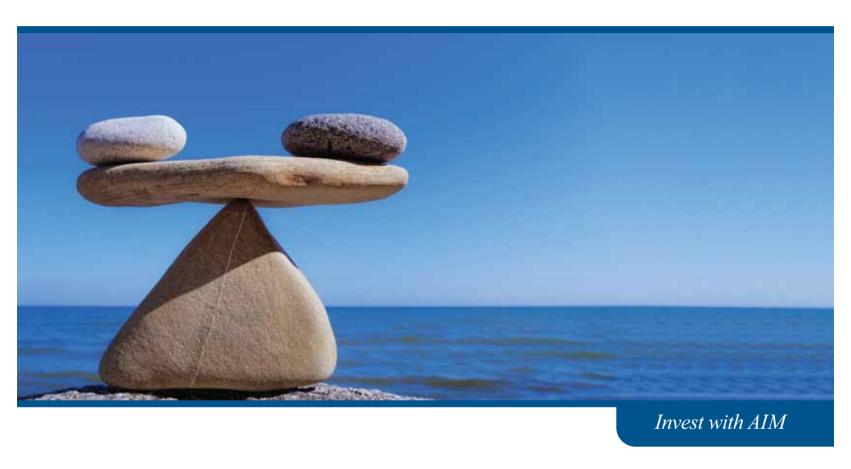
## Annual Report 2010

## Askari Sovereign Cash Fund







# Title inside

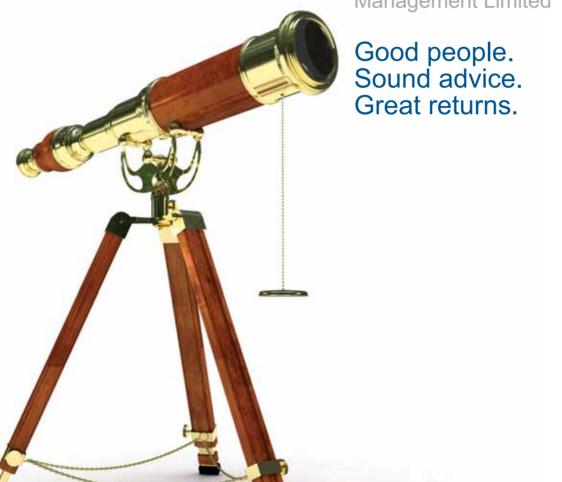


# vision

The leading quality investment advisor providing excellent returns in a dynamic market place, based on the superior expertise of a committed team of professionals who value

## "service to the customer"

Askari Investment Management Limited



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# information about the management company

## **Registered Office**

Askari Investment Management Ltd.
Suit # 501, 5th Floor, Green Trust Tower, Blue Area,
Jinnah Avenue, Islamabad

#### **Head Office**

Askari Investment Management Ltd. Mezzanine floor, Bahria Complex III M.T.Khan Road,

Karachi

UAN: 111-246-111

Email: info@askariinvestments.com

## **Board of Directors**

- Lt. Gen. (R.) Imtiaz Hussain Chairman
- Mr. Shahid Hafeez Azmi
- Mr. Muhammad Naseem- FCA
- Mr. Mohammad Rafiguddin Mekhari
- Maj Gen (R) Saeed Ahmed Khan
- Mr. Sufian Mazhar
- Mr. Tahir Aziz
- Mr. Adnan Ahmed Siddiqui CEO

## **Executive Committee**

- Mr. Mohammad Rafiquddin Mehkari Chairman
- Mr. Shahid Hafeez Azmi
- Mr. Tahir Aziz
- Mr. Adnan Ahmed Siddiqui CEO

## **Audit Committee**

- Mr. Muhammad Naseem- FCA (Chairman)
- Mr. Shahid Hafeez Azmi
- Mr. Mohammad Rafiguddin Mekhari
- Mr. Tahir Aziz

### **Chief Financial Officer:**

Mr. Irfan Saleem Awan, ACA

## **Company Secretary:**

**Syed Shoaib Jaffery** 

# fund's information

### Banker

Askari Bank Limited

#### **Trustee**

 CDC House, 99-B, Block B, S.M.C.H.S., Main Shahrah-e-Faisal, Karachi
 Tel: (92-021) 111-111-500

#### **Auditors**

 Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants
 Progressive Plaza, Beaumont Road
 P.O.Box 15541, Karachi
 Tel: (92-021) 3565-0007

## **Legal Advisors**

Ajuris

Advocates & Corporate Counsel 251-B, Street No. 4, F-10/3 Islamabad (For Askari Sovereign Cash Fund)

## directors' report



## **DIRECTORS' REPORT TO THE UNITHOLDERS**

On behalf of the Board of Directors of Askari Investment Management Limited ("the Management Company"), we are pleased to present the annual report of Askari Sovereign Cash Fund ("the Fund" or "ASCF") along with the Audited Financial Statements and Auditors' report thereon for the period from June 25, 2009 to June 30, 2010.

#### **Economic Overview**

Commodity prices have rebounded strongly from their lows of late 2008 and early 2009, driven by strong recoveries of industrial production especially in emerging-market economies. Recently, world oil prices again pierced \$80 per barrel mark before coming back to just under \$78. The rise in commodity prices has contributed to moderate acceleration of overall consumer price inflation in a number of emerging-market economies and perhaps also to the modest pickup in core inflation in many of these countries. Monetary policies have been tightened in several countries (including China and India) to contain the rise of inflationary pressures. This will likely slow the pace of economic expansion somewhat but is not a major threat to continued global recovery.

The world oil price is potentially a more immediate concern for global growth, especially if prices rise above \$100 per barrel. With considerable excess capacity available, however, it seems reasonable to expect that dramatic increases in oil prices will not be driven by global supply and demand conditions before 2012.

In Pakistan, the shocks of political uncertainty and the energy crisis has badly affected the industrial production growth and it declined to six years low in 2008-09. The economy recovered slightly during the last fiscal year after setback of the preceding year due to political uncertainty in the country and global recession. Curtailing electricity shortfall is still a challenge for the government in order to improve industrial production output. Moreover, the recent hike in interest rates will not bode well with the market. The stock market is likely to react negatively to this in the short term. Although this increase will help the government control rising inflation, it is likely to stifle growth and investment, which the economy currently needs desperately. The government therefore needs to carefully balance this sensitive tradeoff between controlling inflation and encouraging investment and growth in order to bring the economy back on track.

KSE100 gained 36% in FY10 due to continued economic improvement, thus outshining its peers in the region. Net foreign inflows were recorded at USD567mn. Net foreign investment in KSE100 was recorded at 6.8% of the total market cap (USD 2.1bn by the end of June 2010). A longer-term goal for the Pakistan's equities is to be included in the MSCI Emerging Markets as Pakistan may be put on review during the 4Q FY11. This will likely improve Pakistan's visibility on the international financial markets, thus leading to increased foreign flows.

The real expected GDP growth rate for the next fiscal year is 4.5% .The sectoral growth rates are expected to be 3.8% for agriculture, 4.9% for industry and 4.7% for services sectors. The fiscal deficit is estimated to be 4.0% of GDP but the achievement of the fiscal deficit target could be difficult because of the ambitious revenue target and uncertainty over the external financial inflows arising from sources such as Coalition Support Fund and Kerry-Lugar Act and due to the possible impacts of recent floods in the Country. Further, with the Capital Gains Tax (CGT) implemented, the market may continue to be dull for the next couple of months.

