







## Auditors' Report to the Members

We have audited the annexed balance sheet of **Highnoon Laboratories Limited** ("the Company") as at 31 December 2008 and the related profit and loss account, cash flow statement and statement of changes in equity, together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and after due verification, we report that:

- a) in our opinion, proper books of account have been kept by the Company as required by the companies ordinance 1984;
- b) in our opinion:
  - i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the companies ordinance. 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
  - ii) the expenditure incurred during the year was for the purpose of the Company's business; and
  - iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the company;
- c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 31 December 2008 and of the profit, its cash flows and changes in equity for the year then ended; and
- d) in our opinion Zakat deductible at source under the Zakat and Ushr Ordinance, 1980, was deducted by the Company and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

Lahore: 31 March 2009

KPMG Taseer Hadi & Co. Chartered Accountants

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KAMG Town Hail Co.

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## **BALANCE SHEET**

EQUITY AND LIABILITIES	Note	2008 Rupees	2007 Rupees
Authorized Share capital Ordinary shares of Rs. 10 each 20,000,000 (2007: 20,000,000)		200 000 000	200 000 000
		200,000,000	200,000,000
Share capital	5	165,277,431	150,252,210
Reserves		332,801,257	299,940,216
		498,078,688	450,192,426
Surplus on revaluation of assets	6	200,959,459	208,260,158
NON CURRENT LIABILITIES			
Long term loan - secured	7	53,743,350	28,968,113
Liabilities against assets	•	, ,	
subject to finance lease	8	42,728,792	57,213,902
Long term advances	9	17,125,963	15,566,011
Deferred liabilities	10	143,020,219	115,083,696
Deferred gain	11	-	1,021,970
		256,618,324	217,853,692
CURRENT LIABILITIES			
Trade and other payables	12	108,439,083	152,282,357
Liability for patent and trade mark	13	6,408,375	-
Markup payable on secured loans	14	16,062,923	7,286,339
Short term bank borrowings - secured	15	345,066,734	255,396,844
Income tax - net		-	14,074,845
Current portion of long term liabilities	16	44,513,080	33,623,069
		520,490,195	462,663,454
CONTINGENCIES AND COMMITMENTS	17		
		1,476,146,666	1,338,969,730

The annexed notes 1 to 43 form an integral part of these financial statements.

ASLAM HAFIZ
CHIEF EXECUTIVE OFFICER





## **AS AT 31 DECEMBER 2008**

NON CURRENT ASSETS	Note	2008 Rupees	2007 Rupees
Property, plant and equipment Intangible assets  Long term investment  Long term deposits	18 19 20	683,287,724 66,492,067 749,779,791 10,000,000 1,562,054	618,701,930 43,830,384 662,532,314 20,000,000 1,562,054
CURRENT ASSETS			
Stock in trade	21	449,901,115	418,422,577
Trade debts	22	140,987,435	187,340,942
Advances, deposits and prepayments	23	25,007,203	26,781,122
Other receivables	24	53,585,975	10,473,404
Income tax - net Cash and bank balances	25	38,145,209	11 057 217
Cash and bank balances	23	7,177,884 714,804,821	11,857,317
		1,476,146,666	1,338,969,730

ANEES HMAD KHAN DIRECTOR





## PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2008

	Note	2008 Rupees	2007 Rupees
		-	-
Sales - net	26	1,933,343,989	1,851,717,899
Cost of sales	27	1,246,405,592	1,096,308,716
GROSS PROFIT		686,938,397	755,409,183
Operating expenses			
Administrative and general	28	142,506,596	139,686,783
Distribution, selling and promotional	29	371,770,470	436,647,548
Finance cost	30	67,133,122	42,735,728
Research and development	31	9,350,482	10,663,578
		590,760,670	629,733,637
OPERATING PROFIT		96,177,727	125,675,546
Other operating income	32	8,924,882	10,258,646
		105,102,609	135,934,192
Other operating charges	33	27,130,917	13,668,929
PROFIT BEFORE TAXATION		77,971,692	122,265,263
Taxation	34	14,848,297	21,341,555
PROFIT AFTER TAXATION		63,123,395	100,923,708
Earnings per share - basic and diluted	35	3.82	6.11

The annexed notes 1 to 43 form an integral part of these financial statements.

ASLAM HAFIZ
CHIEF EXECUTIVE OFFICER

ANEES HMAD KHAN DIRECTOR





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## CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2008

		Rupees
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation Adjustments for non-cash charges and other items	77,971,692	122,265,263
Depreciation	56,275,772	55,527,214
Amortization of intangible assets	8,529,121	5,541,457
Gain on sale of property, plant and equipment	(6,515,276)	(5,507,582)
Exchange loss	12,065,143	355,540
Provision for defined benefit obligation	25,623,783	21,973,988
Impairment loss	10,000,000	-
Finance cost	67,133,122	42,380,188
Amortization of deferred gain	(1,021,970)	(3,326,260)
	172,089,695	116,944,545
Profit before working capital changes	250,061,387	239,209,808
WORKING CAPITAL CHANGES  (Increase) / decrease in current assets		
Stores, spares and loose tools	-	295,960
Stock in trade	(31,478,538)	(58,854,061)
Trade debts	46,515,870	(61,755,522)
Advances, deposits and prepayments	1,773,919	8,908,441
Other receivables	(43,112,571)	28,439,479
Increase / (decrease) in current liabilities  Trade and other payables	(52,421,964)	32,127,340
Liability for patent and trademark	2,463,780	32,127,340
Entonity for patent and trademark	(76,259,504)	(50,838,363)
Cash generated from operations	173,801,883	188,371,445
		, , -
Taxes paid	(58,088,104)	(28,210,319)
Gratuity paid	(6,667,507)	(12,976,323)
Finance cost paid	(47,422,579)	(31,105,267)
Long term advances - net	297,806	3,552,888
Net cash generated from operating activities	61,921,499	119,632,424

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Note	e	2008 Rupees	2007 Rupees
CASH FLOWS FROM INVESTING ACTIVITIES		rapees	rapees
Fixed capital expenditure		(118,867,599)	(45,495,144)
Intangible assets acquired		(31,190,804)	(8,963,945)
Sale proceeds from disposal of property, plant and equipment		26,808,025	16,040,392
Net cash used in investing activities		(123,250,378)	(38,418,697)
CASH FLOWS FROM FINANCING ACTIVITIES			
Repayment of finance lease liabilities		(48,360,551)	(55,287,987)
Long term loan		37,582,160	30,492,750
Short term bank borrowings - net		89,669,890	(26,112,102)
Dividend paid		(22,242,053)	(34,013,815)
Net cash used in financing activities		56,649,446	(84,921,154)
Net increase / (decrease) in cash and cash equivalents		(4,679,433)	(3,707,427)
Cash and cash equivalents at beginning of the year		11,857,317	15,564,744
Cash and cash equivalents at end of the year 25		7,177,884	11,857,317

The annexed notes 1 to 43 form an integral part of these financial statements.

**ASLAM HAFIZ**CHIEF EXECUTIVE OFFICER

ANEES HMAD KHAN DIRECTOR





# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2008

	CHARE CARIEA	REVENUE RESERVES			тоты
	SHARE CAPITAL	GENERAL RESERVE	UN-APPROPRIATED PROFIT	SUB TOTAL	TOTAL
			Rupees		
Balance as at 01 January 2007	130,654,100	114,000,000	131,126,591	245,126,591	375,780,691
Final dividend for the year ended 31 December 2006 @ Rs. 1.5 per share	-	-	(19,598,639)	(19,598,639)	(19,598,639)
Issuance of bonus shares @ 15%	19,598,110	-	(19,598,110)	(19,598,110)	-
Interim dividend @ Re. 1 per share for the year ended 31 December 2007			(15,025,221)	(15,025,221)	(15,025,221)
	150,252,210	114,000,000	76,904,621	190,904,621	341,156,831
Current year incremental depreciation - net of tax Profit for the year		-	8,111,887 100,923,708	8,111,887 100,923,708	8,111,887 100,923,708
Total recognised income and expense for the year	-	-	109,035,595	109,035,595	109,035,595
Balance as at 31 December 2007	150,252,210	114,000,000	185,940,216	299,940,216	450,192,426
Final dividend for the year ended 31 December 2007 @ Rs. 1.5 per share	-	-	(22,537,832)	(22,537,832)	(22,537,832)
Issuance of bonus shares @ $10\%$	15,025,221		(15,025,221)	(15,025,221)	-
	165,277,431	114,000,000	148,377,163	262,377,163	427,654,594
Current year incremental depreciation - net of tax	-	-	7,300,699	7,300,699	7,300,699
Profit for the year	-	-	63,123,395	63,123,395	63,123,395
Total recognised income and expense for the year	-		70,424,094	70,424,094	70,424,094
Balance as at 31 December 2008	165,277,431	114,000,000	218,801,257	332,801,257	498,078,688

The annexed notes from 1 to 43 form an integral part of these financial statements.

ASLAM HAFIZ
CHIEF EXECUTIVE OFFICER

ANEES HMAD KHAN DIRECTOR

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## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2008

#### 1. THE COMPANY, OPERATIONS AND REGISTERED OFFICE

Highnoon Laboratories Limited ("the Company") was incorporated as a private limited company in Pakistan in the year 1984 and converted into an unquoted public limited company in 1985. Its shares are quoted on all stock exchanges in Pakistan since November 1994. The Company is principally engaged in the manufacture, import, sale and marketing of pharmaceutical and allied consumer products. The registered office of the Company is situated at 17.5 Km, Multan Road, Lahore.

#### 2. BASIS OF PREPARATION

#### 2.1 Statement of Compliance

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984 shall prevail.

#### 2.2 Standards, interpretations and amendments to published approved accounting standards

The following amendments to existing standards have been published that are applicable to the Company's financial statements covering annual periods, beginning on or after the following dates:

## 2.2.1 Standards, amendments and interpretations to published approved accounting standards that are relevant but not yet effective

The following amendments and interpretations to existing standards have been published and are mandatory for the Company's accounting periods beginning on or after their respective effective dates:

Revised IAS 1 - Presentation of financial statements (effective for annual periods beginning on or after 1 January 2009) introduces the term total comprehensive income, which represents changes in equity during a period other than those changes resulting from transactions with owners in their capacity as owners. Total comprehensive income may be presented in either a single statement of comprehensive income (effectively combining both the income statement and all non-owner changes in equity in a single statement), or in an income statement and a separate statement of comprehensive income. The application of this standard is not likely to have any effect on the Company's financial statements.

Revised IAS 23 - Borrowing costs (effective for annual periods beginning on or after 1 January 2009) removes the option to expense borrowing costs and requires that an entity capitalize borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset as part of the cost of that asset. The application of this standard is not likely to have any effect on the company's financial statements.

Amended IAS 27 Consolidated and Separate Financial Statements (effective for annual periods beginning on or after 1 July 2009) requires accounting for changes in ownership interest by the group in a subsidiary, while maintaining control, to be recognized as an equity transaction. When the group loses control of subsidiary, any interest retained in the former subsidiary will be measured at fair value with the gain or loss recognized in the profit or loss. The application of the standard is not likely to have any effect on the Company's financial statements.





IAS 27 'Consolidated and separate financial statements' (effective for annual periods beginning on or after 1 January 2009). The amendment removes the definition of the cost method from IAS 27 and replaces it with a requirement to present dividends as income in the separate financial statements of the investor. The amendment is not likely to have any effect on Company's financial statements.

'- IFRS 7 'Financial Instruments: Disclosures' is applicable to the Company's financial statements covering annual periods, beginning on or after 01 October 2008. It requires disclosures about the significance of financial instruments for the Company's financial position and performance, as well as quantitative and qualitative disclosure on the nature and extent to risks. The adoption of this standard is not likely to have significant impact on Company's financial statements other than increase in disclosure.

## 2.2.2 Standards, amendments and interpretations to published approved accounting standards that are not relevant and not yet effective

Standards or Interpretation	Effective date
IFRS 2 - Share-based Payments	'01 January 2009
IFRS 3 - Business Combinations	'01 July 2009
IFRS 5 - Non current assets held for sale and discontinued operations	'01 July 2009
IFRS 8 - Operating Segments	'01 January 2009
IAS 29 - Financial reporting in Hyperinflationery Economies	<sup>28</sup> April 2008
IAS 32 (amendments) - Financial instruments	'01 January 2009
IAS 39 (amendments) - Financial instruments	'01 July 2009
IAS 41 - Agriculture	'01 January 2009
IFRIC 12 - Service concession arrangements	'01 October 2008
IFRIC 13 - Customer loyalty programmes	'01 July 2008
IFRIC 15 - Accounting for agreements for the construction of real estate	'01 October 2009
IFRIC 16 - Hedge of net investment in a foreign operation	'01 October 2008
IFRIC 17 - Distribution of non cash assets to owners	'01 July 2009

In addition to the above, a new standard 'IFRS 4 - Insurance Contracts' has been issued by the International Accounting Standards Board but has not yet been adopted by the Institute of Chartered Accountants of Pakistan (ICAP) or notified by the SECP and, hence, presently do not form part of the local financial reporting framework.

#### 3. BASIS OF MEASUREMENT

#### 3.1 Accounting convention

These financial statements have been prepared under the historical cost convention, except for revaluation of certain assets as referred to in note 18 and recognition of certain employees benefits at present value. In these financial statements, except for the cash flow statement, all the transactions have been accounted for on accrual basis.





#### 3.2 Use of estimates and judgments

The preparation of financial statements in conformity with approved accounting standards requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions and judgments are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revision to accounting estimates are recognised in the period in which the estimate is revised if revision affects only that period, or in the period of revision and future periods if the revision affects both current and future periods.

The areas where various assumptions and estimates are significant to Company's financial statements or where judgments were exercised in application of accounting policies are as follows:

		Notes
_	defined benefit obligation	4.1
-	revaluation of property, plant and equipment	4.4
-	residual values and useful lives of assets	4.4
-	impairment	4.13
-	taxation	4.17
-	provisions and contingencies	4.20

#### 4. SIGNIFICANT ACCOUNTING POLICIES

#### 4.1 Staff retirement benefits

#### Defined benefit plan

The Company operates an unfunded gratuity scheme for all of its permanent employees, under which benefits are paid on cessation of employment subject to a minimum qualifying period of service.

Qualified actuaries have carried out the valuation as at 31 December 2008. The projected unit credit method with the following significant assumptions was used for the valuation of this scheme:

		2008	2007
-	Discount rate	15% per annum	10% per annum
-	Expected rate of increase in salary	14% per annum	9% per annum
-	Expected average remaining working life time	14 years	14 years

The Company's policy with regard to actuarial gains/losses is to follow minimum recommended approach under IAS 19 "Employees Benefits" by which actuarial gains / losses exceeding 10 % of present value of benefit obligation are amortized over a period of five years.

#### Defined contribution plan

The Company also operates a recognized provident fund scheme for all of its permanent employees in accordance with the trust deed and rules made there under. Equal monthly contributions are made to the fund by the Company and employees at the rate of 8.33% of basic salary and cost of living allowance.

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#### Compensated leave absences

Provision for compensated absences is made to the extent of value of accumulated accrued leaves / leave fare assistance of the employees at the balance sheet date as per entitlement on the basis of last drawn salary.

#### 4.2 Foreign currency translation

All monetary assets and liabilities in foreign currency are translated at the rates of exchange prevailing on the balance sheet date. Non-monetary assets and liabilities that are measured in terms of historical cost in foreign currency are translated into rupees at exchange rates prevailing at the date of transaction. Non-monetary assets and liabilities denominated in foreign currency that are stated at fair value are translated into rupees at exchange rates prevailing at the date when fair values are determined. Transactions in foreign currencies are converted into Pak rupees at exchange rates prevailing on the date of transaction. All exchange gains / losses are taken to profit and loss account currently.

#### 4.3 Trade and other payables

Trade and other payables are initially carried at fair value and subsequently at amortized cost using effective interest rate method.

#### 4.4 Property, plant and equipment and depreciation

#### Owned operating assets

These are stated at cost or revalued amount less accumulated depreciation except for freehold land, which is stated at revalued amount. Revaluation is carried out every five years unless earlier revaluation is necessitated.

Depreciation is charged on reducing balance method at the rates mentioned in note 18.1 to write off the cost / revalued amount of an asset over its estimated useful life. The assets' residual values and useful lives are reviewed at each financial year end and adjusted, if its impact on depreciation is significant. Full month's depreciation is charged on additions, while no depreciation is charged in the month of disposal or deletion or transfer of assets. Surplus on revaluation of fixed assets relating to incremental depreciation (net of deferred taxation) is transferred directly to unappropriated profit.

Gains and losses on disposal of fixed assets are included in income currently, except that the related surplus on revaluation of fixed assets (net of deferred taxation) is transferred directly to unappropriated profit.

Normal repairs and maintenance is charged to revenue as and when incurred, while major renewals and replacements are capitalized if it is probable that the respective future economic benefits will flow to the Company and the cost of the item can be measured reliably, and assets so replaced, if any, are retired.

#### Leasehold assets

Leases, where all the risks and rewards incidental to ownership of the leased assets have been transferred to the Company, are classified as finance leases. Assets subject to finance lease are stated at the lower of present value of minimum lease payments under the lease agreements and the fair value of the leased assets at the commencement of lease, less accumulated depreciation and any identified impairment loss.

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The related rental obligations, net of finance costs, are included in liabilities against assets subject to finance lease as referred to in note 8. The liabilities are classified as current and long term depending upon the timing of the payment.

Each lease payment is allocated between the liability and finance costs so as to produce a constant periodic rate of interest on the balance outstanding. The interest element of the rental is charged to income over the lease term.

Assets acquired under finance lease are depreciated over the useful lives of assets on reducing balance method at the rates given in note 18.1. The assets' residual values and useful lives are reviewed at each financial year end and adjusted, if its impact on depreciation is significant. Depreciation of leased assets is charged to profit and loss account. Depreciation on additions in leased assets is charged from the month in which an asset is acquired while no depreciation is charged for the month in which the asset is disposed off/transferred to freehold assets.

#### Capital work in progress

Capital work in progress is stated at cost less any identified impairment loss less any identified losses and includes the expenditures on material, labour and appropriate overheads directly relating to the project. These costs are transferred to fixed assets as and when assets are available for intended use.

#### 4.5 Intangible assets and amortization

Intangible assets includes Intellectual Property, Rights, Trademarks and Software, which are non-monetary assets without physical substance. These are recognized at cost, which comprises its purchase price, non-refundable purchase taxes and any directly attributable expenditures.

After initial recognition an intangible asset is carried at its cost less accumulated amortization and any identified impairment loss. Amortization is charged to the income on monthly basis following the straight line method over a maximum period of ten years. Amortization on additions is charged from the month of use, while for disposals, no amortization is charged in the month of disposal.

At each financial year end, the Company reviews the recoverable amounts of intangible assets to assess impairment loss. If any such indication exists, impairment losses are recognized as an expense.

Subsequent expenditures on intangible assets after its purchase are recognized as an expense when it is incurred unless the expenditure will enable the asset to generate future economic benefits in excess of its originally assessed standard of performance.

#### 4.6 Deferred gain

Deferred gain arising on sale and lease back of assets is amortized on straight line basis over the lease term.

#### 4.7 Borrowing costs

Finance cost on long term liabilities / lease liabilities which are specifically obtained for the acquisition of qualifying assets i.e. assets that take a substantial period of time to get ready for their intended use, are capitalized up to the date of commissioning of respective asset. All other interest, markup and expenses are charged to income in the period in which they are incurred.





#### 4.8 Investments

#### Subsidiary Company

Investment in subsidiary company is measured at cost as per the requirements of IAS-27 "Consolidated and Separate Financial Statements". However, at subsequent reporting dates, the Company reviews the carrying amounts of the investment and its recoverability to determine whether there is an indication that such investments have suffered an impairment loss. If any such indication exists the carrying amount of the investment is adjusted to the extent of impairment loss. Impairment losses are recognized as an expense.

Investments available for sale - Quoted securities

Investment intended to be held for an unidentified period of time which may be sold in response to need for liquidity or changes to interest rates, exchange rates or equity prices are classified as available for sale.

Investments classified as "available for sale" are initially measured at cost, being the fair value of consideration given. At subsequent reporting dates, these investments are measured at fair value. The investments for which quoted price is not available, are measured at cost as it is not possible to apply any other valuation methodology.

Unrealized gains and losses arising from changes in fair value are directly recognized in equity in the period in which these arise. Cumulative gains and losses arising from changes in fair value are included in the net profit and loss for the period in which an investment is derecognized or determined to be impaired.

All "regular way" purchases and sales of shares are recognized on the trade date, i.e. the date that the Company commits to purchase/sale the asset.

#### 4.9 Stores, spares and loose tools

These are valued at moving average cost, except for items in transit, which are valued at invoice price and related expenses incurred up to the balance sheet date. For items which are slow moving, a provision is made for excess of book value over estimated realizable value.

#### 4.10 Stock in trade

These are valued at the lower of cost and net realizable value. Cost is determined using the following basis:-

Raw materials - on moving average

Work-in-process - at actual manufacturing cost including appropriate

overheads

Finished goods

- Imported - on moving average

Local - on moving average manufacturing cost including appropriate

overheads

Merchandise in transit / pledged - at invoice value plus other charges incurred thereon

Net realizable value signifies the estimated selling price in the ordinary course of business less the estimated costs of completion and estimated costs necessary to make the sale.

#### 4.11 Trade debts

These are initially carried at original invoice amount, which is the fair value of consideration to be received in future and subsequently measure at amortized cost less impairment loss, if any. A provision for impairment of trade debts is established when there is an objective evidence that the Company will not be able to collect all amounts due according to the original terms of receivable.





#### 4.12 Cash and cash equivalents

For the purpose of cash flow statement, cash and cash equivalents comprise of cash in hand and balance with banks on current and deposit accounts. These are carried in balance sheet at cost.

#### 4.13 Impairment

The carrying amount of the assets except for inventories are reviewed at each balance sheet date to identify the circumstances indicating the occurrence of impairment loss or reversal of previously recognised impairment losses. If any such indication exists, the recoverable amount of such asset is estimated.

An impairment loss is recognized if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and groups.

Where an impairment loss subsequently reverses, the carrying amount of such asset is increased to the extent that it does not exceed the carrying amount that would have been determined, net of depreciation and amortization, if no impairment loss has been charged. A reversal of the impairment loss is recognized in income.

#### 4.14 Revenue recognition

Revenue from local sales is recognized when risk and reward incidental to ownership are transferred i.e. on dispatch of goods to the customers. Export goods are considered dispatched when Bill of Lading is prepared for shipment to customers.

Service income is recognised when the related services are rendered.

Return on bank deposits is accounted for on time proportion basis and other income is recognized on accrual basis.

