

Contents

•	Company Information	01
•	Branch Network	02
•	Directors' Review	03
•	Financial Statements	05



Company Information

Board of Directors	Mr. Mohammed Basheer Janmohammed (Chairman) Mr. Muhammad Rafiq Tumbi Mr. Yameen Kerai Mr. Rizwan Abbas Mr. Muhammad Riaz Mr. Faisal Chisti Mr. Ahmed Salahuddin (MD & Chief Executive Officer)
Board Audit Committee	Mr. Yameen Kerai Mr. Rizwan Abbas Mr. Muhammad Rafiq Tumbi
CFO & Company Secretary	Mr. Muhammad Haneed
Auditors	Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants
Legal Advisor	Syed Ali Hyder
Bankers	NIB Bank Limited Habib Metropolitan Bank Limited
Shares Registrar	FAMCO Associates (Pvt.) Ltd. State Life Building # 1-A, 1st floor I.I. Chundrigar Road Karachi Pakistan.
Credit Rating	Single A Minus "A-" by JCR-VIS
Registered & Head Office	8th Floor, Shaheen Complex, M.R. Kayani Road, Karachi Tel # (92-213) 2219555-60 Fax # (92-213) 2219561



Branch Network	Branch Head / Incharge	Details
Karachi Corporate Branch	Mr. Aseem Ahmed	Suit No.E-1,Executive Floor, Glass Tower, Main Clifton Road, Karachi. TEL: 021-3565 3394-5,3565 5612-3 & 3563 9712 FAX: 021-3565 4764
Lahore Branch	Mr. Nadeem Quraishi	House # 13/C, Block - K Main Boulevard, Gulberg - II,Lahore. TEL: 042-3575 4154 - 4155 & 4166 FAX: 042-3575 4167
Islamabad Branch	Mr. Muhammed Iftikhar Awan	Office # 16, 4th Floor Malik Complex, 80-West Jinnah Avenue, Blue Area, Islamabad. Tel: 051-287 0613-14, 227 1974, 287 6452 & 287 7020 Fax: 051-287 0621
Multan Branch	Mr. Muhammed Waheed Zafar	Ground floor, Commercial Plaza No. 1 Opp.Civil Hospital, Multan TEL: 061-458 9398 - 99 & 458 6665 FAX: 061-458 5896
Faisalabad Branch	Mr. Sajjad Ali	Ahmed Plaza, 4th Floor Civil Line, Bilal Road Faisalabad. Tel: 041-254 0420-22 Fax: 041-554 0423
Sukkur Branch	Mr. Muhammed Jamshed	Bunder Road, Upper Utility Store, Chacher House Sukkur, Tel: 071-562 7263 Fax: 071-562 7283



Directors' Review

The Directors would like to present the condensed un-audited financial statements of the Company for the guarter and nine months ended 30 September 2010.

Business Review

Depressed economic conditions, the recent floods, intense competition and a conscious decision by the management to move out of loss making customers have led to the gross premium written for the nine months ended 30 September 2010 at Rs.392 mn being almost the same as that for the corresponding period last year. The net premium for the period has declined by 24.5% to Rs.110 mn as compared to Rs.146 mn for the same period last year. This was due to higher cession in Health and Miscellaneous classes of business. However, the net commission for the period has increased to Rs.8 mn, almost 8 times compared to the corresponding period last year. Higher claims have led to underwriting losses in all classes of business except, Fire.

	30 Septen	nber 2010	30 Septem	ber 2009
	Amount	Claims	Amount	Claims
	(Rs. in '000)	Ratio (%)	(Rs. in '000)	Ratio (%)
Fire	2,964	23.2	162	1
Marine	9,551	69.1	8,764	52.4
Motor	59,439	84.1	45,077	59.8
Miscellaneous	7,205	113.1	9,698	79.4

During the nine month period, the Company experienced an increase in both the quantum and frequency of losses in view of the deteriorating law and order situation in the country. This was more pronounced in Motor and Marine classes of business. To address this, underwriting quidelines have been tightened and rates on selected high risk vehicles increased.

The Company is exercising cost controls covering all areas of expenses with strict quarterly targets to be revisited in case premium generation falls short of agreed upon targets. This exercise has resulted in expenses showing a marginal decrease in the nine months ended 30 September 2010 compared to the corresponding period last year, despite high inflation.

Decrease in mark up rates and volatility in the stock market has led to a 20% decrease in investment income between the two nine month periods.

