# GULISTAN TEXTILE MILLS LIMITED COMPANY INFORMATION 

| BOARD OF DIRECTORS | Mr. Abdul Shakoor - Chairman <br> Mr. Naseer Ahmed - Chief Executive <br> Mr. Tanveer Ahmed <br> Mr. N. R. Siddiqui <br> Mr. Mohammad Abdullah <br> Mr. Riaz Ahmed <br> Mr. Mohammad Younus |
| :---: | :---: |
| AUDIT COMMITEE | Mr. Abdul Shakoor - Chairman <br> Mr. N. R. Siddiqui <br> Mr. Riaz Ahmed |
| CHIEF FINANCIAL OFFICER | Mr. Zulfiqar Ali |
| COMPANY SECRETARY | Mr. Zameer Q. Siddiqui |
| AUDITORS | M/s. Mushtaq \& Co. Chartered Accountants Karachi |
| LEGALADVISOR | A. K. Brohi \& Company - Advocates |
| TAX CONSULTANTS | M/s. Sharif \& Company - Advocates |
| BANKERS | Muslim Commercial Bank Bank Al-Falah <br> United Bank Limited Union Bank <br> Hong Kong Shingahi Bank Faysal Bank <br> Askari Commercial Bank Bank of Punjab <br> Allied Bank Limited Habib Bank <br> National Bank of Pakistan  |
| SHARE REGISTRAR OFFICE | M/s. Hameed Majeed Associates (Pvt) Limited <br> Karachi Chamber <br> Hasrat Mohani Road <br> Karachi. <br> Ph. 2424826, 2412754 <br> Fax. 2424835 |
| REGISTERED OFFICE | 2nd Floor Finlay House, I. I. Chundrigar Road, Karachi. |
| REGIONAL OFFICE | 58 Main Gulberg Lahore. |
| MILLS | Unit I Sammasatta Distt. Bahawalpur <br> Unit II \& III Tibba Sultanpur Distt. Vihari <br> Unit IV Ferozwatwan Distt. Shaikhupura |

# GULISTAN TEXTILE MILLS LIMITED <br> DIRECTOR'S REVIEW TO THE SHAREHOLDERS <br> FOR THE HALF YEAR ENDED 31 DECEMBER, 2005 

Dear Shareholders,
Assalam-o-Alaikum
Your Directors are pleased to place before you the unaudited financial statements for the half-year ended 31 Dec 2005. These accounts have been duly reviewed by the Auditors and are being presented in accordance with the requirements of the Companies Ordinance, 1984.

## Operating and Financial Results:

During the half year ended December 31, 2005, your company earned a gross profit of Rs. 221.986 million on sales of Rs. $1,520,087$ million as compared to gross profit of Rs. 114.823 million on sales of Rs. 1,591,660 for the corresponding half year of the previous financial year. The Company made operating profit of Rs. 178.452 million and pre tax profit of Rs. 40.933 million as compared to operating profit of Rs. 89.474 million and pre tax profit profit of Rs. (22.851) million during the corresponding period of last year.

As brought to your notice in our preceding report for the $1^{\text {st }}$ quarter the estimation of the cotton crop for the current year was not correct consequently its prices remained volatile and now have reached upto 2650 per mound which is not viable for spinning industry against the current yarn prices. The future out look will depend mainly on the prices of yarn in home as well as international market. The cost of markup is also increasing continuously resulting in higher cost of production. Your Company is making all efforts to reduce the cost of production wherever it is possible in order to remain competitive in the market. To achieve this object we have imported 4 Gas Generators of 900 kw , each which are under installation in your unit No. 4 at Feroze Watwan. Operational cost on gas engines is less reducing the cost of power.

Your Company is constantly investing in balancing and modernization of the existing machinery, which is necessary to maintain the quality of the products but, at the same time the cost of balancing and modernization is added in the cost of Production.

The Management place on record the services of our employees and assistance extended from time to time by our financers.

