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## Alnual Repont

 2013

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## Company Information

| Board of Directors | Mr. Muhammad Ismail (Chief Executive) |
| :---: | :---: |
|  | Mr. Umar Farooq Sheikh |
|  | Mr. Hussain Ahmad Fazal |
|  | Mr. Mushtaq Ahmad |
|  | Mst. Ghazala Nasreen |
|  | Mr. Sajjad Shakoor |
|  | Mr. Sarfraz Hassan |
| Chief Financial Officer | Mushtaq Ahmad |
| Auditors | Tariq Ayub Anwar \& Co. |
|  | Chartered Accountants |
| Bankers | Askari Bank Limited |
|  | Allied Bank Limited |
|  | National Bank of Pakistan |
|  | Habib Bank Limited |
|  | Soneri Bank Limited |
|  | MCB Bank Limited |
|  | Pak Oman Investment Co. Ltd. |
|  | Bank Islami Pakistan Ltd. |
|  | Faysal Bank Limited |
|  | Al-Baraka Bank Pakistan Limited |
| Offices: |  |
| Karachi: | Room \# 808, 8th Floor, Saima Trade Tower-B, |
|  | I.I. Chundrigar Road, Karachi. |
|  | Ph. No. 92-21-2217328-9 |
| Multan (Unit-183) | Fazalabad, Vehari Road, Opp. Timber Market, Multan. Ph. No. 92-61-6527238, 6528245, 6760524 |
|  | Fax No. 92-61-6526487, 6526572 |
|  | Web Site: www.hussaingroup.com |
|  | Multan (Unit-2) 35-KM Bahawalpur Road, |
|  | Near Adda Muhammad Pur, Multan. |
| Multan (Unit-4) | Qadir Pur Rawan Bypass, Khanewal Road, Multan. |
|  | Ph. NO. 92-61-4578866-7 |
| Kabir Wala (Unit-5) | 17-KM Mauza Kohi Wala, Kabirwala, Khanewal. |

## Directors' Report To The Shareholders

The Directors feel pleasure in presenting 35th Annual Report together with Audited Financial Statements of the Company for the Year ended 30th June, 2013 along with Auditors' Report thereon.

## Proposed Dividends:

During the current year dedicated efforts of the directors enabled your Company to make a bumper before tax profit amounting to Rs. 32 Crores and your Directors are pleased to recommend a cash dividend @ Rs. 2.00 per share (20\%) for the year ended 30th June, 2013.

In the past, the management of your Company followed the earning retention model for implementation of its expansion and acquisition plans, mostly without requiring funds from the shareholders. The strategy of the management has splendidly been successful enabling the Company to add three spinning mills comprising 58,440 spindles and one weaving unit comprising 130 state of the art air jet looms. Management also hired certain production capacities in order to quickly respond to massive increase in immediate demand of the products of the Company. Simultaneously, the Company stepped forward proactively towards the value addition of its products. The policy of the managements enabled the Company to increase sales to a tune of Rs. 15,764/- Million in current year as compared to Rs. 13,843/Million in previous year, and added huge to the asset base of the Company, thus adding to the wealth of the shareholders, enormously.

However, mainly aggrieved from the management's earning retention policy, certain shareholders having around $41.28 \%$ equity interest in the Company, moved a petition in the Sindh High Court, Karachi, wherein they sought inter alia the winding up of the Company.

With the continued support of the majority of the shareholders (58.72\%), its bankers and creditors and customers, the Company is overwhelmingly contesting this petition which is an effort of jeopardizing the rights and will of the majority shareholders of the Company. The legal counsel of the Company is highly confident to defeat the petition as being baseless and without any merit.

## Operational Performance

During the year under review, the Company's performance has been outstanding. Briefs of financial results given below will give you a quick look of the current year's performance of the Company with comparison of the previous year:

|  | 2013 | 2012 |
| :--- | ---: | ---: |
|  | Rupees | Rupees |
| Sales | $15,764,216,623$ | $13,843,782,833$ |
| Gross Profit | $1,650,242,341$ | $1,735,312,176$ |
| Operating Profit | $948,534,992$ | $1,174,231,678$ |
| Finance Cost | $(626,517,360)$ | $(648,987,786)$ |
| Profit before Tax | $322,017,632$ | $525,243,892$ |
| Profit after Tax | $283,488,860$ | $369,364,416$ |
| Earning Per Share |  | 15.07 |

The financial year under review was a year of substantial profit thanks to the efficient management team of the Company.

The Company recorded strong growth in sales which increased to Rs. 15.764 billion giving an increase amounting to Rs. 1.920 billion ( $13.87 \%$ ) as compared to sales amounting to Rs. 13.844 million in the preceding year. However, owing to unstable government policies, particularly in respect of energy (Electricity and Sui Gas) through massive increase in tariff and load shedding, gross margin slightly stepped down to $10.47 \%$ as compared to $12.53 \%$ in previous year . Several times the Company was left with only option to keep its wheel moving by using "Diesel Produced Energy", the most expensive source of energy production and that alone wiped out a substantial pie of profit and contributed mainly towards a decline in the net margin of the Company to 2.04 \% as compared to $3.79 \%$ in previous year. By using efficient utilization of financial resources and marginalized finance pricing, the management succeeded in curtailing finance cost of the Company to $3.97 \%$ of the Sales as compared to $4.69 \%$ in previous year.

Earning per share for the year ended 30th June, 2013 has been Rs. 15.07 as against Rs. 19.64 of the preceding year and decrease mainly has been resulted from higher cost of production and power shut downs.

## Operational Review

Like the preceding year, the financial year 2013 was again a blend of pressure and opportunities i.e. high increase in energy tariff coupled with unscheduled load shedding, political uncertainty, etc. The role of the management is quite creditable in attaining remarkable results for the Company in such a hard time to industry in the Country. The management endeavoured its maximum to procure quality cotton from local and international markets at favourable prices and acquire profitable local and export orders.

## General Market Scenario and Future Prospects:

2014 will be a challenging financial year in the backdrop of depreciating Rupee, declining foreign exchange reserves and political uncertainty. Focus will be on maintaining the growth momentum. Efforts are also underway to target new market segments and to improve efficiency and productivity.

There is no second opinion on the issue that good quality cotton is essential for the entire textile industry, i.e. ginning / spinning to value added goods. It is very discouraging to note that being an agricultural country we are still lacking in producing cotton to such an extent to meet demand of our industry comfortably. Our textile industry which contributes overwhelmingly toward economic activities of the country will remain a stake unless influx of good quality of cotton in abundance is ensured in the local market.

Load shedding of electricity and sui gas is another burning issue in general for the entire country and in particular for the textile industry. This industry is operated round the clock, throughout the year where load shedding even for as short period as eye blinking causes heavy financial loss to the sector. Government should adopt sound policies to curb this issue in a flash in the betterment of textile sector and Pakistan.

## Financial Statements

M/S Tariq Ayub, Anwar and Co. Chartered Accountants audited the financial statements of the company and issued clean audited report in this respect for the financial year that comes to an end on June 30, 2013 and the same is annexed to the financial statements. However, the matter emphasized in this report has already been explained and addressed in preceding paragraph for proposed dividend.

## Auditors

The retiring auditors M/s Tariq Ayub, Anwar and Co. chartered Accountants retire and being eligible, have offered themselves for re-appointment. The board recommended their re-appointment as external auditors until the conclusion of the next Annual General Meeting. Said chartered accountants are a member firm of Clarkson Hyde International world wide and are on the panel of the State Bank of Pakistan and have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan.

## Expansion Plan

Looking at the current situation of market and in view of unpredictable and unfavourable policies of the government where cost of financing and production is increasing rapidly the Board will refrain from expansion for some time. However, normal BMR will remain to continue as and when required.

## Acknowledgment

Your directors record with admiration, the hard work of the company's executives, managers, technicians and workers who worked energetically to meet the goals set before them. Your directors also extended their appreciation to the company's bankers, valued customers, suppliers, shareholders and government authorities for the cooperation extended by them during the year.

For and on behalf of the Board
LAHORE:
5TH OCTOBER, 2013
sd/-

5TH OCTOBER, 2013
Mohammad Ismail
Chief Executive

## FINANCIAL HIGHLIGHTS

## Six Year Growth at Glance

| PARTICULARS | Year 30th June, |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 |


| Profit and Loss |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Net Sales | $15,764,216,623$ | $13,843,782,833$ | $13,976,822,318$ | $8,695,516,488$ | $6,253,776,491$ | $5,392,224,041$ |
| Gross Profit | $1,650,242,341$ | $1,735,312,176$ | $1,616,317,418$ | $1,591,134,741$ | $1,006,899,871$ | $673,963,859$ |
| Operating Profit | $948,534,992$ | $1,174,231,678$ | $1,113,581,346$ | $1,200,314,948$ | $722,272,842$ | $466,866,082$ |
| Profit Before Tax | $322,017,632$ | $525,243,892$ | $595,636,837$ | $632,03,699$ | $48,590,111$ | $82,578,920$ |
| Profit After Tax | $283,488,860$ | $369,364,416$ | $575,729,030$ | $432,870,714$ | $10,687,878$ | $35,012,376$ |
|  |  |  |  |  |  |  |
| Cash Out Flows |  |  |  |  |  |  |
| Taxes Paid | $173,266,147$ | $161,643,265$ | $175,456,298$ | $69,590,225$ | $56,781,883$ | $37,714,858$ |
| Financial Charges Paid | $630,420,236$ | $650,573,182$ | $495,936,004$ | $566,803,516$ | $645,368,872$ | $318,667,722$ |
| Fixed Capital Expenditure | $261,396,460$ | $301,827,847$ | $337,536,607$ | $245,275,172$ | $181,911,038$ | $35,156,783$ |


| Balance Sheet |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Current Assets | $5,749,081,598$ | $5,215,010,339$ | $3,835,328,189$ | $3,700,803,054$ | $3,333,607,647$ | $2,982,785,169$ |
| Current Liabilities | $5,837,600,775$ | $5,205,456,482$ | $3,924,929,241$ | $3,271,374,802$ | $3,229,024,162$ | $3,141,774,473$ |
| Operating Fixed Assets - Owned | $5,289,036,660$ | $5,263,190,435$ | $5,394,691,901$ | $4,258,404,902$ | $3,794,569,153$ | $3,797,735,853$ |
| Total Assets | $11,382,031,097$ | $10,830,022,489$ | $9,434,095,210$ | $8,265,017,304$ | $7,394,097,896$ | $7,027,046,305$ |
| Long Term Loans and Finances | $840,489,667$ | $1,051,615,026$ | $1,361,139,967$ | $1,482,665,993$ | $1,643,560,501$ | $1,373,065,708$ |
| Shareholders' Equity | $2,658,208,889$ | $2,329,440,586$ | $1,917,781,078$ | $\mathbf{1 , 1 5 8 , 8 7 3 , 5 4 8}$ | $677,856,047$ | $615,945,623$ |


| Financial Ratios |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Current Ratio | 0.98 | 1.00 | 0.98 | 1.13 | 1.03 | 0.95 |
| Gearing Ratio (\%age) | 69.12 | 0.71 | 0.71 | 0.79 | 0.87 | 0.85 |
| Gross Profit Ratio (\%age) | 10.47 | 12.53 | 11.56 | 18.30 | 16.10 | 12.50 |
| Net Profit Ratio (\%age) | 0.021 | 0.030 | 0.045 | 0.055 | 0.010 | 0.65 |
| Return on Capital Employed (\%age) | 1.51 | 1.96 | 3.06 | 2.30 | 0.06 | 5.68 |
| Earning Per Share | 15.07 | 19.64 | 30.61 | 23.03 | 0.57 | 1.86 |


| Production Machines |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Spinning Section |  |  |  |  |  |  |
| Spindles Installed | 93,720 | 93,720 | 93,720 | 76,440 | 76,440 | 76,440 |
| Spindles Worked | 93,720 | 93,720 | 93,720 | 76,440 | 76,440 | 76,440 |
| Number of Rotors Installed | - | - | 2,000 | 2,000 | 2,000 | 2,000 |
| Number of Rotors Worked | - | - | 2,000 | 2,000 | 2,000 | 2,000 |
| No. of Shifts Worked per Day | 3 | 3 | 3 | 3 | 3 | 3 |
| Installed Capacity at 20/s Count (Kgs.) | 34,330,606 | 34,880,573 | 31,139,671 | 30,513,554 | 30,513,554 | 32,894,703 |
| Actual Production converted into |  |  |  |  |  |  |
| 20/s Count (Kgs.) | 20,996,992 | 23,276,824 | 24,539,948 | 22,969,510 | 22,674,377 | 24,703,924 |

## Weaving Section

| 102 |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Number of Looms Installed | 210 | 210 | 130 | 120 | 120 |
| Number of Looms Worked | 210 | 210 | 130 | 120 | 120 |
| Number of Shifts Worked per day | 3 | 3 | 3 | 3 | 3 |
| Installed Capacity at 50 Picks - (Sq. Meter) | $48,754,207$ | $48,754,207$ | $42,381,432$ | $29,471,525$ | $29,471,525$ |
| Actual Production converted into |  |  |  | $24,477,256$ |  |
| 50 Picks - (Sq. Meter) | $26,616,461$ | $25,912,353$ | $26,295,716$ | $23,571,213$ | $23,112,011$ |

## FINANCIAL HIGHLIGHTS



Distribution of Sales Revenue



$-\star$ Installed Capacity after conversion into 50 Picks - Sq. Meter * Actual Capacity after conversion into 5 Picks - Sq. Meter


Cash Out Flow




## AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed Balance Sheet of HUSSAIN MILLS LIMITED as at 30th June, 2013 and the related Profit and Loss Account, Cash Flow Statement and Statement of Changes in Equity together with the notes forming part thereof, for the Year then ended and we state that we have obtained all the information and the explanations which to the best of our knowledge and belief were necessary for the purpose of our audit.

It is the responsibility of the Company's management to establish and maintain a system of Internal Control, and prepare and present the above said Statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these Statements based on our audit.

We conduct our audit in accordance with the Auditing Standards as applicable in Pakistan. These Standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said Statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said Statements. An audit also includes assessing the Accounting Policies and significant Estimates made by the Management, as well as, evaluating the overall presentation of the above said Statements. We believe that our audit provides a reasonable basis for our Opinion and, after due verification, we report that:
a) in our opinion, proper Books of Account have been kept by the Company as required by the Companies Ordinance, 1984;
b) in our opinion;
i) the Balance Sheet and the Profit and Loss Account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the Books of Account and are further in accordance with Accounting Policies consistently applied.
ii) the Expenditure incurred during the Year was for the purpose of Company's business; and
iii) the Business Conducted, Investments made and the Expenditure incurred during the Year were in accordance with the objects of the Company;
c) in our opinion and to the best of our information and according to the explanations given to us, the Balance Sheet, Profit and Loss Account, Cash Flow Statement and the Statement of Changes in Equity, together with the Notes forming part thereof, conform with approved accounting standards as applicable in Pakistan, and give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of Company's affairs as at 30th June, 2013 and of the Profit, its Cash Flows and Changes in Equity for the Year then ended; and
d) In our opinion no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980.

Without qualifying our opinion we draw your attention to the fact that the Company is defendant in a lawsuit preferred by the aggrieved share holders, holding $41.28 \%$ equity shares in the Company. The pray of aforesaid lawsuit includes the winding up of the Company. Preliminary hearings and case proceeding are in progress. The management of the Company and its legal counsel of the suit are confident to defeat the petition being baseless and without any merit.

