

# Capital Assets Leasing Corporation Limited



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### CORPORATE INFORMATION

Board of Directors: Mr. Muhammad Sajid (Chairman)

Mr. Saad Saeed Faruqui (Chief Executive Officer)

Syed Hasan Akbar Kazmi

Syed Sajid Nasim

Mr. Shahrukh Saeed Faruqui

Mr. Mustafa Jafar

Mr. Mirza Muhammad Aamir\*

Audit Committee: Mr. Mustafa Jafar (Chairman)

Mr. Muhammad Sajid (Member) Syed Sajid Nasim (Member) Mr. Waqar Mursalin (Secretary)

HR & Remuneration Committee: Mr. Muhammad Sajid

Syed Sajid Nasim Mr. Mustafa Jafar

Chief Executive Officer: Mr. Saad Saeed Faruqui

CFO & Company Secretary: Mr. Moiz Ali

Head of Internal Audit: Mr. Wagar Mursalin

Registrar & Share Transfer Office: Technology Trade (Pvt.) Ltd.

Ballotter, Share Registrar & Transfer Agent Dagia House, 241-C, Block-2, P.E.C.H.S, Karachi. Tel: 92(21) 3439 1316-7 & 19, 3438 7960-1

Fax: 92(21) 3439 1318

Auditors: Baker Tilly Mehmood, Idrees, Qamar,

Chartered Accountants

Legal Advisor: Mohsin Tayebaly & Co. Advocates

Hosain & Rahim, Advocates & Corporate Counsel

Bankers: JS Bank Limited

Registered Office: 14<sup>th</sup> Floor, Chapal Plaza,

Hasrat Mohani Road. Karachi-74000

Tele: +92 (21) 3243 1181-8 Fax: +92 (21) 3246 5703

E-mail: calcorp@optimus.com.pk Web: www.calcorp.com.pk

<sup>\*</sup>Mr. Aamir was appointed by the board on Nov 29 2012 subject to approval from the regulatory authority. The approval is still in progress



# VISION / MISSION STATEMENTS OF CAPITAL ASSETS LEASING CORPORATION LIMITED

#### VISION STATEMENT

To become a leading Leasing Company by making a sizeable contribution to the development and growth of the Country's economy, by providing financial and technical assistance to our customers, combined with innovative ideas and services, thus enabling the customers and the Company to achieve their objectives.

#### MISSION STATEMENT

To achieve the role of a leading Leasing Company by delivering quality service at competitive rates to its customers whilst maintaining the highest levels of professionalism, ethical standards and corporate individuality, thereby also rewarding the Shareholders, Employees, and other stakeholders.



### NOTICE OF 21st ANNUAL GENERAL MEETING

Notice is hereby given that 21<sup>st</sup> Annual General Meeting of the shareholders of Capital Assets Leasing Corporation Limited will be held on Saturday 26<sup>th</sup> October 2013 at 08:30 a.m. at the registered office of the Company, 14<sup>th</sup> Floor, Chapal Plaza, Hasrat Mohani Road, Karachi to transact the following business:

- 1. To confirm the minutes of the 20<sup>th</sup> Annual General Meeting of the shareholders held on Saturday 20<sup>th</sup> October 2012.
- 2. To receive, consider and adopt the Audited Accounts of the Company for the year ended June 30, 2013
- 3. To appoint Auditors and fix their remuneration. The present Auditors, Messrs. Baker Tilly Mehmood, Idrees, Qamar, Chartered Accountants, retire and being eligible, offer themselves for re-appointment.
- 4. To transact any other business with the permission of the chair.

Karachi: October 04, 2013

By the Order of the Board Moiz Ali Company Secretary

#### Notes:

- 1. The share transfer book of the Company will remain closed from 19<sup>th</sup> October 2013 to 26<sup>th</sup> October 2013 (both days inclusive). Transfers received in order by our Shares Registrar, Technology Trade (Private) Limited, Dagia House, 241-C, Block 2, P.E.C.H.S., Off Shahrah-e-Quaideen, Karachi at the close of business on October 18<sup>th</sup>, 2013 will be considered in time to attend and vote at the meeting.
- 2. Any member of the Company entitled to attend and vote at the Annual General Meeting may appoint any other member as his / her proxy to attend and vote instead of him / her. Stamped & signed Proxy forms must be received at the Registered Office of the Company, 14th Floor, Chapal Plaza, Hasrat Mohani Road, Karachi not later than 48 hours before the time of holding the meeting.
- 3. The beneficial owner of the shares of the Company in the Central Depository System of the CDC or his / her proxy entitled to attend and vote at this meeting, shall produce his / her original CNIC or passport to prove his / her identity.
- 4. In case of corporate entity, the board of director's resolution / power of attorney with specimen signature of the nominee shall be submitted with the form of proxy to the Company, and the same shall be produced in original at the time of the meeting to authenticate the identity.
- 5. Shareholders are requested to immediately notify the Company of change in their addresses, if any.
- 6. CDC Account Holders will further have to follow the guidelines as laid down in Circular No. 1, dated January 26, 2000 issued by the Securities and Exchange Commission of Pakistan.



#### DIRECTORS' REPORT

On behalf of the Board of Directors, I am pleased to present the 21<sup>st</sup> annual report along with the audited accounts of the Capital Assets Leasing Corporation Limited for the year ended June 30<sup>th</sup>, 2013.

#### FINANCIAL HIGHLIGHTS

An analysis of the key operating results for 2013 and their comparison with the results of the previous year is summarized below:

	Rupees		
	2013	2012	
Total Revenue	41,520,119	22,021,796	
Expenses			
Operating Expenses	7,470,228	6,428,240	
Financial Charges	8,599,823	1,109,430	
Other Charges	670,506	2,129,720	
(Reversal) / Provisions and write offs	(59,149)	(55,530)	
Total Expenses	16,681,408	9,611,860	
Profit before tax	24,838,711	12,409,936	
Taxation	(10,601,215)	(4,541,455)	
Profit before taxation	14,237,496	7,868,481	
Earnings Per Share	1.33	0.73	

#### REVIEW OF OPERATIONS

The operational profit for the period is Rs. 24.83 Million. Net profit for the year 2013 is Rs. 14.23 million as against Rs. 7.86 million in prior year. The difference is mainly due to increase in company fleet operation. In the current year, the company transacted business worth Rupees 41.52 million as compared to Rupees 22.02 million in the corresponding period. The net investment in finance lease stands at Rupees 9.53 million on June 30, 2013.

#### FUTURE OUTLOOK

The company has been profitable since its acquisition by Optimus Limited. The management is committed to multiply the same by obtaining back the leasing license and undertaking the leasing business along side current vehicle rental business.

Management is exploring options such as merger with the parent or independent injection in equity so as to meet the minimum equity requirement as per NBFC regulations.



#### DIVIDEND

No dividend has been announced for the current year as management intends to meet minimum equity requirement and therefore reserves are being accumulated.

#### BOARD OF DIRECTORS

On November 29<sup>th</sup> 2012, Ms. Ayesha Qadri's resignation was accepted by the Board of Directors and Mr. Mirza Muhammad Aamir was appointed with immediate effect to fill the casual vacancy caused by the resignation of Ms. Ayesha Qadri.

The Board wishes to place on record its appreciation for the valuable contributions made by the outgoing Director and welcomes the new Director.

#### CORPORATE GOVERNANCE

The Board of Directors is committed to uphold the highest standards of Corporate Governance. The company has also implemented the provisions of the Code of Corporate Governance and a review report on compliance with best practices of the Code of Corporate Governance by the statutory auditors is annexed with the report.

### DIRECTORS' DECLARATION

The Directors confirm compliance with the Corporate and Financial Reporting Framework of the Code of Corporate Governance for the following:

- i) The financial statements prepared by the management of the company present fairly its statement of affairs, the results of its operations, comprehensive income cash flows and changes in equity;
- ii) Proper books of accounts of the company have been maintained;
- iii) Appropriate accounting policies have been consistently applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment;
- iv) International Accounting Standards, as applicable in Pakistan, have been followed in preparation of financial statements and any departures there from has been adequately disclosed and explained;
- v) The system of internal control is sound in design and has been effectively implemented and monitored;
- vi) There are no significant doubts upon the company's ability to continue as going concern;



- vii) There has been no material departure from the best practices of Corporate Governance as detailed in the Listing Regulations;
- iv) Key operating and other financial data for the last six years in summarized form is included in the Annual Report;
- v) During the current fiscal year, trading in shares of company was made by the following directors:

a. Mr. Mirza Muhammad Aamir 500 Shares b. Ms. Ayesha Qadri 500 Shares

x) During the year five meetings of the Board of Directors were held that were attended as follows:

S. No	Name of Director	Meetings Attended
1	Mr. Saad Saeed Faruqui	5
2	Mr. Muhammad Sajid	5
3	Syed Hasan Akbar Kazmi	4
4	Syed Sajid Nasim	5
5	Shahrukh Saeed Faruqui	5
6	Mustafa Jafar	5
7	Ayesha Qadri	1
8	Mirza Muhammad Aamir	3

Leave of absence was granted to Directors who could not attend the Board meeting.

#### PARENT COMPANY

Optimus Limited holds 83.96% of the shareholding in the company.

#### **AUDITORS**

The present auditors M/s Baker Tilly Mehmood Idress Qamar & Company, Chartered Accountants, retire and being eligible, offer themselves for re-appointment for the year ending June 30, 2014. On the proposal of the Audit Committee, Board recommends the appointment of M/s Baker Tilly Mehmood Idress Qamar & Company, Chartered Accountants, as statutory auditors of the company for the financial year 2014.



#### PATTERN OF SHAREHOLDING

The pattern of shareholding of the company as on June 30, 2013 is annexed with this report.

#### **ACKNOWLEDGEMENT**

We take this opportunity to place on record our appreciation to the Securities and Exchange Commission of Pakistan, all three stock exchanges of the country and other regulatory authorities for their continued support and professional guidance, and the shareholders for the trust and confidence reposed in us.

We would also like to place on record, our thanks and appreciation to the staff for their commitment and dedication in running the operations.

For and on behalf of the Board of Directors

Karachi - October 01, 2013

Saad Saeed Faruqui Chief Executive Officer



# STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE FOR THE YEAR ENDED JUNE 30TH. 2013

This statement is being presented to comply with the Code of Corporate Governance, set out in the listing regulations of Stock Exchanges in Pakistan for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate.