Karachi
28-02-2006

Naseer Ahmed
Chief Executive

# GULISTAN TEXTILE MILLS LIMITED 

BALANCE SHEET (UNAUDITED)
AS AT DECEMBER 31, 2005

ASSETS

## NON CURRENT ASSETS

Fixed assets
Property, plant and equipments
Capital work-in-progress

Long term investments
Investment in associates
Investment property
Long term deposits
CURRENT ASSETS
Stores, spare parts \& loose tools
Stock in trade
Trade debts - considered good
Loans and advances
Trade deposits and short term prepayments
Other receivables
Income tax refundable
Sales tax refundable
Other financial assets
Cash \& bank balances

|  | (UNAUDITED) | (AUDITED) |
| :---: | :---: | :---: |
| NOTE | December 31, 2005 | June 30, 2005 |
|  | --------------Rupees---------------- |  |

6

| $\mathbf{1 , 6 1 7 , 3 1 7 , 1 6 3}$ |  |
| ---: | ---: |
| $\mathbf{1 6 4 , 8 3 0 , 5 7 8}$ | $\left.\begin{array}{r}1,379,298,712 \\ 96,703,484 \\ \hline \mathbf{1 , 7 8 2 , 1 4 7 , 7 4 1} \\ \hline\end{array}\right), 476,002,196$ |


| 229,673,647 | 238,498,714 |
| :---: | :---: |
| 64,838,000 | 64,838,000 |
| 15,162,043 | 17,319,478 |
| 120,265,204 | 120,573,500 |
| 1,886,568,824 | 1,286,957,971 |
| 688,656,608 | 647,667,477 |
| 24,516,961 | 23,633,216 |
| 15,083,034 | 11,585,994 |
| 37,535,244 | 34,608,860 |
| 30,344,897 | 20,292,096 |
| 52,639,858 | 38,752,415 |
| 84,249,651 | 60,242,514 |
| 26,538,845 | 38,669,392 |
| 2,966,399,126 | 2,282,983,435 |
| 5,058,220,557 | 4,079,641,823 |

EQUITY AND LIABILITIES
SHARE CAPITAL AND RESERVES
Share Capital
Authorized capital
20,000,000 (June 30,2005: 15,000,000)
Ordinary shares of Rs. 10. each
Issued, subscribed \& paid up capital

## Reserves

Share premium
General reserves
Unappropriated profit

Shareholders Equity

|  | 200,000,000 | 150,000,000 |
| :---: | :---: | :---: |
| 7 | 132,678,000 | 126,360,000 |
|  | 379,080,000 | 379,080,000 |
|  | 203,921,394 | 203,921,394 |
|  | 275,807,208 | 252,273,926 |
|  | 858,808,602 | 835,275,320 |
|  | 991,486,602 | 961,635,320 |

Surplus on revaluation of
property, plant and equipments
184,539,824
NON CURRENT LIABILITIES

| Long term financing |  | 657,220,000 | 622,924,534 |
| :---: | :---: | :---: | :---: |
| Liabilities against assets subject to finance lease |  | 139,191,953 | 65,761,178 |
| Deferred liabilities |  |  |  |
| Staff retirement benefits |  | 38,497,359 | 37,955,860 |
| Taxation |  | 72,055,332 | 68,693,396 |
|  |  | 110,552,691 | 106,649,256 |
| CURRENT LIABILITIES |  |  |  |
| Short term borrowings |  | 2,447,616,407 | 1,840,596,032 |
| Short term borrowings-for machinery imports |  | 21,298,498 | 43,513,432 |
| Current portion of long term borrowings |  | 261,762,386 | 253,669,747 |
| Trade \& other payables |  | 147,098,333 | 106,145,748 |
| Interest / mark-up on loans |  | 74,399,740 | 63,411,937 |
| Provision for taxation |  | 23,054,123 | 15,334,639 |
|  |  | 2,975,229,487 | 2,322,671,535 |
| CONTINGENT LIABILITIES / COMMITMENTS | 8 |  |  |
|  |  | 5,058,220,557 | 4,079,641,823 |

The annexed notes form an integral part of these financial statements.

