Dawood Leasing Company Limited

Annual Report 2000

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CORPORATE INFORMATION

Board of Directors Mr. Rafique Dawood Chairman & Chief Executive

Mr. Rasheed Y. Chinoy Mr. Ayaz Dawood Mr. Asadullah Khawaja

Mr. Muhammad Latif (Nominee of SLIC)
Mr. Abdul Latif Uqaili (Nominee of ICP)

Mr. Ahmed Kamran (Nominee of AI-Faysal Inv. Bank)

Company Secretary Syed Jamal Macdi

Auditors M. Yousuf Adil Saleem & Co.

Chartered Accountants.

Legal Advisors Mohsin Tayebaly & Co.

Bankers American Express Bank Ltd.

Bank Al-Habib Ltd. Bank of Khyber Bank of Punjab Faysal Bank Ltd.

Gulf Commercial Bank Ltd.

Habib Bank Ltd.
Metropolitan Bank Ltd.
Muslim Commercial Bank Ltd.
Oman International Bank S.A.O.G.
Prime Commercial Bank Ltd.

Societe Generale, The French & International Bank

Soneri Bank Ltd. United Bank Ltd. Union Bank Ltd.

Registered Office,5-B, Lakson Square Building # 1,Head Office andSarwar Shaheed Road, Karachi-74200Share RegistrarsTel. : (021) 568 7778

Fax : (021) 568 5830 E-mail : dlc@khi.compol.com

Branch Offices Office No. 20 & 21, Beverly Centre, 1 st Floor,

56-G, Jinnah Avenue, Islamabad-44000 Tel.: (051) 276 367 & 274 194-5 E-mail: moeen@comsats.net.pk

327/2, C-1I, Township, Lahore

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E-mail: ennpak@netscape.net

NOTICE OF SIXTH ANNUAL GENERAL MEETING

Notice is hereby given that the Sixth Annual General Meeting of DAWOOD LEASING COMPANY LIMITED will be held at the Registered Office, 5-B, Lakson Square Building # 1. Sarwar Shaheed Road, Karachi on Tuesday December 26, 2000 at 8:00 a.m. to transact the following business:

- 1. To receive, consider and adopt the Audited Accounts of the Company for the year ended June 30, 2000 together with the Directors' and Auditors' Report thereon.
- 2. To approve payment of Cash Dividend @ Rs. 1.00 per share to the shareholders for the year ended June 30, 2000.
- 3. To appoint Auditors and to fix their remuneration.

By the Order of the Board

November 24, 2000 Syed Jamal Macdi Karachi. Company Secretary

Notes:

- 1. The share transfer books of the Company will remain closed from December 15, 2000 to December 26, 2000 (both days inclusive).
- 2. A member entitled to attend and vote at a General Meeting is entitled to appoint a Proxy to attend and vote on his behalf. No person other than a member shall act as a Proxy.
- 3. Duly completed forms of Proxy must be deposited with the Company Secretary at the Registered Office of the Company not later than 48 hours before the time appointed for the meeting.
- 4. Account holders and sub-account holders' holding book entry securities of the Company in Central Depository System of Central Depository Company of Pakistan Limited who wish to attend the Annual General Meeting are requested to please bring original I.D. Card with copy thereof duly attested by their Bankers for identification purpose.

FINANCIAL HIGHLIGHTS

	2000	1999	1998	1997	1996	1995
		Rı	ipees in Millio	on		
Authorized Capital	500.00	500.00	500.00	300.00	300.00	300.00
Paid-up Capital	250.00	250.00	250.00	250.00	250.00	250.00

Shareholders' Equity	306.72	300.62	305.59	295.52	281.60	267.92
Total Assets	1529.65	1520.99	926.58	680.10	539.45	340.45
Net Investment in Leases	1117.79	1036.38	791.63	620.50	510.57	253.37
Provision for Lease Losses	49.00	34.00	26.50	16.50	5.00	
Revenue	214.41	163.21	141.34	121.96	89.12	28.00
Income from Leasing Operations	171.04	154.05	133.36	121.29	84.66	21.19
Profit before Taxation	41.65	35.29	28.06	46.41	46.21	18.09
Taxation	10.55	15.35	17.89	1.24	1.27	0.17
Profit after Taxation	31.10	19.94	10.17	45.16	44.94	17.92
Current Ratios	1:1.04	1:1.32	1:1.26	1:1.53	1:0.91	1:6.74
Book Value Per Share	12.27	12.02	12.22	11.82	11.26	10.71
Earning Per Share - After Tax	1.24	0.80	0.40	1.81	1.79	0.71
Return on Equity - Pre-Tax	13.86%	11.50%	9.50%	16.48%	17.25%	6.75%
Dividend Per Share (Rs.)	1.00	1.00		1.25	1.25	

^{* 6} months of operations.

DIRECTORS' REPORT

We are pleased to present your company's Sixth Annual Report for the year ended June 30, 2000 **Operating Results**

	2000	1999
	Rupees	Rupees
Lease Income	171,044,261	154,046,674
Other Income	43,371,017	9,160,518
	214,415,278	163,207,192
Profit Before Tax	41,658,305	35,291,304
Provision for Tax	10,554,455	15,352,971
	31,103,850	19,938,333
Unappropriated Profit Brought Forward	499,823	9,549,157
Profit Available for Appropriation	31,603,673	29,487,490
Appropriations		
Transfer to Statutory Reserve	6,220,770	3,987,667
Proposed Cash Dividend	25,000,000	25,000,000
Un-appropriated Profit Carried Forward	382,903	499,823

Review of Operations

.During. the year under review 1999-2000, lease disbursements of Rs. 461 million were made resulting m net investment in leases of Rs. 1.1 billion, which surpassed targets. Conservative targets had been set keeping in view the downturn in the economy and the low availability of good leasing prospects. The asset mix of the portfolio has not changed significantly since last year. The sector wise portfolio was changed to accommodate investments in growing businesses like the communications and information technology sectors.

Following our conservative provisioning policies a further provision for lease losses amounting to Rs. 15 million has been done. The total provisioning now stands at Rs. 49 million which is about 4.22% of net investment in lease finance. Hence the sum of all reserves, allowances and provisions is 60% (49% in 1999) of the paid-up capital of your Company.

Having surplus funds, due to good treasury management, the Company was able to make noteworthy returns. Deposits and investments income increased more than 3.7 times from Rs. 8.7 million to Rs. 33 million.

The Company was also able to earn a substantial return on its stock market portfolio. We remain conservative in our stock market operations understanding that our stock market has yet not developed and does not offer adequate hedging instruments.

Credit Rating

Your Company is pleased to inform you that we have been successfully upgraded to a credit rating of A minus for long term and A2 for short term from PACRA. This denotes rating of High Credit Quality" from the previously held "Good Credit Quality."

Underwriting and Pre-Initial Public Offerings

Your Company successfully participated in the Pre-IPO of every Term Finance Certificates (TFCs) issue during the year. We also underwrote the equity issues of Dewan Farooque Motors Limited, World Call Pay Phones Limited and the TFCs issues of Paramount Leasing Limited and Pakistan Industrial Leasing Corporation. All these issues were oversubscribed. This made your company one of the leading players in the nascent TFC market as well as the equity market.

Resource Mobilization

Your Company is the proud recipient of US\$ 6.66 million (Rs. 355 million) 15 years credit facility from the Asian Development Bank, under the Financial Sector Intermediation Loan Facility. The total amount has been disbursed in leasing but unfortunately due to difficulties and financial sector technicalities, the authorized Development Financial Institutions have not issued the requisite guarantees so that all the funds may be brought into the country.

Future Prospects

The leasing sector has lost much of the steep growth experienced during the past years due mainly to improper tax incentives and unavailability of low interest credit lines. A major threat to the leasing industry is the permission granted to commercial banks to acquire a leasing license. In essence this will be the death-knell for this industry. The banks, with their large financial base and huge credit generating facilities, are competition that the leasing sector and its medium size companies with low credit generating capacities cannot compete with.

Acquisitions

The consolidation process of Guardian Modaraba Management (Pvt.) Limited and General Modaraba Services (Pvt.) Limited and Pakistan Venture Capital Limited has been successfully completed.

Auditors

The present auditors, M. Yousuf Adil Saleem & Co. retire and being eligible offer themselves for reappointment.

Acknowledgments

We would like to thank our valuable customers and stakeholders for their confidence in the management. We remain grateful to the Ministry of Finance, the State Bank of Pakistan and the SECP for their encouragement and continuing support, not to forget fortitude in listening to our financial proposals.

We praise our staff and executive team for their hard work and dedication to the Company.

On behalf of the Board,

November 14, 2000

Rafique Dawood Chairman & CEO

AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed balance sheet of DAWOOD LEASING COMPANY LIMITED as at June 30, 2000 and the related profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- a) in our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984;
- b) in our opinion:
- (i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
- (ii) the expenditure incurred during the year was for the purpose of the Company's business; and
- (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the company;
- c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984 in the manner so required and respectively give a true and fair view of the state of the company's affairs as at June 30, 2000 and of the profit, its cash flows and changes in equity for the year then ended; and
- d) in our opinion, zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Company and deposited in the Central Zakat Fund established under Section 7 of that Ordinance.

Dated: November 14, 2000 M. Yousuf Adil Saleem & Co Karachi. Chartered Accountants

BALANCE SHEET AS AT JUNE 30, 2000

		2000	1999
	Note	Rupees	Rupees
SHARE CAPITAL AND RESERVES			
Authorized			
50,000,000 Ordinary Shares			
of Rs. 10/- each		500,000,000	500,000,000
		========	========
Issued, Subscribed and Paid-up			
25,000,000 Ordinary Shares of			
Rs. 10/- each. Fully Paid in Cash		250,000,000	250,000,000
Statutory Reserve		33,845,727	27,624,957
General Reserve		22,500,000	22,500,000
Unappropriated Profit		382,903	499,823