#### 4.15 Transactions with related parties and transfer pricing

The Company under the direction of Securities and Exchange Commission of Pakistan's Notification SRO 66(I)/2003 dated 22 January 2003 adopted the following policies of transfer pricing for the determination of arm's length prices with subsidiary company / associated companies / related parties except for the assets sold to employees at written down value under the employee's car scheme as approved by the Board of Directors.

Subsidiary Company
 Associated companies / related parties
 Resale price method
 Cost plus method

Parties are said to be related, if they are able to influence the operating and financial decisions of the Company and vice versa.

#### 4.16 Research and development cost

These costs are charged to revenue as and when incurred, except for any development costs which are recognised as intangible assets when it is probable that the development project will be a success and certain criteria, including commercial and technological feasibility have been met.





#### 4.17 Taxation

Income tax on profit and loss for the year comprises current and deferred tax.

#### Current

The charge for current taxation is based on taxable income for the year determined in accordance with Income Tax Ordinance, 2001 and prevailing tax rates after taking into account applicable tax credits and rebates, if any. The charge for current tax also includes adjustments, where considered necessary, to provision for tax made in previous years arising from assessments framed during the year for such years.

#### Deferred

Deferred tax is recognized using the balance sheet liability method on all temporary differences between the amounts attributed to assets and liabilities for financial reporting purposes and amounts used for taxation purposes.

Deferred tax liabilities are recognised for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that future taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized.

Carrying amount of deferred tax asset is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that the related tax benefit will be realized. Deferred tax is calculated at the rates that are expected to apply to the period when differences reverse based on tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is charged or credited in the income except for deferred tax asset/liability on deficit/surplus on revaluation of fixed assets which is adjusted against the related surplus as per the requirements of revised IAS 12 "Income Taxes".

#### 4.18 Dividend

Dividend to shareholders is recognized as a liability in the period in which it is approved.

#### 4.19 Financial instruments

These comprise financial assets and financial liabilities. Significant financial assets include trade debts, advances and deposits, other receivables and cash and bank balances. Significant financial liabilities include short term borrowings, trade and other payables, liabilities in respect of leased assets and mark up payable on bank borrowings.

Financial assets and financial liabilities are recognized when the Company becomes a party to the contractual provisions of the instrument and assets and liabilities are stated at fair value. The Company derecognizes the financial asset and liabilities when it ceases to be a party to such contractual provisions of the instruments. Any gain or loss on derecognition is of the financial assets and financial liabilities is taken to profit and loss account currently. The particular measurement methods adopted are disclosed in the individual policy statement associated with each item.

#### Offsetting financial assets and financial liabilities

Financial assets and liabilities are offset and the net amount is reported in the balance sheet if the Company has legally enforceable right to offset the recognized amounts and the Company intends to settle either on a net basis or realize the asset and settle the liability simultaneously.





#### 4.20 Provisions

A provision is recognized when the Company has a present legal or constructive obligation as a result of past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation of which reliable estimate can be made.

			2008	2007
5.	SHARE CAPITAL	Note	Rupees	Rupees
5.	SHARE CAFITAL			
	Issued, subscribed and paid-up			
	5,905,000 (2007: 5,905,000) Ordinary shares of Rs.10 each fully paid in cash		59,050,000	59,050,000
	95,000 (2007: 95,000) Ordinary shares of Rs.10 each issued for consideration other than cash	5.1	950,000	950,000
	10,527,743 (2007: 9,025,221) Ordinary shares of Rs.10 each issued as bonus shares		105,277,431	90,252,210
			165,277,431	150,252,210
	<b>5.1</b> This represents the issuance of shares against t	he purchase of p	lant, machinery and otl	ner assets.
	5.2 Reconciliation of issued, subscribed and pai	d-up capital		
			2008 (Number	2007 of Shares)
	Opening balance Bonus shares issued during the year		15,025,221 1,502,522	13,065,410 1,959,811
			16,527,743	15,025,221

#### 6. SURPLUS ON REVALUATION OF ASSETS

This represent surplus arising on revaluation of freehold land, building on freehold land, plant and machinery both owned and leased carried out in the year 1995, 1999, 2004 and 2007 respectively. This has been adjusted by surplus realized on disposal of revalued assets and incremental depreciation arising due to revaluation net of deferred tax.





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Surplus on revaluation of assets as at 01 January   Surplus arising on revaluation of assets during the period   -			Note	2008 Rupees	2007 Rupees
Surplus relating to incremental depreciation charged on related assets - transferred to unappropriated profit  Net of deferred tax Related deferred tax liability  Surplus on revaluation of assets as at 31 December Less: Related deferred tax liability on Balance at the beginning of the year  Transferred to profit and loss account incremental depreciation charged during the year  10.1  35,380,309  39,311,454  43,679,393  10.1  35,380,309  39,311,454  200,959,459  208,260,158  7. LONG TERM LOAN - SECURED  Habib Bank Limited Less: Current portion shown under current liabilities  7.1  68,074,910  30,492,750  1,524,637		Surplus on revaluation of assets as at 01 January		247,571,612	192,129,438
related assets - transferred to unappropriated profit  Net of deferred tax Related deferred tax liability  (3,931,145)  (4,367,939)  (11,231,844)  (12,479,826)  Surplus on revaluation of assets as at 31 December  Less: Related deferred tax liability on Balance at the beginning of the year  Transferred to profit and loss account incremental depreciation charged during the year  10.1  35,380,309  200,959,459  7. LONG TERM LOAN - SECURED  Habib Bank Limited Less: Current portion shown under current liabilities  7.1  68,074,910  30,492,750  1,524,637		Surplus arising on revaluation of assets during the period		-	67,922,000
Related deferred tax liability  Related deferred tax liability  (3,931,145) (11,231,844) (12,479,826) (11,231,844) (12,479,826) (11,231,844) (12,479,826) (11,231,844) (12,479,826) (11,231,844) (12,479,826) (247,571,612)  Less: Related deferred tax liability on Balance at the beginning of the year  Transferred to profit and loss account incremental depreciation charged during the year  10.1  35,380,309 39,311,454 200,959,459 208,260,158  7. LONG TERM LOAN - SECURED  Habib Bank Limited 7.1 68,074,910 30,492,750 Less: Current portion shown under current liabilities 16 14,331,560 1,524,637					
Surplus on revaluation of assets as at 31 December  Less: Related deferred tax liability on  Balance at the beginning of the year  Transferred to profit and loss account incremental depreciation charged during the year  10.1  10		Net of deferred tax		(7,300,699)	(8,111,887)
Surplus on revaluation of assets as at 31 December       236,339,768       247,571,612         Less: Related deferred tax liability on Balance at the beginning of the year       39,311,454       43,679,393         Transferred to profit and loss account incremental depreciation charged during the year       (3,931,145)       (4,367,939)         10.1       35,380,309       39,311,454         200,959,459       208,260,158    7.1 68,074,910 1,524,637		Related deferred tax liability		(3,931,145)	(4,367,939)
Less: Related deferred tax liability on  Balance at the beginning of the year  Transferred to profit and loss account incremental depreciation charged during the year  10.1  39,311,454  43,679,393  (4,367,939)  10.1  35,380,309  200,959,459  208,260,158  7. LONG TERM LOAN - SECURED  Habib Bank Limited  Less: Current portion shown under current liabilities  7.1  68,074,910  30,492,750  1,524,637				(11,231,844)	(12,479,826)
Balance at the beginning of the year  Transferred to profit and loss account incremental depreciation charged during the year  10.1		Surplus on revaluation of assets as at 31 December		236,339,768	247,571,612
Transferred to profit and loss account incremental depreciation charged during the year  10.1  10.1  35,380,309  200,959,459  7. LONG TERM LOAN - SECURED  Habib Bank Limited Less: Current portion shown under current liabilities  7.1 68,074,910 30,492,750 1,524,637		Less: Related deferred tax liability on			
incremental depreciation charged during the year  10.1				39,311,454	43,679,393
10.1 35,380,309 39,311,454 200,959,459 208,260,158  7. LONG TERM LOAN - SECURED  Habib Bank Limited 7.1 68,074,910 30,492,750 Less: Current portion shown under current liabilities 16 14,331,560 1,524,637				(2 021 145)	(4 267 020)
7. LONG TERM LOAN - SECURED  Habib Bank Limited 7.1 68,074,910 30,492,750 Less: Current portion shown under current liabilities 16 14,331,560 1,524,637		incremental depreciation charged during the year	10.1		
7. LONG TERM LOAN - SECURED  Habib Bank Limited 7.1 68,074,910 30,492,750 Less: Current portion shown under current liabilities 16 14,331,560 1,524,637			10.1		
Habib Bank Limited       7.1       68,074,910       30,492,750         Less: Current portion shown under current liabilities       16       14,331,560       1,524,637				200,959,459	208,260,158
Less: Current portion shown under current liabilities 16 14,331,560 1,524,637	7.	LONG TERM LOAN - SECURED			
		Habib Bank Limited	7.1	68,074,910	30,492,750
<b>53,743,350</b> 28,968,113		Less: Current portion shown under current liabilities	16	14,331,560	1,524,637
				53,743,350	28,968,113

7.1 This loan has been obtained for the purpose of expansion and carries markup at the rate of three months KIBOR plus 2.25% per annum. The effective markup charged during the year was 14.82% (2007: 12%) of the aggregate facility of Rs. 150 million, the amount availed as at 31 December 2008 is Rs. 68.074 million (2007: Rs. 30.493 million) repayable in 19 equal quarterly installments. This loan is secured by way of first pari passu charge for Rs. 326 million on fixed assets and first joint pari passu hypothecation charge of Rs. 320 million on stocks including but not limited to raw materials, medicines, goods in process and finished goods of the Company.

#### 8. LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE

Present value of minimum lease payments Less: current portion shown under current liab	ilities 16	69,425,745 26,696,953 42,728,792	84,565,621 27,351,719 57,213,902
		2008	
	Minimum lease payments	Financial charges for future periods	Principal outstanding
		Rupees	
Not later than one year	36,062,824	9,365,871	26,696,953
Later than one year but not later than five years	49,733,313	7,004,521	42,728,792
	85,796,137	16,370,392	69,425,745

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		2007	
_	Minimum lease payments	Financial charges for future periods	Principal outstanding
_		Rupees	
Not later than one year	36,311,140	8,959,421	27,351,719
Later than one year but not later than five years	67,539,777	10,325,875	57,213,902
_	103,850,917	19,285,296	84,565,621
Salient features of the leases are as follows:		2008	2007
Discounting factor		8.01% - 20.20%	7.5% - 14.94%
Period of lease		36 months	36 months
Security deposits		<b>5% - 10%</b>	10%

The Company has entered into finance lease arrangements with various financial institutions for the lease of plant and machinery, office equipment and vehicles as shown in note 18.1 below. The liabilities under these arrangements are payable in monthly instalments. These markup rates are used as discounting factor to determine the present value of minimum lease payments.

All lease agreements carry renewal option at the end of lease period and the Company intends to exercise its option to purchase the leased assets upon completion of the respective lease terms. Residual value of the leased assets are already been paid at the inception of the lease in the form of security deposit. There are no financial restrictions imposed by lessors. Taxes, repairs, replacements and insurance costs are borne by the lessee.

			2008	2007
		Note	Rupees	Rupees
9.	LONG TERM ADVANCES			
	Balance at the end of year		20,610,530	20,312,724
	Less: current portion shown under current liabilities	16	3,484,567	4,746,713
			17,125,963	15,566,011

This represents advances taken from employees against future sale of vehicles as per Company's policy.

#### 10. DEFERRED LIABILITIES

Taxatio	on	10.1	56,053,455	47,073,208
Gratui	ty	10.2	86,966,764	68,010,488
			143,020,219	115,083,696
10.1	Taxable temporary differences arising in respect o	f		
	Surplus on revaluation of assets	6	35,380,309	39,311,454
	Accelerated tax depreciation		20,673,146	7,761,754
			56,053,455	47,073,208





	Note	2008 Rupees	2007 Rupees
10.2	The net value of defined benefit obligation as at valuation date	e is as follows:	
	Present value of defined benefit obligation	115,195,393	90,159,674
	Unrecognized actuarial losses	(28,228,629)	(22,512,586)
	Benefits due but not paid	-	363,400
	Net liability as at 31 December	86,966,764	68,010,488

**10.2.1** The following is the reconciliation of movement in the net recognized liability for gratuity:

Liability as at 01 January		68,010,488	59,012,823
Amount recognized during the year	11.2.3	25,623,783	21,973,988
Benefit payments made by the Company		(6,667,507)	(12,976,323)
Net liability as at 31 December		86,966,764	68,010,488

#### 10.2.2 Movement in the liability for un - funded defined benefit obligations

Present value of defined benefit obligations as		
at 01 January	90,159,674	78,007,892
Current service costs	13,908,492	11,688,921
Interest cost	9,015,967	7,800,789
Benefits due but not paid	-	(363,400)
Benefits paid by the plan	(6,304,107)	(11,749,211)
Actuarial losses recognized	8,415,367	4,774,683
Liability for defined benefit obligations as		
at 31 December	115,195,393	90,159,674

**10.2.3** The following amounts have been charged to profit and loss account during the year in respect of gratuity scheme:

Current service cost	13,908,492	11,688,921
Interest cost	9,015,967	7,800,789
Actuarial losses - charge for the year	2,699,324	2,484,278
	25,623,783	21,973,988

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#### 10.2.4 Historical Information for Gratuity plan

		2008 Rupees	2007 Rupees	2006 Rupees	2005 Rupees	2004 Rupees
	Present value of defined benefits obligations	115,195,393	90,159,674	78,007,892	75,380,276	56,671,886
	Experience adjustment arising on plan liabilities	8,415,367	4,774,683	(1,487,573)	13,836,183	_
					008	2007
			Note	Ruj	pees	Rupees
11.	DEFERRED GAIN					
	Opening balance as on 01 Januar	÷y		1,0	21,970	4,348,230
	Less: amortization for the year		32	1,0	21,970	3,326,260
	Balance as on 31 December				-	1,021,970
12.	TRADE AND OTHER PAYAB	BLES				
	Trade creditors			33,2	43,979	45,633,551
	Bills payable				82,139	42,422,515
	Advances from customers			9,4	57,094	3,321,703
	Accrued expenses				33,157	32,641,975
	Income tax deducted at source				12,531	28,518
	Workers' Profit Participation Fur	ıd	12.1		16,873	11,745,361
	Workers' Welfare Fund Payable to Central Research Fun	d			95,373 09,507	9,904,114 1,289,329
	Payable to Provident Fund Trust				92,488	1,841,028
	Un-claimed dividends				10,142	3,214,363
	Payable to Employees Welfare T	rust			85,800	239,900
				108,4	39,083	152,282,357
	12.1 Workers' Profit Participa	ation Fund				
	Balance at the beginning o			11,7	45,361	9,842,754
	Add: provision for the year	r	33		51,873	6,645,783
	Add: interest on funds utili	ized		15,8	97,234	16,488,537
	by the Company	ized	30	4	68,200	1,353,876
	, , ,				65,434	17,842,413
	Less: Paid during the year	to the trustees of	of the fund	8,9	96,553	5,316,971
	Deposited with the G				65,143	780,081
	Excess charge of inte		•	1,6	86,865	-
				11,5	348,561	6,097,052
				4,8	16,873	11,745,361

Mark-up @ 22.50% (2007: 22.50%) is being provided on the unpaid balance of the fund in accordance with the rules of the Fund.





		2008	2007
		Rupees	Rupees
13	Liabilities for patent and trademark		
	Purchase consideration for patent and trademark	31,034,176	-
	Less: Paid during the year	28,570,396	-
		2,463,780	-
	Exchange loss due to revaluation	3,944,595	
	Total payable as on 31 December	6,408,375	

This represents the purchase consideration amounting to Rs. 31.03 million equivalent to Euros 290,000 net of local taxes for registration of trade mark of brand "Skilax Drops" for the teritory of Pakistan and Kenya payable to M/s laboratorios Almirall, S.A (Spain). During the year, an amount of Rs. 28.57 million equivalent to Euros 276,000 net of taxes was paid.

The liability is secured against intangible assets and in the case of default by the Company, M/s laboratorios Almiral S.A shall be entitled to claim compensation for damages.

		2008	2007
	Note	Rupees	Rupees
14. MARKUP PAYABLE ON SECURED LOANS			
On cash finances		-	1,432,206
On other borrowings		16,062,923	5,854,133
		16,062,923	7,286,339
15. SHORT TERM BANK BORROWINGS - SECURE	)		
Running finance	15.1	341,744,312	147,430,481
Cash finance	15.2	-	41,773,063
Import credit	15.3	3,322,422	66,193,300
		345,066,734	255,396,844

- 15.1 Short term running finances are availed from various banks against aggregate sanctioned limit of Rs. 550 million (2007: Rs. 450 million). These facilities have various maturity dates upto 31 August 2009. These facilities carry markup rates ranging from one month KIBOR to three months KIBOR plus 150 to 200 basis points (2007: one month KIBOR to three months KIBOR plus 150 to 200 basis points) per annum. These finances are secured by way of joint pari passu and ranking hypothecation charge over present and future current and fixed assets of the Company.
- 15.2 This has been repaid during the year.
- 15.3 Aggregate sanctioned import credit facilities negotiated with various banks amount to Rs. 345 million (2007: Rs. 245 million). These facilities carry markup rates ranging from one month KIBOR to three months KIBOR plus 150 to 200 basis points (2007: one month KIBOR to six months KIBOR plus 150 to 200 basis points) per annum. These facilities are secured by way of 1st pari passu charge over the present and future current asset of the company and have various maturity dates upto 31 August 2009.

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16. CURRENT PORTION OF LONG TERM LIABI	Note	2008 Rupees	2007 Rupees
Long term loan	7	14,331,560	1,524,637
Liabilities against assets subject to finance lease	8	26,696,953	27,351,719
Long term advances	9	3,484,567	4,746,713
		44,513,080	33,623,069

#### 17. CONTINGENCIES AND COMMITMENTS

Packing materials

Finished goods

#### **Contingencies**

- Bank guarantees issued on behalf of the Company aggregate to Rs. 2.945 million (2007: Rs. 2.238 million).
- The Company has not acknowledged the demand relating to sales tax / central excise duty amounting to Rs. 12.057 million (2007: Rs. 16.641 million) as debt as the matter is pending adjudication. An amount of Rs. 10.793 million (2007: Rs. 6.981 million) has been deposited under protest and is shown under other receivables in note 24.

		2008	2007
		(Rupees	in thousand)
Coı	nmitments		
-	Commitments against irrevocable letters of credit include:		
	Plant and machinery	-	36,286
	Raw materials	67,112	75,631

- Facilities of letters of guarantee amounting to Rs. 16.285 million (2007: Rs. 9.209 million) are available to the Company under hypothecation / pledge of stocks and on present and future current assets and property, plant and equipment of the Company.
- Counter corporate guarantee given in favour of wholly owned subsidiary company "Dynalog Services (Private) Limited" amounting to Rs. 40 million (2007: Rs. 40 million) to Habib Bank Limited against their working capital finance limits.

		2008	2007
	Note	Rupees	Rupees
18. PROPERTY, PLANT AND EQUIPMENT			
Operating assets (owned)	18.1	563,398,394	450,306,319
Operating assets (leased)	18.1	90,501,633	114,404,581
Capital work-in-progress	18.2	29,387,697	53,991,030
		683,287,724	618,701,930

1,560

7,101

4,602 11,789





18.1 Operating assets

		TSOS	TS			DEPRECIATION	NOITAL			
		D. Contained	TE VEAD			DEI NEC	MOTIVE		BOOK VALUE	
PARTICULARS	As at	DURING THE YEAR	HE YEAR	As at	As at	For the		As at	as at	Rate
	01 January 2008	Additions	Deletions	31 December 2008	01 January 2008	year	Adjustment	31 December 2008	31 December 2008	%
		Rupees			Rup	ees				
OWNED										
Land - Freehold	149,820,000	,	,	149,820,000	1				149,820,000	
Building on freehold land	168,908,691	20,364,597		189,273,288	79,254,347	9,304,844	,	88,559,191	100,714,097	10
Plant and machinery	235,850,905	103,651,664	(523,870)	338,978,699	87,328,670	16,750,023	(176,977)	103,901,716	235,076,983	10
Laboratory equipment	6,163,063	6,003,816		12,166,879	2,310,121	801,098		3,117,219	9,049,660	10
Furniture and fixtures	11,225,606	439,979		11,665,585	5,525,323	593,085	,	6,118,408	5,547,177	10
Electric and gas appliances	21,468,595	1,832,650		23,301,245	10,287,437	1,247,236	,	11,534,673	11,766,572	10
Office equipment	27,213,671	16,775,397	(339,500)	43,649,568	11,341,666	2,504,592	(137,723)	13,708,535	29,941,033	10
Vehicles	30,772,334	20,971,816	(23,383,935)	28,360,215	5,162,870	5,438,829	(3,639,857)	6,961,842	21,398,373	20
Library books	52,806			52,806	46,970	584	,	47,554	5,252	10
Neon sign	105,000			105,000	41,287	6,371		47,658	57,342	10
Arms and ammunition	106,100			106,100	81,761	2,434		84,195	21,905	10
	651,686,771	170,039,919	(24,247,305)	797,479,385	201,380,452	36,655,096	(3,954,557)	234,080,991	563,398,394	
ASSETS SUBJECT TO FINANCE LEASE										
Plant and machinery	27,961,623		,	27,961,623	7,231,187	2,073,044	٠	9,304,231	18,657,392	10
Office Equipment	20,028,330	,	(20,028,330)		6,120,363	657,826	(6,778,189)	,		10
Vehicles	106,445,337	22,286,715	(25,670,100)	103,061,952	26,679,159	16,889,806	(12,351,254)	31,217,711	71,844,241	20
	154,435,290	22,286,715	(45,698,430)	131,023,575	40,030,709	19,620,676	(19,129,443)	40,521,942	90,501,633	
	806,122,061	192,326,634	(69,945,735)	928,502,960	241,411,161	56,275,772	(23,084,000)	274,602,933	653,900,027	



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		COST	ST			DEPRECIATION	IATION		HILL 17/1 /1000	
	A c of	DURING THE YEAR	HE YEAR	+0 04	40.04			40.04	BOOK VALUE	Rate
PARTICULARS	01 January 2007	Additions/ revaluation	Deletions	31 December 2007	As at 01 January 2007	For the year	Adjustment	31 December 2007	31 December 2007	%
	Rupes				Ruk	sees				
OWNED										
Land - Freehold	81,898,000	67,922,000		149,820,000		ı			149,820,000	
Building on freehold land	168,908,691		,	168,908,691	69,292,753	9,961,594		79,254,347	89,654,344	10
Plant and machinery	193,151,549	42,699,356		235,850,905	72,895,634	14,433,036		87,328,670	148,522,235	10
Laboratory equipment	6,163,063			6,163,063	1,882,016	428,105		2,310,121	3,852,942	10
Furniture and fixtures	10,776,099	449,507		11,225,606	4,906,643	618,680		5,525,323	5,700,283	10
Electric and gas appliances	19,933,206	1,535,389		21,468,595	9,133,609	1,153,828		10,287,437	11,181,158	10
Office equipment	22,419,339	4,801,057	(6,725)	27,213,671	9,812,161	1,530,428	(923)	11,341,666	15,872,005	10
Vehicles	27,942,128	23,495,427	(20,665,221)	30,772,334	3,251,859	4,080,790	(2,169,779)	5,162,870	25,609,464	20
Library books	52,806	,	,	52,806	46,322	648		46,970	5,836	10
Neon sign	105,000			105,000	34,208	7,079		41,287	63,713	10

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Plant and machinery	94,083,757	4,000,000	(70,122,134)	27,961,623	35,523,551	4,093,874	(32,386,238)	7,231,187	20,730,436	-
Office Equipment	20,028,330			20,028,330	4,575,033	1,545,330		6,120,363	13,907,967	Ē
Vehicles	93,415,086	52,089,751	(39,059,500)	106,445,337	26,746,694	17,671,118	(17,738,653)	26,679,159	79,766,178	Ö
	207,527,173	56,089,751	(109,181,634)	154,435,290	66,845,278	23,310,322	(50,124,891)	40,030,709	114,404,581	
	738,983,154	196,992,487	(129,853,580)	806,122,061	238,179,540	55,527,214	(52,295,593)	241,411,161	564,710,900	

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18.1.1 Addition in freehold assets includes transfer of assets costing Rs. 45,698,430 (2007: Rs. 109,181,634) less accumulated depreciation of Rs. 19,129,443 (2007: Rs. 50,124,891) from leasehold assets. Whereas additions in leasehold include assets costing Rs. Nil (2007: Rs. 8,103,492) less accumulated depreciation of Rs. Nil (2007: Rs. 135,058) transferred from freehold assets under sale and leaseback arrangements.