Lahore:
TARIQ AYUB, ANWAR \& CO.
5th October, 2013 CHARTERED ACCOUNTANTS AUDIT ENGAGEMENT PARTNER: NAVEED MUKHTAR RANA

| BALANCE SHEET |  |  |  |
| :---: | :---: | :---: | :---: |
| AS AT 30TH JUNE, 2013 |  |  |  |
|  | Note | $2013$ <br> Rupees | $2012$ <br> Rupees |
| EQUITY \& LIABILITIES |  |  |  |
| SHARE CAPITAL \& RESERVES |  |  |  |
| Authorized capital |  |  |  |
| 40,000,000 (2012: 40,000,000) Ordinary Shares |  |  |  |
| Issued, Subscribed \& Paid Up Capital | 4 | 188,102,570 | 187,102,570 |
| Capital Reserves |  | 129,738,223 | 129,738,223 |
| Un-appropriated Profit |  | 2,340,368,096 | 2,011,599,793 |
|  |  | 2,658,208,889 | 2,329,440,586 |
| SURPLUS ON REVALUATION OF |  |  |  |
| OPERATING FIXED ASSETS | 5 | 1,826,339,264 | 1,871,350,747 |
| NON CURRENT LIABILITIES |  |  |  |
| Long Term Finances | 6 | 840,489,667 | 1,051,615,026 |
| Liabilities against Assets subject to Finance Lease | 7 | 101,983,610 | 115,190,638 |
| Deferred Liabilities | 8 | 117,408,892 | 256,969,010 |
|  |  | 1,059,882,169 | 1,423,774,674 |
| CURRENT LIABILITIES |  |  |  |
| Trade \& Other Payables | 9 | 559,022,737 | 298,719,591 |
| Accrued Interest \& Mark-up | 10 | 132,770,082 | 136,672,958 |
| Short Term Borrowings | 11 | 4,757,273,729 | 4,307,669,034 |
| Current Portion of Long Term Liabilities | 12 | 388,534,227 | 462,394,899 |
|  |  | 5,837,600,775 | 5,205,456,482 |
| CONTINGENCIES \& COMMITMENTS | 13 | - | - |
|  |  | 11,382,031,097 | 10,830,022,489 |
| ASSETS |  |  |  |
| NON CURRENT ASSETS |  |  |  |
| Property, plant and equipment | 14 | 5,527,529,794 | 5,506,347,112 |
| Intangible Assets | 15 | 2,187,893 | 4,375,785 |
| Long term Investments | 16 | 12,468,222 | 12,200,366 |
| Long Term Loans \& Advances | 17 | 41,696,000 | 45,568,000 |
| Long Term Deposits \& Prepayments | 18 | 49,067,590 | 46,520,887 |
|  |  | 5,632,949,499 | 5,615,012,150 |
| CURRENT ASSETS |  |  |  |
| Stores, Spares and Loose Tools | 19 | 154,042,021 | 106,968,054 |
| Stock in Trade | 20 | 3,524,741,119 | 3,149,925,276 |
| Trade Debts | 21 | 1,554,821,390 | 1,699,297,457 |
| Loans \& Advances | 22 | 148,296,842 | 81,572,927 |
| Trade Deposits \& Short Term Prepayments | 23 | 956,961 | 645,526 |
| Interest Accrued | 24 | 307,426 | 351,344 |
| Other Receivables | 25 | 98,455,000 | 50,457,150 |
| Short Term Investments | 26 | 1,753,500 | 373,100 |
| Tax Refunds Due from Government Departments | 27 | 85,121,429 | 48,002,195 |
| Cash and Bank Balances | 28 | 180,585,910 | 77,417,310 |
|  |  | 5,749,081,598 | 5,215,010,339 |
|  |  | $\underline{\text { 11,382,031,097 }}$ | 10,830,022,489 |

The annexed Notes from 1 to 44 form an integral part of these Financial Statements.

Lahore:
5th October, 2013
sd/-
(Hussain Ahmad Fazal) Director
sd/-
(Muhammad Ismail) Chief Executive

## PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 3OTH JUNE, 2013

|  | Note | $\begin{gathered} 2013 \\ \text { Rupees } \end{gathered}$ | $\begin{gathered} 2012 \\ \text { Rupees } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| SALES | 29 | 15,764,216,623 | 13,843,782,833 |
| COST OF SALES | 30 | $(14,113,974,282)$ | $(12,108,470,657)$ |
| GROSS PROFIT |  | 1,650,242,341 | 1,735,312,176 |
| DISTRIBUTION COST | 31 | $(431,381,926)$ | $(305,195,692)$ |
| ADMINISTRATIVE EXPENSES | 32 | (272,845,910) | $(216,999,529)$ |
| OTHER OPERATING EXPENSES | 33 | $(17,000,785)$ | $(41,408,873)$ |
|  |  | (721,228,621) | $(563,604,094)$ |
| OPERATING PROFIT before Other Income |  | 929,013,720 | 1,171,708,082 |
| OTHER INCOME | 34 | 19,521,272 | 2,523,596 |
| OPERATING PROFIT after Other Income |  | 948,534,992 | 1,174,231,678 |
| FINANCE COST | 35 | $(626,517,360)$ | $(648,987,786)$ |
| NET PROFIT FOR THE YEAR before Taxation |  | 322,017,632 | 525,243,892 |
| TAXATION | 36 | $(38,528,772)$ | $(155,879,476)$ |
| NET PROFIT FOR THE YEAR after Taxation |  | 283,488,860 | 369,364,416 |
| OTHER COMPREHENSIVE INCOME: |  |  |  |
| Un-realized Gain/(Loss) on Re-Measurement of fair value of investments held for sale Transferred from Surplus on Revaluation of Fixed Assets in Respect of Incremental Depreciation | 5 | 267,960 | $(821,228)$ |
|  |  | 45,011,483 | 43,116,320 |
| Total Other Comprehensive Income |  | 45,279,443 | 42,295,092 |
| TOTAL COMPREHENSIVE INCOME |  | 328,768,303 | 411,659,508 |
| EARNING PER SHARE - BASIC AND DILUTED | 38 | 15.07 | 19.64 |

The annexed Notes from 1 to 44 form an integral part of these Financial Statements

## (Hussain Ahmad Fazal)

Director
(
sd/-

## CASH FLOW STATEMENT

FOR THE YEAR ENDED 30TH JUNE, 2013

## CASH FLOW FROM OPERATING ACTIVITIES

Profit before Taxation
Adjustment for:
Provision for Gratuity
Workers' (Profit) Participation Fund
Workers Welfare Fund
Depreciation
Balances Written off
(Profit)/Loss on Disposal of Fixed Assets
Dividend Income
Interest Income
Return on Bank Deposits
Amortization of Intangible Asset
Gain on Investments
Finance Cost

EFFECT ON CASH FLOW OF WORKING CAPITAL CHANGES
(Increase)/Decrease in Current Assets
Stores, Spares and Loose Tools
Stock in Trade
Trade Debtors
Loans and Advances
Trade Deposits and Short Term Prepayments
Other Receivables
Increase/(Decrease) in Current Liabilities
Trade and Other Payables
Cash Generated from/(Used In) Operations
Income Tax Paid
Finance Cost Paid
Gratuity Paid
Workers' (Profit) Participation Fund Paid
NET CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVITIES
CASH FLOW FROM INVESTING ACTIVITIES
Interest Income
Return on Bank Deposits
Dividend Received
Fixed Capital Expenditure
Proceeds from Disposal of Operating Fixed Assets
Proceeds from Long Term Investments
Short Term Investments
Long Term Loan Recovered
Long Term Deposits and Prepayments
NET CASH OUTFLOW FROM INVESTING ACTIVITIES
CASH FLOW FROM FINANCING ACTIVITIES
Long Term Finances - net
Finance Lease Liabilities
Loan from Directors/Sponsors
Short term Borrowings
NET CASH INFLOW FROM FINANCING ACTIVITIES
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS
CASH AND CASH EQUIVALENTS AT BEGINNING OF THE YEAR
CASH AND CASH EQUIVALENTS AT END OF THE YEAR

| $2013$ <br> Rupees | $2012$ <br> Rupees |
| :---: | :---: |
| 322,017,632 | 525,243,892 |
| 33,354,854 | 16,787,326 |
| 16,948,296 | 28,210,299 |
| $(10,751,795)$ | 10,751,795 |
| 237,819,946 | 236,421,259 |
|  | 462,186 |
| $(1,682,339)$ | 1,906,105 |
| $(65,000)$ |  |
| $(420,722)$ | $(480,234)$ |
| $(5,499,888)$ | $(262,460)$ |
| 2,187,892 | 2,187,892 |
| $(513,504)$ | $(1,696,104)$ |
| 626,517,360 | 648,987,786 |
| 897,895,100 | 943,275,850 |
| 1,219,912,732 | 1,468,519,742 |
| (47,073,967) | (19,723,614) |
| $(374,815,843)$ | (1,339,896,917) |
| 144,476,067 | $(634,821,785)$ |
| $(66,723,915)$ | 513,336,344 |
| $(311,435)$ | 413,437 |
| $(89,674,174)$ | $(16,098,438)$ |
| 271,565,149 | $(88,803,551)$ |
| $(162,558,118)$ | (1,585,594,524) |
| 1,057,354,614 | $(117,074,782)$ |
| $(173,266,147)$ | $(161,643,265)$ |
| $(630,420,236)$ | $(650,573,182)$ |
| $(22,868,712)$ | $(27,108,682)$ |
| $(28,210,299)$ | $(31,989,089)$ |
| 202,589,220 | 988,389,000 |


| 464,640 |
| ---: |
| $5,499,888$ |
| 65,000 |
| $(261,396,460)$ |
| $4,076,171$ |
| 104 |
| $(866,896)$ |
| $3,872,000$ |
| $(2,546,703)$ |
| $(250,832,256)$ |


| 522,720 |
| ---: |
| 262,460 |
| $(301,827,847)$ |
| $31,160,119$ |
| 31,151 |
| $2,100,079$ |
| $3,872,000$ |
| $(9,338,825)$ |
| $(273,218,143)$ |


| $(253,399,177)$ |
| ---: |
| $(6,637,712)$ |
| $(38,156,170)$ |
| $449,604,695$ |
| $151,411,636$ |
| $103,168,600$ |
| $77,417,310$ |
| $180,585,910$ |


| $(378,217,427)$ |
| ---: |
| $91,201,481$ |
| $39,533,775$ |
| $1,401,808,819$ |
| $1,154,326,648$ |
| $(107,280,495)$ |
| $184,697,805$ |
| $77,417,310$ |

The annexed Notes from 1 to 44 form an integral part of these Financial Statements.

Lahore:
5th October, 2013

## sd/-

(Hussain Ahmad Fazal)
Director
sd/-
(Muhammad Ismail)
Chief Executive

## STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 30TH JUNE, 2013

## PARTICULARS

Balance as at 30th June, 2011
Profit for the Year 2012
Other Comprehensive Income
Total Comprehensive Income for the Year ended 30th June, 2012

Balance as at 30th June, 2012
Profit for the Year 2013
Other Comprehensive Income
Total Comprehensive Income for the Year ended 30th June, 2013

Balance as at 30th June, 2013

| PAID-UP <br> SHARE <br> CAPITAL | PREMIUM <br> ON SHARES <br> ISSUED | MERGER <br> RESERVE | TOTAL | UN-APPRO- <br> PRIATED <br> PROFIT | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | R U P E E S |  |  |  |  |

$188,102,570 \quad 3,352,334 \quad 126,385,889 \quad 129,738,223 \quad 1,599,940,285 \quad 1,917,781,078$

| - | - | - | - | $369,364,416$ | $369,364,416$ |
| :--- | :--- | :--- | :--- | ---: | :--- |
| - | - | - | - | $42,295,092$ | $42,295,092$ |


| - | - - |  | - | 411,659,508 | 411,659,508 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 188,102,570 | 3,352,334 | 126,385,889 | 129,738,223 | 2,011,599,793 | 2,329,440,586 |
| - | - | - |  | 283,488,860 | 283,488,860 |
| - | - | - | - | 45,279,443 | 45,279,443 |


|  | - | - |  | $328,768,303$ | $328,768,303$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $188,102,570$ | $3,352,334$ | $126,385,889$ | $129,738,223$ | $2,340,368,096$ | $2,658,208,889$ |

The annexed Notes from 1 to 44 form an integral part of these Financial Statements.
sd/-
(Hussain Ahmad Fazal) Director
sd/-

# NOTES TO THE FINANCIAL STATEMENTS 

FOR THE YEAR ENDED 30TH JUNE, 2013

## 1 STATUS AND NATURE OF BUSINESS

Hussain Mills Limited ("the Company") was incorporated in Pakistan on 31st March, 1980 as a Public Limited Company under the Companies Act 1913 (Now Companies Ordinance, 1984). This is an unquoted Company which is principally engaged in manufacturing/purchase and sale of Yarn and Fabric. The manufacturing units of the Company are located in the vicinity of Multan. The Registered office of the Company is situated at Saima Trade Tower-B, II Chundrigar Road, Karachi.

## 2. BASIS OF PREPARATION

### 2.1 BASIS OF MEASUREMENT

These Financial Statements have been prepared as going concern under the historical cost convention except for revaluation/re-measurement as indicated in Note 5.2, 16.2 and 26, without any adjustment of Inflation or Current Values, if any, using, except for Cash Flow Statement, Accrual basis of Accounting.

### 2.2 STATEMENT OF COMPLIANCE

These Financial Statements have been prepared in accordance with the requirements of the Companies Ordinance, 1984 (the 'Ordinance') and approved accounting standards as applicable in Pakistan. Approved accounting standards for Economically Significant Entities (ESEs) comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984 shall prevail.

### 2.3 CHANGES TO STANDARDS, INTERPRETATIONS AND PUBLISHED APPROVED ACCOUNTING STANDARDS

Standards, interpretations and amendments that are effective in current year and are relevant to the Company
The following amendments to published approved standards are mandatory for the Company's accounting periods beginning on or after 01 July, 2012:

The amendments to IAS 1 change the grouping of items presented in other comprehensive income (OCI) (effective for annual periods beginning on or after 01 July, 2012). Items that could be reclassified (or recycled) to profit or loss at a future point in time would be presented separately from items that will never be reclassified. Income tax on items of other comprehensive income is required to be allocated on the same basis i.e. the amendments do not change the option to present items of other comprehensive income either before tax or net of tax. The amendments require retrospective application.

Standards, interpretations and amendments that are effective in current year but not relevant to the Company
There are other new interpretations and amendments to the published approved standards that are mandatory for accounting periods beginning on or after 01 July, 2012 but are considered not to be relevant or do not have any significant impact on the Company's financial statements and are therefore not detailed in these financial statements.

Standards, interpretations and amendments that are not yet effective but relevant to the Company
Following standards and amendments to existing standards have been published and are
mandatory for the Company's accounting periods beginning on or after 01 July, 2013 or later periods:

IFRS 7 (Amendment), 'Financial Instruments: Disclosures' (effective for annual periods beginning on or after 01 January, 2013). The International Accounting Standards Board (IASB) has amended the accounting requirements and disclosures related to offsetting of financial assets and financial liabilities by issuing amendments to IAS 32 'Financial Instruments: Presentation' and IFRS 7. These amendments are the result of IASB and US Financial Accounting Board undertaking a joint project to address the differences in their respective accounting standards regarding offsetting of financial instruments. The clarifying amendments to IAS 32 are effective for annual periods beginning on or after 01 January 2014. However, these amendments are not expected to have a material impact on the Company's financial statements.

IFRS 9 'Financial Instruments' (effective for annual periods beginning on or after 01 January, 2015). It addresses the classification, measurement and recognition of financial assets and financial liabilities. This is the first part of a new standard on classification and measurement of financial assets and financial liabilities that shall replace IAS 39 'Financial Instruments: Recognition and Measurement'. IFRS 9 has two measurement categories: amortized cost and fair value. All equity instruments are measured at fair value. A debt instrument is measured at amortized cost only if the entity is holding it to collect contractual cash flows and the cash flows represent principal and interest. For liabilities, the standard retains most of the IAS 39 requirements. These include amortized-cost accounting for most financial liabilities, with bifurcation of embedded derivatives. The main change is that, in cases where the fair value option is taken for financial liabilities, the part of a fair value change due to an entity's own credit risk is recorded in other comprehensive income rather than the income statement, unless this creates an accounting mismatch. This change shall mainly affect financial institutions. There shall be no impact on the Company's accounting for financial liabilities, as the new requirements only affect the accounting for financial liabilities that are designated at fair value through profit or loss, and the Company does not have any such liabilities.

