



## FIRST ELITE CAPITAL MODARABA



**Mr. Aamir Iftikhar Khan**  
Chief Executive

### Corporate History

Crescent Modaraba Management Company Limited was incorporated under the Companies Ordinance 1984 on 30 May, 1989 vide Registration No. L-01630 as a public Limited Company.

The company floated First Elite Capital Modaraba in 1991 with an authorized capital of Rs.200.00 (M). The Modaraba offered shares worth Rs.100.00 (M) to public which were over subscribed. It is a perpetual, multi purpose and multidimensional Modaraba.

It was converted into leasing Modaraba in 1994. The Modaraba is presently very actively engaged in Morabaha financing on micro level, Musharaka and leasing. The facilities are extended to the clients who have vast experience in the respective fields of business and are acknowledged as men of undoubted creditability with fair and straight dealings.

The key management of the Modaraba includes experienced people with vast professionalism in field of business administration, banking and marketing.

### Key Management Personnel

**Muneeb Ahmed Dar:** *Chairman*, B.Sc (Economics) from University of Houston Texas (U.S.A.) has over 20 years, experience in financial institutions and service sector.

**Aamir Iftikhar Khan:** *Chief Executive*, M.B.A. from University of Houston Texas (U.S.A.) has over 20 years, experience in financial institution and Industrial sector.

**Muhammad Arif Hilal:** *Company Secretary & Chief Financial Officer*, M.B.A. Finance, has over 20 years, experience in financial institution and Industrial sector in the field of Accounting, Finance and Corporate.

### Review of Operations

Despite the intense competition in the financial market the Modaraba earned a net profit of Rs.9,623,117/= as compared to Rs.10,782,576/= of the last year which is less by Rs.1,159,459/= mainly due to decrease in the income. Earning per certificate of Modaraba is Rs.0.85/=. During the period your Modaraba has earned Rs.13,834,000/= as lease rental income and Rs.12,157,357/= income on Morabaha & Musharika transactions. Despite the inflationary trend the management of your Modaraba is trying to keep the expenses in control. During the year the Modaraba transferred Rs.2,405,779/= to statutory reserve. Equity of the Modaraba is Rs.123,951,497/= with Break up value per certificate at Rs.10.93.

During the year Modaraba has executed new business of lease and morabaha upto the extent of Rs.56,978,456/=.

The Modaraba has declared cash dividend @ 6 % i.e. Rs.0.60 per certificate for the year ended June 30, 2007.

### Board of Directors

Mr. Muneeb Ahmed Dar	Chairman
Mr. Aamir Iftikhar Khan	Chief Executive
Dr. Sardar Ahmed Khan	Director
Mr. Muhammad Javed Amin	Director
Mrs. Rukhsana Javed Amin	Director
Mr. Saleem Ahmed Khan	Director
Mrs. Shahana Javed Amin	Director
Mr. Muhammad Arif Hilal	Company Secretary

### Commenced

<b>Business on</b>	: September 26, 1991
<b>Head Office</b>	: 19, Abu Bakar Block, New Garden Town, Lahore
<b>Phone</b>	: (92-42) 5862544, 5836621
<b>Fax</b>	: (92-42) 5885090
<b>E-mail</b>	: fecm1@lhc.orbit.net.pk
<b>Branches</b>	: Nil
<b>Staff Strength</b>	: 13
<b>Auditors</b>	: Khalid Majid Rahman Sarfaraz Rahim Iqbal Rafiq
<b>Lawyers</b>	: Mr. Haq Nawaz Chattha (Advocate) International Legal Services
<b>Registrar</b>	: Nil
<b>Bankers</b>	: BAF, KASB, ABN Amro, SPCBL, CCBL, SCB





## FIRST ELITE CAPITAL MODARABA

### Balance Sheet Summary

	(Rs. In Million)				
Year Ended June 30,	2003	2004	2005	2006	2007
<b>EQUITY</b>					
Issued, subscribed and paid up capital	113.40	113.40	113.40	113.40	113.40
Statutory Reserve	3.09	6.03	9.26	12.49	14.90
Revenue Reserve and unappropriated profit/(loss)	(19.38)	(18.76)	(18.03)	(17.29)	(10.07)
Surplus/(Loss) on revaluation of investments	-	4.83	2.58	(2.42)	5.72
<b>Total Equity</b>	<b>97.11</b>	<b>105.50</b>	<b>107.21</b>	<b>106.18</b>	<b>123.95</b>
<b>LIABILITIES</b>					
Redeemable Capital	-	-	-	-	-
Long Term Morabaha and Musharaka	-	-	-	-	-
Long Term Finance	-	-	-	-	-
Customer Security Deposit	12.01	10.72	8.59	10.97	10.51
Other Deferred Liabilities	-	-	-	-	1.28
<b>Current Liabilities</b>					
Current Maturity of Long Term Morabaha and Musharaka	-	-	-	-	-
Current Maturity of Long Term Loans	-	-	-	-	-
Short Term Morabaha and Musharaka	-	-	-	-	-
Short Term Finance	-	-	-	-	-
Other Current Liabilities	9.87	9.31	11.52	14.51	6.97
<b>Total Current Liabilities</b>	<b>9.87</b>	<b>9.31</b>	<b>11.52</b>	<b>14.51</b>	<b>6.97</b>
<b>Total Liabilities</b>	<b>118.99</b>	<b>125.53</b>	<b>127.32</b>	<b>131.66</b>	<b>18.76</b>
<b>Assets</b>					
Assets Leased Out	46.44	33.66	29.67	30.66	37.51
Work-in Progress on Assets Leased Out	-	-	-	-	-
Net Investment in Lease Finance	-	-	-	-	-
Assets in Own Use	0.86	0.85	1.26	1.94	1.71
Long Term Morabaha and Musharaka	4.64	23.26	35.78	20.56	20.64
Long Term Investments	-	-	-	-	-
Other Long Term Assets	-	-	-	-	-
<b>Current Assets</b>					
Current Portion of Lease Finance	-	-	-	-	-
Trade Debts	1.26	-	-	-	-
Short Term Morabaha and Musharaka	28.53	28.08	27.69	45.67	37.28
Short Term Investments	28.19	21.34	21.96	18.38	26.85
Other Current Assets	8.24	5.08	4.84	4.60	5.07
Cash and Bank Balances	0.83	13.26	6.12	9.85	13.66
<b>Total Current Assets</b>	<b>67.05</b>	<b>67.76</b>	<b>60.61</b>	<b>78.50</b>	<b>82.86</b>
<b>Total Assets</b>	<b>118.99</b>	<b>125.53</b>	<b>127.32</b>	<b>131.66</b>	<b>142.72</b>

