Quarterly Accounts September, 2010

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BANNU WOOLLEN MILLS LIMITED COMPANY'S PROFILE

BOARD OF DIRECTORS MR. RAZA KULI KHAN KHATTAK

Chairman

MRS. SHAHNAZ SAJJAD AHMAD Chief Executive

LT. GEN. (RETD) ALI KULI KHAN KHATTAK

MR. AHMED KULI KHAN KHATTAK MR. MUSHTAQ AHMED KHAN, FCA

MRS. ZEB GOHAR AYUB DR. SHAHEEN KULI KHAN

MR. MANZOOR AHMED SHEIKH (NIT)

MR. SHER ALI KHAN, (SLIC)

AUDIT COMMITTEE LT. GEN. (RETD) ALI KULI KHAN KHATTAK Chairman MR. AHMAD KULI KHAN KHATTAK Member

MR. MUSHTAQ AHMAD KHAN, FCA Member

MR. AMIN-UR-RASHEED COMPANY SECRETARY

B.COM (HONS) FICS

General Manager Corporate Affairs

CHIEF FINANCIAL OFFICER MR. A. R. TAHIR

Sr. General Manager (F&C)

INTERNAL AUDITOR MR. KALIM ASLAM

M/S. HAMEED CHAUDHRI & CO **AUDITORS**

Chartered Accountants

BANKERS NATIONAL BANK OF PAKISTAN

BANK ALFALAH LTD

LEGAL ADVISER M/S HASSAN & HASSAN, Advocates

PAAF Building, 1-D, Kashmir/ Egerton Road, Lahore

Phone 042-36360800-03

TAX CONSULTANT M. NAWAZ KHAN & CO

1-Ground Floor, Farrah Centre, 2 Mozang Road, Lahore

Phone 042-37323509

REGISTRARS & SHARES

MANAGEMENT & REGISTRATION SERVICES (PVT) LIMITED. REGISTRATION OFFICE

BUSINESS EXECUTIVE CENTRE, F/17/3, BLOCK 8.

CLIFTON, KARACHI

Phone 021-35369174, 35375127-29

Fax. 021-35820325

E-Mail registrationservice@live.co.uk

BANNU WOOLLEN MILLS LTD REGISTERED OFFICE

HABIBABAD, KOHAT

Tel. (0922) 510063 - 510064 - 510494

Fax. (0922) 510474

E-Mail janana@brain.net.pk Web Site " www.jdm.com.pk "

MILLS D.I.KHAN ROAD, BANNU

Tel. (0928) 613151, 613250 Fax (0928) 611450

E-Mail bwmltd@brain.net.pk bannuwoollen@yahoo.com

Web Site " www.bwm.com.pk "

BANNU WOOLLEN MILLS LIMITED

DIRECTORS' REPORT TO THE MEMBERS FOR THE 1ST QUARTER ENDED 30 SEPTEMBER, 2010 (UN-AUDITED)

The Company's Board of Directors is pleased to present the un-audited financial statements and the Directors report for the 1st quarter ended 30 September, 2010.

The Company's performance in the woke of flood ravaged economy worsening law & order condition & persistent load shedding is considered satisfactory during the period ended 30 September, 2010 as compared to corresponding period. Financial results are summarized as under:-

		1st Quarter ended	
	[30-09-2010	30-09-2009
	[Rupees in	thousand
Net Sales		227,777	114,928
Cost of Sales		141,759	80,471
Gross profit		86,018	34,457
Operating profit less Finance cost		56,011	18,010
Profit (loss) after taxation		54,170	11,307
Earnings (loss) per share	Rs.	7.12	1.49
	-	·	