As a result the Company has reported an after tax loss of Rs.20.2 mn for the nine months ended 30 September 2010. The management believes that higher gross premiums will significantly improve the Company's performance and reviewing the current pipeline, a significant improvement in performance is expected in the last quarter.



Financial Highlights

The comparative financial highlights of your Company for the nine months ended 30 September 2010 are as follows:

	2010	2009	Variance
	Rupees in	thousand	%
Gross Premium Written	391,666	396,220	(1.1)
Net Premium Revenue	110,045	145,811	(24.5)
Net Claims including IBNR	(80,594)	(88,364)	(8.8)
Premium deficiency expense	(700)	-	1
Management Expenses charged to Revenue Accounts	(53,990)	(56,162)	(3.9)
Net Commission earned	8,119	1,006	707.1
(Loss) / Profit from underwriting business	(17,120)	2,291	(847.3)
Investment Income	15,832	19,750	(19.8)
Gain on disposal of fixed assets	75	9,007	(99.2)
Other expenses	(19,031)	(18,646)	2.1
(Loss) / Profit before Taxation	(20,244)	12,402	(263.2)
(Loss) / Profit after Taxation	(20,244)	12,402	(263.2)
(Loss) / Earnings per share (Rupees)	(0.58)	0.35	

Acknowledgement

The Board of Directors would like to express its sincere appreciation to all the Company's valued customers, reinsurers, brokers and business partners. The Board would also like to thank the SECP, the Stock Exchanges and the Central Depository Company for their continued support and guidance.

For and on behalf of the Board

Mohammed Basheer Janmohammed

Ahmed Salahuddin MD & Chief Executive Officer

Karachi: 25 October 2010



Interim Condensed Balance Sheet

As at 30 September 2010

	Note	(Un-audited) 30 September 2010 (Rupees in	(Audited) 31 December 2009
Share capital and reserves		(,
Authorised share capital 50,000,000 Ordinary shares of Rs.10/- each	=	500,000	500,000
Issued, subscribed and paid up capital 35,000,000 Ordinary shares of Rs.10/- each Accumulated loss	-	350,000 (144,434) 205,566	350,000 (124,190) 225,810
Underwriting provisions			
Provision for outstanding claims (including IBNR) Provision for unexpired risk / premium deficiency reserve Provision for unearned premium Commission income unearned		144,361 700 222,177 22,458 389,696	121,053 - 176,216 15,773 313,042
Creditors and accruals			
Amounts due to other insurers / re-insurers Sundry creditors and accruals	[192,053 64,637 256,690	122,024 70,018 192,042
Other liability Unclaimed dividend		195	195
	_		
TOTAL EQUITY AND LIABILITIES	=	852,147	731,089
CONTINGENCIES	5		

The annexed notes from 1 to 9 form an integral part of these interim condensed financial statements.

Mohammed Basheer Janmohammed Chairman

Yameen Kerai Director



	Note	(Un-audited) 30 September 2010	(Audited) 31 December 2009
		(Rupees in	thousand)
Cash and bank deposits			
Cash and other equivalent		373	190
Current and other accounts		75,698	45,820
Deposits maturing within 12 months		95,000	115,000
		171,071	161,010
Investments	4	82,963	45,118
Other assets			
Premiums due but unpaid		230,328	198,407
Amounts due from other insurers / re-insurers		87,493	91,844
Accrued interest		7,635	4,695
Re-insurance recoveries against outstanding claims		55,661	47,456
Taxation - payments less provision		13,955	12,135
Deferred commission expense		19,503	14,410
Deferred acquisition costs		31,504	28,033
Prepayments - prepaid re-insurance premium ceded		148,471	117,015
- others		1,203	7,883
		595,753	521,878
Fixed assets			
Tangible			
Owned Furniture and fixture		745	1,148
Office equipment		568	896
Computers		353	290
Motor vehicles		268	416
Intangible - Computer software		426	333
mangiolo computor continuro			
		2,360	3,083

Rizwan Abbas Director Ahmed Salahuddin MD & Chief Executive Officer



Interim Condensed Profit and Loss Account

For the period ended 30 September 2010 (Unaudited)