		206 729 620	200 624 790
		306,728,630	300,624,780
A ONCO MEDIA A LA DALAMANO			
LONG TERM LIABILITIES			
Redeemable Capital	3	5,218,349	14,274,989
Long Term Loans	4	297,859,954	405,057,869
Liabilities against Assets			
subject to Finance Lease	5		
Lease Deposits	6	112,511,804	99,152,824
Certificates of Investment	7	36,100,000	11,400,000
Continues of investment	,		
DEFENDED I I A DIV VIII C		451,690,107	529,885,682
DEFERRED LIABILITIES			
Taxation		37,200,000	29,000,000
Staff Gratuity		1,392,973	858,033
		38,592,973	29,858,033
CURRENT LIABILITIES			
Short Term Borrowings	8	496,539,425	433,548,078
Certificates of Investment	7		
		66,000,000	50,500,000
Current Portion of Long Term Liabilities	9	95,293,682	108,339,332
Accrued and Other Liabilities	10	47,213,529	391,355,848
Taxation		2,600,000	4,100,000
Proposed Dividend		25,000,000	25,000,000
•			
		732,646,636	660,622,994
COMMITMENTS	11	752,0.0,000	000,022,22
COMMINENTS	11		
		1 520 659 246	1 520 001 490
		1,529,658,346	
		========	=======
TANGIBLE FIXED ASSETS	12	26,402,077	23,798,900
NET INVESTMENT IN LEASE FINANCE	13		
Minimum Lease Payment Receivables		1,338,939,163	1,204,287,306
Residual Value of Leased Assets		159,531,402	148,456,873
		1.498.470.565	1,352,744,179
Unearned Finance Income		(380,678,513)	(316,364,297)
Chearled I mance income			(310,304,277)
No. 1		1 117 702 052	
Net Investment in Lease Finance		1,117,792,052	1,036,379,882
Provision for Lease Losses		(27,050,000)	(34,000,000)
		1,090,742,052	1,002,379,882
Current Portion of Net Investment in Lease Finance		(429,288,511)	(426,289,808)
		661,453,541	576,090,074
INVESTMENT IN SUBSIDIARIES		001, 100,011	270,020,071
AND ASSOCIATE	14	51 530 850	45,793,350
ANDASSOCIATE	14	51,530,850	45,795,550
I ONG TERM DECEMBER	1.7	21.050.000	
LONG TERM RECEIVABLE	15	21,950,000	
LONG TERM DEPOSIT		300,000	300,000
LONG TERM LOANS	16	2,899,224	1,719,112
CURRENT ASSETS			
Current Portion of Net Investment in Lease Finance		429,288,511	426,289,808
Short Term Investments	17	297,765,560	189,799,680
Short Term Morabaha Finance	18	7,000,000	103,051,816
	10		
Advances Against Lease Commitments			
	10	2,850,000	9,700,000
Advances, Deposits and Prepayments	19	4,507,617	6,162,379
Advances, Deposits and Prepayments Other Receivables	19 20		

Cash and Bank Balances	21	8,601,558	111,036,550
		765,122,654	873,290,053
		1,529,658,346	1,520,991,489
		=======	========

The annexed notes form an integral part of these financial statements.

Rafique Dawood Chairman & Chief Executive Ahmed Kamran Director

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED JUNE 30, 2000

Toward	Note	2000 Rupees	1999 Rupees
Income Lease Income		171 044 261	154 046 674
Return on Deposits and Investments	22	171,044,261 33,351,769	154,046,674 8,746,096
Gain on Sale of Securities	22	9,294,278	136,734
Other Income		724,970	277,688
Other meome			277,000
		214,415,278	163,207,192
Expenditure			
Administration and Operating Expenses	23	26,585,556	23,565,327
Financial Charges	24	132,925,298	99,883,895
Provision for Lease Losses		15;000,0001	7,500,000
Reversal of Diminution in Value of Investments		(1,753,881)	(3,033,334)J
		172,756,973	127,915,888
Profit Before Taxation		41,658,305	35,291,304
Provision for taxation	25		
Current	23	2,600,000	2,100,000
Prior		(245,545)	142,971
Deferred		8,200,000	13,110,000
Deterred			
		10,554,455	15,352,971
Profit After Taxation		31,103,850	19,938,333
Unappropriated Profit Brought Forward		499,823	9,549,157
Profit Available for Appropriation		31,603,673	29,487,490
Appropriations			
Transferred to Statutory Reserve		6,220,770	3,987,667
Proposed Cash Dividend Rs. 1/- (1999-Rs. 1/-) Per Share		25,000,000	25,000,000
		31,220,770	28,987,667
Unappropriated Profit Carried Forward		382,903	499,823
Earning per share - Basic and Diluted	27	=======	=======
Pre-Tax	21	1.67	1.41
Post-Tax		1.24	0.80
TOOL TWA		1.27	0.00

The annexed notes form an integral part of these financial statements

CASH FLOW STATEMENT FOR THE YEAR ENDED JUNE 30, 2000

	2000 Rupees	1999 Rupees
A. CASH FLOW FROM OPERATING ACTIVITIES		
Profit After Taxation	31,103,850	19,938,333
Adjustments:	5.052.056	5 505 196
Depreciation (Gain) an Sala of Investments	5,053,056	5,505,186
(Gain) on Sale of Investments Financial Charges	(9,294,278)	(136,734)
(Gain) on Sale of Assets	132,925,298 (89,400)	99,883,895 (16,374)
Provision for Gratuity	747,632	376,447
Provision for Lease Losses	15,000,000	7,500,000
(Reversal) for Diminution in Value of Investments	(1,753,881)	(3,033,334)
Provision for Deferred Taxation	8,200,000	13,110,000
Provision for Taxation	2,354,455	2,242,971
		125,432,057
	184,246,732	145,370,390
Changes in operating assets and liabilities		
Decrease/(Increase) in operating assets		
Advances, Deposits and Prepayments	263,791	(7,050)
Other Receivables	12,140,412	(25,249,942)
Net Investment in Lease Finance/Receivables	(125,312,170)	244,746,015)
Long Term Loans	(1,207,982)	204,960
Advance against Lease Commitments Short Term Morabaha Finances	6,850,000	26,617,586
Short Term Morabana Finances	96,051,816	103,051,816)
	(11,214,133)	
	173,032,599	(200,861,887)
Increase/(Decrease) in Operating Liabilities	, ,	(, , ,
Accrued and Other Liabilities	(9,034,413)	(651,595)
Lease Deposits	13,587,372	
•		
	177,585,558	(173,376,347)
Financial Charges Paid	(116,148,272)	(89,829,248)
Gratuity Paid	(212,691)	(152,755)
Tax Paid	(2,435,617)	(1,263,161)
Net cash from / (used in) operating activities	58,788,978	(264,621,511)
D. CACH ELOW EDOM EINANCING A CTIVITIES		
B. CASH FLOW FROM FINANCING ACTIVITIES Redeemable Capital Obtained		25,000,000
Redemption of Redeemable Capital	(21,665,065)	(69,089,644)
Long Term Loans	(107,731,287)	383,286,406
Repayment of Lease Liability	(132,245)	(151,735)
Short Term Borrowings	62,991,347	239,677,554
Certificates of Investment	40,200,000	(36,588,812)
Dividend Paid	(24,664,668)	
Net cash (used in) / from financing activities	(51,001,918)	542,133,769
-		

C. CASH FLOW USED IN INVESTING ACTIVITIES

Long Term Deposit		(300,000)
Capital Expenditure	(9,137,403)	(12,899,754)
Proceeds From Sale of Fixed Assets	1,570,570	1,250,699
Purchase of Long Term Investments	(5,737,500)	(45,793,350)
Purchase of Short Term Investments	(2,242,973,134)	(153,145,146)
Sale proceeds of Short Term Investments	2,146,055,413	42,026,740
Net Cash Used in Investing Activities	(110,222,054)	(168,860,811)
Net (decrease) / increase in Cash and Bank Balances	(102,434,992)	108,651,447
Cash and Bank Balances at the Beginning of the Year	111,036,550	2,385,103
Cash and Bank Balances at the End of the Year	8,601,558	111,036,550
	========	=======

Rafique Dawood Chairman & Chief Executive Ahmed Kamran Director

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED JUNE 30, 2000

	Issued subscribed and Paid-up Capital	Statutory Reserve *	General Reserve	Unappropriated Profit	Total	
		-			Rupees	
Balance at June 30, 1998	250,000,000	23,637,290	22,500,000	9,549,157	305,686,447	
Profit for the year Appropriations				19,938,333	19,938,333	
Transfer to Statutory Reserve		3,987,667		(5,507,007)		
Dividend: Rs. 1/- per share				(25,000,000)	(25,000,000)	
Balance at June 30, 1999	250,000,000	27,624,957	22,500,000	499,823	300,624,780	
Profit for the year				31,103,850	31,103,850	
Appropriations						
Transfer to Statutory Reserve		6,220,770		(6,220,770)		
Dividend: Rs. 1/- per share				(25,000,000)	(25,000,000)	
Balance at June 30, 2000	250,000,000	33,845,727	22,500,000	382,903	306,728,630	

^{*}The statutory reserve is created by transferring not less than 20% after tax profit for the year which is required under Rule-3 of the State Bank of Pakistan's Prudential Regulations for Non-Banking Financial Institution.

Rafique Dawood Chairman & Chief Executive Ahmed Kamran Director

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2000

1. THE COMPANY AND ITS OPERATIONS

The Company was incorporated on June 22, 1994 as a public limited Company under the Company Ordinance, 1984 and is listed on the Karachi and Islamabad Stock Exchanges. The main business

activity of the Company is leasing of assets.

2. SIGNIFICANT ACCOUNTING POLICIES

2.1 Accounting Convention

These financial statements have been prepared under the "historical cost convention."

2.2. Basis of Preparation

These accounts have been prepared in accordance with International Accounting Standards as applicable in Pakistan.

2.3 Revenue Recognition

The company follows the Finance Method in recognizing income on lease contracts. Under this method the unearned income i.e., the excess of aggregate lease rentals and the estimated residual value over the cost of the leased asset is deferred and then amortized over the terms of the lease applying the annuity method, so as to produce a constant rate of return on net investment in the leases.

Front end fee, commitment fee and other commissions are taken to income when realized.

The transaction of purchase and resale obligation of Government Securities at contracted rates for specified period of time are recorded at the contracted purchase price and the differential of the contracted purchase and resale prices is taken to income.

Profit on Morabaha finance and other financing are accrued based on time proportion basis.

Return on securities is recognized on accrual basis.

Dividend income is recognized at the time of closure of the shares transfer book of the company declaring the dividend.

Lease income and profit on Morabaha financing which are classified under Prudential Regulations for NBFI's issued by State Bank of Pakistan, are not taken to income.

2.4 Staff Retirement Benefits

The Company operates a funded contributory Provident Fund Scheme for its employees. Employees are also entitled to gratuity after completion of 3 years continuous service in accordance with the service rules of the Company.

2.5 Provision for Lease Losses

Besides making a provision as per the requirements of Prudential Regulations for Non-Banking Financial Institutions (NBFIs) issued by State Bank of Pakistan, the Company, exercising prudence, also makes a general provision at a reasonable level, which in the judgment of management is adequate to provide for potential losses on lease portfolio and other finances that can be reasonably anticipated.

2.6 Taxation

The Charge for current taxation is based on taxable income at the current rates of taxation. On lease income, it is computed as if all leases are operating leases, after taking into account allowances available for depreciation in respect of fixed assets under lease.

The tax effect for deferred taxation is calculated using the liability method on all major timing differences which are expected to reverse in the foreseeable future. As a matter of prudence, deferred tax debits are not accounted for.

2.7 Tangible Fixed Assets and Depreciation

These are stated at cost less accumulated depreciation. Depreciation is charged to income, applying the straight line method whereby cost of an asset is written off over its estimated useful life. A full year's depreciation is charged on all assets acquired during the year while no depreciation is charged on assets disposed off during the year.

Normal repairs and maintenance are charged to income as and when incurred. Gains and

losses on disposal, if any, are taken to profit and loss account.

2.8 Investments

2.8.1 Subsidiary / Associate

The Company follows "Cost Method" of accounting in recognizing the investments in subsidiary / associate.

2.8.2 Long Term

These are stated at cost and are reduced to recognize a decline other than temporary in values, if any.

2.8.3 Short Term

These are stated at lower of moving average cost and market / break-up value on aggregate portfolio basis.

