUSSAIN JAMIL Chairman AHSAN JAMIL
Chief Executive Officer

H.R. SIDDIQUI Chief Financial Officer



DIRECTOR'S REPORT

The Board of Directors of Ecopack Limited is pleased to present the audited financial statements for the year ended 30th June 2005.

Overview

This year your company has recorded, by the grace of God, it's highest ever growth in annual sales of 70% over previous year. Profit before tax grew by a healthy 27% over the same period last year to Rs.53.3 million.

This has been possible because of your company's commitment to meet growing market demand through timely expansions in production capacity. Ecopack successfully enhanced its back process preform capacity as planned by over 200% in July 2004 .The second phase of the bottle-blowing capacity enhancement in the Hattar facility, matching the preform capacity increase, was completed in June 2005 with commercial production planned for July 2005.

Deferred taxation this year, mainly as a consequence of our strategy of investment in enhanced capacity, has jumped by Rs.18.8 million over last year. This has given your company considerable relief from actual payment of tax for the period under review but has necessitated the provision of a deferred tax charge that brings our after tax profit down to Rs. 27.6 million.

The market value of your company share has risen from Rs. 35/share as on 30th June, 2004 to Rs.49.64/ share (42%) as on 30th June, 2005. This when adjusted for the 50% stock dividend and the 100% rights share issued subsequently equates to a price of Rs.114.10/share, i.e. a growth of 230%.

Sales and Operations

Increasingly rapid sales growth and economies of scale were significant contributors to the healthy operating results. Sales grew by seventy percent over the same corresponding period last year. While Coke and Pepsi remain the biggest users of PET bottles and still comprise the largest contributors to growth, the demand for PET packaging from the other carbonated soft drinks (CSD) is gaining in significance along with non-CSD drinks.

Capacity utilization even after the significant expansion this year almost reached pre-expansion levels in year one; Hattar plant achieved 73.6% utilization this year versus 75.4% last year while at the Karachi plant and 69.9% utilization was achieved this year versus 72.2% last year.

The sales from the Karachi plant grew by almost 47% over last year, which has meant that it is finally profitable at the operating level. Hattar plant, however, remains the main contributor to both overall company sales growth (75%) and operating profits.

Financials

PET resin prices rose by around 41% compared to last year as a direct consequence of the steep international oil price hikes during the period under review. A volume-led strategy was preferred over a margin-led one. This was to improve the momentum of conversion from glass to PET packaging, particularly in the back drop of our recently expanded capacities. As a result some pressure on margins was absorbed in the short term. Gross profit and operating profit, however, still grew by a healthy 40% and 38% respectively over the same period last year.



The overall financial cost of the Company increased by Rs. 13.10 million (67%). This was mainly due to long-term borrowings to fund the capacity expansion and additional working capital utilization to fund increased materials procurement.

The beneficial tax depreciation availed by your Company as a result of its capacity expansion in this period, has created a deferred tax liability of Rs. 21.9 million. This provision to offset the timing difference with tax accounting this year has meant the posting of a lower than last year after tax profit of Rs. 27.6 million. A bottom line comparison is made with the previous period last year appears more un-favourable as it contains a one-off special situation windfall (unusual item) in the shape of a write back through an early loan repayment.

Moreover, (i) the unusual item of last year and (ii) the deferred tax provision of this year disturb the underlying earnings per share (EPS) trend. A more meaningful comparison of EPS is achieved if we adjust for the above two items. In so doing the EPS for the year under review of Rs. 3.96/share as compared to last years EPS of Rs. 4.16/share reflects a more accurate picture i.e. EPS within the first year after expansion has almost achieved.

Future Outlook

The future outlook for PET packaging remains very positive with growth in CSD and other new sectors projected to be strong. Your Company intends to pursue its expansion strategy to track this growth with a much greater emphasis on product and customer diversification. In this way it intends to maintain its market leadership position while continuing to enhance share-holder value.

Dividends

In view of the positive financial results the Board is pleased to recommend a 15% share dividend.

COMPLIANCE WITH CODE OF CORPORATE GOVERNANCE:

As required under the Code of Corporate Governance dated 28th March 2002, we are pleased to state as follows:

- 1. The financial statement prepared by the management present fairly its state of affairs, the results of its operations, cash-flows and changes in equity.
- 2. Proper books of accounts have been maintained.
- 3. Appropriate accounting policies have been consistently applied in preparation of the financial statements and accounting estimates are based on reasonable and prudent judgment.
- 4. International Accounting Standards, as applicable in Pakistan, have been followed in the preparation of financial statements and any departure there-from has been adequately disclosed.
- 5. The system of internal control and other such procedures which are in place, are being continuously reviewed by the Internal Audit Department. The process of review will continue and any weakness in controls will be removed.
- 6. There is no significant doubt on company's ability to continue as going concern.
- There has been no departure from the best practice of corporate governance, as detailed in the listing regulations.



- 8. Key operating and financial data for the last six years in summarized form is attached (see Annexure-A).
- 9. The Company has declared 15% bonus shares (2004 50% stock, 10% cash, 100% right).
- 10. There are no outstanding statutory payments on account of taxes, levies and charges except of normal and routine nature.
- 11. The Company has introduced a provident fund scheme during the year for the permanent employees.
- 12. Statement as to the value of gratuity fund on the basis of actuarial valuation as on 30.06.2005 is included in note # 6 to the financial statements.
- 13. During the year 04 board meetings were held and the attendance by each director is given below:

Name of Director	No. of Meeting Attended
Mr. Ahsan Jamil	04
Mr. Hussain Jamil	04
Mrs. Deborah Jamil	03
Mrs. Ayesha Khan	02
Mr. Shahid Jamil	03
Mr. Ali Jamil	01
Mr. Ashiq Hussain Qureshi	01

- 14. The pattern of shareholding and additional information regarding pattern of shareholding is attached Annexure-B.
- 15. Trading of shares by Directors & Chief Financial Officer/Secretary of the Company during the year under review is as under:

Name	Designation	No. of Shares
		Acquired/(Sold)
Mr. Hussain Jamil	Executive Director/Chairman	1,722,863 *
Mr. Ahsan Jamil	Chief Executive Officer	1,296,939 *
Mr. Shahid Jamil	Director	343,731 *
Mr. Ali Jamil	Director	233,603 *
Mrs. Deborah Jamil	Director	460,873 *
Mrs. Ayesha Khan	Director	557,246 */(41000)
Mr. Ashiq Hussain Qureshi	Director	1006 *
Mr. Habib Ur Rehman Siddiqui	CFO	4500 */(7500)

- Bonus shares and right issue.
- 16. The board has recommended appointment of Auditors M/s. Khalid Majid Rahman Sarfaraz Rahim Iqbal Rafiq, Chartered Accountants for the year ending on June 30, 2006 as recommended by the audit committee in its meeting held on September 07, 2005.



ACKNOWLEDGEMENT:

On behalf of the Board I would like to thank the management, staff, workers, the bankers and the valued customers whose support and co-operation has been crucial to our success.

I am confident that if management and the employees of the Company continue to work with the devotion and zeal that has been their hallmark, the Company will Inshallah continue to prosper.

I pray to Almighty Allah for the continued success of your Company.

For & on behalf of the Board of Directors

Karachi, Dated: September 07, 2005 Ahsan Jamil (Chief Executive Officer)



NOTES TO THE ACCOUNTS FOR THE YEAR ENDED JUNE 30, 2005

1. STATUS AND NATURE OF BUSINESS

The company was incorporated on 25 August 1991 as a private limited company under the Companies Ordinanace, 1984. Subsequently it was converted into public limited on April 29, 1992. It is quoted at Karachi Stock Exchange. The principal activity of the company is manufacture and sale of Poly Ethylene Terepthalat (PET) bottles. Its two manufacturing facilities are located in the province of Sindh at Karachi and in the province of NWFP at Hattar.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

2.1 Statement of compliance

- 2.1.1 These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan and the requirements of the Companies Ordinance, 1984. Approved accounting standards comprise of such International Accounting Standards as notified under the provisions of the Companies Ordinance, 1984. Wherever, the requirements of the Companies Ordinance, 1984 or directives issued by the Securities & Exchange Commission of Pakistan differ with the requirements of these standards, the requirements of the Companies Ordinance, 1984 or the requirements of the said directives take precedence.
- 2.1.2 During the year, the SECP substituted the Fouth Schedule to the Companies Ordinance, 1984, which is effective from the financial year ending on or after July 5, 2004. The Company has accordingly change its dividend recognition policy. Dividend proposed at year end is recognized upon approval by the shareholders in the Annual General Meeting of the Company.