							Quarter	ended
	Fire and property	Marine, aviation and transport	Motor	Accident and health	Credit and surety ship	Miscellaneous	30 September 2010 Aggregate	30 September 2009 Aggregate
Revenue account				Rupees	s in thousa	ınd		
Net premium revenue	4,532	7,110	24,415	176	872	1,269	38,374	45,862
Net claims Management expenses Net commission	(1,338) (5,926) 188	(4,133) (7,888) 1,290	(19,058) (6,372) (1,770)	226 (3,626) 1,314	(4,987) 671	(3,119) (3,094) (43)	(27,422) (31,893) 1,650	(27,694) (29,462) 595
Underwriting results	(7,076)	(3,621)	(27,200)	(2,086)	(3,444)	(6,256)	(57,665)	(56,561)
Investment (loss) / income Return on bank balances Gain on disposal of fixed assets	(2,544)	(3,021)	(2,765)	(1,910)	(3,444)	(4,907)	(573) 5,331 22	2,193 5,123 35
General and administration expenses Financial charges Other charges							(14,511) (6,254) (40) 11_	(3,348) (5,739) (32)
Loss before taxation							(20,794)	(9,119)
Taxation							-	-
Loss after taxation							(20,794)	(9,119)
							Period	ended
	Fire	Marine,		Accident	Credit		30 September	30 September
	and property	aviation and transport	Motor	and health	and surety ship	Miscellaneous	2010 Aggregate	2009 Aggregate
Revenue account			Motor	health			2010	2009
Revenue account Net premium revenue			Motor 70,718	health	surety ship		2010	2009
	property	transport		health Rupees	surety ship	6,372 (7,205)	2010 Aggregate	2009 Aggregate
Net premium revenue Net claims	12,787 (2,964) - (10,296) 2,201	13,830 (9,551) (12,154) 4,199	70,718 (59,439) (700) (11,594) (5,930)	Rupees 3,731 (1,435) - (8,552) 4,247	2,607 2,607 (5,451) 1,533	6,372 (7,205) - (5,943) 1,869	2010 Aggregate 110,045 (80,594) (700) (53,990) 8,119	2009 Aggregate 145,811 (88,364) (56,162) 1,006
Net premium revenue Net claims Premium deficiency expense Management expenses Net commission	12,787 (2,964) (10,296) 2,201 (11,059)	13,830 (9,551) (12,154) 4,199 (17,506)	70,718 (59,439) (700) (11,594) (5,930) (77,663)	Rupees 3,731 (1,435) - (8,552) 4,247 (5,740)	2,607 - (5,451) 1,533 (3,918)	6,372 (7,205) (5,943) 1,869 (11,279)	2010 Aggregate 110,045 (80,594) (700) (53,990) 8,119 (127,165)	2009 Aggregate 145,811 (88,364) (56,162) 1,006 (143,520)
Net premium revenue Net claims Premium deficiency expense Management expenses	12,787 (2,964) - (10,296) 2,201	13,830 (9,551) (12,154) 4,199	70,718 (59,439) (700) (11,594) (5,930)	Rupees 3,731 (1,435) - (8,552) 4,247	2,607 2,607 (5,451) 1,533	6,372 (7,205) - (5,943) 1,869	2010 Aggregate 110,045 (80,594) (700) (53,990) 8,119	2009 Aggregate 145,811 (88,364) (56,162) 1,006
Net premium revenue Net claims Premium deficiency expense Management expenses Net commission Underwriting results Investment income Return on bank balances	12,787 (2,964) (10,296) 2,201 (11,059)	13,830 (9,551) (12,154) 4,199 (17,506)	70,718 (59,439) (700) (11,594) (5,930) (77,663)	Rupees 3,731 (1,435) - (8,552) 4,247 (5,740)	2,607 - (5,451) 1,533 (3,918)	6,372 (7,205) (5,943) 1,869 (11,279)	2010 Aggregate 110,045 (80,594) (700) (53,990) 8,119 (127,165) (17,120) 634 15,198	2009 Aggregate 145,811 (88,364) (56,162) 1,006 (143,520) 2,291 5,462 14,288
