ANNUAL REPORT 2005



FIRST FIDELITY LEASING MODARABA

Managed by: Fidelity Capital Management (Private) Limited



CORPORATE INFORMATION

Board of Directors Fidelity Capital Management (Pvt.) Ltd.

Chairman Sivvid Tahir Nawazish

Chief Executive Mr. Wasim-ul-Hag Osmani

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Directors Sheikh Muhammad Nasim Mr. Shahid lobal Chaudhry

Mr. Imran Hameed

Corporate Secretary / CFO Mr. Muhammad Naeem Baig

Auditors of Modaraba Taseer Hadi Khalid & Co.

Chartered Accountants

Audit Committee

Chairman Siyyid Tahir Nawazish

Members Mr. Shahid Igbal Chaudhry

Secretary Mr. Muhammad Arshad

Credit Committee

Chairman Siyyid Tahir Nawazish

Members Mr. Wasim-ul-Haq Osmani

Mr. Muhammad Naeem Baig Mr. Muhammad Younis Chaudhry

Legal Advisor Cornelius, Lane & Mufti

Salim & Baig (Advocate)

Mr Imran Hameed

Bankers Crescent Commercial Bank Limited

MCB Bank Limited PICIC Commercial Bank Limited

PIGIC Commercial Bank Limite

Registered Office Crescent Standard Tower 10-B, Block E-2, Gulberg-III

Lahore, Tel: 042-111-912-912 Fax: 042-5783761

Registrars Crescent Standard Business Management (Pvt.) Ltd.

Crescent Standard Tower

4th Floor, 10-B, Block E-2, Gulberg-III

Lahore. Tel: 042-111-912-912 Fax: 042-5875916



Vision

To excel in providing innovative Islamic financial services to customers in the best possible manner.

Mission

- To achieve a unique position in the Modaraba sector by developing products, foreseeing upcoming changes, endeavoring value addition, focusing economic and industrial growth of the country and seeking expansion in business activity.
- To offer attractive returns to stakeholders as per their expectations.
- To actively participate and support transformation of our mercantile and financial sector in accordance with Sharia.
- To build our institution with attributes of flexibility, innovation and foresight keeping intact
 prudence level and corporate discipline supported by dedicated management mindful of
 corporate and social obligation, maintaining high professional and ethical standards with eyes
 on the future.

KEY OPERATING DATA FOR LAST SIX YEARS

(Rupees in Millions)

| | June | · · | | 54220 | | |
|--|----------------|------------------------|------------------------|-----------------------|------------------------|------------------------|
| | 2005 Rupees | June 2004 Rupees | June 2003 Rupees | June 2002 Rupee | June 2001 Rupees | June 2000 Rupees |
| Operating results | | | | | | |
| Revenues | 142.91 | 129.95 | 135.31 | 108.06 | 137.53 | 86.61 |
| Operating profit before management fee and taxation | 21.10 | 27.96 | 34.89 | 25.85 | 27.11 | 29.06 |
| Profit after taxation and management fee | 24.01 | 25.35 | 31.72 | 23.50 | 24.65 | 26.20 |
| Financial position | | | | | | |
| Fixed assets (owned and leased out) | 244.06 | 258.40 | 222.28 | 204.47 | 174.54 | 169.55 |
| Total assets | 662.07 | 588.02 | 438.81 | 395.07 | 438.10 | 361.74 |
| Certificateholders equity | 313.41 | 318.04 | 253.97 | 244.90 | 242.03 | 238.01 |
| Paid up capital | 264.13 | 206.33 | 206.33 | 206.33 | 206.33 | 206.33 |
| Earning per certificate | 0.91 | 0.89 | 1.540 | 1.14 | 1.19 | 1.270 |
| Profit distribution (%) | 10.00 | 10.00 | 11.50 | 10.00 | 10.00 | 11.00 |
| Break-up value per certificate | 11.86 | 12.14 | 12.30 | 11.86 | 11.73 | 11.54 |

Figures for the year 2004 present combined figures of the Modaraba and merged entities namely First Hajveri Modaraba and Fidelity Securities (Private) Limited.



NOTICE OF ANNUAL REVIEW MEETING



Notice is hereby given that the Annual Review Meeting (ARM) of First Fidelity Leasing Modaraba to review performance of the Modaraba during the year ended June 30, 2005 will be held not October 31, 2005 at 12:30 P.M. at Crescent Standard Tower, 10-8, Block E-2, Gulberg-III, Lahore.

Certificateholders whose names are entered in the register of certificateholders 7 days before the date of ARM i.e. October 24, 2005 shall be entitled to attend the meeting.

By Order of the Board

Lahore October 10, 2005 Muhammad Naeem Baig Corporate Secretary

DIRECTORS' REPORT

The Directors of Fidelity Capital Management (Private) Limited are pleased to present 14th Annual Report of First Fidelity Leasing Modaraba together with the audited financial statements and the auditors' report thereon for the year ended June 30, 2005.

Financial Results

The financial results of the Modaraba are summarized as follows.

| | | Rupees in '000' |
|--|---|--|
| | 2005 | 2004 |
| Income Expenses Operating profit before provisions and taxation Provision for doubtful receivables Modaraba Company's management fee Profit before taxation Taxation Profit after taxation | 142,917 (121,810) 21,107 3,469 (2,234) 22,342 1,673 24,015 | 129,954 (101,986) 27,968 (776) (1,833) 25,359 |
| Appropriations | | |
| Uappropriated profit brought forward Net profit for the year Profit available for appropriation Appropriated as follows: | 8,747 24,015 32,762 | 2,688 25,359 28,047 |
| Transferred to statutory reserve Transferred from general reserve Merger adjustment Profit distribution Unappropriated profit carried forward | 4,803 - 2,618 26,414 4,025 | 3,667 (5,000) - 20,633 8,747 |

Earning Per Certificate

Earning per certificate stood at Rs. 0.91 (2004: Rs. 0.96).

Profit Distribution

The Directors are pleased to announce cash dividend for the year @ 10% i.e Re. 1 per certificate (2004: @ 10% i.e Re. 1 per certificate). The certificate transfer books of the Modaraba will remain closed from November 01, 2005 to November 14, 2005 (both days inclusive) for determination of dividend entitlement.

Restructuring and Reorganization

As already reported the Honorable Lahore High Court vide Order dated October 22, 2004 sanctioned the scheme of amalgamation of erstwhile First Hajveri Modaraba and Fidelity Securities (Private) Limited (the amalgamated entities) with and into the Modaraba. The effective date of merger was July 01, 2004. In terms of the Order of the Court and the scheme of amalgamation the whole undertaking of amalgamated entities stood transferred and vested in the Modaraba as from the effective date. The enclosed financial

statements reflect merged position of all three entities. This is the first Annual Report after the successful merger. Consequent to merger new modaraba certificates were issued to the certificateholders of erstwhile First Hajveri Modaraba on the basis of approved swap ratio of 1: 3.552. The paid up certificate capital of the Modaraba after merger has increased to Rs. 264.13 million.

During the year with the approval of the Registrar Modaraba the entire shareholding of Fidelity Capital Management (Private) Limited, the management company of your Modaraba was acquired by Crescent Standard Business Management (Private) Limited. The envisaged change in directors reported earlier as yet has not been accomplished, the existing directors continue to perform their duties.

Review of Operations

The Modaraba during the year earned after tax profit of Rs. 24.57 million. After merger the balance sheet footings has considerably increased to Rs. 662.07 million from Rs. 422.81. The core activities of the Modaraba were conventional leases of vehicle and machinery and equity brokerage services. The Modaraba in addition to its above activities diverted some of its resources in property investment and infrastructure projects for capital appreciation and to earn rental income.

The capital market again witnessed a high volatile behavior during February-March 2005. The KSE - 100 index saw the low of 6,500 points after reaching its high of 10,000 points. There existed possibilities of defaults by clients as warranted by the situation however the management of your Modaraba closely monitored the position and handled stock market affairs prudently. However, the debacle did stunt capital market activities in the subsequent period.

The management continued its efforts for monitoring and recovery of stuck up receivables, which has given satisfactory results. The Modaraba was awarded a consent decree by the Honorable Lahore High Court in a recovery suit filed against a customer of erstwhile First Hajveri Modaraba whereby a substantial amount has been recovered. Some out of Court settlements were also made to the benefit of the Modaraba. The Pakland Cement Limited and Saadi Cement Limited were taken over by Dewan Mushtaq Group, the new owners proposed a 2nd scheme of arrangement to the creditors asking certain remissions which was approved by the Honorable Sindh High Court during the year under review. The profit payment and principal redemption on TFCs under the 2nd scheme of arrangement are regular. Flow of funds representing Modaraba's share out of sale proceeds of Kohinoor Industries Limited surplus factory land had started. More than Rs. 5 million were received during the year and Rs. 12.2 million has been received subsequent to the year end. It is expected that the balance amount would be received in next few months.

Corporate Governance Compliance

As required by the Code of Corporate Governance, directors are pleased to report that:

- (a) The financial statements prepared by the management of the Modaraba present fairly its true state of affairs, the results of its operations, cash flows and changes in equity.
- (b) Proper books of account of the Modaraba have been maintained.
- (c) Appropriate accounting policies have been consistently applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment.

- (d) International accounting standards, as applicable in Pakistan have been followed in preparation of financial statements.
- (e) The system of internal control is sound and has been effectively implemented and monitored.
- (f) There are no significant doubts upon the Modaraba's ability to continue as a going concern.
- (g) There has been no material departure from the best practices of corporate governance as detailed in the listing regulations of the stock exchanges.
- (h) A statement setting out status of the compliance with the best practices of corporate governance is attached.

Key Operating and Financial Data

A statement summarizing key operating and financial data for the last six years is attached.

Trading in Modaraba certificates by Directors Etc.

None of the directors, chief executive, executives, auditors of the Modaraba or their spouses and minor children carried out any trade in the certificates of the Modaraba.

Board Meetings

During the year under review 11 meetings of the Board of Fidelity Capital Management (Pvt) Limited were held, which were attended by the directors as follows:

| Name of Director | Meetings Attended |
|---------------------------|-------------------|
| Siyyid Tahir Nawazish | 10 |
| Mr. Wasim-ul-Haq Osmani | 11 |
| Mr. S.M. Nasim | 02 |
| Mr. Shahid Iqbal Chaudhry | 11 |
| Mr. Imran Hameed | 07 |

Credit Rating

PACRA has updated Modaraba's long term rating to A- and short term to A2. These ratings denote Modaraba's strengthened risk absorption, mainly emanating from substantially improved asset quality and adoption of low risk growth strategy based on a low leveraged capital structure. The ratings also take into account diversified source of revenue.

Value of Provident Fund and Gratuity Fund Investment

The Modaraba operates a contributory provident fund for all its permanent employees. Equal monthly contributions are made, both by the Modaraba and the employee to the fund @ 10% of basic salary. The value of its investment as at June 30, 2005 works out to Rs.

Modaraba also operates an approved funded gratuity scheme for its management staff who complete the qualifying period of service. Provision in the books of account has been made in accordance with actuarial recommendations.

Pattern of Certificateholdings

The pattern of certificateholdings is annexed to this report.

Change of Registered Office Address

The registered office of Modaraba has been shifted to Crescent Standard Tower, 10-B, Block E-2, Gulberg-III, Lahore.

Auditors

M/s Riaz Ahmed & Co., Chartered Accountants were auditors of the Modaraba for more than five years consequently they have retired in accordance with the Code of Corporate Governance. The Audit Committee suggested the name of M/s Taseer Hadi Khalid & Co., Chartered Accountants as new statutory auditors for the year 2004-2005. The Board of Directors endorsed the recommendation of Audit Committee. The Registrar Modaraba has also given approval of the said appointment of auditors.

The Board of Directors records its appreciation for the valuable services rendered by M/s Riaz Ahmed & Co., Chartered Accountants during their tenure of office as external auditors of the Modaraba.

Future Outlook

The management looks forward to better future attributed to a number of positive factors including stable macro-economic environment, strong economic growth, stable exchange rate, increase in discount rates, positive privatization process, visible improvement in Pak-India relationship, appropriate reforms initiated by SECP and SBP and availability of adequate liquidity in market.

Modarabas have begun to find different niches of operations having competition from other major financial players including commercial banks, Islamic banks and leasing companies. The management continuously review the business plans to explore new avenues of investment to ensure growth in longer term and thereby the returns to the stakeholders. To diversify business avenues management had applied to Registrar Modaraba for getting necessary permission to undertake housing finance and development activities etc. A meeting of the Religious Board was held on April 18, 2005 to consider Modaraba's proposed business activities and the Religious Board after due consideration looked optimistic towards said activities. However, formal approval is still awaited. With the increase in the discount rate by SBP the rates charged by financial institutions have increased and Modaraba would also be able to deploy its funds at better rates to earn good profits. The Modaraba has negotiated sale of its Lahore Stock Exchange and Commodity Exchange memberships whereby a substantial amount will be available to Modaraba to invest in its envisaged diversified business avenues.

Acknowledgement

The Board wishes to place on record its appreciation for the continued support, guidance and necessary measures taken by the Registrar Modaraba, Securities and Exchange Commission of Pakistan, Modaraba Association of Pakistan and other Regulators.

At the same time the Board appreciates the commitment, dedication and hard work put in by the management and staff members of the Modaraba and looks forward to their continued commitment in the coming years. Finally the Board extends its gratitude and appreciation to the certificateholders who remained committed to the Modaraba.

For and on behalf of the Board of Directors

Lahore October 7, 2005 Siyyid Tahir Nawazish Chairman

Auditors' Report To The Certificateholders

We have audited the annexed balance sheet of **First Fidelity Leasing Modaraba** ("the **Modaraba**") as at 30 June 2005 and the related profit and loss account, cash flow statement and statement of changes in equity, together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

These financial statements are the Modaraba Company's (Fidelity Capital Management (Private) Limited) responsibility which is also responsible to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards as applicable in Pakistan and the requirements of the Modaraba Companies and Modaraba (Floatation and Control) Ordinance, 1980 (XXXI of 1980), and the Modaraba Companies and Modaraba Rules, 1981. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of any material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting policies and significant estimates made by Modaraba Company, as well as, evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- a) in our opinion, proper books of account have been kept by the Modaraba Company in respect of Modaraba as required by Modaraba Companies and Modaraba (Floatation and Control) Ordinance, 1980 (XXXI of 1980), and the Modaraba Companies and Modaraba Rules, 1981;
- b) in our opinion:
 - the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Modaraba Companies and Modaraba (Floatation and Control) Ordinance, 1980 (XXXI of 1980), and the Modaraba Companies and Modaraba Rules, 1981, and are in agreement with the books of accounts and are further in accordance with accounting policies consistently applied;
 - ii) the expenditure incurred during the year was for the purpose of the Modaraba's business; and
 - the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects, terms and conditions of the Modaraba:
- c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Modaraba Companies and Modaraba (Floatation and Control) Ordinance, 1980 (XXXI of 1980), and the Modaraba Companies and Modaraba Rules, 1981, in the manner so required

- and respectively give a true and fair view of the state of the Modaraba's affairs as at 30 June 2005 and of the profit, its cash flows and changes in equity for the year then ended; and
- d) in our opinion Zakat deductible at source under the Zakat and Ushr Ordinance, 1980(XVIII of 1980), was deducted by the Company and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

The financial statements of the Modaraba for the year ended 30 June 2004 were audited by another firm of auditors, whose report dated 14 September 2004 expressed an unqualified opinion on those financial statements.

