


| Board of Directors | Teo Cheng San, Roland Tejpal Singh Hora Chia Yew Hock, Wilson Ong Kian Ngee Asif Jooma Najmus Saquib Hameed Muhammad Abdullah Yusuf Badar Kazmi Yameen Kerai | Chairman <br> Director <br> Director <br> Director <br> Director <br> Director <br> Director <br> Director \& President / CEO <br> President \& CEO (Acting) |
| :---: | :---: | :---: |
| Board Audit Committee | Muhammad Abdullah Yusuf Chia Yew Hock, Wilson Najmus Saquib Hameed | Chairman Member Member |
| Board Risk Management Committee | Tejpal Singh Hora Asif Jooma Yameen Kerai | Chairman Member Member |
| Board Human Resource Committee | Teo Cheng San, Roland Ong Kian Ngee Asif Jooma Yameen Kerai | Chairman <br> Member <br> Member <br> Member |
| Company Secretary | Ather Ali Khan |  |
| Chief Financial Officer (Acting) | Rahim Valliani |  |
| Registered Office | First Floor, Post Mall F-7 Markaz, Islamabad |  |
| Head Office | PNSC Building <br> M.T. Khan Road <br> Karachi-74000 <br> UAN: +9221 111333111 |  |
| Email \& URL | Email: info@nibpk.com URL: www.nibpk.com |  |
| Share Registrar Office | THK Associates (Pvt.) Limited State Life Building No. 3 Dr. Ziauddin Ahmed Road Karachi-75530 UAN: +9221 111000322 |  |
| Auditors | M/s. KPMG Taseer Hadi \& Co. Chartered Accountants |  |
| Legal Advisor | M/s. Mandviwalla \& Zafar Advocates |  |
| Credit Rating | Long Term: AA- <br> Short Term: A1+ <br> Rating Agency: PACRA |  |

NiB Bank

Notice is hereby given that Eleventh Annual General Meeting of NIB Bank Limited ("the Bank") shall be held at 3.30 pm on Friday the 28th March 2014, at ICAP Auditorium, Institute of Chartered Accountants of Pakistan (ICAP) Building, G-10/4, Mauve Area, Islamabad to transact the following business:

## ORDINARY BUSINESS:

1. To confirm the minutes of the Extraordinary General Meeting held on 19th September 2013.
2. To receive, consider and adopt the Audited Accounts of the Bank for the year ended 31st December 2013 together with Directors' and Auditors' Reports thereon.
3. To appoint auditors and fix their remuneration. M/s. KPMG Taseer Hadi \& Co., Chartered Accountants have offered themselves for the re-appointment.

## SPECIAL BUSINESS:

4. To grant post facto approval to the payment of remuneration fixed by the Board for the Non-executive Directors, in terms of State Bank of Pakistan's Prudential Regulation \# G-1(C)(2) for Corporate / Commercial Banking and to pass the following resolution:

RESOLVED that post facto approval for payment of remuneration fixed by the Board for Non-executive Directors in terms of State Bank of Pakistan's Prudential Regulation \# G-1(C)(2) for Corporate / Commercial Banking is hereby granted.
5. Any other business with the permission of the Chair.

Statements as required under Section 160(1)(b) of the Companies Ordinance, 1984 setting forth all material facts concerning the special business contained in the Notice to be considered at the meeting are annexed to the Notice of the meeting being sent to the members.

> By Order of the Board

## Karachi

7th March 2014

Ather Ali Khan
Company Secretary

## Notes:

1. Share Transfer Books of the Bank will remain closed from 20th March to 28th March 2014 (both days inclusive).
2. A shareholder entitled to attend and vote at this meeting may appoint another shareholder as his / her proxy to attend and vote. In case of corporate entity, the Board of Directors' resolution / power of attorney with specimen signature shall be submitted along with proxy form to the Bank.
3. Proxies, in order to be effective, must be received at the Head Office of the Bank situated at PNSC Building, M.T. Khan Road, Karachi (Pakistan) not later than 48 (forty eight) hours before the time of meeting, and must be duly stamped, signed and witnessed.
4. Shareholders are requested to notify any change in their addresses immediately to the Bank or Share Registrar, M/s. THK Associates (Pvt.) Limited, State Life Building No. 3, Dr. Ziauddin Ahmed Road, Karachi (Pakistan).
5. CDC Account Holders will further have to follow the under mentioned guidelines as laid down in Circular 1 dated the 26th January 2000 issued by the Securities and Exchange Commission of Pakistan:
For attending the meeting:
In case of individuals, the account holder or sub-account holder or investor account holder shall authenticate identity by showing his / her original computerized national identity card (CNIC) or original passport at the time of attending the meeting.

In case of corporate entity, the Board of Directors' resolution / power of attorney with specimen signature of the nominee shall be produced (unless it has been provided earlier) at the time of the meeting.

## For appointing proxies:

In case of individuals, the account holder or sub-account holder or investor account holder shall submit the proxy form as per the above requirement.
The proxy form shall be witnessed by two persons whose names, addresses and CNIC Numbers shall be mentioned on the form.

Attested copy of CNIC or the Passport, of the account holder or sub-account holder or investor account holder shall be furnished with the proxy form.
The proxy shall produce his original CNIC or original Passport at the time of the meeting.
In case of corporate entity, the Board of Directors' resolution / power of attorney with specimen signature shall be submitted (unless it has been provided earlier) along with proxy form to the Bank.

## Statement under Section 160(1) (b) of the Companies Ordinance, 1984

NIB Bank Limited was incorporated as a public limited company under the Companies Ordinance, 1984, to carry on the business of a banking company under the Banking Companies Ordinance, 1962.

## 1) REMUNERATION TO THE CHAIRMAN \& NON-EXECUTIVE DIRECTORS:

As per State Bank of Pakistan's Prudential Regulation G-1(C)(2), the Banks / DFIs during a calendar year may pay a reasonable and appropriate remuneration for attending the Board or its Committee(s) meeting(s) to the Chairman and Non-executive Directors, which should be linked to the actual number of Board / Committee meetings attended by an individual Director / Chairman. Furthermore, the scale of remuneration to be paid to the Chairman and Non-executive Directors for attending the Board and / or Committee meetings shall be approved by the shareholders on a pre or post facto basis in the Annual General Meeting. The Board of Directors on 20th June 2013 had approved a fee per meeting of USD 3,500 for the Chairman of the Board and USD 3,000 per meeting for Independent / Non-executive Directors (USD 1,500 for sub-committee meetings).

During 2013 a fee amounting to Rs. 10.935 million was paid to the Chairman, Independent and Non-executive Directors.

For the purpose aforesaid it is proposed that the resolution set out in the notice convening the Annual General Meeting of the Bank be passed as and by way of a Special Resolution.

## THE ECONOMY

The year under review was one of continuing macro-economic challenges whilst also being historic in terms of the first peaceful democratic transition of an elected government. Following a relatively benign first half ahead of the general elections, the elected $\operatorname{PML}(N)$ Government in the centre, entered a fresh deal with the IMF to address the precarious Balance of Payments position. In order to reduce its fiscal gap, the government introduced certain structural reforms which included an increase in GST and reduction in energy subsidies, driving average inflation up by $8.9 \%$ in the second half of 2013 from $6.4 \%$ in the first half. This in turn prompted the SBP to increase its policy rate by 100 bps during the second half of the year.

The external account remained under pressure with SBP reserves falling below USD 3.5 bn during December 2013. The downward pressure on the rupee was slightly abated with a $3 \%$ appreciation in December 2013, limiting the slide in its value to $8 \%$ during the calendar year. The balance of payments pressure was further exacerbated due to a heavy repayment to the IMF in the last quarter. Going forward the situation is expected to improve gradually with projected flows augmented by quarterly disbursements by the IMF under the new program. With imports continuing to outpace export growth and a slowdown in remittance growth, improvement in the existing level of reserves will remain dependent upon foreign inflows.

Despite the challenges, the Country met the IMF conditionalities for September 2013 with the exception of net international reserves. Further, the December 2013 targets were also met. The Country's GDP was significantly up in the Jul-Sep 2013 quarter, led by recovery in large scale manufacturing and improvement in energy supply following the settlement of the circular debt issue. Inflation has also started to ease after peaking in November 2013, primarily due to improved supply of food items.

## BANKING SECTOR

Banking sector profitability in 2013 was mainly impacted by shrinking spreads attributable to raising of the minimum deposit rate coupled with mandatory averaging for deposit interest calculations. Per SBP provisional data, net interest income in 2013 declined by $2.24 \%$ year on year. Correspondingly, non-interest income grew by $1.71 \%$ in the same period, helping shore up the bottom line. During the year, total deposits increased by $13.9 \%$, largely in line with growth in nominal GDP and last five years' average annual growth. On the asset side, stock of non-performing loans decreased by Rs 30 bn to Rs 585 bn during the year resulting in the NPL / Loan ratio reducing by 150 bps to reach $13 \%$ in December 2013. Going forward, private sector expansion will continue to depend upon geo-political stability and energy sector reforms. Sector profitability in 2014 will be largely dependent on credit volume as banking spreads are expected to remain stable.

## OPERATING RESULTS

The Bank continued its journey of transformation by maintaining its momentum in enhancing operational performance. The Bank's operating margin improved further translating into after tax earnings (unconsolidated) of Rs 1.24 bn for the year ended December 2013 compared to Rs 0.04 bn in same period last year. On a consolidated basis, profit after tax was Rs 1.58 bn in 2013 compared to Rs 0.26 bn in 2012. This represents the highest after tax profit achieved by NIB Bank to date.

Between 2012 and 2013, despite higher deposit rates as a result of regulatory changes, net interest income grew by $15 \%$ driven by higher loan and deposit volumes as well as money market activities. Non-interest income grew by 20\% on the back of higher foreign exchange and commission income, capital gains on fixed income securities and dividends from subsidiary and associates. As a result, year on year total revenue increased by $17 \%$ and operating profit increased from Rs 45 mn to Rs 774 mn .
The Bank uniformly grew its Corporate loan portfolio throughout the year with blue chip corporates and public sector entities, with the loan portfolio increasing by $26 \%$ during the year. The Bank's income stream was further embellished by leveraging high yielding cross sell opportunities to the corporate customers. Resultantly, foreign exchange, trade and advisory income grew by 65\% in 2013 compared to 2012.

On the Commercial portfolio, the Bank targeted customers with high trade volume and seasonal finance needs, specific branches being earmarked in commercial / trade areas across its network to enhance customer service. Wherever necessary branch managers, trade specialists as well as risk managers were hired to serve the specific needs of customers. The impact of these changes is already apparent in the increased trade volumes booked in the last quarter of 2013.

On the Retail banking front, the Bank maintained its customer centric approach driven by identifying the needs of specific customer segments. This is helping not only in the bundling of products for cross-sell purposes but also in delivering a differentiated customer experience. During the year the Bank formally launched the "Exclusive Banking" proposition for its more affluent customers. A highly experienced and professional team of relationship managers will be driving this proposition to meet the specific needs of this segment. The Bank reached a milestone in its alternative distribution strategy by launching the first chip-based debit card and its "World Card" variant for Exclusive Banking customers.

In keeping with our customer centric approach, the Bank continues to invest in improving branch infrastructure and ambience in an attempt to enhance both its value proposition and customer experience. The NIB Bank brand was re-juvenated during the year through a number of initiatives. Branch fascia across the network was upgraded to impart a more refreshing and energy efficient design. Selected branches have been earmarked as "Branch of The Future" with upgraded furniture and fixtures as well as the latest technological tools. Coupled with the re-design of its Website and presence on social media platforms, NIB Bank is positioning itself as a progressive and technologically current institution. NIB Bank also co-sponsored two major cricket Series in the UAE to improve brand recognition. Investments aimed at enhancing safety and security in branches and other locations are also contributing towards improving the image of the Bank.
The spend on the above activities was mainly financed by savings through rationalization of space usage, re-engineering processes to optimize human capital and energy efficiency. As a consequence, administrative expenses between 2012 and 2013 increased by a mere $2.6 \%$ despite a strong cost push on the back of the higher inflation and increase in sales tax on goods and services.
The Bank has relentlessly continued its efforts in the recovery of cash / assets from its defaulting customers or restructuring outstandings wherever possible. At the same time pro-active collection efforts from paying customers have kept new non-performing loans (NPLs) in check as well as improved bucket flows within NPLs. As a result the Bank's stock of NPLs has reduced by Rs 3,017 mn between 2012 and 2013. 2013 also includes net credit provisioning reversals of Rs 751 mn as compared to net credit provisioning charge of Rs 117 mn in 2012.

At the centre of every business group's strategy is the Customer, with a clearly defined product and service delivery plan. By keeping its focus on the Customer and by investing in areas that will have a direct impact on revenue growth and maintaining its continued focus on collection of NPLs / bad debts, the Bank is maintaining its drives to deliver strong bottom line growth. With positive outcomes from efforts made over the past two years, there is a positive energy in the Bank helping it on its journey to become the most admired financial institution, known for its innovation and customer service.

## CREDIT RATING

The Pakistan Credit Rating Agency (PACRA) has maintained the long term rating and short term rating of NIB Bank at "AA-" (Double A minus) and at "A1+" (A one plus) respectively in June 2013.
PACRA has assigned preliminary rating of "A+" (Single A plus) to the proposed listed, unsecured and subordinated TFC re-issue of upto Rs $5,000 \mathrm{mn}$.
The ratings denote very low expectation of credit risk emanating from a very strong capacity for timely payment of financial commitments.

## CORPORATE GOVERNANCE

During the year under review, the Bank was compliant with the provisions of the Code of Corporate Governance. Being aware of their responsibilities under the Code of Corporate Governance, the Board of Directors state that:
The Financial Statements prepared by the management of the Bank, present fairly its state of affairs, the results of its operations, cash flows and changes in equity.
Proper books of accounts of the Bank have been maintained
Appropriate accounting policies have been consistently applied in preparation of financial statements except for change in accounting policy as mentioned in note No. 6.1 of the financial statements. Accounting estimates are based on reasonable and prudent judgment.

International Financial Reporting Standards, as applicable in Pakistan, have been followed in preparation of the financial statements and any departure therefrom has been adequately disclosed and explained.

The system of internal control is sound in design and has been effectively implemented and monitored.
There are no significant doubts upon the Bank's ability to continue as a going concern.

In 2013, One director has completed the "Bank Governance Programme" offered by the Pakistan Institute of Corporate Governance, as required by the Code.
There has been no material departure from the best practices of Corporate Governance, as detailed in the listing regulations of Stock Exchanges.
As of 31st December 2013, the value of investments of the Provident Fund was Rs 883.375 mn (unaudited).
Trading during the year, if any, in the shares of the Bank, carried out by Directors, Executives and their spouses and minor children, are disclosed in the pattern of shareholding.
Dividend has not been declared for the year due to the small amount of earnings.
Six years' financial data for NIB Bank on an unconsolidated basis is provided hereunder:

| Rs mn | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Advances | 82,001 | 71,564 | 60,844 | 74,566 | 84,021 | 80,344 |
| Deposits and other accounts | 104,896 | 91,291 | 85,488 | 99,169 | 93,920 | 104,586 |
| Total Assets | 176,825 | 190,609 | 154,794 | 164,350 | 208,119 | 178,909 |
| Net Assets | 14,476 | 14,029 | 13,677 | 13,663 | 41,528 | 39,699 |
| Share capital | 103,029 | 103,029 | 103,029 | 40,437 | 40,437 | 28,437 |
| Net Mark-up / Interest Income |  |  |  |  |  |  |
| Total Non Mark-up / Interest income | 3,286 | 2,856 | 2,079 | 2,949 | 5,400 | 4,402 |
| Total Non Mark-up / Interest expense | 2,906 | 2,422 | 2,152 | 1,715 | 1,682 | 2,421 |
| Profit / (Loss) before taxation | 5,418 | 5,233 | 4,945 | 7,235 | 5,243 | 8,164 |
| Profit / (Loss) after taxation | 1,625 | 145 | $(3,480)$ | $(12,622)$ | 644 | $(10,998)$ |
| Basic / diluted earnings / (loss) per share (Rupees) | 1,241 | 38 | $(2,044)$ | $(10,112)$ | 691 | $(7,475)$ |
|  | 0.12 | 0.004 | $(0.34)$ | $(2.50)$ | 0.17 | $(2.63)$ |

During 2013 the following Board and sub-committees meetings were held and were attended by the Directors as follows:

| Name of Direcors | $\begin{array}{c}\text { Board } \\ \text { Meetings }\end{array}$ |  | $\begin{array}{c}\text { Audit } \\ \text { Committee Meetings }\end{array}$ |  | $\begin{array}{c}\text { Risk Management } \\ \text { Committee }\end{array}$ |  | $\begin{array}{c}\text { Human Resource } \\ \text { Managemenet } \\ \text { Committee }\end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{c}\text { Eligible } \\ \text { to attend }\end{array}$ |  | $\begin{array}{c}\text { Meetings } \\ \text { Attended }\end{array}$ | $\begin{array}{c}\text { Eligible } \\ \text { to attend }\end{array}$ | $\begin{array}{c}\text { Meetings } \\ \text { Attended }\end{array}$ | $\begin{array}{c}\text { Eligible } \\ \text { to attend }\end{array}$ | $\begin{array}{c}\text { Meetings } \\ \text { Attended }\end{array}$ | $\begin{array}{c}\text { Eligible } \\ \text { to attend }\end{array}$ | \(\left.\begin{array}{c}Metings <br>

Attended\end{array}\right]\)

| Teo Cheng San, Roland | 7 | 7 | - | - | - | 3 | 3 |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Syed Aamir Zahidi <br> Retired at AGM held on 29 Mar 2013 | 1 | 1 | 1 | 1 | - | - | - | - |
| Tejpal Singh Hora | 7 | 6 | - | - | 6 | 6 | - |  |
| Chia Yew Hock Wilson | 7 | 7 | 3 | 2 | - | - | 1 | - |
| Ong Kian Ngee | 4 | 4 | - | - | - | - | 2 | 2 |
| Asif Jooma | 7 | 7 | - | - | 6 | 6 | 3 | 3 |
| Muhammad Abdullah Yusuf | 7 | 7 | 5 | 5 | - | - | - | - |
| Najmus Saquib Hameed | 7 | 6 | 5 | 4 | - | - | - | - |
| Badar Kazmi | 7 | 7 | - | - | 6 | 6 | 3 | 3 |

Leave of absence was granted in case the directors were not able to attend the meeting.

## INTERNAL CONTROL AND RISK MANAGEMENT FRAMEWORK

The Board is pleased to endorse the statements made by the management relating to internal control and the risk assessment framework to meet the requirement of the State Bank of Pakistan (SBP) BSD Circular No. 7 of 2004, BSD Circular letter No. 2 of 2005 and Code of Corporate Governance issued by the Securities \& Exchange Commission of Pakistan (SECP). The management's statements are included in the annual report.

## CORPORATE SOCIAL RESPONSIBILITY

NIB Bank, as a responsible corporate citizen, plays an active role in supporting different social causes in Pakistan, through its Donations, Contributions and Corporate Social Responsibility (CSR) efforts.

The focus of our CSR activities is on the following areas:

- Education
- Community Health
- Disaster Response (Earthquakes, Floods etc.)
- Environmental projects and Initiatives directed at preserving
- Promoting Pakistan Culture

In 2013, two notable projects in this regard are our association with the Karachi Literature Festival and our sponsorship of less privileged students at LUMS through the NIB Endowment Fund created at LUMS.

## AUDITORS

As per the SBP's BSD Circular, the Banks are allowed to continue with their existing auditors with partner rotation after the expiry of five years, if such auditors are also the auditors of the parent institution. Upon the application from the Bank, SBP has allowed NIB Bank to continue with M/s. KPMG Taseer Hadi \& Co. The present auditors M/s. KPMG Taseer Hadi \& Co., Chartered Accountants retire and, being allowed have offered themselves for re-appointment in the forthcoming Annual General Meeting. The Board of Directors on the suggestion of the Audit Committee recommends their appointment for the next term.

## PATTERN OF SHAREHOLDING

The pattern of shareholding as at 31st December 2013 is included in the annual report.

## ACKNOWLEDGEMENT

NIB Bank is grateful to Temasek Holdings, who through its subsidiaries Fullerton Financial Holdings Pte. Limited and Bugis Investments (Mauritius) Pte. Limited (the majority shareholder), for repeatedly demonstrating its commitment to the Bank. NIB Bank is also very grateful to its minority shareholders for their patience and perseverance and most of all to its customers who continue to demonstrate very strong loyalty to NIB Bank. The SBP, SECP and other regulatory bodies have, as always guided the Bank well and have given their full support which is highly appreciated. The Bank's impressive performance in the past year would not have been possible without the tireless efforts and dedication of its employees and for that they deserve a special thank you.

On behalf of the Board

This statement is being presented to comply with Code of Corporate Governance(CCG) contained in Regulation \# 35 of Listing Regulations of stock exchanges for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.
The Bank has applied the principles contained in the Code of Corporate Governance (CCG) in the following manner:

1. The Bank encourages representation of independent Non-executive Directors on its Board including those representing minority interests. At present the Board includes:

| Category | Name |
| :--- | :--- |
| Independent Directors | Teo Cheng San, Roland <br> Asif Jooma <br> Muhammad Abdullah Yusuf <br> Najmus Saquib Hameed |
| Non-executive Directors | Tejpal Singh Hora <br> Chia Yew Hock, Wilson <br> Ong Kian Ngee |
| Executive Director | Badar Kazmi |

The independent directors meet the criteria of independence under clause $i(b)$ of the CCG.
2. The directors have confirmed that none of them is serving as a director in more than seven listed companies, including the Bank.
3. All the resident directors of the Bank are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a Development Financial Institution or Non Banking Finance Institutions. None of the directors of the Bank are members of any Stock Exchange.
4. No casual vacancy occurred during 2013, however, election of directors was held on 29th March 2013.
5. The Bank has prepared a "Code of Conduct" and has ensured appropriate steps have been taken to disseminate it through the company along with its supporting policies and procedures.
6. The Bank has established a Strategic Intent, and agreed on brand Values which are expected to be demonstrated by all NIB Bank employees. Both, the Strategic Intent and Values, are duly approved by the Board. A complete record of particulars of significant policies along with the dates on which these were approved is being maintained.
7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO and Non-executive Directors have been taken by the Board.
8. The meetings of the Board were presided over by the Chairman. The Board held seven meetings during the year (including the required quarterly meetings). Written notices of Board meetings, along with agenda, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated. The CFO and Company Secretary attended all the meetings of the Board of Directors during the year, except one meeting where CFO was on leave.
9. An orientation program was carried out for directors during 2012 on the Code of Corporate Governance. During 2013, a director has completed 'Bank Corporate Governance / Corporate Governance Leadership Skills' program offered by Pakistan Institute of Corporate Governance.
10. The Board had approved the appointment of the Chief Financial Officer, Company Secretary and Head of Internal Audit and the terms and conditions of their employment, determined by the CEO, are duly authorized by the Board of Directors. No new appointments during 2013.

## Statement of Compliance with Code of Corporate Governance <br> For the year ended December 31, 2013

11. The Directors' report has been prepared in compliance with the requirements of the CCG and fully describes the salient matters required to be disclosed.
12. The financial statements of the Bank were duly endorsed by the CEO and CFO before approval of the Board.
13. The directors, CEO and executives do not hold any interest in the shares of the Bank other than that disclosed in the pattern of shareholding.
14. The Bank has complied with all the corporate and financial reporting requirements of the CCG.
15. The Audit Committee comprises of three members, all of whom are Non-executive Directors (2 are independent including Chairman).
16. The meetings of the Audit Committee were held at least once every quarter prior to approval of interim and final results of the Bank as required by the CCG. The terms of reference of the Committee have been formed and advised to the Committee for compliance.
17. During the year, the Risk Management sub-committee of the Board comprising of 3 members ( 1 independent 1 non-executive and 1 executive director) met 6 times, whereas the HR sub-committee of the Board comprising of 4 members ( 2 independent, 1 non-executive and 1 executive director) met 3 times.
18. The Bank has an effective Internal Audit department. An Internal Audit Policy is approved by the Board. The Internal Audit department has conducted audit of branches and various departments of the Bank during the year.
19. The statutory auditors of the Bank have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firms, their spouses and minor children do not hold shares of the Bank and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the Institute of Chartered Accountants of Pakistan.
20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
21. The 'closed period', prior to the announcement of interim / final results, and business decisions, which may materially affect the market price of company's securities, was determined and intimated to directors, employees and stock exchanges.
22. Material / price sensitive information has been disseminated among all market participants at once through stock exchanges.
23. We confirm that all the material principles contained in the CCG have been complied with.

## Yameen Kerai

President \& CEO (Acting)

## Statement on Internal Controls

## Internal Control System

The management acknowledges its responsibility for establishing and maintaining a system of internal controls directly related to, and designed for, providing reasonable assurance to achieve the following objectives:

- Efficiency and effectiveness of operations
- Compliance with applicable laws and regulations
- Reliability of financial reporting

The Bank has strengthened its internal control system by enhancing the quality of processes, staff and IT infrastructure and will continue to do so as it grows its business volumes and activities.

The Bank is pleased to make the following disclosures on the components of the internal control system:

## Control Environment

1. The Bank has written and implemented policies, procedures, manuals and other documents for most areas of the Bank's business.
2. The Bank has established a Strategic Intent, and agreed on brand Values which are expected to be demonstrated by all NIB Bank employees. Both, the Strategic Intent and Values, are duly approved by the Board.
3. A governance structure exists which supports clear lines of command, communication and three lines of controls.
4. The management has defined roles and responsibilities of key management personnel.
5. The Audit Committee, which comprises of non-executive directors, has written terms of reference and reports to the Board. It reviews the approach adopted by the Bank's internal audit group and the scope of, and the relationship with, the external auditors. It also regularly receives summary of reports from the internal audit group and the external auditors on the system of internal controls and any material control weaknesses that have been identified. The Audit Committee also discusses with the management any areas of concern.
6. An effective internal audit system exists which is responsible for evaluation of the internal control system on a continuous basis and reports directly to the Audit Committee.
7. The Bank has adopted a code of conduct that is required to be signed by all employees. Furthermore, the Directors have also signed the code of conduct.
8. Management has set up an effective compliance function to ensure ongoing monitoring of the Bank's adherence with all laws and regulations. Group Head of Compliance, Legal \& Investigation (CLIG) directly reports to the CEO/President of the Bank as per regulatory requirements.
9. The Bank has also developed a Compliance Risk Management (CRM) tool whereby applicable regulations are tagged to the relevant stakeholders and specific controls are designed to mitigate regulatory risks. The underlying controls are periodically tested by means of a process of self assessment and assurance tests are also conducted by the Internal Audit Group.

## Risk Assessment

10. The Bank is compliant with the risk management guidelines issued by the SBP.

## Control Activities

11. The Bank has developed a Business Continuity Plan and tests the Plan at periodic intervals.
12. The Bank has strict Know Your Customer (KYC) / Anti Money Laundering (AML) and Fraud Management policies, and has an automated transaction monitoring system, anti-fraud training programs, and controls in place. The Bank continues to use an e-KYC form and automated transaction monitoring to further strengthen its KYC / AML regime.

## Statement on Internal Controls

13. During the year under review, the Bank has completed the SBP implementation Roadmap and other guidelines regarding Internal Controls over Financial Reporting (ICFR). The results of the internal control design assessment and testing of key controls leads management to conclude that ICFR are operating effectively.

## Information and Communication

14. The Bank has a functioning Management Information System and has developed Key Performance Indicators for its businesses enabling it to monitor budget versus actual performance.

## Monitoring

15. Internal Audit periodically carries out audits for branches and Head Office functions to monitor compliance with the Bank's standards.
16. Management gives due consideration to the recommendations made by the auditors, both internal and external, and the regulators especially for improvements in the internal control system. The Bank takes timely action to implement such recommendations.
17. Internal Audit has concluded their review of ICFR by firstly, validating the management testing, and secondly, by independently testing some of the controls. They have concluded satisfactorily on the ICFR process undertaken by the Bank.

Based on the results of an evaluation of the internal control system and key features of the control framework enumerated above, the management is of the view that the internal control system during the year was acceptable in design and has been effectively implemented throughout the year. Considering the past effectiveness of control activities in managing risk and the extent of ongoing monitoring within the associated processes, the Bank has, subsequent to the year-end, set up a Quality Assurance Unit within Operational Risk Management Unit to strengthen the second line of defence for conducting separate evaluation of specific processes and control activities as well as rectification of deficiencies.

The Bank, however, will continue to further strengthen the process by both raising the bar on acceptable performance and the consequence management process.

It is pertinent to state that development of an internal control system is an ongoing process through which management reviews and strengthens the internal control system, designed to manage and control risks, and recognize and eliminate inherent risks. As such, it can only provide reasonable, but not absolute, assurance against material misstatement or loss.

## Risk Management Framework

The acceptance and management of financial risk is inherent to banking business activities. It involves the identification, measurement, monitoring and controlling of Risk.

In accordance with the Risk Management guidelines issued by the SBP, an Integrated Risk Management Group in the Bank formulates risk management Policies and Procedures in line with the Bank's defined strategies and to monitor the following areas:
a) Credit Risk Management
b) Market and Liquidity Risk Management
c) Operational Risk Management

## Credit Risk Management (CRM)

CRM is viewed as an ongoing activity where credit risks are regularly identified, measured, assessed and controlled. Regular portfolio reviews determine the quality of the credit portfolio on an ongoing basis and assist in balancing risk and reward. To oversee and manage credit risks appropriately, the Credit Risk Committee has been established at the Head Office and comprises of members with credit, industry and business expertise.

## Statement on Internal Controls

In order to achieve earnings targets with a high degree of reliability and to avoid losses through a strong credit process, Credit Risk Policies have been developed and implemented. These Credit Policies are under constant review and updated, thereby establishing a robust credit control environment.

## Market Risk Management (MRM)

MRM is a control function which allows management to closely supervise and monitor risks caused by movements in market rates or prices such as interest rates, foreign exchange rates, equity prices, credit spreads and/or commodity prices, resulting in a potential loss to earnings and capital.

The Market and Liquidity Risk Unit under the supervision of Integrated Risk Management Group, is responsible for ensuring that market risk parameters are properly adhered to.

In order to ensure adequate controls for money market, foreign exchange and equity transactions, a comprehensive control mechanism has been implemented by restructuring the limit mechanism and introducing new notional as well as sensitivity based limits.

## Operational Risk Management (ORM)

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems and from external events. The Bank has an Operational Risk Framework duly approved by the Board which is reviewed annually. During 2013 the Bank has acquired an Operational Risk System and implemented an Operational Risk Framework aligned to international best practices. The Bank is using Key Risk Indicators, Risk \& Control Self Assessment and capturing Operational Incidents as tools for identification, monitoring, and management of operational risk. The Bank has further strengthened this area by emphasizing on training, adding experienced staff, focusing on building robust processes and introducing a strong monitoring system as part of the risk management process.

## Yameen Kerai

President \& CEO (Acting)

We have reviewed the enclosed Statement of Compliance with the best practices contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors of NIB Bank Limited ("the Bank") for the year ended 31 December 2013 to comply with Listing Regulation No. 35 of the Karachi, Lahore and Islamabad Stock Exchanges where the Bank is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Bank. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Bank's compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Bank's personnel and review of various documents prepared by the Bank to comply with the Code.

As part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Bank's corporate governance procedures and risks.

The Code requires the Bank to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval its related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance with this requirement to the extent of approval of related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Bank's compliance, in all material respects, with the best practices contained in the Code as applicable to the Bank for the year ended 31 December 2013.

Date: 28 February 2014
Karachi

KPMG Taseer Hadi \& Co.
Chartered Accountants

## Auditors' Report to the Members

We have audited the annexed unconsolidated statement of financial position of NIB Bank Limited (the Bank) as at 31 December 2013 and the related unconsolidated profit and loss account, unconsolidated statement of comprehensive income, unconsolidated cash flow statement and unconsolidated statement of changes in equity together with the notes forming part thereof (here-in-after referred to as the 'financial statements') for the year then ended, in which are incorporated the unaudited certified returns from the branches except for 27 branches which have been audited by us and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Bank's Board of Directors to establish and maintain a system of internal control, and prepare and present the financial statements in conformity with approved accounting standards and the requirements of the Banking Companies Ordinance, 1962 (LVII of 1962), and the Companies Ordinance, 1984 (XLVII of 1984). Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the International Standards on Auditing as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting amounts and disclosures in the financial statements. An audit also includes assessing accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion and after due verification, which in the case of loans and advances covered more than $60 \%$ of the total loans and advances of the Bank, we report that:
a) in our opinion, proper books of accounts have been kept by the Bank as required by the Companies Ordinance, 1984 (XLVII of 1984), and the returns referred to above received from the branches have been found adequate for the purposes of our audit;
b) in our opinion:
i) the statement of financial position and profit and loss account together with the notes thereon have been drawn up in conformity with the Banking Companies Ordinance, 1962 (LVII of 1962), and the Companies Ordinance, 1984 (XLVII of 1984), and are in agreement with the books of account and are further in accordance with accounting policies consistently applied except for the change in accounting policy as disclosed in note 6.1 to the accompanying financial statements, with which we concur;
ii) the expenditure incurred during the year was for the purpose of the Bank's business; and
iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Bank and the transactions of the Bank which have come to our notice have been within the powers of the Bank;
c) in our opinion and to the best of our information and according to the explanations given to us, the unconsolidated statement of financial position, unconsolidated profit and loss account, unconsolidated statement of comprehensive income, unconsolidated cash flow statement, and unconsolidated statement of changes in equity together with the notes forming part thereof conform with approved

## Auditors' Report to the Members

accounting standards as applicable in Pakistan, and give the information required by the Banking Companies Ordinance, 1962 (LVII of 1962), and the Companies Ordinance, 1984 (XLVII of 1984), in the manner so required and respectively give a true and fair view of the state of the Bank's affairs as at 31 December 2013 and its true balance of profit, comprehensive income, its cash flows and changes in equity for the year then ended; and
d) in our opinion Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Bank and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

Date: 28 February 2014
KPMG Taseer Hadi \& Co.
Karachi

Chartered Accountants Amir Jamil Abbasi

# NIB Bank Limited <br> Unconsolidated Statement of Financial Position 

| Note 2013 | 2012 <br> Restated |
| :---: | :---: |
| (Rupees '000') |  |

## ASSETS

Cash and balances with treasury banks 7
Balances with other banks 8
Lendings to financial institutions 9
Investments 10
Advances 11
Operating fixed assets 12
Intangible assets 13
Deferred tax assets - net 14
Other assets 15

| 8,006,105 | 7,672,866 |
| :---: | :---: |
| 692,177 | 960,850 |
| 2,127,516 | 3,440,910 |
| 61,058,886 | 85,386,110 |
| 82,000,586 | 71,564,237 |
| 2,836,105 | 2,708,498 |
| 1,438,252 | 1,720,424 |
| 11,249,886 | 10,881,284 |
| 7,415,548 | 6,274,182 |
| 176,825,061 | 190,609,361 |

## LIABILITIES

Bills payable 16
Borrowings 17
Deposits and other accounts 18
Sub-ordinated loans 19
Liabilities against assets subject to finance lease
Deferred tax liabilities
Other liabilities

## NET ASSETS

| $2,862,663$ |  |
| ---: | ---: |
| $51,506,673$ |  |
| $104,896,065$ |  |
| - |  |
| - | $2,430,030$ <br> - <br> $76,179,065$ <br> $91,291,234$ <br> $3,992,800$ <br> - <br> $3,083,466$ <br> $162,348,867$ <br> $14,476,194$ |

## REPRESENTED BY:

## Share capital

Reserves
Discount on issue of shares
Accumulated loss
Shareholders' equity
(Deficit) / Surplus on revaluation of assets - net

## CONTINGENCIES AND COMMITMENTS

The annexed notes from 1 to 42 and annexure - 1 form an integral part of these unconsolidated financial statements.

| Yameen Kerai | Teo Cheng San, Roland | Tejpal Singh Hora | Muhammad Abdullah Yusuf |
| :---: | :---: | :---: | :---: |
| President / Chief Executive (Acting) | Chairman / Director | Director | Director |


| Mark-up / Return / Interest earned | 24 | 13,169,697 | 13,988,512 |
| :---: | :---: | :---: | :---: |
| Mark-up / Return / Interest expensed | 25 | 9,883,452 | 11,132,803 |
| Net Mark-up / Interest Income |  | 3,286,245 | 2,855,709 |
| (Reversal) / Provision against non-performing loans and advances (Reversal) / Provision for diminution in the value of investments Bad debts written off directly | $\begin{gathered} 11.5 \\ 10.12 \end{gathered}$ | $\begin{gathered} (751,027) \\ (105,001) \\ 4,451 \end{gathered}$ | $\begin{array}{r} 116,533 \\ (231,969) \\ 15,632 \\ \hline \end{array}$ |
|  |  | $(851,577)$ | $(99,804)$ |
| Net Mark-up / Interest income after provisions |  | 4,137,822 | 2,955,513 |
| NON MARK-UP / INTEREST INCOME |  |  |  |
| Fee, commission and brokerage income Dividend income Income from dealing in foreign currencies |  | $\begin{array}{r} 1,271,045 \\ 522,888 \\ 543,436 \end{array}$ | 891,618 448,906 469,247 |
| Gain on sale of securities - net | 26 | 493,513 | 539,578 |
| Unrealized gain on revaluation of investments classified as held-for-trading Other income | 27 | $75,121$ | $72,833$ |
| Total Non Mark-up / Interest income |  | 2,906,003 | 2,422,182 |
|  |  | 7,043,825 | 5,377,695 |
| NON MARK-UP / INTEREST EXPENSES |  |  |  |
| Administrative expenses Other provisions / write offs Other charges | 28 29 | $\begin{array}{r} 5,305,872 \\ 68,702 \\ 43,984 \\ \hline \end{array}$ | $\begin{array}{r} 5,173,194 \\ 5,239 \\ 54,142 \\ \hline \end{array}$ |
| Total Non-Mark-up / Interest expense Extraordinary / Unusual items |  | $5,418,558$ | $5,232,575$ - |
| PROFIT BEFORE TAXATION |  | 1,625,267 | 145,120 |
| Taxation - Current <br> - Prior years <br> - Deferred | $\begin{aligned} & 30 \\ & 30 \\ & 30 \end{aligned}$ | 160,757 148,339 75,000 | 82,054 25,000 - |
|  |  | 384,096 | 107,054 |
| PROFIT AFTER TAXATION |  | 1,241,171 | 38,066 |
| Accumulated loss brought forward |  | $(43,847,814)$ | $(43,886,914)$ |
| ACCUMULATED LOSS CARRIED FORWARD |  | $(42,606,643)$ | $\underline{(43,848,848)}$ |
| Basic / diluted earnings per share (Rupees) | 31 | 0.12 | 0.004 |

The annexed notes from 1 to 42 and annexure - 1 form an integral part of these unconsolidated financial statements.

| Yameen Kerai | Teo Cheng San, Roland | Tejpal Singh Hora | Muhammad Abdullah Yusuf |
| :---: | :---: | :---: | :---: |
| President / Chief Executive (Acting) | Chairman / Director | Director | Director |

NiB Bank

# NIB Bank Limited <br> Unconsolidated Statement of Comprehensive Income <br> For the year ended December 31, 2013 

2013

|  | 2013 2012 <br> Restated  <br> (Rupees '000')  |  |
| :---: | :---: | :---: |
| Profit after taxation for the year | 1,241,171 | 38,066 |
| Other comprehensive income | - | - |
| Items that will not be reclassified to profit or loss |  |  |
| Effect of change in accounting policy with respect to accounting for actuarial gains and losses | 3,153 | 8,647 |
| Items that are or may be reclassified subsequently to profit or loss | - | - |
| Total comprehensive income for the year | 1,244,324 | 46,713 |

Surplus / Deficit on Revaluation of "Available for Sale" securities is presented under a separate head below equity as "Surplus / Deficit on Revaluation of Assets" in accordance with the requirements specified by the Companies Ordinance, 1984, and the State Bank of Pakistan vide its BSD Circular 20 dated August 4, 2000 and BSD Circular 10 dated July 13, 2004.

The annexed notes from 1 to 42 and annexure - 1 form an integral part of these unconsolidated financial statements.

Teo Cheng San, Roland
Chairman / Director

Tejpal Singh Hora
Director
Muhammad Abdullah Yusuf
Director

(a) This represents reserve created under section 21(1)(a) of the Banking Companies Ordinance 1962.

The annexed notes from 1 to 42 and annexure -1 form an integral part of these unconsolidated financial statements.

| Yameen Kerai | Teo Cheng San, Roland | Tejpal Singh Hora | Muhammad Abdullah Yusuf |
| :---: | :---: | :---: | :---: |
| President / Chief Executive (Acting) | Chairman / Director | Director | Director |

# NIB Bank Limited <br> Unconsolidated Statement of Cash Flows 

(Rupees '000')

## CASH FLOWS FROM OPERATING ACTIVITIES

Profit before taxation
Dividend income

## Adjustments for non-cash items

Depreciation
Amortization
Share based payment
Gain on sale of securities
Gain on sale of operating fixed assets
Gain from insurance against loss of fixed assets
Provision against non-performing loans and advances
Bad debts written off directly
Fixed assets written off
(Reversal) for diminution in the value of investments Other provisions / write offs

## (Increase) / Decrease in operating assets

Lendings to financial institutions
Advances
Other assets (excluding advance taxation)
Increase / (Decrease) in operating liabilities
Bills payable
Borrowings
Deposits and other accounts
Other liabilities

Income tax paid
Net cash (used in) / from operating activities

## CASH FLOWS FROM INVESTING ACTIVITIES

Net Investments in available-for-sale securities
Net Investments in held-to-maturity securities
Net Investments in associates
Net Investments in Subsidiary
Dividend received
Payments for capital work in progress
Acquisition of property and equipment
Acquisition of intangible assets
Sale proceeds of property and equipment disposed off
Recovery from Insurance company against loss of assets
Net cash from / (used in) investing activities

| $1,625,267$ |
| ---: |
| $(522,888)$ |

1,102,379

| 282,169 |
| ---: |
| 336,576 |
| 61,560 |
| $(493,513)$ |
| $(38,999)$ |
| $(7,416)$ |
| $(751,027)$ |
| 4,451 |
| 805 |
| $(105,001)$ |
| 68,702 |
| $(641,693)$ |
| 460,686 |

1,313,394
$(9,689,773)$
$(1,261,881)$

432,633
$(24,672,392)$
13,604,831
325,247
$(19,487,255)$
$(257,283)$
$(19,744,538)$
11,226,008
$(10,852,022)$
$(1,796,692)$

691,608
28,797,034
5,802,966
188,838
33,755,548
$(127,375)$
$3,628,173$

| $20,659,522$ | $(34,721,052)$ |
| ---: | ---: |
| $2,964,302$ | 140,258 |
| $(2,105,675)$ | - |
| $2,105,675$ | - |
| 522,888 | 448,906 |
| $(263,003)$ | $(227,385)$ |
| $(161,355)$ | $(117,840)$ |
| $(125)$ | - |
| 72,610 | 28,787 |
| 8,474 | - |
| $23,803,313$ | $(34,448,326)$ |

## NIB Bank Limited <br> Unconsolidated Statement of Cash Flows <br> For the year ended December 31, 2013

## Note <br> 2013 <br> 2012 <br> (Rupees '000’)

## CASH FLOWS FROM FINANCING ACTIVITIES

Redemption of sub-ordinated loans
Dividend paid
Net cash (used in) financing activities
Net increase / (decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of the year
Cash and cash equivalents at end of the year

|  | $\begin{array}{r} (3,992,800) \\ (1,409) \end{array}$ | $\begin{array}{r} (1,600) \\ (405) \end{array}$ |
| :---: | :---: | :---: |
|  | (3,994,209) | $(2,005)$ |
|  | 64,566 | $(822,158)$ |
|  | 8,633,716 | 9,455,874 |
| 32 | 8,698,282 | 8,633,716 |

The annexed notes from 1 to 42 and annexure - 1 form an integral part of these unconsolidated financial statements.

## 1. STATUS AND NATURE OF BUSINESS

NIB Bank Limited "the Bank" is incorporated in Pakistan and its registered office is situated at first floor, Post Mall, F-7 Markaz, Islamabad. The Bank is listed on all the stock exchanges in Pakistan and has 179 branches (December 31, 2012: 179 branches). The Bank is a scheduled commercial bank and is principally engaged in the business of banking as defined in the Banking Companies Ordinance, 1962.

NIB Bank Limited is a subsidiary of Bugis Investments (Mauritius) Pte. Limited which is a wholly owned subsidiary of Fullerton Financial Holdings Pte. Limited which in turn is a wholly owned subsidiary of Temasek Holdings, an investment arm of the Government of Singapore.

## 2. BASIS OF PRESENTATION

These unconsolidated financial statements represent separate financial statements of the Bank. The consolidated financial statements of the Bank, its subsidiary and associates are presented separately.

In accordance with the directives of the Federal Government regarding the shifting of the banking system to Islamic modes, the State Bank of Pakistan (SBP) has issued various circulars from time to time. Permissible forms of trade-related modes of financing include purchase of goods by banks from their customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchases and sales arising under these arrangements are not reflected in these unconsolidated financial statements as such but are restricted to the amount of facility actually utilized and the appropriate portion of mark-up thereon.

These unconsolidated financial statements have been presented in Pakistan Rupees, which is the Bank's functional and presentation currency. The amounts are rounded off to the nearest thousand rupees.

## 3. STATEMENT OF COMPLIANCE

3.1 These unconsolidated financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Banking Companies Ordinance, 1962, the Companies Ordinance, 1984 and the directives issued by the SBP. In case the requirements differ, the provisions of and directives issued under the Banking Companies Ordinance, 1962, the Companies Ordinance, 1984 and the directives issued by the SBP shall prevail.
3.2 SBP vide BSD Circular No. 10, dated August 26, 2002 has deferred the applicability of International Accounting Standard 39, "Financial Instruments: Recognition and Measurement" (IAS 39) and International Accounting Standard 40, Investment Property for banking companies till further instructions. Further, according to a notification of the Securities and Exchange Commission of Pakistan (SECP) dated April 28, 2008, IFRS 7 "Financial Instruments: Disclosures" has not been made applicable for banks. Accordingly, the requirements of these standards have not been considered in the preparation of these unconsolidated financial statements. However, investments have been classified and valued in accordance with the requirements of various circulars issued by the SBP.

### 3.3 Standards, interpretations and amendments to published approved accounting standards that are not yet effective

The following standards, amendments and interpretations of approved accounting standards are effective for accounting periods beginning on or after January 1, 2014:

- IFRIC 21-Levies 'an Interpretation on the accounting for levies imposed by governments' (effective for annual periods beginning on or after January 1, 2014). IFRIC 21 is an interpretation of IAS 37 Provisions, Contingent Liabilities and Contingent Assets. IAS 37 sets out criteria for the recognition of a liability, one of which is the requirement for the entity to have a present obligation as a result of a past event (known as an obligating event). The Interpretation clarifies that the obligating event that gives rise to a liability to pay a levy is the activity described in the relevant legislation that triggers the payment of the levy.


# Notes to the Unconsolidated Financial Statements 

- Offsetting Financial Assets and Financial Liabilities (Amendments to IAS 32) - (effective for annual periods beginning on or after January 1, 2014). The amendments address inconsistencies in current practice when applying the offsetting criteria in IAS 32 "Financial Instruments: Presentation". The amendments clarify the meaning of 'currently has a legally enforceable right of set-off'; and that some gross settlement systems may be considered equivalent to net settlement.
- Amendment to IAS 36 "Impairment of Assets" Recoverable Amount Disclosures for Non-Financial Assets (effective for annual periods beginning on or after January 1, 2014). These narrow-scope amendments to IAS 36 Impairment of Assets and address the disclosure of information about the recoverable amount of impaired assets if that amount is based on fair value less costs of disposal.
- Amendments to IAS 39 "Financial Instruments: Recognition and Measurement" Continuing hedge accounting after derivative novations (effective for annual periods beginning on or after January 1, 2014). The amendments add a limited exception to IAS 39, to provide relief from discontinuing an existing hedging relationship when a novation that was not contemplated in the original hedging documentation meets specific criteria.
- Amendments to IAS 19 "Employee Benefits" Employee contributions - a practical approach (effective for annual periods beginning on or after July 1, 2014). The practical expedient addresses an issue that arose when amendments were made in 2011 to the previous pension accounting requirements. The amendments introduce a relief that will reduce the complexity and burden of accounting for certain contributions from employees or third parties. The amendments are relevant only to defined benefit plans that involve contributions from employees or third parties meeting certain criteria.

Annual Improvements 2010-2012 and 2011-2013 cycles (most amendments will apply prospectively for annual period beginning on or after July 1, 2014). The new cycle of improvements contain amendments to the following standards:

- IFRS 2 'Share-based Payment'. IFRS 2 has been amended to clarify the definition of 'vesting condition' by separately defining 'performance condition' and 'service condition'. The amendment also clarifies both: how to distinguish between a market condition and a non-market performance condition and the basis on which a performance condition can be differentiated from a vesting condition.
- IFRS 3 'Business Combinations'. These amendments clarify the classification and measurement of contingent consideration in a business combination. Further IFRS 3 has also been amended to clarify that the standard does not apply to the accounting for the formation of all types of joint arrangements including joint operations in the financial statements of the joint arrangement themselves.
- IFRS 8 'Operating Segments' has been amended to explicitly require the disclosure of judgments made by management in applying the aggregation criteria. In addition, this amendment clarifies that a reconciliation of the total of the reportable segment's assets to the entity assets is required only if this information is regularly provided to the entity's chief operating decision maker. This change aligns the disclosure requirements with those for segment liabilities.
- Amendments to IAS 16 'Property, plant and equipment' and IAS 38 'Intangible Assets'. The amendments clarify the requirements of the revaluation model in IAS 16 and IAS 38, recognizing that the restatement of accumulated depreciation (amortization) is not always proportionate to the change in the gross carrying amount of the asset.
- IAS 24 'Related Party Disclosure'. The definition of related party is extended to include a management entity that provides key management personnel services to the reporting entity, either directly or through a group entity.
- IAS 40 'Investment Property'. IAS 40 has been amended to clarify that an entity should assess whether an acquired property is an investment property under IAS 40 and perform a separate assessment under IFRS 3 to determine whether the acquisition of the investment property constitutes a business combination.

The Bank expects that the above mentioned improvements will not have a material impact on the Bank's financial statements in the period of initial application.

Bank

# Notes to the Unconsolidated Financial Statements 

## 4. BASIS OF MEASUREMENT

These unconsolidated financial statements have been prepared under the historical cost convention, except for the measurement of certain investments and commitments in respect of forward foreign exchange contracts and other forward contracts that are stated at revalued amounts / fair values, staff retirement benefits (Gratuity) which are stated at present value and certain financial assets that are stated net of provisions.

## 5. CRITICAL ACCOUNTING JUDGMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

The preparation of unconsolidated financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates that affect the reported amounts of assets, liabilities, income and expenses. It also requires the management to exercise its judgment in the process of applying the Bank's accounting policies. Estimates and judgments are evaluated and are based on historical experience, including expectations of future events that are believed to be reasonable under the circumstances. The areas where various assumptions and estimates are significant to the Bank's financial statements or where judgment was exercised in application of accounting policies are as follows:

### 5.1 Classification of Investments

## Held-to-maturity securities

As described in note 6.5, held-to-maturity securities are investments where the management has positive intent and ability to hold to maturity. The classification of these securities involves management judgment as to whether the financial assets are held-to-maturity investments.

## Held-for-trading securities

Investments classified as held-for-trading are those which the Bank has acquired with an intention to trade by taking advantage of short term market / interest rate movements and are to be sold within 90 days.

## Available-for-sale securities

Investments which are not classified as held-for-trading or held-to-maturity are classified as available-for-sale.

### 5.2 Impairment

## Valuation and impairment of available-for-sale investments

The Bank determines that an available-for-sale equity investment and mutual funds are impaired when there has been a significant or prolonged decline in the fair value below its cost. The determination of what is significant or prolonged requires judgment. In making this judgment, the Bank evaluates, among other factors, the normal volatility in share price. In addition, impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance, changes in technology and operational and financing cash flows.

Provision for diminution in the value of Term Finance Certificates, Bonds and Sukuk is made as per the Prudential Regulations issued by the SBP.
In case of impairment of available for sale securities, the loss is recognized in the profit and loss account.

## Impairment of investments in associates and subsidiaries

The Bank considers that a significant or prolonged decline in the recoverable value of investments in associates and subsidiaries below their cost may be evidence of impairment. Recoverable value is calculated as the higher of fair value less costs to sell and value in use. An impairment loss is recognized when the recoverable value falls below the carrying value and is charged to the profit and loss account. Subsequent reversal of impairment loss, upto the cost of investments in associates and subsidiaries, are credited to the profit and loss account.

# Notes to the Unconsolidated Financial Statements 

## Impairment of non financial assets (excluding deferred tax and goodwill)

Non financial assets are subject to impairment review if there are events or changes in circumstances that indicate that the carrying amount may not be recoverable. If any such indication exists, the Bank estimates the recoverable amount of the asset and the impairment loss, if any. The recoverable amount of an asset is the higher of its fair value less costs to sell and its value in use. Value in use is the present value of future cash flows from the asset discounted at a rate that reflects market interest rates adjusted for risks specific to the asset. If the recoverable amount of an intangible or tangible asset is less than its carrying value, an impairment loss is recognized immediately in the profit and loss account and the carrying value of the asset reduced by the amount of the loss. A reversal of an impairment loss on intangible assets (excluding goodwill) is recognized as it arises provided the increased carrying value does not exceed that which it would have been had no impairment loss been recognized.

## Impairment of Goodwill

Impairment testing involves a number of judgmental areas which are subject to inherent significant uncertainty, including the preparation of cash flow forecasts for periods that are beyond the normal requirements of management reporting and the assessment of the discount rate appropriate to the business.

### 5.3 Provision against non-performing advances

Apart from the provision determined on the basis of time based criteria given in the Prudential Regulations of the SBP, management also applies subjective criteria of classification and accordingly the classification of an advance may be downgraded on the basis of evaluation of the credit worthiness of the borrower, its cash flows, operations in its account and adequacy of security in order to ensure accurate measurement of the provision.

### 5.4 Retirement Benefits

The key actuarial assumptions concerning the valuation of the defined benefit plan and the sources of estimation are disclosed in note 34.2 to these unconsolidated financial statements.

### 5.5 Operating fixed assets, depreciation and amortization

In making estimates of depreciation / amortization, the management uses method which reflects the pattern in which economic benefits are expected to be consumed by the Bank. The method applied is reviewed at each financial year end and if there is a change in expected pattern of consumption of the future economic benefits embodied in the assets, the method would be changed to reflect the change in pattern.

### 5.6 Income Taxes

In making the estimates for income taxes currently payable by the Bank, the management looks at the current income tax laws and the decisions of appellate authorities on certain issues in the past. In making the provision for deferred taxes, estimates of the Bank's future taxable profits are taken into account.
6. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these unconsolidated financial statements have been applied consistently and are the same as those applied in the preparation of the unconsolidated financial statements of the Bank for the year ended December 31, 2012 (except for the change mentioned in note 6.1 below) and are enumerated as follows:

### 6.1 Change in accounting policy - Employee Benefits (Defined Benefit Plan)

During the current period (with effect from January 1, 2013), the Bank adopted revised IAS 19, "Employee Benefits" standard and changed its basis for recognition of actuarial gains and losses. The revised IAS 19 require actuarial gains and losses to be recognized immediately in other comprehensive income. Previously, actuarial gains and losses were recognized using the 10\% corridor approach as allowed under the relevant provision of IAS 19 .

Revised accounting policy of employee benefits - defined benefit plan is as follows:

# Notes to the Unconsolidated Financial Statements 

## Defined benefit plans

The Bank operates an unfunded gratuity scheme covering all eligible employees who have attained the minimum qualifying period of five years. Eligible employees are those employees who have joined the service of the Bank on or before March 31, 2006. Provision is made in accordance with actuarial recommendations. Actuarial valuation is carried out periodically using the "Projected Unit Credit Method". Actuarial gains and losses are recognized immediately in other comprehensive income with no subsequent recycling through profit and loss accounts.

## Effect of change

This change in accounting policy has been accounted for retrospectively in accordance with International Accounting Standard - 8 "Accounting policies, Changes in Accounting Estimates and Errors", these have resulted in restatement in prior year financial statements.

Effects of retrospective application of change in accounting policy are as follows:
Un-recognized actuarial gains and losses of prior periods have been recognized in the statement of financial position through other comprehensive income. The cumulative balance for un-recognized actuarial gains that existed as at January 1, 2012 as well as the actual amounts recognized for the year 2012 have been presented and disclosed as part of the statement of changes in equity, while the corresponding period adjustment through other comprehensive income is presented and disclosed as part of the Statement of Comprehensive income. The Statement of Financial Position also presents the prior year numbers as restated, due to the said change.

As at December 31, 2012

| As previously |
| :---: | :---: |
| reported | | Effect of |
| :---: |
| change |$\quad$ As Restated

(Rupees '000’)
Effect on statement of financial position
Decrease in payable to gratuity fund
Decrease in accumulated loss

| 78,416 | $(14,828)$ | 63,588 |
| :---: | :---: | :---: |
| 43,862,642 | $(14,828)$ | 43,847,814 |
| 2013 | 2012 | $\begin{gathered} \text { Prior to } \\ \text { January 01, } \\ 2012 \end{gathered}$ |
| 3,153 | 8,647 | 6,181 |

### 6.2 Business combinations

Business combinations are accounted for using the purchase method. Under this method, identified assets acquired, liabilities and contingent liabilities assumed are fair valued at the acquisition date, irrespective of the extent of any minority interest. The excess of cost of acquisition over the fair value of identifiable net assets acquired is recorded as goodwill.

### 6.3 Revenue recognition

Mark-up / Return on performing loans / advances and investments is recognized on time proportionate basis. Where debt securities are purchased at a premium or discount, such premium / discount is amortized through the profit and loss account over the remaining period of maturity using the effective interest rate method so as to produce a constant rate of return. Interest or mark-up recovered on non-performing advances is recognized on a receipt basis in accordance with the requirements of the Prudential Regulations issued by the SBP as amended from time to time.

# Notes to the Unconsolidated Financial Statements 

The financing method is used in accounting for income on finance leases and hire purchase transactions. Under this method, the unearned income, i.e. the excess of aggregate lease rentals and the estimated residual value over the net investment (cost of leased assets) is deferred and then amortized to income over the term of the lease on a pattern reflecting a constant periodic rate of return on the net investment in the lease. Unrealized lease income is suspended, where necessary, in accordance with the requirements of the Prudential Regulations issued by the SBP.

Rental income from assets given on operating lease is recognized on time proportionate basis over the lease period.
Gains / Losses on termination of lease contracts, documentation charges and other lease income are recognized as income when they are realized.

Fee, commission and brokerage income is recognized at the time of performance of the service.
Dividend income is recorded when the right to receive the dividend is established.

### 6.4 Grants and assistance

In terms of Kreditanstalt fur Wiederaufbau (KFW) loan re-lent by the Government of Pakistan (GoP), the Bank was required to bear interest at 11 percent per annum and pay interest to the GoP at 10 percent per annum and transfer the remaining 1 percent per annum margin to a counter part fund to be used by the Bank for financing feasibility surveys, market surveys and similar investigations destined for the preparation of projects.

### 6.5 Investments

Investments of the Bank, other than investments in subsidiaries and associates are classified as held-to-maturity, held-for-trading and available-for-sale.

## Held-to-maturity

These are securities with fixed or determinable payments and fixed maturity for which the Bank has the positive intent and ability to hold upto maturity.

## Held-for-trading

These securities are either acquired for generating a profit from short-term fluctuations in market prices, interest rate movements, dealer's margin or are securities included in the portfolio for which there is evidence of a recent actual pattern of short-term profit taking.

## Available-for-sale

These are securities which do not fall under the classification of held-for-trading or held-to-maturity securities.

## Initial measurement

All "regular way" purchases and sales of investments are recognized on the trade date, i.e., the date that the Bank commits to purchase or sell the asset. Regular way purchases or sales of investments are those that require delivery of assets within the time frame generally established by regulation or convention in the market place.

Investments are initially recognized at fair value which, in the case of investments other than held-for-trading, includes transaction costs associated with the investments.

## Subsequent measurement

Held-to-maturity
These are measured at amortized cost using the effective interest rate method, less any impairment loss recognized to reflect irrecoverable amounts.

## Held-for-trading

These are measured at subsequent reporting dates at fair value. Gains and losses on remeasurement are included in the profit and loss account.

# Notes to the Unconsolidated Financial Statements 

## Available-for-sale

Quoted-securities classified as available-for-sale investments are measured at subsequent reporting dates at fair value. Any surplus / deficit arising thereon is kept in a separate account shown in the balance sheet below equity and taken to the profit and loss account when actually realized upon disposal or when the investment is considered to be impaired.

Unquoted equity securities are valued at the lower of cost and break-up value. A decline in the carrying value is charged to the profit and loss account. The break-up value of these equity securities is calculated with reference to the net assets of the investee company as per the latest available audited financial statements. Investments in other unquoted securities are valued at cost less impairment losses.

Provision for diminution in the value of securities (except term finance certificates) is made for impairment, if any. Provision for diminution in the value of term finance certificates is made as per the criteria prescribed by the Prudential Regulations issued by the SBP.

## Investment in Subsidiaries and Associates

Investments in subsidiaries and associates are valued at cost less impairment, if any. A reversal of an impairment loss on associates and subsidiaries is recognized as it arises provided the increased carrying value does not exceed that it would have been had no impairment loss been recognized.

Gain or loss on sale of investments in subsidiaries and associates is included in the profit and loss account for the year.

### 6.6 Lendings to / borrowings from financial institutions (including repurchase and resale agreements)

Securities sold subject to a repurchase agreement (repo) are retained in the financial statements as investments and the counter party liability is included in borrowings. Securities purchased under agreement to resale (reverse repo) are not recognized in the financial statements as investments and the amount extended to the counter party is included in lendings to financial institutions. In the case of the continuous funding system, transactions are shown under advances. The difference between sale and repurchase price is treated as mark-up / return expensed whereas difference between purchase and resale price is treated as mark-up / return earned.

Securities purchased with a corresponding commitment to resell at a specified future date are not recognized in the financial statements, unless these are sold to third parties, in which case the obligation to return them is recorded at fair value as a trading liability under borrowings from financial institutions.

### 6.7 Advances

Advances including continuous funding system and net investment in finance lease are stated net of provisions.

## Provisions

Specific and general provisions are made based on an appraisal of the loan portfolio that takes into account Prudential Regulations issued by the State Bank of Pakistan from time to time. Specific provisions are made where the repayment of identified loans is in doubt and reflect an estimate of the amount of loss expected. The general provision is for the inherent risk of losses which are known from experience to be present in any loan portfolio. Provision made / reversed during the year is charged to the profit and loss account and accumulated provision is netted off against advances.

Advances are written off when there is no realistic prospect of recovery.

## Net investment in finance lease

Leases include hire purchase where the Bank transfers substantially all the risks and rewards incidental to the ownership of an asset and are classified as finance leases. Net investment in finance lease is recognized at an amount equal to the aggregate of minimum lease payments and any guaranteed residual value less unearned finance income, if any.

# Notes to the Unconsolidated Financial Statements 

### 6.8 Operating fixed assets and depreciation

## Owned

Property and equipment except freehold and leasehold land is stated at cost less accumulated depreciation and accumulated impairment loss, if any. Freehold and leasehold land is stated at cost.

Depreciation is charged to income applying the straight line method over the estimated useful lives of the assets while taking into account any residual value, at the rates given in Note 12.2 to these unconsolidated financial statements. In respect of additions and deletions to assets during the year, depreciation is charged from the month of acquisition while depreciation on disposals during the year is charged upto the month of disposal.

Normal repairs and maintenance are charged to the profit and loss account for the year as and when incurred. Major repairs and improvements are capitalized and assets so replaced are retired.

Gains and losses on disposal of property and equipment if any, are taken to the profit and loss account for the year.

## Assets held under Finance Lease

Leasehold land is stated at cost.
Assets held under finance lease are stated at cost less accumulated depreciation. The outstanding obligations under the lease agreements are shown as a liability net of finance charges allocable to future periods. Depreciation on assets held under finance lease is charged in a manner consistent with that for depreciable assets which are owned by the Bank.

Finance charges are allocated to accounting periods so as to provide a constant periodic rate of return on the outstanding liability.

Assets held under Operating Lease
Operating lease assets are stated at cost less accumulated depreciation and impairment, if any.
Repairs and maintenance are charged to the profit and loss account as and when incurred.

## Capital work in progress

These assets are stated at cost. These are transferred to specific assets as and when assets are available for use.

### 6.9 Intangible assets

Intangible assets include the value of the brand, core deposit relationships, and core overdraft / working capital loan relationships and are stated at cost less accumulated amortization and accumulated impairment losses, if any. Amortization is charged to the profit and loss account on a straight line basis over the assets' useful lives which are determined using methods that best reflect the pattern of economic benefits. The estimated useful lives are as follows:

| Brand | 5 years |
| :--- | ---: |
| Core deposit relationships | 11 years |
| Core overdraft / working capital loan relationships | 11 years |

Computer software is stated at cost less accumulated amortization and accumulated impairment loss, if any. Amortization is carried out on the straight line method at the rates given in Note 13 to these unconsolidated financial statements.

### 6.10 Sub-Ordinated Loans

Sub-ordinated loans are initially recorded at the amount of proceeds received. Mark-up accrued on these loans is recognized separately as part of other liabilities and is charged to the profit and loss account over the period on an accrual basis.

# Notes to the Unconsolidated Financial Statements 

### 6.11 Staff retirement benefits

## Defined contribution plan

The Bank operates a defined contribution provident fund for all its permanent employees. Equal monthly contributions are made to the fund by both the Bank and the employees at the rate of $10 \%$ of basic salary.

### 6.12 Share based payment transactions

The share based payment awards granted to employees are recognized as personnel expenses at the fair value of these shares at the grant date with the corresponding increase in the equity over the period that the employees become unconditionally entitled to the awards. The amount recognized as an expense is adjusted to reflect the number of awards for which the related service and non market performance conditions are expected to be met, such that the amount ultimately recognized as an expense is based on the number of awards that meet the related service and non market performance conditions at the vesting date.

Grant date is the date at which the entity and the employee agree to a share based payment arrangement and required that the entity and the employee have a shared understanding of the terms and conditions of the arrangement.

### 6.13 Taxation

Income tax expense comprises current and deferred tax. Income tax expense is recognized in the profit and loss account except to the extent that it relates to items recognized directly in equity.

## Current

Provision for current taxation is based on taxable income at the current rates of taxation in accordance with the prevailing laws for taxation on income earned after taking into consideration tax credits and rebates available and any adjustments to tax payable in respect of previous years.

## Deferred

Deferred tax is recognized using the balance sheet liability method on all major temporary differences as at the statement of financial position date between the amounts attributed to assets and liabilities for financial reporting purposes and amounts used for taxation purposes. The Bank records deferred tax assets / liabilities using tax rates, enacted or substantially enacted at the statement of financial position date, that are expected to be applicable at the time of their reversal.

A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

The Bank recognizes a deferred tax asset / liability on deficit / surplus on revaluation of securities in accordance with the requirements of IAS 12 "Income Taxes". The related deferred tax asset / liability is adjusted against the related deficit / surplus.

The Bank recognizes a deferred tax asset for the carry forward of unused tax losses and unused tax credits to the extent that it is probable that future taxable profits will be available against which the unused tax losses and unused tax credits can be utilized in accordance with the requirements of IAS 12 "Income Taxes".

### 6.14 Provisions

Provisions are recognized when the Bank has a present obligation (legal or constructive) as a result of past events and it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed quarterly and are adjusted to reflect the current best estimate.

### 6.15 Offsetting

Financial assets and financial liabilities are offset and the net amount is reported in the financial statements when there is a legally enforceable right to set-off the recognized amount and the Bank intends either to settle on a net

# Notes to the Unconsolidated Financial Statements 

basis, or to realize the assets and to settle the liabilities simultaneously. Income and expense items relating to such assets and liabilities are also offset and the net amount is reported in the financial statements.

### 6.16 Dividend distribution

Dividend is recognized as a liability in the period in which it is declared.

### 6.17 Distributions of bonus shares and other appropriations to reserves

The Bank recognizes all appropriations, other than statutory appropriations, to reserves including those in respect of bonus shares made after the statement of financial position date, in the period in which such appropriations are approved

### 6.18 Foreign currencies

Transactions in foreign currencies are translated to Rupees at the foreign exchange rates prevailing at the transaction date. Monetary assets and liabilities in foreign currencies are translated into Rupees at the rates of exchange prevailing at the statement of financial position date. Forward foreign exchange contracts and foreign bills purchased are valued at forward rates applicable to their respective maturities.

Commitments for outstanding forward foreign exchange contracts are disclosed in these unconsolidated financial statements at committed amounts. Contingent liabilities / commitments for letters of credit and letters of guarantee denominated in foreign currencies are expressed in Rupee terms at the rates of exchange approximating those prevailing at the statement of financial position date.

Assets against which the constituents have exercised their option to transfer exchange risk to the Bank and liabilities for which the Bank has exercised its option to transfer exchange risk to the Government, are translated at the rates of exchange guaranteed by the Bank and the Government, respectively.

Assets, liabilities, commitments and contingent liabilities in respect of Bangladesh are translated at foreign exchange rates approximating those prevailing prior to August 15, 1971.

Exchange gains and losses are included in income currently except net unrealized exchange gain on long-term monetary items which, as a matter of prudence, is carried forward as unrealized gain in view of the uncertainty associated with its realization.

### 6.19 Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents include cash and balances with treasury banks and balances with other banks.

### 6.20 Financial instruments

All financial assets and liabilities are recognized at the time when the Bank becomes a party to the contractual provisions of the instrument. Financial assets are derecognized when the Bank loses control of the contractual rights that comprise the financial assets. Financial liabilities are derecognized when they are extinguished i.e. when the obligation specified in the contract is discharged, cancelled or expired. Any gain or loss on derecognition of the financial assets and financial liabilities is taken to income directly. Financial assets carried on the statement of financial position include cash and bank balances, lendings to financial institutions, investments, advances and certain receivables. Financial liabilities include borrowings, deposits, bills payable and other payables. The particular recognition methods adopted for significant financial assets and financial liabilities are disclosed in the individual policy statements associated with them.

### 6.21 Derivative financial instruments

Derivative financial instruments are recognized at their fair value on the date on which a derivative contract is entered into and subsequently these instruments are marked to market and changes in fair values are taken to the profit and loss account. Fair values are obtained from quoted market prices in active markets.

# Notes to the Unconsolidated Financial Statements 

### 6.22 Segment reporting

A segment is a distinguishable component of the Bank that is engaged in providing products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Bank's primary format of reporting is based on business segments.

### 6.22.1 Business Segments

## Corporate and Investment Banking

It represents all funded and non funded credit facilities of working capital financing including seasonal finance, trade finance, cash finance, running finance, guarantees and bills of exchange relating to corporate customers, as well as for long term expansion, BMR, Project financing, syndicated financing along with advisory, underwriting, transactional banking, and IPO related activities.

## Retail

It represents banking services offered to individuals and small businesses through a retail branch banking and alternate distribution network. These banking services include lending, deposits and distribution of insurance products along with other financial products and services tailored for such customers.

## Small \& Medium Enterprises and Commercial

It represents all funded and non funded credit facilities, deposit products \& transaction services offered by the Bank to small \& medium enterprises and commercial businesses operating in the manufacturing, trading, wholesale and service sectors.

## Treasury

Treasury manages the asset and liability mix of the Bank and provides customers with products that meet their demands for management of liquidity, cash flow, interest rate fluctuations and foreign exchange risk.

### 6.22.2 Geographical segments

The Bank operates in Pakistan only.

### 6.23 Assets acquired in satisfaction of claims

The Bank acquires assets in settlement of certain advances. These are recorded at the lower of the carrying value of the related advances and the current fair value of such assets.

### 6.24 Deposits

Deposits are initially recorded at the amount of proceeds received. Mark-up accrued on deposits is recognized separately as part of other liabilities and is charged to the profit and loss account on a time proportionate basis.

### 6.25 Earnings per share

The Bank presents earnings per share (EPS) data for its ordinary shares. EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Bank by the weighted average number of ordinary shares outstanding during the year.

### 6.26 Fiduciary Assets

Assets held in a fiduciary capacity are not treated as assets of the Bank in the statement of financial position.

# Notes to the Unconsolidated Financial Statements 

## 7. CASH AND BALANCES WITH TREASURY BANKS

In hand
Local currency
Foreign currencies
With State Bank of Pakistan in
Local currency current accounts
Foreign currency current account
Foreign currency deposit accounts
With National Bank of Pakistan in local currency current accounts
7.2

| 7.1 | 1,855,763 | 2,023,711 |
| :---: | :---: | :---: |
|  | 200,561 | 297,579 |
| 7.2 | 4,146,277 | 3,736,944 |
| 7.3 | 347,571 | 291,449 |
| 7.4 | 1,131,305 | 932,339 |
|  | 324,628 | 390,844 |
|  | 8,006,105 | 7,672,866 |

7.1 This includes National Prize Bonds of Rs. 5.495 million (2012: Rs. 6.627 million).
7.2 The current account is maintained under the requirements of Section 22 of the Banking Companies Ordinance, 1962.
7.3 This includes special cash reserve at Nil return (2012: Nil) required to be maintained with the SBP on deposits held under the new foreign currency accounts scheme.
7.4 This represents special cash reserve of $15 \%$ required to be maintained with the SBP on deposits held under the new foreign currency accounts scheme at Nil return (2012: Nil) per annum.
8. BALANCES WITH OTHER BANKS

| In Pakistan in current accounts | 88,949 | 103,742 |
| :---: | :---: | :---: |
| Outside Pakistan in current accounts | 609,969 | 857,108 |
|  | 698,918 | 960,850 |
| Provision against doubtful balances | $(6,741)$ | - |
|  | 692,177 | 960,850 |

9. LENDINGS TO FINANCIAL INSTITUTIONS

Call money lendings


### 9.1 Particulars of lendings

In local currency
In foreign currencies

9.2 These represent repurchase agreement lendings to financial institutions carrying mark-up rates ranging from 9.65\% to $10.80 \%$ (2012: $7.75 \%$ to $10.35 \%$ ) per annum and having remaining maturities upto twenty seven days (2012: twenty five days).

