

#### DIRECTORS' REVIEW TO THE SHAREHOLDERS

The Board of Directors of East West Life Assurance Company Limited are pleased to present the un-audited accounts for the first quarter ended March 31st, 2011.

The after tax profit for the period ended March 31, 2011 amounts to Rs.2,130,614 compared to loss of (Rs.7,528,340) during the corresponding period of 2010. This after tax profit/(loss) has been calculated after taking into account the results of both Shareholders' Fund and Statutory Funds as detailed hereunder:

	For the Quarter Ended		
	March 31st, 2011	March 31st, 2010	
	Rupees	Rupees	
OPERATING INCOME			
Premium Less Reinsuranes	64,081,830	50,698,591	
Net Investment Income	7,239,671	3,849,323	
Total Net Income	71,321,501	54,547,914	
OPERATING EXPENSES			
Claims, Including Bonuses,			
Net of Reinsurance Recoveries	29,255,054	23,441,014	
Management Expenses Less Recoveries	20,951,975	22,842,426	
Total Claims & Expenditure	50,207,029	46,283,440	
Excess of Income Over Claims and Expenditure	21,114,472	8,264,474	
Movement in Policyholder's Liability	(18,318,177)	(15,237,303)	
Profit/(Loss) Before Taxation	2,796,295	(6,972,829)	
Taxation	(665,681)	(555,511)	
Profit/(Loss) After Taxation	2,130,614	(7,528,340)	

The above results are begining to show the impact of the actions that have been taken within the first quarter of 2011 as the figure before movement in policyholders' liabilities shows a profit of more than Rs.21.11 millon compared to profit Rs.8.26 million last year. This has been achieved due to the decrease in management expenses of nearly 8.3% alongwith excellent premium income growth of more than 26%. Consequently, the company's overall profit after taxation has reached Rs.2.1 million compared to loss of Rs.7.5 million in 2010. As its ongoing stragegy, your company closely monitors the market situation and believes that its business model and prudent risk management practice, coupled with a strong customer based and deep client relationship will give it a sustaibale long term competitive advantage. The company always aggressively persues new opportunities and ensures internal preparedness to take maximum advantage of such opportunities.

We take this opportunity to express our appreciation to Government of Pakistan, Ministry of Commerce and Securities & Exchange Commission of Pakistan (SECP) for their invaluable assistance and guidance. Your directors would also like to place on record their appreciation for the tremendous contribution made by the officers, staff and field force towards the development of the company. Finally, we would like to thank thousand of our policyholders, shareholders and corporate clients for their confidence reposed in our company.

For and on behalf of the Board of Directors,

Maheen Yunus, CPCU Managing Director and Chief Executive

Karachi: April 28, 2011

## INTERIM CONDENSED STATEMENT OF INVESTMENT INCOME FOR THE QUARTER ENDED MARCH 31, 2011 (UNAUDITED)

Statutory Funds

Figures		

Aggregate

	Ordinary Life	Universal Life	Accidental & Health	March 31, 2011	March 31, 2010
Investment Income					
On Government Securities On Other Fixed Income Securities and Deposits Amortization of Premium Amortization of Discount On Policy Loan Other Miscellaneous Income	317,528 76,546 - 60,324 - - 454,398	854,090 228,965 - 141,889 - - 1,224,944	85,301 33,254 - 12,568 - - - 131,123	1,256,919 338,765 - 214,781 - - 1,810,465	974,048 706,854 (4,713) 190,450 - - 1,866,639
Dividend Income	-	-	-	-	-
Gain/(Loss) on Sale of Investments	-	-	-	-	-
Total Investment Income	454,398	1,224,944	131,123	1,810,465	1,866,639
Net Investment Income	454,398	1,224,944	131,123	1,810,465	1,866,639

The annexed notes from an integral part of these accounts.

