## **Faysal Savings Growth Fund**

Faysal Savings Growth Fund (FSGF) an open-ended mutual fund, seeks maximum preservation of capital and a reasonable rate of return via investing primilary in money market and debt securities having good credit rating and liquidity.

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#### **FUND INFORMATION**

### **Management Company**

Faysal Asset Management Limited

## **Board of Directors of the Management Company**

Mr. Mohammad Abdul Aleem, Chairman

Mr. Enamullah Khan, Chief Executive Officer

Mr. Razi-ur-Rahman Khan, Director

Mr. Feroz Rizvi, Director Sved Maiid Ali, Director

Mr. Zafar Ahmed Siddiqui, Director

Mr. Ibad-ur-Rehman Chishti, Director

## CFO & Company Secretary of the Management Company

Mr. Najm-ul-Hassan

#### **Audit Committee**

Mr. Feroz Rizvi, Chairman Syed Majid Ali, Member

Mr. Zafar Ahmed Siddiqui, Member

Mr. Razi-Ur-Rahman Khan, Member

#### **Trustee to the Fund**

Central Depository Company of Pakistan CDC House, 99B, Block B, S.M.C.H.S., Main Shahrah-e-Faisal, Karachi.

#### Bankers to the fund

Askari Bank Limited

Bank Alfalah Limited

Faysal Bank Limited

NIB Bank Limited

The Bank of Puniab

Habib Bank Limited

Soneri Bank Limited

Summit Bank Limited

Habib Metropolitan Bank Ltd.

**UBL Ameen-Islamic Banking** 

#### **Auditors**

Ernst & Young Ford Rhodes Sidat Hyder, Chartered Accountants

#### **Legal Advisor**

Mohsin Tayebaly & Co. 2nd Floor, Dime Centre, BC-4 Block-9, KDA-5, Clifton, Karachi.

#### Registrar

Technology Trade (Pvt) Limited Dagia House, 214-C, Block-2, PECHS, Karachi.

## **MISSION STATEMENT**

Faysal Savings Growth Fund seeks to provide investors a consistent income stream with maximum preservation of capital.

The Directors of the Faysal Asset Management Limited, the Management Company of **Faysal Savings Growth Fund** (FSGF), are pleased to present the 7th Annual Report on the operations of FSGF along with the audited accounts, Reports of the Trustee and Auditors to the Unit Holders for the year ended June 30, 2013.

#### SALE AND REDEMPTION OF UNITS

During the year, units worth Rupees 549 million were issued and units with a value of Rupees 1,466 million were redeemed.

#### **UNIT HOLDERS**

As of June 30, 2013, total unit outstanding were decreased by 48%. As of June 30, 2013, 8,772,171 units with a value of Rs. 898 million were outstanding (June 30, 2012: 16,719,412 units with a value of Rs. 1,726 million).

#### **UNIT PRICES**

Unit prices are being announced on a daily basis based on the NAV of the underlying portfolio. The highest and lowest offer/redemption prices during the year as well as the prices prevailing as of June 30, 2013 were as below:

	Offer Price	Redemption Price
Highest	103.89	103.89
Lowest	100.97	100.97
As of June 30, 2012	102.42	103.42

#### **Economic Outlook**

The outgoing fiscal year was a historic yet challenging year for Pakistan's economy wherein it continued to endure an unprecedented set of challenges in the form of widening fiscal deficit, security hazards, falling foreign exchange reserves and rising energy shortfall. These challenges kept the GDP expansion subdued to 3.6% against target of 4.3%.

The average headline Inflation for FY13 stood at 7.4% against 11% in FY12. This stayed almost 200bps below the SBP target of 9.5%. Throughout the year, inflation remained on the downside due to better supply of food and nonfood items, which in turn resulted in easing of domestic prices as well as global commodity prices. Given the relative slowdown in Inflation, the State Bank of Pakistan reduced the key policy rate by a cumulative 300bps over the year - i.e. from 12% to 9%.

Pakistan's current account balance posted a deficit of USD 2.3bn, witnessing a decline of 100% YoY. This was primarily attributable to inward remittances which continued to demonstrate a stellar performance by clocking in at USD 13.9bn - up by 5% YoY. This increase is primarily driven by government's efforts to divert remittances from informal to the formal channels. Since the launch of Pakistan Remittance Initiative (PRI), the share of worker's remittances has increased considerably from 75% in FY10 to 90% in FY13.

During FY13, the country's foreign exchange reserves depleted by over USD 7bn to close the year at USD 11bn. The fall in the reserve position was owed to repayments made to the International Monetary Fund. Pakistan made massive repayments totaling over USD 3bn to the IMF which not only deteriorated the reserve position but also pressurized the Pakistani Rupee beyond the PKR 98 mark. In order to make up for the external funding squeeze and fiscal deficit financing, the government's budgetary requirement stepped up substantially, compelling them to resort to borrowing from the financial sector.

#### MONEY MARKET REVIEW:

Monetary policy gained substantial momentum over FY13 at the behest of the State Bank of Pakistan, easing up by 300bps to low of 9%. Liquidity variation, rising fiscal deficit and widening government borrowing increased volatility in the money market and resulted in numerous opportunities to capitalize on falling interest rate risk.

In the absence of any external budgetary support, the Government resorted to domestic financing avenues to bridge the fiscal deficit - in turn driving up growth in broad money (M2). On account of higher fiscal borrowing and curtailment of liquidity injections, bond yields remained around 150bps to 200bps above the discount rate over the course of year.

During FY13, the SBP held 26 T-bill auctions and realized PKR 5.5tn with weighted average yield ranging from 9.64% to 9.80% across different maturities. The central bank continued to intervene in the money market to stabilize yields through Open Market Operations (OMO); however, it continued to reduce OMO injections to discourage liquidity redeployment in T-bills and encourage private credit off-take. Along with reduction in size, OMO cutoff rates surged over each successive injection, leading to a decline in risk-free spreads that were often targeted by commercial banks and subject to much criticism.

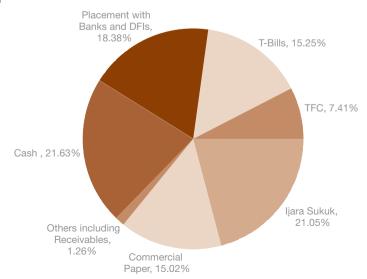
Over latter half of the year, heightened interest rate volatility in the secondary market caused institutional investors to remain inclined towards shorter-tenor instruments and protect themselves against signs of reversing interest rate risk.

Going forward, higher inflationary readings may elevate longer tenor yields, possibly pushing real returns lower. The upcoming EFF agreement with the IMF could add to monetary tightening pressures, resulting in a reversal of the key policy rate over the first quarter of the new fiscal year.

#### **PERFORMANCE**

FSGF yielded a return of 8.85% in June 2013 - locking in FY13 YTD return at 8.67%. Throughout FY13, your fund secured stable returns in the income fund category. Furthermore, your fund witnessed an upgrade in its rating from A+ to AA-. Towards the start of the fiscal year, almost half of the fund's assets were invested in shorter tenor government instruments. However, in order to take advantage of higher yields, the fund resorted towards higher yielding corporate instruments towards the latter half of the fiscal year without compromising on the quality of assets. Towards the end of FY13, profits were booked on longer tenor securities in the wake of monetary easing. Going forward, the management will continue to prudently allocate funds between high yielding instruments and stable treasuries.

#### **ASSET ALLOCATION**



#### **INCOME DISTRIBUTION**

The Board of directors has approved fund distribution at the rate of 7.85% (Interim 6.8% and final 1.05%) (i.e Rs. 7.85 per unit of par value of Rs.100 each).

#### MUTUAL FUND RATING

JCR-VIS has awarded the fund stability rating of "AA-(f)" for Faysal Savings Growth Fund (FSGF). This rating denotes Moderate degree of stability in Net Asset Value. The credit rating also signifies the strength of the credit quality of financial instruments in the portfolio. It also denotes low portfolio risk, duration risk and interest rate risk.

#### **CORPORATE GOVERNANCE**

A prescribed under clause xvi of the Code of Corporate Governance 2012 **Statement of Compliance** with the Code of Corporate Governance along with the auditors' report thereon for the year ended June 30, 2013 forms part of this annual report.

- 1. Statements under clause xvi of the Code:
  - a. The financial statements, prepared by the management of the listed company, present its state of affairs fairly, the result of its operations, cash flows and changes in equity;
  - b. Proper books of account of the listed company have been maintained;
  - c. Appropriate accounting policies have been consistently applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment;
  - d. International Financial Reporting Standards, as applicable in Pakistan, have been followed in preparation of financial statements and any departures therefrom has been adequately disclosed and explained;
  - e. The system of internal control is sound in design and has been effectively implemented and monitored;
  - f. There are no significant doubts upon the listed company's ability to continue as a going concern:
  - g. The details of taxes, duties, levies and charges outstanding, are disclosed in the financial statements:
  - h. The number of board and committees' meetings held during the year and attendance by each director forms part of this Annual Report; and
  - i. The prescribed pattern of shareholding is given as part of this Annual Report.

There was no sale and repurchase of units of the Fund carried out by the directors, CEO, COO, CFO, Head of Internal Audit, Company Secretary, their spouses and minor children, and the Management Company.

#### PATTERN OF HOLDING

The Pattern of Holding as at June 30, 2013 of FSGF is given as part of this Annual Report.

#### **AUDITORS**

The present auditors Messers Ernst & Young Ford Rhodes Sidat Hyder, Chartered Accountants retire and, being eligible, offer themselves for re-appointment. The Board endorses the recommendation of the Audit Committee for re-appointment of Messers Ernst & Young Ford Rhodes Sidat Hyder, Chartered Accountants as the auditors for the year ending June 30, 2014.

#### **ACKNOWLEDGEMENT**

The Board of Directors of the Management Company is thankful to unit holders for their confidence on the Management, the Securities and Exchange Commission of Pakistan and the management of Karachi Stock Exchange for their valuable support, assistance and guidance. The Board also thanks the employees of the Management Company and the Trustee for their dedication and hard work.

