

Pakistan Kuwait Investment Company (Private) Limited

Annual Report 2008



Pakistan Kuwait Investment Company (Private) Limited

الشركة الباكستانية الكويتيه للاستثمار (الخاصة) المحدودة

Head Office: 4th Floor, Block-C, Finance & Trade Centre, Shahrah-e-Faisal, Karachi. PABX: (92-21) 5630901 UAN: 111-611-611 Fax: (92-21) 5630939-40 E-mail: info@pkic.com Website: www.pkic.com

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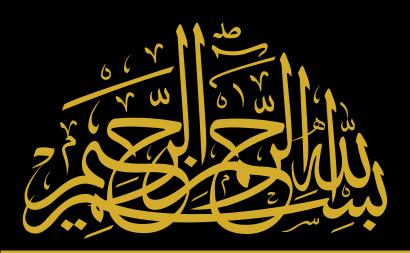




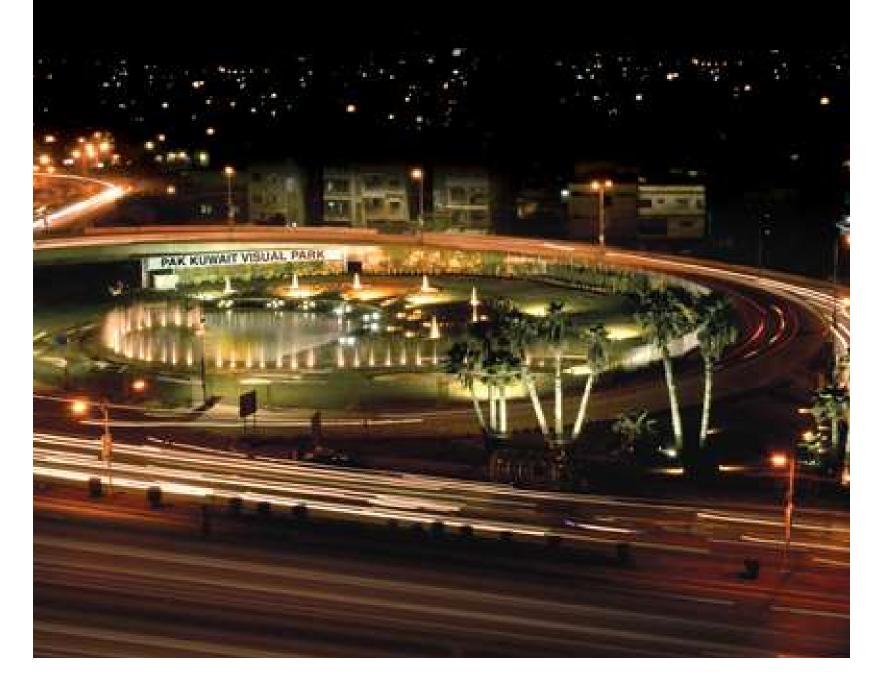


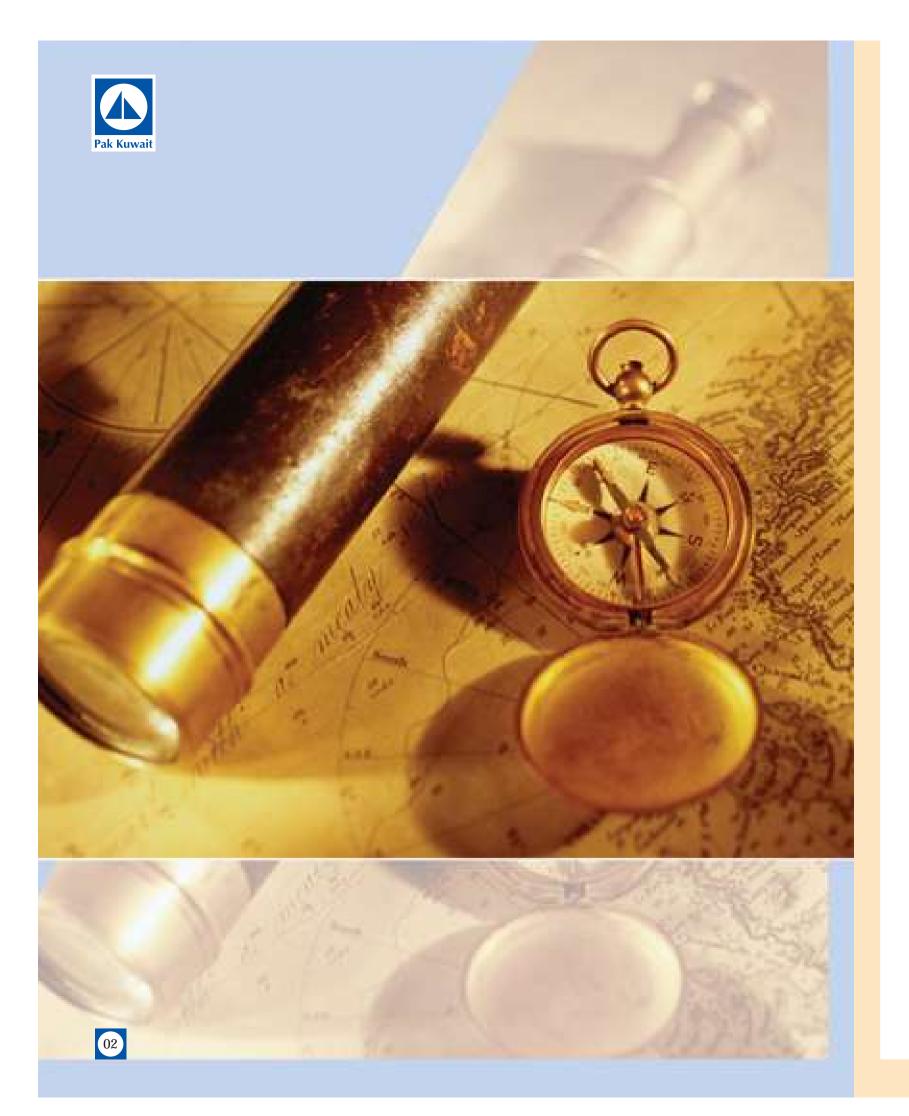


# Pakistan Kuwait Investment Company (Private) Limited الشركة الباكستانية الكويتيه للاستثمار (الخاصة) المحدودة



IN THE NAME OF ALLAH, THE MOST BENEFICENT, THE MOST MERCIFUL





# **OUR VISION**

Be the financial house of excellence focused on facilitating the expansion and modernization of industry in Pakistan

# **OUR MISSION**

Play a key role in the development of industrial and economic infrastructure of Pakistan

Develop a team of quality professionals with wide spectrum of expertise

Maintain high standards of Corporate Governance

Provide value and optimize returns for all our stakeholders

Pursue our corporate values





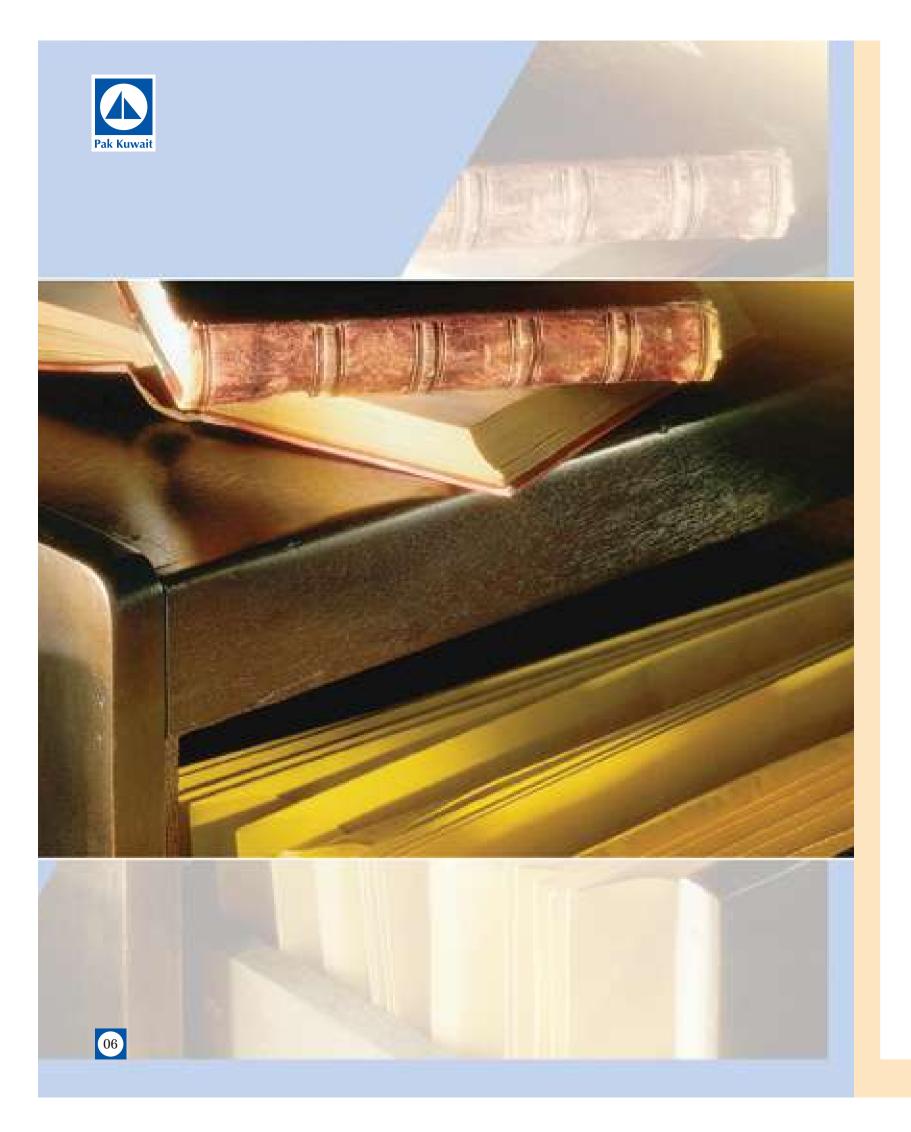


A JOINT VENTURE The Company is a Joint Venture between the Governments of **Pakistan** and **Kuwait** 









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# **BOARD OF DIRECTORS**

Salah Al-Muraikhi Chairman

Muhammed Abdullah Yusuf Director

Mohammad Saud Al-Abhoul Director

Asif Bajwa Director

Mohammad Al Hamad Director

Shamsul Hasan Managing Director

# **Executive Committee**

Salah Al-Muraikhi Member

Shamsul Hasan Member

# Audit Committee

Muhammed Abdullah Yusuf Chairman

Mohammad Saud Al-Abhoul Member

Asif Bajwa <sup>Member</sup>

# **Risk Management Committee**

Mohammad Saud Al-Abhoul Chairman

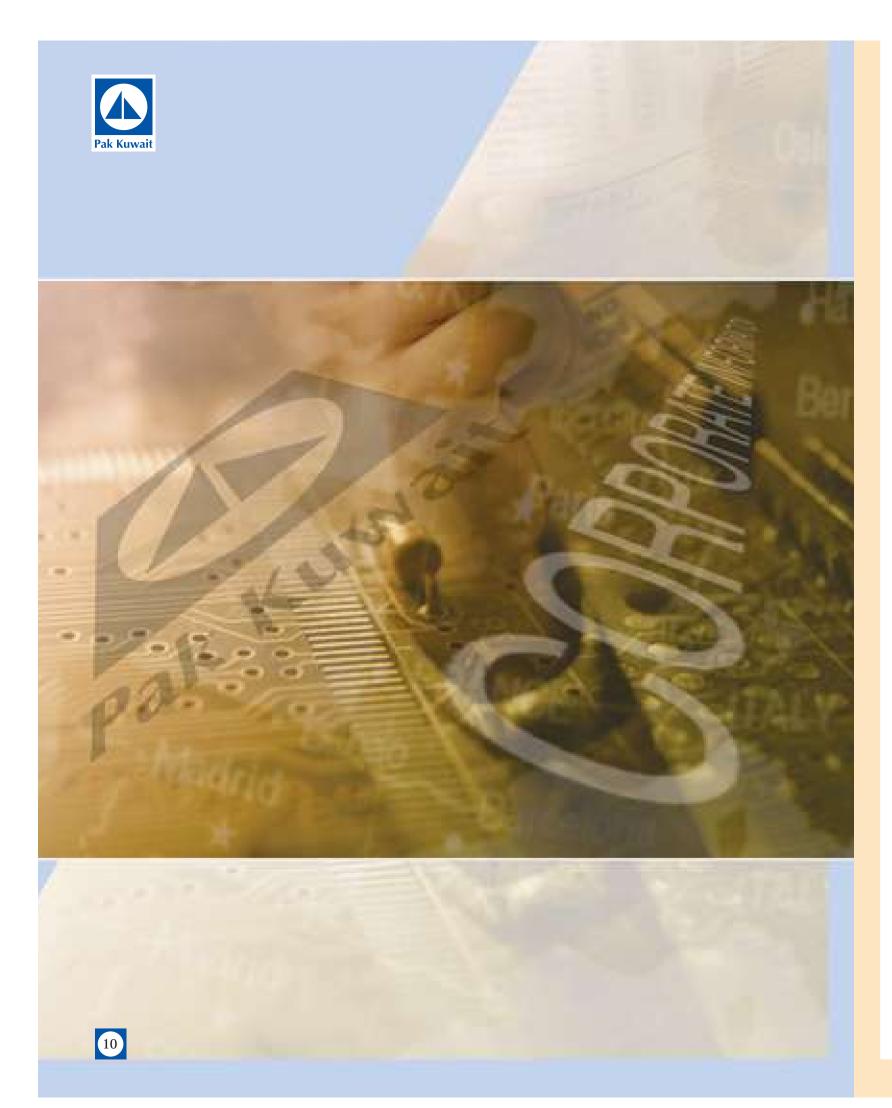
Asif Bajwa <sup>Member</sup>

Mohammad Al Hamad Member

**Company Secretary** Wamiq Rizvi







# **CORPORATE INFORMATION** MANAGEMENT

Shamsul Hasan Rana Ahmed Humayun Faisal Khan Irtiza Kazmi Nabil Daudur Rahman Wamiq Rizvi Mazhar Sharif Shamsuddin Khan

# **LEGAL ADVISOR**

M/s. Obaidur Rehman & Co.

# **AUDITORS**

M/s. KPMG Taseer Hadi & Co.

# **REGISTERED OFFICE**

4th Floor, Block 'C' Finance & Trade Centre, Shahrah-e-Faisal, Karachi. Ph: 021 5630901-7 Fax: 021 5630939-40 UAN: 111-611-611 E-mail:info@pkic.com Website:www.pkic.com

# **REPRESENTATIVE OFFICE** LAHORE

Siddiq Trade Centre, 1st Floor, Office # 104, Main Boulevard, Gulberg, Lahore Ph: 042 5781723 / 5781726 Fax: 042 5781725

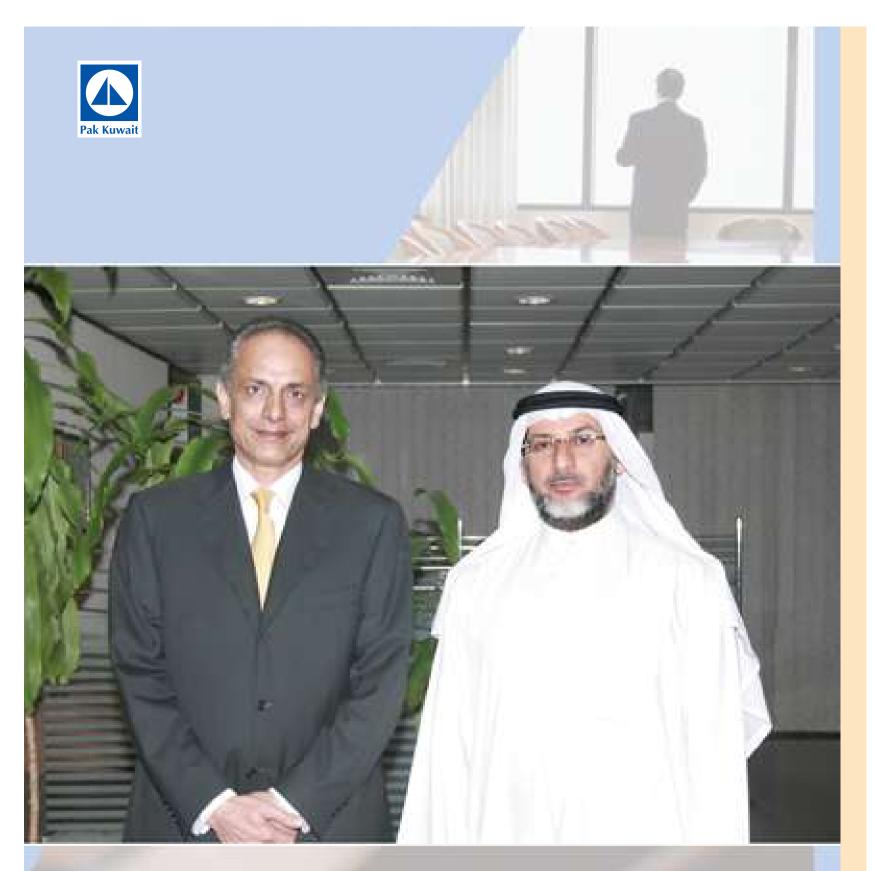
# **ISLAMABAD**

Saudi Pak Tower, 16th Floor, 61-A, Jinnah Avenue, Blue Area, Islamabad Ph: 051 2800036 / 2800038-39 Fax: 051 2800041



- Managing Director
- Deputy General Manager / Chief Financial Officer
- Head of Risk Management
- Head of Corporate Finance & Investment Banking
- Head of Treasury & Capital Markets
- Head of Human Resources
- Head of Internal Audit
- Head of Compliance





Shamsul Hasan Managing Director Salah Al-Muraikhi Chairman

# **DIRECTORS' REPORT**

It is our privilege to present the 30th Annual Report along with the financial statements for the year ended December 31, 2008.

#### **FINANCIAL HIGHLIGHTS**

| For the Year (PKR million) | 2008    |
|----------------------------|---------|
| Net Markup Based Income    | 607     |
| Non Markup Income          | 254     |
| Total Income               | 861     |
| Admin Expenses             | 286     |
| Profit before Provisions   | 575     |
| Provisions                 | 4,647   |
| Profit Before Taxation     | (4,072) |
| Taxation                   | 30      |
| Profit After Taxation      | (4,102) |
|                            |         |

| At Year end (PKR million) | 2008   |
|---------------------------|--------|
| Total Assets              | 15,469 |
| Liabilities               | 7,159  |
| Share Capital             | 6,000  |
| Reserves                  | 6,448  |

2008 was a disappointing year for the financial sector. Our company recorded a loss before tax of PKR 4,072 million and loss after tax of PKR 4,102 million. The balance sheet stood at PKR15,469 million as of Dec 31, 2008 as compared to PKR24, 406 million for the previous year, representing a decline of 36%, due to the impairment losses booked.

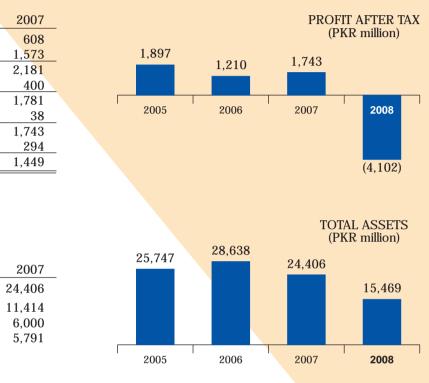
The Securities and Exchange Commission of Pakistan allowed deferment of the impairment losses, a norm followed by most of the financial services industry. PKIC's Board, despite the relaxation allowed by the regulator, took a more prudent approach by recognizing the entire impairment loss in the financial year 2008.

Economic downturn, resulting in NPLs and weak investor confidence, was the main reason for the depressed financial performance of PKIC. Low economic growth rate (FY09 expected 3.7% against an average of 7% during the period 2004-08) coupled with high inflation (FY09 expected 20% against an average of 8.32% in the period 2004-08) plagued the performance of the financial sector. The international commodity super spike and its impact on the domestic front derailed the growth path of the economy. The distressed economic conditions were also reflected in the country's benchmark index, the Karachi Stock Exchange-100 Index. The KSE-100 dropped by a massive 58.34% in CY2008, consequently a floor was placed on the index for period of hundred and ten days to give the market some breathing space.

The IMF program coupled with SBP's prudent policies is expected to bring discipline in all aspects of the economy, restoring foreign investors' confidence. Your company stands by its vision to be the financial house of excellence.

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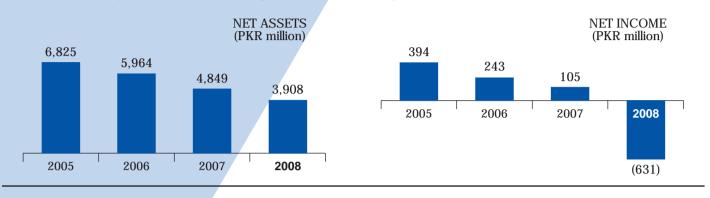




#### **OPERATIONS**

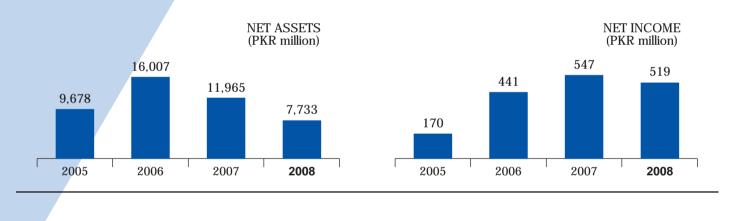
**Corporate Finance** 

Provisioning against NPLs turned the profits of the department into losses. Inflation, global recession, power shortage and volatile raw material prices squeezed the margins of the industrial segment.



#### TREASURY

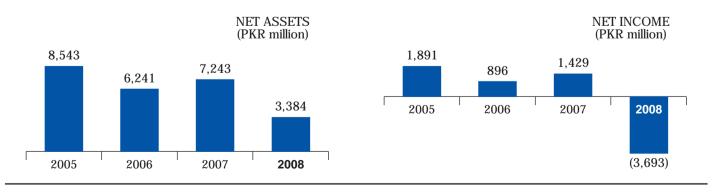
The treasury serves the liquidity function of the company. The treasury has optimized its resources and significantly contributed to the company's bottom line.



#### **CAPITAL MARKET**

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Adverse economic conditions took toll on the PKIC equity portfolio. The benchmark KSE-100 fell by 58% during 2008. The company has taken 100% impairment on its portfolio despite the relaxation given by SECP as a matter of prudence and fair presentation of financial statements.



#### **Investment Banking**

Due to uncertain economic conditions, the investment climate remained bleak and investment banking revenues plummeted.

#### **Future Outlook**

2009 seems to be a year of consolidation, as the economy cools down. However, there are ample opportunities in the on-going expansion projects of some strategic sectors like Fertilizer, Power, Oil & Gas Exploration and Production. The new government's focus on the commodity-producing sector of the economy is expected to further boost investment in the domestic economy.

As the banking sector is faced with challenges of minimum CAR and ADR requirements, we believe this is a good opportunity for PKIC to capitalize. In order to maximize shareholder return, PKIC has planned to leverage its balance sheet as well as focusing on fee-based income. The company has targeted strategic sectors having stable demand outlook as its favored sectors of the economy. Moreover, the company has planned to enhance its fee-based income by providing advisory services on mergers & acquisitions, balance sheet restructuring, private equity, distressed asset sale etc. The economic slow down presents an ideal opportunity to generate business from restructuring activities.

#### **Risk Management Framework**

PKIC fully recognizes that the risk management function is fundamental to the business of finance and is an essential element of our banking strategy. The management has a clear understanding and appreciation of Credit, Market, Liquidity and Operational risks and has synchronized the distinct risks into the operating parameters, in order to manage them within acceptable limits. The approach used for risk management has taken into account the nature and size of the organization. The management is fully cognizant to induct additional required resources and infrastructure, which can further improve the company's risk management capabilities.

Business Continuity Plan (BCP) at Pak-Kuwait is functional to meet the operational requirements of the company in case of a disaster situation. The first testing of BCP cold site has been successfully carried out.

#### Entity & Credit Rating of Pakistan Kuwait Investment Company

The Pakistan Credit Rating Agency (PACRA) has made adjustment in the long-term entity rating of our Company to AA+ (double A plus), while maintaining the short term rating at A1+ (A one Plus). These rating imply a low credit risk along with capacity for timely payments coupled with sovereign support. The adjustment reflects a need for improvement in the governance framework, even though the agency ratings recognize the strong risk absorption capacity of our company.

JCR-VIS Credit rating Company has reaffirmed the medium to long term entity rating of the company at 'AAA' (Triple AAA) with stable outlook. The short term entity rating has also been reaffirmed at 'A-1+' (A-One Plus). PKIC's rating derives strength from the low risk profile along with the support of the two joint ventures.

#### **Compliance with Code of Corporate Governance**

The Directors confirm the compliance of the requirements of the Code of Corporate Governance relevant for the year ended December 31, 2008 as practicably applicable. In this connection, the compliance of relevant clauses of the code is stated below:

- changes in equity.
- n The company has maintained proper books of accounts.



## NET INCOME (PKR million) 39 2005 2006 2007 2008

n These financial statements present fairly the state of affairs of the company, the result of its operations, cash flow and





- n Appropriate accounting policies have been consistently applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment.
- n International Accounting Standards, as applicable in Pakistan, have been followed in preparation of financial statements and any departure there from has been adequately disclosed.
- n The system of internal control is sound in design and has been effectively implemented and monitored. The controls which are in place are being continuously reviewed by the Internal Audit department and the process of review and monitoring will continue with the object to improve further.
- n All liabilities in regard to the payment on account of taxes, duties, levies and charges have been fully provided and will be paid in due course or where claim was not acknowledged as liability the same is disclosed as contingent liabilities in the notes to the accounts.
- n There is no doubt about the company's ability to continue as a going concern.
- n There has been no material departure from the best practices of corporate governance, as detailed in the listing regulations.
- n The Board of Directors and employees of the company have signed 'Statement of Ethics and Business Practices'.

#### **Board Meetings**

Five Meetings of the Board of Directors of Pak-Kuwait were held in the year 2008 as per following schedule:

| March 09, 2008    |
|-------------------|
| March 30, 2008    |
| May 04, 2008      |
| August 03, 2008   |
| November 23, 2008 |
|                   |

#### **Details of Attendance are as follows:**

| Name of Directors           | Meetings Attended |
|-----------------------------|-------------------|
| Mr. Salah Al Muraikhi       | 5                 |
| Mr. Istaqbal Mehdi          | 5                 |
| Mr. Mohammad Al Hamad       | 5                 |
| Mr. Mohammad Saud Al-Abhoul | 5                 |
| Mr. Asif Bajwa              | 5                 |
| Mr. Muhammad Abdullah Yusuf | 5                 |

#### Summarized Operating and Financial Data for the last six years

|  |                              |                            |                          | (                              | (PKR millio                    | on)                        |  |
|--|------------------------------|----------------------------|--------------------------|--------------------------------|--------------------------------|----------------------------|--|
|  | 2008                         | 2007                       | 2006                     | 2005                           | 2004                           | 2003                       |  |
| Paid up Capital<br>Reserves<br>Total Assets  | 6,000<br>2,369<br>15,469     | $6,000 \\ 6,951 \\ 24,406$ | 6,000<br>5,865<br>28,638 | 2,000<br>8,856<br>25,747       | 1,500<br>7,459<br>19,508       | $1,500 \\ 6,295 \\ 16,554$ |  |
| (Loss)/Profit before tax<br>Net (Loss)/Profit after tax<br>Cash Dividend<br>Stock Dividend | (4,072)<br>(4,102)<br>-<br>- | 1,743<br>1,449<br>480      | 1,270<br>1,210<br>364    | 2,112<br>1,897<br>200<br>4,000 | $1,670 \\ 1,585 \\ 420 \\ 500$ | 3,035<br>2,830<br>580      |  |

#### Statement of Investments of Provident and Gratuity Funds

Investments of Provident and Gratuity Funds as at December 31, 2008 according to their respective un-audited accounts were PKR 53.485 million and PKR 12.226 million, respectively. Investment of Provident Fund amounted to PKR 48.458 million as at December 31, 2005 according to its audited accounts.

#### Auditors

Audit Committee had recommended the name of M/s. Ford Rhodes Sidat Hyder & Co Chartered Accountants, to be the auditors for the year ending December 31, 2009, to replace M/s. KPMG Taseer Hadi & Co, Chartered Accountants who were auditors of the Company for the last five years. Accordingly, the Board approved the recommendation of the Audit Committee and recommended the name of M/s. Ford Rhodes Sidat Hyder & Co., Chartered Accountant for consideration and approval at the Annual General Meeting.

#### Acknowledgement

No institution can be successful without its people who are to be complimented for performing well under difficult circumstances. The Board would like to place on record appreciation for the role of our staff members in their commitment and dedication to work.

We welcome Mr. Shamsul Hasan as the new Managing Director in place of Mr. Istaqbal Mehdi.

We would like to express sincere gratitude to our shareholders for having reposed confidence in us and their consistent support and guidance during the year. We would also like to record our appreciation to the State Bank of Pakistan and the Securities and Exchange Commission of Pakistan for their support and cooperation.

On behalf of the Board of Directors

Shamsul Hasan Managing Director

Date: March 05, 2009 Karachi



Salah Al Muraikhi Chairman





# STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE **GOVERNANCE FOR THE YEAR ENDED DECEMBER 31, 2008**

This statement is being presented to comply with the Code of Corporate Governance framed by the Securities & Exchange Commission of Pakistan which was made applicable to the company through Regulation G-1 of the Prudential Regulations for Corporate/ Commercial Banking issued by the State Bank of Pakistan.

The company has applied the principles contained in the Code in the following manner:

- 1. The company encourages representation of non-executive directors. At present the Board has one executive director.
- The directors have confirmed that none of them is serving as a director in more than ten listed companies, including 2. this company.
- All the resident directors of the company are registered as taxpayers and none of them has defaulted in payment of any 3. loan to a banking company, a DFI or an NBFI or, being a member of stock exchange, has been declared as a defaulter by that stock exchange.
- During the year, two directors were replaced Mr. Muhammad Abdullah Yusuf and Mr. Shamsul Hasan replaced Mr. Ahmad 4. Waqar and Mr. Istaqbal Mehdi respectively as nominees of Government of Pakistan.
- Statement of Ethics and Business Practices has been approved and signed by the Board of Directors and also signed 5. by the employees of the company.
- The Board has approved a vision / mission statement, overall corporate strategy and significant policies of the company. 6. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment of the Managing Director have been taken by the Board.
- The meetings of the Board were presided over by the Chairman. The Board met five times during the year. The minutes 8. of the meetings were appropriately recorded and circulated.
- The directors' report for the year has been prepared in compliance with the requirements of the Code and fully describes 9. the salient matters required to be disclosed.
- 10. The financial statements of the company were duly endorsed by the Managing Director and Depty General Manger before approval of the Board.
- 11. The directors, Managing Director and executives do not hold any interest in the shares of the company.
- 12. The company has complied with all the corporate and financial reporting requirements of the Code.
- 13. The Board has formed an Audit Committee. All the three members of the Audit Committee are non executive directors.
- 14. During the year, four Audit Committee meetings were held, which also included review of the half-yearly results and review of the annual financial results of the company as required by the Code.
- 15. The Board has set-up an effective internal audit function.

- do not hold shares of the company.
- 18. We confirm that all other material principles contained in the code have been complied.

**Chief Executive** 

Date: March 05, 2009 Karachi





16. The statutory auditors of the company have confirmed that they have been given a satisfactory rating under the quality control review programme of the Institute of Chartered Accountants of Pakistan and that the firm and all its partners are in compliance with the International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the Institute of Chartered Accountants of Pakistan. The auditors or any partners of the firm, their spouses or minor children

17. The statutory auditors or the persons associated with them have not been appointed to provide other services except permitted services and the auditors have confirmed that they have observed IFAC guidelines in this regard.





# **REVIEW REPORT TO THE MEMBERS ON STATEMENT OF COMPLIANCE** WITH BEST PRACTICES OF CODE OF CORPORATE GOVERNANCE

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance prepared by the Board of Directors of Pakistan Kuwait Investment Company (Private) Limited to comply with Regulation G-1 of Prudential Regulations for Corporate / Commercial Banking issued by the State Bank of Pakistan.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Company personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control system sufficient to plan the audit and develop an effective audit approach. We have not carried out any special review of the internal control system to enable us to express an opinion as to whether the Board's statement on internal control covers all controls and the effectiveness of such internal controls.

Based on our review, nothing has come to our attention, which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the Company for the year ended December 31, 2008.

Date: March 05, 2009 Karachi

KPMG Tow While le

KPMG Taseer Hadi & Co. **Chartered Accountants** 

# STATEMENT ON INTERNAL CONTROL

#### **REPORTING ON INTERNAL CONTROL SYSTEM**

It is the responsibility of the company's management to establish and maintain an adequate and effective system of internal control that could help in company's endeavor to attain a professional and efficient working environment throughout the company. The Internal Control System comprises of control procedures and control environment.

Management ensures the efficient and effective Internal Control System by identifying control objectives reviewing pertinent policies / procedures and establishing relevant control procedures. All policies and procedures are reviewed and compared with existing practices and necessary amendments made where required on timely basis.

Alongside this appropriate test of transactions, observation of control environment, sharing of findings of Internal Control Systems and ensuring relevant appropriate follow-ups / corrective actions are also being done by the management on regular basis.

#### EVALUATION OF EXISTING INTERNAL CONTROL SYSTEMS

The company has made efforts to ensure during the year 2008 that an effective and efficient internal control system is implemented and no compromise is made in implementing the desired control procedures and maintaining suitable control environment in general. However, it is an ongoing process that includes identification, evaluation and management of significant risks faced by the company.

The observations and weaknesses found and identified by the auditors, both internal and external, have been taken care of and necessary steps have been taken by the management in the due time so as to ensure non-repetition of those exceptions and eliminations of such weaknesses to the maximum possible level. The management has also given timely and satisfactory response to the recommendations and suggestions made by its auditors.

We assess that the internal control system, customer services and operations have been maintained as compared to previous year in all areas/functions of the company. Further, due attention and focus is to enhance competence level and knowledge of the employees.

**Head Internal Audit** 

Managing Director

Date: March 05, 2009 Karachi

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Deputy General Manage

Chairman Audit Committee





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# Unconsolidated Financial Statements

For the year ended December 31, 2008





# Auditors' Report to the Members

We have audited the annexed unconsolidated balance sheet of Pakistan Kuwait Investment Company (Private) Limited as at December 31, 2008 and the related unconsolidated profit and loss account, unconsolidated cash flow statement and unconsolidated statement of changes in equity together with the notes forming part thereof (here-in-after referred to as the 'financial statements') for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amount and disclosers in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- in our opinion, proper books of account have been kept by the company as required by the Companies a) Ordinance, 1984;
- b) in our opinion:
  - the balance sheet and profit and loss account together with the notes thereon have been drawn up in i) conformity with the Companies Ordinance, 1984 and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
  - the expenditure incurred during the year was for the purpose of the company's business; and ii)
  - the business conducted, investments made and the expenditure incurred during the year were in accordance iii) with the objects of the company;
- in our opinion and to the best of our information and according to the explanations given to us, the unconsolidated c) balance sheet, unconsolidated profit and loss account, unconsolidated cash flow statement and unconsolidated statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and give the information required by the companies Ordinance, 1984 in the manner so required and respectively give a true and fair view of the state of the company's affairs as at December 31, 2008 and of the loss, its cash flows and changes in equity for the year then ended; and
- in our opinion no zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980).

## **Unconsolidated Balance Sheet**

As at December 31, 2008

#### ASSETS

Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments Advances Other assets Operating fixed assets Deferred tax asset

#### LIABILITIES

Bills payable Borrowings from financial institutions Deposits and other accounts Subordinated loans Liabilities against assets subject to finance lease Deferred tax liability Other liabilities

#### **NET ASSETS**

#### **REPRESENTED BY**

Share capital Reserves (Accumulated loss) / unappropriated profit

(Deficit) / surplus on revaluation of 'available-for-sale' securities - net of tax

#### **CONTINGENCIES AND COMMITMENTS**

The annexed notes 1 to 40 and annexures I and II form an integral part of these financial statements.

Date: March 05. 2009 Karachi

KPMG Tow While le

KPMG Taseer Hadi & Co. **Chartered Accountants** 

**Chief Executive** 





| Note | 2008        | 2007       |
|------|-------------|------------|
|      | (Rupee      | s in '000) |
| 5    | 17,179      | 24,849     |
| 6    | 2,759,358   | 5,349,009  |
| 7    | 500,000     | 6,591,584  |
| 8    | 8,436,921   | 8,074,324  |
| 9    | 3,358,935   | 4,080,121  |
| 10   | 162,751     | 164,141    |
| 11   | 107,138     | 121,588    |
| 12   | 126,230     | -          |
|      | 15,468,512  | 24,405,616 |
|      |             |            |
| 13   | 6,370,782   | 8,644,000  |
| 13   | 37,500      | 1,947,500  |
| 14   | -           | -          |
|      |             | _          |
|      |             | 178,166    |
| 15   | 750,649     | 644,190    |
|      | 7,158,931   | 11,413,856 |
|      | 8,309,581   | 12,991,760 |
|      |             |            |
|      |             |            |
| 16   | 6,000,000   | 6,000,000  |
| 16   | 6,447,712   | 5,791,271  |
|      | (4,079,185) | 1,159,325  |
|      | 8,368,527   | 12,950,596 |
|      |             |            |
| 17   | (58,946)    | 41,164     |
|      | 8,309,581   | 12,991,760 |
| 19   |             |            |

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Director





# **Unconsolidated Profit And Loss Account**

For the year ended December 31, 2008

|   | Note | 2008        | 2007            |
|---|------|-------------|-----------------|
|   |      | (Rupees     | in <b>'000)</b> |
| Mark-up / return / interest earned                                      | 19   | 1,158,545   | 1,501,903       |
| Mark-up / return / interest expensed                                    | 20   | 551,191     | 894,330         |
| Net mark-up / interest income   |      | 607,354     | 607,573         |
| Provision / (reversal of provision) against                             |      |             |                 |
| non-performing advances - net   | 9.4  | 571,642     | (36,067)        |
| Provision against non-performing lending to financial institutions      | 7.3  | 150,000     | -               |
| Provision for diminution / impairment in the value of investments       | 8.3  | 3,925,744   | 73,714          |
|   |      | 4,647,386   | 37,647          |
| Net mark-up / interest income after provisions                          |      | (4,040,032) | 569,926         |
| NON MARK-UP / INTEREST INCOME   |      |             |                 |
| Fee, commission and brokerage income                                    |      | 4,933       | 10,054          |
| Dividend income   |      | 201,743     | 218,657         |
| Gain on sale of securities  | 21   | 280,631     | 1,262,727       |
| Income from dealing in foreign currencies                               |      | -           | -               |
| Unrealised (deficit) / surplus on revaluation of                        |      |             | 00.004          |
| 'held for trading' securities   | 00   | (266,208)   | 22,884          |
| Other income  | 22   | 32,715      | 59,027          |
| Total non mark-up / interest income                                     |      | 253,814     | 1,573,349       |
| NON MARK-UP / INTEREST EXPENSES   |      |             |                 |
| Administrative expenses   | 23   | 286,202     | 400,288         |
| Other charges   | 24   | 50          | 55              |
| Total non mark-up / interest expenses<br>Extra ordinary / unusual items |      | 286,252     | 400,343         |
|   |      | <u> </u>    |                 |
| (LOSS) / PROFIT BEFORE TAXATION<br>Taxation                             |      | (4,072,470) | 1,742,932       |
| - Current   | 25   | 312,315     | 296,943         |
| - Prior years   |      | -           | -               |
| - Deferred  | 25   | (282,716)   | (3,167)         |
|   |      | 29,599      | 293,776         |
| (LOSS) / PROFIT AFTER TAXATION  |      | (4,102,069) | 1,449,156       |
| Basic and diluted (loss) / earnings per share                           |      | (Rup        | bees)           |
| (On share of Rs. 25,000 each)   | 26   | (17,092)    | 6,038           |

The annexed notes 1 to 40 and annexures I and II form an integral part of these financial statements.

**Chief Executive** 

Director

# **Unconsolidated Cash Flow Statement**

For the year ended December 31, 2008

#### **CASH FLOW FROM OPERATING ACTIVITIES** (Loss) / Profit before taxation

Less: Dividend income

Adjustments for:

Depreciation Amortisation of premium on 'held-to-maturity' invest Unrealised deficit / (surplus) on revaluation of 'held for trading' securities

Provision / (Reversal of provision) against non-perfor Provision against lending to financial institutions Provision for diminution / impairment in the value of Gain on sale of operating fixed assets

#### Decrease / (increase) in operating assets Lendings to financial institutions 'Held for trading' securities Advances Others assets

(Decrease) / increase in operating liabilities Borrowings from financial institutions Deposits Other liabilities (excluding current taxation)

Income tax paid Net cash flows from operating activities

#### CASH FLOW FROM INVESTING ACTIVITIES

Net investment in 'available-for-sale' securities / subs Net investment in 'held-to-maturity' securities Dividend received Investments in operating fixed assets Sale proceeds from sale of operating fixed assets Net cash flows from investing activities

#### CASH FLOW FROM FINANCING ACTIVITIES

Dividend paid Net cash flows from financing activities

#### (Decrease) in cash and cash equivalents

Cash and cash equivalents at beginning of the year Cash and cash equivalents at end of the year

The annexed notes 1 to 40 and annexures I and II form an integral part of these financial statements.

**Chief Executive** 





| (Rupees in '000) $(4,072,470) 1.742,932$ $(201,743) (218,657)$ $(4,274,213) 1.524,275$ $(4,274,213) 1.524,275$ $(4,274,213) 1.524,275$ $(4,274,213) 1.524,275$ $(4,274,213) 1.524,275$ $(5,71,642) (26,696)$ $(5,71,642) (36,067)$ $(1,50,000)$ $(3,925,744) (73,714) (36,067)$ $(1,135)$ $(3,028) (1,135)$ $(3,028) (1,135)$ $(3,028) (1,135)$ $(3,028) (1,135)$ $(3,028) (1,135)$ $(3,028) (1,135)$ $(1,135)$ $(1,910,000) (1,794,000) (1,794,000) (1,22,184) (985,567) -$ $(83,672) (88,390) (1,135)$ $($  | No               | ote 2008    | 2007        |
|---|------------------|-------------|-------------|
| $\begin{array}{c c} (201,743) & (218,657 \\ (4,274,213) & 1,524,275 \\ \hline (1,518 \\ - & & & & & & & & & & \\ 15,776 & & & & & & & & & \\ 22,588 & & & & & & & & & & \\ 15,000 & & & & & & & & & \\ 266,208 & & & & & & & & & & \\ (26,696 \\ 571,642 & & & & & & & & & \\ (36,067 \\ 150,000 & & & & & & & & \\ 150,000 & & & & & & & & \\ 150,000 & & & & & & & & \\ 150,000 & & & & & & & & \\ 150,000 & & & & & & & & \\ 150,000 & & & & & & & & \\ 150,000 & & & & & & & & \\ 150,000 & & & & & & & & \\ 150,000 & & & & & & & & \\ 150,000 & & & & & & & & \\ 101,670 & & & & & & & \\ 149,544 & & & & & & & & \\ 1,752,490 & & & & & & & \\ 101,670 & & & & & & & & \\ 149,544 & & & & & & & & \\ 1,752,490 & & & & & & & \\ 101,670 & & & & & & & \\ 149,544 & & & & & & & \\ 1,752,490 & & & & & & & \\ 101,670 & & & & & & & \\ 149,544 & & & & & & & \\ 1,752,490 & & & & & & \\ 1,752,490 & & & & & & \\ 101,670 & & & & & & & \\ 149,544 & & & & & & & \\ 1,752,490 & & & & & & \\ 1,752,490 & & & & & & \\ 101,670 & & & & & & & \\ 149,544 & & & & & & & \\ 101,670 & & & & & & & \\ 149,544 & & & & & & & \\ 1,752,420 & & & & & & & \\ 101,670 & & & & & & & \\ 149,544 & & & & & & & \\ 101,670 & & & & & & & \\ 1,794,000 & & & & & & & \\ 1,794,000 & & & & & & & \\ 1,794,000 & & & & & & & \\ 1,794,000 & & & & & & & \\ 1,794,000 & & & & & & & & \\ 1,794,000 & & & & & & & \\ 1,794,000 & & & & & & & \\ 1,794,000 & & & & & & & & \\ 1,794,000 & & & & & & & & \\ 1,794,000 & & & & & & & & \\ 1,794,000 & & & & & & & & \\ 1,794,000 & & & & & & & & \\ 1,794,000 & & & & & & & & \\ 1,794,000 & & & & & & & & \\ 1,794,000 & & & & & & & & \\ 1,794,000 & & & & & & & & & \\ 1,794,000 & & & & & & & & \\ 1,794,000 & & & & & & & & & \\ 1,794,000 & & & & & & & & & \\ 1,794,000 & & & & & & & & & \\ 1,794,000 & & & & & & & & & \\ 1,794,000 & & & & & & & & & & \\ 1,794,000 & & & & & & & & & & & \\ 1,794,000 & & & & & & & & & & & \\ 1,794,000 & & & & & & & & & & & & & & \\ 1,794,000 & & & & & & & & & & & & & & & \\ 1,794,000 $ |                  |             |             |
| $\begin{array}{c c} (201,743) & (218,657 \\ (4,274,213) & 1,524,275 \\ \hline (1,518 \\ - & & & & & & & & & & \\ 15,776 & & & & & & & & & \\ 22,588 & & & & & & & & & & \\ 15,000 & & & & & & & & & \\ 266,208 & & & & & & & & & & \\ (26,696 \\ 571,642 & & & & & & & & & \\ (36,067 \\ 150,000 & & & & & & & & \\ 150,000 & & & & & & & & \\ 150,000 & & & & & & & & \\ 150,000 & & & & & & & & \\ 150,000 & & & & & & & & \\ 150,000 & & & & & & & & \\ 150,000 & & & & & & & & \\ 150,000 & & & & & & & & \\ 150,000 & & & & & & & & \\ 150,000 & & & & & & & & \\ 101,670 & & & & & & & \\ 149,544 & & & & & & & & \\ 1,752,490 & & & & & & & \\ 101,670 & & & & & & & & \\ 149,544 & & & & & & & & \\ 1,752,490 & & & & & & & \\ 101,670 & & & & & & & \\ 149,544 & & & & & & & \\ 1,752,490 & & & & & & & \\ 101,670 & & & & & & & \\ 149,544 & & & & & & & \\ 1,752,490 & & & & & & \\ 1,752,490 & & & & & & \\ 101,670 & & & & & & & \\ 149,544 & & & & & & & \\ 1,752,490 & & & & & & \\ 1,752,490 & & & & & & \\ 101,670 & & & & & & & \\ 149,544 & & & & & & & \\ 101,670 & & & & & & & \\ 149,544 & & & & & & & \\ 1,752,420 & & & & & & & \\ 101,670 & & & & & & & \\ 149,544 & & & & & & & \\ 101,670 & & & & & & & \\ 1,794,000 & & & & & & & \\ 1,794,000 & & & & & & & \\ 1,794,000 & & & & & & & \\ 1,794,000 & & & & & & & \\ 1,794,000 & & & & & & & & \\ 1,794,000 & & & & & & & \\ 1,794,000 & & & & & & & \\ 1,794,000 & & & & & & & & \\ 1,794,000 & & & & & & & & \\ 1,794,000 & & & & & & & & \\ 1,794,000 & & & & & & & & \\ 1,794,000 & & & & & & & & \\ 1,794,000 & & & & & & & & \\ 1,794,000 & & & & & & & & \\ 1,794,000 & & & & & & & & \\ 1,794,000 & & & & & & & & & \\ 1,794,000 & & & & & & & & \\ 1,794,000 & & & & & & & & & \\ 1,794,000 & & & & & & & & & \\ 1,794,000 & & & & & & & & & \\ 1,794,000 & & & & & & & & & \\ 1,794,000 & & & & & & & & & & \\ 1,794,000 & & & & & & & & & & & \\ 1,794,000 & & & & & & & & & & & \\ 1,794,000 & & & & & & & & & & & & & & \\ 1,794,000 & & & & & & & & & & & & & & & \\ 1,794,000 $ |                  | (4 072 470) | 1 742 932   |
| $\begin{array}{ c c c c c c c c c c c c c c c c c c c$  |                  |             |             |
| stments- $1,518$ forming advances266,208(26,696 $571,642$ (36,067 $150,000$ - $3,925,744$ (3,028) $(1,135)$ $4,926,342$ $3,925,744$ (3,028) $(1,135)$ $4,926,342$ $3,922$ $652,129$ $1,558,197$ $5,941,584$ $1,752,490$ $101,670$ $615,995$ $149,544$ $829,811$ $(1,431)$ $101,586$ $6,191,367$ $3,229,882$ $(2,273,218)$ $(3,956,057)$ $(1,910,000)$ $(1,794,000)$ $(122,184)$ $(985,567)$ $(83,672)$ $(88,390)$ $2,454,422$ $(1,073,957)$ sidiaries $(4,778,009)$ $(4,778,009)$ $(804,142)$ $204,564$ $213,479$   |                  |             | 1,524,275   |
| stments- $1,518$ forming advances266,208(26,696 $571,642$ (36,067 $150,000$ - $3,925,744$ (3,028) $(1,135)$ $4,926,342$ $3,925,744$ (3,028) $(1,135)$ $4,926,342$ $3,922$ $652,129$ $1,558,197$ $5,941,584$ $1,752,490$ $101,670$ $615,995$ $149,544$ $829,811$ $(1,431)$ $101,586$ $6,191,367$ $3,229,882$ $(2,273,218)$ $(3,956,057)$ $(1,910,000)$ $(1,794,000)$ $(122,184)$ $(985,567)$ $(83,672)$ $(88,390)$ $2,454,422$ $(1,073,957)$ sidiaries $(4,778,009)$ $(4,778,009)$ $(804,142)$ $204,564$ $213,479$   |                  | 15 776      | 22 599      |
| forming advances<br>forming advances<br>of investments<br>$ \begin{array}{c} 266,208\\571,642\\(36,067\\150,000\\3,925,744\\(3,028)\\(1,135\\4,926,342\\33,922\\652,129\\1,558,197\\\hline \\ 5,941,584\\(1,135\\3,3922\\652,129\\1,558,197\\\hline \\ 1,752,490\\615,995\\149,544\\(1,431)\\101,586\\6,191,367\\3,299,882\\\hline \\ (2,273,218)\\(1,910,000)\\(122,184)\\(93,589\\-\\(4,305,402)\\(5,843,646\\2,538,094\\(985,567\\(83,672)\\(8,390)\\2,454,422\\\hline \\ 1,073,957\\\hline \\ 8k3,390\\2,454,422\\\hline \\ 1,073,957\\\hline \\ 8k3,390\\-\\2,01,518\\213,479\\\hline \\ \end{array} $   | stmonts          | 13,770      |             |
| forming advances $571,642$ (36,067<br>150,000<br>3,925,744 73,714<br>(3,028) (1,135<br>4,926,342 33,922<br>652,129 1,558,197<br>5,941,584 1,752,490<br>101,670<br>149,544 829,811<br>(1,431) 101,586<br>6,191,367 3,299,882<br>(2,273,218) (3,956,057<br>(1,910,000)<br>(1,22,184) (93,589)<br>(4,305,402) (5,843,646<br>2,538,094 (985,567<br>(83,672) (88,390)<br>2,454,422 (1,073,957)<br>sidiaries (4,778,009) (804,142<br>201,518<br>204,564 2,13,479  | suitents         |             | 1,510       |
| $\begin{array}{c c} & 150,000 & -\\ 3,925,744 & 73,714 \\ (3,028) & (1,135 \\ 4,926,342 & 33,922 \\ \hline 652,129 & 1,558,197 \\ \hline \\ & 5,941,584 & 1,752,490 \\ 101,670 & 615,995 \\ 149,544 & 829,811 \\ (1,431) & 101,586 \\ \hline 6,191,367 & 3,299,882 \\ \hline \\ & (2,273,218) & (3,956,057 \\ (1,910,000) & (1,794,000 \\ (122,184) & (93,589 \\ \hline \\ & (4,305,402) & (5,843,646 \\ \hline & 2,538,094 & (985,567 \\ \hline \\ & (83,672) & (88,390 \\ \hline \\ & 2,454,422 & (1,073,957 \\ \hline \\ & 300 & 2,454,422 & (1,073,957 \\ \hline \\ & 204,564 & 213,479 \\ \hline \end{array}$  |                  | 266,208     | (26,696)    |
| of investments $3,925,744$<br>( $3,028$ ) $73,714$<br>( $1,135$<br>$33,922$<br>$33,922$<br>$33,922$<br>$652,129$ $73,714$<br>( $1,135$<br>$3,926,342$<br>$33,922$<br>$33,922$<br>$33,922$<br>$33,922$<br>$552,129$ $73,714$<br>( $1,135$<br>$615,995$<br>$829,811$<br>$101,586$<br>$6,191,367$ $73,714$<br>( $1,752,490$<br>$829,811$<br>$101,586$<br>$6,191,367$ (2,273,218)<br>( $1,910,000$ )<br>( $122,184$ ) $(3,956,057)$<br>( $1,910,000$ )<br>( $1,794,000$<br>( $93,589$<br>( $4,305,402$ ) $(3,956,057)$<br>( $1,910,000$ )<br>( $1,22,184$ )(4,305,402)<br>( $2,538,094$<br>( $985,567$<br>( $83,672$ )<br>$2,454,422$ $(804,142)$<br>$201,518$<br>$213,479$   | forming advances | 571,642     | (36,067)    |
| $\begin{array}{ c c c c c c c c c c c c c c c c c c c$  |                  |             | -           |
| $\begin{array}{c ccccccccccccccccccccccccccccccccccc$   | of investments   |             |             |
| 652,129       1,558,197         5,941,584       1,752,490         101,670       615,995         149,544       829,811         (1,431)       101,586         6,191,367       3,299,882         (2,273,218)       (3,956,057         (1,910,000)       (1,794,000         (122,184)       (93,589         (4,305,402)       (5,843,646         2,538,094       (985,567         (83,672)       (88,390)         2,454,422       (1,073,957         sidiaries       (4,778,009)       (804,142)         201,518       213,479  |                  |             | (1,135)     |
| $ \begin{array}{c ccccccccccccccccccccccccccccccccccc$  |                  |             |             |
| $\begin{array}{c ccccc} 101,670 & 615,995 \\ 149,544 & 829,811 \\ (1,431) & 101,586 \\ \hline 6,191,367 & 3,299,882 \\ \hline (2,273,218) & (3,956,057 \\ (1,910,000) & (1,794,000 \\ (122,184) & (93,589 \\ \hline (4,305,402) & (5,843,646 \\ \hline 2,538,094 & (985,567 \\ \hline (83,672) & (88,390 \\ \hline 2,454,422 & (1,073,957 \\ \hline \\ sidiaries & \hline (4,778,009) & (804,142 \\ - & 201,518 \\ 204,564 & 213,479 \\ \hline \end{array}$   |                  | 652,129     | 1,558,197   |
| $\begin{array}{c ccccc} 101,670 & 615,995 \\ 149,544 & 829,811 \\ (1,431) & 101,586 \\ \hline 6,191,367 & 3,299,882 \\ \hline (2,273,218) & (3,956,057 \\ (1,910,000) & (1,794,000 \\ (122,184) & (93,589 \\ \hline (4,305,402) & (5,843,646 \\ \hline 2,538,094 & (985,567 \\ \hline (83,672) & (88,390 \\ \hline 2,454,422 & (1,073,957 \\ \hline \\ sidiaries & \hline (4,778,009) & (804,142 \\ - & 201,518 \\ 204,564 & 213,479 \\ \hline \end{array}$   |                  | 5.941.584   | 1.752.490   |
| $\begin{array}{c ccccc} 149,544 \\ (1,431) \\ (1,431) \\ 101,586 \\ \hline 6,191,367 \\ 3,299,882 \\ \hline \\ (2,273,218) \\ (1,910,000) \\ (122,184) \\ (3,956,057 \\ (1,910,000) \\ (122,184) \\ (93,589 \\ \hline \\ (4,305,402) \\ (5,843,646 \\ \hline \\ 2,538,094 \\ (985,567 \\ \hline \\ (83,672) \\ (83,672) \\ (1,073,957 \\ \hline \\ 88,390 \\ \hline \\ 2,454,422 \\ \hline \\ (1,073,957 \\ \hline \\ 88,390 \\ \hline \\ 2,454,422 \\ \hline \\ (1,073,957 \\ \hline \\ 88,390 \\ \hline \\ (1,073,957 \\ \hline \\ \\ 201,518 \\ 201,518 \\ 213,479 \\ \hline \end{array}$  |                  |             |             |
| $\begin{array}{c ccccc} (1,431) & 101,586\\ \hline 6,191,367 & 3,299,882\\ \hline (2,273,218) & (3,956,057\\ (1,910,000) & (1,794,000\\ (122,184) & (93,589\\ \hline (4,305,402) & (5,843,646\\ \hline 2,538,094 & (985,567\\ \hline (83,672) & (88,390\\ \hline 2,454,422 & (1,073,957\\ \hline & & & & \\ \hline & & & & \\ \hline & & & & & \\ \hline & & & &$   |                  |             |             |
| 6,191,367       3,299,882         (2,273,218)       (3,956,057         (1,910,000)       (1,794,000)         (122,184)       (93,589)         (4,305,402)       (5,843,646)         2,538,094       (985,567)         (83,672)       (88,390)         2,454,422       (1,073,957)         sidiaries       (4,778,009)         (4,778,009)       (804,142)         201,518       213,479   |                  |             | 101,586     |
| $ \begin{array}{ c c c c c c c c c c c c c c c c c c c$   |                  |             | 3,299,882   |
| $ \begin{array}{ c c c c c c c c c c c c c c c c c c c$   |                  | (2.273.218) | (3.956.057) |
| (122,184)       (93,589)         (4,305,402)       (5,843,646)         2,538,094       (985,567)         (83,672)       (88,390)         2,454,422       (1,073,957)         sidiaries       (4,778,009)       (804,142)         -       201,518       201,518         204,564       213,479  |                  |             | (1,794,000) |
| 2,538,094       (985,567         (83,672)       (88,390         2,454,422       (1,073,957         sidiaries       (4,778,009)         -       201,518         204,564       213,479  |                  |             | (93,589)    |
| (83,672)       (88,390)         2,454,422       (1,073,957)         sidiaries       (4,778,009)         -       201,518         204,564       213,479   |                  | (4,305,402) | (5,843,646) |
| 2,454,422     (1,073,957       sidiaries     (4,778,009)     (804,142       -     201,518       204,564     213,479   |                  | 2,538,094   | (985,567)   |
| sidiaries (4,778,009) (804,142<br>- 201,518<br>204,564 213,479  |                  | (83,672)    | (88,390)    |
| - 201,518<br><b>204,564</b> 213,479   |                  | 2,454,422   | (1,073,957) |
| - 201,518<br><b>204,564</b> 213,479   | . 1              |             |             |
| <b>204,564</b> 213,479  | sidiaries        | (4,778,009) |             |
|   |                  | -           |             |
|   |                  |             |             |
|   |                  |             | 4,114       |
|   |                  |             | (406,989)   |
| (4,011,140) (400,000  |                  | (4,071,740) | (400,000)   |
| (480,000) (364,000  |                  | (480 000)   | (364,000)   |
|   |                  |             | (364,000)   |
|   |                  | (2,597,321) | (1,844,946) |
|   |                  |             | 7,218,804   |
|   | 2                |             | 5,373,858   |

Sahard. Director





# **Unconsolidated Statement of Changes in Equity**

For the year ended December 31, 2008

|  | Share     |           | Reserves     |                        | Unappropria<br>profit/<br>(Accumulated | Total       |
|--|-----------|-----------|--------------|------------------------|--|-------------|
|  | capital   | Statutory | Tax<br>(Rupe | Revenue<br>es in '000) |  |             |
| Balance as at December 31, 2006  | 6,000,000 | 2,998,991 | 80,045       | 1,705,333              | 1,081,071                              | 11,865,440  |
| Profit for the year ended December 31, 2007  | -         | -         | -            | -                      | 1,449,156                              | 1,449,156   |
| Transfer to statutory reserve  | -         | 289,831   | -            | -                      | (289,831)                              | -           |
| Final dividend for the year ended<br>December 31, 2006 @ Rs. 1,516.67 per<br>share approved subsequent to year end | _         | _         | _            | _                      | (364,000)                              | (364,000)   |
| Transfer to contingencies reserve  | _         | -         | -            | 50,686                 | (50,686)                               | -           |
| Transfer to marketable and government securities reserve   | -         | -         | -            | 666,385                | (666,385)                              | -           |
| Balance as at December 31, 2007  | 6,000,000 | 3,288,822 | 80,045       | 2,422,404              | 1,159,325                              | 12,950,596  |
| Final dividend for the year ended<br>December 31, 2007 @ Rs.2,000 per  |           |           |              |                        |  |             |
| share approved subsequent to year end  | -         | -         | -            | -                      | (480,000)                              | (480,000)   |
| Transfer to contingencies reserve  | -         | -         | -            | 42,086                 | (42,086)                               | -           |
| Transfer to marketable and government securities reserve   | -         | -         | (80,045)     | 694,400                | (614,355)                              | -           |
| Loss for the year ended December 31, 2008  | -         | -         | -            | -                      | (4,102,069)                            | (4,102,069) |
| Balance as at December 31, 2008  | 6,000,000 | 3,288,822 | <u> </u>     | 3,158,890              | (4,079,185)                            | 8,368,527   |

The annexed notes 1 to 40 and annexures I and II form an integral part of these financial statements.