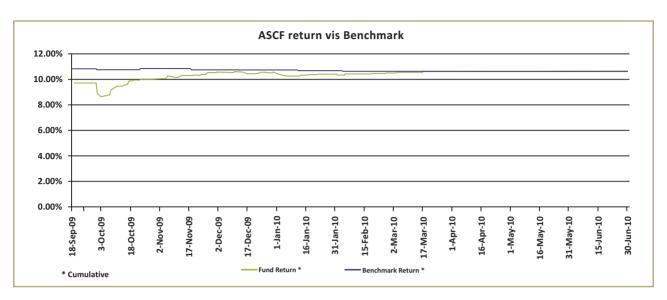
#### Performance of the Fund

The Fund was publicly launched in September-2009 has been assigned a stability rating of AA+ (Double A plus) by Pakistan Credit Rating Agency Limited, which is one of the highest rating amongst its peers. In the short span of approx 9 months, the net assets of the Fund have crossed Rs. 1 billion and stood at Rs 1.166 billion on June 30, 2009 after touching a high of Rs 2 billion during this period. The Fund was able to yield an annualized return of 10.66% p.a. since inception against the benchmark return of 10.66% p.a.. The return generated by the Fund is reflective of active management of weighted average maturity of the Fund by balancing the exposure between T-Bills and TDRs. Despite having a conservative approach and maintaining a relatively lower weighted average maturity, the Fund's return continued to remain healthy during the period. Following is a comparison of the Fund:





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Benchmark: 70% 3-month T-Bill rate & 30% average most recently published 3-month deposit rates of AA and above rated atleast 3 scheduled banks

The Fund aims to provide investors access to money market instruments with high level of liquidity, stability in earning and very high level of credit quality. The Fund targets to deliver rolling returns closer to Treasury Bills (less Fund expenses) on short term basis and aims to achieve top quartile performance in its category through active fund management.

## **Details required by the Code of Corporate Governance:**

ASCF was listed on the Islamabad Stock Exchange (Guarantee) Ltd on October 13, 2009 after its launch in September 2009 and Askari Investment Management Limited, as its Management Company, is committed to observe the Code of Corporate Governance as applicable.

The details as required by the Code of Corporate Governance regarding the pattern of unit holding of the Fund as on June 30, 2010 is as follows (Also refer to Annexure - I to the financial statements):

Category	Number of unit holders	No. of units held	% of total
Askari Bank Limited (Holding company of the Management Company)	1	1,009,971	9.38
Public sector companies	1	243,807	2.27
Commercial banks	2	1,790,532	16.63
Insurance companies	3	1,058,501	9.83
Others	252	6,660,821	61.89
	259	10,763,632	100





#### The Board of Directors state that:

- The financial statements present fairly the statement of affairs, the results of operations, cash flows and the changes in unit holders' fund.
- 2. Proper books of accounts have been maintained by the Fund.
- 3. Appropriate accounting policies have been consistently applied in the preparation of the financial statements and accounting estimates are based on reasonable and prudent judgment.
- 4. Relevant International Accounting Standards, as applicable in Pakistan, provision of the Non-Banking Finance Companies (Establishment and Regulation) Rules 2003, Non Banking Finance Companies and Notified Entities Regulations 2008 (NBFC Regulations, 2008), requirements of the trust deed and directives issued by the Securities and Exchange Commission of Pakistan have been followed in the preparation of the financial statement and any deviation there from has been disclosed.
- 5. The system of internal controls is sound in design and has been effectively implemented and monitored.
- 6. There are no significant doubts upon the Fund's ability to continue as a going concern.
- 7. There has been no material departure from the best practices of corporate governance, as detailed in the listing regulations.
- 8. As detailed in note 16 to the financial statements, the Management Company following a prudent approach made a provision for Workers Welfare Fund (WWF) levy during the period. The matter of applicability of WWF on mutual funds is under consideration at various levels, including Honorable Sindh High Court, Mutual Fund Association of Pakistan and the Ministry of Labor and Manpower. The payment or reversal of the said amount of provision is dependant on a final decision about the applicability of this levy on mutual funds.

Trades in the unit of the funds by the Directors, CEO, CFO and Company Secretary of the Management Company their spouses has been disclosed in Note 17 to the financial statements.

Meetings of the Board of Directors of the Management Company were held once in every quarter. During the year five board meetings were held.

Attendance at these meetings was as follows:

	Meetings attended	No of meetings held during appointment
Lt. Gen. (R. ) Imtiaz Hussain - Chairman	4	5
Maj. Gen. (R.) Saeed Ahmed Khan	4	5
Mr. Mohammad Rafiquddin Mehkari	5	5
Mr. Muhammad Naseem	5	5
Mr. Shahid Hafeez Azmi	5	5
Mr. Tahir Aziz	5	5
Mr. Sufian Mazhar*	1	3
Mr. Saeed Aziz Khan- Ex CEO**	4	4
Mr. Adnan Ahmed Siddiqui- CEO***	1	1

<sup>\*</sup>The Securities and Exchange Commission of Pakistan approved appointment of Mr. Sufian Mazhar as director of the company on January 29, 2010.

<sup>\*\*\*</sup> Mr. Adnan Siddiqui was appointed as Chief Executive Officer on June 01, 2010 after prior approval of Securities and Exchange Commission of Pakistan.





<sup>\*\*</sup> Mr. Saeed Aziz Khan had resigned from the office of Chief Executive Officer with effect from May 31, 2010.

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Key operating and financial data of the Fund for the period from June 25, 2009 to June 30, 2010 is as follows:

	Jun-10
	Rupees
Net Assets as June 30th	1,165,983,375
Net Asset Value per unit as of June 30th	108.3262
Net Income for the period	91,612,042
Distribution during the period*	1,991,887

<sup>\*</sup>This excludes dividend distribution approved after the period-end.

During the period, Rs 0.997 per unit (Par value of Rs. 100 per Unit) was distributed to the pre-IPO investors at the time of launch of Fund, i.e. on September 18, 2009. Apart from that, on July 06, 2010, the Board of Directors of the Management Company approved a final distribution at the rate of Rs 8.15 per unit out of the accounting income for the period ended June 30, 2010. The distribution for the period has been made in compliance with Regulation 63 of the NBFC Regulations, 2008 and to avail the income tax exemption as available for the Fund under clause 99 of the Second Schedule to the Income Tax Ordinance, 2001.

#### **Future Outlook**

Going forward, in view of the economic scenario and the impact of recent floods, external flows are going to be a key factor in the economic recovery of the Country. Funds from Friends of Democratic Pakistan (FoDP), Kerry-Lugar Bill and other bilateral and multilateral assistance, can provide SBP room for quantitative easing which may boost private sector credit off take. The fiscal deficit target of 4.5% is likely to be breached by the government under the current scenario. As a result, the government may be forced to reduce the PSDP as well as power and other subsidies. There is likely to be an increase in government borrowing from the private sector, which will result in reduced liquidity in the market. Moreover, with rising inflationary pressures mostly due to the impact of recent floods, the State Bank is expected to maintain a tight monetary stance.

On the fixed income front, most of the corporate debt was restructured during the previous year and is expected to be classified as performing debt in the current year. This can have a positive impact on the funds holding TFCs / Sukuks in their portfolio.

Recent floods and delay in the external flows can result in higher government borrowings particularly in the form of shorter duration Islamic instruments which may give Islamic mutual funds more space to diversify their portfolio, shorten their duration and increase the level of credit.

The Company's strategy going forward will be to capitalize on the best available opportunities arising in the market while maintaining its focus on the credit quality of the portfolio through active fund management with an endeavor to achieve targeted objectives of the Fund.

#### Auditors

The Board of Directors on the recommendation of the Audit committee has approved the appointment of M/s A.F. Ferguson & Co. - Chartered Accountants as the auditors of the Fund for the financial year ending June 30, 2011 subject to completion of necessary legal and procedural requirements in this respect.





## **Acknowledgement**

We would like to join our colleagues on the board, management team and employees of the Company, in thanking first and foremost the investors for their vote of confidence in Askari Sovereign Cash Fund. Additionally we would like to thank Askari Bank Limited, the Securities and Exchange Commission of Pakistan, the Trustee of the Fund and the Stock Exchange for their continued guidance and support.