CHIEF JUSTICE (R) MIAN MAHBOOB AHMAD
Chairman

MAHEEN YUNUS, CPCU Managing Director & Chief Executive JAVED YUNUS Director

Website: www.eastwestlifeco.com

### EAST WEST LIFE ASSURANCE COMPANY LIMITED



## INTERIM CONDENSED STATEMENT OF EXPENSES FOR THE QUARTER ENDED MARCH 31, 2011 (UNAUDITED)

Figures in Rupees

	Statutory Funds			Aggregate	
	Ordinary Life	Universal Life	Accidental & Health	March 31, 2011	March 31, 2010
Acquisition Costs					
Remuneration to Insurance Intermediaries on					
Individual Policies: Commission on First Year Premiums		3,103,290	1,200	3,104,490	2,734,766
Commission on Second Year Premiums	-	382,562	1,200	382,562	332,538
Commission on Subsequent Renewal Premiu	ms -	100,336		100,336	173,771
Other Benefits to Insurance Intermediaries	-	1,209,696	-	1,209,696	148,458
Remuneration to Insurance		-		1,200,000	110,100
Intermediaries on Group Policies:		-			
Commission	848,597	-	575,972	1,424,569	1,331,684
	848,597	4,795,884	577,172	6,221,653	4,721,217
Branch Overhead	-	1,957,530	-	1,957,530	5,158,851
Other Acquisition Cost					
Policy Stamps	-	35,700	-	35,700	30,650
Total Acquisition Cost	848,597	6,789,114	577,172	8,214,883	9,910,718
Administration Expenses					
Salaries and Other Benefits	1,951,463	2,074,682	1,096,500	5,122,645	5,446,782
Travelling Expenses	30,548	42,123	105,307	177,978	310,938
Actuary's Fees	195,000	60,000	45,000	300,000	300,000
Medical Fees	106,723	160,085	-	266,808	172,072
Advertisements	84,834	23,137	30,849	138,820	319,922
Printing and Stationary	267,509	181,254	66,460	515,223	440,734
Rental	140,019	35,155	140,620	315,794	362,244
	2,776,096	2,576,436	1,484,736	6,837,268	7,352,692
Other Management Expenses	1,280,148	770,590	801,469	2,852,207	2,476,299
Gross Management Expenses	4,904,841	10,136,140	2,863,377	17,904,358	19,739,709
Commission From Reinsurers	(1,529,424)	(33,501)	-	(1,562,925)	(1,517,549)
Net Management Expenses	3,375,417	10,102,639	2,863,377	16,341,433	18,222,160

The annexed notes from an integral part of these accounts.

CHIEF JUSTICE (R) MIAN MAHBOOB AHMAD Chairman MAHEEN YUNUS, CPCU Managing Director & Chief Executive JAVED YUNUS Director A.K.M. SAYEED Director

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Quarterly Financial Report - March, 2011

## INTERIM CONDENSED STATEMENT OF CLAIMS FOR THE QUARTER ENDED MARCH 31, 2011 (UNAUDITED)

Figures in Rupees

		Statutory Funds			Aggregate	
	Ordinary Life	Universal Life	Accidental & Health	March 31, 2011	March 31, 2010	
Gross Claims						
Claims Under Individual Policies						
By Death	-	79,472	-	79,472	246,635	
By Insured Event Other Than Death	-	-	-	-	62,300	
By Maturity	-	1,293,274	-	1,293,274	605,817	
Bonus in Cash	-	-	-	-	4,500	
By Surrender	-	597,753	-	597,753	408,408	
Total Gross Individual Policy Claims	-	1,970,499	-	1,970,499	1,327,660	
Claims Under Group Policies						
By Death	21,051,395	-	-	21,051,395	23,098,265	
By Insured Event Other Than Death	147,273	-	21,274,355	21,421,628	15,661,206	
Total Gross Group Policy Claims	21,198,668	-	21,274,355	42,473,023	38,759,471	
Total Gross Claims	21,198,668	1,970,499	21,274,355	44,443,522	40,087,131	
Less: Reinsurance Recoveries						
On Group Life Claims	(15,188,468)	-	-	(15,188,468)	(16,646,117)	
Net Claims	6,010,200	1,970,499	21,274,355	29,255,054	23,441,014	

The annexed notes from an integral part of these accounts.

CHIEF JUSTICE (R) MIAN MAHBOOB AHMAD Chairman

MAHEEN YUNUS, CPCU Managing Director & Chief Executive JAVED YUNUS Director A.K.M. SAYEED Director

