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### DEWAN CEMENT LIMITED

# COMPANY INFORMATION

### **BOARD OF DIRECTORS**

# **Executive Directors**

Dewan Muhammad Yousuf Farooqui Mr. Haroon Igbal Syed Muhammad Anwar

CEO & Chairman Board of Director

# **Non-Executive Directors**

Dewan Abdul Bagi Faroogui Dewan Abdul Rehman Farooqui Mr. Ishtiaq Ahmad

# **Independent Director**

Mr. Aziz-ul-Haque

## **AUDIT COMMITTEE MEMBERS**

Mr. Aziz-ul-Haque Dewan Abdul Rehman Farooqui Chairman Member Mr. Ishtiaq Ahmad Member

#### **HUMAN RESOURCE & REMUNERATION COMMITTEE**

Chairman Mr. Aziz-ul-Haque Dewan Muhammad Yousuf Farooqui Member Mr. Ishtiaq Ahmad Member

### **CHIEF FINANCIAL OFFICER**

Mr. Imran Ahmed Javed

#### **COMPANY SECRETARY**

Mr. Muhammad Hanif German

## **AUDITORS**

Faruq Ali & Co. Chartered Accountants

# **COST AUDITORS**

Rafaqat Mansha Mohsin Dossani Masoom & Co. **Chartered Accountants** 

# **LEGAL ADVISOR**

Muhammad Azhar Faridi (Advocate)

#### SHARES REGISTRAR TRANSFER AGENT

BMF Consultants Pakistan (Pvt.) Limited Anum Estate, Room No. 310 & 311, 3rd Floor, 49, Darul Aman Society, Main Shahrah-e-Faisal, Adjacent to Baloch Colony Bridge, Karachi, Pakistan.

# REGISTERED ADDRESS

# Block-A, 7th Floor, Finance & Trade Centre, Shahrah-e-Faisal, Karachi, Pakistan.

#### **FACTORY**

1. Deh Dhando, Dhabeji District, Malir, Karachi.

# **CORPORATE OFFICE**

Block-A, 2<sup>nd</sup> Floor, Finance & Trade Centre, Shahrah-e-Faisal, Karachi, Pakistan.

2. Kamilpur Near Hattar District, Haripur, Khyber Pakhtoonkhuwa

# **WEBSITE**

www.yousufdewan.com



# The Vision Statement

"The vision of Dewan Cement Limited is to become leading market player in the cement sector".

# The Mission Statement

- o To assume leadership role in the technological advancement of the industry and to achieve the highest level of qualitative and quantitative indigenization.
- o To be the finest organization in its industry, and to conduct its business responsibly and in a straight forward manner.
  - o To seek long-term and good relations with our suppliers and Sales Agents with fair, honest and mutually profitable dealings.
- o To achieve the basic aim of benefiting its customers, employees and shareholders and to fulfill its commitments to the society.
- o To create a work environment highlighting team work, which motivates, recognizes and rewards achievements at all levels of the organization, because "In ALLAH we believe, and in people we trust".
- o To be honest, initiative and be able to respond effectively to changes in all aspects of life, including technology, culture and environment.
- o To be a contributing corporate citizen for the betterment of society and to exhibit a socially responsible behaviour.
  - o To conduct with integrity and strive to be the best.



# NOTICE OF THE THIRTY FOURTH ANNUAL GENERAL MEETING

NOTICE IS HEREBY GIVEN that the Thirty Fourth Annual General Meeting of Dewan Cement Limited ("DCL" or "the Company") will be held on Wednesday, October 30, 2013, at 05:00 p.m. at Dewan Cement Limited Factory Site, at Deh Dhando, Dhabeji, District Malir, Karachi, Pakistan; to transact the following businesses upon recitation from Holy Qur'aan and other religious recitals:

- 1. To confirm the minutes of the preceding Annual General Meeting of the Company held on Wednesday, October 24, 2012:
- 2. To receive, consider, approve and adopt the annual audited financial statements of the Company for the year ended June 30, 2013, togetherwith the Directors' and Auditors' Reports thereon:
- To appoint the Statutory Auditors' of the Company for the ensuing year, and to fix 3. their remuneration:
- 4. To consider any other business with the permission of the Chair.

By order of the Board

Muhammad Hanif German **Company Secretary** 

Karachi: September 27, 2013

## NOTES:

- 1. The Share Transfer Books of the Company will remain closed for the period from October 23, 2013 to October 30, 2013 (both days inclusive).
- 2. Members are requested to immediately notify change in their addresses, if any, at our Shares Registrar Transfer Agent BMF Consultants Pakistan (Private) Limited, located at Anum Estate Building, Room No. 310 & 311, 3rd Floor, 49, Darul Aman Society, Main Shahrah-e-Faisal, adjacent to Baloch Colony Bridge, Karachi, Pakistan.
- 3. A member of the Company entitled to attend and vote at this meeting, may appoint another member as his/her proxy to attend and vote instead of him/her. Proxies,in order to be effective, must be received by the Company at the abovesaid address, not less than 48 hours before the meeting.
- 4. CDC Account holders will further have to observe the following guidelines, as laid down in Circular 01 dated January 20, 2000, issued by the Securities and Exchange Commission of Pakistan:

#### a) For Attending Meeting:

- i) In case of individual, the account holder or sub-account holder, and/or the person whose securities are in group account and their registration details are uploaded as per the regulations, shall authenticate his/her identity by showing his/her original National Identity Card (CNIC), or original passport at the time of attending the meeting.
- ii) In case of corporate entity, the Board of Directors' resolution/power of attorney, alongwith the specimen signature of the nominee, shall be produced (unless it has been provided earlier) at the time of meeting.

#### For Appointing Proxies: b)

- i) In case of individual, the account holder or sub-account holder, and/or the person whose securities are in group account and their registration details are uploaded as per the regulations, shall submit the proxy form as per the above requirements.
- Ī) Two persons, whose names, addresses, and CNIC numbers shall be mentioned on the form, shall witness the proxy.
- Attested copies of CNIC or passport of the beneficial owners and proxy shall be furnished alongwith the proxy form.
- The proxy shall produce his/her original CNIC or original passport at the time of the M) meeting.
- V) In case of corporate entity, the Board of Directors' resolution/power of attorney, alongwith the specimen signature of the nominee, shall be produced (unless it has been provided earlier) along with the proxy form to the Company.



# DIRECTORS' REPORT

The management of your company takes pleasure in presenting to you the Thirty fourth Annual Report of the company together with the audited accounts for the financial year ended June 30, 2013. This is the tenth annual report since the management and controlling shares of the company were taken over by Yousuf Dewan Companies.

## **OVERVIEW**

During the financial year 2012-13 industry dispatches were 33.4 million tons including 25.1 million tons domestic and 8.3 million ton export showing an increase of 2.83% in total dispatches of the industry as compared to the previous year, which were 32.5 million tons including 24 million domestic and 8.5 million exports.

# **COMPANY'S PERFORMANCE:**

The highlights of the accounts are tabulated below:

	June 30, 2013	June 30, 2012
Sales	(Rupee	s in '000')
- Local - net	7,894,024	6,475,721
- Export	763,545	_570,830
	8,657,569	7,046,551
Depreciation	429,251	380,065
Gross profit	967,412	872,683
Financial charges	14,473	12,596
Taxation-net	36,024	40,769
Net Profit after tax	386,424	383,142
Basic Earnings per share	Re. 0.99	Re. 0.98

luna 20 2012 luna 20 2012

# **FUTURE OUTLOOK**

The demand of cement in domestic market is expected to increase as the Government has allocated substantial funds for Public Sector Development projects (PSD). This will be a key trigger for increase of cement demand in domestic market for the next financial year.

Export sales volume which has been declining for the last few years may stabilize in future. The demand in African countries are fast growing and thus opening a window for Pakistani Cement / Clinker. The consumption of cement in Sri Lanka, Tanzania and Qatar are showing increasing trend.

Furthermore the demand of cement in Afghanistan that will result increase in export volumes, moreover the export of cement by sea route as well as by road to India is expected to increase.

# **ONGOING LITIGATIONS**

As far as creditors mentioned in the financial statements are concerned, a number of recovery suits have been instituted by Banks / Financial Institutions. These suits are being successfully defended by our Counsels. Further the cases are not being persuade by the banks as restructuring is under process. The counsels have submitted their observations / opinion in respect of litigation being handled by them and all of them are of the view that these suits can be successfully defended.

#### **OBSERVATIONS IN THE AUDITORS' REPORT**

The auditors have qualified their report on the following basis, which are duly explained.

#### Advance for Pre-IPO Investment:

The auditors do not concur with the management assertion regarding the classification of advance for Pre-IPO investment amounting to Rs. 3,560 million as long term liability.

The management is of the view that since IPO was not closed by the arrangers so TFC's could not be issued. We have offered them revised terms of restructuring and are very much hopeful that it will be closed in near future. It is pertinent to mention here that almost 27% of the loan has been restructured.

# Provision for markup:

The Company has not made provision of markup amounting to Rs. 936.692 million on its markup bearing liability.

The management has approached its bankers / financial institutions for restructuring of its long-term obligations. The management is confident that the Company's restructuring proposals given by the management will be accepted by the financial institutions / bankers. Therefore the Company has not made any provision for markup as the markup will not be paid.

# Going Concern Assumption:

The auditors have added an emphasis of matter paragraph on the company's ability to continue as a going concern. However, the management is of the view that the Company's restructuring proposals will be accepted by the financial institutions / bankers and preparation of the financial statement on going concern assumption is justified.

# STATEMENT OF CORPORATE GOVERNANCE AND FINANCIAL REPORTING FRAMEWORK

We are pleased to report that your Company is fully compliant to the provisions of the Code of Corporate Governance as incorporated in the listing regulations of stock exchanges.

- a) The annexed financial statements prepared by the management of the company, present fairly its state of affairs, the result of its operations, cash flow and changes in equity;
- b) Proper books of accounts of the company have been maintained;
- c) Appropriate accounting policies have been consistently applied in preparation of the financial statements and accounting estimates are based on reasonable prudent judgment;
- International Financial Reporting Standards, as applicable in Pakistan, have been d) followed in preparation of financial statements except for the departures disclosed in financial statements:
- The system of internal control is sound in design and is effectively implemented and e) monitored. The process of review will continue and any weaknesses in control will be removed:
- f) The doubts about the company's ability to continue as a going concern and its mitigating factors are disclosed in note 3 to the financial statements;



- There has been no material departure from the best practices of corporate g) governance, as detailed in the listing regulations;
- h) Key operating and financial data for last six years is summarized and annexed;
- i) There are no outstanding taxes and levies other than those disclosed in the annexed financial statements;
- The pattern of shareholding of the Company as at June 30, 2013 is annexed; j)
- k) The value of investment of provident fund based on their respective latest accounts is Rs. 68.805 million.

# **DIVIDEND**

The Board is not in a position to recommend dividend for the period under review.

## TRADING IN COMPANY SHARES

None of the Directors, CFO, Company Secretary, their spouses and minor children have traded in the shares of the Company during the year other than that has already been disclosed in the pattern of shareholding.

# **BOARD MEETING**

During the year five meetings of the Board of Directors were held, Directors' attendance in these meeting is as under:

No. of meetings Attended
4
4
5
5
3
4
5

No casual vacancy occurred during the year.

# **AUDITORS APPOINTMENT**

The present auditors M/s. Faruq Ali & Co., Chartered Accountants, retire and being eligible, have offered their services for re-appointment as auditors for the ensuing year ending June 30, 2014.

The audit committee and the Board of Directors have recommended appointment of M/s. Farua Ali & Co., Chartered Accountants as auditors of the company for the coming year.

# **VOTE OF THANKS**

The Board would like to place on record its gratitude to its valuable shareholders, Federal and Provincial government functionaries, banks, development financial institutions, and customers for their cooperation, continued support and patronage.

### DEWAN CEMENT LIMITED

The Board also expresses its thanks to the executives, staff members and workers of the company and wishes to place on record its appreciation for the efforts they are making in turning around the company.

# **CONCLUSION**

In conclusion, we bow, beg and pray to Almighty Allah, Rahman-o-Rahim, in the name of our beloved prophet, Muhammad, Peace be upon him for continued showering of His Blessings, Guidance, Strength, Health and Prosperity to us, our company, Country and Nation; and pray to Almighty Allah to bestow peace, harmony, brotherhood and unity in true Islamic spirit to whole of Muslim Ummah, ameen, Summa-Ameen.

On behalf of the Board of Directors

Dewan M. Yousuf Farooqui

CEO & Chairman Board of Director

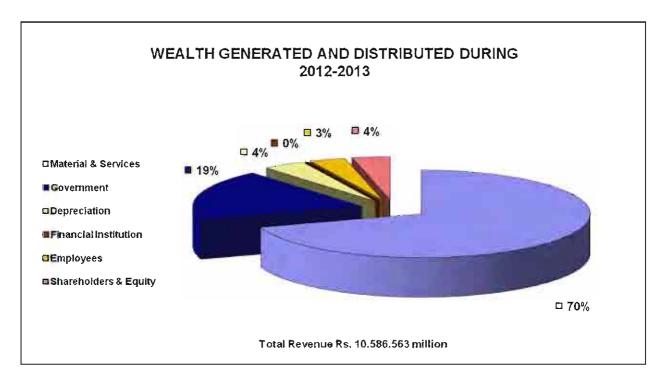
Dated: September 27, 2013

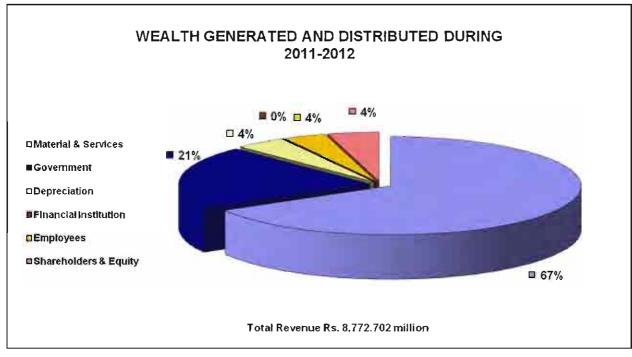
Place: Karachi



# **KEY OPERATING AND FINANCIAL STATISTICS FOR LAST SIX YEARS**

Particulars	2013	2012	2011	2010	2009	2008
		(Те	ons. in the	ousands)		
QUANTITATIVE DATA						
Clinker Production	1,467	1,247	1,169	835	1,356	1,339
Cement Production	1,416	1,300	1,217	918	1,379	1,556
Cement Despatch	1,453	1,291	1,213	937	1,355	1,568
ASSETS EMPLOYED		(Rs. in million)				
Fixed Assets	19,448	19,503	19,312	19,680	20,015	19,927
"Investment & Long-term advances,						
deposits & Deferred costs"	46	46	54	57	72	75
Current Assets	2,103	1,493	1,226	1,133	1,510	1,609
Total Assets Employed	21,597	21,042	20,592	20,870	21,597	21,611
FINANCED BY						
Shareholder equity	4,480	4,030	3,590	3,628	4,222	4,308
Surplus on revaluation of fixed asset	3,709	3,837	3,975	4,046	4,008	4,015
Redeemable capital	3,560	3,850	3,850	3,850	3,850	3,850
"Long-term Loan & Long-term						
Liabilities/Disposits/Import bill"	2,502	1,198	1,189	2,000	2,625	3,221
Deferred Liabilities	1,775	1,667	1,615	1.623	1,750	2,066
Obligation under finance lease Current Liabilities	5,572	6,460	6,373	14 5,709	31 5,111	89 4,062
Total Funds Invested	21,597	21,042	20,592	20,870	21,597	21,611
Total Folias IIIVesiea	21,577	21,072	20,372	20,070	21,577	21,011
TURNOVER & PROFIT						
Turnover (Net)	8,658	7,047	5,089	3,495	5,683	4,598
Operating Profit / (Loss)	425	430	(345)	(611)	56	(538)
Profit / (Loss) Before Taxation	422	424	(338)	(619)	(376)	(582)
Profit / (Loss) After Taxation	386	383	(362)	(623)	(163)	(499)
Accumulated (Loss) / Profit	(41)	(491)	(931)	(575)	19	105







# STATEMENT OF COMPLIANCE WITH THE BEST PRACTICES OF THE CODE OF CORPORATE GOVERNANCE FOR THE YEAR ENDED JUNE 30, 2013

The statement is being presented to comply with the Code of Corporate Governance ("CCG") contained in Regulation No 35 of listing regulation of Karachi, Lahore and Islamabad Stock Exchanges, for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate aovernance.

