

FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31 2010

BALANCE SHEET

AS AT 31 DECEMBER 2010

| | Note | 2010 | 2009 |
|--|------|------------------|------------------|
| (Rupees in '000) | | | |
| ASSETS | | | |
| NON-CURRENT ASSETS | | | |
| Property, plant and equipment | 6 | 630,754 | 582,411 |
| Intangible assets | 7 | 9,960 | - |
| Long term investments | 8 | 37,823 | 35,830 |
| Long term deposits and prepayments | 9 | 39,216 | 34,498 |
| | | 717,753 | 652,739 |
| CURRENT ASSETS | | | |
| Stores and spares | 10 | 1,157 | 768 |
| Stock in trade | 11 | 1,527,032 | 1,281,862 |
| Trade debts - unsecured | 12 | 22,325 | 23,735 |
| Advances - unsecured | 13 | 13,259 | 3,191 |
| Deposits, short term prepayments and other receivables | 14 | 410,517 | 233,399 |
| Interest accrued | | 489 | 3,851 |
| Short term investments | 15 | 500,000 | 350,000 |
| Tax refunds due from Government | 16 | 445,479 | 219,393 |
| Cash and bank balances | 17 | 539,039 | 461,249 |
| | | 3,459,297 | 2,577,448 |
| TOTAL ASSETS | | 4,177,050 | 3,230,187 |
| SHARE CAPITAL AND RESERVES | | | |
| Authorized share capital | 18.1 | 100,000 | 100,000 |
| Issued, subscribed and paid up capital | 18.2 | 75,600 | 75,600 |
| Reserves | | | |
| Capital reserve | 19 | 483 | 483 |
| Revenue reserves | 20 | 2,665,217 | 1,884,644 |
| | | 2,665,700 | 1,885,127 |
| | | 2,741,300 | 1,960,727 |
| NON-CURRENT LIABILITIES | | | |
| Long term deposits | 21 | 37,823 | 35,830 |
| Deferred liability - employee benefits | 22 | 74,211 | 69,196 |
| Deferred taxation | 23 | 22,849 | 17,098 |
| | | 134,883 | 122,124 |
| CURRENT LIABILITIES | | | |
| Trade and other payables | 24 | 988,890 | 924,020 |
| Short term borrowings - secured | 25 | - | - |
| Provision for taxation | | 311,977 | 223,316 |
| | | 1,300,867 | 1,147,336 |
| CONTINGENCIES AND COMMITMENTS | 26 | | |
| TOTAL EQUITY AND LIABILITIES | | 4,177,050 | 3,230,187 |

The annexed notes from 1 to 44 form an integral part of these financial statements.

Chief Executive

Director

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31 DECEMBER 2010

| | Note | 2010 | 2009 |
|---|------|-------------------|------------------|
| (Rupees in '000) | | | |
| SALES | 27 | 8,329,829 | 6,428,490 |
| COST OF SALES | 28 | 4,997,901 | 3,756,277 |
| GROSS PROFIT | | 3,331,928 | 2,672,213 |
| DISTRIBUTION COST | 29 | 1,597,220 | 1,367,249 |
| ADMINISTRATIVE EXPENSES | 30 | 468,339 | 403,640 |
| OTHER OPERATING EXPENSES | 31 | 92,660 | 65,757 |
| OTHER OPERATING INCOME | 32 | 2,158,219 | 1,836,646 |
| OPERATING PROFIT | | 55,047 | 12,638 |
| FINANCE COSTS | 33 | 1,228,756 | 848,205 |
| PROFIT BEFORE TAXATION | | 39,735 | 35,183 |
| TAXATION | 34 | 1,189,021 | 813,022 |
| PROFIT AFTER TAXATION | | 317,728 | 227,510 |
| OTHER COMPREHENSIVE INCOME | | 871,293 | 585,512 |
| TOTAL COMPREHENSIVE INCOME FOR THE YEAR | | - | - |
| EARNINGS PER SHARE - BASIC AND DILUTED | 35 | 871,293 | 585,512 |
| | | Rs. 115.25 | Rs. 77.45 |

The annexed notes from 1 to 44 form an integral part of these financial statements.

Chief Executive

Director

CASH FLOW STATEMENT

FOR THE YEAR ENDED 31 DECEMBER 2010

| | Note | 2010 | 2009 |
|--|------|-----------|-----------|
| (Rupees in '000) | | | |
| CASH GENERATED FROM OPERATIONS | | | |
| Profit before taxation | | 1,189,021 | 813,022 |
| Non-cash adjustment to reconcile profit before tax to net cash flows: | | | |
| Depreciation of property, plant & equipment | | 86,593 | 82,270 |
| Amortization of intangible assets | | 1,511 | - |
| Provision for gratuity | | 6,831 | 8,386 |
| Loss on disposal of property, plant and equipment | | 80 | 1,041 |
| Profit on long and short term investments | | (52,945) | (3,851) |
| Exchange gain | | (212) | (888) |
| Finance costs | | 39,735 | 35,183 |
| Provision for obsolescence - stores & spares | | 1,924 | 13,883 |
| | | 83,517 | 136,024 |
| Operating profit before working capital changes | | 1,272,538 | 949,046 |
| Working capital adjustments: | | | |
| (Increase) / decrease in current assets: | | | |
| Stores and spares | | (2,313) | (14,511) |
| Stock in trade | | (245,170) | (7,573) |
| Trade debts - unsecured | | 1,622 | 71,671 |
| Advances - unsecured | | (10,068) | (2,299) |
| Deposits, short term prepayments and other receivables | | (8,467) | 2,262 |
| Tax refunds due from Government | | (226,086) | (93,386) |
| | | (490,482) | (43,836) |
| Increase in current liabilities: | | | |
| Trade and other payables | | 64,408 | 246,926 |
| Cash generated from operations | | 846,464 | 1,152,136 |
| Finance costs paid | | (39,735) | (37,545) |
| Income tax paid | | (391,967) | (223,639) |
| Gratuity paid | | (1,816) | (1,970) |
| Interest income received | | 56,307 | - |
| | | (377,211) | (263,154) |
| Net (decrease)/increase in long term deposits | | (2,725) | 16,475 |
| Net cash generated from operating activities | | 466,528 | 905,457 |
| CASH FLOW FROM INVESTING ACTIVITIES | | | |
| Purchase of property, plant and equipment | 6 | (141,653) | (121,176) |
| Purchase of intangible assets | 7 | (11,471) | - |
| Proceeds from sale of property, plant and equipment | 6.5 | 6,637 | 3,676 |
| Increase in long term investments | | (1,993) | (5,180) |
| Net cash used in investing activities | | (148,480) | (122,680) |
| CASH FLOW FROM FINANCING ACTIVITIES | | | |
| Dividends paid | | (90,258) | (60,480) |
| Net cash used in financing activities | | (90,258) | (60,480) |
| NET INCREASE IN CASH AND CASH EQUIVALENTS | | 227,790 | 722,297 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF THE YEAR | | 811,249 | 88,952 |
| CASH AND CASH EQUIVALENTS AT END OF THE YEAR | 36 | 1,039,039 | 811,249 |

The annexed notes from 1 to 44 form an integral part of these financial statements.

Chief Executive

Director

STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 31 DECEMBER 2010

| | Share capital | Capital reserve | General reserve | Unappropriated profits | Total |
|---|------------------|--------------------|--------------------|---------------------------|-----------|
| | Rupees in '000 | | | | |
| Balance as at 31 December 2008 | 75,600 | 483 | 880,000 | 479,612 | 1,435,695 |
| Final dividend for 2008 @ Rs. 8.00 per share | - | - | - | (60,480) | (60,480) |
| Transfer to general reserve for 2008 | - | - | 418,000 | (418,000) | - |
| Total comprehensive income for the year | - | - | - | 585,512 | 585,512 |
| Balance as at 31 December 2009 | 75,600 | 483 | 1,298,000 | 586,644 | 1,960,727 |
| Final dividend for 2009 @ Rs. 12.00 per share | - | - | - | (90,720) | (90,720) |
| Transfer to general reserve for 2009 | - | - | 494,000 | (494,000) | - |
| Total comprehensive income for the year | - | - | - | 871,293 | 871,293 |
| Balance as at 31 December 2010 | 75,600 | 483 | 1,792,000 | 873,217 | 2,741,300 |

The annexed notes from 1 to 44 form an integral part of these financial statements.

Chief Executive

Director

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2010

1. LEGAL STATUS AND OPERATIONS

Bata Pakistan Limited (the Company) was incorporated in Pakistan as a public limited company and its shares are quoted on Lahore and Karachi Stock Exchanges. The registered office of the Company is situated at Batapur, Lahore. The principal activity of the Company is manufacturing and sale of footwear of all kinds along with sale of accessories and hosiery items. The parent Company of Bata Pakistan Limited is Bafin B.V., Nederland, whereas the ultimate parent is Compass Limited, Bermuda.

2. STATEMENT OF COMPLIANCE

2.1 These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984 shall prevail.

2.2 Standards, interpretations and amendments to published approved accounting standards.

2.2.1 Amendments to published standards effective in 2010

The Company has adopted the following new and amended IFRS and IFRIC interpretations as of 1 January 2010.

| | <u>Standard or Interpretation</u> | <u>Effective date (periods beginning on or after)</u> |
|------------|---|---|
| IAS - 27 | Consolidated and separate Financial Statements (Revised) | 01 July 2009 |
| IAS - 39 | Financial Instruments: Recognition and measurement: Eligible hedged items: (Amendment) | 01 July 2009 |
| IFRS - 2 | Share-based Payments: Amendments Relating to Group Cash-settled Share-based Payment Transactions | 01 January 2010 |
| IFRS - 3 | Business Combinations (Revised) | 01 July 2009 |
| IFRIC - 17 | Distribution of Non-cash Assets to owners | 01 July 2009 |

In May 2008 and April 2009, International Accounting Standards Board issued amendments to various standards primarily with a view to removing inconsistencies and clarifying wording.

These improvements are listed below:

Issued in May 2008

IFRS 5 -Non-Current Assets Held for Sale and Discontinued Operations

Issued in April 2009

IFRS 2 -Share-based Payments
IFRS 5 -Non-Current Assets Held for Sale and Discontinued Operations
IFRS 8 -Operating Segments
IAS 1 -Presentation of Financial Statements
IAS 7 -Statement of Cash Flows
IAS 17 -Leases
IAS 36 -Impairment of Assets
IAS 38 -Intangible Assets
IAS 39 -Financial Instruments: Recognition and Measurement
IFRIC 9 -Reassessment of Embedded Derivatives
IFRIC 16 -Hedges of a Net Investment in a Foreign Operation

The adoption of the above standards, amendments / improvements and interpretations did not have any effect on the financial statements of the Company.