Website: www.eastwestlifeco.com

### EAST WEST LIFE



## INTERIM CONDENSED STATEMENT OF PREMIUMS FOR THE QUARTER ENDED MARCH 31, 2011 (UNAUDITED)

Figures in Rupees

	Statutory Funds			Aggregate	
	Ordinary Life	Universal Life	Accidental & Health	March 31, 2011	March 31, 2010
Gross Premiums					
Regular Premium Individual Policies*					
First Year	-	6,069,346	5,000	6,074,346	5,750,459
Second Year Renewal	-	4,627,382	-	4,627,382	2,982,394
Subsequent Year Renewal	-	5,763,548	-	5,763,548	3,373,761
Single Premium Individual Policies	-	920,250	-	920,250	820,000
Group Policies	30,051,877		36,902,502	66,954,379	57,354,916
Total Gross Premiums	30,051,877	17,380,526	36,907,502	84,339,905	70,281,530
Less: Reinsurance Premiums Ceded					
On Individual Life First Year Business	-	(63,801)	-	(63,801)	(57,697)
On Individual Life Second Year Business	-	(67,538)	-	(67,538)	(7,216)
On Individual Life Renewal Business	-	(34,419)	-	(34,419)	(46,238)
On Group Policies	(20,092,317)	-	-	(20,092,317)	(19,471,788)
	(20,092,317)	(165,758)	-	(20,258,075)	(19,582,939)
Net Premiums	9,959,560	17,214,768	36,907,502	64,081,830	50,698,591

<sup>\*</sup> Individual policies are those underwritten on an individual basis and includes joint life policies underwritten.

The annexed notes from an integral part of these accounts.

CHIEF JUSTICE (R) MIAN MAHBOOB AHMAD Chairman

MAHEEN YUNUS, CPCU Managing Director & Chief Executive JAVED YUNUS Director

# INTERIM CONDENSED REVENUE ACCOUNT FOR THE QUARTER ENDED MARCH 31, 2011 (UNAUDITED)

Figures in Rupees

	Statutory Funds			Aggregate		
Note	Ordinary Life	Universal Life	Accidental & Health	March 31, 2011	March 31, 2010	
Income Premiums Less Reinsurances Net Investment Income	9,959,560 454,398	17,214,768 1,224,944	36,907,502 131,123	64,081,830 1,810,465	50,698,591 1,866,639	
Total Net Income	10,413,958	18,439,712	37,038,625	65,892,295	52,565,230	
Claims and Expenditure Claims, Including Bonuses, Net of Reinsurance Recoveries Management Expenses Less Recoveries	6,010,200 3,375,417	1,970,499 10,102,639	21,274,355 2,863,377	29,255,054 16,341,433	23,441,014 18,222,160	
Total Claims and Expenditure	9,385,617	12,073,138	24,137,732	45,596,487	41,663,174	
Excess/(Deficit) of Income Over Claims and Expenditure	1,028,341	6,366,574	12,900,893	20,295,808	10,902,056	
Add: Policyholder Liabilities at Beginning of Period	31,367,057	151,132,060	29,079,792	211,578,909	156,942,312	
Less: Policyholder Liabilities at End of Period	32,257,566 (890,509)	157,974,416 (6,842,356)	39,665,104 (10,585,312)	229,897,086 (18,318,177)	172,179,615 (15,237,303)	
Deficit	137,832	(475,782)	2,315,581	1,977,631	(4,335,247)	
Movement in Policyholders' Liabilities	890,509	6,842,356	10,585,312	18,318,177	15,237,303	
Transfer To or From Shareholders' Fund -Capital Contribution from Shareholders' fund -Capital Contribution to Shareholders' fund		-				
Net Transfer To or From Shareholders' Fund	-	-	-	-	-	
Balance of Statutory Fund at Beginning of Period Balance of Statutory Fund Transfer Due to Conversion	32,605,918	151,721,525 -	29,658,223	213,985,666	162,256,110	
Balance of Statutory Fund at End of Period	33,634,259	158,088,099	42,559,116	234,281,474	173,158,166	
Represented by: 7 Capital Contributed by Shareholders' Fund Accumulated Deficit	123,220,426 (121,843,733) 1,376,693	100,700,000 (100,586,317) 113,683	26,800,000 (23,905,988) 2,894,012	250,720,426 (246,336,038) 4,384,388	199,620,426 (198,641,875) 978,551	
Policyholder Liabilities	32,257,566	157,974,416	39,665,104	229,897,086	172,179,615	
BALANCE OF STATUTORY FUND	33,634,259	158,088,099	42,559,116	234,281,474	173,158,166	

The annexed notes from an integral part of these accounts.