The company has applied the principles contained in the CCG in the following manner:

- 1. The Company encourages representation of independent non executive directors and directors representing minority interests on its Board of Directors. At present the board includes One Independent Director, three Non-Executive Directors and three Executive Directors of the Company. The condition of one third executive directors will be applicable on next elections of Board of Directors of the Company.
- 2. The condition of maximum number of seven directorships to be held by a director in listed companies as per clause ii of the CCG will be applicable after election of next Board of Directors of the Company.
- 3. All the resident directors of the company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. No casual vacancy occurred on the board during this period.
- 5. The company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the company along with its supporting policies and procedures.
- The board has developed a vision/mission statement overall corporate strategy and 6. significant policies of the company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the board have been duly exercised and decisions on material transactions including appointment and determination of remuneration and terms and conditions of employment of the CEO, other executive and non-executive directors have been taken by the board/shareholders.
- 8. The meetings of the board were presided over by the Chairman and, in his absence, by the director elected by the board for this purpose and the board met at least once in every quarter. Written notices of the board meetings, along with agenda and working papers were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9. In accordance with the criteria specified on clause (xi) of CCG, some directors are exempted from the requirement of directors' training program. Syed Muhammad Anwar has carried out the orientation course and rest of the Directors to be trained within specified time.

### DEWAN CEMENT LIMITED

- 10. There was no change in the position of CFO, Company Secretary and Head of Internal Audit during the year. The Directors report for this have prepared in compliance with the requirement of the CCG and fully describes the salient matters required to be disclosed.
- 11. The financial statements of the company were duly endorsed by CEO and CFO before approval of the board.
- 12. The director, CEO and executives do not hold any interest in the shares of the company other than the disclosed in the pattern of shareholding.
- 13. The company has complied with all the corporate and financial reporting requirements of CCG.
- 14. The board has formed an Audit Committee. It comprises three members who are non-executive directors. The chairman of the committee is an independent director.
- 15. The meetings of the gudit committee were held at least once every quarter prior to approval of interim and final results of the company and as required by CCG. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 16. The board has formed an HR and Remuneration Committee. It comprises of three members of whom one is non-executive director, one executive director and the chairman of the committee is an independent director.
- 17. The board has set up an effective internal audit function. The staffs are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the company.
- 18. The statutory auditors of the company have confirmed that they have been given a satisfactory rating under the quality control review program of the ICAP, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the company and that the firm and all its partners are in compliance with International Federation Accountants (IFAC) guidelines on code of ethics are adopted by the ICAP.
- 19. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 20. The closed period, prior to the announcement of interim/final results, and business decisions, which may materially effect the market price of company's securities, was determined and intimated to directors, employees and stock exchange(s).



- 21. Material / price sensitive information has been disseminated among all market participants at once through stock exchange(s).
- 22. We confirm that all the other material principles enshrined in the CCG have been complied with.

On behalf of the Board of Directors

September 27, 2013 Karachi

Dewan M. Yousuf Farooqui CEO & Chairman Board of Director



222-A, Karachi Memon Cooperative Housing Society Justice Indumullah Road, Near Hill Park, Karachi-74800. E-mail: faac@cyber.net.pk Telephone: (021) 34301966 :(021) 34301967 :(021) 34301968 :(021) 34301969 :(021) 34301965

# REVIEW REPORT TO THE MEMBERS ON STATEMENT OF COMPLIANCE WITH BEST PRACTICES OF THE CODE OF CORPORATE GOVERNANCE

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance prepared by the Board of Directors of Dewan Cement Limited ('the Company') to comply with the Listing Regulations of the respective Stock Exchanges, where the Company is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Company, Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement on internal control covers all risks and controls, or to form an opinion on the effectiveness of such internal controls, the company's corporate governance procedures and risks.

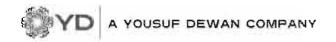
Further, Listing Regulations of respective stock exchanges require the Company to place before the Board of Directors for their consideration and approval related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transaction which are not executed at arm's length price recording proper justifications for using such alternate pricing mechanism. Further, all such transactions are also required to be separately placed before the audit committee. We are only required and have ensured compliance of requirement to the extent of approval of related party transactions by the Board of Directors and placement of such transactions before the audit committee. We have not carried out any procedures to determine whether the related party transactions were under taken at arm's length price or not.

Based on our review nothing has come to our attention, which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the Company for the year ended June 30, 2013.

Dated: September 27, 2013 KARACHI:

Engagement partner: Fasih-uz-Zaman

Chartered Accountants



# **AUDITORS' REPORT TO THE MEMBERS**



222-A, Karachi Memon Cooperative Housing Society Justice Indumullah Road, Near Hill Park, Karachi-74800. E-mail: faac@cyber.net.pk

Telephone: (021) 34301966 :(021) 34301967 :(021) 34301968 (021) 34301969 :(021) 34301965

We have audited the annexed balance sheet of **DEWAN CEMENT LIMITED** as at June 30, 2013 and the related profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purpose of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- a) The company has classified 'advances for investment in term finance certificates' amounting to Rs.3,560 million (refer note 20 to the financial statements) as long term liability for the reason mentioned in said note. We do not concur with the management's assertion regarding its classification as long term liability. In our opinion the entire liability should be classified as current liability as per terms of agreements with the investors.
- b) The company has not made provision of markup for the year amounting to Rs. 936.692 million (up to June 30, 2012: Rs.3,560.014 million) (refer note 35.1) on account of restructuring proposal offered to the lenders as described in note 3 to the financial statements. Non-provisioning of markup is based on management's hope that the restructuring proposal will be accepted by lenders in the proposed manner. In our opinion, since the proposal has not been accepted by the lenders so far and the lenders, instead of accepting the restructuring proposal, have preferred filing suits against the company, therefore the provision of markup should be made in these financial statements. Had the provision of markup been made in the financial statements, the profit after taxation would have been lower by Rs. 936.692 million and markup payable would have been higher and shareholders' equity would have been lower by Rs.4,496.706 million.
- c) In our opinion, proper books of accounts have been kept by the company as required by the Companies Ordinance, 1984;
- d) in our opinion:

### DEWAN CEMENT LIMITED

- the balance sheet and profit and loss account together with the notes thereon have i) been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
- the expenditure incurred during the year was for the purpose of the company's ii) business: and
- iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the company;
- in our opinion and to the best of our information and according to the explanations e) given to us, except for the matters discussed in paragraph (a) and (b) above, the balance sheet, profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and espectively give a true and fair view of the state of the company's affairs as at June 30, 2013 and of the Profit, its cash flows and changes in equity for the year then ended: and
- in our opinion, no Zakat was deductible at source under the Zakat and Ushr f) Ordinance, 1980.

without further qualifying our opinion, we draw attention of the members to note 3 to the financial statements which indicates that as of June 30, 2013 the Company has accumulated losses of Rs.40.994 million and its current liabilities exceeded its current assets by Rs.3,469.262 million and majority of the lenders have gone into litigation for recovery of their liabilities through attachment and sale of company's hypothecated / mortgaged properties and certain lenders have also filed winding up petitions (refer note 28.1(c) to the financial statements). These conditions, along with other matters as set forth in note 3, indicate the existence of material uncertainty which may cast significant doubt about company's ability to continue as going concern therefore the company may be unable to realize its assets and discharge its liabilities in the normal course of business. The amounts of loss and current liabilities reported in said note do not include the effect of matters discussed in para (a) and (b) above. The management is still hopeful that the restructuring proposal offered to the lenders will be accepted in proposed manner and cases will be withdrawn. The going concern assumption used in preparation of these financial statements is largely dependent on the acceptance of restructuring proposal offered to lenders and pending litigations as disclosed in note 28, the ultimate outcome of which cannot be ascertained.

Dated: September 27, 2013

Place: Karachi

Engagement partner: Fasih-uz-Zaman

CHARTERED ACCOUNTANTS



# **BALANCE SHEET**

AS AT JUNE 30, 2013

<u>ASSETS</u>	1	June 30, 2013	June 30, 2012
NON CURRENT ASSETS	Note	(Rupees	in '000')
Property, plant and equipment	6	19,448,417	19,502,981
Long term deposits	7	43,512	42,342
Long term loans	8	2,763	2,892
CURRENT ASSETS			
Stores and spare parts	9	522,930	445,823
Stock-in-trade	10	671,008	240,131
Trade debts - Unsecured	11	441,664	417,830
Loans and advances - Unsecured	12	251,215	156,295
Trade deposits and short term payments	13	23,458	26,254
Other receivables - Considered good	14	16,207	18,358
Short-term investments	15	8,545	4,401
Taxation - Net		103,682	58,270
Cash and bank balances	16	64,067	125,785
	1	2,102,776	1,493,147
ECHIVAND HABIITIES		21,597,468	21,041,362
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Authorised capital		5 000 000	5 000 000
500,000,000 (2012: 500,000,000) Ordinary shares of Rs. 10/- each	,	5,000,000	5,000,000
Issued, subscribed and paid up capital	17	3,891,133	3,891,133
Reserve - Net		588,450	138,870
		4,479,583	4,030,003
SURPLUS ON REVALUATION OF FIXED ASSETS - Net of tax	18	3,708,857	3,837,214
NON CURRENT LIABILITIES			
Long term financing	19	1,501,183	186,637
Advances for investment in term finance certificates	20	3,560,000	3,850,000
Liabilities against assets subject to finance lease	21		
Long term deposits and payables	22	1,001,033	1,011,163
Deferred taxation	23 [	1,774,774	1,666,608
		7,836,990	6,714,408
CURRENT LIABILITES		17// 000	
Trade and other payables	24	1,766,338	1,827,231
Short term borrowings	25	560,875	660,875
Markup payable	26	1,038,963	1,038,963
Current and overdue portion of long term borrowings	27	2,130,387	2,886,274
Sales tax payable		75,475	46,394
CONTINUENCIES AND COMMITMENTS	00	5,572,038	6,459,737
CONTINGENCIES AND COMMITMENTS	28 _	21 507 449	21.0/1.3/2
The annexed notes form an integral part of these financial statements.	:	21,597,468	21,041,362
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Haroon iqbal Director

Dewan M. Yousuf Farooqui CEO & Chairman Board of Director

# **PROFIT AND LOSS ACCOUNT**

FOR THE YEAR ENDED JUNE 30, 2013

		1	June 30, 2013	June 30, 2012
		Note	(Rupees	in '000')
Turnover - Net Cost of sales		29 30	8,657,569 (7,690,157)	7,046,551 (6,173,868)
Gross profit			967,412	872,683
Operating expenses Distribution cost Administrative expenses Other operating expenses		31   32 33	(90,539) (385,880) (65,963) (542,382)	(74,446) (314,523) (54,214) (443,183)
Operating profit			425,030	429,500
Other operating income Finance cost		34   35	11,891 (14,473) (2,582)	7,007 (12,596) (5,589)
Profit before taxation			422,448	423,911
Taxation - Net Profit after taxation		36	36,024 386,424	40,769 383,142
Other comprehensive income for the year: Incremental depreciation transferred from s on revaluation of property, plant and Related deferred tax		96,097 (32,941) 63,156	86,848 (29,697) 57,151	
Component of comprehensive income not				
Total comprehensive income for the year			449,580	440,293
Earning per share - Basic and diluted	(Rupee)	37	0.99	0.98

The annexed notes form an integral part of these financial statements.

Haroon Iqbal Director

CEO & Chairman Board of Director

Dewan M. Yousuf Farooqui



# **CASH FLOW STATEMENT**

FOR THE YEAR ENDED JUNE 30, 2013	June 30, 2013	June 30, 2012
CASH FLOWS FROM OPERATING ACTIVITIES	(Rupees	in '000')
Profit before taxation	422,448	423,911
Adjustments for non cash and other items: Depreciation Gain on disposal of fixed assets	429,251	380,065 (193)
Worker's profit participation fund Advances and other receivable written off	22,688	24,186 2,370
Workers' welfare fund (Gain) on remeasurement of short term investment	8,621 (4,144)	9,113 (2,991)
Finance cost Provision for obsolescence and slow moving stocks	14,473 4,632	12,596
Exchange loss Cash inflow before working capital changes	<u>26,147</u> 924,116	14,670 863,727
Movement in working capital (increase)/decrease in current assets		
Stores and spare parts Stock in trade	(81,739) (430,877)	(62,124) (90,660)
Trade debts - Unsecured Loans and advances - Unsecured	(23,834)	(7,901)
Trade deposits and short term payments Other receivables - Considered good	(1,382)	1,014
Increase/(decrease) in current liabilities Trade and other payables	(630,601)	(181,547)
Sales tax payable	29,081 245,612	[35,086] 47,410
Cash generated from operations	(384,989) 539,127	(134,137) 729,590
Payment for: Income tax	(128,596)	(91,211)
Income tax refund received Worker's profit participation fund Workers' Welfare fund	90,125 (33,178) (9,113)	
Finance cost  Net cash inflow from operating activities	(6,897) 451,468	(5,942) 632,437
CASH FLOWS FROM INVESTING ACTIVITIES		
Fixed capital expenditures Government grant received	(381,548) 6,579	(571,258)
Sale proceeds of fixed assets Long term loans - Net	282 129 (1,170)	205 (1,644)
Long term deposits Net cash (used in) investing activities	(375,728)	(100) (572,797)
CASH FLOWS FROM FINANCING ACTIVITIES  Repayment of long term financing	(119,048)	(14,524)
Dividend paid Long term deposits and payables	(18,410)	8,961 8,771
Liabilities against assets subject to finance lease - Net Net cash (outflow) from financing activities Net (decrease) / increase in cash and cash equivalents	(137,458) (61,718)	(5,642) 53,998
Cash and cash equivalents at the beginning of the year  Cash and cash equivalents at the end of the year	125,785 64,067	71,787 125,785
	- 1/4-1	

The annexed notes form an integral part of these financial statements.

Haroon lqbal Director

Dewan M. Yousuf Farooqui CEO & Chairman Board of Director

# STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED JUNE 30, 2013

	•			
Issued.	CAPITAL	REVENUE		
subscribed and paid up capital	Merger reserve	Accumulated loss	Total reserves:	Total Equity

3,891,133 629,444 (930,867) (301,423) 3,589,710

383,142

57,151

440,293

-----(Rupees in '000')------

Balance as on July 01, 2011

Total comprehensive income for the year:

Profit for the year

Incremental depreciation transferred from surplus on revaluation of property, plant and equipment - Net of tax

Balance as at June 30, 2012

Total comprehensive income for the year

Profit for the year

Incremental depreciation transferred from surplus on revaluation of property, plant and equipment - Net of tax

629,444 (490,574) 3,891,133

138,870 4,030,003

383,142

57,151

440,293

383,142

57,151

440,293

3,891,133	629,444	(40,994)	588,450	4,479,583
-		449,580	449,580	449.580
	24-1	63,156	63,156	63,156
-	**	386,424	386,424	386,424

Balance as at June 30, 2013

The annexed notes form an integral part of these financial statements.

