BANNU WOOLLEN MILLS LIMITED CONDENSED INTERIM FINANCIAL STATEMENTS, FOR THE HALF YEAR ENDED 31 DECEMBER 2006

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### COMPANY'S PROFILE

BOARD OF DIRECTORS Mr. RAZA KULI KHAN KHATTAK

Chairman

HAJI MUHAMMAD AZHAR KHAN

Chief Executive

LT. GEN. (RETD) ALI KULI KHAN KHATTAK

MR. AHMED KULI KHAN KHATTAK MR. MUSHTAQ AHMED KHAN, FCA

MRS. ZEB GOHAR AYUB

MRS. SHAHNAZ SAJJAD AHMAD

DR. SHAHEEN KULI KHAN

MR. MANZOOR AHMED SHEIKH (NIT)

AUDIT COMMITTEE LT. GEN. (RETD) ALI KULI KHAN KHATTAK

Chairman

MR. AHMAD KULI KHAN KHATTAK

Member

MR. MUSHTAQ AHMAD KHAN, FCA

Member

COMPANY SECRETARY MR. AMIN-UR-RASHEED

**B.COM (HONS) FICS** 

**General Manager Corporate Affairs** 

CHIEF FINANCIAL OFFICER MR. A. R. TAHIR

Finance Manager

INTERNAL AUDITOR SHEIKH MUHAMMAD AYUB

AUDITORS M/S. HAMEED CHAUDHRI & CO

**Chartered Accountants** 

BANKERS NATIONAL BANK OF PAKISTAN

BANK ALFALAH LIMITED

REGISTERED OFFICE BANNU WOOLLEN MILLS LTD

HABIBABAD, KOHAT

Tel. (0922) 510063 - 510064 - 510494

Fax. (0922) 510474

MILLS D.I.KHAN ROAD, BANNU

Tel. (0928) 613151, 613250

Fax (0928) 611450

E-Mail bwm2k@psh.paknet.com.pk Web Site " www.bibojee.com "

## BANNU WOOLLEN MILLS LTD; DIRECTOR'S REPORT TO THE MEMBERS FOR THE HALF YEAR ENDED 31 DECEMBER 2006

The Company's Board of Directors is pleased to present the un-audited financial statements, Director report and the Auditors review report for the half year ended 31 December 2006.

The Company's performance was satisfactory during the half year under report as compared to the corresponding period of previous year (July-Dec.2005), the summary of which is given as under:-

		Half year ended	
		31 Dec'06   31 Dec'05	
		Rupees i	n million
Sales		210.520	214.624
Cost of Sales		150.306	153.631
Gross profit		60.214	60.993
Gross profit %age		28.60%	28.42%
Profit before taxation		39.021	39.882
Profit after taxation		23.266	22.578
Earnings per share	Rs.	4.59	4.45

- 1) In the quarter ended 31-12-2006, there was sale shortfall of Rs.32.724 (m) as compared to corresponding quarter which included excessive sale of 30,000 Nos woollen shawls/blankets owing to sudden demand on eve of earthquake. However due to increased sale of blazer etc; the overall shortfall for the half year under review amounts to Rs.4.104 (m).
- 2) Gross profit for the half year under review has improved from 28.42 % to 28.60% over the corresponding period.
- 3) Earnings per share have been improved from Rs. 4.45 to Rs. 4.59 per share.
- 4) Markup has been decreased by Rs.3.421 (m) due to timely receipt of dues from the dealers and retained earings of the previous year.
- 5) Recovery of book debts is satisfactory and is within Company's credit policy except an old debt, recovery of which is slow.
- 6) BMR- In pursuance of phased BMR policy, the Company has budgeted capital investment amounting Rs. 42.000 million out of which have achieved 70% as per following details:-
  - Four new shuttleless looms amounting Rs. 20.000 million have already been shipped from Italy and are likely to go into production by April 2007.
  - 2nd hand dual fuel boiler ( gas and furnace oil) with increased capacity to cater for future needs is in commissioning stage at Mills
  - WAPDA dues have been deposited for express feeder to overcome low voltage and frequent power failures. It is likely to be installed by end of April 2007.

