## Sui Northern Gas Pipelines Limited Annual Report 2000

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## COMPANY INFORMATION

## BOARD OF DIRECTORS

# LT. GEN. (RETD) GHULAM SAFDAR BUTT

#### JAVED HUSSAIN Managing Director

M. JAHANGIR BASHAR M. IQBAL AWAN MUKHTAR AHMED M. KHALIL MIAN ZAHID HUSSAIN ISTAQBAL MEHDI MUHAMMAD ARSHAD MIAN RAZA MANSHA ABDUL LATIF UQAILI ARIF HABIB ANJUM M. SALEEM

#### COMPANY SECRETARY MAHBOOB ELAHI

# JOINT AUDITORS

# A. F. FERGUSON & CO.

Chartered Accountants

## TASEER HADI KHALID & CO.

Chartered Accountants

# SHARE REGISTRARS

HAMEED MAJEED ASSOCIATES (PVT) LTD. H. M. HOUSE 7 - Bank Square, Lahore Ph: 92-42-7235081 - 82 Fax: 92-42- 7358817

# LEGAL ADVISORS

M/s. Surridge & Beecheno Mr. Abdul Hayee Khan, Advocate

## REGISTERED OFFICE

GAS HOUSE, 21 - Kashmir Road, P.O. Box No. 56, Lahore (Pakistan) Ph: 92-42-9201451 - 60, 9201319 Fax: 92-42- 9201229

Javed Hussain Lt. Gen. (Retd) Ghulam Safdar Butt M. Jahangir Bashar M. Iqbal Awan Zahid Hussain Mukhtar Ahmed M. Khalil Mian Istaqbal Mehdi Abdul Latif Uqaili

Mohammad Arshad M tan Raza Mansha

Anjum M. Saleem

Mahboob Elahi Company Secretary

# NOTICE OF MEETING

Notice is hereby given that the 37th Annual General Meeting of the Company will be held at Hotel Avari, 87-Shahrah-e-Quaid-e-Azam, Lahore on Tuesday, May 22, 2001 at 10.30 A.M. for the purpose of transacting the following business:

# ORDINARY BUSINESS

- To confirm the minutes of 36th Annual General Meeting held on December 30, 1999.
- To receive, consider and adopt the Audited Accounts of the Company for the year ended June 30, 2000 together with the Directors' and Auditors' Reports thereon.
- 3. To appoint auditors for the year ending June 30, 2001 and fix heir remuentation in place of retiring auditors. The Company has received notice from a shareholder under Section 253 of the Companies Ordinance, 1984 proposing the name of Ms. Rahim Jan & Co., Chartered Accountants, Fi-103, Regency Plaza, Mini Market, Quibberg-11, Labore. The retiring auditors viz., Ms. A.F. Ferguson & Co., Chartered Accountants, being displayed to the Co., Chartered Accountants, being eligible also offer themselves for re-appointment.
- 4. To transact any ordinary business of the Company with the permission of the Chairman.

#### SPECIAL BUSINESS

(i) To approve capitalisation of a sum of Rs 651,113,050 set aside out of the profits of the Company as on June 30, 2000 for issuance of 15% bonus shares in proportion of one share for every 6.67 shares held, and to pass, with or without modification, the following ordinary resolution:

#### RESOLVED:

THAT a sum of Rs 651,113,050 out of reserves as on June 30, 2000 be capitalised and applied to the issue of 65,111,305 ordinary shares of Rs 10 each allotted as fully paid bonus shares to the members of the Company whose names appear on the register of members as at close of business on May 8, 2001 in the proportion of one bonus share for every 6.67 shares held.

THAT the members entitled to fraction of a share shall be given sale proceeds of their fractional entitlement for which purpose the fractions shall be consolidated into whole shares and sold in the stock market and the proceeds thereof be paid to any Welfare Charitable Institution approved for donation under the Income Tax Ordinance, 1979 such as Shaukat Khanum Memorial Hospital, Edhi Welfare, the Kidney Centre or the Layton Rehmatullah Eye Hospital.

THAT the Managing Director of the Company be and is hereby authorised and empowered to give effect to this resolution and to do or cause to be done all acts, deeds and things that may be necessary or required for issue, allotment and distribution of bonus shares.

(ii) To consider and, if thought fit, to pass the following Special Resolution with or without amendment(s).

#### RESOLVED

THAT the Authorised Capital of the Company be and is hereby increased from Rs.5,000,000,000 to Rs.15,000,000,000 and clause V of the Memorandum of Association and Article 4 of the Articles of Association of the Company be and are hereby amended to read as follows:

Clause "V" of the Memorandum of Association
"V. The share capital of the Company is Rs.
15,000,000,000 (Rupees Fifteen billion) divided
into 1,500,000,000 (ho billion and five hundred
million) ordinary shares of Rs 10° cach with
power to increase, reduce, modify, subdivide,
consolidate or reorganize the capital of the
Company for the time being and to divide the
shares into several classes in accordance with the
provisions of law."

Article 4 of the Articles of Association
"4. The authorised capital of the Company is
Rs 15,000,000,000 (Rupecs Fifteen billion)
divided into 1,500,000,000 (One billion and five
hundred million) ordinary shares of Rs 10- each".

THAT the Managing Director be and is hereby authorised and empowered to do or cause to be done all acts, deeds and things that may be necessary to give effect to this resolution.

The share transfer books of the Company will remain closed from May 9, 2001 to May 22, 2001 (both days inclusive). The members whose names appear in the register of members as at the close of business on May 8, 2001 will qualify for the bonus shares.

Lahore April 09, 2001

#### (MAHBOOB ELAHI) COMPANY SECRETARY

# STATEMENT UNDER SECTION 160 OF THE COMPANIES ORDINANCE, 1984.

#### i) ISSUANCE OF BONUS SHARES

Since the reserves of the Company as on June 30, 2000 represent accretion in its existing share capital, it has been thought expedient to capitalise a part of the said reserves by way of issue of bonus shares to the members. It is hereby declared that in issuing bonus shares, no interest of any Director, directly or indirectly, is involved except and to the extent of entillement of bonus shares admissible on the existing shares held by the Government, the Corporations or Institutions whom they represent or shares registered in their name.

#### ii) INCREASE IN AUTHORISED CAPITAL

In order to substitute imported fuel oil with natural gas, the Company is undertaking infrastructure development project to receive gas from new fields in the South for consumption of gas by Power sector in and around Multan. The gas transmission and distribution network will also be upgraded to ensure adequate and uninterrupted supply of gas to meet consumers demand downstream of Multan. The physical and financial resources are being mobilized for implementing these projects, involving huge capital outlay and investment. For this purpose, the Company requires additional equity, and the gap between the Authorised Capital and the Paid-up Capital is very small, hence the increase in the Authorised Capital of the Company is necessitated.

#### NOTE

- 1) A member entitled to attend may appoint another member as his her proxy or may by Power of Attorney authorise any other person as his / her agent to attend, speak and vote at the meeting. The Federal Government, a Provincial Government, a corporation or a company, as the case may be, being a member of the Company may appoint any of its officials or any other person to act as its representative and the persons o authorised shall be entitled to the same powers, as if he were an individual shareholder.
- 2) The instrument appointing a proxy shall;
- (a) be in writing; and
- (b) be signed by the appointer or his/her attorney duly authorised in writing or if the appointer is a body corporate, be under its seal or be signed by an officer or an attorney duly authorised by it.
- The proxy must be signed across a Rupees five revenue stamp and it should be deposited in the office of the Company not less than 48 hours before the time of holding the meeting.
- 4) Account holder and sub-account holder and / or the person whose securities are in group account and holding book entry securities of the Company in Central Depository System of Central Depository Company of Pakistan Limited, who wish to attend the General Meeting are requested to bring original I.D. Card with cropy thereof duly attested or the original passport for identification purpose. In case of proxy, he/she must also produce attested copy of his / her NIC or original passport at the time of meeting.
- 5. Shareholders are requested to notify any change ill address immediately quoting their folio number(s).

#### Registered Office

Gas House, 21 - Kashmir Road, P.O. Box No. 56, Lahore (Pakistan) Ph: 92-42-9201451 - 60 92-42-9201319, 9201369 Fax: 92-42-9201229

# Share Registrars

Hameed Majeed Associates (Pvt) Ltd. H.M. House 7 - Bank Square, Lahore Ph: 92-42-7235081 - 82 Fax: 92-42-7358817

# CHAIRMAN'S STATEMENT

I welcome you on behalf of the members of the Board of Directors and myself, to the 37th Annual General Meeting of the Company, and present the audited financial statements for the year ended June 30, 2000.

#### DIRECTORS

There have been a few changes in the composition of your Board of Directors from the last Annual General Meeting held on December 30, 1999. M/s. M. Jahangir Bashar, M. Igbal Awan, M. Khalil Mian, Istaqbal Mehdi, Abdul Latif Uqaili, Mukhtar Ahmed and Anjum M. Saleem joined as Directors on the Board in place of M/s. Munir Ahmad, Abdus Sattar, Muhammad Riaz, Nasim Beg, Behram Hasan, Aslam Farook and Altaf M. Saleem respectively. Mr. Javed Hussain was also appointed as Director with effect from February 18, 2000. I took over the office of Chairman of the Board of Directors in place of Mr. Mugaddas A. Khan, who relinquished his office on February, 18, 2000. You would, of course, join me to express our appreciation and thanks for the valuable services rendered by the outgoing Chairman and Directors. We also welcome the newly appointed Directors and trust that they would do their utmost in the realization of Company objectives.

It is with heavy heart that I inform you that Rajia Abdul Wahid, Managing Director, SNGPL died in Lahore on 11 March 2001 after having suffered brief but painful illness. He was sent abroad for treatment but could not be cured. Late Rajia Salibi served the Company in various responsible positions over a period of more than 30 years with great devotion and dedication. May Almighty Allah rest his soul in eremal peace.

Mr. Javed Hussain has been appointed with effect from February 3, 2001 as Managing Director and Chief Executive and the Company would substantially benefit from his vast and varied experience in the gas sector.

#### SALES AND DEVELOPMENT

The sales for the year were 80.108,957 hundred cubic meters (hm3) (284,338 MMCP) showing an increase of 12.34% over the previous year's sales. The sector-wise breakup of the sales indicate that 22% was sold to Power, 15% to Fernitze, 15% to Gennel; 25% to General Industries and 37% to domestic and commercial sector. The availability of gas was improved by getting additional gas primarily from Qadirpur field. The total revenue generated by the sales amounted to Rs 26,569.704 million registering an increase of 29% which is attributable to higher volume sold and increase in consumers price during the year under report. On the basis of quantities of furnace oil, the Company's gas sales during the year resulted in the saving of over Rs 54,072 million in foreign exchange.

In order to optimize long term investments, the Company has prioritized provision of on-line domestic gas connections, thereby increasing domestic consumers density at lesser capital cost and also restricting mains laying to augmentation and removal of the anomalies. As a public utility, the Company is obligated to make available natural gas to prospective consumers subject to financial viability and technical capabilities. During the year 1,521 km of gas pipelines of various dia meters were laid and 150,725 customers were added, raising the total to 1,887,009.

#### LIQUEFIED PETROLEUM GAS (LPG)

The average LPG sales during the year under report was 6.37 M. Ton per days as against 1.38 6M. Ton in the previous year. This was due to depletion of LPG fields at Meyal, Dhurnal, Ratinan and Firnkassar. Consequently the Company suffered a loss of Rs 6.42 million as against profit of Rs 7.671 million earned in the immediately preceding year.

As a result of auction of Company's LPG business conducted by the Privatization Commission on February 23, 2001 the highest bid of Rs 142 million was received and the transaction would be effectuated after approval of the Government of Pakistan and the Hon'ble Lahore High Court, Rawalpindi Bench.

## ACCOUNTS AND FINANCE

The profit before taxation is Rs 1,364.976 million, which shows an increase of Rs 554.268 million (68%) over the previous year. This has been possible due to substantial reduction in financial charges, mainly due to larger internal cash generation enabling the Company to effect timely payment of Gas Producers invoices, reduction in mark-up rates through negotiations and retriement/ substitution of expensive loans with low cost funding. However the gain has been dissipated by higher incidence of taxation and provisioning for deficit in deferred taxation on account of levy of surcharge during the year under report. After allowing for taxation of Rs 838.276 million, the amount available for appropriation inclusive of carry over from previous year is Rs 527.964 million. The accompanying Report of the Directors recommends appropriation.

## TELECOMMUNICATIONS

A new Microwave System has been installed on Multan-Sahiwal-Lahore, Lahore-Gujranwala-Jhelum, Qadirpur -AC IX and Kot Addu - Dhodak Sections. The system operating in 2100 Mega Hertz band, is based on state-ofthe-art equipment and shall provide back-bone for speech and Data Communication on these sections. The system has an ultimate capacity of 8 Mega bits.

#### TRANSMISSION SCADA

A state-of-the-arr Transmission SCADA system has been installed and became operational in March 2000 throughout the Company's transmission network. The system continuously receive and analyze the data from all the sources, Compressor Stations, Repeaters and major SMSs. Since the system has capability to simulate real time Model of the pipeline based on high speed data acquisition, it would help to operate the pipeline in optimum condition.

#### PROJECTS - PRESENT AND FUTURE

#### PRESENT PROJECTS

#### (i) Augmentation of system capacity in NWFP

In order to augment the gas supply system to overcome the problem of low pressure during winter in NWP9 97 Km length of pipeline of various dia, comprising transmission spurs and distribution mains was laid and commissioned in the fiscal year 1999 - 2000.

#### (ii) Construction of distribution mains

To improve the distribution network and to cater for the demands of various consumers, 70 Km of distribution mains of various diameters ranging from 8" to 24" were laid in different regions.

## (iii) River crossings

Two under construction major river crossings (i) 30" diameter Jhelum river crossing near Malakwal, and (ii) 16" diameter Kabul river crossing near Khairabad were completed and commissioned.

#### (iv) Replacement of pipelines

To ensure safe pipeline operations, the Company has currently undertaken maintenance project on Sui-Guddu section, which includes;

i. Uplifting and re-laying of 10 kilometres,  $24^{\circ}$  dia meter pipeline and

ii. Uplifting of 60 kilometres, 18" diameter pipeline.

## (v) Gas supply to new towns

To extend gas supply network to new cities, following new pipelines are being laid:

#### a. 68 Km, 8" Dia Swat pipeline

Starting from Sakhakot, this line would terminate at Mingora from where gas would be supplied to major towns of Swat valley. 20 Km of pipelines has been laid so far and project scheduled completion is March 2002.

## b. 18" Dia crossing Chenab at Chiniot

Pipeline crossing over Chenab, which could not be constructed due to absence of permission from NHA, is now under construction. Completion of this crossing would substantially improve gas flows to the north.

#### c. Laying of 18" diameter loopline between

Rahwali and Gujranwala has been planned with a view to shift high pressure gas transmission lines away from city limtis. This would also help improve pressures at the fag-ends of Jhelum,

# FUTURE PROJECTS

#### Optimal Utilization of new gas fields

For optimal utilization of recently discovered gas in Sindh and displace imported fuels specially in the power sector, the Company has undertaken a study to determine optimum combination of Iooping and compression to expand its transmission system to supply gas to power plants in Multan Region.

It has been identified to carry a total of 420 MMCFD additional gas from Sui and Qadirpur to power plants of Multan, Muzzafigarh, Kot Addu and Abdul Hakeem, The project has been approved in principle by the Cabinet at the total cost OR 1s. 16.25 million with a foreign exchange component of Rs 3.035 million. The Company is mobilising physical and financial resources for implementing this project.

SNGPI, plans to expand its system in two phases. Under phase-I the system capacity would be enhanced to flow 100 MMCFD swapped gas from Sui to Multan by December 2001 by laying 32 miles of 36° dia loopline between the repeater stations A3 (floth Hamza) and A4 (Rukanpur) in Sui-Multan section. This is expected to be completed by December 2001 at estimated cost of Rs 1.382 million. Under phase II, the capacity will be enhanced further to transport 320 MMCFD of gas from Sui and Qudipport to Multan Region with construction of Sui and Qudipport to Multan Region with construction of

130 miles of pipelines of various diameters ranging from 16 to 36 inches in diameter and installation of 15,000 additional horsepower of compression.

#### FUTURE OUTLOOK

Since the return to the Company is asset based, the additional invesment in gas infrastructure development plan as stated above would increase the rate base and add to the revenues of the Company in the years to come. Also that with the active support of the Ministry of Ferneleum and Natural Resources and Ministry of Firance, the Company has initiated various steps to improve the liquidity and profitability of the Company. It is hoped that your Company would maintain the momentum of improvements in operating efficiencies, consumer services and profitability.

#### STAFF AND ORGANIZATION

The relationship between the Management and the workers remained cordial as before.

#### ACKNOWLEDGEMENT

The Directors record their gratitude to the Government of Pakistan for its sustained support in the period under report and look forward for the same in future.

The Board is confident that the employees would continue to put their best efforts in achieving the targets set for progress and prosperity of the Company in the coming years.

