# Siddiqs A Sidd

#### Siddiqsons Tin Plate Limited A Siddiqsons Group Company







Annual Report 2011

A Commitment to Prime Quality!



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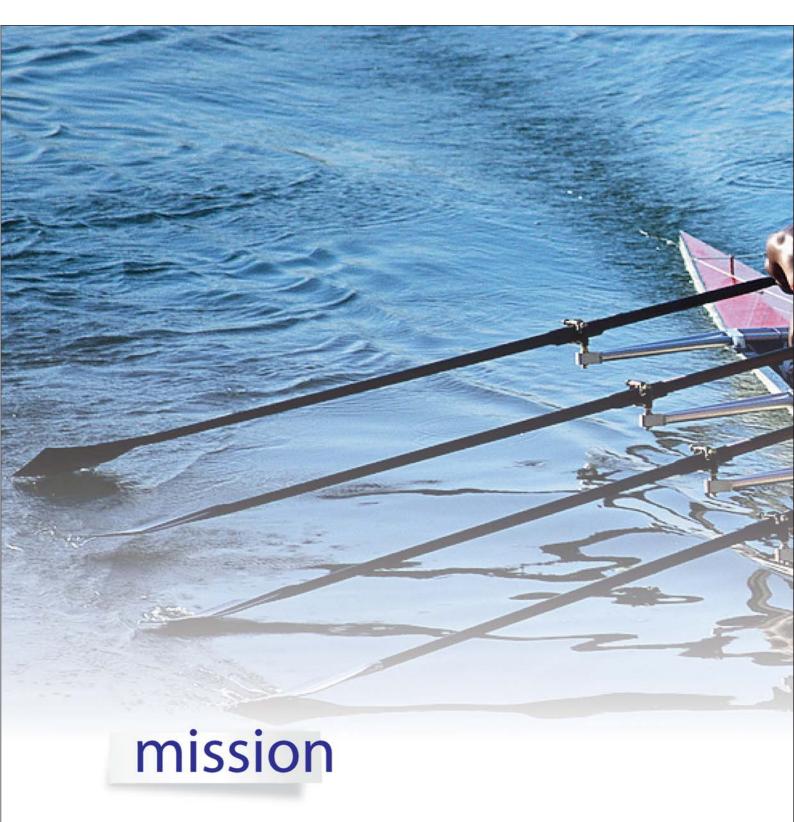


**Company Processing Unit** 



## vision

To become a professionally managed, fully integrated, customer focused prime quality Tin Plate producer, offering value added quality tin plate products to our customers within and outside Pakistan meeting International Standard.



To continuously provide quality tin plate to our valuable customers at affordable price, build strong and permanent relation with domestic and international patrons under the umbrella of quality, reliability and affordability, focused to our customers and always put our customers on first priority. Our mission is going to be the course chart and radar of our ship so that every time we move we check our parameters to comply and follow our mission and do not deviate from it.



To enable STPL a modest tin plate company with global acceptability, to attain new heights of success with the help of Al-mighty Allah.

We plan to further expand our business network and penetrate in global tin industry through joint venture with different neighboring countries and contribute to generate robust foreign reserve for our country. Our objective is to successfully deliver quality products and services to our customers and enlighten the awareness of tin plate for food packaging industry in the country.



### **COMPANY INFORMATION**

#### **Board of Directors**

Mr. Abdullah Rafi Chairman

Mr. S. Waliullah Shah Chief Executive Officer

Mr. Tariq Rafi Director
Mr. Ibrahim Shamsi Director
Mr. Sanaullah Abdullah Director
Mr. Saturo Oki Director
Mr. Jean Pierre Gugenheim Director

#### **Audit Committee**

Mr. Ibrahim Shamsi Chairman
Mr. Abdullah Rafi Member
Mr. Sanaullah Abdullah Member
Mr. Saturo Oki Member
Mr. M. Javid Ansari Secretary

#### **Chief Financial Officer**

Mr. Rashid Khaleeque

#### **Company Secretary**

Mr. M. Javid Ansari

#### **Internal Auditor**

Mr. Murtaza Ahmed

#### Auditors

M. Yousuf Adil Saleem & Company

**Chartered Accountants** 

#### **Legal Advisor**

Awan Law Associates Ist Floor, Burhani Terrace, Bohri Road, Opp. Customs House Karachi - 74000

#### **Bankers**

Allied Bank Limited | Dubai Islamic Bank Limited | Habib Metropolitan Bank Limited | Habib Bank Limited | MCB Bank Limited | Meezan Bank Limited | National Bank of Pakistan | Soneri Bank Limited | The HSBC Middle East Limited |

#### **Shares Registrar**

THK Associates (Private) Limited Ground Floor, State Life Building # 3 Dr. Ziauddin Ahmed Road, Karachi - 75530 UAN # 111 000 322

#### **Registered Office**

D-53, Textile Avenue S.I.T.E., Karachi - 75700

#### Plant

Special Industrial Zone Winder, Baluchistan

#### **Web Presence**

www.siddiqsonstinplate.com

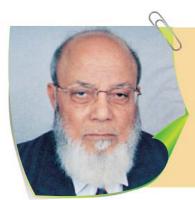
## **Board of Directors**



#### Mr. Abdullah Rafi, Chairman

Mr. Abdullah Rafi is the Chairman of the Company. He is also the former chairman of APTPMA and SITE Association and has served as the Director on the Board of Karachi Electricity Supply Corporation (KESC), Sindh Industrial Trade Estate Limited, MCB Bank Limited & First Leasing Corporation.

He Joined Siddiqsons Tin Plate Limited Board since inception of the Company.



#### Mr. S. Waliullah Shah, Chief Executive

Mr. S. Waliullah Shah is the Chief Executive the Company and hold key positions in Siddiqsons Group. He has served as Director on the Board of MCB Assets Management Company Limited.

Mr. Shah holds Post Graduate Economic Degree from Karachi University. He also possesses Banking Diploma from Institute of Bankers in Pakistan. He has 32 years wide experience in banking sector. He Joined the Siddigsons Tin Plate Limited Board in 2005.



#### Mr. Tariq Rafi, Director

Mr. Tariq Rafi is Director of the Company. He is the Chief Executive of Siddiqsons Limited and The Mall Clifton. He is also serving his responsibilities as the Directors on the Board of MCB Bank Limited and Central Depository of Pakistan Limited (CDC). He possesses Young Businessmen Leader Award from Institute of Business Administration (IBA) and Best Businessmen Award for the year 1999 from Federation of Chamber of Commerce & Industries. He is honorary Consul General of Republic Serbia in Pakistan. He is also recipient of "Sitara-e-Imtiaz". He Joined Siddiqsons Tin Plate Limited Board since inception of the Company.



#### Mr. Ibrahim Shamsi, Director

Mr. Ibrahim Shamsi is the Director of the Company. He has good experience of modern management and effective control management. He is Chief Executive of Aladin Water & Amusement Park, Karachi and Joyland, Lahore and also Chairman of Cotton Web (Pvt) Limited. He is also serving his responsibilities as the Director on the Board of Adamjee Insurance Company Limited the largest insurance company of Pakistan. By qualification Mr. Shamsi is MBA from LUMS. He Joined Siddiqsons Tin Plate Limited since inception.



#### Mr. Sanaullah Abdullah, Director

Mr. Sanaullah started his business career in the late 90s and joined the Board in 2008. He has vast experience in textile and has extensively traveled to different regions of the world for sales and marketing of textile and other products. He is also a director in Siddiqsons Industries (Pvt) Limited and Siddiqsons Agro and Food Ltd. He is MBA from LUMS.



#### Mr. Saturo Oki, Director

Mr. Saturo Oki is a nominee Director of M/s Metal One Corporation of Japan. Metal One Corporation is a subsidiary company of Mitsubishi Corporation. Mr. Oki joined Steel Export Department of Mitsubishi Corp. in April, 1982 since then he has been holding key positions in Mitsubishi Corporation. Presently he is discharging his responsibilities as General Manager, Steel International Department of M/s Steel One Corporation. By qualification he is Graduate from Tokyo University. He Joined the Siddiqsons Tin Plate Limited Board in 2004.



#### Mr. Jean Pierre Gugenheim, Director

Mr. Jean Pierre Gugenheim is a nominee Director of M/s ArcelorMittal Packaging, France.

Mr. Gugenheim has huge experience in the marketing field & also possesses very dynamic personality. He joined the Siddiqsons Tin Plate Limited Board in 1998.



## general meeting

NOTICE is hereby given that the 16th Annual General Meeting of M/s. Siddiqsons Tin Plate Limited will be held on Thursday, October 20, 2011 at 11:30 a.m. at Imperial Lawn, Plot # 32-C, Block-6, P.E.C.H.S., Main Shahrah-e-Faisal, Karachi, to transact the following ordinary business:

- 1. To confirm the Minutes of the 15th Annual General Meeting held on October 27, 2010.
- 2. To receive, consider and adopt the Annual Audited Accounts of the Company for the year ended June 30, 2011, together with the Auditors' Directors' Report thereon.
- 3. To appoint Auditors of the Company for the year ending June 30, 2012 and fix their remuneration. The present auditors M/s. M. Yousuf Adil Saleem & Co., Chartered Accountants are retiring and have offered themselves for reappointment.
- 4. To consider and approve the payment of cash dividend for the year ended June 30, 2011 at Rs. 0.75 per ordinary share i.e 7.5%, The dividend will be paid to all shareholders EXCEPT SPONSOR DIRECTORS/ASSOCIATED COMPANY, i.e. they forego their dividend in favour of the Company, as recommended by the Board of Directors of the Company.
- 5. To transact any other business with the permission of the Chair.

By order of the Board

Karachi September 17, 2011 M. Javid Ansari Company Secretary

#### **NOTES:**

- 1. The Share Transfer Books of the Company will remain closed from October 13, 2011 to October 20, 2011 (both days inclusive). Transfer received at the Share Registrar of the Company, M/s. THK Associates (Pvt.) Ltd, Ground Floor, State Life Building # 3, Dr. Ziauddind Ahmed Road, Karachi at the close of business on October 12, 2010 will be treated in time for the purpose of above entitlement to the transferees.
- 2. A member entitled to attend, and vote a Meeting is entitled to appoint another member as a proxy to attend, speak and vote on his/her behalf. A corporation being a member may appoint as its proxy any of its official or any other person whether a member of the company or otherwise.
- An instrument of proxy and a Power of Attorney or other authority (if any) under which it is signed, or notarized copy
  of such Power of Attorney must be valid and deposited at the Share Register of the Company, not less than 48 hours
  before the time of the Meeting.
- 4. Those shareholders, whose shares are deposited with Central Depository Company of Pakistan Ltd. (CDC) are requested to bring their original Computerized National Identity Card (CNIC) along with participant's ID number and their account/sub-account numbers in CDC to facilitate identification at the time of Annual General Meeting. In case of Proxy, attested copies of proxy's CNIC or passport, Account and Participation's I.D. numbers must be deposited alongwith the Form of Proxy with Share Registrar of the Company as per paragraph No. 3 above. In case of Proxy for corporate members, the Board of Directors' Resolution/Power of Attorney with specimen signature of the nominee shall be produced at the time of the meeting (unless it has been provided earlier to the Share Registrar).
- 5. Shareholders are requested to notify the Company of the change in their address, if any, to Share Registrar of the Company.

## Code of Ethics and Business Practices

Honesty, integrity and strong commitment to high standards of ethical, moral and lawful conducts are among the most important traditions. This dedication is critical to meet our commitment to the shareholders, customers, suppliers and employees.

Ethical behaviour is an individual responsibility. Behaviour reflecting- high ethical standards are expected of all executives and employees regardless of their position or location.

Our businesses and customs vary, and each individual who works for the Company is unique, however, we have certain standards and responsibilities to share wherever we do

#### **Code of Ethics**

#### **Management Commitment to Ethics**

- 1. We, the management of the enterprise are committed to the following principles:
  - ethical management practices
  - recognition of merits
  - empowerment of employees
  - respect of employees, suppliers, clients, and shareholders
  - respect of basic human rights
  - avoidance of conflicts of interest

#### **Managerial Responsibilities**

- 2. Managers are expected to set the highest standards of ethical business conduct and are encouraged to discuss the ethical and legal implications of business decisions. It is their responsibility to create and sustain work environment in which employees, consultants and contract workers know that ethical and legal behaviour is expected of them.
- Managers must be diligent in looking for indications that unethical or illegal conduct
  has occurred, and take appropriate action on regular basis to address any situation
  that seem to be in conflict with the law or the Code.

