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# **VISION**

We aim at transforming Din Textile Mills Ltd. (DTML) into a Complete Textile unit to further explore international market of very high value products. Our emphasis would be on product and market diversification, value addition and cost effectiveness. We intend to fully equip the Company acquire pioneer role in the economic development of the country.



# **MISSION**

The Company should secure and provide a rewarding return on investment to its shareholders and investor, quality products to its customer, a secured and friendly environment at place of work to its employees and present itself a reliable partner to all business associates.

#### CORPORATE INFORMATION

#### **Board of Directors**

Shaikh Mohammad Muneer Shaikh Mohammad Pervez Shaikh Mohammad Tanveer Shaikh Mohammad Naveed

Mr. Faisal Jawed

Mr. Farhad Shaikh Mohammad Mr. Abdul Razzak Tarmuhammad Chairman Director

Chief Executive

Director

Director

Director

Director

#### **Company Secretary**

Mr. Islam Ahmed

#### **Chief Financial Officer**

Mr. Shaukat Hussain Ch. (ACA, FPFA, CFC)

#### **Auditors**

Mushtaq & Co., Chartered Accountants Allied Bank Ltd.

Barclays Bank PLC.

Dubai Islamic Bank Pakistan Ltd.

Faysal Bank Ltd.

Habib Bank Ltd.

Habib Metropolitan Bank Ltd.

MCB Bank Ltd.

Meezan Bank Ltd.

National Bank of Pakistan

Pak Oman Investment Co. Ltd.

Standard Chartered Bank (Pakistan) Ltd.

The Bank of Punjab

#### **Audit Committee**

Mr. Abdul Razzak Tarmuhammad Chairman Shaikh Mohammad Pervez Member Mr. Farhad Shaikh Mohammad Member

#### **Human Resource and Remuneration Committee**

Shaikh Mohammad Pervez Chairman
Shaikh Mohammad Tanveer Member
Mr. Abdul Razzak Tarmuhammad Member

#### **Registered Office**

Din House, 35-A/1, Lalazar Area,

Opp: Beach Luxury Hotel, M. T. Khan Road,

Karachi.

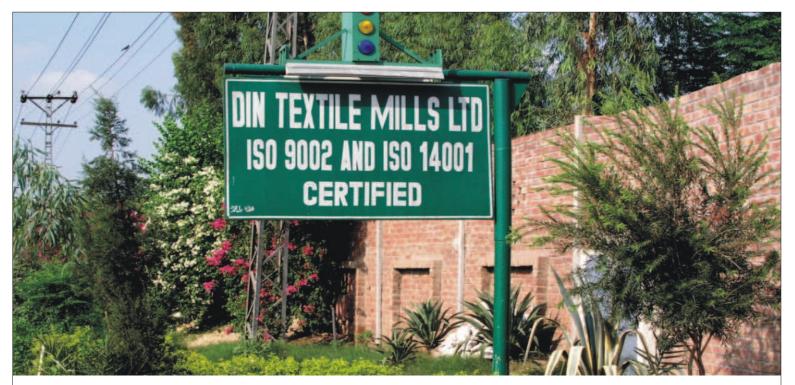
#### Mills

Unit-I and II: Kot Akbar Khan, 70 Km Multan Road, Tehsil Pattoki, District Kasur, Punjab.

Unit-III: Revenue Estate, Bhai Kot, Tablighi Chowk, Raiwind Road, Tehsil and District Lahore - Punjab. Unit-IV: 48 Km Multan Road, Bhai Pheru, District Kasur, Punjab.

#### Website

www.dingroup.com



# **COMPANY PROFILE**

From the day of inception, Din Textile has been constantly striving to achieve excellence and generate highest value for all of its stakeholders. Today Din Textile holds an unchallenged position at forefront of industry, within the country and overseas for its groundbreaking developments and innovative products line, Din Textile has gained immense trust for delivering superior quality products for exceeding the customer expectations. This is a testimony to Din's unwavering commitment to total satisfaction of its customers.

Under the dynamic leadership of the Group and strong Human Resource, Din Textile Mills Ltd. was founded in 1987 and in a very short time become an icon for the spinning industry in Pakistan. With four state-of-the-art spinning units and 1 dyeing unit located at Chunian and Lahore and one 100% own subsidiary Ihsan Raiwind Mills (pvt) Ltd. having Consolidated annual production capacity of yarn 31.90 million Kgs( Din 's 26.88 million kgs and Ihsan's 5.01 Million kgs). and dyeing of Fiber and Yarn 2.82 million Kgs.

With an consolidated annual turnover of Rs. 8.31 billion, today Din Textile Mills Ltd. employs over 3,066 employees. Din's aims to create superior value for our customers and stakeholders without compromising on commitments to safety, environment, health, and other social responsibilities for the communities in which we operates.