## Notes to the Unconsolidated Financial Statements For the year ended December 31, 2013

### 9.3 Securities held as collateral against lendings to financial institutions

|  | 2013 |  |  | 2012 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Held by Bank | Further given as collateral / sold | Total | Held by Bank | Further given as collateral / sold | Total |
|  | ..........-..............-. (Rupees '000') -.-..............................-- |  |  |  |  |  |
| Market Treasury Bills | 1,962,550 | - | 1,962,550 | 984,963 | 329,306 | 1,314,269 |
| Pakistan Investment Bonds | 164,966 | - | 164,966 | 394,409 | 1,132,232 | 1,526,641 |
|  | 2,127,516 | - | 2,127,516 | 1,379,372 | 1,461,538 | 2,840,910 |

9.3.1 The market value of securities held as collateral against lendings to financial institutions as at December 31, 2013 amounted to Rs. 2,141.872 million (2012: Rs. $2,854.713$ million).
10. INVESTMENTS

## 10.1 (a) Investments by type:

|  | Note | 2013 |  |  | 2012 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Held by Bank | Given as Collateral | Total | Held by Bank | Given as Collateral | Total |
|  |  |  |  | ... (Rupe | 000') |  |  |
| Available-for-sale securities |  |  |  |  |  |  |  |
| Market Treasury Bills | 10.2 | 12,268,930 | 11,139,181 | 23,408,111 | 1,896,778 | 47,428,597 | 49,325,375 |
| Pakistan Investment Bonds | 10.2 | 9,698,609 | 18,213,372 | 27,911,981 | 367,876 | 12,547,372 | 12,915,248 |
| GOP Ijara Sukuk Bonds |  | - | - | - | 9,559,180 | - | 9,559,180 |
| Defense Savings Certificates | 10.3 | - | 2,730 | 2,730 | - | 2,730 | 2,730 |
| Sukuk Bonds | 10.4 | 461,976 | - | 461,976 | 502,117 | - | 502,117 |
| Cumulative Preference shares | 10.5 | 55,178 | - | 55,178 | 80,178 | - | 80,178 |
| Ordinary shares / Certificates in listed companies / modarabas | 10.6 | 59,614 | - | 59,614 | 167,232 | - | 167,232 |
| Ordinary shares of unlisted companies | 10.7 | 66,279 | - | 66,279 | 65,872 | - | 65,872 |
| Term Finance Certificates | 10.8 \& 10.9 | 2,269,443 | 138,493 | 2,407,936 | 1,961,670 | - | 1,961,670 |
|  |  | 24,880,029 | 29,493,776 | 54,373,805 | 14,600,903 | 59,978,699 | 74,579,602 |

## Held-to-maturity securities

| Pakistan Investment Bonds Term Finance Certificates | $\begin{gathered} 10.2 \\ 10.8 \& 10.9 \end{gathered}$ | $\begin{array}{r} 1,717,358 \\ 11,028 \end{array}$ | - | $1,717,358$ 11,028 | $4,649,177$ 43,511 | - | $\begin{array}{r} 4,649,177 \\ 43,511 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1,728,386 | - | 1,728,386 | 4,692,688 | - | 4,692,688 |
| Associates | 10.10 \& 10.15 | 3,679,507 | - | 3,679,507 | 1,573,832 | - | 1,573,832 |
| Subsidiaries | 10.11 \& 10.15 | 2,479,066 | - | 2,479,066 | 4,584,741 | - | 4,584,741 |
| Investments at cost |  | 32,766,988 | 29,493,776 | 62,260,764 | 25,452,164 | 59,978,699 | 85,430,863 |
| Provision for diminution in value of investments | 10.12 \& 10.13 | $(466,987)$ | - | $(466,987)$ | $(611,775)$ | - | $(611,775)$ |
| Investments - net of provisions |  | 32,300,001 | 29,493,776 | 61,793,777 | 24,840,389 | 59,978,699 | 84,819,088 |
| (Deficit) / Surplus on revaluation of available-for-sale securities | 22 | $(305,001)$ | $(429,890)$ | $(734,891)$ | 150,708 | 416,314 | 567,022 |
| Net Investments |  | 31,995,000 | 29,063,886 | 61,058,886 | 24,991,097 | 60,395,013 | 85,386,110 |

# Notes to the Unconsolidated Financial Statements 

|  | Note | 2013 (Rupe | $\begin{aligned} & 2012 \\ & \text { ‘000') } \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| 10.1 (b) Investments by segments: |  |  |  |
| Federal Government Securities |  |  |  |
| Market Treasury Bills | 10.2 | 23,408,111 | 49,325,375 |
| Pakistan Investment Bonds | 10.2 | 29,629,339 | 17,564,425 |
| GoP Ijara Sukuk Bonds |  | - | 9,559,180 |
| Defense Savings Certificates | 10.3 | 2,730 | 2,730 |
| Sukuk Bonds | 10.4 | 461,976 | 502,117 |
| Cumulative Preference Shares | 10.5 | 55,178 | 80,178 |
| Fully Paid-up Ordinary Shares \& Modaraba Certificates |  |  |  |
| Listed | 10.6 | 59,614 | 167,232 |
| Unlisted | 10.7 | 66,279 | 65,872 |
| Term Finance Certificates |  |  |  |
| Listed | 10.8 | 1,656,492 | 1,861,907 |
| Unlisted | 10.9 | 762,472 | 143,274 |
| Associates | 10.10 \& 10.15 | 3,679,507 | 1,573,832 |
| Subsidiaries | 10.11 \& 10.15 | 2,479,066 | 4,584,741 |
| Total Investments at cost |  | 62,260,764 | 85,430,863 |
| Provision for diminution in value of investments | 10.12 \& 10.13 | $(466,987)$ | $(611,775)$ |
| Investments - Net of Provisions |  | 61,793,777 | 84,819,088 |
| (Deficit) / Surplus on revaluation of available-for-sale securities | - 22 | $(734,891)$ | 567,022 |
| Net Investments |  | 61,058,886 | 85,386,110 |

10.2 Market Treasury Bills and Pakistan Investment Bonds are eligible for rediscounting. Market Treasury Bills embody effective yields ranging from $9.14 \%$ to $10.50 \%$ ( 2012 : $9.00 \%$ to $11.60 \%$ ) with remaining maturities of 9 days to 177 days and Pakistan Investment Bonds carry mark-up ranging from 8\% to 12\% (2012: 8\% to 12\% ) per annum on semi-annual basis with remaining maturities of 1.55 years to 8.55 years. Certain government securities are required to be maintained with the SBP to meet statutory liquidity requirements calculated on the basis of demand and time liabilities.
10.3 These DSCs of Rs. 2.730 million are pledged as security and carry interest rate at $12.15 \%$ per annum.
10.4 These Sukuk Bonds of Liberty Power Tech Limited carry mark-up rate of 3 months KIBOR +300 bps and have an original maturity of 12 years.

# Notes to the Unconsolidated Financial Statements 

10.5 Particulars of investment in Cumulative Preference Shares

| Investee | Note | Number of Shares held |  | Total nominal value |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2013 | 2012 | 2013 | 2012 |
|  |  |  |  | (Rupe | 000') |
| Pak Elektron Limited | 10.5.1 | 2,500,000 | 2,500,000 | 25,000 | 25,000 |
| Fazal Cloth Mills Limited | 10.5.2 | - | 2,500,000 | - | 25,000 |
| Galaxy Textile Mills Limited | 10.5.3 | 3,017,800 | 3,017,800 | 30,178 | 30,178 |
|  |  |  |  | 55,178 | 80,178 |

10.5.1 These preference shares carry fixed dividend of $9.5 \%$ on cumulative basis payable when and if declared by the Board of Directors. For redemption, the call option can be exercised by PEL upto 100\% after three years of the issue date at $1 \%$ premium on the issue price.
10.5.2 These preference shares were redeemed by the company in the current year.
10.5.3 These preference shares are non voting and convertible into ordinary shares after 10 years. These preference shares bear a fixed return at the rate of $5 \%$ per annum that will be non cumulative for the first five years and thereafter will be cumulative from year to year.
10.6 Particulars of investment in Listed Shares / Certificates

|  | Number of Shares / Certificates held |  | Cost of Investment |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
| Available-for-sale |  |  | (Rupees '000') |  |
| Agritech Limited | 605,138 | 605,138 | 21,180 | 21,180 |
| IGI Insurance Limited | 770 | 770 | - | - |
| Lafarage Pakistan Cement Limited (formerly Pakistan Cement Limited) | - | 250,000 | - | 2,819 |
| Millat Tractors Limited | - | 260,892 | - | 97,674 |
| Tariq Glass Industries Limited | 2,710,712 | 3,213,212 | 38,434 | 45,559 |
| Total Listed Shares / Certificates |  |  | 59,614 | 167,232 |


| Percentage <br> of holding | Number of <br> Shares held |  | Cost of <br> Investment |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2013 <br> (Rupees '000') |

### 10.7 Particulars of Unlisted Shares

Pakistan Export Finance Guarantee Agency Limited

| Chief Executive: Syed Mohammad Zaeem | 10.7 .1 | $5.26 \%$ | 568,044 | 568,044 | 5,680 | 5,680 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Central Depository Company of Pakistan Limited <br> Chief Executive: Mr. Muhammad Hanif Jakhura | 10.7 .2 | $5.00 \%$ | $3,250,000$ | $3,250,000$ | 5,000 | 5,000 |
| Crescent Capital Management (Private) Limited <br> Chief Executive: Mr. Mahmood Ahmed | 10.7 .3 | $4.88 \%$ | 100,000 | 100,000 | 1,000 | 1,000 |
| Pakistan Textile City (Private) Limited <br> Chief Executive: Mr. Zaheer A. Hussain | 10.7 .4 | $4.00 \%$ | $5,000,000$ | $5,000,000$ | 50,000 | 50,000 |


|  | Note | Percentage of holding | Number of Shares held |  | Cost of Investment |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2013 | 2012 | 2013 | 2012 |
|  |  |  |  |  | (Rupe | '000') |
| Particulars of Unlisted Shares |  |  |  |  |  |  |
| National Investment Trust Limited |  |  |  |  |  |  |
| Chief Executive: Mr. Manzoor Ahmed | 10.7.5 | 8.33\% | *79,200 | *79,200 | 100 | 100 |
| Sunbiz (Private) Limited |  |  |  |  |  |  |
| Chief Executive: Mr. Nisar Ahmed | 10.7.6 | 4.65\% | 10,000 | 10,000 | 1,000 | 1,000 |
| SWIFT |  |  |  |  |  |  |
| Chief Executive: Mr. Lazaro Campos | 10.7.7 | 0.01\% | **9 | **9 | 3,499 | 3,092 |
|  |  |  |  |  | 66,279 | 65,872 |

10.7.1 This investment is fully provided in these unconsolidated financial statements.
10.7.2 Value of investment, based on the net assets stated in the audited financial statements of investee company as at June 30, 2013 amounts to Rs. 111.941 million (June 30, 2012: Rs. 109.794 million).
10.7.3 This investment is fully provided in these unconsolidated financial statements.
10.7.4 Value of investment, based on the net assets stated in the audited financial statements of investee company as at June 30, 2013 amounts to Rs. 27.241 million (June 30, 2012: Rs. 33.038 million).
10.7.5 Value of investment, based on the net assets stated in the audited financial statements of investee company as at June 30, 2013 amounts to Rs. 1,783.479 million (June 30, 2012: Rs. 1,110.902 million).
10.7.6 This investment is fully provided in these unconsolidated financial statements.
10.7.7 Value of investment, based on the net assets stated in the audited financial statements of investee company as at December 31, 2012 amounts to Rs. 2.970 million (December 31, 2011: Rs. 3.026 million)

### 10.8 Particulars of investment in Listed Term Finance Certificates

| Number of <br> Certificates held | Amortized <br> cost |  |
| :---: | :---: | :---: |
| 2013 |  |  |

## Investee

Askari Bank Limited
Azgard Nine Limited

| 30,000 | 33,184 |
| :--- | :--- |
| 10,000 | 10,000 |
| 55,000 | 55,000 |


| 151,336 | 167,432 |
| ---: | ---: |
| 16,269 | 16,269 |
| 274,560 | 274,670 |
|  |  |
| $1,026,065$ | $1,078,909$ |
| 1,007 | 2,014 |
| - | 29,964 |
| - | 19,968 |
| - | 7,482 |
| 49,954 | 49,977 |
| 137,301 | 137,454 |
| - | 77,768 |
| $1,656,492$ |  |

Bank Alfalah Limited
Engro Fertilizer Limited (formerly Engro Corporation Limited)

| 217,438 | 223,438 | $1,026,065$ | $1,078,909$ |
| :---: | ---: | :---: | ---: |
| 2,016 | 2,016 | 1,007 | 2,014 |
| - | 6,000 | - | 29,964 |
| - | 24,000 | - | 19,968 |
| - | 6,000 | - | 7,482 |
| 10,000 | 10,000 | 49,954 | 49,977 |
| 74,888 | 74,888 | 137,301 | 137,454 |
| - | 16,500 | - | 77,768 |
|  |  | $\underline{1,656,492}$ | $1,861,907$ |


|  |  | Note | Number of Certificates held |  | Amortized cost |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2013 | 2012 | 2013 | 2012 |
|  |  |  |  | (Rupe | 000') |
| 10.9 | Particulars of investment in Unlisted Term Finance Certificates |  |  |  |  |  |  |
|  | Azgard Nine Limited |  | 10.9.1 | 11,864 | 11,864 | - | - |
|  | Avari Hotels Limited |  | 30,400 | 30,400 | 56,590 | 129,070 |
|  | New Khan Transport Company (Private) Limited |  | - | 20,000 | - | 14,204 |
|  | Pakistan Mobile Communications Limited |  | 200,000 | - | 705,882 | - |
|  |  |  |  |  | 762,472 | 143,274 |

10.9.1 Last year, the Bank received 11,864 Term Finance Certificates of Rs. 5,000 each, having total value of Rs. 59.32 million in respect of overdue mark-up of Azgard Nine Limited. These certificates have been recognized at nil value in the Bank's books as per the requirement of Prudential Regulations, whereby overdue interest on classified advance accounts can only be recognized once this is received in cash.


| Cost of <br> Investment |
| :---: |
| $2013 \quad 2012$ |
| (Rupees '000') |

### 10.10 Particulars of investment in Associates

PICIC Energy Fund
PICIC Growth Fund
PICIC Income Fund
PICIC Insurance Limited
PICIC Investment Fund

| $31,825,782$ | $11,130,160$ | 336,710 | 83,476 |
| ---: | ---: | ---: | ---: |
| $43,482,858$ | $15,132,858$ | $1,221,935$ | 510,917 |
| $5,117,650$ | - | 514,263 | - |
| $10,499,993$ | $10,499,993$ | 345,900 | 345,900 |
| $96,703,821$ | $41,544,649$ | $1,260,699$ | 633,539 |
|  |  | $\underline{3,679,507}$ | $\underline{1,573,832}$ |
|  |  |  |  |

### 10.11 Particulars of investment in Subsidiaries

PICIC Asset Management
Company Limited
Financial and Management
Services (Private) Limited
10.11.1 On December 31, 2013, the subsidiary of the Bank, PICIC Asset Management Company Limited reduced it's paid up share capital from Rs. 3,000 million to Rs. 300 million as approved by the High Court of Sindh vide Misc. application No. 12 of 2013 in accordance with section 96 of the Companies Ordinance, 1984. The Subsidiary sold it's investment in mutual funds to the Bank. The value of the units purchased were based on the market rate of the units as at December 31, 2013 amounting to Rs. $2,105.675$ million. The units of the mutual funds purchased were those of funds managed by the PICIC Asset Management Company Limited and are all associates of the Bank.
Unless otherwise stated, holdings in modaraba certificates and ordinary shares are of Rs. 10 each.

* Shares / Modaraba Certificates of Face Value of Rs. 100 each
** Shares of Face Value of Euro 2,680 each
All Term Finance Certificates are of Original Face Value of Rs. 5,000 each


# Notes to the Unconsolidated Financial Statements 

(Rupees '000')
10.12 Particulars of provision for diminution in value of investments

Opening balance
Charge for the year
Reversals for the year

- Unlisted shares
- Term Finance Certificates
- Associates

| 611,775 |
| ---: | ---: |
| 117,399 |
| - |
| - |
| $(222,400)$ |
| $(105,001)$ |
| $(39,787)$ |
| 466,987 |$\quad$| $1,254,551$ |
| ---: |
| $(21,566,178)$ |
| $(216,572)$ |

### 10.13 Particulars of Provision in respect of Type and Segment

Available-for-sale securities

- Listed shares / Certificates / Unit
- Unlisted shares
- Term Finance Certificates

Associates

- Listed shares / Certificates / Units

Subsidiaries

- Unlisted shares (FMSL)

2013
(Rupees '000') Rating (Rupees '000') Rating

2012

Rating

### 10.14 Quality of Available-for-Sale Securities

- at Market Value


## Federal Government Securities

Market Treasury Bills
Pakistan Investment Bonds
GOP Ijara Sukuk
Defense Savings Certificates
Sukuk Bonds
Cumulative Preference shares
Pak Elektron Limited
Fazal Cloth Mills Limited
Galaxy Textile Mills Limited
$23,374,805$
$27,137,317$
-
2,730
461,976

461,976

Unrated
Unrated
Unrated
Unrated
Unrated

| $49,469,121$ | Unrated |
| ---: | ---: |
| $13,189,754$ | Unrated |
| $9,611,019$ | Unrated |
| 2,730 | Unrated |
| 502,117 | Unrated | 502,117

251,400
473,800
36,148
24,642
76,461
137,251

| 724 |
| ---: | ---: |
| 466,987 |

## Notes to the Unconsolidated Financial Statements

|  | 2013 |  | 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (Rupees '000') | Rating | (Rupees '000') | Rating |
| Ordinary shares of Listed Companies |  |  |  |  |
| Agritech Limited | 7,667 | D | 7,062 | D |
| IGI Insurance Limited | 127 | AA | 74 | AA |
| Lafarage Pakistan Cement Limited (formerly Pakistan Cement Limited) | - | * | 1,268 | * |
| Millat Tractors Limited | - | * | 147,289 | * |
| Tariq Glass Limited | 65,600 | * | 67,767 | * |
| Ordinary shares of Unlisted Companies |  |  |  |  |
| Central Depository Company of Pakistan Limited | 5,000 | * | 5,000 | * |
| Crescent Capital Management (Private) Limited | 1,000 | * | 1,000 | * |
| National Investment Trust Limited | 100 | AM2- | 100 | AM2- |
| Pakistan Export Finance Guarantee Agency Limited | 5,680 | * | 5,680 | * |
| Pakistan Textile City (Private) Limited | 50,000 | * | 50,000 | * |
| Sunbiz (Private) Limited | 1,000 | * | 1,000 | * |
| SWIFT | 3,499 | * | 3,092 | * |
| Term Finance Certificates |  |  |  |  |
| Askari Bank Limited | 151,992 | AA- | 181,473 | AA- |
| Avari Hotels Limited | 56,590 | A- | 129,070 | A- |
| Azgard Nine Limited | 8,135 | D | 8,135 | D |
| Bank Alfalah Limited | 294,395 | AA- | 297,684 | AA- |
| Engro Fertilizer Limited (formerly Engro |  |  |  |  |
| Corporation Limited) | 1,037,571 | A | 1,043,227 | A |
| Escorts Investment Bank Limited | 743 | BB | 1,485 | BB |
| New Khan Transport Company (Private) Limited | - | - | 14,204 | * |
| PACE Pakistan Limited | - | - | 29,964 | * |
| Pakistan Mobile Communication Limited | 705,883 | AA- | 20,051 | AA- |
| Summit Bank Limited | 47,193 | A- (SO) | 47,718 | A- (SO) |
| Telecard Limited | 134,407 | * | 134,552 | D |
| United Bank Limited | - | - | 58,661 | AA |
|  | 53,608,588 |  | 75,110,475 |  |

[^0]10.15 As per BSD circular No. 6 of 2007 dated September 6, 2007, investments in subsidiaries and associates are required to be reported separately and should be carried at cost. However, as per IAS 36, these need to be tested for impairment, if there is indication that such impairment may exist.

Management has tested the investment in its subsidiary, PICIC Asset Management Company Limited, for impairment using a 'value in use' calculation. The 'value in use' calculation indicates that the value of the investment in the subsidiary exceeds the cost of investment, therefore, no impairment was made during the year.

| 11. | ADVANCES | Note | 2013 (Rup | $\left.{ }^{\prime} 000^{\prime}\right)^{2012}$ |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  | Loans, cash credits, running finance, etc. - in Pakistan | 11.1 | 97,018,316 | 88,990,934 |
|  | Net investment in finance lease - in Pakistan | 11.3 | 1,777,383 | 1,897,676 |
|  | Bills discounted and purchased (excluding Treasury Bills) Payable in Pakistan Payable outside Pakistan |  | $\begin{aligned} & 2,600,925 \\ & 3,161,906 \\ & \hline \end{aligned}$ | $\begin{array}{r} 189,544 \\ 3,779,947 \\ \hline \end{array}$ |
|  | Advances - Gross |  | 104,558,530 | 94,858,101 |
| Provision against non performing advances |  |  |  |  |
|  | Specific General | 11.4 | $\begin{array}{r} (22,488,805) \\ (69,139) \end{array}$ | $\begin{array}{r} (23,214,941) \\ (78,923) \end{array}$ |
|  |  | 11.5 | $(22,557,944)$ | $(23,293,864)$ |
|  | Advances - Net of provision |  | 82,000,586 | 71,564,237 |

11.1 This includes a sum of Rs. 72.337 million (2012: Rs. 72.337 million) representing unrealized exchange gain, which has not been recognized as income and deferred in these unconsolidated financial statements, in accordance with the policy of the Bank, as stated in note 6.18.
(Rupees ‘000’)

### 11.2 Particulars of advances

11.2.1 In local currency

In foreign currencies
11.2.2 Short term (for upto one year)

Long term (for over one year)

| 100,749,988 | 90,453,467 |
| :---: | :---: |
| 3,808,542 | 4,404,634 |
| 104,558,530 | 94,858,101 |
| 93,340,382 | 80,111,750 |
| 11,218,148 | 14,746,351 |
| 104,558,530 | 94,858,101 |

### 11.3 Net Investment in Finance Lease

|  | Not later <br> than one <br> year | Later than <br> one and less <br> than five years | Over five <br> years | Total |
| :--- | :--- | :--- | :--- | :--- | :--- |

11.3.1 Leases includes non performing loans of Rs. 1,721.768 million against which provision of Rs. 1,177.073 million has been held.
11.4 Advances include Rs. 29,904.747 million (2012: Rs. 32,921.495 million) which have been placed under non-performing status as detailed below:

2013

| Note | Classified Advances |  |  | Provision Required |  |  | Provision Held |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Domestic | Overseas | Total | Domestic | Overseas | Total | Domestic | Overseas | Total |

Category of
Classification

| OAEM | 42,632 | - | 42,632 | 6,648 | - | 6,648 | 6,648 | - | 6,648 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Substandard | 2,450,356 | - | 2,450,356 | 611,308 | - | 611,308 | 611,308 | - | 611,308 |
| Doubtful | 571,213 | - | 571,213 | 86,598 | - | 86,598 | 86,598 | - | 86,598 |
| Loss 11.4.1 | 26,840,546 | - | 26,840,546 | 21,784,251 | - | 21,784,251 | 21,784,251 | - | 21,784,251 |
|  | 29,904,747 | - | 29,904,747 | 22,488,805 | - | 22,488,805 | 22,488,805 | - | $\underline{22,488,805}$ |

Notes to the Unconsolidated Financial Statements

| Classified Advances |  |  | Provision Required |  |  | Provision Held |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Domestic | Overseas | Total | Domestic | Overseas | Total | Domestic | Overseas | Total |

Category of Classification

| Substandard | 2,521,821 | - | 2,521,821 | 342,199 | - | 342,199 | 342,199 | - | 342,199 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Doubtful | 1,949,958 | - | 1,949,958 | 519,348 | - | 519,348 | 519,348 | - | 519,348 |
| Loss | 28,449,716 | - | 28,449,716 | 22,353,394 | - | 22,353,394 | 22,353,394 | - | 22,353,394 |
|  | 32,921,495 | - | 32,921,495 | 23,214,941 | - | 23,214,941 | 23,214,941 | - | 23,214,941 |

11.4.1 Included in the Provision required and held is an amount of Rs. 293.089 million (2012: Rs. 410.960 million) which represents provision in excess of the requirements of the State Bank of Pakistan.
11.4.2 In accordance with BSD Circular No. 1 dated October 21, 2011 issued by the State Bank of Pakistan, the Bank has availed the benefit of Forced Sale Value (FSV) against the non-performing advances. During the year ended December 31, 2013, total FSV benefit erosion resulted in decrease in profit before tax of Rs. $1,513.644$ million. Had the benefit under the said circular not been taken by the Bank, the specific provision against non-performing advances would have been higher by Rs. 4,405.527 million (December 31, 2012: Rs. 5,919.171 million). The FSV benefit recognized will not be available for the distribution of cash and stock dividend to shareholders.
11.4.3 As per IH\&SMEFD Circular No. 8 of 2013 dated May 07, 2013 issued by SBP, SME Prudential Regulations were revised and SME was broken into Small Enterprise (SE) and Medium Enterprise (ME). As a consequence, a new classification category of Other Assets Especially Mentioned (OAEM) was introduced. The circular also requires Banks to maintain General Provision against loans to SE. As a result, Bank's General provision increased by Rs. 6.355 million and Specific provision reduced by Rs. 11.883 million against SE as at December 31, 2013.

### 11.5 Particulars of provision against non-performing advances



### 11.5.1 Particulars of provision against non-performing advances - currency wise

|  | 2013 |  |  | 2012 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Specific | General | Total (Rupe | $\begin{aligned} & \text { Specific } \\ & \text { s ‘000') } \end{aligned}$ | General | Total |
| In local currency | 22,488,805 | 69,139 | 22,557,944 | 23,214,941 | 78,923 | 23,293,864 |
| In foreign currencies | - | - | - | - | - | - |
|  | 22,488,805 | 69,139 | 22,557,944 | 23,214,941 | 78,923 | 23,293,864 |

# Notes to the Unconsolidated Financial Statements For the year ended December 31, 2013 

ANNUAL REPORT

## Note 2013 <br> 2012 <br> (Rupees '000')

### 11.6 Particulars of write offs / (write backs):

11.6.1 Against provisions (includes recovery of earlier written-off Retail loans)

Directly charged to profit and loss account
11.6.2 Write offs of Rs. 500,000 and above

Write offs of below Rs. 500,000 (includes recovery of earlier written-off Retail loans)

|  | $(125,609)$ | 450,367 |
| :---: | :---: | :---: |
|  | 4,451 | 15,632 |
|  | $(121,158)$ | 465,999 |
| 11.7 | 210,840 | 345,504 |
| 11.7 | $(331,998)$ | 120,495 |
|  | $(121,158)$ | 465,999 |

### 11.7 Details of loan write offs of Rs. 500,000 and above

In terms of sub-section (3) of section 33A of the Banking Companies Ordinance, 1962, the statement in respect of written off loans or any financial relief of five hundred thousand rupees or above allowed to person(s) during the year ended December 31, 2013 is given in Annexure 1. However, this write off does not affect the Bank's right to recover these debts from any of its customers.

## Note 2013 <br> 2012 <br> (Rupees '000')

11.8 Particulars of loans and advances to directors, associated companies etc.

Debts due by directors, executives or officers of the Bank or any of them either severally or jointly with any other persons:

Balance at the beginning of the year

| $1,393,791$ |
| ---: | :---: |
| 740,346 |
| $(674,056)$ |
| $1,460,081$ |

Repayments / transferred during the year
Balance at the end of the year
1,393,791
Debts due by subsidiary companies, controlled firms, managed modarabas and other related parties:
Balance at the beginning of the year

| 21,951 |  |
| :---: | ---: |
| 5,326 | 24,997 |
| $(2,401)$ |  |
| 24,876 |  |
| ${$1,069 <br> $(4,115)$$}$ |  |

12. OPERATING FIXED ASSETS

Capital work in progress
Property and equipment
2.1
12.2

### 12.1 Capital work in progress

Civil works

| 64,359 | 7,971 |
| ---: | ---: |
| 58,770 | 53,681 |
| 51,048 | 5,394 |
| 74,350 | 48,141 |
| 248,527 |  |



[^1] Carrying amount of temporarily idle property is Rs. 812.378 million (2012: Rs. 885.609 million)
12.2.3 This includes a plot of land costing Rs. 361 million in Block-6, KDA Scheme-5, Clifton, Karachi (the "Plot"), possession of which was taken by the Bank (formerly PICIC) in April 1983 pursuant to an allotment order by City District Government Karachi ("CDGK") (formerly Karachi Development Authority). All the legal dues in respect of the Plot including Non-utilization Fees have been paid. In 2000, CDGK cancelled the allotment unilaterally based on certain building and construction restrictions. The Bank filed a Civil Suit against CDGK before the High Court of Sindh in respect of the said unilateral cancellation of the allotment. Meanwhile, also in 2000, a dispute arose with KPT in respect of construction of a boundary wall on the Plot by KPT as KPT claimed that the ownership of the land had been reverted to KPT. The said claim by KPT was also challenged by way of Civil Suit before the High the allotment of the Plot. Subsequently, both the suits were decided in favor of the Bank. In the suit filed against CDGK, the High Court of Sindh held that the action of cancellation of the allotment by CDGK was improper and void, whereas, in the suit against KPT, the High Court of Sindh held that since allotment in favor of the Bank was valid therefore, KPT had no standing to claim that the ownership of the land had been reverted back to KPT. Both the decisions of the High Court of Sindh are currently being challenged in two separate High Court Appeals by CDGK and KPT and the same are still pending. Furthermore, in November 2008, KPT filed a Civil Suit seeking a declaration from the High Court of Sindh to the effect that the ownership of the Plot had been validly reverted to KPT. At present, the Bank is actively defending the cases.
12.2.1
12.2.2
12.2.3

NiB Bank
Property and Equipment
Particulars
Freehold land
Leasehold land Buildings on leasehold land Furniture and fixtures

$$
\begin{aligned}
& \text { Electrical, office and } \\
& \text { computer equipment }
\end{aligned}
$$

## Leasehold improvements

| 2012 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| C O S T .............................. |  |  |  |  | .............................- DEPRECIATION .-..............................----- |  |  |  |  | Net Book value as at December 31, 2012 | Rate of Depreciation \% per annum |
| As at <br> January <br> 01,2012 | Additions / <br> (Deletions) | Adjustment (Write - offs) |  | As at December 31, 2012 | Accumulated as at January 01, 2012 | For the year / (on deletions) | Adjustment (Write-offs) |  | Accumulated as at December $31,2012$ |  |  |
| (Rupees '000') |  |  |  |  |  |  |  |  |  |  |  |
| 336,617 | - | - | - | 336,617 | - | - | - | - | - | 336,617 | - |
| 1,064,456 | - | - | - | 1,064,456 | 15,634 | - | - | - | 15,634 | 1,048,822 | - |
| 584,330 | - | - | - | 584,330 | 218,693 | 28,565 | - | - | 247,258 | 337,072 | 5\% |
| 158,073 | 4,500 | - | - | 162,573 | 40,851 | 7,744 | - | - | 48,595 | 113,978 | 5\% |
| 228,337 | 29,665 | - | - | 212,587 | 130,026 | 17,599 | - |  | 120,771 | 91,816 | 10\% |
|  | $(18,951)$ | - | $(26,464)$ |  |  | $(11,431)$ | - | $(15,423)$ |  |  |  |
| 1,400,757 | 230,827 | 65 | - | 1,315,306 | 1,123,460 | 131,199 | 93 | - | 957,527 | $357,77910 \%$ to $33 \%$ |  |
|  | $(75,811)$ |  | $(240,532)$ |  |  | $(68,199)$ |  | $(229,026)$ |  |  |  |  |
| 35,258 | - | - | , | 28,951 | 24,800 | 4,149 | 3 | - | 22,700 | 6,251 | 20\% |
|  | $(5,848)$ |  | (459) |  |  | $(5,816)$ |  | (436) |  |  |  |
| 833,516 | 110,268 | - | - | 774,426 | 556,393 | 38,892 | - | - | 473,450 | 300,976 | 10\% |
|  | (235) |  | $(169,123)$ |  |  | (219) |  | $(121,616)$ |  |  |  |
| 4,641,344 | 375,260 | 65 | $(436,578)$ | 4,479,246 | 2,109,857 | 228,148 | 96 | $(366,501)$ | 1,885,935 | 2,593,311 |  |
|  | $(100,845)$ |  |  |  |  | $(85,665)$ |  |  |  |  |  |

[^2]Vehicles
13. INTANGIBLE ASSETS

13.2 Annual test for impairment
Intangibles
In the current year, the Bank assessed the recoverable amount of core deposit relationships and determined that no impairment loss exists.

NiB Bank

## Note <br> 2013 <br> 2012

(Rupees '000')
14. DEFERRED TAX ASSETS

Deferred debits arising due to:
Provision against loans and advances
Provision against other receivable
Provision against balances with other banks
Provision against Off Balances sheet Items
Unused tax losses
Surplus / (Deficit) on revaluation of securities
Excess of tax base of government securities / investments over accounting base

## Deferred credits arising due to:

Excess of accounting base of leased asset over tax base
Accelerated tax depreciation on owned assets
Fair valuation of subsidiaries and associates
Accelerated tax amortization on intangible assets
Unrealized exchange gains
14.2

Unrealized exchange losses

Deferred tax Assets
Unrecognized deferred tax assets
Recognized deferred tax assets

| $7,527,506$ |
| ---: |
| 291,184 |
| 2,359 |
| 13,101 |
| $4,637,085$ |
| 268,238 |
|  |
| 152,880 |

12,892,353

| $8,432,590$ |
| ---: |
| 255,121 |
| - |
| - |
| $4,488,530$ |
| $(175,364)$ |
|  |
| 378,894 |
| $13,379,771$ |


|  | $(169,599)$ <br> $(811,328)$ <br> $(300,467)$ <br> $(1,081)$ <br> $(2,377)$ <br> $(33,604)$ | $(159,787)$ <br> $(796,789)$ <br> $(532,758)$ <br> 8,843 <br> $(2,377)$ <br> $(33,604)$ |
| :--- | ---: | ---: |
| 14.2 | $(1,516,472)$ <br> 14.3 | $11,863,299$ <br> $(1,318,456)$ <br> $11,573,897$ <br> $(324,011)$ |

14.1 The deferred tax asset recognized in the books has been restricted to Rs. 11,250 million due to uncertainty of availability of future tax profits for utilization of the unrecognized deferred tax assets. The deductible differences available to the Bank are Rs. 11,574 million. Had these been taken completely, the profit after tax for the year would be higher by Rs. 324.011 million (2012: Rs. 982.015 million). Therefore, the accumulated amount of deferred tax asset not recognized as of December 31, 2013 amounted to Rs. 324.011 million.

The management has recorded deferred tax asset based on financial projections indicating realisibility of deferred tax asset over a number of future years through reversals as a result of recoveries from borrowers and realisibility of remaining deferred tax asset against future taxable profits. The financial projections involve certain key assumptions such as deposits composition, interest rates, growth of deposits and advances, investment returns and potential provision / reversals against assets. Any significant change in the key assumptions may have an effect on the realisibility of the deferred tax asset.
14.2 In 1987 and 1989, the Bank (formerly PICIC) exercised its option to avail the exchange risk coverage offered by the Government of Pakistan, Ministry of Finance and Economic Affairs (Economic Affairs Division), through Office Memo 1(16)/50/DM/86 dated July 8, 1987 and 1(12)/50/DM/89 dated June 1, 1989 respectively and, in turn the Bank (formerly PICIC) offered the risk coverage to its Borrowers.
14.3 The unrealized exchange losses of the Bank (formerly PICIC) as on April 21, 1987, the effective date of exercise of both the options arising on related borrowings as reduced by gains arising on related advances was claimed as loss for tax purposes.

Notes to the Unconsolidated Financial Statements

### 14.4 Movement in temporary differences during the year

|  | 2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance as at January 01, 2013 | Recognized in profit and loss account (Rupees | Recognized in equity <br> '000’) | Balance as at December 31, 2013 |
| Deferred debits arising due to: |  |  |  |  |
| Provision against loans and advances | 8,432,590 | $(905,084)$ | - | 7,527,506 |
| Provision against other receivables | 255,121 | 36,063 | - | 291,184 |
| Provision against balances with other banks | - | 2,359 | - | 2,359 |
| Provision against Off balance sheet item | - | 13,101 | - | 13,101 |
| Surplus / (Deficit) on revaluation of securities | $(175,364)$ | - | 443,602 | 268,238 |
| Unused tax losses | 4,488,530 | 148,555 | - | 4,637,085 |
| Excess of tax base of government securities / investments over accounting base | 378,894 | $(226,014)$ | - | 152,880 |
| Deferred credits arising due to: |  |  |  |  |
| Excess of accounting base of leased asset over tax base | $(159,787)$ | $(9,812)$ | - | $(169,599)$ |
| Accelerated tax depreciation on owned assets | $(796,789)$ | $(14,539)$ | - | $(811,328)$ |
| Fair valuation of subsidiaries and associates | $(532,758)$ | 232,291 | - | $(300,467)$ |
| Accelerated tax amortization on intangible assets | s $\quad 8,843$ | $(9,924)$ | - | $(1,081)$ |
| Unrealized exchange gains | $(2,377)$ | - | - | $(2,377)$ |
| Unrealized exchange losses | $(33,604)$ | - | - | $(33,604)$ |
| Deferred tax assets | 11,863,299 | $(733,004)$ | 443,602 | 11,573,897 |
| Unrecognized deferred tax assets | $(982,015)$ | 658,004 | - | $(324,011)$ |
| Recognized deferred tax assets | 10,881,284 | $(75,000)$ | 443,602 | 11,249,886 |


| 2012 |  |  |  |
| :---: | :---: | :---: | :---: |
| Balance as at <br> January <br> 01,2012 | Recognized in <br> profit and loss <br> account | Recognized in <br> equity | Balance as at <br> December <br> 31,2012 |

## Deferred debits arising due to:

Provision against loans and advances
Provision against other receivables
Surplus / (Deficit) on revaluation of securities
Unused tax losses

$$
\begin{array}{r}
8,880,336 \\
259,790 \\
(39,648) \\
3,699,934 \\
\\
429,189
\end{array}
$$

(Rupees '000’)

Excess of tax base of government securities / investments over accounting base
$(447,746)$
$(4,669)$
-
788,596

$(50,295)$

| - | $8,432,590$ |
| :---: | :---: |
| - | 255,121 |
| $(135,716)$ | $(175,364)$ |
| - | $4,488,530$ |
| - | 378,894 |

## Deferred credits arising due to:

Excess of accounting base of leased
asset over tax base
Accelerated tax depreciation on owned assets

| $(140,383)$ | $(19,404)$ | - | $(159,787)$ |
| :---: | :---: | :---: | :---: |
| $(734,069)$ | $(62,720)$ | - | $(796,789)$ |
| $(511,079)$ | $(21,679)$ | - | $(532,758)$ |
| 25,911 | $(17,068)$ |  | 8,843 |
| $(2,377)$ | - | - | $(2,377)$ |
| $(33,604)$ | - | - | $(33,604)$ |
| 11,834,000 | 165,015 | $(135,716)$ | 11,863,299 |
| $(817,000)$ | $(165,015)$ | - | $(982,015)$ |
| 11,017,000 | - | $(135,716)$ | 10,881,284 |


| 15. | OTHER ASSETS | Note | 2013 | 2012 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | (Rupees '000') |  |
|  | Income / mark-up accrued |  |  |  |
|  | Local currency | 15.1 \& 15.6 | 3,515,103 | 2,793,258 |
|  | Foreign currencies |  | 72,276 | 40,484 |
|  | Advances, deposits, advance rent and other prepayments | 15.2 | 476,586 | 489,157 |
|  | Advance taxation - net |  | 1,180,291 | 1,232,104 |
|  | Non - banking assets acquired in satisfaction of claims | 15.3 | 888,525 | 733,318 |
|  | Non - banking assets acquired in satisfaction of claims with buy back option with customer | 15.3 | 1,102,755 | 512,274 |
|  | Unrealized gain on forward foreign exchange contracts - net |  | - | 183,808 |
|  | Stationery and stamps on hand |  | 630 | 1,172 |
|  | Advance for purchase of term finance certificates and |  |  |  |
|  | Sukuk Bonds | 15.7 | 1,185,000 | 1,226,176 |
|  | Assets in respect of Bangladesh | 15.4 | 425,409 | 425,409 |
|  | Insurance claim |  | 4,873 | 6,518 |
|  | Others |  | 167,121 | 68,089 |
|  |  |  | 9,018,569 | 7,711,767 |
|  | Liabilities in respect of Bangladesh <br> Rupee Borrowings from Government of Pakistan <br> in respect of Bangladesh |  | $(342,416)$ | $(342,416)$ |
|  |  |  | $(82,993)$ | $(82,993)$ |
|  | Provisions held against other assets | 15.5 | $\underline{(1,177,612)}$ | (1,012,176) |
|  | Other assets - net of provisions |  | 7,415,548 | 6,274,182 |

15.1 This includes Rs. 0.705 million (2012: Rs. 0.728 million) in respect of related parties.
15.2 Advances, deposits, advance rent and other prepayments

| Advances | 39,683 | 38,959 |
| :--- | ---: | ---: |
| Deposits | 33,723 | 33,275 |
| Advance rent | 266,873 | 296,864 |
| Prepayments | 136,307 | 120,059 |
|  | $\underline{476,586}$ | $\underline{489,157}$ |

15.3 Represents cost of land and building acquired by the Bank against advances and held for resale. The market value of the subject assets as of December 31, 2013 was Rs. $2,037.041$ million (2012: Rs. 1,203.436 million). Provision of Rs. 132.272 million (2012: Rs. 102.272 million) has been made against difference between cost and fair value. The above mentioned values include properties having market value of Rs. 1,219.752 million (2012: Rs. 534.733 million) acquired through settlement agreements, where the settlement agreement signed with borrowers entails a buy back option.
15.4 All the assets and liabilities as of November 30, 1971 clearly identifiable as being in or in respect of the areas now under Bangladesh and referred to above were segregated as of that date and in such segregation, for purposes of conversion of foreign currency amounts, generally speaking, the parity rates ruling prior to August 15, 1971 were used, and all income accrued or due in 1971 but not received in that year and interest accrued but not due on borrowings in 1971 was eliminated. Subsequently, consequent to the assuming by Bangladesh of certain foreign currency loan obligations as of July 1, 1974, including amounts previously identified by the Bank (formerly PICIC) as its foreign currency liabilities in respect of Bangladesh, such amounts were eliminated from the books of the Bank (formerly PICIC) by reducing an equivalent sum from its related foreign assets in that area.

# Notes to the Unconsolidated Financial Statements 

Arising from advices received from the lenders and as a result of diversion of shipments and of the meeting of certain contingent liabilities, there have been certain modifications to the foreign currency advances relating to Bangladesh. Furthermore, the difference between the actual amount of rupees required to remit maturities of foreign currency borrowings in respect of Bangladesh and the figures at which they appeared in the books and the interest paid to foreign lenders has been treated as increasing the rupee assets in that area.

The Government of Pakistan, while initially agreeing to provide the rupee finance required for discharging current maturities of foreign currency borrowings and interest related to Bangladesh, did not accept any responsibility for PICIC's assets in that area. However, following an agreement reached between PICIC and the Government of Pakistan during 1976, the Government has agreed that it would continue to provide the funds for servicing PICIC's foreign currency liabilities relating to Bangladesh and has further agreed that an amount equivalent to the rupee assets in Bangladesh financed from PICIC's own funds not exceeding Rs. 82 million would be deemed to have been allocated out of the rupee loans by the Government and that such allocated amount together with the rupee finance being provided by the Government including any interest thereon would not be recovered from PICIC until such time as PICIC recovers the related assets from Bangladesh and only to the extent of such recovery.

Accordingly, such allocated amounts, together with the rupee finance being provided by the Government for discharging the current maturities of foreign currency borrowings (including the interest and charges thereon and any exchange difference between the final rupee payment and the amount at which the liability, commitment or contingent liability as appearing in the books relating to Bangladesh) have been treated as liabilities in respect of Bangladesh. Further, in view of the aforesaid agreement no interest is being accrued on the allocated amount of rupee loans or in respect of the rupee finance provided by the Government related to PICIC's assets in Bangladesh nor is it considered necessary to provide for any loss that may arise in respect of PICIC's assets in Bangladesh.
15.5 Particulars of provision against other assets

Opening balance
Charge for the year
Reversals
Write offs
Transfer from Investments / Advances
Closing balance

20132012
(Rupees '000')

| $1,012,176$ | $1,021,625$ |
| ---: | ---: |
| 62,400 | 3,892 |
| - | $(3,500)$ |
| - | $(9,841)$ |
| 103,036 | - |
| $1,177,612$ |  |

15.6 This includes a sum of Rs. 30.466 million (2012: Rs. 30.466 million) representing unrealized exchange gain, which has not been recognized as income and deferred in the financial statements, in accordance with the policy of the Bank, as stated in note 6.18.
15.7 This includes Rs. 900 million in respect of advance paid by the Bank for purchase of Sukuk Bonds of Sui Southern Gas Company (SSGC). As per agreed repayment schedule mark-up has been received from SSGC which have been recorded as mark-up income of the Bank. These carry mark-up rate of 3 months KIBOR +70 bps and have original maturity of 5 years. The Sukuk are in the process of issuance and is expected to complete in first half of 2014, upon issuance of the Bonds this advance will be reclassified as Investments.

## 16. BILLS PAYABLE

In Pakistan
Outside Pakistan

## 17. BORROWINGS

In Pakistan
Outside Pakistan

### 17.1 Particulars of borrowings with respect to currencies

In local currency
In foreign currencies

### 17.2 Details of borrowings - secured / unsecured

## Secured

Borrowings from SBP under
Export Refinance Scheme
Long Term Financing Facility
Long Term Finance for Export Oriented Projects
Repurchase agreement borrowings

## Unsecured

Call borrowings
Overdrawn nostro accounts
Foreign borrowings payable in local currency

Note
2013
2012
(Rupees ' 000 ')
$2,771,816$

90,847 $\quad$| $2,336,274$ |
| ---: |
| 93,756 |
| $2,862,663$ |

| $51,449,032$ <br> 57,641 | $75,941,423$ <br> 237,642 |  |
| ---: | ---: | ---: |
|  |  |  |
| $76,506,673,065$ |  |  |



$$
\begin{array}{rr}
11,536,922 & 9,074,523 \\
831,725 & 123,182 \\
451,991 & 817,911 \\
28,658,485 & 61,763,521
\end{array}
$$

| 17.3 | $11,536,922$ | $9,074,523$ |
| :--- | ---: | ---: |
| 17.4 | 831,725 | 123,182 |
| 17.5 | 451,991 | 817,911 |
| 17.6 | $28,658,485$ | $61,763,521$ |


| $9,807,623$ | $4,000,000$ |
| ---: | ---: |
| 57,641 | 237,642 |
| 162,286 | 162,286 |
| $51,506,673$ |  |

17.3 Borrowings from SBP under Export Refinance Scheme are subject to mark-up at rate of 8.4\% (2012: 8.5\% to 10\%) per annum maturing within six months.
17.4 Borrowings from SBP under Long Term Financing Facility (LTFF) are subject to mark up ranging from 6.50\% to 8.60\% (2012: 6.50\% to 8.60\%) per annum with remaining maturity upto seven years.
17.5 Borrowings from SBP under Long Term Finance for Export Oriented Projects are subject to mark up at $5.00 \%$ (2012: $4.90 \%$ to $5.00 \%$ ) per annum with remaining maturity upto two and half years.
17.6 These borrowings are subject to mark-up at rates ranging from $9.40 \%$ to $10 \%$ (2012: $7.75 \%$ to $8.85 \%$ ) per annum with remaining maturity upto one month. Government securities have been given as collateral against these borrowings.
17.7 These borrowings are subject to mark-up at rates ranging from $9.00 \%$ to $10.50 \%$ ( 2012 : $8.00 \%$ to $9.75 \%$ ) per annum with remaining maturity upto one month.
17.8 The Government of Pakistan (GoP) has claimed an amount of Rs. 162.286 million in respect of liabilities against German credit representing principal amount of loan and Rs. 45.444 million as interest thereon till June 30, 2006. The principal amount has been accounted for and shown as payable to the GoP whereas interest has been accounted for in Other Liabilities (note 20). However, the Bank is contending that any amount of principal and interest is payable to the GoP only when recovered from the related sub-borrowers, who have availed the German credit. This also includes unrealized exchange loss of Rs. 96.011 million (2012: Rs. 96.011 million) which has been netted off against unrealized exchange gain (note 15) as it is payable when recovered from sub-borrowers, who have availed the related German credit.

# Notes to the Unconsolidated Financial Statements 

18. DEPOSITS AND OTHER ACCOUNTS

## Customers

Fixed deposits
Savings deposits
Current accounts - Non remunerative
Margin accounts
40,747,664 33,574,896
28,537,129 27,784,055
534,933
749,733
Financial institutions
Remunerative deposits
Non-remunerative deposits
$5,806,791$

319,937 | $4,068,911$ |
| ---: |
| 253,790 |
| $104,896,065$ |

### 18.1 Particulars of deposits

| In local currency | $97,895,681$ | $85,623,878$ |
| :--- | ---: | ---: |
| In foreign currencies | $7,000,384$ | $5,667,356$ |
|  | $\underline{91,291,234}$ |  |

19. SUB-ORDINATED LOANS

Term Finance Certificates - Quoted, Unsecured


The Bank has exercised call option on its Term Finance Certificates after completion of five years from the issue date and these were redeemed on September 5, 2013.
20. OTHER LIABILITIES

Mark-up / return / interest payable in:
Local currency
Unearned income on inland bills
Accrued expenses
Insurance premium payable
Advance from lessees
Unclaimed dividend
Note
2013
2012
(Rupees '000')

Borrowing from Government of Pakistan
Branch adjustment account
Unrealized exchange loss - net
Security and other deposits
Payable to IBRD - Managed Fund
Payable to defined benefit plan
Security deposits against lease
Provision against Off Balance sheet Items
Revaluation on Forward purchase and sale of Government Securities
Others

| 795,598 | 696,488 |
| ---: | ---: |
| 4,784 | 1,914 |
| 42,681 | 776 |
| 513,340 | 735,869 |
| 47,311 | 33,002 |
| 319,614 | 252,242 |
| 43,151 | 44,560 |
| 2,095 | 2,095 |
| 186,682 | 68,742 |
| 121,285 | - |
| 5,771 | 25,846 |
| 68,220 | 68,220 |
| 55,914 | 63,588 |
| 455,042 | 486,655 |
| 37,430 | - |
| 18,072 | - |
| 366,476 | 207,613 |
| $3,083,466$ | $2,687,610$ |

## Notes to the Unconsolidated Financial Statements

## 21. SHARE CAPITAL

### 21.1 Authorized

| 2013(Number of Shares) |  |  | $\begin{aligned} & 2013 \quad 2012 \\ & \text { (Rupees ‘000') } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| 12,000,000,000 | 12,000,000,000 | Ordinary shares of Rs. 10 each | 120,000,000 | 120,000,000 |

### 21.2 Issued, subscribed and paid up

Fully paid up ordinary shares of Rs. 10 each

| 3,278,902,659 | 3,278,902,659 | Fully paid in cash | 32,789,027 | 32,789,027 |
| :---: | :---: | :---: | :---: | :---: |
| 764,824,417 | 764,824,417 | Issued for consideration other than cash (under schemes of amalgamation) | 7,648,244 | 7,648,244 |
| 6,259,124,088 | 6,259,124,088 | Issuance of shares on discount | 62,591,241 | 62,591,241 |
| 10,302,851,164 | 10,302,851,164 |  | 103,028,512 | 103,028,512 |

21.2.1 The holding company Bugis Investments (Mauritius) Pte. Limited holds 9,105,728,598 (2012: 9,132,728,598) ordinary shares.
22. SURPLUS / (DEFICIT) ON REVALUATION OF ASSETS - Net Surplus / (Deficit) on revaluation of available-for-sale securities

Market Treasury Bills
Pakistan Investment Bonds
Term Finance Certificates
GOP Ijara Sukuk
Investment in Shares of Listed Companies

Related deferred tax asset / (liability)

## 23. CONTINGENCIES AND COMMITMENTS

### 23.1 Direct credit substitutes

Contingent liability in respect of guarantees given favouring:
Government
Financial Institutions
Others

### 23.2 Transaction-related contingent liabilities / commitments

## Guarantees given in favour of:

Government
Financial Institutions
Others

-

(Rupees '000')

### 23.3 Trade-related contingent liabilities

Letters of credit
Acceptances
(Rupees '000')

| $23,287,063$ |
| ---: | ---: |
| $5,237,186$ |$\quad$| $20,248,003$ |
| ---: |
| $3,055,764$ |
| $28,524,249$ |

23.4 Other contingencies

Claims against the Bank not acknowledged as debts
266,133
266,133

### 23.5 Commitments in respect of forward lending

Commitments to extend credit
708,000
1,292,340
The Bank makes commitments to extend credit in the normal course of its business but none of these commitments are irrevocable and do not attract any significant penalty or expense if the facility is ultimately withdrawn except commitments mentioned above.

### 23.6 Commitments in respect of forward exchange contracts

Purchase
Sale

| $26,499,067$ |
| ---: | ---: |
| $25,424,367$ |$\quad$| $17,670,541$ |
| ---: |
| $18,716,569$ |
| $51,923,434$ | | $36,387,110$ |
| ---: |
| 171,863 |

### 23.8 Commitments with respect to Government Securities

| Purchase | 513,980 |  |
| :--- | ---: | ---: |
| Sale | $12,699,823$ | $1,900,540$ |

### 23.9 Other Contingencies

A penalty of Rs. 700 million was imposed by the Competition Commission of Pakistan ("the Commission") on all the member banks utilizing the 1 link Switch on account of uncompetitive behavior and imposing of uniform charges on cash withdrawal for off network ATM transactions. The Bank's share in this penalty is Rs. 50 million. The concerned banks filed a constitutional petition before the High Court of Sindh, which has suspended the order of the Commission. Consequently an appeal was filed with the Competition Appellate Tribunal ("Tribunal") which has set aside the order of the Commission. The Commission has preferred an appeal before the Supreme Court, which has been admitted for hearing and will be fixed by the concerned office of the Supreme Court.

The management in consultation with external legal counsel, representing the Bank, is confident that they have strong grounds to contest this penalty and are optimistic that the outcome will be decided in favour of the Bank.
23.10 The income tax returns of NIB Bank Limited have been filed up to and including tax year 2013 relevant to the financial year ended December 31, 2012. The tax authorities have made certain disallowances including additions on account of proration of expenses against dividends and capital gains, disallowances of interest and administrative expenses and renovation expenses incurred on rented premises (allowed historically) pertaining to tax years 2003 through 2008 for Ex-Pakistan Industrial Credit and Investment Corporation Limited (Ex-PICIC), from tax years 2004 through 2008 for Ex-PICIC Commercial Bank Limited (Ex-PCBL), tax years 2003 and 2004 for Ex-National Development Leasing Corporation Limited (Ex-NDLC) and from tax years 2004 through 2008 for NIB Bank Limited. During the year, a combined Appellate Order for Ex-PICIC pertaining to tax years 2003 through 2007 was issued by Commissioner Inland Revenue (Appeals) - $\operatorname{CIR}(A)$ in which the aforementioned expenses were allowed. However, the tax authorities have filed appeal with Income Tax Appellate Tribunal (ITAT) against above combined Appellate Order. These disallowances may result in additional tax aggregating to Rs. 1,370 million (2012: Rs. 1,370 million), which the management of the Bank in discussion with their tax consultants believes to be unjustified and not in accordance with the true interpretation of the law.

# Notes to the Unconsolidated Financial Statements 

Appeals filed against orders are pending at various appellate forums. Management is confident that the eventual outcome of the cases will be in favour of the Bank.

## 2013 <br> 2012 <br> (Rupees '000')

## 24. MARK-UP / RETURN / INTEREST EARNED

On loans and advances to customers
On investments in:
Held-for-trading securities
Available-for-sale securities
Held-to-maturity securities
On deposits with financial institutions
On securities purchased under resale agreements
On call money lendings

## 25. MARK-UP / RETURN / INTEREST EXPENSED

Deposits and other accounts
Securities sold under repurchase agreements
Other short term borrowings
Long term borrowings

| $7,335,763$ | $6,871,570$ |
| ---: | ---: |
| 31,227 | 251,971 |
| $4,640,031$ | $5,782,836$ |
| 338,736 | 461,316 |
| 1,994 | 892 |
| 753,025 | 569,679 |
| 68,921 |  |
| $13,169,697$ | $\underline{13,988,512}$ |


| $4,869,248$ | $5,107,426$ |
| ---: | ---: |
| $3,006,232$ | $4,208,158$ |
| $1,639,826$ | $1,214,083$ |
| 368,146 | 603,136 |
| $9,883,452$ |  |

## 26. GAIN ON SALE OF SECURITIES

Market Treasury Bills
Pakistan Investment Bonds
Term Finance Certificates
Ordinary Shares of Listed and Unlisted Companies
Units of Mutual Funds
Sukuk

## 27. OTHER INCOME

Gain on disposal of property and equipment
Service charges
Rent
Gain on trading liabilities
Recovery against written off Assets
Recovery against Branch relocation
Recovery from insurance company against loss of assets
(Loss) on revaluation of forward purchase and sale of Government Securities

| 64,618 | 116,194 |
| ---: | ---: |
| 321,058 | 188,666 |
| 6,331 | 18,942 |
| 74,080 | 185,839 |
| - | 5,144 |
| 27,426 | 24,793 |
| 493,513 |  |

# Notes to the Unconsolidated Financial Statements 

| Note | 2013 | 2012 |
| :---: | :---: | :---: |
|  | (Rupees '000') |  |
| 34.4 | 2,643,248 | 2,381,554 |
|  | 14,843 | 16,902 |
|  | 97,799 | 89,086 |
|  | 10,935 | 5,973 |
|  | 45,645 | 27,525 |
|  | 827,272 | 873,046 |
|  | 156,259 | 147,068 |
|  | 147,933 | 183,834 |
|  | 331,518 | 331,018 |
|  | 71,619 | 77,927 |
|  | 14,697 | 29,118 |
|  | 65,131 | 89,453 |
| 28.1 | 9,024 | 11,578 |
| 12.2 | 282,169 | 228,148 |
| 13 | 336,576 | 348,306 |
|  | 56,262 | 49,497 |
|  | 118,825 | 128,637 |
|  | 805 | 72,890 |
|  | 75,312 | 81,634 |
|  | 5,305,872 | 5,173,194 |
|  | 4,300 | 4,300 |
|  | 750 | 750 |
|  | 1,100 | 1,100 |
|  | 2,168 | 4,752 |
|  | 706 | 676 |
|  | 9,024 | 11,578 |

28.2 No donation was paid during the year in which any of the Directors or their spouses have any interest.

## 29. OTHER CHARGES

Penalties of the State Bank of Pakistan

| 266 |
| ---: |
| 43,718 |
| 43,984 |

30. TAXATION

For the year
Current
Prior years
Deferred
30.1
160,757
148,339

75,000 $\quad$| 82,054 |
| :---: |
| 25,000 |
| 384,096 |

30.1 This represent charge of Rs. 148.339 million in respect of AJK branches.

# Notes to the Unconsolidated Financial Statements For the year ended December 31, 2013 


34. DEFINED BENEFIT PLAN
34.1 The Bank operates an unfunded gratuity scheme covering all eligible employees who have attained the minimum qualifying period of five years. Eligible employees are those employees who have joined the service of the Bank on or before March 31, 2006. The benefits under the gratuity scheme are payable in lump sum on retirement at the age of 60 years or earlier cessation of services. The benefit is equal to one month's last drawn basic salary for each year of confirmed service, subject to a minimum of five years of service.

### 34.2 Principal actuarial assumptions

The actuarial valuation is carried out periodically. The actuarial valuation was carried out for the year ended December 31, 2013 using the "Projected Unit Credit Method". The main assumptions used for actuarial valuation are as follows:

|  | Gratuity |  |
| :--- | :---: | :---: |
|  | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 2}$ |
| - Valuation discount rate | $12.75 \%$ | $12.0 \%$ |
| - Salary increase rate | $11.75 \%$ | $11.0 \%$ |
| - Mortality rate | Based on State Life Insurance | Based on LIC 1975-79 |
|  | Corporation of Pakistan SLIC | Ultimate Mortality table |
| (2001-2005) Ultimate Mortality table | Heavy (double of moderate) |  |
| - Withdrawal rate | Heavy Age - Wise withdrawal rates | Hge - Wise withdrawal rates |

## Notes to the Unconsolidated Financial Statements

## Note <br> 2013 <br> 2012 <br> Restated

(Rupees '000')

### 34.3 Reconciliation of (receivable from) / payable

 to defined benefit planPresent value of defined benefit obligations
Net actuarial gains / (loss) not recognized
Net liability / (receivable)
34.6


34.4 (Income) / Charge for defined benefit plan

Current service cost
Interest cost
Cost recognized in the Profit and Loss Account
Actuarial (gain) / loss recognized on remeasurement on obligations
Total defined benefit cost for the year
34.5 Movement in balance (receivable) / payable

Opening balance
Expense recognized
Benefits paid to outgoing members
Actuarial (Gain) / Loss on obligation
Closing balance

| 7,091 |
| ---: |
| 7,752 |
| 14,843 |
| $(3,153)$ |
| 11,690 |


| 8,557 |
| ---: |
| 8,345 |
| 16,902 |
| $(8,647)$ |
| 8,255 |

4.6 Reconciliation of present value of defined benefit obligations

Opening balance


Current service cost

| 63,588 | 71,098 |
| ---: | ---: |
| 14,843 | 16,902 |
| $(19,364)$ | $(15,765)$ |
| $(3,153)$ | $(8,647)$ |
| 55,914 |  |

Interest cost
Benefits paid
Actuarial (gain) / loss on obligations
Closing balance
(Rupees '000')
34.7 Summary of valuation results for the current and previous periods

Present value of defined benefit obligations
Fair value of plan assets
Deficit
Experience (gain) / loss on obligation

| 55,914 | 63,588 | 71,098 | 79,459 | 81,502 |
| :---: | :---: | :---: | :---: | :---: |
| - | - | - | - | - |
| 55,914 | 63,588 | 71,098 | 79,459 | 81,502 |
| $(3,153)$ | $(8,647)$ | $(8,139)$ | $(4,427)$ | 4,235 |

## Notes to the Unconsolidated Financial Statements

### 34.8 Expected contribution for the next one year

The Bank provides for gratuity as per the actuary's expected charge for the next one year. Based on actuarial advice, management estimates that the charge in respect of the defined benefit plan for the year ending December 31, 2014 would be Rs. 13.205 million.
35. DEFINED CONTRIBUTION PLAN

The Bank has established a provident fund scheme administered by the Board of Trustees for all permanent employees. Equal monthly contributions are made to the fund by both the Bank and the employees at the rate of $10 \%$ of basic salary.
36. COMPENSATION OF DIRECTORS AND EXECUTIVES

|  | President / Chief Executive |  | Directors |  | Executives |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 |
|  | (Rupees '000') |  |  |  |  |  |
| Fees | - | - | 10,935 | 5,973 | - | - |
| Managerial remuneration | 28,065 | 27,612 | - | - | 645,534 | 558,384 |
| Share based payment arrangement ** | 61,560 | - | - | - | - | - |
| Charge for defined benefit plan | - | - | - | - | 7,367 | 9,747 |
| Contribution to defined |  |  |  |  |  |  |
| contribution plan | 2,806 | 2,761 | - | - | 55,691 | 48,808 |
| Rent and house maintenance | 15,163 | 14,918 | - | - | 225,937 | 195,435 |
| Utilities | 2,806 | 2,761 | - | - | 64,554 | 55,838 |
| Others | 56,995 | 12,856 | - | - | 525,172 | 257,264 |
|  | 167,395 | 60,908 | 10,935 | 5,973 | 1,524,255 | 1,125,476 |
| Number of persons | 1 | *2 | 5 | 5 | 692 | 597 |

* Includes interim President and Chief Executive Officer for 6 days in 2012.

The Presidents / Chief Executives are provided with travel, medical insurance, security arrangements and reimbursements of household utilities, as per terms of their employment.
Directors fees represents fees paid to certain non executive directors of the Bank and no further benefits are paid to non executive directors.
** The Parent, Bugis Investments (Mauritius) Pte. Limited entered into a share incentive award arrangement for the President / Chief Executive, whereby a performance based incentive award was granted to the President / Chief Executive.

Notes to the Unconsolidated Financial Statements

## 37. FAIR VALUE OF FINANCIAL INSTRUMENTS

### 37.1 On-balance sheet financial instruments

| 2013 | 2012 |  |
| :---: | :---: | :---: |
|  | Fook value value |  |
| Book value Fair value |  |  |

## Assets

Cash and balances with treasury banks
Balances with other banks
Lending to financial institutions
Investments
Advances
Other assets

## Liabilities

Bills payable
Borrowings
Deposits and other accounts
$\begin{array}{rr}2,862,663 & 2,862,663 \\ 51,506,673 & 51,499,784 \\ 104,896,065 & 104,896,065\end{array}$
2,430,030
2,430,030
76,179,065
76,192,062

Sub-ordinated loans
Other liabilities

| - | - | 3,992,800 | 4,002,822 |
| :---: | :---: | :---: | :---: |
| 2,042,017 | 2,042,017 | 1,868,177 | 1,868,177 |
| 161,307,418 | 161,300,529 | 175,761,306 | 175,784,325 |

### 37.2 Off-balance sheet financial instruments

| Forward purchase of foreign exchange | 26,499,067 | 25,958,444 | 17,670,541 | 17,695,724 |
| :---: | :---: | :---: | :---: | :---: |
| Forward sale of foreign exchange | 25,424,367 | 25,063,988 | 18,716,569 | 18,702,296 |
| Forward purchase of Government Securities | 12,699,823 | 12,693,401 | 513,980 | 514,003 |
| Forward sale of Government Securities | 2,894,757 | 2,906,407 | 1,900,540 | 1,909,080 |

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction.

Fair values of held-to-maturity securities, sub-ordinated loans and investment in quoted associates have been stated at market values.

Fair value of unquoted equity securities have been stated at the lower of cost and Net Assets Value as per the latest available audited financial statements.

Except for investment in unquoted subsidiaries, fixed term advances of over one year, staff loans and fixed term deposits of over one year, the fair value of other on balance sheet financial assets and liabilities are not significantly different from their book value as these assets and liabilities are either short term in nature or are frequently re-priced.

The fair value of unquoted subsidiaries, fixed term advances, staff loans, fixed term deposits, other assets and other liabilities cannot be calculated with sufficient reliability due to non-availability of relevant active markets for similar assets and liabilities.

## Notes to the Unconsolidated Financial Statements For the year ended December 31, 2013

## 38. SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

The Bank is organized into reportable segments as disclosed in note 6.22.1. These segments are managed by respective segment heads and the results of these segments are regularly reviewed by the Bank's President / Chief Executive, Executive Committee and the Board of Directors. Segment performance is reviewed on the basis of various factors including profit before taxation.
Transactions between reportable segments are carried out on an arms length basis.
The segment analysis with respect to business activity is as follows:

|  | For the Year ended December 31, 2013 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Corporate and Investment Banking | Small \& Medium Enterprises and Commercial | Retail | Treasury | Head Office / Other | *Adjustments |
|  | (Rupees ' 000 ') |  |  |  |  |  |
| Net Interest Income | 359,986 | $(502,162)$ | 2,918,972 | 439,145 | 70,304 | - |
| Non Mark-up Income | 879,534 | 344,296 | 520,019 | 633,000 | 529,154 | - |
| Net Interest and non mark-up Income | 1,239,520 | $(157,866)$ | 3,438,991 | 1,072,145 | 599,458 | - |
| Total expenses including provisions (excluding Impairment) | $(812,842)$ | 1,356,345 | 3,816,006 | 295,123 | 17,350 | - |
| Impairment against Investment | 111,074 | , _ | - | 6,325 | $(222,400)$ | - |
| Total expenses including provisions | $(701,768)$ | 1,356,345 | 3,816,006 | 301,448 | $(205,050)$ | - |
| Segment Net income/ (loss) before tax | 1,941,288 | $(1,514,211)$ | $(377,015)$ | 770,697 | 804,508 | - |
| Segment Return on net assets (ROA) (\%) | 2.08\% | (6.86\%) | (0.31\%) | 1.47\% | - | N/A |
| Segment Cost of funds (\%) | 8.38\% | 4.29\% | 4.60\% | 9.34\% | - | N/A |

For the Year ended December 31, 2012
Net Interest Income
Non Mark-up Income
Net Interest and non mark-up Income
Total expenses including provisions
(excluding Impairment)
Impairment against Investment
Total expenses including provisions
Segment Net income/ (loss) before tax
Segment Return on net assets (ROA) (\%)
Segment Cost of funds (\%)

| $(274,288)$ |
| :---: |
| 473,418 |
| 199,130 |



| 248,294 |
| :---: |
| $(42,632)$ |
| 205,662 |
| $(6,532)$ |
| $(0.02 \%)$ |
| $10.04 \%$ |



As at December 31, 2013
Segment Assets (Gross)
Segment Non Performing Loans
Segment Provision (including general provisions)
Segment Assets (Net)
Segment Liabilities

| $91,875,166$ |
| :--- |
| $14,649,539$ |
| $12,307,058$ |
| $79,568,108$ |
| $73,864,682$ |


| $28,710,911$ |
| ---: |
| $12,349,392$ |
| $8,585,588$ |
| $20,125,323$ |
| $19,021,285$ |


| $\left.\left.\begin{array}{r}80,315,365 \\ 2,676,677 \\ 1,460,137 \\ 78,855,228 \\ 76,996,299 \\ \hline\end{array} \right\rvert\, \begin{array}{c}33,983,306 \\ - \\ - \\ - \\ 33,983,306 \\ 33,290,055 \\ \hline\end{array}\right]$ |
| ---: | :---: |


| $10,580,413$ |
| ---: | ---: |
| 229,139 |
| 205,161 |
| $10,375,252$ |
| $5,258,702$ | | $(46,082,156)$ |
| :---: |
| - |
| - |
| $(46,082,156)$ |
| $(46,082,156)$ |

As at December 31, 2012
Segment Assets (Gross)
Segment Non Performing Loans
Segment Provision (including general provisions)
Segment Assets (Net)
Segment Liabilities

| $74,436,950$ |
| :--- |
| $16,898,687$ |
| $13,819,614$ |
| $60,617,336$ |
| $58,188,964$ |


| $28,055,858$ |
| ---: | ---: |
| $12,565,891$ |
| $7,839,657$ |
| $20,216,201$ |
| $19,568,333$ | | $83,903,677$ |
| ---: |
| $3,193,076$ |
| $1,421,070$ |
| $82,482,607$ |
| $80,760,809$ |


| $75,683,089$ |
| :---: | :---: |
| - |
| - |
| $75,683,089$ |
| $74,638,327$ | | $8,616,481$ |
| ---: |
| 263,841 |
| 213,523 |
| $8,402,958$ |
| 217,136 |

(56,792,830)
(56,792,830)
$(56,792,830)$

* The respective segment assets and liabilities incorporate intersegment lending and borrowing, with appropriate transfer pricing. The adjustments column eliminates intersegment lending and borrowing.

39. RELATED PARTY TRANSACTIONS
The Bank has related party transactions with its holding company (refer note 1), subsidiaries (refer note 10.11), associated undertakings (refer note 10.10), employee benefit plans (refer note 34) and its key management personnel.
Transactions with related parties are executed on the same terms as those prevailing at the time for comparable transactions with unrelated parties except for staff loans which are on discounted rates as per industry practice.
The detail of transactions with related parties is given below:
Holding company Subsidiaries

| Holding company |  |
| :--- | :--- |
| 2013 | 2012 |





 | $\circ$ |
| :---: |
| 8 |
| 0 |
| $\infty$ |
| $\stackrel{\infty}{0}$ |
| $\stackrel{-}{2}$ |
| 1 |
| 1 |



40. CAPITAL-ASSESSMENT AND ADEQUACY

### 40.1 Scope of Application

The Basel III Framework is applicable to the Bank on both at the consolidated level (comprising wholly owned subsidiaries and associates) and also on a stand alone basis. Capital Adequacy Ratio (CAR) has been calculated in accordance with the guidelines as stipulated by State Bank of Pakistan vide BPRD Circular No. 06 of August 15, 2013. The said circular has revised the Basel II Framework with Basel III Capital reforms to further strengthen the capital related rules. These instructions are effective from December 31, 2013 in a phased manner with full implementation intended by December 31, 2019.

### 40.2 Capital Management <br> 40.2

The purpose of capital management at the Bank is to ensure efficient utilization of capital in relation to business requirements, growth, risk appetite, shareholders' returns and expectations.
The Bank manages its capital structure and makes adjustments to it in the light of changes in economic conditions, regulatory requirements and the risk profile of its activities. In order to maintain or adjust the capital structure, the Bank may issue capital / Tier 2 capital.
The Bank ensures adherence to SBP's requirements by monitoring its capital adequacy on a regular basis. The Bank also closely monitors the capital adequacy requirements by applying stressed conditions.
Banking operations are categorized as either Trading book or Banking book, and Risk-Weighted Assets are determined according to SBP requirements that seek to reflect the varying levels of risk attached to Bank's On and Off-balance sheet exposures
Collateral, if any, is used as an outflow adjustment and applicable risk weights are applied to Net Adjusted Exposure.

# Notes to the Unconsolidated Financial Statements 

Cash and near Cash collateral includes Government of Pakistan Securities, Shares listed on the stock exchanges, Cash and Cash equivalents (deposits / margins, lien on deposits).
The Bank has complied with all regulatory capital requirements as at the reporting date.
The SBP has allowed the Bank to break its investment in PICIC Asset Management Company Limited (PICIC AMC) into tangible and other components for the purpose of calculating CAR on unconsolidated basis. The tangible assets of PICIC AMC may be treated as a single asset in the banking book and assigned $100 \%$ risk weight. The difference between cost of PICIC AMC and tangible portion would be required to be deducted from Tier 1 capital. This relaxation is granted from December 2010 up to and including March 31, 2014.

### 40.3 Capital Structure

The Bank's regulatory capital base comprise of:
(a) Tier 1 capital which includes fully issued, subscribed and paid up capital, balance in share premium account, reserves and accumulated profits / losses.
(b) Tier 2 capital consists of general provision for loan losses (subject to $1.25 \%$ of Risk Weighted Asset).

The issued, subscribed and paid up capital of the Bank is Rs.103,028,512 thousands as at December 31, 2013, comprising of 10,302,851,164 shares of Rs. 10 each.

Quoted, unsecured and eligible for Tier 2 Term Finance Certificates (TFCs) of Rs. 3,992,000 thousands were redeemed on September 5, 2013 by exercising call option. The Bank is in the process of issuing new TFCs during the financial year 2014 to further strengthen its capital base and increase its banking activities.