Net premium revenue Net claims Premium deficiency expense Management expenses Net commission Underwriting results Investment income Return on bank balances	12,787 (2,964) (10,296) 2,201 (11,059)	13,830 (9,551) (12,154) 4,199 (17,506)	70,718 (59,439) (700) (11,594) (5,930) (77,663)	Rupees 3,731 (1,435) - (8,552) 4,247 (5,740)	2,607 - (5,451) 1,533 (3,918)	6,372 (7,205) (5,943) 1,869 (11,279)	2010 Aggregate 110,045 (80,594) (700) (53,990) 8,119 (127,165) (17,120) 634 15,198 75	2009 Aggregate 145,811 (88,364) (56,162) 1,006 (143,520) 2,291 5,462 14,288 9,007
Net premium revenue Net claims Premium deficiency expense Management expenses Net commission Underwriting results Investment income Return on bank balances Gain on disposal of fixed assets General and administration expenses Financial charges	12,787 (2,964) (10,296) 2,201 (11,059)	13,830 (9,551) (12,154) 4,199 (17,506)	70,718 (59,439) (700) (11,594) (5,930) (77,663)	Rupees 3,731 (1,435) - (8,552) 4,247 (5,740)	2,607 - (5,451) 1,533 (3,918)	6,372 (7,205) (5,943) 1,869 (11,279)	2010 Aggregate 110,045 (80,594) (700) (53,990) 8,119 (127,165) (17,120) 63,4 15,198 75 (1,213) (18,890)	2009 Aggregate 145,811 (88,364) (56,162) 1,006 (143,520) 2,291 5,462 14,228 9,007 31,048 (18,379) (267)
Net premium revenue Net claims Premium deficiency expense Management expenses Net commission Underwriting results Investment income Return on bank balances Gain on disposal of fixed assets General and administration expenses Financial charges Other charges	12,787 (2,964) (10,296) 2,201 (11,059)	13,830 (9,551) (12,154) 4,199 (17,506)	70,718 (59,439) (700) (11,594) (5,930) (77,663)	Rupees 3,731 (1,435) - (8,552) 4,247 (5,740)	2,607 - (5,451) 1,533 (3,918)	6,372 (7,205) (5,943) 1,869 (11,279)	2010 Aggregate 110,045 (80,594) (7000) (53,990) (8,19) (127,165) (17,120) (63,40) (15,198 75 (1,213) (18,890) (141)	2009 Aggregate 145,811 (88,364) (56,162) 1,006 (143,520) 2,291 5,462 14,288 9,007 31,048 (18,379) (267)
Net premium revenue Net claims Premium deficiency expense Management expenses Net commission Underwriting results Investment income Return on bank balances Gain on disposal of fixed assets General and administration expenses Financial charges (Loss) / profit before taxation	12,787 (2,964) (10,296) 2,201 (11,059)	13,830 (9,551) (12,154) 4,199 (17,506)	70,718 (59,439) (700) (11,594) (5,930) (77,663)	Rupees 3,731 (1,435) - (8,552) 4,247 (5,740)	2,607 - (5,451) 1,533 (3,918)	6,372 (7,205) (5,943) 1,869 (11,279)	2010 Aggregate 110,045 (80,594) (7000) (53,990) (8,19) (127,165) (17,120) (63,40) (15,198 75 (1,213) (18,890) (141)	2009 Aggregate 145,811 (88,364) (56,162) 1,0008 (143,520) 2,291 5,462 14,288 9,007 31,048 (18,379) (267)