## NASEER AHMAD <br> CHIEF EXECUTIVE

MUHAMMAD ABDULLAH DIRECTOR

GULISTAN TEXTILE MILLS LIMITED
CASH FLOW STATEMENT (UNAUDITED)
\#REF!
A. CASH FLOWS FROM OPERATING ACTIVITIES:

Net profit/(loss) before taxation
Adjustments for:
Depreciation
Staff retirement benefits ( net )
Finance cost
Interest income
Increase/decrease in value of investment in associated
Gain on fair value of investment property
Profit on sale of fixed assets
Amortization of TFC issue expenses
Amortization of deferred cost
Dividend income
Cash flows from operation before working capital changes
Movement in working capital
(Increase)/decrease in current assets:
Stores, spare parts \& loose tools
Stocks in trade
Trade debts
Loans \& advances
Trade deposits \& short term prepayments
Other receivables
Sales tax refundable
Increase/(decrease) in Current liabilities:
Trade and other payables
Cash (used in)/generated from operations

| Half Year Ended |  |
| :---: | :---: |
| December 31, | December 31, |
| 2005 | 2004 |
| Rupees | Rupees |


| $\mathbf{4 0 , 9 3 2 , 7 0 1}$ | $(22,850,999)$ |
| ---: | ---: |
| $\mathbf{6 4 , 3 9 0 , 4 2 8}$ | $62,884,758$ |
| $\mathbf{5 4 1 , 4 9 9}$ | $(562,314)$ |
| $\mathbf{1 4 0 , 3 3 0 , 5 8 9}$ | $111,232,708$ |
| $(\mathbf{3 , 3 9 6 , 6 1 4})$ | $(616,433)$ |
| $(\mathbf{1 4 , 8 8 3 , 7 4 2})$ | $(1,382,950)$ |
| - | $(762,800)$ |
| $(\mathbf{8 6 4 , 5 6 3})$ | $(8,920,845)$ |
| $\mathbf{4 7 6 , 8 7 8}$ | $1,370,166$ |
| - | 559,780 |
| $\mathbf{( 7 8 0 , 9 1 1})$ | $(120,616)$ |
| $\mathbf{2 2 6 , 7 4 6 , 2 6 5}$ | $140,830,455$ |


| 308,296 | $(17,038,175)$ |
| :---: | :---: |
| $(599,610,853)$ | $(700,606,478)$ |
| $(40,989,131)$ | 98,392,344 |
| $(1,623,989)$ | $(1,965,872)$ |
| $(3,497,040)$ | $(1,118,973)$ |
| $(2,869,801)$ | $(3,026,871)$ |
| $(13,887,443)$ | 7,179,133 |
| $(662,169,961)$ | (618,184,892) |

(Payments)/receipts for:
Finance cost
Income Tax
Net cash used in operating activities
B. CASH FLOWS FROM INVESTING ACTIVITIES:

Sale proceeds of fixed assets
Fixed capital expenditure
Purchase of short term investment
Dividend received
Interest received
Dividend paid
(Increase)/decrease in long term deposits
Net cash inflows/(outflows) from investing activities:
Net cash inflows/(outflows) before financing activities:
C. CASH FLOWS FROM FINANCING ACTIVITIES:

Repayment of finance lease
Repayment of long term financing
Proceed from long term financing
Proceed from short term borrowings
(Repayment) / proceeds of short term loans - Machinery
Net cash used in / from financing activities
Net increase / (decrease) in cash and
Cash equivalents
Cash and cash equivalents at beginning of the period
Cash and cash equivalents at end of the period
Cash \& cash equivalents comprise of the following ;-
Cash \& bank balances
Other financial assets- US \$ Bonds
NON CASH TRANSACTIONS
Purchase of fixed assets against finance lease
The annexed notes form an integral part of these financial statements.

MOHAMMAD ABDULLAH DIRECTOR

## GULISTAN TEXTILE MILLS LIMITED

STATEMENT OF CHANGES IN EQUITY (UNAUDITED)
FOR THE HALF YEAR ENDED DECEMBER 31, 2005


The annexed notes form an integral part of these financial statements.