For and on behalf of the Board

Enamullah Khan
Chief Executive Officer

Karachi: September 24, 2013

### **FUND MANAGER'S REPORT**

#### **Economic Review**

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#### **Money Market Review**

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Over latter half of the year, heightened interest rate volatility in the secondary market caused institutional investors to remain inclined towards shorter-tenor instruments and protect themselves against signs of reversing interest rate risk.

Going forward, higher inflationary readings may elevate longer tenor yields, possibly pushing real returns lower. The upcoming EFF agreement with the IMF could add to monetary tightening pressures, resulting in a reversal of the key policy rate over the first quarter of the new fiscal year.

#### **FUND MANAGER'S REPORT**

Fund Type		Open Ended	
Category		Income scheme	
Risk Profile		Low	
	`	000 15	

Net Assets (PKR mn) 898.45
NAV per Unit (PKR) 102.42
Pricing Mechanism Forward
Custodian/Trustee CDC

FUND INFORMATION

Auditor Ernst & Young Ford Rhodes Sidat Hyder

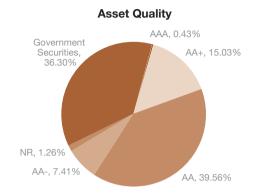
Management Fee 1.50% Front/Back end Load Nil

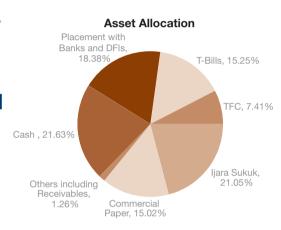
Launch Date May 12, 2007

Benchmark 75% 6M KIBOR & 25% 3M PKRV

Stability Rating AA - (f) (JCRVIS) AMC Rating AM3+ (JCRVIS)

FUND RETURNS		
	FY13	FY12
Annual Return	8.67	11.14
Benchmark	9.88	12.33





#### **FSGF Performance**

FSGF yielded a return of 8.85% in June 2013 - locking in FY13 YTD return at 8.67%. Throughout FY13, your fund secured stable returns in the income fund category. Furthermore, your fund witnessed an upgrade in its rating from A+ to AA-. Towards the start of the fiscal year, almost half of the fund's assets were invested in shorter tenor government instruments. However, in order to take advantage of higher yields, the fund resorted towards higher yielding corporate instruments towards the latter half of the fiscal year without compromising on the quality of assets. Towards the end of FY13, profits were booked on longer tenor securities in the wake of monetary easing. Going forward, the management will continue to prudently allocate funds between high yielding instruments and stable treasuries.



## CENTRAL DEPOSITORY COMPANY OF PAKISTAN LIMITED

#### **Head Office**

CDC House, 99-B, Block 'B' S.M.C.H.S. Main Shahra-e-Faisal Karachi - 74400. Pakistan. Tel: (92-21) 111-111-500 Fax: (92-21) 34326020 - 23 URL: www.cdcpakistan.com Email: info@cdcpak.com







#### TRUSTEE REPORT TO THE UNIT HOLDERS

#### FAYSAL SAVINGS GROWTH FUND

Report of the Trustee pursuant to Regulation 41(h) and clause 9 of Schedule V of the Non-Banking Finance Companies and Notified Entities Regulations, 2008

We Central Depository Company of Pakistan Limited, being the Trustee of Faysal Savings Growth Fund (the Fund) are of the opinion that Faysal Asset Management Limited being the Management Company of the Fund has in all material respects managed the Fund during the year ended June 30, 2013 in accordance with the provisions of the following:

- Limitations imposed on the investment powers of the Management Company under the constitutive documents of the Fund;
- (ii) The pricing, issuance and redemption of units are carried out in accordance with the requirements of the constitutive documents of the Fund; and
- (iii) The Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 and the constitutive documents of the Fund.

Muhammad Hanif Jakhura

Chief Executive Officer

Central Depository Company of Pakistan Limited

Karachi: October 08, 2013



# REVIEW REPORT TO THE UNIT HOLDERS ON THE STATEMENT OF COMPLIANCE WITH THE BEST PRACTICES OF THE CODE OF CORPORATE GOVERNANCE

We have reviewed the Statement of Compliance with the best practices (the Statement) contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors of Faysal Asset Management Limited (the Management Company) of **Faysal Saving Growth Fund** (the Fund) to comply with the Listing Regulation No. 35 (Chapter XI) of the Karachi Stock Exchange Limited where the Fund is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Management Company of the Fund. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement reflects the status of the Management Company's compliance with the provisions of the Code in respect of the Fund and report if it does not. A review is limited primarily to inquiries of the Management Company's personnel and review of various documents prepared by the Management Company to comply with the Code.

As part of our audit of financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement on internal control covers all risks and controls, or to form an opinion on the effectiveness of such internal controls, the Management Company's corporate governance procedures and risks.

Further, Sub-Regulation (xiii a) of Listing Regulation 35 notified by the Karachi Stock Exchange Limited requires the Management Company to place before the Board of Directors for their consideration and approval related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price recording proper justification for using such alternate pricing mechanism. Further, all such transactions are also required to be separately placed before the audit committee. We are only required and have ensured compliance of requirement to the extent of approval of related party transactions by the Board of Directors and placement of such transactions before the audit committee. We have not carried out any procedure to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement does not appropriately reflect the Management Company's compliance, in all material respects, with the best practices contained in the Codein respect of the Fund for the year ended 30 June 2013.

We refer to the clause 9 of the Statement which describes the non-compliance with the Code.

Our conclusion is not qualified in respect of the above matter.

**Chartered Accountants** 

Date: September 24, 2013

Karachi

## STATEMENT OF COMPLIANCE BY FAYSAL SAVINGS GROWTH FUND WITH THE CODE OF CORPORATE GOVERNANCE

This statement is being presented to comply with the Code of Corporate Governance (the Code) contained in Regulation No. 35 of Listing Regulations of Karachi Stock Exchange Limited for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of Corporate Governance. The Board of Directors (the Board) of Faysal Asset Management Limited (the Management Company), an unlisted public company, manages the affairs of **Faysal Savings Growth Fund** (the Fund). The Fund being a unit trust open end scheme does not have its own Board of Directors. The Management Company has applied the principles contained in the Code to the Fund in the following manner:

1. The Management Company encourages representation of independent non-executive directors. At present, the Board includes:

Category	Names
Independent Director	Mr. Mohammad Abdul Aleem Mr. Feroz Rizvi Mr. Zafar Ahmed Siddiqui
Non-Executive Director	Mr. Syed Majid Ali Mr. Syed Ibadur Rehman Chishti Mr. Razi-Ur-Rehman Khan
Executive Director	Mr. Enamullah Khan (CEO)

The independent directors meet the criteria of independence under clause i (b) of the Code.

- 2. The directors have confirmed that none of them are serving as a director in more than seven listed companies, including the Management Company.
- 3. All the resident directors of the Management Company are registered as taxpayers and none of them have defaulted in payment of any loan to a banking company, a DFI or an NBFC or, being a member of a stock exchange, have been declared as a defaulter by that stock exchange.
- 4. During the year under review, no casual vacancy occurred on the Board.
- 5. The Management Company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the company along with its supporting policies and procedures.
- 6. The Board has developed a vision / mission statement, an overall corporate strategy and significant policies for the Fund. A complete record of particulars of significant policies along with the dates on which these were approved or amended has been maintained.
- 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment, determination of remuneration and terms and conditions of employment of the Chief Executive Officer (CEO) and other executive and non-executive directors has been taken by the Board.
- 8. The meetings of the Board were presided over by the Chairman and the Board met at least once in every quarter during the year. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9. All the directors of the Management Company are well-conversant with the relevant laws applicable to the Fund and Management Company, its policies and procedures and provisions of memorandum and articles of association and are aware of their duties and responsibilities. The compliance with the requirement of certification of directors under clause (xi) of the Code shall be ensured during year ending June 30, 2014.

## STATEMENT OF COMPLIANCE BY FAYSAL SAVINGS GROWTH FUND WITH THE CODE OF CORPORATE GOVERNANCE

- 10. The Board has approved the appointment of Chief Financial Officer and Company Secretary during the year.
- 11. The Directors' report relating to the Fund for the year ended June 30, 2013 has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Fund were duly endorsed by the CEO and CFO of the Management Company before approval of the Board.
- 13. The Directors, CEO, and executives do not hold any interest in the units of the Fund other than that disclosed in the Directors' report.
- 14. The Management Company has complied with all the applicable corporate and financial reporting requirements of the Code.
- 15. The Board has formed an Audit Committee. It comprises of four members, all of whom are non-executive directors of the Management Company including the chairman of the Committee who is an independent non-executive director.
- 16. The meetings of the Audit Committee were held at least once in every quarter and prior to the approval of interim and final results of the Fund as required by the Code. The terms of reference of the Committee have been approved in the meeting of the Board of Directors and the Committee has been advised to ensure compliance with those terms of reference.
- 17. The Board has formed an HR and Compensation Committee. It comprises of four members including CEO of whom three are non-executive directors and the chairman of the Committee is an independent director.
- 18. The Management Company has outsourced its internal audit function to KPMG Taseer Hadi & Co. Chartered Accountants (the Firm) who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Fund. Further, the Head of Internal Audit has been appointed during the year to act as coordinator between the Firm and the Board.
- 19. The statutory auditors of the Fund have confirmed that they have been given a satisfactory rating under the Quality Control Review program of the Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Management Company or units of the Fund and that the firm and all its partners are in compliance with the International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. The 'closed period', prior to the announcement of interim / final results, and business decisions, which may materially affect the market price of Funds' units, was determined and intimated to directors, employees and stock exchange.
- 22. Material / price sensitive information has been disseminated among all market participants at once through stock exchange.

We confirm that all other material principles enshrined in the Code have been complied with.