IFRS 13 'Fair value Measurement' (effective for annual periods beginning on or after 01 January, 2013). This standard aims to improve consistency and reduce complexity by providing a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across IFRSs. The requirements, which are largely aligned between IFRSs and US GAAP, do not extend the use of fair value accounting but provide guidance on how it should be applied where its use is already required or permitted by other standards within IFRSs or US GAAP. This standard is not expected to have a material impact on the Company's financial statements.

IAS 1 (Amendment), 'Presentation of Financial Statements' (effective for annual periods beginning on or after 01 July, 2013). The main change resulting from this amendment is the requirement for entities to group items presented in Other Comprehensive Income (OCI) on the basis of whether they are potentially recycled to profit or loss (reclassification adjustments). The amendment does not address which items are presented in OCI. However, this amendment is not expected to have a material impact on the Company's financial statements.

IAS 16 (Amendment), 'Property, Plant and Equipment' (effective for annual periods beginning on or after 01 January, 2013). This amendment requires that spare parts, stand-by equipment and servicing equipment should be classified as property, plant and equipment when they meet the definition of property, plant and equipment in IAS 16 and as inventory otherwise. However, this amendment is not expected to have a material impact on the Company's financial statements.

IAS 19 'Employee Benefits'. The amendments to IAS 19 change the accounting for defined benefit plans and termination benefits. The most significant change relates to the accounting for changes in defined benefits obligations and plan assets. The amendments require the recognition of changes in defined benefit obligations and in fair value of plan assets when they occur, and hence eliminate the 'corridor approach' permitted under the previous version of IAS 19 and accelerate the recognition of past service costs. The amendments require all actuarial gains and losses to be recognised immediately through other comprehensive income in order for the net pension asset or liability recognised in the statement of financial position to reflect the full value of the plan deficit or surplus. Net asset: recognised in profit or loss and calculated by applying the discount rate at the beginning of each reporting period to the net define benefit liability or asset at the beginning of that reporting period, taking into account any changes in the net define benefit liability (asset) during the period as a result of contribution and benefit payment. The amendments are effective for accounting periods of the company beginning on or after 01 July, 2013. The amendments to IAS 19 require retrospective application. Based on the preliminary assessment, the application of the amendments will not have material impact on the retain earnings of the company due to recognition of current cumulative unrecognised actuarial losses next year.

Standards, interpretations and amendments that are not yet effective and not considered relevant to the Company
There are other standards, amendments to published approved standards and new interpretations that are mandatory for accounting periods beginning on or after 01 July, 2013 but are considered not to be relevant or do not have any significant impact on the Company's financial statements and are therefore not detailed in these financial statements.

### 2.4 CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of Financial Statements in conformity with the approved accounting standards and application of the Company's significant accounting policies stated in Note 3, requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience, including expectations of future events that are believed to be reasonable under the circumstances, Following are the areas where various assumptions and estimates are significant to the Company's Financial Statements or where judgment was exercised in application of accounting policies are as follows:
(i) Employees Retirement Benefits
(ii) Taxation
(iii) Useful Life of Assets and Depreciation/Amortization
(iv) Financial Instruments and Investments

### 2.5 FUNCTIONAL AND PRESENTATION CURRENCY

These Financial Statements are presented in Pakistani Rupees which is the Company's functional and presentation currency.
2.6 FIGURES are rounded off to the nearest Rupee.

## 3 SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these Financial Statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

### 3.1 STAFF RETIREMENT BENEFITS

The Company operates an unfunded Gratuity Scheme covering all eligible Employees of the Company who have completed the minimum qualifying period of service as defined under the respective scheme. Provision is made annually to cover the obligation and charged to income currently in accordance with actuarial recommendation. The projected unit credit method is based on assumptions stated in Note 8.3

### 3.2 TAXATION

Current
Charge for Taxation is based on taxable income if any, at the current rates of tax after taking into account available tax credits and tax rebates, if any. However, for income covered under final tax regime, taxation is based on applicable tax rates under such regime.

## Deferred:

Deferred Tax is recognized using balance sheet liability method in respect of all taxable temporary timing differences between the amounts used for financial reporting purpose and amounts used for taxation purposes. However, Deferred Tax is not provided if it can be established with reasonable accuracy that these differences will not reverse in the foreseeable future.

The Company recognizes deferred tax assets on all deductible temporary differences to the extent that it is probable that future taxable profits will be available against which these deductible temporary differences, unused tax losses and tax credits can be utilized.

Deferred tax is calculated using rates that are expected to apply to the period when these differences are expected to reverse, based on tax rates that have been enacted or substantively enacted by the balance sheet date.
Deferred tax is charged or credited in the profit and loss account, except where deferred tax arises on the items credited or charged directly to the equity, in which case it is included in equity.

### 3.3 FOREIGN CURRENCYTRANSLATIONS

All monetary assets and liabilities in foreign currencies are translated into Pak Rupees at exchange rates prevailing at the balance sheet date. Transactions in foreign currencies are translated into Pak Rupees at the spot rate. All non-monetary items are translated into Pak Rupees exchange rates prevailing on the date of transaction or on the date when fair values are determined.

Exchange gain/losses due to exchange fluctuations on principal loans are capitalized as part of the cost of machinery acquired out of the proceeds of such Foreign Currency Loans. All other exchange differences are taken to the Profit and loss.

### 3.4 BORROWING COST

Borrowing Costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. All other borrowing costs are charged to income in the period of incurrence.

Investment income earned on the temporary investment of specific borrowings spend their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization.

### 3.5 PROPERTY, PLANT AND EQUIPMENT

These are stated at Cost less accumulated Depreciation and impairment, if any, except Freehold Land, Buildings, Plant and Machinery and Capital work-in-Progress. Buildings on freehold land
and Plant and Machinery are stated at re-valued amount less accumulated Depreciation thereon. Freehold Land and Capital Work-in- Progress are stated at Re-Valued Amount and Cost, respectively. Cost, in relation to Capital Work in Progress, consists of expenditure incurred in respect of Fixed Assets in the course of their construction, installation and acquisition.

Cost of certain items of Plant and Machinery consists of historical cost and exchange fluctuations on foreign currency loans utilized for acquisition thereof. Borrowing Costs pertaining to erection / construction period are capitalized as part of the historical cost.

Depreciation is charged to income applying the reducing balance method to write-off the Cost, capitalized Exchange Fluctuations and Borrowing Costs over the estimated remaining useful life of the assets. The useful life and depreciation method is reviewed periodically to ensure that the method and period of depreciation are consistent with the expected pattern of economic benefits from these items of Fixed Assets. Rates of Depreciation are stated in Note 14.2. In respect of additions and disposals during the year, depreciation is charged from the month of acquisition and up to the month preceding the disposal respectively. Gains/losses on disposal of Fixed Assets are taken to Profit and Loss Account.

Depreciation on major additions to the Fixed Assets is charged from the month in which Fixed Asset is put to use or becomes operational while no depreciation is charged for the month in which Fixed Asset is disposed off.

Minor Repairs and Maintenance are charged to Income, as and when incurred. Major Renewals and Replacements are capitalized and the Assets so replaced, if any, other than those retained as stand by, are retired.

### 3.6 ASSETS SUBJECT TO FINANCE LEASE

These are stated at the lower of present value of minimum lease payments under the lease agreements and the fair value of the assets. The related obligation of lease are accounted for as liabilities. Financial charges are allocated to the accounting periods in a manner so as to provide a constant periodic rate of financial cost on the remaining balance of principal liability for each period.

Depreciation is charged at the rates stated in Note 14.2 applying the reducing balance method to write-off the Cost of the Asset over its estimated remaining useful life in view of certainty of ownership of Assets at the end of the lease period.

Financial Charges and Depreciation on leased Assets are charged to Income currently.

### 3.7 INTANGIBLE ASSETS

Intangible assets are stated at cost less accumulated amortization and identified impairment losses, if any. Amortization is charged to income on straight line basis during the estimated useful life of assets. The useful life is reviewed periodically to ensure that it is consistent with the expected pattern of economic benefits.

Amortization is charged from the month of acquisition and up to the month preceding the disposal respectively. Gain/ loss on disposal of intangible assets are taken to profit and loss account.

### 3.8 INVESTMENTS AND OTHER FINANCIAL ASSETS

Financial Assets in the scope of IAS 39: "Financial Instruments - Recognition and Measurement", are classified as either Financial Assets at Fair Value through Profit and Loss, Loans and Receivables, Held to Maturity Investments and Held for Sale Financial Assets as appropriate.

When Financial Assets are recognized initially, they are measured at fair value, plus, in the case of Investments not at Fair Value through Profit or Loss, directly attributable transaction costs. The Company determines the classification of its financial assets after initial recognition and where allowed and appropriate revalue these designation at each financial year end.

All regular way purchases and sales of Financial Assets are recognized on the trade date i.e. the date the Company commits to purchase the Asset. Regular way purchases or sales are purchases/sales of Financial Assets that require delivery of Assets within the period generally established by regulation or convention in the Market place.

## Investment at fair value through profit or loss

Financial Assets classified as held for trading are included in this category. Financial Assets are classified as held for trading if these are acquired for the purpose of selling in the short term. Gains or losses on investments held-for-trading are recognized in profit and loss account.

## Held to Maturity Investments

Investment with fixed or determinable payments and fixed maturity are classified as held to maturity when the Company has the positive intention and ability to hold to maturity. Held to maturity investments are initially recognized at cost inclusive of transaction cost and are subsequently measured at amortized cost using effective interest rate method. Gains or Losses on investments held-to-maturity are recognized in profit and loss account when the investments are de-recognized or impaired, as well as through the amortization process.

## Loans and Receivables

These are non derivative Financial Assets with Fixed or Determinable payments that are not Quoted in an Active market. Such assets are carries at amortized cost using the effective interest method. Gains and Losses are Recognized in Income when the Loans and Receivables are Derecognized or impaired, as well as through the amortization process.

## Held for sale Financial Assets

Financial Assets intended to be held for an indefinite period of time, which may by sold in response to need for liquidity or changes in interest rates or equity prices are classified as available for sale. These investments are initially recognized at fair value plus transaction cost and subsequently re-measured at fair value. Gains and losses arising from re-measurement at fair value is recognized in the equity under fair value reserve until sold, collected, or otherwise disposed off at which time, the cumulative gain or loss previously recognized in equity is included in profit and loss account.

The fair value of investments that are actively traded in organized financial markets is determined by reference to Quoted market bid prices at the close of business on the balance sheet date. For investments where there is no active market, fair value is determined using valuation techniques.

The un-recognized gain on re-measurement of investments at fair value is not available for distribution. This will be transferred to Profit and Loss Account on de-recognition of Investments.

## De-recognition

All investments are de-recognized when the rights to receive cash flows from the investments have expired or have been transferred and the Company has transferred substantially all risks and rewards of ownership. These investments are accounted for in accordance with IAS-39 "Financial Instruments: Recognition and Measurement".

### 3.9 STORES, SPARES AND LOOSE TOOLS

These are valued at moving average Cost less allowance for obsolete and slow moving items.
Stores-in-transit are valued at Cost accumulated to the Balance Sheet date.
3.10 STOCK - IN - TRADE are valued as follows:

## Particulars <br> Mode of Valuation

Raw Materials:
At mills
In-transit
Work-in-Process:
Finished Goods
Waste
Other Stocks
At the Lower of Cost and Net Realizable Value At Cost Accumulated to the Balance Sheet' date.
At Raw Material Cost and Conversion Cost appropriate to the Stage of Completion.
At the Lower of Cost and Net Realizable Value.
At Realizable Value.
At Cost
Cost in relation to Work-in-Process and Finished Goods represents the annual average Manufacturing Cost which consists of Prime Cost and appropriate Production Overheads.

Net Realizable Value signifies the Selling Price in the ordinary course of business less Cost necessary to be incurred to effect such Sale.

### 3.11 REVENUE RECOGNITION:

Sales are recorded on dispatch of goods to the Customers. Processing Charges are recorded when Goods are delivered to Customers and Invoices are raised. Return on Investments and Deposits are recorded on time proportion basis. Dividend Income is recognized when right to receive is established. Interest/Mark up is recognized as this becomes due.

### 3.12 TRADE DEBTS, ADVANCE TO SUPPLIERS AND OTHER RECEIVABLES

These are carried at original invoice amount less estimate made for doubtful receivables based on review of outstanding amounts at the year end. Balances considered bad and irrecoverable are written off when identified.

### 3.13 CASH AND CASH EQUIVALENTS

Cash and cash equivalents comprise cash in hand, cash at banks on current accounts, saving and deposit accounts and other short term highly liquid instruments that are readily convertible into known amount of cash and which are subject to insignificant risk of changes in values.

### 3.14 FINANCIAL INSTRUMENTS

## Recognition and Measurements

Financial instruments are recognized at fair value when the Company becomes party to the contractual provisions of the instruments by the following trade date accounting. Any gain or loss on the subsequent measurement is charged to the profit and loss account. The Company derecognizes a financial asset or a portion of financial asset when, and only when, the enterprise looses the control over contractual right that comprises the financial asset or a portion of financial asset. While a financial liability or a part of financial liability is derecognized from the balance sheet when, and only when, it is extinguished, i.e., when the obligation specified in contract is discharged, cancelled or expired.

The particular measurement methods adopted are disclosed in the individual policy statements associated with each item, if any.
Financial assets are long term investments, trade debts, deposits, loans and advances, other receivables, short term investments and cash and bank balances.

Financial liabilities are classified according to the substance of the contractual agreements entered into. Significant financial liabilities are long term financing, short term financing and trade and other payables.

Off-setting of Financial Assets and Financial Liabilities
A financial asset and financial liability is offset against each other and the net amount is reported in the Balance Sheet, if the Company has a legally enforceable right to set off the recognized amount and intends either to settle on net basis or realize the assets and settle the liability simultaneously.

### 3.15 TRADEAND OTHER PAYABLES

Liabilities for Trade and Other Payables are carried at Cost which is the fair value of the consideration to be paid in the future for goods and services received, whether billed to the Company or not.

### 3.16 PROVISIONS

A Provision is recognized in the Balance Sheet when the Company has a legal or constructive obligation as a result of a past event; it is probable that an outflow of economic resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation.

### 3.17 IMPAIRMENT

The carrying amounts of the Company's Assets are reviewed at each Balance Sheet date to determine whether there is any indication of impairment. If any such indication exists, the Asset's recoverable amount is estimated and Impairment Losses are recognized in the Profit and Loss Account.

### 3.18 CONTINGENCIES AND COMMITMENTS

Unless these are actual liabilities these are not incorporated in the Financial Statements.

### 3.19 SEGMENT REPORTING

Segment reporting is based on the operating (business) segments of the Company. An operating segment is a component of the Company that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to the transactions with any of the Company's other components. An operating segment's operating results are reviewed regularly by the chief decision maker to make decisions about resources to be allocated to the segment and assess its performance and for which discrete financial information is available.

Segments results that reported to the chief decision maker include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Those incomes, expenses, assets, liabilities and other balances which cannot be allocated to a particular segment on a reasonable basis are reported as unallocated.

The Company has two reportable business segments. Spinning (producing different quality of yarn using natural fibbers). Weaving (producing different quality of grey fabric using cotton yarn).
4. ISSUED, SUBSCRIBED AND PAID-UP CAPITAL represents Ordinary Shares of Rs. 10 each and comprises of:

| Number of Shares |  |  | 2013 | 2012 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Rupees | Rupees |
| 17,024,093 | 17,024,093 | Fully paid in Cash | 170,240,930 | 170,240,930 |
| 1,760,809 | 1,760,809 | Issued as fully paid Bonus Shares | 17,608,090 | 17,608,090 |
| 25,355 | 25,355 | Issued against Consideration Other than Cash | 253,550 | 253,550 |
| 18,810,257 | 18,810,257 |  | 188,102,570 | 188,102,570 |

The Honourable Sindh High Court, Karachi, vide its interim order dated 1st February, 2013, has restrained the management of the Company from changing the composition of the shareholding of the Company.