2.2.2 Standards issued but not yet effective

The following revised standards, amendments and interpretations have been published that are mandatory for the Company's accounting periods beginning on or after dates published below:

| | <u>Standard or Interpretation</u> | <u>Effective date (periods beginning on or after)</u> |
|------------|---|---|
| IAS - 12 | Income Taxes: Deferred Tax Amendment – Recognition of Underlying Assets | 01 January 2012 |
| IAS - 24 | Related Party Disclosures (Revised) | 01 January 2011 |
| IAS - 32 | Financial Instruments: Presentation - Classification of Rights Issues (Amendment) | 01 February 2010 |
| IFRIC - 14 | IAS 19 – The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction (Amendments) | 01 January 2011 |
| IFRIC - 19 | Extinguishing Financial Liabilities with Equity Instruments | 01 July 2010 |

The Company expects that the adoption of the above revisions, amendments and interpretations of the standards will not affect the Company's financial statements in the period of initial application other than to the extent of certain changes or enhancements in the presentation and disclosure in the financial statements.

In addition to the above, improvements to various accounting standards have also been issued by the IASB. Such improvements are generally effective for accounting periods beginning on or after 01 January 2011. The Company expects that such improvements to the standards will not have any material impact on the Company's financial statements in the period of initial application.

3. BASIS OF PREPARATION

3.1 Basis of measurement

These financial statements have been prepared under the historical cost convention except that certain employee benefits are recognized on the basis mentioned in note 5.1. In these financial statements, except for cash flow statement, all the transactions have been accounted for on accrual basis.

3.2 Presentation currency

These financial statements are presented in Pak Rupee, which is the Company's functional currency.

4. SIGNIFICANT ACCOUNTING JUDGMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors involving a higher degree of expectations of future events that are believed to be reasonable under the circumstances.

Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period or in the period of revision and future periods if revision affects both current and future periods. The areas involving a higher degree of judgments or complexity or areas where assumptions and estimates are significant to the financial statements are as follows:

4.1 Employee benefits

The cost of defined benefit retirement plan (gratuity) is determined using actuarial valuations (projected unit credit method) performed by independent actuaries. The actuarial valuation involves making assumptions about discount rates, future salary increases and mortality rates. All assumptions are reviewed at each reporting date.

4.2 Taxation

In making the estimate for income tax payable by the Company, the Company takes into account the applicable tax laws and the decisions by appellate authorities on certain issues in the past.

4.3 Useful lives, residual values, pattern of flow of economic benefits and impairment

Estimates with respect to depreciable lives, residual values, and pattern of flow of economic benefits are based on the analysis of the management of the Company. Further, as explained in Note 5.4, the Company reviews the value of the assets for possible impairments on an annual basis. Any change in the estimates in the future might affect the carrying amount of respective item of property, plant and equipment, with a corresponding effect on the depreciation charge and impairment.

4.4 Provision for obsolescence of stores and spares

Provision for obsolescence of stores and spares is made on the basis of management's estimate of net realizable value and ageing analysis prepared on an item-by-item basis.

4.5 Provision for doubtful debts

The Company reviews its trade and other receivables at each reporting date to assess whether provision should be recorded in profit and loss account. Especially, judgment by management is required in the estimation of the amount and timing of future cash flows while determining the extent of provision required. Such estimates are based on assumption about a number of factors including credit history of counter party. Actual cash flows may differ resulting in subsequent changes to the provisions.

Other areas where estimates and judgments are involved have been disclosed in respective notes to the financial statements.

5. SIGNIFICANT ACCOUNTING POLICIES

5.1 Employee benefits

Defined benefit plan

A defined benefit involves a defined amount of gratuity that an employee will receive on retirement, which is usually dependent on one or more factors such as age, years of service and compensation.

The Company operates an un-funded gratuity scheme covering all employees, excluding managerial staff. The entitlement to gratuity is determined as follows:

- a) For employees, who are members of the provident fund scheme, the provision is calculated with reference to 3 weeks' basic salary for each completed year of service.
- b) For employees, who are not members of the provident fund scheme, provision is based on 30 days gross highest salaries/wages drawn during the year for each completed year of service.

Actuarial valuation of defined benefit scheme is conducted annually and the most recent valuation was carried out as of 31 December 2010 using projected unit credit method.

The Company's policy with regards to recognition of actuarial gains / losses is to follow minimum recommended approach as defined in IAS 19. These gains and losses are recognized over the expected average remaining working lives of the employees.

The defined benefit asset or liability comprises the present value of defined benefit obligation less unrecognized past service cost and is disclosed in Note 22.

Defined contribution plan

The Company operates a recognized provident fund scheme for its employees. Equal monthly contributions by the Company and employees at the rates of 8% and 10% of the basic salary are made to employees' provident fund and managerial staff provident fund, respectively.

5.2 Taxation

Current

The charge for current taxation is provided on taxable income relating to local sales at current rate of tax after recognizing tax credit, rebates and exemptions available, if any. In case of import and export of shoes, the current taxation is provided on the basis of presumptive tax regime in accordance with the provisions of the Income Tax Ordinance, 2001.

Deferred

Deferred income tax is provided using the balance sheet liability method for all temporary differences at the balance sheet date between tax base of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liability is recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences, carry forward of unused tax credits and unused tax losses, if any, to the extent that it is probable that future taxable profit will be available against which the deductible temporary difference, carry-forward of unused tax credits and unused tax losses can be utilized.

The carrying amount of deferred income tax asset is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax assets to be utilized.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the liability is settled based on tax rates that have been enacted or substantially enacted at the balance sheet date.

Sales tax

Revenues, expenses and assets are recognized net of the amount of sales tax except;

- Where the sales tax incurred on purchase of assets or services is not recoverable from the taxation authority, in which case the sales tax is recognized as part of the cost of acquisition of the asset or as part of expense as applicable.
- Receivables and payable that are stated with the amount of sales tax included.

The net amount of sales tax receivable from, or payable to, the taxation authority is included as part of receivable or payable in the financial statements.

5.3 Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and accumulated impairment losses, if any, except land which is stated at cost.

Depreciation is charged to income applying reducing balance method at the rates prescribed in note 6.1 of these financial statements to write off the cost over the useful lives of these assets. Depreciation on additions to property, plant and equipment is charged from the month in which an asset is available for use while no depreciation is charged for the month in which the asset is disposed off.

Subsequent expenditure relating to an item of property, plant and equipment that has already been recognized is added to the carrying amount of the asset when it is probable that future economic benefits, in excess of the originally assessed standard of performance of the existing asset, will flow to the Company. All other expenditure in the form of normal repair and maintenance is charged to profit and loss account as and when incurred.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. The gain or loss on disposal or retirement of an asset represented by the difference between the sale proceeds and the carrying amount of the asset is recognized as an income or expense.

Capital work in progress

Capital work in progress represents expenditure on property, plant and equipment in course of construction, installation and in transit. Transfers are made to relevant category of property, plant and equipment as and when assets are available for use. Capital work in progress is stated at cost, less any identified impairment loss.

5.4 Impairment of non-financial assets

At each balance sheet date, the carrying amount of assets is reviewed to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss, if any. Impairment losses are recognized as expense in the profit and loss account as incurred. The recoverable amount is higher of an asset's fair value less cost to sell and value in use.

When conditions giving rise to impairment loss subsequently reverse, impairment loss is reversed and carrying amount of the asset is increased to the revised recoverable amount. Revised carrying amount is limited to carrying amount that would have been determined had no impairment loss been recognized for the asset in prior years. A reversal of impairment loss is immediately recognized in profit and loss account.

5.5 Operating leases

Asset leased out under operating lease represents the Company's rubber factory that has been leased out to a third party for processing of the Company's products and is included in fixed assets of the Company under the head plant and machinery as referred to in note 6.1. These are depreciated over their expected useful lives on a basis consistent with similar owned property, plant and equipment.

5.6 Intangibles

Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and accumulated impairment losses.

Intangible assets with finite lives are amortized over their useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least at each financial year end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortization period or method, as appropriate, and are treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in the income statement in the expense category consistent with the function of the intangible asset.

Gains or losses arising from de-recognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the profit and loss account when the asset is derecognized.

5.7 Investments

These represent investments with fixed maturity in respect of which Company has the positive intent and ability to hold till maturity. These are initially recognized at cost including transaction costs and are subsequently carried at amortized cost.

5.8 Stores and spares

These have been valued on the following basis subject to an estimated obsolescence reserve.

Purchased - at weighted average cost.
In transit - at actual cost.

5.9 Stock in trade

These are stated at lower of cost and net realizable value. The methods used for calculation of cost are as follows:

Raw material

Own production - at weighted average cost.
Purchased - at weighted average cost.
In transit - at actual cost.

Work in process

- at production cost

Finished goods

Own production - at production cost on first in first out (FIFO) basis.
Purchased - at actual cost on first in first out (FIFO) basis.
In transit - at actual cost

Cost is calculated as the cost of materials, direct labour and appropriate production overheads estimation based on normal capacity levels. Net realizable value is based on estimated selling price in the ordinary course of business less estimated cost to completion and estimated cost necessary to make the sale.

5.10 Provision for doubtful debts

A provision for doubtful debts / other receivables is based on management's assessment of customers' outstanding balances and credit worthiness. The amount of the provision is recognized in the profit and loss account. Trade debts and other receivables are written off when considered irrecoverable.

5.11 Contingencies and commitments

Contingent liabilities are disclosed when:

- There is a possible obligation that arises from past events and whose existence will be confirmed only by the occurrence or non occurrence of one or more uncertain future events not wholly within the control of the Company.
- There is a present obligation that arises from past events but it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation or the amount of the obligation cannot be measured with sufficient reliability.

5.12 Foreign currency transactions and translations

Foreign currency transactions are recorded at the rate of exchange approximating those prevailing on the dates of transactions. Monetary assets and liabilities in foreign currency are reported in Pak rupees at the rate of exchange approximating those prevailing at the balance sheet date. Foreign exchange gains and losses resulting from settlement of such transactions and from the translation at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the profit and loss account.

Foreign exchange gains and losses are presented in the profit and loss account within “other operating income” and “other operating expenses” respectively.

5.13 Borrowings

Borrowings are recognized initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortized cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognized in the profit and loss account over the period of borrowings using the effective interest method.

5.14 Provisions

Provisions are recognized when the company has a present obligation as a result of a past event, it is probable that the Company will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. Where a provision is made using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognized as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

5.15 Revenue recognition

(i) Sale of goods - Wholesale

The Company manufactures, imports and sells a range of footwear products in the wholesale market. Sales of goods are recognized when the Company has delivered products to the wholesaler.