#### **Employee Commitment to Ethics**

- 4. All employees should have the opportunity to contribute, learn, grow and advance based on merit. Ethical principles which employees must follow include:
  - Honesty
  - Fulfilment of their promises
  - Integrity and loyalty
  - Feeling of belongingness

#### Code, Policies and Applicable Laws

It is management's responsibility to ensure compliance with the Code, Company's
policies and all prevailing applicable laws in conducting business within the country
and around the globe.

#### **Confidentiality**

- We safeguard confidential information by keeping it secure, avoiding discussion in public areas and limiting access to those who have to know for execution of their duties.
- Information that is not generally disclosed and is helpful to the company must be protected.

#### **Conflict of Interest**

 Actions must be based on sound business judgement, and not motivated by personal interest or gain. Any situation that creates or appears to create a conflict of interest between personal interests and the interests of the Company will be avoided.

#### **Protecting Company Assets**

All employees are entrusted with numerous company assets, and have a special responsibility to protect them.



- 10. Company's resources should be used only to conduct company's business or for purposes authorized by management.
- 11. Unauthorized copying of software, tapes; books and other legally protected work, is a misuse of asset and may expose the company to legal liability.
- 12. Any act by Company's employee that involves theft, fraud, embezzlement, or misappropriation of any property/asset is prohibited.

#### **Favours and Benefits**

- 13. Employees should not misuse their position to influence vendors, subordinates or any other person to provide any undue favour or benefits, whether financial or otherwise, to themselves or others.
- 14. Employees shall not provide or offer to provide any favours or benefits to government departments or engage in any activities, which could influence the business decisions and violate the law. Offering or providing bribes or kickbacks is prohibited in all
- 15. Gifts and entertainment may be used in developing business relationships and not be lavish or in excess of the generally accepted business practices of industry.

#### **Competitive Information**

16. The Company will always obtain information regarding customers; suppliers and competitors legally and ethically. Theft of proprietary information, inducing disclosures by a competitor's past or present employees is prohibited.

#### **Business Conduct**

#### Customers

- 1. The Company ensure that its products and services meet customer requirements  $\sim$  and product specification.
- 2. Labelling of products will be complete, fair and honest. Only claims, which can be substantiated and fulfilled, are made by the company, its employees and its agent.

#### **Shareholders**

- 3. We ensure shareholders' participation and respect their rights to information while protecting the interests of other stakeholders.
- 4. The Company respects the right of shareholders to submit proposals for vote and to ask questions at the meeting.
- 5. Shareholders are informed about significant and material violations of corporate policies (including codes of conduct) and any decisions by tribunals or courts which are unfavourable of the company.

#### **Employees**

- 6. The Company values its employees and their contributions towards its operations.
- 7. The Company pays adequate wages to enable employees, to meet the basic needs for themselves and their families.
- 8. The Company will not make any discrimination in its policies of employment and remuneration, whether by race, age, gender, disability or religion.
- 9. Each worker should be employed on the basis of their ability to do the job, rather than on the basis of personal characteristics or beliefs.
- 10. Training, development, promotion and advancement opportunities within the Company are available to all employees.
- 11. The Company recognizes the need for supporting and/or providing the essential social infrastructure and community services to its workers.
- 12. All those who work within and on the Company's premises, whether permanent, temporary or contractual, shall receive equal protection especially in provision of equipment and information concerning their health and safety at work:

#### **Suppliers / Subcontractors**

- 13. The Company accepts its responsibility to use its purchasing power to encourage good corporate organizations among its suppliers.
- 14. The Company is careful in its negotiations and contractual arrangements with other companies. This includes fair dealing, prompt payment and the avoidance of corrupt practices, bribes and questionable payment.
- 15. The Company seeks out supplies that meet the same quality standards on environmental and social grounds as the Company sets for its own products.
- 16. The Company will not enter into contracts with suppliers who use any form of forced or bonded labour.

#### **Accuracy of Business Records**

- 17. Employees throughout the Company are responsible for recording any kinds of information properly, honestly and accurately.
- 18. All financial books, records and accounts accurately reflect transactions and events, and conform both to generally accepted accounting principles and to Company's system of internal controls.

#### **Working Hours**

19. Working hours in accordance with local standards are followed at all sites and offices of the Company.

#### Wages and Benefits

20. We ensure that wages and social benefits are in accordance with laws in force or prevailing wage practice in the country.

#### **Health, Safety and Environment**

- 21. The Company is committed to provide a safe and healthy work environment to its employees. Each facility is required to have a safety program in place that includes appropriate training programs. The Company will meet applicable laws and government regulations as well as Company's own standards.
- 22. Each employee is responsible for observing the safety and health rules and practices that apply to his or her job. Employees are also responsible for taking precautions necessary to protect themselves & and their co-workers, including reporting accidents, injuries, and unsafe practices or conditions.

Appropriate and timely action will be taken to correct known unsafe conditions.

#### **Child Labour**

23. Company discourages for employment of Child Labour.

#### SIX YEARS AT A GLANCE

DESCRIPTION	2011	2010	2009	2008	2007	2006	
		Rup	pees in "000"				
TRADING RESULTS							
Net Turnover	3,305,780	3,247,871	2,639,940	2,397,536	3,383,978	3,042,064	
Gross Profit	286,497	252,636	227,413	372,789	408,314	493,486	
Operating Profit	145,062	197,880	21,339	240,599	328,249	417,114	
Profit / (Loss) before tax	(11,516)	66,611	(118,165)	181,137	266,026	355,762	
Profit / (Loss) after tax	(48,679)	38,152	(119,824)	160,596	249,097	340,218	
Dividend	25,257	58,890	78,520	117,780	117,780	71,382	
BALANCE SHEET							
Share Capital	785,201	785,201	785,201	785,201	785,201	713,819	
Unappropriated profit	364,189	471,757	512,126	749,730	873,368	731,035	
Total Assets	2,818,384	2,646,401	3,387,484	2,978,353	2,227,728	2,605,366	
INVESTORS INFORMATION							
Gross Profit in percent of sales	8.67	7.78	8.61	15.55	12.07	16.22	
Earnings Per Share	(0.62)	0.49	(1.53)	2.05	3.17	4.33	
Profit / (Loss) before tax in percent of sales	(0.35)	2.05	(4.48)	7.56	7.86	11.69	
Profit / (Loss) after tax in percent of sales	(1.47)	1.17	(4.54)	6.70	7.36	11.18	
Inventory Turnover (times)	2.52	2.11	1.73	3.40	4.81	2.50	
Debtor turnover (times)	9.63	9.03	7.36	4.75	6.79	11.30	
Break-up value per share (Rs)	14.64	16.01	16.52	19.55	20.66	20.24	
Market Value Per Share (Rs)	8.97	10.01	8.51	19.32	32.35	33.25	
Price earnig Ratio	(14.47)	20.60	(5.58)	9.45	10.20	7.67	
Dividend per share (Rs)	0.75	0.75	1.00	1.50	1.50	1.00	
Dividend yield ratio (%)	8.36	7.49	11.75	7.76	4.64	3.01	
Dividend Payout Ratio (%)	-	154.36	-	73.34	47.28	20.98	
Return on capital employed (%)	(4.24)	3.04	(9.24)	10.46	15.35	23.55	
Debt : Equity ratio	1.19	0.99	1.51	0.85	0.37	0.80	
Current Ratio	1.31	1.44	1.31	1.63	2.22	1.42	
Interest cover (times)	0.93	1.51	0.15	4.05	5.28	6.80	



## DIRECTORS' REPORT TO THE SHAREHOLDERS

The Board of Directors of Siddiqsons Tin Plate Limited is pleased to present 6th Annual Report after listing with Karachi Stock Exchange (Guarantee) Limited, and Audited Financial Statements of the Company together with Auditor's Report thereon for the year ended June 30, 2011.

#### General

The principal activity of the Company is manufacturing and sale of tin plates, cans and other steel products. The installed production capacity of Tin Plate and Cans plant are 120,000 metric tons and 4 million no. of units per annum respectively. The Tin Plate plant is located at Winder Industrial Estate in the province of Balochistan and the Canning plant is located at B-26, Textile Avenue, S.I.T.E., Karachi in the province of Sindh.

#### **Operating and Financial Performance**

Tin plate actual production was 32,831 Metric tons as compared to 34,121 Metric tons during the same period last year. Canning plant actual production was 2,126,629 units as compared to 2,712,015 units during the same period last year. Under utilization of available capacity of Tin plate plant was due to the lack of demand caused by dumping and misdeclaration of tinplate from European and other countries. However, main cause was misdeclared tinplate from Iran via land route under the garb of scrap, paying no duties at all due to this market is flooded with cheep tinplate hampering our sales badly. Over and above this substitution of plastic as packaging material has also taken its toll.

#### Sales performance

Net sale of your company during the year has been slightly higher as compared to the last year's sales. Your Company has recorded net sales of Rs.3,305 million as compared to Rs.3,248 million during the same period of previous year which means there is an increase in sale revenue by Rs.57.91 million as compared to the last year.

#### **Gross profit**

The gross profit of the Company recorded for this year is Rs.286 million which is 8.7% of the sales revenue of the current year as compared to Rs.253 million which was 7.8% of the sales revenue of the last year which means there is an increase of Rs.33 million.

#### **Net results**

The bottom line and net results showed a net loss after taxation of Rs.48 million during the period under review as compared to net profit after taxation of Rs.38 million in the corresponding period, mainly due to following reasons:

- Under review year is similar to the last year which was also a very difficult year due to unstable economical, political and law & order situation, for all business houses and as such our Company was no exception. The Company has also been facing different challenges domestic as well as international.
- County's unstable economical condition was the major obstacle for low sales due to which stock carrying cost and financial cost shooted higher as compared to the correspondence period last year.
- The tax authorities have also doubled the turn over tax from 0.5% to 1% during the year under review.



Excise and tax department has levied Sindh Development and Infrastructure Fee and Duty on goods entering or leaving the province through air or sea at prescribed rate under Sindh Finance Ordinance, 2001. The levy was challenged by the Company along with other companies in the High Court of Sindh through civil suits which were dismissed by the single judge of the High Court of Sindh through its decision in October 2003. On appeal filed there against, the High Court of Sindh has held through an order passed in September 2008, that the levy was imposed through Sindh Finance Act, 1994 and amended time to time was not valid till December 28, 2006, however, thereafter on account of an amendment in the Sindh Finance (Amendment) Ordinance, 2006, it had become valid and is payable by the Appealants. The company, along with other companies, filed an appeal in the Supreme Court of Pakistan against the aforementioned order of High Court of Sindh. The Supreme Court granted stay by passing an interim order on January 22, 2009. During the year the order passed by the High Court of Sindh was set aside by the Supreme Court vide its order dated May 20, 2011. Consequently a new petition has been filed in the High Court of Sindh. Through the interim order passed on May 31, 2011 the High Court of Sindh has ordered that for every consignment cleared after December 28, 2006, 50% of the value of infrastructure fee should be paid in cash and a bank guarantee for the remaining amount should be submitted until the final order is passed. The management of the Company is confident for a favorable outcome. However, as a matter of prudence, the Company has made provision of Rs.72,565,676 in the books of accounts. Out of this amount Rs. 55,058,814 pertains to prior years.

#### Earning per share

The losses per share is Rs.(0.62) as compared to earnings per share Rs.0.49 in corresponding period last year due to above reasons.

#### Dividend

You are aware that we have been quite liberal in giving cash dividends as well as stock dividends during the last six years which could be seen from the following:

	2005	2006	2007	2008	2009	2010
Cash Dividend	40%	10%	15%	15%	10%	7.5%
Stock Dividend	12.5%	10%	-	-	-	-

Despite the bottom line and net results showed a net loss after taxation of Rs.48 million during the period under review. The board of directors proposed a final cash dividend for the year ended June 30, 2011 at Re 0.75 per share, i.e, 7.5%. The dividend will be paid to all shareholders EXCEPT SPONSOR DIRECTORS/ASSOCIATED COMPANY, i.e. they forego their dividend in favour of the Company.

Following is the comparative financial results for previous three years.

Rupees in Million	2	2011		estated)	2009 (Restated)			
	Rs.	% of Sales	Rs.	% of Sales	Rs.	% of Sales		
Sales	3,305	100	3,248	100	2,639	100		
Gross Profit	286	8.7	253	7.8	227	8.61		
Profit/(Loss) before tax	(12)	0.35	67	2.05	(118)	4.48		
Profit/(Loss) after tax	(48)	1.47	38	1.17	(125)	4.73		
EPS/(LPS) (Rupees)	(0	(0.62)		0.49		(1.59)		



#### **Provident Fund**

The value of investment of Siddiqsons Tin Plate Limited - Staff Provident Fund based on its respective audited accounts as on June 30, 2010 was Rs. 18.55 million.

