THE HUB POWER COMPANY LIMITED

(Annual Report 1996)

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PROXY FORM

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COMPANY INFORMATION

Head Office: 3rd Floor, Islamic Chamber Building

ST-2/A, Block-9, Clifton, P.O. Box 13841

Karachi-75600.

Registered Office: C/o Ford, Rhodes, Robson, Morrow

2nd Floor, Khyber Plaza, 96-West, Blue Area,

Fazal-ul-Haq Road,

Islamabad.

Company Secretary: S. Khurshid Husain

Principal Bankers: Account Banks:

· National Development Finance Corporation, Karachi & Islamabad

· Citibank N.A., Karachi

· Bank of Tokyo- Mitsubishi (UK) Limited, London

· The Sakura Bank Limited, London

· Banco di Napoli International S.A., Luxembourg

Inter-Creditor Agent:

Citibank International, plc, London

Legal Advisors: Linklaters & Paines

Rizvi, Isa, Kabraji & Co.

Auditors: Ford, Rhodes, Robson, Morrow

Registrar: Ford, Rhodes, Robson, Morrow

NOTICE OF FIFTH ANNUAL GENERAL MEETING

Notice is hereby given that the Fifth Annual General Meeting of the Company will be held on Wednesday, November 20, 1996 at 2.00 p.m. at 250-A, Street No. 23, Sector E-7, Islamabad to transact the following business:

- 1. To confirm the minutes of the Fourth Annual Genera! Meeting & the Extraordinary General Meeting of the Company both held on November 15, 1995.
- 2. To receive and adopt the Audited Accounts of the Company for the year ended June 30, 1996 and the Directors' & Auditors' Reports thereon.
- 3. To appoint the Auditors and fix their remuneration.

Karachi: August 21, 1996 By Order of the Board

S. Khurshid Husain Company Secretary

NOTES:

- 1. The Share Transfer Books of the Company will remain closed from November 11, 1996 to November 21, 1996 (both days included).
- 2. A member entitled to attend and vote at the meeting may appoint a proxy in writing to attend the meeting and vote on a member's behalf. A Proxy need not be a member of the Company.
- 3. Duly completed forms of proxy must be deposited with the Company Secretary at the Head Office of the Company not later than 48 hours before the time appointed for the meeting.
- 4. Shareholders are requested to notify any change in their address immediately.

BOARD OF DIRECTORS

Mr. M. A. Alireza H.I.
Chairman
Other directorships
Xenel Industries Ltd.

& other Xenel Group Companies Xenel International Ltd.

Mr. P. H. Smith
Vice Chairman
Other directorships
Electra Insurance Ltd.
National Power International Holdings BV.
Kot Addu Power Co. Ltd.
Electricity Pensions Trustee Ltd.

Mr. D. M. Woodroffe Chief Executive

Mr.Y. Asahata Other directorships Hub Power Japan Corp.

Mr. P.R Bennett
Other directorships
Kot Addu Power Co. Ltd.

Mr. C. J. Brown
Other appointments
Vice President &
General Manager
Europe Energy

Mr. B. Chang
Other directorships
Promet Berhad & Group
Task Technology Ltd.
Taisun Group of Company
Asia Petrolium Ltd.
Fauji Oil Terminal Co. Ltd.
Pakistan Power Ltd.

Mr. C. R.W. Masterson
Other directorships
National Power Share Schemes Ltd.
Electricity Pensions Trustees Ltd.
De Haviland Aircraft Museum Ltd.

Dr. I. M. H. Preston C. B. E. Other directorships

Mining (Scotland) Ltd.
Scottish Coal Company Ltd.
East of Scotland Water Authority
Motherwell Bridge Holdings Ltd.
Clydeport plc.
Deutsche Morgan Grenfell (Scotland) Ltd.
Scottish Council for Development and Industry

Mr. S. N. A. Shah
Other directorships
Jahangir Siddiqui & Co. Ltd.
Philips Electrical Industries (Pak) Ltd.
Forbes, Forbes, Campbell & Co. Ltd.
National Discounting Services Ltd.

Mr. M. A. Tumbi
Other appointments
General Manager Finance, Xenel

Kot Addu Power Co. Ltd.

Mr. S. J. K. Wheeler
Other directorships & appointments
American National Power, Inc.
Dagenham & Barking Management Ltd.
Vice President, National Power of America Inc.

Mr. P. J. Windsor
Other directorships
American National Power, Inc.
National Power International Holdings BV.
National Power International Ltd.
National Power of America, Inc.
National Power Polska Spolka z.o.o.
Tejo Energia.

Mr. K. Iqbal Nominee of National Development Finance Corporation

Capt. F. Ahmed Zai
Nominee of
Government of Balochistan

Mr. S. Potter

Nominee of Commonwealth Development Corporation

CHAIRMAN'S REVIEW

In the Name of God the Most Merciful and Most Benevolent.

It gives me great pleasure to introduce the Company's Report and Accounts for the year ending June 30, 1996.

This financial year has been one of continued progress with the balance of plant and equipment to complete the construction of the power station delivered to Site. Erection activity reached a peak during the Spring. The remaining civil engineering and electro-mechanical erection works are now close to completion. I am pleased to be able to confirm that all construction milestones that fell due during the year were achieved either on or ahead of the programme. Similar achievements are expected for the coming financial year.

The successful completion of the first unit and the commencement of the supply of electricity to the Water & Power Development Authority are of great significance to both the Company and the Government. The Prime Minister Mohtarma Benazir Bhutto graciously visited Site on July 4 to mark this event. Her visit and the commissioning of the unit attracted the interest of the media and was widely reported internationally.

Progress on completion and commissioning of the remaining three units continues in line with our original expectations and we are programmed for all three units to achieve commercial operation on schedule.

The generation of revenue from the first unit marks. the coming of age of our Company and means that next year's Report will also include our first profit and loss account. We are now close to the achievement of the main objective of our Company - Full Commercial Operation of the whole Complex during March 1997.

Finally, I would like to express my appreciation of the achievements of both the Company's contractors and its staff during the year.