(ii) Sale of goods - Retail

The Company operates a chain of retail outlets for selling shoes and other products. Sales are recognized when product is sold to the customer. Sales are usually in cash or by credit card.

(iii) Loyalty Programmes

IFRIC 13 requires customer loyalty credits to be accounted for as a separate component of the sales transaction in which they are granted. A portion of the fair value of the consideration received is allocated to the award credits and deferred. This is then recognized as revenue over the period that the award credits are redeemed.

(iv) Profit on investments

Profit on investments is accounted for on accrual basis using effective interest method.

(v) **Profit on bank deposits**

Profit on bank deposits is accounted for on accrual basis.

(vi) **Operating lease arrangement**

Rental income is recognized on accrual basis over the period of lease agreement.

5.16 Cash and cash equivalents

Cash and cash equivalents includes cash in hand, deposits with banks, other short term investments with original maturities of three months or less and bank overdrafts.

For the purposes of cash flow statement, cash and cash equivalents comprise of cash in hand, cash in transit, bank balances and short term investments.

5.17 Financial Instruments

Recognition and measurement

All the financial assets and liabilities are recognized at the time when the Company becomes a party to the contractual provisions of the instrument. All the financial assets and liabilities are initially measured at fair value of consideration given and received respectively. These financial assets and liabilities are subsequently measured at fair value or cost as the case may be.

Major categories of financial assets represent investments, advances, deposits, trade debts, other receivables and cash and bank balances.

Financial liabilities are classified according to substance of the contractual arrangements entered into and mainly comprise of creditors, accrued expenses and other payables.

The Company derecognizes financial assets or a portion of financial assets when, and only when, the Company loses control of the contractual rights that comprise the financial asset or portion of financial asset. A financial liability or part of financial liability is derecognized from the balance sheet when, and only when it is extinguished, i.e. when the obligation specified in the contract is discharged, cancelled or expires.

Any gain / (loss) on the recognition and de-recognition of the financial assets and liabilities is included in the profit and loss for the period in which they arise.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the reversal of the previously recognized impairment loss is recognized in profit and loss account.

Held-to-maturity investments represent financial instruments which the Company has the positive intent and ability to hold to maturity. These are measured at amortized cost using the effective interest method, less any impairment.

5.18 Offsetting of financial assets and financial liabilities

A financial asset and liability is offset against each other and the net amount is reported in the balance sheet if the Company has a legally enforceable right to set off the recognized amounts and intends either to settle on net basis or to realize the asset and settle the liability simultaneously. Corresponding income from the financial asset and charge on the financial liability is also off set.

5.19 Impairment of financial assets

The Company assesses at each balance sheet date whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

Evidence of the impairment may include indicators that the debtor or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicates that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

The Company first assesses whether objective evidence of impairment exists or not.

The amount of loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognized in the profit and loss account.

5.20 Related party transactions

Transactions involving related parties arising in the normal course of business are conducted at arm's length price on the same terms and conditions as third party transactions using comparable uncontrolled price method.

Parties are said to be related if they are able to influence the operating and financial decisions of the Company and vice versa.

5.21 Dividend and appropriation to reserves

Dividend and other appropriation to reserves are recognized in the financial statements in the period in which these are approved.

5.22 Operating Segments

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker. The chief operating decision maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Board of Directors that makes strategic decision. The management has determined that the Company has a single reportable segment as Board of Directors views the Company's operations as one reportable segment.

| | Note | 2010 | 2009 |
|---|------|---------|---------|
| (Rupees in '000) | | | |
| 6. PROPERTY, PLANT AND EQUIPMENT | | | |
| Operating assets | 6.1 | 629,402 | 580,490 |
| Capital work-in-progress | 6.2 | 1,352 | 1,921 |
| | | 630,754 | 582,411 |

6.1 Operating assets

| DESCRIPTION | COST | | | | ACCUMULATED DEPRECIATION | | | | Book value As at 31 Dec. 2010 | Depreciation Rate % |
|----------------------------------|----------------------|-----------|-----------------------|-----------|--------------------------|-----------|----------------------|-----------|-------------------------------------|------------------------|
| | As at 01 Jan 2010 | | As at 31 Dec. 2010 | | As at 01 Jan 2010 | | As at 31 Dec 2010 | | | |
| | Additions | Disposals | Additions | Disposals | Charge for the year | Disposals | Disposals | Disposals | | |
| Land | 2,508 | - | - | - | 2,508 | - | - | - | 2,508 | - |
| Freehold | 35 | - | - | - | 35 | - | - | - | 35 | - |
| Leasehold with super structure | - | - | - | - | - | - | - | - | - | - |
| Buildings on freehold land | 65,311 | 756 | - | - | 66,067 | - | - | - | 12,706 | 10 |
| Factory | 72,265 | - | - | - | 72,265 | - | - | - | 32,137 | 5 |
| Others | 413,474 | 43,749 | (9,322) | - | 447,901 | (9,322) | (7,753) | 289,370 | 158,531 | 10 |
| Plant and machinery | 2,967 | - | - | - | 2,967 | - | - | 2,711 | 256 | 10 |
| Boiler | 1,090 | 15 | - | - | 1,105 | - | - | 949 | 156 | 10 |
| Gas installations | 4,969 | 337 | (37) | - | 5,269 | (37) | (11) | 2,984 | 2,285 | 10 |
| Office equipment | 50,297 | 13,018 | (5,839) | - | 57,476 | (5,839) | (5,043) | 30,203 | 27,273 | 25 |
| Computers | 606,298 | 80,660 | (5,454) | - | 681,504 | (5,454) | (1,132) | 295,458 | 386,046 | 15 |
| Furniture, fixtures and fittings | 11,451 | 3,687 | (123) | - | 15,015 | (123) | (119) | 7,546 | 7,469 | 20 |
| Vehicles | - | - | - | - | - | - | - | - | - | - |
| | 1,230,665 | 142,222 | (20,775) | - | 1,352,112 | (20,775) | (14,058) | 722,710 | 629,402 | - |

Note

(Rupees in '000)

DESCRIPTION

| DESCRIPTION | COST | | | | ACCUMULATED DEPRECIATION | | | | Book value As at 31 Dec. 2009 | Depreciation Rate % |
|----------------------------------|----------------------|-----------|-----------------------|-----------|--------------------------|-----------|----------------------|-----------|-------------------------------------|------------------------|
| | As at 01 Jan 2009 | | As at 31 Dec. 2009 | | As at 01 Jan 2009 | | As at 31 Dec 2009 | | | |
| | Additions | Disposals | Additions | Disposals | Charge for the year | Disposals | Disposals | Disposals | | |
| Land | 2,508 | - | - | - | 2,508 | - | - | - | 2,508 | - |
| Freehold | 35 | - | - | - | 35 | - | - | - | 35 | - |
| Leasehold with super structure | - | - | - | - | - | - | - | - | - | - |
| Buildings on freehold land | 65,313 | 822 | - | (2) | 65,311 | - | (2) | 51,980 | 13,331 | 10 |
| Factory | 71,443 | - | - | - | 72,265 | - | - | 38,437 | 33,828 | 5 |
| Others | 422,295 | 12,539 | (21,360) | - | 413,474 | (21,360) | (18,790) | 282,383 | 131,091 | 10 |
| Plant and machinery | 2,967 | - | - | - | 2,967 | - | - | 2,683 | 284 | 10 |
| Boiler | 1,063 | 27 | - | - | 1,090 | - | - | 932 | 158 | 10 |
| Gas installations | 4,587 | 382 | - | - | 4,969 | - | - | 2,764 | 2,205 | 10 |
| Office equipment | 41,763 | 8,891 | (357) | - | 50,297 | (357) | (158) | 28,610 | 21,687 | 25 |
| Computers | 514,502 | 95,355 | (3,559) | - | 606,298 | (3,559) | (1,675) | 236,224 | 370,074 | 15 |
| Furniture, fixtures and fittings | 12,403 | 1,239 | (2,191) | - | 11,451 | (2,191) | (2,127) | 6,162 | 5,289 | 20 |
| Vehicles | - | - | - | - | - | - | - | - | - | - |
| | 1,138,879 | 119,255 | (27,469) | - | 1,230,665 | (27,469) | (22,732) | 650,175 | 580,490 | - |

(Rupees in '000)

6.2 Capital work-in-progress

| Tangible | 2010 | | | 2009 | | |
|----------------------------------|-----------------|-----------|-----------|-----------------|-----------|-----------------|
| | Opening Balance | Additions | Transfers | Opening Balance | Transfers | Closing Balance |
| Plant and machinery | 34 | - | (34) | - | - | - |
| Vehicles | 1,725 | 889 | (1,725) | 889 | (1,759) | 889 |
| Inangible | 1,759 | 889 | (1,759) | 889 | - | 889 |
| Advance for software development | 162 | 301 | - | 162 | - | 463 |
| | 1,921 | 1,190 | (1,759) | 1,921 | (1,759) | 1,352 |

Note

Tangible

Plant and machinery

Vehicles

Inangible

Advance for software development

6.2.1 This relates to payments made for development and implementation of Purchase Order Processing, Production Tracking and Inventory Control software. It is to be classified as intangible asset on completion.

6.3 Included in plant and machinery above are amounts aggregating to Rs. (000) 13,150 (2009: Rs. (000) 14,355) representing net book value of assets held by The Unique Rubber Kraft (TURK), a third party under an operating lease arrangement.