2.9 Foreign Currencies Transaction

These are accounted for in Rupees at the exchange rate on the date of transaction. Assets and liabilities in foreign currencies are converted into Rupees at the rate of exchange on the balance sheet date. In cases, where exchange risk cover has been obtained from State Bank of Pakistan, the foreign currency amounts are translated into rupees at the exchange rate prevailing on the date of disbursement or renewal.

Exchange risk fee and differences arising due to hedging mechanism are accounted for as deferred revenue or costs as the case may be, and are credited to income or amortized respectively over the term of the transaction.

2.10 Offsetting

A financial asset and financial liability is off-set and the net amount reported in the balance sheet if the Company has a legal enforceable right to set-off the transaction and also intends either to settle on a net basis or to realize the asset and settle the liability simultaneously. Corresponding income on the asset and charge on the liability is also offsetted.

3. REDEEMABLE CAPITAL - SECURED (NON-PARTICIPATORY)

			Finance Unde	r	
	Term Finance	Certificates	Mark-up	2000	1999
	Ill	IV	Arrangement	Rupees	Rupees
Opening Balance	9,962,305	21,759,815	4,217,934	35,940,054	80,029,698
Obtained during the year				-	25,000,000
	9,962,305	21,759,815	4,217,934	35,940,054	105,029,698
Paid during the year	(9,962,305)	(7,484,826)	(4.217,934)	(21,665,065)	(69,089,644)
		14,274,989		14,274,989	
Payable within one year					
shown under current liabilities		(9,056,640)		(9,056,640)	, , , , ,
				5,218,349	14,274,989
Repayment period		Sept. 01, 1998			
		Sept. 01,2001			
Sale Price		25,000,000			
Purchase Price		35,712,210			
Prompt Payment Bonus		1,271,106			

The redeemable capital is secured by way of a pari-passu charge on all assets and book debts of the Company through hypothecation. Similar arrangements unless specified have been made to secure the long term loans (Refer Note No. 4) and short term borrowings (Refer Note No. 8).

4. LONG TERM LOANS - SECURED

Foreign Currency			
Asian Development Bank	(4.1)	159,853,286	124,356,036
Local Currency			
Commercial Banks	(4.2)	60,000,000	215,000,004
Investment Banks	(4.3)	140,701,833	128,930,366
		360,555,119	468,286,406
Payable Within One Year Shown	n under Current Liabilities	(62,695,165)	(63,228,537)
		297,859,954	405,057,869
		=========	=======

4.1 This represents a 15 year term loan facility, with a grace period of three years, obtained in tranches under Financial Sector Intermediation Loan # 1371-PAK. The loan is subject to interest @ 0.25% over variable Ordinary Capital Resource (OCR) rate of Asian Development Bank. The loan repayments are semi-annual and secured by guarantee of a development financial institution. The guarantee is secured against hypothecation of assets including book debts of the Company ranking pari-passu with charges created to secure redeemable capital (Refer Note No. 3) and short term borrowings (Refer Note No. 8). The Company has obtained exchange risk cover from the State Bank of Pakistan.

The total approved facility amounts to US\$ 6.662 million out of which US\$ 3.102 million have been received upto the balance sheet date. The balance amount of US\$ 3.560 is expected during the fiscal year 2000-2001.

4.2 These are secured against hypothecation of assets including book debts of the Company ranking pari passu, with the charge created in favour of other lenders to secure redeemable capital (Refer Note No. 3) and short term borrowings (Refer Note No. 8) Demand finance facility of Rs.40 million from a commercial bank is not utilized on the balance sheet date. These facilities are repayable on various dates by August 2002.

These are subject to mark-up rate ranging from Rs. 0.4109 to Rs. 0.5205 per Rs. 1,000/-per day.

4.3 These include Rs. 100.70 million which is secured by pledge of US dollar bonds. The balance amount is secured against hypothecation of assets including book debts of the Company ranking pari-passu with the charges created in favour of other lenders to secure redeemable capital (Refer Note No. 3) and short term borrowings (Refer Note No. 8). These facilities are repayable on various dates by June 2003.

These are subject to markup ranging from Rs. 0.3940 to Rs. 0.5479 per Rs. 1,000/- per day.

5. LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE	2000 Rupees	1999 Rupees
Opening Balance	205,845	357,580
Paid During the Year	(132,245)	(151,735)
	73,600	205,845
Security Deposit	(73,600)	(73,600)
Payable within One Year Shown		132,245
under Current Liabilities		(132,245)
	========	========

6. LEASE DEPOSITS

These represent interest free security deposits (lease key money) received against lease contracts and are refundable / adjustable at the expiry / termination of the respective lease.

7. CERTIFICATES OF INVESTMENT

These represent the mobilization of fund under the scheme of certificates of investment issued with the permission of Securities and Exchange Commission of Pakistan. The scheme is based on profit and loss sharing basis. The certificates are for the terms ranging from three months to five years. The expected rate of profit ranges from 13% to 19% per annum.

	2000	1999
	Rupees	Rupees
8. SHORT TERM BORROWINGS		
Secured - under mark-up arrangement (8.1)		
From Commercial. Banks		
Term Loan	8,300,000	
Running Finance	78,239,425	34,548,078
From Non-Banking Financial Institutions	75,000,000	35,000,000
Unsecured (8.2)		
From Commercial Banks	145,000,000	45,000,000
Non Banking Financial Institutions	190,000,000	319,000,000
	496,539,425	433,548,078
	========	========

8.1 These facilities are secured against hypothecation of assets including book debts of the Company ranking pari passu with the charges created to secure redeemable capital (Refer Note No. 3) and long term loans (Refer Note No. 4). These includes Rs. 50 million which is secured by pledge of Term Finance Certificates and Rs. 8.3 million by pledge of US dollar bonds.

The sanctioned running finance facilities of Rs. 110 million from commercial banks are renewable yearly. The letter of credit acceptance facilities of Rs.45 million from commercial banks are not utilized on the balance sheet date.

The rate of mark-up ranges from Rs.0.3082 to Rs.0.4548 per Rs.1,000/- per day.

8.2 There are subject to mark-up ranging from 11% to 17% per annum.

9. CURRENT PORTION OF LONG TERM LIABILITIES

Redeemable Capital Long Term Loans Lease Liabilities Lease Deposits	9,056,640 62,695,165 23,541,877	132,245
	, ,	108,339,332
	========	========
10. ACCURED AND OTHER LIABILITIES		
Mark-up on Secured		
Redeemable Capital	951,666	2,061,188
Long Term Loans	19,974,427	4,161,391
Short Term Borrowings	2,497,058	4,611,024
Mark-up / Return on Unsecured		
Short Term Borrowings	10,236,920	9,747,247
Certificates of Investment	6,181,420	2,483,615
Advance from clients	3,083,782	14,177,893
Withholding Tax		69,360
Accrued Expenses	1,287,600	1,155,497
Unclaimed Dividend	830,299	494,967
Others	2,170,357	,
	47,213,529	39,135,584

11. COMMITMENTS

Lease financing contracts committed but not executed at the balance sheet date amounted to Rs. 147 million (1999 - Rs. 42 million) and underwriting commitments of TFCs amounted to Rs. 35 million (1999 - Nil).

12. TANGIBLE FIXED ASSETS

Cost at July 01, 1999	Additions/ Transfer/ (Deletions)	Cost at June 30, 2000	Accumulated Depreciation at July 01, 1999	Depreciation/ Transfer/ (Deletions) for the year	Accumulated Depreciation at June 30, 2000	Book Value at June 30, 2000	Rate %
11,581,999	4,447,957	16,029,956	2,679,837	1,602,996	4,282,833	11,747,123	10
7,885,186	707,500	8,592,686	1,468,966	859,269	2,328,235	6,264,451	10
3,527,177	1,240,000	4,767,177	1,528,776	476,718	2,005,494	2,761,683	10
5,337,892	190,946 (163,000)	5,365,838	2,805,463	,	, ,	1,809,111	20
8,554,082	2,551,000 387,000 (3,682,368)	7,809,714	4,759,194	232,200)	3,819,709	20
36,886,336	9,137,403 387,000 (3,845,368)	42,565,371	13,242,236	232,200)	26,402,077	
387,000	(387,000)		232,200	(232,200)			20
37,273,336	9,137,403	42,565,371	13,474,436	5,053,056	16,163,294	26,402,077	
	(3,845,368)			(2,364,198)			
19,038,228	21,026,661 (2,791,553)	37,273,336	9,177,480	5,505,186	13,474,436	23,798,900	
	July 01, 1999 11,581,999 7,885,186 3,527,177 5,337,892 8,554,082 36,886,336 387,000 37,273,336	July 01, 1999 (Deletions) 11,581,999 4,447,957 7,885,186 707,500 3,527,177 1,240,000 5,337,892 190,946 (163,000) 8,554,082 2,551,000 387,000 (3,682,368)	July 01, 1999 Transfer/ (Deletions) June 30, 2000 11,581,999 4,447,957 16,029,956 7,885,186 707,500 8,592,686 3,527,177 1,240,000 4,767,177 5,337,892 190,946 5,365,838 (163,000) 7,809,714 387,000 (3,682,368) 36,886,336 9,137,403 42,565,371 387,000 (3,845,368) 37,273,336 9,137,403 42,565,371 (3,845,368) 19,038,228 21,026,661 37,273,336	July 01, 1999 Transfer/ (Deletions) June 30, 2000 Depreciation at July 01, 1999 11,581,999 4,447,957 16,029,956 2,679,837 7,885,186 707,500 8,592,686 1,468,966 3,527,177 1,240,000 4,767,177 1,528,776 5,337,892 190,946 5,365,838 2,805,463 (163,000) 7,809,714 4,759,194 387,000 (3,682,368) 42,565,371 13,242,236 387,000 (3,845,368)	July 01, 1999 Transfer/ (Deletions) June 30, 2000 Depreciation at July 01, 1999 Transfer/ (Deletions) for the year 11,581,999 4,447,957 16,029,956 2,679,837 1,602,996 7,885,186 707,500 8,592,686 1,468,966 859,269 3,527,177 1,240,000 4,767,177 1,528,776 476,718 5,337,892 190,946 5,365,838 2,805,463 844,664 (163,000) (7,809,714 4,759,194 1,269,409 387,000 (3,682,368) (2,270,798) 36,886,336 9,137,403 42,565,371 13,242,236 5,053,056 387,000 (3,845,368) (2,364,198) 387,000 (387,000) 232,200 (2,364,198) (2,364,198) 37,273,336 9,137,403 42,565,371 13,474,436 5,053,056 37,273,336 9,137,403 42,565,371 13,474,436 5,053,056 38,45,368) (2,364,198) (2,364,198)	July 01, 1999 Transfer/ (Deletions) June 30, 2000 Depreciation at July 01, 1999 Transfer/ (Deletions) at June 30, for the year Depreciation at June 30, for 14,282,833 Depreciation at June 4,282,833 E	Transfer/