**Chief Executive** 

Director

# Notes to and Forming Part of the Unconsolidated Financial Statements

For the year ended December 31, 2008

#### 1. STATUS AND NATURE OF BUSINESS

Pakistan Kuwait Investment Company (Private) Limited ("the company") was incorporated in Pakistan as a Private Limited Company on March 17, 1979. The registered office is situated at 4th Floor, Block 'C', Finance and Trade Centre, Shahrah-e-Faisal, Karachi. The company is a 50:50 joint venture between the Governments of Pakistan and Kuwait. The objective of the company is to profitably promote industrial investments in Pakistan. The company has two 100% owned subsidiaries, First Choice Securities Limited (FCSL) and Pak Kuwait Financial Services Limited (PKFSL). FCSL is principally engaged in the business of equity brokerage, money markets and foreign exchange brokerage, equity research and corporate financial advisory services. The principal business of PKFSL is to provide Assets Management Services. Both FCSL and PKFSL have not started their operations.

These financial statements are separate financial statements of the company in which investments in subsidiaries and associates are accounted for on the basis of direct equity interest rather than on the basis of reported results. Consolidated financial statements are prepared separately.

#### 2. STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984, and the directives issued by the State Bank of Pakistan (SBP). In case requirements differ, the provisions of and directives issued under the Companies Ordinance, 1984, and directives issued by the SBP shall prevail. The SBP through its BSD Circular letter No. 11 dated September 11, 2002 has deferred the implementation of IAS 39 'Financial Instruments: Recognition and Measurement' and IAS 40 'Investment Property' for Non-Banking Financial Institutions (NBFIs) in Pakistan. Accordingly, the requirements of these International Accounting Standards (IASs) and their respective interpretations issued by International Financial Reporting Interpretations Committee (IFRIC) and Standing Interpretations Committee (SIC), have not been considered in preparation of these financial statements.

#### 2.1 Forthcoming accounting changes

The following standards, interpretations and amendments of approved accounting standards are effective for accounting periods beginning from the dates specified below. Revised IAS 1 - Presentation of financial statements (effective for annual periods beginning on or after 1 January 2009) introduces the term total comprehensive income, which represents changes in equity during a period other than those changes resulting from transactions with owners in their capacity as owners. Total comprehensive income may be presented in either a single statement of comprehensive income (effectively combining both the income statement and all non-owner changes in equity in a single statement), or in an income statement and a separate statement of comprehensive income. This change will be affected after directions from regulator.

Revised IAS 23 - Borrowing costs (effective for annual periods beginning on or after 1 January 2009) removes the option to expense borrowing costs and requires that an entity capitalize borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset as part of the cost of that asset. The application of the standard is not likely to have an effect on the Company's financial statements.

Revised IAS 29 - Financial Reporting in Hyperinflationary Economies (effective for annual periods beginning on or after 28 April 2008). The company does not have any operations in Hyperinflationary Economies and therefore the standard is not relevant to Company's operations.

Amendments to IAS 32 Financial Instruments: Presentation and IAS 1Presentation of Financial Statements (effective for annual periods beginning on or after 1 January 2009) - Puttable Financial Instruments and Obligations Arising on Liquidation requires puttable instruments, and instruments that impose on the entity an obligation to deliver to another party a pro rata share of the net assets of the entity only on liquidation, to be classified as equity if certain conditions are met. The amendments, which require retrospective application, are not expected to have any impact on the Company's financial statements.

Amendment to IFRS 2 Share-based Payment - Vesting Conditions and Cancellations (effective for annual periods beginning on or after 1 January 2009) clarifies the definition of vesting conditions, introduces the concept of non-vesting conditions, requires non-vesting conditions to be reflected in grant-date fair value and provides the accounting treatment for non-vesting conditions and cancellations. The application of this standard is not likely to have any effect on the Company's financial statements.

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Revised IFRS 3 Business Combinations (applicable for annual periods beginning on or after 1 July 2009) broadens among other things the definition of business resulting in more acquisitions being treated asbusiness combinations, contingent consideration to be measured at fair value, transaction costs other th an share and debt issue costs to be expensed, any pre-existing interest in an acquiree to be measured at either fair value, or at its proportionate interest in the identifiable assets and liabilities of an acquiree on a transaction-by-transaction basis. The application of this standard is not likely to have an effect on the Company's financial statements.

Amended IAS 27 Consolidated and Separate Financial Statements (effective for annual periods beginning on or after 1 July 2009) requires accounting for changes in ownership interest by the group in a subsidiary, while maintaining control, to be recognized as an equity transaction. When the group loses control of a subsidiary, any interest retained in the former subsidiary will be measured at fair value with the gain or loss recognized in the profit or loss. The application of the standard is not likely to have an effect on the Company's financial statements.

IFRS 7 - Financial Instruments: Disclosures (effective for annual periods beginning on or after 28 April 2008) supersedes IAS 30 - Disclosures in the Financial Statements of Banks and Similar Financial Institutions and the disclosure requirements of IAS 32 - Financial Instruments: Disclosure and Presentation. The application of the standard is not expected to have significant impact on the Company's financial statements other than increase in disclosures.

IFRS 8 - Operating Segments (effective for annual periods beginning on or after 1 January 2009) introduces the "management approach" to segment reporting. IFRS 8 will require a change in the presentation and disclosure of segment information based on the internal reports that are regularly reviewed by the Company's "chief operating decision maker" in order to assess each segment's performance and to allocate resources to them. Currently the company presents segment information in respect of its business and geographical segments. This standard will have no effect on the Company's reported total profit or loss or equity.

IFRIC 13 - Customer Loyalty Programmes (effective for annual periods beginning on or after 1 July 2008) addresses the accounting by entities that operate or otherwise participate in customer loyalty programmes under which the customer can redeem credits for awards such as free or discounted goods or services. The IFRIC 13 is not relevant to Company's operations.

IFRIC 15 - Agreement for the Construction of Real Estate (effective for annual periods beginning on or after 1 October 2009) clarifies the recognition of revenue by real estate developers for sale of units, such as apartments or houses, 'off-plan', that is, before construction is complete. The amendment is not relevant to the Company's operations.

IFRIC 16 - Hedge of Net Investment in a Foreign Operation (effective for annual periods beginning on or after 1 October, 2009) clarifies that net investment hedging can be applied only to foreign exchange differences arising between the functional currency of a foreign operation and the parent entity's functional currency and only in an amount equal to or less than the net assets of the foreign operation, the hedging instrument may be held by any entity within the group except the foreign operation that is being hedged and that on disposal of a hedged operation, the cumulative gain or loss on the hedging instrument that was determined to be effective is reclassified to the profit or loss. The Interpretation allows an entity that used the step-by-step method of consolidation an accounting policy choice to determine the cumulative currency translation adjustment that is reclassified to profit or loss on disposal of a net investment as if the direct method of consolidation had been used. The amendment is not relevant to the Company's operations.

The International Accounting Standards Board made certain amendments to existing standards as part of its first annual improvements project. The effective dates for these amendments vary by standard and most will be applicable to the Company's 2009 financial statements. These amendments are unlikely to have an impact on the Company's financial statements.

IAS 27 'Consolidated and separate financial statements' (effective for annual periods beginning on or after 1 January 2009). The amendment removes the definition of the cost method from IAS 27 and replaces it with a requirement to present dividends as income in the separate financial statements of the investor. The amendment is not likely to have an effect on Company's financial statements.

IFRIC 17 - Distributions on Non-cash Assets to Owners (effective for annual periods beginning on or after 1 July 2009) states that when a company distributes non cash assets to its shareholders as dividend the liability for the dividend is measured at fair value. If there are subsequent changes in the fair value before the liability is discharged, this is recognized in equity. When the non cash asset is distributed, the difference between the carrying amount as fair value is recognized in the income statement. As the Company does not distribute non cash assets to its shareholders, this interpretation has no impact on the Company's financial statements.

IFRS 5 Amendment - Improvements to IFRSs - IFRS 5 Non-Current Assets Held for Sale and Discounted Operations (effective for annual periods beginning on or after 1 July 2009) specify that: if an entity is committed to a sale plan involving the loss of control of a subsidiary, then it would classify all of that subsidiary's assets and liabilities as held for sale when the held for sale criteria in paragraphs 6 to 8 of IFRS 5 are met. Disclosures for discontinued operations would be required by the parent when a subsidiary meets the definition of a discontinued operation. . The amendment is not likely to have an effect on Company's financial statements.

#### 3. BASIS OF PRESENTATION

#### 3.1 Basis of measurement

These financial statements have been prepared on the historical cost basis as modified for revaluation of certain investments at market rates in accordance with the requirements of BSD Circular No. 10 dated July 13, 2004 as amended through BSD Circular No. 11 dated August 04, 2004 and BSD Circular No. 14 dated September 24, 2004.

#### 3.2 Functional and presentation currency

The financial statements are presented in Pakistan Rupees which is company's functional currency. The amounts are rounded to nearest thousand rupees.

#### 3.3 Use of accounting estimates and judgements

The preparation of financial statements in conformity with approved accounting standards requires management to make judgements, estimates and assumptions that affect the application of policies and reported amount of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form basis of making the judgements about carrying values of assets and liabilities which are not readily apparent from other sources. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revision to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of its revision and future periods if the revision affects both current and future periods. Judgements made by the management in the application of approved accounting standards that have significant effect on the financial statements and estimates with a significant risk of material adjustment in the next year are discussed in note 37.

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES 4.

#### 4.1 Cash and cash equivalents

with treasury and other banks.

#### 4.2 Revenue recognition

- ii) the income is recognised on receipt basis.
- iii) rate of return on net investment in the lease.
- v) Advisory income is recognised as the services are rendered.

#### 4.3 Advances including net investment in finance leases

Advances are stated net of provision for doubtful debts. Provision for doubtful debts is determined on the basis of 'Prudential Regulations' issued by the State Bank of Pakistan and charged to the profit and loss account.

Advances are written off when there are no realistic prospects of recovery.



For the purpose of cash flow statement, cash and cash equivalents comprise of cash and balances

i) Dividend income is recognised when the company's right to receive payment is established.

Income from loans, term finance certificates, debentures, bank deposits, government securities and reverse repo transactions is recognised under effective interest method, except where recovery is considered doubtful,

The company follows the finance method in recognising income on lease contracts. Under this method the unearned income i.e. the excess of aggregate lease rentals and the estimated residual value over the cost of the leased asset is deferred and then amortised over the term of the lease, so as to produce a constant

iv) Gain on sale of securities is recognised at the time of sale of relevant securities.





Leases, where substantially all risks and rewards incidental to ownership of an asset are transferred to the lessee, are classified as finance lease. A receivable is recognised at an amount equal to the present value of the lease payments. The difference between the gross receivable and the present value of the receivable is recognised as unearned finance income.

#### 4.4 Investments

The company classifies its investments other than those in subsidiaries and associates as 'Available- for-Sale', 'Held for Trading', 'Held-to-Maturity', based on the criteria set out in BSD Circular Nos. 10, 11 and 14 dated July 13, 2004, August 04, 2004 and September 24, 2004 respectively. Investments in government securities and quoted investments, categorised as 'Held for Trading' and 'Available-for-Sale' are valued at rates quoted on PKRV (Reuters Page) and market rates of Karachi Stock Exchange as at the balance sheet date respectively. Any surplus or deficit other than impairment arising as a result of revaluation of securities categorised as 'Held for Trading' is taken to profit and loss account and that of 'Available-for-Sale' is taken to the balance sheet, and shown below equity. Furthermore, investments classified as 'Held-to-Maturity' are stated at their amortised cost.

Investments in subsidiaries and associates are stated at cost less impairment in value, if any. Unquoted investments including investments in associates and subsidiaries are stated at lower of cost and break-up value based on latest available financial statements.

Impairment loss is recognised whenever the carrying amount of an investment exceeds its recoverable amount. An impairment loss is recognised in income currently. Profit and loss on sale of investments during the year is included in income currently

Premium or discount on acquisition of government securities is amortised over the period to maturity under effective interest method.

Companies where there are common directors but the company does not have significant influence are classified as "Investment in associated undertakings". These are stated in accordance with their classification either as 'held for trading' or 'available-for-sale' securities.

#### 4.5 Taxation

#### Current

The charge for current taxation is based on taxable income at the current rates of taxation after taking into account the tax credits and tax rebates available, if any and any adjustments to any tax payable relating to prior years.

#### Deferred

The company accounts for deferred taxation using the balance sheet liability method. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities using the tax rates enacted or substantively enacted at balance sheet date. A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available and the credits will be utilised. Deferred tax asset is reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### 4.6 Operating fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation and impairment loss (if any) except leasehold land which is stated at cost.

Depreciation is charged to profit and loss account applying the straight line method whereby the cost of an asset is written off over its estimated useful life.

Maintenance and normal repairs are charged to income as and when incurred.

Profit or loss on the sale or retirement of fixed assets is included in income currently.

#### 4.7 Staff retirement benefits

#### Defined benefit plan

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The company operates a funded gratuity scheme for all its eligible permanent and contractual employees. 'Projected unit credit method' has been used for actuarial valuation. Actuarial gains or losses in excess of 10% of the actuarial liability or plan assets are recognised over the expected average working life of the employees.

#### Defined contribution plan

The company also operates a recognised provident fund scheme for its employees. Equal monthly contributions are made, both by the company and the employees, to the fund at the rate of 10% of the basic salary.

#### 4.8 Employees' compensated absences

credit method'.

#### 4.9 Derivative financial instruments

Derivative financial instruments are initially measured at fair value and subsequently remeasured at fair value. The gain or loss on remeasurement to fair value is recognised in profit and loss account.

#### 4.10 Impairment

The carrying amount of the assets, other than deferred tax asset, are reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated. An impairment loss is recognised whenever the carrying amount of an asset exceeds its recoverable amount. Impairment losses are reversed when there is an indication that impairment loss may no longer exist and there has been a change in the estimate used to determine the recoverable amount.

#### 4.11 Foreign currency

Foreign currency transactions are recorded at the rates prevailing on the date of transactions. Monetary assets and liabilities in foreign currency are reported in Pakistan Rupees at the rates of exchange prevailing on the balance sheet date. Exchange gains and losses are included in income currently.

#### 4.12 Off-setting of financial assets and financial liabilities

'Financial assets' and 'financial liabilities' are only offset and the net amount is reported in the balance sheet if the company has a legal right to set-off the transaction and also intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### 4.13 Earnings per share

The company presents basic earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the company by weighted average number of ordinary shares outstanding during the year.

#### 4.14 Segment information

A segment is distinguishable component of the company that is engaged in providing products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The company's primary format of reporting is based on business segments.

#### **Business Segments**

| Following are the mai | in segments of the c  |  |  |
|-----------------------|---|--|--|
| Corporate Finance     | Includes loans, ad  |  |  |
| Treasury              | Undertakes compa<br>assets such as sho<br>carries out spread<br>risk exposure of th |  |  |
| Capital Market        | Includes trading i<br>fluctuations and to   |  |  |
| Investment Banking    | Undertakes adviso<br>trustee activities a   |  |  |
|                       |   |  |  |



Liability in respect of employees' compensated absences is recognised on the basis of actuarial valuation and is accounted for in the period in which these are earned. The actuarial valuation is carried out using 'Projected unit

The last actuarial valuation of the employees' compensated absences was conducted as of December 31, 2008.

#### company:

dvances, leases and other transactions with corporate customers.

any's fund management activities through leveraging and investing in liquid ort term placements, government securities and reverse repo activities. It d based activities in the inter bank market and manages the interest rate ie company.

in listed securities with a view to trade and earn the benefit of market to hold securities for dividend income and capital gain.

ory services including mergers and acquisitions, listed debt syndication, and other investment banking activities.





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#### **Geographical Segments**

The company's all business segments operate only in Pakistan.

|    | ine company o an output of Segments of ore |           | 2008<br>(Rupees | 2007<br>in '000) |
|----|--|-----------|-----------------|------------------|
| 5. | CASH AND BALANCES WITH TREASU              | JRY BANKS | (Nupees         | 11 000)          |
|    | Cash in hand in local currency             |           | 30              | 30               |
|    | With State Bank of Pakistan in             |           | 30              | 50               |
|    | local currency current account             | 5.1       | 16,901          | 24,755           |
|    | With National Bank of Pakistan in          |           |                 |                  |
|    | local currency current account             |           | 248             | 64               |
|    |  |           | 17,179          | 24,849           |

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**5.1** This includes the minimum cash reserve required to be maintained with the SBP in accordance with the requirement of BSD Circular No. 04 dated May 22, 2004.

#### BALANCES WITH OTHER BANKS 6.

|  |           | 2008<br>(Rupee     | 2007<br>s in '000) |
|--|-----------|--------------------|--------------------|
| In Pakistan<br>- current account<br>- deposit account      | 6.1 & 6.2 | 2,971<br>2,755,493 | 5,492<br>5,342,738 |
| Outside Pakistan<br>- current account<br>- deposit account |           | 894<br>-           | 779                |
|  |           | 2,759,358          | 5,349,009          |

- 6.1 This includes placements of Rs. 2,700 million (2007: Rs. 5,330 million). The return on these placements ranges between 18.25 (2007: 10.2) and 22.0 (2007: 12.5) percent per annum and the placements mature between 14 days to 92 days (2007: 2 days to 83 days).
- **6.2** This also includes a placement in foreign currency amounting to US\$ 0.591 million (2007: Nil). The expected profit rate on this placement is 2.70 (2007: Nil) percent per annum and is due for maturity on January 01, 2009 (2007: Nil).

#### 7. LENDINGS TO FINANCIAL INSTITUTIONS

|     |   |     | 2008<br>(Rupees         | 2007<br>s in '000) |
|-----|---|-----|-------------------------|--------------------|
| 7.1 | Repurchase agreement lendings (Reverse Repo)                                  |     | -                       | 6,555,900          |
|     | Certificates of investment (COIs)<br>In local currency<br>In foreign currency | 7.2 | 650,000<br>-<br>650,000 | 35,684<br>35,684   |
|     | Provision against COI   | 7.3 | (150,000)               | -                  |
|     |   | -   | 500,000                 | 6,591,584          |

- 7.2 The return on these COIs ranges between 17.9 to 23 percent per annum (2007: Nil) and are due for maturity by April 02, 2009.
- **7.3** This represents provision against clean lending under COI to an investment bank. The lending was made on September 20, 2008 and matured on December 20, 2008.On maturity the investment bank was unable to repay the lending and the company is in the process of initiating legal proceedings for recovery of the outstanding amount. While the recovery proceedings continue, based on prudence the company has provided the amount.

7.4 Securities held as collateral against lendings to financial institutions

8.

|     |   | Held<br>cor   |
|-----|---|---------------|
|     |   |               |
|     | Market treasury bills<br>Pakistan investment bonds<br>Equity shares of listed companies |               |
|     | The market value of securities held as  | s colla       |
| INV | ESTMENTS  |               |
| 8.1 | Investments by type   |               |
|     |   | Held<br>cor   |
|     | Held for trading securities<br>Shares of listed companies                               |               |
|     | Available-for-sale securities   |               |
|     | Market treasury bills   | (             |
|     | Shares of listed companies  | 6,2           |
|     | Shares of unlisted companies  | 1             |
|     | Listed preference shares<br>Listed term finance certificates                            |               |
|     | Unlisted term finance certificates  |               |
|     | chlisted term linance certificates  |               |
|     |   | 7,3           |
|     | Associates  | 1,7           |
|     | Subsidiaries  |               |
|     | Total investments - at cost   | 9,5           |
|     | Provision for diminution/impairment 8.3   |               |
|     | in the value of investments 37.3  | 3 <b>(4,0</b> |
|     | Total investments - net of provisions   | 5,4           |
|     | (Deficit) on revaluation of<br>'held for trading' securities                            | (3            |
|     | (Deficit) / surplus on revaluation of   |               |
|     | 'available-for-sale' securities   |               |
|     |   |               |

**Total investments** 

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|                       | 2008                              |           | 2007                |           |           |  |
|-----------------------|-----------------------------------|-----------|---------------------|-----------|-----------|--|
| eld by the<br>company | Further<br>given as<br>collateral | Total     | Held by the company |           |           |  |
|                       |                                   | (Rupees i | n '000)             |           |           |  |
|                       |                                   |           |                     |           |           |  |
| -                     | -                                 | -         | 3,054,287           | 3,451,155 | 6,505,442 |  |
| -                     | -                                 | -         | 50,458              | -         | 50,458    |  |
| -                     | -                                 | -         |                     | -         | -         |  |
| -                     | -                                 | -         | 3,104,745           | 3,451,155 | 6,555,900 |  |
|                       |                                   |           |                     |           |           |  |

ateral amounted to Rs. Nil (2007: Rs. 6,555 million).

|                        | 2008                |             |                     | 2007                   |           |
|------------------------|---------------------|-------------|---------------------|------------------------|-----------|
| Held by the<br>company | Given as collateral | Total       | Held by the company | Given as<br>collateral | Total     |
|                        |                     | (Rupees     | in '000)            |                        |           |
|                        |                     |             | ,                   |                        |           |
| 421,790                | -                   | 421,790     | 257,251             | -                      | 257,251   |
|                        |                     |             |                     |                        |           |
|                        |                     |             |                     |                        |           |
| 605,632                | 3,349,317           | 3,954,949   | -                   | -                      | -         |
| 6,238,029              | -                   | 6,238,029   | 5,464,900           | -                      | 5,464,900 |
| 151,546                | -                   | 151,546     | 143,089             | -                      | 143,089   |
| 96,003                 | -                   | 96,003      | 118,127             | -                      | 118,127   |
| 124,341                | -                   | 124,341     | 219,936             | -                      | 219,936   |
| 93,958                 | -                   | 93,958      | 190,301             | -                      | 190,301   |
| 7,309,509              | 3,349,317           | 10,658,826  | 6,136,353           | -                      | 6,136,353 |
|                        |                     |             |                     |                        |           |
| 1,726,560              | -                   | 1,726,560   | 1,763,335           | -                      | 1,763,335 |
|                        |                     |             |                     |                        |           |
| 81,120                 | -                   | 81,120      | 55,020              | -                      | 55,020    |
|                        |                     |             |                     |                        |           |
| 9,538,979              | 3,349,317           | 12,888,296  | 8,211,959           | -                      | 8,211,959 |
|                        |                     |             |                     |                        |           |
| (4.091.851)            |                     | (4 001 951) | (166 107)           |                        | (166 107) |
| (1,001,001)            |                     | (4,091,851) | (166,107)           | -                      | (166,107) |
| 5,447,128              | 3,349,317           | 8,796,445   | 8,045,852           | -                      | 8,045,852 |
|                        |                     |             |                     |                        |           |
| (301,064)              | _                   | (301,064)   | (21, 856)           |                        | (21 956)  |
| (301,004)              | -                   | (301,004)   | (34,856)            | -                      | (34,856)  |
| (59,621)               | 1,161               | (58,460)    | 63,328              | -                      | 63,328    |
| 5,086,443              | 3,350,478           | 8,436,921   | 8,074,324           |                        | 8,074,324 |





| 8.2 | Investments by segments   |                 | 2008<br>(Rupee       | 2007<br>s in ' <b>000</b> ) |
|-----|---|-----------------|----------------------|-----------------------------|
|     | Federal Government Securities   |                 | (Nupee               | 3 m 000)                    |
|     | - Market treasury bills   |                 | 3,954,949            | -                           |
|     | Fully paid up Ordinary Shares   |                 |                      |                             |
|     | <ul><li>Listed companies</li><li>Unlisted companies</li></ul>   |                 | 6,659,819<br>151,546 | 5,417,116<br>143,089        |
|     | emisted companies   |                 | 6,811,365            | 5,560,205                   |
|     | Preference Shares   |                 |                      |                             |
|     | - Listed companies  |                 | 96,003               | 118,127                     |
|     | Term Finance Certificates (TFCs)  |                 |                      |                             |
|     | - Listed TFCs   |                 | 124,341              | 219,936                     |
|     | - Unlisted TFCs   |                 | 93,958               | 190,301                     |
|     |   |                 | 218,299              | 410,237                     |
|     | Investments in Associated Undertakings  |                 |                      |                             |
|     | - Listed companies  |                 | -                    | 305,035                     |
|     | Investments in Associates   |                 |                      |                             |
|     | - Ordinary shares-listed companies  |                 | 1,426,280            | 1,451,282                   |
|     | - Ordinary shares-unlisted companies  |                 | 154,445              | 166,218                     |
|     | - Preference shares-unlisted company  |                 | 145,835              | 145,835                     |
|     |   |                 | 1,726,560            | 1,763,335                   |
|     | Subsidiaries - unlisted ordinary shares   |                 | 81,120               | 55,020                      |
|     | Total investments - at cost   |                 | 12,888,296           | 8,211,959                   |
|     | Provision for diminution / impairment in the value of investments   | 8.3.2 &<br>37.3 | (4,091,851)          | (166,107)                   |
|     | Total investments - net of provisions   |                 | 8,796,445            | 8,045,852                   |
|     | (Deficit) on revaluation of 'held for trading' securities<br>(Deficit) / Surplus on revaluation of 'available-for-sale' |                 | (301,064)            | (34,856)                    |
|     | securities  |                 | (58,460)             | 63,328                      |
|     |   |                 | (359,524)            | 28,472                      |
|     | Total investments   |                 | 8,436,921            | 8,074,324                   |
|     |   |                 |                      |                             |

Investments in Meezan Bank Limited (associate) include shares with cost of Rs. 1,003 million market value : Rs. 3,174 million (2007: Cost 1,003 million, market value Rs.4,366 million) which are held as strategic investment in terms of Prudential Regulation applicable to Corporate / Commercial Banking, and is kept in their CDC Account as required by SBP.

The investments also include Faysal Management Services (Private) Limited, Al-Meezan Investment Management Limited and Orix Investment Bank Pakistan Limited which can be sold only with prior permission of Securities and Exchange Commission of Pakistan.

8.3 Particulars for impairment / diminution in the value of investments

**Opening balance** 

Charge for the year Reversals

Closing balance

8.3.1 Particulars of provision in respect of type and segment

'Available-for-sale' securities Associates Subsidiary

part of these financial statements.

#### ADVANCES 9.

#### In Pakistan

Advances Net investment in finance leases

Provision for non-performing advances Advances net of provision

#### 9.1 Particulars of gross advances

In local currency In foreign currencies

For upto one year For over one year



#### 2007 2008 (Rupees in '000)

| 166,107   | 92,393   |
|-----------|----------|
| 3,937,863 | 89,109   |
| (12,119)  | (15,395) |
| 3,925,744 | 73,714   |
| 4,091,851 | 166,107  |
|           |          |

| 4,025,122 | 67,429 |
|-----------|--------|
| 65,804    | 25,012 |
| 925       | 20     |
| 4,091,851 | 92,461 |

8.3.2 Information relating to quality of 'available-for-sale' securities and investments in shares of listed and unlisted companies, redeemable capital required to be disclosed as part of the financial statements under the State Bank of Pakistan's BSD Circular No. 4 dated February 17, 2006, are given in Annexure "I" and "II", which are an integral

|     | 2008             | 2007      |  |  |  |
|-----|------------------|-----------|--|--|--|
|     | (Rupees in '000) |           |  |  |  |
|     |                  |           |  |  |  |
|     |                  |           |  |  |  |
|     | 2,685,896        | 2,664,259 |  |  |  |
| 9.2 | 1,583,220        | 1,754,401 |  |  |  |
|     | 4,269,116        | 4,418,660 |  |  |  |
|     |                  |           |  |  |  |
| 9.4 | (910,181)        | (338,539) |  |  |  |
|     | 3,358,935        | 4,080,121 |  |  |  |
|     |                  |           |  |  |  |
|     |                  |           |  |  |  |
|     |                  |           |  |  |  |
|     | 4,246,521        | 4,396,065 |  |  |  |
|     | 22,595           | 22,595    |  |  |  |
|     | 4,269,116        | 4,418,660 |  |  |  |
|     |                  |           |  |  |  |
|     | 1,240,050        | 164,056   |  |  |  |
|     | 3,029,066        | 4,254,604 |  |  |  |
|     | 4,269,116        | 4,418,660 |  |  |  |
|     |                  |           |  |  |  |

\_\_\_\_\_





#### 9.2 Net investment in finance leases

|                            | 2008  |   |  |   | 2007  |  |   |
|----------------------------|---|---|--|---|---|--|---|
| Not later than<br>one year | one and less  |   | Total<br>rs  | Not later than<br>one year  | Later than<br>one and less<br>than five years   | Over<br>five years   | Total   |
|                            |   |   | (Rupee   | s in '000)  |   |  |   |
| 834,322                    | 872,639   | 23,078  | 1,730,039  | 563,216   | 1,299,373   | 23,399   | 1,885,988   |
| 68,311                     | 57,973  | 4,684   | 130,968  | 56,049  | 71,474  | -  | 127,523   |
| 902,633                    | 930,612   | 27,762  | 1,861,007  | 619,265   | 1,370,847   | 23,399   | 2,013,511   |
|                            |   |   |  |   |   |  |   |
| 137,725                    | 139,892   | 170   | 277,787  | 124,921   | 132,182   | 2,007  | 259,110   |
|                            |   |   |  |   |   |  |   |
| 764,908                    | 790,720   | 27,592  | 1,583,220  | 494,344   | 1,238,665   | 21,392   | 1,754,401   |
|                            | one year<br>834,322<br>68,311<br>902,633<br>137,725 | Not later than<br>one year         Later than<br>one and less<br>than five year           834,322         872,639           68,311         57,973           902,633         930,612           137,725         139,892 | Not later than<br>one year         Later than<br>one and less<br>than five years         Over<br>five year           834,322         872,639         23,078           68,311         57,973         4,684           902,633         930,612         27,762           137,725         139,892         170 | Not later than<br>one year         Later than<br>one and less<br>than five years         Over<br>five years         Total<br>five years           834,322         872,639         23,078         1,730,039           68,311         57,973         4,684         130,968           902,633         930,612         27,762         1,861,007           137,725         139,892         170         277,787 | Not later than<br>one year         Later than<br>one and less<br>than five years         Over<br>five years         Total         Not later than<br>one year           834,322         872,639         23,078         1,730,039         563,216           68,311         57,973         4,684         130,968         56,049           902,633         930,612         27,762         1,861,007         619,265           137,725         139,892         170         277,787         124,921 | Not later than<br>one year         Later than<br>one and less<br>than five years         Over<br>five years         Total         Not later than<br>one year         Later than<br>one and less<br>than five years           834,322         872,639         23,078         1,730,039         563,216         1,299,373           68,311         57,973         4,684         130,968         56,049         71,474           902,633         930,612         27,762         1,861,007         619,265         1,370,847           137,725         139,892         170         277,787         124,921         132,182 | Not later than<br>one year         Later than<br>one and less<br>than five years         Over<br>five years         Total<br>five years         Not later than<br>one year         Later than<br>one and less<br>than five years         Over<br>five years           834,322         872,639         23,078         1,730,039         563,216         1,299,373         23,399           68,311         57,973         4,684         130,968         56,049         71,474         -           902,633         930,612         27,762         1,861,007         619,265         1,370,847         23,399           137,725         139,892         170         277,787         124,921         132,182         2,007 |

**9.2.1** The company has entered into lease agreements with various companies for lease of vehicles and plant and machinery. The amount recoverable under these arrangements are receivable by the year 2015 and are subject to finance income at rates ranging between 7.0 (2007: 7.0) and 21.83 (2007: 15.99) percent per annum.

- **9.2.2** In respect of the aforementioned finance leases the company holds an aggregate sum of Rs. 130.968 million (2007: Rs. 127.759 million) as security deposits on behalf of the lessees which are included under other liabilities (note 15).
- **9.3** Advances include Rs. 1,278.058 million (2007: Rs 338.539 million) which have been placed under non-performing status as detailed below:

#### Category of classification

|             |                       | 2008                  |                   |                       | 2007                  |                   |  |
|-------------|-----------------------|-----------------------|-------------------|-----------------------|-----------------------|-------------------|--|
|             | Classified<br>Advance | Provision<br>Required | Provision<br>Held | Classified<br>Advance | Provision<br>Required | Provision<br>Held |  |
|             |                       |                       | ····· (Rupees     | in '000)              |                       |                   |  |
| Substandard | 268,773               | 67,193                | 67,193            | -                     | -                     | -                 |  |
| Doubtful    | 332,594               | 166,297               | 166,297           | -                     | -                     | -                 |  |
| Loss        | 676,691               | 676,691               | 676,691           | 338,539               | 338,539               | 338,539           |  |
|             | 1,278,058             | 910,181               | 910,181           | 338,539               | 338,539               | 338,539           |  |

#### 9.4 Particulars of provision against non-performing advances

| 9.4 | Particulars of provision against non-performing advances   | 2008<br>(Rupees     | 2007<br>in <b>'000)</b> |
|-----|--|---------------------|-------------------------|
|     | Opening balance  | 338,539             | 374,606                 |
|     | Charge for the year<br>Reversal  | 607,032<br>(35,390) | - (36,067)              |
|     |  | 571,642             | (36,067)                |
|     | Closing balance  | 910,181             | 338,539                 |
| 9.5 | Local currency   | 887,586             | 315,944                 |
|     | Foreign currency   | 22,595              | 22,595                  |
|     |  | 910,181             | 338,539                 |
| 9.6 | Particulars of loans and advances to directors and associated companies  |                     |                         |
|     | Debts due by directors, executives and officers of the company<br>or any of them severally or jointly with any other persons |                     |                         |
|     | Balance at beginning of the year   | 61,852              | 40,716                  |
|     | Loans granted during the year  | -                   | 42,695                  |
|     | Repayments   | (49,352)            | (21,559)                |
|     |  | (49,352)            | 21,136                  |

Balance at end of the year

38

### 10. OTHER ASSETS

Income / mark-up accrued in local currency Income / mark-up accrued in foreign currency Advances, deposits, prepayments and other rec Central excise duty

Provision held against other assets

#### 10.1 Provision against other assets

Opening balance Charge for the year Closing balance

#### 11. OPERATING FIXED ASSETS

Property and equipment

61,852

12,500

#### 11.1 Prop

| 11.1 Property and equipment |                             |                           |                               |                             |                        |                               |   |                                   |
|-----------------------------|-----------------------------|---------------------------|-------------------------------|-----------------------------|------------------------|-------------------------------|---|-----------------------------------|
|                             |                             |                           |                               |                             | 2008                   |                               |   |                                   |
|                             |                             | Cost                      |                               | D                           | epreciation            |                               |   |                                   |
|                             | As at<br>January 1,<br>2008 | Additions /<br>(diposals) | As at<br>December<br>31, 2008 | As at<br>January 1,<br>2008 | Charge /<br>(diposals) | As at<br>December<br>31, 2008 | Net book<br>value as at<br>December 31,<br>2008 | Rate of<br>depre-<br>ciation<br>% |
|                             |                             |                           |                               | (Rupees                     | s in '000)             |                               |   |                                   |
| Leasehold land              | 100                         | -                         | 100                           | -                           | -                      | -                             | 100   | -                                 |
| Building on lease hold land | 112,149                     | -                         | 112,149                       | 25,382                      | 2,804                  | 28,186                        | 83,963  | 2.50                              |
| Furniture and fixtures      | 31,324                      | 430<br>(500)              | 31,254                        | 27,577                      | 2,366<br>(300)         | 29,643                        | 1,611   | 20.00                             |
| Motor vehicles              | 79,420                      | 8,180<br>(21,792)         | 65,808                        | 53,830                      | 7,958<br>(15,033)      | 46,755                        | 19,053  | 20.00                             |
| Office equipment            | 32,871                      | 504<br>(542)              | 32,833                        | 29,140                      | 2,396<br>(535)         | 31,001                        | 1,832   | 33.33                             |
| Electrical appliances       | 7,820                       | 437<br>(3,326)            | 4,931                         | 6,167                       | 252<br>(2,067)         | 4,352                         | 579   | 20.00                             |
| _                           | 263,684                     | 9,551<br>(26,160)         | 247,075                       | 142,096                     | 15,776<br>(17,935)     | 139,937                       | 107,138   |                                   |
| =                           |                             |                           |                               |                             |                        |                               |   |                                   |



|           |      | 2008<br>(Rupees i | 2007<br>in '000) |
|-----------|------|-------------------|------------------|
|           |      | 173,567           | 179,861          |
|           |      | 108               | 77               |
| ceivables |      | 13,153            | 8,280            |
|           |      | 2,077             | 2,077            |
|           |      | 188,905           | 190,295          |
|           | 10.1 | (26,154)          | (26,154)         |
|           |      | 162,751           | 164,141          |
|           |      |                   |                  |
|           |      | 26,154            | 26,154           |
|           |      | -                 | -                |
|           |      | 26,154            | 26,154           |
|           |      |                   |                  |
|           | 11.1 | 107,138           | 121,588          |





|                             |                             |                           |                               |                             | 2007                   |                               |   |                                   |
|-----------------------------|-----------------------------|---------------------------|-------------------------------|-----------------------------|------------------------|-------------------------------|---|-----------------------------------|
|                             |                             | Cost                      |                               | D                           | epreciation            |                               |   |                                   |
|                             | As at<br>January 1,<br>2007 | Additions /<br>(diposals) | As at<br>December<br>31, 2007 | As at<br>January 1,<br>2007 | Charge /<br>(diposals) | As at<br>December<br>31, 2007 | Net book<br>value as at<br>December 31,<br>2007 | Rate of<br>depre-<br>ciation<br>% |
|                             |                             |                           |                               | (Rupees                     | s in '000)             |                               |   |                                   |
| Leasehold land              | 100                         | -                         | 100                           | -                           | -                      | -                             | 100   |                                   |
| Building on lease hold land | 112,149                     | -                         | 112,149                       | 22,578                      | 2,804                  | 25,382                        | 86,767  | 2.50                              |
| Furniture and fixtures      | 31,243                      | 81                        | 31,324                        | 24,018                      | 3,559                  | 27,577                        | 3,747   | 20.00                             |
| Motor vehicles              | 72,303                      | 17,217<br>(10,100)        | 79,420                        | 48,536                      | 12,475<br>(7,181)      | 53,830                        | 25,590  | 20.00                             |
| Office equipment            | 28,848                      | 4,484<br>(461)            | 32,871                        | 26,779                      | 2,822<br>(461)         | 29,140                        | 3,731   | 33.33                             |
| Electrical appliances       | 7,962                       | 176<br>(318)              | 7,820                         | 5,497                       | 928<br>(258)           | 6,167                         | 1,653   | 20.00                             |
|                             | 252,605                     | 21,958                    | 263,684                       | 127,408                     | 22,588                 | 142,096                       | 121,588   |                                   |
|                             |                             | (10,879)                  |                               |                             | (7,900)                |                               |   |                                   |
|                             |                             |                           |                               |                             |                        |                               |   |                                   |

**11.1.1** Included in cost of property and equipment are fully depreciated items still in use having cost of:

|                       | (Rupees in '000) |
|-----------------------|------------------|
| Furniture and fixture | 24,718           |
| Motor vehicles        | 30,194           |
| Office equipment      | 27,845           |
| Electrical appliances | 3,770            |

**11.2** Details of disposals of fixed assets whose original cost or the book value exceeds Rs. 1 million or Rs. 250,000 which ever is less and assets disposed off to the chief executive or to a director or to executives or to any related party, irrespective of the value, are as follows:

| Description                |            | Accumulated depreciation | Net<br>book<br>value | Sale<br>proceeds | ·                       | Particular of purchaser           |
|----------------------------|------------|--------------------------|----------------------|------------------|-------------------------|-----------------------------------|
| Motor vehicles             |            | (Rupee                   | s in 000             |                  | -                       |                                   |
|                            | 500        | 500                      |                      | FO               | Commonwookow            | In any un Dahman Khan (Employed)  |
| Suzuki Cultus              | 560        | 560<br>169               | 677                  | 56<br>677        | Company policy          | Inam ur Rahman Khan (Employee)    |
| Honda City                 | 846<br>555 | 555                      | 077                  | 56               | -do-<br>-do-            | Amer Hussain (Former Employee)    |
| Suzuki Cultus              |            |                          | -                    |                  |                         | Farah Akber (Employee)            |
| Toyota Corolla             | 879        | 527                      | 352                  | 352              | -do-                    | Shoaib Ali Khan (Former Employee) |
| Honda City                 | 795        | 636                      | 159                  | 159              | -do-                    | Khurram Noor (Former Employee)    |
| Honda Civic                | 1,564      | 313                      | 1,251                | 1,550            | Negotiation             | Salim Yusuf (Former Employee)     |
| Honda City                 | 785        | 785                      | -                    | 530              | -do-                    | Iftikhar Ahmed (Former Employee)  |
| Honda City                 | 845        | 845                      | -                    | 530              | -do-                    | Shahid Usman (Former Employee)    |
| Honda Civic                | 1,280      | 1,280                    | -                    | 686              | -do-                    | -do-                              |
| Toyota Estima              | 2,652      | 2,122                    | 530                  | 1,061            | Board approved contract | Irfan Siddiqui (Former Employee)  |
| Toyota Crown               | 2,931      | 2,931                    | -                    | 293              | -do-                    | -do-                              |
| Land Cruiser Parado        | 5,350      | 3,210                    | 2,140                | 2,140            | -do-                    | Istaqbal Mehdi (Former MD)        |
| Toyota Camry Sedan         | 2,750      | 1,100                    | 1,650                | 1,650            | -do-                    | -do-                              |
| Electrical appliances      |            |                          |                      |                  |                         |                                   |
| Generator                  | 900        | 540                      | 360                  | 360              | Board approved contract | Istagbal Mehdi (Former MD)        |
| Home Theater               | 831        | 498                      | 333                  | 333              | -do-                    | -do-                              |
| Hot Water Heating System   | 460        | 276                      | 184                  | 184              | -do-                    | -do-                              |
| Generator                  | 900        | 540                      | 360                  | 360              | -do-                    | -do-                              |
|                            |            |                          |                      |                  |                         |                                   |
| Office equipment           |            |                          |                      |                  |                         |                                   |
| Toshiba Note Book          | 155        | 155                      | -                    | -                | Board approved contract | Istaqbal Mehdi (Former MD)        |
| Computer and related items | 100        | 93                       | 7                    | 7                | -do-                    | -do-                              |
| Furniture and fixtures     |            |                          |                      |                  |                         |                                   |
| Furniture                  | 500        | 300                      | 200                  | 200              | Board approved contract | Istaqbal Mehdi (Former MD)        |
| i urinture                 | 500        | 500                      | 200                  | <i>ω</i> 00      | bound approved confider | istuqua menta (ronner mD)         |
|                            |            |                          |                      |                  |                         |                                   |

#### 12. DEFERRED TAX ASSETS / (LIABILITY)

Debit / (credit) balances arising on account of Accelerated tax depreciation allowance Provision for staff retirement gratuity and compensated absences Other staff benefits Finance lease arrangements Provision against non-performing advances Surplus / (deficit) on revaluation of 'available-for-sale' securities

**12.1** Deferred tax asset has not been recognised in respect of provision for diminution / impairment in the value of securities amounting to Rs. 3,863 million, as future capital gain against it is exempt from tax.

Debit / (credit) balances arising on account of Accelerated tax depreciation allowance Provision for staff retirement gratuity and compensated absences Other staff benefits Finance lease arrangements Provision against non-performing advances Surplus / (deficit) on revaluation of 'available-for-sale' securities



|    | Balance<br>January 01,<br>2008 | Recognised in profit and loss | Recognised<br>in equity | Balance<br>December 31,<br>2008 |
|----|--------------------------------|-------------------------------|-------------------------|---------------------------------|
|    |                                | (Rupe                         | es in '000)             |                                 |
| of |                                |                               |                         |                                 |
|    | 5,821                          | (1,585)                       | -                       | 4,236                           |
|    |                                |                               |                         |                                 |
|    | 3,793                          | 1,436                         | -                       | 5,229                           |
|    | 4,970                          | -                             | -                       | 4,970                           |
|    | (282,379)                      | 30,291                        | -                       | (252,088)                       |
|    | 111,795                        | 252,574                       | -                       | 364,369                         |
|    |                                |                               |                         |                                 |
|    | (22,166)                       | -                             | 21,680                  | (486)                           |
|    | (178,166)                      | 282,716                       | 21,680                  | 126,230                         |

| of | Balance<br>January 01,<br>2007 | Recognised in<br>profit and loss<br>(Rup | Recognised<br>in equity<br>bees in '000) | Balance<br>December 31,<br>2007 |
|----|--------------------------------|--|--|---------------------------------|
| וכ | 6,130                          | (309)                                    | -  | 5,821                           |
|    | 6,477                          | (2,684)                                  | -  | 3,793                           |
|    | 4,970                          | -  | -  | 4,970                           |
|    | (301,161)                      | 18,782                                   | -  | (282,379)                       |
|    | 124,417                        | (12,622)                                 | -  | 111,795                         |
|    | 104                            |  |  | (00,100)                        |
|    | 134                            | -  | (22,300)                                 | (22,166)                        |
|    | (159,033)                      | 3,167                                    | (22,300)                                 | (178,166)                       |
|    |                                |  |  |                                 |





#### **13. BORROWINGS FROM FINANCIAL INSTITUTIONS**

|      |  |        | 2008<br>(Rupees | 2007<br>s in <b>'000)</b> |
|------|--|--------|-----------------|---------------------------|
|      | In Pakistan  | =      | 6,370,782       | 8,644,000                 |
| 13.1 | Particulars of borrowings with respect to currencies |        |                 |                           |
|      | In local currency                                    | =      | 6,370,782       | 8,644,000                 |
| 13.2 | Details of borrowings secured / unsecured            |        |                 |                           |
|      | Secured  |        |                 |                           |
|      | Repurchase agreement borrowings                      | 13.2.1 | 3,351,634       | 3,450,210                 |
|      | Term finance certificates (TFCs)                     | 13.2.2 | 1,650,000       | 1,750,000                 |
|      | Borrowings from SBP under LTF-EOP                    | 13.2.3 | 369,148         | 443,790                   |
|      | Unsecured  |        |                 |                           |
|      | Term finance certificates (TFCs)                     | 13.2.4 | 1,000,000       | 3,000,000                 |
|      |  | -      | 6,370,782       | 8,644,000                 |
|      |  | =      |                 |                           |

#### 13.2.1 Repurchase agreement borrowings

The company has arranged borrowings from various financial institutions against sale and repurchase of government securities. The mark-up on these finances range between 11.00 (2007: 9.25) percent per annum and 14.90 (2007: 9.55) percent per annum with maturity ranging from two days (2007: three days) to six days (2007: one month).

#### 13.2.2 Term finance certificates (non-participatory)

This represents finance obtained through issue of privately placed term finance certificates of five years maturity. The mark-up is payable on quarterly basis and the principal is repayable in five equal semi annual instalments commencing 36 months from the date of disbursement. The facility is secured by first hypothecation charge ranking pari passu, on existing and future assets of the company. The rate of profit is 3 months KIBOR ask rate plus 65 (2007: 65) basis points. As at December 31, 2008 the effective rate ranges between 15.81 and 16.15 (2007: 11.00 to 11.27) percent per annum.

#### 13.2.3 LTF-EOP facility from SBP

In order to facilitate the export oriented projects, SBP has introduced a scheme to refinance the fixed term loan availed from Banks / DFIs.

A one time swap facility option under the Scheme (LTF - EOP) has been extended to textile sector for import of plant and machinery, allowed by the State Bank of Pakistan through their SMED Circular No. 19 of 2006. The loan is repayable over a maximum period of 7.5 years from the date of first disbursement with mark-up payable at maximum of 5 percent per annum.

The sanctioned limit was Rs. 1,000 million. The outstanding balance under swap arrangement amounts to Rs. 369.148 million as at December 31, 2008 (2007: Rs. 443.790 million)

#### 13.2.4 Term finance certificates (non-participatory)

These represent finances obtained through issue of privately placed term finance certificates of five years maturity. The mark-up is payable semi-annually. The rate of profit is 85 (2007: 85 to 170) basis points over the cut-off yield of the last successful auction of six month T bills. As at December 31, 2008 the effective rate is 12.34 (December 31, 2007: 9.99 to 10.75) percent per annum.

#### 14. DEPOSITS AND OTHER ACCOUNTS

Certificates of investment (COI) / deposits **Financial institutions** Others

> The profit rates on these COIs range between 9.75 (2007: 9.45) and 14.03 (2007: 10.25) percent per annum. The COIs are due for maturity between January 19, 2009 and March 22, 2010 (2007: January 28, 2008 to March 22, 2010). Included in COIs is an amount of Rs. 35 million (2007: Rs. 1,945 million) payable within twelve months. All COIs / deposits are in local currency.

#### **15. OTHER LIABILITIES**

Mark-up / return / interest payable in local curre Accrued liabilities Retention money payable Taxation Staff retirement gratuity Security deposits against finance lease Employees' compensated absences Payable on account of purchase of marketable Other liabilities

#### 16. SHARE CAPITAL

#### 16.1 Authorised Share Capital

| 2008<br>(Number | 2007<br>• of shares) |   |
|-----------------|----------------------|---|
| 400.000         | 400.000              | C |

16.2

|  | 400,000            | 400,000            | Ordinary shares of Rs. 25,000 each                        | 10,000,000             | 10,000,000             |
|--|--------------------|--------------------|---|------------------------|------------------------|
| 2 Issued, Subscribed and Paid-up Share Capital |                    |                    |   |                        |                        |
|  | 2008<br>(Number    | 2007<br>of shares) |   |                        |                        |
|  | 25,950             | 25,950             | Ordinary shares of Rs. 25,000 each<br>issued for cash     | 648,750                | 648,750                |
|  | 214,050<br>240,000 | 214,050<br>240,000 | Ordinary shares of Rs. 25,000 each issued as bonus shares | 5,351,250<br>6,000,000 | 5,351,250<br>6,000,000 |
|  |                    |                    |   |                        |                        |

December 31, 2008.

16.3 Reserves

Capital reserves Revenue reserves

42



#### 2008 2007 (Rupees in '000)

| -      | 1,875,000 |
|--------|-----------|
| 37,500 | 72,500    |
| 37,500 | 1,947,500 |

|              |        | 2008<br>(Rupe | 2007<br>es in ' <b>000)</b> |
|--------------|--------|---------------|-----------------------------|
| rency        |        | 66,979        | 119,580                     |
|              |        | 65,835        | 134,826                     |
|              |        | 22            | 1,737                       |
|              |        | 470,901       | 242,258                     |
|              | 29.1.3 | 5,393         | 4,151                       |
|              | 9.2.2  | 130,968       | 127,759                     |
|              |        | 9,291         | 6,429                       |
| e securities |        | -             | 3,345                       |
|              |        | 1,260         | 4,105                       |
|              |        | 750,649       | 644,190                     |
|              |        |               |                             |

The State Bank of Pakistan (SBP) on behalf of the Government of Pakistan (GOP) and Kuwait Investment Authority (KIA) on behalf of Government of Kuwait each held 120,000 (2007 : 120,000) ordinary shares of the company as at

|        | 2008      | 2007        |
|--------|-----------|-------------|
|        | (Rupe     | es in '000) |
| 16.3.1 | 3,288,822 | 3,368,867   |
| 16.3.2 | 3,158,890 | 2,422,404   |
| _      | 6,447,712 | 5,791,271   |
|        |           |             |





#### 16.3.1 Capital reserves

| Statutory reserve - compulsory reserve                                  | 16.3.1.1 | 2008<br>(Rupee | 2007<br>es in '000) |
|---|----------|----------------|---------------------|
| At beginning of the year  |          | 3,288,822      | 2,998,991           |
| Add: Transfer during the year   |          | -              | 289,831             |
|   | _        | 3,288,822      | 3,288,822           |
| Special reserve   | 16.3.1.2 |                |                     |
| At beginning of the year<br>Less: Transfer to marketable and government |          | 80,045         | 80,045              |
| securities reserve  |          | (80,045)       | -                   |
|   |          | -              | 80,045              |
|   |          | 3,288,822      | 3,368,867           |

#### 16.3.1.1 Statutory reserve

According to BPD Circular No. 15 dated May 31, 2004 issued by the SBP, an amount not less than 20% of the after tax profits shall be transferred to create a reserve fund till such time the reserve fund equals the amount of the paid-up capital and after that a sum not less than 5% of profit after tax shall be credited to the statutory reserve. Due to loss during the year the transfer during the year is Nil (2007: Rs.289.831 million).

#### 16.3.1.2 Special reserve

This was created under Income Tax Ordinance, 1979 (now repealed) and has been transferred to marketable and government securities reserve.

#### 16.3.2 Revenue reserves

|              |                                       |          | 2008      | 2007        |
|--------------|---------------------------------------|----------|-----------|-------------|
|              |                                       |          | (Rupee    | es in '000) |
| Contingenci  | es reserve                            | 16.3.2.1 |           |             |
| At beginning | g of the year                         |          | 232,751   | 182,065     |
|              | er during the year                    |          | 42,086    | 50,686      |
|              |                                       | _        | 274,837   | 232,751     |
| Marketable a | and government securities reserve     | 16.3.2.2 |           |             |
| At beginning | g of the year                         |          | 2,189,653 | 1,523,268   |
| Add: Transfe | er during the year                    |          | 614,355   | 666,385     |
| Add: Transfe | er from special reserve               |          | 80,045    | -           |
|              |                                       | _        | 2,884,053 | 2,189,653   |
|              |                                       |          | 3,158,890 | 2,422,404   |
| 04 0         | • • • • • • • • • • • • • • • • • • • |          |           |             |

#### 16.3.2.1 Contingencies reserve

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Effective December 31, 2000 the company has set up a separate 'contingencies reserve' to which an amount, equal to 1% of the outstanding balance as at the year end, of loans and advances, leases and TFCs considered good, excluding balance relating to back to back lending and financings against sovereign guarantees is appropriated from the profit.

#### 16.3.2.2 Marketable and government securities reserve

The company has set up a separate 'marketable and government securities reserve' at a minimum of 25% of shareholders' funds to provide sufficient cushion against volatility in the value of the stock market portfolio and government securities.

#### 17. (DEFICIT) / SURPLUS ON REVALUATION **OF 'AVÁILABLE-FOR-SALE' SECURITIES-NET** OF TAX

Federal and provincial government securities Quoted shares Other securities

#### **18. CONTINGENCIES AND COMMITMENTS**

by the department.

The company has also requested CBR to refer the above matter to 'Alternate Dispute Resolution Committee' (ADRC), a mechanism available to provide an opportunity to tax payer for an easy and efficient resolution of dispute.

#### 18.2 Other contingencies

Direct credit substitute – guarantee issue

#### 18.3 Other commitments

Underwriting commitment Undisbursed sanctions for financial assist - equity participation

- loans and advances

#### 18.3.1 This amount includes commitments to

#### 19. MARK - UP / RETURN / INTEREST EARN

On loans and advances to customers

- On investments in:
- 'Available-for-sale' securities
- 'Held-to-maturity' securities

On deposits with financial institutions On securities purchased under resale ag





| 2008 |            | 2007  |
|------|------------|-------|
|      | (Rupees in | '000) |

| 902      | -      |
|----------|--------|
| (59,956) | 39,037 |
| 108      | 2,127  |
| (58,946) | 41,164 |
|          |        |

18.1 During the year ended December 31, 2005 the Income Tax Authorities finalised the assessment for the tax year 2003, raising a tax demand of Rs. 137 million on account of allocation of 'Common Expenses' relating to 'Capital Gains'. The management considers that the tax department has misinterpreted the provisions of section 67 of the Income Tax Ordinance, 2001 read with Rule 13 of the Income Tax Rules, 2002, wherein the tax authorities have allocated 'Common Expenses' including financial cost relating to 'Capital Gains' by taking into account the amount of 'Capital Gains' rather than the 'Cost of Investments'. The company therefore, filed an appeal before CIT (Appeals), who had maintained the above allocation. The company filed another appeal before Income Tax Appellate Tribunal (ITAT) who has set aside the matter with a directive to the tax authorities that the allocation of financial cost has to be made by taking into account the cost of investments rather than the gross turnover. Further, the company has made representation before the member of CBR for necessary clarification that the allocation of expenses has to be made in relation to investment cost, rather than the amount of capital gain on the sale of specific shares. Based on the above facts the company is confident that the case will be decided in its favour and the company will not be liable to taxes on capital gains on the basis used

|                        |        | 2008      | 2007        |
|------------------------|--------|-----------|-------------|
|                        |        |           | es in '000) |
| ed                     |        | 1,550     | 9,846       |
|                        |        |           |             |
|                        |        | -         | 71,000      |
| stance in the form of: | 18.3.1 | 1,135,100 | 191,220     |
|                        | 101011 | 200,936   | 532,400     |
|                        |        | 1,336,036 | 794,620     |
| o related parties.     |        |           |             |
|                        |        |           |             |
| NED                    |        |           |             |
|                        |        | 387,178   | 527,749     |
|                        |        | 111,658   | 71,560      |
|                        |        | -         | 1,777       |
|                        |        | 406,084   | 412,294     |
| greements              |        | 253,625   | 488,523     |
| ,                      |        | 1,158,545 | 1,501,903   |
|                        |        |           |             |





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#### 20. MARK-UP / RETURN / INTEREST EXPENSED

|     |   |        | (Rupee                              | 2007<br>es in '000)                           |
|-----|---|--------|-------------------------------------|---|
|     | Deposits / borrowings from financial institutions<br>Securities sold under repurchase agreement<br>Other short term borrowings                        |        | 486,850<br>63,716<br>625<br>551,191 | 728,848<br>164,693<br>789<br>894,330          |
| 21. | GAIN / (LOSS) ON SALE OF SECURITIES   |        |                                     |   |
|     | Federal Government Securities<br>- Market treasury bills<br>- Pakistan investment bonds<br>Shares - listed securities<br>Shares - unquoted securities | _      | 2<br>279,579<br>1,050<br>280,631    | 53<br>61<br>1,266,513<br>(3,900)<br>1,262,727 |
| 22. | OTHER INCOME  |        |                                     |   |
|     | Profit on sale of operating fixed assets<br>Others  | _      | 3,028<br>29,687<br>32,715           | 1,135<br>57,892<br>59,027                     |
| 3.  | ADMINISTRATIVE EXPENSES   |        |                                     |   |
|     | Salaries, allowances and employees' benefits<br>Directors' remuneration (including remuneration   |        | 118,360                             | 170,653                                       |
|     | of Chief Executive)   | 00.1.4 | 38,124                              | 51,874  |
|     | Provision for gratuity<br>Employer's contribution to the provident fund   | 29.1.4 | 6,972<br>5,785                      | 9,053<br>5,173                                |
|     | Travelling and conveyance   |        | 9,074                               | 14,938  |
|     | Rent and rates  |        | 9,129                               | 8,642   |
|     | Utilities   |        | 3,168                               | 2,716   |
|     | Communication   |        | 7,409                               | 7,720   |
|     | Professional training and staff welfare   |        | 537                                 | 1,288   |
|     | Advertisements, periodicals and membership dues   |        | 5,826                               | 7,217   |
|     | Printing and stationery   |        | 2,615                               | 2,262   |
|     | Depreciation  | 11.1   | 15,776                              | 22,588  |
|     | Auditors' remuneration  | 23.1   | 4,928                               | 2,031   |
|     | Legal, consultancy and other professional services  |        | 20,739                              | 21,118  |
|     | Repairs and maintenance   |        | 16,260                              | 13,575  |
|     | Motor vehicle expenses  |        | 8,989                               | 7,372   |
|     | Insurance   |        | 2,758                               | 2,574   |
|     | Donations   |        | -                                   | 50  |
|     | Entertainment   |        | 1,516                               | 1,419   |
|     | Bank charges  |        | 220                                 | 196   |
|     | Miscellaneous   |        | 8,017                               | 47,829  |
|     |   | =      | 286,202                             | 400,288                                       |
|     | 23.1 Auditor's remuneration   |        |                                     |   |
|     | Audit fee   |        | 950                                 | 886   |
|     | Fee for half yearly review  |        | 365                                 | 339   |
|     | Special certifications and sundry advisory services   |        | 3,326                               | 639   |
|     |   |        |                                     |   |
|     | Out of pocket expenses  |        | 287                                 | 167   |

2008

2007

#### 24. OTHER CHARGES

Penalties imposed by the State Bank of Pakistar

#### 25. TAXATION

For the year

- Current

- Deferred

#### 25.1 Relationship between tax expense and

(Loss) / profit before taxation

Tax at the applicable rate of 35% (2007: 3 Net tax effect on income taxed at reduced Net tax effect of expenses not subject to t Others

#### 26. BASIC AND DILUTED (LOSS) / EARNING

(Loss) / profit for the year

Weighted average number of ordinary sha

Basic (loss) / earnings per share

December 31, 2007.