## 5 SURPLUS ONREVALUATION OF OPERATING FIXED ASSETS

5.1 This is made up as follows:

Balance at beginning of the year Land - Freehold
Buildings - on Freehold Land Plant and Machinery

Resulted from Revaluation during the Year
Incremental Depreciation on Revaluation (Net of Deferred Tax) transferred to Comprehensive Income (Note 5.3)

| 1,002,158,584 | 1,002,158,584 |
| :---: | :---: |
| 312,599,939 | 326,820,669 |
| 556,592,224 | 604,009,603 |
| 1,871,350,747 | 1,932,988,856 |
|  | $(18,521,789)$ |
| 1,871,350,747 | 1,914,467,067 |
| $(45,011,483)$ | $(43,116,320)$ |
| 1,826,339,264 | 1,871,350,747 |

5.2 The Company re-valued its entire class of certain assets as at 28th January, 2003. The Revaluation was carried-out by independent Values, M/S Hamid Mukhtar and Co., Lahore and has been duly certified by M. Yousaf Adil Saleem and Co., Chartered Accountants. and on 30th June, 2007, again, the Company had carried out revaluation of aforesaid assets through M/S BFA (Private) Limited, Multan. Subsequently, on 30th June, 2010, again, the Company carried out revaluation of aforesaid assets through M/S Maricon Consultants (Private) Limited, Multan.
5.3 The incremental depreciation charged for the period on re-valued assets has been transferred to Other Comprehensive Income (un-appropriated profit) to record realization of Surplus to the extent of incremental depreciation to comply with the requirement of Section 235 of the Companies Ordinance, 1984 and further notification of SECP to clarify the treatment of Surplus arising on revaluation of Fixed Assets.

## 6 LONG TERM FINANCES

6.1 These Comprise of:

Secured from Banking Companies/ Financial Institutions
Unsecured from Related Parties

| (Note 6.2) | 587,775,372 | 760,744,561 |
| :---: | :---: | :---: |
| (Note 6.12) | 252,714,295 | 290,870,465 |
|  | 840,489,667 | 1,051,615,026 |

6.2 LONG TERM FINANCING FROM BANKING COMPANIES AND FINANCIAL INSTITUTIONS represents secured Term Finances which have been obtained from:

|  |  | $\begin{gathered} 2013 \\ \text { Rupees } \end{gathered}$ | $\begin{gathered} 2012 \\ \text { Rupees } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Askari Commercial Bank Limited | (Note 6.3) | 95,043,067 | 166,981,598 |
| Soneri Bank Limited | (Note 6.4) | 121,159,546 | 163,250,556 |
| Pak Oman Investment Company Limited | (Note 6.5) | 8,000,000 | 24,000,000 |
| Allied Bank Limited | (Note 6.6) | 66,531,140 | 154,501,476 |
| Bank Islami Pakistan Limited | (Note6.7) |  | 26,000,000 |
| Faysal Bank Limited | (Note6.8) | - | 34,468,743 |
| MCB Bank Limited | (Note 6.9) | 12,172,140 | 24,344,280 |
| National Ban of Pakistan | (Note 6.10) | 128,133,326 | 167,197,908 |
| Bank of Khyber Limited | (Note 6.11) | 156,736,153 | - |
|  |  | 587,775,372 | 760,744,561 |

In addition to securities indicated under respective finances, these are secured by way of Joint Pari Passu Charge amounting to Rs. 3,836.333 Million (2012: Rs. 3,890.333 Million) over Fixed Assets and Personal Guarantees of the Sponsoring Directors of the Company, except other wise stated.
6.3 TERM FINANCES FROM ASKARI BANK LIMITED is made up as follows:

| Balance at beginning of the Year | 166,981,598 | 222,614,057 |
| :---: | :---: | :---: |
| Add: Disbursement during the Year |  | 31,100,000 |
|  | 166,981,598 | 253,714,057 |
| Less: |  |  |
| Payments during the Year |  | 7,221,488 |
| Current Portion Shown under Current Liabilities (Note 12.2) | 71,938,531 | 79,510,971 |
|  | 71,938,531 | 86,732,459 |
| Balance at end of the Year | 95,043,067 | 166,981,598 |

These have been obtained for the import of Plant and Machinery for BMR/Expansion of Spinning Section. These are repayable over a period from 30th September, 2013 to 1st March, 2019, in 1 to 10 equal half yearly instalments.

These are secured by way of Joint Pari Passu Charge amounting to Rs. 1,475 Million (2012: Rs. 1,475 Million) over Fixed Assets and Personal Guarantees of the Directors of the Company. These carry mark-up ranging from $10.63 \%$ to $14.50 \%$ (2012: $13.02 \%$ to $16.30 \%$ ) per annum for DF/TF and SBP rate $(5.00 \%)+2.00 \%(2012$ : SBP rate $(5.00 \%)+2.00 \%)$ per annum for LTF-EOP, payable semi annually.
6.4 TERM FINANCES FROM SONERI BANK LIMITED is made up as follows:

Balance at beginning of the Year
Add: Disbursement during the Year
Less:
Payments made during the Year
Current Portion Shown under Current Liabilities (Note 12.2)
Balance at the end of the Year
$\begin{array}{rlr}163,250,556 & & \begin{array}{r}49,000,000 \\ - \\ \\ \\ \hline 160,000,000 \\ \hline 209,000,000\end{array}\end{array}$


These are secured by way of Joint Pari Passu Charge amounting to Rs. 620 Million (2012: Rs. 158 to 580 Million) over Fixed Assets and Personal Guarantees of the Directors of the Company and specific charge amounting to Rs. 130 Million (2012: Rs. 102 Million) over 17 Air Jet Looms installed at Weaving Unit of the Company located at Qadirpur Rawn Bypass, Multan. This is repayable over a period from 2nd August, 2013 to 30th September, 2018, in 1 to 16 equal quarterly instalments. This carries mark-up ranging from $11.36 \%$ to $14.50 \%$ (2012: 12.70\% to 16.30\%) per annum, payable semi annually.
6.5 TERM FINANCE FROM PAK OMAN INVESTMENT COMPANY LIMITED is made up as follows:

|  | 2013 <br> Rupees | 2012 <br> Rupees |  |
| :--- | :--- | :--- | :--- |
| Balance at beginning of the Year |  | $24,000,000$ | $40,000,000$ |
| Less: Current Portion Shown under Current Liabilities | (Note 12.2) | $16,000,000$ <br> Balance at end of the Year | $16,000,000$ <br> $8,000,000$ |
|  |  |  |  |

This is secured by way of Joint Pari Passu Charge amounting to Rs. 96 Million (2012: Rs. 96 Million) over Fixed Assets and Personal Guarantees of the Directors of the Company. This is repayable over a period from 7th September, 2013 to 7th December, 2014, in 6 equal quarterly instalments. This carries mark-up ranging from $12.49 \%$ to $15.03 \%$ (2012: 14.96\% to $16.77 \%$ ) per annum, payable quarterly.
6.6 TERM FINANCES FROM ALLIED BANK LIMITED is made up as follows:

Balance at beginning of the Year

|  | 154,501,476 | 257,471,800 |
| :---: | :---: | :---: |
| (Note 12.2) | 87,970,336 | 102,970,324 |
|  | 66,531,140 | 154,501,476 |

These are secured by way of Joint Pari Passu Charge amounting to Rs. 570 Million (2012: Rs. 664 Million) over Fixed Assets and Personal Guarantees of the Directors of the Company and specific charge amounting to Rs. 94 Million (2012: Rs. 94 Million) over Generator installed at Weaving Unit of the Company located at Qdirpur Rawn Bypass, Multan. This is repayable over a period from 2nd July, 2013 to 4th April, 2015, in 1 to 12 equal quarterly instalments. This carries mark-up ranging from $11.63 \%$ to $14.31 \%$ (2012: $13.05 \%$ to $15.28 \%$ ) per annum for DF and SBP rate (5\%) + $2 \%$ (2012: SBP rate (5\%) + 2\%) per annum for LTF-EOP, payable quarterly.
6.7 TERM FINANCE FROM BANK ISLAMI PAKISTAN LIMITED is made up as follows:

| Balance at beginning of the Year |  | $26,000,000$ |
| :--- | :--- | :--- | :--- | | $101,250,000$ |
| ---: |
| Less: Current Portion Shown under Current Liabilities | (Note 12.2) | $26,000,000$ |
| ---: |

This is secured by way of Joint Pari Passu Charge amounting to Rs. 333.333 Million (2012: Rs. 333.333 Million) over Fixed Assets and Personal Guarantees of the Directors of the Company. This is repayable over a period from 1st July, 2013 to 1st October, 2013, in 4 monthly instalments. This carries mark-up ranging from $11.44 \%$ to $14.39 \%$ (2012: $14.26 \%$ to $16.04 \%$ ) per annum, payable monthly.

| 2013 | 2012 |
| :---: | :---: |
| Rupees | Rupees |

6.8 TERM FINANCE FROM FAYSAL BANK LIMITED is made up as follows:

Balance at beginning of the Year
Less: Current Portion Shown under Current Liabilities
Balance at end of the year

| $34,468,743$ |  |  |
| ---: | ---: | ---: |
| (Note 12.2) | $103,406,235$ <br> $34,468,743$ | $38,937,492$ |

This is secured by way of Joint Pari Passu Charge amounting to Rs. 450 Million (2012: Rs. 450 Million) over Fixed Assets and Personal Guarantees of the Directors of the Company. This is repayable on 22nd November, 2013. This carries Mark-up ranging from 11.52\% to $14.00 \%$ (2012: $13.93 \%$ to $15.69 \%$ ) per annum payable semi annually.
6.9 TERM FINANCE FROM MCB BANK LIMITED is made up as follows:

Balance at beginning of the Year Less: Current Portion Shown under Current Liabilities Balance at end of the Year

| $24,344,280$ |
| ---: |
|  |
| $12,172,140$ <br> $12,172,140$ |
| $36,516,420$ <br> $12,172,140$ <br> $24,344,280$ |

This has been obtained to finance acquisition of a Gas Generator. This is secured by way of 1st exclusive charge on Gas Generator amounting to Rs. 74 Million (2012: Rs. 74 Million) and personal guarantees of the directors of the Company. This is repayable over a period from 21 st October, 2013 to 21 st April, 2015, in 4 equal half yearly instalments. This carries Mark-up ranging from $11.36 \%$ to $14.00 \%$ (2012: 10.40\% to $15.80 \%$ ) per annum, payable semi annually.
6.10 TERM FINANCES FROM NATIONAL BANK OF PAKISTAN is made up as follows:

Balance at beginning of the Year
Add: Disbursement during the Year
Less: Current Portion Shown under Current Liabilities Balance at end of the Year


These are secured by way of Joint Pari Passu Charge amounting to Rs. 292 Million (2012: Rs. 292 Million) over Fixed Assets and Personal Guarantees of the Directors of the Company. This is repayable over a period from 20th July, 2013 to 20th January, 2018, in 5 to 10 equal half yearly instalments. This carries Mark-up ranging from $12.60 \%$ to $14.06 \%$ (2012: 12.60\% to 15.78\%) per annum, payable quarterly.
6.11 TERM FINANCE FROM THE BANK OF KHYBER is made up as follows:

Disbursement during the Year Less: Current Portion Shown under Current Liabilities Balance at end of the Year

$$
\text { (Note 12.2) } \begin{array}{r}
180,315,604 \\
23,579,451 \\
\hline 156,736,153 \\
\hline \hline
\end{array}
$$

$\qquad$ $-$

This is secured by way of first exclusive hypothecation charge amounting to Rs. 320 Million on the Machinery imported through Bank of Khyber for installation at Unit I and Unit V of the Company, ranking charge amounting to Rs. 267 Million by way of constructive MODTD on all the present and future Land and Building of Unit I and Unit V of the Company. This is repayable over a period from 5th March, 2014 to 5th September, 2017, in 8 equal half yearly instalments. This carries Mark-up ranging from $11.78 \%$ to $12.90 \%$ per annum, payable quarterly.

| 2013 | 2012 |
| :---: | :---: |
| Rupees | Rupees |

6.12 LONG TERM FINANCING FROM RELATED PARTIES pertains to the directors of the Company and comprise of:

| Markup Bearing | (Note 6.13) | 51,652,561 | 51,950,833 |
| :---: | :---: | :---: | :---: |
| Markup Free |  | 201,061,734 | 238,919,632 |
|  | (Note 6.14) | 252,714,295 | 290,870,465 |

6.13 This represents the Cash Finance facility from Soneri Bank Limited, sanctioned to a director of the Company and is subject to Markup @ 13.50\% (2012: 13.50\%) per annum, which is born by the Company.
6.14 These are unsecured and are repayable at the option of the Company. These include an amount of Rs. 215 Million (2012: Rs. 215 Million) which has been subordinated to the Banks against Long Term Financing availed by the Company.

7 LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE is made up as follows:
Liability Due for the year ended 30th June:

2012

| - | $31,439,382$ |
| ---: | ---: | ---: |
| $44,235,465$ | $33,237,781$ |
| $41,283,984$ | $28,204,738$ |
| $35,878,013$ | $22,798,767$ |
| $23,888,786$ | $21,841,334$ |
| $21,841,334$ | $21,841,334$ |
| $21,841,330$ | $21,841,330$ |
| $188,968,912$ | $181,204,666$ |
| $44,235,465$ | $31,439,382$ |
|  | $144,733,447$ $149,765,284$ |

Less: Future Period:
Financial Charges
Insurance Charges
Present Value of Gross Minimum Lease Payments
Less: Current Portion Shown under Current Liabilities

| 4,904,390 | 2,465,700 |
| :---: | :---: |
| 720,754 | 1,553,569 |
| 5,625,144 | 4,019,269 |
| 139,108,303 | 145,746,015 |
| 37,124,693 | 30,555,377 |
| 101,983,610 | 115,190,638 |

The reconciliation between Gross Minimum Lease Payments, future Financial Charges and present value of Minimum Lease Payments is as follows:

## GROSS MINIMUM LEASE PAYMENTS

| Not later than one Year | 41,283,984 | 33,716,353 |
| :---: | :---: | :---: |
| Later than one Year but not later than five Years | 103,449,463 | 26,065,317 |
| Later than Five Years |  | 2,508,000 |
|  | 144,733,447 | 62,289,670 |
| PRESENT VALUE OF MINIMUM LEASE PAYMENTS |  |  |
| Not later than one Year | 37,124,693 | 5,668,424 |
| Later than one Year but not later than five Years | 101,983,610 | 45,555,188 |
| Later than Five Years |  | 3,320,922 |
|  | 139,108,303 | 54,544,534 |

The Company entered into the Finance Lease agreements with various Financial Institutions to acquire Machinery and Motor Vehicles. The implicit Mark-up rate used to discount the minimum lease payments ranges from $11.63 \%$ to $14.25 \%$ (2012: $14.20 \%$ to $22.05 \%$ ) per annum. These are secured against Title of the Leased Assets and Personal Guarantees of the Directors of the Company. The Company avails the option to purchase the Assets at the end of respective lease terms.

