## Half Yearly Report





Reliance Insurance Company Limited Half Yearly Ended June 30, 2012 (Un-Audited)



## OFFICES

## **Head Office**

"Reliance Insurance House" 181-A. Sindhi Muslim Co-operative

Housing Society, Karachi

Mr. A. Razak Ahmed Chief Executive & Managing Director

Mr. Haroon A. Shakoor Chief Accountant & Company Secretary

Mr. Shahid Hussain Senior Vice President (Operations)

Mr. M. Amin Bawany Vice President (Marine & Accident)

Mr. Muhammad Ishaque Azim Vice President (Fire)

Mr. Sadruddin Hussain Vice President (Claims)

Mr. Ghulam Mujaddid Chief Manager (Accounts)

Mr. Abdul Rahim Patni Deputy Chief Manager (Reinsurance)

Mr. Muhammad Salim Memon Deputy Chief Manager (Investment/shares)

Mr. Muhammad Masood Ali

Deputy Chief Manager (I.T. Deptt.)

Mr. Muhammad Masood Alam Manager (Administration)

Mr. Mahmood Shuja Bajq

Internal Auditor

South Zone Offices & Branches

**Business Plaza Branch** 407, 4th floor, Business Plaza,

Off. I.I.Chundrigar Road, Karachi. Tariq Road Branch

Room No. A-2 & A-3. 1st Floor, Rahat Jo Daro, Plot No.172/L, Block-2, PECHS, Main Tariq Road, Karachi.

Namco Centre Branch 1-A, 5th Floor, Campbell Street, Karachi

Land Mark Plaza Branch 405, 4th Floor, Land Mark Plaza. Off. I. I. Chundrigar Road, Karachi.

M. A. Jinnah Road Branch 101, Japan Plaza, M. A. Jinnah Road, Karachi.

Hyderabad Branch

1st Floor, Al-Falah Chamber, Tilak Road, Hyderabad.

Sukkur Branch

Minara Road, Sukkur.

PABX 34539415-17 34539412 E-mail

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Direct

Direct

Direct

Direct

Extension

Extension

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reli-ins@cyber.net.pk. ric-re@cyber.net.pk. Web www.relianceins.com

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> 212 34550403 208

205 34539411 215

214 Extension:

Extension: 202

34539411 Direct Extension 206

Extension

Mr. Muhammad Igbal Dhedhi **Executive Vice President** 

Mr. Zafar A. Pasha

Executive Vice President

Mr. Igbal Umer Bawany Vice President

Mr. Muhammad Reza Rajani

Assistant Vice President

Mr. Abdullah Ahmed

Regional Manager Mr. Anees Memon Resident Representative Ph: Fax:

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Ph

Ph:

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(042) 37576032

(042) 35889260

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(053) 3522127

2626480

2615922

(041) 2621033

(041) 2412010

(051) 4854200

(051) 4580008

(091) 5284683

37354848

37589669



## North Zone Offices & Branches

Zonal Office	Lahore (North	20nol

4th Floor, Gardee Trust Building, No.2. Napier Road, Lahore.

Regional Office, Lahore 90-A/3, 1st Floor, Canal Park, Gulberg-II, Lahore.

Gulberg Branch House No.17-A. Block-E/1.

Gulberg-III, Lahore.

Al-Rehman Branch 2nd Floor, Al-Rehman Building, Regal Cinema Lane, 65, The Mall,

Lahore

Eden Centre Branch 321. Eden Centre.

43 Ghausal Azam Road, (Jail Road) Lahore

Garden Town Branch Suit No.17, 1st Floor, Shan Arcade, New Garden Town, Lahore.

Khan Plaza Branch

4th Floor, Khan Plaza. G. T. Road, Gujranwala. Model Town Branch

438/1-B. Mini Market. Model Town, Gujranwala. **Guirat Branch** 

Marhaba Tower (Top Floor) Opp. Ram Piary Mahal Near Fawara Chawk,. Gujrat.

Faisal Complex Branch 3rd Floor, Faisal Complex. Bilal Road, Civil Lines, Faisalabad.

Tai Plaza Branch Room No.16, 2nd Floor, Taj Plaza,

Kotwali Road, Faisalabad.

Rawalpindi Branch 3.3rd Floor, United Plaza.

Shamsabad, Murree Rd. Rawalpindi.

Peshawar Branch T-3 & 4. Bilour Shopping Plaza. 3rd Floor, Saddar Road,

Peshawar Cantt. Regional Office Multan

1st Floor, 5-Commercial Plaza, Mr. Syed Mohsin Bukhari Opp. Civil Hospital, Abdali Road, Assistant Manager Multan.

Mr. Sh. Khushnood Ashraf Executive Vice President

Mr. Fahd M. Barlas Vice President

Mr. Tehseen Ahmed Khan Executive Vice President

Mr. Nisar Ahmed Chughtai Senior Vice President

Mr. Ch. H.S. Asghar Vice President

Mr. Basit Anwar Butt Executive Vice President

Mr. Sohailuddin Zafar Assistant Vice President

Mr. Amjad Rafique Dhillo Branch Manager

Mr. Muhammad Nawaz

Mr. A. Maieed Abid Vice President

Mr. Muhammad Akhlag Vice President

Mr. Abdul Karim Siddigi

Vice President Mr. Abdul Salam Niazi

Vice President

Fax : Ph

PABX:

Direct:

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5250830

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## **OFFICES**

Khanpur Branch

Old Ghalla Mandi, Khanpur, Distt. Rahimyar Khan.