April 09, 2001

LT. GEN. (RETD) GHULAM SAFDAR BUTT CHAIRMAN

# REPORT OF THE DIRECTORS

The Directors have pleasure in presenting their Annual Report together with the audited accounts of the Company for the year ended June 30, 2000.

| CO |  |
|----|--|
|    |  |

# (Rupees in thousand)

| Profit before taxation             | 1,364,976 |
|------------------------------------|-----------|
| Provision for taxation             | 838,276   |
| Profit after taxation              | 526,700   |
| 1 font area taxation               | 520,700   |
| Adding thereto:                    |           |
| Unappropriated profit              |           |
| brought forward                    | 1,264     |
|                                    |           |
| Profit available for appropriation | 527,964   |
| Appropriations:                    |           |
| Transfer from general reserves     | 125,000   |
| Transfer to reserve for            |           |
| issue of bonus shares              | (651,113) |
|                                    |           |

#### The earning per share for the year ended June 30, 2000 is Rs 1.21 as per computation below:

Unappropriated profit

to be carried forward

#### (In thousand)

(526,113)

1.851

| Profit after taxation | 526,700   |
|-----------------------|-----------|
| Weighted average      |           |
| ordinary shares       | 434,075   |
| Earning per share     | = Rs 1.21 |
|                       |           |

## DIRECTORS

In accordance with the provisions of Section 178 of the Companies Ordinance, 1984, thirteen Directors were elected at the 35th Annual General Meeting held on 23 June 1999 for a period of three years, effective 26 June 1999.

## AUDITORS

The present joint auditors M/s. A.F. Ferguson & Co., Chartered Accountants and M/s. Taseer Hadi Khalid & Co., Chartered Accountants retire and being eligible offer themselves for re-appointment.

# THE PATTERN OF HOLDING OF THE SHARES The pattern of holding of the shares as on June 30,2000

The pattern of holding of the shares as on June 30, 2000 is attached.

# POST BALANCE SHEET EVENTS AFFECTING THE FINANCIAL POSITION OF THE COMPANY

As a result of auction of Company's LPG business conducted by the Privatization Commission on 23 February 2011, the highest bid of Rs 142 million was received and the transaction would be effectuated after approval of the Government of Pakistan and the Hon'ble Lahore High Court, Rawalpindi Bench.

On behalf of the Board

LAHORE (Lt. Gen. (Retd) Ghulam Safdar Butt)

April 09, 2001

CHAIRMAN

# THE PATTERN OF HOLDING OF THE SHARES AS AT JUNE 30, 2000

|              | an a | ,                  |                        |              |
|--------------|--|--------------------|------------------------|--------------|
| NO. OF       | SHAREHOLDING                             |                    | TOTAL                  |              |
| SHARE        | FROM                                     | то                 |                        | PERCENTAGE   |
| HOLDERS      | (SHARES)                                 | (SHARES)           | HELD                   |              |
| 2362         | 1  | 100                | 116,811                | 0.03         |
| 3,165        | 101                                      | 500                | 806,233                | 0.19         |
| 8,520        | 501                                      | 1,000              | 4,691,356              | 1.08         |
| 4,683<br>820 | 1,001<br>5,001                           | 5,000<br>10,000    | 9,806,057<br>5,841,731 | 2.26<br>1.35 |
| 820<br>302   | 10,001                                   | 15,000             | 3,791,784              |              |
| 133          | 15,001                                   | 20,000             | 2,390,894              |              |
| 97           | 20,001                                   | 25,000             | 2,225,598              | 0.51         |
| 76<br>52     | 25,001<br>30,001                         | 30,000<br>35,000   | 2,101,726<br>1,707,890 | 0.48         |
| 36           | 35,001                                   | 40,000             | 1,371,494              |              |
| 22           | 40,001                                   | 45,000             | 935,362                | 0.22         |
| 35           | 45,001                                   | 50,000             | 1,711,352              |              |
| 24<br>15     | 50,001<br>55,001                         | 55,000<br>60,000   | 1,257,478<br>877,500   |              |
| 10           | 60,001                                   | 65,000             | 622,594                |              |
| 13           | 65,001                                   | 70,000             | 874,715                |              |
| .5           | 70,001                                   | 75,000<br>80,000   | 365,661                |              |
| 11<br>12     | 75,001<br>80,001                         | 80,000<br>85,000   | 849,716<br>986,009     |              |
| 5            | 85,001                                   | 90,000             | 443,323                |              |
| 4            | 90,001                                   | 95,000             | 369,461                |              |
| 10<br>5      | 95,001<br>100,001                        | 100,000<br>105,000 | 986,314<br>506,337     |              |
| 3            | 105,001                                  | 110,000            | 321,251                | 0.12         |
| 2            | 110,001                                  | 115,000            | 222,944                | 0.05         |
| 6            | 115,001                                  | 120,000            | 706,846                |              |
| 2 3          | 120,001<br>125,001                       | 125,000            | 245,153<br>384,035     |              |
| 7            | 130.001                                  | 130,000<br>135,000 | 927,250                |              |
| 4            | 135,001                                  | 140,000            | 550,241                |              |
| 5            | 140,001                                  | 145,000            | 711,060                |              |
| 5            | 145,001<br>150,001                       | 150,000<br>155,000 | 740,768<br>452,288     |              |
| 2            | 155,001                                  | 160,000            | 313,083                |              |
| 4            | 160,001                                  | 165,000            | 650,694                |              |
| 1            | 170,001                                  | 175,000            | 172,314                |              |
| 1            | 175,001<br>180,001                       | 180,000<br>185,000 | 178,882<br>183,521     | 0.04<br>0.04 |
| 1            | 185,001                                  | 190,000            | 188,659                | 0.04         |
| 1            | 190,001                                  | 195,000            | 192,676                |              |
| 4            | 195,001                                  | 200,000            | 795,451                | 0.18         |
| 1 3          | 205,001<br>215,001                       | 210,000<br>220,000 | 206,670<br>656,240     |              |
| 2            | 220,001                                  | 225,000            | 446,860                | 0.10         |
| 3            | 225,001                                  | 230,000            | 681,552                |              |
| 2            | 230,001                                  | 235,000            | 465,044                |              |
| 2 3          | 240,001<br>245,001                       | 245,000<br>250,000 | 483,728<br>748,799     |              |
| 2            | 250,001                                  | 255,000            | 505,856                |              |
| 2            | 255,001                                  | 260,000            | 516,682                |              |
| 2 2          | 260,001                                  | 265,000            | 524,189                | 0.12         |
| 1            | 265,001<br>270,001                       | 270,000<br>275,000 | 533,237<br>275,000     | 0.12<br>0.06 |
| 3            | 285,001                                  | 290,000            | 866,369                | 0.20         |
| 5            | 305,001                                  | 310,000            | 1,533,588              | 0.35         |
| 2 2          | 315,001                                  | 320,000            | 634,043                |              |
| 1            | 325,001<br>330,001                       | 330,000<br>335,000 | 653,515<br>331,567     | 0.15<br>0.08 |
| 2            | 340,001                                  | 345,000            | 684,688                | 0.16         |
| 2            | 345,001                                  | 350,000            | 696,150                | 0.16         |
| 2            | 355,001<br>365,001                       | 360,000<br>370,000 | 712,401<br>365,006     | 0.16<br>0.08 |
| 2            | 365,001                                  | 380,000            | 756,231                | 0.08         |
| 1            | 380,001                                  | 385,000            | 381,000                | 0.09         |
| 1            | 385,001                                  | 390,000            | 385,606                | 0.09         |
| 5<br>2       | 395,001<br>400,001                       | 400,000<br>405,000 | 2,000,000<br>806,750   | 0.46<br>0.19 |
| 1            | 405,001                                  | 410,000            | 407,500                | 0.19         |
| 1            | 425,001                                  | 430,000            | 425,675                | 0.10         |
| 1            | 430,001                                  | 435,000            | 430,884                | 0.10         |
| 1 3          | 440,001<br>470,001                       | 445,000<br>475,000 | 442,000<br>1,420,686   | 0.10<br>0.33 |
| 1            | 475,001                                  | 480,000            | 475,500                | 0.11         |
| 2            | 495,001                                  | 500,000            | 1,000,000              | 0.23         |
| 1            | 500,001                                  | 505,000            | 504,000                | 0.12         |
| 2 2          | 525,001<br>535,001                       | 530,000<br>540,000 | 1,055,449<br>1,073,837 | 0.24<br>0.25 |
| 2            | 540,001                                  | 545,000            | 1,082,607              | 0.25         |
| 1            | 545,001                                  | 550,000            | 545,246                | 0.13         |
| 1            | 550,001                                  | 555,000            | 554,012                | 0.13         |
| 1            | 585,001<br>600,001                       | 590,000<br>605,000 | 586,750<br>605,000     | 0.14<br>0.14 |
| 1            | 605,001                                  | 610,000            | 607,700                | 0.14         |
| 1            | 625,001                                  | 630,000            | 625,913                | 0.14         |
| 2            | 660,001                                  | 665,000            | 1,325,441              | 0.31         |
| 1            | 685,001<br>750,001                       | 690,000<br>755,000 | 686,612<br>751,338     | 0.16<br>0.17 |
| 1            | 750,001<br>795,001                       | 755,000<br>800,000 | 751,338<br>800,000     | 0.17         |
| 1            | 860,001                                  | 865,000            | 860,863                | 0.20         |
| 1            | 865,001                                  | 870,000            | 865,012                | 0.20         |
| 1            | 965,001                                  | 970,000            | 965,314                | 0.22         |

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|------------------------------|----------------------------------|-------------|-------------|-------------|--------|
| 1                            |                                  | 970,001     | 975,000     | 971,300     | 0.22   |
| 1                            |                                  | 1,015,001   | 1,020,000   | 11,019,860  | 0.23   |
| 1                            |                                  | 1,035,001   | 1,040,000   | 1,036,747   | 0.24   |
| 1                            |                                  | 1,070,001   | 1,075,000   | 1,075,000   | 0.25   |
| 1                            |                                  | 1,075,001   | 1,080,000   | 1,077,238   | 0.25   |
| 1                            |                                  | 1,215,001   | 1,220,000   | 1,215,400   | 0.28   |
| 1                            |                                  | 1,255,001   | 1,260,000   | 1,259,330   | 0.29   |
| 1                            |                                  | 1,275,001   | 1,280,000   | 1,276,308   | 0.29   |
| 1                            |                                  | 1,320,001   | 1,325,000   | 1,323,519   | 0.30   |
| 1                            |                                  | 1,490,001   | 1,495,000   | 1,492,500   | 0.34   |
| 1                            |                                  | 1,515,001   | 1,520,000   | 1,517,511   | 0.35   |
| 1 Su                         | i Southern Gas Co. Limited.      | 1,650,001   | 1,655,000   | 1,652,329   | 0.38   |
| 1 As                         | skari Commercial Bank Ltd.       | 1,910,001   | 1,915,000   | 1,913,061   | 0.44   |
| 2 Ui                         | nion Bank Ltd.                   | 2,025,001   | 2,030,000   | 2,131,362   | 0.49   |
| 1 Sa                         | udi Pak Ind. & Agri.             |             |             |             |        |
|                              | vestment Co. (Pvt) Ltd.          | 2,110,001   | 2,115,000   | 2,111,131   | 0.49   |
|                              | escent Steel & Allied Products   | 2,235,001   | 2,330,000   | 2,327,061   | 0.54   |
| 1 Ja                         | hangir Siddiqui & Co. Ltd.       | 2,535,001   | 2,540,000   | 2,538,764   | 0.58   |
|                              |                                  | 2,715,001   | 2,720,000   | 2,716,000   | 0.63   |
|                              | ınk A1 Falah Ltd.                |             |             |             |        |
| 2 Cr                         | escent Investment Bank Ltd.      | 3,000,001   | 3,500,000   | 3,255,649   | 0.75   |
|                              | kistan Insurance Corporation     | 5,950,001   | 5,955,000   | 5,953,292   | 1.37   |
|                              | Faysal Inv. Bank Ltd.            | 8,010,001   | 8,015,000   | 8,012,034   | 1.85   |
|                              | abib Bank Limited (Treasury Div  | 9,840,001   | 9,845,000   | 9,843,037   | 2.27   |
|                              | ational Dev. Finance Corp. of Pa | 11,530,001  | 11,535,000  | 11,532,905  | 2.66   |
|                              | lied Bank of Pakistan Ltd.       | 12,000,001  | 12,500,000  | 12,042,082  | 2.77   |
|                              | ate Life Insurance Corp. of Pak. | 13,450,001  | 13,455,000  | 13,454,119  | 3.10   |
|                              | vestment Corp. of Pakistan       | 13,490,001  | 13,495,000  | 13,491,578  | 3.11   |
|                              | uslim Commercial Bank Ltd.       | 20,730,001  | 20,735,000  | 20,747,377  | 4.78   |
|                              | kistan Industrial Dev. Corp.     |             |             |             |        |
|                              | vt) Limited                      | 26,120,001  | 26,125,000  | 26,120,863  | 6.02   |
|                              | tional Bank of Pakistan          |             |             |             |        |
|                              | rustee Department)               | 36,165,001  | 36,170,000  | 36,169,411  | 8.33   |
|                              | e President,                     |             |             |             |        |
| Isl                          | amic Republic of Pakistan        | 156,275,001 | 156,280,000 | 156,275,977 | 36.00  |
| 20593                        |                                  | Total:      |             | 434,075,367 | 100.00 |
|                              |                                  |             |             |             |        |
|                              |                                  |             |             |             |        |

NOTE: for shares between

| 165,001 | to | 170,000 | 975,001    | to | 1,015,000   |
|---------|----|---------|------------|----|-------------|
| 200,001 | to | 205,000 | 1,020,001  | to | 1,035,000   |
| 210,001 | to | 215,000 | 1,040,001  | to | 1,070,000   |
| 235,001 | to | 240,000 | 1,080,001  | to | 1,215,000   |
| 275,001 | to | 285,000 | 1,220,001  | to | 1,255,000   |
| 290,001 | to | 305,000 | 1,260,001  | to | 1,275,000   |
| 310,001 | to | 315,000 | 1,280,001  | to | 1,320,000   |
| 320,001 | to | 325,000 | 1,325,001  | to | 1,490,000   |
| 335,001 | to | 340,000 | 1,495,001  | to | 1,515,000   |
| 350,001 | to | 355,000 | 1,520,001  | to | 1,650,000   |
| 360,001 | to | 365,000 | 1,655,001  | to | 1,910,000   |
| 370,001 | to | 375,000 | 1,915,001  | to | 2,025,000   |
| 390,001 | to | 395,000 | 2,030,001  | to | 2,110,000   |
| 410,001 | to | 425,000 | 2,115,001  | to | 2,325,000   |
| 435,001 | to | 440,000 | 2,330,001  | to | 2,525,000   |
| 445,001 | to | 470,000 | 2,530,001  | to | 2,535,000   |
| 480,001 | to | 495,000 | 2,540,001  | to | 2,715,000   |
| 505,001 | to | 525,000 | 2,720,001  | to | 5,950,000   |
| 530,001 | to | 535,000 | 5,955,001  | to | 5,965,000   |
| 555,001 | to | 585,000 | 5,970,001  | to | 6,075,000   |
| 590,001 | to | 600,000 | 6,080,001  | to | 8,010,000   |
| 610,001 | to | 625,000 | 8,015,001  | to | 9,840,000   |
| 630,001 | to | 660,000 | 9,845,001  | to | 11,530,000  |
| 665,001 | to | 685,000 | 11,535,001 | to | 13,450,000  |
| 690,001 | to | 725,000 | 13,455,001 | to | 13,490,000  |
| 730,001 | to | 750,000 | 13,495,001 | to | 20,730,000  |
| 755,001 | to | 795,000 | 20,735,001 | to | 26,120,000  |
| 800,001 | to | 860,000 | 26,125,001 | to | 36,165,000  |
| 870,001 | to | 965,000 | 36,170,001 | to | 156,275,000 |
|         |    |         |            |    |             |

No slabs of 5,000 shares have been given as there are no shareholders falling under above slabs.

# CATEGORIES OF SHAREHOLDERS AS AT JUNE 30, 2000

| CATEGORIES OF SHAREHOLDERS                                   | NUMBER S | SHARES HELD F | PERCENTAGE |
|--|----------|---------------|------------|
| 1. The President, Islamic Republic of Pakistan               | 1        | 156,275,977   | 36.00      |
| 2. Individuals   | 20,339   | 67,277,468    | 15.50      |
| 3. Investment Companies                                      | 22       | 26,022,944    | 6.00       |
| 4. Insurance Companies                                       | 14       | 21,748,950    | 5.01       |
| 5. Joint Stock Companies                                     | 82       | 42,559,910    | 9.80       |
| 6. Financial Institutions                                    | 45       | 108,277,969   | 24.94      |
| 7. Modaraba Companies  | 27       | 5,293,240     | 1.22       |
| 8. Foreign Companies   | 32       | 3,348,747     | 0.77       |
| 9. *Others (as detailed below)                               | 31       | 3,270,162     | 0.76       |
| Total  | 20,593   | 434,075,367   | 100.00     |
| *OTHERS  |          |               |            |
| NAME   | NUMBER S | SHARES HELD F | PERCENTAGE |
| i. The Deputy Administrator Abandoned                        |          |               |            |
| Properties, Government of Pakistan                           | 1        | 78,111        | 0.02       |
| ii. Corporations, Foundations,<br>Institutions and Societies | 30       | 3,192,051     | 0.74       |

31 3,270,162

0.76

Total

\_\_\_\_\_\_

## AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed balance sheet of SUINORTHERN GAS PIPELINES LIMITED as at June 30, 2000 and the related profit and loss account, cash flow statement and statement of changes in equity together with he notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purpose of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our adult.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by the management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

(a) in our opinion, proper books of accounts have been kept by the Company as required by the Companies Ordinance, 1984;

(b) in our opinion:

(i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984 and are in agreement with he books of account and are further in accordance with accounting policies consistently applied except for the change in accounting policy referred to in Note 2.2 with which we concur.

