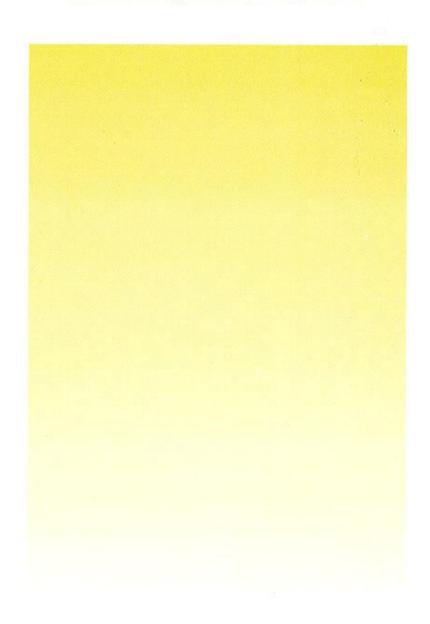
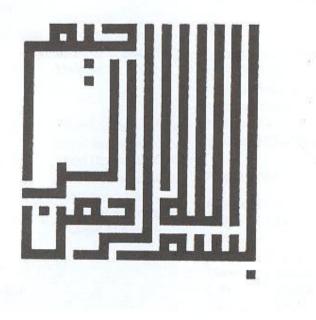


## Financial Statements (Unaudited) For the First Quarter ended September 30, 2010







### Company Information

#### **Board of Directors**

Mr. Sohail Inam Ellahi Air Marshal (R) Syed Masood Hatif Vice Chairman Mr. Shoaib Salim Malik Mr. Pervez Inam Mr. Shaheed H. Gaylani Mr. Shaikh Aftab Ahmed Brig. Naveed Nasar Khan (R) Mr. Rizwan Humayun

CEO/Chairman Director Director Director Director Director Director

#### Company Secretary

Mian Muhammad Shoaib

#### **Audit Committee**

Mr. Rizwan Humayun

Air Marshal (R) Syed Masood Hatif Mr. Pervez Inam Mr. Shaheed H. Gaylani

Chairman Vice Chairman Member & Secretary Member

#### Senior Management

Mr. Sohail Inam Ellahi Mr. Khalil Anwer Hassan Lt. Col (R) Saleem Ahmed Zafar Mian Muhammad Shoaib Ms. Farah Faroog Mr. Abdul Sattar Dakhan

Chief Executive Officer Chief Manager Chief Operating Officer Chief Financial Officer Internal Auditor Manager Administration & Legal Affairs

#### Credit Rating Agency

JCR-VIS Credit Rating Co. Ltd.

#### **Entity Rating**

- BBB for medium to long term
- A-3 for short term
- Outlook positive

#### Auditors

M/s. KPMG Taseer Hadi & Co. Chartered Accountants Shaikh Sultan Trust Building, Beaumont Road. Karachi - 74000

#### Legal Advisors

M/s. Mohsin Tayebaly & Company 2nd Floor, Dime Centre, BC-4, Block # 9, Kehkashan, Clifton, Karachi. Tel #: 3538077, 3571653, 35872690 Fax #: 35870240, 35870468

#### Bankers

Soneri Bank Limited Bank Al-Falah Ltd. Albarak Islamic Bank National Bank of Pakistan. NIB Bank Ltd. Standard Chartered Bank

#### Registered Office

Pak-Gulf Leasing Company Limited THE FORUM: Room # 125-127, First Floor, G-20, Block # 9, Main Khayaban-e-Jami, Clifton, P.O.Box # 12215, Karachi-75600. Tel #: 35820301, 35820956-7

35824401, 35375986-7 35820302, 35375985 Fax #: E-mail: pgl@cyber.net.pk Website: www.pakgulfleasing.com

#### Share Registrar / Transfer Office

THK Associates (Pvt.) Limited Ground Floor, State Life Building - 3, Dr. Ziauddin Ahmed Road, Karachi.

Tel #: 92 (21) 111-000-322 Fax #: 92 (21) 35655595



### Mission Statement

### The Company will:

- Aim to gain the confidence of all its stakeholders by earning a credible reputation for being an innovative enterprise that is prepared to change in the best interests of its stakeholders.
- Continually monitor structural changes in the various sectors of the economy and accordingly alter the Company's business strategy to benefit from the emerging opportunities.
- Focus on changing customer needs and strive to improve tangible and intangible returns to its customers by providing service and satisfaction at par with the best in the industry, which would be reflected in prompt risk evaluation and facility disbursement procedures and practices.
- Consciously share, and remain part of all initiatives by the leasing industry to play a positive role in the evolution of small and medium size enterprises to expand the country's industrial base and support economic growth, higher employment and a better future for all.