#### **Future outlook**

Management of the Company is continuously devoting its best efforts for achieving better results. We are confident that your company has the potential to remain market leader and would be able to sustain all external and internal pressures by maintaining its history of achieving good results even in the most challenging circumstances.

Management has therefore made following strategical decisions which are being implemented and will be monitored periodically for achieving our goals:

- Focusing on exploration of new markets in Middle East.
- To make all-out efforts to get curtailed import of under-invoiced material by application of correct ITP, removal of anomalies in duty structures and imposition of antidumping duty.
- To arrange sufficient quantity of all grades of material as per requirement of customers.
- To give preference to those customers who have been purchasing exclusively from us.
- To analyze market demand and evolve policies accordingly.

#### **Auditors**

The present auditors M/s. M. Yousuf Adil Saleem & Co., Chartered Accountants are retiring and have offered themselves for reappointment. As suggested by the Audit Committee, the Board of Directors have recommended their reappointment as auditors of the company for the year ending June 30, 2012, at a remuneration to be mutually agreed.

#### **Compliance with the Code of Corporate Governance**

The requirement of the Code of Corporate Governance set out by the Karachi Stock Exchange in their Listing Regulations, relevant for the year ended June 30, 2011 have been adopted by the Company and have been duly complied with. A separate statement of compliance with the Code of Corporate Governance has been signed by the Chief Executive Officer and is included in this report.

#### Statement of ethics and business practices

The Board has adopted the statement of Ethics and Business Practices. All employees have been informed of this statement and are required to observe these rules of conduct in relation to customers, suppliers and regulations.

#### Corporate and financial reporting frame work

- The financial statements together with the notes thereon have been drawn up by the management in conformity with the Companies Ordinance, 1984. These Statements present fairly Company's state of affairs, the result of its operations, cash flows and changes in equity.
- Proper books of accounts have been maintained by the Company.
- Appropriate accounting policies have been consistently applied in the preparation of financial statements and accounting estimates are based on reasonable and prudent judgment.
- The International Accounting Standards / International Financial Reporting Standards, as applicable in Pakistan, have been followed in the preparation of financial statements.
- The system of internal control is sound in design and has been effectively implemented and monitored.



- There are no doubts upon the Company's ability to continue as a going concern.
- There has been no departure from the best practices of Corporate Governance, as detailed in the listing regulations.
- Significant diversion from last year's operating results has been disclosed in the Directors' Report.
- The key operating and financial data for the last six (6) years is summarized and annexed with this report.

#### **Board of directors' meetings**

During the year under report, the Board of Directors met five (5) times. The numbers of meetings attended by each director during the year is shown below:

Name of Directors	No. of Meeting Attended
Mr. Abdullah Rafi	4
Mr. S. Walliullah Shah	5
Mr. Tariq Rafi	4
Mr. Ibrahim Shamsi	3
Mr. Sanaullah Abdullah	4
Mr. Saturo Oki	4
Mr. Jean Peirre Gugenheim	0

Leave of absence was granted to Directors who could not attend the Board meetings.

#### Audit Committee and internal audit control system

The management of your Company believes in good corporate governance, implemented through a well defined and efficiently applied system of check and balance, and the provision of transparent, accurate and timely financial information. The board of directors establishes a system of sound internal control, which is effectively implemented at all level within the Company.

The Audit Committee comprises of four (4) members, most of them are non-executive directors including the chairman of the Committee. The Committee has its terms of reference which were determined by the Board of Directors in accordance with the guidelines provided in the Listing Regulations.

#### **Corporate Social Responsibility**

During the year under review the Company is continuing support society in the areas of education, clean water and health care particularly in Winder-Balochistan.

#### Pattern of shareholding

The total number of Company's shareholders as at June 30, 2011 were 2,983. The pattern of shareholding as at June 30, 2011 along-with necessary disclosures as required under the Code of Corporate Governance is annexed with this report.

#### **Appointment of new Chief Executive Officer**

Mr. Tariq Rafi has ceased to be the Chief Executive of the Company w.e.f. June 29, 2011 and Mr. S. Waliullah Shah, Directors, has been appointed as Chief Executive by the Board of Directors for the remainder tenure ending December 31, 2011.

Remuneration of Mr. Shah is Rs. 125,000/- per month with a Company maintained car.



#### **Acknowledgement**

The Directors of the Company would like to take the opportunity to thank the Securities and Exchange Commission of Pakistan, Shareholders, Partners, Customers, Government Authorities, Autonomous bodies and the Financial Institutions for their co-operation & continued support.

The Directors are also pleased to record their appreciation of the valuable and untiring efforts and services rendered by the staff of the Company.

#### **ABDULLAH RAFI**

Chairman

Karachi, September 16, 2011



## STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE

This statement is being presented to comply with the Code of Corporate Governance contained in listing regulations of Karachi Stock Exchanges (Guarantee Limited) for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The Company has applied the principles contained in the Code in the following manner: -

- The Company encourages the representation of independent non- executive Directors on its Board of Directors (the Board). At present, the Board includes four (4) non- executive directors. The company encourages representing of minority shareholders on the Board, however, none of the minority shareholder offered himself for election.
- 2. The directors have confirmed that none of them is serving as a director in more than ten listed companies, including this Company.
- 3. All the resident directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a Development Financial Institution or a Non-banking Financial Institution. None of the directors of the Company are members of any Stock Exchange.
- 4. No casual vacancy occurred in the Board during the year.
- 5. The Company has adopted a 'Statement of Ethics and Business Practices', which has been signed by all the resident directors and key employees of the Company.
- 6. The Board has developed a vision / mission statement, overall corporate strategy and significant policies of the Company.
- 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the Chief Executive Officer (CEO), have been taken by the Board.
- 8. The related party transactions and pricing methods have been placed before the audit committee and approved by the Board with necessary justification for pricing methods for transactions that were made on terms equivalent to those that prevail in the arm's length transactions.
- 9. The meetings of the Board were presided over by the Chairman and in his absence, by a director elected by the Board for this purpose. The Board met at-least once in every quarter. Written notices of the Board meetings were circulated at least seven days before the meetings. Agenda and working papers were also circulated before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 10. The directors are conversant with the relevant laws applicable to the Company including the Companies Ordinance, 1984, Listing Regulations, Code of Corporate Governance, Company Memorandum and Articles of Association and other relevant rules and regulations and are aware of their duties and responsibilities. During the year orientation courses were arranged for the resident directors of the board.



- 11. The Board has already approved the appointment of Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment, as determined by the CEO. There was no new appointment of these officers during the year.
- 12. The Directors' report has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- 13. The CEO and CFO duly endorsed the financial statements of the Company before approval of the Board.
- 14. The directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholdings.
- 15. The Company has complied with all the corporate and financial reporting requirements of the Code.
- 16. The Board has formed an Audit Committee. It comprises of four (4) members, three (3) of them are non-executive directors including the chairman of the committee.
- 17. The meetings of the audit committee were held at least once in every quarter prior to approval of interim and final results of the Company as required by the Code. The terms of reference of the committee have been determined and approved by the Board of Directors and advised to the committee for compliance.
- 18. The company has appointed an executive as Internal Auditor who is considered suitably qualified and experience for the purpose.
- 19. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the Quality control review programme of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by Institute of Chartered Accountants of Pakistan.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. We confirm that all other material principles contained in the Code have been complied with.

Karachi: September 16, 2011

Chairman

Chief Executive Officer



Deloitte.

M. Yousuf Adil Saleem & Co Chartered Accountants Cavish Court, A-35, Block 7 & 8 KCHSU, Sharea Faisal, Karachi-75350 Pakistan

UAN: +92 (0) 21 111-55-2626 FAX: +92 (0) 21-454 1314 Web: www.deloitte.com

## REVIEW REPORT TO THE MEMBERS ON STATEMENT OF COMPLIANCE WITH THE BEST PRACTICES OF CODE OF CORPORATE GOVERNANCE

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance prepared by the Board of Directors of **SIDDIQSONS TIN PLATE LIMITED** ("the Company") to comply with the Listing Regulations of the Karachi Stock Exchange (Guarantee) Limited, where the Company is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement of internal control covers all risks and controls, or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

Further, Listing Regulations of the Stock Exchange where the Company is listed, require the Company to place before the Board of Directors for their consideration and approval related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price recording proper justification for using such alternate pricing mechanism. Further, all such transactions are also required to be separately placed before the audit committee. We are only required and have ensured compliance of requirement to the extent of approval of related party transactions by the Board of Directors and placement of such transactions before the audit committee. We have not carried out any procedures to determine whether the related party transactions were under taken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the Company for the year ended June 30, 2011.

**Chartered Accountants** 

Date: September 16, 2011

Place: Karachi

#### Deloitte.

M. Yousuf Adil Saleem & Co Chartered Accountants Cavish Court, A-35, Block 7 & 8 KCHSU, Sharea Faisal, Karachi-75350 Pakistan

UAN: +92 (0) 21 111-55-2626 FAX: +92 (0) 21-454 1314 Web: www.deloitte.com

#### AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed balance sheet of SIDDIQSONS TIN PLATE LIMITED as at June 30, 2011 and the related profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- a. in our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984;
- b. in our opinion:
  - i. the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
  - ii. the expenditure incurred during the year was for the purpose of the Company's business; and
  - iii. the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- c. in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and give the information required by the Companies Ordinance, 1984 in the manner so required, and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2011 and of the loss, its cash flows and changes in equity for the year then ended; and
- d. in our opinion, zakat was deductible at source under Zakat and Ushr Ordinance, 1980 (XVIII of 1980) was deducted by the company and deposited in the central Zakat Fund established under section 7 of that ordinance.

**Chartered Accountants** 

Engagement Partner Mushtaq Ali Hirani

Karachi

Dated: September 16, 2011

#### **BALANCE SHEET**

AS AT JUNE 30, 2011

			_
	Note	2011 Rupees	2010 Rupees
ASSETS			
NON-CURRENT ASSETS			
Property, plant and equipment Long-term deposits	3 4	819,626,981 7,559,155	845,464,711 7,459,155
CURRENT ASSETS		827,186,136	852,923,866
Stores, spares and loose tools Stock-in-trade Trade debts Loans and advances Trade deposits and short-term prepayments Other receivables Other financial assets Income tax refundable Sales tax refundable Cash and bank balances  Total Assets	5 6 7 8 9 10 11	18,191,429 1,309,838,815 377,254,399 152,483,213 13,234,647 59,727,759 342,839 48,819,731 - 11,304,883 1,991,197,715 2,818,383,851	14,758,873 1,085,090,844 308,973,520 292,699,500 6,588,582 5,312,051 32,181,079 - 12,267,966 35,604,420 1,793,476,837 2,646,400,703
EQUITY AND LIABILITIES			=
SHARE CAPITAL AND RESERVES Share capital Unappropriated profit  NON-CURRENT LIABILITIES Deferred liability	14	785,201,270 364,188,578 1,149,389,848 147,440,916	785,201,270 471,757,931 1,256,959,201 144,689,314
CURRENT LIABILITIES			, ,
Trade and other payables Interest / mark-up accrued Short-term advances Short-term borrowings Taxation - income tax - sales tax	16 17 18 19	105,984,282 42,481,532 187,697,068 1,182,617,964 - 2,772,241 1,521,553,087	35,880,251 37,586,625 262,000,000 804,605,196 104,680,116 - 1,244,752,188
CONTINGENCIES AND COMMITMENTS	20		
Total Equity and Liabilities		2,818,383,851	2,646,400,703
The annexed notes form an integral part of these financial statements			
CHIEF EXECUTIVE OFFICER		DIRE	CTOR

#### **PROFIT & LOSS ACCOUNT**

#### FOR THE YEAR ENDED JUNE 30, 2011

				_
		Note	2011 Rupees	2010 Rupees
Sales - net		21	3,305,780,604	3,247,870,962
Cost of goods s	sold	22	(3,019,283,304)	(2,995,234,874)
Gross profit			286,497,300	252,636,088
Distribution co	st	23	(20,315,643)	(21,072,606)
Administrative	expenses	24	(63,590,032)	(54,102,598)
Other operatin	g expenses	25	(62,312,739)	(32,187,247)
Finance cost		26	(156,578,155)	(131,269,067)
Other operatin	g income	27	4,783,495	52,606,402
(Loss)/profit be	fore taxation		(11,515,774)	66,610,972
Provision for ta	xation	28	(37,163,484)	(28,458,921)
(Loss)/profit aft	er taxation		(48,679,258)	38,152,051
Other comprel	nensive income		-	-
Total comprehe	ensive (loss)/income for the year		(48,679,258)	38,152,051
Earnings per sh	are - Basic and diluted	29	(0.62)	0.49