#### 27. CASH AND CASH EQUIVALENTS

Cash and balances with treasury banks Balances with other banks

## 28. STAFF STRENGTH

Permanent Temporary / on contractual basis Own staff strength at the end of the year

Outsourced

Total staff strength



|                     | 2008<br>(Rupee | 2007<br>es in ' <b>000)</b> |
|---------------------|----------------|-----------------------------|
| ın                  | 50             | 55                          |
|                     |                |                             |
|                     | 312,315        | 296,943                     |
|                     | (282,716)      | (3,167)                     |
|                     | 29,599         | 293,776                     |
| d accounting profit |                |                             |
|                     | (4,072,470)    | 1,742,932                   |
| 35%)                | (1,425,365)    | 610,026                     |
| ed rates            | (50,436)       | (54,664)                    |
| tax                 | 1,480,815      | (255,638)                   |
|                     | 24,585         | (5,948)                     |
|                     | 29,599         | 293,776                     |
| GS PER SHARE        |                |                             |
|                     | (4,102,069)    | 1,449,156                   |
|                     | (Number        | r in '000)                  |
| nares               | 240            | 240                         |
|                     | (Rupees)       |                             |
|                     | (17,092)       | 6,038                       |
|                     |                |                             |

26.1 There were no convertible diluted potential ordinary shares outstanding as on December 31, 2008 and

#### (Rupees in '000)

| 17,179    | 24,849    |
|-----------|-----------|
| 2,759,358 | 5,349,009 |
| 2,776,537 | 5,373,858 |
|           |           |
| (Nu       | mber)     |
| 59        | 58        |
| 17        | 16        |
| 76        | 74        |
|           | 05        |
| 32        | 35        |
| 108       | 109       |
|           |           |





#### 29. DEFINED BENEFIT PLAN

| 29.1 Staff retirement gratuity  |        | 2008     | 2007       |
|---|--------|----------|------------|
| 29.1.1 Principal actuarial assumptions                                  |        | (% pe    | er anum)   |
| Discount rate   |        | 15       | 10         |
| Expected rate of increase in salaries                                   |        | 15       | 9          |
| Expected rate of return on investments                                  |        | 15       | 10         |
| Normal retirement age   |        | 60 years | 60 years   |
| 29.1.2 Reconciliation of payable to defined benefit plan                |        |          |            |
|   |        | 2008     | 2007       |
| Dresset using of defined here ft abligations                            |        | (Rupee   | s in '000) |
| Present value of defined benefit obligations                            | 29.1.5 | 40,136   | 27,370     |
| Fair value of plan assets   | 29.1.6 | (9,620)  | (7,198)    |
| Tail value of plan asses  | ۵.1.0  | 30,516   | 20,172     |
| Unrecognised actuarial losses   |        | (25,123) | (16,021)   |
|   |        | 5,393    | 4,151      |
| 29.1.3 Movement in liability  |        | - ,      |            |
| Opening balance   |        | 4,151    | 23,915     |
| Expense charged in the current year                                     | 29.1.4 | 6,972    | 9,053      |
| Company's contribution to gratuity fund                                 |        | (5,730)  | (28,817)   |
| Closing balance   |        | 5,393    | 4,151      |
| 29.1.4 Gratuity charge for the year                                     |        |          |            |
| Current service cost  |        | 3,864    | 4,357      |
| Interest cost   |        | 2,790    | 4,518      |
| Expected return on plan assets  |        | (789)    | (663)      |
| Actuarial loss amortised  |        | 1,107    | 841        |
|   |        | 6,972    | 9,053      |
| 29.1.5 Reconciliation of present value of<br>defined benefit obligation | =      |          |            |
| Opening balance of defined benefit obligation                           |        | 27,370   | 44,720     |
| Current service cost  |        | 3,864    | 4,357      |
| nterest cost  |        | 2,790    | 4,518      |
| Actuarial benefits paid during the year                                 |        | (4,223)  | (28,472)   |
| Actuarial gain on obligation  |        | 10,335   | 2,247      |
| Closing balance of defined benefit obligation                           | _      | 40,136   | 27,370     |
| 9.1.6 Reconciliation of fair value of plan assets                       |        |          |            |
| Dpening fair value of plan assets                                       |        | 7,198    | 6,244      |
| Expected return on plan assets during the year                          |        | 789      | 663        |
| Actual contributions made by the employer                               |        | 5,730    | 28,816     |
| Actual benefits paid during the year                                    |        | (4,223)  | (28,472)   |
| Actuarial gain / (loss) on plan assets                                  |        | 126      | (53)       |
| Closing fair value of plan assets                                       |        | 9,620    | 7,198      |

Actual return on plan assets is 9.5% as at December 31, 2008.

#### 29.1.7 Historical information of defined benefit plan

| 2008<br>2007<br>2006<br>2005<br>2004<br>29.1.8 Break up of investments  |
|---|
| Bank balances<br>Musharika deposits   |
| <ul><li>29.1.9 The expected gratuity expense for the year</li><li>29.1.10 The Company operates an approved fund contributions are made both by the Comp %) of basic salary.</li></ul> |
| COMPENSATION OF DIRECTORS AND   |
| Fee<br>Managerial remuneration<br>Charge for defined benefit plan<br>Contribution to defined contribution plan<br>Rent and house maintenance<br>Utilities<br>Medical<br>Others        |
| No. of persons  |
|   |

**30.1** The Chief Executive and certain executives are also provided with other facilities, including the free use of company maintained car. **30.2** The compensation for 2008 includes remuneration and retirement benefits of outgoing chief executive till November 25, 2008.

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| Present value<br>of the defined<br>benefit plan | Fair value<br>of the plan<br>assets | Deficit<br>in the<br>plan | Gain / (loss)<br>on plan<br>liabilities<br>due to<br>experience | Gain / (loss)<br>on plan<br>assets<br>due to<br>experience |
|---|-------------------------------------|---------------------------|---|--|
|   | (Ri                                 | upees in '000             | )   |  |
| 40,136  | 9,620                               | (30,516)                  | (10,335)  | 126  |
| 27,370  | 7,198                               | (20,172)                  | (2,247)   | (53)   |
| 44,720  | 6,243                               | (38,477)                  | (3,461)   | (221)  |
| 35,320  | 2,427                               | (32,893)                  | (4,351)   | (593)  |
| 33,354  | 7,153                               | (26,201)                  | 427   | 513  |
|   |                                     |                           |   |  |
|   |                                     |                           | 2008  | 2007   |
|   |                                     |                           |   | %  |
|   |                                     |                           | 40  | 4  |
|   |                                     | _                         | 60  | 96   |
|   |                                     |                           | 100   | 100  |
|   |                                     |                           |   |  |

ear ending December 31, 2009 works out to be Rs.10.930 million.

aded contributory provident fund for all its permanent employees to which monthly npany (at 10 % of basic salary), and by the employees (at the rate of 10 % - 30

#### **EXECUTIVES**

| Chief E | xecutive | Direct     | tors           | Executives |         |  |
|---------|----------|------------|----------------|------------|---------|--|
| 2008    | 2007     | 2008       | 2007           | 2008       | 2007    |  |
|         |          | (Rupees in | n <b>'000)</b> |            |         |  |
|         |          |            |                |            |         |  |
|         |          | 0 500      | 0.000          |            |         |  |
| -       | -        | 3,530      | 2,380          | -          | -       |  |
| 19,395  | 33,304   | -          | -              | 55,228     | 78,963  |  |
| 652     | 656      | -          | -              | 3,393      | 2,270   |  |
| 782     | 787      | -          | -              | 4,409      | 2,352   |  |
| 4,130   | 3,637    | -          | -              | 24,852     | 15,595  |  |
| 142     | 175      | -          | -              | 5,523      | 3,465   |  |
| 198     | 715      | -          | -              | 4,009      | 2,826   |  |
| 12,896  | 6,778    | -          | 5,775          | -          | -       |  |
| 38,195  | 46,052   | 3,530      | 8,155          | 97,414     | 105,471 |  |
|         |          |            |                |            |         |  |
| 2       | 1        | 5          | 5              | 44         | 30      |  |





31.

#### 31. FAIR VALUE OF FINANCIAL INSTRUMENTS

| .1 On balance sheet financial instruments |  | 2          | 008        | 2           | 2007       |  |
|---|--|------------|------------|-------------|------------|--|
|   |  | Book value | Fair value | Book value  | Fair value |  |
|   |  |            | (Rupe      | es in '000) |            |  |
|   | Financial Assets                         |            |            |             |            |  |
|   | - Cash balances with treasury banks      | 17,179     | 17,179     | 24,849      | 24,849     |  |
|   | - Balances with other banks              | 2,759,358  | 2,759,358  | 5,349,009   | 5,349,009  |  |
|   | - Lendings to financial institutions     | 500,000    | 500,000    | 6,591,584   | 6,591,584  |  |
|   | - Investments                            | 8,436,921  | 10,651,191 | 8,074,324   | 11,825,801 |  |
|   | - Advances                               | 3,358,935  | 3,358,935  | 4,080,121   | 4,080,121  |  |
|   | - Other assets                           | 149,598    | 149,598    | 155,861     | 155,861    |  |
|   |  | 15,221,991 | 17,436,261 | 24,275,748  | 28,027,225 |  |
|   | Financial Liabilities                    |            |            |             |            |  |
|   | - Borrowings from financial institutions | 6,370,782  | 6,370,782  | 8,644,000   | 8,644,000  |  |
|   | - Deposits and other accounts            | 37,500     | 37,500     | 1,947,500   | 1,947,500  |  |
|   | - Other liabilities                      | 274,355    | 274,355    | 397,781     | 397,781    |  |
|   |  | 6,682,637  | 6,682,637  | 10,989,281  | 10,989,281 |  |
|   |  |            |            |             |            |  |

The fair value of investments in listed securities is based on market rates of the Karachi Stock Exchange. Fair value of unquoted equity investments is determined on the basis of break-up value based on the latest available financial statements.

Fair value of fixed term loans and advances, other assets, other liabilities and fixed term deposits cannot be calculated with sufficient reliability due to absence of current and active market for such assets and liabilities and reliable data regarding market rates for similar instruments.

#### 32. SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

The segment analysis with respect to business activities is as follow

| The segment analysis with respect to busin                                    | ness activities i | s as follows:       |                       |             |            |                       |
|---|-------------------|---------------------|-----------------------|-------------|------------|-----------------------|
|   |                   | Tressur             | 2008                  | Conital     | Othere     | Total                 |
|   | Corporate         | Treasury<br>Banking | Investment            | Capital     | Others     | Total                 |
|   | Finance           | Бапкінд             | Markets<br>(Rupees ir | · '000)     |            |                       |
|   |                   |                     | (itupees ii           | 1 000)      |            |                       |
| Total income - gross  | 436,364           | 786,727             | 3,697                 | 436,742     | 15,037     | 1,678,567             |
| Total mark-up / return / interest expense<br>Segment provision / impairment / | (433,073)         | (118,118)           | -                     | -           | -          | (551,191)             |
| unrealised losses   | (634,088)         | (150,000)           | -                     | (4,129,506) | -          | (4,913,594)           |
|   | (1,067,161)       | (268,118)           | -                     | (4,129,506) | -          | (5,464,785)           |
| Net operating income  | (630,797)         | 518,609             | 3,697                 | (3,692,764) | 15,037     | (3,786,218)           |
| Administrative expenses and   |                   |                     |                       |             |            | (-,, -,               |
| other charges   |                   |                     |                       |             |            | (286,252)             |
| Profit before taxation  |                   |                     |                       |             |            | (4,072,470)           |
|   |                   |                     |                       |             |            |                       |
| Segment assets - net  | 3,908,126         | 7,732,843           | - [                   | 3,384,138   | 443,405    | 15,468,512            |
| Segment non-performing loans  | 1,278,058         | -                   | -                     | -           | -          | 1,278,058             |
| Segment provision required and held   | 910,181           | _                   |                       | _           | _          | 910,181               |
| Segment liabilities   | 3,019,148         | 3,389,134           |                       | _           | 750,649    | 7,158,931             |
| Segment return on net assets (ROA) %  | 9.81              | 12.74               | N                     | 6.92        | 3.21       | -                     |
| Segment cost of funds (%)   | 10.96             | 8.79                |                       | 0.52        | 5.21       |                       |
| Segment cost of funds (70)  | 10.50             | 0.75                |                       |             |            |                       |
|   |                   |                     | 2007                  |             |            |                       |
|   | Corporate         | Treasury            | Investment            | Capital     | Others     | Total                 |
|   | Finance           | Banking             | Markets               |             |            |                       |
|   |                   |                     | (Rupees in            | n '000)     |            |                       |
| m - 11  | 500 500           | 045 404             | ~ ~ ~ ~               | 4 475 450   | 55.004     | 0.050.000             |
| Total income - gross  | 598,728           | 915,464             | 7,690                 | 1,475,452   | 55,034     | 3,052,368             |
|   | (700.047)         |                     |                       |             |            |                       |
| Total mark-up / return / interest expense                                     | (529,617)         | (364,713)           | -                     | -           | -          | (894,330)             |
| Segment provision / impairment /  | 35,999            | (2.019)             |                       | (46,950)    |            | (14 702)              |
| unrealised gains  |                   | (3,812) (368,525)   | -                     | (46,950)    | -          | (14,763)<br>(909,093) |
| Not operating income  | (493,618)         |                     | 7,600                 |             | 55,034     |                       |
| Net operating income  | 105,110           | 546,939             | 7,690                 | 1,428,502   | 55,034     | 2,143,275             |
| Administrative expenses and   |                   |                     |                       |             |            | (400.040)             |
| other charges   |                   |                     |                       |             |            | (400,343)             |
| Profit before taxation  |                   |                     |                       |             |            | 1,742,932             |
|   | 4.040.470         | 11.005.440          |                       | 7.040.111   | 0.47 .01.1 |                       |
| Segment assets - net  | 4,849,479         | 11,965,412          | -                     | 7,243,114   | 347,611    | 24,405,616            |
| Segment non-performing loans/financings                                       | 1,278,058         | 150,000             | -                     | -           | -          | 1,428,058             |
| Segment provision required and held   | 910,181           | 150,000             | -                     | -           | -          | 1,060,181             |
| Segment liabilities   | 5,193,790         | 5,397,710           | -                     | -           | 822,356    | 11,413,856            |
| So smoot not up not accets $(DOA) 0/$   | 11.01             | 9.56                | -                     | 23.26       | 10.72      | -                     |
| Segment return on net assets (ROA) %<br>Segment cost of funds (%)             | 10.16             | 9.50                |                       |             |            |                       |

#### Total inc

**32.1** Under the company policy, capital market department assets are financed through equity funds.

#### 33. RELATED PARTY TRANSACTIONS

The company has related party relationship with its associates, associated undertakings, subsidiary companies, employee benefit plans, key management personnel and its directors. The company enters into transactions with related parties in the normal course of business. These transactions were carried out on commercial terms and at market rates.

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|   | 2008      | 2007        |
|---|-----------|-------------|
|   | (Rupe     | es in '000) |
| Expenses charged to a related party                                 | 10,491    | 10,212      |
| Expenses charged by   | ·         |             |
| - associates  | 3,058     | 1,902       |
| - other related party   | 13,703    | 10,956      |
|   | ,         | ,           |
| Dividend income from  |           |             |
| - associates  | 27,954    | 69,885      |
| - other related parties   | -         | 16,779      |
| Placement / COI with an associate                                   |           |             |
| Balance as at January 1,  | 35,684    | 149,381     |
| Matured during the year   | (47,205)  | (114,850)   |
| Exchange gain   | 11,521    | 1,153       |
| Excitatige gain   | (35,684)  | (113,697)   |
| Balance as at December 31   | -         | 35,684      |
|   |           |             |
| Mark-up earned on placement with an associate                       | 1,206     | 6,464       |
| Mark-up receivable on placement / COI / leases & loans and advances |           |             |
| - with associates   | 49        | 179         |
| - other related parties   | -         | 3,790       |
|   |           |             |
| Mark-up earned on loans and advances                                |           |             |
| - associates  | 4,238     | 7,206       |
| - other related parties   | -         | 16,191      |
| Loans and advances to key management personnel                      |           |             |
| Balance as at January 1,  | 14,618    | 9,126       |
| Disbursement during the year  | -         | 19,643      |
| Recovery during the year  | (10,864)  | (14,151)    |
| Receivery during the year   | (10,864)  | 5,492       |
| Balance as at December 31   | 3,754     | 14,618      |
|   |           |             |
| Advances to associates / other related parties                      | 12,500    | 197,534     |
| Mark-up expense on COI of a related party                           | 869       | 188         |
| Bank balances with an associate                                     | 6,906     | 9,886       |
| lark-up payable to other related party                              | 97        | 6           |
| nvestments in   |           |             |
| - quoted, at market values  |           |             |
| - associates  | 3,591,019 | 5,202,758   |
| - other related parties   | -         | 314,184     |
| - unquoted, at cost   |           | ,           |
| - subsidiary companies  | 81,120    | 55,020      |
| - associates  | 300,280   | 312,053     |
| - other related parties   | 500       | 500         |
| Commitments for investment in equity of / loan to associates        | 1,135,100 | 191,220     |
| Contribution made to provident fund                                 | 5,785     | 5,173       |
| Contribution made to gratuity fund                                  | 6,972     | 7,057       |
| contraction made to gratuity rund                                   | 0,012     | 1,001       |

#### Key management personnel

Key management personnel include the Managing Director, Deputy General Manager, Senior Executive Vice Presidents, Chief Financial Officer and the Company Secretary. Their salaries and other benefits amount to Rs. 51.990 million (2007: Rs. 73.928 million) and staff retirement benefits amount to Rs. 3.176 million (2007: Rs. 3.259 million).

#### 34. ASSOCIATES AND ASSOCIATED UNDERTAKINGS

The investments in associates are valued as stated in note 4.4 above. The company's associates are those companies in which it holds more than 20% of the equity or have common directorship and have significant influence includes, Al-Meezan Mutual Fund Limited, Al-Meezan Investment Management Limited, Meezan Bank Limited, The General Tyre and Rubber Company of Pakistan Limited, Plexus (Private) Limited, Falcon Greenwood (Private) Limited, Pak Kuwait Takaful Company Limited, National Clearing Company of Pakistan Limited in which company's direct percentage of holdings are 12, 30, 30, 28, 50, 25, 30 and 18 respectively. The company also holds units in Meezan Balance Fund and Meezan Islamic Income Fund.

#### 35. CAPITAL ADEQUACY

**35.1** The company's objectives when managing its capital are:

- a) To comply with the capital requirements set by the State Bank of Pakistan;
- b) To safeguard the company's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- c) To maintain a strong capital base to support the development of its business.

Capital adequacy and the use of regulatory capital are monitored regularly by the company's management, employing techniques based on the guidelines developed by the Basel Committee, as implemented by the State Bank of Pakistan. In implementing current capital requirements, SBP requires to maintain a prescribed ratio of 9% total capital to total risk-weighted assets on standalone as well a on consolidated basis using the Standardized approach of Basel-II. The Company maintains a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business.

The Company's regulatory capital is analyzed in following tiers:

- in banking and financial activities.
- entities engaged in banking and financial activities.

According to SBP guidelines on Internal Capital Adequacy Assessment Process (ICAAP), the Company also intends to implement ICAAP. The company will develop policies and methodologies to monitor and manage risk covered in Pillar-II of Basel II and to meet the challenges of ICAAP.

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- Tier 1 Capital which includes fully paid up capital, general reserves as disclosed in the financial statements and un-appropriated profits, etc. after deductions for deficit on revaluation of available for sale investments and 50% deduction for investments in the equity of subsidiary companies and significant minority investment entities engaged

Tier 2 Capital, which includes reserve on revaluation of equity investments upto a maximum of 45% of the balance after 50% deduction for investments in the equity of subsidiary companies and significant minority investments in





#### 35.2 Capital adequacy ratio

| Capital adequacy ratio  |  |   |
|---|--|---|
|   | 2008   | 2007  |
| CAP 1   | (Rupe  | es in '000)   |
| Tier 1 Capital  |  |   |
| Fully paid-up capital   | 6,000,000  | 6,000,000   |
| General Reserves as disclosed on the balance sheet  | 6,447,712  | 5,791,271   |
| (Accumulated loss) /Un-appropriated profit  | (4,079,185)  | 1,159,325   |
| Sub-Total   | 8,368,527  | 12,950,596  |
| Deductions:   | 0,000,021  | 12,000,000  |
| Deficit on account of revaluation of investments held AFS category  | 59,956   |   |
| Other deductions (50% of the amount as calculated on CAP 2)   | 773,155  | 760,105   |
| Sub-Total   | 833,111  | 760,105   |
| Total eligible Tier 1 Capital   | 7,535,416  | 12,190,491  |
| Supplementary Capital   | 7,555,410  | 12,130,431  |
| Tier 2 Capital  | _  |   |
| Deductions  | -  | -   |
| Other deductions (50% of the amount as calculated on CAP 2)   | 773,155  | 760,105   |
| Total deductions  | 773,155  | 760,105   |
| Iotal deductions  | 773,155  | 760,105   |
| Total supplementary capital eligible for capital adequacy ratio   | (773,155)  | (760,105)   |
| (Maximum upto 100% of Total eligible Tier 1 capital)  | ,  |   |
|   |  |   |
| Total eligible capital  | 6,762,261  | 11,430,386  |
| Total eligible capital  |  |   |
|   |  | 11,430,386  |
| Total eligible capital  |  | ighted Assets   |
| Total eligible capital<br>Risk weighted exposures<br>Credit risk  |  | ighted Assets<br>2007   |
| Total eligible capital Risk weighted exposures Credit risk Other sovereigns, GOP, PG, SBP other than PKR  |  | ighted Assets<br>2007   |
| Total eligible capital Risk weighted exposures Credit risk Other sovereigns, GOP, PG, SBP other than PKR PSE's  | Risk We<br>2008<br>(Rupe<br>-<br>-   | ighted Assets<br>2007<br>es in '000)<br>-<br>-  |
| Total eligible capital Risk weighted exposures Credit risk Other sovereigns, GOP, PG, SBP other than PKR PSE's Banks  | Risk We<br>2008<br>(Rupe<br>-<br>-<br>565,635  | ighted Assets<br>2007<br>es in '000)<br>-<br>-<br>1,659,752   |
| Total eligible capital Risk weighted exposures Credit risk Other sovereigns, GOP, PG, SBP other than PKR PSE's Banks Corporates   | Risk We<br>2008<br>(Rupe<br>-<br>565,635<br>3,026,186  | ighted Assets<br>2007<br>es in '000)<br>-<br>1,659,752<br>6,228,559   |
| Total eligible capital<br>Risk weighted exposures<br>Credit risk<br>Other sovereigns, GOP, PG, SBP other than PKR<br>PSE's<br>Banks<br>Corporates<br>Retail portfolio   | Risk We<br>2008<br>(Rupe<br>-<br>565,635<br>3,026,186<br>1,187   | ighted Assets<br>2007<br>es in '000)<br>-<br>1,659,752<br>6,228,559<br>1,791  |
| Total eligible capital<br>Risk weighted exposures<br>Credit risk<br>Other sovereigns, GOP, PG, SBP other than PKR<br>PSE's<br>Banks<br>Corporates<br>Retail portfolio<br>Secured by residential property  | Risk We<br>2008<br>(Rupe<br>-<br>565,635<br>3,026,186<br>1,187<br>15,985   | ighted Assets<br>2007<br>es in '000)<br>-<br>1,659,752<br>6,228,559<br>1,791<br>20,812  |
| Total eligible capital<br>Risk weighted exposures<br>Credit risk<br>Other sovereigns, GOP, PG, SBP other than PKR<br>PSE's<br>Banks<br>Corporates<br>Retail portfolio<br>Secured by residential property<br>Past due loans  | Risk We<br>2008<br>(Rupe<br>-<br>-<br>565,635<br>3,026,186<br>1,187<br>15,985<br>332,600   | ighted Assets<br>2007<br>es in '000)<br>-<br>1,659,752<br>6,228,559<br>1,791<br>20,812<br>500   |
| Total eligible capital<br>Risk weighted exposures<br>Credit risk<br>Other sovereigns, GOP, PG, SBP other than PKR<br>PSE's<br>Banks<br>Corporates<br>Retail portfolio<br>Secured by residential property<br>Past due loans<br>Listed equity investments   | Risk We<br>2008<br>(Rupe<br>-<br>565,635<br>3,026,186<br>1,187<br>15,985<br>332,600<br>330,155   | ighted Assets<br>2007<br>es in '000)<br>-<br>1,659,752<br>6,228,559<br>1,791<br>20,812<br>500<br>444,378  |
| Total eligible capital<br>Risk weighted exposures<br>Credit risk<br>Other sovereigns, GOP, PG, SBP other than PKR<br>PSE's<br>Banks<br>Corporates<br>Retail portfolio<br>Secured by residential property<br>Past due loans<br>Listed equity investments<br>Unlisted equity investments  | Risk We<br>2008<br>(Rupe<br>-<br>565,635<br>3,026,186<br>1,187<br>15,985<br>332,600<br>330,155<br>133,116  | ighted Assets<br>2007<br>es in '000)<br>-<br>1,659,752<br>6,228,559<br>1,791<br>20,812<br>500<br>444,378<br>145,317   |
| Total eligible capital<br>Risk weighted exposures<br>Credit risk<br>Other sovereigns, GOP, PG, SBP other than PKR<br>PSE's<br>Banks<br>Corporates<br>Retail portfolio<br>Secured by residential property<br>Past due loans<br>Listed equity investments<br>Unlisted equity investments<br>Investments in fixed assets   | Risk We<br>2008<br>(Rupe<br>-<br>565,635<br>3,026,186<br>1,187<br>15,985<br>332,600<br>330,155<br>133,116<br>107,138   | ighted Assets<br>2007<br>es in '000)<br>-<br>1,659,752<br>6,228,559<br>1,791<br>20,812<br>500<br>444,378<br>145,317<br>121,588  |
| Total eligible capital<br>Risk weighted exposures<br>Credit risk<br>Other sovereigns, GOP, PG, SBP other than PKR<br>PSE's<br>Banks<br>Corporates<br>Retail portfolio<br>Secured by residential property<br>Past due loans<br>Listed equity investments<br>Unlisted equity investments<br>Investments in fixed assets   | Risk We<br>2008<br>(Rupe<br>-<br>565,635<br>3,026,186<br>1,187<br>15,985<br>332,600<br>330,155<br>133,116<br>107,138<br>139,384  | ighted Assets<br>2007<br>es in '000)<br>-<br>1,659,752<br>6,228,559<br>1,791<br>20,812<br>500<br>444,378<br>145,317<br>121,588<br>8,281   |
| Total eligible capital<br>Risk weighted exposures<br>Credit risk<br>Other sovereigns, GOP, PG, SBP other than PKR<br>PSE's<br>Banks<br>Corporates<br>Retail portfolio<br>Secured by residential property<br>Past due loans<br>Listed equity investments<br>Unlisted equity investments<br>Investments in fixed assets<br>Other assets   | Risk We<br>2008<br>(Rupe<br>-<br>565,635<br>3,026,186<br>1,187<br>15,985<br>332,600<br>330,155<br>133,116<br>107,138   | ighted Assets<br>2007<br>es in '000)<br>-<br>1,659,752<br>6,228,559<br>1,791<br>20,812<br>500<br>444,378<br>145,317<br>121,588  |
| Total eligible capital<br>Risk weighted exposures<br>Credit risk<br>Other sovereigns, GOP, PG, SBP other than PKR<br>PSE's<br>Banks<br>Corporates<br>Retail portfolio<br>Secured by residential property<br>Past due loans<br>Listed equity investments<br>Unlisted equity investments<br>Investments in fixed assets<br>Other assets<br>Credit risk on off balance sheet   | Risk We<br>2008<br>(Rupe<br>-<br>-<br>565,635<br>3,026,186<br>1,187<br>15,985<br>332,600<br>330,155<br>133,116<br>107,138<br>139,384<br>4,651,386  | ighted Assets<br>2007<br>es in '000)<br>1,659,752<br>6,228,559<br>1,791<br>20,812<br>500<br>444,378<br>145,317<br>121,588<br>8,281<br>8,630,978   |
| Total eligible capital<br>Risk weighted exposures<br>Credit risk<br>Other sovereigns, GOP, PG, SBP other than PKR<br>PSE's<br>Banks<br>Corporates<br>Retail portfolio<br>Secured by residential property<br>Past due loans<br>Listed equity investments<br>Unlisted equity investments<br>Investments in fixed assets<br>Other assets<br>Credit risk on off balance sheet<br>Non market related   | Risk We<br>2008<br>(Rupe<br>-<br>565,635<br>3,026,186<br>1,187<br>15,985<br>332,600<br>330,155<br>133,116<br>107,138<br>139,384  | ighted Assets<br>2007<br>es in '000)<br>1,659,752<br>6,228,559<br>1,791<br>20,812<br>500<br>444,378<br>145,317<br>121,588<br>8,281<br>8,630,978<br>788,717  |
| Total eligible capital<br>Risk weighted exposures<br>Credit risk<br>Other sovereigns, GOP, PG, SBP other than PKR<br>PSE's<br>Banks<br>Corporates<br>Retail portfolio<br>Secured by residential property<br>Past due loans<br>Listed equity investments<br>Unlisted equity investments<br>Investments in fixed assets<br>Other assets<br>Credit risk on off balance sheet<br>Non market related   | Risk We<br>2008<br>(Rupe<br>-<br>565,635<br>3,026,186<br>1,187<br>15,985<br>332,600<br>330,155<br>133,116<br>107,138<br>139,384<br>4,651,386<br>1,336,268<br>-   | ighted Assets<br>2007<br>es in '000)<br>1,659,752<br>6,228,559<br>1,791<br>20,812<br>500<br>444,378<br>145,317<br>121,588<br>8,281<br>8,630,978<br>788,717<br>1,620   |
| Total eligible capital<br>Risk weighted exposures<br>Credit risk<br>Other sovereigns, GOP, PG, SBP other than PKR<br>PSE's<br>Banks<br>Corporates<br>Retail portfolio<br>Secured by residential property<br>Past due loans<br>Listed equity investments<br>Unlisted equity investments<br>Investments in fixed assets<br>Other assets<br>Credit risk on off balance sheet<br>Non market related<br>Market related   | Risk We           2008           (Rupe           -           -           565,635           3,026,186           1,187           15,985           332,600           330,155           133,116           107,138           139,384           4,651,386           1,336,268           -           1,336,268  | ighted Assets<br>2007<br>es in '000)<br>-<br>1,659,752<br>6,228,559<br>1,791<br>20,812<br>500<br>444,378<br>145,317<br>121,588<br>8,281<br>8,630,978<br>788,717<br>1,620<br>790,337   |
| Total eligible capital<br>Risk weighted exposures<br>Credit risk<br>Other sovereigns, GOP, PG, SBP other than PKR<br>PSE's<br>Banks<br>Corporates<br>Retail portfolio<br>Secured by residential property<br>Past due loans<br>Listed equity investments<br>Unlisted equity investments<br>Investments in fixed assets<br>Other assets<br>Credit risk on off balance sheet<br>Non market related<br>Market related<br>Equity position risk   | Risk We           2008           (Rupe           -           565,635           3,026,186           1,187           15,985           332,600           330,155           133,116           107,138           139,384           4,651,386           1,336,268           -           1,336,268           5,014,774  | ighted Assets<br>2007<br>es in '000)<br>-<br>1,659,752<br>6,228,559<br>1,791<br>20,812<br>500<br>444,378<br>145,317<br>121,588<br>8,281<br>8,630,978<br>788,717<br>1,620<br>790,337<br>11,583,662                                     |
| Total eligible capital<br>Risk weighted exposures<br>Credit risk<br>Other sovereigns, GOP, PG, SBP other than PKR<br>PSE's<br>Banks<br>Corporates<br>Retail portfolio<br>Secured by residential property<br>Past due loans<br>Listed equity investments<br>Unlisted equity investments<br>Investments in fixed assets<br>Other assets<br>Credit risk on off balance sheet<br>Non market related<br>Market related<br>Equity position risk   | Risk We           2008           (Rupe           -           -           565,635           3,026,186           1,187           15,985           332,600           330,155           133,116           107,138           139,384           4,651,386           1,336,268           -           1,336,268           5,014,774           1,454,530  | ighted Assets<br>2007<br>es in '000)<br>1,659,752<br>6,228,559<br>1,791<br>20,812<br>500<br>444,378<br>145,317<br>121,588<br>8,281<br>8,630,978<br>788,717<br>1,620<br>790,337<br>11,583,662<br>1,834,621                             |
| Total eligible capital<br>Risk weighted exposures<br>Credit risk<br>Other sovereigns, GOP, PG, SBP other than PKR<br>PSE's<br>Banks<br>Corporates<br>Retail portfolio<br>Secured by residential property<br>Past due loans<br>Listed equity investments<br>Unlisted equity investments<br>Investments in fixed assets<br>Other assets<br>Credit risk on off balance sheet<br>Non market related<br>Market related<br>Equity position risk<br>Operational risk   | Risk We           2008           (Rupe           -           565,635           3,026,186           1,187           15,985           332,600           330,155           133,116           107,138           139,384           4,651,386           1,336,268           -           1,336,268           5,014,774  | ighted Assets<br>2007<br>es in '000)<br>-<br>1,659,752<br>6,228,559<br>1,791<br>20,812<br>500<br>444,378<br>145,317<br>121,588<br>8,281<br>8,630,978<br>788,717<br>1,620<br>790,337<br>11,583,662                                     |
| Total eligible capital<br>Risk weighted exposures<br>Credit risk<br>Other sovereigns, GOP, PG, SBP other than PKR<br>PSE's<br>Banks<br>Corporates<br>Retail portfolio<br>Secured by residential property<br>Past due loans<br>Listed equity investments<br>Unlisted equity investments<br>Investments in fixed assets<br>Other assets<br>Credit risk on off balance sheet<br>Non market related<br>Market related<br>Equity position risk<br>Operational risk<br>Capital adequacy ratios  | Risk We           2008           (Rupe           -           -           565,635           3,026,186           1,187           15,985           332,600           330,155           133,116           107,138           139,384           4,651,386           1,336,268           -           1,336,268           5,014,774           1,454,530           12,456,958                     | ighted Assets<br>2007<br>es in '000)<br>1,659,752<br>6,228,559<br>1,791<br>20,812<br>500<br>444,378<br>145,317<br>121,588<br>8,281<br>8,630,978<br>788,717<br>1,620<br>790,337<br>11,583,662<br>1,834,621<br>22,839,598               |
| Total eligible capital         Risk weighted exposures         Credit risk         Other sovereigns, GOP, PG, SBP other than PKR         PSE's         Banks         Corporates         Retail portfolio         Secured by residential property         Past due loans         Listed equity investments         Unlisted equity investments         Investments in fixed assets         Other assets         Credit risk on off balance sheet         Non market related         Market related         Equity position risk         Operational risk         Capital adequacy ratios         Total eligible regulatory capital | Risk We           2008           (Rupe           -           -           565,635           3,026,186           1,187           15,985           332,600           330,155           133,116           107,138           139,384           4,651,386           1,336,268           -           1,336,268           5,014,774           1,454,530           12,456,958           6,762,261 | ighted Assets<br>2007<br>es in '000)<br>1,659,752<br>6,228,559<br>1,791<br>20,812<br>500<br>444,378<br>145,317<br>121,588<br>8,281<br>8,630,978<br>788,717<br>1,620<br>790,337<br>11,583,662<br>1,834,621<br>22,839,598<br>11,430,386 |
| Total eligible capital         Risk weighted exposures         Credit risk         Other sovereigns, GOP, PG, SBP other than PKR         PSE's         Banks         Corporates         Retail portfolio         Secured by residential property         Past due loans         Listed equity investments         Unlisted equity investments         Unlisted equity investments         Other assets         Credit risk on off balance sheet         Non market related         Market related         Equity position risk         Operational risk         Capital adequacy ratios   | Risk We           2008           (Rupe           -           -           565,635           3,026,186           1,187           15,985           332,600           330,155           133,116           107,138           139,384           4,651,386           1,336,268           -           1,336,268           5,014,774           1,454,530           12,456,958                     | ighted Assets<br>2007<br>es in '000)<br>1,659,752<br>6,228,559<br>1,791<br>20,812<br>500<br>444,378<br>145,317<br>121,588<br>8,281<br>8,630,978<br>788,717<br>1,620<br>790,337<br>11,583,662<br>1,834,621<br>22,839,598               |

#### 35.3 Types of exposures and ECAI's used

Exposures PSE's Banks Corporates Sovereigns and GOP other than PKR

35.4 Credit exposures subject to standardised approach

Exposures

GOP Banks

Corporates

#### 36. RISK MANAGEMENT

Risk taking is central to all financing activities. The Company evaluates business opportunities in terms of the risk-reward relationship. The risk that company takes are reasonable, controlled within its financial resources and credit competence.

The following key principles form part of our approach to risk management:

- -
- Committee oversees Credit Risk.

- The Risk Management function acts independently.

The risk management framework is based on prudent risk, measurement monitoring and management process which are closely aligned with all activities so as to ensure that risks are kept with an acceptable level.

#### 36.1 Credit risk

Credit Risk is the risk of loss due to the failure of a borrower to meet its credit obligations in accordance with agreed contract terms. Company's Credit process is guided by centrally established credit policies, rules and guidelines continuing to close to the market approach with aim to maintain a well-diversified portfolio of credit risk who produces a reliable and consistent return.

Company has a system of checks and balances in place around the extension of credit that are:

- an independent risk management function.
- multiple credit approvers an internal audit function



| JCR-VIS | PACRA |
|---------|-------|
|         |       |
| 4       | 4     |
| 4       | 4     |
|         |       |

| Rating<br>Category | Amount<br>Outstanding | Deduction<br>CRM<br>(Rupees in '000) | Net amount         |
|--------------------|-----------------------|--------------------------------------|--------------------|
| 1                  | 2,960                 | -                                    | 2,960              |
| 2,3                | 6,958                 | -                                    | 6,958              |
| 1<br>2             | 532,777<br>145,429    | -                                    | 532,777<br>145,429 |
| Unrated            | 5,603,262             | -                                    | 5,603,262          |
|                    | 6,291,386             | -                                    | 6,291,386          |
|                    |                       |                                      |                    |

- The Board through its subcommittee reviews and approves risk policies and tolerance limit whenever required.

- Various committees at functional level oversee the implementation of risk management policies. Market and Liquidity Risk are managed by a well-represented Asset Liability Committee (ALCO). And the Credit





Silent features of risk approval process as follows:

- Every extension of credit to any counter party requires approval by pre-defined level of authority.
- All business groups must apply consistent standards in arriving at their credit decisions.
- Every material change to a credit facility requires approval at the appropriate / pre-defined level.

The company is using Basel II standardized approach to calculate risk weighted assets against credit risk.

The company performs stress testing on its credit portfolio aaccording to SBP stress testing guidelines.

The disbursement, administration and monitoring of credit facilities is managed by Credit Administration Department (CAD) linked to various business units.

The company monitors its credit portfolio on continuing basis. Procedures are in place to identify at an early stage, credit exposure for which there may be a risk of loss.

#### 36.1.1 Segment by class of business

| 3 , , , , , , , , , , , , , , , , , , , | 2008             |         |                  |          |                  |                |
|---|------------------|---------|------------------|----------|------------------|----------------|
|   | Advances         |         | Depos            | Deposits |                  | es and<br>ents |
|   | (Rupees in '000) | Percent | (Rupees in '000) | Percent  | (Rupees in '000) | Percent        |
| Agriculture, forestry, hunting          |                  |         |                  |          |                  |                |
| and fishing                             | 114,286          | 2.68    | -                | -        | -                | -              |
| Textile                                 | 1,778,679        | 41.66   | -                | -        | -                | -              |
| Chemical and pharmaceutical             | 216,274          | 5.07    | -                | -        | 6,443            | 0.48           |
| Cement                                  | 107,783          | 2.52    | -                | -        | -                | -              |
| Sugar                                   | 259,375          | 6.08    | -                | -        | -                | -              |
| Footwear and leather garments           | 160,380          | 3.76    | 35,000           | 93.33    | -                | -              |
| Automobile and transportation           |                  |         |                  |          |                  |                |
| equipment                               | 40,760           | 0.95    | -                | -        | -                | -              |
| Electronics and electrical appliances   | 14,164           | 0.33    | -                | -        | -                | -              |
| Construction                            | 395,747          | 9.27    | -                | -        | 16,220           | 1.21           |
| Iransport, storage and communication    |                  | 6.36    | -                | -        | -                | -              |
| Financial and Insurance                 | 48,790           | 1.14    | -                | -        | 1,118,880        | 83.65          |
| Power                                   | 250,000          | 5.86    | -                | -        | 1,550            | 0.12           |
| Services                                | 87,500           | 2.05    | -                | -        | 52,069           | 3.89           |
| Individuals                             | 49,928           | 1.17    | -                | -        | -                | -              |
| Others                                  | 474,096          | 11.0    | 2,500            | 6.67     | 142,424          | 10.65          |
|   | 4,269,116        | 100.00  | 37,500           | 100.00   | 1,337,586        | 100.00         |
|   |                  |         |                  |          |                  |                |

2007

| -                                     | Advance          | es      | Depos            | Deposits |                  | s and<br>nts |
|---------------------------------------|------------------|---------|------------------|----------|------------------|--------------|
| —                                     | (Rupees in '000) | Percent | (Rupees in '000) | Percent  | (Rupees in '000) | Percent      |
| Agriculture, forestry, hunting        |                  |         |                  |          |                  |              |
| and fishing                           | 160,000          | 3.62    | -                | -        | -                | -            |
| Textile                               | 2,025,159        | 45.83   | -                | -        | 186,450          | 23.17        |
| Chemical and pharmaceutical           | 103,659          | 2.35    | -                | -        | 56,443           | 7.02         |
| Cement                                | 215,271          | 4.87    | -                | -        | 59,846           | 7.44         |
| Sugar                                 | 386,875          | 8.76    | -                | -        | -                | -            |
| Footwear and leather garments         | 125,240          | 2.83    | 35,000           | 1.80     | 9,507            | 1.18         |
| Automobile and transportation         |                  |         |                  |          |                  |              |
| equipment                             | 51,250           | 1.16    | 35,000           | 1.80     | -                | -            |
| Electronics and electrical appliances | 38,198           | 0.86    | -                | -        | 30,000           | 3.73         |
| Construction                          | 482,995          | 10.93   | -                | -        | 16,220           | 2.02         |
| Transport, storage and communication  | 78,962           | 1.79    | -                | -        | -                | -            |
| Financial and Insurance               | 8,333            | 0.19    | 1,875,000        | 96.27    | 196,000          | 24.36        |
| Services                              | 153,571          | 3.48    | -                | -        | 150,000          | 18.65        |
| Individuals                           | 64,538           | 1.46    | -                | -        | -                | -            |
| Others                                | 524,609          | 11.87   | 2,500            | 0.13     | 100,000          | 12.43        |
|                                       | 4,418,660        | 100.00  | 1,947,500        | 100.00   | 804,466          | 100.00       |

#### 36.1.2 Segment by sector

(Rupe

Public / government Private

4,

(Rupe

Public / government Private

4, 4,4

#### 36.1.3 Details of non-performing advances and specific provisions sector - wise

Public / government Private

Textile Construction Others

#### 36.2 Liquidity risk

effective manner.

To limit this risk the company maintains statutory deposits with the central bank. In addition, ALCO is the forum to oversee liquidity management. The company's key funding source is the inter-bank money market. Change in government monetary policy and market expectations of interest rate are the factors that can affect the company's key funding source.

Comprehensive gap analysis is done on monthly basis to evaluate match / mismatch of assets and liabilities. Based on the results, ALCO devise the liquidity management strategy to maintain sufficient liquidity.



| 2008                 |                  |  |                         |   |                          |                  |
|----------------------|------------------|--|-------------------------|---|--------------------------|------------------|
| Advance              | s                | Depos  | its                     |   | Contingencie<br>Commitme |                  |
| ees in '000)         | Percent          | (Rupees in '000)                               | Percent                 | - | (Rupees in '000)         | Percent          |
| ,269,116             | - 100.00         | 35,000<br>2,500                                | 93.33 6.67              |   | 1,550<br>1,336,036       | 0.12<br>99.88    |
| ,269,116             | 100.00           | 37,500   | 100.00                  |   | 1,337,586                | 100.00           |
|                      |                  | 200  | 7                       |   |                          |                  |
|                      |                  |  |                         |   | Contingencie             | s and            |
| Advance              | s                | Depos  | its                     | _ | Commitme                 | nts              |
| ees in '000)         | Percent          | (Rupees in '000)                               | Percent                 |   | (Rupees in '000)         | Percent          |
| ,418,660<br>,418,660 | 100.00<br>100.00 | 35,000<br><u>1,912,500</u><br><u>1,947,500</u> | 1.80<br>98.20<br>100.00 |   | 804,466<br>804,466       | 100.00<br>100.00 |

| 2008      |  |   | 07   |
|-----------|--|---|--|
| Specific  |  | Classified  | Specific   |
| provision |  | advances  | provision  |
| held      |  |   | held   |
| (Rupe     | ees in   | '000)   |  |
| -         |  | -   | -  |
| 910,181   |  | 338,539   | 338,539  |
| 910,181   |  | 338,539   | 338,539  |
|           | Specific<br>provision<br>held<br>(Rupo<br>-<br>910,181 | Specific<br>provision<br>held<br>(Rupees in<br>-<br>910,181 | Specific Classified<br>provision advances<br>held<br>(Rupees in '000)<br>910,181 338,539 |

36.1.4 Details of non-performing advances and specific provisions by class of business segment

| 2008      |  |  | 007  |
|-----------|--|--|--|
| Specific  |  | Classified   | Specific   |
| provision | 1  | advances   | provision  |
| held      |  | hele   |  |
| (Rup      | ees in   | '000)  |  |
| 431,268   |  | 71,190   | 71,190   |
| 169,110   |  | 196,071  | 196,071  |
| 309,803   |  | 71,278   | 71,278   |
| 910,181   |  | 338,539  | 338,539  |
|           | Specific<br>provision<br>held<br>(Rup<br>431,268<br>169,110<br>309,803 | Specific<br>provision<br>held<br>(Rupees in<br>431,268<br>169,110<br>309,803 | Specific         Classified           provision         advances           held            431,268         71,190           169,110         196,071           309,803         71,278 |

Liquidity Risk is the risk that the company is unable to fund its current obligations and operations in the most cost





#### 36.2.1 Maturities of assets and liabilities

|   |   | 2008   |  |  |   |   |   |  |  |  |
|---|---|--|--|--|---|---|---|--|--|--|
|   | Total   |  | Over one to three months   | Over three to six months   | Over six<br>months<br>to one year   | Over one to two years   | Over two to three years   | Over three<br>to<br>five years                                     | Over five to ten years   | Over ten<br>years                              |
| Assets  |   |  |  |  | (Rupee  | s in '000)  |   |  |  |  |
| Cash and balances with<br>treasury banks  | 17,179  | 17,179   | -  | -  | -   | -   | -   |  | -  | -  |
| Balances with other banks<br>Lendings to financial  | 2,759,358   | 1,259,358  | 1,500,000  | -  | -   | -   | -   | -  | -  | -  |
| institutions  | 500,000   | -  | -  | 500,000  | -   | -   | -   |  | -  | -  |
| Investments   | 8,436,921   | 9,375  | 4,097,063  | 597,916  | 596,665   | 1,193,330   | 180,330   | 316,941  | 1,445,301  | -  |
| Advances  | 3,358,935   | 695,421  | 184,211  | 91,645   | 225,458   | 306,287   | 727,236   | 597,590  | 516,087  | 15,000   |
| Other assets  | 162,751   | 2,185  | 160,566  |  | -   | -   | -   | -  | -  | -  |
| Operating fixed assets<br>Deferred tax assets   | 107,138<br>126,230  |  | -  | -  | 6,961<br>-  | 6,961<br>126,230  | 6,961<br>-  | 12,700<br>-  | 10,508<br>-  | 63,047<br>-                                    |
|   | 15,468,512  | 1,983,518  | 5,941,840  | 1,189,561  | 829,084   | 1,632,808   | 914,527   | 927,231  | 1,971,896  | 78,047   |
| Liabilities   |   |  |  |  |   |   |   |  |  |  |
| Borrowings from<br>financial institutions   | 6,370,782   | 3,351,731  | 1,033,422  | 33,852   | 64,076  | 400,000   | 1,250,000   | 231,047  | -  | 6,654  |
| Deposits and other accounts   | 37,500  | 15,000   | 20,000   | -  | -   | 2,500   | -   | -  | -  | -  |
| Other liabilities   | 750,649   | -  | 43,383   | -  | 488,905   | -   | 108,491   | 94,480   | 15,390   | -  |
|   |   | 3,366,731  | 1,096,805  | 33,852   | 552,981   | 402,500   | 1,358,491   | 325,527  | 15,390   | 6,654  |
| Net assets  | 8,309,581   | (1,383,213)  | 4,845,035  | 1,155,709  | 276,103   | 1,230,308   | (443,964)   | 601,704  | 1,956,506  | 71,393   |
| Share capital<br>Reserves<br>Accumulated loss<br>Deficit on revaluation<br>of 'available-for-sale'  | 6,000,000<br>6,447,712<br>(4,079,185)   |  |  |  |   |   |   |  |  |  |
| securities – net of tax   | (58,946)<br>8,309,581   | -  |  |  |   |   |   |  |  |  |
|   |   |  | 0  | 0 1  | 200   |   | 0   | 0 1  | 0  |  |
|   | Total   | Upto one<br>month  | Over one to three months   | Over three to six months   | Over six<br>months<br>to one year   | Over one to two years   | Over two to three years   | Over three<br>to<br>five years                                     | Over five to ten years   | Over ten<br>years                              |
| Assets  |   |  |  |  | 0   | s in '000)  |   | 0  |  |  |
|   |   |  |  |  |   |   |   |  |  |  |
| Cash and balances with  |   |  |  |  |   |   |   |  |  |  |
| Cash and balances with<br>treasury banks  | 24,849  | 24,849   | -  | -  | -   | -   | -   | -  | -  | -  |
| treasury banks<br>Balances with other banks   | ,   | 24,849<br>2,799,009  | 2,550,000  | -  | -   | -   | -   | -  | -  | -  |
| treasury banks<br>Balances with other banks   | 5,349,009<br>6,591,584  | 2,799,009<br>4,769,582   | 1,822,002  | -<br>-   | -<br>-  | -<br>-  | -<br>-  | -  | -<br>-   | -<br>-   |
| treasury banks<br>Balances with other banks<br>Lendings to financial<br>institutions<br>Investments   | 5,349,009<br>6,591,584<br>8,074,324   | 2,799,009<br>4,769,582<br>13,463   | 1,822,002<br>248,528   | 1,438,718  | 1,447,846   | 2,888,666   | 212,370   | 389,400  | -<br>1,435,333   | -  |
| treasury banks<br>Balances with other banks<br>Lendings to financial<br>institutions<br>Investments<br>Advances   | 5,349,009<br>6,591,584<br>8,074,324<br>4,080,121  | 2,799,009<br>4,769,582<br>13,463<br>226,010  | 1,822,002<br>248,528<br>178,139  | 1,438,718<br>473,985   | 494,209   | 1,027,347   | -<br>212,370<br>805,980   | -<br>389,400<br>761,803  | 100,323  | -<br>-<br>12,325                               |
| treasury banks<br>Balances with other banks<br>Lendings to financial<br>institutions<br>Investments<br>Advances<br>Other assets   | 5,349,009<br>6,591,584<br>8,074,324<br>4,080,121<br>164,141   | 2,799,009<br>4,769,582<br>13,463   | 1,822,002<br>248,528   | 1,438,718  | 494,209   | 1,027,347   | 805,980   | 761,803  |  | -  |
| treasury banks<br>Balances with other banks<br>Lendings to financial<br>institutions<br>Investments<br>Advances<br>Other assets<br>Operating fixed assets   | 5,349,009<br>6,591,584<br>8,074,324<br>4,080,121<br>164,141<br>121,588  | 2,799,009<br>4,769,582<br>13,463<br>226,010<br>-   | 1,822,002<br>248,528<br>178,139<br>164,141   | 1,438,718<br>473,985<br>-<br>-   | 494,209   | 1,027,347<br>7,441  | 805,980<br>-<br>7,441   | 761,803<br>12,396  | 100,323  | 86,866   |
| treasury banks<br>Balances with other banks<br>Lendings to financial<br>institutions<br>Investments<br>Advances<br>Other assets<br>Operating fixed assets<br>Liabilities  | 5,349,009<br>6,591,584<br>8,074,324<br>4,080,121<br>164,141   | 2,799,009<br>4,769,582<br>13,463<br>226,010<br>-   | 1,822,002<br>248,528<br>178,139  | 1,438,718<br>473,985   | 494,209<br>-<br>7,444   | 1,027,347   | 805,980   | 761,803  | 100,323  | -  |
| treasury banks<br>Balances with other banks<br>Lendings to financial<br>institutions<br>Investments<br>Advances<br>Other assets<br>Operating fixed assets<br>Liabilities<br>Borrowings from   | 5,349,009 $6,591,584$ $8,074,324$ $4,080,121$ $164,141$ $121,588$ $24,405,616$  | 2,799,009<br>4,769,582<br>13,463<br>226,010<br>-<br>-<br>7,832,913                                     | 1,822,002<br>248,528<br>178,139<br>164,141<br>   | 1,438,718<br>473,985<br>-<br>-<br>1,912,703                                  | 494,209<br>7,444<br>1,949,499   | 1,027,347<br>-<br>7,441<br>3,923,454  | 805,980<br>-<br>7,441<br>1,025,791  | 761,803<br>12,396<br>1,163,599                                     | 100,323  | 86,866<br>99,191                               |
| treasury banks<br>Balances with other banks<br>Lendings to financial<br>institutions<br>Investments<br>Advances<br>Other assets<br>Operating fixed assets<br>Liabilities<br>Borrowings from<br>financial institutions   | 5,349,009<br>6,591,584<br>8,074,324<br>4,080,121<br>164,141<br>121,588<br>24,405,616<br>8,644,000   | 2,799,009<br>4,769,582<br>13,463<br>226,010<br>-<br>-<br>7,832,913<br>3,450,210                        | 1,822,002<br>248,528<br>178,139<br>164,141<br>-<br>4,962,810                                 | 1,438,718<br>473,985<br>-<br>-   | 494,209<br>7,444<br>1,949,499<br>500,000                                      | 1,027,347<br>-<br>7,441<br>3,923,454<br>1,050,587                                   | 805,980<br>7,441<br>1,025,791<br>572,629                                    | 761,803<br>12,396<br>1,163,599<br>1,461,156                        | 100,323  | 86,866<br>99,191                               |
| treasury banks<br>Balances with other banks<br>Lendings to financial<br>institutions<br>Investments<br>Advances<br>Other assets<br>Operating fixed assets<br><b>Liabilities</b><br>Borrowings from<br>financial institutions<br>Deposits and other accounts   | 5,349,009<br>6,591,584<br>8,074,324<br>4,080,121<br>164,141<br>121,588<br>24,405,616<br>8,644,000<br>1,947,500  | 2,799,009<br>4,769,582<br>13,463<br>226,010<br>-<br>-<br>7,832,913                                     | 1,822,002<br>248,528<br>178,139<br>164,141<br>   | 1,438,718<br>473,985<br>-<br>-<br>1,912,703                                  | 494,209<br>7,444<br>1,949,499   | 1,027,347<br>-<br>7,441<br>3,923,454<br>1,050,587                                   | 805,980<br>-<br>7,441<br>1,025,791  | 761,803<br>12,396<br>1,163,599                                     | 100,323  | 86,866<br>99,191                               |
| treasury banks<br>Balances with other banks<br>Lendings to financial<br>institutions<br>Investments<br>Advances<br>Other assets<br>Operating fixed assets<br><b>Liabilities</b><br>Borrowings from<br>financial institutions<br>Deposits and other accounts<br>Deferred tax liability                             | 5,349,009<br>6,591,584<br>8,074,324<br>4,080,121<br>164,141<br>121,588<br>24,405,616<br>8,644,000   | 2,799,009<br>4,769,582<br>13,463<br>226,010<br>7,832,913<br>3,450,210<br>415,000                       | 1,822,002<br>248,528<br>178,139<br>164,141<br>-<br>4,962,810                                 | 1,438,718<br>473,985<br>-<br>-<br>1,912,703                                  | 494,209<br>-<br>7,444<br>1,949,499<br>500,000<br>-                            | 1,027,347<br>-<br>7,441<br>3,923,454<br>1,050,587                                   | 805,980<br>7,441<br>1,025,791<br>572,629<br>2,500                           | 761,803<br>12,396<br>1,163,599<br>1,461,156                        | 100,323  | 86,866<br>99,191                               |
| treasury banks<br>Balances with other banks<br>Lendings to financial<br>institutions<br>Investments<br>Advances<br>Other assets<br>Operating fixed assets<br><b>Liabilities</b><br>Borrowings from<br>financial institutions<br>Deposits and other accounts<br>Deferred tax liability                             | 5,349,009<br>6,591,584<br>8,074,324<br>4,080,121<br>164,141<br>121,588<br>24,405,616<br>8,644,000<br>1,947,500<br>178,166                                     | 2,799,009<br>4,769,582<br>13,463<br>226,010<br>-<br>7,832,913<br>3,450,210<br>415,000                  | 1,822,002<br>248,528<br>178,139<br>164,141<br>4,962,810                                      | 1,438,718<br>473,985<br>-<br>-<br>1,912,703<br>1,506,489<br>-<br>-           | 494,209<br>7,444<br>1,949,499<br>500,000                                      | 1,027,347<br>7,441<br>3,923,454<br>1,050,587<br>-<br>178,166                        | 805,980<br>7,441<br>1,025,791<br>572,629<br>2,500                           | 761,803<br>  | 100,323<br>-<br>1,535,656<br>102,929<br>-                                | 86,866 99,191                                  |
| treasury banks<br>Balances with other banks<br>Lendings to financial<br>institutions<br>Investments<br>Advances<br>Other assets<br>Operating fixed assets<br><b>Liabilities</b><br>Borrowings from<br>financial institutions<br>Deposits and other accounts<br>Deferred tax liability                             | $5,349,009$ $6,591,584$ $8,074,324$ $4,080,121$ $164,141$ $121,588$ $\overline{24,405,616}$ $8,644,000$ $1,947,500$ $178,166$ $644,190$                       | 2,799,009<br>4,769,582<br>13,463<br>226,010<br>7,832,913<br>3,450,210<br>415,000<br>4,697<br>3,869,907 | 1,822,002<br>248,528<br>178,139<br>164,141<br>-<br>4,962,810<br>-<br>1,530,000<br>153,034    | 1,438,718<br>473,985<br>-<br>-<br>1,912,703<br>1,506,489<br>-<br>-<br>56,916 | 494,209<br>-<br>7,444<br>1,949,499<br>500,000<br>-<br>-<br>285,992            | 1,027,347<br>7,441<br>3,923,454<br>1,050,587<br>-<br>178,166<br>59,928              | 805,980<br>7,441<br>1,025,791<br>572,629<br>2,500<br>-<br>50,861            | 761,803<br>12,396<br>1,163,599<br>1,461,156<br>-<br>19,829         | 100,323<br>-<br>-<br>1,535,656<br>102,929<br>-<br>-<br>12,933            | 86,866<br>99,191                               |
| treasury banks<br>Balances with other banks<br>Lendings to financial<br>institutions<br>Investments<br>Advances<br>Other assets<br>Operating fixed assets<br>Liabilities<br>Borrowings from<br>financial institutions<br>Deposits and other accounts<br>Deferred tax liability<br>Other liabilities<br>Net assets | 5,349,009<br>6,591,584<br>8,074,324<br>4,080,121<br>164,141<br>121,588<br>24,405,616<br>8,644,000<br>1,947,500<br>178,166<br>644,190<br>11,413,856            | 2,799,009<br>4,769,582<br>13,463<br>226,010<br>7,832,913<br>3,450,210<br>415,000<br>4,697<br>3,869,907 | 1,822,002<br>248,528<br>178,139<br>164,141<br>4,962,810<br>1,530,000<br>153,034<br>1,683,034 | 1,438,718<br>473,985<br>1,912,703<br>1,506,489<br>56,916<br>1,563,405        | 494,209<br>-<br>7,444<br>1,949,499<br>500,000<br>-<br>-<br>285,992<br>785,992 | 1,027,347<br>7,441<br>3,923,454<br>1,050,587<br>-<br>178,166<br>59,928<br>1,288,681 | 805,980<br>7,441<br>1,025,791<br>572,629<br>2,500<br>-<br>50,861<br>625,990 | 761,803<br>12,396<br>1,163,599<br>1,461,156<br>19,829<br>1,480,985 | 100,323<br>-<br>-<br>1,535,656<br>102,929<br>-<br>-<br>12,933<br>115,862 | -<br>86,866<br>99,191<br>-<br>-<br>-<br>-<br>- |
| treasury banks<br>Balances with other banks<br>Lendings to financial<br>institutions<br>Investments<br>Advances<br>Other assets<br>Operating fixed assets<br>Liabilities<br>Borrowings from<br>financial institutions<br>Deposits and other accounts<br>Deferred tax liability<br>Other liabilities               | $5,349,009$ $6,591,584$ $8,074,324$ $4,080,121$ $164,141$ $121,588$ $24,405,616$ $\hline 8,644,000$ $1,947,500$ $178,166$ $644,190$ $11,413,856$ $12,991,760$ | 2,799,009<br>4,769,582<br>13,463<br>226,010<br>7,832,913<br>3,450,210<br>415,000<br>4,697<br>3,869,907 | 1,822,002<br>248,528<br>178,139<br>164,141<br>4,962,810<br>1,530,000<br>153,034<br>1,683,034 | 1,438,718<br>473,985<br>1,912,703<br>1,506,489<br>56,916<br>1,563,405        | 494,209<br>-<br>7,444<br>1,949,499<br>500,000<br>-<br>-<br>285,992<br>785,992 | 1,027,347<br>7,441<br>3,923,454<br>1,050,587<br>-<br>178,166<br>59,928<br>1,288,681 | 805,980<br>7,441<br>1,025,791<br>572,629<br>2,500<br>-<br>50,861<br>625,990 | 761,803<br>12,396<br>1,163,599<br>1,461,156<br>19,829<br>1,480,985 | 100,323<br>-<br>-<br>1,535,656<br>102,929<br>-<br>-<br>12,933<br>115,862 | 86,866<br>99,191<br>-<br>-<br>-<br>-<br>-      |

#### 36.3 Market risk

It is the risk that the value of on and off - balance sheet positions of a financial institution will be adversely affected by movements in market variables, such as interest rates, foreign exchange rates, equity prices and credit spreads.