#### Dear Shareholders.

The Directors of your Company are pleased to present the financial statements of the company for the quarter ended September 30, 2010. We feel pleasure to inform you that negotiations with the banks are in process to meet additional requirements. Efforts are being made to further reduce the cost of borrowing and keep check on other expenses to achieve the desired profit margin.

Despite the competitive and challenging economic conditions of the country, the overall performance of the company was satisfactory. With the tougher competition by commercial lenders, higher interest rates, and trends of pre-mature termination of contractual legal obligations, your company's performance is reasonable.

During quarter under review, the balance sheet footing of your company was Rs.702 million as on September 30,2010 as compared to Rupees 700 million on June 30,2010. The total revenue of the company was Rs. 16.34 million for the quarter ended September 30, 2010 as compared to Rs.18.50 million reflecting a decline 11.67 percent over the revenue for the corresponding period which is mainly due to the lesser number of new leases as compared to leases matured during the period. Profit before taxation was Rs.6.71 million as compared to Rs.6.65 million for the corresponding period. Net profit after tax was Rs.6.08 million for the period ended as compared to Rs.6.36 million for the corresponding period of last year. Shareholders equity of the company rose from Rs. 390.27 million as at June 30, 2010 to Rs. 396.55 million as at September 30, 2010. Earning per share was Rs.0.24 as compared to Rs.0.25 for the corresponding period.

In March 2010, JCR-VIS had upgraded entity rating of the company to BBB from BBB- for medium to long-term and had reaffirmed short-term rating at A-3 where as outlook of the Company has been revised to Positive from stable.

The Board would like to place on record its appreciation for the management team of the company and each and every member of its staff for the hard work and dedication. We, the members of the Board, as representatives of shareholders, assure the management and staff of the company of our continued support in strengthening the company. We are sure that the management and the staff will continue to serve the customers of the company with the better zeal and will be able to improve the reputation of the company in financial services sector.

The Board also acknowledges the cooperation and guidance extended to the Company by the Securities and Exchange Commission of Pakistan (SECP), State Bank of Pakistan and other regulatory authorities. Their role is critical in developing the financial services sector and we hope that their actions will continue to strengthen this sector.

At the end, we would like to thank our valued shareholders, customers, bankers, and financiers and other stakeholders for their valuable support and look forward to reinforce and build further an excellent relationship with you in coming years.

October 29,2010

Chief Executive

### Balance Sheet As at September 30, 2010

	NOTE	September 30, 2010 (Unaudited)	June 30, 2010 (Audited)
		Rup	ees
Assets Cash and bank balances Other receivables - net		41,697,963 21,170,288	6,233,344 28,452,633
Loans and advances		251,634	740,442
Accrude mark-up / return on investment		- was an along the Time	111,061
Deposits and prepayments		930,386	836,387
Current portion of net investment in lease finance	4	211,033,893	215,096,678
Short Term Investments		1,423,203	1,529,631
Taxation recoverables-net			
Total current assets		276,507,367	253,000,176
Long-term investments		2,914,640	2,914,640
Net investment in lease finance	4	347,199,952	366,450,399
Long-term loans			- 10-11
Long-term deposits		206,500	206,500
Operating fixed assets	6	76,082,385	77,531,795
Total non-current assets		426,403,477	447,103,334
Total assets		702,910,844	700,103,510
Liabilities			
Trade and other payables		4,851,794	7,187,499
Profit / mark-up accrued		2,111,089	1,542,707
Certificates of investment		17,089,649	17,089,649
Current portion of long term financing		16,666,667	16,666,668
Current portion of Long term deposits	4	33,647,242	31,460,409
Provision for taxation		252,405	17,559
Total current liabilities		74,618,846	73,964,491
Long-term financing	7	4,166,671	8,333,332
Long-term deposits	4	178,515,406	178,168,201
Deferred taxation - net		49,063,784	49,370,549
Total non-current liabilities		231,745,861	235,872,082
Total liabilities		306,364,707	309,836,573
Net assets		396,546,138	390,266,937
Financed by			
Share capital		253,698,000	253,698,000
Reserves		99,374,342	92,419,010
		353,072,342	346,117,010
Surplus on revaluation of AFS Investment		229,007	335,431
emental in consideration in consideration in the consideration of the consideration of the consideration in the co		353,301,349	346,452,441
Surplus on revaluation of asset-net of tax		43,244,789	43,814,496
A COLOR DE LA COLO		396,546,138	390,266,937
Contingencies and commitments	8		

The annexed notes 1 to 11 form an integral part of these financial statements.