Haroon labal Director

Dewan M. Yousuf Farooqui CEO & Chairman Board of Director



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2013

#### 1 THE COMPANY AND ITS OPERATIONS

11 Dewan Cement Limited (the Company / DCL) was incorporated in Pakistan as a public limited company in March, 1980. Its shares are quoted on the Karachi and Lahore Stock Exchanges since June, 1989. The registered office of the Company is situated at 7th Floor, Block A, Finance and Trade Centre, Shahrah-e-Faisal, Karachi. The principal activity of the Company is manufacture and sale of cement. The Company has two production facilities at Deh Dhando, Dhabeji Karachi, Sindh and Kamilbur Hattar Industrial Estate, district Khyber Pakhtunkhwa.

#### 2 BASIS OF PREPARATION

These financial statements have been prepared under the historical cost convention except that certain fixed assets and certain investments have been included at fair values in accordance with the relevant International Financial Reporting Standards (IFRSs).

#### 3 GOING CONCERN ASSUMPTION

The financial statements for the year ended June 30, 2013 reflect as of that date company has accumulated losses of Rs.40.994 million (2012:Rs.490.574 million) and its current liabilities exceeded its current assets by Rs. 3,469.262 million (2012:Rs.4,966.590 million). The company's short term borrowing facilities have expired and not been renewed and the company has been unable to ensure scheduled payments of long term borrowings due to the liquidity problems. Following course, majority of the lenders have gone into litigation for repayment of liabilities through attachment and sale of company's hypothecated / mortgaged properties and certain lenders have also filed winding up petitions. These conditions indicate the existence of material uncertainty which may cast significant doubt about the company's ability to continue as a going concern therefore the company may be unable to realize its assets and discharge its liabilities in the normal course of business. The liquidity crunch presently faced by the company is due to the fact that the banks / financial institutions did not give due committed support to the company for completion of its line II project in south.

However, the management is of the view that operating cash flows of the company will remain positive on account of expected increase in demand of cement and positive margins on account of increasing trend in cement prices, the company as a going concern would be a viable unit. The company was able to reach at settlement with certain lenders (as detailed in note 19) and expects that all debt will be restructured in near future. Accordingly, the company has proposed restructuring of its entire debt in the following manner:

- That principal to be repaid in 36 equal quarterly installments starting after (a) grace period of one year;
- (b) That the grace period of one year to commence from the date of restructuring;
- (c) Markup relating to previous as well as for future periods will not be charged, hence will not be paid.

The management believes that the restructuring proposal presented is workable and would enable the company to service its debts. Therefore, the management is confident that the proposal will be accepted by its lenders in near future, and court cases will be withdrawn by lenders.

Accordingly, these financial statements have been prepared on a going concern basis.

#### SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS

In the process of applying the Company's accounting policies, management has made the following estimates and judgments which are significant to the financial statements:

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historic experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected.

#### Property, plant and equipment 4.1

The Company reviews appropriateness of the rate of depreciation, useful life and residual value used in the calculation of depreciation, Further, where applicable, an estimate of the recoverable amount of assets is made for possible impairment on an annual basis. In making the estimates, Company uses the technical resources available with the Company. Any change in the estimates in future might affect the carrying amount of respective item of property, plant and equipment, with corresponding effects on depreciation charge and impairment.

#### 4.2 Stores and spare parts

The Company reviews the net realizable value (NRV) of stores and spare parts to assess any diminution in the respective carrying values. Net realizable value is estimated with reference to the estimated selling price in the ordinary course of business less the estimated cost necessary to make the sale.

#### 4.3 Stock-in-trade

The Company reviews the NRV of stock-in-trade to asses any diminution in the respective carrying value. NRV is estimated with reference to the estimated selling price in the ordinary course of business less estimated cost of completion and estimated cost necessary to make the sale.

#### 4.4 Trade debts

The Company reviews its doubtful trade debts at each reporting date to assess whether provision should be recorded in the profit and loss account. In particular, judgment by management is required in the estimation of the amount and timing of future cash flows when determining the level of provision required. Such estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes to the provisions.



#### 4.5 Future estimation of export sales

Provision for deferred tax has been calculated based on an estimate that the future ratio of export sales to total sales will remain at the same level as average of last three years including the current financial year. Any change in the estimate in future years will affect the provision in this regard in those years.

#### 5 SIGNIFICANT ACCOUNTING POLICIES

#### 5.1 Statement of compliance

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan with the exception of departure of IFRS as mentioned in note 20.1 and 35.1 to the financial statements, for which the management concludes that classification of liabilities into current (note 20.1) and provisioning of markup (note 35.1) would conflict with the overall objective of financial statements. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standard Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provision or directives of the Companies Ordinance, 1984, shall prevail.

# Standards, amendments or interpretations which became effective during the vear

There are no amended standards and interpretations that are effective for the first time in the current year that would be expected to have a material impact on the Company.

# New / revised accounting standards, amendments to published accounting standards, and interpretation that are not yet effective

The following standards, amendments and interpretations of approved accounting standards will be effective for accounting periods beginning on or after 01 July 2013:

IAS 19 Employee Benefits (amended 2011) - (effective for annual periods beginning on or after 1 January 2013). The amended IAS 19 includes the amendments that require actuarial gains and losses to be recognised immediately in other comprehensive income; this change will remove the corridor method and eliminate the ability for entities to recognise all changes in the defined benefit obligation and in plan assets in profit and loss, which currently is allowed under IAS 19; and that the expected return on plan assets recognised in profit and loss is calculated based on the rate used to discount the defined benefit obligation. The amendments have no impact on financial statements of the Company.

# DEWAN CEMENT LIMITED

- IAS 27 Separate Financial Statements (2011) (effective for annual periods beginning on or after 1 January 2013). IAS 27 (2011) supersedes IAS 27 (2008). Three new standards IFRS 10-Consolidated Financial Statements, IFRS 11- Joint Arrangements and IFRS 12-Disclosure of Interest in Other Entities dealing with IAS 27 would be applicable effective 1 January 2013. IAS 27 (2011) carries forward the existing accounting and disclosure requirements for separate financial statements, with some minor clarifications. The amendments have no impact on financial statements of the Company.
- IAS 28 Investments in Associates and Joint Ventures (2011) (effective for annual periods beginning on or after 1 January 2013). IAS 28 (2011) supersedes IAS 28 (2008). IAS 28 (2011) makes the amendments to apply IFRS 5 to an investment, or a portion of an investment, in an associate or a joint venture that meets the criteria to be classified as held for sale; and on cessation of significant influence or joint control, even if an investment in an associate becomes an investment in a joint venture. The amendments have no impact on financial statements of the Company.
- Offsetting Financial Assets and Financial Liabilities (Amendments to IAS 32) - (effective for annual periods beginning on or after 1 January 2014). The amendments address inconsistencies in current practice when applying the offsetting criteria in IAS 32 Financial Instruments: Presentation. The amendments clarify the meaning of 'currently has a legally enforceable right of set-off' and that some gross settlement systems may be considered equivalent to net settlement.
- Offsetting Financial Assets and Financial Liabilities (Amendments to IFRS 7) - (effective for annual periods beginning on or after 1 January 2013). The amendments to IFRS 7 contain new disclosure requirements for financial assets and liabilities that are offset in the statement of financial position or subject to master netting agreement or similar arrangement.

Annual Improvements 2009–2011 (effective for annual periods beginning on or after 1 January 2013). The new cycle of improvements contains amendments to the following five standards, with consequential amendments to other standards and interpretations.

IAS 1 Presentation of Financial Statements is amended to clarify that only one comparative period - which is the preceding period - is required for a complete set of financial statements. If an entity presents additional comparative information, then that additional information need not be in the form of a complete set of financial statements. However, such information should be accompanied by related notes and should be in accordance with IFRS. Furthermore, it clarifies that the 'third statement of financial position', when required, is only required if the effect of restatement is material to statement of financial position.

- IAS 16 Property, Plant and Equipment is amended to clarify the accounting of spare parts, stand-by equipment and servicing equipment. The definition of 'property, plant and equipment' in IAS 16 is now considered in determining whether these items should be accounted for under that standard. If these items do not meet the definition, then they are accounted for using IAS 2 Inventories. The amendments have no impact on financial statements of the Company.
- IAS 32 Financial Instruments: Presentation is amended to clarify that IAS 12 Income Taxes applies to the accounting for income taxes relating to distributions to holders of an equity instrument and transaction costs of an equity transaction. The amendment removes a perceived inconsistency between IAS 32 and IAS 12.
- IAS 34 Interim Financial Reporting is amended to align the disclosure requirements for segment assets and segment liabilities in interim financial reports with those in IFRS 8 Operating Segments. IAS 34 now requires the disclosure of a measure of total assets and liabilities for a particular reportable segment. In addition, such disclosure is only required when the amount is regularly provided to the chief operating decision maker and there has been a material change from the amount disclosed in the last annual financial statements for that reportable segment.
- IFRIC 20 Stripping cost in the production phase of a surface mining (effective for annual periods beginning on or after 1 January 2013). The interpretation requires production stripping cost in a surface mine to be capitalized if certain criteria are met. The amendments have no impact on financial statements of the Company.
- IFRIC 21- Levies an Interpretation on the accounting for levies imposed by governments' (effective for annual periods beginning on or after 1 January 2014). IFRIC 21 is an interpretation of IAS 37 Provisions, Contingent Liabilities and Contingent Assets. IAS 37 sets out criteria for the recognition of a liability, one of which is the requirement for the entity to have a present obligation as a result of a past event (known as an obligating event). The Interpretation clarifies that the obligating event that gives rise to a liability to pay a levy is the activity described in the relevant legislation that triggers the payment of the levy.
- IA\$ 39 Financial Instruments: Recognition and Measurement-Novation of Derivatives and Continuation of Hedge Accounting (Amendments to IAS 39) (effective for annual periods beginning on or after 1 January 2014). The narrow-scope amendments will allow hedge accounting to continue in a situation where a derivative, which has been designated as a hedging instrument, is novated to effect clearing with a central counterparty as a result of laws or regulation, if specific conditions are met (in this context, a novation indicates that parties to a contract agree to replace their original counterparty with a new one).

Amendment to IAS 36 "Impairment of Assets" Recoverable Amount Disclosures for Non-Financial Assets (effective for annual periods beginning on or after 1 January 2014). These narrow-scope amendments to IAS 36 Impairment of Assets address the disclosure of information about the recoverable amount of impaired assets if that amount is based on fair value less costs of disposal.

#### 5.2 Fixed assets and depreciation

#### 5.2.1 Property, plant and equipment

Property, plant and equipment are stated at cost or revalued amounts less accumulated depreciation or accumulated impairment, if any, except capital work-in-progress which is stated at historical cost and freehold land which is stated at revalued amount.

The value of leasehold land is being amortised over the lease period in equal installments.

Quarry development cost is amortised over its estimated useful life.

Depreciation on additions is charged from the month in which the asset is available for use, whereas on disposals, no depreciation is charged in the month of disposal. Depreciation on all tangible fixed assets, except plant and machinery, is charged to profit and loss account using the reducing balance method at the rates mentioned in note 6.1 to the financial statements. Depreciation on plant and machinery is charged using units of production method.

For revalued assets, valuations are conducted frequently enough to ensure that the fair value of revalued assets do not differ materially from its carrying amount. Surplus arising on revaluation is credited to surplus on revaluation of fixed assets account. The surplus on revaluation of fixed assets to the extent of incremental depreciation charged on the related assets is transferred to unappropriated profit, net of the related deferred tax.

The carrying values of property, plant and equipment are reviewed for impairment on periodic basis. If any indication exists that the carrying value exceeds the estimated recoverable amount, the assets or cash generating units are written down to their recoverable amount. The recoverable amount of property, plant and equipment is the greater of net selling price and value in use.

Maintenance and normal repairs are charged to profit and loss account as and when incurred. Major renewals and improvements which increases the asset's remaining useful economic life or the performance beyond the current estimated levels are capitalised and the assets so replaced, if any, are retired.

Gains and losses on disposal are determined by comparing proceeds with the carrying amount of the relevant assets. They are included in the profit and loss account. When revalued assets are sold, the relevant undepreciated surplus is transferred directly by the Company to its unappropriated profit account.

## Surplus on revaluation of fixed assets

The surplus arising on revaluation of fixed assets is credited to the "Surplus on Revaluation of Fixed Assets account" shown below equity in the balance sheet in accordance with the requirements of section 235 of the Companies Ordinance 1984. The said section was amended through the Companies (Amendment) Ordinance, 2002 and accordingly the Company has adopted the following accounting treatment of depreciation on revalued assets, keeping in view the Securities and Exchange Commission of Pakistan's (SECP) SRO 45(1)/2003 dated January 13, 2003:

- depreciation on assets which are revalued is determined with reference to the value assigned to such assets on revaluation and depreciation charge for the year is taken to the profit and loss account: and
- an amount equal to incremental depreciation for the year net of deferred taxation is transferred from "Surplus on Revaluation of Fixed Assets account" to accumulated profit through other comprehensive income to record realization of surplus to the extent of the incremental depreciation charge for the year.

#### 5.2.3 Assets subject to finance lease

The Company accounts for fixed assets acquired under finance lease by recording the assets and the related liability at the amounts which are determined on the basis of discounted value of minimum lease payments. Financial charges are allocated to accounting period in a manner so as to provide a constant periodic rate of charge on the outstanding liability. Depreciation is charged to profit and loss account applying the same basis as for owned assets.

#### 5.2.4 Capital work-in-progress

All expenditure connected with specific assets incurred during development, installation and construction period are carried as capital work-in-progress. These are transferred to specific assets as and when these assets are available for use.

#### 5.2.5 **Borrowing costs**

The Company capitalizes borrowing costs relating to qualifying assets, during the period in which these are acquired and developed for the intended use. Other borrowing costs are charged to profit and loss account.

#### 5.2.6 Intangible assets

Computer software costs that are directly associated with computer and computer controlled machines which cannot operate without the related specific software, are included in the costs of the respective assets. Software which are not an integral part of the related hardware are classified as intangible assets.

#### 5.3 Investments

# At fair value through profit and loss

These investments are initially recognized at fair value. Subsequent to initial recognition, these are measured at fair value (generally the quoted market price). All realized and unrealized gains and losses arising from changes in fair value of investments are taken to profit and loss account in the period in which such gains and losses arise.

#### 5.4 Stores and spare parts

These are valued at lower of average cost and net realisable value (NRV). Stores and spare parts in-transit are valued at invoice value plus other charges incurred thereon.

Provision / write off, if required, is made in the accounts for slow moving, obsolete and unusable items to bring their carrying value down to NRV.

#### Stock in trade 5.5

These are valued at lower of cost and net realisable value (NRV). Cost is determined as follows:

- Raw and packing material - at average cost
- Work-in-process and finished goods at average cost of goods produced

NRV is the estimated selling price in the ordinary course of business less the estimated cost of completion and costs necessarily to be incurred to make the sale.

#### 5.6 Trade debts and other receivables

Trade debts are recognized at invoice value (which is generally the fair value) less provision for uncollectible amounts, if any. Provision for doubtful debts is based on management's assessment of customers' credit worthiness. Bad debts are written-off when there is no realistic prospect of recovery.