2.2 Accounting Convention

These financial statements have been prepared under the historical cost convention, except that certain fixed assets have been included at revalued amounts, certain exchange elements have been incorporated in the cost of the relevant assets and staff retirement benefits have been recognized at values determined by actuary.

2.3 Employees' retirement benefits

The employees retirement benefits comprises of Gratuity and Provident fund schemes.

The gratuity scheme is unfunded and covers those permanent employees & management staff of the Company who have completed prescribed qualifying period of service. Provision is made annually to cover obligations under the scheme on the basis of actuarial valuation.

An actuarial valuation of all defined benefit schemes is conducted at the end of every year. The valuation uses the Projected Unit Credit method. Actuarial (unrecognized) gains and losses are amortized over the expected average remaining working lives of employees (note # 6.1).

During the year, the Company has introduced Provident fund scheme for permanent employees with the approval of the Commissioner of Income Tax.



2.4 Taxation

Current

Provision for current taxation is based on taxable income at current tax rate after taking into account tax credits, rebates and exemptions available, if any, or half perecent of the turnover, whichever is higher.

Deferred

Deferred tax is provided using balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using the current rates of taxation.

The Company recognises a deferred tax asset to the extent it is probable that taxable profits for the foreseeable future will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that is is no longer probable that the related tax benefit will be realised. Further the Company recognises deferred tax asset / liability on deficit / surplus on revaluation of fixed assets which is adjusted against the related deficit / surplus.

2.5 Operating fixed assets

- Owned assets

These are stated at cost less accumulated depreciation and impairment loss, if any, except for certain fixed assets that are shown at revalued amounts. Depreciation charge is based on methods and rates as specified in note 14. Depreciation on addition is charged from the month in which the asset is put to use and on disposals up to the month of disposal.

Incremental depreciation charged for the period on revalued assets is transferred from surplus on revaluation of fixed assets to retained earnings (unappropriated profit) during the current year.

Maintenance and normal repairs are charged to income as and when incurred; major renewals and imporvements are capitalised and the assets so replaced, if any, are retired.

Gains and losses on disposal of assets are taken to profit and loss account.

- Leased assets

Assets subject to finance lease are stated at lower of present value of minimum lease payments under the lease agreement and the fair value of the leased assets. The related obligation under the lease are accounted for as liabilities. Depreciation charge is based on rates and method as specified in note # 15.

The finance charge is calculated at the rate implicit in the lease.

2.6 Borrowing cost

The borrowing cost is recognized as an expense in the period in which they are incurred, except borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset is capitalized as part of the cost of that asset.

2.7 Spares & loose tools

These are valued on moving average cost. Items in transit are valued at cost comprising invoice values and other charges paid thereon upto the balance sheet date.



2.8 Stock in trade

These are valued at lower of cost and net realisable value. The cost is computed by using the following methods:

- Raw and packing material At moving average cost

- Work in process

At average material cost including direct labour and proportionate manufacturing

overheads.

- Finished goods At actual manufacturing cost.

Items in-transit are valued at cost comprising invoice values plus other charges incurred thereon upto the date of balance sheet.

Net realisable values signifies the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated cost necessary to make the same.

2.9 Trade debts

These are stated at net of provision for doubtful debts. Known bad debts are written off and provision is made against the debts considered doubtful.

2.10 Cash and Cash Equivalents

Cash and cash equivalents are carried in the balance sheet at cost. For the purpose of cash flow statement, cash and cash equivalents comprise of cash and bank balances.

2.11 Foreign Currency Translation

Foreign currency translations during the year are recorded at the exchange rate ruling on the transaction date. Monetary assets / liabilities at the year end are translated at official rate ruling on the balance sheet date.

2.12 Financial Instruments

Financial assets

The Company's principal financial assets are cash & bank balances, trade debtors and advances.

Trade debtors are stated at their nominal value as reduced by appropriate allowances for estimated irrecoverable amounts.

Financial Liabilities

Financial liabilities are classified according to the substance of the contractual arrangement entered into. Significant financial liabilities include long term loans, finance lease obligation, short term finances, creditors & other liabilities. These are stated at nominal values.

2.13 Offsetting of financial assets and financial liabilities

A financial asset and a financial liability is offset and the net amount is reported in the balance sheet if the Company has a legally enforceable right to set of the recognised amounts and either to settle on a net basis or to realise the asset and settle liability simultaneously.

2.14 Provisions.

Provisions are recognized when the company has a present obligation (legal or constructive) as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

2.15 Revenue recognition

Sales are recorded on dispatch of goods to the customers.



2.16 Segment reporting

Segmentation is based on geographical basis. Administration and selling expenses are allocated on the basis of net sales value of each segment.

			2005	2004
3.	ISSUED, SUBSCRIBED AND PAID-UP CAPITAL		Rupees	Rupees
	Paid in cash			
	4,554,100 (2004: 4,554,100) Ordinary shares of Rs. 10/- each	h	45,541,000	45,541,000
	5,708,564 (2004: Nil) Ordinary shares of Rs. 10/- each issued as Right shares		57,085,640	-
	Bonus shares 4,008,746 (2004: 1,154,464) Ordinary shares of Rs. 10/- each issued as bonus shares	h	40,087,460	11,544,640
			142,714,100	57,085,640
4.	SURPLUS ON REVALUATION OF FIXED ASSETS			
	Balance as at July 01 Add: Surplus arising on revaluation during the year		129,181,416 - 129,181,416	42,104,097 141,337,002 183,441,099
	Less: Deficit on revaluation adjusted during the year			(484,505)
	Related deferred taxation		129,181,416 - 129,181,416	182,956,594 (49,467,951) 133,488,643
	Less: Transferred to unappropriated profit on account of incremental depreciation for the year net of			
	deffered taxation		(4,224,506)	(4,307,228)
			124,956,910	129,181,416
5.	LIABILITY AGAINST ASSETS SUBJECT TO FINANCE LEASE			
	Opening balance		2,439,335	3,740,581
	Obtained during the year	5.1	49,996,002	560,000
	Dailed decisions the acceptance		52,435,337	4,300,581
	Paid during the year		(3,079,763) 49,355,574	<u>(1,861,246)</u> <u>2,439,335</u>
	Less: Current portion shown under current liabilities	12	(12,850,465) 36,505,109	(644,839) 1,794,496



5.1 This includes Plant & Machinery imported, sale and lease back during the year as a part of expansion in the exisitng production facilities at Hattar. (refer note # 8).