Hasilpur Branch

27-B, 1st Floor, Main Bazar, Hasilpur.

Sialkot Branch

Room No.4 & 5, 1st Floor. Mughal Plaza, Kutchery Road,

Sialkot.

Gojra Branch

P-132. Post Office Road.

Rahimyar Khan

Gulshan-e-Igbal

Mr. Abdul Razzak Choudhry

Vice President

Mr. Muhammad Shafi Anjum

Vice President

Mr. Ghulam Rasool Farrukh Zahidi Branch Manager

Mrs. Shahnaz Akhtar Branch Manager

Mr. Shamsul Haq Chaudhry Resident Representative

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## **COMPANY INFORMATION**

BOARD OF DIRECTORS ISMAIL H. ZAKARIA Chairman

**DIRECTORS** MOHAMMAD AMIN AHMED BAWANY

A. AZIZ AYOOB IRFAN ZAKARIA BAWANY

MOHAMMAD OMER BAWANY ZOHAIR ZAKARIA

AHMED ALI BAWANY

NOOR M. ZAKARIA ASHFAQ PATEL

ASHFAQ PATEL YASIN SIDDIK

CHIEF EXECUTIVE & MANAGING DIRECTOR A. RAZAK AHMED

CHIEF ACCOUNTANT AND

COMPANY SECRETARY HAROON A. SHAKOOR

ALAZIZ AYOOB

IRFAN ZAKARIA BAWANY Member ZOHAIR ZAKARIA Member

Chairman

Chairman

INVESTMENT COMMITTEE IRFAN ZAKARIA BAWANY ZOHAIR ZAKARIA

ZOHAIR ZAKARIA Member AHMED ALI BAWANY Member A. RAZAK AHMED Member

AUDITORS BDO Ebrahim & Co.
Chartered Accountants

Chartered / toodartains

**LEGAL ADVISOR** ABDUL SATTAR PINGAR

BANKERS HABIB BANK LIMITED
NATIONAL BANK OF PAKISTAN

MCB BANK LIMITED ALLIED BANK LIMITED UNITED BANK LIMITED

THE ROYAL BANK OF SCOTLAND

NIB BANK LIMITED BANK ALFLAH LIMITED

FAYSAL BANK LIMITED

HABIB METROPOLITAN BANK LIMITED THE BANK OF PUNJAB

JS BANK LIMITED

**REGISTERED OFFICE** 96-A, Sindhi Muslim Co-operative Housing Society, Karachi.

**HEAD OFFICE** Reliance Insurance House,

181-A, Sindhi Muslim Co-operative Housing Society,

P.O. Box No. 13356, Karachi-74400.

Phone: 34539415-17 Fax: 92-21-34539412 E-mail: reli-ins@cyber.net.pk

ric-re@cyber.net.pk Website: relianceins.com

SHARES REGISTRAR M/s. C & K Management Associates (Pvt.) Ltd.

404-Trade Tower, Abdullah Haroon Road, Near Hotel Metropole, Karachi-75530

Tel : (021) 35687839 & 35685930



## DIRECTOR'S REPORT

The Shareholders, Reliance Insurance Company Limited,

Your Directors are pleased to present before you the Half Yearly (Un-audited) Accounts for the period ended June 30, 2012.

During the period under review, your Company underwrote a Gross Premium of Rs.269.119 million as compared to Rs.254.163 million of the corresponding period of last year – an increase of 5.88%. The Net Premium Income stood at Rs.107.61 million as compared to Rs.111.413 million of last year – showing a decrease of 3.41%.

Net claims incurred, however, decreased from Rs.45.245 million to Rs.38.845 million as compared to corresponding period of last year, showing an improvement of 14.15%.

The investment income for the six months period was Rs.57.408 million compared to Rs.80.847 million to the corresponding period of last year.

Profit before tax for the period ended June 30, 2012 was Rs.47.036 million against Rs.78.347 million of corresponding period of last year. Earning per share stands at Rs.1.39 as compared to Rs.2.36 for the corresponding period of last year.

The economic indicators of the country are not very promising. Disturbed law and order situation, power shortages and load shading for longer duration has badly affected the business and industrial activities in the country. Inspite of the adverse scenario your management was able to achieve above results. Your Management will continue to strive hard to improve upon further performance with the hope that the Government would enforce policies to boost economic activities to meet challenges ahead and concentrate on improved Law and Order situation in the Country.

By order of the Board

(A.RAZAK AHMED)

Chief Executive & Managing Director

Karachi: 30th August, 2012.



## **REVIEW REPORT**

## **REVIEW REPORT TO THE MEMBERS**

## Introduction

We have reviewed the accompanying:

- condensed interim balance sheet;
- ii. condensed interim profit and loss account;
- iii. condensed interim statement of comprehensive income;
- iv. condensed interim statement of changes in equity;
- v. condensed interim statement of cash flows;
- vi. condensed interim revenue account;
- vii. condensed interim statement of premiums;
- viii. condensed interim statement of claims;
- ix. condensed interim statement of expenses; and
- x. condensed interim statement of investment income

together with the explanatory notes of RELIANCE INSURANCE COMPANY LIMITED ("the Company") as at and for the six months period ended June 30, 2012 (here-in-after referred to as the "condensed interim financial information"). Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this interim financial information based on our review.

## Scope of review

We conducted our review in accordance with the International Standards on Review Engagements 2410, "Review of Interim financial information performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the International Standard on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information as at and for the six months period ended June 30, 2012 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

## Other matters

Karachi: 30th August, 2012

The figures for the quarters ended June 30, 2012 and June 30, 2011 in the accompanying interim financial information have not been reviewed and we do not express a conclusion on them.