- Gross profit percentage for the 1st quarter ended 30-09-2010 has improved from 29.98% to 37.76% over the corresponding period.
- 2) Cost of sales has increased by Rs. 58.533 million (72.74 %) due to comprises Rs.16.171 (m) in prices of imported wool & yarn, Rs. 0.368(m) in power & fuel, Rs. 0.249(m) in dyes / chemicals. Rs.5.003(m) increase in salary, wages & benefits (including Rs. 2.209(m) wages,& Rs. 1.319 (m) due to higher provision of gratuity) and Rs. 36.283 (m) inventory adjustment.
- 3) Administrative expenses increase of Rs. 3.170 (m) comprises increase of Rs. 3.443 (m) in salary, wages & benefits (including C.E salary & benefits, Rs.0.642(m), Rs. 2.508(m) G.D.F salary and benefits, Rs.0.781(m) in provision for gratuity, decrease in branch office expense Rs.0.442 (m) with decline in other expense heads.
- 4) Increase of Rs.0.682 (m) in finance cost is due to capital investment of Rs. 33.895 (m) in plant and machinery from retained earnings in the previous year, causing higher utilization of cash finance facilities
- 5) Increase of Rs. 143.768 (m) (not yet due for payment) in books debts is due to higher sales. Recovery of book debts is considered satisfactory, civil suit has been decreed in Company's favour and now its execution is in progress.
- Earnings (loss) per share has increased from Rs. 1.49 to Rs. 7.45 for the current period ended on 30-09-2010.

7) Future outlook:-

Dated: 30 October, 2010

Closures due to law and order situation in the country in general, in KPK and our area in particular, frequent imposition of curfews, unscheduled power outage, depreciation of Pak rupee vs US dollar and unprecedented increase in imported wool prices, are likely to effect the results of the next period, if the prevailing situation does not improve to betterment.

Your Directors wish to record their appreciation for the efforts made by the workers, staff and executives towards achieving above performance in extremely difficult & highly volatile conditions, absorbing effects of load shedding and recessionary trend of ongoing crises of the national economy.

For & on behalf of the board of directors

RAZA KULI KHAN KHATTAK

BANNU WOOLLEN MILLS LIMITED

CONDENSED INTERIM BALANCE SHEET AS AT 30 SEPTEMBER, 2010

Note	Un-audited 30 Sept., 2010 (Rupees in	30 June, 2010	No	Un-audited 30 Sept., 2010 te (Rupees ir	30 June, 2010
EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES		,	ASSETS NON-CURRENT ASSETS Property, plant and		,
Authorised capital 10,000,000 ordinary			equipment 5	460,276	464,172
shares of Rs.10 each	100,000	100,000	Investments in Associated Companies	92,812	92,812
Issued, subscribed and paid-up capital	76,050	76,050			22,412
Reserves	137,400	137,400	Security deposits	2,809	2,809
Unappropriated profit	240,777	201,304	CURRENT ASSETS	555,897	559,793
SURPLUS ON REVALUATION	454,227	414,754	Stores and spares	22,478	21,279
OF PROPERTY, PLANT AND EQUIPMENT	238,356	238,868	Stock-in-trade	183,936	265,674
NON-CURRENT LIABILITIES		,	Trade debts	184,749	40,981
Liabilities against assets subject to finance lease	61	238	Advances to employees - unsecured, considered good	1,738	608
Staff retirement benefits - gratuity	37,093	33,514	Advance payments	155	17
Deferred taxation	65,707	65,005	Trade deposits and prepayments	3,176	1,169
CURRENT LIABILITIES	102,861	98,757	Sales tax refundable	7,243	6,410
Current portion of liabilities against assets subject to finance lease	1,353	1,536	Due from Associated Companies	254	284
Short term finances	116,072	92,422	Income tax refundable, advance tax and tax deducted at source	17,329	16,373
Trade and other payables	62,064	65,416	Cash and bank balances	1,926	1,974
Taxation	3,948	2,809	Casii aliu balik balalices	422,984	354,769
CONTINGENCIES AND COMMITMENTS 4	183,437	162,183		422,304	30 4 ,103
	978,881	914,562		978,881	914,562

The annexed notes form an integral part of this condensed interim financial information.