For and on Behalf of the Board of Directors of the Management Company

**Chief Executive Officer** 

Chairman

Director

AUGUST 18, 2010

**KARACHI** 





## fund manager's report



## FUND MANAGER'S REPORT OVERALL ECONOMIC SCENARIO

#### **Global Outlook**

The global economy is moving into a more mature phase led by growing domestic demand. So far, the uncertainty about the sustainability of fiscal positions in several high-income European countries has had limited impacts on developing countries. Stock markets in high-income and emerging economies have recovered much of the value they lost, and most developing-country currencies have regained their pre-crisis levels against the dollar, with some having appreciated.

Financial markets have recovered from their lows in 2009; industrial production and trade continue to expand rapidly, but conditions remain tight and banks may be exposed to debt in EU countries. International capital flows to developing countries are projected to reach about 3.5 percent of their GDP in 2012, up from 2.5 percent in 2009. Growth prospects remain uncertain because of the situation in Europe; nevertheless, developing countries are projected to lead the recovery with growth rates of around 6 percent. High-income countries' growth is expected to accelerate from about 2-2.3 percent in 2010 to between 2.3 and 2.7 percent in 2012.

Although the global financial crisis has had important consequences for economic activity in South Asia, that impact was much less pronounced than in all other developing regions save East Asia. Regional economic activity benefitted from limited exposures to the subprime markets and global banking systems-as the region's financial markets are less integrated than elsewhere-and relatively resilient capital inflows, which increased as a share of GDP.

#### **Economic Update**

The International Finance Cooperation assigned Pakistan the 85th rank vis a vis China's 89th and India's 133rd among countries in terms of 'ease of doing business' in 2010. Pakistan's improved macro economic fundamentals was also reflected in Moody's outlook upgrade to 'Stable' from 'Negative' in August 2009, while S&P upgraded Pakistan's rating to 'B-/Stable' from 'CCC+/Developing' on the 24th of the same month.

As a result of the commodity super spike and poor macro economic governance Pakistan hit the macroeconomic trough in FY09. GDP reduced to 2.0%, compared to the last five years average of 6.4%, C/A deficit peaked to US\$13.87bn in FY08, compared to US\$9.39 in FY09, a decline of 32.6% Year on Year (YoY). The deficit has been brought down further. Current a/c deficit for FY10 stood at USD 3.5bn (1.96% GDP) against USD 9.3bn (5.56% GDP) in FY09, recording a massive drop of 62% Y/Y. CAD for the year was much lower than IMF's last projection of 3.8% of GDP and SBP's estimate of 2.2-2.8% of GDP. Contraction in the current account deficit was helped by a 10% reduction in trade deficit which fell to USD 11.4bn in FY10, or 6.4% GDP as compared to 7.6% of GDP in FY09.

Country's total foreign exchange reserves (as on July 2, 2010) stood at USD 16.8bn, while reserves held by the central bank reached USD 12.95bn. Besides, build up of FX reserves also reflected in M2 growth, with growth in NFA accounting for 24% of growth in monetary aggregated during FY10. Foreign Direct Investment shrunk 41% Y/Y to USD 2.2bn FY10, on top of a 31% fall witnessed in FY09.

Meanwhile, in terms of sector-wise share in FDI, the balance tilted in favor of oil/gas exploration and food sectors, while telecom and financial services, which were major FDI recipients in recent past, saw their share decrease in FY10. On the other hand, net inflow of USD 588mn in equity portfolio investment in FY10, against a net outflow of USD 511mn in FY09, was the redeeming factor in an otherwise disappointing financial account performance.

Money supply grew by 12.46% in FY10 compared to only 9.56% in FY09 mainly on account of 1) 12.4% growth in deposit base against only 7.5% last year in line with increased economic activity; and 2) 12.4% growth in currency in circulation outside the banking system indicating higher liquidity. On the asset side, the supply was driven by higher demand from government for its budgetary support coupled with enhanced borrowing by private sector to meet its rising working capital requirements.

Consumer price index (CPI) had crept to 11.73% for the full FY10, much higher than government's single digit target. The headline Consumer price index (CPI) recessed to 12.69% YoY basis in Jun'10, in comparison to 13.07% YoY during May'10. Core inflation, which according to the IMF, should be the key in determining any cut in the discount rate, increased by 10.4% YoY in Jun'10. Core inflation is seen to be on a decreasing trend since Feb'09 when it had peaked to 21.10% YoY.





#### **Performance of Pakistan Markets**

KSE100 closed up 36% in FY10 on the back of low base and continued economic improvement - earmarking itself as one of the best performing equity markets. Net foreign inflows were recorded at USD567mn while OGDC, the star performer, gained 79% for the year and alone contributed ~1,125 points to the index. Domestic investors were seen on the selling side, by virtue of which foreign investors are now estimated to account for over 28% of free float weighted market capitalization of Pakistan equities. Moreover Pakistan's equities have outperformed MSCI FM by 40% during FY10. Net foreign investment in KSE100 stood at 6.8% of the total market cap (USD 2.1bn by the end of Jun10). Despite healthy foreign flows volumes remained thin especially in the months of May-Jun10 on the back of new taxes imposed on the local bourses and liquidity concerns. KSE100 volumes touched its bottom of 36.6mn on Jun21'10 as local investors remained concerned over CGT imposition and income disclosure to tax authorities. Retail money has been the most effected as investors have diverted their investments from equity market till further clarity comes on disclosure laws.

Credit risk premium on 10yr bonds reflected by the spread on credit default swap has reduced significantly to 705bps in Jun10 from a peak of 2,336bps in Apr09 which highlights renewed investor's confidence in the modest economic recovery. A longer-term theme for the Pakistan's equities is the inclusion in the MSCI Emerging Markets as Pakistan may be put on review during the 4Q FY11. Resultantly Pakistan's visibility on the international radar screen would improve leading to increased foreign flows.

The sluggish performance in the equity market during 4Q FY10 is likely to be reversed mainly triggered by improvement in liquidity coupled with positive earnings surprise. Furthermore with KSE100 Index trading at a wide discount of 38% to its peers, we believe there is strong potential for Pakistan to outperform most regional markets in FY11.

In November 2008, the State Bank of Pakistan boosted the discount rate by 200 basis points to 15 percent from 13 percent amid high government borrowings, persistent demand pressures, frequent hike in core inflation and widening current account deficit. Later on in January 2010, easing of inflationary pressure helped the central bank to slash its discount rate by 250 basis points to 12.5 percent





## **FUND PERFORMANCE**

Askari Sovereign Cash Fund (ASCF) is an open-end money market Fund. The Fund has a restrictive asset allocation as it has to invest at least 70% of the Funds in highly secured Government Treasury Bills and the rest could be invested through TDR & Reverse Repo with Banks & DFIs having rating of AA & above with a maximum maturity of six months in any asset class and maximum weighted average time to maturity of the Fund at 90 days. Hence it is considered as one of the safest and highly secured Fund amongst its peers.

The IPO of Askari Sovereign Cash Fund (ASCF) was held from September 18 to 29. The Fund was rated 'AA+(f)' by PACRA in August 2009 which is one of the highest rating amongst its peers. In the short span of 9 months, the net assets of the Fund crossed Rs 1 billion and stood at Rs 1.166 billion on June 30, 2010 after touching a high of Rs 2 billion. The Fund was able to yield an annualized return of 10.66% since inception against the bench mark return of 10.66%. This return was achieved through active management of weighted average maturity (WAM) of the Fund by balancing the exposure between T-Bills and TDRs. Despite having a conservative approach and maintaining a relatively lower WAM, the Fund's return continued to remain healthy during the period.