6.4 Allocation of depreciation expense

The depreciation charge for the year has been allocated as follows:

| | Note | 2010 | 2009 |
|-------------------------|------|--------|------------------|
| | | | (Rupees in '000) |
| Cost of sales | 28 | 16,158 | 15,581 |
| Distribution cost | 29 | 64,213 | 61,283 |
| Administrative expenses | 30 | 6,222 | 5,406 |
| | | 86,593 | 82,270 |

6.5 Disposal of property, plant and equipment

| Description of assets | Name of Buyer | Original cost | Accumulated depreciation | Written down value | Sale proceeds | Gain / (loss) | Mode of disposal |
|--|---|---------------|--------------------------|--------------------|---------------|---------------|------------------|
| Plant and machinery | | | | | | | |
| Generators, water pumps and air compressors | Mr. Malik Zulfqar Ali, Lahore | 2,852 | 2,474 | 378 | 656 | 278 | Negotiation |
| Various equipment | Mr. Tanveer Ali, Lahore | 184 | 146 | 38 | 41 | 3 | Negotiation |
| Air conditioners and chillers | Mr. Ghulam Mubayyuddin, Lahore | 2,253 | 1,850 | 403 | 857 | 454 | Negotiation |
| Various equipment | Mr. Malik Zulfqar Ali, Lahore | 3,707 | 2,982 | 725 | 562 | (163) | Negotiation |
| Insole trollies | Mr. Khalid Waheed & Sons, Lahore | 326 | 301 | 25 | 171 | 146 | Negotiation |
| | | 9,322 | 7,753 | 1,569 | 2,287 | 718 | |
| Office equipment | | | | | | | |
| Cameras | M/s New Jubilee Insurance Company Limited, Lahore | 37 | 11 | 26 | 26 | - | Insurance Claim |
| | | 37 | 11 | 26 | 26 | - | |
| Computers | | | | | | | |
| Dot matrix printers, scanners and jet printers | Mr. Syed Ibrar Hussain, Narowal | 3,138 | 2,818 | 320 | 112 | (208) | Negotiation |
| Laptops and monitors | M/s New Jubilee Insurance Company Limited, Lahore | 103 | 53 | 50 | 88 | 38 | Insurance Claim |
| Laptop and computer sets | Various | 2,598 | 2,172 | 426 | - | (426) | Scrapped |
| | | 5,839 | 5,043 | 796 | 200 | (596) | |
| Furniture, fixtures and fittings | | | | | | | |
| Steel cabinets, chairs and tables | Mr. Tanveer Ali, Lahore. | 9 | 8 | 1 | 12 | 11 | Negotiation |
| Carpets | Mr. Bashir Khan, Lahore | 44 | 37 | 7 | - | (7) | Negotiation |
| Various items | Mr. Muhammad Akram, Lahore | 147 | 137 | 10 | 78 | 68 | Negotiation |
| Chairs, stools, and hostery units | Mr. Malik Zulfqar Ali, Lahore | 177 | 158 | 19 | 24 | 5 | Negotiation |
| Various items | M/s New Jubilee Insurance Company Limited, Lahore | 5,077 | 792 | 4,285 | 3,810 | (475) | Insurance Claim |
| | | 5,454 | 1,132 | 4,322 | 3,924 | (398) | |
| Vehicles | | | | | | | |
| Nissan pick - up | Mr. Muhammad Ayub, Lahore | 123 | 119 | 4 | 200 | 196 | Negotiation |
| | | 123 | 119 | 4 | 200 | 196 | |
| | | 20,775 | 14,058 | 6,717 | 6,637 | (80) | |
| | | 27,469 | 22,752 | 4,717 | 3,676 | (1,041) | |

7. INTANGIBLE ASSETS

| DESCRIPTION | 2010 | | | | Amortisation Rate % | | |
|----------------------------|-------------------|-----------|--------------------------|---------------------|---------------------|--------------------|----|
| | COST | | ACCUMULATED AMORTIZATION | | | BOOK VALUE | |
| | As at 01 Jan 2010 | Additions | As at 01 Jan 2010 | Charge for the year | | As at 31 Dec. 2010 | |
| Computer software licenses | - | 11,471 | - | 1,511 | 1,511 | 9,960 | 33 |
| | - | 11,471 | - | 1,511 | 1,511 | 9,960 | |

7.1 The amortization charge for the year has been allocated to administrative expenses as referred to in note 30.

| | Note | 2010 | 2009 |
|--|------|-----------|-----------|
| (Rupees in '000) | | | |
| 8. LONG TERM INVESTMENTS | | | |
| Held to maturity at amortized cost | | | |
| PLS Term Deposit Receipts | 8.1 | 37,823 | 35,830 |
| 8.1 | | | |
| These deposits are earmarked against the balances due to employees held as securities and personal accounts as stated in note 21. These carry mark-up at the rates ranging from 11.5% to 12.5% (2009: 11.5% to 16.5%) per annum. | | | |
| 9. LONG TERM DEPOSITS AND PREPAYMENTS | | | |
| Security deposits | 9.1 | 12,427 | 12,915 |
| Prepaid rent | 9.2 | 67,530 | 67,032 |
| Less: Adjustable within one year | 14 | 40,741 | 45,449 |
| | | 26,789 | 21,583 |
| | | 39,216 | 34,498 |
| 9.1 | | | |
| This includes the amounts given as securities to landlords in respect of operating leases of shops. | | | |
| 9.2 | | | |
| Prepaid rent is amortized as rent expense is incurred, in accordance with the terms of rent agreements. | | | |
| 10. STORES AND SPARES | | | |
| Stores | | 2,692 | 1,775 |
| Spares | | 23,195 | 22,188 |
| | | 25,887 | 23,963 |
| Less: Obsolescence reserve | | 25,887 | 23,963 |
| | | - | - |
| Spares in transit | | 1,157 | 768 |
| | | 1,157 | 768 |
| 10.1 | | | |
| The Company does not hold any stores and spares for specific capitalization. | | | |
| 11. STOCK IN TRADE | | | |
| Raw Material | | | |
| In hand | | 175,914 | 117,677 |
| In transit | | 101,222 | 87,806 |
| | | 277,136 | 205,483 |
| Goods in process | | 59,483 | 41,249 |
| Finished Goods | | | |
| Own production | | 426,512 | 343,071 |
| Purchased | | 726,170 | 584,647 |
| | | 1,152,682 | 927,718 |
| In transit | | 37,731 | 107,412 |
| | | 1,527,032 | 1,281,862 |
| 12. TRADE DEBTS - UNSECURED | | | |
| Considered Good | | | |
| Due from customers | 12.1 | 17,267 | 18,931 |
| Due from related parties | 12.2 | 5,058 | 4,804 |
| | | 22,325 | 23,735 |
| 12.1 | | | |
| No provision for doubtful debts is made because no customers were past due or impaired at the balance sheet date. Further, these customers have no recent history of default. For age analysis of these trade debts, refer to Note 38.2.2. | | | |

| | Note | 2010 | 2009 |
|---|------|---------|---------|
| (Rupees in '000) | | | |
| 12.2 Due from related parties - unsecured | | | |
| Bata Shoe Company (Sri Lanka) | | 4,726 | 3,979 |
| Futura Footwear (South Africa) Limited | | - | 825 |
| Bata Brands Switzerland | | 332 | - |
| | | 5,058 | 4,804 |
| 12.3 Maximum aggregate amount due from related parties at the end of any month in the year was Rs. ('000) 10,142 (2009: Rs. ('000) 9,963). No interest has been charged on the amounts due from related parties. | | | |
| 12.4 Aggregate amount due from Directors, Chief Executives and Executives of the Company is nil (2009: Nil) | | | |
| 13. ADVANCES - UNSECURED | | | |
| Considered good, non-interest bearing | | | |
| Advances to employees | | 1,679 | 912 |
| Advances to suppliers | | 10,867 | 2,279 |
| Letters of credit - Margin | | 713 | - |
| | | 13,259 | 3,191 |
| 13.1 Aggregate amount due from Directors, Chief Executives and Executives of the Company is nil (2009: Nil) | | | |
| 13.2 Aggregate amount due from related parties is nil (2009: Nil) | | | |
| 14. DEPOSITS, SHORT TERM PREPAYMENTS AND OTHER RECEIVABLES | | | |
| Deposits - Considered good | | | |
| Custom duty and taxes | | 6,374 | 7,067 |
| Letters of guarantee - Margin | | 3,911 | 4,139 |
| Others | | 5,786 | 3,298 |
| | | 16,071 | 14,504 |
| Short term prepayments | | | |
| Prepaid rent | 9 | 40,741 | 45,449 |
| Prepaid sales tax | | 698 | 527 |
| Other prepaid expenses | | 3,313 | 1,566 |
| | | 44,752 | 47,542 |
| Other receivables | | | |
| Considered good | | | |
| Export rebates | | 3,283 | 1,895 |
| Insurance claims | | 8,537 | 1,018 |
| Advance tax | 14.1 | 336,841 | 168,190 |
| Others | | 1,033 | 250 |
| | | 349,694 | 171,353 |
| Considered doubtful | | | |
| Advance rent | | 1,585 | 1,585 |
| Others | | 486 | 486 |
| | | 2,071 | 2,071 |
| Less: Provision for doubtful balances | | (2,071) | (2,071) |
| | | - | - |
| | | 410,517 | 233,399 |

| | Note | 2010 | 2009 |
|--------------------------------------|------|-----------|-----------|
| (Rupees in '000) | | | |
| 14.1 Advance tax | | | |
| Balance as at 01 January | | 168,190 | 113,374 |
| Advance tax paid during the year | | 391,967 | 223,639 |
| | | 560,157 | 337,013 |
| Adjustment against provision for tax | | (223,316) | (168,823) |
| Balance as at 31 December | | 336,841 | 168,190 |

14.2 Other receivables do not include any amounts receivable from Directors, Chief Executives, Executives and related parties (2009: Nil).

15. SHORT TERM INVESTMENTS

These include the following term deposits receipts:

| | Rate of return | Period of deposit | 2010 | 2009 |
|---------------------------------|----------------|-------------------|---------|---------|
| United Bank Limited | 12.75% | 1 month | 500,000 | - |
| Bank Al Habib Limited | 11.85% | 1 month | - | 100,000 |
| Habib Metropolitan Bank Limited | 11.70% | 3 months | - | 150,000 |
| Habib Bank Limited | 12.50% | 3 months | - | 100,000 |
| | | | 500,000 | 350,000 |

16. TAX REFUNDS DUE FROM GOVERNMENT

This represents sales tax paid on raw materials used in zero-rated taxable shoes for which refund claims have been / are being lodged with the Sales Tax Department.

17. CASH AND BANK BALANCES

| | | | |
|-------------------------------------|------|---------|---------|
| Bank balances - in current accounts | 17.1 | 505,142 | 446,646 |
| Cash in transit | | 30,916 | 12,651 |
| Cash in hand | | 2,981 | 1,952 |
| | | 539,039 | 461,249 |

17.1 This includes over-night saving facility bearing mark up at the rate of 5% to 10% per annum (2009: nil).

18. SHARE CAPITAL

18.1 Authorized share capital

| 2010 | 2009 | | 2010 | 2009 |
|----------------------------|--------|----------------------------------|------------------|---------|
| (Number of shares in '000) | | | (Rupees in '000) | |
| 10,000 | 10,000 | Ordinary shares of Rs. 10/- each | 100,000 | 100,000 |
| 10,000 | 10,000 | | 100,000 | 100,000 |

18.2 Issued, subscribed and paid up capital

| 2010 | 2009 | | 2010 | 2009 |
|--------------------|------------------|---|------------------|---------------|
| (Number of shares) | | | (Rupees in '000) | |
| 1,890,000 | 1,890,000 | Ordinary shares of Rs. 10/- each fully paid in cash | 18,900 | 18,900 |
| 300,000 | 300,000 | Ordinary shares of Rs. 10/- each issued for consideration other than cash | 3,000 | 3,000 |
| 5,370,000 | 5,370,000 | Ordinary shares of Rs. 10/- each issued as fully paid bonus shares | 53,700 | 53,700 |
| <u>7,560,000</u> | <u>7,560,000</u> | | <u>75,600</u> | <u>75,600</u> |

18.2.1 Bafin B.V. (Nederland) (the parent company) holds 4,536,000 (2009: 4,536,000) ordinary shares of Rs. 10 each.

19. CAPITAL RESERVE

This represents the balance of foreign shareholders' equity in Globe Commercial Enterprises Limited (a related party) gifted to the Company on its winding up, and is not available for distribution.

