# **Zainab Textile Mills Limited**

## **Annual Report 2000**

#### **Contents**

Company Information

Notice of Meeting

Directors' Report

Pattern of Shareholding

Auditors' Report

**Balance Sheet** 

Profit and Loss Account

Statement of Changes in Equity

Cash Flow Statement

Notes to the Accounts

# **Company Information**

## **Board of Directors**

Sheikh Mukhtar Ahmed

Chairman

Mohammad Waseem Mukhtar

(Chief Executive)

Sheikh Mohammad Yaseen

Mohammad Naeem Mukhtar

Atif Yaseen

Ghazala Naeem

Bina Sheikh

Kemal Shoaib

(NIT Nominee)

#### Secretary

Anwarul Haque

B. Com., FCA

## Auditors

M. Yousuf Adil Saleem & Co.,

Chartered Accountants,

Faisalabad, Pakistan.

## **Tax Consultants**

F. R. Merchant & Co.,

Chartered Accountants,

Karachi, Pakistan.

## **Information Technology Consultants**

KPMG Peat Marwick Associates (Private) Limited

Karachi, Pakistan.

# Bankers

Faysal Bank Limited

United Bank Limited

# **Registered Office**

Ibrahim Centre

1 -A, Ahmed Block, New Garden Town,

Lahore, Pakistan.

## **Head Office**

Ibrahim Centre 15 - Club Road, Faisalabad, Pakistan.

**Shares Department** 

Ibrahim Centre GK-7/59, Bagh-e-Zehra Street, Kharadar, Karachi, Pakistan.

#### Mills

38 - Kilometer, Faisalabad, Sheikhupura Road, Faisalabad, Pakistan.

## **Notice of Meeting**

Notice is hereby given that the 14th Annual General Meeting of the shareholders of the Company will be held on March 31,2001 at 12:00 Noon at Avari Hotel, Shahrah-e-Quaid-e-Azam, Lahore to transact the following business:-

- 1. To confirm the minutes of the preceding meeting of the shareholders of the Company.
- 2. To consider, approve and adopt the Annual Audited Accounts of the Company for the year ending September 30, 2000 together with Directors' and Auditors' reports thereon.
- 3. To consider and approve issue of stock dividend @ 15% as recommended by the Board of Directors.
- 4. To appoint Auditors for the next year 2000-2001 and to fix their remuneration. The present auditors M/s M. Yousuf Adil Saleem & Co., Chartered Accountants, being eligible for appointment, offer themselves for re-appointment.

#### **5. SPECIAL BUSINESS:**

To consider and if deemed fit to pass with or without modifications the following resolutions as Special Resolutions:

"RESOLVED that the Authorized Capital of the company be and is hereby increased from Rs. 200 million divided into 20 million ordinary shares of Rs. 10/- each to Rs. 300 million divided into 30 million ordinary shares of Rs. 10/- each':

"RESOLVED that clause V of the Memorandum of Association and Clause 4 of the Articles of Association be and are hereby amended accordingly."

### Amended Clause V of the Memorandum of Association

The authorized capital of the Company is Rs.300,000,000/- (Rupees Three Hundred Million) divided into 30,000,000 (thirty million) ordinary shares of Rs. 10/- each with powers to increase, reduce, subdivide, consolidate or reorganize the capital and to divide the shares in the capital of the company into several classes in accordance with the provisions of the Companies Ordinance, 1984.

## Amended Clause 4 of the Articles of Association

The Share Capital of the Company is Rs. 300,000,000/- (Rupees Three Hundred Million) divided into 30,000,000 (Thirty Million) ordinary shares of Rs. 10/- each. The Company has powers from time to time to increase, consolidate, subdivide, reduce or otherwise reorganize its share capital and to divide the shares in the capital for the time being into several classes in accordance with the provisions of the Companies Ordinance, 1984.

#### Statement Under Section 160 of the Companies Ordinance, 1984.

The present authorized capital of the company is Rs. 200 million as per Clause V of Memorandum of Association and Clause 4 of the Articles of Association. It is necessary to increase the authorized capital from Rs. 200 million to Rs. 300 million as the paid up capital of the company is already Rs. 176 million and after the issue of stock dividend @ 15% it will be Rs.202.400 million. The Directors of the company have no special interest in the said increase.