(ii) the expenditure incurred during the year was for the purpose of the Company's business; and

(iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;

(c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, cash flow statement and statement of changes in equity together with henotes forming part thereof conform with approved accounting standards as applicable in Paksistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2000 and of the profit, its cash flows and changes in equity for the year then ended; and

(d) in our opinion, no Zakat was deductible at source under the Zakat and Usher Ordinance, 1980.

Lahore April 09, 2001 A. E FERGUSON & CO. Chartered Accountants TASEER HADI KHALID & CO. Chartered Accountants

## BALANCE SHEET AS AT JUNE 30, 2000

LONG TERM AND DEFERRED LIABILITIES

|   | Note | 2000           | 1999      |
|---|------|----------------|-----------|
|   |      | (Rupees in the | ousand)   |
| SHARE CAPITAL AND RESERVES                |      |                |           |
| Authorised capital                        |      |                |           |
| 500,000,000 ordinary shares of Rs 10 each |      | 5,000,000      | 5,000,000 |
|   |      |                |           |
| ssued, subscribed and paid up capital     | 3    | 4,340,753      | 3,774,568 |
| Reserves                                  |      | 1,921,795      | 1,961,867 |
| Unappropriated profit                     |      | 1,851          | 1,264     |
|   |      | 6,264,399      | 5,737,699 |
| NON - PARTICIPATORY REDEEMABLE CAPIT      | 4    | 2,898,603      | 2,395,092 |
| DEFERRED CREDIT                           | 5    | 3,194,350      | 2,783,107 |
|   |      |                |           |

| 1.4 ID - DIG 1  |    |            |            |
|---|----|------------|------------|
| ted - Annual Reports - PakSearch.com                    |    |            |            |
| Long term loans-Unsecured                               | 6  | 6,755,368  | 9,895,717  |
| Security deposits                                       | 7  | 1,670,921  | 1,338,108  |
| Liabilities against assets subject to finance lease     | 8  | 124,592    | 404,797    |
| Deferred taxation                                       | 9  | 3,326,809  | 2,625,629  |
| Employee benefits                                       | 10 | 387,290    |            |
|   |    | 12,264,980 | 14,264,251 |
| CURRENT LIABILITIES                                     |    |            |            |
| Current portion of non-participatory redeemable         |    |            |            |
| capital - Secured                                       | 4  | 1,169,708  | 1,326,480  |
| Current portion of long term loans - Unsecured          | 6  | 2,814,154  | 818,670    |
| Current portion of liabilities against assets subject t | 8  | 284,200    | 401,014    |
| Short term finances - Secured                           | 11 | 245,000    | 320,000    |
| Creditors, accrued and other liabilities                | 12 | 10,598,222 | 11,939,108 |
|   |    |            | 14,805,272 |
| CONTINGENCIES AND COMMITMENTS                           | 13 | _          |            |
|   |    | 39.733.616 | 39,985,421 |
|   |    | =======    |            |
| FIXED CAPITAL EXPENDITURE                               |    |            |            |
| Operating fixed assets                                  | 14 | 24,835,541 | 23,028,203 |
| Assets subject to finance lease                         | 15 | 907,950    | 1,375,100  |
| Capital work - in - progress                            | 16 | 3,226,027  | 4,721,773  |
| Advances for land                                       |    | 100,777    | 141,587    |
|   |    | 29,070,295 | 29,266,663 |
| LONG TERM LOANS   | 17 | 195,512    | 212,917    |
| LONG TERM DEPOSITS AND PREPAYMENTS                      | 18 | 10.159     | 15.734     |
|   |    |            |            |
| LONG TERM INVESTMENTS                                   | 19 | 85,001     | 85,001     |
| CURRENT ASSETS  |    |            |            |
| Stores and spares                                       | 20 | 567,373    | 654,853    |
| Stock - in - trade                                      | 21 | 94,156     | 67,126     |
| Trade debts   | 22 | 5,877,823  | 5,207,580  |
| Loans, advances, deposits, prepayments                  |    |            |            |
| and other receivables                                   | 23 | 2,013,396  | 3,192,980  |
| Income tax recoverable                                  |    | 403,936    | 504,962    |
| Cash and bank balances                                  | 24 | 1,415,965  | 777,605    |
|   |    | 10,372,649 |            |
|   |    | 39,733,616 | 39,985,421 |
|   |    | ========   |            |
|   |    |            |            |

#### APPROPRIATIONS

| AFFROFRIATIONS                                |       |           |           |
|---|-------|-----------|-----------|
| Transfer from general reserves                |       | 125.00    | 140,000   |
| Transfer to reserve for issue of bonus shares |       | (651,113) | (566,185) |
|   |       | (526,113) | (426,185) |
| UNAPPROPRIATED PROFIT CARRIED FOR             | RWARD | 1,851     | 1,264     |
|   |       |           |           |
| EARNING PER SHARE (RUPEES)                    | 39    | 1.21      | 0.98      |
|   |       |           |           |

The annexed notes form an integral part of these accounts.

JAVED HUSSAIN Chief Executive LT. GEN. (RETD) GHULAM SAFDAR BUTT

# CASH FLOW STATEMENT FOR THE YEAR ENDED JUNE 30, 2000

|  | Note | 2000          | 1999        |
|--|------|---------------|-------------|
|  |      | (Rupees in th | ousand)     |
| CASH FLOW FROM OPERATING ACTIVITIES                |      |               |             |
| Cash generated from operations                     | 34   | 5,137,367     | 6,363,753   |
| Financial charges paid                             |      | (1,749,900)   | (2,912,363) |
| Taxes paid - net                                   |      | (36,070)      | (144,778)   |
| Dividend paid                                      |      |               | (9)         |
| Employee benefits paid                             |      | (127,922)     | (98,588)    |
| Security deposits                                  |      | 332,813       | 220,259     |
| Deferred credit                                    |      | 647,121       | 488,931     |
| Long term loans - staff                            |      | 19,726        | (45,356)    |
| Long term deposits and prepayments                 |      | 5,575         | 27,964      |
| Net cash inflow from operating activities          |      | 4,228,710     | 3,899,813   |
| CASH FLOW FROM INVESTING ACTIVITIES                |      |               |             |
| Fixed capital expenditure                          |      | (2,256,429)   | (2,316,364) |
| Sales proceeds of fixed assets                     |      | 8,819         | 7,529       |
| Return on bank deposits                            |      | 84,592        | 62,691      |
| Net cash outflow from investing activities         |      | (2,163,018)   | (2,246,144) |
| CASH FLOW FROM FINANCING ACTIVITIES                |      |               |             |
| Proceeds from long term loans                      |      | 207,480       | 953,688     |
| Repayment of long term loans                       |      | (1,352,345)   | (553,694)   |
| Proceeds from non participatory redeemable capital |      | 2,505,088     | 778,434     |
| Repayment of non participatory redeemable capital  |      | (2,158,349)   | (2,162,927) |
| Lease rentals paid                                 |      | (554,206)     | (591,099)   |
| Net cash outflow from financing activities         |      | (1,352,332)   | (1,575,598) |
| Net increase in cash and cash equivalents          |      | 713,360       |             |
| Cash and cash equivalents tit the beginning of the | ear  | 457,605       | 379,534     |
| Cash and cash equivalents at the end of the year   | 35   | , ,           | 457,605     |
|  |      |               |             |

The annexed notes form an integral part of these accounts.

JAVED HUSSAIN Chief Executive LT. GEN. (RETD) GHULAM SAFDAR BUTT

Director

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED JUNE 30, 2000

|  | Share<br>Capital | Reserve<br>for issue<br>of bonus<br>shares | Revenue I<br>General<br>reserve | Reserves<br>Dividend<br>equalization<br>reserve | Total<br>Reserves | Unappropriated<br>profit | Total     |
|--|------------------|--|---------------------------------|---|-------------------|--------------------------|-----------|
| Balance as at June 30, 1998  | 3,282,233        | 492,335                                    | 1,465,682                       | 70,000  | 2,028,017         | 1,915                    | 5,312,165 |
| Net profit for the year<br>Transfer from revenue reserves<br>Transfer to reserve for issue | <br>             | -  | (140,000)                       | <br>  | (140,000)         | 425,534<br>140,000       | 425,534   |
| of bonus shares  |                  | 566,185                                    |                                 |   | 566,185           | (566,185)                |           |
| Bonus shares issued  | 492,335          | (492,335)                                  | -                               |   | (492,335)         | -                        |           |
| Balance as at June 30, 1999  | 3,774,568        | 566,185                                    | 1,325,682                       | 70,000  | 1,961,867         | 1,264                    | 5,737,699 |
| Net profit for the year  |                  |  |                                 |   |                   | 526,700                  | 526,700   |
| Bonus shares issued  | 566,185          | (566,185)                                  |                                 |   | (566,185)         |                          |           |
| Transfer from revenue reserves   |                  |  | (125,000)                       |   | (125,000)         | 125,000                  |           |
| Transfer to reserve for issue  |                  |  |                                 |   |                   |                          |           |
| of bonus shares  |                  | 651,113                                    |                                 |   | 651,113           | (651,113)                |           |
| Balance as at June 30, 2000  | 4,340,753        | 651,113                                    | 1,200,682                       | 70,000  | 1,921,795         | 1,851                    | 6,264,399 |

JAVED HUSSAIN Chief Executive LT. GEN. (RETD) GHULAM SAFDAR BUTT Director

# NOTES TO THE ACCOUNTS FOR THE YEAR ENDED JUNE 30, 2000

#### 1. THE COMPANY AND ITS OPERATIONS

E. III. COMPACIAL TO OFFICE A SUPPLY AND A S

#### 1.1 Investment of Liquefied Petroleum Gas (LPG)

The Board of Directors of the Company in a meeting held on November 27, 1999 formally approved the plan for divestment of non-core LPG business through sale/auction. This proposal was subsequently approved by the members in general meeting held on December 30, 1999. The net assets attributable to LPG business as at year end amount to Rs 30.704 million (1999: Rs 37.805 million).

Subsequent to year end, as a result of auction of Company's LPC business conducted by the Privatization Commission on 23 February 2010, the highest bid of Rs 142 million was received and the transaction would be effectuated after approval of the Government of Pakistan and the Honourable Lahore High Court, Rawalpindi Describ.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 2.1 Compliance with International Accounting Standards (IAS)

These accounts comply with International Accounting Standards as applicable, in Pakistan, in all material respects and requirements of the Companies Ordinance, 1984.

#### 2.2 Employee benefits

The main features of the schemes operated by the Company for its employees are as follows:

(a) The Company operates an approved funded pension scheme for all employees and an approved funded gratuity scheme for employees with a qualifying service period of five years. Contribution to the funds are payable on the basis of actuarial valuation and are charged to income currently. The future contribution rates of these schemes include allowance for deficit and surplus.

Under the Company's service rules, executives retiring from service are to surrender 1/4th of the pension entitlement. The sum surrendered is paid as gratuity after deducting therefrom the amount of gratuity payable under the Company's gratuity scheme.

The Company provides free gas and reimbursement of medical expenditure to the employees after retirement on a payment basis. Consequential to adoption of IAS 19 (revised 1998); Employee Benefits, Company has changed its accounting policy and provisions are now made annually to cover the obligation on the basis of actuarial valuation and are charged to income currently. The most recent valuations were carried out as of June 30, 2000 using the projected unit credit method.

The actuarial valuations for the above plans determined a transitional liability for post employment benefits amounting to Rs 568 648 million attributable to medical benefit and free gas facility and Rs 44.941 million for persion and gratuity for non-executive staff. Under the transitional provisions of IAS 19, the transitional liability of Rs 613.589 million is being amortised over a period of five years. The asset of Rs 8.093 million attributable to pension and gratuity of executive staff has been recognised immediately under the IAS. The change in accounting policy does not have any effect on the profit before taxation for the current and prior periods as the Company operates under a guaranteed return mechanism in accordance with the provisions of IBRD Loan 3252-PAK referrent to IN Nove 2.13.

The principal actuarial assumptions used in the valuation of these schemes as of June 30, 2000 are:

|  | Gratuit    | y Fund         | Pension    | r Fund         |
|--|------------|----------------|------------|----------------|
|  | Executives | Non-executives | Executives | Non-executives |
| Contribution rates (% of basic sal     | 8.33%      | 6.50%          | 16.37%     | 15.80%         |
| Expected rate of growth per annum in   |            |                |            |                |
| future salaries                        | 1163       | 11%            | 11%        | 11%            |
| Discount rate                          | 14%        | 14%            | 14%        | 14%            |
| Expected rate of return per annum on   |            |                |            |                |
| fund for active members                | 14%        | 14%            | 14%        | 14%            |
| Expected rate of return per annum for  | retired    |                |            |                |
| members under the pension fund         |            |                | 8%         | 8%             |
| Actual Return on plan assets during th | e year     |                |            |                |
| (Rupees in thousand)                   | 5,379      | 57,688         | 59,883     | 60,959         |

|  | Med        | lical          | Free       | Gas            |
|--|------------|----------------|------------|----------------|
|  | Executives | Non-executives | Executives | Non-executives |
| Discount rate  | 14%        | 14%            | 14%        | 14%            |
| Expected rate of growth per annum in<br>average cost of facility             | 11%        | 11%            | 11%        | 11%            |
| Increase in average cost of medical<br>facility per employee due to increase | in         |                |            |                |
| age of recipient Rate of utilization of facility by future                   | 2%         | 2%             |            |                |
| entitled employees   |            |                | 90%        | 100%           |

The Company's policy with regard to actuarial gains/losses is to follow minimum recommended approach under IAS 19 (revised 1998)

b) Consequent to the adoption of LAS 19 (revised 1998); employee benefits, the Company has changed its accounting policy and now provides for the expected cost of accumulated absences and leave free assistance. The change in accounting policy has resulted in a transitional liability of Rs 145.278 million and Rs 20.673 million respectively. The transitional liability is being recognised over a period of three years as permitted by the Securities and Exchange Commission of Pakistan through Circular 17 dated November 21, 2000. The portion of the transitional liability unrecognised as at June 30, 2000 is Rs 110.634 million.

c) The Company operates an approved defined contribution provident fund for all permanent employees. During the year, Rs 43.940 million (1999; Rs 43.377 million) has been charged as an expense by the Company

#### 2.3 Taxation

The charge for current taxation is based on taxable income at the current rates of tax after taking into account tax credits available, if any.

The Company accounts for deferred tax using the liability method on all significant timing differences measured at the current rates of tax except 5% surcharge levied through the Finance Act, 2000. Deferred tax liability on account of surcharge amounts to Rs 163.337 million at June 30, 2000 including Rs 137.677 million for prior years on all timing differences. The management considers the surcharge to be an adhoc temporary tax levy and may be withdrawn by the time, the timing differences reverse. However, as a matter of prudence and in accordance with Circular 899 dated August 10, 1999 of the Institute of Chartered Accountants of Pakistan, the liability of Rs 137.677 million is being provided for on a pro-rata basis over a period of four years to June 30, 2003 so that the liability is fully provided for in case the surcharge levy is not withdrawn by that date. Consequently of the liability of Rs 137.677 million, Rs 34.419 million has been charged against the income for the current year.

#### 2.4 Fixed capital expenditure and depreciation

Operating fixed assets except freehold and leasehold land are stated at cost less accumulated depreciation. Freehold and leasehold land and capital work-in-progress are stated at cost. Cost in relation to certain assets signifies historical cost and exchange differences referred to in Note 2.9 and borrowing cost referred to in Note 2.10.

Depreciation is charged to income on the straight line method so as to write off the cost of an asset over its estimated useful life at the rates given in Note 14. Transmission and distribution system, meter and compressor stations and equipments are depreciated at annual rates in accordance with the terms of loan agreement (3252-PAK) with the World Bank. This agreement requires that depreciation be charged at rates not less than 6% per annum of the average cost of such assets in operation.

Half year's depreciation is charged on additions during the year. No depreciation is charged on assets deleted during the year, except for assets transferred to executives under service rules where depreciation is charged until the date of executive's retirement.

Pipelines uplifted during the year are deleted from operating fixed assets. 60% - 65% of the written down value of the uplifted pipelines representing cost of linepipes and fittings is transferred to capital work-in-progress after considering its reuse capability. The balance of the written down value representing construction overheads is charged to income.

Major renewals and improvements are capitalised. Minor replacements, repairs and maintenance are charged to income.

#### 2.5 Assets subject to finance lease

These are stated at lower of the present value of minimum lease payments under the lease agreements and the fair value of the assets acquired on lease. The aggregate amount of obligations relating to assets subject to finance lease is accounted for at the net present value of liabilities. Value of the leased assets is depreciated over the useful lives of assets using the straight line method at the rates given in Note 15. Depreciation of leased assets is charged to income. The related obligations of the lease are accounted for a liabilities.

Amounts received from consumers and the Government as contributions and grants towards the cost of supplying and laying transmission lines, service lines and mains are deferred for amortisation over the estimated useful lives of related assets.

#### 2.7 Stores and spares

These are valued at monthly moving average cost, while items considered obsolete are carried at nil value. Items in transit are valued at cost comprising invoice value plus other charges paid thereon

#### 2.8 Stock-in-trad

Stock of gas in pipelines and LPG in containers are valued at the lower of cost determined on an average basis and net realisable value. Net realisable value signifies the estimated selling price in the ordinary course of business less costs necessary to be incurred in order to make the sale.