20. REVENUE RESERVES

General Reserve

Balance as at 01 January

Transfer from profit and loss account

Unappropriated profit

| | |
|------------------|------------------|
| 1,298,000 | 880,000 |
| 494,000 | 418,000 |
| <u>1,792,000</u> | <u>1,298,000</u> |
| 873,217 | 586,644 |
| <u>2,665,217</u> | <u>1,884,644</u> |

21. LONG TERM DEPOSITS

Employees' securities and personal accounts

| | |
|---------------|---------------|
| <u>37,823</u> | <u>35,830</u> |
|---------------|---------------|

21.1 This represents the securities deposited by the employees in accordance with the terms of employment and the amounts credited on account of commission etc. to the sales staff. Interest at the rate of 10% (2009: 9%) per annum is being paid on the monthly outstanding balances.

21.2 In accordance with provisions of Section 226 of the Companies Ordinance, 1984, this amount has been invested in PLS Term Deposit Receipts and is shown separately as long term investments in Note 8.

22. DEFERRED LIABILITY - EMPLOYEE BENEFITS

22.1 Provision for gratuity - un-funded defined benefit plan

The amount recognized in the balance sheet is as follows:

Present Value of defined benefit obligation

Add: Actuarial gains to be recognized in later periods

| | |
|---------------|---------------|
| 61,112 | 56,926 |
| 13,099 | 12,270 |
| <u>74,211</u> | <u>69,196</u> |

22.2 The amount recognized in the profit and loss account is as follows:

Current service cost

Interest cost

Actuarial gains recognized during the year

Non-vested past service cost charge

| | |
|--------------|--------------|
| 616 | 574 |
| 6,831 | 7,926 |
| (616) | (454) |
| - | 340 |
| <u>6,831</u> | <u>8,386</u> |

| | 2010 | 2009 |
|--|------------------|---------------|
| | (Rupees in '000) | |
| 22.3 Movement in the net liability recognized in the balance sheet is as follows: | | |
| Opening liability | 69,196 | 62,780 |
| Amount recognized during the year | 6,831 | 8,386 |
| Payments made by the Company during the year | (1,816) | (1,970) |
| Closing liability | <u>74,211</u> | <u>69,196</u> |

22.4 Principal actuarial assumptions

The principal actuarial assumptions used in the actuarial valuation of this scheme by applying projected unit credit method as on 31 December are as follows:

| | 2010 | 2009 |
|---|--------------------------------|--------------------------------|
| Expected rate of salary increase in future years | 11% | 11% |
| Discount rate | 12% | 12% |
| Average expected remaining working life time of employees | 11 Years | 11 Years |
| Expected mortality rate | EFU (61-66) Mortality table | EFU (61-66) Mortality table |

22.5 Historical information

| As at 31 December | 2010 | 2009 | 2008 | 2007 | 2006 |
|---|------------------|--------|--------|--------|--------|
| | (Rupees in '000) | | | | |
| Present value of defined benefit obligation | 74,211 | 69,196 | 62,780 | 67,403 | 66,610 |
| Experience adjustments on plan liabilities | 13,099 | 12,270 | 10,278 | 5,851 | 3,539 |
| | | Note | | | |

23. DEFERRED TAXATION

Deferred tax liabilities

Accelerated tax depreciation

| | 2010 | 2009 |
|-----------------------------------|------------------|-----------------|
| | (Rupees in '000) | |
| Accelerated tax depreciation | 58,608 | 50,429 |
| Deferred tax assets | | |
| Provision for: | | |
| Gratuity | (25,974) | (24,219) |
| Doubtful debts | (725) | (725) |
| Obsolescence of stores and spares | (9,060) | (8,387) |
| | <u>(35,759)</u> | <u>(33,331)</u> |
| Net deferred tax liability | <u>22,849</u> | <u>17,098</u> |

24. TRADE AND OTHER PAYABLES

| | | | |
|------------------------------------|------|----------------|----------------|
| Trade Creditors | 24.1 | 604,867 | 613,561 |
| Accrued liabilities | 24.2 | 219,473 | 193,374 |
| Advances from customers | | 7,824 | 3,189 |
| Due to provident fund trust | | 8,627 | 5,728 |
| Deposits | 24.3 | 26,571 | 22,276 |
| Workers' profit participation fund | 24.4 | 63,896 | 43,688 |
| Workers' welfare fund | | 23,780 | 16,260 |
| Sales tax payable | | 2,771 | 968 |
| Taxes deducted at source payable | | 15,251 | 12,436 |
| Unclaimed dividend | | 3,069 | 2,607 |
| Other liabilities | | 12,761 | 9,933 |
| | | <u>988,890</u> | <u>924,020</u> |

| | 2010 | 2009 |
|---|------------------|---------|
| | (Rupees in '000) | |
| 24.1 This includes amounts due to the following related parties: | | |
| Bata Shoe Singapore Pte Limited | 38,043 | 107,240 |
| Bata Brands (Switzerland) | 44,099 | 33,666 |
| Global Footwear Services (Singapore) | 3,070 | 2,763 |
| Bata Compar S.P.A. (Italy) | - | 3,987 |
| Bata Marketing Sdn. Bhd., (Malaysia) | 217 | 293 |
| Bata Shoe Company (Kenya) | - | 271 |
| | 85,429 | 148,220 |

24.1.1 No interest has been paid / accrued on the amounts due to related parties.

24.2 These include an amount of Rs. ('000) 1,014 (2009: ('000) 837) in relation to deferred revenue pertaining to Bata Loyalty Cards scheme, which has been recently launched by the Company.

24.3 These represent the security money received from the registered wholesale dealers, agency holders and other customers in accordance with the terms of the contract with them. Deposits from agency holders carry interest at the rate of 10% (2009: 9%) per annum. These are repayable on termination / completion of the contract and on returning the Company's property already provided to them. The Company has a right to utilize these deposits in accordance with the terms of the agreements entered with agency holders.

24.4 Workers' profit participation fund

| | | |
|--|----------|----------|
| Balance as at 01 January | 43,688 | 35,678 |
| Allocation for the year | 63,896 | 43,688 |
| Interest on funds utilized in company's business | 1,218 | 789 |
| | 108,802 | 80,155 |
| Less: Amount adjusted / paid to fund's trustees | (44,906) | (36,467) |
| Balance as at 31 December | 63,896 | 43,688 |

25. SHORT TERM BORROWINGS - SECURED

The credit facilities available to the Company from various commercial banks aggregate to Rs.735 million (2009: Rs. 735 million). These include cash finance facilities of Rs. 700 million (2009: Rs. 700 million) and export finance facility of Rs. 35 million (2009: Rs. 35 million). Both the above facilities remained unutilized at the year end.

Mark up on cash finance is based on 1 to 3 months KIBOR plus 0.75% to 1% (2009: 1 to 3 months KIBOR plus 0.75% to 2.25%) as per agreements with banks. Mark up on export finance is charged at 11.00% (2009: 7.25%) per annum.

In addition, non funded facilities of letters of guarantee and letters of credit amounting to Rs. 305 million (2009: Rs. 235 million) were also provided by these banks. The un-utilized facility for letter of credits and guarantees at year end amounts to Rs. 246 million (2009: Rs. 59 million).

These finances are secured against hypothecation of stock in trade, store and spares and receivables of the Company amounting to Rs. 1,194 million (2009: Rs. 1,194 million).

26. CONTINGENCIES AND COMMITMENTS

26.1 The Company is contingently liable for:

| | Note | 2010 | 2009 |
|---|--------|---------|---------|
| (Rupees in '000) | | | |
| Counter guarantees given to banks | | 7,204 | 6,311 |
| Indemnity bonds given to Custom Authorities | | 26,790 | 31,319 |
| Claims not acknowledged as debts - under appeal | | 76,413 | 20,848 |
| Law suit by ex-employee - damages for malicious prosecution | | 3,000 | 3,000 |
| Show cause notices by sales tax department-under appeals | 26.1.1 | - | 138,851 |
| Order by income tax department | 26.1.2 | 3,659 | 3,659 |
| Order by income tax department | 26.1.3 | 2,702 | - |
| | | 119,768 | 203,988 |

26.1.1 The case has been decided in favour of the Company by Appellate Tribunal Inland Revenue (ATIR) during the year.

26.1.2 The Company has received an order from Federal Board of Revenue (FBR) in respect of inadequacy of advance tax paid by the Company for the tax year 2008. The FBR has thus levied additional tax u/s 205 (IB) of the Income Tax Ordinance, 2001 amounting to Rs. 8.566 million.

The Company had provided an amount of Rs. 4.907 million on the basis of tax advisor's opinion and also filed an appeal with Commissioner Inland Revenue (CIR)(Appeals). CIR(Appeals) decided the case against the Company after which an appeal was filed with ATIR which is pending adjudication. The management expects a favorable outcome of the matter and accordingly no provision for the remaining amount has been made.

26.1.3 The Company has received an order from Federal Board of Revenue (FBR) in respect of alleged default that the tax at source was not properly deducted by the Company for the tax year 2005. The FBR after charging additional tax u/s 205(3) of the Income Tax Ordinance, 2001 created a demand of Rs. 2.702 million. The Company filed an appeal with CIR(Appeals) which is pending adjudication. The management expects a favorable outcome of the matter and accordingly no provision has been made.

