

## Sustainable Growth

## OOth

# quarterly report 

For the Period Ended March 31, 2013

The Pakistan General Insurance Company Limited



## Company Information

## Board of Directors

Ch. Manzoor Ahmed (Chairman) (PSP Retd.)
Ch. Zahoor Ahmed (Chief Executive Officer)
Nasir Ali (ACII)
Ghulam Mustafa
Raees-ud-Din
Dr. Mehmood ul Haq
Rehan Beg
Ather Zahoor
Muazzam Gul (FCA - Eng. \& Wales)
Chief Executive Officer
Ch. Zahoor Ahmed
Chief Financial Officer
Azhar Hafeez Ch.

## Chief Risk Officer

Nasir Ali (ACII)

## Company Secretary

Mazhar Zahoor

## Audit Committee

Rehan Beg (Chairman)
Dr. Mehmood-ul-Haq
Muazzam Gul (Secretary)

## Investment Committee

Muazzam Gul (Chairman)
Dr. Mehmood-ul-Haq
Athar Zahoor (Secretary)

## Human Resource Committee

Athar Zahoor (Chairman)
Ch. Manzoor Ahmed
Rehan Beg (Secretary)

## Underwriting Committee

Ch. Zahoor Ahmed (Chairman)
Zahid lqbal Zia
Zaheer Ahmed Khan (Secretary)

## Claims Committee

Ch. Ghulam Mustafa (Chairman)
Usman Ali
Mian Muhammad Iqbal (Secretary)

## Reinsurance and Coinsurance Committee

Nasir Ali (Chairman)
Muhammad Maqsood Peracha
Sajid Hussain (Secretary)

## Auditors

Rehman Sarfaraz Rahim Iqbal Rafiq Chartered
Accountants (A member firm of Russell Bedford)
Kamran \& Co. Chartered Accountants
(A member firm of INPACT Asia Pacific)

## Legal Advisers

M. Javed Iqbal (Advocate Supreme Court)

Ch. M. Maqsood (Advocate Supreme Court)

## IFS Rating

Rating Company: JCR - VIS and PACRA
Rating: A-
Outlook: Stable

## Share Registrar

Corplink (Private) Limited

## Tax Consultants

Kamran \& Co. Chartered Accountants

## Bankers

All Pakistani and international banks operating across Pakistan

## Registered \& Head Office

Cooperative Bank House, 5 Bank Square
Shahrah-e-Quaid-e-Azam
Lahore

## Contact

Tel.: +92(042) 3732-4404; 3722-3224
Fax: +92(042) 3723-0895; 3723-0634
Email: info@pgi.com.pk
Web: www.pgi.com.pk

## Directors' Report to the Shareholders

The Board of Directors of "The Pakistan General Insurance Company Limited" (the "Company") is pleased to present the un-audited condensed interim financial statements for the first quarter ended March 31, 2014.

During the period under review, despite difficult market situation, the Company has been able to maintain its operational performance. The net premium had increased by $12 \%$ from Rs. 37 million in 2013 to Rs. 41 million in 2014; however, the net claim expense had also been increased by $47 \%$ from Rs. 7 million in 2013 to Rs. 10 million in 2014 . In addition to the same, there is insignificant decrease in underwriting profits for the same period from Rs. 19 million in last year to Rs. 17 million in 2014. The period witnessed stock markets' recovery and the Company has also booked a gain of Rs. 0.286 million on account of fair value adjustments of the investments in equity instruments.

The Company is conscious of the macro economic challenges currently being faced by the economy but we hope that these will be addressed effectively, to enable establishment of an environment, conducive to the growth of the industry. We will continue to strive hard to sustain our performance in the coming months.

We are grateful to our business partners and all stakeholders for their continued patronage and the Company employees for their dedicated efforts.