6. To transact any other business with the permission of the chair.

By order of the Board

Dated: February 15, 2001 Lahore ANWAR UL HAQUE Company Secretary

#### Notes:

- i) The share transfer books of the Company shall remain closed from 22-03-2001 to 31-03-2001 (both days inclusive) to determine the names of members entitled to receive stock dividend and to attend the meeting. Transfers received in order at the Shares Registration Office of the company at the close of business on 21-03-2001 will be treated in time.
- ii) A member entitled to attend and vote at the meeting may appoint another member as his/her proxy to attend and vote on his/her behalf.
- iii) The proxies, in order to be effective, must be received by the Company at least 48 hours before the meeting at the Registered Office of the Company at 1-A, Ahmed Block, New Garden Town, Lahore.

## **Directors' Report to the Shareholders**

The Directors of your company are pleased to present before you the 14th Audited Annual Report of the company for the year ended September 30, 2000.

## PRODUCTION PERFORMANCE

Your company has manufactured 9,246 Tons of different counts of blended yarns as compared to 8,537 Tons during the previous year. The company continued to produce Polyester Viscose Yarns and Pure Viscose Yarns of different counts. The market for these types of blended yarns remained bullish through out the year and its prices were more attractive. The yarn being manufactured by your Company has good market demand and better selling prices due to consistency in quality.

A comparative quantitative detail of production of yarns is as follows:

Type of Yarn	Product	ion
	2000	1999
	Kgs.	Kgs.
Polyester / Viscose Yarn	5,017,298	4,359,414
Viscose Yarn	4,228,208	3,950,176
Polyester Yarn		227,571
	9,245,506	8,537,161
	========	========

#### FINANCIAL RESULTS

During the year under review your company has generated sales revenue of Rupees 992 million, being 27% higher than previous year's sales of Rupees 782 million. The gross profit also increased by 69% to Rupees 143 million from Rupees 85 million, and the company has earned net profit after tax of Rupees 61 million as compared to Rupees 41 million earned during the previous year thus showing an increase of 49%.

The financial results are summarized hereunder:-

	2000 Rupees	1999 Rupees
Gross Profit	143,353,958	84,901,534
Other Income	8,487,186	7,490,292
	151 041 144	02 201 926
Operating Expenses	151,841,144 28,132,411	92,391,826 25,063,937
Speraning Expenses		

Operating Profit	123,708,733	67,327,889
Financial and Other charges	57,102,421	22,053,006
Profit before Taxation	66,606,312	45,274,883
Provision for Taxation	5,548,368	4,167,088
Profit after Taxation	61,057,944	41,107,795
Unappropriated profit brought forward	36,576	528,781
Profit available for appropriation	61,094,520	41,636,576

#### STOCK DIVIDEND

Your Directors are pleased to recommend issue of stock dividend @ 15% against profit for the year ended September 30, 2000.

## **APPROPRIATIONS:**

	2000	1999
	Rupees	Rupees
Transfer to capital reserve for issue of stock dividend @ 15% (1999 -	26,400,000	
Cash dividend @ NIL (1999 - @ 10%)		17,600,000
Transfer to general reserve	34,600,000	24,000,000
	61,000,000	41,600,000
Unappropriated profit carried forward	94,520	36,576
Earning per share	3.47	2.34

## **GENERAL OVERVIEW**

There are visible signs of a turn around in the textile spinning sector during current financial year and we hope that this trend will continue.

### **AUDITORS**

The present auditors M/s M. Yousuf Adil Saleem & Co., Chartered Accountants retire and being eligible, consented for re-appointment for the next financial year 2000-2001.

## PATTERN OF SHAREHOLDING

Pattern of shareholding of the company is annexed.

## ACKNOWLEDGEMENT

The management is thankful and wish to place on record its appreciation for the hard work and positive efforts made by the workers and staff. The management would also like to thank its valued Customers. Bankers, Financial Institutions and Shareholders for their whole hearted support and hopes to get the same cooperation in future.