For and on behalf of the Board

Karachi Dated: September 24, 2013 Enamullah Khan
Chief Executive Officer

## INDEPENDENT AUDITORS' REPORT TO THE UNIT HOLDERS

#### REPORT ON THE FINANCIAL STATEMENTS

We have audited the accompanying financial statements of **Faysal Savings Growth Fund** (the Fund), which comprise the statement of assets and liabilities as at 30 June 2013, and the related statements of income, distribution, cash flows and movement in unit holders' fund for the year then ended, and a summary of significant accounting policies and other explanatory notes.

#### Management's responsibility for the financial statements

The Management Company of the Fund is responsible for the preparation and fair presentation of these financial statements in accordance with the requirements of approved accounting standards as applicable in Pakistan, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards as applicable in Pakistan. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements give a true and fair view of the state of the Fund's affairs as at 30 June 2013, and of its financial performance, cash flows and transactions for the year then ended in accordance with approved accounting standards as applicable in Pakistan.

#### Other matter

The financial statements of the Fund for the year ended 30 June 2012 were audited by another firm of Chartered Accountants whose report dated 12 September 2012 expressed an unmodified opinion thereon.

#### REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

In our opinion, the financial statements have been prepared in accordance with the relevant provisions of Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 and Non-Banking Finance Companies and Notified Entities Regulations, 2008.

**Chartered Accountants** 

Audit Engagement Partner: **Shabbir Yunus** Dated: September 24, 2013 Karachi

## STATEMENT OF ASSETS AND LIABILITIES

AS AT JUNE 30, 2013		June 30, 2013	2012
	Note -	(Rup	ees)
Assets			
Bank balances and term deposit receipt Investments Deposits and other receivables  Total assets	7 8 9	305,873,331 638,853,868 7,275,145 952,002,344	1,380,822,420 7,081,291
Liabilities			
Payable to the Management Company Remuneration payable to the Trustee Accrued and other liabilities  Total liabilities	10 11 12	1,816,003 151,056 51,585,330 53,552,389	3,011,299 216,783 55,279,444 58,507,526
Net assets		898,449,955	1,726,450,599
Unit holders' fund (as per statement attached)		898,449,955	1,726,450,599
		(Number	of units)
Number of units in issue		8,772,171	16,719,412
Contingencies and commitments	13		
		(Rup	oees)
Net asset value per unit		102.42	103.26

The annexed notes from 1 to 21 form an integral part of these financial statements.

For Faysal Asset Management Limited (Management Company)

Chief Executive Officer	Director	Director
Offici Excount officer	Birootor	Diroctor

## **INCOME STATEMENT**

FOR THE YEAR ENDED JUNE 30, 2013	Note	June 30, 2013	June 30, 2012
Income		(Rupe	es)
Profit earned on debt and government securities Return on bank balances and term deposit receipts Income from reverse repurchase transactions		138,836,714 18,750,552 -	341,438,817 132,914,281 7,133,215
Net gain on investments classified as 'at fair value through profit or loss' - Net capital gain on sale of investments - Net unrealised gain / (loss) on revaluation of investments	8.7	3,936,115 335,246 4,271,361	1,621,731 (223,169) 1,398,562
Total income		161,858,627	482,884,875
Remuneration of the Management Company Federal excise duty on management fee Sales tax on management fee Remuneration of the Trustee Brokerage charges Bank charges Auditors' remuneration SECP annual fee Legal and professional charges Fees and subscription Settlement charges, federal excise duty and capital value tax Amortisation of preliminary expenses and floatation costs Printing charges and other expenses Provision for Workers' Welfare Fund Total expenses Net income from operating activities	10.2	22,799,495 134,020 3,667,904 2,141,929 785,918 187,158 530,000 1,123,539 60,000 250,000 155,102 - 420,999 2,294,500 34,550,564 127,308,063	56,514,841 9,042,239 4,051,279 1,006,603 324,823 556,107 2,812,953 60,000 235,000 6,109 690,412 236,568 6,536,018 82,072,952 400,811,923
Element of loss and capital losses included in prices of units issued less those in units redeemed - net		(14,877,559)	(80,547,133)
Net income for the year before taxation		112,430,504	320,264,790
Taxation	15	-	-
Net income for the year after taxation		112,430,504	320,264,790
Other comprehensive income for the year		-	-
Total comprehensive income for the year		112,430,504	320,264,790

The annexed notes from 1 to 21 form an integral part of these financial statements.

## For Faysal Asset Management Limited

(Management Company)

Chief Executive Officer	Director	Director
Chief Executive Officer	Director	Director

## **DISTRIBUTION STATEMENT**

FOR THE YEAR ENDED JUNE 30, 2013	June 30, 2013	June 30, 2012
	(Rup	ees)
Undistributed income brought forward [includes unrealised loss on investments of Rs.223,169 (2012: unrealised loss of Rs.939,943)]	70,716,647	132,182,907
Final bonus distribution for the year ended June 30, 2012 @ Rs.2.55 per unit (2011: Rs.2.40 per unit declared for distribution on July 09, 2011) declared for distribution on July 05, 2012	(32,272,039)	(87,641,715)
Final cash dividend for the year ended June 30, 2012 @ Rs.2.55 per unit (2011: Rs.2.40 per unit declared for distribution on July 09, 2011) declared for distribution on July 05, 2012	(10,362,460)	(18,522,539)
Interim bonus distribution for the quarter ended September 30, 2012 @ Rs.2.20 per unit (2011: Rs.2.50 per unit declared for distribution on October 28, 2011) declared for distribution on October 20, 2012	(26,998,954)	(89,757,499)
Interim cash dividend for the quarter ended September 30, 2012 @ Rs.2.20 per unit (2011: Rs.2.50 per unit declared for distribution on October 28, 2011) declared for distribution on October 20, 2012	(8,922,636)	(19,315,068)
Interim bonus distribution for the quarter ended December 31, 2012 @ Rs.2.2 per unit (2011: Rs.3 per unit declared for distribution on February 11, 2013 declared for distribution on January 30, 2013		(79,056,661)
Interim cash dividend for the quarter ended December 31, 2012 @ Rs.2.20 per unit (2011: Rs.3 per unit declared for distribution on February 11, 2013 declared for distribution on January 30, 2013	<u>(8,922,470)</u>	(23,126,953)
Interim bonus distribution for the quarter ended March 31, 2013 @ Rs.1.85 per unit (2012: Rs.2.70 per unit declared for distribution on April 21, 2012) declared for distribution on April 19, 2013	(15,472,841)	(41,254,137)
Interim cash dividend for the quarter ended March 31, 2013 @ Rs.1.85 per unit (2012: Rs.2.70 per unit declared for distribution on April 21, 2012) declared for distribution on April 19, 2013	(7,502,929)	(23,056,478)
Interim bonus distribution for the month ended May 31, 2013 @ Rs.0.55 per unit (2012: Rs.Nil) declared for distribution on June 03, 2013	(4,369,556)	-
Interim cash dividend for the month ended May 31, 2013 @ Rs.0.55 per unit (2012: Rs.Nil) declared for distribution on June 03, 2013	(2,230,572)	-
Net income for the year after taxation	112,430,504	320,264,790
Undistributed income carried forward		
[includes unrealised gain on investments of Rs 335,246	40.004.005	
(2012: unrealised loss of Rs.223,169)]	43,081,328	70,716,647

The annexed notes from 1 to 21 form an integral part of these financial statements.

## For Faysal Asset Management Limited (Management Company)

Chief Executive Officer	Director	Director

## **STATEMENT OF CASH FLOWS**

FOR THE YEAR ENDED JUNE 30, 2013		June 30, 2013	June 30, 2012
CACH ELONO EDON ODEDATINO ACTIVITIES	Note	(Rup	oees)
CASH FLOWS FROM OPERATING ACTIVITIES  Net income for the year before taxation		112,430,504	320,264,790
Adjustments for non-cash and other items:  Net capital gain on sale of investments classified    as 'at fair value through profit or loss'  Net unrealised (gain) / loss on revaluation of investments		(3,936,115)	(1,621,731)
classified as at fair value through profit or loss  Profit earned on debt and government securities  Return on bank balances and term deposit receipts  Income from reverse repurchase transactions  Element of loss and capital losses included in prices		(335,246) (138,836,714) (18,750,552) -	223,169 (341,438,817) (132,914,281) (7,133,215)
of units issued less those in units redeemed - net Amortisation of preliminary expenses and floatation costs		14,877,559	80,547,133 690,412
		(34,550,564)	(81,382,540)
Decrease in assets Deposits and other receivables		100,049	189,530,951
(Decrease) / increase in liabilities Payable to the Management Company Remuneration payable to the Trustee Accrued and other liabilities		(1,195,296) (65,727) (3,694,114) (4,955,137) (39,405,652)	(3,634,145) (204,877) 6,010,094 2,171,072 110,319,483
Proceeds from sale / redemption of investments Payments made against purchase of investments Profit received on debt and government securities Return received on bank balances and term deposit receipts Income received on reverse repurchase transactions Net cash generated from operating activities		10,847,455,151 (10,118,403,618) 153,720,139 20,761,604 - 864,127,624	29,947,881,256 (29,325,201,949) 353,695,909 147,226,352 7,618,000 1,241,539,051
CASH FLOWS FROM FINANCING ACTIVITIES			
Amounts received against issue of units Payments made against redemption of units Dividend paid Net cash used in financing activities		548,694,745 (1,466,062,385) (37,941,067) (955,308,707)	2,804,845,056 (5,950,905,961) (84,021,038) (3,230,081,943)
Net decrease in cash and cash equivalents during the year		(91,181,083)	(1,988,542,892)
Cash and cash equivalents at the beginning of the year		397,054,414	2,385,597,306
Cash and cash equivalents at the end of the year	7	305,873,331	397,054,414

The annexed notes from 1 to 21 form an integral part of these financial statements.