PKIC is exposed to interest risk and equity price risk. Market Risk at PKIC is managed by the Risk Management Function which makes sure that exposure in Money Market and Equity Market adheres with the risk tolerance level and matches with overall business goals set by Board of Directors (BOD), Risk Management Committee (RMC) and Asset Liability Committee (ALCO).

Market Risk pertaining to the Trading Book consists of positions in financial instruments held either with trading intent or in order to hedge other elements of the trading book. The trading book includes equity securities classified as "Held for Trading". These positions are actively managed by the capital market department.

All investments excluding trading book are considered as part of banking book. Banking book includes:

- Available for Sale Securities
- Held to Maturity Securities
- Other Strategic Investment
- Investment in Government Securities, Bonds etc.

Due to diversified nature of investments in banking book, it is subject to interest rate risk and equity price risk.

The company is using Basel-II Standardized approach to calculate risk weighted assets against market risk exposure.

#### 36.3.1 Interest rate risk

Interest rate risk arises when there is a mismatch between positions, which are subject to interest rate adjustment within a specific period. The company manages its interest rate risk by entering into floating rate agreements with its customers. To discuss the interest rate risk strategy ALCO conducts a meeting on monthly basis. The risk management function carries out stress testing to ascertain the interest rate risk on the balance sheet and also prepares the interest rate risk profile on monthly basis.







|   | Effective                     |            |            |                             | Exposed to y                   |                                   | 2008<br>risk          |                         |                                |                      |           | Not exposed                         |
|---|-------------------------------|------------|------------|-----------------------------|--------------------------------|-----------------------------------|-----------------------|-------------------------|--------------------------------|----------------------|-----------|-------------------------------------|
|   | yield /<br>interest<br>rate % | Total      |            | Over one to<br>three months | Over three<br>to six<br>months | Over six<br>months<br>to one year | Over one to two years | Over two to three years | Over three<br>to<br>five years | five to ten<br>years |           | to yield /<br>interest rate<br>risk |
| On balance sheet financial<br>instruments         |                               |            |            |                             |                                | (Ri                               | upees in '000)        |                         |                                |                      |           |                                     |
| Financial Assets                                  |                               |            |            |                             |                                |                                   |                       |                         |                                |                      |           |                                     |
| Cash and balances with treas<br>banks             | sury                          | 17,179     |            |                             |                                |                                   |                       |                         |                                | -                    |           | 17,179                              |
| Balances with other banks<br>Lending to financial | 19.92                         | 2,759,358  | 1,255,493  | 1,500,000                   | -                              |                                   | -                     | -                       | -                              | -                    |           | 3,865                               |
| institutions                                      | 23.00                         | 500,000    | -          |                             | -                              | 500,000                           |                       | -                       |                                | -                    | -         |                                     |
| Investments                                       | 13.76                         | 8,436,921  | 25,063     |                             | 10,417                         | 33,728                            | -                     | -                       | 124,917                        | -                    | -         | 4,263,673                           |
| Advances  | 15.14                         | 3,358,935  | 695,421    | 183,678                     | 91,645                         | 225,458                           | 306,287               | 727,236                 | 596,540                        | 470,414              | 15,000    | 47,256                              |
| Other assets                                      |                               | 149,598    |            | •                           | -                              |                                   |                       | -                       |                                | -                    | -         | 149,598                             |
| inancial Liabilities                              |                               | 15,221,991 | 1,975,977  | 5,662,801                   | 102,062                        | 759,186                           | 306,287               | 727,236                 | 721,457                        | 470,414              | 15,000    | 4,481,571                           |
| Borrowings from financial<br>institutions         | 13.51                         | 6,370,782  | 3,351,731  | 1,033,422                   | 33,852                         | 64,076                            | 400,000               | 1,250,000               | 231,047                        |                      | 6,654     |                                     |
| Deposits and other                                | 13.31                         | 0,370,702  | 3,331,731  | 1,033,422                   | 33,032                         | 04,070                            | 400,000               | 1,230,000               | 231,047                        | -                    | 0,034     | -                                   |
| accounts  | 10.09                         | 37,500     | 15,000     | 20,000                      |                                | -                                 | 2,500                 |                         | -                              | -                    | -         |                                     |
| Other liabilities                                 |                               | 274,356    | · -        | -                           |                                |                                   | -                     |                         |                                |                      | -         | 274,356                             |
|   |                               | 6,682,638  | 3,366,731  | 1,053,422                   | 33,852                         | 64,076                            | 402,500               | 1,250,000               | 231,047                        | -                    | 6,654     | 274,356                             |
| n balance sheet gap                               |                               | 8,539,353  | (1,390,754 |                             | 68,210                         | 695,110                           | (96,213)              | (522,764)               | 490,410                        | 470,414              | 8,346     | 4,207,215                           |
|   |                               |            |            |                             |                                |                                   |                       |                         |                                |                      |           |                                     |
|   | Effective                     |            |            |                             | Exposed to y                   |                                   | 2007<br>isk           |                         |                                |                      |           | Not exposed                         |
|   | yield /                       | Total      | Upto one   | Over one to                 | Over three                     | Over six                          | Over one to           | Over two to             | Over three                     | Over                 | Above ten | to yield /                          |
|   | interest rat<br>%             | e          | month      | three months                | to six                         | months<br>to one year             | two years             | three years             | to<br>five years               | five to ten<br>years |           | interest rate<br>risk               |
|   |                               |            |            |                             |                                | (R                                | upees in '000)        |                         |                                |                      |           |                                     |
| In balance sheet financial instruments            |                               |            |            |                             |                                |                                   |                       |                         |                                |                      |           |                                     |
| inancial Assets                                   |                               |            |            |                             |                                |                                   |                       |                         |                                |                      |           |                                     |
| Cash and balances with                            |                               |            |            |                             |                                |                                   |                       |                         |                                |                      |           |                                     |
| treasury banks                                    |                               | 24,849     | -          | -                           | -                              | -                                 | -                     | -                       | -                              | -                    | -         | 24,849                              |
| alances with other banks<br>endings to financial  | 10.51                         | 5,349,009  | 2,796,053  | 2,550,000                   | -                              | -                                 | -                     | -                       | -                              | -                    | -         | 2,956                               |
| institutions                                      | 9.45                          | 6,591,584  | 4,769,582  | 1,822,002                   | -                              | -                                 | -                     |                         | -                              | -                    | -         | -                                   |
| ivestments  | 11.61                         | 8,074,324  | 115,342    |                             | 209,554                        | -                                 | -                     |                         | -                              | -                    | -         | 7,670,782                           |
| dvances   | 11.69                         | 4,080,121  | 528,732    |                             | 1,054,269                      | -                                 | -                     | -                       | -                              | -                    | -         | 61,852                              |
| ther assets                                       | 11.00                         | 4,000,121  |            |                             |                                | -                                 | -                     | -                       | -                              | -                    | -         | 155,861                             |
|   |                               | 24,275,748 | 8,209,709  | 6,885,916                   | 1,263,823                      | -                                 | -                     | -                       | -                              | -                    | -         | 7,916,300                           |
| inancial Liabilities                              |                               |            |            |                             |                                |                                   |                       |                         |                                |                      |           |                                     |
| orrowings from financial<br>institutions          | 9.9                           | 8,644,000  | 3,950,210  | 2,750,000                   | 1,506,489                      | -                                 | 50,587                | 72,629                  | 211,156                        | 102,929              | -         | -                                   |
| Deposits and other accounts                       | 9.65                          | 1,947,500  | 415,000    |                             | -                              | -                                 | -                     | 2,500                   | -                              | -                    | -         | -                                   |
| ther liabilities                                  |                               | 397,781    | -          | -                           | -                              | -                                 | -                     | -                       | -                              | -                    | -         | 397,781                             |
|   |                               | 10,989,281 | 4,365,210  | 4,280,000                   | 1,506,489                      | -                                 | 50,587                | 75,129                  | 211,156                        | 102,929              | -         | 397,781                             |
|   |                               |            |            |                             |                                |                                   |                       |                         |                                |                      |           | · · ·                               |
| On balance sheet gap                              |                               | 13,286,467 | 3,844,499  |                             | (242,666)                      | -                                 | (50,587)              | (75,129)                | (211,156)                      | (102,929)            | -         | 7,518,519                           |

#### 36.3.2 Currency risk

Foreign exchange risk arises in case of an on balance sheet / off balance sheet asset or liability position when there is adverse exchange rate movement. The company's exposure to this category of market risk is negligible.

Pakistan Rupees United States Dollars

Pakistan Rupees United States Dollars

36.3.3 Equity price risk

It is the risk to earnings or capital that results from adverse changes in the value/price of equity related portfolios.

The Equity Portfolio Strategic Committee (EPSC) approves exposure limits applicable to investments and meets on regular basis to discuss equity investments related strategy. EPSC is responsible for making investments decisions in the capital market and setting limits that are a component of the risk management framework. Portfolio, Sector and Scrip wise limits are assigned by the EPSC to guard against concentration risk and these limits are reviewed and revised periodically. Risk management function ensures compliance of portfolio, sector and scrip wise limits set by EPSC and regulatory authority.

#### 36.4 Operational risk

Operational risk is the risk of loss resulting from inadequate or failed internal process, people and system of form external events.

The Company is using Basic Indicator Ap for capital adequacy calculation.



|            | 2008             |                            |                          |  |  |  |  |  |
|------------|------------------|----------------------------|--------------------------|--|--|--|--|--|
| Assets     | Liabilities      | Off balance<br>sheet items | Net currency<br>exposure |  |  |  |  |  |
|            | (Rupees in '000) |                            |                          |  |  |  |  |  |
| 15,419,263 | 7,158,931        | -                          | 8,260,332                |  |  |  |  |  |
| 49,249     |                  | -                          | 49,249                   |  |  |  |  |  |
| 15,468,512 | 7,158,931        | -                          | 8,309,581                |  |  |  |  |  |
|            | 2                | 2007                       |                          |  |  |  |  |  |
| Assets     | Liabilities      | Off balance                | Net currency             |  |  |  |  |  |
|            |                  | sheet items                | exposure                 |  |  |  |  |  |
|            | (Rı              | ıpees in '000)             |                          |  |  |  |  |  |
| 24,367,622 | 11,413,856       | -                          | 12,953,766               |  |  |  |  |  |
| 37,994     |                  | -                          | 37,994                   |  |  |  |  |  |
| 24,405,616 | 11,413,856       | -                          | 12,991,760               |  |  |  |  |  |

The Company is using Basic Indicator Approach to calculate Operational risk weighted assets as per Basel II requirements





#### **37. ACCOUNTING ESTIMATES AND JUDGEMENTS**

#### 37.1 Provision against non-performing advances

The management reviews the loan and lease portfolio to assess non-performing accounts and expected recovery on a quarterly basis. In determining the non-performing accounts and provision requirements, the relevant Prudential Regulations issued by the State Bank of Pakistan, payment status of mark-up and principal, expected future cash flows of the business, security position and personal wealth of the directors and owners are taken into account.

#### 37.2 Classification of investments

In classifying investments as 'held-for-trading' the company has determined securities which are acquired with the intention to trade by taking advantage of taking short term market / interest rate movements and are to be sold within 90 days.

In classifying investments as 'held-to-maturity' the company follows the guidance provided in SBP circulars on classifying non derivative financial assets with fixed or determinable payments and fixed maturity. In making this judgement, the company evaluates its intention and ability to hold such investment to maturity.

The investments which are not classified as 'held for trading' or 'held to maturity' are classified as 'available-for-sale'.

#### 37.3 Impairment of 'available-for-sale' equity instruments

The management determines that 'available-for-sale' equity investments are impaired when there has been a significant or prolonged decline in market value / fair value below its cost. In making this judgement, the management considers among other factors, the decline in market price below cost by 30% as significant and if the decline in market price persists for 9 months as prolonged.

#### 37.4 Valuation of equity instruments

On 26 August 2008 a floor was placed on the Karachi Stock Exchange Index and the trading volume reduced significantly. The floor was removed effective 15 December 2008, but due to lock mechanism in place, there were lower locks on a sale of shares and in certain shares the trading has not commenced. The equity securities have been valued at prices quoted on the KSE on December 31, 2008 without any adjustment as allowed by the State Bank of Pakistan BSD Circular Letter No. 2 dated January 27, 2009.

#### 37.5 Income taxes

In making the estimates for income taxes currently payable by the company, the management looks at the current income tax laws and the decisions of appellate authorities on certain issues as described in note 18 and the appeals of the department pending at various levels of authorities.

#### 37.6 Gratuity

The company has adopted certain actuarial assumptions as disclosed in note 29.1.1 to the financial statements for determining present value of defined benefit obligations and fair value of plan assets, based on actuarial advice. Any change in the assumptions from actual results would change the amount of unrecognised gains and losses.

#### 38. NON ADJUSTING EVENT AFTER THE BALANCE SHEET DATE

The Board of Directors of the company in a meeting held subsequent to year end have decided to transfer Rs.274.837 million from contingencies reserves and Rs. 2,884.053 million from marketable and government securities reserves to accumulated loss. Accordingly, the accumulated loss would be reduced to Rs. 920.295 million after the transfer.

#### 39. DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue in the Board of Directors meeting held on March 05, 2009.

#### 40. GENERAL

The JCR-VIS Credit Rating Company Limited has maintained long term credit rating of AAA (Triple A) and the short term rating of A1+(A one plus) for the company. The Pakistan Credit Rating Agency (PACRA) has made an adjustment in the long-term entity rating to AA+, while maintained the short term rating at A1+ (A one plus).

Chief Executive



Director

Director





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# PAKISTAN KUWAIT INVESTMENT COMPANY (PRIVATE) LIMITED

# QUALITY OF AVAILABLE FOR SALE SECURITIES

ANNEXURE I

# Sr. Name of Security No.

As Referred to in Notes 8.3.2 to the financial statements

| Si<br>No |   | 2008<br>Total Market<br>Value | Rating  | 2007<br>Total Market<br>Value | Rating   |
|----------|---|-------------------------------|---------|-------------------------------|----------|
| L        |   | (Rupees in '000               | ))      | (Rupees in '000)              | )        |
|          | PKIC STRATEGIC PORTFOLIO                                  |                               | -       | -                             |          |
| 1        | MEEZAN BANK LIMITED *                                     | 3,174,290                     | A+/A1   | 4,365,781                     | A+/A1    |
| 1        | TOTAL   | 3,174,290                     | AT/AI   | 4,365,781                     |          |
|          | ion le  | 0,114,200                     |         | 1,000,701                     |          |
|          | PKIC GENERAL PORTFOLIO                                    |                               |         |                               |          |
|          | FINANCIAL SECTOR  |                               |         |                               |          |
| 2        | SAMBA BANK LIMITED (FORMERLY CRESCENT COMMERCIAL BANK LT  | 0.) 22,211                    | A/A1    | 87,911                        | A/A1     |
| 3        | NIB BANK LIMITED  | 49,613                        | AA-/A1+ | 86,373                        | A+/A1    |
| 4        | NATIONAL BANK OF PAKISTAN                                 | 50,122                        | AAA/A1+ | 249,038                       | AAA/A1+  |
| 5        | ASKARI BANK LIMITED                                       | 34,829                        | AA/A1+  | 209,475                       | AA/A1+   |
| 6        | NIB BANK LIMITED (FORMERLY PICIC COMMERCIAL BANK LIMITED) | -                             |         | 191,329                       | A+/A1    |
| 7        | BANK ALFALAH LIMITED                                      | 5,019                         | AA/A1+  | 187,950                       | AA/A1+   |
| 8        | JS BANK LIMITED   | 22,466                        | A-/A2   | 71,089                        | A-/A2    |
| 9        | BANKISLAMI PAKISTAN LIMITED                               | 60,358                        | A-/A2   | 66,531                        | A-/A2    |
| 10       | FAYSAL BANK LIMITED                                       | -                             |         | 63,967                        | AA/A1+   |
| 11       | THE BANK OF PUNJAB  | 8                             | AA-/A1+ | 62,442                        | AA/A1+   |
| 12       | ORIX INVESTMENT BANK PAKISTAN LIMITED                     | 9,093                         | A-/A2   | 56,356                        | A-/A2    |
| 13       | BANK AL-HABIB LIMITED                                     | 24,973                        | AA/A1+  | 40,329                        | AA/A1+   |
| 14       | SAUDI PAK COMMERCIAL BANK LIMITED                         | 10,614                        | A-/A3   | 25,650                        | BBB+/A3  |
| 15       | BANKISLAMI PAKISTAN LIMITED (R)                           | -                             |         | 20,791                        | A-/A2    |
| 16       | MYBANK LIMITED  | 5,707                         | A/A1    | 11,783                        | A/A1     |
| 17       | HABIB METROPOLITAN BANK LIMITED                           | 5,103                         | AA+/A1+ | 10,749                        | A1+/A1+  |
| 18       | STANDARD CHARTERED MODARABA                               | 5,378                         | AA+/A1+ | 9,910                         | AA+/A1+  |
| 19       | STANDARD CHARTERED LEASING LIMITED                        | 1,892                         | A(P)    | 9,730                         | A(P)     |
| 20       | AMZ VENTURES LIMITED - CLASS 'A'                          | 1,283                         | Unrated | 8,983                         | Unrated  |
| 21       | PUNJAB MODARABA FIRST                                     | 1,873                         | A/A1    | 7,396                         | A/A1     |
| 22       | EQUITY MODARABA FIRST                                     | 1,548                         | Unrated | 6,035                         | Unrated  |
| 23       | CRESCENT STANDARD INVESTMENT BANK LIMITED                 | 3,959                         | Unrated | 3,959                         | Unrated  |
| 24       | SME LEASING LIMITED                                       | 3,375                         | A-/A2   | 2,475                         | A-/A2    |
| 25       | BANK OF KHYBER  | -                             |         | 256                           | BBB+/A-2 |
| 26       | DADABHOY LEASING COMPANY LIMITED                          | 13                            | Unrated | 13                            | Unrated  |
| 27       | MCB BANK LIMITED  | 25,162                        | AA+/A1+ | -                             |          |
| 28       | CENTURY INSURANCE LIMITED                                 | 8,629                         | А       | -                             |          |
| 29       | ARIF HABIB SECURITIES LTD                                 | 21,056                        | AA/A1   | -                             |          |
| 30       | UNITED BANK LIMITED                                       | 12,919                        | AA+/A1+ | -                             |          |
| 31       | JAHANGHIR SIDDIQUI & CO.                                  | 6,290                         | AA+/A1+ |                               |          |
|          | TOTAL   | 393,493                       |         | 1,490,520                     |          |

#### TEXTILE SECTOR

- 32 KOHINOOR TEXTILE MILLS LIMITED
- 33 CHENAB LIMITED
- 34 NISHAT (CHUNIAN) LIMITED
- 35 GADOON TEXTILE MILLS LIMITED
- 36 SURAJ COTTON MILLS LIMITED
- 37 PROSPERITY WEAVING MILLS LIMITED
- 38 SAIF TEXTILE MILLS LIMITED
- 39 DIN TEXTILE MILLS LIMITED
- 40 ELLCOT SPINNING MILLS LIMITED
- 41 GHAZI FABRICS INTERNATIONAL LIMITED
- 42 GULISTAN SPINNING MILLS LIMITED
- 43 NAGINA COTTON MILLS LIMITED
- 44 MIAN TEXTILE INDUSTRIES LIMITED
- 44 MIAN TEATLE INDUSTRIES EIMITE
- 45 ARTISTIC DENIM MILLS LIMITED

#### TOTAL

#### CEMENT SECTOR

- 46 DEWAN CEMENT LIMITED
- 47 KOHAT CEMENT COMPANY LIMITED
- 48 MAPLE LEAF CEMENT FACTORY LIMITED
- 49 PAKISTAN CEMENT COMPANY LIMITED
- 50 D.G.KHAN CEMENT COMPANY LIMITED
- 51 FAUJI CEMENT COMPANY LIMITED
- 52 LUCKY CEMENT LIMITED
- 53 AL-ABBAS CEMENT INDUSTRIES LIMITED
- 54 FLYING CEMENT COMPANY LIMITED
- 55 CHERAT CEMENT COMPANY LIMITED
- 56 ATTOCK CEMENT PAKISTAN LIMITED

TOTAL

#### FUEL & ENERGY SECTOR

- 57 BOSICOR PAKISTAN LIMITED
- 58 PAKISTAN PETROLEUM LIMITED
- 59 OIL & GAS DEVELOPMENT COMPANY LIMITED
- 60 PAKISTAN OILFIELDS LIMITED
- 61 SUI SOUTHERN GAS COMPANY LIMITED
- 62 KARACHI ELECTRIC SUPPLY CORPORATION LIMITED
- 63 JAPAN POWER GENERATION LIMITED
- 64 ATTOCK PETROLEUM LIMITED
- 65 SUI NORTHERN GAS PIPELINES LIMITED



| ANNEXURE | ī |
|----------|---|
| ANNEAURE | I |

| 2008<br>Total Market |         | 2007<br>Total Market |         |  |  |
|----------------------|---------|----------------------|---------|--|--|
| Value                | Rating  | Value                | Rating  |  |  |
| (Rupees in '00       | 0)      | (Rupees in '000)     |         |  |  |
|                      |         |                      |         |  |  |
| 40,809               | Unrated | 165,684              | Unrated |  |  |
| 15,901               | Unrated | 75,161               | Unrated |  |  |
| 13,296               | Unrated | 46,250               | Unrated |  |  |
| 13,825               | Unrated | 21,559               | Unrated |  |  |
| 13,567               | Unrated | 15,754               | Unrated |  |  |
| 9,200                | Unrated | 14,374               | Unrated |  |  |
| 8,465                | BBB+/A3 | 11,984               | A-/A2   |  |  |
| 5,120                | Unrated | 5,342                | Unrated |  |  |
| 3,312                | Unrated | 3,917                | Unrated |  |  |
| 3,310                | Unrated | 1,853                | Unrated |  |  |
| 2,057                | Unrated | 1,816                | Unrated |  |  |
| 1,023                | Unrated | 1,023                | Unrated |  |  |
| 188                  | Unrated | 559                  | Unrated |  |  |
| 16,000               | Unrated | -                    |         |  |  |
| 146,073              |         | 365,276              |         |  |  |
|                      |         |                      |         |  |  |
|                      |         |                      |         |  |  |
| 25,115               | BB/B    | 136,348              | A/A1    |  |  |
| 45,775               | BBB-/A3 | 130,568              | A-/A2   |  |  |
| 57,974               | BBB-/A1 | 271,491              | A/A1    |  |  |
| 52,631               | Unrated | 187,497              | Unrated |  |  |
| 24,461               | Unrated | 61,555               | Unrated |  |  |
| 46,325               | Unrated | 61,001               | Unrated |  |  |
| 14,072               | Unrated | 909                  | Unrated |  |  |
| 3,000                | Unrated | 41,292               | Unrated |  |  |
| 8,392                | Unrated | 31,289               | Unrated |  |  |
| 5,905                | Unrated | 25,708               | Unrated |  |  |
| 18,817               | Unrated | -                    |         |  |  |
| 302,467              |         | 947,658              |         |  |  |
|                      |         |                      |         |  |  |
| -                    |         | 89,027               | Unrated |  |  |
| 90,206               | Unrated | 267,301              | Unrated |  |  |
| 32,858               | AAA/A1+ | 114,349              | AAA/A-1 |  |  |
| 45,856               | Unrated | 184,204              | Unrated |  |  |
| 108,542              | AA-/A1+ | 270,065              | AA-/A1+ |  |  |
| 32,239               | Unrated | 78,150               | Unrated |  |  |
| 20,285               | Unrated | 77,699               | Unrated |  |  |
| -                    | omateu  | 57,019               | Unrated |  |  |
| 18,196               | AA/A1+  | 53,986               | AA/A1+  |  |  |
| 10,100               |         | 00,000               |         |  |  |





|        |   | 0000                 |          | 0007                 |                    |
|--------|---|----------------------|----------|----------------------|--------------------|
| 6      | Nome of Security  | 2008<br>Total Market |          | 2007<br>Total Market |                    |
| З<br>N | r. Name of Security   | Value                | Rating   | Value                | Rating             |
|        |   | (Rupees in '00       | -        | (Rupees in '000)     | 0                  |
| ~ ~    |   |                      |          | ·                    |                    |
| 66     | THE HUB POWER COMPANY LIMITED   | 46,370               | Unrated  | 50,051               | Unrated            |
| 67     | NATIONAL REFINERY LIMITED   | 22,052               | AAA/A1+  | 44,490               | AAA/A1+            |
| 68     | SOUTHERN ELECTRIC POWER COMPANY LIMITED<br>PAKISTAN STATE OIL COMPANY LIMITED | -                    | AAA/A1+  | 4,575                | Unrated<br>AAA/A1+ |
| 69     |   | 236                  | AAA/A1+  | 664                  | AAA/A1+            |
|        | TOTAL   | 416,840              |          | 1,291,580            |                    |
|        | AUTO & ALLIED SECTOR  |                      |          |                      |                    |
| 70     | DEWAN FAROOQUE MOTORS LIMITED   | 2,412                | Unrated  | 15,600               | A/A2               |
| 71     | AGRIAUTOS INDUSTRIES  | 18,641               | Unrated  | -                    |                    |
| 72     | THE GENERAL TYRE & RUBBER COMPANY OF PAKISTAN LIMITED *                       | 278,453              | Unrated  | 447,874              | Unrated            |
|        | TOTAL   | 299,506              |          | 463,474              |                    |
|        | TRANSPORT SECTOR  |                      |          |                      |                    |
| 73     | PAKISTAN NATIONAL SHIPPING CORPORATION LIMITED                                | 17,868               | Unrated  | 24,988               | Unrated            |
|        | TOTAL   | 17,868               |          | 24,988               |                    |
|        | TECHNOLOGY & COMMUNICATION SECTOR   |                      |          |                      |                    |
| 74     | PAKISTAN TELECOMMUNICATION COMPANY LIMITED (A)                                | 52,371               | Unrated  | 105,157              | Unrated            |
| 75     | PAKISTAN INTERNATIONAL CONTAINER TERMINAL LIMITED                             | -                    |          | 45,760               | A-/A2              |
| 76     | TELECARD LIMITED  | 6,219                | Unrated  | 33,905               | Unrated            |
| 77     | TRG PAKISTAN LIMITED  | 9,500                | BBB+/A2  | 16,800               | BBB+/A2            |
| 78     | EYE TELEVISION NETWORK  | 24,283               | Unrated  | -                    |                    |
| 79     | SOUTHERN NETWORKS LIMITED   | -                    |          | -                    |                    |
|        | TOTAL   | 92,373               |          | 201,622              |                    |
|        | CHEMICAL & PHARMACEUTICAL SECTOR  |                      |          |                      |                    |
| 80     | FAUJI FERTILIZER COMPANY LIMITED  | 23,944               | Unrated  | 119,664              | Unrated            |
| 81     | FAUJI FERTILIZER BIN QASIM LIMITED  | 90,866               | Unrated  | 116,158              | Unrated            |
| 82     | PAKISTAN PTA LIMITED  | 29,007               | Unrated  | 115,594              | Unrated            |
| 83     | DEWAN SALMAN FIBRE LIMITED  | -                    | omateu   | 24,705               | Unrated            |
| 84     | NIMIR INDUSTRIAL CHEMICALS LIMITED  | -                    |          | 4,400                | Unrated            |
| 85     | ENGRO CHEMICAL PAKISTAN LIMITED   | -                    |          | -,                   |                    |
|        | TOTAL   | 143,817              |          | 380,521              |                    |
|        | OTHER SECTOR  |                      |          |                      |                    |
| 86     | CENTURY PAPER & BOARD MILLS LIMITED   | 51,620               | A-/A2    | 149,814              | A-/A2              |
| 87     | CRESCENT STEEL & ALLIED PRODUCTS LIMITED                                      | 48,289               | A+/A1    | 118,338              | A+/A2              |
| 38     | PAK ELEKTRON LIMITED  | 16,181               | A+/A1    | 42,094               | A+/A1              |
| 89     | SIDDIQSONS TIN PLATE LIMITED  | 3,815                | Unrated  | 13,925               | Unrated            |
| 90     | PACE (PAKISTAN) LIMITED   | -                    | Cintacod | 9,138                | A+/A1              |
| )1     | DADABHOY PADUBE LIMITED   | 200                  | Unrated  | 200                  | Unrated            |
| )2     | TRI-PACK FILM LIMITED   | 31,160               | A+/A1    | -                    | Junit              |
| 93     | INTERNATIONAL INDUSTRIES  | 298                  | Unrated  | -                    |                    |
|        |   |                      |          |                      |                    |

Sr. Name of Security No.

|     | INVESTMENT IN MUTUAL FUNDS                            |
|-----|---|
| 94  | AL MEEZAN MUTUAL FUND LIMITED*                        |
| 95  |   |
| 96  | AKD INDEX TRACKER FUND                                |
| 97  | PICIC GROWTH FUND                                     |
| 98  | PAK OMAN ADVANTAGE FUND                               |
|     | MEEZAN ISLAMIC INCOME FUND *                          |
|     | HBL STOCK FUND  |
| 101 | PAKISTAN STRATEGIC ALLOCATION FUND                    |
|     | FIRST DAWOOD MUTUAL FUND                              |
|     | UNITED COMPOSITE ISLAMIC FUND                         |
|     | AMZ PLUS STOCK FUND                                   |
|     | BMA PRINCIPAL GUARANTEED FUND                         |
|     | ATLAS FUND OF FUNDS                                   |
|     | MCB DYNAMIC FUND                                      |
|     | KASB LIQUID FUND                                      |
|     | NAMCO BALANCED FUND                                   |
|     | UNITED MONEY MARKET FUND                              |
| 111 | HBL INCOME FUND                                       |
| 112 | BMA CHUNDRIGAR ROAD SAVINGS FUND                      |
|     | HBL MULTI ASSET FUND                                  |
| 114 | AKD INCOME FUND                                       |
| 115 | BOP ADVANTAGE PLUS FUND                               |
| 116 | INTERSECURITIES ISLAMIC FUND                          |
| 117 | ATLAS ISLAMIC FUND                                    |
|     | FIRST HABIB INCOME FUND                               |
| 119 | ASKARI ASSET ALLOCATION FUND                          |
| 120 | PAKISTAN INTERNATIONAL ELEMENT ISLAMIC FUND           |
|     | TOTAL   |
|     | PREFERENCE SHARES                                     |
| 121 | MASOOD TEXTILE MILLS LIMITED (CUMULATIVE PREFERENCE S |
| 122 | × ×   |
|     | NAGINA COTTON MILLS LIMITED. (REDEEMABLE PREFERENCE.  |
| 124 | × ×   |
| 125 |   |
| 120 | D.G.KHAN CEMENT COMPANY LIMITED (R.C.PREFERENCE SHA   |
| 120 | PREFERENCE SHARES TOTAL                               |
|     | GRAND TOTAL   |
|     |   |

\* Investment in listed associates have a cost of Rs. 1,377 million (2007: 1,451)

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#### ANNEXURE I

|                        |                |            |                | ANNEXURE I |
|------------------------|----------------|------------|----------------|------------|
|                        | 2008           | 3          | 200            | 7          |
|                        | Total Market   |            | Total Market   |            |
|                        | Value          | Rating     | Value          | Rating     |
|                        | (Rupees in '0  |            | (Rupees in '00 |            |
|                        | (Rupees III of | ,          | (hupees in or  | ,0)        |
|                        |                |            |                |            |
|                        | 92,082         | 4-Star     | 263,546        | 4-Star     |
|                        | 78,510         | 5-Star     | 92,885         | 5-Star     |
|                        | -              |            | 55,153         | AM3+       |
|                        | 17,333         | MFR 2 STAR | 78,422         | MFR 2 STAR |
|                        | 37,600         | AA-(f)     | 41,250         | AA-(f)     |
|                        | 33,892         | A(f)       | 32,704         | Unrated    |
|                        | -              |            | 10,240         | Unrated    |
|                        | 2,280          | 4-Star     | 9,100          | 4-Star     |
|                        | 2,250          | 4-Star     | 9,002          | 4-Star     |
|                        | -              |            | 5,907          | AM2-       |
|                        | -              |            | 5,665          | AM3+       |
|                        | -              |            | 4,715          | Unrated    |
|                        | 2,625          | Unrated    | 4,410          | 5-Star     |
|                        | 284,422        | Unrated    | -              |            |
|                        | 175,881        | Unrated    | -              |            |
|                        | 46,623         | Unrated    | 41,196         | Unrated    |
|                        | -              |            | 27,706         | 4-Star     |
|                        | -              |            | 26,832         | Unrated    |
|                        | 10,537         | A(f)       | 25,855         | Unrated    |
|                        | 13,040         | AM3        | 20,078         | 5-Star     |
|                        | -              |            | 10,885         | Unrated    |
|                        | 9,895          | A(f)       | 10,166         | A(f)       |
|                        | -              |            | 10,000         | Unrated    |
|                        | 3,956          | Unrated    | 5,387          | Unrated    |
|                        | 5,523          | Unrated    | 5,317          | Unrated    |
|                        | -              |            | 5,015          | Unrated    |
| )                      |                |            |                |            |
|                        | 816,449        |            | 801,436        |            |
|                        |                |            |                |            |
|                        |                |            |                |            |
| E SHARES) 12.1%        | 50,000         | Unrated    | 50,000         | Unrated    |
| PREFERENCE) 10%        | 20,000         | Unrated    | 23,750         | Unrated    |
| CE. SHARES) 13%        | -              |            | 14,652         | Unrated    |
| SHARES 9.25%           | 12,255         | Unrated    | 10,605         | Unrated    |
| SHARES CLASS 'A') 9.1% | 6,893          | Unrated    | 6,825          | Unrated    |
| HARES) 10%             | -              |            | -              |            |
|                        | 89,148         |            | 105,832        |            |
|                        |                |            | 10 770 107     |            |
|                        | 6,043,887      |            | 10,772,197     |            |





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# PAKISTAN KUWAIT INVESTMENT COMPANY (PRIVATE) LIMITED

# As Referred to in Notes 8.3.2 to the financial statements ANNEXURE I QUALITY OF AVAILABLE FOR SALE SECURITIES

|     |   | 200              | 8      | 2007             |         |
|-----|---|------------------|--------|------------------|---------|
| Sr. | Name of TFCs  | Market Value     | Rating | Market Value     | Rating  |
| No. |   | (Rupees in '000) |        | (Rupees in '000) |         |
|     | Listed Term Finance Certificates  |                  |        |                  |         |
| 1   | STANDARD CHARTERED BANK (PAKISTAN) LIMITED (21-12-2002)<br>20,000 (2007 : 20,000) Certificate of Rs. 5,000 each<br>Mark up : 11.80% (PIB 5 Years rate + 2.25% with Floor 11.00 %, Cap 15.50%)<br>Redemption : Half year Installments commencing from Dec - 2002<br>Maturity : June, 2008                        | -                | -      | 33,359           | AAA     |
| 2   | <b>CRESENT STANDARD INVESTMENT BANK LIMITED (08-7-2003)</b><br>5,000 (2007 : 5,000) Certificate of Rs. 5000 each<br>Mark up : 11.50% (SBP Discount + 2.00% with Floor 10.50 %, Cap 13.50%)<br>Redemption : Half yearly Installments commencing from July 2003<br>Maturity : June, 2007                          | -                | -      | 9,967            | Unrated |
| 3   | STANDARD CHARTERED BANK (PAKISTAN) LIMITED (20-01-2004)<br>18,587 (2007 : 18,587) Certificate of Rs. 5,000 each<br>Mark up : 10. 6416% (PIB 5 Years rate +0.75% with Floor 5.00 % , Cap 10.75%)<br>Redemption : Half Yearly Installments commencing from Jan - 2004<br>Maturity : Dec, 2010                     | 87,170           | AAA    | 92,499           | AAA     |
| 4   | <b>TRUST LEASING &amp; INVESTMENT BANK LIMITED (17-7-2004)</b><br>1,251 (2007 : 1,251) Certificate of Rs. 5,000 each<br>Mark up : 10.00% (KIBOR 6-Month (s) Ask Rate + 3.00% with<br>Floor 6.00 %, Cap 10.00%)<br>Redemption : Half yearly Installments commencing from Jan - 2005<br>Maturity : July , 2009    | 1,247            | A      | 2,494            | AA      |
| 5   | ROYAL BANK OF SCOTLAND LTD.(FORMERLY ABN AMRO BANK (PAKISTAN) LIMITED (10-02-2005)<br>4,000 (2007 : 4,000) Certificate of Rs. 5,000 each<br>Mark up : 12.21% (KIBOR 6-Month (s) Ask Rate + 1.90%)<br>Redemption : Half yearly Installments commencing from Feb -2005<br>Maturity : Dec, 2012                    | 20,957           | AA-    | 21,025           | А       |
| 6   | ASKARI COMMERCIAL BANK LIMITED (04-02-2005)<br>3,000 (2007 : 3,000) Certificate of Rs. 5000 each<br>Mark up : 11.84% (KIBOR 6-Month (s) Ask Rate + 1.50%)<br>Redemption : Half year Installments commencing from Feb - 2005<br>Maturity : Dec, 2012   | 15,076           | AA-    | 15,703           | AA-     |
| 7   | CHANDA OIL & GAS SECURITIZATION COMPANY LIMITED (16-02-2005)<br>6,000 (2007 : 6,000) Certificate of Rs. 5,000 each<br>Mark up : 13.00% (KIBOR 3-Month (s) Ask Rate + 3.25%<br>with Floor 8.95 %, Cap 13.00% )<br>Redemption : Quarterly Installments commencing from Feb - 2005<br>Maturity : Jan - 2012        | -                | -      | 22,395           | A+      |
| 8   | NAIMAT BASAL OIL & GAS SECURITIZATION COMPANY LIMITED (12-04-2005)<br>10,000 (2007 : 10,000) certificate of Rs. 5,000 each<br>Mark up : 12.77% (KIBOR 6-Month (s) Ask Rate + 2.50%<br>with Floor 7.50%, Cap 13.00%)<br>Redemption : Monthly Installments commencing from April - 2005<br>Maturity : March, 2010 | -                | -      | 25,765           | A+      |
|     | Sub Total   | 124,450          |        | 223,207          |         |
|     | Redemption : Monthly Installments commencing from April - 2005<br>Maturity : March, 2010  | 124,450          |        | 223,207          |         |

# PAKISTAN KUWAIT INVESTMENT COMPANY (PRIVATE) LIMITED

# As Referred to in Notes 8.3.2 to the financial statements QUALITY OF AVAILABLE FOR SALE SECURITIES

|     |  | 20             | 08      | 20              | 07      |
|-----|--|----------------|---------|-----------------|---------|
| Sr. | Name of Securities   | Cost           | Rating  | Cost            | Rating  |
| No. |  | (Rupees in '00 |         | (Rupees in '000 | 0       |
|     | Unlisted Term Finance Certificates   |                |         |                 |         |
| 1   | KOHINOOR TEXTILE MILLS LIMITED<br>10,000 (2007 : 10,000) Certificate of Rs. 5,000 each<br>Mark up : 12.01% (KIBOR 6-Month (s) Ask Rate + 2.00%)<br>Redemption : Quarterly Installments commencing from Aug - 2003<br>Maturity : May - 2008<br>CEO of the company : Mr. Tariq Saeed Saigol  |                | -       | 6,250           | Unrated |
| 2   | <b>CRESCENT STEEL AND ALLIED PRODUCTS LIMITED</b><br>15,000 (2007 : 15,000) Certificate of Rs. 5,000 each<br>Mark up : 9.00 % (GOP M. T- Bills 6 Months + 2.50% with Cap of 9.00%)<br>Redemption : Half yearly Installments commencing from July - 2004<br>Maturity : January, 2009<br>CEO of the company : Mr. Ehsan M. Saleem                | 9,375          | АА-     | 28,125          | Unrated |
| 3   | PAKISTAN MOBILE COMMUNICATIONS (PRIVATE) LIMITED<br>20,000 (2007 : 20,000) Certificate of Rs. 5,000 each<br>Mark up : 11.66% (KIBOR 6-Month (s) Ask Rate + 1.60%<br>with Floor 4.95%, Cap 12.00%)<br>Redemption : Half yearly Installments commencing from Sep - 2004<br>Maturity : March, 2009<br>CEO of the company : Mr. Zohair A. Khalique | 20,000         | Unrated | 60,000          | Unrated |
| 4   | DEWAN FAROOQUE SPINNING MILLS LIMITED<br>10,000 (2007 : 10,000) Certificate of Rs. 5,000 each<br>Mark up : 13.73% (KIBOR 6-Month (s) Ask Rate + 3.75%)<br>Redemption : Half yearly Installments commencing from Dec - 2004<br>Maturity : Dec, 2009<br>CEO of the company : Mr. Dewan M. Yousuf Farooqi   | 18,750         | Unrated | 25,000          | Unrated |
| 5   | DEWAN CEMENT LIMITED<br>10,000 (2007 : 10,000) Certificate of Rs. 5,000 each<br>Mark up : 12.56% (KIBOR 6-Month (s) Ask Rate + 2.50%)<br>Redemption : Half year Installments commencing from Jan - 2006<br>Maturity : Jan - 2012<br>CEO of the company : Mr. Dewan M. Yousuf Farooqi   | -              | -       | 20,926          | A       |
| 6   | NEW ALLIED ELECTRONICS INDUSTRIES (PRIVATE) LIMITED<br>10,000 Certificate of Rs. 5,000 each<br>Mark up : 12.74% (KIBOR 3-Month (s) Ask Rate + 2.75%)<br>Redemption : Quarterly Installments commencing from Aug - 2007<br>Maturity : July, 2011<br>CEO of the company : Mr. Mian Pervez Akhtar   | 45,833         | D       | 50,000          | A-      |
|     | Sub Total  | 93,958         | 1       | 190,301         |         |



ANNEXURE I





## PAKISTAN KUWAIT INVESTMENT COMPANY (PRIVATE) LIMITED

ANNEXURE II

PARTICULARS OF INVESTMENT HELD IN SHARES OF LISTED COMPANIES

| Sr.      | Name of Comments  | 2008                   | 2007                   |           | 20               | 08                    |           | 20         | 07                    |
|----------|---|------------------------|------------------------|-----------|------------------|-----------------------|-----------|------------|-----------------------|
| No.      | Name of Company   | Tota                   | Share                  | Cost      | Impairment       | Cost after Impairment | Cost      | Impairment | Cost after Impairment |
|          | AVAILABLE FOR SALE PORTFOLIO                                      |                        |                        |           | (Rupee           | s in '000)            |           | (Rupees    | in '000)              |
|          |   |                        |                        |           |                  |                       |           |            |                       |
|          | PKIC STRATEGIC PORTFOLIO  |                        |                        |           |                  |                       |           |            |                       |
| 1        | MEEZAN BANK LIMITED   |                        | 113,396,906            | 1,002,679 | -                |                       | 1,002,679 | -          | 1,002,679             |
|          | TOTAL   | 147,778,846            | 113,396,906            | 1,002,679 | -                | 1,002,679             | 1,002,679 | -          | 1,002,679             |
|          | PKIC GENERAL PORTFOLIO  |                        |                        |           |                  |                       |           |            |                       |
| 2        | FINANCIAL SECTOR<br>SAMBA BANK (CRESCENT COMMERCIAL BANK LIMITED) | 4,496,250              | 4,196,250              | 69,900    | 47,689           | 22,212                | 63,736    | _          | 63,736                |
| ~<br>3   | NIB BANK LIMITED  | 10,623,865             | 3,953,000              | 179,419   | 129,806          | 49,613                | 82,243    |            | 82,243                |
| 4        | NATIONAL BANK OF PAKISTAN   | 996,061                | 1,072,747              | 222,538   | 172,416          | 50,122                | 265,315   |            | 265,315               |
| ŏ        | ASKARI BANK LIMITED   | 2,390,445              | 2,100,000              | 175,175   | 140,346          | 34,829                | 207,753   | _          | 207,753               |
| 3        | NIB BANK LIMITED (RIGHT)  | -                      | 4,449,500              | -         | -                | -                     | 155,095   | -          | 155,095               |
| 7        | BANK ALFALAH LIMITED  | 300,000                | 3,500,000              | 15,895    | 10,876           | 5,019                 | 149,438   | -          | 149,438               |
| 8        | ARIF HABIB SECURITIES   | 500,625                | -                      | 71,931    | 50,875           | 21,056                | -         | -          | -                     |
| 3        | JS BANK LIMITED   | 3,914,000              | 3,253,500              | 64,346    | 41,880           | 22,466                | 45,723    | -          | 45,723                |
| )        | BANKISLAMI PAKISTAN LIMITED                                       | 8,325,240              | 4,106,850              | 133,122   | 72,763           | 60,358                | 58,166    |            | 58,166                |
| .0       | FAYSAL BANK LIMITED   | -                      | 969,926                | -         | -                | -                     | 54,248    |            | 54,248                |
| 1        | THE BANK OF PUNJAB  | 587                    | 638,470                | 44        | 36               | 8                     | 59,271    | -          | 59,271                |
| 2        | ORIX INVESTMENT BANK PAKISTAN LIMITED                             | 5,445,000              | 5,445,000              | 51,438    | 42,346           | 9,093                 | 51,439    | -          | 51,439                |
| 3        | BANK AL-HABIB LIMITED   | 1,004,120              | 522,400                | 54,912    |                  | 24,972                | 35,145    |            | 35,145                |
| 4        | SAUDI PAK COMMERCIAL BANK LIMITED                                 | 2,118,600              | 1,000,000              | 39,472    | 28,858           | 10,614                | 25,270    |            | 25,270                |
| 5        | BANKISLAMI PAKISTAN LIMITED (R)                                   | -                      | 1,283,390              | -         | -                | -                     | 12,834    | -          | 12,834                |
| 6        | MYBANK LIMITED  | 492,000                | 492,000                | 13,371    | 7,663            | 5,707                 | 13,371    | -          | 13,371                |
| 7        | HABIB METROPOLITAN BANK LIMITED                                   | 193,800                | 151,500                | 12,485    | 7,383            | 5,103                 | 11,779    | -          | 11,779                |
| 8        | STANDARD CHARTERED MODARABA                                       | 789,678                | 789,678                | 11,432    | 6,054            | 5,378                 | 11,432    |            | 11,432                |
| 9        | STANDARD CHARTERED LEASING LIMITED                                | 1,081,135              | 1,081,135              | 11,136    | 9,244            | 1,892                 | 11,136    |            | 11,136                |
| 0        | AMZ VENTURES LIMITED - CLASS 'A'                                  | 1,833,000              | 1,833,000              | 7,699     | 6,416            | 1,283                 | 7,699     |            | 7,699                 |
| 1        | PUNJAB MODARABA FIRST   | 960,500                | 960,500                | 8,164     | 6,291            | 1,873                 | 8,164     |            | 8,164                 |
| 2        | EQUITY MODARABA FIRST   | 1,312,000              | 1,312,000              | 4,920     | 3,372            | 1,548                 | 4,920     |            | 4,920                 |
| 23       | CRESCENT STANDARD INVESTMENT BANK LIMITED                         | 954,000                | 954,000                | 4,770     | -                | 4,770                 | 4,770     |            | 4,770                 |
| 24       | SME LEASING LIMITED   | 225,000                | 225,000                | 2,475     | -                | 2,475                 | 2,475     |            | 2,475                 |
| :5       | BANK OF KHYBER  | -                      | 16,500                 |           | -                | -                     | 244       |            | 244                   |
| 6        | DADABHOY LEASING COMPANY LIMITED                                  | 10,750                 | 10,750                 | 13        | -                | 13                    | 13        |            | 13                    |
| 7        | MCB BANK LIMITED  | 200,000                | -                      | 83,693    |                  | 25,162                | -         | -          | -                     |
| 8        | UNITED BANK LIMITED   | 350,000                | -                      | 40,763    |                  | 12,919                | -         | -          | -                     |
| 9        | CENTURY INSURANCE LIMITED   | 704,400                | -                      | 33,229    | 24,600           | 8,629                 | -         | -          | -                     |
| 0        | JAHANGIR SIDDIQUI & COMPANY                                       | 120,322                | -                      | 25,740    | 19,450           | 6,290                 | -         | -          | -                     |
| 1        | STANDARD CHARTERED LEASING LIMITED (RIGHT)                        | 1,621,702              | -                      | -         | -                | -                     | -         | -          | -                     |
|          | TOTAL   | 50,963,080             | 44,317,096             | 1,338,082 | 944,679          | 393,406               | 1,341,679 | -          | 1,341,679             |
|          |   |                        |                        |           |                  |                       |           |            |                       |
| 29       | TEXTILE SECTOR  | 8,161,751              | 9 161 751              | 200 726   | 168 007          | 10 900                | 200 726   |            | 200 726               |
| 32       | KOHINOOR TEXTILE MILLS LIMITED                                    | , ,                    | 8,161,751              | 209,736   | 168,927          | 40,809                | 209,736   |            | 209,736               |
| 33<br>34 | CHENAB LIMITED<br>NISHAT (CHUNIAN) LIMITED                        | 6,681,000<br>1,375,000 | 6,681,000<br>1,250,000 | 105,140   | 89,239<br>38,966 | 15,900<br>13,296      | 105,140   |            | 105,140<br>52,262     |
| 34       | INISTIAL (CHUINIAIN) LIMITED                                      | 1,373,000              | 1,230,000              | 52,262    | 38,900           | 13,290                | 52,262    | -          | 32,202                |

| <b>C</b>   |  | 2008               | 2007       | ]         | 2       | 008                  |           | 20         | 007                |
|------------|--|--------------------|------------|-----------|---------|----------------------|-----------|------------|--------------------|
| Sr.<br>No. | Name of Company  |                    | Share      | Cost      |         | Cost after Impairmen | t Cost    | Impairment | [                  |
|            |  | Tota               | onare      | 0031      |         | eost aller impairien | 0031      |            | s in '000)         |
| 95         | GADOON TEXTILE MILLS LIMITED                               | 294,800            | 371,700    | 19,593    | •••     | 19,593               | 24,703    | -          |                    |
| 35<br>36   | GADOON TEXTILE MILLS LIMITED<br>SURAJ COTTON MILLS LIMITED | 294,800<br>328,900 | 328,900    | 19,593    |         | 19,593               | 24,703    |            | 24,703<br>3 12,712 |
| 30<br>37   | PROSPERITY WEAVING MILLS LIMITED                           | 1,149,940          | 1,149,940  | 12,712    |         |                      | 19,871    |            | ,                  |
| 38         | SAIF TEXTILE MILLS LIMITED                                 | 891,000            | 891,000    | 11,984    |         |                      | 18,586    |            |                    |
| 39         | DIN TEXTILE MILLS LIMITED                                  | 222,600            | 222,600    | 5,676     |         | 5,676                | 8,810     |            |                    |
|            | ELLCOT SPINNING MILLS LIMITED                              | 148,200            | 163,200    | 2,875     |         | 2,875                | 3,166     |            | 3,166              |
| 41         | GHAZI FABRICS INTERNATIONAL LIMITED                        | 494,000            | 494,000    | 3,211     |         | 3,211                | 3,211     |            | 3,211              |
| 42         | GULISTAN SPINNING MILLS LIMITED                            | 286,946            | 261,360    | 1,423     |         | 1,423                | 1,426     |            | 1,426              |
| 43         | NAGINA COTTON MILLS LIMITED                                | 66,000             | 66,000     | 1,241     |         | ,                    | 1,241     |            | 1,241              |
| 44         | MIAN TEXTILE INDUSTRIES LIMITED                            | 211,000            | 211,000    | 949       |         | ,                    | 2,223     |            |                    |
| 45         | ARTISTIC DENIM MILLS LIMITED                               | 500,000            | -          | 31,002    |         |                      | -         | - 1,21     | -                  |
| 46         | NISHAT CHUNIAN (RIGHT)                                     | 687,500            | -          | 01,002    |         | -                    | -         | -          | -                  |
| 10         | TOTAL  | 21,498,637         | 20,252,451 | 473,558   | 323,821 | 149,738              | 466,045   | 18,085     | 5 447,960          |
|            |  | 21,430,037         | 20,232,431 | 475,550   | 525,021 | 143,730              | 400,043   | 10,000     | , 11,,00           |
|            | CEMENT SECTOR  |                    |            |           |         |                      |           |            |                    |
| 1          | DEWAN CEMENT LIMITED                                       | 8,288,625          | 8,288,625  | 131,745   | 106,630 | 25,115               | 131,745   | _          | 131,745            |
| 2          | KOHAT CEMENT COMPANY LIMITED                               | 2,799,698          | 2.545.180  | 100,740   |         |                      | 100,740   |            | 100,740            |
| 3          | MAPLE LEAF CEMENT FACTORY LIMITED                          | 14,140,156         | 14,140,156 | 275,934   |         |                      | 275,935   |            | 275,935            |
| 4          | PAKISTAN CEMENT COMAPNY LIMITED                            | 16.447.075         | 16.447.075 | 207,152   |         |                      | 207.152   |            | 207.152            |
| 5          | D.G.KHAN CEMENT COMPANY LIMITED                            | 1,150,000          | 650,000    | 129,481   | ,       |                      | 72,103    |            | 72,103             |
| 6          | FAUJI CEMENT COMPANY LIMITED                               | 9,856,483          | 4,094,000  | 168,817   |         | 46,326               | 76,617    |            | 76,617             |
| 7          | ATTOCK CEMENT PAKISTAN LTD                                 | 499,400            | -          | 57,809    |         | 18,817               | -         | -          | 10,011             |
| 8          | LUCKY CEMENT LIMITED                                       | 450,000            | 7,800      | 54,783    |         |                      | 642       | -          | 642                |
| 9          | AL-ABBAS CEMENT INDUSTRIES LIMITED                         | 779,100            | 2,716,600  | 10,124    |         |                      | 35,300    |            | 35,300             |
| 10         | FLYING CEMENT COMPANY LIMITED                              | 2,425,500          | 2,425,500  | 37,817    |         |                      | 37,817    |            | 37,817             |
| 10         | CHERAT CEMENT COMPANY LIMITED                              | 517,565            | 647,565    | 21,220    |         | 5,905                | 26,550    |            | 26,550             |
| 12         | FAUJI CEMENT COMPANY LIMITED (R)                           | -                  | 3,561,780  | 21,220    | -       | -                    | -         | _          |                    |
| 17         | TOTAL  | 57,353,602         |            | 1,195,622 | 893,155 | 302,466              | 964,601   | -          | 964,601            |
|            |  |                    |            |           |         |                      |           |            |                    |
|            | FUEL & ENERGY SECTOR                                       |                    |            |           |         |                      |           |            |                    |
|            | OIL & GAS DEVELOPMENT COMPANY LIMITED                      | 657,300            | 957,300    | 83,699    | 50,840  |                      | 122,075   |            | 122,075            |
| 14         | BOSICOR PAKISTAN LIMITED                                   | -                  | 4,169,900  |           | -       | -                    | 64,578    |            | 64,578             |
| 15         | SUI SOUTHERN GAS COMPANY LIMITED                           | 10,327,500         | 10,327,500 | 295,399   |         | 108,543              | 295,399   |            | 295,399            |
| 16         | PAKISTAN PETROLEUM LIMITED                                 | 896,500            | 1,090,800  | 198,193   | 107,987 | 90,206               | 254,206   |            | 254,206            |
| 17         | PAKISTAN OILFIELDS LIMITED                                 | 447,420            | 550,850    | 102,431   |         |                      | 187,835   | -          | 187,835            |
| 18         | KARACHI ELECTRIC SUPPLY CORPORATION LIMITED                | 15,574,500         | 14,745,500 | 112,575   |         |                      | 108,326   |            | 108,326            |
| 19         | JAPAN POWER GENERATION LIMITED                             | 11,862,500         | 11,862,500 | 78,293    | 58,008  | 20,285               | 78,293    | -          | 78,293             |
| 20         | ATTOCK PETROLEUM LIMITED                                   | -                  | 100,200    |           | -       | -                    | 50,574    |            | 50,574             |
| 21         | SUI NORTHERN GAS PIPELINES LIMITED                         | 847,880            | 823,580    | 55,995    |         |                      | 54,891    |            | 54,891             |
| 22         | THE HUB POWER COMPANY LIMITED                              | 3,291,000          | 1,641,000  | 103,268   | 56,898  | 46,370               | 50,145    |            | 50,145             |
| 23         | NATIONAL REFINERY LIMITED                                  | 231,740            | 123,240    | 89,583    | 67,531  | 22,052               | 50,928    |            | 50,928             |
| 24         | SOUTHERN ELECTRIC POWER COMPANY LIMITED                    | -                  | 816,950    |           | -       | -                    | 4,861     |            | 4,861              |
| 25         | PAKISTAN STATE OIL COMPANY LIMITED                         | 1,632              | 1,632      | 484       |         |                      | 484       |            | 484                |
|            | TOTAL  | 44,137,972         | 47,210,952 | 1,119,920 | 703,081 | 416,842              | 1,322,596 | j -        | 1,322,596          |
|            | AUTO & ALLIED SECTOR                                       |                    |            |           |         |                      |           |            |                    |
| 26         | AGRIAUTOS INDUSTRIES LTD                                   | 603,840            | -          | 48,285    | 29,644  | 18,641               | -         | -          | -                  |
|            | DEWAN FAROOQUE MOTORS LIMITED                              | 1,200,000          | 1,200,000  | 18,600    |         |                      | 18,600    | -          | 18,600             |
| 28         | THE GENERAL TYRE & RUBBER COMPANY                          | ,,                 | ,,         | -,        | .,      | ,                    | -,        |            | -,                 |
|            | OF PAKISTAN LIMITED  | 16,774,292         | 16,774,292 | 173,480   | -       | 173,480              | 173,480   | -          | 173,480            |
|            | TOTAL  | 18,578,132         | 17,974,292 | 240,365   | 45,832  | 194,533              | 192,080   | -          | 192,080            |
|            |  |                    |            |           |         |                      |           |            |                    |
| 90         | TRANSPORT SECTOR   | 050.000            | 050 000    | 00.045    | 10.000  | 17.000               | 00.00-    |            | 00.007             |
| 29         | PAKISTAN NATIONAL SHIPPING CORPORATION                     | 350,000            | 250,000    | 36,245    | -       | 17,868               | 26,625    |            | 26,625             |
|            | TOTAL  | 350,000            | 250,000    | 36,245    | 18,377  | 17,868               | 26,625    | -          | 26,625             |