18.1.2	Depreciation charge has been allocated as	Note s under:	2008 Rupees	2007 Rupees
	Cost of sales Administrative and general Distribution, selling and promotional	27 28 29	30,944,586 13,720,296 11,610,890 56,275,772	30,874,281 13,341,941 11,310,992 55,527,214

18.1.3 Land, building on freehold land and plant and machinery were first revalued on 30 June 1995, resulting in a surplus of Rs. 68,809,377. Subsequently land, building on freehold land and plant and machinery were revalued on 30 June 1999 resulting in a surplus of Rs. 48,731,393. Land, building on freehold land and plant and machinery were again revalued on 31 May 2004 and 31 December 2004 respectively by M/s Hamid Mukhtar & Co., and certified by Ford, Rhodes, Sidat Hyder & Co. Chartered Accountants, which resulted in a surplus of Rs. 168,473,204 over the net book value of assets. Revaluation of land has been carried out by an approved and independent valuer namely M/s Surval on 01 January 2007 resulting in revaluation surplus of Rs. 67,922,000.

2008	2007
Rupees	Rupees

**18.1.4** Had the assets not been revalued the carrying values would have been:

Land - Freehold	14,566,828	14,566,828
Building on freehold land	62,098,728	46,748,378
Plant and machinery (Owned)	176,324,470	83,246,897
Plant and machinery (Leased)	14,933,970	16,593,300
	267,923,996	161,155,403

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18.1.5 Disposal of property, plant and equipment

articulars	Sold to	Cost**	Accumulated Depreciation		Sale Proceeds	Gain / (Loss)	Mode of Sale
<b>ehicles</b>	Waseem Ahmad	2,881,200	48,020	2,833,180	3,250,000	416,820	Negotiation
	Khurram Imtiaz	287,815	14,231	273,584	400,000	126,416	Negotiation
	Muhammad Younus	193,283	12,724	180,559	125,000	(55,559)	Negotiation
	Arif Naseem	827,468	324,073	503,395	605,000	101,605	Employee
	Mubashir Hayee Khan	317,084	5,285			164,218	Employee
	Dr. Ahmad Atif Mirza			311,799 389,081	476,017 389,081	-	
	Rizwan Ahmad	561,175 293,026	172,094 14,651				Employee
	Amir Riaz	39,780	9,547	278,375	473,847 54,000	195,472	Employee Employee
	Muhammad Zia	30,066	6,414	30,233		23,767 21,600	Employee
	Mrs. Shumail Asad	558,965	126,699	23,652 432,266	45,252 700,000	267,734	
	Muhammad Aslam						Employee
		193,283	18,845	174,438	230,000	55,562	Employee
	Khawaja Imtiaz Ahmad Butt	560,315	162,865	397,450	397,450	_	Negotiation
	Dr. M. Ajmal Nasir Muhammad Shafique	640,899	140,998	499,901	499,901	270.906	Employee
	Saad Aamir	441,347	171,243	270,104	650,000 640,000	379,896	Negotiation
		402,850	242,140	160,710		479,290	Negotiation
	Ghulam Sarwar Shahzad Sohail	193,283	34,147 63,417	159,136 128,885	320,000 300,000	160,864	Negotiation
		192,302			, , , , , , , , , , , , , , , , , , ,	171,115	Negotiation
	Azadar H. Naqvi Muhammad Ashfaq	305,751	107,692	198,059	391,680	193,621	Employee
	Nadeem -Ud- Din Rehmani	188,632 440,284	9,432 139,521	179,200	357,525	178,325	Employee
	Ch. Fayyaz Ahmad		89,464	300,763	300,763 285,480	150 705	Employee
	Ghulam Mustafa	224,159		134,695	· · · · · ·	150,785	Employee
		180,673	72,109	108,564	231,660	123,096	Employee
	Syed Ashar Ali Abbas	183,482	73,597	109,885	237,000	127,115	Employee
	Muhammad Nasir Baig	293,314	64,448	228,866	390,005	161,139	Employee
	Najam Ul Arfeen	177,826	71,328	106,498	228,060	121,562	Employee
	Adil Nawaz Irfan Bhatti	177,826	71,328	106,498	228,060	121,562	Employee
		177,826	71,328	106,498	228,060	121,562	Employee
	Muhammad Shakeel	177,826	71,328	106,498	228,060	121,562	Employee
	M. Munir	182,507	86,792	95,715	211,500	115,785	Employee
	Rahat Mahmood Reliance Insurance	33,048	4,792 5,792	28,256	54,000	25,744	Employee
		33,048	5,783	27,265	42,000	14,735	Insurance claim
	M. Shafique Awan	50,490	4,937	45,553	62,490	16,937	Employee
	Asghar Ali	33,048	4,792	28,256	54,000	25,744	Employee
	Zulfiqar Ali Shakeel Arshad	38,250	10,634	27,617	54,000	26,384	Employee
		33,048	4,792	28,256	54,000	25,744	Employee
	Arif Murtaza	33,048	4,792	28,256	54,000	25,744	Employee
	Jannat Gull	39,780	11,563	28,217	54,000	25,783	Employee
	Saghir Ul Hasan	39,780	11,563	28,217	54,000	25,783	Employee
	Khalid Hussain	39,780	11,563	28,217	54,000	25,783	Employee
	Jamshaid Akhtar	39,780	11,563	28,217	54,000	25,783	Employee
	Adeel Khalique	36,936	7,018	29,918	54,000	24,082	Employee
	Irfan Junaid	36,936	7,018	29,918	54,000	24,082	Employee
	M. Arif	36,936	7,572	29,364	54,000	24,636	Employee
	Khurram Yousuf	192,302	66,374	123,928	300,000	176,072	Employee
	Nadeem Mehboob	186,515	66,026	120,489	256,260	135,771	Employee
	Ch. Liaqat Ali	186,515	66,026	120,489	256,260	135,771	Employee
	Anwar Saeed	186,515	66,026	120,489	256,260	135,771	Employee
	Arif S. Qureshi	301,517	106,737	194,780	414,240	219,460	Employee
	G H. Khan	613,611	203,310	410,301	505,000	94,699	Negotiation
	Salah Ud Din	197,418	49,190	148,228	266,677	118,449	Employee
	Abdul Qayyum	185,069	49,043	136,026	250,149	114,123	Employee Employee
	Shahid Ghafoor Faisal Ramzan	290,822 38,880	77,068 9,137	213,754 29,743	393,877 48,628	180,123 18,885	Employee





Particulars	Sold to	Cost**	Accumulated Depreciation		Sale Proceeds	Gain / (Loss)	Mode of Sale
	M. Arfeen Khan	50,490	8,836	Rupees 41,654	50,490	8,836	Employee
	Muhammad Rizwan	39,750	6,956	32,794	54,000	21,206	Employee
	Nauman Ahmed Siddiqui	30,233	9,937	20,296	20,000	(296)	Employee
	•	39,750	6,956	32,794	59,662	26,868	
	Syed Kashif Raza Khalid Khan	54,000			55,728		Employee
	Tahir Naeem		15,750	38,250		17,478	Employee
		36,015	8,155	27,860	54,000	26,140	Employee
	Adnan Riasat	30,066	10,022	20,044	40,896	20,852	Employee
	M. Adeel Yousuf	30,160	8,002	22,158	43,812	21,654	Employee
	M. Anwar	50,490	11,318	39,172	54,000	14,828	Employee
	Azia Akhtar	183,482	67,603	115,879	240,931	125,052	Employee
	Mazhar Hussain	54,000	26,093	27,907	54,000	26,093	Employee
	Ikram Ul Haq	30,066	6,331	23,735	39,420	15,685	Employee
	M. Farhan Haider	30,066	6,808	23,258	39,420	16,162	Employee
	Tahir Omar	30,233	7,639	22,594	40,896	18,302	Employee
	Reliance Insurance	36,936	5,910	31,026	45,000	13,974	Insurance clair
	Muhammad Ashraf	30,066	9,604	20,462	39,420	18,958	Employee
	Naveed Ahmad	9,000,000	5,224,000	3,776,000	2,600,000	(1,176,000)	Negotiation
	Reliance Insurance	54,000	21,744	32,256	43,000	10,744	Insurance clair
	Mansoor Ali Zaidi	620,000	140,533	479,467	549,733	70,266	Employee
	Muhammad Ilyas	555,000	154,413	400,587	520,838	120,251	Employee
	Muhammad Asad Ullah	365,000	70,972	294,028	336,736	42,708	Employee
	Muhammad Ramzan	365,000	110,960	254,040	316,728	62,688	Employee
	Aftab Ahmed Qureshi	360,000	174,400	185,600	270,000	84,400	Employee
	M.Sulman	54,000	28,195	25,805	54,000	28,195	Employee
	Reliance Insurance	54,000	19,056	34,944	45,000	10,056	Insurance clair
	Reliance Insurance	632,000	63,200	568,800	647,000	78,200	Insurance clai
	Javaid Iqbal	373,500	145,250	228,250	321,641	93,391	Employee
	Reliance Insurance	395,000	89,533	305,467	375,000	69,533	Insurance clair
	M. Nasir	54,000	26,045	27,955	54,000	26,045	Employee
	Kamran Sadiq	54,000		27,955	54,000	26,045	
	Naveed Ahmad		26,045				Employee
		54,000	26,045	27,955	54,000	26,045	Employee
	M. Shahid	54,000	26,045	27,955	54,000	26,045	Employee
	Amir Aziz	54,000	26,045	27,955	54,000	26,045	Employee
	Mudassar Hasan	54,000	26,045	27,955	54,000	26,045	Employee
	Kashif Mumtaz	54,000	26,045	27,955	54,000	26,045	Employee
	Qaisar Mahmood	54,000	26,045	27,955	54,000	26,045	Employee
	Khurram Yousuf	367,000	196,007	170,993	355,000	184,007	Negotiation
	Khurram Yousuf	367,000	196,007	170,993	345,000	174,007	Negotiation
	Mian Faisal Omar	367,000	196,007	170,993	360,000	189,007	Negotiation
	Dr. Muhammad Mohiuddin	879,000	310,190	568,810	600,933	32,123	Employee
	Shakoor Ahmed	54,000	26,511	27,489	54,500	27,011	Employee
	M.Shahzad	54,000	26,511	27,489	54,000	26,511	Employee
	Arshad Ali	54,000	26,511	27,489	54,000	26,511	Employee
	Reliance Insurance	395,000	81,633	313,367	370,000	56,633	Insurance clair
	Khawaja Azhar Ayub	54,000	26,511	27,489	54,000	26,511	Employee
	Tariq Manzoor Pasha	54,000	26,044	27,956	54,000	26,044	Employee
		30,887,623	11,143,545	19,744,078	26,318,024	6,573,947	<u> </u>
	Computer						
	Universal Insurance	110,000	38,375	71,625	-	(71,625)	Insurance clair
	Universal Insurance	110,000	38,375	71,625	-	(71,625)	Insurance clair
	Universal Insurance	52,000	33,700	18,300	-	(18,300)	Insurance clair
	Universal Insurance	67,500	27,273	40,227	-	(40,227)	Insurance clair

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Machinery						
Novamed Pharma	272,647	92,108	180,539	250,000	69,461	Negotiation
Waris Ali	251,223	84,869	166,354	240,000	73,646	Negotiation
	523,870	176,977	346,893	490,000	143,107	
2008	31,750,993	11,458,244	20,292,748	26,808,024	6,515,276	
2007	22,795,225	12,262,415	10,532,810	16,040,392	5,507,582	

\*\* Cost represents the purchase price of the assets at the time of acquisition / lease. Accumulated depreciation also includes depreciation during the lease period.

			2008	2007
		Note	Rupees	Rupees
18.2	CAPITAL WORK - IN - PROGRESS			
	Civil works		8,004,569	1,060,914
	Plant and machinery - owned		14,618,428	49,300,916
	Advance for purchase of vehicles		-	2,829,200
	ERP system implementation		6,764,700	800,000
		18.2.1	29,387,697	53,991,030
18.2.1	Movement in the account is as follows:  Opening balance as at 01 January  Addition made during the year  - Civil works  - Plant and machinery - owned  - Advance for purchase of vehicles		53,991,030 21,121,685 65,350,293 11,718,515	1,060,914 44,338,531 2,829,200
	- ERP system implementation		5,964,700	400,000
	Capitalized during the year - Civil works		(14,178,030)	48,628,645
	- Plant and machinery - owned		(100,032,781)	_
	- Vehicles - leased		(14,547,715)	(2,975,000)
	- Venicles - leased - ERP system implementation		(14,347,713)	(6,114,060)
	- Ext system implementation		(128,758,526)	(9,089,060)
	Closing balance as at 31 December		29,387,697	53,991,030





# 19. INTANGIBLE ASSETS

		COST			AMORTISATION		BOOK VALUE	
	As at 01 January 2008	Additions	As at 31 December 2008	As at 01 January 2008	For the year	As at 31 December 2008	as at 31 December 2008	Rate
- :			Rupees	Rupees				
Registration and trademark (Note 19.1)	47,094,117	31,034,176	78,128,293	14,520,687	7,295,593	21,816,280	56,312,013	10
Computer Software	12,248,470	156,628	12,405,098	991,516	1,233,528	2,225,044	10,180,054	10
	59,342,587	31,190,804	90,533,391	15,512,203	8,529,121	24,041,324	66,492,067	
		COST			AMORTISATION		BOOK VALUE	
	As at 01 January 2007	Additions	As at 31 December 2007	As at 01 January 2007	For the year	As at 31 December 2007	as at 31 December 2007	Rate %
			Rupees	Rupees				
Registration and trademark (Note 19.1)	47,094,117	ı	47,094,117	9,811,275	4,709,412	14,520,687	32,573,430	10
Computer Software	3,284,525	8,963,945	12,248,470	159,471	832,045	991,516	11,256,954	10
	50,378,642	8,963,945	59,342,587	9,970,746	5,541,457	15,512,203	43,830,384	

This represents the purchase of Registration and Trademark of brand "Tres Orix Forte" and "Skilax drops" for the territory of Pakistan and Kenya from M/s Almiral Prodesfarma and M/s Laboratorios Almiral, S.A (Spain) for consideration of Euro 500,000 and Euro 290,000 respectively, net of local taxes. 19.1

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			2008	2007
		Note	Rupees	Rupees
19.2	Amortization charge has been allocated as	s under:		
	Cost of sales	27	7,295,593	4,709,412
	Distribution, selling and promotional	29	1,233,528	832,045
			8,529,121	5,541,457

#### 20. LONG TERM INVESTMENT

#### **Subsidiary Company - Unlisted**

#### **Dynalog Services (Pvt) Limited**

2,000,000 (2007: 2,000,000) ordinary shares

of Rs. 10 each

Equity held: 100% (2007: 100%) 20,000,000 20,000,000 Less: Impairment in investment (10,000,000)20.1 10,000,000 20,000,000

20.1 Subsequent to year end the Company has terminated its "Sales Agreement" of finished goods with Dynalog Services (Private) Limited and the management of the subsidiary has decided to discontinue its operations. Furthermore, as the subsidiary financial statements are drawn up on the basis that going concern assumption is no longer valid, therefore an impairment loss of Rs.10 million has been directly recognized in the financial statements, thereby reducing the cost of investment to its estimated recoverable value.

STOCK IN TRADE		
Raw materials		
In hand	224,600,903	135,442,011
In pledge	-	60,930,157
In transit	18,085,085	39,000,362
Packing material	242,685,988	235,372,530
In hand	37,030,107	30,236,062
In transit	1,022,989	1,875,540
With third party	209,377	49,031
	38,262,473	32,160,633
Work in process	46,409,764	40,336,092
Finished goods		
In hand	101,429,418	106,412,467
In transit	-	4,140,855
With related party	21,113,472	-
	122,542,890	110,553,322
	449,901,115	418,422,577





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	Note	2008 Rupees	2007 Rupees
22. TRADE DEBTS - Considered good			
Secured - against letters of credit		5,572,139	4,619,021
Unsecured			
Due from related parties			
Subsidiary - Dynalog Services (Pvt.) Limited		108,817,993	157,424,228
Associated - Route - 2 Health (Pvt.) Limited		183,903	463,898
	22.1	109,001,896	157,888,126
Others		26,413,400	24,833,795
		140,987,435	187,340,942

22.1 The amount due is in the normal course of business and is interest free.

#### 23. ADVANCES, DEPOSITS AND PREPAYMENTS

Advances - considered good		
Staff against:		
Expenses	8,097,619	6,135,087
Salary	1,034,017	570,662
Suppliers	2,625,339	10,401,897
Letters of credit	215,331	369,357
Deposits:		
Securities	4,966,181	5,465,189
Bank guarantee margin	2,569,766	1,446,811
Prepayments	5,498,950	2,392,119
	25,007,203	26,781,122

#### 24. OTHER RECEIVABLES - considered good

Claims receivable	220,111	-
Freight subsidy receivable	266,099	113,679
Sales tax and excise duty 24.1	10,964,686	7,708,981
Receivable from foreign principals	41,450,449	1,966,114
Others	684,630	684,630
	53,585,975	10,473,404

24.1 As referred to in note 17 this includes Rs. 10.086 million (2007: Rs. 6.981 million) deposited for grant of stay against demand of sales tax / excise duty paid under protest to sales tax department.

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25.	CASH AND BANK BALANCES	2008 Rupees	2007 Rupees
	Cash and Imprest	2,505,635	3,044,357
	Balance with banks - current accounts	4,672,249       7,177,884	8,812,960 11,857,317
26.	SALES - net Manufactured products		
	Local	1,888,381,998	1,841,478,216
	Export	59,256,579 1,947,638,577	1,903,332,958
		, , ,	, , ,
	Purchased products - local	104,424,360	88,689,259
	Sales compensation	27,237,721	-
	Third party (toll manufacturing)	39,181,106	35,202,026
		2,118,481,764	2,027,224,243

Less: Discount

Sales tax

174,199,172

1,307,172

175,506,344

1,851,717,899

183,977,525

185,137,775

1,933,343,989

1,160,250





			2008	2007
		Note	Rupees	Rupees
25 COST O	ECALEC		•	•
27. COST O	FSALES			
Raw and	packing material consumed		964,391,055	842,189,409
Salaries,	wages and benefits	27.1	101,554,972	98,700,001
	inning and maintenance		12,564,961	12,859,821
Fuel and			22,090,141	17,584,436
Stores con			3,406,407	4,885,809
-	d maintenance		9,723,235	10,701,041
Insurance			1,889,881	2,047,325
	s and taxes		2,092,597	1,916,990
	ubscription .nd stationery		706,346	1,011,345
_	and conveyance		2,254,394 4,123,626	1,981,034 3,416,622
_	ncy and professional		3,467,629	3,125,637
Office su			4,333,611	2,803,668
Depreciat		18.1.2	30,944,586	30,874,281
_	tion of intangible assets	19.2	7,295,593	4,709,412
Others	2		4,688,310	5,253,410
			1,175,527,344	1,044,060,241
			, , ,	, ,
Inventory	effect of work in process			
Opening			40,336,092	18,296,869
Closing			(46,409,764)	(40,336,092)
			(6,073,672)	(22,039,223)
Cost of go	oods Manufactured		1,169,453,672	1,022,021,018
Inventory	effect of finished goods (excluding purch	nased products)		
Opening			88,620,428	101,718,849
Closing			(92,970,783)	(88,620,428)
			(4,350,355)	13,098,421
Cost of go	oods sold - Manufactured		1,165,103,317	1,035,119,439
Less: D	uty drawback		-	17,833
Cost of go	oods sold - Manufactured items		1,165,103,317	1,035,101,606
Cost of a	oods sold - Purchased products		Q1 202 275	61 207 110
Cost of go			81,302,275 1,246,405,592	61,207,110 1,096,308,716
C031 01 g	oods sold		1,210,103,372	1,070,300,710
<b>27.1</b> It in	acludes the following staff retirement ben	efits:		
Def	ined benefit plan - Gratuity		5,687,877	6,877,488
	ined contribution plan - Provident Fund		2,926,276	2,500,021
	vision for compensated leave absences		1,986,608	519,375