#### 5.7 **Provisions**

Provisions are recognized when the Company has a present legal or constructive obligation as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate.

#### 5.8 Taxation

#### 5.8.1 Current

Provision for current taxation is based on taxable income at the current rates of taxation or based on turnover at the specified rates. whichever is higher, after taking into account tax credits and rebates available.



#### 5.8.2 Deferred

Deferred tax is recognized using the balance sheet liability method on all temporary differences between the amounts used for financial reporting purpose and amounts used for taxation purposes.

A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the assets may be utilized.

The carrying amount of deferred income tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilized. Unrecognized deferred income tax assets are reassessed at each balance sheet date and are recognized to the extent that it has become probable that future taxable profit will allow deferred tax asset to be recovered.

Deferred income tax assets and liabilities are measured at the tax rate that are expected to apply to the year when the asset is realized or the liability is settled, based on the tax rates that have been enacted or substantially enacted at the balance sheet date. In this regard, the effects on deferred taxation of the portion of income expected to be subject to final tax regime is adjusted in accordance with the requirement of Accounting Technical Release - 27 of the Institute of Chartered Accountants of Pakistan, if considered material.

#### 5.9 Cash and cash equivalents

Cash and cash equivalents include cash in hand, cheques in hand, deposits held at call with banks and other short-term highly liquid investments with original maturities of three months or less.

#### 5.10 Revenue recognition

- Sales are recorded on passage of title to the customers which generally coincides with dispatch of goods to customers.
- Dividend income is recognized when right to receive the dividend is established.
- Profit on bank deposits, interest income and other revenues are accounted for on accrual basis.

#### 5.11 **Employee** benefits

# 5.11.1 Provident fund

The Company operates separate defined contributory provident funds for all its employees who are eligible for the plan. Equal contributions are made by the Company and employees to the funds at the rate of 8.33% of basic salary.

## 5.11.2 Compensated absences

The Company accounts for compensated absences on the basis of unavailed earned leaves balance of each employee at the end of the year using current salary levels.

#### 5.12 Foreign currency translation

Transactions in foreign currencies are converted into Pak Rupees (functional currency) at the rates of exchange prevailing on the date of transactions. Monetary assets and liabilities denominated in foreign currencies are translated into Pak Rupees using exchange rates prevailing on the balance sheet date. Non-monetary assets and liabilities are stated using exchange rates that existed when the values were determined. All exchange differences are included in the profit and loss account.

#### 5.13 **Government Grants**

Government grants are assistance by government in the form of transfers of resources to an entity in return for past or future compliance with certain conditions relating to the operating activities of the entity.

Government grants related to assets, including non-monetary grants at fair value, are deducted from the cost of respective assets.

#### 5.14 Financial instruments

Financial assets and liabilities are recognized at the time when the Company becomes party to the contractual provisions of the instrument.

Financial assets are derecognized when the Company loses control of the contractual rights that comprise the financial asset. Financial liabilities are removed from the balance sheet when the obligation is extinguished, discharged, cancelled or expired.

Assets or liabilities that are not contractual in nature and that are created as a result of statutory requirements imposed by the government are not financial instruments of the Company.

A financial asset and a financial liability is offset and the net amount is reported in the balance sheet if the Company has a legally enforceable right to set-off the recognized amounts and intends either to settle on a net basis or to realize the assets and settle the liabilities simultaneously.

#### 5.15 Related party transactions

All transactions with related parties are priced using the methods prescribed under the Companies Ordinance, 1984 as approved by the Board of Directors of the Company.



June 30, 2013 June 30, 2012

# PROPERTY, PLANT AND EQUIPMENT

Note (Rupees in '000')

Operating assets - Owned - At cost less accumulated depreciation 6.1 17,961,686 18,385,881 Assets subject to finance lease 6.2 1,768 2,583 Capital work in progress 6.5 1,484,963 1,114,517

> 19,448,417 19,502,981

#### 6.1 Operating assets - Owned - At cost less accumulated depreciation

(	COST /	REVAL	JATION		ACCUMULATED DEPRECIATION						
As of July 01, 2012	Additions	Transfer	(Disposal)	As al June 30, 2013	As al July 01, 2012	Adjustment for disposal	Transfer	For the year	As at June 30, 2013	Book Value as of June 30, 2013	Rate %
					(Rupees i	n '000')					
124,500	7	-	-	124,500	6,990	-	-	1,245	8,235	116,265	11
136,297	386			136,683				ilica —		136.683	-
915	100	-	-11	915	915	-	-	++	915	-	i ii
1,079,109	-	=:	=	1,079,109	434,077	=	-	51,043	485,120	593,989	5 to 10
1,020,946				1,020,946	606,441			41,381	647,822	373,124	5 to 10
124,966	100	-	-10	124,966	72,855	-	-	2,606	75,461	49,505	5
19,076,357				19,076,357	2,144,424			321,365	2,465,789	16,610,568	UOP
50,812	346	-	-	51,158	26,299	-	-	1,237	27,536	23.622	5
97,588	762			98.350	68.5/3			3.222	71.795	26,555	10 to 20
20,632	-0.1	100.0	700	20,632	12,452	-	-	542	12,994	7,638	10 to 20
45,658	2,598		=	48,256	43.742	-	-	1,225	44,967	3,289	33
121,924	431	1,198	(1,439)	122,114	97,055	(1,157)	900	4,868	101,666	20,448	20
21,899,704	4.523	1.198	(1,439)	21,903,986	3,513,823	(1,157)	900	428,734	3,942,300	17,961,686	

Leasehold land Freehold land Quarry Buildings on leasehold land and quarry development Buildings and civil works on Freehold land Roads Plant and machinery Electric installation Furniture and fixture Equipment Computers Vehicles (Note 6.1.3)

		June 30, 2012									
		COST / REV	ALUATION	l	ACCU	MULATED DEP	RECIATION				
	As at July 01, 2011	Additions	(Disposal)	As at June 30, 2012	As of July 01, 2011	Adjustment for disposal	For the year	As at June 30, 2012	8ook Value as at June 30, 2012	Rolle %	
		•••••			·(Rupees in	· '000')			•••••		
Leasehold land	124,500			124,500	5,745		1,245	6,990	117,510	1	
Freehold land	134,858	1,439		136,297					136,297	-	
Quarry	915			915	915			915		-	
Buildings on leasehold land											
and quarry development	848,693	230,416		1,079,109	382,296		51,781	434,077	645,032	5 to 10	
Buildings and civil works on											
Freehold land	1,020,946			1.020.946	560.467		45,974	606,441	414,505	5 to 10	
Roads	124,966			124,966	70,112		2,743	72,855	52,111	5	
Plant and machinery	19,076,357			19,076,357	1,878,410		266,014	2,144,424	16,931,933	UOP	
Electric installation	34,726	16,086		50.812	25,221		1,078	26,299	24,513	5	
Furniture and fixture	84,354	13.234		97,588	65,637		2,936	68,573	29.015	10 to 20	
Equipment	20,632			20.632	11.842		610	12,452	8.180	10 to 20	
Computers	45.273	385		45.658	42,917		825	43,742	1,916	33	
Vehicles	122,495	126	(697)	121,924	91,526	(684)	6,213	97,055	24,869	20	
	21,638,715	261,686	(697)	21,899,704	3,135,088	(684)	379,419	3,513,823	18,385,881	~	

- The Company revalued its leasehold, freehold land, buildings on 6.1.1 leasehold, buildings on freehold lands and plant and machinery on September 29, 2010. The revaluation exercise was carried out by M/s Isotec (The House of Professional Engineers). Such revaluation resulted in net reduction of carrying amounts of such assets by Rs. 46.509 million in aggregate, accordingly the carrying amounts of these fixed assets have been reduced by debiting to existing surplus on revaluation of fixed assets.
- 6.1.2 Had there been no revaluation, the net book value of the specific items of property, plant and equipment would have been as follows:

June 30, 2013	June 30, 2012		
(Rupees in '000')			
1,513	1,598		
55,547	54,341		
n a ramounto-so			
410,307	440,941		
507 E10	E / O 700		
The state of the s	562,722		
11,449,021	11,681,855		
12,422,907	12,741,457		
	1,513 55,547 410,307 506,519 11,449,021		

6.1.3 A sum of Rs.6.579 million was received by the company from Mines Welfare Board, KPK as one time grant-in-aid for purchase of two vehicles for the welfare of mine labour and workers. The same has been deducted from the cost of vehicles purchased during the year.

#### 6.2 Assets subject to finance lease

		C	OST		ACC	ACCUMULATED DEPRECIATION				
	As at July 01, 2012	Additions	(Tronsler)	As at June 30, 2013	As at July 01, 2012	For the year	(Transfer)	As at June 30, 2013	Book Value as at June 30, 2013	Rate %
					(Rupees Ir	า '000')				
Vehicles	9,300		(1,198)	8,102	6,717	517	(900)	6,334	1,768	20
2013	9,300		(1,198)	8,102	6,717	517	(900)	6,334	1,768	

	COST				ACCU	ACCUMULATED DEPRECIATION				
	As at July 01, 2011	Additions	Transfer	As at June 30, 2012	As at July 01, 2011	For the year	(Transfer)	As at June 30, 2012	Book Value as at June 30, 2012	Rate %
					(Rupees Ir	า '000')				
Vehicles	9,300			9,300	6,071	646		6,717	2,583	20
2012	9,300			9,300	6.071	646		6.717	2,583	



#### 6.3 The depreciation charge for the year has been allocated as follows:

Cost of sales - Manufacturing overheads Distribution cost Administrative expenses

June 30, 2013	June 30, 2012
(Rupees	in '000')
425,634	376,332
126	186

3,491

3,547 429,251 380,065

#### 6.4 Detail of assets disposed off during the year:

Particulars	Cost	Accumulated depreciation	Book Value	Sale proceeds/ disposal value	Goln	Mode of Disposal	Particulars of Buyer
_		(R	upees in '0	00')			
Vehicles: Lancer	1,439	1,157	282	282		Company Policy	Muhammad Hassan Fehmi
June 30,2013	1,439	1,157	282	282			
June 30,2012	697	684	13	206	193		

#### 6.5 Capital work in progress Note

Opening balance Additions	1,114,517 370,446	804,945 309,572
Less: Capitalized during the year	1,484,963	1,114,517
	6.5.1 1,484,963	1,114,517

# 6.5.1 Breakup is as follows:

Owned			
Plant and machinery	6.5.1.1	1,157,730	870,605
Buildings on leasehold land and			
quarry developmen	t	327,765	243,912
		1,485,495	1,114,517

6.5.1.1 Included herein a sum of Rs.136.438 (2012: Rs.11.480) in respect of machinery and equipments in transit.

#### 7 LONG TERM DEPOSITS

Electricity and gas deposits	41,546	41,546
Others	1,966	796
	43,512	42,342

# DEWAN CEMENT LIMITED

		Jui	ne 30, 2013	June 30, 2012
8	LONG TERM LOANS	Note	(Rupees	in '000')
	Considered good			
	Executives	8.1 & 8.2	4,098	5,165
	Employees	8.2	1,336	439
			5,434	5,604
	Less: Due within one year, shown			
	under current loans and advances	12	2,671	2,712
		Ī	2,763	2,892

#### 8.1 Reconciliation of carrying amount of loans to executives

	Opening Balance	Disbursement	Repayment	Closing Balance
		(Rupee:	s in '000')	
June 30,2013	5,165	1,525	(2,592)	4,098
June 30,2012	2,090	3,795	(720)	5,165

8.2 Represents interest free unsecured loans to executives and employees for purchase of vehicles and house building purposes. These are repayable in lump sum or by way of monthly installments within a period of 5 years or retirement date whichever is earlier. Maximum aggregate amount due from executives at the end of any month during the year was Rs. 5.574 million (2012: Rs. 5,165 million).

#### 9 STORES AND SPARE PARTS

	Stores and spare parts - In hand Stores and spare parts - In transit	522,582 6,217 528,799	444,201 2,859 447,060
	Less: Provision for obsolescence and slow moving stocks	5,869 522,930	1,237
10	STOCK IN TRADE		
	Raw and packing material Work-in-process Finished goods	109,516 476,751 84,741	60,741 84,642 94,748
11	TRADE DEBTS - Unsecured	671,008	240,131
	IKADE DEBIS - UISECOIEG		
	Considered good Considered doubtful	441,664 54,953 496,617	417,830 54,953 472,783
	Less: Provision for doubtful debts	54,953 441,664	54,953 417,830



			June 30, 2013	June 30, 2012
12	LOANS AND ADVANCES - Unsecured	Note	(Rupees	in '000')
	Current portion of loans due from: Executives	8	2,671	2,712
	Advances - Unsecured Considered good Employees - against salaries Employees - against expenses	Ĭ	1,274 2,907	858 3,342
	Suppliers and contractors		4,181 244,363	4,200 149,383
	Considered doubtful Suppliers and contractors Less: Provision for doubtful advances		63,631 63,631 - 251,215	63,631 63,631  156,295
13	TRADE DEPOSITS AND SHORT TERM PAYMENTS			
	Trade deposits - Considered good Short term deposits Margin against bank guarantees Others Short term prepayments	28.1 (b)	8,266 12,843 184 21,293 2,165 23,458	12,048 12,843 585 25,476 778 26,254
14	OTHER RECEIVALBES - Considered good			
	Excise duty recoverable Sales tax claim Others	14.1 14.2	2,705 13,502 — 16,207	2,705 13,502 2,151 18,358

- Represents claims of Central Excise Duty (CED) duty filed by the Company 14.1 before the collector of Central Excise Karachi and large tax payer unit for the different periods.
- 14.2 Represents claims of Sales tax filed before the collector of sales tax and large tax payer unit for the different periods.

			June 30, 2013	June 30, 2012
15	SHORT TER	M INVESTMENTS	(Rupees	in '000')
	At fair val	ue through profit and loss		
	June 30, 2013	June 30, 2012		
	Number	of Share		
16	144,917 17,717 6,930 2,603 475 92,500 265,142 CASH ANI	144,917 Cherat Cement Limited 17,717 Crescent Standard Investment Bank Ltc 6,930 Trust Commercial Bank Limited 2,603 Royal Bank of Scotland Ltd. 475 Standard Chartered Bank Limited 92,500 Zeal Pak Cement Limited 265,142  D BANK BALANCES	8,433 30 7 24 8 43 8,545	4,292 30 7 24 5 43 4,401
	Cash in ho Cash at b - -		528 2,778 60,761 63,539 64,067	159 299 125,327 125,626 125,785

16.1 These represent term deposit accounts and PLS saving accounts with commercial banks carrying profit ranging from 3.58% to 8.78% (2012: 5.45% to 8.78%) per annum. Deposits have a maturity of less than three months.

### ISSUED, SUBSCRIBED AND PAID UP CAPITAL 17

June 30, 2013	June 30, 2012		June 30, 2013	June 30, 2012
Number	of Share		(Rupees	s In '000')
336,125,000	336,125,000	Ordinary Shares of Rs. 10/- each issued as fully paid in cash	3,361,250	3,361,250
21,250,000	21,250,000	Ordinary Shares of Rs. 10/- each issued as fully paid Bonus shares	212,500	212,500
31,738,343		Ordinary Shares of Rs. 10/- each issued on conversion of loan from sponsors	317,383	317,383
389,113,343	389,113,343	:	3,891,133	3,891,133

17.1 131,625,455 (2012: 131,625,455) shares are held by associated companies.