12.1 Disposal Of Assets

Particulars	JI Assets	Mode of S disposal	Sold to	Cost	Accumulated Depreciation	Book Value	Sale Proceed
Vehicle	Negotiation	Arif Maqsood Hamidi 28/6, Clifton, Karachi.		780,289	780,289		
Vehicle	Negotiation	Salman Rasheed Ex-Employee Aamra Villas, CL-9-7/2 Civil Lines, Karachi.	2,	764,904	4 764,904		75,000
Vehicle	Negotiation	Mr. Munawar Rehman 7/223, M.A.Hashim Ro D.M.C.H.S., Karachi.		588,675	5 353,205	235,470	235,470
Vehicle	Negotiation	Mr. Sheikh Mohammad 10-330, Liaquatabad, F		44,500	17,800	26,700	12,100
Vehicle	Negotiation	Allibhai Motors 233-A, Block-2, P.E.C.H.S., Karachi.		377,000	75,400	301,600	310,000

Vehicle	Negotiation	Syed Taqueem Hassan 40F, Ashraf Market, Wahadat Road, Lahore.	349,000	279,200	69,800	69,800
Vehicle	Insurance Claim	Royal Guardian Assurance P & O Plaza, I.I.Chundrigar Road, Karachi.	466,000		466,000	466,000
Vehicle	Insurance Claim	Orient Insurance Co. Ltd. Dean Arcade, Block-8, Kahkashan Clifton, Karachi.	312,000		312,000	311,000
Eqpt. & Appliances	Theft		11,000	2,200	8,800	
Eqpt. & Appliances	Negotiation	Mr. Salman Rasheed Ex-Employee Aamra Villas, CL-9-7/2, Civil Lines, Karachi.	152,000	91,200	60,800	91,200
		Rupees	3,845,368	2,364,198	1,481,170	1,570,570
		1999 Rupees	2,442,553	1,208,228	1,234,325	1,250,699

13. NET INVESTMENT IN LEASE FINANCE 13.1 Minimum Lease Payment Receivables	2000 Rupees	1999 Rupees
Less than one year	593,660,855	501,114,893
More than one year and less than five years	745,278,308	703,172,413
	1,338,939,163 =======	1,204,287,306
13.2 Net Investment in Lease Finance		
Less than one year	429,288,511	426,289,808
More than one year and less than five years	688,503,541	610,090,074
	1,117,792,052	1,036,379,882
	========	=========

14. INVESTMENT IN SUBSIDIARIES AND ASSOCIATE

Subsidiaries

Guardian Modaraba Management (Pvt.) Limited Percentage of holding 99.80% (1999: 99.80%) 2,495,000 Ordinary shares of Rs. 10/- each

(1999: Rs. 20.21 million)

General Modaraba Services (Pvt.) Limited Percentage of holding 51%, 1999: Nil 637,500 Ordinary shares of Rs. 10/- each

Net assets value as at June 30, 2000 Rs. 0.28 million

5,737,500

15,793,350

15,793,350

Associate

Pakistan Venture Capital Limited Percentage of holding 30% 1999: 30% 3,000,000 Ordinary shares of Rs. 10/- each Net assets value as at June 30, 2000:Rs 35.55 million (1999: Rs. 34.77 million) Market value Rs. 15 million (1999: Rs. 15 million)

30,000,000 ------51,530,850 30,000,000 ------51,530,850 45,793,350

14.1 The above investments are carried at cost. Had these investments been accounted for using the "Equity Method", the value of investments on the basis of latest available audited accounts for the year ended June 30, 2000 of the Investees and their effects on the profit and loss account would have been as follows:

	Value of investment under Effect on		
	equity method	profit	
	Rupees	Rupees	
Guardian Modaraba Management (Pvt.) Limited	19,297,779	3,504,429	
General Modaraba Services (Pvt.) Limited	4,173,132	(1,564,368)	
Pakistan Venture Capital Limited	34,634,243	4,634,243	
	58,105,154 =======	6,574,304	
	2000	1999	
	Rupees	Rupees	
15. LONG TERM RECEIVABLE			
Principal due	43,900,000		
Provision made	(21,950,000)		
	21,950,000		
	========	=========	

The Company had filed a suit against the lessee in the courts of law and decree of recovery for Rs. 64.412 million was awarded by the Banking Court under the Banking Companies (Recovery of Loans, Advances, Credits and Finance) Act, 1997. The Company also holds additional security by way of equitable mortgage on factory land and building. As a matter of prudence, provision has also been made.

16. LONG TERM LOANS

Considered good

Chief Executive	2,415,942	
Executive	722,950	1,930,910
	3,138,892	1,930,910
Less: Current Portion	(239,668)	(211,798)
	2,899,224	1,719,112
Due for payment:	=======	=======
- Within three years	784,759	646,229
- Exceeding three years	2,354,133	1,284,681
	3,138,892	1,930,910
		========

The loans under the scheme have been provided to the Chief Executive and an executive of the Company to facilitate construction or purchase of residential accommodation, which are repayable over a period of 10 years with a service charge @ 5% to 10% per annum.

Maximum aggregate amount outstanding during the year in respect of Chief Executive and

executives is Rs.4,430,910/- (1999-Rs.2,135,870/-).

17. SHORT TERM INVESTMENTS

Shares & Securities	17.1	95,098,144	29,854,034
Federal Investments Bonds	17.2	4,000,000	4,000,000
US Dollar Bonds	17.3	115,911,357	115,911,357
Euro Bonds	17.4	6,093,470	
Certificates of Investment	17.5	10,000,000	
Placements and Deposits	17.6	66,662,589	40,034,289
		297,765,560	189,799,680
			=======================================

17.1 Marketable securities

			CO	ST	
	No. of Shares/C	ertificates	2000	1999	
Quoted	2000	1999	Rupees	Rupees	
Shares/Certificates					
Adamjee Insurance Company Ltd.	252	36,252	15,520	2,578,500	
Glaxo Wellcome Pakistan Ltd.	2,000	2,000	80,500	80,500	
ICI Pakistan Ltd.	336,250	6,250	5,046,600	119,766	
Hub Power Company Ltd.	115,000	5,000	1,699,530	67,984	
KASB Premier Fund Ltd.	50,000	50,000	500,000	500,000	
Pakistan State Oil Company Ltd.	5,122	4,269	894,441	1,123,182	
Pakistan Telecommunication Co. Ltd.	5,000	5,000	164,259	155,750	
Saadi Cement Ltd.	2,500,000	2,500,000	12,500,000	12,500,000	
Engro Chemicals Ltd.	32,020	5,520	2,526,664	524,000	
Sui Southern Gas Company Ltd.	155,939	5,285	2,541,251	133,230	
Bank A1-Habib Ltd.	10,929	9,108	204,923	204,923	
First Imrooz Modaraba	500	500	10,600	10,600	
B.R.R. International Modaraba					
(Formerly BRR 2nd Modaraba)	2,000	2,000	10,260	10,260	
Dawood Hercules Ltd.	1200	1,200	92,500	92,500	
25th I.C.P. SEMF Mutual Fund	7,500	7,500	105,576	191,325	
Dewan Farooq Motors Ltd.	400,000		4,000,000		
Ibrahim Fibres Ltd.	50,000		720,000		
Dhan Fibre Ltd.	100,000		1,050,000		
D.G.Khan Cement Ltd.	60,000		480,000		
Fauji Fertilizers Ltd.	11,500		452,525		
National Refinery Ltd.	28,000		1,195,600		
			34,290,749	18,292,520	
Term Finance Certificates (TFCs)					
Saudi Pak Leasing Company Ltd.	100	100	7,500,000	10,000,000	
Dewan Salman Fibres Ltd.	55	55	9,996,000	10,000,000	
National Development Leasing Corp.	100		9,998,000		
Pakistan Ind. Leasing Corporation	100		9,998,000		
Sigma Leasing Corp. Ltd.	100		10,000,000		
Paramount Leasing Ltd.	100		10,000,000		
			91,782,749	38,292,520	
Provision for diminution in value of investments					
Opening balance			(9,038,486)	(12,071,820)	
Reversal during the year			1,753,881	3,033,334	
			(7,284,605)	(9,038,486)	
Balance c/f			84,498,144	29,254,034	

Balance b/f			84,498,144	29,254,034
Unquoted				
Shares				
Image Graphics Solution (Pvt) Ltd.				
Chief Executive - Mr. Tariq Mian	60,000	60,000	600,000	600,000
Term Finance certificates				
Dewan Salman Fibres Ltd.			10,000,000	
			95,098,144	29,854,034
		=		========

Market value of quoted shares/certificates is Rs. 27,006,114/- (1999 - Rs. 9,254,034/-) and breakup value of unquoted shares is Rs. 10/- each (1999 - Rs. 10/- each). Face value of quoted shares/certificates are Rs. 10/- each.

The amount of TFCs represent redeemed value till year end, these TFCs are redeemed semi-annually and earn expected profit ranging from Rs.0.4384 to Rs.0.5205 per Rs. 1,000 per day. Market value of quoted TFCs is Rs. 61,566,118/- (1999: Rs. 20,000,000/-). The TFCs of Sigma Leasing Corporation Limited and Paramount Leasing Limited were in the process of listing at June 30, 2000, their face value have been taken as market value.

17.2 Investment in Federal Investment Bond, has a maturity period of 10 years. The interest rate is 15%.

17.3 Investment in Special US Dollar Bonds of US\$ 2,190,300 have a maturity period of 3 and 7 years. The interest rates are 2% and 4% over LIBOR respectively.

17.4 Investment in Euro Bonds at discounted price of US\$ 118,350 (face value US\$ 165,000) has a maturity of 5 years. The interest rates is 10% per annum.

17.5 This represents investment in COI with an investment bank at expected profit rate of Rs.0.3836 per Rs. 1000 per day.

17.6 Short term placements and deposits of funds to financial institutions are made in the normal course of business at profit rates ranging from Rs.0.3904 to Rs.0.6849 per Rs. 1,000/-per day.

18. SHORT TERM MORABAHA FINANCES- SECURED

These represent funds provided under morahaba arrangement on mark-up / profit basis. These are secured by hypothecation of all present and future goods, merchandise, work-in-progress, finished and unfinished goods. The mark-up / profit rate is Rs.0.5548 per Rs. 1,000/- per day.