## For Faysal Asset Management Limited

(Management Company)

Chief Executive Officer	Director	Director
Offici Executive Officer	Director	Director

## STATEMENT OF MOVEMENT IN UNIT HOLDERS FUND

FOR THE YEAR ENDED JUNE 30, 2013	June 30, 2013	June 30, 2012
	(Ru	pees)
Net asset value per unit at the beginning of the year	103.26	102.99
Net asset value per unit at the end of the year	102.42	103.26
Net assets at the beginning of the year	1,726,450,599	4,555,720,619
Amount received on issue of units *	548,694,745	2,804,845,056
Amount paid on redemption of units **	1,466,062,385 (917,367,640)	(5,950,905,961) (3,146,060,905)
Element of loss and capital losses included in prices of units issued less those in units redeemed - net	14,877,559	80,547,133
Final cash dividend for the year ended June 30, 2012 @ Rs.2.55 per unit (2011: Rs.2.40 per unit declared for distribution on July 09, 2011 declared for distribution on July 05, 2012	(10,362,460)	(18,522,539)
Interim cash dividend for the quarter ended September 30, 2012 @ Rs.2.20 per unit (2011: Rs.2.50 per unit declared for distribution on October 28, 2 declared for distribution on October 20, 2012	2011) <b>(8,922,636)</b>	(19,315,068)
Interim cash dividend for the quarter ended December 31, 2012 @ Rs.2.20 per unit (2011: Rs.3 per unit declared for distribution on February 11, 20 declared for distribution on January 30, 2013	12) <b>(8,922,470)</b>	(23,126,953)
Interim cash dividend for the quarter ended March 31, 2013 @ Rs.1.85 per unit (2012: Rs.2.70 per unit declared for distribution on April 21, 2013 declared for distribution on April 19, 2013	(7 <b>,502,929)</b>	(23,056,478)
Interim cash dividend for the month ended May 31, 2013 @ Rs.0.55 per unit (2012: Rs.Nil) declared for distribution on June 03, 2013	(2,230,572)	-
Net capital gain on sale of investments Net unrealised gain / (loss) on revaluation of investments Other net income for the year Other comprehensive income for the year	3,936,115 335,246 108,159,143	1,621,731 (223,169) 318,866,228
Total comprehensive income for the year	112,430,504	320,264,790
Net assets at the end of the year	898,449,955	1,726,450,599
<ul> <li>Number of units issued (including 742,464 bonus units issued during the year ended June 30, 2013 and 2,930,064</li> </ul>	(Numbe	er of units)
bonus units issued during the year ended June 30, 2012)	6,338,774	30,262,517
** Number of units redeemed	14,286,015	57,778,212

The annexed notes from 1 to 21 form an integral part of these financial statements.

## For Faysal Asset Management Limited (Management Company)

Chief Executive Officer	Director	Director

FOR THE YEAR ENDED JUNE 30, 2013

#### 1. LEGAL STATUS AND NATURE OF BUSINESS

Faysal Savings Growth Fund (the Fund) has been established under the Non-Banking Finance Companies (Establishment and Regulation), Rules 2003 (the NBFC Rules) and has been authorised as a unit trust scheme by the Securities and Exchange Commission of Pakistan (SECP) on February 27, 2007. It has been constituted under a Trust Deed, dated December 28, 2006 between Faysal Asset Management Limited (the Management Company), a company incorporated under the Companies Ordinance, 1984 and Central Depository Company of Pakistan Limited (CDC) as the Trustee, also a company incorporated under the Companies Ordinance, 1984.

The Fund is an open ended income fund and offers units for public subscription on a continuous basis. The units are transferable and can be redeemed by surrendering them to the Fund. The units are listed on the Karachi Stock Exchange Limited. The fund was launched on May 07, 2007.

The objective of the Fund is to seek maximum possible preservation of capital and a reasonable rate of return via investing primarily in money market and debt securities having good credit rating and liquidity.

#### 2. STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the NBFC Rules, the Non Banking Finance Companies and Notified Entities Regulation, 2008 (the NBFC Regulations) and directives issued by the SECP. Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP differ with the requirements of IFRS, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the requirements of the said directives prevail.

#### 3. BASIS OF MEASUREMENT

- **3.1** These financial statements have been prepared under the historical cost convention, except for certain investments and derivatives which are accounted for as stated in notes 4.3 and 4.4 below.
- **3.2** The financial statements are presented in Pak rupees, which is the Fund's functional and presentation currency.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these financial statements are consistent with those of the previous financial year except as described in note 4.1.

#### 4.1 New and amended standards and interpretations

During the year, following amendments and interpretations to the accounting standards became effective:

IAS 1 – Presentation of Financial Statements – Presentation of items of other comprehensive income (Amendment)

IAS 12 – Income Taxes - Recovery of Underlying Assets (Amendment)

The adoption of the above standards, amendments and interpretations did not have any material effect on the financial statements of the Fund.

## 4.2 Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed

An equalisation account called the "Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed" (the Element) is created in order to prevent the dilution of per unit income and distribution of income already paid out on redemption.

The Element is arrived at by comparing the unit prices with opening Ex - NAV at the beginning of the financial year. The Element so computed is recognised in the income statement except to the extent that the amount represented by unrealised appreciation / diminution arising on available for sale securities is included in distribution statement.

The net "element of income / loss and capital gains / losses included in prices of units sold less those in units redeemed" during an accounting period is transferred to the income statement.

#### 4.3 Investments

The investments of the Fund, upon initial recognition, are classified as investment at fair value through profit or loss, available-for-sale or held to maturity investments as appropriate.

All investments, are initially measured at fair value plus, in the case of investments not at fair value through profit or loss, transaction costs that are directly attributable to acquisition.

All regular way purchases / sales of investments that require delivery within the time frame established by the regulation of market convention are recognised on the trade date, i.e. the date on which the Fund commits to purchase / sell the investment. Regular way purchases / sales of investments require delivery of securities within the period generally established by the regulation or market convention such as "T+2".

#### At fair value through profit or loss

This category has two sub-categories, namely; financial instruments held-for-trading, and those designated at fair value through profit or loss upon initial recognition.

- Investments which are acquired principally for the purposes of generating profit from short-term fluctuation in price or are part of the portfolio in which there is recent actual pattern of short-term profit taking are classified as held-for-trading.
- Investments designated at fair value through profit or loss upon initial recognition include those group of financial assets which are managed and their performance evaluated on a fair value basis, in accordance with the documented risk management / investment strategy.

These investments are initially recognised at fair value, being the cost of the consideration given.

After initial measurement, investment at fair value through profit or loss are carried at fair value and the gains or losses on revaluation are recognised in the income statement.

#### **Held to maturity investments**

Investment securities with fixed maturities and fixed or determinable payments are classified as 'held-to-maturity investments' when management has both the intention and ability to hold to maturity. After initial measurement, such investments are carried at amortised cost less any provision for impairment except for in case of debt securities and government securities, which are carried at fair value in accordance with the requirements of the NBFC Regulations.

#### **Available-for-sale investments**

Investments which are not classified in any of the preceding categories are classified as available-for-sale investments. After initial measurement, such investments are measured at fair value with unrealised gain or loss recognised directly in the unit holders' fund until the investment is derecognised or determined to be impaired at which time the cumulative gain or loss previously recognised in unit holders' fund is taken to the income statement.

#### Fair value of investments is determined as follows:

#### **Listed shares**

These are valued on the basis of closing market prices quoted on the respective stock exchanges.

#### **Debt securities**

These are valued at the rates quoted by Mutual Funds Association of Pakistan (MUFAP) in accordance with the SECP's Circular No. 33 of 2012 dated October 24, 2012, read with Regulation 66(b) of the NBFC Regulations.

#### **Government securities**

These are valued by reference to the quotations obtained from the Reuters page.

#### 4.4 Derivatives

Derivative instruments held by the Fund generally comprise of futures contracts, options and forward contracts etc in the capital market. These are initially recognised at cost and are subsequently remeasured at their fair value. The fair value of derivative instruments is calculated as being the net difference between the contract price and the closing price reported on the primary exchange of the instrument. Derivative with positive market values (un-realised gains) are included in other assets and derivatives with negative market values (un-realised losses) are included in other liabilities in the statement of assets and liabilities. The resultant gains and losses are included in income currently.

Derivative financial instruments entered into by the Fund do not meet the hedging criteria as defined by IAS-39 Financial Instruments: Recognition and Measurement, consequently hedge accounting is not used by the Fund.

#### 4.5 Securities under repurchase / resale agreements

Transactions of purchase under resale (reverse-repo) of marketable and government securities are entered into at contracted rates for specified periods of time. Securities purchased with a corresponding commitment to resell at a specified future date (reverse-repos) are not recognised in the statement of assets and liabilities. Amounts paid under these agreements are included in receivable in respect of reverse repurchase transactions. The difference between purchase and resale price is treated as income from reverse repurchase transactions and accrued over the life of the reverse-repo agreement.

Transactions of sale under repurchase (repo) of marketable and government securities are entered into at contracted rates for specified periods of time. Securities sold with a simultaneous commitment to repurchase at a specified future date (repos) continue to be recognised in the statement of assets and liabilities and are measured in accordance with accounting policies for investment securities. The counterparty liabilities for amounts received under these transactions are recorded as financial liabilities. The difference between sale and repurchase price is treated as borrowing charges and accrued over the life of the repo agreement.

#### 4.6 Impairment of financial assets

An assessment is made at each statement of assets and liabilities date to determine whether there is objective evidence that a specific financial asset may be impaired. If such evidence exists, any impairment loss, is recognised in the income statement.

Impairment is determined as follows:

- (a) for assets carried at amortised cost, impairment is based on estimated cash flows discounted at the original effective interest rate.
- (b) for assets carried at fair value, impairment is the difference between cost and fair value.
- (c) for assets carried at cost, impairment is present value of future cash flows discounted at the current market rate of return for a similar financial asset.

For available-for-sale equity investments, reversal of impairment losses are recorded as increases in cumulative changes in fair value through unit holders' fund.

In addition, a provision is made to cover impairment for specific groups of assets where there is a measurable decrease in estimated future cash flows.

#### 4.7 Provisions

Provisions are recognised when the Fund has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the obligation can be made. Provisions are regularly reviewed and adjusted to reflect the current best estimate.