The company has applied the principles contained in the CCG in the following manner:

1. The company encourages representation of independent non-executive directors and directors representing minority interests on its board of directors. At present the board includes:

Category	Names
Executive Directors	Saad Saeed Faruqui
	Muhammad Sajid
	Syed Hasan Akber Kazmi
	Syed Sajid Nasim
Non-Executive Directors	Shahrukh Saeed Faruqui
	Mustafa Jafar
	Mirza Muhammad Aamir

- 2. The directors have confirmed that none of them is serving as a director on more than seven listed companies, including this company (excluding the listed subsidiaries of listed holding companies where applicable).
- 3. All the resident directors of the company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. A casual vacancy occurring on the board on November 29th, 2012 was filled up by the directors within 1 day.
- 5. The company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the company along with its supporting policies and procedures.
- 6. The board has developed a vision/mission statement, overall corporate strategy and significant policies of the company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO, other executive and non-executive directors, have been taken by the board/shareholders.
- 8. The meetings of the board were presided over by the Chairman and, in his absence, by a director elected by the board for this purpose and the board met at least once in every quarter. Written notices of the board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.



- 9. The members of the Board are well conversant with the listing regulations, legal requirements and operational imperatives of the Company, and as such are fully aware of their duties and responsibilities. At present, one Director has acquired the formal Director's Training Certificate from the Pakistan Institute of Corporate Governance (PICG)
- 10. The board has approved appointment of CFO, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment.
- 11. The directors' report for this year has been prepared in compliance with the requirements of the Code of Corporate Governance (CCG) and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the company were duly endorsed by CEO and CFO before approval of the board.
- 13. The directors, CEO and executives do not hold any interest in the shares of the company other than that disclosed in the pattern of shareholding.
- 14. The company has complied with all the corporate and financial reporting requirements of the CCG.
- 15. The board has formed an Audit Committee. It comprises of three members, who are non-executive directors including the chairman of the committee.
- 16. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the company and as required by the CCG. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 17. The board has formed an HR and Remuneration Committee. It comprises of three members, of whom two are non-executive directors including the chairman of the committee.
- 18. The board has set up an effective internal audit function.
- 19. The statutory auditors of the company have confirmed that they have been given a satisfactory rating under the quality control review program of the ICAP, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. The 'closed period', prior to the announcement of interim/final results, and business decisions, which may materially affect the market price of company's securities, was determined and intimated to directors, employees and stock exchange(s).
- 22. Material/price sensitive information has been disseminated among all market participants at once through stock exchange(s).
- 23. We confirm that all other material principles enshrined in the CCG have been complied with, except those which are not yet applicable.

Saad Saeed Faruqui Chief Executive Officer Muhammad Sajid Chairman



# REVIEW REPORT TO THE MEMBERS ON STATEMENT OF COMPLIANCE WITH BEST PRACTICES OF THE CODE OF CORPORATE GOVERNANCE

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance prepared by the Board of Directors of CAPITAL ASSET LEASING CORPORATION LIMITED to comply with the Listing Regulation of the Karachi, Islamabad and Lahore Stock Exchanges, where the Company is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects that status of the Company's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Company personnel and review of various documents prepared by the Company to comply with the code.

As part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We have not carried out any special review of the internal control system to enable us to express an opinion as to whether the Board's Statement on internal control covers all controls and the effectiveness of such internal controls.

Further, Listing Regulations of the Stock Exchanges where the company is listed require the Company to place before the Board of Directors for their consideration and approval of related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price recording proper justification for using such alternate pricing mechanism. Further, all such transactions are also required to be separately placed before the audit committee. We are only required and have ensured compliance of requirement to the extent of approval of related party transactions by the Board of Director and placement of such transactions before the audit committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the Company of the year ended June 30, 2013.

Engagement Partner: Mehmood. A. Razzak

Karachi October 01, 2013

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#### AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed balance sheet of Capital Asset Leasing Corporation Limited as at June 30, 2013 and the related profit and loss account, statement of other comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof, (here-in-after referred to as the financial statements) for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

a) in our opinion, proper books of accounts have been kept by the Company as required by the Companies Ordinance;

#### b) in our opinion:

- i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
- ii) the expenditure incurred during the year was for the purpose of the company's business; and
- iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the company.
- c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss accounts, statement of other comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standard as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2013, and of the profit, its cash flow and changes in equity for the year then ended; and

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d) in our opinion no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980).

Without qualifying our opinion we draw attention to note 1.3 and 1.4 of the accompanying financial statements. As more fully described in these notes, the leasing license of the company has expired and not renewed by the Securities and Exchange Commission of Pakistan under the Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003, due to company's capital being below minimum capital required for a Non-Banking Financial Company (a leasing company licensed under the Non-Banking Companies and Notified Entities Regulation, 2008). The company has not advanced any lease facility since April 2008. These conditions indicate the existence of a material uncertainty which may cast significant doubt about company's ability to continue as a Non-Banking Financial Company for a foreseeable future period.

Engagement Partner: Mehmood. A. Razzak

Karachi.

Date: October 01, 2013.

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# BALANCE SHEET AS AT JUNE 30, 2013

	Note	June 30 2013 (Rupees)	June 30 2012 (Rupees)
ASSETS			
Current Assets Cash and bank balances Net-Investment in finance lease Advances, deposits, prepayments and other receivables Morabaha and short term finances Taxation - net	5 6 7 8	208,642 9,530,531 15,922,887 - 9,291,607 34,953,667	318,901 9,548,235 8,022,530 - 5,566,818 23,456,484
Non-Current Asset Long term advances, deposits and prepayments Deferred tax asset Property, plant and equipment	9 10 11	14,742,198 15,847,132 139,366,432 169,955,762	5,864,474 25,714,173 117,755,443 149,334,090
TOTAL ASSETS	-	204,909,429	172,790,574
LIABILITIES AND EQUITY			
Current Liabilities Current portion of long term deposits Current portion of liabilities against assets subject to finance lease Trade and other payables  Non Current Liabilities Liabilities against assets subject to finance lease	12 13 14	9,550,470 27,054,614 3,668,778 40,273,862 43,610,656	9,568,175 17,018,017 2,237,622 28,823,814 37,179,345
Authorised Share Capital 20,000,000 (2012: 20,000,000) Ordinary shares of Rs. 10/- each Issued, subscribed and paid-up share capital Reserves	15 [ 16 [	200,000,000 107,444,130 13,580,781 121,024,911	200,000,000 107,444,130 (656,715) 106,787,415
Contingencies and Commitments	17	-	-
TOTAL LIABILITIES AND EQUITY	=	204,909,429	172,790,574
The annexed notes from 1 to 30 form an integral part of these final	ncial sta	tements.	
Chief Executive Officer		Dire	ctor



# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED JUNE 30, 2013

	Note	June 30 2013 (Rupees)	June 30 2012 (Rupees)
Income			
Income from operations	18	36,244,504	21,899,640
Other operating income	19	5,275,615	122,156
		41,520,119	22,021,796
Expenses			
Administrative and operating expenses	20	7,470,228	6,428,240
Financial charges	21	8,599,823	1,109,430
Other charges	22	670,506	2,129,720
(Reversals) / Provision and write offs	23	(59,149)	(55,530)
		16,681,408	9,611,860
Profit before taxation		24,838,711	12,409,936
Taxation	24	(10,601,215)	(4,541,455)
Profit after taxation		14,237,496	7,868,481
Earnings per share	25	1.33	<u>0.73</u>

The annexed notes from 1 to 30 form an integral part of these financial statements.

Chief Executive Officer	Director



# STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED JUNE 30, 2013

	June 30 2013 (Rupees)	June 30 2012 (Rupees)
Net income for the year	14,237,496	7,868,481
Other Comprehensive Income	-	-
Total comprehensive income for the year	14,237,496	7,868,481

The annexed notes from 1 to 30 form an integral part of these financial statements.

Chief Executive Officer	Director	
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# CASH FLOW STATEMENT FOR THE YEAR ENDED JUNE 30, 2013

	June 30 2013	June 30 2012
Note	2013 (Rupees)	2012 (Rupees)
CASH FLOWS FROM OPERATING ACTIVITIES	(napees)	(nupces)
Profit before taxation	24,838,711	12,409,936
Adjustments for non cash items:		
Depreciation	13,655,799	5,926,588
Financial charges	8,599,823	1,109,430
(Reversal)/ provisions and write off	(59,149)	(55,530)
(Gain) / Loss on disposal of operating property, plant and equipment	(5,175,818)	1,876,425
	41,859,366	21,266,849
(Increase) / Decrease in current assets	(	
Advances, deposits, prepayments and other receivables	(7,892,777)	2,904,380
Increase / (Decrease) in current liabilities		
Trade and other payables	1,431,234	(346,236)
Cash generated from operations	35,397,823	23,824,993
Financial charges paid	(8,599,823)	(1,109,430)
Tax paid	(4,458,962)	(1,260,643)
Net investment in lease and hire purchase finances	69,272	523,783
Morabaha and short term finances	, -	75,000
Current portion of long term deposits	(17,705)	(120,000)
Net cash generated from operating activities	22,390,605	21,933,703
CASH FLOWS FROM INVESTING ACTIVITIES		
Additions in property, plant and equipment	(72,644,770)	(126,463,420)
Proceeds from sale of property, plant and equipment	42,553,800	55,832,600
Long term advances and deposits	(8,877,724)	(5,612,411)
Net cash (used in) investing activities	(38,968,694)	(76,243,231)
CASH FIOWS FROM FINANCING ACTIVITIES		
Dividend Paid	(78)	(104,491)
Liabilities against assets subject to finance lease	16,467,908	54,197,362
Net cash generated from financing activities	16,467,830	54,092,871
Net (decrease) in cash and cash equivalents	(110,259)	(216,657)
Cash and cash equivalents at the beginning of the year	318,901	535,558
Cash and cash equivalents at the end of the year 5	208,642	318,901
The annexed notes from 1 to 30 form an integral part of these financial stateme	ents.	
Chief Executive Officer		ector



# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED JUNE 30, 2013

	Issued, Subscribed and Paid-up Share Capital	Statutory Reserves	Accumulated (Loss)	Total
		Rup	0ees	
Balance as at July 01, 2011	107,444,130	17,988,541	(26,513,737)	98,918,934
Net profit for the year Transfer to reserve	-	- 1,573,696	7,868,481 (1,573,696)	7,868,481
Balance as at June 30, 2012	107,444,130	19,562,237	(20,218,952)	106,787,415
Net profit for the year Transfer to reserve	-	- 2,847,499	14,237,496 (2,847,499)	14,237,496 -
Balance as at June 30, 2013	107,444,130	22,409,736	(8,828,955)	121,024,911

The annexed notes from 1 to 30 form an integral part of these financial statements.