Lahore: Taseer Hadi Khalid & Co.
Chartered Accountants

Review Report To The Certificateholders On Statement Of Compliance With Best Practices Of Code Of Corporate Governance

We have reviewed the statement of compliance with the best practices contained in the Code of Corporate Governance prepared by the Board of Directors of Fidelity Capital Management (Private) Limited ("the Modaraba Company") in respect of **First Fidelity Leasing Modaraba** ("the Modaraba") to comply with the listing regulations of the stock exchanges where the Modaraba is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Modaraba Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the statement of compliance reflects the status of the Modaraba's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Modaraba personnel and review of various documents prepared by the Modaraba to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control system sufficient to plan the audit and develop an effective audit approach. We have not carried out any special review of the internal control system to enable us to express an opinion as to whether the Board's statement on internal control covers all controls and the effectiveness of such internal controls.

Based on our review, nothing has come to our attention, which causes us to believe that the statement of compliance does not appropriately reflect the Modaraba's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance.

| Lahore: | Taseer Hadi Khalid & Co |
|---------|-------------------------|
| | Chartered Accountants |

Statement of Compliance with the Code of Corporate Governance

The statement is being presented to comply with the Code of Corporate Governance as contained in the listing regulations of Stock Exchanges.

Fidelity Capital Management (Private) Limited is the Management Company of First Fidelity Leasing Modaraba and is a private limited company. The Code of Corporate Governance is not applicable to the Management Company. However, First Fidelity Leasing Modaraba is listed at all Stock Exchanges, comes under the ambit of the Code. First Fidelity Leasing Modaraba being a Modaraba does not have its own Board. The Board of Directors of the Management Company manages the affairs of the Modaraba.

The Management Company has applied the principles contained in the Code in the following manner:

- 1. The Management Company encourages representation of independent non-executive directors. Board presently comprises five directors and all are non-executive directors. The Management Company not being a listed company does not have any minority interest.
- 2. The directors have confirmed that none of them is serving as a director in more than ten listed companies, including the Management Company.
- 3. All the directors of the company are registered as tax payers and none of them has defaulted in payment of any loan to banking company, a DFI or an NBFC or being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. Casual vacancy occurred in the Board of Management Company is filled up by the directors within 30 days thereof.
- 5. The Management Company has prepared a 'Statement of Ethics and Business Practices', which has been signed by all directors and employees of the Management Company and Modaraba.
- 6. The Management Company has developed a vision/mission statement, overall corporate strategy and significant policies of the Modaraba along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the Board have been duly exercised and decisions on material transactions have been taken by the Board. The terms of appointment and remuneration package of the CEO and directors are not approved by the Board.
- 8. The meetings of the Board were presided over by the Chairman or CEO (in case of absence of Chairman) and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working paper were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9. The Management Company arranged orientation course for its directors to apprise them of their duties and responsibilities.

- 10. The Board has approved appointments of Chief Financial Officer, Company Secretary and Head of Internal Audit including their remuneration and terms and conditions of employment, as determined by the Chief Executive.
- 11. The report of the directors of the Management Company on the financial statement of the Modaraba of this year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- 12. CEO and CFO duly endorsed the financial statements of the Modaraba before approval of the Board.
- 13. The directors, chief executive and executives do not hold any interest in the certificates of the Modaraba other than that disclosed in the pattern of certificateholdings.
- 14. The Management Company has complied with all the corporate and financial reporting requirements of the Code with respect to Modaraba.
- 15. The Board has formed an audit committee, which comprises of three members, all of whom are non-executive directors including the Chairman of the Committee.
- 16. The meetings of the audit committee are held at least once every quarter prior to approval of interim and final results of the Modaraba as required by the Code. The terms of reference of the committee have been formed and advised to the Committee for compliance.
- 17. The Board has set-up an effective internal audit function.
- 18. The statutory auditors of the Modaraba had confirmed that they have been given a satisfactory rating under the quality control review programme of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold certificates of the Modaraba and that the firm and all of its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by Institute of Chartered Accountants of Pakistan.
- 19. The statutory auditors or the person associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 20. We confirm that all other material principles contained in the Code have been complied with.

Director Director

Lahore October 07,2006

For and on behalf of the

Board of Directors

Lahore October 07, 2005 Chairman Siyyid Tahir Nawazish

Notes to the Financial Statements

For the year ended 30 June 2005

1. LEGAL STATUS AND NATURE OF BUSINESS

First Fidelity Leasing Modaraba ("the Modaraba") was formed under the Modaraba Companies and Modaraba (Floatation and Control) Ordinance, 1980 and Rules framed thereunder and is managed by Fidelity Capital Management (Private) Limited. The registered office of the Modaraba is situated at Crescent Standard Tower, 10-B, Block E-2, Gulberg-III, Lahore. The Modaraba commenced its business operations from 05 December 1991. The Modaraba is listed on all the stock exchanges in Pakistan.

The Modaraba is a perpetual, multipurpose and multidimensional modaraba and is primarily engaged in the business of leasing, musharika and morabaha financing, equity investment, brokerage and other related business. The Modaraba is a corporate member of the Lahore Stock Exchange (Guarantee) Limited, Islamabad Stock Exchange (Guarantee) Limited and National Commodity Exchange Limited.

The Lahore High Court vide Order dated 22 October 2004 sanctioned scheme of amalgamation of the former Fidelity Securities (Private) Limited and the former First Hajveri Modaraba (the amalgamated entities) with and into the Modaraba. The effective date of the scheme of amalgamation was 01 July 2004. In terms of the Order of the Court and the scheme of amalgamation the assets and liabilities of merged entities stand transferred to and vested in the Modaraba from the effective date. Consequently, these accounts reflect merged position of all these three entities. The assets and liabilities of the merged entities are adjusted to conform to the uniformity of the accounting policies of the combining enterprises. The financial statements have been prepared on a pooling of interest method of accounting in accordance with the International Accounting Standard-22 "Business Combinations"

Under the scheme of arrangement for amalgamation of the Fidelity Securities (Private) Limited and the First Hajveri Modaraba, the Modaraba has issued 5,780,405 certificates of Rs. 10 each in exchange of 20,532,000 certificates of Rs. 10 each to the certificateholders of First Hajveri Modaraba.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

2.1) Accounting convention

These financial statements have been prepared under the historical cost convention except for available for sale investments, which

have been recognized at fair value and recognition of certain staff retirement benefits at present value.

2.2) Statement of compliance

These financial statements have been prepared in accordance with the requirements of the Modaraba Companies and Modaraba (Floatation and Control) Ordinance, 1980, the Modaraba Companies and Modaraba Rules, 1981, Prudential Regulations issued by Securities and Exchange Commission of Pakistan and directives issued by the Securities and Exchange Commission of Pakistan (SECP) ['the Modaraba Regulation'] together with Approved Accounting Standards as applicable in Pakistan to Modarabas. Approved Accounting Standards comprise of such International Accounting Standards as notified under the provisions of the Companies Ordinance, 1984 and made applicable to Modarabas under 'the Modaraba Regulation'. Wherever the requirements of 'the Modaraba Regulation' differ from the requirements of these standards, the requirements of 'the Modaraba Regulation' take precedence.

The SECP vide Circular No. 10 of 2004 dated 13 February 2004 has deferred, till further orders, the applicability of the IAS 17 "Leases" with effect from 01 July 2003. Accordingly, this IAS has not been taken into consideration for the purposes of preparation of these financial statements.

2.3) Fixed assets

Assets in own use and depreciation

These are stated at cost less accumulated depreciation and impairments, if any. Depreciation is charged using "Straight line method" so as to write off the historical cost of an asset over its estimated useful life at the following rates:

| | 3 | Rate in % |
|---|---|-----------|
| Furniture and fixture Computer and equipment | | 10 |
| 10-20 Motor vehicles | | 20 |

Full year's depreciation is charged on additions during the year in which asset is acquired, while no depreciation is charged in the year of disposal.

Maintenance and normal repairs are charged to income as and when incurred.

Gain / (loss) on disposal of fixed assets is included in income currently.

Assets leased out and amortization

Assets leased out are stated at cost less amortization. Amortization is charged to income applying the annuity method whereby the depreciable value of assets is amortized over the lease period. In respect of additions and transfers during the year, amortization is charged proportionately to the period of lease.

2.4) Impairment

The carrying amounts of the Modaraba's assets are reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists, the assets recoverable amount is estimated and impairment losses are recognized.

2.5) Cards and Rooms

These are stated at cost less impairment, if any. The carrying amounts are reviewed at each balance sheet date to assess whether these are recorded in excess of their recoverable amounts, and where carrying value is in excess of recoverable amount, these are written down to their estimated recoverable amount.

2.6) Investment properties

Properties held to earn rentals and for capital appreciation are classified as investment properties. Investment properties are initially measured at cost, being the fair value of the consideration given. Subsequent to initial recognition, investment properties are measured at cost less accumulated depreciation and impairment, if any, except for land, which is stated at cost. Depreciation is charged on building using "Straight line method" so as to write off the historical cost of an asset over its estimated useful life at the 2.5-10 percent per annum.

Full year's depreciation is charged on additions during the year in which asset is acquired, while no depreciation is charged in the year of disposal.

Maintenance and normal repairs are charged to income as and when incurred.

Gain / (loss) on disposal of investment properties is included in income currently.

2.7) Investments

The Modaraba classifies its investments as held to maturity, available for sale or held for trading.

Held to maturity

Investments with fixed maturity where management has both the intent and ability to hold to maturity are classified as held to maturity.

Available for sale

Investments intended to be held for an unidentified period of time, which may be sold in response to need for liquidity or changes to interest rates, exchange rates or equity prices are classified as available for sale.

Held for trading

Investments that are acquired principally for the purpose of generating profit from short-term fluctuations in price or dealer's margin are classified as held for trading.

All "regular way" purchases and sales of listed shares are recognized on the trade date, i.e. the date the Modaraba commits to purchase/sell the asset.

All investments are initially recognized at cost, being the fair value of the consideration given. Subsequent to initial recognition, in accordance with the requirements of IAS-39; Financial Instruments: investments held for trading and investments available for sale for which active market exists, are measured at their market value while investments held to maturity are stated / measured at amortized cost using the effective interest rate method.

Any surplus or deficit on revaluation of held for trading investments are charged to income currently, while in case of Available for Sale Investments the resulting surplus/(deficit) is charged to the shareholders' equity. At the time of disposals the respective surplus or deficit is transferred to income currently.

2.8) Securities under reverse repurchase agreements

Transactions of reverse repurchase of investment securities are entered into at contracted rates for specified periods of time and are accounted for as follows:

Reverse repurchase agreements

Investments purchased with a corresponding commitment to resell at a specified future date (reverse repo) are not recognized in the balance sheet. Amounts paid under these agreements are recorded as fund placements. The difference between purchase and resale price is treated as income from reverse repurchase transactions of listed shares and accrued over the life of the reverse repo agreement.

2.9) Cash and cash equivalents

Cash and cash equivalents are carried in the balance sheet at cost. For the purpose of cash flow statement, cash and cash equivalents comprise cash in hand and cash with banks in current and deposit accounts and short term placements with financials institutions.

2.10) Financial instruments

Financial assets

Financial assets are cash and bank balances, placements, investments, financing and other receivables. Finances and receivable from clients are stated at their nominal value as reduced by provision for doubtful finances and receivables, while other financial assets are stated at cost except for investments, which have been revalued as per accounting policy.

Financial liabilities

Financial liabilities are classified according to the substance of the contractual arrangement entered into. Significant financial liabilities include borrowings, trade and other payables. Mark-up based financial liabilities are recorded at gross proceeds received. Other liabilities are stated at their nominal value.

Recognition and derecognition

All the financial assets and financial liabilities are recognized at the time when the Modaraba becomes party to the contractual provisions of the instrument. Financial assets are derecognized when the Modaraba looses control of the contractual rights that comprise the financial assets. Financial liabilities are derecognized when they are extinguished i.e. when the obligation specified in the contract is discharged, cancelled or expires. Any gain or loss on derecognition of the financial assets and financial liabilities is taken to income currently.

Offsetting of financial assets and financial liabilities

A financial asset and a financial liability is offset and the net amount is reported in the balance sheet if the Modaraba has legally enforceable right to set off the recognized amount and intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

2.11) Provisions

Provisions are recorded when the Modaraba has a present legal or constructive obligation as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation.

2.12) Staff retirement benefits

Employees compensated absences

Employees of the Modaraba are entitled to take privileged leave of 30 days every year. Privileged leave can be accumulated upto a maximum of 90 days. An employee is entitled to encash the accumulated privileged leave subject to a maximum of 90 days at the time of leaving the service. An employee can encash the unutilized privilege leave accrued during the year over and above the maximum permissible accumulation at the discretion of the management.

Actuarial valuation was carried out on 30 June 2005 to determine and adjust the liability on the balance sheet date. The Actuary, for ascertaining the fair value of liabilities, has adopted the projected unit credit method.

Assumptions used for valuation for the scheme are as under:

Per annum

Discount rate 9%

Expected rate of increase in salary 8%

Average number of leaves utilized

19

Gratuity

The Modaraba operates an approved funded gratuity scheme for its management staff. Actuarial valuation was carried out in 30 June

2005 to determine and adjust the liability on the balance sheet date. The Actuary, for ascertaining the fair value of assets and liabilities, has adopted the projected unit credit method.

Assumptions used for valuation for the scheme are as under:

Per annum

Discount rate 9%
Expected rate of return on plan assets 8%
Expected rate of increase in salary 8%

The Modaraba recognizes actuarial gains / losses over the expected future service of current members.

Provident fund

The Modaraba operates a recognized provident fund for all its regular employees. Equal monthly contributions are made to the fund both by the Modaraba and the employees at the rate of 10% of the basic salary. The fund is administrated by the Trustees.

2.13) Revenue recognition

Lease rentals are recognized as income when lease installment becomes due over the lease period.

Profit on morabaha and musharika finances is recognized on accrual basis.

Brokerage commission is recognized when such services are provided.

Dividend income is recognized when the right to receive payment is established.

Revenue from ISP Division is recognized at the time of sale of internet hours.