The financial statements for the year ended December 31, 2011 and for the half year ended June 30, 2011 were audited and reviewed respectively by another firm of chartered accountants who had expressed unqualified opinions vide their reports dated March 26, 2012 and August 24, 2011 respectively.

As part of our review of the condensed interim financial statements for the half year ended June 30, 2012, we also reviewed the adjustments described in note 13 that were applied to amend the financial statements for the year ended December 31, 2011 and for the six months period ended June 30, 2011. In our opinion, such adjustments are appropriate and have been properly applied. We were not engaged to audit, review, or apply any procedure to the financial statements for the year ended December 31, 2011 and for the six months period ended June 30, 2011 of the Company other than with respect to the adjustments and, accordingly, we do not express an opinion or any other form of assurance on the financial statements for the year ended December 31, 2011 and six months period ended June 30, 2011 taken as a whole.

CHARTERED ACCOUNTANTS



## CONDENSED INTERIM BALANCE SHEET (UN AUDITED)

AS AT JUNE 30, 2012	Notes	(Un Audited) As At June 30, 2012 Rupees	(Audited) As At Dec.31, 2011 (Restated) Rupees
Share Capital and Reserves		•	•
Authorised capital		500,000,000	500,000,000
Issued, subscribed and paid-up share capital Retained earnings General Reserves	9	318,939,720 126,904,040 90,000,000 535,843,760	318,939,720 106,488,467 90,000,000 515,428,187
Underwriting provisions Provision for outstanding claims (including IBNR) Provision for unearned premium Commission income unearned		869,394,620 253,332,554 28,138,291	188,020,711 248,462,632 28,851,158
Total Underwriting Provisions		1,150,865,465	465,334,501
Creditors and accruals			
Amounts due to other insurers/reinsurers Accrued expenses Other creditors and Accruals		64,458,628 1,131,240 46,844,536 112,434,404	57,653,423 1,859,270 68,551,518 128,064,211
Other liabilities			
Unclaimed dividend		107,491	107,491
TOTAL EQUITY AND LIABILITIES		1,799,251,120	1,108,934,390

## **CONTINGENCIES AND COMMITMENTS**

10

The annexed notes from 1 to 15 form an integral part of these financial statements.

Chairman

Director

Karachi: 30th August, 2012

(Un Audited)

As At June 30,

2012

Rupees

1,179,411

41,579,466

25,043,103

67,801,980

1,457,792

410,786,600

216,769,235

829,589,785

151,468,007

45,021,615

1,111,842

1,553,053

13,343,720

41,477,196

62,717,210

1,738,913

1,799,251,120

7,896,294

1,254,748,625

951,368

3.265.052

5,018,668



Cash and bank deposits

Loans (secured) To employees

**Current assets-others** 

Investments

**Fixed assets** Tangible

Cash and other equivalent

Current and other accounts

Premiums due but unpaid

Accrued investment income

Deferred commission expense

Prepaid reinsurance premium ceded

Furniture, fixtures and office equipment

Taxation - provision less payments

Trade deposits and prepayments

Sundry receivables

Land and buildings

Motor vehicles

Intangible Computer software

**TOTAL ASSETS** 

Amounts due from other insurers/reinsurers

Reinsurance recoveries against outstanding claims

Deposit maturing within 12 months

## CONDENSED INTERIM BALANCE SHEET (UN AUDITED)

AS AT JUNE 30,	, 2012

Notes

11

6

(Audited)

As At Dec.31.

2011 (Restated)

Rupees

54,681,745

25,043,103

79,824,276

406,540,759

214,582,758

136,531,530

150,788,640

558,414,514

14,046,021

8,325,947

38,542,735

60,914,703

1,108,934,390

Chief Executive & Managing Director

2,318,549

44,788,637

210,370

975,465

598,432

4.525,770

5,412,912

921,589

99,428

FORM GA



## **CONDENSED INTERIM PROFIT & LOSS ACCOUNT (UN AUDITED)**

FORM GB (Amount in Rs.)

	J.12 JJ, 25	· <u>-</u>		( <i>F</i>	amount in Re
		QUARTER EN	DED JUNE 30		
Fire	Marine	Motor	Misc.		Quarter
&	Aviation &			2012	ended June
Property	Transport			Aggregate	30, 2011
Перенту	Папорон			7139.03	Aggregate (Restated)
9,633,971	12,813,542	26,808,971	5,738,662	54,995,146	52,912,820
(1,116,221)	(3,713,107)	(15,469,659)	(294,751)	(20,593,738)	(24,273,609)
(4,138,561)	(5,497,194)	(11,500,862)	(2,458,660)	(23,595,277)	(19,632,586)
(1,998,485)	(1,429,904)	(3,943,074)	(325,473)	(7,696,936)	(7,267,558)
2,380,704	2,173,337	(4,104,624)	2,659,778	3,109,195	1,739,067
				(10,236,188)	20,498,21
				540,372	855,96
				(76,309)	,
				(9,510,216)	(5,038,084
				(16,173,146)	18,055,17
				(800,000)	(1,650,000
				(16,973,146)	16,405,17
		SIX MONTHS EI	NDED JUNE 30		