## 8 DEFERRED LIABILITIES:

8.1 These comprise of

Deferred Taxation
Staff Retirement Benefits

| (Note 8.2) | 81,263,795 | 231,310,055 |
| :---: | :---: | :---: |
| (Note 8.3) | 36,145,097 | 25,658,955 |
|  | 117,408,892 | 256,696,010 |

8.2 DEFERRED TAXATION is in respect of the following temporary differences:

Taxable Temporary Differences
Accelerated Depreciation 296 271,637
Export Debtors 11,843,320 13,216,063
Deductible Temporary Differences
Staff Gratuity
$(3,208,728) \quad(3,101,775)$
Unused Tax Losses
(94,394,721)
$(107,219,178)$
Turnover Tax
$(137,797,696)$
$(97,660,392)$
Lease Liability

| $81,263,795$ |
| ---: |
|  |
| $819,30,750,238$ <br> $231,310,055$ |

8.3 STAFF RETIREMENT BENEFITS represent Gratuity and is made up as follows:

| Balance at beginning of the Year | $25,658,955$ | $35,980,311$ |  |
| :--- | ---: | ---: | ---: |
| Expense for the Year | $33,354,854$ | $16,787,326$ |  |
| Payments made during the Year | $(22,868,72)$ <br> Present Value of Defined Benefit Obligation | $36,145,097$ $25,658,982)$ |  |

CHARGE FOR THE YEAR in respect of this benefit comprises of:

| Current Service Cost |  |  | 33,354,854 | 11,777,240 |
| :---: | :---: | :---: | :---: | :---: |
| Interest Cost |  |  | - | 4,317,637 |
| Actuarial Losses Recognized |  |  |  | 692,449 |
|  |  |  | 33,354,854 | 16,787,326 |
| ALLOCATION OF CHARGE FOR THE YEAR is as follows: |  |  |  |  |
| Cost of Goods Manufactured |  |  | 27,904,466 | 13,003,641 |
| Administrative Expenses |  |  | 5,450,388 | 3,783,685 |
|  |  |  | 33,354,854 | 16,787,326 |
| Historical information is as follows: |  |  |  |  |
| 2013 | 2012 | 2011 | 2010 | 2009 |
| Charge of Gratuity 33,354,854 | 16,787,326 | 25,266,617 | 18,247,456 | 18,492,569 |

RECONCILIATION of the amount recognized in Balance Sheet is as follows:
Present value of defined benefit obligation

$$
\xlongequal{36,145,097} \xlongequal{25,658,955}
$$

MOVEMENT IN PRESENT VALUE of Defined benefit Obligation

Defined Benefit Obligation at the Beginning of the Year
Current Service Cost
Interest Cost
Actuarial (Gain)/Losses - arise
Benefit Paid during the Year
Defined benefit Obligation at the end of the Year

25,658,955 35,980,311
33,354,854 11,777,240
4,317,637
692,449
$\xlongequal{\frac{(22,868,712)}{36,145,097}} \xlongequal{\underline{(27,108,682)}}$

## PRINCIPALACTUARIALASSUMPTIONS

The actuarial valuation of Gratuity was conducted on 30th June, 2012 in accordance with IAS 19 "Employees Benefits" by using Projected Unit Credit Method. Following significant assumptions, were used for the actuarial valuation:
20132012

PRINCIPALACTUARIALASSUMPTIONS
Discount Rate 13\% 13\%
Expected Rate of Salary Increase $12 \% \quad 12 \%$
Average Expected Remaining Working Life of Employees
6 Years $\quad 6$ Years

| 2013 | 2012 |
| :--- | :---: |
| Rupees | Rupees |

## 9 TRADE AND OTHER PAYABLES

9.1 These comprise of:

| Creditors |  | 161,066,668 | 81,753,625 |
| :---: | :---: | :---: | :---: |
| Accrued Liabilities |  | 209,241,233 | 106,919,753 |
| Advance from Customers |  | 125,492,198 | 42,276,237 |
| Income Tax Withheld |  | 9,728,939 | 2,391,690 |
| Unclaimed Dividend |  | 107,090 | 107,090 |
| Retention Money |  | 1,138,815 | 652,726 |
| Workers' (Profit) Participation Fund | (Note 9.2) | 16,948,296 | 28,210,299 |
| Other Liabilities |  | 35,299,498 | 36,408,171 |
|  |  | 559,022,737 | 298,719,591 |

9.2 WORKERS' (PROFIT) PARTICIPATION FUND is made up as follows:

| Balance at beginning of the Year | 28,210,299 | 31,989,089 |
| :---: | :---: | :---: |
| Less: Payments during the Year | 28,210,299 | 31,989,089 |
| Add: Allocation for the Year | 16,948,296 | 28,210,299 |
| Balance at end of the Year | 16,948,296 | 28,210,299 |
| RUED INTEREST AND MARK-UP relates to: |  |  |
| Term Finances | 21,753,657 | 30,305,511 |
| t Term Borrowings | 102,674,941 | 99,155,245 |
| e Finance | 3,418,087 | 4,626,782 |
| kers' (Profit) Participation Fund | 4,923,397 | 2,585,420 |
|  | 132,770,082 | 136,672,958 |

## 11 SHORTTERM BORROWINGS

11.1 These secured borrowings have been obtained from Commercial Banks / Financial institutions and comprise of:

Pre/Post-Shipment Advance
Cash/Running Finances
Overdraft

| (Note 11.2) | 1,796,023,399 | 2,093,784,456 |
| :---: | :---: | :---: |
| (Note 11.2) | 2,925,214,840 | 2,208,257,254 |
| (Note 11.3) | 36,035,490 | 5,627,324 |
|  | 4,757,273,729 | 4,307,669,034 |

11.2 These facilities have been obtained from various Commercial Banks with sanctioned limits aggregating Rs. 8.492 Billion (2012: Rs. 5.900 Billion), The aggregate facilities are secured by a joint pari passu hypothecation charge on all present and future current assets of the Company including Stock in Trade, Trade Debts, Lien on Export Bills and Personal Guarantees of the Working Directors of the Company. The expiry dates of the facilities range during the period from 30th November, 2013 to 31st July, 2014. These facilities carry Mark up rates ranging from 1.50\% to $14.14 \%$ ( $2012: 1.95 \%$ to $15.41 \%$ ) per annum.
11.3 This represents the cheques issued in excess of the available balances in Current Accounts of the Banks of the Company, which have not been presented for payment by 30th June, 2013.

## 12 CURRENT PORTION OF LONG TERM LIABILITIES

12.1 These comprise of:

Current Portion of Long Term Finances

| (Note 12.2) | $351,409,534$ |  | $431,839,522$ |
| :---: | ---: | ---: | ---: |
| (Note 7) | $37,124,693$ |  | $30,555,377$ |
|  | $388,534,227$ | $462,394,899$ |  |

12.2 CURRENT PORTION OF LONG TERM FINANCES is made up as follows:

| Balance at beginning of the Year | $431,839,522$ | $460,998,233$ |  |
| :--- | ---: | ---: | ---: |
| Add: Transferred from Long Term Portion | $353,284,793$ | $417,576,014$ |  |
|  | $785,124,315$ |  | $878,574,247$ |
| Less: Payments made during the Year | $433,714,781$ | $446,734,725$ |  |
| Balance at end of the Year | $351,409,534$ $431,839,522$ |  |  |

## 13 CONTINGENCIES AND COMMITMENTS

### 13.1 CONTINGENCIES

A case of the Company is pending for decision by Honourable Sind High Court, Karachi, against the imposition of a levy by the Excise and Taxation Officer, Karachi, amounting to Rs. 59.644 Million (2012: Rs. 50.644 Million), on imports of the Company, which has been recognised in the financial statements of the Company.

Company has filed a petition in the Islamabad High Court, Islamabad, vide No. 2710 of 2012 challenging levy of Gas Infrastructure Development Cess (GIDC) amounting to Rs. 12,709,344/-, which has not been recognised in these Financial Statements. Presently the recovery of the GIDC has been stayed by the Honourable Islamabad High Court. The legal counsel of the Company is pretty sure to win this case in favour of the Company.

Letters of Guarantee issued by the Banks on behalf of the Company in favour of:

Sui Northern Gas Pipelines Limited
Excise and Taxation
Multan Electric Company
State Bank of Pakistan
Turnover Tax available for adjustment against Tax
under Normal Law

### 13.2 COMMITMENTS

Outstanding Letters of Credit for:
Capital Expenditure
Raw Material

## 14 PROPERTY, PLANT AND EQUIPMENT

14.1 These comprise of: Operating Fixed Assets
Capital Work in Progress

| 62,235,300 | 138,084,700 |
| :---: | :---: |
| 5,000,000 | 50,644,299 |
| 7,625,000 |  |
| - | 581,395 |
| 74,860,300 | 189,310,394 |
| 137,797,696 | 97,660,392 |
| 153,620,709 | 77,233,422 |
| 38,181,753 | 59,736,013 |
| 191,802,462 | 136,969,435 |


| 14.2 | $5,524,457,259$ |  | $5,496,794,273$ <br> 14.5 |
| ---: | ---: | ---: | ---: |
|  | $3,072,535$ | $9,552,839$ |  |
|  |  |  |  |

14.2 OPERATING FIXED ASSETS are made up as follows:

| AT BEGINNING <br> OF THE <br> YEAR |  | E V A L U | $\begin{aligned} & \hline \text { A T I O N N } \\ & \hline \text { REVALUATION } \\ & \text { SUUPLLS } \\ & \text { (IDEFICIT) } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { ATEND } \\ & \text { OF THE } \end{aligned}$ YEAR | \% \% \% |  | R E E <br> ON MERGER <br> ACQUISTIION | $\begin{gathered} \hline \text { A T } \\ \text { ON } \\ \text { DELETIONS } \end{gathered}$ | $\begin{gathered} 0 \mathrm{~N}, \mathrm{~N}, \begin{array}{c} \text { PROVDED } \\ \text { FORTHE } \\ \text { YEAR } \end{array} \\ \hline \end{gathered}$ | $\begin{gathered} \text { T0 } \\ \text { END } \\ \text { THE YEAR } \\ \hline \end{gathered}$ | WRITEN DOWN <br> AT NND O <br> THE YEAR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 75,739.593 |  |  |  | 75,739.593 |  |  |  |  |  |  | 75,739.593 |
| $1,021,149,307$ $1.096,888900$ |  |  | . | $1,021,149,307$ $1,096888,900$ |  |  |  |  |  |  | ${ }_{\text {1,0, }}^{1,029,7,898,3900}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{3} 2900,717,550$ | 27,982,450 |  |  |  | 5 |  |  |  | $13,24,459$ <br> $7,782,261$ | $148,038,772$ <br> $78,30,806$ | (269,766,903 |
|  |  |  |  | 597.211,780 |  | ${ }_{\text {105.583,278 }}$ |  |  | 24.581,426 | 130,164,704 | 467,047,076 |
| 1,214,135,912 | 36,181,543 |  |  | 1,250,317,455 |  | 311,529,136 |  |  | 45,605, 146 | 357,134,282 | 893,183,173 |
| $2,810,896,071$ 1099794,706 | 182,132,699 |  |  | $2,993,028,770$ <br> $1.099,794,706$ | $\begin{aligned} & \hline 5 \\ & 5 \\ & \hline \end{aligned}$ | $969,834,627$ $326,375,603$ |  |  | 95,582,573 $38,670,956$ | $\begin{array}{r}1,065,417,200 \\ 365.046,559 \\ \hline\end{array}$ | $1,927,611.570$ <br> $734,798,147$ |
| 3,910,690,777 | 182,132,699 |  |  | 4,092,823,476 |  | 1,296,210,230 |  |  | 134,253,529 | 1,430,463,759 | 2,662,359,717 |
| 496,562,415 | 4.64,737 |  |  | 501,210,152 | 5 | 62,122,781 |  |  | 21,90,9,97 | 84,027,718 | 417,182,434 |
| 2,325,374 |  |  |  | 2,325,374 | 10 | 1,456.966 |  |  | 86.840 | 1.543.806 | 781.568 |
| 53,705,91 | 20,017,306 |  |  | 73,722,397 | 10 | 31,432,002 |  |  | 3.228,175 | 34,660,177 | 39,062,220 |
| 173, 783.230 | 262,100 |  |  | 174,145,330 | 5 | 55,952,895 |  |  | 5.900 .884 | 61,853,779 | 112,291,551 |
| 739,107 |  |  |  | 739,107 | 10 |  |  |  | 28,082 |  | 252,738 |
| 7,993,559 | 880,000 |  |  | 8,873,559 | 10 | 4.086,743 |  |  | ${ }^{412,683}$ | 4.4999.426 | 4.374,133 |
| 31.716,209 | ${ }^{955,186}$ |  |  | ${ }_{\text {3 }} 32,674,3955$ | 10 | ${ }_{\text {1 }}^{1,7733,588}$ |  |  | 1.833 .980 <br> 789497 | - $\begin{array}{r}15.567 .5688 \\ 9.788 .534\end{array}$ | - |
| 16,499.967 | 539.314 4202530 |  |  | 17,039,281 | 10 | $8,979.037$ 41379542 4 |  |  | 789,497 6977744 | 9, 9.788 .534 | 7.270 .747 <br> 20.29995 |
| 76.110,336 | 4,202,530 | 7.555,164 |  | 72,757.702 | ${ }^{20}$ | ${ }^{41,379.942}$ |  | 5.529,549 | 6,977,744 | 42, 4287.737 | 29,929,965 |
| ${ }_{6}^{6.127 .605}$ |  |  |  | ${ }^{6,127.605}$ | 10 |  |  |  | 274,987 | ${ }^{3.655 .728}$ |  |
| $\begin{array}{r} 6,41,941 \\ \hline 101,350 \end{array}$ | . |  |  | $\begin{array}{r} 6,41,941 \\ \hline 101,350 \end{array}$ | 10 10 | $\begin{array}{\|c} 3,29,082 \\ 7,103 \end{array}$ | - |  | 311,986 9,425 | 3,604,068 16,528 | $2,807.873$ 84,822 |
| ${ }^{804,414}$ |  |  | - | 804,414 | 10 | 397,287 |  |  | ${ }^{40,713}$ | 438.000 | 366.414 |
| 7,099,902,798 | 249,821,415 | 7,555,164 | . | 7,342,169,049 |  | 1,836,712,363 |  | 5.529,549 | 221,949,575 | 2,053,132,389 | 5,289,036,660 |
| 244,497,071 |  |  |  | 244,497,071 | 20 | 26,189,083 |  |  | 10,915,399 | 37, 104,482 | 207,322,589 |
| 2.470.000 |  |  |  | 2.470.000 | 5 | 240.825 |  |  | 111.459 | 352,284 | 2.117 .716 |
| 17,251,950 | 18,055.349 | 548,487 |  | 34,758,812 | 20 |  |  | 180,270 | 4.843,513 | 8,848.518 | 25,910,294 |
| 264,219,021 | 18,055,349 | 548,487 |  | 281,725,883 |  | 30,615,183 |  | 180,270 | 15,870,371 | 46,305,284 | 235,420,599 |
| 7.364,121.819 | 267,876,764 | 8.03,.651 |  | 7,623,894,932 |  | 1.867.377.546 |  | 5.709.819 | 237.819,946 | 2.099,437.673 | 5.524,457.259 | -.-. 30TH JUNE, 2012 -..


|  |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
|  |  |  |  |

[^0]14.3 DISPOSAL OF OPERATING PROPERTY, PLANT AND EQUIPMENT comprises of.