Chief Executive Officer	Director



# NOTES TO THE FINANCIAL STATEMENT FOR THE YEAR ENDED JUNE 30, 2013

#### 1. LEGAL STATUS AND OPERATIONS

1.1 The company and its business CAPITAL ASSETS LEASING CORPORATION LIMITED was incorporated on April 1, 1992 in Pakistan as a public limited company and its shares are quoted on all Stock Exchanges in Pakistan. The principal activity of the Company is to carry on leasing business. In addition, the company is also engaged in renting out of vehicles through its holding company.

The registered office of the company is situated at 14th Floor, Chapal Plaza, Hasrat Mohani Road, Karachi. The company is a subsidiary of M/s. Optimus Limited which holds 83.96% ordinary share capital of the company.

- 1.2 According to the Non-Banking Finance Companies and Notified Entities Regulations, 2008 as notified by the SECP through its S.R.O. 1203 (I) 2008, dated November 21, 2008, and further amended through its SRO 764 dated September 2, 2009 the minimum equity requirement for the leasing companies has been enhanced. The existing leasing companies are required to increase their minimum equity to Rs. 700 million. At present the company's equity is below prescribed limits.
- 1.3 As detailed in note 1.2, the company has been operating with an equity which is less than the statutory requirement and has stopped its leasing operations since April 2008. This creates significant doubt over company's ability to continue as a Non-Banking Financial Company (a leasing company licensed under the Non-Banking Companies and Notified Entities Regulation, 2008) for a foreseeable period.
- 1.4 The management has decided to enhance its equity atleast upto the minimum limit required to operate as a leasing company.

#### 2. BASIS OF PREPARATION

2.1 Statement of compliance

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan, the requirements of the Companies Ordinance, 1984 (the Ordinance), Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003 (the Rules) and the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the Regulations). Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standard Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the requirements of the Ordinance, the Rules, the Regulations or the directives issued by the Securities and Exchange Commission of Pakistan (SECP) shall prevail.



#### 2.2 Critical Accounting estimates and judgments

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience, including expectations of future events that are believed to be reasonable under the circumstances. The matters involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant which have been disclosed in the respective notes to the financial statements include:

- Useful life and residual value of property and equipment
- Provision for doubtful receivables note 4.9

Estimates and judgments are continually evaluated and are based on historical experiences and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

New or Revised Standards, amendments and interpretations which became effective during the period:

There were certain new standards and amendments to the approved accounting standards and new interpretations which became effective during the year but are considered not to be relevant or have no material effect on the company's operations or did not have any material impact on the company's accounting policies and are, therefore, not disclosed in these financial statements.

New or Revised Standards, amendments and interpretations issued but not yet effective:

Effective for periods beginning

IFRS 1	First time adoption of financial reporting standards (amendments)	January 01, 2013
IFRS 7	Financial instruments: Disclosures (amendments)	January 01, 2013
IFRS 9	Financial instruments	January 01, 2015
IFRS 10	Consolidated financial statements	January 01, 2013
IFRS 11	Joint arrangements	January 01, 2013
IFRS 12	Disclosure of interests in other entities	January 01, 2013
IFRS 13	Fair value measurement	January 01, 2013
IAS 16	Property, plant and equipment (amendments)	January 01, 2013
IAS 19	Employee benefits (amendments)	January 01, 2013
IAS 27	Separate financial statements (amendments)	January 01, 2013
IAS 28	Investments in associates and joint ventures (amendments)	January 01, 2013
IAS 32	Financial instruments - Presentation (amendments)	January 01, 2014
IAS 34	Interim financial reporting (amendments)	January 01, 2013
IAS 39	Financial instruments-Recognition and measurement	January 01, 2013
	(amendments)	•
IFRIC 20	Stripping costs in the production phase of a surface mine	January 01, 2013
IFRIC 21	Levies-an interpretation on the accounting for levies imposed	January 01, 2013
	by Government	•



#### 3. OVER ALL VALUATION POLICY

The financial statements are prepared under the historical cost convention except as disclosed in the accounting policies below.

#### 4. SIGNIFICANT ACCOUNTING POLICIES

#### 4.1 Net Investment in Finance Lease

Leases where the company transfers substantially all the risk and rewards incidental to ownership of the leased assets to the lessees, are classified as finance leases.

The lease asset is derecognized and the present value of the lease receivable is recognized on the balance sheet. The difference between the gross receivable and the present value of the lease receivable is recognized as unearned finance income.

Each lease payment received is applied against the gross investment in the finance lease receivable to reduce both the principal and unearned finance income. The finance income is recognized in the income statement on a basis that reflects a constant periodic rate of return on the net investment in the finance lease receivable.

#### 4.2 Property, Plant and Equipment

#### 4.2.1 Owned

#### **Tangible**

These are stated at cost less accumulated depreciation. Depreciation is charged to income applying the straight line method. The rates of depreciation are given in note 11. With respect to Vehicles plying for hire, a residual value has been estimated equal to expected recoverable value at the end of its useful life while for other assets residual value is considered zero.

On additions, depreciation is charged from the month in which assets are put to use and on disposals up to the month immediately preceding the disposal. Maintenance and normal repairs are charged to income as and when incurred. Major renewals and improvements are capitalized and the assets so replaced, if any, are retired. gains or losses on disposal of assets are taken to the income statement.

#### Intangible

Intangibles are stated at cost less accumulated amortization and impairment, if any. These costs are amortized over their estimated useful life of three years using the straight-line method.

#### 4.2.2 Leased

Finance leases, which transfer to the Company substantially all the risks and benefits incidental to the ownership of the leased item, are capitalised at inception of the lease at fair value of the leased property or, if lower, at present value of the minimum lease payments.



Assets acquired under finance lease are depreciated over the useful life of the assets on the same basis as that of owned assets.

A sale and leaseback transaction is one where the Company sells an asset and immediately reacquires the use of that asset by entering into a lease with the buyer. The accounting treatment of the sale and leaseback depends upon the substance of the transaction and whether or not the sale was made at the asset's fair value.

For sale and leasebacks, any profit from the sale is deferred and amortized over the lease term.

### 4.3 Obligation under finance lease

The Company accounts for assets acquired under finance leases by recording the assets and the related liabilities. The amounts are determined on the basis of discounted value of total minimum lease payments and residual value of the assets at the end of the lease period to be paid by the Company.

Financial charges are allocated to accounting periods in a manner so as to provide constant periodic rate of charge on the outstanding liability.

#### 4.4 Ijarah

In Ijarah transaction significant portion of the risks and rewards of ownership are retained by the lesser. Islamic Financial Accounting Standard -2 (IFAS 2). 'Ijarah' requires the recognition of Ujrah Payments (Lease Rental) against Ijarah Financing as an expense in the profit and loss on a straight line basis over the Ijarah term.

#### 4.5 Trade and other receivables

Trade and other receivables are recognized at fair value of consideration receivable. Debts considered irrecoverable are written off and provision is made against those considered doubtful of recovery.

#### 4.6 Trade, accrued and other payables

Liabilities for trade and other amounts payable are carried at cost which is the fair value of the consideration to be paid in future for goods and services.

#### 4.7 Staff retirement benefits

Effective July 01, 1998, the company operates an approved defined contribution provident fund covering all its permanent employees. Equal monthly contribution to the fund are made both by the company and by the employee at rate of 8.33% of basic pay.



#### 4.8 Revenue Recognition

#### 4.8.1 Income from leasing operations

The Company recognizes all direct leases, sale and leaseback and hire purchase contracts of financing nature as finance leases. The total unearned income which consists of excess of aggregate lease rentals and residual value over the cost of the leased asset is deferred and amortized to income over the lease term using annuity method so as to produce a systematic return on net investment in lease finance. Front-end fees, lease document fees, commitment, other charges and other income is accounted for on accrual basis.

### 4.8.2 Income from Vehicle Plying for Hire

Income from hire of vehicles is recognised upon performance of service based on the terms of the rental contract.

#### 4.8.3 Morabaha and Short-term finances

Profit on Morabaha and short-term finances is recognized on prorata basis taking into account relevant buy-back date. Gain on sale of investments is taken to income in the period in which it arises. Income on bank deposits is recognized on accrual basis. Dividend income is recorded at the time of closure of share transfer books of the company declaring the dividends.

#### 4.9 Taxation

#### 4.9.1 Current

The charge for the current taxation is based on taxable income at the current rate of taxation after taking into account tax credits, rebates available, if any and adjustments for prior years.

#### 4.9.2 Deferred

Deferred tax asset is provided using the balance sheet liability method for all temporary differences at the balance sheet date between tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax asset is recognized for all deductible temporary differences and carry forward of unused tax losses, if any, to the extent that it is probable that taxable profit will be available against which such temporary differences and tax losses can be utilized.

The carrying amount of deferred income tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilized.



#### 4.10 Provision for potential losses and provision for doubtful receivables

Provision for losses against lease, Morabaha finances, short term finances, long term advances is made according to the Non-Banking Finance Companies and Notified Entities Regulations, 2008. While the provision for other receivables is made on the best judgment of the management which in the opinion of the management represents the amount that is required to cover potential losses that can be reasonably anticipated. The allowance is increased by provision charged to income and decreased by charge-off and recoveries. The amounts are shown under respective heads as a deduction from gross amounts of receivables.

#### 4.11 Cash and cash equivalents

Cash and cash equivalents are carried in the balance sheet at cost. For the purposes of the cash flow statement, cash and cash equivalents comprise cash in hand, with banks on current and savings accounts, term deposits with maturities of three months or less and short term running finance.

#### 4.12 Impairment

The carrying values of assets or cash-generating units are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets or cash-generating units are written down to their recoverable amount and the resulting impairment is charged to profit and loss account.

#### 4.13 Foreign currency transaction and tranclation

Pak rupee is the functional currency of the company.

Foreign currency transactions are converted into rupees at the rates of exchange approximating to those prevailing at the date of transaction. Monetary assets and liabilities in foreign currencies are translated into rupees at the rates of exchange approximating those prevailing at the balance sheet date. Exchange gains or losses are included in income currently.

#### 4.14 Financial Instruments

#### Financial Assets

The Company classifies its financial assets in the following categories: at fair value through profit or loss, loans and receivables, available for sale and held to maturity. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

#### a) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are financial assets held for trading and financial assets designated upon initial recognition as at fair value through profit or loss. A financial asset is classified as held for trading if acquired principally for the purpose of selling in the short term. Assets in this category are classified as current assets.



#### b) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than twelve months after the balance sheet date, which are classified as non-current assets. Loans and receivables comprise trade debts, loans, advances, deposits, other receivable and cash and bank balances in the balance sheet.

#### c) Available-for-sale financial assets

Available-for-sale financial assets are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless the investment matures or management intends to dispose of the investments within twelve months from the balance sheet date. These comprise investment in shares.