#### 2.9 Foreign currencies

Foreign currency transactions are recorded using the rate of conversion applicable on the date of transaction except where foreign exchange contracts have been entered into, the rates contracted for are used. All assets and liabilities in foreign currencies are translated at exchange rates prevailing at the year end except for foreign currency borrowings covered by the State Bank of Pakistan's exchange risk coverage scheme, which are translated at the rates provided under the scheme.

Exchange differences on foreign currency loans used for acquisition of fixed assets are capitalised as part of the cost of such assets. All other exchange differences are included in income.

#### 2.10 Borrowing cost

Mark-up, interest, profit and other charges on non - participatory redeemable capital and long term loans are capitalised for the period, upto the date of commissioning of the respective assets acquired out of the proceeds of such borrowings. All other mark-up, interest, profit and other charges are charged to income during the year.

#### 2.11 Long Term investments

These are stated at cost less any permanent diminution in the value of investments.

#### 2.12 Revenue recogniti

Revenue from gas sales is recognised on the basis of gas supplied to consumers at the rates fixed by the Government of Pakistan.

# 2.13 Gas Development Surcharge

Under the provisions of World Bank loan 2523-PAK, the Company is operating on an annual return of not less than 17.50% on the value of its average fixed assets (net of deferred credit), before corporate income taxes, interest and other charges on debt and after excluding interest, dividends and other non-operating income. Any deficit or surplus on account of this is recoverable or payable from or to the Government of Pakistan as differential margin or gas development surcharge.

|   | 2000           | 1999      |
|---|----------------|-----------|
|   | (Rupees in the | ousand)   |
| 3. ISSUED, SUBSCRIBED AND PAID UP SHARE CAPITAL               |                |           |
| 121,146,000 (1999: 121,146,000) ordinary shares of Rs 10 each |                |           |
| issued as fully paid for cash                                 | 1,211,460      | 1,211,460 |
| 3,329,000 (1999: 3,329,000) ordinary shams of Rs 10 each      |                |           |
| issued as fully paid for consideration other than cash        | 33,290         | 33,29     |
| 309,600,367 (1999: 252,981,800) ordinary shares of Rs 10      |                |           |
| each issued as fully paid bonus shares                        | 3,096,003      | 2,529,811 |
|   | 4,340,753      | 3,774,56  |
|   |                |           |

#### 4. NON - PARTICIPATORY REDEEMABLE CAPITAL-SECURED

Long term running finances utilised under mark-up arrangements

|                  |           |           |          |           |              |          |             |           |            |         |           |            |          |            |           |           |           |            |          |            | (Rupees in t | housand)   |
|------------------|-----------|-----------|----------|-----------|--------------|----------|-------------|-----------|------------|---------|-----------|------------|----------|------------|-----------|-----------|-----------|------------|----------|------------|--------------|------------|
|                  | 1         | 2         | 3        | 4         | 5            | 6        | 7           | 8         | 9          | 10      | 11        | 12         | 13       | 14         | 15        | 16        | 17        | 18         | 19       | 20         | TOTA         | $^{4}L$    |
|                  | Ninth     | Tenth     | National | Emirates  | Citi Corp.   | National | National    | ABN       | Al-Faysal  | United  | National  | Al-Faysal  | Allied   | Al-Faysal  | ANZ       | ANZ       | ABN       | Crescent   | Deutsche | Crescent   |              |            |
| Finance          | Syndicate | Syndicate | Bank of  | Bank      | Invest. Bank | Bank of  | Development | AMRO      | Investment | Bank    | Bank of   | Investment | Bank of  | Investment | Grindlays | Grindlays | AMRO      | Investment | Bank     | Investment | 2000         | 1999       |
|                  |           |           | Pakistan | Int. PJSC | Syndicate    | Pakistan | Finance     | Bank      | Bank       | Limited | Pakistan  | Bank       | Pakistan | Bank       | Bank      | Bank      | Bank      | Bank       | AG       | Bank       |              |            |
|                  |           |           |          |           |              |          | Corporation | Syndicate | Limited    |         |           | Limited    | Limited  | Limited    |           |           | Syndicate | Limited    |          | Limited    |              |            |
|                  |           |           |          |           |              |          |             |           |            |         |           |            |          |            |           |           |           |            |          |            |              |            |
| Marked- up price | 109,547   | 2,532,293 | 394,832  | 82,521    | 1,001,875    | 566,947  | 1,255,060   | 1,944,831 | 370,461    | 313,639 | 1,578,480 | 696,260    | 670,373  | 348,749    | 571,311   | 53,073    | 979,041   | 87,544     | 158,30   | 87,047     | 13,802,191   | 12,523,550 |

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|---|-----------------|----------------------|-------------------|----------|--------------------|-------------------|--------------------|-----------|--|---|--------------------|------------------|--------------|------------------|-------------------|-----------------------------------|---|----------|------------------|------------------|------------------------|------------------------|
| Mark-up<br>Prompt payment rebate 7,500                                      | 52,047<br>7,500 | 1,170,974<br>261,318 | 215,247<br>29,585 | 32,521   | 323,772<br>178,103 | 320,995<br>45,952 | 545,246<br>209,814 | 525,831   | 100,461  | 66,639  | 936,288<br>142,192 | 183,172          | 170,373      | 91,749           | 96,119<br>109,192 | 7,170<br>11,903                   | 144,041   | 30,044   | 37,400<br>10,908 | 29,873           | 5,079,962<br>1,006,467 | 4,738,584<br>1,033,152 |
|   | 59,547          | 1,432,292            | 244,832           | 32,521   | 501,875            | 366,947           | 755,060            | 525,831   | 100,461  | 66,639  | 1,078,480          | 183,172          | 170,373      | 91,749           | 205,311           | 19,073                            | 144,041   | 30,044   | 48,308           | 29,873           | 6,086,429              | 5,771,736              |
|   | 50,000          | 1,100,000            | 150,000           | 50,000   | 500,000            | 200,000           | 500,000            | 1,419,000 | 270,000  | 247,000   | 500,000            | 513,088          | 500,000      | 257,000          | 366,000           | 34,000                            | 835,000   | 57,500   | 110,000          | 57,174           | 7,715,762              | 6,751,814              |
| Mark-up accrued during grace period   | 12,775          | 286,973              | 49,343            |          |                    | 71,638            | 50,000             |           |  |   | 164,450            | -                |              |                  | _                 |                                   | -   |          |                  |                  | 635,179                | 584,607                |
|   | 62,775          | 1,386,973            | 199,343           | 50,000   | 500,000            | 271,638           | 550,000            | 1,419,000 | 270,000  | 247,000   | 664,450            | 513,088          | 500,000      | 257,000          | 366,000           | 34,000                            | 835,000   | 57,500   | 110,000          | 57,174           | 8,350,941              | 7,336,421              |
| Less: Aggregate repay-<br>meats to June 30,2000<br>Current portion included | 62,775          | 1,128,452            | 69,210            | 50,000   | 500,000            | 37,793            | 91,244             | 1,419,000 | 108,000  | 102,916   | -                  |                  | 500,000      |                  | -                 | -                                 |   | 57,500   | 110,000          | 45,740           | 4,282,630              | 3,614,849              |
| in current liabilities  | -               | 258,521              | 25,279            |          |                    | 24,343            | 60,448             |           | 108,000  | 82,333  | 49,571             | 102,618          |              | 51,400           | 122,000           | 11,333                            | 262,428   |          |                  | 11,434           | 1,169,708              | 1,326,480              |
|   | 62,775          | 1,386,973            | 94,489            | 50,000   | 500,000            | 62,136            | 151,692            | 1,419,000 | 216,000  | 185,249   | 49,571             | 102,618          | 500,000      | 51,400           | 122,000           | 11,333                            | 262,428   | 57,500   | 110,000          | 57,174           | 5,452,338              | 4,941,329              |
| TOTAL   |                 |                      | 104,854           |          |                    | 209,502           | 398,308            |           |  | 61,751  | 614,879            | 410,470          |              | 205,600          | 244,000           | 22,667                            | 572,572   |          |                  |                  | 2,898,603              | 2,395,092              |
| Rate of profit / mark up  | 12.775%         | 13.00%               | 16.425%           | 18.25%   | 17.25%             | 17.885%           | 20.00%             |           | SBP Discount<br>rate+2.50%<br>subject to<br>minimum of<br>19.25% | 3% above<br>STFB subject<br>to minimum<br>of 17.50% | 13.87%             | 17.00%           | 15.00%       | 17.00%           | 13.90%            | 12.00% Cut<br>of s<br>trea<br>plu | e-off yield<br>six months<br>asury bills<br>s 2.75% with<br>ainimum | 19.00%   | 18.50%           | 19.00%           |                        |                        |
| No. of installments outstanding   |                 |                      |                   |          |                    |                   |                    |           |  |   |                    |                  |              |                  |                   | or .                              | 1270  |          |                  |                  |                        |                        |
| - Monthly<br>- Half yearly<br>- Yearly<br>- Varied intervals                | <br><br>        | 2<br>                | 8<br>             | <br><br> | <br><br>           | 12<br>            | <br>10<br><br>     | 3         | <br><br>   | 21<br><br><br>                                      | <br>14<br><br>     | <br><br>3<br>    | <br><br><br> | 3                | 6                 | 6                                 | <br><br><br>21  | <br><br> | <br><br>         | <br>2<br>        |                        |                        |
| Repayment commencement date   |                 | Dec. 30,<br>1993     | Dec. 01,<br>1996  |          |                    | Aug 28,<br>1998   | Aug. 19,<br>1998   |           | Dec. 08,<br>1999   | Apr. 26,<br>1999                                    | Jul. 01,<br>2000   | Jul. 01,<br>2000 | -            | Aug. 09,<br>2000 | Nov. 04,<br>2000  | Nov. 04,<br>2000                  | Sep. 02,<br>2000  |          |                  | Aug. 27,<br>1996 |                        |                        |

## Terms of redeemable capital

These represent long term running finances obtained under mark-up arrangements from financial institutions and banking companies. Prompt payment rebate is allowed to the extent shown above against payments made on due dates.

#### Security

(a) Repayment of the marked-up price from finance No. 1 to 17 is secured by first charge on the Company's fixed assets ranking pari passu with the charges created in respect of the lenders of short term finances referred to in (Note 11) and a floating charge over the Company's assets.

(b) Repayment of the marked-up price of finance No. 18 to 20 is secured by second charge on the Company's fixed assets.

|   |            | 2000          | 1999       |
|---|------------|---------------|------------|
|   |            | (Rupees in th | nousand)   |
| 5. DEFERRED CREDIT                                    |            |               |            |
| Consumers contributions                               |            | 4,609,468     | 3,962,348  |
| Government grant                                      |            | 183,206       | 183,206    |
|   |            | 4,792,674     | 4,145,554  |
| Less: Accumulated amortisation                        |            | 1,598,324     | 1,362,447  |
|   |            |               | 2,783,107  |
|   |            |               |            |
| 6. LONG TERM LOANS - UNSECURED                        |            |               |            |
| Foreign currency                                      |            | 4,881,050     |            |
| Rupee   | - Note 6.2 | 4,688,472     | 5,424,026  |
|   |            | 9,569,522     | 10,714,387 |
| Less: Current portion shown under current liabilities |            |               |            |
| Foreign currency                                      |            | 355,499       | 409,817    |
| Rupee   |            | 2,182,836     | 176,518    |
| Overdue cash development loans                        |            | 275,819       | 232,335    |
|   |            | 2,814,154     |            |
|   |            | 6,755,368     | 9,895,717  |
|   |            |               |            |

6.1 Foreign currency loans - unsecured These are composed of:

| Loan | Lender                         | Currency | 2000<br>Currency Bal | 1999<br>ance    | 2000<br>Equivalent R | 1999<br>upees | Rate of<br>interest per<br>annum (%)                     | Exchange<br>risk fee per<br>annum (%) | Half yearly<br>installments<br>outstanding | Repayment<br>commencement<br>date |
|------|--------------------------------|----------|----------------------|-----------------|----------------------|---------------|--|---------------------------------------|--|-----------------------------------|
|      |                                |          |                      | (Figures in the | ousand)              |               |  |                                       |  |                                   |
| 1    | World Bank Loa<br>2324 - PAK   | US\$     | =                    | 3,063           |                      | 55,591        | 0.5% above<br>the base cost<br>of qualified<br>borrowing | 3                                     |  | Nov. 01, 1986                     |
| 2    | World Bank Loa<br>3252 - PAK   | US\$     | 98,982               | 104,917         | 2,873,509            | 3,045,793     | -do-   | *8.79                                 | 21   | Mar. 01, 1996                     |
| 3    | World Bank Loa<br>3252-1 - PAK | US\$     | 46,500               | 49,286          | 1,941,407            | 2,057,721     | -do-   | *8.79                                 | 21   | Mar. 01, 1996                     |
| 4    | ANZ U.S.A.                     |          |                      |                 |                      |               |  |                                       |  |                                   |

| Category - B | US\$ | 1,265 | 2,529 | 66,134    | 131,256   | 0.375% above<br>LIBOR | <br>3 Jun. 15, 1995 |
|--------------|------|-------|-------|-----------|-----------|-----------------------|---------------------|
|              |      |       |       |           |           |                       |                     |
|              |      |       |       | 4,881,050 | 5,290,361 |                       |                     |

The repayment of the World Bank loans is guaranteed by the Government of Pakistan (GOP) for a fee payable half yearly at an annual rate of 0.5% of the outstanding balance in respect of loans No. 1 to 3.

\* Exchange risk fee on these loans is the difference between 14% per annum payable to GOP and the rate of interest intimated by the World Bank.

| 2000       | 1999      |
|------------|-----------|
| (Runees in | thousand) |

#### 6.2 Rupee loans - unsecured Government of Pakistan (GOP)

| Relent loans           | - Note 6.2.1 | 1,354,791 | 1,487,825 |
|------------------------|--------------|-----------|-----------|
| Cash development loans | - Note 6.2.2 | 1,333,681 | 1,136,201 |
| Medium term loan       | - Note 6.2.3 | 2,000,000 | 2,800,000 |
|                        |              |           |           |
|                        |              |           |           |

# 6.2.1 Relent loans

|               | Rate of interest<br>inclusive of<br>exchange risk<br>fee (%) | Number of<br>outstanding<br>half yearly<br>installments | Repayment<br>commencement<br>date |           |           |
|---------------|--|---|-----------------------------------|-----------|-----------|
| Relent loan 1 | 14   | 11  | Jun. 01, 1991                     | 195,524   | 231,074   |
| Relent loan 2 | 14   | 19  | Mar. 01, 1995                     | 101,498   | 108,554   |
| Relent loan 3 | 14   | 25  | Feb. 01, 1998                     | 905,393   | 977,825   |
| Relent loan 4 | 14   | 19  | Mar. 01, 1995                     | 82,664    | 91,365    |
| Relent loan 5 | 14   | 15  | Jun. 30, 1998                     | 69,712    | 79,007    |
|               |  |   |                                   | 1,354,791 | 1,487,825 |

#### 6.2.2 Cash Development Loans (CDL)

These have been obtained from the Government of Pakistan (GOP), for supply of gas to new towns. Mark-up is charged at the rate of 10 per cent per annum on loan amounting to Rs 1,244.734 million (1999; Rs 1,046.894 million) on the outstanding balance or part thereof and is repayable over a period of 12 years with a grace period of 2 years. The loan amounting to Rs 89.307 million (1999; Rs 89.307 million) carries mark-up at rates ranging between 15.24 to 15.54 per cent per annum on the outstanding balance or part thereof outstanding and is subject to revision by GOP on year to year basis. Repayment commenced from June 1995 and is repayable in 25 years with a grace period of 5 years. Subsequent to the year end Rs 275.819 million has been repaid and included in current portion shown under current labilities.

#### 6.2.3 Medium term lo

This amount represents Gas Development Surcharge payable to the Government of Pakistan (GOP) which was converted into a medium term loan with effect from June 30, 1994. The loan carries interest at 17.50% per annum and is repayable after a grace period of 3 years. Subsequent to the year end Rs 2,000 million has been repaid, which has been included in current portion shown under current liabilities.

#### 7. SECURITY DEPOSITS

| Contractors - Housenies  | - Note 7.2 | 13,001    | 14,236    |
|--------------------------|------------|-----------|-----------|
|                          |            | 1,670,921 | 1,338,108 |
|                          |            |           | 4 220 400 |
| Contractors - Houselines | - Note 7.2 | 13,681    | 14,238    |
| LPG dealers              | - Note 7.2 | 70,263    | 70,127    |
| Consumers                | - Note 7.1 | 1,586,977 | 1,253,743 |
|                          |            |           |           |

- 7.1 Consumer deposits represent security against amount due from them on account of gas sales. These are repayable on disconnection of gas supply or on submission of bank guarantees in lieu of security deposits. Interest is payable at the rate of 5% per annum on deposits amounting to Rs 816.126 million (1099: Rs 107.305 million) from certain consumers.
- 7.2 No interest is payable on the deposits from LPG dealers and houseline contractors. These are refundable on cancellation of contract or dealership agreement.