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		2008	2007
	Note	Rupees	Rupees
28. ADMINISTRATIVE AND GENERAL			
Salaries and benefits	28.1	73,976,758	74,647,333
Telephone, postage and telex		2,988,312	3,614,259
Rent, rates and taxes		5,455,572	4,867,621
Electricity, gas and water		385,287	274,139
Printing and stationery		3,212,080	3,067,697
Repairs and maintenance		4,264,360	5,516,242
Vehicle running and maintenance		18,128,222	14,339,354
Traveling and conveyance		7,456,038	5,909,748
Newspapers and subscriptions		1,141,115	2,726,002
Entertainment		1,159,504	257,571
Insurance		4,409,386	4,272,962
Auditors' remuneration	36	667,500	675,000
Legal and professional		2,818,000	2,428,060
Advertisement, seminars and symposia		182,925	1,129,500
Donation	28.2	723,464	1,311,550
Depreciation	18.1.2	13,720,296	13,341,941
Others		1,817,777	1,307,804
		142,506,596	139,686,783
28.1 It includes the following staff retirement b	enefits:		
Defined benefit plan - Gratuity		9,719,889	7,030,587
Defined contribution plan - Provident Fun	d	2,264,434	1,746,129
Provision for compensated leave absences		880,395	358,738

**28.2** None of the Directors or their spouses have any interest in the donee's fund.





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29. DISTRIBUTION, SELLING AND PROMOTIONAL  Salaries and benefits 29.1 160,790,048 152,391,563 Advertisement 1,646,563 5,064,698 Rent, rates and taxes 720,860 725,210 Entertainment 195,162 204,602 Promotional expenses and samples 128,945,224 136,577,305 Printing and stationery 3,596,503 3,493,045 Traveling and conveyance 65,722,886 63,924,634 Telephone, postage and telex 2,552,965 2,620,156 Insurance 2,416,296 2,976,925 Vehicle running and maintenance 2,416,296 2,976,925 Vehicle running and maintenance 2,219,5898 20,330,460 Donation 29.2 2,510,350 3,221,783 Freight and octroi 14,103,311 11,420,239 Seminars, Symposia and training 19,120,345 27,008,171 Newspapers and subscriptions 8,363,835 6,199,165 Depreciation 18.1.2 11,610,890 11,310,992 Amortization of intangible assets 19.2 1,233,528 832,045 Others 453,483,632 452,939,833 Less: Reimbursement from foreign principals 81,713,162 16,292,285 371,770,470 436,647,548  29.1 It includes the following staff retirement benefits: Defined benefit plan - Gratuity 9,639,681 8,005,700 Defined contribution plan - Provident Fund 4,574,276 3,698,228		Note	2008 Rupees	2007 Rupees
Salaries and benefits         29.1         160,790,048         152,391,563           Advertisement         1,646,563         5,064,698           Rent, rates and taxes         720,860         725,210           Entertainment         195,162         204,602           Promotional expenses and samples         128,945,224         136,577,305           Printing and stationery         3,596,503         3,493,045           Traveling and conveyance         65,722,886         63,924,634           Telephone, postage and telex         2,552,965         2,620,156           Insurance         2,416,296         2,976,925           Vehicle running and maintenance         23,195,898         20,330,460           Donation         29.2         2,510,350         3,221,783           Freight and octroi         14,103,311         11,420,239           Seminars, Symposia and training         19,120,345         27,008,171           Newspapers and subscriptions         8,363,835         6,199,165           Depreciation         18.1.2         11,610,890         11,310,992           Amortization of intangible assets         19.2         1,233,528         832,045           Others         6,758,968         4,638,840           453,483,632 <t< th=""><th></th><th></th><th>Tupous</th><th>Tup</th></t<>			Tupous	Tup
Advertisement Rent, rates and taxes Rent, rates and rate, 204,602 Robot, 204,602 Robot, 204,602 Robot, 204,602 Robot, 204,602 Robot, 204,604 Robot, 204,602 Robot, 204,604 R	29. DISTRIBUTION, SELLING AND PROMOTION	NAL		
Rent, rates and taxes       720,860       725,210         Entertainment       195,162       204,602         Promotional expenses and samples       128,945,224       136,577,305         Printing and stationery       3,596,503       3,493,045         Traveling and conveyance       65,722,886       63,924,634         Telephone, postage and telex       2,552,965       2,620,156         Insurance       2,416,296       2,976,925         Vehicle running and maintenance       23,195,898       20,330,460         Donation       29.2       2,510,350       3,221,783         Freight and octroi       14,103,311       11,420,239         Seminars, Symposia and training       19,120,345       27,008,171         Newspapers and subscriptions       8,363,835       6,199,165         Depreciation       18.1.2       11,610,890       11,310,992         Amortization of intangible assets       19.2       1,233,528       832,045         Others       6,758,968       4,638,840         453,483,632       452,939,833         Less: Reimbursement from foreign principals       81,713,162       16,292,285         371,770,470       436,647,548          29.1 It includes the following staff retirement benefits: <td< td=""><th>Salaries and benefits</th><td>29.1</td><td>160,790,048</td><td>152,391,563</td></td<>	Salaries and benefits	29.1	160,790,048	152,391,563
Entertainment         195,162         204,602           Promotional expenses and samples         128,945,224         136,577,305           Printing and stationery         3,596,503         3,493,045           Traveling and conveyance         65,722,886         63,924,634           Telephone, postage and telex         2,552,965         2,620,156           Insurance         2,416,296         2,976,925           Vehicle running and maintenance         23,195,898         20,330,460           Donation         29.2         2,510,350         3,221,783           Freight and octroi         14,103,311         11,420,239           Seminars, Symposia and training         19,120,345         27,008,171           Newspapers and subscriptions         8,363,835         6,199,165           Depreciation         18.1.2         11,610,890         11,310,992           Amortization of intangible assets         19.2         1,233,528         832,045           Others         6,758,968         4,638,840           453,483,632         452,939,833           Less: Reimbursement from foreign principals         81,713,162         16,292,285           371,770,470         436,647,548           29.1 It includes the following staff retirement benefits:         9,639,681 <th>Advertisement</th> <td></td> <td>1,646,563</td> <td>5,064,698</td>	Advertisement		1,646,563	5,064,698
Promotional expenses and samples         128,945,224         136,577,305           Printing and stationery         3,596,503         3,493,045           Traveling and conveyance         65,722,886         63,924,634           Telephone, postage and telex         2,552,965         2,620,156           Insurance         2,416,296         2,976,925           Vehicle running and maintenance         23,195,898         20,330,460           Donation         29.2         2,510,350         3,221,783           Freight and octroi         14,103,311         11,420,239           Seminars, Symposia and training         19,120,345         27,008,171           Newspapers and subscriptions         8,363,835         6,199,165           Depreciation         18.1.2         11,610,890         11,310,992           Amortization of intangible assets         19.2         1,233,528         832,045           Others         6,758,968         4,638,840           453,483,632         452,939,833           Less: Reimbursement from foreign principals         81,713,162         16,292,285           371,770,470         436,647,548           29.1 It includes the following staff retirement benefits:         9,639,681         8,005,700           Defined contribution plan - Provident F	Rent, rates and taxes		720,860	725,210
Printing and stationery       3,596,503       3,493,045         Traveling and conveyance       65,722,886       63,924,634         Telephone, postage and telex       2,552,965       2,620,156         Insurance       2,416,296       2,976,925         Vehicle running and maintenance       23,195,898       20,330,460         Donation       29.2       2,510,350       3,221,783         Freight and octroi       14,103,311       11,420,239         Seminars, Symposia and training       19,120,345       27,008,171         Newspapers and subscriptions       8,363,835       6,199,165         Depreciation       18.1.2       11,610,890       11,310,992         Amortization of intangible assets       19.2       1,233,528       832,045         Others       6,758,968       4,638,840         453,483,632       452,939,833         Less: Reimbursement from foreign principals       81,713,162       16,292,285         371,770,470       436,647,548          29.1 It includes the following staff retirement benefits:       9,639,681       8,005,700         Defined benefit plan - Gratuity       9,639,681       8,005,700         Defined contribution plan - Provident Fund       4,574,276       3,698,228	Entertainment		195,162	204,602
Traveling and conveyance       65,722,886       63,924,634         Telephone, postage and telex       2,552,965       2,620,156         Insurance       2,416,296       2,976,925         Vehicle running and maintenance       23,195,898       20,330,460         Donation       29.2       2,510,350       3,221,783         Freight and octroi       14,103,311       11,420,239         Seminars, Symposia and training       19,120,345       27,008,171         Newspapers and subscriptions       8,363,835       6,199,165         Depreciation       18.1.2       11,610,890       11,310,992         Amortization of intangible assets       19.2       1,233,528       832,045         Others       6,758,968       4,638,840         453,483,632       452,939,833         Less: Reimbursement from foreign principals       81,713,162       16,292,285         371,770,470       436,647,548          29.1 It includes the following staff retirement benefits:       9,639,681       8,005,700         Defined benefit plan - Gratuity       9,639,681       8,005,700         Defined contribution plan - Provident Fund       4,574,276       3,698,228	Promotional expenses and samples		128,945,224	136,577,305
Telephone, postage and telex       2,552,965       2,620,156         Insurance       2,416,296       2,976,925         Vehicle running and maintenance       23,195,898       20,330,460         Donation       29.2       2,510,350       3,221,783         Freight and octroi       14,103,311       11,420,239         Seminars, Symposia and training       19,120,345       27,008,171         Newspapers and subscriptions       8,363,835       6,199,165         Depreciation       18.1.2       11,610,890       11,310,992         Amortization of intangible assets       19.2       1,233,528       832,045         Others       6,758,968       4,638,840         453,483,632       452,939,833         Less: Reimbursement from foreign principals       81,713,162       16,292,285         371,770,470       436,647,548          29.1 It includes the following staff retirement benefits:       9,639,681       8,005,700         Defined benefit plan - Gratuity       9,639,681       8,005,700         Defined contribution plan - Provident Fund       4,574,276       3,698,228	Printing and stationery		3,596,503	3,493,045
Insurance   2,416,296   2,976,925	Traveling and conveyance		65,722,886	63,924,634
Vehicle running and maintenance       23,195,898       20,330,460         Donation       29.2       2,510,350       3,221,783         Freight and octroi       14,103,311       11,420,239         Seminars, Symposia and training       19,120,345       27,008,171         Newspapers and subscriptions       8,363,835       6,199,165         Depreciation       18.1.2       11,610,890       11,310,992         Amortization of intangible assets       19.2       1,233,528       832,045         Others       6,758,968       4,638,840         453,483,632       452,939,833         Less: Reimbursement from foreign principals       81,713,162       16,292,285         371,770,470       436,647,548            29.1 It includes the following staff retirement benefits:         Defined benefit plan - Gratuity       9,639,681       8,005,700         Defined contribution plan - Provident Fund       4,574,276       3,698,228	Telephone, postage and telex		2,552,965	2,620,156
Donation       29.2       2,510,350       3,221,783         Freight and octroi       14,103,311       11,420,239         Seminars, Symposia and training       19,120,345       27,008,171         Newspapers and subscriptions       8,363,835       6,199,165         Depreciation       18.1.2       11,610,890       11,310,992         Amortization of intangible assets       19.2       1,233,528       832,045         Others       6,758,968       4,638,840         452,939,833       452,939,833         Less: Reimbursement from foreign principals       81,713,162       16,292,285         371,770,470       436,647,548     29.1 It includes the following staff retirement benefits:  Defined benefit plan - Gratuity  Defined contribution plan - Provident Fund       9,639,681       8,005,700         3,698,228	Insurance		2,416,296	2,976,925
Freight and octroi       14,103,311       11,420,239         Seminars, Symposia and training       19,120,345       27,008,171         Newspapers and subscriptions       8,363,835       6,199,165         Depreciation       18.1.2       11,610,890       11,310,992         Amortization of intangible assets       19.2       1,233,528       832,045         Others       6,758,968       4,638,840         453,483,632       452,939,833         Less: Reimbursement from foreign principals       81,713,162       16,292,285         371,770,470       436,647,548     29.1 It includes the following staff retirement benefits:  Defined benefit plan - Gratuity Defined contribution plan - Provident Fund       9,639,681       8,005,700         3,698,228	Vehicle running and maintenance		23,195,898	20,330,460
Seminars, Symposia and training       19,120,345       27,008,171         Newspapers and subscriptions       8,363,835       6,199,165         Depreciation       18.1.2       11,610,890       11,310,992         Amortization of intangible assets       19.2       1,233,528       832,045         Others       6,758,968       4,638,840         453,483,632       452,939,833         Less: Reimbursement from foreign principals       81,713,162       16,292,285         371,770,470       436,647,548            29.1 It includes the following staff retirement benefits:        9,639,681       8,005,700         Defined benefit plan - Gratuity       9,639,681       8,005,700         Defined contribution plan - Provident Fund       4,574,276       3,698,228	Donation	29.2	2,510,350	3,221,783
Newspapers and subscriptions       8,363,835       6,199,165         Depreciation       18.1.2       11,610,890       11,310,992         Amortization of intangible assets       19.2       1,233,528       832,045         Others       6,758,968       4,638,840         453,483,632       452,939,833         Less: Reimbursement from foreign principals       81,713,162       16,292,285         371,770,470       436,647,548            29.1 It includes the following staff retirement benefits:       9,639,681       8,005,700         Defined benefit plan - Gratuity       9,639,681       8,005,700         Defined contribution plan - Provident Fund       4,574,276       3,698,228	Freight and octroi		14,103,311	11,420,239
Depreciation   18.1.2   11,610,890   11,310,992	Seminars, Symposia and training		19,120,345	27,008,171
Amortization of intangible assets Others  19.2 1,233,528 6,758,968 4,638,840 453,483,632 452,939,833 Less: Reimbursement from foreign principals 81,713,162 16,292,285 371,770,470 436,647,548  29.1 It includes the following staff retirement benefits: Defined benefit plan - Gratuity Defined contribution plan - Provident Fund 4,574,276 3,698,228	Newspapers and subscriptions		8,363,835	6,199,165
Others  6,758,968 4,638,840 453,483,632 452,939,833 Less: Reimbursement from foreign principals 81,713,162 16,292,285 371,770,470 436,647,548  29.1 It includes the following staff retirement benefits:  Defined benefit plan - Gratuity 9,639,681 8,005,700 Defined contribution plan - Provident Fund 4,574,276 3,698,228	Depreciation	18.1.2	11,610,890	11,310,992
Less: Reimbursement from foreign principals  453,483,632 81,713,162 16,292,285 371,770,470 436,647,548  29.1 It includes the following staff retirement benefits:  Defined benefit plan - Gratuity 9,639,681 8,005,700 Defined contribution plan - Provident Fund 4,574,276 3,698,228	Amortization of intangible assets	19.2	1,233,528	832,045
Less: Reimbursement from foreign principals       81,713,162       16,292,285         371,770,470       436,647,548    29.1 It includes the following staff retirement benefits: Defined benefit plan - Gratuity Defined contribution plan - Provident Fund 4,574,276 3,698,228	Others		6,758,968	4,638,840
29.1 It includes the following staff retirement benefits:       436,647,548         Defined benefit plan - Gratuity       9,639,681       8,005,700         Defined contribution plan - Provident Fund       4,574,276       3,698,228			453,483,632	452,939,833
29.1 It includes the following staff retirement benefits:  Defined benefit plan - Gratuity  Defined contribution plan - Provident Fund  9,639,681  4,574,276  8,005,700  3,698,228	Less: Reimbursement from foreign principals		81,713,162	16,292,285
Defined benefit plan - Gratuity         9,639,681         8,005,700           Defined contribution plan - Provident Fund         4,574,276         3,698,228			371,770,470	436,647,548
Defined benefit plan - Gratuity         9,639,681         8,005,700           Defined contribution plan - Provident Fund         4,574,276         3,698,228				
Defined benefit plan - Gratuity         9,639,681         8,005,700           Defined contribution plan - Provident Fund         4,574,276         3,698,228	20.1 It is already the fallowing staff actions and have	·		
Defined contribution plan - Provident Fund 4,574,276 3,698,228	· ·	its:		
	÷ *			
Provision for compensated leave absences 1,929,655 1,0/5,961	Provision for compensated leave absences		1,929,655	1,075,961

**29.2** None of the Directors or their spouses have any interest in the donee's fund.

#### **30. FINANCE COST**

Mark-up on long term loan - secured	7,986,512	1,392,759
Mark-up on short term borrowings - secured	45,305,079	27,150,279
Finance cost on liability against assets subject to		
finance lease	10,933,959	10,800,980
Interest on Workers' Profit Participation Fund 12.1	468,200	1,353,876
Bank charges	2,439,372	2,037,834
	67,133,122	42,735,728

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		2008	2007
	Note	Rupees	Rupees
31. RESEARCH AND DEVELOPMENT			
Salaries and benefits	31.1	6,064,096	6,678,037
Expenses on clinical trials and products evaluation		149,977	547,246
Traveling		1,243,413	1,659,818
Insurance		152,931	131,081
Vehicle repair and maintenance		1,121,983	1,141,866
Printing and stationery		80,331	75,810
Office supplies		119,474	110,847
Staff cost		370,077	213,192
Others		48,200	105,681
		9,350,482	10,663,578
	-		
<b>31.1</b> It includes the following staff retirement bene	fits:		
Defined benefit plan - Gratuity		576,335	60,213
Defined contribution plan - Provident Fund		223,222	254,961
Provision for compensated leave absences		24,612	20,972
32. OTHER OPERATING INCOME			
Income from non-financial assets			
Gain on sale of property, plant and equipment		6,515,276	5,507,582
Amortization of deferred gain	11	1,021,970	3,326,260
Liabilities no longer payable written back		174,849	<del>-</del>
Scrap Sales		907,484	1,017,635
Others		305,303	407,169
		8,924,882	10,258,646
33. OTHER OPERATING CHARGES			
	diam	10,000,000	
Impairment loss in the value of investment in subsi- Workers' Profit Participation Fund	•	2,465,008	6,645,783
Exchange loss	12.1	12,065,143	355,540
Workers' Welfare Fund		1,591,259	2,715,284
Central Research Fund - current year		1,009,507	1,289,329
Others		-	2,662,993
Ouleis		27,130,917	13,668,929
		27,130,717	13,000,729





2007

Rupees

2008

Rupees

34. TAXATION Current		
- For the year	15,868,050	46,108,553
- Prior period	(10,000,000)	-
	5,868,050	46,108,553
Deferred	8,980,247	(24,766,998)
	14,848,297	21,341,555

#### 34.1 Reconciliation of tax charge for the year

Numerical reconciliation between the average effective tax rate and the applicable tax rate is as follows:

	2008	2007
Applicable tax rate	35.00%	35.00%
Tax effect of amounts that are not deductible for tax purposes	38.89%	25.07%
Tax effect of amounts that are deductible for tax purposes	-61.32%	23.16%
Tax effect of amounts relating to prior years	-12.83%	-
Reversal of taxable temporary differences	11.52%	-20.26%
Tax effect under presumptive tax regime	7.79%	0.81%
	-15.95%	-17.54%
Average effective tax rate charged on income	19.05%	17.46%
	2008	2007
	Rupees	Rupees

#### 35. EARNINGS PER SHARE - Basic and Diluted

There is no dilutive effect on the basic earnings per share of the Company which is based on:

Profit after taxation	Rupees	63,123,395	100,923,708
Weighted average number of ordinary s	shares		
as at 31 December 2008	Numbers	16,527,743	16,527,743
Earnings per share	Rupees	3.82	6.11

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36.



. AUDITORS' REMUNERATION	Note	2008 Rupees	2007 Rupees
Statutory Audit		401,500	365,000
•			· ·
Fee for review of half year financial statements		176,000	160,000
Other certifications		40,000	100,000
Out of pocket expenses		50,000	50,000
	28	667,500	675,000

#### 37. REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

		2008			2007	
	Chief Executive	Directors	Executives	Chief Executive	Directors	Executives
			R	Rupees		
Managerial remuneration	3,594,800	9,922,800	31,738,629	3,194,800	13,288,200	23,827,130
House allowance	1,437,920	1,440,000	12,695,452	1,277,920	2,160,000	9,530,854
Provident fund	299,592	826,872	2,579,694	266,280	726,912	1,826,173
Gratuity	1,067,322	2,779,949	7,410,789	900,254	2,421,967	6,347,658
Bonus	565,800	1,553,800	4,698,223	356,917	1,610,625	2,431,392
Utilities	359,480	1,288,254	3,173,863	319,480	2,288,801	2,382,704
Medical	76,477	305,146	771,970	480,580	1,403,314	1,071,988
Others	-	145,236	31,400	-	132,011	-
	7,401,391	18,262,057	63,100,019	6,796,231	24,031,830	47,417,899
Number of persons	1	2	35	1	3	25

- **37.1** The Chief Executive, Directors and 15 executive (2007: 15) have been provided with Company maintained cars while 20 executives (2007: 10) have been provided with cars under self finance scheme with limited fuel and maintenance facility.
- **37.2** No fee has been paid to any director except for Rs. 3,000 (2007 : Rs. 1,500) paid to an idependent non-executive director for attending Board meetings.





