Financial Statements of

## Chenab Limited

For the year ended June 30, 2008


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## Company Information

| Chief Executive Officer | Mian Muhammad Latif |
| :---: | :---: |
| Directors | Mian Muhammad Javaid Iqbal Mr. Muhammad Naeem Mr. Muhammad Faisal Latif Mr. Muhammad Farhan Latif Mr. Muhammad Rizwan Latif Mr. Muhammad Zeeshan Latif Mst. Shahnaz Latif Mst. Tehmina Yasmin |
| Bankers/Financial Institutions (In Alphabetic Order) | Allied Bank Limited <br> Atlas Bank Limited <br> Askari Bank Limited <br> AIBaraka Islamic Bank, B.S.C. (E.C) <br> Bank Alfalah Limited <br> Citibank, N.A. <br> Faysal Bank Limited <br> First Credit \& Investment Bank Limited <br> First Punjab Modaraba <br> Habib Bank Limited <br> Habib Metropolitan Bank Limited <br> KASB Bank Limited <br> National Bank of Pakistan <br> NIB Bank Limited <br> Orix Investment Bank (Pakistan) Limited <br> Pak Oman Investment Company Ltd. <br> Pak Kuwait Investment Company (Pvt.) Ltd. <br> Pak Libya Holding Company (Pvt.) Ltd. <br> Saudi Pak Commercial Bank Limited <br> Saudi Pak Agricultural \& Investment Company (Pvt.) Ltd. <br> Standard Chartered Bank (Pakistan) Limited <br> The Bank of Punjab <br> United Bank Limited |
| Chief Financial Officer | Mr. Muhammad Arif Shaikh F.C.A. |
| Company Secretary | Mr. Muhammad Arshad |
| Audit Committee |  |
|  | Mr. Muhammad Farhan Latif - Chairman <br> Mst. Shahnaz Latif <br> - Member <br> Mst. Tehmina Yasmin <br> - Member |
| Auditors | Avais Hyder Liaquat Nauman Chartered Accountants |
| Legal Advisor | Ch. Shahid Mehmood (Advocate) |
| Registered Office | Nishatabad, Faisalabad. <br> Tel:041-8754472-8 <br> Fax:041-8752400, 8752700 |
| E-mail Address | chenab@chenabgroup.com |
| Website Address | www.chenabgroup.com |
| Works | - Spinning Unit <br> - Weaving Unit <br> - Weaving Unit <br> - Weaving Unit <br> - Weaving Unit <br> - Processing Unit <br> \& Stitching Units <br> - Toba Tek Singh. <br> - Kharianwala, District, Sheikhupura. <br> - Shahkot, District, Nankana Sahib. <br> - Gatti, Faisalabad. <br> - Khurrianwala, Faisalabad. |

## Vision

## To be a competitive and customer focused organization with continuing commitment to excellence and standards.

## Mission Statement

- To be the business house of first choice for customers.
- $\quad$ To be a change leader.
- To produce innovative, relevant and cost effective products.
- Setting and maintaining high standards.
- To earn profits by achieving optimum level of production by using state of the art technologies.
- To provide ideal working conditions to employees and to take care in their career planning and reward them according to their skill and responsibility.
- To meet social and cultural obligations towards the society being a patriotic and conscientious corporate citizens.

| Operational performance | 2008 | 2007 | 2006 | 2005 | $2004 \begin{gathered} 2003 \\ \\ \text { (Rupees '000) } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales-net | 8,506,911 | 8,161,233 | 6,957,562 | 5,863,108 | 4,750,847 | 3,984,978 |
| Cost of sales | 6,827,606 | 6,613,983 | 5,389,463 | 4,707,025 | 3,881,999 | 3,174,084 |
| Gross profit | 1,679,305 | 1,547,250 | 1,568,099 | 1,156,083 | 868,848 | 810,894 |
| Operating profit | 1,100,978 | 996,406 | 953,013 | 654,165 | 468,639 | 470,474 |
| (Loss) / Profit before taxation | $(15,294)$ | 160,439 | 216,078 | 232,622 | 142,433 | 117,809 |
| (Loss) / Profit after taxation | $(95,791)$ | 74,782 | 150,165 | 186,245 | 103,952 | 84,189 |
| Financial position |  |  |  |  |  |  |
| Property, Plant and equipment | 7,035,077 | 7,168,721 | 5,953,381 | 4,732,200 | 3,428,960 | 2,534,220 |
| Intangible asset |  |  | 1,625 | 3,250 | 41,059 | 66,073 |
| Capital work in progress | 577,962 | 287,246 | 153,566 | 141,300 | 94,854 | 166,794 |
| Long term deposits | 22,224 | 22,849 | - | - | - | - |
| Fixed capital expenditure | 7,635,263 | 7,478,816 | 6,108,572 | 4,876,750 | 3,564,873 | 2,767,087 |
| Total assets | 16,287,103 | 15,000,306 | 14,174,127 | 10,056,662 | 8,147,416 | 5,960,195 |
| Current asset |  |  |  |  |  |  |
| Store,spare parts and stocks in trade | 5,618,142 | 5,093,302 | 4,833,445 | 3,636,398 | 3,318,558 | 2,429,935 |
| Other current assets | 2,973,840 | 2,362,941 | 3,104,245 | 1,454,078 | 1,202,355 | 731,415 |
| Cash and cash equivalents | 59,858 | 65,247 | 127,866 | 89,436 | 61,630 | 31,758 |
| Total | 8,651,840 | 7,521,490 | 8,065,555 | 5,179,912 | 4,582,543 | 3,193,108 |
| Current liabilities |  |  |  |  |  |  |
| Short term bank borrowing | 6,880,563 | 5,473,669 | 4,971,835 | 3,604,661 | 3,150,126 | 2,309,919 |
| Current portion of long term Ioans/morabaha | 1,041,770 | 782,047 | 1,218,606 | 180,000 | 99,082 | 220,129 |
| Other current liabilities | 2,147,931 | 2,126,723 | 1,718,840 | 1,213,476 | 1,074,617 | 619,156 |
| Total | 10,070,264 | 8,382,439 | 7,909,281 | 4,998,137 | 4,323,825 | 3,149,204 |
| Net working capital | $(1,418,424)$ | $(860,949)$ | 156,274 | 181,775 | 258,718 | 43,904 |
| Long term loans/Finance lease,Morabaha | 2,296,571 | 2,550,142 | 2,228,194 | 2,310,856 | 2,080,504 | 1,268,615 |
| Shareholder's equity | 2,589,955 | 2,759,138 | 2,745,372 | 2,367,700 | 1,361,411 | 1,156,397 |
| Profiability analysis |  |  |  |  |  |  |
| Gross profit to sale (\%) | 19.74 | 18.96 | 22.54 | 19.72 | 18.29 | 20.35 |
| (Loss)/Profit befor tax to sales (\%) | (0.18) | 1.97 | 3.11 | 3.97 | 3.00 | 2.96 |
| (Loss)/Profit after tax to sales (\%) | (1.13) | 0.92 | 2.16 | 3.18 | 2.19 | 2.11 |
| Return on investment (\%) | (0.59) | 0.50 | 1.06 | 1.85 | 1.28 | 1.41 |
| Return on equity (\%) | (3.70) | 2.71 | 5.47 | 7.87 | 7.64 | 7.28 |
| Earnings per share(Rupees) | (0.83) | 0.01 | 0.67 | 1.25 | 1.04 | 2.28 |
| Financial analysis |  |  |  |  |  |  |
| Current ratio(time) | 0.86 | 0.90 | 1.02 | 1.04 | 1.06 | 1.01 |
| Debt to equity (time) | 1.29 | 1.21 | 1.26 | 1.05 | 1.60 | 1.29 |
| Total Debt to Total Assets | 0.20 | 0.22 | 0.24 | 0.25 | 0.27 | 0.25 |
| Total Debt to Fixed Assets | 0.44 | 0.45 | 0.56 | 0.51 | 0.61 | 0.54 |

Notice is hereby given that 24th Annual General Meeting of the shareholders of the Company will be held at 11.00 A.M. on Friday the 31st October, 2008 at the Registered office of the Company at Nishatabad, Faisalabad to transact the following business:-

1 To confirm the minutes of the last meeting.
2 To consider and approve the Annual Audited Financial Statements of the Company for the year ended June 30, 2008 together with Directors and Auditors Reports thereon.

3 To appoint Auditors for the next financial year 2008-2009 and to fix their remuneration. The Retiring Auditors, M/s. Avais Heder Liaquat Nauman, Chartered Accountants, Faisalabad being eligible, offer themselves for re-Appointment.

4 To transact any other business with the permission of the Chair.

FAISALABAD
October 10, 2008

BY ORDER OF THE BOARD

(MUHAMMAD ARSHAD) COMPANY SECRETARY

## NOTES:

1 The Share Transfer Books of Ordinary/Preference Shares of the Company will remain closed from October 22, 2008 to October 31, 2008 (both days inclusive). Transfers received in order at Company's Registrar, M/s. Consulting One (Pvt.) Ltd, 478-D, Peoples Colony, Faisalabad upto close of business on October 21, 2008 will be considered in time.

2 A member entitled to attend and vote at the meeting may appoint a proxy to attend and vote instead of him/her at the meeting. Proxies must be deposited at the Company's Registered Office not less than 48 hours before the time for holding the meeting. A proxy must be a member of the company.

3 Shareholders whose shares are deposited with Central Depository Company (CDC), or their Proxies are requested to bring their original National Identity Cards (CNICs) or Passports alongwith the Participants ID numbers and their account numbers at the time of attending the Annual General Meeting for verification.

4 All other members should bring their Original National Identity Cards for identification purpose.
5 The shareholders are requested to notify the company immediately the change in their address, if any.

## Directors Report to the Members

The Directors are pleased to place before you Report and Audited Accounts for the year ended June 30, 2008.

## GENERAL CONDITONS

The year under report will be reckoned as the one during which worst economic and political developments took place in Pakistan. This year saw unveiling of economic failures due to flawed economic policies of the previous regime, which based their economic achievements on consumption based spending in order to stimulate economic growth. However, these policies were not in line with the economic realities of nascent and limited products range economies like Pakistan.

Murder of the most popular political leader, burgeoning oil prices, rampant inflation, increase in cost of utilities and other inputs, increase in labour cost, low cotton yield, almost $40 \%$ increase in raw cotton cost, higher financial costs, electricity \& gas load shedding, and on top of it, spate of suicide bombing -a direct result of war on terror almost destroyed our economic order. Customers have been hesitant to visit Pakistan and some of them have even cancelled their lucrative orders placed on us. All these events have thrown the home textile and other textile industry into a deeper quagmire.

