



#### What's Inside...

#### Contents

### TREET GROUP OF COMPANIES Consolidated Financial Statements

	2	Company Information
ĺ	5	Directors' Review
Ī	9	Consolidated Balance Sheet
ĺ	10	Consolidated Profit and Loss Account
	11	Consolidated Statement of Comprehensive Income
ĺ	12	Consolidated Cash Flow Statement
ĺ	14	Consolidated Statement of Changes in Equity
ĺ	15	Notes to the Consolidated Financial Statement

#### TREET CORPORATION LIMITED

#### Financial Statements

20	Balance Sheet
21	Profit and Loss Account
22	Statement of Comprehensive Income
23	Cash Flow Statement
25	Statement of Changes in Equity
26	Notes to the Financial Statement

#### Company Information

BOARD OF DIRECTORS Syed Shahid Ali Chairman / Chief Executive Officer

Dr. Mrs. Niloufer Mahdi Mrs. Feriel Ali Mehdi Mr. Jalees Ahmed Siddiqi

Mr. Imran Azim Syed Sheharyar Ali

Muhammad Shafique Anjum

Mr. Munir K. Bana

(Nominee Loads Limited)

Chairman

Member

Member

(Nominee IGI Insurance Limited)

(Nominee National Investment Trust)

BOARD AUDIT COMMITTEE Mr. Jalees Ahmed Siddigi Chairman

Mr. Imran Azim Member Syed Sheharyar Ali Member Mr. Munir K. Bana Member

HUMAN RESOURCE & REMUNERATION COMMITTEE

Mr. Jalees Ahmed Siddiqi Mr. Munir K. Bana Syed Sheharyar Ali Muhammad Shafique Anjum

Muhammad Shafique Anjum Member Mr. Amir Zia Member

CHIEF FINANCIAL OFFICER Mr. Amir Zia

COMPANY SECRETARY Rana Shakeel Shaukat

**HEAD OF INTERNAL AUDIT** Muhammad Ali

**EXTERNAL AUDITORS** KPMG Taseer Hadi & Co.

Chartered Accountants

Lahore.

INCOME TAX CONSULTANTS Hyder Bhimji & Co.

Chartered Accountants

Lahore.

**LEGAL ADVISORS** Salim & Baig, Advocates - Lahore.

CORPORATE ADVISORS Cornelius, Lane & Mufti Legal Advisors & Solicitors - Lahore.

SHARIAH ADVISOR Mufti Iftikhar Baig

BANKERS

Allied Bank Limited
Askari Bank Limited
Bank Alfalah Limited
Bank Al-Habib Limited
BankIslami Pakistan Limited
Barclays Bank PLC, Pakistan

CitiBank N.A.

Faysal Bank Limited Habib Bank Limited

HSBC Bank Middle East Limited Habib Metropolitan Bank Limited IGI Investment Bank Limited

JS Bank Limited MCB Bank Limited National Bank of Pakistan

NIB Bank Limited SAMBA Bank Limited Soneri Bank Limited

Standard Chartered Bank (Pakistan) Limited

SilkBank Limited United Bank Limited

REGISTERED OFFICE

72-B, Kot Lakhpat Industrial Area, Lahore. Phones: 042-35830881, 35156567 Fax: 042-35114127, 35215825

E-mail: info@treetonline.com

CORPORATE WEBSITE

To visit our website, go to www.treetonline.com or scan QR code



SHARE REGISTRAR

Scarlet I.T. Systems (Private) Limited 24–Ferozepur Road, Lahore.

Tel: 042-37087113 - 37570202

Fax: 042-37570303 E.mail: treet@scarletsystem.com

TREET GROUP FACTORIES

72-B, Kot Lakhpat Industrial Area, Lahore. Phones: 042-35830881, 35156567 & 35122296

Fax: 042-35114127, 35215825

Hali Road: P.O. Box No. 308, Hyderabad. Phones: 0223-880846, 883058 & 883174

Fax: 0223-880172

First Treet Manufacturing Modaraba (Managed by Global Econo Trade (Private) Limited)

Packaging Solution - Corrugation 22- K.M. Ferozepur Road, Kachha Tiba, Rohi Nala, Lahore. Tel: (042) 8555848

Packaging Solution - Paper & Board Mill 33 - K.M. Lahore Sheikhupura Road.

#### **GROUP COMPANIES / OFFICES**

Global Econo Trade (Private) Limited

(A wholly owned subsidiary of Treet Corporation Limited)

72-B, Kot Lakhpat Industrial Area, Lahore.

Phones: 042-35830881, 35156567 Fax: 042-35114127, 35215825

First Treet Manufacturing Modaraba (Managed by Global Econo Trade (Private) Limited) Principal Place of Business: 72-B, Kot Lakhpat Industrial Area, Lahore. Phones: 042-35830881, 35156567 Fax: 042-35114127, 35215825

TCL Labor - Hire Company (Private) Limited (A wholly owned subsidiary of Global Econo Trade (Private) Limited) 72-B, Kot Lakhpat Industrial Area, Lahore. Phones: 042-35830881, 35156567 Fax: 042-35114127, 35215825

Treet Power Limited (A wholly owned subsidiary of Global Econo Trade (Private) Limited) 72-B, Kot Lakhpat Industrial Area, Lahore. Phones: 042-35830881, 35156567

Treet Services (Private) Limited (A wholly owned subsidiary of Global Econo Trade (Private) Limited) 72-B, Kot Lakhpat Industrial Area, Lahore. Phones: 042-35830881, 35156567 Fax: 042-35114127, 35215825

#### KARACHI OFFICE

17-Abdullah Haroon Road, Karachi. Phones: 021-35681576 Fax: 021-35681575

Fax: 042-35114127, 35215825

#### Directors' Review

The directors of your company are pleased to present un-audited consolidated financial statements for the 1st Quarter ending on September 30, 2013.