The annexed notes form an integral part of these financial statements

**CHIEF EXECUTIVE OFFICER** 

**DIRECTOR** 



#### **CASH FLOW STATEMENT**

FOR THE YEAR ENDED JUNE 30, 2011

		2011 Rupees	2010 Rupees
A.	CASH FLOWS FROM OPERATING ACTIVITIES		
	(Loss)/profit before taxation	(11,515,774)	66,610,972
	Adjustments for:  Depreciation on property, plant and equipment Finance cost Provision / (reversal of provision) for doubtful debts Provision / (reversal of provision) for doubtful receivables Provision for doubtful sales tax refundable Provision for slow moving stores	41,972,533 156,578,155 2,187,403 1,420,364 - 1,127,417	42,041,876 131,269,067 (2,027,955) (2,194,334) 206,834
	Gain on disposal of property, plant and equipment  Dividend income	(615,050)	(985,258) (15,398,744)
	Gain on sale of investments Loss on remeasurement of investment at market value	(2,678,238) 12,248	(26,243,343) 435,929
	Operating cash flows before movement in working capital	188,489,058	193,715,044
	(Increase) / decrease in current assets Stores, spares and loose tools Stock-in-trade Trade debts Loans and advances Trade deposits and short-term prepayments	(4,559,973) (224,747,971) (70,468,282) 20,267,370 (6,646,065)	(701,533) 670,727,642 103,374,467 (3,497,033) (1,528,294)
	Other receivables Sales tax refundable	(56,745,697) 12,267,966	108,943 (12,267,966)
	Increase / (decrease) in current liabilities Trade and other payables	70,098,646	(1,862,681)
	Sales tax payable Cash flow (used in) / generated from operations	2,772,241 (69,272,707)	(38,289,214) 909,779,374
	Income taxes paid Interest / markup paid Long term deposit paid	(67,962,810) (151,683,248) (100,000)	(102,412,573) (129,594,472) (2,500)
	Net cash flows (used in) / generated from operating activities	(289,018,765)	677,769,829
В.	CASH FLOWS FROM INVESTING ACTIVITIES		
	Proceed from disposal of property, plant and equipment Purchase of property, plant and equipment Purchase of investments Proceed from disposal of investments Dividend received Net cash flows generated from investing activities	(16,134,803) (3,456,105) 37,960,335 1,524,675 19,894,102	1,894,516 (77,745,526) (63,137,981) 169,251,311 13,816,119 44,078,439
C.	CASH FLOWS FROM FINANCING ACTIVITIES		
	Short term borrowings - net Short term advances obtained Short term advances paid Dividend paid Net cash used in financing activities	109,457,089 220,000,000 (294,302,932) (58,884,710) (23,730,553)	(417,879,478) 350,000,000 (88,000,000) (78,653,313) (234,532,791)
	Net (decrease)/increase in cash and cash equivalents (A+B+C)	(292,855,216)	487,315,477
	Cash and cash equivalents at beginning of the year	24,580,034	(462,735,443)
	Cash and cash equivalents at end of the year	(268,275,182)	24,580,034
	Cash and cash equivalents Cash and bank balances Short term running finance	11,304,883 (279,580,065) (268,275,182)	35,604,420 (11,024,386) 24,580,034
	The annexed notes form an integral part of these financial statements	(200,273,102)	21,300,034

**CHIEF EXECUTIVE OFFICER** 

**DIRECTOR** 



#### **STATEMENT OF CHANGES IN EQUITY**

FOR THE YEAR ENDED JUNE 30, 2011

	Issued, subscribed & paid up capital	Unappropria profit Rupees	Iotal
Balance at July 1, 2009	785,201,270	512,126,007	1,297,327,277
Transactions with owners			
Final cash dividend for the year ended June 30, 2009			
@ Re. I/- per share	-	(78,520,127)	(78,520,127)
Comprehensive Income			
Profit for the year ended June 30, 2010	-	38,152,051	38,152,051
Other comprehensive income - net of tax	_	_	_
		38,152,051	38,152,051
Balance at June 30, 2010	785,201,270	471,757,931	1,256,959,201
Transactions with owners			
Final cash dividend for the year ended June 30, 2010			
@ Re. 0.75/- per share	-	(58,890,095)	(58,890,095)
Comprehensive Income			
Loss for the year ended June 30, 2011	-	(48,679,258)	(48,679,258)
Other comprehensive income - net of tax	-	_	_
		(48,679,258)	(48,679,258)
Balance at June 30, 2011	785,201,270	364,188,578	1,149,389,848

The annexed notes form an integral part of these financial statements

CHIEF EXECUTIVE OFFICER

**DIRECTOR** 



#### **NOTES TO FINANCIAL STATEMENTS**

#### FOR THE YEAR ENDED JUNE 30, 2011

#### I. GENERAL INFORMATION

- 1.1 Siddiqsons Tin Plate Limited (the company) was incorporated in Pakistan on January 29, 1996 as public company limited by shares under Companies Ordinance 1984. The shares of the company are listed at Karachi Stock Exchange. Registered office of the company is situated at D-53, Textile Avenue, S.I.T.E, Karachi in the province of Sindh and the plant is located at Winder Industrial Estate in the province of Balochistan. The canning plant is located at B-26, Textile Avenue, S.I.T.E. Karachi in the province of Sindh. The principal activity of the company is manufacturing and sale of tin plates, cans, and other steel products.
- 1.2 The financial statements are presented in Pak Rupee which is the company's functional and presentation currency.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

#### 2.1 Statement of compliance

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984 shall prevail.

#### 2.2 Standards, interpretation and amendment adopted during the year

In the current period, the company has adopted all new Standards issued by the IASB and as notified by the Securities and Exchange Commission of Pakistan that are relevant to its operations and effective for company's accounting period beginning on July 01, 2010.

Amendments to IFRS 2 - Share based Payment

Amendments to IFRS 5 - Non-current Assets Held for Sale and Discontinued Operations

Amendments to IFRS 8 - Operating Segments

Amendments to IAS I - Presentation of Financial Statements

Amendments to IAS 7 - Statement of Cash Flows

Amendments to IAS 17 - Leases

Amendments to IAS 32 - Financial Instruments: Presentation

Amendments to IAS 36 - Impairment of assets

Amendments to IAS 39 - Financial Instruments: Recognition and Measurement

IFRIC 19 - Extinguishing Financial Liabilities with Equity Instruments

The adoption of new standards, interpretation and amendments/improvements did not have any effect on the financial statements



#### 2.2.1 New, revised and amended standards and IFRIC interpretations that are not yet effective

The following standards, amendments and interpretations of approved accounting standards are effective for accounting periods beginning on or after January 1, 2011. These standards are either not relevant to the company's operations or are not expected to have significant impact on the company's financial statements;

#### **Standard**

#### Effective from accounting period beginning on or after

IFRS 7 - Financial Instruments Disclosures (Amendment) IFRS 7 - Financial Instruments Disclosures (Amendment) IAS I - Presentation of Financial Statements (Amendment)	January 01, 2011 July 01, 2011 January 01, 2011
IAS I - Presentation of Financial Statements (Amendment)	July 01, 2012
IAS 12 – Income Taxes (Amendment)	January 01, 2012
IAS 24 - Related Party Disclosures (Revised)	January 01, 2011
IAS 34 - Interim Financial Reporting (Amendment)	January 01, 2011
IFRIC 13 - Customer Loyalty Programmes (Amendment)	January 01, 2011
IFRIC 14 - Prepayment of Minimum Funding Requirement	January 01, 2011
IFRIC 14 - IAS 19 – The Limit on a Defined Benefit Asset,	• •
Minimum Funding Requirements and Their	
Interaction (Amendment)	January 01, 2011

#### 2.3 Basis of preparation

The financial statements have been prepared under the historical cost convention except that certain financial instruments are stated at fair value.

The principal accounting policies adopted are set out below:

#### 2.4 Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and impairment in value, if any.

Assets residual values, if significant and their useful lives are reviewed and adjusted, if appropriate, at each balance sheet date.

Depreciation is charged using reducing balance method over its estimated useful life at the rates specified in note 3.1. Depreciation is charged from the month in which asset is available for use and up to the month preceding the month of disposal.

Maintenance and normal repairs are charged to income as and when incurred. Major renewals and improvements are capitalized.

Gains or losses on disposal of property, plant and equipment, if any, are recognized as and when incurred, to profit and loss account.

All expenditure connected with specific assets incurred during installation and construction period are carried under capital work-in-progress. These are transferred to specific assets as and when these assets are available for use.



#### 2.5 Stores, spares and loose tools

These are valued at the cost. The cost is determined on moving average basis less allowance for obsolete and slow moving items, if any. Stores and spares in transit are stated at invoice values plus other charges incurred thereon up to balance sheet date.

#### 2.6 Stock in trade

Stock-in-trade are valued at the lower of cost and net realizable value on the following basis: -

Raw material At weighted average cost Finished goods At average manufacturing cost

Waste At net realizable value

Cost in relation to items in transit and in bonded warehouse represent invoice value and other charges incurred thereon upto balance sheet date.

Average cost signifies, in relation to finished goods, the average manufacturing cost including related direct overheads.

Net realizable value signifies the estimated selling prices in the ordinary course of business less estimated cost of completion and the estimated cost necessary to make the sale.

#### 2.7 Trade debts and other receivables

Trade debts and other receivables are carried at original invoice amount less an estimate made for doubtful receivables based on review of outstanding amounts at the year end. Balances considered bad and irrecoverable are written off when identified.

#### 2.8 Investment

The company classifies the financial assets in the following categories

#### Financial assets at fair value through profit or loss

These include investments held for trading and those that are designated at fair value through profit or loss at inception. Investments are classified as held for trading if they are acquired for the purpose of selling in the near term. They are initially measured at fair value and changes on re-measurement are taken to profit and loss account.

#### Available for sale investment

Investment securities held by the company which may be sold in response to needs for liquidity or changes in interest rates or equity prices are classified as available for sale. These investments are initially recognized at fair value plus transaction cost and subsequently re-measured at fair value. The investments for which quoted market price is not available, are measured at costs as it is not possible to apply any other valuation methodology. Gains and losses arising from re-measurement at fair value is recognized directly in the equity under fair value reserve until sold, collected, or otherwise disposed off at which time, the cumulative gain or loss previously recognized in equity is included in profit and loss account.



#### Held to maturity

Held to maturity investments are financial assets with fixed or determinable payments and fixed maturity that the company has the positive intent and ability to hold to maturity. Held to maturity investments are initially recognized at cost inclusive of transaction cost and are subsequently carried at amortized cost using effective interest rate method.

#### Regular way purchase or sale of investment

All purchases and sales of investment are recognized using trade date accounting. Trade date is the date that the company commits to purchase or sell the investment.

#### **Derecognition**

All investments are de-recognized when the rights to receive cash flows from the investments have expired or have been transferred and the company has transferred substantially all risks and rewards of ownership.

#### 2.9 Cash and cash equivalents

Cash and cash equivalents are carried in the balance sheet at cost. For the purpose of cash flow statement, cash and cash equivalents consist of cash in hand, balances with banks and short-term running finance under mark-up arrangements.

#### 2.10 Employee benefit cost

#### **Defined Contribution Plan**

The company operates an approved funded contributory provident fund scheme for all its employees eligible for benefit. Equal monthly contributions are made both by the company and its employees at the rate of 10% per annum of the basic salary plus cost of living allowance. The company's contribution to the fund is charged to profit and loss account for the year.

#### **Compensated absences**

The company provides for compensated absences of its employees on unavailed balance of leave in the period in which the leave is earned.

#### 2.11 Trade and other payables

Liabilities for trade and other amounts payable are recognised initially at fair value and are subsequently measured at amortised cost.

#### 2.12 Provisions

Provisions are recognized when the company has a present, legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate.



#### 2.13 Impairment

#### **Financial Assets**

A financial asset is assessed at each reporting date to determine whether there is any objective evidence that it is impaired. A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of that asset. Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics.