For and on behalf of the Board


## Ch. Manzoor Ahmed

Chairman

Lahore: April 29, 2014

## Condensed Interim Balance Sheet

As at March 31, 2014 (Un-Auidted)

| Note | $\begin{gathered} \text { Un-audited } \\ \text { Mar 31, } 2014 \\ \text { Rupees } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Audited } \\ \text { Dec 31, } 2013 \\ \text { Rupees } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| EQUITY AND LIABILITIES |  |  |
| Share capital and reserves |  |  |
| Authorized share capital |  |  |
| 40,000,000 (December 31, 2013: 40,000,000) ordinary shares of Rs. 10 each | 400,000,000 | 400,000,000 |
| Issued, subscribed and paid-up share capital | 375,000,000 | 375,000,000 |
| Un-appropriated profit | 47,183,407 | 36,737,102 |
| General reserves | 115,000,000 | 115,000,000 |
|  | 537,183,407 | 526,737,102 |
| Surplus on revaluation of fixed assets and investment properties 6 | 10,064,764 | 10,135,149 |
| Underwriting provisions |  |  |
| Provision for outstanding claims (Including IBNR) | 46,231,002 | 49,670,324 |
| Provision for unearned premium | 152,179,591 | 165,325,294 |
| Additional provision for unexpired risks | 10,064,523 | 10,064,523 |
| Commission income unearned | 14,123,233 | 15,579,024 |
|  | 222,598,349 | 240,639,165 |
| Deferred liability |  |  |
| Deferred taxation | 6,672,424 | 6,710,323 |
| Creditors and accruals |  |  |
| Amounts due to other insurers / reinsurers | 4,198,154 | 5,806,153 |
| Accrued expenses | 2,403,262 | 2,745,510 |
| Taxation - provision less payments 7 | 5,758,539 | 5,785,366 |
| Other creditors | 8,164,547 | 8,620,946 |
| Current portion of liabilities against assets subject to finance lease 8 | 24,112 | 93,872 |
|  | 20,548,614 | 23,051,847 |
| Other liabilities |  |  |
| Liabilities against assets subject to finance lease 8 | - | - |
| Unclaimed dividends | 235,913 | 235,913 |
|  | 235,913 | 235,913 |
| Total liabilities | 250,055,300 | 270,637,248 |
| Total equity and liabilities | 797,303,471 | 807,509,499 |
| Contingencies and commitments 9 |  |  |

The annexed notes from 1 to 15 form an integral part of these condensed interim financial statements.


## Condensed Interim Balance Sheet

As at March 31, 2014 (Un-Auidted)


The annexed notes from 1 to 15 form an integral part of these condensed interim financial statements.


The Pakistan General Insurance Company Limited

## Condensed Interim Profit and Loss Account / <br> Statement of Comprehensive Income <br> For the First Quarter Ended March 31, 2014 (Un-Auidted)



The annexed notes from 1 to 15 form an integral part of these condensed interim financial statements.


06 The Pakistan General Insurance Company Limited

## Statement of Changes in Equity

For the First Quarter Ended March 31, 2104 (Un-Auidted)