#### Financial Performance

Following is the summary of comparative financial results\*

- \*More fruitful comparison is between consolidated results of this year with corresponding period last year due to following reasons:
- Global Econo Trade (Private) Limited (GET) is wholly owned subsidiary of your Company.
- Your Company and GET virtually hold 100% certificates of FTMM.
- Intra- company sales within Treet Group are Inter- Stock Transfer from Treet Group's perspective.
- Like wise Intra- company services within Treet Group are set-off in consolidation

Three Month Ended -							
	September 30, 2013 September 30, 2012				% Change		
(Rupees in thousand)	Treet	Consolidated	Treet	Consolidated	(1) over (3)	(2) over (4)	
	(1)	(2)	(3)	(4)			
Sales (net)	1,012,894	1,712,240	834,133	1,421,651	21.43%	20.44%	
Gross Profit	260,603	296,716	248,642	295,193	4.81%	0.52%	
Operating Profit	104,327	104,060	91,000	128,079	14.64%	-18.75%	
Profit before taxation	197,187	193,695	103,016	149,177	91.41%	29.84%	
Provision for taxation	(8,624)	(9,418)	(22,014)	(22,470)	-60.82%	-58.09%	
Profit after taxation	188,563	184,277	81,002	126,707	132.79%	45.43%	
EPS (in Rupees)	4.51	4.41	1.94	3.03			

The Company's posted **profit** after tax (consolidated) at **Rs. 184.277** million is increased by 45.43% against **Rs. 126.707** million in the corresponding period of the last year. Sales performance is described below:

#### **SEGMENT-WISE SALES**

	2013-2014					
Rs. in 000	D/E+ Bonded	Soap	Corrugation	Paper & Board	Motorbike	Total
Sales	1,012,894	227,828	397,910	10,191	63,417	1,712,240
Inter-Company / Segment Sales	-	-	14,874	107,498	-	122,372
	1,012,894	227,828	412,784	117,689	63,417	1,834,612
			2012-2	2013		
Rs. in 000	D/E+ Bonded	Soap	Corrugation	Paper & Board	Motorbike	Total
Sales	860,341	122,561	311,994	51,390	75,365	1,421,651
Inter-Company / Segment Sales	-		16,694	81,706	-	98,400
	860,341	122,561	328,688	133,096	75,365	1,520,051
Sales Growth %	17.73%	85.89%	25.59%	-11.57%	-15.85%	20.69%

- Blade/disposable business showed excellent growth in local and export markets;
- Soaps sales volumes are restored and will be maintained;
- Corrugation showed good sales growth during the period;
- Paper & Board operations showed decline due to unavailable of power;
- Motorbike operations are revamped and will take momentum in the coming months;

#### Overall reason for increase in net profitability is due to following factors:

- Healthy gains on investment in shares;
- Better tax management

#### **Production**

The production of razor/ blades from Lahore and Hyderabad comes to 428.12 million blades as compared to 388.98 million blades produced in the same period of the last year, registering an increase of 10.06%.

#### Accrual of Profit on Participation Term Certificates (TCLTC) based on 1st quarterly consolidated results:

The following accrual of profit is being made on TCLTC on the basis of half yearly results:

Pay-OFF MATRIX :	Calculation of Category "B" Payment	
Profit * from	Profit* to	Payoff % on Excess Amount of profit
=	179,500,000	NIL
179,500,001	250,000,000	72% of amount exceeding Rs. 179,500,000.00
250,000,001	350,000,000	Rs.50,760,000.00 and 25% of amount exceeding Rs. 250,000,000.00
350,000,001	450,000,000	Rs.75,760,000.00 and 20% of amount exceeding Rs. 350,000,000.00
450,000,001	550,000,000	Rs.95,760,000.00 and 15% of amount exceeding Rs. 450,000,000.00
550,000,001	650,000,000	Rs.110,760,000.00 and 10% amount exceeding Rs. 550,000,000.00
650,000,001	and above	Rs.120,760,000.00 and 5 % of amount exeedind Rs. 650,000,000.00

	Rs.in 000		Rs.in 000	
Consolidate Profit*	288,063	Extrapolated Profit for the full Year	1,152,252	

<sup>\*</sup>Profit means Consolidate Profit before Tax, WPPF/WWF and financial Charges account of any payment or accrual made for TCLTC's

	Rs. In 000	Rs. Per TCLTC	
Category "B" Payment (Additional Profit in Cash)	145,873	3.49	
Minimum Profit Payment in Cash	173,144	4.14	
Finanical Charges i.e. Total Profit in Cash	319,017	7.63	
Finanical Charges accrued for the period i.e. 3 months	79,754	1.91	

Pay-OF	Based on Extrapolated Profit for the full Year				
Principal Redemption in Cash	Minimum Profit Payment in Cash	Minimum Payment in Cash	Category "B " Payment (Additional Profit in Cash)	Total Profit in Cash	Total Payment in Cash
(1)	(2)	(3) = (1) + (2)	(4)	(5) = (2) + (4)	(6) = (1) + (5)
0.15	/, 1/,	/, 29	3 //0	7.63	7 78

However, this is accrual based on quarterly consolidated results **extrapolated** for full year; actual payment will be made on following dates according to **actual** full year results ending on June 30, 2014.