Mohamed A. Alireza Chairman

REPORT OF THE DIRECTORS

The Directors have pleasure in presenting the Annual Report and the Audited Accounts for the year ended June 30, 1996.

Principal Activities

The principal activities of the Company are to design, construct, finance, own operate and maintain a 1292MW oil fired power station in Pakistan.

Finance

During the year the Company drew Rs. 15,861 (1995: Rs. 14,949) million from its secured debt facilities to finance

the Construction Programme. Total drawings to June 30, 1996 amounted to Rs. 33,646 (1995: Rs. 17,785) million. The Construction activity is both on programme and budget and adequate finance is available to the Company to complete the Project.

As required by the Fuel Supply Agreement (FSA) the Company opened a Letter of Credit for a value up to Rs. 600m in favour of Pakistan State Oil. The Company took delivery of supplies of Residual Fuel Oil (RFO) which is the fuel for running the power station. At the year end the Company had stocks of 29,906 metric tonnes of RFO.

Under the terms of the Power Purchase Agreement (PPA) the Water and Power Development Authority (WAPDA) is required to open a Letter of Credit in favour of the Company in respect of its payment obligations under the PPA. As at the year end, the Letter of Credit offered by WAPDA was subject to discussion between WAPDA and the Company in respect of certain technical definitions. In the meantime, WAPDA is fulfilling its payment obligations.

Construction and Commissioning Progress

At the end of the 1995-96 Financial Year the Station has moved from a construction to a commissioning phase culminating in the achievement of full load operation of Unit t at 323 MWs. The status of completion across the turnkey contractor consortium members at June 30, 1996 expressed as percentages is shown in the table below:

	Civil Works	Turbine/Common	n Plant	Boilers	
	90		00	%	
Design & procurement		100		99	99
Construction		99		95	90
Commissioning		99		65	55

Progress during the year has been marked by key events as the Station's systems have been brought into service. The principal milestone achievements have been:

September 5, 1995 desalination plant commissioned.

December 10, 1995 the 500 KV system interconnection established.

March 6, 1996 unloading of RFO fuel oil road tankers commenced.

May 9, 1996 Unit 1 Synchronised to the 500 KV System.

May 29, 1996 Unit 1 achieved maximum capacity of 323 MWs.

Contractual Completion of Unit 1 was delayed by the contractor for one week due to a boiler fuel oil fire which damaged thermal insulation and cabling. Nevertheless, the Unit achieved its Completion Certificate on July 16, 1996 at the conclusion of a seven day reliability run and was deemed commissioned as of July 8.

Progress to date in the current financial year is to plan and we have achieved the following:

July 16, 1996 Unit 1 declared available for Commercial Operation.

July 24, 1996 Unit 2 synchronised to the 500 KV System

Aug. 13, 1996 Boiler 3 first fired

Unit 2, 3 and 4 are all on programme to achieve their Contractual Completion dates.

Staff

The Company's training and development programmes at all levels has continued throughout the year in order to ensure that employees are equipped to meet the challenges presented by the next stage of the Company's development.

The Company is appreciative of the contribution made and flexibility shown by all its employees during the year.

Social Action and the Environment

The Company recognises its social responsibility in the surroundings in which it operates. During the year the Company supported the efforts of the Balochistan Rural Support Programme to introduce a self help programme into the area for the uplift of the population. In addition, the electrification of five villages closest to the plant, was completed at the Company's cost.

Appropriations

No dividend will be recommended this year as the Company has yet to achieve full commercial operation.

Board of Directors

The current members of the Board are listed separately above. Members of the Board were appointed or resigned as follows:

I. M. H. Preston	(Appointed August 16, 1995)		
T. Matsuya	(Appointed November 15, 1995)		
M. B. Abbasi	(Resigned November 15, 1995)	M. Munawar	(Appointed November 15, 1995)
G.T.B. Camsey	(Resigned November 15, 1995)	P.J. Windsor	(Appointed November 15, 1995)
M. A. Boyd	(Resigned March 6, 1996)	S. Potter	(Appointed March 27, 1996)
T. L. Ogletree	(Resigned August 1, 1996)	C. Brown III	(Appointed August 21, 1996)
M. Munawar	(Resigned August 21, 1996)	K. Iqbal	(Appointed August 21, 1996)
T. Mastuya	(Resigned August 21, 1996)	Y. Asahata	(Appointed August 21, 1996)

Auditors

The retiring auditors Messrs. Ford, Rhodes, Robson, Morrow, Chartered Accountants being eligible, offer themselves for re-appointment.

Shareholding Pattern

A statement reflecting the distributions of shareholding is attached to the Annual Report.

By order of the Board D. M. Woodroff Chief Executive

Karachi: 21 August 1996

AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed balance sheet of The Hub Power Company Limited as at June 30, 1996 and statement of changes in financial position, together with the notes forming part thereof and we state that We have

obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit and, after due verification thereof, we report that:

- (a) in our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984;
- (b) in our opinion:
- (i) the balance sheet and the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
- (ii) the expenditure incurred during the year was for the purpose of the Company's business; and
- (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- (c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet and the statement of changes in financial position, together with the notes forming part thereof give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 1996 and the changes in financial position for the year then ended; and
- (d) in our opinion, no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980.

A profit and loss account has not been prepared as the Company has not yet commerced commercial production.