26.2 Commitments

26.2.1 The Company has entered into rent agreements for retail shops. There are no restrictions placed upon the Company by entering into these agreements. Future minimum lease payable under these agreements as at 31 December are as follows:

| | 2010 | 2009 |
|---|-----------|-----------|
| (Rupees in '000) | | |
| Within one year | 427,571 | 339,593 |
| After one year but not more than five years | 1,386,432 | 1,200,267 |
| More than five years | 668,212 | 731,848 |
| | 2,482,215 | 2,271,708 |
| 26.2.2 Commitments in respect of: | | |
| Capital expenditure | 10,583 | 6,612 |
| Letters of credit and bank contracts | 326,932 | 175,641 |
| | 337,515 | 182,253 |

| | Note | 2010 | 2009 |
|--|------|-------------|-------------|
| (Rupees in '000) | | | |
| 27. SALES | | | |
| Shoes and accessories | | | |
| Local | | 9,029,556 | 6,790,440 |
| Export | | 123,389 | 207,627 |
| | | 9,152,945 | 6,998,067 |
| Sundry articles and scrap material | | 19,170 | 9,459 |
| | | 9,172,115 | 7,007,526 |
| Less: Sales tax | | 121,641 | 89,228 |
| Discounts to dealers and distributors | | 629,681 | 416,705 |
| Commission to agents / business associates | | 90,964 | 73,103 |
| | | 842,286 | 579,036 |
| | | 8,329,829 | 6,428,490 |
| 28. COST OF SALES | | | |
| Cost of goods manufactured | 28.1 | 2,741,110 | 2,158,350 |
| Finished goods purchased | | 2,412,074 | 1,741,708 |
| Add: Opening stock of finished goods | | 1,035,130 | 891,349 |
| Less: Closing stock of finished goods | | (1,190,413) | (1,035,130) |
| | | 2,256,791 | 1,597,927 |
| | | 4,997,901 | 3,756,277 |
| 28.1 Cost of goods manufactured | | | |
| Raw material consumed | | | |
| Opening stock | | 205,483 | 322,978 |
| Add: Purchases | | 2,386,004 | 1,648,409 |
| | | 2,591,487 | 1,971,387 |
| Less: Closing stock | | 277,136 | 205,483 |
| | | 2,314,351 | 1,765,904 |
| Store and spares consumed | | 8,835 | 8,638 |
| Fuel and power | | 106,565 | 76,229 |
| Salaries, wages and benefits | 28.2 | 273,415 | 239,891 |
| Repairs and maintenance | 28.3 | 34,147 | 26,775 |
| Insurance | | 5,873 | 6,619 |
| Depreciation | 6.4 | 16,158 | 15,581 |
| | | 2,759,344 | 2,139,637 |
| Add: Opening goods in process | | 41,249 | 59,962 |
| | | 2,800,593 | 2,199,599 |
| Less: Closing goods in process | | 59,483 | 41,249 |
| | | 2,741,110 | 2,158,350 |

28.2 These include Rs. ('000) 7,503 (2009: Rs. ('000) 7,489) and Rs. ('000) 2,927 (2009: Rs. ('000) 3,669) in respect of contribution to provident fund trust and provision for gratuity respectively.

28.3 This includes write back / provision for obsolescence of stores and spares amounting to Rs. ('000) 1,924 (2009: Rs. ('000) 13,883).

| | Note | 2010 | 2009 |
|---------------------------------|------|-----------|-----------|
| (Rupees in '000) | | | |
| 29. DISTRIBUTION COST | | | |
| Salaries and benefits | 29.1 | 469,381 | 399,874 |
| Freight | | 120,472 | 88,172 |
| Advertising and sales promotion | | 108,414 | 105,700 |
| Rent | | 429,702 | 360,987 |
| Insurance | | 8,523 | 10,590 |
| Trade mark license fee | | 195,536 | 150,766 |
| Fuel and power | | 149,347 | 123,686 |
| Repairs and maintenance | | 35,589 | 50,420 |
| Entertainment | | 5,425 | 6,708 |
| Business and property taxes | | 2,945 | 3,492 |
| Excise duty | | 7,224 | 5,333 |
| Depreciation | 6.4 | 64,213 | 61,283 |
| Miscellaneous | | 449 | 238 |
| | | 1,597,220 | 1,367,249 |

29.1 These include Rs. ('000) 13,922 (2009: Rs. ('000) 12,521) and Rs. ('000) 1,934 (2009: Rs. ('000) 3,953) in respect of contribution to provident fund trust and provision for gratuity respectively.

30. ADMINISTRATIVE EXPENSES

| | | | |
|-----------------------------------|------|---------|---------|
| Salaries and benefits | 30.1 | 246,869 | 210,111 |
| Employee welfare | | 17,998 | 17,517 |
| Fuel and power | | 4,834 | 4,585 |
| Telephone and postage | | 18,749 | 16,713 |
| Insurance | | 2,215 | 1,279 |
| Travelling | | 65,762 | 57,026 |
| Repairs and maintenance | | 15,655 | 16,406 |
| Printing and stationery | | 16,977 | 16,102 |
| Donations and subscription | 30.2 | 3,041 | 1,575 |
| Legal and professional charges | | 9,256 | 3,734 |
| Business and property taxes | | 606 | 415 |
| Management service fee | | 48,014 | 41,485 |
| Depreciation | 6.4 | 6,222 | 5,406 |
| Amortization on intangible assets | 7.1 | 1,511 | - |
| Miscellaneous | | 10,630 | 11,286 |
| | | 468,339 | 403,640 |

30.1 These include Rs. ('000) 7,796 (2009: Rs. ('000) 4,311) and Rs. ('000) 1,970 (2009: Rs. ('000) 764) in respect of contribution to provident fund trust and provision for gratuity respectively.

30.2 None of the directors of the company or any of their spouses have any interest in the funds of donees.

| | Note | 2010 | 2009 |
|--|------|------------------|--------|
| | | (Rupees in '000) | |
| 31. OTHER OPERATING EXPENSES | | | |
| Workers' profit participation fund | | 63,896 | 43,688 |
| Workers' welfare fund | | 23,780 | 16,260 |
| Auditors' remuneration | 31.1 | 4,904 | 4,200 |
| Payments under Voluntary Retirement Scheme | | - | 568 |
| Loss on fixed assets sold / scrapped | 6.5 | 80 | 1,041 |
| | | 92,660 | 65,757 |
| 31.1 Auditors' remuneration | | | |
| Statutory audit | | 2,100 | 1,800 |
| Review of six monthly accounts | | 700 | 600 |
| Other reviews and certifications | | 1,304 | 1,122 |
| Out of pocket expenses | | 800 | 678 |
| | | 4,904 | 4,200 |
| 32. OTHER OPERATING INCOME | | | |
| Income from financial assets | | | |
| Profit on long term investments | | 5,336 | 6,146 |
| Exchange gain | | 212 | 888 |
| Profit on short term investments | | 25,919 | 3,851 |
| Profit on bank deposits | | 21,690 | - |
| | | 53,157 | 10,885 |
| Income from non - financial assets | | | |
| Rent received | | 1,890 | 1,753 |
| | | 55,047 | 12,638 |
| 33. FINANCE COSTS | | | |
| Interest / mark-up on: | | | |
| Short term borrowings | 25 | - | 1,815 |
| Workers' profit participation fund | | 1,218 | 789 |
| Provident fund trust | | 260 | 184 |
| Employees / agents' securities and personal accounts | 33.1 | 3,193 | 2,467 |
| | | 4,671 | 5,255 |
| Bank charges and commission | 33.2 | 35,064 | 29,928 |
| | | 39,735 | 35,183 |

33.1 These do not include any amounts on account of related parties (2009: Nil)

33.2 Included in bank charges and commission is an amount of Rs. ('000) 19,554 (2009: Rs. ('000) 16,813) in respect of excise duty paid on trade mark licence fee.

| | Note | 2010 | 2009 |
|---|------|------------------|----------------|
| (Rupees in '000) | | | |
| 34. TAXATION | | | |
| Current | | | |
| For the year | | 311,977 | 220,450 |
| For prior years | | - | 2,866 |
| Deferred | | | |
| | | 311,977 | 223,316 |
| | | 5,751 | 4,194 |
| | | <u>317,728</u> | <u>227,510</u> |
| Relationship between tax expenses and accounting profit | | | |
| Accounting profit before taxation | | 1,189,021 | 813,022 |
| Tax at applicable tax rate of 35% (2009: 35%) | | 416,157 | 284,558 |
| Tax effect of expenses not allowed for tax | | 886 | 365 |
| Effect of tax on export sales, imported finished goods and rental income under Final Tax Regime | | (99,315) | (60,279) |
| Effect of prior years tax | | - | 2,866 |
| Tax expense for the year | | <u>317,728</u> | <u>227,510</u> |
| 35. EARNINGS PER SHARE - BASIC AND DILUTED | | | |
| Basic earnings per share are calculated by dividing net profit for the year attributable to ordinary equity holders of the Company by weighted average number of ordinary shares outstanding during the year. The following reflects the income and share data used in the basic and diluted earnings per share computations: | | | |
| Profit after taxation - (Rupees in '000) | | 871,293 | 585,512 |
| Weighted average number of ordinary shares (in thousands) | 18.2 | 7,560 | 7,560 |
| Earnings per share - basic and diluted (Rupees per share) | | 115.25 | 77.45 |
| There is no dilutive effect on the basic earnings per share of the Company. | | | |
| 36. CASH AND CASH EQUIVALENTS | | | |
| For the purpose of the cash flow statement, cash and cash equivalents comprise the following: | | | |
| Bank balances - in current accounts | | 505,142 | 446,646 |
| Short term investments | | 500,000 | 350,000 |
| Cash in transit | | 30,916 | 12,651 |
| Cash in hand | | 2,981 | 1,952 |
| | | <u>1,039,039</u> | <u>811,249</u> |

37. REMUNERATION OF DIRECTORS AND EXECUTIVES

The aggregate amounts charged in the financial statements for the year in respect of remuneration, including all benefits to Chief Executive, Directors and Executives of the Company are as follows:

| | Chief Executive | | Directors | | Executives | |
|--|------------------|--------|-----------|--------|------------|--------|
| | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 |
| | (Rupees in '000) | | | | | |
| Managerial remuneration | 26,937 | 17,607 | 20,246 | 11,182 | 44,120 | 41,610 |
| Company's contribution to provident fund | 1,943 | 1,458 | 511 | 473 | 2,854 | 2,629 |
| Perquisites and allowances | | | | | | |
| Housing | - | - | 438 | 406 | 11,254 | 9,205 |
| Leave passage | 1,575 | 1,220 | 512 | 341 | - | - |
| Conveyance | - | - | 194 | 180 | 2,719 | 2,349 |
| Medical expenses reimbursed | 125 | 78 | 766 | 91 | 1,634 | 2,317 |
| Utilities | - | - | 194 | 180 | 2,719 | 2,349 |
| Others | - | - | 4,556 | 2,305 | 8,050 | 7,662 |
| | 30,580 | 20,363 | 27,417 | 15,158 | 73,350 | 68,121 |
| Number of persons | 1 | 1 | 2 | 2 | 34 | 29 |

37.1 In addition to the above, 5 (2009: 5) non executive directors were paid aggregated fee of Rs. ('000) 180 (2009: Rs. ('000) 270) for attending meetings.