General Information					
Minimum Investment		Rs. 5,000			
Sales Load		Nil			
Management Fee		1.0% p.a.			
Risk		Low			
Benchmark		70% T-Bill + :	30% Aver	age 3 M	lonth Bank( AA
		and above ra			,
Management Compar	ny Rating	AM3 by PAC	RA (Feb-2	2010)	
Fund Size and Grow	rth .				
i and oize and olow	· · ·	30 <sup>th</sup> June '10		Incepti	on
Fund Size		Rs 1,166mn			1.751 mn
NAV		Rs 108.3262		Rs 100	
10.00		110 100.0202		110 100	
Fund Performance					
Return	1-Month	3-Month	Since		<u>FY10</u>
ASCF	9.61%	10.38%	10.6	<u>6%                                    </u>	10.54
Benchmark*	10.72%	10.66%	10.6	6%	10.71%
*Monthly Average	10.7270	10.0070			10.7.70
Portfolio Details					
Weighted Average Ma	aturity	43 days			
Standard Deviation*		0.09%			
*Monthly Basis					
Economic Data					
Economic Data	Son 00	Dec 09	Mar	10	Jun 10
PKRV	Sep 09 11.98%		12.0		12.01%
3M KIBOR	12.22%		12.0		12.01%
6M KIBOR	12.22%		12.2		12.23%
CPI (YoY)	10.12%	10.52%	12.3		12.69%
GF1(101)	10.12%	10.52%	12.8	7170	12.0970

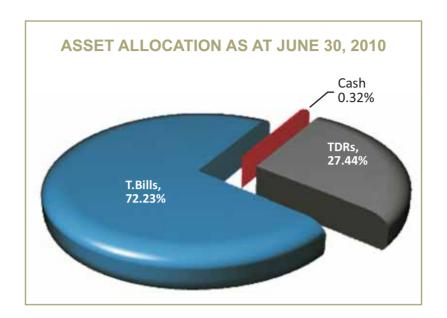
On June 30, 2010 the NAV of the Fund was Rs 108.3262 reflecting performance of the Fund since its inception. The distribution to unit holders at the time of launch of Fund, i.e. September 18, 2009 was at the rate of Rs 0.997 per unit in the form of bonus units. On July 6, 2010, the Board of Directors of the management company approved a final distribution of income for the period ended June 30, 2010 at the rate of Rs 8.15 per unit, which resulted in an ex-div. NAV of Rs 100.1762 per unit.

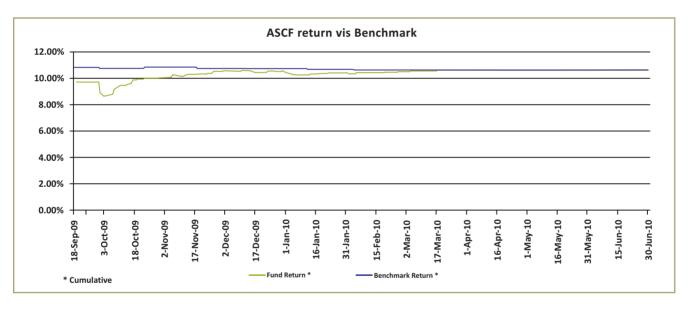
The Fund plans to actively manage its WAM by balancing its exposure between T-Bills and TDRs to take advantage of the changing liquidity market scenario.

For unit holding pattern of the Fund, please refer to Annexure - I to the financial statements of ASCF.









**Benchmark:** 70% 3-month T-Bill rate & 30% average most recently published 3-month deposit rates of AA and above rated atleast 3 scheduled banks





## **financial statements**



CENTRAL DEPOSITORY COMPANY OF PAKISTAN LIMITED

#### **Head Office**

CDC House, 99-B, Block 'B' S.M.C.H.S. Main Shahra-e-Faisal Karachi - 74400. Pakistan. Tel: (92-21) 111-111-500 Fax: (92-21) 34326020 - 23 URL: www.cdcpakistan.com Email: info@cdcpak.com

#### TRUSTEE REPORT TO THE UNIT HOLDERS

#### ASKARI SOVEREIGN CASH FUND

Report of the Trustee pursuant to Regulation 41(h) and clause 9 of Schedule V of the Non-Banking Finance Companies and Notified Entities Regulations, 2008

The Askari Sovereign Cash Fund (the Fund), an open-end Fund was established under a trust deed dated June 11, 2009, executed between Askari Investment Management Limited, as the Management Company and Central Depository Company of Pakistan Limited, as the Trustee.

In our opinion, the Management Company has in all material respects managed the Fund during the period from September 18, 2009 to June 30, 2010 in accordance with the provisions of the following:

- Limitations imposed on the investment powers of the management company under the constitutive documents of the Fund;
- (ii) The pricing, issuance and redemption of units are carried out in accordance with the requirements of the constitutive documents of the Fund; and
- (iii) The Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 and the constitutive documents of the Fund.

Muhammad Hanif Jakhura

Chief Executive Officer

Central Depository Company of Pakistan Limited

Karachi: October 07, 2010







## STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE FOR THE PERIOD FROM JUNE 25, 2009 TO JUNE 30, 2010

This statement is being presented in compliance with the Code of Corporate Governance ('the Code') contained in the Listing Regulations of Islamabad Stock Exchange where Askari Sovereign Cash Fund (the Fund) is listed. The purpose of the Code is to establish a frame work of good governance, where by a listed entity is managed in compliance with the best practices of corporate governance.

Askari Investment Management Limited (the Management Company) which manages the affairs of the Fund has applied the principles contained in the Code in the following manner:

- 1. The Management Company encourages representation of independent non-executive directors. Presently, all the board members are non-executive directors except Chief Executive Officer.
- 2. The directors of the Management Company have confirmed that none of them is serving as a director in more than ten listed companies, including the Management Company.
- 3. All the directors of the Management Company have confirmed that they are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFC or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange. No director of the Management Company or his spouse is engaged in the business of stock brokerage.
- 4. The three year term of office of previous Board of Directors was completed and new board comprising of seven directors were elected for next term of three years during the period. Further, during the period, the CEO had resigned with effect from May 31, 2010 and the new CEO was appointed by the board on June 01, 2010 after obtaining prior approval from Securities & Exchange Commission of Pakistan.
- 5. The Management Company has prepared a "Statement of Ethics and Business Practices" which has been signed by all the directors and employees of the Management Company.
- 6. The Management Company has adopted a vision / mission statement and overall corporate strategy and formulated significant policies of the Fund which have been approved by the Board.
- 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO has been taken by the Board.
- 8. The meetings of the Board were presided over by the Chairman, and in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter during the period. Written notices of the meetings of the Board, along with agenda and working papers, were circulated at least seven days before the meetings and any exceptions thereto which were executed specifically with approval of the Board. The minutes of the meetings were appropriately recorded and circulated.
- 9. The Board arranged an orientation course for its directors to appraise them of their duties and responsibilities. Furthermore, the directors are conversant of the relevant laws applicable to the Management Company, its policies and procedures and provision of memorandum and articles of association and are aware of their duties and responsibilities.
- 10. During the period, the Management Company has appointed a new CFO. The remuneration and terms and conditions of the employment of CFO and Company Secretary have been approved by the Board.
- 11. The Directors' Report has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.





12. The financial statements of the Fund have been prepared in accordance with the approved accounting standards as applicable in Pakistan and were duly endorsed by the CEO and CFO before approval of the Board.

- 13. The directors, CEO and executives do not hold any interest in the units of the Fund other than those disclosed in the Directors' Report.
- 14. The Management Company has complied with all other corporate and financial reporting requirements of the Code with respect to the Fund.
- 15. The Board has formed an Audit Committee. It comprises of four members, all of whom are non-executive directors including Chairman of the Committee.
- 16. The meetings of Audit Committee were held once in every quarter and prior approval of interim and final results of the Fund is required by the Code. The Board has approved terms of reference of the Audit Committee.
- 17. The Management Company has established adequate procedures and systems for related party transactions vis-à-vis the pricing method for related party transactions. All the related party transactions are placed before the Audit Committee and the Board of Directors for their review and approval.
- 18. The Management Company has outsourced the internal audit function to Deloitte M. Yousaf Adil Saleem & Co. Chartered Accountants who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Fund.
- 19. The statutory auditors has confirmed that they have been given a satisfactory rating under the Quality Control Review Program of Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partners of the firm, their spouses and minor children do not hold units / share of the Fund or its Management Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on Code of Ethics as adopted by the ICAP.
- 20. The statutory auditors have not been appointed to provide other services to the Management Company except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. We confirm that all other material principles contained in the Code have been complied with.