Shahnaz Sajjad Ahmad Chief Executive

Mushtaq Ahmad Khan, FCA
Director

BANNU WOOLLEN MILLS LIMITED

CONDENSED INTERIM PROFIT AND LOSS ACCOUNT FOR THE 1ST QUARTER ENDED 30 SEPTEMBER, 2010

	Unaudited			
	J	July - September		
	2010		2009	
	(Rup	ees in thous	and)	
Sales	228,293		115,236	
Less Discount	516		308	
Sales - net	227,777		114,928	
Cost of sales	141,759		80,471	
Gross profit	86,018	37.76%	34,457	
Distribution cost	9,179	4.03%	4,790	
Administrative expenses	10,059	4.42%	6,864	
Others operating expenses	5,822	2.56%	1,463	
Other operating income	(340)	-0.15%	(1,260)	
	24,720		11,857	
	61,298	26.91%	22,600	
Financial cost	5,287	2.32%	4,590	
Profit / (Loss) before taxation	56,011		18,010	
Taxation				
- current	1,139		575	
- deferred	702		6,127	
	1,841	0.81%	6,702	
Profit after taxation	54,170		11,308	
	Rupees			
Basic earnings per share	7.12	•	1.49	

- The annexed notes form an integral part of this condensed interim financial information.
- Appropriations have been reflected in the statement of changes in equity.

Shahnaz Sajjad Ahmad Chief Executive

Mushtaq Ahmad Khan, FCA
Director

BANNU WOOLLEN MILLS LIMITED

CONDENSED INTERIM CASH FLOW STATEMENT FOR THE 1ST QUARTER ENDED 30 SEPTEMBER, 2010

	1st Quarter ended	
	30 Sept.	30 Sept.
	2010 (Rupees in	2009 thousand)
CASH FLOW FROM OPERATING ACTIVITIES	(Ixupees III	uiousaiiuj
Profit for the period - before taxation and share of profit / (loss) and		
impairment loss on investments in Associated Companies	56,011	18,010
Adjustments for non-cash charges and other items:		
Depreciation	3,588	3,736
Unclaimed balances written-back	0	(44)
Gain on disposal of operating fixed assets	(119)	(270)
Provision for obsolete stores and spares	500	0
Staff retirement benefits - gratuity (net)	5,287	467
Mark-up on bank deposits and Associated Companies' balances	3,579	(856)
Finance cost Workers' welfare fund	(178)	4,590
CASH INFLOW FROM OPERATING ACTIVITIES	1,178	22
- Before working capital changes	69,846	25,655
(Increase) / decrease in current assets	00,040	20,000
Stores and spares	(1,698)	662
Stock-in-trade	81,738	19,115
Trade debts	(143,768)	(60,217)
Advances to employees	(1,130)	(548)
Advance payments	(138)	443
Trade deposits and prepayments	(2,007)	(1,951)
Sales tax refundable	(833)	(131)
Due from Associated Companies	30	1,674
Increase in trade and other payables	(4,529)	(6,896)
CACH INCLOSE CROSS OPERATING ACTIVITIES. Defens to refer	(72,335)	(47,849)
CASH INFLOW FROM OPERATING ACTIVITIES - Before taxation	(2,489)	(22,194)
Taxes paid Security deposits	(056)	(1,583)
	(956)	
NET CASH INFLOW FROM OPERATING ACTIVITIES	(3,445)	(23,777)
CASH FLOW FROM INVESTING ACTIVITIES	(07.4)	(4.000)
Fixed capital expenditure	(974)	(1,903)
Sale proceeds of operating fixed assets Mark-up received on bank deposits / Associated Companies' balances	1,400 178	405 640
·		
NET CASH OUTFLOW FROM INVESTING ACTIVITIES	604	(858)
CASH FLOW FROM FINANCING ACTIVITIES	(0.00)	00.500
Lease finances - net Short term finances - net	(360)	32,590
Dividends	23,650 (15,210)	(738)
Finance cost paid	(5,287)	(4,590)
NET CASH OUTFLOW FROM FINANCING ACTIVITIES	التنا	
	2,793	27,262
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS CASH AND CASH EQUIVALENTS - At the beginning of the period	(48)	2,627 765
	1,974	
CASH AND CASH EQUIVALENTS - At the end of the period	1,926	3,392

The annexed notes form an integral part of this condensed interim financial information.