Your Directors wish to record their appreciation for the efforts made by the workers, staff and executives towards achieving improved consistent results in the back drop of prevailing difficult economic situation.

For & on behalf of Board of Directors

Rayakekle

Raza Kuli Khan Khattak Chairman Page 4 of 12

### **REVIEW REPORT TO THE MEMBERS**

We have reviewed the annexed balance sheet of **BANNU WOOLLEN MILLS LIMITED** as at 31 December, 2006 and the related profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof (here-in-after referred to as the "financial statements") for the half-year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to issue a report on these financial statements based on our review. The figures of the profit and loss account for the quarters ended 31 December, 2005 and 2006 have not been reviewed as we are required to review only the cumulative figures for the half-year ended 31 December, 2006.

We conducted our review in accordance with the International Standard on Review Engagements 2400. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of Company's personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

Based on our review, nothing has come to our attention that causes us to believe that the annexed financial statements are not presented fairly, in all material respects, in accordance with approved accounting standards as applicable in Pakistan.

**LAHORE** 

HAMEED CHAUDHRI & CO., CHARTERED ACCOUNTANTS

### **CONDENSED INTERM BALANCE SHEET AS AT 31 DECEMBER, 2006**

	Note	<u>Unaudited</u> 31-Dec-06 Rupees	<u>Audited</u> 30-Jun-06 Rupees
•		Rupees in th	· · · · · · · · · · · · · · · · · · ·
FOURTY AND LIABILITIES		Nupees in th	iousariu
EQUITY AND LIABILITIES SHARES CAPITAL AND RESERVES			
Authorised capital 10,000,000 ordinary shares of Rs. 10/- each		100,000	100,000
	=	·	·
Issued, subscribed and paid up capital		50,700	50,700
Reserves		137,400	137,400
Unappropriated profit	_	87,764 275,864	60,560 248,660
CURRILIO ON REVALUATION OF PROPERTY REANT		213,004	240,000
SURPLUS ON REVALUATION OF PROPERTY, PLANT AND EQUIPMENT		248,354	251,117
		240,334	231,117
NON-CURRENT LIABILITES	Г	2 254	1 400
Liabilites against asstets subject to finance lease		2,351	1,488
Staff retirement benefit - gratuity		11,241	9,948
Deferred tax	L	52,426	53,576
CURRENT LIABILITIES		66,018	65,012
Current portion of liabilities against	Г		
assets subject to finance lease		1,543	876
Short term finances	6	10,329	6,479
Trade and other payables		40,001	29,653
Taxation		34,229	17,324
	_	86,102	54,332
CONTINGENCIES AND COMMITMENTS	7		
	_	676,338	619,121
NON - CURRENT ASSETS	=		·
Prperty, plant and equipment			
Operating fixed assets	8	411,936	420,630
Capital Work in progress	9	3,464	-
Investment in Associates	10	28,181	29,444
Deposit for shares	11	22,818	20,444
Long term security deposits	•••	266	266
CURRENT ASSETS		200	200
Store & spares	Г	16,299	14,311
Stock-in-trade		58,891	95,312
Trade debtors unsecured considered good		95,503	29,892
Advance to employees		816	260
Advance payments		94	64
Trade deposit and prepayments		3,685	1,866
Sales tax refundable		3,128	4,307
Due from associates		4,069	3,994
Others receivables		147	232
Income tax refundable, advance tax			
and tax deducted at source		20,588	17,989
Cash and bank balances		6,453	554
	_	209,673	168,781
The annexed notes form an integral part of these financial stateme	_	676,338	619,121

The annexed notes form an integral part of these financial statements.