Karachi: September 19, 1996 Ford, Rhodes, Robson, Morrow Chartered Accountants

BALANCE SHEET AS ON 30 JUNE 1996

		1996	1995
	Note	Rs. '000s	Rs. '000s
SHARE CAPITAL			
Authorised			
1,200,000,000 (1995: 1,200,000,000)			
Ordinary shares of Rs. 10 each		12,000,000	12,000,000
		=======	=======
Issued, subscribed and paid-up	3	11,571,544	9,026,748
SHARE APPLICATION MONEY		-	1,154,734
LONG-TERM LOANS	4	33,646,284	17,785,041
LONG-TERM LIABILITIES		-	444,787
OBLIGATIONS UNDER FINANCE LEASE	5	-	1,089

DEFERRED LIABILITY- GRATUITY		1,495	1,018
CURRENT LIABILITIES			
Current obligations under finance lease	5	1,089	829
Accrued and other liabilities	6	6,484,415	10,680,112
		6,485,504	10,680,941
COMMITMENTS AND CONTINGENCIES	7	-	-
		51,704,827	39,094,358
		======	=======
MANGED IN THE ACCUMA			
TANGIBLE FIXED ASSETS			
Operating fixed assets	8	72,464	54,710
Capital work-in-progress	9	35,126,102	28,529,539
PROJECT DEVELOPMENT AND			
IMPLEMENTATION COSTS	10	10,070,481	6,597,309
LONG-TERM RECEIVABLE		-	121,923
LONG TERM DEPOSITS, PREPAYMENTS AND			
DEFERRED COSTS	11	2,536,194	2,404,634
CURRENT ASSETS			
Inventory of fuel oil		140,212	-
Advances, deposits, prepayments			
and other receivables	12	2,672,253	921,840
Cash and bank balances	13	1,087,121	464,403
		3,899,586	1,386,243
		51,704,827 ======	39,094,358 ======

The annexed notes form an integral part of these accounts. The auditors' report is annexed hereto.

STATEMENT OF CHANGES IN FINANCIAL POSITION (CASH FLOW STATEMENT) FOR THE YEAR ENDED JUNE 30, 1996

	1996	1005
	= 3 3 0	1995
	Rs. '000s	Rs. '000s
Cash flow from investing activities		
Purchase of fixed assets	(19,770)	(30,812)
Sale proceeds of fixed assets (insurance claim)	630	1,400
Loss on sale of fixed assets	24	275
Capital work-in-progress	(6,595,524)	(15,303,566)
Project development and implementation costs	(3,472,849)	(3,343,146
Staff gratuity	477	586
Pension	-	(1,057)
Movement in:		
Working capital	(6,086,322)	420,411
Long term receivable	121,923	(121,628
Long term deposits, prepayments and deferred costs	(131,560)	(2,276,721)
Net cash used in investing activities	(16,182,971)	(20,654,258)
Cash flow from financing activities		
Proceeds from issue of share capital	1,390,062	8,196,565
Share application money	-	1,154,734
Long term loans	15,861,243	14,948,947
Long term liabilities	(444,787)	444,787
Repayment of:		
Liability under finance lease	(829)	(2,002)
Financing under morabaha arrangement	-	(3,384,732)
Financing under mark-up arrangement	-	(298,200)
Financing under reimbursable grant scheme		(3,486)
Net cash from financing activities	16,805,689	21,056,613
Net increase/('decrease) in cash and cash equivalent	622,718	402,355
Cash and cash equivalent at July 1, 1995	464,403	62,048
Cash and cash equivalent at June 30, 1996	1,087,121	464,403
Movement in working capital	=======	=======

(Increase) / decrease in current assets

	=======	=======
	(6,086,322)	420,411
Accrued and other liabilities	(4,195,697)	948,410
Increase/(decrease) in current liabilities		
Inventory of fuel oil	(140,212)	-
Advances, deposits, prepayments and other receivables	(1,750,413)	(527 , 999)

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED JUNE 30, 1996

1. THE COMPANY AND ITS OPERATIONS

The Hub Power Company Limited (the "Company") was incorporated in Pakistan on August 1,1991 as a public limited company under the Companies Ordinance, 1984. The shares of the Company are listed on the Karachi Stock Exchange and its Global Depository Receipts are listed on the Luxembourg Stock Exchange. The principal activities of the Company are to design, construct, finance, own, operate and maintain an oil-fired power-station with four generating units with a total initial installed capacity of 1,292 MW in Tehsil Hub, District Lasbella, Balochistan. The Company has not yet commenced commercial production and, therefore, a profit and loss account has not been prepared. Subsequent to the year end, the first generating unit went into commercial operation.

2. SIGNIFICANT ACCOUNTING POLICIES

2.1 Accounting convention

These accounts are prepared under the historical cost convention without any adjustment for the effect of inflation.

2.2. Tangible fixed assets

(a) Owned

These are stated at cost. No depreciation has been charged on the fixed assets as the Company has not yet commenced commercial production.

(b) Leased

Assets held under finance lease are stated at cost with no depreciation charged thereon. The outstanding obligations under finance lease less finance charges allocated to future periods are shown as a liability. The financial charge todate is calculated at the interest rate implicit in the lease and is included in Project Development and Implementation Costs.

2.3 Capital work-in-progress

Capital work-in-progress is stated at cost. It includes mobilisation advances and progress payments made and costs accrued for the Construction Consortium and other contractors including Site Supervision contractors together with income-tax accrued thereon, custom duties, taxes and other

levies, claims, construction insurance and other costs after recoveries.

2.4 Project development and implementation costs

These consist of expenses incurred on planning, management, administration and financing of the project. Such expenses are being accumulated during the development and construction of the project and will be capitalised when the Company commences full commercial production.

2.5 Deferred costs

These consist of preliminary expenses incurred in connection with the incorporation of the Company including the discount on the issue of shares, brokers' fees, underwriting fees, commissions and other share floatation costs. These will be written off over a period of five years starting with the financial year in which the Company commences full commercial production.

2.6 Staff retirement benefits

The Company operates an unfunded gratuity scheme covering eligible employees whose period of service with the Company is five years or more. An accrual is made to cover the period of service completed by the employees. Gratuity, however, is payable only on completion of the prescribed qualifying period of service of five years. In addition to the gratuity scheme, the Company also operates a fully funded provident fund scheme for all its employees who are eligible for the benefits. Contributions thereto are made in accordance with the terms of the scheme.

2.7 Inventory of fuel oil

This is valued at the lower of cost and net realisable value. Cost is calculated on the basis of first-in-first-out method.

2.8 Foreign currency translation

Transactions in foreign currencies are translated into rupees at the rates of exchange in effect at the date of transactions. Assets and liabilities in foreign currencies are translated into rupees at the rates of exchange ruling on the balance sheet date except for foreign currency loans covered under the Foreign Exchange Risk Insurance Scheme (FERI) in which case rates contracted for are used. Exchange differences are included under Project Development and Implementation Costs.