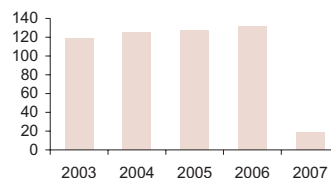
### Income Statement Highlights

	(Rs. In Million)				
Year Ended June 30,	2003	2004	2005	2006	2007
<b>Income</b>					
Ijara	22.03	19.44	17.19	15.37	13.83
Trading	-	-	-	-	-
Musharaka and Morabaha	1.32	4.79	7.62	11.20	12.16
Capital Gain on investment	0.43	7.74	7.86	3.09	2.90
Dividend	1.77	1.04	0.84	0.68	0.86
COI	-	-	-	-	-
Other	1.81	1.33	1.92	1.37	0.51
<b>Total Income</b>	<b>27.36</b>	<b>34.34</b>	<b>35.43</b>	<b>31.71</b>	<b>30.26</b>
<b>Expenses</b>					
Operating	3.95	5.47	5.97	7.94	8.32
Financial	0.01	0.01	0.01	0.01	0.01
Amortisation, Depreciation	17.69	16.27	13.33	11.78	11.24
Provision for doubtful receivable	0.18	1.70	-	-	-
Other expenses	-	-	4.18	-	-
Management Fee	0.56	1.09	1.19	1.20	1.07
Profit Before Taxation	4.97	9.80	10.75	10.78	09.62
Taxation	-	-	-	-	-
<b>Net Profit</b>	<b>4.97</b>	<b>9.80</b>	<b>10.75</b>	<b>10.78</b>	<b>09.62</b>
<b>Appropriations</b>					
Total Dividend	3.97	6.24	6.80	6.80	6.80
Bonus	-	-	-	-	-
Statutory Reserve	0.99	2.94	3.22	3.23	2.41
Other Reserves	-	-	-	-	-

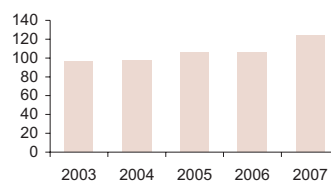
### Significant Ratios

	2003	2004	2005	2006	2007
Break-up Value per Certificate (Rs.)	8.56	9.30	9.45	9.36	10.93
Market Price on 30th June (Rs.)	3.25	4.60	4.20	3.70	04.30
Dividend per Certificate (Rs.)	0.35	0.55	0.60	0.60	00.60
Earning per Certificate (Rs.)	0.44	0.86	0.95	0.95	00.85
Total Assets/Net Worth	1.23	1.19	1.19	1.24	01.15
Debt Leverage	0.23	0.19	0.19	0.24	00.15
Current Ratio	6.79	6.26	5.33	5.28	11.88
Net Profit Margin (%)	18.15	28.55	30.33	33.99	31.79
Return on Equity (%)	5.11	9.29	10.03	10.15	07.76
Return on Investment (%)	4.17	7.80	8.44	8.19	06.74
Financial Charges/Total Expenses (%)	0.05	0.30	0.79	0.19	00.05
Dividend payout (%)	79.93	63.61	63.29	63.00	70.70

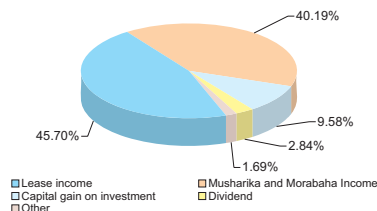
### Balance Sheet Growth



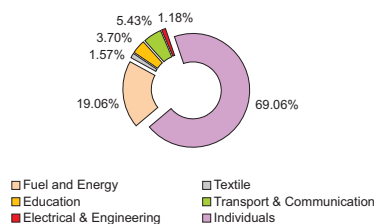
### Equity Growth



### Revenue Analysis (2006-2007)



### Sector Wise Exposure (2006-2007)



### Categories of Certificate Holders as at June 30, 2007