Respective Date(s) of Entitlements and Date(s) of Payment under Category "A" and Category "B" Payment for the first year\* will be as follows:

Year	Book Closure Dates (both days inclusive)		Entitlement	Minimum Payment in Cash Date	Allotment Date for Conversion	Category "B" Payment (in Cash) Date
	From	То	Date	under Category "A" Payment		
2014	10-10-2014	16-10-2014	09-10-2014	02-11-2014	02-11-2014	02-11-2014

<sup>\*[</sup>as mentioned in the Prospectus of Participation Term Certificate (TCLTC) and extract from it [pertaining to first year] is reproduced here]

Apart from the "Total Payment in Cash", TCLTC holders [who are entitled on October 09, 2014] will also get Ordinary Shares of the Company on the following basis:

PRINCIPAL REDEMPTION 1	THROUGH CONVERSION		
Principal Redemption Through Conversion	No. of Share Through Conversion	Conversion Price Per Share	The Conversion price per share is for information/ accounting / taxation purpose.  No further amount will be paid by the TCLTC
4.14	0.07	59.14	holders. This is the opportunity cost of the principal value of PTC forgone to get One additional Ordinary Share of the Company

Example: Thus holder of 1,000 TCLTCs will get 70 Ordinary Shares of the Company on or before November 02, 2014 vis-à-vis principal value of Rs. 4,140/- forgone.

#### <u>Acknowledgements</u>

We place on record our gratitude to our valued customers for their confidence in our products and pledge to provide them the best quality in continually improving our products. We would also like to thank all our colleagues, management and factory staff who are strongly committed to their work as the success of your Company is built around their efforts. We also thank our shareholders for their confidence in our Company and assure them that we are committed to do our best to ensure best rewards for their investment in the Company.

Syed Shahid Ali
Chief Executive Officer

# Consolidated Financial Statements

For the period ended September 30, 2013

# Condensed Interim Consolidated Balance Sheet (Un-audited) As At September 30, 2013

Note	September 2013 UN-AUDITED Rupees in '000'	June 2013 AUDITED Rupees in '000'
Property, plant and equipment	2,279,095	2,289,494
Long term investments	193,419	2,283,434
Long term deposits	37,280	39,978
Long term deposits	2,509,794	2,544,392
CURRENT ASSETS	2,303,734	2,544,552
Stores and spares	227,058	186,364
Stock-in-trade	934,297	927,275
Trade debts - unsecured considered good	522,763	471,524
Short term investments	670,759	540,381
Loans, advances, deposits, prepayments and other receivables	837,271	674,400
Cash and bank balances	331,362	338,025
	3,523,510	3,137,969
CURRENT LIABILITIES		
Current portion of non-current liabilities	179,417	179,417
Finance under mark-up-arrangements - secured	689,248	576,180
Trade and other payables	927,302	864,986
Provision for taxation	20,862	26,211
	1,816,829	1,646,794
NET CURRENT ASSETS	1,706,681	1,491,175
NET ASSETS	4,216,475	4,035,567
FINANCED DV		
FINANCED BY:	(40.222	/40.222
Issued, subscribed and paid-up capital	418,222	418,222
Reserves	487,653	489,127
Unappropriated profit SHARE HOLDERS' EQUITY	1,426,865	1,241,334
SHARE HOLDERS EQUIT	2,332,740	2,148,683
Minority Interest	2,244	2,207
Participation term finance certificates	1,075,251	1,075,251
Surplus on revaluation of fixed assets	738,211	739,510
Long term deposits	2,154	4,041
Deferred liabilities	65,875	65,875
Contingencies and commitments 5	-	
	4,216,475	4,035,567

The attached notes 1 to 10 form an integral part of this condensed interim financial information.

Syed Shahid Ali Chief Executive Officer Muhammad Shafique Anjum Director

#### Condensed Interim Consolidated Profit And Loss Account (Un-Audited)

For the period ended September 30, 2013

3 Months ended

		טווטוונו	is ellueu
		July to September 2013	July to September 2012
	Note	Rupees	in '000'
		· ·	
Revenue and Sales -Net	6	1,712,240	1,421,651
Cost of Goods Sold	7	(1,415,524)	(1,126,458)
Gross Profit		296,716	295,193
Operating expenses :			
- Administrative expenses		(38,975)	(44,581)
- Selling & distribution expenses		(153,681)	(122,533)
-		(192,656)	(167,114)
Operating Profit		104,060	128,079
Other income		200,441	78,201
		304,501	206,280
Financial expenses		(16,438)	(50,447)
Financial charges Treet-PTC		(79,754)	-
Share of profit of associate		-	-
		208,309	155,833
Workers' Profit Participation Fund		(10,590)	(5,548)
Workers' Welfare Fund		(4,024)	(1,108)
		(14,614)	(6,656)
Profit before taxation		193,695	149,177
Taxation			
- Group		(9,418)	(22,470)
- Associated company		-	-
Profit after taxation		184,277	126,707
		·	
Earnings per share		4.41	3.03

The attached notes 1 to 10 form an integral part of this condensed interim financial information.