The annexed notes from 1 to 9 form an integral part of these interim condensed financial statements.



Interim Condensed Statement of Changes in Equity

For the period ended 30 September 2010 (Unaudited)

	Issued, subscribed and paid-up capital	Accumulated loss	Total
	Ru	pees in thousand	
Balance as at 01 January 2009	350,000	(141,044)	208,956
Net profit for the period	-	12,402	12,402
Balance as at 30 September 2009	350,000	(128,642)	221,358
Balance as at 01 January 2010	350,000	(124,190)	225,810
Net loss for the period	-	(20,244)	(20,244)
Balance as at 30 September 2010	350,000	(144,434)	205,566

The annexed notes from 1 to 9 form an integral part of these interim condensed financial statements.



Interim Condensed Statement of Cash Flows

For the period ended 30 September 2010 (Unaudited)

ERATING ACTIVITIES Inderwriting activities Premiums received Re-insurance premiums paid Claims paid Re-insurance and other recoveries received Commission paid Commission paid Commission received Net cash inflow from underwriting activities Income tax paid	Rupees in 433,845 (268,972) (113,042) 47,551 (31,814) 45,668 113,236	369,176 (237,727) (160,492) 64,630
Inderwriting activities Premiums received Re-insurance premiums paid Claims paid Re-insurance and other recoveries received Commission paid Commission paid Commission received Net cash inflow from underwriting activities Other operating activities Income tax paid	(268,972) (113,042) 47,551 (31,814) 45,668	(237,727) (160,492)
Premiums received Re-insurance premiums paid Claims paid Re-insurance and other recoveries received Commission paid Commission received Net cash inflow from underwriting activities Particular of the particular	(268,972) (113,042) 47,551 (31,814) 45,668	(237,727) (160,492)
Re-insurance premiums paid Claims paid Re-insurance and other recoveries received Commission paid Commission received Net cash inflow from underwriting activities Pher operating activities Income tax paid	(268,972) (113,042) 47,551 (31,814) 45,668	(237,727) (160,492)
Claims paid Re-insurance and other recoveries received Commission paid Commission received Net cash inflow from underwriting activities Other operating activities Income tax paid	(113,042) 47,551 (31,814) 45,668	(160,492)
Re-insurance and other recoveries received Commission paid Commission received Net cash inflow from underwriting activities Other operating activities Income tax paid	47,551 (31,814) 45,668	
Commission paid Commission received Net cash inflow from underwriting activities Dither operating activities Income tax paid	(31,814) 45,668	
Commission received Net cash inflow from underwriting activities Dither operating activities Income tax paid	45,668	(23,425)
Net cash inflow from underwriting activities Other operating activities Income tax paid		21,704
Other operating activities Income tax paid	113,236	33.866
Income tax paid		33,800
	(4.000)	(4.000)
	(1,820)	(1,380)
General management expenses paid	(78,414)	(70,490)
Operating receipts - net	2,831	5,552
Bank charges paid	(141)	-
Net cash used in other operating activities	(77,544)	(66,318)
al cash inflow from / (used in) all operating activities	35,692	(32,452)
ESTMENT ACTIVITIES		
Profit / return received	12,258	11,028
Dividend received	401	554
Payments for investments	(69,998)	(61,612)
Proceeds from sale / redemption of investments	32,386	63,378
Fixed capital expenditure	(797)	(870)
Proceeds from disposal of assets	120	13,947
al cash (used in) / inflow from investing activities ANCING ACTIVITIES	(25,630)	26,425
Payments on finance leases	<u> </u>	(2,768)
cash inflow from / (used in) all activities	10,062	(8,795)
h at the beginning of the period	161,010	187,410
sh at the end of the period	171.072	178,615
conciliation to profit and loss account		
erating cash flows	35,692	(32,452)
preciation	(1.476)	(2,503)
n on disposal of fixed assets	75	9.007
ancial charges	7.5	(64)
estment income	634	5,462
urn on bank balances	15,198	14,288
ease in assets other than cash	70,936	121,625
ease in liabilities	(141,303)	(102,961)
ss) / profit after taxation	(20,244)	12.402
	(20,244)	12,402
inition of cash th comprises of cash in hand and at banks, stamps in hand and short term placements with banks		
sh for the purpose of statement of cash flows consists of: sh and other equivalent		
h in hand	215	215
mps in hand	158	245
	373	460
rent and other accounts	<u></u>	
rent accounts	10,906	9,155
ing accounts	64,792	54,000
	75,698	63,155
posits maturing within 12 months	95,000	115,000
	171,071	178,615

The annexed notes from 1 to 9 form an integral part of these interim condensed financial statements.

Mohammed Basheer Janmohammed Chairman

Yameen Kerai Director Rizwan Abbas Director Ahmed Salahuddin MD & Chief Executive Officer



Ahmed Salahuddin MD & Chief Executive Officer

Rizwan Abbas Director

Yameen Kerai

The annexed notes from 1 to 9 form an integral part of these interim condensed financial state

Mohammed Basheer Janmohammed

Interim Condensed Statement of Premiums

For the period ended 30 September 2010 (Unaudited)

