



Annual Report 2009

thus enlarging community wealth and leading to the purchase of tractors, trucks Mehran's corporate prosperity has translated life-style of farmers and employees, growth of into an attractive growth in the region of its presence. townships, stronger health and educational and jeeps by farmers. infrastructure and increase This has been increasingly reflected in the improved in rural entrepreneurship

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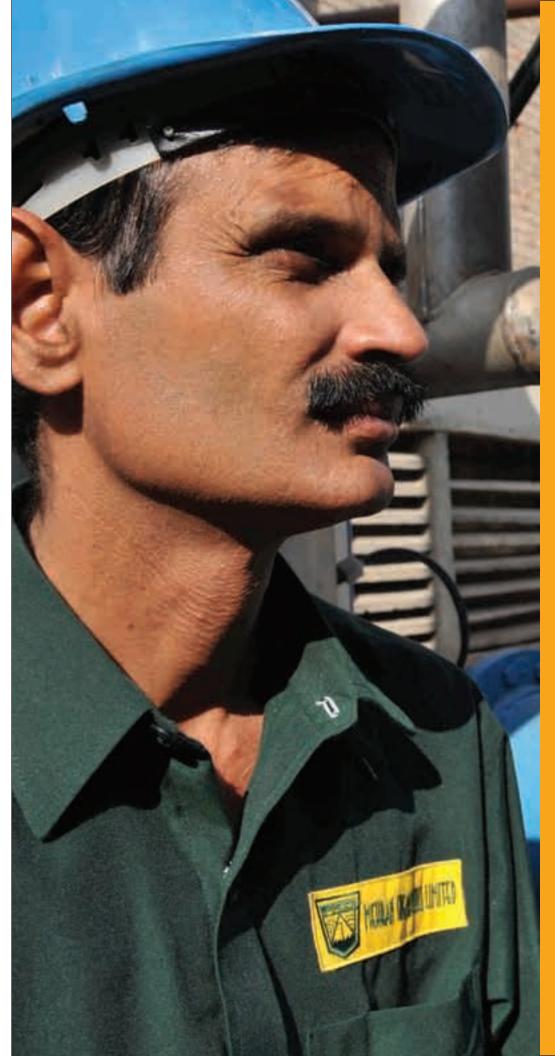
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# Vision

Focusing on customer and shareholder satisfaction with challenging spirit and flexibility, we are dedicated to have an eminent position in manufacturing and supplying quality white refined sugar and allied products and thereby play a vital role in the social and economic development of the country.

### Mission

#### Preamble

The management of the Company has laid down various principles to achieve its objective. Concerted efforts are pledged for such accomplishment.

#### **Basic Purpose**

The basic purpose of Enterprise is to perpetuate as a Public Limited Company engaged in manufacturing and marketing white refined cane sugar, food products, sugar by-products and other products wherein management or sponsors have expertise. In addition we preserve to assume a leadership position

#### What We Do

Our main business area is the production of refined cane sugar and sugar by-products. We recognize the value to technological improvement keep in step with the latest innovations and developments in our field. We believe in modern management practice and use latest techniques. We constantly train our people and



in related industry regarding quality of the product, cost effectiveness, turnover and technology.

keep them highly motivated as they are our most important assets. We strongly believe in integrity of Mehran depends on integrity of each one of its employees. We consider our farmers who are our raw material suppliers as the most important part of our business.

We believe in diversification through improved manufacturing facilities and equity participation.





### **Corporate History**

1965 The Company is incorporated as a public limited company.

1968 Shares of the Company are listed on the Karachi Stock Exchange.

Plant commences trial production with a crushing capacity of 1,500 TCD. Complete plant is procured from M/s Mitsubishi Japan.

1978 Steady re-engineering increased crushing capacity to 3,500 TCD.

1983 Recognized by the Karachi Stock Exchange as one of the Top 25 Companies for the first time.

1986 Again selected by the Karachi Stock Exchange for its Top 25 Company Award.

1994 Company starts commercial production of second parallel milling unit, thus increasing crushing capacity to 7,000 TCD.

1998 The Company is awarded ISO-9002 - QMS Certification.

2001 The Company is a Rs. 1 Billion Company with respect to sales.

2004 Company makes a substantial long term investment in Unicol Limited -An Ethanol Distillery. Where by the Company by-product, Molasses will be used to make industrial and fuel ethanol.

2006 The Company crosses the Rs. 2.0 Billion sales milestone.

2007 The joint venture distillery-Unicol Limited commenced commercial production.

2008 Record highest sugar production of 70,558 M.tons

2009 Turnover and profit are highest in the Company's history.







## Company Information

#### **Board of Directors**

Mr. Mohammed Kasim Hasham, Chairman

Mr. Mohammed Ebrahim Hasham, Chief Executive Officer

Mr. Mohammed Hussain Hasham

Mr. Khurram Kasim

Mr. Ahmed Ebrahim Hasham

Mr. Muhammad Iqbal

Mr. Abdul Razzag Usman

#### **Audit Committee**

Mr. Mohammed Hussain Hasham, Chairman

Mr. Khurram Kasim

Mr. Muhammad Igbal

### Chief Financial Officer &

Mr. Muhammad Hanif Aziz, FCMA, FCIS

#### Auditors

M/s. Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants

Internal Auditors M/s. Shekha & Mufti Chartered Accountants

#### Cost Auditors

Haroon Zakaria & Company Chartered Accountants

Legal Advisor Sayeed & Sayeed Advocate & Legal Consultants

### Bankers

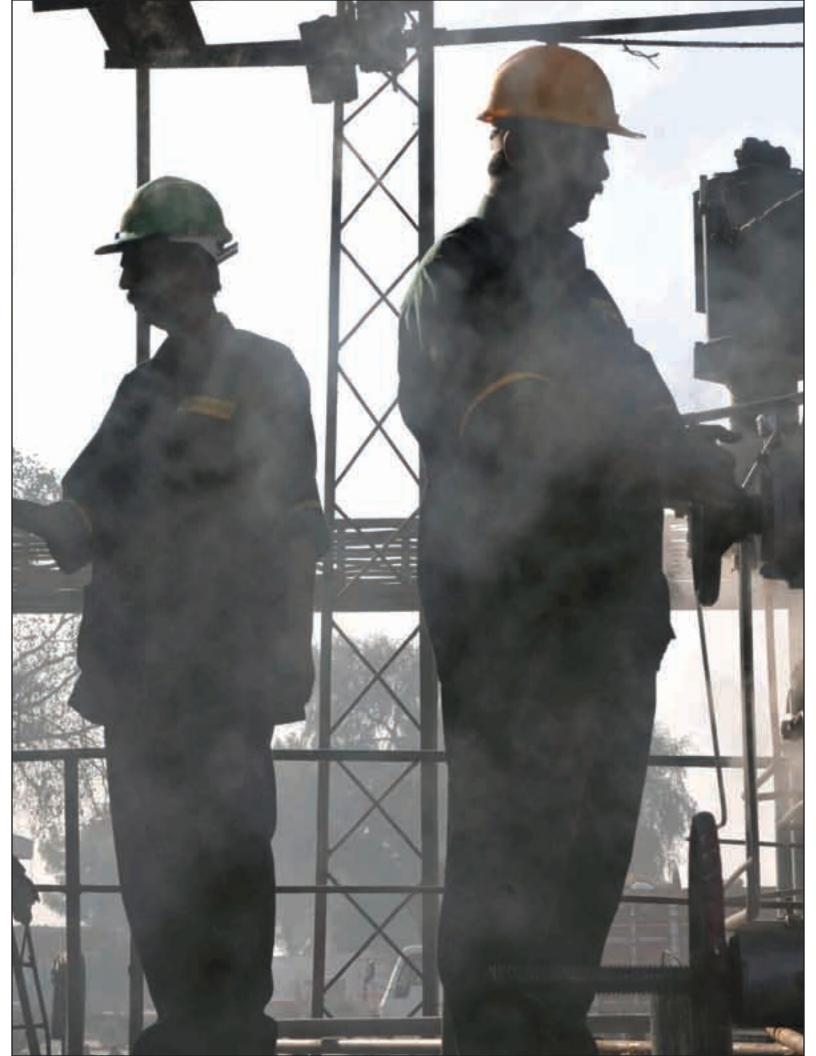
MCB Bank Limited Bank Alfalah Limited Bank Al Habib Limited Al Baraka Islamic Bank

#### Registered Office

Adamjee House, 8th Floor, I.I. Chundrigar Road, Karachi Tel (92-21) 32417131-4 Fax (92-21) 32416477 Fax URL www.mehransugar.com

Tando Adam Road, Distt. Tando Allahyar (92-22) 3890856, 3890407, 3891984 Tel

(92-22) 3890568







### Corporate Profile

DATE OF INCORPORATION December 22, 1965

DATE OF COMMENCEMENT OF BUSINESS March 19, 1966

START OF COMMERCIAL PRODUCTION January 1969

DATE OF BMR & EXPANSION 1993-1994

INSTALLED CAPACITY 7,000 Tons Cane Crushing Per Day

TOTAL LAND AREA 118 Acres

PERMANENT EMPLOYEES 340

#### **OFFICES**

HEAD OFFICE Adamjee House, I. I. Chundrigar Road, Karachi

MILLS Tando Allahyar (40 Km From Hyderadad)

FACILITIES AT THE MSM STAFF COLONY Housing 96 Family Homes For Executives And Workers

POPULATION OF THE STAFF COLONY Approximately 581

CHILDREN AT DAOOD MEMORIAL SCHOOL 434

#### OTHER FACILITIES

- Mosque
- Clinic with Ambulance
- Daood Memorial School for Children of MSM Employees as well as Children of nearby Town
- Recreation Centres equipped with Indoor Games, TV, Videos, Dish Antennas and other facilities for Executives, Workers and Ladies
- Cricket Ground, Tennis Court, Park and Rose Garden, School/ College Bus facility
- Private Electric Generator for Uninterrupted Power Supply
- Clean Water Supply with UV Filters
- Transport Facility for City and Adjoining Areas
- Newly constructed Accommodation for Officers and Company Guests with all facilities



### Statement of Value Added

	2009 (Rupees)	Percentage
WEALTH GENERATED Net revenue Expenses	2,692,040,450 1,954,715,142	
Wealth generated	737,325,308	100%
WEALTH DISTRIBUTED		
To Government Sales Tax, Income Tax, Road Cess	313,064,537	43%
To Employees Salaries, Benefits and Other related cost	121,461,505	16%
To Providers of capital Mark-up on borrowed funds Shareholders as Dividend and bonus shares	65,333,093 43,804,800 109,137,893	9% 6% 15%
Retained with the business Depreciation Retained Profit	36,496,650 157,164,723 193,661,373	5% 21% 26%
	737,325,308	100%



## Six Years' Review at a Glance

	2009	2008	2007	2006	2005	2004
Operational Trends Sugarcane crushed - M.Tons Sugar produced - M.Tons Sugar produced - Raw Sugar (M.Tons) Average sucrose recovery - % Crushing days Average crushing per day - M.Tons	538,930	741,383	589,378	496,873	341,738	668,262
	55,678	70,558	50,796	47,296	32,021	58,868
	-	-	-	4,280	7,485	-
	10.33	9.51	8.63	9,46	9.38	8.80
	113	136	138	114	106	131
	4,769	5,451	4,271	4,359	3,224	5,101
Balance Sheet Share capital Reserves Shareholders' equity Non current liabilities Current liabilities Total equity & liabilities	118.13 215.55 333.68 302.60 482.16 1,118.44	98.44 77.35 175.79 303.40 712.40 1,191.59	Rupees in 98.44 19.97 118.41 325.17 320.05 763.63	98.44 131.36 229.80 251.29 326.37 807.46	98.44 51.51 149.95 276.56 397.99 824.50	98.44 59.00 157.44 263.02 530.17 950.63
Fixed assets Non current assets Current assets Total assets	512.17	425.34	419.79	394.31	410.79	421.34
	176.22	177.43	137.10	122.86	95.85	91.34
	430.05	588.82	206.74	290.29	317.86	437.95
	1,118.44	1,191.59	763.63	807.46	824.50	950.63
Financial Trends Turnover Gross profit / (loss) EBITDA Operating profit / (loss) Pre-tax profit / (loss) After-tax profit / (loss) "Capital Expenditure (additions during the year)"	2,692.04 393.07 347.52 271.40 245.69 175.91 92.74	1,439.29 118.58 138.89 68.83 60.56 57.38	Rupees in 1,485.94 (7.36) (18.30) (46.82) (110.36) (86.78) 32.58	million 2,259.62 188.49 178.98 145.86 98.92 79.85	1,273.64 65.26 67.23 34.38 4.68 (7.49) 52.67	818.62 33.43 73.43 (13.86) 30.30 12.38 68.55
Cash Flows Operating activities Investing activities Financing activities Cash and cash equivalents at the end of the year	292.07 (129.79) (65.64) (69.18)	54.32 (59.25) (76.01) (165.83)	Rupees in 44.33 (75.58) 94.37 (84.89)	million 22.88 (43.25) (23.29) (148.00)	28.47 (25.83) (29.79) (104.34)	44.38 (131.71) 103.93 (73.52)
Profitability Indicators Grosss profit ratio (%) Net profit ratio (%) Return on shareholders' equity (%)	14.60	8.24	(0.50)	8.34	5.12	4.08
	6.53	3.99	(5.84)	3.53	(0.59)	1.51
	52.72	32.64	(73.29)	34.75	(5.00)	7.86
Operating profit / (loss) on capital employed (%) Return on total assets (%) Weighted average cost of debts (%) EBITDA margin (%)	42.65	14.36	(10.55)	30.32	8.06	(3.30)
	15.73	4.82	(11.36)	9.89	(0.91)	1.30
	24.34	13.02	18.35	17.12	11.68	5.65
	12.91	9.65	(1.23)	7.92	5.28	8.97
Capital Efficiency Inventory turnover ratio Inventory turnover in days Debtor turnover ratio Debtor turnover in days Total assets turnover ratio Fixed assets turnover ratio Operating cycle in days Capital employed turnover ratio	14.11	3.02	10.95	12.68	5.15	4.74
	26	119	33	28	70	76
	24.01	47.17	47.82	38.99	87.72	48.57
	15	8	8	9	4	7
	2.41	1.21	1.95	2.80	1.54	0.86
	5.26	3.38	3.54	5.73	3.10	1.94
	40	127	40	38	74	83
	4.23	3.00	3.35	4.70	2.99	1.95

	2009	2008	2007	2006	2005	2004
Investment Trends Earnings / (loss) per share Break-up value per share Market value per share at	14.89 28.25	5.83 17.86	(8.82) 12.03	ees 8.11 23.35	(0.76) 15.23	1.26 15.99
the year end Price earning ratio at the year end Cash Dividend % Bonus Shares %	55.00 3.69 35.00 30.00	28.25 4.85 - -	15.30 (1.74) - -	25.00 3.08 25.00	20.00 (26.28) - -	21.00 16.70 - -
Financial gearing Debt: Equity Ratio Interest cover ratio (%)	21 : 79 4.76	38 : 62 2.39	49 : 51 (0.91)	16 : 84 3.11	28 : 72 1.16	34 : 66 3.55
Liquidity ratio Current ratio Quick ratio/Acid test ratio	0.89 : 1 0.35 : 1	0.83 : 1 0.21 : 1	0.65 : 1 0.28 : 1	0.89 : 1 0.46 : 1	0.8 : 1 0.29 : 1	0.83 : 1 0.22 : 1
Value addtion Employees as remuneration Government as taxes Financial charges to providers	121.46 313.06	94.29 162.67	Rupees in 1 81.75 207.38	million 81.01 321.21	66.73 159.08	62.63 149.07
Financial charges to providers of finance Shareholders as dividend and bonus Retained within the business	65.33 43.80 193.66	43.64 0.00 92.07	57.77 0.00 (52.50)	46.94 24.60 112.96	29.70 0.00 25.36	11.88 0.00 20.75

### Raw Material

Sugarcane (Saccharum) is a genus of 6 to 37 species (depending on taxonomic interpretation) of tall grasses (Family Poaceae, tribe Andropogoneae) native to warm temperature to tropical regions of the Old World. They have stout jointed fibrous stalks that are rich in sugar and measure 2 to 6 meters tall. All of the sugarcane species interbreed, and the major commercial cultivars are complex hybrids.