|  | Share capital | Reserves |  | Total equity |
| :---: | :---: | :---: | :---: | :---: |
|  |  | General reserves | $\begin{gathered} \text { Un- } \\ \text { appropriated } \\ \text { profit } \\ \hline \end{gathered}$ |  |
|  | ------...-- | --- Rup | - |  |
| Balance as at December 31, 2012 | 300,000,000 | 190,000,000 | 9,152,858 | 499,152,858 |
| Total comprehensive income for the quarter ended March 31, 2013 |  |  |  |  |
| Profit for the quarter | - | - | 14,561,895 | 14,561,895 |
| Other comprehensive income for the quarter | - | - | 74,090 | 74,090 |
|  | - | - | 14,635,985 | 14,635,985 |
| Other transactions |  |  |  |  |
| Transferred to general reserves | - | 5,000,000 | (5,000,000) | - |
|  | - | 5,000,000 | $(5,000,000)$ | - |
| Balance as at March 31, 2013 | 300,000,000 | 195,000,000 | 18,788,843 | 513,788,843 |
| Total comprehensive income for the nine months period ended from April 1, 2013 to December 31, 2013 |  |  |  |  |
| Loss during the period | - | - | 12,725,992 | 12,725,992 |
| Other comprehensive income for the period | - | - | 222,267 | 222,267 |
|  | - | - | 12,948,259 | 12,948,259 |
| Other transactions |  |  |  |  |
| Distribution to owners - bonus shares | 75,000,000 | (75,000,000) | - | - |
| Transfers in reserves | - | (5,000,000) | 5,000,000 | - |
|  | 75,000,000 | $(80,000,000)$ | 5,000,000 | - |
| Balance as at December 31,2013 | 375,000,000 | 115,000,000 | 36,737,102 | 526,737,102 |
| Total comprehensive income for the quarter ended March 31, 2014 |  |  |  |  |
| Profit for the quarter | - | - | 10,375,920 | 10,375,920 |
| Other comprehensive income for the period | - | - | 70,385 | 70,385 |
|  | - | - | 10,446,305 | 10,446,305 |
| Balance as at March 31, 2014 | 375,000,000 | 115,000,000 | 47,183,407 | 537,183,407 |

The annexed notes from 1 to 15 form an integral part of these condensed interim financial statements.


The Pakistan General Insurance Company Limited

## Statement of Cash Flow

For the First Quarter Ended March 31, 2104 (Un-Auidted)

## Operating cash flows

a) Underwriting activities

Premiums received
Reinsurance premiums paid
Claims paid
Reinsurance and other recoveries received
Commissions paid
Commissions received
Net cash flow from underwriting activities
b) Other operating activities Income tax paid
General management expenses paid Loan repayments received / (paid) Other operating receipts / (payments) Net cash flow from other operating activities
Total cash flow from all operating activities (a+b)

## Investment activities

Profit / return received
Dividend received
Rental income
Acquisition of available for sale investments
Miscellaneous income
Total cash in flow from investing activities

## Financing Activities

Financial charges paid
Repayment of finance lease liabilities
Total cash (out) / in flow from financing activities
Net cash in flow from all activities
Cash at beginning of the period
Cash at end of the period
Reconciliation to Profit and Loss Account
Operating cash flows
Depreciation expense
Gain on remeasurement of investments
Finance cost
Investment income
Rental income
Dividend income
Other income
(Decrease) / Increase in assets other than cash
Decrease / (Increase) in liabilities
Profit after taxation as per profit and loss account

## Definition Of Cash

Cash for the purposes of the statement of cash flows consists of following -
Cash and other equivalents (Cash and stamps in hand)
Current and other accounts (Current accounts)
Deposits
Maturing within 12 months

540,65
34,361,05
67,200,00
37,500,000
104,700,000
139,601,707
Mar 31, 2013
Rupees

86,271,153
$(24,359,189)$
$(26,824,048)$
20,607,348
$(6,381,830)$ 5,065,970
54,379,404

| $(400,250)$ |
| ---: |
| $(17,225,296)$ |
| $(16,172)$ |
| $(1,760,017)$ |
| $(19,401,735)$ |
| $34,977,669$ |

2,158,696
19,545
2,036,595
$(25,223,556)$
5,687
(21,003,033)
$(92,563)$

| $(56,095)$ |
| ---: |
| 148,658$)$ |

13,825,978
$197,178,825$
$211,004,803$

109,622,175
139,601,707
211,004,803
34,977,669
$(2,915,140)$
225,665
$(92,563)$
2,158,696
2,036,595
19,545
5,687
$(34,202,373)$
$12,348,114$
$14,561,895$

456,245
52,040,558
$\begin{array}{r}128,508,000 \\ 30,000,000 \\ \hline\end{array}$
158,508,000
211,004,803

The annexed notes from 1 to 15 form an integral part of these condensed interim financial statements.