#### 4.8 Issue and redemption of units

Units issued are recorded at the offer price prevalent on the day on which application form, (complete in all respects) is received. The offer price represents the net asset value of units at the end of the day plus the allowable sales load. The sales load is payable to the Management Company as processing fee. Issue of units is recorded on acceptance of application for sale.

Units redeemed are recorded at the redemption price, prevalent on the day on which the redemption form (complete in all respects) is accepted. The redemption price represents the net asset value of units at the end of the day. Redemption of units is recorded on acceptance of application for redemption.

#### 4.9 Cash and cash equivalents

Cash and cash equivalents comprise cash at banks and short-term deposits with an original maturity of three months or less. Cash and cash equivalents are carried in the statement of assets and liabilities at cost.

#### 4.10 Revenue recognition

Gain or loss on sale of investments is accounted for in the year in which it arises.

Dividend income on equity securities are recognised in the income statement when the right to receive the dividend is established.

Unrealised gains or losses arising on revaluation of investments classified as 'at fair value through profit or loss' are included in the income statement in the period in which they arise.

Mark-up on government securities, debt securities, return on certificates of investment, profit on clean placements, return on bank balances and income from reverse repurchase agreements are recognised on a time proportion basis using effective interest rate method.

#### 4.11 Taxation

The Fund is exempt from taxation under clause 99 of Part I of the 2nd Schedule to the Income Tax Ordinance, 2001, subject to the condition that not less than 90% of its accounting income excluding realised and unrealised capital gains for the year is distributed amongst the unit holders.

#### 4.12 Offsetting of financial assets and liabilities

Financial assets and financial liabilities are only offset and the net amount reported in the statement of assets and liabilities when there is a legally enforceable right to set off the recognised amount and the Fund intends to either settle on a net basis, or to realise the asset and settle the liability simultaneously.

#### 4.13 Net Asset Value (NAV) per unit

The net asset value per unit disclosed in the statement of assets and liabilities is calculated by dividing the net assets of the Fund by the number of units in issue at the year end.

#### 4.14 Distribution to unit holders

Distribution to unit holders made subsequent to the statement of assets and liabilities date are considered as non-adjusting events and are recognised in the financial statements in the period in which such dividends are declared and approved by the Board of Directors of the Management Company.

#### 4.15 Preliminary expenses and floatation costs

Preliminary expenses and floatation costs represent expenditure incurred in connection with incorporation, registration, establishment and authorisation of the Fund till the close of the Initial Public Offering Period. These costs are to be amortised over a period not exceeding sixty months in accordance with the Trust deeds.

#### 4.16 Financial assets and financial liabilities

All financial assets and financial liabilities are recognised at the time when the Fund becomes a party to the contractual provisions of the instrument. Financial assets are derecognised when the contractual rights to receive cash flows related to the asset expire. Financial liabilities are derecognised when they are extinguished, that is, when the obligation specified in the contract is discharged, cancelled or expires. Any gain or loss on derecognition of the financial assets and financial liabilities is taken to income statement currently.

Financial assets carried in the statement of assets and liabilities include bank balances, term deposits receipts, return receivable on bank balances and term deposit receipts, profit receivable on debt and government securities, deposits, investments and receivable against sale of investments.

Financial liabilities carried in the statement of assets and liabilities include payable to Management Company, remuneration payable to the Trustee and accrued and other liabilities.

#### 5. ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of financial statements requires management to make judgments, estimates and assumptions that effect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making judgments about carrying values of assets and liabilities. The estimates and underlying assumptions are reviewed on an ongoing basis.

Judgments made by management in the application of accounting policies that have significant effect on the financial statements and estimates with a significant risk of material adjustment are explained in the relevant accounting policies / notes to the financial statements.

## 6. STANDARDS, INTERPRETATIONS AND AMENDMENTS TO APPROVED ACCOUNTING STANDARDS THAT ARE NOT YET EFFECTIVE

The following revised standards, interpretations and amendments with respect to the approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standards, interpretations and amendments:

**Effective date** 

Effective data /annual

## **NOTES TO THE FINANCIAL STATEMENTS**

Standard, interpretation or amendment

IFRS 7 - Financial Instruments: Disclosures - (Amendments)

- Amendments enhancing disclosures about offsetting of financial assets and financial liabilities

IAS 19 - Employee Benefits -(Revised)

IAS 32 - Offsetting Financial Assets and Financial liabilities - (Amendment)

IFRIC 20 - Stripping Costs in the Production Phase of a Surface Mine

(accounting periods beginning on or after)

January 01, 2013

January 01, 2013

The Fund expects that the adoption of the above revisions, amendments and interpretations of the standards will not affect the Fund's financial statements in the period of initial application.

In addition to the above amendments, improvements to various accounting standards have also been issued by the IASB. Such improvements are generally effective for accounting periods beginning on or after January 01, 2013. The Fund expects that such improvements to the standards will not have any material impact on the Fund's financial statements in the period of initial application.

Further, the following new standards have been issued by IASB which are yet to be notified by the SECP for the purpose of applicability in Pakistan.

Standard	periods beginning on or after)
IFRS 9 - Financial Instruments: Classification and Measurement	January 01, 2015
IFRS 10 – Consolidated Financial Statements	January 01, 2013
IFRS 11 – Joint Arrangements	January 01, 2013
IFRS 12 – Disclosure of Interests in Other Entities	January 01, 2013
IFRS 13 - Fair Value Measurement	January 01, 2013

			June 30, 2013	June 30, 2012
7.	BANK BALANCES AND TERM DEPOSIT RECEIPT	Note	(Ru	pees)
	Cash at bank - PLS saving accounts Term deposit receipt	7.1 7.2	205,873,331 100,000,000 305,873,331	197,054,414 200,000,000 397,054,414

- **7.1** These carry mark-up ranging from 6% to 9.25% (2012: 6% to 11.75%) per annum and include balance of Rs.3.384 million (2012: Rs.3.840 million) held with Faysal Bank Limited, a related party.
- **7.2** This carries mark-up of 9.9% (2012: 12.25% to 12.40%) per annum having maturity on July 03, 2013.

			June 30, 2013	June 30, 2012
8.	INVESTMENTS	Note	(Ru	ıpees)
	At fair value through profit or loss - held-for-trading			
	Debt securities Government securities	8.1 8.2	70,545,386 345,596,846	- 518,738,814
	Held to maturity Commercial papers Sukuk certificates Certificates of investment	8.3 8.4 8.5	147,654,306 - 75,057,330 222,711,636 638,853,868	339,396,550 117,817,878 404,869,178 862,083,606 1,380,822,420

### 8.1 Debt securities \* - held-for-trading

		Number	of certificates		Market value	Market value as	Market	Market value	
Name of the investee company	As at July 01, 2012	Purchased during the year	Disposed/ redeemed during the year	redeemed AS at June		percentage of total investments	value as percentage of net assets	as percentage of size of issue	
* Term Finance Certificates - Unlisted									
Banks Bank Al Habib Limited - III	-	3,668	-	3,668	19,762,162	3.09%	2.20%	1.98%	
* Term Finance Certificates - Listed									
Banks Bank Al Falah Limited - V	-	10,000	-	10,000	50,783,224	7.95%	5.65%	4.06%	
	-	13,668	-	13,668	70,545,386	11.04%	7.85%	6.04%	

## 8.1.1 Significant terms and conditions of debt securities are as follows:

Name of security	Number of certificates	Face value (Rupees)	Mark-up rate (per annum)	Maturity	Secured / unsecured	Rating
Term finance certificates-Unlisted	d					
Bank Al Habib Limited - III	3,668	4,984	15.5% Fixed	June 15, 2017	Un secured	AA
Term finance certificates-listed						
Bank Al Falah Limited - V	10,000	5,000	1.25% + 6 months KIBOR	February 20, 2021	Un secured	AA-

## 8.2 Government securities - held-for-trading

	V: ald	Balance as at June 30, 2013						Market	Market			
Name of Security	Yield per annum	As at July 01, 2012	Purchased during the year	Sold during the year	Matured during the year	As at June 30, 2013	Carrying Value	Market value	Unrealised gain / (loss) on revaluation	value as percentage of total investments	value as percentage of net assets	
							-(Rupees)					
Market treasury bills  Market treasury bills - 3 months  Market treasury bills - 6 months  Market treasury bills - 1 year		400,000,000 100,000,000 28,000,000	2,670,000,000 4,804,130,000 3,908,260,000	-	3,070,000,000 4,754,130,000 3,936,260,000	150,000,0	- 00 144,967,253 -	- 145,175,274 -	208,021 -	- 22.72% -	- 16.16% -	
Pakistan Investment Bonds Pakistan Investment Bonds - 10 years	-	-	625,000,000	625,000,000	-			-			-	
<b>GoP ijara Sukuk</b> Government of Pakistan Ijara Sukuk - 3 years	9.28%	-	652,000,000	452,000,000	-	200,000,0	00 200,914,872	200,421,572	2 (493,300)	31.37%	22.31%	
		528,000,000	12,659,390,000	1,077,000,000	11,760,390,000	350,000,0	00 345,882,125	345,596,846	6 (285,279)	54.09%	38.47%	

#### 8.3 Commercial papers - Sukuk certificates (secured) - held to maturity

	Rate of		Face v	alue		Carrying value			Face value as	Face value as	Face value as
Name of Investee Company	return per annum	As at July 01, 2012	Purchased during the year	Matured during the year	As at June 30, 2013	as at June 30, 2013	Maturity	Rating	percentage of total investments	percentage of net assets	percentage of size of issue
							-(Rupees)-				
Hub Power Company Limited	10.80%	300,000,000	293,000,000	450,000,000	143,000,000	147,654,306	July 12, 2013	-	22.38%	15.92%	9.53%
Kot Addu Power Company Limited	-	-	40,000,000	40,000,000	-		-	-	-	0.00%	-
Tameer Microfinance Bank Limited	-	23,320,085	-	23,320,085	-	-	-	-	-	0.00%	-
		323,320,085	333,000,000	513,320,085	143,000,000	147,654,306			22.38%	15.92%	9.53%