	2000 Rupees	1999 Rupees
19. ADVANCES, DEPOSITS AND PREPAYMENTS	<u>F</u>	- <u>F</u>
Current Portion of Long Term Loans	239,668	211,798
Advance Income Tax	2,526,573	3,945,414
Advance for Purchase of Shares		573,750
Deposits	41,000	41,000
Prepayments	1,550,376	827,480
Others	150,000	562,937
	4,507,617 ======	6,162,379
20. OTHER RECEIVABLES		
Considered good	102.260	10 100 220
Receivable Against Sale of Securities Accrued Profit Return	182,260	, ,
Accrued Profit Return Dividend	10,379,954	
	000 202	49,436
Income Tax Refundable	990,293	899,333
Receivable Against Lease Termination	2,161,602	1 511 652
Others	1,395,299	1,511,653

	· · · · ·	27,249,820
21 CACH AND DANK DALANCES	=======	=======
21. CASH AND BANK BALANCES Cash in Hand		
Local Currency	19,726	32,934
Foreign Currency	355,098	134,649
Cheque in Transit	, 	107,027,788
Cash with Banks		
In Deposit Accounts (21.1)	7,569,845	1,959,332
In Current Accounts	656,889	1,881,847
		111,036,550
21.1 Includes Rs.234,260/- (1999-Rs.250,000/-) deposited with State Bank of Pak required under Prudential Regulations of State Bank of Pakistan.	====== istan as	=======
22. RETURN ON DEPOSITS AND INVESTMENTS		
Return on Short Term Investments	30,125,915	8,405,723
Profit on PLS Account / Bank Deposit (Net of Zakat)	75,179	62,969
Dividend	3,150,675	277,404
	33,351,769	8,746,096
22 ADMINISTRATION AND ODED ATING EVDENCES		
23. ADMINISTRATION AND OPERATING EXPENSES Salaries and Benefits (23.1)	9,115,019	8,702,448
Directors' Meeting Fees	3,500	7,000
Rent, Rates and Taxes	520,571	512,202
Insurance	748,693	915,335
Legal, Professional and Consultancy	2,231,777	1,745,612
Travelling and Conveyance	2,108,171	1,008,116
Postage and Telephone	1,033,581	967,426
Utilities	450,884	278,301
Printing and Stationery	731,464	422,668
Vehicles Running and Maintenance	1,212,182	836,597
Computerization	208,157	130,460
Entertainment	477,606	472,266
Advertisement	66,640	141,604
Repairs and Maintenance	625,355	332,790
Auditors' Remuneration (23.2) Share Department	249,500 250,000	174,900 342,180
Credit Rating	304,000	100,000
Depreciation	5,053,056	5,505,186
Fees and Subscription	605,987	446,180
Commission and Brokerage	357,286	383,537
Donation (23.3)	118,550	95,500
Others	113,577	45,019
	26,585,556 ======	23,565,327
23.1 Salaries and benefits include Rs.1,142,485 (1999: Rs.667,819/-) in respect of benefits.	retirement	
23.2 Auditors' Remuneration		
Statutory Audit Fee	100,000	85,000
Tax and Other Consultancy	123,000	55,000
Special Audit Fee	20,000	20,000
Out of Pocket	6,500	14,900

249,500	174,900
========	========

23.3 None of the directors or their spouse had any interest in the donees fund.

24. FINANCIAL CHARGES

Mark-up / Return on		
Redeemable Capital	4,836,425	12,123,723
Long Term Loans	45,334,061	13,352,747
Long Term Certificates of Investment	2,841,970	931,523
Short Term Borrowings	52,320,463	56,664,222
Short Term Certificates of Investment	10,728,745	15,588,319
Financial Charges on Lease Liability	9,565	62,754
Forward Cover Fee	13,390,894	886,231
Exchange Loss		18,883
Documentation, Project Examination, Guarantee		
Commission and Bank Charges	3,463,175	255,493
	132,925,298	99,883,895
	========	

25. TAXATION

The Company has provided for deferred taxation in compliance with circular No. 16 of Securities and Exchange Commission of Pakistan to ensure that the liability arising on June 30, 2003 has been fully provided upto that year. The deferred taxation, computed under the liability method is estimated at Rs.49.493 million (1999 - Rs.40.79 million). Part Provision of Rs. 37.20 million has been made as of these accounts. The liability for deferred tax is not likely to reverse in the foreseeable future.

26. REMUNERATION TO DIRECTORS AND EXECUTIVES

201112111211121111111111111111111111111	30101011112	220012120				
		2000			1999	
	Chief			Chief		
	Executive	Director	Executive	Executive	Director	Executive
Managerial Remunerations	838,710	670,969	2,804,259	806,452	403,226	2,634,876
Housing and Utilities	461,291	369,033	1,225,143	443,548	246,774	1,449,182
Gratuity	171,603	187,073	388,956	42,422	21,211	125,080
Provident Fund	77,424	61,932	255,497	77,424	40,323	173,655
Rupees	1,549,028	1,289,007	4,673,855	1,369,846	711,534	4,382,793
Number of persons	1	1	14	1	1	10

26.1 The Chief Executive, Director and Executives are also provided with free use of company cars, medical insurance cover and travelling allowance. The monetary value of these are Rs. 1,723,646/-(1999 - Rs. 1,444,523/-) approximately.

27. EARNING PER SHARE

There is no effect of dilution on the earnings per share of the Company which is based on:

		2000	1999
Profit Before Taxation	Rs.	41,658,305	35,291,304
Profit After Taxation	Rs.	31,103,850	19,938,333
Weighted Average Number of Ordinary shares		25,000,000	25,000,000
Earnings per share - pre tax	Rs.	1.67	1.41
Earnings per share - post tax	Rs.	1.24	0.80
28. TRANSACTION WITH ASSOCIATED COMPANIES			
Share of common expenses		259,089	
		259,089	

29. CREDIT RISK AND CONCENTRATIONS OF SIGNIFICANT CREDIT RISK

Credit risk is the risk faced when one party to a financial instrument fails to discharge it obligation and cause the other party to incur a financial loss.

The Company follows two sets of guidelines, an operating policy duly approved by the Board of Directors' and the Prudential Regulations for NBFIs issued by the State Bank of Pakistan. The operating policy defines the extent of exposure with reference to a particular sector or group of lessees. The leases are classified on the basis of Prudential Regulations guidelines.

The Company believes in maintaining a balance between profitability and portfolio riskiness. Diversification of lease portfolio is the focal point of Company's exposure policy. Extra care is taken to ensure that per party and per sector exposures remain within limits prescribed by the operating policy and Prudential Regulations.

Details of the industry / sector analysis of lease portfolio is given as follow:

Segment by class of business

	Rupees	%
Textile Composite	157,790,358	14.12
Steel, Engineering and Automobile	150,028,963	13.42
Cement	143,259,331	12.82
Transport and Communication	106,335,131	9.51
Energy, Oil and Gas	92,829,850	8.30
Chemicals, Fertilizers and Pharmaceuticals	76,825,889	6.87
Food, Tobacco and Beverages	74,076,623	6.63
Sugar and Allied	67,237,466	6.02
Health Care	53,617,819	4.80
Textile finishing	36,691,113	3.28
Power Generation	14,936,676	1.34
Electrical Goods	12,623,192	1.13
Miscellaneous	131,539,641	11.76
	1,1 17,792,052	100.00

30. FAIR VALUE OF FINANCIAL INSTRUMENTS

The carrying value of all the financial instruments reflected in the financial statements approximates to their fair values.

31. INTEREST RATE RISK MANAGEMENT

Interest rate risk arises from the possibility when changes in interest rates affect the value of assets and liabilities. The Company is exposed to interest rate risk as a result of mismatches or gaps in the amounts of assets and liabilities that mature or reprice in a given period. The Company manages this risk by matching the repricing of assets and liabilities.

The Company's exposure to interest rate risk on its assets and liabilities are summarized as follows:

	Less than one month	One month to one year	Over one year	Not exposed to interest rate risk	Total
ASSETS					
Fixed Assets - Tangible				26,402,077	26,402,077
Net Investment in Lease Finance	54,560,888	374,727,623	552,449,860		136,053,681 1,117,792,052
Long Term Receivable			21,950,000		21,950,000
Long Term Loans	19,151	220,537	2,899,204		3,138,892
Long Term Deposit				300,000	300,000
Long Term Investments				51,530,850	51,530,850
ShortTerm Investments	30,276,875	267,488,685			297,765,560
Short Term Morabaha Finance		7,000,000			7,000,000

Advance against Lease Commitmen Advances, Deposits and Prepayment Other Receivables		 	2,850,000 	 	5,398,949 13,978,408	2,850,000 5,398,949 13,978,408	
Cash and Bank Balances		8,226,734			374,824	8,601,558	
		93,083,648	652,286,845	577,299,064		234,038,789 1, =======	556,708,346
CAPITAL AND LIABILITIES							
Capital and Reserves					306,728,630	306,728,630	
Provision for Lease Losses					27,050,000	27,050,000	
Deferred Liabilities					38,592,973	38,592,973	
Redeemable Capital			9,056,640	5,218,349		14,274,989	
Long Term Loans		11,680,544	51,014,621	297,859,954		360,555,119	
Certificates of Investment		15,000,000	50,000,000	37,100,000		102,100,000	
Lease Deposits					136,053,681	136,053,681	
Short Term Borrowings		165,000,000	331,539,425			496.539,425	
Accrued Expenses and Other Liabili	ties				47,213,529	47,213,529	
Taxation					2,600,000	2,600,000	
Proposed Dividend			25,000,000			25,000,000	
	Rupees	191,680,544	466,610,686	340,178,303	558,238,813	1,556,708,346	
On Balance Sheet Gap	Rupees	(98,596,896)	185,676,159	237,120,761	(324,200,324)		
Total Interest Rate Sensitivity Gap	Rupees	(98,596,896)	87,079,623	324,200,324			
		=	=	=	=		

The effective average interest rate/mark-up for each of the monetary financial instrument is as follows.

2000

Effective interest rate / mark-up %

ASSCIS	
Net Investment in lease finance	20.24%
Long Term Loans	5% - 10%
Short Term Investments	15.39%
Short Term Morabaha Finance	20.25%
Cash & Bank Balances	5.27%
Liabilities	
Redeemable Capital	19.04%
Long Term Loans	15.49%
Certificates of Investment	14.08%
Short Term Borrowings	12.87%

32. NUMBER OF EMPLOYEES.

Total number of full time employees as at year end are 22 (I 999 - 22).

33. GENERAL

Accete

Figures have been rounded off nearest to Rupee.

Corresponding figures have been re-arranged wherever necessary for the purpose of comparison.

Rafique Dawood Ahmed Kamran Chairman & Chief Executive Director

Statement and Report under Section 237 of Companies Ordinance, 1984

2000 2000 1999

	General Modaraba Services (Pvt.) Limited	Guardian Modaraba Management (Pvt.) Limited	Guardian Modaraba Management (Pvt.) Limited
a. Extent of the interest of Dawood Leasing Company Limited (the holding company) in the equity of its subsidiaries as at the end of the last of the financial year of the subsidiaries.	51.00%	99.80%	99.80%
b. The net aggregate amount of profits less losses of the subsidiary companies so far as these concern members of the holding company and has not been dealt with in the accounts of the holding company for the year ended June 30, 2000 are:			
i) for the financial year of the subsidiaries	(967,563)	3,176,711	1,440,496
ii) for the previous financial year of the subsidiary since it became the Holding Company's subsidiary.	(2,984,025)	(1,342,449)	(2,782,945)
c) The net aggregate amount of profit less losses of the subsidiary companies so far as these concern member of the holding company and have been dealt with in the account of the holding company for the year ended June, 30, 2000			
i) for the financial year of he subsidiaries	N/A	N/A	N/A
ii) for the previous financial year of the subsidiary since it became the Holding Company's subsidiary.	N/A	N/A	N/A
STATEMENT UNDER SECTION (1) (f)	N/A		N/A
STATEMENT UNDER SECTION (1) (g)	N/A	N/A	N/A
Rafique Dawood	Ahmed Kamı	an	

Chairman & Chief Executive

Ahmed Kamran Director

PATTERN OF SHARE HOLDING AS AT JUNE 30, 2000

No. of	Share Holding			Shares
Shareholders	From		To	Held
15	1		100	1,500
1,629	101		500	810,700
125	501		1000	112,300
127	1001		5000	364,200
32	5001		10000	278,500
12	10001		15000	150,600
5	15001		20000	95,600
7	20001		25000	172,600
8	25001		30000	240,000
1	30001		35000	35,000
1	35001		40000	36,700
1	40001		45000	42,500