#### ANNEXURE II 2007 2008 2008 2007 Sr. No. Name of Company Cost Impairment Cost after Impairment Cost Impairment Cost after Impairment Total Share (Rupees in '000) (Rupees in '000) **TECHNOLOGY & COMMUNICATION SECTOR** 30 EYE TELEVISION NETWORK 709,000 51,604 27,321 24,283 -122,762 122.762 31 PAKISTAN TELECOMMUNICATION COMPANY LIMITED (A) 3,100,744 2,500,744 146,674 94.303 52,371 -32 PAKISTAN INTERNATIONAL CONTAINER TERMINAL LIMITED 650,000 42,422 42,422 -33 TELECARD LIMITED 3,125,000 3,125,000 39,798 33,579 6,219 39,799 39,799 34 TRG PAKISTAN LIMITED - CLASS 'A' 5,337,000 53.035 16.672 16 672 1.200.000 62.535 9.500 TOTAL 12,271,744 7,475,744 300,611 208,238 92,373 221,655 221,655 **CHEMICAL & PHARMACEUTICAL SECTOR** 35 FAUJI FERTILIZER COMPANY LIMITED 407,694 1,007,694 49,645 25,701 23,944 122,707 122,707 -36 FAUJI FERTILIZER BIN QASIM LIMITED 7,043,845 2,762,345 285,790 194,924 90,866 103,551 103,551 29,006 115,594 37 PAKISTAN PTA LIMITED 18,243,500 22,890,000 92,129 63,123 171,155 55,561 38 DEWAN SALMAN FIBRE LIMITED 3 294 000 25 199 25,199 -----39 NIMIR INDUSTRIAL CHEMICALS LIMITED 5,494 1,000,000 5,494 TOTAL **25,695,039** 30,954,039 427,564 283,748 143,816 428,106 55,561 372,545 OTHER SECTOR 40 TRI-PACK FILM LTD 250.000 65,965 34.805 31,160 41 CENTURY PAPER & BOARD MILLS LIMITED 1 789 250 1.967.350 98.824 47.204 51,620 108 661 108.661 -42 CRESCENT STEEL & ALLIED PRODUCTS LIMITED 82,403 82,403 2,835,550 1,214,973 205,027 156,738 48,289 43 PAK ELEKTRON LIMITED 712,200 625,000 50,757 34,576 16,181 44,212 44,212 44 SIDDIQSONS TIN PLATE LIMITED 500.000 14,161 17,976 17,976 500,000 17.976 3,815 45 INTERNATIONAL IND. LTD 6,480 545 247 298 -46 PACE (PAKISTAN) LIMITED -250,000 7,384 7,384 ---47 DADABHOY PADUBE LIMITED 100,000 100,000 200 200 200 200 48 INTERNATIONAL IND. LTD (RIGHT) 1.350 4,657,323 439,294 287,731 151,563 260,836 TOTAL 6,194,830 260,836 MUTUAL FUNDS 49 AL MEEZAN MUTUAL FUND LIMITED 16,895,690 20,751,690 109,544 92,081 134,545 134,545 17,463 50 MEEZAN BALANCED FUND 11,057,791 11,057,791 110,578 32,068 78,510 110,578 110,578 -51 AKD INDEX TRACKER FUND 41 594 41 594 4.159.350 --52 PICIC GROWTH FUND 3.100.650 2.751.650 95.580 78.247 17.333 85,936 85,936 -53 PAK OMAN ADVANTAGE FUND 5,000,000 5,000,000 50,000 12,400 37,600 50,000 50,000 54 MEEZAN ISLAMIC INCOME FUND 702,139 626,384 30,000 30,000 30.000 30.000 55 HBL STOCK FUND 100.000 10.000 10.000 -10,000 56 PAKISTAN STRATEGIC ALLOCATION FUND 1,000,000 1,000,000 10,000 7,720 2,280 10,000 57 FIRST DAWOOD MUTUAL FUND 1,041,500 1,161,500 6,613 4,364 2,250 7,375 7,375 58 UNITED COMPOSITE ISLAMIC FUND 5.000 54,952 --5.000---59 AMZ PLUS STOCK FUND 5,000 5,000 53,000 -----60 BMA PRINCIPAL GUARANTEED FUND 520,990 4,915 4,915 -61 ATLAS FUND OF FUNDS 525,000 525,000 5,000 2,375 2,625 5,000 5,000 62 MCB DYNAMIC FUND 2,881,974 -300,000 -300,000 -63 KASB LIQUID FUND 1,980,198 200,000 200,000 -NAMCO BALANCED FUND 4,933,667 4,933,667 49,336 49,337 49,337 64 49,336 65 UNITED MONEY MARKET FUND 264,601 25.00025.000 -66 HBL INCOME FUND 256.619 25.000 25.000 --67 BMA CHUNDRIGAR ROAD SAVINGS FUND 1,088,494 2,510,803 10,065 10,065 25,000 25,000 68 HBL MULTI ASSET FUND 200,000 200,000 20,000 20,000 20,000 20,000 69 AKD INCOME FUND 206,352 10.000 10.000 70 PAK OMAN BANK OF PUNJAB ADVANTAGE PLUS FUND 10,000 212,305 10,000 10.000 200.000 10,000 71 INTERSECURITIES ISLAMIC FUND 100,000 10,000 10,000 -72 ATLAS ISLAMIC FUND 10,483 10,298 5,000 5,000 5,000 5,000 5,000 73 FIRST HABIB INCOME FUND 56,901 50,750 5,000 5,000 5.000-74 ASKARI ASSET ALLOCATION FUND 50.991 5.000 5.000 TOTAL **50,686,792** 56,546,388 1,016,716 154,637 862,079 689,280 689,280

| Sr.      |   | 2008                   | 2007        |                  | 2008      |   |           | 2007   |                       |  |
|----------|---|------------------------|-------------|------------------|-----------|---|-----------|--------|-----------------------|--|
| No.      | Name of Company   |                        | I Share     | Cost             |           | Cost after Impairment                   | Cost      |        | Cost after Impairment |  |
|          |   |                        |             |                  | *         | es in '000)                             |           |        | s in '000)            |  |
|          | PREFERENCE SHARES   |                        |             |                  | · ·       | ,                                       |           | ` 1    |                       |  |
| 75       | MASOOD TEXTILE MILLS LIMITED (CUMULATIVE                          |                        |             |                  |           |   |           |        |                       |  |
|          | PREFERENCE SHARES) 12.1%  | 5,000,000              | 5,000,000   | 50,000           | -         | 50,000                                  | 50,000    | -      | 50,000                |  |
| 76       | PAKISTAN INTERNATIONAL CONTAINER                                  |                        |             |                  |           |   |           |        |                       |  |
| ~~       | TERMINAL LIMITED (PREFERENCE) 10%                                 | 2,500,000              | 2,500,000   | 25,000           | -         | 25,000                                  | 25,000    | -      | 25,000                |  |
| 77       | NAGINA COTTON MILLS LIMITED                                       |                        | 0 700 000   |                  |           |   | 00 104    |        | 00.104                |  |
| 78       | (REDEEMABLE PREFERENCE SHARES) 13%<br>CHENAB LIMITED - NON VOTING | -                      | 2,790,800   | -                | -         | -                                       | 22,124    | -      | 22,124                |  |
| 10       | CUMULATIVE PREFERENCE SHARES 9.25%                                | 1,500,000              | 1,500,000   | 13,460           |           | 13,460                                  | 13,460    |        | 13,460                |  |
| 79       | SECURITY LEASING CORPORATION LIMITED                              | 1,000,000              | 1,300,000   | 10,400           |           | 13,400                                  | 10,400    |        | 10,400                |  |
| 10       | (PREF.SHARES) 9.1%  | 750,000                | 750,000     | 7,543            | -         | 7,543                                   | 7,543     | -      | 7,543                 |  |
|          | (1121101111120) 011/0   | 100,000                | 100,000     | 1,010            |           | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 1,010     |        | 1,010                 |  |
|          | PREFERENCE SHARES TOTAL   | 9,750,000              | 12,540,800  | 96,003           | -         | 96,003                                  | 118,127   | -      | 118,127               |  |
|          |   |                        |             | <b></b>          |           |   |           |        |                       |  |
|          | TOTAL STRAGETIC AND AVAILABLE FOR SALE PORTFOLIO                  | 445,258,674            | 411,100,272 | 7,686,660        | 3,863,298 | 3,823,368                               | 7,034,308 | 73,646 | 6,960,662             |  |
|          |   |                        |             |                  |           |   |           |        |                       |  |
|          | HELD FOR TRADING PORTFOLIO  |                        |             |                  |           |   |           |        |                       |  |
|          |   |                        |             |                  |           |   |           |        |                       |  |
|          | FINANCIAL SECTOR  |                        |             |                  |           |   |           |        |                       |  |
| 1        | MCB BANK LIMITED  | 220,600                | -           | 84,452           |           | 84,452                                  | -         | -      | -                     |  |
| 2        | NATIONAL BANK OF PAKISTAN LIMITED                                 | 50,000                 | -           | 6,058            |           | 6,058                                   | -         | -      | -                     |  |
| 3        | HABIB BANK LIMITED  | 100,000                | -           | 22,876           |           | 22,876                                  | -         | -      | -                     |  |
|          | JAHANGIR SIDDIQUI & COMPANY                                       | 223,456                | -           | 39,075           |           | 39,075                                  | -         | -      | -                     |  |
| 5<br>6   | THE BANK OF PUNJAB<br>NIB BANK LIMITED                            | 1,300,000<br>1,441,500 | -           | 74,271<br>28,340 |           | 74,271<br>28,340                        | -         | -      | -                     |  |
|          | EFU GENERAL INSURANCE COMPANY                                     | 3,750                  | -           | 2,340            |           | 2,342                                   | -         | -      | -                     |  |
|          | TOTAL   | 3,339,306              | -           | 257,414          |           | 257,412                                 |           | -      | -                     |  |
|          |   |                        |             |                  |           |   |           |        |                       |  |
|          | CEMENT SECTOR   |                        |             |                  |           |   |           |        |                       |  |
| 8        | D.G.KHAN CEMENT COMPANY LIMITED                                   | 1,000,000              | 350,000     | 104,567          | -         | 104,567                                 | 41,145    | -      | 41,145                |  |
| 9        | LUCKY CEMENT LIMITED  | 100,000                | 500,000     | 7,011            |           | 7,011                                   | 67,850    |        | 67,850                |  |
|          | TOTAL   | 1,100,000              | 850,000     | 111,578          | -         | 111,578                                 | 108,995   | -      | 108,995               |  |
|          | FUEL & ENERGY SECTOR  |                        |             |                  |           |   |           |        |                       |  |
| 10       | OIL & GAS DEVELOPMENT COMPANY LIMITED                             | 150,000                | 1,096,700   | 16 774           |           | 16,774                                  | 148,256   |        | 140.956               |  |
| 10<br>11 | BOSICOR PAKISTAN LIMITED  | 500,000                | 1,090,700   | 16,774<br>10,651 |           | 10,774                                  | 140,200   | -      | 148,256               |  |
|          | PAKISTAN PETROLEUM LIMITED  | 104,610                | -           | 20,127           |           | 20,127                                  | -         | -      | -                     |  |
|          | TOTAL   | 754,610                | 1,096,700   | 47,552           |           | 47,552                                  | 148,256   | -      | 148,256               |  |
|          |   |                        | 1,000,700   | 11,002           |           | ,002                                    | 110,200   |        | 110,200               |  |
|          | TECHNOLOGY & COMMUNICATION SECTOR                                 |                        |             |                  |           |   |           |        |                       |  |
| 13       | PAKISTAN TELECOMMUNICATION LIMITED (A)                            | 127,100                | -           | 5,248            | -         | 5,248                                   | -         | -      | -                     |  |
|          | TOTAL   | 127,100                | -           | 5,248            | -         | 5,248                                   | -         | -      | -                     |  |
|          |   | E 204 040              | 1 040 700   | 101 700          |           | 404 700                                 | 057 051   |        | 057 051               |  |
|          | TOTAL - HELD FOR TRADING PORTFOLIO                                | 5,321,016              | 1,946,700   | 421,792          | -         | 421,790                                 | 257,251   | -      | 257,251               |  |

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## PAKISTAN KUWAIT INVESTMENT COMPANY (PRIVATE) LIMITED

### As Referred to in Notes 8.3.2 to the financial statements PARTICULARS OF INVESTMENT IN TERM FINANCE CERTIFICATES

ANNEXURE II

|     |   | 2008   | 2007   | 2008    | 2007     |
|-----|---|--------|--------|---------|----------|
| Sr. | Name of TFCs  |        | IBER   | COST    |          |
| No. |   | OF T   | FCs    | (Rupees | in '000) |
|     | Particulars of investments held in listed term finance certificates (TFCs)  |        |        |         |          |
| 1   | STANDARD CHARTERED BANK (PAKISTAN) LIMITED (21-12-2002)<br>20,000 (2007 : 20,000) Certificate of Rs. 5,000 each<br>Mark up : 11. 80% (PIB 5 Years rate + 2. 25% with Floor 11. 00%, Cap 15. 50%)<br>Redemption : Half year Installments commencing from Dec - 2002<br>Maturity : June, 2008                       | -      | 20,000 | -       | 32,947   |
| 2   | <b>CRESENT STANDARD INVESTMENT BANK LIMITED (08-7-2003)</b><br>5,000 (2007 : 5,000) Certificate of Rs. 5000 each<br>Mark up : 11. 50% (SBP Discount + 2.00% with Floor 10. 50%, Cap 13. 50%)<br>Redemption : Half yearly Installments commencing from July 2003<br>Maturity : June, 2007                          | -      | 5,000  | -       | 9,967    |
| 3   | <b>STANDARD CHARTERED BANK (PAKISTAN) LIMITED (20-01-2004)</b><br>18,587 (2007 : 18,587) Certificate of Rs. 5,000 each<br>Mark up : 10. 6416% (PIB 5 Years rate +0.75% with Floor 5.00 %, Cap 10.75%)<br>Redemption : Half Yearly Installments commencing from Jan - 2004<br>Maturity : Dec, 2010                 | 18,587 | 18,587 | 88,139  | 92,805   |
| 4   | <b>TRUST LEASING &amp; INVESTMENT BANK LIMITED (17-7-2004)</b><br>1,251 (2007 : 1,251) Certificate of Rs. 5,000 each<br>Mark up : 10.00% (KIBOR 6-Month (s) Ask Rate + 3.00%<br>with Floor 6.00%, Cap 10.00%)<br>Redemption : Half yearly Installments commencing from Jan - 2005<br>Maturity : July, 2009        | 1,251  | 1,251  | 1,251   | 2,502    |
| 5   | ABN AMRO BANK (PAKISTAN) LIMITED (10-02-2005)<br>4,000 (2007 : 4,000) Certificate of Rs. 5,000 each<br>Mark up : 12. 21% (KIBOR 6-Month (s) Ask Rate + 1. 90%)<br>Redemption : Half yearly Installments commencing from Feb -2005<br>Maturity : Dec, 2012   | 4,000  | 4,000  | 19,972  | 19,980   |
| 6   | ASKARI COMMERCIAL BANK LIMITED (04-02-2005)<br>3,000 (2007 : 3,000) Certificate of Rs. 5000 each<br>Mark up : 11. 84% (KIBOR 6-Month (s) Ask Rate + 1. 50%)<br>Redemption : Half year Installments commencing from Feb - 2005<br>Maturity : Dec, 2012   | 3,000  | 3,000  | 14,979  | 14,986   |
| 7   | CHANDA OIL & GAS SECURITIZATION COMPANY LIMITED (16-02-2005)<br>6,000 (2007 : 6,000) Certificate of Rs. 5,000 each<br>Mark up : 13. 00% (KIBOR 3-Month (s) Ask Rate + 3. 25%<br>with Floor 8. 95 %, Cap 13. 00%)<br>Redemption : Quarterly Installments commencing from Feb - 2005<br>Maturity : Jan - 2012       | -      | 6,000  | -       | 21,600   |
| 8   | NAIMAT BASAL OIL & GAS SECURITIZATION COMPANY LIMITED (12-04-2005)<br>10,000 (2007 : 10,000) certificate of Rs. 5,000 each<br>Mark up : 12.77% (KIBOR 6-Month (s) Ask Rate + 2. 50%<br>with Floor 7. 50%, Cap 13. 00%)<br>Redemption : Monthly Installments commencing from April- 2005<br>Maturity : March, 2010 | -      | 10,000 | -       | 25,149   |
|     | TOTAL   | 26,838 | 67,838 | 124,341 | 219,936  |

## PAKISTAN KUWAIT INVESTMENT COMPANY (PRIVATE) LIMITED

### As Referred to in Notes 8.3.2 to the financial statements PARTICULARS OF INVESTMENT IN TERM FINANCE CERTIFICATES

|            |  | 2008              | 2007   | 2008                     | 2007   |
|------------|--|-------------------|--------|--------------------------|--------|
| Sr.<br>No. | Name of TFCs   | NUMBER<br>OF TFCs |        | COST<br>(Rupees in '000) |        |
|            | Particulars of investments held in unlisted term finance certificates (TFCs)   |                   |        |                          |        |
| 1          | KOHINOOR TEXTILE MILLS LIMITED   | -                 | 10.000 | -                        | 6,25   |
|            | 10,000 (2007 : 10,000) Certificate of Rs. 5,000 each<br>Mark up : 12. 01% (KIBOR 6-Month (s) Ask Rate + 2. 00%)<br>Redemption : Quarterly Installments commencing from Aug - 2003<br>Maturity : May - 2008   |                   |        |                          |        |
| 2          | CRESCENT STEEL AND ALLIED PRODUCTS LIMITED   | 15,000            | 15,000 | 9,375                    | 28,125 |
|            | 15,000 (2007 : 15,000) Certificate of Rs. 5,000 each<br>Mark up : 9.00 % (GOP M. T- Bills 6 Months + 2.50% with Cap of 9.00%)<br>Redemption : Half yearly Installments commencing from July - 2004<br>Maturity : January, 2009                     |                   |        |                          |        |
| 3          | PAKISTAN MOBILE COMMUNICATIONS (PRIVATE) LIMITED   | 20,000            | 20,000 | 20,000                   | 60,00  |
|            | 20,000 (2007 : 20,000) Certificate of Rs. 5,000 each<br>Mark up : 11. 66% (KIBOR 6-Month (s) Ask Rate + 1. 60%<br>with Floor 4.95%, Cap 12. 00%)<br>Redemption : Half yearly Installments commencing from Sep - 2004<br>Maturity : March , 2009    |                   |        |                          |        |
| 4          | DEWAN FAROOQUE SPINNING MILLS LIMITED<br>10,000 (2007 : 10,000) Certificate of Rs. 5,000 each<br>Mark up : 13.73% (KIBOR 6-Month (s) Ask Rate + 3.75%)<br>Redemption : Half yearly Installments commencing from Dec - 2004<br>Maturity : Dec, 2009 | 10,000            | 10,000 | 18,750                   | 25,00  |
| 5          | DEWAN CEMENT LIMITED   | -                 | 10.000 |                          | 20,92  |
|            | 10,000 (2007 : 10,000) Certificate of Rs. 5,000 each<br>Mark up : 12. 56% ( KIBOR 6-Month (s) Ask Rate + 2. 50% )<br>Redemption : Half year Installments commencing from Jan - 2006<br>Maturity : Jan - 2012                                       |                   | 10,000 |                          | 10,01  |
| 6          | NEW ALLIED ELECTRONICS INDUSTRIES (PRIVATE) LIMITED  | 10,000            | 10,000 | 45,833                   | 50,000 |
|            | 10,000 Certificate of Rs. 5,000 each<br>Mark up : 12.74% (KIBOR 3-Month (s) Ask Rate + 2.75%)<br>Redemption : Quarterly Installments commencing from Aug - 2007<br>Maturity : July, 2011   |                   |        |                          |        |
|            | TOTAL  | 55,000            | 75,000 | 93,958                   | 190,30 |







# Consolidated **Financial Statements** For the year ended December 31, 2008







### Auditors' Report to the Members

We have audited the annexed consolidated financial statements of Pakistan Kuwait Investment Company (Private) Limited comprising consolidated balance sheet as at December 31, 2008 and the related consolidated profit and loss account, consolidated cash flow statement and consolidated statement of changes in equity together with the notes forming part thereof, (here-in-after referred to as the 'financial statements') for the year then ended. The financial statements of subsidiary company Pakistan Kuwait Financial Services Limited were reviewed by other firm of chartered accountants whose review report has been submitted to us and our opinion, in so far as it relates to the amount included for such company, is based solely on the report of such auditor.

These financial statements are responsibility of the company's management. Our responsibility is to express our opinion on these financial statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion.

In our opinion the consolidated financial statements present fairly the financial position of Pakistan Kuwait Investment Company (Private) Limited as at December 31, 2008 and the results of its operations, its cash flows and changes in equity for the year then ended in accordance with the approved accounting standards as applicable in Pakistan.

Date: March 05, 2009 Karachi

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KPMG Tow While le

**KPMG Taseer Hadi & Co.** Chartered Accountants

### **Consolidated Balance Sheet**

As at December 31, 2008

#### ASSETS

Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments Advances Other assets Other assets Deferred tax asset

#### LIABILITIES

Bills payable Borrowings from financial institutions Deposits and other accounts Subordinated loans Liabilities against assets subject to finance lease Deferred tax liability Other liabilities

#### **NET ASSETS**

#### **REPRESENTED BY**

Share capital Reserves (Accumulated loss) / unappropriated profit

(Deficit) / surplus on revaluation of 'available-for-sale' securities - net of tax

#### **CONTINGENCIES AND COMMITMENTS**

The annexed notes 1 to 40 and annexures I and II form an integral part of these financial statements.

**Chief Executive** 



| Note | 2008        | 2007       |
|------|-------------|------------|
|      | (Rupees     | s in '000) |
|      |             |            |
| 5    | 17,179      | 24,869     |
| 6    | 2,801,102   | 5,363,570  |
| 7    | 500,000     | 6,591,584  |
| 8    | 9,417,329   | 9,488,136  |
| 9    | 3,358,935   | 4,080,121  |
| 10   | 163,113     | 165,415    |
| 11   | 37,750      | 37,750     |
| 12   | 109,488     | 123,938    |
| 13   | 1,820       | -          |
|      | 16,406,716  | 25,875,383 |
|      |             |            |
|      |             |            |
|      | -           | -          |
| 14   | 6,370,782   | 8,644,000  |
| 15   | 37,500      | 1,947,500  |
|      | -           | -          |
|      | -           | -          |
| 10   | -           | 306,692    |
| 16   | 752,459     | 645,499    |
|      | 7,160,741   | 11,543,691 |
| :    | 9,245,975   | 14,331,692 |
|      |             |            |
| 17   | 6,000,000   | 6,000,000  |
| 17   | 6,447,712   | 5,791,271  |
|      | (3,142,880) | 2,462,154  |
|      | 9,304,832   | 14,253,425 |
|      |             |            |
| 18   | (58,857)    | 78,267     |
|      | 9,245,975   | 14,331,692 |
| 19   |             |            |

Director





### **Consolidated Profit And Loss Account**

For the year ended December 31, 2008

|  | Note | 2008        | 2007      |
|--|------|-------------|-----------|
|  |      | (Rupees     | in '000)  |
| Mark-up / return / interest earned                                 | 20   | 1,160,235   | 1,502,583 |
| Mark-up / return / interest expensed                               | 21   | 551,191     | 894,330   |
| Net mark-up / interest income                                      |      | 609,044     | 608,253   |
| Provision / (reversal of provision) against                        |      |             | []        |
| non-performing advances - net                                      | 9.4  | 571,642     | (36,067)  |
| Provision against non-performing lending to financial institutions | 7.3  | 150,000     | -         |
| Provision for diminution / impairment in the value of investments  | 8.3  | 3,884,971   | 86,544    |
|  |      | 4,606,613   | 50,477    |
| Net mark-up / interest income after provisions                     |      | (3,997,569) | 557,776   |
| NON MARK-UP / INTEREST INCOME                                      |      |             |           |
| Fee, commission and brokerage income                               |      | 4,933       | 10,054    |
| Dividend income  |      | 173,789     | 148,772   |
| Gain on sale of securities   | 22   | 241,265     | 1,178,509 |
| Income from dealing in foreign currencies                          |      | -           | -         |
| Unrealised (deficit) / surplus on revaluation of                   |      |             |           |
| 'held for trading' securities                                      |      | (266,208)   | 22,884    |
| Share in results of associates - net                               |      | (339,629)   | 656,198   |
| Other income   | 23   | 32,715      | 59,027    |
| Total non mark-up / interest income                                |      | (153,135)   | 2,075,444 |
| NON MARK-UP / INTEREST EXPENSES                                    |      |             |           |
| Administrative expenses  | 24   | 287,796     | 401,002   |
| Other charges  | 25   | 50          | 55        |
| Total non mark-up / interest expenses                              |      | 287,846     | 401,057   |
| Extra ordinary / unusual items                                     |      | -           | -         |
| (LOSS) / PROFIT BEFORE TAXATION<br>Taxation                        |      | (4,438,550) | 2,232,163 |
| - Current  | 26   | 312,759     | 296,902   |
| - Prior years  |      | -           | -         |
| - Deferred   | 26   | (282,716)   | 74,080    |
|  |      | 30,043      | 370,982   |
| (LOSS) / PROFIT AFTER TAXATION                                     |      | (4,468,593) | 1,861,181 |
| Basic and diluted (loss) / earnings per share                      |      | (Rupe       | es)       |
| (On share of Rs. 25,000 each)                                      | 27   | (18,619)    | 7,755     |
|  |      |             |           |

The annexed notes 1 to 40 and annexures I and II form an integral part of these financial statements.

**Chief Executive** 

Director

### **Consolidated Cash Flow Statement**

For the year ended December 31, 2008

#### **CASH FLOW FROM OPERATING ACTIVITIES** (Loss) / profit before taxation Less: Dividend income

Adjustments for:

Depreciation

Amortisation of premium on 'held-to-maturity' invest Unrealised deficit / (surplus) on revaluation of 'held for trading' securities Provision / (Reversal of provision) against non-perfo

Provision against lending to financial institutions Provision for diminution / impairment in the value of Share in results of associates - net Gain on sale of operating fixed assets

#### Decrease / (increase) in operating assets Lendings to financial institutions 'Held for trading' securities Advances Others assets

(Decrease) / increase in operating liabilities Borrowings from financial institutions Deposits Other liabilities (excluding current taxation)

Income tax paid Net cash flows from operating activities

#### CASH FLOW FROM INVESTING ACTIVITIES

Net investment in 'available-for-sale' securities / subs Net investment in 'held-to-maturity' securities Dividend received Investments in operating fixed assets Sale proceeds from sale of operating fixed assets

Net cash flows from investing activities

#### **CASH FLOW FROM FINANCING ACTIVITIES** Dividend paid

Net cash flows from financing activities

#### (Decrease) in cash and cash equivalents Cash and cash equivalents at beginning of the year

Cash and cash equivalents at end of the year

The annexed notes 1 to 40 and annexures I and II form an integral part of these financial statements.

**Chief Executive** 

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| I               | Note | 2008<br>(Burnoo | 2007                     |  |  |
|-----------------|------|-----------------|--------------------------|--|--|
|                 |      | (Rupee          | s in '000)               |  |  |
|                 |      | (4,438,550)     | 2,232,163                |  |  |
|                 |      | (173,789)       | (148,772)                |  |  |
|                 |      | (4,612,339)     | 2,083,391                |  |  |
|                 |      | 45 770          | 00,700                   |  |  |
| tmonto          |      | 15,776          | 22,588                   |  |  |
| tments          |      | -               | 1,518                    |  |  |
|                 |      | 266,208         | (26,696)                 |  |  |
| orming advances |      | 571,642         | (36,067)                 |  |  |
|                 |      | 150,000         | -                        |  |  |
| investments     |      | 3,884,971       | 86,544                   |  |  |
|                 |      | 339,629         | (656,198)                |  |  |
|                 |      | (3,028)         | (1,135)                  |  |  |
|                 |      | 5,225,198       | (609,446)                |  |  |
|                 |      | 612,859         | 1,473,945                |  |  |
|                 |      | 5,941,584       | 1,752,490                |  |  |
|                 |      | 101,670         | 615,995                  |  |  |
|                 |      | 149,544         | 829,811                  |  |  |
|                 |      | (519)           | 100,758                  |  |  |
|                 |      | 6,192,279       | 3,299,054                |  |  |
|                 |      | (2,273,218)     | (3,956,057)              |  |  |
|                 |      | (1,910,000)     | (1,794,000)              |  |  |
|                 |      | (121,683)       | (92,419)                 |  |  |
|                 |      | (4,304,901)     | (5,842,476)              |  |  |
|                 |      | 2,500,237       | (1,069,477)              |  |  |
|                 |      | (84,116)        | (88,349)                 |  |  |
|                 |      | 2,416,121       | (1,157,826)              |  |  |
| idiarias        |      | (4 684 501)     | (645.010)                |  |  |
| idiaries        |      | (4,684,591)     | (645,019)<br>201,518     |  |  |
|                 |      | 176,610         | 143,594                  |  |  |
|                 |      | (9,550)         | (21,958)                 |  |  |
|                 |      | 11,252          | 4,114                    |  |  |
|                 |      | (4,506,279)     | (317,751)                |  |  |
|                 |      | (480,000)       | (364,000)                |  |  |
|                 |      | (480,000)       | (364,000)                |  |  |
|                 |      | (2,570,158)     |                          |  |  |
|                 | 28   | 5,388,439       | (1,839,577)<br>7,228,016 |  |  |
|                 | 28   | 2,818,281       | 5,388,439                |  |  |
|                 | 20   | 2,010,201       | 0,000,400                |  |  |

Director





## **Consolidated Statement of Changes in Equity**

For the year ended December 31, 2008

|  | Share     | Reserves  |              |                        | Unappropriat            |                |
|--|-----------|-----------|--------------|------------------------|-------------------------|----------------|
|  | capital   | Statutory | Tax<br>(Rupe | Revenue<br>es in '000) | profit/<br>(Accumulated | Total<br>loss) |
| Balance as at December 31, 2006  | 6,000,000 | 2,998,991 | 80,045       | 1,705,333              | 1,971,875               | 12,756,244     |
| Profit for the year ended December 31, 2007  |           |           |              |                        | 1,861,181               | 1,861,181      |
| Transfer to statutory reserve  | -         | 289,831   | -            | -                      | (289,831)               | -              |
| Final dividend for the year ended<br>December 31, 2006 @ Rs. 1,516.67 per                                      |           |           |              |                        | (004.000)               |                |
| share approved subsequent to year end  | -         | -         | -            | -                      | (364,000)               | (364,000)      |
| Transfer to contingencies reserve  | -         | -         | -            | 50,686                 | (50,686)                | -              |
| Transfer to marketable and government securities reserve   | -         | -         | -            | 666,385                | (666,385)               | -              |
| Balance as at December 31, 2007  | 6,000,000 | 3,288,822 | 80,045       | 2,422,404              | 2,462,154               | 14,253,425     |
| Final dividend for the year ended<br>December 31, 2007 @ Rs.2,000 per<br>share approved subsequent to year end |           |           |              |                        | (480,000)               | (480,000)      |
|  | -         | -         | -            | 40,000                 |                         | (400,000)      |
| Transfer to contingencies reserve  | -         | -         | -            | 42,086                 | (42,086)                | -              |
| Transfer to marketable and government securities reserve   | -         | -         | (80,045)     | 694,400                | (614,355)               | -              |
| Loss for the year ended December 31, 2008  | -         | -         | -            | -                      | (4,468,593)             | (4,468,593)    |
| Balance as at December 31, 2008  | 6,000,000 | 3,288,822 | -            | 3,158,890              | (3,142,880)             | 9,304,832      |

The annexed notes 1 to 40 and annexures I and II form an integral part of these financial statements.

**Chief Executive** 

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Director

### Notes to and Forming Part of the Consolidated Financial Statements

For the year ended December 31, 2008

#### 1. STATUS AND NATURE OF BUSINESS

Pakistan Kuwait Investment Company (Private) Limited (Pak Kuwait) ('the holding company') was incorporated in Pakistan as a Private Limited company on March 17, 1979. The registered office is situated at 4th Floor, Block 'C', Finance and Trade Centre, Shahrah–e–Faisal, Karachi. The company is a 50:50 joint venture between the Governments of Pakistan and Kuwait. The objective of the company is to profitably promote industrial investments in Pakistan.

The Group comprises of the holding company and two 100% owned subsidiaries First Choice Securities Limited (FCSL) and Pak Kuwait Financial Services Limited (PKFSL). FCSL is principally engaged in the business of equity brokerage, money markets and foreign exchange brokerage, equity research and corporate financial advisory services. The principal business of PKFSL is to provide Asset Management Services. Both FCSL and PKFSL have not started their operations.

The Group's associates are as follows:

| Entity / Fund   | Nature of Business  | 2008<br>Percentage ł | 2007<br>holding |
|---|---|----------------------|-----------------|
| Meezan Bank Limited<br>(MBL)  | Scheduled Islamic Commercial Bank<br>engaged in commercial, consumer and<br>investment banking activities | 30.00                | 30.00           |
| Plexus (Private)<br>Limited   | Business of development and export of IT<br>enabled services and internet solution                        | 50.00                | 50.00           |
| Pak Kuwait Takaful<br>Company Limited<br>(PKTCL)                    | To undertake Takaful (insurance)<br>business  | 30.00                | 30.00           |
| Falcon Greenwood<br>(Private) Limited (FGL)                         | Engaged in business of real estate  | 25.45                | 25.45           |
| The General Tyre and<br>Rubber Company of<br>Pakistan Limited (GTR) | Manufacturing of tyres and tubes for automobiles  | 28.06                | 28.06           |
| Al Meezan Investment<br>Management Limited<br>(AMIML)               | Investment advisory, portfolio management,<br>equity research, under-writing and corporate<br>finance     | 30.00                | 30.00           |
| Al Meezan Mutual<br>Fund Limited<br>(AMMFL)*                        | Formed under the Investment Companies<br>and Investment Advisor Rules, 1971. A<br>closed end mutual fund  | 12.28                | 15.09           |







|   |   | 2008      | 2007      |
|---|---|-----------|-----------|
| Entity / Fund                                   | Nature of Business  | Percentag | e holding |
| Meezan Islamic<br>Income Fund (MIIF)*           | Open end scheme established under a<br>trust deed executed between AMIML as<br>the management company and the Central<br>Depository Company of Pakistan Limited<br>(CDC) as the trustee   | 0.79      | 0.48      |
| Meezan Balanced Fund<br>(MBF)*                  | Closed-end scheme established under a<br>trust deed executed between AMIML as<br>the investment advisor and the Central<br>Depository Company of Pakistan Limited<br>(CDC) as the trustee | 9.21      | 9.21      |
| National Clearing<br>Company Limited<br>(NCCL)* | Business of clearing and settlement of<br>securities through the National Clearing<br>and Settlement System (NCSS)  | 17.65     | 17.65     |

All of the associates are incorporated in Pakistan.

\*These have been treated as associates due to company's representation on their Board of Directors.

### 2. STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984 and the directives issued by the State Bank of Pakistan (SBP). In case requirements differ, the provisions of and directives issued under the Companies Ordinance, 1984 and the directives issued by the SBP shall prevail.

The SBP through its BSD Circular letter No. 11 dated September 11, 2002 has deferred the implementation of IAS 39 'Financial Instruments: Recognition and Measurement' and IAS 40 'Investment Property' for Non-Banking Financial Institutions (NBFIs) in Pakistan. Accordingly, the requirements of these International Accounting Standards (IASs) and their respective interpretations issued by International Financial Reporting Interpretations Committee (IFRIC) and Standing Interpretations Committee (SIC), have not been considered in preparation of these financial statements.

#### 2.1 Forthcoming accounting changes

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The following standards, interpretations and amendments of approved accounting standards are effective for accounting periods beginning from the dates specified below.

Revised IAS 1 - Presentation of financial statements (effective for annual periods beginning on or after 1 January 2009) introduces the term total comprehensive income, which represents changes in equity during a period other than those changes resulting from transactions with owners in their capacity as owners. Total comprehensive income may be presented in either a single statement of comprehensive income (effectively combining both the income statement and all non-owner changes in equity in a single statement), or in an income statement and a separate statement of comprehensive income. This change will be affected after directions from regulator.

Revised IAS 23 - Borrowing costs (effective for annual periods beginning on or after 1 January 2009) removes the option to expense borrowing costs and requires that an entity capitalize borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset as part of the cost of that asset. The application of the standard is not likely to have an effect on the Group's financial statements.

Revised IAS 29 - Financial Reporting in Hyperinflationary Economies (effective for annual periods beginning on or after 28 April 2008). The Group does not have any operations in Hyperinflationary Economies and therefore the standard is not relevant to Group's operations.

Amendments to IAS 32 Financial Instruments: Presentation and IAS 1 Presentation of Financial Statements (effective

for annual periods beginning on or after 1 January, 2009) - Puttable Financial Instruments and Obligations Arising on Liquidation requires puttable instruments, and instruments that impose on the entity an obligation to deliver to another party a pro rata share of the net assets of the entity only on liquidation, to be classified as equity if certain conditions are met. The amendments, which require retrospective application, are not expected to have any impact on the Group's financial statements.

Amendment to IFRS 2 Share-based Payment - Vesting Conditions and Cancellations (effective for annual periods beginning on or after 1 January, 2009) clarifies the definition of vesting conditions, introduces the concept of non-vesting conditions, requires non-vesting conditions to be reflected in grant-date fair value and provides the accounting treatment for non-vesting conditions and cancellations. The application of this standard is not likely to have any effect on the Group's financial statements.

Revised IFRS 3 Business Combinations (applicable for annual periods beginning on or after 1 July, 2009) broadens among other things the definition of business resulting in more acquisitions being treated as business combinations, contingent consideration to be measured at fair value, transaction costs other than share and debt issue costs to be expensed, any pre-existing interest in an acquiree to be measured at either fair value, or at its proportionate interest in the identifiable assets and liabilities of an acquiree on a transaction-by-transaction basis. The application of this standard is not likely to have an effect on the Group's financial statements.

Amended IAS 27 Consolidated and Separate Financial Statements (effective for annual periods beginning on or after 1 July, 2009) requires accounting for changes in ownership interest by the group in a subsidiary, while maintaining control, to be recognized as an equity transaction. When the group loses control of a subsidiary, any interest retained in the former subsidiary will be measured at fair value with the gain or loss recognized in the profit or loss. The application of the standard is not likely to have an effect on the Group's financial statements.

IFRS 7 - Financial Instruments: Disclosures (effective for annual periods beginning on or after 28 April, 2008) supersedes IAS 30 - Disclosures in the Financial Statements of Banks and Similar Financial Institutions and the disclosure requirements of IAS 32 - Financial Instruments: Disclosure and Presentation. The application of the standard is not expected to have significant impact on the Group's financial statements other than increase in disclosures.

IFRS 8 - Operating Segments (effective for annual periods beginning on or after 1 January, 2009) introduces the "management approach" to segment reporting. IFRS 8 will require a change in the presentation and disclosure of segment information based on the internal reports that are regularly reviewed by the Group's "chief operating decision maker" in order to assess each segment's performance and to allocate resources to them. Currently the Group presents segment information in respect of its business and geographical segments. This standard will have no effect on the Group's reported total profit or loss or equity.

IFRIC 13 - Customer Loyalty Programmes (effective for annual periods beginning on or after 1 July, 2008) addresses the accounting by entities that operate or otherwise participate in customer loyalty programmes under which the customer can redeem credits for awards such as free or discounted goods or services. The IFRIC 13 is not relevant to Group's operations.

IFRIC 15 - Agreement for the Construction of Real Estate (effective for annual periods beginning on or after 1 October, 2009) clarifies the recognition of revenue by real estate developers for sale of units, such as apartments or houses, 'off- plan', that is, before construction is complete. The amendment is not relevant to the Group's operations.

IFRIC 16 - Hedge of Net Investment in a Foreign Operation (effective for annual periods beginning on or after 1 October, 2009) clarifies that net investment hedging can be applied only to foreign exchange differences arising between the functional currency of a foreign operation and the parent entity's functional currency and only in an amount equal to or less than the net assets of the foreign operation, the hedging instrument may be held by any entity within the group except the foreign operation that is being hedged and that on disposal of a hedged operation, the cumulative gain or loss on the hedging instrument that was determined to be effective is reclassified to the profit or loss. The Interpretation allows an entity that used the step-by-step method of consolidation an accounting policy choice to determine the cumulative currency translation adjustment that is reclassified to profit or loss on disposal of a net investment as if the direct method of consolidation had been used. The amendment is not relevant to the Group's operations.

The International Accounting Standards Board made certain amendments to existing standards as part of its first annual improvements project. The effective dates for these amendments vary by standard and most will be applicable to the Group's 2009 financial statements. These amendments are unlikely to have an impact on the Group's financial statements.







IAS 27 'Consolidated and separate financial statements' (effective for annual periods beginning on or after 1 January, 2009). The amendment removes the definition of the cost method from IAS 27 and replaces it with a requirement to present dividends as income in the separate financial statements of the investor. The amendment is not likely to have an effect on Group's financial statements.

IFRIC 17 - Distributions on Non-cash Assets to Owners (effective for annual periods beginning on or after 1 July, 2009) states that when a group distributes non cash assets to its shareholders as dividend the liability for the dividend is measured at fair value. If there are subsequent changes in the fair value before the liability is discharged, this is recognized in equity. When the non cash asset is distributed, the difference between the carrying amount as fair value is recognized in the income statement. As the Group does not distribute non cash assets to its shareholders, this interpretation has no impact on the Group's financial statements.

IFRS 5 Amendment - Improvements to IFRSs - IFRS 5 Non-Current Assets Held for Sale and Discounted Operations (effective for annual periods beginning on or after 1 July, 2009) specify that: if an entity is committed to a sale plan involving the loss of control of a subsidiary, then it would classify all of that subsidiary's assets and liabilities as held for sale when the held for sale criteria in paragraphs 6 to 8 of IFRS 5 are met. Disclosures for discontinued operations would be required by the parent when a subsidiary meets the definition of a discontinued operation. The amendment is not likely to have an effect on Group's financial statements.

#### **BASIS OF PRESENTATION** 3.

#### 3.1 Basis of measurement

These financial statements have been prepared on the historical cost basis as modified for revaluation of certain investments at market rates in accordance with the requirements of BSD Circular No. 10 dated July 13, 2004 as amended through BSD Circular No. 11 dated August 04, 2004 and BSD Circular No. 14 dated September 24, 2004.

#### 3.2 Functional and presentation currency

The financial statements are presented in Pakistan Rupees which is group's functional currency. The amounts are rounded to nearest thousand rupees.

#### 3.3 Use of accounting estimates and judgements

The preparation of financial statements in conformity with approved accounting standards requires management to make judgements, estimates and assumptions that affect the application of policies and reported amount of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historica experience and various other factors that are believed to be reasonable under the circumstances, the results of which form basis of making the judgements about carrying values of assets and liabilities which are not readilyl apparent from other sources. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revision to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of its revision and future periods if the revision affects both current and future periods. Judgements made by the management in the application of approved accounting standards that have significant effect on the financial statements and estimates with a significant risk of material adjustment in the next year are discussed in note 37.

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 4.1 Basis of Consolidation

#### 4.1.1 Subsidiaries

Subsidiaries are entities controlled by the Group. Control exists when the Group has the power to govern the financial and operating policies of an entity so as to obtain economic benefits from its activities. This in general is evidenced when the company directly or indirectly controls, beneficially owns or holds more than 50 percent of the voting securities or otherwise has power to elect and appoint more than 50 percent of its directors. The financial statements of the subsidiaries are included in the consolidated financial statements from the date the control commences until the date the control ceases.

#### 4.1.2 Associates

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Associates are those entities in which the Group has significant influence, but does not have control, over the financial and operating policies. The consolidated financial statements include the Group's share of the total recognized gains and losses of associates on an equity accounting basis, from the date significant influence commences until the date that significant influence ceases. When the Group's share of losses exceeds its interest in an associate, the Group's carrying amount is reduced to nil and recognition of further losses is discontinued except to the extent that the Group has incurred legal or constructive obligation.

#### 4.1.3 Transactions eliminated on consolidation

Intra group balances and any unrealized gains and losses or income and expenses arising from intra group transactions are eliminated in preparing consolidated financial statements.

#### 4.2 Cash and cash equivalents

and other banks.

#### 4.3 Revenue recognition

- ii) the income is recognised on receipt basis.
- iii) rate of return on net investment in the lease.
- Advisory income is recognised as the services are rendered. v)
- vi)

#### 4.4 Advances including net investment in finance leases

Advances are stated net of provision for doubtful debts. Provision for doubtful debts is determined on the basis of 'Prudential Regulations' issued by the State Bank of Pakistan and charged to the profit and loss account. Advances are written off when there are no realistic prospects of recovery.

Leases, where substantially all risks and rewards incidental to ownership of an asset are transferred to the lessee, are classified as finance lease. A receivable is recognised at an amount equal to the present value of the lease payments. The difference between the gross receivable and the present value of the receivable is recognised as unearned finance income.

#### 4.5 Investments

The company classifies its investments other than those in associates as 'Available- for-Sale', 'Held for Trading', 'Held-to-Maturity', based on the criteria set out in BSD Circular Nos. 10, 11 and 14 dated July 13, 2004, August 04, 2004 and September 24, 2004 respectively. Investments in government securities and quoted investments, categorised as 'Held for Trading' and 'Available-for-Sale' are valued at rates quoted on PKRV (Reuters Page) and market rates of Karachi Stock Exchange as at the balance sheet date respectively. Any surplus or deficit other than impairment arising as a result of revaluation of securities categorised as 'Held for Trading' is taken to profit and loss account and that of 'Available-for-Sale' is taken to the balance sheet, and shown below equity. Furthermore, investments classified as 'Held-to-Maturity' are stated at their amortised cost.

Unquoted investments are stated at lower of cost and break-up value based on latest available financial statements.

Impairment loss is recognised whenever the carrying amount of an investment exceeds its recoverable amount. An impairment loss is recognised in income currently. Profit and loss on sale of investments during the year is included in income currently.

Premium or discount on acquisition of government securities is amortised over the period to maturity under effective interest method



For the purpose of cash flow statement, cash and cash equivalents comprise of cash and balances with treasury

Dividend income is recognised when the company's right to receive payment is established.

Income from loans, term finance certificates, debentures, bank deposits, government securities and reverse repo transactions is recognised under effective interest method, except where recovery is considered doubtful,

The company follows the finance method in recognising income on lease contracts. Under this method the unearned income i.e. the excess of aggregate lease rentals and the estimated residual value over the cost of the leased asset is deferred and then amortised over the term of the lease, so as to produce a constant

iv) Gain on sale of securities is recognised at the time of sale of relevant securities.

Brokerage, commission, advisory fees and other income of FCSL are accrued as and when due. Interest income is recognised on a time proportion basis taking into account effective yield on the asset.





Companies where there are common directors but the company does not have significant influence are classified as "Investment in associated undertakings". These are stated in accordance with their classification either as 'held for trading' or 'available-for-sale' securities.

#### 4.6 Taxation

#### Current

The charge for current taxation is based on taxable income at the current rates of taxation after taking into account the tax credits and tax rebates available, if any and any adjustments to any tax payable relating to prior years.

#### Deferred

The company accounts for deferred taxation using the balance sheet liability method. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities using the tax rates enacted or substantively enacted at balance sheet date. A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available and the credits will be utilised. Deferred tax asset is reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### 4.7 Intangible assets

Intangible assets comprising of membership card of Karachi Stock Exchange (Guarantee) Limited and National Commodity Exchange Limited are stated at cost less impairment in value, if any . These are not amortised as they are expected to have an indefinite life.

#### 4.8 Operating fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation and impairment loss (if any) except leasehold land which is stated at cost.

Depreciation is charged to profit and loss account applying the straight line method whereby the cost of an asset is written off over its estimated useful life.

Maintenance and normal repairs are charged to income as and when incurred.

Profit or loss on the sale or retirement of fixed assets is included in income currently.

#### 4.9 Staff retirement benefits

#### Defined benefit plan

The company operates a funded gratuity scheme for all its eligible permanent and contractual employees. 'Projected unit credit method' has been used for actuarial valuation. Actuarial gains or losses in excess of 10% of the actuarial liability or plan assets are recognised over the expected average working life of the employees.

#### Defined contribution plan

The company also operates a recognised provident fund scheme for its employees. Equal monthly contributions are made, both by the company and the employees, to the fund at the rate of 10% of the basic salary.

#### 4.10 Employees' compensated absences

Liability in respect of employees' compensated absences is recognised on the basis of actuarial valuation and is accounted for in the period in which these are earned. The actuarial valuation is carried out using 'Projected unit credit method'

The last actuarial valuation of the employees' compensated absences was conducted as of December 31, 2008.

#### 4.11 Derivative financial instruments

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Derivative financial instruments are initially measured at fair value and subsequently remeasured at fair value. The gain or loss on remeasurement to fair value is recognised in profit and loss account.

#### 4.12 Impairment

The carrying amount of the assets, other than deferred tax asset, are reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated. An impairment loss is recognised whenever the carrying amount of an asset exceeds its recoverable amount. Impairment losses are reversed when there is an indication that impairment loss may no longer exist and there has been a change in the estimate used to determine the recoverable amount.

#### 4.13 Foreign currency

Foreign currency transactions are recorded at the rates prevailing on the date of transactions. Monetary assets and liabilities in foreign currency are reported in Pakistan Rupees at the rates of exchange prevailing on the balance sheet date. Exchange gains and losses are included in income currently.

#### 4.14 Off-setting of financial assets and financial liabilities

'Financial assets' and 'financial liabilities' are only offset and the net amount is reported in the balance sheet if the company has a legal right to set-off the transaction and also intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### 4.15 Earnings per share

The company presents basic earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the company by weighted average number of ordinary shares outstanding during the year.

#### 4.16 Segment information

A segment is distinguishable component of the company that is engaged in providing products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The company's primary format of reporting is based on business segments.

#### **Business Segments**

Following are the main segments of the company:

| -                     |  |
|-----------------------|--|
| Treasury              | Undertakes compa<br>assets such as sh<br>carries out spread<br>risk exposure of th |
| Capital Market        | Includes trading fluctuations and to   |
| Investment<br>Banking | Undertakes advise<br>trustee activities a  |

#### **Geographical Segments**

The company's all business segments operate only in Pakistan.



Corporate Finance Includes loans, advances, leases and other transactions with corporate customers.

bany's fund management activities through leveraging and investing in liquid hort term placements, government securities and reverse repo activities. It d based activities in the inter bank market and manages the interest rate he company.

in listed securities with a view to trade and earn the benefit of market o hold securities for dividend income and capital gain.

sory services including mergers and acquisitions, listed debt syndication, and other investment banking activities.





| 5. CA | SH AND BALANCES WITH TREASURY BANKS                             |     | 2008<br>(Rupe | 2007<br>ees in '000) |
|-------|---|-----|---------------|----------------------|
| Cas   | sh in hand in local currency                                    |     | 30            | 50                   |
|       | h State Bank of Pakistan in<br>ocal currency current account    | 5.1 | 16,901        | 24,755               |
|       | h National Bank of Pakistan in<br>ocal currency current account |     | 248           | 64                   |
|       |   |     | 17,179        | 24,869               |

5.1 This includes the minimum cash reserve required to be maintained with the SBP in accordance with the requirement of BSD Circular No. 04 dated May 22, 2004.

| 6. | BALANCES WITH OTHER E                                      | ANKS      | 2008<br>(Ri          | 2007<br>Jpees in <b>'000)</b> |
|----|--|-----------|----------------------|-------------------------------|
|    | In Pakistan<br>- current account<br>- deposit account      | 6.1 & 6.2 | 2,971<br>2,797,237   | 5,492<br>5,357,299            |
|    | Outside Pakistan<br>- current account<br>- deposit account | _         | 894<br><br>2,801,102 | 779<br>                       |

6.1 This includes placements of Rs. 2,700 million (2007: Rs. 5,330 million). The return on these placements ranges between 18.25 (2007: 10.2) and 22.0 (2007: 12.5) percent per annum and the placements mature between 14 days to 92 days (2007: 2 days to 83 days).

6.2 This also includes a placements in foreign currency amounting to US\$ 0.591 million (2007: Nil ). The expected profit rate on this placement is 2.70 (2007: Nil) percent per annum and is due for maturity on January 01, 2009 (2007: Nil).

#### 7. LENDINGS TO FINANCIAL INSTITUTIONS

|     |   |     | 2008<br>(Rup            | 2007<br>ees in <b>'000)</b> |
|-----|---|-----|-------------------------|-----------------------------|
| 7.1 | Repurchase agreement lendings (Reverse Repo)                                  |     | -                       | 6,555,900                   |
|     | Certificates of investment (COIs)<br>In local currency<br>In foreign currency | 7.2 | 650,000<br>-<br>650,000 | -<br>35,684<br>35,684       |
|     | Provision against COI   | 7.3 | (150,000)<br>500,000    | - 6,591,584                 |

7.2 The return on these COIs ranges between 17.9 to 23 percent per annum (2007: Nil) and is due for maturity by April 02, 2009.

7.4 Securities held as collateral against lendings to financial institutions

Market treasury bills Pakistan investment bonds Equity shares of listed companies

The market value of securities held as collateral amounted to Rs. Nil (2007: Rs. 6,555 million).

#### 8. INVESTMENTS

8.1 Investments by type

#### Held for trading securities Shares of listed companies

Available-for-sale securities Market treasury bills Shares of listed companies Shares of unlisted companies Listed preference shares Listed term finance certificates Unlisted term finance certificates

| 6 |
|---|
|   |
|   |
|   |
|   |
|   |
| 7 |

#### Associates

#### Total investments - at cost

Less: Provision for diminution / impairment 8.3 & in the value of investments 37.3 (4 Total investments - net of provisions 6

(Deficit) on revaluation of 'held for trading' securities (Deficit) / surplus on revaluation of 'available-for-sale' securities

**Total investments** 



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7.3 This represents provision against clean lending under COI to an investment bank. The lending was made on September 20, 2008 and matured on December 20, 2008. On maturity the investment bank was unable to repay the lending and the company is in the process of initiating legal proceedings for recovery of the outstanding amount. While the recovery proceedings continue, based on prudence the company has provided the amount.

|                        | 2008                              |           | 2007                |                                   |           |  |  |
|------------------------|-----------------------------------|-----------|---------------------|-----------------------------------|-----------|--|--|
| Held by the<br>company | Further<br>given as<br>collateral | Total     | Held by the company | Further<br>given as<br>collateral | Total     |  |  |
|                        |                                   | (Rupees i | in '000)            |                                   |           |  |  |
|                        |                                   |           |                     |                                   |           |  |  |
| -                      | -                                 | -         | 3,054,287           | 3,451,155                         | 6,505,442 |  |  |
| -                      | -                                 | -         | 50,458              | -                                 | 50,458    |  |  |
| -                      | -                                 | -         | -                   | -                                 | -         |  |  |
| -                      | -                                 | -         | 3,104,745           | 3,451,155                         | 6,555,900 |  |  |

|                     | 2008                              |             |                     | 2007                              |           |
|---------------------|-----------------------------------|-------------|---------------------|-----------------------------------|-----------|
| Held by the company | Further<br>given as<br>collateral | Total       | Held by the company | Further<br>given as<br>collateral | Total     |
|                     |                                   | (Rupees     | s in '000)          |                                   |           |
| 421,790             | -                                 | 421,790     | 257,251             |                                   | 257,251   |
| 605,632             | 3,349,317                         | 3,954,949   | -                   | -                                 | -         |
| 6,238,617           | -                                 | 6,238,617   | 5,465,470           | _                                 | 5,465,470 |
| 151,546             | -                                 | 151,546     | 143,089             | -                                 | 143,089   |
| 96,003              | -                                 | 96,003      | 118,127             | -                                 | 118,127   |
| 124,341             | -                                 | 124,341     | 219,936             | -                                 | 219,936   |
| 93,958              | -                                 | 93,958      | 190,301             | -                                 | 190,301   |
| 7,310,097           | 3,349,317                         | 10,659,414  | 6,136,923           | -                                 | 6,136,923 |
| 2,721,695           | -                                 | 2,721,695   | 3,206,565           | -                                 | 3,206,565 |
| 10,453,582          | 3,349,317                         | 13,802,899  | 9,600,739           | -                                 | 9,600,739 |
|                     |                                   |             |                     |                                   |           |
| (4,026,046)         | -                                 | (4,026,046) | (141,075)           | -                                 | (141,075) |
| 6,427,536           | 3,349,317                         | 9,776,853   | 9,459,664           | -                                 | 9,459,664 |
|                     |                                   |             |                     |                                   |           |
| (301,064)           | -                                 | (301,064)   | (34,856)            | -                                 | (34,856)  |
| (59,621)            | 1,161                             | (58,460)    | 63,328              | -                                 | 63,328    |
| 6,066,851           | 3,350,478                         | 9,417,329   | 9,488,136           | -                                 | 9,488,136 |



| Investments by segments                                    |            | 0000        | 0007       |
|--|------------|-------------|------------|
|  |            | 2008        | 2007       |
|  |            | (Rupee      | s in '000) |
| Federal Government Securities                              |            |             |            |
| - Market treasury bills                                    |            | 3,954,949   | -          |
| Fully paid up Ordinary Shares                              |            |             |            |
| - Listed companies   |            | 6,660,407   | 5,417,686  |
| - Unlisted companies                                       |            | 151,546     | 143,089    |
|  |            | 6,811,953   | 5,560,775  |
| Preference Shares  |            |             |            |
| - Listed companies   |            | 96,003      | 118,127    |
| Term Finance Certificates (TFCs)                           |            |             |            |
| - Listed TFCs  |            | 124,341     | 219,930    |
| - Unlisted TFCs  |            | 93,958      | 190,30     |
|  |            | 218,299     | 410,23     |
| Investment in Associated Undertaking                       |            | ·           |            |
| - Listed companies   |            | -           | 305,03     |
| Investments in Associates                                  |            | 2,721,695   | 3,206,56   |
|  |            | 2,721,000   | 0,200,000  |
| Total investment - at cost                                 |            | 13,802,899  | 9,600,739  |
| Less: Provision for diminution / impairment                | 8.3 & 37.3 | (4,026,046) | (141,075   |
| in the value of investments                                |            |             |            |
| Tatal investments and of maniping                          |            | 0.770.052   | 0.450.00   |
| Total investments - net of provisions                      |            | 9,776,853   | 9,459,664  |
| (Deficit) on revaluation of 'held for trading' securities  |            | (301,064)   | (34,856    |
| (Deficit) / surplus on revaluation of 'available-for-sale' |            |             |            |
| securities   |            | (58,460)    | 63,328     |
|  |            | (359,524)   | 28,472     |
| Total investments  |            | 9,417,329   | 9,488,136  |

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Investments in Meezan Bank Limited (associate) include shares with cost of Rs. 1,003 million market value : Rs. 3,174 million (2007: Cost 1,003 million, market value Rs.4,366 million) which are held as strategic investment in terms of Prudential Regulation applicable to Corporate / Commercial Banking, and is kept in their CDC Account as required by SBP.