#### 8.4 Sukuk certificates - held to maturity

			Number of	certificates		Carrying value			Face value as	Face value as	Face value as
	Name of the Investee Company	As at July 01, 2012	Purchased during the year	Disposed / redeemed during the year	As at June 30, 2013	as at June 30, 2013	Maturity	Rating	percentage of total investments	percentage of net assets	percentage of size of issue
							-(Rupees)-				
Engro Fertilizer Company Limited		22,712	-	22,712	-	-	-(Hupees)- -	-	-	-	-
		22,712		22,712	-	-	-		-	-	-

#### 8.5 Certificates of investment - held to maturity

	Data of	Face value			Carrying value	Maturity	Rating	Face value as	Face value as	
Name of the investee company	Rate of return per annum	As at July 01, 2012	Purchased during the year	Matured during the year	As at June 30, 2012	as at June 30, 2013	date	nauliy	percentage of total investments	percentage of net assets
(Rupees)										
							September	30,		
Pak Brunei Investment Co. Limited	9.30% 2	00,000,000	75,000,000	200,000,000	75,000,000	75,057,330	2013	AA+	11.74%	8.35%
PAIR Investment Company Limited	- 1	99,000,000	285,000,000	484,000,000	-	-	-	-	-	-
	3	99,000,000	360,000,000	684,000,000	75,000,000	75,057,330			11.74%	8.35%

## 8.6 Details of non-compliant investments with the investment limit specified by Regulation 55 of the NBFC Regulations

Name of non-compliant investment	Note Type of investmen		Value of investment	Limit of Investment in a single company as a percentage	Investment as at year end as a percentage of	
invodition				of net assets	Net assets	Gross assets
(Rupees)						
Hub Power Company Limited	8.6.1	CP Sukuk	143.000.000	10%	15.92%	15.02%

**8.6.1** The above exposure is in excess of the limit prescribed by the NBFC Regulations and disclosure for breach of exposure limit is made as required by the circular no 16 of 2010 dated July 07, 2010 by SECP. Exposure limit exceeded the prescribed limit of 10% due to reduction of fund size as on June 30, 2013. However, the NBFC Regulations allow three months time period to regularize these exposures.

				June 30, 2013	June 30, 2012
			Note	(Rup	oees)
	8.7	Net unrealised gain / (loss) on revaluation of investments - designated 'at fair value through profit or loss'		( 1	,
		Market value of investments Cost of investments		416,142,232 (415,806,986) 335,246	518,738,814 (518,961,983) (223,169)
		Net unrealised loss on investments at the beginning of the year Realised on disposal during the year		(223,169) 223,169 - 335,246	(939,943) 939,943 
				333,240	(223, 103)
9.	DEP	OSITS AND OTHER RECEIVABLES			
	- Na	urity deposits tional Clearing Company of Pakistan Limited ntral Depository Company of Pakistan Limited		3,500,000 100,000 3,600,000	3,500,000 100,000 3,600,000
	Retu	t receivable on debt and government securities Irn receivable on bank balances and term deposit receivable against issuance of units	eeipts	2,304,955 1,370,190 - 7,275,145	3,381,242 100,049 7,081,291
10.	PAY	ABLE TO THE MANAGEMENT COMPANY			
	Sale	agement fee payable s tax on management fee payable eral excise duty payable on management fee	10.1 10.2	1,432,758 249,225 134,020 1,816,003	2,595,946 415,353 - 3,011,299

- 10.1 The Management Company is entitled to a remuneration for services rendered to the Fund under the provisions of the NBFC Regulations during the first five years of a Fund's existence of an amount not exceeding three percent of the average annual net assets of the Fund and thereafter of an amount equal to two per cent of such assets. The Management Company has charged its remuneration at the rate of 1.5% (June 30, 2012: 1.5%) per annum of the daily net asset value of the Fund.
- **10.2** During the current year, an amount of Rs.0.134 million (June 30, 2012: Rs.Nil) was charged on account of Federal excise duty on management fee levied through Finance Bill 2013 with effect from June 13, 2013.

#### 11. REMUNERATION PAYABLE TO THE TRUSTEE

The Trustee is entitled to a monthly remuneration for services rendered to the Fund under the provisions of the Trust Deed as per the tariff specified therein, based on the daily net asset value of the Fund.

			June 30, 2013	June 30, 2012
12.	ACCRUED AND OTHER LIABILITIES	Note	(Rı	ipees)
	SECP annual fee payable Accrued liabilities Payable against redemption of units Zakat payable Provision for Workers' Welfare Fund	12.1	1,140,047 2,541,326 - 31,603 47,872,354 51,585,330	2,829,462 2,323,839 4,519,431 28,858 45,577,854 55,279,444

- **12.1** This represents annual fee payable to the SECP in accordance with the NBFC Regulations, whereby the Fund is required to pay SECP annually an amount equal to 0.075% (June 30, 2012: 0.075%) per annum of the daily net asset value of the Fund.
- 12.2 Through the Finance Act, 2008, an amendment was made in section 2(f) of the Workers' Welfare Fund Ordinance, 1971 (the WWF Ordinance) whereby the definition of 'Industrial Establishment' has been made applicable to any establishment to which West Pakistan Shops and Establishment Ordinance, 1969 applies. As a result of this amendment, it is alleged that all Collective Investment Schemes (CISs) / mutual funds whose income exceeds Rs.0.5 million in a tax year have been brought within the scope of the WWF Ordinance thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain CISs through their trustees in the Honourable High Court of Sindh (SHC), challenging the applicability of WWF to the CISs, which is pending adjudication.

In August 2011, the Lahore High Court (LHC) issued a judgment in response to a petition in similar case whereby the amendments introduced in WWF Ordinance through Finance Acts, 2006 and 2008 have been declared unconstitutional and therefore struck down. However, during March 2013, the SHC larger bench issued a judgment in response to various petitions in similar cases whereby the amendments introduced in the Workers' Welfare Fund Ordinance, 1971 through Finance Act, 2006 and 2008 respectively (Money Bills) have been declared constitutional and overruled a single-member Lahore High Court (LHC) bench judgment issued in August 2011.

MUFAP's legal counsel is of the view that the stay granted to mutual funds in respect of recovery of WWF remains intact and the constitution petitions filed by the Mutual Funds to challenge the Workers Welfare Fund contribution have not been affected by the Judgment passed by the larger bench of SHC.

As the matter relating to levy of WWF is currently pending in the SHC, the Management Company, as a matter of abundant caution, has decided to retain and continue to make the provision for WWF amounting to Rs.47.872 million (June 30, 2012: Rs.45.578 million) in these financial statements. Had the provision not been made, the net asset value per unit of the Fund would have been higher by Rs.5.46 (5.33%) per unit (June 30, 2012: Rs.2.73 (2.64%) per unit).

#### 13. CONTINGENCIES AND COMMITMENTS

There were no contingencies and commitments outstanding as at June 30, 2013.

#### 14. AUDITORS' REMUNERATION

Audit fee	350,000	325,000
Review and other certifications	180,000	231,107
	530,000	556,107

#### 15. TAXATION

The Fund's income is exempt from income tax as per clause (99) of part I of the Second Schedule of the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realised or unrealised is distributed amongst the unit holders. Since the Management Company has distributed the income earned by the Fund during the year to the unit holders in the manner explained above as disclosed in note 18 to these financial statements, hence, no provision for taxation has been made in these financial statements.

#### 16. TRANSACTIONS WITH CONNECTED PERSONS / RELATED PARTIES

- 16.1 Connected persons / related parties include Faysal Asset Management Limited being the Management Company, Central Depository Company of Pakistan Limited being the Trustee, other Collective Investment Schemes managed by the Management Company, Faysal Asset Management Limited Staff Provident Fund, Faysal Asset Management Limited Staff Gratuity Fund, Faysal Bank Limited Staff Provident Fund, Faysal Bank Limited Staff Gratuity Fund and other entities under common management and / or directorship and the directors and officers of the Management Company and the Trustee.
- **16.2** The transactions with connected persons are in the normal course of business, at contracted rates.
- **16.3** The details of significant transactions carried out by the Fund with connected persons / related parties and balances with them at year end are as follows:

	June 30, 2013	2012
	(Rupees)	
Transactions during the year		
Faysal Asset Management Limited (Management Company) Remuneration for the Management Company Federal excise duty on management fee Sales tax on management fee Bonus issue of Nil units (2012: 32,373 units) Redemption of Nil units (2012: 1,389,206 units)	22,799,495 134,020 3,667,904 - -	56,514,841 - 9,042,239 3,256,398 142,152,256
Faysal Bank Limited (Group / Associated Company) Profit on PLS saving account Issue of Nil units (2012: 1,952,906 units) Redemption of 2,865,509 units (2012: Nil units) Bank charges paid Purchase of government securities Sale of government securities Cash dividend paid	1,578,815 - 293,145,589 71,822 - - - 37,914,794	6,443,430 200,174,863 - 9,105 6,756,809,037 347,348,050 22,343,659
Central Depository Company of Pakistan Limited (Trustee of the Fund) Remuneration of the Trustee Settlement charges	2,141,929 5,500	4,051,279 -
Faysal Asset Management Limited - Staff Provident Fund Issue of 2,419 units (2012: Nil units) Bonus issue of 1,408 units (2012: 1,182 units)	250,000 142,802	- 129,252

