## Metro <br> BANCORP




## To Our Shareholders, Customers \& Friends

Over the past few years, we have worked diligently to strengthen Metro Bancorp and work through the issues that arose through increased regulation and the economic downturn of 2008. As a result of properly positioning the Company for the future, 2013 was a year of strategic growth that yielded strong performance.

Overall, we continued to drive improvements, generating solid loan, revenue and net income growth.
The year began with record quarterly net income in the first quarter. Thanks to the efforts of our Team Members and a Customer-focused business model, Metro Bancorp continued to grow throughout the year, solidifying record net income each quarter. By the end of the fourth quarter, we succeeded in achieving the highest quarterly and annual net incomes in the Company's nearly 29-year history -- $\$ 4.9$ million for the fourth quarter and $\$ 17.3$ million for the year.

This record setting annual net income of $\$ 17.3$ million, or $\$ 1.20$ per diluted common share, far surpassed last year's net income of $\$ 10.9$ million, or $\$ 0.77$ per diluted common share. These results reflect our ability to successfully grow our loans during challenging economic times and our focus on managing costs and risks - no matter how difficult the operating environment.

Through diligent cost control measures, we reduced our level of noninterest expenses by more than $\$ 1$ million for the third consecutive year. And, with a solid compliance team on staff, we continue to mitigate risk throughout the Company while maintaining a strong corporate governance and risk management culture.

## GROWTH IN ASSETS, LOANS, DEPOSITS AND REVENUE

Our growth in assets, loans, deposits and revenue speaks to another key focus of our business model - relationships. We understand the importance of developing new ones while nurturing those in existence to spur organic growth. It's the relationships our teams form while helping our Customers reach their financial goals that wins additional market share. Total assets reached $\$ 2.78$ billion, a 6\% increase over a year ago.

## 2013 was an extremely strong year for loan growth.

We experienced net loan growth of $\$ 224.2$ million, or $15 \%$, for a total of $\$ 1.73$ billion at December 31, 2013. This resulted from general economic improvement in the markets we serve, growth in the experience and breadth of our lending team, as well as expansion of the Company's middle market lending function. In particular, commercial/industrial loans and commercial real estate loans increased $19 \%$ and $20 \%$, respectively year over year.

Despite the extended, low interest rate environment and strong alternative returns offered by the stock market in 2013, the Company continued to grow deposits. Deposits increased to $\$ 2.24$ billion during 2013 compared to $\$ 2.23$ billion one year ago.

Next year, our team will celebrate

## 30 years of service

In 2013, revenues were up $\$ 4.3$ million, or $4 \%$, to $\$ 121.3$ million. Net interest income increased $5 \%$, or $\$ 3.9$ million, to $\$ 91.1$ million, and noninterest income increased to $\$ 30.2$ million. Total revenues for the fourth quarter of 2013 were $\$ 31.3$ million, up $\$ 1.7$ million, or $6 \%$, over total revenues of $\$ 29.6$ million for the same quarter one year ago. This represented an all-time high.

## IMPROVED VALUE

While our performance in 2013 was strong, even record setting in some areas, we also continued to produce value for our shareholders. The market price of our common stock increased 63\% in 2013 from $\$ 13.22$ per share to $\$ 21.54$ per share. Stockholders' equity totaled $\$ 230.2$ million, or $8.28 \%$ of total assets. Return on average stockholders' equity for 2013 was $7.41 \%$ compared to $4.76 \%$ for 2012. Also of note, return on average stockholders' equity was $8.30 \%$ for the fourth quarter of 2013.

Capital levels remained strong with a total risk-based capital ratio of 14.59\%, a Tier 1 Leverage ratio of $9.39 \%$ and a tangible common equity to tangible assets ratio of $8.24 \%$.

## WHERE OUR CUSTOMERS ARE

In 2015, our team will celebrate 30 years of service to our Customers throughout Central Pennsylvania. It's a milestone we're happy to tout. We're proud to have helped so many realize their dreams by helping them meet their financials goals.

With a healthy balance sheet, increased revenues and disciplined expense management, we are committed to investing in products and services that our Customers value to serve them where they are.

Life-changing events inevitably have a connection to people's finances. Whether it's college, marriage, homeownership or retirement, our Team Members help Customers navigate through major events to make their financial lives better.

We're also committed to being a neighbor to our Customers throughout the communities we serve. We're 33 locations strong throughout Berks, Cumberland, Dauphin, Lebanon, Lancaster and York counties. This year, we'll break ground on our newest location on Lincoln Highway East in Lancaster, serving more Customers with personalized attention and the longest hours of any bank.


## During 2013, we entered another space where our Customers are - mobile banking.

The ability to bank while on the go is transforming the banking experience. We're listening to our Customers and providing added convenience where they want and need it. The launch of Metro Bank Mobile has empowered our Customers to transfer funds, check balances, view transaction history, set up account alerts and more from anywhere with the convenience of their mobile devices With nearly 19,000 Customers registered since its launch in July, our mobile banking is exceeding the industry rate of mobile app adoption by nearly $20 \%$, a clear strategic advantage in the marketplace.

## OUR FUTURE

In 2014, we plan to continue to invest in additional online and mobile solutions for our Customers' benefit including the debut of a mobile deposit feature for mobile banking. With mobile deposit, Customers will be able to make a deposit by taking a photo of a check from their smartphone and deposit it electronically.

We have been able to continue to add products and services and evolve to be where our Customers are because our Team Members represent the best and brightest in the region. Their work has helped us excel and others have taken notice.

## Voted Best Bank 2013 by Harrisburg area Customers

In 2013, Customers voted us the best among Harrisburg area banks in Susquehanna Style magazine's 2013 "Best of Harrisburg" and "Who's Who in Business." One of our regional vice presidents was named to Central Pennsylvania Business Journal's exclusive class of Forty Under 40, and I was named Entrepreneur of the Year by the Harrisburg Regional Chamber \& CREDC, an honor I share with all of our Team Members in recognition of their hard work.

The past year was an exceptional one that has positioned us well for continued success. We begin 2014 with a strong balance sheet and clear momentum to continue our performance and deliver for our Customers and shareholders. Metro will continue to focus on listening to our Customers to put their needs and convenience first; grow revenue; control expenses; and connect with the communities we serve.

I offer my sincere thanks to all of our stakeholders, including Customers, Team Members, communities, and shareholders, for your ongoing support as we continue to serve our Customers everywhere they are.


Gary L. Nalbandian
Chairman/President/CEO
March 17, 2014

## Fourth Quarter 2013 Highlights

|  | Quarter Ended |  |  | Year Ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ in Thousands (except per share data) | 12/31/13 | 12/31/12 | \% INCREASE | 12/31/13 | 12/31/12 | \% INCREASE |
| Total Assets | \$ 2,781,118 | \$2,634,875 | 6\% |  |  |  |
| Total Deposits | 2,239,621 | 2,231,291 | - |  |  |  |
| Total Loans (net) | 1,727,762 | 1,503,515 | 15\% |  |  |  |
| Total Revenues | 31,294 | 29,639 | 6\% | \$121,320 | \$117,052 | 4\% |
| Net Income | 4,891 | 3,456 | 42\% | 17,260 | 10,894 | 58\% |
| Diluted net income per share | \$0.34 | \$0.24 | 42\% | \$1.20 | \$0.77 | 56\% |

## Shareholder Information

QUARTERLY NET INCOME
AND EARNINGS PER SHARE
\$ in Millions, except for per share data


QUARTERLY RETURN ON AVERAGE STOCKHOLDERS' EQUITY


## 2013 Financial Performance

TOTAL ASSETS


TOTAL LOANS (NET)


NET INCOME (LOSS)
\$ in Thousands

| \$20,000 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 15,000 |  |  |  | \$17,260 |
| 10,000 |  |  | \$10,894 |  |
| 5,000 |  |  |  |  |
| 0 |  | \$289 |  |  |
| ${ }_{(\$ 5,000)}{ }^{(\$ 1,898)}$ | $(54,337)$ |  |  |  |
| 2009 | 2010 | 2011 | 2012 | 2013 |

TOTAL DEPOSITS


TOTAL REVENUES



GROWTH WITHOUT
Expenses INCREASING EXPENSES Asset Size
\$ in Thousand


## Market Share - Harrisburg Metropolitan

| BANK | DEPOSITS (\$ IN 000'S) | \% OF MARKET SHARE | \# OF STORES |
| :--- | ---: | ---: | :---: |
| M\&T | $\$ 1,909,149$ | $15.68 \%$ | 30 |
| PNC | $\$ 1,799,663$ | $14.78 \%$ | 27 |
| WARO | $\$ 1,337,323$ | $10.98 \%$ | 16 |
| BANK | $\$ 1,177,221$ | $9.67 \%$ | 10 |
| Wells Fargo | $\$ 729,405$ | $5.99 \%$ | 14 |
| Orrstown | $\$ 711,516$ | $5.84 \%$ | 18 |
| Susquehanna | $\$ 603,190$ | $4.95 \%$ | 13 |
| Fulton | $\$ 549,040$ | $4.51 \%$ | 12 |
| Mid Penn | $\$ 493,107$ | $4.05 \%$ | 4 |
| Integrity |  |  |  |

Source: 6/30/13 FDIC Deposit Market Share Report - www.fdic.gov

## Listening \& Evolving


ince our beginning, Metro Bank has always strived to be wherever our Customers are.
Twenty-nine years ago, our introduction of seven-day banking throughout the region enabled our Customers to bank when and where it was convenient for their busy lives.

## BANKING TODAY

In recent years, this commitment has also meant listening and investing where our Customers want to expand their banking experience. In doing so, we've evolved with them to incorporate technology including online and mobile platforms.

Metro Online Banking helps our Customers manage their finances to pay bills, track spending, transfer funds and more whenever they choose. In 2013, more than $40 \%$ of our Customers actively banked with us online.

In July of 2013, we launched Metro Bank Mobile to help Customers keep their financial lives on track from anywhere life may take them. With the Metro Bank Mobile app, Customers can check balances, transfer funds, view transactions, set up alerts and find nearby Stores and ATMs straight from their smartphones and tablets at home or on the go.

## BANKING TOMORROW

Customers quickly embraced our new mobile platform. Nearly 19,000 users adopted mobile banking within the first six months, exceeding the industry rate of mobile app adoption by $20 \%$. We expect this number to continue to increase this year as we expand our mobile banking capabilities.

According to Forrester Research, an independent global technology and market research firm, U.S. mobile banking users are projected to double in the next five years with nearly half of all account holders banking with a mobile device by 2017.

In response, we'll introduce our mobile deposit feature in 2014. With mobile deposit, Customers will be able to take a photo of a check with their smartphone and deposit it electronically.
This enhancement to mobile is part of our effort to add to Customers' convenience, appeal to tech-savvy consumers and improve efficiency.

## BANKING EVERYWHERE

And, while we continue to evolve and incorporate technology into our banking solutions, we're not leaving behind the exceptional Store experience we pride ourselves on and our Customers love. Rather, we're adding another facet to our Customers' overall experience. We now offer more ways than ever for our Customers to choose how they bank with us online with Metro Online Banking and Metro Bank Mobile, in-person seven days a week at any of our 33 locations throughout the region and over the phone with our 24/7 live local customer service.

## WHERE PRECISION MEETS SERVICE

## When Hans Richter was looking for a new financial partner to help his business grow, only one took the time to pay him a visit.

Hans Richter is a toolmaker. He is also a veteran. Through his skills as a craftsman and the self-reliance he learned in the military, Hans founded Richter Precision, Inc. in 1978. Initially focused on tool design and manufacturing, Hans soon realized the potential of Chemical Vapor Deposition (CVD) and Physical Vapor Deposition (PVD) coatings. These coatings not only helped tools last longer and perform better, they increased output, improved efficiency and made the entire manufacturing process more sustainable.

The spirit of innovation at Richter Precision has allowed them to become the largest privately owned CVD and PVD coating company in North America. But to continue to meet the demands of an ever-evolving industry, Hans needed a financial partner that understood his business. So when Metro Bank actually came to Richter Precision to learn about the company and its challenges, Hans knew they were the right fit.

## REHABILITATING A DREAM

José Domínguez had an idea-a great idea in fact. But as often is the case, the road to greatness was filled with obstacles. Fortunately, Metro Bank was there to help pave the way.

As a physical therapist, José has dedicated his life to the physical rehabilitation of those recovering from everything from sports injuries to replacement surgeries. His extensive knowledge and personal devotion to his clients has helped him grow a successful business. But José felt something was missing. Instead of just treating injuries, he wanted to work toward preventing them.



Hans Richter, Jr. and Hans Richter of Richter Precision


#### Abstract

Metro Bank gives Hans the ability to purchase new machinery and equipment when he needs them. They have also helped his company to expand and open new facilities throughout North America. Hans knows that no matter where Richter Precision goes, Metro Bank will be there ready to serve.


His dream was to create a place where clients could get in-depth evaluations and personal wellness plans along with a highly trained staff to provide supervision and monitor progress.

Right about this time, a man walked into one of José's facilities and introduced himself as a Metro Bank loan officer. That meeting led to an SBA loan from Metro Bank and a relationship that would pay big dividends. The dream had begun. Unfortunately, José encountered other unforeseen challenges. The building he wanted to purchase was appraised too low and the construction bids for renovations-including a heated pool for aquatic wellnesscame in too high. The deal looked as though it was dead, but his lender refused to let it die. He and the Metro Bank team worked around the clock to make it happen. As other challenges arose, José always knew he could pick up the phone and his lender would be there. In the end, José's dream was realized because Metro Bank was where he needed them to be-by his side.

José Domínguez of Elite Athletic Performance \& Cumberland Aquatic Center

## Community Focus



At Metro Bank, we believe that the strength and well-being of our communities are formed by responsible corporate and private citizens who partner with nonprofits and other organizations to address our region's needs. As we help our Customers reach their financial goals each day, we are also working to enhance their quality of life. It's through a combination of donated time, talent and funds that we demonstrate our commitment to supporting those who do good.

## DONATING TIME

Our Team Members are our most valued asset. They provide our Customers with exceptional service; strive to help them achieve financial success; and work to create new and innovative ways for them to bank with us. We not only hire the best and brightest, but we also hire those who share our commitment to making a difference in the communities we serve.

Metro Cares, our volunteer program, connects our Team Members with opportunities to help meet community needs year-round. Our volunteers are everywhere. From well-known causes like Habitat for Humanity and Ronald McDonald House to smaller, local organizations, we're doing what counts for our neighbors where it counts. In 2013, our Team Members donated 1,500 hours of their time, equivalent to more than $\$ 31,000$.*

## DONATING TALENT

We believe that our commitment to the community also includes a responsibility to help citizens become better financial decision makers. This is why we've developed our own financial literacy programs and continue to be a leading participant in top financial literacy initiatives.
» Metro Money Sense is a free financial education program we developed for students in grades K-12 to teach them money smarts.
» Teach Children to Save puts our trained Metro Money Sense instructors in the classrooms of thousands of local kindergarten and first grade students to begin the conversation of why saving is important.

## » Reading Rocks! Summer Reading Challenge encourages

 kids to keep their reading skills sharp and also helps them earn while they learn to promote the importance of saving money.» Get Smart About Credit emphasizes to high school students the do's and don'ts of credit use.

In addition to sharing their financial expertise, our Team Members also share their professional knowledge with area nonprofits and community organizations to strengthen their causes and the region. Metro Team Members currently serve in board and other leadership roles with the American Heart Association; local Boy and Girl Scout chapters; the March of Dimes Pennsylvania Chapter; the Harrisburg Regional Chamber \& CREDC; Harrisburg Young Professionals; the United Methodist Home for Children; and the York County Food Bank, among many others.

## DONATING FUNDS

Our Corporate Giving program provides sponsorships and necessary in-kind donations to hundreds of local nonprofits throughout our region each year. We understand that when our communities succeed, we all succeed. In 2013, we donated monetary gifts totaling $\$ 500,000$ to 405 local nonprofits.

[^0]
## LEARNING TO GIVE BACK

## In the Allison Hill neighborhood of Harrisburg, the Joshua Group has been a driving force behind young people realizing their academic dreams for 15 years.

The at-risk youth mentoring organization provides preschool, after-school and GED prep programs for students who live among the highest poverty, unemployment, violent crime and school drop-out rates in the city. Kirk Hallet, Joshua Group Founder and Director, has worked with hundreds of kids from this neighborhood, shepherding them though school and many, onto college.

As news of the organization's success spread, so did the request for more young people to join, creating one key challenge. The group was quickly running out of space, limiting the number of young people it could serve and with that the number of lives it could change.

Knowing their work and the group's wish to serve more, the organization was the first Metro Bank thought of when it acquired a large property near the small row home where the group was based. The 7,648 sq. ft. building on the property, a former school house, boasted the space the Joshua Group was looking for to put its mission into overdrive. It was also the perfect opportunity for Metro Bank to make a big impact on youth. In July of 2013, the community came together to celebrate Metro's donation of the property at 1459 Market Street to serve as the future home of the Joshua Learning Center, an all-inclusive education center.
"Metro Bank's generous donation has enabled us to centralize everything we do," said Hallett. "Long gone are the days of

METROCARES

| Volunteer Hours | 1,500 |
| :--- | ---: |
|  | (equivalent to $\$ 31,0$ <br> Total Donations$\$ 500,000$ <br> to 405 nonprofits |

Financial Literacy
204
classes taught
"I've always believed that we should leave the world a little bit better than the day before. Volunteering through Metro Cares puts me in a position to help those in need in the towns and cities we serve."

Loan Portfolio Mix

| $\$ 473,188$ | Commercial Real Estate |
| ---: | :--- |
| $\mathbf{4 4 7 , 1 4 4}$ | Commercial \& Industrial |
| $\mathbf{3 1 3 , 2 1 3}$ | Consumer/Residential |
| $\mathbf{3 0 2 , 4 1 7}$ | Owner Occupied |
| $\mathbf{1 3 3 , 1 7 6}$ | Commercial Construction <br> \& Land Development |
| $\mathbf{8 1 , 7 3 4}$ | Commercial Tax Exempt |
| $\mathbf{\$ 1 , 7 5 1 M M}$ | Total Loans |

Source: Loan data per company reports as of 12/31/13; Dollar figures in thousands


## Strong Core Deposit Base

| $\$ 881,383$ | DDA \& NOW Interest Bearing |
| ---: | :--- |
| $\mathbf{7 2 2 , 1 6 8}$ | MMDA \& Savings |
| $\mathbf{4 4 3 , 2 8 7}$ | DDA Non-Interest Bearing |
| $\mathbf{1 2 9 , 7 6 1}$ | Retail Time |
| $\mathbf{\$ 2 , 1 7 7 M M}$ | Total Core Deposits |

Source: Deposit data per company reports as of 12/31/13; Dollar figures in thousands

Core Deposits are defined as Total Deposits less Total Public Fund Time Deposits and Brokered Deposits


## Board of Directors

GARY L. NALBANDIAN
Chairman/President/CEO
Metro Bancorp, Inc.

- Executive Committee Chair


JAMES R. ADAIR

- Compensation Committee Chair


ALAN R. HASSMAN
President
ARH, Inc. and Keystone Lodging Enterprises, Inc.

- Real Estate Committee Chair


MICHAEL A. SERLUCO
Owner
Consolidated Properties


JOHN P. CARDELLO, CPA CPA/Auditor
SF \& Company, P.C.

- Audit Committee Chair

J. RODNEY MESSICK

Chief Financial Officer
Homesale Realty
Service Group, Inc.


SAMIR J. SROUJI, M.D.
Owner
Plastic Surgery, P.C.


DOUGLAS S. GELDER
Owner/President
DSG Development

- Nominating \& Corporate Governance Committee Chair
- Enterprise Risk Committee Chair


HOWELL C. METTE
Senior Partner
Mette, Evans \& Woodside


PETER J. RESSLER (Secretary)
Attorney
Mette, Evans \& Woodside

## EXECUTIVE OFFICERS

GARY L. NALBANDIAN
Chairman/President/CEO
MARK A. ZODY
Chief Financial Officer
PERCIVAL B. MOSER, III
Chief Operating Officer
STEVEN W. CRIBBS
Chief Risk Officer
ADAM L. METZ
Chief Lending Officer
JAMES R. RIDD
Chief Credit Officer

# Corporate Information 

## HEADQUARTERS

Metro Bancorp, Inc.
3801 Paxton Street
Harrisburg, PA 17111

## ANNUAL SHAREHOLDERS' MEETING

Thursday, May 22, 2014 at 3 p.m.
Best Western Premier:
The Central Hotel \& Conference Center
800 East Park Drive
Harrisburg, PA 17111

## DIVIDEND REINVESTMENT AND STOCK PURCHASE PLAN

Metro Bancorp, Inc. offers its Shareholders a convenient plan to increase their investment in the Company. Through the Company's Dividend Reinvestment and Stock Purchase Plan, holders of common stock may have their dividends and voluntary cash payments of up to $\$ 10,000$ per month (subject to change) reinvested in additional common shares without brokerage fees, commissions or service charges. Shareholders not enrolled in this plan, as well as brokers and custodians who hold stock for clients, may receive a plan prospectus and enrollment card by contacting Sherry L. Richart in Investor Relations at 888.937.0004.

## ANNUAL REPORT AND FORM 10-K

Additional copies of Metro Bancorp's Annual Report and Form $10-\mathrm{K}$ are available without charge by writing:

Metro Bancorp, Inc.
Investor Relations
3801 Paxton Street
Harrisburg, PA 17111

## WEBSITE

More information about Metro Bancorp is available on the Company's website at mymetrobank.com. Click on "Investor Relations" for a complete portfolio of corporate information including stock quotes, SEC filings and corporate governance.

## CONTACTS

") Analysts and Portfolio Managers:
Mark A. Zody
Chief Financial Officer
888.937.0004
» Shareholders (concerning stock records):
Sherry L. Richart
Investor Relations
888.937.0004
> News Media Representatives:
Natalie A. Neyer
Public Relations
888.937.0004

## NASDAQ SYMBOL

Shares of Metro Bancorp common stock are traded under the symbol METR on the NASDAQ Global Select Market.

## TRANSFER AND DIVIDEND <br> PAYING AGENT/REGISTRAR

Registrar and Transfer Company<br>10 Commerce Drive<br>Cranford, NJ 07016-3572

Metro Bancorp, Inc.
Selected Consolidated Financial Data

|  | At or For the Year Ended December 31, |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (dollars in thousands, except per share data) | $\mathbf{2 0 1 3}$ | 2012 | 2011 | 2010 | 2009 |
| Balance Sheet Data: |  |  |  |  |  |
| Total assets | $\mathbf{\$ 2 , 7 8 1 , 1 1 8}$ | $\$ 2,634,875$ | $\$ 2,421,219$ | $\$ 2,234,472$ | $\$ 2,147,759$ |
| Loans held for sale | $\mathbf{6 , 2 2 5}$ | 15,183 | 9,359 | 18,605 | 12,712 |
| Loans receivable (net) | $\mathbf{1 , 7 2 7 , 7 6 2}$ | $1,503,515$ | $1,415,048$ | $1,357,587$ | $1,429,392$ |
| Securities available for sale | $\mathbf{5 8 5 , 9 2 3}$ | 675,109 | 613,459 | 438,012 | 388,836 |
| Securities held to maturity | $\mathbf{2 8 3 , 8 1 4}$ | 269,783 | 196,635 | 227,576 | 117,815 |
| Deposits | $\mathbf{2 , 2 3 9 , 6 2 1}$ | $2,231,291$ | $2,071,574$ | $1,832,179$ | $1,814,733$ |
| Short-term borrowings and long-term debt | $\mathbf{2 9 3 , 5 5 0}$ | 154,025 | 114,200 | 169,875 | 105,475 |
| Stockholders' equity | $\mathbf{2 3 0 , 1 8 3}$ | 235,387 | 220,020 | 205,351 | 200,022 |

Income Statement Data:

| Net interest income | $\mathbf{9 1 , 1 3 0}$ | $\$$ | 87,198 | $\$$ | 82,999 | $\$$ | 79,850 | $\$$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: | :---: |
| Provision for loan losses |  | $\mathbf{6 , 8 7 5}$ |  | 10,100 |  | 20,592 |  | 21,000 |
| Noninterest income |  | $\mathbf{3 0 , 1 9 0}$ |  | 29,854 |  | 30,452 | 29,380 | 12,425 |
| Noninterest expenses |  | $\mathbf{8 9 , 8 6 9}$ |  | 91,144 |  | 94,014 | 97,103 | 91,710 |
| Income (loss) before income taxes |  | $\mathbf{2 4 , 5 7 6}$ |  | 15,808 |  | $(1,155)$ | $(8,873)$ | $(4,072)$ |
| Net income (loss) | $\mathbf{1 7 , 2 6 0}$ | 10,894 | 289 | $(4,337)$ | $(1,898)$ |  |  |  |

Common Share Data:

| Net income (loss) per common share: | Basic | $\$$ | $\mathbf{1 . 2 1}$ | $\$$ | 0.77 | $\$$ | 0.02 | $\$$ | $(0.33)$ | $\$$ |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Diluted |  | $\mathbf{1 . 2 0}$ |  | 0.77 |  | 0.02 |  | $(0.33)$ | $(0.24)$ |
| Book value per share |  |  | $\mathbf{1 6 . 1 9}$ |  | 16.58 |  | 15.50 |  | 14.86 |  |

## Selected Ratios:

$\left.\begin{array}{llllll}\hline \text { Performance } & & & & & (0.20) \%\end{array}\right)(0.09) \%$

Asset Quality:

| Net charge-offs to average loans |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| outstanding | $\mathbf{0 . 5 5 \%}$ | $0.44 \%$ | $1.43 \%$ | $0.98 \%$ | $1.02 \%$ |
| Nonperforming loans to total year-end loans <br> Nonperforming assets to total year-end <br> assets | $\mathbf{2 . 3 0}$ | 2.13 | 2.42 | 3.83 | 2.61 |
| Allowance for loan losses to total year-end <br> loans | $\mathbf{1 . 6 1}$ | 1.33 | 1.73 | 2.67 | 2.12 |
| Allowance for loan losses to year-end <br> nonperforming loans | $\mathbf{1 . 3 2}$ | 1.65 | 1.50 | 1.57 | 1.00 |

## Management's Discussion and Analysis of Financial Condition and Results of Operation

Management's Discussion and Analysis of Financial Condition and Results of Operations analyzes the major elements of our consolidated balance sheets and statements of operations. This section should be read in conjunction with our Consolidated Financial Statements and accompanying Notes.

## Executive Summary

In 2013, Metro Bancorp, Inc. (Metro or the Company) achieved its highest annual net income in the Company's 28+ year history. Our net income of $\$ 17.3$ million exceeded 2012 net income by $\$ 6.4$ million, or $58 \%$. Earnings per share rose $56 \%$ from $\$ 0.77$ per diluted common share in 2012 to $\$ 1.20$ per diluted common share for 2013.

Our record net loan growth for 2013 of $\$ 224$ million, or $15 \%$, reflects our ability to successfully grow the portfolio in a sometimes challenging economic environment. In 2013, we strived to maintain profitable growth in both loans and deposits by attracting, retaining and deepening customer relationships in the markets we serve and continuing to create long-term shareholder value.

Not only were we able to grow total revenues (net interest income plus noninterest income) in 2013 by $\$ 4.3$ million, we were also able to reduce our level of noninterest expenses for the third consecutive year, despite growing total assets by more than $\$ 146$ million. The stock market reacted positively to the Company's progress and, as a result, the market price of Metro's common stock increased $63 \%$ from $\$ 13.22$ per common share at December 31, 2012 to $\$ 21.54$ per common share at December 31, 2013.

We feel our 2013 performance reflects our continued commitment to creating long-term shareholder value. Even with a slowly expanding economy and a continuously changing regulatory environment, we begin 2014 with a strong balance sheet and clear momentum to continue our performance and deliver value to all of our constituencies.

Our 2013 key performance highlights are summarized below.

## Income Statement Highlights:

- The Company recorded net income for the year 2013 of $\$ 17.3$ million, or $\$ 1.20$ per diluted common share, up $\$ 6.4$ million, or $58 \%$, over $\$ 10.9$ million, or $\$ 0.77$ per diluted common share for 2012.
- Return on average stockholders' equity for 2013 was $7.41 \%$ compared to $4.76 \%$ for 2012.
- Total revenues for 2013 were $\$ 121.3$ million, up $\$ 4.3$ million, or $4 \%$, compared to 2012.
- The Company's net interest margin on a fully tax-equivalent basis for 2013 was $3.60 \%$, compared to $3.83 \%$ for 2012 . The Company's deposit cost of funds for the year 2013 was $0.29 \%$ compared to $0.37 \%$ for the same period one year ago.
- The provision for loan losses was $\$ 6.9$ million for the year 2013, down $32 \%$ from $\$ 10.1$ million for the prior year.
- Total noninterest expenses for 2013 were down \$1.3 million, or $1 \%$, compared to 2012.


## Balance Sheet Highlights:

- Total assets reached $\$ 2.78$ billion, a $6 \%$ increase over one year ago.
- Net loans grew $\$ 224.2$ million, or $15 \%$, over the past twelve months to $\$ 1.73$ billion.
- Total deposits increased to $\$ 2.24$ billion and core deposits totaled $\$ 2.18$ billion.
- Our allowance for loan losses (allowance or ALL) totaled $\$ 23.1$ million, or $1.32 \%$, of total loans at December 31, 2013 as compared to $\$ 25.3$ million, or $1.65 \%$, of total loans at December 31, 2012.
- Metro's capital levels remain strong with a total risk-based capital ratio of $14.59 \%$, a Tier 1 Leverage ratio of $9.39 \%$ and a tangible common equity to tangible assets ratio of $8.24 \%$.
- Stockholders' equity totaled $\$ 230.2$ million, or $8.28 \%$ of total assets, at the end of 2013. At December 31, 2013, the Company's book value per share was $\$ 16.19$.

Key financial highlights for 2013 compared to 2012 are summarized in the following table:

## TABLE 1

|  | At or for the Years Ended <br> December 31, |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| (dollars in thousands, except per share data) |  | $\mathbf{2 0 1 3}$ | 2012 | Change |
| Total assets | $\$$ | $\mathbf{2 , 7 8 1 , 1 1 8}$ | $\$$ | $2,634,875$ |
| Total loans (net) | $\mathbf{1 , 7 2 7 , 7 6 2}$ | $1,503,515$ | $6 \%$ |  |
| Total deposits | $\mathbf{2 , 2 3 9 , 6 2 1}$ | $2,231,291$ | - |  |
| Total stockholders' equity | $\mathbf{2 3 0 , 1 8 3}$ | 235,387 | $(2)$ |  |
| Total revenues | $\$$ | $\mathbf{1 2 1 , 3 2 0}$ | $\$$ | 117,052 |
| Provision for loan losses | $\mathbf{6 , 8 7 5}$ | 10,100 | $4 \%$ |  |
| Total noninterest expenses | $\mathbf{8 9 , 8 6 9}$ | 91,144 | $(1)$ |  |
| Net income | $\mathbf{1 7 , 2 6 0}$ | 10,894 | 58 |  |
| Diluted net income per common share | $\mathbf{1 . 2 0}$ | 0.77 | 56 |  |

## Application of Critical Accounting Policies

Our accounting policies are fundamental to understanding Management's Discussion and Analysis of Financial Condition and Results of Operations. Our accounting policies are more fully described in Note 1 of the Notes to Consolidated Financial Statements for December 31, 2013 included herein. Our consolidated financial statements are prepared in conformity with accounting principles generally accepted in the United States of America (GAAP). These principles require our management to make estimates and assumptions about future events that affect the amounts reported in our consolidated financial statements and accompanying notes. Since future events and their effects cannot be determined with absolute certainty, actual results may differ from those estimates. Management makes adjustments to its assumptions and estimates when facts and circumstances dictate. We evaluate our estimates and assumptions on an ongoing basis and predicate those estimates and assumptions on historical experience and on various other factors that are believed to be reasonable under the circumstances. Management believes the following critical accounting policies encompass the more significant assumptions and estimates used in preparation of our consolidated financial statements.

Allowance for Loan Losses. The ALL represents the amount available for estimated probable losses embedded in Metro Bank's (the Bank) loan portfolio. While the allowance is maintained at a level believed to be adequate by management for estimated probable losses in the loan portfolio, the determination of the allowance is inherently subjective, as it involves significant estimates by management, all of which may be susceptible to significant change.

While management uses available information to make such evaluations, future adjustments to the allowance and the provision for loan losses may be necessary if economic conditions or loan credit quality differ materially from the estimates and assumptions used in making the evaluations. The use of different assumptions could materially impact the level of the allowance and, therefore, the provision for loan losses to be charged against earnings. Such changes could impact future financial results.

Monthly, systematic reviews of our loan portfolios are performed to identify probable losses and assess the overall probability of collection. These reviews include an analysis of historical loss experience, which results in the identification and quantification of loss factors. These loss factors are used in determining the appropriate level of allowance to cover the estimated probable losses in specific loan types. The estimates of loss factors can be impacted by many variables, such as the number of years of actual loss history included in the evaluation.

As part of the quantitative analysis of the adequacy of the ALL for the years ended December 31, 2013, 2012 and 2011, respectively, management based its calculation of probable future loan losses on those loans collectively reviewed for impairment on a rolling twoyear period of actual historical losses. Management may adjust the number of years used in the historical loss calculation depending on the state of the local, regional and national economies and the period of time which management believes will most accurately forecast future losses.

Significant estimates are involved in the determination of any loss related to impaired loans. The evaluation of an impaired loan is based on either (1) the discounted cash flows using the loan's effective interest rate, (2) the fair value of the collateral for collateral-dependent loans, or (3) the observable market price of the impaired loan. Each of these estimates involves management's judgment.

In addition to calculating the loss factors, we may periodically adjust the factors for changes in levels and trends of charge-offs, delinquencies and nonaccrual loans; material changes in the mix, volume, or duration of the loan portfolio; changes in lending policies and procedures including underwriting standards; changes in the experience, ability and depth of lending management and other relevant staff; the existence and effect of any concentrations of credit and changes in the level of such concentrations; and changes in national and local economic trends and conditions, among other things. Management judgment is exercised at many levels in making these evaluations.

An integral aspect of our risk management process is allocating the ALL to various components of the loan portfolio based upon an analysis of risk characteristics, demonstrated losses, industry and other segmentations and other judgmental factors.

Other-than-Temporary Impairment (OTTI) of Investment Securities. We perform no less than quarterly reviews of the fair value of the securities in the Company's investment portfolio and evaluate individual securities for declines in fair value that may be other-thantemporary. If declines are deemed other-than-temporary, an impairment loss is recognized against earnings for the portion of the impairment deemed to be related to credit. The remaining portion of the impairment that is not related to credit is written down to its current fair value through other comprehensive income.

Stock-Based Compensation. The Company recognizes compensation costs related to share-based payment transactions in the income statement based on the grant-date fair value of the stock-based compensation issued. Compensation costs are recognized over the period that an employee provides service in exchange for the award. The grant-date fair value and ultimately, the amount of compensation expense recognized, are dependent upon certain assumptions we make such as the expected term the options will remain outstanding, the dividend yield and the volatility of our Company stock price and a risk free interest rate. This critical accounting policy is more fully described in Note 1 and Note 14 of the Notes to Consolidated Financial Statements included elsewhere in this annual report for the year ended December 31, 2013.

Fair Value Measurements. The Company is required to disclose the fair value of its financial instruments that are measured at fair value within a fair value hierarchy. The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value, giving the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurement) and the lowest priority to unobservable inputs (level 3 measurements). These disclosures appear in Note 17 of the Notes to Consolidated Financial Statements for the year ended December 31, 2013. Judgment is involved not only with deriving the estimated fair values but also with classifying the particular assets recorded at fair value in the fair value hierarchy. Estimating the fair value of impaired loans or the value of collateral securing foreclosed assets requires the use of significant unobservable inputs (level 3 measurements). At December 31, 2013, the fair value of assets based on level 3 measurements constituted $3 \%$ of the total assets measured at fair value. The fair value of collateral securing impaired loans or constituting foreclosed assets is generally determined based upon independent third party appraisals of the properties, recent offers, or prices on comparable properties in the proximate vicinity. Such estimates can differ significantly from the amounts the Company would ultimately realize from the loan or disposition of the underlying collateral.

The Company's available for sale (AFS) investment security portfolio constitutes $97 \%$ of the total assets measured at fair value and all securities are classified as a level 2 fair value measurement (quoted prices in markets that are not active, or inputs that are observable, either directly or indirectly, for substantially the full term of the asset or liability). Management utilizes third party service providers to aid in the determination of the fair value of the portfolio. Most securities are not quoted on an exchange, but are traded in active markets and fair values were obtained from matrix pricing on similar securities.

Deferred Taxes. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be used.

The Company assesses whether or not the deferred tax assets would be realized in the future if the Company would not have future taxable income to use as an offset. If future taxable income is not expected to be available to use, a valuation allowance is required to be recognized. A valuation allowance would result in additional income tax expense in the period. The Company assesses if it is more likely than not that a deferred tax asset will not be realized. The determination of a valuation allowance is subjective and dependent upon judgment concerning both positive and negative evidence to support that the net deferred tax assets will be utilized. In order to evaluate whether or not a valuation allowance is necessary, the Company uses current forecasts of future income, the ability to carryback losses to preceding years, reviews possible tax planning strategies and assesses current and future economic and business conditions. Negative evidence utilized would include any cumulative losses in previous years and general business and economic trends. At December 31, 2013, the

Company conducted such an analysis to determine if a valuation allowance was required and concluded that a valuation allowance was not necessary. A valuation allowance, if required, could have a significant impact on the Company's future earnings.