Chairman / Chief Executive



# Profit and Loss Account (Unaudited)

For the quarter ended September 30, 2010

	Period	Period Ended		
	September 30, 2010	September 30, 2009		
	Rup	ees		
Income	San and san, or			
Income from leasing operations	15,306,683	18,284,221		
Profit on bank accounts / return on investments Other income	974,907 55,002 16,336,592	176,475 43,013 18,503,709		
Expenses Administrative and operating expenses Finance cost Provision for potential lease losses	5,591,713 1,495,305 2,539,228 9,626,246	4,744,988 3,059,306 4,052,767 11,857,061		
Profit before taxation	6,710,346	6,646,648		
Taxation - Current - Deferred	633,926	282,885		
- Deletted	633,926	282,885		
Profit after taxation	6,076,420	6,363,763		
Earning per share-basic	0.24	0.25		
		Maria Caracteria de la companya della companya della companya de la companya della companya dell		

The annexed notes 1 to 11 form an integral part of these financial statements.

Chairman / Chief Executive



# Statement of Comprehensive Income (Unaudited)

For the quarter ended September 30, 2010

	Period Ended	
	September 30, 2010	September 30, 2009
	Ru	pees
Profit / (Loss) for the period	6,076,420	6,363,763
Other Comprehensive Income		
Unrealized gain / (loss) on revaluation of available		
for sale assets	(106,424)	195,480
Total Comprehensive income	5,969,996	6,559,243
	17.6 A	1 5.00

The annexed notes 1 to 11 form an integral part of these financial statements.

Chairman / Chief Executive



# Cash Flow Statement (Unaudited) For the quarter ended September 30, 2010

	September 30, 2010	September 30, 2009
Duran Rev.	Rup	ees
CASH FLOWS FROM OPERATING ACTIVITIES Profit before taxation	6,710,346	6,646,648
1 Tolk Boloto laxadori	0,110,040	0,040,040
Adjustment for:		
Depreciation	1,590,402	1,528,055
Financial charges	1,495,305	3,059,306
(Reversal of provision) / provision for potential lease losses	(1,142,674)	(355,161)
Provision against terminated leases	2,539,228	4,407,928
Operating profit before working capital changes	11,192,607	15,286,776
Movement in working capital		
(Increase) / decrease in current assets		
Other receivables	6,585,566	1,524,378
Accrued markup	111,061	- 1,02 1,010
Prepayments	(93,999)	(313,426)
, , , , , , , , , , , , , , , , , , , ,	6,602,628	1,210,952
Increase / (decrease) in current liabilities	3,333,333	.,,
Trade and other payables	(2,335,705)	(4,668,432)
Cash generated from operations	15,459,531	11,829,297
Financial charges paid	(926,924)	(1,516,953)
Tax paid	(399,081)	(493,516)
Deposits received from lessees	2,534,038	2,001,380
(Increase) / decrease in net investment in finance lease	22,615,907	20,057,326
Decrease in long-term deposits		156,697
(Increase)/ decrease in long-term loans and advances to employees	488,808	- 100,001
(, , , , , , , , , , , , , , , , , ,	24,312,748	20,204,934
Net cash (outflow on) / inflow from operating activities	39,772,279	32,034,231
CASH FLOWS FROM INVESTING ACTIVITIES		
Capital expenditure	(141,000)	
Net cash (outflow on) / inflow from investing activities	(141,000)	-
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from / (repayment of) long-term financing	(4,166,661)	(11,666,665)
Net cash inflow from / (outflow on) financing activities	(4,166,661)	(11,666,665)
Net increase in cash and cash equivalents		921111111111111111111111111111111111111
Net increase / (decrease) in cash and cash equivalents	35,464,619	20,367,566
		22,921,743
Cash and cash equivalents at the beginning of the year	6,233,344	22,921,743

The annexed notes 1 to 11 form an integral part of these financial statements.