**LAHORE** October 30, 2013 Syed Shahid Ali Chief Executive Officer

Muhammad Shafique Anjum Director

# Condensed Interim Consolidated Statement of Comprehensive Income (Un-audited) For the period ended September 30, 2013

3 Months ended

		J WIOTILI	is criaca
	July Septe 20	mber	July to September 2012
		Rupee	s in '000'
Profit after taxation	18	4,232	126,270
Other comprehensive income			
Available -for -sale financial assets			
Transfer to profit and loss account on disposal		(808)	-
Fair value adjustment		(666)	1,047
	(1	,474)	1,047
Total comprehensive income for the period	18	2,758	127,317

Appropriations have been reflected in the statement of changes in equity.

The attached notes 1 to 10 form an integral part of this condensed interim financial information.

5 Chemil Syed Shahid Ali Chief Executive Officer

Muhammad Shafique Anjum Director

# Condensed Interim Consolidated Cash Flow Statement (Un-Audited) For the period ended September 30, 2013

	July to September 2013	July to September 2012
	Rupees	in '000'
CASH FLOW FROM OPERATING ACTIVITIES		
Profit before taxation	193,695	149,177
Adjustments for non-cash items :		
Financial charges for the period	16,438	50,447
Financial charges Treet-PTC	79,754	=
Depreciation on property, plant and equipment	37,511	32,394
Depreciation on investment property	-	189
Provision for gratuity	3,373	3,121
Provision for superannuation fund scheme	3,215	3,149
Profit on bank deposits	(2,297)	(6,002)
Realization of fair value reserve	(808)	-
Dividend income	-	(1,704)
Provision for WPPF and WWF	14,614	6,656
Gain on sale of fixed assets	(14,229)	(4,292)
	137,571	83,958
Operating profit before working capital changes	331,266	233,135
(Increase) / decrease in operating assets:		
Stores and spares	(40,694)	17,499
Stock-in-trade	(7,022)	55,346
Trade debts	(51,239)	(49,898)
Short term investments	(130,378)	(131,623)
Loans, advances, deposits, prepayments and other receivables	(128,716)	(177,391)
	(358,049)	(286,067)
Increase / (decrease) in operating liabilities		
Loan from director	-	(350,000)
Trade and other payables	8,790	(32,393)
Cash generated from operations	(17,993)	(435,325)
Financial charges paid	(23,525)	(69,967)
Taxes paid	(42,740)	(27,573)
WPPF and WWF	2	5,000
Payment to gratuity fund	(16,860)	(24,658)
Payment to superannuation fund	(14,816)	(16,898)
,	(97,939)	(134,096)
Net cash from operating activities	(115,932)	(569,421)

	July to September 2013	July to September 2012
	Rupees	in '000'
CASH FLOWS FROM INVESTING ACTIVITIES		
Capital expenditure incurred	(32,430)	(91,519)
Proceeds from sale of fixed assets	19,546	8,732
Long term investments	6,060	-
Long term deposits	2,698	2,722
Profit received on bank deposits	2,297	10,394
Dividend received	-	1,136
Net cash outflow from investing activities	(1,829)	(68,535)
CASH FLOWS FROM FINANCING ACTIVITIES		
Participation term finance certificates	-	1,254,668
Long Term Loan	-	(25)
Long Term Deposits	(1,887)	-
Dividend paid	(85)	(3)
Net cash from financing activities	(1,972)	1,254,640
NET INCREASE IN CASH AND CASH EQUIVALENTS	(119,733)	616,684
CASH AND CASH EQUIVALENTS AT BEGINNING OF THE PERIOD	(238,153)	(1,100,198)
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD	(357,886)	(483,514)
CASH AND CASH EQUIVALENTS		
Cash and bank balances	331,362	1,595,464
Finance under mark-up arrangements	(689,248)	(2,078,978)
, 5	(357,886)	(483,514)

The attached notes 1 to 10 form an integral part of this condensed interim financial information.

**Syed Shahid Ali**Chief Executive Officer

Muhammad Shafique Anjum Director

# Condensed Interim Consolidated Statement Of Changes In Shareholders Equity (Un-Audited) For the period ended September 30, 2013

	Share Capital	Capital Reserve	Statutory Reserve	General Reserve Rupees in	Fair Value Reserve '000'	Unappropriated Profit	Total
Balance as on June 30, 2012	418,222	8,949	179,960	266,400	3,019	1,137,871	2,014,421
Total comprehensive income for the period	-	-	-	-	1,047	126,270	127,317
Incremental depreciation transferred from surplus on revaluation of property, plant and equipment	-	-	-	-	-	1,299	1,299
Balance as on September 30, 2012	418,222	8,949	179,960	266,400	4,066	1,265,440	2,143,037
Balance as on June 30, 2013	418,222	8,949	212,091	266,400	1,687	1,241,334	2,148,683
Total comprehensive income for the period	-	-	-	-	(1,474)	184,232	182,758
Incremental depreciation transferred from surplus on revaluation of property, plant and equipment	-	-	-	-	-	1,299	1,299
Balance as on September 30, 2013	418,222	8,949	212,091	266,400	213	1,426,865	2,332,740

The attached notes 1 to 10 form an integral part of this condensed interim financial information.