Return on bank deposit and placements are recognized on time proportionate basis.

2.14) Borrowing cost

Borrowing costs are recognized as an expense in the period in which they are incurred.

2.15) Deferred cost

Deferred cost is amortized over maximum period of five years.

2.16) Taxation

Current

Provision for current taxation is based on taxable income at the current rates of taxation after taking into account tax credits available, rebates and exemptions, if any.

<u>Deferred</u>

Deferred tax is provided, using the balance sheet method, on all temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts. Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences to the extent that it is probable that the temporary differences will reverse in the future and taxable income will be available against which the temporary differences can be utilized.

In accordance with clause 100 of Part-1 of Second Schedule of the Income Tax Ordinance, 2001, the Modaraba considers itself exempt from income tax application as it distributes 90 percent of its profit to the certificateholders and the management intends to continue to avail the tax exemption. Therefore, no provision for current and deferred taxation is required.

2.17) Related party transactions

The Company enters into transactions with related parties on an arm's length basis. Prices for transactions with related parties are determined using admissible valuation methods.

Balance Sheet

As at 30 June 2005

| As at 30 June 2003 | | | 2004 |
|---|------|----------------------------|---------------------------|
| | Note | 2005 | 2004 Restated |
| ASSETS | | Rupees | Rupees |
| Current Assets | | | |
| Cash and bank balances | 3 | 32,378,232 | 65,683,876 |
| Short term placements | 4 | 4,138,679 | 36,482,685 |
| Short term investments | 5 | 8,493,992 | 3,709,445 |
| Finances under musharika arrangements | 6 | 47,500,000 | - |
| Finances under morabaha arrangements | 7 | 40,920,000 | 34,680,000 |
| Advances, deposits, prepayments and other receivables | 8 | 111,903,159 | 106,758,406 |
| Current maturities of long term investments | 9 | 2,788,018 | _ |
| C | • | 248,122,079 | 247,314,412 |
| Non-Current Assets | | | |
| Long term investments | 9 | 28,945,493 | 34,264,977 |
| Deferred cost | 10 | 665,892 | 19,180 |
| Investment properties | 11 | 117,099,765 | 26,821,150 |
| Cards and rooms | 12 | 23,177,950 | 21,207,950 |
| Fixed assets | 13 | 244,063,545 | 258,400,394 |
| Total assets | | 413,952,645 662,074,724 | 340,713,651 |
| LIABILITIES | | 002,074,724 | 588,028,063 |
| Current Liabilities | | | |
| | ., г | 20,000,000 | 25 500 000 |
| Finances under musharika arrangements | 14 | 20,000,000 | 36,600,000 |
| Creditors, accrued and other liabilities | 15 | 169,695,439 | 110,185,848 |
| Profit distribution | | 26,413,804 | 20,633,399 |
| Current maturities of non-current liabilities | 16 | 23,764,892 239,874,135 | 26,829,201 194,248,448 |
| Long term and deferred liabilities | | 237,074,133 | 174,240,440 |
| Security deposits from lessees | 17 | 67,306,176 | 61,056,969 |
| Refinance facility | 18 | 34,434,152 | 01,030,505 |
| Finances under morabaha arrangements | 19 | 6,666,664 | 13,333,332 |
| Employee benefits | 20 | 375,836 | 1,342,903 |
| Employee benefits | 20 | 108,782,828 | 75,733,204 |
| Total liabilities | | 348,656,963 | 269,981,652 |
| NET ASSETS | | 313,417,761 | 318,046,411 |
| FINANCED BY | | | |
| Certificate capital | 21 | 264,138,040 | 206,333,990 |
| Reserves | 22 | 49,279,721 | 111,712,421 |
| | | 313,417,761 | 318,046,411 |
| Contingencies and Commitments | 23 | | |
| | | | |

The annexed notes 1 to 40 form an integral part of these financial statements.

Profit and Loss Account

For the year ended 30 June 2005

| | Note | 2005 | 2004 Restated |
|--|------|--------------|------------------|
| | | Rupees | Rupees |
| INCOME | | | |
| Lease rentals | | 96,748,284 | 104,197,930 |
| Profit on morabaha/musharika finances | | 1,934,694 | 2,107,408 |
| Return on investments | 24 | 4,047,899 | 13,067,436 |
| Brokerage commission | | 28,131,094 | 2,024,320 |
| Other income | 25 | 11,946,597 | 3,853,093 |
| Negative goodwill written back | | - | 5,433,608 |
| Profit/(loss) on operations of ISP Division | 26 | 108,774 | (729,598) |
| | _ | 142,917,342 | 129,954,197 |
| EXPENSES | | | |
| Amortization of assets leased out | | 77,368,659 | 82,271,641 |
| Administrative and general expenses | 27 | 30,595,655 | 10,890,991 |
| Stock exchange and CDC charges | | 3,070,954 | 953,510 |
| Financial and other charges | 28 | 10,775,115 | 7,869,873 |
| | | 121,810,383 | 101,986,015 |
| Operating profit before provisions and taxation | _ | 21,106,959 | 27,968,182 |
| Provision reversal/(incorporated) for doubtful receivables | | 3,468,823 | (775,639) |
| · · · · · · · · · · · · · · · · · · · | _ | 24,575,782 | 27,192,543 |
| Modaraba Company's management fee | | 2,234,162 | 1,833,186 |
| Profit before taxation | _ | 22,341,620 | 25,359,357 |
| Taxation | 29 | (1,673,421) | - |
| Profit after taxation | _ | 24,015,041 | 25,359,357 |
| Unappropriated profit brought forward | | 8,747,392 | 2,687,807 |
| Profit available for appropriation | _ | 32,762,433 | 28,047,164 |
| Appropriations | | , , | |
| Transferred to statutory reserve | | (4,803,008) | 3,666,373 |
| Transferred from general reserve | | - | (5,000,000) |
| Merger adjustment | | 2,618,316 | - |
| Profit distribution @ 10% (2004: @ 10%) | | (26,413,804) | 20,633,399 |
| | _ | (28,598,496) | 19,299,772 |
| Unappropriated profit carried forward | | 4,163,937 | 8,747,392 |
| Earnings per share-basic and diluted | 30 | 0.91 | 0.96 |

The annexed notes 1 to 40 form an integral part of these financial statements.

Cash Flow Statement

For the year ended 30 June 2005

| | Note | 2005 | 2004 |
|---|------|-------------------------|-----------------------|
| | | | Restated |
| | | Rupees | Rupees |
| Cash flow from operating activities | | | |
| Cash generated from operations | 38 | 107,943,711 | 136,285,143 |
| Financial charges paid | | (9,984,020) | (9,669,176) |
| Profit received on morabaha/musharika finances | | 830,181 | 3,190,272 |
| Profit received on TFC,s | | 1,096,340 | - |
| Profit on bank deposits | | 3,744,660 | - |
| Return on placements | | 2,029,466 | 11,914,487 |
| Deferred cost | | (998,834) | - |
| Retirement benefits paid | | (1,324,637) | (287,871) |
| Income tax paid | | (2,398,266) | (80,604) |
| Net cash generated from operating activities | | 100,938,601 | 141,352,251 |
| Cook flow from investing activities | | | |
| Cash flow from investing activities Dividend received | Г | | 926 179 |
| Lessees security deposits | | | 836,178 21,175,931 |
| Proceeds from sale of fixed assts - Leased out | | 4,183,414 47,389,150 | 60,826,038 |
| Fixed assets acquired - Leased out | | | (167,612,161) |
| Investments | | (91,172,103) | |
| | | (4,482,968) | 15,529,552 |
| Short term placements | | 32,344,006 | (18,824,550) |
| Acquisition of subsidiary (net of cash acquired) | | 2.015.101 | 24,885,073 |
| Proceeds from sale of own assets | | 3,815,191 | 1,168,275 |
| Fixed assets acquired - Own use | | (25,937,834) | (11,004,698) |
| Investment properties acquired | | (108,986,861) | (26,821,150) |
| Proceeds from sale of investment properties | | 20,450,000 | - |
| Rooms and membership cards | L | (1,970,000) | (700,000) |
| Net cash (used in) investing activities | | (124,368,005) | (100,541,512) |
| Cash flow from financing activities | | | |
| Finances under musharika arrangements | | (16,600,000) | (13,900,000) |
| Finances under morabaha arrangement | | (15,276,615) | (13,438,621) |
| Refinance facility | | 42,045,583 | - |
| Cash and cash equivalent transferred from merged entity | | - | 23,941,424 |
| Profit distribution | | (20,045,209) | (23,113,987) |
| Net cash (used in) financing activities | | (9,876,241) | (26,511,184) |
| · · · · · | _ | <u> </u> | |
| Net (decrease)/ Increase in cash and cash equivalents | | (33,305,645) | 14,299,555 |
| Cash and cash equivalents at the beginning of the year | | 65,683,876 | 51,384,321 |
| Cash and cash equivalents at the end of the year | _ | 32,378,231 | 65,683,876 |
| | | | |

The annexed notes 1 to 40 form an integral part of these financial statements.

Statement of changes in equity

For the year ended 30 June 2005

| | Certificate | Statutory | Fair Value | Amalgamation | General | Unappropriated | Total |
|--|-------------|------------|-------------|--------------|-------------|----------------|--------------|
| | Capital | Reserve | Reserve | Reserve | Reserve | Profit | |
| | | | | | | | |
| | | | | Rupees | | | |
| Balance as at 30 June 2003 | 206,333,990 | 38,876,290 | 1,079,720 | | 5,000,000 | 2,687,807 | 253,977,807 |
| Net profit for the year | - | - | - | | 2,000,000 | 25,359,357 | 25,359,357 |
| Transfer during the year | _ | 3,666,373 | _ | | (5,000,000) | 1,333,627 | - |
| Profit distribution @ 10% | - | - | - | | | (20,633,399) | (20,633,399) |
| Reserve as per scheme of amalgamation | - | - | - | 60,422,366 | - | - | 60,422,366 |
| Fair value gain realized during the year | - | - | (1,079,720) | | | - | (1,079,720) |
| Balance as at 30 June 2004 as restated | 206,333,990 | 42,542,663 | - | 60,422,366 | - | 8,747,392 | 318,046,411 |
| Net profit for the year | - | _ | _ | | _ | 24,015,041 | 24,015,041 |
| Excess of net capital acquired in First Hajveri Modaraba | | | | (2,618,316) | | 2,618,316 | - |
| Issued to certificateholders of First Hajveri Modaraba | | | | | | | - |
| under scheme of amalgamation | 57,804,050 | - | - | (57,804,050) | - | - | - |
| Transfer during the year | - | 4,803,008 | - | | - | (4,803,008) | - |
| Profit distribution @ 10% | - | - | - | - | - | (26,413,804) | (26,413,804) |
| Revaluation (loss) | - | - | (2,229,887) | | - | - | (2,229,887) |
| Balance as at 30 June 2005 | 264,138,040 | 47,345,671 | (2,229,887) | - | - | 4,163,937 | 313,417,761 |

The annexed notes 1 to 40 form an integral part of these financial statements.

CHIEF EXECUTIVE

Fidelity Capital Management (Private) Limited

DIRECTOR

Fidelity Capital Management (Private) Limited

DIRECTOR

Fidelity Capital Management (Private) Limited

| | | Note | 2005 | 2004 |
|----|--|------|-------------|-------------|
| | | | Rupees | Rupees |
| 12 | Cards and rooms | | _ | |
| | Corporate membership of Islamabad and Lahore Stock Exchanges | | 14,260,000 | 14,260,000 |
| | Membership of National Commodity Exchange Limited | | 1,010,000 | 1,010,000 |
| | Rooms | | 7,907,950 | 5,937,950 |
| | | | 23,177,950 | 21,207,950 |
| 13 | Fixed assets | | | |
| | Assets leased out | 13.1 | 211,821,819 | 245,407,525 |
| | Assets in own use | 13.2 | 13,741,726 | 12,992,869 |
| | | | 225,563,545 | 258,400,394 |
| | Work in progress | | | |
| | Property in course of construction | 13.3 | 18,500,000 | - |
| | | | 244,063,545 | 258,400,394 |
| | Property in course of construction | 13.3 | | 258,400,394 |

13.1 Assets leased out

| | Cost Rupees | | | | | Depreciation Rupees | | | Book value Rupees |
|----------------------|-----------------------------|---------------------------|-------------|---|-----------------------|------------------------|---|-----------------------|----------------------|
| | As | s at 01 July 2004 | | | | | For the | | |
| | Without effect of merger | Transfer due to merger | Total | Additions/ (Transfers) | As at 30 June 2005 | As at 01 July 2004 | year/(On transfers) | As at 30 June 2005 | As at 30 June 2005 |
| Plant and machinery | 160,675,652 | - | 160,675,652 | 21,085,575 (35,402,267) | 146,358,960 | 61,215,792 | 37,126,710 (31,671,052) | 66,671,450 | 79,687,510 |
| Vehicles | 211,957,413 | - | 211,957,413 | 66,568,768 (104,511,624) | 174,014,557 | 71,569,654 | 37,724,845 (61,478,325) | 47,816,174 | 126,198,383 |
| Office equipments | 6,205,939 | - | 6,205,939 | 2,687,960 (1,618,451) | 7,275,448 | 1,949,423 | 1,997,199 (1,100,829) | 2,845,793 | 4,429,655 |
| Household equipments | 1,692,566 | - | 1,692,566 | 829,800 (353,916) | 2,168,450 | 389,176 | 519,905 (246,902) | 662,179 | 1,506,271 |
| 2005 | 380,531,570 | - | 380,531,570 | 91,172,103 | 329,817,415 | 135,124,045 | 77,368,659 | 117,995,596 | 211,821,819 |
| 2004 | 413,230,741 | - | 413,230,741 | (141,886,258) 167,612,161 (200,311,332) | 380,531,570 | 192,337,697 | (94,497,108) 82,271,641 (139,485,293) | 135,124,045 | 245,407,525 |

^{13.1.1} Transfers represent the assets disposed through negotiation after expiry/termination of leases. However, in view of large number of disposals, detail of each disposal has not been given.