38. Financial instruments and related disclosures

				31	31 December 2008					
1 1		Interest	Bearing			Non-Inter	Non-Interest Bearing			
	Upto one year	One to five years	More than five years	Sub-Total	Upto one year	One to five years	More than five years	Sub-Total	Total	Credit Risk
] !					Rupees		Rupees			
Financial assets										
Long term deposits			1	ı	1	1	1,562,054	1,562,054	1,562,054	ı
Trade debts	ı	ı	1	ı	140,987,435	1	ı	140,987,435	140,987,435	140,987,435
Advances and deposits	ı		1	ı	7,535,947	٠	,	7,535,947	7,535,947	ı
Other receivables	ı	,	1	ı	42,355,190	•	1	42,355,190	42,355,190	42,355,190
Cash and bank balances	ı		1	ı	7,177,884	٠	1	7,177,884	7,177,884	ı
I	ı		ı	ı	198,056,456		1,562,054	199,618,510	199,618,510	183,342,625
Financial liabilities										
Long term loan - secured	14,331,560	53,743,350	1	68,074,910	,	1	1		68,074,910	
Liabilities against assets										
subject to finance lease	26,696,953	42,728,791	1	69,425,744	1	1			69,425,744	,
Trade and other payables	ı	ı	1	ı	80,447,705	1	1	80,447,705	80,447,705	ı
Markup payable on secured loans	ı		1	ı	16,062,923	•	1	16,062,923	16,062,923	ı
Short term bank borrowings - secured	345,066,734		1	345,066,734	,	1	1		345,066,734	
ı	1000000	7		000				000	A COMPANY OF THE PROPERTY OF T	
1	386,095,247	96,472,141		482,507,388	96,510,628			96,510,628	5/9,0/8,016	
Excess of financial assets over financial liabilities	(386,095,247)	(96,472,141)		(482,567,388)	101,545,828		1,562,054	103,107,882	(379,459,506)	
On balance sheet Gap		(482,567,388)		(482,567,388)	101,545,828			103,107,882	(379,459,506)	,
Off-balance sheet Items										
Bank guarantees	1	ı	1	1	43,415,291	•	•	43,415,291	43,415,291	1
Irrevocable letters of credit				ı	75,772,735	•		75,772,735	75,772,735	,
<b> </b>	1	1	1	1	119,188,026	1		119,188,026	119,188,026	1



				31 December 2007	7				
	Interest	t Bearing			Non-Intere	Non-Interest Bearing			
Upto one year	One to five years	More than five years	Sub-Total	Upto one year	One to five years	More than five years	Sub-Total	Total	Credit Risk
				Rup	səə	Rupees			

Financial assets										
Long term deposits	,	1		ı	1	,	1,562,054	1,562,054	1,562,054	1,562,054
Trade debts	1	1	1	ı	187,340,942		ı	187,340,942	187,340,942	187,340,942
Advances and deposits	ı	1	1	ı	6,912,000	,	ı	6,912,000	6,912,000	6,912,000
Other receivables	ı	,	•	ı	2,650,744	,	ı	2,650,744	2,650,744	2,650,744
Cash and bank balances	ı	1	,	ı	11,857,317	,	ı	11,857,317	11,857,317	ı
	'	'	'	1	208,761,003	1	1,562,054	210,323,057	210,323,057	198,465,740
Financial liabilities										
Long term loan - secured	1,524,637	24,394,200	4,573,913	30,492,750	1		ı	1	30,492,750	ı
Liabilities against assets										
subject to finance lease	27,351,719	57,213,902	1	84,565,621	1	,	ı	1	84,565,621	ı
Trade and other payables	ı	1	1	ı	125,993,332	,	ı	125,993,332	125,993,332	ı
Markup payable on secured loans	ı	1	1	ı	7,286,339	ı	ı	7,286,339	7,286,339	ı
Short term bank borrowings - secured 255,396,844	255,396,844		•	255,396,844		,	1	•	255,396,844	•
	284,273,200	81,608,102	4,573,913	370,455,215	133,279,671	ı	ī	133,279,671	503,734,886	1
Excess of financial assets over financial liabilities	(284,273,200) (81,608,102)	(81,608,102)	(4,573,913)	(370,455,215)	75,481,332	1	1,562,054	77,043,386	(293,411,829)	
On balance sheet Gap	(284,273,200) (81,608,102)	(81,608,102)	(4,573,913)	(370,455,215)	75,481,332		1,562,054	77,043,386	(293,411,829)	,
Off-balance sheet Items Bank guarantees	,	1		,	42.237.711	1	1	42.237.711	42.237.711	,
Irrevocable letters of credit	1	1	1	1	128,280,009	1	1	128,280,009	128,280,009	1
					170,517,720			170,517,720	170,517,720	

Effective interest rates for the monetary financial assets and liabilities are mentioned in the respective notes to the financial statements.





#### 38.1 Financial risk management objectives

The Company's activities expose it to a variety of financial risks, including the effects of changes in market rates, credit and liquidity risk associated with various financial assets and liabilities respectively as referred to in note 38 and cash flow risk associated with accrued interests in respect of borrowings as referred to in note 7,8 & 15.

The Company finances its operations through equity, borrowings and management of working capital with a view of maintaining a reasonable mix between the various sources of finances to minimize risk. Taken as a whole, risk arising from the Company's financial instruments is limited as there is no significant exposure to market risk in respect of such instruments.

#### 38.2 Concentration of credit risk

Credit risk represents the accounting loss that would be recognized at the reporting date if counter parties fails completely to perform as contracted. The Company's credit risk is primarily attributable to its trade debts and its balances with banks. The credit risk on liquid funds is limited because the credit risk associated with trade debts of the Company are controlled through management of approved credit limit for all its customers and as such is not exposed to major concentration of third party credit risk.

Of the total financial assets of Rs. 199.618 million (2007: Rs. 210.323 million), financial assets which are subject to credit risk amount to Rs. 183.342 million (2007: Rs. 198.604 million). To manage exposure to credit risk, the Company applies credit limits to its customers and obtains advances from them.

#### 38.3 Currency risk

Currency risk is the risk that the values of a financial instrument will fluctuate due to changes in foreign exchange rate. Currency risk arises mainly where receivables and payables exist due to transactions with foreign buyers and suppliers. The Company does not hedge the payables, however, the risk of exposure is mitigated by matching the maturity periods of foreign currency receivables and payables.

#### 38.4 Interest rate risk

Interest rate risk is the risk that the values of financial instruments will fluctuate due to changes in market interest rates. The Company usually manages miss-matches through risk management strategy where significant change in Gap position can be adjusted.

#### 38.5 Liquidity risk

Liquidity risk reflects an enterprise's inability in raising funds to meet commitments. The Company follows an effective cash management and planning policy to ensure availability of funds and to take appropriate measures for new requirements.

#### 38.6 Capital management

The Board's policy is to maintain an efficient capital base so as to maintain investor, creditor and market confidence and to sustain the future development of its business. The Board of Directors monitors the return on capital employed, which the Company defines as operating income divided by total capital employed. The Board of Directors also monitors the level of dividends to ordinary shareholders.





The Company's objectives when managing capital are:

- a) to safeguard the entity's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders, and
- b) to provide an adequate return to shareholders.

The Company manages the capital structure in the context of economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Company may, for example, adjust the amount of dividends paid to shareholders, issue new shares, or sell assets to reduce debt.

The Company monitors capital on the basis of the debt-to-equity ratio - calculated as a ratio of total debt to equity.

The debt-to-equity ratios as at 31December 2008 and at 31 December 2007 were as follows:

	2008	2007
	Rupees	Rupees
Total debt	482,567,388	370,455,215
Total equity and debt	980,646,076	820,647,641
Debt-to-equity ratio	49:51	45:55

Neither there were any changes in the Company's approach to capital management during the year nor the Company is subject to externally imposed capital requirements.

#### 38.7 Fair value of financial instruments

The carrying values of all financial assets and liabilities reflected in the financial statements approximate their fair values.

#### 39. Related party transactions

The related parties and associated undertakings comprises, subsidiary, associated companies, staff retirement funds, directors and key management personnel. Amounts due from and to related parties are shown under receivables and payables, amounts due from key management personnel are shown under receivables and remuneration of key management personnel is disclosed in note 37. Other significant transactions with related parties are as follows:

•	2008 Rupees	2007 Rupees
39.1 Sales of goods	Kupees	Rupees
Subsidiary	1,628,117,917	1,600,303,981
Associate	35,607,377	32,900,153





	2008	2007
	Rupees	Rupees
39.2 Other related parties		
Contribution to Staff provident fund	9,988,208	10,422,264
Contribution to Employees' welfare trust	1,335,950	1,353,950

#### 40. DIVIDEND

The Board of Directors of the Company in their meeting held on 31<sup>st</sup> March 2009 have proposed final cash dividend at the rate of Rs. 2.5 (2007: Rs. 2.5) per share and bonus shares Nil (2007: 10%) per share for the year ended 31 December 2008, subject to the approval of shareholders in Annual General Meeting. These financial statements do not reflect these appropriations.

#### 41. PLANT CAPACITY AND PRODUCTION

The capacity and production of the Company's plant is indeterminable as it is a multi-product plant involving varying processes of manufacture.

#### 42. DATE OF AUTHORIZATION OF ISSUE

The Board of Directors of the Company authorized the financial statements for issuance on 31st March 2009.

#### 43. GENERAL

Figures have been rounded off to the nearest rupee.

ASLAM HAFIZ
CHIEF EXECUTIVE OFFICER

ANEES HMAD KHAN DIRECTOR

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Highnoon Laboratories Limited and its wholly owned subsidiary company Dynalog Services (Private) Limited

2008









## **Auditors' Report to the Members**

We have audited the annexed consolidated financial statements comprising consolidated balance sheet of Highnoon Laboratories Limited ("the Company") and its subsidiary company (hereinafter referred as the "Group") as at 31 December 2008 and the related consolidated profit and loss account, consolidated cash flow statement and consolidated statement of changes in equity together with the notes forming part thereof, for the year then ended. The financial statements of the subsidiary company, Dynalog Services (Private) Limited was audited by another firm of auditors, whose report has been furnished to use and our opinion in so far as it relates to the amounts included for such company, is based solely on the report of other auditores.

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit

We conducted our audit in accordance with the auditing standards as applicable in Pakistan These standards require that we plan and preform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting polies and significant estimates made by management, as well as, evaluating the overall presentation of theabove said statements. We believe that our audit provides a reasonable basis for our opinion.

In our opinion the consolidated financial statements present fairly the financial position of the Group as at 31 December 2008 and the results of its operations, its cash flows and changes in equity for the year then ended in accordance with the approved accounting standards as applicable in Pakistan.

Without qualifying our opinion, we draw attention to note 1.2 to the financial statements which states that subsequent to year end the management of the subsidiary company has decided to discontinue its operations and accordingly the subsidiary company financial statements have been prepared as non-going concern basis and related assets and liabilities approximates to their realizable value.

Lahore: 31 March 2009

KPMG Taseer Hadi & Co. Chartered Accountants

KPMG Town Har & Co.





### **CONSOLIDATED BALANCE SHEET**

EQUITY AND LIABILITIES	Note	2008 Rupees	2007 Rupees
Authorized Share capital Ordinary shares of Rs. 10 each 20,000,000 (2007: 20,000,000)		200,000,000	200,000,000
Share capital	6	165,277,431	150,252,210
Reserves		282,424,735	224,438,154
		447,702,166	374,690,364
Surplus on revaluation of assets	7	200,959,459	208,260,158
NON CURRENT LIABILITIES			
Long term loan - secured	8	53,743,350	28,968,113
Liabilities against assets			
subject to finance lease	9	42,728,792	58,978,534
Long term advances	10	17,125,963	15,566,011
Deferred liabilities	11	143,020,219	115,083,696
Deferred gain	12	-	1,021,970
CURRENT LIABILITIES		256,618,324	219,618,324
Trade and other payables	13	117,937,036	169,703,357
Liability for patent & trademark	14	6,408,375	-
Markup payable on secured loans	15	19,453,951	8,133,461
Short term bank borrowings - secured	16	435,070,588	327,742,774
Income tax - net		-	22,135,517
Current portion of long term liabilities	17	47,336,492	36,696,493
CONTINGENCIES AND COMMITMENTS	18	626,206,442	564,411,602
CONTINGENCIES AND COMMITMENTS	10	1,531,486,391	1,366,980,448
		_,	1,000,000,110

The annexed notes from 1 to 45 form an integral part of these consolidated financial statements.

ASLAM HAFIZ
CHIEF EXECUTIVE OFFICER





## **AS AT 31 DECEMBER 2008**

NON CURRENT ASSETS	Note	2008 Rupees	2007 Rupees
Property, plant and equipment Intangible assets	19 20	683,287,724 66,492,067 749,779,791	642,316,430 44,539,474 686,855,904
Long term deposits		1,562,054	3,905,054
CURRENT ASSETS			
Stores, spares and loose tools	21	-	30,373
Stock in trade	22	537,849,474	528,917,064
Trade debts	23	45,307,546	62,119,683
Advances, deposits and prepayments	24	45,234,814	32,344,393
Income tax - net		44,095,476	-
Other receivables	25	59,641,050	19,970,952
Cash and bank balances	26	29,596,654	32,837,025
		761,725,014	676,219,490
Non current assets held for sale	27	18,419,532	-
		780,144,546	676,219,490
		1,531,486,391	1,366,980,448







# CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2008

		2008	2007
	Note	Rupees	Rupees
Sales - net	28	2,233,179,815	1,985,910,645
Cost of sales	29	1,426,668,595	1,186,320,867
GROSS PROFIT		806,511,220	799,589,778
Operating expenses			
Administrative and general	30	182,631,307	158,856,277
Distribution, selling and promotional	31	431,680,094	482,488,053
Finance cost	32	78,590,681	47,113,635
Research and development	33	9,350,482	10,663,578
		702,252,564	699,121,543
OPERATING PROFIT		104,258,656	100,468,235
Other operating income	34	15,943,574	13,512,728
		120,202,230	113,980,963
Other operating charges	35	17,136,426	16,958,901
PROFIT BEFORE TAXATION		103,065,804	97,022,062
Taxation	36	14,816,869	29,891,678
PROFIT AFTER TAXATION		88,248,935	67,130,384
Earnings per share - basic and diluted	37	5.34	4.06

The annexed notes 1 to 45 form an integral part of these financial statements.

ASLAM HAFIZ
CHIEF EXECUTIVE OFFICER

ANEES HMAD KHAN DIRECTOR





# CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2008

	2008 Rupees	2007 Rupees
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation	103,065,804	97,022,062
Adjustments for non-cash charges and other items	(0.549.924	50 402 (17
Depreciation  Amountization of intensible essets	60,548,834	59,402,617
Amortization of intangible assets	8,611,871	5,588,616 (5,507,582)
Gain on sale of property, plant and equipment Exchange loss	(6,515,276) 12,065,143	349,064
Provision for defined benefit obligation	25,623,783	21,973,988
Write offs	4,725,301	21,975,988
Finance cost	78,590,681	47,113,635
Deterioration in Pallets	10,293	10,124
Amortization of deferred gain	(1,021,970)	(3,326,260)
Tamor Manual of action of game	182,638,660	125,604,202
Profit before working capital changes	285,704,464	222,626,264
WORKING CAPITAL CHANGES  (Increase) / decrease in current assets		
	20,000	205.000
Stores, spares and loose tools Stock in trade	20,080 (8,932,410)	295,960 (126,953,190)
Trade debts	16,974,500	(28,699,898)
Advances, deposits and prepayments	(12,890,421)	25,093,672
Other receivables	(39,670,098)	28,362,630
Increase / (decrease) in current liabilities	(37,070,070)	20,302,030
Trade and other payables	(60,345,013)	33,999,708
Liability for patent and trade mark	2,463,780	-
	(102,379,582)	(67,901,118)
Cash generated from operations	183,324,882	154,725,146
Taxes paid	(72,067,615)	(34,656,363)
Gratuity paid	(6,667,507)	(12,976,323)
Finance cost paid	(55,733,473)	(34,217,490)
Long term deposits - net	2,343,000	(966,000)
Long term advances - net	297,806	3,552,888
Net cash used in operating activities	51,497,093	75,461,858





Note	2008 Rupees	2007 Rupees
CASH FLOWS FROM INVESTING ACTIVITIES		
Fixed capital expenditure Intangible assets acquired Sale proceeds from disposal of property, plant and equipment Net cash used in Investing activities	(120,093,004) (31,332,054) 26,808,024 (124,617,034)	(46,968,766) (9,720,194) 16,040,392 (40,648,568)
CASH FLOWS FROM FINANCING ACTIVITIES		
Repayment of finance lease liabilities Long term loan Short term bank borrowings - net Dividend paid Net cash used in financing activities	(52,788,353) 37,582,160 107,327,814 (22,242,053) 69,879,569	(61,772,569) 30,492,750 30,113,052 (34,013,815) (35,180,582)
Net increase (decrease) in cash and cash equivalents  Cash and cash equivalents at beginning of the year	(3,240,372) 32,837,025	(367,292) 33,204,317
Cash and cash equivalents at end of the year 26	29,596,653	32,837,025

The annexed notes 1 to 45 form an integral part of these financial statements.

ASLAM HAFIZ
CHIEF EXECUTIVE OFFICER

ANEES HMAD KHAN DIRECTOR





# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2008

		REVENUE RESERVES			TOTAL
	SHARE CAPITAL	GENERAL UN-APPROPRIATEI RESERVE PROFIT		SUB TOTAL	TOTAL
			Rupees		
Balance as at 01 January 2007	130,654,100	114,000,000	89,417,853	203,417,853	334,071,953
Final dividend for the year ended					
31 December 2006 @ Rs. 1.5 per share	-	-	(19,598,639)	(19,598,639)	(19,598,639)
Issuance of bonus shares @ 15%	19,598,110	-	(19,598,110)	(19,598,110)	-
Interim dividend @ Re. 1 per share for the year ended 31 December 2007	-	-	(15,025,221)	(15,025,221)	(15,025,221)
	150,252,210	114,000,000	35,195,883	149,195,883	299,448,093
Current year incremental depreciation - net of tax Profit for the year	-	-	8,111,887 67,130,384	8,111,887 67,130,384	8,111,887 67,130,384
Front for the year			07,130,364	07,130,384	07,130,384
Total recognised income and expense for the year	-	-	75,242,271	75,242,271	75,242,271
Balance as at 31 December 2007	150,252,210	114,000,000	110,438,154	224,438,154	374,690,364
Final dividend for the year ended 31 December 2007 @ Rs. 1.5 per share	-	-	(22,537,832)	(22,537,832)	(22,537,832)
Issuance of bonus shares @ 10%	15,025,221	-	(15,025,221)	(15,025,221)	-
	15,025,221	-	(37,563,053)	(37,563,053)	(22,537,832)
Current year incremental depreciation - net of tax	-	-	7,300,699	7,300,699	7,300,699
Profit for the year	-	-	88,248,935	88,248,935	88,248,935
Total recognised income and expense for the year	-	-	95,549,634	95,549,634	95,549,634
Balance as at 31 December 2008	165,277,431	114,000,000	168,424,735	282,424,735	447,702,166

The annexed notes from 1 to 45 form an integral part of these financial statements.

ASLAM HAFIZ
CHIEF EXECUTIVE OFFICER

ANEES HMAD KHAN DIRECTOR





## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2008

#### 1. LEGAL STATUS AND NATURE OF OPERATIONS

1.1 The Highnoon Laboratories Limited and its subsidiary company ("the Group") comprises of holding company Highnoon Laboratories Limited ("HNL") and a wholly owned subsidiary company Dynalog Services (Private) Limited ("DSL").

Highnoon Laboratories Limited was incorporated as a private limited company in Pakistan in the year 1984 under the companies ordinance 1984 and converted into an unquoted public limited company in 1985. Its shares are quoted on all stock exchanges in Pakistan since November 1994. The Company is principally engaged in the manufacture, import, sale and marketing of pharmaceutical and allied consumer products. The registered office of HNL is situated at 17.5 Km, Multan Road, Lahore.

DSL was incorporated as a private limited company in Pakistan on 27 April 2004 under the Companies Ordinance, 1984 and became a wholly owned subsidiary company of HNL in September 2004. DSL is principally engaged in the business of trading and distribution of pharmaceutical and other products. The registered office of DSL is situated at 17.5 Km, Multan Road, Lahore.

1.2 The management of the subsidiary has decided to discontinue the subsidiary's operations and accordingly financial statements of subsidiary company have been prepared on non-going concern basis and the related assets and liabilities approximate to their realizable values.

#### 2. BASIS OF PREPARATION

#### 2.1 Statement of Compliance

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984 shall prevail.

#### 2.2 Standards, interpretations and amendments to published approved accounting standards

The following amendments to existing standards have been published that are applicable to the Group's financial statements covering annual periods, beginning on or after the following dates:

# 2.2.1 Standards, amendments and interpretations to published approved accounting standards that are relevant but not yet effective

The following amendments and interpretations to existing standards have been published and are mandatory for the Group's accounting periods beginning on or after their respective effective dates:

Revised IAS 1 - Presentation of financial statements (effective for annual periods beginning on or after 1 January 2009) introduces the term total comprehensive income, which represents changes in equity during a period other than those changes resulting from transactions with owners in their capacity as owners. Total comprehensive income may be presented in either a single statement of comprehensive income (effectively combining both the income statement and all non-owner changes in equity in a single statement), or in an income statement and a separate statement of comprehensive income. The application of this standard is not likely to have any effect on the Group's financial statements.





Revised IAS 23 - Borrowing costs (effective for annual periods beginning on or after 1 January 2009) removes the option to expense borrowing costs and requires that an entity capitalize borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset as part of the cost of that asset. The application of this standard is not likely to have any effect on the Group's financial statements.

Amended IAS 27 Consolidated and separate financial statements (effective for annual periods beginning on or after 1 July 2009) requires accounting for changes in ownership interest by the Group in a subsidiary, while maintaining control, to be recognized as an equity transaction. When the Group loses control of subsidiary, any interest retained in the former subsidiary will be measured at fair value with the gain or loss recognized in the profit or loss. The application of the standard is not likely to have any effect on the Group's financial statements.

IAS 27 'Consolidated and separate financial statements' (effective for annual periods beginning on or after 1 January 2009). The amendment removes the definition of the cost method from IAS 27 and replaces it with a requirement to present dividends as income in the separate financial statements of the investor. The amendment is not likely to have any effect on Group's financial statements.

- IFRS 7 'Financial Instruments: Disclosures' is applicable to the Group's financial statements covering annual periods, beginning on or after 01 October 2008. It requires disclosures about the significance of financial instruments for the Company's financial position and performance, as well as quantitative and qualitative disclosure on the nature and extent to risks. The adoption of this standard is not likely to have significant impact on Group's financial statements other than increase in disclosure.

# 2.2.2 Standards, amendments and interpretations to published approved accounting standards that are not relevant and not yet effective

Standards of	r Interpretation	Effective date
IFRS 2 - Share-based Payments		'01 January 2009
IFRS 3 - Business Combinations		'01 July 2009
IFRS 5 - Non current assets held for sale and discontinu	ed operations	'01 July 2009
IFRS 8 - Operating Segments		'01 January 2009
IAS 29 - Financial reporting in Hyperinflationary Econo	omies	'28 April 2008
IAS 32 (amendments) - Financial instruments		'01 January 2009
IAS 39 (amendments) - Financial instruments		'01 July 2009
IAS 41 - Agriculture		'01 January 2009
IFRIC 12 - Service concession arrangements		'01 October 2008
IFRIC 13 - Customer loyalty programmes		'01 July 2008
IFRIC 15 - Accounting for agreements for the construct	ion of real estate	'01 October 2009
IFRIC 16 - Hedge of net investment in a foreign operati	on	'01 October 2008
IFRIC 17 - Distribution of non cash assets to owners		'01 July 2009





In addition to the above, a new standard 'IFRS 4 - Insurance Contracts' has been issued by the International Accounting Standards Board but has not yet been adopted by the Institute of Chartered Accountants of Pakistan (ICAP) or notified by the SECP and, hence, presently do not form part of the local financial reporting framework.

#### 3. BASIS OF MEASUREMENT

#### 3.1 Accounting convention

These consolidated financial statements have been prepared under the historical cost convention, except for revaluation of certain assets as referred to in note 19 and recognition of certain employees benefits at present value. In consolidated these financial statements, except for the cash flow statement, all the transactions have been accounted for on accrual basis.

#### 3.2 Use of estimates and judgments

The preparation of financial statements in conformity with approved accounting standards requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions and judgments are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revision to accounting estimates are recognised in the period in which the estimate is revised if revision affects only that period, or in the period of revision and future periods if the revision affects both current and future periods.