Shahnaz Sajjad Ahmad Chief Executive

Mushtaq Ahmad Khan, FCA
Director

BANNU WOOLLEN MILLS LIMITED

STATEMENT OF CHANGES IN EQUITY FOR THE 1ST QUARTER ENDED 30 SEPTEMBER, 2010

Reserves

		INCOCI VCO		Unappro-		
	Share capital	Capital reserve	General reserve	Sub-total	priated profit	Total
			Rι	pees		
Balance as at 30 June, 2009 - as restated	76,050	19,445	117,955	137,400	99,060	312,510
Profit for the Quarter ended 30 September, 2009					11,308	11,308
Transfer from surplus on revaluation of property, plant & equipment on account of - incremental depreciation for the period - net of deferred taxation					540	540
Balance as at 30 September, 2009	76,050	19,445	117,955	137,400	110,908	324,358
Profit for the period of nine months ended 30 June, 2010 Transfer from surplus on					76,044	76,044
revaluation of property, plant & equipment on account of - incremental depreciation for the period - net of deferred taxation					1,620	1,620
Effect of items directly credited in equity by the associate					12,732	12,732
Balance as at 30 June, 2010	76,050	19,445	117,955	137,400	201,304	414,754
Proposed final dividend 20 % Profit for the Quarter ended					(15,210)	(15,210)
30 September, 2010					54,170	54,170
Transfer from surplus on revaluation of property, plant & equipment on account of - incremental depreciation for the						
period - net of deferred taxation					513	513
Balance as at 30 September, 2010	76,050	19,445	117,955	137,400	240,777	454,227

The annexed notes form an integral part of these financial statements.

Shahnaz Sajjad Ahmad
Chief Executive

Mushtaq Ahmad Khan, FCA
Director

BANNU WOOLLEN MILLS LIMITED

NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE 1ST QUARTER ENDED 30 SEPTEMBER, 2010 (UN-AUDITED)

1. CORPORATE INFORMATION

Bannu Woollen Mills Limited (the Company) was incorporated in Pakistan as a Public Company in the year 1960 and its shares are quoted on Karachi and Islamabad Stock Exchanges. It is principally engaged in manufacture and sale of woollen yarn, cloth and blankets. The Company's registered office is located at Habibabad. Kohat and its Mills are located at D.I.Khan Road. Bannu.

2. BASIS OF PREPARATION

This condensed interim financial information is un-audited; it has been prepared and is being submitted to the members in accordance with section 245 of the Companies Ordinance, 1984 and International Accounting Standard (IAS) 34 (Interim Financial Reporting). The figures for the 1st quarter ended 30 September, 2010 have, however, been subjected to limited scope review by the external Auditors as required by the Code of Corporate Governance. This condensed interim financial information does not include all the information required for annual financial statements and therefore should be read in conjunction with the annual published financial statements of the Company for the year ended 30 June, 2010.

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation of balances adopted in the preparation of this condensed interim financial information are the same as those applied in preparation of the annual published financial statements of the Company for the year ended 30 June, 2009 except for the changes mentioned below:

3.1 IAS 1 (Revised) - (Presentation of Financial Statements). The revised standard prohibits the presentation of items of income and expenses (that is, 'non-owner changes in equity') in the statement of changes in equity, requiring 'non-owner changes in equity' to be presented separately from 'owner changes in equity'. All 'non-owner changes in equity' are required to be shown in a performance statement. Companies can choose whether to present one performance statement (the statement of comprehensive income) or two statements (profit and loss account and statement of comprehensive income).

The Company has preferred to present two statements; a profit and loss account and a statement of comprehensive income. The interim financial information has been prepared under the revised disclosure requirements.

- 3.2 In addition to above, following amendments to standards are mandatory for the first time for financial year beginning on 01 July, 2010 and are also relevant to the Company. The adoption of these amendments does not have significant impact on the condensed interim financial information of the Company.
 - IAS 23 (Amendment) Borrowing Costs
 - IAS 28 (Amendment) Investment in Associates
 - IAS 36 (Amendment) Impairment of Assets
 - IAS 39 (Amendment) Financial Instruments: Recognition and Measurement

There are other amendments to the approved accounting standards and interpretations that are mandatory for accounting periods beginning on or after 01 July, 2010 but are considered not to be relevant or to have any significant effect on the Company's operations and are therefore not detailed in the condensed interim financial information.

4. CONTINGENCIES AND COMMITMENTS

- 4.1 There has been no significant change in the status of contingencies as reported in the preceding published annual financial statements of the Company for the year ended 30 June, 2010.
- 4.2 Commitments for irrevocable letters of credit outstanding as at 30 Sept., 2010 aggregated Rs. 22.849 million (30 June, 2010: Rs. 15.211 million).