Total Syed Shahid Ali Chief Executive Officer

Muhammad Shafique Anjum Director

#### Notes To The Consolidated Condensed Interim Financial Information (Un-Audited)

For the period ended September 30, 2013

#### 1. STATUS AND NATURE OF THE BUSINESS

The Group comprises:

#### Holding Company

Treet Corporation Limited (TCL)

#### Subsidiary Companies/ Undertakings

Global Econo Trade (Private) Limited (GET)
First Treet Manufacturing Modaraba (FTMM)
TCL Labor-Hire Company (Private) Limited (TCL Labor-Hire)
Treet Services (Private) Limited (TSL)
Treet Power Limited (TPL)

1.1 The Parent Company was incorporated in Pakistan on 22 January 1977 as a Public Limited Company under the Companies Act, 1913 (now Companies Ordinance, 1984). Its shares are listed on Karachi, Islamabad and Lahore Stock Exchanges. The principal activity of the Parent Company is to manufacture and sell razors and razor blades. The registered office of the Parent Company is situated at 72-B, Industrial Area, Kot Lakhpat, Lahore.

GET was incorporated in Pakistan on 21 October 2004 as a Private Limited Company under the Companies Ordinance, 1984. The principal activity of GET is marketing and sale of razors and razor blades manufactured by the Parent Company, Soaps manufactured by First Treet Manufacturing Modaraba (FTMM) and manufacturing and sale of Motor Bikes. GET commenced its commercial operations from 01 January 2005. The registered office of GET is situated at 72-B, Industrial Area, Kot Lakhpat, Lahore.

FTMM is a multi-purpose, perpetual and multi-dimensional Modaraba formed under the Modaraba Companies and Modaraba (Floatation and Control) Ordinance, 1980 on 27 July 2005 and Rules framed there under and is managed by GET, incorporated in Pakistan under the Companies Ordinance, 1984 and registered with Registrar of Modaraba Companies. The registered office of the FTMM is situated at 72-B, Industrial Area, Kot Lakhpat, Lahore. FTMM is listed on Lahore Stock Exchange (Guarantee) Limited. FTMM is engaged in the manufacturing and sale of corrugated boxes, paper and soaps.

TCL-Labor Hire was incorporated in Pakistan on 18 September 2006 as a Private Limited Company under the Companies Ordinance, 1984. TCL-Labor Hire is engaged in the business of rendering professional and technical services and providing related workforce to the host companies / customers, under service agreements. The registered office of TCL-Labor Hire is situated at 72-B, Industrial Area, Kot Lakhpat, Lahore.

TSL was incorporated in Pakistan on 26 October 2007 as a Private Limited Company under the Companies Ordinance, 1984. The Company is engaged in the business of whole range of industrial, administrative, technical and accounting control as well as janitorial and premises maintenance, providing of contractual employment and supply of labour. The registered office of TSL is situated at 72–B, Industrial Area, Kot Lakhpat, Lahore.

TPL was incorporated on 20 November 2007 in Pakistan as an unquoted Public Limited Company under the Companies Ordinance, 1984. At present TPL is planning to set up an electric power generation project for generating, distribution and selling of electric power. The registered office of TPL is situated at 72-B, Industrial Area, Kot Lakhpat, Lahore.

#### 2. BASIS OF PREPARATION

This condensed interim financial information is un-audited and has been prepared in accordance with the requirements of the approved Accounting Standards as applicable in Pakistan relating to Interim Financial Reporting. This condensed interim financial information does not include all the information required for full annual financial statements, and should be read in conjunction with the financial statements of the Company for the year ended 30 June 2013.

The condensed interim financial information is being submitted to the shareholders as required by Section 245 of the Companies Ordinance, 1984.

#### 3. ACCOUNTING POLICIES

The accounting policies and methods of computation adopted for the preparation of these financial statements are the same as those applied in preparation of financial statements for the year ended 30 June 2013. Revised International Accounting Standard (IAS) 1 "Presentation of Financial Statements" which is applicable for accounting years beginning on or after January 01, 2009, requires 'non -owner changes in equity' to be presented separately from owner changes in equity. All 'non-owner changes in equity ' are to be shown in performance statement. Companies can choose whether to present one performance statement (the statement of comprehensive income) or two statements (profit and loss account and statement of comprehensive income).

The Company, however, has preferred to present two statements i.e., a Profit and Loss Account and a Statement of Comprehensive Income. This interim financial information has been prepared on the basis of revised disclosure requirements.

#### 4. ESTIMATES

The preparation of condensed Interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates. The significant judgments made by management in applying the Company's accounting policies and the key sources of estimates uncertainty were the same as those that applied to the financial statements for the year ended 30 June 2013.

#### 5. CONTINGENCIES AND COMMITMENTS

There is no material change in the position of contingent liabilities since the last audited published financial statements.

		3 Months ended	
		July to September 2013	July to September 2012
		Rupees	in '000'
6.	SALES - Net		
	Blades	1,012,894	860,341
	Soaps	227,828	122,561
	Packaging products	397,910	311,994
	Paper and board	10,191	51,390
	Motorbike project	63,417	75,365
		1,712,240	1,421,651
7.	COST OF GOODS SOLD		
	Blades	(752,205)	(602,514)
	Soaps	(210,880)	(127,167)
	Packaging products	(268,626)	(205,231)
	Paper and board	(105,385)	(118,399)
	Motorbike project	(78,428)	(73,147)
		(1,415,524)	(1,126,458)

#### 8. TRANSACTIONS WITH RELATED PARTIES

The Company enters into transactions with related parties in the normal course of business on an arm's length basis. Prices for transactions with related parties are determined using admissible valuation methods.