The investments also include Faysal Management Services (Private) Limited, Al-Meezan Investment Management Limited and Orix Investment Bank Pakistan Limited which can be sold only with prior permission of Securities and Exchange Commission of Pakistan.

8.3 Particulars of impairment / diminution the value of investments

Opening balance Charge for the year Reversals

Closing balance

8.3.1 Particulars of provision in respect of ty

'Available-for-sale' securities Associates

**8.3.2** Information relating to quality of 'available-for-sale' securities and investments in shares of listed and unlisted companies, redeemable capital required to be disclosed as part of the financial statements under the State Bank of Pakistan's BSD Circular No. 4 dated February 17, 2006, are given in Annexure "T" and "II", which are an integral part of these financial statements.



| n in             | 2008<br>(Rupees in '0              |   |  |  |
|------------------|------------------------------------|---|--|--|
|                  | 141,075<br>3,895,411               | 54,531<br>86,544                            |  |  |
|                  | (10,440)<br>3,884,971<br>4,026,046 | <u>-</u><br><u>86,544</u><br><u>141,075</u> |  |  |
| type and segment |                                    |   |  |  |
|                  | 4,026,046                          | 141,075                                     |  |  |
|                  | -<br>4,026,046                     | 141,075                                     |  |  |
|                  |                                    |   |  |  |





#### 8.4 Summary of financial information of associates

| Associates                          | Accounting | J Assets   | Liabilities | Equity      | Revenue   | Profit /  |  |
|-------------------------------------|------------|------------|-------------|-------------|-----------|-----------|--|
|                                     | date       |            |             |             |           | (loss)    |  |
| 2008                                |            |            | (R          | upees in '0 | 00)       |           |  |
|                                     |            |            |             |             |           | 007.040   |  |
| Meezan Bank Limited*                | 30-Sep-08  | 76,318,269 | 70,485,991  | 5,832,278   | 737,377   | 237,812   |  |
| Plexus (Private) Limited            | 31-Dec-08  | 14,000     | 4,029       | 9,971       | 8,423     | (3,764)   |  |
| Pak Kuwait Takaful Company Limited  | 31-Dec-08  | 355,965    | 122,065     | 233,900     | 145,361   | 6,992     |  |
| Falcon Green Wood (Private) Limited | 30-Jun-08  | 706,750    | 38,006      | 668,744     | -         | 8,044     |  |
| The General Tyre & Rubber           |            |            |             |             |           |           |  |
| Company of Pakistan Limited         | 30-Sep-08  | 4,296,638  | 3,132,262   | 1,164,376   | 98,229    | (57,792)  |  |
| Al Meezan Investment                |            |            |             |             |           |           |  |
| Management Limited                  | 31-Dec-08  | 615,793    | 182,247     | 433,546     | (170,255) | (234,768) |  |
| Al Meezan Mutual Fund Limited       | 31-Dec-08  | 778,410    | 29,080      | 749,330     | (97,029)  | (990,159) |  |
| Meezan Balanced Fund                | 31-Dec-08  | 855,681    | 37,296      | 818,385     | (465,212) | (485,298) |  |
| National Clearing Company of        |            |            |             |             |           |           |  |
| Pakistan Limited                    | 31-Dec-08  | 5,663,042  | 5,273,673   | 389,369     | 42,896    | 24,484    |  |
| Meezan Islamic Income Fund          | 31-Dec-08  | 4,286,797  | 16,214      | 4,270,583   | (32,867)  | (65,146)  |  |
|                                     |            |            |             |             |           |           |  |

\* Impairment in respect of available-for-sale investments has been adjusted in assets and equity.

|  | Accounting<br>date | g Assets   | Liabilities | Equity       | Revenue   | Profit /<br>(loss) |
|--|--------------------|------------|-------------|--------------|-----------|--------------------|
| 2007   |                    |            | (F          | Rupees in '0 | 00)       |                    |
| Meezan Bank Limited                                      | 30-Sep-07          | 65,247,205 | 59,065,414  | 6,168,946    | 4,059,890 | 1,003,589          |
| Plexus (Private) Limited                                 | 31-Dec-07          | 22,963     | 3,348       | 19,615       | 6,581     | (1,547)            |
| Pak Kuwait Takaful Company Limited                       | 31-Dec-07          | 397,840    | 170,555     | 227,285      | 108,597   | 2,773              |
| Falcon Green Wood (Private) Limited                      | 30-Jun-07          | 702,455    | 26,848      | 675,607      | -         | (3,365)            |
| The General Tyre & Rubber<br>Company of Pakistan Limited | 30-Sep-07          | 3,797,616  | 2,554,053   | 1,243,563    | 1,947,993 | 58,834             |
| Al Meezan Investment<br>Management Limited               | 31-Dec-07          | 958,719    | 212,767     | 745,952      | 225,677   | 189,887            |
| Al Meezan Mutual Fund Limited                            | 31-Dec-07          | 2,051,739  | 9,753       | 2,041,986    | 133,766   | 631,106            |
| Meezan Balanced Fund                                     | 31-Dec-07          | 1,486,258  | 17,339      | 1,468,919    | 99,436    | 332,306            |
| National Commodity                                       |                    |            |             |              |           |                    |
| Exchange Limited   | 30-Jun-07          | 900,919    | 892,413     | 8,506        | 87,261    | (1,269)            |
| National Clearing Company of<br>Pakistan Limited         | 31-Dec-07          | 708,702    | 388,635     | 320,067      | 124,934   | 103,857            |
| Meezan Islamic Income Fund                               | 31-Dec-07          | 7,038,191  | 261,306     | 6,776,885    | 214,501   | 409,748            |

### 9. ADVANCES

In Pakistan Advances Net investment in finance leases

Provision for non-performing advances Advances net of provisions

#### 9.1 Particulars of gross advances

In local currency In foreign currencies

For upto one year For over one year

### 9.2 Net investment in finance leases

| Net investment in mance              | leases                  |  |        |           |                            |   |                    |           |
|--------------------------------------|-------------------------|--|--------|-----------|----------------------------|---|--------------------|-----------|
|                                      |                         | 2008   |        |           |                            | 2007  | 7                  |           |
|                                      | Not later than one year | Later than on<br>and less than<br>five years |        |           | Not later than<br>one year | Later than one<br>and less than five<br>years | Over<br>five years | Total     |
|                                      |                         |  |        | (Rupee    | es in '000)                |   |                    |           |
| Lease rentals receivable             | 834,322                 | 872,639                                      | 23,078 | 1,730,039 | 563,216                    | 1,299,373                                     | 23,399             | 1,885,988 |
| Residual value                       | 68,311                  | 57,973                                       | 4,684  | 130,968   | 56,049                     | 71,474  | -                  | 127,523   |
| Minimum lease payments               | 902,633                 | 930,612                                      | 27,762 | 1,861,007 | 619,265                    | 1,370,847                                     | 23,399             | 2,013,511 |
| Financial charges for future periods | 137,725                 | 139,892                                      | 170    | 277,787   | 124,921                    | 132,182                                       | 2,007              | 259,110   |
| Present value of minimum             |                         |  |        |           |                            |   |                    |           |
| lease payments                       | 764,908                 | 790,720                                      | 27,592 | 1,583,220 | 494,344                    | 1,238,665                                     | 21,392             | 1,754,401 |

- **9.3** Advances include Rs. 1,278.058 million (2007: Rs 338.539 million) which have been placed under non-performing status as detailed below:

#### **Category of classification**

Substandard Doubtful Loss



|     | 2008<br>(Rupe                       | 2007<br>es in ' <b>000)</b>  |
|-----|-------------------------------------|--|
| 9.2 | 2,685,896<br>1,583,220<br>4,269,116 | $\begin{array}{r} 2,664,259\\ \underline{1,754,401}\\ \hline 4,418,660\end{array}$ |
| 9.4 | (910,181)<br>3,358,935              | (338,539)<br>4,080,121   |
|     | 4,246,521<br>22,595<br>4,269,116    | 4,396,065<br>22,595<br>4,418,660   |
|     | 1,240,050<br>3,029,066<br>4,269,116 | $ \begin{array}{r} 164,056\\ 4,254,604\\ 4,418,660\\ \end{array} $                 |

**9.2.1** The company has entered into lease agreements with various companies for lease of vehicles and plant and machinery. The amount recoverable under these arrangements are receivable by the year 2015 and are subject to finance income at rates ranging between 7.0 (2007: 7.0) and 21.83 (2007: 15.99) percent per annum.

**9.2.2** In respect of the aforementioned finance leases the company holds an aggregate sum of Rs. 130.968 million (2007: Rs. 127.759 million) as security deposits on behalf of the lessees which are included under other liabilities (note 15).

|            | 2008             |           |
|------------|------------------|-----------|
| Classified | Provision        | Provision |
| Advances   | Held             |           |
|            | (Rupees in '000) |           |
| 268,773    | 67,193           | 67,193    |
| 332,594    | 166,297          | 166,297   |
| 676,691    | 676,691          | 676,691   |
| 1,278,058  | 910,181          | 910,181   |
|            |                  |           |





|    |   |                   | 2007  |   |
|----|---|-------------------|---|---|
|    | Category of classification  | Classified        | Provision   | Provision   |
|    |   | Advances          | Required  | Held  |
|    |   |                   | (Rupees in '000)  |   |
|    | Substandard   | -                 | -   | -   |
|    | Doubtful  | -                 | -   | -   |
|    | Loss  | 338,539           | 338,539   | 338,539   |
|    | 1000  | 338,539           | 338,539   | 338,539   |
|    |   | <u></u>           |   |   |
| 4  | Particulars of provision against  |                   |   |   |
|    | non-performing advances   |                   | 2008  | 2007  |
|    |   |                   |   | ees in '000)  |
|    |   |                   | (   | ,   |
|    | Opening balance   |                   | 338,539   | 374,606   |
|    | Charge for the year   |                   | 607,032   | -   |
|    | Reversal  |                   | (35,390)  | (36,067)  |
|    |   |                   | 571,642   | (36,067)  |
|    | Closing balance   |                   | 910,181   | 338,539   |
| .5 | Local currency  |                   | 887,586   | 315,944   |
|    | Foreign currency  |                   | 22,595  | 22,595  |
|    | r oreign ourrenoy   |                   | 910,181   | 338,539   |
|    |   |                   |   |   |
| .6 | Particulars of loans and advances to directors and<br>Debts due by directors, executives and officers of the<br>or any of them severally or jointly with any other pers   | e company         |   |   |
| 6  | Debts due by directors, executives and officers of the<br>or any of them severally or jointly with any other per-<br>Balance at beginning of the year   | e company         |   | 40,716  |
| 6  | Debts due by directors, executives and officers of the<br>or any of them severally or jointly with any other personal<br>Balance at beginning of the year<br>Loans granted during the year  | e company         | nies<br>61,852<br>-   | 40,716  |
| 6  | Debts due by directors, executives and officers of the<br>or any of them severally or jointly with any other per-<br>Balance at beginning of the year   | e company         | nies<br>61,852<br>-<br>(49,352)   | 40,716<br>42,695<br>(21,559)  |
| 6  | Debts due by directors, executives and officers of the<br>or any of them severally or jointly with any other personal<br>Balance at beginning of the year<br>Loans granted during the year  | e company         | nies<br>61,852<br>-   | 40,716  |
|    | Debts due by directors, executives and officers of the<br>or any of them severally or jointly with any other personal<br>Balance at beginning of the year<br>Loans granted during the year<br>Repayments<br>Balance at end of the year  | e company         | nies<br>61,852<br>-<br>(49,352)<br>(49,352)   | 40,716<br>42,695<br>(21,559)<br>21,136  |
|    | Debts due by directors, executives and officers of the<br>or any of them severally or jointly with any other personal<br>Balance at beginning of the year<br>Loans granted during the year<br>Repayments  | e company         | nies<br>61,852<br>-<br>(49,352)<br>(49,352)<br>12,500   | 40,716<br>42,695<br>(21,559)<br>21,136<br>61,852  |
|    | Debts due by directors, executives and officers of the<br>or any of them severally or jointly with any other personal<br>Balance at beginning of the year<br>Loans granted during the year<br>Repayments<br>Balance at end of the year  | e company         | nies<br>61,852<br>-<br>(49,352)<br>(49,352)<br>12,500<br>2008   | 40,716<br>42,695<br>(21,559)<br>21,136  |
|    | Debts due by directors, executives and officers of the<br>or any of them severally or jointly with any other pers<br>Balance at beginning of the year<br>Loans granted during the year<br>Repayments<br>Balance at end of the year<br><b>IER ASSETS</b>   | e company         | nies<br>61,852<br>-<br>(49,352)<br>(49,352)<br>12,500<br>2008<br>(Rup   | 40,716<br>42,695<br>(21,559)<br>21,136<br>61,852<br>2007<br>ees in '000)  |
|    | Debts due by directors, executives and officers of the<br>or any of them severally or jointly with any other pers<br>Balance at beginning of the year<br>Loans granted during the year<br>Repayments<br>Balance at end of the year<br><b>IER ASSETS</b><br>Income / mark-up accrued in local currency   | e company         | nies<br>61,852<br>-<br>(49,352)<br>(49,352)<br>12,500<br>2008<br>(Rup<br>173,567  | 40,716<br>42,695<br>(21,559)<br>21,136<br>61,852<br>2007<br>ees in '000)<br>179,861   |
|    | Debts due by directors, executives and officers of the<br>or any of them severally or jointly with any other personal<br>Balance at beginning of the year<br>Loans granted during the year<br>Repayments<br>Balance at end of the year<br><b>IER ASSETS</b><br>Income / mark-up accrued in local currency<br>Income / mark-up accrued in foreign currency   | e company<br>sons | nies<br>61,852<br>-<br>(49,352)<br>(49,352)<br>12,500<br>2008<br>(Rup<br>173,567<br>108   | 40,716<br>42,695<br>(21,559)<br>21,136<br>61,852<br>2007<br>ees in '000)<br>179,861<br>77                                   |
|    | Debts due by directors, executives and officers of the<br>or any of them severally or jointly with any other personal<br>Balance at beginning of the year<br>Loans granted during the year<br>Repayments<br>Balance at end of the year<br>IER ASSETS<br>Income / mark-up accrued in local currency<br>Income / mark-up accrued in foreign currency<br>Advances, deposits, prepayments and other receival  | e company<br>sons | nies<br>61,852<br>-<br>(49,352)<br>(49,352)<br>12,500<br>2008<br>(Rup<br>173,567  | 40,716<br>42,695<br>(21,559)<br>21,136<br>61,852<br>2007<br>ees in '000)<br>179,861<br>77<br>8,280                          |
|    | Debts due by directors, executives and officers of the<br>or any of them severally or jointly with any other personal<br>Balance at beginning of the year<br>Loans granted during the year<br>Repayments<br>Balance at end of the year<br><b>IER ASSETS</b><br>Income / mark-up accrued in local currency<br>Income / mark-up accrued in foreign currency<br>Advances, deposits, prepayments and other receival<br>Preliminary expenses                       | e company<br>sons | nies<br>61,852<br>-<br>(49,352)<br>(49,352)<br>12,500<br>2008<br>(Rup<br>173,567<br>108<br>13,153<br>-                            | 40,716<br>42,695<br>(21,559)<br>21,136<br>61,852<br>2007<br>ees in '000)<br>179,861<br>77<br>8,280<br>1,165                 |
|    | Debts due by directors, executives and officers of the<br>or any of them severally or jointly with any other personal<br>Balance at beginning of the year<br>Loans granted during the year<br>Repayments<br>Balance at end of the year<br><b>ER ASSETS</b><br>Income / mark-up accrued in local currency<br>Income / mark-up accrued in foreign currency<br>Advances, deposits, prepayments and other receival<br>Preliminary expenses<br>Central excise duty | e company<br>sons | nies<br>61,852<br>-<br>(49,352)<br>(49,352)<br>12,500<br>2008<br>(Rup<br>173,567<br>108<br>13,153<br>-<br>2,077                   | 40,716<br>42,695<br>(21,559)<br>21,136<br>61,852<br>2007<br>ees in '000)<br>179,861<br>77<br>8,280<br>1,165<br>2,077        |
|    | Debts due by directors, executives and officers of the<br>or any of them severally or jointly with any other personal<br>Balance at beginning of the year<br>Loans granted during the year<br>Repayments<br>Balance at end of the year<br><b>IER ASSETS</b><br>Income / mark-up accrued in local currency<br>Income / mark-up accrued in foreign currency<br>Advances, deposits, prepayments and other receival<br>Preliminary expenses                       | e company<br>sons | nies<br>61,852<br>-<br>(49,352)<br>(49,352)<br>12,500<br>2008<br>(Rup<br>173,567<br>108<br>13,153<br>-<br>2,077<br>362            | 40,716<br>42,695<br>(21,559)<br>21,136<br>61,852<br>2007<br>ees in '000)<br>179,861<br>77<br>8,280<br>1,165<br>2,077<br>109 |
|    | Debts due by directors, executives and officers of the<br>or any of them severally or jointly with any other personal<br>Balance at beginning of the year<br>Loans granted during the year<br>Repayments<br>Balance at end of the year<br><b>ER ASSETS</b><br>Income / mark-up accrued in local currency<br>Income / mark-up accrued in foreign currency<br>Advances, deposits, prepayments and other receival<br>Preliminary expenses<br>Central excise duty | e company<br>sons | nies<br>61,852<br>-<br>(49,352)<br>(49,352)<br>12,500<br>2008<br>(Rup<br>173,567<br>108<br>13,153<br>-<br>2,077                   | 40,716<br>42,695<br>(21,559)<br>21,136<br>61,852<br>2007<br>ees in '000)<br>179,861<br>77<br>8,280<br>1,165<br>2,077        |
|    | Debts due by directors, executives and officers of the<br>or any of them severally or jointly with any other personal<br>Balance at beginning of the year<br>Loans granted during the year<br>Repayments<br>Balance at end of the year<br><b>ER ASSETS</b><br>Income / mark-up accrued in local currency<br>Income / mark-up accrued in foreign currency<br>Advances, deposits, prepayments and other receival<br>Preliminary expenses<br>Central excise duty | e company<br>sons | nies<br>61,852<br>-<br>(49,352)<br>(49,352)<br>12,500<br>2008<br>(Rup<br>173,567<br>108<br>13,153<br>-<br>2,077<br>362<br>189,267 | 40,716<br>42,695<br>(21,559)<br>21,136<br>61,852<br>2007<br>ees in '000)<br>179,861<br>77<br>8,280<br>1,165<br>2,077<br>109 |

#### 10.1 Provision against other assets

Opening balance Charge for the year Closing balance

#### 11. INTANGIBLE ASSETS - Cost of member

Karachi Stock Exchange (Guarantee) Lim National Commodity Exchange Limited

#### 12. OPERATING FIXED ASSETS

Capital work-in-progress Property and equipment

#### 12.1 Capital work-in-progress

Advance for purchase of room

The above comprise of advance in respect of a room at National Commodity Exchange Limited and the possession of the room has not yet been given in the name of the subsidiary company. The company is pursuing the transfer of room in its name and considers that the fair value of advance is higher than the carrying value.

#### 12.2 Property and equipment

|                             |                             |                            |         |                             | 2008                    |                               |                                     |                   |
|-----------------------------|-----------------------------|----------------------------|---------|-----------------------------|-------------------------|-------------------------------|-------------------------------------|-------------------|
|                             |                             | Cost                       |         |                             | Depreciation            |                               | Net book                            | Rate of           |
|                             | As at<br>January 1,<br>2008 | Additions /<br>(disposals) |         | As at<br>January 1,<br>2008 | Charge /<br>(disposals) | As at<br>December<br>31, 2008 | value as at<br>December 31,<br>2008 | depreciation<br>% |
|                             |                             |                            |         | (Rup                        | ees in '000) ·          |                               |                                     |                   |
| Leasehold land              | 100                         | -                          | 100     | -                           | -                       | -                             | 100                                 |                   |
| Building on lease hold land | 112,149                     | -                          | 112,149 | 25,382                      | 2,804                   | 28,186                        | 83,963                              | 2.50              |
| Furniture and fixtures      | 31,324                      | 430<br>(500)               | 31,254  | 27,577                      | 2,366<br>(300)          | 29,643                        | 1,611                               | 20.00             |
| Motor vehicles              | 79,420                      | 8,180<br>(21,792)          | 65,808  | 53,830                      | 7,958<br>(15,033)       | 46,755                        | 19,053                              | 20.00             |
| Office equipment            | 32,871                      | 504<br>(542)               | 32,833  | 29,140                      | 2,396<br>(535)          | 31,001                        | 1,832                               | 33.33             |
| Electrical appliances       | 7,820                       | 437<br>(3,326)             | 4,931   | 6,167                       | 252<br>(2,067)          | 4,352                         | 579                                 | 20.00             |
|                             | 263,684                     | 9,551<br>(26,160)          | 247,075 | 142,096                     | 15,776<br>(17,935)      | 139,937                       | 107,138                             |                   |

10.



|             | 2008<br>(Rupee | 2007<br><b>s in '000)</b> |
|-------------|----------------|---------------------------|
|             | 26,154         | 26,154                    |
|             |                | 26,154                    |
| ership card |                |                           |
| nited       | 34,750         | 34,750                    |
|             | 3,000          | 3,000                     |
|             | 37,750         | 37,750                    |

**11.1** The membership of National Commodity Exchange Limited has not yet been transferred in the name of FCSL (subsidiary company). This is currently held in the name of MMS Capital Securities and transfer to FCSL's name is in progress.

| 12.1<br>12.2 | 2,350<br>107,138<br>109,488 | 2,350<br>121,588<br>123,938 |
|--------------|-----------------------------|-----------------------------|
|              | 2,350                       | 2,350                       |





|                             |            |                    |          |            | 2007              |          |              |              |
|-----------------------------|------------|--------------------|----------|------------|-------------------|----------|--------------|--------------|
|                             |            | Cost               |          | I          | Depreciation      |          | Net book     | Rate of      |
|                             | As at      | Additions /        | As at    | As at      | Charge /          | As at    | value as at  | depreciation |
|                             | January 1, | (disposals)        |          | January 1, | (disposals)       |          | December 31, | %            |
|                             | 2007       |                    | 31, 2007 | 2007       |                   | 31, 2007 | 2007         |              |
|                             |            |                    |          | (Rupe      | es in '000)       |          |              |              |
| Leasehold land              | 100        | -                  | 100      | -          | -                 | -        | 100          |              |
| Building on lease hold land | 112,149    | -                  | 112,149  | 22,578     | 2,804             | 25,382   | 86,767       | 2.50         |
| Furniture and fixtures      | 31,243     | 82                 | 31,325   | 24,018     | 3,559             | 27,577   | 3,748        | 20.00        |
| Motor vehicles              | 72,303     | 17,217<br>(10,100) | 79,420   | 48,536     | 12,475<br>(7,180) | 53,831   | 25,589       | 20.00        |
|                             |            | (10,100)           |          |            | (7,100)           |          |              |              |
| Office equipment            | 28,848     | 4,484              | 32,871   | 26,779     | 2,822             | 29,140   | 3,731        | 33.33        |
| omoo oqupnioni              | 20,010     | (461)              | 02,011   | 20,110     | (461)             | 20,110   | 0,701        | 00100        |
| Electrical appliances       | 7,962      | 176                | 7,820    | 5,497      | 928               | 6,167    | 1,653        | 20.00        |
|                             |            | (318)              |          |            | (258)             |          |              |              |
|                             | 252,605    | 21,959<br>(10,879) | 263,685  | 127,408    | 22,588<br>(7,899) | 142,097  | 121,588      |              |

#### 12.2.1 Included in cost of property and equipment are fully depreciated items still in use having cost of:

|                       | (Rupees in '000) |
|-----------------------|------------------|
| Furniture and fixture | 24,718           |
| Motor vehicles        | 30,194           |
| Office equipment      | 27,845           |
| Electrical appliances | 3,770            |

**12.3** Details of disposals of fixed assets whose original cost or the book value exceeds Rs. 1 million or Rs. 250,000 which ever is less and assets disposed off to the chief executive or to a director or to executives or to any related party, irrespective of the value, are as follows:

| Description  | Cost   | Accumulated              | Net   | Sale   | Mode of  | Particular of purchaser  |
|--|--|--------------------------|---|--|--|--|
| Description  | COSI   | depreciation             |   | proceeds   |  | Faiticular of purchase   |
|  |  | (Rupees                  | value                                       |  |  |  |
|  |  | (Rupees                  | in 000)                                     |  | -  |  |
| Motor vehicles   |  |                          |   |  |  |  |
| Suzuki Cultus<br>Honda City<br>Suzuki Cultus<br>Toyota Corolla<br>Honda City<br>Honda City<br>Honda City<br>Honda City<br>Honda Civic<br>Toyota Estima | 560<br>846<br>555<br>879<br>795<br>1,564<br>785<br>845<br>1,280<br>2,652 | 169<br>555<br>527<br>636 | 677<br>352<br>159<br>1,251<br>-<br>-<br>530 | $56 \\ 677 \\ 56 \\ 352 \\ 159 \\ 1,550 \\ 530 \\ 530 \\ 686 \\ 1,061$ | Company policy<br>-do-<br>-do-<br>-do-<br>-do-<br>Negotiation<br>-do-<br>-do-<br>-do-<br>Board approved contract | Inam ur Rahman Khan (Employee)<br>Amer Hussain (Former Employee)<br>Farah Akber (Employee)<br>Shoaib Ali Khan (Former Employee)<br>Khurram Noor (Former Employee)<br>Salim Yusuf (Former Employee)<br>Iftikhar Ahmed (Former Employee)<br>Shahid Usman (Former Employee)<br>-do-<br>Irfan Siddiqui (Former Employee) |
| Toyota Crown<br>Land Cruiser Parado<br>Toyota Camry Sedan  | 2,931<br>5,350<br>2,750  | 2,931<br>3,210           | 2,140<br>1,650                              | 293<br>2,140<br>1,650  | -do-<br>-do-<br>-do-<br>-do-   | -do-<br>Istaqbal Mehdi (Former MD)<br>-do-   |
| Electrical appliances<br>Generator<br>Home Theater<br>Hot Water Heating<br>System  | 900<br>831<br>460  | 540<br>498<br>276        | 360<br>333<br>184                           | 360<br>333<br>184  | Board approved contract<br>-do-<br>-do-  | Istaqbal Mehdi (Former MD)<br>-do-<br>-do-   |
| Generator  | 900  | 540                      | 360   | 360  | -do-   | -do-   |
| Office equipment<br>Toshiba Note Book<br>Computer and<br>related items   | 155<br>100   | 155<br>93                | -<br>7                                      | -<br>7   | Board approved contract  | Istaqbal Mehdi (Former MD)<br>-do-   |
| Furniture and fixtures<br>Furniture  | 500  | 300                      | 200   | 200  | Board approved contract  | Istaqbal Mehdi (Former MD)   |
| ERRED TAX ASSETS   | / (LIA   | BILITY)                  |   |  |  |  |
|  |  |                          | Bala  | nce  | Recognised in Re   | cognised Balance   |

#### 13. DEFE

| Debit / (credit) balances arising      |
|--|
| on account of                          |
| Accelerated tax depreciation allowance |

Provision for staff retirement gratuity and compensated absences

Other staff benefits

Finance lease arrangements

Share of profit from associates

Provision against non-performing advances

Surplus / (deficit) on revaluation of 'available-for-sale' securities

13.1 Deferred tax asset has not been recognised in respect of provision for diminution / impairment in the value of securities amounting to Rs. 3,863 million, as future capital gain against it is exempt from tax.



| Balance<br>January 01, 200 | Recognised in<br>08 profit and loss<br>(Rupee: | Recognised<br>in equity<br>s in '000) | Balance<br>December 31, 2008 |
|----------------------------|--|---------------------------------------|------------------------------|
|                            | (  | ,                                     |                              |
|                            |  |                                       |                              |
| 5,821                      | (1,585)  | -                                     | 4,236                        |
|                            |  |                                       |                              |
| 3,793                      | 1,436  | -                                     | 5,229                        |
| 4,970                      | -  | -                                     | 4,970                        |
| (282,379)                  | 30,291   | -                                     | (252,088)                    |
| (124,411)                  | -  | -                                     | (124,411)                    |
| 111,795                    | 252,574  | -                                     | 364,369                      |
| (26,281)                   | -  | 25,796                                | (485)                        |
| (306,692)                  | 282,716  | 25,796                                | 1,820                        |





|   | Balance<br>January 01, 2007 |          | Recognised<br>in equity<br>es in '000) | Balance<br>December 31, 2007 |
|---|-----------------------------|----------|--|------------------------------|
| Debit / (credit) balances arising       |                             |          |  |                              |
| on account of                           |                             |          |  |                              |
| Accelerated tax depreciation allowance  | 6,130                       | (309)    | -                                      | 5,821                        |
| Provision for staff retirement gratuity |                             |          |  |                              |
| and compensated absences                | 6,477                       | (2,684)  | -                                      | 3,793                        |
| Other staff benefits                    | 4,970                       | -        | -                                      | 4,970                        |
| Finance lease arrangements              | (301,161)                   | 18,782   | -                                      | (282,379)                    |
| Share of profit from associates         | (38,272)                    | (77,247) | (8,892)                                | (124,411)                    |
| Provision against non-performing        |                             |          |  |                              |
| advances                                | 124,417                     | (12,622) | -                                      | 111,795                      |
| Surplus / (deficit) on revaluation of   |                             |          |  |                              |
| 'available-for-sale' securities         | 134                         | -        | (26,415)                               | (26,281)                     |
|   | (197,305)                   | (74,080) | (35,307)                               | (306,692)                    |

#### 14. BORROWINGS FROM FINANCIAL INSTITUTIONS

|      |  |        | 2008             | 2007      |  |
|------|--|--------|------------------|-----------|--|
|      |  |        | (Rupees in '000) |           |  |
|      | In Pakistan  |        | 6,370,782        | 8,644,000 |  |
| 14.1 | Particulars of borrowings with respect to currencies |        |                  |           |  |
|      | In local currency                                    |        | 6,370,782        | 8,644,000 |  |
|      |  |        |                  |           |  |
| 14.2 | Details of borrowings secured / unsecured            |        |                  |           |  |
|      | Secured  |        |                  |           |  |
|      |  |        |                  |           |  |
|      | Repurchase agreement borrowings                      | 14.2.1 | 3,351,634        | 3,450,210 |  |
|      | Term finance certificates (TFCs)                     | 14.2.2 | 1,650,000        | 1,750,000 |  |
|      | Borrowings from SBP under LTF-EOP                    | 14.2.3 | 369,148          | 443,790   |  |
|      | Unsecured  |        |                  |           |  |
|      | Term finance certificates (TFCs)                     | 14.2.4 | 1,000,000        | 3,000,000 |  |
|      |  |        | 6,370,782        | 8,644,000 |  |

#### 14.2.1 Repurchase agreement borrowings

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The company has arranged borrowings from various financial institutions against sale and repurchase of government securities. The mark-up on these finances range between 11.00 (2007:9.25) percent per annum and 14.90 (2007: 9.55) percent per annum with maturity ranging from two days (2007: three days) to six days (2007: one months).

#### 14.2.2 Term finance certificates (non-participatory)

This represents finance obtained through issue of privately placed term finance certificates of five years maturity. The mark-up is payable on quarterly basis and the principal is repayable in five equal semi annual instalments commencing 36 months from the date of disbursement.

The facility is secured by first hypothecation charge ranking pari passu, on existing and future assets of the company. The rate of profit is 3 months KIBOR ask rate plus 65 (2007: 65) basis points. As at December 31, 2008 the effective rate ranges between 15.81 and 16.15 (2007: 11.00 to 11.27) percent per annum.

### 14.2.3 LTF-EOP facility from SBP

availed from Banks / DFIs.

A one time swap facility option under the Scheme (LTF - EOP) has been extended to textile sector for import of plant and machinery, allowed by the State Bank of Pakistan through their SMED Circular No. 19 of 2006. The loan is repayable over a maximum period of 7.5 years from the date of first disbursement with mark-up payable at maximum of 5 percent per annum.

The sanctioned limit was Rs. 1,000 million. The outstanding balance under swap arrangement amounts to Rs 369.148 million as at December 31, 2008 (2007: Rs 443.790 million).

#### 14.2.4 Term finance certificates (non-participatory)

These represent finances obtained through issue of privately placed term finance certificates of five years maturity. The mark-up is payable semi-annually. The rate of profit 85 (2007: 85 to 170) basis points over the cut-off yield of the last successful auction of six month T bills. As at December 2008 the effective rate is 12.34 (December 31, 2007: 9.99 to 10.75) percent per annum.

#### 15. DEPOSITS AND OTHER ACCOUNTS

Certificates of investment (COIs) / dep **Financial institutions** Others

The profit rates on these COIs range between 9.75 (2007: 9.45) and 14.03 (2007:10.25) percent per annum. The COIs are due for maturity between January 19, 2009 and March 22, 2010 (2007: January 28, 2008 to March 22, 2010). Included in COIs is an amount of Rs. 35 million (2007: Rs.1,945 million) payable within twelve months. All COIs / deposits are in local currency.

#### 16. OTHER LIABILITIES

Mark-up / return / interest payable in loca Accrued liabilities Retention money payable Taxation Staff retirement gratuity Security deposits against finance lease Employees' compensated absences Payable on account of purchase of marketable securities Other liabilities



In order to facilitate the export oriented projects, SBP has introduced a scheme to refinance the fixed term loan

|       | 2008    | 2007      |
|-------|---------|-----------|
|       | (Rupees | in '000)  |
| osits |         | 1.075.000 |
|       | -       | 1,875,000 |
|       | 37,500  | 72,500    |
|       | 37,500  | 1,947,500 |
|       |         |           |

|             |        | 2008    | 2007       |
|-------------|--------|---------|------------|
|             |        | (Rupee  | s in '000) |
| al currency |        | 66,979  | 119,580    |
| Ū           |        | 65,835  | 134,826    |
|             |        | 22      | 1,737      |
|             |        | 470,901 | 242,258    |
|             | 30.1.3 | 5,393   | 4,151      |
|             | 9.2.2  | 130,968 | 127,759    |
|             |        | 9,291   | 6,429      |
|             |        | -       | 3,345      |
|             |        | 3,070   | 5,414      |
|             |        | 752,459 | 645,499    |
|             |        |         |            |





| 7. SHAI |                 | L                  |   | 2008<br>(Rupee | 2007<br>s in ' <b>000)</b> |
|---------|-----------------|--------------------|---|----------------|----------------------------|
| 17.1    | Authorised      | Share Capital      |   |                | ,                          |
|         | 2008<br>(Number | 2007<br>of shares) |   |                |                            |
| _       | 400,000         | 400,000            | Ordinary shares of Rs. 25,000 each                        | 10,000,000     | 10,000,000                 |
| 17.2    | Issued, Subs    | scribed and Paid-u | p Share Capital   |                |                            |
|         | 2008<br>(Number | 2007<br>of shares) |   |                |                            |
|         | 25,950          | 25,950             | Ordinary shares of Rs. 25,000 each issued for cash        | 648,750        | 648,750                    |
|         | 214,050         | 214,050            | Ordinary shares of Rs. 25,000 each issued as bonus shares | 5,351,250      | 5,351,250                  |
| -       | 240,000         | 240,000            |   | 6,000,000      | 6,000,000                  |

The State Bank of Pakistan (SBP) on behalf of the Government of Pakistan (GOP) and Kuwait Investment Authority (KIA) on behalf of Government of Kuwait each held 120,000 (2007: 120,000) ordinary shares of the company as at December 31, 2008.

#### 17.3 Reserves

| 17.5   |   |                  | 2008<br>(Rupees                     | 2007<br>s in <b>'000)</b>           |
|--------|---|------------------|-------------------------------------|-------------------------------------|
|        | Capital reserves<br>Revenue reserves                                    | 17.3.1<br>17.3.2 | 3,288,822<br>3,158,890<br>6,447,712 | 3,368,867<br>2,422,404<br>5,791,271 |
| 17.3.1 | Capital reserves  |                  |                                     |                                     |
|        | Statutory reserve   | 17.3.1.1         |                                     |                                     |
|        | At beginning of the year<br>Add: Transfer during the year               |                  | 3,288,822<br>-<br>3,288,822         | 2,998,991<br>289,831<br>3,288,822   |
|        | Special reserve   | 17.3.1.2         |                                     |                                     |
|        | At beginning of the year<br>Less: Transfer to marketable and government |                  | 80,045                              | 80,045                              |
|        | securities reserve  |                  | (80,045)                            |                                     |
|        |   |                  | 3,288,822                           | 80,045 3,368,867                    |
|        |   |                  |                                     |                                     |

#### 17.3.1.1 Statutory reserve

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According to BPD Circular No. 15 dated May 31, 2004 issued by the SBP, an amount not less than 20% of the after tax profits shall be transferred to create a reserve fund till such time the reserve fund equals the amount of the paid-up capital and after that a sum not less than 5% of profit after tax shall be credited to the statutory reserve. Due to loss during the year the transfer during the year is Nil (2007: Rs.289.831 million).

#### 17.3.1.2 Special reserve

government securities reserves.

#### 17.3.2 Revenue reserves

Contingencies reserve At beginning of the year Add: Transfer during the year

Marketable and government securities re At beginning of the year Add: Transfer during the year Add: Transfer from special reserve

#### 17.3.2.1 Contingencies reserve

Effective December 31, 2000 the company has set up a separate 'contingencies reserve' to which an amount, equal to 1% of the outstanding balance as at the year end, of loans and advances, leases and TFCs considered good, excluding balance relating to back to back lending and financings against sovereign guarantees is appropriated from the profit.

#### 17.3.2.2 Marketable and government securities reserve

The company has set up a separate 'marketable and government securities reserve' at a minimum of 25% of shareholders' funds to provide sufficient cushion against volatility in the value of the stock market portfolio and government securities.

#### 18. (DEFICIT) / SURPLUS ON REVALUATION OF 'AVAILABLE-FOR-SALE' SECURITIE OF TAX

Federal and provincial government secur Quoted shares Other securities Share of surplus on revaluation of securiti

#### **19. CONTINGENCIES AND COMMITMENTS**

by the department.



This was created under the Income Tax Ordinance, 1979 (now repealed) and has been transferred to marketable and

|        | 17.3.2.1 | 2008<br>(Rupee   | 2007<br>es in <b>'000)</b>  |
|--------|----------|--|---|
|        | 17.3.2.1 | 232,751<br>42,086<br>274,837                             | $     \begin{array}{r}       182,065 \\       50,686 \\       232,751   \end{array} $ |
| eserve | 17.3.2.2 | 2,189,653<br>614,355<br>80,045<br>2,884,053<br>3,158,890 | $ \begin{array}{r} 1,523,268\\666,385\\-\\2,189,653\\2,422,404\\\end{array} $         |

| N<br>ES-NET              | 2008<br>(Rupee       | 2007<br>s in ' <b>000)</b> |
|--------------------------|----------------------|----------------------------|
| rities                   | 902                  |                            |
| ties held by associates  | (59,867)<br>108<br>- | 39,107<br>2,127<br>37,033  |
| allos nota 57 abboolateb | (58,857)             | 78,267                     |

**19.1** During the year ended December 31, 2005 the Income Tax Authorities finalised the assessment for the tax year 2003, raising a tax demand of Rs. 137 million on account of allocation of 'Common Expenses' relating to 'Capital Gains'. The management considers that the tax department has misinterpreted the provisions of section 67 of the Income Tax Ordinance, 2001 read with Rule 13 of the Income Tax Rules, 2002, wherein the tax authorities have allocated 'Common Expenses' including financial cost relating to 'Capital Gains' by taking into account the amount of 'Capital Gains' rather than the 'Cost of Investments'. The company therefore, filed an appeal before CIT (Appeals), who had maintained the above allocation. The company filed another appeal before Income Tax Appellate Tribunal (ITAT) who has set aside the matter with a directive to the tax authorities that the allocation of financial cost has to be made by taking into account the cost of investments rather than the gross turnover. Further the company has made representation before the member of CBR for necessary clarification that the allocation of expenses has to be made in relation to investment cost, rather than the amount of capital gain on the sale of specific shares. Based on the above facts the company is confident that the case will be decided in its favour and the company will not be liable to taxes on capital gains on the basis used





The company has also requested CBR to refer the above matter to 'Alternate Dispute Resolution Committee' (ADRC), a mechanism available to provide an opportunity to tax payer for an easy and efficient resolution of dispute.

#### 19.2 Other contingencies

|     |   | 2008<br>(Rupee       | 2007<br><b>s in '000)</b> |
|-----|---|----------------------|---------------------------|
|     | Direct credit substitute – guarantee issued   | 1,550                | 9,846                     |
|     | 19.3 Other commitments  |                      |                           |
|     | Underwriting commitment   | -                    | 71,000                    |
|     | Undisbursed sanctions for financial assistance in the form of:<br>- equity participation 19.3.1<br>- loans and advances | 1,135,100<br>200,936 | 191,220<br>532,400        |
|     |   | 1,336,036            | 794,620                   |
|     | <b>19.3.1</b> This amount includes commitments to related parties.  |                      |                           |
| 20. | MARK - UP / RETURN / INTEREST EARNED  |                      |                           |
|     | On loans and advances   | 387,178              | 527,749                   |
|     | On investments in:<br>- 'Available-for-sale' securities   | 111,658              | 71,560                    |
|     | - 'Held-to-maturity' securities   | -                    | 1,777                     |
|     | On deposits with financial institutions   | 407,774              | 412,974                   |
|     | On securities purchased under resale agreements   | 253,625              | 488,523                   |
|     |   | 1,160,235            | 1,502,583                 |
| 21. | MARK-UP / RETURN / INTEREST EXPENSED  |                      |                           |
|     | Deposits / borrowings from financial institutions   | 486,850              | 728,848                   |
|     | Securities sold under repurchase agreements   | 63,716               | 164,693                   |
|     | Other short term borrowings   | 625                  | 789                       |
|     |   | 551,191              | 894,330                   |
| 22. | GAIN / (LOSS) ON SALE OF SECURITIES   |                      |                           |
|     | Federal Government Securities   |                      |                           |
|     | - Market treasury bills   | 2                    | 53                        |
|     | - Pakistan investment bonds<br>Shares - listed securities   | -                    | 61<br>1 167 857           |
|     | Shares - instead securities   | 240,213<br>1,050     | 1,167,857<br>10,538       |
|     | Shares unquoted securites   | 241,265              | 1,178,509                 |
|     |   |                      |                           |
| 23. | OTHER INCOME  |                      |                           |
|     | Profit on sale of operating fixed assets  | 3,028                | 1,135                     |
|     | Others  | 29,687               | 57,892                    |
|     |   | 32,715               | 59,027                    |

### 24. ADMINISTRATIVE EXPENSES

Salaries, allowances and employees' benefits Directors' remuneration (including remuneration of Chief Executive) Provision for gratuity Employer's contribution to the provident fund Travelling and conveyance Rent and rates Utilities Communication Professional training and staff welfare Advertisements, periodicals and membership de Printing and stationery Depreciation Auditors' remuneration Legal, consultancy and other professional service Repairs and maintenance Motor vehicle expenses Insurance Donations Entertainment Bank charges Miscellaneous

#### 24.1 Auditors' remuneration

Audit fee Fee for half yearly review Special certifications and sundry advisory Out of pocket expenses

### 25. OTHER CHARGES

Penalties imposed by the State Bank of Pakistan



|             |        | 2008    | 2007       |
|-------------|--------|---------|------------|
|             |        | (Rupee  | s in '000) |
| -           |        | 118,360 | 170,653    |
| 'n          |        | 38,124  | 51,874     |
|             | 30.1.4 | 6,972   | 9,053      |
|             |        | 5,785   | 5,173      |
|             |        | 9,074   | 14,938     |
|             |        | 9,129   | 8,642      |
|             |        | 3,168   | 2,716      |
|             |        | 7,409   | 7,720      |
|             |        | 537     | 1,288      |
| dues        |        | 5,826   | 7,217      |
|             |        | 2,615   | 2,262      |
|             | 12.2   | 15,776  | 22,588     |
|             | 24.1   | 5,092   | 2,121      |
| vices       |        | 20,764  | 21,742     |
|             |        | 16,260  | 13,575     |
|             |        | 8,989   | 7,372      |
|             |        | 2,758   | 2,574      |
|             |        | -       | 50         |
|             |        | 1,516   | 1,419      |
|             |        | 221     | 196        |
|             |        | 9,421   | 47,829     |
|             |        | 287,796 | 401,002    |
|             |        |         |            |
|             |        | 1,035   | 926        |
|             |        | 415     | 364        |
| ry services |        | 3,351   | 659        |
|             |        | 291     | 172        |
|             |        | 5,092   | 2,121      |
|             |        |         |            |
| an          |        | 50      | 55         |
|             |        |         |            |





### 26. TAXATION

| 20. | TAXATION   |                         | 000-                       |
|-----|--|-------------------------|----------------------------|
|     |  | 2008<br>(Rupee          | 2007<br>es in <b>'000)</b> |
|     | For the year   |                         |                            |
|     | - Current  | 312,759                 | 296,902                    |
|     | - Deferred   | (282,716)               | 74,080                     |
|     |  | 30,043                  | 370,982                    |
|     | 26.1 Relationship between tax expense and<br>accounting profit   |                         |                            |
|     | (Loss) / profit before taxation  | (4,438,550)             | 2,232,163                  |
|     | Tax at the applicable rate of 35% (2007: 35%)  | (1,553,493)             | 781,257                    |
|     | Net tax effect on income taxed at reduced rates  | (43,447)                | (99,398)                   |
|     | Net tax effect of expenses not subject to tax  | 1,602,398               | (304,929)                  |
|     | Others   | 24,585                  | (5,948)                    |
|     |  | 30,043                  | 370,982                    |
| 27. | BASIC AND DILUTED (LOSS) / EARNINGS PER SHARE  |                         |                            |
|     | (Loss) / profit for the year   | (4,468,593)             | 1,861,181                  |
|     |  | (Numb                   | er in '000)                |
|     | Weighted average number of ordinary shares   | 240                     | 240                        |
|     |  | (Ru                     | ipees)                     |
|     | Basic (loss) / earnings per share  | (18,619)                | 7,755                      |
|     | <b>27.1</b> There were no convertible diluted potential ordinary shares outstanding December 31, 2007. | as on December 31, 2008 | and                        |
| 28. | CASH AND CASH EQUIVALENTS  |                         |                            |
|     |  | (Rupee                  | es in '000)                |
|     | Cash and balances with treasury banks  | 17,179                  | 24,869                     |
|     | Balances with other banks  | 2,801,102               | 5,363,570                  |
|     |  | 2,818,281               | 5,388,439                  |
| 29. | STAFF STRENGTH   |                         |                            |
|     |  | (Nu                     | imber)                     |
|     | Permanent  | 59                      | 58                         |
|     | Temporary / on contractual basis   | 17                      | 16                         |
|     | Own staff strength at the end of the year  | 76                      | 74                         |
|     | Outsourced   | 32                      | 35                         |
|     | Total staff strength   | 108                     | 109                        |
|     | 5  |                         |                            |

#### 30. DEFINED BENEFIT PLAN

30.1 Staff retirement gratuity

#### 30.1.1 Principal actuarial assumptions

Discount rate

Expected rate of increase in salaries

Expected rate of return on investments

Normal retirement age

#### 30.1.2 Reconciliation of payable to defined be

Present value of defined benefit obligation Fair value of plan assets

Unrecognised actuarial losses

#### 30.1.3 Movement in liability

Opening balance Expense charged in the current year Company's contribution to gratuity fund Closing balance

#### 30.1.4 Gratuity charge for the year

Current service cost Interest cost Expected return on plan assets Actuarial loss amortised

## 30.1.5 Reconciliation of present value of defined benefit obligation

Opening balance of defined benefit obligation Current service cost Interest cost Actuarial benefits paid during the year Actuarial gain on obligation Closing balance of defined benefit obligation



|             |        | 2008            | 2007            |
|-------------|--------|-----------------|-----------------|
|             |        | (% per a        | annum)          |
|             |        | 15              | 10              |
|             |        | 15              | 9               |
|             |        | 15              | 10              |
|             |        | 60 years        | 60 years        |
| enefit plan |        | (Rupees         | s in '000)      |
| ons         | 30.1.5 | 40,136          | 27,370          |
|             | 30.1.6 | (9,620)         | (7,198)         |
|             |        | 30,516          | 20,172          |
|             |        | (25,123)        | (16,021)        |
|             |        | 5,393           | 4,151           |
|             |        |                 |                 |
|             |        | 4,151           | 23,915          |
|             | 30.1.4 | 6,972           | 9,053           |
|             |        | (5,730)         | (28,817)        |
|             |        | 5,393           | 4,151           |
|             |        | 3,864           | 4,357           |
|             |        | 2,790           | 4,518           |
|             |        | (789)           | (663)           |
|             |        | 1,107           | 841             |
|             |        | 6,972           | 9,053           |
|             |        |                 |                 |
| ration      |        | 27 270          | 44 790          |
| gation      |        | 27,370<br>3,864 | 44,720<br>4,357 |
|             |        | 3,804<br>2,790  | 4,518           |
|             |        | (4,223)         | (28,472)        |
|             |        | 10,335          | 2,247           |
| ation       |        | 40,136          | 27,370          |
|             |        |                 |                 |





#### 30.1.6 Reconciliation of fair value of plan assets

|  | 2008<br>(Rupees | 2007<br>in <b>'000)</b> |
|--|-----------------|-------------------------|
| Opening fair value of plan assets              | 7,198           | 6,244                   |
| Expected return on plan assets during the year | 789             | 663                     |
| Actual contributions made by the employer      | 5,730           | 28,816                  |
| Actual benefits paid during the year           | (4,223)         | (28, 472)               |
| Actuarial gain / (loss) on plan assets         | 126             | (53)                    |
| Closing fair value of plan assets              | 9,620           | 7,198                   |

Actual return on plan assets is 9.5% as at December 31, 2008.

#### 30.1.7 Historical information of defined benefit plan

| ss)<br>n<br>s<br>o<br>ce  |
|---|
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**30.1.9** The expected gratuity expense for the year ending December 31, 2009 works out to be Rs.10.930 million.

30.1.10 The Company operates an approved funded contributory provident fund for all its permanent employees to which monthly contributions are made both by the Company (at 10 % of basic salary), and by the employees (at the rate of 10 % - 30 %) of basic salary.

#### 31. COMPENSATION OF DIRECTORS AND EXECUTIVES

|   | Chief Executive |        | Directors  |         | Executives |         |
|---|-----------------|--------|------------|---------|------------|---------|
|   | 2008            | 2007   | 2008       | 2007    | 2008       | 2007    |
|   |                 |        | (Rupees ii | (000' ח |            |         |
| Fee                                       | -               | -      | 3,530      | 2,380   | -          | -       |
| Managerial remuneration                   | 19,395          | 33,304 | -          | -       | 55,228     | 78,963  |
| Charge for defined benefit plan           | 652             | 656    | -          | -       | 3,393      | 2,270   |
| Contribution to defined contribution plan | 782             | 787    | -          | -       | 4,409      | 2,352   |
| Rent and house maintenance                | 4,130           | 3,637  | -          | -       | 24,852     | 15,595  |
| Utilities                                 | 142             | 175    | -          | -       | 5,523      | 3,465   |
| Medical                                   | 198             | 715    | -          | -       | 4,009      | 2.826   |
| Others                                    | 12,896          | 6,778  | -          | 5,775   | -          | -       |
|   | 38,195          | 46,052 | 3,530      | 8,155   | 97,414     | 105,471 |
| No. of persons                            | 2               | 1      | 5          | 5       | 44         | 30      |

- maintained car.
- November 25, 2008.

### 32. FAIR VALUE OF FINANCIAL INSTRUMENTS

32.1 On balance sheet financial instruments

#### **Financial Assets**

- Cash balances with treasury banks
- Balances with other banks
- Lendings to financial institutions
- Investments
- Advances
- Other assets

#### **Financial Liabilities**

- Borrowings from financial institutions
- Deposits and other accounts
- Other liabilities

The fair value of investments in listed securities is based on market rates of the Karachi Stock Exchange. Fair value of unquoted equity investments is determined on the basis of break-up value based on the latest available financial statements.

Fair value of fixed term loans and advances, other assets, other liabilities and fixed term deposits cannot be calculated with sufficient reliability due to absence of current and active market for such assets and liabilities and reliable data regarding market rates for similar instruments.



31.1 The Chief Executive and certain executives are also provided with other facilities, including the free use of company 31.2 The compensation charges for 2008 includes remuneration and retirement benefits of outgoing chief executive till

| ; | 2          | 2008       | 2          | 007        |
|---|------------|------------|------------|------------|
| - | Book value | Fair value | Book value | Fair value |
| - |            | (Rupees    | in '000)   |            |
|   | 17,179     | 17,179     | 24,869     | 24,869     |
|   | 2,801,102  | 2,801,102  | 5,363,570  | 5,363,570  |
|   | 500,000    | 500,000    | 6,591,584  | 6,591,584  |
|   | 9,417,329  | 11,631,599 | 9,488,136  | 13,239,613 |
|   | 3,358,935  | 3,358,935  | 4,080,121  | 4,080,121  |
|   | 149,960    | 149,960    | 157,135    | 157,135    |
|   | 16,244,505 | 18,458,775 | 25,705,415 | 29,456,892 |
|   |            |            |            |            |
|   | 6,370,782  | 6,370,782  | 8,644,000  | 8,644,000  |
|   | 37,500     | 37,500     | 1,947,500  | 1,947,500  |
|   | 276,144    | 276,144    | 645,499    | 645,499    |
|   | 6,684,426  | 6,684,426  | 11,236,999 | 11,236,999 |
|   |            |            |            |            |





### 33. SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

The segment analysis with respect to business activities is as follows:

|   |             |           | 2008            |             |         |             |
|---|-------------|-----------|-----------------|-------------|---------|-------------|
|   | Corporate   | Treasury  | Investment      | capital     | Others  | Total       |
|   | Finance     | Banking   |                 | Markets     |         |             |
|   |             |           | - (Rupees in '0 | 000)        |         |             |
|   |             |           |                 |             |         |             |
| Total income - gross                      | 351,165     | 786,727   | 3,697           | 116,682     | 15,037  | 1,273,308   |
| Total mark-up / return / interest expense | (433,073)   | (118,118) | -               | -           | -       | (551,191)   |
| Segment provision / impairment /          |             |           |                 |             |         |             |
| unrealised losses                         | (642,845)   | (150,000) | -               | (4,079,976) | -       | (4,872,821) |
|   | (1,075,918) | (268,118) | -               | (4,079,976) | -       | (5,424,012) |
| Net operating income                      | (724,753)   | 518,609   | 3,697           | (3,963,294) | 15,037  | (4,150,704) |
| Administrative expenses and               |             | =         |                 |             |         |             |
| other charges                             |             |           |                 |             |         | (287,846)   |
| Profit before taxation                    |             |           |                 |             |         | (4,438,550) |
|   |             |           |                 |             |         |             |
| Segment assets - net                      | 4,066,535   | 7,732,843 | -               | 4,247,881   | 359,457 | 16,406,716  |
| Segment non-performing loans              | 1,278,058   | -         | -               | -           | -       | 1,278,058   |
| Segment provision required and held       | 910,181     | -         | -               | -           | -       | 910,181     |
| Segment liabilities                       | 3,019,148   | 3,389,134 | -               | -           | 752,459 | 7,160,741   |
| Segment return on net assets (ROA) %      | 9.81        | 12.74     | -               | 6.92        | 3.21    | -           |
| Segment cost of funds (%)                 | 10.96       | 8.79      | _               | _           | _       | -           |

|   |           |            | 2007          |            |         |            |
|---|-----------|------------|---------------|------------|---------|------------|
|   | Corporate | Treasury   | Investment    | Capital    | Others  | Total      |
|   | Finance   | Banking    |               | Markets    |         |            |
|   |           |            | (Rupees in '( | 000)       |         |            |
|   |           |            |               |            |         |            |
|   | 000 107   | 045 404    | 7             | 1 000 7 10 | 55044   | 0 555 4 40 |
| Total income - gross                      | 688,197   | 915,464    | 7,690         | 1,888,748  | 55,044  | 3,555,143  |
| Total mark-up / return / interest expense | (529,617) | (364,713)  | -             | -          | -       | (894,330)  |
| Segment provision / impairment /          |           |            |               |            |         |            |
| unrealised gains                          | 23,169    | (3,812)    | -             | (46,950)   | -       | (27,593)   |
|   | (506,448) | (368,525)  |               | (46,950)   |         | (921,923)  |
| Net operating income                      | 181,749   | 546,939    | 7,690         | 1,841,798  | 55,044  | 2,633,220  |
| Administrative expenses and               |           |            |               |            |         |            |
| other charges                             |           |            |               |            |         | (401,057)  |
| Profit before taxation                    |           |            |               |            |         | 2,232,163  |
|   |           |            |               |            |         |            |
| Segment assets - net                      | 5,001,546 | 11,965,412 | -             | 8,519,430  | 388,995 | 25,875,383 |
| Segment non-performing loans/financings   | 338,539   | -          | -             | -          | -       | 338,539    |
| Segment provision required and held       | 338,539   | -          | -             | -          | -       | 338,539    |
| Segment liabilities                       | 5,193,790 | 5,397,710  | -             | -          | 927,904 | 11,519,404 |
| Segment return on net assets (ROA) %      | 11.01     | 9.56       | -             | 23.26      | 10.72   | -          |
| Segment cost of funds (%)                 | 10.16     | 9.50       | -             | -          | -       | -          |
|   |           |            |               |            |         |            |

33.1 Under the company policy, capital market department assets are financed through equity funds.

### 34. RELATED PARTY TRANSACTIONS

The company has related party relationship with its associates, associated undertakings, subsidiary companies, employee benefit plans, key management personnel and its directors.

out on commercial terms and at market rates.