#### d) Held to maturity

Financial assets with fixed or determinable payments and fixed maturity, where management has intention and ability to hold till maturity are classified as held to maturity.

All financial assets are recognised at the time when the Company becomes a party to the contractual provisions of the instrument. Financial assets are initially recognised at fair value plus transaction costs except for financial assets at fair value through profit or loss. Financial assets are derecognised when the rights to receive cash flows from the assets have expired or have been transferred and the Company has transferred substantially all the risks and rewards of ownership. Available-for-sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value.

#### Financial Liabilities

All financial liabilities are recognised at the time when the Company becomes a party to the contractual provisions of the instrument.

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in respective carrying amounts is recognised in the profit and loss account.

Financial liabilities carried on the balance sheet include Medium term finances, short term finances under markup arrangements and trade and other payables.

#### 4.15 Transactions with related parties

Transactions and contracts with the related parties are carried out at an arm's length price determined in accordance with permissible method of pricing.



		Note	June 30 2013 (Rupees)	June 30 2012 (Rupees)
5.	CASH AND BANK BALANCES			
	Cash in hand Cash at banks:		8,116	12,871
	<ul> <li>In PLS accounts</li> <li>In current accounts</li> <li>Balance with State Bank of Pakistan</li> </ul>	5.1	100,127 92,325 8,074	204,031 92,403 9,596
		_	208,642	318,901

5.1 Profit on deposit accounts is ranging from 5 % to 6 % (June 2012: from 5 % to 6 % p.a).

#### 6. INVESTMENT IN FINANCE LEASE

	June 30, 2013			J	2	
	Not later than one year	More than one year and upto five year	Total	Not later than one year	More than one year and upto five year	Total
			(Rupe	ees)		
Minimum lease and hire purchase rentals	20,906,96	0 -	20,906,960	20,969,379		20,969,379
Add: Residual value of leased assets	9,550,470	0 -	9,550,470	9,568,175	-	9,568,175
Gross investment in lease and hire purchase finance (6.1)	30,457,438	0 -	30,457,430	30,537,554	, -	30,537,554
Less: unearned finance income (6.4)	(4,153,99.	3) -	(4,153,993)	(4,164,844)	<i>'</i>	(4,164,844)
Net investment in lease and hire purchase finance (6.2)	26,303,43	77 -	26,303,437	26,372,710	) _	26,372,710
Less: Provision for lease losses (6.3)	(16,772,900	<i>6) -</i>	(16,772,906)	(16,824,475)	) - (	(16,824,475)
Net investment in leases	9,530,53	1 -	9,530,531	9,548,235	-	9,548,235

- 6.1 These represent investment in lease finance and hire purchase under various lease agreements with implicit rate of return ranging from 15.73 to 18 (June 2012: from 15.73 to 18) percent per annum. These agreements usually are for three years to five years period. In certain cases the company has security, in addition to leased assets, in the form of corporate/ personal guarantee of directors.
- 6.2 The investment in lease portfolio includes Rs. 20.91 million (June 2012: Rs. 20.97 million) which has been placed under over due status.



6.3 Particulars of provision against non-performing leases

		J	une 30, 201	13	J	<i>June 30, 20</i>	112
	Γ	Specific	General	Total	Specific	General	Total
				(Rup	ees)		
	Opening balance (Reversal) / Charge for the year	16,824,47 '' (51,56		16,824,475 (51,569)	16, 781, 29 43, 18		16,781,291 43,184
	Closing balance	16,772,90	<i>16 -</i>	16,772,906	16,824,473	<i>5 -</i> .	16,824,475
6.4	The net unearned finance inco. Rs. 4.146 million).	me include.	s suspende	d income of I	Rs. 4.136 mil	llion (June:	2012 :
	163. 1.110 Hillion).				June 3 2013		June 30 2012
	Particulars of suspended incom	ne		No			(Rupees)
	Opening balance				4,146,6	674	4,143,852
	Provided during the year					-	9,707
	Reversed/realised during the ye	ear			(10,8	351)	(6,885)
	Closing balance				4,135,8	323	4,146,674
7.	ADVANCES, DEPOSITS, PREPAY	WENTS AND	D OTHER RL	ECEIVABLES			
	Unsecured advances - consider	red good					
	Advances to employees					3,546	208,171
	Provision against advances to e	employees				<u>(006)</u> 1,540	<u>(132,006)</u> 76,165
							70,100
	Advances for supplies and serv	ices .				9,238	399,238
	Provision against advances for .	supplies an	d services		(399,	238)	(399,238)
	Deposits					-	-
	Long term security deposits - co	urrent port	tion		9 1,924	1,250	-
	Prepayments						
	Insurance road tax and registra	rtion			455	9,491	1,666,511
	Provision				(150,	804)	(150,804)
					308	8,687	1,515,707
	Other receivables	' and					
	Other receivables - considered	gooa			7.1 13,607	7,085	6,429,333
	Others						
	Others - considered doubtful				3,931	1,520	3,939,100
	Accrued mark-up on short term					7,831	137,831
	Less: Provisions against receiva	bles			(4,068,	[ <i>026]</i> ] [ (	(4,075,606) 1 325
					15,922	2887 -	8,022,530
71	This includes Rs. 12.973 million	rocoivable	from Onti	muc Timitad			

7.1 This includes Rs. 12.973 million receivable from Optimus Limited (Parent Company) on account of monthly rentals and sale of motor vehicles. (June 2012: 6.429 million)



8.	MORABAHA AND SHORT TERM FINANCES	Note	June 30 2013 (Rupees)	June 30 2012 (Rupees)
0.	WOWADAIIA AND SHOWI TEWN THYANCES			
	Secured Morabaha finances Short term finances		282,745 17,500 300,245	282,745 17,500 300,245
	Less: Provision for doubtful receivables		(300,245)	(300,245)
		=	-	-
9.	LONG TERM ADVANCES, DEPOSITS AND PREPAYMENTS			
	Security deposits	Г	14,763,790	5,995,990
	Less: Provision		(309,290)	(309,290)
		_	14,454,500	5,686,700
	Less: Current portion	7	(1,924,250)	-
			12,530,250	5,686,700
	Prepayments	Г	3,613,687	316,170
	Less: Current portion		(1,401,739)	(138,396)
			2,211,948	177,774
		=	14,742,198	5,864,474
10.	DEFERRED TAX ASSET			
	Debit balances arising in respect of:			
	Liabilities against assets subject to finance lease		24,732,845	18,969,077
	Carryforward tax losses		24,899,277	30,593,990
	Cradit halance arising in respect of		49,632,122	49,563,067
	Credit balance arising in respect of: Accelerated depreciation		(33, 784, 990)	(23,848,894)
	пессенией исресовий		15,847,132	25,714,173
		=		



11. PROPERI	TY, PLANT A	ND EQUIPME	ENT		No	June 201 te (Rupe	3	June 30 2012 (Rupees)
	to suppliers	equipment - i s	tangible asse	ets	11 11	20	6,660 1 9,770 2	110,538,441 7,217,000 2
	ncome from	depreciation vehicle plyin ve and operat	g for hire	<i>25</i>		139,366 13,593 56 13,653	9,109 6,690	5,849,498 77,090 5,926,588
Property And Eq	uipment	COST			D	EPRECIATIO!	<u> </u>	3,020,000
	As at July 01, 2012	Additions/ (Disposals)	As at June 30, 2013	Rate	As at July 01, 2012	Charge for the year	As at June 30, 2013	Written down value as at June 30, 2013
11.2 Tangible Asset		Rupees		%		Rupees		Rupees
Motor vehicles	172,200	_	172,200	20	141,745	8,240	150,225	21,975
Office machines & equipment	547,200	-	547,200	15	466,446	48,450	514,896	
Computer & allied equipment	267,669	-	267,669	30	267,661	-	267,661	8
Furniture & fixture	31,500	-	31,500	10	31,496	-	31,496	9 4
Motor vehicle plying for hire	64,547,470	28,500,000 (35,933,500)	57,113,970	20-25	3,365,463	6,073,950 (4,025,031)	5,414,382	51,699,588
Tracker System	613,722	632,000 (209,649)	1,036,073	25	173,906	187,624 (108,572)	252,958	783,115
Leased Motor Vehcle-VPFH	50,000,000	50,520,000 (5,625,000)	94,895,000	25	1,194,363	7,337,535 (256,564)	8,275,334	86,619,666
June 30, 2012	116,179,761	79,652,000 (41,768,149)	154,063,612	=	5,641,320	13,655,799 (4,390,167)	14,906,952	139,156,660



		COST			DI			
	As at July 01, 2011	Additions/ (Disposals)	As at June 30, 2012	Rate	As at July 01, 2011	Charge for the year	As at June 30, 2012	Written down value as at June 30, 2012
		Rupees		%		Rupees		Rupees
Motor vehicles	172,200	-	172,200	20	133,745	8,240	141,985	30,215
Office machines & equipment	547,200	-	547,200	15	416,110	50,336	466,446	80,754
Computer & allied equipment	447,619	(179,950)	267,669	30	429,760	17,846 (179,945)	267,661	8
Furniture & fixture	38,000	- (6,500)	31,500	10	37,003	668 (6,175)	31,496	4
Motor vehicle plying for hire	57,652,298	68,937,420 (62,042,248)	64,547,470	20-25	3,163,604	4,554,430 (4,352,571)	3,365,463	61,182,007
Tracker System	334,149	309,000 (29,427)	613,722	25	83,611	100,705 (10,410)	173,906	439,816
Leased Motor Vehcle-VPFH	-	50,000,000	50,000,000	25	-	1,194,363	1,194,363	48,805,637
June 30, 2012	59,191,466	119,246,420 (62,258,125)	116,179,761	-	4,263,833	5,926,588 (4,549,101)	5,641,320	110,538,441
11.3 Intangible	Asset	COST			A/A	MORTIZATIO	$\mathcal{W}$	
	As at July 01, 2012	Additions	As at June 30, 2013	Rate	As at July 01, 2012	Charge for the year	As at June 30, 2013	Written down value as at June 30, 2013
Computer	281,280	<i>Rupees</i> -	281,280	30	281,278	Rupees -	281,278	Rupees 2
software June 30, 2013	281,280	-	281,280	-	281,278	-	281,278	2
		COST			A/A	MORTIZATIO	2N	
	As at July 01, 2011	Additions	As at June 30, 2012	Rate	As at July 01, 2011	Charge for the year	As at June 30, 2012	Written down value as at June 30, 2012
_		Rupees		%		Rupees		Rupees
Computer software	281,280	-	281,280	<i>30</i>	<i>281,278</i> 	-	281,278	2
June 30, 2012	281,280	-	281,280	=	281,278	-	281,278	2