Chairman / Chief Executive



# Statement of Changes in Equity (Unaudited)

For the quarter ended September 30, 2010

And the B	Share Capital	Statutory Reserve	Reserve for issue of Bonus Shares	Unappro- priated Profit	Total	Surplus on revaluation of available for sale Investments	Total
				Rupees			
Balance as at June 30, 2008 Total Comprehensive income the year ended June 30, 2009	193,698,000 or	25,178,410	4,402,000	33,424,000	63,004,410	1,648,405	258,350,815
Profit after taxation Other comprehensive income Deficit on revaluation of available		2.7		14,877,931	14,877,931		14,877,931
for sale investment		-	- 2		-	(1,384,650)	
Tranaction with owners,	15		55	14,877,931	14,877,931	(1,384,650)	13,493,281
recorded directly in equity Issue of right shares Others Transfer from surplus on	60,000,000	4	27			erisah, Ven	60,000,000
revaluation of operating fixed assets to unappropriated pro -net of deffered tax Transfer to statutory reserve		2,975,586	20	2,186,000 (2,975,586)	2,186,000		2,186,000
Balance as at June 30,2009 as previously stated Correction of error	253,698,000	28,153,996 235,416		47,512,345 941,661		263,755	334,030,096 1,177,077
Balance as at June 30,2009 as restated Total Comprehensive income for the year ended June 30 2010		28,389,412	4,402,000	48,454,006	81,245,418	263,755	335,207,173
Profit after taxation Other comprehensive income Deficit on revaluation of available	-	-		21,249,408	21,249,408	-	21,249,408
for sale investment					COLUMN TO SERVICE	71,676	71,676
	-		-	21,249,408	21,249,408	71,676	21,321,084
Tranaction with owners, recorded directly in equity First interim dividend for the yea ended June 30, 2010 @ Re. 0.5 per share Others	r -	auli .	200 Burk	(12,684,932)(	12,684,932)		(12,684,932)
Transfer from surplus on revaluation of operating fixed assets to unappropriated profit -net of deffered tax	on -		Primer pall	2,609,116	2,609,116	o worten	2,609,116
Transfer to statutory reserve	-	4,249,882	_	(4,249,882)			-
Balance as at June 30, 2010 Total Comprehensive income for the quarter ended Sept 30, 201		32,639,294	4,402,000	55,380,156		335,431	346,454,881
Profit after taxation  Other comprehensive income  Deficit on revaluation of available	9			6,076,420	6,076,420	-	6,076,420
for sale investment Transfer from surplus on revaluation of operating fixed assets to unappropriated profit -net of	on			6,076,420	6,076,420	(106,424) (106,424)	(106,424) 5,969,996
deffered tax	-		-	876,472	876,472	100	-
Transfer to statutory reserve	253,698,000	1,215,284	4 402 000	(1,215,284)	00 274 240	220.007	252 204 246
	200,000,000	55,054,578	4,402,000	61,117,764	99,314,342	229,007	353,301,349

The annexed notes 1 to 11 form an integral part of these financial statements.

Chairman / Chief Executive



## Notes to the Financial Statements (Unaudited)

For the quarter ended September 30, 2010

#### 1 THE COMPANY AND ITS OPERATIONS

Pak-Gulf Leasing Company Limited ("the company") was incorporated in Pakistan on December 27, 1994 and commenced its operations on September 16, 1996. The company is principally engaged in the business of leasing and is listed on all three Stock Exchanges of Pakistan. The registered office of the company is situated at The Forum, Rooms 125 - 127, First Floor, Main Khayaban-e-Jami, Clifton, Karachi.

#### 2 ACCOUNTING POLICIES

Accounting policies adopted for the preparation of these quarterly financial statements are the same as those applied in the preparation of the published annual financial statements for the year ended June 30,2010

#### 3 STATEMENT OF COMPLIANCE

These unaudited financial statements are being submitted to the shareholders as required under section 245 of the Companies Ordinance, 1984 and have been prepared in accordance with the requirements of International Accounting Standard-34 " Interim Financial Reporting" as applicable in Pakistan.