CHIEF JUSTICE (R) MIAN MAHBOOB AHMAD Chairman

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MAHEEN YUNUS, CPCU Managing Director & Chief Executive

JAVED YUNUS Director A.K.M. SAYEED Director

Quarterly Financial Report - March, 2011

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# INTERIM CONDENSED CASH FLOW STATEMENT FOR THE QUARTER ENDED MARCH 31, 2011 (UNAUDITED)

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					Figu	res in Rupees
			Statutory Funds	8	Aggre	egate
	Shareholders' Fund	Ordinary Life	Universal Life	Accidental & Health	March 31, 2011	March 31, 2010
Operating Cash Flows						
a) Underwriting Activities						
Premium Received Claims Paid Surrenders Paid Commission Paid	- - - -	27,798,595 (19,362,514) - (1,072,880)	13,480,884 (2,292,564) (597,753) (5,857,986)	23,744,327 (21,317,747) - (677,521)	65,023,806 (42,972,825) (597,753) (7,608,387)	51,148,152 (40,524,002) (408,408) (6,703,333)
Net Cash Flow Underwriting Activities	-	7,363,201	4,732,581	1,749,059	13,844,841	3,512,409
b) Other Operating Activities						
Income Tax Paid	(93,583)	-	-	-	(93,583)	(205,228)
General Management Expenses Paid	(3,724,860)	(6,180,525)	(7,628,012)	(2,735,468)	(20,268,865)	(24,516,054)
Net Cash Flow From Other Operating Activities	(3,818,443)	(6,180,525)	(7,628,012)	(2,735,468)	(20,362,448)	(24,721,282)
Total Cash Flow From all Operating Activities	(3,818,443)	1,182,676	(2,895,431)	(986,409)	(6,517,607)	(21,208,873)
Investment Activities						
Profit/ Return Received Dividend Received	633,272	28,192	20,358	24,714	706,536	2,251,204 8,703
Proceeds From Disposal of Investments Fixed Capital Expenditure	17,782,292 (101,484)	7,000,000	35,800,000	8,300,000	68,882,292 (101,484)	53,057,993 (132,000)
Total Cash Flow From Investing Activities	18,314,080	7,028,192	35,820,358	8,324,714	69,487,344	55,185,900
Financing Activities						
Share Capital Issued Dividend Paid	-	-	-	-	-	-
Total Cash Flow From Financing Activities	-	-	-	-	-	-
Net Cash Inflow/Outflow	11.107.007			7 000 007		

14,495,637

8,210,868

32,924,927

7,338,305

62,969,737

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33,977,027

From All Activities

### EAST WEST LIFE ASSURANCE COMPANY LIMITED



<b>Figures</b>	in	Runees	

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		Statutory Funds			Statutory Funds Aggregate			egate
	Shareholders' Fund	Ordinary Life	Universal Life	Accidental & Health	March 31, 2011	March 31, 2010		
Cash at the Beginning of the Period	6,112,690	15,088,223	99,112,381	15,868,191	136,181,485	59,770,019		
Cash at the End of the Period	20,608,327	23,299,091	132,037,308	23,206,496	199,151,222	93,747,046		
Reconciliation to Profit and Loss Account								
Operating Cash Flows Depreciation Expense Investment Income Provision for impairment in	tho				(6,517,607) (1,446,759) 3,989,676	(21,208,873) (1,685,605) 3,849,217		
Value of Available for Sale Increase/(Decrease) in Assets other than Cash					3,249,995 17,937,908	17,221,826		
(Increase)/Decrease in Liabi Other than Running Finance Surplus/(Deficit) of					(15,082,599)	(5,704,906)		
Statutory Funds					(1,977,631)	4,335,247		
(Loss) After								
Taxation					152,983	(3,193,094)		

The annexed notes from an integral part of these accounts.

CHIEF JUSTICE (R) MIAN MAHBOOB AHMAD Chairman MAHEEN YUNUS, CPCU Managing Director & Chief Executive JAVED YUNUS Director



# INTERIM CONDENSED STATEMENT OF CHANGES IN EQUITY FOR THE QUARTER ENDED MARCH 31, 2011 (UNAUDITED)

Figures in Rupees

		Accum	Deficit)		
	Share Capital	Accumulated Surplus/(Loss)		Sub- Total	Total
Balance as at					
January 01, 2010	454,960,000	(105,971,054)	(199,620,426)	(305,591,480)	149,368,520
Net Profit For the		(2.102.004)		(2.102.004)	(2.102.004)
Period	-	(3,193,094)	-	(3,193,094)	(3,193,094)
Balance as at					
March 31 2010	454,960,000	(109, 164, 148)	(199,620,426)	(308,784,574)	146,175,426
Balance as at					
01 January 2011	500,456,000	(102,777,370)	(250,720,426)	(353,497,796)	146,958,204
N . B . 0.107					
Net Profit/(Loss) for the Period		152,983		152,983	152,983
ioi uie i enod	-	132,303	-	102,303	132,303
Balance as at					
March 31 2011	500,456,000	(102,624,387)	(250,720,426)	(353,344,813)	147,111,187

The annexed notes from an integral part of these accounts.