#### Expenses charged to a related party Expenses charged by

- associates
- other related party

#### **Dividend income from**

- associates - other related parties

#### Placement / COI with a related party

Balance as at January 1 Additions during the year Exchange gain

#### Balance as at December 31

Mark-up earned on placement with an associa

#### Mark-up receivable on placement / COI / lease

- with associates

- other related parties

#### Mark-up earned on loans and advances

- associates

- other related parties

#### Loans and advances to key management per

Balance as at January 1 Disbursement during the year Recovery during the year

#### Balance as at December 31

Advances to associates / other related parties Mark-up expense on COI of a related party Bank balances with an associate Mark-up payable to other related party Investments in associates

> - associates - other related parties

Commitments for investment in equity of / loa Contribution made to provident fund Contribution made to gratuity fund



The company enters into transactions with related parties in the normal course of business. These transactions were carried

|                          | 2008<br>(Rup   | 2007<br>ees in <b>'000)</b>   |
|--------------------------|--|---|
|                          | 10,491   | 10,212  |
|                          | 3,058<br>13,703  | 1,902<br>10,956   |
|                          | 27,954<br>-  | 69,885<br>16,779  |
| iate                     | 35,684<br>(47,205)<br>11,521<br>(35,684)<br>-<br>1,206 | $ \begin{array}{r}     149,381 \\     (114,850) \\     1,153 \\     (113,697) \\     \overline{35,684} \\     \hline     6,464 \\ \end{array} $ |
| ses & loans and advances | 1,200  | 0,404   |
|                          | 49<br>-  | 179<br>3,790  |
| rsonnel                  | 4,238<br>-   | 7,206<br>16,191   |
|                          | 14,618   | 9,126   |
|                          | (10,864)<br>(10,864)<br>3,754                          | $ \begin{array}{r}     19,643 \\     (14,151) \\     \overline{5,492} \\     14,618 \end{array} $   |
| 25                       | 12,500<br>869<br>6,906<br>97                           | 197,534<br>188<br>9,886<br>6  |
|                          | 2,721,695<br>500                                       | $3,206,565\ 314,684$  |
| oan to associates        | 1,135,100<br>5,785<br>6,972                            | 191,220<br>5,173<br>7,057   |
|                          |  |   |



#### Key management personnel

Key management personnel include the Managing Director, Deputy General Manager, Senior Executive Vice Presidents, Chief Financial Officer and the Company Secretary. Their salaries and other benefits amount to Rs. 51.990 million (2007: Rs. 73.928 million) and staff retirement benefits amount to Rs. 3.176 million (2007: Rs. 3.259 million).

#### 35. CAPITAL ADEQUACY

- **35.1** The company's objectives when managing its capital are:
  - a) To comply with the capital requirements set by the State Bank of Pakistan;
  - b) To safeguard the company's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
  - c) To maintain a strong capital base to support the development of its business.

Capital adequacy and the use of regulatory capital are monitored regularly by the company's management, employing techniques based on the guidelines developed by the Basel Committee, as implemented by the State Bank of Pakistan. In implementing current capital requirements, SBP requires to maintain a prescribed ratio of 9% total capital to total risk-weighted assets on standalone as well as on consolidated basis using the Standardized approach of Basel-II.

The Company maintains a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business.

The Company regulatory capital is analyzed in following tiers:

- Tier 1 Capital, which includes fully paid up capital, general reserves as disclosed in the financial statements and un-appropriated profits, etc., after deductions for deficit on revaluation of available for sale investments and 50% deduction for investments in the equity of subsidiary companies and significant minority investment entities engaged in banking and financial activities.
- Tier 2 Capital, which includes reserve on revaluation of equity investments upto a maximum of 45% of the balance after 50% deduction for investments in the equity of subsidiary companies and significant minority investments in entities engaged in banking and financial activities.

According to SBP guidelines on Internal Capital Adequacy Assessment Process (ICAAP), the Company also intends to implement ICAAP. The company will develop policies and methodologies to monitor and manage risk covered in Pillar-II of Basel II and to meet the challenges of ICAAP.

### 35.2 Capital adequacy ratio

### CAP 1

Tier 1 Capital Fully paid-up capital General Reserves as disclosed on the (Accumulated loss) /Un-appropriated Sub-Total Deductions: Deficit on account of revaluation of inv Other deductions (50% of the amount Sub-Total Total eligible Tier 1 Capital Supplementary Capital Tier 2 Capital

Deductions Other deductions (50% of the amount Total deductions

#### **Total supplementary capital eligible for** (Maximum upto 100% of Total eligible Tier

Total eligible capital

#### **Risk weighted exposures**

#### Credit risk

Other sovereigns, GOP, PG, SBP other tha PSE's Banks Corporates Retail portfolio Secured by residential property Past due loans Listed equity investments Unlisted equity investments Investments in fixed assets Other assets

Credit risk on off balance sheet Non market related Market related

Equity position risk **Operational risk** 

Capital adequacy ratios Total eligible regulatory capital Total risk weighted assets TOTAL CAPITAL ADEQUACY RATION



|   | 2008                    | 2007                     |
|---|-------------------------|--------------------------|
|   | (Rupe                   | es in '000)              |
|   |                         |                          |
|   | 6,000,000               | 6,000,000                |
| e balance sheet                                 | 6,447,712               | 5,791,271                |
| l profit  | (3,142,880)             | 2,462,154                |
|   | 9,304,832               | 14,253,425               |
| vestments held AFS category                     | 58,857                  | _                        |
| at as calculated on CAP 2)                      | 1,225,921               | 1,336,675                |
| ,   | 1,284,778               | 1,336,675                |
|   | 8,020,054               | 12,916,750               |
|   | -                       | -                        |
|   |                         |                          |
| at as calculated on CAP 2)                      | 1,255,921               | 1,336,675                |
|   | 1,255,921               | 1,336,675                |
| <b>r capital adequacy ratio</b><br>r 1 capital) | (1,225,921)             | (1,336,675)              |
|   | 6,794,133               | 11,580,075               |
|   | Dick We                 | eighted Assets           |
|   | 2008                    | 2007                     |
|   |                         | es in '000)              |
| an PKR  |                         |                          |
|   | -                       | -                        |
|   | 575,925                 | 1,655,683                |
|   | 3,026,186               | 6,228,558                |
|   | 1,187                   | 1,791                    |
|   | 15,985                  | 20,812                   |
|   | 332,600                 | 500                      |
|   | 330,704                 | 645,207                  |
|   | 210,193                 | 133,874                  |
|   | 149,588                 | 161,688                  |
|   | 51,034                  | 9,555                    |
|   | 4,693,402               | 8,857,668                |
|   | 1,336,268               | 788,717                  |
|   | -                       | 1,620                    |
|   | 1,336,268               | 790,337                  |
|   | 5,015,955               | 11,584,802               |
|   | 1,494,289               | 2,363,974                |
|   | 12,539,914              | 23,596,781               |
|   | 6 704 400               | 11 500 075               |
|   | 6,794,133<br>12,539,914 | 11,580,075<br>23,596,781 |
| 10  | 54.18%                  | 49.07%                   |
|   | I                       |                          |
|   |                         |                          |





#### 35.3 Types of exposures and ECAI's used

| Exposures                         | JCR-VIS | PACRA |
|-----------------------------------|---------|-------|
| PSE's                             |         |       |
| Banks                             | 4       | 4     |
| Corporates                        | 4       | 4     |
| Sovereigns and GOP other than PKR |         |       |

#### 35.4 Credit exposures subject to standardised approach

| Exposures  | Rating<br>Category | Amount<br>Outstanding | Deduction<br>CRM<br>(Rupees in '000) | Net amount |
|------------|--------------------|-----------------------|--------------------------------------|------------|
| GOP        | 1                  | 50,447                | -                                    | 50,447     |
| Banks      | 2,3                | 6,958                 | -                                    | 6,958      |
| Corporates | 1                  | 532,777               | -                                    | 532,777    |
| L          | 2                  | 145,429               | -                                    | 145,429    |
|            | Unrated            | 5,644,544             | -                                    | 5,644,544  |
|            |                    | 6,380,155             | -                                    | 6,380,155  |

#### 36. RISK MANAGEMENT

Risk taking is central to all financing activities. The Company evaluates business opportunities in terms of the risk-reward relationship. The risk that company takes are reasonable, controlled within its financial resources and credit competence.

The following key principles form part of our approach to risk management:

- The Board through its subcommittee reviews and approves risk policies and tolerance limit whenever required.
- Various committees at functional level oversee the implementation of risk management policies.
- Market and Liquidity Risk are managed by a well-represented Asset Liability Committee (ALCO). And the Credit Committee oversees Credit Risk.
- The Risk Management function acts independently.

The risk management framework is based on prudent risk, measurement monitoring and management process which are closely aligned with all activities so as to ensure that risks are kept with an acceptable level.

#### 36.1 Credit risk

Credit Risk is the risk of loss due to the failure of a borrower to meet its credit obligations in accordance with agreed contract terms. Company's Credit process is guided by centrally established credit policies, rules and guidelines continuing to close to the market approach with aim to maintain a well-diversified portfolio of credit risk who produces a reliable and consistent return.

Company has a system of checks and balances in place around the extension of credit that are:

- an independent risk management function.
- multiple credit approvers -
- an internal audit function

Silent features of risk approval process as follows:

The company is using Basel II standardized approach to calculate risk weighted assets against credit risk.

The company performs stress testing on its credit portfolio according to SBP stress testing guidelines.

(CAD) linked to various business units.

The company monitors its credit portfolio on continuing basis. Procedures are in place to identify at an early stage, credit exposure for which there may be a risk of loss.

### 36.1.1 Segment by class of business

|  | (R) |
|--|-----|
| Agriculture, forestry, hunting and fishing |     |
| Textile                                    |     |
| Chemical and pharmaceutical                |     |
| Cement                                     |     |
| Sugar                                      |     |
| Footwear and leather garments              |     |
| Automobile and transportation equipment    |     |
| Electronics and electrical appliances      |     |
| Construction                               |     |
| Transport, storage and communication       | l   |
| Financial and Insurance                    |     |
| Power                                      |     |
| Services                                   |     |
| Individuals                                |     |
| Others                                     |     |
|  |     |

| 1 Segment by class of business          |                    |              | 200              | 8         |                          |           |
|---|--------------------|--------------|------------------|-----------|--------------------------|-----------|
|   | Advance            | 26           | Depos            |           | Contingencie<br>Commitme |           |
| -                                       | (Rupees in '000)   |              | (Rupees in '000) |           | (Rupees in '000)         |           |
| Agriculture, forestry, hunting          | (nupees in 000)    | I CIUCIII    | (Rupees III 000) | i ci cent |                          | reicent   |
|   | 444 200            | 2.67         |                  |           |                          |           |
| and fishing                             | 114,286            |              | -                | -         | -                        | -         |
| Textile                                 | 1,778,679          | 41.66        | -                | -         | -                        | -         |
| Chemical and pharmaceutical<br>Cement   | 216,274<br>107,783 | 5.07<br>2.52 |                  | -         | 6,443                    | 0.48      |
|   | 259,375            | 6.08         | -                |           | -                        | -         |
| Sugar<br>Footwear and leather garments  | 160,380            | 3.76         | -<br>35,000      | 93.33     | -                        | -         |
| Automobile and transportation           | 100,500            | 5.70         | 55,000           | 33.33     | -                        | -         |
| equipment                               | 40,760             | 0.95         | -                | -         |                          | -         |
| Electronics and electrical appliances   | 14,164             | 0.33         | -                | -         | -                        |           |
| Construction                            | 395,747            | 9.27         | -                | -         | 16,220                   | 1.21      |
| Transport, storage and communication    |                    | 6.36         | -                | -         | -                        | -         |
| Financial and Insurance                 | 48,790             | 1.14         | -                | -         | 1,118,880                | 83.65     |
| Power                                   | 250,000            | 5.86         | -                | -         | 1,550                    | 0.12      |
| Services                                | 87,500             | 2.05         | -                | -         | 52,069                   | 3.89      |
| Individuals                             | 49,928             | 1.17         | -                | -         | -                        | -         |
| Others                                  | 474,096            | 11.11        | 2,500            | 6.67      | 142,424                  | 10.65     |
|   | 4,269,116          | 100.00       | 37,500           | 100.00    | 1,337,586                | 100.00    |
|   |                    |              | 200              | )7        |                          |           |
|   |                    |              |                  |           | Contingencie             | s and     |
|   | Advance            | es           | Depos            | its       | Commitme                 |           |
| -                                       | (Rupees in '000)   | Percent      | (Rupees in '000) |           | (Rupees in '000)         | Percent   |
| Agriculture, forestry, hunting          | (impees in ooo)    | rereent      | (impress in ooo) | rereem    | (indpeed in 666)         | rereen    |
| and fishing                             | 160,000            | 3.62         | _                | _         | _                        | _         |
| Textile                                 | 2,025,159          | 45.83        | -                | -         | 186,450                  | 23.17     |
| Chemical and pharmaceutical             | 103,659            | 2.35         | -                | _         | 56,443                   | 7.02      |
| Cement                                  | 215,271            | 4.87         | _                | _         | 59,846                   | 7.44      |
| Sugar                                   | 386,875            | 8.76         | -                | _         | -                        | -         |
| Footwear and leather garments           | 125,240            | 2.83         | 35,000           | 1.80      | 9,507                    | 1.18      |
| Automobile and transportation equipment | 51,250             | 1.16         | 35,000           | 1.80      |                          |           |
| Electronics and electrical appliances   | 38,198             | 0.86         | 55,000           | 1.00      | 30,000                   | 3.73      |
| Construction                            | 482,995            | 10.93        |                  | -         | 16,220                   | 2.02      |
| Transport, storage and communication    |                    | 10.33        |                  | -         | 10,220                   | 2.02<br>- |
| Financial and Insurance                 | 8,333              | 0.19         | 1,875,000        | 96.27     | 196,000                  | 24.36     |
| Services                                | 153,571            | 3.48         | 1,075,000        | 50.27     | 150,000                  | 18.65     |
| Individuals                             | 64,538             | 3.48<br>1.46 | -                | -         | -                        | - 10.00   |
| Others                                  | 524,609            | 11.40        | 2,500            | 0.13      | 100,000                  | 12.43     |
| - u                                     | 4,418,660          | 100.00       | 1,947,500        | 100.00    | 804,466                  | 100.00    |
|   |                    | 100.00       |                  | 100.00    |                          | 100.00    |
|   |                    |              |                  |           |                          |           |



Every extension of credit to any counter party requires approval by pre-defined level of authority. All business groups must apply consistent standards in arriving at their credit decisions. Every material change to a credit facility requires approval at the appropriate / pre-defined level.

The disbursement, administration and monitoring of credit facilities is managed by Credit Administration Department





#### 36.1.2 Segment by sector

| .2 Segment by sector           | 2008                   |                       |                           |                         |                          |                       |  |
|--------------------------------|------------------------|-----------------------|---------------------------|-------------------------|--------------------------|-----------------------|--|
|                                | Advance                | s                     | Depos                     | its                     | Contingencie<br>Commitme |                       |  |
|                                | (Rupees in '000)       | Percent               | (Rupees in '000)          | Percent                 | (Rupees in '000)         | Percent               |  |
| Public / government<br>Private | 4,269,116<br>4,269,116 | -<br>100.00<br>100.00 | 35,000<br>2,500<br>37,500 | 93.33<br>6.67<br>100.00 | 1,337,586<br>1,337,586   | -<br>100.00<br>100.00 |  |
|                                |                        |                       | 200                       | 7                       |                          |                       |  |
|                                |                        |                       |                           |                         | Contingencies            | s and                 |  |
|                                | Advance                | s                     | Depos                     | its                     | Commitme                 | nts                   |  |
|                                | (Rupees in '000)       | Percent               | (Rupees in '000)          | Percent                 | (Rupees in '000)         | Percent               |  |
| Public / government            | -                      | -                     | 35,000                    | 1.80                    | -                        | -                     |  |
| Private                        | 4,418,660              | 100.00                | 1,912,500                 | 98.20                   | 804,466                  | 100.00                |  |
|                                | 4,418,660              | 100.00                | 1,947,500                 | 100.00                  | 804,466                  | 100.00                |  |
|                                |                        |                       |                           |                         |                          |                       |  |

36.1.3 Details of non-performing advances and specific provisions sector - wise

| 20         | 2008             |            | 07        |  |
|------------|------------------|------------|-----------|--|
| Classified | Specific         | Classified | Specific  |  |
| advances   | provision        | advances   | provision |  |
|            | held             |            | held      |  |
|            | (Rupees in '000) |            |           |  |
| -          | -                | -          | -         |  |
| 1,278,058  | 910,181          | 338,539    | 338,539   |  |
| 1,278,058  | 910,181          | 338,539    | 338,539   |  |
|            |                  |            |           |  |

#### 36.1.4 Details of non-performing advances and specific provisions by class of business segment

|                                  | 20  | 800                                      | 20                                     | 07                                     |
|----------------------------------|---|--|--|--|
|                                  | Classified advances                               | Specific<br>provision<br>held            | Classified advances                    | Specific<br>provision<br>held          |
|                                  |   | (Rupees                                  | ; in '000)                             |  |
| extile<br>Construction<br>Others | 799,144<br>169,110<br><u>309,804</u><br>1,278,058 | 431,268<br>169,110<br>309,803<br>910,181 | 71,190<br>196,071<br>71,278<br>338,539 | 71,190<br>196,071<br>71,278<br>338,539 |

#### 36.2 Liquidity risk

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Liquidity Risk is the risk that the company is unable to fund its current obligations and operations in the most cost effective manner.

To limit this risk the company maintains statutory deposits with the central bank. In addition, ALCO is the forum to oversee liquidity management. The company's key funding source is the inter-bank money market. Change in government monetary policy and market expectations of interest rate are the factors that can affect the company's key funding source. Comprehensive gap analysis is done on monthly basis to evaluate match / mismatch of assets and liabilities. Based on the results, ALCO devise the liquidity management strategy to maintain sufficient liquidity.

#### 36.2.1 Maturities of assets and liabilities

|   | Tetal                | Linte ou -        | 0.000        | Over these         |                          | 08<br>Over ene te | Over true to            | Over these       | Over first                | Over to     |
|---|----------------------|-------------------|--------------|--------------------|--------------------------|-------------------|-------------------------|------------------|---------------------------|-------------|
|   | Total                | Upto one<br>month | three months | s to six month     | ns months<br>to one year | two years         | Over two to three years | to<br>five years | Over five to<br>ten years | years       |
| Assets  |                      |                   |              |                    | (Rupee                   | s in '000)        |                         |                  |                           |             |
| Cash and balances with                            |                      |                   |              |                    |                          |                   |                         |                  |                           |             |
| treasury banks                                    | 17,179               | 17,179            | -            | -                  | -                        | -                 | •                       | -                | -                         | -           |
| Balances with other banks                         | 2,801,102            | 1,203,845         | 1,597,257    | -                  | -                        | -                 | -                       | -                | -                         | -           |
| Lendings to financial                             | 500 000              |                   |              | 500.000            |                          |                   |                         |                  |                           |             |
| institutions<br>Investments                       | 500,000<br>9,417,329 | -<br>9,375        | 4,099,850    | 500,000<br>599,440 | -<br>742,562             | -<br>472,556      | -<br>472,556            | 597,473          | -<br>2,132,992            | -<br>290,52 |
| Advances  | 3,358,935            | 695,421           | 4,099,030    | 91,645             | 225,458                  | 306,287           | 727,236                 | 597,590          | 516,087                   | 15,00       |
| Intangible assets                                 | 37,750               | -                 | -            | -                  | -                        | -                 | -                       | -                | -                         | 37,75       |
| Other assets                                      | 163,113              | 2,374             | 160,739      | -                  | -                        | -                 | -                       | -                | -                         | -           |
| Operating fixed assets                            | 109,488              | -                 | -            | -                  | 6,961                    | 6,961             | 6,961                   | 12,700           | 10,508                    | 65,39       |
| Deferred tax assets                               | 1,820                | •                 | -            | -                  | •                        | 1,820             | -                       | -                | -                         | -           |
| 1.1-1.11/1  | 16,406,716           | 1,928,194         | 6,042,057    | 1,191,085          | 974,981                  | 787,624           | 1,206,753               | 1,207,763        | 2,659,587                 | 408,67      |
| Liabilities                                       |                      |                   |              |                    |                          |                   |                         |                  |                           |             |
| Borrowings from<br>financial institutions         | 6.370.782            | 3,351,731         | 1,033,422    | 33,852             | 64,076                   | 400,000           | 1,250,000               | 231,047          | -                         | 6,65        |
| Deposits and other accounts                       |                      | 15,000            | 20,000       | -                  | -                        | 2,500             | -                       |                  | -                         | -           |
| Other liabilities                                 | 752,459              | 1,001             | 225,273      | - 22               | 466,808                  | 2,500             | 44,672                  | -                | 14,683                    | _           |
| outer nubmiteb                                    |                      | 3,367,732         | 1,278,695    | 33,874             | 530,884                  | 402,500           | 1,294,672               | 231,047          | 14,683                    | 6,65        |
| Not opporte                                       |                      |                   |              |                    | •                        |                   |                         |                  |                           |             |
| Net assets  | 9,245,975            | (1,439,538)       | 4,763,362    | 1,157,211          | 444,097                  | 385,124           | (87,919)                | 976,716          | 2,644,904                 | 402,01      |
| Share capital                                     | 6,000,000            |                   |              |                    |                          |                   |                         |                  |                           |             |
| Reserves  | 6,447,712            |                   |              |                    |                          |                   |                         |                  |                           |             |
| Accumulated loss                                  | (3,142,880)          |                   |              |                    |                          |                   |                         |                  |                           |             |
| Deficit on revaluation                            |                      |                   |              |                    |                          |                   |                         |                  |                           |             |
| of 'available-for-sale'                           | (50 057)             |                   |              |                    |                          |                   |                         |                  |                           |             |
| securities - net of tax                           | (58,857)             |                   |              |                    |                          |                   |                         |                  |                           |             |
|   | 9,245,975            | =                 |              |                    | 20                       | 07                |                         |                  |                           |             |
|   | Total                | Upto one          | Over one to  | Over three         | Over six                 | Over one to       | Over two to             | Over three       | Over five to              | Over ten    |
|   | Iotai                | month             |              | to six months      |                          | two years         | three years             | to               | ten years                 | years       |
|   |                      |                   |              |                    | to one year              |                   |                         | five years       |                           |             |
| Assets  |                      |                   |              |                    | (Rupees                  | s in '000)        |                         |                  |                           |             |
| Cash and balances with                            |                      |                   |              |                    |                          |                   |                         |                  |                           |             |
| treasury banks                                    | 24,869               | 24,869            | -            | -                  | -                        | -                 | -                       | -                | -                         | -           |
| Balances with other banks                         | 5,363,570            | 2,813,570         | 2,550,000    | -                  | -                        | -                 | -                       | -                | -                         | -           |
| Lendings to financial                             |                      |                   |              |                    |                          |                   |                         |                  |                           |             |
| institutions                                      |                      | 4,769,582         | 1,822,002    | -                  | -                        | -                 | -                       | -                | -                         | -           |
| Investments                                       | 9,488,136            | 13,464            | 248,528      | 1,333,857          | 1,342,985                | 2,678,945         | 733,400                 | 900,047          | 2,236,910                 | -           |
| Advances<br>Other accets                          | 4,080,121            | 226,010           | 178,139      | 473,985            | 494,209                  | 1,027,347         | 805,980                 | 761,803          | 100,323                   | 12,32       |
| Other assets<br>Intangible assets                 | $165,415 \\ 37,750$  | -                 | 165,415      | -                  | -                        | -                 | -                       | -                | -                         | 37,75       |
| Operating fixed assets                            | 123,938              | -                 | -            | _                  | 7,444                    | 7,441             | 7,441                   | 14,746           | -                         | 86,86       |
| operating incer assess                            | 25,875,383           |                   | 4,964,084    | 1,807,842          | 1,844,638                | 3,713,733         | 1,546,821               | 1,676,596        | 2,337,233                 | 136,94      |
| Liabilities                                       | 20,010,000           | 7,017,100         | 4,504,004    | 1,007,042          | 1,011,030                | 5,715,755         | 1,040,021               | 1,070,000        | 2,001,200                 | 100,04      |
| Borrowings from                                   |                      |                   |              |                    |                          |                   |                         |                  |                           |             |
| financial institutions                            | 8,644.000            | 3,450,210         | -            | 1,506,489          | 500,000                  | 1,050,587         | 572,629                 | 1,461,156        | 102,929                   | -           |
| Deposits and other accounts                       | 1,947,500            | 415,000           | 1,530,000    | -                  | -                        | -                 | 2,500                   | -                | -                         | -           |
| Deferred tax liability                            | 306,692              | 24,287            | -            | -                  | -                        | 282,405           | -                       | -                | -                         | -           |
| Other liabilities                                 | 645,499              | 4,705             | 153,345      | 57,032             | 286,574                  | 60,050            | 50,965                  | 19,869           | 12,959                    | -           |
|   | 11,543,691           | 3,894,202         | 1,683,345    | 1,563,521          | 786,574                  | 1,393,042         | 626,094                 | 1,481,025        | 115,888                   | -           |
| Net assets  | 14,331,692           |                   | 3,280,739    | 244,321            | 1,058,064                | 2,320,691         | 920,727                 | 195,571          | 2,221,345                 | 136,94      |
|   |                      | -,,               | -,,          |                    | _,                       | ,,                | ,                       | ,                | ,,                        |             |
| Share capital                                     | 6,000,000            |                   |              |                    |                          |                   |                         |                  |                           |             |
| Reserves  | 5,791,271            |                   |              |                    |                          |                   |                         |                  |                           |             |
| Un-appropriated profit                            | 2,462,154            |                   |              |                    |                          |                   |                         |                  |                           |             |
| Surplus on revaluation<br>of 'available-for-sale' |                      |                   |              |                    |                          |                   |                         |                  |                           |             |
| securities – net of tax                           | 78,267               |                   |              |                    |                          |                   |                         |                  |                           |             |
|   | 14,331,692           | _                 |              |                    |                          |                   |                         |                  |                           |             |
|   |                      | =                 |              |                    |                          |                   |                         |                  |                           |             |
|   |                      |                   |              |                    |                          |                   |                         |                  |                           | 117         |
|   |                      |                   |              |                    |                          |                   |                         |                  |                           |             |







#### 36.3 Market risk

It is the risk that the value of on and off - balance sheet positions of a financial institution will be adversely affected by movements in market variables, such as interest rates, foreign exchange rates, equity prices and credit spreads.

PKIC is exposed to interest risk and equity price risk. Market Risk at PKIC is managed by the Risk Management Function which makes sure that exposure in Money Market and Equity Market adheres with the risk tolerance level and matches with overall business goals set by Board of Directors (BOD), Risk Management Committee (RMC) and Asset Liability Committee (ALCO).

Market Risk pertaining to the Trading Book consists of positions in financial instruments held either with trading intent or in order to hedge other elements of the trading book. The trading book includes equity securities classified as "Held for Trading". These positions are actively managed by the capital market department.

All investments excluding trading book are considered as part of banking book. Banking book includes:

- Available for Sale Securities
- Held to Maturity Securities
- Other Strategic Investment
- Investment in Government Securities, Bonds etc.

Due to diversified nature of investments in banking book, it is subject to interest rate risk and equity price risk.

The company is using Basel-II Standardized approach to calculate risk weighted assets against market risk exposure.

#### 36.3.1 Interest rate risk

Interest rate risk arises when there is a mismatch between positions, which are subject to interest rate adjustment within a specific period. The company manages its interest rate risk by entering into floating rate agreements with its customers. To discuss the interest rate risk strategy ALCO conducts a meeting on monthly basis. The risk management function carries out stress testing to ascertain the interest rate risk on the balance sheet and also prepares the interest rate risk profile on monthly basis.

|  |                               |            |                   |                          |                  | 2                     | 2008                     |                         |                                |                      |                    |                                     |
|--|-------------------------------|------------|-------------------|--------------------------|------------------|-----------------------|--------------------------|-------------------------|--------------------------------|----------------------|--------------------|-------------------------------------|
|  | Effective                     |            |                   | E                        | Exposed to yi    | ield / profit         | risk                     |                         |                                |                      |                    | Not expose                          |
|  | yield /<br>interest<br>rate % | Total      |                   | Over one to three months | to six<br>months | months<br>to one year |                          | three years             | five years                     | five to ten<br>years | years              | to yield /<br>interest rate<br>risk |
| n balance sheet financial<br>instruments         |                               |            |                   |                          |                  | (R                    | upees in '000)           |                         |                                |                      |                    |                                     |
| inancial Assets                                  |                               |            |                   |                          |                  |                       |                          |                         |                                |                      |                    |                                     |
| ash and balances with treas<br>banks             | sury                          | 17,179     | -                 |                          |                  |                       |                          |                         |                                |                      |                    | 17,179                              |
| alances with other banks<br>endings to financial | 19.92                         | 2,801,102  | 1,199,980         | 1,597,257                | •                | -                     |                          |                         | -                              | -                    | -                  | 3,865                               |
| institutions                                     | 23.00                         | 500,000    | -                 |                          | 500,000          | -                     |                          |                         | -                              |                      | -                  | -                                   |
| vestments  | 13.76                         | 9,417,329  | 25,063            | 3,979,123                | 10,417           | 33,728                | -                        | -                       | 124,917                        | -                    | -                  | 5,244,081                           |
| dvances  | 15.14                         | 3,358,935  | 695,421           | 183,678                  | 91,645           | 225,458               | 306,287                  | 727,236                 | 596,540                        | 470,414              | 15,000             | 47,256                              |
| ther assets                                      |                               | 149,960    | •                 | •                        | -                | -                     | •                        | •                       | -                              |                      | -                  | 149,960                             |
| inancial Liabilities                             |                               | 16,244,505 | 1,920,464         | 5,760,058                | 602,062          | 259,186               | 306,287                  | 727,236                 | 721,457                        | 470,414              | 15,000             | 5,462,341                           |
| orrowings from financial                         |                               |            |                   |                          |                  |                       |                          |                         |                                |                      |                    |                                     |
| institutions                                     | 13.53                         | 6,370,782  | 3,351,731         | 1,033,422                | 33,852           | 64,076                | 400,000                  | 1,250,000               | 231,047                        | -                    | 6,654              | -                                   |
| eposits and other                                |                               |            |                   |                          |                  |                       |                          |                         |                                |                      |                    |                                     |
| accounts   | 9.81                          | 37,500     |                   | 20,000                   | -                | -                     | -                        | 2,500                   | -                              | -                    | -                  | 2,500                               |
| ther liabilities                                 |                               | 276,144    | •                 | •                        | -                | •                     | •                        | •                       | -                              | -                    | -                  | 276,144                             |
|  |                               | 6,684,426  | 3,364,231         | 1,053,422                | 33,852           | 64,076                | 400,000                  | 1,252,500               | 231,047                        | -                    | 6,654              | 278,644                             |
| n balance sheet gap                              |                               | 9,560,079  | (1,443,767)       | 4,706,636                | 568,210          | 195,110               | (93,713)                 | (525,264)               | 490,410                        | 470,414              | 8,346              | 5,183,697                           |
|  | Effective<br>yield /          |            |                   |                          | Exposed to y     | ield / profit r       |                          |                         |                                |                      |                    | Not exposed to yield /              |
|  | interest rat<br>%             | e Total    | Upto one<br>month | Over one to three months | to six months    |                       | Over one to<br>two years | Over two to three years | Over three<br>to<br>five years | to                   | Above ten<br>years | interest rate<br>risk               |
| n balance sheet financial<br>nstruments          |                               |            |                   |                          |                  | (R                    | upees in '000)           |                         |                                |                      |                    |                                     |
| nancial Assets<br>ash and balances with          |                               |            |                   |                          |                  |                       |                          |                         |                                |                      |                    |                                     |
| treasury banks                                   |                               | 24,869     | -                 | -                        | -                | -                     |                          | -                       | -                              | -                    | -                  | 24,869                              |
| alances with other banks                         | 10.51                         | 5,363,570  | 2,810,614         | 2,550,000                | -                | -                     | -                        | -                       | -                              | -                    | -                  | 2,956                               |
| endings to financial<br>institutions             | 9.45                          | 6 591 584  | 4,769,582         | 1,822,002                | -                | -                     | -                        | -                       | -                              | -                    | -                  | -                                   |
| vestments  | 11.61                         | 9,488,136  | 115,343           | 78,646                   | 209,554          | -                     | -                        | -                       | -                              | -                    | -                  | 9,084,593                           |
| dvances  | 11.69                         | 4,080,121  | 528,732           | 2,435,268                | 1,054,269        |                       | -                        | -                       | _                              | _                    | -                  | 61,852                              |
| ther assets                                      | 11.00                         | 4,030,121  | -                 | - 2,433,200              | 1,034,203        | -                     | -                        | -                       | -                              | -                    | -                  | 157,135                             |
| nancial Liabilities                              |                               | 25,705,415 |                   | 6,885,916                | 1,263,823        | -                     | -                        | -                       | -                              | -                    | -                  | 9,331,405                           |
|  |                               |            |                   |                          |                  |                       |                          |                         |                                |                      |                    |                                     |
| orrowings from financial<br>institutions         | 9.9                           | 8,644,000  | 3,950,210         | 2,750,000                | 1,506,489        | -                     | 50,587                   | 72,629                  | 211,156                        | 102,929              | -                  | -                                   |
| eposits and other accounts                       | 9.65                          | 1,947,500  | 415,000           | 1,530,000                | -                | -                     | -                        | 2,500                   | -                              | -                    | -                  | -                                   |
| ther liabilities                                 |                               | 645,499    | 242,258           | -                        | -                |                       | -                        | -                       | -                              |                      | -                  | 403,241                             |
|  |                               | 11,236,999 | 4,607,468         | 4,280,000                | 1,506,489        | -                     | 50,587                   | 75,129                  | 211,156                        | 102,929              | -                  | 403,241                             |
| n balance sheet gap                              |                               | 14,468,416 | 3,616,803         | 2,605,916                | (242,666)        | ) -                   | (50,587)                 | (75,129)                | (211,156                       | ) (102,929           | ) -                | 8,928,164                           |
|  |                               | -          |                   | -                        |                  |                       |                          |                         |                                |                      |                    |                                     |

|  |                               |  |   |   |  | 2  | 2008   |   |                                |   |                            |  |
|--|-------------------------------|--|---|---|--|--|--|---|--------------------------------|---|----------------------------|--|
|  | Effective                     |  |   |   | Exposed to y                                     | ield / profit  | risk   |   |                                |   |                            | Not exposed  |
|  | yield /<br>interest<br>rate % | Total  | Upto one<br>month   | Over one to three months  | Over three<br>to six<br>months                   | Over six<br>months<br>to one year  | two years  | three years   | Over three<br>to<br>five years | Over<br>five to ten<br>years  | Above ten<br>years         | to yield /<br>interest rate<br>risk                            |
| On balance sheet financial instruments   |                               |  |   |   |  | (R   | upees in '000)   |   |                                |   |                            |  |
| Financial Assets   |                               |  |   |   |  |  |  |   |                                |   |                            |  |
| Cash and balances with treas<br>banks  | sury                          | 17,179   |   |   |  |  |  |   |                                |   |                            | 17,179   |
| Balances with other banks<br>Lendings to financial   | 19.92                         | 2,801,102  | 1,199,980   | 1,597,257   | •  |  | -  |   |                                | -   | -                          | 3,865  |
| institutions   | 23.00                         | 500,000  | -   |   | 500,000  | -  | -  |   |                                |   | -                          | -  |
| Investments  | 13.76                         | 9,417,329  | 25,063  | 3,979,123   | 10,417   | 33,728   | -  |   | 124,917                        | -   | -                          | 5,244,081  |
| Advances   | 15.14                         | 3,358,935  | 695,421   | 183,678   | 91,645   | 225,458  | 306,287  | 727,236   | 596,540                        | 470,414   | 15,000                     | 47,256   |
| Other assets   |                               | 149,960  | -   | •   | •  | -  | •  | •   | -                              | -   | •                          | 149,960  |
| Financial Liabilities  |                               | 16,244,505   | 1,920,464   | 5,760,058   | 602,062  | 259,186  | 306,287  | 727,236   | 721,457                        | 470,414   | 15,000                     | 5,462,341  |
| Borrowings from financial  |                               |  |   |   |  |  |  |   |                                |   |                            |  |
| institutions   | 13.53                         | 6,370,782  | 3,351,731   | 1,033,422   | 33,852   | 64,076   | 400,000  | 1,250,000   | 231,047                        | -   | 6,654                      | -  |
| Deposits and other   |                               |  |   |   |  |  |  |   |                                |   |                            |  |
| accounts   | 9.81                          | 37,500   | 12,500  | 20,000  | -  | -  | •  | 2,500   | -                              | -   | •                          | 2,500  |
| Other liabilities  |                               | 276,144  | -   | •   | -  | -  | -  | •   | -                              | -   | -                          | 276,144  |
|  |                               | 6,684,426  | 3,364,231   | 1,053,422   | 33,852   | 64,076   | 400,000  | 1,252,500   | 231,047                        | -   | 6,654                      | 278,644  |
| On balance sheet gap   |                               | 9,560,079  | (1,443,767)   | 4,706,636   | 568,210  | 195,110  | (93,713)   | (525,264)   | 490,410                        | 470,414   | 8,346                      | 5,183,697  |
|  |                               |  |   |   |  |  |  |   |                                |   |                            |  |
|  |                               |  |   |   |  | 4  | 2007   |   |                                |   |                            |  |
|  | Effective                     |  |   |   | Exposed to y                                     | ield / profit r  | isk  |   |                                |   |                            | Not exposed  |
|  | yield /<br>interest rat<br>%  | e Total  | Upto one<br>month   | Over one to three months  |  | months   | Over one to two years  | Over two to three years   | Over three to                  | to  | Above ten<br>years         | to yield /<br>interest rate<br>risk                            |
|  | 70                            |  |   |   |  | to one year  |  |   |                                |   |                            | non  |
| On balance sheet financial instruments   |                               |  |   |   |  | 5  |  |   | five years                     | ,   |                            |  |
|  |                               |  |   |   |  | 5  | upees in '000)-  |   | 5                              | ,   |                            |  |
| Financial Assets   |                               |  |   |   |  | 5  | upees in '000)-  |   | 5                              | ,   |                            |  |
| Financial Assets<br>Cash and balances with<br>treasury banks   |                               | 24,869   |   | <br>-   |  | 5  | upees in '000)-  |   | 5                              | ,   | -                          | 24,869   |
| Cash and balances with   | 10.51                         |  | -   | -<br>2,550,000  |  | 5  | upees in '000)-<br>-<br>-<br>-   |   | 5                              | ,   |                            |  |
| Cash and balances with treasury banks  | 10.51                         | 24,869   | -   |   |  | 5  | upees in '000)-<br>-<br>-<br>-   | <br>-<br>-  | 5                              | ,   | -                          | 24,869   |
| Cash and balances with<br>treasury banks<br>Balances with other banks  | 10.51<br>9.45                 | 24,869   | -   |   |  | 5  | upees in '000)-<br>-<br>-<br>-<br>-  |   | 5                              | ,   | -                          | 24,869   |
| Cash and balances with<br>treasury banks<br>Balances with other banks<br>Lendings to financial   |                               | 24,869<br>5,363,570  | -<br>2,810,614  | -<br>2,550,000  |  | 5  | upees in '000)-<br>-<br>-<br>-<br>-<br>-   |   | 5                              | ,   |                            | 24,869   |
| Cash and balances with<br>treasury banks<br>Balances with other banks<br>Lendings to financial<br>institutions   | 9.45                          | 24,869<br>5,363,570<br>6,591,584   | -<br>2,810,614<br>4,769,582   | -<br>2,550,000<br>1,822,002   |  | 5  | upees in '000)-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-   |   | 5                              | ,   | -                          | 24,869<br>2,956  |
| Cash and balances with<br>treasury banks<br>Balances with other banks<br>Lendings to financial<br>institutions<br>Investments  | 9.45<br>11.61                 | 24,869<br>5,363,570<br>6,591,584<br>9,488,136  | -<br>2,810,614<br>4,769,582<br>115,343  | -<br>2,550,000<br>1,822,002<br>78,646   | -<br>-<br>209,554                                | 5  | upees in '000)-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-                     |   | 5                              | ,   |                            | 24,869<br>2,956<br>-<br>9,084,593                              |
| Cash and balances with<br>treasury banks<br>Balances with other banks<br>Lendings to financial<br>institutions<br>Investments<br>Advances  | 9.45<br>11.61                 | 24,869<br>5,363,570<br>6,591,584<br>9,488,136<br>4,080,121   | -<br>2,810,614<br>4,769,582<br>115,343<br>528,732<br>-  | -<br>2,550,000<br>1,822,002<br>78,646<br>2,435,268  | -<br>-<br>209,554                                | 5  | upees in '000)-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- |   | 5                              | ,   | -                          | 24,869<br>2,956<br>9,084,593<br>61,852                         |
| Cash and balances with<br>treasury banks<br>Balances with other banks<br>Lendings to financial<br>institutions<br>Investments<br>Advances<br>Other assets  | 9.45<br>11.61<br>11.69        | 24,869<br>5,363,570<br>6,591,584<br>9,488,136<br>4,080,121<br>157,135<br>25,705,415                                      | 2,810,614<br>4,769,582<br>115,343<br>528,732<br>-<br>8,224,271                                    | -<br>2,550,000<br>1,822,002<br>78,646<br>2,435,268<br>-<br>6,885,916                                | -<br>-<br>209,554<br>1,054,269<br>-<br>1,263,823 | 5  |  |   |                                |   | -<br>-<br>-<br>-<br>-<br>- | 24,869<br>2,956<br>9,084,593<br>61,852<br>157,135              |
| Cash and balances with<br>treasury banks<br>Balances with other banks<br>Lendings to financial<br>institutions<br>Investments<br>Advances<br>Other assets<br>Financial Liabilities<br>Borrowings from financial<br>institutions                                | 9.45<br>11.61<br>11.69<br>9.9 | 24,869<br>5,363,570<br>6,591,584<br>9,488,136<br>4,080,121<br>157,135<br>25,705,415<br>8,644,000                         | -<br>2,810,614<br>4,769,582<br>115,343<br>528,732<br>-<br>8,224,271<br>3,950,210                  | -<br>2,550,000<br>1,822,002<br>78,646<br>2,435,268<br>-<br>6,885,916<br>2,750,000                   | -<br>-<br>209,554<br>1,054,269<br>-              | 5  |  |   | 5                              |   | -<br>-<br>-<br>-<br>-<br>- | 24,869<br>2,956<br>9,084,593<br>61,852<br>157,135              |
| Cash and balances with<br>treasury banks<br>Balances with other banks<br>Lendings to financial<br>institutions<br>Investments<br>Advances<br>Other assets<br>Financial Liabilities<br>Borrowings from financial<br>institutions<br>Deposits and other accounts | 9.45<br>11.61<br>11.69        | 24,869<br>5,363,570<br>6,591,584<br>9,488,136<br>4,080,121<br>157,135<br>25,705,415<br>8,644,000<br>1,947,500            | -<br>2,810,614<br>4,769,582<br>115,343<br>528,732<br>-<br>8,224,271<br>3,950,210<br>415,000       | -<br>2,550,000<br>1,822,002<br>78,646<br>2,435,268<br>-<br>6,885,916                                | -<br>-<br>209,554<br>1,054,269<br>-<br>1,263,823 | 5  |  | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- |                                |   | -<br>-<br>-<br>-<br>-<br>- | 24,869<br>2,956<br>9,084,593<br>61,852<br>157,135<br>9,331,405 |
| Cash and balances with<br>treasury banks<br>Balances with other banks<br>Lendings to financial<br>institutions<br>Investments<br>Advances<br>Other assets<br>Financial Liabilities<br>Borrowings from financial<br>institutions                                | 9.45<br>11.61<br>11.69<br>9.9 | 24,869<br>5,363,570<br>6,591,584<br>9,488,136<br>4,080,121<br>157,135<br>25,705,415<br>8,644,000<br>1,947,500<br>645,499 | 2,810,614<br>4,769,582<br>115,343<br>528,732<br>-<br>8,224,271<br>3,950,210<br>415,000<br>242,258 | -<br>2,550,000<br>1,822,002<br>78,646<br>2,435,268<br>-<br>6,885,916<br>2,750,000<br>1,530,000<br>- |  | (R<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-          | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- |                                |   |                            | 24,869<br>2,956<br>9,084,593<br>61,852<br>157,135<br>9,331,405 |
| Cash and balances with<br>treasury banks<br>Balances with other banks<br>Lendings to financial<br>institutions<br>Investments<br>Advances<br>Other assets<br>Financial Liabilities<br>Borrowings from financial<br>institutions<br>Deposits and other accounts | 9.45<br>11.61<br>11.69<br>9.9 | 24,869<br>5,363,570<br>6,591,584<br>9,488,136<br>4,080,121<br>157,135<br>25,705,415<br>8,644,000<br>1,947,500            | -<br>2,810,614<br>4,769,582<br>115,343<br>528,732<br>-<br>8,224,271<br>3,950,210<br>415,000       | -<br>2,550,000<br>1,822,002<br>78,646<br>2,435,268<br>-<br>6,885,916<br>2,750,000                   | -<br>-<br>209,554<br>1,054,269<br>-<br>1,263,823 | (R<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- |  | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- |                                | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- |                            | 24,869<br>2,956<br>9,084,593<br>61,852<br>157,135<br>9,331,405 |







#### 36.3.2 Currency risk

Foreign exchange risk arises in case of an on balance sheet / off balance sheet asset or liability position when there is adverse exchange rate movement. The company's exposure to this category of market risk is negligible.

|                       |            |             | 2008                       |                          |
|-----------------------|------------|-------------|----------------------------|--------------------------|
|                       | Assets     | Liabilities | Off balance<br>sheet items | Net currency<br>exposure |
|                       |            | (Rupe       | es in '000)                |                          |
| Pakistan Rupees       | 16,360,170 | 7,160,741   | -                          | 9,199,429                |
| United States Dollars | 46,546     | -           | -                          | 46,546                   |
|                       | 16,406,716 | 7,160,741   | -                          | 9,245,975                |
|                       |            |             | 2007                       |                          |
|                       | Assets     | Liabilities | Off balance sheet items    | Net currency<br>exposure |
|                       |            | (Rupee      | es in '000)                |                          |
| Pakistan Rupees       | 25,837,389 | 11,543,691  | -                          | 14,293,698               |
| United States Dollars | 37,994     | -           | -                          | 37,994                   |
|                       | 25,875,383 | 11,543,691  | -                          | 14,331,692               |
|                       |            | ,           |                            |                          |

#### 36.3.3 Equity price risk

It is the risk to earnings or capital that results from adverse changes in the value/price of equity related portfolios.

The Equity Portfolio Strategic Committee (EPSC) approves exposure limits applicable to investments and meets on regular basis to discuss equity investments related strategy. EPSC is responsible for making investments decisions in the capital market and setting limits that are a component of the risk management framework. Portfolio, Sector and Scrip wise limits are assigned by the EPSC to guard against concentration risk and these limits are reviewed and revised periodically. Risk management function ensures compliance of portfolio, sector and scrip wise limits set by EPSC and regulatory authority.

#### 36.4 Operational risk

Operational risk is the risk of loss resulting from inadequate or failed internal process, people and system of form external events.

The Company is using Basic Indicator Approach to calculate Operational risk weighted assets as per Basel II requirements for capital adequacy calculation.

#### **37. ACCOUNTING ESTIMATES AND JUDGEMENTS**

#### 37.1 Provision against non-performing advances

The management reviews the loan and lease portfolio to assess non-performing accounts and expected recovery on a quarterly basis. In determining the non-performing accounts and provision requirements, the relevant Prudential Regulations issued by the State Bank of Pakistan, payment status of mark-up and principal, expected future cash flows of the business, security position and personal wealth of the directors and owners are taken into account.

#### 37.2 Classification of investments

In classifying investments as 'held-for-trading' the company has determined securities which are acquired with the intention to trade by taking advantage of taking short term market / interest rate movements and are to be sold within 90 days.

In classifying investments as 'held-to-maturity' the company follows the guidance provided in SBP circulars on classifying non derivative financial assets with fixed or determinable payments and fixed maturity. In making this judgement, the company evaluates its intention and ability to hold such investment to maturity.

The investments which are not classified as 'held for trading' or 'held to maturity' are classified as 'available-for-sale'.

#### 37.3 Impairment of 'available-for-sale' equity instruments

The management determines that 'available-for-sale' equity investments are impaired when there has been a significant or prolonged decline in market value / fair value below its cost. In making this judgement, the management considers among other factors, the decline in market price below cost by 30% as significant and if the decline in market price persists for 9 months as prolonged.

#### 37.4 Valuation of equity instruments

On 26 August, 2008 a floor was placed on the Karachi Stock Exchange Index and the trading volume reduced significantly. The floor was removed effective 15 December 2008, but due to lock mechanism in place, there were lower locks on a sale of shares and in certain shares the trading has not commenced. The equity securities have been valued at prices quoted on the KSE on December 31, 2008 without any adjustment as allowed by the State Bank of Pakistan BSD Circular Letter No. 2 dated January 27, 2009.

#### 37.5 Income taxes

In making the estimates for income taxes currently payable by the company, the management looks at the current income tax laws and the decisions of appellate authorities on certain issues as described in note 19 and the appeals of the department pending at various levels of authorities.

#### 37.6 Gratuity

The company has adopted certain actuarial assumptions as disclosed in note 30.1.1 to the financial statements for determining present value of defined benefit obligations and fair value of plan assets, based on actuarial advice. Any change in the assumptions from actual results would change the amount of unrecognised gains and losses.

#### 38. NON ADJUSTING EVENT AFTER THE BALANCE SHEET DATE

The Board of Directors of the company in a meeting held subsequent to year end have decided to transfer Rs.274.837 million from contingencies reserves and Rs. 2,884.053 million from marketable and government securities reserves to accumulated loss. Accordingly, the accumulated loss would be wiped out and un-appropriated profit would amount to Rs. 16.010 million after the transfer.

#### **39. DATE OF AUTHORISATION FOR ISSUE**

These financial statements were authorised for issue in the Board of Directors meeting held on 05 March, 2009.

#### 40. GENERAL

The JCR-VIS Credit Rating Company Limited has maintained long term credit rating of AAA (Triple A) and the short term rating of A1+(A one plus) for the company. The Pakistan Credit Rating Agency (PACRA) has made an adjustment in the long-term entity rating to AA+, while maintained the short term rating at A1+ (A one plus).



Chief Executive



Director





## PAKISTAN KUWAIT INVESTMENT COMPANY (PRIVATE) LIMITED

### **QUALITY OF AVAILABLE FOR SALE SECURITIES** As Referred to in Notes 8.3.2 to the financial statements

| Sr | . Name of Security  | 2008<br>Total Market |         | 2007<br>Total Market |          |
|----|---|----------------------|---------|----------------------|----------|
| No |   | Value                | Rating  | Value                | Rating   |
| L  |   | (Rupees in '000      | ))      | (Rupees in '000      | ))       |
|    | PKIC STRATEGIC PORTFOLIO                                  |                      |         |                      |          |
| 1  | MEEZAN BANK LIMITED *                                     | 3,174,290            | A+/A1   | 4,365,781            | A+/A1    |
|    | TOTAL   | 3,174,290            |         | 4,365,781            |          |
|    | PKIC GENERAL PORTFOLIO                                    |                      |         |                      |          |
|    | FINANCIAL SECTOR  |                      |         |                      |          |
| 2  | SAMBA BANK LIMITED (FORMERLY CRESCENT COMMERCIAL BANK LTC | 0.) 22,211           | A/A1    | 87,911               | A/A1     |
| 3  | NIB BANK LIMITED  | 49,613               | AA-/A1+ | 86,373               | A+/A1    |
| 4  | NATIONAL BANK OF PAKISTAN                                 | 50,122               | AAA/A1+ | 249,038              | AAA/A1+  |
| 5  | ASKARI BANK LIMITED                                       | 34,829               | AA/A1+  | 209,475              | AA/A1+   |
| 6  | NIB BANK LIMITED (FORMERLY PICIC COMMERCIAL BANK LIMITED) | -                    |         | 191,329              | A+/A1    |
| 7  | BANK ALFALAH LIMITED                                      | 5,019                | AA/A1+  | 187,950              | AA/A1+   |
| 8  | JS BANK LIMITED   | 22,466               | A-/A2   | 71,089               | A-/A2    |
| 9  | BANKISLAMI PAKISTAN LIMITED                               | 60,358               | A-/A2   | 66,531               | A-/A2    |
| 10 | FAYSAL BANK LIMITED                                       | -                    |         | 63,967               | AA/A1+   |
| 11 | THE BANK OF PUNJAB  | 8                    | AA-/A1+ | 62,442               | AA/A1+   |
|    | ORIX INVESTMENT BANK PAKISTAN LIMITED                     | 9,093                | A-/A2   | 56,356               | A-/A2    |
| 13 | BANK AL-HABIB LIMITED                                     | 24,973               | AA/A1+  | 40,329               | AA/A1+   |
| 14 | SAUDI PAK COMMERCIAL BANK LIMITED                         | 10,614               | A-/A3   | 25,650               | BBB+/A3  |
| 15 | BANKISLAMI PAKISTAN LIMITED (R)                           | -                    |         | 20,791               | A-/A2    |
|    | MYBANK LIMITED  | 5,707                | A/A1    | 11,783               | A/A1     |
| 17 | HABIB METROPOLITAN BANK LIMITED                           | 5,103                | AA+/A1+ | 10,749               | A1+/A1+  |
|    | STANDARD CHARTERED MODARABA                               | 5,378                | AA+/A1+ | 9,910                | AA+/A1+  |
|    | STANDARD CHARTERED LEASING LIMITED                        | 1,892                | A(P)    | 9,730                | A(P)     |
|    | AMZ VENTURES LIMITED - CLASS 'A'                          | 1,283                | Unrated | 8,982                | Unrated  |
|    | PUNJAB MODARABA FIRST                                     | 1,873                | A/A1    | 7,396                | A/A1     |
|    | EQUITY MODARABA FIRST                                     | 1,548                | Unrated | 6,035                | Unrated  |
|    | CRESCENT STANDARD INVESTMENT BANK LIMITED                 | 3,959                | Unrated | 3,959                | Unrated  |
| 24 | SME LEASING LIMITED                                       | 3,375                | A-/A2   | 2,475                | A-/A2    |
| 25 | BANK OF KHYBER  | -                    |         | 256                  | BBB+/A-2 |
|    | DADABHOY LEASING COMPANY LIMITED                          | 13                   | Unrated | 13                   | Unrated  |
|    | MCB BANK LIMITED  | 25,162               | AA+/A1+ | -                    |          |
|    | CENTURY INSURANCE LIMITED                                 | 8,629                | А       | -                    |          |
|    | ARIF HABIB SECURITIES LTD                                 | 21,056               | AA/A1   | -                    |          |
|    | UNITED BANK LIMITED                                       | 12,919               | AA+/A1+ | -                    |          |
|    | JAHANGHIR SIDDIQUI & CO.                                  | 6,290                | AA+/A1+ | -                    |          |
|    | TOTAL   | 393,493              |         | 1,490,520            |          |

Name of Security

#### **TEXTILE SECTOR**

Sr.

No.