### 11.4 Particulars of Disposal of Property, Plant and Equipment

1							
	Original	Accumulated	Written	Sales ,	Profit / (Loss)	Mode of	<b>Particulars</b>
	cost	depreciation	down value	proceeds	on disposal	disposal	of Buyer
15			лирее.	s			
Motor vehicle plying for hire Toyota Hilux Tiger	1,000,000	83,332	916,668	950,000	33,332	Negotiation	Optimus Limited
Toyota Imux 11gei Toyota Cygnus	5.000,000	208,335	4,791,665	5,000,000	208,335	Negotiation	Optimus Limited
SUZUKI MEHRAN(VXR)	470,000	88,128	381,872	500,000	118,128	Negotiation	Optimus Limited
SUZUKI MEHRAN(VXR)	470,000	88,128	381,872	500,000	118,128	Negotiation	<b>Optimus Limited</b>
SUZUKI MEHRAN(VXR)	470,000	88,128	381,872	500,000	118,128	Negotiation	Óptimus Limited
SUZUKI CULTUS(VXR)	790,000	148,140	641,860	850,000	208,140	Negotiation	Optimus Limited
HONDA CIVIC VTI(Prosmatec Oriel)	1,650,000	171,880	1,478,120	1,575,000	96,880	Negotiation	Optimus Limited
TOYOTA COROLLA (GLI)	1,624,500	76,149	1,548,351	1,550,000	1,649	Negotiation Negotiation	Optimus Limited
Toyota Camry TOYOTA COROLLA (XLI)	2,000,000 1,269,000	208,330 190,368	1,791,670 1,078,632	3,500,000 1,250,000	1,708,330 171,368	Negotiation Negotiation	Optimus Limited Optimus Limited
SUZUKI CULTUS(VXR)	790,000	148,140	641,860	850,000	208,140	Negotiation	Optimus Limited
Mercedeze	4,500,000	750,000	3,750,000	4,100,000	350,000	Negotiation	Optimus Limited
HONDA CITY(Automatic)	1,250,000	130,200	1,119,800	1,225,000	105,200	Negotiation	<b>Optimus Limited</b>
SUZUKI CULTUS(VXR)	790,000	148,140	641,860	850,000	208,140	Negotiation	Óptimus Limited
HONDA CITY(Automatic)	1,250,000	130,200	1,119,800	1,200,000	80,200	Negotiation	Optimus Limited
SUZUKI CULTUS(VXR)	730,000	76,040	653,960	850,000	196,040	Negotiation	Optimus Limited
TOYOTA COROLLA (GLI)	1,275,000	132,820	1,142,180	1,300,000	157,820	Negotiation	Optimus Limited
HONDA CITY(Automatic) TOYOTA COROLLA (GLI)	1,250,000	130,200	1,119,800	1,200,000	80,200	Negotiation	Optimus Limited
SUZUKI CULTUS(VXR)	1,275,000 730,000	132,820 76,040	1,142,180 653,960	1,300,000 850,000	157,820 196,040	Negotiation Negotiation	Optimus Limited Optimus Limited
HONDA CITY(Automatic)	1,250,000	130,200	1,119,800	1,210,000	90,200	Negotiation	Optimus Limited
HONDA CIVIC VTi(Prosmatec Oriel)	1,550,000	185,679	1,364,321	1,325,000	(39,321)	Negotiation	Optimus Limited
HONDA CITY(Automatic)	1,250,000	149,730	1,100,270	1,275,000	174,730	Negotiation	<b>Optimus Limited</b>
HONDA CITY(Automatic)	1,250,000	149,730	1,100,270	1,275,000	174,730	Negotiation	Óptimus Limited
HONDA CIVIC VTi(Prosmatec Oriel)	1,350,000	196,882	1,153,118	1,221,800	68,682	Insurance Claim	SG Insurance
SUZUKI CULTUS	700,000	7,292	692,708	700,000	7,292	Negotiation	Optimus Limited
	35,933,500	4 025 031	31,908,469	36 906 800	4,998,331		
Tracker System	00,000,000	1,020,001	01,000,100	00,000,000	2,000,002		
Toyota Čorolla Gli	13,959	8,145	5,814	8,000	2,186	Negotiation	Optimus Limited
Toyota Cygnus	8,000	835	7,165	8,000	835	Negotiation	Optimus Limited
SUZUKI MEHRAN(VXR)	7,705	5,627	2,078	8,000	5,922	Negotiation	Optimus Limited
SUZUKI MEHRAN(VXR) SUZUKI MEHRAN(VXR)	13,959 11,329	10,182 8,260	3,777 3,069	8,000 8,000	4,223 4,931	Negotiation Negotiation	Optimus Limited Optimus Limited
SUZUKI CULTUS(VXR)	10,296	7,517	2,779	8,000	5,221	Negotiation Negotiation	Optimus Limited
HONDA CIVIC VTi(Prosmatec Oriel)	8,000	1,670	6,330	8,000	1,670	Negotiation	Optimus Limited
TOYOTA COROLLA (GLI)	8,000	1,670	6,330	8,000	1,670	Negotiation	Optimus Limited
Toyota Camry	8,000	1,670	6,330	8,000	1,670	Negotiation	<b>Optimus Limited</b>
TŎYOTA COROLLA (XLI)	13,959	10,182	3,777	8,000	4,223	Negotiation	Óptimus Limited
SUZUKI CULTUS(VXR)	14,499	10,571	3,928	8,000	4,072	Negotiation	Optimus Limited
Mercedeze	8,000	1,670	6,330	8,000	1,670	Negotiation	Optimus Limited
HONDA CITY(Automatic)	5,172	2,160	3,012	8,000	4,988	Negotiation	Optimus Limited
SUZUKI CULTUS(VXR) HONDA CITY(Automatic)	12,369 5,172	9,025 2,160	3,344 3,012	8,000 8,000	4,656 4,988	Negotiation Negotiation	Optimus Limited Optimus Limited
SUZUKI CULTUS(VXR)	11.847	8,642	3,205	8,000	4,795	Negotiation	Optimus Limited
TOYOTA COROLLA (GLI)	5.172	2,160	3,012	8,000	4,988	Negotiation	Optimus Limited
HONDA CITY(Automatic)	5,172	2,160	3,012	8,000	4,988	Negotiation	<b>Optimus Limited</b>
TOYOTA COROLLA (GLI)	5,172	2,160	3,012	8,000	4,988	Negotiation	Óptimus Limited
SUZUKI CULTUS(VXR)	5,179	2,160	3,019	8,000	4,981	Negotiation	Optimus Limited
HONDA CITY(Automatic)	5,172	2,160	3,012	8,000	4,988	Negotiation	Optimus Limited
HONDA CIVIC VTI(Prosmatec Oriel)	5,172	2,484	2,688	8,000	5,312	Negotiation	Optimus Limited
HONDA CITY(Automatic)	5,172	2,484	2,688	8,000 e 000	5,312	Negotiation	Optimus Limited
HONDA CITY(Automatic) SUZUKI CULTUS	5,172 8.000	2,484 334	2,688 7,666	8,000 8,000	5,312 334	Negotiation Negotiation	Optimus Limited Optimus Limited
DODOM COM CO	209,649	108,572	101,077	200,000	98,923	wegouauon	ориниз ынией
Leased motor vehicle -VPFH							
Toyota Corolla Gli	1,215,000	25,314	1,189,686	1,222,000	32,314	Negotiation	Optimus Limited
Honda Civic VII	1,530,000	42,500	1,487,500	1,500,000	12,500	Negotiation	Optimus Limited
Honda Civic VII	1,620,000	101,250	1,518,750	1,525,000	6,250	Negotiation	Optimus Limited
Toyota Corolla Gli	1,260,000 5,625,000	256,564	1,172,500 5,368,436	1,200,000 5,447,000	27,500 78,564	Negotiation	Optimus Limited
	0,020,000	200,004	0,000,400	0,111,000	10,304		
June 30, 2013	41,768,149	4,390,167	37,377,982	42,553,800	5,175,818		