13.2 Assets in own use

| | | | Cost Rupees | • | | | Book value Rupees | | |
|-------------------------|-----------------------------|---------------------------|----------------|---------------------------|-----------------------|-----------------------|--------------------------|-----------------------|--------------------|
| | A | s at 01 July 2004 | • | Additions/ | | | For the | | - |
| | Without effect of merger | Transfer due to merger | Total | (Disposals and transfers) | As at 30 June 2005 | As at 01 July 2004 | year/(On disposals) | As at 30 June 2005 | As at 30 June 2005 |
| Land | 26,821,150 | - | 26,821,150 | (26,821,150) | - | - | - | - | - |
| Vehicles | 4,120,579 | 1,634,058 | 5,754,637 | 4,786,000 (5,528,337) | 5,012,300 | 2,594,332 | 1,002,460 (2,017,790) | 1,579,002 | 3,433,298 |
| Computer and equipments | 7,472,855 | 2,776,977 | 10,249,832 | 2,471,362 (300,000) | 12,421,194 | 1,937,376 | 1,700,481 (30,000) | 3,607,857 | 8,813,337 |
| Furniture and fixtures | 752,479 | 1,184,946 | 1,937,425 | 180,472 (95,000) | 2,022,897 | 417,316 | 202,290 (91,800) | 527,806 | 1,495,091 |
| 2005 | 39,167,063 | 5,595,981 | 44,763,044 | 7,437,834 (32,744,487) | 19,456,391 | 4,949,024 | 2,905,231 (2,139,590) | 5,714,665 | 13,741,726 |
| 2004 | 10,128,230 | - | 10,128,230 | 11,014,598 (2,793,706) | 18,349,122 | 5,106,236 | 2,011,208 (1,761,191) | 5,356,253 | 12,992,869 |

13.2.2 Detail of operating fixed assets disposed off during the year are as follows:

| | Cost | Accumulated depreciation | Book value | Sale proceeds | Gain/(Loss) | Mode of disposal | Sold/Transferred to |
|------------------------|---------|--------------------------|------------|---------------|-------------|---------------------|---------------------------------|
| Rupees | | | | | | | |
| Vehicles | | | | | | | |
| Suzuki Khyber | 383,079 | 306,463 | 76,616 | 76,616 | - | As per policy | Mr. M. Younas Chaudhry, Lahore |
| Suzuki Cultus | 529,000 | 423,200 | 105,800 | 105,800 | - | As per policy | Mr. M. Waheed, Lahore |
| Suzuki Bolan | 125,000 | 25,000 | 100,000 | 105,000 | 5,000 | Negotiation | Mr. Zahid Suleman Khan, Lahore |
| Honda CD 70 Motorcycle | 58,500 | 11,700 | 46,800 | 52,844 | 6,044 | As per policy | Mr. Abdul Hameed, Lahore |
| Honda City | 802,000 | 320,800 | 481,200 | 690,000 | 208,800 | Negotiation | Mrs. Kausar Shaheen, Faisalabad |
| Suzuki Mehran | 287,200 | 287,200 | - | 180,000 | 180,000 | Negotiation | Mr. Shahid Ghuman, Lahore |
| Hyundai Santro | 330,000 | 66,000 | 264,000 | 275,000 | 11,000 | Negotiation | Mr. Abdul Basit, Lahore |
| Honda Accord | 931,500 | 186,300 | 745,200 | 511,500 | (233,700) | Negotiation | But Brothers, Lahore |
| Suzuki Cultus | 539,058 | 431,246 | 107,812 | 107,812 | - | As per policy | Mr. Mansoor A. Siddiqui, Lahore |
| Suzuki Cultus | 585,000 | - | 585,000 | 585,000 | - | Negotiation | Mr. Sudhir Ahmad, Lahore |
| Honda Civic | 958,000 | - | 958,000 | 958,000 | - | Negotiation | Mr. Irfan Mashkoor, Lahore |
| Furniture and fixtures | | | | | | | |
| Air conditioners | 63,000 | 63,000 | 1 | 4,000 | 3,999 | Negotiation | Amjad & Brothers, Lahore |
| Tables | 32,000 | 28,800 | 3,200 | 2,000 | (1,200) | Negotiation | Amjad & Brothers, Lahore |
| Equipments | | | | | | | |
| ISP equipments | 300,000 | 30,000 | 270,000 | 121,500 | (148,500) | Negotiation | Mr. Faiq, Lahore |

^{13.3} This represents advance paid to Rehman Construction Company under a Memorandum of Understanding (MOU) for construction of four villas in a project known as "Murree Holiday Resorts" at a value of Rs 5 million each. The project is likely to be completed by June 2006.

11 Investment properties

| | Cost Rupees | | | Depreciation Rupees | | | Book value Rupees | Market value Rupees | |
|----------|--------------------|----------------------------------|-----------------------------|------------------------|-----------------------|-----------------------------|-----------------------|------------------------|-----------------------|
| | As at 01 July 2005 | Transfer from fixed assets | Additions/ (Disposals) | As at 30 June 2005 | As at 01 July 2004 | For the year/(On disposals) | As at 30 June 2005 | As at 30 June 2005 | As at 30 June 2005 |
| Land | - | 26,821,150 | 57,825,543 (17,129,213) | 67,517,480 | - | - | - | 67,517,480 | 81,457,500 |
| Building | - | - | 51,161,318 | 51,161,318 | - | 1,579,033 | 1,579,033 | 49,582,285 | 72,135,000 |
| 200: | - | 26,821,150 | 108,986,861 (17,129,213) | 118,678,798 | - | 1,579,033 | 1,579,033 | 117,099,765 | 153,592,500 |

- Building represents a commercial property comprising basement, lower ground and second to sixth floors in Shafi Mansion, Montgomery Road, Lahore having covered area aggregating 27,073 sq.fts alongwith land right of 17 marlas at a total cost of Rs. 76,161,318. Modaraba has rented out this property to Telenor Pakistan (Private) Limited for 15 years at a monthly rent of Rs. 813,460 with 12% increase every three years. This property has been mortgaged by Modaraba with International Housing Finance Limited against a refinance facility.
- 11.2 Land includes a plot of land measuring 11 kanals and 11 marlas at main canal road near Jallo at cost of Rs. 14,312,250 acquired for development of physical infrastructural project. In October 2004 the owner of an adjacent land filed a Pre-emption (Haq Shufa) suit in the Civil Court on the ground that she wanted to build houses on her 19 kanals land and the land purchased by the Modaraba, for her son and daughters. The plaintiff has shown interest in buying the land at the price the Modaraba had paid for it. The case is malafide and has been filed with the intention to capitalize the increase in prices in the area. By virtue of the suit the plaintiff has got stay on the property. Modaraba is defending the suit and management is hopeful that it will be decided in Modaraba's favour.
- 11...3 Land also includes a commercial/industrial plot measuring 10 kanals and 10 marlas situated at Main Bund Road, Lahore acquired by the Modaraba for Rs. 23,000,000 in a Court auction by Muslim Commercial Bank Limited. The auction price was paid to the Court and sale was to be confirmed by the Court through execution of a registered sale certificate in Modaraba's favour. Prior to issuance of the registered sale certificate, judgment debtors have filed an objection to the auction in the Court. The objection of judgment debtors apparently is not likely to succeed as it lacks merit.

| | Note | 2005 Rupees | 2004 Rupees |
|---|---|----------------|----------------|
| 6 | Finances under musharika arrangements | | |
| | Related parties-Unsecured and considered good | | |
| | International Asset Management Company Limited-Associated Company | 2,500,000 | - |
| | Crescent Standard Investment Bank Limited - Associated Company | 45,000,000 | - |
| | | 47,500,000 | - |
| | | | |

These are unsecured finances under musharika arrangements on profit and loss sharing basis receivable in 3 to 6 months. The estimated share of profit of Modaraba ranges from 8.00% to 15.00 % p.a.

7 Finances under morabaha arrangements

| Secured and considered good | | 22,370,000 | - |
|------------------------------------|-----|-------------|-------------|
| Considered doubtful | | 256,066,968 | 278,242,579 |
| Less: Provision for doubtful debts | 7.1 | 237,516,968 | 243,562,579 |
| | | 18,550,000 | 34,680,000 |
| | | 40,920,000 | 34,680,000 |

These represent receivables against morabaha transactions on deferred payment basis at a specified profit margin. These are secured against mortgage of properties, hypothecation and pledge of stocks, personal guarantees and demand promissory notes. As a matter of prudence, Modaraba is carrying provision of Rs. 237,516,968 in respect of classified facilities pertaining to the morabaha arrangements of First Hajveri Modaraba fully provided for in these accounts. In respect of these facilities certain recovery suits are pending adjudication in the Lahore High Court and Banking Court, which are likely to be decided in Modaraba's favour, however, due to inadequate securities chances of any substantial recovery are slim.

7.1 Particulars of provision for doubtful finances

| | Opening balance | | 243,562,579 | 245,603,892 |
|---|---|-----|-------------|-------------|
| | Charge for the year | | - | 5,599,687 |
| | Less: Reversals | | (6,045,611) | (7,641,000) |
| | Net reversal | | (6,045,611) | (2,041,313) |
| | Closing balance | | 237,516,968 | 243,562,579 |
| 8 | Advances, deposits, prepayments and other receivables | | | |
| | Advances to employees-Considered good | 8.1 | 537,716 | 259,567 |
| | Securities and deposits | | 3,071,048 | 2,033,888 |
| | Short term prepayments | | 390,564 | 753,038 |
| | Lease rentals receivable | 8.2 | 11,064,211 | 13,047,315 |
| | Kohinoor Industries Limited | 8.3 | 50,088,753 | 50,542,841 |
| | Advance to suppliers | | - | 1,543,000 |
| | Profit on musharika and morabaha finances | | 1,104,513 | - |
| | Profit accrued on bank deposits | | - | 1,979,044 |
| | Profit accrued on Term Finance Certificates | | 1,054,179 | 132,086 |
| | Income tax refundable/advance tax | | 2,726,904 | 524,475 |
| | Receivable from clients | 8.4 | 24,903,101 | 22,857,200 |
| | Hajveri Modaraba Management Co. (Pvt) Ltd. | 8.5 | 5,576,032 | 5,576,032 |
| | Receivable against sale of land | 8.6 | 5,133,900 | - |
| | Miscellaneous receivables - considered good | | 6,252,238 | 7,509,920 |
| | | | 111,903,159 | 106,758,406 |

8.1 The maximum aggregate amount due from staff at the end of any month during the year was Rupees 537,716 (2004: Rupees 418,452).

| | | | 2005 | 2004 |
|-------|--|-------|-------------|-------------|
| | | Note | Rupees | Rupees |
| 8.2 | Lease rental receivables - Secured and considered good | | 2,409,280 | 13,047,315 |
| | Considered doubtful | Γ | 10,913,856 | 3,058,618 |
| | Less: Provision for doubtful debts | 8.2.2 | 2,258,925 | 3,058,618 |
| | | _ | 8,654,931 | - |
| | | | 11,064,211 | 13,047,315 |
| 8.2.2 | Particulars of provision for doubtful lease rental receivables | | | |
| | Opening balance | | 3,058,618 | 5,955,060 |
| | Charge for the year | | 672,238 | 3,921,160 |
| | Less: Reversals/written off | | (1,471,931) | (6,817,602) |
| | Net reversal | _ | (799,693) | (2,896,442) |
| | Closing balance | _ | 2,258,925 | 3,058,618 |
| | | | | |

8.3 This represents settlement made with Kohinoor Industries Limited (KIL) for assets provided on lease to KIL in prior years which defaulted on its payments due to the Modaraba and had also defaulted on its loan repayments to various other financial institutions. For the purpose of repaying its major debts, KIL in February 2000 entered into an agreement through the order of the Lahore High Court with financial institutions whereby it offered its surplus factory land of Faisalabad for sale and distribution amongst its creditors including the Modaraba. According to the agreement, at 31 December 2000 the Modaraba had a receivable balance of Rs. 81.35 million from KIL including Rs. 28.26 million receivables which has not been accrued. Subsequently an amount of Rs. 8 million has been received which has been partly taken to income, the remaining receivable of Rupees 73.35 million is to be adjusted by proportionate sale proceeds of land, the unadjusted balance after disposal of land, if any, will be a sustainable loan on KIL in due course of business. The management feels that the Modaraba's proportionate share from sale proceeds of land would at least cover the receivable balance. Development of land are simultaneously in progress. Sale proceeds are to be received in installments synchronized with completion of development work. Any surplus amounts left after development are being distributed amongst creditors of KIL. Pending receipts of sale proceeds of land and consequent adjustment of receivable, Modaraba has not transferred its ownership of leased assets to KIL and also not released other securities including personal guarantees of certain directors.

8.4 Receivable from clients - Secured

| Considered good | 24,903,101 | 22,857,200 |
|---|------------------------|------------|
| Considered doubtful Less: Provision against doubtful receivables | 2,049,190 2,049,190 | |
| | 24,903,101 | 22,857,200 |

- 8.4.1 These comprise of receivables generated as a consequence of carrying on the business of brokerage.
- 8.5 This represents amount withdrawn by previous management company of First Hajveri Modaraba from time to time during prior years out of Modaraba Fund on account of remuneration in violation of section 17 and 18 of Modaraba Companies and Modaraba (Floatation and Control) Ordinance, 1980. The present management has filed civil suit against the company for recovery of the amount which is pending adjudication. The Court has framed issues and has recorded evidence of Modaraba. Case has now been fixed for evidence of defendant company through Court appointed commission. The present management came in possession of 2,053,200 certificates of erstwhile First Hajveri Modaraba subsequently converted into 578,041 of First Fidelity Leasing Modaraba consequent to amalgamation. The present management has prayed to the Court that these certificates be attached and sold for adjustment of claim of the Modaraba. In view of this no provision has been made in these financial statements against this receivable.

8.6 This represents receivable against sale of land, which was taken over by Modaraba as settlement of a morabaha facility.

| | | Note | 2005 Rupees | 2004 Rupees |
|---|--|------|----------------|----------------|
| 9 | Long term investments | | | |
| | Term finance certificates-Held to maturity | | | |
| | Pakland Cement Limited (PCL) | | | |
| | Series "A" | | 17,417,859 | 19,046,000 |
| | Series "B" | | 2,822,677 | 2,822,677 |
| | | • | 20,240,536 | 21,868,677 |
| | Saadi Cement Limited (SCL) | | | |
| | Series "A" | | 9,656,675 | 10,560,000 |
| | Series "B" | | 1,836,300 | 1,836,300 |
| | | • | 11,492,975 | 12,396,300 |
| | | | 31,733,511 | 34,264,977 |
| | Current maturity | | (2,788,018) | - |
| | | • | 28,945,493 | 34,264,977 |

- 9.1 The Term Finance Certificates (TFCs) represent conversion of lease liabilities of PCL and SCL under schemes of arrangement sanctioned by Sindh High Court on 24 December 2001 and 22 November 2001 respectively. The Modaraba transferred all rights, titles and interests in the amounts due in respect of lease receivables from PCL and SCL in favor of National Bank of Pakistan and Faysal Bank Limited respectively which are trustees for the issuance of said TFCs. In a subsequent development, the controlling shares of PCL and SCL were purchased by Dewan Mushtaq Group of Companies (DMG) from the sponsors of PCL and SCL. As an arrangement in purchase of such shares DMG approached creditors of PCL and SCL asking certain remissions and got a revised second scheme of arrangement in respect of TFCs approved by Honorable High Court of Sindh on 26 November 2004. Salient features of revised TFCs are:
- 9.1.1 These are secured by pari passu hypothecation charge on fixed assets including leased assets transferred by lessor, pledge of shares by sponsors and associates, personal guarantees of directors.
- 9.1.2 Series "A" TFCs carry mark-up rate of six months ASK KIBOR + 2.5% per annum payable from 01 June 2004. Repayment of principal and current mark-up is to be made in six monthly front loaded installments spread over a period of seven years starting January 2005 and ending July 2011.
- 9.1.3 Series "B" TFCs carry zero mark-up. Repayment is to be made in six monthly installments spread over a period of two years commencing from the date of last installments of series "A" TFCs.