Detail of the Bank's eligible capital and risk weighted assets is as follows:
(Rupees '000')

## Common Equity Tier 1 capital (CET1): Instruments and reserves

1 Fully Paid-up Capital / Capital deposited with SBP
2 Balance in Share Premium Account
3 Reserve for issue of Bonus Shares
4 General / Statutory Reserves
5 Gain / (Losses) on derivatives held as Cash Flow Hedge
6 Unappropriated / Unremitted profits / (losses)
7 Minority Interests arising from CET1 capital instruments issued to third party by consolidated bank subsidiaries (amount allowed in CET1 capital of the consolidation group)

## 8 CET 1 before Regulatory Adjustments

## Common Equity Tier 1 capital: Regulatory adjustments

9 Goodwill (net of related deferred tax liability)
10 All other intangibles (net of any associated deferred tax liability)
11 Shortfall of provisions against classified assets
12 Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)
13 Defined-benefit pension fund net assets
14 Reciprocal cross holdings in CET1 capital instruments
15 Cash flow hedge reserve
16 Investment in own shares / CET1 instruments
17 Securitization gain on sale
18 Capital shortfall of regulated subsidiaries
19 Deficit on account of revaluation from bank's holdings of property / AFS


14,942,848



13,636,964

| - |
| ---: |
| $1,768,564$ |
| - |
| - |
| - |
| - |
| - |
| - |
| - |
| - |
| - |

Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10\% of the issued share capital (amount above 10\% threshold)
Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation (amount above 10\% threshold)
Deferred Tax Assets arising from temporary differences (amount above 10\% threshold, net of related tax liability)
Amount exceeding 15\% threshold
24 of which: significant investments in the common stocks of financial entities
25 of which: deferred tax assets arising from temporary differences National specific regulatory adjustments applied to CET1 capital Investment in TFCs of other banks exceeding the prescribed limit Any other deduction specified by SBP
Regulatory adjustment applied to CET1 due to insufficient AT1 and Tier 2 to cover deductions

30
Total regulatory adjustments applied to CET1

Common Equity Tier 1
Additional Tier 1 (AT 1) Capital
31 Qualifying Additional Tier-1 instruments plus any related share premium
32 of which: Classified as equity
33 of which: Classified as liabilities
34 Additional Tier-1 capital instruments issued by consolidated subsidiaries and held by third parties (amount allowed in group AT 1)
35 of which: instrument issued by subsidiaries subject to phase out
36 AT1 before regulatory adjustments

## Additional Tier 1 Capital: regulatory adjustments

37 Investment in mutual funds exceeding the prescribed limit (SBP specific adjustment)
38 Investment in own AT1 capital instruments
39 Reciprocal cross holdings in Additional Tier 1 capital instruments
40 Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than $10 \%$ of the issued share capital (amount above 10\% threshold)
41 Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation
Portion of deduction applied 50:50 to core capital and supplementary capital based on Pre-Basel III treatment which, during transitional period, remain subject to deduction from Tier-1 capital
43 Regulatory adjustments applied to Additional Tier 1 due to insufficient Tier 2 to cover deductions
44 Total of Regulatory Adjustment applied to AT1 capital


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# Notes to the Unconsolidated Financial Statements <br> For the year ended December 31, 2013 

ANNUAL
REPORT

|  | Additional Tier 1 capital |
| :---: | :---: |
|  | Additional Tier 1 capital recognized for capital adequacy |
|  | 1 Capital (CET1 + admissible AT1) |
|  | 2 Capital |
| 47 | Qualifying Tier 2 capital instruments under Basel III |
| 48 | Capital instruments subject to phase out arrangement from Tier 2 (Pre-Basel III instruments) |
| 49 | Tier 2 capital instruments issued to third party by consolidated subsidiaries (amount allowed in group Tier 2) |
| 51 | General Provisions or general reserves for loan losses-up to maximum of $1.25 \%$ of Credit Risk Weighted Assets |
| 52 | Revaluation Reserves |
| 53 | of which: Revaluation reserves on Property |
| 54 | of which: Unrealized Gains / Losses on AFS |
| 55 | Foreign Exchange Translation Reserves |
| 56 | Undisclosed / Other Reserves (if any) |
|  | T2 before regulatory adjustments |

## Tier 2 Capital: regulatory adjustments

58 Portion of deduction applied 50:50 to core capital and supplementary capital based on Pre-Basel III treatment which, during transitional period, remain subject to deduction from Tier-2 capital
59 Reciprocal cross holdings in Tier 2 instruments
60 Investment in own Tier 2 capital instrument
61 Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10\% of the issued share capital (amount above 10\% threshold)
62 Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation
63 Amount of Regulatory Adjustment applied to T2 capital
64 Tier 2 capital (T2)
65 Tier 2 capital recognized for capital adequacy
66 Excess Additional Tier 1 capital recognized in Tier 2 capital
67 Total Tier 2 capital admissible for capital adequacy

## TOTAL CAPITAL (T1 + admissible T2)

Total Risk Weighted Assets

| Note | 2013 | 2012 |
| :---: | :---: | :---: |
|  | (Rupees ‘000') |  |
|  | - | - |
| (b) | - | - |
| (c=a+b) | $11,211,505$ | $10,968,287$ |




| (d) | - | 1,750,736 |
| :---: | :---: | :---: |
| ( $\mathrm{e}=\mathrm{c}+\mathrm{d}$ ) | 11,211,505 | 12,719,023 |
| (i=f+g+h) | 101,131,277 | 98,058,376 |

(

| 68 | Total Credit Risk Weighted Assets <br> 69 |
| :--- | :--- |
| 70 | Risk weighted assets in respect of amounts subject to <br> Pre-Basel III Treatment <br> of which: recognized portion of investment in capital of banking <br> financial and insurance entities where holding is more than <br> 10\% of the issued common share capital of the entity |
| 71 | of which: deferred tax assets <br> of which: Defined-benefit pension fund net assets <br> 72 |
| 73 | of which: others |
| 74 | Total Market Risk Weighted Assets |
| 75 | Total Operational Risk Weighted Assets <br> Capital Ratios and buffers (in percentage of risk weighted <br> assets) |

## 76 CET1 to total RWA

77 Tier-1 capital to total RWA
78 Total capital to RWA
79 Bank specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus any other buffer requirement)
80 of which: capital conservation buffer requirement
81 of which: countercyclical buffer requirement
82 of which: D-SIB or G-SIB buffer requirement
83 CET1 available to meet buffers (as a percentage of risk weighted assets)

National minimum capital requirements prescribed by SBP
84 CET1 minimum ratio
(g)

Note
(f)
(f)
 of which: recognized portion of investment in capital of banking, financial and insurance entities where holding is more than $10 \%$ of the issued common share capital of the entity
71 of which: deferred tax assets
72 of which: Defined-benefit pension fund net assets of which: others

75 Total Operational Risk Weighted Assets
(h)

(c/i)
(e/i)

85 Tier 1 minimum ratio
86 Total capital minimum ratio

## Amounts below the thresholds for deduction (before risk weighting)

87 Non-significant investments in the capital of other financial entities
88 Significant investments in the common stock of financial entities
89 Deferred tax assets arising from temporary differences (net of related tax liability)

## Applicable caps on the inclusion of provisions in Tier 2

90 Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardized approach (prior to application of cap)
91 Cap on inclusion of provisions in Tier 2 under standardized approach
92 Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings-based approach (prior to application of cap)
93 Cap for inclusion of provisions in Tier 2 under internal ratings-based approach

## 7,435,025

8,787,388


8,995,945
9,234,284

| $11.09 \%$ | $11.19 \%$ |
| :--- | :--- |
| $11.09 \%$ | $11.19 \%$ |
| $11.09 \%$ | $12.97 \%$ |

2013
2012
(Rupees '000')
84,700,307
80,036,704

$$
11.09 \% \quad 12.97 \%
$$

| - | - |
| :---: | :---: |
| - | - |
| - | - |
| - | - |
| - | - |
|  | - |
| $5.00 \%$ | - |
| $6.50 \%$ | - |
| $10.00 \%$ |  |




Notes to the Unconsolidated Financial Statements

### 40.4 Risk-Weighted Exposures

| Book Value |  | Risk Adjusted Value |  |
| :---: | :---: | :---: | :---: |
| 2013 | 2012 | 2013 | 2012 |
| (Rupees '000') |  |  |  |


| Credit Risk |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Balance Sheet Items |  |  |  |  |
| Cash and other liquid Assets | 8,698,282 | 8,633,716 | 331,733 | 351,919 |
| Money at call | - | 600,000 | - | 120,000 |
| Lendings to financial institutions | 2,127,516 | 2,840,910 | 94,998 | 588,765 |
| Investments | 61,058,886 | 85,386,110 | 1,893,301 | 4,886,335 |
| Loans and Advances | 82,000,586 | 71,564,237 | 49,203,580 | 45,486,412 |
| Fixed Assets | 2,836,105 | 2,708,498 | 2,761,755 | 2,660,356 |
| Deferred tax assets | 11,249,886 | 10,881,284 | 11,249,886 | 10,881,284 |
| Other Assets | 8,853,800 | 7,994,606 | 3,352,279 | 2,747,860 |
|  | 176,825,061 | 190,609,361 | 68,887,532 | 67,722,931 |
| Off Balance Sheet items |  |  |  |  |
| Direct Credit Substitutes (i.e. Acceptances, general |  |  |  |  |
| Trade-related Contingent Liabilities (i.e. Letter of Credits) | 23,287,063 | 20,248,003 | 2,468,404 | 2,248,890 |
| Performance-related Contingent Liabilities (i.e. Guarantees) | 17,882,682 | 12,176,950 | 6,304,701 | 3,916,034 |
| Commitments for the acquisition of operating fixed assets | 171,863 | 65,530 | 85,932 | 32,765 |
| Other commitments/Contingencies | 974,133 | 1,558,473 | 841,067 | 1,425,407 |
| Commitments with respect to Government Securities |  |  |  |  |
| -Purchase | 12,699,823 | 513,980 | - | - |
| -Sale | 2,894,757 | 1,900,540 | - | - |
| Outstanding Foreign Exchange Contracts |  |  |  |  |
| -Purchase | 26,499,067 | 17,670,541 | 91,993 | 43,384 |
| -Sale | 25,424,367 | 18,716,569 | 354,338 | 73,302 |
|  | 117,082,107 | 77,754,924 | 15,812,775 | 12,313,772 |
| Total Credit risk |  |  | 84,700,307 | 80,036,703 |
| Market Risk |  |  |  |  |
| General Market Risk |  |  | 3,688,812 | 7,161,977 |
| Specific Market Risk |  |  | 3,711,925 | 1,581,901 |
| Foreign Exchange Risk |  |  | 34,288 | 43,511 |
| Total Market Risk |  |  | 7,435,025 | 8,787,389 |
| Operational Risk |  |  | 8,995,945 | 9,234,284 |
| Total Risk-Weighted Exposures |  |  | $\underline{\underline{101,131,277}}$ | 98,058,376 |

### 40.5 Capital Structure Reconciliation

Step 1

Assets
Cash and balances with treasury banks
Balances with other banks
Lending to financial institutions
Investments
Advances
Operating fixed assets
Deferred tax assets
Other assets
Total assets
Liabilities \& Equity
Bills payable
Borrowings
Deposits and other accounts
Sub-ordinated loans
Liabilities against assets subject to finance lease
Deferred tax liabilities
Other liabilities
Total liabilities
Share capital / Head office capital account
Reserves
Unappropriated / Unremitted profit / (losses)
Minority Interest
Surplus on revaluation of assets
Total equity
Total liabilities \& equity

## Step 2

## Assets

Cash and balances with treasury banks
Balances with other banks
Lending to financial institutions
Investments
of which: Non-significant capital investments in capital of other
financial institutions exceeding 10\% threshold
of which: significant capital investments in financial
sector entities exceeding regulatory threshold
of which: Mutual Funds exceeding regulatory threshold
of which: reciprocal crossholding of capital instrument of which: others


| $8,006,105$ |
| ---: |
| 692,177 |
| $2,127,516$ |
| $61,058,886$ |
| $82,000,586$ |
| $2,836,105$ |
| $11,249,886$ |
| $8,853,800$ |

176,825,061

| $2,862,663$ |
| ---: |
| $51,506,673$ |
| $104,896,065$ |
| - |
| - |
| - |
| $3,083,466$ |

162,348,867

| $57,258,889$ |
| ---: |
| 474,123 |
| $(42,790,164)$ |
| - |
| $(466,654)$ |$|$| $14,476,194$ |
| :---: |
| $176,825,061$ |

## As per published financial statements 2013

(Rupees in ' 000 ')

| $8,006,105$ | $8,006,105$ |
| ---: | ---: |
| 692,177 | 692,177 |
| $2,127,516$ | $2,127,516$ |
| $61,058,886$ | $61,058,886$ |



Under regulatory scope of consolidation Reference
2013 2013
(466,654)
14,476,194
176,825,061

| $2,862,663$ <br> $51,506,673$ <br> $104,896,065$ <br> - <br> - <br> - <br> $3,083,466$ |
| :---: |
| $162,348,867$ <br> $57,258,889$ <br> 474,123 <br> $(42,790,164)$ <br> - <br> $(466,654)$ |
| $14,476,194$ |
| $176,825,061$ |

$\qquad$
8,006,105 692,177 61,058,886

| - |
| :---: |
| - |
| - |
| - |
| - |

## Advances

shortfall in provisions / excess of total EL amount over eligible provisions under IRB
general provisions reflected in Tier 2 capital
Fixed Assets
of which: Intangibles
Deferred Tax Assets
of which: DTAs excluding those arising from
temporary differences
of which: DTAs arising from temporary differences exceeding regulatory threshold
Other assets
of which: Goodwill
of which: Intangibles
of which: Defined-benefit pension fund net assets

## Total assets

Liabilities \& Equity
Bills payable
Borrowings
Deposits and other accounts
Sub-ordinated loans
of which: eligible for inclusion in AT1
of which: eligible for inclusion in Tier 2
Liabilities against assets subject to finance lease
Deferred tax liabilities
of which: DTLs related to goodwill
of which: DTLs related to intangible assets
of which: DTLs related to defined pension fund net assets
of which: other deferred tax liabilities
Other liabilities

## Total liabilities

Share capital
of which: amount eligible for CET1
of which: amount eligible for AT1
Reserves
of which: portion eligible for inclusion in
CET1
of which: portion eligible for inclusion in Tier 2
Unappropriated profit / (losses)
Minority Interest
of which: portion eligible for inclusion in CET1
of which: portion eligible for inclusion in AT1
of which: portion eligible for inclusion in Tier 2
Surplus on revaluation of assets
of which: Revaluation reserves on Property
of which: Unrealized Gains / Losses on AFS
In case of Deficit on revaluation (deduction from CET1)
Total Liabilities \& Equity

(Rupees in ' 000 ')

$(42,790,164)$

$(466,654)$

$\xlongequal{\overline{176,825,061}}$

(42,790,164)


## Step 3

## Common Equity Tier 1 capital (CET1): Instruments and reserves

| Component of | Source based |
| :--- | :---: |
| regulatory capital | on reference number |
| reported by bank | from step 2 |
| (Rupees in ' 000 ') |  |

(Rupees in '000')

Fully Paid-up Capital / Capital deposited with SBP
Balance in Share Premium Account
Reserve for issue of Bonus Shares
General / Statutory Reserves
Gain / (Losses) on derivatives held as Cash Flow Hedge
Unappropriated / unremitted profits / (losses)
Minority Interests arising from CET1 capital instruments issued to third party by consolidated bank subsidiaries (amount allowed in CET1 capital of the consolidation group)

## CET 1 before Regulatory Adjustments

## Common Equity Tier 1 capital: Regulatory adjustments

Goodwill (net of related deferred tax liability)
All other intangibles (net of any associated deferred tax liability)
Shortfall of provisions against classified assets
Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)
Defined-benefit pension fund net assets
Reciprocal cross holdings in CET1 capital instruments
Cash flow hedge reserve
Investment in own shares/ CET1 instruments
Securitization gain on sale
Capital shortfall of regulated subsidiaries
Deficit on account of revaluation from bank's holdings of property/ AFS
Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than $10 \%$ of the issued share capital (amount above 10\% threshold)
Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation (amount above 10\% threshold)
Deferred Tax Assets arising from temporary differences (amount above 10\% threshold, net of related tax liability)
Amount exceeding 15\% threshold of which: significant investments in the common stocks of financial entities
of which: deferred tax assets arising from temporary differences
National specific regulatory adjustments applied to CET1 capital Investment in TFCs of other banks exceeding the prescribed limit Any other deduction specified by SBP
Regulatory adjustment applied to CET1 due to insufficient AT1 and Tier 2 to cover deductions


## Common Equity Tier 1

## Component of regulatory capital reported by bank

## Source based on reference number from step 2

(Rupees in '000')
$11,211,505$

## Additional Tier 1 (AT 1) Capital

31 Qualifying Additional Tier-1 instruments plus any related share premium of which: Classified as equity
of which: Classified as liabilities
34 Additional Tier-1 capital instruments issued by consolidated subsidiaries and held by third parties (amount allowed in group AT 1) of which: instrument issued by subsidiaries subject to phase out

## AT1 before regulatory adjustments

Additional Tier 1 Capital: regulatory adjustments
37 Investment in mutual funds exceeding the prescribed limit (SBP specific adjustment)
38 Investment in own AT1 capital instruments
39 Reciprocal cross holdings in Additional Tier 1 capital instruments
40 Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than $10 \%$ of
the issued share capital (amount above 10\% threshold)
41 Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation

Regulatory adjustments applied to Additional Tier 1 due to insufficient Tier 2 to cover deductions

Total of Regulatory Adjustment applied to AT1 capital
45 Additional Tier 1 capital
46 Additional Tier 1 capital recognized for capital adequacy
Tier 1 Capital (CET1 + admissible AT1)

(n)

Tier 2 capital instruments issued to third party by consolidated subsidiaries (amount allowed in group tier 2)
of which: instruments issued by subsidiaries subject to phase out
(ac)
(ad)

$$
910,613
$$

$$
841,474
$$

11,211,505
1,752,087
-

## Tier 2 Capital

Qualifying Tier 2 capital instruments under Basel III
Capital instruments subject to phase out arrangement from tier 2 (Pre-Basel III instruments)


51 General Provisions or general reserves for loan losses-up to maximum of $1.25 \%$ of Credit Risk Weighted Assets
52 Revaluation Reserves eligible for Tier 2
53 of which: portion pertaining to Property
54 of which: portion pertaining to AFS securities
55 Foreign Exchange Translation Reserves
56 Undisclosed / Other Reserves (if any)
57 T2 before regulatory adjustments

## Tier 2 Capital: regulatory adjustments

58 Portion of deduction applied 50:50 to core capital and supplementary capital based on Pre-Basel III treatment which, during transitional period, remain subject to deduction from Tier 2 capital
59 Reciprocal cross holdings in Tier 2 instruments
60 Investment in own Tier 2 capital instrument
61 Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than $10 \%$ of the issued share capital (amount above 10\% threshold)
Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation

63 Amount of Regulatory Adjustment applied to T2 capital
64 Tier 2 capital (T2)
65 Tier 2 capital recognized for capital adequacy
66 Excess Additional Tier 1 capital recognized in Tier 2 capital
67 Total Tier 2 capital admissible for capital adequacy
TOTAL CAPITAL (T1 + admissible T2)
Component of
regulatory capital
reported by bank
on reference based
(Rupees in ' 000 ')

| 69,139 <br> - <br> - <br> - <br> - <br> - <br> 69,139 | $(\mathrm{~g})$ |
| :---: | :---: |


(ae)
(af)
910,613



11,211,505

Notes to the Unconsolidated Financial Statements

### 40.6 Main Features Template of Regulatory Capital Instruments

| Sr.No. | Main Features | Common Shares |
| :---: | :---: | :---: |
| 1 | Issuer | NIB Bank Limited |
| 2 | Unique identifier (KSE Symbol) | NIB |
| 3 | Governing law(s) of the instrument | Capital Market Laws |
|  | Regulatory treatment |  |
| 4 | Transitional Basel III rules | Common equity Tier 1 |
| 5 | Post-transitional Basel III rules | Common equity Tier 1 |
| 6 | Eligible at solo/ group/ group \& solo | Group \& standalone |
| 7 | Instrument type | Ordinary Shares |
| 8 | Amount recognized in regulatory capital (Currency in PKR thousands) | PKR 103,028,512 |
| 9 | Par value of instrument | PKR 10 |
| 10 | Accounting classification | Shareholder equity |
| 11 | Original date of issuance | 2003 |
| 12 | Perpetual or dated | Perpetual |
| 13 | Original maturity date | Not applicable |
| 14 | Issuer call subject to prior supervisory approval | No |
| 15 | Optional call date, contingent call dates and redemption amount | Not applicable |
| 16 | Subsequent call dates, if applicable | Not applicable |
|  | Coupons / dividends |  |
| 17 | Fixed or floating dividend / coupon | Not applicable |
| 18 | Coupon rate and any related index / benchmark | Not applicable |
| 19 | Existence of a dividend stopper | Not applicable |
| 20 | Fully discretionary, partially discretionary or mandatory | Fully discretionary |
| 21 | Existence of step up or other incentive to redeem | Not applicable |
| 22 | Noncumulative or cumulative | Not applicable |
| 23 | Convertible or non-convertible |  |
| 24 | If convertible, conversion trigger (s) | Not applicable |
| 25 | If convertible, fully or partially | Not applicable |
| 26 | If convertible, conversion rate | Not applicable |
| 27 | If convertible, mandatory or optional conversion | Not applicable |
| 28 | If convertible, specify instrument type convertible into | Not applicable |
| 29 | If convertible, specify issuer of instrument it converts into | Not applicable |
| 30 | Write-down feature |  |
| 31 | If write-down, write-down trigger (s) | Not applicable |
| 32 | If write-down, full or partial | Not applicable |
| 33 | If write-down, permanent or temporary | Not applicable |
| 34 | If temporary write-down, description of write-up mechanism | Not applicable |
| 35 | Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument) | Not applicable |
| 36 | Non-compliant transitioned features | No |
| 37 | If yes, specify non-compliant features | Not applicable |

# Notes to the Unconsolidated Financial Statements <br> For the year ended December 31, 2013 

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### 40.7 Capital Adequacy

## Objectives of Managing Capital

Capital Management aims to ensure that there is sufficient capital to meet the capital requirements of the Bank as determined by the underlying business strategy and the minimum regulatory requirements of the SBP.
Bank's capital management seeks:

- to comply with the capital requirements set by the regulators;
- to maintain a strong capital base so as to maintain investor, depositor and market confidence and to sustain future development of the business;
- to safeguard the Bank's ability to continue as a going concern so that it can continue to provide adequate return to shareholders;
- availability of adequate capital at a reasonable cost so as to enable the Bank to expand; and
- to protect the Bank against unexpected events.


## Externally Imposed Capital Requirements

In order to strengthen the solvency of Banks, SBP vide BSD Circular No. 07 of 2009 dated April 15, 2009 has asked the Banks to raise their minimum paid up capital to Rs. 10 billion free of losses by the end of financial year 2013.
SBP through its BSD Circular No. 09 dated April 15, 2009 has asked Banks to achieve the minimum Capital Adequacy Ratio (CAR) of 10\% on standalone as well as on consolidated basis latest by December 31, 2010. The paid up capital and CAR of the Bank stands at Rs. 103 billion and $11.09 \%$ respectively of its risk weighted exposure as at December 31, 2013.
The Bank has complied with all externally imposed capital requirements as at year end.
The capital requirements for the banking group as per the major risk categories should be indicated in the manner given below:

## Credit Risk

Portfolios subject to Simple Approach
On-Balance Sheet

## Corporate

Sovereign
Retail
Banks
Public Sector Entities
Past Due Loans
Claims against Residential Mortgage
Investments in premises, plant and equipment and all other fixed assets
Other assets

## Off-Balance Sheet

Market related Non-market related

## Equity Exposure Risk in the Banking Book <br> Listed <br> Unlisted

## Total Credit Risk



| $3,685,464$ |
| ---: |
| 8,158 |
| 471,059 |
| 460,150 |
| 117,499 |
| $1,035,368$ |
| 58,183 |
| 266,036 |
| $1,746,874$ |
| $\mathbf{7 , 8 4 8 , 7 9 1}$ |



44,633

| 7,339 |
| ---: |
| 13,574 |
| $\mathbf{2 0 , 9 1 3}$ |
| $\mathbf{8 , 4 7 0 , 0 3 1}$ |

Capital Requirements

$2013 \quad 2012 \quad$| 2012 |
| :---: | :---: |

Risk Weighted Assets
20132012
(Rupees '000') $\qquad$

| $44,691,326$ |  |
| ---: | ---: |
| 127,025 |  |
| $6,125,924$ |  |
| $5,919,727$ |  |
| 773,993 | $36,854,643$ <br> 81,580 <br> $7,430,857$ <br> 605,402 <br>  <br> $2,710,586$ <br> $4,601,499$ <br> $1,174,992$ <br> $15,608,755$ <br> $10,353,682$ <br> 581,832 <br> $2,660,356$ <br> $17,468,744$ <br> $\mathbf{8 4 , 0 4 4 , 8 4 8}$ |
| $\mathbf{7 8 , 4 8 7 , 9 1 4}$ |  |


| 446,331 <br> - | 116,686 <br> - <br> $\mathbf{1 1 6 , 6 8 6}$ |
| ---: | ---: |
| 73,393 <br> 135,735 | $1,249,992$ <br> 182,112 |
| $\mathbf{2 0 9 , 1 2 8}$ | $\mathbf{1 , 4 3 2 , 1 0 4}$ |
| $\mathbf{8 4 , 7 0 0 , 3 0 7}$ | $\mathbf{8 0 , 0 3 6 , 7 0 4}$ |

Notes to the Unconsolidated Financial Statements

|  | Capital Requirements |  | Risk Weighted Assets |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
|  | (Rupees '000') |  |  |  |
| Market Risk |  |  |  |  |
| Capital Requirement for portfolios subject to |  |  |  |  |
| Standardized Approach |  |  |  |  |
| Interest rate risk | 170,946 | 874,388 | 1,709,463 | 8,743,878 |
| Equity position risk etc. | 569,128 | - | 5,691,275 | - |
| Foreign exchange risk etc. | 3,429 | 4,352 | 34,288 | 43,510 |
| Total Market Risk | 743,503 | 878,740 | 7,435,026 | 8,787,388 |
| Operational Risk |  |  |  |  |
| Capital Requirement for operational risks | 899,594 | 923,428 | 8,995,944 | 9,234,284 |
| Total | 10,113,128 | 9,805,838 | 101,131,277 | 98,058,376 |
| Capital Adequacy Ratio |  |  | 2013 | 2012 |
| Total eligible regulatory capital held |  | (e) | 11,211,505 | 12,719,023 |
| Total Risk Weighted Assets |  | (i) | 101,131,277 | 98,058,376 |
| Capital Adequacy Ratio |  | (e) / (i) | 11.09\% | 12.97\% |

The Capital Adequacy Ratio of prior year is based on Basel II Framework as applicable on that date.

## 41. RISK MANAGEMENT

The risk management framework of NIB is approved by the Board of Directors ("BOD") and implemented by the senior management. The Bank's risk management policies are established to identify and analyze the risks faced by the Bank, to set standard and appropriate risk limits and controls to ensure quality of portfolio and credit process. Risk management policies are reviewed annually to reflect changes in economic environment, market conditions and products offerings. The BOD sets forth the vision and strategy of NIB and has entrusted the monitoring to the Board's Risk Management Committee ("BRMC"), which is an oversight committee and meets at least quarterly. Findings of the BRMC are escalated to the BOD. Terms and references of BRMC are documented and duly approved by the BOD and broadly includes oversight responsibility at the highest level under the Risk Management Governance Framework.

The BRMC has three sub-committees, namely the Asset Liability Committee ("ALCO"), the Credit Risk Committee ("CRC") and the Operational Risk Committee ("ORC"), to identify, manage and monitor risks.

## Asset Liability Committee ("ALCO")

The ALCO functions as the top operational unit for managing the Statement of financial position within the performance / risk parameters laid down by the BOD. Its objective is to derive the most appropriate strategy for NIB in terms of mix of assets \& liabilities given future expectations and potential consequence of interest rate movements, liability constraints, and foreign currency exchange exposure and capital adequacy.

## Credit Risk Committee ("CRC")

In our normal business activities there is a need to manage effectively potential credit risk. To address this risk, Credit Risk Committee (CRC) is established under the leadership of the Chief Risk Officer (CRO) of the Bank and membership comprises the President and Senior Management of the Bank. The main objective of the CRC is to ensure effective and proactive management of Credit Risk throughout the Bank in accordance with the Risk Management Framework and related Risk Policies and Procedures. Terms and references of the CRC, which meets on a bi-monthly basis, broadly include the following:

# Notes to the Unconsolidated Financial Statements 

To ensure that all relevant risk policies of the Bank are developed, implemented and are not in conflict with any of the applicable laws and regulations.

To oversee implementation of credit risk related policies and procedures relevant to all business units through review of standard MIS decks.

To ensure that all activities are in compliance with the Prudential Regulations and also with the policies and controls established by the relevant units of the Bank through periodic review of business issues highlighted in internal / external audit reports and SBP Inspection Report.

To review stress testing on portfolio considering the major factors like interest rate sensitivity, inflation, Rupee devaluation, fluctuation in oil prices and / or global meltdown etc.

To review the credit portfolio, primarily through Key Risk Indicators, and to assess:

- quality of the portfolio;
- recovery of remedial accounts;
- variance analysis of actual with plan and forecasts;
- portfolio exceptions

To advise business where activities are not aligned with control requirements or risk appetite and to recommend Risk Policies.

## Operational Risk Committee ("ORC")

In our normal business activities there is a need to effectively manage potential risk arising out of banking operation of the Bank. To address this risk, Operational Risk Committee (ORC) is established under the leadership of the President of the Bank and membership comprises the CRO and Senior Management of the Bank. The main objective of the ORC is to ensure effective and proactive management of Operational Risk throughout the Bank in accordance with the Risk Management Framework and related Risk Policies and Procedures. Terms and references of the ORC, which meets on a monthly basis, broadly include the following:

To ensure operational risk identification and measurement is objective and covers all activities / products / processes of the Bank, and compliant with the banks standards and applicable regulations, and that risk control and risk origination decisions are properly informed.

To develop, maintain and review a consolidated MIS of key operational risks in the Bank in the form of Risk \& Control Assessment Matrix.

To monitor all material Operational Risk exposures and key external trends, through KRIs and appropriate management action as per defined thresholds, in accordance with Operational Risk policies and procedures.

To review Ops Loss Data (OLD) and take proactive measures to reduce Operational Losses.
To direct appropriate action in response to material events, risk issues or themes that come to the Committee's attention.
To ensure any areas of potential overlap with another entity or Risk Control Area, Business or Function are notified to the affected entity Risk Control Owner, Business or Function Head.

## Risk Management Organization at NIB

The Chief Risk Officer ("CRO") is responsible for enterprise wide risk management and implementation of the overall risk management framework of NIB. In this respect, the CRO has to ensure that the risk organization structure of NIB is equipped with the best people, policies and processes, which enable it to perform efficiently and effectively.

The CRO is supported by a Chief Operating Officer - Risk responsible for Risk Policies \& Procedures, Portfolio Risk and Country Risk Assessment, and five Risk Heads, responsible for Corporate, Trade Finance, Commercial/ SME and Consumer Finance businesses and Market, Liquidity and Operational Risks respectively and they are

# Notes to the Unconsolidated Financial Statements 

responsible for ensuring the implementation of NIB's risk framework, Bank's policies and Central Bank regulations in their respective domains.

### 41.1 Credit Risk

Credit risk is the risk that a counterparty or customer will be unable to pay amounts in full when due. NIB's main credit exposure arises from the risk of failure by a client or counterparty to meet its contractual obligations. The risks are inherent in loans and bills receivable from non-bank customers, commitments to lend, repurchase agreements, securities borrowing and lending transactions and contingent liabilities. Settlement risk is the risk of loss due to the failure of an entity to honor its obligations to deliver cash, securities or other assets as contractually agreed. Clean risk at liquidation or settlement risk occurs when items of agreed upon original equal value are not simultaneously exchanged between counterparties and / or when items are released without knowledge that counter-value items have been received by the Bank. Typically the duration is intra-day, overnight/over weekend, or in some situations even longer. The risk is that we deliver but do not receive delivery. In this situation 100\% of the principal amount is at risk. The risk may be larger than $100 \%$ if in addition there was an adverse price fluctuation between the contract price and the market price. Cross-border risk is the risk that we will be unable to obtain payment from our customers or third parties on their contractual obligations as a result of certain actions taken by foreign governments, chiefly relating to convertibility and transferability of foreign currency. Cross-border assets comprise loans and advances, interest-bearing deposits with other banks, trade and other bills, acceptances, amounts receivable under finance leases, certificates of deposit and other negotiable paper, and formal commitments where the counterparty is resident in a country other than where the assets are recorded. Cross-border assets also include exposures to local residents denominated in currencies other than the local currency. NIB has established limits for cross-border exposure and manages exposures within these limits.

NIB has established an appropriate credit risk environment which is operating under a sound credit-granting process; maintaining an appropriate credit administration, measurement and monitoring process and ensuring adequate controls. For risk management reporting purposes the Bank considers and consolidates all elements of credit risk exposures.

There is a proper credit delegation matrix for review and approving credit applications. Businesses have no credit approving authority. All credit approvals are accorded by the Credit Officers / Senior Credit Officers in the Risk Management Group. Corporate Credit Risk Management also approves exposure to Financial Institutions and a separate dedicated FI unit, is housed under Corporate \& Investment Banking Group (CIBG) for this purpose.

The concept of "three initial system" is very much in existence in NIB. Based upon regional considerations and availability of Credit Talent, any initiating unit has to have formal recommendation by the Relationship Manager, his/her Team Leader and Regional Head / Corporate Banking Head / Group Head. The essence here is that the credit proposal must not be left to the sole judgment of one person - rather, the application of minds must be diverse and independent of each other.

Further, in order to measure credit risk, an indigenously developed rating system is followed. This rating system is being continuously fine tuned to address regulatory and global benchmarks.

NIB manages credit risk through:

- Accurate and detailed information about the borrower, cash flows, production, service and operation of the company;
- Insights into the major factors influencing customer attrition and product cancellation;
- Credit and collections treated as a highly people-intensive business; and
- Establishment of acceptable risk levels.

NIB monitors exposure to credit risk through:
Post-disbursement maintenance of accounts is done through Credit Administration Department ("CAD") reporting into a CAD Head. The CAD Head has direct reporting line to the CRO;

Submission of regulatory returns pertaining to reporting of NIB's portfolio.

# Notes to the Unconsolidated Financial Statements For the year ended December 31, 2013 

## Impaired financial assets

Impaired financial assets including loans and debt instruments are those which NIB determines that it is probable that it will not be able to collect all principal and interest due according to the contractual terms of the agreement(s) underlying the financial assets. Financial assets carried at fair value through profit or loss are not assessed for impairment since the measure of fair value reflects their credit qualities. For the monitoring of the credit quality of the financial assets not carried at fair value through profit or loss, NIB follows the guidelines issued by the State Bank of Pakistan. Credit quality is determined based on three pillars: namely business prospect, financial performance and repayment capacity.

## Write offs

NIB's Write off Policy is laid out in line with the SBP rules. All credit write offs are approved under the approved delegation matrix. Writing off a loan in no way implies that the Bank has given up its claim on a borrower and does not impact the Bank's ability to legally collect written off credits from the customer(s).

### 41.1.1 Segmental Information

### 41.1.1.1 Segments by class of business

| Advances (Gross) |  | Deposits |  | Contingencies and Commitments |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Rupees '000') | Percent | (Rupees '000') | Percent | (Rupees '000') | Percent |
| 4,638 | 0.00 | 3,406,582 | 3.25 | 5,000 | 0.00 |
| 824,370 | 0.79 | 829,552 | 0.79 | 208,081 | 0.18 |
| 2,305,076 | 2.20 | 577,511 | 0.55 | 579,644 | 0.50 |
| 5,235,208 | 5.01 | 1,258,474 | 1.20 | 19,102,590 | 16.32 |
| 1,525,604 | 1.46 | 5,355,661 | 5.11 | 113,779 | 0.10 |
| 42,644 | 0.04 | 1,774,087 | 1.69 | 5,081 | 0.00 |
| 5,127,175 | 4.90 | 588,515 | 0.56 | 9,321,263 | 7.96 |
| 64,453 | 0.06 | 926,026 | 0.88 | 1,000 | 0.00 |
| 1,719,791 | 1.64 | 6,299,154 | 6.01 | 56,310,941 | 48.10 |
| 27,445,533 | 26.25 | 2,550,239 | 2.43 | 5,487,007 | 4.69 |
| 30,261 | 0.03 | 270,429 | 0.26 | 18 | 0.00 |
| 4,820,030 | 4.61 | 34,040,056 | 32.45 | 266,133 | 0.23 |
| - | - | 311,160 | 0.30 | - | - |
| 10,000 | 0.01 | 3,924,853 | 3.74 | 3,500 | 0.00 |
| 1,058 | 0.00 | 4,151,444 | 3.96 | 17,900 | 0.02 |
| 4,925,930 | 4.71 | 1,985,013 | 1.89 | 5,626,794 | 4.81 |
| 1,302,454 | 1.25 | 730,009 | 0.70 | 222,279 | 0.19 |
| 6,290,679 | 6.02 | 949,164 | 0.90 | 6,345,992 | 5.42 |
| 973,256 | 0.93 | 6,268,517 | 5.98 | 467,425 | 0.40 |
| 2,873,804 | 2.76 | 58,980 | 0.05 | 1,617 | 0.00 |
| 32,867,949 | 31.43 | 1,931,435 | 1.84 | 8,182,568 | 6.99 |
| 963,152 | 0.92 | 8,189,532 | 7.81 | 1,838,853 | 1.57 |
| 1,017,814 | 0.97 | 7,346,530 | 7.00 | 161,666 | 0.14 |
| 4,187,651 | 4.01 | 11,173,142 | 10.65 | 2,812,976 | 2.38 |
| 104,558,530 | 100.00 | 104,896,065 | 100.00 | 117,082,107 | 100.00 |

Notes to the Unconsolidated Financial Statements

| Advances (Gross) |  | Deposits |  | Contingencies and Commitments |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Rupees '000') | Percent | (Rupees '000') | Percent | (Rupees '000') | Percent |
| 54,142 | 0.06 | 2,790,677 | 3.06 | 30,571 | 0.04 |
| 910,832 | 0.96 | 546,754 | 0.60 | 129,725 | 0.17 |
| 3,057,434 | 3.22 | 538,569 | 0.59 | 893,776 | 1.15 |
| 1,506,740 | 1.59 | 881,335 | 0.97 | 1,906,638 | 2.45 |
| 757,924 | 0.80 | 3,687,540 | 4.04 | 1,088,622 | 1.40 |
| 1,365,809 | 1.44 | 852,754 | 0.93 | 763,061 | 0.98 |
| 797,607 | 0.84 | 621,864 | 0.68 | 921,705 | 1.19 |
| 2,591,352 | 2.73 | 1,187,871 | 1.30 | 1,843,071 | 2.37 |
| 1,050,732 | 1.11 | 4,383,102 | 4.80 | 44,452,505 | 57.17 |
| 18,874,877 | 19.90 | 745,543 | 0.82 | 5,155,637 | 6.63 |
| 897,252 | 0.95 | 279,624 | 0.31 | 27,650 | 0.04 |
| 4,401,880 | 4.64 | 41,632,996 | 45.60 | 340,521 | 0.44 |
| - | - | 158,118 | 0.17 | - | - |
| 1,035,569 | 1.09 | 300,144 | 0.33 | 123,628 | 0.16 |
| 79,900 | 0.08 | 3,044,793 | 3.34 | 1,900 | 0.00 |
| 2,663,594 | 2.81 | 4,995,589 | 5.47 | 5,401,346 | 6.95 |
| 958,074 | 1.01 | 679,112 | 0.74 | 283,049 | 0.36 |
| 7,211,662 | 7.60 | 1,096,925 | 1.20 | 4,298,191 | 5.53 |
| 2,377,779 | 2.51 | 3,893,436 | 4.26 | 261,695 | 0.34 |
| 1,345,875 | 1.42 | 108,083 | 0.12 | 1,000 | 0.00 |
| 28,065,192 | 29.59 | 1,912,933 | 2.10 | 3,075,303 | 3.96 |
| 2,269,012 | 2.39 | 3,517,054 | 3.85 | 3,274,204 | 4.21 |
| 5,916,173 | 6.24 | 5,926,041 | 6.49 | 417,594 | 0.54 |
| 6,668,690 | 7.02 | 7,510,377 | 8.23 | 3,063,532 | 3.92 |
| 94,858,101 | 100.00 | 91,291,234 | 100.00 | 77,754,924 | 100.00 |

2013

| Advances (Gross) |  | Deposits |  | Contingencies and Commitments |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Rupees '000') | Percent | (Rupees '000') | Percent | (Rupees '000') | Percent |
| 23,184,744 | 22.17 | 12,648,127 | 12.06 | 9,610,997 | 8.21 |
| 81,373,786 | 77.83 | 92,247,938 | 87.94 | 107,471,110 | 91.79 |
| 104,558,530 | 100.00 | 104,896,065 | 100.00 | 117,082,107 | 100.00 |
| 2012 |  |  |  |  |  |
| Advances (Gross) |  | Deposits |  | Contingencies and Commitments |  |
| (Rupees '000') | Percent | (Rupees '000') | Percent | (Rupees '000') | Percent |
| 18,195,973 | 19.18 | 9,495,310 | 10.40 | 10,882,803 | 14.00 |
| 76,662,128 | 80.82 | 81,795,924 | 89.60 | 66,872,121 | 86.00 |
| 94,858,101 | 100.00 | 91,291,234 | 100.00 | 77,754,924 | 100.00 |

## Notes to the Unconsolidated Financial Statements For the year ended December 31, 2013

### 41.1.1.3 Details of non-performing advances and specific provisions by class of business segment

Agriculture, Forestry, Hunting and Fishing
Automobile and Transportation Equipment
Cement, Glass and Ceramics
Chemicals and Pharmaceuticals
Construction
Electronics and Electrical Appliances
Engineering
Financial
Food and Beverages
Footwear and Leather Garments
Individuals
Mining and Quarrying
Oil and Gas
Paper and Printing
Power, Gas, Water, Sanitary
Services
Sugar
Textile
Transport, Storage and Communication
Wholesale and Retail Trade
Others

| 2013 |  | 2012 |  |
| :---: | :---: | :---: | :---: |
| Classified | Specific | Classified | Specific |
| Advances | Provisions Held | Advances | Provisions Held |


| - | - | 22,993 | 22,993 |
| ---: | ---: | ---: | ---: |
| 682,202 | 600,559 | 565,875 | 516,742 |
| 597,404 | 507,858 | $1,183,345$ | 822,759 |
| 887,615 | 595,846 | 681,926 | 327,295 |
| 543,878 | 265,974 | 471,019 | 149,208 |
| 30,504 | 18,905 | 583,200 | 373,747 |
| $2,302,985$ | $1,677,639$ | 432,748 | 302,688 |
| 286,376 | 249,896 | 129,168 | 92,628 |
| $3,264,991$ | $2,455,027$ | $1,087,681$ | 652,098 |
| 22,785 | 12,013 | 411,242 | 337,694 |
| 863,600 | 491,228 | 847,120 | 357,237 |
| 3,632 | 1,374 | 7,477 | 1,469 |
| 166,414 | 109,682 | 342,487 | 320,695 |
| 617,658 | 417,956 | 482,753 | 296,022 |
| 375,054 | 374,754 | 397,891 | 394,076 |
| 643,672 | 375,590 | $1,469,435$ | 792,777 |
| 419,283 | 419,283 | 389,173 | 202,065 |
| $14,337,362$ | $11,570,558$ | $13,973,545$ | $11,200,147$ |
| 670,514 | 446,762 | 926,055 | 664,986 |
| 663,900 | 334,452 | $3,489,701$ | $2,065,904$ |
| $2,524,918$ | $1,563,449$ | $5,026,661$ | $3,321,711$ |
| $29,904,747$ | $22,488,805$ | $32,921,495$ | $23,214,941$ |


| 2013 |  | 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
| Classified <br> Advances | Specific <br> Provisions <br> Held |  | Classified |
| Advances |  |  |  | | Specific |
| :---: |
| Provisions |
| Held |

### 41.1.1.4 Details of non-performing advances and specific provisions by sector

Public / Government
Private

$\underline{\underline{\frac{29,904,747}{29,904,747}}} \underline{\underline{22,488,805}} \frac{32,921,495}{22,488,805} \xlongequal{\underline{32,921,495}} \xlongequal{\underline{23,214,941}}$| $23,214,941$ |
| :--- |

# Notes to the Unconsolidated Financial Statements 

2013

| Profit <br> before taxation | Total assets <br> employed | Net assets <br> employed | Contingencies <br> and <br> commitments |
| :---: | :---: | :---: | :---: |
|  | (Rupees '000') |  |  |

### 41.1.1.5 Geographical Segment Analysis

Pakistan

1,625,267

14,476, 194
117,082,107

2012
Pakistan
145,120
190,609,361
14,028,622
77,754,924

### 41.2 Market Risk

Market risk refers to the potential loss that an entity may be exposed to due to market volatility. It is important for the Bank to put in place an effective market risk management framework to manage its market risk exposures. Market risk arises from all positions in financial instruments held by the Bank (Either in Trading or Banking book) which exposes the Bank to market risk factors namely interest rates, foreign exchange ("FX") rates and equity prices.

Bank has adopted a market risk management structure that commensurate with its size and the nature of its business activities and facilitates effective management oversight and execution of market risk management and control processes.

Currently Bank's risk appetite for market risk is a combination of notional and sensitivity based limits. Following are the regulatory and internal guidelines monitored by Market \& Liquidity Risk Unit (MLRU).

- Foreign Exchange Exposure Limit
- Equity Exposure Limit
- Statutory Liquidity \& Cash Reserve Requirement
- FX Tenor mismatch
- Dealer Limits
- DV01
- VaR

NIB also applies a Value-at-Risk (VaR) methodology to assess the market risk positions held. Currently NIB is using historical simulation model for calculating VaR numbers for FX and ALM book.

## Interest rate risk

The principal risk to which NIB's portfolios are exposed is the risk of losses from fluctuations in the future cash flows or fair values of financial instruments because of a change in market interest rates. Interest rate risk is measured through DV01, VaR and interest rate sensitivity analysis.

### 41.2.1 Foreign Exchange Risk

NIB has set the following objectives for managing the inherent risk on foreign currency exposures:
Maximize profitability with minimum risk by keeping the exposure at desirable levels in view of strict compliance of regulatory / international standards and the Bank's internal guidelines, which are being adopted from regulator and followed vigorously;

## Notes to the Unconsolidated Financial Statements For the year ended December 31, 2013

Manage appropriate forward mismatch gaps;
Usage of different tools to manage the inherent risk of product and market, such as compliance of credit limit, monitoring of foreign exchange exposure limit, review of marked to market portfolio etc.

NIB takes steps to ensure that foreign currency exposures adhere to regulatory or international standards and NIB's internal guidelines. NIB uses tools such as Foreign Exchange Exposure Limit (FEEL), VaR and FX tenor gaps to monitor FX risk.

|  | 2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Assets | Liabilities | Off Balance sheet items | Net foreign currency exposure |
|  | (Rupees '000') |  |  |  |
| Pakistan Rupee | 170,981,968 | 155,553,725 | $(956,169)$ | 14,472,074 |
| United States Dollar | 5,340,863 | 4,907,018 | $(455,613)$ | $(21,768)$ |
| Great Britain Pound | 171,095 | 1,066,574 | 901,995 | 6,516 |
| Euro | 299,536 | 807,302 | 510,019 | 2,253 |
| Japanese Yen | 2,950 | 90 | 8,071 | 10,931 |
| Swiss Franc | 1,647 | 975 | $(2,368)$ | $(1,696)$ |
| Others | 27,002 | 13,183 | $(5,935)$ | 7,884 |
|  | 176,825,061 | 162,348,867 | - | 14,476,194 |

2012

| Assets | Liabilities | Off Balance sheet items | Net foreign currency exposure |
| :---: | :---: | :---: | :---: |
| (Rupees ' 000 ') |  |  |  |
| 183,677,405 | 170,578,958 | 955,296 | 14,053,743 |
| 5,955,067 | 4,510,454 | $(1,485,512)$ | $(40,899)$ |
| 287,206 | 838,101 | 550,358 | (537) |
| 639,804 | 636,271 | 6,850 | 10,383 |
| 26,560 | 5 | $(25,274)$ | 1,281 |
| 3,597 | 874 | - | 2,723 |
| 19,722 | 16,076 | $(1,718)$ | 1,928 |
| 190,609,361 | 176,580,739 | - | 14,028,622 |

### 41.2.2 Equity price risk and Fixed Income rate risk

Equity price risk is the risk to earnings or capital that results from adverse changes in the value of equity related portfolios of NIB.

NIB conducts stress testing analysis over the equity portfolio, by anticipating changes/shocks of $-30 \%,-40 \%$ and $-50 \%$ on the current price of shares within a portfolio, thereby monitoring the effects of the predicted changes in the structure of shares portfolio on the Capital Adequacy Ratio ("CAR"). Further, NIB reviews new products to ensure that market risk aspects are properly quantified and mitigated.
41.2.3 Mismatch of Interest Rate Sensitive Assets and Liabilities

| 2013 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Effective Yield / Interest rate | Total | Exposed to Yield / Interest rate risk |  |  |  |  |  |  |  |  | Non-interest bearing financial instruments |
|  |  | Upto 1 Month | Over 1 <br> to 3 <br> Months | Over 3 to 6 Months | Over 6 Months to 1 Year | Over 1 to 2 <br> Years | $\begin{aligned} & \text { Over } 2 \\ & \text { to } 3 \\ & \text { Years } \end{aligned}$ | $\begin{aligned} & \text { Over 3 } \\ & \text { to } 5 \\ & \text { Years } \end{aligned}$ | $\begin{aligned} & \hline \text { Over } 5 \\ & \text { to } 10 \\ & \text { Years } \end{aligned}$ | $\begin{aligned} & \text { Over } \\ & 10 \text { Years } \end{aligned}$ |  |
|  |  |  |  |  |  |  |  |  |  |  |  |


$\qquad$ 13,422,705

6,935,441











$1,864,513$
$\stackrel{\sim}{N}$
, |c||c|| $\left.\begin{array}{c}0 \\ \hline \\ \hline\end{array}\right)$
7,929,097 1,864,513
$3,775,390$







$\qquad$






| 1 | 0 |
| :--- | :--- |
|  | $\bar{\varphi}$ |




2,629,162
$\underline{(735,512)}$



$\begin{array}{lll}\infty & \infty & \hat{0} \\ 0 & 0 & 8 \\ \overline{-} & 0 & \overline{-} \\ \infty & ल & 8 \\ \infty & \infty & \sigma^{-}\end{array}$


| $8,006,105$ |
| ---: | ---: |
| 692,177 |
| $2,127,516$ |
| $61,058,886$ |
| $82,000,586$ |
| $3,633,363$ | | - |
| ---: |
| 609,969 |
| $2,127,516$ |
| 45,336 |
| $13,177,160$ |
| $157,518,633$ | | $15,959,981$ |
| :--- |


| $2,042,017$ |
| ---: |
| $161,307,418$ |



$\xlongequal{(3,264,979}$
$\xlongequal{\underline{14,476,194}}$

## $\xlongequal{\underline{14,47,104}}$


On-balance sheet financial instruments
Assets
$\begin{array}{ll}\text { Cash and balances with treasury banks } & 0.00 \% \\ \text { Balances with other banks } & 0.12 \%\end{array}$
Balances with other banks
Lendings to financial institu
Lendings to financial institutions
Investments Advances Other assets
Liabilities
Bills payable

Off-balance sheet financial instruments
$\begin{array}{r}- \\ 722,681 \\ - \\ - \\ \hline(722,681)\end{array}$

Foreign exchange contracts - purchase
Borrowings
Deposits and other accounts
Other liabilities

## On-balance sheet gap Non financial net assets <br> Total net assets

 Off-balance sheet gap Forward Government Securities - purchase Forward Government Securities - sale Total Yield / Interest Rate Risk Sensitivity Gap Cumulative Yield / Interest Rate Risk Sensitivity Gap|  |  |  |  |  |  |  | 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Expose | ed to Yield / In | terest rate ris |  |  |  |  |
|  | Effective Yield / Interest rate | Total | Upto 1 Month | Over 1 to 3 Months | $\begin{gathered} \text { Over } 3 \\ \text { to } 6 \\ \text { Months } \end{gathered}$ | Year <br> Over 6 Months to 1 Year | Over 1 to 2 Years <br> (Rupees '000 | Over 2 <br> to 3 <br> Years <br> ............$- ~$ | $\begin{aligned} & \text { Over } 3 \\ & \text { to } 5 \\ & \text { Years } \end{aligned}$ | Over 5 <br> to 10 <br> Years | $\begin{aligned} & \text { Over } \\ & 10 \text { Years } \end{aligned}$ | Non-interest bearing financia instruments |
| On-balance sheet financial instrumen |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and balances with treasury banks | 0.00\% | 7,672,866 | - | - | - | - | - | - | - | - | - | 7,672,866 |
| Balances with other banks | 0.07\% | 960,850 | 857,108 | - | - | - | - | - | - | - | - | 103,742 |
| Lendings to financial institutions | 11.30\% | 3,440,910 | 3,440,910 | - | - | - | - | - | - | - | - | - |
| Investments | 10.31\% | 85,386,110 | 7,020,101 | 17,495,803 | 8,631,305 | 31,446,547 | 3,409,098 | 307,004 | 8,083,063 | 2,997,934 | - | 5,995,255 |
| Advances | 10.96\% | 71,564,237 | 13,662,656 | 43,446,255 | 9,088,052 | 687,336 | 1,153,892 | 1,063,859 | 745,194 | 1,038,857 | 678,136 | - |
| Other assets | 14.62\% | 3,271,343 | - | 941,176 | - | - | - | - | - | - | - | 2,330,167 |
|  |  | 172,296,316 | 24,980,775 | 61,883,234 | 17,719,357 | 32,133,883 | 4,562,990 | 1,370,863 | 8,828,257 | 4,036,791 | 678,136 | 16,102,030 |
| Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |
| Bills payable | - | 2,430,030 | - | - | - | - | - | - | - | - | - | 2,430,030 |
| Borrowings | 10.39\% | 76,179,065 | 63,741,399 | 6,681,670 | 4,653,753 | 939,957 | - | - | - | - | - | 162,286 |
| Deposits and other accounts | 6.02\% | 91,291,234 | 15,855,670 | 8,326,885 | 33,040,582 | 5,225,060 | 19,837 | 13,225 | 22,397 | - | - | 28,787,578 |
| Sub-ordinated loans | 12.85\% | 3,992,800 | - | 3,992,800 | - | - | - | - | - | - | - | - |
| Other liabilities | - | 1,868,177 | - | - | - | - | - | - | - | - | - | 1,868,177 |
|  |  | 175,761,306 | 79,597,069 | 19,001,355 | 37,694,335 | 6,165,017 | 19,837 | 13,225 | 22,397 | - | - | 33,248,071 |
| On-balance sheet gap |  | (3,464,990) | (54,616,294) | 42,881,879 | (19,974,978) | 25,968,866 | 4,543,153 | 1,357,638 | 8,805,860 | 4,036,791 | 678,136 | $\underline{\underline{(17,146,041)}}$ |
| Non financial net assets |  | 17,493,612 |  |  |  |  |  |  |  |  |  |  |
| Total net assets |  | $\underline{\underline{14,028,622}}$ |  |  |  |  |  |  |  |  |  |  |
| Off-balance sheet financial instrumen |  |  |  |  |  |  |  |  |  |  |  |  |
| Foreign exchange contracts - purchase |  | 17,670,541 | 9,979,092 | 6,568,119 | 973,935 | 149,395 | - | - | - | - | - | - |
| Foreign exchange contracts - sale |  | 18,716,569 | 11,884,098 | 3,099,431 | 3,733,040 | - | - | - | - | - | - | - |
| Forward Government Securities - purch |  | 513,980 | 14,992 | 498,988 | - | - | - | - | - | - | - | - |
| Forward Government Securities - sale |  | 1,900,540 | 1,900,540 | - | - | - | - | - | - | - | - | - |
| Off-balance sheet gap |  | $\underline{(2,432,588)}$ | (3,790,554) | 3,967,676 | $(2,759,105)$ | 149,395 | - | - | - | - | - | - |
| Total Yield / Interest Rate Risk Sensiti | ivity Gap |  | (58,406,848) | 46,849,555 | $(22,734,083)$ | $26,118,261$ | 4,543,153 | 1,357,638 | 8,805,860 | 4,036,791 | 678,136 | $\underline{ }$ |
| Cumulative Yield / Interest Rate Risk Sen | sitivity Gap |  | $\underline{\underline{(58,406,848)}}$ | $\underline{\underline{(11,557,293)}}$ | $\underline{\underline{(34,291,376)}}$ | $\xlongequal{(8,173,115)}$ | $\underline{\underline{(3,629,962)}}$ | $\xlongequal{(2,272,324)}$ | $\underline{\text { 6,533,536 }}$ | $\underline{\underline{10,570,327}}$ | $\underline{\underline{11,248,463}}$ | $\underline{ } \underline{(5,897,578)}$ |

41.3 Liquidity Risk
Liquidity risk is defined as the risk that a Bank, either does not have enough financial resources to meet its obligation and commitments as they fall due or can secure funds at an excessive
cost; even when the Bank is solvent. Liquidity risk is due to the difference between the Bank's assets and liabilities generally known as mismatches. Liquidity management is important
as the ultimate cost of a lack of liquidity is being out of business.
The liquidity risk policy is formulated keeping in view of the SBP's guidelines on risk management, Basel standards and best practices. NIB maintains its liquidity by keeping a level of
liquid assets in such amount which is considered sufficient to anticipate payment of customers' deposits.
The Bank manages its liquidity risk through

- Controlling the cash flow mismatch between on and off balance sheet assets and liabilities;
- 5-Day stress testing on Bank's balance sheet carried out on daily basis assuming deposit run offs;
- Maintaining stable and diversified sources of funding;
- Ensuring the Bank has the right asset portfolio mix and sufficient liquid assets on hand in relation to its daily cash flows;
- Certain periodic reports such as tenor maturity gaps and maximum cash outflows (MCO); and
- Stress testing on portfolio as required by local regulator
41.3.1 Maturities of Assets and Liabilities - Based on contractual maturity of the Assets and Liabilities of the Bank

| Total | Upto 1 <br> Month | $\begin{aligned} & \text { Over } 1 \\ & \text { to } 3 \\ & \text { Months } \end{aligned}$ | $\begin{gathered} \text { Over } 3 \\ \text { to } 6 \\ \text { Months } \end{gathered}$ | Over 6 Months to 1 Year | $\begin{gathered} \text { Over } 1 \\ \text { to } 2 \\ \text { Years } \end{gathered}$ | $\begin{aligned} & \text { Over } 2 \\ & \text { to } 3 \\ & \text { Years } \end{aligned}$ | Over 3 to 5 <br> Years | Over 5 to 10 <br> Years | Over 10 Years |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Rupees ' 000 ') |  |  |  |  |  |  |  |  |  |
| 8,006,105 | 8,006,105 | - | - | - | - | - | - | - | - |
| 692,177 | 692,177 | - | - | - | - | - | - | - | - |
| 2,127,516 | 2,127,516 | - | - | - | - | - | - | - | - |
| 61,058,886 | 53,909 | 15,828,329 | 9,449,016 | 160,644 | 8,226,228 | 1,688,095 | 6,725,237 | 13,020,978 | 5,906,450 |
| 82,000,586 | 51,877,347 | 8,720,171 | 8,390,111 | 4,562,651 | 2,664,692 | 2,280,952 | 2,308,906 | 1,097,562 | 98,194 |
| 2,836,105 | 34,630 | 67,794 | 100,972 | 194,241 | 326,632 | 130,711 | 185,889 | 305,204 | 1,490,032 |
| 1,438 252 | 28,357 | 56,714 | 82,546 | 160,649 | 301,510 | 299,337 | 460,678 | 48,461 | - |
| 11,249,886 | 117,395 | 234,789 | 352,184 | 704,367 | 1,937,086 | 2,655,286 | 5,248,779 | - | - |
| 7,415,548 | 58,730 | 3,022,257 | 91,533 | 164,972 | 2,060,102 | 357,261 | 461,992 | 1,184,405 | 14,296 |
| 176,825,061 | 62,996,166 | 27,930,054 | 18,466,362 | 5,947,524 | 15,516,250 | 7,411,642 | 15,391,481 | 15,656,610 | 7,508,972 |
| 2,862,663 | 2,862,663 | - | - | - | - | - | - | - | - |
| 51,506,673 | 37,967,316 | 6,151,491 | 5,935,237 | 1,290,343 | - | - | - | 162,286 | - |
| 104,896,065 | 80,978,766 | 14,810,672 | 3,627,126 | 5,441,602 | 13,225 | 1,880 | 22,794 | - | - |
| 3,083,466 | 1,847,890 | 973,450 | 49,784 | 44,835 | 46,250 | 40,006 | 62,371 | 4,164 | 14,716 |
| 162,348,867 | 123,656,635 | 21,935,613 | 9,612,147 | 6,776,780 | 59,475 | 41,886 | 85,165 | 166,450 | 14,716 |
| 14,476,194 | (60,660,469) | 5,994,441 | 8,854,215 | $(829,256)$ | 15,456,775 | 7,369,756 | 15,306,316 | 15,490,160 | 7,494,256 |
| $\begin{array}{r} 103,028,512 \\ 474,123 \\ (45,769,623) \\ (42,790,164) \\ \hline \end{array}$ |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| $\begin{array}{r} 14,942,848 \\ (466,654) \\ \hline \end{array}$ |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 14,476,194 |  |  |  |  |  |  |  |  |  |

The above maturity profile has been prepared in accordance with International Financial Reporting Standard 7, Financial Instruments: Disclosures, based on contractual maturities. Consequently, is of the opinion that the possibility of these inflows / outflows actually occurring entirely within one month is remote, as these flows normally occur over a longer period of time.
2012

41.3.2 Maturities of Assets and Liabilities - Based on historical pattern of the Assets and Liabilities of the Bank

|  | 2013 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Upto 1 <br> Month | Over 1 to 3 <br> Months | Over 3 to 6 <br> Months | Over 6 Months to 1 Year | Over 1 to 2 <br> Years | $\begin{aligned} & \text { Over } 2 \\ & \text { to } 3 \\ & \text { Years } \end{aligned}$ | Over 3 <br> to 5 <br> Years | Over 5 <br> to 10 <br> Years | Over 10 Years |
| Assets | (Rupees '000') |  |  |  |  |  |  |  |  |  |
| Cash and balances with treasury banks | 8,006,105 | 8,006,105 | - | - | - | - | - | - | - | - |
| Balances with other banks | 692,177 | 692,177 | - | - | - | - | - | - | - | - |
| Lendings to financial institutions | 2,127,516 | 2,127,516 | - | - | - | - | - | - | - | - |
| Investments | 61,058,886 | 53,909 | 15,828,329 | 9,449,016 | 160,644 | 8,226,228 | 1,688,095 | 6,725,237 | 13,020,978 | 5,906,450 |
| Advances | 82,000,586 | 14,561,685 | 15,504,837 | 18,567,110 | 24,916,648 | 2,664,692 | 2,280,952 | 2,308,906 | 1,097,562 | 98,194 |
| Operating fixed assets | 2,836,105 | 34,630 | 67,794 | 100,972 | 194,241 | 326,632 | 130,711 | 185,889 | 305,204 | 1,490,032 |
| Intangible assets | 1,438,252 | 28,357 | 56,714 | 82,546 | 160,649 | 301,510 | 299,337 | 460,678 | 48,461 | - |
| Deferred tax assets | 11,249,886 | 117,395 | 234,789 | 352,184 | 704,367 | 1,937,086 | 2,655,286 | 5,248,779 | - | - |
| Other assets | 7,415,548 | 58,730 | 3,022,257 | 91,533 | 164,972 | 2,060,102 | 357,261 | 461,992 | 1,184,405 | 14,296 |
|  | 176,825,061 | 25,680,504 | 34,714,720 | 28,643,361 | 26,301,521 | 15,516,250 | 7,411,642 | 15,391,481 | 15,656,610 | 7,508,972 |
| Liabilities |  |  |  |  |  |  |  |  |  |  |
| Bills payable | 2,862,663 | 2,862,663 | - | - | - | - | - | - | - | - |
| Borrowings | 51,506,673 | 37,967,316 | 6,151,491 | 5,935,237 | 1,290,343 | - | - | - | 162,286 | - |
| Deposits and other accounts | 104,896,065 | 9,247,559 | 18,748,866 | 9,534,418 | 17,256, 187 | 5,020,339 | 5,008,993 | 10,037,022 | 30,042,681 | - |
| Other liabilities | 3,083,466 | 1,847,890 | 973,450 | 49,784 | 44,835 | 46,250 | 40,006 | 62,371 | 4,164 | 14,716 |
|  | 162,348,867 | 51,925,428 | 25,873,807 | 15,519,439 | 18,591,365 | 5,066,589 | 5,048,999 | 10,099,393 | 30,209,131 | 14,716 |
| Net assets | 14,476,194 | (26,244,924) | 8,840,913 | 13,123,922 | 7,710,156 | 10,449,661 | 2,362,643 | 5,292,088 | $(14,552,521)$ | 7,494,256 |
| Share capital | 103,028,512 |  |  |  |  |  |  |  |  |  |
| Reserves | 474,123 |  |  |  |  |  |  |  |  |  |
| Discount on issue of shares | $(45,769,623)$ |  |  |  |  |  |  |  |  |  |
| Accumulated loss | $(42,790,164)$ |  |  |  |  |  |  |  |  |  |
| Shareholders' equity | 14,942,848 |  |  |  |  |  |  |  |  |  |
| Surplus on revaluation of assets - net | $(466,654)$ |  |  |  |  |  |  |  |  |  |
|  | 14,476,194 |  |  |  |  |  |  |  |  |  |

Non-contractual assets and liabilities have been profiled by using Core / Non-core Balance Methodology. Core balances are defined as those which are expected to remain in our books for a longer period and thus placed in longer time buckets. Whereas, non-core balances are considered volatile and expected to attrite from our books in the short run.
In order to work out non-core balances, volatility is calculated using standard deviation and scaled for computing respective tenor volatility. Non-core and core balances are equally distributed in time buckets from 1 month till 1 year and from 2 year till the furthest available time bucket respectively. Similarly, non-core balances for Running Finance are placed in 1 month bucket and core balances are equally distributed in buckets 2 months till 1 year.
2012

| $\begin{aligned} & \text { Over } 1 \\ & \text { to } 3 \\ & \text { Months } \end{aligned}$ | $\begin{aligned} & \text { Over } 3 \\ & \text { to } 6 \\ & \text { Months } \end{aligned}$ | Over 6 Months to 1 Year | $\begin{gathered} \text { Over } 1 \\ \text { to } 2 \\ \text { Years } \end{gathered}$ | $\begin{aligned} & \text { Over } 2 \\ & \text { to } 3 \\ & \text { Years } \end{aligned}$ | Over 3 <br> to 5 <br> Years | Over 5 <br> to 10 <br> Years | Over 10 Years |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Rupees '000') |  |  |  |  |  |  |  |
| - | - | - | - | - | - | - | - |
| - | - | - | - | - | - | - | - |
| - | - | - | - | - | - | - | - |
| 7,802,179 | 6,786,584 | 31,740,465 | 3,495,579 | 10,548,007 | 8,632,732 | 3,669,150 | 5,684,050 |
| 12,064,773 | 15,332,602 | 16,846,732 | 2,778,574 | 2,905,765 | 3,109,647 | 1,419,595 | 704,919 |
| 50,483 | 73,396 | 142,601 | 258,103 | 156,327 | 184,373 | 291,506 | 1,525,658 |
| 55,004 | 82,507 | 164,951 | 317,375 | 290,619 | 571,018 | 211,448 | - |
| 65,458 | 171,342 | 471,450 | 1,431,669 | 1,861,515 | 4,890,527 | 1,955,059 | - |
| 3,193,325 | 124,499 | 1,390,353 | 1,230,797 | 73,460 | 6,941 | - | - |
| 23,231,222 | 22,570,930 | 50,756,552 | 9,512,097 | 15,835,693 | 17,395,238 | 7,546,758 | 7,914,627 |
| - | - | - | - | - | - | - | - |
| 6,681,670 | 4,653,754 | 81,605 | 276,978 | 483,462 | 6,489 | 253,710 | - |
| 11,872,222 | 9,389,196 | 15,861,068 | 4,523,714 | 4,517,102 | 9,030,152 | 27,023,264 | - |
| 800 | - | 665,336 | 1,330,672 | 1,330,664 | 665,328 | - | - |
| 835,817 | 249,320 | 381,336 | 2,370 | - | - | 63,588 | - |
| 19,390,509 | 14,292,270 | 16,989,345 | 6,133,734 | 6,331,228 | 9,701,969 | 27,340,562 | - |
| 3,840,713 | 8,278,660 | 33,767,207 | 3,378,363 | 9,504,465 | 7,693,269 | $(19,793,804)$ | 7,914,627 |

 Total

| Assets |  |
| :--- | ---: |
| Cash and balances with treasury banks | $7,672,866$ |
| Balances with other banks | 960,850 |
| Lendings to financial institutions | $3,440,910$ |
| Investments | $85,386,110$ |
| Advances | $71,564,237$ |
| Operating fixed assets | $2,708,498$ |
| Intangible assets | $1,720,424$ |
| Deferred tax assets | $10,881,284$ |
| Other assets | $190,609,361$ |
|  | $2,430,030$ |
| Liabilities | $76,179,065$ |
| Bills payable | $91,291,234$ |
| Borrowings | $3,992,800$ |
| Deposits and other accounts | $2,687,610$ |
| Sub-ordinated loans | $176,580,739$ |
| Other liabilities | $14,028,622$ |
| Net assets | $103,028,512$ |
| Share capital | 225,889 |
| Reserves | $(45,769,623)$ |
| Discount on issue of shares | $(43,847,814)$ |
| Accumulated loss | $13,636,964$ |
| Shareholders' equity | 391,658 |
| Surplus on revaluation of assets - net | $14,028,622$ |

# Notes to the Unconsolidated Financial Statements 

### 41.4 Operational Risk Management

The Bank defines operational risk as the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. The Bank seeks to ensure that key operational risks are managed in a timely and effective manner.

NIB approach operational risk management from two perspectives to best manage operational risk within the structure of the Bank:

- at the enterprise level to provide independent, integrated management of operational risk across the Bank, and
- at the business and enterprise control function levels to address operational risk in revenue generating and non-revenue generating units.

A sound internal governance structure enhances the effectiveness of NIB's Operational Risk Management and is accomplished at the enterprise level through formal oversight by the Board, the CRO and risk management committees aligned to the Bank's overall risk governance framework and practices. The Operational Risk Committee (ORC) oversees the processes for sound operational risk management and also serves as an escalation point for critical operational risk matters within the Bank. The ORC reports operational risk activities to the Board Risk Management Committee.
Within the Integrated Risk Management Group, the Operational Risk team develops the strategies, policies, controls and monitoring tools for assessing and managing operational risks across the Bank and report results to Operational Risk Committee (ORC) and the Board. The business and support functions are responsible for all the risks within the business line, including operational risks. Operational Risk Management tools, such as Loss Collection \& Reporting, Risk and Control Self Assessment and Key Risk Indicators are developed and used to identify measure, mitigate and monitor risks.
42. DATE OF AUTHORIZATION FOR ISSUE

These unconsolidated financial statements were authorized for issue on February 28, 2014 by the Board of Directors of the Bank.