2.9 Taxation

Under the Implementation Agreement signed with the Government of Pakistan, the Company is not liable to taxation in Pakistan.

3. ISSUED, SUBSCRIBED AND PAID UP CAPITAL

Fully paid ordinary shares of Rs. 10/- each,

1996 1995 (No. of Shares) 1996 (Rs. '000)

Issued for cash

703,299,876 720,048At beginning of the year		7,032,999	7,200	
115,473,441 702,579,828 During the year		1,154,734	7,025,798	
818,773,317 703,299,876		8,187,733	7,032,998	
Issued for consideration				
other than cash				
199,374,923 81,939,658At beginning of the year		1 993 749	819 , 397	
139,006,147 117,435,265 During the year			1,174,353	
103,000,11: 11:,100,100 2a11ng one 10a1		1,030,002	1,1,1,000	
338,381,070 199,374,923			1,993,750	
1,157,154,387 902,674,799		11,571,544	9,026,748	
		========	========	
4. LONG-TERM LOANS - Secured				
Title/Source of loan/Other details	Interest rate		 Facility amount	
	per annum		(Original	
	1		currency)	
			('000)	
SENIOR LOANS				
From Banks				
Under the World Bank Expanded Cofinancing	LIBOR plus		ECU	29,000
Operation (ECO) - guaranteed loan	ECO Margin		FRF	157,000
	Refer Note 4.4		JPY	2,000,000
			USD Refer Note. 4.1	163,000
Under the Export-Import Bank of Japan	TIBOR plus		JPY Refer Note 4.1	13 422 000
(JEXIM) - guaranteed loan	JEXIM Margin		off Refer Note 4.1	13, 122,000
(OBAIM) guaranteed Ioan	Refer Note 4.4			
	1.0101 1.000 1.1			
Under the Compagnie Francaise d'Assurance				
pour le Commerce Exterieur of France				
(COFACE) - Insured loan	5.95%		FRF	267,080
Under the Ministry of International Trade and				
Industry of Japan (MITI) - Insured loan	7.20%		JPY	9,660,000
· · · · · · · · · · · · · · ·	0 0			., ,
Under the Sezione Speciale per	5.95%		ECU	174,900
Assicurazone del Credito all Esportazione	Refer Note 4.5			
of Italy (SACE) - Insured loan				
Commonwealth Dovolonment Corneration	11.00%		GBP	25,000
Commonwealth Development Corporation	11.00%		GDF	25,000

of the UK

From Financial Institution			
Senior Rupee Facility	Refer Note 4.6	PKR Refer Note 4.1	3,012,000
SUBORDINATED LOANS			
From Financial Institution			
Private Sector Energy Development Fund	14%	PKR Refer Note 4.8	511,024
(PSEDF) - 1 Facility - Refer Note 4.6		USD Refer Note 4.1	157,644
		JPY Refer Note 4.1 &	4.9 27,000,000
		FRF	167,700
		ITL	78,161,000
Private Sector Energy Development Fund	Refer Note 4.7	USD Refer Note 4.1	110,000
(PSEDF) - 2 Facility		JPY Refer Note 4.1 &	4.10 13,722,000

FRF

51,913

Amount drawn Unavailed credit Amount drawn Amount drawn (Original facility (Original (Rupees '000) (Rupees '000) currency) (currency) ('000) ('000) (1996)(1995)24,902 ECU 4,098 973,114 ECU 869,343 FRF 35,867 FRF 121,133 222,744 127,145 JPY 1,005,438 JPY 994,562 327,481 53,672 USD 109,328 1,756,996 643,422 USD 11,185,000 JPY 2,237,000 JPY 3,700,658 1,413,455 FRF 267,080 FRF 1,644,056 1,282,367 JPY 9,660,000 JPY 3,238,125 311,286 ECU 166,290 ECU 8,610 6,682,762 4,756,721 25,000 GBP GBP 1,199,108 1,199,108 1,907,025 PKR 1,104,975 PKR 1,907,025 300,012 PKR 511,024 PKR 511,024 511,024 110,674 USD USD 46,970 3,396,120 2,701,175 JPY 10,466,732 JPY 16,533,268 3,546,209 666,597 FRF 167,700 FRF 884,864 884,864 ITL78,161,000 ITL 1,508,323 1,451,402 28,073 USD 81,927 910,046 395,732 USD 271,388 JPY 2,636,410 JPY 11,085,590 913,536

-	324,093	1,727	50,186 FRF	FRF
17.785.041	33.646.284			

Currency Abbreviations: ECU: European Currency Unit, FRF: French Francs, GBP Pound Sterling, ITL: Italian Lira, JPY: Japanese Yen, PKR: Pakistan Rupees, USD: US Dollar

4.1 The Facility Amount in the above table are inclusive of Standby Facilities in the following amounts:

Senior Loans

ECO Facility	USD	40.0 million
JEXIM Facility	JPY	2,237.0 million
Senior Rupee Facility	PKR	753.0 million

Subordinated Loans

PSEDF 1 Facility

- JEX1M

- World Bank	USD	24.0 million
- JEXIM	JPY equivalent to USD	24.0 million
PSEDF 2 Facility		
- World Bank	USD	29.0 million

JPY equivalent to USD

The Standby Facilities can only be drawn after the Base Facilities have been completely utilised.

4.2 The Senior Loans (other than the Senior Rupee Facility) are repayable in 16 semi-annual instalments due on the Payment Dates (i.e. January 10 and July 10) each year commencing at the end of the Availability Period of the loans. It is expected that repayment will commence from January 10, 1998 onwards. In case of the Senior Rupee Facility, the Marked-up Price is payable in semi-annual instalments on the Payment Dates, as per the schedule attached to the Senior Rupee Facility Agreement.

29.0 million

- 4.3 The Senior Loans are available in various currencies and each loan is secured pari passu as provided in the Project Co-ordination Agreement, by way of:
- (a) a first fixed charge over each of the following, namely:
- (i) the tangible moveable property of the Company;
- (ii) the intellectual property of the Company; and
- (iii) all goodwill belonging to the Company.
- (b) a first floating charge on the whole of the Company's undertaking and assets, present and

future, other than any assets for the time being effectively charged by way of fixed charge.