	June 30, 2013	June 30, 2012
Found Asset Management Limited Chaff Custoity Found	(Rup	pees)
Faysal Asset Management Limited - Staff Gratuity Fund Issue of 4,838 units (2012: Nil units) Bonus issue of 332 units (2012: 379 units) Redemption of Nil units (2012: 5,139 Units)	500,000 33,686 -	38,587 528,642
Faysal Bank Limited - Staff Provident Fund Bonus issue of Nil units (2012: 14,700 units) Redemption of Nil units (2012: 315,622 units)	-	1,492,467 32,436,491
Faysal Bank Limited - Staff Gratuity Fund Bonus issue of Nil units (2012: 14,700 units) Redemption of Nil Units (2012: 315,622 Units)	-	1,492,467 32,436,491
Directors and Key Management Personnel		
of the Management Company Issue of Nil units (2012: 23,529 units) Bonus issue of 622 units (2012: 2,338 units) Redemption of 25,509 units (2012: 14,793 units)	- 116,467 2,624,715	2,413,414 237,551 1,515,025
Meezan Bank Limited (Common director) Sale of government securities Purchase of government securities	-	302,257,329 256,606,148
Unit holders holding 10% or more units		
Pakistan Petroleum Limited Issue of Nil units (2012: 33,910 units) Bonus issue of Nil units (2012: 636,931 units) Redemption of Nil units (2012: 7,486,756 units)	- - -	3,492,019 64,744,157 768,073,957
Habib Metropolitan Bank Limited Issue of 1,447,691 units (2012: 14,979 units) Bonus issue of 158,783 units (2012: Nil units) Redemption of 2,326,974 units (2012: 3,664,385 units) Cash dividend paid Profit on PLS saving accounts	150,164,819 16,080,935 240,357,989 - 399	1,547,538 - 377,508,478 35,704,637 609

	2013	June 30, 2012
	(R	Rupees)
Gul Ahmed Energy Limited Issue of Nil units (2012: 421,098 units) Bonus issue of Nil units (2012: 375,688 units) Redemption of Nil units (2012: 5,841,964 units)	- - -	43,251,247 38,204,987 600,973,947
Engro Fertilizer Limited Bonus issue of Nil units (2012: 205,278 units) Redemption of Nil units (2012: 5,004,530 units)	-	20,815,029 519,406,653
16.4 Outstanding balances		
Faysal Asset Management Limited (Management Company Remuneration payable to the Management Company Federal excise duty payable on management fee Sales tax on management fee payable	1,432,758 134,020 249,225	2,595,946 - 415,353
Faysal Asset Management Limited - Staff Provident Fund Units in issue 16,827 units (2012: 13,000 units)	1,723,421	1,342,380
Faysal Asset Management Limited - Staff Gratuity Fund Units in issue 5,170 units (2012: Nil units)	529,511	-
Faysal Bank Limited (Group / Associated Company) Balance in PLS saving account Profit receivable on PLS savings account Units in issue 1,195,289 units (2012: 4,060,798 units)	3,383,769 31,844 122,421,499	
Directors and Key Management Personnel of the Management Company Units in issue 91 units (2012: 24,448 units)	9,320	2,524,500
Central Depository Company of Pakistan Limited (Trustee of the Fund) Remuneration payable to the Trustee Security Deposit	151,056 100,000	216,783 100,000
National Clearing Company of Pakistan Limited (Common director) * Security Deposit	-	3,500,000

	June 30, 2013	June 30, 2012
Faysal Islamic Savings Growth Fund - (Common Manage Receivable against conversion of units		nees) 100,049
Unit holders having 10% or more of the units in issue		
Habib Metropolitan Bank Limited Balance in PLS saving account Units in issue 1,512,463 units (2012: Nil units)	55,509 154,906,460	13,099

\* During the year Mr. Aliuddin Ansari has resigned as a director of Faysal Asset Management Limited with effect from June 19, 2012. The transactions hereinabove represent the transactions upto the date of his resignation.

#### 17. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Fund's objective in managing risk is the creation and protection of unit holders' value. Risk is inherent in the Fund's activities, but it is managed through monitoring and controlling activities which are primarily set up to be performed based on limits established by the Management Company, Fund's constitutive documents and the regulations and directives of the SECP. These limits reflect the business strategy and market environment of the Fund as well as the level of the risk that Fund is willing to accept. The Board of Directors of the Management Company supervises the overall risk management approach within the Fund (also refer Annexure I to these financial statements which describes the risk management structure of the Fund). The Fund is exposed to market risk, liquidity risk and credit risk arising from the financial instruments it holds.

#### 17.1 Market risk

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates, foreign exchange rates and equity prices.

#### (i) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. As of June 30, 2013, the Fund's exposure to the risk of changes in market interest rates relates primarily to bank balances, term deposit receipts, certificates of investment, commercial papers, debt securities and general securities. The bank balances, certificates of investment and commercial papers and term deposit receipts are subject to rates as declared by the respective banks / institutions on periodic basis. Debt securities and Ijara sukuk are subject to floating profit rate. The Debt securities are valued at the rates quoted by MUFAP while Ijara sukuk are valued at brokers average rate. The treasury bills are subject to fixed interest rates and valued by reference to the quotations obtained from reuters page. As at June 30, 2013, approximately 98.26% (June 30, 2012: 97.62%) of the Fund's financial assets are subject to interest rates.

Management of the Fund estimates that an increase of 100 basis points in the floating interest rate, with all other factors remaining constant, would increase the Fund's income and increase in the net assets of the Fund by Rs.7.92 million (June 30, 2012: Rs.12.33 million) and a decrease of 100 basis points would result in a decrease in the Fund's income and decrease in the net assets of the Fund by the same amount. However, in practice, the actual results may differ from the sensitivity analysis.

Management of the Fund estimates that an increase of 100 basis points in the fixed interest rate, with all other factors remaining constant, would decrease the Fund's income and decrease in the net assets of the Fund by Rs.0.52 million (June 30, 2012: Rs.0.76 million) and a decrease of 100 basis points would result in a increase the Fund's income and increase the net assets of the Fund by the same amount. However, in practice, the actual results may differ from the sensitivity analysis.

#### (ii) Foreign currency risk

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Fund does not have any financial instruments in foreign currencies and hence is not exposed to such risk.

#### (iii) Equity price risk

Equity price risk is the risk of volatility in share prices resulting from their dependence on market sentiments, speculative activities, supply and demand for shares and liquidity in the market. The equity price risk exposure arises from the Fund's investment in equity securities. The Fund does not have any equity instrument and it is not exposed to such risk.

#### 17.2 Liquidity risk

Liquidity risk is defined as the risk that the Fund will encounter difficulty in meeting obligations associated with financial liabilities. Liquidity risk arises because of the possibility that the Fund could be required to pay its liabilities earlier than expected. The Fund is exposed to cash redemptions of its redeemable units on a regular basis. Units are redeemable at the unit holders' option based on the Fund's net asset value per unit at the time of redemption calculated in accordance with the Fund's constitutive documents.

The table below summarises the maturity profile of the Fund's financial liabilities based on contractual undiscounted payments.

		June 30	), 2013	
	Upto three months	More than three months and up to one year	More than one year	Total
Financial liabilities				
Payable to the Management Company Remuneration payable	1,816,003	-	-	1,816,003
to the Trustee	151,056	-	-	151,056
Accrued and other liabilities	2,541,326	_	_	2,541,326
	4,508,385	_	-	4,508,385
		June 3	), 2012	
	Upto three months	More than three months and up to one year	More than one year	Total
Financial liabilities Payable to the				
Management Company	3,011,299	_	_	3,011,299
Remuneration payable	3,011,299			
	216,783	_	_	216,783
Remuneration payable		<u>-</u>		216,783 <u>6,843,270</u> 10,071,352

#### 17.3 Credit risk

Credit risk is the risk that the counterparty to a financial instrument will cause a financial loss for the Fund by failing to discharge its obligation. The Fund's policy is to enter into financial contracts with reputable counter parties in accordance with the internal guidelines, offering document and regulatory requirements. The table below analyses the Fund's maximum exposure to credit risk. The maximum exposure is shown gross, before the effect of mitigation through the use of collateral agreements at reporting date:

	June 30, 2013	June 30, 2012	
	(R	upees)	-
Bank balances and term deposit receipts Term finance certificates - listed Commercial papers Sukuk certificates Certificates of investment Security deposits Profit receivable on debt securities Return receivable on bank balances and term deposit receipts Receivable against issuance of units	305,873,331 70,545,386 147,654,306 - 75,057,330 3,600,000 2,052,149 1,370,190 - 606,152,692	397,054,414 - 339,396,550 117,817,878 404,869,178 3,600,000 - 3,381,242 100,049 1,266,219,311	

Concentration of credit risk exists when changes in economic or industry factors affect the group of counterparties whose aggregate credit exposure is significant in relation to the Fund's total credit exposure. The Fund's portfolio of financial assets is broadly diversified and transactions are entered into with diverse credit worthy counterparties thereby mitigating any significant concentration of credit risk. The table below analyses the credit quality of the Fund's exposure:

	June 30, 2013	June 30, 2012
Rating category AAA AA+, AA, AA-		0.01 88.81
A+, Á, A- Unrated	0.00 0.59 100.00	11.18

The table below analyses the Fund's concentration of credit risk by industrial distribution:

	June 30, 2013	June 30, 2012
	% of assets expo	sed to credit risk
Commercial banks	50.69	31.63
Financial services	24.36	33.82
Electricity	24.36	24.96
Chemicals	0.00	9.31
Others	0.59_	0.28
	100.00	100.00

#### 17.4 Unit Holders' Fund

The capital of the Fund is represented by the net assets attributable to holders of redeemable units. The capital structure depends on the issuance and redemption of units. The Fund's objective when managing unit holders' fund is to safeguard the Fund's ability to continue as a going concern in order to seek maximum preservation of unit holders' fund and an optimum rate of return by investing in avenues having good credit rating and liquidity and to maintain a strong capital base to support the development of the investment activities of the Fund.

The Fund has no restrictions or specific capital requirements on the subscription and redemption of units.

In accordance with the risk management policies, the Fund endeavours to invest the subscriptions received in appropriate investments while maintaining sufficient liquidity to meet redemption requests, such liquidity being augmented by short-term borrowings or disposal of investments where necessary.

### 17.5 Fair value hierarchy

The Fund uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: quoted prices in active markets for identical assets.

Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly.

Level 3: techniques which use inputs which have a significant effect on the recorded fair

value that are not based on observable market data.