CHIEF JUSTICE (R) MIAN MAHBOOB AHMAD

Chairman

MAHEEN YUNUS, CPCU Managing Director &

Chief Executive

JAVEÓ YUNUS Director



# INTERIM CONDENSED PROFIT AND LOSS ACCOUNT FOR THE QUARTER ENDED MARCH 31, 2011 (UNAUDITED)

Figures in Rupees

	March 31st,		
	2011	2010	
Investment Income Not Attributable to Statutory Funds			
Return on Government Securities	1 070 070	1 200 204	
Return on Other Fixed Income Securities and Deposits	1,378,872 478,165	1,300,364 75,215	
Amortization of Discount/Premium Relative to Par	192,089	598,401	
Dividend Income	102,000	8,703	
Gain on Sale of Fixed Assets	_	-	
Gain on Sale of Investment	130,085	-	
Gain on Sale of investment	2,179,211	1,982,683	
Reversal for impairment in value of investment	3,249,995	-	
Net Investment Income	5,429,206	1,982,683	
Expenses Not Attributable to Statutory Funds	(4,610,542)	(4,620,266)	
Profit Before Tax	818,664	(2,637,583)	
Share of Loss in Associate	-	-	
Taxation	(665,681)	(555,511)	
Profit After Tax	152,983	(3,193,094)	
Earnings per Share	0.003	(0.064)	
The annexed notes from an integral part of these accounts.			
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CHIEF JUSTICE (R) MIAN MAHBOOB AHMAD  MAHEEN YUNUS, CPCU  Managing Director &	JAVED YUNUS	A.K.M. SAYEED	

Managing Director &

Chief Executive

Director

Website: www.eastwestlifeco.com

Director

Chairman



# INTERIM CONDENSED BALANCE SHEET AS AT MARCH 31, 2011 (UNAUDITED)

				Figures in Rupees			
		Statutory Funds			Aggregate		
Note	Shareholders' Fund	Ordinary Life	Universal Life	Accidental & Health	March 31, 2011	December 31, 2010	
			Un-Audited -			Audited	
Share Capital and Reserves Authorized Share Capital	600,000,000				600,000,000	600,000,000	
Issued, Subscribed and Paid Up Share Capital Accumulated	500,456,000	-	-	-	500,456,000	500,456,000	
(Deficit)/Surplus 6	(353,344,813)	-	-	-	(353,344,813)	(353,497,796)	
Net Shareholders' Equity	147,111,187	-	-	-	147,111,187	146,958,204	
Balance of Statutory Fund (including policy holder liabilities 2011: Rs.229,897,086 2010:Rs.211,578,909)	-	33,634,259	158,088,099	42,559,116	234,281,474	213,985,666	
Deferred Liabilities							
Outstanding Gratuity	9,055	81,495	-	-	90,550	90,550	
Creditors and Accruals							
Outstanding Claims	-	6,950,121	301,157	2,051,064	9,302,342	8,429,398	
Premiums Received in Advance	-	-	8,254,709	-	8,254,709	11,171,513	
Taxation	1,735,933	-	-	-	1,735,933	1,163,835	
Amount Due to Other							
Insurers / Reinsurers		9,890,677	1,945,800	-	11,836,477	8,329,795	
Accrued Expenses	911,686	2,915,485	2,866,092	267,177	6,960,440	10,522,196	
Agent's Balances Other Creditors and Accruals	120 040	412 504	626,480	194 997	626,480	2,013,214	
Other Creditors and Accruais	2,778,459	20,169,867	105,315	124,237 2,442,478	773,976 39,490,357	1,095,985	
Other Liabilities	2,770,433	20,105,007	14,000,000	2,442,470	39,490,337	42,723,330	
Dividend Payable	113,425	-	-	-	113,425	113,425	
TOTAL LIABILITIES	2,900,939	53,885,621	172,187,652	45,001,594	273,975,806	256,915,577	
TOTAL EQUITY AND							
LIABILITIES	150,012,126	53,885,621	172,187,652	45,001,594	421,086,993	403,873,781	

Website: www.eastwestlifeco.com

The annexed notes from an integral part of these accounts.