### **Products**

Mehran has been producing sugar and molasses since four decades. Since 2007 the Company is also involved in the production of ethanol. This has added further diversity to our product base.





### Sugar

A carbohydrate product of one, two or more groups of saccharose. Sugar was first extracted in North America in 1689 using sugarcane



### Ethanol

It is also called alcohol ethyl alcohol or fuel alcohol. It is fermentation of molasses. Ethanol is a colorless, volatile liquid with pungent taste. It can be mixed with water and used in alcoholic beverages. Fuel ethanol can be mixed

### Molasses

It is the thick liquid left after the sucrose has been manufacturing. Molasses is the syrup from which no

# Role of the Pakistan Sugar Industry in Rural Sector Development

The sugar industry contributes significantly to social development and welfare in the country through its central role as a service provider to rural communities.



- Second largest agro processing industry in Pakistan.
- Location of the sugar industry has been the major contributor in transformation of the rural lands into a semi-urban oasis. By its locational feature in rural area, several self sustaining service areas have been opened up. No other industry can be a fountain of Socio-economic uplift as the sugar industry happens to be in the rural sector. Due to sugar mills sites in thick rural places, modern facilities of life such as schools, dispensaries, markets and utilities like electricity, telecommunications and transports have flourished.
- Generates revenue to the sugarcane growers to the tune of Rs. 100 billion with further revenue of Rs. 6 billion to the transporters & carriage contractors.
- Provides employment to about 1.5 million workers directly and indirectly, 95% of whom are in the rural areas of Pakistan.
- Its raw material base provides a remunerative income for nearly to half a million (500,000) farmers.
- It catalyses rural infrastructure creation, necessitated by the speedy delivery of cane to the factory. For instance, it facilitates road building around each factory that connects farms to the factory. Annually the Pakistan sugar industry contributes Rs. 500 million in the form of road cess.
- It acts as a principal economy-driver of its rural catchments area: nearly 85 percent of the total annual expenses incurred by a sugar company are dispensed within its hinterland.
- Due to the economic activity in the area, property prices within the sugar mills 25 mile radius, also known as the operational area, are much higher, compared to adjoining areas of the rural sector.

### Mehran Sugar Mills Role in Rural Sector Development

Over the years, Mehran has propagated an increased planting of cane through the following initiatives; timely remuneration, wider irrigation coverage, seed distribution and advanced planting techniques.

- a) Multiple ratooning.
- b) Frontline demonstrations on various techniques of sugarcane production. Thereby helping the farmer get higher yields and a better rate of return.
- c) Bio-manure production, which reduces cost of fertilizer application.
- d) Multiplication of high sucrose and early maturing varieties.
- e) Propagated drip irrigation system in sugarcane fields. One of the first mills to do so. Used foreign technical collaboration.
- f) Made and distributed Trichogramma cards and Crysopa cards through in-house bio Lab. Incidence of pest and disease minimized to produce healthy crops.
- g) Replacement of old and deteriorating varieties with new and high yielding ones.
- h) Irrigation facilities increased in the area.

Today our 25 mile cane zone, also known as the operational area, is one of the most denselv populated cane zones in the country, thus giving us a core advantage over our competitors.



# Directors' Report to the Shareholders

It gives me immense pleasure to present the audited financial results of the Company for the year ended September 30, 2009.

#### **Economic Review**

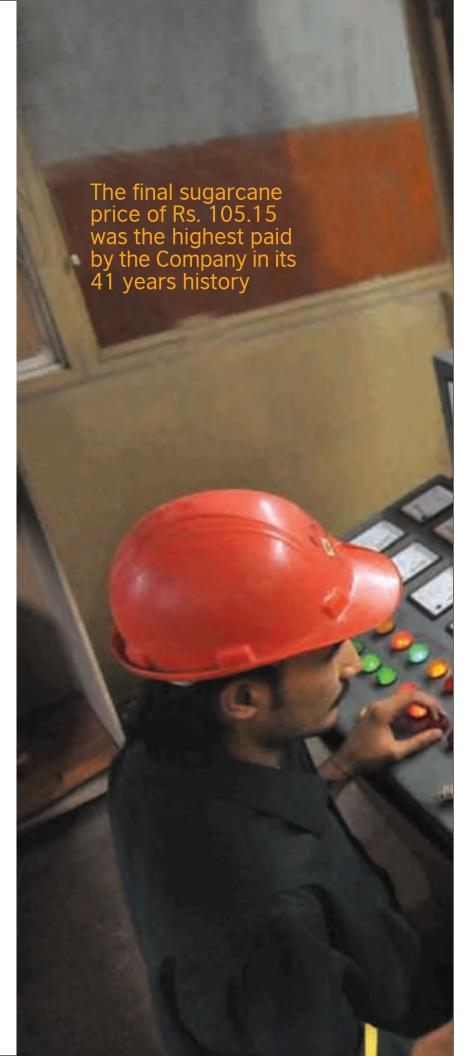
After several years of expansion, Pakistan's economy faced contraction due to extreme volatility on both internal and external fronts. After showing an initial resistance, many emerging economies showed stress in their foreign exchange, stock and sovereign debt markets. Exchange rates came under pressure in all regions, leading to a combination of depreciation and depletion of foreign reserves. In response to these challenges, Pakistan's economic managers resorted to policy measures and embarked upon macro economic stabilization program with the International Monetary Fund's support to arrest galloping inflation, deteriorating external balances, spillover affect of international economic crises, and supply shocks, especially in case of energy shortage. All these factors led to slow down of economy and increased cost of doing

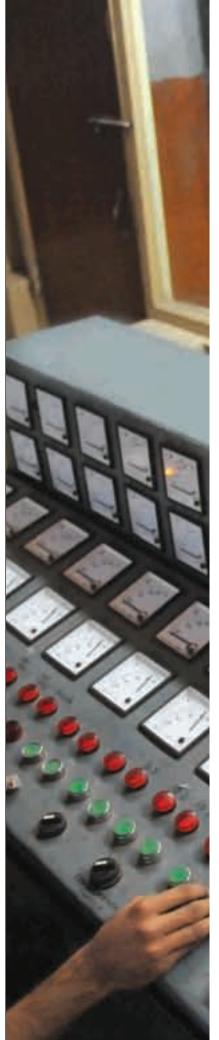
The effects of these challenges necessitated some remedial actions, which as a result curtailed the growth momentum with real GDP growth rate reduced to 2% against previous year's growth rate of 4.1%.

#### **Industry Review**

The Sindhh Government notified a price of Rs.81/40 kgs which was Rs. 63/40kgs in season 2007-2008, showing an increase of 28.5 %. This was a positive move by the government to motivate growers to bring more sugar cane area under cultivation. A comparatively small crop, which ended up being 36 % less than last year, led to an immense price war between mills in a bid to procure sugarcane. The higher cane prices were to an extent absorbed by mills due to better selling prices of sugar, which escalated primarily due to the local as well as global sugar shortage. The final sugarcane price was the highest paid by the Company in its 40 year history! We hope such lucrative returns for our growers will encourage further crop cultivation and eventually lead to a rebound in crop production, which is expected for season 2010-2011.

The national sugar production closed at 3.206 million metric tons as compared to





4.740 million tons last year, thus being 32.5 % lower. The country throughout the year continued to face tightness in supplies. Inclusive of 300,000 tons of carry over stocks of Trading Corporation of Pakistan (TCP), total availability was not sufficient to cover the annual national demand of 4.2 million metric tons.

The Trading Corporation of Pakistan was mandated to import refined sugar to plug the deficit. However, since neighboring India and key exporter Brazil both had much lower sugar production, securing supplies became difficult and the world market continued to escalate. The London sugar market moved from \$ 328 / ton in November 2008 to \$ 619 / ton in October 2009 thus increasing by 88.71%.

Since Pakistan's sugar market has no import restrictions and duties, the market has a strong co-relation to international market movements. Thus, the significant rise in international prices pushed domestic prices to escalate as well. Prices however continued to remain below import replacement levels, thus not allowing private importers to step in and plug the shortage.

The immense hue and cry over high sugar prices (reasons for which have been explained earlier), forced the government and the Supreme Court to get involved in the matter. The Honorable Supreme Court, in continuation to the Lahore High Court decision on September 07, 2009, to sell sugar at Rs.40/kg decided that a 30/70 sales formula should be followed.

After several hearings, the apex court finally instructed mills to supply 30% of their unsold stocks to end users at Rs.40/kg. This arrangement was mandated till November 30th 2009, after which the government would announce new policy with consensus of all stakeholders for the next crushing season. Your Company followed the order in letter and spirit and set up retail outlets selling sugar all across its district at Rs. 40/kg.

In an effort to control the rising trend in sugar price, the government also reduced the sales tax on sugar by 50%, from Rs. 4.62- to Rs 2.31 -/kg, w.e.f. 23.08.2009.



To continue our energy saving plan, our 80 Ton boiler was completely automated and all motors were replaced with Efficiency 1. grade, invertor based motors which were imported from ABB, Denmark/ Finland.



The condenser station was replaced completely. The New condensers are fully automated and will help save the Company 800 kw of electric load.

#### **Operational Highlights**

	2006-09	2007-06
Season started	14/11/2008	15/11/2007
Season closed	06/03/2009	29/03/2008
Duration-Days	113	136
Crushing-M.Tons	538,930	741,383
Sucrose Recovery %	10.33	9.51
Sugar Production-M.Tons	55,678.00	70,557.50
Molasses Production-M.Tons	24,532.00	36,250.00
Molasses Recovery %	4.55	4.89

2008 00

As we know the overall sugar production in the country was lower as compared to last season. The sugar production in Sindh was 31.2% lower than the previous season. Mehran's sugar production was also lower however by 21.09% thus increasing our market share in Sindh from 4.97% to 5.7 %. The main reason for this was our improved sucrose recovery which allowed higher sugar production.





new fibrizer at its milling tandem. This will help crush cane more efficiently and

2007 08

Your Company's focus on developing and procuring only quality sugarcane in the area has started paying dividends. We have been continually stating that for a mill in Pakistan to be consistently profitable it needs to maintain an overall recovery above 10%. Due to consistent efforts in field and factory, we have been able to drastically increase sucrose recovery in the last 3 years. Your Company realizes that the farmer is our partner in business. We thus have an extensive development policy to ensure that the farmer gets market based prices and prompt payment

YEAR	RECOVERY %	Increase in Recovery (%)	Recovery Ranking (Sindh 26 Mills)
2006-07 2007-08 2008-09	8.63 9.51 10.33	10.20 8.62	21 9 4

We have kept a target of 10.5 % for season 2009-2010. These recovery numbers bring us at par with the most efficient mills in the country and give us a comparative advantage as the national average for 08-09 and 07-8 is 9.45 % and 8.98 % respectively. The challenge going ahead would be to continually improve this positive recovery trend and look at highest recovery trends in neighboring countries like India and China which have (in certain regions) been able to achieve between 12 -13 % recoveries. The recovery percentage trend in some major sugar cane producing countries during last three years is given below:

	Brazil	China	India
2008-09	12.86	12.86	9.56
2007-08 2006-07	13.56 13.50	12.50 11.52	10.55 10.16
2000 07		11.52	10.10

Source: F.O. Licht

In our continual effort to improve recovery, production efficiency and energy conservation the Company did a capital expenditure of Rs.125 million. It is expected that after this expenditure we will be able to reduce our sugar losses and be energy efficient whereby we can save considerable quantities of bagasse which should bring substantial revenue to the Company. The results in early operation of season 2009-2010 are optimistic.

#### Financial Highlights

Amount in Rs. (000)	2008-09	2007-08
Turnover Sales Tax/Excise Duty Gross Profit Pretax Profit After tax Profit Cash Dividend Paid Stock Dividend Issued	2,692,040 304,595 393,068 245,740 177,220 22.5% 20%	1,439,288 154,847 118,577 60,565 57,376 Nil Nil

Turnover increased by 87%. This was since 7,058 tons of last years' stock was sold in the first quarter. Also, despite lower production, the average price of sugar and molasses sold was 45.96 % and 89.34 % higher respectively, as compared to last year.

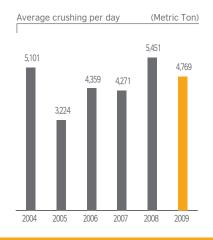
In our continual effort to improve recovery, production efficiency and energy conservation the Company invested Rs.125 million in Plant & Machinery.

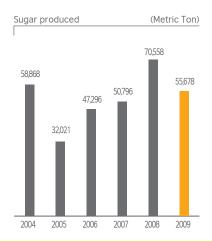
Pre Tax profit increased by 306% and after tax profit increased by 209%.

The higher profit can be attributed to the following reasons:

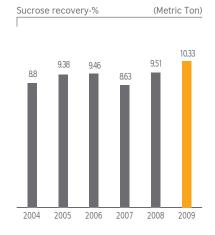
- Increase in sucrose recovery from 9.51% to 10.33%; Just to measure, this additional gain in recovery led to an increase in revenue of Rs.137.04 million.
- Higher sales value of sugar lying at cost from last financial year, which brought a profit of Rs.61.71 millions.
- Profit of Rs.39.62 million from Unicol Limited
- Profit of Rs.10.35 million from Investments

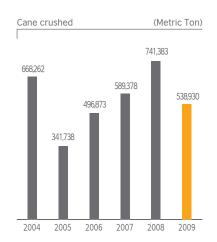
### **Operational Highlights**



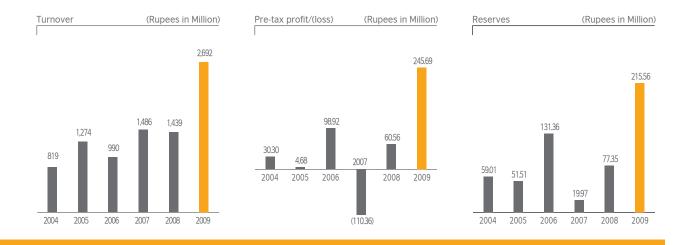


Increase in sucrose recovery from 9.51 % to 10.33% led to an increase in revenue of Rs. 137.04 million.

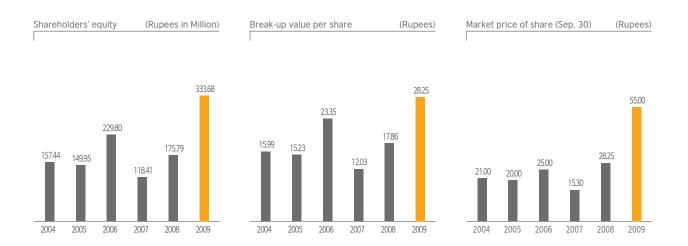




### Company Performance at a Glance



Pre Tax profit increased by 306% and after tax profit increased by 209%.



#### **Unicol Limited**

Some important statistics relating to Unicol are given below:

	2008-09	2007-08
	Amount (Rs.)	Amount (Rs.)
Sales Profit before Tax Profit after Tax Earnings per share	1,276,293,896 131,720,794 118,968,765 3.78	893,441,726 119,947,693 110,357,993 3.52
Quantity produced (Tons)	26,660	26,337
Quantity sold (Tons)	25,116	23,435

Due to the global economic meltdown, the Pakistan ethanol industry had a very difficult first half, of the year. Demand for ethanol was dismal and buyers internationally preferred destocking rather than building new inventories. This led to slow sales and at times negative margins for most producers. Thus more than 50 percent of Pakistan's ethanol producers ran their plants at below 25 % capacity.