7	45001		50000	345,100
1	50001		55000	55,000
1	55001		65000	65,000
1	65001		75000	71,100
10	75001		100000	995,200
1	100001		105000	101,600
1	105001		125000	125,000
1	125001		130000	130,000
1	130001		145000	145,000
2	145001		250000	500,000
1	250001		260000	255,600
1	260001		305000	300,900
1	305001		390000	390,000
1	390001		405000	401,000
1	405001		500000	500,000
1	500001		505000	502,500
1	505001		545000	542,800
1	545001		955000	950,100
1	955001		985000	983,200
2	985001		1000000	2,000,000
1	1000001		1510000	1,506,000
1	1510001		4215000	4,212,500
1	4215001		7585000	7,582,200
2,003				25,000,000
=======	=======	========	=======================================	

Categories of Shareholders

Particulars	Number of	Shares Held	Percentage
	Shareholders		
Individuals	1,969	6,714,500	26.86%
Insurance Companies	3	4,343,500	17.37%
Joint-Stock Companies	15	8,561,600	34.25%
Financial Institutions	6	2,306,200	9.22%
Modarabas	3	472,300	1.88%
Foreign Investors	1	983,200	3.93%
Investment Companies	6	1,618,700	6.47%
	2 002	25,000,000	100.00%
	2,003	25,000,000	100.00%

CONSOLIDATED ACCOUNTS OF DAWOOD LEASING COMPANY LIMITED AND ITS SUBSIDIARIES AUDITORS' REPORT TO THE MEMBERS

We have examined the annexed consolidated financial statements comprising Consolidated Balance Sheet of DAWOOD LEASING COMPANY LIMITED and its subsidiary companies as at June 30, 2000 and the related consolidated Profit and Loss Account and consolidated Cash Flow Statement and consolidated Changes in Equity together with the notes forming part thereof, for the year ended June 30, 2000. We have also expressed separate opinion on the financial statements of DAWOOD LEASING COMPANY LIMITED and its subsidiary Company, General Modaraba Services (Private) Limited. Audit of its another subsidiary Company, Guardian Modaraba Management (Private) Limited, was done by other firm of Chartered Accountants for the year ended June 30, 2000 whose reports have been furnished to us and our opinion in so far as it relates to the amounts included for such company, is based solely on the report of such other auditors. These financial statements are the responsibility of the Holding Company's management. Our responsibility is to express an opinion on these financial statements based on our examination.

Our examination was made in accordance with International Standards on Auditing and accordingly

included such tests of accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the consolidated financial statements examined by us present fairly the financial position of DAWOOD LEASING COMPANY LIMITED and its subsidiary companies as at June 30, 2000 and the results of their operations for the year then ended.

Dated: November 14, 2000 Karachi.

M. Yousuf Adil Saleem & Co. Chartered Accountants

CONSOLIDATED BALANCE SHEET AS AT JUNE 30, 2000

		2000	1999
CILL DE CARVEAU AND DECEDING	Note	Rupees	Rupees
SHARE CAPITAL AND RESERVES Authorized			
50,000,000 Ordinary Share			
of Rs. 10/- each		500,000,000	500,000,000
of Rs. 10/- cach		========	========
Issued, Subscribed and Paid-up			
25,000,000 Ordinary Shares of			
Rs. 10/- each Fully Paid in Cash		250,000,000	250,000,000
Statutory Reserve		33,845,727	27,624,957
General Reserve		22,500,000	22,500,000
Unappropriated Profit		6,757,205	4,719,011
		212 102 022	204.042.060
MINOD WAY INVESTIGATION		313,102,932	304,843,968
MINORITY INTEREST		1,750,804	28,961
LONG TERM LIABILITIES			
Redeemable Capital		5,218,349	14,274,989
Long Term Loans		297,859,954	405,057,869
Liabilities Against Assets		, ,	, ,
subject to Finance Lease			
Lease Deposits		112,511,804	99,152,824
Certificates of Investment		36,100,000	11,400,000
		451,690,107	529,885,682
DEFERRED LIABILITIES		431,090,107	329,003,002
Taxation		37,200,000	29,000,000
Staff Gratuity		1,392,973	858,033
Stair Gratuity		1,372,773	
		38,592,973	29,858,033
CURRENT LIABILITIES			
Short Term Borrowings	3	497,966,052	433,548,078
Certificates of Investment		66,000,000	50,500,000
Current Portion of Long Term Liabilities		95,293,682	108,339,332
Accrued and Other Liabilities	4	48,368,053	39,324,426
Taxation		2,782,133	4,100,000
Proposed Dividend		25,000,000	25,000,000
		735,409,920	660,811,836
COMMITMENTS			
· ·		1,540,546,736	1,525,428,480
		=======	========
TANGIBLE FIXED ASSETS	5	27,073,857	23,798,900

GOODWILL ON CONSOLIDATION	6	4,056,985	2,226,356
NET INVESTMENT IN LEASE FINANCE			
Minimum Lease Payments Receivables Residual Value of Leased Assets		1,338,939,163 159,531,402	1,204,287,306 148,456,873
Unearned Income		1,498,470,565 (380,678,513)	1,352,744,179 (316,364,297)
Net Investment In Lease Finance Provision For Lease Losses		1,117,792,052 (27,050,000)	1,036,379,882 (34,000,000)
Current Portion of Net Investment in Lease Finance		1,090,742,052 (429,288,511)	1,002,379,882 (426,289,808)
		661,453,541	576,090,074
INVESTMENT IN ASSOCIATES	7	55,477,605	47,601,176
LONG TERM RECEIVABLE		21,950,000	
LONG TERM DEPOSIT		300,000	300,000
LONG TERM LOANS		2,899,224	1,719,112
CURRENT ASSETS			
Current Portion of Net Investment in Lease Finance Short Term Investments Short Term Morabaha Finances Advances Against Lease Commitments	8	429,288,511 298,201,611 7,000,000 2,850,000	426,289,808 189,896,924 103,051,816 9,700,000
Advances, Deposits and Prepayments Other Receivables Cash and Bank Balances	9 10 11	4,774,614 16,372,770 8,848,018	6,249,735 27,298,027 111,206,552
		767,335,524	873,692,862
		1,540,546,736	1,525,428,480

The annexed notes from 1 to 17 form an integral part of these financial statements.

Rafique Dawood Abdul Latif Uqaili Chairman & Chief Executive Director

CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED JUNE 30, 2000

		2000	1999
	Note	Rupees	Rupees
Income			
Lease Income		171,044,261	154,046,674
Return on Deposits and Investments	12	30,380,052	8,752,373
Management Fee		1,250,789	
Gain on Sale of Securities		9,290,096	139,471
Other Income		1,544,159	277,793
		213,509,357	163,216,311

Expenditure

Administration and Operating Expenses Financial Charges	13 14	27,183,070 133,160,014	23,644,687 99,883,895
		(160,343,084)	(123,528,582)
		53,166,273	39,687,729
Other Charges / Provisions Negative Goodwill Recognized as Income from Associate Amortization of Goodwill on Acquisitions Provision for Lease Losses Reversal for Diminution in Value of Investments		526,826 (1,153,394) (15,000,000) 1,733,068	2,126,806 (556,589) (7,500,000) 2,984,728
		(13,893,500)	(2,945,055)
Share of Profit from Associates		39,272,773 3,642,103	36,742,674 2,770,705
Profit Before Taxation Provision For Taxation		42,914,876	39,513,379
Current Prior year's Deferred		2,684,500 (304,934) 8,200,000	2,100,000 142,971 13,110,000
		(10,579,566)	(15,352,971)
Profit After Taxation Minority Interest		32,335,310 923,654	24,160,408 (2,887)
Unappropriated Profit Brought Forward		33,258,964 4,719,011	24,157,521 9,549,157
Profit Available for Appropriation Appropriations		37,977,975	33,706,678
Transferred to Statutory Reserve Proposed Cash Dividend Rs. 1/- per Share (1999-Rs. 1/- per Share)		6,220,770 25,000,000	3,987,667 25,000,000
		31,220,770	28,987,667
Unappropriated Profit Carried Forward		6,757,205	4,719,011
Earning per Share - Pre-Tax Earning per Share - Post-Tax	15 15	1.72 1.29	1.58 0.97

The annexed notes from 1 to 17 form an integral part of these financial statements.

Rafique Dawood Abdul Latif Uqaili Chairman & Chief Executive Director

CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED JUNE 30, 2000

	2000	1999
	Rupees	Rupees
A. CASH FLOW FROM OPERATING ACTIVITIES		
Profit After Taxation	32,335,310	24,160,408
Adjustments:		
Depreciation	5,200,544	5,505,187
(Gain) on Sale of Investments	(9,290,093)	(136,734)
Negative Goodwill	(526,826)	(2,126,806)

Amortization of Goodwill on Acquisitions	1,153,394	556,589
Share of Profit from Associated Undertaking	(3,642,103)	(2,770,705)
Financial Charges	133,160,014	99,883,895
(Gain) on Sale of Assets	(89,400)	(16,374)
Provision for Gratuity	747,632	376,447
Provision for Lease Losses	15,000,000	7,500,000
(Reversal) for Diminution in Value of Investments	(1,733,068)	(2,984,728)
Provision for Deferred Taxation	8,200,000	13,110,000
Provision for Taxation	2,379,566	2,242,971
	150,559,660	
	 182,894,970	145,300,150
Changes in Operating Assets and Liabilities	102,094,970	145,500,150
(Increase)/Decrease in Operating Assets		
Advances, Deposits and Prepayments	276,757	· · · · · · · · · · · · · · · · · · ·
Other Receivables	10,889,623	
Net Investment in Lease Finance/Receivables	(125,312,170)	(244,746,015)
Long Term Loans Advances Against Lease Commitments	(1,207,982) 6,850,000	204,960
Short Term Morabaha Finances	96,051,816	26,617,586 (103,051,816)
Short Term Morabana Pinances	90,031,810	(103,031,810)
	(12,451,956)	(345,387,832)
	170,443,014	(200,087,682)
(Increase)/Decrease in Operating Liabilities		
Accrued and Other Liabilities	(10,266,292)	(1,451,940)
Lease Deposits	13,587,372	28,137,135
	173,764,094	(173,402,487)
Financial Charges Paid	(116.382.987)	(89,829,248)
Gratuity Paid	(116,382,987) (212,691)	(152,755)
Tax Paid	(2,435,617)	(1,263,161)
Net Cash From / (Used in) Operating Activities		(264,647,651)
B. CASH FLOW FROM FINANCING ACTIVITIES		
Redeemable Capital Obtained		25,000,000
Redemption of Redeemable Capital	(107,731,287)	(69,089,644)
Long Term Loans	(21,665,065)	383,286,406
Repayment of Lease Liability	(132,245)	(151,735)
Short Term Borrowings	63,917,974	239,677,554
Certificates of Investment	40,200,000	(36,588,812)
Dividend Paid	(24,664,668	
Net Cash (Used in) / from Financing Activities	(50,075,291)	542,133,769
C. CASH FLOW USED IN INVESTING ACTIVITIES		
Acquisition of Subsidiary Net of Cash Acquired (Note I)	(5,733,896)	(15,777,953)
Dividend Received	3,200,000	
Long Term Deposits		(300,000)
Capital Expenditure	(9,137,403)	(12,899,754)
Proceeds From Sale of Fixed Assets	1,570,570	1,394,940
Purchase of Long Term Investments		(30,000,000)
Purchase of Short Term Investments	(2,244,651,989)	(153,145,146)
Sale Proceeds of Short Term Investments	2,147,736,676	42,063,244
Net Cash Used in Investing Activities	(107,016,042)	(168,664,669)