## Results of Operations

We derive total revenues from various sources, including:

- Our loan portfolio;
- Our securities portfolio;
- Fees associated with customer deposit accounts;
- Sales of loans and securities; and
- Electronic banking services.

We also earn fees from issuing loan commitments, standby letters of credit and from various cash management services.
For the year 2013, total revenues were $\$ 121.3$ million, up $\$ 4.3$ million, or $4 \%$, compared to $\$ 117.0$ million earned in 2012.

## Average Balances and Average Interest Rates

Table 2 that follows sets forth balance sheet items on a daily average basis for the years ended December 31, 2013, 2012 and 2011 and presents the daily average interest rates earned on assets and the daily average interest rates paid on liabilities for such periods. During 2013, average interest-earning assets were $\$ 2.57$ billion, an increase of $\$ 266.1$ million, or $12 \%$, over 2012. This was the result of an increase in the average balance of loans receivable (including loans held for sale) of $\$ 157.8$ million, or $11 \%$, and an increase in the average balance of investment securities of $\$ 111.0$ million, or $14 \%$. The growth in the average balance of interest-earning assets was funded by an increase in the average balance of short-term borrowings of $\$ 215.1$ million, a $\$ 33.6$ million increase in the average balance of interestbearing deposits and by an increase in the average balance of noninterest-bearing demand deposits of $\$ 14.6$ million.

The tax-equivalent yield on total interest-earning assets decreased by 35 basis points (bps), from $4.27 \%$ in 2012 to $3.92 \%$ in 2013. This decrease resulted from lower yields on our loan and securities portfolios during 2013. Floating rate loans represented approximately $45 \%$ of our total loans receivable portfolio at both December 31, 2013 and December 31, 2012, respectively. The interest rates charged on the majority of these loans are tied to the prime lending rate of $3.25 \%$ and are much lower than the interest rates associated with the fixed rate loans in our portfolio. In addition, London Interbank Offered Rate (LIBOR) based loans, which also typically have floating lower interest rates than fixed rate loans, increased significantly in 2013 and comprised $8 \%$ of total loans at December 31, 2013 compared to $4 \%$ of total loans at year-end 2012. Based on the amortized cost, approximately $99 \%$ of our investment securities have a fixed interest rate, however, yields received on most new investment securities purchased in 2013 were lower than yields earned on the existing portfolio due to the overall continued low level of short-term market interest rates present throughout 2013. As loans which we originated and investment securities we purchased in prior years with higher fixed interest rates continued to amortize and/or mature throughout 2013, we reinvested these cash flows in new loan originations and purchases of investment securities at lower yields given the current continued low interest rate environment. This has somewhat constrained our growth in interest income and reduced our interest-earning asset yields despite our $12 \%$ growth in average earning assets in 2013 over 2012. Given the continued low level of general market interest rates and the Federal Reserve Open Market Committee's stated intention to keep such rates low for an indefinite future period, we expect the yields we receive on our interest-earning assets will continue to remain at their current levels, or even lower, until interest rates begin to increase. See the Interest Rate Sensitivity section later in this Management's Discussion and Analysis of Financial Condition and Results of Operations for further discussion.

Our average deposit cost of funds decreased from $0.37 \%$ in 2012 to $0.29 \%$ for 2013 . The decrease in the Company's deposit cost of funds is primarily related to the combination of time deposits that matured and renewed at lower interest rates as well as lower interest rates paid in 2013 on many of our interest checking, savings and money market deposit accounts. For time deposits, the average rate paid in 2013 was $1.23 \%$, down 21 bps from $1.44 \%$ in 2012. Time deposits that were originated in previous years at much higher interest rates and matured in 2013 were either renewed into new certificates of deposit (CDs) with much lower interest rates or shifted by our customers to their checking and/or savings accounts which typically pay even lower rates of interest than CDs. The average interest rate paid on our interest checking and money market accounts decreased by 8 bps from $0.36 \%$ in 2012 to $0.28 \%$ in 2013. Interest rates paid on these deposits were reduced as part of our asset/liability management strategy to offset the impact of lower yields on our interest-earning assets and to preserve our level of net interest income. The average interest rate paid on public fund time deposits decreased by 6 bps from $0.40 \%$ in 2012 to $0.34 \%$ in 2013. At December 31, 2013, approximately $30 \%$ of our total deposits were those of local municipalities, school districts, not-for-profit organizations or corporate cash management customers where the interest rates paid are indexed to either a published rate such as LIBOR, the United States 90-Day Treasury bill or to an internally managed index rate. If short-term market interest rates increase, the cost of these deposits will increase according to the increase in the respective index to which their interest rates are tied.

Average short-term borrowings increased by $\$ 215.1$ million from $\$ 86.3$ million in 2012 to $\$ 301.4$ million in 2013. The average cost of this nondeposit funding source was $0.23 \%$ in both 2013 and in 2012. The average outstanding balance of long-term debt decreased from $\$ 47.7$ million in 2012 to $\$ 21.0$ million in 2013 as a result of a $\$ 25$ million Federal Home Loan Bank (FHLB) borrowing with an interest rate of $1.01 \%$ which matured in March 2013 and the repurchase and retirement by the Company of $\$ 8.0$ million of $10 \%$ fixed rate Trust Capital Securities in October 2012. See Note 10 of Notes to Consolidated Financial Statements for the year ended December 31, 2013 included herein for further discussion regarding long-term debt. The aggregate average cost of all funding sources for the Company was $0.33 \%$ in 2013, compared to $0.46 \%$ in 2012.

In Table 2, nonaccrual loans have been included in the average loan balances. Securities include securities available for sale, securities held to maturity and restricted investments in bank stock. Securities available for sale are carried at amortized cost for purposes of calculating the average rate received on taxable securities. Yields on tax-exempt securities and loans are computed on a tax-equivalent basis, assuming a $35 \%$ tax rate for the years ending 2013 and 2012 and assuming a $34 \%$ tax rate for the year ending 2011.

## TABLE 2

|  | Years Ended December 31, |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  |  |  | 2012 |  |  |  |  | 2011 |  |  |  |
| (dollars in thousands) |  | Average Balance | Interest | Average Rate |  | Average Balance |  | Interest | Average Rate | Average Balance |  | Interest | Average Rate |
| Earning Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment securities: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable | \$ | 895,489 | \$ 20,552 | 2.30\% | \$ | 796,306 |  | 21,468 | 2.70\% \$ | 744,903 | \$ | 22,362 | 3.00\% |
| Tax-exempt |  | 30,016 | 1,139 | 3.80 |  | 18,189 |  | 693 | 3.81 | 39 |  | 2 | 4.26 |
| Total securities |  | 925,505 | 21,691 | 2.34 |  | 814,495 |  | 22,161 | 2.72 | 744,942 |  | 22,364 | 3.00 |
| Federal funds sold |  | - | - | - |  | 2,696 |  | 1 | 0.05 | 9,176 |  | 5 | 0.05 |
| Total loans receivable |  | 1,647,608 | 79,988 | 4.80 |  | 1,489,787 |  | 77,342 | 5.13 | 1,448,056 |  | 77,398 | 5.29 |
| Total earning assets | \$ | 2,573,113 | \$ 101,679 | 3.92\% |  | 2,306,978 |  | 99,504 | 4.27\% \$ | 2,202,174 |  | 99,767 | 4.49\% |

## Sources of Funds

Interest-bearing deposits:

| Regular savings | \$ | 436,618 | \$ | 1,365 | 0.31\% \$ | 398,242 | \$ | 1,422 | 0.36\% \$ | 336,720 | \$ | 1,446 | 0.43\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest checking and money market |  | 1,067,444 |  | 3,041 | 0.28 | 1,050,664 |  | 3,799 | 0.36 | 967,982 |  | 5,433 | 0.56 |
| Time deposits |  | 129,502 |  | 1,591 | 1.23 | 157,238 |  | 2,262 | 1.44 | 206,178 |  | 4,272 | 2.07 |
| Public time and other noncore deposits |  | 60,518 |  | 207 | 0.34 | 54,333 |  | 218 | 0.40 | 54,824 |  | 292 | 0.53 |
| Total interest-bearing deposits |  | 1,694,082 |  | 6,204 | 0.37 | 1,660,477 |  | 7,701 | 0.46 | 1,565,704 |  | 11,443 | 0.73 |
| Short-term borrowings |  | 301,447 |  | 712 | 0.23 | 86,333 |  | 203 | 0.23 | 127,975 |  | 439 | 0.34 |
| Long-term debt |  | 21,005 |  | 1,280 | 6.09 | 47,662 |  | 2,206 | 4.62 | 48,935 |  | 2,814 | 5.74 |
| Total interest-bearing liabilities |  | 2,016,534 |  | 8,196 | 0.41 | 1,794,472 |  | 10,110 | 0.56 | 1,742,614 |  | 14,696 | 0.84 |
| Demand deposits (noninterestbearing) |  | 434,753 |  |  |  | 420,181 |  |  |  | 373,494 |  |  |  |
| Sources to fund earning assets |  | 2,451,287 |  | 8,196 | 0.33 | 2,214,653 |  | 10,110 | 0.46 | 2,116,108 |  | 14,696 | 0.69 |
| Noninterest-bearing funds (net) |  | 121,826 |  |  |  | 92,325 |  |  |  | 86,066 |  |  |  |
| Total sources to fund earning assets | \$ | 2,573,113 | \$ | 8,196 | 0.32\% \$ | 2,306,978 | \$ | 10,110 | 0.44\% \$ | 2,202,174 | \$ | 14,696 | 0.67\% |
| Net interest income and margin on a tax-equivalent basis |  |  | \$ | 93,483 | 3.60\% |  | \$ | 89,394 | 3.83\% |  | \$ | 85,071 | 3.82\% |
| Tax-exempt adjustment |  |  |  | 2,353 |  |  |  | 2,196 |  |  |  | 2,072 |  |
| Net interest income and margin |  |  | \$ | 91,130 | 3.51\% |  | \$ | 87,198 | 3.74\% |  | \$ | 82,999 | 3.73\% |
| Other Balances: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks | \$ | 47,800 |  |  |  | 52,825 |  |  | \$ | 43,868 |  |  |  |
| Other assets |  | 80,409 |  |  |  | 97,580 |  |  |  | 103,474 |  |  |  |
| Total assets |  | 2,701,322 |  |  |  | 2,457,383 |  |  |  | 2,349,516 |  |  |  |
| Other liabilities |  | 17,006 |  |  |  | 13,958 |  |  |  | 17,750 |  |  |  |
| Stockholders' equity |  | 233,029 |  |  |  | 228,772 |  |  |  | 215,658 |  |  |  |

## Net Interest Income and Net Interest Margin

Net interest income is the difference between interest income earned on loans, investment securities and other interest-earning assets and the interest expense paid on deposits, borrowed funds and long-term debt. Changes in net interest income and net interest margin result from the interaction between the volume and composition of interest-earning assets and their related yields; and the volume and composition of interest-bearing liabilities and their associated funding costs. Net interest income is our primary source of earnings. There are several factors that affect net interest income, including:

- the volume, pricing, mix and maturity of interest-earning assets and interest-bearing liabilities;
- market interest rate fluctuations; and
- the level of nonperforming loans.

Net interest income on a fully tax-equivalent basis (which adjusts for the tax-exempt status of income earned on certain loans and investment securities in order to show such income as if it were taxable) increased $\$ 4.1$ million, or $5 \%$, to $\$ 93.5$ million for 2013 over $\$ 89.4$ million in 2012. Interest income on a tax-equivalent basis for 2013 totaled $\$ 101.7$ million, an increase of $\$ 2.2$ million, or $2 \%$, over 2012. This increase was related to a volume increase in the level of interest-earning assets partially offset by lower yields on our interestearning assets due to the continued low interest rate environment throughout 2013 as discussed earlier. Interest expense for 2013 decreased $\$ 1.9$ million, or $19 \%$, from $\$ 10.1$ million in 2012 to $\$ 8.2$ million in 2013. This decrease was related to the lower interest rates paid on most interest-bearing liabilities that more than offset volume increases in average deposit balances and short-term borrowings. The average rate paid on interest-bearing deposits in 2013 was $0.37 \%$, 9 bps less than in 2012 and the average rate paid on short-term borrowings was unchanged in 2013 from 2012 at $0.23 \%$. The average rate paid on long-term debt increased by 147 bps compared to 2012 , due to the aforementioned 2013 maturity of a lower-costing FHLB term advance partially offset by the retirement in 2012 of a $\$ 8.0$ million trust capital debt security with an interest rate of $10 \%$.

Changes in net interest income are frequently measured by two statistics: net interest rate spread and net interest margin. Net interest rate spread is the difference between the average rate earned on interest-earning assets and the average rate incurred on interest-bearing liabilities. Net interest margin represents the difference between interest income, including net loan fees earned and interest expense, reflected as a percentage of average interest-earning assets. Our net interest rate spread decreased to $3.51 \%$ in 2013 from $3.71 \%$ in 2012 on a fully tax-equivalent basis. The fully tax-equivalent net interest margin decreased 23 bps from $3.83 \%$ in 2012 to $3.60 \%$ in 2013 . The net interest rate spread and net interest margin decreases in 2013 were primarily the result of a decrease in the yields on interest-earning assets due to the continued low interest rate environment partially offset by continued efforts to manage the cost of funds downward through the Company's strategic deposit pricing process, combined with the positive impact of higher rate CDs maturing and renewing into new term CDs at lower current rates or being deposited by customers into lower cost checking and savings accounts.

Table 3 demonstrates the relative impact on net interest income of changes in the volume of earning assets and interest-bearing liabilities and changes in rates earned and paid by us on such assets and liabilities. For purposes of this table, nonaccrual loans have been included in the average loan balances and tax-exempt loans and securities are reported on a fully-taxable equivalent basis.

TABLE 3

| (in thousands) | 2013 v. 2012Increase (Decrease)Due to Changes in ${ }^{(1)(2)}$ |  |  |  |  | 2012 v. 2011Increase (Decrease)Due to Changes in ${ }^{(1)(2)}$ |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume |  | Rate |  | Total | Volume |  | Rate |  | Total |
| Interest on securities: |  |  |  |  |  |  |  |  |  |  |
| Taxable | \$ | 2,280 | \$ | $(3,196)$ \$ | \$ (916) | \$ | 1,248 | \$ | $(2,142)$ \$ | (894) |
| Tax-exempt |  | 450 |  | (4) | 446 |  | 380 |  | 311 | 691 |
| Federal funds sold |  | (1) |  | - | (1) |  | (4) |  | - | (4) |
| Interest on loans receivable |  | 6,351 |  | $(3,705)$ | 2,646 |  | 2,504 |  | $(2,560)$ | (56) |
| Total interest income |  | 9,080 |  | $(6,905)$ | 2,175 |  | 4,128 |  | $(4,391)$ | (263) |
| Interest on deposits: |  |  |  |  |  |  |  |  |  |  |
| Regular savings |  | 43 |  | (100) | (57) |  | 247 |  | (271) | (24) |
| Interest checking and money market |  | (98) |  | (660) | (758) |  | 153 |  | $(1,787)$ | $(1,634)$ |
| Time deposits |  | (228) |  | (443) | (671) |  | (910) |  | $(1,100)$ | $(2,010)$ |
| Public time and other noncore deposits |  | 7 |  | (18) | (11) |  | (2) |  | (72) | (74) |
| Short-term borrowings |  | 507 |  | 2 | 509 |  | (121) |  | (115) | (236) |
| Long-term debt |  | (782) |  | (144) | (926) |  | (519) |  | (89) | (608) |
| Total interest expense |  | (551) |  | $(1,363)$ | $(1,914)$ |  | $(1,152)$ |  | $(3,434)$ | $(4,586)$ |
| Net increase (decrease) | \$ | 9,631 | \$ | $(5,542)$ \$ | \$ 4,089 | \$ | 5,280 | \$ | (957) \$ | 4,323 |

(1) Changes due to both volume and rate have been allocated on a pro rata basis to either rate or volume.
(2) Changes due to the difference in the number of days (2012 was a leap year) are divided between Volume and Rate columns based on each categories percent of the total difference.

## Provision for Loan Losses

Management undertakes a rigorous and consistently applied process in order to evaluate the ALL and to determine the level of provision for loan losses, as previously stated in the Application of Critical Accounting Policies section in this Management's Discussion and Analysis. As stated in this policy, the Company currently uses a two-year period of actual historical losses. During the years ended 2009 through 2011, the Company had unusually high net charge-offs that have not repeated since. Those unusually high net charge-offs in 2011 would have been part of the historical loss factor used to calculate the required allowance at the end of 2012, but would have rolled out of the ALL calculation by the end of 2013. This situation resulted in a reduction of the ALL required during 2013 and reduced the need for additional loan loss provisions. Additionally, the Company had $\$ 7.1$ million in specific allocations at the end of 2012 which absorbed $\$ 2.1$ million of the 2013 charge-offs. The majority of the remaining specific reserve at December 31, 2012 made up a significant portion of the $\$ 5.6$ million specific reserve at December 31, 2013. Management continuously assesses the quality of the Company's loan portfolio in conjunction with the current state of the economy and its impact on our borrowers repayment ability and on loan collateral values in order to determine the appropriate probable loss period to use in our quantitative analysis. Considering these factors, management continued to use a two year probable loss period throughout 2013 in determining the adequacy of the ALL.

We recorded $\$ 6.9$ million as a total provision for loan losses in 2013 compared to $\$ 10.1$ million in 2012. The decrease in the provision for loan losses in 2013 was a direct result of the aforementioned decrease in net charge-offs included in the quantitative factor calculation. Net charge-offs during 2013 were $\$ 9.0$ million, or $0.55 \%$, of average loans outstanding as compared to $\$ 6.4$ million, or $0.44 \%$, of average loans outstanding in 2012. Approximately $\$ 7.6$ million, or $84 \%$, of total net charge-offs for 2013 were associated with five loan relationships. The level of nonperforming loans increased from $\$ 32.6$ million, or $2.13 \%$, of total loans outstanding at December 31, 2012 to $\$ 40.3$ million, or $2.30 \%$, of total loans outstanding at December 31, 2013. See the Loan and Asset Quality section later in this Management's Discussion and Analysis of Financial Condition and Results of Operations for further discussion regarding nonperforming loans. Also, see the Application of Critical Accounting Policies section in this Management's Discussion and Analysis regarding the ALL as well as Note 1 in the Notes to Consolidated Financial Statements for the year ended December 31, 2013 included herein for further discussion regarding additional important factors and our methodology for determining the provision for loan losses. In addition, see our

Forward-Looking Statements in this Management's Discussion and Analysis and risk factors associated with the provision for loan losses in Item 1A of our annual report on Form 10-K.

## Noninterest Income

Noninterest income increased by $\$ 336,000$, or $1 \%$, from $\$ 29.9$ million in 2012 to $\$ 30.2$ million in 2013. Service charges, fees and other operating income is the main component of the Company's noninterest income and is comprised primarily of service charges on deposit accounts and interchange fees. Income from these combined sources increased $\$ 199,000$, or $1 \%$, in 2013 over 2012 to a total of $\$ 28.6$ million. Service charges on deposit accounts and loan service charges and fees were down $\$ 294,000$, or $1 \%$, and $\$ 74,000$, or $3 \%$, respectively, in 2013 from 2012 levels. The decrease in service charges on deposit accounts was due to a lower level of fees associated with nonsufficient funds and returned check charges. The decrease in loan service charges was due to a lower level of loan prepayment penalties received in 2013 compared to 2012. Total all other sources of service charge income increased by $\$ 567,000$, or $24 \%$, which was associated with an increase in account analysis and noncustomer service fees. In 2013, total gains on sales of residential loans were $\$ 955,000$ compared to $\$ 1.2$ million in 2012. During 2013, the Company discontinued underwriting credit cards and sold its credit card portfolio at a net loss of $\$ 56,000$.

Included in noninterest income are net gains on sales of investment securities totaling $\$ 664,000$ for 2013 compared to $\$ 1.1$ million for 2012. There were no OTTI losses recorded in 2013 compared to $\$ 649,000$ in OTTI charges on private-label collateralized mortgage obligations (CMOs) in the Bank's investment portfolio during 2012. The Company no longer holds any private-label CMOs in its portfolio. See the Securities section in Note 3 in the Notes to Consolidated Financial Statements for further discussion regarding OTTI.

Netted against noninterest income in 2012 was a $\$ 140,000$ charge to repurchase and retire Trust Capital Securities. No comparable debt prepayment charge was incurred in 2013.

## Noninterest Expenses

The Company was able to reduce expenses for the third consecutive year as noninterest expenses totaled $\$ 89.9$ million for 2013, a decrease of $\$ 1.3$ million, or $1 \%$, from 2012. A comparison of noninterest expenses for certain categories for 2013 and 2012 is discussed below.

Salary expenses and employee benefits, which represent the largest component of our noninterest expenses, increased $\$ 1.6$ million, or $4 \%$, in 2013 over 2012. This increase was primarily a combined result of an increase in full-time equivalent employees as well as an increase in employee compensation levels which had been held relatively flat over the past few years when the Company recorded net losses or lower levels of net income.

Total occupancy expenses increased by $\$ 271,000$, or $3 \%$, in 2013 over 2012, primarily the result of increases in rent and higher building maintenance and utility costs.

Furniture and equipment expenses totaled $\$ 4.5$ million in 2013 , down $6 \%$, or $\$ 302,000$ from 2012 . The decrease is primarily the result of certain furniture being fully depreciated in 2013.

Advertising and marketing expenses totaled $\$ 2.4$ million in 2013 , a $\$ 548,000$, or $29 \%$, increase over 2012 . The increase was related to a much higher level of community investment contributions in 2013 compared to 2012.

Data processing expense totaled $\$ 12.8$ million in $2013,6 \%$ or $\$ 752,000$ less than in 2012 . The decrease was primarily the result of lower processing costs from third party service providers during 2013.

Regulatory assessments and related fees of $\$ 2.2$ million in 2013 reflect a $\$ 1.8$ million, or $45 \%$, decrease,from 2012. The decrease was primarily the result of a one-time nonrecurring expense of $\$ 1.5$ million for a civil money penalty assessed against the Bank by the Federal Deposit Insurance Corporation (FDIC) during 2012. The Bank also experienced a $\$ 317,000$, or 13\%, decrease in FDIC deposit insurance fee assessments in 2013 compared to 2012 primarily as a result of the Bank's release from a consent order in 2012. See the Regulatory Matters section in Note 15 in the Notes to Consolidated Financial Statements for further discussion regarding the civil monetary penalty.

Telephone-related expenses for 2013 increased by $\$ 163,000$, or $5 \%$, for additional costs associated with operating the Bank's 24 -hour customer support call center.

Loan expenses totaled $\$ 2.0$ million in 2013 , an increase of $\$ 640,000$, or $46 \%$, over 2012 . This increase is due to customer unpaid real estate taxes paid by the Bank to secure collateral on problem loans, one of which was moved into foreclosed real estate during the first half of the year at a fair market value of $\$ 2.0$ million.

Foreclosed real estate expenses of $\$ 422,000$ for 2013 decreased by $\$ 913,000$, or $68 \%$, compared to $\$ 1.3$ million in 2012. The decrease was primarily a result of a $\$ 640,000$ pretax loss on the sale of a specific property during 2012 . Write-downs of foreclosed assets totaling $\$ 89,000$ in 2013 compared to $\$ 257,000$ of write-downs in 2012 and lower operating costs on properties in 2013 also contributed to the decrease.

Consulting fees totaled $\$ 807,000$ in 2013 , down $\$ 297,000$, or $27 \%$, from 2012. The decrease is related to the reduced need for consulting services in 2013 compared to the level utilized in 2012.

Pennsylvania bank shares tax expense of $\$ 2.2$ million increased $\$ 387,000$, or $22 \%$, over 2012 as a result of the growth of the Bank's balance sheet which is used in the bank shares tax assessment calculation.

Other expenses decreased $\$ 719,000$, or $9 \%$, year over year primarily due to a combination of decreases in stationery and supplies, postage, printing costs and armored car services.

One key measure used to monitor progress in controlling overhead expenses is the ratio of net noninterest expenses to average assets. For purposes of this calculation, net noninterest expenses equal total noninterest expenses less nonrecurring expenses minus noninterest income. This ratio equaled $2.21 \%$ for 2013 , compared to $2.43 \%$ for 2012 . The lower the ratio, the better. Another productivity measure is the operating efficiency ratio. This ratio expresses the relationship of noninterest expenses to net interest income plus noninterest income (excluding gains or losses on sales of investment securities). For 2013, the Company's operating efficiency ratio was $74.04 \%$ compared to $76.56 \%$ for 2012 . Again, the lower the percentage, the more efficient the Company is. The improvement of this ratio was the result of a higher level of net interest income and noninterest income in 2013 combined with a lower level of noninterest expenses (excluding nonrecurring).

## Provision for Federal Income Taxes

The provision for federal income taxes was $\$ 7.3$ million for 2013 compared to $\$ 4.9$ million for 2012 . The effective tax rate, which is the ratio of income tax expense to income before taxes was $29.8 \%$ in 2013 compared to $31.1 \%$ in 2012 . The decrease in the effective rate was related to a $\$ 1.5$ million civil money penalty the Company paid in 2012 which was not deductible for tax purposes, partially offset by a greater proportion of tax free income to earnings before taxes during 2012 compared to 2013 as well as higher overall pretax income in 2013 compared to 2012. See Note 11 of the Notes to Consolidated Financial Statements for the year ended December 31, 2013, included herein, for an additional analysis of the provision for income taxes for the years ended December 31, 2013 and 2012.

Income taxes are accounted for under the liability method whereby deferred tax assets and liabilities are recognized for future tax consequences attributable to temporary differences between the financial statement and tax bases of existing assets and liabilities.

At December 31, 2013, deferred tax assets amounted to $\$ 20.5$ million and deferred tax liabilities totaled $\$ 5.0$ million. Deferred tax assets are realizable primarily through future reversals of existing taxable temporary differences. Management currently anticipates the Company's future earnings will be adequate to utilize all of its net deferred tax assets. The Company used current forecasts of future expected income, possible tax planning strategies, current and future economic and business conditions (such as the possibility of a decrease in real estate value for properties the Bank holds as collateral on loans), the probability that taxable income will continue to be generated in future periods and the current year's tax liability to make the determination. See Note 11 of the Notes to Consolidated Financial Statements for the year ended December 31, 2013, included herein, for an additional analysis of the provision for income taxes for the years ended December 31, 2013 and 2012.

## Net Income and Net Income per Common Share

The Company recorded net income of $\$ 17.3$ million for 2013, an increase of $\$ 6.4$ million, or $58 \%$, over the $\$ 10.9$ million of net income recorded in 2012. This increase in 2013 was due to an increase in net interest income of $\$ 3.9$ million, a decrease in the provision for loan losses of $\$ 3.2$ million, an increase in noninterest income of $\$ 336,000$ and a decrease in noninterest expenses of $\$ 1.3$ million, all partially offset by an increase in the provision for federal income taxes of $\$ 2.4$ million.

Basic and fully-diluted net income per common share was $\$ 1.21$ and $\$ 1.20$, respectively, for 2013 compared to basic and diluted net income per common share of $\$ 0.77$ in 2012. See Note 13 in the Notes to Consolidated Financial Statements for the year ended December 31, 2013, included herein, for an analysis of earnings per share.

## Return on Average Assets and Average Equity

Return on average assets (ROA) measures our net income in relation to our total average assets. Our ROA was $0.64 \%$ for 2013 compared to $0.44 \%$ for 2012. Return on average equity (ROE) indicates how effectively we can generate net income on the capital invested by our shareholders. ROE is calculated by dividing net income by average stockholders' equity. ROE for 2013 was $7.41 \%$, compared to $4.76 \%$ for 2012.

## 2012 versus 2011

Net income for 2012 was $\$ 10.9$ million, or $\$ 0.77$ per diluted common share compared to $\$ 289,000$, or $\$ 0.02$ per diluted common share recorded in 2011.

Net interest income on a tax-equivalent basis for 2012 was $\$ 89.4$ million, an increase of $\$ 4.3$ million, or 5\%, over 2011. Interest income on earnings assets on a tax-equivalent basis totaled $\$ 99.5$ million, a decrease of $\$ 263,000$ from 2011. Interest expense for 2012 was $\$ 10.1$ million, a decrease of $\$ 4.6$ million, or $31 \%$, from 2011.

Our net interest rate spread increased to $3.71 \%$ in 2012 from $3.65 \%$ in 2011 on a fully tax-equivalent basis. The net interest margin (nontax-equivalent) increased 1 bp from $3.73 \%$ in 2011 to $3.74 \%$ in 2012.

The provision for loan losses totaled $\$ 10.1$ million in 2012 compared to $\$ 20.6$ million in 2011. The level of nonperforming loans decreased from $\$ 34.8$ million, or $2.42 \%$, of total loans outstanding at December 31, 2011 to $\$ 32.6$ million, or $2.13 \%$, of total loans outstanding at December 31, 2012. Net charge-offs in 2012 totaled $\$ 6.4$ million, or $0.44 \%$, of average loans outstanding as compared to $\$ 20.6$ million, or $1.43 \%$, of average loans outstanding in 2011.

Noninterest income for 2012 decreased by $\$ 598,000$, or $2 \%$, from 2011 to $\$ 29.9$ million. Included in total noninterest income in 2012 were net gains of $\$ 1.2$ million on the sale of residential loans and a $\$ 1.1$ million gain on the sale of investment securities, partially offset by $\$ 649,000$ of net impairment charges on investment securities. Comparably, included in total noninterest income in 2011 were gains of $\$ 2.7$ million on the sale of residential loans and Small Business Administration (SBA) loans and a $\$ 350,000$ gain on the sale of investment securities, offset by $\$ 324,000$ of net impairment charges on investment securities.

Noninterest expenses totaled $\$ 91.1$ million for 2012, a decrease of $\$ 2.9$ million, or $3 \%$, from 2011. Decreases occurred in multiple categories compared to 2011 as highlighted below.

Salary expenses and employee benefits increased by $\$ 923,000$, or $2 \%$, in 2012 from 2011. Primarily, there was an increase in health care plan costs and other benefits for employees in 2012 over 2011.

Occupancy expenses for 2012 were $\$ 716,000$, or $8 \%$, lower in 2012 compared to 2011 and furniture and equipment expenses decreased by $\$ 623,000$, or $11 \%$.

Data processing expenses decreased by $\$ 621,000$, or $4 \%$, in 2012 from 2011. Metro obtained lower pricing for item processing costs during the second quarter of 2012 and going forward for various electronic transactions. In 2011, Metro incurred one-time service charges from a third party vendor for license fees and costs associated with software implementation which it did not recur in 2012.

Regulatory expenses of \$4.1 million in 2012 were \$425,000, or $12 \%$, higher than 2011.
Loan expenses totaled $\$ 1.4$ million in 2012, an increase of $\$ 286,000$, or $26 \%$, over 2011.

Foreclosed real estate expenses of $\$ 1.3$ million in 2012 were $\$ 940,000$, or $41 \%$, lower than 2011.

The Company expensed $\$ 1.9$ million of costs during 2011 associated with modification to its logo and overall brand enhancement with with minimal comparable expenses expenses in 2012.

Consulting fees decreased $\$ 392,000$, or $26 \%$, to $\$ 1.1$ million in 2012 compared to $\$ 1.5$ million in 2011 . The decrease was due to the much lower need for consulting services in 2012 as compared to 2011 to assist the Bank with procedures and controls to ensure compliance with the Bank Secrecy Act (BSA).

Pennsylvania bank shares tax expense of $\$ 1.8$ million increased $\$ 282,000$, or $19 \%$, over 2011 as a result of the growth of the Bank's balance sheet which is used in the bank shares tax assessment calculation.

Other noninterest expenses totaled $\$ 8.0$ million for 2012 , compared to $\$ 7.5$ million for 2011 , an increase of $\$ 467,000$, or $6 \%$.
For 2012, the Company's operating efficiency ratio was $76.56 \%$ compared to $81.20 \%$ for 2011 . The improvement of this ratio was the result of a higher level of net interest income in 2012 combined with a lower level of noninterest expenses (excluding nonrecurring), both of which were partially offset by a decrease in noninterest income.

## Financial Condition

## Securities

Securities are purchased and sold as part of our overall asset and liability management strategy. The classification of all securities is determined at the time of purchase. Securities expected to be held for an indefinite period of time are classified as securities available for sale and are carried at fair value. Decisions by management to purchase or sell these securities are based on an assessment of financial and economic conditions, including changes in prepayment risks and interest rates, liquidity needs, capital adequacy, collateral requirements for pledging, alternative asset and liability management strategies, tax considerations and regulatory requirements.

Securities are classified as held to maturity (HTM) if, at the time of purchase, management has both the intent and ability to hold the securities until maturity. Securities held to maturity are carried at amortized cost. Sales of securities in this portfolio should only occur in unusual and rare situations where significant unforeseeable changes in circumstances may cause a change in intent. Examples of such instances would include deterioration in the issuer's creditworthiness that is evidently supportable and significant or a change in tax law that eliminates or reduces the tax-exempt status of interest (but not the revision of marginal tax rates applicable to interest income). HTM securities cannot be sold based upon any of the decisions used to sell securities available for sale as listed above. See Note 3 in the Notes to Consolidated Financial Statements for the year ended December 31, 2013, included herein, for further analysis of our securities portfolio.

Based on the amortized cost, approximately $99 \%$ of our investment securities carry fixed rate coupons that do not change over the life of the securities. Since many of the amortizing securities are purchased at premiums or discounts, their yield and average life will change depending on any change in the estimated rate of prepayments. We amortize premiums and accrete discounts over the estimated average life of the amortizing securities. Premiums and discounts on nonamortizing securities, such as government and municipal bonds, are amortized or accreted to their maturity date. Changes in the estimated average life of the securities portfolio will lengthen or shorten the period in which the premium or discount must be amortized or accreted, thus affecting the yields we recognize. At December 31, 2013, the taxable equivalent yield on our total investment securities portfolio was $2.36 \%$, down 9 bps from $2.45 \%$ at December 31, 2012. This decrease was due to prepayments, calls and maturities of securities with higher interest rates combined with purchases of new securities in 2013 at lower yields than those purchased in previous years, due to the low level of general market interest rates present in 2013 as compared to previous years.

During the last nine months of 2013, interest rates at the longer end of the yield curve rose sharply as investors reacted, first to the fear of the Federal Reserve tapering its bond buying program, and then to the mid-December implementation of a $\$ 10$ billion per month tapering strategy. The lower demand helped push Treasury prices down and interest rates up with the yield on the five-year Treasury note rising 98 bps from $0.77 \%$ on March 31,2013 to $1.75 \%$ on December 31, 2013. Similarly, the yield on the 10 -year Treasury note rose 119 bps from $1.85 \%$ on March 31, 2013 to $3.04 \%$ on December 31, 2013. This rise in interest rates adversely affected the fair market value of the Company's existing securities.

At December 31, 2013, the weighted-average life and duration of our total securities portfolio was approximately 6.2 years and 5.4 years, respectively, as compared to 4.1 years and 3.7 years, respectively, at December 31, 2012. The weighted-average life of the portfolio is calculated by estimating the average rate of repayment of the underlying collateral of each security. Mortgage-backed obligations historically experience repayment rates in excess of the scheduled repayments, causing a shorter weighted-average life of the security. Our securities portfolio contained no derivatives as of December 31, 2013 or 2012.

The fair value of the Bank's AFS securities portfolio decreased by $\$ 89.2$ million in 2013, from $\$ 675.1$ million at December 31, 2012 to $\$ 585.9$ million at December 31, 2013. The change was a result of $\$ 76.6$ million of sales, $\$ 134.2$ million of principal pay downs, premium amortization of $\$ 815,000$ and a decrease in net unrealized gains of $\$ 36.4$ million, offset by purchases of $\$ 158.8$ million. At December 31, 2013, the unrealized loss on securities available for sale included in stockholders' equity as accumulated other comprehensive loss totaled $\$ 16.5$ million, net of tax, compared to a $\$ 7.2$ million unrealized gain on securities available for sale, net of tax, at December 31, 2012. The AFS portfolio is comprised of U.S. Government agency securities, agency residential mortgage-backed securities (MBSs), agency CMOs and municipal securities. The market prices for most securities held in the Company's portfolio declined in 2013 and management believes that the unrealized losses on these securities at December 31, 2013 were primarily the result of changes in general market interest rates and prices. At December 31,2013, the weighted-average life, duration and taxable equivalent yield of our AFS portfolio was approximately
5.6 years, 4.9 years and $2.27 \%$, respectively, as compared to 3.6 years, 3.4 years and $2.31 \%$, respectively, at December 31, 2012. The lengthening of both average life and duration was primarily the result of increased interest rates slowing the prepayments of amortizing securities and by the impact of callable municipal bonds. As the general level of interest rates rises, the average life and duration lengthen as the bonds extend to maturity rather than the call date.

During 2013, the carrying value of securities in the HTM portfolio increased by $\$ 14.0$ million, from $\$ 269.8$ million at December 31 , 2012 to $\$ 283.8$ million at December 31, 2013. The change was a result of $\$ 101.5$ million of purchases, partially offset by $\$ 21.2$ million of securities sold, principal pay downs of $\$ 16.2$ million, minimal premium amortization and $\$ 50.0$ million in called bonds. The securities held in this portfolio include U.S. Government agency securities, agency residential MBSs, agency CMOs, corporate debt securities and municipal securities. At December 31, 2013, the weighted-average life, duration and taxable equivalent yield of our HTM portfolio was approximately 7.6 years, 6.4 years and $2.53 \%$, respectively, as compared to 5.3 years, 4.5 years and $2.78 \%$, respectively, at December 31, 2012. Both the average life and duration of the portfolio are significantly impacted by the callable agency debentures. As the general level of interest rates falls, the bonds are assumed more likely to be called, resulting in a shorter average life and duration. As the general level of interest rates rises, the average life and duration lengthen as the bonds extend to maturity.

The Company sold a total of 28 securities with a combined fair market value of $\$ 98.5$ million and realized net pretax gains of $\$ 512,000$ during 2013. The securities sold included 15 agency CMOs; 12 agency residential MBSs; and one corporate security. Of this total, 16 securities with a combined fair market value of $\$ 76.3$ million had been classified as available for sale. Twelve securities with a fair market value of $\$ 22.2$ million had been classified as held to maturity, however, 11 of the securities were amortizing pieces where the current par value had fallen to less than $15 \%$ of its original par value and could be sold without tainting the remaining HTM portfolio. The remaining piece was a corporate note that was within three months of its contractual maturity and could also be sold without tainting the remaining HTM portfolio. The Company uses the specific identification method to record security sales. In addition, the Company had a total of $\$ 50.0$ million of agency debentures called, at par, by their issuing agencies during 2013. The called securities were carried at a slight discount, therefore a pretax gain of $\$ 152,000$ was recognized.

No investment in securities of a single non-U.S. Government or government agency issuer exceeded ten percent of shareholders' equity at December 31, 2013.

In December 2013, the U.S. banking agencies, Securities and Exchange Commission (SEC) and U.S. Commodity Futures Trading Commission (CFTC) issued final regulations to implement provisions of the Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd-Frank Act) called the "Volcker Rule". The regulations limit certain proprietary trading and includes several exclusions and exemptions surrounding security holdings. We are in the process of evaluating the full impact of the Volcker Rule on our current securities activities and our ownership interests in covered securities and do not believe it will have a material impact on our consolidated financial statements. Banking entities have until July 21, 2015 to bring their activities into conformance with the requirements of the Volcker Rule.

The amortized cost of AFS and HTM securities are summarized below in Table 4 as of December 31, for each of the years 2011 through 2013:

TABLE 4

| (in thousands) | December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2011 |  |
| Available for Sale: |  |  |  |  |  |  |
| U.S. Government agency securities | \$ | 33,995 | \$ | 33,994 | \$ | 22,500 |
| Residential MBSs |  | 65,795 |  | 55,614 |  | 21,087 |
| Agency CMOs |  | 483,591 |  | 547,641 |  | 519,167 |
| Private-label CMOs |  | - |  | - |  | 24,974 |
| Corporate debt securities |  | - |  | - |  | 19,952 |
| Municipal securities |  | 27,950 |  | 26,890 |  | - |
| Total available for sale | \$ | 611,331 | \$ | 664,139 | \$ | 607,680 |
| Held to Maturity: |  |  |  |  |  |  |
| U.S. Government agency securities | \$ | 149,096 | \$ | 178,926 | \$ | 97,750 |
| Residential MBSs |  | 7,849 |  | 23,827 |  | 37,658 |
| Agency CMOs |  | 118,893 |  | 49,051 |  | 45,122 |
| Corporate debt securities |  | 5,000 |  | 15,000 |  | 15,000 |
| Municipal securities |  | 2,976 |  | 2,979 |  | 1,105 |
| Total held to maturity | \$ | 283,814 | \$ | 269,783 | \$ | 196,635 |

The contractual maturity distribution and weighted-average yield of our AFS and HTM portfolios at December 31, 2013 are summarized in Table 5. For mortgage-backed obligations, the contractual maturities may be significantly different than actual maturities. Changes in payment patterns and prepayments may occur depending on the market conditions and other economic variables. Weighted-average yield is calculated by multiplying the book yield times the book value for each security within each maturity range. Tax-exempt obligations have been tax effected, assuming a tax rate of $35 \%$.

TABLE 5

| December 31, 2013 <br> (dollars in thousands) | Due Under 1 Year Amount/Yield |  |  | Due 1-5 Years Amount/Yield |  |  | Due 5-10 Years Amount/Yield |  |  | Due Over 10 Years Amount/Yield |  |  | Total <br> Amount/Yield |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Available for Sale: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Government agency securities | \$ | - | -\% | \$ | - | -\% | \$ | 33,995 | 2.00\% | \$ | - | -\% | 33,995 | 2.00\% |
| Residential MBSs |  | - | - |  | - | - |  | - | - |  | 65,795 | 2.50 | 65,795 | 2.50 |
| Agency CMOs |  | - | - |  | - | - |  | - | - |  | 483,591 | 2.18 | 483,591 | 2.18 |
| Municipal securities |  | - | - |  | - | - |  | 14,539 | 3.19 |  | 13,411 | 4.36 | 27,950 | 3.75 |
| Total available for sale | \$ | - | -\% | \$ | - | -\% | \$ | 48,534 | 2.36\% | \$ | 562,797 | 2.27\% \$ | \$ 611,331 | 2.27\% |

Held to Maturity:

| U.S. Government agency securities | \$ | - | -\% | \$ | - | -\% | \$ | 70,000 | 2.10\% | \$ | 79,096 | 2.78\% |  | 149,096 | 2.46\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential MBSs |  | - | - |  | - | - |  | 1,705 | 4.97 |  | 6,144 | 3.48 |  | 7,849 | 3.80 |
| Agency CMOs |  | - | - |  | - | - |  | - | - |  | 118,893 | 2.48 |  | 118,893 | 2.48 |
| Corporate debt securities |  | - | - |  | 5,000 | 2.96 |  | - | - |  | - | - |  | 5,000 | 2.96 |
| Municipal securities |  | - | - |  | - | - |  | - | - |  | 2,976 | 4.13 |  | 2,976 | 4.13 |
| Total held to maturity | \$ | - | -\% | \$ | 5,000 | 2.96\% | \$ | 71,705 | 2.17\% | \$ | 207,109 | 2.65\% | \$ | 283,814 | 2.53\% |

Note: Securities available for sale are carried at amortized cost in the table above for purposes of calculating the weighted-average yield received on such securities.

## Loans Held for Sale

Loans held for sale are comprised of student loans and selected residential mortgage loans the Company originates with the intention of selling in the future. Prior to September 30, 2011, loans held for sale also included SBA loans the Company originated with the intention of selling. Occasionally, loans held for sale also includes business and industry loans that the Company decides to sell. Held for sale loans are carried at the lower of cost or estimated fair value, calculated in the aggregate. At the present time, the majority of the Company's residential loans are originated with the intent to sell to the secondary market unless the loan is nonconforming to secondary market standards or if we agree not to sell the loan due to a customer's request. The residential mortgage loans that are designated as held for sale are sold to other financial institutions in correspondent relationships and the Bank does not retain the servicing. The sale of these loans takes place typically within 30 days of funding.

Total loans held for sale were $\$ 6.2$ million and $\$ 15.2$ million at December 31, 2013 and 2012, respectively. At December 31, 2013, loans held for sale were comprised of $\$ 3.1$ million of student loans and $\$ 3.1$ million of residential mortgages as compared to $\$ 3.8$ million of student loans and $\$ 11.4$ million of residential mortgages at December 31, 2012. During 2013, originations of residential loans totaled $\$ 53.6$ million and $\$ 61.9$ million of residential loans were sold. Loans held for sale, as a percentage of total consolidated assets, were less than $1 \%$ at December 31, 2013 and 2012. At December 31, 2013 and December 31, 2012, no residential mortgage loans held for sale were past due or impaired. At December 31, 2013, 2012 and 2011 there was $\$ 374,000, \$ 408,000$ and $\$ 567,000$, respectively, of student loans held for sale that were past due.

## Loans Receivable

Commercial loans outstanding are comprised of commercial and industrial, tax-exempt, owner occupied real estate, commercial construction and land development and commercial real estate loans. Consumer type loans consist of residential real estate mortgages, home equity loans, consumer lines of credit and other consumer-related loans. We manage risk associated with our loan portfolio in part through diversification, with what we believe are sound policies and underwriting procedures that are reviewed, updated and approved at least annually, as well as through our ongoing loan monitoring efforts. Additionally, we monitor concentrations of loans or loan relationships by purpose, collateral or industry.

Total gross loans receivable increased by $\$ 222.1$ million, or $15 \%$, from December 31, 2012 to December 31, 2013. Loan originations and participations purchased in 2013 totaled approximately $\$ 713.1$ million and exceeded those in 2012 by approximately $\$ 225.1$ million, or $46 \%$. The Bank experienced growth in all but one loan category during 2013 as a result of general economic improvement in the markets we serve, growth in the breadth and experience of the lending team as well as expansion of the Bank's middle market lending function. During 2013, commercial real estate loans increased $\$ 78.8$ million, or $20 \%$, commercial and industrial loans increased $\$ 70.2$ million, or $19 \%$, owner occupied real estate loans increased $\$ 34.0$ million, or $13 \%$, commercial construction and land development loans increased $\$ 32.8$ million, or $33 \%$, residential loans increased $\$ 13.9$ million, or $17 \%$, and consumer loans increased $\$ 2.9$ million, or $1 \%$, while commercial tax-exempt loans decreased $\$ 10.5$ million, or $11 \%$. Also included in gross loans are deposit accounts that are reclassified as loans as a result of overdrawn deposit account balances. The total of overdrawn deposit accounts reclassified as loans aggregated $\$ 578,000$ at December 31, 2013 compared to $\$ 626,000$ at December 31, 2012.

Total loans outstanding represented $78 \%$ of total deposits and $63 \%$ of total assets at December 31, 2013, excluding the loans held for sale, compared to $69 \%$ and $58 \%$, respectively, at December 31, 2012.

The following table summarizes the composition of our loan portfolio by segment as of December 31, for each of the years 2009 through 2013.

TABLE 6

| (in thousands) | December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2011 |  | 2010 |  | 2009 |  |
| Commercial and industrial | \$ | 447,144 | \$ | 376,988 | \$ | 321,988 | \$ | 337,398 | \$ | 401,759 |
| Commercial tax-exempt |  | 81,734 |  | 92,202 |  | 81,532 |  | 85,863 |  | 102,218 |
| Owner occupied real estate |  | 302,417 |  | 268,372 |  | 279,372 |  | 241,553 |  | 263,413 |
| Commercial construction and land development |  | 133,176 |  | 100,399 |  | 103,153 |  | 112,094 |  | 115,013 |
| Commercial real estate |  | 473,188 |  | 394,404 |  | 364,405 |  | 313,194 |  | 265,655 |
| Residential |  | 97,766 |  | 83,899 |  | 83,940 |  | 81,124 |  | 85,035 |
| Consumer |  | 215,447 |  | 212,533 |  | 202,278 |  | 207,979 |  | 210,690 |
| Total loans outstanding | \$ | 1,750,872 | \$ | 1,528,797 | \$ | 1,436,668 | \$ | 1,379,205 | \$ | 1,443,783 |

Our commercial and industrial loans are typically made to small and medium-sized businesses and represented $25 \%$ of our total loans outstanding at December 31, 2013. The average loan size originated in 2013 in this category was approximately $\$ 351,000$. Our underwriting policy has maximum terms for these loans depending on the loan type within the commercial and industrial loans category. The primary source of repayment is the cash flow from the ongoing operations and activities conducted by the business. Collateral for these types of loans varies depending upon the type and purpose of the loans as well as management's credit evaluations of the respective borrowers and generally includes business assets and/or personal assets of the borrower. The value of the collateral in this category may vary depending on market conditions. Metro maintains advance rate guidelines for particular collateral categories to mitigate the risk that, upon default, the collateral is insufficient to cover the outstanding loan balance.

Commercial tax exempt loans represented 5\% of our total loans at December 31, 2013 and are made primarily to municipalities and school districts and rely on the cash flows of the borrowing entity for repayment. There were no originations in this category for 2013. We underwrite these loans based upon our established underwriting guidelines and our analysis of the cash flow, operating results and financial condition of the borrower.

Owner occupied real estate loans represented $17 \%$ of our total loans at December 31, 2013, are made for commercial properties and are typically made to small and medium-sized businesses. The primary source of repayment is the cash flow from the ongoing operations and activities conducted by the business or a related interest of the business or an affiliate of the party who owns the property. Based on our underwriting standards, loans in this category are secured by real property and typically require owner guarantees. The average loan size originated in 2013 in this category was approximately $\$ 561,000$.

Our commercial real estate and our construction and land development loans are typically made to small and medium-sized investors, builders and developers and made up $27 \%$ and $8 \%$, respectively, of our total loans outstanding at December 31, 2013. These loans are secured by mortgages on real property (principally one to four family rental, multi-family rental, office and other commercial properties) located primarily in South Central Pennsylvania. The average loan size originated in 2013 in these categories was approximately $\$ 602,000$ and $\$ 659,000$, respectively. Both of these averages exceeded the prior year averages as a result of slightly more higher dollar loan originations compared to 2012. Our underwriting guidelines establish maximum terms and advanced rates depending on the type of loan within the commercial real estate category. A five-year call option is standard on commercial mortgages. Our underwriting guidelines also establish maximum loan-to-value ratios depending upon the type of primary collateral, typically require owner guarantees and may require other collateral depending on our assessment of the overall risk.

Residential real estate mortgage loans represented approximately $6 \%$ of our total loans at December 31, 2013. Loans in this category are collateralized by first mortgages on residential properties located primarily in South Central Pennsylvania. We underwrite these loans based upon our established underwriting guidelines.

Consumer term loans and consumer lines of credit represented $12 \%$ of our total loans outstanding at December 31, 2013 and are secured by first and second mortgages, personal assets of the borrower, or may be unsecured. As of December 31, 2013, approximately $\$ 207.5$ million, or $96 \%$, of the total for this category were secured by real estate, ( $17 \%$ of which were secured by second mortgages), $\$ 2.8$ million were loans collateralized by personal assets of the borrower and $\$ 5.1$ million were unsecured. Our underwriting policy sets limitations on the terms of the loans, defines allowable collateral and the method of valuation of the collateral, outlines acceptable debt to income
ratios as well as acceptable credit sources to determine if the applicant meets our standards. We review lines of credit annually and remove availability if the borrower is no longer compliant with our underwriting standards or is delinquent. As of December 31, 2013, unused commitments under consumer lines of credit were $\$ 106.0$ million.

The maturity ranges of the loan portfolio and the amounts of loans with fixed interest rates and floating interest rates in each maturity range, as of December 31, 2013, are presented in the following table:

TABLE 7

| (in thousands) | December 31, 2013 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Due Within One Year |  | Due 1-5 <br> Years |  | Due Over Five Years |  | Total |  |
| Commercial and industrial | \$ | 208,766 | \$ | 204,746 | \$ | 33,632 | \$ | 447,144 |
| Commercial tax exempt |  | 42,246 |  | 27,133 |  | 12,355 |  | 81,734 |
| Owner occupied real estate |  | 27,191 |  | 83,309 |  | 191,917 |  | 302,417 |
| Commercial construction and land development |  | 67,630 |  | 37,506 |  | 28,040 |  | 133,176 |
| Commercial real estate |  | 38,035 |  | 154,639 |  | 280,514 |  | 473,188 |
| Residential |  | 17,472 |  | 14,413 |  | 65,881 |  | 97,766 |
| Consumer |  | 42,811 |  | 53,151 |  | 119,485 |  | 215,447 |
| Total loans | \$ | 444,151 | \$ | 574,897 | \$ | 731,824 | \$ | 1,750,872 |
| Interest rates: |  |  |  |  |  |  |  |  |
| Fixed | \$ | 124,115 | \$ | 327,020 | \$ | 510,266 | \$ | 961,401 |
| Floating |  | 320,036 |  | 247,877 |  | 221,558 |  | 789,471 |
| Total loans | \$ | 444,151 | \$ | 574,897 | \$ | 731,824 | \$ | 1,750,872 |

## Concentrations of Credit Risk

The Bank manages risk associated with its loan portfolio in part through diversification and through what management believes are sound policies and underwriting procedures that are reviewed, updated and approved at least annually, as well as through our ongoing loan monitoring efforts. Additionally, the Bank monitors and manages concentrations of loans or loan relationships by purpose, collateral or industry. Management reviews various concentration reports regularly and reports areas of risk in the portfolio and quantifies, if any, exceptions made to policies and procedures to its board of directors no less than quarterly. At December 31, 2013, there was no concentration to any one borrower, or group of borrowers with similar economic characteristics.

Commercial real estate and commercial construction and land development loans, which includes some tax exempt commercial real estate loans aggregated $\$ 606.4$ million at December 31, 2013, compared to $\$ 494.8$ million at December 31, 2012. These loans were $35 \%$ of total loans outstanding and made up the largest portion of loans on the Company's balance sheet at December 31, 2013. The commercial real estate loan portfolio is principally to borrowers throughout Cumberland, Dauphin, York, Berks, Lancaster and Lebanon counties of Pennsylvania where the Bank has full-service store locations.

## Loan and Asset Quality

## Nonperforming Assets

Nonperforming assets include nonperforming loans, loans past due 90 days or more and still accruing interest and foreclosed assets. Nonaccruing troubled debt restructurings (TDRs) are included in nonperforming loans. A TDR is a loan in which the contractual terms have been modified resulting in the Bank granting a concession to a borrower who is experiencing financial difficulties in order for the Bank to have a greater opportunity of collecting the indebtedness from the borrower.

The following table presents information regarding the Bank's nonperforming assets at December 31, 2009 through 2013. Nonaccruing as well as accruing TDRs are broken out at the bottom portion of the table. TDRs decreased from $\$ 32.8$ million at December 31, 2012 to $\$ 29.2$ million at December 31, 2013. This $\$ 3.6$ million, or $11 \%$, decrease is discussed in detail later in this Loan and Asset Quality section. Additionally, asset quality ratios are presented at the bottom of the table as well as details on the interest income related to nonaccrual loans.

TABLE 8

| (dollars in thousands) | December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2011 |  | 2010 |  | 2009 |  |
| Nonperforming Assets |  |  |  |  |  |  |  |  |  |  |
| Nonaccrual loans: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 10,217 | \$ | 11,289 | \$ | 10,162 | \$ | 23,103 | \$ | 14,254 |
| Commercial tax-exempt |  | - |  | - |  | - |  | - |  | - |
| Owner occupied real estate |  | 4,838 |  | 3,119 |  | 2,895 |  | 4,318 |  | 3,201 |
| Commercial construction and land development |  | 8,587 |  | 6,300 |  | 8,511 |  | 14,155 |  | 11,771 |
| Commercial real estate |  | 6,705 |  | 5,659 |  | 7,820 |  | 5,424 |  | 5,497 |
| Residential |  | 7,039 |  | 3,203 |  | 2,912 |  | 3,609 |  | 2,368 |
| Consumer |  | 2,577 |  | 2,846 |  | 1,829 |  | 1,579 |  | 654 |
| Total nonaccrual loans |  | 39,963 |  | 32,416 |  | 34,129 |  | 52,188 |  | 37,745 |
| Loans past due 90 days or more and still accruing |  | 369 |  | 220 |  | 692 |  | 650 |  | - |
| Total nonperforming loans |  | 40,332 |  | 32,636 |  | 34,821 |  | 52,838 |  | 37,745 |
| Foreclosed assets |  | 4,477 |  | 2,467 |  | 7,072 |  | 6,768 |  | 7,821 |
| Total nonperforming assets | \$ | 44,809 | \$ | 35,103 | \$ | 41,893 | \$ | 59,606 | \$ | 45,566 |
| Troubled Debt Restructurings |  |  |  |  |  |  |  |  |  |  |
| Nonaccruing TDRs (included in nonaccrual loans above) | \$ | 17,149 | \$ | 13,247 | \$ | 10,282 | \$ | - | \$ | - |
| Accruing TDRs |  | 12,091 |  | 19,559 |  | 12,835 |  | 177 |  | - |
| Total TDRs | \$ | 29,240 | \$ | 32,806 | \$ | 23,117 | \$ | 177 | \$ | - |
| Nonperforming loans to total loans |  | 2.30\% |  | 2.13\% |  | 2.42\% |  | 3.83\% |  | 2.61\% |
| Nonperforming assets to total assets |  | 1.61\% |  | 1.33\% |  | 1.73\% |  | 2.67\% |  | 2.12\% |
| Interest income recognized on nonaccrual loans | \$ | 509 | \$ | 551 | \$ | 586 | \$ | 340 | \$ | 976 |
| Interest income that would have been recorded under the original terms of the loans | \$ | 2,011 | \$ | 3,099 | \$ | 2,880 | \$ | 3,363 | \$ | 1,880 |

Nonperforming assets at December 31, 2013, were $\$ 44.8$ million, or $1.61 \%$, of total assets, as compared to $\$ 35.1$ million, or $1.33 \%$, of total assets, at December 31, 2012. This increase of $\$ 9.7$ million was the result of a $\$ 7.7$ million increase in nonperforming loans and a $\$ 2.0$ million increase in foreclosed assets. The Company continues to manage nonperforming assets to either exit the relationship, work with the borrower to return the relationship to a performing status, or sell the collateral in the case of foreclosed real estate. The Company's nonperforming assets and the reasons for changes in the balances of those components between December 31, 2012 and December 31, 2013 are discussed in the paragraphs that follow.

## Nonaccrual Loans

The Bank generally places a loan on nonaccrual status and ceases accruing interest when the loan is past due 90 days or more, unless the loan is both well-secured and in the process of collection.

Loans which have been partially charged off remain on nonaccrual status and are subject to the Bank's standard recovery policies and procedures, including, but not limited to, foreclosure proceedings, a forbearance agreement, or restructuring that results in classification as a TDR, unless collectibility of the entire balance of principal and interest is no longer in doubt and the loan is current or will be brought current within a short period of time.

Total nonaccrual loans were $\$ 40.0$ million at December 31, 2013, up from $\$ 32.4$ million at December 31, 2012. After two years of declining nonaccrual loan balances, nonaccrual loans increased $\$ 7.6$ million in 2013. This increase occurred primarily in the owner occupied real estate, commercial construction and land development and residential categories. Two large commercial relationships totaling $\$ 11.2$ million were moved to nonaccrual status and $\$ 3.4$ million was partially charged off during 2013. The remaining loan balances of these two relationships were classified in the owner occupied real estate and commercial construction and land development categories. The commercial construction and land development loan totaled $\$ 4.2$ million and was an accruing troubled debt restructure
at December 31, 2012, but was reclassified to nonaccrual troubled debt restructuring status during 2013. The residential category increased significantly as a result of a large residential mortgage which was placed on nonaccrual status with a specific reserve and was a troubled debt restructure during 2013.

The following table details the change in the total nonaccrual loan balances during 2013:

## TABLE 9

|  | Twelve Months Ended <br> December 31, 2013 |
| :--- | ---: |
| (in thousands) | $\mathbf{3 2 , 4 1 6}$ |
| Nonaccrual loans beginning balance | $\mathbf{3 1 , 5 0 4}$ |
| Additions | $\mathbf{( 1 0 , 7 2 0 )}$ |
| Principal charge-offs | $\mathbf{( 8 , 5 0 3 )}$ |
| Pay downs | $\mathbf{( 1 , 0 1 2 )}$ |
| Upgrades to accruing status | $\mathbf{( 3 , 7 2 2 )}$ |
| Transfers to foreclosed assets | $\mathbf{3 9 , 9 6 3}$ |
| Nonaccrual loans ending balance | $\mathbf{\$}$ |

During 2013, the additions to nonaccrual status consisted of 54 commercial loans averaging $\$ 439,000$ each and 56 consumer and residential loans totaling $\$ 7.8$ million. The majority of the increase in nonaccrual consumer and residential loans in 2013 was associated with one relationship, mentioned above, totaling $\$ 3.7$ million with a specific reserve allocation of $\$ 1.0$ million.

The table and discussion that follow provide additional details of the components of our nonaccrual commercial and industrial loans, commercial construction and land development loans and commercial real estate, our three largest nonaccrual commercial categories.

TABLE 10

| (dollars in thousands) | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  |
| Commercial and Industrial: |  |  |  |  |
| Number of loans |  | 35 |  | 50 |
| Number of loans greater than \$1 million |  | 3 |  | 4 |
| Average outstanding balance of those loans: |  |  |  |  |
| Greater than \$1 million | \$ | 1,807 | \$ | 2,024 |
| Less than \$1 million | \$ | 150 | \$ | 70 |
| Commercial Construction and Land Development: |  |  |  |  |
| Number of loans |  | 4 |  | 10 |
| Number of loans greater than \$1 million |  | 3 |  | 2 |
| Average outstanding balance of those loans: |  |  |  |  |
| Greater than \$1 million | \$ | 2,798 | \$ | 2,484 |
| Less than \$1 million | \$ | 203 | \$ | 168 |
| Commercial Real Estate: |  |  |  |  |
| Number of loans |  | 29 |  | 24 |
| Number of loans greater than \$1 million |  | 1 |  | 1 |
| Average outstanding balance of those loans: |  |  |  |  |
| Greater than \$1 million | \$ | 2,346 | \$ | 2,129 |
| Less than \$1 million | \$ | 157 | \$ | 155 |

At December 31, 2013, 35 loans in the nonaccrual commercial and industrial category with recorded investments ranging from less than $\$ 1,000$ to $\$ 2.8$ million. Of the 35 loans, three loans were in excess of $\$ 1.0$ million each and aggregated $\$ 5.4$ million, or $53 \%$, of total nonaccrual commercial and industrial loans. One of the three loans had a specific reserve of $\$ 1.2$ million and the average recorded
investment of these loans was $\$ 1.8$ million per loan. The remaining 32 loans account for the difference at an average recorded investment of $\$ 150,000$ per loan.

There were four loans in the nonaccrual commercial construction and land development category with recorded investments ranging from $\$ 203,000$ to $\$ 4.2$ million. Of the four loans, three loans were in excess of $\$ 1.0$ million each and aggregated $\$ 8.4$ million, or $98 \%$, of total nonaccrual commercial construction and land development loans, with an average recorded investment of $\$ 2.8$ million per loan. One of these three loans had a specific reserve of $\$ 1.7$ million. The one remaining loan totaled $\$ 203,000$.

There were 29 loans in the nonaccrual commercial real estate category with recorded investments ranging from $\$ 20,000$ to $\$ 2.3$ million. Of the 29 loans, one loan was in excess of $\$ 1.0$ million and totaled $\$ 2.3$ million, or $35 \%$, of total nonaccrual commercial real estate loans. The remaining 28 loans account for the difference at an average recorded investment of $\$ 157,000$ per loan.

## Foreclosed Assets

Foreclosed assets totaled $\$ 4.5$ million at December 31, 2013 compared to $\$ 2.5$ million at December 31, 2012. The total was comprised of 12 properties at December 31, 2013, with the largest property carried at $\$ 2.0$ million compared to 14 properties at December 31, 2012, with the largest property balance valued at $\$ 1.4$ million. The change in foreclosed real estate during 2013 is the result of the transfer of 13 properties into this category totaling approximately $\$ 3.7$ million, partially offset by the sale of 14 properties for a total of $\$ 1.5$ million, write-downs of $\$ 89,000$ on three properties and pay downs of $\$ 118,000$ on two properties and the donation of one property to a local nonprofit entity.

The Company obtains third party appraisals by one of several Board approved certified general appraisers on nonperforming loans secured by real estate at the time a loan is determined to be nonperforming to support the fair market value of the collateral. Appraisals are ordered by the Company's Real Estate Loan Administration Department which is independent of both the loan workout and loan production functions. The Company charges down loans based on the fair value of the collateral as determined by the current appraisal less any unpaid real estate taxes and any costs to sell before the properties are transferred to foreclosed real estate. Subsequent to transferring a property to foreclosed real estate, the Company may incur additional write-down expense based on updated appraisals, recent offers, or prices on comparable properties in the proximate vicinity.

## Troubled Debt Restructurings

As mentioned previously, a TDR is a loan in which the contractual terms have been modified, resulting in the Bank granting a concession to a borrower who is experiencing financial difficulties in order for the Bank to have a greater opportunity of collecting the indebtedness from the borrower. Concessions could include, but are not limited to, interest rate reductions below current market interest rates, atypical maturity extensions and principal forgiveness. An additional benefit to Metro in granting a concession is to avoid foreclosure or repossession of collateral in an attempt to minimize losses. All TDRs are considered to be impaired loans, however, a loan may still be accruing even though it has been restructured. Management evaluates these loans using the same guidelines it uses for all loans to determine that there is reasonable assurance of repayment. For further discussion of these guidelines, see the following section on Impaired and Other Problem Loans.

Nonaccrual TDRs may be reclassified as accruing TDRs when the borrower has consistently made full payments of principal and interest for at least six consecutive months and the Bank expects full repayment of the modified loan's principal and interest. The loan will no longer be considered a TDR when the interest rate is equal to or greater than the rate that the Bank was willing to accept at the time of the restructuring for a new loan with comparable risk and the loan is no longer impaired based on the terms specified by the restructuring agreement.

Total TDR balances decreased by $\$ 3.6$ million, or $11 \%$, during 2013. As of December 31, 2013, TDRs totaled $\$ 29.2$ million, of which $\$ 17.1$ million were included in total nonaccruing loans and the Company had a specific reserve of $\$ 5.2$ million on 5 of those loans. The remaining $\$ 12.1$ million of TDRs were accruing at December 31, 2013. TDR loans totaled $\$ 32.8$ million at December 31, 2012, of which $\$ 13.2$ million were included in total nonaccruing loans and the remaining $\$ 19.6$ million of TDRs at December 31, 2012 were accruing. The increase during 2013 in nonaccruing TDRs was primarily a result of one large relationship that subsequently defaulted on its modified terms and was reclassified from accruing status to nonaccruing status and a large residential mortgage relationship that was a troubled debt restructure during 2013 as previously mentioned. These increases were partially offset by $\$ 4.6$ million in charge-offs. Accruing TDRs decreased as a result of the above mentioned reclass to nonaccrual as well as the result of pay downs partially offset by new accruing troubled debt restructures.

The following table details the change in total TDR loan balances during 2013. Please note that the additions in the table below do not include loans that were restructured prior to December 31, 2012 that received additional concessions during 2013.

## TABLE 11

| (in thousands) | Twelve Months Ended <br> December 31, 2013 |  |
| :--- | ---: | ---: |
| TDR loans beginning balance | $\mathbf{3 2 , 8 0 6}$ |  |
| Additions | $\mathbf{7 , 7 0 3}$ |  |
| Advances | $\mathbf{3 , 6 3 4}$ |  |
| Charge-offs | $\mathbf{( 4 , 6 4 5 )}$ |  |
| Pay downs | $\mathbf{( 1 0 , 0 0 9 )}$ |  |
| Transfers to foreclosed assets | $\mathbf{( 2 4 9 )}$ |  |
| TDR loans ending balance | $\$$ | $\mathbf{2 9 , 2 4 0}$ |

## Impaired and Other Problem Loans

Impaired loans include nonaccrual loans in addition to loans which the Company, based on current information, does not expect to receive both the principal and interest amounts due from a borrower according to the contractual terms of the original loan agreement. These loans totaled $\$ 52.6$ million at December 31, 2013 with an aggregate specific allocation of $\$ 5.6$ million compared to impaired loans totaling $\$ 56.6$ million at December 31, 2012 with a $\$ 7.1$ million aggregate specific allowance allocation. The total specific allowance allocations at December 31, 2013 related to four loan relationships compared to six loan relationships at December 31, 2012.

Impaired loans have been evaluated as to risk exposure in determining the adequacy of the ALL. See Note 4 of Notes to Consolidated Financial Statements for the year ended December 31, 2013, included herein, for an age analysis of loans receivable and tables that detail impaired loans and credit quality indicators.

The past due portfolio is constantly moving through collection efforts, restructuring when appropriate, foreclosure or ultimately charged off. During 2013, $\$ 6.3$ million of past due loans at December 31, 2012 improved to current status and another $\$ 8.8$ million of past due loans were paid off by December 31, 2013. Additionally, $\$ 6.9$ million of those loans past due at December 31, 2012, were charged off and another $\$ 2.7$ million were moved to foreclosed real estate. Conversely, $\$ 33.1$ million of current loans as of December 31, 2012, became delinquent and were reported as past due at December 31, 2013. Out of this $\$ 33.1$ million total, $\$ 9.7$ million were 90 days past due or greater, $\$ 9.0$ million were $60-89$ days past due while the remainder, or $\$ 14.4$ million, were $30-59$ days past due at December 31, 2013.

Total impaired loans decreased by $\$ 4.0$ million as of December 31, 2013 compared to December 31, 2012. Of those loans deemed to be impaired at December 31, 2012, $\$ 8.1$ million were charged off and $\$ 2.7$ were transferred to foreclosed assets in 2013. Impaired loans without a specific reserve at December 31, 2012 totaling $\$ 22.9$ million remained impaired without a specific reserve at December 31, 2013, while $\$ 7.9$ million of impaired loans with specific reserves at December 31, 2012 remained impaired with a specific reserve at December 31, 2013. A total of $\$ 17.0$ million of loans were downgraded in 2013 and deemed to be impaired subsequent to December 31, 2012, $\$ 4.0$ million of these loans have a specific reserve related to them. Impaired loans totaling $\$ 7.6$ million as of December 31, 2012, subsequently paid off in 2013.

The Company generally obtains third party appraisals ordered by the Real Estate Loan Administration Department on nonperforming loans secured by real estate at the time the loan is determined to be impaired. The Bank charges down loans based on the appropriate discounted fair value of the collateral as determined by the current appraisal or other collateral valuations less any unpaid real estate taxes and any costs to sell. The charge-down of any impaired loan is done upon receipt and satisfactory review of the appraisal or other collateral valuation and, in no event, later than the end of the quarter in which the appraisal or valuation was accepted by the Bank. No significant time lapses during this process have occurred for any period presented.

The Bank also considers the volatility of the fair value of the collateral, timing and reliability of the appraisal, timing of the third party's inspection of the collateral, confidence in the Bank's lien on the collateral, historical losses on similar loans and other factors based on the type of real estate securing the loan. As deemed necessary, the Bank will perform inspections of the collateral to determine if an adjustment of the value of the collateral is necessary.

The Bank may create a specific reserve for all or a part of a particular loan in lieu of a charge-off as a result of management's evaluation of the impaired loan. In these instances, the Bank has determined that a loss is probable, but not imminent based upon available information
surrounding the credit at the time of the analysis, however, management believes a reserve is appropriate to acknowledge the potential risk of loss.

Management's Allowance for Loan Loss Committee has performed a detailed review of the impaired loans and of the collateral related to these credits and believes, to the best of its knowledge, that the ALL remains adequate for the level of risk inherent in these loans at December 31, 2013.

Any criticized or classified loan not considered impaired is reviewed to determine if it is a potential problem loan. Such loan classifications totaled $\$ 38.6$ million at December 31, 2013 compared to $\$ 46.9$ million at December 31, 2012 and were comprised of $\$ 11.1$ million of special mention rated loans and $\$ 27.5$ million of substandard accruing loans which were not deemed impaired. These problem loans were included in the general pool of loans to determine the adequacy of the ALL at December 31, 2013.

While it is difficult to forecast impaired loans due to numerous variables, the Bank, through its credit risk management tools and other credit metrics, believes it has currently identified the material problem loans in the portfolio.

As a result of continued economic uncertainty affecting unemployment, consumer spending, home sales and collateral values, it is possible that the Company may experience increased levels of nonperforming assets and additional losses in the foreseeable future.

## Allowance for Loan Losses

The ALL is established in the form of a provision expense for loan losses and is reduced by loan charge-offs, net of recoveries. When loans are deemed to be uncollectible, they are charged off. When a loss is not imminent, but the potential for a loss is a concern, a specific allowance may be created for that particular loan. Management has established a reserve that it believes is adequate for estimated losses in the loan portfolio. In conjunction with an outsourced third party loan review function that operates independently of the lending function, management monitors the loan portfolio to identify risks on a timely basis so that an appropriate allowance is maintained. Based on an evaluation of the loan portfolio, management presents a quarterly review of the ALL to the board of directors, indicating any changes in the allowance since the last review. In making the evaluation, management considers the results of recent regulatory examinations, which typically include a review of the ALL as an integral part of the examination process.

In establishing the allowance, management evaluates, on a quantitative basis, impaired loans to determine a reserve for those loans based on that review. In addition, an allowance for the remainder of the loan portfolio is determined based on historical loss experience within certain components of the portfolio. These allocations may be modified if current conditions indicate that loan losses may differ from historical experience. In addition, a portion of the allowance is established for losses inherent in the loan portfolio, which have not been identified by the quantitative processes described above. This determination inherently involves a higher degree of subjectivity and considers risk factors that may not have yet manifested themselves in historical loss experience. These factors include:

- Changes in lending policies and procedures, including changes in underwriting standards;
- Changes in levels and trends of collection, charge-off and recovery practices;
- Changes in the volume and severity of past due loans, the volume of nonaccrual loans and the volume and severity of adversely classified or graded loans;
- Material changes in the mix, volume or duration of the portfolio;
- Changes in the value of underlying collateral for collateral-dependent loans;
- Changes in the quality of our loan review system;
- Changes in the experience, ability and depth of lending management and other relevant staff;
- The existence and effect of any concentrations of credit and changes in the level of such concentrations; and
- Changes in international, national, regional and local economic and business conditions and developments that affect the collectibility of the portfolio, including the condition of various market segments and the effect of other external factors such as competition and legal and regulatory requirements on the level of estimated credit losses in our existing portfolio.

More specifically, the methodology utilized to assess the adequacy of the allowance includes:

- Identifying loans for individual review under current guidance as required by GAAP. Generally, the loans identified for individual review consist of larger balance commercial business loans and commercial mortgages;
- Assessing whether the loans identified for review are "impaired" based on the probability that all amounts due under the loan will or will not be collected according to the contractual terms of the loan agreement;
- For loans identified as impaired, calculating the estimated fair value of the loans, using one of the following methods, a) observable market price, b) discounted cash flow or c) the value of the underlying collateral;
- Identifying other loans for evaluation collectively as required by GAAP. In general, these other loans include residential mortgages and consumer loans;
- Segmenting loans into groups with similar characteristics and allocating an ALL to each segment based on recent loss history and other relevant information; and
- Reviewing the results to determine the appropriate amount of the ALL.

While the ALL is maintained at a level believed to be adequate by management to cover estimated losses in the loan portfolio, determination of the allowance is inherently subjective, as it requires estimates, all of which may be susceptible to significant change. Changes in these estimates may impact the provisions charged to expense in future periods.

The majority of the Company's charge-offs come from loans deemed impaired. Nonperforming loans are all considered impaired. Once a loan is impaired, an analysis is performed specifically on the loan and loan relationships to determine whether or not a probable loss exists. Regardless of whether a charge off is recorded or a specific reserve has been allocated, both are taken into consideration when calculating the adequacy of the allowance. At December 31, 2013, a significant portion of the $\$ 5.6$ million specific reserves were already included in the allowance as a specific reserve at December 31, 2012. Additionally, charge-offs during the 2013 year were partially absorbed by December 31, 2012 specific reserves as well as a reduction in the 2013 historical loss factor previously mentioned in the Provision for Loan Loss section. These aforementioned factors reduced the allowance requirement despite the increase of non performing loans.

The Company recorded provisions of $\$ 6.9$ million to the ALL in 2013, compared to $\$ 10.1$ million for 2012. During 2013, net chargeoffs for the year totaled $\$ 9.0$ million, or $0.55 \%$, of average loans outstanding, excluding loans held for sale, compared to $\$ 6.4$ million, or $0.44 \%$, of average loans outstanding for 2012. Of the total net charge-offs during 2013, $\$ 3.3$ million were included in nonaccrual loans at December 31, 2012. Approximately $\$ 7.6$ million, or $84 \%$, of total net charge-offs for 2013 were concentrated in five loan relationships. Comparatively, approximately $\$ 3.2$ million, or $49 \%$ of total net charge-offs for 2012 were concentrated in a total of four different loan relationships. Of the $\$ 9.0$ million of net loan charge-offs for 2013 , approximately $\$ 2.8$ million, or $31 \%$ of total charge-offs, was associated with commercial real estate loans, $\$ 2.4$ million, or $26 \%$, was associated with commercial construction and land development loans, $\$ 2.3$ million, or $25 \%$, was associated with commercial and industrial loans, $\$ 1.3$ million, or $15 \%$, was associated with consumer and residential loans and $\$ 292,000$, or $3 \%$, was associated with owner occupied real estate loans.

The ALL as a percentage of loans receivable decreased from $1.65 \%$ of total loans outstanding at December 31, 2012, to $1.32 \%$ of total loans outstanding at December 31, 2013. The allowance at December 31, 2013 provided coverage of $57 \%$ of total nonperforming loans compared with $77 \%$ of nonperforming loans at December 31, 2012. Management believes the lower coverage ratios are appropriate because they are reflective of a significantly reduced aggregate risk of loss associated with loan relationships originated during the prerecession and early recession periods. This is despite an increase in nonaccrual loans which have already been either specifically reserved for or charged down. See the Application of Critical Accounting Policies section in this Management's Discussion and Analysis regarding the ALL as well as Notes 1 and 4 in the Notes to Consolidated Financial Statements for the year ended December 31, 2013 included herein for further discussion regarding our ALL.

Table 12 summarizes the transactions in the ALL for the twelve months ended December 31,2013 and each of the preceding four years.
TABLE 12

| (dollars in thousands) | 2013 |  | Years Ended December 31, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2012 |  | 2011 |  | 2010 |  | 2009 |  |
| Balance at beginning of year | \$ | 25,282 | \$ | 21,620 | \$ | 21,618 | \$ | 14,391 | \$ | 16,719 |
| Provisions charged to operating expenses |  | 6,875 |  | 10,100 |  | 20,592 |  | 21,000 |  | 12,425 |
|  |  | 32,157 |  | 31,720 |  | 42,210 |  | 35,391 |  | 29,144 |
| Recoveries of loans previously charged-off: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 1,122 |  | 227 |  | 156 |  | 407 |  | 92 |
| Commercial tax-exempt |  | - |  | - |  | - |  | - |  | - |
| Owner occupied real estate |  | 3 |  | 7 |  | 60 |  | 3 |  | - |
| Commercial construction and land development |  | 490 |  | 517 |  | 11 |  | 58 |  | 1 |
| Commercial real estate |  | - |  | 97 |  | 15 |  | 25 |  | 121 |
| Residential |  | 10 |  | 4 |  | 68 |  | 5 |  | 87 |
| Consumer |  | 76 |  | 67 |  | 135 |  | 24 |  | 7 |
| Total recoveries |  | 1,701 |  | 919 |  | 445 |  | 522 |  | 308 |
| Loans charged-off: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | $(3,427)$ |  | $(2,302)$ |  | $(7,945)$ |  | $(5,995)$ |  | $(6,807)$ |
| Commercial tax-exempt |  | - |  | - |  | - |  | - |  | - |
| Owner occupied real estate |  | (295) |  | (772) |  | (254) |  | (614) |  | (342) |
| Commercial construction and land development |  | $(2,844)$ |  | $(1,378)$ |  | $(10,629)$ |  | $(3,779)$ |  | $(3,652)$ |
| Commercial real estate |  | $(2,773)$ |  | $(1,853)$ |  | (852) |  | $(2,138)$ |  | $(3,634)$ |
| Residential |  | (332) |  | (308) |  | (188) |  | (705) |  | (299) |
| Consumer |  | $(1,077)$ |  | (744) |  | $(1,167)$ |  | $(1,064)$ |  | (327) |
| Total charged-off |  | $(10,748)$ |  | $(7,357)$ |  | $(21,035)$ |  | $(14,295)$ |  | $(15,061)$ |
| Net charge-offs |  | $(9,047)$ |  | $(6,438)$ |  | $(20,590)$ |  | $(13,773)$ |  | $(14,753)$ |
| Balance at end of year | \$ | 23,110 | \$ | 25,282 | \$ | 21,620 | \$ | 21,618 | \$ | 14,391 |
| Net charge-offs to average loans outstanding |  | 0.55\% |  | 0.44\% |  | 1.43\% |  | 0.98\% |  | 1.02\% |
| ALL to year-end loans |  | 1.32\% |  | 1.65\% |  | 1.50\% |  | 1.57\% |  | 1.00\% |

## Allocation of the ALL

The allocation of the ALL is not necessarily indicative of the categories in which future credit losses may occur. The total allowance is available to absorb losses from any segment of loans. The allocations in the following table were determined by a combination of the following factors: specific allocations made on loans considered impaired as determined by management and the loan review committee, a general allocation on nonimpaired loans based on qualitative and historical losses in each loan type category combined with a weighting of the current loan composition. The following table details the allocation of the ALL to the various categories.

TABLE 13


## Deposits

Total deposits at December 31, 2013, were $\$ 2.24$ billion, an increase of $\$ 8.3$ million over total deposits one year ago. We regard core deposits as all deposits other than public time and brokered deposits. Core deposits were $\$ 2.18$ billion at December 31, 2013. Total demand noninterest-bearing deposits decreased by $\$ 11.7$ million, or $3 \%$, demand interest-bearing deposits decreased by $\$ 23.2$ million, or $2 \%$, savings account balances increased by $\$ 51.5$ million, or $12 \%$, and time deposit account balances decreased by $\$ 8.3$ million, or $4 \%$, year over year. In addition to product types, the Company assessed its growth by customer base. Commercial deposits decreased by $\$ 30.7$ million, or $4 \%$, in 2013 to $\$ 651.2$ million while governmental deposits increased by $\$ 25.4$ million, or $4 \%$, to $\$ 624.4$ million. Consumer deposits totaled $\$ 960.2$ million at December 31, 2013 and comprise $43 \%$ of our total deposits. Total deposits also include $\$ 3.8$ million of brokered deposits at December 31, 2013. Total average deposits for 2013 were $\$ 2.13$ billion, an increase of $\$ 48.2$ million, or $2 \%$, over the 2012 average of $\$ 2.08$ billion.

The average balances and weighted-average rates paid on deposits for 2013, 2012 and 2011 are presented below. Brokered deposits averaging $\$ 4.9$ million during 2013 are included in their respective categories.

TABLE 14

| (dollars in thousands) | Years Ended December 31, |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  |  | 2012 |  |  | 2011 |  |  |
|  | Average Balance/Rate |  |  | Average Balance/Rate |  |  | Average Balance/Rate |  |  |
| Demand deposits: |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing | \$ | 434,753 |  | \$ | 420,181 |  | \$ | 373,494 |  |
| Interest-bearing (money market and checking) |  | 1,071,374 | 0.28\% |  | 1,050,664 | 0.36\% |  | 967,982 | 0.56\% |
| Savings |  | 436,618 | 0.31 |  | 398,242 | 0.36 |  | 336,720 | 0.43 |
| Time |  | 186,090 | 0.97 |  | 211,571 | 1.17 |  | 261,002 | 1.75 |
| Total deposits | \$ | 2,128,835 | 0.29\% | \$ | 2,080,658 | 0.37\% | \$ | 1,939,198 | 0.59\% |

The decrease in the average rates paid on deposits over the past three years are a direct result of the general level of short-term market interest rates and the Company's pricing of its deposit rates paid in accordance with such market rates. See the Results of Operations section earlier in this Management's Discussion and Analysis regarding the Company's cost of deposits.

The remaining maturities for time deposits with balances of $\$ 100,000$ or more as of December 31, 2013 are presented in Table 15 .

## TABLE 15

|  | December 31, |
| :--- | ---: |
| (in thousands) | $\mathbf{2 0 1 3}$ |
| 3 months or less | $\mathbf{1 3 , 0 7 8}$ |
| 3 to 6 months | $\mathbf{6 2 , 3 3 1}$ |
| 6 to 12 months | $\mathbf{9 , 3 7 6}$ |
| Over 12 months | $\mathbf{2 0 , 8 3 5}$ |
| Total | $\mathbf{1 0 5 , 6 2 0}$ |

## Short-Term Borrowings

Short-term borrowings used to meet temporary funding needs consist of overnight federal funds purchased as well as overnight and shortterm advances from the FHLB. For 2013, short-term borrowings averaged \$301.4 million, a $\$ 215.1$ million, or 249\%, increase over 2012. The increase in 2013 was the need to utilize this funding source to support the strong growth in average loan balances that outpaced deposit growth. Rates paid by the Company on short-term borrowings are set by the respective creditors and are directly related to the level of overall general market interest rates. Due to the lower level of market rates prevalent throughout 2013 and 2012 compared to 2011, the average rate paid on such borrowings remained consistent in 2013 compared to 2012. The following table details the above discussion:

## TABLE 16

|  |  | Years Ended December 31, |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | $\mathbf{2 0 1 3}$ |  | 2012 | 2011 |  |
| Outstanding balance | $\$$ | $\mathbf{2 7 7 , 7 5 0}$ | $\$$ | 113,225 | $\$$ |
| Weighted-average interest rate at period-end | $\mathbf{0 . 2 4 \%}$ | $0.22 \%$ | 65,000 |  |  |
| Maximum amount outstanding at any one month-end | $\$$ | $\mathbf{3 4 6 , 7 7 5}$ | $\$$ | 164,175 | $\$$ |
| Average outstanding balance | $\$$ | $\mathbf{3 0 1 , 4 4 7}$ | $\$$ | 86,333 | $\$$ |
| Weighted-average interest rate on average outstanding balances |  | $\mathbf{0 . 2 3 \%}$ | 206,275 | 127,975 |  |

## Long-Term Debt

Long-term debt totaled $\$ 15.8$ million at December 31, 2013 compared to $\$ 40.8$ million at December 31, 2012. The change in long-term debt is due to the maturity of the $\$ 25.0$ million FHLB borrowing during the first quarter of 2013. This advance had an original term of two years and a fixed rate of $1.01 \%$. The remaining long-term debt consists of $\$ 15.8$ million of Trust Capital Securities through Trust III, our Delaware business trust subsidiary. At December 31, 2013, the Capital Trust Securities qualified as Tier I capital for regulatory capital purposes. Proceeds of the trust capital securities were used for general corporate purposes, including additional capitalization of our wholly-owned banking subsidiary. During the fourth quarter of 2012, the Company repurchased and retired $\$ 8.0$ million of $10 \%$ fixed rate Trust Capital Securities. The Company incurred a $\$ 140,000$ repayment charge in 2012 to repurchase and retire these Trust Capital Securities. This retirement reduced the Company's pretax interest expense by $\$ 800,000$ annually. See Note 10 in the Notes to Consolidated Financial Statements for the year ended December 31, 2013 for further analysis of our long-term debt.

## Stockholders' Equity

At December 31, 2013, stockholders' equity totaled $\$ 230.2$ million, down $\$ 5.2$ million, or $2 \%$, from total stockholders' equity at December 31, 2012. The decrease was the result of a decline in accumulated other comprehensive income as the Company's AFS securities portfolio experienced a change from an unrealized gain position, net of income tax impacts of $\$ 7.2$ million at December 31, 2012 to an unrealized loss position, net of income tax impacts of $\$ 16.5$ million at December 31, 2013. The market prices for most securities held in the Company's portfolio declined in 2013 and management believes that the unrealized losses on these securities at December 31, 2013 were primarily the result of changes in general market interest rates and prices.This decrease was partially offset by the $\$ 17.3$ million of net income recorded by the Company and by common stock share-based awards. Average stockholders' equity to average assets for the year 2013 was $8.63 \%$ compared to $9.31 \%$ in 2012. See Note 12 of Notes to Consolidated Financial Statements for the year ended December 31, 2013 included herein, for additional discussion regarding Stockholders' Equity.

The Company offers a Dividend Reinvestment and Stock Purchase Plan and received proceeds from stock purchases through this plan of $\$ 67,000$ during 2013 and $\$ 44,000$ during 2012. Beginning January 1, 2012, the voluntary cash payments maximum was reduced from $\$ 25,000$ to $\$ 10,000$ per month and the $3 \%$ discount on such purchases was eliminated. These changes reduced the voluntary cash payments the Company received in 2013 and 2012 and may in future periods, as well.

## Supplemental Reporting of Non-GAAP Based Financial Measures

Tangible common equity to tangible assets is a non-GAAP based financial measure calculated using non-GAAP based amounts. Total stockholders' equity to total assets is the most directly comparable measure, which is calculated using GAAP-based amounts. The Company calculates the tangible common equity to tangible assets by excluding the balance of preferred stock and any intangible assets; however, the Company did not have any intangible assets at either December 31, 2013 or December 31, 2012. Management believes that tangible common equity to tangible assets has been a focus for some investors and assists in analyzing Metro's capital position without regard to the effect of preferred stock. Although this non-GAAP financial measure is frequently used by investors to evaluate a company, nonGAAP financial measurements have inherent limitations as analytical tools, and should not be considered in isolation, or as a substitute for analyses of results as reported under GAAP. A reconciliation of tangible common equity to tangible assets is set forth in the table that follows:

## TABLE 17

|  | December 31, 2013 | December 31, 2012 |
| :--- | ---: | ---: |
| Total stockholders' equity to assets (GAAP) | $\mathbf{8 . 2 8 \%}$ | $8.93 \%$ |
| Less: Effect of excluding preferred stock | $\mathbf{0 . 0 4 \%}$ | $0.03 \%$ |
| Tangible common equity to tangible assets | $\mathbf{8 . 2 4 \%}$ | $8.90 \%$ |

## Capital Adequacy

Risk-based capital provides the basis for which all banks are evaluated in terms of capital adequacy. The risk-based capital standards require all banks to have Tier 1 capital of at least $4 \%$ and total capital, including Tier 1 capital, of at least $8 \%$ of risk-adjusted assets. Tier 1 capital includes common stockholders' equity and qualifying perpetual preferred stock together with related surpluses and retained earnings. Total capital may be comprised of total Tier 1 capital plus limited life preferred stock, qualifying debt instruments and the ALL.

The following table provides a comparison of the Company's and the Bank's risk-based capital ratios and leverage ratios to the minimum regulatory requirements for the periods indicated:

## TABLE 18

|  | Company |  | Bank |  |  | $\begin{array}{c}\text { Well- } \\ \text { Capitalized }\end{array}$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Threshold |  |  |  |  |  |  |$)$

At December 31, 2013, the capital levels of the Bank met the regulatory definition of a "well-capitalized" financial institution, which is defined by a leverage capital ratio exceeding $5 \%$, a Tier 1 risk-based capital ratio exceeding $6 \%$ and a total risk-based capital ratio exceeding $10 \%$.

## Regulatory Capital Changes

In July 2013, the federal banking agencies issued final rules to implement the Basel III regulatory capital reforms and changes required by the Dodd-Frank Act. The Company is in the process of assessing the impact of these changes on the regulatory ratios as well as on the capital, operations, liquidity and earnings of the Company and the Bank. For further discussion please refer to Note 15 of Notes to Consolidated Financial Statements for the year ended December 31, 2013 included herein.

Our common stock trades on the NASDAQ Global Select Market under the symbol METR. The table below sets forth the prices on the NASDAQ Global Select Market known to us for the period beginning January 1, 2012 through December 31, 2013. As of December 31, 2013, there were approximately 2,600 holders of record of the Company's common stock. The market price of Metro common stock increased $63 \%$ throughout 2013 from $\$ 13.22$ per share at December 31, 2012 to $\$ 21.54$ per share at December 31, 2013.

## TABLE 19

|  | Sales Price |  |  |
| :--- | ---: | ---: | ---: |
| Quarter Ended: | High | Low |  |
| December 31, 2013 | $\mathbf{\$}$ | $\mathbf{2 3 . 0 9}$ | $\mathbf{\$}$ |
| September 30, 2013 | $\mathbf{1 9 . 8 5}$ |  |  |
| June 30, 2013 | $\mathbf{2 2 . 6 5}$ | $\mathbf{1 8 . 4 5}$ |  |
| March 31, 2013 | $\mathbf{2 0 . 8 5}$ | $\mathbf{1 5 . 9 4}$ |  |
| December 31, 2012 | $\mathbf{1 7 . 4 9}$ | $\mathbf{1 2 . 8 5}$ |  |
| September 30, 2012 | $\$$ | 13.40 | $\$$ |
| June 30, 2012 | 11.69 |  |  |
| March 31, 2012 | 13.17 | 11.46 |  |

The following graph shows the yearly percentage change in the Company's cumulative total shareholder return on its common stock from December 31, 2008 to December 31, 2013 compared with the cumulative total return of the NASDAQ Bank Index and the NASDAQ Composite Market Index.

## Comparison of Cumulative Five-Year Total Return



## Interest Rate Sensitivity

The management of interest rate sensitivity seeks to avoid fluctuating net interest margins and to provide consistent net interest income through periods of changing interest rates.

Our risk of loss arising from adverse changes in the fair value of financial instruments, or market risk, is composed primarily of interest rate risk. The primary objective of our asset/liability management activities is to maximize net interest income while maintaining acceptable
levels of interest rate risk. Our Asset/Liability Committee (ALCO) is responsible for establishing policies to limit exposure to interest rate risk and to ensure procedures are established to monitor compliance with those policies. Our board of directors reviews the guidelines established by ALCO.

An interest rate sensitive asset or liability is one that, within a defined time period, either matures or experiences an interest rate change in line with general market interest rates. Historically, the most common method of estimating interest rate risk was to measure the maturity and repricing relationships between interest-earning assets and interest-bearing liabilities at specific points in time, referred to as "GAP," typically one year. Under this method, a company is considered liability sensitive when the amount of its interest-bearing liabilities exceeds the amount of its interest-earning assets within the one-year horizon. However, assets and liabilities with similar repricing characteristics may not reprice at the same time or to the same degree. As a result, our GAP does not necessarily predict the impact of changes in general levels of interest rates on net interest income.

Table 20 shows our GAP position as of December 31, 2013. The repricing assumptions used in the table are as follows:

- Fixed rate loans receivable are scheduled according to their contractual amortization and payment schedules specific to each loan. A market consensus Constant Prepayment Rate (CPR) based on historical actual experience is applied to fixed rate commercial and consumer loans;
- Floating rate loans receivable are tied to a floating index such as the New York Prime lending rate and are scheduled according to their repricing characteristics;
- Securities with prepayment characteristics such as MBSs and CMOs are scheduled based upon their remaining weighted-average lives as calculated utilizing a market consensus CPR. Securities with call options are analyzed in the context of the existing interest rate environment to estimate the likelihood of their call and to project their resulting payment schedule. All other securities are assumed to reprice at their contractual maturity;
- Fixed rate deposit transaction accounts are scheduled to reprice in accordance with their estimated decay rates as determined in a core deposit study produced by an independent consultant. Floating rate deposit transaction accounts are scheduled in the 1-90 day category as they are tied to a floating index such as the 91-Day Treasury bill; and
- Time deposit accounts, short-term borrowings and trust capital securities are scheduled based upon their contractual maturity dates.

TABLE 20

| (dollars in thousands) | December 31, 2013 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & 1-90 \\ & \text { Days } \end{aligned}$ |  | $\begin{aligned} & 91-180 \\ & \text { Days } \end{aligned}$ |  | $\begin{gathered} 181-365 \\ \text { Days } \end{gathered}$ |  | $\begin{aligned} & 1-5 \\ & \text { Years } \end{aligned}$ |  | Beyond 5 Years |  | Total |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans receivable, including loans held for sale | \$ | 819,581 | \$ | 57,931 | \$ | 103,623 | \$ | 648,171 | \$ | 127,791 | \$ | 1,757,097 |
| Securities |  | 60,381 |  | 30,633 |  | 58,962 |  | 248,919 |  | 515,430 |  | 914,325 |
| Total interest-earning assets |  | 879,962 |  | 88,564 |  | 162,585 |  | 897,090 |  | 643,221 |  | 2,671,422 |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Transaction accounts, excluding noninterest-bearing demand |  | 281,699 |  | 51,672 |  | 51,961 |  | 351,900 |  | 869,830 |  | 1,607,062 |
| Time deposits |  | 36,065 |  | 75,789 |  | 24,869 |  | 52,548 |  | - |  | 189,271 |
| Short-term borrowings |  | 277,750 |  | - |  | - |  | - |  | - |  | 277,750 |
| Long-term debt |  | - |  | - |  | - |  | - |  | 15,800 |  | 15,800 |
| Total interest-bearing liabilities |  | 595,514 |  | 127,461 |  | 76,830 |  | 404,448 |  | 885,630 |  | 2,089,883 |
| Period GAP |  | 284,448 |  | $(38,897)$ |  | 85,755 |  | 492,642 |  | $(242,409)$ | \$ | 581,539 |
| Cumulative GAP | \$ | 284,448 | \$ | 245,551 | \$ | 331,306 | \$ | 823,948 | \$ | 581,539 |  |  |
| Cumulative RSA / RSL |  | 147.77\% |  | 133.96\% |  | 141.42\% |  | 168.42\% |  | 127.83\% |  |  |

Notes: Securities are reported at face value for purposes of this table. Securities include restricted investments in bank stock for purposes of this table. RSA means rate sensitive assets; RSL means rate sensitive liabilities.

Shortcomings are inherent in any GAP analysis since certain assets and liabilities may not move proportionately as interest rates change. As the interest rate environment has become more dynamic, we have continued to place greater reliance on interest income sensitivity modeling and less on GAP reporting.

Our management understands that the preparation of GAP reports can only provide a guide to the impact of the movement of interest rates. Modeling is the best means to predict the movement in interest rates. This is true because even with the achievement of a perfectly matched balance sheet (per a GAP report), we may be subject to interest rate risk due to: differences in the timing of repricing, basis risk, market risk, customer ability to prepay loans or withdraw funds and yield curve risk.

Our management believes the simulation of net interest income in different interest rate environments provides a more meaningful measure of interest rate risk. Income simulation analysis captures not only the potential of all assets and liabilities to mature or reprice, but also the probability that they will do so. Income simulation also attends to the relative interest rate sensitivities of these items and projects their behavior over an extended period of time. Finally, income simulation permits management to assess the probable effects on the balance sheet not only of changes in interest rates, but also of proposed strategies for responding to them.

Our income simulation model analyzes interest rate sensitivity by projecting net interest income over the next 24 months in a flat rate scenario versus net interest income in alternative interest rate scenarios. Our management continually reviews and refines its interest rate risk management process in response to the changing economic climate. Currently, our model projects up to a plus 500 bp increase and a 100 bp decrease during the next year, with rates remaining constant in the second year. The minus 100 bp scenario is not considered very likely, given the low absolute level of short-term interest rates.

Our ALCO policy has established that income sensitivity will be considered acceptable in the 100 bp and 200 bp scenarios if overall net interest income volatility is within $4 \%$ of forecasted net interest income in the first year and within $5 \%$ using a two-year time frame. In the 300 bp and 400 bp scenarios income sensitivity will be considered acceptable if net interest income volatility is within $5 \%$ of forecasted net interest income in the first year and within $6 \%$ using a two-year time frame. In the 500 bp scenario income sensitivity will be considered acceptable if net interest income volatility is within $6 \%$ of forecasted net interest income in the first year and within $7 \%$ using a two-year time frame.

The following table compares the impact on forecasted net income at December 31, 2013 and 2012 of a plus 300, plus 200 and plus 100 bp change in interest rates.

## TABLE 21

|  | Plus 300 | Plus 200 | Plus 100 |
| :--- | :--- | :--- | :--- |
| December 31, 2013 |  |  |  |
| Twelve Months | $\mathbf{( 2 . 2 1 ) \%}$ | $\mathbf{( 1 . 6 8 ) \%}$ | $\mathbf{( 1 . 0 2 ) \%}$ |
| Twenty-Four Months | $\mathbf{( 0 . 3 4 ) \%}$ | $\mathbf{( 0 . 4 8 ) \%}$ | $\mathbf{( 0 . 5 1 ) \%}$ |
| December 31, 2012 |  |  |  |
| Twelve Months | $0.99 \%$ | $1.19 \%$ | $1.31 \%$ |
| Twenty-Four Months | $3.49 \%$ | $3.05 \%$ | $2.33 \%$ |

As displayed in the above table, December 31, 2013's income simulation modeling indicated net interest income is negatively impacted in the first twelve months in rising interest rate scenarios despite the Company's positive cumulative Gap position at the one year time frame. Because of the low absolute level of current interest rates, a significant portion of floating rate loans have currently hit their floors and would absorb initial upward movements in interest rates without providing any benefit to the Company from an increase in their corresponding loan rates. Partially offsetting this effect are floating rate deposits which have also hit their floors, and likewise would show no increase in cost with initial upward interest rate movements. The net result of these two factors is the negative first year impact to net interest income in rising interest rate scenarios. The second year (months 13 through 24) impact of rising interest rates is positive, as by month 13 each scenario's full interest rate movement has occurred and caused floored accounts to experience rate increases. This second year positive impact, however, are not enough to completely offset the negative impact in the first 12 months.

Management continues to evaluate strategies in conjunction with the Company's ALCO to effectively manage the interest rate risk position. Such strategies could include the sale of a portion of our AFS investment portfolio, purchasing floating rate securities, altering the mix of our deposits by type and therefore rate paid, the use of risk management tools such as interest rate swaps and caps, adjusting the investment leverage position funded by short-term borrowings, extending the maturity structure of the Bank's short-term borrowing position or fixing the cost of our short-term borrowings.

Management uses many assumptions to calculate the impact of changes in interest rates. Actual results may not be similar to our projections due to several factors including the timing and frequency of rate changes, market conditions and the shape of the yield curve. In general, a flattening of the interest rate yield curve would result in reduced net interest income compared to a normal-shaped interest rate curve scenario and proportionate rate shift assumptions. Actual results may also differ due to management's actions, if any, in response to the changing rates.

Management also monitors interest rate risk by utilizing a market value of equity model. The model assesses the impact of a change in interest rates on the market value of all our assets and liabilities, as well as any off balance sheet items. Market value of equity is defined as the market value of assets less the market value of liabilities plus the market value of off-balance sheet items. The model calculates the market value of equity in the current rate scenario and then compares the market value of equity given immediate increases and decreases in rates. Our ALCO policy indicates that the level of interest rate risk is unacceptable in the 100 bp immediate interest rate change scenarios if there is a resulting loss of more than $15 \%$ of the market value calculated in the current rate scenario. In the 200 bp immediate interest rate change scenario a loss of more than $25 \%$ loss of market value is deemed unacceptable. A loss of more than $35 \%$ is defined as unacceptable in the 300 bp immediate rate change scenario, while a loss of more than $40 \%$ is unacceptable in immediate rate change scenarios of 400 bps or more. At December 31, 2013 the market value of equity calculation indicated acceptable levels of interest rate risk in all scenarios per the policies established by our ALCO.

The market value of equity model reflects certain estimates and assumptions regarding the impact on the market value of our assets and liabilities given immediate changes in rates. One of the key assumptions is the market value assigned to our core deposits, or the core deposit premiums. Using an independent consultant, we have completed and updated comprehensive core deposit studies in order to assign our own core deposit premiums as permitted by regulation. The studies have consistently confirmed management's assertion that our core deposits have stable balances over long periods of time, are generally insensitive to changes in interest rates and have significantly longer average lives and durations than our loans and investment securities. Thus, these core deposit balances provide an internal hedge to market fluctuations in our fixed rate assets. The most recent study calculates an average life of our core deposit transaction accounts of 9.6 years, up from 9.2 years at December 31, 2012. Management believes the core deposit premiums produced by its market value of equity model at December 31, 2013 provide an accurate assessment of our interest rate risk.

## Liquidity

The objective of liquidity risk management is to ensure our ability to meet our financial obligations. These obligations include the payment of deposits on demand at their contractual maturity; the repayment of borrowings as they mature; the payment of lease obligations as they become due; the ability to fund new and existing loans and other funding commitments; and the ability to take advantage of new business opportunities. There are two fundamental risks in our liquidity risk management. The first is if we are unable to meet our funding requirements at a reasonable and profitable cost. The second is the potential inability to operate our business because adequate contingency liquidity is not available in a stressed environment or under adverse conditions.

We manage liquidity risk at both the Bank and the holding company (the Parent) levels to help ensure that we can obtain cost-effective funding to meet current and future obligations and to help ensure that we maintain an appropriate level of contingent liquidity. The board of directors is responsible for approving our Liquidity Policy to be managed by the ALCO and management.

Liquidity is measured and monitored daily, allowing management to better understand and react to balance sheet trends. On a quarterly basis, a comprehensive liquidity analysis is reviewed by our board of directors. The analysis provides a summary of the current liquidity measurements, projections and future liquidity positions given various levels of liquidity stress. Management also maintains a detailed Liquidity Contingency Plan designed to respond to an overall decline in the financial condition of the banking industry or a problem specific to the Company.

## Bank Level Liquidity - Uses

At the bank level, primary liquidity obligations include funding loan commitments, satisfying deposit withdrawal requests and maturities and debt service related to bank borrowings. We also maintain adequate bank liquidity to meet future potential loan demand, purchase investment securities and provide for other business needs as necessary.

## Bank Level Liquidity - Sources

Liquidity sources are found on both sides of the balance sheet. Our single largest source of bank liquidity is the deposit base that comes from our retail, commercial business and government deposit customers. Liquidity is also provided on a continuous basis through scheduled and unscheduled principal reductions and interest payments on outstanding loans and investments, maturing short-term assets, the ability to sell marketable securities and from borrowings.

Our investment portfolio consists primarily of U.S. Government agency CMOs and MBSs. Cash flows from such investments are dependent upon the performance of the underlying mortgage loans and are generally influenced by the level of interest rates. As rates increase, cash flows generally decrease as prepayments on the underlying mortgage loans slow. As rates decrease, cash flows generally increase as prepayments increase. The current market environment has negatively impacted the fair market value of certain securities in the Company's investment portfolio and therefore the Company is not inclined to act on a sale of such securities for liquidity purposes at this time. With interest rates at or near record-lows, the Company would more likely be inclined to borrow from one of the sources discussed in the following paragraph.

We also maintain secondary sources of liquidity which can be drawn upon if needed. These secondary sources of liquidity include a $\$ 15.0$ million line of credit through a correspondent bank, a $\$ 20.0$ million line of credit through another correspondent bank and $\$ 687.5$ million of borrowing capacity at the FHLB. The Bank is a member of the FHLB-Pittsburgh and, as such, has access to advances secured generally by residential mortgage and other mortgage-related loans. In addition we have the ability to borrow at the Federal Reserve Bank of Philadelphia's (FRB) Discount Window to meet short-term liquidity requirements. The FRB, however, is not viewed as the primary source of our borrowings, but rather as a potential source of liquidity under certain circumstances, in a stressed environment or during a market disruption. This potential source is secured by agency residential MBSs and CMOs, as well as agency debentures. At December 31, 2013, our total potential liquidity through FHLB and other secondary sources was $\$ 722.5$ million, of which $\$ 369.6$ million was available, as compared to $\$ 407.5$ million available out of our total potential liquidity of $\$ 580.8$ million at December 31, 2012. The $\$ 141.7$ million increase in potential liquidity was mainly due to an increase in the Bank's borrowing capacity as a result of a higher level of qualifying collateral. FHLB borrowing capacity is determined based on asset levels on a quarterly lag basis.

The Dodd-Frank Act provided temporary unlimited coverage for noninterest-bearing transaction accounts at all FDIC-insured depository institutions. The separate coverage for these accounts became effective on December 31, 2010 and terminated on December 31, 2012. Prior to the program's December 31, 2012 expiration, the Bank entered into a deposit placement agreement with a national firm. The agreement allows customers the ability to place certain deposits with other member institutions on a reciprocal basis, thereby achieving additional FDIC insurance coverage. The Bank had $\$ 3.8$ million in reciprocal deposits at December 31, 2013 with an average balance of $\$ 4.9$ million during 2013. These balances are included with public fund time deposits as other noncore deposits in Table 2. The Bank believes this arrangement will help mitigate any potential adverse impact on its liquidity position; however it has not experienced and does not anticipate a material level of customer demand for this program.

## The Parent Company Liquidity - Uses

At the parent level, primary liquidity obligations include debt service related to parent company long-term debt or borrowings, unallocated corporate expenses, funding its subsidiaries, and could also include paying dividends to Metro shareholders, common stock or preferred stock share repurchases or acquisitions if Metro chose to do so.

## The Parent Company Liquidity - Sources

The principal source of the Parent's liquidity is dividends it receives from the subsidiary Bank, which may be impacted by: Bank-level capital needs, laws and regulations, corporate policies, or other factors. Although the Bank did not issue dividends to the Parent in 2013, or 2012, the Parent has sufficient cash on hand to support its normal operating needs for the foreseeable future. A common stock share repurchase program, if implemented, could require us to dividend additional cash from the subsidiary Bank up to the Parent Company, depending upon the size of the repurchase program. In addition, we would be required to dividend additional cash from the subsidiary Bank up to the Parent Company if we decided to repurchase and retire the remaining Trust Capital Securities. The Bank is subject to regulatory restrictions on its ability to pay dividends to the Parent. See Note 15 Regulatory Matters in the Notes to the Consolidated Financial Statements for December 31, 2013, included herein, for additional information regarding dividend restrictions.

In addition to dividends from Metro Bank, other sources of liquidity for the parent company include proceeds from common stock options exercised as well as proceeds from the issuance of common stock under Metro's stock purchase plan. We could also generate liquidity for Metro and its subsidiaries through the issuance of debt and equity securities. Metro has an effective shelf registration statement, as previously discussed, whereby we could issue additional debt and equity securities. See Notes 10 and 12 in the Notes to the Consolidated Financial Statements for December 31, 2013, included herein, for additional information regarding capital securities.

## Consolidated Liquidity

The Consolidated Statements of Cash Flows included herein, provide additional information on our sources and uses of funds. From a funding standpoint, we have been able to rely over the years on a stable base of strong "core" deposit growth. Cash from operating activities during 2013 increased to $\$ 44.5$ million from $\$ 31.7$ million during 2012. This increase was primarily attributable to an increase in net income in 2013 and a lower amount of originations of loans held for sale as compared to 2012, partially offset by a decrease in proceeds from sales of loans held for sale and an increase in other assets. Investing activities resulted in a net cash outflow of $\$ 204.3$
million during 2013 compared to $\$ 229.6$ million in 2012, primarily due to a net decrease in investment securities balances offset by an increase in loans receivable in 2013 as compared to 2012. Financing activities resulted in net cash of $\$ 148.2$ million provided in 2013 compared to a net cash of $\$ 199.4$ million in 2012. The lower net cash provided in 2013 was mostly from net deposit growth of only $\$ 8.3$ million compared to $\$ 159.7$ million of deposit growth in 2012 as well as the repayment of long-term debt in 2012, all partially offset by an increase short-term borrowings.

## Aggregate Contractual Obligations

The following table represents our on-and-off balance sheet aggregate contractual obligations to make future payments as of December 31, 2013:

TABLE 22

| (in thousands) | December 31, 2013 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than 1 Year |  | 1 to 3 Years |  | 3 to 5 Years |  | Over 5 Years |  | Total |  |
| Time deposits | \$ | 136,723 | \$ | 25,454 | \$ | 27,094 | \$ | - | \$ | 189,271 |
| Long-term debt |  | - |  | - |  | - |  | 15,800 |  | 15,800 |
| Fiserv Solutions, Inc. obligation |  | 7,496 |  | 11,931 |  | - |  | - |  | 19,427 |
| Operating leases |  | 2,578 |  | 4,572 |  | 3,993 |  | 15,076 |  | 26,219 |
| Sponsorship obligation |  | 338 |  | 677 |  | 677 |  | - |  | 1,692 |
| Total | \$ | 147,135 | \$ | 42,634 | \$ | 31,764 | \$ | 30,876 | \$ | 252,409 |

For further discussion regarding our commitments and contingencies, please see Notes 7 and 18 in the Notes to Consolidated Financial Statements for December 31, 2013, included herein.

## Off-Balance Sheet Arrangements

During the conduct of ordinary business operations we routinely enter into contracts for services. These contracts may require payment for services to be provided in the future and may also contain penalty clauses for the early termination of the contract. Management is not aware of any additional commitments or contingent liabilities, which may have a material adverse impact on our liquidity or capital resources.

We are also party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of our customers. These financial instruments include commitments to extend credit and standby letters of credit. See Note 5 in the Notes to the Consolidated Financial Statements for December 31, 2013, included herein, for additional information.

## Forward-Looking Statements

This annual report on Form 10-K and the documents incorporated by reference contain forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended, which we refer to as the Securities Act and Section 21E of the Securities Exchange Act of 1934, which we refer to as the Exchange Act, with respect to the financial condition, liquidity, results of operations, future performance and business of Metro Bancorp, Inc. These forward-looking statements are intended to be covered by the safe harbor for "forward-looking statements" provided by the Private Securities Litigation Reform Act of 1995. Forward-looking statements are those that are not historical facts. These forward-looking statements include statements with respect to our beliefs, plans, objectives, goals, expectations, anticipations, estimates and intentions that are subject to significant risks and uncertainties and are subject to change based on various factors (some of which are beyond our control). The words "may," "could," "should," "would," "believe," "anticipate," "estimate," "expect," "intend," "plan" and similar expressions are intended to identify forward-looking statements.

While we believe our plans, objectives, goals, expectations, anticipations, estimates and intentions as reflected in these forward-looking statements are reasonable, we can give no assurance that any of them will be achieved.

You should understand that various factors, in addition to those discussed elsewhere in this annual report on Form 10-K and incorporated by reference in this annual report on Form $10-\mathrm{K}$, could affect our future results and could cause results to differ materially from those expressed in these forward-looking statements, including:

- the effects of and changes in, trade, monetary and fiscal policies, including interest rate policies of the Board of Governors of the Federal Reserve System, including the duration of such policies;
- general economic or business conditions, either nationally, regionally or in the communities in which we do business, may be less favorable than expected, resulting in, among other things, a deterioration in credit quality and loan performance or a reduced demand for credit;
- the effects of ongoing short and long-term federal budget and tax negotiations and their effects on economic and business conditions in general and our customers in particular;
- the effects of the failure of the federal government to reach a deal to permanently raise the debt ceiling and the potential negative results on economic and business conditions;
- the impact of the Dodd-Frank Act and other changes in financial services' laws and regulations (including laws concerning taxes, banking, securities and insurance);
- possible impacts of the capital and liquidity requirements of the Basel III standards and other regulatory pronouncements;
- continued effects of the aftermath of recessionary conditions and the impacts on the economy in general and our customers in particular, including adverse impacts on loan utilization rates as well as delinquencies, defaults and customers' ability to meet credit obligations;
- our ability to manage current levels of impaired assets;
- continued levels of loan volume origination;
- the adequacy of the allowance for loan losses;
- the impact of changes in Regulation Z and other consumer credit protection laws and regulations;
- changes resulting from legislative and regulatory actions with respect to the current economic and financial industry environment;
- changes in the FDIC deposit fund and the associated premiums that banks pay to the fund;
- interest rate, market and monetary fluctuations;
- the results of the regulatory examination and supervision process;
- unanticipated regulatory or legal proceedings and liabilities and other costs;
- compliance with laws and regulatory requirements of federal, state and local agencies;
- our ability to continue to grow our business internally or through acquisitions and successful integration of new or acquired entities while controlling costs;
- deposit flows;
- the willingness of customers to substitute competitors' products and services for our products and services and vice versa, based on price, quality, relationship or otherwise;
- changes in consumer spending and saving habits relative to the financial services we provide;
- the ability to hedge certain risks economically;
- the loss of certain key officers;
- changes in accounting principles, policies and guidelines as may be adopted by the regulatory agencies, as well as the Public Company Accounting Oversight Board, the Financial Accounting Standards Board (FASB), and other accounting standards setters;
- the timely development of competitive new products and services by us and the acceptance of such products and services by customers;
- rapidly changing technology;
- continued relationships with major customers;
- effect of terrorist attacks and threats of actual war;
- other economic, competitive, governmental, regulatory and technological factors affecting the Company's operations, pricing, products and services;
- interruption or breach in security of our information systems resulting in failures or disruptions in customer account management, general ledger processing and loan or deposit systems;
- our ability to maintain compliance with the exchange rules of The Nasdaq Stock Market, Inc.;
- our ability to maintain the value and image of our brand and protect our intellectual property rights;
- disruptions due to flooding, severe weather or other natural disasters or Acts of God; and
- our success at managing the risks involved in the foregoing.

Because such forward-looking statements are subject to risks and uncertainties, actual results may differ materially from those expressed or implied by such statements. The foregoing list of important factors is not exclusive and you are cautioned not to place undue reliance on these factors or any of our forward-looking statements, which speak only as of the date of this document or, in the case of documents incorporated by reference, the dates of those documents. We do not undertake to update any forward-looking statements, whether written or oral, that may be made from time to time by or on behalf of us except as required by applicable law.

The Company may, from time to time, make written or oral "forward-looking statements", including statements contained in the Company's filings with the SEC (including the annual report on Form $10-\mathrm{K}$ and the exhibits thereto), in its reports to stockholders and in other communications by the Company, which are made in good faith by the Company pursuant to the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995.

## Impact of Inflation and Changing Prices

Interest rates, which may be affected by inflation, have a more significant impact on our performance than do the effects of general levels of inflation, since most of our assets and liabilities are monetary in nature. Interest rates do not necessarily move in the same direction or in the same magnitude as the prices of goods and services as measured by Personal Consumption Expenditures price index. The liquidity and maturity structure of our assets and liabilities are critical to the maintenance of acceptable performance levels.

## Quantitative and Qualitative Disclosures about Market Risk

Our exposure to market risk principally includes interest rate risk, which was previously discussed. Historically, our net interest margin has remained fairly stable. Our net interest margin for the year ended December 31, 2013 was $3.51 \%$, a decrease of 23 bp from $3.74 \%$ for the year ended December 31, 2012. See the section titled "Net Interest Income and Net Interest Margin" in this Management's Discussion and Analysis for further discussion regarding our net interest margin performance.

Currently, we have $97 \%$ of our deposits in accounts which we consider core deposits. These accounts, which have a relatively low interest cost, have historically contributed significantly to our net interest margin.

## Metro Bancorp, Inc. <br> Report on Management's Assessment of Internal Control Over <br> Financial Reporting

Metro Bancorp, Inc. is responsible for the preparation, integrity, and fair presentation of the consolidated financial statements included in this annual report. The consolidated financial statements and notes included in this annual report have been prepared in conformity with United States generally accepted accounting principles and necessarily include some amounts that are based on management's best estimates and judgments.

We, as management of Metro Bancorp, Inc., are responsible for establishing and maintaining effective internal control over financial reporting that is designed to produce reliable financial statements in conformity with United States generally accepted accounting principles. Internal control over financial reporting includes those policies and procedures that pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and disposition of the assets of the Company; provide reasonable assurance that the transactions are recorded as necessary to permit preparation of the financial statements in accordance with generally accepted accounting principles; that receipts and expenditures of the Company are only being made in accordance with authorizations of management and directors of the Company; and provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements. The system of internal control over financial reporting as it relates to the financial statements is evaluated for effectiveness by management and tested for liability through a program of internal audits. Actions are taken to correct potential deficiencies as they are identified.

Any system of internal control, no matter how well designed, has inherent limitations, including the possibility that a control can be circumvented or overridden and misstatements due to error or fraud may occur and not be detected. Also, because of changes in conditions, internal control effectiveness may vary over time. Accordingly, even an effective system of internal control will provide only reasonable assurance with respect to financial statement preparation.

Management assessed the Company's system of internal control over financial reporting as of December 31, 2013, in relation to criteria for effective internal control over financial reporting as described in Internal Control - Integrated Framework (1992), issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this assessment, management concludes that, as of December 31, 2013, its system of internal control over financial reporting is effective and meets the criteria of Internal Control-Integrated Framework.

BDO USA, LLP, an independent registered public accounting firm, has audited the consolidated financial statements of the Company for the year ended December 31, 2013, appearing elsewhere in this annual report, and has issued an audit report on the effectiveness of the Company's internal control over financial reporting as of December 31, 2013, as stated in their report, which is included herein.

/s/ Gary L. Nalbandian<br>Gary L. Nalbandian<br>Chairman, President and Chief Executive Officer<br>(Principal Executive Officer)

/s/ Mark A. Zody<br>Mark A. Zody<br>Executive Vice President and Chief Financial Officer<br>(Principal Financial and Accounting Officer)

March 17, 2014

## Report of Independent Registered Public Accounting Firm

To the Board of Directors and Stockholders
Metro Bancorp, Inc.
Harrisburg, Pennsylvania

We have audited Metro Bancorp, Inc. and subsidiaries' (the "Company") internal control over financial reporting as of December 31, 2013, based on criteria established in Internal Control - Integrated Framework (1992) issued by the Committee of Sponsoring Organizations of the Treadway Commission (the "COSO criteria"). The Company's management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Report on Management's Assessment of Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the consolidated financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Metro Bancorp, Inc. and subsidiaries maintained, in all material respects, effective internal control over financial reporting as of December 31, 2013, based on the COSO criteria.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of Metro Bancorp, Inc. and subsidiaries as of December 31, 2013 and the related consolidated statements of operations, comprehensive income, stockholders' equity, and cash flows for the year then ended and our report dated March 17, 2014 expressed an unqualified opinion.

## BOO USA, LIP

Harrisburg, Pennsylvania
March 17, 2014

## Report of Independent Registered Public Accounting Firm

To the Board of Directors and Stockholders
Metro Bancorp, Inc.
Harrisburg, Pennsylvania

We have audited the accompanying consolidated balance sheet of Metro Bancorp, Inc. and subsidiaries ("Company") as of December 31, 2013, and the related consolidated statements of operations, comprehensive income, stockholders' equity and cash flows for the year then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on those consolidated financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Metro Bancorp, Inc. and subsidiaries as of December 31, 2013, and the results of their operations and their cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over financial reporting as of December 31, 2013, based on criteria established in Internal Control - Integrated Framework (1992) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) and our report dated March 17, 2014 expressed an unqualified opinion.

## BOO USA, LIP

Harrisburg, Pennsylvania
March 17, 2014

## Report of Independent Registered Public Accounting Firm

To the Board of Directors and Stockholders
of Metro Bancorp, Inc.
Harrisburg, Pennsylvania
We have audited the accompanying consolidated balance sheet of Metro Bancorp, Inc. and subsidiaries as of December 31, 2012, and the related consolidated statements of operations, comprehensive income, stockholders' equity, and cash flows for each of the years in the two-year period ended December 31, 2012. Metro Bancorp, Inc.'s management is responsible for these consolidated financial statements. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Metro Bancorp, Inc. and its subsidiaries as of December 31, 2012, and the results of their operations and their cash flows for each of the years in the two-year period ended December 31, 2012, in conformity with accounting principles generally accepted in the United States of America.


Reading, Pennsylvania
March 15, 2013

Metro Bancorp, Inc. and Subsidiaries
Consolidated Balance Sheets

| (in thousands, except share and per share amounts) | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  |
| Assets |  |  |  |  |
| Cash and cash equivalents | \$ | 44,996 | \$ | 56,582 |
| Securities, available for sale at fair value |  | 585,923 |  | 675,109 |
| Securities, held to maturity at cost (fair value 2013: \$263,697; 2012: \$273,671) |  | 283,814 |  | 269,783 |
| Loans, held for sale |  | 6,225 |  | 15,183 |
| Loans receivable, net of allowance for loan losses (allowance 2013: $\$ 23,110 ; 2012$ : $\$ 25,282$ ) |  | 1,727,762 |  | 1,503,515 |
| Restricted investments in bank stock |  | 20,564 |  | 15,450 |
| Premises and equipment, net |  | 75,783 |  | 78,788 |
| Other assets |  | 36,051 |  | 20,465 |
| Total assets | \$ | 2,781,118 | \$ | 2,634,875 |
| Liabilities and Stockholders' Equity |  |  |  |  |
| Deposits: |  |  |  |  |
| Noninterest-bearing | \$ | 443,287 | \$ | 455,000 |
| Interest-bearing |  | 1,796,334 |  | 1,776,291 |
| Total deposits |  | 2,239,621 |  | 2,231,291 |
| Short-term borrowing |  | 277,750 |  | 113,225 |
| Long-term debt |  | 15,800 |  | 40,800 |
| Other liabilities |  | 17,764 |  | 14,172 |
| Total liabilities |  | 2,550,935 |  | 2,399,488 |
| Stockholders' Equity: |  |  |  |  |
| Preferred stock - Series A noncumulative; $\$ 10.00$ par value; $\$ 1,000$ liquidation preference; (1,000,000 shares authorized; 40,000 shares issued and outstanding) |  | 400 |  | 400 |
| Common stock - \$1.00 par value; 25,000,000 shares authorized; (issued and outstanding shares 2013: 14,157,219; 2012: 14,131,263) |  | 14,157 |  | 14,131 |
| Surplus |  | 158,650 |  | 157,305 |
| Retained earnings |  | 73,491 |  | 56,311 |
| Accumulated other comprehensive income (loss) |  | $(16,515)$ |  | 7,240 |
| Total stockholders' equity |  | 230,183 |  | 235,387 |
| Total liabilities and stockholders' equity | \$ | 2,781,118 | \$ | 2,634,875 |

See accompanying notes.

Metro Bancorp, Inc. and Subsidiaries

## Consolidated Statements of Income

| (in thousands, except per share amounts) | Years Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2011 |  |
| Interest Income |  |  |  |  |  |  |
| Loans receivable, including fees: |  |  |  |  |  |  |
| Taxable | \$ | 74,404 | \$ | 71,760 | \$ | 71,307 |
| Tax-exempt |  | 3,630 |  | 3,628 |  | 4,020 |
| Securities: |  |  |  |  |  |  |
| Taxable |  | 20,552 |  | 21,468 |  | 22,362 |
| Tax-exempt |  | 740 |  | 451 |  | 1 |
| Federal funds sold |  | - |  | 1 |  | 5 |
| Total interest income |  | 99,326 |  | 97,308 |  | 97,695 |
| Interest Expense |  |  |  |  |  |  |
| Deposits |  | 6,204 |  | 7,701 |  | 11,443 |
| Short-term borrowings |  | 712 |  | 203 |  | 439 |
| Long-term debt |  | 1,280 |  | 2,206 |  | 2,814 |
| Total interest expense |  | 8,196 |  | 10,110 |  | 14,696 |
| Net interest income |  | 91,130 |  | 87,198 |  | 82,999 |
| Provision for loan losses |  | 6,875 |  | 10,100 |  | 20,592 |
| Net interest income after provision for loan losses |  | 84,255 |  | 77,098 |  | 62,407 |
| Noninterest Income |  |  |  |  |  |  |
| Service charges on deposit accounts |  | 22,867 |  | 23,161 |  | 23,272 |
| Loan service charges and fees |  | 2,764 |  | 2,838 |  | 2,366 |
| Other |  | 2,940 |  | 2,373 |  | 2,135 |
| Service charges, fees and other operating income |  | 28,571 |  | 28,372 |  | 27,773 |
| Net gains on sales of loans |  | 955 |  | 1,220 |  | 2,728 |
| Total fees and other income |  | 29,526 |  | 29,592 |  | 30,501 |
| Other-than-temporary impairment (OTTI) losses |  | - |  | (649) |  | (324) |
| Portion recognized in other comprehensive income (before taxes) |  | - |  | - |  | - |
| Net impairment loss on investment securities |  | - |  | (649) |  | (324) |
| Net gains on sales/calls of securities |  | 664 |  | 1,051 |  | 350 |
| Debt prepayment charge |  | - |  | (140) |  | (75) |
| Total noninterest income |  | 30,190 |  | 29,854 |  | 30,452 |
| Noninterest Expenses |  |  |  |  |  |  |
| Salaries and employee benefits |  | 42,806 |  | 41,241 |  | 40,318 |
| Occupancy |  | 8,710 |  | 8,439 |  | 9,155 |
| Furniture and equipment |  | 4,540 |  | 4,842 |  | 5,465 |
| Advertising and marketing |  | 2,418 |  | 1,870 |  | 2,016 |
| Data processing |  | 12,838 |  | 13,590 |  | 14,211 |
| Regulatory assessments and related fees |  | 2,227 |  | 4,063 |  | 3,638 |
| Telephone |  | 3,643 |  | 3,480 |  | 3,434 |
| Loan expense |  | 2,024 |  | 1,384 |  | 1,098 |
| Foreclosed real estate |  | 422 |  | 1,335 |  | 2,275 |
| Branding |  | - |  | 30 |  | 1,891 |
| Consulting fees |  | 807 |  | 1,104 |  | 1,496 |
| Pennsylvania shares tax |  | 2,176 |  | 1,789 |  | 1,507 |
| Other |  | 7,258 |  | 7,977 |  | 7,510 |
| Total noninterest expenses |  | 89,869 |  | 91,144 |  | 94,014 |
| Income (loss) before taxes |  | 24,576 |  | 15,808 |  | $(1,155)$ |
| $\underline{\text { Provision (benefit) for federal income taxes }}$ |  | 7,316 |  | 4,914 |  | $(1,444)$ |
| Net income | \$ | 17,260 | \$ | 10,894 | \$ | 289 |
| Net Income per Common Share |  |  |  |  |  |  |
| Basic | \$ | 1.21 | \$ | 0.77 | \$ | 0.02 |
| Diluted |  | 1.20 |  | 0.77 |  | 0.02 |
| Average Common and Common Equivalent Shares Outstanding |  |  |  |  |  |  |
| Basic |  | 14,142 |  | 14,128 |  | 13,919 |
| Diluted |  | 14,290 |  | 14,128 |  | 13,919 |

Metro Bancorp, Inc. and Subsidiaries
Consolidated Statements of Comprehensive Income

| (in thousands) | Years Ended December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 | 2011 |  |
| Net income | \$ | 17,260 \$ | 10,894 | \$ | 289 |
| Other comprehensive (loss) income, net of tax: |  |  |  |  |  |
| Net unrealized holding (losses) gains arising during the period (net of taxes 2013: (\$12,750); 2012: \$1,758; 2011: \$4,872) |  | $(23,988)$ | 3,413 |  | 9,457 |
| Reclassification adjustment for net realized losses (gains) on securities recorded in income ${ }^{[1]}$ <br> (net of taxes 2013: \$125; 2012: (\$220); 2011: (\$117)) |  | 233 | (409) |  | (227) |
| Reclassification for OTTI credit losses recorded in income (net of taxes 2012: \$227; 2011: \$110) |  | - | 422 |  | 214 |
| Other comprehensive (loss) income |  | $(23,755)$ | 3,426 |  | 9,444 |
| Total comprehensive (loss) income | \$ | $(6,495) \$$ | 14,320 | \$ | 9,733 |

${ }^{[1]}$ Amounts are included in net gains on sales/calls of securities on the Consolidated Statements of Income in total noninterest income.

See accompanying notes.

Metro Bancorp, Inc. and Subsidiaries
Consolidated Statements of Stockholders' Equity

| (in thousands, except share amounts) | Preferred Stock |  | $\underset{\text { Stock }}{\text { Common }}$ |  | Surplus |  | Retained Earnings |  | Accumulated Other Comprehensive Income (Loss) |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January 1, 2011 | \$ | 400 | \$ | 13,748 | \$ | 151,545 | \$ | 45,288 | \$ | $(5,630)$ | \$ | 205,351 |
| Net income |  | - |  | - |  | - |  | 289 |  | - |  | 289 |
| Other comprehensive income |  | - |  | - |  | - |  | - |  | 9,444 |  | 9,444 |
| Dividends declared on preferred stock |  | - |  | - |  | - |  | (80) |  | - |  | (80) |
| Common stock of 100 shares issued under employee stock purchase plan |  | - |  | - |  | 1 |  | - |  | - |  | 1 |
| Proceeds from issuance of 376,862 shares of common stock in connection with dividend reinvestment and stock purchase plan |  | - |  | 377 |  | 3,425 |  | - |  | - |  | 3,802 |
| Common stock share-based awards |  | - |  | - |  | 1,213 |  | - |  | - |  | 1,213 |
| December 31, 2011 |  | 400 |  | 14,125 |  | 156,184 |  | 45,497 |  | 3,814 |  | 220,020 |
| Net income |  | - |  | - |  | - |  | 10,894 |  | - |  | 10,894 |
| Other comprehensive income |  | - |  | - |  | - |  | - |  | 3,426 |  | 3,426 |
| Dividends declared on preferred stock |  | - |  | - |  | - |  | (80) |  | - |  | (80) |
| Common stock of 40 shares issued under employee stock purchase plan |  | - |  | - |  | 1 |  | - |  | - |  | 1 |
| Proceeds from issuance of 5,877 shares of common stock in connection with dividend reinvestment and stock purchase plan |  | - |  | 6 |  | 38 |  | - |  | - |  | 44 |
| Common stock share-based awards |  | - |  | - |  | 1,082 |  | - |  | - |  | 1,082 |
| December 31, 2012 |  | 400 |  | 14,131 |  | 157,305 |  | 56,311 |  | 7,240 |  | 235,387 |
| Net income |  | - |  | - |  | - |  | 17,260 |  | - |  | 17,260 |
| Other comprehensive loss |  | - |  | - |  | - |  | - |  | $(23,755)$ |  | $(23,755)$ |
| Dividends declared on preferred stock |  | - |  | - |  | - |  | (80) |  | - |  | (80) |
| Common stock of 23,645 shares issued under stock option plans, including tax benefit of $\$ 51$ |  | - |  | 24 |  | 331 |  | - |  | - |  | 355 |
| Common stock of 40 shares issued under employee stock purchase plan |  | - |  | - |  | 1 |  | - |  | - |  | 1 |
| Proceeds from issuance of 2,271 shares of common stock in connection with dividend reinvestment and stock purchase plan |  | - |  | 2 |  | 65 |  | - |  | - |  | 67 |
| Common stock share-based awards |  | - |  | - |  | 948 |  | - |  | - |  | 948 |
| December 31, 2013 | \$ | 400 | \$ | 14,157 | \$ | 158,650 | \$ | 73,491 | \$ | $(16,515)$ | \$ | 230,183 |

See accompanying notes.

Metro Bancorp, Inc. and Subsidiaries

## Consolidated Statements of Cash Flows

| (in thousands) | Years Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2011 |  |
| Operating Activities |  |  |  |  |  |  |
| Net income | \$ | 17,260 | \$ | 10,894 | \$ | 289 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |  |  |
| Provision for loan losses |  | 6,875 |  | 10,100 |  | 20,592 |
| Provision for depreciation and amortization |  | 5,157 |  | 5,824 |  | 6,476 |
| Deferred income tax (benefit) expense |  | 137 |  | 118 |  | $(1,511)$ |
| Amortization of securities premiums and accretion of discounts (net) |  | 803 |  | 1,635 |  | 2,506 |
| Losses (gains) on sales of available for sales securities (net) |  | 358 |  | (629) |  | (343) |
| Gains on sales/calls of held to maturity securities |  | $(1,022)$ |  | (422) |  | (7) |
| Other-than-temporary impairment losses on investment securities |  | - |  | 649 |  | 324 |
| Proceeds from sales and transfers of SBA loans originated for sale |  | - |  | - |  | 12,063 |
| Proceeds/payments from sales of other loans originated for sale |  | 63,573 |  | 76,277 |  | 60,822 |
| Loans originated for sale |  | $(53,604)$ |  | $(80,881)$ |  | $(60,911)$ |
| Gains on sales of loans (net) |  | (955) |  | $(1,220)$ |  | $(2,728)$ |
| Loss on write-down on foreclosed real estate |  | 89 |  | 257 |  | 2,060 |
| Losses (gains) on sales of foreclosed real estate (net) |  | 54 |  | 649 |  | (116) |
| Losses on disposal of premises and equipment (net) |  | 217 |  | 79 |  | 1,265 |
| Stock-based compensation |  | 948 |  | 1,082 |  | 1,250 |
| Amortization of deferred loan origination fees and costs (net) |  | 2,688 |  | 2,647 |  | 2,069 |
| Debt prepayment charge |  | - |  | 140 |  | 75 |
| (Increase) decrease in other assets |  | (985) |  | 5,782 |  | 15,437 |
| Increase (decrease) in other liabilities |  | 2,947 |  | $(1,253)$ |  | $(11,679)$ |
| Net cash provided by operating activities |  | 44,540 |  | 31,728 |  | 47,933 |
| Investing Activities |  |  |  |  |  |  |
| Securities available for sale: |  |  |  |  |  |  |
| Proceeds from principal repayments, calls and maturities |  | 134,199 |  | 161,013 |  | 79,695 |
| Proceeds from sales |  | 76,262 |  | 299,338 |  | 125,299 |
| Purchases |  | $(158,826)$ |  | $(518,375)$ |  | $(368,537)$ |
| Securities held to maturity: |  |  |  |  |  |  |
| Proceeds from principal repayments, calls and maturities |  | 66,199 |  | 146,503 |  | 87,074 |
| Proceeds from sales |  | 22,259 |  | 6,101 |  | 852 |
| Purchases |  | $(101,455)$ |  | $(225,420)$ |  | $(57,059)$ |
| Proceeds from sales of loans receivable |  | 4,952 |  | - |  | - |
| Proceeds from sales of foreclosed real estate |  | 1,552 |  | 6,472 |  | 2,930 |
| Increase in loans receivable (net) |  | $(241,982)$ |  | $(103,992)$ |  | $(85,458)$ |
| (Purchase) redemption of restricted investments in bank stock (net) |  | $(5,114)$ |  | 1,352 |  | 3,812 |
| Proceeds from sale of premises and equipment |  | 316 |  | 931 |  | 2 |
| Purchases of premises and equipment |  | $(2,685)$ |  | $(3,508)$ |  | $(1,695)$ |
| Net cash used by investing activities |  | $(204,323)$ |  | $(229,585)$ |  | $(213,085)$ |
| Financing Activities |  |  |  |  |  |  |
| Increase in demand, interest checking, money market, and savings deposits (net) |  | 13,098 |  | 190,834 |  | 281,381 |
| Decrease in time and other noncore deposits (net) |  | $(4,768)$ |  | $(31,117)$ |  | $(41,986)$ |
| Increase (decrease) in short-term borrowings (net) |  | 164,525 |  | 48,225 |  | $(75,475)$ |
| Repayment of long-term borrowings |  | $(25,000)$ |  | $(8,540)$ |  | $(5,275)$ |
| Proceeds from long-term borrowings |  | - |  | - |  | 25,000 |
| Proceeds from common stock options exercised |  | 304 |  | - |  | - |
| Proceeds from dividend reinvestment and common stock purchase plan |  | 67 |  | 44 |  | 3,802 |
| Tax benefit on exercise of stock options |  | 51 |  | - |  | - |
| Cash dividends on preferred stock |  | (80) |  | (80) |  | (80) |
| Net cash provided by financing activities |  | 148,197 |  | 199,366 |  | 187,367 |
| (Decrease) increase in cash and cash equivalents |  | $(11,586)$ |  | 1,509 |  | 22,215 |
| Cash and cash equivalents at beginning of year |  | 56,582 |  | 55,073 |  | 32,858 |
| Cash and cash equivalents at year-end | \$ | 44,996 | \$ | 56,582 | \$ | 55,073 |
| Supplemental disclosure of cash flow information: |  |  |  |  |  |  |
| Cash paid for interest on deposits and borrowings | \$ | 8,283 | \$ | 10,261 | \$ | 14,870 |
| Cash paid for income taxes |  | 7,325 |  | 3,250 |  | 700 |
| Supplemental schedule of noncash activities: |  |  |  |  |  |  |
| Transfer of loans to foreclosed assets |  | 3,722 |  | 2,778 |  | 5,336 |

## Notes to Consolidated Financial Statements

## NOTE 1. Summary of Significant Accounting Policies

## Nature of Operations and Basis of Presentation

Metro Bancorp, Inc. (Metro or the Company) is a Pennsylvania business corporation, which is registered as a bank holding company under the Bank Holding Company Act of 1956, as amended. The Company was incorporated on April 23, 1999 and became an active bank holding company on July 1, 1999. The Company is a one-bank holding company headquartered in Harrisburg, Pennsylvania and provides full banking services through its subsidiary, Metro Bank (the Bank). The Company is subject to regulation by the Federal Reserve Bank (FRB). Metro Bank is the Company's operating entity and is headquartered in Lemoyne, Pennsylvania. The Bank became a statechartered bank on November 7, 2008, following approval by the Pennsylvania Department of Banking of the Bank's application to convert from a national bank charter to a state bank charter. As a Pennsylvania state-chartered bank, Metro Bank is supervised jointly by the Pennsylvania Department of Banking and Securities and the Federal Deposit Insurance Corporation (FDIC). The Bank is a financial services retailer with 33 stores in the counties of Berks, Cumberland, Dauphin, Lancaster, Lebanon and York, Pennsylvania.

The consolidated financial statements presented include the accounts of Metro Bancorp, Inc. and its wholly-owned subsidiary Metro Bank. All material intercompany transactions have been eliminated. Events occurring subsequent to the date of the balance sheet have been evaluated for potential recognition or disclosure in the consolidated financial statements.

## Use of Estimates

The consolidated financial statements are prepared in conformity with generally accepted accounting principles (GAAP). Accounting principles generally accepted in the United States of America require management to make estimates and assumptions that affect reported amounts of assets and liabilities and require disclosure of contingent assets and liabilities. In the opinion of management, all adjustments considered necessary for fair presentation have been included and are of a normal, recurring nature. Actual results could differ from these estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses (allowance or ALL), impaired loans, the valuation of foreclosed assets, the valuation of securities available for sale, the valuation of deferred tax assets, the determination of other-than-temporary impairment (OTTI) on the Company's investment securities portfolio and other fair value measurements.

## Other Comprehensive Income

Accounting principles generally require that recognized revenue, expenses, gains and losses be included in net income. Although certain changes in assets and liabilities, such as unrealized gains and losses on available for sale (AFS) securities, are reported as a separate component of the equity section of the balance sheet, such items, along with net income are components of comprehensive income. The only comprehensive income items that the Company presently has other than net income are net unrealized gains (losses) on securities available for sale and unrealized losses for noncredit-related losses on debt securities. These items are presented net of tax in the Statement of Comprehensive Income.

## Significant Group Concentrations of Credit Risk

Most of the Company's activities are with customers located within the South Central Pennsylvania Region. Notes 4 and 6 discuss the types of lending that the Company engages in as well as loan concentrations. The Company does not have any significant concentrations to any one customer, or group of customers with similar economic characteristics. The types of securities the Company invests in is discussed in Note 3.

## Securities

Securities classified as held to maturity are those debt securities that the Company has both the intent and ability to hold to maturity regardless of changes in market conditions, liquidity needs, or general economic conditions. These securities are carried at cost adjusted for amortization of premium and accretion of discount, computed by the interest method over the estimated average life of amortizing securities and to either the maturity or expected call date of nonamortizing securities.

Securities classified as available for sale are those debt securities that the Company intends to hold for an indefinite period of time, but not necessarily to maturity. Any decision to sell a security classified as available for sale would be based on various factors, including significant movements in interest rates, changes in the maturity mix of the Company's assets and liabilities, liquidity needs, regulatory capital considerations and other similar factors. Securities available for sale are carried at fair value. Unrealized gains or losses are reported
in other comprehensive income, net of the related deferred tax effect. Realized gains or losses, determined on the basis of the cost of the specific securities sold, are included in earnings. Premiums and discounts are recognized in interest income using the interest method over the estimated average life of amortizing securities and to either the maturity or expected call date of nonamortizing securities. Management determines the appropriate classification of debt securities at the time of purchase.

## Other-Than-Temporary Impairment

Beginning in 2013, the Company performed its own independent credit review of all nongovernment and nongovernmental agencies securities when determining whether a debt security is other-than-temporarily impaired. This includes a quarterly review of all existing debt securities as well as a pre-purchase analysis and review for securities purchased. This review considers, but does not rely upon, ratings by a nationally recognized statistical ratings organization. Management also assesses whether we have the intent to sell the security or it is more likely than not that we will be required to sell the security prior to its anticipated recovery.

Prior to 2013, the Company followed the fair value measurement guidance which clarifies the interaction of the factors that should be considered when determining whether a debt security is other-than-temporarily impaired. For debt securities, management assessed whether we had the intent to sell the security or it is more likely than not that we would be required to sell the security prior to its anticipated recovery. The Company forecasted recovery of the value of the security through either cash flows or market price.

In instances when a determination is made that an OTTI exists but we do not intend to sell the debt security and it is not likely that we will be required to sell the debt security prior to its anticipated recovery, the OTTI is separated into (a) the amount of the total OTTI related to a decrease in cash flows expected to be collected from the debt security (the credit loss) and (b) the amount related to all other factors. The amount of the OTTI related to the credit loss is recognized in earnings and the amount of the OTTI related to all other factors is recognized in other comprehensive income.

## Loans Held for Sale

Loans held for sale are comprised of student loans and selected residential mortgage loans the Company originates with the intention of selling in the future. Prior to September 30, 2011, loans held for sale also included Small Business Administration (SBA) loans the Company originated with the intention of selling. Occasionally, loans held for sale also include selected business and industry loans that the Company decides to sell. Held for sale loans are carried at the lower of cost or estimated fair value, calculated in the aggregate. At the present time, the majority of the Company's residential loans are originated with the intent to sell to the secondary market unless a loan is nonconforming to the secondary market standards or if we agree not to sell the loan due to a customer's request. The residential mortgage loans that are designated as held for sale are sold to other financial institutions in correspondent relationships. The sale of these loans takes place typically within 30 days of funding. The Bank does not retain the servicing on its residential mortgage loans or its student loans.

The Company holds SBA loans in the Company's loan receivable portfolio unless or until the Company's management determines a sale of certain loans is appropriate. At the time such a decision would be made, the SBA loans will be moved from the loans receivable portfolio to the loans held for sale portfolio. During the first half of 2011, the Company was originating SBA loans with the intent to sell the guaranteed portion of the loans. The Company received proceeds of $\$ 12.1$ million on sales of SBA loans in 2011 and recognized a gain of $\$ 1.9$ million on those sales. There were no SBA loan sales in 2013 or 2012.

Total loans held for sale were $\$ 6.2$ million and $\$ 15.2$ million at December 31, 2013 and 2012, respectively. At December 31, 2013, loans held for sale were comprised of $\$ 3.1$ million of student loans and $\$ 3.1$ million of residential mortgages as compared to $\$ 3.8$ million of student loans and \$11.4 million of residential mortgages at December 31, 2012.

## Loans Receivable

Loans receivable that management has the intent and ability to hold for the foreseeable future, or until maturity or payoff, are stated at their outstanding unpaid principal balances, net of an ALL and any deferred fees and costs. Interest income is accrued on the unpaid principal balance. Loan origination fees and costs are deferred and recognized as an adjustment of the yield (interest income) of the related loans. The Company is generally amortizing these amounts over the contractual life of the loan.

A loan is considered past due or delinquent if payment is not received on or before the due date. The accrual of interest is generally discontinued when the contractual payment of principal or interest has become 90 days past due or management has serious doubts about further collectibility of principal or interest, even though the loan may be currently performing. A loan may remain on accrual status if it is in the process of collection and is either guaranteed or well secured. When a loan is placed on nonaccrual status, unpaid interest credited to income in the current year is reversed and unpaid interest accrued in prior years is charged against the ALL. Interest received on nonaccrual loans generally is either applied against principal or reported as interest income, according to management's judgment as
to the collectibility of principal. If a loan is substandard and accruing, interest is recognized as accrued. Generally, loans are restored to accrual status when the obligation is brought current, has performed in accordance with the contractual terms for a reasonable period of time and the ultimate collectibility of the total contractual principal and interest is no longer in doubt.

## Allowance for Loan Losses

The ALL is established through provisions for loan losses charged against income. Loans, or portions thereof, deemed to be uncollectible are charged against the ALL and subsequent recoveries, if any, are credited to the allowance. The evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available. Loans are evaluated for impairment once the loan has been internally risk rated substandard or lower or has been modified as a troubled debt restructuring (TDR).

The allowance consists of specific and general components. The specific component relates to loans that are classified as impaired. For such loans, an allowance is established when the discounted cash flows, net collateral value or observable market price of the impaired loan is lower than the carrying value of the loan. The general component covers nonclassified loans and is based on historical loss experience adjusted for qualitative factors and includes an unallocated component. These qualitative factors represent a portion of the allowance established for losses inherent in the loan portfolio, which have not been identified by the quantitative processes. This determination inherently involves a higher degree of subjectivity and considers risk factors that may not have yet manifested themselves in historical loss experience. These factors include:

- Changes in lending policies and procedures, including changes in underwriting standards;
- Changes in levels and trends of collection, charge-off and recovery practices;
- Changes in the volume and severity of past due loans, the volume of nonaccrual loans and the volume and severity of adversely classified or graded loans;
- Material changes in the mix, volume or duration of the portfolio;
- Changes in the value of underlying collateral for collateral-dependent loans;
- Changes in the quality of our loan review system;
- Changes in the experience, ability and depth of lending management and other relevant staff;
- The existence and effect of any concentrations of credit and changes in the level of such concentrations; and
- Changes in international, national, regional and local economic and business conditions and developments that affect the collectibility of the portfolio, including the condition of various market segments and the effect of other external factors such as competition and legal and regulatory requirements on the level of estimated credit losses in our existing portfolio.

The ALL is maintained at a level considered adequate to provide for losses that can be reasonably anticipated. Management's periodic evaluation of the adequacy of the allowance is based on the Company's past loan loss experience, known and inherent risks in the portfolio, adverse situations that may affect the borrower's ability to repay, the estimated value of any underlying collateral, composition of the loan portfolio, current economic conditions and other relevant factors.

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include, the borrower's ability to pay, payment status, borrower's financial condition, market conditions for the borrowers' type of industry and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays generally are not classified as impaired. Management determines the significance of payment delays on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay and the borrower's prior payment record. Impairment is measured on a loan-by-loan basis for commercial loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price or the fair value of the collateral if the loan is collateral dependent.

All nonaccrual loans are evaluated individually to determine whether a charge-off is necessary due to the loan being impaired.

## Restricted Investments in Bank Stock

Restricted investments in bank stock (restricted stock) consists of stock of the Federal Home Loan Bank (FHLB) of Pittsburgh and the Atlantic Community Bankers Bank (ACBB). Federal law requires a member institution of the FHLB system to hold stock of its district FHLB according to a predetermined formula. At December 31, 2013, the Company held $\$ 20.5$ million of FHLB stock. Of this amount, $\$ 5.0$ million was required for membership and $\$ 15.5$ million was required to cover the Company's borrowing level at the FHLB. During

2013 the FHLB lifted the repurchase suspension that had been in place since December of 2008. The Company also owned $\$ 65,000$ of ACBB stock. The stock is carried at cost.

Management evaluates the restricted stock for impairment in accordance with Financial Accounting Standards Board (FASB) guidance on Accounting by Certain Entities (including Entities with Trade Receivables that Lend to or Finance the Activities of Others). Management determines whether this investment is impaired based on an assessment of the ultimate recoverability of the cost rather than by recognizing temporary declines in value. The determination of whether a decline affects the ultimate recoverability of the cost is influenced by criteria such as (1) the significance of the decline in net assets of the FHLB as compared to the capital stock amount for the FHLB and the length of time this situation has persisted, (2) commitments by the FHLB to make payments required by law or regulation and the level of such payments in relation to the operating performance of the FHLB and (3) the impact of legislative and regulatory changes on institutions and, accordingly, on the customer base of the FHLB. Management believes no impairment charge was necessary related to the FHLB restricted stock as of December 31, 2013.

## Premises and Equipment

Premises and equipment are carried at cost less accumulated depreciation and amortization. Depreciation is charged to operations over the estimated useful lives of the respective assets. Leasehold improvements are amortized over the terms of the respective leases or the estimated useful lives of the improvements, whichever is shorter. Depreciation and amortization are determined on the straight-line method for financial reporting purposes and accelerated methods for income tax purposes.

## Foreclosed Assets

Assets acquired through, or in lieu of, loan foreclosures are held for sale and are initially recorded at fair value less estimated costs to sell the assets at the date of foreclosure, establishing a new cost basis. Subsequent to foreclosure, valuations are periodically performed by management and the assets are carried at the lower of carrying amount or fair value, less estimated costs to sell the asset. Revenue and expenses from operations, changes in the valuation allowance and gains/losses on sales of foreclosed real estate are included in foreclosed real estate expense. Foreclosed assets are included in other assets and totaled $\$ 4.5$ million as of December 31, 2013 as compared to $\$ 2.5$ million as of December 31, 2012.

Net expenses associated with foreclosed assets are detailed below:

|  |  | Years Ended December 31, |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| (in thousands) | $\mathbf{2 0 1 3}$ |  | 2012 |  | 2011 |  |
| Operating expenses, net of rental income | $\$$ | $\mathbf{2 7 9}$ | $\$$ | 429 | $\$$ | 331 |
| Loss on write-down on foreclosed real estate |  | $\mathbf{8 9}$ | 257 |  |  |  |
| Net loss (gain) on sales of real estate | $\mathbf{5 4}$ | 2,060 |  |  |  |  |
| Total | $\$$ | $\mathbf{4 2 2}$ | $\$$ | 649 | $(116)$ |  |

## Income Taxes

Deferred income taxes are provided using the liability method whereby deferred tax assets are recognized for deductible temporary differences and deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the differences between the reported amounts of assets and liabilities and their tax bases. Deferred tax assets and liabilities are adjusted through the provision for income taxes for the effects of changes in tax laws and rates on the date of enactment. The Company analyzes each tax position taken in its tax returns and determines the likelihood that the position will be realized. Only tax positions that are "more likely than not" to be realized can be recognized in the Company's financial statements. For tax positions that do not meet this recognition threshold, the Company will record an unrecognized tax benefit for the difference between the position taken on the tax return and the amount recognized in the financial statements. The Company does not have any material unrecognized tax benefits or accrued interest or penalties at December 31, 2013 or 2012 or during the years then ended. No unrecognized tax benefits are expected to arise within the next twelve months. The Company's policy is to account for interest as a component of interest expense and penalties, if any, as a component of other expenses.

## Transfers of Financial Assets

Transfers of financial assets, including sales of loans and loan participations, are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Company,
(2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

## Per Share Data

Basic net income per common share represents income available to common stockholders divided by the weighted-average number of common shares outstanding during the period. Diluted net income per common share reflects additional common shares that would have been outstanding if dilutive potential common shares had been issued as well as any adjustments to income that would result from the assumed issuance. Potential common shares that may be issued by the Company relate solely to outstanding common stock options and are determined using the treasury stock method or stock purchased through the Company's dividend reinvestment and stock purchase plan.

## Off-Balance Sheet Financial Instruments

In the ordinary course of business, the Company has entered into off-balance sheet financial instruments consisting of commitments to extend credit, commercial letters of credit and standby letters of credit. Such financial instruments are recorded on the balance sheet when they become payable by the borrower to the Company.

## Cash Flow Information

For purposes of the statements of cash flows, the Company considers cash and due from banks, interest-bearing deposits and federal funds sold as cash and cash equivalents. Generally, federal funds, a component of cash and cash equivalents are purchased and sold for one-day periods.

## Stock-Based Compensation

The Company recognizes compensation costs related to share-based payment transactions in the income statement based on the grantdate fair value of the stock-based compensation issued. Compensation costs are recognized over the period that an employee provides service in exchange for the award.

The cash flows resulting from the tax benefits due to deductions in excess of the compensation cost recognized for options (excess tax benefits) are classified as financing cash flows.

## Advertising Costs

The Company follows the policy of charging the costs of advertising to expense as incurred.

## Recent Accounting Standards

In February 2013, FASB updated the Comprehensive Income guidance to improve the reporting of reclassifications out of accumulated other comprehensive income. The amendment does not change the current requirements for reporting net income or other comprehensive income in the financial statements. However, the amendment requires an entity to provide information about the amounts reclassified out of accumulated other comprehensive income by component. In addition, an entity is required to present, either on the face of the statement where net income is presented or in the notes, significant amounts reclassified out of accumulated other comprehensive income by the respective line items of net income but only if the amount reclassified is required under GAAP to be reclassified to net income in its entirety in the same reporting period. For other amounts that are not required under GAAP to be reclassified in their entirety to net income, an entity is required to cross-reference to other disclosures required under GAAP that provide additional detail about those amounts. The effective date of this update for public entities was for reporting periods beginning after December 15, 2012. Early adoption was permitted. The adoption of this guidance did not have an impact on our consolidated financial statements.

In July 2013, FASB issued guidance on the presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carry forward, a Similar Tax Loss, or a Tax Credit Carry forward Exists. An unrecognized tax benefit, or a portion of an unrecognized tax benefit, should be presented in the financial statements as a reduction to a deferred tax asset for a net operating loss carry forward, a similar tax loss, or a tax credit carry forward, except as follows: to the extent a net operating loss carry forward, a similar tax loss, or a tax credit carry forward is not available at the reporting date under the tax law of the applicable jurisdiction to settle any additional income taxes that would result from the disallowance of a tax position or the tax law of the applicable jurisdiction does not require the entity to use, and the entity does not intend to use, the deferred tax asset for such purpose, the unrecognized tax benefit should be presented in the financial statements as a liability and should not be combined with deferred tax assets. The effective date of this update for public entities is for
fiscal years and interim periods, beginning after December 15, 2013. Early adoption is permitted. We do not believe the adoption of this guidance will have a material impact on our consolidated financial statements.

In January 2014, FASB clarified the Receivables - Troubled Debt Restructurings by Creditors guidance regarding Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure. The guidance clarifies when a creditor should be considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan such that the loan should be derecognized and the real estate property recognized. The effective date of the adoption of this guidance is for interim and annual reporting periods beginning after December 15, 2014. We do not believe the adoption of the amendment to this guidance will have a material impact on our consolidated financial statements.

## Segment Reporting

The Bank acts as an independent community financial services provider and offers traditional banking and related financial services to individual consumer, business and government customers. Through its stores, the Company offers a full array of commercial and retail financial services.

Management does not separately allocate expenses, including the cost of funding loan demand, between the commercial and retail operations of the Company. As such, discrete financial information is not available and segment reporting would not be meaningful.

## Reclassifications

Certain amounts in the 2012 and 2011 financial statements have been reclassified to conform to the 2013 presentation format. Such reclassifications had no impact on the Company's net operations and stockholders' equity.

## NOTE 2. Restrictions on Cash and Due from Bank Accounts

The Bank is required to maintain average reserves, in the form of cash and balances with the FRB, against its deposit liabilities. The average amount of these reserve balances maintained for 2013 and 2012 was approximately $\$ 4.7$ million and $\$ 3.6$ million, respectively. The Company has no due from balances with institutions in excess of FDIC insurance limitations.

## NOTE 3. Securities

The amortized cost and fair value of securities are summarized in the following tables:

|  | December 31, 2013 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) | Amortized Cost |  | GrossUnrealizedGains |  | GrossUnrealizedLosses |  | Fair Value |  |
| Available for Sale: |  |  |  |  |  |  |  |  |
| U.S. Government agency securities | \$ | 33,995 | \$ | - | \$ | $(4,069)$ | \$ | 29,926 |
| Residential mortgage-backed securities |  | 65,795 |  | - |  | $(3,295)$ |  | 62,500 |
| Agency collateralized mortgage obligations |  | 483,591 |  | 1,141 |  | $(17,668)$ |  | 467,064 |
| Municipal securities |  | 27,950 |  | - |  | $(1,517)$ |  | 26,433 |
| Total | \$ | 611,331 | \$ | 1,141 | \$ | $(26,549)$ | \$ | 585,923 |
| Held to Maturity: |  |  |  |  |  |  |  |  |
| U.S. Government agency securities | \$ | 149,096 | \$ | - | \$ | $(16,082)$ | \$ | 133,014 |
| Residential mortgage-backed securities |  | 7,849 |  | 197 |  | - |  | 8,046 |
| Agency collateralized mortgage obligations |  | 118,893 |  | 251 |  | $(4,465)$ |  | 114,679 |
| Corporate debt securities |  | 5,000 |  | 149 |  | - |  | 5,149 |
| Municipal securities |  | 2,976 |  | - |  | (167) |  | 2,809 |
| Total | \$ | 283,814 | \$ | 597 | \$ | $(20,714)$ | \$ | 263,697 |


|  | December 31, 2012 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) | Amortized Cost |  | Gross Unrealized Gains |  | Gross <br> Unrealized Losses |  | Fair Value |  |
| Available for Sale: |  |  |  |  |  |  |  |  |
| U.S. Government agency securities | \$ | 33,994 | \$ | 19 | \$ | (252) | \$ | 33,761 |
| Residential mortgage-backed securities |  | 55,614 |  | 1,596 |  | - |  | 57,210 |
| Agency collateralized mortgage obligations |  | 547,641 |  | 9,971 |  | (745) |  | 556,867 |
| Municipal securities |  | 26,890 |  | 381 |  | - |  | 27,271 |
| Total | \$ | 664,139 | \$ | 11,967 | \$ | (997) | \$ | 675,109 |
| Held to Maturity: |  |  |  |  |  |  |  |  |
| U.S. Government agency securities | \$ | 178,926 | \$ | 700 | \$ | (363) | \$ | 179,263 |
| Residential mortgage-backed securities |  | 23,827 |  | 1,889 |  | - |  | 25,716 |
| Agency collateralized mortgage obligations |  | 49,051 |  | 1,587 |  | - |  | 50,638 |
| Corporate debt securities |  | 15,000 |  | 13 |  | - |  | 15,013 |
| Municipal securities |  | 2,979 |  | 62 |  | - |  | 3,041 |
| Total | \$ | 269,783 | \$ | 4,251 | \$ | (363) | \$ | 273,671 |

The amortized cost and fair value of debt securities by contractual maturity at December 31, 2013 are shown in the table that follows. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations.

|  | Available for Sale |  |  |  | Held to Maturity |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) | Amortized Cost |  | Fair Value |  | Amortized Cost |  | Fair Value |  |
| Due in one year or less | \$ | - | \$ | - | \$ | - | \$ | - |
| Due after one year through five years |  | - |  | - |  | 5,000 |  | 5,149 |
| Due after five years through ten years |  | 48,534 |  | 43,963 |  | 70,000 |  | 62,854 |
| Due after ten years |  | 13,411 |  | 12,396 |  | 82,072 |  | 72,969 |
|  |  | 61,945 |  | 56,359 |  | 157,072 |  | 140,972 |
| Residential mortgage-backed securities |  | 65,795 |  | 62,500 |  | 7,849 |  | 8,046 |
| Agency collateralized mortgage obligations |  | 483,591 |  | 467,064 |  | 118,893 |  | 114,679 |
| Total | \$ | 611,331 | \$ | 585,923 | \$ | 283,814 | \$ | 263,697 |

During 2013, the Company sold a total of 28 securities with a combined fair market value of $\$ 98.5$ million. The Company realized net pretax gains of $\$ 512,000$. Of the total, 16 securities with a combined fair market value of $\$ 76.3$ million had been classified as available for sale. Securities sold from available for sale included 14 agency collateralized mortgage obligations (CMOs) and two mortgagebacked securities (MBSs). Ten agency MBSs and one agency CMO with a combined fair market value of $\$ 12.2$ million had been classified as held to maturity, however, in each case the current par value had paid down to less than $15 \%$ of its purchased par value so they could be sold without tainting the remaining held to maturity (HTM) portfolio. In addition, one corporate bond with a fair market value of $\$ 10.0$ million had been classified as held to maturity but was sold within three months of its final maturity. In addition to its sales, the Company had two agency debentures called during 2013. The combined par value was $\$ 50.0$ million with a net pretax gain of $\$ 152,000$.

During 2012, the Company sold a total of 48 securities with a combined fair market value of $\$ 305.4$ million. The Company realized net pretax gains of $\$ 1.1$ million, with a related tax expense of $\$ 368,000$. Of the total, 41 securities with a combined fair market value of $\$ 299.3$ million had been classified as available for sale. Seven agency MBSs with a fair market value of $\$ 6.1$ million had been classified as held to maturity, however, in each case the current par value had paid down to less than $15 \%$ of its purchased par value so they could be sold without tainting the remaining HTM portfolio. Securities sold from available for sale included eight private-label CMOs with a combined fair market value of $\$ 20.1$ million. The Company no longer owns any private-label CMOs. In addition to its sales, the Company had a total of 11 agency debentures and one corporate debenture called during 2012. The combined par value was $\$ 160.3$ million and the Company realized no gain or loss on the calls.

In 2011, the Company sold a total of 13 securities with a combined fair market value of $\$ 126.2$ million. All of the securities were U.S. agency CMOs. The Company realized net pretax gains of $\$ 350,000$, with related tax expense of $\$ 119,000$, on the combined sales. Of this total, 12 securities with a combined fair market value of $\$ 125.3$ million had been classified as available for sale. One agency MBS with a fair market value of $\$ 852,000$ had been classified as held to maturity, however, its current par value had paid down to less than $9 \%$ of its purchased par value, below the $15 \%$ threshold, so it could be sold without tainting the remaining HTM portfolio. Also during 2011, the Company had three agency debentures totaling $\$ 60.0$ million called at par. The bonds had a combined market value of $\$ 60.0$ million and no gain or loss was realized.

The Company does not maintain a trading portfolio and there were no transfers of securities between the AFS and HTM portfolios. The Company uses the specific identification method to record security sales.

At December 31, 2013 and 2012, securities with a carrying value of $\$ 691.3$ million and $\$ 713.6$ million, respectively, were pledged to secure public deposits and for other purposes as required or permitted by law.

The following table summarizes the Company's gains and losses on the sales or calls of debt securities and credit losses recognized for the OTTI of investments:

| (in thousands) | Gross Realized Gains |  | Gross Realized (Losses) |  | $\begin{aligned} & \hline \text { OTTI } \\ & \text { Credit } \\ & \text { Losses } \end{aligned}$ |  | Net Gains |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Years Ended: |  |  |  |  |  |  |  |  |
| December 31, 2013 | \$ | 1,826 | \$ | $(1,162)$ | \$ | - | \$ | 664 |
| December 31, 2012 |  | 2,889 |  | $(1,838)$ |  | (649) |  | 402 |
| December 31, 2011 |  | 983 |  | (633) |  | (324) |  | 26 |

In determining fair market values for its portfolio holdings, the Company receives information from a third party provider which management evaluates and corroborates using amounts from one of its securities brokers. Under the current guidance, these values are considered Level 2 inputs, based upon mathematically derived matrix pricing and observed data from similar assets. They are not Level 1 direct quotes, nor do they reflect Level 3 inputs that would be derived from internal analysis or judgment. As the Company does not manage a trading portfolio and typically only sells from its AFS portfolio in order to manage interest rate risk or credit exposure, direct quotes, or street bids, are warranted on an as-needed basis only.

The following tables show the fair value and gross unrealized losses associated with the Company's investment portfolio, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position:

| (in thousands) | December 31, 2013 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than 12 months |  |  |  | 12 months or more |  |  |  | Total |  |  |  |
|  | Fair Value |  | Unrealized Losses |  | Fair Value |  | Unrealized Losses |  | Fair Value |  | Unrealized Losses |  |
| Available for Sale: |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Government agency securities | \$ | 8,077 | \$ | (918) | \$ | 21,849 | \$ | $(3,151)$ | \$ | 29,926 | \$ | $(4,069)$ |
| Residential MBSs |  | 62,500 |  | $(3,295)$ |  | - |  | - |  | 62,500 |  | $(3,295)$ |
| Agency CMOs |  | 363,993 |  | $(16,182)$ |  | 15,574 |  | $(1,486)$ |  | 379,567 |  | $(17,668)$ |
| Municipal securities |  | 26,433 |  | $(1,517)$ |  | - |  | - |  | 26,433 |  | $(1,517)$ |
| Total | \$ | 461,003 | \$ | $(21,912)$ | \$ | 37,423 | \$ | $(4,637)$ | \$ | 498,426 | \$ | $(26,549)$ |
| Held to Maturity: |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Government agency securities | \$ | 110,435 | \$ | $(13,661)$ | \$ | 22,579 | \$ | $(2,421)$ | \$ | 133,014 | \$ | $(16,082)$ |
| Agency CMOs |  | 98,082 |  | $(4,465)$ |  | - |  | - |  | 98,082 |  | $(4,465)$ |
| Municipal securities |  | 2,809 |  | (167) |  | - |  | - |  | 2,809 |  | (167) |
| Total | \$ | 211,326 | \$ | $(18,293)$ | \$ | 22,579 | \$ | $(2,421)$ | \$ | 233,905 | \$ | $(20,714)$ |


| (in thousands) | December 31, 2012 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than 12 months |  |  |  | 12 months or more |  |  |  | Total |  |  |  |
|  | Fair Value |  | Unrealized Losses |  | Fair Value |  | Unrealized Losses |  | Fair Value |  | Unrealized Losses |  |
| Available for Sale: |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Government agency securities | \$ | 24,748 | \$ | (252) | \$ | - | \$ | - | \$ | 24,748 | \$ | (252) |
| Agency CMOs |  | 53,274 |  | (745) |  | - |  | - |  | 53,274 |  | (745) |
| Total | \$ | 78,022 | \$ | (997) | \$ | - | \$ | - | \$ | 78,022 | \$ | (997) |
| Held to Maturity: |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Government agency securities | \$ | 57,572 | \$ | (363) | \$ | - | \$ | - | \$ | 57,572 | \$ | (363) |
| Total | \$ | 57,572 | \$ | (363) | \$ | - | \$ | - | \$ | 57,572 | \$ | (363) |

The Company's investment securities portfolio consists primarily of U.S. Government agency debentures, U.S. Government sponsored agency MBSs, agency CMOs, corporate bonds and municipal bonds. The Company considers securities of the U.S. Government sponsored agencies and the U.S. Government MBSs/CMOs to have little credit risk because their principal and interest payments are backed by an agency of the U.S. Government.

The unrealized losses in the Company's investment portfolio at December 31, 2013 were associated with two distinct types of securities. The first type, those backed by the U.S. Government or one of its agencies, included 11 debentures, 46 CMOs and 10 MBSs. Management believes that the unrealized losses on these investments were primarily caused by the movement of interest rates from the date of purchase and notes the contractual cash flows of those investments are guaranteed by an agency of the U.S. Government. Accordingly, it is expected that the securities would not be settled at a price less than the amortized cost of the Company's investment. The Company also owns 28 municipal bonds that were in an unrealized loss position as of December 31, 2013. In all cases, the bonds are general obligations of either a Pennsylvania municipality or school district and are backed by the ad valorem taxing power of the entity. In all cases, the bonds carry an investment grade rating of no lower than single-A by either Moody's or Standard and Poors. The Company, however, conducts its own periodic, independent review and believes the unrealized losses in its municipal bond portfolio are the result of movements in long-term interest rates and are not reflective of any credit deterioration. The Company does not intend to sell these debt securities prior to recovery and it is more likely than not that the Company will not have to sell these debt securities prior to recovery.

The tables below rolls forward the cumulative life to date credit losses which have been recognized in earnings for the private-label CMOs previously mentioned for the years ended December 31, 2012 and 2011, respectively. The Company did not hold private-label CMOs as of December 31, 2012 and had no activity in private-label CMOs during 2013.

| (in thousands) | Private-label CMOs |  |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Available for Sale |  | Held to Maturity |  |  |  |
| Cumulative OTTI credit losses at January 1, 2012 | \$ | 2,949 | \$ | - | \$ | 2,949 |
| Additional increases for OTTI previously recognized when there is no intent to sell and no requirement to sell before recovery of amortized cost basis |  | 649 |  | - |  | 649 |
| Reduction due to credit impaired security sold |  | $(3,598)$ |  | - |  | $(3,598)$ |
| Cumulative OTTI credit losses recognized for securities still held at December 31, 2012 | \$ | - | \$ | - | \$ |  |
|  |  | vate-lab |  |  |  |  |
| (in thousands) |  | r Sale |  |  |  |  |
| Cumulative OTTI credit losses at January 1, 2011 | \$ | 2,625 | \$ | - | \$ | 2,625 |
| Additional increases for OTTI previously recognized when there is no intent to sell and no requirement to sell before recovery of amortized cost basis |  | 324 |  | - |  | 324 |
| Cumulative OTTI credit losses recognized for securities still held at December 31, 2011 | \$ | 2,949 | \$ | - | \$ | 2,949 |

## NOTE 4. Loans Receivable and Allowance for Loan Losses

Loans receivable that management has the intent and ability to hold for the foreseeable future, or until maturity or payoff, are stated at their outstanding unpaid principal balances, net of an allowance for loan losses (allowance or ALL) and any deferred fees and costs. Interest income is accrued on the unpaid principal balance. Loan origination fees and costs are deferred and recognized as an adjustment of the yield (interest income) of the related loans. The Company is generally amortizing these amounts over the contractual life of the loan or to the first review date if the loan is on demand. Certain qualifying loans of the Bank totaling $\$ 510.9$ million at December 31, 2013, collateralize a letter of credit and a line of credit commitment the Bank has with the FHLB.

A summary of the Bank's loans receivable at December 31, 2013 and 2012 is as follows:

|  | December 31, |  |  |
| :--- | ---: | ---: | :---: |
| (in thousands) | $\mathbf{2 0 1 3}$ | 2012 |  |
| Commercial and industrial | $\mathbf{4 4 7 , 1 4 4}$ | $\$$ |  |
| Commercial tax-exempt | $\mathbf{8 1 , 7 3 4}$ | 92,988 |  |
| Owner occupied real estate | $\mathbf{3 0 2 , 4 1 7}$ | 268,372 |  |
| Commercial construction and land development | $\mathbf{1 3 3 , 1 7 6}$ | 100,399 |  |
| Commercial real estate | $\mathbf{4 7 3 , 1 8 8}$ | 394,404 |  |
| Residential | $\mathbf{9 7 , 7 6 6}$ | 83,899 |  |
| Consumer | $\mathbf{2 1 5 , 4 4 7}$ | 212,533 |  |
|  | $\mathbf{1 , 7 5 0 , 8 7 2}$ | $1,528,797$ |  |
| Less: allowance for loan losses | $\mathbf{2 3 , 1 1 0}$ | 25,282 |  |
| Net loans receivable | $\mathbf{\$}$ | $\mathbf{1 , 7 2 7 , 7 6 2}$ |  | $\mathbf{\$}$| $1,503,515$ |
| :--- |

Certain directors and executive officers of the Company, including their associates and companies, have loans with the Bank. Such loans were made in the ordinary course of business at the Bank's normal credit terms including interest rates and collateralization, as those prevailing at the time for comparable loans with persons not related to the Bank and do not represent more than a normal risk of collection. Total loans to these persons and companies amounted to approximately $\$ 6.9$ million and $\$ 14.2$ million at December 31, 2013 and 2012, respectively. During 2013, it was determined that $\$ 5.6$ million of these loans to certain companies were no longer considered related as a result of changes in ownership of the entity. New advances of $\$ 3.5$ million were made and repayments totaled $\$ 5.2$ million during 2013.

The following table summarizes nonaccrual loans by loan type at December 31, 2013 and 2012:

|  | December 31, |  |  |
| :--- | ---: | ---: | ---: |
| (in thousands) | $\mathbf{2 0 1 3}$ | 2012 |  |
| Nonaccrual loans: | $\$$ | $\mathbf{1 0 , 2 1 7}$ | $\$$ |
| Commercial and industrial | - | 11,289 |  |
| Commercial tax-exempt | $\mathbf{4 , 8 3 8}$ | 3,119 |  |
| Owner occupied real estate | $\mathbf{8 , 5 8 7}$ | 6,300 |  |
| Commercial construction and land development | $\mathbf{6 , 7 0 5}$ | 5,659 |  |
| Commercial real estate | $\mathbf{7 , 0 3 9}$ | 3,203 |  |
| Residential | $\mathbf{2 , 5 7 7}$ | 2,846 |  |
| Consumer | $\$$ | $\mathbf{3 9 , 9 6 3}$ | $\$$ |
| Total nonaccrual loans |  | 32,416 |  |

Generally, the Bank's policy is to move a loan to nonaccrual status when it becomes 90 days past due or when the Company does not believe it will collect all of the contractual principal and interest payments. In addition, when a loan is placed on nonaccrual status, unpaid interest credited to income in the current year is reversed and unpaid interest accrued in prior years is charged against the ALL. Interest received on nonaccrual loans generally is either applied against principal or reported as interest income, according to management's judgment as to the collectibility of principal. If a loan is substandard and accruing, accrued interest is recognized as income. Once a loan is on nonaccrual status, it is not returned to accrual status unless the loan has been current for at least six consecutive months and the
borrower and/or any guarantors demonstrate the ability to repay the loan in accordance with its contractual terms. Under certain circumstances such as bankruptcy, if a loan is under collateralized, or if the borrower and/or guarantors do not show evidence of the ability to pay, the loan may be placed on nonaccrual status even though it is not past due by 90 days or more. Therefore, the total nonaccrual loan balance of $\$ 40.0$ million exceeds the balance of total loans that are 90 days past due of $\$ 21.7$ million at December 31, 2013, as presented in the aging analysis tables that follow.

No additional funds were committed on nonaccrual loans including restructured loans that were nonaccruing. Typically, commitments are canceled and no additional advances are made when a loan is placed on nonaccrual.

The following table is an age analysis of past due loan receivables as of December 31, 2013 and 2012:

| (in thousands) | Current |  | Past Due Loans |  |  |  |  |  | Total Past Due |  | Total Loan Receivables |  | Recorded Investment in Loans 90 Days and Greater and Still Accruing |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 30-59 <br> Days <br> Past Due |  | 60-89 <br> Days <br> Past Due |  | 90 Days <br> Past Due and Greater |  |  |  |  |  |  |  |
| December 31, 2013 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 438,522 | \$ | 1,830 | \$ | 1,041 | \$ | 5,751 | \$ | 8,622 | \$ | 447,144 | \$ | 17 |
| Commercial tax-exempt |  | 81,734 |  | - |  | - |  | - |  | - |  | 81,734 |  | - |
| Owner occupied real estate |  | 295,278 |  | 2,618 |  | 1,674 |  | 2,847 |  | 7,139 |  | 302,417 |  | - |
| Commercial construction and land development |  | 124,240 |  | 3,355 |  | 342 |  | 5,239 |  | 8,936 |  | 133,176 |  | - |
| Commercial real estate |  | 465,765 |  | 2,142 |  | 444 |  | 4,837 |  | 7,423 |  | 473,188 |  | 235 |
| Residential |  | 85,352 |  | 4,194 |  | 6,304 |  | 1,916 |  | 12,414 |  | 97,766 |  | 117 |
| Consumer |  | 210,906 |  | 2,095 |  | 1,335 |  | 1,111 |  | 4,541 |  | 215,447 |  | - |
| Total | \$ | 1,701,797 | \$ | 16,234 | \$ | 11,140 | \$ | 21,701 | \$ | 49,075 | \$ | 1,750,872 | \$ | 369 |


| (in thousands) | Current |  | Past Due Loans |  |  |  |  |  | Total Past Due |  | Total Loan Receivables |  | Recorded Investment in Loans 90 Days and Greater and Still Accruing |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{gathered} 30-59 \\ \text { Days Past } \\ \text { Due } \end{gathered}$ |  | $\begin{gathered} 60-89 \\ \text { Days Past } \\ \text { Due } \end{gathered}$ |  | 90 Days <br> Past Due and Greater |  |  |  |  |  |  |  |
| December 31, 2012 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 368,769 | \$ | 1,096 | \$ | 3,256 | \$ | 3,867 | \$ | 8,219 | \$ | 376,988 | \$ | 30 |
| Commercial tax-exempt |  | 92,202 |  | - |  | - |  | - |  | - |  | 92,202 |  | - |
| Owner occupied real estate |  | 265,817 |  | 610 |  | 353 |  | 1,592 |  | 2,555 |  | 268,372 |  | - |
| Commercial construction and land development |  | 89,250 |  | 4,251 |  | 4,318 |  | 2,580 |  | 11,149 |  | 100,399 |  | 188 |
| Commercial real estate |  | 386,821 |  | 3,846 |  | 78 |  | 3,659 |  | 7,583 |  | 394,404 |  | - |
| Residential |  | 76,587 |  | 4,303 |  | 1,252 |  | 1,757 |  | 7,312 |  | 83,899 |  | - |
| Consumer |  | 208,335 |  | 2,277 |  | 410 |  | 1,511 |  | 4,198 |  | 212,533 |  | 2 |
| Total | \$ | 1,487,781 | \$ | 16,383 | \$ | 9,667 | \$ | 14,966 | \$ | 41,016 | \$ | 1,528,797 | \$ | 220 |

A summary of the ALL and balance of loans receivable by loan class and by impairment method as of December 31, 2013 and 2012 is detailed in the tables that follow.

| (in thousands) | Comm. and industrial | Comm. taxexempt | Owner occupied real estate | Comm. constr. and land development | $\underset{\substack{\text { real } \\ \text { estate }}}{\text { Comm. }}$ | Residential | Consumer | Unallocated | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

## December 31, 2013

Allowance for loan losses:

| Individually evaluated for impairment | \$ | 1,559 | \$ | - | \$ | 1,366 | \$ | 1,660 | \$ | - | \$ | 524 | \$ | 476 | \$ | - \$ |  | 5,585 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Collectively evaluated for impairment |  | 6,619 |  | 72 |  | 814 |  | 3,899 |  | 4,161 |  | 436 |  | 827 |  | 697 |  | 17,525 |
| Total ALL | \$ | 8,178 | \$ | 72 | \$ | 2,180 | \$ | 5,559 | \$ | 4,161 | \$ | 960 | \$ | 1,303 | \$ | 697 | \$ | 23,110 |

## Loans receivable:

| Loans evaluated individually | \$ 13,055 | \$ | \$ 5,822 | 11,669 | \$ 10,953 | \$ 7,979 | \$ 3,121 | \$ |  | \$ 52,599 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans evaluated collectively | 434,089 | 81,734 | 296,595 | 121,507 | 462,235 | 89,787 | 212,326 |  | - | 1,698,273 |
| Total loans receivable | \$ 447,144 | \$81,734 | \$302,417 | \$ 133,176 | \$473,188 | \$97,766 | \$215,447 | \$ | - | \$1,750,872 |



December 31, 2012

## Allowance for loan losses:

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Individually evaluated <br> for impairment | $\$$ | 2,399 | $\$$ | $-\$$ | 1,451 | $\$$ | 2,470 | $\$$ | 800 | $\$$ | $-\$$ | $-\$$ | $-\$$ | 7,120 |  |
| Collectively evaluated <br> for impairment |  | 7,560 | 83 | 678 | 4,752 | 3,183 | 324 | 793 | 789 | 18,162 |  |  |  |  |  |
| Total ALL | $\$$ | 9,959 | $\$$ | 83 | $\$$ | 2,129 | $\$$ | 7,222 | $\$$ | 3,983 | $\$$ | 324 | $\$$ | 793 | $\$$ |

The Bank may create a specific allowance for all of or a part of a particular loan in lieu of a charge-off or charge-down as a result of management's evaluation of impaired loans. In these instances, the Bank has determined that a loss is not imminent based upon available information surrounding the credit at the time of the analysis including, but not limited to, unresolved legal matters; however, management believes an allowance is appropriate to acknowledge the probable risk of loss.

Typically, commercial construction and land development and commercial real estate loans present a greater risk of nonpayment by a borrower than other types of loans. The market value of and cash flow from real estate, particularly real estate held for investment, can fluctuate significantly in a relatively short period of time. Commercial and industrial, tax exempt and owner occupied real estate loans generally carry a lower risk factor comparatively within the commercial portfolio because the repayment of these loans relies primarily on the cash flow from a business which is more stable and predictable.

Consumer loan collections are dependent on the borrower's continued financial stability and thus are more likely to be affected by adverse personal circumstances. Consumer and residential loans are also impacted by the market value of real estate. Furthermore, the application
of various federal and state laws, including bankruptcy and insolvency laws, may limit the amount that can be recovered on these loans. The risk of nonpayment is affected by changes in economic conditions, the credit risks of a particular borrower, the term of the loan and, in the case of a collateralized loan, uncertainties as to the value of the collateral and other factors.

Management bases its quantitative analysis of probable future loan losses (when determining the ALL) on those loans collectively reviewed for impairment on a two-year period of actual historical losses. Management may increase or decrease the historical loss period at some point in the future based on the state of the local, regional and national economies and other factors.

The qualitative factors such as changes in levels and trends of charge-offs and delinquencies; material changes in the mix, volume or duration of the loan portfolio; changes in lending policies and procedures including underwriting standards; changes in the experience, ability and depth of lending management and other relevant staff; the existence and effect of any concentrations of credit; changes in the overall values of collateral; changes in the quality of the loan review program and changes in national and local economic trends and conditions among other things, are factors which have not been identified by the quantitative processes. The determination of qualitative factors inherently involves a higher degree of subjectivity and considers risk factors that may not have yet manifested themselves in historical loss experience.

The following tables summarize the transactions in the ALL for the years ended December 31, 2013, 2012 and 2011:

| (in thousands) | Comm. and industrial |  | Comm. taxexempt |  | Owner occupied real estate |  | Comm. construction and land development |  | $\begin{gathered} \text { Comm. } \\ \text { real } \\ \text { estate } \end{gathered}$ |  | Residential |  | Consumer |  | Unallocated |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at January 1 | \$ | 9,959 | \$ | 83 | \$ | 2,129 | \$ | 7,222 | \$ | 3,983 | \$ | 324 | \$ | 793 | \$ | 789 | \$ 25,282 |  |
| Provision charged to operating expenses |  | 524 | (11) |  | 343 |  | 691 |  | 2,951 |  | 958 |  | 1,511 |  | (92) |  | 6,875 |  |
| Recoveries of loans previously charged-off | $\begin{gathered} 1,122 \\ (3,427) \end{gathered}$ |  |  | - | $\begin{array}{r} 3 \\ (295) \end{array}$ |  |  | $\begin{gathered} 490 \\ (2,844) \end{gathered}$ | $(2,773)$ |  | $\begin{gathered} 10 \\ (332) \end{gathered}$ |  | $\begin{array}{r} 76 \\ (1,077) \end{array}$ |  | - |  | $\begin{gathered} 1,701 \\ (10,748) \end{gathered}$ |  |
| Loans charged-off |  |  | - |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at December 31 | \$ | 8,178 |  | \$ | 72 | \$ | 2,180 | \$ | 5,559 | \$ | 4,161 | \$ | 960 | \$ | 1,303 | \$ | 697 | \$ | 23,110 |


| (in thousands) | $\begin{aligned} & \text { Comm. } \\ & \text { and } \\ & \text { industrial } \end{aligned}$ |  | Comm. exempt |  | Owner occupied real estate |  | Comm. construction and land development |  | Comm. real estate |  | Residential |  | Consumer |  | Unallocated |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2012 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at January 1 | \$ | 8,400 | \$ | 79 | \$ | 729 | \$ | 7,840 | \$ | \$ 3,241 |  | 435 | \$ | 831 | \$ | 65 | \$ | 21,620 |
| Provision charged to operating expenses |  | 3,634 |  | 4 |  | 2,165 |  | 243 |  | 2,498 |  | 193 |  | 639 |  | 724 |  | 10,100 |
| Recoveries of loans previously charged-off |  | 227 |  | - |  | 7 |  | 517 |  | 97 |  | 4 |  | 67 |  | - |  | 919 |
| Loans charged-off |  | $(2,302)$ |  | - |  | (772) |  | $(1,378)$ |  | $(1,853)$ |  | (308) |  | (744) |  | - |  | $(7,357)$ |
| Balance at December 31 | \$ | 9,959 | \$ | 83 | \$ | 2,129 | \$ | 7,222 | \$ | 3,983 | \$ | 324 | \$ | 793 | \$ | 789 | \$ | 25,282 |


|  | Comm. <br> and <br> industrial | Comm. <br> tax- <br> exempt | Owner <br> occupied <br> real <br> estate | Comm. | construction <br> and land <br> development | Comm. <br> real <br> estate | Resi- <br> dential | Consumer | Unallo- <br> cated | Total |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2011 |  |  |  |  |  |  |  |  |  |  |  |  |

The following table presents information regarding the Company's impaired loans as of December 31, 2013 and 2012:

| (in thousands) | December 31, 2013 |  |  |  |  |  | December 31, 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Recorded Investment |  | Unpaid Principal Balance |  | Related Allowance |  | Recorded Investment |  | Unpaid Principal Balance |  | Related Allowance |  |
| Loans with no related allowance: |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 9,838 | \$ | 12,587 | \$ | - | \$ | 7,426 | \$ | 11,746 | \$ | - |
| Commercial tax-exempt |  | - |  | - |  | - |  | - |  | - |  | - |
| Owner occupied real estate |  | 4,456 |  | 4,664 |  | - |  | 1,929 |  | 2,301 |  | - |
| Commercial construction and land development |  | 8,514 |  | 9,047 |  | - |  | 7,716 |  | 8,500 |  | - |
| Commercial real estate |  | 10,953 |  | 12,795 |  | - |  | 12,965 |  | 14,619 |  | - |
| Residential |  | 4,901 |  | 5,366 |  | - |  | 4,163 |  | 4,423 |  | - |
| Consumer |  | 2,645 |  | 2,868 |  | - |  | 3,331 |  | 3,547 |  | - |
| Total impaired loans with no related allowance |  | 41,307 |  | 47,327 |  | - |  | 37,530 |  | 45,136 |  | - |
| Loans with an allowance recorded: |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 3,217 |  | 3,217 |  | 1,559 |  | 5,656 |  | 6,526 |  | 2,399 |
| Owner occupied real estate |  | 1,366 |  | 1,366 |  | 1,366 |  | 1,451 |  | 1,451 |  | 1,451 |
| Commercial construction and land development |  | 3,155 |  | 3,155 |  | 1,660 |  | 7,833 |  | 7,833 |  | 2,470 |
| Commercial real estate |  | - |  | - |  | - |  | 4,171 |  | 4,172 |  | 800 |
| Residential |  | 3,078 |  | 3,078 |  | 524 |  | - |  | - |  | - |
| Consumer |  | 476 |  | 476 |  | 476 |  | - |  | - |  | - |
| Total impaired loans with an allowance recorded |  | 11,292 |  | 11,292 |  | 5,585 |  | 19,111 |  | 19,982 |  | 7,120 |
| Total impaired loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 13,055 |  | 15,804 |  | 1,559 |  | 13,082 |  | 18,272 |  | 2,399 |
| Commercial tax-exempt |  | - |  | - |  | - |  | - |  | - |  | - |
| Owner occupied real estate |  | 5,822 |  | 6,030 |  | 1,366 |  | 3,380 |  | 3,752 |  | 1,451 |
| Commercial construction and land development |  | 11,669 |  | 12,202 |  | 1,660 |  | 15,549 |  | 16,333 |  | 2,470 |
| Commercial real estate |  | 10,953 |  | 12,795 |  | - |  | 17,136 |  | 18,791 |  | 800 |
| Residential |  | 7,979 |  | 8,444 |  | 524 |  | 4,163 |  | 4,423 |  | - |
| Consumer |  | 3,121 |  | 3,344 |  | 476 |  | 3,331 |  | 3,547 |  | - |
| Total impaired loans | \$ | 52,599 | \$ | 58,619 | \$ | 5,585 | \$ | 56,641 | \$ | 65,118 | \$ | 7,120 |

The following table presents additional information regarding the Company's impaired loans for the twelve months ended December 31, 2013, 2012 and 2011:

| (in thousands) | December 31, 2013 |  |  |  | December 31, 2012 |  |  |  | December 31, 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Recorded Investment |  | Interest Income Recognized |  | Average Recorded Investment |  | Interest Income Recognized |  | Average Recorded Investment |  | Interest Income Recognized |  |
| Loans with no related allowance: |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 9,461 | \$ | 164 | \$ | 11,567 | \$ | 171 |  | 12,901 | \$ | 141 |
| Commercial tax-exempt |  | - |  | - |  | - |  | - |  | - |  | - |
| Owner occupied real estate |  | 3,087 |  | 3 |  | 3,846 |  | 150 |  | 5,333 |  | 191 |
| Commercial construction and land development |  | 7,122 |  | 172 |  | 10,319 |  | 510 |  | 11,803 |  | 231 |
| Commercial real estate |  | 15,267 |  | 366 |  | 12,434 |  | 319 |  | 9,500 |  | 192 |
| Residential |  | 5,020 |  | 64 |  | 3,994 |  | 43 |  | 3,557 |  | 6 |
| Consumer |  | 3,024 |  | 30 |  | 2,539 |  | 18 |  | 1,945 |  | - |
| Total impaired loans with no related allowance |  | 42,981 |  | 799 |  | 44,699 |  | 1,211 |  | 45,039 |  | 761 |
| Loans with an allowance recorded: |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 4,563 |  | - |  | 5,258 |  | - |  | 7,974 |  | - |
| Owner occupied real estate |  | 1,407 |  | - |  | 1,571 |  | - |  | 453 |  | - |
| Commercial construction and land development |  | 7,926 |  | - |  | 11,375 |  | - |  | 4,637 |  | - |
| Commercial real estate |  | - |  | - |  | 655 |  | - |  | - |  | - |
| Residential |  | 1,805 |  | - |  | - |  | - |  | - |  | - |
| Consumer |  | 280 |  | - |  | - |  | - |  | - |  | - |
| Total impaired loans with an allowance recorded |  | 15,981 |  | - |  | 18,859 |  | - |  | 13,064 |  | - |
| Total impaired loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 14,024 |  | 164 |  | 16,825 |  | 171 |  | 20,875 |  | 141 |
| Commercial tax-exempt |  | - |  | - |  | - |  | - |  | - |  | - |
| Owner occupied real estate |  | 4,494 |  | 3 |  | 5,417 |  | 150 |  | 5,786 |  | 191 |
| Commercial construction and land development |  | 15,048 |  | 172 |  | 21,694 |  | 510 |  | 16,440 |  | 231 |
| Commercial real estate |  | 15,267 |  | 366 |  | 13,089 |  | 319 |  | 9,500 |  | 192 |
| Residential |  | 6,825 |  | 64 |  | 3,994 |  | 43 |  | 3,557 |  | 6 |
| Consumer |  | 3,304 |  | 30 |  | 2,539 |  | 18 |  | 1,945 |  | - |
| Total impaired loans | \$ | 58,962 | \$ | 799 | \$ | 63,558 | \$ | 1,211 | \$ | 58,103 | \$ | 761 |

Impaired loans averaged approximately $\$ 59.0$ million, $\$ 63.6$ million and $\$ 58.1$ million during 2013, 2012 and 2011, respectively. All nonaccrual loans are considered impaired and interest income is handled as discussed earlier in the nonaccrual section of this Note. Interest income continued to accrue on impaired loans that were still accruing and totaled $\$ 799,000, \$ 1.2$ million and $\$ 761,000$ during 2013, 2012 and 2011, respectively.

The Bank assigns loan risk ratings to commercial loans as credit quality indicators of its loan portfolio: pass, special mention, substandard accrual, substandard nonaccrual and doubtful. Monthly, we track loans that are no longer pass rated. We review the cash flow, operating results and financial condition of the borrower and any guarantors, as well as the collateral position against established policy guidelines as a means of providing a targeted list of loans and loan relationships that require additional attention within the loan portfolio. Special mention loans are those loans that are currently adequately protected, but potentially weak. The potential weaknesses may, if not corrected, weaken the loan's credit quality or inadvertently jeopardize our credit position in the future. Substandard accrual and substandard nonaccrual assets are characterized by well-defined weaknesses that jeopardize the liquidation of the debt and by the possibility that the Bank will sustain some loss if the weaknesses are not corrected. Substandard accrual loans would move from accrual to nonaccrual when the Bank does not believe it will collect all of its contractual principal and interest payments. Some identifiers used to determine the collectibility are as follows: when the loan is 90 days past due in principal or interest, there are triggering events in the borrower's or any
guarantor's financial statements that show continuing deterioration, the borrower's or any guarantor's source of repayment is depleting, or if bankruptcy or other legal matters are present, regardless if the loan is 90 days past due or not. Doubtful loans have all of the weaknesses inherent in those classified as substandard accrual and substandard nonaccrual with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently known facts, conditions and values, highly questionable and improbable. Pass rated loans are reviewed throughout the year through the recurring review process of an independent loan review function and through the application of other credit metrics.

Credit quality indicators for commercial loans broken out by loan type are presented in the following tables for the years ended December 31, 2013 and 2012. There were no loans classified as doubtful for the years ended December 31, 2013 or December 31, 2012.


Consumer credit exposures are rated as performing or nonperforming as detailed below at December 31, 2013 and 2012:

| (in thousands) | December 31, 2013 <br> Nonperforming |  |  |  |
| :--- | :---: | :---: | :---: | ---: |
| Ponsumer credit exposure: |  |  | Total |  |
| Residential | $\$$ | $\mathbf{9 0 , 7 2 7}$ | $\$$ | $\mathbf{7 , 0 3 9} \$$ |
| Consumer |  | $\mathbf{2 1 2 , 8 7 0}$ | $\mathbf{2 , 5 7 7}$ | $\mathbf{9 7 , 7 6 6}$ |
| Total | $\$$ | $\mathbf{3 0 3 , 5 9 7} \$$ | $\mathbf{9 , 6 1 6} \$$ | $\mathbf{3 1 5 , 4 4 7}$ |


| (in thousands) | December 31, 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Performing |  | Nonperforming |  | Total |  |
| Consumer credit exposure: |  |  |  |  |  |  |
| Residential | \$ | 80,696 | \$ | 3,203 | \$ | 83,899 |
| Consumer |  | 209,687 |  | 2,846 |  | 212,533 |
| Total | S | 290,383 | \$ | 6,049 | \$ | 296,432 |

A troubled debt restructuring is a loan in which the contractual terms have been modified, resulting in the Bank granting a concession to a borrower who is experiencing financial difficulties, in order for the Bank to have a greater chance of collecting the indebtedness from the borrower. An additional benefit to the Bank in granting a concession is to possibly avoid foreclosure or repossession of loan collateral at a time when collateral values are low.

The following table presents the recorded investment at the time of restructure of new TDRs and their concession, modified during the twelve month periods ended December 31, 2013, 2012 and 2011. The recorded investment at the time of restructure was the same premodification and post-modification, therefore there was no financial effect of the modification on the recorded investment. The loans included are considered TDRs as a result of the Bank implementing one or more of the following concessions: granting a material extension of time, entering into a forbearance agreement, adjusting the interest rate, accepting interest only payments for an extended period of time, a change in the amortization period or a combination of any of these concessions.

| New TDRs with Concession Type:(dollars in thousands) | Twelve Months Ended |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, 2013 |  |  | December 31, 2012 |  |  | December 31, 2011 |  |  |
|  | $\begin{gathered} \text { Number } \\ \text { of } \\ \text { Contracts } \end{gathered}$ |  | orded stment ime of ucture | Number of Contracts |  | corded estment Time of tructure | Number of Contracts |  | corded estment Time of tructure |
| Commercial and industrial: |  |  |  |  |  |  |  |  |  |
| Material extension of time | - | \$ | - | 1 | \$ | 1,262 | 2 | \$ | 629 |
| Forbearance agreement | - |  | - | - |  | - | 4 |  | 12,456 |
| Interest rate adjustment | - |  | - | 1 |  | 3,404 | - |  | - |
| Change in amortization period | 7 |  | 1,079 | - |  | - | 4 |  | 405 |
| Combination of concessions | 3 |  | 749 | 2 |  | 3,231 | - |  | - |
| Owner occupied real estate: |  |  |  |  |  |  |  |  |  |
| Material extension of time | 2 |  | 738 | - |  | - | - |  | - |
| Forbearance agreement | 1 |  | 193 | - |  | - | 1 |  | 87 |
| Combination of concessions | - |  | - | 1 |  | 1,451 | - |  | - |
| Commercial construction and land development: |  |  |  |  |  |  |  |  |  |
| Material extension of time | 4 |  | 2,738 | 5 |  | 3,396 | 16 |  | 10,932 |
| Forbearance agreement | - |  | - | - |  | - | 1 |  | 231 |
| Combination of concessions | - |  | - | 1 |  | 3,546 | - |  | - |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |
| Material extension of time | - |  | - | 1 |  | 68 | - |  | - |
| Forbearance agreement | - |  | - | - |  | - | 1 |  | 93 |
| Interest rate adjustment | - |  | - | - |  | - | 1 |  | 1,194 |
| Change in amortization period | - |  | - | - |  | - | 3 |  | 3,081 |
| Combination of concessions | 4 |  | 6,220 | 1 |  | 3,275 | - |  | - |
| Residential: |  |  |  |  |  |  |  |  |  |
| Material extension of time | 2 |  | 570 | 2 |  | 329 | - |  | - |
| Forbearance agreement | 1 |  | 3,096 | - |  | - | - |  | - |
| Interest rate adjustment | - |  | - | - |  | - | 1 |  | 195 |
| Change in amortization period | 1 |  | 346 | - |  | - | 1 |  | 355 |
| Combination of concessions | 1 |  | 134 | 1 |  | 195 | 1 |  | 78 |
| Consumer: |  |  |  |  |  |  |  |  |  |
| Material extension of time | 1 |  | 35 | 4 |  | 426 | - |  | - |
| Forbearance agreement | 1 |  | 480 | - |  | - | - |  | - |
| Combination of concessions | - |  | - | 2 |  | 182 | - |  | - |
| Total | 28 | \$ | 16,378 | 22 | \$ | 20,765 | 36 | \$ | 29,736 |

Included in the 28 contracts in the table above for the twelve month period ended December 31, 2013, are eight contracts totaling $\$ 8.7$ million that had been restructured prior to December 31, 2013 and which had additional concessions granted during 2013.

One commercial construction and land development loan identified as an accruing TDR had an unused commitment totaling $\$ 43,000$ at December 31, 2013 as compared to two commercial construction and land development relationships identified as accruing TDRs that had additional unused commitments totaling \$14,000 at December 31, 2012.

The following table represents loans receivable modified as TDRs within the 12 months previous to December 31, 2013, 2012 and 2011, respectively, and that subsequently defaulted during the 12 month periods ended December 31, 2013, 2012 and 2011, respectively. The Bank's policy is to consider a loan past due or delinquent if payment is not received on or before the due date.

| TDRs That Subsequently Payment Defaulted: <br> (dollars in thousands) | Twelve Months Ended |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, 2013 |  |  | December 31, 2012 |  |  | December 31, 2011 |  |  |
|  | $\begin{aligned} & \text { Number } \\ & \text { of } \\ & \text { Contracts } \end{aligned}$ |  | corded stment | $\begin{aligned} & \text { Number } \\ & \text { of } \\ & \text { Contracts } \end{aligned}$ |  | corded <br> estment | Number of Contracts |  | corded <br> estment |
| Commercial and industrial | 8 | \$ | 1,372 | 3 | \$ | 3,901 | 4 | \$ | 5,531 |
| Owner occupied real estate | 3 |  | 926 | - |  | - | - |  | - |
| Commercial construction and land development | 2 |  | 2,288 | 6 |  | 6,169 | 11 |  | 9,162 |
| Commercial real estate | 1 |  | 3,275 | 1 |  | 66 | 2 |  | 747 |
| Residential | 2 |  | 3,338 | 2 |  | 258 | 3 |  | 617 |
| Consumer | 2 |  | 553 | 4 |  | 308 | - |  | - |
| Total | 18 | \$ | 11,752 | 16 | \$ | 10,702 | 20 | \$ | 16,057 |

Of the 18 contracts that subsequently payment defaulted during the year ended December 31, 2013, 17 contracts totaling $\$ 11.1$ million were still in payment default at December 31, 2013. Five of the 17 contracts, totaling $\$ 5.4$ million, were less than 30 days past due.

All TDRs are considered impaired and, therefore, are individually evaluated for impairment in the calculation of the ALL. Prior to their classification as TDRs, certain of these loans had been collectively evaluated for impairment in the calculation of the ALL.

## NOTE 5. Loan Commitments and Standby Letters of Credit

Loan commitments are made to accommodate the financial needs of the Company's customers. Standby letters of credit commit the Company to make payments on behalf of customers when certain specified future events occur. They primarily are issued to facilitate the customers' normal course of business transactions. Standby performance letters of credit are written conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Historically, almost all of the Company's standby letters of credit expire unfunded.

The credit risk associated with letters of credit is essentially the same as that of traditional loan facilities and are subject to the Company's normal underwriting and credit policies. Since the majority of the commitments are expected to expire without being drawn upon, the total commitment amount does not necessarily represent future funding requirements. Commitments generally have fixed expiration dates or other termination clauses. Management believes that the proceeds obtained through a liquidation of collateral, the enforcement of guarantees and normal collection activities against the borrower would be sufficient to cover the potential amount of future payment required under the corresponding letters of credit.

The Company does not issue any guarantees that would require liability recognition or disclosure, other than standby letters of credit. There was no liability for guarantees under standby letters of credit at December 31, 2013. The amount of the liability for guarantees under standby letters of credit issued was \$48,000 as of December 31, 2012.

In addition to standby letters of credit, in the normal course of business there are unadvanced loan commitments. At December 31, 2013, the Company had $\$ 561.0$ million in total unused commitments, including the standby letters of credit. Management does not anticipate any material losses as a result of these transactions.

The Company's maximum exposure to credit loss for loan commitments (unfunded loans and unused lines of credit, including home equity lines of credit) and standby letters of credit outstanding were as follows:

|  | December 31, |  |
| :--- | ---: | ---: |
| (in thousands) | $\mathbf{2 0 1 3}$ | 2012 |
| Unfunded commitments of existing commercial loans | $\mathbf{3 8 5 , 6 7 4}$ | $\$$ |
| Unfunded commitments of existing consumer/residential loans | $\mathbf{1 0 6 , 0 2 4}$ | 98,903 |
| Standby letters of credit | $\mathbf{3 7 , 2 1 7}$ | 34,052 |
| Commitments to grant loans | $\mathbf{3 2 , 0 7 7}$ | 4,862 |
| Total | $\mathbf{5 6 0 , 9 9 2}$ | $\$$ |

## NOTE 6. Concentrations of Credit Risk

The Company's loan portfolio is principally to borrowers throughout Cumberland, Dauphin, York, Lebanon, Lancaster and Berks counties of Pennsylvania where it has full-service stores. Commercial real estate loans and loan commitments for commercial real estate projects aggregated $\$ 697.9$ million at December 31, 2013. Owner occupied real estate loans and loan commitments for commercial properties aggregated \$320.0 million at December 31, 2013.

Commercial real estate loans are collateralized by the related project (principally multi-family residential, office building, lodging, land development and other properties) and typically require owner guarantees. Maximum terms and maximum advance rates are established according to our underwriting guidelines based on our assessment of the overall risk of the project being financed.

## NOTE 7. Premises, Equipment and Leases

Premises and equipment are stated at cost less accumulated depreciation and amortization. Depreciation and amortization expense for 2013, 2012 and 2011 was $\$ 5.2$ million, $\$ 5.8$ million and $\$ 6.5$ million, respectively, and is computed on the straight-line method over the estimated useful lives of the related assets or the term of the lease, whichever is shorter, as listed in the table below. The estimated life for leasehold improvements is based on the shorter of the useful life or the lease term.

|  | Years |
| :--- | :---: |
| Buildings and leasehold improvements | $1-40$ |
| Furniture, fixtures and equipment | $2-10$ |

A summary of premises and equipment is as follows:

|  | December 31, |  |
| :--- | ---: | ---: |
| (in thousands) | $\mathbf{2 0 1 3}$ | 2012 |
| Land | $\mathbf{1 6 , 7 3 6}$ | $\$$ |
| Buildings | $\mathbf{6 7 , 3 9 4}$ | 67,736 |
| Construction in process | $\mathbf{9 9 0}$ | 1,199 |
| Leasehold improvements | $\mathbf{2 , 6 7 9}$ | 2,677 |
| Furniture, fixtures and equipment | $\mathbf{3 4 , 5 8 6}$ | 32,938 |
|  | $\mathbf{1 2 2 , 3 8 5}$ | 120,597 |
| Less accumulated depreciation and amortization | $\mathbf{4 6 , 6 0 2}$ | 41,809 |
| Total | $\mathbf{7 5 , 7 8 3} \$$ | 78,788 |

Land, buildings and equipment are leased under noncancelable operating lease agreements that expire at various dates through 2032. Total rental expense for operating leases in 2013 , 2012 and 2011 was $\$ 3.0$ million, $\$ 2.9$ million and $\$ 3.1$ million, respectively. At December 31, 2013 future minimum lease payments for noncancelable operating leases are payable as follows:

| (in thousands) | $\mathbf{9}$ |
| :--- | ---: |
| 2014 | $\mathbf{2 , 5 7 8}$ |
| 2015 | $\mathbf{2 , 3 6 0}$ |
| 2016 | $\mathbf{2 , 2 1 2}$ |
| 2017 | $\mathbf{2 , 0 2 3}$ |
| 2018 | $\mathbf{1 , 9 7 0}$ |
| Thereafter | $\mathbf{1 5 , 0 7 6}$ |
| Total minimum lease payments | $\mathbf{\$ 1}$ |

## NOTE 8. Deposits

The composition of the Bank's deposits at December 31, 2013 and 2012 is as follows:

|  | December 31, |  |
| :--- | ---: | ---: |
| (in thousands) | $\mathbf{2 0 1 3}$ | 2012 |
| Noninterest-bearing demand | $\mathbf{4 4 3 , 2 8 7}$ | $\$$ |
| Interest checking and money market | $\mathbf{1 , 1 1 0 , 5 6 8}$ | $1,133,760$ |
| Savings | $\mathbf{4 9 6 , 4 9 5}$ | 444,976 |
| Time certificates of $\$ 100,000$ or more | $\mathbf{1 0 5 , 6 2 0}$ | 103,980 |
| Other time certificates | $\mathbf{8 3 , 6 5 1}$ | 93,570 |
| Total | $\mathbf{\$ 2 , 2 3 9 , 6 2 1}$ | $\mathbf{\$}$ |

At December 31, 2013, the scheduled maturities of time deposits are as follows:

| (in thousands) | $\mathbf{\$}$ | $\mathbf{1 3 6 , 7 2 3}$ |
| :--- | ---: | ---: |
| 2014 | $\mathbf{2 0 , 5 0 3}$ |  |
| 2015 | $\mathbf{4 , 9 5 1}$ |  |
| 2016 | $\mathbf{4 , 2 0 5}$ |  |
| 2017 | $\mathbf{2 2 , 8 8 9}$ |  |
| 2018 | $\mathbf{1 8 9 , 2 7 1}$ |  |
| Total | $\mathbf{\$ 1}$ |  |

## NOTE 9. Short-term Borrowings

Short-term borrowings consist of one borrowing facility. The Bank has a line of credit commitment from the FHLB for borrowings and letters of credit up to $\$ 687.5$ million and certain qualifying assets of the Bank collateralize the line. There was $\$ 277.8$ million outstanding with a weighted-average interest rate of $0.24 \%$ at December 31, 2013 and $\$ 113.2$ million outstanding with a weighted-average interest rate of $0.22 \%$ at December 31, 2012 on this line of credit. In addition there was $\$ 75.1$ million and $\$ 35.1$ million of letters of credit outstanding at December 31, 2013 and December 31, 2012, respectively. At December 31, 2013, $\$ 510.9$ million of loans collateralized the outstanding balance and the letters of credit. In addition, the Bank has available a $\$ 15.0$ million federal funds line of credit with one correspondent bank and a $\$ 20.0$ million federal funds line of credit with another correspondent bank. As of December 31, 2013 and 2012, the outstanding balance on both of these lines was $\$ 0$.

## NOTE 10. Long-term Debt

On June 15, 2000, the Company issued $\$ 5.0$ million of $11 \%$ fixed rate Trust Capital Securities through Trust I, a Delaware business trust subsidiary. The Trust Capital Securities evidenced a preferred ownership interest in the Trust, of which the Company owned $100 \%$ of the
common equity. During the fourth quarter of 2011, the Company repurchased and retired the $\$ 5.0$ million of Trust Capital Securities and incurred a $\$ 75,000$ early repayment charge.

On September 28, 2001, the Company issued $\$ 8.0$ million of $10 \%$ fixed rate Trust Capital Securities through Trust II, a Delaware business trust subsidiary. The Trust Capital Securities evidenced a preferred ownership interest in Trust II of which the Company owned $100 \%$ of the common equity. During the fourth quarter of 2012, the Company repurchased and retired the $\$ 8.0$ million of Trust Capital Securities and incurred a $\$ 140,000$ early repayment charge.

On September 29, 2006, the Company issued $\$ 15.0$ million of $7.75 \%$ fixed rate Trust Capital Securities through Trust III, a Delaware business trust subsidiary. The issuance of the Trust Capital Securities has similar properties as Trust II. The Trust Capital Securities evidence a preferred ownership interest in Trust III of which the Company owns $100 \%$ of the common equity. The proceeds from the issuance of the Trust Capital Securities were invested in substantially similar Junior Subordinated Debt of the Company. The Company unconditionally guarantees the Trust Capital Securities. Interest on the debt is payable quarterly in arrears on March 31, June 30, September 30 and December 31 of each year. The Trust Capital Securities are scheduled to mature on September 29, 2036. The Trust Capital Securities may be redeemed in whole or in part at the option of the Company at $100 \%$ of the principal plus accrued interest, if any. All $\$ 15.0$ million of the Trust Capital Securities qualifies as Tier 1 capital for regulatory capital purposes.

The Company had a $\$ 25.0$ million FHLB fixed borrowing with an interest rate of $1.01 \%$ which matured March 18,2013 . There was $\$ 25.0$ million outstanding on this borrowing at December 31, 2012 which was collateralized by $\$ 42.2$ million of loans of the Bank.

The remaining $\$ 800,000$ in long-term debt represents the Company's ownership interest in the one remaining nonbank subsidiary Trust.
The scheduled maturities for long-term debt over the next five years and thereafter are as follows:

| (in thousands) |  |
| :--- | ---: |
| $2014-2018$ | $\mathbf{\$}$ |
| Thereafter | - |
| Total | $\mathbf{1 5 , 8 0 0}$ |

## NOTE 11. Income Taxes

A reconciliation of the provision (benefit) for income taxes and the amount that would have been provided at statutory rates is as follows:

|  | Years Ended December 31, |  |  |
| :--- | :---: | :---: | :---: |
| (in thousands) | $\mathbf{2 0 1 3}$ | 2012 | 2011 |
| Provision (benefit) at statutory rate on pretax income (loss) | $\mathbf{8 , 6 0 1}$ | $\$$ | 5,533 |
| Tax-exempt income on loans and investments | $\mathbf{( 1 , 4 9 8 )}$ | $(1,390)$ | $(1,314)$ |
| Stock-based compensation | $\mathbf{1 6 2}$ | 203 | 222 |
| Civil money penalty | - | 525 | - |
| Other | $\mathbf{5 1}$ | 43 | 40 |
| Total | $\mathbf{\$}$ | $\mathbf{7 , 3 1 6}$ | $\$$ |

The statutory tax rate used to calculate the provision in 2013 and 2012 was $35 \%$, and used to calculate the benefit in 2011 was $34 \%$.
The components of income tax expense (benefit) are as follows:

|  | Years Ended December 31, |  |  |  |  |
| :--- | :--- | ---: | :---: | :---: | :---: |
| (in thousands) | $\mathbf{2 0 1 3}$ | 2012 | 2011 |  |  |
| Current expense | $\mathbf{7 , 1 7 9}$ | $\$$ | 4,796 | $\$$ | 67 |
| Deferred expense (benefit) | $\mathbf{1 3 7}$ | 118 | $(1,511)$ |  |  |
| Total | $\mathbf{7 , 3 1 6}$ | $\$$ | 4,914 | $\$$ | $(1,444)$ |

The components of the net deferred tax asset were as follows:

| (in thousands) | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  |
| Deferred tax assets: |  |  |  |  |
| Allowance for loan losses | \$ | 8,089 | \$ | 8,596 |
| Unrealized losses on securities |  | 8,893 |  | - |
| Stock-based compensation |  | 1,295 |  | 1,094 |
| Nonaccrual interest |  | 1,330 |  | 1,605 |
| Other |  | 902 |  | 447 |
| Total deferred tax assets |  | 20,509 |  | 11,742 |
| Deferred tax liabilities: |  |  |  |  |
| Premises and equipment |  | $(3,599)$ |  | $(3,762)$ |
| Unrealized gains on securities |  | - |  | $(3,730)$ |
| Prepaid expenses |  | (353) |  | (254) |
| Deferred loan fees |  | $(1,046)$ |  | (971) |
| Total deferred tax liabilities |  | $(4,998)$ |  | $(8,717)$ |
| Net deferred tax asset | \$ | 15,511 | \$ | 3,025 |

At December 31, 2013, the Company had a net deferred tax asset of $\$ 15.5$ million. An analysis was conducted to determine if a valuation allowance against its deferred tax assets was required. The Company used current forecasts of future expected income, possible tax planning strategies, current and future economic and business conditions (such as the possibility of a decrease in real estate value for properties the Bank holds as collateral on loans), the probability that taxable income will continue to be generated in future periods and the cumulative losses in previous years to make the assessment. Management concluded that a valuation allowance was not necessary at December 31, 2013.

Tax expense of $\$ 232,000, \$ 368,000$ and $\$ 119,000$ was recognized on net securities gains during 2013, 2012 and 2011, respectively. The Company received a tax benefit on its federal income tax return totaling $\$ 51,000$ for 2013 related to the exercise of nonqualified stock options and disqualified dispositions of employee stock from options exercised. It did not receive such a tax benefit during 2012 or 2011. The Company, or one of its subsidiaries, files income tax returns in the U.S. Federal jurisdiction and various states. The Company is no longer subject to U.S. Federal, state and local examinations by tax authorities for years before 2010.

## NOTE 12. Stockholders' Equity

At December 31, 2013 and 2012 40,000 shares of the Company's Series A $\$ 10$ par value noncumulative nonvoting preferred stock was issued and outstanding. The preferred stock is redeemable at the option of the Company at the price of $\$ 25$ per share plus any unpaid dividends. Dividends on the preferred stock are payable quarterly at a rate of $\$ 2$ per share per annum.

The Company has a dividend reinvestment and stock purchase plan (the Plan). Holders of the Company's common stock may participate in the Plan in which reinvested dividends and voluntary cash payments of not less than $\$ 100$ per month and not more than $\$ 10,000$ per month may be reinvested in additional common shares. Officers are eligible to participate immediately and employees who have been continuously employed for at least one year are also eligible to participate in the Plan. The minimum investment is $\$ 25$ per month for employees and $\$ 50$ for officers with a maximum of $\$ 10,000$ per month. Prior to January 1, 2012 the maximum monthly purchase amount was $\$ 25,000$. A total of $2,311,5,917$ and 376,962 common shares were issued pursuant to this Plan in 2013, 2012 and 2011, respectively. At December 31, 2013, the Company had reserved approximately 513,000 common shares to be issued in connection with the Plan.

On August 6, 2009, Metro filed a shelf registration statement on Form S-3 with the Securities and Exchange Commission (SEC) which allowed the Company, from time to time, to offer and sell up to a total aggregate of $\$ 250.0$ million of common stock, preferred stock, debt securities, or warrants, either separately or together in any combination. The Company subsequently completed a stock offering, including a $10 \%$ over-allotment, of 6.875 million shares with total net proceeds of $\$ 77.8$ million in September 2009. The shelf registration statement also registered trust preferred securities. The Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd-Frank Act) excludes from regulatory capital trust preferred securities issued after May 19, 2010. Consequently, Metro has no plans to issue additional trust preferred securities. While Metro has always been well-capitalized under federal regulatory guidelines, the shelf registration better
positioned the Company to take advantage of potential opportunities for growth and to address current economic conditions. See the table for risk-based and leverage capital amounts and ratios in Note 15.

## NOTE 13. Earnings per Share

The following table sets forth the computation of basic and diluted earnings per share:

|  | For the Years Ended December 31, |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  |  |  |  | 2012 |  |  |  |  | 2011 |  |  |  |
| (in thousands, except per share amounts) | Income | Weightedaverage Shares | $\begin{gathered} \hline \text { Per } \\ \text { Share } \\ \text { Amount } \end{gathered}$ |  | Income |  | Weightedaverage Shares | $\begin{gathered} \text { Per } \\ \text { Share } \\ \text { Amount } \end{gathered}$ |  | Income |  | Weightedaverage Shares | $\begin{gathered} \text { Per } \\ \text { Share } \\ \text { Amount } \end{gathered}$ |  |
| Basic earnings per share: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | \$ 17,260 |  |  |  |  | 10,894 |  |  |  | \$ | 289 |  |  |  |
| Preferred stock dividends | (80) |  |  |  |  | (80) |  |  |  |  | (80) |  |  |  |
| Income available to common stockholders | 17,180 | 14,142 | \$ | 1.21 |  | 10,814 | 14,128 | \$ | 0.77 |  | 209 | 13,919 | \$ | 0.02 |
| Effect of dilutive securities: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Stock options |  | 148 |  |  |  |  | - |  |  |  |  | - |  |  |
| Diluted earnings per share: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income available to common stockholders plus assumed conversions | \$ 17,180 | 14,290 | \$ | 1.20 |  | 10,814 | 14,128 | \$ | 0.77 | \$ | 209 | 13,919 | \$ | 0.02 |

There were 603,813 options that were excluded from the computation of diluted earnings per share for the year ended December 31, 2013. For the year ended December 31, 2012 there were $1,273,731$ options excluded from the computation of diluted earnings per share and there were $1,076,067$ options excluded from the computation of diluted loss per share for the year ended December 31, 2011. These options were excluded because of their anti-dilutive impact.