Business underwritten inside Pakistan

Net premium revenue
Period ended
30 September
2010 2009 3,700 45,862 145,811 28,867 75,325 22,502 159 12,061 6,045 2,617 4,554 19,044 | Net premium revenue | Prepaid re-insurance | Premium ceded | Perinsurance | Premium ceded | Re-insurance | 30 September | 30 September | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | 200 38,374 1,269 24,415 176 872 13,830 110,045 3,731 2,607 6,372 8,770 1382 14,991 14,725 Re-insurance 3,525 50,010 33,407 31,685 235,660 exbeuse Prepaid re-insurance premium ceded Opening Closing 3,253 20,529 28,029 17,773 3,253 20,529 28,029 17,773 41,539 41,539 148,471 148,471 27,694 117,015 34,771 44,354 15,708 209,912 2,499 39,532 30,728 21 52,919 3,252 28,527 (1,151) (1,600) 14,002 1,383 749 59,185 77,480 31,007 61,415 33,750 4,279 267,116 ceded Premiums earned Premiums earned 10,039 74,243 36,014 38,057 15,597 345,705 Unearned premium reserve P 176,216 222,177 premium reserve Opening Closing 20,845 29,587 22,203 29,587 22,203 48,335 292,680 222,177 48,335 56,390 20,845 Unearned 30,177 35,815 46,838 37,184 31,329 48,375 40,930 32 18,366 62,601 (1,654) 19,413 19,586 2,065 72,985 82,258 33,656 65,569 41,894 197 391,666 51,621 written 95,304 2. Marine, aviation and transport 2. Marine, aviation and transport Credit and surety ship 5. Credit and surety ship 4. Accident and health 4. Accident and health Direct and facultative Direct and facultative 1. Fire and property Fire and property 6. Miscellaneous 6. Miscellaneous 3. Motor 3. Motor Class Class



Interim Condensed Statement of Claims

For the period ended 30 September 2010

(Unaudited)

Business underwritten inside Pakistan

		Š			Re-insurance	Re-Insurance and other recoveries in	Re-insurance and other recoveries in	Re-insurance	Net claims expense	expense
Class	Claims	Outstandi claims Opening C	Claims claims ning Closing	Claims expense	recoveries received	outstanding claims Opening Closing	ng claims Closing	and other recoveries revenue	30 September 30 Se 2010	anded 30 September 2009
					(Rui	Rupees in thousand	sand)			
Direct and facultative										
1. Fire and property	846	16,640	28,165	12,371	632	13,476	23,877	11,033	1,338	3,062
2. Marine, aviation and transport	4,543	14,054	18,543	9,032	1,882	6,379	968'6	4,899	4,133	1,887
3. Motor	9,026	57,590	67,635	19,071	17	(53)	(57)	13	19,058	15,750
 Accident and health 	199	1,964	1,539	(226)	ı	ı	ı	ı	(226)	4,026
Credit and surety ship	1	1	1	ı	1	i	1	i		ı
6. Miscellaneous	1,345	15,928	28,479	13,896	916	12,584	22,445	10,777	3,119	2,969
	15,959	106,176	144,361	54,144	3,447	32,386	55,661	26,722	27,422	27,694
		Ç.	i i		Re-insurance	Re-insuranc and other recoveries in	Re-insurance and other recoveries in	Re-insurance	Net claims expense	s expense
Class	Claims	Outstandi claims Opening C	ims	Claims expense	recoveries	outstanding claims Opening Closing	ng claims Closing	recoveries revenue	30 September 2010	30 September 2009
					(Ru)	(Rupees in thousand	sand)			
Direct and facultative										
 Fire and property 	31,277	30,262	28,165	29,180	26,813	24,474	23,877	26,216	2,964	162
2. Marine, aviation and transport	12,469	11,654	18,543	19,358	7,306	6,895	968'6	9,807	9,551	8,764
3. Motor	49,808	57,677	67,635	99,766	1,091	707	(57)	327	59,439	45,077
4. Accident and health	1,725	1,829	1,539	1,435	į	1	1	1	1,435	24,663
5. Credit and surety ship	•	ı	ı	į	•	ı	ı	•		•
6. Miscellaneous	17,763	19,631	28,479	26,611	12,341	15,380	22,445	19,406	7,205	869'6
	113,042	121,053	144,361	136,350	47,551	47,456	55,661	55,756	80,594	88,364

The annexed notes from 1 to 9 form an integral part of these interim con

Mohammed Basheer Janmohammed Yameen Kerai Chairman

Ahmed Salahuddin MD & Chief Executive Officer

Rizwan Abbas Director



Interim Condensed Statement of Expenses

For the period ended 30 September 2010 (Unaudited)