On behalf of the Board

Dated: February 15, 2001 MOHAMMAD WASEEM MUKHTAR

Lahore Chief Executive

# Pattern of Shareholding as at September 30, 2000

No. of Having Shares Shares Percentage
Shareholders From To held

245	101	500	96,600	0.5489
220	501	1000	212,967	1.2100
250	1001	5000	714,733	4.0610
48	5001	10000	381,800	2.1693
23	10001	15000	278,500	1.5824
3	15001	20000	51,100	0.2903
4	20001	25000	92,000	0.5227
3	25001	30000	81,700	0.4642
3	30001	35000	97,500	0.5540
1	50001	55000	51,500	0.2926
1	55001	60000	55,500	0.3153
1	60001	65000	63,000	0.3580
1	100001	105000	100,500	0.5710
6	110001	115000	678,600	3.8557
2	135001	140000	280,000	1.5909
3	225001	230000	678,800	3.8568
1	290001	295000	293,500	1.6676
2	295001	300000	600,000	3.4091
5	450001	455000	2,262,100	12.8528
2	565001	570000	1,131,000	6.4261
1	695001	700000	697,800	3.9648
2	870001	875000	1,745,200	9.9159
2	940001	945000	1,888,400	10.7295
1	1495001	1500000	1,500,000	8.5227
1	3556001	3561000	3,556,100	20.2051
942			17,600,000	100.0000

## **Categories of Shareholders**

	Number of	Number of	
Particulars	Shareholders	Shares held	Percentage
Individuals	915	13,220,600	75.117
Financial Institutions	5	3,864,100	21.955
Joint Stock Companies	20	500,300	2.843
Investment Companies	1	10,000	0.057
Others	1	5,000	0.028
	942	17,600,000	100.000

## **Auditors' Report to the Members**

We have audited the annexed balance sheet of **Zainab Textile Mills Limited** as at September 30, 2000 and the related profit and loss account, statement of changes in equity and cash flow statement together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amount and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall

presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- (a) In our opinion, proper books of account have been kept by the company as required by the Companies Ordinance, 1984;
- (b) In our opinion:
- (i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
- (ii) the expenditure incurred during the year was for the purpose of the company's business; and
- (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the company;
- (c) In our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, statement of changes in equity and cash flow statement together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the company's affairs as at September 30, 2000 and of the profit, changes in equity and its cash flows for the year then ended; and
- (d) In our opinion, Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 was deducted by the company and deposited in the Central Zakat Fund established under Section 7 of that Ordinance.

Dated: February 15, 2001. Faisalabad.

(M. YOUSUF ADIL SALEEM & CO.) Chartered Accountants

## Balance Sheet as at September 30, 2000

	Note	2000	1999
		Rupees	Rupees
SHARE CAPITAL AND RESERVES			
Authorised capital			
20,000,000 ordinary shares of Rs. 10/- each		200,000,000	200,000,000
		========	=======
Issued, subscribed and paid-up capital			
17,600,000 Ordinary shares of			
Rs. 10/- each fully paid in cash		176,000,000	176,000,000
Capital reserve	3	26,400,000	
General reserve		58,600,000	24,000,000
Unappropriated profit		94,520	36,576
		261,094,520	200,036,576
		, ,	, ,
LONG TERM LOANS	4	130,000,000	300,000,000
DEFERRED LIABILITY		, ,	, ,
Staff retirement gratuity		14,376,572	11,631,009
CURRENT LIABILITIES			
Current portion of long term Loans		70,000,000	50,000,000
1 0 0 0 0		, ,	, ,

Creditors, accrued and other liabilities Taxation	5	29,297,048 9,713,785	27,258,802 8,648,961
Dividend	6	456,093	18,405,839
CONTINGENCIES AND COMMITMENTS	7	209,466,926	104,313,602
CONTINGENCIES AND COMMITMENTS	7		
		614,938,018	615,981,187
		========	========

The annexed notes from 1 to 29 form an integral part of these accounts.

$\sim$		T 4.0
( 'h	101	Executive

OPERATING ASSETS	8	364,351,761	403,347,993
LONG TERM INVESTMENTS	9	5,000,000	5,000,000
	9	, ,	, ,
LONG TERM DEPOSITS		648,140	1,128,140
CURRENT ASSETS			
Stores, spares and loose tools	10	7,135,784	5,162,292
Stock in trade	11	122,654,569	157,742,929
Trade debts	12	6,263,871	378,215
Loans and advances	13	34,382,241	13,748,885
Deposits, prepayments and other receivables	14	987,550	1,788,715
Cash and bank balances	15	73,514,102	27,684,018
		244,938,117	206,505,054
		614,938,018	615,981,187
		========	========

Director

# Profit and Loss Account for the year ended September 30, 2000

	Note	2000	1999
		Rupees	Rupees
SALES	16	991,540,057	781,748,872
COST OF GOODS SOLD	17	848,186,099	696,847,338
GROSS PROFIT		143,353,958	84,901,534
TRADING PROFIT	18	5,606,629	4,715,844
		148,960,587	89,617,378
OTHER INCOME	19	2,880,557	2,774,448
		151,841,144	92,391,826
OPERATING EXPENSES			
Administration	20	24,437,872	20,970,453
Selling - Freight forwarding and others		3,694,539	4,093,484
		28,132,411	25,063,937
OPERATING PROFIT		123,708,733	67,327,889

# OTHER CHARGES

Financial	21	53,589,851	19,653,232
Workers' profit participation fund		3,512,570	
		57,102,421	22,053,006
NET PROFIT FOR THE YEAR BEFORE TA	XATION	66,606,312	
TAXATION			
Current	22	5,548,368	4,165,417
Prior years			1,671
		5,548,368	4,167,088
PROFIT AFTER TAXATION		61,057,944	41,107,795
UNAPPROPRIATED PROFIT BROUGHT FO	ORWARD	36,576	528,781
PROFIT AVAILABLE FOR APPROPRIATIO	N	61,094,520	41,636,576
APPROPRIATION			
Proposed cash dividend @ NIL % (1999 @ 10%)			17,600,000
Transfer to capital reserve for issue of stock divid	end @ 15% (1999-	26,400,000	
Transfer to general reserve		34,600,000	24,000,000
		61,000,000	41,600,000
UNAPPROPRIATED PROFIT CARRIED FO	RWARD		36,576
Earning per share	26	3.47	2.34
		=======	=======

The annexed notes from 1 to 29 form an integral part of these accounts.

Chief Executive Director

# Statement of Changes in Equity for the year ended September 30, 2000

	Share Capital	Capital Reserve	Revenue	Reserves	Total
	Rupees	For issue of stock dividend Rupees	General Reserve Rupees	Unappropriated Profit Rupees	Rupees
Balance as at September 30, 1998 Profit for the year ended	176,000,000			176,528,781	528,781
September 30, 1999				41,107,795	41,107,795
Transferred to general reserve			24,000,000	(24,000,000)	
Dividend				(17,600,000)	(17,600,000)
Balance as at September 30, 1999	176,000,000		24,000,000	200,036,576	36,576
Profit for the year ended September 30, 2000				61,057,944	61,057,944
Transferred to capital reserve for issue of stock dividend		26,400,000		(26,400,000)	
Transferred to general reserve			34,600,000	(34,600,000)	
Balance as at September 30, 2000	176,000,000	26,400,000	58,600,000	94,520	261,094,520

The annexed notes from 1 to 29 form an integral part of these accounts.

## **CHIEF EXECUTIVE**

## **DIRECTOR**

Director

# Cash Flow Statement for the year ended September 30, 2000

	2000 Rupees	1999 Rupees
a) CASH FLOW FROM OPERATING ACTIVITIES		
Cash generated from operations (Note 27)	159,088,085	74,468,173
Financial charges paid	(40,632,043)	(29,230,175)
Taxes paid		(4,182,671)
Net cash from operating activities	113,972,498	41,055,327
b) CASH FLOW FROM INVESTING ACTIVITIES		
Fixed capital expenditure	(3,452,553)	(8,004,240)
Proceeds from disposal of fixed assets	2,076,827	
Long term deposits	480,000	200,000
Interest on deposits	703,058	178,043
Dividend		1,000,000
Net cash used in investing activities	(192,668)	(6,626,197)
c) CASH FLOW FROM FINANCING ACTIVITIES		
Long term loans		100,000,000
Repayment of long term loans	(50,000,000)	
Repayment of deferred custom levies		(2,065,761)
Decrease in short term bank borrowings-net		(,,,
Payment of dividend	(17,949,746)	(17,000,876)
Net cash used in financing activities	(67,949,746)	(19,066,637)
NET INCREASE IN CASH AND BANK BALANCES (a+b+c)		15,362,493
CASH AND BANK BALANCES AT THE BEGINNING OF THE YEA	27,684,018	12,321,525
CASH AND BANK BALANCES AT THE END OF THE YEAR	73,514,102	27,684,018

Notes to the Accounts for the year ended September 30, 2000

**Chief Executive** 

## 1. STATUS AND ACTIVITIES

The Company is limited by shares incorporated on April 20, 1987 in Pakistan under the Companies Ordinance, 1984 and quoted on all stock exchanges in Pakistan. The principal business of the Company is manufacture and sale of yarn. The Mills is located at Tehsil Jaranwala, District Faisalabad in the Province of Punjab.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

## 2.1 Accounting convention and basis of preparation

These accounts have been prepared under historical cost convention and in accordance with International Accounting Standards as applicable in Pakistan.

#### 2.2 Staff retirement benefits

The Company operates an unfunded gratuity scheme covering all its employees. Provision is made annually to cover the liability under the scheme.

#### 2.3 Taxation

#### Current

Provision for current taxation is based on taxable income at the current tax rates after taking into account tax rebates and tax credits available, if any.

#### **Deferred**

The Company accounts for deferred taxation on all material timing differences using the liability method. However, deferred tax is not provided, if it can be established with reasonable probability that these timing differences will not reverse in the foreseeable future.

#### 2.4 Operating assets

Operating assets except freehold land are stated at cost less accumulated depreciation. Freehold land is stated at cost.

Depreciation is charged to income applying the reducing balance method at the rates specified in the operating assets note.

Depreciation on additions during the year is charged to income on the basis of whole year, however no depreciation is charged on deletions during the year.

Maintenance and normal repairs are charged to income as and when incurred. Major renewals and improvements are capitalised.

Gains and losses on disposal of assets are included in current income.

#### 2.5 Investments

Long term investments are stated at cost. Carrying amount is reduced to recognise permanent decline in value of investments.

## 2.6 Stores, spares and loose tools

These are valued at moving average cost except items in transit which are valued at cost comprising invoice value and other charges incurred thereon.

## 2.7 Stock in trade

These are valued at lower of cost and net realisable value. Cost has been determined as follows:

Raw material Weighted average cost
Work in process Average manufacturing cost
Finished goods Average manufacturing cost

Waste is valued at net realisable value.

#### 2.8 Trade debts

Known bad debts are written off and specific provision is made for debts considered doubtful.

#### 2.9 Revenue recognition

Sales are recorded on despatch of goods.

2000 1999 Rupees Rupees

## 3. CAPITAL RESERVE

For issuance of stock dividend	264,000,000	
4. LONG TERM LOANS- SECURED		
Banking Company		
Demand finance (4.1)	180,000,000	200,000,000
Morabaha finance (4.2)	120,000,000	150,000,000
	300,000,000	350,000,000
Payable within one year shown		
under current liabilities	(170,000,000)	(50,000,000)
	130,000,000	300,000,000
	========	========

4.1 The loan is secured against charge over fixed assets of the Company ranking pari passu with the charge created in respect of Morabaha finance (Refer Note 4.2) and personal guarantee of the Company's directors.

It is repayable in 6 half yearly installments commenced from March 31, 2000.

It is subject to mark up @ 13.5% and 16% per annum.

4.2 The loan is secured against charge over fixed assets of the Company ranking pari passu with the charge created in respect of Demand finance (Refer Note 4.1). It is further secured against first charge over current assets of the Company and personal guarantee of the Company's directors.

It is repayable in 5 half yearly installments commenced from May 21, 2000.

It is subject to mark up @ 13.5% and 17% per annum.

## 5. CREDITORS, ACCRUED AND OTHER LIABILITIES

Creditors (5.1)	2,292,886	12,988,988
Advance from customers	669,804	253,767
Accrued charges	3,474,263	3,079,146
Retentions/deposits	710,256	550,752
Mark up/Interest on secured long term loans	13,115,342	157,534
Sales tax	5,390,335	7,736,424
Withholding tax	131,592	92,417
Workers' profit participation fund (5.2)	3,512,570	2,399,774
	29,297,048	27,258,802

5.1 It includes Rs. Nil (1999 - Rs. 8,784,342/-) being the trade credit from an associated undertaking against purchase of polyester staple fibre.

#### 5.2 Workers' profit participation fund

Opening balance	2,399,774	4,750,449
Interest on fund utilised in the company's business	132,513	320,818
	2,532,287	5,071,267
Paid to the Fund	(2,532,287)	(5,071,267)
Allocation for the year	3,512,570	2,399,774
	3,512,570	2,399,774
	========	========

#### 6. DIVIDEND

	456,093	18,405,839
Unclaimed	456,093	805,839
Proposed		17,600,000

## 7. CONTINGENCIES AND COMMITMENTS

- 7.1 Company is claiming exemption from levy of import duties of Rs. 6,567,984/- (1999 Rs. 6,567,984/-) on import of machinery. Company's petitions are pending before the courts.
- 7.2 Outstanding bank guarantees Rs. 1,165,000/- (1999 Rs. 1,165,000/-).
- 7.3 Outstanding letters of credit Rs. 72,824,528/- (1999 Rs. 61,194,107/-).

## 8. OPERATING ASSETS

PARTICULARS	Cost as at October 01, 1999	Additions/ (deletions)	Cost as at September 30, 2000	Accumulated depreciation as at September 30, 2000	Written down value as at September 30, 2000	Depreciation for the year	Rate %
Freehold land	3,172,913		3,172,913		3,172,913		
Building on freehold land	114,387,634	40,715	144,428,349	70,043,136	44,385,213	4931690	10
Plant and machinery	754,270,200	2,530,146 (4,824,585)	751,975,761	454,707,582	297,268,179	33,029,798	10
Electric installations	27,697,981	209,000	27,906,981	16,719,203	11,187,778	1,243,087	10
Factory equipment	8,571,597	25,900	8,597,497	5,041,170	3,556,327	395,147	10
Office equipment	4,222,755	542,662	4,765,417	2,319,607	2,445,810	271,757	10
Furniture and fixture	1,383,498	29,800	1,413,298	812,774	600,524	66,725	10
Vehicles	4,224,903	74,330	4,299,233	2,564,216	1,735,017	433,754	20
Rupees	917,931,481	3,452,553 (4,824,585)	916,559,449	552,207,688	364,351,761	40,371,958	
1999 - Rupees	909,927,241	8,004,240 ======	917,931,481	514,583,488	403,347,993	44,754,793	

## 8.1 Depreciation for the year has been allocated as under:

	2000 Rupees	1999 Rupees
Cost of goods manufactured Administration	39,599,722 772,236	43,918,698 836,095
	40,371,958	44,754,793

## **8.2** Disposal of fixed assets (by negotiation)

Particulars	Cost	Accumulated depreciation	Written down value	Sale proceeds	Purchaser
Plant and machinery	4,824,585	2,747,758	2,076,827	2,076,82	7 Associated undertaking
					A.A. Textiles Ltd.,
					15-Club Road, Faisalabad.

## 9. LONG TERM INVESTMENT

Associated undertaking

Un-listed

Ibrahim Modaraba (Pvt) Ltd.

50,000 fully paid ordinary

shares of Rs. 100/- each (9.1) 5,000,000 5,000,000

9.1 Name of Chief Executive -- Mr. Mohammad Naeem Mukhtar

Percentage of equity held -- 25%

Break up value per share -- Rs. 139.61 (1999 - Rs. 144.60)

	2000 Rupees	1999 Rupees
10. STORES, SPARES AND LOOSE TOOLS		
Stores	924,570	988,716
Spares	6,156,469	4,004,867
Loose tools	54,745	168,709
	7,135,784	5,162,292
11. STOCK IN TRADE		
Raw material		
In hand	33,258,313	62,767,146
In transit	37,549,175	21,079,311
Work in process	8,364,172 43,434,609	7,007,773 66,856,744
Finished goods Waste	48,300	31,955
	122,654,569	157,742,929
12. TRADE DEBTS		
Local - unsecured considered good	6,263,871	378,215
Zoda. dissecured considered good	========	========
1:3. LOANS AND ADVANCES		
Considered good		
Due from employees	848,486	534,056
Advances		
Income tax	12,378,179	813,453
Suppliers (13.1)	20,981,160	
Letters of credit - fees, margin and expenses	174,416	190,508
	34,382,241	, , , ,
	========	=======

13.1 This represents the balance on account of purchase of power from an associated undertaking. Maximum aggregate amount at the end of any month during the year was Rs. 34,786,810/(1999 - Rs. 12,210,868/-).

# 14. DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES

Deposits with banks/financial institutions	823,000	1,293,000
Security deposits	10,000	10,000
Prepayments	154,550	427,550
Other		58,165
	987,550	1,788,715
	========	

15. CASH AND BANK BALANCES Cash in hand	18,076,297	19,572,539
Cash at banks		
In current accounts	46,517,491	6,380,083
In deposit accounts	8,920,314	1,731,396
	55,437,805	8,111,479
		27,684,018
16. SALES		
Local		
Yarn	991,079,484	781,319,128 1,122,678
Waste	1,474,504	
Less: Commission	(1.013.931)	782,441,806 (692,934)
	=======================================	
17. COST OF GOODS SOLD		
Raw material consumed	643,046,495	534,822,955
Packing material		11,195,595
Salaries, wages & benefits	31,083,583	30,913,560
Retirement benefits		4,747,431
Power and fuel		83,908,475
Stores and spares		6,957,579
Insurance	716,962	
Repairs and maintenance	81,263	
Depreciation	39,399,722	43,918,698
	826,136,708	717,431,071
Work in process		
Opening stock	7,007,773	8,717,332
Closing stock	(8,364,172)	(7,007,773)
	(1,356,399)	1,709,559
Cost of goods manufactured	824,780,309	
Finished goods		
Opening stock	66,888,699	44,595,407
Closing stock	(43,482,909)	(66,888,699)
	23,405,790	(22,293,292)
	848,186,099 =======	696,847,338 ======
18. TRADING PROFIT		
Sales - Local		
Viscose	57,628,001	49,293,861
Other	2,446,385	285,353
	60,074,386	49,579,214
Cost of sales	(54,467,757)	(44,863,370)
	5,606,629	4,715,844
	=======	========

19	OTHER	INCOME

Scrap sales	2,126,763	1,347,787
Interest on deposits	703,058	178,043
Dividend		1,000,000
Balances written back-net	50,736	
	2,880,557	2,774,448
20. ADMINISTRATION EXPENSES		
Director's remuneration	3,255,000	1,860,000
Salaries	11,243,591	9,294,638
Retirement benefits	1,450,930	1,418,063
Postage and telecommunication	844,958	182,052
Vehicles running and maintenance	1,017,348	728,627
Printing and stationery	1,003,543	738,857
Rent, rates and taxes	398,369	403,000
Travelling and conveyance	879,436	2,274,703
Fees, subscriptions and periodicals	531,534	615,203
Legal and professional	557,008	130,500
Insurance	255,866	611,364
Repairs and maintenance	726,208	688,029
Audit fee	85,000	85,000
Entertainment	615,250	399,761
Depreciation	772,236	836,095
Donations (20.1)	198,000	2,300
Others		702,261
	24,437,872	

20.1 No director or his/her spouse had any interest in the donee's fund.

# 21. FINANCIAL CHARGES

Mark up/interest on		
Bank borrowings	52,635,329	19,264,279
Deferred customs levies		27,468
Workers' profit participation fund	132,513	320,818
Bank charges and commission	822,009	40,667
	19,653,232	53,589,851

#### 22. TAXATION

## Current

The assessment of the Company has been finalised upto accounting year ended September 30, 1998.

## **Deferred**

Tax effect of major timing differences after considering tax losses available for adjustment works out to Rs. 10.8 million debit (1999 - Rs. 4.126 million debit). No provision for deferred tax has been made in these accounts because these timing differences are not likely to reverse in the foreseeable future.

## 23. REMUNERATION TO DIRECTORS AND EXECUTIVES

2000		1999		
Rupees		Rupees		
Chief	Executives	Chief	Executives	
Executive		Executive		

Remuneration	2,100,000	5,344,944	1,200,000	5,278,743
House rent	945,000	2,407,200	540,000	2,375,446
Utilities	210,000	624,468	120,000	527,845
	3,255,000	8,376,612	1,860,000	8,182,034
	=======================================	=======	========	========
Number of persons	1	31	1	29
	=========	=======	========	=======

23.1 Five executive are entitled to free use of company maintained car. The monetary values are approximately Rs. 632,948/-(1999 - Rs. 465,797/-)

	2000 Rupees	1999 Rupees		
	24. AGGREGATE TRANSACTIONS WITH ASSOCIATED UNDERTAKINGS			
Purchases Raw material and stores	246,484,113	160,947,756		
Power	83,520,058	82,441,738		
Sales	03,320,030	02,441,750		
Raw material and stores	2,446,385	15,759,387		
Fixed asset	2,076,827			
25. CAPACITY AND PRODUCTION				
Number of spindles installed	38,400	38,400		
Number of spindles worked	38,400	38,400		
Number of shifts	3	3		
Installed annual capacity of yarn after conversion				
into 20/s count - Kgs.	10,192,052	10,192,052		
Actual production of yarn after conversion				
into 20/s count - Kgs.	15,089,469	14,607,592		
26. EARNING PER SHARE - Basic				
Net profit for the year (Rupees)	61,057,944	41,107,795		
Weighted average number of Ordinary				
shares outstanding during the year	17,600,000	17,600,000		
Earning per share (Rupees)	3.47	2.34		
27. CASH GENERATED FROM OPERATIONS				
Net profit for the year before taxation	66,606,312	45,274,883		
Depreciation	40,371,958	44,754,793		
Interest on deposits	(703,058)	(178,043)		
Dividend		(1,000,000)		
Provision for gratuity	4,701,902	6,165,494		
Gratuity paid	(1,956,339)	(1,085,277)		
Financial charges	53,589,851	19,653,232		
Operating profit before working capital changes	162,610,626	113,585,082		
Changes in working capital				
(Increase)/decrease in current assets				
Stores, spares and loose tools	(1,973,492)	1,122,938		
Stock in trade	35,088,360	(19,361,614)		
Trade debts	(5,885,656)	(378,215)		
Loans and advances	(20,633,356)	23,988,473		
Deposits, prepayments and other receivables	801,165	(76,244)		

Decrease in current liabilities

	(3,522,541)	(39,116,909)
Cash generated from operations	159,088,085	74,468,173

#### 28. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

## 28.1 Risk management

#### a) Concentration of credit risk

Credit risk represents the accounting loss that would be recognised at the reporting date if counter parties failed completely to perform as contracted. All financial assets except cash and bank balances are subject to credit risk. The Company applies credit limits to its customers and does not have significant exposure to any individual customer.

### b) Interest rate risk

Interest rate risk arises from the possibility that changes in interest rates will effect the value of financial instruments. The Company is not exposed to any significant interest rate risk.

#### 28.2 Fair values of financial assets and liabilities

The carrying values of all the financial assets and liabilities reported in the financial statements approximate their fair value.

#### 29. FIGURES

- have been rounded off to the nearest Rupees.
- of prior year have been rearranged and regrouped wherever necessary for the purpose of comparison.

Chief Executive Director