		June 30, 2013	June 30, 2012
18	SURPLUS ON REVALUATION OF FIXED ASSETS - Net of tax	(Rupees	in '000')
	Gross surplus		
	Opening balance	5,503,821	5,590,669
	Transfer to unappropriated profit in respect of incremental		
	depreciation charged during the current year	(96,097)	(86,848)
		5,407,724	5,503,821
	Less: Related deferred tax		
	Opening balance	1,666,607	1,615,280
	Depreciation charged during the year	(32,941)	(29,697)
	Effect of reduction in effective tax rate on account of a portion of the income of the Company being assessed		
	under Final Tax Regime	65,201	81,024
		1,698,867	1,666,607
		3,708,857	3,837,214

The balance of surplus on revaluation of fixed assets is not available for 18.1 distribution to shareholders.

### 19 LONG TERM FINANCING

	Note		
Long-term loan financial institution - Secured			
Long term loan - I	19.1	93,333	93,333
Long term loan - II	19.2	200,000	200,000
Long term loan - III	19.3	300,000	300,000
Long term loan - IV	19.4	75,000	75,000
Long term loan - V	19.5	500,000	500,000
Long term Ioan - VI	19.6	350,000	350,000
Long term loan - VII	19.7	165,000	165,000
Long term Ioan - VIII	19.8	250,000	250,000
Restructured long term financing - I	19.9	36,429	<i>55,4</i> 76
Restructured long term financing - II	19.10	743,246	310,369
Restructured long term financing - III	19.11	150,000	
Restructured long term financing - IV	19.12	583,072	
		3,446,080	2,299,178
Less: Current maturity		(139,403)	[ (133,047)
Over due portion	L	(1,933,333)	(2,107,333)
	27	(2,072,736)	(2,240,380)
		1,373,344	58,798
Unsecured			
From investors (former DHCL)	19.14	26,553	26,553
Others	19.15	101,286	101,286
		127,839	127,839
		1,501,183	186,637

19.1 Represents loan obtained from a Development Financial Institution (DFI) carrying mark up at the rate of KIBOR plus 2.5% per annum with sales price of Rs. 120 million and purchase price of Rs. 234.4 million. The loan is repayable in 9 equal semi-annual installments commencing one year after the date of disbursement of loan i.e. April 26, 2006. The loan is secured by way of hypothecation ranking charge over fixed assets to be converted in to first pari passu charge within 90 days from the date of disbursement.

- 19.2 Represents loan obtained from a DFI carrying mark up at the rate of KIBOR plus 3.25% per annum with sales price of Rs. 200 million and purchase price of Rs. 289,375 million. The loan is repayable in 8 equal semi-annual installments starting two years after the date of disbursement of loan i.e. November 1, 2006. The loan is secured by way of ranking charge convertible to a first paripassu charge within ninety days of the disbursement of the facility over all present and future fixed assets of the Company with a margin of 25 percent.
- 19.3 Represents loan obtained from a DFI carrying mark up at the rate of KIBOR plus 4.5% per annum with sales price of Rs. 300 million and purchase price of Rs. 637.685 million. The loan is repayable in 6 equal semi-annual installments commencing thirty months after the date of disbursement of loan i.e. November 7, 2006. The loan is secured by way of first pari-passu charge over all present and future fixed assets of the Company and corporate guarantees provided by certain group companies.
- 19.4 Represents loan obtained from a DFI carrying mark up at the rate of KIBOR plus 3% per annum with sales price of Rs. 75 million and purchase price of Rs. 117,729 million. The loan is repayable in 8 equal semi-annual installments commencing two years after the date of disbursement of loan i.e. July 28, 2006. The loan is secured by way of hypothecation ranking charge over all present and future fixed assets of the Company with 25 percent margin to be converted in to first pari-passu charge in favour of the DFI within 120 days from the date of first drawdown of the facility.
- 19.5 Represents loan obtained from a commercial bank carrying mark up at the rate of KIBOR plus 2.5% per annum with sales price of Rs. 500 million and purchase price of Rs. 975.562 million. The loan is repayable in 10 equal semiannual installments commencing 30 months after the date of disbursement of loan i.e. October 31, 2006. The loan is secured by creating first pari-passu charge by way of hypothecation over the hypothecated assets in the sum of Rs. 666.667 million in favour of the bank and creation of first pari-passu charge by way of mortgage by deposit of title deeds in respect of the mortgaged properties in the sum of Rs. 666.667 million in favour of the bank.
- 19.6 Represents long-term financing obtained from a commercial bank disbursed on June 06, 2006 with sale price of Rs. 500 million and purchase price of Rs. 700 million. The loan is repayable in 10 equal semi-annual installments which commenced from December 2006. This carries mark-up at the rate of KIBOR plus 2.5% per annum. The loan is secured by creating first pari passu hypothecation charge over present and future plant and machinery and creation of first pari passu equitable mortgage charge over all land and building.
- 19.7 Represents loan obtained from a commercial bank carrying mark up at the rate of 3 months KIBOR plus 2% per annum with sales price of Rs. 165 million and purchase price of Rs. 239.309 million. The loan is repayable in 13 equal quarterly installments beginning one year after the date of restructuring of terms of loan i.e. June 28, 2008. The loan is secured by creating first paripassu charge by way of hypothecation over the hypothecated assets in the sum of Rs. 240 million in favour of the bank. Initially a ranking charge is created which will be upgraded to 1st pari passu charge with in 120 days of draw down.

- 19.8 Represent medium term finance obtained from a commercial bank carrying markup at the rate of 3 months KIBOR plus 2% per annum with sales price of Rs.250 million and purchase price of 353.136 million. The loan is repayable in eight equal quarterly installments commencing from the fifth quarter from date of disbursement. The financing is secured by ranking hypothecation charge and equitable mortgage over fixed assets of the company valuing 333,33 million with 25% margin. The charge was to be converted into first pari passu within 180 days from date of disbursement.
- 19.9 A settlement has been reached on January 10, 2012 with a lender and consequently a compromise decree has been passed by Honorable High Court. Now the liability is payable as Rs.5.0 million down payment and in equal sixteen quarterly installments of Rs.4.762 million each. The loan is secured by way of first pari passu charge on fixed assets of the Company including land, building and machinery with 25% margin on facility amount.
- 19.10 During the year under consideration settlement has been reached with a lender by way of compromise agreement executed between the Company and bank, and consequently a compromise decree has been passed by Honorable High Court. The entire principle amounts of demand finance, export re-finance, advance against TFCs and liability against letter of credits aggregating Rs.843.246 million are now repayable in 33 equal installments of Rs.25 million each and last installment of Rs. 18.246 million. The settlement of markup will be subject to the over all restructuring proposal offered to other lenders.

The loan is secured against joint pari-passu charge in the sum of Rs. 426.667 million and 186.66 million over present and future fixed assets of the Company and ranking charges of Rs.345 million and Rs.134 million over present and future current assets of the Company.

- 19.11 Advance for investment in term finance certificates (note 20) from a lender has been restructured for which a compromise agreement has been executed thereby the liability has been acknowledged at principal outstanding amount of Rs.150 million which is now repayable in 35 equal installments of Rs.4.160 million each and last installment of Rs.4.400 million commencing after grace period of one year. The liability is secured by first pari passu charge over plant and machinery and land and buildings.
- 19.12 During the year under consideration, a compromise agreement has been executed with the lender in respect of liability of Old Series (A & B) of TFCs (note 27.1), thereby the liability has been acknowledged by the company to the extent of Rs.583.072 million, representing the principal outstanding which is now repayable in 36 equal installments of Rs.16.196 million each commencing after grace period of one year. The liability is secured by first pari passu charge over plant and machinery and land and buildings.
- 19.13 The lenders listed in 19.1 to 19.8 are in litigation with the company as more fully explained in note 28.1(c) to the financial statements.
- 19.14 These are unsecured, interest free borrowings from an investor. The specific terms, conditions and security arrangements have not yet been finalized.
- 19.15 Represents unsecured interest free borrowing from certain individuals. The terms and conditions for repayment are yet to be finalized.

June 30, 2013 June 30, 2012

20 ADVANCES FOR INVESTMENT IN TERM FINANCE CERTIFICATES Note (Rupees in '000')

Secured 20.1 3,560,000 3,850,000

20.1 It represents private placement (Pre-IPO) investment of Rs. 3,560 million received as advanced against issue of rated, listed and secured term finance certificates out of total issue of Rs. 5,000 million for a tenure of six years. The company was required to complete the public offering on or before 270 days of signing of the respective agreements, i.e. October 05, 2008. The company was unable to complete the requisite formalities of public offering due to the factors beyond its control (Force Majure) i.e. global recession and unforeseen shut down of stock exchanges. Following course, certain investors have filed suits and winding up petitions in Hon'able High Court of Sindh as more fully explained in note 28.1(c). Till the matter is resolved suitably with investors, management has decided to classify the same as long term liability which is a departure with the requirements of IAS-1 "presentation of financial statements".

The principal terms and conditions for the proposed issue of rated, listed and secured Term Finance Certificates (TFCs) were as follows:

- The tenor was six years inclusive of a grace period of 18 months. a)
- b) Profit payments payable semiannually in arrears on the outstanding principal amount and calculated on a 365-days year basis. The first profit payment will fall due six months from the issue date and subsequently every six months thereafter.
- c) Carries a floating rate of return of KIBOR plus 2 percent per annum.
- d) Will be redeemed in nine equal semi annual installments starting from the twenty-fourth month of the issue.
- e) Secured by first pari passu charge over plant and machinery and land and buildings.
- 20.2 During the year under consideration settlement has been reached with two lenders for liabilities to the extent of Rs.290 million, which have now been transferred to long term financing and have been included in liabilities disclosed in note 19.10 and 19.11 above.

### 21 LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE

21.1 Represents finance leases entered into with leasing companies for lease of vehicles and machinery. Total lease rentals due under various lease agreements aggregate Rs. 48.424 million (2012: Rs. 53.596 million) payable in monthly / quarterly installments latest by January 2012. Overdue rental payments are subject to an additional charge upto 3% per month. Taxes, repairs, replacement and insurance costs are to be borne by the lessee. In case of termination of gareement, the lessee has to pay the entire rent for unexpired period. Financing rates ranging from 17.76% to 20.57% per annum have been used as discounting factor. Purchase options can be exercised by the lessee, paying 10% of the leased amount. The movement in the finance lease liability is as follows:



		June 3	30, 2013	June 3	30, 2012	
		Lease	Payment	Lease Payment		
		Minimum	Present Value	Minimum	Present Value	
			(Rupees	in '000')		
Less th	nen one year	48,424	48,424	53,595	53,595	
	one to five years	0-7				
	Total	48,424	48,424	53,595	53,595	
Less: f	inancial Charges allocated to the					
future	periods present value of minimum ase payments	48,424	48,424	53,595	53,595	
	Overdue portion of lease liability	48,424	48,424	53,595	53,595	
	,	= =	(2)			
				June 30, 2013	June 30, 2012	
22	LONG TERM DEPOSITS AND PAYABLES		Note	e (Rupees	in '000')	
	Security deposits			754,843	776,355	
	Retention money			68,350	65,248	
	Provision in respect of supplier's credit		22.1	177,840	169,560	
				1,001,033	1,011,163	

22.1 Represents bills payable in respect of plant and machinery imported. In respect of such liability, in prior years, a memorandum of understanding was signed along with a repayment plan. However, in view of certain disputes, this amount is still appearing as payable. The matter is currently under litigation and the amount that would actually be payable and its timing are now considered to be uncertain. In view of litigation and dispute in respect of amount involved, as well as, the expected time that litigation would entail, the management is confident that this provision is not payable within the next twelve months and has, accordingly, been included in non current liabilities.

### 23 **DEFERRED TAXATION**

Deferred taxation comprises temporary difference relating to:		
Accelerated tax depreciation	3,355,030	3,305,389
Surplus on revaluation of fixed assets	1,824,142	1,857,083
Provisions and others	(46,769)	(25,752)
	5,132,403	5,136,720
Effect of reduction in effective tax rate on account of transfer of income of the company being		
assessed under Final Tax Regime	(352,473)	(526,857)
_	4,779,930	4,609,863
Accumulated tax losses and available tax credits	(3,005,156)	(2,943,255)
	1,774,774	1,666,608

				une 30, 2013	June 30, 2012
24	TRADE	AND OTHER PAYABLES	Note	(Rupees	
	Adva Custo Credi Excise Worke Divide Tax de Worke Unpa Secur	debts  Jed liabilities  Ince from customers  Jem duty  Itors for capital expenditure  Je duty and royalty payable  Jers' profits participation fund  Jend payable  Jeducted at source  Jers' welfare fund  Jed and unclaimed dividend  Jed aposits  Jensated absences	24.1 24.2 24.3	722,785 57,741 199,931 571,141 15,495 22,512 55,855 78,573 12,927 12,762 11,989 1,780 270 19 2,558	940,110 23,194 154,157 483,849 8,143 29,725 65,231 80,494 12,927 11,819 12,481 1,780 270 19 3,032
	24.1	This includes an amount of Rs.54.289 milli representing overdue letters of credit which			

per annum (2012: 15.50% per annum).

# 24.2 Workers' profits participation fund

	Opening balance Provision for the year Interest on fund utilised in the Company's business Payments made during the year	80,494 22,688 8,569 111,751 (33,178) 78,573	49,654 24,186 6,654 80,494  80,494
24.3	Workers' welfare fund		
	Opening balance Provision for the year	12,481 8,621 21,102	3,368 9,113 12,481
	Payments made during the year (adjustment against tax refundable)	(9,113 <u>)</u> 11,989	<u></u> 12,481



		Ji	une 30, 2013	June 30, 2012
25	SHORT TERM BORROWINGS	Note	(Rupees	in '000')
	Running finance under markup arrangement	25.1	189,875	189,875
	Export refinance - Export refinance - Export refinance	25.2 25.3	121,000 121,000	100,000 121,000 221,000
	Bridge finance - From syndicate	25.4	250,000 560,875	250,000 660,875

- 25.1 Represents utilized portion of facility of Rs. 200 million (2012: Rs. 200 million). The finance carries mark up at 6 months KIBOR plus 3% (2012: 6 months KIBOR plus 3%) per annum, payable quarterly in arrears. The facility is secured by way of first pari passu charge of Rs.234 million (2012: Rs. 234 million) on Company's stocks / book debts. This facility was valid upto 30 June 2009. The facility has expired and not been renewed by the bank.
- 25.2 A settlement has been reached during the year under consideration with a lender as more fully explained in note 19.10 to the financial statements and liability has been classified under long term financing.
- 25.3 The finance carries mark up at 7.5% per annum, payable quarterly. The facility is secured by way of pari passu charge of Rs. 237 million on stocks and book debts of the Company. These financing arrangement has expired and not been renewed by the bank.
- 25.4 The syndicated finance facility was obtained from two banks having share of Rs. 150 million and Rs. 100 million respectively. The syndicated loan carries mark up at 6 months KIBOR plus 2% per annum payable after 6 months. The facility is secured by way of first pari passu of Rs. 333.33 million on the Company's fixed assets. The facility was valid upto 12 September 2008 and has not been renewed by the banks.
- 25.5 The company is in litigations with all of the lenders as more fully explained in note 28.1(c) to the financial statements.