		SIX MONTHS E	NDED JUNE 30		
Fire & Property	Marine Aviation & Transport	Motor	Misc.	2012 Aggregate	Six months ended June 30, 2011 Aggregate (Restated)
24,454,261 (3,097,327) (10,470,323) (5,231,847)	24,677,833 (6,146,701) (10,566,047) (3,008,216)	51,010,345 (28,879,522) (21,840,561) (7,498,998)	7,468,362 (721,506) (3,197,650) 227,187	107,610,801 (38,845,056) (46,074,581) (15,511,874)	111,413,239 (45,245,810) (41,235,961) (16,453,679)
5,654,764	4,956,869	(7,208,736)	3,776,393	7,179,290	8,477,789

Fire & Property	Marine Aviation & Transport	Motor	Misc.	2012 Aggregate	Six months ended June 30, 2011 Aggregate (Restated)	
24,454,261	24,677,833	51,010,345	7,468,362	107,610,801	111,413,239	
(3,097,327)	(6,146,701)	(28,879,522)	(721,506)	(38,845,056)	(45,245,810)	
(10,470,323)	(10,566,047)	(21,840,561)	(3,197,650)	(46,074,581)	(41,235,961)	
(5,231,847)	(3,008,216)	(7,498,998)	227,187	(15,511,874)	(16,453,679)	
5,654,764	4,956,869	(7,208,736)	3,776,393	7,179,290	8,477,789	
				57,407,599	80,847,450	)

31,401,333	00,047,430
540,372	852,857
(410,470)	(113,983
(17,680,739)	(11,717,209
47,036,052	78,346,904
(2,700,000)	(3,000,000
44 000 050	75.040.00

47,036,052	78,346,904
(2,700,000)	(3,000,000)
44,336,052	75,346,904

1

44,336,052	75,346,904
06,488,467 44,336,052 23,920,479)	99,108,959 75,346,904

(2,500,000)(31,500,220)

140,455,643 126,904,040

> 2.36 1.39

FOR THE QUARTER AND HALF YEAR ENDED JUNE 30, 2012

Revenue Account Net Premium Revenue Net Claims Expenses Net Commission

Underwriting result

Investment Income Other Income Financial Charges General and administration expenses (Loss) / Profit before tax Provision for Taxation:

Current

(Loss) / Profit after tax

Revenue Account Net Premium Revenue

**Net Claims** Expenses Net Commission

## Underwriting result

Investment Income Other Income Financial Charges General and administration expenses Profit before tax Provision for Taxation: Current Profit after tax

**Profit and Loss Appropriation Account** Balance at Commencement of the Period Profit after tax for the period Cash dividend for the year 2011 7.5% Transfers to reserves (General Reserves) Bonus Shares issued for the year 2011 12.5%

Balance accumulated at the end of the period

Earnings per share-basic and diluted

The annexed notes from 1 to 15 form an integral part of these financial statements.

Chairman

Karachi: 30th August, 2012

Director

Chief Executive & Managing Director



# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN AUDITED) FOR THE HALF YEAR ENDED JUNE 30, 2012

	Quarte 2012	r ended . Rupees	June 30, 2011 (Restated)	Six mon 2012	ths ended Rupees	June 30, 2011 (Restated)
(Loss) / profit after tax	(16,973,	<b>146)</b> 16	,405,171	44,336,0	) <b>52</b> 75	5,346,904
Other comprehensive income	-		-	-		-
Total comprehensive (loss) / income for the period	(16,973,	<b>146)</b> 16	,405,171	44,336,0	<b>)52</b>	5,346,904

The annexed notes from 1 to 15 form an integral part of these financial statements.

Chairman

Director

Director

Chief Executive & Managing Director

64,094,041

99,108,959

40.682.523

34.664.381

(34,000,220)

140,455,643

41,621,361

64,867,106

106,488,467

44,336,052

(23,920,479)

126,904,040

64,094,041

438,610,709

40.682.523

34,664,381

513,957,613

450,561,081

64,867,106

515,428,187

44,336,052

(23,920,479)

535,843,760



Cash Dividend

## **CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN AUDITED)**

FOR THE HALF YEAR ENDED JUNE 30, 2012

	Share Capital	General Reserve	Unappro- priated Profit	Total
anuary 01, 2011 (as reported)	252,001,750	87,500,000	35,014,918	374,516,668

252,001,750

31,500,220

283,501,970

318.939.720

318,939,720

318,939,720

87,500,000

2,500,000

90,000,000

90,000,000

90,000,000

90,000,000

Balance as at January 01, 2011 (as reported) Correction of prior period error (Note 13)

Balance as at January 01, 2011 (restated)

Total comprehensive income for the period(as reported)

Correction of prior period error (Note 13)

Issuance of bonus shares and transfered to general reserve

Balance as at June 30 2011(restated) Balance as at January 01, 2012 (as reported)

Correction of prior period error (Note 13)

Balance as at January 01, 2012 (restated)

Total comprehensive income for the period

Balance as at June 30, 2012

The annexed notes from 1 to 15 form an integral part of these financial statements.