## NASEER AHMAD <br> Chief executive

MUHAMMAD ABDULLAH DIRECTOR

## 1 STATUS AND NATURE OF BUSINESS

Gulistan Textile Mills Limited ( the company) was incorporated on February 2, 1966 as a private company limited by shares and converted into public limited company on April 11, 1966. The shares of the company are listed on Karachi and Lahore Stock Exchanges in Pakistan. The company is principally engaged in the manufacture and sale of yarn. The registered office of the company is located at 2nd floor, Finlay House, I.I. Chundrigar Road, Karachi while mills are situated at Samma Satta, Tibba Sultanpur and Feroz Wattwan.

## 2 STATEMENT OF COMPLIANCE

These financial statements, duly reviewed by the auditors, are being submitted to the shareholders in compliance with the requirements of Section 245 the Companies Ordinance, 1984. These financial statements are presented in condensed form in accordance with the International Accounting Standard (IAS) 34 "Interim Financial Reporting".

3 ACCOUNTING POLICIES
The present accounting policies and methods of computation followed for the preparation of these accounts are the same as those applied in the preparation of the preceding annual accounts of the company for the period ended June 30, 2005.

4 INVESTMENT IN ASSOCIATES
The company did not accounting for investment in associates under equity method as necessitated by the "IAS-28 Investment in Associates". These are stated at fair value (quoted securities) and cost (unquoted securities) due to non availability of financial statements of unquoted associated companies as on December 31, 2005.

5 PRESENTATIONS
All figures except June 30, 2005 figures appearing in the financial statements are unaudited. Figures have been rounded off to the nearest rupee.

## 6 PROPERTY, PLANT \& EQUIPMENTS

During the period the company had revalued its free hold land which resulted in a surplus on Rs. $184,539,824$. The revaluation is carried by independent valuer M/s. Consultancy support \& services, Karachi as on December 20, 2005. Following is the additions and disposals made during the period in property, plant and equipments.

| December 31,2005 |  | June 30, 2005 |  |
| :---: | :---: | :---: | :---: |
| Additions | Disposals | Additions | Disposals |

Owned Assets

| Land | - | - | 18,098,144 | - |
| :---: | :---: | :---: | :---: | :---: |
| Building on free/leased hold land | 440,774 | - | 1,321,171 | - |
| Plant \& machinery | 80,554,551 | 5,200,000 | 149,657,400 | 5,975,000 |
| Electric Installation | 7,670,451 | - | 2,007,705 | - |
| Electric equipments | - |  | 956,495 |  |
| Office equipments | 360,650 | - | 1,161,391 | - |
| Mill equipments | 884,507 | - | 3,117,069 | - |
| Furniture \& fixtures | 722,508 | - | 357,341 | - |
| Fire fighting equipments | 235,000 | - | 570,050 | - |
| Vehicles | 1,663,320 | 3,160,180 | 2,382,182 | 2,578,043 |
| Leased Assets |  |  |  |  |
| Plant \& machinery | 22,147,732 | - | 32,147,847 | - |
| Vehicles | 4,630,000 | - | 6,670,000 | - |
|  | 119,309,494 | 8,360,180 | 218,446,796 | 8,553,043 |
|  |  |  | $\begin{gathered} \text { December 31, } \\ 2005 \end{gathered}$ | 0, 2005 |

7 ISSUED, SUBSCRIBED AND PAID UP CAPITAL

| $\begin{gathered} \text { JUNE } 30, \\ 2005 \end{gathered}$ | $\begin{gathered} \text { DECEMBER 31, } \\ 2005 \end{gathered}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 4,771,715 | 4,771,715 | Ordinary shares of Rs.10/ each fully paid in cash. | 47,717,150 | 47,717,150 |
| 7,864,285 | 8,496,085 | Ordinary shares of Rs.10/ each issued as fully paid bonus shares. | 84,960,850 | 78,642,850 |
| 12,636,000 | 13,267,800 |  | 132,678,000 | 126,360,000 |

8 CONTINGENT LIABILITIES/COMMITMENTS

## Contingencies

There have been no significant change in the status of contingent liabilities since the last audited financial statements.