Yameen Kerai<br>President / Chief Executive (Acting)<br>Teo Cheng San, Roland<br>Chairman / Director<br>Tejpal Singh Hora<br>Director<br>Muhammad Abdullah Yusuf<br>Director

Statement showing written-off loans or any other financial relief of
five hundred thousand rupees or above provided
during the year ended December 31, 2013

|  |  |  |  |  |  |  |  |  |  |  | (Rupees '000') |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| S.No. | Name \& Address of borrower | Name of Individual / partners / directors |  | Father's / Husband's Name | Outstanding Liabilities Before Adjustments |  |  |  | Principal written off | Interest/ Mark-up written off | Other Financial Relief | Total |
|  |  | Name | NIC No. |  | Principal | Accrued Mark-up | Others | Total |  |  |  |  |
| 1 | HAJI NOOR ENGINEERS \& COMPANY 37 A1, MAIN PECO ROAD, TOWNSHIP, LAHORE. | (I) MUHAMMAD AZAM NOOR <br> (II) ROBINA AZAM <br> (III) BILAL AZAM <br> (IV) MISS MARYAM AZAM <br> (V) ABRAR AZAM | (I) 35202-2709380-1 <br> (II) 35202-2564987-3 <br> (III) 35202-2709387-9 (IV) $35202-2564992-0$ <br> (V) 35202-5005068-1 | (I) NOOR MUHAMMAD <br> (II) MUHAMMAD AZAM NOOR <br> (III) MUHAMMAD AZAM NOOR <br> (v) MUHAMMAD AZAM NOOR | 69,996 | 30,431 | - | 100,427 | - | 5,427 | - | 5,427 |
| 2 | DANISH TRADERS 173-7. NEW ALAMGIR MARKET, SHAHALAM, LAHORE. | (I) AKHTER ALI <br> (II) BUSHRA HAIDER | (I) 35202-2467255-3 <br> (II) 35202-2357275-0 | (I) ANAYAT ALI <br> (II) ALI HAIDER | 13,425 | 3,969 | - | 17,394 | 4,425 | 3,969 | - | 8,394 |
| 3 | RAINBOW INDUSTRIES LIMITED 56 KM MULTAN ROAD, BHAI PHERU MIAN KI MORR, LAHORE. | (I) ABDUL ISLAM <br> (II) ADNAN SHAHID <br> (III) IMRAN SHAHID | (I) 33100-0957849-3 <br> (III) 33100-1424233-7 <br> (II) $33300-0957861-7$ (III) $33100-1424233$ | (I) MUHAMMAD SARDAR <br> (II) ABDUL ISLAM <br> (III) ABDUL ISLAM | 36,859 | 3,876 | - | 40,735 | 11,059 | 3,876 | - | 14,935 |
| 4 | NAEEM CLOTH BAZAR NO 3, HOUSE NO P-777/87, STREET 18, RAZAABAD, FAISALABAD. | MUHAMMAD NAEEM | 33100-6506108-7 | SHEIKH MUHAMMAD ADREES | 5,377 | 524 | - | 5,901 | 276 | 524 | - | 800 |
| 5 | FAZLEESONS (PRIVATE) LIMITED F-42, HUB RIVER ROAD, SITE AREA, KARACHI. | (I) SALEEMUDDIN <br> (II) FAZAL-E-AZEEM <br> (III) TARIQUE REHMAN <br> (V) JAMIL AHMED <br> (VI) ZARINA KHATOON | (I) 42201-9115584-7 <br> (II) 42201-8514923-5 <br> (III) 42201-3215399-1 <br> (V) 42101-9203283-7 <br> (VI) 42201-0271999-8 | (I) FAZAL ELLAHI <br> (II) FAZLUR REHMAN <br> (III) FAZLUR REHMAN <br> (V) NAAEEB AHMED <br> (VI) SALEEMUDDIN | 21,936 | 7,818 | - | 29,754 | - | 7,818 | - | 7,818 |
| 6 | KHUDA BUX ALLAH RAKHA 503, 5TH FLOOR, ISMAIL TRADE CENTRE, JODIA BAZAR, KARACHI. | MUHAMMAD USMAN | 42401-7752794-5 | ALLAH RAKHA | 5,800 | 2,781 | - | 8,581 | - | 2,781 | - | 2,781 |
| 7 | MAHMOOD PACKING CENTRE <br> 124 A, AMIR TOWN, NAJMA HOUSE, CANAL ROAD, FAISALABAD. | MAHMOOD AHMED | 33100-1269185-7 | MUHAMMAD SHARIF | 9,999 | 3,471 | - | 13,470 | - | 3,471 | - | 3,471 |
| 8 | MIAN TRADERS <br> HOUSE NO. 7, IMRAN ROAD, KHYABAN COLONY, FAISALABAD. | MUHAMMAD IQBAL | 33100-3491941-3 | MUHAMMAD AKRAM SHAKIL | 1,529 | 531 | - | 2,060 | - | 531 | - | 531 |
| 9 | MUHAMMAD SALEEM BHATI <br> SAEED COLONY 1, CANAL ROAD, FAISALABAD. | MUHAMMAD SALEEM BHATT। | 33100-8872572-5 | HASSAN MUHAMMAD BHATTI | 25,002 | 9,122 | - | 34,124 | - | 9,122 | - | 9,122 |
| 10 | REHMAN HEIGHTS MAIN SATYANA ROAD, SALEEMI CHOWK, FAISALABAD. | (I) SARDAR DILDAR AHMAD CHEEMA <br> (II) MUHAMMAD SALEEM BHATT | (I) 35202-5738760-7 <br> (II) 33100-8872572-5 | (I) SARDAR HAFIZ UR REHMAN (II) HASSAN MUHAMMAD BHATT | 19,867 | 869 | - | 20,736 | - | 736 | - | 736 |
| 11 | SHINE STAR ENTERPRISES <br> HOUSE 22/28, RAJA WALI GREEN VIEW COLONY, FAISALABAD. | BABAR MAQSOOD | 33102-1805010-7 | MAQSOOD AHMED | 17,500 | 6,355 | - | 23,855 | - | 6,355 | - | 6,355 |
| 12 | SILVER REED INTERNATIONAL (PRIVATE) LIMITED SILVER REED HOUSE, NEAR POLICE HEAD OFFICE, I.I.CHUNDRIGAR ROAD, KARACHI. | (I) SALAHUDDIN AHMED <br> (II) SHAHID AHMED <br> (III) SOHAIL AHMED | (I) 42301-8009574-5 <br> (III) 42301-4963992-5 <br> (II) $42000-0484084-1$ | (I) ABDUL RASHEED <br> (II) SALAHUDDIN AHMED <br> (iil) SALAHUDDIN AHMED | 6,644 | 647 | - | 7,291 | - | 591 | - | 591 |
| 13 | SAFDAR ALI SHAH \& COMPANY 60 HARLEY STREET, RAWALPINDI. | SYED NAJMUL HASSAN | 37405-9379914-7 | SAFDAR ALI SHAH | 2,668 | 555 | - | 3,223 | - | 555 | - | 555 |
| 14 | ZARI MARKAZ <br> SHOP NO. 09, KHALID CLOTH MARKET, LIAQUATABAD, KARACHI. | SYED MUHAMMAD ALI HASANI | 42101-1807265-9 | SYED JAMIL AHMED | 2,500 | 536 | - | 3,036 | - | 536 | - | 536 |
| 15 | AMBER ENTERPRISES GODOWN M-II, E-660, BLOCK-D, ST NO. 3, SHERSHAH COLONY, SITE KARACHI. | (I)YASIR JAMAL PASHAH (II) AAMIR | (I) 42000-1286264-3 <br> (II) 42401-5601440-7 | (I) SYED JAMAL AHMED <br> (II) ABDUL JABBAR | 9,248 | 1,840 | - | 11,088 | 1,598 | 1,840 | - | 3,438 |
| 16 | ABBAS NIZAM COTTON GINNING AND PRESSING FACTORY NEAR KERIYA SHAIKH BY PASS, HYDERABAD ROAD, TANDO ALLAHYAAR, SINDH. | AbBAS ALI KHAN | 42000-1286264-3 | SYED JAMAL AHMED | 35,355 | 13,414 |  | 48,769 | 21,942 | 13,414 | - | 35,356 |
| 17 | HILAL CORPORATION (PRIVATE) LIMITED 40-B, SECTOR-19, KORANGI, KARACHI. | (I) FURQAN SATTAR <br> (II) S. KHURSHID AHMAD <br> (III) S.A. SATTAR BATTIWALA (IV) S.SHARIF AHMAD | (I) 517-90-305768 <br> (II) 517-63-305765 (III) $519-92-026154$ (I) $517-305763$ <br> (IV) 517-90-305763 | (I) S.A. SATTAR BATTIWALA <br> (iI) HAJI ABDUL SALAM <br> (III) S.A SALAM <br> (IV) S.A SALAM | 26,857 | 13,067 | - | 39,924 | - | 9,674 | - | 9,674 |

Statement showing written-off loans or any other financial relief of hundred thousand rupees or above provided
during the year ended December 31, 2013
(Rupees '000')

| S.No. | Name \& Address of borrower |  |  | Father's / Husband's Name |  |  |  |  | Principal written off | (Rupees '000') |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Name of Individual / partners / directors |  |  | Outstanding Liabilities Before Adjustments |  |  |  |  |  |  |  |
|  |  | Name | NIC No. |  | Principal | Accrued Mark-up | Others | Total |  | Mark-up written off | Financial Relief | Total |
| 18 | SHAIKH TRADING CORPORATION 101, 1ST FLOOR, KAKA CHAMBER, PLOT MR 7/1, MARKET QUARTERS, KARACHI. | SHAIKH SOHAIL | 42000-5183618-7 | SHAIKH MUHAMMAD IBRAHIM | 3,800 | 530 | - | 4,330 | 800 | 530 | - | 1,330 |
| 19 | AFTAB TECHNOLOGIES (PRIVATE) LIMITED <br> A-81 \& 82, SITE SUPER HIGHWAY INDUSTRIAL AREA, KDA SCHEME NO. 33 , KARACHI. | (I) AFTAB ASHRAF KHAN <br> (II) KANWAL AHMER <br> (ili) ASMA AFTAB <br> (IV) GUL AWAIS | $\begin{aligned} & \text { (I) } 42201-0270990-9 \\ & \text { (II) } 4210119189645-4 \\ & \text { (III) } 4201-429780-4 \\ & \text { (IV) } 42201-6154836-2 \end{aligned}$ | (I)MOHD ASHRAF KHAN (II) M. AHMER AFZAL KHAN (iII) AFTAB ASHRAF KHAN (IV) AWAIS QARNI | 29,901 | 10,909 | - | 40,810 | 10,901 | 10,909 | - | 21,810 |
| 20 | GHARIBWAL CEMENT LIMITED 28 - B / III, GULBERG III, LAHORE. | (I) MR M TOUSIF PERACHA <br> (II) A RAFIQUE KHAN <br> (III) TABASSUM TOUSIF PERACHA <br> (IV) KHALID SIDDIQUE TIRMZI <br> (v) M. REHMAN <br> (VI) MUSTAFA TOUSIF AHMED PARACHA <br> (VII) ALI RASHEED KHAN | (I) 35202-1524979-9 <br> (II) 35202-9601809-3 <br> (III) 35202-0709533-6 <br> (V) $42301-2597680-5$ <br> (VI) 35200-8806944-7 <br> (VII) 35202-9601904-3 | (I) MUHAMMAD SIDDIQ PERACHA <br> (II) ABDUR RASHEED KHAN <br> (III) M. TOUSIF PERACHA <br> (IV) MUHAMMAD SIDDIQUE TONI <br> (V) MUHAMMAD AMAN <br> (VI) M. TOUSIF PERACHA <br> (VII) ABDUR RAFIQUE KHAN | 403,084 | 233,422 | - | 636,506 | - | 95,001 | - | 95,001 |
| 21 | FAIQA TRADING COMPANY (PRIVATE) LIMITED 9-A, ASLAM CENTRE, SHAHALAM MARKET, LAHORE. | (I) MUHAMMAD ALI <br> (II) UMER IQBAL <br> (III) MEHMOOD AHMED | (I) $35201-6460047-3$ (II) $35202-8399942-9$ (III) $35202-6372848-7$ | (I) MUHAMMAD SHAFI <br> (II) MUHAMMAD SHAFI <br> (III) MUHAMMAD SHAFI | 87,993 | 61,406 | - | 149,399 | - | 61,406 | - | 61,406 |
| 22 | NAYAAB TRADING COMPANY CIRCULAR ROAD, GHALLA MANDI, DASKA. | MEHMOOD AHMED | 34601-2504044-9 | IMAM DIN | 30,821 | 18,240 | - | 49,061 | - | 18,053 | - | 18,053 |
| 23 | AL MEHRAN BUILDERS PAKISTAN (PRIVATE) LIMITED PLOT NO. B-4, BLOCK-16, GULSHAN-E-IQBAL, KARACHI. | MUHAMMAD ATIF RASHID | 42301-8273966-5 | RASHID MUHAMMAD QURESHI | 29,988 | 5,470 | - | 35,458 | 4,988 | 5,470 | - | 10,458 |
| 24 | PUNJAB COTTON MILLS LIMITED 19-LAWRENCE ROAD, LAHORE. | (I) JAMIL IRSHAD <br> (II) MUHAMMAD TAYYAB <br> (III) SAMI ULLAH KHAN <br> (IV) SHAHID BASHIR <br> (V) FAISAL SHAHZAD <br> (VI) SADIA FATIMA <br> (VII) BUSHRA JAMIL | (I) 35201-1266627-7 <br> (II) 35202-2666965-5 <br> (III) 35200-9933648-1 <br> (IV) 61101-8492734-3 <br> (VI) 35202-2500437-4 <br> (VII) 35201-1220895-6 | (I) IRSHAD AHMED <br> (II) ABDUL REHMAN KHAN <br> (ili) RANA IRSHAD MOHD KHAN <br> (IV) MUHAMMAD BASHIR <br> (V) SHAHZAD ALI <br> (VI) MUHAMMAD TAYYAB <br> (VII) JAMIL IRSHAD | 40,174 | 17,471 | - | 57,645 | 16,136 | 17,471 | - | 33,607 |
| 25 | EVER GREEN RICE MILL G.T. ROAD, CHENAB BRIDGE, NEAR ALI RESTURANT, WAZIRABAD. | (I) MEHAR AHMED RAZ <br> (II) MUMTAZ ALI | (I) 34104-3412627-5 <br> (II) 34104-5565780-9 | (I) CH. NABI AHMED MEHAR (II) MUHAMMAD YAQOOB | 40,016 | 17,697 | - | 57,713 | 12,005 | 17,697 | - | 29,702 |
| 26 | RAJPUT TRADERS <br> 1ST FLOOR, MALIK DAL MILL BUILDING, BANK SQUARE, GUJRANWALA. | RANA NAVEED AKHTAR KHAN | 34101-2384466-7 | RANA MUHAMMAD BASHIR | 4,699 | 1,648 | - | 6,347 | 799 | 1,648 | - | 2,447 |
| 27 | BONNY INTERNATIONAL <br> OFFICE NO. 7-6, RABIA CROWN, NEAR MCB JAMSHED ROAD BRANCH, NEW M.A. JINNAH ROAD, KARACHI. | MUHAMMAD ARSHAD | 42201-0609502-9 | MUHAMMAD DIN | 50,000 | 18,055 | - | 68,055 | 10,000 | 18,055 | - | 28,055 |
| 28 | AL-MASOOM AIRCONDITION COACHES PLOT NO. SR-7/16, PATHAN COLONY, BANARAS, KARACHI | MUHAMMAD BASHIR KHAN | 42301-3199425-1 | NAQASH KHAN | 14,613 | 1,780 | - | 16,393 | 5,526 | 1,780 | - | 7,306 |
| 29 | YAHYA TEXTILE MILLS 40-TIPU SULTAN ROAD, MULTAN CANTT, MULTAN | (1) MALIK GHULAM MUHAMMAD MURTAZA <br> (II) FARAH NAZ <br> (III) MASHOOQ ALI <br> (IV) FAIZ AHMAD <br> (V) AHMAD BAKHSH <br> (VI) GHULAM HUSSAIN <br> (VII) DOST MUHAMMAD | (I) 32304-7656411-1 <br> (II) 36302-4367489-6 <br> (III) 36302-1676506-3 <br> (V) 32303-0707810-7 <br> (VI) 32303-5466585-3 <br> (VII) 32303-2090901-3 | (I) MUHAMMAD YAR <br> (III MALLK GHULAM MUHAMMAD mURTAZA <br> (III) AMEER BAKHSH <br> (IV) MUHAMMAD SHAFI <br> (v) ALLAH DITTA <br> (vi) AZEEM BAKHSH <br> (VII) NOOR MUHAMMAD | 84,192 | 21,929 | - | 106,121 | 45,192 | 21,929 | - | 67,121 |
| 30 | CHAUDHARY TRADERS KASHMIR MANZIL, STREET NO. 1, YARN MARKET JHANG BAZAR, FAISALABAD. | (I) IMRAN SHER ALI <br> (II) ZIA UD DIN | (I) 33100-3430461-7 <br> (II) 33100-0913743-1 | (I) SHER ALI <br> (II) DIN MUHAMMAD | 50,000 | 6,620 | - | 56,620 | - | 6,620 | - | 6,620 |
| 31 | TAHA SPINNING MILLS <br> 407 COMMERCE CENTRE, HASRAT MOHANI ROAD, KARACHI | (I) ASHFAQ AHMED <br> (II) SAQIB ASHFAQ <br> (III) AMIR ASHFAQ <br> (IV) NIAZ MOHAMMAD <br> (V) MOHAMMAD FAROOQ <br> (VI) MOHAMMAD AZAM <br> (VII) ZEENAT KHAN | (I) 42201-6761283-1 <br> (II) $42201-0669739-5$ <br> (IV) 42401-1913493-3 <br> (v) $35202-0675584-3$ <br> (VI) $42201-6703153-1$ | (I) HAJI MOHAMMAD ISMAIL <br> (II) ASHFAQ AHMED <br> (III) ASHFAQ AHMED <br> (IV) NISAR AHMED <br> (V) RASOOL KHAN (VI) NISAR AHMED <br> (VII) JEHANGIR KHAN | 48,465 | 47,875 | - | 96,340 | 654 | 47,875 | - | 48,529 |

Statement showing written-off loans or any other financial relief of hundred thousand rupees or above provided
during the year ended December 31, 2013

| S.No. | Name \& Address of borrower | during |  |  |  |  |  |  | (Rupees '000') |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Name of Individual / partners / directors |  | Father's / Husband's Name | Outstanding Liabilities Before Adjustments |  |  |  | Principal written off | Interest/ Mark-up written off | Other <br> Financial Relief | Total |
|  |  | Name | NIC No. |  | Principal | Accrued Mark-up | Others | Total |  |  |  |  |
| 32 | A S BROTHERS <br> 29, SHER MUHAMMAD HOU QUAID AZAM PARK, ALLAMA IQBAL ROAD, KOTLAKHPAT, LAHORE. | ABDUL SATTAR | 35201-1533686-3 | SHER MUHAMMAD | 6,000 | 1,427 | - | 7,427 | - | 1,427 | - | 1,427 |
| 33 | ABDUL SHAKOOR RICE DEALER MOHALLAH RASOOL NAGAR, TEHSEEL KAMOKI, GUJRANWALA. | ABDUL SHAKOOR | 34102-0406111-7 | MUHAMMAD SAADIQ | 2,007 | 663 | - | 2,670 | - | 663 | - | 663 |
| 34 | ASIATEX CORPORATION 3607/2M, JALILABAD COLONY, GUL PIONEER TRADERS, MULTAN. | MUHAMMAD YOUSAF | 36302-0936728-9 | MUHAMMAD SADDIQUE | 1,684 | 938 | - | 2,622 | - | 938 | - | 938 |
| 35 | PARAS INDUSTRIES <br> PLOT NO. G/6, SITE AREA, HYDERABAD. | (I) RELO MALL <br> (II) TERAT DAS | (I) 41102-5009514-7 <br> (II) 41207-2294013-9 | (I) NABHAN DAS <br> (II) NABHAN DAS | 40,050 | 5,016 | - | 45,066 | 7,550 | 5,016 | - | 12,566 |
| 36 | PRECISE SALEEM SABIR TEXTILES (PRIVATE) LIMITED A-25, J/1, SITE, KARACHI. | (I) SALEEMULLAH <br> (II) MUHAMMAD ISHAQ | (I) 42101-5169984-1 <br> (II) 42301-9887240-5 | (I) REHMAT ULLAH <br> (II) ABDUL HAKEEM | 10,989 | 2,307 | - | 13,296 | - | 2,298 | - | 2,298 |
| 37 | ALUSYS (PRIVATE) LIMITED G.T. ROAD, SADDOKE, GUJRANWALA. | (I) FAISAL RASHEED <br> (II) MOHAMMAD SHOAIB <br> (III) SHAFIQ UR REHMAN <br> (IV) ADNAN RASHEED | (I) 34101-0898270-7 <br> (II) 34101-9830767-9 <br> (III) 34101-6412594-3 (IV) 34101-7021729-9 | (I) ABDUL RASHEED (II) MOHD NASIM <br> (III) MOHD RAFIQUE (IV) ABDUL RASHEED | 93,145 | 50,282 | - | 143,427 | - | 33,427 | - | 33,427 |
| 38 | ZURASH INDUSTRIES (PRIVATE) LIMITED PLOT NO. 96-100, SECTOR 15, KORANGI INDUSTRIAL AREA, KARACHI. | (I) ABDUL REHMAN <br> (II) AZIZ ABDUL REHMAN <br> (III) MRS. ZARINA A REHMAN <br> (IV) HUSSAIN A REHMAN | $\begin{aligned} & \text { (I) } 42301-0898617-7 \\ & \text { (II) } 42301-0895550-3 \\ & \text { (II) }) 23001-020312-0 \\ & \text { (IV) } 42301-0895556-5 \end{aligned}$ | (I) KARUDDIN GOLANY <br> (II) ABDUL REHMAN <br> (III) ABDUL REHMAN <br> (IV) ABDUL REHMAN | 62,442 | 34,042 | - | 96,484 | 5,000 | 34,042 | - | 39,042 |
| 39 | HAJI MUHAMMAD ISMAIL MILLS LIMITED OFFICE NO. 408, COMMERCE CENTRE, HASRAT MOHANI ROAD, KARACHI. | (I) GULSHAD BEGUM <br> (II) HUMA IRFAN <br> (III) M. SARFRAZ <br> (IV) MOHAMMAD FAROOQ <br> (V) MUSHTAQ A. VOHRA <br> (VI) NASIR MUSHTAQ VOHRA | (I) 42301-0866236-6 <br> (II) 42301-0114286-0 <br> (III) 42301-0882471-1 <br> (IV) 42301-0052156-9 <br> (V) 42301-0952156-3 (VI) 517-92-219565 | (I) MUSHTAQ A. VOHRA <br> (II) IRFAN IQBAL <br> (III) MOHAMMAD ALI <br> (IV) RASOOL KHAN <br> (v) HAJI MUHAMMAD ISMAIL <br> (VI) MUSHTAQ AHMED VOHRA | 12,208 | 9,535 | - | 21,743 | - | 9,535 | - | 9,535 |
| 40 | H M I ENERGY (PRIVATE) LIMITED 409, COMMERCE CENTRE, HASRAT MOHANI ROAD, KARACHI | (I) M. SARFRAZ <br> (II) NAJEEB MUSHTAQ VOHRA | (I) 510-59-280358 <br> (II) 517-93-217567 | (I) M. ALI <br> (II) MUSHTAQ A. VOHRA | 14,879 | 11,451 | - | 26,330 | 10,190 | 11,451 | - | 21,641 |
| 41 | AL RAHMAN AGENCY <br> 1-N, BLOCK NO. 2, PECHS SOCIETY, KARACHI. | JAVED MAHMOOD | 42201-9665527-5 | MAHMOOD SHOUKAT | 10,384 | 1,111 | - | 11,495 | 1,009 | 1,111 | - | 2,120 |
| 42 | AL SABAHAT ENTERPRISES OFFICENO. 03, 1ST FLOOR, WAZIR MANSION, NICOL ROAD, NEAR CHAMBER OF COMMERCE, KARACH | (I) ABDUL RAUF KARIM <br> (II) KHALID H. KHAN <br> (III) M. OWAIS MOTIWALA | (I) 42201-3184468-5 <br> (II) 42201-7438938-1 <br> (III) 42201-0673370-9 | (I) ABDUL KARIM <br> (II) SULTAN HASAN KHAN <br> (III) M.ASHRAF MOTIWALA | 12,500 | 696 | - | 13,196 | - | 696 | - | 696 |
| 43 | ANWER STEEL TRADERS <br> 143, MAIN MARKET, LANDA BAZAR, LAHORE. | ANWAR AMIN PASHA | 35202-6587751-7 | MUHAMMAD ASHRAF | 16,100 | 1,607 | - | 17,707 | - | 1,026 | - | 1,026 |
| 44 | FAZAL GARMENTS <br> 1-D2 \& D3, STREET NO. 9/1, SECTOR NO. 16-B, NORTH KARACHI INDUSTRIAL AREA, KARACHI. | MAQSOOD HUSSAIN | 42101-1638301-9 | FAZAL HUSSAIN | - | 6,787 | - | 6,787 | - | 6,782 | - | 6,782 |
| 45 | FAZAL INDUSTRIES <br> 1-D2 1-D3, STREET 9/1, SECTOR 16-B. NORTH KARACHI INDUSTRIAL AREA, KARACHI. | MAQSOOD HUSSAIN | 42101-1638301-9 | FAZAL HUSSAIN | 60,000 | 4,794 | - | 64,794 | - | 4,794 | - | 4,794 |
| 46 | HAJI M SHARIF \& SONS <br> 196, LOHA MARKET, LANDA BAZAR, LAHORE. | MUHAMMAD JAMIL | 35202-4293389-1 | HAJI MUHAMMAD SHARIF | 9,999 | 790 | - | 10,789 | - | 790 | - | 790 |
| 47 | SAMEER ENTERPRISES CRESCENT BOARDS BUILDING, NISHATABAD, LAHORE ROAD, FAISALABAD. | (I) SHAHID RIAZ <br> (II) MANSOOR RIAZ | (I) 33100-0719970-1 <br> (II) 33100-0720063-5 | (I) RIAZ MASOOD <br> (II) RIAZ MASOOD | 13,996 | 937 | - | 14,933 | - | 522 | - | 522 |

Statement showing written-off loans or any other financial relief of hundred thousand rupees or above provided
during the year ended December 31, 2013

Statement showing written-off loans or any other financial relief of hundred thousand rupees or above provided
during the year ended December 31, 2013

Statement showing written-off loans or any other financial relief of hundred thousand rupees or above provided

| (Rupees '000') |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Name of Individual / partners / directors |  | Father's / Husband's Name | Outstanding Liabilities Before Adjustments |  |  |  | Principal written off | Interest/ Mark-up written off | Other <br> Financial Relief | Total |
| S.No. | Name \& Address of borrower | Name | NIC No. |  | Principal | $\begin{aligned} & \text { Accrued } \\ & \text { Mark-up } \end{aligned}$ | Others | Total |  |  |  |  |
| 84 | MOHAMMAD MUSHTAQ <br> HOUSE NO. 1564, STREET NO. 24, LIAQAT <br> ASHRAF COLONY O2, MEHMOODABAD 06, KARACH. | MOHAMMAD MUSHTAQ | 42201-0599684-9 | MOHAMMAD GULZAR | 933 | 728 | 101 | 1,762 | 433 | 728 | 101 | 1,262 |
| 85 | FAZAL NABI HOUSE NO. 1726/461, JAAM NAGAR COLONY, BALDIA TOWN, KARACHI. | FAZAL NABI | 42401-9269260-7 | FAZAL KARIM | 432 | 310 | 29 | 771 | 212 | 310 | 29 | 551 |
| 86 | SYED AFTAB HUSSAIN <br> HOUSE NO. 388, C/16, CHEETAL CHADI, HYDERABAD. | SYED AFTAB HUSSAIN | 41304-9593258-3 | SYED ABRAR HUSSAIN JAFRI | 587 | 524 | - | 1,111 | 162 | 524 | - | 686 |
| 87 | TEXTILE FARMS DP-4 SECTOR-21, KORANGI INDUSTRIAL AREA, KARACHI. | SYED MAZHAR ALI ZAIDI | 42201-4025527-5 | SYED HAZIQ ALI | 4,017 | 994 | 2,536 | 7,547 | 1,795 | 994 | 2,536 | 5,325 |
| 88 | MUHAMMAD NASIR HOUSE NO. P-96, STREET NO. 03, BAZAR NO. 02, RAZA ABAD, FAISALABAD. | MUHAMMAD NASIR | 33100-3004443-3 | GULZAR AHMED | 1,652 | 671 | 234 | 2,557 | 432 | 671 | 234 | 1,337 |
| 89 | ZEESHAN AHMED <br> HOUSE 5, HAJI SOHAIL STREET, NAZISH ROAD, RAJGARH, LAHORE. | ZEESHAN AHMED | 35202-3665727-7 | SHAMSHAD AHMED | 446 | 426 | - | 872 | 221 | 426 | - | 647 |
| 90 | MUHAMMAD RAFIQUE PAK CONTINENTAL HOTEL, CLUB ROAD, SARGODHA. | MUHAMMAD RAFIQUE | 35202-4968524-9 | CHANNAN DIN | 1,069 | 294 | 460 | 1,823 | 244 | 294 | 460 | 998 |
| 91 | ROOHI FARZANA HOUSE NO. 23/B,ST NO.15, RUSTAM PARK, LAHORE. | ROOHI FARZANA | 35202-2598696-2 | RASHID HUSSAIN | 782 | 340 | 21 | 1,143 | 257 | 340 | 21 | 618 |
| 92 | MOHAMMAD IMRAN FLAT NO. 209, ALSA CHAMA HOMES, GHULAM HUSSAIN QASIM ROAD, GARDEN WEST, KARACHI. | MOHAMMAD IMRAN | 42301-9337913-3 | MUHAMMAD HANIF | 475 | 469 | 53 | 997 | 225 | 469 | 53 | 747 |
| 93 | SADIA FAROOQ <br> 143-C-2, JOHAR TOWN, GHOUSIA CHOWK, LAHORE. | SADIA FAROOQ | 35202-2546247-2 | FAROOQ AHMED BHATTI | 296 | 384 | 8 | 688 | 136 | 384 | 8 | 528 |
| 94 | ZEESHAN ENERGY LIMITED HOUSE NO. 34, KHAYABAN COLONY, 213, SUSAN ROAD, FAISALABAD. | MALIK M. AFZAL KHAN | 517-86-047391 | MALIK M. NAWAZ KHAN | 4,962 | 452 | 17,119 | 22,533 | 2,462 | 452 | 17,119 | 20,033 |
| 95 | HUMA JAMEEL <br> B-91, BLOCK-L, NORTH NAZIMABAD, KARACH. | HUMA JAMEEL | 42101-8731397-4 | JAMEEL AHMED | 304 | 472 | 86 | 862 | 151 | 472 | 86 | 709 |
| 96 | KANWAR ABID MAJEED <br> A-205/8, BLOCK 13-D/3, GULSHAN E IQBAL, KARACHI. | KANWAR ABID MAJEED | 42201-8485110-3 | KANWAR ABDUL MAJEED | 623 | 278 | 154 | 1,055 | 293 | 278 | 154 | 725 |
| 97 | MUHAMMAD RIAZ <br> ANWAR CHEKER MUHALLA ISLAM PURA BHIKI ROAD, SHEIKHPURA. | MUHAMMAD RIAZ | 35404-8605973-3 | MANZOOR HUSSAIN | 343 | 356 | 39 | 738 | 167 | 356 | 39 | 562 |
| 98 | MIRZA IQBAL ALI HOUSE NO. 128, BLOCK A-1, PUNJAB SOCEITY, COLLEGE ROAD, TOWNSHP, LAHORE. | MIRZA IQBAL ALI | 35202-4895349-9 | MIRZA ASIF ALI | 492 | 467 | - | 959 | 242 | 467 | - | 709 |
| 99 | SHAFIQUE UR REHMAN QURESHI <br> HOUSE NO. 753/BIA, ST NO. 02, DASTGEER COLONY, <br> NO. 02, RAHIMYAR KHAN. | SHAFIQUE UR REHMAN QURESHI | 31303-2435183-9 | HABIB-UR-REHMAN | 409 | 441 | 64 | 914 | 200 | 441 | 64 | 705 |
| 100 | TARIQ MEHMOOD HOUSE NO. 17-D. STREET NO. 02, BLOCK Z, GULSHAN-E-USMAN, RAHIMYAR KHAN. | TARIQ MEHMOOD | 31303-7342442-5 | SALAMAT ALI | 596 | 216 | 45 | 857 | 296 | 216 | 45 | 557 |
| 101 | SYED MURTAZA ABBAS <br> FLAT J-28, BHAYYANI HEIGHTS, <br> GULSHAN-E-IQBAL NO. 4, KARACHI. | SYED MURTAZA ABBAS | 45203-3879063-1 | SYED NAYAB HUSSAIN | 389 | 338 | 50 | 777 | 169 | 338 | 50 | 557 |
| 102 | FARHAN UDDIN <br> HOUSE NO. R-636, MUHALA SECTOR 15-A/1, <br> BUFFER ZONE, NORTH KARACH, KARACHI. | FARHAN UDDIN | 42201-0683933-1 | BASHIR UDDIN | 1,244 | 612 | 216 | 2,072 | 490 | 612 | 216 | 1,318 |
| 103 | MUHAMMAD ARSHAD HOUSE NO. B-237, JALALABAD, NAZIMABAD NO. 1, KARACHI. | MUHAMMAD ARSHAD | 42101-6066030-3 | MUHAMMAD ASHRAF | 345 | 311 | 40 | 696 | 165 | 311 | 40 | 516 |

Statement showing written-off loans or any other financial relief of hundred thousand rupees or above provided
during the year ended December 31, 2013

| (Rupees '000') |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Name of Individual / partners / directors |  | Father's / Husband's Name | Outstanding Liabilities Before Adjustments |  |  |  | Principal written off | Interest/ Mark-up written off | Other <br> Financial Relief | Total |
| S.No. | Name \& Address of borrower | Name | NIC No. |  | Principal | Accrued Mark-up | Others | Total |  |  |  |  |
| 104 | RANA MUHAMMAD NADEEM HOUSE NO. P-162/2, STREET NO. 2, ZULFIQAR COLONY, FAISALABAD. | RANA MUHAMMAD NADEEM | 33100-1006498-7 | MUHAMMAD SALEEM | 389 | 456 | 38 | 883 | 169 | 456 | 38 | 663 |
| 105 | ARIF BUTT <br> HOUSE 2 ST 24 DARA SHIKO DO MORIA PUL LAHORE. | ARIF BUTT | 35202-6691738-9 | SIRAJ DIN BUTT | 351 | 376 | 6 | 733 | 175 | 376 | 6 | 557 |
| 106 | MUHAMMAD IRSHAD FLAT NO. 09, 4TH FLOOR, SAEEDA MANSION, STREETNO. O6, BURNS ROAD, KARACHI. | MUHAMMAD IRSHAD | 42301-1019531-7 | MUHAMMAD IDREES | 870 | 623 | 132 | 1,625 | 433 | 623 | 132 | 1,188 |
| 107 | SYED HAIDAR ABBAS ZAIDI HOUSE NO. 572, D 2 BLOCK NO. 5, GREEN TOWN, NEAR AMMA SABRA MASJID, LAHORE. | SYED HAIDAR ABBAS ZAIDI | 35202-2016157-5 | SYED MUZAHIR HUSSAIN ZAIDI | 351 | 396 | 191 | 938 | 170 | 396 | 191 | 757 |
| 108 | MUHAMMAD USMAN SALEEM HOUSE NO. 243-B, SADAR BAZAR, SHAHEEN CHOWK, GHULAM MUHAMMAD ABAD, FAISALABAD. | MUHAMMAD USMAN SALEEM | 33100-2698444-5 | MUHAMMAD SALEEM | 457 | 364 | 58 | 879 | 206 | 364 | 58 | 628 |
| 109 | HUMAIR SALEEM SEHGAL <br> PLOT NO. 1, RABBANI BLOCK, USMAN STREET, <br> KASHMIR RÓAD, KHAYABAN COLONY NO. 2, FAIŚALABAD. | HUMAIR SALEEM SEHGAL | 33100-9406467-1 | QAMAR SALEEM SEHGAL | 513 | 452 | 17 | 982 | 205 | 452 | 17 | 674 |
| 110 | MUHAMMAD RAFIQUE IQBAL HOUSE NO. 341, KORANGI NO 3-1/2, KARACHI. | MUHAMMAD RAFIQUE IQBAL | 42201-4154410-3 | AKBAR ALI | 645 | 132 | 366 | 1,143 | 265 | 132 | 366 | 763 |
| 111 | MUHAMMAD RAMZAN <br> HOUSE NO. MIIE-A8331, STREET 37, JINNAH ROAD, BLOCK C, SHERSHAH, KARACHI. | MUHAMMAD RAMZAN | 34501-1058929-1 | NAZEER AHMED | 904 | 260 | 137 | 1,301 | 239 | 260 | 137 | 636 |
| 112 | AHSAN ALI BHUTTO FLAT G2-5 JACOB LINE COMPLEX BLOCK G, LINES AREA, KARACHI. | AHSAN ALI BHUTTO | 43304-0590148-5 | FAZAL MUHAMMAD | 478 | 433 | 40 | 951 | 238 | 433 | 40 | 711 |
| 113 | SHAHZAD ABDUL HAMEED HOUSE NO. 11 A, ST 18, MOHALLAH NASIR PARK BILAL GUNJ, LAHORE. | SHAHZAD ABDUL HAMEED | 35202-1363569-3 | ABDUL HAMEED | 254 | 371 | 37 | 662 | 127 | 371 | 37 | 535 |
| 114 | ARIF SAUD <br> HOUSE NO. 154, UNIT NO. 5, BLOCK D, LATIFABAD, HYDERABAD. | ARIF SAUD | 41304-6229583-5 | ABDUL SALEEM KHAN | 999 | 226 | 240 | 1,465 | 399 | 226 | 240 | 865 |
| 115 | HASSAN KHAN TRANSPORT SERVICE P-75, STREET NO. 5, CHINIOT BAZAR FAISALABAD | MUHAMMAD HASSAN KHAN | 33100-1016918-1 | ABDUL WAHEED KHAN | 1,895 | 359 | 2,699 | 4,953 | 495 | 359 | 2,699 | 3,553 |
| 116 | BAHAR MAJEED <br> 133, F-7, PHASE E-6, HAYATABAD, PESHAWAR. | BAHAR MAJEED | 17301-3262568-0 | ABDUL MAJEED | 149 | 363 | 266 | 778 | 144 | 363 | 266 | 773 |
| 117 | MOHAMMAD FAHEEM HOUSE NO. 22, STREET NO. 10, RAMNAGAR, CHOBURGI, LAHORE. | MOHAMMAD FAHEEM | 35202-3048497-7 | RIAZ AHMED | 479 | 358 | 69 | 906 | 234 | 358 | 69 | 661 |
| 118 | RASHEED AHMED AWAN HOUSE NO. 2516/1, DARBAR HAFIZ JAMAL ROAD, MULTAN. | RASHEED AHMED AWAN | 36302-4104344-5 | HABIB AHMED AWAN | 476 | 499 | 38 | 1,013 | 233 | 499 | 38 | 770 |
| 119 | SHABBIR AHMED HOUSE NO. 865, MUHAMMAD NAGAR, LANDH, KARACHI. | SHABBIR AHMED | 42401-1815687-3 | BASHIR AHMED | 440 | 332 | 38 | 810 | 140 | 332 | 38 | 510 |
| 120 | MRTRADERS ROOM NO. 333, THIRD FLOOR, TRADE AVENUE, NEAR CHAPAL PLAZA, HASRAT MOHANI ROAD, KARACHI. | MUHAMMAD RAFIQ | 42301-2373386-7 | MUHAMAMD IBRAHIM | 1,885 | 1,635 | 153 | 3,673 | 735 | 1,635 | 153 | 2,523 |
| 121 | KASHIF ALI HOUSE NO. A 22, STREET 7, BANGLOW 4, GULSHAN-E-FAISAL, CLIFTON, KARACHI. | KASHIF ALI | 53403-5958349-1 | ZAFAR ALI | 373 | 299 | 39 | 711 | 183 | 299 | 39 | 521 |
| 122 | MUHAMMAD WASEEM ANSARI <br> FLAT NO. 306, 3RD FLOOR, AL QADIR CENTER, IMLI STREET, ISLAM POORA NISHTER ROAD, GARDEN WEST, KARACHI. | MUHAMMAD WASEEM ANSARI | 42000-0513363-7 | MOHAMMAD HABIB ANSARI | 481 | 401 | 55 | 937 | 201 | 401 | 55 | 657 |

Statement showing written－off loans or any other financial relief of hundred thousand rupees or above provided
during the year ended December 31， 2013

| during the year ended December 31， 2013 |
| :--- |
| Name of Individual／partners／directors |


|  | $\stackrel{\text { ¢\％}}{\square}$ | $\stackrel{+}{\square}$ | 88 | $\stackrel{8}{\infty}$ |  | $\stackrel{8}{\circ}$ | $\hat{5}$ | $\stackrel{5}{0}$ | $\stackrel{\circ}{1}$ | $\stackrel{\text { ® }}{\stackrel{0}{\circ}}$ |  | $\stackrel{\widehat{0}}{\substack{0}}$ | $\stackrel{4}{5}$ | $\stackrel{\text { ®욷 }}{1}$ | \％ | ¢ | ¢ | $\stackrel{\widetilde{\sim}}{\sim}$ | 0 |
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|  |  | ल్ల్ | $\infty$ | 8 | ले | $\begin{aligned} & \text { İ } \\ & \text { N } \\ & 0 \end{aligned}$ | ¢ | N | \＆ | $\stackrel{\text { ® }}{\sim}$ | $\stackrel{\stackrel{\sim}{\sim}}{\sim}$ | $\underset{\sim}{\underset{\sim}{\mp}}$ | ¢ | $\stackrel{\text { ¢ }}{\sim}$ | $\stackrel{+}{+}$ | $\stackrel{\infty}{\circ}$ | \＆ | $\stackrel{\square}{\text { ¢ }}$ | $\bigcirc$ |
|  |  | 通 | $\stackrel{\text { ® }}{ }$ | $\frac{0}{5}$ | 年 | $\frac{\circ}{m}$ | ®్ల | ※ّ | $\because$ | ก్ర | ® | $\overline{\%}$ | ¢े | ¢0 | $\stackrel{8}{\circ}$ | $\stackrel{\sim}{\sim}$ | $\stackrel{\sim}{\sim}$ | ¢ิ | $\stackrel{N}{\sim}$ |
|  |  | ¢ | $\stackrel{\square}{\sim}$ | ¢б | $\stackrel{\text { ® }}{\sim}$ | $\stackrel{\sim}{\text { T }}$ | $\stackrel{\circ}{\circ}$ | $\stackrel{\text { ̇ }}{ }$ | $\stackrel{\sim}{\sim}$ | ¢ | $\stackrel{\circ}{+}$ | $\stackrel{\sim}{0}$ | $\stackrel{\text { ¢ }}{\sim}$ | $\stackrel{\infty}{\infty}$ | $\stackrel{( }{\sim}$ | $\stackrel{\%}{\sim}$ | $\stackrel{\infty}{\sim}$ | $\stackrel{\otimes}{\bullet}$ | $\stackrel{\infty}{\sim}$ |
|  | $\stackrel{\text { 厄゙ }}{\stackrel{y}{\circ}}$ | 둥 | \％${ }_{\circ}$ | $\underset{\underset{\sim}{\underset{\sim}{\sim}}}{ }$ | ® | $\begin{aligned} & \stackrel{\AA}{\circ} \\ & \stackrel{\circ}{\circ} \end{aligned}$ | $\stackrel{\sim}{\sim}$ | $\stackrel{\stackrel{\circ}{\sim}}{\sim}$ | $\begin{aligned} & \stackrel{8}{8} \\ & \underset{\sim}{2} \\ & \hline \end{aligned}$ | $\stackrel{\bar{\infty}}{\stackrel{\infty}{\infty}}$ | $\begin{aligned} & \stackrel{刃}{8} \\ & \stackrel{-}{2} \end{aligned}$ | $\begin{aligned} & \stackrel{\circ}{\sim} \\ & \stackrel{y}{\sim} \end{aligned}$ | $\stackrel{9}{6}$ | $\stackrel{\circ 口 /}{\stackrel{\circ}{\sim}}$ | $\begin{gathered} \stackrel{\rightharpoonup}{0} \\ \stackrel{-}{2} \end{gathered}$ | 员 | ハ্ֵ欠 | ¿̇ | \％ |
|  | $\begin{aligned} & \text { n } \\ & \text { ¢ } \\ & \text { むt } \end{aligned}$ | $\stackrel{\text { ले }}{\sim}$ | ¢ | 8 | ल | $\begin{aligned} & \text { N } \\ & \text { N } \\ & 0 \end{aligned}$ | \＆ | N | $\stackrel{\otimes}{8}$ | $\stackrel{\Perp}{\sim}$ | $\begin{aligned} & \stackrel{0}{\underset{\sim}{c}} \\ & \hline \end{aligned}$ |  | $\overline{\text { m }}$ | ¢ | $\stackrel{\sim}{\sim}$ | $\stackrel{\circ}{\circ}$ | \＆ | $\stackrel{\bar{e}}{ }$ | $\bigcirc$ |
|  |  | ¢ | $\stackrel{\text { ¢ }}{\sim}$ | $\frac{1}{5}$ | 年 | $\frac{\square}{m}$ | $\stackrel{\text { ® }}{ }$ | $\stackrel{\sim}{\sim}$ | $\stackrel{\circ}{\circ}$ | ¢ | ® | $\stackrel{\bar{G}}{\square}$ | \％${ }_{\text {c }}$ | $\stackrel{\text { ® }}{0}$ | $\stackrel{8}{\circ}$ | へ๊ | $\stackrel{\sim}{\sim}$ | ¢ | $\stackrel{N}{N}$ |
|  |  | ¢ | กิ． | $\stackrel{\circ}{\circ}$ | $\stackrel{F}{\text { F }}$ | $\begin{gathered} \infty \\ \stackrel{\infty}{\sim} \\ \hline \end{gathered}$ | ¢ | セٌ¢ | $\stackrel{\circ}{\circ}$ |  | \％ | $\stackrel{\square}{8}$ | \％ | ¢ | $\stackrel{\otimes}{8}$ | ¢ | ¢ | ¢ | $\stackrel{\infty}{\infty}$ |
|  |  |  |  |  |  |  |  |  | $\underset{\underline{y}}{\stackrel{1}{4}}$ |  |  |  |  |  |  |  |  |  |  |
|  | $\begin{aligned} & \dot{2} \\ & \underset{Z}{\mathbf{U}} \end{aligned}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $\begin{aligned} & \stackrel{0}{E} \\ & \text { z̃ } \end{aligned}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $\dot{\infty}$ | $\stackrel{\sim}{\sim}$ | $\underset{\sim}{\text {－}}$ | $\stackrel{\sim}{\sim}$ | $\stackrel{\otimes}{\sim}$ | N | $\stackrel{\sim}{\sim}$ | $\stackrel{\text { ¢ }}{\sim}$ | 앋 | $\stackrel{\text { ¢ }}{\underline{-}}$ | $\stackrel{\text { ले }}{\sim}$ | $\stackrel{\text { ¢ }}{\sim}$ | ＋ | $\stackrel{\text { ¢ }}{\sim}$ | $\stackrel{\%}{\square}$ | ¢़－m | $\stackrel{\sim}{\sim}$ | $\stackrel{\text { \％}}{\sim}$ | 안 |

Statement showing written-off loans or any other financial relief of hundred thousand rupees or above provided
during the year ended December 31, 2013

| S.No. | Name \& Address of borrower | during |  |  |  |  |  |  | (Rupees '000') |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Name of Individual / partners / directors |  | Father's / Husband's Name | Outstanding Liabilities Before Adjustments |  |  |  | Principal written off | Interest Mark-up written off | $\begin{gathered} \text { Other } \\ \text { Financial } \\ \text { Relief } \end{gathered}$ | Total |
|  |  | Name | NIC No. |  | Principal | Accrued Mark-up | Others | Total |  |  |  |  |
| 141 | M.M. TRADINGS <br> 1ST FLOOR, BLOCK N, AKHTAR IQBAL COMPOUND, F.B. AREA 22, KARACHI. | NIDA SHAHZAD | 42101-9914708-0 | SYED SHAHZAD AHMED | 3,276 | 1,310 | - | 4,586 | 1,638 | 1,310 | - | 2,948 |
| 142 | MUHAMMAD NAZEER NADEEM HOUSE NO. 76 A, BLOCK NO. 8, KHANEWAL. | MUHAMMAD NAZEER NADEEM | 36103-7140249-5 | MUHAMMAD SALEEM | 316 | 306 | 56 | 678 | 154 | 306 | 56 | 516 |
| 143 | AFZAL MASIH PORANI ABADI, MOHALLA SAINT PETERS CHURCH, KOT LAKHPAT, LAHORE. | AFZAL MASIH | 35202-0846370-3 | AMANAT MASIIH | 525 | 337 | 55 | 917 | 205 | 337 | 55 | 597 |
| 144 | ABDUL WAHEED HOUSE NO. 696. G MOHALLA NAGRA ANDROON SHERA WALA GATE, LAHORE. | ABDUL WAHEED | 35202-0412014-9 | AZIZ UDIN | 256 | 371 | 34 | 661 | 124 | 371 | 34 | 529 |
| 145 | SYED MUSAWER ALI <br> HOUSE NO. D-8, BLOCK 4, F.B. AREA, KARACHI. | SYED MUSAWER ALI | 42101-4000555-7 | SYED BASHIR ALI | 1,186 | 418 | 108 | 1,712 | 226 | 418 | 108 | 752 |
| 146 | WAJID KHAN <br> NEAR JAMIA MASJID GHOUSAI, HOUSE NO. 2, <br> MOHALLA KOT AAM SINGH, KHANEWAL. | WAJID KHAN | 36103-8730795-7 | HAMID KHAN | 448 | 523 | 44 | 1,015 | 219 | 523 | 44 | 786 |
| 147 | MUHAMMAD ABDULLAH SHAHID HOUSE NO. 46, STREET NO. 2, SECTOR 5 J , SAEEDABAD, BALDIA TOWN, KARACHI. | MUHAMMAD ABDULLAH SHAHID | 42401-2047041-5 | ABDUL GAHFOOR | 632 | 540 | 82 | 1,254 | 150 | 540 | 82 | 772 |
| 148 | TANSEER AHMED HASHMI HOUSE NO. 3-A. STREET NO. 65, INDER NAGAR BASMATI ROAD, SAMANABAD, LAHORE. | TANSEER AHMED HASHMI | 35202-4146299-3 | MUMTAZ HASHMI | 341 | 255 | 97 | 693 | 166 | 255 | 97 | 518 |
| 149 | MUHAMMAD RAMZAN HOUSE NO. 180, STREET NO. 3, RABAN COLONY, FAISALABAD. | MUHAMMAD RAMZAN | 33100-2564082-5 | MUHAMMAD ASHRAF | 468 | 373 | 127 | 968 | 186 | 373 | 127 | 686 |
| 150 | MUHAMMAD AMJAD <br> HOUSE NO. 286 D, MOHALLAH GULSHAN RAVI, LAHORE. | MUHAMMAD AMJAD | 35202-5091579-3 | ABDUL RASHEED | 659 | 516 | 107 | 1,282 | 322 | 516 | 107 | 945 |
| 151 | MUHAMMAD RASHID SHAIKH HOUSE NO. D/36-2645, CHOTKI GITTI, URDU BAZAR, HYDERABAD. | MUHAMMAD RASHID SHAIKH | 42101-9251013-7 | ABDUL RASHEED SHAIKH | 507 | 338 | 76 | 921 | 247 | 338 | 76 | 661 |
| 152 | MUHAMMAD SALEEM SHAHEEN FI2426, HIZARI MOHALLA, BHUTTO WALI GALI, NEAR NABEENA SCHOOL, INSIDE KASHMIRI GATE, LAHORE. | MUHAMMAD SALEEM SHAHEEN | 35202-0271417-9 | MUHAMMAD IQBAL | 698 | 347 | 164 | 1,209 | 388 | 347 | 164 | 899 |
| 153 | AHSAN MASOOD KHAN <br> HOUSE NO. 99, DOHS, PHASE-II, MALIR CANTT, KARACHI. | AHSAN MASOOD KHAN | 42501-0143296-1 | MASOOD ALAM KHAN | 215 | 15 | 622 | 852 | 75 | 15 | 622 | 712 |
| 154 | SAMIA ALI 48-C, ASKARI FLATS, GULBERG-III, LAHORE. | SAMIA ALI | 35202-2655860-6 | MUHAMMAD AKRAM | 309 | 658 | 28 | 995 | 149 | 658 | 28 | 835 |
| 155 | RIAZ AHMED KHAN 1118/X BASTI, KOTWAL 48-T, JINNAH MARKET, NEW MULTAN, MULTAN. | RIAZ AHMED KHAN | 36302-7916002-5 | GHULAM FARID | 449 | 283 | 61 | 793 | 219 | 283 | 61 | 563 |
| 156 | UMER FAROOQ <br> NEW PAK ASSOCIATE, SHOP NO. 9, REHMAN PLAZA, I-10 MARKAZ, ISLAMABAD | UMER FAROOQ | 37404-9426473-5 | IJAZ AHMED SATTI | 464 | 313 | 21 | 798 | 226 | 313 | 21 | 560 |
| 157 | MUHAMMAD RAUF HOUSE NO. 811/8-H, NEAR DARBAR PIR GHAZI JAMAL MOHALLAH KHAJI WALA, ALANG BOHAR GATE, MULTAN. | MUHAMMAD RAUF | 36302-0338700-9 | ABDUL RASHEED | 225 | 34 | 457 | 716 | 110 | 34 | 457 | 601 |
| 158 | IMRAN MUGHAL <br> HOUSE NO. 413, MUHALLA CHAKI PARA, MIRPURKHAS. | IMRAN MUGHAL | 44103-8313583-9 | MIRZA YOUSUF | 846 | 510 | 163 | 1,519 | 416 | 510 | 163 | 1,089 |
| 159 | MUHAMMAD UMAR HOUSE NO. B-183, KHUDADAD COLONY, PECHS-I, KARACHI. | MUHAMMAD UMAR | 42201-5441577-1 | GHULAM NABI | 545 | 272 | 120 | 937 | 270 | 272 | 120 | 662 |

Statement showing written－off loans or any other financial relief of five hundred thousand rupees or above provided

| oi | $\begin{aligned} & \overline{\mathrm{I}} \\ & \stackrel{\text { ® }}{2} \end{aligned}$ | $\stackrel{\otimes .8}{\underset{\sim}{7}}$ | $\begin{aligned} & \text { す } \\ & \text { ¢ } \end{aligned}$ | $\stackrel{\text { O}}{\underset{\sim}{7}}$ | $\begin{aligned} & \hat{\Omega} \\ & \underset{\omega}{\omega} \end{aligned}$ | $\underset{\sim}{\tilde{m}}$ | $\stackrel{\text { g }}{\stackrel{y}{m}}$ | $\begin{aligned} & \hat{e} \\ & \hat{m}_{0} \end{aligned}$ | $\begin{gathered} \stackrel{8}{0} \\ \underset{\sim}{2} \end{gathered}$ | $\begin{aligned} & \underset{\sim}{\sim} \\ & 0 \end{aligned}$ | $\begin{aligned} & \bar{\infty} \\ & \underset{\infty}{\infty} \end{aligned}$ | $\begin{gathered} \stackrel{9}{7} \\ \stackrel{y}{\circ} \end{gathered}$ | $\begin{aligned} & \stackrel{8}{8} \\ & \stackrel{\rightharpoonup}{\circ} \end{aligned}$ | $\underset{\stackrel{N}{N}}{\underset{\sim}{2}}$ | $\underset{\text { if }}{\underset{\sim}{\text { f }}}$ |  | $\stackrel{\underset{N}{N}}{N}$ | $\bigcirc$ | $\begin{aligned} & 0 \\ & \stackrel{0}{0} \\ & \omega_{0} \end{aligned}$ | \％ | $\underset{\text { H }}{\substack{\text { in }}}$ | $\stackrel{\text { N }}{\stackrel{1}{*}}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \dot{0} \\ & \stackrel{0}{3} \\ & \dot{\sim} \end{aligned}$ |  | ＋ | $\stackrel{\underset{N}{\mathrm{~N}}}{ }$ | $\begin{aligned} & \text { oे } \\ & \stackrel{\rightharpoonup}{0} \end{aligned}$ | $\begin{aligned} & \text { 人̀ } \\ & \text { Ni } \end{aligned}$ | $\begin{aligned} & \hline \stackrel{\infty}{\underset{c}{c}} \\ & \stackrel{y}{c} \end{aligned}$ | $\frac{ু}{c}$ | $\begin{aligned} & \hline \stackrel{\leftrightarrow}{0} \\ & \underset{\sim}{0} \end{aligned}$ | $\stackrel{\infty}{\underset{m}{m}}$ | $\stackrel{\otimes}{\stackrel{\circ}{c}}$ | $\begin{aligned} & \hat{ल} \\ & \hat{N} \\ & \hat{0} \end{aligned}$ | $\begin{aligned} & \hline 0 \\ & \hline 8 \\ & \stackrel{8}{5} \end{aligned}$ | $\begin{aligned} & \hline 8 \\ & \stackrel{O}{-} \end{aligned}$ | $\begin{aligned} & \text { N̂ } \\ & \text { ì } \end{aligned}$ | $\begin{aligned} & \mathrm{N} \\ & \underset{\sim}{m} \end{aligned}$ | $\begin{aligned} & \bar{\infty} \\ & \dot{\infty}_{0} \end{aligned}$ | $\begin{aligned} & \hline \stackrel{\circ}{\circ} \\ & \stackrel{1}{c} \end{aligned}$ | $\stackrel{\text { ल／}}{\text { ल̈ }}$ | $\begin{aligned} & \hline \frac{0}{2} \\ & \stackrel{y}{3} \end{aligned}$ | $\stackrel{\otimes}{\text { ¢ }}$ | $\begin{aligned} & \stackrel{\rightharpoonup}{\infty} \\ & \text { ले } \end{aligned}$ | $\stackrel{\square}{\sim}$ | during the year ended December 31， 2013


| Outstanding Liabilities Before Adjustments | ٪ | $\begin{aligned} & \hline \underset{0}{\infty} \\ & \stackrel{\rightharpoonup}{\sigma} \end{aligned}$ | $\begin{aligned} & \text { N } \\ & \text { in } \end{aligned}$ | $\begin{aligned} & \hline \circ \\ & \hline \\ & \infty \end{aligned}$ | $\underset{\substack{\underset{6}{0} \\ \hline}}{ }$ |  | $\begin{aligned} & 60 \\ & 0 \\ & 0 \\ & 0 \end{aligned}$ | $\begin{array}{\|l\|} \hline \tilde{O} \\ \sim \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline 8.8 \\ \stackrel{\circ}{\circ} \end{array}$ | $\begin{aligned} & \hline 0.0 \\ & \text { è } \end{aligned}$ | $\begin{aligned} & N \\ & \underset{\sim}{N} \end{aligned}$ | $\begin{aligned} & \hline \text { 이 } \\ & \stackrel{\circ}{\circ} \end{aligned}$ | $\begin{aligned} & \text { o্N } \\ & \stackrel{y}{*} \end{aligned}$ | $\begin{aligned} & \hline \text { N } \\ & \text { O } \end{aligned}$ | $\stackrel{\text { N }}{N}$ | $\begin{aligned} & N \\ & \stackrel{N}{\infty} \\ & \underset{\sim}{N} \end{aligned}$ | $\begin{aligned} & \bar{m} \\ & \underset{\sim}{\sim} \end{aligned}$ | $\begin{aligned} & \hat{N} \\ & \stackrel{N}{m} \end{aligned}$ | $\stackrel{\substack{\text { ¢ }}}{\substack{\text { ¢ }}}$ | $\circ$ $\stackrel{0}{6}$ $\stackrel{6}{6}$ | $\stackrel{+}{\infty}$ $\infty$ $\infty$ | $\stackrel{8}{8}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\stackrel{\stackrel{\sim}{\sim}}{\sim}$ | $\begin{aligned} & \stackrel{\circ}{\sim} \\ & \stackrel{y}{*} \end{aligned}$ | $\begin{aligned} & \hline \stackrel{\circ}{\circ} \\ & \stackrel{\circ}{\circ} \end{aligned}$ | $\begin{aligned} & \hat{o} \\ & \underset{\sim}{n} \end{aligned}$ | $\begin{aligned} & \stackrel{\infty}{\stackrel{\infty}{\omega}} \\ & \stackrel{\sim}{c} \end{aligned}$ | $\begin{aligned} & \stackrel{0}{c} \\ & \stackrel{m}{m} \end{aligned}$ | $\begin{aligned} & \hline \text { U } \\ & 0 \\ & \underset{\sim}{\infty} \end{aligned}$ | $\stackrel{\underset{\sim}{\infty}}{\stackrel{\sim}{m}}$ |  | $\stackrel{N}{N}$ | $\begin{aligned} & \hline \infty \\ & 0 . \\ & \stackrel{0}{6} \end{aligned}$ | $\stackrel{\circ}{\circ}$ | $\begin{aligned} & \hat{\circ} \\ & \text { N} \end{aligned}$ | $\begin{gathered} \underset{\sim}{N} \end{gathered}$ | $\begin{aligned} & \bar{\infty} \\ & \infty \\ & \infty \end{aligned}$ | $\begin{aligned} & \circ \\ & \stackrel{\circ}{\circ} \\ & \stackrel{\circ}{-1} \end{aligned}$ | $\begin{aligned} & \tilde{m} \\ & \sigma_{0} \end{aligned}$ | $\stackrel{\circ}{\stackrel{\circ}{N}}$ | $\stackrel{\stackrel{2}{0}}{\stackrel{\circ}{\text { ¢ }}}$ | ¢ | $\stackrel{\square}{\sim}$ |
|  |  | $\stackrel{\square}{6}$ | $\underset{\underset{\sim}{f}}{\underset{\sim}{~}}$ | $\begin{aligned} & \stackrel{\circ}{\mathrm{o}} \\ & \stackrel{1}{2} \end{aligned}$ | $\stackrel{8}{\infty}$ | $\underset{\underset{\sim}{\top}}{\stackrel{\rightharpoonup}{\sim}}$ | 式 | \％ | $\begin{aligned} & \hline \stackrel{\circ}{\sim} \\ & \underset{\sim}{2} \end{aligned}$ | ® | $\underset{\substack{\text { J } \\ \hline \\ \hline}}{ }$ | ¢ | $\stackrel{\circ}{\stackrel{\circ}{-}}$ | $\stackrel{\text { ¢ }}{\infty}$ |  | ¢ | $\stackrel{\text { ¢ }}{\text { ¢ }}$ | 呙 | $\stackrel{8}{6}$ | $\stackrel{\square}{6}$ | $\stackrel{\text { ¢ }}{\substack{0}}$ | \％ |
|  | $\begin{aligned} & \text { 뜬 } \\ & \text { 를 } \\ & \text { 를 } \end{aligned}$ | 風 | $\begin{aligned} & \stackrel{( }{\infty} \\ & \stackrel{\infty}{\infty} \end{aligned}$ | $\begin{gathered} \hat{\infty} \\ \stackrel{\omega}{子} \\ \hline \end{gathered}$ | $\begin{aligned} & 00 \\ & 0.0 \\ & \stackrel{0}{i} \end{aligned}$ | $\begin{aligned} & \hline \frac{\varrho}{7} \\ & \underset{c}{ } \end{aligned}$ | $\begin{aligned} & 0 \\ & 0 \\ & \underset{\sim}{2} \end{aligned}$ | $\begin{aligned} & \stackrel{\sim}{\sim} \\ & \underset{\sim}{2} \end{aligned}$ | $\begin{aligned} & \hline \frac{0}{n} \\ & \stackrel{y}{3} \\ & \hline \end{aligned}$ | $\stackrel{\bar{\sim}}{\underset{\sim}{\sim}}$ | $\begin{aligned} & \overline{\mathrm{D}} \\ & \stackrel{y}{\circ} \end{aligned}$ | $\underset{子}{\dot{G}}$ | ơ | $\stackrel{0}{0}$ | $\stackrel{\sim}{N}$ | $\underset{\sim}{\text { ®̀ }}$ | $\begin{aligned} & \text { §ै } \\ & \text { G/ } \end{aligned}$ | $\begin{aligned} & \stackrel{8}{8} \\ & \text { ले } \end{aligned}$ | $\stackrel{N}{n}$ | $\begin{aligned} & \text { N} \\ & \stackrel{N}{0} \end{aligned}$ | $\stackrel{\stackrel{8}{8}}{\stackrel{\sim}{*}}$ | N |
|  |  |  |  | $$ |  |  |  |  |  |  |  |  |  |  | $\begin{aligned} & \frac{0}{1} \\ & \sum_{\sum}^{2} \\ & \frac{1}{1} \\ & \frac{D}{\sum} \end{aligned}$ |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  | $\begin{aligned} & \bar{\sim} \\ & \stackrel{\rightharpoonup}{N} \\ & \stackrel{0}{0} \\ & \stackrel{0}{1} \\ & \stackrel{\rightharpoonup}{O} \\ & \stackrel{\sim}{\omega} \end{aligned}$ |  |  |  |  |  |  |  |  |  |  | $\begin{aligned} & \hline \stackrel{g}{+} \\ & \underset{\sim}{N} \\ & \tilde{\sim} \\ & \underset{\sim}{\sim} \end{aligned}$ |  |  | ¢ |
|  | $\begin{aligned} & \stackrel{0}{E} \\ & \underset{\mathrm{Jn}}{2} \end{aligned}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\underset{\omega}{\dot{j}}$ | $\stackrel{\text {－}}{+}$ | $\stackrel{\square}{\oplus}$ | ָ | $\stackrel{0}{\square}$ | $\stackrel{\text { ¢ }}{+}$ | $\stackrel{\text { ® }}{\sim}$ | ®－ | $\stackrel{\text { ¢ }}{+}$ | $\stackrel{\oplus}{\bullet}$ | 암 | $\stackrel{\text { 안 }}{ }$ | 자N | N | $\stackrel{N}{\sim}$ | さ | $\stackrel{\text { oㅏㄷ }}{ }$ | $\stackrel{\circ}{\stackrel{\circ}{\sim}}$ | ミ | $\stackrel{\infty}{\stackrel{\infty}{\sim}}$ | $\stackrel{\text { 안 }}{ }$ | ® |

Statement showing written-off loans or any other financial relief of hundred thousand rupees or above provided

| \% | $\stackrel{\text { ¢ }}{\circ}$ | $\begin{aligned} & \text { N} \\ & \underset{\sim}{2} \end{aligned}$ | $\begin{aligned} & \text { N } \\ & \stackrel{\sim}{\sim} \end{aligned}$ | \% | $\stackrel{\text { ab }}{6}$ | $\stackrel{\circ}{\circ}$ | $\stackrel{\text { ¢ }}{\circ}$ | $\stackrel{-}{\circ}$ | $\underset{\substack{\mathrm{c}}}{\stackrel{y}{4}}$ | $\stackrel{\rightharpoonup}{\square}$ | $\stackrel{\otimes}{\underset{\sim}{7}}$ | $\underset{\sim}{\underset{\sim}{\underset{\sim}{\sim}}}$ | $\begin{aligned} & \stackrel{\infty}{\mathrm{N}} \\ & \stackrel{1}{2} \end{aligned}$ | \% | $\underset{\sim}{\underset{\sim}{n}}$ | $\begin{gathered} \stackrel{\circ}{\mathrm{N}} \\ \underset{\sim}{2} \end{gathered}$ | $\stackrel{\circ}{7}$ | $\begin{aligned} & 0 \\ & 0 \\ & 0 \\ & \end{aligned}$ | 5 | $\stackrel{\text { ® }}{\stackrel{\circ}{-}}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \ddot{0} \\ & \frac{0}{2} \\ & \underset{\sim}{2} \end{aligned}$ |  | $\begin{aligned} & \stackrel{+}{\mathrm{N}} \\ & \stackrel{2}{2} \end{aligned}$ | $\underset{\underset{-}{8}}{\substack{2}}$ | - | $\square_{\infty}$ | N | 1 | ' | $\begin{aligned} & \mathrm{N} \\ & \underset{\sim}{\mathrm{~N}} \end{aligned}$ | $\stackrel{\sim}{0}$ | \% | \% | $\stackrel{\text { d }}{\sim}$ | ' | $\stackrel{\bar{\sim}}{\underset{\sim}{\infty}}$ | $\stackrel{\sim}{\sim}$ | $\stackrel{m}{\sim}$ | $\stackrel{\text { a }}{\text { a }}$ | $\stackrel{\square}{\sim}$ | 污 |
|  |  | ¢0 | \% | $\stackrel{\infty}{6}$ | $\stackrel{0}{0}$ | \% | ¢ | $\stackrel{\square}{\stackrel{\circ}{\sim}}$ | ¢్ర్ర | ® | $\stackrel{\text { ¢ }}{\text { ¢ }}$ | ¢ | ¢ | ® | $\stackrel{\text { ¢ }}{\stackrel{\text { d }}{\sim}}$ | $\begin{aligned} & \stackrel{\circ}{8} \\ & \stackrel{\circ}{-} \end{aligned}$ | $\stackrel{\tilde{\theta}}{\underset{\sim}{7}}$ | $\stackrel{\circ}{+}$ | \% | $\stackrel{t}{i}$ |


| S.No. | Name \& Address of borrower | Name of Individual / partners / directors |  | Father's / Husband's Name | Outstanding Liabilities Before Adjustments |  |  |  | Principal written off |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Name | NIC No. |  | Principal | Accrued Mark-up | Others | Total |  |
| 181 | MALIK TARIQ ALI <br> HOUSE NO. 9, ST. NO. 23, PAK NAGAR, MISRI SHAH, LAHORE. | MALIK TARIQ ALI | 35202-6874691-7 | MALIK GHULAM NABI | 967 | 575 | 1,754 | 3,296 | - |
| 182 | MUHAMMAD ARSHAD RAZI <br> 19-LODGE, ROAD 4, PALM STREET OLD ANARKALI, LAHORE. | MUHAMMAD ARSHAD RAZI | 35202-0647220-5 | MUHAMMAD RAFIQ | 1,259 | 502 | 1,450 | 3,211 | - |
| 183 | YASIR RAHIM <br> FLAT NO A1-50, SUNNY HEIGHTS ,BLOCK NO. 10-A, GULSHAN-E-IQBAL, KARACHI. | YASIR RAHIM | 42201-1167249-9 | ABDUL RAHIM SHEIKH | 2,903 | 678 | 291 | 3,872 | - |
| 184 | SYED ABDUR REHMAN <br> A-482, BLOCK-H, NORTH NAZIMABAD, KARACHI. | SYED ABDUR REHMAN | 42101-1428666-9 | SYED ABDUL RASHEED | 2,430 | 526 | 81 | 3,037 | - |
| 185 | MUZAMMIL AHSAN RIZVI <br> B-63, BLOCK-15, GULSTAN-E-JOHAR, KARACHI. | MUZAMMIL AHSAN RIZVI | 42201-0320900-9 | MUZAMMIL AHSAN/NIDA | 3,244 | 508 | 272 | 4,024 | - |
| 186 | MUHAMMAD JAMIL HOUSE NO. 131-D-2, GULSHAN RAVI, LAHORE | MUHAMMAD JAMIL | 35202-9904872-5 | BASHIR AHMAD | 1,912 | 984 | - | 2,896 | - |
| 187 | ABDUL ALI URF YASIR FLAT-8, BLOCK-6, HAZAI BUILDING MIR KARAM ALI ROAD, KARACHI. | ABDUL ALI URF YASIR | 36302-0933556-9 | NOMAN BHAI | 2,745 | 1,081 | - | 3,826 | - |
| 188 | MUHAMMAD HANIF ANJUM <br> HOUSE NO. 5-B, STREET NO. 6, <br> RASHEED PARK SCHEME, <br> MOR BESIDE PSO PETROL PUMP WALI GALI, LAHORE | MUHAMMAD HANIF ANJUM | 35202-3192695-3 | AHMED KHAN | 1,604 | 920 | 2,327 | 4,851 | - |
| 189 | SYED IFTIKHAR HUSSAIN JAFFERI <br> HOUSE NO. B-22, SHADMAN TOWN, MALIR, KARACHI. | SYED IFTIKHAR HUSSAIN JAFFERI | 42201-7905337-1 | SYED MAZHAR HUSSAIN JAFFRI | 100 | 688 | 326 | 1,114 | - |
| 190 | ATHER HUSSAIN HOUSE NO. 145-B, PCHS DEFENCE GHAZI ROAD, DHA LAHORE CANTT, LAHORE. | ATHER HUSSAIN | 35201-1366049-5 | MURTAZA HUSSAIN | 5,347 | 764 | 402 | 6,513 | - |
| 191 | MUHAMMAD MUSHTAQ <br> TALAGANG ROAD, MOHALLAH FAISAL COLONY CHAKWAL. | MUHAMMAD MUSHTAQ | 37201-7587958-1 | MUHAMMAD RAFIQUE | 1,277 | 887 | 362 | 2,526 | - |
| 192 | MUHAMMAD KHAWAR MEHMOOD HOUSE NO. B-1-230, MUJAHIDABAD JHELUM. | MUHAMMAD KHAWAR MEHMOOD | 37301-8218345-1 | MUHAMMAD KHAN | 300 | 764 | 264 | 1,328 | - |
| 193 | TALAT MEHMOOD HOUSE NO. 66, A-1 SECTOR, F 2 MIRPUR AK, MIRPUR. | TALAT MEHMOOD | 81302-3231530-3 | MUHAMMAD ASLAM MIR | 8,001 | 682 | - | 8,683 | - |
| 194 | MIRAJ ALI <br> HOUSENO. 12, STREET NO. 7, NISHAT PARK, BADAMI BAGH, KHOKHAR ROAD, LAHORE. | MIRAJ ALI | 35202-8814941-1 | MUBARIK ALI | 2,454 | 1,134 | 1,281 | 4,869 | - |
| 195 | IMRAN HOUSE NO. B-78, BLOCK-12, GULISTAN-E-JOHAR KARACHI | IMRAN | 42201-0798360-5 | MUHAMMAD ISHAQ | 932 | 1,059 | 237 | 2,228 | - |
| 196 | NAJAM UL ARIFIN <br> HOUSE NO. 23, FARAN HOUSING SOCIETY, HAIDER ALI ROAD, BAHADURABAD KARACHI | NAJAM UL ARIFIN | 42201-6796899-5 | SHAMS UL ARIFIN | 4,942 | 1,197 | 213 | 6,352 | - |
| 197 | MUHAMMAD JAMAL REHMAN BUILDING, FLAT NO. LSB-6, STREET NO. 4 , BLOCK-10, GULSHAN-E-IQBAL, KARACHI. | MUHAMMAD JAMAL | 42201-6545062-3 | LATIF UR REHMAN | 995 | 1,456 | 214 | 2,665 | - |
| 198 | NAVEED <br> HOUSE NO. 134, AREA WELFARE COLONY, OLD SABZI MANDI, KARACHI. | NAVEED | 42201-4814232-3 | SAEED AHMED KHAN | 642 | 536 | 215 | 1,393 | - |
| 199 | ABRAR AHMED HOUSE NO. B-71, COMMERCIAL AREA, HASRAT MOHANI COLONY, MANGHOPIR RAOD, KARACH. | ABRAR AHMED | 42401-2932998-1 | IQBAL AHMED | 1,868 | 514 | 571 | 2,953 | - |

Statement showing written－off loans or any other financial relief of hundred thousand rupees or above provided
during the year ended December 31， 2013

| O |  | $\underset{\sim}{\underset{\sim}{N}}$ |  | $\stackrel{\Im}{\sim}$ | $\stackrel{\otimes}{\infty}$ | $\stackrel{\stackrel{-}{\stackrel{i}{8}}}{\stackrel{-}{\circ}}$ | $\stackrel{\stackrel{\rightharpoonup}{\alpha}}{\underset{\sim}{2}}$ | $\begin{gathered} \stackrel{\infty}{\sigma} \\ \stackrel{-}{\sigma} \end{gathered}$ | $\stackrel{\sim}{\check{\sim}}$ | $\stackrel{\bar{\infty}}{\stackrel{-}{\tau}}$ |  | $\begin{aligned} & \text { O} \\ & \text { O. } \\ & 0 \end{aligned}$ | $\stackrel{\infty}{\underset{\sim}{\sim}} \underset{\sim}{2}$ | $\begin{aligned} & \underset{\sim}{\Omega} \\ & \stackrel{1}{-1} \end{aligned}$ | $\stackrel{\hat{M}}{\stackrel{N}{N}}$ | $\underset{\sim}{\mathrm{N}}$ | $\bar{\circ}$ | $\stackrel{\circ}{\circ}$ | $\stackrel{\otimes}{\circ}$ | $\stackrel{\infty}{\sim}$ |
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| $\begin{aligned} & \mathscr{0} \\ & \stackrel{0}{2} \\ & \stackrel{2}{\tilde{x}} \end{aligned}$ |  | ＇ | \％ | ＇ | $\stackrel{\infty}{\sim}$ | ल | $\stackrel{8}{7}$ | へ | ¢ | $\stackrel{\text { N }}{\sim}$ | $\stackrel{8}{\infty}$ | ＇ | ， | ， | ＇ | $\stackrel{\bar{o}}{\substack{0}}$ | ， |  |  | ， |
|  |  | $\underset{\sim}{\underset{\sim}{\sim}}$ | $\begin{aligned} & \infty \\ & \underset{\sim}{\infty} \\ & \underset{\sim}{n} \end{aligned}$ | $\begin{aligned} & \stackrel{刃}{テ} \\ & \underset{\sim}{2} \end{aligned}$ | \％ | $\underset{\substack{\mathrm{N}}}{\stackrel{N}{N}}$ | $\stackrel{-}{+}$ | $\begin{aligned} & \stackrel{\otimes}{\underset{\sim}{-}} \\ & \hline \end{aligned}$ | $\begin{aligned} & \stackrel{\circ}{0} \\ & \hline \end{aligned}$ | ¢8\％ | $\underset{\sim}{\underset{\sim}{\underset{\sim}{c}}}$ | $\begin{aligned} & 0 \stackrel{0}{0} \\ & \text { O} \\ & \hline \end{aligned}$ | $\stackrel{\infty}{\underset{\sim}{\sim}} \underset{\sim}{\mid}$ | $\begin{aligned} & \stackrel{N}{\sim} \\ & \stackrel{1}{\sim} \end{aligned}$ | $\begin{aligned} & \hat{m} \\ & \stackrel{N}{N} \end{aligned}$ | － | ¢ | \％ัٌ | $\stackrel{\text { ® }}{\stackrel{\circ}{-}}$ | 员 |



|  | ¢ّ | $\stackrel{\stackrel{0}{\sim}}{\underset{\sim}{\sim}}$ | $\stackrel{\bar{\infty}}{N}$ |  | $\stackrel{8}{\stackrel{8}{8}}$ | $\begin{aligned} & 0 \\ & 0 \\ & 0 \\ & 0 \end{aligned}$ | $\begin{gathered} \stackrel{8}{0} \\ \underset{\sim}{2} \end{gathered}$ | $\underset{\text { in }}{\underset{\sim}{N}}$ | $\begin{aligned} & \text { O} \\ & \text { M } \\ & \hline \end{aligned}$ | $\frac{\bar{\square}}{\stackrel{N}{\sim}}$ | $\frac{8}{7}$ | $\begin{aligned} & \stackrel{\circ}{7} \\ & \stackrel{\text { M }}{\text { N}} \end{aligned}$ | $\begin{aligned} & 0 \\ & 0 \\ & \text { in } \end{aligned}$ | $\stackrel{8}{\stackrel{8}{7}}$ | $\begin{aligned} & \text { 잉 } \\ & \stackrel{N}{\sim} \end{aligned}$ | $\begin{aligned} & \underset{\sim}{\sim} \\ & \text { N } \end{aligned}$ | $\begin{aligned} & \stackrel{9}{\mathbf{N}} \\ & \underset{\sim}{2} \end{aligned}$ | $\begin{aligned} & \stackrel{0}{\mathrm{~N}} \\ & \stackrel{-}{2} \end{aligned}$ | $\begin{aligned} & \infty \\ & \stackrel{\infty}{8} \\ & \stackrel{i}{2} \end{aligned}$ | $\stackrel{\text { H }}{\substack{\text { H }}}$ |
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|  |  | $\underset{\sim}{\sim}$ | $\begin{aligned} & \infty \\ & \underset{\sim}{\infty} \\ & \underset{\sim}{2} \end{aligned}$ | $\underset{\sim}{\underset{\sim}{\sim}}$ | 8 | $\begin{aligned} & \stackrel{0}{N} \\ & \underset{\sim}{2} \end{aligned}$ | $\begin{gathered} \bar{m} \\ \underset{\sim}{\prime} \end{gathered}$ | $\stackrel{\text { ® }}{\stackrel{\circ}{+}}$ | $\begin{aligned} & \stackrel{9}{\mathrm{o}} \\ & \stackrel{y}{2} \end{aligned}$ | ®8 | $\underset{\sim}{\text { N }}$ | $\begin{aligned} & \hline \stackrel{0}{0} \\ & \stackrel{\circ}{\circ} \end{aligned}$ | $\stackrel{\infty}{\underset{\sim}{\sim}}$ | $\begin{aligned} & \stackrel{N}{\Omega} \\ & \stackrel{1}{c} \end{aligned}$ | $\stackrel{\tilde{m}}{\sim}$ | ন | $\overline{\text { ¢ }}$ | $\stackrel{\circ}{\circ}$ | $\stackrel{\otimes}{8}$ | $\stackrel{\infty}{\sim}$ |
| $\begin{aligned} & \text { 喜 } \\ & \text { 镸 } \\ & \text { 兴 } \end{aligned}$ | $\begin{aligned} & \overline{\text { on }} \\ & \text { 를 } \\ & \text { 든 } \end{aligned}$ | $\begin{aligned} & \stackrel{\rightharpoonup}{\mathrm{i}} \\ & \underset{\sim}{2} \end{aligned}$ | $\begin{gathered} \hat{m} \\ \underset{\sim}{\sim} \end{gathered}$ | $\begin{aligned} & \stackrel{\rightharpoonup}{\circ} \\ & \stackrel{\sim}{-} \end{aligned}$ | $\stackrel{\varrho}{\infty}$ | $\begin{aligned} & \tilde{N} \\ & \underset{\sim}{\sim} \end{aligned}$ | $\begin{aligned} & \infty \\ & \infty \\ & \underset{\sim}{\infty} \end{aligned}$ | $\stackrel{.0}{\infty}$ | $\begin{aligned} & \text { 毋 } \\ & \infty \\ & \hline \end{aligned}$ | ® | $\begin{aligned} & \text { n} \\ & \stackrel{\rightharpoonup}{i} \end{aligned}$ | $\begin{aligned} & \stackrel{\rightharpoonup}{\infty} \\ & \stackrel{\sim}{\tilde{N}} \end{aligned}$ | $\stackrel{\infty}{\sim}$ | $\begin{gathered} \infty \\ \underset{\sim}{c} \\ \hline \end{gathered}$ | $\begin{aligned} & \infty \\ & \underset{\infty}{\infty} \\ & \underset{\sim}{2} \end{aligned}$ | $\stackrel{\stackrel{\rightharpoonup}{\mathrm{m}}}{\stackrel{1}{2}}$ | $\begin{aligned} & \stackrel{\infty}{0} \\ & \stackrel{\sim}{c} \end{aligned}$ | $\stackrel{8}{8}$ | $\stackrel{8}{8}$ | $\stackrel{\circ}{\circ}$ |


|  |  |  |  | $\begin{aligned} & \frac{2}{2} \\ & \frac{1}{1} \\ & \frac{1}{2} \\ & \frac{1}{\Sigma} \end{aligned}$ | $\begin{aligned} & \frac{2}{x} \\ & \frac{1}{2} \\ & \frac{1}{4} \\ & \frac{山}{4} \\ & \frac{w}{N} \end{aligned}$ |  |  |  |  | $\begin{aligned} & N \\ & N \\ & \underset{N}{N} \\ & \dot{D} \\ & \text { 要 } \end{aligned}$ |  |  | $\begin{aligned} & \stackrel{\circ}{0} \\ & \frac{0}{\mathrm{O}} \end{aligned}$ | $\begin{aligned} & 0 \\ & \frac{1}{\sqrt{2}} \\ & 0 \\ & 0 \\ & \sum_{2}^{4} \\ & \frac{1}{1} \\ & \frac{D}{\Sigma} \end{aligned}$ |  |  |  |  |  |  |
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|  | $\begin{aligned} & \text { ì } \\ & \frac{0}{2} \end{aligned}$ |  |  |  |  |  |  |  |  |  |  | セ <br> U <br> 0 <br> 0 <br> 0 <br> 0 |  |  |  |  |  |  |  |  |
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Statement showing written-off loans or any other financial relief of hundred thousand rupees or above provided
during the year ended December 31, 2013

| during the year ended December 31, |  |  |  |  |  |  |  |  |  |  | (Rupees '000') |  |
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|  |  | Name of Individual / partners / directors |  | Father's / Husband's Name | Outstanding Liabilities Before Adjustments |  |  |  | Principal written off | Interest/ Mark-up written off | Other Financial Relief | Total |
| S.No. | Name \& Address of borrower | Name | NIC No. |  | Principal | Accrued Mark-up | Others | Total |  |  |  |  |
| 219 | CHERRY INDUSTRIES 1ST FLOOR, KOHSAR PLAZA, F-10 MARKAZ, ISLAMABAD. | Javed IQbal | 61101-9136918-9 | MUHAMMAD SHAFI | 3,016 | 2,780 | - | 5,796 | - | 2,780 | - | 2,780 |
| 220 | PIXELS PRIVATE LTD OFF NO. 7, 2ND FLOOR, CITY ARCADE, I-8 MARKAZ. ISLAMABAD. | TARIQ KHAN | 61101-3475917-9 | ABDUL AHAD KHAN | 774 | 536 | - | 1,310 | - | 536 | - | 536 |
| 221 | NAQSH-E-LASANI TENT SERVICE HOUSE NO. 343, G-BLOCK, REHMAN PURA, LAHORE. | ABDUL SATTAR | 35202-2737451-1 | GHULAM MUHAMMAD | 2,000 | 1,051 | - | 3,051 | - | 1,051 | - | 1,051 |
| 222 | FILLY INTERNATIONAL PARIS ROAD, STREET NO. 5, PORAN NAGAR, SIALKOT. | KHALID MEHMOOD | 34603-4 106030-3 | BARKAT ALI | 753 | 509 | - | 1,262 | - | 509 | - | 509 |
| 223 | MAZHAR A. MUFTI HOUSE NO. 119, STREET NO.11, SECTOR E-7, ISLAMABAD. | MAZHAR A. MUFTI | 61101-6796454-9 | SYED INAM ALI MUFTI | 2,489 | 1,223 | - | 3,712 | - | 1,223 | - | 1,223 |
| 224 | MIAN GOLD SMITH HOUSE NO. 93 STREET NO. 1, MIRAJ PARK. HASSAN TOWN, MULTAN ROAD, LAHORE. | JAVED IQBAL | 36302-0364198-7 | MUHAMMAD IBRAHIM | 1,700 | 1,545 | - | 3,245 | - | 1,545 | - | 1,545 |
| 225 | CHENAB COLD STORAGE SHABIRPUR, WAZIRABAD, TEHSIL GUJRANWALA. | MUHAMMMED ADEEL | 34104-6924534-3 | MUHAMMED AKEEL | 722 | 596 | - | 1,318 | - | 596 | - | 596 |
| 226 | SNS POULTRIES <br> BARKI ROAD, HADIYARA, LAHORE. | KHAWAJA REHAN | 35200-1528900-5 | KHAWAJA PERVAIZ HUSSAIN | 2,415 | 2,419 | - | 4,834 | - | 2,419 | - | 2,419 |
| 227 | KHAWAJA AUTO TRADERS <br> SHOP NO. 21-22, KAUSAR CENTRE, <br> MAIN CIRCULAR' ROAD, BADAMI BAGH, LAHORE. | RANA SAEED | 35202-0828354-9 | MUHAMMAD SIDDIQUE | 6,000 | 4,608 | - | 10,608 | - | 4,608 | - | 4,608 |
| 228 | MUDASSAR PAPER MERCHANT SHOP NO. 13, GALI NO. 5, MACHLI MANDI, URDU BAZAR, LAHORE. | JALIL AHMED | 35202-8069847-7 | JAMIL AHMED | 899 | 890 | 40 | 1,829 | - | 890 | 40 | 930 |
| 229 | FAZAL KAREEM FAZAL KAREEM BARAILAR SALE CENTRE, NEW FRUIT \& VEGITABLE MARKET, SCHOOL BAZAR PULL, RAHIMYAR KHAN. | FAZAL KAREEM | 31303-2343855-7 | BARKAT ALI | 2,496 | 1,283 | - | 3,779 | - | 1,283 | - | 1,283 |
| 230 | GULRAIZ KHAN HAKIM HOUSE, HAKIMABAD, POST OFFICE, NOWSHERA. | GULRAIZ KHAN | 17201-7072027-5 | ABDUL HAKIM KHAN | 1,372 | 3,257 | - | 4,629 | - | 3,257 | - | 3,257 |
| 231 | SHER RABBANI RICE MILLS <br> M.A. JINNAH ROAD, SHADMAN COLONY, OKARA. | MUHAMMAD IRSHAD | 35302-2004887-5 | NAZIR AHMED | 11,095 | 4,032 | - | 15,127 | - | 4,032 | - | 4,032 |
| 232 | ZEENAT GARMENTS <br> AL-MUSTAFA HOUSE, SHAMAS PURA, NEAR HIGHWAY, <br> REST HOUSE, CHICHA WATNI, SAHIWAL. | IRSHAD GUL | 36501-5477727-0 | GUL KHAN | 932 | 807 | - | 1,739 | - | 807 | - | 807 |
| 233 | AL-AZIZ AGRI CENTRE CHAK NO. 35-B, POST OFFICE LAL, SOHATRA, BAHAWALPUR. | MUHAMMED ASIF | 31202-0279323-9 | ABDUL AZIZ | 900 | 1,945 | - | 2,845 | - | 1,945 | - | 1,945 |
| 234 | GONDAL TRADERS GHUNIAN NAU POST OFFICE, KAMOKI DISTRICT, GUJRANWALA. | IMRAN ASLAM | 34102-3685256-5 | MUHAMMAD ASLAM GONDAL | 996 | 608 | - | 1,604 | - | 608 | - | 608 |
| 235 | MUNAWER ALI B-2203/3, CHUKAR DHUK ROAD, BHATII STREET, SUKKUR. | MUNAWER ALI | 45504-0255615-7 | MUHAMMAD ANWAR URF BUNDOO | 1,321 | 1,092 | - | 2,413 | - | 1,092 | - | 1,092 |
| 236 | MISRI SHAH PETROLEUM NASERPUR PAK COLONY, BEHIND CAPITAL CINEMA, TANDO ALLAHYAR. | MUKHTAR AHMED KAMRAN | 41307-3892768-5 | DARRRAB KHAN | 1,343 | 1,282 | - | 2,625 | - | 1,282 | - | 1,282 |
| 237 | NEW PRINCE PHOTO STUDIO MAIN BAZAR, LALAMUSA TEHSIL, KHARIAN, DISTRICT GUJRAT | MUHAMMAD IQBAL | 34202-2122676-5 | HATIM ALI | 1,284 | 993 | - | 2,277 | - | 993 | - | 993 |

Statement showing written－off loans or any other financial relief of five hundred thousand rupees or above provided


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| $\begin{array}{\|l\|l} \hline \frac{0}{0} \\ \stackrel{\rightharpoonup}{\omega} \\ \hline \end{array}$ | \％ | $\bigcirc$ | $\begin{gathered} \infty \\ \stackrel{\infty}{\omega} \\ \sim \end{gathered}$ | $\begin{aligned} & \hline \frac{\square}{寸} \\ & \hline \end{aligned}$ | $\begin{gathered} \stackrel{\rightharpoonup}{\otimes} \\ \bullet \end{gathered}$ | $\begin{gathered} \substack{1 \\ ल \\ m} \end{gathered}$ | $\stackrel{\infty}{\infty}$ | 啝 |
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|  |  | ． | $\stackrel{\square}{\infty}$ | $\underset{\underset{\tau}{\dot{q}}}{\underline{\sigma}}$ | $\begin{array}{\|l\|l\|l\|l\|l\|} \stackrel{e}{\sim} \\ \hline \end{array}$ | $\underset{\sim}{9}$ | 答 |  |
|  |  | 8 | ＇${ }^{\text {a }}$ | $\stackrel{\stackrel{\circ}{\circ}}{\stackrel{\circ}{\sim}}$ | $\begin{aligned} & \hline \stackrel{e}{6} \\ & \underset{子}{2} \end{aligned}$ | 을 | 䦽 | 兑 |
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## Auditors' Report to the Members

We have audited the annexed consolidated financial statements comprising consolidated statement of financial position of NIB Bank Limited and its subsidiary companies as at 31 December 2013 and the related consolidated profit and loss account, consolidated statement of comprehensive income, consolidated statement of changes in equity, and consolidated cash flow statement together with the notes forming part thereof, for the year then ended. These financial statements include unaudited certified returns from the branches, except for 27 branches, which have been audited by us. We have also expressed separate opinions on the financial statements of NIB Bank Limited and its subsidiary company PICIC Asset Management Company Limited (PICIC AMC) except for PICIC Stock Fund which was audited by other firm of auditors whose report has been furnished to us and our opinion, in so far as it relates to the amounts included for such company, is based solely on the report of such other auditors. These financial statements are responsibility of the Holding Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

Our audit was conducted in accordance with the International Standards on Auditing and accordingly included such tests of accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the consolidated financial statements present fairly the financial position of NIB Bank Limited and its subsidiary companies as at 31 December 2013 and the results of their operations for the year then ended.