#### 8. LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE

The amount of future payments and the period in which these payments become due are:

| 2000  |         | 515,706   |
|---|---------|-----------|
| 2001  | 337,536 | 337,536   |
| 2002  | 89,352  | 89,352    |
| 2003  | 62,452  | 62,452    |
|   |         |           |
|   | 489,340 | 1,005,046 |
| Less: Finance charge allocated to future periods      | 80,548  | 199,235   |
|   |         |           |
|   | 408,792 | 805,811   |
| Less: Current portion shown under current liabilities | 284,200 | 401,014   |
|   |         |           |
|   | 124,592 | 404,797   |
|   |         |           |
|   |         |           |

The value of minimum lease payments have been discounted at implicit interest rates ranging from 19.02% to 21% to arrive at their present value. The balance rentals due under the lease agreements aggregate to Rs 489.340 million (1999; Rs 1,005.046 million) and are payable in equal monthly/quarterly installments plus lump sum payments of Rs 107.500 million (1999; Rs 146 million) for residual values between July 2000 and April 2003. Taxes, repairs and insurance costs are to be borne by the lessee. The lease agreements are renewable on such terms as may be agreed upon. The liability is partly secured by a deposit of Rs 5.5 million (1999; Rs 10.5 million) included in long term security deposits under Note 18.

## 9. DEFERRED TAXATION

The liability for deferred taxation comprises timing differences relating to:

Accelerated tax depreciation allowance 4,523,290 4,138,703

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| ar-vina reputs-rackacitom                               |             |           |           |
|---|-------------|-----------|-----------|
| Lease rentals   |             | 165,913   | 187,865   |
|   |             | 4,689,203 | 4,326,568 |
| Less: Provision for doubtful debts                      |             | 416,501   | 349,275   |
| Others  |             | 945,893   | 1,351,664 |
|   |             | 1,362,394 | 1,700,939 |
|   |             | 3,326,809 | 2,625,629 |
|   |             |           |           |
| 10. EMPLOYEE BENEFITS Accumulating Compensated absences |             | 74.511    |           |
| Post employment benefits                                | - Note 10.1 | 312,779   |           |
|   |             | 387,290   |           |
|   |             | 387,290   |           |

#### 10.1 Post employment benefits

| These are composed of:                                  | Post<br>employment<br>medical | Post<br>employment<br>free gas facility | 2000<br>Total |
|---|-------------------------------|---|---------------|
|   |                               | (Rupees in thousand                     | )             |
| Present Value of defined benefit obligation             | 782,623                       | 236,361                                 | 1,018,984     |
| Past Service cost to be recognised in later periods     | (224,464)                     | (91,284)                                | (315,748)     |
| Actuarial losses / (gains) to be recognised in later p  | 113,210                       | (48,749)                                | 64,461        |
| Transitional liability to be recognised in later period | (405,557)                     |   |               |
|   | 265,812                       | 46,967                                  | 312,779       |
|   |                               |   |               |
| Liability at beginning of the year                      | -                             |   |               |
| Charge for the year                                     | 283,731                       | 55,077                                  | 338,808       |
| Benefits paid during the year                           | (17,919)                      |   | (26,029)      |
| Liability at the end of year                            | 265,812                       | 46,967                                  | 312,779       |
|   |                               |   |               |

#### 11. SHORT TERM FINANCES - SECURED

Finances available from banks and financial institutions amounts to Rs 245 million (1999: Rs 320 million). Markup on these finances is charged at rates ranging from Re 0.32 to Re 0.52 per Rs 1,000 per diem or part thereof on the balance outstanding.

The aggregate short term finances from banks and financial institutions are secured by a first charge over the fixed and current assets of the Company ranking pari passu with charges referred to in Note 4.

| 12. CREDITORS, ACCRUED AND OTHER                | LIABILITIES |            |            |
|---|-------------|------------|------------|
| Trade creditors                                 | - Note 12.1 | 3,512,874  | 6,366,183  |
| Accrued liabilities                             | - Note 12.2 | 3,321,007  | 2,927,257  |
| Interest free deposits repayable on demand      |             | 5,375      | 6,314      |
| Earnest money received from contractors         |             | 14,814     | 21,415     |
| Mobilisation and other advances                 |             | 10,875     | 7,715      |
| Interest, markup, profit and commitment charges | accrued on: |            |            |
| Long term loans                                 |             | 3,211,150  | 2,405,025  |
| Redeemable capital                              |             | 180,806    | 146,730    |
| Short term finances                             |             | 81         | 6,716      |
| Sales tax payable                               |             | 263,087    |            |
| Workers' profit participation fund              | - Note 12.3 | 76,738     | 50,338     |
| Unclaimed dividend                              |             | 1,415      | 1,415      |
|   |             |            |            |
|   |             | 10,598,222 | 11,939,108 |
|   |             |            |            |

- 12.1 Included in trade creditors is an amount of Rs 1.733 million (1999: Rs 3.906 million) due to suppliers attributable to LPG business
- $12.2\ Included\ in\ accrued\ liabilities\ is\ an\ amount\ for\ non-executive\ staff\ pension\ and\ gratuity\ fund\ as\ follows:$

|  |      | 2000<br>(Rupees in<br>thousand) |
|--|------|---------------------------------|
| Present value of defined benefit obligation        |      | 1,061,629                       |
| Fair value of plan assets                          |      | (710,590)                       |
| Past service cost to be recognised in later period |      | (206,132)                       |
| Unrecognized actuarial losses                      |      | (51,608)                        |
| Unamortised transitional liability                 |      | (35,953)                        |
|  |      | 57,346                          |
|  |      |                                 |
| Liability at beginning of the year                 |      | (276)                           |
| Charge for the year                                |      | 126,318                         |
| Payments during the year                           |      | (68,696)                        |
| Liability at the end of year                       |      | 57,346                          |
|  | 2000 | 1999                            |

(Rupees in thousand)

|  | 122,194 | 85,824 |
|--|---------|--------|
|  |         |        |
| Less: Payments to workers                        | 802     | 486    |
| Payments to workers welfare fund                 | 44,174  | 35,000 |
| Amount written back no longer considered payable | 480     | -      |
|  | 45,456  | 35,486 |
|  | 76,738  | 50,338 |
|  |         |        |

#### 13. CONTINGENCIES AND COMMITMENTS

13.1 Claims against the Company not acknowledged as debts Rs 342.123 million (1999: Rs 403.353 million).

(i) Included in claims against the Company not acknowledged as debts are claims by the contractors and consumers aggregating Rs 41.903 million. Pending the outcome of these claims, which are in arbitration before the various courts no provision has been made in these accounts as in the management's view the Company has strong grounds in the cases lodged.

(ii) Included in claims against the Company not acknowledged as debts is the claim of employees union for bomus amounting to Rs 255 million approximately which has been decided by National Industrial Relations Commission (NIRC) against the Company. The Lahore High Court while admitting Company's writ petition for regular hearing has suspended orders of the NIRC, subject to Company's furnishing an undertaking in respect of the boms amount. No provision has been made in these accounts for the amount of the bonus since the Company's legal advisor is of the view that orders of the NIRC are without jurisdiction and are void and in their view there is a reasonably fair chance that the case will be decided in favour of the Company.

(iii) During the year the Custom, Excise and Sales Tax Appellate Tribunal raised a demand of Rs. 35 million in respect of excise duty not paid by the Company on interest and late payment surcharge billed to gas consumers during the period October 1996 till February 1998. The Lahore High Court and the Supreme Court of Pakistan have upheld the orders of the Appellate Tribunal. The Company has filed a petition before the Supreme Court of Pakistan for review of its earlier decision and its hopeful of a florounable decision on the review petition before the Appex Court, Furthermore, in case the decision of the review petition is not in foavour of the Company, the Company's legal advisor is of the view that the Company will not suffer any financial loss since the Company can recover the excise duty has from its customers. Consequently, no provision for the excise duty has been made in these accounts.

#### 13.2 Taxatic

The Income Tax Appellate Tribunal (ITAT) upheld the Company's contention in the appeals filed by and against the Company for the assessment years 1980-81 through 1987-88. The Commissioner of Income Tax (Appeals) (CIT (Appeals)), in line with the ITAT's orders upheld the Company's contention in the appeals filed on identical grounds for the assessment years 1988-89 through 1991-92. The department has filed appeals on certain issues against the orders of ITAT before the

Court and orders of the CIT (Appeals) before ITAT respectively. Pending the outcome of appeals filed by the tax department with the High Court, no provision has been made in these accounts for additional demands in respect of assessment years 1980-81 to 2000-2001 which on a similar basis as used in the past by the tax authorities would amount to Rs 404-465 million.

(ii) In framing the assessment for the years 1989-00 through 1998-99 the tax authorities, in addition to the above mentioned demands, rules of changes in textument by the tax authorities on the allowability of certain expenses previously accepted by them. The Company has dispated the contention of the tax authorities for these further additional demands and has filed appeals with the ITAT against the orders of the tax authorities. During the year ended, June 30, 1997, the ITAT upheld the Company's contentions in the appeals filed for the years 1989-90 to 1991-92, however, the department has filed appeals against the orders of ITAT before the High Court. Pending the outcome of these appeals no provision has been made in the accounts for these additional demands for the years 1989-90 to 2000-2001, which on the basis adopted by the authorities would amount to 81.1088.488 million, since the Company has strong grounds against the assessment framed by the tax authorities. In the event of an adverse decision in the cases referred to in (i) and (ii) above, the balance demands, will represent the tax relief on the expenses disallowed resulting in timing differences and creation of a corresponding debt in oth deferred tax account to be released to profit and loss account as these expenses are realised for tax purposes in future years. The adhoc payments made against these demands have been included in current assets in Note 23.

#### 13.3 Commitments in respect of

(i) Contracts for capital expenditure Rs 487.332 million (1999: Rs 229.082 million).

(ii) Letters of credit other than for capital expenditure Rs 28.132 million (1999: Rs 35.293 million).

## 14. OPERATING FIXED ASSETS-TANGIBLE

| 14. OPERATING FIXED ASSE      | 15-TANGIBLE                   |   |                                |  |   |  |   |                                      |           |
|-------------------------------|-------------------------------|---|--------------------------------|--|---|--|---|--------------------------------------|-----------|
| Description                   | Cost<br>as at<br>July 1, 1999 | Additions/<br>Adjustments/<br>(deletions) | Cost<br>as at<br>June 30, 2000 | Accumulated<br>depreciation<br>as at<br>July 1, 1999 | Depreciation<br>charge/(deletion)<br>for the year | Transfers from<br>assets subject<br>to finance lease | Accumulated<br>depreciation<br>as at<br>June 30, 2000 | Book value<br>as at<br>June 30, 2000 | Rate<br>% |
|                               |                               |   |                                | (Rupees in   | n thousand)                                       |  |   |                                      |           |
| Freehold land                 | 222,713                       | 49,517                                    | 272,230                        |  |   |  |   | 272,230                              |           |
| Leasehold land                | 392                           |   | 392                            | -  |   |  |   | 392                                  |           |
| Buildings and civil           | 612,525                       | 59,056                                    | 671,581                        | 275,659  | 33,995  |  | 309,654   | 361,927                              | 6         |
| construction on freehold land |                               |   |                                |  |   |  |   |                                      |           |
| Buildings on leasehold land   | 8,461                         |   | 8,461                          | 8,461  |   | -  | 8,461   |                                      | 6         |
| Transmission system           | 17,827,656                    | 524,679                                   | 18,352,335                     | 6,001,136  | 1,034,390   |  | 7,035,526   | 11,316,809                           | 6-10      |
| Distribution system           | 7,230,658                     | 1,859,828                                 | 9,090,486                      | 2,565,581  | 472,487   | 88,950   | 3,127,018   | 5,963,468                            | 6         |
| Consumer meter and town       | 3,760,287                     | 790,262                                   | 4,549,522                      | 1,161,429  | 237,763   |  | 1,398,165   | 3,151,357                            | 6         |
| border stations               |                               | (1,027)                                   |                                |  | (1,027)   |  |   |                                      |           |
| Telecommunication system      | 920,963                       | 961,956                                   | 1,878,530                      | 386,541  | 195,652   |  | 577,947   | 1,300,583                            | 15        |
| and facilities                |                               | (4,389)                                   |                                |  | (4,246)   |  |   |                                      |           |
| Compressor station            | 3,047,407                     | (9,468)                                   | 3,037,939                      | 1,144,312  | 2 158,318   |  | 1,302,630   | 1,735,309                            | 6-9       |
| and equipments                |                               |   |                                |  |   |  |   |                                      |           |
| Purification plant            | 656,181                       |   | 656,181                        | 497,575  |   |  | 528,237   | 127,944                              | 7.50      |
| Plant and machinery           | 2,087,588                     | 35,673                                    | 2,113,195                      | 1,494,325  |   |  | 16,611,130  | 452,165                              | 6-20      |
|                               |                               | (10,066)                                  |                                |  | (9,958)   |  |   |                                      |           |
| Furniture and equipments      | 301,864                       | 19,588                                    | 303,248                        | 157,925  |   |  | 174,696   | 128,552                              | 15-20     |
|                               |                               | (18,204)                                  |                                |  | (17,538)  |  |   |                                      |           |
| Loose tools                   | 22,035                        | 5,971                                     | 28,006                         | 20,633   | 1,858   | -  | 22,491  | 5,515                                | 33.33     |

| Transport vehicles | 434,903    | 4,624<br>(10,283)     | 429,244    | 391,853    | 27,650<br>(9,549)     | -      | 409,954    | 19,290     | 25 |
|--------------------|------------|-----------------------|------------|------------|-----------------------|--------|------------|------------|----|
| 2000               | 37,133,633 | 4,311,154<br>(53,437) | 41,391,350 | 14,105,430 | 2,403,747<br>(42,318) | 88,950 | 16,555,809 | 24,835,541 |    |
| 1999               | 33,979,275 | 3,176,896<br>(22,538) | 37,133,633 | 11,882,759 | 2,183,316<br>(21,936) | 61,291 | 14,105,430 | 23,028,203 |    |
|                    |            |                       |            |            |                       |        |            |            |    |

Included in additions to compressor station and equipments is an exchange loss of Rs 0.674 million (1999: Rs 15.322 million).

Included in furniture and equipments above are assets of Rs 84.403 million (1999: Rs 97.322 million) and Rs 3.471 million (1999: Rs 1.413 million) held by Sui Joint Services Capexpool and Civic Centres Company (Pvt) Ldd respectively on behalf of the Company. Included in above assets is an amount of Rs 11.185 million (1999: Rs 16.686 million) representing assets attributable to LPG business.

| 2000    | 1999 |           |  |  |
|---------|------|-----------|--|--|
| (Runees | in   | thousand) |  |  |

## 14.1 The depreciation charge for the year has been allocated as follows:

| Operating - Gas        |           | 2,403,747 | 2,183,316 |
|------------------------|-----------|-----------|-----------|
| Less: Allocated to LPG | - Note 29 | 5,327     | 5,628     |
|                        |           |           |           |
|                        |           | 2,398,420 | 2,177,688 |
| Leased assets          | - Note 15 | 71,100    | 100,200   |
|                        |           | 2,469,520 | 2.277.888 |
|                        |           | 2,409,520 | 2,277,888 |

# 14.2 Detail of certain assets disposed off during the year is as follows:

| Description              | Cost    | Accumulated depreciation | Book<br>value | Sale<br>proceeds | Mode of<br>disposal            | Sold to        |
|--------------------------|---------|--------------------------|---------------|------------------|--------------------------------|----------------|
|                          |         |                          | (Rupees)      |                  |                                |                |
| Furniture and Equipments |         |                          |               |                  |                                |                |
| Refrigerator-National    | 31,700  | 31,466                   | 234           | 2,378            | Service rules M. Akram Saee    | d Executive    |
| Refrigerator-National    | 34,500  | 15,851                   | 18,649        | 18,649           | Service rules Qamar Aziz       | Executive      |
| Refrigerator-National    | 38,437  | 20,524                   | 17,913        | 17,913           | Service rules Liaqat Hussain   | MalikExecutive |
| Refrigerator-National    | 33,500  | 16,566                   | 16,934        | 16,934           | Service rules M. Iqbal Mian    | Executive      |
| Air conditioner PEL      | 20,000  | 18,340                   | 1,660         | 1,660            | Service rules Liaqat Hussain   | MalikExecutive |
| Air conditioner PEL      | 18,850  | 18,850                   |               | 1,414            | Service rules I.A.K. Mazari    | Executive      |
| Air conditioner PEL      | 18,850  | 18,850                   |               | 1,414            | Service rules Wajahat A Rabb   | ani Executive  |
| Air conditioner PEL      | 19,100  | 19,100                   |               | 19,100           | Service rules Hafeez ur Rehn   | nan Executive  |
| Air conditioner PEL      | 18,850  | 18,850                   |               | 1,414            | Service rules Mohammad Arr     | in Executive   |
| Air conditioner-General  | 23,700  | 23,700                   |               | 1,778            | Service rules M. Akram Saee    | d Executive    |
| Air conditioner-General  | 24,000  | 7,200                    | 16,800        | 24,000           | Service rules Azhar Khurshid   | Executive      |
| Air conditioner-National | 12,800  | 12,800                   |               |                  | Service rules Qamar Aziz       | Executive      |
| Dead weight tester       | 86,727  | 73,718                   | 13,009        |                  | Negotiation Lasani Traders, N  |                |
| Voltage Stabilizer       | 3,000   | 3,000                    |               |                  | Service rules M. Akram Saee    |                |
| Voltage Stabilizer       | 3,500   | 2,599                    | 901           | 901              | Service rules M. Akram Saee    | d Executive    |
| Voltage Stabilizer       | 4,000   | 919                      | 3,081         |                  | Service rules Qamar Aziz       | Executive      |
| Voltage Stabilizer       | 1,075   | 1,075                    |               |                  | Service rules Liaqat Hussain   |                |
| Voltage Stabilizer       | 2,950   | 1,378                    | 1,572         |                  | 2 Service rules Liaqat Hussain |                |
| Voltage Stabilizer       | 3,290   | 1,883                    | 1,407         |                  | Service rules I.A.K. Mazari    | Executive      |
| Voltage Stabilizer       | 3,000   | 1,669                    | 1,331         |                  | Service rules Wajahat A Rabb   |                |
| Voltage Stabilizer       | 4,000   | 600                      | 3,400         |                  | Service rules Azhar Khurshid   |                |
| Voltage Stabilizer       | 2,690   | 2,018                    | 672           |                  | l Service rules Hafeez ur Rehm |                |
| Voltage Stabilizer       | 1,000   | 247                      | 753           |                  | Service rules M. Iqbal Mian    | Executive      |
| Voltage Stabilizer       | 3,000   | 1,759                    | 1,241         | 1,24             | Service rules Mohammad An      | in Executive   |
| Vehicles                 |         |                          |               |                  |                                |                |
| Toyota Corolla           | 636,480 | 386,029                  | 250,451       | 250.45           | Service rules M. Akram Saee    | d Executive    |
| Toyota Corolla           | 636,480 | 424,829                  | 211,651       | 211.651          | Service rules Liaqat Hussain   | MalikExecutive |
| Suzuki Khyber            | 254,000 | 247,563                  | 6,437         |                  | Service rules Qamar Aziz       | Executive      |
| Suzuki Khyber            | 364,000 | 233,235                  | 130,765       |                  | Service rules Wajahat A Rabb   | ani Executive  |
| Suzuki Khyber            | 269,700 | 269,700                  | -             |                  | Service rules I.A.K. Mazari    | Executive      |
|                          |         |                          |               |                  |                                |                |