10 Deferred cost

| Opening balance | | 19,180 | 22,377 |
|--------------------------------|------|-----------|---------|
| Capitalized during the year | 10.1 | 998,834 | - |
| Amortization charged to income | | (352,122) | (3,197) |
| | _ | | |
| Closing balance | _ | 665,892 | 19,180 |

10.1 This represents various expenses incurred in connection with the amalgamation of First Hajveri Modaraba and Fidelity Securities (Private) Limited with and into Modaraba, which have been deferred as per Clause No. 3 of the Third Schedule of the Modaraba Companies and Modaraba Rules, 1981.

14 Finances under musharika arrangements

These represent unsecured finances obtained from financial institutions, companies and other persons under musharika arrangements on profit and loss sharing basis repayable within one year. The estimated share of profit payable on these finances ranges from 8% to 11.75% per annum.

| | | Note | 2005 Rupees | 2004 Rupees |
|----|---|------|----------------|----------------|
| 15 | Creditors, accrued and other liabilities | | • | |
| | | | 1,127,505 | 336,409 |
| | Accrued financial charges | | | |
| | Lease rentals received in advance | | 395,143 | 515,175 |
| | Management fee payable | | 2,234,162 | 1,833,186 |
| | Due to customers | | 67,676,171 | 87,884,443 |
| | Fidelity Capital Management (Private) Limited | 15.1 | 19,995,598 | - |
| | Accrued and other payables | | 17,548,845 | 7,617,552 |
| | Provision for Income Tax | | 305,659 | 2,174,917 |
| | Advance against sale of memberships | 15.2 | 50,000,000 | - |
| | Unclaimed profit distribution | | 10,412,356 | 9,824,166 |
| | - | | 169,695,439 | 110,185,848 |

- 15.1 This represents interest free advance from Modaraba Company. The maximum outstanding balance at the end of any month during the year was Rs. 19,995,598 (2004: Rs. Nil).
- 15.2 Modaraba has entered into an agreement with Crescent Leasing Corporation Limited (an associated company) as regards sale of memberships of Lahore Stock Exchange (Guarantee) Limited and National Commodity Exchange Limited together with trading and room rights. The amount represents advance received by Modaraba under the above mentioned agreement.

16 Current maturities of non-current liabilities

| | Security deposits from lessees | 17 | 9,486,793 | 11,552,586 |
|----|---|----|------------|------------|
| | Refinance facility | 18 | 7,611,431 | - |
| | Finances under morabaha arrangements | 19 | 6,666,668 | 15,276,615 |
| | | | 23,764,892 | 26,829,201 |
| 17 | Security deposits from lessees | | | |
| | Long term security deposits from lessees | | 76,792,969 | 72,609,555 |
| | Less: current portion shown under current liabilities | 16 | 9,486,793 | 11,552,586 |
| | | | 67,306,176 | 61,056,969 |
| 18 | Refinance facility-Secured | | 42,045,583 | - |
| | Less: current maturity | 16 | 7,611,431 | - |
| | • | | 34,434,152 | - |

This represents refinance facility obtained from International Housing Finance Limited against property owned by the Modaraba. The facility is payable in 60 equal monthly installments ending 31 December 2009 with expected markup rate of 10% p.a for the first year and thereafter 6 months KIBOR+6% p.a.

| 19 Finances under morabaha arrangements-Secured | | 13,333,332 | 28,609,947 |
|---|----|------------|------------|
| Less: current maturity | 16 | 6,666,668 | 15,276,615 |
| | | 6,666,664 | 13,333,332 |

This represents finance obtained from a financial institution under morabaha arrangement whereby purchase price of morabaha goods is payable in equal quarterly installments over a period of three years on an expected profit margin of 6 months KIBOR+5% p.a. The finance is secured against hypothecation of specific leased out assets.

| | | Note | 2005 Rupees | 2004 Rupees |
|--------|---|----------------|--|--|
| 20 | Employee benefits | | | |
| | Gratuity Compensated absences | 20.1 20.2 | 146,999 228,837 375,836 | 1,198,826 144,077 1,342,903 |
| 20.1 | Gratuity | • | 570,000 | 1,512,703 |
| | The amounts recognized in the balance sheet are as follows: | | | |
| | Liability as at 01 July Amount recognized during the year Contribution made during the year Liability as at 30 June | | 1,198,826 181,094 (1,232,921) 146,999 | 1,162,413 324,284 (287,871) 1,198,826 |
| | Present value of defined benefit obligations Fair value of plan assets Unrecognized actuarial gains / (losses) Liability as at 30 June | | 723,485 (575,491) (995) 146,999 | 1,418,862 (287,871) 67,835 1,198,826 |
| | Actual return on plan assets of gratuity scheme was Rs. 22,035 (2004) | l: Rs. 67,835) | | |
| 20.1.1 | Amount charged to income is as follows: | | | |
| | Current service cost Interest cost Amortization of non-vested past service cost Expected return on plan assets Actuarial (gain)/loss charge Increase in liability due to change in benefits during the year Transfer from merged entity | | 161,535 43,546 - (23,030) (957) - - 181,094 | 65,864 42,191 197,455 - 18,774 874,536 1,198,820 |
| 20.2 | | ; | 101,074 | 1,170,020 |
| 20.2 | Compensated absences The amounts recognized in the balance sheet are as follows: | | | |
| | Liability as at 01 July Amount recognized during the year Contribution made during the year Liability as at 30 June | | 144,077 176,476 (91,716) 228,837 | 150,659 (6,582) - 144,077 |
| | Present value of defined benefit obligations | , | 228,837 | 144,077 |

| | Note | 2005 | 2004 |
|---|------|-------------|-------------|
| | | Rupees | Rupees |
| Certificate capital | | | |
| Authorized certificate capital | | | |
| 62,500,000 (2004: 30,000,000) modaraba certificates | | 625,000,000 | 300,000,000 |
| Issued, subscribed and paid-up certificate capital | | | |
| 16,656,491 modaraba certificates of Rupees 10 each fully paid | | | |
| up in cash. | | 166,564,910 | 166,564,910 |
| 3,976,908 modaraba certificates of Rupees 10 each issued as | | | |
| fully paid bonus certificates. | | 39,769,080 | 39,769,080 |
| 5,780,405 modaraba certificates of Rupees 10 each issued to | | | |
| certificateholders of First Hajveri Modaraba in accordance with | | | |
| the Scheme of Amalgamation. | | 57,804,050 | _ |
| | | 264,138,040 | 206,333,990 |
| | | | |

Fidelity Capital Management (Pvt.) Limited, Management Company, holds 4,616,614 (2004:4,547,114) modaraba certificates in the Modaraba.

22 Reserves

21

| Capital reserve | | | |
|---------------------------------------|------|-------------|-------------|
| Statutory reserve | 22.1 | 47,345,671 | 42,542,663 |
| Fair value reserve | | (2,229,887) | - |
| Revenue reserve | | | |
| Unappropriated profits | | 4,163,937 | 8,747,392 |
| Reserve as per scheme of amalgamation | _ | - | 60,422,366 |
| | _ | 49,279,721 | 111,712,421 |

22.1 This represents special reserve created in compliance with the Prudential Regulations for Modarabas issued by Securities and Exchange Commission of Pakistan.

23 Contingencies and Commitments

- 23.1 Contingencies
- 23.1.1 The Modaraba has provided a counter guarantee amounting to Rupees 4.965 million on behalf of Kohinoor Industries Limited (KIL) favoring National Bank of Pakistan (NBP) for the payment guarantee provided by NBP in favour of Pakistan Industrial Credit and Investment Corporation (PICIC) for settlement of dues of KIL.
- 23.1.2 The Modaraba has a tax contingency pertaining to tax assessment of First Hajveri Modaraba (FHM) for the assessment year 2000 2001. While finalizing assessment for the assessment year 2000 2001 the Deputy Commissione of Income Tax (DCIT) made certain additions in the income declared by the FHM. Main additions were made on account of classified finances, diminution in the value of investments and some other add backs out of expenses. FHM claimed exemption as it distributed more than ninety percent of its total profit by way of cash dividend. The DCIT made its own computation and contended that due to above additions ninety percent of total profits have not been distributed by the FHM and raised tax demand of Rs. 11.356 million. Modaraba has filed appeal before the Commissioner of Income Tax (CIT) (Appeals) that the additions/ add backs and contention of the DCIT regarding non distribution of ninety percent profits are illegal, bad in law, erroneous and contrary to the provisions of law. In deciding pending appeals for the years prior to 2000-2001 the similar matters have been decided in Modaraba's favour. Modaraba is hopeful for a favourable outcome of the appeal on merit, therefore, no provision has been made in these financial statements.

23.2 Commitments

The Modaraba ('Seller") has entered into an agreement to sell with Cresent Leasing Corporation Limited ("Buyer") dated 02 May 2005 pertaining to sale of membership rights of Lahore Stock Exchange (Gurantee) Limited and National Comodity Exchange Limited togather with trading rights, lease rights of certain rooms, and related fixed assets at a price of Rs. 52 million out of which Rs. 50 million has been received by the Modaraba during the year. Further, it has been agreed between the seller and buyer that pending transfer of memberships the brokerage business will be carried through the Seller. The net profit of brokerage shall be shared between Buyer and Seller in the ratio of 95:5 respectively on a montgly basis. Accordinly, the Modaraba has accrued only its share out of the last two months profit of the brokerage business.

| | | Note | 2005 | 2004 |
|----|--|------|----------------------|-------------------------|
| 24 | Return on investments | | Rupees | Rupees |
| | Dividend income | | - | 836,178 |
| | Return on placements | | 2,029,466 | 11,914,487 |
| | Return on term finance certificates | | 2,018,433 | 132,086 |
| | Gain on revaluation of investments | | | 184,685 |
| | | | 4,047,899 | 13,067,436 |
| 25 | Other income | | | |
| | Return on bank deposits | | 1,765,616 | 2,111,319 |
| | Fees, commission and other charges | | 1,403,753 | 414,118 |
| | Return on advances to employees | | 16,127 | 8,896 |
| | Rental income | | 6,507,680 | 1 102 000 |
| | Gain on sale of vehicles Gain on sale of land | | 347,998 3,320,787 | 1,183,000 |
| | Share of profit of Crescent Leasing Corporation Limited in | | 3,320,767 | - |
| | brokerage division | 23.2 | (1,446,808) | - |
| | Gain on sale of fixed assets | | 31,444 | 135,760 |
| | | | 11,946,597 | 3,853,093 |
| 26 | Profit/(Loss) on operation of ISP division | | | |
| | | | | |
| | Net sales | | 10,419,294 | 11,699,001 |
| | Direct costs | | (6,676,945) | (7,877,002) |
| | Gross profit | | 3,742,349 | 3,821,999 |
| | Operating expenses Operating gain/(loss) | | (3,633,575) | (4,872,067) (1,050,068) |
| | Other income | | 100,774 | 320,470 |
| | Profit/(loss) for the year | | 108,774 | (729,598) |
| | ` ' | | | |
| 27 | Administrative and other operating expenses | | | |
| | Salaries, wages and other benefits | 27.1 | 15,556,487 | 5,020,213 |
| | Legal and professional | | 1,358,114 | 827,949 |
| | Printing and stationery | | 1,536,109 | 660,323 |
| | Traveling, conveyance and vehicles' running | | 931,611 | 439,981 |
| | Insurance | | 767,881 | 246,811 |
| | Fee, subscription and taxes | 27.2 | 845,409 | 651,583 |
| | Auditors' remuneration Rent and taxes | 27.2 | 241,105 525 225 | 133,580 |
| | Repair and maintenance | | 535,325 487,105 | 113,982 |
| | Electricity, water and gas | | 413,250 | 81,377 |
| | Entertainment | | 372,284 | 01,577 |
| | Zakat | | 485 | 77,225 |
| | Advertisement | | 101,590 | 445,350 |
| | Telephone and postage | | 1,420,203 | 119,420 |
| | Donation | 27.3 | - | 46,840 |
| | Depreciation on fixed assets | | 4,484,265 | 1,712,258 |
| | Amortization of deferred cost | | 352,122 | 3,197 |
| | Miscellaneous | | 1,192,310 | 310,902 |
| | | | 30,595,655 | 10,890,991 |

^{27.1} Salaries and other benefits include Rs. 181,094 (2004: Rs. 1,198,820) in respect of gratuity as per detail given in note 20.1.1 and Rs. 502,400 (2004: Rs. 228,146) on account of provident fund contribution.

| 27.2 | Auditors' remuneration | 2005 Rupees | 2004 Rupees |
|------|--|--|--|
| | Audit fee Review of half yearly accounts Certifications Out of pocket expenses | 100,000 60,000 30,000 51,105 241,105 | 87,000 30,000 2,000 14,580 133,580 |
| 27.3 | None of the Directors of the Modaraba Company or any of their spouses have any in with any of the recipients of donations made by the Modaraba in the year 2004. | nterest in or are other | erwise associated |
| 28 | Financial and other charges | | |

| | Return on morabaha/musharika finances Bank and other charges | 10,662,082 113,033 | 7,790,887 78,986 |
|----|---|---|---------------------|
| 29 | Taxation | 10,775,115 | 7,869,873 |
| | Reversal of provision for taxation – prior years Presumptive tax – current | (3,686,871) 2,013,450 (1,673,421) | - - - |
| | | 2005 | 2004 |
| 30 | Earnings per certificate-basic and diluted | | |
| | Profit for the year after taxation (Rupees) | 24,015,041 | 25,359,357 |
| | Weighted average number of ordinary certificates | 26,413,804 | 26,413,804 |
| | Earnings per certificate (Rupees) | 0.91 | 0.96 |

30.1 No figure for diluted earnings per certificate has been computed as the Modaraba has not issued any instrument which would have an impact on its earnings per certificate.