CHIEF EXECUTIVE

DIRECTOR Page 6 of 12

### CONDENSED INTERIM PROFIT AND LOSS ACCOUNT FOR THE HALF YEAR ENDED 31 DECEMBER, 2006 (UN-AUDITED)

For the 2nd Quarter

	1 Of the Zira Quarter				
	Oct Dec.	Oct Dec.	July - Dec.	July - Dec.	
	2006	2005	2006	2005	
		Rupees in t	housand		
Sales	116,626	150,417	219,272	223,075	
Less:-					
Commission	4,145	4,961	7,992	2,678	
Discount	405	656	760	773	
	4,550	5,617	8,752	3,451	
Sales - net	112,076	144,800	210,520	219,624	
Cost of sales	77,785	102,134	150,306	153,631	
Gross profit	34,291	42,666	60,214	65,993	
Administrative and					
distribution expenses	5,711	6,207	13,074	11,256	
Others operating expenses	2,751	3,495	4,481	4,632	
	8,462	9,702	17,555	15,888	
	25,829	32,964	42,659	50,105	
Other operating income	426	1,472	1,143	2,565	
Operating profit	26,255	34,436	43,802	52,670	
Financial cost	1,191	2,201	2,343	5,109	
	25,064	32,235	41,459	47,561	
Share of loss of associates	(2,438)	(2,679)	(2,438)	(2,679)	
Profit before taxation	22,626	29,556	39,021	44,882	
Taxation					
- current	8,480	13,316	16,905	18,159	
- deferred	(211)	85	(1,150)	(855)	
	8,269	13,401	15,755	17,304	
Profit after taxation	14,357	16,155	23,266	27,578	
		Rupees			
Basic earnings per share	2.83	3.19	4.59	5.44	

The annexed notes form an integral part of these financial statements.

Appropriations have been reflected in the statement of changes in equity.

CHIEF EXECUTIVE

DIRECTOR

**CUMULATIVE** 

# CONDENSED INMTERIM CASH FLOW STATEMENT FOR THE HALF YEAR ENDED 31 DECEMBER, 2006 (UN-AUDITED)

	HALF YEAR ENDED	
	31-Dec-06	31-Dec-05
	Rupees in the	housand
Cash flow from opertaing activities		
Profit for the period - before taxation and share of loss of associates Adjustments for:	41,459	42,561
Depreciation	11,389	11,079
Unclaimed balances written-back	0	(787)
Gain on sale of operating fixed assets - net	(179)	(77)
Provision for obsolete stores and spares	0	150
Staff retirement benefits- gratuity (net)	1,293	276
Mark-up on bank deposits and Associated Undertakings' balances	(686)	(1,555)
Finance cost	2,343	5,109
Workers' welfare fund	966	0
Cash inflow from operating activities - before working capital changes	56,585	56,756
(Increase) / decrease in current assets:		
Stores and spares	(1,988)	(299)
Stock-in-trade	36,421	62,727
Trade debtors	(65,611)	(32,479)
Advances to employees	(556)	(43)
Advance payments	(30)	(285)
Trade deposits and prepayments	(1,819)	(2,163)
Sales tax refundable  Due from associates	1,179	(1,863)
Others receivables	(75) 85	(3,935) 209
Increase in trade and other payables	9,382	29,025
morease in trade and other payables	(23,012)	50,894
Onch inflorestrate an exterior and interest to the contract of		
Cash inflow from opertaing activities - before taxtaion Taxes paid	33,573 (2,599)	107,650 (1,735)
Cash inflow from opertaing activities - after taxtaion	30,974	105,915
Long term deposits - net	0	(118)
Net cash inflow from opertaing activities	30,974	105,797
Cash flow from financing activities		
Lease finance - net	1,530	2,755
Short term finances - net	3,850	(70,215)
Finance cost paid	(2,343)	(5,103)
Dividend paid	0	(16)
Net cash inflow / (outflow) from financing activities  Cash flow from investing activities	3,037	(72,579)
Property, Plant and equipment	(7,004)	(34,890)
Deposit for shares	(22,818)	(34,030)
Mark-up received on bank deposits and	(22,010)	Ĭ
Associated Undertakings' balances	686	1,555
Sale proceeds of operating fixed assets	1,024	605
Net cash outflow from investing activities	(28,112)	(32,730)
Net increase in cash and cash equivalents	5,899	488
Cash and cash equivalents - At the beginning of the period	554	550
Cash and cash equivalents - At the end of the period	6,453	1,038
The annexed notes form an integral part of these financial statements.	<u> </u>	·

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**CHIEF EXECUTIVE** 

**DIRECTOR** 

Wellton Mared Klas

# BANNU WOOLLEN MILLS LIMITED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE HALF YEAR ENDED 31 DECEMBER, 2006 (UN-AUDITED)