## 15. ASSETS SUBJECT TO FINANCE LEASE

| Description         | Cost<br>as at<br>July 1, 1999 | Additions/<br>(Transfers to<br>fixed assets) | Cost<br>as at<br>June 30, 2000 | Accumulated<br>depreciation<br>as at<br>July 1, 1999 | Description<br>charge for<br>the year | Transfers to<br>fixed assets | Accumulated<br>depreciation<br>as at<br>June 30, 2000 | Book value<br>as at<br>June 30, 2000 | Rate<br>% |
|---------------------|-------------------------------|--|--------------------------------|--|---------------------------------------|------------------------------|---|--------------------------------------|-----------|
|                     | (Rupees in thousand)          |  |                                |  |                                       |                              |   |                                      |           |
| Distribution system | 1,670,000                     | (485,000)                                    | 1,185,000                      | 294,900  | 71,100                                | (88,950)                     | 277,050   | 907,950                              | 6         |
| 2000                | 1,670,000                     | (485,000)                                    | 1,185,000                      | 294,900  | 71,100                                | (88,950)                     | 277,050   | 907,950                              | 6         |
|                     |                               |  |                                |  |                                       |                              |   |                                      |           |
| 1999                | 1,926,162                     | (256,162)                                    | 1,670,000                      | 225,991  | 100,200                               | (61,291)                     | 294,900   | 1,375,100                            |           |
|                     |                               |  |                                |  |                                       |                              |   |                                      |           |

#### 2000 1999 (Rupees in thousand)

3,226,027

#### 16. CAPITAL WORK-IN-PROGRESS 761,517 329,766 1,347,274 Stores and spares including in transit Rs 149.911 million (1999: Rs 24.661 million) 2,849,592 2,612,982

# 17. LONG TERM LOANS - CONSIDERED GOOD

| House b | building | C    | ar   | Motorcyc | le/Scooter | Tot  | al   |
|---------|----------|------|------|----------|------------|------|------|
| 2000    | 1999     | 2000 | 1999 | 2000     | 1999       | 2000 | 1999 |

4,721,773

Transmission system

Distribution system

|   | (Rupees in thousand) |         |        |        |       |       |         |         |
|---|----------------------|---------|--------|--------|-------|-------|---------|---------|
| Due from employees                        | 225,427              | 240,453 | 13,433 | 14,223 | 4,643 | 8,553 | 243,503 | 263,229 |
| Amount due within one<br>year shown under |                      |         |        |        |       |       |         |         |
| current assets - Note 23                  | 42,690               | 44,439  | 1,946  | 1,916  | 3,355 | 3,957 | 47,991  | 50,312  |
|   | 182,737              | 196,014 | 11,487 | 12,307 | 1,288 | 4,596 | 195,512 | 212,917 |
| Outstanding for more                      |                      |         |        |        |       |       |         |         |
| than three years                          | 75,973               | 53,887  | 5,611  | 4,985  |       |       | 81,584  | 58,872  |
| Others                                    | 106,764              | 142,127 | 5,876  | 7,322  | 1,288 | 4,596 | 113,928 | 154,045 |
|   | 182,737              | 196,014 | 11,487 | 12,307 | 1,288 | 4,596 | 195,512 | 212,917 |

House building and car loans are repayable in 10 years, while motorcycle/scooter loans are repayable in 3 years. Interest upto 10% per annum is charged on these loans. Loans to employees are secured by deposit of the title deeds and joint registration of vehicles.

Car and house building loans include Rs 74.286 million (1999: Rs 49.574 million) due from the executives of the Company.

The maximum amount due from the Chief Executive and executives at any month end during the year was Rs 0.822million (1999: Rs 0.071 million) and Rs 82.530 million (1999: Rs 56.919 million) respectively.

|   |             | 2000<br>(Rupees in the | 1999<br>ousand) |
|---|-------------|------------------------|-----------------|
| 18. LONG TERM DEPOSITS AND PREPAY       | MENTS       |                        |                 |
| Prepaid rent                            |             | 4,659                  | 5,234           |
| Security deposits against leased assets |             | 5,500                  | 10,500          |
|   |             | 10,159                 | 15,734          |
|   |             |                        |                 |
| 19. LONG TERM INVESTMENTS               |             |                        |                 |
| Civic Centres Company (Pvt) Ltd.        | - Note 19.1 | 85,000                 | 85,000          |
| Inter State Gas Systems (Pvt) Ltd.      | - Note 19.2 | 1                      | 1               |
|   |             | 85,001                 | 85,001          |

#### 19.1 Civic Centres Company (Pvt) Ltd.

8,500,000 (1999: 8,500,000) fully paid ordinary shares of Rs 10 each Equity held - 19%. Value of investments based on the net assets shown in the audited accounts as at June 30, 2000 Rs 93.7 million (1999: Rs 95 million). Mr. Mohammad Asad is the Chief Executive of the company.

#### 19.2 Inter State Gas Systems (Pvt) Ltd.

This is an advance for 49 ordinary shares of Rs 10 each.

#### 20. STORES AND SPARES

| 20. STORES AND STARES  |          |          |
|--|----------|----------|
| Stores including in transit Rs 1.471 million (1999: Rs 0.555 million)  | 287,683  | 319,785  |
| Spares including in transit Rs 11.994 million (1999: Rs 8.111 million) | 321,190  | 356,568  |
|  |          |          |
|  | 608,873  | 676,353  |
| Less: Provision for obsolescence                                       | (41,500) | (21,500) |
|  |          |          |
|  | 567,373  | 654,853  |
|  |          |          |

Included in above stores and spares is an amount of Rs 2.074 million (1999: Rs 2.138 million) representing stores and spares attributable to LPG business.

| 21. STOCK-IN-TRADE                 |           |           |
|------------------------------------|-----------|-----------|
| Gas in pipelines                   | 93,958    | 66,967    |
| Gas in LPG containers              | 198       | 159       |
|                                    | 94,156    | 67,126    |
|                                    |           |           |
| 22. TRADE DEBTS                    |           |           |
| Considered good                    | 5,877,823 | 5,207,580 |
| Considered doubtful                | 1,225,409 | 1,050,409 |
|                                    | 7,103,232 | 6,257,989 |
| Less: Provision for doubtful debts | 1,225,409 | 1,050,409 |
|                                    | 5,877,823 | 5,207,580 |
|                                    |           |           |

Included in trade debts considered good are secured debts of Rs 2,342.575 million (1999: Rs 1,843.735 million).

10,235

5,675

59.158

#### 23. LOANS, ADVANCES, DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES Loans to employees - considered good - Note 17 47,991 Advances to employees - considered good - Note 23.1 9,784 Advances to suppliers and contractors less provision for doubtful receivables Rs 4.415 million (1999: Rs 3 mill - Note 23.2 35,366

Trade deposits and prepayments less provision for doubtful receivables Rs 21.337 million (1999: Rs 16.337 million) 148,534 60,976 Accrued gas sales 96,020 96,026 Claims receivables 23,457 658 Exchange differences on long term loans recoverable from the State Bank of Pakistan 497,366 520,468 Accrued return on bank deposits
Recoverable from Pakistan Petroleum Limited (PPL) - Note 23.3 23,156 16,197 315,843 Gas development surcharge (GDS) recoverable 819,497 Differential margin recoverable - Note 23.4 218,278 1,237,935

- Note 23.5

93,947

Others

| 2,013,396 | 3,192,980 |
|-----------|-----------|
|           |           |

- 23.1 Included in advances to employees are Rs 0.432 million (1999: Rs 0.276 million) due from executives. The maximum amount outstanding at any month end during the year was Rs 0.432 million (1999: Rs 0.590 million)
- $23.2\ Included\ in\ advances\ to\ suppliers\ and\ contractors\ is\ an\ amount\ of\ Rs\ 8.591\ million\ (1999:\ Rs\ 0.458\ million)$  representing advance for\ supply\ of\ LPG\ and\ is\ attributable\ to\ LPG\ business.
- 23.3 Included in accrued return on bank deposits is an amount of Rs 3.357 million (1999: Rs 4.535 million) accrued on bank deposits with Muslim Commercial Bank Limited being an associated company.
- 23.4 Differential margin represents amount recoverable from Government on account of tariff allowed to meet the covenanted rate of return as referred to in Note 2.13.
- 23.5 Included in others is an amount for Executive staff pension and gratuity fund

|   | 2000<br>(Rupees in<br>thousand) |
|---|---------------------------------|
| Present value of defined benefit obligation         | (371,545)                       |
| Fair value of plan assets                           | 362,305                         |
| Past service cost to be recognised in later periods | 65,399                          |
| Unrecognized actuarial gains                        | (47,007)                        |
|   | 9,152                           |
|   |                                 |
| Asset at the beginning of year                      | 13,394                          |
| Charge for the year                                 | (28,220)                        |
| Benefits paid during the year                       | 23,978                          |
|   |                                 |
| Asset at the end of year                            | 9,152                           |
|   |                                 |

|   | 2000             | 1999           |
|---|------------------|----------------|
|   | (Rupees in ti    | housand)       |
| 24. CASH AND BANK BALANCES  |                  |                |
| At banks  |                  |                |
| On deposits, including Rs 12.369 million (1999: Rs 11.413 million)      |                  |                |
| in special account and cheques under clearance of                       |                  |                |
| Rs 2.028 million (1999: Rs 40.063 million)                              | 918,345          | 409,442        |
| On current accounts, including remittances in transit and cheques       |                  |                |
| under clearance of Rs 477.726 million (1999: Rs 343.122 million)        | 496,644          | 367,167        |
|   | 1.414.000        | 777 (00)       |
| In hand   | 1,414,989<br>976 | 776,609<br>996 |
| III IIIII   |                  |                |
|   | 1,415,965        | 777,605        |
|   |                  |                |
| AT GAGGATEG   |                  |                |
| 25. GAS SALES Gross sales   | 30,442,933       | 22,197,033     |
| Less:   | 30,442,933       | 22,197,033     |
| Excise duty   | 237.980          | 1.619.767      |
| Sales tax   | 3,635,249        |                |
|   |                  |                |
|   | 3,873,229        | 1,619,767      |
|   |                  |                |
|   | 26,569,704       | 20,577,266     |
|   |                  |                |
| 26. RENTAL AND SERVICE INCOME   |                  |                |
| Transmission charges  | 2,982            | 3,203          |
| Meter rental exclusive of sales tax of Rs 62.659 million (1999: Rs Nil) | 470,265          | 236,751        |
| Testing and reconnection charges  | 8,955            |                |
| Income from repair work   | 47,398           | 37,054         |
|   | 529,600          | 283,644        |
|   | 329,000          | 283,044        |
|   |                  |                |

#### 27. COST OF GAS SOLD

|  | 2000<br>(Volume - | 1999<br>hm3) | 2000<br>(Rupees in th | 1999<br>ousand) |
|--|-------------------|--------------|-----------------------|-----------------|
| Opening stock of gas in pipelines<br>Gas purchases | 487,846           | 438,495      | 66,967                | 71,616          |
| Southern system                                    | 81,799,225        | 75,297,175   | 14,520,894            | 9,513,236       |
| Northern system                                    | 8,305,498         | 7,514,071    | 2,631,770             | 1,875,533       |
|  | 90,104,723        |              | 17,152,664            |                 |
|  | 90,592,569        | 83,249,741   |                       | , ,             |
| Less: Gas internally consumed                      | 2,613,380         | 2,228,217    | 499,156               | 305,266         |
| Closing stock of gas in pipelines                  | 494,803           | 487,846      | 93,958                | 66,967          |
|  | 3,108,183         | 2,716,063    | 593,114               | 372,233         |
|  | 87,484,386        |              | 16,626,517            |                 |
|  |                   |              |                       |                 |

2000 1999 (Rupees in thousand)

| 28. OPERATING COST EXCLUDING DEPRE             | CIATION     |           |           |
|--|-------------|-----------|-----------|
| Salaries, wages and benefits                   | - Note 28.1 | 2,335,466 | 1,639,506 |
| Employees medical and welfare                  | - Note 28.1 | 394,508   | 128,249   |
| Stores and spares consumed                     |             | 146,961   | 137,196   |
| Fuel and power                                 |             | 456,709   | 297,686   |
| Repairs and maintenance                        |             | 174,646   | 96,913    |
| Rent, rates, electricity and telephone         |             | 50,139    | 47,778    |
| Insurance                                      |             | 92,736    | 83,912    |
| Travelling                                     |             | 42,313    | 34,547    |
| Stationery, telegrams and postage              |             | 29,080    | 28,512    |
| Despatch of gas bills                          |             | 25,513    | 25,932    |
| Transport                                      |             | 95,017    | 82,622    |
| Provision for doubtful debts                   |             | 175,000   | 180,103   |
| Provision for doubtful receivables             |             | 6,415     | 8,000     |
| Professional services                          | - Note 28.2 | 13,010    | 10,698    |
| Gathering charges of gas bills collection data |             | 51,695    | 33,948    |
| Stores and spares written off                  |             | 6,415     | 6,511     |
| Provision for obsolete stores                  |             | 20,000    | 5,000     |
| Loans to deceased employees written off        |             | 255       | 165       |
| Gas bills collection charges                   |             | 32,360    | 22,003    |
| Others   |             | 55,740    | 44,689    |
|  |             | 4 204 402 | 2,913,970 |
| Less: Allocated to fixed capital expenditure   |             | 623,214   |           |
| 1035. Attocated to fixed capital experientific |             | 023,214   | +30,270   |
|  |             | 3,581,278 | 2,483,694 |
|  |             |           |           |

28.1 Included in salaries, wages and benefits and employees medical and welfare are the following retirement benefits:

|                                      | Post employmentI | ost employment | Pension and |          |
|--------------------------------------|------------------|----------------|-------------|----------|
|                                      | Medical          | Free gas       | Gratuity    | Total    |
|                                      |                  | (Rupees in 1   | (housand)   |          |
| Current service cost                 | 53,064           | 10,661         | 78,234      | 141,959  |
| Interest cost                        | 105,699          | 22,727         | 169,430     | 297,856  |
| Past service cost                    | 23,579           | 9,348          | 29,956      | 62,883   |
| Expected return on assets            |                  |                | (123,977)   | (123,977 |
| Amortisation of transitional liabili | it 101,389       | 12,341         | 895         | 114,625  |
|                                      | 283,731          | 55,077         | 154,538     | 493,34   |
| Less: Allocated to LPG (Note 29)     | 557              | 98             | 76          | 73       |
| 2000                                 | 283,174          | 54,979         | 154,462     | 492,61   |
| 1999                                 |                  |                | 84,494      | 84.49    |
| ****                                 |                  |                |             |          |

(Rupees in thousand)