Unicol also faced the crunch initially, however the management believed in the quality product it was producing and thus ran the plant at optimal capacity expecting things to improve in the latter half of the year. Initially funds were tied in stocks and created temporary liquidity crunch however things gradually improved and shortages in Brazil and India allowed ethanol prices to improve.

We were thus able to run the plant at 110 % of rated capacity and were able to increase our sales revenue by 42.85%.

We feel that financial year 2009-2010 should be a healthy one for ethanol producers as demand has rebounded internationally thus allowing decent margins to produce. 15 % duty recently imposed on molasses exports should have a positive role allowing ethanol producers to buy molasses competitively. We feel financial results for the upcoming year should be positive.



#### Future outlook

The Minimum Support Price announced by the Government at Rs.102/40 kgs depicts 26% increase over the last year. In addition, the expected shortage of sugarcane during 2009-10 will also affect the pricing of this commodity which will certainly rise. This will certainly increase the cost of production significantly as sugarcane constitutes a major component of the cost. Higher prices, however will certainly motivate the farming community and we hope for a minimum 25-30 % increase in the 2010-2011 crop.

During the course of hearings conducted by The Honorable Supreme Court of Pakistan, The Competition Commission of Pakistan was also asked to submit a detailed report on the cost of production of sugar in the country. The Commission conducted couple of hearings and submitted its report to the apex court. It suggested that the price may be left to be determined by the market forces of supply and demand. However, supply of sufficient quantity of sugar in the market may be ensured to minimize hardship to common man.

The Commission also recommended the implementation of the price mechanism based on sucrose content to motivate growers to cultivate quality cane. At the same time, it is also very important to create a link between sugar and sugarcane prices to allow the industry to sustain rising inflationary effects.

The strict implementation on the policy of procurement of quality cane and our development efforts has also started paying dividends in the shape of improved sucrose recovery. By the grace of God, your mill has so far been achieving one of the best sucrose recoveries in the province. The increase will mitigate, to an extent, the increase in cost of raw material.

Since worldwide sugar production is expected to be below consumption for a 2nd year running, we expect international and thus local prices to remain bullish. This scenario is very optimistic for the sugar industry as it allows mills to pay high prices for sugar cane and yet have decent processing margins, due to high values of sugar and molasses. Thus making Sugar cane a viable Cash crop as compared to other crops.

As on December 14th, your mill has produced 14,383 M.tons of sugar at an average recovery of 9.42%. The recovery trend for the year is again very good and we hope to surpass last years figure.

In view of persistent shortage of power in the country, we have been continually asking the government to provide incentives for cogeneration by the private sector. We feel in the near future such a policy shall be announced. As we mentioned, our present capital expenditure is geared towards energy efficiency so that we can cater lay the foundation if and when such a project is to be implemented.





With an objective of conducive and comfortable employees, at work as well as at home, a new officers mess with all amenities was

#### Contribution to Society (CSR)

Corporate social responsibility is a vital part of our philosophy. It is an inherent vision of MSML to have a significant positive contribution towards the society. Accountability and trust are closely related; it is essential for us to maintain a trusting relationship with our customers, employees and society in general. We are therefore, making a consistent effort to attend to the Group's corporate social responsibilities in a comprehensive way. Last year, in our review of corporate and social responsibility commitments, we set out our pledge to connecting business decisions with ethical, social and environmental concerns.

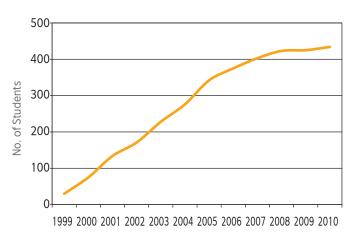
MSML through its vast social activities, has much to be proud of in improving the health and education standards in the under developed areas of Sindhh especially in our mills area. Most of our efforts are targeted at improving the quality of life of people in under-served areas. We fund programs that are measurable, sustainable and replicable and we monitor them closely to ensure their success.

Some of the projects undertaken include:

#### Daood Memorial School (DMS)

Daood Memorial School is located within the premises of MSML. It is a fully equipped educational center specifically meant for employees of the mills and generally for the youth of Tando Allahyar and its vicinity. For over 10 years, the school has been facilitating students to learn and create their future themselves. By the grace of Allah Almighty and due to the untiring efforts and commitment of the management, DMS, as we call it, has been growing steadily. It has been providing education upto Matriculation and being subsidized by MSML. Considering the growth of DMS, we plan to increase the number of students from 434 to 600 in next three years. We are also planning to introduce computer and software for teachers, students and parents. The graph and table below show the growth trend in DMS.

Period	No. of Students	Growth %
1998 - 99 1999 - 00 2000 - 01 2001 - 02 2002 - 03 2003 - 04 2004 - 05 2005 - 06 2006 - 07 2007 - 08 2008 - 09 2009 - 10 Growth Plan (	30 75 134 171 228 276 342 375 403 423 425 434	150 79 28 33 21 24 9.5 7.5 5
2010 – 11	450	4





#### MSML Mobile Dispensary

The objective of MSML Mobile Dispensary is to provide free of cost healthcare services at the doorstep of the poor and needy in the surroundings of Tando Allahyar. We started our first Mobile Dispensary unit in June 2004 and so far it has diagnosed and treated 18,725 patients for various ailments. During the period October 2008 to September 2009, it has provided services to 500 patients.

#### MSM Free Eye Camp

We arrange a free Eye Camp every year at the mills premises where large number of needy persons from nearby villages are brought and diagnosed for various eye-related problems. Necessary major and minor operations are carried out by a renowned eye surgeon Dr. Atta-ur-Rehman and his team. They are also assisted by medical staff from local hospitals. Follow up visit is also conducted by concerned doctors to ensure that treatment given earlier is yielding desired results.

#### Mehran Vocational Training Center for Women

The Mehran Vocational Training Center, located at the MSML Staff Colony, provides basic training to the women of the colony and surrounding areas for sewing, embroidery, cooking and stitching. So far, almost 343 women have attended beneficial courses at our vocational training center enabling them to utilize their spare time in a creative and constructive way and bringing some improvement in their routine life style.

#### **Board of Directors**

The Board of Directors of the Company consists of seven members, comprising of three non-executives (including the Chairman) and four executive Directors. The Board is responsible for independently and transparently monitoring the performance of the Company and taking strategic decisions to achieve sustainable growth in the Company operations.

Written notices of the Board meetings were sent to the members seven days before the meetings. During the year under review, a total of four meetings of the Board were convened and the attendance of the members was as follows:

Sr. #	Name of Directors	Meetings attended
01. 02. 03. 04. 05. 06.	Mr. Mohammed Kasim Hasham Mr. Mohammed Ebrahim Hashan Mr. Mohammed Hussain Hasham Mr. Khurram Kasim Mr. Ahmed Ebrahim Hasham Mr. Muhammad Iqbal Mr. Abdul Razzaq	

The leave of absence was granted to the directors who could not attend some of the meetings due to their absence from the country or ill health.



**Eye Camp Statistics** Patients

2007	702	127
2008	788	113
2009	1272	138





#### Statement of Ethics & Business Practices

The Board has adopted the statement of Ethics & business practices. All employees are informed of this statement and are required to observe these rules of conduct in relation to customers, suppliers and regulators.

#### **Audit Committee**

The Audit Committee (AC) of the Company comprises of two non-executives (including the Chairman) and one executive Director. A total of four meetings of the AC were held during the year.

#### Internal Audit

Company has outsourced the function of internal audit to M/s. Shekha & Mufti, Chartered Accountants. They have conducted various assignments based on the recommendation of Audit Committee and submitted their reports accordingly. These reports are circulated to management for taking corrective actions, wherever necessary.

#### **External Audit**

The Company wishes to place on record its appreciation for the services rendered by the Company's auditors M/s. Ernst Young, Ford Rhodes Sidat Hyder & Co., Chartered Accountants, who completed the audit of financial statements of the Company for the year ended September 30. 2009.

#### Cost Audit

The Company's Accounts are also subject to cost audit under the Companies (Audit of Cost Accounts) Rules, 1998. M/s. Haroon Zakaria & Company, Chartered Accountants performed the cost audit of the Company, who were recommended for appointment by the Board of Directors and duly approved by the Securities and Exchange Commission of Pakistan (SECP).

#### Corporate & Financial Reporting Framework

As required by the Code of Corporate Governance, your Directors are pleased to report that:

- The financial statements, prepared by the management of the Mehran Sugar Mills Limited, present fairly its state of affairs, the result of its operations, cash flows and changes in equity:
- The Company has maintained proper books of accounts as required under the law;
- Appropriate accounting policies have been consistently applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment;
- International Accounting Standards, as applicable in Pakistan, have been followed in preparation of financial statements for the year ended September 30, 2009;
- The system of internal control is sound in design and has been effectively implemented and monitored:
- There are no significant doubts upon the Company's ability to continue as a going concern;
- There has been no material departure from the best practices of the corporate governance. as detailed in the listing regulations:
- The summary of key operating and financial data for last six years is annexed:
- Company have made contribution towards the national exchequer by paying more than Rs.313.06 million in the form of Federal, Provincial and local taxes and levies.

- The Company is operating a Provident Fund Scheme for its permanent employees. The value of the fund as at September 30, 2008 was Rs.56.92 million.
- There is also an un-funded gratuity scheme. On the basis of actuarial valuation conducted during 2009, a net liability of Rs.1.9 million as at September 30, 2009 has been provided.
- Transactions carried out by directors, CEO, GMF, Company Secretary and their spouses and minor children in the shares of the Company during the year under review were duly reported wherever applicable:

#### **Certificate of Related Parties Transactions**

It is confirmed that the transactions entered with related parties have been verified by the audit committee and the Board, and provides the information about the amount due from related parties at the balance sheet date, and the proportion of receivables from related parties provided as doubtful debts, if any.

#### **Material Changes**

There have been no material changes since September 30, 2009 and the Company has not entered into any commitment, which would affect its financial position at the date.

#### Pattern of Shareholding

The pattern of shareholding as on September 30, 2009 is included in the annexed shareholders' information.

#### Acknowledgment

We are trying to cultivate our future with a sharpened focus on delivering greater shareholders' satisfaction. For enhancing our efforts, we would like to appreciate the devotion and efforts of the workers, staff and executives and anticipate that in the future as well they will contribute towards the enhancement of the productivity and well being of the Company with greater zeal and spirit.

The Board further extends its gratitude to the government functionaries, growers, customers, associations, banking and financial institutions, shareholders and suppliers for the valued support and co-operation extended by them for the betterment and prosperity of the Company.

For and on behalf of the Board of Directors

Mohammed Kasim Hasham Chairman

Karachi: December 15, 2009

Mohammed Ebrahim Hasham Chief Executive Officer



Daood Memorial School strives to provide quality education to all inhabitants of the region as well as our employees and growers.

Khizra is the daughter of Moula Bux who is a resident of the area.

### Notice of Annual General Meeting

Notice is hereby given that the 44th Annual General Meeting of the members of the Company will be held at I.C.A.P. Auditorium, Chartered Accountants Avenue, Clifton, Karachi on Tuesday, January 26, 2010 at 1530 PST to transact the following business:

#### **Ordinary Business**

- To confirm the minutes of the Annual General Meeting held on January 30, 2009;
- To receive, consider and adopt the Audited Financial Statements of the Company together with the Directors' and Auditors' Reports for the year ended September 30, 2009:
- To consider and approve interim Cash Dividend issued @ 22.5% i.e. Rs. 2.25 per share and 20% bonus shares by way of issue of fully paid ordinary shares in the proportion of 20 shares for every 100 shares held by the members for the year ended September 30, 2009 as recommended by the Board of Directors of the Company.
- To declare and approve the final Cash Dividend @ 12.5% i.e. Rs. 1.25 per share and issuance of 10% bonus shares by way of issue of fully paid ordinary shares in the proportion of 10 shares for every 100 shares held by the members for the year ended September 30, 2009 as recommended by the Board of Directors of the Company.
- To appoint auditors for the year ending September 30, 2010 and to fix their remuneration. The retiring auditors M/s. Ernst & Young Ford Rhodes Sidat Hyder, Chartered Accountants being eligible, have offered themselves for re-appointment.

#### **Special Business**

To approve the remuneration of the Chief Executive Officer and three Working Directors of the Company.

A statement under section 160(1)(b) of the Companies Ordinance 1984, pertaining to the above-mentioned Special Business, is being sent to the members with this notice.

To transact any other business with the permission of the Chair.

By order of the of Board of Directors

Muhammad Hanif Aziz Company Secretary

Karachi: December 15, 2009

#### Notes

- 1. The share transfer books of the Company will remain closed from January 20, 2010 to January 26, 2010 (both days inclusive).
- 2. A member entitled to attend and vote at the Annual General Meeting may appoint another member as his/her proxy to attend and vote in his/her behalf. Proxies in order to be effective must be received by the Company at its Registered Office not later than 48 hours before the time of the Meeting.
- 3. The shareholders whose shares are registered in their account/sub-account with Central Depository System (CDS) are requested to bring their CNIC alongwith their account number in CDS and participant's ID number for verification. In case of appointment of proxy by such account holders and sub-account holders the guidelines as contained in SECP's circular 1 of 26th January, 2000 to be followed.
- The shareholders are requested to notify the Company immediately the change in 4. their address, if any.
- 5. The shareholders are also requested to intimate us their CNIC # to implement the requirements of Annual Returns (Form A) which the Company is required to file with the SECP under section 156 of the Companies Ordinance 1984.

#### Statement U/S 160(1)(B) of the Companies Ordinance, 1984

This Statement sets out material facts concerning Special Business to be transacted at the 44th Annual General Meeting of the Company to be held on January 26, 2010. The approval of the Members of the Company will be sought for:

#### Item No. 6

The Board of Directors has recommended that the remuneration of the Chief Executive Officer and Working Directors will be increased as follows:

Designation	Last Remuneration	Proposed Remuneration	Last Revision
Chief Executive Officer	Rs. 275,000	Rs. 375,000	Jan-09
Working Director	Rs. 200,000	Rs. 300,000	Jan-09
Working Director	Rs. 70,000	Rs. 80,000	Jan-09
Working Director	N.A	Rs. 100,000	N.A

### Statement of Compliance with the Code of Corporate Governance

for the year ended September 30, 2009

The statement is being presented to comply with the Code of Corporate Governance (The Code) embodied in the listing regulations of Karachi Stock Exchange for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of Corporate Governance.

The Company has applied the principles contained in the Code in the following manner:

- 1. The Board of Directors consists of three executive and four non-executive directors, (including the chairman). All the directors take keen interest in the Company's affairs.
- 2. The directors have confirmed that none of them is serving as a director in more than ten listed companies, including this Company
- 3. All the resident directors of the Company are registered as taxpayers and none of them have defaulted in payment of any loan to banking company, DFI or NBFI, or being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. The Company has prepared a "Statement of Ethics and Business Practices" which has been adopted by the board and signed by all the directors and employees of the Company.
- 5. The Board has developed a vision statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the date on which they were approved or amended has been maintained.
- 6. All the powers of the Board have been duly exercised and decision on material transactions. including appointment and determination of remuneration and terms and conditions of employment of the CEO and other executive directors, have been taken by the Board.
- 7. The meetings of the Board were presided over by the Chairman and, in his absence, by a Director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meeting, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 8. The Board arranged necessary orientation courses for its Directors to apprise them of their duties and responsibilities.
- 9. The CEO under the powers delegated by Board has approved the appointment of Chief Financial Officer (CFO), Company Secretary, and Head of Internal Audit, Their remuneration, terms and conditions of employment have also been approved by the CEO.
- 10. The Directors' Report for the year ended September 30, 2009 has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- 11. The financial statements of the Company were duly endorsed by the CEO and CFO before approval of the Board.
- 12. The directors, CEO and executives do not hold any interest in the shares of the Company other than disclosed in the pattern of shareholdings.
- 13. The Company has complied with all the corporate and financial reporting requirements of the Code.
- 14. The Audit Committee comprises three members, of whom two are non-Executive Directors including the Chairman.