Karachi: April 28, 2011

### EAST WEST LIFE ASSURANCE COMPANY LIMITED



				Figures in Rupees		
			Statutory Funds	Aggregate		
Note	Shareholders' Fund	Ordinary Life	Universal Life	Accidental & Health	March 31, 2011	December 31, 2010
			- Un-Audited -	<del></del>		Audited
Cash and Bank Deposits						
Cash in Hand	-	21,340	56,655	-	77,995	24,657
<b>Current and Other Accounts</b>	2,608,327	16,277,751	31,980,653	14,906,496	65,773,227	83,156,828
Deposits Maturing Within						
12 Months	18,000,000 20.608.327	7,000,000 23,299,091	132,037,308	8,300,000	133,300,000	53,000,000
	20,000,327	23,299,091	132,037,308	23,206,496	199,131,222	136,181,485
Loans Secured Against						
Life Insurance Policies	-	4,975,195	2,983,576	-	7,958,771	7,548,871
Unsecured Loan to Employees	121,441	968,329		120,641	1,210,411	1,004,284
to Employees	121,441	900,329	-	140,041	1,210,411	1,004,204
Investments 8						
Government Securities	50,036,473	10,460,296	27,344,571	2,114,581	89,955,921	157,928,759
Other Fixed Income Securitie	T I	-	4,454,731	-	4,454,731	4,454,731
Listed Equities and Mutual Funds	34,639,947	-	-	-	34,639,947	31,762,452
Investment in Associate	84,676,420	10,460,296	31,799,302	2,114,581	129,050,599	194,145,942
	04,070,420	10,400,200	31,733,302	2,114,301	120,000,000	101,110,012
Current Assets - Other						
Premiums Due But Unpaid	-	12,599,461	1,656,215	18,807,801	33,063,477	17,074,082
Taxation	-	-	-	-	-	-
Prepayments	675,000	1 170 110	311,596	-	986,596	815,249
Sundry Receivables Investment Income Accrued	2,205,137	1,178,113 405,136	2,115,626 1,284,029	650,365 101,710	3,944,104 3,996,012	2,801,823 1,249,827
Stationery	499,691	- 403,130	- 1,204,023	- 101,710	499,691	480,833
	3,379,828	14,182,710	5,367,466	19,559,876	42,489,880	22,421,814
P: 14 / m /11						
Fixed Assets -Tangible Furniture, Fixtures, Office						
Equipment and Vehicles	40,619,595	_	-	-	40,619,595	41,854,231
Equipment and vemeres	10,010,000				10,010,000	11,001,201
Intangible Assets						
Sofware	606,515	-	-	-	606,515	717,154
	41,226,110	-	-	-	41,226,110	42,571,385
TOTAL ASSETS	150,012,126	53,885,621	172,187,652	45,001,594	421,086,993	403,873,781
The ennoyed notes from an	integral part of t	hoso accounts				

The annexed notes from an integral part of these accounts.

CHIEF JUSTICE (R) MIAN MAHBOOB AHMAD Chairman MAHEEN YUNUS, CPCU Managing Director & Chief Executive JAVED YUNUS Director A.K.M. SAYEED Director

UAN: 111-EWL-111 (111-395-111)

Quarterly Financial Report - March, 2011

### EAST WEST LIFE



### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (Un-Audited) FOR THE QUARTER ENDED MARCH 31, 2011

#### 1. STATUS AND NATURE OF BUSINESS

East West Life Assurance Company Limited (the company) was incorporated in Pakistan on August 18, 1992 as a public limited company under the Companies Ordinance, 1984. Its shares are quoted on Karachi Stock Exchange. The company commenced life insurance operations on February 22, 1993 after registration with Controller of Insurance on February 14, 1993. The address of its registered and principal office is 57 Regal Plaza, M.A. Jinnah Road, Quetta and 310 EFU House, M.A. Jinnah Road Karachi, respectively. The company is engaged in life insurance carrying on participatory and non-participatory business. In accordance with the requirements of Insurance Ordinance, 2000, the company has established shareholders' fund and following statutory funds in respect of its each class of life insurance business:

- Ordinary Life;
- Universal Life: and
- Accident and Health

#### 2. BASIS OF PRESENTATION

These financial statements have been prepared on the format of financial statements issued by Securities and Exchange Commission of Pakistan (SECP) through Securities and Exchange Commission (Insurance) Rules. 2002 (the Rules).

#### 3. STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Boards as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984, Insurance Ordinance, 2000 and the Rules. In case the requirements differ, the provisions or directives of the Companies Ordinance, 1984, Insurance Ordinance, 2000 and the Rules, shall prevail.