#### **Non-financial Assets**

The carrying amounts of non-financial assets other than inventories and deferred tax asset (if any), are assessed at each reporting date to ascertain whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated. An impairment loss is recognised, as an expense in the profit and loss account, for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less cost to sell and value in use.

An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. When impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised recoverable amount but limited to the extent of initial cost of the asset. Reversal of impairment loss, if any, is recognised as income.

#### 2.14 Financial instruments

Financial assets and liabilities are recognized when the company becomes a party to the contractual provisions of the instrument and de-recognized when the company loses control of the contractual rights that comprise the financial asset and in case of financial liability when the obligation specified in the contract is discharged, cancelled or expired.

Other particular recognition methods adopted by the company are disclosed in the individual policy statements associated with each item of financial instruments.

#### 2.15 Offsetting of financial assets and financial liabilities

A financial asset and a financial liability is offset and the net amount is reported in the balance sheet, if the company has a legal enforceable right to set off the transaction and also intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

#### 2.16 Revenue Recognition

Revenue is measured at the fair value of the consideration received or receivable and represents amounts receivable for goods and services provided in the normal course of business.

Sales of goods are recognized when goods are delivered and title has passed.

Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount.



Dividend income from investments is recognized when the shareholders' rights to receive payment have been established.

Capital gains / (losses) arising on sale of investments are included in the profit and loss account in the period in which the transaction takes place.

Unrealized capital gain / (losses) arising on mark to market of investment classified as 'financial assets at fair value through profit and loss - held for trading' are included in the profit and loss account in the year in which they arise.

#### 2.17 Taxation

#### **Current**

The charge for current taxation is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date. Management periodically evaluates position taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

#### **Deferred**

Deferred income tax is provided using the liability method for all temporary differences at the balance sheet date between tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. In this regard, the effects on deferred taxation of the portion of income subject to final tax regime is also considered in accordance with the requirement of Technical Release – 27 of Institute of Chartered Accountants of Pakistan.

Deferred income tax asset is recognized for all deductible temporary differences and carry forward of unused tax losses, if any, to the extent that it is probable that taxable profit will be available against which such temporary differences and tax losses can be utilized.

Deferred income tax assets and liabilities are measured at the tax rate that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates that have been enacted or substantively enacted at the balance sheet date.

#### 2.18 Foreign Currencies

Transactions in currencies other than Pak. Rupees are recorded at the rates of exchange prevailing on the dates of the transaction. At each balance sheet date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing on the balance sheet date except where forward exchange contracts have been entered into for repayment of liabilities, in that case, the rates contracted for are used.

Gains and losses arising on retranslation are included in net profit or loss for the period.



#### 2.19 Borrowing Costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization.

All other borrowing costs are recognized as an expense in the period in which they are incurred.

#### 2.20 Dividend and other appropriations

The dividend is recognized as liability in the year in which it is approved. Appropriations of profit are reflected in the statement of changes in equity in the year in which such appropriations are made.

#### 2.21 Critical accounting estimates and judgments in applying the company's accounting policies

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience, including expectation of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates. Revision to accounting estimates are recognized in the period in which estimates are revised and in any future period affected. The areas where various assumptions and estimates are significant to the company's financial statements or where judgment was exercised in application of accounting policies are as follows:

- Classification of investments (note 11);
- Provision against doubtful debts and receivables (note 7 and 10);
- Useful lives of property, plant and equipment (note 3.1); and
- Impairment in property, plant and equipment.

_		Note Rupees Rupees  3.1 801,334,588 786,209,014			
3.	PROPERTY, PLANT AND EQUIPMENT		1		
	Operating fixed assets	3.1	801,334,588	786,209,014	
	Capital work in progress	3.4	18,292,393	59,255,697	
			819,626,981	845,464,711	



## 3.1 Operating fixed assets

Dep. Rate %			1	0	4	0	0	0	0	33.33	0	20
Carrying value at June 30, 2011			7,533,750	40,728,739	82,966,125	36,057,757	5,201,889	3,586,746	3,263,070	950,998	1,637,226	19,408,288
Depreciation Accumulated Carrying value for the year depreciation at at June 30, June 30, 2011			•	92,450,319	385,428,968 682,966,125	51,770,668	9,578,899	9,651,802	3,279,445	2,662,078	2,228,321	20,490,852
	es			4,525,415	27,908,246 3	4,006,417	558,050	398,527	337,841	365,968	170,618	3,701,451
Accumulated depreciation at July 01, 2010	Rupees			87,924,904		47,764,251	9,020,849	9,253,275	2,941,604	2,296,110	2,057,703	16,789,401
Cost at June 30, 2011			7,533,750	133,179,058	50,728,267 1,068,395,093 357,520,722	87,828,425	14,780,788	13,238,548	6,542,515	3,613,076	3,865,547	39,899,140
Additions / (disposals)			•		50,728,267	1	207,690	1	386,950	521,423	341,220	4,912,557
Cost at July 01, 2010			7,533,750	133,179,058	1,017,666,826	87,828,425	14,573,098	13,238,548	6,155,565	3,091,653	3,524,327	34,986,583
1		Owned:	Leasehold land	Buildings on leasehold land	Plant and machinery	Power and other installations	Factory equipment	Generators	Office equipment	Data processing equipment	Furniture and fixtures	Vehicles
	(	Š	Lea	Buii	Plar	Po	Fac	ge.	Ö	Dat	Ā	Veh

Canning plant costing to Rs. 64,709,043 (2010: Rs. 20,270,302) has been installed on the land and building of an associated company. No rent is charged by the associated company. 3.1.1

1,321,777,833 57,098,107 1,378,875,940 535,568,819 41,972,533 577,541,352 801,334,588

# For comparative period

												1 1
Dep. Rate %		1	01	4	01	01	01	01	33.33	01	20	
Depreciation Accumulated Carrying value for the year depreciation at at June 30, (depreciation June 30, 2010 on disposal) 2010		7,533,750	45,254,154	660,146,104	40,064,174	5,552,249	3,985,273	3,213,961	795,543	1,466,624	18,197,182	786,209,014
Accumulated depreciation and June 30,		•	87,924,904	27,201,423 357,520,722 660,146,104	47,764,251	9,020,849	9,253,275	2,941,604	2,296,110	2,057,703	16,789,401	535,568,819 786,209,014
	es	1	5,026,001	27,201,423	4,451,575	613,803	442,808	336,386	352,360	144,512	3,473,008 (3,164,957)	42,041,876 (3,164,957)
Accumulated depreciation at July 01, 2009	Rupees	1	82,898,903	330,319,299	43,312,676	8,407,046	8,810,467	2,605,218	1,943,750	1,913,191	16,481,350	496,691,900
Cost at June 30, 2010		7,533,750	121,530 133,179,058	23,240,186 1,017,666,826 330,319,299	87,828,425	14,573,098	13,238,548	6,155,565	3,091,653	3,524,327	34,986,583	35,198,387 1,321,777,833 496,691,900 (4,074,215)
Additions / (disposals)		•	121,530	23,240,186	1	166,854		290,439	186,236	718,799	10,474,343 (4,074,215)	35, 198,387 (4,074,215)
Cost at July 01, 2009		7,533,750	133,057,528	994,426,640	87,828,425	14,406,244	13,238,548	5,865,126	2,905,417	2,805,528	28,586,455	1,290,653,661



Power and other installations

Factory equipment

Buildings on leasehold land

Leasehold land

Plant and machinery

Data processing equipment

Office equipment

Generators

Furniture and fixtures

Vehicles

3.2	Allocation of depreciation	Note	2011 Rupees	2010 Rupees
	Cost of goods sold Administrative expenses	22. I 24	37,396,655 4,575,878 41,972,533	37,735,610 4,306,266 42,041,876
3.3	There is no disposal of assets during the year.			
3.4	Capital work in progress			
	Plant and equipment Shed - Civil work - Advance for capital expenditure Advance for land		7,224,845  2,317,962 7,249,586 9,567,548 1,500,000 18,292,393	48,373,339  2,170,222 7,212,136 9,382,358 1,500,000 59,255,697
4.	LONG TERM DEPOSITS			
	For electricity Others	4.1	7,179,250 379,905 7,559,155	7,179,250 279,905 7,459,155

4.1 This represents interest-free security deposits paid to Karachi Electric Supply Corporation (KESC).

5.	STORES, SPARES AND LOOSE TOOLS	Note	2011 Rupees	2010 Rupees
	Stores, spares and loose tools Less: Provision for slow-moving and obsolete items	5.1	28,436,398 (10,244,969) 18,191,429	23,876,425 (9,117,552) 14,758,873
	5.1 Provision for slow moving and obsolete items			
6.	Opening balance Additions during the year Closing balance  STOCK-IN-TRADE		9,117,552 1,127,417 10,244,969	9,117,552
•	Raw materials - in hand - in bonded warehouse - in transit Finished goods Scrap		119,015,142 389,687,651 338,984,911 453,783,705 8,367,406 1,309,838,815	109,703,442 45,941,431 464,689,357 450,338,778 14,417,836 1,085,090,844

		Note	2011 Puncos	2010 Puncos
		More	Rupees	Rupees
7.	TRADE DEBTS		1	
	- considered good			
	Export - unsecured		2,067,689	-
	Local - secured	7. I	24,607,343	15,159,152
	- unsecured		350,579,367	293,814,368
			377,254,399	308,973,520
	- considered doubtful			
	Local - unsecured		2,187,403	2,193,488
	Less: Provision for doubtful debts		(2,187,403)	(2,193,488)
			377,254,399	308,973,520

- 7.1 These are secured against local letters of credit maturing within 45 to 90 days.
- 7.2 Trade debts are non-interest bearing and are generally on 30 to 90 days terms.
- 7.3 The company has provided all trade debts over 2 years because historical experience is such that receivables that are due beyond 2 years are generally not recoverable.

# 7.4 Movement in provision for doubtful debts

	2,193,488	4,221,443
24	2,187,403	-
	-	(2,027,955)
	(2,193,488)	
	2,187,403	2,193,488
	24	24 2,187,403 - (2,193,488)

- 7.4.1 In determining the recoverability of a trade debt, the company considers any change in the credit quality of the trade debt from the date credit was initially granted up to the reporting date. The concentration of credit risk is limited due to the customer base being large and unrelated.
- 7.4.2 Included in the provision for doubtful debts are individually impaired trade debt with a balance of Rs.2,187,403 (2010: Rs.2,193,488). The impairment recognized represent the difference between carrying amount of these trade receivable and the present value of the expected proceeds. The company does not hold any collateral against these balances.
  - 7.5 Included in the trade debts balance are debtors with a carrying amount of Rs 0.54 million (2010: Rs 4.17 million) which are past due at the reporting date for which the company has not provided as there has not been a significant change in credit quality and the amounts are still considered recoverable. The company does not hold any collateral against these balances.