- 15. The meetings of the Audit Committee were held at least once every quarter prior to approval of interim and final results of the Company as required by the Code. The terms of references of the Committee have been formed and advised to Committee for compliance.
- 16. The Board has set up an effective internal audit function manned by suitably qualified and experienced personnel who are conversant with the policies and procedures of the Company and are involved in the internal audit function on a full time basis.
- 17. The statutory auditors of the Company have confirmed that they have been given satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on Code of ethics as adopted by Institute of Chartered Accountants of Pakistan.
- 18. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 19. We confirm that all other material principles contained in the Code have been complied with.
- 20. The related party transactions entered during the year ended September 30, 2009 have been placed before the Audit Committee and approved by the Board of Directors in their meetings held on December 15, 2009

Karachi: December 15, 2009

For and on behalf of the Board

Mohammed Ebrahim Hasham Chief Executive Officer

# Review Report to the Members on Statement of Compliance with the Best Practices of the Code of Corporate Governance

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance (the Code) for the year ended 30 September 2009 prepared by the Board of Directors of Mehran Sugar Mills Limited to comply with the Listing Regulation No. 37 of the Karachi Stock Exchange (Guarantee) Limited where the Company is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code and report if it does not. A review is limited primarily to inquiries of the Company personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to cosider whether the Board's statements on internal controls, the Company's corporate procedures and risks.

Further, Sub-Regulation (xiii) of Listing Regulations 37 notified by the Karachi Stock Exchange (Guarantee) Limited vide circular KSE/N-269 dated 19 January 2009 requires the Company to place before the Board of Directors for their consideration and approval related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price recording proper justification for using such alternate pricing mechanism. Further, all such transactions are also required to be seperately placed before the audit committee. We are only required and have ensured compliance of requirement to the extent of approval of related party transaction by the board of directors and placement of such transactions before the audit committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code, effective for the year ended 30 September 2009.

Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants

KARACHI: December 15, 2009

# Auditors' Report to the Members

We have audited the annexed balance sheet of Mehran Sugar Mills Limited as at 30 September 2009 and the related profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- in our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984:
- b) in our opinion:
  - the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
  - ii) the expenditure incurred during the year was for the purpose of the Company's business;
  - iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- in our opinion and to the best of our information and according to the explanations given to us. the balance sheet, profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984. in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 30 September 2009 and of the profit, its cash flows and changes in equity for the year then ended; and
- d) in our opinion, Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Company and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

Without qualifying our opinion we draw attention to notes 27.1 to 27.4 to the financial statements. The Company is defendant in various law suits which are pending adjudications. The ultimate out come of the matters cannot presently be determined and, no provision for any liability that may result has been made in these financial statements.

> Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants Audit Engagement Partner: Riaz A. Rehman

Chamdia

KARACHI: December 15, 2009

# **Balance Sheet**

as at September 30, 2009

	Note	2009 Rupees	2008 Rupees
ASSETS			
NON-CURRENT ASSETS Property, plant and equipment Long-term receivable-unsecured Long-term investment Long-term deposits	5 6 7	512,174,648 - 174,229,262 1,992,400 688,396,310	425,335,708 42,510,996 134,607,391 1,932,400 604,386,495
CURRENT ASSETS Biological assets Stores and spare parts Stock-in-trade Trade debts Loans and advances Trade deposits and short-term prepayments Other receivables Short-term investments Income tax – net Cash and bank balances	8 9 10 11 12 13 14	8,748,440 60,310,523 141,296,744 112,101,426 41,702,799 1,313,826 961,243 39,053,176 23,219,053 1,341,095 430,048,325	3,969,286 40,330,562 437,057,566 30,511,612 27,207,375 3,222,340 654,506 16,899,764 25,692,180 1,657,708 587,202,899
TOTAL ASSETS		1,118,444,635	1,191,589,394
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES Share capital Reserves	16 17	118,125,000 215,556,120 333,681,120	98,437,500 77,350,289 175,787,789
NON-CURRENT LIABILITIES Subordinated loans Long-term financing Liabilities against assets subject to finance lease Deferred liabilities Deferred taxation Provisions	18 19 20 21 22 23	85,714,000 4,917,252 4,867,802 87,812,369 119,290,919 302,602,342	27,982,232 126,250,000 1,260,797 5,483,775 23,133,753 119,290,919 303,401,476
CURRENT LIABILITIES Trade and other payables Accrued mark up Short-term borrowings Current maturity of liabilities against assets subject to finance lease Current portion of long-term financing Provision for market committee fee Sales tax payable	24 25 26 20 19 23	310,757,518 10,261,788 70,522,403 1,081,538 36,428,800 32,700,000 20,409,126	449,757,145 29,406,047 167,482,776 1,354,380 13,750,000 32,700,000 17,949,781
CONTINGENCIES AND COMMITMENTS	27	482,161,173	712,400,129
TOTAL EQUITY AND LIABILITIES		1,118,444,635	1,191,589,394

# **Profit and Loss Account**

for the year ended September 30, 2009

	Note	2009 Rupees	2008 Rupees
Turnover-net	28	2,387,445,858	1,284,440,469
Cost of sales	29	(1,994,378,239)	(1,165,863,557)
Gross profit		393,067,619	118,576,912
Distribution costs	30	(5,367,298)	(13,663,398)
Administrative expenses	31	(61,592,846)	(50,599,274)
Other operating expenses	32	(77,240,035)	(13,948,917)
Other operating income	33	22,536,783	28,467,359
		(121,663,396)	(49,744,230)
		271,404,223	68,832,682
Share of profit from an associate	7	39,621,871	35,370,411
Finance costs	34	(65,333,093)	(43,638,528)
Profit before taxation		245,693,001	60,564,565
Taxation	35	(69,780,223)	(3,188,674)
Profit after taxation		175,912,778	57,375,891
			Restated
Basic and diluted earnings per share	36	14.89	4.86

# **Cash Flow Statement**

for the year ended September 30, 2009

	Note	2009 Rupees	2008 Rupees
CASH FLOWS FROM OPERATING ACTIVITIES			
Profit before taxation		245,693,001	60,564,565
Adjustment for non-cash items: Depreciation Share of profit from an associate Gain on disposal of fixed assets Finance costs Realised gain on disposal of short term investments Security deposits adjusted against expenses Liability of mark up no longer required written back Provision for staff gratuity Provision for doubtful debts Provision for quality premium Provision for doubtful long term receivable Provision for doubtful deposits and prepayments Provision for impairment on short-term investments Provision for market committee fee no longer required written back Working capital changes	37	36,496,650 (39,621,871) (754,733) 65,333,093 (9,262,093) - (6,192,329) 1,890,489 14,519,842 - 42,510,996 1,563,441 354,000 - 22,959,948 129,797,433	34,690,269 (35,370,411) (1,009,186) 43,638,528 38,000 795,839 75,065,065 7,196,113 3,482,695 (20,850,964) (36,847,369) 70,828,579
Staff gratuity paid Taxes paid Finance costs paid Payment of additional tax on bagasse Net cash generated from operating activities		(2,506,462) (2,628,480) (78,285,023) - 292,070,469	(1,163,693) (25,978,016) (45,382,135) (2,933,925) 55,935,375
CASH FLOWS FROM INVESTING ACTIVITIES Fixed capital expenditure Long term deposits Long-term investment Short-term investments Proceeds from disposal of short term investments Proceeds from disposal of operating fixed assets Net cash used in investing activities		(125,060,017) (60,000) - (59,427,216) 52,279,750 2,479,160 (129,788,323)	(42,040,273) (1,620,000) (5,000,000) (16,728,459) - 2,818,365 (62,570,367)
CASH FLOWS FROM FINANCING ACTIVITIES Subordinated loans – net Long term financing – net Liabilities against assets subject to finance lease Dividend paid Net cash used in financing activities Net increase / (decrease) in cash and cash equivalents during the ye Cash and cash equivalents at the beginning of the year Cash and cash equivalents at the end of the year Cash and cash equivalents comprise of: Cash and bank balances Short-term borrowings	15 26	(27,982,232) (17,857,200) 3,383,613 (23,182,567) (65,638,386) 96,643,760 (165,825,068) (69,181,308) 1,341,095 (70,522,403) (69,181,308)	(14,670,000) (59,618,608) (12,860) (2,944) (74,304,412) (80,939,404) (84,885,664) (165,825,068) 1,657,708 (167,482,776) (165,825,068)

# Statement of Changes In Equity

for the year ended September 30, 2009

	Issued, subscribed and paid-up capital	Capital reserve - Share premium	Revenue reserve - General reserve	Unrealized gain on revaluation of Available-for- Sale Investments 	(losses) / Profit	Total Reserves	Total
Balance as at September 30, 2007	98,437,500	63,281,250	85,000,000	0 -	(128,306,852)	19,974,398	118,411,898
Profit after taxation for the year ended September 30, 2008	-	-	-		57,375,891	57,375,891	57,375,891
Balance as at September 30, 2008	98,437,500	63,281,250	85,000,00	0 -	(70,930,961)	77,350,289	175,787,789
First interim dividend @ 12.5%	-	-	-	-	(12,304,800)	(12,304,800)	(12,304,800)
Bonus shares issued during the year in the ratio of 1 ordinary share for every 5 ordinary shares held	19,687,500	-	-	-	(19,687,500)	(19,687,500)	-
Second interim dividend @ 10%	-	-	-		(11,812,500)	(11,812,500)	(11,812,500)
Net effect of revaluation of available-for-sale investments to fair value as at the year end	-	-	-	6,097,853	-	6,097,853	6,097,853
Profit after taxation for the year ended September 30, 2009	-	-	-	-	175,912,778	175,912,778	175,912,778
Balance as at September 30, 2009	118,125,000	63,281,250	85,000,00	0 6,097,853	61,177,017	215,556,120	333,681,120

for the year ended September 30, 2009

#### 1. THE COMPANY AND ITS OPERATIONS

Mehran Sugar Mills Limited (the Company) was incorporated in Pakistan as a public limited company on December 22, 1965 under the Companies Act, 1913 (now Companies Ordinance, 1984). The shares of the Company are quoted on Karachi Stock Exchange. The Company is principally engaged in the manufacturing and sale of sugar. The registered office of the Company is situated at Adamjee House, 8th Floor, I.I. Chundrigar Road, Karachi. The mill of the Company is located at Distt. Tando Allahyar, Sindh.

#### 2. STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984 shall prevail.

#### 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgments in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historic experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

In the process of applying the Company's accounting policies, management has made the following estimates and judgments which are significant to the financial statements:

### Property, plant and equipment

The Company reviews appropriateness of the rate of depreciation and useful life used in the calculation of depreciation. Further, where applicable, an estimate of the recoverable amount of assets is made for possible impairment on an annual basis. In making these estimates, the Company uses the technical resources available with the Company. Any change in the estimates in the future might affect the carrying amount of respective item of property, plant and equipment, with corresponding effects on the depreciation charge and impairment.

### Stock-in-trade and stores and spare parts

The Company reviews the net realizable value of stock-in-trade and stores and spare parts to assess any diminution in the respective carrying values. Net realizable value is estimated with reference to the estimated selling price in the ordinary course of business less the estimated cost necessary to make the sale.

### Trade debts and receivables

The Company reviews its doubtful trade debts and receivables at each reporting date to assess whether provision should be recorded in the profit and loss account. In particular, judgment by management is required in the estimation of the amount and timing of future cash flows when determining the level of provision required. Such estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes to the provisions.

for the year ended September 30, 2009

### Taxation

In making the estimate for income tax payable by the Company, the Company takes into account the applicable tax laws and the decision by appellate authorities on certain issues in the past.

Deferred tax assets are recognized for all unused tax losses and credits to the extent that it is probable that taxable profit will be available against which such losses and credits can be utilized. Significant management judgment is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and level of future taxable profits together with future tax planning strategies.

### Staff Retirement benefits

Certain actuarial assumptions have been adopted as disclosed in note 21.2 to the financial statements for valuation of present value of defined benefit obligations. Any changes in these assumptions in future years might affect gains and losses in those years.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies adopted in preparing these financial statements are as follows:

#### 4.1 Accounting convention

Standards or interpretation

These financial statements have been prepared under the historical cost convention, except for certain investments and biological assets which are carried at fair value as referred to in notes 4.5.2 and 4.6 below.

#### 4.2 Standards, interpretations and amendments to published approved accounting standards that are not yet effective:

The following revised standards and interpretations with respect to approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective revised standard and interpretation:

		beginning on or after)
IAS 1	- Presentation of Financial Statements (Revised)	January 01, 2009
IAS 23	- Borrowing Costs (Revised)	January 01, 2009
IAS 27	- Consolidated and Separate Financial Statements (Revised)	January 01, 2009
IAS 32	- Financial Instruments (Amended)	January 01, 2009
IAS 39	- Financial Instruments: Recognition and Measurement (Amended)	January 01, 2009
IFRS 2	- Share-based Payment (Amended)	January 01, 2009
IFRS 3	- Business Combinations	July 01, 2009
IFRS 8	- Operating Segments	January 01, 2009
IFRIC 15	- Agreements for the Construction of Real Estate	January 01, 2009
IFRIC 17	- Distributions of Non-Cash Assets to Owners	July 01, 2009
IFRIC 18	- Transfers of Assets from Customers	July 01, 2009

The Company expects that the adoption of the above standards and interpretations will not have any material impact on the Company's financial statements in the period of initial application other than to the extent of certain changes and/or enhancements in the presentation and disclosures in the financial statements resulting from the application of

Effective date (accounting periods

for the year ended September 30, 2009

IAS 1.The revised IAS 1 was issued in September 2007 and becomes effective for financial years beginning on or after 1 January 2009. The standard separates owner and non-owner changes in equity. The statement of changes in equity will include only details of transactions with owners, with non-owner changes in equity presented as a single line. In addition, the standard introduces the statement of comprehensive income: it presents all items of recognised income and expense, either in one single statement, or in two linked statements. The Company is still evaluating whether it will have one or two statements.

In addition to the above, amendments to various accounting standards have also been issued by IASB as a result of its annual improvement project. Such amendments are generally effective for accounting periods beginning on or after 1 January 2009. The Company expects that the adoption of the above standards and interpretations will not have any material impact on the Company's financial statements in the period of initial application.

#### 4.3 Adoption of new accounting standards:

The Company has adopted the following new and amended IFRS and IFRIC interpretations as of October 01, 2008:

IFRS 7 - Financial Instruments: Disclosures

IFRIC 12 - Service Concession Arrangements

IFRIC 13 - Customer loyalty programs

IFRIC 14 - IAS 19 - The limit on a defined benefit asset, minimum funding requirements and their interaction; and

IFRIC 16 - Hedges of a Net Investment in a Foreign Operation

Adoption of these standards and interpretations did not have any material effect on the financial statements of the Company except for certain additional disclosures in respect of IFRS 7 included in the relevant notes to the financial statements.

#### 4.4 Property, plant and equipment

### Owned

These are stated at cost less accumulated depreciation and any accumulated impairment in value, except for land, which is stated at cost. The cost in relation to certain fixed assets signifies historical cost and cost of borrowings during period of construction / installation.

Depreciation is charged to income using the reducing balance method at the rates specified in note 5.1. Depreciation on additions is charged from the month in which the asset is put to use and on disposals up to the month the asset in

The carrying values of the Company's property plant and equipment are reviewed at each financial year end for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable. If any such indication exists, and where the carrying values exceed the estimated recoverable amount, the assets are written down to their recoverable amount.