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KARACHI: 18 AUGUST 2010





## REVIEW REPORT TO THE UNIT HOLDERS ON THE STATEMENT OF COMPLIANCE WITH THE BEST PRACTICES OF THE CODE OF CORPORATE GOVERNANCE

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors of the Management Company of Askari Sovereign Cash Fund (the Fund) to comply with the Listing Regulations of the Islamabad Stock Exchange where the Fund is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Management Company of the Fund. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement reflects the status of the Management Company's compliance with the provisions of the Code in respect of the Fund and report if it does not. A review is limited primarily to inquiries of the Management Company's personnel and review of various documents prepared by the Management Company to comply with the Code.

As part of our audit of financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement on internal control covers all risks and controls, or to form an opinion on the effectiveness of such internal controls, the Management Company's corporate governance procedures and risks.

Further, Sub-Regulation (xiii a) of Listing Regulation 35 of the Islamabad Stock Exchange requires the Management Company to place before the Board of Directors for their consideration and approval related party transactions, distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price, recording proper justification for using such alternate pricing mechanism. Further, all such transactions are also required to be separately placed before the Audit Committee. We are only required and have ensured compliance of requirement to the extent of approval of related party transactions by the Board of Directors and placement of such transactions before the Audit Committee. We have not carried out any procedure to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention, which causes us to believe that the Statement of compliance does not appropriately reflect the Management Company's compliance, in all material respects, with the best practices contained in the Code in respect of the Fund for the period from 25 June 2009 to 30 June 2010.

KARACHI: 18 AUGUST 2010

E et 1 4 Ra LLA LY CHARTERED ACCOUNTANTS







Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants Progressive Plaza, Beaumont Road

P.O. Box 15541, Karachi 75530, Pakistan Tel: +9221 3565 0007 Fax: +9221 3568 1965

www.ev.com

#### INDEPENDENT AUDITORS' REPORT TO THE UNIT HOLDERS

We have audited the accompanying financial statements of Askari Sovereign Cash Fund (The Fund), which comprise the statement of assets and liabilities as at 30 June 2010, and the related statements of income, comprehensive income, distribution, cash flows and movement in unit holders' fund for the period from 25 June 2009 to 30 June 2010, and a summary of significant accounting policies and other explanatory notes.

## Management's Responsibility for the Financial Statements

The Management Company of the Fund is responsible for the preparation and fair presentation of these financial statements in accordance with the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and approved accounting standards as applicable in Pakistan. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards as applicable in Pakistan. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion the financial statements give a true and fair view of the state of the Fund's affairs as at 30 June 2010 and of its financial performance, cash flows and transactions for the period from 25 June 2009 to 30 June 2010 in accordance with approved accounting standards as applicable in Pakistan.

#### Other Matters

In our opinion, the financial statements have been prepared in accordance with the relevant provisions of the Trust Deed, the NBFC Rules and the NBFC Regulations.

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Chartered Accountants

Audit Engagement Partner: Arslan Khalid

Date: 18 August 2010

Karachi

A member firm of Ernst & Young Global Limited





## **ASKARI SOVEREIGN CASH FUND**

## STATEMENT OF ASSETS AND LIABILITIES AS AT 30 JUNE 2010

	Note	Rupees
Assets		
Bank balances	7	23,584,645
Term deposits	8	320,000,000
Investments	9	842,215,260
Receivable against issuance of units		54,607
Accrued profit receivable  Deferred formation cost	10	434,931 1,714,613
Total assets	10	1,188,004,056
		1,100,001,000
Liabilities		
Payable against redemption of units		16,679,856
Remuneration payable to the Management Company		58,758
Remuneration payable to the Trustee		209,565
Annual fee payable to the Securities and Exchange Commission of Pakistan  Accrued and other liabilities	11	673,427
Total liabilities	11	4,399,075
Total habilities		22,020,001
Net assets		1,165,983,375
Unit holders' fund		1,165,983,375
Number of units in issue		10,763,632
Net asset value per unit		108.3262

The annexed notes from 1 to 22 form an integral part of these financial statements.

For Askari Investment Management Limited (Management Company)

Chief Executive Officer

Chairman





## **ASKARI SOVEREIGN CASH FUND**

## **INCOME STATEMENT**

## FOR THE PERIOD FROM 25 JUNE 2009 TO 30 JUNE 2010

. Note	Rupees
Income	
Interest on government securities	76,791,242
Return on bank balances and term deposits	31,466,298
Net loss on investments at fair value through income statement:	
Net gain on sale of investments	19,874
Net unrealised loss on revaluation of investments	(173,957)
	(154,083)
Element of income / (loss) and capital gain / (loss) included	
in prices of units issued less those in units redeemed - net	(3,455,854)
	104,647,603
Expenses	
Remuneration of the Management Company 12	7,764,060
Remuneration of the Trustee	1,532,981
Annual fee of the Securities and Exchange Commission of Pakistan 14	673,428
Amortisation of deferred formation cost	302,898
Brokerage commission	199,058
Auditors' remuneration 15	323,658
Printing and stationery	228,073
Bank charges	4,800
Rating fee	175,000
Provision for contribution to Workers' Welfare Fund 16	1,831,605
	13,035,561
Net income for the period	91,612,042

The annexed notes from 1 to 22 form an integral part of these financial statements.

For Askari Investment Management Limited (Management Company)

Chief Executive Officer

Chairman





## **ASKARI SOVEREIGN CASH FUND**

STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD FROM 25 JUNE 2009 TO 30 JUNE 2010

Net income for the period

Other comprehensive income

Total comprehensive income for the period

The annexed notes from 1 to 22 form an integral part of these financial statements.

Rupees

91,612,042

91,612,042

For Askari Investment Management Limited (Management Company)

**Chief Executive Officer** 





## **ASKARI SOVEREIGN CASH FUND**

DISTRIBUTION STATEMENT
FOR THE PERIOD FROM 25 JUNE 2009 TO 30 JUNE 2010

Net income for the period

Distribution at Rs. 0.997 per unit as bonus units on 18 September 2009

Undistributed income carried forward

Realised Unrealised

The annexed notes from 1 to 22 form an integral part of these financial statements.

Rupees

91,612,042

(1,991,887)

89,794,112 (173,957)

89,620,155

For Askari Investment Management Limited (Management Company)

Chief Executive Officer

Chairman





## **ASKARI SOVEREIGN CASH FUND**

## **CASH FLOW STATEMENT**

## FOR THE PERIOD FROM 25 JUNE 2009 TO 30 JUNE 2010

#### **CASH FLOWS FROM OPERATING ACTIVITIES**

Net income for the period

### Adjustments for:

Net loss on investments at fair value through income statement Return on bank balances, term deposits and government securities Amortisation of deferred formation cost Provision for contribution to Workers' Welfare Fund Element of (income) / loss and capital (gain) / loss included in prices of units issued less those in units redeemed-net

#### Increase in liabilities:

Remuneration payable to the Management Company
Remuneration payable to the Trustee
Annual fee payable to the Securities and Exchange Commission of Pakistan
Accrued and other liabilities

Purchase of investments
Sale/maturity of investments
Return received on bank balances, term deposits and government securities

## Net cash used in operating activities

#### **CASH FLOWS FROM FINANCING ACTIVITIES**

Proceeds from issuance of units
Payments against redemption of units

Net cash inflow from financing activities

Cash and cash equivalent at the end of the period

The annexed notes from 1 to 22 form an integral part of these financial statements.

Rupees

91,612,042

154,083 (108,257,540) 302,898 1,831,605

3,455,854 (102,513,100)

(10,901,058)

58,758 209,565 673,427 549,959

1,491,709

(6,741,704,560) 5,920,959,449 86,198,377 (734,546,734)

(743,956,083)

4,612,759,362 (3,525,218,634)

1,087,540,728

343,584,645

For Askari Investment Management Limited (Management Company)

Chief Executive Officer

Chairman





## **ASKARI SOVEREIGN CASH FUND**

STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND FOR THE PERIOD FROM 25 JUNE 2009 TO 30 JUNE 2010

Issue of 44,174,300 \* units Redemption of 33,410,668 units

Element of (income) / loss and capital (gain) / loss included in prices of units issued less those in units redeemed - net

Net income for the period Other comprehensive income Total comprehensive income for the period

Net assets at the end of the period [Rs 108.3262 per unit]

\*Including 19,919/- bonus units issued during the period.