#### 26 MARKUP PAYABLE

Advances for investment in term finance certificates 20	464,491	464,491
Debentures - Term Finance Certificates	178,636	178,636
Long term financing	344,182	344,182
Short term borrowings	51,654	51,654
	1,038,963	1,038,963

June 30, 2013 June 30, 2012

#### 27 CURRENT AND OVERDUE PORTION OF LONG TERM BORROWINGS Note (Rupees in '000')

Term Finance Certificates	27.1		
- Old TFCs - Series A	27.1	_	554,268
- Old TFCs - Series B		9,227	38,031
Liabilities against assets subject to finance lease	21	48,424	53,595
Long term financing	19	2,072,736	2,240,380
		2,130,387	2,886,274

27.1 During the financial year June 30, 2008, a meeting of the old TFCs holders was held in which it was resolved that prepayment by the Company of entire outstanding principal amount with respect to series "A" and series "C" TFCs along with markup for the period starting from July 15, 2007 to the date of prepayment and present value of series "B" TFCs calculated by using discount rate of 12.43% be made. Accordingly, on March 13, 2008 the Company made early repayment of Rs. 3,806.531 million in respect of old TFCs out of total prepayment amount of Rs. 4,404.772 million and Rs.5.942 million were paid during the financial year ended June 30, 2009. During the year under consideration, in respect of liability amounting to Rs.583.072 million payable to a lender, a compromise agreement has been executed whereby the liability is now payable in 36 equal installments commencing after one year grace period. Accordingly the liability has now been transferred to long term financing (note 19.12).

#### 28 CONTINGENCIES AND COMMITMENTS

#### 28.1 Contingencies

- The Company is a party to legal proceedings pending in various courts and agencies in which it appears as defendant and plaintiff (a) aggregating to Rs.337.625 million, the outcome of which cannot be established at this stage. The management, based on the strength of its cases and the advice of its lawyers, believes that no additional liability will arise out of these proceedings; hence no provision has been made in these financial statements.
- (b) Guarantees amounting to Rs.1.2 million (2012: Rs. 1.2 million) have been furnished in favour of the Ministry of Commerce, in respect of import license fee on import of machinery and equipment. The guarantees have expired and the matter is presently pending under dispute with the said ministry. The recovery of an equivalent amount included in "trade deposits and short-term prepayments" as margin against bank guarantees is also dependent on the outcome of the above matter. The management anticipates a favourable outcome of the dispute.
- In respect of liabilities towards banks / financial institutions disclosed (c) in note 19, 20, 21, 24.1 and 25 to the financial statements, certain banks / financial institutions have filed suits in Honorable High Court of Sindh at Karachi for recovery of their liabilities through attachment and sale of Company's hypothecated / mortgaged properties. The aggregate suits amount is Rs. 7,277.715 million, out of total suits amount certain Banks /Financial institutions having suits to the extent of Rs.1,311.585 million have also filed winding up petition u/s 305 of the Companies Ordinance, 1984. Since the company is in dispute with banks / financial institutions therefore the estimated financial effect of litigations is not being disclosed, as it may have adverse affect on company's position in the suits.

The default of the Company is attributable to the Arrangers of the proposed Term Finance Certificates [TFCs] as they took the Company towards engineered default. The Company withdrew the foreign currency Convertible Bond issue which was completed with regard to the investors and approvals from SECP and SBP were also in place in all respect; and converted this into local TFCs under the firm commitment of major banks of the Company that it would be closed within a few weeks. Unfortunately, the TFC issue has so far not been closed.

The management has disputed the claim and is strongly contesting the case. The management has filed counter claims alleging that the banks claims are highly exaggerated as they have charged markup on markup and other levies higher than the rate of markup agreed and other charges in violation of State Bank of Pakistan rules and all other applicable laws of Pakistan. The management is hopeful that the decision will be in favor of the company and the base less suits shall be rejected by the concerned courts. Since all the cases are pending before Honorable Courts therefore the ultimate outcome cannot be established at this stage.

- (d) On August 27, 2009, The Competition Commission of Pakistan has imposed a penalty of Rs. 6,312 million on the cement industry including a penalty of Rs. 345 million on the company. The company has filed a petition against the order in the Honorable Lahore High Court on legal and factual grounds and a hearing is scheduled on October 13, 2009. Further, the Competition Ordinance, 2007 will require reconsideration and approval of National Assembly in line with the judgment of Honorable Supreme Court of Pakistan dated July 31, 2009. in view of above, management is hopeful that there will be no adverse outcome for the company. Accordingly, no liability has been accounted for in the books of the company.
- (e) On January 03, 2008, the Company has filed a refund claim for the period from June 17, 1994 to April 18, 1999, amounting to Rs. 608.015 million before Collector of Sales Tax and Federal Excise (the department) in view of Supreme Court judgment regarding the value of goods for the purpose of imposition of excise duty, under section 4(2) of the Central Excise Act, 1944 (the "1944 Act"). In the Supreme Court judgment it has been categorically held that no excise duty could be added to the retail price for levying excise duty under section 4(2) of the 1944 Act.

The department had filed petition for review of the judgment of the Supreme Court of Pakistan. Our refund application was returned with the comments that since the cases are subjudiced in review, the decision on refund will be taken after fate of review petitions is decided. On January 20, 2009, these petitions are dismissed as withdrawn by the Honorable Supreme Court of Pakistan. During the year company has again approached the Department for processing of refund, on account of inherent uncertainties involved in refund verification and processing, as a matter of prudence the company has not accounted for the above refund in the books of account of the Company.

(f)Guarantees issued by commercial banks on behalf of the company amounting to Rs. 108.289 million (2012: Rs.108.289 millions).

		1	June 30, 2013	June 30, 2012
29	TURNOVER - Net	Note	(Rupees	in '000')
	Turnover - Local Less: Federal excise duty Sales tax Sales incentives		9,823,018 523,358 1,378,011 27,625 1,928,994 7,894,024	8,201,872 586,387 1,131,134 8,630 1,726,151 6,475,721
	Turnover - Export	,	763,545 8,657,569	570,830 7,046,551
30	COST OF SALES			
	Raw and packing materials consumed Opening stock Purchases  Closing stock  Manufacturing overheads Stores and spares consumed Fuel and power Salaries, wages and benefits Repairs and maintenance Depreciation Insurance Laboratory chemicals and quality control Travelling and conveyance	30.1	60,741 969,519 1,030,260 (109,516) 920,744 346,643 5,612,376 230,506 402,681 425,634 10,515 3,567	47,176 788,363 835,539 (60,741) 774,798 213,948 4,446,507 204,170 106,853 376,332 12,852 2,129
	Travelling and conveyance Transportation Vehicle running expense Consultancy Printing and stationery Communication Rates and taxes Handling charges Others		19,837 14,853 5,488 8,317 1,961 842 1,408 18,991 47,896 7,151,515	15,915 14,201 4,832 6,348 860 749 1,038 16,522 52,909 5,476,165
	Manufacturing cost		8,072,259	6,250,963
	Work in process - Opening Work in process - Closing		84,642 (476,751) (392,109)	54,441 (84,642) (30,201)
	Cost of goods manufactured		7,680,150	6,220,762
	Finished goods - Opening Finished goods - Closing		94,748 (84,741) 10,007	47,854 (94,748) (46,894)
			7,690,157	6,173,868



This includes Rs. 7.467 million (2012: Rs. 6.465 million) in respect of the Company's 30.1 contribution for provident funds and Rs. 2.383 million (2012: Rs. 2.231 million) recognised against contribution to Employees Old Age Benefits Institution (EOBI).

		Ju	ne 30, 2013	June 30, 2012
31	DISTRIBUTION COST	Note	(Rupees	in '000')
	Salaries, allowances and benefits Export expenses Rent, rates and taxes Postage Advertisement Insurance Repairs and maintenance Depreciation Traveling and conveyance Communication Others	31.1 31.2 6.3	16,194 56,054 4,447 4,397 1,990 508 1,382 126 136 2,773 2,532	13,731 45,676 4,611 1,478 1,568 527 1,409 186 315 3,064 1,881
			90,539	74,446_

- 31.1 These include Rs. 0.475 million (2012: Rs. 0.352 million) in respect of the Company's contribution for provident funds and Rs. 0.105 million (2012: Rs. 0.059 million) recognized against contribution to EOBI.
- 31.2 Represents freight and handling charges and commission on cement exported during the year.

### 32 **ADMINISTRATIVE EXPENSES**

Salaries, allowances and benefits Legal and professional charges Repairs and maintenance Insurance	32.1	118,348 52,925 85,169 4,094	98,971 46,391 69,553 1,428
Depreciation	6.3	3,491	3,547
Rent, rates and taxes		11,144	11,159
Fee and subscription		8,612	5,477
Vehicle running expenses		35,321	27,099
Communication		5,325	4,444
Utilities		9,719	9,836
Newspaper and periodicals		97	182
Travelling, conveyance and cartage		18,228	12,020
Printing and stationery		2,894	3,317
Entertainment		9,372	2,636
Security service charges		7,489	7,351
Other expenses		13,652	11,112
		385,880	314,523

This includes Rs. 3.305 million (2012: Rs.2.468 million) in respect of the Company's 32.1 contribution for provident funds and Rs. 0.485 million (2012: Rs.0.407 million) recognized against contribution to EOBI.

			Ju	ne 30, 2013	June 30, 2012
33	OTHER	OPERATING EXPENSES	Note	(Rupees	in '000')
	Worke Audita Advar Provisi	er's profit participation fund ers' welfare fund or's remuneration nces and other receivable written off on for obsolescence and slow moving stocks nge loss	33.1	22,688 8,621 3,875  4,632 26,147	24,186 9,113 3,875 2,370  14,670
				65,963	54,214
	33.1	Auditor's remuneration			
		Audit fee Review of half-yearly interim condensed fin	ancial	2,600	2,600
		statements		900	900
		Review of Code of Corporate Governance Out of pocket expenses	•	300 75	300 75
				3,875	3,875
34	OTHER	OPERATING INCOME			
	Incom	ne from financial assets Profit on bank deposits Gain on remeasurement of available-for-so Gain on sale of property, plant and equipn Dividend income		4,469 4,144 — 248	2,914 2,991 193 
	Incom	ne from non financial assets / others Others		3,030	909
				11,891	7,007
35	FINAN	CE COST			
	Financ Bank c	st on workers' profits participation fund ce lease charges charges nission on bank guarantees		8,569  3,925 1,979	6,654 4 2,671 3,267
				1 1, 1, 5	

35.1 Company has not made the provision of markup for the year amounting to Rs. 936.692 million (Up to June 30, 2012: Rs.3,560.014 million) keeping in view of the financial restructuring proposed to the lenders as disclosed in note 3. Management is hopeful that the restructuring proposal will be accepted by the lenders. Had the provision been made the profit for the year would have been lower by Rs. 936.692 millions and accrued markup would have been higher and shareholders' equity would have been lower by Rs. 4,496.706 million. The said non provisioning is a departure from the requirements of IAS-23 'Borrowing Costs'.



		June 30, 2013 June 30, 2012
36	TAXATION	(Rupees in '000')
	Current Prior	47,106 70,466 (54,047)
	Deferred	42,965 (29,697)
		36,024 40,769

### 36.1 Relationship between accounting profit and tax expense for the year

Provision for current taxation is based on minimum tax liability at the rate of 0.5% of the turnover, therefore the relationship between accounting profit and tax expense for the year cannot be given.

### 37 **EARNING PER SHARE - Basic and Diluted**

There is no dilutive effect on basic earnings per share, which is based on:

Profit after taxation		386,424	383,142
		Number of	shares '000
Weighted average ordinary shares in iss	ue during the year	389,113	389,113
Earning per share - Basic and diluted	(Rupee)	0.99	0.98

### **REMUNERATION OF DIRECTORS AND EXECUTIVES** 38

	Chief Executive		Direc	ctors	Executives		Total	
	2013	2012	2013	2012 (Rupees	2013 in '000')	2012	2013	2012
Remuneration House rent	11,001 4,950	4,299 1,934	5,564 2,504	4,368 1,966	38,385 17,273	34,073 15,333	54,950 24,727	42,740 19,233
LFA Medical	4,730	1,934	2,304 232 464	1,966 182 364	1,599	1,420 2,839	1,831	1,602 3,203
Retirement benefits Utilities	1,100	430	463 556	364 437	3,197 3,839	2,838 3,407	3,660 5,495	3,202 4,274
Others	17,055	6,667	7 9,790	7,688	142 67,634	124	153 94,479	135 74,389
Number of persons	ā	1	2	2	42	36	45	39

The directors and certain executives are also provided with free use of Company owned and maintained cars and other benefits in accordance with their entitlements as per rules of the Company.

June 30, 2013 June 30, 2012

### 39 **RELATED PARTY DISCLOSURES**

(Rupees in '000')

Related parties comprise related group companies, associate, directors and executives. The Company in the normal course of business carries out transactions with various related parties. Material transactions and balances with related parties are given below:

Employee benefit fund contributions during the year	22.494	18.570
40 CAPACITY - Clinker  Annual installed capacity	In Metric	c Tones
- South unit (Line I)	900,000	900,000
- South unit (Line II)	960,000	960,000
- North unit (Line I)	540,000	540,000
- North unit (Line II)	540,000	540,000
(,	2,940,000	2,940,000
Actual production for the year		
- South unit (Line I)	76,443	58,799
- South unit (Line II)	773,640	675,545
<ul> <li>North unit (Line I)</li> </ul>	156,475	191,697
<ul> <li>North unit (Line II)</li> </ul>	460,727	320,654
	1,467,285	1,246,695

The under utilization of capacity was due to maintenance of plant and downfall in demand of cement.

### 41 FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

The company is exposed to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk

The board of directors has the overall responsibility for the establishment and oversight of company's risk management framework. The Board is also responsible for developing and monitoring the Company's risk management policies.

#### 41.1 Credit risk

Credit risk represents the accounting loss that would be recognized at the reporting date if counter parties failed completely to perform as contracted. The company's credit risk is primary attributable to its receivables and balances with banks.

The carrying amounts of financial assets represent the maximum credit exposure. The maximum exposure to credit risk at the reporting date is:

Loans	5,434	5,604
Deposits	64,805	67,818
Trade debts	441,664	417,830
Short term investment	8,545	4,401
Cash and bank balances	64,067	125,785
	584,515	621,438

The company manages credit risk of receivables through the monitoring of credit exposures and continuous assessment of credit worthiness of its customers. The company believes that it is not exposed to any major concentration of credit risk as its customers are credit worthy and dealing banks posses good credit ratings.