Repairs and maintenance cost is written off to the profit and loss account in the year in which it is incurred. Major renewals and improvements are capitalized when it is probable that respective future economic benefits will flow to the Company.

An item of property plant and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Gain or loss on disposal of property plant and equipment is recognized in the period of disposal.

for the year ended September 30, 2009

### Leased

The Company accounts for fixed assets acquired under finance lease by recording the asset and the related liability at the amounts which are determined on the basis of discounted value of minimum lease payments, which is the fair value of the asset

Finance cost are allocated to the accounting period in a manner so as to provide a constant periodic rate of charge on the outstanding liability. Depreciation is charged to income applying the same basis as for owned assets.

### Capital work-in-progress

These are stated at cost less accumulated impairment, if any, and represent expenditure on fixed assets in the course of construction and installation. Transfers are made to relevant property plant and equipment category as and when assets are available for their intended use.

#### 4.5 Investments

### 4.5.1 In an associated company

Investment in an associated company is accounted for using equity method of accounting. Investments over which investor has "significant influence" are accounted for under this method i.e., investments to be carried in the balance sheet at cost plus post-acquisition changes in the share of net assets of the associate, less any impairment in value, if material. The profit and loss account reflects the share of the results of operations of the associate. If an associate uses accounting policies other than those of the Company, adjustments are made to conform the associate's policies to those of the Company, if the impact is considered material. Profits and losses resulting from 'upstream' and 'downstream' transactions between the Company and an associate are recognized only to the extent of unrelated Company's interest in the associate.

### 4.5.2 Investments – available-for-sale

Investments which the management intends to hold for an indefinite period, but may be sold in response to the need for liquidity or changes in interest rates are classified as available-for-sale.

These investments are initially recognised at cost, being the fair value of the consideration given including transaction costs associated with the investment. After initial recognition, these investments are remeasured at fair value.

For investments traded in active market, fair value is determined by reference to quoted market price and the investments for which a quoted market price is not available, or the fair value cannot be reasonably calculated, are measured at cost, subject to review for impairment at each balance sheet date.

Gains or losses on available-for-sale investments are recognised in equity until the investment is disposed or determined to be impaired, at which time the cumulative gain or loss previously reported in equity is included in income.

#### 4.6 **Biological Assets**

International Accounting Standard (IAS) – 41 "Agriculture" requires biological assets to be measured on initial recognition and at each balance sheet date at its fair value less costs to sell. A gain or loss arising on initial recognition of a biological asset at fair value less costs to sell and from a change in fair value less costs to sell of a biological asset shall be included in profit or loss for the period in which it arises.

for the year ended September 30, 2009

### 4.7 Stores and spare parts

These are valued at lower of cost, calculated on moving average basis less provision for obsolescence and slow moving, if any, and net realizable value. Items in transit are stated at invoice value plus other charges incurred thereon, if any.

Net realisable value is the estimated selling price in the ordinary course of business less estimated costs necessary to make the sale.

### 4.8 Stock-in-trade

Stock-in-trade is valued at the lower of moving average cost and net realizable value. Imported refined sugar is valued at landed cost. Cost in relation to work-in-process and finished goods consist of manufacturing cost comprising prime cost and appropriate proportion of factory overheads.

Items in transit are stated at cost comprising invoice value plus other charges paid thereon at the balance sheet date.

Net realizable value signifies the prevailing selling prices in the ordinary course of business less estimated costs of completion and selling expenses incidental to sales.

### 4.9 Trade debts and other receivables

Trade debts and other receivables are stated at original invoice amount less provision for doubtful debts, if any. Provision for doubtful debts/ receivable is based on the management's assessment of customers' outstanding balances and creditworthiness. Bad debts are written-off when identified.

### 4.10 Cash and cash equivalents

Cash and cash equivalents are carried in the balance sheet at cost. For the purposes of cash flow, cash and cash equivalents comprise cash in hand, cheques in hand, deposits held with banks and other short term highly liquid investments net of short term borrowing.

### 4.11 Staff retirement benefits

### Gratuity

The Company operates an unfunded gratuity scheme (defined benefit scheme) for its employees. An actuarial valuation has been carried out at September 30, 2009, using the Project Unit Credit Method, to cover the obligation under the scheme for its employees eligible to gratuity benefits.

### Provident fund

The Company also operates a recognized provident fund for those permanent employees who have opted for it. Equal monthly contributions are made to the fund by the Company and employees in accordance with the fund's rules.

### Compensated absences

The Company accrues it's estimated liability towards leaves accumulated by employees on an accrual basis using current salary level.

for the year ended September 30, 2009

### 4.12 Taxation

### Current

Provision for current taxation is based on taxable income at the current rates of taxation, after taking into account tax credits and rebates available, if any, or one half percent of turnover, whichever is higher, and tax paid on final tax regime basis.

### Deferred

Deferred tax is recognized using the balance sheet liability method, on all temporary differences arising at the balance sheet date between the tax base of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences to the extent that it is probable that the future taxable profits will be available against which the assets may be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized

The carrying amount of deferred tax asset is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the deferred tax asset to be recognized. Unrecognized deferred tax assets are reassessed at each balance sheet date and are recognized to the extent that it has become probable that future taxable profit will allow deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on the tax rates (and tax laws) that have been enacted or substantively enacted at the balance sheet date.

### 4.13 Trade and other payables

Liabilities for trade and other amounts payable are carried at cost which is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the Company.

### 4.14 Provisions

A provision is recognized in the balance sheet when the Company has a present legal or constructive obligation as a result of past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation of which reliable estimate can be made.

### 4.15 Foreign currency transactions and translation

Foreign currency transactions are translated into Pak Rupees using the exchange rates prevailing at the dates of the transactions. Monetary assets and liabilities in foreign currencies are translated into Pak Rupees using the exchange rate at the balance sheet date. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translations at the year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the profit and loss account.

### 4.16 Borrowing costs

Interest / mark-up directly attributable to the acquisition / construction / installation of qualifying assets is capitalized. All other finance costs are charged to profit and loss account currently.

for the year ended September 30, 2009

### 4.17 Impairment

The carrying amounts of the Company's assets are reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists, the assets recoverable amount is estimated and impairment losses are recognized in the profit and loss account.

### 4.18 Related Party Transactions

All transactions with related parties are carried out by the Company using the methods prescribed under the Companies Ordinance, 1984.

### 4.19 Financial instruments

All financial assets and liabilities are recognized at the time when the Company becomes party to the contractual provisions of the instrument and are derecognized in the case of assets, when the contractual rights under the instruments are realized, expired or surrendered and in the case of liability, when the obligation is discharged, cancelled or expired.

Financial instruments carried on the balance sheet include investments, deposits, receivables, loans, cash and bank balances, borrowings, long term financing, trade and other payables. The particular recognition method adopted is disclosed in the individual policy statements associated with each financial instrument.

Any gain / loss on the recognition and derecognition of the financial assets and liabilities is included in the profit and loss for the period in which it arises.

### 4.20 Offsetting of financial assets and financial liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the balance sheet when the Company has a legally enforceable right to set-off the transaction and intends to settle either on a net basis or to realize the asset and settle the liability simultaneously.

### 4.21 Revenue recognition

Sales are recognized as revenue when invoiced, which generally coincides with delivery.

Return on bank deposits is recognized on accrual basis.

### 4.22 Dividend and appropriation to reserves

Dividend and appropriation to reserves are recognized in the financial statements in the period in which these are approved.

### 4.23 Functional and presentation currency

These financial statements are presented in Pakistani Rupees, which is the company's functional and presentation currency.

for the year ended September 30, 2009

					Note		009 pees	200 Rupe	
5.	PROPERTY, PLANT AND EC	QUIPMENT							
	Operating fixed assets Capital work-in-progress				5.1 5.2	39,	156,090 018,558 174,648	6,7	34,999 00,709 35,708
5.1	Operating fixed assets								
	Description	Cost at October 01, 2008	Additions/ *transfers/ (deletions)	Cost at September 30, 2009	Accumulated depreciation at October 01, 2008	depreciation on deletions)	Accumulated depreciation at September 30, 2009	Book value at September 30, 2009	Dep. Rate %
	Owned				———— Кир	oees ————			
	Freehold land Building on freehold land	180,720	-	180,720	-	-	-	180,720	-
	<ul><li>Factory</li><li>Non-factory</li><li>Plant, machinery and</li></ul>	70,577,634 14,119,611	1,568,740	72,146,374 14,119,611	51,322,181 6,755,022		53,313,453 7,123,251	18,832,921 6,996,360	10 5
	equipment	761,842,960	81,570,719	843,413,679	393,248,756	29,548,082	422,796,838	420,616,841	7.5
	Furniture and fittings Vehicles	2,447,847 22,050,596 * 1,599,000 (1,554,990)	625,216 943,498	3,073,063 23,038,104	2,032,411 13,798,680 * 575,640 (718,129	1,833,925	2,117,750 15,490,116	955,313 7,547,988	10 20
	Office equipment	6,422,892	34,700	6,457,592	4,994,625	145,702	5,140,327	1,317,265	10
	Electric installation Weighbridge and scales Workshop tools and other	10,110,466 965,624	333,440	10,443,906 965,624	6,809,240 818,375		7,157,892 833,100	3,286,014 132,524	10 10
	equipment Computers Airconditioners and	7,160,896 3,288,983	- 910,535	7,160,896 4,199,518	4,087,899 2,026,902		4,395,199 2,575,980	2,765,697 1,623,538	10 30
	refrigerators	5,842,261 905,010,490	964,320 86,951,168 * 1,599,000 (1,554,990)	6,806,581 992,005,668	4,144,588 490,038,679		4,366,248 525,310,154	2,440,333 466,695,514	10
	Leased								
	Vehicles	5,250,000	5,791,000 * (1,599,000) (1,949,000)	7,493,000	1,586,812	1,082,686 * (575,640) (1,061,434)		6,460,576	20
	Total	910,260,490	92,742,168 (3,503,990)	999,498,668	491,625,491	36,496,650 (1,779,563)	526,342,578	473,156,090	

for the year ended September 30, 2009

				20	08			
Description	Cost at October 01, 2007	Additions/ *transfers/ (deletions)	Cost at September 30, 2008	Accumulated depreciation at October 01, 2007	depreciation on deletions)	Accumulated depreciation at September 30, 2008	Book value at September 30, 2008	Dep. Rate %
Owned				——— Кир	ees ———			
Freehold land	180,720	-	180,720	-	-	-	180,720	-
Building on freehold land								
- Factory	70,371,247	206,387	70,577,634	49,203,707	2,118,474	51,322,181	19,255,453	10
- Non-factory	14,119,611	-	14,119,611	6,367,412	387,610	6,755,022	7,364,589	5
Plant, machinery and								
equipment	705,305,617	57,862,343 (1,325,000)	761,842,960	365,971,008	28,157,132 (879,384)		368,594,204	7.5
Furniture and fittings	2,447,847	-	2,447,847	1,986,251	46,160	2,032,411	415,436	10
Vehicles	20,590,187	1,944,559 * 2,205,000 (2,689,150)	22,050,596	12,740,414	1,749,408 * 1,293,365 (1,984,507)	13,798,680	8,251,916	20
Office equipment	6,087,892	335,000	6,422,892	4,847,447		4,994,625	1,428,267	10
Electric installation	9,929,234	181,232	10,110,466	6,443,788			3,301,226	10
Weighbridge and scales	965,624	-	965,624	802,014		818,375	147,249	10
Workshop tools and other	303,024		303,024	002,014	10,501	010,373	147,243	10
Equipment	6,498,096	662,800	7,160,896	3,806,710	281,189	4,087,899	3,072,997	10
Computers	2,711,572	577,411	3,288,983	1,624,521	402,381	2,026,902	1,262,081	30
Airconditioners and	_,,	,	-,,	.,	,	_,,	,,,,	
refrigerators	5,388,161	454,100	5,842,261	3,983,702	160,886	4,144,588	1,697,673	10
3	844,595,808	62,223,832	905,010,490	457,776,974	33,832,231	490,038,679	414,971,811	
		* 2,205,000			* 1,293,365			
		(4,014,150)			(2,863,891)			
Leased								
Vehicles	6,722,000	1,702,000 * (2,205,000) (969,000)	5,250,000	2,332,219	858,038 *(1,293,365) (310,080)		3,663,188	20
Total	851,317,808	63,925,832 (4,983,150)	910,260,490	460,109,193	34,690,269	491,625,491	418,634,999	
				Note	20	009 pees	200 Rupe	
.1 Depreciation chargallocated as follows	ge for the year has b s:	een						
Cost of sales Administrative exp	enses			29 31	3.	578,260 918,390 496,650	3,3	26,218 64,051 90,269

Cost

for the year ended September 30, 2009

**Particulars** 

5.2

5.2.1

### 5.1.2 The following operating fixed assets were disposed off during the year:

Suzuki Cultus- AMA 846	618,000	235,664	382,336	482,760	100,424	Negotiation	Mr. Mohammad Sharif Polani
Bedford Bus JA-9962	620,000	255,605	364,395	353,448	(10,947)	Negotiation	Mr. Mohammad
Toyota Liteace Ambulance CA-2452	175,000	174,101	899	125,000	124,101	Negotiation	Saleem Mr. Mohammad
Habib Motorcycle HB-70 KBZ-2972	37,500	14,967	22,533	37,500	14,967	Negotiation	Saleem Mr. Shahid Nazar –
Honda Motorcycle CD-70 KDH-9072	50,490	17,392	33,098	50,490	17,392	Negotiation	Employee Mr. Moinuddin –
Honda Motorcycle CD-70 KDD-4509	54,000	20,400	33,600	54,000	20,400	Negotiation	Employee Mr. M Azam –
Suzuki Cultus ALX-306	630,000	280,560	349,440	302,586	(46,854)	Negotiation	Employee Mr. Mohammad
Honda City EXi AFN-116	795,000	547,519	247,481	674,006	426,525	Negotiation	Amin Mr. Jawed Anwer
Suzuki Cultus ALX-199	524,000	233,355	290,645	399,370	108,725	Negotiation	– Employee Mr. Aslam Khan –
2009	3,503,990	1,779,563	1,724,427	2,479,160	754,733	_	Ex-Employee
CAPITAL WORK-IN-PROGRESS  Civil works Advance against supply of plant and r	nachinery		Note 5.2.1 Civil works	38 39	988,350 3,030,208 9,018,558 Advance supply of Plant and	F	2008 Rupees 369,000 6,331,709 6,700,709
				r	Machinery Rupee	S	
Movement							
Balance as at October 1, 2007 Capital expenditure incurred / advance	es made		-	28	3,586,268	:	28,586,268
during the year	induc		575,387	22	2,989,140		23,564,527
Transfer to operating fixed assets			(206,387)	(45	5,243,699)	(4	45,450,086)
Balance as at September 30, 2008			369,000	6	6,331,709		6,700,709
Capital expenditure incurred / advance during the year	es made		2,188,090	52	2,833,006		55,021,096
Transfer to operating fixed assets			(1,568,740	) (21	1,134,507)	(	22,703,247)
Balance as at September 30, 2009			988,350	38	3,030,208		39,018,558

- (Rupees) -

Book

Value

Accumulated Depreciation

Sale

Proceeds

Gain / or

(Loss)

Mode of

Disposal

Particulars of

Purchaser

for the year ended September 30, 2009

		Note	2009 Rupees	2008 Rupees
6.	LONG-TERM RECEIVABLE – Unsecured			
	Tender earnest money Down payment Other costs		1,000,000 33,125,000 8,385,996 42,510,996	1,000,000 33,125,000 8,385,996 42.510,996
	Provision for doubtful receivable	6.1	(42,510,996)	42,510,996

This represents down payment made in respect of purchase of Thatta Sugar Mills (the mill) and other cost in running the mill from November 1992 up to July 1993, when the mill was forcibly taken over by the Government of Sindh (GoS) without paying any amount. The Company filed a law suit for Rs. 166 million being the amount of down payment, expenses incurred (including payment to workers) and loss of profits. The GoS made a counter claim of Rs. 402 million against the Company. The case is currently pending in the Honorable High Court of Sindh for recording of evidences. While the Company's suit for recovery of compensation is pending in the Honorable High Court of Sindh, the GoS is now trying to privatize it through Sindh Privatization Commission but it could not succeed. The GoS is now trying to privatize it through the Fodoral Privatization Commission. is now trying to privatize it through the Federal Privatization Commission. The representative of the GoS has also admitted the fact that the mill was taken by Government without payment to the Company. During the year ended September 30, 2009, the Company has made provision against the aforesaid receivable as a matter of prudence and the fact that the debt is outstanding for a considerable period.