ANNEXURE I

- 32 KOHINOOR TEXTILE MILLS LIMITED
- 33 CHENAB LIMITED
- 34 NISHAT (CHUNIAN) LIMITED
- 35 GADOON TEXTILE MILLS LIMITED
- 36 SURAJ COTTON MILLS LIMITED
- 37 PROSPERITY WEAVING MILLS LIMITED
- 38 SAIF TEXTILE MILLS LIMITED
- 39 DIN TEXTILE MILLS LIMITED
- 40 ELLCOT SPINNING MILLS LIMITED
- 41 GHAZI FABRICS INTERNATIONAL LIMITED
- 42 GULISTAN SPINNING MILLS LIMITED 43 NAGINA COTTON MILLS LIMITED
- 44 MIAN TEXTILE INDUSTRIES LIMITED
- 45 ARTISTIC DENIM MILLS LIMITED

### TOTAL

#### CEMENT SECTOR

- 46 DEWAN CEMENT LIMITED
- 47 KOHAT CEMENT COMPANY LIMITED
- 48 MAPLE LEAF CEMENT FACTORY LIMITED
- 49 PAKISTAN CEMENT COMPANY LIMITED
- 50 D.G.KHAN CEMENT COMPANY LIMITED
- 51 FAUJI CEMENT COMPANY LIMITED
- 52 LUCKY CEMENT LIMITED
- 53 AL-ABBAS CEMENT INDUSTRIES LIMITED
- 54 FLYING CEMENT COMPANY LIMITED
- 55 CHERAT CEMENT COMPANY LIMITED
- 56 ATTOCK CEMENT PAKISTAN LIMITED

TOTAL

#### **FUEL & ENERGY SECTOR**

- 57 BOSICOR PAKISTAN LIMITED
- 58 PAKISTAN PETROLEUM LIMITED
- 59 OIL & GAS DEVELOPMENT COMPANY LIMITED
- 60 PAKISTAN OILFIELDS LIMITED
- 61 SUI SOUTHERN GAS COMPANY LIMITED
- 62 KARACHI ELECTRIC SUPPLY CORPORATION LIMITED
- 63 JAPAN POWER GENERATION LIMITED
- 64 ATTOCK PETROLEUM LIMITED
- 65 SUI NORTHERN GAS PIPELINES LIMITED

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|          | ī |
|----------|---|
| ANNEXURE | L |

|                               |         | ANNEXURE I                    |         |  |  |
|-------------------------------|---------|-------------------------------|---------|--|--|
| 2008<br>Total Market<br>Value | Rating  | 2007<br>Total Market<br>Value | Rating  |  |  |
| (Dunces in 100                | _       |                               | 0       |  |  |
| (Rupees in '00                | 0)      | (Rupees in '000)              |         |  |  |
| 40,000                        | TT ( 1  | 105 004                       | TT ( 1  |  |  |
| 40,809                        | Unrated | 165,684                       | Unrated |  |  |
| 15,901                        | Unrated | 75,161                        | Unrated |  |  |
| 13,296                        | Unrated | 46,250                        | Unrated |  |  |
| 13,825                        | Unrated | 21,559                        | Unrated |  |  |
| 13,567                        | Unrated | 15,754                        | Unrated |  |  |
| 9,200                         | Unrated | 14,374                        | Unrated |  |  |
| 8,465                         | BBB+/A3 | 11,984                        | A-/A2   |  |  |
| 5,120                         | Unrated | 5,342                         | Unrated |  |  |
| 3,312                         | Unrated | 3,917                         | Unrated |  |  |
| 3,310                         | Unrated | 1,853                         | Unrated |  |  |
| 2,057                         | Unrated | 1,816                         | Unrated |  |  |
| 1,023                         | Unrated | 1,023                         | Unrated |  |  |
| 188                           | Unrated | 559                           | Unrated |  |  |
| 16,000                        | Unrated | -                             |         |  |  |
| 146,073                       |         | 365,276                       |         |  |  |
|                               |         |                               |         |  |  |
|                               |         |                               |         |  |  |
| 25,115                        | BB/B    | 136,348                       | A/A1    |  |  |
| 45,775                        | BBB-/A3 | 130,568                       | A-/A2   |  |  |
| 57,974                        | BBB-/A1 | 271,491                       | A/A1    |  |  |
| 52,631                        | Unrated | 187,497                       | Unrated |  |  |
| 24,461                        | Unrated | 61,555                        | Unrated |  |  |
| 46,325                        | Unrated | 61,001                        | Unrated |  |  |
| 14,072                        | Unrated | 909                           | Unrated |  |  |
| 3,000                         | Unrated | 41,292                        | Unrated |  |  |
| 8,392                         | Unrated | 31,289                        | Unrated |  |  |
| 5,905                         | Unrated | 25,708                        | Unrated |  |  |
| 18,817                        | Unrated | -                             |         |  |  |
| 302,467                       |         | 947,658                       |         |  |  |
| 001,101                       |         | 011,000                       |         |  |  |
|                               |         |                               |         |  |  |
| -                             |         | 89,027                        | Unrated |  |  |
| 90,206                        | Unrated | 267,301                       | Unrated |  |  |
| 32,858                        | AAA/A1+ | 114,349                       | AAA/A-1 |  |  |
| 45,856                        | Unrated | 184,204                       | Unrated |  |  |
| 108,542                       | AA-/A1+ | 270,065                       | AA-/A1+ |  |  |
| 32,239                        | Unrated | 78,150                        | Unrated |  |  |
| 20,285                        | Unrated | 77,699                        | Unrated |  |  |
| -                             | onucu   | 57,019                        | Unrated |  |  |
| 18,196                        | AA/A1+  | 53,986                        | AA/A1+  |  |  |
| 10,100                        |         | 00,000                        |         |  |  |



|          |   |                               |                  | A                             | NNEXURE         |
|----------|---|-------------------------------|------------------|-------------------------------|-----------------|
| S<br>N   | or. Name of Security                                    | 2008<br>Total Market<br>Value | Rating           | 2007<br>Total Market<br>Value | Rating          |
|          |   | (Rupees in '00                | 0)               | (Rupees in '000)              | )               |
| 66       | THE HUB POWER COMPANY LIMITED                           | 46,370                        | Unrated          | 50,051                        | Unrated         |
| 67       | NATIONAL REFINERY LIMITED                               | 22,052                        | AAA/A1+          | 44,490                        | AAA/A1+         |
| 68       | SOUTHERN ELECTRIC POWER COMPANY LIMITED                 | -                             |                  | 4,575                         | Unrated         |
| 69       | PAKISTAN STATE OIL COMPANY LIMITED                      | 236                           | AAA/A1+          | 664                           | AAA/A1+         |
|          | TOTAL   | 416,840                       |                  | 1,291,580                     |                 |
|          | AUTO & ALLIED SECTOR                                    |                               |                  |                               |                 |
| 0'       | DEWAN FAROOQUE MOTORS LIMITED                           | 2,412                         | Unrated          | 15,600                        | A/A2            |
| 71       | AGRIAUTOS INDUSTRIES                                    | 18,641                        | Unrated          | -                             |                 |
| 2        | THE GENERAL TYRE & RUBBER COMPANY OF PAKISTAN LIMITED * | 278,453                       | Unrated          | 447,874                       | Unrated         |
|          | TOTAL   | 299,506                       |                  | 463,474                       |                 |
|          | TRANSPORT SECTOR  |                               |                  |                               |                 |
| 73       | PAKISTAN NATIONAL SHIPPING CORPORATION LIMITED          | 17,868                        | Unrated          | 24,988                        | Unrated         |
|          | TOTAL   | 17,868                        |                  | 24,988                        |                 |
|          | TECHNOLOGY & COMMUNICATION SECTOR                       |                               |                  |                               |                 |
| 74       | PAKISTAN TELECOMMUNICATION COMPANY LIMITED (A)          | 52,371                        | Unrated          | 105,157                       | Unrated         |
| '5       | PAKISTAN INTERNATIONAL CONTAINER TERMINAL LIMITED       | -                             |                  | 45,760                        | A-/A2           |
| 6'       | TELECARD LIMITED  | 6,219                         | Unrated          | 33,905                        | Unrated         |
| 7        | TRG PAKISTAN LIMITED                                    | 9,500                         | BBB+/A2          | 16,800                        | BBB+/A2         |
| 78       | EYE TELEVISION NETWORK                                  | 24,283                        | Unrated          | -                             |                 |
| 9        | SOUTHERN NETWORKS LIMITED                               | -                             |                  |                               |                 |
|          | TOTAL   | 92,373                        |                  | 201,622                       |                 |
|          | CHEMICAL & PHARMACEUTICAL SECTOR                        |                               |                  |                               |                 |
| 30       | FAUJI FERTILIZER COMPANY LIMITED                        | 23,944                        | Unrated          | 119,664                       | Unrated         |
| 81       | FAUJI FERTILIZER BIN QASIM LIMITED                      | 90,866                        | Unrated          | 116,158                       | Unrated         |
| 2        | PAKISTAN PTA LIMITED                                    | 29,007                        | Unrated          | 115,594                       | Unrated         |
| 33       | DEWAN SALMAN FIBRE LIMITED                              | -                             |                  | 24,705                        | Unrated         |
| 84<br>85 | NIMIR INDUSTRIAL CHEMICALS LIMITED                      | -                             |                  | 4,400                         | Unrated         |
| 0        | ENGRO CHEMICAL PAKISTAN LIMITED TOTAL                   | 143,817                       |                  | 380,521                       |                 |
|          |   | 140,017                       |                  | 000,021                       |                 |
|          | OTHER SECTOR  |                               |                  |                               |                 |
| 36       | CENTURY PAPER & BOARD MILLS LIMITED                     | 51,620                        | A-/A2            | 149,814                       | A-/A2           |
| 7        | CRESCENT STEEL & ALLIED PRODUCTS LIMITED                | 48,289                        | A+/A1            | 118,338                       | A+/A1           |
| 8        | PAK ELEKTRON LIMITED                                    | 16,181                        | A/A1             | 42,094                        | A/A1<br>Uprotod |
| 9        | SIDDIQSONS TIN PLATE LIMITED                            | 3,815                         | Unrated          | 13,925                        | Unrated         |
| 0        | PACE (PAKISTAN) LIMITED                                 | -                             | [Innet-J         | 9,138                         | A+/A1           |
| )1<br>)2 | DADABHOY PADUBE LIMITED                                 | 200<br>21 160                 | Unrated<br>A+/A1 | 200                           | Unrated         |
| 92<br>93 | TRI-PACK FILM LIMITED<br>INTERNATIONAL INDUSTRIES       | 31,160<br>298                 | A+/A1<br>Unrated | -                             |                 |
| ,5       |   |                               | Unialed          |                               |                 |
|          | TOTAL   | 151,563                       |                  | 333,509                       |                 |

Sr. Name of Security No.

|     | INVESTMENT IN MUTUAL FUNDS                            |
|-----|---|
| 94  | AL MEEZAN MUTUAL FUND LIMITED*                        |
| 95  | MEEZAN BALANCED FUND *                                |
| 96  | AKD INDEX TRACKER FUND                                |
| 97  | PICIC GROWTH FUND                                     |
| 98  | PAK OMAN ADVANTAGE FUND                               |
| 99  | MEEZAN ISLAMIC INCOME FUND *                          |
| 100 | HBL STOCK FUND  |
| 101 | PAKISTAN STRATEGIC ALLOCATION FUND                    |
| 102 | FIRST DAWOOD MUTUAL FUND                              |
| 103 | UNITED COMPOSITE ISLAMIC FUND                         |
| 104 | AMZ PLUS STOCK FUND                                   |
| 105 | BMA PRINCIPAL GUARANTEED FUND                         |
| 106 | ATLAS FUND OF FUNDS                                   |
| 107 | MCB DYNAMIC FUND                                      |
| 108 | KASB LIQUID FUND                                      |
| 109 | NAMCO BALANCED FUND                                   |
| 110 | UNITED MONEY MARKET FUND                              |
| 111 | HBL INCOME FUND                                       |
| 112 | BMA CHUNDRIGAR ROAD SAVINGS FUND                      |
| 113 | HBL MULTI ASSET FUND                                  |
| 114 | AKD INCOME FUND                                       |
| 115 | BOP ADVANTAGE PLUS FUND                               |
| 116 | INTERSECURITIES ISLAMIC FUND                          |
| 117 | ATLAS ISLAMIC FUND                                    |
| 118 | FIRST HABIB INCOME FUND                               |
| 119 | ASKARI ASSET ALLOCATION FUND                          |
| 120 | PAKISTAN INTERNATIONAL ELEMENT ISLAMIC FUND           |
|     | TOTAL   |
|     | PREFERENCE SHARES                                     |
| 191 | MASOOD TEXTILE MILLS LIMITED (CUMULATIVE PREFERENCE S |
|     | PAKISTAN INTERNATIONAL CONTAINER TERMINAL LIMITED (PR |
|     | NAGINA COTTON MILLS LIMITED. (REDEEMABLE PREFERENCE   |
|     | CHENAB LIMITED - NON VOTING CUMULATIVE PREFERENCE SI  |
|     | SECURITY LEASING CORPORATION LIMITED (PREFERENCE SH   |
|     | D.G.KHAN CEMENT COMPANY LIMITED (R.C.PREFERENCE SHA   |
| 120 | PREFERENCE SHARES TOTAL                               |
|     | GRAND TOTAL   |
|     | GRAND IUTAL   |
|     |   |

\* Investment in listed associates have a cost of Rs. 1,377 million (2007: 1,451)

124



|                       | 2008          | 3          | 200              | 7                  |  |  |
|-----------------------|---------------|------------|------------------|--------------------|--|--|
|                       | Total Marke   | t          | Total Market     |                    |  |  |
|                       | Value         | Rating     | Value            | Rating             |  |  |
|                       | (Rupees in '0 | 00)        | (Rupees in '00   | )())               |  |  |
|                       | (nupere in e  | ,          | (indpeed in or   | ,0)                |  |  |
|                       |               |            |                  |                    |  |  |
|                       | 92,082        | 4-Star     | 263,546          | 4-Star             |  |  |
|                       | 78,510        | 5-Star     | 92,885           | 5-Star             |  |  |
|                       | -             |            | 55,153           | AM3+               |  |  |
|                       | 17,333        | MFR 2 STAR | 78,422           | MFR 2 STAR         |  |  |
|                       | 37,600        | AA-(f)     | 41,250           | AA-(f)             |  |  |
|                       | 33,892        | A(f)       | 32,704           | Unrated            |  |  |
|                       | -             | 4.6        | 10,240           | Unrated            |  |  |
|                       | 2,280         | 4-Star     | 9,100            | 4-Star             |  |  |
|                       | 2,250         | 4-Star     | 9,002            | 4-Star             |  |  |
|                       | -             |            | 5,907            | AM2-               |  |  |
|                       | -             |            | 5,665            | AM3+               |  |  |
|                       | -             | TT ( 1     | 4,715            | Unrated            |  |  |
|                       | 2,625         | Unrated    | 4,410            | 5-Star             |  |  |
|                       | 284,422       | Unrated    | -                |                    |  |  |
|                       | 175,881       | Unrated    | -                | Unnoted            |  |  |
|                       | 46,623        | Unrated    | 41,196           | Unrated            |  |  |
|                       | -             |            | 27,706           | 4-Star             |  |  |
|                       | 10,537        | A(f)       | 26,832<br>25,855 | Unrated<br>Unrated |  |  |
|                       | 13,040        | AM3        | 20,078           | 5-Star             |  |  |
|                       | 13,040        | AWIS       | 10,885           | Unrated            |  |  |
|                       | 9,895         | A(f)       | 10,885           | A(f)               |  |  |
|                       | 9,095         | A(I)       | 10,100           | Unrated            |  |  |
|                       | 3,956         | Unrated    | 5,387            | Unrated            |  |  |
|                       | 5,523         | Unrated    | 5,317            | Unrated            |  |  |
|                       | 5,525         | Ullateu    | 5,015            | Unrated            |  |  |
| )                     | _             |            | 5,015            | Ullialeu           |  |  |
|                       | 816,449       |            | 801,436          |                    |  |  |
|                       | 010,110       |            | 001,100          |                    |  |  |
|                       |               |            |                  |                    |  |  |
| E SHARES) 12.1%       | 50,000        | Unrated    | 50,000           | Unrated            |  |  |
| PREFERENCE) 10%       | 20,000        | Unrated    | 23,750           | Unrated            |  |  |
| CE. SHARES) 13%       | -             |            | 14,652           | Unrated            |  |  |
| SHARES 9.25%          | 12,255        | Unrated    | 10,605           | Unrated            |  |  |
| HARES CLASS 'A') 9.1% | 6,893         | Unrated    | 6,825            | Unrated            |  |  |
| HARES) 10%            |               |            |                  |                    |  |  |
|                       | 89,148        |            | 105,832          |                    |  |  |
|                       |               |            |                  |                    |  |  |
|                       | 6,043,887     |            | 10,772,197       |                    |  |  |
|                       |               |            |                  |                    |  |  |





## PAKISTAN KUWAIT INVESTMENT COMPANY (PRIVATE) LIMITED

# As Referred to in Notes 8.3.2 to the financial statements ANNEXURE I QUALITY OF AVAILABLE FOR SALE SECURITIES

|     |   | 200              | 8      | 2007             |         |
|-----|---|------------------|--------|------------------|---------|
| Sr. | Name of TFCs  | Market Value     | Rating | Market Value     | Rating  |
| No. |   | (Rupees in '000) |        | (Rupees in '000) |         |
|     | Listed Term Finance Certificates  |                  |        |                  |         |
| 1   | STANDARD CHARTERED BANK (PAKISTAN) LIMITED (21-12-2002)<br>20,000 (2007 : 20,000) Certificate of Rs. 5,000 each<br>Mark up : 11.80% (PIB 5 Years rate + 2.25% with Floor 11.00 %, Cap 15.50%)<br>Redemption : Half year Installments commencing from Dec - 2002<br>Maturity : June, 2008                        |                  | -      | 33,359           | AAA     |
| 2   | <b>CRESENT STANDARD INVESTMENT BANK LIMITED (08-7-2003)</b><br>5,000 (2007 : 5,000) Certificate of Rs. 5000 each<br>Mark up : 11.50% (SBP Discount + 2.00% with Floor 10.50%, Cap 13.50%)<br>Redemption : Half yearly Installments commencing from July 2003<br>Maturity : June, 2007                           | -                |        | 9,967            | Unrated |
| 3   | STANDARD CHARTERED BANK (PAKISTAN) LIMITED (20-01-2004)<br>18,587 (2007 : 18,587) Certificate of Rs. 5,000 each<br>Mark up : 10. 6416% (PIB 5 Years rate +0.75% with Floor 5.00 % , Cap 10.75% )<br>Redemption : Half Yearly Installments commencing from Jan - 2004<br>Maturity : Dec, 2010                    | 87,170           | AAA    | 92,499           | AAA     |
| 4   | <b>TRUST LEASING &amp; INVESTMENT BANK LIMITED (17-7-2004)</b><br>1,251 (2007 : 1,251) Certificate of Rs. 5,000 each<br>Mark up : 10.00% (KIBOR 6-Month (s) Ask Rate + 3.00% with<br>Floor 6.00 %, Cap 10.00%)<br>Redemption : Half yearly Installments commencing from Jan - 2005<br>Maturity : July , 2009    | 1,247            | A      | 2,494            | AA      |
| 5   | ROYAL BANK OF SCOTLAND LTD.(FORMERLY ABN AMRO BANK (PAKISTAN) LIMITED (10-02-2005)<br>4,000 (2007 : 4,000) Certificate of Rs. 5,000 each<br>Mark up : 12.21% (KIBOR 6-Month (s) Ask Rate + 1.90%)<br>Redemption : Half yearly Installments commencing from Feb -2005<br>Maturity : Dec, 2012                    | 20,957           | AA-    | 21,025           | A       |
| 6   | ASKARI COMMERCIAL BANK LIMITED (04-02-2005)<br>3,000 (2007 : 3,000) Certificate of Rs. 5000 each<br>Mark up : 11.84% (KIBOR 6-Month (s) Ask Rate + 1.50%)<br>Redemption : Half year Installments commencing from Feb - 2005<br>Maturity : Dec, 2012   | 15,076           | AA-    | 15,703           | AA-     |
| 7   | CHANDA OIL & GAS SECURITIZATION COMPANY LIMITED (16-02-2005)<br>6,000 (2007 : 6,000) Certificate of Rs. 5,000 each<br>Mark up : 13.00% (KIBOR 3-Month (s) Ask Rate + 3.25%<br>with Floor 8.95%, Cap 13.00%)<br>Redemption : Quarterly Installments commencing from Feb - 2005<br>Maturity : Jan - 2012          | -                | -      | 22,395           | A+      |
| 8   | NAIMAT BASAL OIL & GAS SECURITIZATION COMPANY LIMITED (12-04-2005)<br>10,000 (2007 : 10,000) certificate of Rs. 5,000 each<br>Mark up : 12.77% (KIBOR 6-Month (s) Ask Rate + 2.50%<br>with Floor 7.50%, Cap 13.00%)<br>Redemption : Monthly Installments commencing from April - 2005<br>Maturity : March, 2010 | -                | -      | 25,765           | A+      |
|     | Sub Total   | 124,450          |        | 223,207          |         |
|     |   |                  |        |                  |         |

## PAKISTAN KUWAIT INVESTMENT COMPANY (PRIVATE) LIMITED

### As Referred to in Notes 8.3.2 to the financial statements QUALITY OF AVAILABLE FOR SALE SECURITIES

|     |   | 20             | 08        | 20              | 07      |
|-----|---|----------------|-----------|-----------------|---------|
| Sr. | Name of Securities  | Cost           | Rating    | Cost            | Rating  |
| No. |   | (Rupees in '00 | · · · · · | (Rupees in '000 | 0       |
|     | Unlisted Term Finance Certificates  |                |           |                 |         |
| 1   | KOHINOOR TEXTILE MILLS LIMITED<br>10,000 (2007 : 10,000) Certificate of Rs. 5,000 each<br>Mark up : 12.01% (KIBOR 6-Month (s) Ask Rate + 2.00%)<br>Redemption : Quarterly Installments commencing from Aug - 2003<br>Maturity : May - 2008<br>CEO of the company : Mr. Tariq Saeed Saigol   |                | -         | 6,250           | Unrated |
| 2   | <b>CRESCENT STEEL AND ALLIED PRODUCTS LIMITED</b><br>15,000 (2007 : 15,000) Certificate of Rs. 5,000 each<br>Mark up : 9.00 % ( GOP M. T- Bills 6 Months + 2.50% with Cap of 9.00% )<br>Redemption : Half yearly Installments commencing from July - 2004<br>Maturity : January, 2009<br>CEO of the company : Mr. Ehsan M. Saleem                 | 9,375          | AA-       | 28,125          | Unrated |
| 3   | PAKISTAN MOBILE COMMUNICATIONS (PRIVATE) LIMITED<br>20,000 (2007 : 20,000) Certificate of Rs. 5,000 each<br>Mark up : 11.66% (KIBOR 6-Month (s) Ask Rate + 1.60%<br>with Floor 4.95 %, Cap 12. 00% )<br>Redemption : Half yearly Installments commencing from Sep - 2004<br>Maturity : March, 2009<br>CEO of the company : Mr. Zohair A. Khalique | 20,000         | Unrated   | 60,000          | Unrated |
| 4   | DEWAN FAROOQUE SPINNING MILLS LIMITED<br>10,000 (2007 : 10,000) Certificate of Rs. 5,000 each<br>Mark up : 13.73% (KIBOR 6-Month (s) Ask Rate + 3.75%)<br>Redemption : Half yearly Installments commencing from Dec - 2004<br>Maturity : Dec, 2009<br>CEO of the company : Mr. Dewan M. Yousuf Farooqi  | 18,750         | Unrated   | 25,000          | Unrated |
| 5   | DEWAN CEMENT LIMITED<br>10,000 (2007 : 10,000) Certificate of Rs. 5,000 each<br>Mark up : 12.56% (KIBOR 6-Month (s) Ask Rate + 2.50%)<br>Redemption : Half year Installments commencing from Jan - 2006<br>Maturity : Jan - 2012<br>CEO of the company : Mr. Dewan M. Yousuf Farooqi  | -              | -         | 20,926          | А       |
| 6   | NEW ALLIED ELECTRONICS INDUSTRIES (PRIVATE) LIMITED<br>10,000 Certificate of Rs. 5,000 each<br>Mark up : 12.74% (KIBOR 3-Month (s) Ask Rate + 2.75%)<br>Redemption : Quarterly Installments commencing from Aug - 2007<br>Maturity : July, 2011<br>CEO of the company : Mr. Mian Pervez Akhtar  | 45,833         | D         | 50,000          | A-      |
|     | Sub Total   | 93,958         |           | 190,301         |         |







## PAKISTAN KUWAIT INVESTMENT COMPANY (PRIVATE) LIMITED

ANNEXURE II

### PARTICULARS OF INVESTMENT HELD IN SHARES OF LISTED COMPANIES

| Sr.      | Name of Commons                               | 2008        | 2007        |           | 20               | 008                   | 2007             |            |                       |  |
|----------|---|-------------|-------------|-----------|------------------|-----------------------|------------------|------------|-----------------------|--|
| No.      | Name of Company                               | Tota        | I Share     | Cost      | Impairment       | Cost after Impairment | Cost             | Impairment | Cost after Impairment |  |
|          | AVAILABLE FOR SALE PORTFOLIO                  |             |             |           | (Rupee           | es in '000)           | (Rupees in '000) |            |                       |  |
|          |   |             |             |           |                  |                       |                  |            |                       |  |
|          | PKIC STRATEGIC PORTFOLIO                      |             |             |           |                  |                       |                  |            |                       |  |
| 1        | MEEZAN BANK LIMITED                           | 147,778,846 | 113,396,906 | 1,749,684 | -                | , ,                   | 1,850,684        | -          | 1,850,684             |  |
|          | TOTAL   | 147,778,846 | 113,396,906 | 1,749,684 | -                | 1,749,684             | 1,850,684        | -          | 1,850,684             |  |
|          | PKIC GENERAL PORTFOLIO                        |             |             |           |                  |                       |                  |            |                       |  |
|          | FINANCIAL SECTOR                              |             |             |           |                  |                       |                  |            |                       |  |
|          | SAMBA BANK (CRESCENT COMMERCIAL BANK LIMITED) | 4,496,250   | 4,196,250   | 69,900    | 47,689           | 22,212                | 63,736           | -          | 63,736                |  |
| }        | NIB BANK LIMITED                              | 10,623,865  | 3,953,000   | 179,419   | 129,806          | 49,613                | 82,243           |            | 82,243                |  |
|          | NATIONAL BANK OF PAKISTAN                     | 996,061     | 1,072,747   | 222,538   | 172,416          | 50,122                | 265,316          |            | 265,316               |  |
|          | ASKARI BANK LIMITED                           | 2,390,445   | 2,100,000   | 175,175   | 140,346          | 34,829                | 207,753          |            | 207,753               |  |
|          | NIB BANK LIMITED (RIGHT)                      |             | 4,449,500   |           |                  | -                     | 155,094          | -          | 155,094               |  |
|          | BANK ALFALAH LIMITED                          | 300,000     | 3,500,000   | 15,895    | 10,876           | 5,019                 | 149,438          | -          | 149,438               |  |
|          | ARIF HABIB SECURITIES                         | 500,625     | -           | 71,931    | 50,875           | 21,056                | -                | -          | -                     |  |
|          | JS BANK LIMITED                               | 3,914,000   | 3,253,500   | 64,346    | 41,880           | 22,466                | 45,723           | -          | 45,723                |  |
|          | BANKISLAMI PAKISTAN LIMITED                   | 8,325,240   | 4,106,850   | 133,122   | 72,763           | 60,358                | 58,166           |            | 58,166                |  |
| 0        | FAYSAL BANK LIMITED                           | -           | 969,926     |           | -                | -                     | 54,248           |            | 54,248                |  |
| 1        | THE BANK OF PUNJAB                            | 587         | 638,470     | 44        | 36               | 8                     | 59,271           |            | 59,271                |  |
| 2        | ORIX INVESTMENT BANK PAKISTAN LIMITED         | 5,445,000   | 5,445,000   | 51,438    | 42,346           | 9,093                 | 51,439           |            | 51,439                |  |
| 3        | BANK AL-HABIB LIMITED                         | 1,004,120   | 522,400     | 54,912    | 29,940           | 24,972                | 35,145           |            | 35,145                |  |
| 1        | SAUDI PAK COMMERCIAL BANK LIMITED             | 2,118,600   | 1,000,000   | 39,472    | 28,858           | 10,614                | 25,270           |            | 25,270                |  |
| 5        | BANKISLAMI PAKISTAN LIMITED (R)               |             | 1,283,390   | -         | -                |                       | 12,834           |            | 12,834                |  |
| 6        | MYBANK LIMITED                                | 492,000     | 492,000     | 13,371    | 7,663            | 5,707                 | 13,371           |            | 13,371                |  |
| 7        | HABIB METROPOLITAN BANK LIMITED               | 193,800     | 151,500     | 12,485    | 7,383            | 5,103                 | 11,779           |            | 11,779                |  |
| 8        | STANDARD CHARTERED MODARABA                   | 789,678     | 789,678     | 11,432    | 6,054            | 5,378                 | 11,432           |            | 11,432                |  |
| 9        | STANDARD CHARTERED LEASING LIMITED            | 1,081,135   | 1,081,135   | 11,136    | 9,244            | 1,892                 | 11,136           |            | 11,136                |  |
| 0        | AMZ VENTURES LIMITED - CLASS 'A'              | 1,833,000   | 1,833,000   | 7,699     | 6,416            | 1,283                 | 7,699            |            | 7,699                 |  |
| 1        | PUNJAB MODARABA FIRST                         | 960,500     | 960,500     | 8,164     | 6,291            | 1,873                 | 8,164            |            | 8,164                 |  |
| 2        | EQUITY MODARABA FIRST                         | 1,312,000   | 1,312,000   | 4,920     | 3,372            | 1,548                 | 4,920            |            | 4,920                 |  |
| 3        | CRESCENT STANDARD INVESTMENT BANK LIMITED     | 954,000     | 954,000     | 4,770     | -                | 4,770                 | 4,770            |            | 4,770                 |  |
| 4        | SME LEASING LIMITED                           | 225,000     | 225,000     | 2,475     | -                | 2,475                 | 2,475            |            | 2,475                 |  |
| 5        | BANK OF KHYBER                                | -           | 16,500      | -         | -                | -                     | 244              |            | 244                   |  |
| 6        | DADABHOY LEASING COMPANY LIMITED              | 10,750      | 10,750      | 13        | -                | 13                    | 13               |            | 13                    |  |
| 7        | MCB BANK LIMITED                              | 200,000     | -           | 83,693    | 58,533           | 25,162                | -                | -          | -                     |  |
| 8        | UNITED BANK LIMITED                           | 350,000     | -           | 40,763    | 27,845           | 12,919                | -                | -          | -                     |  |
| 9        | CENTURY INSURANCE LIMITED                     | 704,400     | -           | 33,229    | 24,600           | 8,629                 | -                | -          | -                     |  |
| 0        | JAHANGIR SIDDIQUI & COMPANY                   | 120,322     | -           | 25,740    | 19,450           | 6,290                 | -                | -          | -                     |  |
| 1        | STANDARD CHARTERED LEASING LIMITED (RIGHT)    | 1,621,702   | -           | -         |                  | -                     | -                | -          | -                     |  |
|          | TOTAL   | 50,963,080  | 44,317,096  | 1,338,082 | 944,679          | 393,406               | 1,341,676        | -          | 1,341,676             |  |
|          | TEXTILE SECTOR                                |             |             |           |                  |                       |                  |            |                       |  |
| 2        | KOHINOOR TEXTILE MILLS LIMITED                | 8,161,751   | 8,161,751   | 209,736   | 168,927          | 40,809                | 209,736          |            | 209,736               |  |
|          | CHENAB LIMITED                                | 6,681,000   | 6,681,000   | 209,730   | 89,239           | 40,809<br>15,900      | 209,736          |            | 209,736               |  |
| 33<br>34 | NISHAT (CHUNIAN) LIMITED                      |             | 1,250,000   |           | 89,239<br>38,966 |                       |                  |            | 52,262                |  |
| )4       | NISHAI (CHUNIAN) LIMITED                      | 1,375,000   | 1,200,000   | 52,262    | 30,900           | 13,290                | 52,262           | -          | 52,202                |  |

| ~          |  | 2008                | 2007                    | ]                  | 20          | 08                   |                  | 2.0        | 007                  |
|------------|--|---------------------|-------------------------|--------------------|-------------|----------------------|------------------|------------|----------------------|
| Sr.<br>No. | Name of Company  |                     | Share                   | Cost               |             | Cost after Impairmen | t Cost           | Impairment | Cost after Impairmen |
|            |  | Tota                |                         | 0050               | *           | s in '000)           |                  | 1          | s in '000)           |
|            |  | 004.000             | 071 700                 | 10 500             | • •         |                      | 04 700           | -          |                      |
|            | GADOON TEXTILE MILLS LIMITED                               | 294,800             | 371,700                 | 19,593             |             | 19,593               | 24,703           |            | 24,703               |
|            | SURAJ COTTON MILLS LIMITED                                 | 328,900             | 328,900                 | 12,712             |             | 12,712               | 15,670           |            |                      |
| 37         | PROSPERITY WEAVING MILLS LIMITED                           | 1,149,940           | 1,149,940               | 15,754             |             | 8,567                | 19,871           |            |                      |
| 38         | SAIF TEXTILE MILLS LIMITED                                 | 891,000             | 891,000                 | 11,984             |             | 8,465                | 18,586           |            |                      |
|            | DIN TEXTILE MILLS LIMITED                                  | 222,600             | 222,600                 | 5,676              |             | 5,676                | 8,810            |            |                      |
|            | ELLCOT SPINNING MILLS LIMITED                              | 148,200             | 163,200                 | 2,875              |             | 2,875                | 3,166            |            | 3,166                |
| 41         | GHAZI FABRICS INTERNATIONAL LIMITED                        | 494,000             | 494,000                 | 3,211              |             | 3,211                | 3,211            |            | 3,211                |
| 42         | GULISTAN SPINNING MILLS LIMITED                            | 286,946             | 261,360                 | 1,423              |             | 1,423                | 1,426            |            | 1,426                |
|            | NAGINA COTTON MILLS LIMITED                                | 66,000              | 66,000                  | 1,241              |             | 1,023                | 1,241            |            | 1,241                |
|            | MIAN TEXTILE INDUSTRIES LIMITED                            | 211,000             | 211,000                 | 949                |             | 188                  | 2,223            | 1,274      | 949                  |
| 45         | ARTISTIC DENIM MILLS LIMITED                               | 500,000             | -                       | 31,002             | 15,002      | 16,000               | -                | -          | -                    |
| 46         | NISHAT CHUNIAN (RIGHT)                                     | 687,500             | -                       |                    | -           | -                    | -                | -          | -                    |
|            | TOTAL  | 21,498,637          | 20,252,451              | 473,558            | 323,821     | 149,738              | 466,045          | 18,085     | 447,960              |
|            | CEMENT SECTOR  |                     |                         |                    |             |                      |                  |            |                      |
| 1          | DEWAN CEMENT LIMITED                                       | 8,288,625           | 8,288,625               | 131,745            | 106,630     | 25,115               | 131,745          | -          | 131,745              |
| 2          | KOHAT CEMENT COMPANY LIMITED                               | 2,799,698           | 2,545,180               | 100,740            |             | 45,775               | 100,740          |            | 100,740              |
| 3          | MAPLE LEAF CEMENT FACTORY LIMITED                          | 14,140,156          | 14,140,156              | 275,934            |             | 57,973               | 275,934          |            | 275,934              |
| 4          | PAKISTAN CEMENT COMAPNY LIMITED                            | 16,447,075          | 16,447,075              | 207.152            |             | 52,630               | 207.152          |            | 207.152              |
| 5          | D.G.KHAN CEMENT COMPANY LIMITED                            | 1,150,000           | 650,000                 | 129,481            | 105,020     | 24,461               | 72,103           | -          | 72,103               |
| 6          | FAUJI CEMENT COMPANY LIMITED                               | 9,856,483           | 4,094,000               | 168,817            |             | 46,326               | 76,617           |            | 76,617               |
| 7          | ATTOCK CEMENT PAKISTAN LTD                                 | 499,400             | -                       | 57,809             |             | 18,817               | -                | -          | ,                    |
|            | LUCKY CEMENT LIMITED                                       | 450,000             | 7,800                   | 54,783             |             | 14,071               | 642              | -          | 642                  |
| 9          | AL-ABBAS CEMENT INDUSTRIES LIMITED                         | 779,100             | 2,716,600               | 10,124             |             | 3,000                | 35,300           |            | 35,300               |
| 10         | FLYING CEMENT COMPANY LIMITED                              | 2,425,500           | 2,425,500               | 37,817             |             | 8,392                | 37,817           |            | 37,817               |
| 11         | CHERAT CEMENT COMPANY LIMITED                              | 517,565             | 647,565                 | 21,220             |             | 5,905                | 26,550           |            | 26,550               |
|            | FAUJI CEMENT COMPANY LIMITED (R)                           | -                   | 3,561,780               | , -                | -           | -                    | -                | -          | -                    |
|            | TOTAL  | 57,353,602          | 55,524,281              | 1,195,622          | 893,155     | 302,466              | 964,600          | -          | 964,600              |
|            | FUEL & ENERGY SECTOR                                       |                     |                         |                    |             |                      |                  |            |                      |
| 13         | OIL & GAS DEVELOPMENT COMPANY LIMITED                      | 657 200             | 957,300                 | 82 GOO             | 50,840      | 22.050               | 122,075          |            | 122,075              |
|            | BOSICOR PAKISTAN LIMITED                                   | 657,300             |                         | 83,699             | 30,840      | 32,859               | 64,578           |            | 64,578               |
|            | SUI SOUTHERN GAS COMPANY LIMITED                           | 10,327,500          | 4,169,900<br>10,327,500 | 295,399            | 186,859     | 108,543              | 295,399          |            | 295,399              |
| 15<br>16   | PAKISTAN PETROLEUM LIMITED                                 | 896,500             | 1,090,800               |                    |             | 90,206               | 295,399          |            | 295,399              |
| 17         | PAKISTAN PERCOLEOM LIMITED<br>PAKISTAN OILFIELDS LIMITED   | 447,420             | 550,850                 | 198,193<br>102,431 | 56,575      | 45,856               | 187,835          |            | 187,835              |
| 18         | KARACHI ELECTRIC SUPPLY CORPORATION LIMITED                | 15,574,500          | 14,745,500              | 112,575            |             | 45,850               | 107,033          |            | 108,326              |
|            | JAPAN POWER GENERATION LIMITED                             | , ,                 |                         |                    |             |                      |                  |            | 78,293               |
| 19<br>20   | ATTOCK PETROLEUM LIMITED                                   | 11,862,500          | 11,862,500<br>100,200   | 78,293             | 58,008      | 20,285               | 78,293<br>50,574 |            |                      |
| 20<br>21   | SUI NORTHERN GAS PIPELINES LIMITED                         | 847,880             | 823,580                 | 55,995             | 37,799      | 18,196               | 54,891           |            | 50,574<br>54,891     |
|            | THE HUB POWER COMPANY LIMITED                              | 3,291,000           | 1,641,000               | 103,268            |             | 46,370               | 50,145           |            | 50,145               |
|            | NATIONAL REFINERY LIMITED                                  | 231,740             | 123,240                 | 89,583             |             | 40,370 22,052        | 50,928           |            | 50,928               |
| 23<br>24   | SOUTHERN ELECTRIC POWER COMPANY LIMITED                    | - 231,740           | 816,950                 | 09,000             | - 07,331    | -                    | 4,861            |            | 4,861                |
|            | PAKISTAN STATE OIL COMPANY LIMITED                         |                     |                         | 101                |             | - 236                | 4,001            |            |                      |
|            | TOTAL  | 1,632<br>44,137,972 | 1,632 47,210,952        | 484                | 248 703,081 | 416,842              | 1,322,595        |            | 484 1,322,595        |
|            |  |                     | 11,210,002              | 1,110,020          | 100,001     | 110,012              | 1,022,000        |            | 1,022,000            |
|            | AUTO & ALLIED SECTOR                                       |                     |                         |                    |             |                      |                  |            |                      |
| 26         | AGRIAUTOS INDUSTRIES LTD                                   | 603,840             | -                       | 48,285             | 29,644      | 18,641               | -                | -          | -                    |
| 27         | DEWAN FAROOQUE MOTORS LIMITED                              | 1,200,000           | 1,200,000               | 18,600             | 16,188      | 2,412                | 18,600           | -          | 18,600               |
| 28         | THE GENERAL TYRE & RUBBER COMPANY                          | 10 77 1 000         | 40.774.000              | 000 770            |             | 000 770              |                  |            |                      |
|            | OF PAKISTAN LIMITED  | 16,774,292          | 16,774,292              | 326,772            | -           | 326,772              | 348,944          | -          | 348,944              |
|            | TOTAL  | 18,578,132          | 17,974,292              | 393,656            | 45,832      | 347,825              | 367,545          | -          | 367,545              |
|            | TRANSPORT SECTOR   |                     |                         |                    |             |                      |                  |            |                      |
| 29         | TRANSPORT SECTOR<br>PAKISTAN NATIONAL SHIPPING CORPORATION | 350,000             | 250,000                 | 36,245             | 18,377      | 17,868               | 26,625           | _          | 26,625               |
|            | TOTAL  | 350,000             | 250,000                 | 36,245             | 18,377      | 17,868               | 26,625           |            | 26,625               |
|            |  | 330,000             | ۵٫000                   | 30,243             | 10,377      | 17,000               | 20,023           | -          | ۵۵,0                 |







#### ANNEXURE II

|          | I   |            |                      |         |         |                       |                  |                |                  |
|----------|---|------------|----------------------|---------|---------|-----------------------|------------------|----------------|------------------|
| Sr.      | Name of Company                                   | 2008       | 2007                 |         |         | 08                    |                  | 2007           |                  |
| No.      |   | Total      | Share                | Cost    |         | Cost after Impairment | Cost I           |                | after Impairment |
|          | TECHNOLOGY & COMMUNICATION SECTOR                 |            |                      |         | (Rupee  | s in '000)            |                  | (Rupees in '00 | )())             |
| 30       | EYE TELEVISION NETWORK                            | 709,000    | -                    | 51,604  | 27,321  | 24,283                | -                | -              | -                |
| 31       | PAKISTAN TELECOMMUNICATION COMPANY LIMITED (A)    | 3,100,744  | 2,500,744            | 146,674 | 94,303  | 52,371                | 122,763          | -              | 122,763          |
| 32       | PAKISTAN INTERNATIONAL CONTAINER TERMINAL LIMITED | -          | 650,000              | -       | -       | -                     | 42,422           |                | 42,422           |
| 33       | TELECARD LIMITED                                  | 3,125,000  | 3,125,000            | 39,798  | 33,579  | 6,219                 | 39,799           |                | 39,799           |
| 34       | TRG PAKISTAN LIMITED - CLASS 'A'                  | 5,337,000  | 1,200,000            | 62,535  | 53,035  | 9,500                 | 16,673           |                | 16,673           |
|          | TOTAL   | 12,271,744 | 7,475,744            | 300,611 | 208,238 | 92,373                | 221,657          | -              | 221,657          |
|          | CHEMICAL & PHARMACEUTICAL SECTOR                  |            |                      |         |         |                       |                  |                |                  |
| 35       | FAUJI FERTILIZER COMPANY LIMITED                  | 407,694    | 1.007.694            | 49,645  | 25,701  | 23,944                | 122,707          | -              | 122,707          |
| 36       | FAUJI FERTILIZER BIN QASIM LIMITED                | 7,043,845  | 2,762,345            | 285,790 | 194,924 | 90,866                | 103,551          | -              | 103,551          |
| 37       | PAKISTAN PTA LIMITED                              | 18,243,500 | 22,890,000           | 92,129  | 63,123  | 29,006                | 171,093          | 55,561         | 115,532          |
| 38       | DEWAN SALMAN FIBRE LIMITED                        | -          | 3,294,000            | -       | -       | -                     | 25,199           |                | 25,199           |
| 39       | NIMIR INDUSTRIAL CHEMICALS LIMITED                | -          | 1,000,000            | -       | -       | -                     | 5,494            |                | 5,494            |
|          | TOTAL   | 25,695,039 | 30,954,039           | 427,564 | 283,748 | 143,816               | 428,044          | 55,561         | 372,483          |
|          | OTHER SECTOR                                      |            |                      |         |         |                       |                  |                |                  |
| 40       | TRI-PACK FILM LTD                                 | 250,000    | _                    | 65,965  | 34,805  | 31,160                |                  |                | _                |
| 40       | CENTURY PAPER & BOARD MILLS LIMITED               | 1,789,250  | 1,967,350            | 98,824  | 47,204  | 51,620                | 108,661          | -              | 108,661          |
| 42       | CRESCENT STEEL & ALLIED PRODUCTS LIMITED          | 2,835,550  | 1,214,973            | 205,027 | 156,738 | 48,289                | 82,403           | -              | 82,403           |
| 43       | PAK ELEKTRON LIMITED                              | 712,200    | 625,000              | 50,757  | 34,576  | 16,181                | 44,212           |                | 44,212           |
| 44       | SIDDIQSONS TIN PLATE LIMITED                      | 500,000    | 500,000              | 17,976  | 14,161  | 3,815                 | 17,976           |                | 17,976           |
| 45       | INTERNATIONAL IND. LTD                            | 6,480      | -                    | 545     | 247     | 298                   | .,               | -              | -                |
| 46       | PACE (PAKISTAN) LIMITED                           | -          | 250,000              | -       | -       | -                     | 7,384            | -              | 7,384            |
| 47       | DADABHOY PADUBE LIMITED                           | 100,000    | 100,000              | 200     | -       | 200                   | 200              | -              | 200              |
| 48       | INTERNATIONAL IND. LTD (RIGHT)                    | 1,350      | -                    | -       | -       | -                     |                  | -              | -                |
|          | TOTAL   | 6,194,830  | 4,657,323            | 439,294 | 287,731 | 151,563               | 260,836          | -              | 260,836          |
|          | MUTUAL FUNDS                                      |            |                      |         |         |                       |                  |                |                  |
| 49       | AL MEEZAN MUTUAL FUND LIMITED                     | 16,895,690 | 20,751,690           | 92,049  | -       | 92,049                | 308,136          | -              | 308,136          |
| 50       | MEEZAN BALANCED FUND                              | 11,057,791 | 11,057,791           | 75,413  | -       | 75,413                | 135,287          | -              | 135,287          |
| 51       | AKD INDEX TRACKER FUND                            | -          | 4,159,350            | -       | -       | -                     | 41,594           | -              | 41,594           |
| 52       | PICIC GROWTH FUND                                 | 3,100,650  | 2,751,650            | 95,580  | 78,247  | 17,333                | 85,936           | -              | 85,936           |
| 53       | PAK OMAN ADVANTAGE FUND                           | 5,000,000  | 5,000,000            | 50,000  | 12,400  | 37,600                | 50,000           | -              | 50,000           |
| 54       | MEEZAN ISLAMIC INCOME FUND                        | 702,139    | 626,384              | 33,679  | -       | 33,679                | 32,529           | -              | 32,529           |
| 55       | HBL STOCK FUND                                    | -          | 100,000              | -       | -       | -                     | 10,000           | -              | 10,000           |
| 56       | PAKISTAN STRATEGIC ALLOCATION FUND                | 1,000,000  | 1,000,000            | 10,000  | 7,720   | 2,280                 | 10,000           |                | 10,000           |
| 57       | FIRST DAWOOD MUTUAL FUND                          | 1,041,500  | 1,161,500            | 6,613   | 4,364   | 2,250                 | 7,375            |                | 7,375            |
| 58       | UNITED COMPOSITE ISLAMIC FUND                     | -          | 54,952               | -       | -       | -                     | 5,000            | -              | 5,000            |
| 59       | AMZ PLUS STOCK FUND                               | -          | 53,000               | -       | -       | -                     | 5,000            | -              | 5,000            |
| 60       | BMA PRINCIPAL GUARANTEED FUND                     | -          | 520,990              | -       | -       | -                     | 4,915            |                | 4,915            |
| 61       | ATLAS FUND OF FUNDS                               | 525,000    | 525,000              | 5,000   | 2,375   | 2,625                 | 5,000            | -              | 5,000            |
| 62       | MCB DYNAMIC FUND                                  | 2,881,974  | -                    | 300,000 | -       | 300,000               |                  | -              | -                |
| 63<br>64 | KASB LIQUID FUND                                  | 1,980,198  | -                    | 200,000 | -       | 200,000<br>49,336     | 40 401           | -              | -                |
| 64<br>65 | NAMCO BALANCED FUND<br>UNITED MONEY MARKET FUND   | 4,933,667  | 4,933,667<br>264,601 | 49,336  | -       | 49,330                | 49,401<br>25,000 | -              | 49,401<br>25,000 |
| 66       | HBL INCOME FUND                                   | -          | 256,619              | -       |         | -                     | 25,000           |                | 25,000           |
| 67       | BMA CHUNDRIGAR ROAD SAVINGS FUND                  | 1,088,494  | 2,510,803            | 10,065  | _       | 10,065                | 25,000           |                | 25,000           |
| 68       | HBL MULTI ASSET FUND                              | 200,000    | 200,000              | 20,000  | -       | 20,000                | 20,000           | -              | 20,000           |
| 69       | AKD INCOME FUND                                   | -          | 206,352              | -       | -       | -                     | 10,000           | -              | 10,000           |
| 70       | PAK OMAN BANK OF PUNJAB ADVANTAGE PLUS FUND       | 212,305    | 200,000              | 10,000  | -       | 10,000                | 10,000           |                | 10,000           |
| 71       | INTERSECURITIES ISLAMIC FUND                      | -          | 100,000              | -       | -       | -                     | 10,000           |                | 10,000           |
| 72       | ATLAS ISLAMIC FUND                                | 10,483     | 10,298               | 5,000   | -       | 5,000                 | 5,000            |                | 5,000            |
| 73       | FIRST HABIB INCOME FUND                           | 56,901     | 50,750               | 5,000   | -       | 5,000                 | 5,000            |                | 5,000            |
| 74       | ASKARI ASSET ALLOCATION FUND                      |            | 50,991               | -       | -       | -                     | 5,000            | -              | 5,000            |
|          | TOTAL   | 50,686,792 | 56,546,388           | 967,735 | 105,106 | 862,629               | 890,173          | 890,173        | 689,344          |

| _          |  | 2008            | 2007        |           | 20         | 008                   |               | 200       | 07                   |
|------------|--|-----------------|-------------|-----------|------------|-----------------------|---------------|-----------|----------------------|
| Sr.<br>No. | Name of Company                                  |                 | I Share     | Cost      | Impairment | Cost after Impairment | Cost 1        |           | Cost after Impairmen |
|            |  | TOLA            | I Slidle    | Cost      |            | es in '000)           | COSI          | (Rupees i | *                    |
|            | PREFERENCE SHARES                                |                 |             |           | (Rupee     | is in 000)            |               | (Rupees)  | in 000)              |
| 5          | MASOOD TEXTILE MILLS LIMITED (CUMULATIVE         |                 |             |           |            |                       |               |           |                      |
|            | PREFERENCE SHARES) 12.1%                         | 5,000,000       | 5,000,000   | 50,000    | -          | 50,000                | 50,000        | -         | 50,000               |
|            | PAKISTAN INTERNATIONAL CONTAINER                 | 0,000,000       | 0,000,000   | 00,000    |            | 00,000                | 00,000        |           | 00,000               |
|            | TERMINAL LIMITED (PREFERENCE) 10%                | 2,500,000       | 2,500,000   | 25,000    | -          | 25,000                | 25,000        | -         | 25,000               |
| 7          | NAGINA COTTON MILLS LIMITED                      | .,,             | ,,          | ,         |            | ,                     | ,             |           | ,                    |
|            | (REDEEMABLE PREFERENCE SHARES) 13%               | -               | 2,790,800   | -         | -          | -                     | 22,125        | -         | 22,125               |
| 8          | CHENAB LIMITED - NON VOTING                      |                 |             |           |            |                       |               |           |                      |
|            | CUMULATIVE PREFERENCE SHARES 9.25%               | 1,500,000       | 1,500,000   | 13,460    | -          | 13,460                | 13,460        | -         | 13,460               |
| 9          | SECURITY LEASING CORPORATION LIMITED             |                 |             |           |            |                       |               |           |                      |
|            | (PREF.SHARES) 9.1%                               | 750,000         | 750,000     | 7,543     | -          | 7,543                 | 7,543         | -         | 7,543                |
|            |  |                 |             |           |            |                       |               |           |                      |
|            | PREFERENCE SHARES TOTAL                          | 9,750,000       | 12,540,800  | 96,003    | -          | 96,003                | 118,128       | -         | 118,128              |
|            |  |                 |             |           |            |                       |               |           |                      |
|            | TOTAL STRAGETIC AND AVAILABLE FOR SALE PORTFOLIO | 445,258,674     | 411,100,272 | 7,686,660 | 3,863,298  | 3,823,366             | 7,034,308     | 73,646    | 6,960,662            |
|            |  |                 |             |           |            |                       |               |           |                      |
|            | HELD FOR TRADING PORTFOLIO                       |                 |             |           |            |                       |               |           |                      |
|            | HELD FOR TRADING FORTFOLIO                       |                 |             |           |            |                       |               |           |                      |
|            | FINANCIAL SECTOR                                 |                 |             |           |            |                       |               |           |                      |
|            | MCB BANK LIMITED                                 | 220,600         | _           | 84,452    | _          | 84,452                | _             | _         |                      |
|            | NATIONAL BANK OF PAKISTAN LIMITED                | 50,000          | -           | 6,058     |            | 6,058                 | -             | -         | -                    |
|            | HABIB BANK LIMITED                               | 100,000         | -           | 22,876    |            | 22,876                | -             | -         | -                    |
|            | JAHANGIR SIDDIQUI & COMPANY                      | 223,456         | -           | 39,075    |            | 39,075                | -             | -         | -                    |
|            | THE BANK OF PUNJAB                               | 1,300,000       | -           | 74,271    | -          | 74,271                | -             | -         | -                    |
|            | NIB BANK LIMITED                                 | 1,441,500       | -           | 28,340    | -          | 28,340                | -             | -         | -                    |
|            | EFU GENERAL INSURANCE COMPANY                    | 3,750           | -           | 2,342     |            | 2,342                 | -             | -         | -                    |
|            | TOTAL  | 3,339,306       | -           | 257,414   | -          | 257,412               | -             | -         | -                    |
|            |  |                 |             |           |            |                       |               |           |                      |
|            | CEMENT SECTOR                                    |                 |             |           |            |                       |               |           |                      |
|            | D.G.KHAN CEMENT COMPANY LIMITED                  | 1,000,000       | 350,000     | 104,567   | -          | 104,567               | 41,145        | -         | 41,145               |
|            | LUCKY CEMENT LIMITED                             | 100,000         | 500,000     | 7,011     | -          | 7,011                 | 67,850        | -         | 67,850               |
|            | TOTAL  | 1,100,000       | 850,000     | 111,578   | -          | 111,578               | 108,995       | -         | 108,995              |
|            |  |                 |             |           |            |                       |               |           |                      |
| _          | FUEL & ENERGY SECTOR                             |                 |             |           |            |                       |               |           |                      |
| 0          | OIL & GAS DEVELOPMENT COMPANY LIMITED            | 150,000         | 1,096,700   | 16,774    | -          | 16,774                | 148,256       | -         | 148,256              |
| 1          | BOSICOR PAKISTAN LIMITED                         | 500,000         | -           | 10,651    | -          | 10,651                | -             | -         | -                    |
| 2          | PAKISTAN PETROLEUM LIMITED                       | 104,610         | -           | 20,127    | -          | 20,127                | -             | -         | -                    |
|            | TOTAL  | 754,610         | 1,096,700   | 47,552    | -          | 47,552                | 148,256       | -         | 148,256              |
|            | TECHNOLOGY & COMMUNICATION SECTOR                |                 |             |           |            |                       |               |           |                      |
| 3          | PAKISTAN TELECOMMUNICATION LIMITED (A)           | 127,100         |             | 5,248     |            | 5,248                 |               |           |                      |
| J          | TOTAL  | 127,100         | -           | 5,248     |            | 5,248<br>5,248        | -             | -         | -                    |
|            | IVIAL  | 121,100         | -           | 5,240     | -          | J,240                 | -             | -         |                      |
|            | TOTAL - HELD FOR TRADING PORTFOLIO               | 5,321,016       | 1,946,700   | 421,792   | -          | 421,790               | 257,251       | -         | 257,251              |
|            |  | U, U L I, U I U |             | 1~1,106   |            |                       | ~~ <i>~</i> ~ |           | w01,601              |





## PAKISTAN KUWAIT INVESTMENT COMPANY (PRIVATE) LIMITED

### ANNEXURE II

### As Referred to in Notes 8.3.2 to the financial statements PARTICULARS OF INVESTMENT IN TERM FINANCE CERTIFICATES

|            |   | 2008        | 2007       | 2008                     | 2007    |  |
|------------|---|-------------|------------|--------------------------|---------|--|
| Sr.<br>No. | Name of TFCs  | NUM<br>OF T | BER<br>FCs | COST<br>(Rupees in '000) |         |  |
|            | Particulars of investments held in listed term finance certificates (TFCs)  |             |            |                          |         |  |
| 1          | STANDARD CHARTERED BANK (PAKISTAN) LIMITED (21-12-2002)<br>20,000 (2007 : 20,000) Certificate of Rs. 5,000 each<br>Mark up : 11. 80% (PIB 5 Years rate + 2. 25% with Floor 11. 00 %, Cap 15. 50%)<br>Redemption : Half year Installments commencing from Dec - 2002<br>Maturity : June, 2008                      | -           | 20,000     | -                        | 32,947  |  |
| 2          | <b>CRESENT STANDARD INVESTMENT BANK LIMITED (08-7-2003)</b><br>5,000 (2007 : 5,000) Certificate of Rs. 5000 each<br>Mark up : 11. 50% (SBP Discount + 2.00% with Floor 10. 50%, Cap 13. 50%)<br>Redemption : Half yearly Installments commencing from July 2003<br>Maturity : June, 2007                          | -           | 5,000      | -                        | 9,967   |  |
| 3          | STANDARD CHARTERED BANK (PAKISTAN) LIMITED (20-01-2004)<br>18,587 (2007 : 18,587) Certificate of Rs. 5,000 each<br>Mark up : 10. 6416% (PIB 5 Years rate +0.75% with Floor 5.00 %, Cap 10.75%)<br>Redemption : Half Yearly Installments commencing from Jan - 2004<br>Maturity : Dec, 2010                        | 18,587      | 18,587     | 88,139                   | 92,805  |  |
| 4          | <b>TRUST LEASING &amp; INVESTMENT BANK LIMITED (17-7-2004)</b><br>1,251 (2007 : 1,251) Certificate of Rs. 5,000 each<br>Mark up : 10. 00% (KIBOR 6-Month (s) Ask Rate + 3. 00%<br>with Floor 6. 00%, Cap 10. 00%)<br>Redemption : Half yearly Installments commencing from Jan - 2005<br>Maturity : July, 2009    | 1,251       | 1,251      | 1,251                    | 2,502   |  |
| 5          | ABN AMRO BANK (PAKISTAN) LIMITED (10-02-2005)<br>4,000 (2007 : 4,000) Certificate of Rs. 5,000 each<br>Mark up : 12. 21% (KIBOR 6-Month (s) Ask Rate + 1. 90%)<br>Redemption : Half yearly Installments commencing from Feb -2005<br>Maturity : Dec, 2012   | 4,000       | 4,000      | 19,972                   | 19,980  |  |
| 6          | ASKARI COMMERCIAL BANK LIMITED (04-02-2005)<br>3,000 (2007 : 3,000) Certificate of Rs. 5000 each<br>Mark up : 11. 84% (KIBOR 6-Month (s) Ask Rate + 1. 50%)<br>Redemption : Half year Installments commencing from Feb - 2005<br>Maturity : Dec, 2012   | 3,000       | 3,000      | 14,979                   | 14,986  |  |
| 7          | CHANDA OIL & GAS SECURITIZATION COMPANY LIMITED (16-02-2005)<br>6,000 (2007 : 6,000) Certificate of Rs. 5,000 each<br>Mark up : 13. 00% (KIBOR 3-Month (s) Ask Rate + 3. 25%<br>with Floor 8. 95%, Cap 13. 00%)<br>Redemption : Quarterly Installments commencing from Feb - 2005<br>Maturity : Jan - 2012        | -           | 6,000      | -                        | 21,600  |  |
| 8          | NAIMAT BASAL OIL & GAS SECURITIZATION COMPANY LIMITED (12-04-2005)<br>10,000 (2007 : 10,000) certificate of Rs. 5,000 each<br>Mark up : 12.77% (KIBOR 6-Month (s) Ask Rate + 2. 50%<br>with Floor 7. 50%, Cap 13. 00%)<br>Redemption : Monthly Installments commencing from April- 2005<br>Maturity : March, 2010 | -           | 10,000     | -                        | 25,149  |  |
|            | TOTAL   | 26,838      | 67,838     | 124,341                  | 219,936 |  |

## PAKISTAN KUWAIT INVESTMENT COMPANY (PRIVATE) LIMITED

### As Referred to in Notes 8.3.2 to the financial statements PARTICULARS OF INVESTMENT IN TERM FINANCE CERTIFICATES

| Sr.<br>No. | Name of TFCs   |
|------------|--|
|            | Particulars of investments held in unlisted term finance   |
| 1          | KOHINOOR TEXTILE MILLS LIMITED   |
|            | 10,000 (2007 : 10,000) Certificate of Rs. 5,000 each<br>Mark up : 12. 01% (KIBOR 6-Month (s) Ask Rate + 2. 00<br>Redemption : Quarterly Installments commencing from A<br>Maturity : May - 2008                                |
| 2          | CRESCENT STEEL AND ALLIED PRODUCTS LIMITED   |
|            | 15,000 (2007 : 15,000) Certificate of Rs. 5,000 each<br>Mark up : 9. 00 % (GOP M. T- Bills 6 Months + 2. 50% w<br>Redemption : Half yearly Installments commencing from J<br>Maturity : January, 2009                          |
| 3          | PAKISTAN MOBILE COMMUNICATIONS (PRIVATE) LI  |
|            | 20,000 (2007 : 20,000) Certificate of Rs. 5,000 each<br>Mark up : 11. 66% (KIBOR 6-Month (s) Ask Rate + 1. 60<br>with Floor 4.95 %, Cap 12. 00%)   |
|            | Redemption : Half yearly Installments commencing from S<br>Maturity : March , 2009   |
| 4          | DEWAN FAROOQUE SPINNING MILLS LIMITED  |
|            | 10,000 (2007 : 10,000) Certificate of Rs. 5,000 each<br>Mark up : 13.73% (KIBOR 6-Month (s) Ask Rate + 3.75%<br>Redemption : Half yearly Installments commencing from<br>Maturity : Dec, 2009                                  |
| 5          | DEWAN CEMENT LIMITED   |
|            | 10,000 (2007 : 10,000) Certificate of Rs. 5,000 each<br>Mark up : 12. 56% (KIBOR 6-Month (s) Ask Rate + 2. 50<br>Redemption : Half year Installments commencing from Ja<br>Maturity : Jan - 2012                               |
| 6          | NEW ALLIED ELECTRONICS INDUSTRIES (PRIVATE)<br>10,000 Certificate of Rs. 5,000 each<br>Mark up : 12.74% (KIBOR 3-Month (s) Ask Rate + 2.75%<br>Redemption : Quarterly Installments commencing from Au<br>Maturity : July, 2011 |
|            | TOTAL  |



ANNEXURE II

2008 2007 2008 2007 NUMBER COST **OF TFCs** (Rupees in '000) nce certificates (TFCs) 10,000 6,250 -00% ) 1 Aug - 2003 15,000 9,375 15,000 28,125 with Cap of 9. 00% ) n July - 2004 LIMITED 20,000 20,000 20,000 60,000 60% Sep - 2004 10,000 10,000 18,750 25,000 75% ) om Dec - 2004 10,000 20,926 . . -50% ) Jan - 2006 E) LIMITED 10,000 10,000 45,833 50,000 75% ) Aug - 2007 55,000 75,00 0 93,958 190,301





## NOTES