The future minimum lease payments and the period in which they become due are:

	20	005	200	04
	Minimum	Present	Minimum	Present
	lease	value	lease	value
	payments		payments	
	Rupees	Rupees	Rupees	Rupees
Within one year After one year but not more than	16,696,286	12,850,465	851,288	644,835
five years	40,411,554	36,505,109	 1,980,065	1,794,500
Total minimum lease payments Less : Amount representing	57,107,840	49,355,574	2,831,353	2,439,335
financial charges	(7,752,266)	-	(392,018)	-
Present value of minimum lease payments	49,355,574	49,355,574	2,439,335	2,439,335
Less : Current portion	(12,850,465)	(12,850,465)	(644,839)	(644,839)
	36,505,109	36,505,109	 1,794,496	1,794,496

Finance lease - Significant terms & conditions

Leasing Company	Principal (Rupees)	Instalments Payment	Number of Instalments	Commencement date	Implicit rate of finance per annum	Lease Rental (Rupees)
Faysal Bank Ltd.	565,000	Monthly	60	01st Dec 2001	12.00%	11,398
Faysal Bank Ltd.	340,000	Monthly	60	15th Dec 2001	12.00%	6,821
Faysal Bank Ltd.	825,000	Monthly	60	01st Jan 2002	12.00%	16,543
Faysal Bank Ltd.	599,000	Monthly	60	01st Jan 2002	12.00%	12,011
National Dev. Leasing Corp.	590,000	Monthly	60	31st Dec 2002	14.00%	12,215
Faysal Bank Ltd.	560,000	Monthly	60	01st April 2004	7.75%	10,094
Faysal Bank Ltd.	1,580,000	Monthly	60	01st July 2004	7.75%	28,479
Faysal Bank Ltd.	519,000	Monthly	36	01st October 2004	10.00%	14,540
Faysal Bank Ltd.	355,000	Monthly	48	01st October 2004	10.00%	7,748
Faysal Bank Ltd.	355,000	Monthly	48	01st October 2004	10.00%	7,748
Askari Leasing Ltd.	30,000,000	Monthly	36	01st April 2005	9.50%	864,014
Atlas Investment Bank	15,900,000	Quarterly	16	01st May 2005	10.82%	1,113,695
Habib Bank Ltd.	1,287,000	Monthly	60	05th May 2005	9.50%	28,670

The Company intends to exercise the option to purchase the leased assets upon completion of the lease period. There is no restriction on lease assets.



				2005 RUPEES	2004 RUPEES
6.	DEF	ERRED LIABILITY		1101 220	TIOT LLO
	Staff	gratuity	6.1	8,007,000	6,746,000
	Defe	rred taxation		93,015,099	73,387,236
				101,022,099	80,133,236
	6.1	Reconciliation of Payable to Defined Benefit Plan			
		Present Value of Defined Obligation		12,174,000	8,141,000
		Net Acturial (Losses) not Recognized		(4,167,000)	(1,395,000)
				8,007,000	6,746,000
		Movement in net liabitilty recognized			
		Opening net liability		6,746,000	3,403,000
		Expenses recognised		1,910,000	4,242,000
		Benefits paid during the year		(649,000)	(899,000)
		Closing net liability		8,007,000	6,746,000
		Charge for Defined Benefit Plan			
		Current Service Cost		1,133,000	698,000
		Interest Cost		733,000	282,000
		Vested past service cost		-	3,246,000
		Acturial losses recognized		44,000	16,000
		-		1,910,000	4,242,000

These figures are based on the latest acturial valuation as on June 30, 2005. The valuation uses the projected Unit Credit method. Acturial gains and losses are amortised over the expected future service of current members.

The discount rate taken as 10 per cent per annum. Salary inflation assumed to average 10% per annum over the future working lives of current employees and management.

		2005	2004
		RUPEES	RUPEES
7.	REDEEMABLE CAPITAL - NON PARTICIPATORY		
	Opening Balance	-	32,039,246
	Less : Reversal of liability	-	(8,318,749)
		-	23,720,497
	Less : Paid during the year 7.1	-	(23,720,497)
		-	-
	Less: Current portion shown under current liabilities	-	-
		-	-

7.1 In pursuance of the order of Honorable Sind High Court, the company has settled the agreed liability by repayment of Rs. 23,720,497/- to Bankers Equity Limited (BEL). This results in reversal of the principal of Rs. 8,318,749 and mark up of Rs. 13,154,409/- (refer note # 30).



7.2 **Security**

The above finance is secured by way of mortgage / charge over all assets movable as well as immovable including uncalled capital, promissory notes and untertakeings from the directors of the Company and deposit of sponsors shares with Bankers Equity Limited. However, subsequent to the balance sheet date, the charges against above finance have been released by the Bankers Equity Limited.

8. LONG TERM LOANS - SECURED

Doutioulox	A	Askari Comme	ercial Bank Ltd	d.	Habib Bank Ltd.	Total	
Particular	Term Finance	Term Finance1	Term Finance2	Term Finance3	Demand Finance	2005	2004
Opening Balance	101,330,000	21,633,333	68,941,830	-	-	191,905,163	111,330,000
Obtained during the year	-	-	4,009,902	60,000,000	60,000,000	124,009,902	92,541,830
Total loan payable	101,330,000	21,633,333	72,951,732	60,000,000	60,000,000	315,915,065	203,871,830
Paid during the year	(17,000,000)	(7,872,668)	(6,000,000)	-	-	(30,872,668)	(11,966,667)
	84,330,000	13,760,665	66,951,732	60,000,000	60,000,000	285,042,397	191,905,163
Current portion	(18,000,000)	(7,866,667)	(14,000,000)	(4,800,000)	(7,500,000)	(52,166,667)	(32,066,668)
Closing balance	66,330,000	5,893,998	52,951,732	55,200,000	52,500,000	232,875,730	159,838,495
Significant Term & Condition Note No.	8.1	8.2	8.3	8.4	8.5		

- 8.1 This represents term finance obtained to pay leasing. It carries mark up at 12 months average KIBOR plus 1.5% spread floor of 6% p.a., to be paid in quarterly installments upto December 2009.
- 8.2 This represent term finance obtained for the repayment of Redeemable capital from Bankers' Equity Ltd. It carries mark up at SBP discount rate with floor of 7.5% per annum, reviewable on half year basis, to be paid in three years in quarterly installments from June 2004 to March 2007.
- 8.3 This represents finance obtained to finance expansion in existing production facilities at Hattar plant. It carries mark up at 12 months average KIBOR plus 1.5% spread floor 6% p.a., to be paid in five years in quarterly installments from February 2005 to February 2009 with a initial grace period of one year from the date of disbursement.
- 8.4 This represents term finance obtained to finance expansion in existing production facilities at Hattar plant. It carries mark up at 12 months average KIBOR plus 1.5% spread with floor of 6% per annum, to be paid in four years in quarterly installments from October 2005 to November 2009 with a initial grace period of one year from the date of disbursement.
- 8.5 This represents demand finance obtained to finance expansion in exisiting production facilities at Hattar plant (refer note # 9). It carries mark up at 3 months KIBOR plus 2.5% with floor of 6.5% per annum, to be paid in five years in quarterly installments from January 2006 to October 2009 with a initial grace period of one year from the date of disbursement.



Securities:

The above finances are secured as follows:

Askari Commercial Bank Ltd.:

- First Hypothecation charge ranking pari passu with Prime Commercial Bank Ltd. charge to the extent of Rs. 10 M over all present & future current assets of the Company.
- First charges on all present & future fixed assets of the Company.
- First floating charge on undertaking & other property and assets whatsoever (both present & future) with 30% margin.
- First charge by way of Equitable Mortgage for Rs. 10 M ranking pari passu with Prime Commercial Bank Ltd. over properties at Hattar Industrial Estate.
- Personal guarantees of two Directors of the Company.

Habib Bank Ltd.:

1st charge ranking pari passu over present and future fixed assets.

9. LONG TERM SUPPLIER'S CREDIT

This represents the liability on account of usance letter of credit in respect of machinery imported. During the year, the Company has settled the obligation partly through Demand Finance and partly through leasing arrangements (refer note # 8.5 & 5.1).