Future outlook looks bleak at least over next 2 years until some economic order is restored, power crisis is taken care of and there is a political stability in the country. Unfortunately, economic aid which was given as a consequence of our participation in war on terror has, in fact, damaged the economy with many multipliers. We need market access which is not there e.g. unjust antidumping duty in EU markets, we need level playing field but GSP preference is given to countries like Bangladesh which have no other edge except cheap labour.

## SALES REVENUE

Sales revenue of your company has been cumulatively growing over last 5 years, as depicted in the chart.


Sales revenue for the year was Rs. 8.507 billion as compared with Rs. 8.161 billion earned during the preceding year. Sales revenue increased by $4.24 \%$ only which hardly covers the impact of inflation. Slow down in US economy is one of the main reasons for limited sales growth. Oil prices shock has also put the world economic order under pressure.

## Directors Report to the Members

## OPERATING RESULTS

All the aforementioned factors have negatively contributed towards the financial performance of the company and the company has suffered loss of Rs. (95.791) million during the year under review. Major contributor for this loss is $34 \%$ increase in financial cost alone as compared to last year. The loss so sustained by the company was a unique nature of loss for the very first time in its history.

The financial results for the year ended June 30, 2007 with comparative figures are as follows;

|  | $\begin{gathered} 2008 \\ \text { (Rupees) } \end{gathered}$ | $\begin{gathered} 2007 \\ \text { (Rupees) } \end{gathered}$ |
| :---: | :---: | :---: |
| Sales | 8,506,910,750 | 8,161,232,830 |
| Cost of sales | 6,827,605,550 | 6,613,982,924 |
| Gross profit | 1,679,305,200 | 1,547,249,906 |
| Other operating income | 8,318,792 | 2,888,745 |
|  | 1,687,623,992 | 1,550,138,651 |
| Selling and distribution expenses | 400,213,310 | 367,092,927 |
| Administrative expenses | 178,106,782 | 168,635,898 |
| Other operating expenses | 6,666 | 15,114,318 |
| Finance cost | 1,124,591,364 | 838,856,464 |
|  | 1,702,918,122 | 1,389,699,607 |
| (Loss) / profit before taxation | $(15,294,130)$ | 160,439,044 |
| Provision for taxation | 80,497,144 | 85,656,748 |
| (Loss) / profit for the year | $(95,791,274)$ | 74,782,296 |
| Earnings per share - Basic | (0.83) | 0.01 |

## DIVIDEND FOR CUMULATIVE PREFERENCE SHARES

In view of loss sustained by the company, the payment of dividend on non voting cumulative preference shares has been deferred

## PATTERN OF SHARHEOLDING

The pattern of shareholding as at June 30, 2008 including the information under the code of corporate governance for ordinary and non-voting cumulative preference shares are annexed.

## BOARD OF DIRECTORS

There has been no change in the directorship of the company since last annual general meeting of the shareholders of the company.

## Directors Report to the Members

## bOARD MEETINGS

During the year under review six board meetings were held. Attendance by each director is appended below:-
S.NO. NAME OF DIRECTOR NO OF MEETINGS ATTENDED

1. Mian Muhammad Latif ..... 5
2. Mian Muhammad Javaid Iqbal ..... 6
3. Mr. Muhammad Naeem ..... 6
4. Mr. Muhammad Faisal Latif ..... 6
5. Mr. Muhammad Farhan Latif ..... 6
6. Mr. Muhammad Rizwan Latif ..... 3
7. Mr. Muhammad Zeeshan Latif ..... 6
8. Mst. Shahnaz Latif ..... 6
9. Mst. Tehmina Yasmin ..... 6

Leaves of absence were granted to the directors who could not attend the meetings.

## AUDIT COMMITTEE

The audit committee of the company comprising of the following in compliance with the code of corporate governance functioned accordingly around the whole year:-

| (1) | Muhammad Farhan Latif | - | Chairman | (Non Executive) |
| :--- | :--- | :--- | :--- | :--- |
| (2) | Mst. Shahnaz Latif | - | Member | (Non Executive) |
| (3) | Mst. Tehmina Yasmin | - | Member | (Non Executive) |

## CODE OF CORPORATE GOVERNANCE

As required by the Code of Corporate Governance, directors are pleased to report that:-
(i) The financial statements prepared by the management of the company present fairly its true state of affairs, the results of its operations, cash flows and changes in equity.
(ii) Proper books of accounts of the company have been maintained.
(iii) Appropriate accounting policies have been consistently applied in preparation of financial statements and any changes in accounting policies have been disclosed in the financial statements. The accounting estimates are based on reasonable and prudent judgment.
(iv) International Accounting/Financial Reporting Standards, as applicable in Pakistan have been followed in preparation of financial statements.
(v) The system of internal control is sound and has been effectively implemented and monitored.
(vi) The board is satisfied that company is doing well and there is no concern as regard to going concern under the code.
(vii) There has been no material departure from the best practices of corporate governance as detailed in the listing regulations of the stock exchanges.

## Directors Report to the Members

(viii) Key operating and financial data for the last six years is annexed.
(i) There are no statutory payments on account of taxes, duties, levies and charges which are outstanding as on June 30, 2007 except for those disclosed in the financial statements.
(i) No material changes and commitments affecting the financial position of your company have occurred between the end of the financial year to which this balance sheet relates and the date of the Directors' Report.

## AUDITORS

The External Auditors, M/S Avais Haider Liaquat Nauman, Chartered Accountants, Faisalabad retire and being eligible offer themselves for re-appointment. The Audit Committee and the Board has also recommended their re-appointment as External Auditors of the Company for the next financial year 2008-2009.

## FUTURE OUTLOOK

We expect that with the lifting of anti-dumping duty in EU in March, 2009, creation of Resource Opportunity Zones (ROZ) in FATA and earthquake hit areas, stable political situation and focus of present political government on agriculture will help revive textile industry to its true potential. Your company has made necessary investment where needed and now it is in consolidation stage and has the capability and capacity to increase sales revenue by $50 \%$.

We think that it is very hard time for Pakistan's economy and particularly for value added textile sector, which has made substantial investments during last 7 years. We expect a more pragmatic and problem solving approach from all stake holders including government and bankers. We have developed necessary expertise as one of the finest home textile producers in the world. With right direction and atmosphere your company has all the potential to earn proper value for the share holders, customers, bankers and employees.

## ACKNOWLEDGEMENT

The board of directors places on record its appreciation for the support of the shareholders, government agencies, financial institutions and customers.

The board would also like to express their appreciation for the services and dedicated efforts being continuously rendered by all the employees of the company and hope that they will continue with these efforts in future also.

For and on behalf of BOARD OF DIRECTORS

## Statement of Compliance with the Code of Corporate Governance

This statement is being presented to comply with the Code of Corporate Governance contained in the listing regulations of Stock Exchanges in Pakistan for the purpose of establishing a framework with best practices for good corporate governance. The Company has applied the principles contained in the Code in the following manner:-
(1) The Company encourages representation of independent non-executive directors representing minority interests on its Board of Directors. However, at present, the Board includes four Executive and five Nonexecutive and no Director representing minority shareholder.
(2) The Directors have confirmed that none of them is serving as a Director in more than ten listed companies, including this Company.
(3) All the Directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
(4) The Company has prepared a 'Statement of Ethics and Business Practices', which has been signed by all the Directors and employees of the Company.
(5) No vacancy occurring in the Board during the financial year ended June 30, 2008.
(6) The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies alongwith the dates on which they were approved or amended has been maintained.
(7) All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO and other executive directors have been taken by the Board.
(8) The meetings of the Board were presided over by the Chairman and, in his absence, by a Director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, alongwith agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
(9) The Directors have been provided with copies of the Listing Regulations of the Karachi Stock Exchange. Company's Memorandum and Articles of Association and the Code of Corporate Governance and they are well conversant with their duties and responsibilities. They are also attending seminars on business and financial matters, and the Company has arranged orientation courses for the appraisement of their duties and responsibilities.
(10) The Board has approved appointment of CFO, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment, as determined by the CEO.
(11) The Directors' report for this year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
(12) The financial statements of the Company were duly endorsed by a Director and CFO before approval of the Board.
(13) The Directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
(14) The Company has complied with all the corporate and financial reporting requirements of the Code.
(15) The Board has formed an audit committee. It comprises of three members, all of whom are non-executive directors.
(16) The meetings of the audit committee were held at least once a quarter prior to approval of interim and final financial results of the Company as required by the Code. The terms of reference of the committee have been formed and advised to the committee for compliance.
(17) The Board has set-up an effective internal audit function with employees who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Company and they are involved in the internal audit function no a full time basis. The internal Audit Department reports to the Audit Committee.
(18) The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the Quality Control Review program of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics and adopted by Institute of Chartered Accountants of Pakistan.
(19) The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
(20) The Company has fully complied with the requirement of best practices on transfer pricing as contained in the Listing Regulation of the Stock Exchanges
(21) We confirm that all other material principles contained in the Code have been complied with.

(MIAN MUHAMMAD LATIF) CHIEF EXECUTIVE OFFICER

## Review Report to the Members on Statement of Compliance

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance prepared by the Board of Directors of Chenab Limited to comply with the Listing Regulation No. 37 of the Karachi Stock Exchange where the Company is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Company personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We have not carried out any special review of the internal control system to enable us to express an opinion as to whether the Board's statement on internal control covers all controls and the effectiveness of such internal controls.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance effective for the year ended June 30, 2008.

## Auditors' Report to the Members

We have audited the annexed balance sheet of Chenab Limited as at June 30, 2008 and the related profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:
(a) in our opinion, proper books of account have been kept by the company as required by the Companies Ordinance, 1984;
(b) in our opinion:
i. the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
ii. the expenditure incurred during the year was for the purpose of the company's business; and
iii. the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the company;
(c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the company's affairs as at June 30, 2008 and of the loss, its cash flows and changes in equity for the year then ended; and
(d) in our opinion, Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 was deducted by the Company and deposited in the Central Zakat Fund established under Section 7 of that Ordinance.

The financial statements of the Company as of June 30, 2007, were audited by another firm of chartered accountants whose report dated October 10, 2007 expressed an unqualified opinion on those statements.

## Balance Sheet

|  | NOTE | $2008$ <br> Rupees | 2007 <br> Rupees |
| :---: | :---: | :---: | :---: |
| SHARE CAPITAL AND RESERVES |  |  |  |
| Authorised capital |  |  |  |
| 120,000,000 ordinary shares of Rs.10/- each |  | 1,200,000,000 | 1,200,000,000 |
| $80,000,000$ cumulative preference <br> shares of Rs.10/- each 800,000,$000 \quad 800,000,000$ |  |  |  |
| Issued, subscribed and paid up capital | 3 | 1,150,000,000 | 1,150,000,000 |
| Cumulative preference shares | 4 | 800,000,000 | 800,000,000 |
| Capital reserves | 5 | 526,409,752 | 526,409,752 |
| Revenue reserves | 6 | 113,545,598 | 282,728,332 |
|  |  | 2,589,955,350 | 2,759,138,084 |
| SURPLUS ON REVALUATION OF |  |  |  |
| PROPERTY, PLANT AND EQUIPMENT | 7 | 1,160,265,688 | 1,160,874,228 |
| NON-CURRENT LIABILITIES |  |  |  |
| Long term financing | 8 | 2,201,513,749 | 2,401,726,022 |
| Liabilities against assets subject to finance lease | 9 | 95,057,452 | 148,415,629 |
| Deferred liability |  |  |  |
| Staff retirement gratuity | 10 | 170,046,540 | 147,712,318. |
|  |  | 2,466,617,741 | 2,697,853,969 |
| CURRENT LIABILITIES |  |  |  |
| Trade and other payables | 11 | 1,698,605,437 | 1,866,433,641 |
| Interest / markup payable | 12 | 285,107,900 | 174,842,551 |
| Short term borrowings | 13 | 6,880,562,531 | 5,473,669,120 |
| Current portion of : |  |  |  |
| Long term financing | 8 | 1,041,769,900 | 622,602,201 |
| Liabilities against assets subject to finance lease | 9 | 81,827,892 | 79,444,898 |
| Long term murabaha |  | - | 80,000,000 |
| Provision for taxation - income tax |  | 82,390,810 | 85,446,472 |
|  |  | 10,070,264,470 | 8,382,438,883 |
| CONTINGENCIES |  |  |  |
| AND COMMITMENTS | 14 | - | - |
|  |  | 16,287,103,249 | 15,000,305,164 |

The annexed notes form an integral part of these financial statements.

(MHAMMAD NAEEM) DIRECTOR

# NOTE <br> 2008 Rupees <br> 2007 Rupees 

## NON-CURRENT ASSETS

Property, plant and equipment Long term deposits
7,613,039,206

7,455,966,993
22,223,563 22,848,563

$$
7,635,262,769
$$ 7,478,815,556

## CURRENT ASSETS

Stores, spares and loose tools 16
Stock in trade 17
Trade debts 18
Loans and advances 19
Deposits and prepayments 20
Other receivables 21
Tax refunds due from Government 22
Cash and bank balances 23

| $1,175,542,491$ | $1,096,120,106$  <br> $4,442,600,098$  <br> $2,429,040,820$  <br> $145,473,360$ $3,997,183,255$ <br> $31,823,107$  <br> $135,968,236$  <br> $231,534,410$ $208,255,162$ <br> $59,857,958$  <br> $45,464,026$  <br> $78,852,653$  <br> $209,553,036$  <br> $65,246,722$  <br> $8,651,840,480$ $7,521,489,608$ <br>   <br> $16,287,103,249$  |
| ---: | ---: |


(MIAN MUHAMMAD LATIF) CHIEF EXECUTIVE OFFICER

## Profit and Loss Account

for the year ended June 30, 2008

|  | NOTE | 2008 Rupees | $2007$ <br> Rupees |
| :---: | :---: | :---: | :---: |
| Sales | 24 | 8,506,910,750 | 8,161,232,830 |
| Cost of sales | 25 | 6,827,605,550 | 6,613,982,924 |
| Gross profit |  | 1,679,305,200 | 1,547,249,906 |
| Other operating income | 26 | 8,318,792 | 2,888,745 |
|  |  | 1,687,623,992 | 1,550,138,651 |
| Selling and distribution expenses | 27 | 400,213,310 | 367,092,927 |
| Administrative expenses | 28 | 178,106,782 | 168,635,898 |
| Other operating expenses | 29 | 6,666 | 15,114,318 |
| Finance cost | 30 | 1,124,591,364 | 838,856,464 |
|  |  | 1,702,918,122 | 1,389,699,607 |
| (Loss) / profit before taxation |  | $(15,294,130)$ | 160,439,044 |
| Provision for taxation | 31 | 80,497,144 | 85,656,748 |
| (Loss) / profit for the year |  | (95,791,274) | 74,782,296 |
| Earnings per share - Basic | 36 | (0.83) | 0.01 |

The annexed notes form an integral part of these financial statements.

## Cash Flow Statement

for the year ended June 30, 2008

## a) CASH FLOWS FROM OPERATING ACTIVITIES

(Loss) / profit before taxation
Adjustments for:
Depreciation / impairment loss on property, plant and equipment
Amortisation of intangible asset
Provision for staff retirement gratuity
Loss on disposal of property, plant and equipment
Finance cost
Balances written back
Operating cash flows before working capital changes
Changes in working capital
(Increase) / decrease in current assets
Stores, spares and loose tools
Stock in trade
Trade debts
Loans and advances
Deposits and prepayments
Other receivables
Tax refunds due from Government
(Decrease) / increase in current liabilities
Trade and other payables

Cash generated from operating activities
Income tax paid
Finance cost paid
Staff retirement gratuity paid
Net cash (used in) / generated from operating activities
b) CASH FLOWS FROM INVESTING ACTIVITIES

Additions in property, plant and equipment
Proceeds from disposal of property, plant and equipment
Long term deposits
Net cash used in investing activities
(419,896,853)
556,620
625,000
(418,715,233)

2007 Rupees

160,439,044

308,483,968 1,624,800
45,592,529
37,728
838,856,464
$(1,502,291)$
1,353,532,242
(33,617,456)
(226,241,310)
$(260,711,132)$
96,353,804
$(12,900,657)$
$(23,609,797)$ 83,945,530
$(376,781,018)$
362,824,120
$(13,956,898)$
1,339,575,344
$(83,710,147)$
$(831,309,604)$
$(26,136,239)$

398,419,354
(628,999,651)
6,577,851
(622,421,800)

## Cash Flow Statement

for the year ended June 30, 2008

## c) CASH FLOWS FROM FINANCING ACTIVITIES

| Long term financing obtained | 647,494,943 | 591,171,162 |
| :---: | :---: | :---: |
| Repayment of: |  |  |
| Long term financing | $(428,539,517)$ | $(785,384,858)$ |
| Liabilities against assets subject to finance lease | $(58,475,183)$ | (71,939,245) |
| Long term murabaha | $(80,000,000)$ | - |
| Increase in short term bank borrowings - net | 1,412,896,502 | 495,830,999 |
| Dividend paid | $(73,992,607)$ | $(74,297,924)$ |
| Net cash from financing activities | 1,419,384,138 | 155,380,134 |
| Net increase/(decrease) in cash and cash equivalents (a+b+c) | 614,327 | $(68,622,312)$ |
| Cash and cash equivalents at the beginning of the year | 59,243,631 | 127,865,943 |
| Cash and cash equivalents at the end of the year (Note 32) | 59,857,958 | 59,243,631 |

The annexed notes form an integral part of these financial statements.

## Statement of Changes in Equity

|  | Share Capital |  | Capital Reserves |  |  | Revenue Reserves |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Issued, subscribed and paid up capital | Cumulative preference shares | Premium on issue of ordinary shares | Book difference of capital unde scheme of arrangement for amalgamation | Preference shares redemption reserve | General Reserve | Unappropriated Profit |  |
|  | - Rupees |  |  |  |  |  |  |  |
| Balance as at July 01, 2006 | 1,150,000,000 | 800,000,000 | 120,000,000 | 63,552,610 | 228,571,428 | 276,432,834 | 106,815,472 | 2,745,372,344 |
| Incremental depreciation on revalued assets for the year | - | - | - | - | - | - | 12,983,444 | 12,983,444 |
| Dividend to cumulative preference shareholders at $9.25 \%$ per annum | - | - | - | - | - | - | $(74,000,000)$ | $(74,000,000)$ |
| Profit for the year | - | - | - | - | - | - | 74,782,296 | 74,782,296 |
| Transferred to preference shares redemption reserve | - | - | - | - | 114,285,714 | - | $(114,285,714)$ | - |
| Balance as at June 30, 2007 | 1,150,000,000 | 800,000,000 | 120,000,000 | 63,552,610 | 342,857,142 | 276,432,834 | 6,295,498 | 2,759,138,084 |
| Incremental depreciation on revalued assets for the year | - | - | - | - | - | - | 608,540 | 608,540 |
| Dividend to cumulative preference shareholders at $9.25 \%$ per annum | - | - | - | - | - | - | $(74,000,000)$ | $(74,000,000)$ |
| Loss for the year | - | - | - | - | - | - | (95,791,274) | (95,791,274) |
| Transferred to unappropriated profit | - | - | - | - | - | (200,000,000) | 200,000,000 | - |
| Balance as at June 30, 2008 | 1,150,000,000 | 800,000,000 | 120,000,000 | 63,552,610 | 342,857,142 | 76,432,834 | 37,112,764 | 2,589,955,350 |

The annexed notes form an integral part of these financial statements.

## Notes to the Financial Statements

## 1．STATUS AND ACTIVITIES

1．1 Chenab Limited（the Company）is incorporated as a public limited company under the Companies Ordinance， 1984 and is listed on Karachi Stock Exchange．The registered office of the Company is situated at Nishatabad，Faisalabad．The principal business of the Company is export of all kinds of value added fabrics，textile made－ups，casual and fashion garments duly processed．The cloth processing unit is located at Nishatabad，District Faisalabad，and stitching units are located at Nishatabad，District Faisalabad and Shorkot Road，District Toba Tek Singh．Weaving units are located at Sheikhupura Road，Khurrianwala，District Faisalabad，Jhumra Road，Gatti，District Faisalabad，Sheikhupura Road，Kharrianwala， District Sheikhupura and Shahkot，District Nankana Sahib．Spinning unit is located at Shorkot Road，District Toba Tek Singh，in the province of Punjab．

1．2 Pursuant to schemes of arrangement approved by the Honourable Lahore High Court， Lahore，assets，liabilities and reserves of Faisal Weaving（Private）Limited，Latif Weaving （Private）Limited and Chenab Finishing（Private）Limited were merged with the Company with effect from December 31， 1998 and assets，liabilities and reserves of Chenab Fibers Limited were merged with the Company with effect from April 01， 2003.

1．3 These financial statements are presented in Pak Rupee，which is the Company＇s functional and presentation currency．

## 2．SIGNIFICANT ACCOUNTING POLICIES

## 2．1 Statement of compliance

These financial statements have been prepared in accordance with the requirements of the Companies Ordinance， 1984 （the Ordinance）and directives issued by the Securities and Exchange Commission of Pakistan and approved accounting standards as applicable in Pakistan．Approved accounting standards comprise of such International Accounting Standards （IASs）／International Financial Reporting Standards（IFRSs）as notified under the provisions of the Ordinance．Wherever，the requirements of the Ordinance or directives issued by the Securities and Exchange Commission of Pakistan differ with the requirements of these standards，the requirements of the Ordinance or the requirements of the said directives take precedence．

## Amendments to published standard effective in current year

IAS 1 Presentation of Financial Statements－Amendments relating to capital disclosures are mandatory for the Company＇s accounting periods beginning on or after July 01，2007．It requires the disclosure of Company＇s objectives，policies and processes for managing capital． These amendments only impact the format and extent of disclosures as presented in note 37.6 to the financial statements．

## Standards and amendments to published standard not yet effective

The following International Accounting Standards have been published that are applicable in Pakistan from accounting periods beginning on or after the dates mentioned against the respective standards．

Particulars
IAS 1 Presentation of Financial Statements（Revised in 2007）
IAS 7 Statement of Cash Flows－Amendments relating to changes in ownership interests in subsidiaries and other businesses
IAS 23

Borrowing Costs（Revised in 2007）

## Effective date

January 01， 2009

July 01， 2009
January 01， 2009

Adoption of the above standards have no impact on the Company＇s financial statements other than certain additional disclosures in the period of initial application．

### 2.2 Basis of preparation

These financial statements have been prepared under the "historical cost convention" except:-

- revaluation of certain property, plant and equipment.
- recognition of employee retirement benefits at present value.


## The principal accounting policies adopted are set out below:

### 2.3 Leases

Leases are classified as finance lease whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Asset held under finance lease is recognised as asset of the Company at its fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the balance sheet as liability against asset subject to finance lease. The liability is classified as current and non current depending upon the timing of payment. Lease payments are apportioned between finance charges and reduction of the liability against asset subject to finance lease so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged to profit and loss account, unless they are directly attributable to qualifying assets, in which case they are capitalised in accordance with the Company's general policy on borrowing costs.

### 2.4 Staff retirement benefits

The Company operates a defined benefit plan - unfunded gratuity scheme covering all permanent employees. Provision is made annually on the basis of actuarial recommendation to cover the period of service completed by employees using Projected Unit Credit Method. Cumulative unrecognised net actuarial gains and losses that exceed ten percent of present value of defined benefit obligation are amortised over the expected average remaining working lives of participating employees.

The amount recognised in the balance sheet represents the present value of defined benefit obligation as adjusted for unrecognised actuarial gains and losses.

Detail of the scheme is given in note 10 .

### 2.5 Trade and other payables

Liabilities for trade and other payables are measured at cost which is the fair value of the consideration to be paid in future for goods and services received, whether billed to the Company or not.

### 2.6 Provisions

Provisions are recognised when the Company has a present, legal or constructive obligation as a result of past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. However, provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate.

### 2.7 Provision for taxation

Current
Provision for current taxation is based on income taxable at the current tax rates after taking into account tax rebates and tax credits available under the law.

## Notes to the Financial Statements

## Deferred

Deferred tax is provided using the liability method for all temporary differences at the balance sheet date between tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax asset is recognised for all deductible temporary differences and carry forward of unused tax losses, if any, to the extent that it is probable that taxable profit will be available against which such temporary differences and tax losses can be utilised.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates that have been enacted or substantively enacted at the balance sheet date.

### 2.8 Dividend and other appropriations

Dividend is recognised as a liability in the period in which it is approved. Appropriations of profits are reflected in the statement of changes in equity in the period in which such appropriations are made.

### 2.9 Property, plant and equipment

Property, plant and equipment except land and capital work in progress are stated at cost / revaluation less accumulated depreciation and impairment in value, if any. Land is stated at revalued amount. Capital work in progress is valued at cost.
Depreciation is charged to income applying the reducing balance method at the rates specified in the property, plant and equipment note, except plant and machinery and electric installations which are depreciated applying the straight line method over their economic serviceable life taken at 25 years.
In respect of additions and disposals during the year, depreciation is charged from the month of acquisition or capitalisation and up to the month preceding the month of disposal respectively.
Assets' residual values, if significant and their useful lives are reviewed and adjusted, if appropriate, at each balance sheet date.

When parts of an item of property, plant and equipment have different useful lives, they are recognised as separate items of property, plant and equipment.

Maintenance and normal repairs are charged to income as and when incurred. Major renewals and improvements are capitalised.

Gains or losses on disposal of property, plant and equipment are included in current income.
All expenditure connected with specific assets incurred during installation and construction period are carried under capital work in progress. These are transferred to specific assets as and when these assets are available for use.

Surplus arising on revaluation is credited to surplus on revaluation of property, plant and equipment. The surplus on revaluation of property, plant and equipment to the extent of incremental depreciation charged on the related assets is transferred to unappropriated profit. Surplus realised on disposal of revalued asset is transferred to unappropriated profit.

## Assets subject to finance lease

In view of certainty of ownership of the assets at the end of the lease period, assets subject to finance lease are stated at cost less accumulated depreciation. These assets are depreciated over their expected useful lives on the same basis as owned assets except building under lease which is depreciated on straight line basis over its lease term of 61 years.

## Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised in profit and loss account in the period in which these are incurred.
2.11 Impairment

The company assesses at each balance sheet date whether there is any indication that assets except deferred tax assets may be impaired. If such indication exists, the carrying amounts of such assets are reviewed to assess whether they are recorded in excess of their recoverable amounts. Where carrying values exceed the respective recoverable amounts, assets are written down to their recoverable amounts and the resulting impairment loss is recognised in profit and loss account, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease. The recoverable amount is the higher of an asset's fair value less cost to sell and value in use.

Where impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised recoverable amount but limited to the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised immediately in profit and loss account, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

### 2.12 Stores, spares and loose tools

These are valued at moving average cost less allowances for obsolete or slow moving items, if any. Items in transit are valued at cost comprising invoice value and other charges incurred thereon.
2.13 Stock in trade

These are valued at lower of cost and net realisable value. Cost is determined as follows:

| Raw material | Average cost |
| :--- | :--- |
| Work in process | Average manufacturing cost |
| Finished goods | Average manufacturing cost |

Wastes are valued at net realisable value.
Net realisable value represents the estimated selling price in the ordinary course of business less estimated cost of completion and estimated cost to make the sales. Average manufacturing cost consists of direct materials, labour and a proportion of manufacturing overheads.

### 2.14 Trade debts and other receivables

Trade debts are carried at original invoice amount less an estimate made for doubtful receivables based on review of outstanding amounts at the year end. Balances considered bad are written off when identified. Other receivables are recognised at nominal amount which is fair value of the consideration to be received in future.

### 2.15 Cash and cash equivalents

Cash and cash equivalents are carried in the balance sheet at cost. For the purpose of cash flow statement, cash and cash equivalents consist of cash in hand, balances with banks, highly liquid short term investments that are convertible to known amount of cash and are subject to insignificant risk of change in value.

## Notes to the Financial Statements

### 2.16 Foreign currency translation

Transactions in currencies other than Pak Rupee are recorded at the rates of exchange prevailing on the dates of transactions. At each balance sheet date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing on the balance sheet date except where forward exchange contracts have been entered into for repayment of liabilities, in that case, the rates contracted for are used.

Exchange differences are included in current income. All non-monetary items are translated into Pak Rupee at exchange rates prevailing on the dates of transactions.

### 2.17 Financial instruments

Financial assets and financial liabilities are recognised when the Company becomes a party to the contractual provisions of the instrument and de-recognised when the Company loses control of the contractual rights that comprise the financial assets and in case of financial liabilities when the obligation specified in the contract is discharged, cancelled or expired.

Other particular recognition methods adopted by the Company are disclosed in the individual policy statements associated with each item of financial instruments.
2.18 Offsetting of financial asset and financial liability

A financial asset and a financial liability is off-set and the net amount reported in the balance sheet, if the Company has a legal enforceable right to set-off the transaction and also intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.
2.19 Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable and represents amounts receivable for goods and services provided in the normal course of business.

Sales are recorded on dispatch of goods.

### 2.20 Related party transactions

Transactions with related parties are priced on arm's length basis. Prices for these transactions are determined on the basis of comparable uncontrolled price method, which sets the price by reference to comparable goods and services sold in an economically comparable market to a buyer unrelated to the seller.

### 2.21 Critical accounting estimates and judgments

The preparation of financial statements in conformity with IASs / IFRSs requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.
The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised.

Significant areas requiring the use of management estimates in these financial statements relate to the useful life of depreciable assets, capitalisation of borrowing cost, provision for doubtful receivables and slow moving inventory and staff retirement gratuity. However, assumptions and judgments made by management in the application of accounting policies that have significant effect on the financial statements are not expected to result in material adjustment to the carrying amounts of assets and liabilities in the next year.
3. Issued, subscribed and paid up capital

4. Cumulative preference shares

4.1 The preference shares are non-voting, cumulative and redeemable. These are listed on Karachi Stock Exchange (Guarantee) Limited. The holders are entitled to cumulative preferential dividend at $9.25 \%$ per annum on the paid up value of preference shares. In case profits in any year are insufficient to pay preferential dividend, the dividend will be accumulated and payable in next year.
The preference shareholders will have right (put option) to get the shares redeemed in part to a maximum one third of their holding in one put exercise on yearly basis after four years from the date of issuance of cumulative preference shares.

The Company has also option (call option) to redeem 16 million cumulative preference shares after August 2008 and 64 million cumulative preference shares after September 2008 in multiples of $10 \%$ upto total value of shares respectively.
In case the Company fails to redeem cumulative preference shares upon exercise of put option by the holders for any two consecutive years, the holders will be entitled to convert the cumulative preference shares into ordinary shares at a price equal to lower of:
a) $75 \%$ of market value of shares or
b) $75 \%$ of book value (break up value) or
c) face value of shares
4.2 The cumulative preference shares have been classified as part of equity capital in accordance with the terms and conditions of issue, taking into consideration the classification of share capital as indicated in the various provisions of the Companies Ordinance, 1984. Further the contradictions between classification of share capital in the various provisions of the Companies Ordinance, 1984 and International Accounting Standards is pending for clarification before the Securities and Exchange Commission of Pakistan.

## Notes to the Financial Statements

for the year ended June 30, 2008

| 5. | Note | 2008 <br> Rupees | 2007 <br> Rupees |
| :---: | :---: | :---: | :---: |
| Capital reserves <br> Premium on issue of ordinary shares <br> Book difference of capital under schemes <br> of arrangement for amalgamation <br> Preference shares redemption reserve | 5.1 | $120,000,000$ | $120,000,000$ |

5.1 This represents reserve created for redemption of cumulative preference shares as per terms of the issue. The appropriation to the reserve was made on straight line basis over the term of cumulative preference shares. No appropriation has been made for the year due to insufficient unappropriated profits.

## 6. Revenue reserves

General reserve Unappropriated profit

| 2008 <br> Rupees | 2007 <br> Rupees |
| :---: | :---: |
| 76,432,834 | 276,432,834 |
| 37,112,764 | 6,295,498 |
| 113,545,598 | 282,728,332 |
| 1,160,874,228 | 1,163,023,827 |
| - | 10,833,845 |
| 1,160,874,228 | 1,173,857,672 |
| $(608,540)$ | $(12,983,444)$ |
| 1,160,265,688 | 1,160,874,228 |

## 8. Long term financing

Secured

| From banking companies |  |  |  |
| :---: | :---: | :---: | :---: |
| Fixed assets finance | 8.1 | 239,227,233 | 187,860,840 |
| Demand finances | 8.1 | 355,238,984 | 417,532,316 |
| Term finances | 8.1 | 917,425,409 | 485,245,409 |
| Long term finances | 8.1 | 641,288,136 | 809,545,068 |
| Syndicated term finances | 8.1 | 196,875,000 | 160,000,000 |
| From financial institutions |  |  |  |
| Term finances | 8.1 | 441,666,667 | 425,389,730 |
| Long term finances | 8.1 | 117,445,134 | 152,137,774 |
| Syndicated term finances | 8.1 | 137,500,000 | 190,000,000 |
|  |  | 3,046,666,563 | 2,827,711,137 |
| Less: Current portion |  |  |  |
| Installments due |  | 136,330,957 | - |
| Payable within one year |  | 905,438,943 | 622,602,201 |
|  |  | 1,041,769,900 | 622,602,201 |
|  |  | 2,004,896,663 | 2,205,108,936 |
| Unsecured |  |  |  |
| From directors | 8.2 | 196,617,086 | 196,617,086 |
|  |  | 2,201,513,749 | 2,401,726,022 |

## Notes to the Financial Statements

8.1 The term of repayment of soome finances have been revised during the year. The terms of repayment of all finances are as under;

| Nature of loans | Balance <br> Rupees | Number of instalments | Payment rests | Commencement date | Ending date | Markup rate |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| From banking companies: |  |  |  |  |  |  |
| Fixed assets |  |  |  |  |  |  |
| finance | 239,227,233 | 20 | Quarterly | 1-Oct-08 | 30-Jun-13 | 6 Months KIBOR + $2.25 \%$ p.a |
| Demand finances |  |  |  |  |  |  |
| I | 270,238,984 | 20 | Quarterly | 31-Dec-08 | 30-Sep-13 | 3 Months KIBOR + $+3.5 \%$ p.a6 Month $\mathrm{KIBOR}+3 \%$ p.awith a floor of $6 \%$ p.a |
| III | 85,000,000 | 20 | Quarterly | 26-Jun-07 | 26-Mar-12 |  |
|  | 355,238,984 |  |  |  |  |  |
| Term finances |  |  |  |  |  |  |
| । | 96,180,000 | 48 | Monthly | 01-Jul-07 | 01-Jun-11 | 3 Months KIBOR $+3.5 \%$ p.a with a floor of $12 \%$ p.a |
| \\| | 193,745,409 | 20 | Quarterly | 26-Mar-09 | 26-Dec-13 | 3 Months KIBOR $+2.28 \%$ p.a with a floor of $10 \%$ p.a |
| III | 127,500,000 | 8 | Half yearly | $y \quad 20-J u n-07$ | 20-Dec-10 | 6 Months KIBOR + $2.5 \%$ p.a |
| IV | 500,000,000 | 20 | Quarterly | 26-Feb-09 | 26-Nov-13 | 3 Months KIBOR $+2.5 \%$ p.a with a floor of $11 \%$ p.a |
|  | 917,425,409 |  |  |  |  |  |
| Long term finances |  |  |  |  |  |  |
| । | 2,500,000 | 8 | Quarterly | 8-Jan-07 | 08-Oct-08 | SBP rate $+2 \%$ p.a |
| 11 | 10,500,000 | 9 | Quarterly | 07-Feb-07 | 07-Feb-09 | SBP rate $+2 \%$ p.a |
| III | 75,007,384 | 13 | Quarterly | 28-Jan-07 | 28-Jan-10 | SBP rate $+2 \%$ p.a |
| IV | 122,511,229 | 20 | Quarterly | 30-Sep-07 | 30-Jun-12 | SBP rate $+2 \%$ p.a |
| V | 86,250,000 | 24 | Quarterly | 31-Dec-07 | 30-Sep-13 | SBP rate $+2 \%$ p.a |
| VI | 18,349,834 | 9 | Quarterly | 15-Jan-07 | 15-Jan-09 | SBP rate $+2 \%$ p.a |
| VII | 60,000,000 | 8 | Half yearly | $y \quad 20-J u n-07$ | 20-Dec-10 | SBP rate $+2 \%$ p.a |
| VIII | 85,432,436 | 14 | Quarterly | 01-Jan-07 | 28-Feb-10 | SBP rate $+2 \%$ p.a |
| IX | 163,242,310 | 20 | Quarterly | 31-Dec-06 | 30-Sep-11 | SBP rate $+2 \%$ p.a |
| X | 17,494,943 | 24 | Quarterly | 26-Dec-09 | 26-Sep-15 | SBP rate $+2 \%$ p.a |
|  | 641,288,136 |  |  |  |  |  |
| Syndicated term finances | 196,875,000 | 16 | Quarterly | 30-Jan-08 | 30-Oct-11 | 6 Months KIBOR + 3\% p.a |
| From financial institutions: |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| । | 300,000,000 |  <br>  | MonthlyMonthly | 02-Sep-0823-Jun-0927-Jun-09 | 30-Apr-09 | 6 Months KIBOR + $2.5 \%$ p.a |
| 11 | 93,750,000 |  |  |  | 23-May-14 | 6 Months KIBOR + $3 \%$ p.a |
| III | 47,916,667 |  |  |  | 27-May-14 | 6 Months KIBOR + 3\% p.a |
|  | 441,666,667 |  |  |  |  |  |
| Long term finances |  |  |  |  |  |  |
| I | 836,619 | 14 | Monthly | 19-Jan-07 | 19-Feb-08 | SBP rate $+2 \%$ p.a |
| 1 | 11,741,173 | 36 | Monthly | 9-Jan-07 | 09-Dec-09 | SBP rate $+2 \%$ p.a |
| III | 22,217,019 | 48 | Monthly | 28-Apr-07 | 28-Mar-11 | SBP rate $+2 \%$ p.a |
| IV | 27,864,000 | 9 | Half yearly | $y \quad 31-$ Dec-07 | 31-Dec-11 | SBP rate $+2 \%$ p.a |
| V | 54,786,323 | 13 | Quarterly | 31-Mar-07 | 28-Feb-10 | SBP rate $+2 \%$ p.a |
|  | 117,445,134 |  |  |  |  |  |
| Syndicated termfinances |  |  |  |  |  |  |
|  | 137,500,000 | 16 | Quarterly | 30-Jan-08 | 30-Oct-11 | 6 Months KIBOR + 3\% p.a |

The loans are secured against first charge over fixed assets of the Company ranking pari passu with the charges created in respect of export and running finances (Refer Note 13.2) and murabaha finances (Refer Notes 13.3). These are further secured by personal guarantee of directors of the Company.
8.2 It is interest free. The loan is subordinated to syndicated term finances and fixed assets finance (Refer Note 8.1).

Terms of repayment have not bee decided so far.
9. Liabilities against assets subject to finance lease

Opening balance
Obtained during the year

Paid / adjusted during the year

Shown under current liabilities Installments due
Payable within one year

| $\begin{gathered} 2008 \\ \text { Rupees } \end{gathered}$ | $\begin{gathered} 2007 \\ \text { Rupees } \end{gathered}$ |
| :---: | :---: |
| 227,860,527 | 228,953,939 |
| 7,500,000 | 151,541,833 |
| $\begin{aligned} & 235,360,527 \\ & (58,475,183) \end{aligned}$ | $\begin{gathered} 380,495,772 \\ (152,635,245) \end{gathered}$ |
| 176,885,344 | 227,860,527 |
| $\begin{aligned} & (22,141,311) \\ & (59,686,581) \end{aligned}$ | $\begin{gathered} - \\ (79,444,898) \end{gathered}$ |
| $(81,827,892)$ | $(79,444,898)$ |
| 95,057,452 | 148,415,629 |

These represent plant and machinery and generators acquired under separate lease agreements.
The purchase option is available to the Company on payment of last installment and surrender of deposit at the end of the lease period.

The principal plus financial charges are payable over the lease period in $36,48,54,60$ and 72 monthly, 13 quarterly and 9 half yearly installments. The liability represents the total minimum lease payments discounted at 7\% to 17.43\% per annum (2007: 7.00\% to 14.09\% per annum) being the interest rates implicit in leases.

The future minimum lease payments to which the Company is committed as at June 30,2008 are as under:

| Year ending June 30, | Rupees |
| :---: | ---: |
| 2009 | $107,143,912$ |
| 2010 | $51,186,815$ |
| 2011 | $38,235,605$ |
| 2012 | $23,869,586$ |
|  | $220,435,918$ |
| Financial charges allocated |  |
| to future periods | $(43,550,574)$ |

Reconciliation of minimum lease payments and their present value is given below:

|  | 2008 |  | 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Minimum <br> lease <br> payments | Present <br> value of <br> minimum lease | Minimum <br> lease <br> payments | Present value <br> of minimum <br> lease |
| Due within one year <br> Due after one year but <br> not later than five years | $107,143,912$ | $81,827,892$ | $104,672,352$ | $79,444,898$ |
| Rupees | $113,292,006$ | $95,057,452$ | $178,853,660$ | $148,415,629$ |
|  | $220,435,918$ | $176,885,344$ | $283,526,012$ | $227,860,527$ |

## Notes to the Financial Statements

## 10. Staff retirement gratuity <br> 10.1 General description

The scheme provides terminal benefits for all employees of the Company who attain the minimum qualifying period of service as defined in the scheme. Annual charge is based on actuarial valuation, carried out as at June 30, 2008 using Projected Unit Credit Method.

|  | 2008 | 2007 |
| :---: | :---: | :---: |
| Note | Rupees | Rupees |


| 10.2 | Balance sheet reconciliation as at June 30, |  |  |
| :---: | :---: | :---: | :---: |
|  | Present value of defined benefit obligation | 165,457,552 | 145,285,915 |
|  | Cumulative net unrecognised actuarial gain | 4,588,988 | 2,426,403 |
|  |  | 170,046,540 | 147,712,318 |
| 10.3 | Movement in net liability recognised |  |  |
|  | Opening balance | 147,712,318 | 128,256,028 |
|  | Charge for the year 10.4 | 48,576,824 | 45,592,529 |
|  | Paid during the year | $(26,050,602)$ | $(26,136,239)$ |
|  | Benefits due but not paid | $(192,000)$ | - |
|  | Balance at June 30, | 170,046,540 | 147,712,318 |

10.4 Charge for the year

Service cost
Interest cost

| 35,501,092 | 34,324,470 |
| :---: | :---: |
| 13,075,732 | 11,268,059 |
| 48,576,824 | 45,592,529 |
| 2008 | 2007 |
| 12\% Per annum | 9\% Per annum |
| 11\% Per annum | 8\% Per annum |
| 6 years | 5 years |


| Trend information | 2008 | 2007 | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Rupees |  |  |  |
| Present value of defined benefit obligation | 165,457,552 | 145,285,915 | 125,200,650 | 107,033,957 | 92,065,906 |
| Experience adjustment on obligation | 2,162,585 | $(628,975)$ | $(314,892)$ | 3,370,270 | 931,608 |


| 11. | Trade and other payables | Note | $2008$ <br> Rupees | 2007 <br> Rupees |
| :---: | :---: | :---: | :---: | :---: |
|  | Creditors |  | 1,038,323,278 | 1,183,979,880 |
|  | Accrued liabilities | 11.1 | 251,042,813 | 170,375,790 |
|  | Advance from customers | 11.2 | 20,549,165 | 166,812 |
|  | Capital expenditure payable |  | 6,885,523 | 4,125,814 |
|  | Bills payable |  | 375,841,831 | 490,905,939 |
|  | Workers' profit participation fund | 11.3 | - | 8,470,643 |
|  | Workers' welfare fund |  | - | 6,605,947 |
|  | Unclaimed dividend |  | 366,818 | 359,425 |
|  | Withholding tax payable |  | 3,898,032 | - |
|  | Other |  | 1,697,977 | 1,443,391 |
|  |  |  | 1,698,605,437 | 1,866,433,641 |

11.1 It includes Rs 546,513/- ( 2007: Rs. Nil) payable to an associated undertaking.
11.2 It includes Rs 13,444,333/- ( 2007: Rs. Nil) advance from an associated undertaking.

|  | 2008 | 2007 |
| :--- | :--- | :---: | :---: |
| Rupees |  |  |

### 11.3 Workers' profit participation fund

Opening balance
Interest on funds utilised in the Company's business

Paid to workers on behalf of the fund Paid to the fund

Allocation for the year
12. Interest / markup payable

Long term financing
Liabilities against assets subject to finance lease
Long term murabaha
Short term borrowings
13. Short term borrowings

Secured
Under mark up arrangements
From banking companies

| Export finances | 13.2 |
| :--- | ---: |
| Finance against imported merchandise | 13.2 |
| Running finance | 13.2 |
| Murabaha finances | 13.3 |
| Cash finances | 13.4 |

[^0]| $2008$ Rupees | $2007$ <br> Rupees |
| :---: | :---: |
| 8,470,643 | 11,400,034 |
| 640,520 | 503,163 |
| 9,111,163 | 11,903,197 |
| $\begin{array}{r} (9,105,723) \\ (5,440) \end{array}$ | $\begin{array}{r} (11,890,535) \\ (12,662) \end{array}$ |
| $(9,111,163)$ | $(11,903,197)$ |
| - | - |
| - | 8,470,643 |
| - | 8,470,643 |
| 126,647,029 | 68,714,677 |
| 7,957,287 | - |
| - | 3,440,437 |
| 150,503,584 | 102,687,437 |
| 285,107,900 | 174,842,551 |
| 5,556,292,868 | 4,342,229,212 |
| 185,650,769 | 243,617,465 |
| 687,162,212 | 524,197,792 |
| 80,000,000 | 45,950,000 |
| 371,456,682 | 311,671,560 |
| 6,880,562,531 | 5,467,666,029 |
| - | 6,003,091 |
| 6,880,562,531 | 5,473,669,120 |

## Notes to the Financial Statements

13．1 The aggregate unavailed short term borrowing facilities available to the Company is Rs．1，391．44 million（2007：Rs．1，498 million）．

13．2 These are secured against joint pari passu charge over current assets，lien on import／export documents and 2nd charge over current and fixed assets of the Company．These are further secured by personal guarantee of directors of the Company．Surtain export and running finance are further secured against first charge over fixed assets of the Company ranking ranking pari pasu with the charges created in respect of long term financing（Refer Note 8．1）and murabaha finances（Refer Note 13．3）．

13．3 These are secured against first charge over fixed assets of the Company ranking ranking pari pasu with the charges created in respect of long term financing（Refer Note 8．1）and export and running finances（Refer Note 13．2）．These are further secured by personal guarantee of directors of the Company．

13．4 These are secured against pledge of stocks and by personal guarantee of directors of the Company．
CONTINGENCIES AND COMMITMENTS

## Contingencies

In respect of bank guarantees issued on behalf of the Company
Sui Northern Gas Pipelines Limited for supply of gas
Collector of Customs against demand of custom duty on humidification plant，the Company has claimed exemption from the duty．

Collector of Customs，for release of returned goods for re－export
District Government against imposition of license fee
Foreign customers to secure fulfillment of contractual obligations
Pakistan Telecommunication Company Limited
Demand of custom duty and sales tax not
acknowledged in view of pending appeals
Post dated cheques issued in favour of Collector of Customs
for release of goods imported for re－export
Claim of workers＇welfare fund not acknowledged．
The Company is claiming exemption．

Commitments
Under letters of credit for ：
Property，plant and equipment
Raw material and stores


14．CONTINGENCIES AND COMMITMENTS
$13,197,212$
ผ่

## Notes to the Financial Statements

for the year ended June 30, 2008

15.4 Detail of disposal of property, plant and equipment

| Description | Cost | Accumulated depreciation | Written down value | Sale proceeds | Particulars |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Vehicle <br> (Sold under Company policy) | 983,780 | 672,160 | 311,620 | 311,620 | Mr.Muhammad Tasneem Ahmed (Employee) |
| Vehicle <br> (Sold by negotiation) | 707,997 | 546,313 | 161,684 | 150,000 | Mr.Umer Hayat, Hospital Road, Nankana Sahib, Sheikhupura |
| (Insurance claim) | 99,980 | 9,998 | 89,982 | 95,000 | Adam Jee Insurance Company Limited, Circular Road, Faisalabad |
| 2008 Rupees | 1,791,757 | 1,228,471 | 563,286 | 556,620 |  |
| 2007 Rupees | 15,224,726 | 8,609,147 | 6,615,579 | 6,577,851 |  |

15.5 Capital work in progress

Civil work
Plant and machinery
Factory equipment

| 2008 Rupees | 2007 Rupees |
| :---: | :---: |
| 569,757,053 | 264,256,563 |
| 7,123,433 | - |
| 1,081,962 | 22,989,362 |
| 577,962,448 | 287,245,925 |
| 1,135,095,645 | 1,055,754,695 |
| 23,758,077 | 23,369,083 |
| 1,158,853,722 | 1,079,123,778 |
| 14,393,531 | 16,537,963 |
| 2,256,658 | - |
| 16,650,189 | 16,537,963 |
| 38,580 | 458,365 |
| 1,175,542,491 | 1,096,120,106 |

16.1 Stores and spares include items that may result in fixed capital expenditure but are not distinguishable.

17.1 Stock in trade amounting to Rs. 502.272 million (2007: Rs. 440.784 million) was pledged as security with the banks.

19. Loans and advances
Considered good
Loans to employees
Executives
Others
Advances
Suppliers / contractors
Income tax
Letters of credit fee, margin and expenses

| $6,576,628$ | $6,382,610$ |  |
| ---: | ---: | ---: |
| $5,205,276$ | $4,139,365$ |  |
|  |  |  |
| $44,126,088$ |  | $91,527,854$ |
| $77,709,123$ | $95,478,476$ |  |
| $11,856,245$ |  | $10,727,343$ |
| $145,473,360$ |  | $208,255,648$ |

## Notes to the Financial Statements

for the year ended June 30, 2008
20. Deposits and prepayments

Deposits
Security deposits
Prepayments

24.1 It includes exchange gain amounting to Rs 7,657,358/- (2007: Rs.1,001,624/-).
24.2 It represents sale of left over / waste material out of goods manufactured for export.

| Note | $\begin{aligned} & 2008 \\ & \text { Rupees } \end{aligned}$ | 2007 <br> Rupees |
| :---: | :---: | :---: |
| 25.1 | 7,165,411,760 | 6,932,763,216 |
|  | $\begin{array}{r} 949,375,946 \\ (1,287,182,156) \end{array}$ | $\begin{gathered} 630,595,654 \\ (949,375,946) \end{gathered}$ |
|  | $(337,806,210)$ | $(318,780,292)$ |
|  | 6,827,605,550 | 6,613,982,924 |

25.1 Cost of goods manufactured

Raw material consumed Salaries, wages and benefits Staff retirement benefits
Stores and spares
Dyes and chemicals
Packing material
Repairs and maintenance
Fuel and power
Insurance
Research and development support
Depreciation / impairment loss
Other

Work in process
Opening stock
Closing stock

| Note | $2008$ <br> Rupees | 2007 <br> Rupees |
| :---: | :---: | :---: |
| 25.1.1 | 4,333,124,515 | 4,248,913,391 |
|  | 620,387,241 | 561,137,017 |
|  | 38,861,459 | 31,228,239 |
|  | 401,844,407 | 280,538,332 |
|  | 575,095,661 | 545,113,913 |
|  | 471,152,738 | 455,573,414 |
|  | 18,315,657 | 12,689,181 |
|  | 508,289,378 | 520,599,205 |
|  | 22,393,391 | 19,786,761 |
| $\begin{gathered} 25.1 .2 \\ 15.2 \end{gathered}$ | 1,890,108 | 822,560 |
|  | 256,416,979 | 292,018,568 |
|  | 116,113,778 | 115,892,684 |
|  | 7,363,885,312 | 7,084,313,265 |
|  | $\begin{gathered} 2,396,465,262 \\ (2,594,938,814) \end{gathered}$ | $\begin{gathered} 2,244,915,213 \\ (2,396,465,262) \end{gathered}$ |
|  | $(198,473,552)$ | $(151,550,049)$ |
|  | 7,165,411,760 | 6,932,763,216 |
|  | 651,342,047 | 895,431,078 |
|  | 4,242,261,596 | 4,004,824,360 |
|  | 4,893,603,643 | 4,900,255,438 |
|  | $(560,479,128)$ | $(651,342,047)$ |
|  | 4,333,124,515 | 4,248,913,391 |

214,157,837
17,447,486
231,605,323
17,447,486
214,157,837

90,222,919
22,121,464
10,233,320
6,641,069
14,977,636
42,057,197
25,904,444 1,122,719 1,699,629

214,980,397
822,560

## Notes to the Financial Statements

for the year ended June 30, 2008


Finance cost
Interest / mark up on:
Long term financing
Liabilities against assets subject to finance lease
Long term murabaha
Short term borrowings
Workers' profit participation fund
Bank charges and commission

| Note | $2008$ <br> Rupees | 2007 <br> Rupees |
| :---: | :---: | :---: |
|  | 331,953,634 | 248,602,673 |
| se | 25,515,098 | 25,994,333 |
|  | 4,772,290 | 10,553,687 |
|  | 657,191,879 | 502,662,699 |
|  | 640,520 | 503,163 |
|  | 104,517,943 | 50,539,909 |
|  | 1,124,591,364 | 838,856,464 |
| 31.1 | 82,390,810 | 85,446,472 |
|  | $(1,893,666)$ | 210,276 |
|  | - | - |
|  | 80,497,144 | 85,656,748 |

31.1 There are no temporary differences as the total income of the Company is chargeable to tax under final tax regime, hence no provision is made for deferred taxation
31.2 The relationship between tax expense and accounting profit has not been presented in these financial statements as the total income of the company falls under final tax regime and hence tax has been provided under section 154 and 169 of the Income Tax Ordinance, 2001.

| 32. CASH AND CASH EQUIVALENTS | Note | 2008 <br> Rupees | 2007 <br> Rupees |
| :---: | :---: | :---: | :---: |
| Cash and bank balances <br> Books overdrawn | 23 | $59,857,958$ | $65,246,722$ <br> $(6,003,091)$ |
|  | 13 | - | $59,857,958$ |

33. REMUNERATION TO CHIEF EXECUTIVE OFFICER, DIRECTORS AND EXECUTIVES

|  | 2008 |  |  | 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Chief Executive Officer | Directors | Executives | Chief Executive Officer | Directors | Executives |
| Remuneration | 1,600,000 | 2,400,000 | 20,455,296 | 1,600,000 | 2,400,000 | 15,447,501 |
| House rent allowance | 480,000 | 720,000 | 7,159,353 | 480,000 | 720,000 | 5,164,330 |
| Medical allowance | 160,000 | 240,000 | 2,045,530 | 160,000 | 240,000 | 1,544,758 |
| Utility allowance | 160,000 | 240,000 | 1,022,765 | 160,000 | 240,000 | 1,014,698 |
| Other | - | - | 1,038,147 | - | - | - |
| Rupees | 2,400,000 | 3,600,000 | 31,721,091 | 2,400,000 | 3,600,000 | 23,171,287 |
| Number of persons | 1 | 3 | 28 | 1 | 3 | 21 |

The Chief Executive Officer and Directors are entitled to free use of Company maintained vehicles. The monetary value of the benefit is Rs.2,479,344/- (2007: Rs $1,971,375 /-$ ). The Directors have waived off their meeting fee.

## Notes to the Financial Statements

for the year ended June 30, 2008

## 34. TRANSACTIONS WITH RELATED PARTIES

The Company in the normal course of business carries out transactions with various related parties which comprise of associated undertakings, directors and key management personnel. Amounts due from and to related parties are shown under relevant notes to the financial statements. Remuneration of Chief Executive Officer, Directors and Executives is disclosed in note 33. Other significant transactions with related parties are as under:

|  |  | $\mathbf{2 0 0 8}$ |  |
| :--- | :--- | ---: | ---: |
| Relationship | Nature of trnsaction | Rupees | Rupees |
| Associated undertakings | Sale of goods | $1,743,626,740$ | $1,242,915,569$ |
|  | Organisational expenses recovered | 416,110 | 218,150 |
| Foreign commission paid | $2,594,116$ | - |  |
| Other related parties | Dividend paid | - | 649,766 |
| Key management personnel | Disposal of vehicles | - | $3,113,729$ |

35. INSTALLED CAPACITY AND ACTUAL PRODUCTION

| Textile |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Product | Unit | Rated capacity per annum |  | Actual production per annum |  |
|  |  | 2008 | 2007 | 2008 | 2007 |
| Fabrics | Mtrs | 9,000,000 | 9,000,000 | 6,945,714 | 7,382,391 |
| Made ups | Mtrs | 59,000,000 | 59,000,000 | 48,705,901 | 50,700,710 |
| Garments | Mtrs | 3,500,000 | 3,500,000 | 2,614,515 | 2,775,433 |

## Reasons for shortfall

- Temporary closure for maintenance.
- Actual production is planned to meet the market demand.
- It is difficult to describe precisely the production capacity of textile products being manufactured since it fluctuates widely depending upon various factors such as simple / multi-function articles, small and large size articles, special articles and the pattern of articles adopted.
FINANCIAL INSTRUMENTS
37.1 Interest / markup rate risk management

|  | Effective <br> interest <br> rate <br> \% | Interest/markup bearing |  |  | sub total | Non interest/ markup bearing |  |  | sub total | $\begin{aligned} & 2008 \\ & \text { Total } \end{aligned}$ | $\begin{aligned} & 2007 \\ & \text { Total } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | maturity upto one year | maturity after one year but within five years | maturity after <br> five years |  | maturity upto one year | maturity after one year but within five years | maturity <br> after <br> five years |  |  |  |
| Financial assets: $\quad$ Rupees |  |  |  |  |  |  |  |  |  |  |  |
| Trade debts |  | - | - | - | - | 2,429,040,820 | - | - | 2,429,040,820 | 2,429,040,820 | 1,820,814,162 |
| Loans and advances |  | - | - | - | - | 11,781,904 | - | - | 11,781,904 | 11,781,904 | 10,521,975 |
| Deposits |  | - | - | - | - | 28,005,641 | 22,223,563 | - | 50,229,204 | 50,229,204 | 65,064,435 |
| Other receivables |  | - | - | - | - | 11,275,328 | - | - | 11,275,328 | 11,275,328 | 3,570,778 |
| Cash and bank balances |  | - | - | - | - | 59,857,958 | - | - | 59,857,958 | 59,857,958 | 65,246,722 |
|  |  | - | - | - | - | 2,539,961,651 | 22,223,563 | - | 2,562,185,214 | 2,562,185,214 | 1,965,218,072 |
| Financial liabilities: |  |  |  |  |  |  |  |  |  |  |  |
| Long term financing | 6 to 13.67 | 1,041,769,900 | 1,884,273,561 | 120,623,102 | 3,046,666,563 | - | 196,617,086 | - | 196,617,086 | 3,243,283,649 | 3,024,328,223 |
| Liabilities against assets |  |  |  |  |  |  |  |  |  |  |  |
| subject to finance lease | 7 to 17.43 | 81,827,892 | 95,057,452 | - | 176,885,344 | - | - | - | - | 176,885,344 | 227,860,527 |
| Long term murabaha |  | - | - | - | - | - | - | - | - |  | 80,000,000 |
| Trade and other payables |  | - | - | - | - | 1,656,710,754 | - | - | 1,656,710,754 | 1,656,710,754 | 1,833,742,753 |
| Interest/ markup payable |  | - | - | - | - | 285,107,900 | - | - | 285,107,900 | 285,107,900 | 174,842,551 |
| Short term borrowings | 6.34 to 14.17 | 6,880,562,531 | - | - | 6,880,562,531 | - | - | - | - | 6,880,562,531 | 5,473,669,120 |
|  |  | 8,004,160,323 | 1,979,331,013 | 120,623,102 | 10,104,114,438 | 1,941,818,654 | 196,617,086 | - | 2,138,435,740 | 12,242,550,178 | 10,814,443,174 |
| Off balance sheet items |  |  |  |  |  |  |  |  |  |  |  |
| Outstanding letters of credit |  | - | - | - | - | 410,072,016 | - | - | 410,072,016 | 410,072,016 | 296,043,486 |
| Bank guarantees |  | - | - | - |  | 113,761,280 | 78,712,500 | - | 192,473,780 | 192,473,780 | 236,984,167 |
| Post dated cheques issued |  | - | - | - | - | 42,625,522 | - | - | 42,625,522 | 42,625,522 | 2,978,938 |
|  |  | - | - | - | - | 566,458,818 | 78,712,500 | - | 645,171,318 | 645,171,318 | 536,006,591 |
| On balance sheet gap |  | (8,004,160,323) | (1,979,331,013) | $(120,623,102)$ | (10,104,114,438) | 598,142,997 | $(174,393,523)$ | - | 423,749,474 | (9,680,364,964) | $(8,849,225,102)$ |
| Off balance sheet gap |  | - | - | - | - | ( $566,458,818$ ) | (78,712,500) | - | $(645,171,318)$ | (645,171,318) | $(536,006,591)$ |

## Notes to the Financial Statements

## 37．2 Credit risk and concentration of credit risk

Credit risk represents the accounting loss that would be recognised at the reporting date if counter parties fail to perform as contracted．Out of the total financial assets of Rs． 2.562 billion（2007：Rs． 1.965 billion），the financial assets which are subject to credit risk are Rs． 1.966 billion（2007：Rs． 1.509 billion）．The management monitors and limits the Company＇s exposure of credit risk through monitoring and review of customers credit exposure and conservative estimates of provisions for doubtful receivables．The Company is not exposed to significant concentration of credit risk．

## 37．3 Foreign exchange risk

Foreign exchange risk arises mainly where receivables and payables exist due to sales and purchase transactions in foreign currencies．Foreign currency risk is covered through forward foreign exchange contracts whenever it is considered appropriate to hedge foreign currency exposure．The Company is exposed to foreign exchange risk in respect of foreign trade debts，foreign bills payable and foreign currency loans．

## 37．4 Liquidity risk

Liquidity risk reflects the Company＇s inability in raising funds to meet commitments．Management closely monitors the Company＇s liquidity and cash flow position．This includes maintenance of balance sheet liquidity ratios，debtors and creditors concentration both in terms of the overall funding mix and avoidance of undue reliance on large individual customer．

37．5 Fair values of financial assets and liabilities
The carrying values of all the financial assets and liabilities reported in the financial statements approximate their fair values．Fair value is the amount for which an asset could be exchanged， or a liability settled，between knowledgeable willing parties in an arms＇length transaction．

## 37．6 Capital management

The Company＇s objectives when managing capital are to safeguard the Company＇s ability to continue as a going concern，so that it can continue to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital．In order to maintain or adjust the capital structure，the Company may adjust the amount of dividends paid to shareholders，issue new shares or obtain／repay long term financing from／to financial institutions．

## 38．DATE OF AUTHORISATION FOR ISSUE

The financial statements were authorised for issue on 10 October， 2008 by the Board of Directors of the Company．

The dividend for cumulative preference shares will be accumulated and payable in the succeeding year due to loss for the year.
40. GENERAL

### 40.1 RECLASSIFICATION

Following reclassifications / rearrangements have been made in financial statements to reflect more appropriate presentation of events and transactions for the purposes of comparison.

- Deposits of Rs 22,848,563 were grouped under the head " Deposits and prepayments" in current assets. These are grouped as " Long term deposits" in non current assets.
- Last year research and development support receivable of Rs 17,447,486/- and provision for expenses on research and development of Rs 17,447,486/- were netted off, these are regrouped under the heads " Other receivables" and " Accrued liabilities" respectively.
40.2 Figures have been rounded off to the nearest Rupee.
(MUHAMMAD NAEEM) DIRECTOR

(MIAN MUHAMMAD LATIF) CHIEF EXECUTIVE OFFICER

Pattern of Holding of Ordinary Shares
held by shares holders as at June 30, 2008

| Share Holders | From | To | Total Shares |
| :---: | :---: | :---: | :---: |
| 30 | 1 | 100 | 2,807 |
| 555 | 101 | 500 | 267,903 |
| 393 | 501 | 1,000 | 389,958 |
| 627 | 1,001 | 5,000 | 1,926,125 |
| 172 | 5,001 | 10,000 | 1,422,198 |
| 45 | 10,001 | 15,000 | 589,500 |
| 37 | 15,001 | 20,000 | 687,000 |
| 27 | 20,001 | 25,000 | 649,000 |
| 16 | 25,001 | 30,000 | 462,500 |
| 10 | 30,001 | 35,000 | 330,000 |
| 8 | 35,001 | 40,000 | 310,500 |
| 6 | 40,001 | 45,000 | 253,500 |
| 4 | 45,001 | 50,000 | 200,000 |
| 3 | 50,001 | 55,000 | 162,000 |
| 2 | 55,001 | 60,000 | 117,000 |
| 2 | 60,001 | 65,000 | 128,500 |
| 1 | 65,001 | 70,000 | 70,000 |
| 2 | 70,001 | 75,000 | 143,500 |
| 2 | 75,001 | 80,000 | 154,000 |
| 1 | 80,001 | 85,000 | 83,000 |
| 3 | 94,001 | 100,000 | 294,500 |
| 9 | 100,001 | 125,000 | 1,038,500 |
| 3 | 125,001 | 150,000 | 425,500 |
| 2 | 175,001 | 200,000 | 389,500 |
| 1 | 200,001 | 225,000 | 200,500 |
| 1 | 275,001 | 300,000 | 285,338 |
| 1 | 500,001 | 525,000 | 505,000 |
| 2 | 600,001 | 700,000 | 1,213,500 |
| 1 | 900,001 | 925,000 | 917,500 |
| 4 | 950,001 | 1,000,000 | 3,960,500 |
| 1 | 1,000,001 | 1,125,000 | 1,031,500 |
| 1 | 1,275,001 | 1,300,000 | 1,296,542 |
| 1 | 1,475,001 | 1,500,000 | 1,500,000 |
| 2 | 1,600,001 | 2,000,000 | 3,561,500 |
| 1 | 2,100,001 | 2,125,000 | 2,113,483 |
| 1 | 2,125,001 | 2,150,000 | 2,131,019 |
| 1 | 2,500,001 | 2,525,000 | 2,518,285 |
| 1 | 2,675,001 | 2,700,000 | 2,693,626 |
| 1 | 2,800,001 | 2,825,000 | 2,813,545 |
| 1 | 3,425,001 | 3,450,000 | 3,444,961 |
| 1 | 6,500,001 | 7,000,000 | 6,681,000 |
| 1 | 7,000,001 | 7,500,000 | 7,459,184 |
| 1 | 8,000,001 | 8,500,000 | 8,416,948 |
| 1 | 14,500,001 | 15,000,000 | 14,876,483 |
| 1 | 16,500,001 | 17,000,000 | 16,681,483 |
| 1 | 20,000,001 | 20,500,000 | 20,201,112 |
| 1987 |  |  | 115,000,000 |

Note: The Slabs not applicable, have not been shown.

| Categories of Shareholders |  | Number | Share held | Percentage |
| :--- | :--- | :--- | :--- | ---: |
| Directors, Chief Executive <br> and their spouse, children |  |  |  |  |
| Mian Muhammad Latif | Chief Executive Officer | 1 | $16,681,483$ | 14.51 |
| Mian Muhammad Javaid Iqbal | Director | 1 | $14,876,483$ | 12.94 |
| Mr.Muhammad Naeem | Director | 1 | $20,201,112$ | 17.57 |
| Mr.Muhammad Faisal Latif | Director | 1 | $2,813,545$ | 2.45 |
| Mr.Muhammad Farhan Latif | Director | 1 | $8,416,948$ | 7.32 |
| Mr.Muhammad Rizwan Latif | Director | 1 | $3,444,961$ | 3.00 |
| Mr.Muhammad Zeeshan Latif | Director | 1 | $2,693,626$ | 2.34 |
| Mst.Shahnaz Latif | Director | 1 | $7,459,184$ | 6.49 |
| Mst.Tehmina Yasmin | Director | 1 | $2,518,285$ | 2.19 |
| Mst.Prveen Akthar | Spouse | 1 | 285,338 | 0.25 |
| Mr Umair Javaid | Son | 1 | $2,240,019$ | 1.95 |

Financial Institutions, Insurance Companies, Investment Companies, Joint Stock Companies, Leasing Companies, Mutual Fund \& etc.

| Financial Institutions | 3 | $9,098,500$ | 7.91 |
| :--- | ---: | ---: | ---: |
| Insurance Companies | 3 | 342,500 | 0.30 |
| Investment Companies | 2 | 25,790 | 0.02 |
| Joint Stock Companies | 41 | $2,929,198$ | 2.55 |
| Investment Bank | 2 | 54,000 | 0.05 |
| Agriculturist | 5 | 32,500 | 0.03 |
| Individuals | 360 | $3,654,110$ | 3.18 |
| Others | 1560 | $17,232,418$ | 14.98 |
|  | 1987 | $115,000,000$ | 100.00 |

## Form "34"

Pattern of Holding of Preference Shares
held by shares holders as at June 30, 2007

| Share Holders | From | To | Total Shares |
| :---: | ---: | ---: | ---: |
| 9 | 1 | 100 | 711 |
| 541 | 101 | 500 | 268,387 |
| 17 | 501 | 1,000 | 16,520 |
| 13 | 1,001 | 5,000 | 43,000 |
| 3 | 5,001 | 10,000 | 27,000 |
| 1 | 15,001 | 20,000 | 17,500 |
| 0 | 60,001 | 70,000 | 61,500 |
| 2 | 95,001 | 100,000 | 191,000 |
| 1 | 175,001 | 200,000 | 190,500 |
| 1 | 275,001 | 300,000 | 285,500 |
| 1 | 375,001 | 400,000 | 400,000 |
| 1 | 475,001 | 500,000 | 476,500 |
| 1 | 775,001 | 800,000 | 779,000 |
| 1 | 800,001 | 825,000 | 812,000 |
| 2 | 975,001 | $1,000,000$ | $2,000,000$ |
| 2 | $1,475,001$ | $1,500,000$ | $3,000,000$ |
| 1 | $1,800,001$ | $1,825,000$ | $1,820,000$ |
| 1 | $2,475,001$ | $2,500,000$ | $2,500,000$ |
| 1 | $3,975,001$ | $4,000,000$ | $4,000,000$ |
| 1 | $4,750,001$ | $4,775,000$ | $4,763,000$ |
| 1 | $4,975,001$ | $5,000,000$ | $5,000,000$ |
| 4 | $9,500,001$ | $10,000,000$ | $39,990,882$ |
| 1 | $13,000,001$ | $13,500,000$ | $13,357,000$ |
| 206 |  |  | $80,000,000$ |

Note: The Slabs not applicable, have not been shown.

| Categories of Shareholders | Number | Share held | Percentage |
| :--- | ---: | ---: | ---: |
| Son of Director | 1 | 840,500 | 1.05 |
| Financial Institutions | 11 | $68,847,882$ | 86.06 |
| Insurance Companies | 1 | 95,500 | 0.12 |
| Investment Bank | 1 | $1,820,000$ | 2.28 |
| Joint Stock Companies | 4 | 6,500 | 0.01 |
| Individuals | 584 | $2,320,618$ | 2.90 |
| Others | 4 | $6,069,000$ | 7.59 |
|  | 606 | $80,000,000$ | 100.00 |

$\qquad$ of $\qquad$ being a Member of Chenab Limited
(the "Company") holding $\qquad$ shares, hereby appoint $\qquad$ of $\qquad$ , who is also a Member of the Company, as my/our proxy to vote for me/us, and on my/our behalf at the $24^{\text {th }}$ Annual General Meeting of the Company to be held on October 31, 2008 and at any adjournment thereof.

Signed this $\qquad$ day of $\qquad$ 2008

| Folio No. | CDC Account No. |  |
| :---: | :---: | :---: |
|  | Participant | Account |
|  | I.D. | No. |
|  |  |  |
|  |  |  |

Revenue Stamp Rs 5/-

## WITNESSES:

1. Signature $\qquad$
Name
CNIC $\qquad$
Address $\qquad$
The Signature should agree with the specimen signature registered with the Company.
2. Signature $\qquad$
Name $\qquad$
CNIC $\qquad$
Address $\qquad$

## Note:

1. This Proxy, duly completed, signed and witnessed, must be received at the registered office of the Company, Nishatabad, Faisalabad no later than forty-eight (48) hours before the time appointed for the Meeting.
2. No person shall act as proxy who is not a member of the Company (except that a corporation may appoint a person who is not a member).
3. If a Member appoints more than one proxy and more than one instruments of proxy are deposited by a member with the Company, all such instruments of proxy shall be rendered invalid.
4. The Proxy shall produce his original CNIC or original passport at the time of the Meeting.
5. In case of individual CDC Account holders, attested copy of CNIC or passport (as the case may be) of the beneficial owner will have to be provided with this Proxy.
6. In case of corporate entity, the Board of Directors Resolution/Power of Attorney with specimen signature of the nominee shall be submitted alongwith this Proxy (unless it has been provided earlier).

## Annual Report 2008

Chenàb
Nishatabad, Faisalabad.


[^0]:    Books overdrawn