37.2 The Chief Executive and one director of the Company are provided with company-maintained cars.

38. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

The Company's principal financial liabilities comprise long term deposits and trade and other payables. The Company's financial assets mainly comprise long term investments, security deposits, trade and other receivables, and cash and short-term deposits that arrive directly from its operations.

The Company's principal financial liabilities and financial assets are exposed to a variety of financial risks including the effect of market risks relating to interest rates and foreign exchange, credit risk and liquidity risk.

The Company's Board of Directors (The Board) reviews and agrees policies for the management of these risks. The board has the responsibility for establishment of a financial risk governance frame work. They provide assurance that the financial risk-taking activities are governed by appropriate policies and procedures and that financial risks are identified, measured and managed in accordance with the Company's policies.

38.1 Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices such as interest rate risk, currency risk and other price risk such as equity price risk. The objective of the market risk management is to manage and control market exposures with in acceptable range, while optimizing the return.

38.1.1 Interest rate risk exposure

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's exposure to the risk of changes in market interest rates relates primarily to the Company's short-term debt obligations, which are borrowed at floating interest rates. The Company manages its interest rate risk by having a balanced portfolio of fixed and variable rate borrowings and investments.

The Company's exposure to interest rate risk on its financial assets and liabilities is summarized below:

| | Fixed or variable | 2010 | 2009 | 2010 | 2009 |
|--|-------------------|-----------------|-----------------|------------------|----------------|
| | | Effective rates | | Rupees in ('000) | |
| Financial Assets | | | | | |
| Long term investments | Fixed | 11.50 to 12.50% | 11.50 to 16.50% | 37,823 | 35,830 |
| Short term investments | Variable | 11.90 to 12.75% | 11.70 to 12.50% | 500,000 | 350,000 |
| Cash and bank balances | Fixed | 5.00 to 10.00% | - | 501,110 | 461,249 |
| | | | | <u>1,038,933</u> | <u>847,079</u> |
| Financial Liabilities | | | | | |
| Long term deposits - employees' securities | Fixed | 10.00% | 9.00% | 37,823 | 35,830 |
| Trade and other payables | | | | | |
| Deposits - agents | Fixed | 10.00% | 9.00% | 26,571 | 22,276 |
| Workers' profit participation fund | Fixed | 90.00% | 60.00% | 63,896 | 43,688 |
| | | | | <u>128,290</u> | <u>101,794</u> |

Sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rates at the reporting date would have changed Company's profit before tax for the year by an amount shown below, with all other variables held constant.

| | Variation in basis points | 2010 | 2009 |
|--------------------------|---------------------------|-----------------------------|-----------------------------|
| | | Rupees in '000 | |
| | | Effect on Profit Before Tax | Effect on Profit Before Tax |
| Increase in basis points | +100 | 422 | 400 |
| Decrease in basis points | -100 | (422) | (400) |

The sensitivity analysis prepared is not necessarily indicative of the effects on profit for the year and assets / liabilities of the Company.

38.1.2 Currency risk

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. Foreign exchange risk arises mainly where receivables and payables exist due to transactions with foreign buyers and suppliers. The management has assessed that hedging its foreign currency payables will be more expensive than self assuming the risk. The foreign exchange risk management policy is reviewed each year on the basis of market conditions. The Company is mainly exposed to fluctuations in US Dollar, Euro and Singapore Dollar against Pak Rupee.

The assets / liabilities subject to currency risk are detailed below:

| | 2010 | 2009 |
|--|------------------|----------------|
| | (Rupees in '000) | |
| Financial assets | | |
| Trade debts - Export customers | | |
| US Dollar | 7,711 | 4,804 |
| Euro | 6,918 | - |
| | <u>14,629</u> | <u>4,804</u> |
| Financial liabilities | | |
| Trade and other Payables - Foreign suppliers | | |
| US Dollar | 40,914 | 112,163 |
| Euro | 44,099 | 35,110 |
| Singapore Dollar | 3,070 | 2,763 |
| | <u>88,083</u> | <u>150,036</u> |

Foreign Currency Sensitivity analysis

The following table demonstrates the sensitivity of the Company's profit before tax to a reasonably possible change in exchange rates of the major currencies involved in transactions with the foreign parties, keeping all other variables constant. Range of variation has been taken after considering the variation in year 2010 in the currencies involved.

| | 2010 | 2009 | 2010 | 2009 |
|--------------------------------------|------------------------------------|------------------------------------|-----------------------------|-----------------------------|
| | Percentage Change in Exchange Rate | Percentage Change in Exchange Rate | (Rupees in '000) | |
| | | | Effect on Profit Before Tax | Effect on Profit Before Tax |
| | | | + / - | + / - |
| Variation in USD to PKR | 5% | 7% | 1,660 | 7,515 |
| Variation in EURO to PKR | 5% | 10% | 1,859 | 3,511 |
| Variation in Singapore Dollar to PKR | 10% | 10% | 307 | 276 |

38.1.3 Equity price risk

Equity price risk is the risk of loss due to susceptibility of equity instruments towards market price risk arising from uncertainties about future values of the investment securities. The Company is not exposed to any equity price risk as the Company does not have any investment in equity shares at the balance sheet date.

38.2 Concentration of credit risk

Credit risk represents the accounting loss that would be recognized at the reporting date, if counter parties fail to perform their contractual obligations. The maximum exposure to credit risk is represented by the carrying amount of each financial asset.

Investments are allowed only in liquid securities and only with banks. Given their high credit ratings, management does not expect any counter party to fail to meet its obligation.

The management has a credit policy in place and exposure to credit risk is monitored on a continuous basis. Credit evaluations are performed on all customers requiring credit over a certain amount. The Company does not require collateral in respect of financial assets. The Company, however, mitigates any possible exposure to credit risk by taking security deposits from its dealers and distributors as well as by executing formal agreements with them. Out of total financial assets of Rs.(‘000) 1,135,139 (2009: Rs. (‘000) 901,857) 90.93% of financial assets subject to credit risk are concentrated in eight parties (2009: 57.87% in 6 parties).

Following tables summaries the maximum exposure to credit risk at the reporting date:

| | 2010 | 2009 |
|-------------------------|------------------|----------------|
| | (Rupees in '000) | |
| Financial assets | | |
| Long term investments | 37,823 | 35,830 |
| Long term deposits | 12,427 | 12,915 |
| Trade debts - unsecured | 22,325 | 23,735 |
| Deposits | 23,036 | 11,086 |
| Interest accrued | 489 | 3,851 |
| Short term investments | 500,000 | 350,000 |
| Cash at bank | 505,142 | 459,297 |
| | <u>1,101,242</u> | <u>896,714</u> |

38.2.1 Long term investments

Financial institution

| | Agency | Ratings | | Carrying Values | |
|-------------------------|---------|------------------|------------|-----------------|---------------|
| | | Long Term | Short term | 2010 | 2009 |
| | | (Rupees in '000) | | | |
| Silk Bank Limited | JCR-VIS | A- | A-2 | 28,761 | - |
| Habib Metropolitan Bank | PACRA | AA+ | A1+ | 9,062 | 35,830 |
| | | | | <u>37,823</u> | <u>35,830</u> |

38.2.2 Trade debts

| | | Carrying Values | |
|---|--|------------------|---------------|
| | | 2010 | 2009 |
| | | (Rupees in '000) | |
| Neither past due nor impaired | | | |
| 1-30 Days | | 22,325 | 23,735 |
| 31-60 days | | - | - |
| 61-90 days | | - | - |
| Over 90 days | | - | - |
| | | <u>22,325</u> | <u>23,735</u> |
| 38.2.3 Past due but not impaired | | - | - |

38.2.4 Short term investments

| <u>Financial institution</u> | Ratings | | | 2010 | 2009 |
|---------------------------------|---------|-----------|------------|------------------|----------------|
| | Agency | Long Term | Short term | (Rupees in '000) | |
| United Bank Limited | JCR-VIS | AA+ | A-1+ | 500,000 | - |
| Bank Al-Habib Limited | PACRA | AA+ | A1+ | - | 100,000 |
| Habib Metropolitan Bank Limited | PACRA | AA+ | A1+ | - | 150,000 |
| Habib Bank Limited | JCR-VIS | AA+ | A-1+ | - | 100,000 |
| | | | | <u>500,000</u> | <u>350,000</u> |

38.2.5 Cash at bank

| <u>Financial institution</u> | Ratings | | | 2010 | 2009 |
|-----------------------------------|---------|-----------|------------|------------------|----------------|
| | Agency | Long Term | Short term | (Rupees in '000) | |
| Habib Bank Limited | JCR-VIS | AA+ | A-1+ | 492,893 | 458,750 |
| MCB Bank Limited | PACRA | AA+ | A1+ | 4,719 | 19,010 |
| Habib Metropolitan Bank Limited | PACRA | AA+ | A1+ | 1,375 | 197,868 |
| Bank Al-Habib Limited | PACRA | AA+ | A1+ | 1,312 | 120,770 |
| Atlas Bank Limited | PACRA | A- | A2 | 9 | 10 |
| National Bank of Pakistan Limited | JCR-VIS | AAA | A-1+ | 268 | 238 |
| United Bank Limited | JCR-VIS | AA+ | A-1+ | 1,505 | - |
| Silk Bank Limited | JCR-VIS | A- | A-2 | 3,061 | - |
| | | | | <u>505,142</u> | <u>796,646</u> |

38.3 Liquidity risk

Liquidity risk reflects an enterprise's inability in raising funds to meet its commitments associated with financial liabilities as they fall due. Prudence concept requires the management of liquidity risk by maintaining sufficient cash and marketable securities. The Company follows a cash management and planning policy to ensure availability of funds and to take appropriate measures for new requirements. The company had short term borrowing facilities available from various Commercial banks aggregating to Rs. 735 million at 31 December 2010 (2009: Rs. 735 million).

The following table shows the maturity profile of the company's financial liabilities:

| | 2010 | | | | |
|--------------------------|------------------|------------------|--------------|--------------|---------|
| | (Rupees in '000) | | | | |
| | On demand | Less than 1 year | 1 to 5 years | Over 5 years | Total |
| Long term deposits | 37,823 | - | - | - | 37,823 |
| Trade and other payables | - | 981,066 | - | - | 981,066 |
| | | | | | |
| | 2009 | | | | |
| | (Rupees in '000) | | | | |
| | On demand | Less than 1 year | 1 to 5 years | Over 5 years | Total |
| Long term deposits | 35,830 | - | - | - | 35,830 |
| Trade and other payables | - | 920,831 | - | - | 920,831 |

38.4 Fair value of the financial instruments

The carrying value of all the financial instruments reflected in the financial statements approximates their fair value. Fair value is measured on the basis of objective evidence at each reporting date.