2005

			2005	2004
			RUPEES	RUPEES
10. TRA	DE AND OTHER PAYABLES			
Trade	e creditors including bills payable		192,487,361	115,219,057
Accru	ued & other liabilities		7,863,765	6,054,064
Adva	nces from customers		2,202,656	690,457
Tax d	leducted at source		162,568	198,374
Work	ers' profit participation fund	10.1	2,803,924	2,212,607
Sales	s tax payable		6,361,300	1,631,115
Uncla	aimed Dividend	10.2	476,276	241,111
			212,357,850	126,246,785
10.1	Mouleand mustic moutining tion from d			
10.1			0.040.007	004.507
	Balance as on 1 July		2,212,607	284,587
	Allocation for the year		2,803,924	2,212,607
			5,016,531	2,497,194
	Mark-up on fund utilized in the Company's			
	business at 12% per annum (2004: 10%)		13,105	20,974
	, , , ,		5,029,636	2,518,168
	Less: Amount paid on behalf of the Fund		(2,225,712)	(305,561)
	Balance as on 30 June		2,803,924	2,212,607

10.2 The Company, effective from the current year, has ceased to recognize as a liability the final dividend proposed subsequent to the year end to comply with the substituted Fourth Schedule to the Ordinance, as referred to in note 2.1.2. Such a change in policy has been accounted for retrospectively and comparative financial statements have been restated in accordance with the recommended benchmark treatment of IAS 8.



		2005 RUPEES	2004 RUPEES
11. ACCRUED MARK-UP ON LOANS Long-term finance Short-term finance		4,602,724 1,222,468	1,077,842 251,763
12. SHORT TERM FINANCE AND OTHER CREDIT FACILITIES - Secured Askari Commercial Bank Ltd.		5,825,192	1,329,605
- Running finance - Cash finance - Local bills purchase	12.1 12.1 12.1	6,634,108 - 22,951,000	10,426,512 - 6,210,000
Prime Commercial Bank Ltd Running finance	12.2	29,585,108 1,805,525	16,636,512
Habib Bank Ltd Running finance	12.3	10,854,282 42,244,915	<u>-</u> 16,636,512
10.1 6 months KIDOD nive 20/ enreed floor 60/ n.e.			

12.1 6 months KIBOR plus 2% spread, floor 6% p.a.

- 12.2 Mark up @9% per annum
- 12.3 3 months KIBOR plus 2.5% spread, floor 6.5% p.a.

Securities

These facilities have been secured against hypothecation of entire present and future current assets, equitable mortgage of property of the Company and personal guarantees of the working directors.

13. CURRENT PORTION OF LONG TERM LIABILITIES Current Maturity:

Term Finance	8	44,666,668	32,066,668
Demand Finance	8	7,500,000	-
Lease Finance	5	12,850,465	644,839
		65,017,133	32,711,507
14. CONTINGENCIES AND COMMITMENTS 14.1 Commitments			
Letters of credit		960,133	3,802,400

14.2 Contingencies

The Commissioner of Income Tax, Companies Zone, Islamabad has communicated to the Company about having filed an application in the Lahore High Court, Rawalpindi Bench, against the order of Income Tax Appellate Tribunal passed in favour of the Company annulling impugned order of Additional Commissioner of Income Tax dated March 22, 2002 passed under section 66A resulting in a tax demand of Rs. 6.695 million. The Company has not made any provision in this respect in view of the legal opnion of it's Legal Advisor that the said case is likely to be decided in favour of the Company on legal grounds. No proceedings have yet started in the said matter.

15. PROPERTY, PLANT & EQUIPMENT

Operating Property, Plant & Equipment	15.1	571,995,412	476,634,798
Capital Work-in-progress	15.5	128,176,770	94,448,774
		700,172,182	571,083,572

During the year, in order to reflect the changed pattern, the Company reviewed the depreciation method in respect of Injection Moulds and Plant & Machinery. The depreciation method on Injection Moulds and Plant & Machinery has accordingly been changed from reducing balance method to straight line method. As a result of change in accounting estimate necessary adjustments in depreciation charge for the current and future period have been made in these accounts.



(Rupees)

	.soo	T AND RI	EVALUAT	ATION			DEPR	ECIA	N 0 I	Written
Particulars	As at 01-07-2004	Addition / (Deletions)	Revaluation / (Deficit)	As at 30-06-2005	Rate (%)	МЕТНОБ	As at 01-07-2004	For the year	As at 30-06-2005	Down Value as at 30-06-2005
OWNED LAND FACTORY BUILDING FACTORY ROAD PREFORM CONTAINER FURNITURE & FIXTURE	3,524,750 12,624,211 769,052 2,866,870 1,726,325 4,016,481	3,935,300 1,470,838		3,524,750 12,624,211 769,052 6,802,170 3,197,163 4,621,807	. 20008	WDV WDV WDV WDV	4,567,800 469,587 722,927 900,809 2,854,801	402,821 29,947 433,120 142,944 402,379	4,970,621 499,534 1,156,047 1,043,752 3,257,180	3,524,750 7,653,590 269,519 5,646,123 2,153,411 1,866,369
PIPING WORK ELECTRIFICATION INJECTION MOULDS BLOW MOULD PLANT & MACHINARY	7,009,474 12,565,496 138,666,159 13,596,518	(680,000) 197,915 960,172 - 2,053,188		7,207,389 13,525,668 138,666,159 15,649,706	55 - 2	WDV WDV ST. LINE WDV	1,458,435 3,555,794 39,784,032 8,199,476	574,717 978,816 7,200,231 1,156,182	(501, /42) 2,033,152 4,534,611 46,984,264 9,355,658	5,174,237 8,991,057 91,681,895 6,294,048
LOCAL IMPORTED	36,151,465 391,870,294	6,427,082 96,426,454		42,578,547 453,451,263		ST. LINE ST. LINE	11,209,877 83,730,679	1,985,121 20,861,615	13,194,998	29,383,549 350,198,198
OFFICE EQUIPMENT LOCAL MOULDS LABORATORY EQUIPMENT WEIGHING SCALES WATER TANKS	5,831,036 7,771,035 429,763 127,650	1,563,188 1,129,469 1,129,600 12,000		7,394,224 8,900,504 429,763 323,650 12,000	58555	AGW WDW WDW	2,186,718 5,451,864 155,393 5,313	542,037 629,108 27,437 25,034 1,200	2,728,755 6,080,971 182,830 30,347 1,200	4,665,469 2,819,533 246,933 293,303 10,800
Sub-total (Rupees)	639,546,579	115,656,932 (35,525,485)		719,678,026			165,253,505	35,392,709	200,646,213 (1,840,971)	520,872,783
LEASED VEHICLES GENERATOR CHILLER (15.1.1) AIR CONVEYOR (15.1.1) PLANT & MACHINERY (IMP)	4,118,900	4,136,850 3,506,256 7,588,000 4,805,744 30,000,000		8,255,750 3,506,256 7,588,000 4,805,744 30,000,000	. 222	WDV WDV WDV WDV ST. LINE	1,777,169	873,452 29,219 63,233 40,048 250,000	2,650,621 29,219 63,233 40,048 250,000	5,605,129 3,477,036 7,524,766 4,765,696 29,750,000
Sub-total (Rupees)	4,118,900	50,036,850		54,155,750			1,777,169	1,255,952	3,033,121	51,122,627
RUPEES 2005	643,665,479	165,693,782 (35,525,485)		773,833,776			167,030,674	36,648,660	203,679,335 (1,840,971)	571,995,410
RUPEES 2004	421,688,944	85,823,934 (484,506)	141,337,000 (5,184,406)	643,665,472			142,610,296	24,420,378	167,030,674	476,634,798
ALLOCATION OF DEPRECIATION	OF DEPREC	IATION		2005 Rupees		2004 Bunees				
Cost of Goods Sold Admin Expenses	Sold			34,816,227 1,832,433		23,199,359 1,221,019				
			Y	36,648,660		24,420,378	ا س ا			
		-								

15.1.1 These assets are under sale and lease back arrangement upon direct transfer from Capital Work in Progress

15.1 PROPERTY PLANT & EQUIPMENT



- 15.2 The above balances represent the value of operating property, plant and equipment subsequent to revaluation in 1995-96 and 2003-04, which had resulted in a surplus of Rs. 92,519,760/and Rs. 141,337,002/- respectively. The incremental values at the date of revaluation of the revalued operating property, plant and equipment are being depreciated over the remaining useful lives of these assets.
- **15.3** Had there been no revaluation, the net book value of specific classes of Operating Property, Plant and Equipment as at June 30, 2005 would have been as follows:

	2005	2004
	RUPEES	RUPEES
	W.D.V.	W.D.V.
Leasehold land	3,524,750	4,056,750
Factory building	7,348,716	6,412,228
Plant & Machinery	1,010,110	3,,3
- Local	29,384,333	28,273,455
- Imported	309,400,948	220,539,961
Injection mould	80,305,749	56,225,211
Blow mould	5,673,061	2,642,888
Electrification	8,962,138	10,353,383
	444,599,696	328,503,876

15.4 DISPOSAL OF FIXED ASSETS

Particulars	Cost	Accumulated Depreciation	Written Down Value	Sale Proceeds	Gain/ (Loss)	Mode of Disposal	Buyers
			R U	P E E S			
Generator Plant and machinery Vehicle	3,595,485 31,250,000 680,000	89,229 1,250,000 501,742	3,506,256 30,000,000 178,258	3,506,256 30,000,000 430,000	- - 251,742	Sale & Lease Back Sale & Lease Back Insurance Claim	Atlas Investment Bank Ltd. Askari Leasing Ltd. Adamjee Insurance
Rupees 2005	35,525,485	1,840,971	33,684,514	33,936,256	251,742		
Rupees 2004	-	-	-	-	-		

15.5 CAPITAL WORK IN PROGRESS

Plant & Machinery	77,591,337	87,649,805
Electric installation	11,783,333	-
Piping work	18,383,538	-
Building and roads	20,418,562	6,798,969
	128,176,770	94,448,774



	2005	2004
	RUPEES	RUPEES
16. LONG TERM DEPOSITS		
Utilities Leasing Companies	1,256,750 6,076,300	1,256,750 505,900
Others	111,000	111,000
	7,444,050	1,873,650
17. SPARES AND LOOSE TOOLS Stores and Spares	31,615,515	26,260,458
Loose tools	1,185,947	1,045,891
	32,801,462	27,306,349
10 CTOCK IN TRADE		
18. STOCK IN TRADE Raw material		
- In hand	77,555,955	42,412,034
- In bond	21,956,636	15,711,899
	99,512,591	58,123,933
Packing material		
- In hand	4,199,931	2,178,653
- In bond	2,280,461	
Work in process	6,480,392 27,066,949	2,178,653 6,333,999
Finished goods	36,167,369	9,102,908
S	63,234,318	15,436,907
	169,227,301	75,739,493
19. LOAN AND ADVANCES		
Considered good:		
Suppliers	7,986,870	5,333,988
Employees Expenses	1,313,970	1,153,538
Expenses	<u>2,312</u> 9,303,153	112,875 6,600,401
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	3,553,151
20. SHORT TERM PREPAYMENTS	4 405 044	4.000.070
Prepayments	1,495,314	4,628,876
21. OTHER RECEIVABLES		
Income tax	6,602,098	2,834,792
Excise duty Margin and charges on L/c	100,639 965,921	100,639 216,410
Sales tax refundable	4,015,836	3,215,986
Others	22,379	22,305
	11,706,873	6,390,133
22. CASH AND BANK BALANCES		
Cash in hand	10,867	10,639
Cash with banks - current account	2,027,395	2,771,257
Cash with bank - dividend account	476,276	241,111
	2,514,538	3,023,007



		Total		На	ttar	Karachi	
		Rup	pees	Rup	pees	Rupees	
		Jul-Jun 2005	Jul-Jun 2004	Jul-Jun 2005	Jul-Jun 2004	Jul-Jun 2005	Jul-Jun 2004
23. OPERATING RESULTS							
SALES							
Gross sales - others		865,856,296	509,550,980	722,603,200	411,772,820	143,253,096	97,778,160
Intersegment		-	-	90,907,132	50,309,062	-	-
		865,856,296	509,550,980	813,510,332	462,081,882	143,253,096	97,778,160
Less : Sales discount		971,986	73,215	971,339	14,835	647	58,380
Sales tax - others		112,938,598	66,558,563	94,252,639	53,783,377	18,685,959	12,775,186
Sales tax - intersegment		-	-	11,857,452	6,562,052	-	-
Sales return		757,600	-	757,600	-	-	-
		114,668,184		107,839,030	60,360,264	18,686,606	12,833,566
		751,188,112	442,919,202	705,671,302	401,721,618	124,566,490	84,944,594
Less:							
Cost of goods sold	24	595,996,882		563,325,705		111,720,857	86,070,666
Gross profit /(loss)		155,191,230	110,526,042	142,345,597	111,652,114	12,845,633	(1,126,072)
Operating expenses:							
Specially superiors							
Administration	25	30,161,009	22,867,713	25,159,531	18,482,063	5,001,478	4,385,650
Selling & distribution	26	34,341,804	21,765,814	28,263,360	16,530,073	6,078,444	5,235,741
Ü		, ,	· ·	, ,	<u> </u>	, ,	
		64,502,813	44,633,527	53,422,891	35,012,136	11,079,922	9,621,391
Operating profit / (loss)		90,688,417	65,892,515	88,922,707	76,639,978	1,765,710	(10,747,463)
Segment assets:		1,004,694,158	735,420,925	877,325,572	656,432,015	127,368,586	78,988,910
Unallocated assets		32,309,164	19,493,060				
		1,037,003,322	754,913,985				
Segment liabilities:		174,122,075	101,526,295	169,937,247	94,854,447	4,184,828	6,671,848
Unallocated liabilities		525,472,002		, ,	, ,	, , ,,,=	-,- ,
		699,594,077					
Capital expenditure		80,811,447	85,748,440	78,776,920	84,437,027	2,034,527	1,311,413

Note:

Inter-segment sales have been eliminated from total.

Inter-segment business is recorded at cost including sales tax.



	Total		На	ttar	Karachi		
	Rup	pees	Rup	pees	Rup	ees	
	Jul-Jun 2005	Jul-Jun 2004	Jul-Jun 2005	Jul-Jun 2004	Jul-Jun 2005	Jul-Jun 2004	
24. COST OF GOODS SOLD Raw material consumed							
	58,123,932	21,023,516	54,063,354	17,543,342	4,060,578	3,480,174	
Opening stock Purchases	30,123,332	21,023,310	34,003,334	17,040,042	4,000,576	3,400,174	
Others	494,889,519	240,353,853	484,591,705	226,903,209	10,297,814	13,450,643	
Inter-segment	-				79,049,680	43,747,010	
inter-segment	494,889,519	240,353,853	<u> </u>	226,903,209	89,347,494	57,197,653	
	553,013,451	261,377,369	538,655,059	244,446,551	93,408,072	60,677,827	
Closing stock	(99,512,591)		(89,413,080)		(10,099,511)	(4,060,578)	
Raw material consumed	453,500,860	203,253,436	449,241,979	190,383,197	83,308,561	56,617,249	
Packing material consumed	28,163,903	16,072,694	23,905,240	13,168,232	4,258,663	2,904,462	
Salaries, wages & other benefits (24.1)	30,783,621	19,229,923	24,826,172	14,941,543	5,957,449	4,288,380	
Travelling & conveyance	1,715,384	882,990	1,643,968	813,249	71,416	69,741	
Professional charges	982,850	377,600	982,850	278,000	71,410	99,600	
Vehicle repair & maintenance	2,540,616	1,794,930	2,287,641		252.075	196,780	
Rent, rate & taxes	6,050,490	2,826,289	2,380,131	1,598,150 817,989	252,975 3,670,359	2,008,300	
Repair & maintenance	3,835,059	3,659,740	2,356,030	1,415,891	1,479,029	2,006,300	
Telephone	1,358,643	1,348,851	1,041,467	951,885	317,176	396,966	
Printing, postage & stationery	767,766	787,120	555,683	514,468	212,083	272,652	
Entertainment	522,252		395,003	282,309	127,245	266,857	
Advertisement	58,462		58,462	21,868		200,007	
Insurance	2,184,667		1,741,048	671,160	- 443,619	107,898	
Medical	397,568	181,286	324,357	142,505	73,211	38,781	
Electricity, gas & water	51,066,237	32,846,863	41,016,216	24,567,480	10,050,021	8,279,383	
, ,	1,100,686	1,129,061	772,369	928,350	328,317	200,711	
Freight, octroi & toll tax Depreciation	34,816,227	23,199,361	31,390,892	20,883,286			
Transportation factory workers			1,983,923	1,401,690	3,425,335	2,316,075	
Consumable store	1,983,923	1,401,690	17,567,363		3,928,464	- 2,471,968	
Lab tests	21,495,827	12,448,449		10,016,481	3,920,404		
	16,675	137,120	16,675	125,680	-	11,440	
Newspaper, books & periodicals	435,200	2,390	425 200	2,390	-	-	
Courses & seminars fee	17,377	47,500	435,200 14,269	27,500 23,576	3,108	20,000	
Miscellaneous		29,524 323,046,909		283,976,879	117,907,030	5,948 82,817,040	
	043,794,293	323,040,909	004,330,343	200,970,079	117,907,030	02,017,040	
Work in process							
Opening	6,333,999	10,902,747	6,333,999	10,902,747	_	_	
Closing	(27,066,949)	(6,333,999)	(27,066,949)	(6,333,999)	_	_	
Globing	(20,732,950)	4,568,748	(20,732,950)	4,568,748	-		
Cost of goods manufactured	623,061,343		584,203,993	288,545,627	117,907,030	82,817,040	
Finished goods							
Opening - Finished	9,102,908	13,880,411	8,293,182	9,817,059	809,726	4,063,352	
Closing - Finished	(36,167,369)	(9,102,908)	(29,171,470)	(8,293,182)	(6,995,899)	(809,726)	
 	(27,064,461)	4,777,503	(20,878,288)	1,523,877	(6,186,173)	3,253,626	
Cost of good sold	595,996,882		563,325,705	290,069,504	111,720,857	86,070,666	
	,,	,,	311,120,130	,,	,,	,	