(Ather Zahoor)
Statement of Premiums
For the First Quarter Ended March 31, 2104 (Un-Auidted)
Business underwritten inside Pakistan

| Class | Premium |  |  |  | Reinsurance |  |  |  | Net premium revenue |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Written Unearned premium |  |  | Earned | Reinsurance premium ceded | Prepaid reinsurance premium ceded |  | Reinsurance expense | Janu | arch |
|  |  | Opening | Closing |  |  | Opening | Closing |  | 2014 | 2013 |

$\begin{array}{r}20,714,848 \\ \\ 9,026,573 \\ 2,133,461 \\ 4,868,551 \\ \hline 36,743,433 \\ \hline\end{array}$

(Ather Zahoor)
(Ghulam Mustafa)
Direct and facultative
Fire and property
Fire and property
damage Marine, aviation and transport Motor
Miscellaneous Total

Statement of Claims
For the First Quarter Ended March 31, 2104 (Un-Auidted)
Business underwritten inside Pakistan

| Class | Outstanding claims |  |  |  | Reinsurance |  |  |  | Net claims expenses |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Claims paid | Outstanding |  | Claims expense | Reinsurance and other recoveries received | Reinsurance and other recoveries in respect of outstanding claims |  | Reinsurance and other recoveries revenue |  |  |
|  |  | Opening | Closing |  |  | Opening | Closing |  | 2014 | 2013 |
|  |  |  |  |  | ---- Rupe | , |  |  |  |  |
| Direct and facultative |  |  |  |  |  |  |  |  |  |  |
| Fire and property damage | 13,877,000 | - | - | 13,877,000 | 6,358,924 | - | - | 6,358,924 | 7,518,076 | 2,990,339 |
| Marine, aviation and transport | 6,475,000 | 47,691,371 | 45,233,282 | 4,016,911 | 2,645,023 | 3,342,408 | 2,652,042 | 1,954,657 | 2,062,254 | 2,685,816 |
| Motor | 1,020,500 | 1,453,953 | 497,720 | 64,267 | - | - | - | - | 64,267 | 80,112 |
| Miscellaneous | 1,890,000 | 525,000 | 500,000 | 1,865,000 | 1,300,750 | 375,000 | 375,000 | 1,300,750 | 564,250 | 1,183,584 |
| Total | 23,262,500 | 49,670,324 | 46,231,002 | 19,823,178 | 10,304,697 | 3,717,408 | 3,027,042 | 9,614,331 | 10,208,847 | 6,939,851 |

The annexed notes from 1 to 15 form an integral part of these condensed interim financial statements.

Statement of Expenses
For the First Quarter Ended March 31, 2104 (Un-Auidted)
Business underwritten inside Pakistan

| Class | Commission |  |  |  | Other management expenses | Underwriting expenses | Commission from reinsurers | Net underwriting expenses January to March |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Paid or payable | Deferred |  | Ne expenses |  |  |  |  |  |
|  |  | Opening | Closing |  |  |  |  | 2014 | 2013 |





Direct and facultative
Fire and property

damage
Marine, aviation and
transport
Motor
Miscellaneous


Total
The annexed notes from 1 to 15 form an integral part of these condensed interim financial statements.

## Statement of Investment Income <br> For the First Quarter Ended March 31, 2104 (Un-Auidted)

|  | January to March |  |
| :---: | :---: | :---: |
|  | 2014 | 2013 |
|  | Rupees | Rupees |
| Income from non - trading investments |  |  |
| Available for sale |  |  |
| Dividend income | 21,568 | 19,545 |
| Held - to - maturity |  |  |
| Return on Defence Saving Certificates | 450,000 | 425,618 |
| Return on deposits and other securities | 2,334,487 | 2,008,943 |
| Gain on revaluation of available for sale investments - quoted | 286,547 | 225,665 |
| Investment related expenses | $(19,784)$ | $(25,865)$ |
| Net investment income | 3,072,818 | 2,653,906 |

The annexed notes from 1 to 15 form an integral part of these condensed interim financial statements.