The annexed notes from 1 to 22 form an integral part of these financial statements.

Rupees

4,612,813,969 (3,541,898,490) 1,070,915,479

3,455,854

91,612,042

91,612,042

1,165,983,375

For Askari Investment Management Limited (Management Company)

Chief Executive Officer

Chairman





## **ASKARI SOVEREIGN CASH FUND**

## NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD FROM 25 JUNE 2009 TO 30 JUNE 2010

#### 1. LEGAL STATUS AND NATURE OF BUSINESS

- 1.1 Askari Sovereign Cash Fund (the Fund) was established under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules) as an open end unit trust scheme. It was constituted under the Trust Deed, dated 11 June 2009 between Askari Investment Management Limited (a wholly owned subsidiary of Askari Bank Limited) as its Management Company and Central Depository Company Of Pakistan Limited as its Trustee.
- 1.2 The Fund offers units for public subscription on a continuous basis. The units are transferable and can also be redeemed by surrendering them to the Fund. The units are listed on the Islamabad Stock Exchange. As per the offering document, the Fund shall invest in low risk and highly liquid short term assets including money market instruments.
- 1.3 These are the first annual financial statements of the Fund prepared for a period commencing from the date of the registration of the Fund with the Securities and Exchange Commission of Pakistan (SECP) i.e. 25 June 2009 as allowed by the SECP. Accordingly, there are no comparative figures to report.

#### 2. STATEMENT OF COMPLIANCE

2.1 These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the NBFC Rules, the Non Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the SECP. Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Rules, the NBFC Rules, the NBFC Rules or the requirements of the SECP differ with the requirements of IFRS, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the requirements of the said directives prevail.

### 3. BASIS OF MASUREMENT

- 3.1 These financial statements have been prepared under the historical cost convention except for investments and derivatives which are valued as stated in notes 4.1 and 4.2 below.
- 3.2 These financial statements are presented in Pakistani Rupees, which is the functional and presentation currency of the Fund and rounded to the nearest rupees.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

During the period, the Fund has adopted the following significant accounting policies:

### 4.1 Investments

The investments of the Fund, upon initial recognition, are classified as investment at fair value through income statement or available-for-sale investment, as appropriate.

All investments, are initially measured at fair value plus, in the case of investments not at fair value through income statement, transaction costs that are directly attributable to acquisition.





All regular way purchases / sales of investments are recognised on the trade date, i.e. the date on which the Fund commits to purchase / sell the investment.

### Investments at fair value through income statement

These include held-for-trading investments and such other investments that, upon initial recognition, are designated under this category. Investments are classified as held-for-trading if they are acquired for the purpose of selling in the near term. After initial measurement, such investments are carried at fair value and gains or losses on revaluation are recognised in the income statement.

#### Available-for-sale

Investments which are not classified in the above category are classified as available-for-sale investments. After initial measurement, such investments are measured at fair value with unrealised gain or loss recognised directly in the statement of comprehensive income until the investment is derecognised or determined to be impaired at which time the cumulative gain or loss previously recognised in the statement of comprehensive income is taken to the income statement.

### 4.2 Derivatives

These are initially recognised at cost and are subsequently remeasured at their fair value. Derivatives with positive fair values (unrealised gains) are included in other assets and derivatives with negative fair values (unrealised losses) are included in other liabilities in the statement of assets and liabilities. The resultant gain and loss is included in the income currently.

#### 4.3 Deferred formation cost

The Fund has recorded all expenses incurred in connection with the incorporation, registration, establishment and authorisation of the Fund, as deferred formation cost which are amortised by the Fund over a period of five years in accordance with the Trust Deed.

## 4.4 Financial instruments

All financial assets and financial liabilities are recognised at the time when the Fund becomes a party to the contractual provisions of the instrument. Financial assets are derecognised when the contractual right to future cash flows from the asset expires or is transferred along with the risk and reward of ownership of the asset. Financial liabilities are derecognised when they are extinguished, that is, when the obligation specified in the contract is discharged, cancelled, or expires. Any gain or loss on derecognition of the financial assets and financial liabilities is taken to income currently.

### 4.5 Offsetting of financial assets and liabilities

Financial assets and financial liabilities are only offset and the net amount reported in the statement of assets and liabilities when there is a legally enforceable right to set off the recognised amount and the Fund intends to either settle on a net basis, or to realise the asset and settle the liability simultaneously.

## 4.6 Cash and cash equivalent

Cash and cash equivalent comprise bank balances and term deposits with maturities upto three months.





#### 4.7 Provisions

Provisions are recognised when the Fund has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the obligation can be made. Provisions are regularly reviewed and adjusted to reflect the current best estimate.

## 4.8 Element of income/(loss) and capital gain/(loss) included in prices of units issued less those in units redeemed

To prevent the dilution of per unit income and distribution of income already paid as dividend, an equalization account called 'element of income / (loss) and capital gain/ (loss) included in prices of units issued less those in units redeemed' is created.

The 'element of income / (loss) and capital gain/(loss) included in prices of units issued less those in units redeemed' account is credited with the amount representing net income and capital gains accounted for in the applicable net asset value and included in the sale proceeds of units. Upon redemption of units, the 'element of income / (loss) and capital gains / (loss) in prices of units issued less those in units redeemed' account is debited with the amount representing net income and capital gains accounted for in the applicable net asset value and included in the redemption price.

The net 'element of income / (loss) and capital gains / (loss) in prices of units sold less those in units redeemed' during an accounting period is transferred to income statement.

#### 4.9 Taxation

The Fund is exempt from taxation under clause 99 of the Part I of the 2nd Schedule to the Income Tax Ordinance, 2001, subject to the condition that not less than 90% of its accounting income as reduced by the realised and unrealised capital gain for the year is distributed amongst the Fund's unit holders. The Fund intends to avail such exemption in current and future periods. Accordingly, no provision is required for current and deferred taxation in these financial statements.

## 4.10 Revenue recognition

Interest on government securities is recognised at the rate of return implicit in the instrument on a time proportionate basis.

Return on bank balances and term deposits is recognised on an accrual basis.

#### 4.11 Issue and redemption of units

Units are issued at the offer price prevalent on the day on which the units are issued. The offer price represents the net assets value of units at the end of the day plus the allowable front end load. The front end load is payable to the Management Company as processing fee. Issue of units is recorded on acceptance of application for sale.

Units redeemed are recorded at the redemption price prevalent during the day on which the units are redeemed. The redemption price represents the net asset value per unit at the close of the business day less applicable back end load. Redemption of units is recorded on acceptance of application for redemption.

### 4.12 Distribution to unit holders

Distribution to unit holders is recognised upon declaration and approval by the Board of Directors of the Management Company.





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### 4.13 Net asset value per unit

The net asset value per unit disclosed in the statement of assets and liabilities is calculated by dividing the net assets of the Fund by the number of units in issue at the period end.

#### 5. ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of financial statements requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making judgments about carrying values of assets and liabilities. The estimates and underlying assumptions are reviewed on an ongoing basis.

Judgments made by management in the application of accounting policies that have significant effect on the financial statements and estimates with a significant risk of material adjustment are explained in the relevant accounting policies / notes in the financial statements.