- (c) an assignment of all rights, title and interest, present and future, in and to the insurances and all rights of the Company to make recovery under the insurances and all proceeds of the insurances receivable by the Company.
- (d) mortgages over the Company's real property situated in Lasbela, Islamabad and Karachi together with all rights of easements, privileges and licences appurtenant thereto.
- (e) an assignment of the benefit of the encumbrances and obligations arising in relation to:
- (i) the ECO Guarantee Reserve Account and all notices of assignment given pursuant thereto for the benefit of ECO Financing Parties;
- (ii) the JEXIM Guarantee Reserve Account and all notices of assignment given pursuant thereto for the benefit of JEXIM Financing Parties;
- (iii) the SACE Reserve Account and all notices of assignment given pursuant thereto for the benefit of the trustee for the SACE Facility Agent and the SACE Lenders.
- (iv) the Rupee Mark Up Reserve Account and all notices of assignment given pursuant thereto for the benefit of the Senior Rupee Facility Agent and the Senior Rupee Lenders.
- 4.4 With respect to the ECO/JEXIM facilities:
- (a) The Base Facility margin means;
- (i) at all times up to and including the eighth anniversary of the date of the ECO/JEXIM Facility Agreements (i.e. September 30, 2002), 2% per annum; and
- (ii) thereafter, 2.25% per annum; and
- (b) The Standby Facility margin means;
- (i) at all times up to and including the eighth anniversary of the date of the ECO/JEXIM Facility Agreements (i.e. September 30, 2002), 2.5% per annum; and
- (ii) thereafter, 2.75% per annum.

The applicable ECO/JEXIM Margin will be reduced by 0.25% per annum in respect of any period immediately following a Payment Date (i.e. January 10 and July 10) at which the Actual Annual Covered Ratio (as most recently calculated pursuant to the Project Co-ordination Agreement) was greater than or equal to 2:1.

4.5 The interest rate on SACE loan during the subsistence of Mediocredito Interest Subsidy Agreement

- is 5.95% per annum. In case the Mediocredito Interest Subsidy Agreement is not in full force and effect, the interest rate shall be the rate per annum determined by the SACE Agent to be the sum of LIBOR and SACE Margin. The SACE Margin is 2% per annum upto the Project Completion Date, and 1.15% per annum thereafter provided that the SACE Margin will be reduced by 0.05% per annum in respect of any period immediately following a Payment Date at which the Actual Annual Cover Ratio (as most recently calculated pursuant to the Project Co-ordination Agreement) was greater than or equal to 2:1.
- 4.6 The Senior Rupee Facility has been provided on mark-up basis under which the Company has sold some tangible movable assets at the Purchase Price of Rs. 3,012 million and simultaneously repurchased those assets from the Senior Rupee Facility Consortium Members at a Marked-up Price of Rs. 8,158 million which translates into mark-up at the following rates:
- (a) 61.1112 paisas per thousand Rupees per day during the period commencing from the first disbursement of the Purchase Price (March, 1995) and upto and including the 8th Payment Date after such first disbursement (January, 1999);
- (b) 66.6667 paisas per thousand Rupees per day during the next four years (from January, 1999 to 2003);
- (c) 72.2223 paisas per thousand Rupees per day during the subsequent period.
- 4.7 The PSEDF Loans are repayable in 30 equal semi-annual instalments starting on the ninth Repayment Date of the Senior Loans. It is expected that repayment will commence from January 10, 2002 onwards.

The PSEDF Loans are secured on the same securities as the senior loans but are subordinated to the senior loans.

The PSEDF Loans are available in a combination of currencies. However, the repayment is to be made in .Rupees. The interest rate on PSEDF - 1 is 14% for the life of the Loan. The interest rate on PSEDF - 2 is 14% up to the Project Completion Date. Thereafter it is as follows:

- (a) until the Senior Termination Date, the rate per annum (calculated annually as of each April 30 effective from July 1 of each year) is equal to the greater of (x) the sum of (i) the prevailing one year United States Treasury bill rate, (ii) the FERI Margin and (iii) 3.0 per cent, and (y) the sum of (i) the prevailing World Bank Lending Rate, (ii) the FERI Margin and (iii) 2.5 per cent; and
- (b) thereafter and until the Final Termination Date, the rate per annum (calculated annually as of each April 30 effective from July 1 of each year) is equal to the greater of (x) the sum of (i) the prevailing one-year United States Treasury bill rate, (ii) the FERI Margin and (iii) 4.0 per cent, and (y) the sum of the prevailing World Bank Lending Rate, (ii) the FERI Margin and (iii) 3.5 percent.

- 4.8 The amount of Rs. 511.02 million represents the accrued and rolled-up interest on the Mobilisation Advance under the PSEDF Facility.
- 4.9 The amount of PSEDF-1 Facility in Japanese Yen (i.e. the JEXIM Tranche 1) of JPY 27,000 million is subject to a cap of USD 150 million.
- 4.10 The amount of PSEDF-2 Facility in Japanese Yen (i.e. the JEX1M Tranche 2) of JPY 13,722 million is subject to a cap of USD 110 million.
- 4.11 Any late payment or repayment by the Company is subject to late payment interest at rates ranging between 1.5% to 3% above the normal rate of interest.
- 4.12 The Company may not pay a dividend until certain financial requirements under its debt facilities are satisfied.

OBLIGATIONS UNDER FINANCE LEASE

The Company has entered into a finance lease agreement in respect of certain motor vehicles. The rate of interest used as the discounting factor is 21% per annum.

The amounts of future payments and the periods during which they fall due are:

	Note	1996	1995
		(Rs. '000)	(Rs. '000)
Year ending June 30, 1996		_	1,156
Year ending June 30, 1997		1,222	1,222
		1,222	2,378
Less: Finance charges allocated to future per	iods	133	460
		1,089	1,918
Less: Shown under current liabilities		1,089	829
		-	1,089
		=========	=========

There is an option to obtain ownership of the vehicles at 5% of the purchase price at the end of the lease period. There are no financial restrictions in the lease agreements.