Date: 28 February 2014
Karachi

KPMG Taseer Hadi \& Co. Chartered Accountants Amir Jamil Abbasi

2012
Restated
(Rupees '000')

## ASSETS

Cash and balances with treasury banks 8
Balances with other banks 9
Lendings to financial institutions 10
Investments 11
Advances 12
Operating fixed assets 13
Intangible assets 14
Deferred tax assets - net 15
Other assets 16

| 8,006,108 | 7,672,866 |
| :---: | :---: |
| 690,098 | 956,809 |
| 2,127,516 | 3,440,910 |
| 60,791,885 | 83,802,727 |
| 82,025,967 | 71,585,896 |
| 2,879,281 | 2,754,051 |
| 3,166,781 | 3,449,976 |
| 11,089,644 | 10,766,279 |
| 7,516,607 | 6,425,663 |
| 178,293,887 | 190,855,177 |

## LIABILITIES

Bills payable 17
Borrowings 18
Deposits and other accounts 19
Sub-ordinated loans 20
Liabilities against assets subject to finance lease
Deferred tax liabilities
Other liabilities

## NET ASSETS

| $2,862,663$ |
| ---: | ---: |
| $51,506,673$ |
| $104,887,731$ |
| - |
| - |
| - |
| $3,337,359$ |$\quad$| $2,430,030$ |
| ---: |
| $76,179,065$ |
| $91,094,447$ |
| $3,992,800$ |
| - |
| - |
| $2,763,271$ |
| $162,594,426$ |
| $15,699,461$ |

## REPRESENTED BY:

Share capital
22
Reserves
Discount on issue of shares
Accumulated loss
Shareholder's Equity
Deficit on revaluation of assets - net23

| $103,028,512$ <br> 474,123 | $103,028,512$ <br> 225,889 <br> $(45,769,623)$ <br> $(41,716,290)$ |  |
| ---: | ---: | ---: |
| $16,016,722$ <br> $(317,261)$ |  | $143,069,415,410)$ <br> $(19,368$ <br> $15,699,461$ |

## CONTINGENCIES AND COMMITMENTS 24

The annexed notes from 1 to 43 and annexure - 1 form an integral part of these consolidated financial statements.

| Yameen Kerai | Teo Cheng San, Roland | Tejpal Singh Hora | Muhammad Abdullah Yusuf |
| :---: | :---: | :---: | :---: |
| President / Chief Executive (Acting) | Chairman / Director | Director | Director |

NiB Bank

## NIB Bank Limited

Consolidated Profit and Loss Account
For the year ended December 31, 2013

| Note 2013 | 2012 |
| :---: | :---: | :---: |
|  | (Rupees '000') |


| Mark-up / Return / Interest earned | 25 |
| :--- | :--- |
| Mark-up / Return / Interest expensed | 26 |

Mark-up / Return / Interest expensed 26
Net Mark-up / Interest Income
(Reversal) / Provision against non-performing loans and advances 12.5
Provision / (Reversal) for diminution in the value of investments 11.12
Bad debts written off directly

Net Mark-up / Interest income after provisions
NON MARK-UP / INTEREST INCOME
Fee, commission and brokerage income
Dividend income
Income from dealing in foreign currencies
Gain on sale of securities - net
Unrealized gain on revaluation of investments
classified as held-for-trading
Other income
28
Total Non Mark-up / Interest income
NON MARK-UP / INTEREST EXPENSES
$\begin{array}{lc}\text { Administrative expenses } & 29 \\ \text { Other provisions / write offs } & \\ \text { Other charges } & \\ \text { Workers welfare fund } & \\ \text { Total Non Mark-up / Interest expense } & \\ \text { Share of income of associates } & 11.10 .1 \\ \text { Extraordinary / Unusual items } & \\ \text { PROFIT BEFORE TAXATION } & \\ \text { Taxation - Current } & 31 \\ \text { - Prior years } & 31\end{array}$

## PROFIT AFTER TAXATION

Accumulated loss brought forward
ACCUMULATED LOSS CARRIED FORWARD

| 13,171,071 | 13,989,306 |
| :---: | :---: |
| 9,878,141 | 11,125,821 |
| 3,292,930 | 2,863,485 |
| $(751,027)$ | 116,533 |
| 117,399 | $(15,184)$ |
| 4,451 | 15,632 |
| $(629,177)$ | 116,981 |
| 3,922,107 | 2,746,504 |


| 1,620,375 | 1,166,211 |
| :---: | :---: |
| 57,060 | 105,770 |
| 543,436 | 469,247 |
| 537,594 | 572,111 |
| 34,468 | 3,277 |
| 113,415 | 78,874 |
| 2,906,348 | 2,395,490 |
| 6,828,455 | 5,141,994 |


| 5,484,765 | 5,331,398 |
| :---: | :---: |
| 68,702 | 5,239 |
| 43,984 | 54,142 |
| 34,587 | 6,700 |
| 5,632,038 | 5,397,479 |
| 915,919 | 695,973 |
| - | - |
| 2,112,336 | 440,488 |
| 263,682 | 97,237 |
| 148,339 | 25,000 |
| 120,237 | 56,171 |
| 532,258 | 178,408 |
| $\begin{gathered} 1,580,078 \\ (43,069,410) \end{gathered}$ | $\begin{array}{r} 262,080 \\ (43,327,728) \end{array}$ |
| $(41,489,332)$ | $(43,065,648)$ |

Profit attributable to:
Equity shareholders of the Bank
Minority unit holders of PICIC Stock Fund
Basic / diluted earnings per share (Rupees)
32

| $1,536,641$ |
| ---: |
| 43,437 |
| $1,580,078$ |
| 0.15 |

The annexed notes from 1 to 43 and annexure - 1 form an integral part of these consolidated financial statements.

| Yameen Kerai | Teo Cheng San, Roland | Tejpal Singh Hora | Muhammad Abdullah Yusuf |
| :---: | :---: | :---: | :---: |
| President / Chief Executive (Acting) | Chairman / Director | Director | Director |

Chairman / Director Director Director

## NIB Bank Limited

Consolidated Statement of Comprehensive Income

|  | Restated <br> (Rupees '000') |  |
| :---: | :---: | :---: |
| Profit after taxation for the period attributable to: |  |  |
| Equity shareholders of the Bank | 1,536,641 | 257,284 |
| Minority unit holders of PICIC Stock Fund | 43,437 | 4,796 |
| Other comprehensive income | - | - |
| Items that will not be reclassified to profit or loss |  |  |
| Effect of change in accounting policy with respect |  |  |
| to accounting for actuarial gains and losses | 3,153 | 8,647 |
| Items that are or may be reclassified subsequently to profit or loss | - | - |
| Total comprehensive income for the year | 1,583,231 | 270,727 |

Surplus / Deficit on Revaluation of "Available for Sale" securities is presented under a separate head below equity as "Surplus / Deficit on Revaluation of Assets" in accordance with the requirements specified by the Companies Ordinance, 1984, and the State Bank of Pakistan vide its BSD Circular 20 dated August 4, 2000 and BSD Circular 10 dated July 13, 2004.

The annexed notes from 1 to 43 and annexure - 1 form an integral part of these consolidated financial statements.

| Yameen Kerai | Teo Cheng San, Roland | Tejpal Singh Hora | Muhammad Abdullah Yusuf |
| :---: | :---: | :---: | :---: |
| President / Chief Executive (Acting) | Chairman / Director | Director | Director |

# NIB Bank Limited <br> Consolidated Statement of Changes in Equity 


Balance as at December 31, 2011
as previously reported

Effect of retrospective change in accounting policy with respect to accounting for

Minority unit holders share of PICIC Stock Fund transferred to other liabilities

| Balance as at December 31, 2011 - restated | 103,028,512 | $(45,769,623)$ | 212,804 | 5,472 | $(43,327,728)$ | 14,149,437 | - | 14,149,437 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total comprehensive income / (loss) for the period |  |  |  |  |  |  |  |  |
| Effect of retrospective change in accounting <br> policy with respect to accounting for <br> $\begin{array}{lllllllllll}\text { actuarial gains and losses } & - & - & - & - & 8,647 & 8,647 & - & 8,647\end{array}$ |  |  |  |  |  |  |  |  |
| Profit after taxation for the period | - | - | - | - | 262,080 | 262,080 | - | 262,080 |
| Transfer to statutory reserve | - | - | 7,613 | - | $(7,613)$ | - | - | - |
| Minority unit holders share of PICIC Stock Fund transferred to other liabilities | - | - | - | - | $(4,796)$ | $(4,796)$ | - | $(4,796)$ |
| Balance as at December 31, 2012 - restated | 103,028,512 | $(45,769,623)$ | 220,417 | 5,472 | $(43,069,410)$ | 14,415,368 | - | 14,415,368 |
| Total comprehensive income / (loss) for the year |  |  |  |  |  |  |  |  |
| Effect of change in accounting policy with respect to accounting for actuarial gains |  |  |  |  |  |  |  |  |
| Profit after taxation for the year | - | - | - | - | 1,580,078 | 1,580,078 | - | 1,580,078 |
| Minority unit holders share of PICIC Stock Fund transferred to other liabilities | - | - | - | - | $(43,437)$ | $(43,437)$ | - | $(43,437)$ |
| Contribution by and distribution to owners |  |  |  |  |  |  |  |  |
| Share based payment transaction | - | - | - | - | 61,560 | 61,560 | - | 61,560 |
| Transfer to statutory reserve | - | - | 248,234 | - | $(248,234)$ | - | - | - |
| Balance as at December 31, 2013 | 103,028,512 | $(45,769,623)$ | 468,651 | 5,472 | $(41,716,290)$ | 16,016,722 | - | 16,016,722 |

(a) This represents reserve created under section 21(1)(a) of the Banking Companies Ordinance 1962.

The annexed notes from 1 to 43 and annexure - 1 form an integral part of these consolidated financial statements.

| Yameen Kerai | Teo Cheng San, Roland | Tejpal Singh Hora | Muhammad Abdullah Yusuf |
| :---: | :---: | :---: | :---: |
| President / Chief Executive (Acting) | Chairman / Director | Director | Director |

(Rupees '000')

## CASH FLOWS FROM OPERATING ACTIVITIES

Profit before taxation
Dividend income

## Adjustments for non-cash items

Depreciation
Amortization
Share based payment
Workers welfare fund
Gain on sale of securities
Gain on sale of operating fixed assets
(Reversal) / Provision against non-performing loans and advances
Bad debts written off directly
Fixed assets written off
Gain from insurance against loss of Assets
Provision / (Reversal) for diminution in the value of investments
Unrealized gain on revaluation of investments classified as held-for-trading
Other provisions / write offs
Share of income of associates

## (Increase) / Decrease in operating assets

Lendings to financial institutions
Net investments in held-for-trading securities
Advances
Other assets (excluding advance taxation)
Increase / (Decrease) in operating liabilities
Bills payable
Borrowings
Deposits and other accounts
Other liabilities

Income tax paid

## Net cash (used in) / from operating activities

| $\begin{array}{r} 2,112,336 \\ (57,060) \end{array}$ | $\begin{gathered} 440,488 \\ (105,770) \end{gathered}$ |
| :---: | :---: |
| 2,055,276 | 334,718 |
| 291,221 | 236,531 |
| 337,944 | 350,661 |
| 61,560 | - |
| 34,587 | 6,700 |
| $(537,594)$ | $(572,111)$ |
| $(43,183)$ | $(17,339)$ |
| $(751,027)$ | 116,533 |
| 4,451 | 15,632 |
| 11,737 | 72,890 |
| $(7,416)$ | - |
| 117,399 | $(15,184)$ |
| $(34,468)$ | $(3,277)$ |
| 68,702 | 5,239 |
| $(915,919)$ | $(695,973)$ |
| $(1,362,006)$ | $(499,698)$ |
| 693,270 | $(164,980)$ |
| 1,313,394 | 11,226,008 |
| $(135,230)$ | $(6,912)$ |
| $(9,693,495)$ | $(10,856,548)$ |
| $(1,264,855)$ | $(1,806,803)$ |
| 432,633 | 691,608 |
| $(24,672,392)$ | 28,797,034 |
| 13,793,284 | 5,622,200 |
| 328,393 | 191,192 |
| $(19,204,998)$ | 33,692,799 |
| $(306,848)$ | $(157,554)$ |
| $(19,511,846)$ | 33,535,245 |

## CASH FLOWS FROM INVESTING ACTIVITIES

Net investments in available-for-sale securities

$$
\begin{array}{r}
20,659,522 \\
2,964,302 \\
151,769 \\
57,097 \\
(263,003) \\
(184,343) \\
(470) \\
82,177 \\
8,474 \\
\hline 23,475,525
\end{array}
$$

(34,721,052)
140,258
453,071
105,140
$(241,012)$
$(129,484)$
(580)

32,924
$(34,360,735)$

## NIB Bank Limited

Consolidated Statement of Cash Flows

## Note <br> 2013 <br> 2012 <br> (Rupees ‘000')

## CASH FLOWS FROM FINANCING ACTIVITIES

| Redemption of sub-ordinated loans |  | $(3,992,800)$ | $(1,600)$ |
| :---: | :---: | :---: | :---: |
| Dividend paid |  | $(1,409)$ | (405) |
| Receipt from minority unit holders of PICIC Stock Fund |  | 97,061 | 1,566 |
| Net cash (used in) financing activities |  | $(3,897,148)$ | (439) |
| Net increase / (decrease) in cash and cash equivalents |  | 66,531 | $(825,929)$ |
| Cash and cash equivalents at beginning of the year |  | 8,629,675 | 9,455,604 |
| Cash and cash equivalents at end of the year | 33 | 8,696,206 | 8,629,675 |

The annexed notes from 1 to 43 and annexure - 1 form an integral part of these consolidated financial statements.

## 1. STATUS AND NATURE OF BUSINESS

The "Group" consists of:

## Holding Company

## NIB Bank Limited (the Bank)

NIB Bank Limited "the Bank" is incorporated in Pakistan and its registered office is situated at first floor, Post Mall, F-7 Markaz, Islamabad. The Bank is listed on all the stock exchanges in Pakistan and has 179 branches (December 31, 2012: 179 branches). The Bank is a scheduled commercial bank and is principally engaged in the business of banking as defined in the Banking Companies Ordinance, 1962.

The Bank is a subsidiary of Bugis Investments (Mauritius) Pte. Limited which is a wholly owned subsidiary of Fullerton Financial Holdings Pte. Limited which in turn is a wholly owned subsidiary of Temasek Holdings, an investment arm of the Government of Singapore.

## Subsidiary Companies

PICIC Asset Management Company Limited (PICIC AMC)
PICIC AMC is a wholly owned subsidiary of the Bank and is an unquoted public limited company with principal business to carry out investment advisory services and asset management services. The Bank acquired interest in PICIC AMC by virtue of acquisition and amalgamation of Pakistan Industrial Credit and Investment Corporation Limited (PICIC) as of June 30, 2007.

## PICIC Stock Fund (PSF)

The Group maintains $57.54 \%$ interest in the PSF. PSF is an open ended mutual fund approved by the Securities and Exchange Commission of Pakistan (SECP) and is listed on the Islamabad Stock Exchange (Guarantee) Limited. The units of the PSF are offered to the public for subscription on a continuous basis and are transferable and redeemable by surrendering them to the PSF. The investment objective of the Fund is to provide investors a diversified equity portfolio with a primary objective of maximizing risk adjusted returns over longer investment horizon through a combination of capital gains and dividend income.

Financial and Management Services (Private) Limited (FMSL)
The Group acquired $95.89 \%$ interest in FMSL by virtue of acquisition and amalgamation of PICIC.

## 2. BASIS OF PRESENTATION

In accordance with the directives of the Federal Government regarding the shifting of the banking system to Islamic modes, the State Bank of Pakistan (SBP) has issued various circulars from time to time. Permissible forms of traderelated modes of financing include purchase of goods by banks from their customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchases and sales arising under these arrangements are not reflected in these financial statements as such but are restricted to the amount of facility actually utilized and the appropriate portion of mark-up thereon.

These consolidated financial statements have been presented in Pakistan Rupees, which is the Group's functional and presentation currency. The amounts are rounded off to the nearest thousand rupees.

## 3. STATEMENT OF COMPLIANCE

3.1 These consolidated financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Banking Companies Ordinance, 1962, the Companies Ordinance, 1984 and the directives issued by the SBP. In case the requirements differ, the provisions of and directives issued under the Banking Companies Ordinance, 1962, the Companies Ordinance, 1984 and the directives issued by the SBP shall prevail.

# Notes to the Consolidated Financial Statements For the year ended December 31, 2013 

3.2 SBP vide BSD Circular No. 10, dated August 26, 2002 has deferred the applicability of International Accounting Standard 39, Financial Instruments: Recognition and Measurement (IAS 39) and International Accounting Standard 40, Investment Property for banking companies till further instructions. Further, according to a notification of the Securities and Exchange Commission of Pakistan (SECP) dated April 28, 2008, IFRS 7 "Financial Instruments: Disclosures" has not been made applicable for banks. Accordingly, the requirements of these standards have not been considered in the preparation of these consolidated financial statements. However, investments have been classified and valued in accordance with the requirements of various circulars issued by the SBP.

### 3.3 Standards, interpretations and amendments to published approved accounting standards that are not yet effective

The following standards, amendments and interpretations of approved accounting standards are effective for accounting periods beginning on or after January 1, 2014:

- IFRIC 21- Levies 'an Interpretation on the accounting for levies imposed by governments' (effective for annual periods beginning on or after January 1, 2014). IFRIC 21 is an interpretation of IAS 37 "Provisions, Contingent Liabilities and Contingent Assets". IAS 37 sets out criteria for the recognition of a liability, one of which is the requirement for the entity to have a present obligation as a result of a past event (known as an obligating event). The Interpretation clarifies that the obligating event that gives rise to a liability to pay a levy is the activity described in the relevant legislation that triggers the payment of the levy.
- Offsetting Financial Assets and Financial Liabilities (Amendments to IAS 32) - (effective for annual periods beginning on or after January 1, 2014). The amendments address inconsistencies in current practice when applying the offsetting criteria in IAS 32 "Financial Instruments: Presentation". The amendments clarify the meaning of 'currently has a legally enforceable right of set-off'; and that some gross settlement systems may be considered equivalent to net settlement.
- Amendment to IAS 36 "Impairment of Assets" Recoverable Amount Disclosures for Non-Financial Assets (effective for annual periods beginning on or after January 1, 2014). These narrow-scope amendments to IAS 36 "Impairment of Assets" and address the disclosure of information about the recoverable amount of impaired assets if that amount is based on fair value less costs of disposal.
- Amendments to IAS 39 "Financial Instruments: Recognition and Measurement" Continuing hedge accounting after derivative notations (effective for annual periods beginning on or after January 1, 2014). The amendments add a limited exception to IAS 39, to provide relief from discontinuing an existing hedging relationship when a notation that was not contemplated in the original hedging documentation meets specific criteria.
- Amendments to IAS 19 "Employee Benefits" Employee contributions - a practical approach (effective for annual periods beginning on or after July 1, 2014). The practical expedient addresses an issue that arose when amendments were made in 2011 to the previous pension accounting requirements. The amendments introduce a relief that will reduce the complexity and burden of accounting for certain contributions from employees or third parties. The amendments are relevant only to defined benefit plans that involve contributions from employees or third parties meeting certain criteria.

Annual Improvements 2010-2012 and 2011-2013 cycles (most amendments will apply prospectively for annual period beginning on or after July 1, 2014). The new cycle of improvements contain amendments to the following standards:

- IFRS 2 "Share-based Payment". IFRS 2 has been amended to clarify the definition of 'vesting condition' by separately defining 'performance condition' and 'service condition'. The amendment also clarifies both: how to distinguish between a market condition and a non-market performance condition and the basis on which a performance condition can be differentiated from a vesting condition.
- IFRS 3 "Business Combinations". These amendments clarify the classification and measurement of contingent consideration in a business combination. Further IFRS 3 has also been amended to clarify that the standard does not apply to the accounting for the formation of all types of joint arrangements including joint operations in the financial statements of the joint arrangement themselves.
- IFRS 8 "Operating Segments" has been amended to explicitly require the disclosure of judgments made by management in applying the aggregation criteria. In addition, this amendment clarifies that a reconciliation
of the total of the reportable segment's assets to the entity assets is required only if this information is regularly provided to the entity's chief operating decision maker. This change aligns the disclosure requirements with those for segment liabilities.
- Amendments to IAS 16 "Property, Plant and Equipment" and IAS 38 "Intangible Assets". The amendments clarify the requirements of the revaluation model in IAS 16 and IAS 38, recognizing that the restatement of accumulated depreciation (amortization) is not always proportionate to the change in the gross carrying amount of the asset.
- IAS 24 "Related Party Disclosure". The definition of related party is extended to include a management entity that provides key management personnel services to the reporting entity, either directly or through a group entity.
- IAS 40 "Investment Property". IAS 40 has been amended to clarify that an entity should assess whether an acquired property is an investment property under IAS 40 and perform a separate assessment under IFRS 3 to determine whether the acquisition of the investment property constitutes a business combination.


## 4. BASIS OF MEASUREMENT

These consolidated financial statements have been prepared under the historical cost convention, except for the measurement of certain investments and commitments in respect of forward foreign exchange contracts and other forward contracts that are stated at revalued amounts / fair values, staff retirement benefits (Gratuity) which are stated at present value and certain financial assets that are stated net of provisions.

## 5. CRITICAL ACCOUNTING JUDGMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

The preparation of consolidated financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates that affect the reported amounts of assets, liabilities, income and expenses. It also requires the management to exercise its judgment in the process of applying the Group's accounting policies. Estimates and judgments are evaluated and are based on historical experience, including expectations of future events that are believed to be reasonable under the circumstances. The areas where various assumptions and estimates are significant to the Group's financial statements or where judgment was exercised in application of accounting policies are as follows:

### 5.1 Classification of Investments

## Held-to-maturity securities

As described in note 6.5, held-to-maturity securities are investments where the management has positive intent and ability to hold to maturity. The classification of these securities involves management judgment as to whether the financial assets are held-to-maturity investments.

## Held-for-trading securities

Investments classified as held-for-trading are those which the Group has acquired with an intention to trade by taking advantage of short term market / interest rate movements and are to be sold within 90 days.

## Available-for-sale securities

Investments which are not classified as held-for-trading or held-to-maturity are classified as available-for-sale.

### 5.2 Impairment

## Valuation and impairment of available-for-sale investments

The Group determines that an available-for-sale equity investment and mutual funds are impaired when there has been a significant or prolonged decline in the fair value below its cost. The determination of what is significant or prolonged requires judgment. In making this judgment, the Group evaluates, among other factors, the normal
volatility in share price. In addition, impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance, changes in technology and operational and financing cash flows.
Provision for diminution in the value of Term Finance Certificates, Bonds and Sukuk is made as per the Prudential Regulations issued by the SBP.

In case of impairment of available-for-sale securities, the loss is recognized in the profit and loss account.

## Impairment of non financial assets (excluding deferred tax and goodwill)

Non financial assets are subject to impairment review if there are events or changes in circumstances that indicate that the carrying amount may not be recoverable. If any such indication exists, the Group estimates the recoverable amount of the asset and the impairment loss, if any. The recoverable amount of an asset is the higher of its fair value less costs to sell and its value in use. Value in use is the present value of future cash flows from the asset discounted at a rate that reflects market interest rates adjusted for risks specific to the asset. If the recoverable amount of an intangible or tangible asset is less than its carrying value, an impairment loss is recognized immediately in the profit and loss account and the carrying value of the asset is reduced by the amount of the loss. A reversal of an impairment loss on intangible assets (excluding goodwill) is recognized as it arises provided the increased carrying value does not exceed that which it would have been had no impairment loss been recognized.

## Impairment of Goodwill

Impairment testing involves a number of judgmental areas which are subject to inherent significant uncertainty, including the preparation of cash flow forecasts for periods that are beyond the normal requirements of management reporting and the assessment of the discount rate appropriate to the business.

### 5.3 Provision against non-performing advances

Apart from the provision determined on the basis of time based criteria given in the Prudential Regulations of the SBP, management also applies subjective criteria of classification and accordingly the classification of an advance may be downgraded on the basis of evaluation of the credit worthiness of the borrower, its cash flows, operations in its account and adequacy of security in order to ensure accurate measurement of the provision.

### 5.4 Retirement Benefits

The key actuarial assumptions concerning the valuation of the defined benefit plan and the sources of estimation are disclosed in note 35.2 to these consolidated financial statements.

### 5.5 Operating fixed assets, depreciation and amortization

In making estimates of depreciation / amortization, the management uses method which reflects the pattern in which economic benefits are expected to be consumed by the Group. The method applied is reviewed at each financial year end and if there is a change in expected pattern of consumption of the future economic benefits embodied in the assets, the method would be changed to reflect the change in pattern.

### 5.6 Income Taxes

In making the estimates for income taxes currently payable by the Group, the management looks at the current income tax laws and the decisions of appellate authorities on certain issues in the past. In making the provision for deferred taxes, estimates of the Group's future taxable profits are taken into account.

## 6. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these consolidated financial statements have been applied consistently and are the same as those applied in the preparation of the consolidated financial statements of the Group for the year ended December 31, 2012 (except for the change mentioned in note 6.1 below) and are enumerated as follows:

# Notes to the Consolidated Financial Statements 

### 6.1 Change in accounting policy - Employee Benefits (Defined Benefit Plan)

During the current period (with effect from January 1, 2013), the Group adopted revised IAS 19, "Employee Benefits" standard and changed its basis for recognition of actuarial gains and losses. The revised IAS 19 require actuarial gains and losses to be recognized immediately in other comprehensive income. Previously, actuarial gains and losses were recognized using the $10 \%$ corridor approach as allowed under the relevant provision of IAS 19 .

Revised accounting policy of employee benefits - defined benefit plan is as follows:

## Defined benefit plans

The Bank operates an unfunded gratuity scheme covering all eligible employees who have attained the minimum qualifying period of five years. Eligible employees are those employees who have joined the service of the Bank on or before March 31, 2006. Provision is made in accordance with actuarial recommendations. Actuarial valuation is carried out periodically using the "Projected Unit Credit Method". Actuarial gains and losses are recognized immediately in other comprehensive income with no subsequent recycling through profit and loss accounts.

## Effect of change in accounting policy

This change in accounting policy has been accounted for retrospectively in accordance with International Accounting Standard - 8 "Accounting policies, Changes in Accounting Estimates and Errors", these have resulted in restatement in prior year financial statements.

Effects of retrospective application of change in accounting policy are as follows:
Un-recognized actuarial gains and losses of prior periods have been recognized in the statement of financial position through other comprehensive income. The cumulative balance for un-recognized actuarial gains that existed as at January 1, 2012 as well as the actual amounts recognized for the year 2012 have been presented and disclosed as part of the statement of changes in equity, while the corresponding period adjustment through other comprehensive income is presented and disclosed as part of the Statement of Comprehensive income. The Statement of Financial Position also presents the prior year numbers as restated, due to the said change.

As at December 31, 2012

| As at December 31, 20 |  |  |
| :---: | :---: | :---: |
| As previously reported | Effect of change | As Restated |
| (Rupees '000') |  |  |
| 78,416 | $(14,828)$ | 63,588 |
| 43,084,238 | $(14,828)$ | 43,069,410 |
| 2013 | 2012 | Prior to January 01, 2012 |
| (Rupees '000') |  |  |
| 3,153 | 8,647 | 6,181 |

Actuarial gains reclassified to
other comprehensive income

## Effect on statement of financial position

Decrease in payable to gratuity fund
Decrease in accumulated loss

3,153
8,647
6,181

# Notes to the Consolidated Financial Statements For the year ended December 31, 2013 

### 6.2 Business combinations

Business combinations are accounted for using the purchase method. Under this method, identified assets acquired, liabilities and contingent liabilities assumed are fair valued at the acquisition date, irrespective of the extent of any minority interest. The excess of cost of acquisition over the fair value of identifiable net assets acquired is recorded as goodwill.

### 6.3 Revenue recognition

Mark-up / Return on performing loans / advances and investments is recognized on time proportionate basis. Where debt securities are purchased at a premium or discount, such premium / discount is amortized through the profit and loss account over the remaining period of maturity using the effective interest rate method so as to produce a constant rate of return. Interest or mark-up recovered on non-performing advances is recognized on a receipt basis in accordance with the requirements of the Prudential Regulations issued by the SBP as amended from time to time.

The financing method is used in accounting for income on finance leases and hire purchase transactions. Under this method, the unearned income, i.e. the excess of aggregate lease rentals and the estimated residual value over the net investment (cost of leased assets) is deferred and then amortized to income over the term of the lease on a pattern reflecting a constant periodic rate of return on the net investment in the lease. Unrealized lease income is suspended, where necessary, in accordance with the requirements of the Prudential Regulations issued by the SBP.

Rental income from assets given on operating lease is recognized on time proportionate basis over the lease period.
Gains / Losses on termination of lease contracts, documentation charges and other lease income are recognized as income when they are realized.
Fee, commission and brokerage income is recognized at the time of performance of the service.
Dividend income is recorded when the right to receive the dividend is established.
Management fee is recognized on an accrual basis.
Capital gains / losses arising on sale of investments are included in the profit and loss account in the period in which they arise.

### 6.4 Grants and assistance

In terms of Kreditanstalt fur Wiederaufbau (KFW) loan re-lent by the Government of Pakistan (GoP), the Bank was required to bear interest at 11 percent per annum and pay interest to the GoP at 10 percent per annum and transfer the remaining 1 percent per annum margin to a counter part fund to be used by the Bank for financing feasibility surveys, market surveys and similar investigations destined for the preparation of projects.

### 6.5 Investments

Investments of the Group, other than investments in subsidiaries and associates are classified as held-to-maturity, held-for-trading and available-for-sale.

## Held-to-maturity

These are securities with fixed or determinable payments and fixed maturity for which the Group has the positive intent and ability to hold up to maturity.

## Held-for-trading

These securities are either acquired for generating a profit from short-term fluctuations in market prices, interest rate movements, dealer's margin or are securities included in the portfolio for which there is evidence of a recent actual pattern of short-term profit taking.

# Notes to the Consolidated Financial Statements 

## Available-for-sale

These are securities which do not fall under the classification of held-for-trading or held-to-maturity securities.

## Initial measurement

All "regular way" purchases and sales of investments are recognized on the trade date, i.e. the date that the Group commits to purchase or sell the asset. Regular way purchases or sales of investments are those that require delivery of assets within the time frame generally established by regulation or convention in the market place.

Investments are initially recognized at fair value which, in the case of investments other than held-for-trading, includes transaction costs associated with the investments.

## Subsequent measurement

## Held-to-maturity

These are measured at amortized cost using the effective interest rate method, less any impairment loss recognized to reflect irrecoverable amounts.

## Held-for-trading

These are measured at subsequent reporting dates at fair value. Gains and losses on remeasurement are included in the profit and loss account.

## Available-for-sale

Quoted-securities classified as available-for-sale investments are measured at subsequent reporting dates at fair value. Any surplus / deficit arising thereon is kept in a separate account shown in the statement of financial position below equity and taken to the profit and loss account when actually realized upon disposal or when the investment is considered to be impaired.

Un-quoted equity securities are valued at the lower of cost and break-up value. A decline in the carrying value is charged to the profit and loss account. The break-up value of these equity securities is calculated with reference to the net assets of the investee company as per the latest available audited financial statements. Investments in other unquoted securities are valued at cost less impairment losses.

Provision for diminution in the value of securities (except term finance certificates) is made for impairment, if any. Provision for diminution in the value of term finance certificates is made as per the criteria prescribed by the Prudential Regulations issued by the SBP.

## Investment in Associates

Investment in associates are accounted for under the equity method.

### 6.6 Lendings to / borrowings from financial institutions (including repurchase and resale agreements)

Securities sold subject to a repurchase agreement (repo) are retained in the financial statements as investments and the counter party liability is included in borrowings. Securities purchased under agreement to resale (reverse repo) are not recognized in the financial statements as investments and the amount extended to the counter party is included in lendings to financial institutions. In the case of the continuous funding system, transactions are shown under advances. The difference between sale and repurchase price is treated as mark-up / return expensed whereas difference between purchase and resale price is treated as mark-up / return earned.

Securities purchased with a corresponding commitment to resell at a specified future date are not recognized in the financial statements, unless these are sold to third parties, in which case the obligation to return them is recorded at fair value as a trading liability under borrowings from financial institutions.

# Notes to the Consolidated Financial Statements 

### 6.7 Advances

Advances including continuous funding system and net investment in finance lease are stated net of provisions.

## Provisions

Specific and general provisions are made based on an appraisal of the loan portfolio that takes into account Prudential Regulations issued by the State Bank of Pakistan from time to time. Specific provisions are made where the repayment of identified loans is in doubt and reflects an estimate of the amount of loss expected. The general provision is for the inherent risk of losses which are known from experience to be present in any loan portfolio. Provision made / reversed during the year is charged to the profit and loss account and accumulated provision is netted off against advances.

Advances are written off when there is no realistic prospect of recovery.

## Net investment in finance lease

Leases include hire purchase where the Bank transfers substantially all the risks and rewards incidental to the ownership of an asset and are classified as finance leases. Net investment in finance lease is recognized at an amount equal to the aggregate of minimum lease payments and any guaranteed residual value less unearned finance income, if any.

### 6.8 Operating fixed assets and depreciation

## Owned

Property and equipment except freehold and leasehold land is stated at cost less accumulated depreciation and accumulated impairment loss, if any. Freehold and leasehold land is stated at cost.
Depreciation is charged to income applying the straight line method over the estimated useful life of the assets while taking into account any residual value, at the rates given in Note 13.2 to the consolidated financial statements. In respect of additions and deletions to assets during the year, depreciation is charged from the month of acquisition while depreciation on disposals during the year is charged upto the month of disposal.

Normal repairs and maintenance are charged to the profit and loss account for the year as and when incurred. Major repairs and improvements are capitalized and assets so replaced are retired.

Gains and losses on disposal of property and equipment if any, are taken to the profit and loss account for the year.

## Assets held under finance lease

Leasehold land is stated at cost.
Assets held under finance lease are stated at cost less accumulated depreciation. The outstanding obligations under the lease agreements are shown as a liability net of finance charges allocable to future periods. Depreciation on assets held under finance lease is charged in a manner consistent with that for depreciable assets which are owned by the Group.

Finance charges are allocated to accounting periods so as to provide a constant periodic rate of return on the outstanding liability.

## Assets held under operating lease

Operating lease assets are stated at cost less accumulated depreciation and impairment, if any.
Repairs and maintenance are charged to the profit and loss account as and when incurred.

## Capital work in progress

These assets are stated at cost. These are transferred to specific assets as and when assets are available for use.

# Notes to the Consolidated Financial Statements 

### 6.9 Intangible assets

Intangible assets include the value of the brand, core deposit relationships and core overdraft / working capital loan relationships and are stated at cost less accumulated amortization and accumulated impairment losses, if any. Amortization is charged to the profit and loss account on a straight line basis over the assets useful lives which are determined using methods that best reflect the pattern of economic benefits. The estimated useful lives are as follows:

Brand
Core deposit relationships
Core overdraft / working capital loan relationships
Management rights

5 years
11 years
11 years
Indefinite life

Management rights were stated at cost less accumulated amortization and impairment losses, if any, in PICIC AMC. Amortization was charged on straight line basis over a period of 10 years. The useful life of the management rights has been determined, post-acquisition, to be indefinite.
Computer softwares are stated at cost less accumulated amortization and accumulated impairment losses, if any. Amortization is carried out on the straight line method at the rates given in Note 14 to the consolidated financial statements.

### 6.10 Sub-Ordinated Loans

Sub-ordinated loans are initially recorded at the amount of proceeds received. Mark-up accrued on these loans is recognized separately as part of other liabilities and is charged to the profit and loss account over the period on an accrual basis.

### 6.11 Staff retirement benefits

## Defined contribution plan

The Group operates a defined contribution provident fund for all its permanent employees. Equal monthly contributions are made to the fund by both the Group and the employees at the rate of $10 \%$ of basic salary.

### 6.12 Share based payment transactions

The share based payment awards granted to employees are recognized as personnel expenses at the fair value of these shares at the grant date with the corresponding increase in the equity over the period that the employees become unconditionally entitled to the awards. The amount recognized as an expense is adjusted to reflect the number of awards for which the related service and non market performance conditions are expected to be met, such that the amount ultimately recognized as an expense is based on the number of awards that meet the related service and non market performance conditions at the vesting date.

Grant date is the date at which the entity and the employee agree to a share based payment arrangement and required that the entity and the employee have a shared understanding of the terms and conditions of the arrangement.

### 6.13 Taxation

Income tax expense comprises current and deferred tax. Income tax expense is recognized in the profit and loss account except to the extent that it relates to items recognized directly in equity.

## Current

Provision for current taxation is based on taxable income at the current rates of taxation in accordance with the prevailing laws for taxation on income earned after taking into consideration tax credits and rebates available and any adjustments to tax payable in respect of previous years.

# Notes to the Consolidated Financial Statements 

## Deferred

Deferred tax is recognized using the balance sheet liability method on all major temporary differences as at the statement of financial position date between the amounts attributed to assets and liabilities for financial reporting purposes and amounts used for taxation purposes. The Group records deferred tax assets / liabilities using tax rates, enacted or substantially enacted at the statement of financial position date, that are expected to be applicable at the time of their reversal.

A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

The Group recognizes a deferred tax asset / liability on deficit / surplus on revaluation of securities in accordance with the requirements of IAS 12 "Income Taxes". The related deferred tax asset / liability is adjusted against the related deficit / surplus.

The Group recognizes a deferred tax asset for the carry forward of unused tax losses and unused tax credits to the extent that it is probable that future taxable profits will be available against which the unused tax losses and unused tax credits can be utilized in accordance with the requirements of IAS 12 "Income Taxes".

### 6.14 Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of past events and it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed quarterly and are adjusted to reflect the current best estimate.

### 6.15 Offsetting

Financial assets and financial liabilities are offset and the net amount is reported in the financial statements when there is a legally enforceable right to set off the recognized amount and the Group intends either to settle on a net basis, or to realize the assets and to settle the liabilities simultaneously. Income and expense items relating to such assets and liabilities are also offset and the net amount is reported in the financial statements of the Group.

### 6.16 Dividend distribution

Dividend is recognized as a liability in the period in which it is declared.

### 6.17 Distributions of bonus shares and other appropriations to reserves

The Group recognizes all appropriations, other than statutory appropriations, to reserves including those in respect of bonus shares made after the statement of financial position date, in the period in which such appropriations are approved.

### 6.18 Foreign currencies

Transactions in foreign currencies are translated to Rupees at the foreign exchange rates prevailing at the transaction date. Monetary assets and liabilities in foreign currencies are translated into Rupees at the rates of exchange prevailing at the statement of financial position date. Forward foreign exchange contracts and foreign bills purchased are valued at forward rates applicable to their respective maturities.

Commitments for outstanding forward foreign exchange contracts are disclosed in these consolidated financial statements at committed amounts. Contingent liabilities / commitments for letters of credit and letters of guarantee denominated in foreign currencies are expressed in Rupee terms at the rates of exchange approximating those prevailing at the statement of financial position date.

Assets against which the constituents have exercised their option to transfer exchange risk to the Group and liabilities for which the Group has exercised its option to transfer exchange risk to the Government, are translated at the rates of exchange guaranteed by the Group and the Government, respectively.

Assets, liabilities, commitments and contingent liabilities in respect of Bangladesh are translated at foreign exchange rates approximating those prevailing prior to August 15, 1971.

Exchange gains and losses are included in income currently except net unrealized exchange gain on long-term monetary items which, as a matter of prudence, is carried forward as unrealized gain in view of the uncertainty associated with its realization.

### 6.19 Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents include cash and balances with treasury banks and balances with other banks.

### 6.20 Financial instruments

All financial assets and liabilities are recognized at the time when the Group becomes a party to the contractual provisions of the instrument. Financial assets are derecognized when the Group loses control of the contractual rights that comprise the financial assets. Financial liabilities are derecognized when they are extinguished i.e. when the obligation specified in the contract is discharged, cancelled or expired. Any gain or loss on derecognition of the financial assets and financial liabilities is taken to income directly. Financial assets carried on the statement of financial position include cash and bank balances, lendings to financial institutions, investments, advances and certain receivables. Financial liabilities include borrowings, deposits, bills payable and other payables. The particular recognition methods adopted for significant financial assets and financial liabilities are disclosed in the individual policy statements associated with them.

### 6.21 Derivative financial instruments

Derivative financial instruments are recognized at their fair value on the date on which a derivative contract is entered into and subsequently these instruments are marked to market and changes in fair values are taken to the profit and loss account. Fair values are obtained from quoted market prices in active markets.

### 6.22 Segment reporting

A segment is a distinguishable component of the Group that is engaged in providing products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Group's primary format of reporting is based on business segments.

### 6.22.1 Business Segments

## Corporate and Investment Banking

It represents all funded and non funded credit facilities of working capital financing including seasonal finance, trade finance, cash finance, running finance, guarantees and bills of exchange relating to corporate customers, as well as for long term expansion, BMR, Project financing, syndicated financing along with advisory, underwriting, transactional banking and IPO related activities.

## Retail

It represents banking services offered to individuals and small businesses through a retail branch banking and alternate distribution network. These banking services include lending, deposits and distribution of insurance products along with other financial products and services tailored for such customers.

## Small \& Medium Enterprises and Commercial

It represents all funded and non funded credit facilities, deposit products \& transaction services offered by the Bank to small \& medium enterprises and commercial businesses operating in the manufacturing, trading, wholesale and service sectors.

## Treasury

Treasury manages the asset and liability mix of the Group and provides customers with products that meet their demands for management of liquidity, cash flow, interest rate fluctuations and foreign exchange risk.

### 6.22.2 Geographical segments

The Group operates in Pakistan only.

### 6.23 Assets acquired in satisfaction of claims

The Bank acquires assets in settlement of certain advances. These are recorded at the lower of the carrying value of the related advances and the current fair value of such assets.

### 6.24 Deposits

Deposits are initially recorded at the amount of proceeds received. Mark-up accrued on deposits is recognized separately as part of other liabilities and is charged to the profit and loss account on a time proportionate basis.

### 6.25 Earnings per share

The Group presents earnings per share (EPS) data for its ordinary shares. EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Group by the weighted average number of ordinary shares outstanding during the year.

### 6.26 Fiduciary Assets

Assets held in a fiduciary capacity are not treated as assets of the Group in the statement of financial position.

## 7. BASIS OF CONSOLIDATION

These consolidated financial statements include the financial statements of NIB Bank Limited and its subsidiary companies - "the Group".

The assets and liabilities of subsidiary companies have been consolidated on a line by line basis and the carrying value of investment in subsidiaries held by the holding company is eliminated against the shareholders' equity in the consolidated financial statements.

Material intra-group balances and transactions have been eliminated.
Subsidiary companies are fully consolidated from the date on which more than $50 \%$ of the voting rights are transferred to the Group, or the power to control the Company is established and are excluded from consolidation from the date of disposal or when the control is lost.

Non controlling interest represents that part of the net results of operations and of net assets of the subsidiary companies that is not owned by the Group.

Financial and Management Services (Private) Limited has not been consolidated as it is not material and this investment has been fully provided.

Notes to the Consolidated Financial Statements

## 8. CASH AND BALANCES WITH TREASURY BANKS

|  | Note | 2013 | 2012 |
| :---: | :---: | :---: | :---: |
|  |  | (Rupees '000') |  |
| In hand |  |  |  |
| Local currency | 8.1 | 1,855,766 | 2,023,711 |
| Foreign currencies |  | 200,561 | 297,579 |
| With State Bank of Pakistan in |  |  |  |
| Local currency current accounts | 8.2 | 4,146,277 | 3,736,944 |
| Foreign currency current account | 8.3 | 347,571 | 291,449 |
| Foreign currency deposit accounts | 8.4 | 1,131,305 | 932,339 |
| With National Bank of Pakistan in local currency current accounts |  | 324,628 | 390,844 |
|  |  | 8,006,108 | 7,672,866 |

8.1 These include National Prize Bonds of Rs. 5.495 million (2012: Rs. 6.627 million).
8.2 The current account is maintained under the requirements of Section 22 of the Banking Companies Ordinance, 1962.
8.3 This includes special cash reserve at Nil return (2012: Nil) required to be maintained with the SBP on deposits held under the new foreign currency accounts scheme.
8.4 This represents special cash reserve of $15 \%$ required to be maintained with the SBP on deposits held under the new foreign currency accounts scheme at Nil return (2012: Nil) per annum.
9. BALANCES WITH OTHER BANKS

| In Pakistan |  |  |
| :--- | ---: | ---: |
| In current accounts | 86,744 | 99,581 |
| In deposit accounts | 126 | 120 |
| Outside Pakistan in current accounts | 609,969 | 857,108 |
| Provision against doubtful balances | 696,839 | 956,809 |
|  | $(6,741)$ | - |

## 10. LENDINGS TO FINANCIAL INSTITUTIONS

Call money lendings

| 10.2 \& 10.3 | 2,127,516 | $\begin{array}{r} \text { 600,000 } \\ 2,840,910 \end{array}$ |
| :---: | :---: | :---: |
|  | 2,127,516 | 3,440,910 |
|  | 2,127,516 | 3,440,910 |
|  | - | - |
|  | 2,127,516 | 3,440,910 |

10.2 These represent repurchase agreement lendings to financial institutions carrying mark-up rates ranging from 9.65\% to $10.80 \%$ (2012: $7.75 \%$ to $10.35 \%$ ) per annum and having remaining maturities upto twenty seven days (2012: twenty five days).

### 10.3 Securities held as collateral against lendings to financial institutions

Market Treasury Bills
Pakistan Investment Bonds

.. (Rupees '000')

| $1,962,550$ <br> 164,966 | - | - | $1,962,550$ | 984,963 | 329,306 | $1,314,269$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $2,127,516$ |  |  |  |  |  |  |

10.3.1 The market value of securities held as collateral against lendings to financial institutions as at December 31, 2013 amounted to Rs. 2,141.872 million (2012: Rs. 2,854.713 million).

2013

| Held by <br> Group | Given as <br> collateral | Total | Held by <br> Group | Given as <br> collateral | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\cdots$ |  |  |  |  |  |

## 11. INVESTMENTS

## 11.1 (a) Investments by types:

Held-for-trading securities
Ordinary shares / certificates in
listed companies / modarabas

| 11.2 | 302,102 | 8,416 | 310,518 | 121,748 | 6,184 | 127,932 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 302,102 | 8,416 | 310,518 | 121,748 | 6,184 | 127,932 |
| 11.2.1 | 12,268,930 | 11,139,181 | 23,408,111 | 1,896,778 | 47,428,597 | 49,325,375 |
| 11.2.1 | 9,698,609 | 18,213,372 | 27,911,981 | 367,876 | 12,547,372 | 12,915,248 |
|  | - | - | - | 9,559,180 | - | 9,559,180 |
| 11.3 | - | 2,730 | 2,730 | - | 2,730 | 2,730 |
| 11.4 | 461,976 | - | 461,976 | 502,117 | - | 502,117 |
| 11.5 | 55,178 | - | 55,178 | 80,178 | - | 80,178 |
| 11.6 | 59,614 | - | 59,614 | 167,232 | - | 167,232 |
| 11.7 | 66,279 | - | 66,279 | 65,872 | - | 65,872 |
| 11.8 \& 11.9 | 2,269,443 | 138,493 | 2,407,936 | 1,961,670 | - | 1,961,670 |
|  | 24,880,029 | 29,493,776 | 54,373,805 | 14,600,903 | 59,978,699 | 74,579,602 |
| 11.2.1 | 1,717,358 | - | 1,717,358 | 4,649,177 | - | 4,649,177 |
| 11.8 \& 11.9 | 11,028 | - | 11,028 | 43,511 | - | 43,511 |
|  | 1,728,386 | - | 1,728,386 | 4,692,688 | - | 4,692,688 |
| 11.10 | 5,294,462 | - | 5,294,462 | 3,969,457 | - | 3,969,457 |
| 11.11 | 724 | - | 724 | 724 | - | 724 |
|  | 32,205,703 | 29,502,192 | 61,707,895 | 23,385,520 | 59,984,883 | 83,370,403 |

Provision for diminution in
value of investments
Investments - net of provisions

$$
11.12 \& 11.13 \frac{(215,587)}{31,990,116} \frac{-}{29,502,192} \frac{(215,587)}{61,492,308} \frac{(137,975)}{23,247,545} \frac{-}{59,984,883} \frac{(137,975)}{83,232,428}
$$

Surplus on revaluation of
held-for-trading securities
(Deficit) / Surplus on revaluation of
available-for-sale securities
Net Investments

31,220
$\frac{(305,001)}{31,716,335}$

Notes to the Consolidated Financial Statements

|  | Note | $\begin{array}{rl}\text { 2013 } \\ \text { (Rupees '000') }\end{array}$ |  |
| :--- | ---: | ---: | ---: | ---: |
| 11.1 (b) Investments by segments: |  |  |  |
| Federal Government Securities |  |  |  |
| Market Treasury Bills |  |  |  |$)$

11.2 Shares with market value aggregating to Rs. 11.664 million (2012: Rs. 6.786 million) have been pledged with the National Clearing Company Limited of Pakistan (NCCPL) as collateral against trading facility in Stock Exchange.
11.2.1 Market Treasury Bills and Pakistan Investment Bonds are eligible for rediscounting. Market Treasury Bills embody effective yields ranging from $9.14 \%$ to $10.50 \%$ (2012: $9.00 \%$ to $11.60 \%$ ) with remaining maturities of 9 days to 177 days and Pakistan Investment Bonds carry mark-up ranging from $8 \%$ to $12 \%$ (2012: $8 \%$ to $12 \%$ ) per annum on semi-annual basis with remaining maturities of 1.55 years to 8.55 years. Certain government securities are required to be maintained with the SBP to meet statutory liquidity requirements calculated on the basis of demand and time liabilities.
11.3 These DSCs of Rs. 2.730 million are pledged as security and carry interest rate at $12.15 \%$ per annum.
11.4 These Sukuk Bonds of Liberty Power Tech Limited carry mark-up rate of 3 months KIBOR +300 bps and have an original maturity of 12 years.
11.5 Particulars of investment in Cumulative Preference Shares

|  | Note | Number of Shares held |  | Total nominal value |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2013 | 2012 | 2013 | 2012 |
| Investee |  |  |  | (Rupees '000') |  |
| Pak Elektron Limited | 11.5.1 | 2,500,000 | 2,500,000 | 25,000 | 25,000 |
| Fazal Cloth Mills Limited | 11.5.2 | - | 2,500,000 | - | 25,000 |
| Galaxy Textile Mills Limited | 11.5.3 | 3,017,800 | 3,017,800 | 30,178 | 30,178 |
|  |  |  |  | 55,178 | 80,178 |

11.5.1 These preference shares carry fixed dividend of $9.5 \%$ on cumulative basis payable when and if declared by the Board of Directors. For redemption, the call option can be exercised by PEL up to $100 \%$ after three years of the issue date at $1 \%$ premium on the issue price.
11.5.2 These preference shares were redeemed by the company in the current year.
11.5.3 These preference shares are non voting and convertible into ordinary shares after 10 years. These preference shares bear a fixed return at the rate of $5 \%$ per annum that will be non cumulative for the first five years and thereafter will be cumulative from year to year.

### 11.6 Particulars of investment in Listed Shares / Certificates

|  | Number of Shares / Certificates held |  | Cost of investment |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
|  |  |  | (Rupees '000') |  |
| Held-for-trading securities |  |  |  |  |
| Aisha Steel Mills Limited | 20,000 | 20,000 | 200 | 200 |
| Arif Habib Corporation Limited | - | 253,000 | - | 7,862 |
| Attock Cement Pakistan Limited | 74,000 | 83,924 | 10,912 | 7,716 |
| Attock Petroleum Limited | - | 8,041 | - | 3,875 |
| Bank Alfalah Limited | 969,000 | 500,000 | 20,415 | 8,956 |
| Bank Al-Habib Limited | 224,500 | - | 8,060 | - |
| Cherat Cement Company Limited | 285,500 | 119,000 | 16,286 | 4,509 |
| D G Khan Cement Company Limited | 336,000 | 158,000 | 26,310 | 8,000 |
| Engro Corporation Limited | 400,000 | 140,000 | 11,300 | 15,040 |
| Engro Foods Limited | - | 58,500 | - | 4,570 |
| Fatima Fertilizer Company Limited | 188,000 | - | 5,456 | - |
| Fauji Fertilizer Company Limited | - | 50,000 | - | 5,763 |
| Habib Bank Limited | 71,318 | 60,926 | 8,575 | 7,032 |
| IGI Insurance Limited | 28,000 | - | 4,617 | - |
| Kohinoor Energy Limited | - | 86,239 | - | 1,913 |
| Lafarge Pakistan Cement Limited | 745,000 | 490,000 | 4,108 | 2,740 |
| Lucky Cement Limited | 35,500 | 55,000 | 10,010 | 7,648 |
| National Bank of Pakistan Limited | 414,000 | - | 22,672 | - |
| Nishat (Chunian) Limited | 458,150 | - | 25,210 | - |
| Nishat Mills Limited | 215,500 | 170,000 | 21,332 | 9,997 |
| Oil and Gas Development Company Limited | 82,200 | 35,000 | 21,715 | 6,320 |
| Pakistan Oilfields Limited | 46,200 | 11,700 | 22,227 | 4,917 |
| Pakistan Petroleum Limited | 66,200 | 42,625 | 13,417 | 6,887 |
| Pakistan State Oil Company Limited | 49,100 | - | 16,409 | - |
| The Hub Power Company Limited | - | 237,000 | - | 9,771 |
| TPL Direct Insurance Limited | 79,000 | - | 1,946 | - |
| TPL Trakker Limited | 250,000 | - | 2,224 | - |
| United Bank Limited | 214,000 | 50,000 | 26,320 | 4,216 |
| Wyeth Pakistan Limited | 3,200 | - | 10,797 | - |
| Total |  |  | 310,518 | 127,932 |
| Available-for-sale |  |  |  |  |
| Agritech Limited | 605,138 | 605,138 | 21,180 | 21,180 |
| IGI Insurance Limited | 770 | 770 | - | - |
| Lafarage Pakistan Cement Limited (formerly Pakistan Cement Limited) | - | 250,000 | _ | 2,819 |
| Millat Tractors Limited | - | 260,892 | - | 97,674 |
| Tariq Glass Industries Limited | 2,710,712 | 3,213,212 | 38,434 | 45,559 |
| Total |  |  | 59,614 | 167,232 |
| Total Listed Shares / Certificates |  |  | 370,132 | 295,164 |

# Notes to the Consolidated Financial Statements 

|  |  | Note | Percentage of holding | Number of Shares held |  | Cost of Investment |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2013 |  | 2012 | 2013 | $\begin{aligned} & 2012 \\ & (000 \text { ') } \end{aligned}$ |
| 11.7 | Particulars of Unlisted Shares |  |  |  |  |  |  |  |
|  | Pakistan Export Finance Guarantee Agency Limited Chief Executive: Syed Mohammad Zaeem | 11.7.1 | 5.26\% | 568,044 | 568,044 | 5,680 | 5,680 |
|  | Central Depository Company of Pakistan Limited Chief Executive: Mr. Muhammad Hanif Jakhura | 11.7.2 | 5.00\% | 3,250,000 | 3,250,000 | 5,000 | 5,000 |
|  | Crescent Capital Management (Private) Limited Chief Executive: Mr. Mahmood Ahmed | 11.7.3 | 4.88\% | 100,000 | 100,000 | 1,000 | 1,000 |
|  | Pakistan Textile City (Private) Limited Chief Executive: Mr. Zaheer A. Hussain | 11.7 .4 | 4.00\% | 5,000,000 | 5,000,000 | 50,000 | 50,000 |
|  | National Investment Trust Limited Chief Executive: Mr. Manzoor Ahmed | 11.7 .5 | 8.33\% | *79,200 | *79,200 | 100 | 100 |
|  | Sunbiz (Private) Limited Chief Executive: Mr. Nisar Ahmed | 11.7 .6 | 4.65\% | 10,000 | 10,000 | 1,000 | 1,000 |
|  | SWIFT <br> Chief Executive: Mr. Lazaro Campos | 11.7.7 | 0.01\% | **9 | **9 | 3,499 | 3,092 |
|  |  |  |  |  |  | 66,279 | 65,872 |

11.7.1 This investment is fully provided in these consolidated financial statements.
11.7.2 Value of investment, based on the net assets stated in the audited financial statements of investee company as at June 30, 2013 amounts to Rs. 111.941 million (June 30, 2012: Rs. 109.794 million).
11.7.3 This investment is fully provided in these consolidated financial statements.
11.7.4 Value of investment, based on the net assets stated in the audited financial statements of investee company as at June 30, 2013 amounts to Rs. 27.241 million (June 30, 2012: Rs. 33.038 million).
11.7.5 Value of investment, based on the net assets stated in the audited financial statements of investee company as at June 30, 2013 amounts to Rs. 1,783.479 million (June 30, 2012: Rs. 1,110.902 million).
11.7.6 This investment is fully provided in these consolidated financial statements.
11.7.7 Value of investment, based on the net assets stated in the audited financial statements of investee company as at December 31, 2012 amounts to Rs. 2.970 million (December 31, 2011: Rs. 3.026 million).

11.9.1 Last year, the Bank received 11,864 Term Finance Certificates of Rs. 5,000 each, having total value of Rs. 59.32 million in respect of overdue mark-up of Azgard Nine Limited. These certificates have been recognized at nil value in the Bank's books as per the requirement of Prudential Regulations, whereby overdue interest on classified advance accounts can only be recognized once this is received in cash.

|  | Number of Shares / Units / <br> Certificates held |  | Total carrying <br> value |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2013 |  |
| Holding 2012 |  |  |  |  |

11.10 Particulars of investment in associates

| PICIC Investment Fund | $34.04 \%$ | $96,703,821$ | $96,703,821$ | $1,636,562$ | $1,223,718$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| PICIC Growth Fund | $15.34 \%$ | $43,482,858$ | $43,482,858$ | $1,627,859$ | $1,199,566$ |
| PICIC Energy Fund | $27.28 \%$ | $31,825,782$ | $27,172,160$ | 428,932 | 298,199 |
| PICIC Income Fund | $39.40 \%$ | $6,412,727$ | $6,177,815$ | 644,403 | 623,835 |
| PICIC Cash Fund | $23.89 \%$ | $8,810,607$ | $5,591,468$ | 887,130 | 561,703 |
| PICIC Insurance Limited | $30.00 \%$ | $10,499,993$ | $10,499,993$ | 69,576 | 62,436 |
|  |  |  | $\boxed{5,294,462}$ | $3,3,969,457$ |  |

Notes to the Consolidated Financial Statements
11.10.1 Summarized financial information in respect of associates is set out below:

2013

|  | 2013 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total assets | Total liabilities | Net assets $\qquad$ (Rup | Total revenue <br> ees '000’) | Profit / (Loss) for the year / period | Share of profit / (loss) for the year/ period |
| PICIC Investment Fund | 4,988,865 | 180,492 | 4,808,373 | 1,270,103 | 1,090,849 | 371,278 |
| PICIC Growth Fund | 10,893,319 | 279,985 | 10,613,334 | 2,447,962 | 2,069,563 | 317,426 |
| PICIC Energy Fund | 1,609,091 | 37,033 | 1,572,058 | 534,834 | 474,614 | 130,733 |
| PICIC Income Fund | 1,651,386 | 15,645 | 1,635,741 | 137,800 | 110,265 | 33,302 |
| PICIC Cash Fund | 3,729,195 | 16,476 | 3,712,719 | 225,513 | 195,126 | 56,040 |
| PICIC Insurance Limited | 924,643 | 692,724 | 231,919 | 321,974 | 23,800 | 7,140 |
|  |  |  |  |  |  | 915,919 |


| Number of Shares / <br> Certificates held |  | Total carrying value |
| :--- | :--- | :--- |
| 2013 | 2012 | 2013 <br> (Rupees '000') |

### 11.11 Particulars of investment in unconsolidated subsidiary

Financial and Management Services (Private) Limited
*88,850 *88,850

| 724 |
| :--- |

Unless otherwise stated, holdings in modaraba certificates and ordinary shares are of Rs. 10 each.

* Shares / Modaraba Certificates of Face Value of Rs. 100 each
** Shares of Face Value of Euro 2,680 each
All Term Finance Certificates are of Original Face Value of Rs. 5,000 each


### 11.12 Particulars of provision for diminution in value of investments

|  | (Rupees '000') |  |
| :---: | :---: | :---: |
| Opening balance | 137,975 | 563,966 |
| Charge for the year | 117,399 | 41,566 |
| Reversal for the year |  |  |
| - Unlisted shares | - | $(30,178)$ |
| - Term Finance Certificates | - | $(26,572)$ |
|  | 117,399 | $(15,184)$ |
| Reversal due to sale / write off / transfer to other assets | $(39,787)$ | $(410,807)$ |
| Closing balance | 215,587 | 137,975 |

### 11.13 Particulars of provision in respect of type and segment

Available-for-sale securities

- Listed shares / Certificates / Units
- Unlisted shares
- Term Finance Certificates

Subsidiary

|  | $\begin{array}{r} 30,325 \\ 30,968 \\ 153,570 \end{array}$ | 36,148 24,642 76,461 |
| :---: | :---: | :---: |
|  | 214,863 | 137,251 |
|  | 724 | 724 |
|  | 215,587 | 137,975 |
| 2013 |  |  |
| (Rupees '000') Rating | (Rupees | Rating |

### 11.14 Quality of Available-For-Sale <br> Securities - at Market Value

## Federal Government Securities

Market Treasury Bills
Pakistan Investment Bonds
GoP Ijara Sukuk
Defense Savings Certificates
Sukuk Bonds

## Cumulative Preference shares

Pak Elektron Limited
Fazal Cloth Mills Limited
Galaxy Textile Mills Limited
Ordinary shares of Listed Companies
Agritech Limited

$$
\begin{array}{r}
23,374,805 \\
27,137,317 \\
- \\
2,730 \\
461,976
\end{array}
$$

Unrated Unrate Unrated Unrated

Unrated

25,000

30,178
-

$$
\begin{array}{r}
49,469,121 \\
13,189,754 \\
9,611,019 \\
2,730
\end{array}
$$

502,117

Unrated Unrated Unrated Unrated Unrated

IGI Insurance Limited

| 7,667 | D |
| :---: | :---: |
| 127 | AA |
| - | $*$ |
| - | $*$ |
| 65,600 | $*$ |

25,000
BBB/A3
25,000
A-/A2
30,178 *
mited
Millat Tractors Limited
Tariq Glass Limited

7,062
D
AA
1,268
147,289
67,767
Ordinary shares of Unlisted Companies
Central Depository Company of Pakistan Limited
Crescent Capital Management (Private) Limited
National Investment Trust Limited
Pakistan Export Finance Guarantee
Agency Limited
Pakistan Textile City (Private) Limited
Sunbiz (Private) Limited
SWIFT

| 5,000 | $*$ | 5,000 | $*$ |
| ---: | :--- | ---: | :--- |
| 1,000 | $*$ | 1,000 | $*$ |
| 100 | AM2- | 100 | AM2- |
|  |  |  |  |
| 5,680 | $*$ | 5,680 | $*$ |
| 50,000 | $*$ | 50,000 | $*$ |
| 1,000 | $*$ | 1,000 | $*$ |
| 3,499 | $*$ | 3,092 | $*$ |


| 2013 |  | 2012 |  |
| :---: | :---: | :---: | :---: |
| (Rupees '000') | Rating | (Rupees '000') | Rating |

## Term Finance Certificates

| Askari Bank Limited | 151,992 | AA- | 181,473 | AA- |
| :--- | ---: | :--- | ---: | :--- |
| Avari Hotels Limited | 56,590 | A- | 129,070 | A- |
| Azgard Nine Limited | 8,135 | D | 8,135 | D |
| Bank Alfalah Limited | 294,395 | AA- | 297,684 | AA- |
| Engro Fertilizer Limited (formerly Engro |  |  |  |  |
| $\quad$ Corporation Limited) | $1,037,571$ | A | $1,043,227$ | A |
| Escorts Investment Bank Limited | 743 | BB | 1,485 | BB |
| New Khan Transport Company (Private) Limited | - | - | 14,204 | $*$ |
| PACE Pakistan Limited | - | - | 29,964 | $*$ |
| Pakistan Mobile Communication Limited | 705,883 | AA- | 20,051 | AA- |
| Summit Bank Limited | 47,193 | A- (SO) | 47,718 | A- (SO) |
| Telecard Limited | 134,407 | $*$ | 134,552 | D |
| United Bank Limited | - | - | 58,661 | AA |
|  | $\underline{53,608,588}$ |  | $\boxed{75,110,475}$ |  |

* Rating not Available

Note 20132012
(Rupees '000')
12. ADVANCES

| Loans, cash credits, running finance, etc. - in Pakistan | 12.1 | 97,043,697 | 89,012,593 |
| :---: | :---: | :---: | :---: |
| Net investment in finance lease - in Pakistan | 12.3 | 1,777,383 | 1,897,676 |
| Bills discounted and purchased (excluding Treasury Bills) |  |  |  |
| Payable in Pakistan |  | 2,600,925 | 189,544 |
| Payable outside Pakistan |  | 3,161,906 | 3,779,947 |
| Advances - Gross |  | 104,583,911 | 94,879,760 |
| Provision against non-performing advances - Specific <br> - General | 12.4 | $\begin{array}{r} (22,488,805) \\ (69,139) \end{array}$ | $\begin{array}{r} (23,214,941) \\ (78,923) \end{array}$ |
|  | 12.5 | $(22,557,944)$ | $(23,293,864)$ |
| Advances - Net of provisions |  | 82,025,967 | 71,585,896 |

12.1 This includes a sum of Rs. 72.337 million (2012: Rs. 72.337 million) representing unrealized exchange gain, which has not been recognized as income and deferred in these consolidated financial statements, in accordance with the policy of the Bank, as stated in note 6.18.

### 12.2 Particulars of advances <br> 12.2.1 In local currency In foreign currencies <br> 12.2.2 Short term (for up to one year) Long term (for over one year)

### 12.3 Net Investment in Finance Lease

Lease rentals receivable
Residual value
Minimum lease payments
Financial charges for future periods (including income suspended)

Present value of minimum lease payments

Lease rentals receivable
Residual value
Minimum lease payments
Financial charges for future periods (including income suspended)

Present value of minimum lease payments
12.3 Net Investment in Finance Lease

2012
(Rupees '000')

| $\begin{array}{r} 100,775,369 \\ 3,808,542 \end{array}$ | $\begin{array}{r} 90,475,126 \\ 4,404,634 \end{array}$ |
| :---: | :---: |
| 104,583,911 | 94,879,760 |
| 93,350,797 | 80,114,834 |
| 11,233,114 | 14,764,926 |
| 104,583,911 | 94,879,760 |

2013

| Not later <br> than one <br> year | Later than <br> one and less <br> than five years | Over <br> five <br> years | Total |
| :---: | :---: | :---: | :---: |

(Rupees '000')

| $\begin{array}{r} 1,645,136 \\ 427,762 \end{array}$ | $\begin{aligned} & 61,750 \\ & 17,480 \end{aligned}$ | - | $\begin{array}{r} 1,706,886 \\ 445,242 \end{array}$ |
| :---: | :---: | :---: | :---: |
| 2,072,898 | 79,230 | - | 2,152,128 |
| $(365,024)$ | $(9,721)$ | - | $(374,745)$ |
| 1,707,874 | 69,509 | - | 1,777,383 |

2012

| $\begin{array}{r} 1,759,480 \\ 489,195 \\ \hline \end{array}$ | $15,274$ | - | $\begin{array}{r} 1,774,754 \\ 489,195 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: |
| 2,248,675 | 15,274 | - | 2,263,949 |
| $(364,675)$ | $(1,598)$ | - | $(366,273)$ |
| 1,884,000 | 13,676 | - | 1,897,676 |

12.3.1 Leases include non performing loans of Rs. $1,721.768$ million against which provision of Rs. $1,177.073$ million has been held.

Notes to the Consolidated Financial Statements
12.4 Advances include Rs. 29,904.747 million (2012: Rs. 32,921.495 million), which have been placed under non-performing status as detailed below:

2013


2012

| Classified Advances |  |  | Provision Required |  |  | Provision Held |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Domestic | Overseas | Total | Domestic | Overseas | Total | Domestic | Overseas | Total |
|  |  |  | ... (Rupe | ( 000 ') |  |  |  |  |
| on |  |  |  |  |  |  |  |  |
| 2,521,821 | - | 2,521,821 | 342,199 | - | 342,199 | 342,199 | - | 342,199 |
| 1,949,958 | - | 1,949,958 | 519,348 | - | 519,348 | 519,348 | - | 519,348 |
| 28,449,716 | - | 28,449,716 | 22,353,394 | - | 22,353,394 | 22,353,394 | 2 | 22,353,394 |
| 32,921,495 | - | 32,921,495 | 23,214,941 | - | 23,214,941 | 23,214,941 | 2 | 23,214,941 |

12.4.1 Included in the Provision required and held is an amount of Rs. 293.089 million (2012: Rs. 410.960 million) which represents provision in excess of the requirements of the State Bank of Pakistan.
12.4.2 In accordance with BSD Circular No. 1 dated October 21, 2011 issued by the State Bank of Pakistan, the Bank has availed the benefit of Forced Sale Value (FSV) against the non-performing advances. During the year ended December 31, 2013, total FSV benefit erosion resulted in decrease in profit before tax of Rs. 1,513.644 million. Had the benefit under the said circular not been taken by the Bank, the specific provision against non-performing advances would have been higher by Rs. 4,405.527 million (December 31, 2012: Rs. 5,919.171 million). The FSV benefit recognized will not be available for the distribution of cash and stock dividend to shareholders.
12.4.3 As per IH\&SMEFD Circular No. 8 of 2013 dated May 07, 2013 issued by SBP, SME Prudential Regulations were revised and SME was broken into Small Enterprise (SE) and Medium Enterprise (ME). As a consequence, a new classification category of Other Assets Especially Mentioned (OAEM) was introduced. The circular also requires Banks to maintain General Provision against loans to SE. As a result, Bank's General provision increased by Rs. 6.355 million and Specific provision reduced by Rs. 11.883 million against SE as at December 31, 2013.

### 12.5 Particulars of provision against non-performing advances

|  | Note | 2013 |  |  | 2012 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Specific | General | Total | Specific | General | Total |
|  |  | ... (Rupees '000') |  |  |  |  |  |
| Opening balance |  | 23,214,941 | 78,923 | 23,293,864 | 23,345,559 | 282,139 | 23,627,698 |
| Charge for the year Reversals |  | $\begin{array}{\|c} \hline 2,724,727 \\ (3,465,970) \end{array}$ | $\stackrel{-}{(9,784)}$ | $\begin{gathered} 2,724,727 \\ (3,475,754) \end{gathered}$ | $\begin{array}{\|c} \hline 2,858,015 \\ (2,538,266) \end{array}$ | $(203,216)$ | $\begin{array}{r} 2,858,015 \\ (2,741,482) \end{array}$ |
|  |  | $(741,243)$ | $(9,784)$ | $(751,027)$ | 319,749 | $(203,216)$ | 116,533 |

Amounts written off - Net (includes recovery of earlier written-off Retail loans) 12.6.1
Amount transferred to Other Assets / Other Liabilities
Closing balance
12.5.1 Particulars of provision against non-performing advances - currency wise

| In local currency In foreign currencies | $22,488,805$ | $69,139$ | $22,557,944$ | 23,214,941 | 78,923 | 23,293,864 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 22,488,805 | 69,139 | 22,557,944 | 23,214,941 | 78,923 | 23,293,864 |



### 12.7 Details of loan write offs of Rs. 500,000 and above

In terms of sub-section (3) of section 33A of the Banking Companies Ordinance, 1962, the statement in respect of written off loans or any financial relief of five hundred thousand rupees or above allowed to person(s) during the year ended December 31, 2013 is given in Annexure 1. However, this write off does not affect the Bank's right to recover these debts from any of its customers.
12.8 Particulars of loans and advances to directors, associated companies etc.