## 6. STANDARDS, INTERPRETATIONS AND AMENDMENTS TO APPROVED ACCOUNTING STANDARDS THAT ARE NOT YET EFFECTIVE

The following revised standards, interpretations and amendments with respect to approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standard, interpretation or amendment:

Standard, i	nterpretation or amendment	Effective date (accounting periods beginning on or after)
IAS - 24	Related Party Disclosures (Revised)	01 January 2011
IAS - 32	Financial Instruments: Presentation - Classification of Right Issues (Amendment)	01 February 2010
IFRS - 2	Share based payment - Amendments relating to Group Cash-settled Share-based payment transactions	01 January 2010
IFRIC - 14	IAS - 19 - The limit on a defined benefit asset, Minimum Funding Requirements and their Interaction (Amendments)	01 January 2011
IFRIC - 19	Extinguishing Financial Liabilities with Equity Instruments	01 July 2010

The Fund expects that the adoption of the above revisions, interpretations and amendments of the standards will not effect the Fund's financial statements in the period of initial application.

In addition to the above, amendments to various accounting standards have also been issued by IASB as a result of its annual improvement project in April 2009. Such improvements are generally effective for accounting periods beginning on or after 1 January 2010. The Fund expects that such improvements to the standards will not have any material impact on the Fund's financial statements in the period of initial application.





2010 Note Rupees 7 1 23,584,645

7. **BANK BALANCES** 

PLS savings account

7.1 Represents balance with Askari Bank Limited (a related party) carrying markup rate of 11.50% per annum.

#### 8. **TERM DEPOSITS**

Represents term deposits with a commercial bank carrying interest rate of 12.5% per annum. These deposits will mature within 3 months.

#### **INVESTMENTS** 9.

9.1

At fair value through income statement (held-for-trading)

842.215.260

	Note	Acquired during the period	mber of securities Disposed / redeemed during the period	At the end of the period	Carrying value	% of total investments
Government securities (Face value of Rs. 10,000,000	)/- each)			Rupees		
Market Treasury Bill	9.2	6,845,000,000	5,990,000,000	855,000,000	842,215,260	100%
Cost of investments					832,509,850	

These securities have a maturity period of 1 to 3 months with a yield of 11.89% to 12.13% per annum. 9.2

			2010
10.	DEFERRED FORMATION COST	Note	Rupees
	Deferred formation cost		2,017,511
	Amortisation of deferred formation cost		(302,898)
			1,714,613
11.	ACCRUED AND OTHER LIABILITIES		
	Payable to the Management Company	11.1	2,055,268
	Provision for contribution to Workers' Welfare Fund		1,831,605
	Accrued expenses		512,202
			4,399,075
11.1	Payable to the Management Company		
	Formation cost		2,017,511
	Others		37,757
			2,055,268

#### 12. REMUNERATION OF THE MANAGEMENT COMPANY

According to the provisions of the Trust Deed of the Fund, the Management Company is allowed to charge its remuneration at the rate of 1% per annum of the net assets of the Fund computed on a daily basis. However, during the year the Management Company has granted a conditional waiver of the management remuneration amounting to Rs 1,215,000. The waiver was granted due to Worker's Welfare Fund (WWF) charge recorded by the Fund following the amendment in the Workers Welfare Fund Ordinance, 1971. The reversal of such waiver is dependent on the resolution of the matter regarding the applicability of WWF on collective investment schemes.





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#### 13. REMUNERATION OF THE TRUSTEE

According to the provisions of the Trust Deed of the Fund, the Trustee is entitled to monthly remuneration for services rendered to the Fund as follows:

On net assets:

- upto Rs. 1 billion Rs. 0.7 million or 0.2% per annum of net assets of the Fund computed on a daily basis,

whichever is higher

exceeding Rs.1 billion Rs. 2 million plus 0.1% per annum of the net assets of the Fund exceeding Rs. 1 billion,

computed on a daily basis.

#### 14. ANNUAL FEE OF THE SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN

Represents annual fee of the SECP in accordance with the NBFC Regulations, whereby the Fund is required to pay the SECP at the rate of 0.075% per annum of the net assets of the Fund computed on a daily basis.

25 June 2009
to
30 June
2010
Rupees
400.000
180,000
75,000
43,000
15,000
10,658

323,658

**Period from** 

## 15. AUDITORS' REMUNERATION

Annual audit fee
Half year review fee
Review of compliance with the Code of Corporate Governance
Other certifications
Out of pocket expenses

## 16. PROVISION FOR CONTRIBUTION TO WORKERS' WELFARE FUND

The Finance Act, 2008 introduced an amendment to the Workers Welfare Fund (WWF) Ordinance, 1971, whereby the definition of "industrial establishment" was amended to include therein any establishment to which the West Pakistan Shops and Establishment Ordinance, 1969 applies. As a result of this amendment and to avoid any possible applicability of the WWF Ordinance to the Collective Investment Schemes (CIS) whose income exceeds Rs. 0.5 million in a tax year, thus rendering them liable to pay contribution to WWF at the rate of 2% of the accounting income or declared income, whichever is higher, the Mutual Fund Association of Pakistan (MUFAP) had filed a constitutional petition in the Honorable High Court of Sindh (the Court) challenging the applicability of WWF to the CIS. This petition was dismissed by the Court vide its order dated 12 May 2010 on the main ground that the MUFAP (the petitioner) cannot be held to be entitled to maintain a petition in respect of its members as MUFAP is not the aggrieved party in respect of its members. Therefore, subsequently a CIS and a pension fund through their trustee along with an investor from the industry has filed a constitution petition before the Court on the same matter which is pending adjudication. However, without prejudice to the above, the Management Company, following a prudent approach and in the best interest of the Fund, has made a provision for WWF for the current period amounting to Rs. 1,831,605/- in the financial statements.





### 17. TRANSACTIONS WITH RELATED PARTIES/CONNECTED PERSONS

Askari Investment Management Limited (Management Company)	
Remuneration of the Management Company	7,764,060
Payments on behalf of the Fund	2,055,268
Central Depository Company of Pakistan Limited (Trustee)	
Remuneration of the Trustee	1,532,981
Askari Bank Limited (Holding company of the Management Company)	
Return on bank balances	28,403,696
Issue of units (1,000,000 units)	100,000,000
Bonus units (9,971 units)	997,143
Outstanding units (1,009,971 units)	109,406,367
Askari General Insurance Company Limited (Group Company)	
Issue of units (369,100 units)	38,598,871
Redemption of units (369,100 units)	39,111,997
Key Management Personnel	
Issue of units (21,712 units)	2,206,030
Redemption of units (21,712 units)	2,309,779

- 17.1 The transactions with related parties / connected persons are in the normal course of business at contracted rates.
- 17.2 The outstanding balance of related parties / connected persons are included in the respective notes to the financial statements.

### 18. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

18.1 The Fund's objective in managing risk is the creation and protection of unit holders' value. Risk is inherent in the Fund's activities, but it is managed through monitoring and controlling activities which are primarily set up to be performed based on limits established by the Management Company, Fund's constitutive documents and the regulations and directives of the SECP. These limits reflect the business strategy and market environment of the Fund as well as the level of the risk that Fund is willing to accept. The Board of Directors of the Management Company supervises the overall risk management approach within the Fund. The Fund is exposed to various risks including market risk, credit risk and liquidity risk arising from the financial instruments it holds.

## 18.2 Market risk

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates and foreign exchange rates.

## (i) Interest rate risk

Interest rate risk is the risk that the value of the financial instrument will fluctuate due to changes in the market interest rates. As of 30 June 2010, the Fund is exposed to such risk in respect of bank balances, term deposits and investment in Government securities. The bank balances are subject to interest rates as declared by the respective banks on periodic basis. Government securities and term deposits are subject to fixed interest rates. Management of the Fund estimates that 1% increase in market interest rate, with all other factors remaining constant, would increase the Fund's income by Rs. 1,509,790/- and 1 % decrease would decrease the Fund's income by the Rs. 1,511,937/-. However in practice the actual result may differ from the sensitivity analysis.





## (ii) Foreign currency risk

Foreign currency risk is the risk that the fair value or future cash flows of financial instruments will fluctuate because of changes in foreign exchange rates. The Fund does not have any financial instruments in foreign currencies and hence is not exposed to such risk.