Chief Executive & Managing Director

Karachi: 30th August, 2012

Chairman



CONDENSED INTERIM STATEMENT OF CASH FLOWS	(UN AUDITED)	FORM GC
FOR THE HALF YEAR ENDED JUNE 30, 2012	2012	January to June 2011
Operating Cash Flow a) Underwriting activities	2012	(Amount in Rs.)
Premium received Reinsurance premium paid Claims paid Reinsurance and other recoveries received Commission paid Commission received	255,839,0 (149,251,80 (126,417,60 75,888,2 (32,858,2- 27,494,1	(104,864,934) (30) (76,069,614) (78) (34,871,026) (45) (39,484,389)
Net cash generated from underwriting activities		
b) Other operating activities Income tax paid General management expenses paid Other operating payments Loans advanced / repayment received Other payments on operating assets Other receipts in respect of operating assets Net cash used from other operating activities	50,693,6 (3,601,4' (46,074,5i (11,626,0i (536,2i (23,339,8: (930,5: (86,108,6i	72) 1,607,333 81) (41,235,961) 81) (6,719,985) 93) (321,900) 80) (417,624) 24) (1,278,374)
Net cash flow from all operating activities	(35,415,0	1,926,388
Investment activities Interest / Dividend received Payments for Investments Proceeds from disposal of investments Fixed Capital Expenditures Proceeds from disposal of fixed assets	23,451,6 (36,741,4 66,845,6 (7,548,9 1,716,6	32) (112,505,436) 607 102,051,239 39) (7,399,937)
Net cash flow from Investing activities	47,723,6	<u>3,920,856</u>
Financing activities Dividend paid Financial Charges	(23,920,4 <sup>-1</sup> ) (410,4 <sup>-1</sup> )	,
Net cash flows used in financing activities	(24,330,94	
Net (decrease) / increase in cash and cash equivalent	(12,022,29	96) 5,733,261
Cash & cash equivalent at the beginning of the period  Cash & cash equivalent at the end of the period	79,824,2 67,801,9	
Reconciliation to profit and loss Account	<del></del>	
Operating cash flow Depreciation / amortization expenses Financial Charges Profit on disposal of fixed assets Increase in assets other then cash (Increase) in liabilities other than running finance Investment Income Profit after taxation	(35,415,0 (5,149,8 (410,4 540,; 697,264,5 (669,901,1 57,407,5 44,336,6	40) (4,997,224) 70) (113,983) 872 852,857 558 50,604,223 57) (53,772,807) 80,847,450
Definition of Cash	with banks	
Cash in hand and at Bank, Stamps in hand and short term placements we Cash for the purposes of the Statement of Cash Flows Consists of:  Cash and Equivalents	vith banks 1,179,4 41,579,4	774,985 166 37,500,010
Current and other account Deposits Maturing Within 12 Months	25,043, <sup>2</sup> 67,801,9	25,000,000
The approved notes from 4 to 45 form on integral next of these finance	ial atatamanta	

The annexed notes from 1 to 15 form an integral part of these financial statements.

Chairman

Karachi: 30th August, 2012

Director

Chief Executive & Managing Director

# CONDENSED INTERIM STATEMENT OF PREMIUMS (UN AUDITED)

FOR THE HALF YAER ENDED JUNE 30, 2012 Business underwritten inside Pakistan

(Amount in Rs.)

				Quarter endec	d June 30				
	Unearned prei	mium reserve			7				Quarter ended
Fremium			Premium	Keinsurance	Prepaid Keins Premium   Ke	- Lemium	Insurance	2012	June 30,2011
written	Opening	Closing	earned	pepeo	Ceded	Ceded		Net Premium	Net Premium
					Opening	Closing	exbense	revenue	revenue

Direct and facultativ

Class

Jirect and facultative										
Fire and Property Damage	41,488,280	41,488,280 119,755,071 121,073,514 40,169,837 31,432,576 78,334,041 79,230,751 30,535,866 <b>9,633,971</b> 11,992,448	121,073,514	40,169,837	31,432,576	78,334,041	79,230,751	30,535,866	9,633,971	11,992,448
Marine, Aviation and Transport	$\Box$	66,755,671 68,769,108 70,737,937 64,786,842 50,842,036 61,914,463 60,783,199 51,973,300 <b>12,813,542</b> 16,060,428	70,737,937	64,786,842	50,842,036	61,914,463	60,783,199	51,973,300	12,813,542	16,060,428
Motor	27,269,147	27,269,147 48,484,591 48,455,503 27,298,235	48,455,503	27,298,235	488,852	996,927	966,515	489,264	488,852 996,927 966,515 489,264 <b>26,808,971</b>	23,975,516
Miscellaneous	10,247,323	10,955,403	10,955,403 13,065,600 8,137,126 3,551,075 9,334,931 10,487,542 2,398,464 <b>5,738,662</b>	8,137,126	3,551,075	9,334,931	10,487,542	2,398,464	5,738,662	884,428
Grand Total	145,760,421	247,964,173	253,332,554	140,392,040 86	86,314,539	150,550,362	151,468,007	86,314,539 150,550,362 151,468,007 85,396,894	54,995,146	52,912,820

	Six months ended	Julie 30,2011	revenue	
	2042	1	revenue	
	Ociocamonico	Vellisulalice	exbense	
	Drominm		Ceded Closing	
ended June 30	Proposid Roing	- chaid iveling	Ceded Opening	
Six Months end	Doinging	nellisurarice	papas	
Six	Drominm	Leillall	earmed	
	mium reserve	2 10010	Giosing	
	Unearned prer	2 11 10 10	Sherring	
	Drominm	Lielling	written	