Debts due by directors, executives or officers of the Group or any of them either severally or jointly with any other persons:

Balance at the beginning of the year

| $1,415,450$ |  |
| ---: | ---: |
| 752,182 | $1,218,120$ |
| $(682,170)$ |  |
| $1,485,462,381$ |  |
|  |  |

Debts due by controlled firms, managed modarabas and other related parties:
Balance at the beginning of the year
Loans granted during the year
Repayments during the year
Balance at the end of the year

| 21,951 |  |  |
| ---: | ---: | ---: |
| 5,326 |  |  |
| $(2,401)$ |  |  |
| 24,876 |  |  |
|  | 24,997 <br> 1,069 <br> $(4,115)$ | 21,951 |

13. OPERATING FIXED ASSETS

Capital work in progress
Property and equipment
13.1
13.2

### 13.1 Capital work in progress

Civil works
Electrical, office and computer equipment
Advances to suppliers and contractors
Advance for computer software

$$
\begin{array}{r}
248,527 \\
2,630,754 \\
\hline 2,879,281
\end{array}
$$

2,754,051

| 64,359 |  | 7,971 |
| ---: | ---: | ---: |
| 58,770 |  | 53,681 |
| 51,048 | 19,021 |  |
| 74,350 | 48,141 |  |
| 248,527 |  |  |
|  |  | 128,814 |

Property and Equipment

| 2013 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As at January 01, 2013 | Additions <br> (Deletions) | Adjustment (Write - offs) |  | As at December 31, 2013 | Accumulated <br> as at January <br> 01, 2013 | For the year $/$ (on Deletions) | DEPRECIATION <br> Adjustment (Write-offs) |  | Accumulated as at December 31,2013 | Net Book <br> value as at <br> December <br> 31, 2013 | Rate of depreciation \% per annum |
|  |  |  |  | - | - (Rupees '0 |  |  |  |  | $\ldots$ |  |
| 336,617 | - | - | - | 317,697 | - | - | - | - | - | 317,697 | - |
| 1,064,456 | $(18,920)$ | - | - | 1,064,456 | 15,634 | - | - | - | 15,634 | 1,048,822 | - |
| 584,330 | $(13,157)$ | - | - | 571,173 | 247,258 | $\begin{gathered} 27,807 \\ (3,947) \end{gathered}$ | $(74,4 \overline{6} 3)$ | - | 196,655 | 374,518 | 5\% |
| 162,573 | - | - | - | 162,573 | 48,595 | 7,871 | $(7 \overline{10})$ | - | 55,756 | 106,817 | 5\% |
| 233,067 | $\begin{array}{r} 6,580 \\ (10,848) \end{array}$ | $\left(7 \overline{2}^{2}\right)$ | $(15,062)$ | 213,011 | 125,900 | $\begin{aligned} & 21,993 \\ & (7,028) \end{aligned}$ | - | $(4,515)$ | 136,350 | 76,661 | 10\% |
| $1,337,344$ 47,908 | $\begin{gathered} 198,750 \\ (60,217) \\ 6,160 \\ (29,085) \end{gathered}$ | - | $(4,521)$ | $1,471,356$ 24,983 | 972,538 32,109 | $\begin{array}{r} 179,130 \\ (56,827) \\ 6,599 \\ (24,440) \end{array}$ |  | $(4,114)$ | $1,090,727$ 14,268 | 380,629 10,715 | $10 \%$ to $33 \%$ $20 \%$ |
| 774,426 | $\begin{array}{r} 62,791 \\ (301) \end{array}$ | (201) | $(3,489)$ | 833,226 | 473,450 | $\begin{gathered} 47,821 \\ (234) \end{gathered}$ | - | $\left(2, \overline{7} \overline{0}^{2}\right)$ | 518,331 | 314,895 | 10\% |
| 4,540,721 | $\begin{array}{r} 274,281 \\ (132,528) \end{array}$ | (927) | $(23,072)$ | 4,658,475 | 1,915,484 | $\begin{aligned} & 291,221 \\ & (92,476) \end{aligned}$ | $(75,173)$ | $(11,335)$ | 2,027,721 | 2,630,754 |  |

2013

13.2.
13.2.2 Carrying amount of temporarily idle property is Rs. 812.378 million (2012: Rs. 885.609 million).

[^3]2012

13.2.4 Detail of disposal of property and equipment during the year
Items individually having cost more than Rs. 1 million or net book value exceeding Rs. $\mathbf{0 . 2 5}$ million
Description Cost Accumulated Book Sale Mode of Particulars of buyer

| Description | Cost | Accumulated depreciation | Book value | Sale proceeds | Mode of disposal | Particulars of buyer |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Rupees '000') -......................... |  |  |  |  |  |  |
| Computer equipment | 18,920 | - | 18,920 | 46,790 | Bid | Qari Khan Muhammad, Murda Karez, Chaman, District Killa Abdullah |
| Buildings on freehold land | 13,157 | 3,947 | 9,210 | 9,210 | Bid | Qari Khan Muhammad, Murda Karez, Chaman, District Killa Abdullah |
| Computer equipment | 2,618 | 2,618 | - | 3 | Bid | Muhammad Farid / Kamran, Haji Haroon Trust Building, Lee Market, Karachi |
| Office equipment | 4,465 | 4,271 | 194 | 2,006 | Bid | Atif Jawad, 30 Pooch Road, Islamia Park, Lahore |
| Office equipment | 1,267 | 650 | 617 | 1,380 | Negotiation | Global Securities Pakistan Limited, I.I. Chundrigar Road, Karachi |
| Vehicles | 15,375 | 14,622 | 753 | 753 | Employee |  |

Particulars of buyer

Items individually having cost less than Rs. 1 million or net book value not exceeding Rs. 0.25 million
17
6,457
6,457
15
4,100

| 1,324 | 1,324 | - | 690 |
| :---: | :---: | :---: | ---: |
| 59,513 | 54,104 | 5,409 | 11,279 |

54,104 5 ,409 11,279
23,493 $\quad 2$
3,643
o
1,759

6,531
40
22,716 23,495 10,174
45

45
24,475 Leasehold improvements Computer equipment Furniture and fixtures Office equipment

Vehicles
Sub Total
Vehicle
1,600

Description $\qquad$ Vehicles Vehicle vehicle Vehicle

Items retired from the books and claimed from the Insurance companies $\begin{array}{lllll}\text { Computer equipment } & 1,679 & 1,318 & 361 & 1,568\end{array}$ $\begin{array}{lrrrr}\text { Furniture and fixtures } & 674 & 497 & 177 & 2,173\end{array}$ $\begin{array}{lllll}\text { Leasehold improvements } & 256 & 195 & 61 & 131\end{array}$ | Office equipment | 2,219 | 1,760 | 459 | 4,602 |
| :--- | :--- | :--- | :--- | :--- | Sub Total

[^4]NiB Bank
14. INTANGIBLE ASSETS
14.1 Included in cost of computer software are fully amortized items still in use having cost of Rs. 107.823 million (2012: Rs. 105.929 million).

| Particulars | 2012 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | COST |  |  | AMORTIZATION / IMPAIRMENT |  |  | Net Book Value as at December 31, 2012 | Rate of amortization \% per annum |
|  | As at January <br> 01, 2012 | Additions / (Deletions) | As at December 31, 2012 | Accumulated as at January 01, 2012 | Amortization for the year | Accumulated as at December 31, 2012 |  |  |
|  | (Rupees '000') |  |  |  |  |  |  |  |
| Core Deposit Relationships | 2,489,453 | - | 2,489,453 | 1,018,412 | 226,314 | 1,244,726 | 1,244,727 | 9.09\% |
| Core Overdraft / Working |  |  |  |  |  |  |  |  |
| Capital Loan Relationships | 124,149 | - | 124,149 | 80,646 | 6,693 | 87,339 | 36,810 | 8.31\% |
| Brand | 204,116 | - | 204,116 | 183,705 | 20,411 | 204,116 | - | 20\% |
| Computer Software | 843,495 | 14,884 | 858,379 | 319,423 | 97,243 | 416,666 | 441,713 | 10\% to 50\% |
| Management Rights | 1,726,726 | - | 1,726,726 | - | - | - | 1,726,726 | Note 6.9 |
|  | 5,387,939 | 14,884 | 5,402,823 | 1,602,186 | 350,661 | 1,952,847 | 3,449,976 |  |

### 14.2 Annual test for impairment Intangibles

In the current year, the Group assessed the recoverable amount of core deposit relationships and determined that no impairment loss exists.
15. DEFERRED TAX ASSETS

## Deferred debits arising due to:

Provision against loans and advances
Provision against other receivables
Provision against balances with other banks
Provision against Off Balance sheet Items Unused tax losses
Surplus / (Deficit) on revaluation of securities
Excess of tax base of government securities /
investments over accounting base
Note 20132012
(Rupees '000')

## Deferred credits arising due to:

Excess of accounting base of leased asset over tax base
Accelerated tax depreciation on owned assets
Fair valuation of subsidiaries and associates
Accelerated tax amortization on intangible assets
Unrealized exchange gains
15.2

Unrealized exchange losses

Deferred tax Assets
Unrecognized deferred tax assets
Recognized deferred tax assets
15.1

$\left.$| $(157,902)$ |
| ---: | ---: |
| $(815,226)$ |
| $(461,757)$ |
| $(1,081)$ |
| $(2,377)$ |
| $(33,604)$ |$\quad$| $(159,787)$ |
| ---: | ---: |
| $(798,215)$ |
| $(643,298)$ |
| 8,843 |
| $(2,377)$ |
| $(33,604)$ | \right\rvert\, | $(1,628,438)$ |  |
| ---: | ---: |
| $(1,471,947)$ |  |
| $11,413,655$ |  |
| $(324,011)$ |  |
| $11,089,644$ |  |

15.1 The deferred tax asset recognized in the books has been restricted to Rs. 11,090 million due to uncertainty of availability of future tax profits for utilization of the un-recognized deferred tax assets. The deductible differences available to the Bank are Rs. 11,414 million. Had these been taken completely, the profit after tax for the year would be higher by Rs. 324.011 million (2012: Rs. 982.015 million). Therefore, the accumulated amount of deferred tax asset not recognized as of December 31, 2013 amounted to Rs. 324.011 million.
The management has recorded deferred tax asset based on financial projections indicating realisibility of deferred tax asset over a number of future years through reversals as a result of recoveries from borrowers and realisibility of remaining deferred tax asset against future taxable profits. The financial projections involve certain key assumptions such as deposits composition, interest rates, growth of deposits and advances, investment returns and potential provision / reversals against assets. Any significant change in the key assumptions may have an effect on the realisibility of the deferred tax asset.
15.2 In 1987 and 1989, the Bank (formerly PICIC) exercised its option to avail the exchange risk coverage offered by the Government of Pakistan, Ministry of Finance and Economic Affairs (Economic Affairs Division), through Office Memo 1(16)/50/DM/86 dated July 8, 1987 and 1(12)/50/DM/89 dated June 1, 1989 respectively and, in turn the Bank (formerly PICIC) offered the risk coverage to its borrowers.
15.3 The unrealized exchange losses of the Bank (formerly PICIC) as on April 21, 1987, the effective date of exercise of both the options arising on related borrowings as reduced by gains arising on related advances was claimed as loss for tax purposes.

### 15.4 Movement in temporary differences during the year

2013

|  | 2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance as at January 01, 2013 | Recognised in profit and loss account $\qquad$ (Rupees | Recognised in equity $\text { ‘ } 000 \text { ’) }$ | Balance as at December 31, 2013 |
| Deferred debits arising due to: |  |  |  |  |
| Provision against loans and advances | 8,432,590 | $(905,084)$ | - | 7,527,506 |
| Provision against other receivables | 255,121 | 36,063 | - | 291,184 |
| Provision against balances with other banks | - | 2,359 | - | 2,359 |
| Provision against off balance sheet items | - | 13,101 | - | 13,101 |
| Unused tax losses | 4,488,530 | 148,555 | - | 4,637,085 |
| Surplus / (Deficit) on revaluation of securities | $(178,403)$ | $(3,712)$ | 443,602 | 261,487 |
| Excess of tax base of government securities / investments over accounting base | 378,894 | $(226,014)$ | - | 152,880 |

Deferred credits arising due to:
Excess of accounting base of leased asset over tax base
Accelerated tax depreciation on owned assets
Accelerated tax amortization on intangible assets
Fair valuation of subsidiaries and associates
Unrealized exchange gains
Unrealized exchange losses
Deferred tax assets
Unrecognized deferred tax assets
Recognized deferred tax assets

Deferred debits arising due to:
Provision against loans and advances
Provision against other receivables
Unused tax losses
Surplus / (Deficit) on revaluation of securities

| $(159,787)$ | 1,885 | - | $(157,902)$ |
| :---: | :---: | :---: | :---: |
| $(798,215)$ | $(17,011)$ | - | $(815,226)$ |
| 8,843 | $(9,924)$ | - | $(1,081)$ |
| $(643,298)$ | 181,541 | - | $(461,757)$ |
| $(2,377)$ | - | - | $(2,377)$ |
| $(33,604)$ | - | - | $(33,604)$ |
| 11,748,294 | $(778,241)$ | 443,602 | 11,413,655 |
| $(982,015)$ | 658,004 | - | $(324,011)$ |
| $\underline{\underline{10,766,279}}$ | $(120,237)$ | 443,602 | $\underline{\underline{11,089,644}}$ |

2012


Excess of tax base of government securities / investments over accounting base

| Balance as at January 01, 2012 | Recognised in profit and loss account (Rupees | $\begin{aligned} & \text { Recognised } \\ & \text { in equity } \\ & \text { (000')............ } \end{aligned}$ | Balance as a December 31, 2012 |
| :---: | :---: | :---: | :---: |
| 8,880,336 | $(447,746)$ | - | 8,432,590 |
| 254,851 | 270 | - | 255,121 |
| 3,699,934 | 788,596 |  | 4,488,530 |
| $(39,648)$ | $(3,039)$ | $(135,716)$ | $(178,403)$ |
| 430,836 | $(51,942)$ | - | 378,894 |

## Deferred credits arising due to:

Excess of accounting base of leased asset over tax base on owned assets

| $(140,383)$ |
| ---: |
| $(732,089)$ |
| 25,911 |
| $(568,601)$ |
| $(2,377)$ |
| $(33,604)$ |
| $11,775,166$ |
| $(817,000)$ |
| $10,958,166$ |


| $(19,404)$ | - | $(159,787)$ |
| :---: | :---: | :---: |
| $(66,126)$ | - | $(798,215)$ |
| $(17,068)$ | - | 8,843 |
| $(74,697)$ | - | $(643,298)$ |
| - | - | $(2,377)$ |
| - | - | $(33,604)$ |
| 108,844 | $(135,716)$ | 11,748,294 |
| $(165,015)$ | - | $(982,015)$ |
| $(56,171)$ | $(135,716)$ | 10,766,279 |

## Notes to the Consolidated Financial Statements

| OTHER ASSETS |  | (Rupees '000') |  |
| :---: | :---: | :---: | :---: |
| Income / mark-up accrued |  |  |  |
| Local currency | 16.1 \& 16.6 | 3,515,211 | 2,793,290 |
| Foreign currencies |  | 72,276 | 40,484 |
| Advances, deposits, advance rent and other prepayments | 16.2 | 485,947 | 505,477 |
| Advance taxation - net |  | 1,231,846 | 1,337,019 |
| Non - banking assets acquired in satisfaction of claims | 16.3 | 888,525 | 733,318 |
| Non - banking assets acquired in satisfaction of claims with buy back option with customer | 16.3 | 1,102,755 | 512,274 |
| Unrealized gain on forward foreign exchange contracts - net |  | - | 183,808 |
| Receivable against sale of investments |  | - | 490 |
| Stationery and stamps on hand |  | 630 | 1,172 |
| Advance for purchase of term finance certificates | 16.7 | 1,185,000 | 1,226,176 |
| Assets in respect of Bangladesh | 16.4 | 425,409 | 425,409 |
| Insurance claim |  | 4,873 | 6,518 |
| Dividend receivable |  | 593 | 630 |
| Management fee receivable |  | 37,300 | 27,794 |
| Others |  | 169,263 | 69,389 |
|  |  | 9,119,628 | 7,863,248 |
| Liabilities in respect of Bangladesh | 16.4 | $(342,416)$ | $(342,416)$ |
| Rupee Borrowings from Government of Pakistan in respect of Bangladesh |  | $(82,993)$ | $(82,993)$ |
| Provisions held against other assets | 16.5 | $(1,177,612)$ | $(1,012,176)$ |
| Other assets - net of provisions |  | 7,516,607 | 6,425,663 |

16.1 This includes Rs. 0.705 million (2012: Rs. 0.728 million) in respect of related parties.

### 16.2 Advances, deposits, advance rent and other prepayments

Advances
Deposits
Advance rent
Prepayments

| 39,959 |  | 41,063 |
| ---: | ---: | ---: | ---: |
| 40,593 |  | 40,139 |
| 266,873 |  | 296,864 |
| 138,522 |  | 127,411 |
| 485,947 |  | 505,477 |

16.3 Represents cost of land and building acquired by the Bank against advances and held for resale. The market value of the subject assets as of December 31, 2013 was Rs. 2,037.041 million (2012: Rs. 1,203.436 million). Provision of Rs. 132.272 million (2012: Rs. 102.272 million) has been made against difference between cost and fair value. The above mentioned values include properties having market value of Rs. 1,219.752 million (2012: Rs. 534.733 million) acquired through settlement agreements, where the settlement agreement signed with borrowers entails a buy back option.
16.4 All the assets and liabilities as of November 30, 1971 clearly identifiable as being in or in respect of the areas now under Bangladesh and referred to above were segregated as of that date and in such segregation, for purposes of conversion of foreign currency amounts, generally speaking, the parity rates ruling prior to August 15, 1971 were used, and all income accrued or due in 1971 but not received in that year and interest accrued but not due on borrowings in 1971 was eliminated. Subsequently, consequent to the assuming by Bangladesh of certain foreign currency loan obligations as of July 1, 1974, including amounts previously identified by the Bank (formerly PICIC) as its foreign currency liabilities in respect of Bangladesh, such amounts were eliminated from the books of the Bank (formerly PICIC) by reducing an equivalent sum from its related foreign assets in that area.

# Notes to the Consolidated Financial Statements For the year ended December 31, 2013 

Arising from advices received from the lenders and as a result of diversion of shipments and of the meeting of certain contingent liabilities, there have been certain modifications to the foreign currency advances relating to Bangladesh. Furthermore, the difference between the actual amount of rupees required to remit maturities of foreign currency borrowings in respect of Bangladesh and the figures at which they appeared in the books and the interest paid to foreign lenders has been treated as increasing the rupee assets in that area.
The Government of Pakistan, while initially agreeing to provide the rupee finance required for discharging current maturities of foreign currency borrowings and interest related to Bangladesh, did not accept any responsibility for PICIC's assets in that area. However, following an agreement reached between PICIC and the Government of Pakistan during 1976, the Government has agreed that it would continue to provide the funds for servicing PICIC's foreign currency liabilities relating to Bangladesh and has further agreed that an amount equivalent to the rupee assets in Bangladesh financed from PICIC's own funds not exceeding Rs. 82 million would be deemed to have been allocated out of the rupee loans by the Government and that such allocated amount together with the rupee finance being provided by the Government including any interest thereon would not be recovered from PICIC until such time as PICIC recovers the related assets from Bangladesh and only to the extent of such recovery.
Accordingly, such allocated amounts, together with the rupee finance being provided by the Government for discharging the current maturities of foreign currency borrowings (including the interest and charges thereon and any exchange difference between the final rupee payment and the amount at which the liability, commitment or contingent liability as appearing in the books relating to Bangladesh) have been treated as liabilities in respect of Bangladesh. Further, in view of the aforesaid agreement no interest is being accrued on the allocated amount of rupee loans or in respect of the rupee finance provided by the Government related to PICIC's assets in Bangladesh nor is it considered necessary to provide for any loss that may arise in respect of PICIC's assets in Bangladesh.

### 16.5 Particulars of provisions held against other assets

(Rupees '000')
Opening balance
1,012,176
1,021,625
Charge for the year
62,400
3,892
Reversals
-
Write offs
Transfer from Investments / Advances
Closing balance
103,036
1,177,612
16.6 This includes a sum of Rs. 30.466 million (2012: Rs. 30.466 million) representing unrealized exchange gain, which has not been recognized as income and deferred in the financial statements, in accordance with the policy of the Bank, as stated in note 6.18.
16.7 This includes Rs. 900 million in respect of advance paid by the Bank for purchase of Sukuk Bonds of Sui Southern Gas Company (SSGC). As per agreed repayment schedule mark-up has been received from SSGC which have been recorded as mark-up income of the Bank. These carry mark-up rate of 3 months KIBOR +70 bps and have original maturity of 5 years. The Sukuk are in the process of issuance and is expected to complete in first half of 2014, upon issuance of the Bonds this advance will be reclassified as Investments.

## 17. BILLS PAYABLE

20132012

In Pakistan
Outside Pakistan
(Rupees '000’)
$2,771,816$

90,847 \begin{tabular}{r}
$2,336,274$ <br>
93,756 <br>

\cline { 1 - 2 } | $2,862,663$ |
| ---: | :--- |
| $2,430,030$ |

\end{tabular}

18. BORROWINGS

In Pakistan
Outside Pakistan

| 51,449,032 | 75,941,423 |
| :---: | :---: |
| 57,641 | 237,642 |
| 51,506,673 | 76,179,065 |

### 18.1 Particulars of borrowings with respect to currencies

In local currency
In foreign currencies
Note
2013
2012
(Rupees '000')

$$
51,449,032 \quad 75,941,423
$$

57,641
51,506,673
237,642
$\underline{\underline{76,179,065}}$

### 18.2 Details of borrowings - secured / unsecured

## Secured

Borrowings from SBP under
Export Refinance Scheme
Long Term Financing Facility
Long Term Finance for Export Oriented Projects
Repurchase Agreement Borrowings

$$
18.3
$$

$$
18.4
$$

$$
18.5
$$

$$
18.6
$$

Unsecured
Call Borrowings
Overdrawn Nostro Accounts
Foreign Borrowings Payable in Local Currency
18.7
18.8

| $11,536,922$ | $9,074,523$ |
| ---: | ---: |
| 831,725 | 123,182 |
| 451,991 | 817,911 |
| $28,658,485$ | $61,763,521$ |
|  |  |
| $9,807,623$ | $4,000,000$ |
| 57,641 | 237,642 |
| 162,286 | 162,286 |
| $51,506,673$ | $76,179,065$ |

18.3 Borrowings from SBP under Export Refinance Scheme are subject to mark-up at rate of $8.4 \%$ (2012: 8.5\% to 10\%) per annum maturing within six months.
18.4 Borrowings from SBP under Long Term Financing Facility (LTFF) are subject to mark-up ranging from 6.50\% to 8.60\% (2012: 6.50\% to 8.60\%) per annum with remaining maturity upto seven years.
18.5 Borrowings from SBP under Long Term Finance for Export Oriented Projects are subject to mark-up at 5.00\% (2012: $4.90 \%$ to $5.00 \%$ ) per annum with remaining maturity upto two and half years.
18.6 These borrowings are subject to mark-up at rates ranging from $9.40 \%$ to $10 \%$ ( $2012: 7.75 \%$ to $8.85 \%$ ) per annum with remaining maturity upto one month. Government securities have been given as collateral against these borrowings.
18.7 These borrowings are subject to mark-up at rates ranging from $9 \%$ to $10.50 \%$ ( 2012 : $8 \%$ to $9.75 \%$ ) per annum with remaining maturity upto one month.
18.8 The Government of Pakistan (GoP) has claimed an amount of Rs. 162.286 million in respect of liabilities against German credit representing principal amount of loan and Rs. 45.444 million as interest thereon till June 30, 2006. The principal amount has been accounted for and shown as payable to the GoP whereas interest has been accounted for in Other Liabilities (note 21). However, the Bank is contending that any amount of principal and interest is payable to the GoP only when recovered from the related sub-borrowers, who have availed the German credit. This also includes unrealized exchange loss of Rs. 96.011 million (2012: Rs. 96.011 million) which has been netted off against unrealized exchange gain (note 16) as it is payable when recovered from sub-borrowers, who have availed the related German credit.

```
2012
```


## 2013

## 19. DEPOSITS AND OTHER ACCOUNTS

## Customers

Fixed deposits
Savings deposits
Current accounts - Non remunerative
Margin accounts
Financial Institutions
Remunerative deposits
Non-remunerative deposits
(Rupees '000')

| $28,949,611$ | $24,859,849$ |
| ---: | ---: |
| $40,747,664$ | $33,574,896$ |
| $28,537,129$ | $27,784,055$ |
| 534,933 | 749,733 |

$5,798,457$

319,937 | $3,872,124$ |
| ---: |
| 253,790 |
| $104,887,731$ |

# Notes to the Consolidated Financial Statements 

(Rupees '000')

### 19.1 Particulars of deposits

In Local currency

| $97,887,347$ |  | $85,427,091$ |
| ---: | ---: | ---: |
| $7,000,384$ |  |  |
|  |  | $5,667,356$ <br> $104,887,731,094,447$ |

20. SUB-ORDINATED LOANS

Term Finance Certificates - Quoted, Unsecured
$\overline{\underline{-}}$

The Bank has exercised call option on its Term Finance Certificates after completion of five years from the issue date and these were redeemed on September 5, 2013.
21. OTHER LIABILITIES

Mark-up / Return / Interest payable in:

| Local currency | 795,598 | 696,488 |
| :--- | ---: | ---: |
| Foreign currencies | 4,784 | 1,914 |
| Unearned income on inland bills | 42,681 | 776 |
| Accrued expenses | 553,515 | 774,906 |
| Insurance premium payable | 47,311 | 33,002 |
| Advances from lessees | 319,614 | 252,242 |
| Unclaimed dividend | 43,151 | 44,560 |
| Borrowing from Government of Pakistan | 2,095 | 2,095 |
| Branch adjustment account | 186,682 | 68,742 |
| Unrealized exchange loss - net | 121,285 | - |
| Security and other deposits | 5,771 | 25,846 |
| Payable to IBRD - Managed Fund | 68,220 | 68,220 |
| Payable to Workers Welfare Fund | 54,426 | 22,672 |
| Payable to defined benefit plan | 56,150 | 63,824 |
| Security deposits against lease | 455,042 | 486,655 |
| Provision against off balance sheet items | 37,430 | - |
| Revaluation on forward purchase and sale of | 18,072 | - |
| $\quad$ Government Securities | 146,869 | 6,371 |
| Payable to minority interests of PICIC AMC | 378,663 | 214,958 |
| Others | $3,337,359$ |  |
| 1 | $2,763,271$ |  |

# Notes to the Consolidated Financial Statements 

## 22. SHARE CAPITAL

### 22.1 Authorized

Number of shares
12,000,000,000 12,000,000,000
$\qquad$
(Rupees '000')
120,000,000 120,000,000
22.2 Issued, subscribed and paid up

Fully paid up ordinary shares of Rs. 10 each

| 3,278,902,659 | 3,278,902,659 | Fully paid in cash | 32,789,027 | 32,789,027 |
| :---: | :---: | :---: | :---: | :---: |
| 764,824,417 | 764,824,417 | Issued for consideration other than cash (under schemes of amalgamation) | 7,648,244 | 7,648,244 |
| 6,259,124,088 | 6,259,124,088 | Issuance of shares on discount | 62,591,241 | 62,591,241 |
| 10,302,851,164 | 10,302,851,164 |  | 103,028,512 | 103,028,512 |

22.2.1 The holding Company Bugis Investments (Mauritius) Pte. Limited holds 9,105,728,598 (2012: 9,132,728,598) ordinary shares.
23. SURPLUS / (DEFICIT) ON REVALUATION OF ASSETS - NET

2013
2012
(Rupees ‘000’)

Surplus / (Deficit) on revaluation of available-for-sale securities
Market Treasury Bills

| $(33,302)$ | 143,747 |
| :---: | :---: |
| $(774,664)$ | 274,507 |
| 28,973 | 4,553 |
| - | 51,840 |
| 44,102 | 92,375 |
| $(734,891)$ | 567,022 |
| 149,393 | $(411,462)$ |
| $(585,498)$ | 155,560 |
| 268,237 | $(175,364)$ |
| $(317,261)$ | $(19,804)$ |

# Notes to the Consolidated Financial Statements 

24. CONTINGENCIES AND COMMITMENTS 2013

2012
(Rupees '000')

### 24.1 Direct credit substitutes

Contingent liability in respect of guarantees given favouring:
Government
Financial Institutions
Others

24.2 Transaction-related contingent liabilities / commitments

Guarantees given in favour of:
Government
Financial Institutions
Others


### 24.3 Trade-related contingent liabilities

Letters of Credit

$$
20,248,003
$$

Acceptances

$$
\begin{array}{|r|}
\hline 23,287,063 \\
5,237,186 \\
\hline 28,524,249 \\
\hline
\end{array}
$$

$$
\begin{array}{r}
3,055,764 \\
\hline 23,303,767
\end{array}
$$

### 24.4 Other Contingencies

Claims against the Bank not acknowledged as debts
266,133
266,133

### 24.5 Commitments in respect of forward lending

Commitments to extend credit
708,000
1,292,340
The Bank make commitments to extend credit in the normal course of its business but none of these commitments are irrevocable and do not attract any significant penalty or expense if the facility is ultimately withdrawn except commitments mentioned above.

### 24.6 Commitments in respect of forward exchange contracts

Purchase
Sale

| $26,499,067$ <br> $25,424,367$ |  |
| :--- | :--- |
| $51,923,434$ | $17,670,541$ <br> $18,716,569$ |
| $36,387,110$ |  |

24.7 Commitments for the acquisition of operating fixed assets

171,863
65,530

### 24.8 Commitments with respect to Government Securities

| Purchase | $\mathbf{5 1 3 , 9 8 0}$ |  |
| :--- | ---: | ---: |
| Sale | $12,699,823$ | $2,894,757$ |

# Notes to the Consolidated Financial Statements For the year ended December 31, 2013 

### 24.9 Other Contingencies

A penalty of Rs. 700 million was imposed by the Competition Commission of Pakistan ("the Commission") on all the member banks utilizing the 1 link Switch on account of uncompetitive behavior and imposing of uniform charges on cash withdrawal for off network ATM transactions. The Bank's share in this penalty is Rs. 50 million. The concerned banks filed a constitutional petition before the High Court of Sindh, which has suspended the order of the Commission. Consequently an appeal was filed with the Competition Appellate Tribunal ("Tribunal") which has set aside the order of the Commission. The Commission has preferred an appeal before the Supreme Court, which has been admitted for hearing and will be fixed by the concerned office of the Supreme Court.

The management in consultation with external legal counsel, representing the Bank, is confident that they have strong grounds to contest this penalty and are optimistic that the outcome will be decided in favour of the Bank.

### 24.10 Tax Contingencies

The income tax returns of NIB Bank Limited have been filed up to and including tax year 2013 relevant to the financial year ended December 31, 2012. The tax authorities have made certain disallowances including additions on account of proration of expenses against dividends and capital gains, disallowances of interest and administrative expenses and renovation expenses incurred on rented premises (allowed historically) pertaining to tax years 2003 through 2008 for Ex-Pakistan Industrial Credit and Investment Corporation Limited (Ex-PICIC), from tax years 2004 through 2008 for Ex-PICIC Commercial Bank Limited (Ex-PCBL), tax years 2003 and 2004 for Ex-National Development Leasing Corporation Limited (Ex-NDLC) and from tax years 2004 through 2008 for NIB Bank Limited. During the year, a combined Appellate Order for Ex-PICIC pertaining to tax years 2003 through 2007 was issued by Commissioner Inland Revenue (Appeals) - CIR(A) in which the aforementioned expenses were allowed. However, the tax authorities have filed appeal with Income Tax Appellate Tribunal (ITAT) against above combined Appellate Order. These disallowances may result in additional tax aggregating to Rs. 1,370 million (2012: Rs. 1,370 million), which the management of the Bank in discussion with their tax consultants believes to be unjustified and not in accordance with the true interpretation of the law.

Appeals filed against orders are pending at various Appellate forums. Management is confident that the eventual outcome of the cases will be in favour of the Bank.
24.11 The income tax returns of PICIC AMC have been filed up to and including the tax year 2012 relevant to the financial year ended June 30, 2013. While finalizing the assessments for tax year 2005, 2006, 2007, 2008 and 2009, the tax authorities have made certain disallowances which resulted in additional tax aggregating to Rs. 71.136 million. As a matter of prudence the management has made provision in these financial statements in respect of above disallowances except for matter relating to dividend income claimed as exempt under clause 103 of Second Schedule of Income tax Ordinance, 2001 amounting to Rs. 36.005 million. The Company's appeals in respect of above tax years are pending before Commissioner Inland Revenue Appeals (CIR) and Appellate Tribunal Inland Revenue (ATIR).

The management based on the advice from tax advisor is confident that the eventual outcome of the above appeals will be in favour of PICIC AMC.
25. MARK-UP / RETURN / INTEREST EARNED

On loans and advances to customers
On investments in:
Held-for-trading securities
Available-for-sale securities
Held-to-maturity securities
On deposits with financial institutions
On securities purchased under resale agreements
On call money lendings

7,337,137
6,872,364

31,227
4,640,031
338,736
1,994
753,025
68,921
13,171,071

251,971
5,782,836 461,316 892
569,679
50,248
13,989,306

## Notes to the Consolidated Financial Statements For the year ended December 31, 2013

26. MARK-UP / RETURN / INTEREST EXPENSED

Deposits and other accounts
Securities sold under repurchase agreements
Other short term borrowings
Long term borrowings
27. GAIN ON SALE OF SECURITIES

Market Treasury Bills
Pakistan Investment Bonds
Term Finance Certificates
Ordinary shares of Listed Companies
Units / Certificates of Mutual Funds
Sukuk
28. OTHER INCOME

Gain on disposal of property and equipment
Service charges
Rent
Gain on trading liabilities
Recovery against written off assets
Recovery against branch relocation
Recovery from insurance company against loss of assets
(Loss) on revaluation of forward purchase and sale of Government Securities
Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed - net
29. ADMINISTRATIVE EXPENSES

Salaries, allowances, etc.
Charge for defined benefit plan
Contribution to defined contribution plan
Non-executive directors' fees, allowances and other expenses
Brokerage and commission
Rent, taxes, insurance, electricity, etc.
Legal and professional charges
Communication
Repairs and maintenance
Stationery and printing
Advertisement and publicity
Fees and subscriptions
Auditor's remuneration
Depreciation
Amortization
Travelling, conveyance and vehicles running
Security services
Fixed assets written off
Donation Expenses
Others

Note
2013
2012
(Rupees ‘000’)

$$
\begin{array}{r}
4,863,937 \\
3,006,232 \\
1,639,826 \\
368,146 \\
\hline 9,878,141
\end{array}
$$

| 64,618 | 116,194 |  |
| ---: | ---: | ---: |
| 321,058 | 188,666 |  |
| 6,331 | 18,942 |  |
| 118,161 | 216,650 |  |
| - | 6,866 |  |
| 27,426 | 24,793 |  |
|  |  | 572,111 |

43,1

070
5,399
34,643

8,176
$(18,072)$

| 34,110 |
| ---: |
| 113,415 |

2,733,251
2,468,429
14,843
16,902
101,509 92,268
13,954 8,866
$48,767 \quad$ 27,525
843,570 888,489
162,760 153,797
152,837 183,834
333,278 331,650
73,045 79,133
19,165
68,603
10,291
291,221
337,944
61,303
120,085
11,737
435
86,167
5,484,765

32,760
92,525
12,741
236,531
350,661
55,880
128,637
72,890
880
5,331,398

## Notes to the Consolidated Financial Statements

## Note

### 29.1 Auditors' remuneration

Audit fee including fee for branch audit
Audit fee of consolidated financial statements
Review fee
Special certifications and sundry advisory services
Out-of-pocket expenses

2013
2012
(Rupees '000')

| 4,876 | 5,463 |
| ---: | ---: |
| 750 | 750 |
| 1,513 | 1,100 |
| 2,168 | 4,752 |
| 984 | 676 |
| 10,291 | 12,741 |

29.2 No donation was paid during the year in which any of the Directors or their spouses have any interest.

## 30. OTHER CHARGES

Penalties of the State Bank of Pakistan

| 266 |  |
| ---: | ---: |
| 43,718 |  |
| 43,984 | 23,760 <br> 30,382 |

31. TAXATION

For the year

| Current |  | 263,682 | 97,237 |
| :--- | :--- | ---: | ---: |
| Prior years | 31.1 | 148,339 | 25,000 |
| Deferred |  | 120,237 | 56,171 |
|  |  | 178,408 |  |

31.1 This represent charge of Rs. 148.339 million in respect of AJK branches.
32. BASIC / DILUTED EARNINGS PER SHARE

Profit after taxation (Rs. '000')

33. CASH AND CASH EQUIVALENTS

Cash and balances with treasury banks

| $8,006,108$ <br> 690,098 |
| ---: |
| $7,672,866$ <br> 956,809 |
| $8,696,206$ |

34. STAFF STRENGTH

Permanent
Temporary / on contractual basis
Group's own staff strength at the end of the year
Outsourced
Total staff strength

## (Numbers)

| 2,446 |  |  |
| ---: | ---: | ---: |
| 24 |  |  |
|  | 2,475 <br> 2,470 <br> 640 | 3,514 <br> 3,110 |

## 35. DEFINED BENEFIT PLAN

35.1 The Bank operates an unfunded gratuity scheme covering all eligible employees who have attained the minimum qualifying period of five years. Eligible employees are those employees who have joined the service of the Bank on or before March 31, 2006. The benefits under the gratuity scheme are payable in lump sum on retirement at the age of 60 years or earlier cessation of services. The benefit is equal to one month's last drawn basic salary for each year of confirmed service, subject to a minimum of five years of service.

# Notes to the Consolidated Financial Statements 

### 35.2 Principal actuarial assumptions

The actuarial valuation is carried out periodically. The actuarial valuation was carried out for the year ended December 31, 2013 using the "Projected Unit Credit Method". The main assumptions used for actuarial valuation are as follows:


- Valuation discount rate
- Salary increase rate
- Mortality rate
- Withdrawal rate

| Gratuity |  |
| :---: | :---: |
| 2013 | 2012 |
| 12.75\% | 12.0\% |
| 11.75\% | 11.0\% |
| Based on State Life Insurance Corporation of Pakistan SLIC (2001-2005) Ultimate Mortality table | Based on LIC 1975-1979 Ultimate Mortality table |
| Heavy Age-wise withdrawal rates | Heavy (double of moderate) Age-wise withdrawal rates |
| Note | 20132012 |
|  | (Rupees '000') |

Present value of defined benefit obligations
Net actuarial (gain) / loss not recognized
Net liability / (receivable)
35.3 Reconciliation of (receivable from) / payable to defined benefit plan
35.4 (Income) / Charge for defined benefit plan

Current service cost
Interest cost
Cost recognized in the Profit and Loss Account
Actuarial (gain) recognized on remeasurement on obligations
Total defined benefit cost for the year

### 35.5 Movement in balance (receivable) / payable

Opening balance
Expense recognized
Benefits paid to outgoing members
Actuarial (gain) on obligation
Closing balance

### 35.6 Reconciliation of present value of defined benefit obligations

Opening balance
Current service cost
Interest cost
Benefits paid
Actuarial (gain) on obligations

| 63,588 |  | 71,098 |
| ---: | ---: | ---: |
| 7,091 | 8,557 |  |
| 7,752 | 8,345 |  |
| $(19,364)$ |  | $(15,765)$ |
| $(3,153)$ |  |  |
|  |  | $(8,647)$ |
| 55,914 | 63,588 |  |



### 35.8 Expected contribution for the next one year

The Group provides for gratuity as per the actuary's expected charge for the next one year. Based on actuarial advice, management estimates that the charge in respect of the defined benefit plan for the year ending December 31, 2014 would be Rs. 13.205 million.
36. DEFINED CONTRIBUTION PLAN

The Group has established a provident fund scheme administered by the Board of Trustees for all permanent employees. Equal monthly contributions are made to the fund by both the Group and the employees at the rate of $10 \%$ of basic salary.
37. COMPENSATION OF DIRECTORS AND EXECUTIVES

|  | President / Chief Executive |  | Directors |  | Executives |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 |
|  | (Rupees '000') |  |  |  |  |  |
| Fees | - | - | 13,454 | 8,866 | - | - |
| Managerial remuneration | 44,672 | 40,610 | - | - | 691,705 | 590,539 |
| Share based payment arrangement ** | 61,560 | - | - | - | - | - |
| Charge for defined benefit plan | - | - | - | - | 7,367 | 9,747 |
| Contribution to defined contribution plan | 3,486 | 3,379 | - | - | 57,448 | 50,144 |
| Rent and house maintenance | 15,163 | 14,918 | - | - | 225,937 | 195,435 |
| Utilities | 2,806 | 2,761 | - | - | 64,554 | 55,838 |
| Others | 56,995 | 12,856 | - | 287 | 525,172 | 257,264 |
|  | 184,682 | 74,524 | 13,454 | 9,153 | 1,572,183 | 1,158,967 |
| Number of persons | 2 | *3 | 7 | 7 | 706 | 611 |

*Includes interim President and Chief Executive Officer for 6 days in 2012.
The Presidents / Chief Executives are provided with travel, medical insurance, security arrangements and reimbursements of household utilities, as per terms of their employment.

Certain Executives of PICIC AMC are provided with free use of Company maintained cars. The Chief Executive of PICIC AMC has also been provided with a house loan and vehicle loan, duly approved by the SECP.

Directors fees represents fees paid to certain non executive directors of the Group and no further benefits are paid to non executive directors.
** The Parent, Bugis Investments (Mauritius) Pte. Limited entered into a share incentive award arrangement for the President / Chief Executive, whereby a performance based incentive award was granted to the President / Chief Executive.

# Notes to the Consolidated Financial Statements <br> For the year ended December 31, 2013 

## 38. FAIR VALUE OF FINANCIAL INSTRUMENTS

### 38.1 On-balance sheet financial instruments

|  | 2013 |  | 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Book value | Fair value $\qquad$ (Rupee | Book value <br> '000') | Fair value |
| Assets |  |  |  |  |
| Cash and balances with treasury banks | 8,006,108 | 8,006,108 | 7,672,866 | 7,672,866 |
| Balances with other banks | 690,098 | 690,098 | 956,809 | 956,809 |
| Lendings to financial institutions | 2,127,516 | 2,126,128 | 3,440,910 | 3,441,040 |
| Investments | 60,791,885 | 60,496,776 | 83,802,727 | 83,848,745 |
| Advances | 82,025,967 | 82,025,967 | 71,585,896 | 71,585,896 |
| Other assets | 3,678,234 | 3,678,234 | 3,307,153 | 3,307,153 |
|  | 157,319,808 | 157,023,311 | 170,766,361 | 170,812,509 |

## Liabilities

Bills payable
Borrowings
Deposits and other accounts
Sub-ordinated loans
Other liabilities

| 2,862,663 | 2,862,663 | 2,430,030 | 2,430,030 |
| :---: | :---: | :---: | :---: |
| 51,506,673 | 51,499,784 | 76,179,065 | 76,192,062 |
| 104,887,731 | 104,887,731 | 91,094,447 | 91,094,447 |
| - |  | 3,992,800 | ,002 |
| 2,149,041 | 2,149,041 | 1,937,467 | 1,937,467 |
| 161,406,108 | 161,399,219 | 175,633,809 | 175,656,828 |

### 38.2 Off-balance sheet financial instruments

Forward purchase of foreign exchange
Forward sale of foreign exchange
Forward purchase of Government securities
Forward sale of Government securities

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction.

Fair values of held-to-maturity securities, sub-ordinated loans and investment in quoted associates have been stated at market values.

Fair value of unquoted equity securities have been stated at the lower of cost and Net Assets Value as per the latest available audited financial statements.

Except for investment in unquoted subsidiaries, fixed term advances of over one year, staff loans and fixed term deposits of over one year, the fair value of other on balance sheet financial assets and liabilities are not significantly different from their book value as these assets and liabilities are either short term in nature or are frequently re-priced.

The fair value of unquoted subsidiaries, fixed term advances, staff loans, fixed term deposits, other assets and other liabilities cannot be calculated with sufficient reliability due to non-availability of relevant active markets for similar assets and liabilities.

## 39. SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

The Group comprises the Bank, Asset Management Company and PICIC Stock Fund. The Bank is organized into reportable segments as disclosed in note 6.22.1 of the annual consolidated financial statements. These segments are managed by respective segment heads and the results of these segments are regularly reviewed by the Group's President / Chief Executive, Executive Committee and the Board of Directors. Segment performance is reviewed on the basis of various factors including profit before taxation. The performance of the Asset Management Company and PICIC Stock Fund is included in Head Office / Others.
Transactions between reportable segments are carried out on an arms length basis.
The segment analysis with respect to business activity is as follows:
For the Year ended December 31, 2013

|  | Corporate and Investment Banking | Small \& Medium Enterprises and Commercial | Retail <br> (Rupee | Treasury $\text { ( } 0000^{\prime} \text { ). }$ | Head Office / Other | *Adjustments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Interest Income | 359,986 | $(502,162)$ | 2,918,972 | 439,145 | 76,989 | - |
| Non Mark-up Income including share of income of associates |  |  | 520,019 |  | 1,445,418 | - |
| Net Interest and non mark-up Income | 1,239,520 | $(157,866)$ | 3,438,991 | 1,072,145 | 1,522,407 | - |
| Total expenses including provisions (excluding Impairment) Impairment against Investment | $(800,896)$ 111,074 | 1,369,755 | 3,841,212 | 306,121 6,325 | 169,270 <br> - | - |
| Total expenses including provisions | $(689,822)$ | 1,369,755 | 3,841,212 | 312,446 | 169,270 | - |
| Segment Net income / (loss) before tax | 1,929,342 | (1,527,621) | $(402,221)$ | 759,699 | 1,353,137 | - |
| Segment Return on net assets (ROA) (\%) | 2.07\% | (6.90\%) | (0.33\%) | 1.45\% | - | N/A |
| Segment Cost of funds (\%) | 8.38\% | 4.29\% | 4.60\% | 9.34\% | - | N/A |


|  | For the Year ended December 31, 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Interest Income | $(274,288)$ | $(607,080)$ | 3,464,176 | 180,528 | 100,149 |  |
| Non Mark-up Income including share of income of associates | 473,418 | 139,389 | 418,294 | 995,393 |  |  |
| Net Interest and non mark-up Income | 199,130 | $(467,691)$ | 3,882,470 | 1,175,921 | 1,165,118 | - |
| Total expenses including provisions (excluding Impairment) Impairment against Investment | $\begin{aligned} & 248,294 \\ & (42,632) \end{aligned}$ | 684,872 - | $\begin{array}{r}\text { 4,158,465 } \\ \hline\end{array}$ | $\begin{array}{r}229,192 \\ 4,975 \\ \hline\end{array}$ | 208,821 22,473 | - |
| Total expenses including provisions | 205,662 | 684,872 | 4,158,465 | 234,167 | 231,294 | - |
| Segment Net income / (loss) before tax | $(6,532)$ | $(1,152,563)$ | $(275,995)$ | 941,754 | 933,824 | - |
| Segment Return on net assets (ROA) (\%) | (0.02\%) | (5.67\%) | (0.44\%) | 1.22\% | - | N/A |
| Segment Cost of funds (\%) | 10.04\% | 6.74\% | 5.45\% | 11.52\% | - | N/A |

As at December 31, 2013
Segment Assets (Gross of advances provisions)
Segment Non Performing Loans
Segment Provision against advances (including general provisions)
Segment Assets (Net)
Segment Liabilities

| 91,875,166 | 28,710,911 | 80,315,365 | 33,983,306 | 12,049,239 | $(46,082,156)$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 14,649,539 | 12,349,392 | 2,676,677 | - | 229,139 | - |
| 12,307,058 | 8,585,588 | 1,460,137 |  | 205,161 |  |
| 79,568,108 | 20,125,323 | 78,855,228 | 33,983,306 | 11,844,078 | $(46,082,156)$ |
| 73,864,682 | 19,021,285 | 76,996,299 | 33,290,055 | 5,504,261 | $(46,082,156)$ |
| As at December 31, 2012 |  |  |  |  |  |
| 74,436,950 | 28,055,858 | 83,903,677 | 75,683,089 | 8,862,297 | (56,792,830) |
| 16,898,687 | 12,565,891 | 3,193,076 | - | 263,841 | - |
| 13,819,614 | 7,839,657 | 1,421,070 |  | 213,523 |  |
| 60,617,336 | 20,216,201 | 82,482,607 | 75,683,089 | 8,648,774 | (56,792,830) |
| 58,188,964 | 19,568,333 | 80,760,809 | 74,638,327 | 96,010 | (56,792,830) |

Segment Assets (Gross of advances provisions)
Segment Non Performing Loans
Segment Provision against advances (including general provisions)
Segment Assets (Net)
Segment Liabilities

* The respective segment assets and liabilities incorporate intersegment lending and borrowing with appropriate transfer pricing. The adjustments column eliminates intersegment lending and borrowing.
RELATED PARTY TRANSACTIONS
The Group has related party transactions with its holding company (refer note 1), unconsolidated subsidiary (refer note 11.11), associated undertakings (refer note 11.10), employee benefit plans (refer note 35) and its key management personnel.
Transactions with related parties are executed on the same terms as those prevailing at the time for comparable transactions with unrelated parties except for staff loans which are on discounted rates as per industry practice. The detail of transactions with related parties is given below:

Holding company Unconsolidated 2013
40.1 Balances outstanding as at the year end





71,366
$1,742,212$
3,142
$\begin{array}{r}3,142 \\ (1,744,687) \\ \hline\end{array}$





2013

(Rupees ' 000 ') ...


Advances
At the beginning of the year Addition during the year Repaid during the year At the end of the year

## Deposits



Investment in shares / mutual funds - cost
At the beginning of the year
Investments made during the year
Investments sold during the year Equity accounting method adjustments At the end of the year

Notes to the Consolidated Financial Statements For the year ended December 31, 2013

|  |  | Holding company |  | Unconsolidated subsidiary |  | Associates |  | Key management personnel |  | Other related parties |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 |
|  |  | (Rupees '000') |  |  |  |  |  |  |  |  |  |
| 40.2 Income / expense for the year |  |  |  |  |  |  |  |  |  |  |  |
|  | Mark-up / return / interest earned on advances | - | - | - | - | - | - | 6,551 | 5,372 | 2,717 | 3,384 |
|  | Mark-up / return / interest expensed on deposits | - | - | - | - | 82,654 | 56,693 | 540 | 1,133 | 5,529 | 6,582 |
| Mark-up / return / interest earned on Term Finance |  |  |  |  |  |  |  |  |  |  |  |
|  | Certificates | - | - | - | - | - | - | - | - | 6,419 | 153,293 |
|  | Dividend income from shares / mutual funds | - | - | - | - | 408,421 | 173,839 | - | - | - | 2,885 |
|  | Directors remuneration | - | - | - | - | - | - | - | - | 13,454 | 8,866 |
|  | Directors travelling expense | 2,337 | 5,732 | - | - | - | - | - | - | 4,543 | 804 |
|  | Insurance premium expense | - | - | - | - | 2,642 | 2,138 | - | - | - | - |
|  | Remuneration to key management personnel | - | - | - | - | - | - | 407,136 | 286,537 | - | - |
|  | Contribution to Provident Fund | - | - | - | - | - | - | - | - | 100,691 | 91,970 |
|  | Management fee earned | - | - | - | - | 349,362 | 274,613 | - | - | - | - |
|  | Commission income | - | - | - | - | 1,371 | - | - | - | - | - |
|  | Fees and subscription | - | - | - | - | - | - | - | - | 450 | - |

41. CAPITAL ASSESSMENT AND ADEQUACY
Application and also on a stand alone basis. Capital Adequacy Ratio (CAR) has been calculated in accordance with the guidelines as stipulated by State Bank of Pakistan vide BPRD Circular No. 06 of August 15, 2013. The said circular has revised the Basel II Framework with Basel III Capital reforms to further strengthen the capital related rules. These instructions are effective from December 31, 2013 in a phased manner with full implementation intended by December 31, 2019.

> 41.2 Capital Management
The purpose of capital management at the Group is to ensure efficient utilization of capital in relation to business requirements, growth, risk appetite, shareholders' returns and expectations.
The Group manages its capital structure and makes adjustments to it in the light of changes in economic conditions, regulatory requirements and the risk profile of its activities. In order to maintain or adjust the capital structure, the Bank may issue capital / Tier 2 capital.
The Group ensures adherence to SBP's requirements by monitoring its capital adequacy on a regular basis. The Bank also closely monitors the capital adequacy requirements by applying stressed conditions.

# Notes to the Consolidated Financial Statements <br> For the year ended December 31, 2013 

Banking operations are categorized as either Trading book or Banking book and Risk-Weighted Assets are determined according to SBP requirements that seek to reflect the varying levels of risk attached to Group's On and Off-balance sheet exposures.

Collateral, if any, is used as an outflow adjustment and applicable risk weights are applied to Net Adjusted Exposure.
Cash and near Cash collateral includes Government of Pakistan Securities, Shares listed on the stock exchanges, Cash and Cash equivalents (deposits / margins, lien on deposits).

The Group has complied with all regulatory capital requirements as at the reporting date.

### 41.3 Capital Structure

The Groups's regulatory capital base comprise of:
(a) Tier 1 capital which includes fully issued, subscribed and paid up capital, balance in share premium account, reserves and accumulated profits / losses.
(b) Tier 2 capital consists of general provision for loan losses (subject to $1.25 \%$ of Risk Weighted Asset).

The issued, subscribed and paid up capital of the Bank is Rs. 103,028,512 thousands as at December 31, 2013, comprising of $10,302,851,164$ shares of Rs. 10 each.

Quoted, unsecured and eligible for Tier 2 Term Finance Certificates (TFCs) of Rs. 3,992,000 thousands were redeemed on September 5, 2013 by exercising call option. The Bank is in the process of issuing new TFCs during the financial year 2014 to further strengthen its capital base and increase its banking activities.

Detail of the Group's eligible capital and risk weighted assets is as follows:
(Rupees '000')

## Common Equity Tier 1 capital (CET1): Instruments and reserves

1 Fully Paid-up Capital / Capital deposited with SBP
2 Balance in Share Premium Account
3 Reserve for issue of Bonus Shares
4 General / Statutory Reserves
5 Gain / (Losses) on derivatives held as Cash Flow Hedge
6 Unappropriated / Unremitted profits / (losses)
7 Minority Interests arising from CET1 capital instruments issued to third party by consolidated bank subsidiaries (amount allowed in CET1 capital of the consolidation group)
8 CET1 before Regulatory Adjustments
Common Equity Tier 1 capital: Regulatory adjustments
9 Goodwill (net of related deferred tax liability)
10 All other intangibles (net of any associated deferred tax liability)
11 Shortfall of provisions against classified assets
12 Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)
13 Defined-benefit pension fund net assets
14 Reciprocal cross holdings in CET1 capital instruments
15 Cash flow hedge reserve
16 Investment in own shares / CET1 instruments
17 Securitization gain on sale
18 Capital shortfall of regulated subsidiaries
19 Deficit on account of revaluation from Group's holdings of property / AFS


16,016,722

103,028,512
$(45,769,623)$
225,889
$(43,075,781)$

6,371
14,415,368

| - |
| ---: |
| $3,241,131$ |
| - |
| - |
| - |
| - |
| - |
| - |
| - |
| - |
| $3,498,116$ |
| - |
| - |
| - |
| - |
| - |
| - |
| - |
| - |
| - |
| 19,804 |

20 Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the Bank does not own more than 10\% of the issued share capital (amount above 10\% threshold) Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation (amount above 10\% threshold)
22 Deferred Tax Assets arising from temporary differences (amount above 10\% threshold, net of related tax liability)
23 Amount exceeding 15\% threshold
24 of which: significant investments in the common stocks of financial entities
25 of which: deferred tax assets arising from temporary differences
26 National specific regulatory adjustments applied to CET1 capital
27 Investment in TFCs of other banks exceeding the prescribed limit
28 Any other deduction specified by SBP
29 Regulatory adjustment applied to CET1 due to insufficient AT1 and Tier 2 to cover deductions
30 Total regulatory adjustments applied to CET1

## Common Equity Tier 1

## Additional Tier 1 (AT1) Capital

31 Qualifying Additional Tier-1 instruments plus any related share premium
32 of which: Classified as equity
33 of which: Classified as liabilities
34 Additional Tier-1 capital instruments issued by consolidated subsidiaries and held by third parties (amount allowed in group AT1)
35 of which: instrument issued by subsidiaries subject to phase out

## 36 AT1 before regulatory adjustments

## Additional Tier 1 Capital: regulatory adjustments

37 Investment in mutual funds exceeding the prescribed limit (SBP specific adjustment)
38 Investment in own AT1 capital instruments
39 Reciprocal cross holdings in Additional Tier 1 capital instruments 40 Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the Group does not own more than $10 \%$ of the issued share capital (amount above 10\% threshold)
41 Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation
42 Portion of deduction applied 50:50 to core capital and supplementary capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from Tier 1 capital
43 Regulatory adjustments applied to Additional Tier 1 due to insufficient Tier 2 to cover deductions
44 Total of Regulatory Adjustment applied to AT1 capital

Note
2013
2012
(Rupees '000')

(a)

12,328,280
$10,105,271$

-


# Notes to the Consolidated Financial Statements For the year ended December 31, 2013 

|  |  |
| :--- | :--- |
|  |  |
| 45 | Additional Tier 1 capital |
| 46 | Additional Tier 1 capital recognized for capital adequacy |
| Tier 1 Capital (CET1 + admissible AT1) |  |
| Tier 2 Capital |  |
| 47 | Qualifying Tier 2 capital instruments under Basel III |
| 48 | Capital instruments subject to phase out arrangement from Tier 2 <br> (Pre-Basel III instruments) |
| 49 | Tier 2 capital instruments issued to third party by consolidated |
| 50 | subsidiaries (amount allowed in group tier 2) |
| 50 | of which: instruments issued by subsidiaries subject to phase out |
| 51 | General Provisions or general reserves for loan losses-up to |
| 52 | maximum of 1.25\% of Credit Risk Weighted Assets |
| 52 | Revaluation Reserves |
| 53 | of which: Revaluation reserves on Property |
| 54 | of which: Unrealized Gains / Losses on AFS |
| 55 | Foreign Exchange Translation Reserves |
| 56 | Undisclosed / Other Reserves (if any) |
| 57 | T2 before regulatory adjustments |

## Tier 2 Capital: regulatory adjustments

58 Portion of deduction applied 50:50 to core capital and supplementary capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from Tier 2 capital
59 Reciprocal cross holdings in Tier 2 instruments
60 Investment in own Tier 2 capital instrument
61 Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the Group does not own more than $10 \%$ of the issued share capital (amount above 10\% threshold)
62 Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation
63 Amount of Regulatory Adjustment applied to T2 capital
64 Tier 2 capital (T2)
65 Tier 2 capital recognized for capital adequacy
66 Excess Additional Tier 1 capital recognized in Tier 2 capital
67 Total Tier 2 capital admissible for capital adequacy
TOTAL CAPITAL (T1 + admissible T2)

## Total Risk Weighted Assets

Note
2013
2012
(Rupees '000')
$(b)$
$(c=a+b)$

12,328,280
$10,105,271$
(d)
$(e=c+d)$
$(i=f+g+h)$

-

|  |  |
| :--- | :--- |
| 68 | Total Credit Risk Weighted Assets <br> Risk weighted assets in respect of amounts subject to <br> Pre-Basel III Treatment |
| 70 | of which: Recognized portion of investment in capital of banking <br> financial and insurance entities where holding is more than <br> 10\% of the issued common share capital of the entity |
| 71 | of which: Deferred tax assets <br> of which: Defined-benefit pension fund net assets <br> 72 <br> of which: Others |
| 74 | Total Market Risk Weighted Assets <br> Total Operational Risk Weighted Assets |
| Capital Ratios and buffers (in percentage of risk weighted <br> assets) |  |

CET1 to total RWA
Tier 1 capital to total RWA

Total capital to RWA
Bank specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus any other buffer requirement) of which: capital conservation buffer requirement of which: countercyclical buffer requirement
of which: D-SIB or G-SIB buffer requirement
CET1 available to meet buffers (as a percentage of risk weighted assets)

## National minimum capital requirements prescribed by SBP

86 Total capital minimum ratio
CET1 minimum ratio
Tier 1 minimum ratio
Note
(f)

2013
(Rupees '000')
83,950,271
78,769,729


$$
\begin{array}{rr}
10,236,150 & 8,787,389 \\
8,841,748 & 9,482,034
\end{array}
$$

(e/i) 5.00\% -

## Amounts below the thresholds for deduction (before risk weighting)

87 Non-significant investments in the capital of other financial entities
Deferred tax assets arising from temporary differences (net of related tax liability)

## Applicable caps on the inclusion of provisions in Tier 2

Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardized approach (prior to application of cap)
91 Cap on inclusion of provisions in Tier 2 under standardized approach exposures subject to internal ratings-based approach (prior to application of cap)
Cap for inclusion of provisions in Tier 2 under internal ratings-based approach


# Notes to the Consolidated Financial Statements 

### 41.4 Risk-Weighted Exposures

|  | Book Value |  | Risk Adjusted Value |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
| Credit Risk |  | $\cdots$---- (Ru | '000') |  |
| Balance Sheet Items |  |  |  |  |
| Cash and other liquid assets | 8,696,206 | 8,629,675 | 331,318 | 351,919 |
| Money at call | - | 600,000 | - | 120,000 |
| Lendings to financial institutions | 2,127,516 | 2,840,910 | 94,999 | 792,855 |
| Investments | 60,791,885 | 83,802,727 | 1,141,686 | 3,519,473 |
| Loans and advances | 82,025,967 | 71,585,896 | 49,221,578 | 45,338,595 |
| Fixed assets | 2,879,281 | 2,754,051 | 2,804,931 | 2,705,909 |
| Deferred tax assets | 11,089,644 | 10,766,279 | 11,089,644 | 10,766,279 |
| Other assets | 10,683,388 | 9,875,639 | 3,453,340 | 2,860,927 |
|  | 178,293,887 | 190,855,177 | 68,137,496 | 66,455,957 |

Off Balance Sheet Items
Direct Credit Substitutes (i.e. Acceptances, general guarantees for indebtness etc.)
Trade-related Contingent Liabilities (i.e. Letter of Credits)
Performance-related Contingent Liabilities (i.e. Guarantees)
Commitments for the acquisition of operating fixed assets
Other commitments / Contingencies
Commitments with respect to Government Securities

- Purchase
- Sale

Outstanding Foreign Exchange Contracts

- Purchase
- Sale


## Total Credit risk

| 7,248,352 | 4,904,338 |
| :---: | :---: |
| 23,287,063 | 20,248,003 |
| 17,882,682 | 12,176,950 |
| 171,863 | 65,530 |
| 974,133 | 1,558,473 |
| 12,699,823 | 513,980 |
| 2,894,757 | 1,900,540 |
| 26,499,067 | 17,670,541 |
| 25,424,367 | 18,716,569 |
| 117,082,107 | 77,754,924 |


| 5,666,341 | 4,573,990 |
| :---: | :---: |
| 2,468,405 | 2,248,890 |
| 6,304,701 | 3,916,035 |
| 85,932 | 32,765 |
| 841,067 | 1,425,407 |
| - | - |
| - | - |
| 91,992 | 43,384 |
| 354,337 | 73,302 |
| 15,812,775 | 12,313,773 |
| 83,950,271 | 78,769,730 |

## Market Risk

General Market Risk
Specific Market Risk
Foreign Exchange Risk
Total Market Risk
Operational Risk
Total Risk-Weighted Exposures

| $4,764,325$ <br> $5,437,538$ <br> 34,287 | $7,161,977$ <br> $1,581,901$ <br> 43,511 |  |
| ---: | ---: | ---: |
| $\mathbf{1 0 , 2 3 6 , 1 5 0}$ | $\mathbf{8 , 7 8 7 , 3 8 9}$ <br> $8,841,748$ <br> $\mathbf{1 0 3 , 0 2 8 , 1 6 9}$ | $9,482,034$ |

### 41.5 Capital Structure Reconciliation

## Step 1

| As per published <br> financial statements | Under regulatory <br> scope of consolidation |
| :---: | :---: |
| 2013 | 2013 |

## Assets

Cash and balances with treasury banks
Balances with other banks
Lending to financial institutions
Investments
Advances
Operating fixed assets
Deferred tax assets
Other assets
Total Assets
Liabilities \& Equity

Bills payable
Borrowings
Deposits and other accounts
Sub-ordinated loans
Liabilities against assets subject to finance lease
Deferred tax liabilities
Other liabilities

## Total Liabilities

Share capital / Head office capital account
Reserves
Unappropriated / Unremitted profit / (losses)
Minority Interest
Surplus on revaluation of assets
Total equity
Total liabilities \& equity

Assets
Cash and balances with treasury banks
Balances with other banks
Lending to financial institutions
Investments
of which: Non-significant capital investments in capital of other financial institutions exceeding 10\% threshold
of which: Significant capital investments in financial sector entities exceeding regulatory threshold
of which: Mutual Funds exceeding regulatory threshold of which: Reciprocal crossholding of capital instrument of which: Others

8,006,108
690,098
2,127,516
60,791,885


| $2,862,663$ |
| ---: |
| $51,506,673$ |
| $104,887,731$ |
| - |
| - |
| - |
| $3,337,359$ |

162,594,426

| $57,258,889$ |
| ---: |
| 474,123 |
| $(41,716,290)$ |
| - |
| $(317,261)$ |$|$| $15,699,461$ |
| ---: |
| $\mathbf{1 7 8 , 2 9 3 , 8 8 7}$ |

15,699,461
178,293,887

As per published financial statements 2013
(Rupees '000’)

| $8,006,108$ |
| ---: |
| 690,098 |
| $2,127,516$ |
| $60,791,885$ |
| $82,025,967$ |
| $2,879,281$ |
| $11,089,644$ |
| $10,683,388$ |

178,293,887

Under regulatory scope of consolidation 2013
8,006,108
690,098
2,127,516
60,791,885
82,025,967
2,879,281
11,089,644
10,683,388
178,293,887

| $2,862,663$ |
| ---: |
| $51,506,673$ |
| $104,887,731$ |
| - |
| - |
| - |
| $3,337,359$ |

162,594,426
57,258,889
474,123
$(41,716,290)$
$(317,261)$
15,699,461
178,293,887

## Step 2

8,006,108
690,098
2,127,516

60,791,885

| - | a |
| :---: | :---: |
| - | b |
| - | c |
| - | d |
| - | $e$ |


|  | As per published financial statements 2013 <br> (Rupee | $\begin{aligned} & \begin{array}{l} \text { Under regulatory } \\ \text { scope of consolidation } \\ 2013 \\ \text { (000') } \end{array} \end{aligned}$ | Reference |
| :---: | :---: | :---: | :---: |
| Advances | 82,025,967 | 82,025,967 |  |
| Shortfall in provisions / excess of total EL amount over eligible provisions under IRB General provisions reflected in Tier 2 capital | - - | 69,139 | $\begin{aligned} & f \\ & \mathrm{~g} \end{aligned}$ |
| Fixed Assets of which: Intangibles | $\begin{gathered} \text { 2,879,281 } \\ \hline \end{gathered}$ | $\begin{array}{r} \hline 2,879,281 \\ 74,350 \end{array}$ |  |
| Deferred Tax Assets | 11,089,644 | 11,089,644 |  |
| of which: DTAs excluding those arising from temporary differences of which: DTAs arising from temporary differences exceeding regulatory threshold |  | - | h |
| Other Assets | 10,683,388 | 10,683,388 |  |
| of which: Goodwill |  |  |  |
| of which: Intangibles | - | 3,166,781 | k |
| of which: Defined-benefit pension fund net assets | - |  | । |
| Total assets | 178,293,887 | 178,293,887 |  |
| Liabilities \& Equity |  |  |  |
| Bills payable | 2,862,663 | 2,862,663 |  |
| Borrowings | 51,506,673 | 51,506,673 |  |
| Deposits and other accounts | 104,887,731 | 104,887,731 |  |
| Sub-ordinated loans | - | - |  |
| of which: eligible for inclusion in AT1 | - | - | m |
| of which: eligible for inclusion in Tier 2 | - | - | n |
| Liabilities against assets subject to finance lease | - | - |  |
| Deferred tax liabilities | - | - |  |
| of which: DTLs related to goodwill | - | - | $\bigcirc$ |
| of which: DTLs related to intangible assets | - | - | p |
| of which: DTLs related to defined pension fund net assets of which: other deferred tax liabilities | - | - | q |
| Other liabilities | 3,337,359 | 3,337,359 |  |
| Total liabilities | $\underline{162,594,426}$ | 162,594,426 |  |
| Share capital | 57,258,889 | 57,258,889 |  |
| of which: amount eligible for CET1 of which: amount eligible for AT1 | $\begin{array}{r}- \\ - \\ \hline\end{array}$ | 57,258,889 | s |
| Reserves | 474,123 | 474,123 |  |
| of which: portion eligible for inclusion in CET1 | - | 474,123 | u |
| of which: portion eligible for inclusion in Tier 2 | - - | - | $v$ |
| Unappropriated profit / (losses) | (41,716,290) | (41,716,290) | w |
| Minority Interest | - | - |  |
| of which: portion eligible for inclusion in CET1 | - | - | x |
| of which: portion eligible for inclusion in AT1 | - | - | y |
| Surplus on revaluation of assets | $(317,261)$ | $(317,261)$ |  |
| of which: Revaluation reserves on Property of which. Unrealized Gains / Losses on AFS | - | - | aa |
| In case of Deficit on revaluation (deduction from CET1) | - | $(317,261)$ | ab |
| Total Liabilities \& Equity | 178,293,887 | 178,293,887 |  |



## Step 3

## Common Equity Tier 1 capital (CET1): Instruments and reserves

7 Minority Interests arising from CET1 capital instruments issued to third party by consolidated bank subsidiaries (amount allowed in CET1 capital of the consolidation group)

## CET 1 before Regulatory Adjustments

## Common Equity Tier 1 capital: Regulatory adjustments

Goodwill (net of related deferred tax liability)
All other intangibles (net of any associated deferred tax liability)
Shortfall of provisions against classified assets
2 Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)
Defined-benefit pension fund net assets
Reciprocal cross holdings in CET1 capital instruments
Cash flow hedge reserve
Investment in own shares / CET1 instruments
Securitization gain on sale
Capital shortfall of regulated subsidiaries
Deficit on account of revaluation from Group's holdings of property/ AFS
Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the group does not own more than $10 \%$ of the issued share capital (amount above 10\% threshold)
Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation (amount above 10\% threshold)
Deferred Tax Assets arising from temporary differences (amount above 10\% threshold, net of related tax liability)
Amount exceeding 15\% threshold of which: significant investments in the common stocks of financial entities
of which: deferred tax assets arising from temporary differences
National specific regulatory adjustments applied to CET1 capital Investment in TFCs of other banks exceeding the prescribed limit Any other deduction specified by SBP
Regulatory adjustment applied to CET1 due to insufficient AT1 and Tier 2 to cover deductions
Total regulatory adjustments applied to CET1

## Notes to the Consolidated Financial Statements



Notes to the Consolidated Financial Statements


## Source based on reference number from step 2

(Rupees '000')

51 General Provisions or general reserves for loan losses upto maximum of $1.25 \%$ of Credit Risk Weighted Assets
52 Revaluation Reserves eligible for Tier 2

## Tier 2 Capital: regulatory adjustments

65 Tier 2 capital recognized for capital adequacy
66 Excess Additional Tier 1 capital recognized in Tier 2 capital
67 Total Tier 2 capital admissible for capital adequacy
TOTAL CAPITAL (T1 + admissible T2)
Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the group does not own more than 10\% of the issued share capital (amount above 10\% threshold)
Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation
Amount of Regulatory Adjustment applied to T2 capital
Tier 2 capital (T2)
(g)
portion of (aa)
(v)

69,139

-
-

34,788
34,351
34,351
34,351
12,362,631

# Notes to the Consolidated Financial Statements <br> ANNUAL <br> REPORT <br> For the year ended December 31, 2013 

### 41.6 Main Features Template of Regulatory Capital Instruments

| Sr. No. | Main Features | Common Shares |
| :---: | :---: | :---: |
| 1 | Issuer | NIB Bank Limited |
| 2 | Unique identifier (KSE Symbol) | NIB |
| 3 | Governing law(s) of the instrument | Capital Market Laws |
|  | Regulatory treatment |  |
| 4 | Transitional Basel III rules | Common equity Tier 1 |
| 5 | Post-transitional Basel III rules | Common equity Tier 1 |
| 6 | Eligible at solo / group / group \& solo | Group \& standalone |
| 7 | Instrument type | Ordinary Shares |
| 8 | Amount recognized in regulatory capital (Currency in PKR thousands) | PKR 103,028,512 |
| 9 | Par value of instrument | PKR 10 |
| 10 | Accounting classification | Shareholder equity |
| 11 | Original date of issuance | 2003 |
| 12 | Perpetual or dated | Perpetual |
| 13 | Original maturity date | Not applicable |
| 14 | Issuer call subject to prior supervisory approval | No |
| 15 | Optional call date, contingent call dates and redemption amount | Not applicable |
| 16 | Subsequent call dates, if applicable | Not applicable |
|  | Coupons / Dividends |  |
| 17 | Fixed or floating dividend / coupon | Not applicable |
| 18 | Coupon rate and any related index / benchmark | Not applicable |
| 19 | Existence of a dividend stopper | Not applicable |
| 20 | Fully discretionary, partially discretionary or mandatory | Fully discretionary |
| 21 | Existence of step up or other incentive to redeem | Not applicable |
| 22 | Non cumulative or cumulative | Not applicable |
| 23 | Convertible or non-convertible |  |
| 24 | If convertible, conversion trigger (s) | Not applicable |
| 25 | If convertible, fully or partially | Not applicable |
| 26 | If convertible, conversion rate | Not applicable |
| 27 | If convertible, mandatory or optional conversion | Not applicable |
| 28 | If convertible, specify instrument type convertible into | Not applicable |
| 29 | If convertible, specify issuer of instrument it converts into | Not applicable |
| 30 | Write-down feature | Not applicable |
| 31 | If write-down, write-down trigger (s) | Not applicable |
| 32 | If write-down, full or partial | Not applicable |
| 33 | If write-down, permanent or temporary | Not applicable |
| 34 | If temporary write-down, description of write-up mechanism | Not applicable |
| 35 | Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument) | Not applicable |
| 36 | Non-compliant transitioned features | No |
| 37 | If yes, specify non-compliant features | Not applicable |

### 41.7 Capital Adequacy

## Objectives of Managing Capital

Capital Management aims to ensure that there is sufficient capital to meet the capital requirements of the Bank as determined by the underlying business strategy and the minimum regulatory requirements of the SBP.

Bank's capital management seeks:

- to comply with the capital requirements set by the regulators;
- to maintain a strong capital base so as to maintain investor, depositor and market confidence and to sustain future development of the business;
- to safeguard the Bank's ability to continue as a going concern so that it can continue to provide adequate return to shareholders;
- availability of adequate capital at a reasonable cost so as to enable the Bank to expand; and
- to protect the Bank against unexpected events.


## Externally Imposed Capital Requirements

In order to strengthen the solvency of Banks, SBP vide BSD Circular No. 07 of 2009 dated April 15, 2009 has asked the Banks to raise their minimum paid up capital to Rs. 10 billion free of losses by the end of financial year 2013.

SBP through its BSD Circular No. 09 dated April 15, 2009 has asked Banks to achieve the minimum Capital Adequacy Ratio (CAR) of 10\% on standalone as well as on consolidated basis latest by December 31, 2010.
The paid up capital and CAR of the Group stands at Rs. 103 billion and $12.00 \%$ respectively of its risk weighted exposure as at December 31, 2013.
The Bank has complied with all externally imposed capital requirements as at year end.
The capital requirements for the banking group as per the major risk categories should be indicated in the manner given below:

| Capital | ents | Risk Weighted Assets |  |
| :---: | :---: | :---: | :---: |
| 2013 | 2012 | 2013 | 2012 |
| (Rupees '000') |  |  |  |

## Credit Risk

Portfolios subject to Simple Approach

## On-Balance Sheet

Corporate
Sovereign
Retail
Banks
Public Sector Entities
Past Due Loans
Claims against Residential Mortgage
Investments in premises, plant and equipment and all other fixed assets
Other assets

## Off-Balance Sheet

Market related
Non-market related

## Equity Exposure Risk in the Banking Book

Listed
Un listed

Total Credit Risk


38,345,072
81,580
4,714,556
4,609,661
1,174,992
10,353,682
587,560
2,705,909
$\frac{14,647,928}{77,220,940}$


44,633
$\begin{array}{r}7,339 \\ 13,574 \\ \hline 20,913 \\ \hline 8395027\end{array}$
$\frac{3}{7} \begin{array}{r}\begin{array}{r}124,999 \\ 18,211 \\ \hline\end{array} \frac{143,210}{7,876,973}\end{array}$

| 73,393 |
| ---: |
| 135,735 |
| 209,128 |
| $83,950,270$ |


|  | Capital Requirements |  | Risk Weighted Assets |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 | 2013 | 2012 |
|  | (Rupees '000 |  |  |  |
| Market Risk |  |
| Capital Requirement for portfolios subject to Standardize Approach |  |  |  |  |
| Interest rate risk |  |  |  |  | 231,459 | 874,388 | 2,314,588 | 8,743,878 |
| Equity position risk etc. | 788,728 | - | 7,887,275 | - |
| Foreign exchange risk etc. | 3,428 | 4,351 | 34,288 | 43,511 |
| Total Market Risk | 1,023,615 | 878,739 | 10,236,151 | 8,787,389 |
| Operational Risk |  |  |  |  |
| Capital Requirement for operational risks | 884,175 | 948,203 | 8,841,748 | 9,482,034 |
| Total | 10,302,817 | 9,703,915 | 103,028,169 | 97,039,153 |
| Capital Adequacy Ratio |  |  | 2013 | 2012 |
| Total eligible regulatory capital held |  |  | 12,362,631 | 11,787,698 |
| Total Risk Weighted Assets | (i) |  | 103,028,169 | 97,039,153 |
| Capital Adequacy Ratio |  |  | 12.00\% | 12.15\% |

The Capital Adequacy Ratio of prior year is based on BASEL II Framework as applicable on that date.