5.	PROPE	ERTY, PLANT AND EQUIPMENT	Note	Un-audited 1st Quarter ended 30 Sept., 2010 (Rupees in t	Audited Year ended 30 June, 2010
	Operati	ing fixed assets - tangible	5.1	459,451	461,878
	-	work-in-progress - at cost	5.2	825	2,294
				460,276	464,172
	5.1	Operating fixed assets			
		Opening book value		461,878	440,874
		Additions during the period / year:		,	,
		Owned: - buildings on freehold land		0][1,336
				898	35,104
		- plant and machinery			
		- electric fittings		27	0
		- computers		0	27
		- vehicles		1,517	0
				2,442	36,467
		Book value of vehicles transferred: - in to owned assets		0	1,262
		- from leased assets		0	(1,262)
		Book value of assets disposed-off during the peri-	od / voor	(1,282)	(220)
			ou / year		, ,
		Depreciation charge for the period / year Closing book value		(3,587) 459,451	(15,243) 461,878
				439,431	401,070
	5.2	Capital work-in-progress Plant and machinery - cost		825	824
		Advance payments - Car		0	1,470
				825	2,294
ò.	INVES	TMENTS IN ASSOCIATED COMPANIES - Quoted	d .		
	Babri (Cotton Mills Ltd. (BCM)	6.1		
		4 (30 June, 2009:125,584) ordinary shares			
		s.10 each - cost held 4.34% (30 June, 2010 :4.34%)		1,632	1,632
		equisition profit brought forward			
		ling effect of items directly credited er comprehensive income by			
		ssociated Company		(284)	(284)
	Profit fo	or the period / (loss for the year) - net of taxation		3,926	3,926
	Janana	a De Malucho Textile Mills Ltd. (JDM)	6.2	5,274	5,274
		230 (30 June, 2009:418,330) ordinary	0.2		
		es of Rs.10 each - cost		27,762	27,762
		held 36.21% (30 June, 2010: 36.21%) equisition profit brought forward			
	includ	ling effect of items directly credited			
		er comprehensive income by ssociated Company		25,361	25,361
		or the period / (loss for the year) - net of taxation		34,415	34,415
				87,538	87,538
				92,812	92,812
	6.1	Fair value of investments in BCM as at 30 s	Septembe		1.978 million

Fair value of investments in BCM as at 30 September, 2010 was Rs. 1.978 million (30 June, 2010: Rs. 1.644 million).

RAN:	SACTIONS WITH RELATED PARTIES	Un-audi	Un-audited	
		Ist Qaurter	Ended	
		30-Se	р	
		2010	2009	
		(Rupees in th	ousand)	
7.1	Aggregate transactions made during the period with the Associated Companies were as follows:			
	- purchase of goods and services	2,101	3,420	
	- mark-up earned	0	217	
	- mark-up charged	0	16	
	- management charges: - paid	0	567	
	- received	0	62	

- insurance claim received
- 7.2 No other transactions, other than remuneration and benefits to key management personnel under the terms of their employment, were executed with other related parties during the period.
- 7.3 Sales, purchases and other transactions with related parties are made at arm's length prices determined in accordance with the comparable uncontrolled price method except for the allocation of expenses relating to combined offices shared with the Associated Companies, which are on actual basis.
- 7.4 Trade and other payables include due to Associated Companies aggregating Rs. 1.099 thousand (30 June, 2010: Rs. Nil).

8. DATE OF AUTHORISATION FOR ISSUE

This condensed interim financial information was authorised for issue in the Board of Directors' meeting held on 30 October, 2010.

9. GENERAL

- Figures in the condensed interim financial information have been rounded-off to the nearest thousand Rupees except stated otherwise.
- Corresponding figures have been re-arranged and re-classified, wherever necessary, for the purposes of comparison.

shahnong Sajjad Hand Shahnaz Sajjad Ahmad **Chief Executive**

Wester Moned Klan Mushtaq Ahmad Khan, FCA Director

^{6.2} Fair value of investments in JDM as at 30 September, 2010 was Rs. 26.819 million (30 June, 2010: Rs.22.375 million).

PRINTED MATTER

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