]	Reserves		Unappro-			
	Share capital	Capital reserve	General reserve	Sub-total	priated profit	Total
·			-Rupees in th	ousand		
Balance as at 30 June, 2005	50,700	19,445	117,955	137,400	32,954	221,054
Profit for the half year ended 31 December, 2005					22,578	22,578
Transfer from surplus on revaluation of property, plant & equipment on account of incremental depreciation						
- net of deferred taxation Effect of items directly credited					2,910	2,910
in equity by the associates					1,253	1,253
Balance as at 31 December, 2005	50,700	19,445	117,955	137,400	59,695	247,795
Loss for the half year ended 30 June, 2006	-	-	-	-	(5,584)	(5,584)
Transfer from surplus on revaluation of property, plant & equipment on account: - incremental depreciation - net						
of deferred taxation	-	-	-	-	2,826	2,826
<ul> <li>realised on disposal of operating fixed assets - net of deferred taxation</li> </ul>	-	-	-	-	2,295	2,295
Effect of items directly credited					4 220	4 220
in equity by the associates  Balance as at 30 June, 2006	50,700	19,445	117,955	137,400	1,328 60,560	1,328 248,660
Profit for the half year	50,700	19,443	117,900	137,400	00,500	240,000
ended 31 December, 2006	-	-	-	-	23,266	23,266
Transfer from surplus on revaluation of property, plant & equipment on account: - incremental depreciation - net						
of deferred taxation	-	-	-	-	2,512	2,512
<ul> <li>realised on disposal of operating fixed assets - net of deferred taxation</li> </ul>					251	251
Effect of items directly credited					4 475	4 475
in equity by the associates	E0 700	10.445	117 OFF	427 400	1,175	1,175
Balance as at 31 December, 2006	50,700	19,445	117,955	137,400	87,764	275,864

The annexed notes form an integral part of these financial statements.

CHIEF EXECUTIVE

DIRECTOR

# BANNU WOOLLEN MILLS LIMITED NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE HALF YEAR ENDED 31 DECEMBER, 2006 (UN-AUDITED)

- 1. The Company was incorporated in Pakistan as a Public Company in the year 1960 and its shares are quoted on Karachi and Islamabad Stock Exchanges. It is principally engaged in manufacture and sale of woollen yarn, cloth and blankets. The Company's registered office is located at Habibabad, Kohat and Mills are located at D.I.Khan Road, Bannu.
- 2. These interim financial statements (the financial statements) are presented condensed from in accordance with International Accounting Standard 34 (Interim Financial Reporting). The financial statements have been reviewed by the external Auditors as required by the Code of Corporate Governance and are being submitted to the shareholders in accordance with the requirements of section 245 of the Companies Ordinance, 1984.
- **3.** These financial statements do not include all the information required for full financial statements and should be read in conjunction with the annual financial statements as at and for the year ended 30 June, 2006.
- **4.** The accounting policies and methods of computation, which have been used in the preparation of these financial statement, are the same as those applied in the preparation of the financial statements as at and for the year ended 30 June, 2006.
- 5. The significant judgment, estimates and assumptions used by the management in preparation of these financial statement are the same as those applied to the annual financial statement as at and for the year ended 30 June, 2006

#### 6. SHORT TERM FINANCES - Secured

Short term finance facilities available from National Bank of Pakistan (NBP) under mark-up arrangements aggregate Rs.140 million (30 June, 2006; Rs.140 million). NBP, during the period charged mark-up on these finance facilities at the rates ranging from 11.11% to 11.90% per annum, mark-up is payable on quarterly basis. Facilities available for opening letters of credit aggregate Rs.50 million (30 June, 2006; Rs.50 million). The aggregate facilities are secured against first charge on fixed assets for Rs.160 million. These facilities are available upto 30 September, 2007.