^{24.1} Salaries & wages includes Rs. 1,093,557 (2004: Rs. 664,284) in respect of staff retirement benefit



	Total		На	ttar	Karachi		
	Rupees		Rup	ees	Rup	ees	
	Jul-Jun 2005	Jul-Jun 2004	Jul-Jun 2005	Jul-Jun 2004	Jul-Jun 2005	Jul-Jun 2004	
25. ADMINISTRATION EXPENSES						<u>.</u>	
Directors' salary & other benefits (25.1)	7,090,316	7,472,496	5,914,558	6,039,395	1,175,758	1,433,101	
Directors' meeting fee	150,000	-	125,126	-	24,874	-	
Staff salaries & other benefits	7,511,950	5,241,404	6,266,274	4,236,189	1,245,676	1,005,215	
Ex-Gratia	247,095	-	206,120	-	40,975	-	
Rent, rate & taxes	1,004,332	204,952	837,788	165,646	166,544	39,306	
Electricity, gas & water	230,091	72,573	191,936	58,655	38,155	13,918	
Entertainment	287,139	221,214	239,524	178,789	47,615	42,425	
Travelling & conveyance	2,077,790	1,736,910	1,733,238	1,403,799	344,552	333,111	
Vehicle running & maintenance	1,369,447	1,061,371	1,142,357	857,818	227,090	203,553	
Repair & maintenance	201,660	376,322	168,220	304,150	33,440	72,172	
Communications	1,584,982	1,449,572	1,322,151	1,171,568	262,831	278,004	
Legal & professional	3,294,306	1,384,383	2,748,025	1,118,881	546,281	265,502	
Auditors' remuneration (25.2)	315,000	612,500	262,765	495,033	52,235	117,467	
Advertisement	321,370	89,400	268,079	72,255	53,291	17,145	
Medical	802,296	514,877	669,254	416,132	133,042	98,745	
Insurance	80,765	70,234	67,372	56,764	13,393	13,470	
Printing & stationery	943,438	529,858	786,991	428,240	156,447	101,618	
Depreciation	1,832,433	1,221,017	1,528,568	986,846	303,865	234,171	
Books,newpaper and periodicals	30,644	16,002	25,562	12,933	5,082	3,069	
Courses, seminar & subscrption	157,980	270,621	131,783	218,720	26,197	51,901	
Donation & others (25.3)	499,969	58,500	417,061	47,281	82,908	11,219	
Bad debts written off	128,006	263,507	106,779	212,971	21,227	50,536	
	30,161,009	22,867,713	25,159,531	18,482,063	5,001,478	4,385,650	

Directors' remuneration includes Rs. 956,218 (2004: Rs. 3,200,000) and Salaries & wages includes Rs. 461,513 (2004: Rs. 307,756) in respect of staff retirement benefit.

		2005	2004
25.2	Auditors' remuneration		
	Audit fee	295,000	200,000
	Out of pocket expenses	5,000	25,000
	Consultancy	, <u>-</u>	382,500
	Audit fee - WPPF	5.000	5,000
	Audit fee - Provident fund	10,000	-
		315,000	612,500

25.3 The directors and their spouses have no interest in the donee fund.

25.4 Administration expenses are allocated on the basis of the net sales value of each segment.

	Total		Hattar		Karachi	
	Rup	pees	Rup	oees	Rupees	
	Jul-Jun 2005	Jul-Jun 2004	Jul-Jun 2005	Jul-Jun 2004	Jul-Jun 2005	Jul-Jun 2004
26. SELLING & DISTRIBUTION						
Staff salaries & other benefits (26.1)	1,934,143	1,385,341	1,613,412	1,119,655	320,731	265,686
Office rent	399,059	309,021	332,885	249,756	66,174	59,265
Electricity, water & gas	33,789	26,500	28,186	21,418	5,603	5,082
Entertainment	20,843	8,061	17,387	6,515	3,456	1,546
Travelling & conveyance	273,297	384,200	227,977	310,517	45,320	73,683
Repair & maintenance	51,639	12,889	43,076	10,417	8,563	2,472
Vehicle running & maintenance	451,081	236,570	376,280	191,200	74,801	45,370
Communications	447,085	576,646	372,947	466,055	74,138	110,591
Insurance	19,457	23,901	16,231	19,317	3,226	4,584
Printing & stationery	33,015	11,100	27,540	8,971	5,475	2,129
Carriage & freight outward	30,594,971	18,694,679	25,137,849	14,047,931	5,457,122	4,646,748
Medical	79,939	58,206	66,683	47,043	13,256	11,163
Courses & seminar	500	38,500	417	31,116	83	7,383
Books & periodicals	2,986	200	2,491	162	495	38
•	34,341,804	21,765,814	28,263,360	16,530,073	6,078,444	5,235,741

26.1 Salaries & wages includes Rs. 120,829 (2004: Rs. 69,960) in respect of staff retirement benefit.26.2 Selling expenses are allocated on the basis of the net sales value of each segment.



	2005 RUPEES	2004 RUPEES
27. FINANCIAL CHARGES		
Mark-up on;		
- Long-term loan	15,166,843	10,004,639
- Short-term loan	3,229,752	3,078,112
- Lease finance	1,278,402	287,936
	19,674,997	13,370,687
Usance charges	11,248,325	5,322,654
Bank charges	1,680,844	808,262
	32,604,166	19,501,603
28. OTHER CHARGES		
Deficit on revaluation of fixed assets	-	5,184,406
Exchange loss	5,475,964	
	5,475,964	5,184,406
29. OTHER INCOME		
Income from sale of scrap	1,304,752	2,845,830
Reversal of liability	1,927,197	189,962
Gain on disposal of fixed assets	238,240	-
Miscellaneous income	-	9,848
	3,470,189	3,045,640
30. UNUSUAL ITEM		
Reversal of liability:		0.040 = 40
Principal	-	8,318,749
Mark-up	-	13,154,409
	-	21,473,158

Reversal of total amount of mark up of Rs. 13,154,409/- represents Rs. 2,794,409/- related to the pre tax holiday period and Rs. 10,360,000/- related to the post tax holiday period.