## 42. RISK MANAGEMENT

The risk management framework of NIB is approved by the Board of Directors ("BoD") and implemented by the senior management. The Bank's risk management policies are established to identify and analyze the risks faced by the Bank, to set standard and appropriate risk limits and controls to ensure quality of portfolio and credit process. Risk management policies are reviewed annually to reflect changes in economic environment, market conditions and products offerings. The BoD sets forth the vision and strategy of NIB and has entrusted the monitoring to the Board's Risk Management Committee ("BRMC"), which is an oversight committee and meets at least quarterly. Findings of the BRMC are escalated to the BoD. Terms and references of BRMC are documented and duly approved by the BOD and broadly includes oversight responsibility at the highest level under the Risk Management Governance Framework.
The BRMC has three sub-committees, namely the Asset Liability Committee ("ALCO"), the Credit Risk Committee ("CRC") and the Operational Risk Committee ("ORC"), to identify, manage and monitor risks.

## Asset Liability Committee ("ALCO")

The ALCO functions as the top operational unit for managing the balance sheet within the performance / risk parameters laid down by the BoD. Its objective is to derive the most appropriate strategy for NIB in terms of mix of assets \& liabilities given future expectations and potential consequence of interest rate movements, liability constraints and foreign currency exchange exposure and capital adequacy.

## Credit Risk Committee ("CRC")

In our normal business activities there is a need to manage effectively potential credit risk. To address this risk, Credit Risk Committee (CRC) is established under the leadership of the Chief Risk Officer (CRO) of the Bank and membership comprises the President and Senior Management of the Bank. The main objective of the CRC is to ensure effective and proactive management of Credit Risk throughout the Bank in accordance with the Risk Management Framework and related Risk Policies and Procedures. Terms and references of the CRC, which meets on a bi-monthly basis, broadly include the following:
To ensure that all relevant risk policies of the Bank are developed, implemented and are not in conflict with any of the applicable laws and regulations.

To oversee implementation of credit risk related policies and procedures relevant to all business units through review of standard MIS decks.

To ensure that all activities are in compliance with the Prudential Regulations and also with the policies and controls established by the relevant units of the Bank through periodic review of business issues highlighted in internal / external audit reports and SBP Inspection Report.

To review stress testing on portfolio considering the major factors like interest rate sensitivity, inflation, Rupee devaluation, fluctuation in oil prices and / or global meltdown etc.
To review the credit portfolio, primarily through Key Risk Indicators and to assess:

- quality of the portfolio;
- recovery of remedial accounts;
- variance analysis of actual with plan and forecasts;
- portfolio exceptions

To advise business where activities are not aligned with control requirements or risk appetite and to recommend Risk Policies.

## Operational Risk Committee ("ORC")

In our normal business activities there is a need to effectively manage potential risk arising out of banking operation of the Bank. To address this risk, Operational Risk Committee (ORC) is established under the leadership of the President of the Bank and membership comprises the CRO and Senior Management of the Bank. The main objective of the ORC is to ensure effective and proactive management of Operational Risk throughout the Bank in accordance with the Risk Management Framework and related Risk Policies and Procedures. Terms and references of the ORC, which meets on a monthly basis, broadly include the following:
To ensure operational risk identification and measurement is objective and covers all activities / products / processes of the Bank, and compliant with the Banks standards and applicable regulations and that risk control and risk origination decisions are properly informed.
To develop, maintain and review a consolidated MIS of key operational risks in the Bank in the form of Risk \& Control Assessment Matrix.

To monitor all material Operational Risk exposures and key external trends, through KRIs and appropriate management action as per defined thresholds, in accordance with Operational Risk policies and procedures.

To review Operational Loss Data (OLD) and take proactive measures to reduce Operational Losses.
To direct appropriate action in response to material events, risk issues or themes that come to the Committee's attention.
To ensure any areas of potential overlap with another entity or Risk Control Area, Business or Function are notified to the affected entity Risk Control Owner, Business or Function Head.

## Risk Management Organization at the Group

The Chief Risk Officer ("CRO") is responsible for enterprise wide risk management and implementation of the overall risk management framework of NIB. In this respect, the CRO has to ensure that the risk organization structure of NIB is equipped with the best people, policies and processes, which enable it to perform efficiently and effectively

The CRO is supported by a Chief Operating Officer - Risk responsible for Risk Policies \& Procedures, Portfolio Risk and Country Risk Assessment and five Risk Heads, responsible for Corporate, Trade Finance, Commercial / SME and Consumer Finance businesses and Market, Liquidity and Operational Risks respectively and they are responsible for ensuring the implementation of NIB's risk framework, Bank's policies and Central Bank regulations in their respective domains.

### 42.1 Credit Risk

Credit risk is the risk that a counterparty or customer will be unable to pay amounts in full when due. NIB's main credit exposure arises from the risk of failure by a client or counterparty to meet its contractual obligations. The risks are inherent in loans and bills receivable from non-bank customers, commitments to lend, repurchase agreements, securities borrowing and lending transactions and contingent liabilities. Settlement risk is the risk of loss due to the failure of an entity to honor its obligations to deliver cash, securities or other assets as contractually agreed. Clean risk at liquidation or settlement risk occurs when items of agreed upon original equal value are not

# Notes to the Consolidated Financial Statements For the year ended December 31, 2013 

simultaneously exchanged between counterparties and / or when items are released without knowledge that counter-value items have been received by the Bank. Typically the duration is intra-day, overnight / over weekend or in some situations even longer. The risk is that we deliver but do not receive delivery. In this situation $100 \%$ of the principal amount is at risk. The risk may be larger than $100 \%$ if in addition there was an adverse price fluctuation between the contract price and the market price. Cross-border risk is the risk that we will be unable to obtain payment from our customers or third parties on their contractual obligations as a result of certain actions taken by foreign governments, chiefly relating to convertibility and transferability of foreign currency. Cross-border assets comprise loans and advances, interest-bearing deposits with other banks, trade and other bills, acceptances, amounts receivable under finance lease, certificates of deposit and other negotiable paper and formal commitments where the counterparty is resident in a country other than where the assets are recorded. Cross-border assets also include exposures to local residents denominated in currencies other than the local currency. NIB has established limits for cross-border exposure and manages exposures within these limits.
NIB has established an appropriate credit risk environment which is operating under a sound credit-granting process; maintaining an appropriate credit administration, measurement and monitoring process and ensuring adequate controls. For risk management reporting purposes the Bank considers and consolidates all elements of credit risk exposures.

There is a proper credit delegation matrix for review and approving credit applications. Businesses have no credit approving authority. All credit approvals are accorded by the Credit Officers / Senior Credit Officers in the Risk Management Group. Corporate Credit Risk Management also approves exposure to Financial Institutions and a separate dedicated FI unit, is housed under Corporate \& Investment Banking Group (CIBG) for this purpose.
The concept of "three initial system" is very much in existence in NIB. Based upon regional considerations and availability of Credit Talent, any initiating unit has to have formal recommendation by the Relationship Manager, his/her Team Leader and Regional Head / Corporate Banking Head / Group Head. The essence here is that the credit proposal must not be left to the sole judgment of one person - rather, the application of minds must be diverse and independent of each other.

Further, in order to measure credit risk, an indigenously developed rating system is followed. This rating system is being continuously fine tuned to address regulatory and global benchmarks.
The Bank manages credit risk through:

- Accurate and detailed information about the borrower, cash flows, production, service and operation of the company;
- Insights into the major factors influencing customer attrition and product cancellation;
- Credit and collections treated as a highly people-intensive business; and
- Establishment of acceptable risk levels.

NIB manages credit risk through:
Post-disbursement maintenance of accounts through Credit Administration Department ("CAD") reporting into a Country CAD Head. The Country CAD Head has direct reporting line to the CRO;
Submission of regulatory returns pertaining to reporting of NIB's portfolio

## Impaired financial assets

Impaired financial assets including loans and debt instruments are those which NIB determines that it is probable that it will not be able to collect all principal and interest due according to the contractual terms of the agreement(s) underlying the financial assets. Financial assets carried at fair value through profit or loss are not assessed for impairment since the measure of fair value reflects their credit qualities. For the monitoring of the credit quality of the financial assets not carried at fair value through profit or loss, NIB follows the guidelines issued by the State Bank of Pakistan. Credit quality is determined based on three pillars: namely business prospect, financial performance and repayment capacity.

## Write offs

NIB's Write off Policy is laid out in line with the SBP rules. All credit write offs are approved under the approved delegation matrix. Writing off a loan in no way implies that the Bank has given up its claim on a borrower and does not impact the Bank's ability to legally collect written off credits from the customer(s).

Notes to the Consolidated Financial Statements

### 42.1.1 Segmental Information

42.1.1.1 Segments by class of business

Agriculture, Forestry, Hunting and Fishing Automobile and Transportation Equipment Cement, Glass and Ceramics Chemicals and Pharmaceuticals Construction
Electronics and Electrical Appliances
Engineering
Exports / Imports
Financial
Food and Beverages
Footwear and Leather Garments Individuals
Insurance
Mining and Quarrying
Non Profit Organizations / Trusts
Oil and Gas
Paper and Printing
Power, Gas, Water and Sanitary
Services
Sugar
Textile
Transport, Storage and Communication Wholesale and Retail Trade
Others

2013

| Advances (Gross) |  | Deposits |  | Contingencies and commitments |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Rupees '000') | Percent | (Rupees '000') | Percent | (Rupees '000') | Percent |
| 4,638 | 0.00 | 3,406,582 | 3.25 | 5,000 | 0.00 |
| 824,370 | 0.79 | 829,552 | 0.79 | 208,081 | 0.18 |
| 2,305,076 | 2.20 | 577,511 | 0.55 | 579,644 | 0.50 |
| 5,235,208 | 5.01 | 1,258,474 | 1.20 | 19,102,590 | 16.32 |
| 1,525,604 | 1.46 | 5,355,661 | 5.11 | 113,779 | 0.10 |
| 42,644 | 0.04 | 1,774,087 | 1.69 | 5,081 | 0.00 |
| 5,127,175 | 4.90 | 588,515 | 0.56 | 9,321,263 | 7.96 |
| 64,453 | 0.06 | 926,026 | 0.88 | 1,000 | 0.00 |
| 1,719,791 | 1.64 | 6,290,820 | 6.00 | 56,310,941 | 48.10 |
| 27,445,533 | 26.25 | 2,550,239 | 2.43 | 5,487,007 | 4.69 |
| 30,261 | 0.03 | 270,429 | 0.26 | 18 | 0.00 |
| 4,845,411 | 4.63 | 34,040,056 | 32.45 | 266,133 | 0.23 |
| - | - | 311,160 | 0.30 | - | - |
| 10,000 | 0.01 | 3,924,853 | 3.74 | 3,500 | 0.00 |
| 1,058 | 0.00 | 4,151,444 | 3.96 | 17,900 | 0.02 |
| 4,925,930 | 4.71 | 1,985,013 | 1.89 | 5,626,794 | 4.81 |
| 1,302,454 | 1.25 | 730,009 | 0.70 | 222,279 | 0.19 |
| 6,290,679 | 6.01 | 949,164 | 0.90 | 6,345,992 | 5.42 |
| 973,256 | 0.93 | 6,268,517 | 5.98 | 467,425 | 0.40 |
| 2,873,804 | 2.75 | 58,980 | 0.06 | 1,617 | 0.00 |
| 32,867,949 | 31.44 | 1,931,435 | 1.84 | 8,182,568 | 6.99 |
| 963,152 | 0.92 | 8,189,532 | 7.81 | 1,838,853 | 1.57 |
| 1,017,814 | 0.97 | 7,346,530 | 7.00 | 161,666 | 0.14 |
| 4,187,651 | 4.00 | 11,173,142 | 10.65 | 2,812,976 | 2.38 |
| 104,583,911 | 100.00 | 104,887,731 | 100.00 | 117,082,107 | 100.00 |

2012

| 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 54,142 | 0.06 | 2,790,677 | 3.06 | 30,571 | 0.04 |
| 910,832 | 0.96 | 546,754 | 0.60 | 129,725 | 0.17 |
| 3,057,434 | 3.22 | 538,569 | 0.59 | 893,776 | 1.15 |
| 1,506,740 | 1.59 | 881,335 | 0.97 | 1,906,638 | 2.45 |
| 757,924 | 0.80 | 3,687,540 | 4.05 | 1,088,622 | 1.40 |
| 1,365,809 | 1.44 | 852,754 | 0.94 | 763,061 | 0.98 |
| 797,607 | 0.84 | 621,864 | 0.68 | 921,705 | 1.19 |
| 2,591,352 | 2.73 | 1,187,871 | 1.30 | 1,843,071 | 2.37 |
| 1,050,732 | 1.11 | 4,186,315 | 4.60 | 44,452,505 | 57.17 |
| 18,874,877 | 19.89 | 745,543 | 0.82 | 5,155,637 | 6.63 |
| 897,252 | 0.95 | 279,624 | 0.31 | 27,650 | 0.04 |
| 4,423,539 | 4.66 | 41,632,996 | 45.70 | 340,521 | 0.44 |
| - | - | 158,118 | 0.17 | - | - |
| 1,035,569 | 1.09 | 300,144 | 0.33 | 123,628 | 0.16 |
| 79,900 | 0.08 | 3,044,793 | 3.34 | 1,900 | 0.00 |
| 2,663,594 | 2.81 | 4,995,589 | 5.48 | 5,401,346 | 6.95 |
| 958,074 | 1.01 | 679,112 | 0.75 | 283,049 | 0.36 |
| 7,211,662 | 7.60 | 1,096,925 | 1.20 | 4,298,191 | 5.53 |
| 2,377,779 | 2.51 | 3,893,436 | 4.27 | 261,695 | 0.34 |
| 1,345,875 | 1.42 | 108,083 | 0.12 | 1,000 | 0.00 |
| 28,065,192 | 29.58 | 1,912,933 | 2.10 | 3,075,303 | 3.96 |
| 2,269,012 | 2.39 | 3,517,054 | 3.86 | 3,274,204 | 4.21 |
| 5,916,173 | 6.24 | 5,926,041 | 6.51 | 417,594 | 0.54 |
| 6,668,690 | 7.02 | 7,510,377 | 8.25 | 3,063,532 | 3.92 |
| 94,879,760 | 100.00 | 91,094,447 | 100.00 | 77,754,924 | 100.00 |

# Notes to the Consolidated Financial Statements 

### 42.1.1.2 Segment by sector

|  | 2013 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Advances (Gross) |  | Deposits |  | Contingencies and commitments |  |
|  | $\begin{aligned} & \text { (Rupees } \\ & \text { ' } 000 \text { ') } \end{aligned}$ | Percent | $\begin{aligned} & \hline \text { (Rupees } \\ & \text { ‘ } 000 \text { ') } \end{aligned}$ | Percent | $\begin{aligned} & \hline \text { (Rupees } \\ & \text { ‘ } 000 \text { ') } \end{aligned}$ | Percent |
| Public / Government | 23,184,744 | 22.17 | 12,648,127 | 12.06 | 9,610,997 | 8.20 |
| Private | 81,399,167 | 77.83 | 92,239,604 | 87.94 | 107,471,110 | 91.80 |
|  | $\underline{\underline{104,583,911}}$ | 100.00 | $\xlongequal{\text { 104,887,731 }}$ | 100.00 | $\underline{ }$ | 100.00 |

Public / Government Private

| 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 18,195,973 | 19.18 | 9,495,310 | 10.40 | 10,882,803 | 14.00 |
| 76,683,787 | 80.82 | 81,599,137 | 89.60 | 66,872,121 | 86.00 |
| 94,879,760 | 100.00 | 91,094,447 | 100.00 | 77,754,924 | 100.00 |
| 2013 |  |  | 2012 |  |  |
| Classified Advances | Specific Provisions Held |  | Classi Advan |  | Specific Provisions Held |
| (Rupees '000') |  |  |  |  |  |

### 42.1.1.3 Details of non-performing advances and specific provisions by class of business segment

| Agriculture, Forestry, Hunting and Fishing | - | - | 22,993 | 22,993 |
| :---: | :---: | :---: | :---: | :---: |
| Automobile and Transportation Equipment | 682,202 | 600,559 | 565,875 | 516,742 |
| Cement, Glass and Ceramics | 597,404 | 507,858 | 1,183,345 | 822,759 |
| Chemicals and Pharmaceuticals | 887,615 | 595,846 | 681,926 | 327,295 |
| Construction | 543,878 | 265,974 | 471,019 | 149,208 |
| Electronics and Electrical Appliances | 30,504 | 18,905 | 583,200 | 373,747 |
| Engineering | 2,302,985 | 1,677,639 | 432,748 | 302,688 |
| Financial | 286,376 | 249,896 | 129,168 | 92,628 |
| Food and Beverages | 3,264,991 | 2,455,027 | 1,087,681 | 652,098 |
| Footwear and Leather Garments | 22,785 | 12,013 | 411,242 | 337,694 |
| Individuals | 863,600 | 491,228 | 847,120 | 357,237 |
| Mining and Quarrying | 3,632 | 1,374 | 7,477 | 1,469 |
| Oil and Gas | 166,414 | 109,682 | 342,487 | 320,695 |
| Paper and Printing | 617,658 | 417,956 | 482,753 | 296,022 |
| Power, Gas, Water, Sanitary | 375,054 | 374,754 | 397,891 | 394,076 |
| Services | 643,672 | 375,590 | 1,469,435 | 792,777 |
| Sugar | 419,283 | 419,283 | 389,173 | 202,065 |
| Textile | 14,337,362 | 11,570,558 | 13,973,545 | 11,200,147 |
| Transport, Storage and Communication | 670,514 | 446,762 | 926,055 | 664,986 |
| Wholesale and Retail Trade | 663,900 | 334,452 | 3,489,701 | 2,065,904 |
| Others | 2,524,918 | 1,563,449 | 5,026,661 | 3,321,711 |
|  | 29,904,747 | 22,488,805 | 32,921,495 | 23,214,941 |

### 42.1.1.4 Details of non-performing advances and specific provisions by sector

Public / Government
Private

| 29,904,747 | 22,488,805 | 32,921,495 | 23,214,941 |
| :---: | :---: | :---: | :---: |
| 29,904,747 | 22,488,805 |  | 23214941 |

2013
42.1.1.5 Geographical Segment Analysis

Pakistan

| Profit / (loss) before taxation | Total assets employed | Net assets employed | Contingencies and commitments |
| :---: | :---: | :---: | :---: |
| (Rupees '000') |  |  |  |
| 2,112,336 | 178,293,887 | 15,699,461 | 117,082,107 |
| 2012 |  |  |  |
| 440,488 | 190,855,177 | 14,395,564 | 77,754,924 |

### 42.2 Market Risk

Market risk refers to the potential loss that an entity may be exposed to due to market volatility. It is important for the Bank to put in place an effective market risk management framework to manage its market risk exposures. Market risk arises from all positions in financial instruments held by the Bank (either in Trading or Banking book) which exposes the Bank to market risk factors namely interest rates, foreign exchange ("FX") rates and equity prices.
The Bank has adopted a market risk management structure that commensurate with its size and the nature of its business activities and facilitates effective management oversight and execution of market risk management and control processes.

Currently Bank's risk appetite for market risk is a combination of notional and sensitivity based limits. Following are the regulatory and internal guidelines monitored by Market \& Liquidity Risk Unit (MLRU):

- Foreign Exchange Exposure Limit
- Equity Exposure Limit
- Statutory Liquidity \& Cash Reserve Requirement
- FX Tenor mismatch
- Dealer Limits
- DV01

NIB also applies a Value-at-Risk (VaR) methodology to assess the market risk positions held. Currently NIB is using historical simulation model for calculating VaR numbers for FX and ALM book.

## Interest rate risk

The principal risk to which NIB's portfolios are exposed is the risk of losses from fluctuations in the future cash flows or fair values of financial instruments because of a change in market interest rates. Interest rate risk is measured through DV01, VaR and interest rate sensitivity analysis.

### 42.2.1 Foreign Exchange Risk

NIB has set the following objectives for managing the inherent risk on foreign currency exposures:
Maximize profitability with minimum risk by keeping the exposure at desirable levels in view of strict compliance of regulatory / international standards and the Bank's internal guidelines, which are being adopted from regulator and followed vigorously;

Manage appropriate forward mismatch gaps;
Usage of different tools to manage the inherent risk of product and market, such as compliance of credit limit, monitoring of foreign exchange exposure limit, review of marked to market portfolio etc.

NIB takes steps to ensure that foreign currency exposures adhere to regulatory or international standards and NIB's internal guidelines. NIB uses tools such as Foreign Exchange Exposure Limit (FEEL), VaR and FX tenor gaps to monitor FX risk.

# Notes to the Consolidated Financial Statements 

| Assets |  |  | Net foreign currency exposure |
| :---: | :---: | :---: | :---: |
|  | Liabilities | Off balance sheet items |  |
|  | (Rupees '000') |  |  |
| 172,450,794 | 155,799,284 | $(956,169)$ | 15,695,341 |
| 5,340,863 | 4,907,018 | $(455,613)$ | $(21,768)$ |
| 171,095 | 1,066,574 | 901,995 | 6,516 |
| 299,536 | 807,302 | 510,019 | 2,253 |
| 2,950 | 90 | 8,071 | 10,931 |
| 1,647 | 975 | $(2,368)$ | $(1,696)$ |
| 27,002 | 13,183 | $(5,935)$ | 7,884 |
| 178,293,887 | 162,594,426 | - | 15,699,461 |

2012

Pakistan Rupee United States Dollar Great Britain Pound Euro Japanese Yen

| 2012 |  |  |  |
| ---: | ---: | ---: | ---: |
| $183,923,221$ | $170,457,832$ | 955,296 | $14,420,685$ |
| $5,955,067$ | $4,510,454$ | $(1,485,512)$ | $(40,899)$ |
| 287,206 | 838,101 | 550,358 | $(537)$ |
| 639,804 | 636,271 | 6,850 | 10,383 |
| 26,560 | 5 | $(25,274)$ | 1,281 |
| 3,597 | 874 | - | 2,723 |
| 19,722 | 16,076 | $(1,718)$ | 1,928 |
| $190,855,177$ | $\underline{176,459,613}$ |  | - |

### 42.2.2 Equity price risk and Fixed Income rate risk

Equity price risk is the risk to earnings or capital that results from adverse changes in the value of equity related portfolios of the NIB.

NIB conducts stress testing analysis over the equity portfolio, by anticipating changes / shocks of $-30 \%$, $-40 \%$ and $50 \%$ on the current price of shares within a portfolio, thereby monitoring the effects of the predicted changes in the structure of shares portfolio on the Capital Adequacy Ratio ("CAR"). Further, NIB reviews new products to ensure that market risk aspects are properly quantified and mitigated.
42.2.3 Mismatch of Interest Rate Sensitive Assets and Liabilities

2012

|  | Effective Yield / Interest rate | Total | 2012 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Exposed to Yield / Interest rate risk |  |  |  |  |  |  |  |  | Not Exposed to Yield / Interest rate risk |
|  |  |  | Upto 1 Month | Over 1 <br> to 3 <br> Months | $\begin{gathered} \text { Over } 3 \\ \text { to } 6 \\ \text { Months } \end{gathered}$ | $\begin{aligned} & \text { Over } 6 \\ & \text { Months to } 1 \\ & \text { Year } \end{aligned}$ | Over 1 <br> to 2 <br> Years | $\begin{aligned} & \text { Over } 2 \\ & \text { to } 3 \\ & \text { Years } \end{aligned}$ | $\begin{aligned} & \text { Over } 3 \\ & \text { to } 5 \\ & \text { Years } \end{aligned}$ | Over 5 to 10 Years | $\begin{aligned} & \text { Over } \\ & 10 \text { Years } \end{aligned}$ |  |
| On-balance sheet financial instruments |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and balances with treasury banks | - | 7,672,866 | - | - | - | - | - | - | - | - | - | 7,672,866 |
| Balances with other banks | 0.07\% | 956,809 | 857,234 | - | - | - | - | - | - | - | - | 99,575 |
| Lendings to financial institutions | 11.30\% | 3,440,910 | 3,440,910 | - | - | - | - | - | - | - | - | - |
| Investments | 10.31\% | 83,802,727 | 7,020,101 | 17,495,803 | 8,631,305 | 31,446,547 | 3,409,098 | 307,004 | 8,083,063 | 2,997,934 | - | 4,411,872 |
| Advances | 10.96\% | 71,585,896 | 13,663,123 | 43,447,189 | 9,089,453 | 690,138 | 1,156,412 | 1,064,112 | 745,194 | 1,038,857 | 691,418 | - |
| Other assets | 14.62\% | 3,307,153 | - | 941,176 | - | - | - | - | - | - | - | 2,365,977 |
|  |  | 170,766,361 | 24,981,368 | 61,884,168 | 17,720,758 | 32,136,685 | 4,565,510 | 1,371,116 | 8,828,257 | 4,036,791 | 691,418 | 14,550,290 |
| Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |
| Bills payable | - | 2,430,030 | - | - | - | - | - | - | - | - | - | 2,430,030 |
| Borrowings | 10.39\% | 76,179,065 | 63,741,399 | 6,681,670 | 4,653,753 | 939,957 | - | - | - | - | - | 162,286 |
| Deposits and other accounts | 6.02\% | 91,094,447 | 15,658,883 | 8,326,885 | 33,040,582 | 5,225,060 | 19,837 | 13,225 | 22,397 | - | - | 28,787,578 |
| Sub-ordinated loans | 12.85\% | 3,992,800 | - | 3,992,800 | - | - | - | - | - | - | - | - |
| Other liabilities | - | 1,937,467 | - | - | - | - | - | - | - | - | - | 1,937,467 |
|  |  | 175,633,809 | 79,400,282 | 19,001,355 | 37,694,335 | 6,165,017 | 19,837 | 13,225 | 22,397 | - | - | 33,317,361 |
| On-balance sheet gap |  | (4,867,448) | $\underline{(54,418,914)}$ | 42,882,813 | (19,973,577) | 25,971,668 | 4,545,673 | 1,357,891 | 8,805,860 | 4,036,791 | 691,418 | $\underline{(18,767,071)}$ |
| Non Financial Net Assets |  | 19,263,012 |  |  |  |  |  |  |  |  |  |  |
| Total Net Assets |  | 14,395,564 |  |  |  |  |  |  |  |  |  |  |
| Off-balance sheet financial instruments |  |  |  |  |  |  |  |  |  |  |  |  |
| Foreign exchange contracts-purchase |  | 17,670,541 | 9,979,092 | 6,568,119 | 973,935 | 149,395 | - | - | - | - | - | - |
| Foreign exchange contracts-sale |  | 18,716,569 | 11,884,098 | 3,099,431 | 3,733,040 | - | - | - | - | - | - | - |
| Forward Government Securities - purchase |  | 513,980 | 14,992 | 498,988 | - | - | - | - | - | - | - | - |
| Forward Government Securities - sale |  | 1,900,540 | 1,900,540 | - | - | - | - | - | - | - | - | - |
| Off-balance sheet gap |  | $(2,432,588)$ | $(3,790,554)$ | 3,967,676 | $(2,759,105)$ | 149,395 | - | - | - | - | - | - |
| Total Yield / Interest Rate Risk Sensitivity Gap |  |  | (58,209,468) | 46,850,489 | $(22,732,682)$ | 26,121,063 | 4,545,673 | 1,357,891 | 8,805,860 | 4,036,791 | 691,418 | (18,767,071) |
| Cumulative Yield / Interest Rate Risk Sensitivity Gap |  |  | (58,209,468) | (11,358,979) | $(34,091,661)$ | (7,970,598) | $(3,424,925)$ | $(2,067,034)$ | 6,738,826 | 10,775,617 | 1,467,035 | $(7,300,036)$ |

[^5]Liquidity risk is defined as the risk that a Group, either does not have enough financial resources to meet its obligation and commitments as they fall due or can secure mismatches. Liquidity management is important as the ultimate cost of a lack of liquidity is being out of business.
The liquidity risk policy is formulated keeping in view the SBP's guidelines on risk management, Basel standards and best practices. NIB maintains its liquidity by keeping a level of liquid assets in such amount which is considered sufficient to anticipate payment of customers' deposits.
42.3
The Group manages its liquidity risk through:
between on and off balance sheet assets and liabilities;
ance sheet carried out on daily basis assuming deposit run offs;
sources of funding;
set portfolio mix and sufficient liquid assets on hand in relation to its daily cash flows;
nor maturity gaps and maximum cash outflows (MCO); and
The above maturity profile has been prepared in accordance with International Financial Reporting Standard 7, Financial Instruments: Disclosures, based on contractual maturities. Consequently, all demand assets and liabilities such as running finance, current accounts and saving accounts are shown as having a maturity upto one month. However, based on historical behaviour, management is of the opinion that the possibility of these inflows / outflows actually occurring entirely within one month is remote, as these flows normally occur over a longer period of time.
2012

|  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total | Upto 1 Month | Over 1 to 3 Months | Over 3 to 6 Months | Over 6 Months to 1 Year | Over 1 to 2 <br> Years | Over 2 <br> to 3 <br> Years | Over 3 to 5 Years | Over 5 to 10 Years | Over 10 Years |
| (Rupees '000') |  |  |  |  |  |  |  |  |  |
| 7,672,866 | 7,672,866 | - | - | - | - | - | - | - | - |
| 956,809 | 952,675 | - | - | 4,134 | - | - | - | - | - |
| 3,440,910 | 3,440,910 | - | - | - | - | - | - | - | - |
| 83,802,727 | 9,343,878 | 7,933,388 | 6,786,584 | 31,740,465 | 3,495,579 | 10,548,007 | 8,632,732 | 3,669,150 | 1,652,944 |
| 71,585,896 | 45,082,370 | 6,851,112 | 7,512,110 | 1,205,749 | 2,781,094 | 2,906,018 | 3,109,647 | 1,419,595 | 718,201 |
| 2,754,051 | 26,522 | 65,090 | 74,836 | 145,481 | 263,863 | 162,087 | 195,893 | 294,621 | 1,525,658 |
| 3,449,976 | 27,502 | 55,004 | 82,507 | 164,951 | 317,375 | 293,445 | 571,018 | 211,448 | 1,726,726 |
| 10,766,279 | 34,264 | 65,458 | 171,342 | 360,910 | 1,427,204 | 1,861,515 | 4,890,527 | 1,955,059 | - |
| 6,425,663 | 283,123 | 3,195,211 | 124,499 | 1,502,614 | 1,235,545 | 73,460 | 11,211 | - | - |
| 190,855,177 | 66,864,110 | 18,165,263 | 14,751,878 | 35,124,304 | 9,520,660 | 15,844,532 | 17,411,028 | 7,549,873 | 5,623,529 |
| 2,430,030 | 2,430,030 | - | - | - | - | - | - | - | - |
| 76,179,065 | 63,741,397 | 6,681,670 | 4,653,754 | 81,605 | 276,978 | 483,462 | 6,489 | 253,710 | - |
| 91,094,447 | 73,415,851 | 8,326,885 | 4,071,192 | 5,225,060 | 19,837 | 13,225 | 22,397 | - | - |
| 3,992,800 | - | 800 | - | 665,336 | 1,330,672 | 1,330,664 | 665,328 | - | - |
| 2,763,271 | 1,165,574 | 871,474 | 249,320 | 382,601 | 24,343 | - | - | 69,959 | - |
| 176,459,613 | 140,752,852 | 15,880,829 | 8,974,266 | 6,354,602 | 1,651,830 | 1,827,351 | 694,214 | 323,669 | - |
| 14,395,564 | $\underline{(73,888,742)}$ | 2,284,434 | 5,777,612 | 28,769,702 | 7,868,830 | 14,017,181 | 16,716,814 | 7,226,204 | 5,623,529 |
| 103,028,512 |  |  |  |  |  |  |  |  |  |
| 225,889 |  |  |  |  |  |  |  |  |  |
| $(45,769,623)$ |  |  |  |  |  |  |  |  |  |
| (43,069,410) |  |  |  |  |  |  |  |  |  |
| $\begin{array}{r} \hline 14,415,368 \\ (19,804) \\ \hline \end{array}$ |  |  |  |  |  |  |  |  |  |
| 14,395,564 |  |  |  |  |  |  |  |  |  |

[^6]42.3.2 Maturities of Assets and Liabilities - Based on historical pattern of the Assets and Liabilities of the Group

|  | 2013 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Upto 1 Month | Over 1 to 3 Months | $\begin{gathered} \text { Over } 3 \\ \text { to } 6 \\ \text { Months } \end{gathered}$ | Over 6 Months to 1 Year | Over 1 to 2 <br> Years | Over 2 <br> to 3 <br> Years | Over 3 to 5 Years | Over 5 <br> to 10 <br> Years | Over 10 Years |
|  |  |  |  |  | ---- (R | s '000') - |  |  |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Cash and balances with treasury banks | 8,006,108 | 8,006,108 | - | - | - | - | - | - | - | - |
| Balances with other banks | 690,098 | 690,098 | - | - | - | - | - | - | - | - |
| Lending to financial institutions | 2,127,516 | 2,127,516 | - | - | - | - | - | - | - | - |
| Investments | 60,791,885 | 398,895 | 15,828,329 | 9,449,016 | 160,644 | 8,226,228 | 1,688,095 | 6,725,237 | 13,020,978 | 5,294,463 |
| Advances | 82,025,967 | 14,562,105 | 15,505,678 | 18,568,372 | 24,919, 186 | 2,670,046 | 2,286,718 | 2,318,106 | 1,097,562 | 98,194 |
| Operating fixed assets | 2,879,281 | 35,143 | 68,837 | 102,537 | 197,371 | 332,892 | 136,971 | 193,838 | 321,660 | 1,490,032 |
| Intangible assets | 3,166,781 | 28,407 | 56,814 | 82,696 | 160,950 | 302,111 | 299,938 | 460,678 | 48,461 | 1,726,726 |
| Deferred tax assets | 11,089,644 | 117,395 | 234,789 | 353,232 | 543,077 | 1,937,086 | 2,655,286 | 5,248,779 | - | - |
| Other assets | 7,516,607 | 99,479 | 3,050,866 | 143,088 | 167,020 | 2,038,200 | 357,261 | 461,992 | 1,184,405 | 14,296 |
|  | 178,293,887 | 26,065,146 | 34,745,313 | 28,698,941 | 26,148,248 | 15,506,563 | 7,424,269 | 15,408,630 | 15,673,066 | 8,623,711 |
| Liabilities |  |  |  |  |  |  |  |  |  |  |
| Bills payable | 2,862,663 | 2,862,663 | - | - | - | - | - | - | - | - |
| Borrowings | 51,506,673 | 37,967,316 | 6,151,491 | 5,935,237 | 1,290,343 | - | - | - | 162,286 | - |
| Deposits and other accounts | 104,887,731 | 9,239,225 | 18,748,866 | 9,534,418 | 17,256,187 | 5,020,339 | 5,008,993 | 10,037,022 | 30,042,681 | - |
| Other liabilities | 3,337,359 | 2,004,638 | 1,016,169 | 49,784 | 99,261 | 46,250 | 40,006 | 62,371 | 4,164 | 14,716 |
|  | 162,594,426 | 52,073,842 | 25,916,526 | 15,519,439 | 18,645,791 | 5,066,589 | 5,048,999 | 10,099,393 | 30,209,131 | 14,716 |
| Net assets | 15,699,461 | $(26,008,696)$ | 8,828,787 | 13,179,502 | 7,502,457 | 10,439,974 | 2,375,270 | 5,309,237 | $(14,536,065)$ | 8,608,995 |
| Share capital | 103,028,512 |  |  |  |  |  |  |  |  |  |
| Reserves | 474,123 |  |  |  |  |  |  |  |  |  |
| Discount on issue of shares | $(45,769,623)$ |  |  |  |  |  |  |  |  |  |
| Accumulated loss | $(41,716,290)$ |  |  |  |  |  |  |  |  |  |
| Shareholders' equity | 16,016,722 |  |  |  |  |  |  |  |  |  |
| Deficit on revaluation of assets - net | $(317,261)$ |  |  |  |  |  |  |  |  |  |
|  | 15,699,461 |  |  |  |  |  |  |  |  |  |

Non-contractual assets and liabilities have been profiled by using Core / Non-core Balance Methodology. Core balances are defined as those which are expected to remain in our books for a longer period and thus placed in longer time buckets. Whereas, non-core balances are considered volatile and expected to attrite from our books in the short run.

In order to work out non-core balances, volatility is calculated using standard deviation and scaled for computing respective tenor volatility. Non-core and Core balances are equally distributed in time buckets from 1 month till 1 year and from 2 years till furtherest available time bucket respectively. Similarly, non-core balances for Running Finance are placed in 1-month bucket and core balances are equally distributed in buckets 2-months till 1-year.
2012

| Total | Upto 1 Month | Over 1 to 3 <br> Months | Over 3 to 6 <br> Months | Over 6 Months to 1 Year | Over 1 to 2 Years | Over 2 to 3 Years | Over 3 to 5 Years | Over 5 to 10 Years | Over 10 Years |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | - - (Rup | '000') |  |  |  |  |
| 7,672,866 | 7,672,866 | - | - | - | - | - | - | - | - |
| 956,809 | 952,675 | - | - | 4,134 | - | - | - | - | - |
| 3,440,910 | 3,440,910 | - | - | - | - | - | - | - | - |
| 83,802,727 | 9,343,878 | 7,933,388 | 6,786,584 | 31,740,465 | 3,495,579 | 10,548,007 | 8,632,732 | 3,669,150 | 1,652,944 |
| 71,585,896 | 16,402,097 | 12,065,707 | 15,334,003 | 16,849,534 | 2,781,094 | 2,906,018 | 3,109,647 | 1,419,595 | 718,201 |
| 2,754,051 | 26,522 | 65,090 | 74,836 | 145,481 | 263,863 | 162,087 | 195,893 | 294,621 | 1,525,658 |
| 3,449,976 | 27,502 | 55,004 | 82,507 | 164,951 | 317,375 | 293,445 | 571,018 | 211,448 | 1,726,726 |
| 10,766,279 | 34,264 | 65,458 | 171,342 | 360,910 | 1,427,204 | 1,861,515 | 4,890,527 | 1,955,059 | - |
| 6,425,663 | 283,123 | 3,195,211 | 124,499 | 1,502,614 | 1,235,545 | 73,460 | 11,211 | - | - |
| 190,855,177 | 38,183,837 | 23,379,858 | 22,573,771 | 50,768,089 | 9,520,660 | 15,844,532 | 17,411,028 | 7,549,873 | 5,623,529 |
| 2,430,030 | 2,430,030 | - | - | - | - | - | - | - | - |
| 76,179,065 | 63,741,397 | 6,681,670 | 4,653,754 | 81,605 | 276,978 | 483,462 | 6,489 | 253,710 | - |
| 91,094,447 | 8,877,729 | 11,872,222 | 9,389,196 | 15,861,068 | 4,523,714 | 4,517,102 | 9,030,152 | 27,023,264 | - |
| 3,992,800 | - | 800 | - | 665,336 | 1,330,672 | 1,330,664 | 665,328 | - | - |
| 2,763,271 | 1,171,945 | 871,474 | 249,320 | 382,601 | 24,343 | - | - | 63,588 | - |
| 176,459,613 | 76,221,101 | 19,426,166 | 14,292,270 | 16,990,610 | 6,155,707 | 6,331,228 | 9,701,969 | 27,340,562 | - |
| 14,395,564 | $(38,037,264)$ | 3,953,692 | 8,281,501 | 33,777,479 | 3,364,953 | 9,513,304 | 7,709,059 | $(19,790,689)$ | 5,623,529 |
| 103,028,512 |  |  |  |  |  |  |  |  |  |
| 225,889 |  |  |  |  |  |  |  |  |  |
| $(45,769,623)$ |  |  |  |  |  |  |  |  |  |
| $(43,069,410)$ |  |  |  |  |  |  |  |  |  |
| 14,415,368 |  |  |  |  |  |  |  |  |  |
| $(19,804)$ |  |  |  |  |  |  |  |  |  |
| 14,395,564 |  |  |  |  |  |  |  |  |  |

[^7]
# Notes to the Consolidated Financial Statements 

### 42.4 Operational Risk Management

The Bank defines operational risk as the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. The Bank seeks to ensure that key operational risks are managed in a timely and effective manner.

NIB approach operational risk management from two perspectives to best manage operational risk within the structure of the Bank:

- at the enterprise level to provide independent, integrated management of operational risk across the Bank, and
- at the business and enterprise control function levels to address operational risk in revenue generating and nonrevenue generating units.

A sound internal governance structure enhances the effectiveness of NIB's Operational Risk Management and is accomplished at the enterprise level through formal oversight by the Board, the CRO and risk management committees aligned to the Bank's overall risk governance framework and practices. The Operational Risk Committee (ORC) oversees the processes for sound operational risk management and also serves as an escalation point for critical operational risk matters within the Bank. The ORC reports operational risk activities to the Board Risk Management Committee.

Within the Integrated Risk Management Group, the Operational Risk team develops the strategies, policies, controls and monitoring tools for assessing and managing operational risks across the Bank and report results to Operational Risk Committee (ORC) and the Board. The business and support functions are responsible for all the risks within the business line, including operational risks. Operational Risk Management tools, such as Loss Collection \& Reporting, Risk and Control Self Assessment and Key Risk Indicators are developed and used to identify, measure, mitigate and monitor risks.
43. DATE OF AUTHORIZATION FOR ISSUE

These consolidated financial statements were authorized for issue on February 28, 2014 by the Board of Directors of the Bank.

Yameen Kerai Teo Cheng San, Roland<br>President / Chief Executive (Acting)<br>Chairman / Director<br>Tejpal Singh Hora<br>Director<br>Muhammad Abdullah Yusuf<br>Director

Statement showing written-off loans or any other financial relief of five hundred thousand rupees or above provided during the year ended December 31, 2013

|  |  |  |  |  |  |  |  |  |  |  | (Rupees '000') |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| S.No. | Name \& Address of borrower | Name of Individual / partners / directors |  | Father's / Husband's Name | Outstanding Liabilities Before Adjustments |  |  |  | Principal written off | Interest/ Mark-up written off | Other <br> Financial Relief | Total |
|  |  | Name | NIC No. |  | Principal | Accrued Mark-up | Others | Total |  |  |  |  |
| 1 | HAJI NOOR ENGINEERS \& COMPANY 37 A1, MAIN PECO ROAD, TOWNSHIP, LAHORE. | (I) MUHAMMAD AZAM NOOR <br> (II) ROBINA AZAM <br> (III) BILAL AZAM <br> (IV) MISS MARYAM AZAM <br> (V) ABRAR AZAM | (I) 35202-2709380-1 <br> (II) 35202-2564987-3 <br> (III) 35202-2709387-9 (IV) $35202-2564992-0$ <br> (V) 35202-5005068-1 | (I) NOOR MUHAMMAD <br> (II) MUHAMMAD AZAM NOOR <br> (III) MUHAMMAD AZAM NOOR <br> (v) MUHAMMAD AZAM NOOR | 69,996 | 30,431 | - | 100,427 | - | 5,427 | - | 5,427 |
| 2 | DANISH TRADERS 173-7. NEW ALAMGIR MARKET, SHAHALAM, LAHORE. | (I) AKHTER ALI <br> (II) BUSHRA HAIDER | (I) 35202-2467255-3 <br> (II) 35202-2357275-0 | (I) ANAYAT ALI <br> (iI) ALI HAIDER | 13,425 | 3,969 | - | 17,394 | 4,425 | 3,969 | - | 8,394 |
| 3 | RAINBOW INDUSTRIES LIMITED 56 KM MULTAN ROAD, BHAI PHERU MIAN KI MORR, LAHORE. | (I) ABDUL ISLAM <br> (III) IMRAN SHAHID <br> (II) ADNAN SHAHID | (I) 33100-0957849-3 <br> (III) 33100-1424233-7 <br> (il) $33300-0957861-7$ | (I) MUHAMMAD SARDAR <br> (II) ABDUL ISLAM <br> (III) ABDUL ISLAM | 36,859 | 3,876 | - | 40,735 | 11,059 | 3,876 | - | 14,935 |
| 4 | NAEEM CLOTH BAZAR NO 3, HOUSE NO P-777/87, STREET 18, RAZAABAD, FAISALABAD. | MUHAMMAD NAEEM | 33100-6506108-7 | SHEIKH MUHAMMAD ADREES | 5,377 | 524 | - | 5,901 | 276 | 524 | - | 800 |
| 5 | FAZLEESONS (PRIVATE) LIMITED F-42, HUB RIVER ROAD, SITE AREA, KARACHI | (I) SALEEMUDDIN <br> (II) FAZAL-E-AZEEM <br> (III) TARIQUE REHMAN <br> (V) JAMIL AHMED <br> (VI) ZARINA KHATOON | (I) 42201-9115584-7 <br> (II) 42201-8514923-5 <br> (III) 42201-3215399-1 <br> (V) 42101-9203283-7 <br> (VI) 42201-0271999-8 | (I) FAZAL ELLAHI <br> (II) FAZLUR REHMAN <br> (III) FAZLUR REHMAN <br> (V) NAAEEB AHMED <br> (VI) SALEEMUDDIN | 21,936 | 7,818 | - | 29,754 | - | 7,818 | - | 7,818 |
| 6 | KHUDA BUX ALLAH RAKHA 503, 5TH FLOOR, ISMAIL TRADE CENTRE, JODIA BAZAR, KARACHI. | MUHAMMAD USMAN | 42401-7752794-5 | ALLAH RAKHA | 5,800 | 2,781 | - | 8,581 | - | 2,781 | - | 2,781 |
| 7 | MAHMOOD PACKING CENTRE <br> 124 A, AMIR TOWN, NAJMA HOUSE, CANAL ROAD, FAISALABAD. | MAHMOOD AHMED | 33100-1269185-7 | MUHAMMAD SHARIF | 9,999 | 3,471 | - | 13,470 | - | 3,471 | - | 3,471 |
| 8 | MIAN TRADERS <br> HOUSE NO. 7, IMRAN ROAD, KHYABAN COLONY, FAISALABAD. | MUHAMMAD IQBAL | 33100-3491941-3 | MUHAMMAD AKRAM SHAKIL | 1,529 | 531 | - | 2,060 | - | 531 | - | 531 |
| 9 | MUHAMMAD SALEEM BHATTI <br> SAEED COLONY 1, CANAL ROAD, FAISALABAD. | MUHAMMAD SALEEM BHATT। | 33100-8872572-5 | HASSAN MUHAMMAD BHATTI | 25,002 | 9,122 | - | 34,124 | - | 9,122 | - | 9,122 |
| 10 | REHMAN HEIGHTS MAIN SATYANA ROAD, SALEEMI CHOWK, FAISALABAD. | (I) SARDAR DILDAR AHMAD CHEEMA <br> (II) MUHAMMAD SALEEM BHATTI | (I) 35202-5738760-7 <br> (II) 33100-8872572-5 | (I) SARDAR HAFIZ UR REHMAN (II) HASSAN MUHAMMAD BHATT | 19,867 | 869 | - | 20,736 | - | 736 | - | 736 |
| 11 | SHINE STAR ENTERPRISES <br> HOUSE 22/28, RAJA WALI GREEN VIEW COLONY, FAISALABAD. | BABAR MAQSOOD | 33102-1805010-7 | MAQSOOD AHMED | 17,500 | 6,355 | - | 23,855 | - | 6,355 | - | 6,355 |
| 12 | SILVER REED INTERNATIONAL (PRIVATE) LIMITED SILVER REED HOUSE, NEAR POLICE HEAD OFFICE, I.I.CHUNDRIGAR ROAD, KARACHI. | (I) SALAHUDDIN AHMED <br> (II) SHAHID AHMED <br> (III) SOHAIL AHMED | (I) 42301-8009574-5 <br> (II) 42000-0484084-1 <br> (III) 42301-4963992-5 | (I) ABDUL RASHEED <br> (II) SALAHUDDIN AHMED <br> (III) SALAHUDDIN AHMED | 6,644 | 647 | - | 7,291 | - | 591 | - | 591 |
| 13 | SAFDAR ALI SHAH \& COMPANY 60 HARLEY STREET, RAWALPINDI. | SYED NAJMUL HASSAN | 37405-9379914-7 | SAFDAR ALI SHAH | 2,668 | 555 | - | 3,223 | - | 555 | - | 555 |
| 14 | ZARI MARKAZ <br> SHOP NO. 09, KHALID CLOTH MARKET, LIAQUATABAD, KARACHI. | SYED MUHAMMAD ALI HASANI | 42101-1807265-9 | SYED JAMIL AHMED | 2,500 | 536 | - | 3,036 | - | 536 | - | 536 |
| 15 | AMBER ENTERPRISES GODOWN M-II, E-660, BLOCK-D, ST NO. 3, SHERSHAH COLONY, SITE KARACHI. | (I)YASIR JAMAL PASHAH <br> (II) AAMIR | (I) 42000-1286264-3 <br> (II) 42401-5601440-7 | (I) SYED JAMAL AHMED <br> (II) ABDUL JABBAR | 9,248 | 1,840 | - | 11,088 | 1,598 | 1,840 | - | 3,438 |
| 16 | ABBAS NIZAM COTTON GINNING AND PRESSING FACTORY NEAR KERIYA SHAIKH BY PASS, HYDERABAD ROAD, TANDO ALLAHYAAR, SINDH. | AbBAS ALI KHAN | 42000-1286264-3 | SYED JAMAL AHMED | 35,355 | 13,414 |  | 48,769 | 21,942 | 13,414 | - | 35,356 |
| 17 | HILAL CORPORATION (PRIVATE) LIMITED 40-B, SECTOR-19, KORANGI, KARACHI. | (I) FURQAN SATTAR <br> (II) S. KHURSHID AHMAD <br> (IV) S.SHARIF AHMAD <br> (III) S.A. SATTAR BATTIWALA | (I) 517-90-305768 <br> (II) 517-63-305765 <br> (III) $519-92-026154$ <br> (IV) 517-90-305763 | (I) S.A. SATTAR BATTIWALA <br> (II) HAJI ABDUL SALAM <br> (III) S.A SALAM <br> (IV) S.A SALAM | 26,857 | 13,067 | - | 39,924 | - | 9,674 | - | 9,674 |

Statement showing written-off loans or any other financial relief of hundred thousand rupees or above provided
during the year ended December 31, 2013

Statement showing written-off loans or any other financial relief of hundred thousand rupees or above provided
during the year ended December 31, 2013

|  |  |  |  |  |  |  |  |  |  |  | (Rupees '000') |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| S.No. | Name \& Address of borrower | Name of Individual / partners / directors |  | Father's / Husband's Name | Outstanding Liabilities Before Adjustments |  |  |  | Principal written off | Interest/ Mark-up written off | Other <br> Financial Relief | Total |
|  |  | Name | NIC No. |  | Principal | Accrued Mark-up | Others | Total |  |  |  |  |
| 32 | A S BROTHERS <br> 29, SHER MUHAMMAD HOU QUAID AZAM PARK, ALLAMA IQBAL ROAD, KOTLAKHPAT, LAHORE. | ABdul Sattar | 35201-1533686-3 | SHER MUHAMMAD | 6,000 | 1,427 | - | 7,427 | - | 1,427 | - | 1,427 |
| 33 | ABDUL SHAKOOR RICE DEALER MOHALLAH RASOOL NAGAR, TEHSEEL KAMOKI, GUJRANWALA. | ABDUL SHAKOOR | 34102-0406111-7 | MUHAMMAD SAADIQ | 2,007 | 663 | - | 2,670 | - | 663 | - | 663 |
| 34 | ASIATEX CORPORATION 3607/2M, JALILABAD COLONY, GUL PIONEER TRADERS, MULTAN. | MUHAMMAD YOUSAF | 36302-0936728-9 | MUHAMMAD SADDIQUE | 1,684 | 938 | - | 2,622 | - | 938 | - | 938 |
| 35 | PARAS INDUSTRIES <br> PLOT NO. G/6, SITE AREA, HYDERABAD. | (I) RELO MALL <br> (II) TERAT DAS | (I) 41102-5009514-7 <br> (II) 41207-2294013-9 | (I) NABHAN DAS <br> (II) NABHAN DAS | 40,050 | 5,016 | - | 45,066 | 7,550 | 5,016 | - | 12,566 |
| 36 | PRECISE SALEEM SABIR TEXTILES (PRIVATE) LIMITED A-25, J/1, SITE, KARACHI. | (I) SALEEMULLAH <br> (II) MUHAMMAD ISHAQ | (I) 42101-5169984-1 <br> (II) 42301-9887240-5 | (I) REHMAT ULLAH <br> (II) ABDUL HAKEEM | 10,989 | 2,307 | - | 13,296 | - | 2,298 | - | 2,298 |
| 37 | ALUSYS (PRIVATE) LIMITED G.T. ROAD, SADDOKE, GUJRANWALA. | (I) FAISAL RASHEED <br> (II) MOHAMMAD SHOAIB <br> (III) SHAFIQ UR REHMAN <br> (IV) ADNAN RASHEED | (I) 34101-0898270-7 <br> (II) 34101-9830767-9 <br> (III) 34101-6412594-3 (IV) 34101-7021729-9 | (I) ABDUL RASHEED <br> (II) MOHD NASIM <br> (III) MOHD RAFIQUE <br> (IV) ABDUL RASHEED | 93,145 | 50,282 | - | 143,427 | - | 33,427 | - | 33,427 |
| 38 | ZURASH INDUSTRIES (PRIVATE) LIMITED PLOT NO. 96-100, SECTOR 15 , <br> KORANGI INDUSTRIAL AREA, KARACHI. | (I) ABDUL REHMAN <br> (II) AZIZ ABDUL REHMAN <br> (III) MRS. ZARINA A REHMAN <br> (IV) HUSSAIN A REHMAN | (I) 42301-0898617-7 <br> (II) 42301-0895550-3 <br> (III) 42301-0820312-0 (IV) 42301-0895556-5 | (I) KARUDDIN GOLANY <br> (II) ABDUL REHMAN <br> (III) ABDUL REHMAN <br> (IV) ABDUL REHMAN | 62,442 | 34,042 | - | 96,484 | 5,000 | 34,042 | - | 39,042 |
| 39 | HAJI MUHAMMAD ISMAIL MILLS LIMITED OFFICE NO. 408, COMMERCE CENTRE, HASRAT MOHANI ROAD, KARACHI. | (I) GULSHAD BEGUM <br> (II) HUMA IRFAN <br> (III) M. SARFRAZ <br> (IV) MOHAMMAD FAROOQ <br> (V) MUSHTAQ A. VOHRA <br> (VI) NASIR MUSHTAQ VOHRA | (I) 42301-0866236-6 <br> (II) 42301-0114286-0 <br> (III) 42301-0882471-1 <br> (IV) 42301-0052156-9 <br> (V) 42301-0952156-3 <br> (VI) 517-92-219565 | (I) MUSHTAQ A. VOHRA <br> (II) IRFAN IQBAL <br> (III) MOHAMMAD ALI <br> (IV) RASOOL KHAN <br> (V) HAJI MUHAMMAD ISMAIL <br> (VI) MUSHTAQ AHMED VOHRA | 12,208 | 9,535 | - | 21,743 | - | 9,535 | - | 9,535 |
| 40 | H M I ENERGY (PRIVATE) LIMITED 409, COMMERCE CENTRE, HASRAT MOHANI ROAD, KARACHI. | (I) M. SARFRAZ <br> (II) NAJEEB MUSHTAQ VOHRA | (I) 510-59-280358 <br> (II) 517-93-217567 | (I) M. ALI <br> (II) MUSHTAQ A. VOHRA | 14,879 | 11,451 | - | 26,330 | 10,190 | 11,451 | - | 21,641 |
| 41 | AL RAHMAN AGENCY <br> 1-N, BLOCK NO. 2, PECHS SOCIETY, KARACHI. | JAVED MAHMOOD | 42201-9665527-5 | MAHMOOD SHOUKAT | 10,384 | 1,111 | - | 11,495 | 1,009 | 1,111 | - | 2,120 |
| 42 | AL SABAHAT ENTERPRISES OFFICE NO. O3, 1ST FLOOR, WAZIR MANSION, NICOL ROAD, NEAR CHAMBER OF COMMERCE, KARACHI | (I) ABDUL RAUF KARIM <br> (II) KHALID H. KHAN <br> (III) M. OWAIS MOTIWALA | (I) 42201-3184468-5 <br> (II) 42201-7438938-1 <br> (III) 42201-0673370-9 | (I) ABDUL KARIM <br> (II) SULTAN HASAN KHAN <br> (III) M.ASHRAF MOTIWALA | 12,500 | 696 | - | 13,196 | - | 696 | - | 696 |
| 43 | ANWER STEEL TRADERS <br> 143, MAIN MARKET, LANDA BAZAR, LAHORE | ANWAR AMIN PASHA | 35202-6587751-7 | MUHAMMAD ASHRAF | 16,100 | 1,607 | - | 17,707 | - | 1,026 | - | 1,026 |
| 44 | FAZAL GARMENTS 1-D2 \& D3, STREET NO. 9/1, SECTOR NO. 16-B, NORTH KARACHI INDUSTRIAL AREA, KARACHI. | MAQSOOD HUSSAIN | 42101-1638301-9 | FAZAL HUSSAIN | - | 6,787 | - | 6,787 | - | 6,782 | - | 6,782 |
| 45 | FAZAL INDUSTRIES 1-D2 1-D3, STREET 9/1, SECTOR 16-B, NORTH KARACHI INDUSTRIAL AREA, KARACHI. | MAQSOOD HUSSAIN | 42101-1638301-9 | FAZAL HUSSAIN | 60,000 | 4,794 | - | 64,794 | - | 4,794 | - | 4,794 |
| 46 | HAJI M SHARIF \& SONS 196, LOHA MARKET, LANDA BAZAR, LAHORE. | MUHAMMAD JAMIL | 35202-4293389-1 | HAJI MUHAMMAD SHARIF | 9,999 | 790 | - | 10,789 | - | 790 | - | 790 |
| 47 | SAMEER ENTERPRISES CRESCENT BOARDS BUILDING, NISHATABAD, LAHORE ROAD, FAISALABAD. | (I) SHAHID RIAZ <br> (II) MANSOOR RIAZ | (I) 33100-0719970-1 <br> (II) 33100-0720063-5 | (I) RIAZ MASOOD <br> (II) RIAZ MASOOD | 13,996 | 937 | - | 14,933 | - | 522 | - | 522 |



$$
\begin{array}{l|l}
\text { S.No. } & \text { Name \& Address of borrower }
\end{array}
$$

NAZAR MUHAMMAD BALOCH

|  |  |  |
| :---: | :---: | :---: |







$$
\begin{array}{c|l}
\hline 48 & \begin{array}{l}
\text { TAJ IMPEX } \\
\text { GONDLANWAL ROAD, GUJRANWALA. }
\end{array} \\
\hline
\end{array}
$$

Statement showing written-off loans or any other financial relief of hundred thousand rupees or above provided
during the year ended December 31, 2013
SYED INTIZAR ABBAS JAFFRI


 | 52 | $\begin{array}{l}\text { NAZAR MUHAMMAD BALOCH } \\ \text { HOUSE OIH KOHAD GOATH,HAJI RAHMETULLAH GARDEN, }\end{array}$ |
| ---: | :--- |
| HIN QASIM TOWN, KARACHI. |  |
| BIN |  | $49 \begin{aligned} & \text { NEW KHAN TRANSPORT COMP } \\ & 55 \text { LAWRENCE ROAD, LAHORE. }\end{aligned}$

 $56 \begin{aligned} & \text { MUHAMMAD IRFAN } \\ & \text { HOUSE NO 2392A1, MIRPURKHAS ROAD, } \\ & \text { PHULELI, HYDERABAD. }\end{aligned}$ $57 \begin{aligned} & \text { SHAKEEL AHMED } \\ & \text { HOUSE NO. R-1190, DASTAGIR SOCIETY, BLOCK-15, }\end{aligned}$ 58 | 58 | $\begin{array}{l}\text { SYED MUHAMMAD ALI } \\ \text { HOUSE NO. R-624, BLOCK-15, F.B. AREA, KARACHI. }\end{array}$ |
| :--- | :--- | $59 \begin{aligned} & \text { ASHAR AHMED KHAN } \\ & \text { HOUSE NO. O9 STREET NO. 2, SHAH ALAM COLONY, } \\ & \text { TAJPURA SCHEME, LAHORE. }\end{aligned}$ $60 \begin{aligned} & \text { QASEEM AHMED } \\ & \text { HOSUE NO. F } 62 / 4 \text {, MARTIN QUARTER, MARTIN ROAD, } \\ & \text { HARACH. }\end{aligned}$ KAHAMMAD YOUNUS KHAN MUHAMMAD

HOUSE NO.R-15, MOHAMMAD ALI SHAHEED SOCIETY,
MALIR, KARACHI. SAJID HAYAT
HOUSE NO. 4. MUHALLA RASHED COLONY,
PAF ROAD, SARGODHA. DR. SYED MUHAMMAD ALI BUKHARI
HOUENN. O2, GIRLS COLLEGE ROAD, CHAK NO 111/P
RAHIMYAR KHAN. MUHAMMAD AYAZ
HOUSE NO. A O9, BLLY'S HOMES, UNIVERSITY ROAD,
SCHEME 33, GUZZZAR HIJRI KARACHI.

$$
\begin{aligned}
& \text { (I) AAMIR HAYAT KHAN } \\
& \text { (II) MUMTAZ NAZI } \\
& \text { (III) KHURSHID JABEEN NIAZI } \\
& \hline
\end{aligned}
$$

AFSAR AHMED


yousuF 65 |  | $\begin{array}{l}\text { TARIQ MEHMOOD } \\ \text { HOUSENO. } 6 \text {, TREET NO 157-S. MUHALLAH MAQBOL } \\ \text { ROAD, CHOWK BABA AZAM, ICHRA, LAHORE. }\end{array}$ | TARIQ MEHMOOD |
| :--- | :--- | :--- |

Statement showing written-off loans or any other financial relief of hundred thousand rupees or above provided
during the year ended December 31, 2013

| uring the year ended December 31, 20 |  |  |  |  |  |  |  |  |  |  | (Rupees '000') |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Name of Individual / partners / directors |  | Father's / Husband's Name | Outstanding Liabilities Before Adjustments |  |  |  | Principal written off | Interest/ Mark-up written off | $\begin{aligned} & \text { Other } \\ & \text { Financial } \\ & \text { Relief } \end{aligned}$ | Total |
| S.No. | Name \& Address of borrower | Name | NIC No. |  | Principal | Accrued Mark-up | Others | Total |  |  |  |  |
| 66 | LAIQ AHMED <br> HOUSE NO. A-S/4, ROW NO. 9, NATIONAL CEMENT HOUSING SOCIETY, BLOCK 10-A, GULSHAN-E-IQBAL, KARACHI. | LAIQ AHMED | 42201-3302951-5 | MUBEEN AHMED | 525 | 129 | - | 654 | 525 | 129 | - | 654 |
| 67 | IMRAN SAKHAWAT HOUSE NO. 18, ST.NO.3, SEC B, PHASE-II, DHA, ISLAMABAD. | IMRAN SAKHAWAT | 37405-0577744-5 | SAKHAWAT HUSSAIN | 1,112 | 124 | - | 1,236 | 1,112 | 124 | - | 1,236 |
| 68 | ABDUL AZIZ <br> AL HASEEB HOUSE, KARIM PURA, JHELUM. | ABDUL AZIZ | 37301-7541234-5 | ABDUL KHALIQ | 529 | 136 | - | 665 | 529 | 136 | - | 665 |
| 69 | MUHAMMAD ANWAR AMIN FLAT NO A-117, 1ST FLOOR, SECTOR 15-A-2, BUFFERZONE, KARACHI. | MUHAMMAD ANWAR AMIN | 42401-2080619-9 | MOHAMMAD AMIN | 532 | 128 | - | 660 | 532 | 128 | - | 660 |
| 70 | HABIB UR REHMAN <br> HOUSE NO. B-1, BLOCK B, KDA OFFICERS HOUSING SOCIETY, KARACHI. | HABIB UR REHMAN | 42201-0588518-5 | GHULAM UR RAHMAN | 378 | 50 | 600 | 1,028 | 128 | 50 | 600 | 778 |
| 71 | MUHAMMAD ALAM HOUSE NO. A-476, SECTOR 4, AHSANABAD, SCHEME 33, GULSHAN-E-MAYMAR, KARACHI. | MUHAMMAD ALAM | 42101-6655784-3 | MOHAMMAD NAWAZ | 710 | 239 | 286 | 1,235 | 250 | 239 | 286 | 775 |
| 72 | MUHAMMAD IMRAN SHAIKH HOUSE NO. A/116-34-197, HIRABAD, HYDERABAD. | MUHAMMAD IMRAN SHAIKH | 41303-1 197998-1 | MUHAMMAD AHSAN SHAIKH | 789 | 198 | 109 | 1,096 | 314 | 198 | 109 | 621 |
| 73 | MUHAMMAD JAWAID HOUSE 1573, MEMON COLONY, BLOCK 3, SIDDIQABAD, F.B. AREA, KARACHI. | MUHAMMAD JAWAID | 42101-1024729-7 | ABDUL GHAFFOR | 825 | 479 | 739 | 2,043 | 325 | 479 | 739 | 1,543 |
| 74 | MOHAMMAD ASLAM HOUSE NO. 86/10, ORANGABAD, CHOOTA MEADAN, NAZIMABAD NO. 3 , KARACHI. | MOHAMMAD ASLAM | 42101-8817989-1 | MUHAMMAD YAR | 561 | 307 | 163 | 1,031 | 211 | 307 | 163 | 681 |
| 75 | LIPS \& TIPS HOUSE NO. N-346, SECTOR 35-C, WHITE "N", KORANGI NO. $31 / 2$, KARACHI. | UZMA ASIF | 42201-0339207-0 | MAQBOOL HUSSAIN GOHAR | 2,120 | 296 | - | 2,416 | 499 | 296 | - | 795 |
| 76 | ABDUL MAALIK <br> HOUSE NO. 192/2, BLOCK NO. B, KHUDADAD COLONY, SHAHRAH-E-QUIADEEN, KARACHI. | ABDUL MAALIK | 42301-0943202-9 | MOHAMMAD SALEEM | 1,043 | 687 | 134 | 1,864 | 343 | 687 | 134 | 1,164 |
| 77 | SUDHAMO AHUJA <br> HOUSE NO. 27-28, HAPPY HOMES, QASIMABAD HYDERABAD. | SUDHAMO AHUJA | 41306-2653616-7 | NIRMAL DAS AHUJA | 851 | 395 | 121 | 1,367 | 421 | 395 | 121 | 937 |
| 78 | SYED REHAN HUSSAIN ZAIDI FLAT NO. 4-F, STREET NO. 5, ASKARI 4, GULISTAN-E-JAUHAR, KARACHI. | SYED REHAN HUSSAIN ZAIDI | 42101-1872282-3 | SYED LIAQUAT HUSSAIN ZAIDI | 476 | 107 | 282 | 865 | 236 | 107 | 282 | 625 |
| 79 | SHAHID DAR HOUSE NO. E-10, GROUND FLOOR, PHASE 2, DEFENCE VIEW, KARACHI. | SHAHID DAR | 42301-7615567-3 | FAIZ ALI | 583 | 249 | 110 | 942 | 283 | 249 | 110 | 642 |
| 80 | SYED SAJJAD HAIDER ZAIDI FLAT NO. 2. KMC OFFICERS FLATS, NUZRAT ROAD, GARDEN EAST, KARACHI. | SYED SAJJAD HAIDER ZAIDI | 42201-9041793-3 | SYED MUSLIM HUSSAIN ZAIDI | 405 | 383 | - | 788 | 147 | 383 | - | 530 |
| 81 | ABDUL HAFIZ <br> HOUSE NO. F-43, F AREA, KORANGI, KARACHI. | ABDUL HAFIZ | 42201-9836633-7 | MUHAMMAD SHAREEF | 793 | 206 | 164 | 1,163 | 393 | 206 | 164 | 763 |
| 82 | MUNASIB KHAN HOUSE NO. B 130, GULSHAN-E-RAFI SOCIETY, JAMIA MILLIA ROAD, MALIR, KARACHI. | MUNASIB KHAN | 42501-1263522-9 | BEHRAM KHAN | 926 | 630 | 125 | 1,681 | 376 | 630 | 125 | 1,131 |
| 83 | SHOAIB IQBAL <br> FLAT B-307, ROYAL RESIDENCEY, BLOCK-13-D/2, GULSHAN-E-IQBAL, KARACHI | SHOAIB IQBAL | 42201-3585837-1 | IQBAL HUSSAIN KHAN | 468 | 348 | 64 | 880 | 233 | 348 | 64 | 645 |

Statement showing written-off loans or any other financial relief of hundred thousand rupees or above provided
during the year ended December 31, 2013


Statement showing written－off loans or any other financial relief of hundred thousand rupees or above provided
during the year ended December 31， 2013


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| S．No． | Name \＆Address of borrower | Name of Individual／partners／directors |  | Father＇s／Husband＇s Name | Outstanding Liabilities Before Adjustments |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Name | NIC No． |  | Principal | Accrued Mark－up | Others | Total |
| 104 | RANA MUHAMMAD NADEEM HOUSE NO．P－162／2，STREET NO．2， ZULFIQAR COLONY，FAISALABAD． | RANA MUHAMMAD NADEEM | 33100－1006498－7 | MUHAMMAD SALEEM | 389 | 456 | 38 | 883 |
| 105 | ARIF BUTT <br> HOUSE 2 ST 24 DARA SHIKO DO MORIA PUL LAHORE | ARIF BUTT | 35202－6691738－9 | SIRAJ DIN BUTT | 351 | 376 | 6 | 733 |
| 106 | MUHAMMAD IRSHAD FLAT NO．09，4TH FLOOR，SAEEDA MANSION， STREET NO．O6，BURNS ROAD，KARACHI． | MUHAMMAD IRSHAD | 42301－1019531－7 | MUHAMMAD IDREES | 870 | 623 | 132 | 1，625 |
| 107 | SYED HAIDAR ABBAS ZAIDI HOUSE NO．572，D 2 BLOCK NO．5，GREEN TOWN， NEAR AMMA SABRA MASJID，LAHORE． | SYED HAIDAR ABBAS ZAIDI | 35202－2016157－5 | SYED MUZAHIR HUSSAIN ZAIDI | 351 | 396 | 191 | 938 |
| 108 | MUHAMMAD USMAN SALEEM HOUSE NO．243－B，SADAR BAZAR，SHAHEEN CHOWK， GHULAM MUHAMMAD ABAD，FAISALABAD． | MUHAMMAD USMAN SALEEM | 33100－2698444－5 | MUHAMMAD SALEEM | 457 | 364 | 58 | 879 |
| 109 | HUMAIR SALEEM SEHGAL PLOT NO．1，RABBANI BLOCK，USMAN STREET． KASHMIR RÓAD，KHAYABAN CÓLONY NO．2，FAIŚALABAD． | HUMAIR SALEEM SEHGAL | 33100－9406467－1 | QAMAR SALEEM SEHGAL | 513 | 452 | 17 | 982 |
| 110 | MUHAMMAD RAFIQUE IQBAL HOUSE NO．341，KORANGI NO 3－1／2，KARACH． | MUHAMMAD RAFIQUE IQBAL | 42201－4154410－3 | AKBAR ALI | 645 | 132 | 366 | 1，143 |
| 111 | MUHAMMAD RAMZAN HOUSE NO．MIIE－A8831，STREET 37，JINNAH ROAD， BLOCK C，SHERSHAH，KARACHI． | MUHAMMAD RAMZAN | 34501－1058929－1 | NAZEER AHMED | 904 | 260 | 137 | 1，301 |
| 112 | AHSAN ALI BHUTTO FLAT G2－5 JACOB LINE COMPLEX BLOCK G， LINES AREA，KARACHI． | AHSAN ALI BHUTTO | 43304－0590148－5 | FAZAL MUHAMMAD | 478 | 433 | 40 | 951 |
| 113 | SHAHZAD ABDUL HAMEED <br> HOUSE NO． 11 A ST 18，MOHALLAH NASIR PARK BILAL GUNJ，LAHORE． | SHAHZAD ABDUL HAMEED | 35202－1363569－3 | ABDUL HAMEED | 254 | 371 | 37 | 662 |
| 114 | ARIF SAUD HOUSE NO．154，UNIT NO．5，BLOCK D，LATIFABAD， HYDERABAD． | ARIF SAUD | 41304－6229583－5 | ABDUL SALEEM KHAN | 999 | 226 | 240 | 1，465 |
| 115 | HASSAN KHAN TRANSPORT SERVICE P－75，STREET NO．5，CHINIOT BAZAR， FAISALABAD | MUHAMMAD HASSAN KHAN | 33100－1016918－1 | ABDUL WAHEED KHAN | 1，895 | 359 | 2，699 | 4，953 |
| 116 | baHar majeed <br> 133，F－7，PHASE E－6，HAYATABAD，PESHAWAR． | BAHAR MAJEED | 17301－3262568－0 | ABDUL MAJEED | 149 | 363 | 266 | 778 |
| 117 | MOHAMMAD FAHEEM HOUSE NO．22，STREET NO．10，RAMNAGAR， CHOBURGI，LAHORE． | MOHAMMAD FAHEEM | 35202－3048497－7 | RIAZ AHMED | 479 | 358 | 69 | 906 |
| 118 | RASHEED AHMED AWAN HOUSE NO．2516／1，DARBAR HAFIZ JAMAL ROAD，MULTAN． | RASHEED AHMED AWAN | 36302－4104344－5 | HABIB AHMED AWAN | 476 | 499 | 38 | 1，013 |
| 119 | SHABBIR AHMED HOUSENO．865，MUHAMMAD NAGAR， LANDHI，KARACHI． | SHABBIR AHMED | 42401－1815687－3 | BASHIR AHMED | 440 | 332 | 38 | 810 |
| 120 | MRTRADERS ROOM NO．333，THIRD FLOOR，TRADE AVENUE， NEAR CHAPAL PLAZA，HASRAT MOHANI ROAD，KARACHI． | MUHAMMAD RAFIQ | 42301－2373386－7 | MUHAMAMD IBRAHIM | 1，885 | 1，635 | 153 | 3，673 |
| 121 | KASHIF ALI <br> HOUSE NO．A 22，STREET 7，BANGLOW 4， GULSHAN－E－FAISAL，CLIFTON，KARACHI． | KASHIF ALI | 53403－5958349－1 | ZAFAR ALI | 373 | 299 | 39 | 711 |
| 122 | MUHAMMAD WASEEM ANSARI <br> FLAT NO．306，3RD FLOOR，AL QADIR CENTER， IMLI STREET，ISLAM POORA NISHTER ROAD， GARDEN WEST，KARACHII | MUHAMMAD WASEEM ANSARI | 42000－0513363－7 | MOHAMMAD HABIB ANSARI | 481 | 401 | 55 | 937 |

Statement showing written-off loans or any other financial relief of hundred thousand rupees or above provided