#### 7. LONG TERM INVESTMENT

- In an associate

7.1

Number <b>2009</b>	r of shares 2008 Rupees	Face value Name of per share the Company	Note	2009 Rupees	2008 Rupees
10,499,998	10,499,998	10 Unicol Limited - an un-quoted company	7.1	174,229,262	134,607,391
Movement of inv	vestment in an as	ssociate			
	e cquired during th or the year – net			134,607,391 - 39,621,871 174,229,262	94,236,980 5,000,000 35,370,411 134,607,391

The Company holds 33.33 (2008: 33.33) percent of the investee's total equity.

7.2 The summarized financial information of the associate company based on unaudited financial statements, for the year ended September 30, 2009, are as follows:

	2009 Rupees	2008 Rupees
Aggregate amount of: - assets - liabilities - revenue - profit	1,326,578,344 801,837,834 1,276,293,896 118,968,765	1,235,985,891 830,214,145 893,441,726 110,357,993

for the year ended September 30, 2009

		2009 Rupees	2008 Rupees
8.	BIOLOGICAL ASSETS – At fair value		
	Carrying value at beginning of the year Addition due to cultivation Gain arising from changes in fair value less costs to sell	3,969,286 5,518,510 3,229,930 12,717,726	2,165,915 3,828,570 140,716 6.135,201
	Reduction due to harvesting Carrying value at the end of the year	(3,969,286) 8,748,440	(2,165,915)

### Operations and Principal Activities at Farms:

The Company is principally engaged in sugar cane cultivation, which is also supplied to various sugar cane growers.

### Financial Risk Management Strategies:

The Company is exposed to financial risks arising from changes in sugar cane prices. The Company does not anticipate that sugar cane prices will decline significantly in the foreseeable future and, therefore, has not entered into any contracts to manage the risk of a decline in sugar cane prices.

		Note	2009 Rupees	2008 Rupees
9.	STORES AND SPARE PARTS			
	Stores Spare parts		28,095,578 32,214,945 60,310,523	18,526,640 21,803,922 40,330,562
10.	STOCK-IN-TRADE		00,510,525	40,330,302
	Manufactured sugar			
	- Finished - Work-in-process		139,619,721 1,677,023	436,076,232 981,334
11.	TRADE DEBTS – unsecured		141,296,744	437,057,566
	Considered good	11.1,11.2 & 11.3	112,101,426	30,511,612
	Considered doubtful	11.4	16,987,867 129,089,293	<u>2,468,025</u> 32,979,637
	Less: Provision for doubtful debts	11.4	16,987,867 112,101,426	2,468,025 30,511,612
11.1	The aging of trade debts at September 30, 2009 is as follows:  Neither past due nor impaired  Past due but not impaired		-	-
	- within 90 days - 91 to 180 days - over 180 days		112,101,426 - - - 112,101,426	15,991,770 
	Provision for impairment Balance at the beginning of the year Provision made during the year Balance at the end of the year		2,468,025 14,519,842 16,987,867	2,468,025

for the year ended September 30, 2009

- 11.2 Includes receivable from Unicol Limited, an associated company amounting to Rs.102.975 (2008: 15.796) million.
- 11.3 The maximum aggregate amount due from associated company at the end of any month during the year was Rs. 107.975 (2008: Rs. 72.75) million.
- 11.4 Includes an amount of Rs. 14.519 million due from the Food Department, Government of Sindh. This represents amount withheld by the Government of Sindh from the bills raised by the Company during the years from 1981 to 1983 on account of a dispute regarding the quality of sugar. Consequently, the Company has withheld mark-up due to the Food department, amounting to Rs. 6.192 million. Since then, the matter is under litigation and pending before the Honorable High Court of Sindh. The amount receivable from the Department has been provided during the current year because it has been long time the case is pending and the respective liability of mark-up due to the Food department, GOS has also been written back in these financial statements as referred to in note 33 to the financial statements.

		Note	2009 Rupees	2008 Rupees
12.	LOANS AND ADVANCES – Unsecured, considered good			
	Loans to staff Advances	12.1	1,589,825	2,615,783
	<ul><li>to suppliers</li><li>to cane growers</li><li>against expenses</li></ul>	12.2	6,552,569 33,028,554 531,851 40,112,974	6,549,289 17,840,896 201,407 24,591,592
			41,702,799	27,207,375

- 12.1 Includes interest free loans to employees for purchase of vehicle, repayable in monthly installments.
- 12.2 Includes cost of urea and seeds provided to the cane growers and the same are adjusted when sugarcane is purchased from these cane growers.

	Note	2009 Rupees	2008 Rupees
13. TRADE DEPOSITS AND SHORT-TERM PREPAYMENTS			
Trade deposits:			
Considered good		133,500	1,107,000
Considered doubtful	13.1	8,196,113	7,196,113
		8,329,613	8,303,113
Less: Provision for doubtful deposits		(8,196,113)	(7,196,113)
		133,500	1,107,000
Short-term prepayments:			
Considered good		1,180,326	2,115,340
Considered doubtful		563,441	-
		1,743,767	2,115,340
Less: Provision for doubtful prepayments		(563,441)	
		1,180,326	2,115,340
		1,313,826	3,222,340
Considered good Considered doubtful  Less: Provision for doubtful deposits  Short-term prepayments: Considered good Considered doubtful	13.1	8,196,113 8,329,613 (8,196,113) 133,500 1,180,326 563,441 1,743,767 (563,441) 1,180,326	7,196,113 8,303,113 (7,196,113) 1,107,000 2,115,340 - 2,115,340 - 2,115,340

13.1 Represents amount paid by the Company to the Director General Defence Procurement (DGDP) as tender money during the year 1997 which has been withheld by them on account of DGDP's risk purchase claim on the Company, as fully described in note 27.2. Although the matter is under litigation, the Company, as a matter of prudence, has made full provision against the deposit in these financial statements.

for the year ended September 30, 2009

		Note	2009 Rupees	2008 Rupees
14.	SHORT-TERM INVESTMENTS			
	Held to maturity Term deposit certificates		3,654,000	3,654,000
	Less: Provision for impairment		354,000	
	Available for sale	14.1	3,300,000	3,654,000
	Investment in quoted securities	14.2 &14.3	35,753,176 39,053,176	13,245,764 6,899,764

14.1 Includes certificates of the value of Rs. 3.30 million (2008: 3.30 million) deposited with the bankers under lien against guarantees issued by them on behalf of the Company having maturity upto six months. These carry profit at the rate of 2.5 (2008: 2.5 to 3) percent per annum.

Note	2009 Rupees	2008 Rupees
14.2 SHORT TERM INVESTMENTS – available-for-sale, at fair value		
Quoted companies		
Arif Habib Securities Limited 12,500 (2008:Nil) Ordinary shares of Rs.10/-each	537,250	_
Bank Al- Habib Limited	221,221	
63,474 (2008:40,100) Ordinary shares of Rs.10/- each Cherat Cement Limited	1,983,563	1,369,014
121,179 (2008:58,600) Ordinary shares of Rs.10/- each	1,847,980	931,740
D.G.Khan Cement Limited 13,000 (2008: 15,000) Ordinary shares of Rs.10/- each	448,240	589,200
Engro Chemicals Pakistan Limited		
4,500 (2008: 2,500) Ordinary shares of Rs.10/- each Eye Television Network Limited	813,870	451,100
15,000 (2008: 15,000) Ordinary shares of Rs.10/- each	542,550	595,650
Fauji Fertilizer Company Limited 2,750 (2008:Nil) Ordinary shares of Rs.10/-each	282,563	_
Glaxosmithkline Pakistan Limited	202,303	
22,939 (2008:Nil) Ordinary shares of Rs.10/-each Habib Metropolitan Bank Limited	2,380,380	-
51,602 (2008:Nil) Ordinary shares of Rs.10/- each	1,595,534	-
Hub Power Company Limited 10,000 (2008:Nil) Ordinary shares of Rs.10/-each	313,900	-
Indus Motors Limited		
2,500 (2008: 4,000) Ordinary shares of Rs.10/- each International Industries Limited	438,100	573,200
30,608 (2008:Nil) Ordinary shares of Rs.10/-each	1,743,432	-
Lucky Cement Limited 7,500 (2008:17,500) Ordinary shares of Rs.10/-each	562,050	1,010,975
MCB Bank Limited	007.070	
2,750 (2008:Nil) Ordinary shares of Rs.10/-each National Refinery Limited	607,970	-
25,000 (2008: 3,500) Ordinary shares of Rs.10/- each	5,750,750	686,105

for the year ended September 30, 2009

	2009 Rupees	2008 Rupees
NIB Bank Limited	500,000	000 750
100,000 (2008: 75,000) Ordinary shares of Rs.10/-each Noon Sugar Mills Limited	562,000	633,750
20,500 (2008:Nil) Ordinary shares of Rs.10/-each	502,045	-
Oil & Gas Development Company Limited 15,000 (2008: 15,400) Ordinary shares of Rs.10/each Packages Limited	1,610,700	1,454,222
5,000 (2008: 2,500) Ordinary shares of Rs.10/each Pakistan Oil Fields Limited	812,950	354,350
8,000 (2008:Nil) Ordinary shares of Rs.10/-each Pak Suzuki Motor Company Limited	1,668,880	-
3,000 (2008: 3,000) Ordinary shares of Rs.10/each Pakistan Petroleum Limited	261,120	251,370
27,650 (2008: 8,250) Ordinary shares of Rs.10/each Pakistan State Oil Company Limited	5,225,574	1,597,613
2,500 (2008: 2,500) Ordinary shares of Rs.10/each United Bank Limited	782,775	699,975
75,000 (2008: 30,000) Ordinary shares of Rs.10/each	4,479,000	2,047,500
	35,753,176	13,245,764

14.3 The aggregate cost of the above investment is Rs.29.655 million (2008: Rs. 16.728). These investments are stated at fair value. Impairment loss of Rs. Nil (2008: Rs. 3.483) million has been charged to the profit and loss account.

	•				
				2009 Rupees	2008 Rupees
15.	CASH AND BANK BAL	ANCES			
	Cash in hand Cash at banks in cu	urrent accounts		106,687 1,234,408 1,341,095	21,588 1,636,120 1,657,708
16.	SHARE CAPITAL			1,341,093	1,037,700
	2009 (Number	2008 r of shares)			
	Authorized capital				
	50,000,000	50,000,000	Ordinary shares of Rs.	500,000,000	500,000,000
	Issued, subscribed a	nd paid-up capital	10 each		
	5,968,750	5,968,750	Ordinary shares of Rs. 10/-	59,687,500	59,687,500
	350,000	350,000	each fully paid in cash Ordinary shares of Rs. 10/- each issued for consideration other than cash	3,500,000	3,500,000
	5,493,750	3,525,000	Ordinary shares of Rs. 10/- each issued as bonus shares	54,937,500	35,250,000
	11,812,500	9,843,750		118,125,000	98,437,500

for the year ended September 30, 2009

		Note	2009 Rupees	2008 Rupees
17.	RESERVES			
	Capital reserve Share premium		63,281,250	63,281,250
	Revenue reserve General Accumulated profit / (loss)		85,000,000 61,177,017 146,177,017	85,000,000 (70,930,961) 14,069,039
	Unrealized gain on revaluation of available for sale investments		6,097,853 215,556,120	7,350,289
18.	SUBORDINATED LOANS – Unsecured		213,330,120	7,550,205
	From directors From other related parties	18.1	- - -	6,082,232 21,900,000 27,982,232

18.1 These carried mark-up at the rate of 3 months KIBOR prevailing at the beginning of the quarter (2008: 3 months KIBOR prevailing at the beginning of the guarter) per annum.

#### 19. LONG TERM FINANCING - Secured

		Ins	stallments	Ma	ırk-up	2009	2008
	Note	Number	Commencing from	2009	2008	Rupees	Rupees
From banking companies							
Bank Alfalah Limited	19.1	16 quarterly	January 2009	6months	6 months	22,142,800	40,000,000
				KIBOR plus 2.5%	KIBOR plus 2.5%		
				per annum	per annum		
Al Baraka Islamic Bank	19.1	16 quarterly	October 2009	6 months	6 months	100,000,000	100,000,000
				KIBOR plus 1.8%	KIBOR plus 1.8%		
				per annum	per annum		
						122,142,800	140,000,000
Less: Current portion shown under	er current liabilit	ies				36,428,800	13,750,000
						85,714,000	126,250,000

19.1 This is secured by way of first pari passu charge over fixed assets of the Company and personal guarantee of all directors of the Company.