## Selected Notes to the Condensed Interim Financial Statements For the First Quarter Ended March 31, 2104 (Un-auidted)

1 THE COMPANY AND ITS OPERATIONS
The Pakistan general Insurance Company Limited (the "Company") was incorporated as a public limited company on July 26, 1947 under Companies Act, 1913 (repealed Act now Companies Ordinance, 1984) and is listed on Karachi, Lahore and Islamabad Stock Exchanges in Pakistan on July 25, 1995. The Company is engaged in providing general insurance services in spheres of fire, marine, motor and miscellaneous. The registered office of the Company is situated at Cooperative Bank House, 5 Bank Square, Shahrah-e-Quaid-e-Azam, Lahore.

## 2 STATEMENT OF COMPLIANCE

These condensed interim financial statements are un-audited and being submitted to the shareholders in accordance with the listing regulations of the Karachi and Lahore Stock Exchanges, the approved accounting standards as applicable in Pakistan and the requirements of section 245 of the Companies Ordinance, 1984, the Insurance Ordinance, 2000 and SEC (Insurance) Rules, 2002.
Approved accounting standards comprise of such International Financial Reporting Standards ("IFRSs") as notified under the provisions of the Companies Ordinance, 1984. Wherever, the requirements of the Insurance Ordinance, 2000, the SEC (Insurance) Rules, 2002, the Companies Ordinance, 1984 or directives issued by the Securities and Exchange Commission of Pakistan differ with the requirements of these standards, the requirements of the Insurance Ordinance, 2000, the SEC (Insurance) Rules, 2002, the Companies Ordinance, 1984 or the requirements of the said directives take precedence. However, the disclosures made in these condensed interim financial statements, have been limited based on the requirements of IAS 34, Interim Financial Reporting and in accordance with the formant prescribed under SEC (Insurance) Rules, 2002.

## 3 BASIS OF MEASUREMENT

These condensed interim financial statements have been prepared under the historical cost convention.

## 4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation followed in the preparation of these condensed interim financial information are same as those applied in preparing the most recent annual financial statements of the Company for the year ended December 31, 2013.

## 5 PREMIUM DEFICIENCY RESERVE

The Company maintains a provision in respect of premium deficiency reserve to meet expected future liability after reinsurance from claims and other expenses including reinsurance expense, commission and other underwriting expenses, expected to be incurred after balance sheet date in respect of policies in that class of business enforced at balance sheet date. The movement in the premium deficiency reserve is recorded as an expense / income in the statement of comprehensive income for the period.

6 SURPLUS ON REVALUATION OF FIXED ASSETS AND INVESTMENT PROPERTIES
Balance at beginning of the period / year

| Un-audited <br> Mar 31, 2014 <br> Rupees | Audited <br> Dec 31, 2013 <br> Rupees |
| ---: | ---: |
| $10,135,149$ | $10,431,506$ |
| $(70,385)$ | $(296,357)$ <br> $10,064,764$ |

6.1 The latest revaluation of freehold land, building on freehold land and investment properties was carried by $\mathrm{M} / \mathrm{s}$. Muhammad Siddique Associates on December 31, 2013. The basis used for revaluation is current market value.
6.2 Depreciation effect for the current period has been adjusted against revaluation surplus as permitted under section 235(2) of the Companies Ordinance, 1984.

## Selected Notes to the Condensed Interim Financial Statements For the First Quarter Ended March 31, 2104 (Un-auidted)

## 7 TAXATION - PROVISION LESS PAYMENTS

Balance at the beginning of the period / year
Less: Charge for the period / year Prior periods taxation
Add: Paid / Deducted during the period / year

| Un-audited <br> Mar 31, 2014 <br> Rupees | Audited <br> Dec 31, 2013 <br> Rupees |
| ---: | ---: |
|  |  |
| $5,785,366$ | $18,616,569$ |
| 206,622 | $5,704,560$ |
| - | $(16,473,425)$ |
| $(233,449)$ | $(2,062,338)$ |
| $5,758,539$ | $5,785,366$ |

7.1 Provision in respect of taxation, for the period under review, is estimated only and final liability will be determined on the basis of annual results.