31. TAXATION

	ATION		
For t	he year		
	Current	3,764,588	2,229,458
	Prior	, , , , , , , , , , , , , , , , , , ,	-
	Deferred	21,902,597	3,121,120
	Dolonou	25,667,185	5,350,578
		23,007,103	3,330,370
04.4	Deletionabin between too summer and accounting modific		
31.1	Relationship between tax expense and accounting profit		40.000 = 40
	Profit for the year	53,274,551	42,039,540
	Expenses that are (admissible) / inadmissible		
	in determining taxable profit	(36,202,174)	(28,833,222)
	Taxable income / (Loss)	17,072,377	13,206,318
	Less: Carry forward losses	(23,040,025)	(40,692,473)
	Taxable income / (Loss)	(5,967,648)	(27,486,155)
	Taxable interine / (1995)	(0,001,010)	(27,100,100)
	Tax charge for the current year / minimum tax	3,764,588	2,229,458
	,	3,704,300	2,229,430
	Prior year adjustments	04 000 507	- 0 101 100
	Deferred tax adjustment	21,902,597	3,121,120
		25,667,185	5,350,578



Current

The assessment of the Company have been finalized upto and including the tax year 2004. Assessed losses available to the Company to be carried forward amounted to Rs. 23,040,025/- at the end of the tax year 2004.

	2005	2004
	RUPEES	RUPEES
32. EARNING PER SHARE - BASIC & DILUTED		
Profit after tax	27,625,904	58,162,120
Number of shares	12,495,691	8,562,846
Earning per share (2004: restated)	2.15	5.11

33. REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

	Chief Executive		Dire	Director		utives
	2005 Rs.	2004 Rs.	2005 Rs.	2004 Rs.	2005 Rs.	2004 Rs.
Managerial remuneration	2,481,816	1,745,460	2,481,816	1,745,460	1,138,064	-
House allowance & utilities	518,182	175,540	518,182	174,540	625,936	-
Servant allowance	214,248	214,248	214,248	214,248	-	-
Telephone allowance	180,000	180,000	180,000	180,000	-	-
Retirement benefits	330,910	1,600,000	330,910	1,600,000	151,743	-
Medical reimbursement	125,000	136,581	125,000	156,000	103,494	-
	3,850,156	4,050,829	3,850,156	4,070,248	2,019,237	-
Number of persons	1	1	1	1	2	-

The Chief Executive, Director and two Executives are entitled to free use of Company maintained vehicles.

34. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value of all financial assets and financial liabilities are estimated to approximate their respective carrying amount.



35. FINANCIAL RISK MANAGEMENT OBJECTIVES

The company's activities expose it to a variety of financial risks, including the effect of changes in foreign exchange rates, credit and liquidity risk associated with various financial assets and liabilities respectively as referred to in note no. 36. The Company finances its operations through equity and management of working capital with a view to maintaining a reasonable mix between the various sources of finance to minimize risk. Taken as a whole, risk arising from the company's financial instruments is limited as there is no significant exposure to market risk in respect of such instruments.

36. MARK-UP RATE RISK MANAGEMENT

Mark-up rate risk arises from the possibility that changes in interest / mark-up rates will effect the value of financial instruments. The Company monitors its exposure to fluctuations in markup rate and has already approached financial institutions for reduction in these rates to balance the effect of any increase in the short term. The following table indicates the effective periods in which they

will re-price or mature.

	Figures in Rupees					
	Interest	Bearing	Non-Interest	To	tal	
	One month to one year	One year and onward	bearing	2005	2004	
Financial Assets						
Long Term Deposit	-	-	7,444,050	7,444,050	1,873,650	
Trade Debtors	-	-	102,338,448	102,338,448	61,297,916	
Other Receivables	-	-	22,379	22,379	22,305	
Cash and Bank	-	-	2,514,538	2,514,538	3,023,007	
	-	-	112,319,415	112,319,415	66,216,878	
Financial Liabilities						
Long term loan	52,166,668	232,875,729	-	285,042,397	191,905,163	
Long term supplier's credit	-	-	-	-	80,891,772	
Lease finance	12,850,465	36,505,109	-	49,355,574	2,439,335	
Short term finance	42,244,915	-	-	42,244,915	16,636,512	
Trade & other payables	2,803,924	-	203,192,626	205,996,550	124,615,670	
Accrued mark-up on loans	5,825,192	-	-	5,825,192	1,329,605	
	115,891,164	269,380,838	203,192,626	588,464,628	417,818,057	
Balance sheet gap	(115,891,164)	(269,380,838)	(90,873,211)	(476,145,213)	(351,601,179)	

Rate of Interest

Lease financeRefer Note # 5Long-term loanRefer Note # 8Short-term financeRefer Note # 12

37. CREDIT RISK MANAGEMENT

Credit risk represents the accounting loss that would be recognised at the reporting date if counter parties fail completely to perform as contracted. Out of the total fianacial assets of Rs.122,588,489 (2004: Rs. 73,033,689) the financial assets which are subject to credit risk amounted to Rs102,338,448 (2004: Rs. 61,297,916). The Company foresees that it is not exposed to major concentration of credit risk. To manage exposure to credit risk the Company deals mainly with credit worthy manufacturers of beverages and applies restictive credit period for its major customers. Deposits with leasing companies are guaranteed by assets acquired against them.



2004

2005

38. LIQUIDITY RISK MANAGEMENT

Prudent liquidity risk management implies maintaining sufficient cash and the availability of funding through an adequate amount of committed credit facilities. Company treasury aims at maintaining flexibility in funding by keeping committed credit lines available.

39. FOREIGN EXCHANGE RISK MANAGEMENT

Foreign currency risk arises mainly where receivables and payables exist due to transactions entered in foreign currencies. The Company exposed to foreign currency risk on purchases and import of machinery that are entered in a currency other than local currency. The risk is not considered to be material in view of the amount of the transaction and relative stability of the Pak. Rupees in the foreign exchange market.

40. PLANT CAPACITY AND ACTUAL PRODUCTION Hattar Plant	RUPEES	RUPEES
100% plant capacity at 250 days (3 shifts)-Number of bottles Actual production - Number of bottles Utilization	110,700,000 81,474,777 73.60%	62,075,000 46,816,254 75.42%
Karachi Plant 100% plant capacity at 250 days (3 shifts)-Number of bottles Actual production - Number of bottles Utilization	23,700,000 16,560,271 69.87%	15,000,000 10,826,503 72.18%

40.1 Reasons for under unitization of capacity

The under utilization of capacity is attributable to the usual fall in demand for bottles during the off season winter period.

41. NUMBER OF EMPLOYEES

Total number of employees as at year end was 264 (2004: 257)

42. DATE OF AUTHORIZATION FOR ISSUE

These financial statements have been authorized for issue on September 07, 2005 by the Board of Directors of the Company

43. GENERAL

- Figures have been rounded off to the nearest rupees.
- The board of directors has proposed a Share Dividend @ 15% for the year ended June 30, 2005 at their meeting held on September 07, 2005 for approval of members at the Annual General Meeting to be held on October 18, 2005. These financial statements do not reflect this Share Dividend as explained in note 10.2.

Corresponding figures

Corresponding figures have been re-arranged, wherever necessary. For the purposes of comparison significant re-arrangements are as follows:

- The definition of executives under the Companies Ordinance, 1984 was revised during the year with respect to minimum basic salary requirement from Rs. 100,000 to Rs. 500,000. Therefore, the figures of the previous year have been restated for the purposes of comparison.
- The above figures have been re-arranged as the re-classification made is considered more appropriate for the purposes of presentation.