facultative
Direct and

Class

חופנו מות ומנחומוועפ										
Fire and Property Damage	85,692,596	85,692,596 121,440,768 121,073,514 86,059,850 61,341,820 79,494,520 79,230,751 61,605,589 <b>24,454,261</b>	121,073,514	86,059,850	61,341,820	79,494,520	79,230,751	61,605,589	24,454,261	30,894,095
Marine, Aviation and Transport	$\overline{}$	113,882,485 67,472,643 70,737,937 110,617,191 85,790,135 60,932,422 60,783,199 85,939,358 <b>24,677,833</b> 31,059,079	70,737,937	110,617,191	85,790,135	60,932,422	60,783,199	85,939,358	24,677,833	31,059,079
Motor	52,020,142	52,020,142 48,519,105 48,455,503 52,083,744 1,072,112 967,802 966,515 1,073,399 <b>51,010,345</b> 47,696,771	48,455,503	52,083,744	1,072,112	967,802	966,515	1,073,399	51,010,345	47,696,771
Miscellaneous	17,523,918	17,523,918 11,030,116 13,065,600 15,488,434 9,113,718 9,393,896 10,487,542 8,020,072 7,468,362	13,065,600	15,488,434	9,113,718	9,393,896	10,487,542	8,020,072	7,468,362	1,763,294
Grand Total	269,119,141	248,462,632	253,332,554	248,462,632         253,332,554         264,249,219         157,317,785         150,788,640         151,468,007         156,638,418         107,610,801	157,317,785	150,788,640	151,468,007	156,638,418	107,610,801	111,413,239
The annexed notes from 1 to 15 form an integral part of these financial statements	rm an integral pa	rt of these finan	cial statements							

Chairman



Chief Executive & Managing Director

Karachi: 30th August, 2012

45,245,810

38,845,056

768,946,533

136,531,530 829,589,785

75,888,278

807,791,589

869,394,620

188,020,711

126,417,680

**Grand Total** 

# CONDENSED INTERIM STATEMENT OF CLAIMS (UN AUDITED) FOR THE HALF YEAR ENDED JUNE 30, 2012

Business underwritten inside Pakistan

(Amount in Rs.)

				ỡ	<b>QUARTER ENDED JUNE 30</b>	D JUNE 30					+
v	Claims	Outstanding Claim	ng Claims	Claims	Reinsurance and other	Re rec	insurance and other R overies in respect of outstanding claims	Reinsurance and other recoveries	2012 Net claims	Quarter ended June 30.2011	
		Opening	Closing		received	Opening	Closing		seuedxe	Net claims expenes	

Fire and Property [ Class Direct and facultative

Fire and Property Damage	36,180,840 107,468,192 81,672,975 10,385,623 32,768,923 94,442,469 70,942,948 9,269,402 1,116,221	107,468,192	81,672,975	10,385,623	32,768,923	94,442,469	70,942,948	9,269,402	1,116,221	2,545,459
Marine, Aviation and Transport 25,574,884 44,933,056 765,228,785 745,870,613 21,926,519 35,230,162 755,461,149742,157,506 3,713,107 4977,482	25,574,884	44,933,056	765,228,785	745,870,613	21,926,519	35,230,162	755,461,1497	42,157,506	3,713,107	4,977,482
Motor	20,895,803	24,756,850	18,901,762	20,895,803 24,756,850 18,901,762 15,040,715 1,782,000 2,692,944 482,000 (428,944) <b>15,469,659</b> 16,573,550	1,782,000	2,692,944	482,000	(428,944)	15,469,659	16,573,550
Miscellaneous	1,782,925	1,782,925 4,984,664 3,591,098	3,591,098	389,359	389,359 1,350,347 3,959,427 2,703,688	3,959,427	2,703,688	94,608	94,608 294,751	177,118
Grand Total	84,434,452	182,142,762	869,394,620	182,142,762 869,394,620 771,686,310	57,827,789	57,827,789 136,325,002 829,589,785 751,092,572 20,593,738	329,589,785 7	51,092,572	20,593,738	24,273,609

	Six months ended June 30,2011	Net claims expenes
	Ž	expenes
	einsurance Reinsurance and other recoveries in respect of and other outstanding claims recoveries	revenue
	and other respect of g claims	Closing
ED JUNE 30	Reinsurance and other recoveries in respect of outstanding claims	Opening
SIX MONTHS ENDED JUNE 30	Reinsurance and other recoveries	received
SIX IV	Claims Expenses	-
	ng Claims	Closing
	Outstanding Claim	Opening
	Claims Paid	

Direct and facultative								-		
Fire and Property Damage	48,849,321	48,849,321 105,390,785 81,672,975 25,131,511 43,348,908 92,257,672 70,942,948 22,034,184 <b>3,097,327</b>	81,672,975	25,131,511	43,348,908	92,257,672	70,942,948	22,034,184	3,097,327	4,986,167
Marine, Aviation and Transport	ansport 33,556,660		765,228,785	47,741,884 765,228,785 751,043,561 26,099,991 36,664,280 755,461,149 744,896,860 <b>6,146,701</b>	26,099,991	36,664,280 7	55,461,149 7	744,896,860	6,146,701	9,437,377
Motor	38,482,001	38,482,001 27,606,955 18,901,762 29,776,808	18,901,762	29,776,808	3,353,186	3,353,186 2,937,900 482,000 897,286 <b>28,879,522</b> 30,469,074	482,000	897,286	28,879,522	30,469,074
Miscellaneous	5,529,698	7,281,087	3,591,098	3,591,098 1,839,709	3,086,193 4,671,678 2,703,688 1,118,203 <b>721,506</b>	4,671,678	2,703,688	1,118,203	721,506	353,192

The annexed notes from 1 to 15 form an integral part of these financial statements

Chief Executive & Managing Director

Karachi: 30th August, 2012

Chairman

Class

(Amount in Rs.)