## Commitments

Commitments for capital expenditures amount to Rs. 49.44 million (June 30, 2005: Nil)
Commitments for other than capital expenditures amount to Rs. 69.66 million (June 30, 2005: 160.26 million)

9 COST OF SALES
Opening stock
Cost of goods manufactured
9.1

Yarn purchase

Closing stock
9.1 COST OF GOODS MANUFACTURED

Opening work in process
Raw material consumed
Overheads

Closing work in process

| Quarter ended | Half year ended | Quarter ended | Half year ended |
| :---: | :---: | :---: | :---: |
| December 31, 2005 |  | December 31, 2004 |  |


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| $\mathbf{4 3 9 , 3 6 1 , 0 2 0}$ | $\mathbf{3 1 9 , 9 6 0 , 3 9 1}$ | $338,252,569$ | $483,705,476$ |
| $\mathbf{7 6 6 , 1 5 0 , 0 3 8}$ | $\mathbf{1 , 4 7 0 , 4 7 9 , 9 7 3}$ | $688,352,045$ | $1,400,709,678$ |
| $\mathbf{2 , 2 0 3 , 5 5 9}$ | $\mathbf{2 , - 2 0 3 , 5 5 9}$ | $7,937,500$ | $11,971,500$ |
|  |  |  |  |
| $\mathbf{1 , - 2 0 7 , 7 1 4 , 6 1 7}$ | $\mathbf{1 , 7 9 2 , 6 4 3 , 9 2 3}$ | $1,034,542,114$ | $1,896,386,654$ |
| $\mathbf{4 9 4 , 5 4 2 , 9 4 2}$ | $\mathbf{4 9 4 , 5 4 2 , 9 4 2}$ | $419,548,857$ | $419,548,857$ |
| $\mathbf{7 1 3 , 1 7 1 , 6 7 5}$ | $\mathbf{1 , 2 9 8 , 1 0 0 , 9 8 1}$ | $614,993,257$ | $1,476,837,797$ |


|  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{5 9 , 8 6 8 , 5 9 4}$ | $\mathbf{7 0 , 6 9 9}, \mathbf{2 6 1}$ | $89,761,052$ | $88,019,452$ |
| $\mathbf{5 8 6 , 8 6 3 , 2 6 9}$ | $\mathbf{1 , 0 9 6 , 3 3 5 , 9 6 5}$ | $469,178,170$ | $1,031,302,978$ |
| $\mathbf{1 8 4 , 6 1 5 , 2 4 0}$ | $\mathbf{3 6 8 , 6 4 1 , 8 1 2}$ | $175,940,987$ | $327,915,412$ |
| $\mathbf{7 7 1 , 4 7 8 , 5 0 9}$ | $\mathbf{1 , 4 6 4 , 9 7 7 , 7 7 7}$ | $645,119,157$ | $1,359,218,390$ |
| $\mathbf{8 3 1 , 3 4 7 , 1 0 3}$ | $\mathbf{1 , 5 3 5 , 6 7 7 , 0 3 8}$ | $734,880,209$ | $1,447,237,842$ |
| $\mathbf{6 5 , 1 9 7 , 0 6 5}$ | $\mathbf{6 5 , 1 9 7 , 0 6 5}$ | $46,528,164$ | $46,528,164$ |
| $\mathbf{7 6 6 , 1 5 0 , 0 3 8}$ | $\mathbf{1 , 4 7 0 , 4 7 9 , 9 7 3}$ | $688,352,045$ | $1,400,709,678$ |

10 TRANSACTIONS WITH RELATED PARTIES

| Half year ended |  |
| :---: | :---: |
| December 31, | June 30, |
| 2005 | 2005 |

A) Purchases from related parties
Stores $\quad \mathbf{2 3 6 , 7 6 3} \quad 2,377,618$

| Raw materials | $\mathbf{2 , 8 6 5 , 5 2 6}$ | $8,074,466$ |
| :--- | :--- | :--- |

Yarn
26,500 1,434,000

Cloth

- 823,282

Electricity
1,466,209 22,332,581
Machinery
$26,509 \quad 4,000,000$
Processing (Dying \& Doubling)
26,509 290,884
B) Sales to related parties

Stores 485,570
Raw materials 103,891,691 42,916,704
Yarn
C) Mark-up allowed

On long term loan
857,025
Transactions with related parties are carried out at arm's length price, determined in accordance with comparable uncontrolled price method.