#### 4 NET INVESTMENTS IN LEASE FINANCE - secured

Sep	otember 30,	2010	June 30, 2010		
Not later than one year	Later than one year and less than five years	Total	Not later than one year	Later than one year and less than five years	(A) TOTO
		Ruj	oees		
219,566,009	200,655,980			215,592,351	457,063,001
33,647,242	178,515,406	212,162,648	31,460,409	178,168,201	209,628,610
253,213,251	379,171,386	632,384,637	272,931,059	393,760,552	666,691,611
(42,179,358)	(28,789,209)	(70,968,567)	(57,834,381)	(24,825,253)	(82,659,634)
211,033,893	350,382,177	561,416,070	215,096,678	368,935,299	584,031,977
	(3,182,225)	(3,182,225)	estriction e	(2,484,900)	(2,484,900)
211,033,893	347,199,952	558,233,845	215,096,678	366,450,399	581,547,077
	Not later than one year 219,566,009 33,647,242 253,213,251 (42,179,358) 211,033,893	Not later than one year and less than five years  219,566,009 200,655,980  33,647,242 178,515,406  253,213,251 379,171,386  (42,179,358) (28,789,209)  211,033,893 350,382,177	than one year and one year and one year less than five years  219,566,009 200,655,980 420,221,989  33,647,242 178,515,406 212,162,648  253,213,251 379,171,386 632,384,637  (42,179,358) (28,789,209) (70,968,567)  211,033,893 350,382,177 561,416,070  - (3,182,225) (3,182,225)	Not later than one year and one year shan five years  219,566,009 200,655,980 420,221,989 241,470,650  33,647,242 178,515,406 212,162,648 31,460,409  253,213,251 379,171,386 632,384,637 272,931,059  (42,179,358) (28,789,209) (70,968,567) (57,834,381)  211,033,893 350,382,177 561,416,070 215,096,678  - (3,182,225) (3,182,225) -	Not later than one year and one year         Later than one year and years         Total one year         Not later than one year and less than five years         Later than one year and less than five years           219,566,009         200,655,980         420,221,989         241,470,650         215,592,351           33,647,242         178,515,406         212,162,648         31,460,409         178,168,201           253,213,251         379,171,386         632,384,637         272,931,059         393,760,552           (42,179,358)         (28,789,209)         (70,968,567)         (57,834,381)         (24,825,253)           211,033,893         350,382,177         561,416,070         215,096,678         368,935,299           -         (3,182,225)         (3,182,225)         -         (2,484,900)



5	INVESTMENTS	September 30, 2010 (Unaudited) Rup	June 30, 2010 (Audited)
	Available for sale		
	Cost		
	54,300 units of National Investment Trust (June		
	2010 : 54,300 units)	1,194,200	1,194,200
	Revaluation surplus / (deficit)		
	Opening balance	335,431	263,755
	Surplus/(Deficit) for the period / year	(106,428)	71,676
	and a large to pill of two and a first and a set	229,003	335,431
		1,423,203	1,529,631
6	OPERATING FIXED ASSETS		
	Opening balance	93,423,586	62,326,423
	Additions / Revaluation	41,000	31,500,163
		93,464,586	93,826,586
	Less: Accomulated deperciation	(18,093,711)	(11,728,377)
		75,370,875	82,098,209
	Add: Capital work in progress	711,510	611,510
		76,082,385	82,709,719
7	LONG TERM FINANCING-Secured		
	Long-term loans - secured	20,833,338	25,000,000
	Less: Current maturity shown under current		
	libilities	(16,666,667)	(16,666,668)
		4,166,671	8,333,332

This represents financing facility obtained from a Bank. This facility is secured by way of first charge on specific leased assets and related lease rentals receivable. This facility carries mark-up at rate of 3 month KIBOR plus 1.65 percent. This facility is repayable in twelve quarterly installments commencing from March 30,2009.

Chairman / Chief Executive



#### 8 COMMITMENTS

Leasing contracts committed but not executed at the balance sheet date amounted to Rs.1,420 million( June 30,2010 Rs.Nill).

9	TRANSACTION WITH ASSOCIATED UNDERTAKING / RELATED PARTIES	Jul-Sep 2010	Jul-Sep 2009
	Other then Leasing		es
	Certificates of investment issued to close relatives of chairman and chief executive	f 15,089,649	13,509,086
	Profit paid on certificates of investment Contribution to the employees provident fund	494,444 59,214	447,465 55,597
	Director's meeting fee	-	-
	Leasing		
	Total financing provided	2,031,400	347,400
	Rentals received	211,704	35,685
	Implicit rate of return (IRR) percentage	15.66	15.00

#### 10 GENERAL

Figures have been rounded off to the nearest Rupee.

#### 11 DATE OF AUTHORIZATION

These financial statements were aurhorized for issue on October 29, 2010 by the Board of Directors of the Company.

Chairman / Chief Executive