6. ACCRUED AND OTHER LIABILITIES

Note	1996	1995
	(Rs. '000)	(Rs. '000)

Accrued liabilities	6.1	232,868	31,893
Due to directors		5,551	_
Interest accrued on secured long term loans		1,346,182	639,247
Mark-up accrued on secured long term loan		162,089	10,705
Due to Construction Consortium, Site			
Supervision Contractor, Operation and			
Maintenance Contractor and others			
Progress payments for Turnkey Contractors		2,387,022	8,383,522
Interest accrued on late payments to Turnkey Contractors		44,568	23,865
Site Supervision cost		32 , 395	21,311
Operation and Maintenance cost - due to an			
associated company			177,632
		2 507 174	8,606,330
		2,307,174	0,000,330
Foreign Exchange Risk Insurance Fees	6.2	1,789,959	-
Charges related to loans	6.3	85 , 979	100,188
Income-tax accrued - contractors	6.4	29,192	32,011
- employees		3,304	17
Other liabilities			
Retention money		14,223	2,144
Octroi charges	6.50	216,974	•
Custom duties, taxes and other levies		5,157	5,243
Income-tax deducted at source		5,763	4,221
Current account with an associated company		-	1,248,113
		6,484,415	10,680,112
		========	

- 6.1 This includes a sum of Rs. 6,420 (1995: Rs. 8,671) million in respect of professional services rendered by an associated company.
- 6.2 This represents fees payable to the State Bank of Pakistan (SBP) under the Foreign Exchange Risk Insurance Scheme (FERI) in respect of Senior Foreign Currency Loans. The Foreign Exchange Risk Insurance Fee in respect of each foreign currency loan is payable on the first repayment of principal and/or interest which is expected to commence from January 10, 1997.
- 6.3 This includes commitment and monitoring fees, hedging costs and other charges relating to various loans.
- 6.4 This represents income tax accrued in respect of tax liabilities assumed under contracts by the

Company relating to mobilisation advances, progress payments and accrued construction and hedging costs, including a sum of Rs. 3.600 (1995: Rs. 4.325) million relating to an associated company.

6.5 According to an agreement between the Company and the Government of Balochistan, the payment of Octroi charges will .be made after the commencement of commercial production.

7. COMMITMENTS AND CONTINGENCIES

- 7.1 The Company has entered into a Turnkey Construction contract and a Site Supervision contract against which certain mobilisation and progress payments have been made. The Company's remaining commitments against these contracts amount to Rs. 612 million and Rs. 68 million respectively (1995: Rs. 6,026 million and Rs. 129 million respectively).
- 7.2 The Company has entered into an Operation and Maintenance Agreement under which it has committed to pay certain fees to the Operator of the Plant. The portion of the fees relating to the mobilisation phase has been fully paid. The operational phase fee is payable in fixed and variable portions. The fixed portion will be payable at the specified amount for each operating year whereas the variable portion is payable at the agreed rate for the actual power generated per month.
- 7.3 Counter guarantees issued to various banks which are secured pari passu with Senior Loans amount to Rs. 733 (1995: Rs. 24) million.

8. OPERATING FIXED ASSETS

Owned	Cost as at July 1, 1995 (Rs. '000)	Additions (Rs. '000)	Disposal (Rs. '000)	Assets Reclassified as Minor Value Assets (Rs. '000)	Cost as at June 30, 1996 (Rs. '000)
Freehold - Land	17,59	0 1,30	0 -	-	18,890
- Building	4,06	9 –	-	-	4,069
Leasehold property	86	2 -	-	-	862
Furniture and fixtures	3,31	0 48	1 -	1,076	2,715
Vehicles	6,47	9 7,96	7	654 -	13,792
Equipments	4,06	9 8,32	4 -	246	12,147
Computers	15,06	4 1,69	8 –	40	16,722

Leased

Vehicles			3,267	-	-		-	3 , 267
199	6		54,710	19 , 7	70		1,362	72 , 464
199	5		29 , 549	30 , 81	12 1	, 675	3 , 976	54,710
8.1 The follow	wing asset w	as disposed of						
Particulars	Cost (Rs. '000)	Sale Proceeds (Rs. '000)	Loss		Mode of Disposal			
Toyota Corolla Reg. # AB 0183		4	630	2	24Insurance Claim		rance eany	
9. CAPITAL WOR	RK-IN-PROGRE	SS			(Rs. '000s)		1995 '000s)	
Progress payme	ents				32,470,860		27,064,273	
Tax on payment Site Supervisi		uction Consort ors	ium and		662	, 663	467,366	
Custom duties,	, taxes and	other levies			162,755 202,489		202,489	
Construction	insurance				613,913 277,815		277,815	
Mobilisation phase fee, training expenses and other costs under Operation and Maintenance Agreement					697	, 520	367,904	
Site office co		housing colon	y and other		302	,381	44,260	
Supervision fe	ee and expen	ses			203	,949	105,432	
Other costs as	fter recover	ies			12	, 061	-	
					35,126	,102	28,529,539	

		Cumulative to June 30, 1996 (Rs. '000s)		30, 1995
Project development costs as certified by independent auditors appointed by H RPG Limited in United Kingdom	У			
Initial studies		110,882	_	110,882
Engagement of Government of Pakistan		21,276		21,276
Selection of construction partner		16,071		16,071
Proposal - Government of Pakistan		44,330		44,330
Information for finance		50 , 797		50,797
Security package		194,114		194,114
Reconstitution of construction consortium	m	52,845		52,845
Securing finance		106,118		106,118
Establishment and management		255 , 799		255,799
Financing cost - banks		548,859		·
- advisory		463,614		463,614
- other		85,626		85,626
Project advisory services		310,449		
Project expenses		165,567	_	165,567
Other project expenses		•		27 , 997
U.K. indirect taxes		(73,553)		(73,553)
		2,380,791	-	2,380,791
Waived costs incurred by a				
withdrawn sponsor		(58,222)	_	(58,222)
	Total carried	2,322,569	-	2,322,569
Project Implementation costs				
Salaries, benefits and other allowances including gratu Rs. 0.477 (1995: Rs. 0.586	-			
and provident fund		280,725	82,58	
Financing costs	10.1	6,616,915	3,268,35	
Exchange Ioss/(gain)		454,215	(28,990	•
Stock exchange listing fee		4,455	2,90	
Fuel and power		3,084	1,07	
Office rent		11,485	3,35	•
Vehicles and equipment rentals		5,561	69	1 4,870