39. CAPITAL RISK MANAGEMENT

The Company's policy is to safeguard the company's ability to remain as a going concern and ensure a strong capital base in order to maintain investors', creditors' and market's confidence and to sustain future development of the business. The Board of Directors monitors the returns on capital, which the Company defines as net operating income divided by total shareholders' equity.

The Company's objectives when managing capital are:

- a) to safeguard the entity's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for others stakeholders; and
- b) to provide an adequate return to shareholders by pricing products commensurately with the level of risk.

In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares, or sell assets to reduce debt.

Consistent with the industry norms, the Company monitors its capital on the basis of gearing ratio. The ratio is calculated as net debt divided by total capital. Net debt is calculated as total borrowings as shown in the balance sheet less cash and cash equivalent. Total capital is calculated as 'equity' as shown in the balance sheet plus net debt (as defined above).

The debt - to- equity ratio as to 31 December is as follows:

| | 2010 | 2009 |
|-----------------------|------------------|-----------|
| | (Rupees in '000) | |
| Net debt | - | - |
| Total equity | 2,741,300 | 1,960,727 |
| Capital gearing ratio | 0% | 0% |

The Company is not subject to any externally-imposed capital requirements.

40. TRANSACTIONS WITH RELATED PARTIES

40.1 The related parties and associated undertakings comprise parent company, related group companies, provident fund trust, directors and key management personnel. Remuneration of Chief Executive and directors is also shown in Note 37. Transactions with related parties during the year are as follows;

| | | 2010 | 2009 |
|--------------------------------------|---------------------------------------|------------------|---------|
| | | (Rupees in '000) | |
| <u>Relationship with the Company</u> | <u>Nature of transactions</u> | | |
| Associated Companies | Purchase of goods and services | 884,944 | 759,373 |
| | Sale of goods and services | 19,535 | 21,045 |
| | Trade mark license fee | 195,536 | 150,766 |
| | Management service fee & IT charges | 48,014 | 41,485 |
| Holding company | Dividend paid | 54,432 | 36,288 |
| Staff Retirement Benefits | Contribution to provident fund trusts | 29,221 | 24,322 |
| Staff Retirement Benefits | Gratuity paid | 1,816 | 1,970 |
| Key Management Personnel | Remuneration | 88,840 | 69,599 |

40.2 The Company in normal course of business conducts transactions with its related parties. Balances of related parties at the reporting date have been shown under payables and receivables. The Company continues to have a policy, where by, all transactions with related parties and associated undertakings are entered into at arm's length in the light of commercial terms and conditions.

41. CAPACITY AND ACTUAL PRODUCTION

| | No. of shifts worked | | Installed capacity based on actual shifts worked | | Actual production | |
|-------------------|----------------------|--------|--|-------|-------------------|--------|
| | 2010 | 2009 | Pairs in '000 | | Pairs in '000 | |
| | | | 2010 | 2009 | 2010 | 2009 |
| Footwear in pairs | | | | | | |
| Leather | 1 to 3 | 1 to 3 | 8,476 | 5,930 | 9,373 | 8,243 |
| Plastic | 1 to 3 | 1 | 2,678 | 2,120 | 2,167 | 2,151 |
| | | | 11,154 | 8,050 | 11,540 | 10,394 |

41.1 The deviation in actual production from installed capacity is due to rapidly growing trends as the Company has to change major shoe lines in accordance with the market trends. This involves change in manufacturing operations and product mix which causes variances not only between the installed capacity and actual production but also between the actual production of any two years.

42. POST BALANCE SHEET EVENTS

The Board of Directors at its meeting held on 21 February 2011 has approved a final dividend @ Rs. 28 per share for the year ended 31 December 2010 (2009: Rs. 12 per share) amounting to Rs. ('000) 211,680 (2009: Rs ('000) 90,720) and transfer to general reserve amounting to Rs. ('000) 660,000 (2009: Rs ('000) 494,000) for approval of the members at the Annual General Meeting to be held on 21 April 2011. The financial statements do not reflect the effect of the above events.

43. DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue by the Board of Directors on 21 February 2011.

44. GENERAL

- 44.1 Figures have been rounded off to the nearest thousand Rupees, unless otherwise stated.
- 44.2 Figures have been re-arranged where considered necessary for the purpose of better presentation.

Chief Executive

Director

PATTERN OF SHAREHOLDING

AS AT 31 DECEMBER 2010

| No. of Shareholders | From | Shareholding | To | Total Shares held |
|---------------------|-----------|--------------|-----------|-------------------|
| 632 | 1 | | 100 | 28,273 |
| 433 | 101 | | 500 | 108,384 |
| 66 | 501 | | 1,000 | 49,307 |
| 41 | 1,001 | | 5,000 | 74,968 |
| 4 | 5,001 | | 10,000 | 25,790 |
| 1 | 10,001 | | 15,000 | 11,392 |
| 1 | 20,001 | | 25,000 | 21,000 |
| 2 | 25,001 | | 30,000 | 54,900 |
| 1 | 30,001 | | 35,000 | 35,000 |
| 1 | 100,001 | | 105,000 | 103,783 |
| 1 | 110,001 | | 115,000 | 111,757 |
| 1 | 195,001 | | 200,000 | 197,207 |
| 1 | 230,001 | | 235,000 | 231,717 |
| 1 | 305,001 | | 310,000 | 309,776 |
| 1 | 570,001 | | 575,000 | 570,512 |
| 1 | 1,090,001 | | 1,095,000 | 1,090,234 |
| 1 | 4,535,001 | | 4,540,000 | 4,536,000 |
| | | | 1,189 | 7,560,000 |

CATEGORIES OF SHAREHOLDERS

| | Number of Shareholders | Total Shares held | Percentage |
|---|------------------------|-------------------|------------|
| FOREIGN SHAREHOLDERS | | | |
| Bafin (Nederland) B.V. | 1 | 4,536,000 | 60.00 |
| LOCAL SHAREHOLDERS | | | |
| Individuals | 1,150 | 292,544 | 3.87 |
| National Investment Trust | 2 | 49,076 | 0.65 |
| National Bank of Pakistan | 3 | 1,764,529 | 23.34 |
| Industrial Development Bank of Pakistan | 1 | 125 | - |
| Banks, DFII's and NBFIs | 2 | 428,924 | 5.67 |
| Insurance Companies | 6 | 465,782 | 6.16 |
| Joint Stock Companies | 20 | 14,390 | 0.20 |
| Others | 4 | 8,630 | 0.11 |
| | 1,189 | 7,560,000 | 100.00 |

PATTERN OF SHAREHOLDING

AS AT 31 DECEMBER 2010

| Categories of Shareholders | Number of shares held |
|--|-----------------------|
| 1. Directors, Chief Executive Officer, their spouses and minor children Chief Executive | - |
| Directors | |
| Mr. Fakir Syed Aijazuddin | 1 |
| Mr. Ijaz Ahmad Chaudhry | 1 |
| Directors' spouses and their minor children | - |
| 2. Associated companies, undertakings and related parties | |
| Bafin (Netherlands) B.V. | 4,536,000 |
| 3. NIT and ICP | |
| National Bank of Pakistan - Trustee department of NIT | 1,090,234 |
| National Investment Trust Ltd. | 28,076 |
| National Investment Trust Ltd. Admn. Fund | 21,000 |
| Industrial Development Bank of Pakistan | 125 |
| 4. Banks, DFI's and NBFIs | |
| National Bank of Pakistan | 674,295 |
| Faysal Bank Limited | 197,207 |
| The Bank of Punjab Treasury Division | 231,717 |
| 5. Insurance companies | |
| EFU General Insurance Limited | 309,776 |
| EFU Life Assurance Limited | 111,757 |
| Allianz EFU Health Insurance Limited | 26,824 |
| State Life Insurance Corporation of Pakistan | 11,392 |
| Habib Insurance Company Limited | 6,000 |
| The Crescent Star Insurance Company Limited | 33 |
| 6. Modarbas and mutual funds | |
| B.R.R Guardian Modaraba | 7,800 |
| CDC-Trustee AKD Index Tracker Fund | 496 |
| MCBFSL-Trustee Virsf-Equity Sub Fund | 334 |
| 7. Other companies | |
| Horizon Investment (Pvt.) Limited | 4,907 |
| Darson Securities (Pvt.) Limited | 2,790 |
| Rah Securities (Pvt) Limited | 1,752 |
| Jan Muhammad A. Latif Nini & Sons(Pvt.) Limited | 1,000 |
| Others (16 companies holding less than 1,000 shares) | 3,941 |
| 8. General public | 292,542 |
| 9. Executives, their spouses and minor children | - |
| | 7,560,000 |
| Shareholders holding more than 10 % voting interest in the company | |
| Bafin (Nederland) B.V. | 4,536,000 |
| National Investment Trust | |
| National Bank of Pakistan - Trustee department of NIT | 1,090,234 |
| National Bank of Pakistan | 674,295 |
| National Investment Trust Ltd. Admn. Fund | 28,076 |
| National Investment Trust Ltd. | 21,000 |
| | 1,813,605 |

FORM OF PROXY
59TH ANNUAL GENERAL MEETING

The Secretary
Bata Pakistan Limited
P.O. Batapur,
Lahore.

I/We _____
of _____
being a member of Bata Pakistan Limited and holder of _____
_____ Ordinary Shares as per Share Register Folio
(No. of Shares)
No. _____ and / or CDC Participant I.D. No. _____
and Sub Account No. _____ hereby appoint _____
of _____
or failing him _____ of _____
as my/our proxy to vote for me/us and on my/our behalf at the 59th Annual General meeting of the Company to be held on April 21,
2011 and at any adjournment thereof.

Signed this _____ day of _____ 2011.

WITNESSES:

1. **Signature** _____
Name _____
Address _____

NIC or _____
Passport No. _____

Signature on
Rs. 5/-
Revenue stamp

2. **Signature** _____
Name _____
Address _____

NIC or _____
Passport No. _____

(Signature should agree with the specimen
signature registered with the Company)

Note:

1. A member entitled to be present and vote at the Meeting may appoint a proxy to attend and vote for him/her. A proxy need not be a member of the Company.
2. Proxies in order to be effective must be received at the Registered Office of the Company not less than 48 hours before the meeting.
3. CDC Shareholders and their Proxies must each attach an attested photocopy of their National Identity Card or passport with this proxy form.

AFFIX
CORRECT
POSTAGE

The company Secretary
BATA PAKISTAN LIMITED
P.O. BATAPUR,
LAHROE.