(102,358,534)	108,821,449
111,206,552	2,385,103
	111,206,552
acquired and liabilities	=======
417,827	143,953
3,522,825	12,678,258
186,769	181,989
81,556	971,013
1,838	15,366
(255,000)	
(1,120,757)	(980,174)
(81,581)	
2,753,477	13,010,405
2,984,023	2,782,945
	15,793,350
· · · · · · · · · · · · · · · · · · ·	15,397
	15,777,953
	8,848,018 ====================================

Rafique Dawood Chairman & Chief Executive Abdul Latif Uqaili Director

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED JUNE 30, 2000

	Paid-up Capital	Statutory Reserve *	General Reserve	Unappropriated Profit	Total
Rupees					
Balance at June 30, 1998	250,000,000	23,637,290	22,500,000	9,549,157	305,686,447
Profit for the year Appropriations				24,157,521	24,157,521
Transfer to Statutory Reserve		3,987,667		(3,987,667)	
Dividend- Rs. l/- per share				(25,000,000)	(25,000,000)
Balance at June 30, 1999	250,000,000	27,624,957	22,500,000	4,719,011	304,843,968
Profit for the year Appropriations				33,258,964	33,258,964
Transfer to Statutory Reserve		6,220,770		(6,220,770)	
Dividend- Rs. 1/- per share				(25,000,000)	(25,000,000)
Balance at June 30, 2000	250,000,000	33,845,727	22,500,000	6,757,205	313,102,932

^{*}The statutory reserve is created by transferring not less than 20% after tax profit for the year which is required under Rule-3 of the State Bank of Pakistan's Prudential Regulations for Non-Banking Financial Institutions.

Rafique Dawood Chairman & Chief Executive Abdul Latif Uqaili Director

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2000

1. THE COMPANY AND ITS OPERATIONS

1.1 The Company was incorporated on June 22, 1994 as a public limited Company under the Companies Ordinance, 1984 and is listed on the Karachi and Islamabad Stock Exchanges. The main business activity of the Company is leasing of assets.

1.2 Subsidiaries of Dawood Leasing Company Limited are private limited companies incorporated in Pakistan. The principal activities of companies are to promote, float and manage modarabas. The following subsidaries have been consolidated in the accounts of the Company.

	2000	1999
	Group ho	lding
Guardian Modaraba Management (Pvt.) Limited	99.80%	99.80%
General Modaraba Services (Pvt.) Limited	51.00%	

1000

1.3 Basis of Consolidation

1.3.1 The consolidated financial statements include the accounts of Dawood Leasing Company Limited (the holding company) and its subsidiary companies. The financial statements of such subsidiaries have been consolidated on line by line basis. All material intercompany balances and transactions have been eliminated. Minority interest in the equity and results of the subsidiaries that are controlled by holding company are shown as separate item in the consolidated financial statements.

1.3.2 The significant accounting policies and disclosures required by Companies Ordinance, 1984 which are same and stated in the Dawood Leasing Company Limited financial statements are not reproduced in this consolidated financial statements.

2. SIGNIFICANT ACCOUNTING POLICIES

2.1 Accounting Convention

These financial statements have been prepared under the "historical cost convention."

2.2 Basis of Preparation

These accounts have been prepared in accordance with International Accounting Standards as applicable in Pakistan.

2.3 Goodwill

Any excess of the cost of acquisition over the Company's interest in the fair value of the identifiable assets and liabilities acquired as at the date of the exchange transaction is described as goodwill. Any excess, as at the date of the exchange transaction, of the company's interest in the fair values of the identifiable assets and liabilities acquired over the cost of the acquisition, is described as negative goodwill.

Goodwill, recognized as an asset, is amortized on a systematic basis over its useful life. The amortization method used reflects the pattern in which future economic benefits arising from goodwill are expected to be consumed. The amortization for each period is recognized as an expense.

The negative goodwill is recognized as income in the following manner:

- If in excess of fair value of acquired identifiable non monetary assets, negative goodwill is recognized as income immediately, and
- If not exceeding the fair values of acquired identifiable non monetary assets, negative goodwill is recognized as income on systematic basis over the remaining weighted average useful life of the identifiable acquired depreciable assets.

2.4 Investments

2.4.1 Investment in Associates

Investment in associated companies are included in the balance sheet at cost plus the appropriate share of post acquisition retained profits and reserves. The appropriate share of profits of associated have been included in the profit and loss account.

2.4.2 Short Term

These are stated at lower of moving average cost and market / breakup value on aggregate portfolio basis.

	2000	1999
	Rupees	Rupees
3. SHORT TERM BORROWINGS		
Secured - under mark-up arrangement (3.1)		
From Commercial Banks		
Term Loan	8,300,000	
Running Finance	78,239,426	34,548,078
From Non-Banking Financial Institutions	75,300,000	35,000,000
Unsecured (3.2)		
From Commercial Banks	145,000,000	45,000,000
Non-Banking Financial Institutions	191,126,626	319,000,000
	497,966,052	433,548,078

3.1 These facilities are secured against hypothecation of assets including book debts of the Company ranking pari passu with the charge created to secure redeemable capital and long term loans. These includes Rs. 50 Million which is secured by pledge of Term Finance Certificates and Rs. 8.3 million by pledge of US dollar bonds.

The sanctioned running finance facilities of Rs. 110 million from commercial banks are renewable yearly. The letter of credit acceptance facilities of Rs. 45 million from commercial banks are not utilized on the balance sheet date.

The rate of mark-up ranges from Rs. 0.3082 to Rs. 0.4548 per Rs.l,000/- per day.

3.2 These are subject to mark-up ranging from 11% to 17% per annum.

4. ACCRUED AND OTHER LIABILITIES

Mark-up on Secured		
Redeemable Capital	951,666	2,061,188
Long Term Loans	19,974,427	4,161,391
Short Term Borrowings	2,497,058	4,611,024
Mark-up / Return on Unsecured		
Short Term Borrowings	10,236,920	9,747,247
Certificates of Investment	6,181,420	2,483,615
Advance from Clients	3,083,782	14,177,893
Due to Associated Company	399,165	
Withholding tax		69,360
Accrued Expenses	1,568,950	1,218,047
Unclaimed Dividend	830,299	494,967
Others	2,644,366	299,694
	48,368,053	39,324,426

5. TANGIBLE FIXED ASSET

	Cost as at	Additions/	Cost as at	Accumulated D	epreciation/	Accumulated	Book Value	
Particulars	July01,	Transfer/	June30,	Depreciation	Transfer/	Depreciation	as at June	Rate
	1999	(Deletion)	2000	as at July 01,	(Deletion)	as at June 30,	30, 2000	%

				1999	for the year	2000		
Company owned								
Office Premises	13,210,059	4,447,957	17,658,016	3,473,312	1,765,802	5,239,114	12,418,902	10
Leasehold Impro	7,885,186	707,500	8,592,686	1,468,966	859,269	2,328,235	6,264,451	10
Furniture and Fix	3,927,177	1,240,000	5,167,177	1,928,775	476,718	2,405,493	2,761,684	10
Equipment and	5,337,892	190,946	5,365,838	2,805,463	844,664	3,556,727	1,809,111	20
		(163,000)			(93,400)			
Vehicles	8,554,082	2,551,000	7,809,714	4,759,194	1,269,409	3,990,005	3,819,709	20
		387,000			232,200			
		(3,682,368)			(2,270,798)			
	38,914,396	9,137,403	44,593,431	14,435,710	5,215,862	17,519,574	27,073,857	
		387,000			232,200			
		(3,845,368)			(2,364,198)			
Under lease								
Vehicle	387,000	(387,000)		232,200	(232,200)			
Rupees	39,301,396	9,137,403	44,593,431	14,435,710	5,215,862	17,519,574	27,073,857	
		(3,845,368)			(2,364,198)			
		========						

6. GOODWILL ON CONSOLIDATION

	General Modaraba Services (Pvt.) Ltd.	General Modaraba Management (Pvt.) Ltd.	2000 Rupees	1999 Rupees
Amortized Opening Balance During the year	2,984,023 596,805	2,782,945 556,589 556,589	5,766,968 556,589 1,153,394	2,782,945 556,589
	(596,805)	(1,113,178)	(1,709,983)	(556,589)
	2,387,218 ======	1,669,767	4,056,985	2,226,356

=	=======		========	
			2000	1999
			Rupees	Rupees
7. INVESTMENT IN ASSOCIATES	S			
Pakistan Venture Capital Limited		7.1	34,634,243	33,335,281
Guardian Leasing Modaraba		7.2	15,915,862	14,265,895
First General Leasing Modaraba		7.3	4,927,500	
			55,477,605	47,601,176
7.1 Pakistan Venture Capital Limite	ed			
Value of Investment Negative Goodwill			35,545,089	34,772,953
At the time of Acquisition Amortized			3,564,478	3,564,478
Opening Balance			2,126,806	
During the year			526,826	2,126,806
			(2,653,632)	
			910,846	1,437,672

34,634,243	33,335,281

7.1.1 The Company holds 30% shares in the equity of Pakistan Venture Capital Limited 3,000,000 shares of Rs. 10 each (1999: 3,000,000). The market value of this investment is Rs. 15,000,000. Net assets value as at June 30, 2000 is Rs.35.55 million (1999: Rs. 34.77 million).

7.2 The Company holds 20% certificates in the equity of Guardian Leasing Modaraba 2,000,000 certificates of Rs. 10/- each (1999: 2,000,000). The market value of this investment is Rs. 3,800,000. Net assets value as at June 30, 2000 is Rs.15.91 million. (1999: Rs. 14.07 million). 7.3 The Company holds 20% certificates in the equity of First General Leasing Modaraba 1,125,000 certificates of Rs. 10 each. The market value of this investment is Rs. 1,968,750. Net assets value as at June 30, 2000 is Rs.4.927 million.