# CONDENSED INTERIM STATEMENT OF EXPENSES (UNAUDITED) FOR THE HALF YEAR ENDED JUNE 30, 2012

Business underwritten inside Pakistan Class

Commissions	Opening	Closing	Net	Other		Commission		
Paid or	Deferred	Deferred	Commission	management	underwriting	from	Net	Quarter Ended
payable	commission	commission	expenses	exbense	exbense	reinsurers	underwriting	June 30, 2011
				,			exbense	Net Underwriting
ro	q	ပ	d=a+b-c	9	f=d+e	5	h=f-g	expenses

	Quarter Ended June 30, 2011 Net Underwriting		6,724,573	8,163,376	12,325,325	(313,130)	26,900,144
		5	.'9	8	12,	(3	26,9
	Net underwriting expense	n I	6,137,046	6,927,098	7,635 15,443,936	2,784,133	31,292,213
	Commission from reinsurers	n.	8,416,708	4,265,707	7,635	749,165	13,439,215
NE 30	underwriting expense	2	14,553,754	11,192,805	15,451,571	3,533,298	44,731,428
<b>QUARTER ENDED JUNE 30</b>	Other management expense	•	4,138,561	5,497,194	11,500,862	2,458,660	23,595,277
QUARTER	Commission expenses	5	10,415,193	5,695,611	3,950,709	1,074,638	21,136,151
	Closing Deferred commission	•	32,287,279	3,114,203	7,268,325	2,351,808	45,021,615
	Opening Deferred commission	2	31,960,832	2,564,312	7,272,688	1,971,972	43,769,804
	Commissions Paid or payable	3	10,741,640	6,245,502	3,946,346	1,454,474	22,387,962

Marine, Aviation and Transport

Miscellaneous

Motor

**Grand Total** 

Fire and Property Damage

Direct and facultative

Commissions	Opening	Closing	Net	Other		Commission		
aid or	Deferred	Deferred	Commission	management	underwriting	from	Net	Six months ended
payable	commission	commission	expenses	expense	expense	reinsurers	underwriting	June 30, 2011
					,		expense	Net Underwriting
	۵	ပ	d=a+p-c	ø	f=d+e	5	h=f-g	expenses

Fire and Property Damage	22,347,074	22,347,074 32,687,603 32,287,279	32,287,279	22,747,398	22,747,398 10,470,323	33,217,721	17,515,551	17,515,551 15,702,170	17,782,333
Marine, Aviation and Transport	11,378,372	2,837,748	3,114,203	11,101,917	10,566,047	11,101,917 10,566,047 21,667,964	8,093,701	8,093,701 13,574,263	16,062,003
Motor	7,511,503	7,277,865	7,511,503 7,277,865 7,268,325		7,521,043 21,840,561	29,361,604	22,045	29,339,559	24,502,003
Miscellaneous	2,174,908	1,985,421	2,351,808	2,348,521	2,348,521 3,197,650	5,546,171	5,546,171 2,575,708 2,970,463	2,970,463	(669,959)
Grand Total	43,951,857	44,788,637	45,021,615	43,718,879	46,074,581	89,793,460	28,207,005	61,586,455	57,689,640

The annexed notes from 1 to 15 form an integral part of these financial statements

Chief Executive & Managing Director

Karachi: 30th August, 2012

Chairman

Class

Direct and facultative



## CONDENSED INTERIM STATEMENT OF INVESTMENT INCOME (UNAUDITED)

FOR THE HALF YEAR ENDED JUNE 30, 2012

**FORM GG** 

4.663.399

Quarter ended June 30, Six months ended June 30, 2012 2011 2012 2011

Rs.

4.737.621

## **Income from Non-Trading Investments**

Return on Government Securities

## Held to maturity

1,368,265	1,471,813	1,644,810	1,783,105
3,808,353	4,828,084	6,382,431	6,446,504
-	50,693	39,675	81,265
-	135,020	686,127	595,485
1,060,512	-	1,060,512	-
1,060,512	185,713	1,786,314	676,750
	1,368,265 3,808,353 - 1,060,512	1,368,265	1,368,265       1,471,813       1,644,810         3,808,353       4,828,084       6,382,431         50,693       39,675         135,020       686,127         1,060,512       1,060,512

2.440.088

## **Income from Trading Investments**

Held	for	trading	
------	-----	---------	--

Dividend income
Gain on sale of investments

Unrealized gain/(loss) on held for trading investments

4,273,135	6,049,892	16,797,005
(579,535)	1,360,868	10,443,750
18,732,063)	8,244,350	22,159,827
15,083,463)	15,655,110	49,400,582

3.356.271

Less:Investment related expenses

(66,590)

(170,688)

(161,728)

(195,587)

13,891,716

58,441,345 73,919,783

1,586,722

Net Investment Income transferred to P&L A/c.

(10,236,188)

20,498,219

57,407,599

80,847,450

The annexed notes from 1 to 15 form an integral part of these financial statements.

Chairman

Director

Director

Chief Executive & Managing Director



## NOTES TO THE ACCOUNTS INTERIM FINANCIAL STATEMENTS (UN AUDITED) FOR THE HALF YEAR ENDED JUNE 30, 2012

## STATUS AND NATURE OF BUSINESS

Operative Housing Society, Karachi,

Reliance Insurance Company Limited was incorporated in Pakistan as a public Limited Company on 4th November 1981 and is engaged in General Insurance Business. The shares of the Company are quoted on Stock Exchanges of Karachi and Lahore The registered Office of the Company is situated at 96-A, Sindhi Muslim Co-

## 2 **Basis of Presentation**

2.1 These condensed interim financial statements are presented in condensed form in accordance with the requirements of International Accounting Standard 34 "Interim Financial Reporting".