## 11 SEASONALITY

The textile business is an all year business however, major raw material purchase i.e. cotton take place the four months from October to January. This leads to higher figures being reflected in respect of stocks \& bank borrowings during the period.

## 12 AUTHORIZATION OF FINANCIAL STATEMENTS

These financial statements were authorized for issue by the Board of Directors on February 28, 2006.
13 GENERAL
Figures have been rounded off to the nearest of rupee.

NASEER AHMAD
CHIEF EXECUTIVE

MUHAMMAD ABDULLAH DIRECTOR

## GULISTAN TEXTILE MILLS LIMITED

PROFIT AND LOSS ACCOUNT (UNAUDITED)
FOR THE HALF YEAR ENDED DECEMBER 31, 2005

|  | NOTE | Quarter ended | Half year ended | Quarter ended | Half year ended |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Decembe | 31, 2005 | December | 31, 2004 |
|  |  |  |  |  |  |
| Sales - net |  | 825,648,016 | 1,520,087,341 | 713,020,743 | 1,591,660,906 |
| Cost of sales | 9 | 713,171,675 | 1,298,100,981 | 614,993,257 | 1,476,837,797 |
| Gross profit |  | 112,476,341 | 221,986,360 | 98,027,486 | 114,823,109 |
| Other operating income |  | $(842,769)$ | (2,988,214) | $(2,979,657)$ | (10,346,455) |
| Distribution cost |  | $12,382,152$$13,091,913$ | 33,499,220 | $\begin{aligned} & 17,976,162 \\ & 10,402,659 \end{aligned}$ | $\begin{aligned} & 13,082,401 \\ & 24,072,094 \end{aligned}$ |
| Administrative expenses |  |  |  |  |  |
| Fair value adjustment of: |  |  |  |  |  |
| -investment property |  | $\begin{gathered} (16,919,415) \\ 2,100,524 \end{gathered}$ | $\begin{gathered} (14,883,742) \\ 3,095,708 \\ \hline \end{gathered}$ | $\begin{array}{r} (21,533,310) \\ 2,251,866 \\ \hline \end{array}$ | $\begin{gathered} (762,800) \\ (1,382,950) \\ 687,115 \end{gathered}$ |
| -investment in associated |  |  |  |  |  |
| Other operating expenses |  |  |  |  |  |
|  |  | 9,812,405 | 43,534,283 | 6,117,720 | 25,349,405 |
| Profit from operation |  | 102,663,936 | 178,452,077 | 91,909,766 | 89,473,704 |
| Finance cost |  | 72,921,793 | 137,519,376 | 61,601,618 | 112,324,703 |
| Profit before taxation |  | 29,742,143 | 40,932,701 | 30,308,148 | $(22,850,999)$ |
| Provision for taxation |  |  |  |  |  |
| -current |  | 3,792,550 | 7,719,484 | 4,042,940 | 7,783,912 |
| -prior year |  | - | - | - | 107,985 |
| -deferred |  | - | 3,361,935 | - | 4,975,481 |
|  |  | 3,792,550 | 11,081,419 | 4,042,940 | 12,867,378 |
| Profit for the period |  | 25,949,593 | 29,851,282 | 26,265,208 | $\underline{(35,718,377)}$ |
| Earning per share-basic \& diluted |  | 1.96 | 2.25 | 2.08 | (2.83) |

The annexed notes form an integral part of these financial statements.

NASEER AHMAD
CHIEF EXECUTIVE

MUHAMMAD ABDULLAH
DIRECTOR

## REVIEW REPORT TO THE MEMBERS

We have reviewed the annexed balance sheet of Gulistan Textile Mills Limited ("the Company") as at December 31, 2005 and the related profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof (here-in-after referred to as the "financial statements") for the half year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the International Standards on Review Engagement 2400. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

Based on our review, except for the contents in note 4 to the financial statements and to the extent of its effect on financial statements, nothing has come to our attention that causes us to believe that the annexed financial statements are not presented fairly, in all material respects, in accordance with approved accounting standards as applicable in Pakistan.

## MUSHTAQ AND COMPANY CHARTERED ACCOUNTANTS

## KARACHI:

