Spencer & Co. (Pakistan) Limited **Annual Report 2000**

Board of Directors

Notice of meeting

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Audited accounts for the year ended June 30, 2000

Board of Directors

DIRECTORS

Byram D. Avari, Chairman & C.E.O.

Dinshaw B. Avari

Xerxes B. Avari

Nauzer B. Commissariat

Keky R. Dastur

Mr. Zia-ur-Rehman Shami

Col. (Rtd) Aziz Khan

COMPANY SECRETARY

Abdul Rahim Suriya

AUDITOR

Ford, Rhodes, Robson, Morrow

BANKERS

Allied Bank of Pakistan Ltd.

American Express Bank Ltd.

ANZ Grindlays Bank p.l.c.

Habib Bank A.G. Zurich

Metropolitan Bank Ltd. Union Bank Ltd.

Doha Bank Ltd.

REGISTERED OFFICE

2nd Floor, Beach Luxury Hotel,

M.T. Khan Road,

Karachi.

NOTICE OF ANNUAL GENERAL MEETING

NOTICE IS HEREBY GIVEN that the 52nd Annual General Meeting of Spencer & Co. (Pakistan) Ltd., will be held on Friday, December 22, 2000, at 12.30 p.m. at the Beach Luxury Hotel, M.T. Khan Road, Karachi, to transact the following business:-

- 1. To read the notice of !he me6,.ting.
- 2. To confirm the Minutes of the 51st Annual General Meeting held on March 30, 2000.
- 3. To receive, consider and adopt Audited Accounts, together with the Directors' and Auditors' Report thereon, for the year ended June 30, 2000.
- 4. To appoint Auditors and to fix their remuneration.
- 5. To transact any other business with the permission of the Chair.

By Order of the Board

Abdul Rahim Suriya Company Secretary

Karachi: November 30, 2000

NOTE:

- (a) A member entitled to attend and vote at the Annual General Meeting, is entitled to appoint another member as proxy to attend and vote instead of him/her at the Meeting.
- (b) The share transfer books of the Company will remain closed from December 15, 2000 to December 22, 2000 (both days inclusive). Transfers received in order at the Registered Office of the Company upto December 14, 2000 will be considered in time.
- (c) The instrument appointing a proxy must be received at Registered Office of the Company not later than 48 hours before the time appointed for the Meeting.

CHAIRMAN'S REVIEW

I am pleased to present the Chairman's Review, along with the Annual Report and the Audited Accounts of Spencer & Company (Pakistan) Limited for the year ended June 30, 2000.

The unprecedented economic recession experienced for the first time in the history of our country has definitely made the year under Review difficult. I would certainly be doing an injustice if I did not mention that in recent days, there is a perceptible up-tick in economic and business activity, which reflects the underlying confidence and is indicative of better future prospects.

The income from rental has declined over last year. This is on account of the sale of a portion of the Karachi property as recorded last year. The decline in income has also been registered because the majority of the tenants have been vacated from the Company's three properties. This has been done at a cost which is reflected in the Accounts and through Court settlements and these costs are being charged over a period of time to the rental income as detailed below. Additionally, the buildings being nearly vacant has resulted in the decline of this income. The purpose is to refurbish the properties to bring them up to the standards required to extricate their full potential. After adjusting insurance, taxes, conservancy charges and amortization of deferred charges (representing the charges to vacate tenants) from the income, the net rental income is in the negative. This is actually not a cash loss to the Company since the amortization of deferred charges

is only a book entry. This, coupled with heavy depreciation charges and financial expenses, has contributed to the net loss inspite of strict control of administrative expenses which are less then last year.

The Auditors have sought to qualify your Company's advance to Spencer Powergen Company of (Pakistan) Limited, which is a subsidiary of your Company, and whose Accounts are annexed hereto. With this Company being a 100% subsidiary, our investment remains fully protected. The reason for this has been explained in previous years. In the meantime the Writ Petition filed by your Company against the cancellation of this Project by the Benazir Bhutto Government, is being continued to be vigorously pursued.

Spencer-Pharma recorded a decline in Sales, which was expected as explained last year, since Pharmaceuticals were also not immune to the down-turn. However, I am pleased to mention that the bottom line has improved, but owing to a Book Entry to expense the advance tax paid the bottom line remains the same as last year. This improvement is on account of strong tolling revenue generated from the existing contracts in place. It is expected that further improvements will be realized by the Ministry granting a price-increase, further tolling products being obtained and owing to the reduction in the distribution commission being paid.

I am delighted to inform you that another leading Multi-national has selected us to Toll Manufacture their products. The Agreement is expected to be signed shortly. This will contribute substantially to the bottom line and it is expected that this Contract will be the real break-through that the Management has been working to achieve.

No material changes or any other commitments have been made which would be affecting the financial position of the Company between the end of the financial year and the date of this Report.

The present Auditors. M/s. Ford, Rhodes, Robson Morrow retire and being eligible offer themselves for reappointment.

On behalf of your Directors and Management, I take this opportunity of thanking all the Executives and Staff for their ever loyal dedication, diligent hardwork and competence. I would also like to express our gratitude to our customers, bankers, distributors and advisers.

Byram D. Avari

Chairman & CEO

REPORT OF THE DIRECTORS

In submitting the Accounts of the Company and the Auditors' Report for the year ended June 30, 2000 the Directors report that:

	Rupees
Loss for the year before providing for	
the taxation is	(33,867,939)
Less: Provision for Taxation	(1,839,841)
	(35,707,780)
Add: Amount brought forward from last year	(29,069,085)
Accumulated loss carried forward to reserves	(64,776,865)

On behalf of the Board

Byram D. Avari Chairman & C.E.O.

Karachi: November 30, 2000

AUDITORS' REPORT TO THE MEMBERS

We have audited the, annexed balance sheet of **SPENCER & COMPANY (PAKISTAN) LIMITED** as at June 30, 2000 and the related profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof for the year then ended and we state that, we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- (a) provisions against (i) long term investments in the subsidiaries of the company, aggregating to Rs. 5.678 million and (ii) short and long term advances extended thereto, aggregating to Rs. 532.058 million, at the end of the year have not been made in the accounts of the current year for the reasons disclosed by the company in notes 4, 5 and 8 to the accounts. in our opinion, the above referred provisions should be made in the accounts of the current year. Had the company made these provisions, long term investments and short and long term advances would have reduced by Rs. 5.678 million and Rs. 532.058 million respectively, net loss for the year and accumulated losses at the end of the year would have increased by Rs. 537.736 million and reserves at the end of the year would have been converted into a deficit of Rs. 312.235 million at the end of the current year:
- (b) in our opinion, proper books of accounts have been kept by the company as required by the Companies Ordnance, 1984
- (c) in our opinion:
- (i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
- (ii) the expenditure incurred during the year was for the purpose of the company's business; and
- (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the company;
- (d) in our opinion, except for the effects on the financial statements of the matters referred to in paragraph (a) above, to the best of our information and according to the explanations given to us the balance sheet, profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's Affairs as at June 30, 2000 and of the loss, its cash flows and changes in equity for the year then ended;
- (e) in our opinion, Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the company and deposited in the Central Zakat Fund established under section 7 of that Ordinance; and

(f) without qualifying our opinion, we draw attention to the presentation of a loan of Rs. 50 million from a bank under long term finances in note 14.1 to the accounts and related disclosure therein, which is on the basis of a request made by the company for extention in the repayment of the above referred loan. The said request is currently pending approval of the bank.

Karachi: November 30, 2000

Ford, Rhodes, Robson, Morrow Chartered Accountants

BALANCE SHEET AS AT JUNE 30, 2000

		2000	1999
TANGIBLE FIXED ASSETS	Note	Rupees	Rupees
Operating fixed assets at cost less			
accumulated depreciation	3	236,593,060	155,626,092
LONG TERM INVESTMENTS	4	10,317,631	11,345,971
LONG TERM ADVANCES AND DEPOSITS	5	48,543,089	52,789,995
DEFERRED COST	6	2,770,000	3,120,553
CURRENT ASSETS			
Trade debts	7	1,289,971	1,360,378
Advances, deposits and other receivables	8	494,328,564	511,200,494
Cash and bank balances	9	235,933	5,254,770
		495,854,468	517,815,642
CAPITAL AND RESERVES		794,078,248	740,698,253
			=======
Share Capital			
Authorised	10	25,000,000 ======	25,000,000 ======
Issued, subscribed and paid-up	10	15,423,010	15,423,010
Reserves	11	225,501,280	261,209,060
		240,924,290	276,632,070
SURPLUS ON REVALUATION OF FIXED ASSET	12	228,722,198	162,955,862
LONG TERM LOANS	13	19,933,404	25,480,128
LONG TERM FINANCES	14	94,070,970	85,000,000
CURRENT LIABILITIES			
Current maturities of long term loans and finances		25,598,158	19,160,042
Short term loan	15	17,500,000	20,000,000
Accrued and other liabilities	16	37,766,609	34,681,763
Current account with an associated undertaking	17	120,047,254	107,255,812
Dividends payable	18	9,515,365	9,532,576
		210,427,386	190,630,193
CONTINGENCY	19		
		794,078,248	740,698,253
			========

The annexed notes form an integral part of these accounts

Byram D. Avari

Col. (Rtd) Aziz Khan

Chairman & C.E.O.

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED JUNE 30, 2000

	Note	2000 Rupees	1999 Rupees
(LOSS) / INCOME	20	(912,449)	5,731,621
Administrative expenses	21	(2,733,854)	(3,696,539)
Depreciation		(3,593,613)	(3,566,156)
		(6,327,467)	(7,262,695)
OPERATING LOSS		(7,239,916)	(1,531,074)
Financial charges	22	(26,628,023)	(27,217,338)
Other operating income			554,180
LOSS BEFORE TAXATION		33,867,939)	(28,194,232)
TAXATION			
Current	23	(10,588)	(28,650(
Prior	24	(1,829,253)	(1,186,577)
		(1,839,841)	(1,215,227)
NET LOSS FOR THE YEAR		35,707,780)	(29,409,459)
(Accumulated loss) / Unappropriated profit			
brought forward		(29,069,085)	340,374
ACCUMULATED LOSSES CARRIED FORWARD		(64,776,865)	29,069,085)
LOSS PER SHARE	25	(23.15)	(19.07)
	-	========	=======

The annexed notes form an integral part of these accounts.

Byram D. Avari Chairman & C.E.O. Col. (Rtd) Aziz Khan Director

Director

CASH FLOW STATEMENT FOR THE YEAR ENDED JUNE 30, 2000

		2000	1999
	Note	Rupees	Rupees
CASH FLOW FROM OPERATING ACTIVITIES			
Cash utilised by operations	28	(3,831,985)	(26,348,500)
Payment of financial charges		(22,318,654)	(27,542,361)
Payment of taxes		(2,751,700)	(1,457,509)
Long term advances		6,753,906	(11,755,889)
Net cash flow from operating activities		(22,148,433)	(67,104,259)

CASH FI	OW FROM	INVESTING	ACTIVITIES

CASH FLOW FROM INVESTING ACTIVITIES			
Purchase of fixed assets			(18,500)
Sale proceeds of fixed assets		300,000	119,000,000
Deferred cost		(900,000)	(1,260,000)
Increase in long term deposits		(2,507,000)	
Net cash inflow from investing activities		(3,107,000)	117,721,500
		(25,255,433)	50,617,241
CASH FLOW FROM FINANCING ACTIVITIES			
Long term loans		(6,660,040)	10,640,170
Long term finances		26,622,405	100,000,000
(Repayment) / Receipt of short term loan		(12,500,000)	(2,500,000)
Payment of dividend		(17,211)	(660,836)
Repayment of rent			(23,512,554)
(Payment to) / Receipt from an associated undertaking		12,791,442	(81,381,750)
Net cash inflow from financing activities		20,236,596	2,585,030
NET (DECREASE) / INCREASE IN CASH AND			
CASH EQUIVALENTS		(5,018,837)	53,202,271
CASH AND CASH EQUIVALENTS AT THE			
BEGINNING OF THE YEAR		5,254,770	(47,947,501)
CASH AND CASH EQUIVALENTS AT			
THE END OF THE YEAR	29	235,933	5,254,770

Byram D. Avari Chairman & C.E.O. Col. (Rtd) Aziz Khan Director

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED JUNE 30, 2000

	Share Capital		Capital Reserve		Revenue Reserv	res	
	Issued, subscribed and Paid-up	Profit arising 0n sale of land and building on prior years	Premium on issue of ordinary shares	Capital redemption reserve	General reserve	Unappropriated profit / (loss)	Total
Balance as at June 30, 1998 Net loss for the year ended June 3	15,423,010	249,902	1,542,300	2,375,000	152,261,510 	(20, 400, 450)	172,192,096 (29,409,459)
Realisation of surplus on revaluation of fixed assets					133,849,433		133,849,433
Balance as at June 30, 1999	15,423,010	249,902	1,542,300	2,375,000	286,110,943		276,632,070
Net loss for the year ended June 30, 2000				-		(33,707,700)	(35,707,780)
Balance as at June 30, 2000	15,423,010	249,902	1,542,300	2,375,000	286,110,943	(- , , ,	240,924,290

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED JUNE 30, 2000

1. THE COMPANY AND ITS OPERATIONS

Spencer and Company (Pakistan) Limited is a public limited company, quoted on the Karachi Stock Exchange. The business of the company is property management and pharmaceutical manufacturing through its subsidiary company and is a holding company.

2. SIGNIFICANT ACCOUNTING POLICIES

2.1 Basis of Preparation

These accounts have been prepared in accordance with the requirements of the Companies Ordinance, 1984 and International Accounting Standards as applicable in Pakistan.

2.2 Accounting convention

These accounts have been prepared under the historical cost convention except land and building which are stated at revalued amounts.

2.3 Fixed assets

These are stated at cost less accumulated depreciation except freehold and leasehold land and buildings thereon which were revalued in 1974, 1994 and during the current year.

Leasehold land is amortised over the period of the lease. Depreciation on all other assets is charged to income applying the reducing balance method whereby the cost of an asset is written off over its estimated useful life.

Depreciation is charged on additions during the year from the month in which the asset is put into use and in respect of disposals during the year upto the month in which the asset is disposed of.

Maintenance and normal repairs are charged to income as and when incurred. Major renewals and improvements are capitalised and the assets so replaced, if any, are retired. Profit and loss on disposal of fixed assets are included in income currently.

2.4 Investments

These are stated at cost. Provision for diminution in the value of investments is made, if considered permanent, by the directors.

2.5 Foreign currency translation

Assets and liabilities in foreign currencies, if any, are translated into rupees at the rates of exchange which approximate to those prevalent on the balance sheet date. Transactions in foreign currencies are converted into Pak Rupees at the rates in effect on the date of the transactions. Exchange gains and losses on translation are included in income currently.

2.6 Taxation

The charge for current taxation in the accounts is based on taxable income.

The company accounts for deferred taxation on all significant timing differences using the liability method. However, deferred tax is not provided for if it can be established with reasonable probability that these timing differences will not reverse in the foreseeable future. As of June 30, 2000, the company has not accounted for a net deferred tax debit of Rs. 4.185 (1999: Rs. 4.249) million as a matter of prudence.

2.7 Deferred cost

This consists of relocation cost paid by the company to tenants for vacating the properties of the company. It is being amortised over a period of four years.

2.8 Revenue recognition

Dividend on investment in shares and rental income from properties are accounted for on an accrual basis.

3. OPERATING FIXED ASSETS

COST OR REVALUATION						ACCUMULATED DEPRECIATION				VALUE
	As at July 1, 1999 Cost	Revaluation	Additions/ (Disposals)	As at June 30, 2000	Rate	As at July 1, 1999	For the year	On disposals	As at June 30, 2000	As at June 30, 2000
	Rupees	Rupees	Rupees	Rupees	%	Rupees	Rupees	Rupees	Rupees	Rupees
Freehold land (note 31) Leasehold land (note 31)	1,552,252 1,117,934	79,102,446 104874471		80654697 105,992,405	 57 to 99	4,108,801	 872,876		 4,981,677	80,654,697 101,010,728
Building on freehold land (note 31)	1,816,739	19,691,322		21,508,061	years 5	5,656,870	792,560		6,449,430	15,058,631
Building on freehold land (note 3.1 Furniture and fittings (note 32) Office equipment and	137,784 205,612	23,553,960	 822,200	23,691,744 1,027,812	5 10	1,128,050 96,340	262,542 52,037		1,390,592 148,377	22,301,152 879,435
computers (note 3.2) Vehicles (note 3.2)	236,551 431,551	 	6,443,712 12,335,000 (850,000)	6,680,263 11,916,551	10 to 20 20 to 25	162,050 176,082	495,566 1,118,032	(43,333)	657,616 1,250,781	6,022,647 10,665,770
June 30, 2000	5,498,423	227,222,198	19,600,912 (850,000)	251,471,533		11,328,193	3,593,613	(43,333)	14,878,473	236,593,060
June 30, 1999	6,845,302	295,305,295	(135,196,312)	166,954,285		24,531,029	3,566,156	(16,768,992)	11,328,193	155,626,092

NET BOOK

3.1 As a result of revaluation carried out by Gul & Thariani, Chartered Architects, Engineers & Designers, during the current year, as on June 20, 2000 on a present day basis, and similar exercises carried out by Thariani and Company, Architects, during the years ended December 31, 1974 and June 30, 1994, company's leasehold and freehold land and buildings thereon have been revalued, resulting in a surplus on revaluation thereon aggregating to Rs. 361.071 million including Rs. 65.766 million arising during the current year. However, a portion thereof equivalent to Rs. 133.849 million was realized during the year ended June 30, 1999 as a result of disposal of leasehold land and building thereon leaving in a balance of Rs. 227.222 million at the end of the current year, as shown above. Had these revaluations not been carried out, cost and net book values of leasehold and freehold land and buildings thereon would have been as follows:

	Cost as at June 30, 2000	Accumulated depreciation as at June 30, 2000	Net book value as at June 30, 2000
	Rupees	Rupees	Rupees
Freehold land	1,552,252		1,552,252
leasehold land	1,117,932	186,766	931,166
building on freehold land	1,816,739	1,264,860	551,879
building on leasehold land	137,784	106,862	30,922
	4,624,707	1,558,488	3,066,219
	========	========	========

^{3.2} Additions to fixed assets during the year amounting to Rs. 19.401 million represent fair market http://www.paksearch.com/Annual/O.SPENCER.htm (9 of 58)5/23/2011 11:16:01 PM

values of assets as at January 01, 2000, transferred from Spencer Powergen Company of Pakistan Limited, the wholly owned subsidiary of the company.

3.3 The following operating assets were disposed of during the year.

Particulars	Cost	Accumulated depreciation	Net book value	Sale proceeds	Profit / (loss)	Mode of disposal	Particular of purchase
	Rupees	Rupees	Rupees	Rupees	Rupees		
Vehicles	650,00	0 43,333	606,667	300,000	(306,667)	Insurance Claim	Habib Insurance Corer any Limited, Karachi.
	200,00	0	200,000	200,000		Negotiation	Speedway Center, Karachi
	850,00 =====	0 43,333	806,667 ======		(306,667)		
			Note	2000 Rupees	1999 Rupees		
Rs. 10 each of Park Limited. [Market value as at	00) Ordinary shares se Davis & Compan	y	4.1	5,618,340	5,618,340		
500 (1999: 500/ or of Hub Power Con [Market value as at date: Rs. 7,350 (19	t the balance sheet	10 each	4.2	6,630	6,630		
5,000 (1999: 5,000 Rs. 10 each of Con Life Assurance Co [Market value as at date: Rs. 35,000 (1	mpany Limited. t the balance sheet		4.2	50,000	50,000		
Unquoted - Subsi	diaries						
	dinary shares of Rs. en Company of Paki owned subsidiary			7,000			
-	each Ordinary share une 30, 2000 Rs. Nil Ordinary share]						
95,000 (1999: 95,0 Rs. 100 each of Spencer Pharma	000) Ordinary shares	of	4.3	5,671,001	5,671,001		
	each Ordinary share June 30, 2000: Rs. N sed on the latest						

audited accounts for the year ended

June 30, 2000, equity held 95 per cent (1999: 95 per cent) (Chief Executive:

Mr. Xerxes B. Avari)]

Provision for diminution in value of investments in Parke Davis & Company Limited and Commercial Union Life Assurance Company Limited

21 (1,035,340)

10,317,631 11,345,971

- 4.1 The company has pledged 7,500 Ordinary shares of Rs. 10 each with a bank as security therewith in respect of financial assistance extended by the bank to the Beach Luxury Hotel, an associated undertaking.
- 4.2 These shares are held by the company in the personal name of the Directors. Efforts are currently underway to transfer the same in the name of the company.
- 4.3 Although the Subsidiary of the company has experienced financial difficulties and losses during the last few years, resulting in a nil break-up value of its shares, an independent appraisal of the subsidiary company during the year ended June 30, 1999 indicated the fair value of the company's investment therein to be greater than its carrying value and, hence, for this reason, the management of the company believes that no permanent diminution in the value of its investment in the subsidiary has taken place. Accordingly, provision thereagainst is not considered appropriate by the management of the company

5. LONG TERM ADVANCES & DEPOSITS

Advances

Spencer Pharma (Private) Limited -

subsidiary company 5.1 45,890,435 52,644,341

Deposits			
Security	5.2	2,500,000	
Government authorities and others		152,654	145,654
		2,652,654	145,654
		48,543,089	52,789,995

5.1 For the reasons disclosed in note 4.3, the company considers the above referred advances to be fully recoverable from its subsidiary company. Markup thereon has not been charged by the company in view of uncertainty regarding the realisation of the same because of the poor financial position of the subsidiary.

The maximum amount of long term advances to the subsidiary at the end of any month during the year was Rs. 52.644 (1999: Rs. 52.644) million.

The above advance includes Rs. Nil (1999: Rs. Nil) outstanding for a period exceeding three years.

5.2 This represents amount placed as security deposit with a leasing company against amount borrowed therefrom by the company.

6. DEFERRED COST

Relocation cost	6,652,213	5,752,213
Less: Amortisation to-date	3,882,213	2,631,660

3,120,553	2,770,000
========	=======

The above represents relocation cost paid by the company to its tenants for vacating certain properties so that these could be leased at a higher rent.

7. TRADE DEBTS - unsecured

Considered 900d	7.1	1,289,971	1,360,378
Considered doubtful		4,887,365	4,887,365
		6,177,336	6,247,743
Less: Provision for debts considered doubtful		4,887,365	4,887,365
		1,289,971	1,360,378
		=======	

7.1 Included herein are debts aggregating to Rs. 0.992 (1999: Rs. 0.870) million which are currently under litigation. Pending the outcome of the same, provision thereagainst has not been made by the company in these accounts.

8. ADVANCES, DEPOSITS AND OTHER RECEIVABLES

Considered good

Spencer Powergen Company

Advances

of Pakistan Limited -			
The subsidiary company - unsecured	8.1	486,167,455	504,696,536
Executive - unsecured		40,500	40,500
Income tax - net		1,092,116	180,257
Miscellaneous		19,300	18,000
		487,319,371	504,935,293

Deposits			
- Security	8.2	6,000,000	6,000,000
- Rental		53,000	
		6,053,000	6,000,000
Other receivables			
Income tax refundable		99,632	99,632
Dividend receivable		211,750	36,300
Interest accrued on bank accounts		95	59,553
Insurance claims		575,000	
Recoverable from Principals		3,172,934	3,172,934
Less: Provision there against		31,729,341	3,172,934
Gratuity fund		19,716	19,716
Others		50,000	50,000

494,328,564

511,200,494

8.1 Although, the company is currently experiencing difficulty in recovering this advance, it is hopeful that it would succeed in recovering the amount due from Spencer Powergen Company of Pakistan Limited and, hence, for this reason, it does not consider it appropriate

to make provision thereagainst.

The maximum amount of advance to the subsidiary at the end of any month during the year was Rs. 509.399 million.

8.2 This represents amount placed as security deposit with a bank against amount borrowed therefrom by the company.

9. CASH AND BANK BALANCES

In hand	12,000	22,000
At banks in		
current accounts		
- local currency	169,283	5,213,645
- foreign currency	52,477	7,032
deposit accounts	2,173	12,093
	235,933	5,254,770

10. SHARE CAPITAL

Authorised

500,000(1999: 500,000) 10% Redeemable		
Cumulative Preference shares		
of Rs. 10 each	5,000,000	5,000,000
2,000,000(1999: 2,000.000) Ordinary shares		
of Rs. 10 each	20,000,000	20,000,000
2,500,000	25,000,000	25,000,000
=======	=======	

Issued, subscribed and paid-up

Ordinary shares of Rs. 10 each

873,864(1999: 873,864) Ordinary shares of		
Rs. 10 each fully paid in cash	8,738,640	8,738,640
64,736(1999: 64,736) Ordinary shares issued for		
consideration other than cash	647,360	647,360
603,701(1999: 603,701) Ordinary shares issued		
as fully paid bonus shares	6,037,010	6,037,010
1,542,301	15,423,010	15,423,010
=======		

11. RESERVES

Capital reserves			
Profit arising on sale of land and building			
in prior years		249,902	249,902
Premium on issue of Ordinary shares		1,542,300	1,542,300
Capital redemption reserve		2,375,000	2,375,000
		4,167,202	4,167,202
Revenue reserves			
General reserve - beginning of the year		286,110,943	152,261,510
Add: Realisation of surplus on revaluation			
of fixed assets	3.1 & 12		133,849,433

		286,110,943	286,110,943
Accumulated losses		(64,776,865)	(29,069,085)
		221,334,078	257,041,858
		225,501,280	261,209,060
12. SURPLUS ON REVALUATION OF FIXED ASSET	TC		
Opening balance		162,955,862	296,805,295
Add: Surplus arising on revaluation of fixed		. , ,	, ,
assets during the current year	3.1	65,766,336	
Less: Surplus realised on disposal of fixed			
assets	3.1 & 11		(133,849,433)
		228,722,198	162,955,862
			========
13. LONG TERM LOANS			
From an associated undertaking - unsecured	13.1	13,000,000	13,000,000
From a bank - secured	13.2	12,480,127	16,640,170
Less: Current maturities shown under			
current liabilities		5,546,723	4,160,042
		6,933,404	12,480,128
		19,933,404	25,480,128
		========	========

- 13.1 The loan from an associated undertaking is interest free and is repayable in December, 2001.
- 13.2 This loan carries interest @15% (1999: 18%) per annum payable quarterly. It is repayable in twelve equal quarterly installments, commencing from October 1, 1999. The loan is secured against a floating charge on current assets, first charge on leased assets and personal guarantees of the directors of the company.

14. LONG TERM FINANCES

Secured

	90,300,000 23,822,405	14.1	banks
000 100	23 822 405		
822,405	23,622,403	14.2	leasing company
122,405 100,000,000	114,122,405		
			Less: Current maturity including an overdue
			balance of Rs. 2.5 (1999: Rs. 5)
051,435 15,000,000	20,051,435		million, shown under current liabilities
070,970 85,000,000	94,070,970		

14.1 During the year ended June 30, 1999, the company arranged long term finances amounting to Rs 50 million each from two banks which carried mark-up @ 17.50% (1999: 17.50%) per annum, payable quarterly. While repayments in respect of a loan of Rs. 50 million are being made by the company on a quarterly basis, commencing from November 1999, over a period of five years, the repayments in respect of the remaining finance of Rs. 50 million

were to commence from September, 2001, however, the company has recently requested the bank to extend this loan for a period of three years.

In addition, the company arranged another term finance amounting to Rs. 2.8 million from a bank during the current year. It carries mark-up @ 18% per annum, payable quarterly. Repayments in respect thereof will commence from September, 2001, and will be over a period of three years.

The above finances are secured against registered charges on property and stock-in-trade of the Spencer Pharma (Private) Limited, a subsidiary. The finances are also collaterally secured against equitable mortgage of the rental properties of the company.

14.2 During the current year, the company arranged financing from a leasing company amounting to Rs. 25 million. Repayment in respect thereof is being made on a monthly basis commencing from May 2000 over a period three years. Since the finance has been obtained for the purposes of advancing the same to its associated undertaking, interest @ 11.37% per annum is being charged thereon.

The finance is secured against the charge on the assets of an associated undertaking and the personal guarantees of the directors of the company.

15. SHORT TERM LOAN

From an investment company - secured 15.1 17,500,000 20,000,000

15.1 Subsequent to the year end, the company was able to negotiate the conversion of outstanding balance of short term loan of Rs. 17.5 million in August, 2000 into two separate loans: (a) a long term loan of Rs. 7.5 million repayable in 18 equal monthly installments of Rs. 0.417 million commencing from September, 06, 2000 alongwith mark-up @ 17% per annum and (b) a short term loan of Rs. 10 million repayable in full on December 05, 2000. Mark-up thereon is payable @ 17% per annum on quarterly basis.

The above loans are secured against the personal guarantees of the directors of the company, charge on the assets of the Subsidiary, a demand promissory note and pledge of shares in the name of an associated undertaking.

16. ACCRUED AND OTHER LIABILITIES

Accrued liabilities

Mark-up accrued on secured:		
long term finances	8,245,173	4,363,014
long term loans	488,994	
shod term loan	179,315	241,096
Other accrued expenses	1,398,966	2,460,410
	10,312,448	7,064,520
Other liabilities		
Redeemable Preference shares pending redemption	235,170	340,550
Payable on behalf of Spencer Powergen Company		
of Pakistan Limited - The subsidiary company	27,218,991	27,208,136
Provident Fund		68,557
	27,454,161	27,617,243
	37,766,609	34,681,763
	=======	

17. CURRENT ACCOUNT WITH AN ASSOCIATED

UNDERTAKING	120,047,254	107,255,812

Mark-up at the rate of 20% (1999: 20%) per annum is being charged by an associated undertaking on a portion of current account therewith (note 22).

18. DIVIDENDS PAYABLE

510,12	492,910		Unclaimed
9,022,45	9,022,455	18.1	Unpaid
9,532,57	9,515,365		
=======	=========		

18.1 This represents dividend payable to a foreign shareholder of the company in respect of prior years. The same was not remitted thereto pending approval from the State Bank of Pakistan. However, subsequent to the end of the current year, the State Bank of Pakistan approval was granted and the company paid the dividend to the aforesaid shareholder.

19. CONTINGENCY

There are claims aggregating Rs. 0.480 (1999: Rs. 0.480) million on account of goods supplied to the former East Pakistan (now Bangladesh) branches of the company, which are not acknowledged as debt by the company.

as deor by the company.			
20. (LOSS) / INCOME			
Net rental (loss) / income from properties	20.1	(1,144,663)	3,959,928
Dividend income		211,750	187,550
Interest income on bank accounts		20,464	1,584,143
		(912,449)	5,731,621
20.1 Net rental (loss) / income from properties			
Gross income		647,782	5,316,491
Less: Expenditure		22.020	20.764
Insurance		22,020	29,764
Rates and taxes Amortisation of deferred cost		383,264	375,351
		1,250,553	765,553
Conservancy charges		136,608	185,895
		1,792,445	1,356,563
Net rental (loss) / income		(1,144,663)	3,959,928
		=======	=======
21. ADMINISTRATIVE EXPENSES			
Salaries, allowances and other benefits		359,298	423,468
Directors' fee		11,000	11,000
Rent, rates and taxes		26,503	666,078
Repairs and maintenance		18,855	3,120
Auditors' remuneration	21.1	111,124	58,245
Legal and professional charges		428,203	368,900
Postage, telephone and telefax		11,835	15,484
Travelling, conveyance and entertainment		37,627	125,563
Printing and stationery		101,786	103,201
Insurance		162,468	272,500
Advertising		45,600	31,800
News papers and subscription		53,190	32,533
Provision for diminution in value of			

Spencer & Co. (Pakistan) Limited - Annual Reports - PakSearch.com			
long term investments	4	1,035,340	
Provision against recoverable from principals	·	-,,	
considered doubtful			1,559,841
Loss on disposal of fixed asset		306,667	
Others		24,358	24,806
		2,733,854	3,696,539
21.1 Auditors' remuneration			
Audit fee		40,000	40,000
Certificates, accounting and			
other advisory services		51,500	
Out of pocket expenses		19,624	18,245
		111,124	58,245
		=======	
22. FINANCIAL CHARGES			
22. FINANCIAL CHARGES			
Mark-up on secured			
Long term loans		2,207,831	
Long term finances		16,573,262	8,414,383
Short term loan		3,435,273	4,517,672
Short term running finance			5,150,685
Mark-up on current account with an associated			
undertaking	17	4,340,639	9,113,714
Bank charges		71,018	20,884

27,217,338

26,628,023

23. TAXATION - Current

The income-tax assessments of the company have been finalised upto and including assessment year 1998-99, corresponding to income year June 30, 1998. The charge for current taxation in the accounts is based on taxable income taking into consideration dividend income only. Minimum tax on turnover under section 80D @ 0.5% has not been provided as in the view of the tax advisor of the company, the same is not applicable to the company in the light of a ruling by the Income Tax Appellate Tribunal in 1995, declaring that tax on turnover under section 80D is payable only in respect of receipts from business and not receipts from other sources.

As at June 30, 2000, the company has available accumulated assessed tax losses to be carried forward amounting to Rs. 2.364 (1999: Rs. 2.364) million.

24. TAXATION - Prior

A property was sold during the year ended June 30, 1996 and the full disposal value was accounted for in the accounts for the year then ended. The company made a declaration during the current year with regard to the Registered Conveyance Deed and paid a tax of Rs. 1.13 million on the same. The balance of Rs. 0.699 million represents tax paid in relation to custom duties and other expenses incurred on import of a fixed asset during the year ended June 30, 1994.

25. LOSS PER SHARE

Loss after taxation	(35,707,780)	(29,409,459)
	========	=======
Number of Ordinary shares	1,542,301	1,542,301
	========	========
Loss per share	(23.15)	(19.07)

26. FINANCIAL ASSETS AND LIABILITIES AS ON JUNE 30, 2000

(i) Financial assets and liabilities

	In	nterest/Mark-up bearing		Λ	lon-interest/Mark-up bearing		Total	
	Maturity upto one year	Maturity after one year	Sub-total	Maturity upto one year	Maturity after one year	Sub-total	June 30 2000	June 30 1999
			Rup	ees in thousand				
Financial assets								
Long term Investments					10.32	10,318	10318	11,346
Long term advances					45,890	45,890	45,890	52,644
Long term deposits					2,653	2,653	2,653	146
Trade debts					1,290	1,290	1,290	1,360
Advances, deposits, & other								
receivables				493,077		493,077	493,077	510,862
Cash and bank balances	2		2	234		234	236	5,255
June 30, 2000	2		2	493,311	60,151	553,462	553,464	581,613
I 20 1000				========		======================================		========
June 30, 1999	12		12	570,109	11,492	581,601	581,613	
	========			========				
Financial liabilities								
Long term loans	5,547	6,933	12,480		13,000	13,000	25,480	29,640
Long term finances	12,500	77,800	90,300	7,551	16,271	23,822	114,122	100,000
Short term Loan	17,500		17,500				17,500	20,000
Accrued and other liabilities				37,736		37,736	37,736	34,675
Dividends payable				9,515		9,515	9,515	9,533
Current account with an associated								
undertaking	11,540		11,540	108,507		108,507	120,047	107,256
June 30, 2000	47,087	84,733	131,820	163,309	29,271	192,580	324,400	301,104
June 30, 1999	40,060	97,480	137,540	150,564	13,000	163,564	301,104	
Jane 23, 1777	40,000	=========	========	=========	========	========	301,104	

(ii) Concentration of credit risk

Credit risk represents the accounting loss that would be recognised at the reporting date if counter parties failed completely to perform as contracted. All the financial assets of the company, except cash in hand, are exposed to credit risk. The company believes that it is not exposed to major concentration of credit risk.

(iii) Foreign exchange risk management

Foreign currency risk arises mainly where receivables and payables exist due to transactions with foreign undertakings. Foreign currency risks relating to payables, if any, are covered through forward foreign exchange contracts.

(iv) Fair values of financial assets and liabilities

The carrying values of all financial assets and liabilities reflected in the financial statements approximate to their fair values.

27. The amount charged in the accounts for the year for fees to six (1999: six) non-executive directors was Rs. 0.011 (1999: Rs. 0.011) million.

	Notes	2000 Rupees	1999 Rupees
28. CASH UTILISED BY OPERATIONS			
Loss before taxation		(33,867,939)	(28,194,232)
Add/(less) Adjustments for non cash charges		(00,000,000)	(,, -,)
and other items			
Depreciation		3,593,613	3,566,156
Loss / Profit on sale of fixed assets		306,667	(554,180)
Financial charges		26,628,023	27,217,338
Amortisation of deferred cost		1,250,553	765,553
Rental Income		· · ·	(4,365,918)
Provision against recoverable from Principals			, , ,
considered doubtful			1,559,841
Provision for diminution in the value of			
long term investment		1,035,340	
		32,814,196	28,188,790
Loss before working capital changes		(1,053,743)	(5,442)
EFFECT ON CASH FLOW DUE TO WORKING			
CAPITAL CHANGES (Increase)/decrease in current assets			
Advances and other receivables		(1.552.716)	(11 (77 000)
Increase/(decrease) in current liabilities		(1,553,716)	(11,677,990)
Accrued and other liabilities		(1,224,526)	14,665,068)
Accided and other nationales		(1,224,320)	14,003,000)
		(2,778,242)	26,343,058)
Cash utilised by operations		(3,831,985)	26,348,500)
29. CASH AND CASH EQUIVALENTS			
Cash and bank balances		235,933	5,254,770
Short term running finance			
		235,933	5,254,770
		233,733	========
30. TRANSACTIONS WITH AN ASSOCIATED UNDER	RTAKING AND SIII	RSIDIARIES	
Advances to		86,654,497	135,140,056
Advances from		112,174,530	42,465,889
Expenses incurred on behalf of the company		, , ,- ,	,,
by a subsidiary and an associated undertaking		2,313,482	
Expenses incurred on behalf of a subsidiary by			
the company		7,785,503	
Adjustments of balances of a subsidiary and an			
associated undertaking		15,709,225	
Fixed assets transferred from a subsidiary of the			
company		19,600,912	
Interest charged by an associated undertaking		4,340,639	9,113,714
31. NUMBER OF EMPLOYEES		2	2
		=======	

32. GENERAL

- 32.1 Figures have been rounded off to the nearest rupee.
- 32.2 Figures have been re-arranged, wherever considered necessary, to facilitate comparison.

Byram D. Avari Chairman & C.E.O. Col. (Rtd) Aziz Khan Director

STATEMENT UNDER SUB-SECTION (1) (E) OF SECTION 237 OF THE COMPANIES ORDINANCE, 1984

The extent of the interest of Spencer & Co. (Pakistan) Ltd. as a holding company in its subsidiary, Spencer Pharma (Private) Limited. as at the end of the last day of the financial year of that subsidiary was 95%.

The net aggregate amount of (loss) / profit of the subsidiary company so far as it concerns members of the holding company, which has not been dealt with in the accounts of the holding company for the year ended June 30, 2000 is as follows:

-- for the last of the financial year of the subsidiary

-- for the previous financial years, since it became the holding company's subsidiary

The current or previous year (loss) / profits of the subsidiary have todate not been dealt with in the account of the holding Company.

Rupees

(5,145,654)

(14,103,843)

PATTERN OF HOLDING OF THE SHARES BY THE SHAREHOLDERS AS AT 30 JUNE, 2000

NUMBER OF SHARE	SHAREHOLDI	ING		TOTAL SHARES HELD
HOLDERS	FROM	TO		
291	1	100	Shares	7,357
88	101	500	Shares	23,765
31	501	1,000	Shares	22,320
25	1,001	5,000	Shares	41,573
3	5,001	10,000	Shares	19,415
1	10,001	15,000	Shares	11,055
1	50,001	55,000	Shares	50,370
1	670,001	675,000	Shares	672,411
1	690,001	695,000	Shares	694,035
442				1,542,301

CATEGORY OF SHAREHOLDERS AS AT JUNE 30, 2000

CATEGORY OF SHAREHOLDERS	NUMBERS S	SHARES HELD	PERCENTAGE
Individuals	432	115,461	7.49
Insurance Companies	1	50,370	3.27
Joint Stock Companies	8	1,370,705	88.87
Financial Institution	1	5,765	0.37
	442	1,542,301	100.00
			========

CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2000

SPENCER & COMPANY (PAKISTAN) LIMITED AND SUBSIDIARY COMPANIES

AUDITORS' REPORT TO THE MEMBERS

We have examined the annexed consolidated financial statements comprising consolidated balance sheet of SPENCER AND COMPANY (PAKISTAN) LIMITED and its subsidiary companies as at June 30, 2000 and the related consolidated profit and loss account, consolidated cash flow statement and consolidated statement of changes in equity together with the notes forming part thereof, for the year ended June 30, 2000. We have also expressed a separate opinion on the financial statements of SPENCER AND COMPANY (PAKISTAN) LIMITED. The financial statements of the subsidiary companies were audited by other firms of Chartered Accountants, whose reports have been furnished to us and our opinion in so far as it relates to the amounts included for such companies, is based solely on the reports of such other auditors. These financial statements are the responsibility of the holding company's management. Our responsibility is to express an opinion on these financial statements based on our examination.

Our examination was made in accordance with the International Standards on Auditing and accordingly included such tests of accounting records and such other auditing procedures as we considered necessary in the circumstances.

Our report on the accounts of the holding company contains a qualification with regard to (i) long term investments and (ii) short and long term advances to the subsidiaries thereof, which have been eliminated on consolidation.

In our opinion, the consolidated financial statements examined by us present fairly the financial position of SPENCER AND COMPANY (PAKISTAN) LIMITED and its subsidiary companies as at June 30, 2000 and the results of their operations for the year then ended.

Without qualifying our opinion, we draw attention to the presentation of a loan of Rs. 50 million from a bank under long term finances in note 17.1 to the accounts and related disclosure therein, which is on the basis of a request made by the company for extention in the repayment of the above referred loan. The said request is currently pending approval of the bank.

Ford, Rhodes, Robson, Morrow Karachi- November 30, 2000

Chartered Accountants

CONSOLIDATED BALANCE SHEET AS AT JUNE 30, 2000

	Note	2000 Rupees	1999 Rupees
TANGIBLE FIVED ACCEPTS		•	•
TANGIBLE FIXED ASSETS Operating fixed assets at cost less			
accumulated depreciation	3	254964156	175,279,864
Capital work-in-progress	3	637,179,126	18,348,055
		892,143,282	193,627,919
LONG TERM INVESTMENTS	5	4,639,630	5,674,970
LONG TERM DEPOSITS	6	2,652,654	145,654
DEFERRED COST	7	2,940,212	3,120,553
CURRENT ASSETS			
Stock-in-trade	8	11,189,467	13,501,668
Trade debts	9	4,622,473	4,535,850
Advances, deposits, prepayments			, ,
and other receivables	10	18,191,068	522,110,380
Cash and bank balances	11	1,571,316	5,752,843
		35,574,324	545,900,741
		937,950,102	748,469,837
		========	========
CAPITAL AND RESERVES			
Share Capital			
Authorised	12	25,000,000	25,000,000
Issued, subscribed and paid-up	12	15,423,010	15,423,010
Reserves	13	207,633,483	250,691,910
		223,056,493	266,114,920
ADVANCE AGAINST SHARES		127,209,001	
MINORITY INTEREST	14		
SURPLUS ON REVALUATION OF FIXED ASSET	15	228,722,198	162,955,862
LONG TERM LOANS	16	19,933,404	25,480,128
LONG TERM FINANCES	17	94,070,970	85,000,000
DEFERRED LIABILITIES		5,045,505	3,899,960
CURRENT LIABILITIES			
Current maturities of long term loans and finances		25,598,158	19,160,042
Shod term loan	18	17,500,000	20,000,000
Shod term finance under mark-up arrangement	19	7,473,064	
Creditors, accrued and other liabilities	20	59,778,690	49,070,537
Current account with art associated undertaking	21	120,047,254	107,255,812
Dividends payable	22	9,515,365	9,532,576
		239,912,531	205,018,967
CONTINGENCY	23	•	
		027.050.102	740.460.635
		937,950,102 =======	748,469,837 =======

The annexed notes form an integral pad of these accounts

Byram D. Avari Chairman & C.E.O.

Col. (Rtd) Aziz Khan Director

CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED JUNE 30, 2000

		2000	1999
	Note	Rupees	Rupees
INCOME		56,620,325	68,313,230
Cost of sales		45,276,201	46,499,592
GROSS PROFIT		11,344,124	21,813,638
Administrative expenses		(23,305,847)	(26,775,172)
Depreciation		(3,593,613)	(3,566,156)
		(26,899,460)	(30,341,328)
OPERATING LOSS		(15,555,336)	(8,527,690)
Financial charges	27	(27,642,880)	(28,795,111)
Other operating income	28	3,913,798	1,995,403
LOSS BEFORE TAXATION		(39,284,418)	(35,327,398)
TAXATION			
Current	29	(298,252)	(341,558)
Prior	30	(3,475,757)	(1,186,577)
		(3,774,009)	(1,528,1,35)
NET LOSS FOR THE YEAR		(43,058,427)	(36,855,533)
MINORITY INTEREST		367,532	372,304
		(42,690,895)	(36,483,229)
ACCUMULATED LOSS BROUGHT FORWARD		(39,343,928)	(2,860,699)
ACCUMULATED LOSSES CARRIED FORWARD		(82,034,823)	(39,343,928)
LOSS PER SHARE	31	(27.92)	(23.90)

The annexed notes form an integral pad of these accounts.

Byram D. Avari Chairman & C.E.O. Col. (Rtd) Aziz Khan Director

CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED JUNE 30, 2000

	Note	2000 Rupees	1999 Rupees
CASH FLOW FROM OPERATING ACTIVITIES			
Cash utilised by operations	34	18,478,564	(34,699,232)

Spencer & Co. (Pakistan) Limited - Annual Reports - PakSearch.com		
Payment of financial charges	(23,048,698)	(30,552,914)
Payment of taxes	(3,080,654)	(1,858,864)
Payment of staff retirement gratuity	(20,809)	(131,913)
Long term advances	6,753,906	(11,755,889)
Net cash flow from operating activities	(917,691)	(78,998,812)
CASH FLOW FROM INVESTING ACTIVITIES		
Purchase of fixed assets	(429,630)	(154,888)
Sale proceeds of fixed assets	300,000	119,860,000

Addition in capital work-in-progress (18,320 507)
Received from equipment suppliers 619,659,000
Decrease in long term deposits (2,507,000)

596,884,172 39,278,300

(1,260,000)

(168,000)

(900,000)

CASH FLOW FROM FINANCING ACTIVITIES

Byram D. Avari

Chairman & C.E.O.

FOR THE YEAR ENDED JUNE 30, 2000

Deferred cost

Long term loans (6,660,040) 10,640,170 Long term finances 26,622,405 100,000,000 (Repayment) / Receipt of short term loan (15,500,000)(2,500,000)Payment of dividend (17,211)(660,836)Payment of share application money (619,659,000) Repayment of rent (23,512,554)

 (Payment to) / Receipt from an associated undertaking
 6,037,536
 (69,625,852)

 Net cash flow from financing activities
 (609,176,310)
 14,340,928

NET INCREASE/(DECREASE) IN CASH

 AND CASH EQUIVALENTS
 (12,292,138)
 53,619,228

 CASH AND CASH EQUIVALENTS AT THE
 8EGINNING OF THE YEAR
 5,752,843
 (47,866,385)

> Col. (Rtd) Aziz Khan Director

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Share Capital	Share Capital		Capital Reserve		Revenue Reserves	
Issued, subscribed and	Profit arising on sale of land and	Premium on issue of	Capital redemption	General reserve	Unappropriated profit/(loss)	Total
Paid-up	building on prior	ordinary shares	reserve			

Balance as at June 30, 1998 15,423,010 249,902 1,542,300 2,375,000 152,261,510 (2,860,699) 168,991,023

Realisation of surplus on revaluation

of fixed assets Net loss for the year ended June 3 Minority Interest	 	 	 	 	133,849,433 	(36,855,533) 372,304	133,849,433 (36,855,533) 372,304
Minority share of loss borne by the company						(242,307)	(242,307)
Balance as at June 30, 1999	15,423,010	249,902	1,542,300	2,375,000	286,110,943	(39,586,235)	266,114,920
Realisation of surplus on revaluation of fixed assets							
Net loss for the year ended June 30, 2000						(43,058,427)	(43,058,427)
Minority Interest						367,532	367,532
Minority share of loss borne by the company						(367,532)	(367,532)
Balance as at June 30, 2000	15,423,010	249,902	1,542,300	2,375,000	286,110,943	(82,644,662)	223,056,493
						========	

NOTES TO THE CONSOLIDATED ACCOUNTS FOR THE YEAR ENDED JUNE 30, 2000

1. THE COMPANY AND ITS OPERATIONS

Spencer and Company (Pakistan) Limited is a public limited company, quoted on the Karachi Stock Exchange. The business of the company is property management and pharmaceutical manufacturing through its subsidiary company.

2. SIGNIFICANT ACCOUNTING POLICIES

2.1 Basis of consolidation

The consolidated financial statements include the accounts of Spencer & Company (Pakistan) Limited and its subsidiary companies, Spencer Pharma (Private) Limited and Spencer Powergen Company of Pakistan Limited. Investment in the subsidiary companies represent ownership interest of 100% in Spencer Powergen Company of Pakistan Limited and 95% in Spencer Pharma (Private) Limited. Material inter-company transactions are eliminated.

2.2 Accounting convention

These accounts have been prepared under the historical cost convention except that land and building of the company are stated at revalued amounts.

2.3 Fixed assets

These are stated at cost less accumulated depreciation except freehold and leasehold land and buildings thereon which were revalued in 1974, 1994 and during the current year.

Leasehold land is amortised over the period of the lease. Depreciation on all other assets is charged to income applying the reducing balance method whereby the cost of an asset is written off over its estimated useful life.

Depreciation is charged on additions during the year from the month in which the asset is put into use and in respect of disposals during the year upto the month in which the asset disposed of.

Maintenance and normal repairs are charged to income as and when incurred. Major

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renewals and improvements are capitalised and the assets so replaced, if any, are retired. Profit and loss on disposal of fixed assets are included in income currently.

2.4 Capital work in progress

Capital work in progress is stated at cost.

2.5 Investments

These are stated at cost. Provision for diminution in the valued of investments is made if considered permanent by the directors.

2.6 Stock-in-trade

Consistent with last year, stock-in-trade is stated at the lower of average cost and net realisable value except for goods-in-transit which are stated at cost. Average cost in relation to work-in-process and finished goods represents direct materials and labour together with appropriate manufacturing overheads. Net realisable value signifies the selling price in the ordinary course of business less cost necessarily incurred in order to make the sale.

2.7 Trade debts

Debts considered irrecoverable are written off and provision is made against those considered doubtful

2.8 Foreign currency translation

Assets and liabilities in foreign currencies, if any, are translated into rupees at the rates of exchange which approximate to those prevalent on the balance sheet date except where forward exchange cover has been obtained for payment of liabilities in which case the contracted rates are applied. Transactions in foreign currencies are converted into Pak Rupees at the rates in effect on the date of the transactions. Exchange gains and losses on translation are included in income currently.

2.9 Taxation

The charge for current taxation in the accounts; is based on taxable income.

The company accounts for deferred taxation on all significant timing differences using the liability method. However, deferred tax is not provided for if it can be established with reasonable probability that these timing differences will not reverse in the foreseeable future. As of June 30, 2000, the company has not accounted for a net deferred tax debit of Rs. 4.185 (1999: Rs. 4.249) million as a matter of prudence.

In case of the subsidiary, the deferred tax liability on account of timing differences primarily due to accelerated tax depreciation amounts to approximately Rs. 4.346 (1999: Rs. 4.010) million. However, provision for deferred taxation has not been made as the management considers that the timing differences will not reverse in view of accumulated losses.

2.10 Staff retirement gratuity

The company operates an unfunded gratuity scheme covering all employees whose period of service with the company is five years or more. Provision is made to cover obligations under the scheme in respect of employees who have completed the minimum qualifying period.

2.11 Deferred cost

- Preliminary expenses paid by the wholly owned subsidiary in respect of its formation are not amortized due to the reason that the subsidiary has not started its commercial production todate.
- Relocation cost paid by the company to its tenants for vacating the properties is being amortised over a period of four years.

2.12 Revenue recognition

- Dividend on investment in shares is accounted for on an accrual basis.
- Income on sale of investments, rental income from properties and income on advances are accounted for on an accrual basis.
- Sales and toll revenue are recorded on dispatch or goods to customers.

3. OPERATING FIXED ASSETS

	COS	ST OR REVALUATION				A	CCUMULATED DE	EPRECIATION		Net book value	
	As at J Cost	uly 1, 1999 Revaluation	Additions/ (Disposals)	As at June 30, 2000	Rate	As at July 1, 1999	For the year	On disposals	As at June 30, 2000	As at June 30, 2000	
	Rupees	Rupees	Rupees	Rupees	Year/%	Rupees	Rupees	Rupees	Rupees	Rupees	
Freehold land (note 3.1) Leasehold land (note 3.1)	1,552,252 2,617,934	79,102,448 104,874,471		80,654,697 107492405	 57 to 99	4,231,604	 886,648	 	5,118,252	80,654,697 102,374,153	
Building on freehold land (note 3.1	1,816,739	19,691,322		21,508,061	years & 1% 5 %	5,656,870	792,560		6,449,430	15,058,631	
Building on leasehold land (note 3.	11,339,446	23,553,960	34,8	893,406	5	5,627,300	597,663		6,224,963	28,668,443	
Plant & machinery & equipment	26,874,489		223,100	27,097,589	10 to 20	17,171,352	994,253		18,165,605	8,931,984	
Air-conditioners & refrigerators	6,500			6,500	15	6,203	45		6,248	252	
Furniture and fittings (note 3.2) Office machinery computer	1,463,114		828,700	2,291,814	10	963,360	91,736		1,055,096	1,236,718	
and other equipment (note 3.2)	1,176,243		6,461,712	7,637,955	10 to 20	781,258	556,623		1,337,881	6,300,074	
Vehicles (note 3.2)	2,690,101		12,517,030 (850,000)	14,357,131	20 to 25	1274889	1,386,391	(43333)	2,617,927	11,739,204	
June 30, 2000	49,536,818	227,222,198	20,030,542 (880,000)	295,939,558		35,712,816	5,305,919	(43,333)	40,975,402	254,964,156	
June 30, 1999	51,899,734	295,305,295	(136,212,349)	210,992,680		47,519,529 =======	5,416,951	(17,223,664)	35,712,816 ======	175,279,864 ======	

Net hook

3.1 As a result of revaluation carried out by Gul & Thariani, Chartered Architects, Engineers and Designers, during the current year, as on June 20, 2000 on a present day basis, and similar exercises carried out by Thariani and Company, Architects, during the years ended December 31, 1974 and June 30, 1994, company's leasehold and freehold land and buildings thereon have been revalued, resulting in a surplus on revaluation thereon aggregating to Rs. 361.071 million including Rs. 65.766 million arising during the Current year. However, a portion thereof equivalent to Rs. 133.849 million was realized during the year ended June 30, 1999 as a result of disposal of leasehold land and building thereon leaving in a balance of Rs. 227.222 million at the end of the current year, as shown above. Had these revaluations not carried out, cost and net book values of leasehold and freehold land and buildings thereon would have been as follows:

	Accumulated	
	depreciation	Net book value
Cost as at	as at	as at
June 30, 2000	June 30, 2000	June 30, 2000
Rupees	Rupees	Rupees

Freehold land	1,552,252		1,552,252
leasehold land	1,117,932	186,766	931,166
Building on freehold land	1,816,739	1,264,860	551,879
Building on leasehold land	137,784	106,862	30,922
	4,624,707	1,558,488	3,066,219

3.2 Addition to fixed assets during the year amounting to Rs. 19.401 million represent fair market values of assets as at January 01, 2000. transferred from Spencer Powergen Company of Pakistan Limited, the wholly owned subsidiary of the company.

3.3 The following operating assets were disposed of during the year.

Particulars	Cost Rupees	Accumulated depreciation Rupees	Net book value Rupees	Sale proceeds Rupees	Profit / (loss) Rupees	Mode of disposal	Particular of purchasers
Vehicles	650,000	43,333	606,667	300,000	(306,667)	Insurance claim	Habib Insurance Company Limited, Karachi.
	200,000		200,000	200,000		Negotiation	Speedway Centre, Karachi.
	850,000	43,333	806,667	500,000	(306,667)		
	========	========	========	========			

3.4 The depreciation charge for the year has been allocated as follows:

		2000	1999
	Note	Rupees	Rupees
Cost of sales	25	1,376,080	1,483,631
Selling & Administrative expenses	26	336,223	367,164
Relating to Parent company shown separately			
in Profit & Loss Account		3,593,613	3,566,156
		5,305,916	5,416,951
		=======	=======
4. CAPITAL WORK IN PROGRESS			
Land		75,444,350	
Plant and machinery		145,557,055	18,348,055
Building		102,870,350	
		323,871,755	18,348,055
Pre Operating expenses to be capitalized			
Travelling, conveyance & entertainment		58,516,875	
Consultancy charges		66,821,458	
Salaries, wages & other benefits		14,611,762	
Financial charges	4.1	118,928,394	
Interest on deposit with bank		(6,793,755)	
Printing & stationery		198,481	
Motor car & lease rental		8,160,875	
Insurance		839,385	
Telephone & postage		2,769,724	

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Utilities		5,657,692	
Repairs & maintenance		572,094	
Rent, rate & taxes		7,830,069	
Audit fee		75,000	
Power bond encashed		33,000,000	
Subscription and periodicals		43,098	
Miscellaneous		2,076,219	
		313,307,371	
		637,179,126	18,348,055
		=======	
4.1 Financial charges consist of:			
Guarantee commission		1,221,000	
Financing fees		6,012,334	
Interest on advance from Spencer & Co		105,759,491	
Musharika mark-up		1,606,574	
Exchange gain		(7,587,857)	
Central excise duty		212,659	
Interest on short term loan		11,602,117	
Bank charges		102,076	
		118,928,394	
		=======	=======
5. LONG TERM INVESTMENTS			
Quoted			
12,100 /1999: 12,100) Ordinary shares of			
Rs. 10 each of Parke Davis & Company			
Limited.	5.1	5,618,340	5,618,340
[Market value as at the balance sheet			
date: Rs. 4,598,000 (1999: Rs. 3,926,450)]			
500 (1999: 500/ Ordinary shares of Rs. 10 each			
of Hub Power Company Limited	5.2	6,630	6,630
Market value as at the balance sheet		,,,,,	-,
date: Rs. 7,350 (1999: Rs. 7,050)]			
5,000 (1999: 5,000) Ordinary shares of			
Rs. 10 each of Commercial Union			
Life Assurance Company Limited.	5.2	50,000	50,000
[Market value as at the balance sheet	3.2	20,000	20,000
date: Rs. 35,000 (1999: Rs. 38,750)]			
Provision for diminution in value of investments in			
Parke Davis & Company Limited and Commercial			
Union Life Assurance Company Limited		(1,035,340)	
		4,639,630	5,674,970
		========	========

- 5.1 The company has pledged 7,500 Ordinary shares of Rs. 10 each with a bank as security therewith in respect of financial assistance extended by the bank to the Beach Luxury Hotel, an associated undertaking.
- 5.2 These shares are held by the company in the personal name of the Directors. Efforts are currently underway to transfer the same in the name of the company.

6. LONG TERM DEPOSITS

Security	6.1	2,500,000	
Government authorities and others		152,654	145,654
		2,652,654	145,654

6.1 This represents amount placed as security deposit with a leasing company against amount borrowed therefrom by the company.

7. DEFERRED COSTS

Preliminary expenses		170,212	
Relocation cost	7.1	66,522,131	5,752,213
Less: Amortisation to-date		3,882,213	2,631,660
		2,770,000	3,120,553
		2,940,212	3,120,553

7.1 This represents relocation cost paid by the company to its tenants for vacating certain properties so that these could be leased at a higher rent.

8. STOCK-IN-TRADE

Raw and packing material, including in-transit			
of Rs. 0.109 (1999: Rs.0.636) million		6,736,114	8,546,742
Work-in-process		1,780,232	1,067,523
Finished goods		2,673,121	3,887,403
		11,189,467	13,501,668
		=======	========
9. TRADE DEBTS - unsecured			
Considered good	9.1	4,622,473	4,535,850
Considered doubtful		5,845,368	5,845,368
		10,467,841	10,381,218
Less: Provision for debts considered doubtful		5,845,368	5,845,368
		4,622,473	4,535,850

9.1 Included herein are debts aggregating to Rs. 0.992 (1999: Rs. 0.870) million which are currently under litigation. Pending the outcome of the same, provision thereagainst has not been made by the company in these accounts.

10. ADVANCES, DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES

Considered good

Advances

Spencer Powergen Company		
of Pakistan Limited - unsecured		504,696,536
Executive - unsecured	40,500	40,500
Employees - unsecured	86,478	202,396
Suppliers - unsecured	60,691	133,004

2,519,903	1,379,071		Income Tax - net
18,000	19,300		Miscellaneous
507,610,339	1,586,040		
			Deposits
6,000,000	6,000,000	10.1	Security
	53,000		Rental
287,990	292,957		Trade
6,287,990	6,345,957		
4,500	6,500		Prepayments
			Other receivables
2,763,124	2,763,124		Income tax refundable
36,300	211,750		Dividend receivable
59,553	95		Accured interest
	575,000		Insurance claims
3,172,934	31,729,341		Recoverable from Principals
3,172,934	3,172,934		Less: Provision thereagainst
19,716	19,716		Gratuity fund
5,328,858	6,682,886		Others
522,110,380	18,191,068		

10.1 This represents amount placed as security deposit with a bank against amount borrowed therefrom by the company.

11. CASH AND BANK BALANCES

In hand	43,407	46,648
At banks in		
current accounts		
local currency	1,395,100	5,694,102
foreign currency	130,636	
deposit accounts	2,173	12,093
	1,571,316	5,752,843

12. SHARE CAPITAL

Authorised

500,000(1999: 500,000) 10%		
Redeemable Cumulative		
Preference shares of		
Rs. 10 each	5,000,000	5,000,000
2,000,000(1999: 2,000,000) Ordinary		
shares of Rs. 10 each	20,000,000	20,000,000
2,500,000	25,000,000	25,000,000

Issued, subscribed and paid-up

Ordinary shares of Rs. 10 each

Ordinary shares of Rs. 10 each			
873,864(1999: 873,864) Ordinary			
shares of Rs. 10 each			
fully paid in cash		8,738,640	8,738,640
64,736(1999: 64,736) Ordinary		-,,,,,,,,	2,,
shares issued for			
consideration other than			
cash		647,360	647,360
603,701(1999: 603,701) Ordinary			
shares issued as fully paid			
bonus shares		6,037,010	6,037,010
1,542,301		15,423,010 ======	15,423,010
13. RESERVES			
Capital reserves			
Profit arising on sale of land and building		240.002	****
in prior years		249,902	249,902
Premium on issue of ordinary shares		1,542,300	1,542,300
Capital redemption reserve		2,375,000	2,375,000
		4,167,202	4,167,202
Revenue reserves			
General reserve - beginning of the year		286,110,943	152,261,510
Add: Realisation of surplus on revaluation			400.040.400
of fixed assets during the current year	3 & 15		133,849,433
		286,110,943	286,110,943
Accumulated loss		(82,034,823)	(39,343,928
Add: Minority share of loss borne by			
the company		(609,839)	(242,307)
		(82,644,662)	(39,586,235)
		207,633,483	250,691,910
			========
14. MINORITY INTEREST			
Balance at the beginning of the year			120,007
Share of loss incurred during the year		(267.522)	129,997
Share of loss incurred during the year		(367,532)	(372,304)
		(367,532)	(242,307)
Share of loss borne by the company		367,532	242,307
The state of the s			
Balance at the end of the year			
15. SURPLUS ON REVALUATION OF FIXED ASSETS			
Opening balance		162,955,862	296,805,295
Add: Surplus arising on revaluation of fixed		102,933,002	270,003,293
assets	3.1	65,766,336	
Less: Surplus realised on disposal of	5.1	00,, 00,000	

fixed assets	3 & 12		(133,849,433)
		228,722,198	162,955,862
16. LONG TERM LOANS			
From an associated undertaking - unsecured	16.1	13,000,000	13,000,000
From a bank - secured Less: Current maturities shown under current	16.2	12,480,127	16,640,170
liabilities		5,546,723	4,160,042
		6,933,404	12,480,128
		19,933,404 ======	25,480,128 ======

16.1 The loan from an associated undertaking is interest free and is repayable in December, 2001.

16.2 This loan carries interest @ 15% (1999: 18%) per annum payable quarterly. It is repayable in twelve equal quarterly installments, commencing from October, 1999. The loan is secured against a floating charge on current assets and personal guarantees of directors of the company.

17. LONG TERM FINANCES

Secured

From:

banks	17.1	90,300,000	100,000,000
leasing company		23,822,405	
		114,122,405	100,000,000
Less: Current maturity, including overdue			
balance of Rs. 2.5 (1999: Rs. 5)			
million, shown under current liabilities 17.2		20,051,435	15,000,000
		94,070,970	85,000,000
			========

17.1 During the year ended June 30, 1999, the company arranged long term finances amounting to Rs 50 million each from two banks which carried mark-up @17.50% (1999: 17.50%) per annum, payable quarterly. While repayments in respect of a loan of Rs. 50 million are being made by the company on a quarterly basis, commencing from November 1999. over a period of five years, the repayments in respect of the remaining finance of Rs. 50 million were to commence from September, 2001, however, the company has recently requested the bank to extend this loan for a period of three years.

In addition, the company arranged another term finance amounting to Rs. 2.8 million from a bank during the current year. It carries markup @ 18% per annum, payable quarterly. Repayments in respect thereof will commence from September, 2001, and will be over a period of three years.

The above finances are secured against registered charges on property and stock-intrade of the Spencer Pharma (Pvt.) Limited, subsidiary. The finances are also collaterally secured against equitable mortgage of the rental properties of the company.

17.2 During the current year, the company arranged financing from a leasing company amounting to Rs. 25 million. Repayment in respect thereof is being made on a monthly basis

commencing from May 2000 over a period of three years. Since the finance has been obtained for the purposes of advancing the same to its associated undertaking, interest @ 11.37% per annum is being charged thereon.

The finance is secured against the charge on the assets of an associated undertaking and the personal guarantees of the directors of the company.

18. SHORT TERM LOAN

From an investment company - secured 18.1 17,500,000 20,000,000 _____ _____

18.1 Subsequent to the year and, the company was able to negotiate the conversion of outstanding balance of shod term loan of Rs. !7.5 million in August, 2000 into two separate loans; (a) a long term loan of Rs. 7.5 million repayable in 18 equal monthly installments of Rs. 0.417 million commencing from September 06, 2000 along with mark-up @ 17% per annum and (b) a short term loan of Rs. 10 million repayable in full on December 05, 2000. Mark-up thereon is payable @ 17% per annum on quarterly basis.

The above loans are secured against the personal guarantees of the directors of the company, charge on the assets of the Subsidiary, a demand promissory note and pledge of shares in the name of an associated undertaking.

19. SHORT TERM FINANCE UNDER MARK-UP ARRANGEMENT

The facility for Shod term running finance available from a bank amounts to Rs. 7,500,000. The rate of mark-up is 16 percent per annum with both purchase price and mark-up payable currently.

The above is secured against the hypothecation of pharmaceutical raw material and pharmaceutical products.

20. CREDITORS, ACCRUED AND OTHER LIABILITIES

Creditors		
Trade	9,572,349	9,656,550
Bills payable	753,374	259,000
Accrued liabilities		
Other accrued expenses	10,250,587	5,642,200
Mark-up accrued on secured:		
long term loans	488,994	
long term finances	8,245,173	4,363,014
short term loan	179,315	241,096
short term running finance	297,482	12,669
	19,461,551	10,258,979
Other liabilities		
Redeemable Preference shares not presented for		
redemption	235,170	340,550
Advance from customers	2,097,243	1,048,854
Payable on behalf of Spencer Powergen Company		
of Pakistan Limited	27,218,991	27,208,136
Provident Fund		68,557
Others	440,012	229,911
	29,991,416	28,896,008
	59,778,690	49,070,537
	=======	

21	CLIDDENIT	ACCOUNT WITH	AM ACCOUNTABED	TIMEDEDELIZIN

120,047,254 107,255,812

Mark-up at the rate of 20% (1999: 20%) per annum is being charged by an associated undertaking on a portion of current account therewith (note 27).

22. DIVIDENDS PAYABLE

Unclaimed		492,910	510,121
Unpaid	22.1	9,022,455	9,022,455
		9,515,365	9,532,576
		========	=======

22.1 This represents dividend payable to a foreign shareholder of the company in respect of prior years. The same was not remitted thereto pending approval from the State Bank of Pakistan. However, subsequent to the end of the current year, the State Bank of Pakistan approval was granted and the company paid the dividend to the aforesaid shareholder.

23. CONTINGENCY

There are claims aggregating Rs. 0.480 (1999: Rs. 0.480) million on account of goods supplied to the former East Pakistan (now Bangladesh) branches of the company, which are not acknowledged as debt by the company.

24. INCOME			
Net rental (loss)/income from properties	24.1	(1,144,663)	3,959,928
Sales	24.2	57,532,774	62,581,609
Dividend income		211,750	187,550
Interest income on a bank accounts		20,464	1,584,143
		56,620,325	68,313,230
24.1 Net rental (loss) / income from properties			
Gross income		647,782	5,316,491
Less: Expenditure			
Insurance		22,020	29,764
Rates and taxes		383,264	375,351
Amortisation of deferred cost		1,250,553	765,553
Conservancy charges		136,608	185,895
		1,792,445	1,356,563
Net rental (loss) income		(1,144,663)	3,959,928
24.2 Sales			
Gross sales		64 486 425	73 797 063
Less: Discounts, commission and rebates		, , ,	
Cost of product bonus			(654,284)
		(6,953,651)	(11,215,454)
		57,532,774	62,581,609
4.2 Sales cross sales ess: Discounts, commission and rebates cost of product bonus		64,486,425 (6,953,651) (6,953,651)	73,797,063 (10,561,170) (654,284) (11,215,454)
25. COST OF SALES			

1,067,523

1,631,160

Opening work in process

Raw and packing materials consumed		27,647,907	28,444,649
		28,715,430	30,075,809
Salaries, wages and other benefits		11,067,042	9,528,167
Stores and spares consumed		507,562	1,187,792
Fuel and power			
•		4,126,091	3,138,805
Repairs and maintenance		494,425	676,360
Stationery and office supplies		358,840	261,585
Communication		91,259	96,490
Travelling and entertainments		135,562	363,561
Insurance		179,671	171,657
Rent, rates and taxes		129,814	191,181
Depreciation	3.4	1,376,080	1,483,631
Other expenses		1,673,238	1,995,272
		20,139,584	19,194,501
		48,855,014	49,270,310
Closing work-in-process		(1,780,232)	(1,067,523)
Cost of goods manufactured		47,074,782	48,202,787
Opening stock of finished goods		3,887,403	5,278,874
Finished goods purchased			1,870,579
		50.062.105	55.252.240
		50,962,185	55,352,240
Closing stock of finished goods		(2,673,121)	(3,887,403)
T. 7		48,289,064	51,464,837
Less: Expenses reallocated			42.4.200
Product bonus			634,290
Samples		2,794,419	3,785,796
Cost of breakage, expired finished			
goods and others		218,444	545,159
		3,012,863	4,965,245
		45,276,201	46,499,592
		=======	=======
26. ADMINISTRATIVE EXPENSES			
Salaries, allowances and other benefits		9,779,991	10,206,304
Training expenses and fees		385,305	795,817
Forwarding expenses, breakage and replacements		930,172	515,691
Sales promotional expenses		3,058,414	3,943,620
Donation		249	226,812
Directors' fee		11,000	11,000
Rent, rates and taxes		72,168	729,633
Repairs and maintenance		65,635	76,519
Auditors' remuneration	26.1	136,249	83,370
Legal and professional charges		676,443	557,140
Postage, telephone and telefax		621,576	800,734
Travelling, conveyance and entertainment		4,876,462	5,654,826
Motor car expenses		81,607	128,062
Printing and stationery		248,409	312,936
Insurance		319,533	479,968
Advertising		78,300	107,050
Depreciation	34	336,223	367,164
		•	•

Spencer & Co. (Pakistan) Limited - Annual Reports - PakSearch.com			
News papers and subscription		53,190	32,533
Provision against recoverable from principals considered			
doubtful			1,559,841
Provision for diminution in value of long term investments		1,035,340	
Loss on disposals of fixed assets		306,667	
Others		232,914	186,152
		23,305,847	26,775,172
		=======	=======
26.1 AUDITOR'S REMUNERATION			
Audit fee		65,125	65,125
Certificates, accounting and			
advisory services		51,500	
Out of pocket expenses		19,624	18,245
		136,249	83,370
			========
27. FINANCIAL CHARGES			
Mark-up on secured:			
Long term loans		2,207,831	
Long term finances		16,573,262	8,414,383
Short term loan		3,435,273	4,517,672
Short term running finance		624,996	5,183,218
Mark-up on current account with an associated			
undertaking	21	4,340,639	9,113,714
Mark-up on advance from an associated			
undertaking		157,606	545,864
Mark-up on other finance		108,186	905,161
Bank charges		195,087	115,099
		28,795,111	27,642,880
		=======	=======
28. OTHER OPERATING INCOME			
Gain on disposal of fixed assets			716,427
Toll Revenue		3,047,728	499,079
Others		866,070	779,897
		3,913,798	1,995,403
			========

29. TAXATION Current

Parent

The income-tax assessments of the company have been finalised upto and including assessment year 1998-99, corresponding to income year June 30, 1998. The charge for current taxation in the accounts is based on taxable income taking into consideration dividend income only. Minimum tax on turnover under section 80D @ 0.5% has not been provided as in the view of the tax advisor of the company, the same is not applicable to the company in the light of a ruling by the Income Tax Appellate Tribunal in 1995, declaring the tax on turnover under section 80D is payable only in respect of receipts from business and not receipts from other sources.

As at June 30, 2000 the company has available accumulated assessed tax losses to be carried forward amounting to Rs. 2.364 (1999: Rs. 2.364) million.

Subsidiary

The income-tax assessments of the company have been finalized upto and including assessment year 1999-2000 corresponding to income year June 30, 1999.

As at June 30, 2000, the company has available accumulated assets tax losses to be carried forward amounting to Rs. 12.319 (1999: 12.319) million.

30. TAXATION - Prior

Parent

A property was sold during the year ended June 30, 1996 and the full disposal value was accounted for in the accounts for the year then ended. The company made a declaration during the current year with regard to the Registered Conveyance Deed and paid a tax of Rs. 1.13 million on the same. The balance of Rs. 0.699 million represents tax paid in relation to custom duties and other expenses incurred on import of a fixed asset during the year ended June 30, 1994.

31. LOSS PER SHARE

Loss after taxation	(43,058,427)	(36,855,533)
	========	=======
Number of Ordinary shares	1,542,301	1,542,301
	========	========
Loss per share	(27.92)	(23.90)
	========	========

32. FINANCIAL ASSETS AND LIABILITIES AS ON JUNE 30, 2000

(i) Financial assets and liabilities

	In	nterest/Mark-up bearing		No	n-Interest/Mark-up bearing		Total	
	Maturity upto one year	Maturity after one year	Sub-total	Maturity upto one year	Maturity after one year	Sub-total	June 30 2000	June 30 1999
			Rupe	es in thousand				
Financial assets								
Long term Investments					4,640	4,640	4,640	5,675
Long term deposits					2,653	2,653	2,653	146
Trade debts					4,623	4,623	4,623	4,536
Advances, deposits, prepayments								
& other receivables				13,758		13,758	13,758	516,769
Cash and bank balances	2		2	1,569		1,569	1,571	5,753
June 30, 2000	2		2	15,327	11,916	27,243	27,245	532,879
				=======				
June 30, 1999	12		12	527,046	5,821	532,867	532,879	
Financial liabilities								
Long term loans	5,547	6,933	12,480		13,000	13,000	25,480	29640
Long term finances	12,500	77,800	90,300		23,822	23,822	114,122	100,000
Advance against shares					127,209	127,209	127,209	
Short term running finance	7,473		7,473				7,473	
Short term Loan	17,500		17,500				17,500	20,000
Creditors, accrued								
and other liabilities				59,746		59,746	59,746	49,064
Dividends payable				9,515		9,515	9,515	9,533
Current account with an associated								
undertaking	11,540		11,540	108,507		108,507	120,047	107,256

June 30, 2000	54,560	84,733	139,293	177,768	164,031	341,799	481,092	315,493
	=======	========		========	========			
June 30, 1999	40,060	97,480	137,540	164,953	13,030	177,953	315,493	

(ii) Concentration of credit risk

Credit risk represents the accounting loss that would be recognised at the reporting date if counter parties failed completely to perform as contracted. All the financial assets of the company, except cash in hand, are exposed to credit risk. The company and its subsidiary believe that it is not exposed to major concentration of credit risk.

(iii) Foreign exchange risk management

Foreign currency risk arises mainly where receivables and payables exist due to transactions with foreign undertakings. Foreign currency risks relating to payables are covered through forward foreign exchange contracts.

(iv) Fair values of financial assets and liabilities

The carrying values of all financial assets and liabilities reflected in the financial statements approximate to their fair values.

33. The amount charged in the accounts for the year for fees to six (1999: six) non-executive directors was Rs. 0.011 (1999: Rs. 0.011) million.

34. CASH UTILISED BY OPERATIONS

Loss before taxation Add/(less) Adjustments for non cash charges and other items	(39,284,418)	(35,327,398)
Depreciation	5,305,919	5,416,951
Loss/(profit) on sale of fixed assets	306,667	(716,427)
Financial charges	27,642,880	28,795,111
Amortisation of deferred cost	1,250,553	765,553
Rental Income		(4,365,918)
Provision for gratuity	1,166,354	968,111
Provision for diminution in the value of long		
term investment	1,035,340	
Provision against recoverable from Principals		
considered doubtful		1,559,841
	36,707,713	32,423,222
Loss before working capital changes	(2,576,705)	(2,904,176)
EFFECT ON CASH FLOW DUE TO WORKING		
CAPITAL CHANGES		
(Increase)/decrease in current assets		
Advances, deposits, prepayments and		
other receivables	47,974	(10,290,177)
Increase/(decrease) in current liabilities		
Creditors, accrued and other liabilities	21,007,295	(21,504,879)
	21,055,269	(31,795,056)
Cash utilised by operations	18,478,564	(34,699,232)
	========	=========

1,571,316

5,752,843

35. CASH AND CASH EQUIVALENTS

Cash and bank balances

Short term running finance	(7,473,064)	
	(5,901,748)	5,752,843
36. TRANSACTIONS WITH AN ASSOCIATED UNDERTAKING		
Advances to	53,278,600	121,973,739
Advances from	96,331,385	42,078,659
Expenses incurred on behalf of the company	5,727,584	
37. NUMBER OF EMPLOYEES	159	158
	=======	

38. GENERAL

38.1 Figures have been rounded off to the nearest rupee.

38.2 Figures have been re-arranged, wherever considered necessary, to facilitate comparison.

Byram D. Avari Chairman & C.E.O. Col. (Rtd) Aziz Khan Director

SPENCER POWERGEN COMPANY OF PAKISTAN LIMITED A SUBSIDIARY OF SPENCER & COMPANY (PAKISTAN) LIMITED

CHAIRMAN'S REVIEW

Your Company was actively engaged in the processing and commissioning of a 270 MW Diesel technology-based private Power Plant at S.I.T.E. North. Substantial investment made was expected to yield high returns and generate substantial profits for your Company. However, when the Final Consent for Financial Closure as per the terms and conditions was requested from the Private Power and Infrastructure Board (PPIB), our Power Project was cancelled (on a technical knock-out) by the Benazir Bhutto Government in August 1996.

Your Company vigorously pursued the matter with the PPIB and the Ministry of Water & Power at that time. However, instead of accepting the correct and logical view-point of the Management, your .Company's Bank Guarantee/Bond was encashed.

In order to secure your Company's position a Writ Petition was filed in the Lahore High Court. This is pending and your Company is confident that justice will prevail.

On behalf of the Directors and Management, I take this opportunity of thanking all the Executives and Staff for their hard work, dedication, loyalty and competence.

November 09, 2000

Byram D. Avari Chairman and CEO

REPORT OF THE DIRECTORS

In submitting the Accounts of the Company and the Auditors' Report for the year ended 30th June, 2000 the Directors report that:

Rupees

Species & Co. (Lausau), Zimies Tanour	
Profit / loss for the year before providing for the taxation is	
Less: Provision for Taxation	
Add: Amount brought forward from last year	
Accumulated profit / loss carried forward to reserves	

On behalf of the Board

Byram D. Avari Chief Executive

Karachi: November 09, 2000

AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed balance sheet of **SPENCER POWERGEN COMPANY OF PAKISTAN LIMITED** as at June 30, 2000 and cash flow statement together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit. We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:-

a) in our opinion, proper books of accounts have been kept by the company as required by the Companies Ordinance, 1984;

b) in our opinion:

- i) the balance sheet and cash flow statement together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of accounts and are further in accordance with accounting policies consistently applied.
- ii) the expenditure incurred during the year was for the purpose of the Company's business; and
- iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company.
- c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet and cash flow statement, together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the

Company's affairs as at June 30, 2000 ended; and

d) in our opinion, no Zakat was deductible at source under the Zakat & Ushr Ordinance, 1980.

Karachi: November 9, 2000

Hyder Bhimji & Co. Chartered Accountants

BALANCE SHEET AS AT JUNE 30, 2000

	Note	2000 Rupees	1999 Rupees
AUTHORISED CAPITAL			
10,000,000 ordinary shares of Rs. 10/- each		100,000,000	100,000,000
ISSUED, SUBSCRIBED AND PAID-UP CAPITAL		=======	=======
700 Ordinary Shares of Rs. 10/- each fully paid in cash		7,000	7,000
ADVANCES AGAINST SHARES		434,149,182	1,053,808,182
SHORT TERM LOAN CURRENT LIABILITIES	3		3,000,000
Advance, Accrued and Other Liabilities	4	185,420,675	199,473,808
		619,576,857	1,256,288,990
		=======	=======
TANGIBLE FIXED ASSETS - at cost	5		35,139,862
CAPITAL WORK IN PROGRESS	6	618,831,071	1,220,169,563
PRELIMINARY EXPENSES		170,212	170,212
CURRENT ASSETS			
Advances, Deposits and Other Receivables	7		171,805
Cash and Bank Balances	8	575,574	637,548
		575,574	809,353
		619,576,857	1,256,288,990
		========	=======
Byram D. Avari Chief Executive		2	Zia-ur-Rehman Shami Director

CASH FLOW STATEMENT FOR THE YEAR ENDED JUNE 30, 2000

	Note	2000 Rupees	1999 Rupees
Profit / (Loss) before taxation			
Add / (less) Adjustments for non cash charges and other items			
Profit / (Loss) before working capital changes			
		=========	=========

EFFECT ON CASH FLOW ON WORKING CAPITAL CHANGES

(Increase) / Decrease in Current Assets Advances, Deposit & Other Receivable		171 905	472.215
Increase / (Decrease) in Current Liabilities		171,805	472,215
Advance, Accrued and Other Liabilities		21,086,728	14,608,242
		21,258,533	15,080,457
		=======	=======
CASH FLOW FROM INVESTING ACTIVITIES			
Cash Generated from Operations		21,258,533	15,080,457
Sale proceeds of fixed Assets			450,000
Increase in CWIP		(18,320,507)	(15,848,491)
Encashment of long term deposits			38,023,713
Received from equipment suppliers		619,659,000	2,067,928,000
		601,338,493	2,090,553,222
CASH FLOW FROM FINANCING ACTIVITIES			
Repayment of short term loan		(3,000,000)	(41,429,344)
Increase in short term loan			3,900,000
Repayment of Share application money		(619,659,000)	(2,067,928,000)
		(622,659,000)	(2,105,457,344)
Net decrease in cash and cash equivalents		(61,974)	176,335
Cash and cash equivalent at the beginning		637,548	461,213
Cash and cash equivalent at the end of the year	10	575,574 ======	637,548

Byram D. Avari Chief Executive Zia-ur-Rehman Shami Director

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED JUNE 30, 2000

	Share Capital	Capital Reserve			Revenue Reserv		
	Issued, subscribed and Paid-up	Profit arising on sale of land and building on prior years	Premium on issue of ordinary shares	Capital redemption reserve	General reserve	Unappropriated profit / (loss)	Total
Balance as at June 30, 1998	7,000						7,000
Net profit for the year ended June							
Proposed final dividend							
Balance as at June 30, 1999	7,000						7,000
Net Profit for the year ended June 30, 2000							
Balance as at June 30, 2000	7,000						7,000
	========						

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED JUNE 30, 2000

1. THE COMPANY AND ITS OPERATIONS

Spencer Powergen Company (Pakistan) Limited is established in October 1994 and was Incorporated as an Independent Power Project (IPP) to produce, market and provide power to Karachi Electric Supply Corporation under the private power policy of March 1994.

2. SIGNIFICANT ACCOUNTING POLICIES:

2.1 Accounting Convention

These accounts have been prepared under the historical cost convention.

2.2 Fixed assets

These are stated at cost less accumulated depreciation. Depreciation on all the assets is charged to income applying the reducing balance method. Full year depreciation is charged on addition during the year and no depreciation is charged on the assets sold during the year.

2.3 Capital Work-in-Progress

Capital Work-in-Progress stated at cost.

2.4 Investments

These are stated at lower of cost and market value.

2.5 Taxation

Under the implementation Agreement with the Government of Pakistan, the Company is not liable to taxation in Pakistan.

	Rupees	Rupees
3. SHORT TERM LOAN		
From a bank- secured		3,000,000
This amount represents short term loan obtained from a Bank. The loan carries per annum payable quarterly.	mark-up @ 18%	
4. ADVANCE, ACCRUED AND OTHER LIABILITIES		
Advance from Spencer & Co. (Pakistan) Ltd.	179,227,274	197,719,354
Accrued and Other liabilities	6,193,401	1,754,454
	185,420,675	199,473,808

2000

1999

5. OPERATING FIXED ASSETS

	COST			
	As at		As at	
	July 1	(Disposal)	June 30,	
	1999		2000	
Furniture & Fixture	822,200	(822,200)		
Office Equipment & Computers	11,443,712	(11,443,712)		
Vehicle for fuel inspection	15,538,950	(15,538,950)		
Vehicles	7,335,000	(7,335,000)		
Rupees	35,139,862	(35,139,862)		

1999 Rupees 35,589,862 (450,000) 35,139,862

5.1 The following Assets were disposed off during the year.

Particulars	Cost Rupees	Sale proceeds Rupees	Profit / (loss) Rupees	Purchasers
Furniture & Fixture Office Equipment &	822,200	822,200	Spend	cer & Co (Pakistan) Ltd.
Computers	11,443,712	6,443,712	(5,000,000)Spend	cer & Co. (Pakistan) Ltd.
Vehicle for fuel inspection	15,538,950	15,538,950	Beach	n Luxury (Pvt.) Ltd.
Vehicles	7,335,000	12,335,000	5,000,000Spend	cer & Co. (Pakistan) Ltd.
	35,139,862 =======	35,139,862 =======		
		Note	2000	1999
		11010	Rupees	Rupees
6. CAPITAL WORK IN PROGRESS				
Land			75,444,350	75,444,350
Plant and Machinery			127,209,000	744,470,000
Building			102,870,350	102,870,350
Pre Operating expenses to be capitaliz	ed		,,	,,
Travelling, Conveyance & Entertainmen			58,516,875	46,730,331
Consultancy Charges			66,821,458	66,335,219
Salaries, Wages & Other Benefits			14,611,762	11,961,991
Financial charges		6.1	118,928,394	120,704,523
Interest on deposit with bank			(6,793,755)	(6,793,755)
Printing & Stationery			198,481	194,438
Motor Car & Lease Rental			8,160,875	7,877,876
Insurance			839,385	839,385
Telephone & Postage			2,769,724	2,612,517
Utilities			5,657,692	4,526,673
Repair & Maintenance			572,094	568,672
Rent, Rate & Taxes			7,830,069	6,708,971
Audit Fee			75,000	15,000
Power Bond encashed			33,000,000	33,000,000
Subscription and periodicals			43,098	39,019
Miscellaneous			2,076,219	2,064,003
			618,831,071	1,220,169,563
(47)				
6.1 Financial Charge consist of			1.001.000	1 221 000
Guarantee Commission			1,221,000	1,221,000
Financing Fees Interest on Advance from Spancer & Co.			6,012,334	6,012,334
Interest on Advance from Spencer & Co Musharika Mark-up	•		105,759,491 1,606,574	105,759,491 1,606,574
Exchange (Gain) / Loss			(7,587,857)	(5,189,857)
Central Excise Duty			212,659	212,659
Interest on short term Loan			11,602,117	10,987,193
Bank Charges			102,076	95,129
			118,928,394	120,704,523

		========
7. ADVANCES, DEPOSITS AND OTHER RECEIVABLES		
Advance tax		161,730
Others		10,075
		171,805
8. CASH AND BANK BALANCES		
Cash in hand	670	670
Current account with banks	574,904	636,878
	575,574	637,548
	=======	

9. FINANCIAL ASSETS AND LIABILITIES AS ON JUNE 30, 2000

(i) Financial assets and liabilities

Interest/Mark-up bearing

Non-Interest/Mark-up bearing

	Maturity upto one year	Maturity after one year	Sub-total	Maturity upto one year	Maturity after one year		Sub-total	Total
				Rupees in thousand				
Financial assets								
Advances, deposits & other recei								
Cash and bank balances					576		576	576
Financial liabilities								
Advances against shares						434,149	434,149	434,149
Short term loan								
Advance, accrued and other liabili				185	5,389		185,389	185,389

(ii) Concentration of credit risk

Credit risk represents the accounting loss that would be recognised at the reporting date if counter parties failed completely to perform as contracted. All the financial assets of the company, except cash in hand, are exposed to credit risk. The company believes that it is not exposed to major concentration of credit risk.

(iii) Foreign exchange risk management

Foreign currency risk arises mainly where receivables and payables exist due to transactions with foreign undertakings. Foreign currency risks relating to payables, if any, are covered through forward foreign exchange contracts.

(iv) Fair values of financial assets and liabilities

The carrying values of all financial assets and liabilities reflected in the financial statements approximate to their fair value.

	2000 Rupees	1999 Rupees
10. CASH AND CASH EQUIVALENTS		
Cash and bank balances	575,574	637,548

11. GENERAL

The Project has been cancelled by Government of Pakistan. Figures have been rounded off to the nearest rupee.

Byram D. Avari Chief Executive

Zia-ur-Rehman Shami Director

PATTERN OF HOLDING OF THE SHARES BY THE SHAREHOLDERS AS AT JUNE 30, 2000

NUMBER OF SHARE	SHAREHO	LDING		TOTAL SHARES HELD
HOLDERS	FROM	TO		
1	501	1000	Shares	700
1				700

CATEGORY OF SHAREHOLDERS AS AT JUNE 30, 2000

CATEGORY OF SHAREHOLDERS	NUMBERS	SHARES HELD	PERCENTAGE
Joint Stock Companies	1	700	100
	1	700	100
	========		========

SPENCER PHARMA (PVT) LTD.

FORMERLY FISONS PAKISTAN (PVT) LTD.

A SUBSIDIARY OF SPENCER & COMPANY (PAKISTAN) LTD.

CHAIRMAN'S REVIEW

Your company recorded a decline in Sales due to the downturn in the economy. This affected pharmaceuticals companies as inflation ate into peoples ability to purchase, which resulted in them considering alternatives like homeopathy, hakims and home remedies. Inspite of this the profit before tax reflected an improvement, but the after tax loss remained the same as the previous year due to a book entry to expense the advance tax paid. This improvement was on account of strong tolling revenue generated from the existing contracts in place. Further improvements are expected due to the price-increase granted by the Ministry of Health and owing to the reduction in the distribution commission being paid.

A leading Multi-nationals has selected us to Toll Manufacture their products and the Agreement is expected to be executed shortly. This will turn around the company and yield substantial profits in the future.

On behalf of your Directors and Management, I would like to place on record my appreciation for the dedication, hardwork and loyalty of the Executives and Staff, as well as thank our customers, distributors and bankers.

Karachi: November 08, 2000

Xerxes B. Avari Chairman

REPORT OF THE DIRECTORS

In submitting the Accounts of the Company and the Auditors' Report for the year ended June 30, 2000 the Directors report that:

Rupees

Loss for the year before providing for the taxation is
Less: Provision for Taxation

-Current year
-Prior years

(1,646,504) ------(1,934,168) ------(7,350,646)

Net loss after taxation
Add: Accumulated loss brought forward from last year

(22,196,796)

(5,416,478)

(287,664)

Accumulated loss carried forward

(14,846,150)

On behalf of the Board

Xerxes B. Avari Chief Executive

Karachi: November 08, 2000

AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed balance sheet of **SPENCER PHARMA (PRIVATE) LIMITED** as at June 30, 2000 and the related profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which to the best of our knowledge and belief, were necessary for the purpose of our audit.

It is the responsibility of the company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:-

- a) in our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984;
- b) in our opinion:
- i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984 and

are in agreement with the books of account and are further in accordance with accounting policies consistently applied;

- ii) the expenditure incurred during the year was for the purpose of the Company's business; and
- iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2000 and of the loss for the year then ended; and

d) in our opinion, no Zakat was deductible at source under the Zakat & Ushr Ordinance, 1980.

Shakir & Co. Karachi: November 08, 2000 **Chartered Accountants**

BALANCE SHEET AS AT JUNE 30, 2000

	Note	2000	1999
		Rupees	Rupees
TANGIBLE FIXED ASSETS			
Operating fixed assets at cost less			
accumulated depreciation	3	18,371,096	19,653,772
Capital work in progress		18,348,055	18,348,055
CURRENT ASSETS			
Stock-in-trade		11,189,467	13,501,668
Trade Debtors		3,332,502	3,175,472
Loans and Advances		721,788	3,315,707
Deposits and Prepayments		299,457	292,490
Other receivables		9,296,378	7,942,349
Cash and bank balances		759,809	498,073
		25,599,401	28,725,759
		62,318,552	66,727,586
SHARE CAPITAL AND RESERVES			
Authorised Share capital			
100,000 ordinary shares of Rs. 100/- each		10,000,000	10,000,000
		=======	=======
Issued, subscribed and paid-up capital	10	10,000,000	10,000,000
Accumulated loss		(22,196,796)	(14,846,150)
		(12,196,796)	(4,846,150)
ADVANCE FROM AN ASSOCIATED UNDERTAKING		45,890,435	52,644,341
DEFERRED LIABILITY - Gratuity		5,045,505	3,899,960
CURRENT LIABILITIES			
Shod term finance under mark-up arrangement	11	7,473,064	
Creditors, Accrued and Other liabilities	12	15,818,680	14,388,774
http://www.paksearch.com/Annual/Annual00/SPENCER.htm (49 of 58)5/23/2011 11:16:0	2 PM		

Provision for taxation	287,664	640,661
	23,579,408	15,029,435
	62,318,552	66,727,586
		========

The annexed notes form an integral pad of these accounts

Xerxes B. Avari Chief Executive Dinshaw B. Avari Director

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED JUNE 30, 2000

	Note	2000	1999
		Rupees	Rupees
Net sales	13	57,532,774	62,581,609
Cost of sales	14	(45,276,201)	(46,499,600)
Gross profit		12,256,573	16,082,009
Selling and administrative expenses	15	(20,571,992)	(23,078,634)
Operating loss		(8,315,419)	(6,996,625)
Financial charges	16	(1,014,857)	(1,577,773)
Other income	17	3,913,798	1,441,222
Net loss before taxation		(5,416,478)	(7,133,176)
Taxation			
-Current		(287,664)	(312,908)
-Prior		(1,646,504)	
		(1,934,168)	(312,908)
Net loss after taxation for the year		(7,350,646)	(7,446,084)
Accumulated loss brought forward		(14,846,150)	(7,400,066)
Accumulated loss carried forward		(22,196,796)	(14,846,150)
Loss per share - (Basic)	18	(73.51)	(74.46)

The annexed notes form an integral pad of these accounts.

Xerxes B. Avari Chief Executive Dinshaw B. Avari Director

STATEMENT OF CHANGES IN FINANCIAL POSITION (CASH FLOW STATEMENT)
FOR THE YEAR ENDED JUNE 30, 2000

2000 1999 Note Rupees Rupees

CASH FLOW FROM OPERATING ACTIVITIES			
Cash generated from operations	19	1,052,015	(8,350,732)
Payment of staff gratuity		(20,809)	(131,913)
Payment of financial charges		(730,044)	(3,010,553)
Payments of taxes		(328,954)	(401,355)
Net cash (Outflow) from operating activities		(27,792)	(11,894,553)
CASH FLOW FROM INVESTING ACTIVITIES			
Sale of fixed assets			860,000
Purchase of fixed assets		(429,630)	(136,388)
Addition of W.I.P.			(168,000)
Net cash (Outflow) / Inflow from investing activities		(429,630)	555,612
CASH FLOW FROM FINANCING ACTIVITIES			
Increase /(decrease)in shod term running finance			(687,797)
Advance to an associated undertaking		(6,753,906)	11,755,898
Net cash (Outflow) / Inflow from financing activities		(6,753,906)	11,068,101
NET (DECREASE) IN CASH AND CASH EQUIVALENT	TS	(7,211,328)	(270,840)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR		498,073	768,913
CASH AND CASH EQUIVALENTS AT			
THE END OF THE YEAR	20	(6,713,255)	498,073
		========	

Xerxes B. Avari
Chief Executive
Director

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED JUNE 30, 2000

	Revenue				
	Share Capital	Reserves	Total		
	Issued,				
	subscribed and	Accumulated			
	Paid-up	(loss)			
		Rupees			
Balance as at June 30, 1998	10,000,000	(7,400,066)	2,599,934		
Net loss for the year ended June 30, 1999		(7,446,084)	(7,446,084)		
Balance as at June 30, 1999	10,000,000	(14,846,150)	(4,846,150)		
Net loss for the year ended					
June 30, 2000		(7,350,646)	(7,350,646)		
Balance as at June 30, 2000	10,000,000	(22,196,796)	(12,196,796)		

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED JUNE 30, 2000

1. LEGAL STATUS AND NATURE OF BUSINESS

The Company is incorporated in Pakistan as a private limited company. The Company is principally engaged in manufacture and sale of pharmaceutical products. The factory started its production on October 1, 1988.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

2.1 Accounting convention

These accounts have been prepared under the historical cost convention.

2.2 Staff retirement gratuity

The Company operates an unfunded gratuity scheme covering all employees whose period of service with the company is five years or more. Provision is made to cover obligations under the scheme in respect of employees who have completed the minimum qualifying period.

2.3 Taxation

Current

Provision for current taxation is based on taxable income at the current rates of taxation, after taking into account tax credit and tax rebates available, if any.

Deferred

The Company accounts for deferred taxation arising on all major timing differences using the liability method. The deferred tax liability on account of timing differences primarily due to accelerated tax depreciation amounts to approximately Rs. 4.346 million (1999: Rs. 4.010 million).

However, provision for deferred taxation has not been made as the management considers that the timing differences will not reverse in view of accumulated losses.

2.4 Tangible fixed assets

Operating assets are stated at cost less accumulated depreciation. Capital work-in-progress is stated at cost.

Consistent with prior year's policy, depreciation on all fixed assets is charged to income applying the reducing balance method whereby the cost of an asset is written off over its estimated useful life.

Depreciation on additions during the year is charged for the whole year, whereas no depreciation is charged on fixed assets sold or scrapped during the year.

Maintenance and normal repairs are charged to income as and when incurred. Major renewals and improvements are capitalised and the assets so replaced, if any, are retired.

Profit and loss on disposal of fixed assets is included in income currently.

2.5 Stock-in-trade

Consistent with last year, stock-in-trade is stated at the lower of average cost and net realisable value except for goods-in-transit which are stated at cost. Average cost in relation to work-in-process and finished goods represents direct materials and labour together with appropriate manufacturing overheads.

Net realisable value signifies the selling price in the ordinary course of business less cost necessarily

incurred in order to make and sell.

2.6 Foreign currency

Assets and liabilities in foreign currencies as at the balance sheet date are translated into rupees at exchange rates prevailing on that date except where forward exchange cover has been obtained for payment of liabilities in which case the contracted rates are applied.

Exchange gains and losses are included in income currently.

2.7 Revenue recognition

Sales are recorded on despatch of goods to customers.

3. OPERATING ASSETS

The following is a statement of operating assets

COST		DEPRECIATION

	As at July I, 1999 Rupees	Additions / (Deletion) Rupees	As at June 30, 2000 Rupees	Rate %	Accumulated as at July I, 1999 Rupees	For the year Rupees	On (Disposal) Rupees	Accumulated as at June 30, 2000 Rupees	Net Book Value as at June 30, 2000 Rupees
	4 #00 000		4 #00 000		400 000	40.550			
Leasehold land	1,500,000		1,500,000	1	122,803	13,772		136,575	1,363,425
Building on Leasehold land	11,201,662		11,201,662	5	4,499,250	335,121		4,834,371	6,367,291
Plant & Machinery & Equipments	26,874,489	223,100	27,097,589	10 & 20	17,171,352	994,253		18,165,605	8,931,984
Furniture & Fixtures	1,257,502	6,800	1,264,002	10	867,020	39,699		906,719	357,283
Vehicles	2,258.55	182,030	2,440,580	20	1,098,787	268,359		1,367,146	1,073,434
Air-conditioners & Refrigerators	6,500		6,500	15	6,204	44		6,248	252
Office Equipments	939,692	18,000	957,692	15 & 20	619,208	61,057		680,265	277,427
2000	44,038,395	429,630	44,468,025		24,384,624	1,712,305		26,096,929	18,371,096
1999	45,054,432	136,388 (1,152,425)	44,038,395		22,988,500	1,850,795	(454,672)	24,384,623	19,653,772
					=======================================				

	(1,152,425)	
	2000	1999
	Rupees	Rupees
4. STOCK-IN-TRADE		
Raw and packing material including		
in transit Rs. 108,804 (1999: Rs. 635,607)	6,736,114	8,546,742
Work-in-process	1,780,232	1,067,523
Finished Goods	2,673,121	3,887,403
	11,189,467	13,501,668
		=======
5. TRADE DEBTORS - UNSECURED		
Considered good		
Considered doubtful	3,332,502	3,175,472
	958,003	958,003
	4,290,505	4,133,475
Less: Provision for doubtful debts	958,003	958,003
	3,332,502	3,175,472

6. LOANS AND ADVANCES		
Loans and advances to staff for expenses	86,478	202,396
Advance to suppliers	60,691	133,004
Advance payment to Income Tax Authorities	574,619	2,980,307
	721,788	3,315,707
	=======	=======
7. DEPOSITS AND PREPAYMENTS		
Trade deposits	292,957	287,990
Prepayments	6,500	4,500
	299,457	292,490
		=======
8. OTHER RECEIVABLES		
Determined Refunds Income Tax Authorities	2,663,492	2,663,492
Others	6,632,886	5,278,857
	9,296,378	7,942,349
	========	=======
9. CASH AND BANK BALANCES		
Cash in hand	30,737	24,648
Balance with banks		
-on current Account	650,913	473,425
-on Foreign Currency Account	78,159	
	759,809	498,073
	=======	

10. ISSUED, SUBSCRIBED AND PAID UP CAPITAL

As at June 30, 2000 Spencer & Co. (Pakistan) Limited held 94,998 Ordinary shares (1999: 94,998 Ordinary shares) of Rs. 100 each.

11. SHORT TERM FINANCE UNDER MARKUP ARRANGEMENT

This represents running finance under mark-up arrangement. The rate of markup is 16 percent per annum.

The above is secured against the hypothecation of Pharmaceutical raw materials and Pharmaceutical products.

12. CREDITORS, ACCRUED AND OTHER LIABILITIES		
Creditors	9,572,349	9,656,550
Bills payable	753,374	259,000
Accrued expenses	2,658,220	3,181,790
Accrued mark-up	297,482	12,669
Advances from Customers	2,097,243	1,048,854
Others	440,012	229,911
	15,818,680	14,388,774
	=======	
13. SALES		
Gross sales	64,486,425	73,797,063
Less: Discounts, Commission and rebates	(6,953,651)	(10,561,170)

Cost of product bonus		(654,284)
	57,532,774	62,581,609
14. COST OF SALES		
	1.067.522	1 621 160
Opening work-in-process Raw and packing materials consumed	1,067,523	1,631,160
waw and packing materials consumed	27,647,907	28,444,649
	28,715,430	30,075,809
MANUFACTURING EXPENSES:		
Salaries, wages and other benefits	11,067,042	9,628,167
Store and spares consumed	507,562	1,187,792
Fuel and power	4,126,091	3,138,805
Repairs and maintenance	494,425	676,360
Stationery and office supplies	358,840	261,585
Communication	91,259	96,490
Travelling and entertainment	135,562	363,569
Insurance	179,671	171,657
Rent, rates and taxes	129,814	191,181
Depreciation	1,376,080	1,483,631
Other expenses	1,673,238	1,995,272
	20,139,584	19,194,509
Closing work-in-process	(1,780,232)	(1,067,523)
Cost of goods manufactured	47,074,782	48,202,795
Opening stock of finished goods	3,887,403	5,278,874
Finished goods purchased		1,870,579
	50,962,185	55,352,248
Closing stock of finished goods	(2,673,121)	(3,887,403)
	48,289,064	51,464,845
Less: Expenses reallocated		
Product bonus		634,290
Samples	2,794,419	3,785,796
Cost of breakage, expired finished	_,,,,,,,,	2,,
goods & others	218,444	545,159
	(3,012,863)	(4,965,245)
	45,276,201	46,499,600
	=======	=======
15. SELLING AND ADMINISTRATIVE EXPENSES		
Salaries and benefits	9,420,693	9,782,836
Training expenses and fees	385,305	795,817
Advertisement	32,700	75,250
Forwarding expenses, breakage	,	,
and replacements	930,172	515,691
•	3,058,414	3,943,620
Sales promotional expenses		
Sales promotional expenses Travelling	4.405.021	3.1U/./4N
Travelling	4,405,021 433,814	
1	4,405,021 433,814 157,065	5,107,248 422,015 207,468

Legal and professional expenses	248,240	188,240
Rent, rates & taxes	45,665	63,555
Vehicle running expenses	81,607	128,062
Stationery and office supplies	146,623	209,736
Communication	609,741	785,250
Repairs and maintenance	46,780	73,399
Depreciation	336,223	367,164
Donation	249	226,812
Other expenses	208,555	161,346
	20,571,992	23,078,634
17 FINANCIAL CHADCES		
16. FINANCIAL CHARGES Mark-up on advance from associated undertaking	157,606	545,864
Mark-up on short term finance	624,996	32,533
Bank charges	124,069	94,215
Markup on other finance	108,186	905,161
	1,014,857	1,577,773
	=======	========
17. OTHER INCOME		
Gain on disposal of fixed assets		162,246
Others	866,070	779,897
Tolling revenue	3,047,728	499,079
	3,913,798	1,441,222
	=======	=======
18. LOSS PER SHARE		
Net loss for the year	(7,350,646)	(7,446,084)
Number of ordinary shares	100,000	100,000
	(73.51)	(74.46)
	=======	=======
19. CASH GENERATED FROM OPERATIONS		
(Loss) before taxation	(5,416,478)	(7,133,176)
Add / (Less): adjustments for non cash charges and other items:		
Depreciation	1,712,305	1,850,795
Gain on sale of fixed assets		(162,247)
Financial charges Provision for stoff gratuity	1,014,857	1,577,773
Provision for staff gratuity .	1,166,354	968,111
(Loss) before working capital changes	(1,522,962)	(2,898,744)
EFFECT ON CASH FLOW DUE TO WORKING CAPITAL CHANGES		
(Increase)/decrease in Current Assets		
Decrease in stock in trade	2,312,201	2,213,294
(Increase) / decrease in trade debtors	(157,030)	732,769
(Increase) / Decrease in deposits & prepayments	(6,967)	122,837
Decrease/ (Increase) in loan & advances	635,709	(11,537)
(Increase) in other receivables	(1,354,029)	(1,669,540)
EFFECT ON CASH FLOW DUE TO WORKING CAPITAL CHANGES (Increase)/decrease in Current Assets Decrease in stock in trade (Increase) / decrease in trade debtors (Increase) / Decrease in deposits & prepayments Decrease/ (Increase) in loan & advances	2,312,201 (157,030) (6,967) 635,709	2,213,25 732,76 122,83 (11,53'

(Decrease) / Increase in Current Liabilities

Increase / (decrease) in creditors, accrued,		
other liabilities excluding accrued mark-up	1,145,093	(6,839,811)
	2,574,977	(5,451,988)
Cash generated from operations	1,052,015	(8,350,732)
		=======
20. CASH AND CASH EQUIVALENTS:		
Cash and bank balance	759,809	498,073
Shod term running finance	(7,473,064)	
	(6,713,255)	498,073

21. FINANCIAL ASSETS AND LIABILITIES AS ON JUNE 30, 2000

(i) Financial assets and liabilities

Interest/Mark-up bearing

Non-Interest/Mark-up bearing

	Maturity upto one year	Maturity after one year	Sub-total	Maturity upto one year	Maturity after one year	Sub-total	Total
				Rupees			
Financial Assets							
Long term Investments							
Long term advances							
Long term deposits							
Advances. deposit & other receiv				6,993,034		6,993,034	6,993,034
Cash and bank balances				759,809		759,809	759,809
Financial Liabilities							
Long term loan							
Long term finance							
Short term finance	7,473,064		7,473,064				7,473,064
Creditors, accrued and other							
liabilities				15,818,680		15,818,680	15,818,680
Current account with an associated							
undertaking					45,890,435	45,890,435	45,890,435

(ii) Fair values of financial assets and liabilities

The carrying values of all financial assets and liabilities reflected in financial statements approximate to their fair value.

22. COMPARATIVE FIGURES

The previous year's figures have been re-arranged and re-grouped wherever necessary for the purpose of comparison.

23. Figures have been rounded off nearest to a rupee.

Xerxes B. Avari Chief Executive Dinshaw B. Avari Director

PATTERN OF HOLDING OF THE SHARES BY THE

SHAREHOLDERS AS AT JUNE 30, 2000

NUMBER OF SHARE	SHAREHOLDI	TOTAL SHARES HELD		
HOLDERS	FROM	TO		
8	1	100	Shares	78
4	1,001	5,000	Shares	4,924
1	90,001	95,000	Shares	94,998
13				100,000
				========

CATEGORY OF SHAREHOLDERS AS AT JUNE 30, 2000

CATEGORY OF SHAREHOLDERS	SHARES HELD	PERCENTAGE
Joint Stock Company	94,998	95%
Individuals	5,002	5%
	100,000	100%
	========	=======