### 7. CONTINGENCIES AND COMMITMENTS

7.1 There was no known contingent liability as at 31 December, 2006 and 30 June, 2006

		Un-audited 31 Dec, 2006	Audited 30 Jun., 2006	
7.2	At period / year ended commitments against irrevocable letters of the credit were for:	(Rupees in t	(Rupees in thousand)	
	- raw materials	2,608	14,568	
	- plant & machinery, stores and spares	19,318	2,934	
		21,926	17,502	

		Un-audited 31 Dec, 2006	Audited 30 June, 2006
8.	OPERATING FIXED ASSETS	(Rupees in	•
	Opening book value	420,630	411,011
	Additions during the period / year:		
	Owned:		942
	<ul><li>buildings on freehold land</li><li>plant and machinery</li></ul>	0     609	30,832
	- furniture & fixture	000	23
	- electric fitting	26	29
	- computers	16	105
	- vehicles	495	2,536
		1,146	34,467
	Leased - vehicle	2,394	3,464
		3,540	37,931
		424,170	448,942
	Book value of assets disposed-off during the period / year	(845)	(5,880)
	Depreciation charge for the period / year	(11,389)	(22,432)
	Closing book value	411,936	420,630
9.	CAPITAL WORK IN PROGRESS		
	Advance payment against:		
	- plant and machinery	1,199	0
	- electric fitting	2,265	0
		3,464	0
10.	INVESTMENTS IN ASSOCIATES - Quoted		
	Babri Cotton Mills Ltd. (BCM)		
	125,584 (30 June 2006: 125,584)		
	ordinary shares of Rs.10 each - <b>cost</b>	1,632	1,632
	Equity held 6.28% ( 30 June, 2006 6.28%)	5 020	6 516
	Post acquisition profit brought forward including effect of items directly credited	5,029	6,516
	in equity by the associates		
	Loss: for the period / year - net of taxation	(1,055)	(1,707)
		5,606	6,441
	Janana De Malucho Textile Mills Ltd. (JDM)		
	418,330 ( 30 June, 2006: 380,300)		
	ordinary shares of Rs.10 each - <b>cost</b>	4,944	4,944
	Equity held 13.22% ( 30 June, 2006 13.22%)  Post acquisition profit brought forward		
	including effect of items directly credited		
	in equity by the associates	19,014	20,209
	Loss: for the period / year - net of taxation	(1,383)	(2,150)
		22,575	23,003
		28,181	29,444
	10.1 Fair value of investments in BCM as at 31 December 2006 was	Rs 1 507 million (	30 June 2006:

**<sup>10.1</sup>** Fair value of investments in BCM as at 31 December, 2006 was Rs.1.507 million (30 June 2006; Rs.2.260 million).

**<sup>10.2</sup>** Fair value of investments in JDM as at 31 December, 2006 was Rs. 8.074 million (30 June, 2006 Rs.6.655 million).

### 11. DEPOSIT FOR SHARES

This deposit has been advanced to Janana De Malucho Textile Mills Limited (an associate) on account of share deposit money for issue of right shares.

### 12. TRANSACTIONS WITH RELATED PARTIES

12.1 Aggregate transactions made during the period / year with associates were as follows:

	Un-audited 31 Dec, 2006 (Rupees in t	Audited 30 June, 2006 <b>thousand)</b>
- purchase of goods and services	2,059	4,399
<ul><li>purchase of vehicles</li><li>insurance claim received</li><li>mark-up earned</li></ul>	0 0 377	5,610 30 275
<ul><li>- management charges</li><li>- paid</li><li>- received</li></ul>	369 8	773 69
<ul><li>Share deposit money advanced to an associate</li><li>donation to waqf-e-kuli khan trust</li></ul>	22,818 1,062	0 1,144

**12.2** No other transaction, other than remuneration and benefits to key management personal under the term of their employment, were executed with other related parties during the period

12.3

Sales, purchases and other transactions with related parties are made at arm's length prices determined in accordance with the comparable uncontrolled price method except for the allocation of expenses relating to combined offices shared with the associates, which are on actual basis.

**12.4** Trade and other payables include due to associates aggregating Rs.538 thousand (30 June, 2006 Rs.1,128 thousands).

#### 13. DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for Issue by the Board of Directors of the Company in its meeting held on 24 February, 2007.

### 14. FIGURES

- Figures in the financial statements have been rounded off to the nearest thousand Rupees except stated otherwise.
- Corresponding figures have neither been rearranged nor reclassified.

CHIEF EXECUTIVE

DIRECTOR

Welltay Mared Klas