		2000	1999
		Rupees	Rupees
8. SHORT TERM INVESTMENTS			
Shares & Securities	8.1	95,534,195	29,951,278
Federal Investments Bonds		4,000,000	4,000,000
US Dollar Bonds		115,911,357	115,911,357
Euro Bonds		6,093,470	
Certificates of Investment		10,000,000	
Placements and Deposits		66,662,589	40,034,289
		298,201,611	189,896,924

8.1 Marketable securities

			CO	ST
	No. of Shares/C	No. of Shares/Certificates		1999
Quoted	2000	1999	Rupees	Rupees
Shares/Certificates				
Adamjee Insurance Company Ltd.	252	36,252	15,520	2,578,500
Glaxco Wellcome Pakistan Ltd.	2,000	2,000	80,500	80,500
ICI Pakistan Ltd.	336,250	6,250	5,046,600	119,766
Hub Power Company Ltd.	115,000	5,000	1,699,530	67,984
KASB Premier Fund Ltd.	50,000	50,000	500,000	500,000
Pakistan State Oil Company Ltd.	5,122	4,269	894,441	1,123,182
Pakistan Telecommunication Co. Ltd.	5,000	5,000	164,259	155,750
Saadi Cement Ltd.	2,500,000	2,500,000	12,500,000	12,500,000
Engro Chemicals Ltd.	32,020	5,520	2,526,664	524,000
Sui Southern Gas Company Ltd.	155,939	5,285	2,541,251	133,230
Bank A1-Habib Ltd.	10,929	9,108	204,923	204,923
First Imrooz Modaraba	500	500	10,600	10,600
B.R.R. International Modaraba				
(Formerly BRR 2nd Modaraba)	2,000	2,000	10,260	10,260
Dawood Hercules Ltd.	1200	1,200	92,500	92,500
25th I.C.P. SEMF Mutual Fund	7,500	7,500	105,576	191,325
Dewan Farooq Motors Ltd.	400,000		4,000,000	
Ibrahim Fibres Ltd.	50,000		720,000	
Dhan Fibres Ltd.	100,000		1,050,000	
D.G.Khan Cement	60,000		480,000	
Fauji Fertilizers Ltd.	12,000	500	492,225	39,700
National Refinery Ltd.	28,000		1,195,600	
First Grindlays Modaraba	1,080	1,080	30,250	30,250
Second Prudential Modaraba	2,057	2,057	13,260	13,260
First Habib Bank Modaraba	87	87	755	755
Schon Modaraba	850	850	9,067	9,067
First General Leasing Modaraba	106,300	108,300	890,187	906,660
Marl Gas Co. Ltd.	1,250	1,250	38,000	38,000

Pakistan Venture Capital Ltd.	2,000	2,000	47,400	47,400
Baluchistan Wheels Ltd.	125	125	5,330	5,330
Balance C/f			35,364,698	19,382,942
Balance b/f			35,364,698	19,382,942
First Leasing Corp. Ltd.	1,000	1,000	33,660	33,660
Din Textile Mills Ltd.	100	100	976	976
Salfi Textile Mills Ltd.	4,200	4,200	651	651
Guardian Leasing Modaraba	6,500		9,880	
Crescent Board Limited	5,000	5,000	35,829	35,829
Wah Noble Chemicals Limited	3,000	3,000	74,984	74,984
Term Finance Certificates (TFCs)				
Saudi Pak Leasing Company Ltd.	100	100	7,500,000	10,000,000
Dewan Salman Fibres Ltd.	55	55	9,996,000	10,000,000
National Development Leasing Corp.	100		9,998,000	
Pakistan Ind. Leasing Corporation	100		9,998,000	
Sigma Leasing Corp. Ltd.	100		10,000,000	
Paramount Leasing Ltd.	100		10,000,000	
			93,012,678	39,529,042
Provision for diminution in value of investments				
Opening balance			(9,822,390)	(12,071,820)
Reversal during the year			1,743,907	3,033,334
			(8,078,483)	(9,038,486)
			84,934,195	30,490,556
Unquoted Shares				
Image Graphics Solution (Private) Limited				
Chief Executive - Mr. Tariq Mian			600,000	600,000
Term Finance Certificate				
Dewan Salman Fibres Ltd			10,000,000	
			95,534,195	31,090,556

Market value of quoted shares/certificates is Rs. 27,442,195/- (1999 - Rs. 9,254,034/-) and breakup value of unquoted shares is Rs. 10/- each (1999 - Rs. 10/- each). Face value of shares/certificates are Rs. 10/- each.

The amount of TFCs represent redeemed value till year-end, these TFCs are redeemed semi-annually and earn expected profit ranging from Rs. 0.4384 to Rs. 0.5205 per Rs. 1,000 per day. Market value of quoted TFCs is Rs. 61,566,118/- (1999: Rs. 20,000,000/-). The TFCs of Sigma Leasing Corp. Ltd and Paramount Leasing Limited were in the process of listing at June 30, 2000 therefore their face value have been taken as market value.

9. ADVANCES, DEPOSITS AND PREPAYMENTS

Current Portion of Long Term Loans	239,668	211,798
Advance Income Tax	2,790,570	4,030,396
Advance for Purchase of Shares		573,750
Deposits	41,000	41,000
Prepayments	1,550,376	827,480
Others	153,000	565,311
	4,774,614	6,249,735

10. OTHER RECEIVABLES		
Considered Good	100.041	10.210.700
Receivable against Sale of Securities Accrued Profit/Return	182,261	19,219,560
Dividend	10,379,954	5,609,889 49,436
Income Tax Refundable	1,002,866	899,333
Receivables Against Lease Termination	2,161,602	
Others	2,646,088	1,519,809
	16,372,770	
11. CASH AND BANK BALANCES		
Cash in Hand		
Local Currency	26,776	33,056
Foreign Currency	355,098	134,649
Cheque in Transit		107,027,788
Cash with Banks		
In Deposit Accounts (11. I)	7,769,503	
In Current Accounts	696,641	4,011,059
	8,848,018 ======	111,206,552
11.1 Includes Rs.234,260/- (1999 - Rs.250,000/-) deposited with State bank of		
required under Prudential Regulations of State Bank of Pakistan.		
12. RETURN ON DEPOSITS AND INVESTMENTS		
Return on Short Term Investments	30,125,915	8,405,723
Profit on PLS Accounts Bank Deposits (Net of Zakat)	82,012	69,246
Dividend	172,125	277,404
	30,380,052	8,752,373
14. A DAMINICAD AMION AND ODED AMINIC EXPENSES		
13. ADMINISTRATION AND OPERATING EXPENSES Solories and Panefits (12.1)	0 172 610	9 702 449
Salaries and Benefits (13.1) Directors' Meeting Fees	9,172,619 4,500	8,702,448 7,000
Rent, Rates and Taxes	677,046	512,202
Insurance	748,693	915,335
Legal, Professional and Consultancy	2,290,777	1,807,262
Travelling and Conveyance	2,251,001	1,008,116
Postage and Telephone	1,033,581	967,426
Utilities	450,884	278,301
Printing and Stationery	731,464	422,668
Vehicles Running and Maintenance	1,212,182	836,597
Computerisation	208,157	130,460
Entertainment	481,724	472,266
Advertisement	66,640	141,604
Repairs and Maintenance	625,355	332,790
Auditors Remuneration (13.2)	269,500	184,900
Shares Department Credit Rating	250,000 304,000	342,180 100,000
Depreciation Depreciation	5,200,545	5,505,186
Fees and Subscription	613,987	447,340
Commission and Brokerage	357,286	383,537
Bad debts written off		4,000
Donation (13.3)	118,550	95,500
Zakat		1,215
Others	114,579	46,354

	27,183,070	23,644,687
13.1 Salaries and benefits include Rs.1,142,485 (1999: Rs. 667,819/-) in resp 13.2 Auditors Remuneration	ect of retirement benefits.	=======
Statutory Audit	120,000	95,000
Tax and Other Consultancy	123,000	55,000
Special Audit	20,000	20,000
Out of Pocket	6,500	14,900
	269,500	184,900
13.3 None of the directors or their spouse had any interest in the donees fund		

14. FINANCIAL CHARGES

- 1/ (((((
Mark-up / Return on		
Redeemable Capital	4,836,425	12,123,723
Long Term Loans	45,334,061	13,352,747
Long Term Certificates of Investment	2,841,970	931,523
Short Term Borrowings	52,555,179	56,664,222
Short Term Certificates of Investment	10,728,745	15,588,319
Financial Charges on Lease Liability	9,565	62,754
Forward Cover Fee	13,390,894	886,231
Exchange Loss		18,883
Documentation, Project Examination, Guarantee		
Commission and Bank Charges	3,463,175	255,493
	133,160,014	99,883,895

15. EARNING PER SHARE

There is no effect of dilution on the earning per share of the Company which	is based	l on:	
Profit before Taxation	Rs.	42,914,876	39,513,379
Profit after Taxation	Rs.	32,335,310	24,160,408
Weighted Average Number of Ordinary Shares		25,000,000	25,000,000
Earning per Share - Pre Tax	Rs.	1.72	1.58
Earning per Share - Post Tax	Rs.	1.29	0.97

16. INTEREST RATE RISK MANAGEMENT

Interest rate risk arises from the possibility when changes in interest rates affect the value of assets and liabilities. The Company is exposed to interest rate risk as a result of mismatches or gaps in the amounts of assets and liabilities that mature or reprice in a given period. The Company manages this risk by matching the repricing of assets and liabilities.

The Company's exposure to interest rate risk on its financial assets and liabilities are summarized as follows:

	Less than one month	One month to one year	Over one yearRupees	Not exposed to interest rate risk	Total
ASSETS					
Tangible Fixed Assets				27,073,857	27,073,857
Goodwill				4,056,985	4,056,985
Net Investment in Lease Finance	54,560,888	374,727,623	552,449,860	136,053,681	1,117,792,052
Long Term Investments				55,477,605	55,477,605
Long Term Receivable			21,950,000		21,950,000
Long Term Loans	19,151	220,537	2,899,204		3,138,892
Long Term Deposit				300,000	300,000
Short Term Investments	30,276,875	172,390,541		95,534,195	298,201,611
Short Term Morabaha Finance		7,000,000			7,000,000
Advances Against Lease Commitments		2,850,000			2,850,000

Advances, Deposits and Prepayments				4,534,946	4,534,946
Other Receivables				16,372,770	16,372,770
Cash and Bank Balances	8,466,144			381,874	8,848,018
Rupees	93,323,058	557,188,701	577,299,064	339,785,913	1,567,596,736
CAPITAL AND LIABILITIES					
Capital and Reserves				313,102,932	313,102,932
Minority Interest				1,750,804	1,750,804
Provision for Lease Losses				27,050,000	27,050,000
Deferred Liabilities				38,592,973	38,592,973
Redeemable Capital		9,056,640	5,218,349		14,274,989
Long Term Loans	11,680,544	51,014,621	297,859,954		360,555,119
Certificates of Investment	15,000,000	50,000,000	37,100,000		102,100,000
Lease Deposits				136,053,681	136,053,681
Short Term Borrowings	165,000,000	332,966,052			497,966,052
Accrued Expenses and Other Liabilities				48,368,053	48,368,053
Taxation				2,782,133	2,782,133
Proposed Dividend		25,000,000			25,000,000
Rupees	191,680,544	468,037,313	340,178,303	567,700,576	1,567,596,736
On Balance Sheet Gap Rupees	(98,357,486)	89,151,388	237,120,761	(227,914,663)	
Total Interest Rate Sensitivity Gap Rupees	(98,357,486)	(9,206,098)	227,914,663		
	=========		=========	=======================================	

17. GENERAL

Figures have been rounded off nearest to Rupee.

Corresponding figures have been re-arranged wherever necessary for the purpose of comparison.

Rafique Dawood Chairman & Chief Executive Abdul Latif Uqaili Director