## 18.3 Liquidity risk

Liquidity risk is defined as the risk that the Fund will encounter difficulty in meeting obligations associated with financial liabilities. Liquidity risk arises because of the possibility that the Fund could be required to pay its liabilities earlier than expected. The Fund is exposed to cash redemptions of its redeemable units on a regular basis. Units are redeemable at the unit holder's option based on the Fund's net asset value per unit at the time of redemption calculated in accordance with the Fund's constitutive documents.

The table below summarises the maturity profile of the Fund's financial instruments. The analysis into relevant maturity groupings is based on the remaining period at the end of the reporting period to the contractual maturity date.

2	n	4	n
_	v		u

#### Assets

Bank balances
Term deposits
Investments
Receivable against issuance of units

Accrued profit receivable

#### Liabilities

Payable against redemption of units
Remuneration payable to the
Management Company
Remuneration payable to
the Trustee
Annual fee payable to the Securities
and Exchange Commission of Pakistan
Accrued and other liabilities

Within	1 to	More than	
1 month	12 months	year	Total
23,584,645			23,584,645
170,000,000	150,000,000	-	320,000,000
248,176,097	594,039,163	-	842,215,260
54,607	-	-	54,607
126,712	308,219		434,931
441,942,061	744,347,382	-	1,186,289,443
16,679,856	-	-	16,679,856
58,758			58,758
209,565	-	-	209,565
-	673,427	-	673,427
539,959	1,831,605	2,027,511	4,399,075
(17,488,138)	(2,505,032)	(2,027,511)	(22,020,681)
424,453,923	741,842,350	(2,027,511)	1,164,268,762

**18.3.1** The effective interest rates have been disclosed in the respective notes to the financial statements.





#### 18.4 Credit risk

Credit risk is the risk that the counterparty to a financial instrument will cause a financial loss for the Fund by failing to discharge its obligation. The Fund's policy is to enter into financial contracts with reputable counter parties in accordance with the internal guidelines, offering document and regulatory requirements. The table below analyses the Fund's maximum exposure to credit risk:

Bank balances
Term deposits
Receivable against issuance of units
Accrued profit receivable

Rupees

23,584,645
320,000,000
54,607
434,931
344,074,183

2010

Concentration of credit risk exists when changes in economic or industry factors affect the group of counterparties whose aggregate credit exposure is significant in relation to the Fund's total credit exposure. The Fund is exposed to concentration of credit risk in respect of term deposits amounting to Rs. 320,000,000/- with a commercial bank. The credit rating of said bank was 'AA' as of 30 June 2010.

#### 18.5 Fair value of financial instruments

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction. Fair value of Government securities is determined by reference to the quotation obtained from the PKRV rate sheet on the Reuters page. The fair value of other financial assets and liabilities of the Fund appropriate their carrying amount.

## 18.6 Fair value hierarchy

The Fund uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

- Level 1: quoted prices in active markets for identical assets.
- Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly.
- Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

As at 30 June 2010, the Fund has investments only at fair value through income statement measured using level 2 valuation technique.





## 19. CAPITAL MANAGEMENT

The Fund's objective when managing unit holder's funds is to safeguard the Fund's ability to continue as a going concern so that it can continue to provide investors a broad range of asset classes so as to diversify the Fund's risk and to optimize potential returns. The Fund manages its investment portfolio and other assets by monitoring return on net assets and makes adjustments to it in the light of changes in market's conditions. The capital structure depends on the issuance and redemption of units.

### 20. SUBSEQUENT EVENT - DISTRIBUTION TO UNIT HOLDERS

The Board of Directors of the Management Company on 6 July 2010 has approved distribution to unit holders at the rate of Rs. 8.15/- per unit.

### 21. SUPPLEMENTARY NON FINANCIAL INFORMATION

The information regarding unit holding pattern, top brokers, members of the Investment Committee, Fund Manager, meetings of the Board of Directors of the Management Company and rating of the Management Company and the Fund has been disclosed in Annexure I to the financial statements.

### 22. DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by the Board of the Directors of the Management Company on August 18, 2010.

For Askari Investment Management Limited (Management Company)

Chief Executive Officer

Chairman





# SUPPLEMENTARY NON FINANCIAL INFORMATION AS REQUIRED UNDER SECTION 6(D), (F), (G), (H), (I) AND (J) OF THE FIFTH SCHEDULE TO THE NBFC REGULATIONS

Annexure I

## (i) UNIT HOLDING PATTERN OF THE FUND

Category	Number of unit holders	No. of units held	(Investment at par value of Rs. 100)	% of total
Individuals	230	2,747,983	274,798,300	25.53
Associated company	1	1,009,971	100,997,100	9.38
Insurance companies	3	1,058,501	105,850,100	9.83
Retirement funds	5	45,473	4,547,300	0.42
Walfare social organisation	1	190,153	19,015,300	1.77
Commercial banks	2	1,790,532	179,053,200	16.64
Others	17	3,921,019	392,101,900	36.43
	259	10,763,632	1,076,363,200	100

## (ii) LIST OF TOP BROKERS

Name of broker	% of commission paid
Invest Capital Investment Bank Limited	38.79
IGI Finex Securities Limited	22.49
Elixir Securities (Private) Limited	18.55
BMA Capital Management Limited	7.68
KASB Securities Limited	5.50
Invisor Securities (Private) Limited	3.46
Al Falah Securities (Private) Limited	3.05
Global Securities Pakistan Limited	0.25
JS Global Capital Limited	0.23
	100

## (iii) MEMBERS OF THE INVESTMENT COMMITTEE / FUND MANAGER

Following are the members of the Investment Committee of the Fund:

Name	Designation	Qualification	Over all Experience			
Mr. Adnan Siddiqui	CEO	MBA	19 years			
Mr. Irfan Saleem Awan	CFO	ACA	11 years			
Mr. Mustafa Kamal *	Fund Manager	MBA	7 years			
Mr. Sameen Shaukat Malik	Head of Risk & Compliance	MBA	17 years			
* Mr. Mustafa Kamal is also managing Askari Income Fund and Askari Islamic Income Fund						





Annexure I

## (iv) MEETINGS OF BOARD OF DIRECTORS OF THE MANAGEMENT COMPANY

Following is the analysis of the attendance in the meetings of the Board of Directors of the Management Company during the year:

			Meetings held on				
Name of Directors	Designation	Meetings attended	17 Aug 2009	20 Oct 2009	12 Feb 2010	20 April 2010	8 June 2010
Lt Gen(R.) Imtiaz Hussain	Chairman	4	Р	Р	Р	L	Р
Mr. Shahid Hafeez Azmi	Director	5	Р	Р	Р	Р	Р
Mr. Muhammad Naseem	Director	5	Р	Р	Р	Р	Р
Mr. M.R Mehkari	Director	5	Р	Р	Р	Р	Р
Maj Gen(R.) Saeed Ahmed Khan	Director	4	Р	L	Р	Р	Р
Mr. Tahir Aziz	Director	5	Р	Р	Р	Р	Р
Mr. Sufian Mazhar	Director	1	N/A	N/A	L	Р	L
Mr. Saeed Aziz Khan	Ex-CEO	4	Р	Р	Р	Р	N/A
Mr. Adnan Ahmed Siddiqui	CEO	1	N/A	N/A	N/A	N/A	Р
P Present							
L Leave of absence							

## (v) RATING OF THE MANAGEMENT COMPANY AND THE FUND

The Pakistan Credit Rating Agency Limited (PACRA) has assigned an asset manager rating of 'AM3' to the Management Company in February 2010. As per the rating scale of PACRA, this rating denotes that the asset manager meets high investment industry standards and benchmarks.

The fund has been assigned rating of 'AA+(f)' by PACRA in August 2009. The rating denotes a very strong capacity to manage relative stability in returns and very low exposure to risks.





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## WHAT'S YOUR AIM?





Askari Investment Management Ltd. Mezzanine Floor, Bahria Complex III, M. T. Khan Road, Karachi. PABX: (021) 3563 5312-4

Fax: (021) 3563 5315

Customer Care Center: 0800-24611 www.askariinvestments.com