### 20. LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASES

Represent finance leases entered into with a bank for vehicles. Total lease rentals due under various lease agreements aggregate to Rs. 8,156,744/- (2008: Rs. 3,360,432/-) and are payable in equal monthly installments latest by September 2013. Taxes, repairs, replacement and insurance costs are to be borne by the lessee. In case of termination of agreement, the lessee has to pay the entire rent for unexpired period. Financing rates of approximately 14.02 to 17.75 (2008: 7 to 16.64) percent per annum has been used as discounting factor. Purchase options can be exercised by the lessee in accordance with the respective lease agreements. The movement in the finance lease liability is as follows:

for the year ended September 30, 2009

Within one year
After one year but not more than five years
Total minimum lease payments
Less: Amount representing finance charges
Present value of minimum lease payments
Less: Current maturity shown under current liability

2009		2008			
Minimum lease	Present	Minimum lease	Present		
Payments	Value	Payments	Value		
	(Rup	ees)			
1,899,139	1,081,538	1,671,465	1,354,380		
6,257,605	4,917,252	1,688,967	1,260,797		
8,156,744	5,998,790	3,360,432	2,615,177		
2,157,954	-	745,255			
5,998,790	5,998,790	2,615,177	2,615,177		
1,081,538	1,081,538	1,354,380	1,354,380		
4,917,252	4,917,252	1,260,797	1,260,797		

			Note	2009 Rupee		2008 Rupees
21.	DEFERRED LIABILITIES					
	Staff gratuity		21.1	4,86	7,802	5,483,775
21.1	Staff gratuity					
	Opening net liability Expense for the year			1,89	3,775 0,489 4,264	5,851,629 795,839 6,647,468
	Benefits paid during the year Liability to be recognized			(2,50	6,462) 7,802	(1,163,693) 5,483,775
	Expense for the year ended Septer Current service cost Interest cost Actuarial loss recognized Expense for the year	nber 30, 2009		65 64	7,786 8,053 <u>4,650</u> 0,489	210,676 585,163 - 795,839
	Reconciliation Present value of defined benefit ob Unrealized actuarial losses Liability to be recognized as at Sep				7,802 - 7,802	5,483,775 - 5,483,775
	Comparisons for five years: As at September 30	2009	2008	2007 (Rupees) -	2006	2005
	Present value of defined benefit obligation Fair value of plan assets	4,867,802 -	5,483,775	5,851,629 -	8,467,242	8,330,665 -
	Deficit	4,867,802	5,483,775	5,851,629	8,467,242	8,330,665

21.2 The Projected Unit Credit Method, using the following significant assumptions was used for the valuation of the scheme:

- discount rate at 13 % per annum;
- expected rate of increase in salary level at 10 % per annum;
- expected average remaining life of employees 30 years.

for the year ended September 30, 2009

		Note	2009 Rupees	2008 Rupees
22.	DEFERRED TAXATION			
	Credit balances arising due to :			
	Accelerated tax depreciation, assets subject to finance leas accrued markup and long term investment	e,	113,530,445	91,747,107
	Debit balances arising due to:			
	Provision for gratuity Provision for doubtful debts Provision for doubtful deposits and prepayments Provision for impairment on short-term investments Provision for doubtful long-term receivable Minimum tax impact Unabsorbed tax losses		(1,703,731) (5,945,753) (3,065,844) (123,900) (14,878,848) - - (25,718,076) 87,812,369	(1,919,321) (863,809) (2,518,640) (1,218,943) - (25,443,114) (36,649,527) (68,613,354) 23,133,753
23.	PROVISIONS			
	Market committee fee Quality premium  Current portion shown under current liabilities	23.1 23.2	32,700,000 119,290,919 151,990,919 (32,700,000) 119,290,919	32,700,000 119,290,919 151,990,919 (32,700,000) 119,290,919

- 23.1 The Market Committee filed a law suit for the recovery of market committee fee before the Senior Civil Judge Tando Allahyar during the year 1999-2000. The Company contested the law suit on the ground that Market Committee was not lawfully constituted. The Senior Civil Judge Tando Allahyar, however, passed a decree against the Company on March 12, 2003 in the sum of Rs. 43.7 million plus fee amounting to Rs. 9.85 million relating to the years upto 2003-2004. Subsequently, the Government of Sindh withdrew the levy of Market Committee for crushing season of 2004-2005. The Company filed an appeal against the said order with the District Judge, Hyderabad and the same was dismissed by the District Judge during 2006-2007. Consequently, in 2006-2007 the Company filed an appeal and obtained a stay order from the Honorable High Court of Sindh. Subsequent to the year ended September 30, 2008, the Honorable High Court of Sindh made a decision in this respect and determined the Company's liability in the sum of Rs.32.70 million upto the month of June 2008. Accordingly, the Company reversed the excess provision of Rs.20.851 million in the financial statements for the year ended September 30, 2008. However, the Company during the year ended September 30, 2009 has filed a petition in Supreme Court of Pakistan requesting stay order against the payment of liability determined by the High Court of Sindh which was subsequently dismissed by the Supreme Court. Additionally the Company filed an appeal in the Supreme Court of Pakistan against the amount of liability determined by the High Court of Sindh. Currently this appeal is pending before the Supreme Court of Pakistan.
- 23.2 The sugar mills in Sindh are required to pay quality premium to the cane growers at the rate of fifty (50) paisas per forty (40) Kg cane for each 0.1 percent of excess sucrose recovery above the benchmark of 8.7 percent determined on over all sucrose recovery of each mill. The Company challenged the levy of quality premium before the Honorable High Court of Sindh, which decided the matter against the Company. The Company has filed an appeal with the Honorable Supreme Court of Pakistan. While admitting the appeal against the impugned judgment of the Honorable High Court of Sindh, the Honorable Supreme Court of Pakistan granted stay to the Company. The Punjab government is not levying any quality premium in view of an earlier decision of Lahore High Court in a similar case wherein the Court had declared the demand of quality premium as unlawful.

Although the matter is under litigation, the Company has made full provision for quality premium in the financial statements

for the year ended September 30, 2009

		Note	2009 Rupees	2008 Rupees
24.	TRADE AND OTHER PAYABLES			
	Creditors Accrued expenses Advances from customers Workers' profits participation fund Workers' Welfare Fund Unclaimed dividend Other liabilities	24.1	142,457,235 5,553,225 134,309,574 13,195,113 5,014,143 5,235,301 4,992,927 310,757,518	146,407,937 3,761,234 287,627,931 3,187,609 - 4,300,568 4,471,866 449,757,145
24.1	Workers' Profit Participation Fund			
	Balance at the beginning of the year Allocation for the year		3,187,609 13,195,113	3,187,609
	Add:Interest on funds utilized in the Company's business		16,382,722 166,498	3,187,609
	Less: Amount paid to trustees of the fund		16,549,220 3,354,107	3,187,609
25.	ACCRUED MARK-UP		13,195,113	3,187,609
	<ul> <li>Subordinated loans – from related parties</li> <li>Short-term borrowings</li> <li>Long-term financing</li> <li>Advances</li> </ul>	11.4	195,860 6,121,218 3,944,710 - 10,261,788	8,953,773 8,561,994 5,697,951 6,192,329 29,406,047
26.	SHORT- TERM BORROWINGS – Secured			
	From Banking companies	26.1	70,522,403	167,482,776

26.1 These are secured against pledge of stock of sugar, hypothecation of stores and spare parts and other current assets, first registered charge on fixed assets of Company and continuing guarantee of directors of the company. These finances form part of the aggregate facility of Rs.850 million (2008: Rs. 725 million). The finances carry mark-up ranging between 14.14 to 18 (2008: 11.33 to 15.38) percent payable quarterly.

#### 27. **CONTINGENCIES AND COMMITMENTS**

### **CONTINGENCIES**

- 27.1 Contribution demanded by SESSI Rs. 3.28 million (2008: Rs. 3.28 million) for the period from July 1987 to August 1990 which has been disputed by the Company. The case is pending before the Honorable High Court of Sindh. The Company and its legal counsel are hopeful of the favourable outcome of the case and hence, no provision has been made against the above demand in these financial statements.
- 27.2 DGDP risk purchase claim Rs. Rs. 38.58 million (2008: Rs. 38.58 million) which is disputed by the Company on the ground that the goods were already delivered and the DGDP had no right to make the risk purchase claim and that the DGDP who failed to lift the goods was responsible for the breach of the contract. The Company has filed a counter claim of Rs. 25.81 million (2008: Rs. 25.81 million) against the said breach of contract. The cases are pending before the Honorable Supreme Court of Pakistan - Rawalpindi bench and the Honorable Lahore High Court, Rawalpindi Bench. The management and legal counsel of the Company are confident that no liability will arise in respect of the risk purchase claim, and hence no provision has been made for the same in these financial statements.

for the year ended September 30, 2009

- The Company has filed an appeal before the Honorable Sindh High Court which has granted a stay to the Company against the order of Customs, Excise and Sales Tax Appellate Tribunal, Karachi upholding allegation of non payment of sales tax on advances etc., amounting to Rs. 11,087,051/- (2008: Rs. 11,087,051/-). Based on the facts and advise of the legal advisor, the management is confident of a favourable outcome and hence no provision is required to be made in these financial statements.
- The Company has also filed an appeal before Customs, Excise and Sales Tax Appellate Tribunal, Karachi, which is pending for hearing, against the order of the Deputy Collector, Collectorate of Customs, Excise and Sales Tax (Adjudication), Hyderabad to pay off alleged demand of Rs.10,746,624/- alongwith additional tax and penalty while framing his order. Based on the advise of the legal advisor, the management is confident of a favourable outcome and hence no provision is required to be made in these financial statements.

### **COMMITMENTS**

- Commitments in respect of capital expenditure as on September 30, 2009 amounted to Rs. 14.87 million (2008: Rs. 14.179 million).
- Commitments in respect of operating lease rentals for farms as on September 30, 2009 amounted to Rs. 8.48 million (2008: Rs. 14.16 million).
- 27.7 Commitments in respect of forward sales contract with Trading Corporation of Pakistan (TCP) as on September 30, 2009 amounted to Rs. Nil (2008: Rs. 287.430 million).

		Note	2009 Rupees	2008 Rupees
27.8	Outstanding letter of guarantees		14,360,785	18,171,385
28.	TURNOVER – net			
29.	Sales - Local sales - Export sales - Molasses - Bagasse  Less: - Sales tax - Special excise duty  COST OF SALES		2,532,622,433 159,418,017 2,692,040,450 (282,314,319) (22,280,273) (304,594,592) 2,387,445,858	1,076,656,633 237,249,500 124,425,206 956,189 1,439,287,528 (146,717,829) (8,129,230) (154,847,059) 1,284,440,469
	Manufactured sugar: Cost of sugarcane consumed (including procurement and other expenses) Road cess on sugarcane Salaries, wages and other benefits Stores and spare parts consumed Repairs and maintenance Fuel, electricity and water charges Vehicle running and maintenance expenses Insurance Depreciation Other overheads  Opening stock of work-in-process Closing stock of work-in-process	29.1 5.1.1	1,416,671,027 3,368,338 82,740,905 87,916,006 19,295,275 43,194,305 1,436,932 5,007,882 32,578,260 6,408,487 1,698,617,417 981,334 (1,677,023)	1,284,258,621 4,633,688 61,994,675 66,242,028 17,977,626 7,431,132 1,052,548 4,246,710 31,326,218 5,371,039 1,484,534,285 2,461,712 (981,334)
	Cost of goods manufactured		(695,689) 1,697,921,728	1,480,378 1,486,014,663
	Opening stock of finished goods Closing stock of finished goods		436,076,232 (139,619,721) 296,456,511 1,994,378,239	115,925,126 (436,076,232) (320,151,106) 1,165,863,557

for the year ended September 30, 2009

29.1 This includes contribution to provident fund of Rs. 1,586,316/- (2008: Rs. 1,274,233/-) and gratuity fund of Rs.1,890,489/- (2008: Rs. 787,845/-)

		Note	2009 Rupees	2008 Rupees
30.	DISTRIBUTION COSTS			
	Salaries, wages and other benefits Insurance Staking and loading Selling and Export expenses	30.1	859,885 7,214 3,767,453 732,746 5,367,298	604,358 6,646 2,705,485 10,346,909 13,663,398

30.1 This includes contribution to provident fund of Rs. 35,825/- (2008: Rs. 23,620/-) and gratuity fund of Rs. Nil (2008: Rs. 7,994/-).

		Note	2009 Rupees	2008 Rupees
31.	ADMINISTRATIVE EXPENSES			
	Salaries and other benefits Rent, rates and taxes Electricity, telephone, fax and postage Printing and stationery Travelling and conveyance Vehicle running and maintenance expenses Auditors' remuneration	31.1	37,860,715 1,417,088 3,672,121 1,009,835 2,596,842 3,016,451 899,570	31,690,214 1,005,255 3,133,884 1,021,864 3,035,568 2,732,885 663,520
	Legal and professional Fees and subscription Insurance Repairs and maintenance Advertising		3,253,300 739,530 55,885 1,062,139 87,880	1,242,000 905,879 60,367 623,385 128,118
	Donations Depreciation Other expenses	31.3 5.1.1	1,456,000 3,918,390 547,100 61,592,846	615,121 3,364,051 377,163 50,599,274
31.1	This includes contribution to provident fund of Rs. 1,111,79 (2008: Rs. 960,421/-).	)5/-		
31.2	Auditors' remuneration			
	Statutory audit Ernst & Young Ford Rhodes Sidat Hyder Statutory audit fee Review of half yearly financial statements and compliance with Code of Corporate Governance Other services Out of pocket expenses		500,000 195,000 30,000 89,570 814,570	350,000 165,000 <u>98,520</u> 613,520
	Cost audit Haroon Zakaria & Co. Cost audit fee Out of pocket expenses		75,000 10,000 899,570	50,000

31.3 No director or their spouse had any interest in any donee to which the donations were made.

for the year ended September 30, 2009

		Note	2009 Rupees	2008 Rupees
32.	OTHER OPERATING EXPENSES			
	Workers' Profits Participation Fund Workers' Welfare Fund Provision for impairment on short-term investments Provision for doubtful debts Provision for doubtful deposits and prepayments Provision for doubtful long term receivable Zakat		13,195,113 5,014,143 354,000 14,519,842 1,563,441 42,510,996 82,500 77,240,035	3,187,609 - 3,482,695 - 7,196,113 - 82,500 13,948,917
33.	OTHER OPERATING INCOME			
34.	Profit on bank deposits Gain on disposal of fixed assets Scrap sales Rental income Net farm income Realized gain on disposal of short term investments Dividend income Exchange gain Liability of mark-up no longer payable written back Provision for market committee fee no longer required written back Miscellaneous income  FINANCE COSTS	11.4 23.1	343,373 754,733 - 216,920 4,456,111 9,262,093 1,083,225 - 6,192,329 - 227,999 22,536,783	88,829 1,009,186 1,707,719 198,400 1,578,553 - 147,236 2,886,472 - 20,850,964 - 28,467,359
	Mark-up on: Long-term financing Subordinated loans – from related parties Short-term borrowings Lease finance  Bank charges		21,547,809 2,732,960 39,332,053 644,838 64,257,660 1,075,433	16,177,524 3,907,818 22,277,190 285,678 42,648,210 990,318
25			65,333,093	43,638,528
35.	TAXATION  Current Prior year  Deferred	35.1	5,088,465 13,142 5,101,607 64,678,616 69,780,223	2,414,207 (18,517) 2,395,690 792,984 3,188,674

for the year ended September 30, 2009

35.1 Relationship between tax expense and accounting profit

	2009	2008	2009	2008
	Effective	e tax rate	Rup	ees
Profit Before tax			245,693,001	60,564,565
Tax at the applicable tax rate of 35%	35.00	-	85,992,550	-
Tax effect of expenses that are inadmissible In determining taxable income	13.13	-	32,266,905	-
Tax effect of expenses that are admissible but not included in determining accounting profit	(18.79)	-	(46,165,764)	-
Tax effect of taxable temporary differences	8.87	-	21,783,338	-
Tax effect of deductible temporary differences	17.46	-	42,895,278	-
Effect of income subject to reduced rates of tax	0.04		107,479	
Effect of changes in prior year tax	0.01	-	13,142	-
Effect of tax losses brought forward	(16.97)	-	(41,688,108)	-
Effect of minimum tax	(10.35)	-	(25,424,597)	-
	28.40	-	69,780,223	

- 35.1 In prior year, in view of tax losses, the company was only subject to taxation under final tax regime, therefore, no numerical tax reconciliation was prepared.
- 35.1.1 Income tax assessments of the Company have been completed upto the tax year 2009 (accounting year ended September 30, 2008).

		Note	2009 Rupees	2008 Rupees
36.	BASIC AND DILUTED EARNING PER SHARE			
	There is no dilutive effect on the basic earnings per share of the Company, which is based on:	f		
	Earnings after taxation attributable to ordinary shares	(Rupees)	175,912,778	57,375,891 Restated
	Weighted average number of ordinary shares		11,812,500	11,812,500
	Earnings per share – after tax	(Rupees)	14.89	Restated 4.86

for the year ended September 30, 2009

		2009 Rupees	2008 Rupees
37.	WORKING CAPITAL CHANGES		
	(Increase)/decrease in current assets		
	Biological assets Stores and spare parts Stock-in-trade Trade debts Loans and advances Trade deposits and short-term prepayments Other receivables  Increase / (decrease) in current liabilities	(4,779,154) (19,979,961) 295,760,822 (96,109,656) (14,495,424) 345,073 (306,737) 160,434,963	(1,803,371) (14,746,926) (318,670,728) 561,019 (17,077,982) 227,834 131,143 (351,379,011)
	Trade and other payables Sales tax payable	(139,934,360) 2,459,345 (137,475,015) 22,959,948	324,767,081 (10,235,439) 314,531,642 (36,847,369)

#### 38. TRANSACTIONS WITH RELATED PARTIES

Related parties of the Company comprise of Pakistan Molasses Company (Private) Limited, Mogul Tobacco Company (Private) Limited, Unicol Limited, Adamjee Insurance Company Limited and companies where directors also hold directorship, directors and key management personnel. Transactions with related parties, other than remuneration and benefits to directors and key management personnel under the terms of their employment, as disclosed in note 40, are as follows: 2008

	Rupees	Rupees
Relationships – Common directorship		
Sales	175,733,564	124,746,984
Expenses shared	273,681	275,354
Investment made in an associated company	-	5,000,000
Insurance premium	4,617,464	4,142,112
Receipt of subordinated loans	22,000,000	-
Repayment of subordinated loans	49,982,232	14,670,000
Mark-up on subordinated loan	2,732,960	3,907,818
Retirement benefit plans		
Provident fund contribution	2,733,936	2,258,274

- 38.1 Balances outstanding with related parties have been disclosed in the respective notes to the financial statements.
- 38.2 The above transactions with related parties are entered into on arm's length basis.