## 8 LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE

The reconciliation of minimum lease payments with the net present value of the obligation is as under:

Not later than 1 year
Later than 1 year but not later than 5 years Total minimum lease payments
Less: Finance charge allocated to future years Present value of minimum lease payments
Less: Current portion shown in current liabilities

| Minimum lease payments (MLPs) | Present Value of MLPs | Minimum lease payments (MLPs) | Present Value of MLPs |
| :---: | :---: | :---: | :---: |
| March 31 | 2014 | December 31, 2013 |  |
| 24,553 | 24,112 | 98,211 | 93,872 |
| - | - | - | - |
| 24,553 | 24,112 | 98,211 | 93,872 |
| (441) | - | $(4,339)$ | - |
| 24,112 | 24,112 | 93,872 | 93,872 |
| $(24,112)$ | $(24,112)$ | $(93,872)$ | $(93,872)$ |
| - | - | - | - |

8.1 The Company has entered into lease agreements with various leasing companies / financial institutions for vehicles. These agreements will expire in 2014.

9 CONTINGENCIES AND COMMITMENTS
There have been no significant changes in contingencies and commitments as disclosed in the annual financial statements of the Company for the year ended December 31, 2013.

10 INVESTMENTS
Held-to-maturity
Available for sale
Marketable securities
Less: Provision for impairment in value of investments
Loans and receivables (Investment in Blomfield School)

## 11 FIXED ASSETS

Carrying amount at beginning of the period / year
Additions during the period / year

- note 11.1

Depreciation charge for the period / year
Carrying amount at end of the period / year

### 11.1 Additions during the period / year

Office equipment

| Un-audited Mar 31, 2014 Rupees | $\begin{gathered} \text { Audited } \\ \text { Dec 31, } 2013 \\ \text { Rupees } \\ \hline \end{gathered}$ |
| :---: | :---: |
| 19,395,199 | 19,145,199 |
| $\begin{array}{r} 19,492,242 \\ (797,986) \\ \hline \end{array}$ | $\begin{aligned} & 19,492,242 \\ & (1,084,533) \\ & \hline \end{aligned}$ |
| 18,694,256 | 18,407,709 |
| 45,000,000 | 45,000,000 |
| 83,089,455 | 82,552,908 |
| $\begin{array}{r} 73,765,468 \\ 4,937,000 \\ (1,454,096) \\ \hline \end{array}$ | $\begin{array}{r} 77,538,308 \\ 2,120,625 \\ (5,893,465) \\ \hline \end{array}$ |
| 77,248,372 | 73,765,468 |
| Un-audited Mar 31, 2014 Rupees | Audited Dec 31, 2013 Rupees |
| - | 46,200 |
| - | 22,425 |
| 4,937,000 | 2,052,000 |
| 4,937,000 | 2,120,625 |

## Selected Notes to the Condensed Interim Financial Statements For the First Quarter Ended March 31, 2104 (Un-auidted)

12 TRANSACTIONS WITH RELATED PARTIES / ASSOCIATED UNDERTAKINGS
The related parties comprise holding company, subsidiaries and associated undertakings, other related group companies, directors of the Company, key management personnel and post employment benefit plans. The Company in the normal course of business carries out transactions with various related parties. The Company during the period have no significant transaction with related parties.

13 SEGMENT REPORTING
Class of business wise revenue and results have been disclosed in the statement of premium and profit and loss account, respectively, prepared in accordance with the requirement of Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002.

14 DATE OF AUTHORIZATION FOR ISSUE
These financial statements were authorized for issue by the Board of Directors of the Company on April 29, 2014.

15 GENERAL
15.1 Corresponding figures have been rearranged, wherever necessary for the purpose of comparison.
15.2 Figures in these condensed interim financial statements have been rounded off to the nearest rupee.



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Fax: +92-42-37230895, 37230634
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