HUSSAIN JAMIL AHSAN JAMIL H.R. SIDDIQUI
Chairman Chief Executive Officer Chief Financial Officer



PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED JUNE 30, 2005

	NOTE	2005 RUPEES	2004 RUPEES
Net sales	23	751,188,112	442,919,202
Cost of goods sold	24	(595,996,882)	(332,393,160)
Gross profit		155,191,230	110,526,042
Operating expenses			
Administration	25	(30,161,009)	(22,867,713)
Selling & Distribution	26	(34,341,804)	(21,765,814)
		(64,502,813)	(44,633,527)
Operating profit		90,688,417	65,892,515
Financial charges	27	(32,604,166)	(19,501,602)
Other charges	28	(5,475,964)	(5,184,406)
Other income	29	3,470,189	3,045,640
		(34,609,941)	(21,640,368)
		56,078,475	44,252,147
Workers' profit participation fund		(2,803,924)	(2,212,607)
Profit before taxation		53,274,551	42,039,540
Unusual Item	30		21,473,158
		53,274,551	63,512,698
Taxation - Current		(3,764,588)	(2,229,458)
- Deferred		(21,902,597)	(3,121,120)
	31	(25,667,185)	(5,350,578)
Profit after taxation		27,607,366	58,162,120
Transfer from surplus on revaluation of fixed assets			
- current year -net of tax		6,499,239	6,891,833
		34,106,606	65,053,953
Earning per share -basic & diluted	32	2.15	5.11

The annexed notes form an integral part of these financial statements

HUSSAIN JAMIL Chairman AHSAN JAMIL
Chief Executive Officer

H.R. SIDDIQUI Chief Financial Officer



REVIEW REPORT TO THE MEMBERS ON STATEMENT OF COMPLIANCE WITH BEST PRACTICES OF CODE OF CORPORATE GOVERNANCE

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance prepared by the Board of Directors of Ecopack Limited to comply with the Listing Regulation No. 37 of the Karachi Stock Exchange (Guarantee) Limited, where the Company is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Company personnel and review of various documents prepared by the Company to comply with the Code.

As part of the audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We have not carried out any special review of the internal control system to enable us to express an opinion as to whether the Boards' statement on internal control covers all controls and the effectiveness of such internal controls.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the Company for the year ended on June 30, 2005.

Karachi:

Dated: September 7,2005

KHALID MAJID RAHMAN SARFARAZ RAHIM IQBAL RAFIQ

Chartered Accountants



SIX YEARS AT A GLANCE

Annexure "A"

Rupees in '000'

Profit & Loss:	2005	2004	2003	2002	2001	2000
Sales	751,188	442,919	294,491	250,541	148,671	126,832
Cost of sales	595,997	332,393	225,144	204,498	141,192	99,413
Gross Profit	155,191	110,526	69,347	46,043	7,479	27,419
Operating expenses	64,503	44,634	30,798	23,402	17,914	12,723
Operating profit	90,688	65,893	38,549	22,641	(10,434)	14,696
Other income/ (charges)	(2,600)	(2,139)	948	(315)	(54)	347
Financial charges	32,604	19,502	33,805	40,436	18,876	14,331
Profit / (Loss) before taxation	53,275	42,040	5,407	(18,110)	(29,364)	677
Unusual item	-	21,473	-	-	-	-
Taxation	25,667	5,351	2,420	1,083	188	161
Profit / (Loss) after taxation	27,607	58,162	2,987	(19,192)	(29,552)	515
Dividend	-	5,709	-	-	-	-
Bonus shares	21,407	28,543	-	-	-	7,446

Balance Sheet:

Shareholder's equity	337,391	256,132	104,000	123,685	142,878	170,866
Financing facilities	269,381	242,525	110,417	111,578	144,561	45,542
Fixed assets (net of depreciation)	571,995	476,635	279,079	295,110	196,089	207,604
Current Assets	329,387	184,986	110,730	98,935	77,620	80,181
Current Liability	329,210	179,154	150,524	163,506	93,550	75,518

Key Financial Ratios:

Gross profit	21%	25%	24%	18%	5%	22%
Operating profit	12%	15%	13%	9%	-7%	12%
Profit before tax to net sales	7%	9%	2%	-7%	-20%	1%
Return on capital employed	9%	9%	2%	-8%	-10%	0%
Inventory turnover (times)	8	7	6	5	4	3
Fixed assets turnover (times)	1.31	0.93	1.06	0.85	0.76	0.61
Debt equity ratio	44 : 56	49 : 51	52 : 48	47 : 53	50 : 50	21 : 79
Current ratio	1.00	1.03	0.73	0.6	0.83	1.06
Earnings per share	2.15	5.11	0.52	(3.36)	(5.18)	0.10



STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED JUNE 30, 2005

	SHARE UNAPPROPRIAT CAPITAL PROFIT (Restated)		TOTAL
	(Rupees)	(Rupees)	(Rupees)
Balance as at July 01, 2003 as previously reported	57,085,640	4,810,522	61,896,162
Effect of change in accounting policy	-	-	-
Balance as at July 01, 2003 restated	57,085,640	4,810,522	61,896,162
Net Profit for the year ended June 30, 2004	-	58,162,120	58,162,120
Transfer from surplus on revaluation of fixed assets:			
- net of deffered tax	-	6,891,833	6,891,833
Balance as at June 30, 2004 restated	57,085,640	69,864,475	126,950,115
Balance as on July 01, 2004 as previously reported	57,085,640	35,613,091	92,698,731
Effect of change in acounting policy Final cash dividend @ 10% Issue of Bonus shares @ 50%	-	5,708,564 28,542,820	5,708,564 28,542,820
Balance as at June 30, 2004 restated	57,085,640	69,864,475	126,950,115
Final cash dividend @ 10%	-	(5,708,564)	(5,708,564)
Issue of Bonus shares @ 50%	28,542,820	(28,542,820)	-
Issue of rights shares @ 100%	57,085,640	-	57,085,640
Net profit for the year ended June 30, 2005	-	27,607,366	27,607,366
Transfer from suplus on revaluation of fixed assets, net of deferred tax	-	6,499,239	6,499,239
Balance as at June 30, 2005	142,714,100	69,719,696	212,433,797

The annexed notes form an integral part of these financial statements.

HUSSAIN JAMIL Chairman AHSAN JAMIL
Chief Executive Officer

H.R. SIDDIQUI Chief Financial Officer



STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE

For the year ended June 30, 2005

This statement is being presented to comply with the Code of Corporate Governance contained in Regulation No. 37 of listing regulations of Karachi Stock Exchange Guarantee Limited for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The Company has applied the principles contained in the Code in the following manner:

- The Company encourages representation of independent non-executive directors and directors representing minority interests on its Board of Directors. At present the Board includes five non-executive directors.
- 2. The directors have confirmed that none of them is serving as a director in more than ten listed companies, including this Company.
- 3. All the resident directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. No casual vacancy occurred in the Board during the year under review.
- 5. The Company has prepared a 'Statement of Ethics and Business Practices', which has been signed by the directors and all the employees of the Company.
- The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies alongwith the dates on which they were approved or amended has been maintained.
- 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO and other executive directors, have been taken by the Board.
- 8. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met atleast once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated atleast seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9. The Board arranged in-house and external orientation courses for its directors during the year to apprise them of their duties and responsibilities.
- 10. The Board has approved appointment of Head of Internal Audit, including his remuneration and terms and conditions of employment, as determined by the CEO.
- 11. The directors' report for this year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Company were duly endorsed by CEO and Financial Controller before approval of the Board.
- 13. The directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.



- 14. The Company has complied with all the corporate and financial reporting requirements of the Code.
- 15. The Board has formed an audit committee. It comprises three members, of whom two are non-executive directors.
- 16. The meetings of the audit committee were held atleast once every quarter prior to approval of interim and final results of the Company and as required by the Code. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 17. The Board has set-up an effective internal audit department, which is considered suitably qualified and experienced for the purpose and is conversant with the policies and procedures of the Company and is involved in the internal audit function on a full time basis.
- 18. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by Institute of Chartered Accountants of Pakistan.
- 19. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 20. We confirm that all other material principles contained in the Code have been complied with.

Karachi, Dated: September 07, 2005 Ahsan Jamil (Chief Executive Officer)