21,157

24,176

|   |                            | (Mapees III II | ionsum) |
|---|----------------------------|----------------|---------|
| 28.2 Professional services                                    |                            |                |         |
| The charges for professional services include                 | the following in respect o | f:             |         |
| Statutory audit:  |                            |                |         |
| - A.F. Ferguson & Co  |                            | 200            | 200     |
| - Taseer Hadi Khalid & Co                                     |                            | 200            | 200     |
|   |                            | 400            | 400     |
|   |                            |                |         |
| Tax representation and advisory services:                     |                            |                |         |
| - A.F. Ferguson & Co  |                            | 350            | 350     |
| Provident fund, audit certification for lending               | ;                          |                |         |
| agencies and sundry advisory services:                        |                            |                |         |
| A.F. Ferguson & Co  |                            | 20             | 20      |
| Taseer Hadi Khalid & Co                                       |                            | 9              | 9       |
| Gas development surcharge:                                    |                            |                |         |
| A.F. Ferguson & Co  |                            | 40             | -       |
| Taseer Hadi Khalid & Co                                       |                            | -              | 40      |
| Out of pocket expenses:                                       |                            |                |         |
| A.F. Ferguson & Co  |                            | 69             | 76      |
| Taseer Hadi Khalid & Co                                       |                            | 64             | 44      |
|   |                            | 952            | 939     |
|   |                            |                |         |
| 29. OPERATING (LOSS)/PROFIT-LPG                               |                            |                |         |
| Sales   |                            | 33,873         | 73,593  |
| Cost of gas sold  |                            | 19,142         | 41,746  |
|   |                            | 14,731         | 31,847  |
| Less: Operating cost  | - Note 28.1                | 6,501          | 5.871   |
| Salaries, wages and benefits<br>Employees medical and welfare | - Note 28.1<br>- Note 28.1 | 6,501<br>859   | 351     |
| Stores and spares consumed                                    | - Note 28.1                | 839<br>196     | 114     |
|   |                            | 344            | 417     |
| Fuel and power  |                            | 1.215          | 1.519   |
| Repairs and maintenance<br>Rent, rates and taxes              |                            | 264            | 296     |
| Travelling  |                            | 188            | 224     |
| Stationery, telegrams and postage                             |                            | 25             | 2.24    |
| Transport   |                            | 25<br>351      | 578     |
| Professional services   |                            | 300            | 370     |
| Transportation of cylinders                                   |                            | 3.156          | 7.205   |
| Depreciation  | - Note 14.1                | 5,327          | 5,628   |
| Others  | - NOIC 14.1                | 2.431          | 1,968   |
| Onicis  |                            | 2,431          | 1,968   |
|   |                            |                |         |

| mited - Annual Reports - Pal/Search.com                              |                            |                  |                  |
|--|----------------------------|------------------|------------------|
|  |                            | (6,426)          | 7,671            |
| 30. OTHER INCOME   |                            |                  |                  |
| Surcharge and interest on arrears of gas sales:                      |                            |                  |                  |
| - WAPDA<br>- Others  |                            |                  | 345,839          |
| - Others<br>Interest on staff loans and advances                     |                            | 383,223<br>9,308 | 324,149<br>8.234 |
| Return on bank deposits  |                            | 9,308            | 60,258           |
| Others   |                            | 30,795           | 11,295           |
|  |                            | 51,487           | 749,775          |
|  |                            |                  |                  |
| 31. FINANCIAL CHARGES  |                            |                  |                  |
| Mark-up/profit on:<br>Non participatory redeemable capital - Secured |                            | 719,341          | 768,157          |
| Finance lease  |                            | 157,187          | 192,384          |
| Short term finances - Secured  |                            | 34,927           | 126,992          |
| Interest and commitment charges on:                                  |                            | 54,727           | 120,772          |
| Long term loans - Unsecured  |                            | 1,072,175        | 1,106,732        |
| Security deposits  |                            | 37,259           | 32,297           |
| Workers' profit participation fund                                   |                            | 15               | 108              |
| Term loan raising expenses   |                            | 4,390            | 11,285           |
| Exchange risk coverage fee   |                            | 461,170          | 457,883          |
| Interest on late payments to gas creditors                           |                            | 246,084          | 916,128          |
| Others   |                            | 8,105            | 115              |
|  |                            | 2,740,653        | 3,612,081        |
| Less: Allocated to fixed capital expenditure                         |                            | 23,706           | 149,565          |
|  |                            | 2,716,947        | 3,462,516        |
|  |                            |                  |                  |
| 32. OTHER CHARGES  |                            |                  |                  |
| Workers' profit participation fund                                   |                            | 71,841           | 42,669           |
| Donations  | - Note 32.1                | 59               | 10               |
| Miscellaneous  |                            | -                | 10               |
|  |                            | 71,900           | 42,689           |
| 32.1 Donations   |                            |                  |                  |
| None of the directors or their spouses have any                      | interest in any of the dor | nees.            |                  |
| 33. PROVISION FOR TAXATION   |                            |                  |                  |
| Current  | - Note 33.1                | 137,096          | 96,343           |
| Deferred - Current year  |                            | 538,850          | 287,366          |
| - Prior years  | - Note 33.2                | 162,330          | 1,465            |
|  |                            |                  |                  |

| 33. PROVISION FOR TAXATION |             |         |         |
|----------------------------|-------------|---------|---------|
| Current                    | - Note 33.1 | 137,096 | 96,343  |
| Deferred - Current year    |             | 538,850 | 287,366 |
| - Prior years              | - Note 33.2 | 162,330 | 1,465   |
|                            |             | 701,180 | 288,831 |
|                            |             | 838,276 | 385,174 |
|                            |             |         |         |

33.1 In view of available tax losses, provision for current taxation represents the minimum tax due under Section 80 D, of the Income Tax Ordinance, 1979.

For purposes of current taxation losses available for carry forward at June 30, 2000 are estimated at approximately Rs 2,722.421 million (1999: Rs 3,587,331 million) including assessed tax losses of Rs 740.627 million (1999: Rs 187.521 million).

 $33.2\ This\ includes\ the\ impact\ of\ 5\%\ surcharge\ levied\ through\ the\ Finance\ Act\ 2000\ referred\ to\ in\ Note\ 2.3$ to the accounts.

#### 34. CASH GENERATED FROM OPERATIONS Profit before taxation 1,364,976 810,708 Adjustment for non-cash charges and other items: Depreciation - own assets 2,403,747 2,183,316 - leased assets 71,100 577,076 100,200 Employee benefits 88,717 Amortisation of deferred credit (235,877) (206,219) Net gain on sale of fixed assets (7,163) (6,927) Financial charges Return on bank deposits 2,716,947 (91,551) 3,462,516 (60,258) Provision for obsolete stores 20,000 5,000 Provision for doubtful debts 181,415 188,103 - Note 34.1 Working capital changes (1,863,303) (201,403) 5,137,367 6,363,753 34.1 Working capital changes (Increase)/decrease in current assets 67,480 10,589 (27,030) (845,243) 7,278 1,004,708 Stock-in-trade Trade debts Loans, advances, deposits, prepayments and other receivables 2,342,743 (excluding accrued return on bank deposits) 1,168,006 3,365,318 363,213 Increase/(decrease) in current liabilities Creditors, accrued and other liabilities (excluding accrued financial charges and unclaimed dividend) (2,226,516) (3,566,721) (1,863,303)

Cash and bank balances Short term finances

| 1,415,965<br>(245,000) | 777,605 |
|------------------------|---------|
| 1,170,965              | 457,605 |

#### 36. REMUNERATION OF CHIEF EXECUTIVE AND EXECUTIVES

The aggregate amount charged in the accounts for the year for remuneration including certain benefits, to the Chief Executive and Executives of the Company is as follows:

|   |  | Chief Ex                                | ecutive                             |                                      | Executi | ves     |
|---|--|---|-------------------------------------|--------------------------------------|---------|---------|
|   | 200                                    | 90                                      | 19                                  | 99                                   | 2000    | 1999    |
|   | July 1, 1999<br>to October 31,<br>1999 | November 1,<br>1999 to June<br>30, 2000 | July 1, 1998<br>to March 3,<br>1999 | March 4, 1999<br>to June 30,<br>1999 |         |         |
| Number of persons                                     | 1                                      | 1                                       | 1                                   | 1                                    | 514     | 398     |
|   |  |   | (Rupees in                          | thousand)                            |         |         |
| Managerial remuneration<br>Contribution to provident, | 75                                     | 352                                     | 278                                 |                                      | 104,892 | 71,714  |
| pension and gratuity fund                             |  | 87                                      | 55                                  |                                      | 29,124  | 20,166  |
| Housing and utilities                                 | 60                                     | 189                                     | 157                                 |                                      | 57,982  | 42,992  |
| Leave encashment                                      |  |   |                                     |                                      | 1,387   | 1,125   |
| Leave fare assistance                                 |  |   |                                     |                                      | 12,065  | 6,567   |
| Club subscriptions                                    |  | 4                                       | 4                                   |                                      | 46      | 43      |
|   | 135                                    | 632                                     | 494                                 |                                      | 205,496 | 142,607 |
|   |  |   |                                     |                                      |         |         |

In addition, the Chief Executive is provided with free transport subject to certain specified limits for petrol consumption, residential telephone facilities for both business and personal use and free medical facilities. Certain executives are also allowed these facilities.

The aggregate amount charged in the accounts in respect of directors' fee paid to fourteen (1999: thirteen) directors was Rs 28,500 (1999: Rs 27,500).

#### 37. TRANSACTIONS WITH ASSOCIATED COMPANIES

The Company received return from and paid mark-up to associated company aggregating Rs 8.231 million (1999: Rs 10.055 million) and Rs 8.634 million (1999: Rs 12.950 million) respectively.

#### 38. CAPACITY AND ACTUAL PERFORMANCE

The average daily gas transmitted during the year was 246,651 hm(3) (1999: 226,299 hm(3)) against the designed capacity of 309,912 hm(3) (1999:309,912 hm(3)).

|                                  |                     | 2000        | 1999        |
|----------------------------------|---------------------|-------------|-------------|
| 39. EARNING PER SHARE            |                     |             |             |
| Net profit for the year          | Rupees in thousands | 526,700     | 425,534     |
| Average ordinary shares in issue | Numbers             | 434,075,300 | 434,075,300 |
| Earning per share                | Rupees              | 1.21        | 0.98        |

#### 40. FINANCIAL ASSETS AND LIABILITIES

|                                      |               |           | Interest/mark up bearing Non interest/mark-up bearing |            |            |            |               |            |                |          |            |            |             |                     |
|--------------------------------------|---------------|-----------|---|------------|------------|------------|---------------|------------|----------------|----------|------------|------------|-------------|---------------------|
|                                      | Maturity upto | one year  | Maturity after  | one year   | Sub tot    | tal        | Maturity upto | one year   | Maturity after | one year | Sub tota   | al         | (R<br>Total | tupees in thousand) |
|                                      | 2000          | 1999      | 2000  | 1999       | 2000       | 1999       | 2000          | 1999       | 2000           | 1999     | 2000       | 1999       | 2000        | 1999                |
| Financial assets                     |               |           |   |            |            |            |               |            |                |          |            |            |             |                     |
| Loans to employees                   | 47,991        | 50,312    | 195,512   | 212,917    | 243,503    | 263,229    |               |            |                |          |            |            | 243,503     | 263,229             |
| Long term security deposits          |               |           |   |            |            |            |               |            | 5,500          | 10,500   | 5,500      | 10,500     | 5,500       | 10,500              |
| Trade debts                          | 5,877,823     | 5,207,580 |   |            | 5,877,823  | 5,207,580  |               |            |                |          |            |            | 5,877,823   | 5,207,580           |
| Loans, advances, deposits,           |               |           |   |            |            |            |               |            |                |          |            |            |             |                     |
| prepayments and other receivable     | 119,176       | 112,223   |   |            | 119,176    | 112,223    | 662,272       | 560,970    |                |          | 662,272    | 560,970    | 781,448     | 673,193             |
| Cash and bank balances               | 918,345       | 409,442   |   |            | 918,345    | 409,442    | 497,620       | 368,163    |                |          | 496,620    | 368,164    | 1,415,965   | 777,606             |
|                                      |               |           |   |            |            |            |               |            |                |          |            |            |             |                     |
|                                      | 6,963,335     | 5,779,557 | 195,512   | 212,917    | 7,158,847  | 5,992,474  | 1,159,892     | 929,133    | 5,500          | 10,500   | 1,165,392  | 939,634    | 8,324,239   | 6,932,108           |
|                                      |               |           |   |            |            |            |               |            |                |          |            |            |             |                     |
| Financial liabilities                |               |           |   |            |            |            |               |            |                |          |            |            |             |                     |
| Non-participatory redeemable         |               |           |   |            |            |            |               |            |                |          |            |            |             |                     |
| capital - secured                    | 1,169,708     | 1,326,480 | 2,898,603   | 2,395,092  | 4,068,311  | 3,721,572  |               |            |                |          |            | -          | 4,068,311   | 3,721,572           |
| Long term loans - Unsecured          | 2,814,154     | 818,670   | 6,755,368   | 9,895,717  | 9,569,522  | 10,714,387 |               |            |                |          |            | -          | 9,569,522   | 10,714,387          |
| Security deposits                    |               | -         | 816,126   | 707,305    | 816,126    | 707,305    |               |            | 854,795        | 630,803  | 854,795    | 630,803    | 1,670,921   | 1,338,108           |
| Liabilities against assets           |               |           |   |            |            |            |               |            |                |          |            |            |             |                     |
| subject to finance lease             | 284,200       | 401,014   | 124,592   | 407,797    | 408,792    | 808,811    |               |            |                |          |            |            | 408,792     | 808,811             |
| Short term finances - secured        | 245,000       | 320,000   |   |            | 245,000    | 320,000    |               |            |                |          |            |            | 245,000     | 320,000             |
| Creditors, accrued and other liabili |               | -         |   |            |            |            | 10,190,176    | 11,881,055 |                |          | 10,190,176 | 11,881,055 | 10,190,176  | 11,881,055          |
| Contingencies and Commitments        | 864,455       | 597,435   |   |            | 864,455    | 597,435    |               |            |                |          |            |            | 864,455     | 597,435             |
| Letter of credits                    | 28,132        | 35,293    |   |            | 28,132     | 35,293     |               |            |                |          |            |            | 28,132      | 35,293              |
|                                      | 5,405,649     | 3,498,892 | 10,594,689  | 13,405,911 | 16,000,338 | 16,904,803 | 10,190,176    | 11,881,055 | 854,795        | 630,803  | 11,044,971 | 12,511,858 | 27,045,309  | 29,416,661          |

#### 40.1 Concentration of credit ris

Credit risk represents the accounting loss that would be recognized at the reporting date if counter parties failed completely to perform as contracted. Out of total financial assets of Rs. 8,324 million, (1999. Rs. 6,932 million), the financial assets which are subject to reefit risk amounted to Rs. 5,981 million (1999. Rs. 5,087 million). Company believes that it is not exposed to major concentration of credit risk. To manage exposure of credit risk, the Company obtains security deposits and bank quarantees from customers.

#### 40.2 Foreign exchange risk management

Foreign currency risk arises mainly where receivables and payables exist due to transactions with foreign undertakings. Payables exposed to foreign currency risks are covered mainly through forward foreign exchange contracts.

#### 40.3 Interest rate risk management

The Company borrows funds mostly at fixed interest rates.

40.4 Fair value of financial assets and liabilities
The carrying values of all financial assets and liabilities reflected in the financial statements approximate their fair values, except for long term investments which are stated at cost.

41. CORRESPONDING FIGURES

Corresponding figures have been restated, wherever necessary, for the purposes of comparison.