SECP through notification vide SRO 15091)/2009 dated February 13, 2009 allowed insurance companies to differ from the application of International Accounting Standard-39 (IAS 39) Financial Instruments: Recognition and Measurement in respect of valuation subsequent to initial recognition of investments available for sale. Accordingly, the requirements of IAS 39, to the extent allowed by SECP, as aforesaid, have not been considered for the preparation of these financial statements.

#### 4. BASIS OF MEASUREMENT

UAN: 111-EWL-111 (111-395-111)

The financial statements have been prepared under the historical cost convention except for certain financial assets and liabilities which are stated at fair value or amortized cost as applicable.

#### 5. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these financial statements are in line with the audited annual accounts for the year ended December 31st, 2010.

					March 31, 2011	December 31, 2010	
6.	ANALYSIS OF ACCUMULATED SU AS SHOWN IN BALANCE SHEET	RPLUS/(DEFIC	EIT)		Rupees (Un-Audited)	Rupees (Audited)	
	Accumulated surplus in Statement of Changes in Equity Ignoring Effect of Capital Transfers					,	
	at Start of Period	(102,777,370)	(105,971,054)				
	Add: (Loss)/Surplus in Profit and L	oss Account fo	or this Period		152,983	3,193,684	
					(102,624,387)	(102,777,370)	
	Less: Accumulated net capital tran	sferred in statu	tory funds		(250,720,426)	(250,720,426)	
	Total accumulated (deficit)/surplu	ıs as shown in	balance sheet		(353,344,813)	(353,497,796)	
7.	MOVEMENTS IN EQUITY						
			Statutory Funds		Aggregate		
		Ordinary Life	Universal Life	Accidental & Health	March 31, 2011	March 31, 2010	
	Dalicyhaldara' Liabilitiaa			Un-Audited -			
	Policyholders' Liabilities			(Rupees) ·			
	Balance at the Beginning of the Period	31,367,057	151,132,060	29,079,792	211,578,909	156,942,312	
	Increase/(decrease) During the Period	890,509	6,842,356	10,585,312	18,318,177	15,237,303	
	Balance at the End of the Period	32,257,566	157,974,416	39,665,104	229,897,086	172,179,615	
	Capital Contributed By Shareholders' Fund						
	Balance at the Beginning of the Period	123,220,426	100,700,000	26,800,000	250,720,426	199,620,426	
	Capital Contributed During the Period	-	-	-	-	-	
	Balance at the End of the Period	123,220,426	100,700,000	26,800,000	250,720,426	199,620,426	
	Accumulated deficit						
	Balance at the Beginning of the Period	(121,981,565)	(100,110,535)	(26,221,569)	(248,313,669)	(194,306,628)	
	Deficit Allocated in Respect of the Period	137,832	(475,782)	2,315,581	1,977,631	(4,335,247)	
	Balance at the End of the Period	(121,843,733)	(100,586,317)	(23,905,988)	(246,336,038)	(198,641,875)	