#### 39. CAPACITY AND PRODUCTION

	Rated capacity		Capacity utilization	
	M. Tons	Days	M. Tons	Days
Season 2008-2009 Season 2007-2008	7,000 TCD 7,000 TCD	160 160	4,769 TCD 5,451 TCD	113 136

The short fall in crushing is due to shortage of raw material i.e. sugar cane.

for the year ended September 30, 2009

### 40. REMUNERATION OF CHIEF EXECUTIVE OFFICER, DIRECTORS AND EXECUTIVES

40.1 The aggregate amount, charged in the financial statements for the year are as follows:

	2009 —				2008	3 ——	
Chief				Chief			
Executive				Executive			
Officer	Directors	Executives	Total	Officer	Directors	Executives	Total
			Rup	ees —			
8,000	34,000	-	42,000	6,000	38,000	-	44,000
2,034,000	2,404,350	6,563,175	11,001,525	1,584,000	1,776,000	5,392,264	8,752,264
-	46,335	719,679	766,014	=	42,000	542,439	584,439
1,719,000	1,978,250	5,868,097	9,565,347	816,000	915,000	3,256,494	4,987,494
3,761,000	4,462,935	13,150,951	21,374,886	2,406,000	2,771,000	9,191,197	14,368,197
1	3	8	12	1	3	8	12

Fees
Managerial remuneration
Retirement benefits
Perquisites and other benefits

Number of persons

**40.2** In addition, the chief executive officer and executive directors are provided with free use of the Company maintained cars, in accordance with their terms of service.

### 41. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The main risks arising from the Company's financial instruments are credit risk, liquidity risk, interest rate risk and equity price risk. The Board of Directors reviews and agrees policies for managing each of these risks which are summarised below.

### 41.1 Credit Risk

Credit risk is the risk which arises with the possibility that one party to a financial instrument will fail to discharge its obligation and cause the other party to incur a financial loss. The Company attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counterparties and continually assessing the creditworthiness of counterparties.

Concentrations of credit risk arise when a number of counterparties are engaged in similar business activities or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions.

The Company is exposed to credit risk on long-term deposits, trade debts, long term investments, loans and advances, trade deposits, other receivables, short term investments and bank balances. The Company seeks to minimize the credit risk exposure through having exposures only to customers considered credit worthy and obtaining securities where applicable. The maximum exposure to credit risk at the reporting date is:

Long-term receivable
Long-term deposits
Trade debts
Long term investment
Loans and Advances
Trade Deposits
Other receivables – unsecured
Short term Investments
Bank balances

Carrying values			
2009	2008		
Rupees	Rupees		
1,992,400 112,101,426 174,229,262 41,702,799 133,500	42,510,996 1,932,400 30,511,612 134,607,391 27,207,375 1,107,000		
961,243	654,506		
39,053,176	16,899,764		
1,234,408	1,636,120		
371,408,214	257,067,164		

Carrying Values

### Quality of financial assets

The credit quality of financial assets can be assessed by reference to external credit ratings or the historical information about counter party default rates as shown below:

for the year ended September 30, 2009

		Carrying	Values
	Note	2009 Rupees	2008 Rupees
41.1.1 Trade debts			
Customers with no defaults in the past one year		-	-
Customers with some defaults in past one year which have been fully recovered		-	-
Customers with defaults in past one year which have not yet been recovered		-	
		-	
41.1.2 Investments			
Available for sale investments			
With external credit rating A1		542,550	595,650
A1+		19,313,012	7,696,016
Without external credit rating		15,897,614	4,954,098
Held-to-maturity investments		35,753,176	13,245,764
With external credit rating A1+		3,300,000	3,654,000
Alt		3,300,000	3,034,000
41.1.3 Bank balances A1		11,199	12,438
A1+		1,212,400	1,587,341
A2		10,809	36,341
		1,234,408	1,636,120

### 41.2 Liquidity Risk

Liquidity risk is the risk that the company will not be able to meet its financial obligations as they fall due. The Company applies the prudent risk management policies by maintaining sufficient cash and bank balances and by keeping committed credit lines. The table below summarises the maturity profile of the Company's financial liabilities at the following reporting dates:

Year ended 30 September 2009	On demand	Less than 3 months	3 to 12 months	1 to 5 years	> 5 years	Total
Long-term financing – secured	-	9,107,200	27,321,600	85,714,000	-	122,142,800
Liabilities against assets subject to finance lease	-	266,440	815,098	4,917,252	-	5,998,790
Trade and other payables	12,051,700	196,754,776	101,951,042	-	-	310,757,518
Accrued markup	-	10,261,788	-		-	10,261,788
Short term borrowings secured	-	70,522,403	-	-	-	70,522,403
	12,051,700	286,912,607	130,087,740	90,631,252	-	519,683,299
Year ended 30 September 2008	On demand	Less than 3 months	3 to 12 months	1 to 5 years	> 5 years	Total
Long-term financing – secured	=	2,500,000	11,250,000	126,250,000	=	140,000,000
Liabilities against assets subject to finance lease	=	343,649	1,010,731	1,260,797	=	2,615,177
Trade and other payables	5,377,131	332,721,924	111,658,090	-	=	449,757,145
Accrued markup	6,192,329	23,213,718	=	-	=	29,406,047
Subordinated loans	27,982,232	=	=	-	=	27,982,232
Short term borrowings secured	-	167,482,776	-	-	-	167,482,776
	39,551,692	526,262,067	123,918,821	127,510,797	-	817,243,377

for the year ended September 30, 2009

### 41.3 Foreign Currency Risk

Foreign currency risk is the risk that the value of financial assets or a financial liability will fluctuate due to a change in a foreign exchange rates. It arises mainly where receivables and payables exist due to transactions in foreign currency. As of the balance sheet date, the Company is not exposed to such risk.

### 41.4 Interest rate risk

Interest rate risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's exposure to the risk of changes in market interest rates relates to the Company's long-term debt obligations, short-term borrowings, subordinated loans and lease obligations with floating interest rates.

Sensitivity Analysis:

The following figures demonstrate the sensitivity to a reasonably possible change in interest rate, with all other variables held constant, of the Company's profit before tax:

		ease in s points	Effect on profit before tax
	2009		
KIBOR KIBOR		+100 -100	(642,577) 642,577
	2008		
KIBOR KIBOR		+100 -100	(426,482) 426,482

### 41.5 Equity price risk

The Company's listed equity securities are susceptible to market price risk arising from uncertainties about future values of investment securities. The Company manages the equity price risk through diversification and placing limits on individual and total equity instruments. Reports on the equity portfolio are submitted to the Company's senior management on a regular basis. The Company's Board of Directors reviews and approves all equity instrument decisions.

At the balance sheet date, the exposure to listed equity securities held as Available for sale was Rs. 35.753 million.

A (decrease) / increase of 10% on the stock exchange index would have an impact of approximately Rs.3.575 million on the equity of the Company, depending on whether or not the (decrease) / increase is significant and prolong.

### 41.6 Capital risk management

The primary objective of the Company's capital management is to maintain healthy capital ratios, strong credit rating and optimal capital structures in order to ensure ample availability of finance for its existing and potential investment projects, to maximise shareholder value and reduce the cost of capital.

The Company manages its capital structure and makes adjustment to it, in light of changes in economic conditions. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, return capital to shareholders or issue new shares.

The Company monitors capital using a gearing ratio, which is net debt divided by total capital plus net debt. Net debt is calculated as total loans and borrowings including any finance cost thereon, trade and other payables, less cash and bank balances and investments. Capital signifies equity as shown in the balance sheet plus net debt.

for the year ended September 30, 2009

	2009	2008
The gearing ratios as at September 30, 2009 and 2008 were as follows:		
Subordinated loans Short term borrowings – secured Long term financing Trade and other payables Accrued mark-up Liabilities against asset subject to finance lease Total debt	70,522,403 122,142,800 310,757,518 10,261,788 5,998,790 519,683,299	27,982,232 167,482,776 140,000,000 449,757,145 29,406,047 2,615,177 817,243,377
Less: Cash and bank balances Short term investments	(1,341,095) (39,053,176)	(1,657,708) (16,899,764)
Net debt	479,289,028	798,685,905
Share capital Reserves Equity	118,125,000 215,556,120 333,681,120	98,437,500 77,350,289 175,787,789
Capital	812,970,148	974,473,694
Gearing ratio	59%	82%

The Company finances its investment portfolio through equity, borrowings and management of its working capital with a view to maintaining an appropriate mix between various sources of finance to minimise risk.

### 41.7 Fair value of financial instruments

The carrying value of all financial assets and liabilities reflected in the financial statements approximate their fair values.

#### 42. DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue on December 15, 2009 by the Board of Directors of the Company.

#### **CORRESPONDING FIGURES** 43.

Certain prior period's figures have been reclassified consequent upon certain changes in current year's presentation. The summary of material reclassification is as follows:

Note	Reclassification		Nature	Rupees
	From	То		
13	Trade deposits and short- term prepayments	Long term deposits	Security deposit against lease of Farm.	1,620,000
31	Administrative expenses	Other operating expenses	Provision for doubtful trade deposits.	7,196,113

for the year ended September 30, 2009

#### **DIVIDEND AND APPROPRIATIONS** 44.

The Board of Directors in their meeting held on December 15, 2009 has recommended a final cash dividend of Rs. 1.25 per share - 12.5% (2008: Rs. Nil) and issue of bonus shares in the proportion of ten (10) ordinanry shares for every hundred (100) ordinary shares held - 10% (2008: Nil) for the year ended September 30, 2009. The approval of the members for the proposed final cash dividend and the proposed bonus issue will be obtained at the Annual General Meeting of the Company to be held on January 26, 2010. The financial statements for the year ended September 30, 2009 do not include the effect of the final cash dividend and proposed bonus issue which will be accounted for in the financial statement for the year ending September 30, 2010.

#### 45. **GENERAL**

Amounts have been rounded off to the nearest rupee unless otherwise stated.

# Pattern of Shareholdings

as at September 30, 2009

Number of	S	ihareholding	Total
shareholders	From	То	shares held
753	1	100	15,201
192	101	500	40,746
60	501	1,000	41,680
71	1,001	5,000	162,551
22 7	5,001	10,000	158,267
7	10,001	15,000	90,114
4	15,001	20,000	73,314
4	20,001	25,000	96,643
1	35,001	40,000	36,086
1	40,001	45,000	43,200
1	50,001	55,000	54,994
3	55,001	60,000	174,947
3	60,001	65,000	188,444
1	70,001	75,000	71,400
1	80,001	85,000	82,652
1	90,001	95,000	93,345
1	95,001	100,000	99,379
6 3 1	100,001	150,000	696,511
3	150,001	200,000	532,138
1	400,001	500,000	403,252
2	1,245,001	1,250,000	2,496,155
	2,005,001	2,010,000	2,008,821
2	2,075,001	2,080,000	4,152,660
1,141			11,812,500

### **Categories of Shareholders**

Categories of Shareholders	Number of shareholders	Number of shares held	Percentage of Paid-up Capital
Individuals	1.123	11,603,436	98.23
Investment Companies	1	640	0.01
Insurance Companies	2	119,119	1.01
Joint Stock Companies	8	75,582	0.64
Financial Institutions	3	6,758	0.06
Okhaai Memon Youth Services	1	6,282	0.05
Hussain Ebrahim Foundation	1	524	0.00
Abandoned Properties Organizations	1	158	0.00
Corporate Law Authority	1	1	0.00
Total	1,141	11,812,500	100

# **Additional Information**

	Categories	Number of Shareholders	Shares held	Percentage
a)	Associated Undertaking and related parties	None	-	0.00
b)	NIT and ICP			
	National Bank of Pakistan Investment Corporation of Pakistan	None 1	640	0.01
c)	Directors / CEO and their spouse and minor children			
	Mr. Mohammed Kasim Hasham Mr. Mohammed Ebrahim Hasham Mr. Mohammed Hussain Hasham Mr. Khurram Kasim Mr. Ahmed Ebrahim Hasham Mr. Muhammad Iqbal Mr. Abdul Razzaq Mrs. Kulsoom Kasim Mrs. Khursheed Ebrahim Mrs. Marium Hussain	1 1 1 1 1 1 1 1	2,077,050 2,008,821 2,075,610 1,246,863 1,249,292 3,002 3,000 125,400 89,252 119,890	17.58 17.01 17.57 10.56 10.58 0.03 0.03 1.06 0.76 1.01
d)	Executives	None	-	0.00
e)	Public Sector Companies and Corporations	2	159	0.00
f)	Bank, DFIs, NBFIs, Insurance Companies, Mudarbas & Mutual Funds			
	MCB Bank Limited Habib Bank Limited EFU General Insurance Limited State Life Insurance Corporation of Pakistan Investment Corporation of Pakistan	1 1 1 1	96 1,742 16 119,103 640	0.00 0.01 0.00 1.01 0.01
g)	Shareholders holding 10% or more voting interest			
	Mr. Mohammed Kasim Hasham Mr. Mohammed Ebrahim Hasham Mr. Mohammed Hussain Hasham Mr. Khurram Kasim Mr. Ahmed Ebrahim Hasham	1 1 1 1	2,077,050 2,008,821 2,075,610 1,246,863 1,249,292	17.58 17.01 17.57 10.56 10.58

# **Proxy Form**

## 44th Annual General Meeting

I / We				
			_ being member of Mehran	Sugar Mills Limited,
holding	ordinary shares hereby appoint			
		of		or failing
him / her				
of	who is/are also n	member(s) of Mehran Sugar Mil	Is Limited as my / our proxy	in my / our asence
to attend and vote fo	r me / us and on my / o	our behalf at the 43rd Annual	General Meeting of the Com	pany to be held on
January 26, 2010 at 1	1530 PST and at any ad	journment thereof.		
As witness my our har	nd seal this	day of	2010	
Signed by the said				
Signed by the said _				Please affix
in the presence of			Signature of	Five Rupees
_			Shareholder	Revenue
_				Stamp
_				

### Important:

- 1. This Proxy Form, duly completed and signed, must be received at the Registered Office of the Company Adamjee House, 8th Floor, I.I. Chundrigar Road, Karachi, not less than 48 hours before the time of the meeting
- 2. No person shall act as proxy unless he himself is a member of the Company, except that a corporation may appoint a person who is not a member.
- 3. If a member appoints more than one proxy and more than one instruments of proxy are deposited by a member with the Company, all such instruments of proxy shall be rendered invalid.

### For CDC Account Holders / Corporate Entities.

In addition to the above, the following requirements have to be met:

- i) The Proxy form shall be witnessed by two persons whose names, address and CNIC numbers shall be mentioned on the Form
- ii) Attested copies of CNIC or the passport of the beneficial owners and the proxy shall be furnished with the Proxy Form
- iii) The Proxy shall produce his/her original CNIC or original passport at the time of the meeting.
- iv) In case of corporate entity, the Board of Directors' resolution / power of attorney with specimen signature shall be submitted (unless it has been provided earlier) along with Proxy Form to the Company.



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