Business underwritten inside Pakistan

								Underwritir	Underwriting expense
	Commission paid or	Deferred co	Deferred commission	Net commission	Net Other commission management Underwriting	Underwriting	Commission from	Quarter ended 30 September 30 Se	ended 30 September
Class	payable	Opening	Closing	exbense	expenses	exbense	re-insurers *	2010	2009
Direct and facultative					(Rupees in	Rupees in thousand)			
 Fire and property 	2,278	9,416	7,398	4,296	5,926	10,222	4,484	5,738	6,408
2. Marine, aviation and transport	2,640	4,366	3,355	3,651	7,888	11,539	4,941	6,598	5,927
3. Motor	1,161	5,936	5,163	1,934	6,372	8,306	164	8,142	9,061
4. Accident and health	17	290	352	255	3,626	3,881	1,569	2,312	4,546
5. Credit and surety ship	(45)	1,451	920	486	4,987	5,473	1,157	4,316	54
6. Miscellaneous	916	2,631	2,315	1,232	3,094	4,326	1,189	3,137	2,871
	6,967	24,390	19,503	11,854	31,893	43,747	13,504	30,243	28,867
Class	Commission paid or payable	Deferred commission Opening Closing	ommission Closing	Net commission expense		Other management Underwriting expenses expense	Commission from re-insurers *	Underwritir Period 30 September 2010	Underwriting expense Period ended ptember 30 September 2010
Direct and facultative					(Rupees in	Rupees in thousand)			
1. Fire and property	11,801	5,766	7,398	10,169	10,296	20,465	12,370	8,095	12,725
2. Marine, aviation and transport	8,951	2,166	3,355	7,762	12,154	19,916	11,961	7,955	9,057
3. Motor	6,731	4,543	5,163	6,111	11,594	17,705	181	17,524	20,521
4. Accident and health	736	489	352	873	8,552	9,425	5,120	4,305	5,564
Credit and surety ship	2,020	2	920	1,102	5,451	6,553	2,635	3,918	95
6. Miscellaneous	3,863	1,444	2,315	2,992	5,943	8,935	4,861	4,074	7,194
	34.102	14.410	19,503	29.009	53,990	82,999	37.128	45,871	55.156

* Commission from reinsurers is arrived after taking impact of opening and closing unearned commission.

The annexed notes from 1 to 9 form an integral part of these interim condensed financial statements.

Ahmed Salahuddin MD & Chief Executive Officer **Rizwan Abbas** Director Mohammed Basheer Janmohammed Yameen Kerai Chairman Director



Interim Condensed Statement of Investment Income

For the period ended 30 September 2010 (Unaudited)

	Quarter ended	ended	Perioc	Period ended
	30 September 2010	30 September 2009	30 September 2010	30 September 2009
		Rupees in thousand	thousand	
Income from investments classified as investments at fair value through profit and loss account				
(Loss) / gain on sale of securities	•	62	(78)	941
Net unrealised (loss) / profit on revaluation of investments	(262)	2,160	(1,641)	1,687
Dividend income	30	1	401	554
Return on Government securities	ı	1	1,966	2,371
	(267)	2,239	648	5,553
Investment related expenses	(9)	(46)	(14)	(16)
Net investment income	(573)	2,193	634	5,462

The annexed notes from 1 to 9 form an integral part of these interim condensed financial statements.

Mohammed Basheer Janmohammed Chairman

Ahmed Salahuddin MD & Chief Executive Officer

Rizwan Abbas Director Yameen Kerai Director

13



Notes to the Interim Condensed Financial Statements

For the period ended 30 September 2010 (Unaudited)

1. STATUS AND NATURE OF BUSINESS

PICIC Insurance Limited (the Company) was incorporated on 23 April 2004 under the Companies Ordinance, 1984 as a public limited company and registered as a non-life insurance company by the Securities and Exchange Commission of Pakistan (SECP) under the Insurance Ordinance, 2000. It is engaged in providing all classes of non-life insurance business. The Company is listed on Karachi, Lahore and Islamabad Stock Exchanges. The registered office of the Company is situated at Shaheen Complex, M.R. Kayani Road, Karachi. The Company operates with 6 (31 December 2009: 8) branches in Pakistan.

2. BASIS OF PREPARATION

- 2.1 These interim condensed financial statements of the Company for the period ended 30 September 2010 have been prepared in accordance with the requirements of the International Accounting Standard 34 'Interim Financial Reporting', provisions of the Companies Ordinance, 1984 and directives issued by the Securities and Exchange Commission of Pakistan (SECP). Incase where requirements differ, the provisions of the Companies Ordinance 1984 and the said directives prevail.
- 2.2 These interim condensed financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended 31 December 2009.

3. ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these interim condensed financial statements are consistent with those applied in the preparation of the annual financial statements of the Company for the year ended 31 December 2009.

		30 September 2010 (Rupees in	31 December 2009 thousand)	
4.	INVESTMENTS - at fair value through profit and loss account	(Un-audited)	(Audited)	
	Mutual funds	241	197	
	Listed shares	10,297	10,251	
	Government securities	72,425	34,670	
		82,963	45,118	

5. CONTINGENCIES

- 5.1 During the tax year 2009, the Taxation Officer passed an order alongwith notice of demand under section 161/205 of the Income Tax Ordinance 2001, on alleged default of non deduction of withholding tax on payments of insurance premium to non resident reinsurer. The company filed an appeal alongwith other insurance companies in the High Court of Sindh against the order which was decided on 8 March 2010 in favour of the insurance companies. However, the tax department has filed an appeal against the decision of High Court in the Supreme Court of Pakistan which is pending adjudication. The tax impact of the above amounts to Rs. 5.48 million against which no provision is considered necessary in these interim condensed financial statements as the management is confident about the favourable outcome of the matter.
- 5.2 The tax assessment of the Company has been finalised upto and including the tax year 2009. The tax returns filed are to be taken as deemed assessment in terms of Section 120 of the Income Tax Ordinance, 2001. However, while finalising the tax audit for the tax year 2007, the Taxation Officer has disallowed certain expenses claimed by the Company and raised a demand of Rs. 3.17 million. The Company has filed an appeal before the Commissioner of Income Tax (Appeals) against the impugned order which is pending adjudication. The management, based on the advice of its tax advisor, is confident of a favourable outcome and accordingly, no provision in this respect has been made in these interim condensed financial statements.



6. TRANSACTIONS WITH RELATED PARTIES

Related parties of the Company comprise of associated entities, entities under common control or influence, entities with common directors, major shareholders, directors and key management personnel. The transactions with related parties, are as follows:

	30 September 2010	31 December 2009
	(Rupees in thousand)	
	(Un-audited)	(Audited)
Balances outstanding at period / year end		
Bank deposits	75,662	45,130
Premiums due but unpaid	7,854	6,610
Accrued Interest	1,639	716
	Period ended	
	30 September	30 September
	2010	2009
	(Rupees in t	
	(Rupees in t (Un-audited)	thousand) (Un-audited)
Transactions for the period		
Transactions for the period Premium income		
·	(Un-audited)	(Un-audited)
Premium income	(Un-audited) 9,936	(Un-audited) 7,030
Premium income Claims paid	(Un-audited) 9,936	(Un-audited) 7,030 4,258
Premium income Claims paid Lease payments	(Un-audited) 9,936	(Un-audited) 7,030 4,258 2,768
Premium income Claims paid Lease payments Sale of fixed assets	(Un-audited) 9,936 2,229	7,030 4,258 2,768 7,963
Premium income Claims paid Lease payments Sale of fixed assets Return on bank deposits	(Un-audited) 9,936 2,229 3,272 - 142	7,030 4,258 2,768 7,963 7,244 80 203
Premium income Claims paid Lease payments Sale of fixed assets Return on bank deposits Rent expenses	(Un-audited) 9,936 2,229 - - 3,272	7,030 4,258 2,768 7,963 7,244 80

7. SEGMENT REPORTING

CEOMENT REPORTING							
	30 September 2010			31 December 2009			
	(Un-audited)				(Audited)		
	Segment	Unallocated		Segment	Unallocated		
	assets	assets	Total assets	assets	assets	Total assets	
			(Rupees i	n thousand)			
Fire and property	189,877	-	189,877	195,930	-	195,930	
Marine, aviation							
and transport	94,510	-	94,510	70,557	-	70,557	
Motor	106,433	-	106,433	81,290	-	81,290	
Accident							
and health	41,041	-	41,041	62,741	-	62,741	
Credit and surety ship	33,939	-	33,939	523	-	523	
Miscellaneous	107,160	-	107,160	86,123	-	86,123	
Una ll ocated	-	279,187	279,187	-	233,925	233,925	
Total	572,960	279,187	852,147	497,164	233,925	731,089	

8. GENERAL

Figures have been rounded off to the nearest thousand rupees.

9. AUTHORISATION FOR ISSUE

These interim condensed financial statements were authorised for issue by the Board of Directors of the Company on 25 October 2010.