Website: www.eastwestlifeco.com

### EAST WEST LIFE



### 8. INVESTMENTS

INVESTMENTS		Statutory Funds			Aggregate		
Note	Shareholders' Fund	Ordinary Life	Universal Life	Accidental & Health	March 31, 2011	December 31, 2010	
			Un-Audited -			Audited	
			(Rupees) -				
Government Securities 8.1 Other Fixed Income Securities 8.2	50,036,473	10,460,296	27,344,571 4,454,731	2,114,581	89,955,921 4,454,731	157,928,759 4,454,731	
Listed Equities and Mutual Fund 8.3	34,639,947	-	-	-	34,639,947	31,762,452	
Investment in Associate	84,676,420	10,460,296	31,799,302	2,114,581	129,050,599	194,145,942	
8.1 Government Securi	ties						
Held to Maturity							
10 Years Pakistan Investment Bonds	5,000,000				5,000,000	5,000,000	
10 Years Pakistan Investment Bonds	-	-	2,999,681	-	2,999,681	2,999,656	
10 Years Pakistan Investment Bonds	-	-	588,690	-	588,690	587,583	
10 Years Pakistan Investment Bonds	17,169,779	-	-	-	17,169,779	17,034,001	
10 Years Pakistan Investment Bonds	-	-	-	-	-	-	
10 Years Pakistan Investment Bonds	6,426,135	10,460,296	23,756,200	2,114,581	42,757,212	42,505,861	
10 Years Pakistan Investment Bonds	15,834,616	-	-	-	15,834,616	15,826,682	
10 Years Pakistan Investment Bonds	1,963,564	-	-	-	1,963,564	1,962,353	
10 Years Pakistan Investment Bonds	3,642,379	-	-	-	3,642,379	3,632,915	
Treasury Bills		10,460,296	27,344,571	2,114,581	- 00 055 091	68,379,708 157,928,759	
	50,036,473	10,400,290		2,114,381	89,955,921	137,928,739	
The particulars of investments a	re as follows:						
	Amount in Rupe	ees Maturit		rincipal	Coupon	Coupon	
T 11. 17			Re	epayment		Payment	
Held to Maturity	F 000 000	1 1 004		35	00/	0 11 1	
10 Years Pakistan Investment Bonds	5,000,000	April 2014		1 Maturity	8%	Semi-Annualy	
10 Years Pakistan Investment Bonds	2,999,681	April 2014		1 Maturity	8%	Semi-Annualy	
10 Years Pakistan Investment Bonds	588,690	October 2		1 Maturity	8%	Semi-Annualy	
10 Years Pakistan Investment Bonds	33,004,395	May 2016		1 Maturity	9.6%	Semi-Annualy	
10 Years Pakistan Investment Bonds	42,757,212	June 2012		1 Maturity	11%	Semi-Annualy	
10 Years Pakistan Investment Bonds	1,963,564	August 20		1 Maturity	12%	Semi-Annualy	
10 Years Pakistan Investment Bonds	3,642,379	July 2020		1 Maturity	12%	Semi-Annualy	
Treasury Bills	89,955,921	March 20	11 UI	n Maturity	12.8%	On Maturity	
8.2 Other Fixed Incom	e Securities		Statutory Fund	s	Aggı	regate	
	Shareholders' Fund	Ordinary Life	Universal Life	Accidental & Health	March 31, 2011	December 31, 2010	
			Un-Audited			Audited	
			(Rupees)				
Held to Maturity			(ap)				
Term Finance Certificate							
Pakistan Mobile Comm.Limited	-	-	4,454,731	-	4,454,731	4,454,731	
The particulars of investments a	re as follows:			-			
		nber of			Rate of	Profit	
	Cert	ificates M	laturity	Tenor	Return	Payment	
Term Finance Certificate							
Pakistan Mobile Comm.Limited	1	.060	2013	7 Years	15.46%	Half Yearly	
i anistali MUDIIC CUIIIII.LIIIIICU	1	,000	2019	i itais	10.40/0	man really	

### 8.3 Listed Equities And Mutual Funds

			Statutory Fund	Aggregate		
	Shareholders' Fund	Ordinary Life	Universal Life	Accidental & Health	March 31, 2011	December 31, 2010
			Un-Audited			Audited
Available for Sale			(Ru	pees)		
Listed Equities	5,622,134	-	-	-	5,622,134	11,011,731
Mutual Fund	25,767,818	-	-	-	25,767,818	21,357,110
Add: Reversal for impairment						
in Value of Investment	3,249,995				3,249,995	(606,389)
	34,639,947		-		34,639,947	31,762,452

#### 9. FIXED ASSETS

The detail of additions and deletions during the first quarter ended March 31, 2011 are as follows:

	Snarenoid	aer s Fund
	Additions	Deletions
Office Equipment	7,500	-
Computers	93,984	-
-	101,484	-

#### 10. TRANSACTION WITH RELATED PARTIES

	March 31, 2011			December 31, 2010		
-	Directors	Key Management Personnel	Associated Companies & Common Directorship	Directors	Key Management Personnel	Associated Companies & Common Directorship
Balances						
Premium Receivable	-	-	414,786	-	-	564,786
Amount Due From Associate Undertaki	ng -	-	-	-	-	-
Investment	-	-	2,059,381	-	-	3,781,330
Transcations						
Premium Received	-	-	-	-	-	2,125,120
Premium Paid	-	-	163,392	-	-	730,676
Claims Paid	-	-	319,533	-	-	2,826,423
Dividend Received	-	-	-	-	-	-
Investments	-	-	-	-	-	
Sales	-	-	-	-	-	11,505,985
Underwriting Commission	-	-	-	-	-	456,960

### 11. DATE OF ISSUE

These financial statements are authorised for issue on April 28, 2011 by the Board of Directors of the Company.

#### 12. CORRESPONDING FIGURES

Previous figures have been rearranged and reclassified wherever necessary for the purpose of comparison.

CHIEF JUSTICE (R) MIAN MAHBOOB AHMAD Chairman MAHEEN YUNUS, CPCU Managing Director & Chief Executive

JAVEĎ YUNUS Director