The disclosures made in these condensed interim financial statements have been limited based on the formats prescribed by the Insurance Rules, 2002 and approved accounting standards as applicable in Pakistan for interim financial reporting.

These condensed financial statements do not include all of the information required for full financial statements and should be read in conjunction with the financial statements of the company for the year ended December 31, 2011.

2.2 These condensed interim financial statements have been presented in Pak Rupees, which is the functional and presentation currency of the Company.

## **Basis of Measurement**

3

These condensed interim financial statements have been prepared under the historical cost convention except for certain financial assets and liabilities which are stated at fair value or amortized cost as applicable.

These condensed interim financial statements have been prepared under the accrual basis of accounting except for cash flow information.

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these condensed interim financial statements are in line with the audited annual accounts for the year ended December 31, 2011.

## 5 **Financial Risk Management**

The Company's financial risk management objectives and policies are consistent with those disclosed in the annual financial statements for the year ended 31 December, 2011.

## 6 **Taxation**

The provision for taxation for the half year and guarter ended June 30, 2012 has been made using the estimated

effective tax rate applicable to expected total annual earnings.

## 7 **Transactions with Related Parties**

Premium Underwritten

Premium Collected

Diviedend received

Claims Paid

Dividend paid

Related parties comprise of associated companies, entities under common control, entities with common Directors, major shareholders and key management personnel of the Company. Transactions with related parties are carried out at arm's length prices determined under "Comparable uncontrolled price method". Transactions with related parties

are as follows:

2012 2011 9.577.032 15.198.944 26.960.564 16.974.479 14,809,328 1,775,936

June

June

39.675 3.729.498

284.545.013

406,540,759

297,561,199

410,786,600



## 8 OPERATING FIXED ASSETS AND DEPRECIATION

These are stated at cost less accumulated depreciation. Depreciation is charged to profit and loss account using the reducing balance method.

Depreciation on assets is charged from the month of addition while no depreciation is charged for the month in which assets are disposed off.

Maintenance and normal repairs are charged to profit and loss account as and when incurred. Major renewals and improvements are capitalized and the assets so replaced, if any, are retired.

## 9. SHARE CAPITAL

Invoctment

Held for trading

Issued, subscribed and paid up capital

June30 ,	December 31,	June 30,
2012	2011	2012
(Number 1,156,680	of Shares) 1,156,680	11,566,800
30,737,292	<u>30,737,292</u>	<u>307,372,920</u>
31,893,972	31,893,972	318,939,720

## 10. Contingencies and Commitments

10.1 There are no material contingencies existing at the Balance Sheet date

The investments comprise of the following:		June 30, 2012	December 31, 2011
Held to maturity	11.1	99,462,478	100,528,009
Available for sale		17,493,596	26,258,923
Provision for impairment		(3,730,673)	(4,791,186)
	11.2	13,762,923	21,467,737

11.1 Pakistan Investment Bond (PIB) of Rs.26.00 million and GOP Ijara sukuk for the face value of Rs. 17.5 million are placed as statutory deposit with State Bank of Pakistan in accordance with the requirement of Section 29 (2) (a) of Insurance Ordinance. 2000.

**11.2** The market value of investment in Shares & Securities as on 30th June 2012, was Rs.14.406 million (as at 31st December 2011, Rs.22.388 million)

		Six months e	nded June 30,	Quater ended	June 30,
		2012	2011 Restated	2012	2011 Restated
12.	Earnings Per Share –Basic And Diluted				
	Profit after tax for the period	44,336,052	75,346,904	(16,973,146)	16,405,171
	Weighted average number of shares during the period	31,893,972	31,893,972	31,893,972	31,893,972
	Earning per shares-basic and diluted	1.39	Restated <b>2.36</b>	(0.53)	Restated 0.51

- 12.1 Earnings per share for the six month ended June 30, 2011 and the quarter ended June 30, 2011 have been restated in accordance with the requirements of International Accounting Standard 8 "Accounting Policies, Changes in Accounting Estimates and Errors" on account of correct treatment of investments. See note 13.
- 12.2 No figures for diluted earnings per share has been presented as the Company has not issued any instrument which would have an impact on earnings per share when exercised.



## 13. PRIOR PERIOD ERROR

During the period, the Company has corrected the accounting treatment for held for trading investments to conform to the requirements of IAS 39 "Financial Instruments-Recognition and Measurement" and restated retrospectively as per the requirements of IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors". As a result of the abovementioned restatement, investments and unappropriated profit as at December 31, 2011 and December 31, 2010 are higher by Rs. 64.867 million and Rs. 64.094 million respectively, and profit and investment income for the six months period ended June 30, 2011 are higher by Rs. 34.664 million. Further, earnings per share for the six months ended June 30, 2011 is higher by Rs.0.93 per share.

## 14. Date of Authorization for issue

These financial statements have been authorized for issue on 30th August 2012, by the Board of Directors of the Company.

## 15. General

Figures have been rounded off to the nearest rupee.

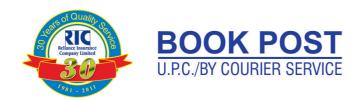
Chairman

Director

Director

Chief Executive & Managing Director

Karachi: 30th August, 2012



If undelivered please return to:



## Reliance Insurance Company Limited SHARES DEPARTMENT

SHARES DEPARTMENT
"Reliance Insurance House"
181-A. SINDHI MUSLIM CO-0

181-A, SINDHI MUSLIM CO-OPERATIVE HOUSING SOCIETY, KARACHI-74400

PHONES: 4539415-417