| VEHICLES |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Honda Civic MNU - 295 | 895,464 | 870,522 | 24,942 | 300,000 | 275,058 | Negotiation | Mr Muhammad Wasim Afzal, House no. 235, Shah Rukne Alam Colony, Block-E, Multan |
| Honda Accord NK-467 | 2,009,116 | 848,651 | 1,160,465 | 1,500,000 | 339,535 | Negotiation | Zulfiqar Ali, House no. 314, M. A Jinnah Town, Lahore |
| Toyota Corolla MLJ 735 | 1,049,160 | 851,138 | 198,022 | 400,000 | 201,978 | Negotiation | Mr Awais Manzoor, House no. 03, St.no. 03, Sadatt Colony, Block no. 14, Sargodha |
| Toyota Corolla MLA-81 | 1,325,880 | 1,159,046 | 166,834 | 400,000 | 233,166 | Negotiation | Mr Ali Tahir, House no. 536, Gulgashat Colony Multan |
| Honda Civic MLB-57 | 1,004,314 | 877,941 | 126,373 | 350,000 | 223,627 | Negotiation | Mr Usman Majeed, House no. 03, St. no. 430/11-C, Waqas Town, Near Chungi no. 01, Multan |
| Suzuki Cultus MLH-5908 | 600,950 | 498,027 | 102,923 | 300,000 | 197,077 | Negotiation | Shahabudin Ahmad Awan, Azeem Cars, Old Bahawalpur Road, Multan |
| Suzuki Cultus-MNA-07-4823 | 600,000 | 423,053 | 176,947 | 300,000 | 123,053 | Negotiation | Ch. Muhammad Afzal, House \# 1266/5 Lakr Mandi Colony, Multan |
| Honda CD-70 MNK 9995-13 | 70,280 | 1,171 | 69,109 | 67,000 | $(2,109)$ | Insurance Claim | Efu General Insurance Limited, Multan Division |
| Suzuki Mehran-MN-10-1673 | 548,487 | 180,270 | 368,217 | 459,171 | 90,954 | Insurance Claim | Orix Leasing Pakistan Limited, Multan Division |
| 30th June, 2013 (Rupees): | 8,103,651 | 5,709,819 | 2,393,832 | 4,076,171 | 1,682,339 |  |  |
|  | 30TH JUNE, 2012 |  |  |  |  |  |  |
| LAND - Freehold | 21,943,340 | - | 21,943,340 | 20,000,000 | (1,943,340) | Negotiation | Sarwer Majeed S/0 Muhammad Bashir, 85-Nayab Sector, New Airport, Lahore Cantt. |
| PLANT AND MACHINERY |  |  |  |  |  |  |  |
| Ring Frame, Blow Room etc | 35,689,936 | 29,754,191 | 5,935,745 | 3,000,000 | $(2,935,745)$ | Negotiation | Shibli Textile Traders, Darul Ahsan Town, Fasialabad |
| Murata No. 7-11 Mach Coner | 9,610,959 | 8,233,653 | 1,377,306 | 3,821,410 | 2,444,104 | Negotiation | M/S Taban Ris Sepahan Company, Iran |
| VEHICLES |  |  |  |  |  |  |  |
| Toyota Corolla MNA-08-4237 | 1,409,230 | 889,731 | 519,499 | 600,000 | 80,501 | Negotiation | Khuram Aman Faroogi, Old Bahawalpur Road, Hose \# 5-S, Gulistan Colony, Multan |
| Honda CD-70 MNN-10-9511 | 66,139 | 19,254 | 46,885 | 60,000 | 13,115 | Insurance Claim | EFU Insurance Company (Pvt.) Limited, Ground Floor Rajpot Centre Tareen Road, Multan |
| Toyota Corolla MNA-07-3422 | 1,092,480 | 794,160 | 298,320 | 390,000 | 91,680 | Negotiation | Sh. Farooq Enterprises, Bloom Field School Link Bosan Road, Multan |
| Honda Civic MNA-4428 | 1,468,104 | 977,014 | 491,090 | 600,000 | 108,910 | Negotiation | Saad Farooq Cotton Ginner, Shahnal Station, Lodhran |
| Honda Civic MN-11-2122 | 1,922,904 | 457,224 | 1,465,680 | 1,578,709 | 113,029 | Leased Car Stolan | Meezan Bank Limited, Highcourt Road, Multan |
| Honda Civic MLG-3000 | 1,003,800 | 130,494 | 873,306 | 970,000 | 96,694 | Negotiation | Mr. Ashraf S/O Haji Muhammad Yamin, House \# 112-C Mumtazabad, Multan |
| Honda CD-70 MNM-11-4688 | 66,745 | 15,871 | 50,874 | 60,000 | 9,126 | Insurance Claim | EFU Insurance Company (Pvt.) Limited, Ground Floor Rajpot Centre Tareen Road, Multan |
| Honda CG-125 MNR-10-6684 | 88,965 | 24,786 | 64,179 | 80,000 | 15,821 | Insurance Claim | EFU Insurance Company (Pvt.) Limited, Ground Floor Rajpot Centre Tareen Road, Multan |
| 30th June, 2012 (Rupees): | 74,362,602 | 41,296,378 | 33,066,224 | 31,160,119 | $(1,906,105)$ |  |  |
|  |  |  | 2013 | 2012 |  |  |  |
|  |  |  | RUPEES | RUPEES |  |  |  |
| 14.4 DEPRECIATION ALLOWANCE provided for the Year has been allocated as follows: |  |  |  |  |  |  |  |
| Cost of Goods Manufactured | (Note 30.2) |  | 222,376,367 | 221,182,062 |  |  |  |
| Administrative Expenses | (Note 32.1) |  | 15,443,579 | 15,239,197 |  |  |  |
|  |  |  | 237,819,946 | 236,421,259 |  |  |  |

14.5 CAPITAL WORK IN PROGRESS comprises of:

Factory Buildings
Non Factory Buildings
Plant and Machinery
Sui Gas Pipeline

| 2013 <br> Rupees | 2012 <br> Rupees |
| :---: | ---: |
| 1,175,981 | $6,249,671$ |
| $1,896,554$ | 269,518 |
| - | 9,362 |
|  |  |

## 15 INTANGIBLE ASSETS

15.1 This represents Cost of Computer Software (ERP System) and is made up as follows:

| Balance at beginning of the Year |  | 4,375,785 | 6,563,677 |
| :---: | :---: | :---: | :---: |
| Less: Amortized during the Year | (Note 15.2) | 2,187,892 | 2,187,892 |
| Balance at end of the Year |  | 2,187,893 | 4,375,785 |

15.2 Amortization charge for the year on Intangible Assets has been allocated to Administrative Expenses.

## 16 LONG TERM INVESTMENTS

16.1 These comprise of: Investments Held for Sale Investment Held to Maturity

| (Note 16.2) | $12,208,794$ | $11,940,834$ <br> (Note 16.3)259,428 <br> $12,468,222,532$ | $12,200,366$ |
| ---: | ---: | ---: | ---: |

16.2 INVESTMENT HELD FOR SALE are not intended to be sold in next 12 months and comprise of:

| Quoted Companies | 2013 | 2012 | 6,536,572 | 6,536,572 |
| :---: | :---: | :---: | :---: | :---: |
| Fatima Enterprises Limited |  |  |  |  |
| No. of Ordinary Shares of Rs. 10 each | 829,808 | 829,808 |  |  |
| Per Share Quoted Price at Year End | 14.30 | 14.30 | 182,700 | 182,700 |
| Mubarak Textile Mills Limited |  |  |  |  |
| No. of Ordinary Shares of Rs. 10 each | 66,000 | 66,000 |  |  |
| Per Share Quoted Price at Year End | 5.19 | 1.13 |  |  |
| Costat end of the Year |  |  | 6,719,272 | 6,719,272 |
| Fair Value Adjustment |  |  | 5,489,522 | 5,221,562 |
| Fair Value at end of the Year |  |  | 12,208,794 | 11,940,834 |

The current quoted Price of the share of Fatima Enterprises Limited (FEL) represents the last trading price on 21st March, 2013, when the trading of shares of this FEL has been suspended by Karachi Stock Exchange.

### 16.3 INVESTMENT HELD TO MATURITY

Term Finance Certificates issued by Bank Al-Habib Limited on 7th March, 2007 having Redeemable Value amounting to Rs. 7,736.75 per certificate with maturity date of 7th February, 2015 carrying Mark-up @ 6 month KIBOR + 1.95\% (2012: 6 month KIBOR + 1.95\%) per annum.

## 17 LONG TERM LOANS AND ADVANCES

These represent the unsecured amount advanced by the Company to Sui Northern Gas Pipelines Limited, to meet the cost of Gas Pipeline to be laid for supply of Gas to the weaving unit of the Company at Qadir Pur Rawan, Khanewal Road, Multan. This is recoverable in 12 years (including two years grace
period) commencing from 28th September, 2007, in 08 equal annual instalments. This is subject to a Return @ 1.5\% (2012: 1.5\%) per annum, receivable annually.

| 2013 | 2012 |
| :---: | :---: |
| Rupees | Rupees |

18 LONG TERM DEPOSITS AND PREPAYMENTS comprise of:
18.1 These Comprise of:

Deposits 24, 24,520,887

Pre-Payments (Note 18.2) | $25,000,000$ |  |
| ---: | :--- |
| $49,067,590$ | $25,000,000$ |
| $46,520,887$ |  |

18.2 This represents a payment against the manufacturing facilities utilized by the Company which is adjustable towards the end of the respective lease term.

19 STORES, SPARES AND LOOSE TOOLS comprise of:

| Stores | $84,827,376$ | $54,871,813$ |
| :--- | ---: | ---: |
| Spares | $69,101,435$ | $51,809,461$ |
| Loose Tools | 113,210 | 286,780 |
|  |  | $1064,042,021$ |
|  |  |  |
|  |  |  |

20 STOCK IN TRADE comprise of:

| Raw Material | $2,836,734,878$ | $2,696,280,012$ |
| :--- | ---: | ---: |
| Work in Process | $135,227,998$ | $110,366,445$ |
| Finished Goods | $352,778,243$ | $343,278,819$ |
|  | $\underline{3,524,741,119}$ | $3,149,925,276$ |

## 21 TRADE DEBTS

21.1 These are in respect of:

Export - Secured
(Note 21.2) 1,184,331,952 1,321,606,273
Local - Unsecured Considered Good

| (Note 21.3) | 370,489,438 | 377,691,184 |
| :---: | :---: | :---: |
|  | 1,554,821,390 | 1,699,297,457 |

21.2 Secured Debtors represent Foreign Bills under collection against Letters of Credit which are secured against Bank Guarantees.
21.3 Past Due but un-impaired Debtors Included Therein $\quad 4,122,822$

These relate to various independent customers from whom there is no recent history of default. The age of these debtors is More than 6 Months.

## 22 LOANS AND ADVANCES

22.1 These are unsecured but are considered good by the management and comprise of: Advances to:

Employees against Salaries (Note 22.2)
Suppliers of Goods and Services Immature Letters of Credit Guarantee Margin

| (Note 22.2) | $4,470,743$ |  | $6,312,905$ |
| ---: | ---: | ---: | ---: |
|  | $46,666,801$ |  | $47,493,661$ |
| (Note 22.3) | $93,416,283$ |  | $22,849,126$ |
|  | $3,743,015$ |  | $4,917,235$ |
|  |  | $148,296,842$ | $81,572,927$  <br>   |

22.2 Include therein amounts due from Executives

| 2013 <br> Rupees | 2012 <br> Rupees |
| :---: | :---: |
| $2,186,824$ | $5,377,222$ |

22.3 These comprise of Opening Charges, Bank Charges and Cost of Documents.

23 TRADE DEPOSITS \& SHORT TERM PRE-PAYMENTS comprise of:

| Security Deposits | 388,526 | 388,526 |
| :--- | ---: | ---: | ---: |
| Short Term Pre-Payments | 568,435 | 257,000 |
|  | 956,961 | 645,526 |

24 ACCRUED INTEREST relates to Interest Recoverable from Sui Gas.
25 OTHER RECEIVABLES comprise of:
Sales Tax

| $73,696,298$ |  |  |  |
| ---: | ---: | ---: | ---: |
| $11,880,778$ |  |  |  |
| $12,877,924$ |  |  |  |
|  |  |  | $48,941,216$ |
|  |  | 212,460 |  |

26 SHORT TERM INVESTMENTS comprise of:

Held for Trading
Fauji Cement Limited
No. of Ordinary Shares
Per Share Quoted Price at Year End
Lafarage Pakistan Limited
No. of Ordinary Shares
Per Share Quoted Price at Year End
Cost at end of the Year
Fair Value Adjustment
Fair Value at end of the Year
27 TAX REFUNDS DUE FROM GOVERNMENT DEPARTMENTS relates to
Income Tax.
Sales Tax

## 28 CASH \& BANK BALANCES

28.1 These comprise of:

Cash in Hand
Cash with Banks in: Current Accounts Saving Accounts Deposit Accounts

2013

100,000
13.29

50,000 8.49
8.
8.49

2012

65,000
5.74
$1,366,576 \quad 451,588$

$$
439,413
$$

| $1,805,989$ |  |  |
| ---: | ---: | ---: |
|  |  | 451,588 <br> $(52,489)$ |
| $1,753,500$ |  |  |
|  |  | 373,100 |


28.3 These Term Deposit Receipt (TDRs) are subject to return ranging from 8.50\% to 12.50\% (2012: $7.00 \%$ to $12.50 \%$ ) per annum.

29 SALES comprises of:
Local Sales:

| Goods | $3,924,112,524$ | $4,618,922,840$ |
| :--- | ---: | ---: |
| Waste | $73,070,190$ | $154,214,469$ |
| Processing income | $1,232,349$ | $8,295,156$ |
| Local Sales | $3,998,415,063$ | $4,781,432,465$ |

Export Sales:
Direct Export
Goods
Waste
Indirect Export - Goods
Exchange Rate Gain
Export Rebate
Total Export Sales

## 30 COST OF SALES

30.1 This is made up as follows:

Finished Goods at beginning of the year
Add: Cost of Goods:
Manufactured

Purchased

Finished Goods at end of the year

$343,278,819$
(Note 30.2)

| $12,269,065,199$ |
| ---: |
| $2,064,852,507$ |
| $14,333,917,706$ |
| $14,677,196,525$ |
| $563,222,243$ |
| $14,113,974,282$ |

485,399,122
11,041,523,571
924,826,783
$\frac{11,966,350,354}{12,451,749,476}$

| $343,278,819$ |
| ---: |
| $12,108,470,657$ |

30.2 COST OF GOODS MANUFACTURED is made up as follows

| Work in process at beginning of the year |  | 110,366,445 | 131,643,095 |
| :---: | :---: | :---: | :---: |
| Raw Material Consumed | (Note 30.3) | 9,495,575,492 | 8,947,640,592 |
| Packing Material Consumed |  | 169,786,008 | 140,386,126 |
| Stores Consumed |  | 337,920,584 | 259,282,159 |
| Salaries, Wages \& Benefits |  | 686,649,028 | 486,329,872 |
| Power and Fuel |  | 1,058,211,520 | 846,217,101 |
| Insurance |  | 25,072,211 | 21,079,377 |
| Repair and Maintenance |  | 18,749,376 | 28,547,676 |
| Processing Charges |  | 220,429,054 | 16,714,511 |
| Manufacturing Hire Charges |  | 48,000,000 | 48,000,000 |
| Depreciation | (Note 14.4) | 222,376,367 | 221,182,062 |
| Other Manufacturing Expenses |  | 11,157,112 | 4,867,445 |
|  |  | 12,404,293,197 | 11,151,890,016 |
| Work in Process at end of the Year |  | 135,227,998 | 110,366,445 |
|  |  | 12,269,065,199 | 11,041,523,571 |

30.3 RAW MATERIAL CONSUMED is made up as follows:

Balance at beginning of the Year
Add: Purchases including Expenses
Available for Consumption
Balance at end of the Year
31 DISTRIBUTION COST comprises of:
Local Freight, Octroi and Other Charges
Sea Freight
Cleaning and Forwarding Expenses
Commission on:
Local Sales
Export Sales
Insurance
Bill of Lading Charges
Export Development Surcharge
Quality Claim
Sales Promotion Expenses
Others Expenses

## 32 ADMINISTRATIVE EXPENSES

32.1 These comprise of

Directors' Remuneration
Staff Salaries \& Benefits
Printing \& Stationery
Communication
Sui Gas \& Water Charges
Electricity
Insurance
Travelling \& Conveyance
Entertainment
Rent, Rates \& Taxes
Vehicle Running \& Maintenance
Repair \& Maintenance
Fees \& Subscriptions
Legal \& Professional Charges
Auditors' Remuneration
Advertisement \& Publicity
ISO Expenses
Charity \& Donations
Newspapers and Periodicals
Amortization of Intangible Asset
Depreciation
General Expenses
32.2 AUDITORS' REMUNERATION relates to:

Company's Statutory audit
Workers' (Profit) Participation Fund Audit

2012
Rupees
1,192,986,142
10,450,934,462
11,643,920,604
2,696,280,012
8,947,640,592

| 2,696,280,012 | 2 |
| :---: | :---: |
| 9,636,030,358 | 10,450,934,462 |
| 12,332,310,370 | 11,643,920,604 |
| 2,836,734,878 | 2,696,280,012 |
| 9,495,575,492 | 8,947,640,592 |
| 84,259,204 | 61,939,883 |
| 96,400,340 | 73,365,411 |
| 17,451,794 | 15,166,220 |
| 12,366,574 | 23,066,568 |
| 145,657,638 | 96,117,819 |
| 4,425,618 | 2,462,033 |
| 3,040,984 | 1,906,783 |
| 25,268,114 | 17,815,816 |
| 9,685,166 | 3,928,114 |
| 23,103,946 | 4,065,607 |
| 9,722,548 | 5,361,438 |
| 431,381,926 | 305,195,692 |


| 4,320,000 | 3,420,000 |
| :---: | :---: |
| 149,916,094 | 111,928,339 |
| 791,458 | 702,945 |
| 5,872,939 | 6,158,819 |
| 1,520,886 | 1,320,988 |
| 3,400,023 | 2,088,733 |
| 3,960,199 | 4,744,459 |
| 26,603,445 | 32,004,077 |
| 4,964,882 | 3,880,280 |
| 1,713,158 | 476,666 |
| 8,405,784 | 7,530,189 |
| 11,997,856 | 3,573,268 |
| 2,479,948 | 2,109,866 |
| 4,447,632 | 1,940,104 |
| 830,000 | 825,000 |
| 4,344,281 | 574,050 |
| 2,691,470 | 3,353,149 |
| 7,496,570 | 4,803,563 |
| 196,726 | 110,138 |
| 2,187,892 | 2,187,892 |
| 15,443,579 | 15,239,197 |
| 9,261,088 | 8,027,807 |
| 272,845,910 | 216,999,529 |
| 800,000 | 800,000 |
| 30,000 | 25,000 |
| 830,000 | 825,000 |

33 OTHER OPERATING EXPENSES comprise of: Loss on Re-Measurement of Investment Balances Written Off
Loss on Disposal of Operating Fixed Assets
Workers (Profit) Participation Fund
Workers Welfare Fund

34 OTHER INCOME
34.1 This comprises of:

Fine Penalties and Claims

|  | $\begin{gathered} 2013 \\ \text { Rupees } \end{gathered}$ | $\begin{gathered} 2012 \\ \text { Rupees } \end{gathered}$ |
| :---: | :---: | :---: |
| (Note 26) | 52,489 | 78,488 |
|  | - | 462,186 |
|  | - | 1,906,105 |
|  | 16,948,296 | 28,210,299 |
|  | - | 10,751,795 |
|  | 17,000,785 | 41,408,873 |
|  | 12,913 | 56,557 |
|  | 29,400 | 28,241 |
|  | 513,504 | 1,696,104 |
|  | 420,722 | 480,234 |
|  | 5,499,888 | 262,460 |
|  | 1,682,339 | - |
|  | 65,000 | - |
| (Note 34.2) | 10,751,795 | - |
|  | 545,711 | - |
|  | 19,521,272 | 2,523,596 |

34.2 This had been recognised as a result of amendments introduced to Worker Welfare Fund (WWF) Ordinance 1971 through Finance acts 2006 and 2008, wherein WWF has had to be worked out on Accounting Profit and PTR receipts of Income Tax Ordinance, 2001. However, the impugned amendments have subsequently been declared unconstitutional and therefore struck down by the Honourable Lahore High Court, Lahore.

35 FINANCE COST comprises of:
Interest / Mark-up on:
Short Term Borrowings 411,854,988 375,171,582
Long Term Finance 119,126,394 168,699,296
Worker's (Profit) Participation Fund
Lease Finance Charges
Exchange Loss on Foreign Currency Finance
2,337,977
2,585,420

Bank Charges and Commission
22,462,905
18,715,859

36 TAXATION
36.1 This relates to:

Current Taxation
Current Year 159,165,588 131,255,926
Prior Years - Current Taxation
Deferred Taxation

| 159,165,588 | 131,255,926 |
| :---: | :---: |
| 29,409,444 | 28,555,225 |
| $\begin{array}{r} 188,575,032 \\ (150,046,260) \end{array}$ | $\begin{array}{r} 159,811,151 \\ (3,931,675) \end{array}$ |
| 38,528,772 | 155,879,476 |

36.2 In view of available Tax Losses, Current Taxation represents tax levied on Turnover U/S 113 on Local Sale and Final Tax U/S 169 deducted on export (direct/indirect) proceeds realized during the Year.
36.3 Income Tax Assessments of the Company up to Tax Year 2013 have either been Finalized or the Income Tax Returns were filed under self assessment scheme in accordance with the provisions of Income Tax Ordinance, 2001, hence deemed to be assessed as declared.
36.4 Numerical reconciliation between the effective tax and the applicable tax is not given as, in presence of available tax losses, the entire income of the Company is liable to the Presumptive Tax only.

37 NON ADJUSTING EVENTS AFTER THE BALANCE SHEET DATE
The Board of Directors of the Company in its meeting held on 5th October, 2013 has proposed a cash dividend of Rs. 2 per share (20\%) in respect of the year ended 30th June, 2013. The appropriation will be approved by the members in the forthcoming Annual General Meeting. These financial statements do not include the effect of this appropriation which will be accounted for subsequent to the year end.

## 38 EARNING PER SHARE (EPS)

38.1 Basic Earning per Share

After Tax Profit for the Year

| 2013 | 2012 |
| :---: | :---: |
| Rupees | Rupees |

283,488,860 369,364,416

NO. OF SHARES
Weighted Average Number of Ordinary Shares outstanding during the Year
$18,810,257 \underline{ }$
RUPEES
Basic Earning per Share
$15.07 \xlongequal{19.64}$

### 38.2 Diluted Earning per Share

There is no dilution effect on the basic earning per share as the Company has no such commitments.

## 39 REMUNERATION OF CHIEF EXECUTIVE, DIRECTOR AND EXECUTIVES

Executive means an employee whose basic salary exceeds Rs. 500,000 (2012: Rs. 500,000) per year. The aggregate amount charged in the account for the year for remuneration, including certain benefits, to the Chief Executive, Director and Executives of the Company is as follows:

## PARTICULARS

Managerial Remuneration
House Rent allowance
Utility Allowance
Medical Allowance

NUMBER OF PERSONS

## PARTICULARS

Managerial Remuneration
House Rent allowance
Utility Allowance
Medical Allowance

| 2013 |  |  |  |
| :---: | :---: | :---: | :---: |
| R | P E | E | S |
| Chief Executive | Director |  | Executives |


| 654,000 | 3,300,000 | 43,348,804 |
| :---: | :---: | :---: |
| 264,000 | - |  |
| 36,000 | - |  |
| 66,000 | - | 3,517,121 |
| 1,020,000 | 3,300,000 | 46,865,925 |
| 1 | 1 | 57 |



## NUMBER OF PERSONS

| 654,000 | 1,656,000 | 44,306,033 |
| :---: | :---: | :---: |
| 264,000 | 744,000 |  |
| 36,000 | - |  |
| 66,000 | - | 3,594,786 |
| 1,020,000 | 2,400,000 | 47,900,819 |
| 1 | 1 | 56 |

In addition to above Chief Executive, Director and certain Executives are provided with Company maintained vehicles.
$40 \frac{\text { FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES }}{40.1 \text { Financial assets and liabilities of the Company are as follows: }}$

|  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| Mark-Up Bearing |  |  | Non Mark-Up Bearing |  |  | Total |
| Maturity up to One Year | Maturity after One Year | Sub-Total | Maturity up to One Year | Maturity after one Year | Sub-Total |  |
| - | - | - | 12,208,794 | 259,428 | 12,468,222 | 12,468,222 |
| - | 41,696,000 | 41,696,000 | - | - | - | 41,696,000 |
| - | - | - | - | 24,067,590 | 24,067,590 | 24,067,590 |
| - | - | - | 1,554,821,390 | - | 1,554,821,390 | 1,554,821,390 |
| - | - | - | 54,880,559 | - | 54,880,559 | 54,880,559 |
| - | - | - | 956,961 | - | 956,961 | 956,961 |
| - | - | - | 307,426 | - | 307,426 | 307,426 |
| - | - | - | 1,753,500 | - | 1,753,500 | 1,753,500 |
| - | - | - | 85,121,429 | - | 85,121,429 | 85,121,429 |
| - | - | - | 98,455,000 | - | 98,455,000 | 98,455,000 |
| 134,462,045 | - | 134,462,045 | 46,123,865 | - | 46,123,865 | 180,585,910 |
| 134,462,045 | 41,696,000 | 176,158,045 | 1,854,628,924 | 24,327,018 | 1,878,955,942 | 2,055,113,987 |
| 351,409,534 | 587,775,372 | 939,184,906 | - | - | - | 939,184,906 |
| - | - | - | 559,022,737 | - | 559,022,737 | 559,022,737 |
| 132,770,082 | - | 132,770,082 | - | - | - | 132,770,082 |
| 4,757,273,729 | - | 4,757,273,729 | - | - | - | 4,757,273,729 |
| 5,241,453,345 | 587,775,372 | 5,829,228,717 | 559,022,737 | - | 559,022,737 | 6,388,251,454 |
| (5,106,991,300) | (546,079,372) | (5,653,070,672) | 1,295,606,187 | 24,327,018 | 1,319,933,205 | (4,333,137,467) |
| Mark-Up Bearing 2 |  |  | $0 \quad 1$ |  |  |  |
|  |  |  | RUPEES |  |  |  |
|  |  |  | Non Mark-Up Bearing |  |  | Total |
| Maturity up to One Year | Maturity after One Year | Sub-Total | Maturity up to One Year | Maturity after one Year | Sub-Total |  |


 259,532 21,520,887
 11,940,834
 0
0
0
0
0
0
0 351,344
373,100
$48,002,195$






298,719,591
$\begin{array}{r}- \\ \hline \hline 298,719,591 \\ \hline \hline\end{array}$ 1,623,070,862 r

## $\begin{array}{r}25,418,264 \\ \hline 25,418,264 \\ \hline\end{array}$

 $431,839,522$ $\begin{array}{r}136,672,958 \\ 4,307,669,034 \\ \hline 4,876,181,514 \\ \hline \hline(4,850,763,250)\end{array}$ (4,850,763,250) 40.1 Anancial assets and liabilitios Financial Assets Long Term Investments Long Term Loan Long Term Deposits Loans and AdvancesTrade Deposits
Short Term Investments
Dues with Government Dep't. Dues with Government Dep't.
Other Receivables
Other Receivables
Cash and Bank Bala
On Balance Sheet Gap
Financial Liabilities
Long Term Financing
Trade and Other Payab
Interest and Mark up
Short Term Finances Financial Assets
Long Term Investments Long Term Loan
Long Term Deposits
Trade Debtors
Loans and advances
Interest Accrued
Short Term Investments
Dues with Government Dep't.
Other Receivables
Cash and Bank Balances
Financial Liabilities
Long Term Financing
Trade and Other Payables Interest and Mark up accrued Short Term Finances
On Balance Sheet Gap

### 40.2 FINANCIAL RISK FACTORS

The Company's activities expose it to a variety of financial risks: market risk (including currency risk, other price risk and interest rate risk), credit risk and liquidity risk. The Company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance.

Risk management is carried out by Board of Directors of the Company. The Board provides principles for overall risk management, as well as policies covering specific areas such as currency risk, other price risk, interest rate risk, credit risk and liquidity risk.

## a) Market Risk

(i) Currency Risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Currency risk arises mainly from future commercial transactions or receivables and payables that exist due to transactions in foreign currencies.

The Company is exposed to currency risk arising from various currency exposures, primarily with respect to the United States Dollar (USD) and other currencies. Currently, the Company's foreign exchange risk exposure is restricted to bank balances and amounts receivables/ payables from / to the foreign entities. The Company exposure to currency risk was as follows:

|  | $\begin{aligned} & 2013 \\ & \text { USD } \end{aligned}$ | $\begin{aligned} & 2012 \\ & \text { USD } \end{aligned}$ | 2013 <br> Rupees | $2012$ <br> Rupees |
| :---: | :---: | :---: | :---: | :---: |
| Trade Debts | 11,964,292 | 11,166,421 | 1,184,331,952 | 1,321,606,273 |
| Advances from Customers | $(460,603)$ | $(107,543)$ | $(43,434,282)$ | $(9,411,787)$ |
| Net Exposure | 11,503,689 | 11,058,878 | 1,140,897,670 | 1,312,194,486 |

The following significant exchange rates have been applied:

| Average Rate |  |  | Reporting Rate |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | 2013 | 2012 |  | 2013 | 2012 |
| USD to PKR | 96.64 | 102.94 | 98.95 | 94.30 |  |

## Sensitivity Analysis:

At reporting date, if the PKR had strengthened by 10\% (2012: 10\%) against the foreign currencies with all other variables held constant, post-tax profit for the year would have been higher by the amount shown below, mainly as a result of net foreign exchange gain on translation of foreign debtors and outstanding letter of credits.

## Effect on Profit \& Loss

Trade Debts 118,433,195
Trade and Other Payables
$(4,343,428)$
132,160,627
Short Term Borrowings as FE-25 Export Loan
$(179,602,340)$
$(941,179)$
Accrued Markup on FE 25 Export Loans
Net Exposure
$(2,484,623)$
$(209,378,446)$
$(67,997,196)$
$(2,285,063)$
$(80,444,060)$
The weakening of the PKR against foreign currencies would have had an equal but opposite impact on the post tax profit.

The sensitivity analysis prepared is not necessarily indicative of the effects on Profit / (Loss) for the year and assets / liabilities of the Company.
ii) Price Risk

Price risk represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), Other price risk arises from the Company's investment in ordinary shares of listed companies. To manage its price risk arising from aforesaid investments, the Company actively monitors the key factors that affect stock price movement.

|  |  |  | 2013 | 2012 |
| :---: | :---: | :---: | :---: | :---: |
| Reporting date all index points |  |  | 14,988 | 9,708 |
|  |  | Changes in KSE all Index | Effect on Profit Before Tax | Effects on Other Comprehensive Income |
|  |  |  | (Rupees) |  |
| Available-for-sale investments | 2013 | $\begin{aligned} & +10 \% \\ & -10 \% \end{aligned}$ | - | $\begin{array}{r} 1,220,879 \\ (1,220,879) \end{array}$ |
|  | 2012 | $\begin{aligned} & +10 \% \\ & -10 \% \end{aligned}$ | - | $\begin{array}{r} 1,194,083 \\ (1,194,083) \end{array}$ |
| Held for trading investments | 2013 | $\begin{aligned} & +10 \% \\ & -10 \% \end{aligned}$ | $\begin{array}{r} 175,350 \\ (175,350) \end{array}$ | - |
|  | 2012 | $\begin{aligned} & +10 \% \\ & -10 \% \end{aligned}$ | $\begin{array}{r} 37,310 \\ (37,310) \end{array}$ | - |

## (iii) Interest Rate Risk

This represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

The Company has no significant long-term interest-bearing assets. The Company's interest rate risk arises from long term financing, short term borrowings and liabilities against assets subject to finance lease. Borrowings obtained at variable rates expose the Company to cash flow interest rate risk. Borrowings obtained at fixed rate expose the Company to fair value interest rate risk.
At the balance sheet date the interest rate profile of the Company's interest bearing financial instruments was:

|  | Effective Percentage |  | Carrying Amount |  |
| :--- | :---: | :---: | :---: | :---: |
| Financial Liabilities | 2013 | 2012 | 2013 | 2012 |
| Fixed Rate Instruments <br> Long Term Financing | $7.00-12.70$ | $7.00-12.70$ | $356,944,715$ | $496,055,545$ |
| Variable Rate Instruments <br> Long Term Financing $10.63-15.0310 .40-16.77$ | $582,240,191$ | $696,528,538$ <br> Short Term Borrowings <br> $1.50-14.14$ $1.95-15.41$ | $\underline{4,757,273,729}$ | $\xlongequal{4,307,669,034}$ |

## Fair value sensitivity analysis for fixed rate instruments

The Company does not account for any fixed rate financial assets and liabilities at fair value through profit or loss. Therefore, a change in interest rate at the balance sheet date would not affect profit or loss of the Company.