Statement showing written-off loans or any other financial relief of hundred thousand rupees or above provided
during the year ended December 31, 2013

| S.No. | Name \& Address of borrower | Name of Individual / partners / directors |  | Father's / Husband's Name | Outstanding Liabilities Before Adjustments |  |  |  | Principal written off | Interest/ Mark-up written off | $\begin{gathered} \text { Other } \\ \text { Financial } \\ \text { Relief } \end{gathered}$ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Name | NIC No. |  | Principal | Accrued Mark-up | Others | Total |  |  |  |  |
| 141 | M.M. TRADINGS <br> 1ST FLOOR, BLOCK N, AKHTAR IQBAL COMPOUND, F.B. AREA 22, KARACH | NIDA SHAHZAD | 42101-9914708-0 | SYED SHAHZAD AHMED | 3,276 | 1,310 | - | 4,586 | 1,638 | 1,310 | - | 2,948 |
| 142 | MUHAMMAD NAZEER NADEEM HOUSE NO. 76 A, BLOCK NO. 8, KHANEWAL. | MUHAMMAD NAZEER NADEEM | 36103-7140249-5 | MUHAMMAD SALEEM | 316 | 306 | 56 | 678 | 154 | 306 | 56 | 516 |
| 143 | AFZAL MASIH PORANI ABADI, MOHALLA SAINT PETERS CHURCH, KOT LAKHPAT, LAHORE. | AFZAL MASIH | 35202-0846370-3 | AMANAT MASIH | 525 | 337 | 55 | 917 | 205 | 337 | 55 | 597 |
| 144 | AbDUL WAHEED HOUSE NO. 696. G MOHALLA NAGRA ANDROON SHERA WALA GATE, LAHORE. | ABDUL WAHEED | 35202-0412014-9 | AZIZ UDIN | 256 | 371 | 34 | 661 | 124 | 371 | 34 | 529 |
| 145 | SYED MUSAWER ALI <br> HOUSE NO. D-8, BLOCK 4, F.B. AREA, KARACHI. | SYED MUSAWER ALI | 42101-4000555-7 | SYED BASHIR ALI | 1,186 | 418 | 108 | 1,712 | 226 | 418 | 108 | 752 |
| 146 | WAJID KHAN <br> NEAR JAMIA MASJID GHOUSAI, HOUSE NO. 2, <br> MOHALLA KOT AAM SINGH, KHANEWAL. | WAJID KHAN | 36103-8730795-7 | HAMID KHAN | 448 | 523 | 44 | 1,015 | 219 | 523 | 44 | 786 |
| 147 | MUHAMMAD ABDULLAH SHAHID <br> HOUSE NO. 46, STREET NO. 2, SECTOR 5 J , SAEEDABAD, BALDIA TOWN, KARACHI. | MUHAMMAD ABDULLAH SHAHID | 42401-2047041-5 | ABDUL GAHFOOR | 632 | 540 | 82 | 1,254 | 150 | 540 | 82 | 772 |
| 148 | TANSEER AHMED HASHMI HOUSE NO. 3-A. STREET NO. 65, INDER NAGAR BASMATI ROAD, SAMANABAD, LAHORE. | TANSEER AHMED HASHMI | 35202-4146299-3 | MUMTAZ HASHMI | 341 | 255 | 97 | 693 | 166 | 255 | 97 | 518 |
| 149 | MUHAMMAD RAMZAN <br> HOUSE NO. 180, STREET NO. 3, RABAN COLONY, FAISALABAD. | MUHAMMAD RAMZAN | 33100-2564082-5 | MUHAMMAD ASHRAF | 468 | 373 | 127 | 968 | 186 | 373 | 127 | 686 |
| 150 | MUHAMMAD AMJAD <br> HOUSE NO. 286 D, MOHALLAH GULSHAN RAVI, LAHORE. | MUHAMMAD AMJAD | 35202-5091579-3 | AbDUL RASHEED | 659 | 516 | 107 | 1,282 | 322 | 516 | 107 | 945 |
| 151 | MUHAMMAD RASHID SHAIKH <br> HOUSE NO. D/36-2645, CHOTKI GITTI, URDU BAZAR, HYDERABAD. | MUHAMMAD RASHID SHAIKH | 42101-9251013-7 | ABDUL RASHEED SHAIKH | 507 | 338 | 76 | 921 | 247 | 338 | 76 | 661 |
| 152 | MUHAMMAD SALEEM SHAHEEN <br> F/2426, HIZARI MOHALLA, BHUTTO WALI GALI, <br> NEAR NABEENA SCHOOL', INSIDE KASHMIRI GATE, LAHORE | MUHAMMAD SALEEM SHAHEEN | 35202-0271417-9 | MUHAMMAD IQBAL | 698 | 347 | 164 | 1,209 | 388 | 347 | 164 | 899 |
| 153 | AHSAN MASOOD KHAN <br> HOUSE NO. 99, DOHS, PHASE-II, MALIR CANTT, KARACHI. | AHSAN MASOOD KHAN | 42501-0143296-1 | MASOOD ALAM KHAN | 215 | 15 | 622 | 852 | 75 | 15 | 622 | 712 |
| 154 | SAMIA ALI 48-C, ASKARI FLATS, GULBERG-III, LAHORE. | SAMIA ALI | 35202-2655860-6 | MUHAMMAD AKRAM | 309 | 658 | 28 | 995 | 149 | 658 | 28 | 835 |
| 155 | RIAZ AHMED KHAN 1118/X BASTI, KOTWAL 48-T, JINNAH MARKET, NEW MULTAN, MULTAN. | RIAZ AHMED KHAN | 36302-7916002-5 | GHULAM FARID | 449 | 283 | 61 | 793 | 219 | 283 | 61 | 563 |
| 156 | UMER FAROOQ <br> NEW PAK ASSOCIATE, SHOP NO. 9, REHMAN PLAZA, I-10 MARKAZ, ISLAMABAD. | UMER FAROOQ | 37404-9426473-5 | IJAZ AHMED SATTI | 464 | 313 | 21 | 798 | 226 | 313 | 21 | 560 |
| 157 | MUHAMMAD RAUF <br> HOUSE NO. 811/8-H, NEAR DARBAR PIR GHAZI JAMAL MOHALLAH KHAJI WALA, ALANG BOHAR GATE, MULTAN | MUHAMMAD RAUF | 36302-0338700-9 | ABDUL RASHEED | 225 | 34 | 457 | 716 | 110 | 34 | 457 | 601 |
| 158 | IMRAN MUGHAL <br> HOUSE NO. 413, MUHALLA CHAKI PARA, MIRPURKHAS. | IMRAN MUGHAL | 44103-8313583-9 | MIRZA YOUSUF | 846 | 510 | 163 | 1,519 | 416 | 510 | 163 | 1,089 |
| 159 | MUHAMMAD UMAR HOUSE NO. B-183, KHUDADAD COLONY, PECHS-I, KARACHI. | MUHAMMAD UMAR | 42201-5441577-1 | GHULAM NABI | 545 | 272 | 120 | 937 | 270 | 272 | 120 | 662 |

Statement showing written-off loans or any other financial relief of five hundred thousand rupees or above provided


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|  | + | $\stackrel{\stackrel{\rightharpoonup}{0}}{\underset{\sim}{c}}$ | $\begin{aligned} & \stackrel{\circ}{\circ} \\ & \stackrel{\sim}{\circ} \end{aligned}$ | $\begin{aligned} & \hat{o} \\ & \stackrel{y}{i} \end{aligned}$ | $\begin{aligned} & \hline \infty \\ & \stackrel{\infty}{\circ} \\ & \hline \end{aligned}$ | $\frac{8}{\infty}$ | $\begin{aligned} & \hline \stackrel{U}{\circ} \\ & \dot{\sim} \end{aligned}$ | $\stackrel{\underset{\infty}{\infty}}{\stackrel{N}{m}}$ | $\begin{aligned} & \stackrel{\otimes}{0} \\ & \stackrel{\sim}{7} \end{aligned}$ | $\begin{aligned} & \hat{M} \\ & \hat{0} \end{aligned}$ | $\begin{aligned} & \infty \\ & \hline 8 \\ & \text { is } \end{aligned}$ | $\begin{aligned} & \hline \stackrel{8}{\infty} \\ & \stackrel{0}{r} \end{aligned}$ | $\underset{\text { in }}{\substack{\text { in }}}$ | $\begin{aligned} & \underset{\sim}{\mathrm{N}} \end{aligned}$ | $\begin{aligned} & \overline{\Phi_{0}} \\ & \infty \\ & \infty \end{aligned}$ | $\begin{aligned} & \hline \stackrel{\otimes}{2} \\ & \stackrel{\sim}{r} \end{aligned}$ | ल్ల | $\stackrel{\circ}{\stackrel{i}{n}}$ | $\begin{aligned} & \stackrel{\circ}{\circ} \\ & \stackrel{\sim}{m} \end{aligned}$ | $\begin{aligned} & \text { O. } \\ & \text { M } \end{aligned}$ | $\stackrel{\text { a }}{\text { N }}$ | during the year ended December 31, 2013


| S.No. | Name \& Address of borrower | Name of Individual / partners / directors |  | Father's / Husband's Name | Outstanding Liabilities Before Adjustments |  |  |  | Principal written off | Interest/ Mark-up written off |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Name | NIC No. |  | Principal | Accrued Mark-up | Others | Total |  |  |
| 160 | ABDUL QADIR HOUSE NO. E/268, NATHA KHAN GOTH, SHAH FAISAL COLONY, KARACHI. | ABDUL QADIR | 42201-0469800-7 | QAZI ABDUL MALIK | 857 | 636 | 135 | 1,628 | 419 | 636 |
| 161 | KHAWAJA ASIM KHURSHID HOUSE NO. 24, BATALA COLONY, FAISALABAD. | KHAWAJA ASIM KHURSHID | 33102-1773118-1 | KHAWAJA KHURSHID | 1,843 | 1,144 | 2,260 | 5,247 | - | 1,144 |
| 162 | MUHAMMAD SIDDIQUE <br> 374 - AMIN TOWN, FAISALABAD. | MUHAMMAD SIDDIQUE | 13101-7570585-9 | AZIZ KHAN | 4,187 | 1,700 | 3,019 | 8,906 | - | 1,700 |
| 163 | SARDAR ALI A-85, BLOCK 17, GULISTAN-E-JOHAR LONG LIFE BANGLOWS, KARACHI. | SARDAR ALI | 42201-0475730-3 | HABIB ULLAH | 2,603 | 890 | 2,907 | 6,400 | - | 890 |
| 164 | SURIYA BEGUM 142-C-1, NESPAK EMPLOYEES CO-OPERATIVE HOUSING SOCIETY, COLLEGE ROAD, LAHORE | SURIYA BEGUM | 35202-0485930-6 | NASIR HUSSAIN | 3,415 | 1,214 | 2,018 | 6,647 | - | 1,214 |
| 165 | MIS. RINKAS PHARMACEUTICALS HOUSE NO. 176, YOUSAF ALI BLOCK, KHAYABAN-E-QAID, MULTAN ROAD MANSOORA, LAHORE. | SYED IMRAN ALI NAQVI | 35202-8941718-5 | SYED ALTAF HUSSAIN | 2,005 | 747 | 3,193 | 5,945 | - | 747 |
| 166 | MIDLAND HOTEL (MEHRAN SAEED) HOUSE NO. 79/5, ARIF JAN ROAD, LAHORE CANTT, LAHORE. | MEHRAN SAEED | 35201-5768672-1 | MUHAMMAD SAEED | 2,325 | 502 | 4,805 | 7,632 | - | 502 |
| 167 | SHAIKH MOHAMMAD AKRAM ANSARI A-6/29, LIAQUATABAD, KARACHI. | SHAIKH MOHAMMAD AKRAM ANSARI | 42201-4355988-1 | SHAIKH ABDUL HAMEED | 2,510 | 1,236 | 3,123 | 6,869 | - | 1,236 |
| 168 | ZAHIDA NASIR \& NASIR AHMED <br> BLOCK-4, B-102, WAPDA TOWN, GUJRANWALA. | ZAHIDA NASIR \& NASIR AHMED | 34101-6554465-4 | MUHAMMAD AHMAD | 1,281 | 623 | 1,399 | 3,303 | - | 623 |
| 169 | MUHAMMAD AFZAL <br> FAISAL FURNITURE UNIT NO.7, AUTO BHAN ROAD, LATIFABAD, NEAR MAJEE HOSPITAL, HYDERABAD. | MUHAMMAD AFZAL | 35202-2401740-1 | QAMAR UDDIN | 5,891 | 2,044 | 6,737 | 14,672 | - | 2,044 |
| 170 | TAHIR IQBAL CHAUDARY <br> 3- JINNAH BLOCK, AWAN TOWN, LAHORE. | TAHIR IQBAL CHAUDARY | 35202-1649523-3 | ILM U DIN AZEEM | 4,041 | 941 | 5,008 | 9,990 | - | 941 |
| 171 | AYAZ AHMAD USMAN MANZIL,STREET NO. 11, YOUSAF ST, MUHALLA AHMAD MUNIR, SHABIR RD, ICHRA, LAHORE | AYAZ AHMAD | 35202-5634459-4 | FAYYAZ AHMED | 1,730 | 1,110 | 1,890 | 4,730 | - | 1,110 |
| 172 | MALIK MUHAMMAD NAWAZ HOUSE NO. 575, SAFARI VILLAS, BAHRIA TOWN, LAHORE. | MALIK MUHAMMAD NAWAZ | 36302-0353141-7 | MALIK MUHAMMAD SARDAR | 1,730 | 835 | 2,077 | 4,642 | - | 835 |
| 173 | ABDUL RAZZAK <br> HOUSE NO. 1064, BLOCK-3, HUSAINABAD, F.B. AREA, KARACHI | ABDUL RAZZAK | 42101-6359031-1 | MUHAMMAD | 2,252 | 1,505 | 3,972 | 7,729 | - | 1,505 |
| 174 | SAHA ENTERPRISES (PRIVATE) LTD STREET KHTEKAN HOUSE NO. BVII, S-21 ANDROON KHYYALI GATE, GUJRANWALA. | HAFIZ ATIQUE | 35200-9029997-9 | MUHAMMAD SIDDIQUE | 3,247 | 884 | 8,681 | 12,812 | - | 884 |
| 175 | JALIL AHMED <br> HOUSE NO. 9, KACHAH SANDA ROAD, LAHORE | JALIL AHMED | 35202-8069847-7 | JAMIL AHMED | 1,642 | 749 | 1,980 | 4,371 | - | 749 |
| 176 | WAWA SWEETS \& BAKERS <br> MUSLIM STREET GALI, CHOWK ISLAMABAD, SIALKOT | MUHAMMAD AMJAD | 34603-9660397-3 | ABDUL LATIF | 3,590 | 795 | 9,332 | 13,717 | - | 795 |
| 177 | SHAZIA NAEEM <br> 532-16-B-1, AKBAR CHOWK COLLEGE RD, LAHORE. | SHAZIA NAEEM | 224-92-224146 | MUHAMMAD NAEEM | 1,157 | 506 | 2,510 | 4,173 | - | 506 |
| 178 | UNITED SYSTEMS CORPORATION - (2ND TRENCH) J-303, UNISCO PLACE, MURREE ROAD, RAWALPINDI. | ABDUL MAJEED | 37405-9697166-9 | MUHAMMAD SIDDIQUE | 2,573 | 614 | 3,789 | 6,976 | - | 614 |
| 179 | MUHAMMAD HANIF <br> FLAT NO. 2/188, GARDEN RESIDENCY, GARDEN EAST KARACHI | MUHAMMAD HANIF | 42301-1812354-3 | HAJI USMAN | 2,990 | 1,574 | 3,820 | 8,384 | - | 1,574 |
| 180 | MOHAMMAD ASLAM VILLAGE CHAK SHAHZADPURA TEHSEEL P.O. SHAHPUR SADDAD, SARGODHA. | MOHAMMAD ASLAM | 38404-6639961-7 | MUHAMMAD DIN | 2,027 | 571 | 2,201 | 4,799 | - | 571 |

Statement showing written-off loans or any other financial relief of hundred thousand rupees or above provided
during the year ended December 31, 2013


| S.No. | Name \& Address of borrower | Name of Individual / partners / directors |  | Father's / Husband's Name | Outstanding Liabilities Before Adjustments |  |  |  | Principal written off |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Name | NIC No. |  | Principal | Accrued Mark-up | Others | Total |  |
| 181 | MALIK TARIQ ALI HOUSE NO. 9, ST. NO. 23, PAK NAGAR, MISRI SHAH, LAHORE. | MALIK TARIQ ALI | 35202-6874691-7 | MALIK GHULAM NABI | 967 | 575 | 1,754 | 3,296 | - |
| 182 | MUHAMMAD ARSHAD RAZI <br> 19-LODGE, ROAD 4, PALM STREET OLD ANARKALI, LAHORE. | MUHAMMAD ARSHAD RAZI | 35202-0647220-5 | MUHAMMAD RAFIQ | 1,259 | 502 | 1,450 | 3,211 | - |
| 183 | YASIR RAHIM <br> FLAT NO A1-50, SUNNY HEIGHTS ,BLOCK NO. 10-A, GULSHAN-E-IQBAL, KARACH. | YASIR RAHIM | 42201-1167249-9 | ABDUL RAHIM SHEIKH | 2,903 | 678 | 291 | 3,872 | - |
| 184 | SYED ABDUR REHMAN <br> A-482, BLOCK-H, NORTH NAZIMABAD, KARACHI. | SYED ABDUR REHMAN | 42101-1428666-9 | SYED ABDUL RASHEED | 2,430 | 526 | 81 | 3,037 | - |
| 185 | MUZAMMIL AHSAN RIZVI <br> B-63, BLOCK-15, GULSTAN-E-JOHAR, KARACHI. | MUZAMMIL AHSAN RIZVI | 42201-0320900-9 | MUZAMMIL AHSAN/NIDA | 3,244 | 508 | 272 | 4,024 | - |
| 186 | MUHAMMAD JAMIL HOUSE NO. 131-D-2, GULSHAN RAVI, LAHORE | MUHAMMAD JAMIL | 35202-9904872-5 | BASHIR AHMAD | 1,912 | 984 | - | 2,896 | - |
| 187 | ABDUL ALI URF YASIR FLAT-8, BLOCK-6, HAZAI BUILDING MIR KARAM ALI ROAD, KARACHI. | ABDUL ALI URF YASIR | 36302-0933556-9 | NOMAN BHAI | 2,745 | 1,081 | - | 3,826 | - |
| 188 | MUHAMMAD HANIF ANJUM <br> HOUSE NO. 5-B, STREET NO. 6, <br> RASHEED PARK SCHEME, <br> MOR BESIDE PSO PETROL PUMP WALI GALI, LAHORE | MUHAMMAD HANIF ANJUM | 35202-3192695-3 | AHMED KHAN | 1,604 | 920 | 2,327 | 4,851 | - |
| 189 | SYED IFTIKHAR HUSSAIN JAFFERI <br> HOUSE NO. B-22, SHADMAN TOWN, MALIR, KARACHI. | SYED IFTIKHAR HUSSAIN JAFFERI | 42201-7905337-1 | SYED MAZHAR HUSSAIN JAFFRI | 100 | 688 | 326 | 1,114 | - |
| 190 | ATHER HUSSAIN HOUSE NO. 145-B, PCHS DEFENCE GHAZI ROAD, DHA LAHORE CANTT, LAHORE. | ATHER HUSSAIN | 35201-1366049-5 | MURTAZA HUSSAIN | 5,347 | 764 | 402 | 6,513 | - |
| 191 | MUHAMMAD MUSHTAQ TALAGANG ROAD, MOHALLAH FAISAL COLONY CHAKWAL | MUHAMMAD MUSHTAQ | 37201-7587958-1 | MUHAMMAD RAFIQUE | 1,277 | 887 | 362 | 2,526 | - |
| 192 | MUHAMMAD KHAWAR MEHMOOD HOUSE NO. B-1-230, MUJAHIDABAD JHELUM | MUHAMMAD KHAWAR MEHMOOD | 37301-8218345-1 | MUHAMMAD KHAN | 300 | 764 | 264 | 1,328 | - |
| 193 | TALAT MEHMOOD HOUSE NO. 66, A-1 SECTOR, F 2 MIRPUR AK, MIRPUR. | TALAT MEHMOOD | 81302-3231530-3 | MUHAMMAD ASLAM MIR | 8,001 | 682 | - | 8,683 | - |
| 194 | MIRAJ ALI <br> HOUSE NO. 12, STREET NO. 7, NISHAT PARK, BADAMI BAGH, KHOKHAR ROAD, LAHORE. | MIRAJ ALI | 35202-8814941-1 | MUBARIK ALI | 2,454 | 1,134 | 1,281 | 4,869 | - |
| 195 | IMRAN HOUSE NO. B-78, BLOCK-12, GULISTAN-E-JOHAR KARACHI. | IMRAN | 42201-0798360-5 | MUHAMMAD ISHAQ | 932 | 1,059 | 237 | 2,228 | - |
| 196 | NAJAM UL ARIFIN <br> HOUSE NO. 23, FARAN HOUSING SOCIETY, HAIDER ALI ROAD, BAHADURABAD KARAĆHI. | NAJAM UL ARIFIN | 42201-6796899-5 | SHAMS UL ARIFIN | 4,942 | 1,197 | 213 | 6,352 | - |
| 197 | MUHAMMAD JAMAL REHMAN BUILDING, FLAT NO. LSB-6, STREET NO. 4, BLOCK-10, GULSHAN-E-IQBAL, KARACHI. | MUHAMMAD JAMAL | 42201-6545062-3 | LATIF UR REHMAN | 995 | 1,456 | 214 | 2,665 | - |
| 198 | NAVEED <br> HOUSE NO. 134, AREA WELFARE COLONY, OLD SABZI MANDI, KARACHI. | NAVEED | 42201-4814232-3 | SAEED AHMED KHAN | 642 | 536 | 215 | 1,393 | - |
| 199 | ABRAR AHMED <br> HOUSE NO. B-71, COMMERCIAL AREA, HASRAT MOHANI COLONY, MANGHOPIR RAOD, KARACHI | ABRAR AHMED | 42401-2932998-1 | IQBAL AHMED | 1,868 | 514 | 571 | 2,953 | - |

Statement showing written-off loans or any other financial relief of hundred thousand rupees or above provided
during the year ended December 31, 2013

Statement showing written-off loans or any other financial relief of hundred thousand rupees or above provided
during the year ended December 31, 2013

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|  |  | Name of Individual / partners / directors |  | Father's / Husband's Name | Outstanding Liabilities Before Adjustments |  |  |  | Principal written off | Interest/ Mark-up written off | OtherFinancialRelief | Total |
| S.No. | Name \& Address of borrower | Name | NIC No. |  | Principal | Accrued | Others | Total |  |  |  |  |
| 219 | CHERRY INDUSTRIES <br> 1ST FLOOR, KOHSAR PLAZA, F-10 MARKAZ, ISLAMABAD. | JAVED IQBAL | 61101-9136918-9 | MUHAMMAD SHAFI | 3,016 | 2,780 | - | 5,796 | - | 2,780 | - | 2,780 |
| 220 | PIXELS PRIVATE LTD OFF NO. 7, 2ND FLOOR, CITY ARCADE, I-8 MARKAZ, ISLAMABAD. | TARIQ KHAN | 61101-3475917-9 | ABDUL AHAD KHAN | 774 | 536 | - | 1,310 | - | 536 | - | 536 |
| 221 | NAQSH-E-LASANI TENT SERVICE <br> HOUSE NO. 343, G-BLOCK, REHMAN PURA, LAHORE. | ABDUL SATTAR | 35202-2737451-1 | GHULAM MUHAMMAD | 2,000 | 1,051 | - | 3,051 | - | 1,051 | - | 1,051 |
| 222 | FILLY INTERNATIONAL <br> PARIS ROAD, STREET NO. 5, PORAN NAGAR, SIALKOT. | KHALID MEHMOOD | 34603-4106030-3 | BARKAT ALI | 753 | 509 | - | 1,262 | - | 509 | - | 509 |
| 223 | MAZHAR A. MUFTI <br> HOUSE NO. 119, STREET NO.11, SECTOR E-7, ISLAMABAD | MAZHAR A. MUFTI | 61101-6796454-9 | SYED INAM ALI MUFTI | 2,489 | 1,223 | - | 3,712 | - | 1,223 | - | 1,223 |
| 224 | MIAN GOLD SMITH <br> HOUSE NO. 93 STREET NO. 1, MIRAJ PARK, HASSAN TOWN, MULTAN ROAD, LAHORE. | JAVED IQBAL | 36302-0364198-7 | MUHAMMAD IBRAHIM | 1,700 | 1,545 | - | 3,245 | - | 1,545 | - | 1,545 |
| 225 | CHENAB COLD STORAGE SHABIRPUR, WAZIRABAD, TEHSIL GUJRANWALA. | MUHAMMMED ADEEL | 34104-6924534-3 | MUHAMMED AKEEL | 722 | 596 | - | 1,318 | - | 596 | - | 596 |
| 226 | SNS POULTRIES BARKI ROAD, HADIYARA, LAHORE. | KHAWAJA REHAN | 35200-1528900-5 | KHAWAJA PERVAIZ HUSSAIN | 2,415 | 2,419 | - | 4,834 | - | 2,419 | - | 2,419 |
| 227 | KHAWAJA AUTO TRADERS <br> SHOP NO. 21-22, KAUSAR CENTRE, <br> MAIN CIRCULAR ROAD, BADAMI BAGH, LAHORE. | RANA SAEED | 35202-0828354-9 | MUHAMMAD SIDDIQUE | 6,000 | 4,608 | - | 10,608 | - | 4,608 | - | 4,608 |
| 228 | MUDASSAR PAPER MERCHANT SHOP NO. 13, GALINO. 5 , MACHLI MANDI, URDU BAZAR, LAHORE. | JALIL AHMED | 35202-8069847-7 | JAMIL AHMED | 899 | 890 | 40 | 1,829 | - | 890 | 40 | 930 |
| 229 | FAZAL KAREEM FAZAL KAREEM BARAILAR SALE CENTRE, NEW FRUIT \& VEGITABLE MARKET. SCHOOL BAZAR PULL, RAHIMYAR KHAN | FAZAL KAREEM | 31303-2343855-7 | BARKAT ALI | 2,496 | 1,283 | - | 3,779 | - | 1,283 | - | 1,283 |
| 230 | GULRAIZ KHAN <br> HAKIM HOUSE, HAKIMABAD, POST OFFICE, NOWSHERA. | GULRAIZ KHAN | 17201-7072027-5 | ABDUL HAKIM KHAN | 1,372 | 3,257 | - | 4,629 | - | 3,257 | - | 3,257 |
| 231 | SHER RABBANI RICE MILLS <br> M.A. JINNAH ROAD, SHADMAN COLONY, OKARA | MUHAMMAD IRSHAD | 35302-2004887-5 | NAZIR AHMED | 11,095 | 4,032 | - | 15,127 | - | 4,032 | - | 4,032 |
| 232 | zeEnat garments <br> AL-MUSTAFA HOUSE, SHAMAS PURA, NEAR HIGHWAY, REST HOUSE, CHICHA WATNI, SAHIWAL. | IRSHAD GUL | 36501-5477727-0 | GUL KHAN | 932 | 807 | - | 1,739 | - | 807 | - | 807 |
| 233 | AL-AZIZ AGRI CENTRE CHAK NO. 35-B, POST OFFICE LAL, SOHATRA, BAHAWALPUR. | MUHAMMED ASIF | 31202-0279323-9 | ABDUL AZIZ | 900 | 1,945 | - | 2,845 | - | 1,945 | - | 1,945 |
| 234 | GONDAL TRADERS <br> GHUNIAN NAU POST OFFICE, KAMOKI DISTRICT, GUJRANWALA. | IMRAN ASLAM | 34102-3685256-5 | MUHAMMAD ASLAM GONDAL | 996 | 608 | - | 1,604 | - | 608 | - | 608 |
| 235 | MUNAWER ALI B-2203/3, CHUKAR DHUK ROAD, BHATTI STREET, SUKKUR. | MUNAWER ALI | 45504-0255615-7 | MUHAMMAD ANWAR URF BUNDOO | 1,321 | 1,092 | - | 2,413 | - | 1,092 | - | 1,092 |
| 236 | MISRI SHAH PETROLEUM NASERPUR PAK COLONY, BEHIND CAPITAL CINEMA, TANDO ALLAHYAR. | MUKHTAR AHMED KAMRAN | 41307-3892768-5 | DARRRAB KHAN | 1,343 | 1,282 | - | 2,625 | - | 1,282 | - | 1,282 |
| 237 | NEW PRINCE PHOTO STUDIO MAIN BAZAR, LALAMUSA TEHSIL, KHARIAN, DISTRICT GUJJRAT. | MUHAMMAD IQBAL | 34202-2122676-5 | HATIM ALI | 1,284 | 993 | - | 2,277 | - | 993 | - | 993 |

Statement showing written－off loans or any other financial relief of five hundred thousand rupees or above provided

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NiB Bank

# FINANCIAL AND MANAGEMENT SERVICES (PRIVATE) LIMITED 

The Bank has not consolidated the financial statements of Financial \& Management Services (Private) Limited ("FMSL") - Subsidiary, as the investment is fully provided for. The Bank has also received relaxation from securities and Exchange Commission of Pakistan (SECP) of the requirements of Section 237 of the Companies Ordinance, 1984 through SECP letter EMD/233/654/2002 - 889 dated December 06, 2013.

As per the requirements of the SECP, enclosed herein are the financial highlights of FMSL for the year ended December 31, 2012 and the Auditors' opinion.

Annual financial statements of FMSL would be available for inspection at Registered Office of the Bank and would also be available to the members on request, without any cost.

## Auditors' Report to the Members

We have audited the annexed balance sheet of Financial and Management Services (Private) Limited ("the Company") as at 31 December 2012 and the related profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984 (XLVII of 1984). Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:
a) in our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984 (XLVII of 1984);
b) in our opinion:
i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984 (XLVII of 1984), and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
ii) the expenditure incurred during the year was for the purpose of the Company's business; and
iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 31 December 2012 and of the profit, its cash flows and changes in equity for the year then ended; and

## Auditors' Report to the Members

d) in our opinion, no zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980).

We draw attention to note 1.2 to the financial statements which states that the Board of directors of the Company in their meeting dated 25 March 2009 had decided to place the Company on dormant status and future regulatory expenses (including audit fee) of the Company will be borne by the Holding Company. Our opinion is not qualified in respect of this matter.

Date: 2 April 2013
Karachi

KPMG Taseer Hadi \& Co.
Chartered Accountants Mazhar Saleem

Financial and Management Services (Private) Limited Statement of Financial Position

## CURRENT ASSETS

| Prepayments and other receivables | 57 |  |
| :--- | :--- | :--- |
| TOTAL ASSETS |  |  |

Contingencies and commitments

Imran Butt
Chief Executive

## Yameen Kerai

Director

## Operating profit / (loss) before tax

Provision for taxation

Profit / (loss) after tax

Earning / (loss) per share-basic and diluted (Rupees)

Imran Butt
Chief Executive

## Yameen Kerai

Director

| Number of Shareholders | Shareholdings |  | Shares held | Percentage |
| :---: | :---: | :---: | :---: | :---: |
|  | From | To |  |  |
| 1,508 | 1 | 100 | 58,281 | 0.0006 |
| 3,215 | 101 | 500 | 1,114,523 | 0.0108 |
| 3,448 | 501 | 1,000 | 2,992,633 | 0.0290 |
| 9,570 | 1,001 | 5,000 | 27,722,752 | 0.2691 |
| 2,789 | 5,001 | 10,000 | 22,012,507 | 0.2137 |
| 3,684 | 10,001 | 50,000 | 89,992,846 | 0.8735 |
| 868 | 50,001 | 100,000 | 66,678,542 | 0.6472 |
| 494 | 100,001 | 200,000 | 70,939,360 | 0.6885 |
| 162 | 200,001 | 300,000 | 41,195,658 | 0.3998 |
| 98 | 300,001 | 400,000 | 34,965,212 | 0.3394 |
| 66 | 400,001 | 500,000 | 30,796,766 | 0.2989 |
| 30 | 500,001 | 600,000 | 16,557,024 | 0.1607 |
| 20 | 600,001 | 700,000 | 12,968,781 | 0.1259 |
| 23 | 700,001 | 800,000 | 17,392,705 | 0.1688 |
| 19 | 800,001 | 900,000 | 16,205,359 | 0.1573 |
| 31 | 900,001 | 1,000,000 | 30,346,489 | 0.2945 |
| 82 | 1,000,001 | 5,000,000 | 181,704,700 | 1.7636 |
| 15 | 5,000,001 | 10,000,000 | 109,330,152 | 1.0612 |
| 3 | 10,000,001 | 15,000,000 | 38,138,722 | 0.3702 |
| 2 | 15,000,001 | 20,000,000 | 32,483,935 | 0.3153 |
| 1 | 20,000,001 | 25,000,000 | 24,578,800 | 0.2386 |
| 2 | 25,000,001 | 30,000,000 | 55,420,050 | 0.5379 |
| 2 | 30,000,001 | 50,000,000 | 72,890,585 | 0.7075 |
| 1 | 50,000,001 | 250,000,000 | 200,636,184 | 1.9474 |
| 1 | 250,000,001 | 10,000,000,000 | 9,105,728,598 | 88.3807 |
| 26,134 |  |  | 10,302,851,164 | 100.0000 |

## Categories of Shareholders

| Category | Number of <br> Shareholders | Shares held | Percentage |
| :--- | :---: | :---: | :---: |
| Directors, Chief Executive Officer, and their spouses <br> and minor children | 1 | $27,000,000$ | 0.2621 |
| Associated Companies, Undertakings <br> and Related Parties | 1 | $9,105,728,598$ | 88.3807 |
| NIT, ICP \& IDBP/ICP | 4 | $15,076,450$ | 0.1463 |
| Banks, Development Financial Institutions, <br> Non Banking Financial Institutions | 29 | $23,861,125$ | 0.2316 |
| Insurance Companies | 14 | $2,206,983$ | 0.0214 |
| Modarabas and Mutual Funds | 14 | $5,591,504$ | 0.0543 |
| Public Sector Companies \& Corporations | 6 | $232,169,422$ | 2.2534 |
| Executives / Employees | 64 | $2,016,551$ | 0.0196 |
| Foreign Companies | - | $60,754,142$ | 0.5897 |
| Shareholders holding 5\% or more [excluding <br> Bugis Investments (Mauritius) Pte Limited] | 25,762 |  |  |
|  <br> foreign individuals) | 219 | - | - |
| Others | $\mathbf{2 6 , 1 3 4}$ | $\mathbf{1 0 , 3 0 2 , 8 5 1 , 1 6 4}$ | $\mathbf{1 0 0 . 0 0 0 0}$ |
| Total |  |  |  |

Details of Pattern of Shareholding

| S. No. | Categories of Shareholders | $\begin{array}{c}\text { Number of } \\ \text { Shareholders }\end{array}$ | $\begin{array}{c}\text { Number of } \\ \text { Shares held }\end{array}$ | Percentage |
| :---: | :--- | ---: | ---: | :---: |
| 1 | $\begin{array}{l}\text { Associated Companies, } \\ \text { Undertakings and related parties } \\ \text { Bugis Investments (Mauritius) Pte Ltd. }\end{array}$ | 1 | $9,105,728,598$ | 88.3807 |
| 2 | $\begin{array}{l}\text { NIT \& ICP } \\ \text { National Investment Trust Limited } \\ \text { Investment Corporation of Pakistan } \\ \text { IDBP/ICP }\end{array}$ | 1 | $14,962,032$ |  |
| 13,516 |  |  |  |  |
| 100,902 |  |  |  |  |$]: 0.1463$

## Details of Modaraba / Mutual Funds

| S.No. | Name of Modaraba / Mutual Funds | Number of <br> Shares Held |
| :---: | :--- | :---: |
| 1 | SAFEWAY MUTUAL FUND LTD. | 651 |
| 2 | GOLDEN ARROW SELECTED STOCKS FUND LTD. | 2,127 |
| 3 | FIRST TRI STAR MODARABA | 6 |
| 4 | PRUDENTIAL STOCKS FUNDS LIMITED. | 3,367 |
| 5 | UNICAP MODARABA | 2,152 |
| 6 | SAFEWAY FUND ( PVT ) LTD. | 1,965 |
| 7 | FIRST INTERFUND MODARABA | 289 |
| 8 | INDUSTRIAL CAPITAL MODARABA | 575 |
| 9 | M/S. SAFEWAY MUTUAL FUND LIMITED | 1,812 |
| 10 | M/S. ASIAN STOCK FUND LTD. | 575 |
| 11 | PRUDENTIAL STOCK FUND LTD. | 4,223 |
| 12 | GOLDEN ARROW SELECTED STOCKS FUND LIMITED | $4,372,955$ |
| 13 | CDC - TRUSTEE AKD INDEX TRACKER FUND | 377,336 |
| 14 | CDC - TRUSTEE AKD OPPORTUNITY FUND | 823,471 |
|  | TOTAL | $5,591,504$ |

## Trade in the shares by Executives:

| S.No. | Name of Executives | Purchase | Sale |
| :---: | :---: | :---: | :---: |
| 1 | Tufail Jawed Ahmad | $1,241,500$ | 0 |

## ABBOTTABAD

Al-Pine Hotel Branch
Khasra No. 2047, 2049, Near Al-Pine Hotel
Opposite Sui Gas Office, Mansehra Road
Abbottabad, Khyber Pakhtoon Khwa
Tel: 0992-344077, 344078, 344076344079
344080, 9310315

## ATTOCK

## Attock City Branch

Shop \# B-III/37, C-152, Dr. Ghulam Gillani Burq Road Attock City, Punjab
Tel: 057-2700903, 2701909, 2700904

## BAHAWALPUR

Bahawalpur Branch
913/2 BV, Near Fawara Chowk, Circular Road
Bahawalpur, Punjab
Tel: 062-2889371-2

## CHAKWAL

Chakwal Branch
B1-1/1634/1, B-1-1635, Talagang Road
Chakwal, Punjab
Tel: 0543-602049, 602050
602051, 602052, 550121

## CHAMAN

Chaman Branch
Plot \# 1332, 1333, Chamber of Commerce Road,
Chaman, Balochistan
Tel: 0826-615217-9

## DASKA

Daska Branch
Property \# BV III-883, Gujranwala Road, Near Canal
Rest House, Daska District Sialkot, Punjab
Tel: 052-9200080-85

## DINA

Dina Branch
Khasra \# 2642/1380, Mangla Road
Dina District Jhelum, Punjab
Tel: 0544-636921-4, 636941-2

## FAISALABAD

Liaquat Road Branch
Plot No. 3, Liaquat Road, Faisalabad, Punjab
Tel: 041-2604940, 2604935, 26049312604932 2604939, 2619563, 2541217

## Gulistan Colony Branch

Commercial Center \# 2, Millat Road,
Faisalabad, Punjab
Tel: 041-8846916, 8849936, 8849935, 8847253

## Regency Arcade Branch

The Mall, Regency Shopping Arcade
Faisalabad, Punjab
Tel: 041-2604875, 2604877, 26048762612890
Karkhana Bazar Branch
Property \#122, Khatooni \# 1650
Khewat \# 1647, Faisalabad, Punjab Tel: 041-2601808, 2601807, 2601805, 2601806

## GAWADAR

## Gawadar Branch

Plot Khayut \& Khatooni \# 35, Thana Ward
Main Airport Road, Gawadar, Balochistan
Tel: 086-4212207-9, 4212210

## GHAKAR MANDI

Ghakar Mandi Branch
Khewat \# 2414, Khatooni \# 3600, Khasra \# 3359
Mauza Ghakar, District Wazirabad, Punjab
Tel: 055-3886660-65

## GHUR GHUSHTI

Ghur Ghushti Branch
Qasr-e-Jamshed, Bank Road
Ghaur Ghushtai, Attock, Punjab
Tel: 057-2872207,2872360,2872358

## GUJAR KHAN

Gujar Khan Branch
Commercial Property \# BIII 379 \& BIII 377 G.T. Road (Near MCB), Gujar Khan, Punjab Tel: 051-3513116, 3511894, 3513734
3513735, 3511890

## GUJRANWALA

Anwar Industries Branch
Khewat No. 1627, Khatooni No. 1804 Khasra No. 5039/2529, Revenue Estate Khiali Shahpur, Tehsil \& Distt. Gujranwala Punjab
Tel: 055-4272160, 4272169, 45550914272144
Al-Hameed Centre Branch
BX 11-7S-149, G.T. Road, Gujranwala, Punjab Tel: 055-9201234,9200234-7, 3254360

## GUJRAT

Gujrat Branch
Shafique Plaza, Opp. Wahid Industries
G.T. Road, Gujrat, Punjab

Tel: 053-3530173, 3530289, 35301723530290

## HYDERABAD

Risala Road Branch
F-71/2, Risala Road, Hyderabd, Sindh
Tel: 022-2731000, 2729437, 2785931, 2785932

## Cantt Branch

Plot \# 53 \& 54, Cantt Saddar
Hyderabad, Sindh
Tel: 022-2787462, 2784560, 2730685
2784647, 2784648

## Market Area Branch

Plot \# A/2779/1. Market Area
Tilak Incline, Hyderabad, Sindh
Tel: 022-2635072, 2635071, 2635070

## Latifabad Branch

Plot \# 175, Block "D", Unit \# 7, Latifabad
Hyderabad, Sindh
Tel: 022-3818437, 3821641, 3821639
Qasimabad Branch
Plot No. B-01, GECH Society
Near Ali CNG, Qasimabad, Hyderabad, Sindh
Tel: 022-2670527, 2654801, 2654002

## ISLAMABAD

Post Mall Branch
Plot \# 3, F-7 Markaz, Post Office Mall Building, Islamabad, Punjab Tel: 051-2653430, 2608017, 2608018 2608010, 2653531-33

## I-8 Branch

MB City Mall, Plot No. 34, I-8 Markaz
Islamabad, Punjab
Tel: 051-4862279, 4862278, 4862280-86

## F-10 Branch

Block \# 1 R, Unit \# 3, 4 \& 5
Main Double Road, F-10 Markaz
slamabad, Punjab
Tel: 051-2215857, 2215856, 2215857

## G-9 Markaz Branch

Hotel Metropolitan Building
G-9 Markaz, Islamabad, Punjab
Tel: 051-2285795, 2853872, 2853788, 2285795 2285684, 2285795, 2853872

## Centauras Mall Branch <br> Shop No. 313, 3rd Floor

Centaurus Shopping Mall, Islamabad, Punjab
Tel: 051-111-333-111, 7122, 2701313

## Blue Area Branch

Plot No. 89, Blue Area, F-7 / G / 7
Bilal Plaza, Islamabad, Punjab
Tel: 051-2277037, 2822936, 22774062277407 2277408, 2277409, 2277410-12

## Stock Exchange Branch

Islamabad Stock Exchange
Rauf Center, 102, Fazl-e-Haq Road, Islamabad, Punjab
Tel: 051-2806422, 2870952, 2870953, 2870954

## F-11 Markaz Branch

Plot \# 18, Trade Centre, Main Double Road
F-11 Markaz, Islamabad, Punjab
Tel: 051-2107865, 2107863, 2107862, 2107864

## F-8 Markaz Branch

Shop \# 12 \& 13, Al-Babar Center
F-8 Markaz, Islamabad, Punjab
Tel: 051-2818246, 2818245, 2852653

## I-10 Markaz Branch

Plot \# 3-A, I-10 Markaz, Islamabad, Punjab
Tel: 051-4444620, 4447180, 4444620, 4444619

## PWD Employee

Coop. Housing Society Branch
40-B, Block-B, Commercial Area (Extension)
PWD Employees Housing Society, Lohi Bhair
Islamabad Highway, Islamabad, Punjab
Tel: 051-4307195, 5854401, 5957660, 5957661

## JHANG

Jhang Branch
Khewat \# 698, Khatoon.i \# 203, Usaf Shah Road
(Opposite District Courts Jhang) District Jhang, Punjab Tel: 047-7629590, 7629592, 7629594, 7629591

## JHELUM

Civil Lines Branch
B-V-112, Resham Plaza, Civil Lines, Jhelum, Punjab Tel: 0544-627286, 628677, 627128, 629909, 629174

## KAMOKI

## Kamoki Branch

Khasra \# 9393 / 277 / 2, Khewat \# 2008
Khatooni \# 2157, G.T. Road, Kamoki Tehsil Kamoki,
District Gujranwala, Punjab
Tel: 055-6816723, 6816823, 6816923, 6816723

## KAMRA

Kamra Branch
Khasra \# 419, Masha-Allah Building Kutba More
PAC Chowk, G.T. Road Kamra Cantt
District Attock, Punjab
Tel: 057-2642511, 2642520, 2642521

## KARACHI

Gul Tower Branch
Gul Tower, I.I Chundrigar Road, Karachi, Sindh
Tel: 021-35277220, $3242614032419166,111-333-111$
35277110, 35277271 Ext. 6261, 6112, 6230, 6231
DHA 26th Street Branch
42-C, 26th Street
Tauheed Commercial Area
Phase-V, DHA, Karachi, Sindh
Tel: 021-35304163, 35304159, 35304160

## Jodia Bazar Branch

MR 6/2, Market Plaza, Virjee Street
Karachi, Sindh
Tel: 021-32432849, 32443758, 32410395
North Karachi Industrial Area Branch
Plot \# 1, Sector 12-B, Industrial Area
North Karachi, Sindh
Tel: 021-36962727, 36962726, 36962724
Korangi Industrial Area Branch
Plot \# SC-5, ST-17, Sector 15,
Korangi Industrial Area, Karachi, Sindh
Tel: 021-35114151, 35114153, 35114146
35114148, 3511435035114154
Gulshan-e-lqbal Branch
Plot \# FL-2/3, Block 6
Improvement Scheme No. 24
Gulshan-e-Iqbal, Karachi, Sindh
Tel: 021-34986186, 34987547, 34991326 34897547, 34986387

## Cloth Market Branch

Plot \# 21/1, Bunder Quarters
Cloth Market, Karachi, Sindh
Tel: 021-32472148, 32472149, 32471726
32471727, 3247172832471729

## Steel Market Branch

Shop \# G-2, Ground Floor, Plot \# RC-1/11 Ranchore Quarters, Mehar Nawaz Building Opposite Moin Steel Market, Mission Road
Karachi, Sindh
Tel: 021-32751031, 32751086, 32751066
32751093, 32751101

## Regal Chowk Saddar Branch

Shop No G-1/A and G /1
Artillery Maidan, 293-III B-192, Regal Chowk
Saddar, Karachi, Sindh
Tel: 021-32750007, 32750268, 32750264, 32750001

## Orangi Town Branch

LS - 45, Sector 1-D, Orangi Town, Karachi, Sindh Tel: 021-36695781, 36762506, 36667481

Allama Iqbal Road Branch
Plot No. 683-C, Ground Floor \& Mezzanine Floor Block-2, PECHS, Allama Iqbal Road, Karachi, Sindh Tel: 021-34301814, 34301818, 34301814 34301815, 3430181734301818

## Gul Plaza Branch

Ground Floor, Shafique Plaza, Marston Road Preedy Quarters, PR-1/21, Karachi, Sindh
Tel: 021-32702463, 32702467, 32702466, 32702468
PIB Colony Branch
H. No. 156, PIB Colony, Karachi, Sindh

Tel: 021-34860637, 34860633, 34860635, 34860631
DHA Phase-II Branch
106/C, Phase-II, National Highway
D.H.A., Karachi, Sindh

Tel: 021-35314081, 35314162, 35314161
35304083, 35314163

## Liaquatabad Branch

Shop Nos. 63 to 66, 'B' Road Liaquatabad No. 5
Near Post Office Roundabout, Karachi, Sindh
Tel: 021-34860625, 34860630, 34860621, 34860624

## Gizri Market Branch

Plot No. G-10/9-A, Lower Gizri, Bazar Area, Clifton
Cantonment, Karachi, Sindh
Tel: 021-35837030, 35834399, 35834390, 35837084

## Liaquat Market Malir Branch

Plot No. G-107/10, Liaquat Market
Malir Colony, Karachi, Sindh
Tel: 021-34117601, 34117602, 34111278

## EOBI House Branch

EOBI House, (Awami Markaz)
Plot No. ST-1-A/1, KDA Com Complex Scheme 1
Shop No. G-01/B, Shahrah-e-Faisal
Karachi, Sindh
Tel: 021-34536731-32
Khalid Bin Waleed Road Branch
168-D, Block III, Rabi Square
Khalid Bin Waleed Road PECHS
Karachi, Sindh
Tel: 021-34323139, 34398482, 34398481
34323136, 34323143

## Khayaban-e-Shahbaz Branch

Plot \# 18-C, Phase-VI, Shahbaz Lane-II
Survey No. 26, DHA, Karachi, Sindh
Tel: 021-35348772, 35842467, 35348300, 35348771

## University Road Branch

SB-4, Block 13-B, University Road, Karachi, Sindh Tel: 021-34989828, 34980430, 34980433

## Kulsoom Court Branch

Kulsoom Court, Shop \# 2,3,5A \& 6, Plot No. BC-3
KDA Sceme \# 5, Block 9, Clifton Karachi, Sindh
TeL: 021-35837011, 35837015, 35837017, 35837012

Zamzama, Branch
18-C, 5th Zamzama Lane
DHA Phase-V, Karachi, Sindh
Tel: 021-35822294, 35295209, 35295210, 35295015

## Hyderi Branch

D-14, Block-H, North Nazimabad, Hyderi
Karachi, Sindh
Tel: 021-36724412, 36643390, 36724410, 36643395, 36643411

Business Arcade Branch
Plot \# 27-A, Business Arcade, Block-6, P.E.C.H.S.
SEF, Karachi, Sindh
Tel: 021-34524668, 34524667, 34326570
34326571, 34326572

## New Challi Branch

Plot \# SR-6, Hussain Trade Center
Altaf Hussain Road, New Challi, Karachi, Sindh Tel: 021-32211673, 32275637, 32211674, 32211675 32216865, 2275634

Defence Phase-I Branch
19/C \& 21/C, 21st East Street
Phase-I, Pakistan Defence Officers Housing Authority, Karachi, Sindh
Tel: 021-35386881, 35386882, 35386883
Johar Morr Branch
Commercial Shop \# 3,4,5 \& 6, Javed Arcade
Plot \# SB-1, Block \# 17, KDA Scheme \# 36
Gulistan-e-Johar, Karachi, Sindh
Tel: 021-34632745, 34632739, 34636746
Nauras Chowrangi, SITE Branch
D/33-B, Main Road, SITE, Karachi, Sindh
Tel: 021-32562504, 32555051, 32562656, 32555051
Saba Avenue Branch
Saba Avenue, Plot \# 8-C, Badar Commercial
Street \# 6, Phase-V Ext., DHA, Karachi, Sindh Tel: 021-35341673, 35341675, 35342003

## Shaheed-e-Millat Road Branch

Shop \# 6 \& 7, Ground Floor
Adam Arcade, Shaheed-e-Millat Road
Karachi, Sindh
Tel: 021-34943666, 34943888, 34944555, 34943777

## Saddar Branch

State Life Building \# 5
Zaibunnisa Street, Saddar, Karachi, Sindh
Tel: 021-35212102, 35219710, 35212104
M.A Jinnah Road Branch

70 N.I. Lines, Godrej Kandawala Building
M.A. Jinnah Road, Karachi, Sindh

Tel: 021-32294730, 32239867, 32294731

## North Napier Road Branch

Marium Manzil, Plot \# 161, Survey Sheet \# MR-1
Market Quarters Napier Road, Karachi, Sindh
Tel: 021-32430488, 32440583, 32473320, 32430489
Stock Exchange Branch
Room Nos. 109 to 112, 2nd Floor
Karachi Stock Exchange Building
Stock Exchange Road, Karachi, Sindh
Stock Exchange Road, Karach
Tel: 021-32417944, 32418675

## Timber Market Branch

Ground Floor, Plot \# 1/2, 7 Lea Quarters
Timber Market, Siddiq Wahab Rood, Karachi, Sindh
Tel: 021-32751119, 32752198, 32752192, 3275119

## Garden East Branch

Shop \# 2, 3 \& 4, Ground Floor, Garden Luxury
Apartments, Garden East, Karachi, Sindh Tel: 021-332258007, 32238473, 32227267 32258007

## Jamshed Quarters Branch

Ground Floor, Show Room \# 2, Ashfaq Plaza
Plot \# 714/5, Jamshed Quarters, New M.A.Jinnah Road
Karachi, Sindh
Tel: 021-34914840, 34126552

## Stadium Road Branch

Shop \# 2 \& 3, Ground Floor, Plot \# SC-45, Chandni Chowk, KDA Sch \# 7, Stadium Road, Karachi, Sindh Tel: 021-34932266, 34932338, 34946680, 34941751

## M.T. Khan Road Branch

G-5(a), Ground Floor, Al-Fareed Center
Plot \# CL-10/10/1, (Old Survey \# F-9/PO 6), Civil Lines Quarters, M.T. Khan Road Near PIDC House, Karachi, Sindh Tel: 021-35693637, 35693326, 35693638, 35693640

Pakistan Chowk Branch
Plot Survey \# 98, Sheet \# S.R 9 (Old Survey \# B-21/30) Serai Quarters, Pakistan Chowk, Karachi, Sindh Tel: 021-32212610, 32212356, 32212369, 32216368

## F.B. Area Branch

Plot \# C-15, Block-13, F.B. Area, K.D.A Scheme \# 16
Shahra-e-Pakistan, Karachi, Sindh
Tel: 021-36804434, 36804433, 36805559
Tariq Road Branch
Shop \# 1, Ground Floor, Zuljilal Center Plot \# 1
72-F/2, Block 2, PECHS, Karachi, Sindh
Tel: 021-34322761, 34322762, 34398489, 34314222

## Malir Branch

Plot \# 2-A/423, Drakhshan Society, Malir Halt
Karachi, Sindh
Tel: 021-34115090, 34116236, 34115091

## Boulton Market Branch

Plot \# SR-1/6, New Cloth Market Building, Serai Quarters Boulton Market, M.A. Jinnah Road, Karachi, Sindh Tel: 021-32411553, 32426942, 32426943, 32414612

## Bilawal Chowk Branch

Sands Apartment, Plot No. 7/4
Shop No. 8, Clifton, Block-2, KDA Scheme-5
Khayaban-e-Sadi Road, Kehkashan, Karachi, Sindh
Tel: 021-35140412, 35375014, 35376891
35375011, 35375012
DHA Phase-IV Branch
Plot \# 99-E, Survey \# 26, 9th Commercial Street
Phase-IV, DHA, Karachi, Sindh
Tel: 021-3885718, 35890325

## West Wharf Road Branch

Ground Floor, Ibrahim Buildiong
Plot 20, West Wharf Road, Karachi, Sindh
Tel: 021-32204639, 32205488, 32205422, 32204642
Nishtar Road Branch
Shop \# 7, 8 \& G/19, Ground Floor, Ana Crown Palace Nishter Road Garden West, Karachi, Sindh
Tel: 021-32239419, 32295081, 32231338, 32231339

## Shershah Branch

Plot \# M-II-E-606, Shershah, Karachi, Sindh
Tel: 021-32587581, 32587579, 32587583

## Nagan Chowrangi Branch <br> Plot \# SC 20, Sector 11-H

North Karachi Township, Karachi, Sindh Tel: 021-36900591, 36984856, 36987948, 36900654

## Nazimabad No. 1 Branch

Property No.1, Row No. 11, Sub Block E Block No. 1
Nazimabad, Karachi, Sindh
Tel: 021-36610971, 36610992, 36610970, 6610993

## Rashid Minhas Road Branch

Plot No. FL-20, Project No. 2, Pakistan Railway
Employees Co-operative Housing Society Limited
Gulshan-e-Jamal, Rashid Minhas Road, Karachi, Sindh Tel: 021-34688631, 34688634, 34688619, 34688620

## North Nazimbad Branch

Plot \# SD-12, Block- A
North Nazimabad, Karachi, Sindh
Tel: 021-36673568, 36635618, 36673597

## Landhi Branch

Plot \# 48/1-48/2, Area 4-D, Landhi \# 06 Landh
Karachi, Sindh
Tel: 021-35040601-4

## KARIANWALA

Karianwala Branch
Karianwala Tesil \& District Gujrat
P.O. Karianwala, Punjab

Tel: 053-580881, 580882, 5580883, 531864

## KASUR

Kasur Branch
B-III, 9R-53-A, Railway Road, Kasur, Punjab
Tel: 049-2770218, 2721771, 2770217

## KHANEWAL

Khanewal Branch
Plot No. 80, Block No.5/1059/1781/1731
Khanewal, Punjab
Tel: 065-2559076, 2559075, 2559081, 2559060

## KHARIAN

Kharian Branch
Bilal Plaza, G.T.Road, Kharian, Punjab
Tel: 053-7532215, 7531864, 7534853

## KOHAT

Kohat Branch
Shop \# 2 \& 3, Behram Plaza, Hangu Road, Kohat,
Khyber Pakhtoon Khwa
Tel: 0922-510272, 520010, 520012, 520011

## LAHORE

Bund Road Branch
Plot \# 8 B-5-595, Chohan Park
Bank Stop, Bund Road, Lahore, Punjab
Tel: 042-37147239, 37147236, 37147231, 37147232
37147233, 37147234, 37147235,38

## DHA Z Block Branch

Z-38, Phase III, D.H.A Lahore Cantt., Lahore, Punjab Tel: 042-35692819, 35692812, 35692801, 35692802 35692815, 35692813

## Ichra Branch

Shop \# 158, Mohalla Rasool Pura, Ichra
Main Ferozepura Road, Lahore, Punjab Tel: 042-37597093, 37597290, 37588177

Johar Town R-Block Branch
70 R Main Boulevard, Johar Town Lahore, Punjab Tel: 042-35291605, Ext. 107, 35291600, 35291601 35291603, 35291604

## Gulberg Hali Road Branch

70, Block E/1, Gulberg-III, Lahore, Punjab
Tel: 042-35752531, 35784929, 35756944
35757218, 35757219

## Bilal Gunj Branch

SWII-8-S-14/A Old Sanda Road
Mouza Shesh Mahal, Tehisl and District Lahore, Punjab Tel: 042-37220007, 37880097, 3722009837220006

## Azam Cloth Market Branch

F/1085, F/1085-A/1 and F-1083, F-1113 and F-1114 Chowk Old Kotwali, Kocha Haji, Sheikh Elahi Buksh, inside Delhi Gate, Lahore, Punjab
Tel: 042-37674722, 37640832, 37674722
7658134, 7640832

## Urdu Bazar Branch

SIII-13-S-20 \& S-III-2-S-26/RH Majahid Street
Behind Urdu Bazaar, Paisa Akhbar
Lahore, Punjab
Tel: 042-37361222, 37361227, 37361226, 37361223
Model Town C-Block Branch
Shop No10 and 11, Commercial Market, C-Block
Model Town, Lahore, Punjab
Tel: 042-35915403, 35915406, 35915408
35915401, 35915410
Punjab Cooperative Society Branch
Plot No. 68-F, Commercial Area, Punjab Cooperative Housing Society, Defense Road, Lahore, Punjab Tel: 042-35923817, 35923810, 35923801 35923802, 35923803

NIB House Branch
14-A (Ground Floor), Shahrah-e-Aiwan-e-Tijarat
Old Race Course Road, Lahore, Punjab
Tel: 042-39203194, 36282591, 36282446
36375746, 36375724, 36382590

## Ravi Link Road Branch

Mubarik Plaza, Plot No. 3, Ravi Link Road
Badami Bagh, Lahore, Punjab
Tel: 042-37706086, 37723239, 37723238, 377706366

## Thokar Niaz Beg Branch

S.S. Centre, Kibriya Town, Main Raiwind Road Lahore, Punjab
Tel: 042-35963292, 35963291, 35963294
Shah Alam Market Branch
1-A, Shah Alam Market Road, Lahore, Punjab
Tel: 042-37631971, 37631973, 37672350
37672210, 37631972
Bharia Town Branch
Sector B, Executive Lodge, Bahria Town, Lahore, Punjab Tel: 042-35341658, 35341656, 35341657

Gulberg Main Boulevard Branch
83-E-I, Main Boulovard, Gulberg III Lahore, Punjab Tel: 042-35763570, 35763571, 3575685035756851 35756852, 35756853, 35756854

Model Town Link Road Branch
Plot \# 34-B, Phase IIII, Govt Employees Cooperative Housing Society
Model Town Link Road, Lahore, Punjab
Tel: 042-35888301, 35942206, 35888302
Tel: 042-35888301, 3594
35888303,35888304
6-Bank Square Branch
6-Bank Square, Shahrah Quaid Azam Lahore, Punjab
Tel: 042-37246257, 327233808, 327353624
39212731, 329212732, 329212733

## Circular Road Branch

Babr Center, 51-Circular Road
Outside Akabri Gate, Lahore, Punjab
Tel: 042-37672885, 37379250, 3767288237672883
37379264, 37379265
Badami Bagh Branch
93-Badami Bagh, Lahore, Punjab
Tel: 0423-7722829, 7705235, 377320937722830

## Allama Iqbal Town Branch

24, Gulshan Block, Allama Iqbal Town Lahore, Punjab Tel: 042-37812321, 37812325, 3781103437812316

## Packages Branch

Packages Limited, Shahrah-e-Roomi,
P.O Amer Sidhu, Lahore, Punjab

Tel: 042-35920550, 35920577, 3592057435920545 , 35920571, 359020573

Gulshan-e-Ravi Branch
Plot \# 16, Block-A, Gulshan Ravi, Lahore, Punjab Tel: 042-37401874, 37401870, 37401872, 37401873

Cavalry Ground Branch
Commercial Plot \# 29, Baza Area, Officers Housing Scheme, Cavalry Ground, Lahore, Punjab
Tel: 042-36687402, 36687401, 36687401 36687353
Timber Market Branch
Timber Market, Plot \# NW.III R-84
Ravi Road, Lahore, Punjab
Tel: 042-37709235, 37720696, 3770923137709232 , 37709233

New Garden Town Branch
10-B, Aibak Block, New Garde Town, Lahore, Punjab Tel: 042-35843885, 35941562, 35843883, 35843882

## Mughalpura Branch

13/B, Shalimar Link Road, Mughalpura Lahore, Punjab
Tel: 042-36844011, 36846812, 36844012
36844013, 36844014

WAPDA Town Branch
258 E-2, Wapda Employees Cooperative Housing
Society, Lahore, Punjab
Tel: 042-35189621, 35189622, 35188449

## Shahdara Branch

364-366, Hadbast Mauza Fathpuri, Shadra
Lahore, Punjab
Tel: 042-37940888, 37919163, 37919160, 37919162

## DHA Phase-II Branch

Commercial Plot \# 12, Block CCA
D.H.A. Phase II, Lahore, Punjab

Tel: 042-35749481, 35895776, 35707033

## Ghazi Road Branch

Plot \# 2/1, Block-B, Guldasht Scheme Lahore
Cantonment, Ghazi Road, Lahore, Punjab
Tel: 042-36639775, 36639771, 36639772
Johar Town E-Block Branch
Plot \# 1, Block E 1, Johar Town
Lahore, Punjab
Tel: 042-35220637, 35220636, 35203603

## Wahdat Road Branch

19/A, Wahdat Road, Lahore, Punjab
Tel: 042-37561856, 37502837, 37502836

## Multan Road Branch

9-A, Block Industrial, Allama Iqbal Town Scheme
Multan Road, Lahore, Punjab
Tel: 042-37803470, 37803449, 37806070, 37806069

## Davis Road Branch

Aftab Centre, 30 Davis Road
Lahore, Punjab
Tel: 042-36286965, 39204344, 36287027, 36287029

## LALAMUSA

Lalamusa Branch
BX I/405, G.T. Road, Tehsil Kharian Distt. Gujrat,
Lalamusa, Punjab
Tel: 053-7518220, 7515220, 7518720

## LARKANA

Larkana Branch
Plot City Survey \# A-700
Bank Square Bunder Road, Larkana, Sindh
Tel: 074-4059041, 4055781, 4055781
4055782, 4055783

## MANDI BAHAUDDIN

Mandi Bahauddin Branch
Plot \# 7/211, Ward \# 7
Mandi Bahauddin, Punjab
Tel: 0546-509551, 509554, 509552
509553, 500454

## MARDAN

Mardan Branch
CB/436, 20-21, The Mall, Mardan Cantt.
Mardan, Khyber Pakhtoon Khwa
Tel: 0937-863684, 870172, 873682873684

## MINGORA

Mingora Branch
Haji Muhammad Ismail Manzil
Bank Sqaure, Main Bazar, Mingora Swat
Khyber Pakhtoon Khwa
Tel: 0946-724991, 724994, 710440712006

## MIRPUR A.K.

## Mirpur A.K. Branch

Bank Square, Allama lqbal Road
Mirpur A.K., Azad Jammu \& Kashmir
Tel: 05827-442118, 442840, 447683442840

## MIRPURKHAS

Mirpurkhas Branch
Plot \# 7/15, Sir Syed Road
Mirpurkhas, Sindh
Tel: 0233-874148, 875344, 875327875344

## MULTAN

Abdali Road Branch
Plot \# 66/9, Abdali Road, Multan, Punjab
Tel: 061-4580277, 4781535, 4781225 4517126, 4783641, 4782241, 4782196

## Vihari Road Branch

Sherry Commercial Area
Opp. Grain Market, Vehari Road Multan, Punjab
Tel: 061-4230700, 4230701, 4230702, 4230703

## MURREE

Murree Branch
No. 115/C-3, \& 115/C-3A, SAMS Building
Jinnah Road, The Mall, Murree, Punjab
Tel: 051-3413890, 3413891, 3413892, 3413889

## MUZAFFARABAD

Domel Syeden Branch
Plot No. 26-1, Ghari Phan Chowk
Domel Syedan, Muzaffarabad, AJK 921136920505

## MUZAFFARGARH

## Muzaffargarh Branch

Shop \# No. B-149/B, Street No. 1
Jhang Road, Muzaffargarh, Punjab
Tel: 066-2424310, 2425407, 2425401

## NAWABSHAH

Nawabshah Branch
Shop \# S-1 to S-4, Firdous Shopping Centre
Kutchry Road, Nawab Shah, Sindh
Tel: 0244-372648, 360685, 372649

## NOWSHERA

Nowshera Branch
Shah Building, The Mall, G.T. Road
Nowshera Cantt., Nowshera, Khyber Pakhtoon Khwa Tel: 0923-614881, 614882, 610146

## OKARA

Okara Branch
Khewat \# 50-18, Chak \# 1-A/4-C
M.A. Jinnah Road, Okara, Punjab

Tel: 0442-550902, 550901, 550903 551101, 551102

## PESHAWAR

Fakhr-e-Alam Road Branch
17-20, Cantonment Plaza, Fakher-e-Alam Road, Peshawar Cantt., Peshawar Khyber Pakhtoon Khwa Tel: 091-5287478, 5276232, 5273633
5261256, 5276914

## Hayatabad Branch

B-1, Phase 5, Hayatabad, Peshawar
Khyber Pakhtoon Khwa
Tel: 091-5824366, 5825278, 5825279, 58252306

## Shoba Chowk Branch

Plot \# 401/14 \& 401/14A, Shuba Chowk, Khyber Bazar
Peshawar City, Peshawar, Khyber Pakhtoon Khwa Tel: 091-2590157, 2590258, 2590257

## University Road Branch

Ruby Villa, Opposite Jabbar Flats University Road
Peshawar, Khyber Pakhtoon Khwa
Tel: 091-5851453, 5852019, 58515275853164
Chowk Yadgar Branch
Shop No. 1,2,3,4,5 Ground \& First Floor
Haroon Plaza (Outside Katchery Gate) Chowk Yadgar
Peshawar, Khyber Pakhtoon Khwa
Tel: 091-2590762, 2580718, 2590761
2580719, 2588004

## QUETTA

Mannan Chowk Branch
2-11/6-303, Mannan Chowk, M.A. Jinnah Road Quetta, Balochistan
Tel: 081-2836204, 2836205

## Masjid Road Branch

Plot \# 2-30/4, (Municipal No. 2-20/425)
Khasra No. 263, Masjid Road, Quetta Balochistan Tel: 081-2843640, 2843651

## RAHIMYAR KHAN

Model Town Branch
14 Model Town House, Town House Circle Rahimyar Khan, Punjab
Tel: 068-5885642, 5885643, 5887182
5885651, 5885643

## RAWALPINDI

Murree Road Saddar Branch
Bldg \# 11/10, Survey No. 349/10
Main Murree Road, Near Health
Way Hospital Building, Saddar Rawalpindi, Punjab Tel: 051-5562952, 5562944, 5562945 5120415, 5120474, 5120597

## City Saddar Branch

Shop \# 317 A, City Saddar Road
Raja Bazaar, Rawalpindi, Punjab
Tel: 051-5778800, 5778801, 5778802
5778804, 5778808

## Hamilton Road Branch

Plot 725-728, Hamilton Road
Mohalla Workshop, Raja Bazar Rawalpindi, Punjab Tel: 051-5775950, 5778953, 5778951 5778950, 5778958

## Mall Road Branch

31/3-31/A, The Mall, Rawalpindi, Punjab Tel: 051-5701200, 5701105, 5701103 5701104, 5701105, 5701316, 5701318

## Satellite Town Branch

North Star Plaza, 20-B, Muree Road
Satellite Town, Rawalpindi, Punjab
Tel: 051-4426976, 4426975, 442672, 442673
College Road Branch
G-263, College Road, Rawalpindi Punjab
Tel: 051-5775217, 5775227

## Adyala Road Branch

Khasra \# 1365/572, Skindar Plaza, Munawar Colony
Main Adyala Road Rawalpindi, Punjab
Tel: 051-5572401, 5573424, 5948549

## SAHIWAL

Sahiwal Branch
267/B-1, Jinnah Road (High Street) Sahiwal, Punjab Tel: 040-9200479, 9200480, 92004779200478

## SANGHAR

Sanghar Branch
Plot City Survey No. 951, Nawabshah Road Sanghar, Sindh Tel: 0235-543702, 542882, 542898

## SARAI ALAMGIR

Sarai Alamgir Branch
Fazal Plaza, Main G.T. Road
Sarai Alamgir, Gujrat, Punjab
Tel: 0544-654929, 654927, 654932, 6654931

## SARGODHA

Mian Khan Road Branch
110 Mian Khan Road, Block 5
Sargodha, Punjab
Tel: 048-3726609, 3729623, 3729623

## SHAHDADPUR

Shahdadpur Branch
Plot City Survey \# 801 to 804 \& 813
Station Road, Shahdadpur, Sindh
Tel: 0235-844901, 844902

## SHEIKHUPURA

Main Branch Sheikhupura
Shop No.1, Ground Floor, Al-Hamd
Plaza, Batti Chowk, Lahore Road Sheikhupura, Punjab Tel: 056-3788165, 3812456

## SIALKOT

Shahabpura Branch
Plot \# B-III-8-S-206, Shahabpura
Sialkot, Punjab
Tel: 052-3557365, 3557367

## Kashmir Road Branch

155/A, BIII-12S, Sublime Chowk
Kashmir Road, Sialkot, Punjab
Tel: 052-3241292, 3241491, 3241492

## SUKKUR

Nishter Road Branch
Ground Floor, City Survey \# B-1244
Nishtar Road, Sukkur, Sindh
Tel: 071-5628195, 5628194, 5628196, 5621159

## TALUKA KUNRI

Kunri Branch
Union Council Chajro, Nabisar Road Taluka Kunri,
District Umerkot, P.O. Kunri, Sindh
Tel: 0238-558014, 558013, 558013, 558014

## TANDO ADAM

Tando Adam Branch
Plot City Survey \# 535, Muhammadi Chowk
Tando Adam, Distt: Sanghar, Sindh
Tel: 0235-574227, 574081, 574081

## TANDO ALLAHYAR

Tando Allahyar Branch
Plot \# 1610/2-B, Adjacent Main Bus Stop
Hyderabad, Mirpurkhas Road, Tando Allahyar, Sindh Tel: 022-2763516, 2763715, 3891041, 3891040

## WAH

## Wah Cantt Branch

Shop \# 1/37, Commercial Area, Civic Centre, Aslam Market, Wah Cantt, Punjab
Tel: 051-4902233, 4902232, 4902234, 4902231

## WAZIRABAD

Wazirabad Branch
Khewat \# 201, Khatani \# 203, Khata \# 51
(Opposite District Courts Wazirabad)
Tehsil Wazirabad, Distt. Gujranwala, Punjab
Tel: 055-6607170, 6607168, 6607169

## Proxy Form

I/We $\qquad$ S/o,D/o,W/o $\qquad$
of $\qquad$
(full address) being a member of NIB Bank Limited and holder of shares as per Registered Folio No. $\qquad$ and / or CDC Participant I.D. No. $\qquad$ and Account No. $\qquad$ do hereby appoint $\qquad$
of $\qquad$
(full address) or failing him/her $\qquad$
of $\qquad$
(full address) as my/our proxy to attend, speak and vote for me/us and on my/our behalf at the 11th Annual General Meeting of NIB Bank Limited scheduled to be held on Friday, the 28th March 2014 at 3.30 pm at ICAP Auditorium, Institute of Chartered Accountants of Pakistan (ICAP) Building, G-10/4, Mauve Area, Islamabad and at any adjournment thereof.

As witness my / our hand this $\qquad$ day of $\qquad$ 2014.

Witnesses :
1.

Name :
CNIC No.:
Address :

Signature of Member(s) on Rs. 5/- Revenue Stamp
2.

Name:
CNIC No.:
Address:

NOTE: A member entitled to attend a General Meeting is entitled to appoint a proxy to attend and vote instead of him / her. No person shall act as proxy (except for a Corporation) unless he / she is entitled to be present and vote in his / her own right.

Proxies, in order to be valid, must be complete in all respects and be received at the Head Office of the Bank not later than 48 hours before the meeting.
$\qquad$

NIB Bank Limited
Registered Office:
First Floor, Post Mall, F-7 Markaz, Islamabad - Pakistan.
Head Office:
PNSC Building, M.T. Khan Road, Karachi - Pakistan.
UAN: +92 21 111-333-111 www.nibpk.com


[^0]:    * Rating not available

[^1]:    Included in cost of property and equipment are fully depreciated items still in use having cost of Rs. 900.008 million (2012: Rs. 837.893 million).

[^2]:    12.2.4
    12.2.4 Detail of disposal of property and equipment during the year

    Items individually having cost more than Rs. $\mathbf{1}$ million or net book value exceeding Rs. $\mathbf{0 . 2 5}$ million

    | Description | Cost | Accumulated Book | Sales | $\begin{array}{c}\text { Mode of } \\ \text { disposal }\end{array}$ | Particulars of buyer |
    | :--- | :--- | :--- | :--- | :--- | :--- |

    (Rupees ' 000 ') …----------
    $\begin{array}{cl}\text { Bid } & \text { Qari Khan Muhammad, Murda Karez, Chaman, District Killa Abdullan } \\ \text { Bid } & \text { Qari Khan Muhammad, Murda Karez, Chaman, District Killa Abdullah } \\ \text { Bid } & \text { Muhammad Farid / Kamran, Haji Haroon Trust Building, Lee Market, Karachi } \\ \text { Bid } & \text { Atif Jawad, 30 Pooch Road, Islamia Park, Lahore } \\ \text { Employee } & \\ \text { Service Rules } & \text { Khawaja Iqbal Hassan, Ex- President / Chief Executive } \\ \text { Bid } & \text { Asif Hameed, Plot No. 6, Sector E, Korangi Industrial Area, Karachi } \\ \text { Bid } & \text { Noman Hassan Khan, A-908/12, Gulberg FB Area, Karachi }\end{array}$
    $\begin{array}{crr}\text { (Rupees ' } \mathbf{0 0 0} \mathbf{o}^{\prime} \text { ) } & \text { p............- } \\ - & 18,920 & 46,790 \\ 3,947 & 9,210 & 9,210\end{array}$
    --.......
     $\begin{array}{lrrrr}\text { Computer Equipment } & 1,679 & 1,318 & 361 & 1,568 \\ \text { Furniture and fixtures } & 674 & 497 & 177 & 2,173 \\ & 256 & 1,195 & 61 & 131\end{array}$
    

    | Sub Total | 2,219 | 1,760 | 459 | 4,602 |
    | :--- | ---: | ---: | ---: | ---: | ---: |
    |  | 4,828 | 3,770 | 1,058 | 8,474 |


    |  | 121,241 | 86,572 | 34,669 | 81,084 |
    | :--- | :--- | :--- | :--- | :--- |
    | 100,845 | 85,665 | 15,180 | 28,787 |  |

[^3]:    $\qquad$
    This includes a plot of land costing Rs. 361 million in Block-6, KDA Scheme-5, Clifton, Karachi (the "Plot"), possession of which was taken by the Bank formerly PICIC) in April 1983 pursuant to an allotment order by City District Government Karachi ( CDGK), (Formerly Karachi Development Authority). Al the legal dues in respect of the Plot including Non-utilization Fees have been paid. In 2000, CDGK cancelled the allotment unilaterally based on certain of the allotment. Meanwhile, also in 2000, a dispute arose with KPT in respect of construction of a boundary wall on the Plot by KPT as KPT claimed that the ownership of the land had been reverted to KPT. The said claim by KPT was also challenged by way of Civil Suit before the High Court of Sindh. The High Court of Sindh initially issued restraining orders against CDGK and KPT in the respective suits in respect of cancellation of the allotment of the Plot. Subsequently, both the suits were decided in favor of the Bank. In the suit filed against CDGK, the High Court of Sindh held that the action of cancellation of the allotment by CDGK was improper and void, whereas, in the suit against KPT, the High Court of Sindh held that since allotment in favor of the Bank was valid therefore, KPT had no standing to claim that the ownership of the land had been reverted back to KPT. Both the decisions of the High Court of Sindh are currently being challenged in two separate High Court Appeals by CDGK and KPT and the same are still pending. Furthermore, in November 2008, KPT filed a Civil Suit seeking a declaration from the High Court of Sindh to the effect that the ownership of the Plot had been validly reverted to KPT. At present, the Bank is actively defending the cases.

    ### 13.2.3

[^4]:    | 132,528 | 92,476 | 40,052 | 90,651 |
    | :--- | :--- | :--- | :--- |


    | 105,508 | 89,922 | 15,585 | 32,924 |
    | :--- | :--- | :--- | :--- |

[^5]:    Liquidity Risk

[^6]:    Assets
    Cash and balances with treasury banks Cash and balances with treasury bank
    Balances with other banks Lendings to financial institutions
    Investments Advances Operating fixed assets Intangible assets Other assets

    Liabilities
    Bills payable Borrowings Deposits and other Sub-ordinated loans

    Net assets
    Share capital
    Reserves of shares Discounloted loss

    Accumulated loss
    Shareholder's equity
    Shareholder's equity
    Deficit on revaluation of assets-net

[^7]:    Assets
    Cash and balances with treasury banks
    
    Balances with other banks
    Lendings to financial institution
    nvestments
    Advances red assets
    Operaing fixed
    Intangible assets Other assets

    Liabilities
    Bills payable
    Net assets
    Reserves Discount on issue of shares Accumulated loss

    Shareholder's equity
    Surplus on revaluation of assets-net