	3 Mon	3 Months ended	
	July to September 2013	July to September 2012	
	Rupe	es in '000'	
Purchases and services received	60,442	47,591	
Goods sold and services rendered	-	5,734	

9. This unaudited condensed interim financial information was authorized for issue by the Board of Directors on October 30, 2013.

#### 10. GENERAL

- 10.1 Amounts have been rounded off to thousand rupees.
- 10.2 The Board of Directors in their meeting held on 01 October 2013 has proposed a final cash dividend of Rs. 2 per share (2012: Rs. 2 per share) for the year ended 30 June 2013 amounting to Rs. 83.644 million (2012: Rs. 83.644 million) for the approval of the members at the annual general meeting to be held on 31 October 2013. These consolidated condensed interim financial statements do not reflect this proposed dividend payable.
- 10.3 Following payment has been made on account of Participation Term Certificates (TCLTC) on October 26, 2013 and ordinary shares of the Company have also been credited to the TCLTC holders' CDS accounts and share certificates have been dispatched to their respective addresses in case of physical TCLTC holder. These consolidated condensed interim financial statements do not reflect these payments.

Payment Detail :	Per TCLTC Rupees	for 41,822,250 TCLTCs in Rs. 000
Delaciael Dedenation in Cook	0.15	6 272
Principal Redemption in Cash	0.15	6,273
Minimum Profit Payment in Cash	4.14	173,144
Minimum Payment in Cash	4.29	179,417
Category "B" Payment (Additional Profit in Cash)	2.55	106,661
Total Profit in Cash	6.69	279,805
Total Payment in Cash	6.84	286,078
Principal Redemption through Conversion	4.14	173,144
No. of Shares through Conversion	0.07	2,927,557
Conversion Price per Share / Total Shares	59.14	173,144

Following is the detail of shares outstanding after issuance of shares on conversion of Participation Term

Certi	ificates:		
		No. of Shares	Rupees in '000
Shar	re capital :		
	Before conversion	41,822,250	418,222
	Addition on conversion	2,927,557	29,276
	After conversion	44,749,807	447,498
Shar	re premium :		
	Before conversion		=
	Addition on conversion		143,868
	After conversion		143,868

Tokahal Syed Shahid Ali

Chief Executive Officer

Muhammad Shafique Anjum Director

## Financial Statements

For the period ended September 30, 2013

# Condensed Interim Balance Sheet (Un-audited) As At September 30, 2013

Note	September 2013 UN-AUDITED Rupees in '000'	June 2013 AUDITED Rupees in '000'
Provide deal and a format	4.025.200	4.020.074
Property, plant and equipment	1,825,399	1,830,971
Long term investments	1,404,666	1,411,477
Long term deposits	10,284	12,190
CURRENT ACCETC	3,240,349	3,254,638
CURRENT ASSETS	452.750	121 / 76
Stores and spares	153,759	121,476
Stock-in-trade	439,573	497,139
Trade debts - unsecured considered good	406,035	347,524
Short term investments	649,873	506,653
Loans, advances, deposits, prepayments and other receivables	524,255	446,133
Cash and bank balances	152,786	65,983
	2,326,281	1,984,908
CURRENT LIABILITIES		
Current portion of non-current liabilities	179,417	179,417
Finance under mark-up-arrangements - secured	689,248	576,180
Trade and other payables	763,498	743,082
Provision for taxation	15,199	6,578
	1,647,362	1,505,257
NET CURRENT ASSETS	678,919	479,651
NET ASSETS	3,919,268	3,734,289
FINANCED BY:		
Issued, subscribed and paid-up capital	418,222	418,222
Reserves	275,562	277,036
Unappropriated profit	1,347,158	1,157,296
SHARE HOLDERS' EQUITY	2,040,942	1,852,554
		.,,
Participation term finance certificates	1,075,251	1,075,251
Surplus on revaluation of fixed assets	738,211	739,510
Long term deposits	271	2,381
Deferred liabilities	64,593	64,593
Contingencies and commitments 6	_	-
	3,919,268	3,734,289

The attached notes 1 to 11 form an integral part of this condensed interim financial information.

Syed Shahid Ali Chief Executive Officer Muhammad Shafique Anjum Director

# Condensed Interim Profit And Loss Account (Un-Audited) For the period ended September 30, 2013

3 Months ended

		5 Months ended		
		July to September 2013	July to September 2012	
	Note	Rupees	in '000'	
	_			
Revenue and Sales -Net	7	1,012,894	834,133	
Cost of Goods Sold	8	(752,291)	(585,491)	
Gross Profit		260,603	248,642	
Operating expenses :				
- Administrative expenses		(32,941)	(41,570)	
- Selling & distribution expenses		(123,335)	(116,072)	
		(156,276)	(157,642)	
Operating Profit		104,327	91,000	
Other income		203,565	68,478	
		307,892	159,478	
		>		
Financial expenses		(16,337)	(49,874)	
Financial charges Treet-PTC		(79,754)		
		211,801	109,604	
Workers' Profit Participation Fund		(10,590)	(5,480)	
Workers' Welfare Fund		(4,024)	(1,108)	
		(14,614)	(6,588)	
Profit before taxation		197,187	103,016	
Taxation		(8,624)	(22,014)	
		, , , , ,	. ,,	
Profit after taxation		188,563	81,002	
Favnings now share		/ F1	1.0/	
Earnings per share		4.51	1.94	

The attached notes 1 to 11 form an integral part of this condensed interim financial information.