The areas where various assumptions and estimates are significant to Group's financial statements or where judgments were exercised in application of accounting policies are as follows:

	woie
lefined benefit obligation	4.1
revaluation of property, plant and equipment	4.4
residual values and useful lives of assets	4.4
mpairment	4.13
axation	4.17
provisions and contingencies	4.20
	revaluation of property, plant and equipment residual values and useful lives of assets repairment axation

#### 4. BASIS OF CONSOLIDATION

The consolidated financial statements includes the financial statements of Highnoon Laboratories Limited and its wholly owned subsidiary "Dynalog Services (Private) Limited".

The financial statements of subsidiary company have been consolidated on line by line basis and carrying value of investment held by the parent company is eliminated against the subsidiary's shareholder's equity in the consolidated financial statements. Intra-Group balances, transactions, income and expenses have also been eliminated. Unrealised gains arising on intraGroup transactions recongnised in assets are eliminated. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

Note





#### 5. SIGNIFICANT ACCOUNTING POLICIES

#### 5.1 Staff retirement benefits

#### Defined benefit plan

HNL operates an unfunded gratuity scheme for all of its permanent employees, under which benefits are paid on cessation of employment subject to a minimum qualifying period of service.

Qualified actuaries have carried out the valuation as at 31 December 2008. The projected unit credit method with the following significant assumptions was used for the valuation of this scheme:

		2008	2007
-	Discount rate	15% per annum	10% per annum
-	Expected rate of increase in salary	14% per annum	9% per annum
-	Expected average remaining working life time	14 years	14 years

HNL's policy with regard to actuarial gains/losses is to follow minimum recommended approach under IAS 19 "Employees Benefits" by which actuarial gains/losses exceeding 10 % of present value of benefit obligation are amortized over a period of five years.

#### Defined contribution plan

The Group also operates a recognized provident fund scheme for all of its permanent employees in accordance with the trust deed and rules made there under. Equal monthly contributions are made to the fund by the Group and employees at the rate of 8.33% of basic salary and cost of living allowance.

#### Compensated leave absences

Provision for compensated absences is made to the extent of value of accumulated accrued leaves / leave fare assistance of the employees at the balance sheet date as per entitlement on the basis of last drawn salary.

#### 5.2 Foreign currency translation

All monetary assets and liabilities in foreign currency are translated at the rates of exchange prevailing on the balance sheet date. Non-monetary assets and liabilities that are measured in terms of historical cost in foreign currency are translated into rupees at exchange rates prevailing at the date of transaction. Non-monetary assets and liabilities denominated in foreign currency that are stated at fair value are translated into rupees at exchange rates prevailing at the date when fair values are determined. Transactions in foreign currencies are converted into Pak rupees at exchange rates prevailing on the date of transaction. All exchange gains / losses are taken to profit and loss account currently.

#### 5.3 Trade and other payables

Trade and other payables are initially carried at fair value and subsequently at amortized cost using effective interest rate method.

#### 5.4 Property, plant and equipment and depreciation

#### Owned operating assets

These are stated at cost or revalued amount less accumulated depreciation except for freehold land, which is stated at revalued amount. Revaluation is carried out every five years unless earlier revaluation is necessitated.





Depreciation is charged on reducing balance method at the rates mentioned in note 19.1 to write off the cost / revalued amount of an asset over its estimated useful life. The assets' residual values and useful lives are reviewed at each financial year end and adjusted, if its impact on depreciation is significant. Full month's depreciation is charged on additions, while no depreciation is charged in the month of disposal or deletion or transfer of assets. Surplus on revaluation of fixed assets relating to incremental depreciation (net of deferred taxation) is transferred directly to unappropriated profit.

Gains and losses on disposal of fixed assets are included in income currently, except that the related surplus on revaluation of fixed assets (net of deferred taxation) is transferred directly to unappropriated profit.

Normal repairs and maintenance is charged to revenue as and when incurred, while major renewals and replacements are capitalized if it is probable that the respective future economic benefits will flow to the Group and the cost of the item can be measured reliably, and assets so replaced, if any, are retired.

#### Leasehold assets

Leases, where all the risks and rewards incidental to ownership of the leased assets have been transferred to the Group, are classified as finance leases. Assets subject to finance lease are stated at the lower of present value of minimum lease payments under the lease agreements and the fair value of the leased assets at the commencement of lease, less accumulated depreciation and any identified impairment loss.

The related rental obligations, net of finance costs, are included in liabilities against assets subject to finance lease as referred to in note 9. The liabilities are classified as current and long term depending upon the timing of the payment.

Each lease payment is allocated between the liability and finance costs so as to produce a constant periodic rate of interest on the balance outstanding. The interest element of the rental is charged to income over the lease term.

Assets acquired under finance lease are depreciated over the useful lives of assets on reducing balance method at the rates given in note 19.1. The assets' residual values and useful lives are reviewed at each financial year end and adjusted, if its impact on depreciation is significant. Depreciation of leased assets is charged to profit and loss account. Depreciation on additions in leased assets is charged from the month in which an asset is acquired while no depreciation is charged for the month in which the asset is disposed off / transferred to freehold assets.

#### Capital work in progress

Capital work in progress is stated at cost less any identified impairment loss less any identified losses and includes the expenditures on material, labour and appropriate overheads directly relating to the project. These costs are transferred to fixed assets as and when assets are available for intended use.

#### 5.5 Intangible assets and amortization

Intangible assets includes Intellectual Property, Rights, Trademarks and Software, which are non-monetary assets without physical substance. These are recognized at cost, which comprises its purchase price, non-refundable purchase taxes and any directly attributable expenditures.

After initial recognition an intangible asset is carried at its cost less accumulated amortization and any identified impairment loss. Amortization is charged to the income on monthly basis following the straight line method over a maximum period of ten years. Amortization on additions is charged from the month of use, while for disposals, no amortization is charged in the month of disposal.





At each financial year end, the Group reviews the recoverable amounts of intangible assets to assess impairment loss. If any such indication exists, impairment losses are recognized as an expense.

Subsequent expenditures on intangible assets after its purchase are recognized as an expense when it is incurred unless the expenditure will enable the asset to generate future economic benefits in excess of its originally assessed standard of performance.

#### 5.6 Deferred gain

Deferred gain arising on sale and lease back of assets is amortized on straight line basis over the lease term.

#### 5.7 Borrowing costs

Finance cost on long term liabilities / lease liabilities which are specifically obtained for the acquisition of qualifying assets i.e. assets that take a substantial period of time to get ready for their intended use, are capitalized up to the date of commissioning of respective asset. All other interest, markup and expenses are charged to income in the period in which they are incurred.

#### 5.8 Stores, spares and loose tools

These are valued at moving average cost, except for items in transit, which are valued at invoice price and related expenses incurred up to the balance sheet date. For items which are slow moving, a provision is made for excess of book value over estimated realizable value.

#### 5.9 Stock in trade

These are valued at the lower of cost and net realizable value. Cost is determined using the following basis:-

Raw materials - on moving average

Work-in-process - at actual manufacturing cost including appropriate

overheads

Finished goods

- Imported - on moving average

Local - on moving average manufacturing cost including appropriate

overheads

Merchandise in transit / pledged - at invoice value plus other charges incurred thereon

Net realizable value signifies the estimated selling price in the ordinary course of business less the estimated costs of completion and estimated costs necessary to make the sale.

#### 5.10 Trade debts

These are initially carried at original invoice amount, which is the fair value of consideration to be received in future and subsequently measure at amortized cost less impairment loss, if any. A provision for impairment of trade debts is established when there is an objective evidence that the Group will not be able to collect all amounts due according to the original terms of receivable.

#### 5.11 Cash and cash equivalents

For the purpose of cash flow statement, cash and cash equivalents comprise of cash in hand and balance with banks on current and deposit accounts. These are carried in balance sheet at cost.





#### 5.12 Impairment

The carrying amount of the assets except for inventories are reviewed at each balance sheet date to identify the circumstances indicating the occurrence of impairment loss or reversal of previously recognised impairment losses. If any such indication exists, the recoverable amount of such asset is estimated.

An impairment loss is recognized if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash generating unit is the smallest identifiable asset Group that generates cash flows that largely are independent from other assets and Groups.

Where an impairment loss subsequently reverses, the carrying amount of such asset is increased to the extent that it does not exceed the carrying amount that would have been determined, net of depreciation and amortization, if no impairment loss has been charged. A reversal of the impairment loss is recognized in income.

#### 5.13 Revenue recognition

Revenue from local sales is recognized when risk and reward incidental to ownership are transferred i.e. on dispatch of goods to the customers. Export goods are considered dispatched when Bill of Lading is prepared for shipment to customers.

Service income is recognised when the related services are rendered.

Return on bank deposits is accounted for on time proportion basis and other income is recognized on accrual basis.

#### 5.14 Transactions with related parties and transfer pricing

The Group under the direction of Securities and Exchange Commission of Pakistan's Notification SRO 66(I) / 2003 dated 22 January 2003 adopted the following policies of transfer pricing for the determination of arm's length prices with company / associated companies / related parties except for the assets sold to employees at written down value under the employee's car scheme as approved by the Board of Directors.

- Associated companies / related parties Cost plus method

Parties are said to be related, if they are able to influence the operating and financial decisions of the Group and vice versa.

#### 5.15 Research and development cost

These costs are charged to revenue as and when incurred, except for any development costs which are recognised as intangible assets when it is probable that the development project will be a success and certain criteria, including commercial and technological feasibility have been met.

#### 5.16 Taxation

Income tax on profit and loss for the year comprises current and deferred tax.

#### Current

The charge for current taxation is based on taxable income for the year determined in accordance with Income Tax Ordinance, 2001 and prevailing tax rates after taking into account applicable tax credits and rebates, if any. The charge for current tax also includes adjustments, where considered necessary, to





provision for tax made in previous years arising from assessments framed during the year for such years.

#### Deferred

Deferred tax is recognized using the balance sheet liability method on all temporary differences between the amounts attributed to assets and liabilities for financial reporting purposes and amounts used for taxation purposes.

Deferred tax liabilities are recognised for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that future taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized.

Carrying amount of deferred tax asset is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that the related tax benefit will be realized. Deferred tax is calculated at the rates that are expected to apply to the period when differences reverse based on tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is charged or credited in the income except for deferred tax asset / liability on deficit /surplus on revaluation of fixed assets which is adjusted against the related surplus as per the requirements of revised IAS 12 "Income Taxes".

#### 5.17 Dividend

Dividend to shareholders is recognized as a liability in the period in which it is approved.

#### 5.18 Financial instruments

These comprise financial assets and financial liabilities. Significant financial assets include trade debts, advances and deposits, other receivables and cash and bank balances. Significant financial liabilities include short term borrowings, trade and other payables, liabilities in respect of leased assets and mark up payable on bank borrowings.

Financial assets and financial liabilities are recognized when the Group becomes a party to the contractual provisions of the instrument and assets and liabilities are stated at fair value. The Group derecognizes the financial asset and liabilities when it ceases to be a party to such contractual provisions of the instruments. Any gain or loss on derecognition is of the financial assets and financial liabilities is taken to profit and loss account currently. The particular measurement methods adopted are disclosed in the individual policy statement associated with each item.

#### Offsetting financial assets and financial liabilities

Financial assets and liabilities are offset and the net amount is reported in the balance sheet if the Group has legally enforceable right to offset the recognized amounts and the Group intends to settle either on a net basis or realize the asset and settle the liability simultaneously.

#### 5.19 Provisions

A provision is recognized when the Group has a present legal or constructive obligation as a result of past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation of which reliable estimate can be made.



6



		2008	2007
	Note	Rupees	Rupees
SHARE CAPITAL			
Issued, subscribed and paid-up			
5,905,000 (2007: 5,905,000) Ordinary shares			
of Rs.10 each fully paid in cash		59,050,000	59,050,000
95,000 (2007: 95,000) Ordinary shares			
of Rs.10 each issued for consideration	6.1	0.50.000	0.50.000
other than cash	0.1	950,000	950,000
10,527,743 (2007: 9,025,221) Ordinary shares			
of Rs.10 each as bonus shares		105,277,431	90,252,210
		165,277,431	150,252,210

**6.1** This represents the Issuance of shares against the purchase of plant, machinery and other assets.

6.2	Reconciliation of issued, subscribed and paid-up capital	<b>2008</b> (Numb	2007 per of Shares)
	Opening balance Bonus shares issued during the year	15,025,221 1,502,522	13,065,410 1,959,811
		16,527,743	15,025,221

#### 7. SURPLUS ON REVALUATION OF ASSETS

This represent surplus arising on revaluation of HNL freehold land, building on freehold land, plant and machinery both owned and leased carried out in the year 1995, 1999, 2004 and 2007 respectively. This has been adjusted by surplus realized on disposal of revalued assets and incremental depreciation arising due to revaluation net of deferred tax.

	2008	2007
	Rupees	Rupees
Surplus on revaluation of fixed assets as at 01 January	247,571,612	192,129,438
Surplus arising on revaluation of assets during the year	-	67,922,000
Surplus relating to incremental depreciation charged on related assets - transferred to unappropriated profit		
Net of deferred tax	(7,300,699)	(8,111,887)
Related deferred tax liability	(3,931,145)	(4,367,939)
	(11,231,844)	(12,479,826)
Surplus on revaluation of assets as at 31 December	236,339,768	247,571,612





		2008	2007
	Note	Rupees	Rupees
Less: Related deferred tax liability on Balance at the beginning of the year		39,311,454	43,679,393
Transferred to profit and loss account incremental depreciation charged during the year		(3,931,145)	(4,367,939)
	11.1	35,380,309	39,311,454
		200,959,459	208,260,158
8. LONG TERM LOAN - SECURED			
Habib Bank Limited	8.1	68,074,910	30,492,750
Less: Current portion shown under current liabilities	17	14,331,560	1,524,637
		53,743,350	28,968,113

**8.1** This loan has been obtained for the purpose of expansion and carries markup at the rate of three months KIBOR plus 2.25% per annum. The effective markup charged during the year was 14.82% (2007: 12%) of the aggregate facility of Rs. 150 million, the amount availed as at 31 December 2008 is Rs. 68.074 million (2007: Rs. 30.493 million), repayable in 19 equal quarterly installments. This loan is secured by way of first pari passu charge for Rs. 326 million on fixed assets and first joint pari passu hypothecation charge of Rs. 320 million on stocks including but not limited to raw materials, medicines, goods in process and finished goods of HNL.

#### 9. LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE

Present value of minimum lease payments		72,249,157	89,403,677
Less: Current portion shown under current liabi	lities 17	29,520,365	30,425,143
		42,728,792	58,978,534
		2008	
	Minimum lease payments	Financial charges for future periods	Principal outstanding
		Rupees	
Not later than one year	39,244,606	9,724,241	29,520,365
Later than one year but not later than five years	49,733,313	7,004,521	42,728,792
	88,977,919	16,728,762	72,249,157
_		2007	
	Minimum lease payments	Financial charges for future periods	Principal outstanding
		Rupees	
Not later than one year	39,832,864	9,407,721	30,425,143
Later than one year but not later than five years	69,485,744	10,507,210	58,978,534
_	109,318,608	19,914,931	89,403,677





Salient features of the leases are as follows:	2008	2007
Discounting factor	8.01% - 20.20%	7.5% - 14.94%
Period of lease	36 months	36 months
Security deposits	5% - 10%	10%

The Group has entered into finance lease arrangements with various financial institutions for the lease of plant and machinery, office equipment and vehicles as shown in note 18.1 below. The liabilities under these arrangements are payable in monthly instalments. These markup rates are used as discounting factor to determine the present value of minimum lease payments.

All lease agreements carry renewal option at the end of lease period and the Group intends to exercise its option to purchase the leased assets upon completion of the respective lease terms. Residual value of the leased assets are already been paid at the inception of the lease in the form of security deposit. There are no financial restrictions imposed by lessors. Taxes, repairs, replacements and insurance costs are borne by the lessee.

		2008	2007
	Note	Rupees	Rupees
10. LONG TERM ADVANCES			
Balance at the end of year		20,610,530	20,312,724
Less: current portion shown under current liabilities	17	3,484,567	4,746,713
		17,125,963	15,566,011

This represents advances taken from employees against future sale of vehicles as per HNL's policy.

#### 11. DEFERRED LIABILITIES

Taxati	on	11.1	56,053,455	47,073,208
Gratui	ty	11.2	86,966,764	68,010,488
			143,020,219	115,083,696
11.1	Taxable temporary differences arising in resp	pect of		
	Surplus on revaluation of fixed assets	7	35,380,309	39,311,454
	Accelerated tax depreciation		20,673,146	7,761,754
			56,053,455	47,073,208

#### 11.2 The net value of defined benefit obligation as at valuation date is as follows:

Present value of defined benefit obligation	115,195,393	90,159,674
Unrecognized actuarial losses	(28,228,629)	(22,512,586)
Benefits due but not paid	-	363,400
Net liability as at 31 December	86,966,764	68,010,488





			Not	e		008 pees	2007 Rupees
11.2.1	The following is the reco	onciliation of m	ovement in the r	net rec	ognized lia	ability for gratu	ity:
	Liability as at 01 January	ī			68,0	10,488	59,012,823
	Amount recognized during		11.2	.3		23,783	21,973,988
	Benefit payments made b	y HNL			(6,6	67,507)	(12,976,323)
	Net liability as at 31 Dec	ember			86,9	66,764	68,010,488
11.2.2	Movement in the liability defined benefit obligati	ions					
	at 01 January	oeneni oongun	0115 45		90,1	59,674	78,007,892
	Current service costs				13,9	08,492	11,688,921
	Interest cost				9,0	15,967	7,800,789
	Benefits due but not paid					-	(363,400)
	Benefits paid by the plan				•	04,107)	(11,749,211)
	Actuarial losses recogniz				8,4	15,367	4,774,683
	Liability for defined beneat 31 December	ent obligations	as		115,1	95,393	90,159,674
11.2.3	The following amounts has gratuity scheme:  Current service costs Interest cost Actuarial losses - charge  Historical Information for	for the year		oss acc	13,90 9,01 2,69	g the year in re 08,492 15,967 99,324 23,783	11,688,921 7,800,789 2,484,278 21,973,988
		2008	2007	:	2006	2005	2004
		Rupees	Rupees		upees	Rupees	Rupees
	Present value of defined benefits obligations  Experience adjustment arising on plan	115,195,393	90,159,674		007,892	75,380,276	56,671,886
	liabilities	8,415,367	4,774,683	(1,4	187,573)	13,836,183	_





		Note	2008 Rupees	2007 Rupees
12.	DEFERRED GAIN  Balance as on 01 January  Less: amortization for the year  Balance as on 31 December	34	1,021,970 1,021,970	4,348,230 3,326,260 1,021,970
13.	Trade creditors Bills payable Advances from customers Accrued expenses Income tax deducted at source Workers' Profit Participation Fund Workers' Welfare Fund Payable to Central Research Fund Payable to Provident Fund Trust Un-claimed dividends Payable to Employees Welfare Trust	13.1	35,077,488 10,782,139 11,084,814 32,037,999 5,547,849 4,816,873 11,495,373 1,009,507 2,289,052 3,510,142 285,800 117,937,036	53,680,513 42,422,515 9,798,406 35,186,752 281,694 11,745,361 9,904,114 1,289,329 1,940,410 3,214,363 239,900 169,703,357
	13.1 Workers' Profit Participation Fund  Balance at the beginning of the year Add: provision for the year  Add: interest on funds utilized by HNL  Less: Paid during the year to the trustees of the fu Deposited with the Government Treasury Excess charge of interest in prior periods	35 32 and	11,745,361 4,151,873 15,897,234 468,200 16,365,434 8,996,553 865,143 1,686,865 11,548,561 4,816,873	9,842,754 6,645,783 16,488,537 1,353,876 17,842,413 5,316,971 780,081 - 6,097,052 11,745,361

Mark-up @ 22.50% (2007: 22.50%) is being provided on the unpaid balance of the fund in accordance with the rules of the Fund.





			2008	2007
		Note	Rupees	Rupees
14 L	iabilities for patent and trademark			
P	urchase consideration for patent and trademark		31,034,176	-
L	ess: Paid during the year		28,570,396	-
			2,463,780	-
E	xchange loss due to revaluation		3,944,595	
Te	otal payable as on 31 December		6,408,375	_

This represents the purchase consideration amounting to Rs. 31.03 million equivalent to Euros 290,000 net of local taxes for registration of trade mark of brand "Skilax Drops" for the teritory of Pakistan and Kenya payable to M/s laboratorios Almirall, S.A (Spain). During the year, an amount of Rs. 28.57 million equivalent to Euros 276,000 net of taxes was paid.

The liability is secured against intangible assets and in the case of default by the HNL M/s laboratorios Almiral S.A (Spain) shall be entitled to claim compensation for damages.

#### 15. MARKUP PAYABLE ON SECURED LOANS

On cash finances	-	1,432,206
On other borrowings	19,453,951	6,701,255
	19,453,951	8,133,461
16. SHORT TERM BANK BORROWINGS - SECURED		
Running finance 16.	431,748,166	219,776,411
Cash finance 16.	-	41,773,063
Import credit 16.	3,322,422	66,193,300
	435,070,588	327,742,774

- 16.1 Short term running finances are availed from various banks against aggregate sanctioned limit of Rs. 642 million (2007: Rs. 490 million). These facilities have various maturity dates upto 31 August 2009. These facilities carry markup rates ranging from one month KIBOR to three months KIBOR plus 150 to 300 basis points (2007: one month KIBOR to three months KIBOR plus 150 to 200 basis points) per annum. These finances are secured by way of joint pari passu and ranking hypothecation charge over present and future current and fixed assets as well as personal guarantees of directors of the Company.
- **16.2** This has been repaid during the year.
- 16.3 Aggregate sanctioned import credit facilities negotiated with various banks amount to Rs. 345 million (2007: Rs. 245 million). These facilities carry markup rates ranging from one month KIBOR to three months KIBOR plus 150 to 200 basis points (2007: one month KIBOR to six months KIBOR plus 150 to 200 basis points) per annum. These facilities are secured by way of 1st pari passu charge over the present and future current asset of the company and have various maturity dates upto 31 August 2009.





17. CURRENT PORTION OF LONG TERM LIABIL	Note	2008	2007
	ITIES	Rupees	Rupees
Long term loan Liabilities against assets subject to finance lease Long term advances	8 9 10	14,331,560 29,520,365 3,484,567 47,336,492	1,524,637 30,425,143 4,746,713 36,696,493

#### 18. CONTINGENCIES AND COMMITMENTS

#### **Contingencies**

- Bank guarantees issued on behalf of HNL aggregate to Rs. 2.945 million (2007: Rs 2.238 million).
- HNL has not acknowledged the demand relating to sales tax / central excise duty amounting to Rs. 12.057 million (2007: Rs. 16.641 million) as debt as the matter is pending adjudication. An amount of Rs. 10.793 million (2007: Rs. 6.981 million) has been deposited under protest and is shown under other receivables in note 24.