The provision for debts considered doubtful has already been made and management believes that no further provision is necessary. Further credit risk in respect of trade debts is mitigated by the security deposits amounting to Rs. 754.843 million (2012: Rs.776.355 million). The credit quality of the company's receivable can be assessed with their past performance of nominal defaults. The credit quality of the company's banks can be assessed by their external credit ratings:

Name of Bank	Rating	Rat	Rating			
Name of Bank	Agency	Short term	Long term			
Habib Bank Limited	JCR-VI\$	A-1+	AA+			
United Bank Limited	JCR-VIS	A-1+	AA+			
Allied Bank Limited	PACRA	A1+	AA			
Bank Islami Pakistan Limited	PACRA	A1	Α			
Bank Alfalah Limited	PACRA	A1+	AA			
National Bank of Pakistan	JCR-VIS	A-1+	AAA			
The Bank of Punjab	PACRA	A1+	AA-			
Faysal Bank Limited	PACRA	A1+	AA			
	JCR-VIS	A-1+	AA			
Meezan Bank Limited	JCR-VIS	A-1+	AA			
MCB Bank Limited	PACRA	A1+	AA+			

### 41.2 Liquidity risk

Liquidity risk reflects an enterprise's inability in raising funds to meet commitments. The company follows an effective cash management and planning policy to ensure availability of funds and to take appropriate measures for new requirements. At present the company is facing liquidity problems and have been unable to make timely repayment of its liabilities resulting in overdue, further, the short term finance facilities have expired and not been renewed by the lenders. However, the company has offered a restructuring proposal to its lenders as explained in note 3 to the financial statements, which the management expects that the same will be accepted by lenders in the proposed manner. The following are the contractual maturities of the financial liabilities, including estimated markups:

Carrying Amounts	Contractual Cash flows	Six months or less	Six to twelve months	One to two years	Two to five years	More than five years	
Rupees in '000'							

# 2013 Financial Liabilities - Recognized

Long term financing Term finance certificates and advances Short term borrowing Lease liabilities Long term deposits and payables Trade and other payables Mark up payable

3,446,080	3,874,793	2,213,277	132,741	258,319	670,042	600,414
3,569,227	3,569,227	3,569,227	20	<u> </u>	-	-
560,875	602,718	602,718	43	_	=	=
48,424	48,424	48,424		=		-
1,001,033	951,403	-		=	951,403	
1,766,338	1,766,338	1,766,338		_	_	= 3
1,038,963	1,038,963	1,038,963	-	-	=	
11,430,940	11,851,866	9,238,947	132,741	258,319	1,621,445	600,414

	Carrying Amounts		Six months or less	Slx to twelve months	One to two years	Two to five years	More than five years
2012				Rupees In '000	·		
Financial Liabilities - Recognized							
Long term financing	2,299,178	2,391,888	2,307,478	24,242	2,854	57,314	
Term finance certificates and advances	4,442,299	4,442,299	4,442,299				
Short term borrowing	660,875	710,740	710,740				
Lease liabilities	53,595	53,595	53,595				
Long term deposits and payables	1,011,163	951,403				951,403	
Trade and other payables	1,827,231	1,827,231	1,827,231				
Mark up payable	1,038,963	1.038,963	1,038,963			-	
	11,333,304	11.416,119	10,380,306	24,242	2,854	1,008,717	

All the financial liabilities of the company are non derivative financial liabilities. The contractual cash flows relating to the above financial liabilities have been determined on the basis of markup rates effective as at June 30, however the company's restructuring proposal offered to the lenders have not been taken into account in determination of contractual cash flows.

### 41.3 Market Risk

Market risk is a risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Company's income or the value of financial instruments. The company is exposed to currency risk and interest rate risk only.

### 41.3.1 Currency risk

Foreign currency risk arises mainly where receivables and payables exists due to transactions in foreign currencies. The financial instruments of the company exposed to currency risk were as follows:

	June 30, 2013	June 30, 2012
	(Rupees	in '000')
Assets / (liabilities)		
Supplier credit	(177,840)	(169,560)
Advances from customers	(330,655)	(366,034)
	(508,495)	(535,594)
The following significant exchange rate has been	n applied:	
USD to PKR (Reporting date rate in Rupees)	98.80	94.40
USD to PKR (Average rate in Rupees)	96.88	90.20
Sensitivity analysis At reporting date, if PKR had strengthened by 5% all other variables held constant profit for the yea / higher by the amounts shown below, mainly as a difference on translation of foreign currency liab	ar would have result of foreig	e been lower
Effect on profit	25,425	26,780

The 5% weakening of the PKR against US Dollar would have had an equal but opposite impact on the profit for the year on the basis that all other variables remain constant.



June 30, 2013 June 30, 2012

### 41.3.2 Interest rate risk

(Rupees in '000')

Interest rate risk is the risk that the value of financial instrument will fluctuate due to changes in market interest rates. The company's exposure to the risk of changes in interest rates relates primarily to the following:

Fixed rate instruments at carrying amounts:

Financial Assets Balance with banks	2,778	299
Variable rate instruments at carrying amounts:		
Financial liabilities		
Advances for investment in term finance certificates	3,560,000	3,850,000
Long term financing	3,446,080	2,299,178
Liabilities against assets subject to finance lease	48,424	53,595
Short term borrowings	560,875	660,875
Trade payables	54,289	347,167
	7,669,668	7,210,815

# Fair value sensitivity analysis for fixed rate instruments:

The company does not account for any fixed rate financial assets at fair value through profit and loss, therefore a change in interest rates at the reporting date would not affect profit and loss.

# Cash flow sensitivity analysis for variable rate instruments:

Since the company has not made provision of markup on its borrowings on account of restructuring proposal offered to lenders, therefore sensitivity analysis cannot be given.

### 41.4 Capital risk management

The primary objective of the Company's capital management is to maintain healthy capital ratios, strong credit rating and optimal capital structures in order to ensure ample availability of finance for its existing and potential investment projects, to maximize shareholder value and reduce the cost of capital.

The Company manages its capital structure and makes adjustment to it, in light of changes in economic conditions. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, return capital to shareholders or issue new shares.

The Company monitors capital using a gearing ratio, which is net debt divided by total equity plus net debt. Net debt is calculated as total loans and borrowings including any finance cost thereon, trade and other payables, less cash and bank balances and investments. Capital signifies equity as shown in the balance sheet plus net debt.

### Fair value of financial instruments 41.5

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arms length transaction. The carrying values of financial instruments reflected in these financial statements approximate their fair values.

### 42 **CORRESPONDING FIGURES**

The corresponding figures have been reclassified, restated and rearranged wherever necessary to facilitate comparison, however there was no significant reclassification in these financial statements.

### DATE OF AUTHORIZATION FOR ISSUE 43

These financial statements have been authorised for issue on September 27, 2013 by the Board of Directors of the Company.

### 44 **GENERAL**

44.1 Figures have been rounded off to the nearest thousand of Rupees, unless otherwise stated.

Haroon labal Director

Dewan M. Yousuf Farooqui CEO & Chairman Board of Director



# PATTERN OF SHAREHOLDING AS AT JUNE 30, 2013

	Categories of Shareholders	Number of Shareholders	Number of Shares held	% of Shareholding
1. 2.	Associated Companies NIT and ICP	5 5	131,625,455 5,878,883	33.83% 1.51%
3.	Directors, CEO, their Spouses & Minor Children	8	87,067,189	<b>22.38</b> %
	Executives	-	-	0.00%
	Public Sector Companies & Corporations Banks, Development Finance Institutions, Non-Banking Finance Companies, Insurance	64	8,096,276	2.08%
	Companies, Modarbas & Mutual Funds	36	9,936,679	2.55%
7.	Individuals	6,829	146,508,861	37.65%
	TOTAL	6,947	389,113,343	100.00%
	DETAILS OF CATAO	CODIES OF SHADE		
	DETAILS OF CATAO	OKIES OF SHAKE	INOTOEK2	1
	Names	Number of Shareholders	Number of Shares held	% of Shareholding
	Associated Companies  Day on Matern (D. d.) Limited	1	19 105 000	A / /97
	Dewan Motors (Pvf.) Limited		18,125,000 18,125,000	4.66% 4.66%
	Dewan Mushtaq Motors Company (Pvt) Ltd. Dewan Development (Private) Limited		30,000,000	4.66% 7.71%
	Dewan Farooque Motors (Pvt.) Limited		27,968,455	7.17% 7.1 <b>9</b> %
	Dewan Automotive Engineering Limited		37,407,000	9.61%
1.0	COVARIA COLOTTO II VE ELIGII ICCIII IG ELITIII CA	5	131,625,455	33.83%
2.	NIT and ICP		,	
2.1	INVESTMENT CORPORATION OF PAKISTAN	1	2,150	0.00%
2.2	IDBP (ICP UNIT)	1	1,000	0.00%
2.3	National Bank of Pakistan	1	5,043,909	1.30%
	National Bank of Pakistan, Trustee Deptt. NI(U)T Fund	1	821,424	0.21%
2.5	National Bank of Pakistan, Trustee Deptt.	1	10,400	0.00%
		5	5,878,883	1.51%
3.	Directors, CEO, their Spouses & Minor Children			
0.1	Directors and CEO	1	00 500 107	O1 4707
	Dewan Muhammad Yousuf Farooqui		83,528,106	21.47%
	Dewan Abdul Baqi Farooqui		3,334,708 1,375	0.86% 0.00%
	Dewan Abdul Rehman Farooqui	'1	1,375	0.00%
	Mr. Haroon Iqbal Mr. Aziz-ul-Haque		1,375	0.00%
	Syed Muhammad Anwar	l i	1,375	0.00%
	Mr. Ishtiag Ahmed	l i	1,375	0.00%
0.7	THE STATE OF THE S	7	86,869,689	22.33%
	Spouses of Directors and CEO			
3.8	Mrs. Heena Yousuf	1	197,500	0.05%
	Minor Children of Directors and CEO	-	_	_
		8	87,067,189	22.38%

	SHAREHOLDERS HOLDING 5% OR MORE OF THE VOTING SHARES/ INTERESTS IN THE COMPANY							
	Names	Number of Shareholders	Number of Shares held	% of Shareholding				
1	Dewan Farooque Motors (Pvt.) Limited	1	27,968,455	7.19%				
2	Dewan Development (Private) Limited	1	30,000,000	7.71%				
3	Dewan Automotive Engineering Limited	1	37,407,000	9.61%				
4	Dewan Muhammad Yousuf Farooqui	1	83,528,106	21.47%				

# DETAILS OF TRADING IN THE SHARES OF THE COMPANY BY DIRECTORS, CEO, CFO, COMPANY SECRETARY, THEIR SPOUSES AND MINOR CHILDREN

Name	Date of Purchase	Date of Sale	No. of Shares
Dewan Abdul Rehman Farooqui	19/04/2012	11/02/2013 19/02/2013 20/02/2013 21/02/2013 22/02/2013	180,000 25,000 5,000 5,000 10,000
		28/02/2013 01/03/2013 08/03/2013 14/03/2013	5,000 50,000 10,000 60,000