	Note	2011 Rupees	2010 Rupees
	7.5.1 Ageing of past due but not impaired	1	
	91-180 days 181-365 days Above 365 days	371,276 168,254 - 539,530	1,515,679 811,602 1,845,444 4,172,725
	7.6 The average age of receivables is 120 days (2010: 150 days).		
8.	LOANS AND ADVANCES		
	Loans - considered good to executives to employees  Advances - considered good to suppliers against expenses Income tax - net of provision Letters of credit fee and expenses	527,703 245,802 773,505 38,048,995 2,560,127 109,852,599 1,247,987 151,709,708 152,483,213	800,138 315,200 1,115,338 54,726,076 2,033,549 229,801,516 5,023,021 291,584,162 292,699,500
	8.1 Income tax - net of provision		
	Advance tax Provision for taxation	231,376,839 (121,524,240) 109,852,599	229,801,516 - 229,801,516
9.	TRADE DEPOSITS AND SHORT TERM PREPAYMENTS		
	Security deposits Short term prepayments	9,815,483 3,419,164 13,234,647	6,330,390 258,192 6,588,582
10.	OTHER RECEIVABLES		
	- Considered good Claim receivable Dividend receivable Other  - Considered doubtful Other Less: Provision for doubtful receivables	58,887,606 783,000 57,153 59,727,759 1,420,364 (1,420,364) - 59,727,759	- 1,692,625 3,619,426 5,312,051 - - 5,312,051



	Note	2011 Rupees	2010 Rupees
10.1 The movement in provision for doubtful receivables is	s as follows:		
Movement in provision for doubtful receivables			
Opening Balance		-	2,194,334
Addition during the year	24	1,420,364	-
Recovered during the year		-	(2,194,334)
Closing balance		1,420,364	

# **II. OTHER FINANCIAL ASSETS**

- Investments in equity securities
- financial assets at fair value through profit or loss

In quoted companies Ordinary shares of Rs. 10/- each

2011 No. of	2010 shares		2011Rup	2010
110.01				CC3
6,750	206,865	National Bank of Pakistan	340,335	13,260,047
-	427,500	Fauji Fertilizer Bin Qasim Limited	-	11,132,101
-	225,000	Pakistan Telecommunication Company		
		Limited	-	4,005,000
666	776,666	Summit Bank Limited	2,504	2,788,231
-	35,000	Artistic Denim Mills Limited	-	714,700
-	100,000	JS Bank Limited	-	281,000
			342,839	32,181,079

12.	SALES TAX REFUNDABLE	Note	2011 Rupees	2010 Rupees
	- Considered good Sales tax refundable		-	12,267,966
	- Considered doubtful Sales tax refundable Provision for doubtful sales tax refundable	12.1	- - - -	206,834 (206,834) - 12,267,966



	Note	2011 Rupees	2010 Rupees
12.1 The movement in provision for sales tax refur	idable is as follows:		
Movement in provision for sales tax refur	ıdable		
Opening Balance Addition during the year Written off during the year Closing balance		206,834 - (206,834) -	206,834 - 206,834
13. CASH AND BANK BALANCES			
Cash in hand Balances with banks: - Current accounts		162,144	277,450
<ul><li>local currency</li><li>foreign currency</li></ul>		3,267,263 34,785	29,347,985 34,553
- Saving accounts	13.1 & 13.2	3,302,048 7,840,691 11,304,883	29,382,538 5,944,432 35,604,420

- 13.1 This include Rs. Nil (2010 : Rs. 1.25 million) in respect of margin against guarantee issued by a banking company to Excise and Taxation Department.
- 13.2 Effective mark-up rate in respect of saving accounts, range from 5% to 10% (2010 : 7.5% to 11%) per annum.

# 14. SHARE CAPITAL

2010 Number o	2011 of Shares	Note	2011 Rupees	2010 Rupees
		Authorized		
120,000,000	120,000,000	Ordinary shares of Rs. 10/- each	1,200,000,000	1,200,000,000
		=		
		Issued, subscribed and paid up capital		
47,351,200	47,351,200	Ordinary shares of Rs. 10/-each		
		fully paid in cash	473,512,000	473,512,000
31,168,927	31,168,927	Issued as fully paid bonus shares	311,689,270	311,689,270
78,520,127	78,520,127	-	785,201,270	785,201,270
		=		

- 14.1 There were no movements in share capital during the year.
- 14.2 An associated undertaking, Siddiqsons Limited hold 10,207,842 (2010: 9,403,194) ordinary shares at the year end.
- 14.3 The company has one class of ordinary shares which carry no right to fixed income. The shareholders are entitled to receive dividend as declared from time to time and are entitled to one vote per share at meetings of the company. All shares rank equally with regard to the company's residual assets.
- 14.4 The company has no reserved shares under options and sales contracts.

15.	DEFERRED LIABILITY	Note	2011 Rupees	2010 Rupees
	Deferred taxation	15.1	147,440,916	144,689,314
	15.1 Deferred taxation			
	This comprises the following: -			
	Deferred tax liabilities on taxable temporary differen arising in respect of : Accelerated depreciation rates	ces	162,628,336	156,984,224
	Deferred tax assets on deductible temporary different arising in respect of: Unabsorbed tax losses Provision for doubtful debts Provision for doubtful receivables Provision for doubtful sales tax refundable Provision for slow moving stores	nce	10,350,684 763,740 495,926 - 3,577,070 (15,187,420)	8,263,654 767,721 - 72,392 3,191,143 (12,294,910)
16.	TRADE AND OTHER PAYABLES		147,440,916	144,689,314
10.	Creditors Accrued liabilities Advance from customers	16.1	9,764,242 5,667,525 5,841,510	14,245,167 5,418,966 192,038
	Workers' Participation Fund Workers' Welfare Fund Withholding tax payable Unclaimed dividend	16.2	465,060 9,338,829 852,410 784,474	3,577,388 10,698,237 410,010 779,089
	Infrastructure cess Others	16.3 16.4	72,565,676 704,556 105,984,282	559,356 35,880,251

16.1 This include Rs. 2,953,523 (2010: Rs. 2,953,523) payable to a related party Siddiqsons Services (Private) Limited. Trade payables are non-interest bearing and are normally settled on thirty day terms.



		Note	2011 Rupees	2010 Rupees
16.2	Workers' participation fund		1	
	Balance at July 01, Interest on funds utilized in the company's business	16.2.1	3,577,388 465,060	<u>-</u>
	Payment made to the Fund during the year		4,042,448 (3,577,388) 465,060	<u> </u>
	Allocation for the year Balance at June 30,	25	465,060	3,577,388 3,577,388

- 16.2.1 Interest has been charged @ 13% on outstanding balance as on June 30, 2010.
- 16.2.2 During the year, the management of the company has decided to withdraw the case against the Ministry of Labour and Manpower, Federation of Pakistan and settle the Workers' participation fund dispute and make arrangement for payment of the said balance in accordance with the provisions of the Companies Profits (Workers' Participation) Act, 1968 (the Act) to eligible workers as well as Workers' welfare fund (WWF). Subsequent to the year end the Siddiqsons Tin Plate Limited-Workers' Participation Fund has paid outstanding amount of the fund to the eligible workers and WWF in accordance with the Act.
- 16.3 Excise and tax department has levied Sindh Development and Infrastructure Fee and Duty on goods entering or leaving the province through air or sea at prescribed rate under Sindh Finance Ordinance, 2001. The levy was challenged by the company along with other companies in the High Court of Sindh through civil suits which were dismissed by the single judge of the High Court of Sindh through its decision in October 2003. On appeal filed there against, the High Court of Sindh has held through an order passed in September 2008, that the levy was imposed through Sindh Finance Act, 1994 and amended from time to time was not valid till December 28, 2006, however, thereafter on account of an amendment in the Sindh Finance (Amendment) Ordinance, 2006, it had become valid and is payable by the Appellants. The company, along with other companies, filed an appeal in the Supreme Court of Pakistan against the aforementioned order of High Court of Sindh.

The Supreme Court granted stay by passing an interim order on January 22, 2009. During the year the order passed by the High Court of Sindh was set aside by the Supreme Court vide its order dated May 20, 2011. Consequently a new petition has been filed in the High Court of Sindh. Through the interim order passed on May 31, 2011 the High Court of Sindh has ordered that for every consignment cleared after December 28, 2006. 50% of the value of infrastructure fee should be paid in cash and a bank guarantee for the remaining amount should be submitted until the final order is passed.

The management of the company is confident for a favorable outcome. However, as a matter of prudence, the company has made provision of Rs. 72,565,676 in the books of accounts. Out of this amount Rs. 55,058,814 pertains to prior years.



16.4 This include deposits for car loan of Rs. 692,660 (2010: Rs. 531,356) from employees.

	INTEREST (MARK UP ACCRUED	Note	2011 Rupees	2010 Rupees
17.	INTEREST / MARK-UP ACCRUED		1	
	Mark-up on short term borrowings Mark-up on loan from Worker's Participation Fund		25,581,532 16,900,000 42,481,532	11,902,442 25,684,183 37,586,625
18.	SHORT-TERM ADVANCES			
	Unsecured - related party  Loan from Siddiqsons Limited  Loan from Workers' Participant Fund	18.1 18.1	187,697,068 - - 187,697,068	132,000,000 130,000,000 262,000,000

18.1 These are subject to markup @ 13% (2010: 13%) per annum.

#### 19. SHORT-TERM BORROWINGS

#### **Secured**

From banking companies			
Finance against imports	19.2	903,037,899	407,363,642
Running finances under markup arrangements	19.3	279,580,065	11,024,386
Facility for payment of letters of credit	19.4	-	386,217,168
		1,182,617,964	804,605,196
		:,:0=,0::,:0:	

- 19.1 The aggregate unavailed-short term borrowing facilities amounts to Rs. 714.91 million (2010 : Rs. 882.17 million) as of the balance sheet date.
- 19.2 These are secured against hypothecation on fixed assets, stock in trade, stores and spares, trade debts, promissory notes and charge on present and future current assets of the company and lien on import documents. Local currency loan are subject to mark-up based on KIBOR ranging between 13.65% to 24% (2010: 14.24% to 15.52%) per annum payable on maturity and foreign currency loan are subject to mark-up based on LIBOR ranging between 3.47% to 5.50% (2010: 3.49% to 7.77%) per annum payable on maturity.
- 19.3 These are secured against charge on fixed assets, stock, stores and spares, trade debts and present and future current assets of the company and are subject to the mark-up ranging between 13.65% to 16.15% (2010: 13.84% to 15.29%) per annum.
- 19.4 These are secured by way of hypothecation on fixed assets, stock in trade, stores and spares, trade debts and present and future current assets of the company.



# 20. CONTINGENCIES AND COMMITMENTS

# 20.1 Contingencies

During the year the company has filed legal suit against a supplier in the Ontairo Superior Court of Justice in Canada for quality claim amounting to Rs. 119 million. The case is in its initial stage.

		Note	2011 Rupees	2010 Rupees
	20.2 Commitments			
	Letters of credit for import of raw material		319,647,808	553,449,027
21.	SALES - NET			
	Sales			
	Local			
	Tinplate		3,765,855,636	3,613,219,193
	cans		125,663,479	129,727,537
	Side cuts, end cuts, damaged cuts, etc.		73,174,031	118,121,031
	Printing services		3,098,931	
			3,967,792,077	3,861,067,761
	Export - Tinplate		8,174,661	-
	- cans		640,805	3,796,423
			3,976,607,543	3,864,864,184
	Less : Commission and discounts		(20,308,582)	(21,156,980)
	Sale return		(87,725,155)	(62,319,325)
	Sales tax		(562,793,202)	(533,516,917)
			(670,826,939)	(616,993,222)
			3,305,780,604	3,247,870,962
22.	COST OF GOODS SOLD			
	Cost of goods manufactured	22.1	2,955,004,941	2,773,136,651
	Finished stocks			
	Opening stock		464,756,614	684,791,847
	Purchase of finished goods		61,672,860	2,062,990
	Closing Stock		(462,151,111)	(464,756,614)
			64,278,363	222,098,223
			3,019,283,304	2,995,234,874



		NI 4	2011	2010
<b>22.</b> I	Cost of goods manufactured	Note	Rupees	Rupees
	-		1	
	Raw materials	22.1.1	2,710,421,408	2,547,335,873
	Salaries, wages and benefits	22.1.2	80,492,527	59,059,407
	Fuel and power		79,661,119	71,563,290
	Packing materials		9,371,582	8,309,059
	Cans printing		749,243	8,830,001
	Fabrication		47,767	3,915,194
	Stores and spares		10,630,753	8,481,094
	Sorting, slitting and cutting		2,032,683	4,921,233
	Rent, rates and taxes		551,250	205,217
	Repairs and maintenance		4,159,778	5,221,148
	Insurance		4,766,378	4,167,740
	Transportation		1,610,083	1,761,264
	Traveling and conveyance		4,912,205	4,324,791
	Printing and stationery		324,832	388,927
	Fees and subscription		86,249	79,977
	Communication		314,024	241,477
	Entertainment		225,667	94,396
	Depreciation	3.2	37,396,655	37,735,610
	Provision for slow moving stores		1,127,417	-
	Other manufacturing cost		6,123,321	6,500,953
			2,955,004,941	2,773,136,651
22.1.1	Raw material consumed			
	Opening stock		109,703,442	844,634,094
	. •		2,719,733,108	1,812,405,221
	Purchase and related expenses - net of claims		2,829,436,550	2,657,039,315
	Closing stock		(119,015,142)	(109,703,442)
	Closing stock		2,710,421,408	2,547,335,873
			<u>Z,710,721,700</u>	<del></del>

22.1.2 This includes employees' retirement benefits of Rs. 1,957,138 (2010: Rs.1,147,803).

# 23. DISTRIBUTION COST

Salaries and benefits	23.1	11,141,308	11,092,036
Traveling		2,969,341	4,316,788
Transportation		1,933,685	1,608,910
Advertisement		718,020	593,219
Sales promotion		734,755	740,082
Rent, rates and taxes		1,174,441	1,236,715
Others		1,644,093	1,484,856
		20,315,643	21,072,606

23.1 This includes employees' retirement benefits amounting to Rs. 451,903 (2010: Rs.472,667).



	Note	2011 Rupees	2010 Rupees
ADMINISTRATIVE EXPENSES			
Salaries and benefits	24.1	29,476,999	27,166,074
Traveling and conveyance		3,872,061	5,547,663
Vehicles running and maintenance		5,115,166	4,798,415
Depreciation	3.2	4,575,878	4,306,266
Communication		2,928,957	3,054,016
Printing and stationery		1,254,610	1,239,374
Repairs and maintenance		2,348,316	1,034,440
Entertainment		1,509,162	993,951
Auditors' remuneration	24.2	1,050,000	985,000
Insurance		717,726	1,774,943
Fees and subscription		656,631	841,693
Charity and donation	24.3	2,845,925	802,205
Rent, rates and taxes		213,896	482,050
Legal and professional		2,455,933	298,037
Provision for doubtful sales tax refundable	12	-	206,834
Provision for doubtful debts	7.4	2,187,403	-
Provision for doubtful receivables	10.1	1,420,364	-
Others		961,005	571,637
		63,590,032	54,102,598

24.1 This includes employees' retirement benefits of Rs. 1,202,727 (2010 : Rs. 1,003,260).

# 24.2 Auditor's remuneration

24.