	2008	2007
Commitments	(Rupees in t	housand)
- HNL's Commitments against irrevocable letters of credit include:		
Direction describing		26.20

Plant and machinery	-	36,286
Raw materials	67,112	75,631
Packing materials	1,560	4,602
Finished goods	7,101	11,789

- Facilities of letters of guarantee amounting to Rs. 16.285 million (2007: Rs. 9.209 million) are available to HNL under hypothecation / pledge of stocks and on present and future current assets and property, plant and equipment of HNL.
- Counter corporate guarantee given in favour of DSL amounting to Rs. 40 million (2007: Rs. 40 million) to Habib Bank Limited against their working capital finance limits.

		2008	2007
	Note	Rupees	Rupees
19. PROPERTY, PLANT AND EQUIPMENT			
Operating assets (owned)	19.1	575,955,000	463,122,173
Operating assets (leased)	19.1	96,364,559	125,203,227
		672,319,559	588,325,400
Transfer to "non current assets held for sale"	27	(18,419,532)	-
		653,900,027	588,325,400
Capital work-in-progress	19.2	29,387,697	53,991,030
		683,287,724	642,316,430





s	
Operating assets	
19.1	

Operating assets										
		LSOO	ST			DEPRECIATION	IATION		411 1121 21000	
Sur Hilbington	As at	DURING THE YEAR	HE YEAR	As at	Asat	;		As at	BOOK VALUE	Rate
PARTICULARS	01 January 2008	Additions/ revaluation	Deletions/ Transfers	31 December 2008	01 January 2008	For the year	Adjustments/ Impairment	31 December 2008	31 December 2008	%
					R	94		Впреж		
OWNED						3				
Land - Freehold	149,820,000	,	,	149,820,000		,	,		149,820,000	,
Building on freehold land	168,908,691	20,364,597		189,273,288	79,254,347	9,304,844		88,559,191	100,714,097	10
Plant and machinery	235,850,905	103,651,664	(523,870)	338,978,699	87,328,670	16,750,023	(176,977)	103,901,716	235,076,983	10
Laboratory equipment	6,163,063	6,003,816	,	12,166,879	2,310,121	807,098		3,117,219	9,049,660	10
Furniture and fixtures	17,374,749	572,861		17,947,610	6,281,522	1,138,609	(3,957,711)	11,377,842	892,695,9	10
Electric and gas appliances	21,468,595	1,832,650	,	23,301,245	10,287,437	1,247,236		11,534,673	11,766,572	10
Office equipment	30,658,075	18,298,440	(339,500)	48,617,015	11,882,711	2,883,210	(137,723)	14,628,198	33,988,817	10
Vehicles	35,663,130	25,375,307	(23,383,935)	37,654,502	5,534,115	6,875,640	(3,639,857)	8,769,898	28,884,604	20
Library books	52,806			52,806	46,970	584		47,554	5,252	10
Neon sign	105,000	,		105,000	41,287	6,371		47,658	57,342	10
Arms and ammunition	106,100	,	,	106,100	81,761	2,434		84,195	21,905	10
	666,171,114	176,099,335	(24,247,305)	818,023,144	203,048,941	39,016,049	(7,912,268)	242,068,144	575,955,000	
ASSETS SUBJECT TO FINANCE LEASE										
Plant and machinery	27,961,623			27,961,623	7,231,187	2,073,044		9,304,231	18,657,392	10
Office Equipment	20,605,330	ı	(20,605,330)		6,237,036	687,634	(6,924,670)			10
Vehicles	121,084,907	24,097,115	(33,524,100)	111,657,922	30,980,410	18,772,109	(15,801,764)	33,950,755	77,707,167	20
	169,651,860	24,097,115	(54,129,430)	139,619,545	44,448,633	21,532,787	(22,726,434)	43,254,986	96,364,559	
	835,822,974	200,196,450	(78,376,735)	957,642,689	247,497,574	60,548,836	(30,638,702)	285,323,130	672,319,559	





463,122,173

203,048,941

(2,170,702)

33,329,678

171,889,965

666,171,114

(20,671,946)

146,874,718

539,968,342

		COST	ST			DEPREC	DEPRECIATION		411 11/1 /10/04	
	Ac of	DURING THE YEAR	HE YEAR	40.04	***			***	BOOK VALUE	Rate
PARTICULARS	01 January 2007	Additions/ revaluation	Deletions	31 December 2007	As at 01 January 2007	For the year	Adjustments	31 December 2007	31 December 2007	%
	Rupes				Rup	)ees				
OWNED										
Land - Freehold	81,898,000	67,922,000	,	149,820,000	,	,		ı	149,820,000	
Building on freehold land	168,908,691			168,908,691	69,292,753	9,961,594	,	79,254,347	89,654,344	10
Plant and machinery	193,151,549	42,699,356		235,850,905	72,895,634	14,433,036		87,328,670	148,522,235	10
Laboratory equipment	6,163,063		,	6,163,063	1,882,016	428,105	,	2,310,121	3,852,942	10
Furniture and fixtures	16,716,701	658,048		17,374,749	5,109,120	707,880		5,817,000	11,557,749	10
Electric and gas appliances	19,933,206	1,535,389		21,468,595	9,133,609	1,153,828		10,287,437	11,181,158	10
Office equipment	24,786,398	5,878,402	(6,725)	30,658,075	10,101,660	2,246,496	(923)	12,347,233	18,310,842	10
Vehicles	28,146,828	28,181,523	(20,665,221)	35,663,130	3,315,586	4,388,308	(2,169,779)	5,534,115	30,129,015	20
Library books	52,806	,		52,806	46,322	648	,	46,971	5,836	10
Neon sign	105,000			105,000	34,208	7,079		41,287	63,713	10
Arms and ammunition	106,100	,	1	106,100	79,057	2,704	1	81,761	24,339	10

# ASSETS SUBJECT TO FINANCE LEASE

Dlant and machine	04 083 757	4 000 000	(70 122 134)	27 061 623	25 572 551	1 003 877	(326 736)	7 231 187	70 730 436
riant and macinitery	101,000,1	000,000,+	(10,122,17)	570,106,17	100,070,00	+,0,0,0,+	(057,005,25)	191,167,1	06+,061,02
Office Equipment	21,171,274		(565,944)	20,605,330	4,764,761	1,622,705	(150,430)	6,237,036	14,368,294
Vehicles	111,840,656	55,698,751	(46,454,500)	121,084,907	31,674,857	20,356,360	(21,050,807)	30,980,410	90,104,497
	227,095,687	59,698,751	(117,142,578)	169,651,860	71,963,169	26,072,939	(53,587,475)	44,448,633	125,203,227
	767,064,029	206,573,469	(137,814,524)	835,822,974	243,853,134	59,402,617	(55,758,177)	247,497,574	588,325,400

10 20





19.1.1 Addition in freehold assets includes transfer of assets costing Rs. 54,129,430 (2007:Rs. 117,142,578) less accumulated depreciation of Rs. 22,726,432 (2007: Rs. 53,587,475) from leasehold assets. Whereas additions in leasehold include assets costing Rs. Nil (2007: Rs. 8,103,492) less accumulated depreciation of Rs. Nil (2007: Rs. 135,058) transferred from freehold assets under sale and leaseback arrangements.

19.1.2	Depreciation charge has been allocated as	Note s under:	2008 Rupees	2007 Rupees
	Cost of sales Administrative and general Distribution, selling and promotional	29 30 31	30,944,586 14,147,602 15,456,646 60,548,834	30,874,281 13,729,481 14,798,855 59,402,617

19.1.3 Land, building on freehold land and plant and machinery were first revalued on 30 June 1995, resulting in a surplus of Rs. 68,809,377. Subsequently land, building on freehold land and plant and machinery were revalued on 30 June 1999 resulting in a surplus of Rs. 48,731,393. Land, building on freehold land and plant and machinery were again revalued on 31 May 2004 and 31 December 2004 respectively by M/s Hamid Mukhtar & Co., and certified by Ford, Rhodes, Sidat Hyder & Co. Chartered Accountants, which resulted in a surplus of Rs. 168,473,204 over the net book value of assets. Revaluation of land has been carried out by an approved and independent valuer namely M/s Surval on 01 January 2007 resulting in revaluation surplus of Rs. 67,922,000.

19.1.4	Had the assets not been revalued the carrying values would	I have been:	
	Land - Freehold	14,566,828	14,566,828
	Building on freehold land	62,098,728	46,748,378
	Plant and machinery (Owned)	176,324,470	83,246,897
	Plant and machinery (Leased)	14,933,970	16,593,300
		267,923,996	161,155,403

2008

Rupees

2007

Rupees





19.1.5 Disposal of property, plant and equipment

9.1.5	Disposal of property, plant	anu equipine	iiit				
Particulars	Sold to	Cost**	Accumulated Depreciation	Down value	Sale Proceeds	Gain / (Loss)	Mode of Sale
Vehicles	Waseem Ahmad		48,020	•	3,250,000		
	Khurram Imtiaz	2,881,200		2,833,180		416,820	Negotiation
	Muhammad Younus	287,815	14,231	273,584	400,000	126,416	Negotiation
		193,283	12,724	180,559	125,000	(55,559)	Negotiation
	Arif Naseem	827,468	324,073	503,395	605,000	101,605	Employee
	Mubashir Hayee Khan	317,084	5,285	311,799	476,017	164,218	Employee
	Dr. Ahmad Atif Mirza	561,175	172,094	389,081	389,081	-	Employee
	Rizwan Ahmad	293,026	14,651	278,375	473,847	195,472	Employee
	Amir Riaz	39,780	9,547	30,233	54,000	23,767	Employee
	Muhammad Zia	30,066	6,414	23,652	45,252	21,600	Employee
	Mrs. Shumail Asad	558,965	126,699	432,266	700,000	267,734	Employee
	Muhammad Aslam	193,283	18,845	174,438	230,000	55,562	Employee
	Khawaja Imtiaz Ahmad Butt	560,315	162,865	397,450	397,450	-	Negotiation
	Dr. M. Ajmal Nasir	640,899	140,998	499,901	499,901	-	Employee
	Muhammad Shafique	441,347	171,243	270,104	650,000	379,896	Negotiation
	Saad Aamir	402,850	242,140	160,710	640,000	479,290	Negotiation
	Ghulam Sarwar	193,283	34,147	159,136	320,000	160,864	Negotiation
	Shahzad Sohail	192,302	63,417	128,885	300,000	171,115	Negotiation
	Azadar H. Naqvi	305,751	107,692	198,059	391,680	193,621	Employee
	Muhammad Ashfaq	188,632	9,432	179,200	357,525	178,325	Employee
	Nadeem -Ud- Din Rehmani	440,284	139,521	300,763	300,763	-	Employee
	Ch. Fayyaz Ahmad	224,159	89,464	134,695	285,480	150,785	Employee
	Ghulam Mustafa	180,673	72,109	108,564	231,660	123,096	Employee
	Syed Ashar Ali Abbas	183,482	73,597	109,885	237,000	127,115	Employee
	Muhammad Nasir Baig	293,314	64,448	228,866	390,005	161,139	Employee
	Najam Ul Arfeen	177,826	71,328	106,498	228,060	121,562	Employee
	Adil Nawaz	177,826	71,328	106,498	228,060	121,562	Employee
	Irfan Bhatti	177,826	71,328	106,498	228,060	121,562	Employee
	Muhammad Shakeel	177,826	71,328	106,498	228,060	121,562	
	M. Munir						Employee
		182,507	86,792	95,715	211,500	115,785	Employee
	Rahat Mahmood	33,048	4,792	28,256	54,000	25,744	Employee
	Reliance Insurance	33,048	5,783	27,265	42,000	14,735	Insurance claim
	M. Shafique Awan	50,490	4,937	45,553	62,490	16,937	Employee
	Asghar Ali	33,048	4,792	28,256	54,000	25,744	Employee
	Zulfiqar Ali	38,250	10,634	27,617	54,000	26,384	Employee
	Shakeel Arshad	33,048	4,792	28,256	54,000	25,744	Employee
	Arif Murtaza	33,048	4,792	28,256	54,000	25,744	Employee
	Jannat Gull	39,780	11,563	28,217	54,000	25,783	Employee
	Saghir Ul Hasan	39,780	11,563	28,217	54,000	25,783	Employee
	Khalid Hussain	39,780	11,563	28,217	54,000	25,783	Employee
	Jamshaid Akhtar	39,780	11,563	28,217	54,000	25,783	Employee
	Adeel Khalique	36,936	7,018	29,918	54,000	24,082	Employee
	Irfan Junaid	36,936	7,018	29,918	54,000	24,082	Employee
	M. Arif	36,936	7,572	29,364	54,000	24,636	Employee
	Khurram Yousuf	192,302	68,374	123,928	300,000	176,072	Employee
	Nadeem Mehboob	186,515	66,026	120,489	256,260	135,771	Employee
	Ch. Liaqat Ali	186,515	66,026	120,489	256,260	135,771	Employee
	Anwar Saeed	186,515	66,026	120,489	256,260	135,771	Employee
	Arif S. Qureshi	301,517	106,737	194,780	414,240	219,460	Employee
	G H. Khan	613,611	203,310	410,301	505,000	94,699	Negotiation
	Salah Ud Din	197,418	49,190	148,228	266,677	118,449	Employee
	Abdul Qayyum	185,069	49,043	136,026	250,149	114,123	Employee
		105,009	77,073	150,020	∠JU,147	117,143	Linployee
	Shahid Ghafoor	290,822	77,068	213,754	393,877	180,123	Employee





Particulars	Sold to	Cost**	Accumulated Depreciation		Sale Proceeds	Gain / (Loss)	Mode of Sale
	M. Arfeen Khan	50,490	8,836	Rupees 41,654	50,490	8,836	Employee
	Muhammad Rizwan	39,750	6,956	32,794	54,000	21,206	Employee
	Nauman Ahmed Siddiqui	30,233	9,937	20,296	20,000	(296)	Employee
	Syed Kashif Raza	39,750	6,956	32,794	59,662	26,868	Employee
	Khalid Khan	54,000	15,750	38,250	55,728	17,478	Employee
	Tahir Naeem	36,015	8,155	27,860	54,000	26,140	Employee
	Adnan Riasat	30,066	10,022	20,044	40,896	20,852	Employee
	M. Adeel Yousuf	30,160	8,002	22,158	43,812	21,654	Employee
	M. Anwar	50,490	11,318	39,172	54,000	14,828	Employee
	Azia Akhtar	183,482	67,603	115,879	240,931	125,052	Employee
	Mazhar Hussain	54,000	26,093	27,907	54,000	26,093	Employee
	Ikram Ul Haq	30,066	6,331	23,735	39,420	15,685	Employee
	M. Farhan Haider	30,066	6,808	23,258	39,420	16,162	Employee
	Tahir Omar	30,233	7,639	22,594	40,896	18,302	Employee
	Reliance Insurance	36,936	5,910	31,026	45,000	13,974	Insurance claim
	Muhammad Ashraf	30,066	9,604	20,462	39,420	18,958	Employee
	Naveed Ahmad	9,000,000	5,224,000	3,776,000	2,600,000	(1,176,000)	Negotiation
	Reliance Insurance	54,000	21,744	32,256	43,000	10,744	Insurance claim
	Mansoor Ali Zaidi	620,000	140,533	479,467	549,733	70,266	Employee
	Muhammad Ilyas	555,000	154,413	400,587	520,838	120,251	Employee
	Muhammad Asad Ullah	365,000	70,972	294,028	336,736	42,708	Employee
	Muhammad Ramzan	365,000	110,960	254,040	316,728	62,688	Employee
	Aftab Ahmed Qureshi	360,000	174,400	185,600	270,000	84,400	Employee
	M.Sulman	54,000	28,195	25,805	54,000	28,195	Employee
	Reliance Insurance	54,000	19,056	34,944	45,000	10,056	
	Reliance Insurance	632,000	63,200	568,800	647,000	78,200	Insurance claim Insurance claim
	Javaid Iqbal		145,250	228,250		93,391	Employee
	Reliance Insurance	373,500 395,000		305,467	321,641 375,000		
	M. Nasir		89,533			69,533	Insurance claim Employee
	Kamran Sadiq	54,000	26,045	27,955	54,000	26,045	
	Naveed Ahmad	54,000	26,045	27,955	54,000	26,045	Employee
	M. Shahid	54,000	26,045	27,955	54,000	26,045	Employee
	Amir Aziz	54,000	26,045	27,955	54,000	26,045	Employee
		54,000	26,045	27,955	54,000	26,045	Employee
	Mudassar Hasan	54,000	26,045	27,955	54,000	26,045	Employee
	Kashif Mumtaz	54,000	26,045	27,955	54,000	26,045	Employee
	Qaisar Mahmood	54,000	26,045	27,955	54,000	26,045	Employee
	Khurram Yousuf	367,000	196,007	170,993	355,000	184,007	Negotiation
	Khurram Yousuf	367,000	196,007	170,993	345,000	174,007	Negotiation
	Mian Faisal Omar	367,000	196,007	170,993	360,000	189,007	Negotiation
	Dr. Muhammad Mohiuddin	879,000	310,190	568,810	600,933	32,123	Employee
	Shakoor Ahmed	54,000	26,511	27,489	54,500	27,011	Employee
	M.Shahzad	54,000	26,511	27,489	54,000	26,511	Employee
	Arshad Ali	54,000	26,511	27,489	54,000	26,511	Employee
	Reliance Insurance	395,000	81,633	313,367	370,000	56,633	Insurance claim
	Khawaja Azhar Ayub	54,000	26,511	27,489	54,000	26,511	Employee
	Tariq Manzoor Pasha	54,000 <b>30,887,623</b>	26,044 11,143,545	27,956 <b>19,744,078</b>	54,000 <b>26,318,024</b>	26,044 <b>6,573,947</b>	Employee
	Computer	30,007,023	11,173,373	17,777,070	20,010,027	0,013,771	
	Universal Insurance	110,000	38,375	71,625	-	(71,625)	Insurance claim
	Universal Insurance	110,000	38,375	71,625	-	(71,625)	Insurance claim
	Universal Insurance	52,000	33,700	18,300	-	(18,300)	Insurance claim
	Universal Insurance	67,500	27,273	40,227	-	(40,227)	Insurance claim





Machinery						
Novamed Pharma	272,647	92,108	180,539	250,000	69,461	Negotiation
Waris Ali	251,223	84,869	166,354	240,000	73,646	Negotiation
	523,870	176,977	346,893	490,000	143,107	
2008	31,750,993	11,458,244	20,292,748	26,808,024	6,515,276	
2007	22,795,225	12,262,415	10,532,810	16,040,392	5,507,582	

\*\* Cost represents the purchase price of the assets at the time of acquisition / lease. Accumulated depreciation also includes depreciation during the lease period.

			2008	2007
		Note	Rupees	Rupees
19.2	CAPITAL WORK - IN - PROGRESS			
	Civil works		8,004,569	1,060,914
	Plant and machinery - owned		14,618,428	49,300,916
	Advance for purchase of vehicles		-	2,829,200
	ERP system implementation		6,764,700	800,000
		19.2.1	29,387,697	53,991,030
19.2.1	Movement in the account is as follows:  Opening balance as at 01 January  Addition made during the year		53,991,030	14,451,445
	- Civil works		21,121,685	1,060,914
	- Plant and machinery - owned		65,350,293	44,338,531
	- Advance for purchase of vehicles		11,718,515	2,829,200
	- ERP system implementation		5,964,700 104,155,193	400,000
	Capitalized during the year			40,020,043
	- Civil works		(14,178,030)	-
	- Plant and machinery - owned		(100,032,781)	(2.075.000)
	<ul><li>Vehicles - leased</li><li>ERP system implementation</li></ul>		(14,547,715)	(2,975,000) (6,114,060)
	- Ext system implementation		(120 750 520)	
			(128,758,526)	(9,089,060)
	Closing balance as at 31 December		29,387,697	53,991,030



Rate %



44,539,474

15,559,362

5,588,616

9,970,746

60,098,836

9,720,194

50,378,642

10

# 20. INTANGIBLE ASSETS

		COST	T			AMORTISATION	ATION		BOOK VALUE	
	As at 01 January 2008	Additions	Adjustments	As at 31 December 2008	As at 01 January 2008	For the year Adjustments	Adjustments	As at 31 December 2008	as at 31 December 2008	Rate %
				Ruţ	Rupees					
Registration and trademark (Note 20.1)	47,094,117	31,175,426	•	78,269,543	14,520,687	7,378,343	1	21,899,030	56,370,513	10
Computer Software	13,004,719	156,628	897,499	12,263,848	1,038,675	1,233,528	129,909	2,142,294	10,121,554	10
	60,098,836	31,332,054	897,499	90,533,391	15,559,362	8,611,871	129,909	24,041,324	66,492,067	

BOOK VALUE	as at 31 December 2007		32,573,430	11,966,044	
	As at 31 December 2007		14,520,687	1,038,675	
ATION	Adjustments		ı	ı	
AMORTIZATION	For the year		4,709,412	879,204	
	As at 01 January 2007	ses	9,811,275	159,471	
	As at 31 December 2007	Rupees	47,094,117	13,004,719	
Т	Adjustments		1	1	
COST	Additions		ı	9,720,194	
	As at 01 January 2007		47,094,117	3,284,525	
			Registration and trademark (Note 20.1) 47,094,117	Computer Software	

This represents the purchase of Registration and Trademark of brand "Tres Orix Forte" and "Skilax drops" for the territory of Pakistan and Kenya from M/s Almiral Prodesfarma and M/s Laboratorios Almiral, S.A(Spain) for consideration of Euro 500,000 and Euro 290,000 respectively, net of local taxes. 20.1





			Note	2008 Rupees	2007 Rupees
	20.2	Amortization charge has been allocated as under			
		Cost of sales	29	7,295,593	4,709,412
		Distribution, selling and promotional	31	1,316,278	879,204
				8,611,871	5,588,616
21	STOR	RES, SPARES AND LOOSE TOOLS			
		ng stock		30,373	40,497
	Add: A	Additions during the year		12,000	-
		Deterioration charged during the year Written off		10,293 32,080	10,124
	LCSS.	William off		-	30,373
22.		CK IN TRADE naterials			
		In hand		224,600,903	135,442,011
		In pledge		-	60,930,157
		In transit		18,085,085	39,000,362
				242,685,988	235,372,530
	Packir	ng material		27.020.107	20.225.052
		In hand		37,030,107	30,236,062
		In transit		1,022,989	1,875,540
		With third party		209,377 38,262,473	49,031 32,160,633
	Work	in process		46,409,764	40,336,092
	Finish	ed goods			
		In hand		193,795,221	212,698,857
		In transit		16,696,028	8,348,952
				210,491,249	221,047,809
				537,849,474	528,917,064





	Note	2008 Rupees	2007 Rupees
23. TRADE DEBTS - Considered good			
Secured - against letters of credit		5,572,139	4,619,021
Unsecured			
Due from related parties			
Associated - Route - 2 Health (Pvt.) Limited	23.1	183,903	463,898
Others		39,551,504	57,036,764
		45,307,546	62,119,683

23.1 The amount due is in the normal course of business and is interest free.

# 24. ADVANCES, DEPOSITS AND PREPAYMENTS

Advances - considered good		
Staff against:		
Expenses	8,139,619	6,167,119
Salary	1,394,975	1,104,978
Suppliers	19,983,359	12,169,567
Letters of credit	215,331	369,357
Deposits:		
Securities	5,807,181	5,823,788
Bank guarantee margin	2,569,766	1,446,811
Prepayments	7,124,583	5,262,773
	45,234,814	32,344,393
25. OTHER RECEIVABLES - considered good		
Claims receivable	6,040,898	3,884,439
Freight subsidy receivable	266,099	113,679
Sales tax and excise duty 25.1	11,149,587	7,930,637
Receivable from foreign principals	41,450,449	1,966,114
Others	734,017	6,076,083
	59,641,050	19,970,952

25.1 As referred to in note 18 this includes Rs. 10.086 million (2007: Rs. 6.981 million) deposited for grant of stay against demand of sales tax / excise duty paid under protest to sales tax department.