Repairs and maintenance		5 , 798	2,044	3,754
Motor vehicle running expenses		5,009	1,744	3,265
Travelling expenses		54,423	14,341	40,082
Entertainment and promotional expenses		45,283	37,568	7,715
Postage, telephone and fax		25,867	5 , 706	20,161
Legal and professional charges		186,915	57 , 189	129,726
Insurance		13,857	9,018	7,839
Office supplies		17,814	10,376	7,438
Bank charges		615	434	181
Auditors' remuneration	10.2	10,914	3,801	7,113
Loss on disposal of fixed assets		299	24	275
Donation		75	-	75
Others		1,603	950	653
		7,747,912	3,473,172	
			3,473,172	
10.1 Financing Costs				
Mark-up:				
Short term loans		689,162	-	689,162
Long term loan		261,941	251,236	10,705
Interest on long term loans		3,760,820	2,537,649	1,223,171
Charges related to loans		1,842,695	615,142	1,227,553
Return on bank deposits		(140,605)	(81 , 059)	(59 , 546)
Interest on late payments to Construction	n			
Consortium		315,912	7,274	308,638
Interest on financing of custom duties,				
taxes and other levies		•	-	•
Progress payment bond fee		•	-	13,927
Accelerated payment discount		(144,814)	(61,883) 	(82,931)
		6,616,915 ====================================	3,268,359	
		Cumulative	For the	Cumulative
		to June	year	to June
		30, 1996	1996	30, 1995
		(Rs. '000s)	(Rs. '00os)	(Rs. '000s)
10.2 Auditors' remuneration				
Audit fee:				
- Statutory		777	250	527
- Excise duty @ 10%		25	25	-

	802	275	527
- Special	45	_	45
Secretarial, taxation, interim accounting,			
share registrar, sundry advisory	9,263	3,419	5,844
services and special reports			
Out-of-pocket expenses		107	
		3,801	
- -	=======================================	=======================================	========
11. LONG TERM DEPOSITS, PREPAYMENTS			
AND DEFERRED COSTS			
	27	1996	
Donosita	Note	(Rs. '000)	(Rs. '000)
Deposits			
SACE Fiduciary Deposit - interest bearing	11.10	767,018	713,684
Office premises			1,371
Security deposit - PSO		_	76,000
Others		-	41
	-		
		768,389	791 , 096
Prepayments			
Rent			1,100
Financing costs	11.2	1,004,807	991,161
			992,261
Deferred costs		, ,	·
Preliminary expenses		2,499	
Discount on issue of shares	11.3	·	
Broker's fees and expenses		2,586	
Underwriting fees and commission			377 , 797
Floatation costs	_	40 , 419	37,949
		762 , 753	621 , 277
	-		2,404,634

^{11.1} This amount represent funds placed in the SACE Reserve Account with Banco Di Napoli International S.A. Luxembourg as a fiduciary deposit to fulfil a contractor's obligation to guarantee a portion of the

SACE facility not covered by the SACE Insurance. The Company, under an agreement, has placed the funds in this account on behalf of a turnkey contractor.

- 11.2 These are charges paid to various agencies in respect of guarantee fees, interest rate hedging costs and Export Credit Insurance Premiums for certain loan facilities.
- 11.3 Represents 339,451,894 (1995: 200,445,747) Ordinary shares of the company issued at a discount of 10 percent.

12. ADVANCES, DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES

Considered Good

		1996	1995	
	Note	(Rs. '000)	(Rs. '000)	
Advances				
Executives-against expenses		679	330	
Employees-against expenses		3	_	
Suppliers		1,705	4,700	
Hubco Employees Providend Fund		-	400	
		2,387	5,430	
Deposits				
Security deposit - PSO	12.1	76,000	-	
Others		307	170	
		76,307	170	
Prepayments				
Financing costs	11.2	213,662	215,019	
Rent		2,508	2,248	
Insurance		240,309	275 , 978	
Others		23	37	
		456,502	493,282	
Other receivables				
Octroi refundable		3,366	57 , 875	
Receivable from British Electricity				
International Limited (BEI)		-	172	
Return on bank deposits		19,262	21,577	
Duty drawback claims		30,477	-	

Taxes and duties recoverable from WAPDA	12.2	262 , 274	-
Insurance claim		-	1,400
Foreign Exchange Risk Insurance			
(FERI) fee recoverable from WAPDA	12.3	1,789,959	341,109
Fuel cost recoverable from WAPDA		30,833	_
Others		886	825
		2,137,057	422,958
		2,672,253	921,840
		=======================================	

- 12.1 According to the terms of the Fuel Supply Agreement with Pakistan State Oil Limited, the Company had agreed to provide a security deposit of Rs. 100 million to PSO within 15 days of the Financial Close. Accordingly, the Company has paid Rs. 76 million in cash and provided a bank guarantee for the balance of Rs. 24 million.
- 12.2 According to the Power Purchase Agreement with WAPDA, this is recoverable after the commencement of commercial production.
- 12.3 Foreign Exchange Risk Insurance Fee is recoverable from WAPDA in accordance with the Power Purchase Agreement between WAPDA and the Company.
- 12.4 The maximum aggregate amount due from the Chief Executive, Directors and Executives at the end of any month during the year was Rs. Nil, Rs. Nil and Rs. 1.510 million respectively (1995: Rs. Nil, Rs. Nil and Rs. 1.225 million respectively).

13. CASH AND BANK BALANCES

		1996	1995
	Note	(Rs, '000)	(Rs, '000)
With banks			
Saving checking accounts		110,599	40,005
Call deposits	13.1	744,599	368,968
With a financial institution			
Saving checking accounts		231,884	55,381
In hand		39 	49
		1,087,121	464 , 403

13.1 Included in these are total restricted funds of Rs. 513.254 (1995: Rs. 233.985) million held as security against various loan facilities.