JAVED HUSSAIN Chief Executive

LT. GEN. (RETD) GHULAM SAFDAR BUTT

# TEN YEARS AT A GLANCE

BALANCE SHEET - SUMMARY

| BALANCE SHEET - SUMMARY  |                       |                       |                       |                         |                        |                      |                      |                 |                 |                            |
|--|-----------------------|-----------------------|-----------------------|-------------------------|------------------------|----------------------|----------------------|-----------------|-----------------|----------------------------|
|  | 2000                  | 1999                  | 1998                  | 1997                    | 1996                   | 1995                 | 1994                 | 1993            | 1992            | upees in thousand)<br>1991 |
| Paid up share capital  | 4,340,753             | 3,774,568             | 3,282,233             | 2,854,116               | 2,481,840              | 2,068,200            | 1,723,500            | 1,723,500       | 1,633,703       | 383,000                    |
| Reserves and unappropriated prof                               | 1,923,646             | 1,963,131             | 2,029,932             | 2,072,595               | 1,944,385              | 1,943,407            | 1,846,617            | 1,413,554       | 1,073,152       | 1,426,839                  |
| Deferred credit  | 3,194,350             | 2,783,107             | 2,500,395             | 2,356,586               | 2,157,747              | 1,906,320            | 1,535,971            | 1,324,115       | 1,115,444       | 922,840                    |
| Long term loans outstanding - Local                            | 2,229,817             | 5.015.173             | 4.565.991             | 4,606,081               | 4,223,820              | 3.915.356            | 3,854,513            | 919,980         | 923,530         | 887.796                    |
| - Foreign  | 4,525,551             | 4,880,544             | 5.009.957             | 4,010,543               | 3,668,004              | 3,648,860            | 2.950.211            | 2.219.758       | 1.382.186       | 1.365.627                  |
| - Non-Participatory Redeemable c                               | 2,898,603             | 2,395,092             | 3,088,776             | 2,449,330               | 2,270,516              | 3,092,941            | 1,667,181            | 1,730,604       | 1,832,938       | 1,845,627                  |
| Long term security deposits                                    | 1,670,921             | 1,338,108             | 1,117,849             | 981,395                 | 832,175                | 734,866              | 628,424              | 541,369         | 491,725         | 434,288                    |
| Deferred liabilities - taxation                                | 3,326,809             | 2,625,629             | 2,336,798             | 2,109,262               | 2,062,624              | 1,782,697            | 1,639,843            | 1,518,816       | 1,352,887       | 1,195,409                  |
| Deferred liabilities - others<br>Current liabilities           | 511,882<br>15,111,284 | 404,797<br>14,805,272 | 805,811<br>18,923,300 | 1,039,993<br>14,897,282 | 1,161,100<br>8,149,357 | 583,365<br>3,954,979 | 450,265<br>3,274,982 | 2,800,757       | 1,822,893       | 1,257<br>2,069,542         |
|  | 39,733,616            | 39,985,421            | 43,661,042            | 37,377,183              | 28,951,568             | 23,630,991           | 19,571,507           | 14,192,453      | 11,628,458      | 10,532,225                 |
| Donnes anted by  |                       |                       |                       |                         |                        |                      |                      |                 |                 |                            |
| Represented by:<br>Fixed assets                                | 29,070,295            | 29,266,663            | 29.084.853            | 26,684,688              | 21,717,849             | 18.244.025           | 15.084.399           | 11.056.637      | 8.461.771       | 7.396.118                  |
| Other assets - Long Term                                       | 290,672               | 313,652               | 305,723               | 339,795                 | 304,220                | 236,029              | 175,405              | 113,214         | 99,254          | 90,509                     |
| Current assets   | 10,372,649            | 10,405,106            | 14,270,466            | 10,352,700              | 6,929,499              | 5,150,937            | 4,311,703            | 3,022,602       | 3,067,433       | 3,045,598                  |
|  | 39,733,616            | 39,985,421            | 43,661,042            | 37,377,183              | 28,951,568             | 23,630,991           | 19,571,507           | 14,192,453      | 11,628,458      | 10,532,225                 |
|  |                       |                       |                       |                         |                        |                      |                      |                 |                 |                            |
| PROFIT AND LOSS - SUMMARY<br>INCOME                            |                       |                       |                       |                         |                        |                      |                      |                 |                 |                            |
| Sales  | 26,569,704            | 20,577,266            | 18,738,847            | 17,353,964              | 14,180,520             | 10,541,271           | 9,449,843            | 7,666,698       | 7,782,762       | 6,551,687                  |
| Add/(Less) Differential margin/(de                             | (1,019,657)           | (1,665,855)           | 984,977               | 1,918,815               | (103,096)              | (1,472,478)          | (2,181,300)          | (1,786,306)     | (2,276,996)     | (2,490,084)                |
| Net Sales  | 25,550,047            | 18,911,411            | 19,723,824            | 19,272,779              | 14,077,424             | 5,880,392            | 7,268,543            | 4,061,603       | 5,505,766       | 4,061,603                  |
| Cost of gas sold   | 16,626,517            | 11,088,152            | 12,328,687            | 12,597,882              | 9,068,712              | 3,389,665            | 4,158,024            | 2,242,744       | 3,363,545       | 2,242,744                  |
|  | 8,923,530             | 7,823,259             | 7,395,137             | 6,674,897               | 5,008,712              | 2,490,727            | 3,110,519            | 1,818,859       | 2,142,221       | 1,818,859                  |
| Rental and service income                                      | 529,600               | 283,644               | 236,881               | 205,786                 | 137,473                | 72,664               | 88,534               | 61,631          | 65,101          | 61,631                     |
| Amortisation of deferred credit<br>Operating profit/(Loss)-LPG | (6.426)               | 206,219<br>7,671      | 186,590<br>3,546      | 168,825<br>8,116        | 149,108<br>63          | 87,367<br>(4,737)    | 107,115<br>(560)     | 55,257<br>6,875 | 70,476<br>4,115 | 55,257<br>6,875            |
| Net gain on sale of fixed assets                               | 7,163                 | 6,927                 | 11,438                | 10,879                  | 5,885                  | 9,563                | 4,057                | 5,478           | 2,875           | 5,478                      |
| Other income   | 514,877               | 749,775               | 778,181               | 285,557                 | 281,085                | 127,471              | 128,152              | 93,444          | 121,256         | 93,444                     |
|  | 10,204,621            | 9,077,495             | 8,611,773             | 7,354,060               | 5,582,326              | 2,783,055            | 3,437,817            | 2,783,055       | 2,406,044       | 2,041,544                  |
|  |                       |                       |                       |                         |                        |                      |                      |                 |                 |                            |
| EXPENDITURE  |                       |                       |                       |                         |                        |                      |                      |                 |                 |                            |
| Operating cost excluding deprecia                              | 3,581,278             | 2,483,694             | 2,521,583             | 2,572,628               | 1,778,283              | 1,337,551            | 1,133,014            | 889,246         | 793,407         | 587,954                    |
| Depreciation   | 2,469,520             | 2,277,888             | 2,080,790             | 1,749,071               | 1,406,663              | 1,118,245            | 884,409              | 716,418         | 605,290         | 540,330                    |
| Financial charges  | 2,716,947             | 3,462,516             | 3,258,039             | 2,353,395               | 1,580,447              | 1,134,145            | 798,081              | 610,412         | 579,540         | 497,219                    |
| Other charges  | 71,900                | 42,689                | 38,277                | 34,168                  | 51,007                 | 35,583               | 31,125               | 30,724          | 21,390          | 20,818                     |
|  | 8,839,645             | 8,266,787             | 77,898,689            | 6,709,262               | 4,816,400              | 3,625,524            | 2,846,629            | 2,246,800       | 1,999,627       | 1,646,321                  |
|  |                       |                       |                       |                         |                        |                      |                      |                 |                 |                            |
| PROFIT Profit before taxation                                  | 1,364,976             | 810,708               | 713,084               | 644,798                 | 765,926                | 671,829              | 591.188              | 536,255         | 406,417         | 395,223                    |
| Provision for taxation   | 838,276               | 385,174               | 327,630               | 144,312                 | 351,308                | 230,339              | 158,125              | 195,853         | 195,179         | 198,424                    |
|  |                       |                       |                       |                         |                        |                      |                      |                 |                 |                            |
| Profit after taxation  | 526,700               | 425,534               | 385,454               | 500,486                 | 414,618                | 441,490              | 433,063              | 340,402         | 211,238         | 196,799                    |
| DIVIDEND (%)   |                       |                       |                       |                         |                        |                      |                      |                 | 10              | 10                         |
| BONUS SHARES   | 6.67:1                | 6.67:1                | 6.67:1                | 6.67:1                  | 6.67:1                 | 5:1                  | 5:1                  |                 |                 | 1:1.25                     |
| NUMBER OF EMPLOYEES - Ope<br>- Proje                           | 7,716<br>86           | 7,808<br>142          | 7,836<br>302          | 8,018<br>258            | 6,946<br>324           | 5,564<br>333         | 4,210<br>293         | 3,995<br>277    | 3,987<br>287    | 4,056<br>306               |
| - rioje  |                       |                       |                       |                         |                        |                      |                      |                 |                 |                            |
|  | 7,802                 | 7,950                 | 8,138                 | 8,276                   | 7,270                  | 5,897                | 4,503                | 4,272           | 4,274           | 4,362                      |
| GAS SALES (MMCF) Industrial                                    | 178,038               | 154,058               | 133,865               | 139,246                 | 130,285                | 119,159              | 123,235              | 121,755         | 123,543         | 121,385                    |
| Commercial   | 15,270                | 14,491                | 13,257                | 13,531                  | 11,978                 | 11,161               | 10,423               | 9,677           | 8,739           | 7,855                      |
| Domestic   | 91,030                | 84,555                | 84,434                | 78,246                  | 66,680                 | 60,104               | 51,561               | 45,624          | 43,347          | 39,491                     |
|  | 284,338               | 253,104               | 231,556               | 231,023                 | 208,943                | 190,424              | 185,219              | 177,056         | 175,629         | 168,731                    |
| Consumers (in numbers)   | 1,922,289             | 1,782,600             | 1,672,548             | 1,573,771               | 1,440,027              | 1,292,184            | 1,136,803            | 1,006,009       | 884,375         | 793,456                    |
| Customers (in numbers) Industri                                | 2,672                 | 2,337                 | 2.316                 | 2,764                   | 2.614                  | 2,744                | 2.843                | 2,990           | 3.020           | 2,994                      |
| Commerci   | 40,675                | 38,869                | 37,231                | 35,862                  | 34,079                 | 32,739               | 31,487               | 30,256          | 28,339          | 26,561                     |
| Domestic   | 1,843,662             | 1,706,114             | 1,598,256             | 1,500,184               | 1,368,032              | 1,221,899            | 1,067,671            | 939,488         | 819,872         | 731,044                    |
|  | 1,887,009             | 1,747,320             | 1,637,803             | 1,538,810               | 1,404,725              | 1,257,382            | 1,102,001            | 972,734         | 851,231         | 760,599                    |
| Distribution and Transmission Systematics                      | em (In Kilometr       |                       |                       |                         |                        |                      |                      |                 |                 |                            |
| Transmission mains   | 5,217                 | 5,112                 | 4,920                 | 4,687                   | 4,243                  | 3,865                | 3,614                | 3,311           | 3,200           | 3,067                      |
| Distribution mains and services                                | 31,475                | 29,954                | 28,661                | 26,848                  | 24,226                 | 21,782               | 18,375               | 15,501          | 13,510          | 12,040                     |

TRANSMISSION SYSTEM AS AT JUNE 30, 2000

| SECTION   | DIA<br>(Inches) | MAINLINE<br>(Kilometres) | LOOPLINE<br>(Kilometres) |
|---|-----------------|--------------------------|--------------------------|
| 1. Pirkoh - Sui   | 24              | 70.50                    |                          |
| 2. Loti - Pesh Bogi<br>3. Sui - Multan  | 18<br>16        | 11.25<br>2.11            | -                        |
| 3. Sui - Multan<br>4. Sui - Multan  | 16              | 2.11                     | 346.64                   |
| 5. Sui - Multan   | 24              | 347.01                   |                          |
| 5. Sui - Multan   | 30              |                          | 347.37                   |
| 7. Guddu Thermal Power Station  | 4               | 2.41                     |                          |
| 3. Guddu Barrage  | 24<br>12        | 1.81<br>1.61             | 3.22                     |
| Sutlej Crossing - 1     Sutlej Crossing - 2   | 36              | 1.01                     | 2.04                     |
| 11. Khanpur Line  | 6               | 22.81                    |                          |
| 12. A5 - Bahawalpur   | 8               | 48.18                    |                          |
| 13. AV22 - Kot Addu   | 16              | 69.65                    |                          |
| D.G. Khan Line     Dhodak - Kot Addu  | 8<br>16         | 46.13<br>77.79           |                          |
| 16. TPS Muzaffargarh Line   | 16              | 4.57                     |                          |
| 7. Qadirpur Line  | 30              | 70.26                    |                          |
| 8. Ahmedpur East  | 6               | 18.34                    |                          |
| 9. Khan Garh  | 8               | 22.20                    |                          |
| 0. Multan - Fertilizer Line   | 10              | 1.43                     |                          |
| 11. Jahania Line  | 8<br>16         | 30.49<br>46.70           | 46.70                    |
| 2. Multan - Sidhanai<br>3. Multan - Sidhanai  | 18              | 46.70                    | 46.70                    |
| 4. Multan - Sidhanai  | 24              | 22.46                    | 22.46                    |
| 5. Multan - Sidhanai  | 30              |                          | 46.70                    |
| 6. AV 29 Sahiwal  | 24              | 145.45                   |                          |
| 7. Sidhanai - Faisalabad  | 16              | 112.43                   | 112.40                   |
| 8. Sidhanai - Faisalabad  | 18              |                          | 136.85                   |
| 9. Sidhanai - Faisalabad<br>0. Sidhanai - Faisalabad                                    | 24<br>30        |                          | 50.24<br>52.63           |
| 0. Sidnanai - Paisaiabad<br>1. T.T. Singh - Jhang                                       | 8               | 30.28                    | 34.03                    |
| 2. Sahiwal - Lahore   | 18              | 142.93                   | -                        |
| 3. AC8 - SMS2 (Old)   | 16              |                          | 5.90                     |
| 4. WAPDA Offtake FSD  | 12              | 2.42                     | -                        |
| 5. Chak Jhumra Line   | 6               | 12.04                    |                          |
| 6. FSD - Malikwal   | 12              | 137.62                   |                          |
| 7. FSD - Malikwal<br>8. FSD - Malikwal  | 16<br>30        |                          | 135.87<br>32.72          |
| 9. Kot Momin - Joharabad (1)  | 8               | 72.41                    | 32.72                    |
| 0. Kot Momin - Joharabad (2)  | 6               | 38.36                    |                          |
| 1. Joharabad - Chashma  | 8               | 82.25                    |                          |
| 2. Sargodha Line  | 6               | 22.90                    |                          |
| 3. FSD - Shahdara (1)   | 10              | 19.47                    | 19.47                    |
| 4. FSD - Shahdara (2)   | 16              | 99.78                    | 119.25                   |
| <ol> <li>BCI - Farooqabad</li> <li>Shahdara - Lahore</li> </ol>                         | 8<br>16         | 22.96<br>2.51            | 2.99                     |
| 7. Ravi - Crossing (1)  | 16              | 0.58                     | 2.77                     |
| 8. Ravi - Crossing (2)  | 10              | -                        | 0.58                     |
| 9. Shahdara - WAPDA Lahore  | 10              | 3.41                     |                          |
| 0. Khurrianwala - Jaranwala   | 4               | 22.53                    |                          |
| 1. Dawood Hercules Line   | 12              | 5.87                     |                          |
| 2. Sheikhupura - Gujranwala (1)   | 10<br>16        | 59.44                    | 44.57                    |
| <ol> <li>Sheikhupura - Gujranwala (2)</li> <li>Hafizabad Line</li> </ol>                | 8               | 43.00                    | 44.57                    |
| 5. Shahdara - Gujranwala - Rahwali  | 10              | 73.40                    | _                        |
| 6. Rahwali - Gujrat   | 8               | 35.46                    |                          |
| 7. Rahwali - Sialkot  | 8               | 43.58                    | 43.58                    |
| 3. Gujrat - Jhelum  | 8               | 54.27                    |                          |
| 9. Malikwal - Haranpur - Dandot   | 12<br>16        | 20.13                    | 20.00                    |
| 0. Malikwal - Haranpur - Dandot<br>1. Haranpur _ Gharibwal                              | 8               | 13.02                    | 20.00                    |
| 2. Dandot - Gali Jagir - Wah (1)  | 10              | 151.92                   |                          |
| 3. Dandot - Gali Jagir - Wah (2)  | 16              | -                        | 148.90                   |
| 4. Dandot - Gali Jagir - Wah (3)  | 30              | -                        | 34.17                    |
| 5. Dhulian - Gali Jagir   | 10              | 40.14                    | 29.85                    |
| 6. Dakhni - Meyal - Dhulian   | 16              | 50.44                    |                          |
| 7. Ratana Line<br>8. Sil Crossing   | 10<br>10        | 2.49                     | 1.46                     |
| 8. Sti Crossing 9. Dhurnal Line (1)   | 8               | 0.54                     | 1.40                     |
| 0. Dhurnal Line (2)   | 10              | 11.08                    |                          |
| Dhulian - Daudkhel  | 8               | 85.20                    | 4.04                     |
| 2. Gali Jagir - Morgah (1)  | 10              | 35.21                    |                          |
| 3. Gali Jagir - Morgah (2)  | 6               | 9.50                     |                          |
| 4. Wah - Islamabad  | 6<br>10         | 41.46<br>9.93            |                          |
| 75. Wah - Hattar<br>76. Hattar - Haripur  | 10              | 18.12                    |                          |
| 7. Hattar Offtake   | 6               | 0.39                     | -                        |
| 8. Haripur - Mansehra   | 8               | 70.53                    |                          |
| 9. Haripur Offtake  | 8               | 1.53                     |                          |
| 0. Adhi - Rawat   | 10              | 47.70                    |                          |
| 1. Bhangali Line  | 8               | 5.82                     |                          |
| 32. Missa Kaswal - Mandra   | 8               | 20.60                    |                          |
| 3. Wah - Nowshera (1)<br>4. Wah - Nowshera (2)  | 10<br>16        | 75.51                    | 76.27                    |
| 5. Taxila Line  | 4               | 4.43                     | 70.27                    |
| 6. Sanjwal Line   | 6               | 6.67                     |                          |
| 7. Kohat Line   | 8               | 54.27                    |                          |
| 8. Nowshera - Ismail Kot (1)  | 8               | 11.97                    |                          |
| 9. Nowshera - Ismail Kot (2)  | 6               | -                        | 11.97                    |
| 0. Ismailkot - Turnab (1)   | 8               |                          | 21.89                    |
| 1. Ismailkot Turnab (2)<br>2. Nowshera - MDN - Takhtbai - Sakha Kot                     | 6 8             | 21.90<br>57.99           |                          |
| <ol> <li>Nowshera - MDN - Takhtbai - Sakha Kot</li> <li>Nowshera - Charsadda</li> </ol> | 8               | 57.99<br>23.59           |                          |
| 94. Charsadda - Turang Zai Line   | 6               | 10.36                    |                          |
| 94. Charsadda - Turang Zai Line<br>95. Sadqal - Naugazi Line                            | 16              | 19.02                    | -                        |
| 96. Tangi Line  | 6               | 13.87                    | <br><br>                 |
| 97. Daska - Pasroor Line  | 8               | 24.86                    |                          |
|   | 8               | 5.86                     |                          |
| 98. Fauji Kabir Wala Line<br>99. Okara - Depalpur Line                                  | 8               | 16.83                    |                          |

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| GRAND TOTAL   |    | 5216.60 | KM      |
|---|----|---------|---------|
|   |    |         |         |
| Total   |    | 3249.18 | 1967.42 |
|   |    |         |         |
| <ol><li>Kabul Crossing Jahangira on Topi Line</li></ol> | 16 | 0.30    |         |
| 101. Jahangira - Swabi - Topi                           | 8  | 40.29   |         |
| 100. Charsadha - Khazana Sugar Mills                    | 8  | 22.64   |         |