### 11.5 Particulars of Disposal of Property, Plant and Equipment

	Original cost	Accumulated depreciation	Written down value	Sales proceeds	Profit / (Loss) on disposal	Mode of	Particulars
			Rupee:	s		<u>disposal</u>	of Buyer ———
Computers and allied equipments							
Scrap computers and printers	179,950	179,945	5	5,600	5,595	Negotiation	Excellent Disposable
Furniture and fixture Steel Cabnit	6,500	6,175	325	2,000	1,675	Negotiation	Mr. Awais Tabrez
Motor vehicle plying for hire							
Toyota Corolla Gli	1,384,000	129,744	1,254,256	1,350,000	95,744	Negotiation	Optimus Limited
Suzuki Cultus Toyota Corolla Xli	850,000 1,050,000	84,113 21,876	765,887 1,028,124	773,574 1,045,260	7,687 17,136	Negotiation Negotiation	Optimus Limited Optimus Limited
Suzuki Cultus	855,000	97,966	757,034	765,000	7,966	Negotiation	Optimus Limited
Suzuki Mehran	470,000	56,304	413,696	470,000	56,304	Insurance Claim	SG Insurance
Honda Civic VTI	1,530,000	-	1,530,000	1,530,000	-	Sale & Lease Back	
Honda Civic VTI	1,530,000	-	1,530,000	1,530,000	-	Sale & Lease Back	. JS Bank
Honda Civic VTI	1,530,000	-	1,530,000	1,530,000	-	Sale & Lease Back	
Honda Civic VII	1,530,000	-	1,530,000	1,530,000	-	Sale & Lease Back	
Honda Civic VII	1,530,000	-	1,530,000	1,530,000	-	Sale & Lease Back	
Honda Civic VII	1,530,000 1,530,000	-	1,530,000	1,530,000 1,530,000	-	Sale & Lease Back Sale & Lease Back	
Honda Civic VTI Honda Civic VTI	1,552,500		1,530,000 1,552,500	1,552,500	-	Sale & Lease Back	
Honda Civic VII	1,440,000	_	1,440,000	1,440,000	_	Sale & Lease Back	
HONDA CITY (Automatic)	1,359,000	184.028	1,174,972	1,170,000	(4,972)	Sale & Lease Back	
HONDA CITY (Automatic)	1,359,000	184,028	1,174,972	1,125,000	(49,972)	Sale & Lease Back	
HONDA CITY (Automatic)	1,359,000	184,028	1,174,972	1,170,000	(4,972)	Sale & Lease Back	. JS Bank
TOYOTA COROLLA (GLI)	1,384,000	187,408	1,196,592	1,215,000	18,408	Sale & Lease Back	
TOYOTA COROLLA (XLI)	1,269,000	137,488	1,131,512	1,012,500	(119,012)	Sale & Lease Back	
TOYOTA COROLLA (XLI)	1,269,000	137,488	1,131,512	945,000	(186,512)	Sale & Lease Back	
TOYOTA COROLLA (XII)	1,269,000	137,488	1,131,512	1,080,000	(51,512)	Sale & Lease Back	
HONDA CIVIC Vti (Prosmatec Oriel) TOYOTA COROLLA (GLI)	1,849,000 1,384,000	182,970 187,408	1,666,030 1,196,592	1,620,000 1,170,000	(46,030) (26,592)	Sale & Lease Back Sale & Lease Back	
SUZUKI MEHRAN (VXR)	470,000	63,648	406,352	405,000	(1,352)	Sale & Lease Back	
SUZUKI MEHRAN (VXR)	470,000	63,648	406,352	405,000	(1,352)	Sale & Lease Back	
TOYOTA COROLLA (GLI)	1,384,000	221,053	1,162,947	1,170,000	7,053	Sale & Lease Back	
TOYOTA COROLLA (XLI)	1,289,000	164,703	1,124,297	1,170,000	45,703	Sale & Lease Back	
HONDA CITY (Manual)	1,252,000	199,962	1,052,038	1,080,000	27,962	Sale & Lease Back	
HONDA CIVIC Vti (Prosmatec Oriel)	1,961,900	235,014	1,726,886	1,530,000	(196,886)	Sale & Lease Back	
HONDA CIVIC Vti (Prosmatec Oriel)	1,961,900	235,014	1,726,886	1,620,000	(106,886)	Sale & Lease Back	
HONDA CITY (Automatic)	1,404,546	168,245	1,236,301	1,170,000	(66,301)	Sale & Lease Back	
HONDA CIVIC Vti (Prosmatec Oriel)	1,961,902	235,014	1,726,888	1,620,000	(106,888)	Sale & Lease Back	
TOYOTA COROLLA (GLI)	1,414,000	169,395	1,244,605	1,260,000	15,395	Sale & Lease Back	
TOYOTA COROLLA (Altis) HONDA CIVIC Vti (Prosmatec Oriel)	1,740,000 1,930,000	163,133 170,884	1,576,867 1,759,116	1,395,000 1,620,000	(181,867) (139,116)	Sale & Lease Back Sale & Lease Back	
TOYOTA COROLLA (GLI)	1,554,000	32,376	1,521,624	1,305,000	(216,624)	Sale & Lease Back	
TOYOTA COROLLA (GLI)	1,577,500	24,648	1,552,852	1,395,000	(157,852)	Sale & Lease Back	
Toyota Corolla Gli	1,350,000	-	1,350,000	1,350,000	-	Sale & Lease Back	
HONDA CIVIC Vti (Prosmatec Oriel)	1,755,000	-	1,755,000	1,755,000	-	Sale & Lease Back	JS Bank
TOYOTA COROLLA (GLI)	1,275,000	66,410	1,208,590	1,099,000	(109,590)	Sale & Lease Back	
TOYOTA COROLLA (GLI)	1,275,000	66,410	1,208,590	1,054,000	(154,590)	Sale & Lease Back	
HONDA CITY(AT)	1,250,000	65,100	1,184,900	1,009,000	(175,900)	Sale & Lease Back	
TOYOTA ALTIS	1,279,000	-	1,279,000	1,279,000	-	Sale & Lease Back	
TOYOTA COROLLA (GLI)	1,275,000	66,410	1,208,590	1,099,000	(109,590)	Sale & Lease Back	
HONDA CIVIC Vti	1,400,000 62,042,248	29,166 4,352,570	1,370,834 57,689,678	1,400,000 55,803,834	29,166 (1,885,844)	Negotiation	Optimus Limited
Tracker System					(1,000,011)		
T. I. C	10,296	3,870	6,426	6,426	-	Negotiation	Optimus Limited
Tracker System	5,172	432	4,740	4,740	- 0.110	Negotiation	Optimus Limited
	13,959 29,427	6,108 10,410	7,851 19,017	<u>10,000</u> 21,166	2,149 2,149	Negotiation	Optimus Limited
June 30, 2012	62,258,125	4,549,100	<i>57,709,025</i>	55,832,600	(1,876,425)		



		June 30 2013 (Rupees)	June 30 2012 (Rupees)
12.	CURRENT PORTION OF LONG TERM DEPOSITS		
	Long term deposits	9,550,470	9,568,175
		9,550,470	9,568,175

#### 13. LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE

	June 30, 201	13	June 30, 2012				
Not later than one year	More than one year and upto five year	Total	Not later than one year	More than one year and upto five year	Total		
(Rupees)							

Minimum lease payments	33,227,272	48,501,994	81,729,266	23,130,685	42,060,038	65,190,723
Less: Financial charges allocated to future periods	d (6,172,658)	(4,891,338)	(11,063,996)	(6,112,668)	(4,880,693)	(10,993,361)
Present Value of Minimum – lease Payments	27,054,614	43,610,656	70,665,270	17,018,017	37,179,345	54,197,362

The above liability represents assets acquired under lease finance arrangements with JS Bank Limited. The lease rentals are payable on monthly basis and the financing rates ranges from 12.52% to 13.39% Per annum (2012: 14.92% - 14.98%). The cost of operating and maintaining the leased assets is borne by the company. The company has an option to purchase the assets on the completion of lease period by adjusting the security deposit and has intention to exercise the option.

		June 30 2013 (Rupees)	June 30 2012 (Rupees)
14.	TRADE AND OTHER PAYABLES		
	Accrued expenses	1,621,045	1,139,382
	Workers' Welfare Fund	923,801	253,295
	Unclaimed dividend	625,215	625,293
	Tax deducted at source	77,012	3,137
	Others	421,705	216,515
		3,668,778	2,237,622



<i>15.</i>	ISSUE	D, SUBSCRIBL	ED AND PAID UP	P SHARE CAPITAL	<i>Note</i>	June 30 2013 (Rupees)	June 30 2012 (Rupees)	
		Number of	f Shares					
		2013	2012					
	10	<u>7,744,413</u>	10,744,413	Ordinary shares of Rs. each fully paid in cash		107,444,130	107,444,130	
16.	RESERVES							
	Statut Transi	tory reserve fer from Profi	it and loss accou	unt	16.1	19,562,237 2,847,499 22,409,736	17,988,541 1,573,696 19,562,237	
		ue Reserve nulated (loss)	)			(8,828,955)	(20,218,952)	
					=	13,580,781	(656,715)	
	16.1	In accordance company is reserve equipate to reserve.	s required to tra vals its paid up ca An amount of l	ndential Regulations for Insfer 20% of its after to Inital. Thereafter 5% of a IRs. 2,847,499 (June 201	r Non- B ax profit fter tax p 12: Rs. 1	Ranking Finance its to statutory I profit is required 1,573,696) has I	Companies, the reserve until the to be transferred been transferred	
17.	CONTINGENCIES AND COMMITMENTS							
	17.1	Contingent	Assets					
		The company has obtained court decrees in respect of recovery of overdue lease rent receivable from various clients aggregating to Rs. 7,211,463 as at June 30 2013 (June 2012 : Rs. 7,211,463).						
						June 30 2013	June 30 2012	
	17.2	Commitme	nts		Note	(Rupees)	(Rupees)	
		Ijarah lease	rentals payable	,	18.3	61,310,680		



			<i>Note</i>	June 30 2013 (Rupees)	June 30 2012 (Rupees)
18.	INCOME FROM OPERATIONS				
		ne on lease contracts ne from vehicle plying for hire	18.1 18.2	10,851 36,233,653	13,972 21,885,668
			_	36,244,504	21,899,640
	18.1	Income on Lease Contracts	_		
		Lease finance income for the current period Lease finance income reversed / (suspended)	_	- 10,851	20,446 (6,474)
	18.2	Income from Vehicle Plying for Hire	=	10,851	<u>13,972</u>
		Rentals		68,104,510	33,928,521
		Cost of Services Road tax/registration and other charges Vehicle service and maintenance-VPFH Ijarah lease rental Tracker monitoring cost Tracker transfer cost Insurance Depreciation Service charges to holding company	18.3 11.1 18.4	831,057 6,894,844 3,335,150 771,409 83,904 3,237,884 13,599,109 3,117,500	291,471 2,320,098 - 386,674 11,952 1,493,160 5,849,498 1,690,000 12,042,853
	18.3	Ijarah Lease Rental	- =	36,233,653	21,885,668

This includes rentals paid to BRR Guardian Modaraba against vehicles acquired under Ijarah facilities. Future rental payable on these facilities are as under:

	Due within one year	Due after one year but within five year	Due after five year	Total
	(Rupees)			
Total future rentals payable	11,792,520	49,518,160		61,310,680

18.4 The company has entered into an understanding with the holding company whereby company's vehicles have been deployed on hire through the holding company. A sum of Rs. 2,500 per month per vehicle has been fixed as service charges payable to the holding company.



			June 30 2013	June 30 2012	
19.	OTHER OPERATING INCOME	Note	(Rupees)	(Rupees)	
	Gain on sale of property, plant and equipment		5,175,818	-	
	Insurance claim		-	110,320	
	Return on bank deposit		2,797 07.000	10,836	
	Other income		97,000	1,000	
		=	5,275,615	122,156	
20.	ADMINISTRATIVE AND OPERATING EXPENSES				
	Salaries, allownces and benefits		4,874,038	4,385,566	
	Travelling and conveyance charges		4,580	5,025	
	Depreciation  Papairs and maintanance	11.1	56,690	77,090	
	Repairs and maintenance Printing and stationery		- 307,779	6,900 277,582	
	Rent		75,000	2/1,302	
	Utilities		49,692	_	
	Telephone and postage expenses		100,790		73,655
	Legal and professional charges		1,122,574	928,247	,
	Vehicle running expenses		122,086	130,240	
	Insurance expenses		17,289	18,255	
	Entertainment expenses		32,620	24,720	
	Auditor's remuneration	20.1	425,350	425,350	
	Director training program Donation		255,000	- 25 000	
	Sundry expenses		26,740	25,000 50,610	
		_	7,470,228	6,428,240	
20.1	Auditors' Remuneration	<del>-</del>			
	Audit fee		180,000	180,000	
	Half yearly audit / review		180,000	180,000	
	Code of Corporate Governance		30,000	30,000	
	Out of pocket expenses		35,350	35,350	
		=	425,350	425,350	
21.	FINANCIAL CHARGES				
	Markan an Eirann I		8,589,789	1,104,052	
	Mark up on Fianance Lease Bank charges		10,034	5,378	
		=	8,599,823	1,109,430	
22.	OTHER CHARGES				
	Workers' welfare fund		670,506	253,295	
	Loss on disposal of fixed assets		<i>-</i>	1,876,425	
		_	670,506	2,129,720	