14. TRANSACTIONS WITH ASSOCIATED COMPANIES

Services rendered during the year

334,575 288,095

15. REMUNERATION OF CHIEF EXECUTIVE, DIRECTOR AND EXECUTIVES

The aggregate amounts incurred during the year for remuneration, including all benefits to the Chief Executive, Director and the Executives of the Company were as follows:

	Chief Executive		Dire	Director		Executives		Total	
		1996	1995	1996	1995	1996	1995199	6 1995	
	(Rs. '000s)		(Rs.	'000s)	(Rs.	(Rs. '000s)		(Rs. '000s)	
Managerial remuneration		8 , 278	7 , 425	1,049	824	28,704	30,825	38,031	39,074
Bonus		8,582	-	_	_	_	-	8,582	_
House rent		2,245	1,943	_	366	10,336	12,168	12,581	14,477
Utilities and services		738	615	_	145	3,219	1,729	3,957	2,489
Retirement benefits		541	726	_	5,046	2,398	21,818	2,939	27 , 590
Other benefits		481	166	_	774	5 , 237	4,165	5,718	5,105
		20 , 865	10,875	1,049	7,155	49,894	70,705	71,808	88 , 735
Number of persons	=====	 1	== 1	1		5 0	======== 4 9	======== 52	51

In addition, the Chief Executive and certain executives are provided with the use of Company maintained cars.

16. GENERAL

16.1 Figures presented in these accounts are rounded off to the nearest thousand rupees.

16.2 Figures have been rearranged for the purposes of comparison, wherever necessary.

PATTERN OF SHAREHOLDING AS AT JUNE 30, 1996

Size of	f Holding	No.	of			
From	To	Sha	areholders	No.	of Shares	Held
	1	100	1,	659	164,826	
	101	500	70,	648	34,657,842	
	501	1000	1,	038	804,1 00	
	1001	5000		642	1,613,831	
	5001	10000		143	1,160,632	
	10001	15000		86	1,076,271	
	15001	20000		40	720,437	

25000	49	1,127,297
30000	17	462,948
35000	30	985 , 726
40000	9	351,100
45000	7	307,600
50000	21	1,008,246
55000	5	263,300
60000	5	290,200
65000	4	253,039
70000	6	407,600
75000	4	293,200
80000	3	234,300
85000	4	328,200
90000	3	269,700
95000	3	274,800
100000	2	200,000
105000	1	100,200
110000	2	214,300
115000	1	115,000
125000	4	468,100
130000	1	127,000
135000	1	131,700
140000	1	139,500
150000	1	141,440
175000	1	154,000
180000	1	178,700
185000	1	180,100
195000	2	379 , 500
205000	1	200,000
215000	1	205,900
225000	2	439,000
265000	3	689,400
345000	1	265,500
355000	1	350,000
360000	1	358 , 607
365000	1	362,100
525000	1	367,200
	1	528,000
595000	1	577,600
645000	1	600,000
	1	648,500
875000	1	685,900
995000	1	880,000
	1	997,000
1180000	1	1,152,500
	30000 35000 40000 45000 50000 55000 60000 65000 70000 75000 80000 95000 100000 105000 115000 125000 135000 135000 140000 150000 175000 180000 175000 185000 205000 215000 225000 215000 345000 365000 365000 365000 575000 595000 645000 685000 995000 1150000	30000 17 35000 30 40000 9 45000 7 50000 21 55000 5 60000 5 65000 4 70000 6 75000 4 80000 3 85000 4 90000 3 95000 3 105000 1 110000 2 115000 1 125000 4 130000 1 150000 1 150000 1 185000 1 185000 1 185000 1 185000 1 255000 2 265000 3 345000 1 355000 1 365000 1 575000 1 575000 1 575000 1 645000 1 685000 1

1180001	1155000	1 1,180,700
1185001	1285000	1 1,187,748
1285001	1370000	1 1,287,900
1370001	1430000	1 1,375,000
1430001	1525000	1 1,434,296
1525001	1865000	1 1,527,300
1865001	1970000	1 1,866,600
1970001	1995000	1 1,974,183
1995001	2310000	1 2,000,000
2310001	4160000	1 2,314,983
4160001	4840000	1 4,164,600
4840001	4940000	1 4.840,500
4940001	6265000	1 4,940,400
6265001	7130000	1 6,266.30
7130001	14385000	1 7,130,300
14385001	18475000	1 14,389,786
18475001	115470000	1 18,475,750
115470001	122570000	1 115,473,441
122570001	159030000	1 122,570,715
159030001	159105000	1 159,030,623
159105001	465720000	1 159,108,304
465720001	465725000	1 465,723,016
		74,4861,157,154,387

CATEGORIES OF SHAREHOLDERS AS ON JUNE 30, 1996

Sr.		No. of No	. of	
No.	Categories	Shareholders Sh	ares	Percentage
1.	Individuals	74,407	52,031,235	5 4.49
2.	Joint Stock Companies	46	602,710,379	52.09
3.	Financial Institutions	12	495,906,366	42.86
4.	Investment Companies	4	4,853,800	0.42
5.	Insurance Companies	7	1,249,500	0.10
6.	Modaraba Companies	9	44,500	0.00
7.	Govt. of Balochistan	1	358 , 607	0.04
Total		74,4861,	157,1 54,387	100

SHAREHOLDER'S INFORMATION

Shareholders Enquiries

General enquiries relating to the Company should be addressed to:

Company Secretary
The Hub Power Company Limited
3rd Floor, Islamic Chamber Building
ST 2/A Block 9, Clifton
P. O. Box 13841, Karachi

Enquiries relating to Shares should be addressed to:

Ford, Rhodes, Robson, Morrow
Registrar of The Hub Power Company Limited
Writers Chambers
Mumtaz Hasan Road
Karachi

Enquiries relating to GDR's should be addressed to either:

- 1) Bank of New York 101 Barclay Street ADR Deptt. 22, West New York, NY 12086
- 2) ANZ Grindlays Bank plc.
- I. I. Chundrigar Road

Karachi