		2008	2007
		Rupees	Rupees
26.	CASH AND BANK BALANCES		
	Cash and Imprest	5,411,163	7,334,517
	Balance with banks on current accounts	24,185,491	17,408685
	Cheques in hand	-	8,093,823
		29,596,654	32,837,025

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27.	NON CURRENT ASSETS HELD FOR SALE		
	As disclosed in note 1.2 subsequent to year end DSL has discontinue its assets within next one year.	d its operations and	intends to dispose off
		2008 Rupees	2007 Rupees
28.	SALES - net		
	Manufactured products		
	Local	1,947,336,838	1,731,285,670
	Export	59,256,579	61,854,742
		2,006,593,417	1,793,140,412
			0.40.514.500
	Purchased products - local	281,211,412	243,744,520
	Sales compensation	27,237,721	-
	Third party (toll manufacturing)	39,181,106	35,202,026
		2,354,223,656	2,072,086,958
	Less: Discount	117,462,880	82,655,791
	Sales tax	3,580,960	3,520,522
		121,043,841	86,176,313
		2,233,179,815	1,985,910,645





			2008	2007
		Note	Rupees	Rupees
29.	COST OF SALES			
	Raw and packing material consumed		964,391,055	842,189,409
	Salaries, wages and benefits	29.1	101,554,972	98,700,001
	Vehicle running and maintenance	-2.11	12,564,961	12,859,821
	Fuel and power		22,090,141	17,584,436
	Stores consumed		3,406,407	4,885,809
	Repair and maintenance		9,723,235	10,701,041
	Insurance		1,889,881	2,047,325
	Rent, rates and taxes		2,092,597	1,916,990
	Fee and subscription		706,346	1,011,345
	Printing and stationery		2,254,394	1,981,034
	Traveling and conveyance		4,123,626	3,416,622
	Consultancy and professional		3,467,629	3,125,637
	Office supplies		4,333,611	2,803,668
	Depreciation	19.1.2	30,944,586	30,874,281
	Amortization of intangible assets	20.2	7,295,593	4,709,412
	Others		4,688,310	5,253,410
			1,175,527,344	1,044,060,241
	Inventory effect of work in process			
	Inventory effect of work in process		40.226.002	10.206.060
	Opening		40,336,092	18,296,869
	Closing		(46,409,764)	(40,336,092)
			(6,073,672)	(22,039,223)
	Cost of goods Manufactured		1,169,453,672	1,022,021,018
	Inventory effect of finished goods (excluding purchased	products)		
	Opening		171,804,644	132,574,651
	Closing		(164,223,114)	(171,804,644)
			7,581,530	(39,229,993)
	Cost of goods sold -Manufactured		1,177,035,202	982,791,025
	Less: Duty draw back		61,207,110	17,833
	Cost of goods sold -Manufactured items		1,115,828,092	982,773,192
	Control goods sold interestable interest		_,,	,,
	Cost of goods sold - Purchased products		310,840,503	203,547,675
	Cost of goods sold		1,426,668,595	1,186,320,867
	<b>29.1</b> It includes the following staff retirement benefits:			
	•		E 607 077	6 077 100
	Defined contribution plan - Provident Fund		5,687,877	6,877,488
	Defined contribution plan - Provident Fund		2,926,276	2,500,021
	Provision for compensated leave absences		1,986,608	519,375





			2008	2007
		Note	Rupees	Rupees
30.	ADMINISTRATIVE AND GENERAL			
	Salaries and benefits	30.1	87,571,229	87,397,247
	Telephone, postage and telex		3,960,236	4,541,447
	Rent, rates and taxes		6,148,572	5,707,621
	Electricity, gas and water		666,967	274,139
	Printing and stationery		5,131,505	4,252,451
	Repairs and maintenance		4,671,267	5,670,260
	Vehicle running and maintenance		18,395,930	14,638,851
	Traveling and conveyance		10,212,625	7,144,090
	Newspapers and subscriptions		1,345,235	2,877,908
	Entertainment		1,433,581	691,909
	Insurance		4,645,845	4,412,486
	Auditors' remuneration	38	917,500	835,000
	Legal and professional		2,978,500	2,590,685
	Advertisement, seminars and symposia		242,325	1,129,500
	Donation	30.2	723,464	1,311,550
	Depreciation	19.1.2	14,147,602	13,729,481
	Impairment of fixed and intangible assets		4,725,301	-
	Deposits written off		1,287,499	-
	Inventories written off		43,760	-
	Trade debts written off		3,500,000	-
	Advances written off		202,333	-
	Receivables written off		7,372,904	-
	Others		2,307,127	1,651,652
			182,631,307	158,856,277
	<b>30.1</b> It includes the following staff retirement benefits:			
	Defined benefit plan - Gratuity		9,719,889	7,030,587
	Defined contribution plan - Provident Fund		2,817,615	2,239,048
	Provision for compensated leave absences		880,395	358,738
	115 (151011 101 compensated feare describes		000,373	330,730

**30.2** None of the Directors or their spouses have any interest in the donee's fund.





			2008	2007
		Note	Rupees	Rupees
31.	DISTRIBUTION, SELLING AND PROMOTIONA	L		
	Salaries and benefits	31.1	191,168,036	177,428,178
	Advertisement		1,646,563	5,064,698
	Rent, rates and taxes		8,996,451	8,075,329
	Entertainment		847,624	677,086
	Promotional expenses and samples		128,945,224	136,577,305
	Printing and stationery		3,942,395	3,715,577
	Traveling and conveyance		67,715,915	65,382,084
	Telephone, postage and telegram		4,088,401	3,978,366
	Insurance		4,504,092	4,232,638
	Vehicle running and maintenance		28,775,906	23,171,400
	Donation	31.2	2,510,350	3,221,783
	Freight and octroi		16,627,484	12,706,941
	Seminars, symposia and training		19,120,345	27,008,171
	Newspaper & subscription		9,370,738	6,507,921
	Depreciation	19.1.2	15,456,646	14,798,855
	Amortization of intangible assets	20.2	1,316,278	879,204
	Deterioration of pallets		10,293	10,124
	Others		8,350,515	5,344,678
			513,393,256	498,780,338
	Less: Reimbursement from foreign principals		81,713,162	16,292,285
			431,680,094	482,488,053
	31.1 It includes the following staff retirement benefits	:		
	Defined benefit plan - Gratuity		9,639,681	8,005,700
	Defined contribution plan - Provident Fund		5,361,588	4,293,357
	Provision for compensated leave absences		1,929,655	1,075,961
	31.2 None of the Directors or their spouses have any in	nterest in the	donee's fund.	
32.	FINANCE COST			
	Mark-up on long term loan - secured		7,986,512	1,392,759
	Mark-up on short term borrowings - secured		54,558,753	29,367,399
	Finance cost on liability against assets subject to			
	finance lease		11,536,718	11,616,129
	Interest on Workers' Profit Participation Fund	13.1	468,200	1,353,876
	Bank charges		4,040,498	3,383,472

78,590,681

47,113,635





		2008	2007
	Note	Rupees	Rupees
33. RESEARCH AND DEVELOPMENT			
Salaries and benefits	33.1	6,064,096	6,678,037
Expenses on clinical trials and products evaluation		149,977	547,246
Traveling		1,243,413	1,659,818
Insurance		152,931	131,081
Vehicle running and maintenance		1,121,983	1,141,866
Printing and stationery		80,331	75,810
Office supplies		119,474	110,847
Staff cost		370,077	213,192
Others		48,200	105,681
		9,350,482	10,663,578
<b>33.1</b> It includes the following staff retirement benefits:			
Defined benefit plan - Gratuity		576,335	60,213
Defined contribution plan - Provident Fund		223,222	254,961
Provision for compensated leave absences		24,612	20,972
•			<u>,                                      </u>
34. OTHER OPERATING INCOME			
Income from non-financial assets			
Gain on sale of property, plant and equipment		6,515,276	5,507,582
Amortization of deferred gain	12	1,021,970	3,326,260
Liabilities no longer payable written back		174,849	-
Scrap Sales		907,484	1,017,635
Others		7,323,995	3,661,251
		15,943,574	13,512,728
		- / /	
35. OTHER OPERATING CHARGES			
Workers' Profit Participation Fund	13.1	2,465,008	6,645,783
Exchange loss		12,065,143	349,064
Workers' Welfare Fund		1,591,259	2,715,284
Claims write-off		-	3,296,448
Central Research Fund		1,009,507	1,289,329
Others		5,509	2,662,993
		17,136,426	16,958,901





	2008	2007
	Rupees	Rupees
36. TAXATION  HNL  Current		
<ul><li>for the year</li><li>for prior years</li><li>Deferred</li></ul>	15,868,050 (10,000,000) 8,980,247 14,848,297	46,108,553 - (24,766,998) 21,341,555
Current - for the year - for prior years	(31,428) (31,428) 14,816,869	8,720,214 (170,091) 8,550,123 29,891,678

# 36.1 Reconciliation of tax charge for the year

Tax charge relating to DSL represents minimum turnover tax under the Income Tax Ordinance, 2001, hence consolidated numerical tax reconciliation has not been presented. Numerical reconciliation between the average effective tax rate and the applicable tax rate is as follows.

			2008	2007
Α	applicable tax rate		35.00%	35.00%
Т	ax effect of amounts that are no	t deductible for tax purposes	38.89%	25.10%
Т	ax effect of amounts that are de	ductible for tax purposes	-61.32%	-24.89%
Т	ax effect of amounts relating to	prior years	-12.83%	0.00%
T	ax effect of reversal of taxable	temporary differences	11.52%	-20.26%
T	ax effect under presumptive tax	regime	7.79%	2.51%
	• •		-15.95%	-17.54%
A	verage effective tax rate charge	d on income	19.05%	17.46%
	INGS PER SHARE - Basic are		p which is based on:	
Profit a	after taxation	Rupees	88,248,935	67,130,384
Weight	ed average number of ordinary	shares		
as on 3	1 December 2008	Numbers	16,527,743	16,527,743
Earning	gs per share	Rupees	5.34	4.06





	2008	2007
Note	Rupees	Rupees
38. AUDITORS' REMUNERATION		
Statutory Audit	626,500	515,000
Fee for review of half yearly financial statements	176,000	160,000
Other certifications	40,000	100,000
Out of pocket expenses	75,000	60,000
30	917,500	835,000

# 39. REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

		2008			2007	
	Chief Executive	Directors	Executives	Chief Executive	Directors	Executives
			Rı	ipees		
Managerial remuneration	3,594,800	9,922,800	35,440,061	3,194,800	13,288,200	27,825,926
House allowance	1,437,920	1,440,000	14,176,031	1,277,920	2,160,000	11,137,930
Provident fund	299,592	826,872	2,888,017	266,280	726,912	2,159,269
Gratuity	1,067,322	2,779,949	7,410,789	900,254	2,421,967	6,347,658
Bonus	565,800	1,553,800	5,101,381	356,917	1,610,625	2,764,625
Utilities	359,480	1,288,254	3,544,000	319,480	2,288,801	2,782,592
Medical	76,477	305,146	771,970	480,580	1,403,314	1,071,988
Others	-	145,236	34,250	-	132,011	1,800
	7,401,391	18,262,057	69,366,499	6,796,231	24,031,830	54,091,788
Number persons	1	2	35	1	3	25

- 39.1 The Chief Executive, Directors and 15 executive (2007: 15) have been provided with Group maintained cars while 20 executives (2007: 10) have been provided with cars under self finance scheme with limited fuel and maintenance facility.
- No fee has been paid to any director except for Rs. 3,000 (2007 : Rs. 1,500) paid to an independent non executive director for attending Board meetings.





40. Financial instruments and related disclosures

				31	31 December 2008					
	•	Interest	Bearing		-	Non-Intere	Non-Interest Bearing			
	Upto one year	One to five years	More than five years	Sub-Total	Upto one year	One to five years	More than five years	Sub-Total	Total	Credit Risk
J Ï					Rupees		RupeesRupees			
Financial assets										
Long term deposits		ı	ı	1	1	•	1,562,054	1,562,054	1,562,054	
Trade debts	1	ı	ı	,	45,307,546	ı		45,307,546	45,307,546	45,307,546
Advances and deposits	1	ı	1	1	36,857,867	ı	1	36,857,867	36,857,867	ı
Other receivables	1	ı	1	1	48,225,364	ı	1	48,225,364	48,225,364	48,225,364
Cash and bank balances	1	ı	ı	1	29,596,654	ı	ı	29,596,654	29,596,654	ı
ı		1	1		159,987,431	1	1,562,054	161,549,485	161,549,485	93,532,910
Financial liabilities										
Long term loan - secured	14,331,560	54,459,928	10,211,237	79,002,725		•	1		79,002,725	
Liabilities against assets										
subject to finance lease	29,520,365	42,728,791	ı	72,249,156	ı	ı	ı	ı	72,249,156	ı
Trade and other payables	1	1	ı	1	83,982,620	1	ī	83,982,620	83,982,620	ı
Markup payable on secured loans	1	ı	ı	1	19,453,951	1	ı	19,453,951	19,453,951	1
Short term bank borrowings - secured	435,070,588	ı	ı	435,070,588	,	•			435,070,588	
I	478 922 513	97 188 719	10 211 237	586 322 469	103 436 571			103 436 571	689 759 039	
Excess of financial assets over		( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( )							Cook Cook Cook	
financial liabilities	(478,922,513)	(97,188,719)	(10,211,237)	(586,322,469)	56,550,860	1	1,562,054	58,112,914	(528,209,554)	-
On balance sheet Gap	(478,922,513)	(97,188,719)	(10,211,237)	(586,322,469)	56,550,860		1,562,054	58,112,914	(528,209,554)	
Off-balance sheet Items										
Bank guarantees	1	ı	ı	1	42,237,711	ı	ı	42,237,711	42,237,711	ı
Irrevocable letters of credit	•	•	1		128,280,009	ı		128,280,009	128,280,009	
1 <b>1</b>	,		1		170,517,720			170,517,720	170,517,720	1



				31	31 December 2007					
	•	Interest	Interest Bearing			Non-Inter	Non-Interest Bearing			
	Upto one year	One to five years	More than five years	Sub-Total	Upto one year	One to five years	More than five years	Sub-Total	Total	Credit Risk
	-			1	Rupees			-		
Financial assets										
Long term deposits	1	1	1	ı	1	1	3,905,054	3,905,054	3,905,054	3,905,054
Trade debts	1	1	1	ı	62,119,683	1	ı	62,119,683	62,119,683	62,119,683
Advances and deposits	1	1		ı	7,270,599	1	1	7,270,599	7,270,599	7,270,599
Other receivables	,	,	,	ı	11,926,636	1	ı	11,926,636	11,926,636	11,926,636
Cash and bank balances	•	•	•	1	32,837,025	•	ı	32,837,025	32,837,025	•
. •					114,153,943	1	3,905,054	118,058,997	118,058,997	85,221,972
Financial liabilities										
Long term loan - secured	1,524,637	24,394,200	4,573,913	30,492,750	ı		1	ı	30,492,750	
Liabilities against assets										
subject to finance lease	30,425,143	58,978,534	1	89,403,677	ı	1	ı	ı	89,403,677	
Trade and other payables	1	1	1	ı	136,684,453	1	ı	136,684,453	136,684,453	1
Markup payable on secured loans	1	1	1	ı	8,133,461	1	ı	8,133,461	8,133,461	1
Short term bank borrowings - secured	327,742,774		•	327,742,774	•	•		ı	327,742,774	
•	359.692.554	83.372.734	4.573.913	447.639.201	144.817.914			144.817.914	592.457.115	
Excess of financial assets over										
financial liabilities	(359,692,554)	(83,372,734)	(4,573,913)	(447,639,201)	(30,663,971)		3,905,054	(26,758,917)	(474,398,118)	
On balance sheet Gap	(359,692,554)	(359,692,554) (83,372,734)	(4,573,913)	(447,639,201)	(30,663,971)		3,905,054	(26,758,917)	(474,398,118)	
Off-balance sheet Items										
Bank guarantees	1		1	ı	42,237,711		1	42,237,711	42,237,711	
Irrevocable letters of credit	1				128,280,009	1		128,280,009	128,280,009	
•			,		170,517,720	1		170,517,720	170,517,720	





#### 40.1 Financial risk management objectives

The Group's activities expose it to a variety of financial risks, including the effects of changes in market rates, credit and liquidity risk associated with various financial assets and liabilities respectively as referred to in Note 39 and cash flow risk associated with accrued interests in respect of borrowings as referred to in note 8, 9 and 16.

The Group finances its operations through equity, borrowings and management of working capital with a view of maintaining a reasonable mix between the various sources of finances to minimize risk. Taken as a whole, risk arising from the Group's financial instruments is limited as there is no significant exposure to market risk in respect of such instruments.

#### 40.2 Concentration of credit risk

Credit risk represents the accounting loss that would be recognized at the reporting date if counter parties fails completely to perform as contracted. The Group's credit risk is primarily attributable to its trade debts and its balances with banks. The credit risk on liquid funds is limited because the credit risk associated with trade debts of the Group are controlled through management of approved credit limit for all its customers and as such is not exposed to major concentration of third party credit risk.

Of the total financial assets of Rs. 161.549 million (2007: Rs. 118.059 million), financial assets which are subject to credit risk amount to Rs. 93.532 million (2007: Rs. 85.221 million). To manage exposure to credit risk, the Group applies credit limits.

# 40.3 Currency risk

Currency risk is the risk that the values of a financial instrument will fluctuate due to changes in foreign exchange rate. Currency risk arises mainly where receivables and payables exist due to transactions with foreign buyers and suppliers. The Group does not hedge the payables, however, the risk of exposure is mitigated by matching the maturity periods of foreign currency receivables and payables.

#### 40.4 Interest rate risk

Interest rate risk is the risk that the values of financial instruments will fluctuate due to changes in market interest rates. The Group usually manages miss-matches through risk management strategy where significant change in Gap position can be adjusted.

#### 40.5 Liquidity risk

Liquidity risk reflects an enterprise's inability in raising funds to meet commitments. The Group follows an effective cash management and planning policy to ensure availability of funds and to take appropriate measures for new requirements.

#### 40.6 Capital management

The Board's policy is to maintain an efficient capital base so as to maintain investor, creditor and market confidence and to sustain the future development of its business. The Board of Directors monitors the return on capital employed, which the Group defines as operating income divided by total capital employed. The Board of Directors also monitors the level of dividends to ordinary shareholders.





The Group's objectives when managing capital are:

- a) to safeguard the entity's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders, and
- b) to provide an adequate return to shareholders.

The group manages the capital structure in the context of economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the group may, for example, adjust the amount of dividends paid to shareholders, issue new shares, or sell assets to reduce debt.

The group monitors capital on the basis of the debt-to-equity ratio - calculated as a ratio of total debt to equity.

The debt-to-equity ratios as at 31December 2008 and at 31 December 2007 were as follows:

	2008	2007
	Rupees	Rupees
Total debt	575,394,654	447,639,201
Total equity and debt	1,023,096,820	822,329,565
Debt-to-equity ratio	56:44	54:46

Neither there were any changes in the Group's approach to capital management during the year nor the Group is subject to externally imposed capital requirements.

#### 40.7 Fair value of financial instruments

The carrying values of all financial assets and liabilities reflected in the financial statements approximate their fair values.

#### 41. Related party transactions

The related parties and associated undertakings comprises, associated companies, staff retirement funds, directors and key management personnel. Transactions with related parties and associated undertakings other than remuneration and benefits to key management personnel under the terms of employment are as follows. Amount due from and due to related parties are shown under respective notes to the financial statements.

41.1 Sales of goods - net	2008 Rupees	2007 Rupees
Associate	35,607,377	32,900,153
41.2 Other related parties		
Contributions to staff provident fund	10,284772	11,510,312
Contributions to employees' welfare trust	1,353,950	1,353,950





#### 42. DIVIDENDS

The Board of Directors of the Company in their meeting held on 31<sup>st</sup> March 2009 have proposed final cash dividend at the rate of Rs. 2.5 (2007: Rs. 2.5) per share and bonus shares Nil (2007: 10%) per share for the year ended 31 December 2008, subject to the approval of shareholders in Annual General Meeting. These financial statements do not reflect these appropriations.

## 43. PLANT CAPACITY AND PRODUCTION

The capacity and production of the HNL's plant is indeterminable as it is a multi-product plant involving varying processes of manufacture.

#### 44. DATE OF AUTHORIZATION OF ISSUE

The Board of Directors of the HNL authorized the consolidated financial statements for issuance on 31st March 2009.

## 45. GENERAL

Figures have been rounded off to the nearest rupee.

ASLAM HAFIZ CHIEF EXECUTIVE OFFICER ANEES AHMAD KHAN DIRECTOR

# **FORM OF PROXY**

		FOLIO N CDC A/0		
I/We				
of	District			being
a member of HIGHNOON	LABORATORIES	LIMITED		
and holder of	ordinary shares,		•	• •
or		of		who i
As witness my/our hand(s) this		day of		2008
WITNESSES		-	(Member's Si	gnature)
1.			Affix Rever Stamp of R	
2				

## Note:

- 1. This form of Proxy, in order to be effective, must be deposited duly completed, at the Company's Registered Office at 17.5 Kilometer, Multan Road, Lahore not less than 48 hours before the time of holding the meeting.
- 2. Proxy must be a member of the Company. Signature should agree with the specimen registered with the Company.