23.	(REVERSALS)/PROVISIONS AND WRITE OFFS	<i>Note</i>	June 30 2013 (Rupees)	June 30 2012 (Rupees)
	Provisions/(Reversals): - against leases - against security deposit - against advances, deposits and prepayments - against morabaha finance		(51,569) - (7,580) -	43,184 29,000 (52,714) (75,000)
24.	TAXATION		(59,149)	(55,530)
	Current Deferred	24.1	(734,174) (9,867,041)	(346,671) (4,194,784)
			(10,601,215)	(4,541,455)
	24.1 The provision for current income tax is based the Income Tax Ordinance, 2001.	on minimum	taxation under s	section 113 of
25.	EARNINGS PER SHARE		<i>June</i> 2013	<i>June</i> 2012
	Profit after taxation Weight average number of ordinary shares	Rupees Numbers	14,237,496 10,744,413	7,868,481 10,744,413
	Earnings per share - basic and diluted	Rupees	1.33	0.73
00	MDANGA OMIONG LUMIU DELAMED DA DATEC			

### 26. TRANSACTIONS WITH RELATED PARTIES

The related parties comprise of entities over which the directors are able to exercise significant influence, entities with common directors, major shareholders, directors, key management and employees provident fund. The company has a policy whereby all transactions with related parties are entered into at arm's length prices using the permissible method of pricing. The transaction with related parties, other than remuneration under the terms of employment, are as follows:

Related Party	Nature of relationship	Nature of transaction / balance	JUNE 2013	JUNE 2012
Optimus Limited	Holding Company	Rental services rendered Management services received Vehicle maintenance service recived Purchase of tracker Purchase of motor vehicle Sale of tracker Sale of motor vehicle Salary and allowances	68,104,510 3,117,500 6,894,844 632,000 28,500,000 200,000 41,132,000 2,866,350	33,928,521 1,690,000 2,320,098 309,000 59,636,500 21,166 5,333,834 2,619,109
Mustang Security (Private) Limited	Common Directorship	Tracker Services	277,277	15,730
Staff provident fund		Contribution to staff provident fund	89,768	80,765



#### 27. REMUNERATION OF EXECUTIVE

27.1 The aggregate amount charged in the financial statements for the period in respect of remuneration and benefits to the Executives are as follows:

	<u>Executive</u>		
	June - 2013	June - 2012	
Managerial remuneration	2,866,350	2,619,109	
Total	2,866,350	2,619,109	
No of persons	1	1	

#### 28. FINANCIAL INSTRUMENTS RELATED DISCLOSURES

## 28.1 Financial Risk Management Objectives

The company's activities expose to a variety of financial risks, including the effects of changes in foreign exchange rates, credit and liquidity risk associated with various financial assets and liabilities. The company finances its operations through equity and management of working capital with a view to maintain reasonable mix between various sources of finance to minimize risk. Taken as a whole, risk arising from the company's financial instruments is limited as there is no significant exposure to market risk in respect of such instruments.

## 28.2 Liquidity risk

Liquidity risk is the risk that the company will encounter difficulties in raising funds to meet commitments associated with Financial Instruments. The company is not exposed to any significant risk.

## MATURITIES OF ASSETS AND LIABILITIES

	JUNE 30	0, 2013			
DESCRIPTIONS	Total	Up to 3 Months	Over 3 Months to 1 year	Over 1 year to 5 years	Over 5 years
LOCATION			Rupees		
ASSETS Investment in finance lease	9.530.531	0 520 521			
Investment in mance lease Long term advances, deposits and prepayments	9,330,331 14,742,198	9,530,531	-	- 14,742,198	-
Deferred tax asset	15,847,132	_	-	14,742,130	15,847,132
Property, plant and equipment	139,366,432	_	_	139,366,432	10,047,102
Cash and bank balances	208,642	208,642	_	100,000,402	_
Advances, deposits, prepayments and other receivables		13,998,637	1,924,250	_	_
Taxation - net	9,291,607	-	9,291,607	-	-
Total Assets	204,909,429	23,737,810	11,215,857	154,108,630	15,847,132
LIABILITIES					
Current portion of long term deposits	9,550,470	9,550,470	-	-	-
Trade and other payables	3,668,778	3,668,778	-	-	-
Liabilities against assets subject to finance lease	70,665,270	6,387,624	20,666,990	43,610,656	
Total Liabilities	83,884,518	19,606,872	20,666,990	43,610,656	-
Net Assets	121,024,911	4,130,938	(9,451,133)	110,497,974	15,847,132
Share Capital	107,444,130				
Reserve	13,580,781				
	121,024,911				



JUNE 30	<i>, 2012</i>			
Total	Up to 3 Months	Over 3 Months to 1 year	Over 1 year to 5 years	Over 5 years
		Rupees	-	
0 7 10 007	0.740.007	_		
	9,548,235	-	-	-
	-	-	5,864,4/4	07 71 1 170
- / · / · · -	-	-	117 071 007	25,714,173
	210 001		117,074,083	80,758
/		-	-	-
	8,022,330	- 	-	-
3,300,818	-	3,300,818	-	-
172,790,574	17,889,666	5,566,818	123,539,159	25,794,931
9 568 175	9 568 175	_	_	_
		_	_	_
54,197,362	4,020,447	12,995,180	37,181,735	
66,003,159	15,826,244	12,995,180	37,181,735	-
106,787,415	2,063,422	(7,428,362)	86,357,424	25,794,931
107 111 130				
(000,710)				
106,787,415				
	9,548,235 5,864,474 25,714,173 117,755,443 318,901 8,022,530 5,566,818 172,790,574 9,568,175 2,237,622 54,197,362 66,003,159 106,787,415 107,444,130 (656,715)	9,548,235 5,864,474 25,714,173 117,755,443 318,901 8,022,530 5,566,818 - 172,790,574 17,889,666 9,568,175 2,237,622 54,197,362 4,020,447 66,003,159 15,826,244 106,787,415 2,063,422 107,444,130 (656,715)	Total         Up to 3 Months to 1 year           Months         Over 3 Months to 1 year           Rupees           9,548,235         -           5,864,474         -           25,714,173         -           318,901         318,901           8,022,530         -           5,566,818         -           172,790,574         17,889,666         5,566,818           172,790,574         17,889,666         5,566,818           9,568,175         2,237,622         -           2,237,622         2,237,622         -           54,197,362         4,020,447         12,995,180           66,003,159         15,826,244         12,995,180           106,787,415         2,063,422         (7,428,362)           107,444,130         (656,715)	Total         Up to 3 Months         Over 3 Months to 1 year         Over 1 year to 5 years           9,548,235



# 28.3 Interest Rate Risk Management

Interest rate risk is the risk that the value of the financial instrument will fluctuate due to changes in the market mark-up/interest rates. Sensitivity to interest/mark up rate risk arises from mismatches of financial assets and financial liabilities that mature or repriced in a given period. The company manages these mismatches through risk management strategies where significant changes in gap position can be adjusted. The company is exposed to mark -up/interest rate risk in respect of the following:

Interest Rate Risk				June 3	0, 2013			
	ı	nterest / Mark	-up bearing		Noi	n Interest bea	ring	
	Interest rates	Maturity up to one year	Maturity after one year	Subtotal	Maturity up to one year	Maturity after one year	Subtotal	Total
				(Rı	upees)			
FINANCIAL ASSETS Net investment in lease	15.73% - 18%	9,530,531	-	9,530,531	-	-	-	9,530,531
Advances, deposits, prepayments and other receivables	-	-	-	-	15,531,335	-	15,531,335	15,531,335
Long term advances, deposits and prepayments	-	-	-	-	-	12,530,250	12,530,250	12,530,250
Cash and bank balances	<i>5%-6%</i>	100,127 9,630,658	-	100,127 9,630,658	108,515 15,639,850	- 12,530,250	108,515 28,170,100	208,542 37,800,758
FINANCIAL LIABILITIES Trade and other payables		-	-	-	3,668,778	-	3,668,778	3,668,778
Liabilities against assets subject to finance lease	12.52%-13.39%	27,054,614	43,610,656	70,665,270	-	-	-	70,665,270
mance lease		27,054,614	43,610,656	70,665,270	3,668,778	12,530,250	3,668,778	74,334,048
Net financial assets / (liabilities) June 30, 2013		(17,423,956)	(43,610,656)	(61,034,612)	11,971,072	12,530,250	24,501,322	(36,533,290)
Interest Rate Risk				lune 3	0, 2012			
	Interest / Mark-up bearing Non Interest bearing							
	ı	nterest / Mark	-up bearing	June 3		n Interest bea	ring	
			Maturity		Noi	Maturity	-	Total
	Interest rates	nterest / Mark Maturity up to one year	<u> </u>	Subtotal			ring	Total
		Maturity up	Maturity after one	Subtotal	Noi Maturity up	Maturity after one	-	Total
FINANCIAL ASSETS		Maturity up	Maturity after one	Subtotal	Nor Maturity up to one year	Maturity after one	-	Total
FINANCIAL ASSETS	Interest rates	Maturity up to one year	Maturity after one	Subtotal	Nor Maturity up to one year	Maturity after one	-	
FINANCIAL ASSETS  Net investment in lease  Advances, deposits, prepayments and other	Interest rates	Maturity up to one year	Maturity after one	Subtotal	Note to one year upees)	Maturity after one	Subtotal	9,548,235
FINANCIAL ASSETS  Net investment in lease  Advances, deposits, prepayments and other receivables	Interest rates	Maturity up to one year	Maturity after one	Subtotal	Note to one year upees)	Maturity after one year - -	Subtotal - - 6,429,333	9,548,235 6,429,333
FINANCIAL ASSETS  Net investment in lease  Advances, deposits, prepayments and other receivables  Long term advances, deposits and prepayments	Interest rates	Maturity up to one year  9,548,235	Maturity after one	Subtotal  9,548,235  204,031	Note	Maturity after one year  5,686,700	Subtotal	 9,548,235 6,429,333 5,686,700 318,901
FINANCIAL ASSETS Net investment in lease Advances, deposits, prepayments and other receivables Long term advances, deposits and prepayments Cash and bank balances FINANCIAL LIABILITIES Trade and other payables Liabilities against assets subject to	Interest rates	9,548,235	Maturity after one	Subtotal  9,548,235  204,031 9,752,266	Noi Maturity up to one year upees)	Maturity after one year  5,686,700	Subtotal	9,548,235 6,429,333 5,686,700 318,901 21,983,169
FINANCIAL ASSETS Net investment in lease Advances, deposits, prepayments and other receivables Long term advances, deposits and prepayments Cash and bank balances FINANCIAL LIABILITIES Trade and other payables	Interest rates	9,548,235	Maturity after one year	Subtotal  9,548,235  204,031 9,752,266	Noi Maturity up to one year upees)	Maturity after one year  5,686,700	Subtotal	9,548,235 6,429,333 5,686,700 318,901 21,983,169
FINANCIAL ASSETS Net investment in lease Advances, deposits, prepayments and other receivables Long term advances, deposits and prepayments Cash and bank balances FINANCIAL LIABILITIES Trade and other payables Liabilities against assets subject to	Interest rates	9,548,235	Maturity after one year  37,179,345	Subtotal  9,548,235	Noi Maturity up to one year upees)	Maturity after one year  5,686,700	Subtotal	9,548,235 6,429,333 5,686,700 318,901 21,983,169 2,237,622 54,197,362



#### 28.5 Credit Risk

The Company's credit risk exposure is not significantly different from that reflected in the financial statements. The management monitors and limits company's exposure to credit risk through monitoring of clients' credit exposure, review and conservative estimates of provisions for potential lease losses and doubtful receivables and by obtaining securities/collateral for large amounts of credits. The management is of the view that it is not exposed to significant concentration of credit risk as its financial assets are adequately diversified in different avenues.

Breakdown of credit risk exposure by class of business is follows:

	June 30 , 2013		June 30 , 2012	
Class of Business	JuneLease and Hire Purchase Finance	Morabaha and Short Term Finance	Lease and Hire Purchase Finance	Morabaha and Short Term Finance
	%	%	%	%
Electrical and electric goods Transport and communication Foods and beverages Trading Packaging Miscellaneous	32.06 3.17 4.61 24.47 35.69	94.17 - - - - 5.83	31.97 3.16 4.60 24.40 35.87	94.17 - - - - 5.83
	100.00	100.00	100.00	100.00

## 29. DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue on 01st October, 2013 by the Board of Directors of the Company.

#### 30. GENERAL

30.1 Figures have been rounded off to the nearest rupee.

30.2 Figures have been reclassified and re-arranged where necessary.

Chief Executive Officer	Director



# SIX YEARS AT A GLANCE

PARTICULARS	2013	2012	2011	2010	2009	2008
FINANCIAL POSITION						
Balance Sheet Size	204,909,429	172,790,574	112,295,458	80,419,085	143,637,993	175,198,784
Paid-up Capital	107,444,130	107,444,130	107,444,130	107,444,130	107,444,130	107,444,130
Statutory Reserves	22,409,736	19,562,237	17,988,541	9,638,752	9,638,752	9,638,752
Un-appropriated Profits	8,828,955	20,218,952	26,513,737	59,052,672	22,010,718	19,170,325
Fixed Assets (Net)	139,366,432	117,755,443	54,927,635	55,448,587	1,189,763	1,745,763
Net Investment in Lease &						
Hire Purchase Fin.	9,530,531	9,548,235	10,115,203	18,613,145	77,614,777	37,509,858
Long Term Loans	-	-	-	-	4,053,960	5,005,063
Lease Obligations	70,665,270	54,197,362	-	-	-	-
Long Term Deposits	9,550,470	9,568,175	9,688,175	15,640,387	38,800,236	11,248,429
Current Assets	34,953,667	23,456,484	26,206,803	23,925,473	108,453,720	116,443,674
Current Liabilities	40,273,862	28,823,814	12,376,524	22,247,815	44,452,000	61,032,736
INCOMES AND EXPENSES						
Income from operations	36,244,504	21,899,640	15,681,310	3,899,215	6,999,173	10,851,624
Other Income	5,275,615	122,154	1,281,925	1,485,600	2,139,289	3,212,391
Administrative & Operating						
Expenses	7,470,228	6,428,240	5,910,539	8,306,181	12,541,832	17,373,359
Financial Charges	8,599,823	1,109,430	2,012	330,169	2,382,683	5,408,875
Other Charges	670,506	2,129,720	248,470	-	-	-
Provision / (reversal) for						
losses	(59,149)	(55,530)	(1,372,807)	14,565,207	(3,054,461)	10,601,437
Profit/(Loss) before Tax	24,838,711	12,409,936	12,175,021	(17,817,441)	(2,731,592)	(20,856,008)
Taxation	(10,601,215)	(4,541,455)	29,573,923	(19,122,140)	-	175,000
Profit (Loss) after Tax	14,237,496	7,868,481	41,748,944	(36,939,581)	(2,731,592)	(21,031,008)



# PATTERN OF SHAREHOLDING HELD BY THE SHAREHOLDERS AS AT JUNE 30 2013

Shareholding					
No. of Shareholders	From	То	Total Shares Held		
208	1	100	12,219		
142	101	500	43,934		
205	501	1000	140,734		
130	1001	5000	291,037		
25	5001	10000	182,864		
10	10001	15000	120,366		
$\mathscr{G}$	15001	20000	103,241		
2	20001	25000	46,500		
2	25001	30000	55,346		
1	30001	35000	32,500		
1	45001	50000	47,500		
1	235001	240000	239,465		
1	420001	425000	422,125		
1	9005001	9010000	9,006,582		
735			10,744,413		



# CATEGORIES OF SHAREHOLDERS REQUIRED UNDER C.C.G. AS ON 30TH JUNE 2013

S. No. NAME	%AGE	HOLDING
DIRECTORS, CEO THEIR SPOUSE AND MINOR CHILDREN		
1 MR. SAAD SAEED FARUQI	0.0047	500
2 MR. MUHAMMAD SAJID	0.0047	500
3 SYED HASAN AKBAR KAZMI	0.0047	500
4 SYED SAJID NASIM	0.0047	500
5 MR. SHAHRUKH SAEED FARUQUI	0.0047	500
6 MR. MUSTAFA JAFAR	0.0047	500
7 MR. MIRZA MUHAMMAD AAMIR	0.0047	500
	0.0326	3,500
ASSOCIATED COMPANIES		
1 OPTIMUS LIMITED	83.9550	9,020,473
BANKS, DEVELOPMENTS, FINANCIAL INSTITUTIONS,		
NON BANKING FINANCIAL INSTITUTIONS		
1 INDUSTRIAL DEVELOPMENT BANK OF PAKISTAN.	3.9288	422,125
2 BANKERS EQUITY LIMITED.	0.0047	500
3 ESCORTS INVESTMENT BANK LIMITED.	0.1098	11,800
	4.0433	434,640
INSURANCE COMPANIES		
1 STATE LIFE INSURANCE CORP. OF PAKISTAN	2.2287	239,465
2 GULF INSURANCE COMPANY LIMITED	0.0109	1,175
	2.2397	240,640



JOINT STOCK COMPANIES		0.3025	32,500
	SALIM SOZER SECURITIES (PVT) LTD		
3 FIKREE'S (SMC-PVT) L			
6 SARFRAZ MAHMOOD			
	The state of the s		
·			
•	10 M.R. SECURITIES (SMC-PVT) LTD.		
,	11 MAM SECURITIES (PVT) LIMITED		
12 SAAO CAPITAL (PVT) L	0.0558	6,000	
13 STOCK STREET (PVT) L	0.1087	11675	
14 DARSON SECURITIES (	0.0055	587	
15 S.H. BUKHARI SECURI	0.0016	175	
16 CAPITAL VISION SECU	0.0605	6500	
17 HIGHLINK CAPITAL (P)	0.0000	1	
18 EXCEL SECURITIES (PV	0.0293	3,150	
19 NH SECURITIES (PVT)	0.1667	17,912	
20 PYRAMID INVESTMEN	TS (PVT) LTD.	1.2154	130,590
SHARES HELD BY THE GENERA	AL PUBLIC	8.5141	914,785
	TOTAL:	100.0000	10,744,413
ž	trading in shares of the company l and minor children is as follows	by the Directors, CEO, C.	FO, Company
Sr. No. Name		Sale	Purshase
1 Ms Ayesha Qadri		500	
2 Mr. Mirza Muhammac	d Aamir		500
SHAREHOLDERS HOLDING 10	% OR MORE OF TOTAL CAPITAL:		
1 Oprin Alic i in Americ	TI COT	7/1. 0.000 170	00.0770
1 OPTIMUS LIMITED	TOTA	74L: 9,020,473	83.9550





# PROXY FORM

I/We	of		being a
Shareholder of CAPITAL ASSETS LEASE	ING CORPOR	PATION LIMITED and holding	Ordinary
Shares as per Register Folio No			
hereby appoint Mr. / Mi	rs	of	
or failing him/her Mr. / Mrs		of	
as my/our Proxy in my/our absence to a	attend and vo	ote for me/us and on my/our behalf .	at the 21st Annua
General Meeting of the Company to b	he held on Sa	nturday, October 26 <sup>th</sup> , 2013 and at a	any adjournment
thereof.			
(Signature should agree v	vith the Spec	ture on Revenue Stamp(s)  imen Signature registered with the continuent of the Conti	
First Witness Signature		Second Witness Signal	ture
Name in Block letters and Ada	ress	Name in Block letters and	Address
Computerized National Identity Card . Passport Number of Witnes		Computerized National Identity C Passport Number of Wi	Tard Number or itness
Proxy's Signature		Proxy's Signature	

#### Notes:

- 1. A Member entitled to attend and vote at the Meeting may appoint any other member as his/her proxy to attend and vote on his/her behalf. A proxy must be a member of the Company, however corporation may appoint a person who is not a member.
- 2. This form should be signed by the member or by his/her attorney duly authorized in writing. If the member is a Corporation, its common seal should be affixed to the instrument. The proxy form must be witnessed by two persons.
- 3. The form of the proxy together with the power of attorney, if any, under which it is signed or a notarially certified copy thereof, must be deposited duly completed in all respects at the Company's Registered office at least 48 hours before the time of holding the Meetings.
- 4. Signature should agree with the specimen registered with the Company.
- 5. The following requirements have to be met by CDC Account holders/Corporate entities:
  - i. The proxy form must be witnessed by two persons whose names, addresses and C.N.I.C. number should be mentioned on the form.
  - ii. Attested copies of C.N.I.C or Passport of the beneficial owners shall be furnished with the proxy form.
  - iii. The proxy shall produce his/her original C.N.I.C or passport at the time of meeting.



The Company Secretary Capital Assets Leasing Coorporation Limited 14th Floor, Chapal Plaza Hasrat Mohani Road, Karachi-74000.	AFFIX CORRECT POSTAGE
FOLD HERE	FOLD HERE
FOLD HERE	FOLD HERE

If undelivered please return to



# Capital Assets Leasing Corporation Limited 14th Floor, Chapal Plaza, Hasrat Mohani Road, Karachi-74000.

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