## Cash flow sensitivity analysis for variable rate instruments

'The following analysis demonstrates the sensitivity to a reasonably possible change in interest rates, with all other variables held constant, of the Company's profit before tax. This analysis is prepared assuming the amounts of floating rate instruments outstanding at balance sheet dates were outstanding for the whole year.


Short term borrowings

| 2013 | +2.00 | $(95,145,475)$ |
| :--- | ---: | ---: |
|  | -2.00 | $95,145,475$ |
| 2012 | +2.00 | $(86,153,381)$ |
|  | -2.00 | $86,153,381$ |

b) Credit Risk

Credit risk represents the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was as follows:

|  | 2013 | $\begin{array}{c}\text { 2012 } \\ \text { Rupees }\end{array}$ |
| :--- | ---: | ---: |
| Rupees |  |  |$)$

Credit risk related to trade debts is managed by established procedures and controls relating to customers credit risk management. Outstanding receivables are regularly monitored and shipments to foreign customers are covered by letters of credit.

The maximum credit risk exposure at reporting date is carrying value of financial assets stated above.

The Credit quality of financial assets that are neither past due nor impaired can be assessed by reference to external credit ratings (if available) or to historical information about counterparty default rate:

|  | Short Ter | Rating ng Term | Agency | 2013 <br> Rupees | 2012 <br> Rupees |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Al Baraka Bank (Pakistan) Ltd. | A1+ | A | JCR-VIS | - | 17,302 |
| Allied Bank Limited | A1+ | AA+ | PACRA | 20,428 | 20,428 |
| Askari Bank Ltd. | A1+ | AA | PACRA | 2,073,528 | 10,842,504 |
| Bank Al-Habib Limited | A1+ | AA+ | PACRA | 187,682 | 41,990 |
| Bank Alfallah Ltd. | A1+ | AA | PACRA | 49,479 | 339,074 |
| Bank Islami Pakistan Ltd. | A1 | A | PACRA | 381,089 | 381,089 |
| The Bank of Khyber | A-2 | A | JCR-VIS | 38,541,572 | 20,079,797 |
| Faysal Bank Ltd. | A1+ | AA | PACRA | 62,966 | 118,844 |
| Habib Bank Ltd. | A-1+ | AA+ | JCR-VIS | 116,908 | 422,590 |
| Habib Metropolitan Bank Ltd. | A1+ | AA+ | PACRA | 1,479,905 | 6,200,127 |
| KASB Bank Ltd. | A3 | BBB | PACRA | 61,267 | 61,267 |
| MCB Bank Ltd. | A1+ | AA+ | PACRA | 623,978 | 55,478 |
| Meezan Bank Ltd. | A-1+ | AA | JCR-VIS | 608,779 | 657,708 |
| National Bank of Pakistan | A-1+ | AAA | JCR-VIS | 43,808 | 10,879,045 |
| NIB Bank Ltd. | A1+ | AA- | PACRA | 44,972 | 16,871 |
| Silk Bank Ltd. | A-2 | A- | JCR-VIS | - | - |
| Soneri Bank Ltd. | A1+ | AA- | PACRA | 129,934,807 | 25,024,190 |
| Standard Chartered Bank | A1+ | AAA | PACRA | 188,190 | 374,059 |
| The Bank of Punjab | A1+ | AA- | PACRA | 29,365 | 223,029 |
| United Bank Ltd. | A-1+ | AA+ | JCR-VIS | 2,019,877 | 21,250 |
|  |  |  |  | 176,468,600 | 75,776,642 |

Due to Company's long outstanding business relationships with these counterparties and after giving due consideration to their strong financial standing, management does not expect non-performance by these counter parties on their obligations to the Company. Accordingly, the credit risk is minimal.
c) Liquidity Risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities.

The Company manages liquidity risk by maintaining sufficient cash and the availability of founding through an adequate amount of committed credit facilities. At 30 June 2013, the Company had Rs. 8,493 (2012: Rs. 10,532) Million available borrowings limits from financial institutions and Rs. 180,673,951/- (2012: Rs. 77,417,310/-) cash and bank balances. Further, the Company has a positive working capital position at the year end and management believes the liquidity risk too low. Following are the maturities of financial liabilities. The amount disclosed in the table are undiscounted cash flows:

Financial Liabilities Maturities as at 30th June, 2013:

|  | Carrying Amount | 6 Month or Less | 6-12 <br> Month | $\begin{gathered} 1-2 \\ \text { Years } \end{gathered}$ | More than 2 Years |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | ---------------------Rupees----------------------- |  |  |  |  |
| Long Term Financing | 939,184,906 | 67,468,743 | 38,462,451 | 184,009,865 | 649,243,847 |
| Trade and Other Payables | 559,022,737 | 410,006,573 | 149,016,164 |  | - |
| Short Term Borrowings | 4,757,273,729 | 2,854,364,237 | 1,902,909,492 |  | - |

Financial Liabilities Maturities as at 30th June, 2012:

|  | Carrying Amount | 6 Month or Less | $6-12$ <br> Month | $\begin{aligned} & 1-2 \\ & \text { Years } \end{aligned}$ | More than 2 Years |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | ----------------------Rupees------------------------- |  |  |  |  |
| Long Term Financing | 1,192,584,083 | 382,441,924 | 204,843,670 | 326,033,510 | 279,264,979 |
| Trade and other Payables | 298,719,591 | 218,977,600 | 79,741,991 |  |  |
| Short Term Borrowings | 4,307,669,034 | 2,584,601,420 | 1,723,067,614 | - |  |

### 40.3 FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES

Fair value of available-for-sale financial assets is derived from quoted market prices in active markets, if available.

Fair value of unquoted available-for-sale financial assets is estimated using appropriate valuation techniques.

The carrying value of all financial assets and liabilities reflected in Financial Statements approximate their fair values. Fair value is determined on the basis of objective evidence at each reporting date.

Fair value hierarchy
The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities
Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable either, directly or indirectly

Level 3: techniques which use inputs that have a significant effect on the recorded fair value that are not based on observable market data

During the reporting year ended 30th June 2013 and 2012, there were no inter level transfers and at the year end the Company held the following financial instruments carried at fair value, which all fall under level 1 :

20132012
Assets measured at fair value
Held for trading
$\begin{array}{lll}\text { Equity shares } & \text { 1,753,500 373,100 }\end{array}$
Available-for-sale financial assets
Equity shares

| 12,208,794 | 11,940,834 |
| :---: | :---: |
| 13,962,294 | 12,313,834 |

There were no liabilities measured at fair value as at 30 June 2013.

### 40.4 FINANCIAL INSTRUMENTS BY CATEGORIES

As at 30th June 2013


Liabilities as per Balance Sheet
Financial Liabilities at Amortized Cost
Rupees
Long Term Financing
1,191,899,201
Accrued Mark-up
132,770,082
Short Term Borrowings
4,757,273,729
Trade and Other Payables
559,022,737
6,640,965,749
As at 30th June 2012
Assets as per Balance Sheet

| Cash and Cash <br> Equivalents | Loans and Advances | Fair Value through Profit and Loss | Available for Sale | Held to Maturity |
| :---: | :---: | :---: | :---: | :---: |
| ---------------------Rupees------------------------ |  |  |  |  |
| - | - | 373,100 | 11,940,834 | 259,532 |
| - | 11,230,140 | - | - | - |
| - | 21,909,413 | - | - |  |
| - | 1,699,297,457 | - | - | - |
| - | 1,303,474 | - | - | - |
| 77,417,310 | - | - | - |  |
| 77,417,310 | 1,733,740,484 | 373,100 | 11,940,834 | 259,532 |

Liabilities as per Balance Sheet
Financial Liabilities at Amortized Cost
Long Term Financing
1,483,454,548
Accrued Mark-up
136,672,958
Short Term Borrowings
4,307,669,034
Trade and Other Payables

### 40.5 CAPITAL RISK MANAGEMENT

The Company's prime object when managing capital is to safeguard its ability to continue as a going concern in order to provide adequate returns for shareholder and benefits for other stakeholders and to maintain an optimal capital structure to reduce to cost of capital.

In orders to maintain or adjust the capital structure, the Company may adjust the amount through return capital to shareholders through repurchase of shares, right issue, issue new shares, obtain loan from sponsors or sell assets to reduce debt.

Consistent with others in the industry and the requirements of the lenders, the Company monitors the capital structure on the basis of gearing ratio. The ratio is calculated as borrowings divided by total capital employed. Borrowings represent long term financing and short term borrowings obtained by the Company as referred to in Note 6 and 11 respectively. The capital employed includes 'Total Equity' as shown in the balance sheet plus 'External Borrowings' and 'Loan from Directors and Sponsors'.

| 2013 | 2012 |
| :---: | :---: |
| Rupees | Rupees |

The gearing ratio of the Company as on the balance sheet date was as follows:
External Borrowings

69.12\%
71.31\%

## 41 SEGMENT REPORTING

### 41.1 REPORTABLE SEGMENTS

The Company's reportable segments are as follows:

- Spinning segment - production of different quality of yarn using natural and artificial fibers
- Weaving segment - production of different quality of gray fabric using yarn.

Information regarding the Company's reportable segments is presented below:

### 41.2 SEGMENTS REVENUE AND RESULTS

Following is an analysis of the Company's revenue and results by reportable segments


The accounting policies of the reportable segments are the same as the Company's accounting policies described in Note 3 to the financial statements. Administrative expenses are apportioned on the basis of actual expenses incurred for the segments. Finance cost relating to long term loan is also allocated on the basis of purpose of loan for which it is obtained. This is the measure reported to management for the purposes of resource allocation and assessment of segment performance.

### 41.3 GROSS REVENUE FROM MAJOR PRODUCTS AND SERVICES

Yarn Export Sale
Fabric Export Sale
Waste Export Sale
Yarn Local Sale
Fabric Local Sale
Waste Local Sale

2013 Rupees

| $10,539,507,091$ | $7,696,107,306$ |
| ---: | ---: |
| $1,013,513,910$ | $1,157,160,602$ |
| $99,202,120$ | $63,946,289$ |
| $2,308,261,637$ | $3,578,189,506$ |
| $1,615,850,887$ | $1,040,733,334$ |
| $73,070,190$ | $154,214,469$ |
| $15,649,405,835$ |  |

### 41.4 GEOGRAPHICAL INFORMATION

| 2013 | 2012 |
| :---: | :---: |
| Rupees | Rupees |

(a) The Company's gross revenue percentage from external customers by geographical location is detailed below:

| Domestic | 26.70 | 42.89 |
| :--- | ---: | ---: |
| Asia | 69.47 | 51.65 |
| Europe | 3.69 | 5.00 |
| Australia | 0.00 | 0.01 |
| America | 0.10 | 0.45 |
| Africa | 0.04 | 0.00 |
|  |  | 100 |
|  |  | 100 |
|  |  |  |

(b) All non-current assets of the Company as at 30 June 2013 are located and operating in Pakistan.

### 41.5 SEGMENT ASSETS AND LIABILITIES

(a) Reportable segments' assets and liabilities are reconciled to total assets and liabilities as follows:

For the year ended 30 June 2013
Total assets for reportable segments
Unallocated assets:
Other Receivables 98,455,000
Cash and bank balances 180,585,910
Other Corporate assets 109,726,147
Total assets as per consolidated balance sheet


(b) For the purpose of monitoring segment performance and allocating resources between segment operating property, plant and equipment is allocated to reportable segments and all other assets are held under unallocated corporate assets; and
long term loan is allocated to reportable segment and all other liabilities (i.e.) surplus on revaluation of fixed assets, deferred liabilities, trade and other payables, short term borrowings and accrued mark up are held under allocated corporate liabilities.

## 42 NUMBER OF EMPLOYEES

Number of employees including
contractual employees at end of the Year
3,414
3,724
Average number of employees including
contractual employees during the Year

## 43 PLANT CAPACITY AND ACTUAL PRODUCTION

Ring Spinning Sections Owned Capacity
Number of Spindles Installed

| 2013 | 2012 |
| :--- | :---: |
| Rupees | Rupees |

Number of Spindle Shifts Worked
Installed Capacity at 20/S Count (Kgs.) 365 Days
Actual Production of All Counts (Kgs.)
Actual Production Converted into 20/S Count (Kgs.)
Leased Capacity
Number of Spindles Installed
Number of Spindles Shifts Worked
Capacity at 20/S Count (Kgs.) 365 Days
Actual Production of All Counts (Kgs.)
Actual Production Converted into 20/S Count (Kgs.)

## Weaving Section

Owned Capacity
Number of Looms Installed 130
Number of Looms Shifts Worked
Capacity at 50 picks/inch (Meters) - 365 days
Actual Production of All picks/inch
Actual Production Converted into 50 picks/inch
Leased Capacity
Number of Looms Installed
Capacity at 50 picks/inch (Meters) - 365 days

17,280
17,280
6,329,843
3
4,255,947 4,255,947
1,920,931
1,920,931

130
31,287,622
21,435,536
130
3
$31,287,622$
26,616,461
20,058,846

| 80 | 80 |
| ---: | ---: |
| None | 8 <br> None |

17,466,585
17,466,585
76,440
3
28,000,763 28,000,763
29,738,314 31,198,628
19,076,061 21,189,887

3
6,329,843

130
3
$31,287,622$
$20,058,82$
$25,912,353$
80
None
-

It is difficult to describe precisely the production capacity in Spinning/Weaving Mills since it fluctuates widely depend on various factors such as count of yarn spun, spindles speed, twist and raw materials used, etc. It also varies according to the pattern of production adopted in a particular Year. The reason for under utilization of available capacity is attributable to normal Repair and Maintenance, Power failures and count changes.

## 44 DATE OF AUTHORIZATION FOR ISSUE

These Financial Statements have been authorized for issue by the Board of Directors of the Company on 5th October, 2013.
sd/-
(Hussain Ahmad Fazal)
Director
sd/-
(Muhammad Ismail)
Chief Executive


[^0]:    particulars
    Particulan
    Cost
    Revaluation Surplus
    BULIIINGS - on Freehold Land
    Cost- Factory
    Cost - Non Factory
    Revaluation Surplus PLANT AND MACHINERY

    Cost
    Revaluation Surplus
    
     TUBE WEL FURNTURE AND FXXURE
    OFFICE EQUPMMENT ERRCLIESS
    RRGHTING EOUPMENT
    
    
     POWER HOUSE
    VEHICLES
    $\underset{\text { Revealuation Surplus }}{\text { Cost }}$
    рue? piouey qu- sonicina

    | Cost- Con antectory |
    | :--- |
    | Revaluation Surpus | PLANT AND MACHINERY

    ${ }_{\text {Cost }}^{\text {Revaluation Surplus }}$

    | POWER HOUSE |
    | :--- |
    | WEEGGING BEIDGE AND SCALE |

     | TUBE WELL |
    | :--- |
    | HFRITURE AND FXTTURE | VEHCLLES Fiti fighing Eauiment ARMS AND AMMUNTION

    AR CODNTOONESR AND REEFRIGEAAOOPS
    TOOLS AND EOUPMENTS LEASED ASSETS
    PANT AND OCHINERY
    POWIR POWER Hou
    VEHCLIES