26.

500,000	500,000
200,000	200,000
30,000	30,000
15,000	10,000
255,000	200,000
50,000	45,000
1,050,000	985,000
	200,000 30,000 15,000 255,000 50,000

24.3 None of the director or his spouse has any interest in the donees' fund.

# 25. OTHER OPERATING EXPENSES

Workers' Participation Fund Workers' Welfare Fund Infrastructure cess Exchange loss - net	16.2	55,058,814 7,253,925 62,312,739	3,577,388 1,359,408 - 27,250,451 32,187,247
FINANCE COST			
Interest / mark-up on: Short-term borrowings Short-term advances Workers' participation fund Bank charges and commission	26.1	122,947,471 23,308,489 465,060 9,857,135 156,578,155	105,217,956 17,805,061 - 8,246,050 131,269,067



26.1 Includes mark up of Rs. 16,900,000 (2010: 16,853,699) on advance from Workers' Participation Fund (WPF) and Rs. 6,408,489 (2010: 951,362) on advance from Siddiqsons Limited.

27.	OTHER OPERATING INCOME	Note	2011 Rupees	2010 Rupees
	Income from financial assets			
	Profit on bank deposits Dividend income Loss on remeasurement of investment at market value Gain on sale of investments Reversal of provision for doubtful debts Reversal of provision for doubtful receivables	7.4 10.2	1,408,027 615,050 (12,248) 2,678,238 - -	6,188,849 15,398,744 (435,929) 26,243,343 2,027,955 2,194,334
	Income from assets other than financial assets			
	Gain on sale of property plant and equipment Others		- 94,428	985,258 3,848
			4,783,495	52,606,402
28.	PROVISION FOR TAXATION			
	Current for the year for the prior year		34,589,858 (177,976)	17,745,734 -
	Deferred taxation		2,751,602 37,163,484	10,713,187 28,458,921

28.1 Tax assessments of the company have been amended for the tax years 2003 and 2005 under Section 122 of the Ordinance by the tax department. The company contested the levy of tax by department on the ground that the company was enjoying exemption under Clause 126 of Part 1 of Second Schedule to the Ordinance so no minimum tax levied on the company. Appeals are pending for hearing before Sind High Court for the tax year 2003 and at Income Tax Appellate Tribunal (ITAT) for the tax year 2005. The company is confident that the outcome will be in its favour. However, as a matter of prudence, tax provision of Rs. 7,791,094 and Rs. 17,654,223 for tax year 2003 and 2005 respectively, has been made in the financial statements under Section 113 of the Ordinance.

For the tax year 2006, the tax department levied the tax liability of Rs. 15,710,252 on account of minimum tax and other income etc. The company has filed an appeal before CIT (Appeal) which is pending for decision. However, as a matter of prudence, the company made provision of Rs. 15,710,252 in the books of account in the prior year. The management of the company is confident for a favorable outcome.

For the tax year 2008, the tax department amended the deemed assessment under section 122(5A) of the Ordinance by levying tax liability of Rs. 18,472,182 on account of minimum tax, interest and dividend income etc. The company has filed an appeal before CIT (Appeal) which is pending. However, as a matter of prudence, the company made provision of Rs. 18,472,182 in the books of account in prior years. The management of the company is confident for a favorable outcome.



# 28.2 Relationship between tax expense and accounting profit:

The numerical reconciliation between the average tax rate and the applicable tax rate has not been presented in these financial statements as the total income of the company attracts minimum tax under Section 113 of the Income Tax Ordinance, 2001 and its export sales fall under final tax regime.

# 29. EARNINGS PER SHARE -

#### **Basic and diluted**

There is no dilutive effect of the basic earnings per share of the company, which is computed as under:

Note	е	2011 Rupees	2010 Rupees
(Loss)/profit for the year (Rupees)	_	(48,679,258)	38,152,051
Weighted average number of ordinary shares outstanding during the year	_	78,520,127	78,520,127
Earnings per share (Rupee)	=	(0.62)	0.49

# 30. TRANSACTIONS WITH RELATED PARTIES

The related parties comprise associated undertakings, other related group companies, directors of the company, key management personnel and post employment benefit plans. The company in the normal course of business carries out transactions with various related parties. Amounts due from and to related parties and key management personnel, if any, are shown under receivables and payables. Remuneration of directors and key management personnel is disclosed in note 31. Other significant transactions with related parties are as follows:

Relationship with the company	Nature of Transactions	2011	2010
Associated company	Purchase of goods and services	2,339,716	41,070
	Payment of dividend	7,067,438	8,878,369
	Short-term advance obtained from Siddiqsons Limited	220,000,000	220,000,000
	Short-term advance repaid to Siddiqsons Limited	164,302,932	88,000,000
	Markup on advance from Siddiqsons Limited	6,408,489	951,362
Key management personnel	Short-term employee benefits	23,591,058	17,169,839
	Post-employment benefits	1,820,814	2,653,667
Other related parties	Short term advance obtained from Workers' Participation Fund		130,000,000
	Short term advance repaid to Workers' Participation Fund	130,000,000	
	Markup charged on advance from Workers' Participation Fund	16,900,000	16,853,699
	Markup paid on advance from Workers' Participation Fund	25,684,183	
	Sales of property, plant and equipment	-	1,432,050



#### 31. REMUNERATION OF DIRECTORS AND EXECUTIVES

	Chief	Directors	Executives	То	tal
	Executive			2011	2010
			Rupees '000		
Remuneration	1,200,000	2,200,000	10,226,659	13,626,659	9,345,936
House rent	480,000	880,000	4,090,663	5,450,663	3,738,374
Bonus	, <u>-</u>	125,000	1,250,169	1,375,169	1,178,938
Retirement benefits	-	125,000	1,695,814	1,820,814	2,653,667
Vehicle running	-	392,864	1,383,037	1,775,901	1,971,997
Utilities	120,000	220,000	1,022,666	1,362,666	934,594
	1,800,000	3,942,864	19,669,008	25,411,872	19,823,506
Number of persons	1	2	21		

- 31.1 In addition, the chief executive officer, directors and few executives are provided with free use of company maintained cars.
- 31.2 During the year Mr. Tariq Rafi resigned as Chief Executive Officer of the company with effect from June 29, 2011 and Mr. S.Waliullah Shah has been appointed as Chief Executive Officer with effect from June 30, 2011.

# 32. OPERATING SEGMENTS

The financial statements have been prepared on the basis of a single reportable segment due to following reasons; Sales from Tin Plates represents 96.7% (2010: 96.46%) of total revenue of the company. Out of total sales 99.78% (2010: 99.88%) sales made to customers in Pakistan. All non-current assets of the company as at June 30, 2011 are located in Pakistan. The company does not have transactions with any external customer which amount to 10 percent or more of the entity's revenues.

# 33. FINANCIAL INSTRUMENTS BY CATEGORY

The company finance its operation through equity, borrowings and management of working capital with a view to maintaining an approximate mix between various sources of finance to minimise risk. Taken as a whole, the company's risk arising from financial instruments is limited as there is no significant exposure to price and cash flow risk in respect of such instruments

	)   pees	2010 Rupees
	I	
Loans and receivables at amortised cost		
Long-term deposits 7,5	59,155	7,459,155
· · · · · · · · · · · · · · · · · · ·	54,399	308,973,520
Loans and advances 7	73,505	1,115,338
Trade deposits and short-term prepayments 9,8	15,483	6,330,390
Other receivables 59,7	27,759	5,312,051
Cash and bank balances	04,883	35,604,420
At fair value through profit and loss account		
Other financial assets	42,839	32,181,079
466,7	78,023	396,975,953



Financial liabilities as per balance sheet	2011 Rupees	2010 Rupees
Financial liabilities measured at amortised cost	1	
Trade and other payables Interest / mark-up accrued Short-term advances Short-term borrowings	16,920,797 42,481,532 187,697,068 1,182,617,964 1,429,717,361	21,002,578 37,586,625 262,000,000 804,605,196 1,125,194,399

# 34. FINANCIAL RISK MANAGEMENT

The company's principal financial liabilities comprise borrowings, trade and other payables. The main purpose of these financial liabilities is to raise finance for the company's operations. The company has loan and advances, trade and other receivables, and cash and short-term deposits that arise directly from its operations. The company also holds investment held for trading .

The company's activities expose it to a variety of financial risks: market risk (including currency risk, interest rate risk and price risk), credit risk and liquidity risk. The company's senior management oversees the management of these risks. The Board of Directors reviews these policies periodically.

#### 34.1 Credit risk and concentration of credit risk

The company is exposed to credit risk from its operating activities (primarily for trade receivables, advances and loan) and from its investing activities, including deposits with banks.

Credit risk represents the accounting loss that would be recognized at the reporting date if counter parties to the financial instruments fails to perform as contracted. Out of the total financial assets of Rs. 466,778,023 (2010: Rs. 396,975,953), the financial assets which are subject to credit risk amounted to Rs. 466,273,040 (2010: Rs. 364,517,424). The company believe that it is not exposed to major concentration of credit risk. The management monitors and limits the company's exposure to credit risk through monitoring of clients credit exposure review and conservative estimates of provision for doubtful receivable. The management is of the view that it is not exposed to significant concentration of credit risk.

The maximum exposure to credit risk as at June 30, 2011, along with comparative is tabulated below:

Financial assets	2011 Rupees	2010 Rupees
Long-term deposits	7,559,155	7,459,155
Trade debts	377,254,399	308,973,520
Loans and advances	773,505	1,115,338
Trade deposits and short-term prepayments	9,815,483	6,330,390
Other receivables	59,727,759	5,312,051
Cash and bank balances	11,142,739	35,326,970
	466,273,040	364,517,424



#### 34.1.1 Credit risk related to receivables

Customer credit risk is managed by each business unit subject to the company's established policy, procedures and control relating to customer credit risk management. Credit limits are established for all customers based on past experience with the customer. Outstanding customer receivables are regularly monitored and any shipments to major customers are generally covered by letters of credit.

The company is not exposed to major concentration on credit risk. At June 30, 2011, the company has approximately 10 customers (2010: 7 customers) that owed more than Rs. 10 million each and accounted for approximately 41% (2010: 26%) of all trade debt.

The company does not hold collateral as security.

# 34.1.2 Credit risk related to financial instruments and cash deposits

The bank balances along with credit rating are tabulated below

Credit rating		
A1+	10,456,639	16,499,869
A1	32,603	1,673
F1+	653,497	18,825,428
	11,142,739	35,326,970

# 34.2 Liquidity risk management

Liquidity risk reflects the company's inability in raising funds to meet commitments. Management closely monitors the company's liquidity and cash flow position. This includes maintenance of balance sheet liquidity ratios, debtors and creditors concentration both in terms of the overall funding mix and avoidance of undue reliance on large individual customer.

The company manages liquidity risk by maintaining adequate reserves and borrowing facilities, by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities. Included in note 19.1 is a listing of additional undrawn facilities that the company has at its disposal to further reduce liquidity risk.