5 Chemil Syed Shahid Ali Chief Executive Officer

Muhammad Shafique Anjum Director

# Condensed Interim Statement of Comprehensive Income (Un-audited) For the period ended September 30, 2013

	3 Mont	hs ended:
	July to September 2013 Rupe	July to September 2012 es in '000'
Profit after taxation	188,563	80,997
Other comprehensive income  Available -for -sale financial assets		
Transfer to profit and loss account on disposal	(808)	-
Fair value adjustment	(666)	1,048
	(1,474)	1,048
Total comprehensive income for the period	187,089	82,045

Appropriations have been reflected in the statement of changes in equity.

The attached notes 1 to 11 form an integral part of this condensed interim financial information.

6 ahahal Syed Shahid Ali Chief Executive Officer

Muhammad Shafique Anjum Director

# **Condensed Interim Cash Flow Statement (Un-Audited)** For the period ended September 30, 2013

	July to September 2013	July to September 2012
	Rupees	in '000'
CASH FLOW FROM OPERATING ACTIVITIES		
Profit before taxation	197,187	103,016
Adjustments for non-cash items :	.577.67	103/010
Financial charges for the period	16,337	49,874
Financial charges Treet-PTC	79,754	-
Depreciation on property, plant and equipment	27,419	25,106
Depreciation on investment property	-	189
Provision for gratuity	3,373	3,121
Provision for superannuation fund scheme	3,215	3,149
Profit on bank deposits	(445)	(2,301)
Realization of fair value reserve	(808)	_
Dividend income	-	(1,031)
Provision for WPPF and WWF	14,614	6,588
Gain on sale of fixed assets	(14,229)	(4,292)
	129,230	80,403
Operating profit before working capital changes	326,417	183,419
(Increase) / decrease in operating assets:		
Stores and spares	(32,283)	9,512
Stock-in-trade	57,566	19,127
Trade debts	(58,511)	73,248
Short term investments	(143,220)	(53,072)
Loans, advances, deposits, prepayments and other receivables	(61,657)	(93,222)
	(238,105)	(44,407)
Increase / (decrease) in operating liabilities		
Loan from director	-	(350,000)
Trade and other payables	(32,893)	(15,629)
Cash generated from operations	55,419	(226,617)
Financial charges paid	(23,424)	(69,394)
Taxes paid	(25,260)	(16,205)
WPPF and WWF	-	5,000
Payment to gratuity fund	(16,860)	(24,658)
Payment to superannuation fund	(14,816)	(16,898)
	(80,360)	(122,155)
Net cash from operating activities	(24,941)	(348,772)

	July to September 2013	July to September 2012
	Rupees i	n '000'
CASH FLOWS FROM INVESTING ACTIVITIES		
Capital expenditure incurred	(27,165)	(89,023)
Proceeds from sale of fixed assets	19,546	8,732
Long term investments	6,145	-
Long term deposits	1,906	2,072
Profit received on bank deposits	445	2,301
Dividend received	-	1,136
Net cash outflow from investing activities	877	(74,782)
CASH FLOWS FROM FINANCING ACTIVITIES		
Participation term finance certificates	-	1,254,668
Long Term Deposits	(2,110)	(25)
Dividend paid	(92)	(3)
Net cash from financing activities	(2,202)	1,254,640
NET INCREASE IN CASH AND CASH EQUIVALENTS	(26,266)	831,086
CASH AND CASH EQUIVALENTS AT BEGINNING OF THE PERIOD	(510,196)	(1,560,579)
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD	(536,462)	(729,493)
CASH AND CASH EQUIVALENTS		
Cash and bank balances	152,786	1,349,485
Finance under mark-up arrangements	(689,248)	(2,078,978)
	(536,462)	(729,493)

The attached notes 1 to 11 form an integral part of this condensed interim financial information.

Syed Shahid Ali Chief Executive Officer

Muhammad Shafique Anjum Director

# Condensed Interim Statement Of Changes In Shareholders Equity (Un-Audited) For the period ended September 30, 2013

	Share Capital	Capital Reserve	General Reserve Rupees	Fair Value Reserve in '000'	Unappropriated Profit	Total
Balance as on June 30, 2012	418,222	8,949	266,400	3,019	1,017,016	1,713,606
Total comprehensive income for the period	-	-	=	1,048	80,997	82,045
Incremental depreciation transferred from surplus on revaluation of property, plant and equipment	-	-	-	-	1,299	1,299
Balance as on September 30, 2012	418,222	8,949	266,400	4,067	1,099,312	1,796,950
Balance as on June 30, 2013	418,222	8,949	266,400	1,687	1,157,296	1,852,554
Total comprehensive income for the period	-	-	-	(1,474)	188,563	187,089
Incremental depreciation transferred from surplus on revaluation of property, plant and equipment	-	-	-	-	1,299	1,299
Balance as on September 30, 2013	418,222	8,949	266,400	213	1,347,158	2,040,942

The attached notes 1 to 11 form an integral part of this condensed interim financial information.

5 The half Syed Shahid Ali Chief Executive Officer

Muhammad Shafique Anjum Director

#### Notes To The Condensed Interim Financial Information (Un-Audited)

For the period ended September 30, 2013

#### 1 STATUS AND NATURE OF BUSINESS

Treet Corporation Limited ( "the Company") was incorporated in Pakistan on 22 January 1977 as a Public Limited Company under the Company's Act 1913 (now Companies Ordinance 1984). Its shares are listed on Karachi, Islamabad and Lahore Stock Exchanges. The principal activity of the Company is to manufacture and sale of razors and razor blades. The registered office of the Company is situated at 72–B, Industrial Area, Kot Lakhpat, Lahore.