31 Future lease rental receivable

Aggregate amount of future lease rentals receivable on the basis of agreements executed upto 30 June 2005, approximate to Rs. 160,159,263 (2004: Rs. 342,694,320). The amount of future lease rentals receivable and period during which they fall due are:

| Upto one year | 75,153,340 | 166,520,949 |
|------------------------------------|------------|-------------|
| Above one year and upto five years | 85,005,923 | 176,173,371 |

32 Transactions with related parties

The related parties and associated undertakings comprise of associated companies, Modaraba Company, directors and key management personnel. Transactions with related parties and associated undertakings other than remuneration and benefits to key management personnel under the term of employment are as follows:

Associated companies:

Transactions during the year

Musharika finances receivable

| Musharika finances (repaid)/obtained net Musharika finances (disbursed)/repaid net Lease rentals Modaraba Company's management fee | (30,000,000) (47,500,000) 218,844 2,234,162 | 35,000,000 25,725,000 310,983 1,833,186 |
|--|--|--|
| Balance at year end | 2,234,102 | 1,033,100 |

47,500,000

Assets leased out - 2,628,200

| 33 | Remuneration of officers and other employees | | 2005 | |
|------|---|-----------------|--|------------------------|
| | | Officers | Other | Total |
| | | | Rupees | |
| | | | ziapees | |
| | Remuneration | 5,438,862 | 267,543 | 5,706,405 |
| | House rent | 1,458,025 | 73,495 | 1,531,520 |
| | Gratuity | 13,225 | - | 13,225 |
| | Provident fund contribution | 479,132 | 23,268 | 502,400 |
| | Other allowances | 2,141,124 | 161,709 | 2,302,833 |
| | | 9,530,368 | 526,015 | 10,056,383 |
| | Number of employees at the year end | 22 | 0 | 40 |
| | | 32 | 8 | 40 |
| | | 066 | 2004 | T-4-1 |
| | | Officers | Other Rupees | Total |
| | | | Kupees | |
| | Remuneration | 2,008,786 | 613,013 | 2,621,799 |
| | House rent | 575,994 | 151,484 | 727,478 |
| | Gratuity | 324,284 | 0 | 324,284 |
| | Provident fund contribution | 163,186 | 64,960 | 228,146 |
| | Other allowances | 884,027 | 234,479 | 1,118,506 |
| | | 3,956,277 | 1,063,936 | 5,020,213 |
| | N. I. C. I. and I. | 21 | 16 | 27 |
| | Number of employees at the year end | 21 | 16 | 37 |
| 33.1 | In addition to above three (2004: six) officers were provided with use of | f Modaraba mair | ntained cars. | |
| | | | | |
| | | | 2005 | 2004 |
| | | | Rupees | Rupees |
| 34 | Statement of particulars of provision against non-performing receiv | vables | | |
| | | | 2.050.710 | 15 204 772 |
| | Opening balance | Г | 3,058,618 | 15,204,773 |
| | Charge for the year | | 2,721,428 | 3,921,160 |
| | Reversed during the year | L | (7,517,542) | (3,145,521) 775,639 |
| | Net charge for the year Transfer from merged entity | | (4,796,114) 243 562 570 | 113,039 |
| | Provision adjusted against balances written off | | 243,562,579 | (12,270,656) |
| | Provision adjusted against balances written of Provision adjusted against assets acquired of ISP Division | | _ | (651,138) |
| | 1107151011 daljusted against assets declared of 101 D17151011 | = | 241,825,083 | 3,058,618 |
| | | = | <u>, , , </u> | |
| 34.1 | Break up of balance | | | |
| | Provision for classified morabaha facilities | | 237,516,968 | - |
| | Provision against doubtful receivables | | 2,049,190 | - |
| | Provision against doubtful rentals | | 2,258,925 | 3,058,618 |
| | | _ | 241,825,083 | 3,058,618 |
| | | = | · · | |

| | 2005 | 2004 |
|---|--------------|--------------|
| | Rupees | Rupees |
| Cash generated from operations | | |
| Profit before taxation | 22,341,620 | 25,359,357 |
| Adjustment for non cash expenses and other items: | | |
| Provision (reversed) / charged for doubtful debts and receivables | (3,468,823) | 124,501 |
| Depreciation/amortization | 81,852,923 | 83,983,898 |
| Financial charges | 10,775,115 | 7,869,873 |
| Dividend income | - | (836,178) |
| Profit on morabaha/musharika finances | (1,934,694) | (2,107,408) |
| Return on term finance certificates | (2,018,433) | (132,086) |
| Return on bank deposits | (1,765,616) | |
| (Gain) / loss on sale of fixed assets | (31,444) | (135,760) |
| Gain on sale of investment property | (3,320,787) | - |
| Return on placements under reverse repo | (2,029,466) | (11,914,487) |
| Gain on revaluation of investment | - | (184,685) |
| Provision for retirement benefits | 357,570 | 324,284 |
| Amortization of deferred cost | 352,122 | 3,197 |
| Negative goodwill written back | - | (5,433,603) |
| Working capital changes | 6,833,624 | 39,364,240 |
| | 107,943,711 | 136,285,143 |
| Working capital changes | | |
| (Increase)/decrease in operating assets | | |
| Finances under musharika arrangements | (47,500,000) | 36,675,000 |
| Finances under morabaha arrangements | (6,240,000) | - |
| Advances, deposits, prepayments and other receivables | 574,061 | 50,202,856 |
| | (53,165,939) | 86,877,856 |
| Increase/(decrease) in operating liabilities | | |
| Creditors, accrued and other liabilities | 59,999,563 | (47,513,616) |
| | 6,833,624 | 39,364,240 |

39 Date of authorization for issue

The financial statements of Modaraba were approved by the directors of Modaraba Management Company and authorized for issue on 07 October 2005.

40 General

38

- i) Figures have been rounded off to the nearest rupee.
- ii) Previous year's figures have been rearranged, wherever necessary for the purpose of comparison. Material rearrangements are summarized below:
 - a) Corresponding figures stated in these financial statements present combined figures of the Modaraba and merged entities namely First Hajveri Modaraba and Fidelity Securities (Private) Limited after elimination of inter company balances and transactions. Amalgamation of First Hajveri Modaraba was carried on the basis of net assets i.e. balance of capital and reserves net of accumulated losses, therefore the profit and loss account of corresponding period do not include the impact of profit and loss position of First Hajveri Modaraba.
 - b) Current assets and liabilities have been presented separately in accordance with the third schedule to the Modaraba and Modaraba Companies Ordinance, 1980 for better presentation and understanding of the users.
 - Held for trading investments in listed shares has been reclassified as secured placements for better presentation and understanding of the users.

| Cash and bank balances | Note | 2005 Rupees | 2004 Rupees |
|---|------|----------------|----------------|
| Cash in hand | | 37,543 | 83,423 |
| Cash with banks | | | |
| Current accounts | | 7,715 | 566,853 |
| Deposit accounts | 3.1 | 32,332,974 | 45,533,600 |
| | | 32,340,689 | 46,100,453 |
| Short term deposits with financial institutions | | - | 19,500,000 |
| | | 32,378,232 | 65,683,876 |

3.1 Rate of return on these accounts range from 1.5% to 2% per annum (2004: 1.5% to 8% per annum).

4 Short term placements

3

Secured under reverse repurchase agreements

4,138,679 36,482,685

This represents secured placements carrying markup ranging from 15% to 20% per anum (2004:12% to 18%), against which quoted shares having market value of Rs. 4,140,978 (2004: Rs. 36,482,685) were held as collateral security.

5 Short term investments

Quoted shares and certificates -Available for sale

5.1 **8,493,992** 3,709,445 **8,493,992** 3,709,445

5.1 Particulars of shares/certificates-Available for sale investments

All shares/ certificates have face value of Rs. 10 each.

| Name | | 2005 | | | 2004 | |
|---------------------------------|---------|-------------|--------------|---------|-------------|--------------|
| | No. of | Cost | Market Value | No of | Cost | Market Value |
| | shares | D | | shares | D | D. |
| | | Rupees | Rupees | | Rupees | Rupees |
| Banks | | | | | | |
| National Bank of Pakistan Ltd | 10,400 | 1,248,904 | 1,120,600 | - | - | - |
| PICIC Commercial Bank Ltd | 5,000 | 253,100 | 165,500 | - | - | - |
| Muslim Commercial Bank Ltd | 2,000 | 127,040 | 156,000 | - | - | - |
| Bank Alfalah Ltd | 250 | 11,380 | 9,888 | - | - | - |
| Askari Commercial Bank Ltd | 90 | 7,562 | 7,308 | - | - | - |
| Modarabas | | | | | | |
| First National Bank Modaraba | 1,300 | 8,476 | 8,775 | - | _ | - |
| Textile | | | | | | |
| Hamid Textile Mills Ltd | 583,200 | 2,304,752 | 699,852 | 939,100 | 10,230,395 | 3,709,445 |
| Cement | | | | | | |
| Chakwal Cement Company Ltd | 1,000 | 8,720 | 7,250 | - | - | - |
| Fuel & Energy | | | | | | |
| Oil and Gas Development Co. Ltd | 28,200 | 3,179,550 | 2,977,920 | - | - | - |
| Attock Refinery Ltd | 10,000 | 1,700,200 | 1,590,000 | - | - | - |
| Pakistan Petroleum Ltd | 1,500 | 366,630 | 321,525 | - | - | - |
| Bosicor Pakistan Ltd | 1,000 | 16,620 | 12,950 | - | - | - |
| Kot Addu Power Company Ltd | 500 | 24,060 | 18,875 | - | _ | - |
| KESC Ltd | 1,000 | 7,820 | 5,500 | - | - | - |
| Sui Northern Gas Pipelines Ltd | 8,000 | 462,560 | 492,000 | - | _ | - |
| Transport & Communication | | | | | | |
| Pakistan Telecommunication | | | | - | _ | - |
| Corporation Ltd | 10,000 | 704,700 | 659,000 | | | |
| Fertilizer | | | | | | |
| Fauji Fertilities Bin Qasim Ltd | 3,000 | 90,060 | 80,850 | - | - | - |
| Chemical & Pharmaceutical | | | | | | |
| ICI Pakistan Ltd | 2,000 | 195,540 | 156,000 | - | - | - |
| Synthetics | | | | | | |
| Dewan Salman Fibre Ltd | 250 | 6,205 | 4,200 | - | - | - |
| | - | 10,723,879 | 8,493,992 | _ | 10,230,395 | 3,709,445 |
| Fair value reserve | | (2,229,887) | - | | (6,520,950) | - |
| | - | .,,,, | | _ | / | |

8,493,992 8,493,992 3,709,445 3,709,445

35 Liquidity risk

Liquidity risk is the risk that the Modaraba will encounter difficulties in raising funds to meet commitments associated with financial instruments. Modaraba has diversified its funding sources and assets are managed with liquidity in mind, maintaining a healthy balance of cash and cash equivalents and readily marketable securities. The table below summarises the maturity profile of Modaraba's assets and liabilities:

| | | 200: | 5 | 1 |
|--|---|---|--|---|
| | m | Within one | One year and upto five | Five |
| | Total | year | years | years and above |
| Assets | | Rupe | ees | |
| Fixed assets | 244,063,545 | 16,853,162 | 208,710,387 | 18,499,996 |
| Investment properties | 117,099,765 | - | - | 117,099,765 |
| Cards and rooms | 23,177,950 | _ | _ | 23,177,950 |
| Deferred cost | 665,892 | 352,122 | 313,770 | - |
| Investments | 40,227,503 | 11,282,010 | 28,945,493 | _ |
| Placements | 4,138,679 | 4,138,679 | - | - |
| Finances | 88,420,000 | 88,420,000 | - | - |
| Advances, deposits, prepayments | | | | |
| and other receivables | 111,903,159 | 111,903,159 | - | - |
| Cash and bank balances | 32,378,232 | 32,378,232 | - | - |
| | 662,074,725 | 265,327,364 | 237,969,650 | 158,777,711 |
| Liabilities | | | | |
| Defered Liabilities | 375,836 | - | - | 375,836 |
| Refinance facility | 42,045,583 | 7,611,431 | 34,434,152 | - |
| Finances under morabaha arrangements | 13,333,332 | 6,666,668 | 6,666,664 | - |
| Security deposits from lessees | 76,792,969 | 9,486,793 | 67,306,176 | - |
| Finances under musharika arrangements | 20,000,000 | 20,000,000 | - | - |
| Creditors, accrued and other liabilities Profit distribution | 169,695,439 | 169,695,439 | - | - |
| Tront distribution | 322,243,159 | 213,460,331 | 108,406,992 | 375,836 |
| Represented by: | | | | |
| Certificate capital and reserves | 339,831,565 | | | |
| | | | | |
| | | 200 | 4 | 1 |
| | | | One year | Five |
| | Total | Within one year | | Five years and above |
| | Total | Within one | One year and upto five years | |
| Assets | Total | Within one year | One year and upto five years | |
| Assets Fixed assets | Total 258,400,394 | Within one year | One year and upto five years | |
| Fixed assets Investment properties | 258,400,394 26,821,150 | Within one year Rupe | One year and upto five years | years and above - 26,821,150 |
| Fixed assets Investment properties Cards and rooms | 258,400,394 26,821,150 21,207,950 | Within one year Rupe 25,384,474 | One year and upto five years ees | years and above - 26,821,150 |
| Fixed assets Investment properties Cards and rooms Deferred cost | 258,400,394 26,821,150 21,207,950 19,180 | 25,384,474 - - 3,197 | One year and upto five years ess 233,015,920 | years and above - 26,821,150 |
| Fixed assets Investment properties Cards and rooms Deferred cost Investments | 258,400,394 26,821,150 21,207,950 19,180 37,974,422 | 25,384,474 - - 3,197 3,709,445 | One year and upto five years ees | years and above - 26,821,150 |
| Fixed assets Investment properties Cards and rooms Deferred cost Investments Placements | 258,400,394 26,821,150 21,207,950 19,180 37,974,422 36,482,685 | 25,384,474 - - 3,197 3,709,445 36,482,685 | One year and upto five years ess 233,015,920 | years and above - 26,821,150 |
| Fixed assets Investment properties Cards and rooms Deferred cost Investments Placements Finances | 258,400,394 26,821,150 21,207,950 19,180 37,974,422 | 25,384,474 - - 3,197 3,709,445 | One year and upto five years ess 233,015,920 | years and above - 26,821,150 |
| Fixed assets Investment properties Cards and rooms Deferred cost Investments Placements Finances Advances, deposits, prepayments | 258,400,394 26,821,150 21,207,950 19,180 37,974,422 36,482,685 34,680,000 | 25,384,474 25,384,474 3,197 3,709,445 36,482,685 34,680,000 | One year and upto five years ess 233,015,920 | years and above - 26,821,150 |
| Fixed assets Investment properties Cards and rooms Deferred cost Investments Placements Finances Advances, deposits, prepayments and other receivables | 258,400,394 26,821,150 21,207,950 19,180 37,974,422 36,482,685 34,680,000 | 25,384,474 25,384,474 3,197 3,709,445 36,482,685 34,680,000 106,758,406 | One year and upto five years ess 233,015,920 | years and above - 26,821,150 |
| Fixed assets Investment properties Cards and rooms Deferred cost Investments Placements Finances Advances, deposits, prepayments | 258,400,394 26,821,150 21,207,950 19,180 37,974,422 36,482,685 34,680,000 106,758,406 65,683,876 | 25,384,474 25,384,474 3,197 3,709,445 36,482,685 34,680,000 106,758,406 65,683,876 | One year and upto five years 233,015,920 15,983 34,264,977 | 26,821,150 21,207,950 - - - |
| Fixed assets Investment properties Cards and rooms Deferred cost Investments Placements Finances Advances, deposits, prepayments and other receivables | 258,400,394 26,821,150 21,207,950 19,180 37,974,422 36,482,685 34,680,000 | 25,384,474 25,384,474 3,197 3,709,445 36,482,685 34,680,000 106,758,406 | One year and upto five years ess 233,015,920 | 26,821,150 21,207,950 - - - |
| Fixed assets Investment properties Cards and rooms Deferred cost Investments Placements Finances Advances, deposits, prepayments and other receivables Cash and bank balances | 258,400,394 26,821,150 21,207,950 19,180 37,974,422 36,482,685 34,680,000 106,758,406 65,683,876 | 25,384,474 25,384,474 3,197 3,709,445 36,482,685 34,680,000 106,758,406 65,683,876 | One year and upto five years 233,015,920 15,983 34,264,977 | 26,821,150 21,207,950 - - - - - 48,029,100 |
| Fixed assets Investment properties Cards and rooms Deferred cost Investments Placements Finances Advances, deposits, prepayments and other receivables Cash and bank balances Liabilities | 258,400,394 26,821,150 21,207,950 19,180 37,974,422 36,482,685 34,680,000 106,758,406 65,683,876 588,028,063 | 25,384,474 25,384,474 3,197 3,709,445 36,482,685 34,680,000 106,758,406 65,683,876 | One year and upto five years 233,015,920 15,983 34,264,977 267,296,880 | 26,821,150 21,207,950 - - - - 48,029,100 |
| Fixed assets Investment properties Cards and rooms Deferred cost Investments Placements Finances Advances, deposits, prepayments and other receivables Cash and bank balances Liabilities Defered Liabilities | 258,400,394 26,821,150 21,207,950 19,180 37,974,422 36,482,685 34,680,000 106,758,406 65,683,876 588,028,063 | 25,384,474 25,384,474 3,197 3,709,445 36,482,685 34,680,000 106,758,406 65,683,876 | One year and upto five years 233,015,920 15,983 34,264,977 267,296,880 | 26,821,150 21,207,950 - - - - 48,029,100 |
| Fixed assets Investment properties Cards and rooms Deferred cost Investments Placements Finances Advances, deposits, prepayments and other receivables Cash and bank balances Liabilities Defered Liabilities Refinance facility | 258,400,394 26,821,150 21,207,950 19,180 37,974,422 36,482,685 34,680,000 106,758,406 65,683,876 588,028,063 | 25,384,474 25,384,474 - 3,197 3,709,445 36,482,685 34,680,000 106,758,406 65,683,876 272,702,083 | One year and upto five years 233,015,920 | 26,821,150 21,207,950 - - - - 48,029,100 |
| Fixed assets Investment properties Cards and rooms Deferred cost Investments Placements Finances Advances, deposits, prepayments and other receivables Cash and bank balances Liabilities Defered Liabilities Refinance facility Finances under morabaha arrangements | 258,400,394 26,821,150 21,207,950 19,180 37,974,422 36,482,685 34,680,000 106,758,406 65,683,876 588,028,063 | Within one year Rupe 25,384,474 | One year and upto five years 233,015,920 | 26,821,150 21,207,950 - - - - - 48,029,100 |
| Fixed assets Investment properties Cards and rooms Deferred cost Investments Placements Finances Advances, deposits, prepayments and other receivables Cash and bank balances Liabilities Defered Liabilities Refinance facility Finances under morabaha arrangements Security deposits from lessees | 258,400,394 26,821,150 21,207,950 19,180 37,974,422 36,482,685 34,680,000 106,758,406 65,683,876 588,028,063 1,342,903 - 28,609,947 72,609,555 | Within one year Rupe 25,384,474 | One year and upto five years 233,015,920 | 26,821,150 21,207,950 - - - - - 48,029,100 |
| Fixed assets Investment properties Cards and rooms Deferred cost Investments Placements Finances Advances, deposits, prepayments and other receivables Cash and bank balances Liabilities Defered Liabilities Refinance facility Finances under morabaha arrangements Security deposits from lessees Finances under musharika arrangements | 258,400,394 26,821,150 21,207,950 19,180 37,974,422 36,482,685 34,680,000 106,758,406 65,683,876 588,028,063 1,342,903 - 28,609,947 72,609,555 36,600,000 | 25,384,474 25,384,474 - 3,197 3,709,445 36,482,685 34,680,000 106,758,406 65,683,876 272,702,083 | One year and upto five years 233,015,920 | years and above |

Represented by:

Certificate capital and reserves

36. CREDIT RISK EXPOSURE

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The management attempts to control credit risk through monitoring credit exposures, limiting transactions with specific counterparties, and continuous assessing of the credit worthiness of counterparties.

Concentration of credit risk arise when a number of counterparties are engaged in similar business activities, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of a company's performance to developments affecting a particular industry.

Breakdown of credit risk exposure by class of business as at 30 June 2005 is as follows

| | 2005 | | | | | |
|--------------------------------|---------------|------------|------------|-------------|------------|--|
| | Assets leased | Morabaha | Musharika | Total | Percentage | |
| | out | Finance | Finance | | | |
| | | Rupee | s | | % | |
| | | | | | | |
| Energy, Oil and Gas | 24,602,867 | - | - | 24,602,867 | 9.73 | |
| Engineering | 553,661 | - | - | 553,661 | 0.22 | |
| Transport & Communications | 7,030,433 | - | - | 7,030,433 | 2.78 | |
| Textiles | 29,556,429 | 2,000,000 | - | 31,556,429 | 12.49 | |
| Banks & Financial Institutions | 1,261,497 | - | 47,500,000 | 48,761,497 | 0.5 | |
| Insurance | 299,363 | - | - | 299,363 | 0.12 | |
| Chemical & Pharmaceutical | 33,899,006 | - | - | 33,899,006 | 13.41 | |
| Garments | 118,135 | 3,520,000 | - | 118,135 | 1.44 | |
| Legal and Professional | 2,989,401 | - | - | 2,989,401 | 1.18 | |
| Food and Beverages | 13,180,250 | 8,000,000 | - | 13,180,250 | 8.38 | |
| Computers and IT Services | 6,462,662 | - | - | 6,462,662 | 2.56 | |
| Electronics | 521,475 | - | - | 521,475 | 0.21 | |
| Steel and Steel Casting | 179,205 | - | - | 179,205 | 0.07 | |
| Trading Houses | 79,670 | - | - | 79,670 | 0.03 | |
| Individuals | 90,600,085 | 27,400,000 | - | 118,000,085 | 46.69 | |
| Miscellaneous | 487,680 | - | - | 487,684 | 0.19 | |
| | 211,821,819 | 40,920,000 | 47,500,000 | 288,721,823 | 100 | |

| | 2004 | | | | | |
|-------------------------------|---------------|------------|-----------|-------------|------------|--|
| | Assets leased | Morabaha | Musharika | Total | Percentage | |
| | out | Finance | Finance | | | |
| | | Rupee | es | | % | |
| Energy, Oil and Gas | 26,860,949 | - | _ | 26,860,949 | 9.57 | |
| Engineering | 1,198,283 | - | - | 1,198,283 | 0.43 | |
| Transport & Communication | 20,011,208 | - | - | 20,011,208 | 7.13 | |
| Textiles | 25,917,408 | 2,000,000 | - | 27,917,408 | 9.94 | |
| Banks & Financial Institution | 4,983,497 | - | - | 4,983,497 | 1.78 | |
| Insurance | 1,173,454 | - | - | 1,173,454 | 0.42 | |
| Chemical & Pharmaceutical | 43,021,632 | - | - | 43,021,632 | 15.33 | |
| Garments | 274,408 | - | - | 274,408 | 0.10 | |
| Legal and Professional | 4,563,749 | - | - | 4,563,749 | 1.63 | |
| Food and Beverages | 12,624,843 | 17,500,000 | - | 30,124,843 | 10.73 | |
| Computers and IT Services | 6,624,843 | - | - | 6,624,843 | 2.36 | |
| Electronics | 1,487,493 | - | - | 1,487,493 | 0.53 | |
| Printers | 132,504 | - | - | 132,504 | 0.05 | |
| Steel and Steel Casting | 260,156 | 6,630,000 | - | 6,890,156 | 2.45 | |
| Sugar Industries | 4,928,894 | - | - | 4,928,894 | 1.76 | |
| Trading Houses | 130,342 | - | - | 130,342 | 0.05 | |
| Individuals | 88,868,568 | 8,550,000 | - | 97,418,568 | 34.70 | |
| Miscellaneous | 2,977,419 | - | - | 2,977,419 | 1.06 | |
| | 246,039,650 | 34,680,000 | - | 280,719,650 | 100 | |

37 Profit rate risk exposure

The Modaraba's exposure to profit rate risk and effective rates on its financial assets and financial liabilities are summarized as follows:

| | 2005 | | | | 2004 | |
|--|--------------|----------------|--------------|-----------------------|---------------|--------------|
| | TOTAL | Profit bearing | | Non Profit bearing | TOTAL | |
| | | Within One | One Year | Over | | |
| | | Year | To Five | Five | | |
| | | | Years | Years | | |
| FINANCIAL ASSETS | | | Rup | ees | | |
| | | | | | | |
| Investments | 40,227,503 | 11,282,010 | 24,286,516 | - | 4,658,977 | 37,974,422 |
| Short term placements | 4,138,679 | 4,138,679 | - | - | - | 36,482,685 |
| Finances under musharika arrangements | 47,500,000 | 47,500,000 | - | - | - | - |
| Finances under morabaha arrangements | 40,920,000 | 40,920,000 | - | - | - | 34,680,000 |
| Advances, deposits and other receivables | 108,785,691 | - | - | - | 108,785,691 | 105,480,893 |
| Cash and bank balances | 32,332,974 | 32,332,974 | - | - | - | 65,033,600 |
| | | | | | | |
| | 273,904,847 | 136,173,663 | 24,286,516 | - | 113,444,668 | 279,651,600 |
| FINANCIAL LIABILITIES | | | | | | |
| Refinance facility | 42,045,583 | 7,611,431 | 34,434,152 | - | - | - |
| Finances under morabaha arrangements | 13,333,332 | 6666668 | 6,666,664 | - | - | 13,333,332 |
| Security deposits from lessees | 76,792,969 | - | - | - | 76,792,969 | 61,056,969 |
| Finances under musharika arrangements | 20,000,000 | 20,000,000 | - | - | - | 36,600,000 |
| Creditors, accrued and other liabilities | 169,389,780 | - | - | - | 169,389,780 | 108,010,931 |
| | 321,561,664 | 34,278,099 | 41,100,816 | - | 246,182,749 | 219,001,232 |
| | | | | | | |
| Profit rate sensitivity gap | (47,656,818) | 101,895,564 | (16,814,300) | - | (132,738,082) | 60,650,368 |
| _ | | | | | | |
| Cumulative profit rate sensitivity gap | - | 101,895,564 | 85,081,264 | 85,081,264 | (47,656,818) | (72,087,714) |
| 1 701 | | · · · · · · · | | | | |

37.1 Effective profit rates

| • | 2005 | 2004 |
|---------------------------------------|---------------------------------|------------------------------|
| Financial assets | 2000 | |
| Bank balances | 1.5 to 2 percent per annum | 1.5 to 8 percent per annum |
| Finances under musharika arrangements | 12 to 8 percent per annum | 7 to 8 percent per annum |
| Investments | 10 to 12 percent per annum | 10 to 12 percent per annum |
| Financial liabilities | | |
| Finances under musharika arrangements | 8.00 to 14.00 percent per annum | 7 to 10.50 percent per annum |
| Finances under morabaha arrangements | 8 to 13 percent per annum | 7 to 18 percent per annum |
| Refinance facility | 10 to 12 percent per annum | |

37.2 FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES

The carrying value of financial assets and financial liabilities approximates their fair values as reflected in the financial statements.

35 Liquidity risk

Liquidity risk is the risk that the company will encounter difficulties in raising funds to meet commitments associated with financial instruments. Modarab has diversified its funding sources and assets are managed with liquidity in mind, maintaining a healthy balance of cash and cash equivalents and readily marketable securities. The table below summaries the maturity profile of Modaraba's assets and liabilities:

| | 2005 | | | | |
|--|---|---|---|---|--|
| | | | one year | | |
| | | With in one | and upto five | Above five | |
| | Total | year | years | years | |
| Assets | | Rupe | ees | | |
| Assets | | | | | |
| Fixed assets | 244,063,545 | 16,853,162 | 208,710,387 | 18,499,996 | |
| Investment properties | 117,099,765 | - | - | 117,099,765 | |
| Cards and rooms | 23,177,950 | - | - | 665,892 | |
| Deferred cost | 665,892 | 352,122 | 39,875,381 | - | |
| Investments | 40,227,503 | 2,788,018 | 37,439,485 | - | |
| Placements | 4,138,679 | 4,138,679 | - | - | |
| Finances | 88,420,000 | 88,420,000 | - | - | |
| Advances, deposits, prepayments | | | | | |
| and other receivables | 111,903,159 | 111,903,159 | - | - | |
| Cash and bank balances | 32,378,232 | 32,378,232 | - | - | |
| T :-L:!!4! | 662,074,724 | 256,833,371 | 286,025,253 | 136,265,653 | |
| Liabilities | | | | | |
| Employees benefits | 375,836 | - | - | 375,836 | |
| Refinance facility | 42,045,583 | 7,611,431 | 34,434,152 | - | |
| Finances under morabaha arrangements | 13,333,332 | 6,666,668 | 6,666,664 | - | |
| Security deposits from lessees | 76,792,969 | 9,486,793 | 67,306,176 | _ | |
| Finances under musharika arrangements | 20,000,000 | 20,000,000 | - | _ | |
| Creditors, accrued and other liabilities | 169,695,439 | 169,695,439 | - | - | |
| Profit distribution | - | | | | |
| | 322,243,159 | 213,460,331 | 108,406,992 | 375,836 | |
| Represented by: | | | | | |
| Certificate capital and reserves | 339,831,565 | | | | |
| | | | | | |
| | | 200 | 4 | | |
| | | 200 | 4 one year | | |
| | | 200 With in one | ı | Above five | |
| | Total | With in one year | one year and upto five years | Above five years | |
| Accete | Total | With in one | one year and upto five years | | |
| Assets | Total | With in one year | one year and upto five years | | |
| | | With in one year Rupe | one year and upto five years | | |
| Fixed assets | 258,400,394 | With in one year | one year and upto five years | years - | |
| Fixed assets Investment properties | | With in one year Rupe | one year and upto five years | years - 26,821,150 | |
| Fixed assets Investment properties Cards and rooms | 258,400,394 26,821,150 | With in one year Rupe | one year and upto five years | years - 26,821,150 | |
| Fixed assets Investment properties Cards and rooms Deferred cost | 258,400,394 26,821,150 21,207,950 19,180 | With in one year Rupe 25,384,474 | one year and upto five years ees | years - 26,821,150 | |
| Fixed assets Investment properties Cards and rooms Deferred cost Investments | 258,400,394 26,821,150 21,207,950 19,180 37,974,422 | 25,384,474 - - 3,197 | one year and upto five years 233,015,920 15,983 | years - 26,821,150 | |
| Fixed assets Investment properties Cards and rooms Deferred cost Investments Placements | 258,400,394 26,821,150 21,207,950 19,180 | 25,384,474 - - 3,197 #REF! | one year and upto five years 233,015,920 15,983 | years - 26,821,150 | |
| Fixed assets Investment properties Cards and rooms Deferred cost Investments Placements Finances | 258,400,394 26,821,150 21,207,950 19,180 37,974,422 36,482,685 | 25,384,474 - - 3,197 #REF! 36,482,685 | one year and upto five years 233,015,920 15,983 | years - 26,821,150 | |
| Fixed assets Investment properties Cards and rooms Deferred cost Investments Placements Finances Advances, deposits, prepayments | 258,400,394 26,821,150 21,207,950 19,180 37,974,422 36,482,685 | 25,384,474 - - 3,197 #REF! 36,482,685 | one year and upto five years 233,015,920 15,983 | years - 26,821,150 | |
| Fixed assets Investment properties Cards and rooms Deferred cost Investments Placements Finances Advances, deposits, prepayments and other receivables | 258,400,394 26,821,150 21,207,950 19,180 37,974,422 36,482,685 34,680,000 | 25,384,474 25,384,474 - 3,197 #REF! 36,482,685 34,680,000 | one year and upto five years 233,015,920 15,983 | | |
| Fixed assets Investment properties Cards and rooms Deferred cost Investments Placements Finances Advances, deposits, prepayments and other receivables | 258,400,394 26,821,150 21,207,950 19,180 37,974,422 36,482,685 34,680,000 | With in one year Rupe 25,384,474 - 3,197 #REF! 36,482,685 34,680,000 106,758,406 | one year and upto five years 233,015,920 15,983 | years - 26,821,150 | |
| Fixed assets Investment properties Cards and rooms Deferred cost Investments Placements Finances Advances, deposits, prepayments and other receivables Cash and bank balances | 258,400,394 26,821,150 21,207,950 19,180 37,974,422 36,482,685 34,680,000 106,758,406 65,683,876 | With in one year Rupe 25,384,474 - 3,197 #REF! 36,482,685 34,680,000 106,758,406 65,683,876 | one year and upto five years 233,015,920 - 15,983 #REF! | years - 26,821,150 21,207,950 | |
| Fixed assets Investment properties Cards and rooms Deferred cost Investments Placements Finances Advances, deposits, prepayments and other receivables Cash and bank balances Liabilities | 258,400,394 26,821,150 21,207,950 19,180 37,974,422 36,482,685 34,680,000 106,758,406 65,683,876 588,028,063 | With in one year Rupe 25,384,474 - 3,197 #REF! 36,482,685 34,680,000 106,758,406 65,683,876 | one year and upto five years 233,015,920 15,983 #REF! #REF! | years - 26,821,150 21,207,950 48,029,100 | |
| Fixed assets Investment properties Cards and rooms Deferred cost Investments Placements Finances Advances, deposits, prepayments and other receivables Cash and bank balances Liabilities Employees benefits | 258,400,394 26,821,150 21,207,950 19,180 37,974,422 36,482,685 34,680,000 106,758,406 65,683,876 | With in one year Rupe 25,384,474 - 3,197 #REF! 36,482,685 34,680,000 106,758,406 65,683,876 | one year and upto five years 233,015,920 - 15,983 #REF! | years - 26,821,150 21,207,950 48,029,100 | |
| Fixed assets Investment properties Cards and rooms Deferred cost Investments Placements Finances Advances, deposits, prepayments and other receivables Cash and bank balances Liabilities Employees benefits Refinance facility | 258,400,394 26,821,150 21,207,950 19,180 37,974,422 36,482,685 34,680,000 106,758,406 65,683,876 588,028,063 | With in one year Rupe 25,384,474 - 3,197 #REF! 36,482,685 34,680,000 106,758,406 65,683,876 #REF! | one year and upto five years 233,015,920 | years - 26,821,150 21,207,950 48,029,100 | |
| Fixed assets Investment properties Cards and rooms Deferred cost Investments Placements Finances Advances, deposits, prepayments and other receivables Cash and bank balances Liabilities Employees benefits Refinance facility Finances under morabaha arrangements | 258,400,394 26,821,150 21,207,950 19,180 37,974,422 36,482,685 34,680,000 106,758,406 65,683,876 588,028,063 | With in one year Rupe 25,384,474 3,197 #REF! 36,482,685 34,680,000 106,758,406 65,683,876 #REF! 15,276,615 | one year and upto five years 233,015,920 | years - 26,821,150 21,207,950 48,029,100 | |
| Fixed assets Investment properties Cards and rooms Deferred cost Investments Placements Placements Finances Advances, deposits, prepayments and other receivables Cash and bank balances Liabilities Employees benefits Refinance facility Finances under morabaha arrangements Security deposits from lessees | 258,400,394 26,821,150 21,207,950 19,180 37,974,422 36,482,685 34,680,000 106,758,406 65,683,876 588,028,063 | With in one year Rupe 25,384,474 - 3,197 #REF! 36,482,685 34,680,000 106,758,406 65,683,876 #REF! - 15,276,615 11,552,586 | one year and upto five years 233,015,920 | years - 26,821,150 21,207,950 48,029,100 | |
| Assets Fixed assets Investment properties Cards and rooms Deferred cost Investments Placements Finances Advances, deposits, prepayments and other receivables Cash and bank balances Liabilities Employees benefits Refinance facility Finances under morabaha arrangements Security deposits from lessees Finances under musharika arrangements Creditors, accrued and other liabilities | 258,400,394 26,821,150 21,207,950 19,180 37,974,422 36,482,685 34,680,000 106,758,406 65,683,876 588,028,063 1,342,903 - 28,609,947 72,609,555 36,600,000 | With in one year Rupe 25,384,474 - 3,197 #REF! 36,482,685 34,680,000 106,758,406 65,683,876 #REF! - 15,276,615 11,552,586 36,600,000 | one year and upto five years 233,015,920 | years - 26,821,150 21,207,950 | |
| Fixed assets Investment properties Cards and rooms Deferred cost Investments Placements Finances Advances, deposits, prepayments and other receivables Cash and bank balances Liabilities Employees benefits Refinance facility Finances under morabaha arrangements Security deposits from lessees | 258,400,394 26,821,150 21,207,950 19,180 37,974,422 36,482,685 34,680,000 106,758,406 65,683,876 588,028,063 | With in one year Rupe 25,384,474 - 3,197 #REF! 36,482,685 34,680,000 106,758,406 65,683,876 #REF! - 15,276,615 11,552,586 | one year and upto five years ses 233,015,920 - - 15,983 #REF! - - - #REF! | years - 26,821,150 21,207,950 48,029,100 | |

Represented by:

Certificate capital and reserves

36. CREDIT RISK EXPOSURE

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The management attempts to control credit risk through monitoring credit exposures, limiting transactions with specific counterparties, and continuous assessing of the credit worthiness of counterparties.

Concentration of credit risk arise when a number of counterparties are engaged in similar business activities, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of a company's performance to developments affecting a particular industry.

Breakdown of credit risk exposure by class of business as at 30 June 2005 is as follows

| Ţ. | | | 2005 | | |
|--------------------------------|---------------|------------|------------|-------------|------------|
| | Assets leased | Morabaha | Musharika | Total | Percentage |
| | out | Finance | Finance | | |
| | Rupees | Rupees | Rupees | Rupees | % |
| | | | | | |
| Energy, Oil and Gas | 24,602,867 | | | 24,602,867 | 9.73 |
| Engineering | 553,661 | | | 553,661 | 0.22 |
| Transport & Communications | 7,030,433 | | | 7,030,433 | 2.78 |
| Textiles | 29,556,429 | 2,000,000 | | 31,556,429 | 12.49 |
| Banks & financial institutions | 1,261,497 | | 47,500,000 | 48,761,497 | 0.5 |
| Insurance | 299,363 | | | 299,363 | 0.12 |
| Chemical & Pharmaceutical | 33,899,006 | | | 33,899,006 | 13.41 |
| Garments | 118,135 | 3,520,000 | | 118,135 | 1.44 |
| Legal and Professional | 2,989,401 | | | 2,989,401 | 1.18 |
| Food and beverages | 13,180,250 | 8,000,000 | | 13,180,250 | 8.38 |
| Computers and IT services | 6,462,662 | | | 6,462,662 | 2.56 |
| Electronics | 521,475 | | | 521,475 | 0.21 |
| Steel and Steel Costing | 179,205 | | | 179,205 | 0.07 |
| Trading Houses | 79,670 | | | 79,670 | 0.03 |
| Individuals | 90,600,085 | 27,400,000 | | 118,000,085 | 46.69 |
| Miscellaneous | 487,680 | | | 487,684 | 0.19 |
| _ | 211,821,819 | 40,920,000 | 47,500,000 | 288,721,823 | 100 |

| | | • | 2004 | • | |
|-------------------------------|---------------|------------|-----------|-------------|------------|
| Ţ | Assets leased | Morabaha | Musharika | Total | Percentage |
| | out | Finance | Finance | | |
| _ | | Rupees | | | % |
| Energy, Oil and Gas | 26,860,949 | | | 26,860,949 | 9.57 |
| Engineering | 1,198,283 | | | 1,198,283 | 0.43 |
| Transport & Communication | 20,011,208 | | | 20,011,208 | 7.13 |
| Textiles | 25,917,408 | 2,000,000 | | 27,917,408 | 9.94 |
| Banks & financial institution | 4,983,497 | | | 4,983,497 | 1.78 |
| Insurance | 1,173,454 | | | 1,173,454 | 0.42 |
| Chemical & Pharmaceutical | 43,021,632 | | | 43,021,632 | 15.33 |
| Garments | 274,408 | | | 274,408 | 0.10 |
| Legal and Professional | 4,563,749 | | | 4,563,749 | 1.63 |
| Food and beverages | 12,624,843 | 17,500,000 | | 30,124,843 | 10.73 |
| Computers and IT services | 6,624,843 | | | 6,624,843 | 2.36 |
| Electronics | 1,487,493 | | | 1,487,493 | 0.53 |
| Printers | 132,504 | | | 132,504 | 0.05 |
| Steel and Steel Costing | 260,156 | 6,630,000 | | 6,890,156 | 2.45 |
| Sugar Industries | 4,928,894 | | | 4,928,894 | 1.76 |
| Trading Houses | 130,342 | | | 130,342 | 0.05 |
| Individuals | 88,868,568 | 8,550,000 | | 97,418,568 | 34.70 |
| Miscellaneous | 2,977,419 | | | 2,977,419 | 1.06 |
| = | 246,039,650 | 34,680,000 | | 280,719,650 | 100 |

37 Profit rate risk exposure

The Modaraba's exposure to profit rate risk and effective rates on its financial assets and financial liabilities are summarized as follows:

| | 2005 | | | | 2004 | |
|--|--------------|----------------|--------------|-----------------------|---------------|--------------|
| | TOTAL | Profit bearing | | Non Profit bearing | TOTAL | |
| | | Within One | One Year | Over | | |
| | | Year | To Five | Five | | |
| | | | Years | Years | | |
| FINANCIAL ASSETS | | | Rup | ees | | |
| | | | | | | |
| Investments | 40,227,503 | 11,282,010 | 24,286,516 | - | 4,658,977 | 37,974,422 |
| Short term placements | 4,138,679 | 4,138,679 | | | | 36,482,685 |
| Finances under musharika arrangements | 47,500,000 | 47,500,000 | - | - | = | - |
| Finances under morabaha arrangements | 40,920,000 | 40,920,000 | - | - | - | 34,680,000 |
| Advances, deposits and other receivables | 108,785,691 | - | - | - | 108,785,691 | 105,480,893 |
| Cash and bank balances | 32,332,974 | 32,332,974 | - | - | - | 65,683,876 |
| | | | | | | |
| | 273,904,847 | 136,173,663 | 24,286,516 | - | 113,444,668 | 280,301,876 |
| FINANCIAL LIABILITIES | | | | | | |
| Refinance facility | 42,045,583 | 7,611,431 | 34,434,152 | - | - | - |
| Finances under morabaha arrangements | 13,333,332 | 6666668 | 6,666,664 | - | - | 28,609,947 |
| Security deposits from lessees | 76,792,969 | - | - | - | 76,792,969 | 72,609,555 |
| Finances under musharika arrangements | 20,000,000 | 20,000,000 | | | | 36,600,000 |
| Creditors, accured and other liabilities | 169,389,780 | - | - | - | 169,389,780 | 108,010,931 |
| | 321,561,664 | 34,278,099 | 41,100,816 | - | 246,182,749 | 245,830,433 |
| | | | | | | |
| Profit rate sensitivity gap | (47,656,818) | 101,895,564 | (16,814,300) | - | (132,738,082) | 34,471,443 |
| Compulation musely make consistingly and | | 101 905 564 | 95 091 264 | 95 091 264 | (47 656 919) | (72.097.714) |
| Cumulative profit rate sensitivity gap | - | 101,895,564 | 85,081,264 | 85,081,264 | (47,656,818) | (72,087,714) |

37.1 Effective profit rates

| | 2005 | 2004 |
|---------------------------------------|---------------------------------|------------------------------|
| Financial assets | • | |
| Bank balances | 1.5 to 2 percent per annum | 1.5 to 8 percent per annum |
| Finances under musharika arrangements | 12 to 15 percent per annum | 7 to 8 percent per annum |
| Investments | 10 to 12 percent per annum | 10 to 12 percent per annum |
| Financial liabilities | | |
| Finances under musharika arrangements | 8.00 to 14.00 percent per annum | 7 to 10.50 percent per annum |
| Finances under morabaha arrangements | 8 to 13 percent per annum | 7 to 18 percent per annum |
| Refinance facility | 10 to 12 percent per annum | - |

37.2 FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES

The carrying value of financial assets and financial liabilities approximates their fair values as reflected in the financial statements.