## NOTE 14. Stock Option Plans

In 2005, the board of directors adopted and the Company's stockholders approved the adoption of the 2006 Employee Stock Option Plan (the Plan) for the officers and employees of the Company. The Plan commenced January 1, 2006 and replaced the 1996 Employee Stock Option Plan, which expired December 31, 2005. The Plan covers 1,000,000 authorized shares of common stock reserved for issuance upon the exercise of options granted or available for grant to employees and will expire on December 31, 2015. The Plan provides that the option price of qualified incentive stock options will be fixed by the board of directors, but will not be less than $100 \%$ of the fair market value of the stock at the date of grant. In addition, the Plan provides that the option price of nonqualified stock options (NQSO's) also will be fixed by the board of directors, however for NQSO's the option price may be less than $100 \%$ of the fair market value of the stock at the date of grant. Options granted are exercisable one year after the grant date, will vest over a four-year period and expire ten years after the grant date.

In 2000, the board of directors adopted and the Company's stockholders approved the adoption of the 2001 Directors' Stock Option Plan (the Directors' Plan). The Directors' Plan commenced January 1, 2001 and replaced the 1990 Directors' Stock Option Plan, which expired December 31, 2000. The stock Plan covered 343, 100 authorized shares of common stock reserved for issuance upon exercise of options granted or available for grant to nonemployee directors and expired on December 31, 2010. In 2010, the Company's stockholders approved the adoption of the 2011 Directors' Stock Option Plan (the Directors Plan). The Directors' Plan commenced January 1, 2011 and replaced the 2001 Directors' Plan which expired December 31, 2010. The Directors' Plan covers 200,000 authorized shares of common stock reserved for issuance upon exercise of options granted or available for grant to directors, directors emeritus, advisory directors, consultants and others with outstanding abilities to help the Company and will expire on December 31, 2020. Under the Company's Directors' Plan, nonemployee directors of the Company, consultants and others who are not regularly employed on a salaried basis by the Company may be entitled to an option to acquire shares, as determined by the board of directors, of the Company's common stock during each year in which the director serves on the board. The Directors' Plan provides that the option price will be fixed by the board of directors, but will not be less than $100 \%$ of the fair market value of the stock on the date of the grant.

As of December 31, 2013, there was $\$ 1.6$ million of total unrecognized compensation cost related to nonvested stock option awards. The expense will be incurred over the next four year period with a weighted-average period of 2.2 years. Cash received from the exercise of options for 2013 was $\$ 304,000$ and was $\$ 0$ for both 2012 and 2011.

The fair value of each option grant was established at the date of grant using the Black-Scholes option pricing model. The Company used the Black-Scholes model and the following weighted-average assumptions for 2013, 2012 and 2011, respectively: risk-free interest rates of $1.4 \%, 1.7 \%$ and $3.0 \%$; volatility factors of the expected market price of the Company's common stock of $41 \%, 48 \%$ and $46 \%$; assumed forfeiture rates of $11.20 \%, 9.04 \%$ and $1.67 \%$; weighted-average expected lives of the options of 7.5 years for the three years presented and no cash dividends. For 2013, 2012 and 2011, options vest at $25 \%$ per year after one year from date of grant. Based upon these assumptions, the weighted-average fair value of options granted was $\$ 7.55, \$ 5.99$ and $\$ 6.42$ per option share for the years ended December 31, 2013, 2012 and 2011, respectively.

The Company recorded stock-based compensation expense of approximately $\$ 948,000$ for the year ended December 31, 2013 compared to $\$ 1.1$ million and $\$ 1.2$ million for the years ended December 31, 2012 and 2011, respectively. The tax benefit associated with compensation expense was $\$ 169,000, \$ 171,000$ and $\$ 203,000$ for 2013, 2012 and 2011, respectively.

Combined stock option transactions under both Plans were as follows:

|  | Years Ended December 31, |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  |  | 2012 |  |  | 2011 |  |  |
|  | Options | Weighted Avg. Exercise Price |  | Options | Weighted Avg. Exercise Price |  | Options | Weighted Avg. Exercise Price |  |
| Outstanding at beginning of year | 1,273,731 | \$ | 19.21 | 1,076,067 | \$ | 20.86 | 1,069,774 | \$ | 21.74 |
| Granted | 126,571 |  | 16.55 | 241,575 |  | 11.50 | 242,300 |  | 12.01 |
| Exercised | $(25,105)$ |  | 13.17 | - |  | - | - |  | - |
| Forfeited/expired | $(108,859)$ |  | 18.05 | $(43,911)$ |  | 17.25 | $(236,007)$ |  | 15.76 |
| Outstanding at end of year | 1,266,338 | \$ | 19.17 | 1,273,731 | \$ | 19.21 | 1,076,067 | \$ | 20.86 |
| Exercisable at December 31 | 843,011 | \$ | 22.18 | 789,129 | \$ | 23.58 | 670,258 | \$ | 25.08 |
| Options available for grant at December 31 | 226,899 |  |  | 327,184 |  |  | 549,003 |  |  |
| Weighted-average fair value of options granted during the year |  | \$ | 7.55 |  | \$ | 5.99 |  | \$ | 6.42 |

Options exercisable and outstanding at December 31, 2013 had an intrinsic value of $\$ 2.9$ million. The intrinsic value of options exercised was $\$ 183,000$ in 2013. There were no options exercised in 2012 and 2011.

The Company allows for option exercises to be paid for in cash or in whole or in part with Metro stock owned by the optionee. The value of the stock used to exercise the options is the fair market value on the date of exercise. Stock option exercises paid for with the Company's stock included 2,281 shares for the year ended December 31, 2013.

Exercise prices for options outstanding as of December 31, 2013 are presented in the following table:

|  | Options <br> Outstanding | Weighted <br> Avg. Exercise <br> Price | Weighted Avg. <br> Remaining <br> Contractual <br> Life | Options <br> Exercisable |
| :--- | :---: | :---: | :---: | :---: |
| Avg. Exercise <br> Price |  |  |  |  |
| Options with exercise prices ranging from <br> $\$ 8.46$ to $\$ 16.41$ | $\mathbf{6 6 2 , 5 2 5} \$$ | $\mathbf{1 2 . 6 8}$ | $\mathbf{6 . 9}$ years | $\mathbf{3 6 3 , 3 9 4}$ |
| Options with exercise prices ranging from <br> $\$ 16.42$ to $\$ 25.38$ | $\mathbf{2 1 3 , 7 8 3}$ | $\mathbf{2 0 . 2 1}$ | $\mathbf{5 . 4}$ years | $\mathbf{1 3 . 4 3}$ |
| Options with exercise prices ranging from <br> $\$ 25.39$ to $\$ 33.50$ | $\mathbf{3 9 0 , 0 3 0}$ | $\mathbf{2 9 . 6 1}$ | $\mathbf{2 . 8}$ years | $\mathbf{8 9 , 5 8 7}$ |
| Total options outstanding with exercise <br> prices ranging from $\$ 8.46$ to $\$ 33.50$ | $\mathbf{1 , 2 6 6 , 3 3 8} \$$ | $\mathbf{1 9 . 1 7}$ | $\mathbf{5 . 4}$ years | $\mathbf{2 5 . 2 8}$ |

The remaining weighted-average contractual life for options exercisable at December 31, 2013 is 4.1 years.

The following table represents nonvested options as of December 31, 2013:

|  | Number of <br> Shares | Weighted Avg. <br> Grant Date <br> Fair Value |  |
| :--- | :---: | :---: | :---: |
| Nonvested options, December 31, 2012 | $\mathbf{4 8 4 , 6 0 2}$ | $\$$ | $\mathbf{6 . 2 4}$ |
| Granted | $\mathbf{1 2 6 , 5 7 1}$ | $\mathbf{7 . 5 5}$ |  |
| Vested | $(\mathbf{1 7 2 , 1 5 8})$ | $\mathbf{6 . 3 5}$ |  |
| Forfeited | $(\mathbf{1 5 , 6 8 8})$ | $\mathbf{6 . 2 9}$ |  |
| Nonvested options, December 31,2013 | $\mathbf{4 2 3 , 3 2 7}$ | $\$$ | $\mathbf{6 . 5 9}$ |

## NOTE 15. Regulatory Matters

The Company is a legal entity separate and distinct from its subsidiary, the Bank. There are various legal and regulatory limitations on the extent to which the Bank can, among other things, finance, or otherwise supply funds to, the Company. Specifically, dividends from the Bank are the principal source of the Company's cash funds and there are certain legal restrictions under Pennsylvania law and Pennsylvania banking regulations on the payment of dividends by state-chartered banks. The relevant regulatory agencies also have authority to prohibit the Company and the Bank from engaging in what, in the opinion of such regulatory body, constitutes an unsafe or unsound banking practice. The payment of dividends could, depending upon the financial condition of the Company and the Bank, be deemed to constitute such an unsafe or unsound practice.

The Company and the Bank are subject to various regulatory capital requirements administered by federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possible additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios (set forth below) of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets and of Tier 1 capital to average assets. Management believes, as of December 31, 2013, that the Company and the Bank meet all capital adequacy requirements to which they are subject.

As of December 31, 2013 the Bank was categorized as well-capitalized under the regulatory framework for prompt corrective action. To be categorized as well-capitalized the Bank must maintain minimum total risk-based, Tier 1 risk-based and Tier 1 leverage ratios as set forth in the table below. There are no conditions or events since that notification that management believes have changed the Bank's category.

The following table presents the risk-based and leverage capital amounts and ratios at December 31, 2013 and 2012 for the Company and the Bank:

|  | Actual |  |  | For Capital <br> Adequacy Purposes |  | To Be Well-Capitalized Under Prompt Corrective Action Provisions |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) |  | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| Company as of December 31, 2013 |  |  |  |  |  |  |  |
| Risk-based capital ratios: |  |  |  |  |  |  |  |
| Total capital | \$ | 284,808 | 14.59\% $\geq$ \$ | \$ 156,168 $\geq$ | $8.0 \% \geq$ | N/A $\geq$ | N/A |
| Tier 1 capital |  | 261,697 | $13.41 \geq$ | $78,084 \geq$ | $4.0 \geq$ | N/A $\geq$ | N/A |
| Leverage ratio |  | 261,697 | $9.39 \geq$ | $111,482 \geq$ | $4.0 \geq$ | N/A $\geq$ | N/A |
| Bank as of December 31, 2013 |  |  |  |  |  |  |  |
| Risk-based capital ratios: |  |  |  |  |  |  |  |
| Total capital | \$ | 274,954 | $14.09 \% \geq$ \$ | \$ 156,101 $\geq$ | 8.0\% $\geq$ \$ | \$ 195,126 $\geq$ | 10.0\% |
| Tier 1 capital |  | 251,844 | $12.91 \geq$ | $78,050 \geq$ | $4.0 \geq$ | 117,076 $\geq$ | 6.0 |
| Leverage ratio |  | 251,844 | $9.04 \geq$ | $111,448 \geq$ | $4.0 \geq$ | $139,310 \geq$ | 5.0 |
| Company as of December 31, 2012 |  |  |  |  |  |  |  |
| Risk-based capital ratios: |  |  |  |  |  |  |  |
| Total capital | \$ | 264,944 | $15.22 \% \geq$ \$ | \$ 139,227 $\geq$ | $8.0 \% \geq$ | N/A $\geq$ | N/A |
| Tier 1 capital |  | 243,147 | $13.97 \geq$ | $69,614 \geq$ | $4.0 \geq$ | N/A $\geq$ | N/A |
| Leverage ratio |  | 243,147 | $9.61 \geq$ | $101,172 \geq$ | $4.0 \geq$ | N/A $\geq$ | N/A |
| Bank as of December 31, 2012 |  |  |  |  |  |  |  |
| Risk-based capital ratios: |  |  |  |  |  |  |  |
| Total capital | \$ | 253,852 | $14.59 \% \geq \$$ | \$ $139,160 \geq$ | $8.0 \% \geq \$$ | \$ $173,950 \geq$ | 10.0\% |
| Tier 1 capital |  | 232,065 | $13.34 \geq$ | $69,580 \geq$ | $4.0 \geq$ | $104,370 \geq$ | 6.0 |
| Leverage ratio |  | 232,065 | $9.18 \geq$ | $101,167 \geq$ | $4.0 \geq$ | $126,459 \geq$ | 5.0 |

On April 29, 2010, the Bank consented and agreed to the issuance of a Consent Order (Order) by the FDIC, the Bank's federal banking regulator and a substantially similar consent order by the Pennsylvania Department of Banking, which in 2012 was renamed the Pennsylvania Department of Banking and Securities (PaDOB). The Order required the Bank to take all necessary steps, consistent with the Order and sound banking practices, to correct and prevent certain unsafe or unsound banking practices and violations of law or regulation alleged by the FDIC to have been committed by the Bank. Among other things, the Order required certain analyses and assessments, including an analysis and assessment of the Bank Secrecy Act (BSA) and Office of Foreign Assets Control (OFAC) staffing needs and qualifications and an analysis and assessment of the independence and performance of the Company's directors and senior executive officers. It also required the development, adoption and implementation of a system of internal controls designed to ensure full compliance with BSA and OFAC provisions; training programs to ensure that all appropriate personnel are aware of and can comply with applicable requirements of BSA and OFAC provisions; periodic reviews by internal and external auditors of compliance with BSA and OFAC provisions; and a review by an independent third party of the Bank's compliance with the Order. The Bank paid a nonrecurring $\$ 1.5$ million civil money penalty assessed by the FDIC during the third quarter of 2012 associated with alleged deficiencies as noted in the Order. The expense impact of the civil money penalty is included in the regulatory assessments line on the consolidated statement of income for the year ended December 31, 2012. Most of the Order remediation related expenses were captured under the consulting fees line item and made up the majority of this line item on the consolidated statement of income for the year ended December 31, 2011. The FDIC terminated the Order effective October 16, 2012. Earlier that year, the PaDOB had terminated their substantially similar order effective April 12, 2012.

## Regulatory Capital Changes

In July 2013, the federal banking agencies issued final rules to implement the Basel III regulatory capital reforms and changes required by the Dodd-Frank Act. The phase-in period for community banking organizations begins January 1, 2015, while larger institutions (generally those with assets of $\$ 250$ billion or more) must begin compliance on January 1, 2014. The final rules call for the following capital requirements:

- A minimum ratio of common equity tier 1 capital to risk-weighted assets of $4.5 \%$.
- A minimum ratio of tier 1 capital to risk-weighted assets of $6 \%$.
- A minimum ratio of total capital to risk-weighted assets of $8 \%$ (no change from the current rule).
- A minimum leverage ratio of $4 \%$.

In addition, the final rules establish a common equity tier 1 capital conservation buffer of $2.5 \%$ of risk-weighted assets applicable to all banking organizations. If a banking organization fails to hold capital above the minimum capital ratios and the capital conservation buffer, it will be subject to certain restrictions on capital distributions and discretionary bonus payments. The phase-in period for the capital conservation and countercyclical capital buffers for all banking organizations will begin on January 1, 2016.

The Company is in the process of assessing the impact of these changes on the regulatory ratios as well as on the capital, operations, liquidity and earnings of the Company and the Bank.

## NOTE 16. Employee Benefit Plan

The Company has established a 401(k) Retirement Savings Plan for all of its employees who meet eligibility requirements. Employees may contribute up to $15 \%$ of their salary to the Plan. The Company currently provides a Safe Harbor matching contribution of $100 \%$ of the amount of the employee contribution up to $3 \%$ of the employee's salary and $50 \%$ of the amount of the employee contribution that exceeds $3 \%$ of the employee's salary for up to $5 \%$ of the employee's salary. The amount charged to expense for employer matching contributions and administrative fees was $\$ 865,000, \$ 785,000$ and $\$ 703,000$ in 2013, 2012 and 2011, respectively.

## NOTE 17. Fair Value Measurements

The Company uses its best judgment in estimating the fair value of its financial instruments and certain nonfinancial assets; however, there are inherent weaknesses in any estimation technique due to assumptions that are susceptible to significant change. Therefore, for substantially all financial instruments and certain nonfinancial assets, the fair value estimates herein are not necessarily indicative of the amounts the Company could have realized in a sale transaction on the dates indicated. The estimated fair value amounts have been measured as of their respective year-ends and have not been reevaluated or updated for purposes of these financial statements subsequent to those respective dates. As such, the estimated fair values of these financial instruments and certain nonfinancial assets subsequent to the respective reporting dates may be different than the amounts reported at each year-end.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Company uses the following fair value hierarchy in selecting inputs with the highest priority given to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements):

Level 1: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities;

Level 2: Quoted prices in markets that are not active, or inputs that are observable either directly or indirectly, for substantially the full term of the asset or liability;

Level 3: Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e., supported with little or no market activity).

As required, financial and certain nonfinancial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The following table sets forth the Company's financial assets that were measured at fair value on a recurring basis at December 31, 2013 and December 31, 2012, respectively, by level within the fair value hierarchy:

|  |  | Fair Value Measurements at Reporting Date Using |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

As of December 31, 2013 and December 31, 2012, the Company did not have any liabilities that were measured at fair value on a recurring basis.

## Impaired Loans (Generally Carried at Fair Value)

Impaired loans, measured at fair value, include those loans that the Company has measured impairment of based on the fair value of the loan's collateral. Fair value is generally determined based upon independent third party appraisals or valuations of the collateral properties. The discount rates used on collateral dependent loans vary based on the type of collateral. The range of discount rates used for real estate collateral ranges from $10 \%$ to $35 \%$ and the weighted-average rate was $21 \%$ and $19 \%$ as of December 31, 2013 and December 31, 2012, respectively; inventory and equipment is generally discounted at $50 \%$ and accounts receivable are generally discounted by $20 \%$. These assets are included as Level 3 fair values, based upon the lowest level of unobservable input that is significant to the fair value measurements. The fair value consists of the loan balance less any valuation allowance. The valuation allowance amount is calculated as the difference between the recorded investment in a loan and the present value of expected future cash flows or it is calculated based on discounted collateral values if the loan is collateral dependent.

At December 31, 2013, the cumulative fair value of six impaired loans with individual allowance allocations totaled $\$ 5.7$ million, net of valuation allowances of $\$ 5.6$ million, and the current fair value of impaired loans that were partially charged off during 2013 totaled $\$ 10.4$ million, net of charge-offs of $\$ 2.9$ million. At December 31, 2012, the cumulative fair value of seven impaired loans with individual allowance allocations totaled $\$ 12.0$ million, net of valuation allowances of $\$ 7.1$ million, and impaired loans that were partially charged off during 2012 totaled $\$ 4.2$ million, net of charge-offs of $\$ 2.6$ million. The Company's impaired loans are more fully discussed in Note 4.

## Foreclosed Assets (Carried at Lower of Cost or Fair Value)

The fair value of real estate acquired through foreclosure is based on independent third party appraisals of the properties, less estimated selling costs. A standard discount rate of $15 \%$, to cover estimated costs to sell the property, is generally used on the most recent appraisal to determine the fair value of the real estate. These assets are included as Level 3 fair values, based upon the lowest level of unobservable input that is significant to the fair value measurements. At December 31, 2013, the carrying value of foreclosed assets with valuation allowances recorded subsequent to initial foreclosure was $\$ 1.9$ million, which was net of a valuation allowance of $\$ 62,000$ that was established in 2013. There were no foreclosed assets with valuation allowances recorded subsequent to initial foreclosure at December 31, 2012.

The determination of the fair value of assets measured on a nonrecurring basis is sensitive to changes in economic conditions and can fluctuate in a relatively short period of time. For assets measured at fair value on a nonrecurring basis, the fair value measurements by level within the fair value hierarchy used were as follows:

|  |  |  | Fair Value Measurements at Reporting Date Using |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description <br> (in thousands) |  | Total |  | Quoted Prices in Active Markets for Identical Assets <br> (Level 1) |  | Significant Other Observable Inputs (Level 2) |  | Significant Unobservable Inputs (Level 3) |
| December 31, 2013 |  |  |  |  |  |  |  |  |
| Impaired loans with specific allocation | \$ | 5,707 | \$ | - | \$ | - | \$ | 5,707 |
| Impaired loans net of partial charge-offs |  | 10,428 |  | - |  | - |  | 10,428 |
| Foreclosed assets |  | 1,938 |  | - |  | - |  | 1,938 |
| Total | \$ | 18,073 | \$ | - | \$ | - - | \$ | 18,073 |
|  |  |  |  | Fair Value Me |  | surements at Reportin |  | Date Using |
| Description (in thousands) |  | Total |  | Quoted Prices in Active Markets for Identical Assets <br> (Level 1) |  | Significant Other Observable Inputs <br> (Level 2) |  | Significant Unobservable Inputs (Level 3) |
| December 31, 2012 |  |  |  |  |  |  |  |  |
| Impaired loans with specific allocation | \$ | 11,991 | \$ | - | \$ | - | \$ | 11,991 |
| Impaired loans net of partial charge-offs |  | 4,227 |  | - |  | - |  | 4,227 |
| Total | \$ | 16,218 | \$ | - | \$ | - | \$ | 16,218 |

The Company's policy is to recognize transfers between levels as of the beginning of the period. There were no transfers between levels 1 and 2 or between levels 2 and 3 for the twelve months ended December 31, 2013.

The following information should not be interpreted as an estimate of the fair value of the entire Company since a fair value calculation is only provided for a limited portion of the Company's assets and liabilities. Due to a wide range of valuation techniques and the degree of subjectivity used in making the estimates, comparisons between the Company's disclosures and those of other companies may not be meaningful. The following valuation techniques were used to estimate the fair values of the Company's financial instruments at December 31, 2013 and 2012:

## Cash and Cash Equivalents (Carried at Cost)

Cash and cash equivalents include cash, balances due from banks and federal funds sold, all of which have original maturities of 90 days or less. The carrying amounts reported in the balance sheet for cash and short-term instruments approximate those assets' fair values.

## Securities

The fair value of securities available for sale (carried at fair value) and held to maturity (carried at amortized cost) are determined by matrix pricing (Level 2), which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted market prices for the specific securities but rather by relying on the securities' relationship to other benchmark prices. In
determining fair market values for its portfolio holdings, the Company receives information from a third party provider which management evaluates and corroborates. Under the current guidance, these values are considered Level 2 inputs, based upon mathematically derived matrix pricing and observed data from similar assets. They are not Level 1 direct quotes, nor do they reflect Level 3 inputs that would be derived from internal analysis or judgment. As the Company does not manage a trading portfolio and typically only sells from its AFS portfolio in order to manage interest rate risk or credit exposure, direct quotes, or street bids, are warranted on an as-needed basis only.

## Loans Held for Sale (Carried at Lower of Cost or Fair Value)

The fair value of loans held for sale is determined, when possible, using quoted secondary-market prices. If no such quoted prices exist, the fair value of a loan is determined using quoted prices for a similar loan or loans, adjusted for the specific attributes of that loan. The Company did not write down any loans held for sale during the years ended December 31, 2013 and 2012.

## Loans Receivable (Carried at Cost)

The fair value of loans receivable, excluding all nonaccrual loans and accruing loans deemed impaired loans with specific loan allowances, are estimated using a discounted cash flow analysis, using market rates at the balance sheet date that reflect the credit and interest raterisk inherent in the respective loans. Projected future cash flows are calculated based upon contractual maturity, projected repayments and prepayments of principal. Generally, for variable rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values.

## Restricted Investment in Bank Stock (Carried at Cost)

The carrying amount of restricted investments in bank stock approximates fair value and considers the limited marketability of such securities. The restricted investments in bank stock consisted of FHLB and ACBB stock at December 31, 2013 and 2012.

## Accrued Interest Receivable and Payable (Carried at Cost)

The carrying amount of accrued interest receivable and accrued interest payable approximates its fair value.

## Deposit Liabilities (Carried at Cost)

The fair values disclosed for demand deposits (e.g., interest and noninterest-bearing checking, savings and money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). Fair values for fixed-rate certificates of deposits (CDs) are estimated using a discounted cash flow calculation that applies interest rates currently being offered in the market on certificates to a schedule of aggregated expected monthly maturities on time deposits.

## Short-Term Borrowings (Carried at Cost)

The carrying amounts of short-term borrowings approximate their fair values.

## Long-Term Debt (Carried at Cost)

Long-term debt was estimated using a discounted cash flow analysis, based on quoted prices from a third party broker for new debt with similar characteristics, terms and remaining maturity. The price was obtained in an inactive market where these types of instruments are not traded regularly.

## Off-Balance Sheet Financial Instruments (Disclosed at Cost)

Fair values for the Company's off-balance sheet financial instruments (lending commitments and letters of credit) are based on fees currently charged in the market to enter into similar agreements, taking into account, the remaining terms of the agreements and the counterparties' credit standing.

The estimated fair values of the Company's financial instruments were as follows at December 31, 2013 and 2012:

| Fair Value Measurements at December 31, 2013 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) | Carrying Amount |  | Fair Value |  | Quoted Prices in Active Markets for Identical Assets <br> (Level 1) |  | Significant Other <br> Observable Inputs <br> (Level 2) |  | Significant Unobservable Inputs <br> (Level 3) |  |
| Financial assets: |  |  |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 44,996 | \$ | 44,996 | \$ | 44,996 | \$ | - | \$ | - |
| Securities |  | 869,737 |  | 849,620 |  | - |  | 849,620 |  | - |
| Loans, held for sale |  | 6,225 |  | 6,371 |  | - |  | - |  | 6,371 |
| Loans receivable, net |  | 1,727,762 |  | 1,734,609 |  | - |  | - |  | 1,734,609 |
| Restricted investments in bank stock |  | 20,564 |  | 20,564 |  | - |  | - |  | 20,564 |
| Accrued interest receivable |  | 7,059 |  | 7,059 |  | 7,059 |  | - |  | - |
| Financial liabilities: |  |  |  |  |  |  |  |  |  |  |
| Deposits | \$ | 2,239,621 | \$ | 2,241,179 | \$ | - | \$ | - | \$ | 2,241,179 |
| Short-term borrowings |  | 277,750 |  | 277,750 |  | 277,750 |  | - |  | - |
| Long-term debt |  | 15,800 |  | 12,642 |  | - |  | - |  | 12,642 |
| Accrued interest payable |  | 218 |  | 218 |  | 218 |  | - |  | - |
| Off-balance sheet instruments: |  |  |  |  |  |  |  |  |  |  |
| Standby letters of credit | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Commitments to extend credit |  | - |  | - |  | - |  | - |  | - |


| Fair Value Measurements at December 31, 2012 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) | Carrying Amount |  | Fair Value |  | Quoted Prices in Active Markets for Identical Assets <br> (Level 1) |  | Significant Other Observable Inputs (Level 2) |  | Significant Unobservable Inputs <br> (Level 3) |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Financial assets: |  |  |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 56,582 | \$ | 56,582 | \$ | 56,582 | \$ | - | \$ | - |
| Securities |  | 944,892 |  | 948,780 |  | - |  | 948,780 |  | - |
| Loans, held for sale |  | 15,183 |  | 15,415 |  | - |  | - |  | 15,415 |
| Loans receivable, net |  | 1,503,515 |  | 1,516,839 |  | - |  | - |  | 1,516,839 |
| Restricted investments in bank stock |  | 15,450 |  | 15,450 |  | - |  | - |  | 15,450 |
| Accrued interest receivable |  | 7,206 |  | 7,206 |  | 7,206 |  | - |  | - |
| Financial liabilities: |  |  |  |  |  |  |  |  |  |  |
| Deposits | \$ | 2,231,291 | \$ | 2,232,789 | \$ | - | \$ | - | \$ | 2,232,789 |
| Short-term borrowings |  | 113,225 |  | 113,225 |  | 113,225 |  | - |  | - |
| Long-term debt |  | 40,800 |  | 35,629 |  | - |  | - |  | 35,629 |
| Accrued interest payable |  | 308 |  | 308 |  | 308 |  | - |  | - |
| Off-balance sheet instruments: |  |  |  |  |  |  |  |  |  |  |
| Standby letters of credit | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Commitments to extend credit |  | - |  | - |  | - |  | - |  | - |

## NOTE 18. Commitments and Contingencies

In January 2005, the Company entered into an agreement for naming rights to Metro Bank Park located on Harrisburg City Island, Harrisburg, Pennsylvania. Metro Bank Park is home of the Harrisburg Senators, an AA team affiliated with Major League Baseball. The term of the naming rights agreement is 15 years with a total obligation of $\$ 3.5$ million spread over the term.

The Company has entered into a land lease for the premises located at 2121 Lincoln Highway East, East Lampeter Township, Lancaster County, Pennsylvania. The Company plans to construct a full-service store on this property to be opened in the future.

The Company owns land at 105 N. George Street, York City, York County, Pennsylvania. The Company plans to construct a full-service store on this property to be opened in the future.

On November 10, 2008, Metro announced it had entered into a services agreement with Fiserv Solutions, Inc. (Fiserv). The agreement, effective November 7, 2008, is for a period of seven years, following the date Fiserv Services are first used by Client in live production, subject to automatic renewal for additional terms of two years unless either party gives the other written notice of nonrenewal at least 180 days prior to the expiration date of the term. The initial investment with Fiserv was $\$ 3.4$ million. As of December 31, 2013, the remaining expected obligation for support, license fees and processing services was $\$ 19.4$ million over the next 2.5 years. The various services include: core system hosting, item processing, deposit and loan processing, electronic banking, data warehousing and other banking functions.

In addition, the Company is also subject to certain routine legal proceedings and claims arising in the ordinary course of business. It is management's opinion that the ultimate resolution of these claims will not have a material adverse effect on the Company's financial position and results of operations.

## NOTE 19. Related Party Transactions

The Company has engaged in certain transactions with entities which are considered related parties. Payments for goods and services to these related parties totaled $\$ 0, \$ 128,000$ and $\$ 0$ in 2013, 2012 and 2011, respectively. Management believes disbursements made to related parties were substantially equivalent to those that would have been paid to unaffiliated companies for similar goods and services.

NOTE 20. Quarterly Financial Data (unaudited)
The following represents summarized unaudited quarterly financial data of the Company which, in the opinion of management, reflects adjustments (comprising only normal recurring accruals) necessary for fair presentation, note that certain balances may not cross foot due to rounding:

| (in thousands, except per share amounts) |  | Three Months Ended |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31 |  | September 30 |  | June 30 |  | March 31 |  |
| $\underline{2013}$ |  |  |  |  |  |  |  |  |
| Interest income | \$ | 25,403 | \$ | 24,866 | \$ | 24,612 | \$ | 24,445 |
| Interest expense |  | 2,074 |  | 1,999 |  | 2,013 |  | 2,110 |
| Net interest income |  | 23,329 |  | 22,867 |  | 22,599 |  | 22,335 |
| Provision for loan losses |  | 1,575 |  | 1,200 |  | 1,800 |  | 2,300 |
| Noninterest income |  | 7,965 |  | 7,516 |  | 7,334 |  | 7,375 |
| Net gains (loss) on sales/calls of securities |  | 643 |  | - |  | (9) |  | 30 |
| Noninterest expense |  | 22,737 |  | 22,443 |  | 22,360 |  | 22,329 |
| Provision for federal income taxes |  | 2,091 |  | 2,064 |  | 1,725 |  | 1,436 |
| Net income |  | 4,891 |  | 4,676 |  | 4,048 |  | 3,645 |
| Net income per share: |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.34 | \$ | 0.33 | \$ | 0.28 | \$ | 0.26 |
| Diluted |  | 0.34 |  | 0.32 |  | 0.28 |  | 0.26 |
| $\underline{2012}$ |  |  |  |  |  |  |  |  |
| Interest income | \$ | 24,096 | \$ | 24,255 | \$ | 24,625 | \$ | 24,332 |
| Interest expense |  | 2,262 |  | 2,477 |  | 2,655 |  | 2,716 |
| Net interest income |  | 21,834 |  | 21,778 |  | 21,970 |  | 21,616 |
| Provision for loan losses |  | 2,150 |  | 2,500 |  | 2,950 |  | 2,500 |
| Noninterest income |  | 7,805 |  | 7,148 |  | 7,460 |  | 7,441 |
| Net gains (loss) on sales of securities |  | 92 |  | (37) |  | 12 |  | 984 |
| Noninterest expense |  | 22,486 |  | 23,053 |  | 22,674 |  | 22,931 |
| Provision for federal income taxes |  | 1,547 |  | 1,381 |  | 1,044 |  | 942 |
| Net income |  | 3,456 |  | 1,992 |  | 2,762 |  | 2,684 |
| Net income per share: |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.24 | \$ | 0.14 | \$ | 0.19 | \$ | 0.19 |
| Diluted |  | 0.24 |  | 0.14 |  | 0.19 |  | 0.19 |

NOTE 21. Condensed Financial Statements of Parent Company
Balance Sheets

| (in thousands, except share and per share amounts) | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  |
| Assets |  |  |  |  |
| Cash | \$ | 10,308 | \$ | 11,765 |
| Investment in subsidiaries: |  |  |  |  |
| Banking subsidiary |  | 235,329 |  | 239,305 |
| Nonbanking subsidiaries |  | 800 |  | 800 |
| Other assets |  | 40 |  | 54 |
| Total assets | \$ | 246,477 | \$ | 251,924 |
| Liabilities |  |  |  |  |
| Long-term debt | \$ | 15,800 | \$ | 15,800 |
| Other liabilities |  | 494 |  | 737 |
| Total liabilities |  | 16,294 |  | 16,537 |
| Stockholders' Equity |  |  |  |  |
| Total stockholders' equity |  | 230,183 |  | 235,387 |
| Total liabilities and stockholders' equity | \$ | 246,477 | \$ | 251,924 |

## Statements of Operations

|  | Years Ended December 31, |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| (in thousands) | $\mathbf{2 0 1 3}$ | 2012 | 2011 |  |
| Income |  |  |  |  |
| $\quad$ Interest income | $\mathbf{6 2} \$$ | 95 | $\$$ | 122 |
| Debt prepayment charge | - | $(140)$ | $(75)$ |  |
|  |  | $\mathbf{6 2}$ | $(45)$ | 47 |
| Expenses |  |  |  |  |
| Interest expense | $\mathbf{1 , 2 2 7}$ | 1,949 | 2,611 |  |
| Other | $\mathbf{5 5 6}$ | 1,441 | 2,293 |  |
|  | $\mathbf{1 , 7 8 3}$ | 3,390 | 4,904 |  |
| Loss before income tax benefit and equity in undistributed net income of subsidiaries | $\mathbf{( 1 , 7 2 1 )}$ | $(3,435)$ | $(4,857)$ |  |
| Income tax benefit | $\mathbf{5 9 5}$ | 1,168 | 1,651 |  |
|  |  | $\mathbf{1 , 1 2 6})$ | $(2,267)$ | $(3,206)$ |
| Equity in undistributed net income of bank subsidiary | $\mathbf{1 8 , 3 8 6}$ | 13,161 | 3,495 |  |
| Net income | $\$$ | $\mathbf{1 7 , 2 6 0}$ | $\$$ | 10,894 |

## Statements of Cash Flows

| (in thousands) | Years Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2011 |  |
| Operating Activities |  |  |  |  |  |  |
| Net income | \$ | 17,260 | \$ | 10,894 | \$ | 289 |
| Adjustments to reconcile net income to net cash (used in) provided by operating activities: |  |  |  |  |  |  |
| Amortization of financing costs |  | 2 |  | 29 |  | 8 |
| Stock-based compensation |  | 948 |  | 1,082 |  | 1,250 |
| Debt prepayment charge |  | - |  | 140 |  | 75 |
| (Decrease) increase in other liabilities |  | (243) |  | 217 |  | (108) |
| (Increase) decrease in other assets |  | (11) |  | 2,625 |  | 1,990 |
| Equity in undistributed net income of bank subsidiary |  | $(18,386)$ |  | $(13,161)$ |  | $(3,495)$ |
| Net cash (used by) provided by operating activities |  | (430) |  | 1,826 |  | 9 |
| Investing Activities |  |  |  |  |  |  |
| Investment in bank subsidiary |  | $(1,369)$ |  | $(1,126)$ |  | $(5,052)$ |
| Net cash used by investing activities |  | $(1,369)$ |  | $(1,126)$ |  | $(5,052)$ |
| Financing Activities |  |  |  |  |  |  |
| Proceeds from common stock options exercised |  | 304 |  | - |  | - |
| Proceeds from issuance of common stock under stock purchase plan |  | 67 |  | 44 |  | 3,802 |
| Repayment of long-term debt |  | - |  | $(8,540)$ |  | $(5,275)$ |
| Tax benefit on exercise of stock options |  | 51 |  | - |  | - |
| Cash dividends on preferred stock |  | (80) |  | (80) |  | (80) |
| Net cash provided by (used by) financing activities |  | 342 |  | $(8,576)$ |  | $(1,553)$ |
| Decrease in cash and cash equivalents |  | $(1,457)$ |  | $(7,876)$ |  | $(6,596)$ |
| Cash and cash equivalents at beginning of the year |  | 11,765 |  | 19,641 |  | 26,237 |
| Cash and cash equivalents at end of year | \$ | 10,308 | \$ | 11,765 | \$ | 19,641 |



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[^0]:    *Estimated value of volunteer time according to Independent Sector, a leadership network for nonprofits, foundations and corporate giving programs