# PATTERN OF SHAREHOLDING AS AT JUNE 30, 2013

749         1         -         100         Shares         606,520           859         501         -         1,000         Shares         606,520           1,839         1,001         -         5,000         Shares         5,533,956           701         5,001         -         10,000         Shares         6,016,477           252         10,001         -         15,000         Shares         3,337,344           218         15,001         -         20,000         Shares         4,101,391           148         20,001         -         22,000         Shares         2,488,954           86         25,001         -         30,000         Shares         2,488,954           33         30,001         -         35,000         Shares         1,445,748           23         40,001         -         45,000         Shares         1,405,748           23         40,001         -         45,000         Shares         1,405,748           23         40,001         -         45,000         Shares         1,405,748           17         50,001         -         55,000         Shares         1,005,977	4.	Number of Shareholders	Shareholdings			Total Shares held	
1,604		749	1	_	100	Shares	36.865
859   501			101	_			
1.839				_			
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8         75,001         -         80,000         Shares         670,874           8         80,001         -         85,000         Shares         670,874           8         85,001         -         90,000         Shares         374,500           37         95,001         -         100,000         Shares         3,696,000           12         100,001         -         110,000         Shares         1,268,500           7         110,001         -         120,000         Shares         805,125           6         120,001         -         130,000         Shares         745,500           3         130,001         -         140,000         Shares         411,000           13         140,001         -         150,000         Shares         411,000           13         140,001         -         150,000         Shares         627,545           6         160,001         -         170,000         Shares         1,005,000           6         170,001         -         180,000         Shares         1,005,000           1         180,001         -         170,000         Shares         1,005,000				_			
8         80.001         -         85.000         Shares         670.874           8         85.001         -         90.000         Shares         719.550           4         90.001         -         95.000         Shares         374.500           37         95.001         -         100.000         Shares         3,696.000           12         100.001         -         110.000         Shares         1,268.500           7         110.001         -         120,000         Shares         1,268.500           6         120.001         -         130,000         Shares         1,268.500           3         130.001         -         140,000         Shares         745.500           3         130.001         -         140,000         Shares         411.000           13         140.001         -         150,000         Shares         1,913.898           4         150.001         -         170,000         Shares         1,005.000           6         170.001         -         170,000         Shares         1,005.000           1         180.001         -         170,000         Shares         1,005.000				-			
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4         90,001         -         95,000         Shares         3,74,500           37         95,001         -         100,000         Shares         3,696,000           12         100,001         -         110,000         Shares         1,268,500           7         110,001         -         120,000         Shares         805,125           6         120,001         -         130,000         Shares         745,500           3         130,001         -         140,000         Shares         411,000           13         140,001         -         150,000         Shares         1,913,898           4         150,001         -         160,000         Shares         1,913,898           4         150,001         -         170,000         Shares         1,913,898           4         150,001         -         170,000         Shares         1,005,000           6         170,001         -         180,000         Shares         1,005,000           1         180,001         -         190,000         Shares         1,005,000           18         190,001         -         200,000         Shares         1,000,000 </td <th></th> <td></td> <td></td> <td>-</td> <td></td> <td></td> <td></td>				-			
37         95,001         -         100,000         Shares         3,696,000           12         100,001         -         110,000         Shares         1,286,500           7         110,001         -         120,000         Shares         805,125           6         120,001         -         130,000         Shares         745,500           3         130,001         -         140,000         Shares         411,000           13         140,001         -         150,000         Shares         411,005           4         150,001         -         160,000         Shares         627,545           6         160,001         -         170,000         Shares         1,005,000           6         170,001         -         180,000         Shares         1,005,000           1         180,001         -         190,000         Shares         1,005,000           18         190,001         -         180,000         Shares         1,005,000           18         190,001         -         200,000         Shares         3,584,938           3         200,001         -         220,000         Shares         225,000 <th></th> <td></td> <td></td> <td>_</td> <td></td> <td></td> <td></td>				_			
12         100,001         -         110,000         Shares         1,268,500           7         110,001         -         120,000         Shares         805,125           6         120,001         -         130,000         Shares         745,500           3         130,001         -         140,000         Shares         1,913,898           4         150,001         -         150,000         Shares         1,913,898           4         150,001         -         160,000         Shares         1,913,898           4         150,001         -         160,000         Shares         1,015,000           6         160,001         -         170,000         Shares         1,005,000           6         170,001         -         180,000         Shares         1,005,000           1         180,001         -         190,000         Shares         1,005,000           18         190,001         -         190,000         Shares         1,005,000           18         190,001         -         200,000         Shares         3,584,938           3         200,001         -         220,000         Shares         225,000				_			
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13         140,001         -         150,000         Shares         1,913,898           4         150,001         -         160,000         Shares         627,545           6         160,001         -         170,000         Shares         1,005,000           6         170,001         -         180,000         Shares         1,005,000           1         180,001         -         190,000         Shares         190,000           18         190,001         -         200,000         Shares         190,000           18         190,001         -         220,000         Shares         3,584,938           3         200,001         -         220,000         Shares         637,563           1         220,001         -         220,000         Shares         225,000           4         250,001         -         260,000         Shares         292,000           1         260,001         -         280,000         Shares         277,524           12         280,001         -         300,000         Shares         3,565,000           2         300,001         -         320,000         Shares         624,250				_			
4         150,001         -         160,000         Shares         627,545           6         160,001         -         170,000         Shares         1,005,000           6         170,001         -         180,000         Shares         1,053,000           1         180,001         -         190,000         Shares         190,000           18         190,001         -         200,000         Shares         3,584,938           3         200,001         -         220,000         Shares         637,563           1         220,001         -         240,000         Shares         225,000           4         250,001         -         240,000         Shares         992,000           4         250,001         -         280,000         Shares         972,000           1         260,001         -         280,000         Shares         277,524           12         280,001         -         300,000         Shares         3,565,000           2         300,001         -         320,000         Shares         624,250           3         320,001         -         340,000         Shares         705,323 <t< th=""><th></th><th></th><th></th><th>-</th><th></th><th></th><th></th></t<>				-			
6       160,001       -       170,000       Shares       1,005,000         6       170,001       -       180,000       Shares       1,053,000         1       180,001       -       190,000       Shares       190,000         18       190,001       -       200,000       Shares       3,584,938         3       200,001       -       220,000       Shares       637,563         1       220,001       -       240,000       Shares       225,000         4       250,001       -       260,000       Shares       225,000         4       250,001       -       260,000       Shares       992,000         1       260,001       -       280,000       Shares       992,000         1       260,001       -       280,000       Shares       277,524         12       280,001       -       300,000       Shares       3,565,000         2       300,001       -       320,000       Shares       624,250         3       320,001       -       340,000       Shares       705,323         1       360,001       -       380,000       Shares       380,000				_			
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1       180,001       -       190,000       Shares       190,000         18       190,001       -       200,000       Shares       3,584,938         3       200,001       -       220,000       Shares       637,563         1       220,001       -       240,000       Shares       225,000         4       250,001       -       260,000       Shares       992,000         1       260,001       -       280,000       Shares       277,524         12       280,001       -       300,000       Shares       3,565,000         2       300,001       -       320,000       Shares       624,250         3       320,001       -       340,000       Shares       974,500         2       340,001       -       360,000       Shares       705,323         1       360,001       -       380,000       Shares       380,000         1       380,001       -       400,000       Shares       390,000         2       400,001       -       420,000       Shares       387,000         3       440,001       -       440,000       Shares       1,352,500				-			
18         190,001         -         200,000         Shares         3,584,938           3         200,001         -         220,000         Shares         637,563           1         220,001         -         240,000         Shares         225,000           4         250,001         -         260,000         Shares         992,000           1         260,001         -         280,000         Shares         277,524           12         280,001         -         300,000         Shares         3,565,000           2         300,001         -         320,000         Shares         624,250           3         320,001         -         340,000         Shares         974,500           2         340,001         -         360,000         Shares         705,323           1         360,001         -         380,000         Shares         380,000           1         380,001         -         400,000         Shares         390,000           2         400,001         -         420,000         Shares         387,000           3         440,001         -         440,000         Shares         1,352,500				-	190,000	Shares	
3 200,001 - 220,000 Shares 637,563 1 220,001 - 240,000 Shares 225,000 4 250,001 - 260,000 Shares 992,000 1 260,001 - 280,000 Shares 277,524 12 280,001 - 300,000 Shares 3,565,000 2 300,001 - 320,000 Shares 624,250 3 320,001 - 340,000 Shares 974,500 2 340,001 - 360,000 Shares 705,323 1 360,001 - 380,000 Shares 380,000 1 380,001 - 400,000 Shares 380,000 1 380,001 - 400,000 Shares 390,000 2 400,001 - 420,000 Shares 837,000 1 420,001 - 440,000 Shares 1,352,500 3 440,001 - 460,000 Shares 1,352,500 5 460,001 - 500,000 Shares 513,000 1 520,001 - 560,000 Shares 513,000 1 520,001 - 560,000 Shares 553,349 2 560,001 - 660,000 Shares 553,349		18		-			
4       250,001       -       260,000       Shares       992,000         1       260,001       -       280,000       Shares       277,524         12       280,001       -       300,000       Shares       3,565,000         2       300,001       -       320,000       Shares       624,250         3       320,001       -       340,000       Shares       974,500         2       340,001       -       360,000       Shares       705,323         1       360,001       -       380,000       Shares       380,000         1       380,001       -       400,000       Shares       390,000         2       400,001       -       420,000       Shares       837,000         3       440,001       -       440,000       Shares       1,352,500         5       460,001       -       500,000       Shares       2,500,000         1       500,000       -       500,000       Shares       513,000         1       520,001       -       560,000       Shares       553,349         2       560,001       -       660,000       Shares       1,308,751 <th></th> <td></td> <td></td> <td>-</td> <td>220,000</td> <td>Shares</td> <td></td>				-	220,000	Shares	
4       250,001       -       260,000       Shares       992,000         1       260,001       -       280,000       Shares       277,524         12       280,001       -       300,000       Shares       3,565,000         2       300,001       -       320,000       Shares       624,250         3       320,001       -       340,000       Shares       974,500         2       340,001       -       360,000       Shares       705,323         1       360,001       -       380,000       Shares       380,000         1       380,001       -       400,000       Shares       390,000         2       400,001       -       420,000       Shares       837,000         1       420,001       -       440,000       Shares       425,000         3       440,001       -       460,000       Shares       1,352,500         5       460,001       -       500,000       Shares       513,000         1       500,000       -       500,000       Shares       513,000         1       520,001       -       560,000       Shares       553,349		1	220,001	-	240,000	Shares	225,000
12       280,001       -       300,000       Shares       3,565,000         2       300,001       -       320,000       Shares       624,250         3       320,001       -       340,000       Shares       974,500         2       340,001       -       360,000       Shares       705,323         1       360,001       -       380,000       Shares       380,000         1       380,001       -       400,000       Shares       390,000         2       400,001       -       420,000       Shares       837,000         1       420,001       -       440,000       Shares       425,000         3       440,001       -       460,000       Shares       1,352,500         5       460,001       -       500,000       Shares       2,500,000         1       500,000       -       520,000       Shares       513,000         1       520,001       -       560,000       Shares       553,349         2       560,001       -       660,000       Shares       1,308,751		4	250,001	-	260,000	Shares	992,000
2 300,001 - 320,000 Shares 624,250 3 320,001 - 340,000 Shares 974,500 2 340,001 - 360,000 Shares 705,323 1 360,001 - 380,000 Shares 380,000 1 380,001 - 400,000 Shares 390,000 2 400,001 - 420,000 Shares 837,000 1 420,001 - 420,000 Shares 425,000 3 440,001 - 460,000 Shares 1,352,500 5 460,001 - 500,000 Shares 2,500,000 1 500,000 - 520,000 Shares 513,000 1 520,001 - 560,000 Shares 553,349 2 560,001 - 660,000 Shares 1,308,751		1	260,001	-	280,000	Shares	277,524
2 340,001 - 360,000 Shares 705,323 1 360,001 - 380,000 Shares 380,000 1 380,001 - 400,000 Shares 390,000 2 400,001 - 420,000 Shares 837,000 1 420,001 - 440,000 Shares 425,000 3 440,001 - 460,000 Shares 1,352,500 5 460,001 - 500,000 Shares 2,500,000 1 500,000 - 520,000 Shares 513,000 1 520,001 - 560,000 Shares 553,349 2 560,001 - 660,000 Shares 1,308,751			280,001	-	300,000	Shares	3,565,000
2 340,001 - 360,000 Shares 705,323 1 360,001 - 380,000 Shares 380,000 1 380,001 - 400,000 Shares 390,000 2 400,001 - 420,000 Shares 837,000 1 420,001 - 440,000 Shares 425,000 3 440,001 - 460,000 Shares 1,352,500 5 460,001 - 500,000 Shares 2,500,000 1 500,000 - 520,000 Shares 513,000 1 520,001 - 560,000 Shares 553,349 2 560,001 - 660,000 Shares 1,308,751		2	300,001	-	320,000	Shares	624,250
1       360,001       -       380,000       Shares       380,000         1       380,001       -       400,000       Shares       390,000         2       400,001       -       420,000       Shares       837,000         1       420,001       -       440,000       Shares       425,000         3       440,001       -       460,000       Shares       1,352,500         5       460,001       -       500,000       Shares       2,500,000         1       500,000       -       520,000       Shares       513,000         1       520,001       -       560,000       Shares       553,349         2       560,001       -       660,000       Shares       1,308,751			320,001	-	340,000	Shares	974,500
1       380,001       -       400,000       Shares       390,000         2       400,001       -       420,000       Shares       837,000         1       420,001       -       440,000       Shares       425,000         3       440,001       -       460,000       Shares       1,352,500         5       460,001       -       500,000       Shares       2,500,000         1       500,000       -       520,000       Shares       513,000         1       520,001       -       560,000       Shares       553,349         2       560,001       -       660,000       Shares       1,308,751		2	340,001	-	360,000	Shares	
2 400,001 - 420,000 Shares 837,000 1 420,001 - 440,000 Shares 425,000 3 440,001 - 460,000 Shares 1,352,500 5 460,001 - 500,000 Shares 2,500,000 1 500,000 - 520,000 Shares 513,000 1 520,001 - 560,000 Shares 553,349 2 560,001 - 660,000 Shares 1,308,751		1		-	380,000	Shares	380,000
1       420,001       -       440,000       Shares       425,000         3       440,001       -       460,000       Shares       1,352,500         5       460,001       -       500,000       Shares       2,500,000         1       500,000       -       520,000       Shares       513,000         1       520,001       -       560,000       Shares       553,349         2       560,001       -       660,000       Shares       1,308,751		1		-		Shares	390,000
3 440,001 - 460,000 Shares 1,352,500 5 460,001 - 500,000 Shares 2,500,000 1 500,000 - 520,000 Shares 513,000 1 520,001 - 560,000 Shares 553,349 2 560,001 - 660,000 Shares 1,308,751		2		-		Shares	
5       460,001       -       500,000       Shares       2,500,000         1       500,000       -       520,000       Shares       513,000         1       520,001       -       560,000       Shares       553,349         2       560,001       -       660,000       Shares       1,308,751				-			
1       500,000       -       520,000       Shares       513,000         1       520,001       -       560,000       Shares       553,349         2       560,001       -       660,000       Shares       1,308,751				-			
1 520,001 - 560,000 Shares 553,349 2 560,001 - 660,000 Shares 1,308,751		5		-	· ·		
2 560,001 - 660,000 Shares 1,308,751		1		-			
		·		-			
2 660,001 - 700,000 Shares 1,392,963		2		-			
		2	660,001	-	700,000	Shares	1,392,963

Number of Shareholders		Shareholdings			Total Shares held
1	700,001	-	750,000	Shares	700,053
1	750,001	_	800,000	Shares	750,750
1	800,001	_	820,000	Shares	807,000
1	820,001	_	840,000	Shares	821,424
1	840,001	_	900,000	Shares	900,000
1	900,001	_	960,000	Shares	950,000
1	960,001	_	980,000	Shares	979,765
1	980,001	_	1,000,000	Shares	995,299
2	1,000,001	_	1,100,000	Shares	2,000,000
1	1,100,001	-	1,200,000	Shares	1,183,000
1	1,200,001	_	1,240,000	Shares	1,234,000
1	1,240,001	_	1,260,000	Shares	1,245,500
1	1,260,001	-	1,300,000	Shares	1,300,000
1	1,300,001	_	1,360,000	Shares	1,350,000
1	1,360,001	_	1,460,000	Shares	1,444,000
1	1,460,001	_	1,480,000	Shares	1,475,000
2	1,480,001	_	1,500,000	Shares	3,000,000
1	1,500,001	_	1,600,000	Shares	1,600,000
1	1,600,001	_	1,800,000	Shares	1,752,500
1	1,800,001	-	1,900,000	Shares	1,884,647
1	1,900,001	_	2,000,000	Shares	1,950,000
1	2,000,001	_	3,000,000	Shares	2,500,000
3	3,000,001	_	4,000,000	Shares	10,001,375
1	4,000,001	_	5,000,000	Shares	5,000,000
1	5,000,001	_	5,030,000	Shares	5,024,000
1	5,030,001	_	5,045,000	Shares	5,043,909
2	5,045,001	_	10,000,000	Shares	20,000,000
1	10,000,001	_	11,500,000	Shares	11,472,500
1	11,500,001	_	11,800,000	Shares	11,738,343
2	11,800,001	_	18,125,000	Shares	36,250,000
1	18,125,001	_	2,800,000	Shares	27,968,455
1	2,800,001	_	3,000,000	Shares	30,000,000
1	30,000,001	_	37,410,000	Shares	37,407,000
1	37,410,001	_	83,528,106	Shares	83,528,106
6947			TOTAL		389,113,343

5. Categories of Shareholders	Shares held	Percentage
5.1 Directors, Chief Executive Officer, their		
spouses and minor children	87,067,189	22.38%
5.2 Associated Companies, undertakings		
and related parties	131,625,455	33.83%
5.3 NIT and ICP	5,878,883	1.51%
5.4 Banks, Development Financial Institutions,		
Non-Banking Finance Companies	553,429	0.14%
5.5 Insurance Companies	32,000	0.01%
5.6 Modarabas and Mutual Funds	9,351,250	2.40%
5.7 Shareholders holding 5%	178,903,561	45.98%
5.8 General Public		
a. Local	145,779,921	37.46%
b. Foreign	728,940	0.19%
5.9 Others (Joint Stock Companies, Brokrage		
Houses, Employees Funds & Trustees)	8,096,276	2.08%



# FORM OF PROXY

I/We-		of	· being r	nember(s) of Dewan Cement
Limit	ed and holder of	Ordinary Share	s as per Sh	are Register Folio No
and/d	or CDS Participant I.D. N	۱o	anc	Sub Account No
herel	by appoint			of
or fa	iling him/her	of		as my proxy to vote for
me a	nd on my behalf at the	e 34 <sup>th</sup> Annual General	Meeting of	the company to be held on
Wed	nesday, October 30, 201	3 at 05:00 p.m. and / or	any adjou	rnment there of.
Signe	ed thisday o	of2013		
1.	Signature:			
	Witness:			
	Name:			
	Address:			Signature on
				Five Rupees
	C.N.I.C. No:			Revenue Stamp
	Passport No.:		The Sigr	ature should agree with the
			specimen	registered with the company
2.	Signautre:			
	Witness:			
	Name:			
	Address:			
	C N L C /Paganart Na :			
	C.N.I.C. /Passport No.:			

### NOTES:

A member of the Company entitled to attend and vote at this meeting may appoint another member as his/her proxy to attend and vote instead of him/her. Proxies, in order to be effective, must be received by the Company, duly completed at our shares registrar transfer agent BMF Consultants Pakistan (Pvt.) Ltd. Anum Estate, Room No. 310 & 311, 3rd Floor, 49, Darul Aman Society, Main Shahrah-e-Faisal, Adjacent to Baloch Colony Bridge, Karachi, Pakistan. not less than 48 hours before the meeting. CDC account holders will further have the following guidelines as laid down by the Securities & Exchange Commission of Pakistan.

- a. For Attending Meeting:
  - In case of individual, the account holder of sub-account holder and/or the person whose securities are in group account and their registration detail are uploaded as per the regulations, shall authenticate his/her identity by showing his/her original National Identity Card (CNIC) or original passport at the time or attending the meeting.
  - ii. In case of corporate entity, the Board of Directors' Resolution/Power of Attorney with the specimen signature of the nominee shall be produced (unless it has been provided earlier) at the time of meeting.
- b. For Appointing Proxies.
  - In case of individual, the account holder of sub-account holder and/or the person whose securities are in group
    account and their registration detail are uploaded as per the regulations, shall submit the proxy form as per the
    above requirements.
  - ii. Two persons, whose names, addresses and CNIC numbers shall be mentioned on the form to witness the proxy.
  - iii. Attested copies of CNIC or passport of the benefical owners and proxy shall be furnished with the proxy form.
  - iv. The proxy shall produce his/her original CNIC or original passport at the time of meeting.
  - v. In case of corporate entity, the Board of Directors' Resolution/Power of Attorney with the specimen signature of the nominee shall be produced (unless it has been provided earlier) alongwith the proxy form of the Company.