Financial Liabilities in accordance with their contractual maturities are presented below

	Interest/markup Bearing		Non-Interest/markup Bearing			Total	
	Maturity within one year	Maturity after one year	Sub-total	Maturity within one year	Maturity after one year	Sub-total	
				June 30, 2011 Rupees			
Financial Liabilities							
Trade and other payables	_	-	_	16,920,797	_	16,920,797	16,920,797
Interest / mark-up accrued	-	-	-	42,481,532	-	42,481,532	42,481,532
Short-term advances	187,697,068	-	187,697,068	-	-	-	187,697,068
Short-term borrowings	1,182,617,964	-	1,182,617,964	-	-	-	1,182,617,964
	1,370,315,032	-	1,370,315,032	59,402,329	-	59,402,329	1,429,717,361
				June 30, 2010			
				Rupees			
Financial Liabilities							
Trade and other payables	-	-	-	21,002,578	-	21,002,578	21,002,578
Interest / mark-up accrued	-	-	-	37,586,625	-	37,586,625	37,586,625
Short-term advances	262,000,000	-	262,000,000	-	-	-	262,000,000
Short-term borrowings	418,388,028	-	418,388,028	386,217,168	-	386,217,168	804,605,196
	680,388,028	-	680,388,028	444,806,371	-	444,806,371	1,125,194,399



# 34.3 Market risk management

Market Risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters while optimizing returns.

# 34.3.1 Interest rate risk management

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The company's exposure to the risk of changes in market interest rates relates primarily to the company's short term debt obligations having floating interest rates.

# 34.3.1.1 Interest rate sensitivity

If interest rates had been 50 basis points higher or lower and all other variables were held constant, the company's loss before taxation (2010: profit before taxation) for the year ended would (increase)/decrease (2010: (decrease)/increase) by Rs. 7,173,938 (2010: Rs. 5,697,264) . This is mainly attributable to the company's exposure to interest rates on its variable rate borrowings.

The company's sensitivity to interest rates has increased during the current year mainly due to the increase in borrowings and variable rate debts.

# 34.3.2 Foreign exchange risk management

Foreign currency risk arises mainly where receivables and payables exist due to transactions with foreign undertakings. As at June 30, 2011, the total foreign currency risk exposure was Rs. 2,067,689 (2010: Nil) in respect of foreign trade debts. However, Rs. 903,037,899 (2010: Rs. 793,580,810) were payable in respect of foreign currency bills and foreign currency borrowings.

In respect of other monetary assets and liabilities denominated in foreign currencies, the company ensures that its net exposure is kept to an acceptable level by buying or selling foreign currencies at spot rates when necessary to address short-term imbalances.

#### 34.3.2.1 Foreign currency sensitivity analysis

At June 30, 2011, if the Rupee had strengthen/weakened by 5% against the US dollar and Euro with all other variables held constant, loss before taxation (2010: profit before taxation) for the year would have been decrease/(increase) (2010: increase/(decrease)) by Rs. 45,048,511 (2010: Rs.39,679,040) mainly as a result of foreign exchange gains on translation of US dollar-denominated trade receivables and foreign exchange losses on translation of US dollar and Euro-denominated bill payable. Profit is more sensitive to movement in Rupee/US dollar and Rupee/Euro exchange rates in 2011 than 2010.

# 34.3.3 Equity price risk management

The company is exposed to equity price risks arising from equity investments. Equity investment are held for trading purpose. At the year end company's equity investment balance is of insignificant amount.



#### 34.4 Determination of fair values

#### Fair value of financial instruments

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arms length transaction other than in a forced or liquidation sale.

The carrying values of all financial assets and liabilities reflected in the financial statements approximate their fair values.

#### 34.5 Fair value estimation

The company has adopted the amendment to IFRS 7 for financial instruments that are measured in the balance sheet at fair value. This amendment requires fair value measurement disclosures using following three level fair value hierarchy that reflects the significance of the inputs used in measured fair value of financial instruments.

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Inputs other than quoted prices included within Level I that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices).
- Level 3: Inputs for asset or liability that are not based on observable market data (unobservable inputs).

The company has only other financial assets at fair value of Rs. 342,839 (2010: Rs.32,181,079) which is valued under level 1 valuation method. The company does not have any investment in level 2 or level 3 category.

#### 35. CAPITAL DISCLOSURE

The company's objectives, policies and processes for managing capital are as follows:

- The company is not subject to any externally imposed capital requirements.
- The company's objectives when managing capital are to safeguard the company's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.
- Consistently with others in the industry, the company monitors capital on the basis of the debtto-adjusted capital ratio. This ratio is calculated as net debt divided by adjusted capital. Net debt is calculated as total debt (as shown in the balance sheet) less cash and bank balances. Adjusted capital comprises all components of equity (i.e., share capital and unappropriated profit).
- The company's strategy is to maintain its debt-to-adjusted capital ratio between 40% to 60%. The debt-to-adjusted capital ratios at June 30, 2011 and June 30, 2010 were as follows:



	2011 Rupees	2010 Rupees
Total debts Less: Cash and bank balances Net debt Total equity Adjusted capital  Debt-to-adjusted capital ratio	1,370,315,032 (11,304,883) 1,359,010,149 1,149,389,848 2,508,399,997 0.54	1,066,605,196 (35,604,420) 1,031,000,776 1,256,959,201 2,287,959,977
36. PLANT CAPACITY AND ACTUAL PRODUCTION	2011 (Metr	2010 ic tons)
Tin Plate	`	·
Installed capacity	120,000	120,000
Actual production	32,831	34,121
	2011	2010
Cans	(Number	per annum)
Installed capacity of various sizes	4,015,000	4,015,000
Actual production of various sizes	2,126,629	2,712,015

36.1 Under utilization of available capacity was due to lack of demand.

#### 37. EVENT AFTER BALANCE SHEET DATE

The Board of Directors have proposed a final cash dividend for its shareholders of Rs. 0.75/- per share for the year ended June 30, 2011, for approval by the members of the company in the Annual General Meeting. The dividend will be paid to all shareholders except sponsor directors/associated company, as they have foregone their dividend in favour of the company. These financial statements does not disclose this pay out as per the company's accounting policy disclosed in note 2.20.

# 38. DATE OF AUTHORIZATION FOR ISSUE

These financial statements have been approved and authorized for issue by the Board of Directors of the company on September 16, 2011.

# 39. GENERAL

Figures have been rounded off to the nearest Rupee.

**CHIEF EXECUTIVE OFFICER** 

DIRECTOR



# PATTERN OF HOLDING OF SHARESHELD BY THE SHAREHOLDERS as at June 30, 2011

No. of		e Holding	Total	Percentag
Shareholders	From	То	Shares Held	%
629	1	100	31140	0.039
323	101	500	127377	0.162
1109	501	1000	674569	0.859
690	1001	5000	1488100	1.895
95	5001	10000	696267	0.886
31	10001	15000	377124	0.480
20	15001	20000	354342	0.451
12	20001	25000	278080	0.354
8	25001	30000	220280	0.280
6	30001	35000	200292	0.255
4	35001	40000	155201	0.197
5	40001	45000	219965	0.280
6	45001	50000	284986	0.362
2	50001	55000	107906	0.137
2	55001	60000	119256	0.151
Ī	60001	65000	63600	0.081
4	65001	70000	273644	0.348
7	90001	95000	90411	0.115
;	95001	100000	100000	0.113
;	100001	105000		
<u> </u>	120001	125000	103199 120250	0.131
:				0.153
!	130001	135000	134500	0.171
!	190001	195000	192000	0.244
!	240001	245000	242561	0.308
1	265001	270000	268900	0.342
2	305001	310000	615444	0.783
1	355001	360000	359648	0.458
2	370001	375000	745390	0.949
3	415001	420000	1260000	1.604
2	425001	430000	857036	1.091
l .	465001	470000	466717	0.594
2	515001	520000	1037918	1.321
!	590001	595000	592565	0.754
!	620001	625000	621870	0.792
!	940001	945000	942917	1.200
ļ.	1140001	1145000	1140430	1.452
I	1490001	1495000	1490788	1.898
I	1540001	1545000	1541825	1.963
I	1550001	1555000	1551000	1.975
I	1895001	1900000	1895113	2.413
I	3100001	3105000	3102887	3.951
I	3140001	3145000	3142888	4.002
I	3220001	3225000	3224672	4.106
I	3675001	3680000	3676493	4.682
2	7295001	7300000	14594590	18.587
I	8090001	8095000	8092515	10.306
I	10205001	10210000	10207842	13.000
I	10435001	10440000	10435629	13.290
2985	Company	Total	78520127	100.000



# **CATEGORIES OF SHAREHOLDERS AS AT JUNE 30, 2011**

Associated Companies	1	10,207,842	13.00
Bank, DFI & NBFI	2	44,000	0.06
Modarabas & Mutual Fund	3	43,050	0.05
General Public (Local)	2,930	22,275,526	28.37
General Public (Foreign)	П	1,592,374	2.03
Foreign Companies	3	1,005,707	1.28
Other	21	221,046	0.28
COMPANY IN TOTALITY	2,983	78,520,127	100.00

# INFORMATION AS REQUIRED UNDER THE CODE OF CORPORATE GOVERNANCE As at June 30, 2011

Shareholder's Category	Number of Shares held	Percentage
Associated Companies, Undertaking and Related Parties		
Siddiqsons Limited	10,207,842	13.00
NIT and ICP	NIL	
Directors, CEO and their spouse and minor children		
Mr. Abdullah Rafi (Chairman) Mr. S.Waliullah Shah (CEO) Mr. Tariq Rafi Mr. Sanaullah Abdullah Mr. Ibrahim Shamsi Mr. Saturo Oki (Nominee Director of Metalone Corporation) Mr. Jean Pierre Gugenheim (Nominee Director of ArcelorMittal Packaging) Mrs. Naheed Abdullah W/o. Mr. Abdullah Rafi Mrs. Nighat Tariq W/o. Mr. Tariq Rafi Mrs. Rahma Ibrahim W/o. Mr. Ibrahim Shamsi	8,092,515 65,756 10,435,629 372,695 1,140,430 7,297,295 7,297,295 1,490,788 3,676,493 3,224,672	10.31 0.08 13.29 0.47 1.45 9.29 9.29 1.90 4.68 4.11
Executives	37,014	0.05
Public sector Companies and Corporations	NIL	
Banks, DFIs, NBFIs, Insurance Companies, Modaraba & Mutual Fun	<b>d</b> 87,050	0.11
Shareholders holding ten percent or more		
Mr. Tariq Rafi Siddiqsons Limited Mr. Abdullah Rafi (Chairman)	10,435,629 10,207,842 8,092,515	13.29 13.00 10.31
Trading in share by Directors, CEO, CFO & Company Secretary	NIL	



# **PROXY FORM**

# 16th Annual General Meeting

I/We			of
_			TED (the Company) nary shares, hereby appoint(s)
			e 16th Annual General Meeting
of the Company to	be held on Wednesday, Oct	tober 20, 2011 at 11:30 a.m.	at Imerial lawn, Plot # 32-C,
Block-6, P.E.C.H.S., r	main Shahrah-e-Faisal, Karacl	hi, Karachi or at any adjournme	ent thereof.
Signed this	day of	2011	
Folio No.			
CDC A/c No.			
Sub A/c. No.			Member's Signature
No. of Shares held			(Signature should agree with the specimen signature
			registered with the Company)
Witness I		Witness 2	
Signature		Signature	
Name		Name	
CNIC No/Passport N	No	CNIC No/Passport I	No
Address		Address	

#### Notes:

- I. A member entitled to attend and vote at the Annual General Meeting may appoint another member as his/her proxy to attend, speak and vote instead of him/her. A corporation being a member may appoint as its proxy any of its official of any other person whether a member of the Company or otherwise.
- 2. An instrument of proxy and a Power of Attorney or other authorized (if any) under which it is signed, or notarized copy of such Power of Attorney must be valid and deposited at the Share Registrar of the Company M/s. THK Associates (Private) Limited, Ground Floor, State Life Building # 3, Dr. Ziauddin Ahmed Road, Karachi-75530 not less than 48 hours before the time of the Meeting.
- 3. In case of proxy for an individual beneficial owner of CDC, attested copy of beneficial owner's National Identity Card, Account and Participant's ID numbers must be deposited alongwith the form of proxy with the Share Registrar. The proxy must produce his/her original identity card at the time of Meeting. In case of proxy for corporate members, he/she should bring the usual documents required for such purpose.





# **Head Office:**

D-53, Textile Avenue, S.I.T.E., Karachi - 75700, Pakistan. Tel: +9221-32577480-9 +9221-34301658-60 Fax: +9221-34301656 +9221-34301650

# **Plant:**

Plot # 5, Special Industrial Zone, Winder, Distt. Lasbela, LIEDA, Bluchistan.