#### 2 BASIS OF PREPARATION

The condensed interim financial information has been presented in condensed form in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. This condensed interim information is unaudited and is being submitted to shareholders in accordance with the requirements of section 245 of the Companies Ordinance, 1984. This condensed interim financial information does not include all of the information required for full annual financial statements and should be read in conjunction with the annual financial statements for the year ended 30 June 2013.

#### 3 ACCOUNTING POLICIES

Accounting policies adopted for the preparation of these condensed financial statements are the same as those applied in the preparation of the financial statements of the Company for the year ended 30 June 2013. Revised International Accounting Standard (IAS) 1 "Presentation of Financial Statements" which is applicable for accounting years beginning on or after January 01, 2009, requires 'non -owner changes in equity' to be presented separately from owner changes in equity. All 'non-owner changes in equity' are to be shown in performance statement. Companies can choose whether to present one performance statement (the statement of comprehensive income) or two statements (profit and loss account and statement of comprehensive income).

The Company, however, has preferred to present two statements i.e., a Profit and Loss Account and a Statement of Comprehensive Income. This interim financial information has been prepared on the basis of revised disclosure requirements.

#### 4 ESTIMATES

The preparation of condensed Interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates. The significant judgments made by management in applying the Company's accounting policies and the key sources of estimates uncertainty were the same as those that applied to the financial statements for the year ended 30 June 2013.

The provision for taxation for the period has been made on an estimated basis.

#### 5 PROPERTY, PLANT AND EQUIPMENT

The following acquisitions and disposals have been made during 3 months ended September 30, 2013

	Acquisitions (Cost)	Disposals (Book Value)
Building on freehold land	1,568	=
Plant and machinery	700	-
Furniture and equipment	1,305	114
Vehicles	17,532	4,893
	21,105	5,007

#### 6. CONTINGENCIES AND COMMITMENTS

There are no significant changes in the contingent liabilities and commitments since the last audited published financial statements.

		3 Months ended	
		July to September 2013	July to September 2012
		Rupees in '000'	
7.	SALES - Net		
	Local	560,212	503,318
_	Export	452,682	330,815
_		1,012,894	834,133
8.	COST OF GOODS SOLD		
	Raw and packing material consumed	(389,907)	(297,468)
	Stores and spares consumed	(36,186)	(15,630)
	Salaries, wages and other benefits	(137,690)	(137,740)
	Fuel and power	(87,461)	(57,121)
	Depreciation	(18,849)	(17,120)
	Others	(28,049)	(29,470)
		(698,142)	(554,549)
	Opening stock of work-in-process	(47,273)	(47,305)
	Closing stock of work-in-process	46,579	35,946
	Cost of goods manufactured	(698,836)	(565,908)
	Opening stock of finished goods	(87,478)	(60,305)
	Closing stock of finished goods	34,097	40,722
		(752,217)	(585,491)
9.	TRANSACTIONS WITH RELATED PARTIES		
	Subsidiary		
_	- Purchases and services received	55,701	43,708
_	- Goods sold and services rendered	-	26,208
	Associates		
	- Purchases and services received	31,254	33,979

The Company enters into transactions with related parties on an arm's length basis. Prices for transactions with related parties are determined using admissible valuation methods.

10. This unaudited condensed interim financial information was authorized for issue by the board of directors on October 30, 2013.

#### 11. GENERAL

- 11.1 Amounts have been rounded off to thousand rupees.
- 11.2 The Board of Directors in their meeting held on 01 October 2013 has proposed a final cash dividend of Rs. 2 per share (2012: Rs. 2 per share) for the year ended 30 June 2013 amounting to Rs. 83.644 million (2012: Rs. 83.644 million) for the approval of the members at the annual general meeting to be held on 31 October 2013. These condensed interim financial statements do not reflect this proposed dividend payable.
- 11.3 Following payment has been made on account of Participation Term Certificates (TCLTC) on October 26, 2013 and ordinary shares of the Company have also been credited to the TCLTC holders' CDS accounts and share certificates have been dispatched to their respective addresses in case of physical TCLTC holder. These condensed interim financial statements do not reflect these payments.

Payment Detail :	Per TCLTC Rupees	41,822,250 TCLTCs in Rs. 000
Principal Redemption in Cash	0.15	6,273
Minimum Profit Payment in Cash	4.14	173,144
Minimum Payment in Cash	4.29	179,417
Category "B" Payment (Additional Profit in Cash)	2.55	106,661
Total Profit in Cash	6.69	279,805
Total Payment in Cash	6.84	286,078
Principal Redemption through Conversion No. of Shares through Conversion Conversion Price per Share / Total Shares	4.14 0.07 59.14	173,144 2,927,557 173,144

Following is the detail of shares outstanding after issuance of shares on conversion of Participation Term Certificates:

	No. of Shares	Rupees in '000
Share capital :  Before conversion	41,822,250	418,222
Addition on conversion  After conversion	2,927,557 44,749,807	29,276 447,498
Share premium	, -,	

Share premium :

Before conversion	-
Addition on conversion	143,868
After conversion	143,868

Sved Shahid Ali Chief Executive Officer

others

Muhammad Shafique Anjum Director

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