As at June 30, 2013, the Fund held the following financial instruments measured at fair value:

	June 30, 2013			
	Level 1	Level 2	Level 3	Total
		(Rup	oees)	
Investments classified as 'at fair value through profit or loss' - held for tra			-	
Listed debt securities Government securities	-	70,545,386	-	70,545,386
- GOP Ijara sukuk	-	200,421,572	-	200,421,572
<ul> <li>Market treasury bills</li> </ul>	_	145,175,274		145,175,274
	-	416,142,232		416,142,232

		June 30, 2012			
	Level 1	Level 2	Level 3	Total	
		(Rup	oees)		
Investments classified as 'at fair value through profit or loss' - held for trading					
Government securities					
Market treasury bills		518,738,814		518,738,814	

1.... 00 0040

During the year ended June 30, 2013, there were no transfers between level 1 and level 2 fair value measurements, and no transfers into and out of level 3 fair value measurements.

In accordance with Circular No. 33 of 2012 issued by SECP, all traded debt securities are valued on the basis of their volume weighted average price during the last 15 days while thinly traded and non traded debt securities are valued using a valuation methodology devised by MUFAP which includes variables including yields on government securities, Karachi Inter Bank Offer Rates and credit ratings. As the valuation techniques use inputs from observable market data, these securities are classified as Level 2. Rates for non-performing securities, however, are not quoted by MUFAP and are valued using the provisioning criteria prescribed by the abovementioned Circular and are hence classified as Level 3.

Hence, default on installment amounts by investee companies results in transfer into Level 3 while subsequent classification of a defaulting security as performing will result in transfer from Level 3 to Level 2.

#### 18. SUBSEQUENT EVENT

The Board of Directors of the Management Company in their meeting held on July 05, 2013 have declared a payout at the rate of 1.05% i.e Rs.1.05 per unit (2012: 2.55% i.e. Rs.2.55 per unit). The financial statements of the Fund for the year ended June 30, 2013 do not include the effect of the payout which will be accounted for in the financial statements of the Fund subsequent to the year end.

#### 19. SUPPLEMENTARY NON FINANCIAL INFORMATION

The information regarding pattern of unit holding, top ten brokers, members of the Investment Committee, performance table, fund manager, meetings of the Board of Directors of the Management Company and rating of the Fund and the Management Company has been disclosed in Annexure I to the financial statements.

Figures have been rounded off to the nearest rupee.

#### 21. DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue on September 24, 2013 by the Board of Directors of the Management Company.

For Faysal Asset Management Limited (Management Company)

Chief Executive Officer Director Director

# DISCLOSURE REQUIREMENTS UNDER CLAUSE 6 - NOTES TO THE ACCOUNTS SUB CLAUSE (D), (F), (G), (H), (I) AND (J) OF THE 5TH SCHEDULE TO THE NON BANKING FINANCE COMPANIES AND NOTIFIED ENTITIES REGULATIONS, 2008

#### (i) PATTERN OF UNIT HOLDING

Category	Number of unit holders	Number of units held	Percentage of total investment
Individuals	624	4,842,918	55%
Associated company	1	1,195,289	14%
Banks and DFIs	2	1,514,760	17%
Retirement funds	15	429,446	5%
Other Corporates	24	789,758	9%_
	666	8,772,171	100%

#### (ii) TOP TEN BROKERS BY PERCENTAGE OF COMMISSION PAID

List of brokers by percentage of commission paid during the year ended June 30, 2012

	, , , , , , , , , , , , , , , , , , , ,	,
S. No.	Particulars	Percentage
1	Invest Capital Securities	53.29%
2	JS Global Capital Limited	12.40%
3	Invest & Finance Securities Ltd.	9.96%
4	C & M Management Ltd	5.91%
5	Global Securities Pakistan Limited	5.28%
6	KASB Securities Ltd	5.00%
7	Invest One Market Limited.	3.85%
8	Icon Securities Ltd.	2.38%
9	Alfalah Securities	1.54%
10	BMA CAPITAL	0.22%
11	Elixir Seurities	0.16%

#### (iii) MEMBERS OF THE INVESTMENT COMMITTEE

The following are the members of the Investment Committee of the Fund:

Name	Qualification	Experience
Mr. Enam Ullah Khan Mr. Najm Ul Hassan	B. Eco , FSA, Accreditations MBA, ACMA, CFA I	Over 21 years Over 18 years
Mr. Vasseh Ahmed Mr. Ayub Khuhro	Master in Science BSC Economics, CFA I	Over 5 years over 5 years
Mr. Syed Shahid Iqbal Mr. Imran Altaf	B. COM MBA, CFA III	Over 23 years Over 5 years
Mr. Muhammad Faraz Khan Mr. Muhammad Asif Tahir	MBA	Over 7 years
(Non- voting member)	ACCA	Over 6 years

# DISCLOSURE REQUIREMENTS UNDER CLAUSE 6 - NOTES TO THE ACCOUNTS SUB CLAUSE (D), (F), (G), (H), (I) AND (J) OF THE 5TH SCHEDULE TO THE NON BANKING FINANCE COMPANIES AND **NOTIFIED ENTITIES REGULATIONS, 2008**

(iv) PERFORMANCE TABLE (Rupees)	0,619
	0,619
Net assets <u>898,449,955</u> <u>1,726,450,599</u> <u>4,555,72</u>	
Net asset value per unit 102.42 103.26 10	02.99
	2.99
Repurchase price per unit 102.42 103.26 10	)2.99
Highest offer price per unit 103.89 105.08	06.70
Highest repurchase price per unit 103.89 105.08	06.70
Lowest offer price 100.97 100.95 10	00.42
	00.42
Total return: 8.45% 10.81% 10	.96%
- capital growth 0.60% 0.06% 0	.56%
- income distribution 7.85% 10.75% 10	.40%
Average annual return:	
(Launch date: December 13, 2010)	
- one year 8.45% 10.81% 10	.96%
	.97%
,	.65%
Distribution per unit:	
- Interim distribution per unit 6.80% 8.20% 8	.00%
	.40%
<u>7.85%</u> <u>10.75%</u> <u>10</u>	.40%

The Fund's past performance is not necessarily indicative of future performance. Therefore, the unit prices and investment returns may go down, as well as up.

#### (v) WEIGHTED AVERAGE MATURITY (DAYS)

	June 30, 2013	June 30, 2012	June 30, 2011
Weighted average maturity	354	44	58

#### (vi) PARTICULARS OF FUND MANAGERS

Name	Qualification	Experience	Other Collective Investment Schemes
Mr. Syed Shahid Igbal	B.Com	23 vears	Faysal Money Market Fund

# DISCLOSURE REQUIREMENTS UNDER CLAUSE 6 - NOTES TO THE ACCOUNTS SUB CLAUSE (D), (F), (G), (H), (I) AND (J) OF THE 5TH SCHEDULE TO THE NON BANKING FINANCE COMPANIES AND NOTIFIED ENTITIES REGULATIONS, 2008

#### (vii) MEETINGS OF THE BOARD OF DIRECTORS

Following is the analysis of the attendance in the meetings of the Board of Directors of the Management Company during the year:

	Meetings					Meetin	ngs hel	d on			
Name of Directors	Attended	Jul 05 2012	Aug 16 2012	Oct 20 2012	Oct 24 2012	Dec 03 2012	Jan 22 2013	Jan 30 2013	Mar 15 2013	Apr 19 2013	Apr 27 2013
Mr. Mohammad Abdul Aleem, Chairman	10	1	1	1	1	1	1	1	1	1	1
Mr. Feroz Rizvi, Director	8	1	1	0	0	1	1	1	1	1	1
Syed Majid Ali, Director	10	1	1	1	1	1	1	1	1	1	1
Mr. Zafar Ahmed Siddiqui, Director	8	0	1	1	0	1	1	1	1	1	1
Syed Ibad ur Rahman Chishti, Director *	2	1	1	0	0	0	0	0	0	0	0
Mr. Razi ur Rahman, Director	9	1	1	1	1	1	0	1	1	1	1
Mr. Enamullah Khan, Chief Executive Officer	10	1	1	1	1	1	1	1	1	1	1

<sup>\*</sup> Granted leave of absences for 8 meetings out of 10 held.

# DISCLOSURE REQUIREMENTS UNDER CLAUSE 6 - NOTES TO THE ACCOUNTS SUB CLAUSE (D), (F), (G), (H), (I) AND (J) OF THE 5TH SCHEDULE TO THE NON BANKING FINANCE COMPANIES AND NOTIFIED ENTITIES REGULATIONS, 2008

#### (viii) MEETINGS OF THE AUDIT COMMITTEE

Following is the analysis of the attendance in the meetings of the Audit Committee of the Management Company during the year:

	Mastings	Meetings held on						
Name of Directors	Meetings Attended	Aug 15 2012	Oct 19 2012	Jan 29 2013	Apr 8 2013	Apr 17 2013		
Mr. Feroz Rizvi, Director	4	1	0	1	1	1		
Syed Majid Ali, Director	5	1	1	1	1	1		
Mr. Zafar Ahmed Siddiqui, Director	4	1	1	1	0	1		
Mr. Razi ur Rehaman, Director	3	0	0	1	1	1		

### (ix) MEETINGS OF THE BOARD HR COMMITTEE

Following is the analysis of the attendance in the meetings of the Board HR Committee of the Management Company during the year:

	Mostings	Meetings held on					
Name of Directors	Meetings Attended	Nov 19 2012	Feb 13 2013	May 3 2013	Jun 7 2013		
Mr. Zafar Ahmed Siddiqui, Chairman	3	1	1	1	0		
Syed Majid Ali	3	0	1	1	1		
Mr. Razi ur Rahman Khan	4	1	1	1	1		
Mr. Enamullah Khan	4	1	1	1	1		

#### (x) RATING OF THE FUND AND THE MANAGEMENT COMPANY

The JCR - VIS Credit Rating Company Limited (JCR - VIS) has assigned a rating of "AA - (f)", to Faysal Saving Growth Fund.

JCR - VIS has awarded an " AM3+ " asset manager rating to the Management Company.