#### **OUR PRODUCT RANGE FROM:**

Combed Compact Yarn Slub Lycra Yarn Dyed Yarn Ply Yarn

Core Spun Yarn Slub Yarn Mélange Yarn Gassed Yarn



CU 813709 Din Textile Mills Ltd. Pakistan









# **BOARD OF DIRECTORS**

#### **Shaikh Mohammad Muneer**

#### Chairman

Shaikh Mohammed Muneer is the Chairman of Board of Directors of Din Textile Mills Limited (Unit of Din Group of Companies). Currently he also holds the position as Vice Chairman of MCB Bank Ltd., President of India-Pakistan Chamber of Commerce & Industry (IPCCI).

Under his dynamic leadership and missionary zeal Din Group has been awarded various Best Export Performance Trophies by FPCCI for its highest exports and have also been awarded twice Top 25 Companies Award of the Karachi Stock Exchange by the Prime Minister of Pakistan.

He has been awarded Best Business Man of the year Award by FPCCI, "SITARA-I-ISAAR" in 2006 and "SITARA-I-IMTIAZ" in 2007 by the President of Pakistan. He has been awarded twice the Degree of Doctorate of Philosophy, by Governor of Sindh Pakistan.

He has also been awarded Life time Achivement Award by the President of Pakistan Mr. Asif Ali Zardari in the president house on 27-8-2012.

He has been the Chairman of All Pakistan Tanners Association for 7 terms, The Chairman of Korangi Association of Trade and Industry for Two Terms, and has been President of Federation of Pakistan Chambers of Commerce & Industry (FPCCI) & Chairman MCB Bank Ltd.

He is the Chairman of Chiniot Anjuman-e-Islamia, Pakistan, running various schools/colleges/hospitals and maternity homes & also involved in many other social and welfare activities.

#### He is the

#### Member of

- Fatimid Foundation, Board of Governors of College of Business Management (CBM) Karachi.
- Board of Governors of Greenwich University, Karachi.
- Advisory Board of Citizen Liaison Committee (CPLC), Karachi.
- Board of Governors of Kidney Centre of Post Graduate Training Institute. Karachi.
- Board of Governors of Nazeer Husain University, Karachi.
- World Hypertension League.
- Board of Governors of Professional Education Foundation.
- Board of Governors of Shaukat Khanum Memorial Trust, Lahore.

#### **DIRECTOR of**

Make-A-Wish Foundation International USA.

#### **PATRON-IN-CHIEF of**

Friends of Burns Centre, Civil Hospital Karachi.

Korangi Association of Trade & Industry, Karachi (KATI).

#### TRUSTEE OF

" The Legend Trust" under Chairmanship of Governor of Sindh since 7.11.2006. The job of this Trust is to help the re-known artists for their grievances.

#### **FOUNDER MEMBER of**

Trust for Vaccines & Immunization (TVI)

Pakistan Hypertension League

#### **Shaikh Mohammad Pervez**

#### Director

Shaikh Mohammad Pervez is the Non Executive Director of Din Textile Mills Limited. (Unit of Din Group of Companies) After completion his academic life, he joined his family business in 1971. He has played a vital role in the growth and success of the Group. He is actively engaged in many social and welfare projects which are running for the cause of humanity and are helping the needy and poor people. In recognition to his social and welfare services in the Country, he has been appointed as Justice of Peace Karachi Division by Government of Sindh.

#### **Shaikh Mohammad Tanveer**

#### **Chief Executive**

Shaikh Mohammad Tanveer is the Chief Executive of Din Textile Mills Limited. (Unit of Din Group of Companies)

After joining as Director of Din Textile Mills his contribution in the growth of company's business is remarkable. He has also visited many countries of the World as individual businessmen and also together with business delegates, as a member or as a leader of the delegation.

He is the Chairman of Punjab Industrial Estate (PIE), and actively involved in various Business and industrial Development projects of the Govt. of Punjab. He is Chairman of All Pakistan Textile Mills Association (APTMA) (Punjab Zone). In his tenor APTMA achieved remarkable milestones for the Development of Textile Sector in Pakistan.

#### Shaikh Mohammad Naveed

#### Director

Shaikh Mohammad Naveed is the Executive Director of Din Textile Mills Ltd. (unit of Din Group of Companies). He is Graduate from Boston University, USA. He is a Qualified ISO-9000 Auditor from International Registrar of Certified Auditors (IRCA) & Microsoft Certified Professional (MCP). Being a Director of Din Textile Mills Ltd., his prime responsibility is to take care of the Balancing/ Modernization of Textile spinning, Dyeing, Power plants and procurement of the company to meet high quality standard of the products.

#### Mr. Faisal Jawed

#### Director

Mr. Faisal Jawed is the Executive Director of Din Textile Mills Ltd. (unit of Din Group of Companies.) He is Graduate of Business Administration (BBA MARKETING). Being a learned personality, he is regularly participating in different Business and Administration oriented courses held by LUMS and other leading business Institutions.

He has vast experience in the field of marketing and having Good negotiation skills. Being a Director of Din Textile Mills Limited, he is involve in procurement of Material like cotton and other man made fibers like Lycra <sup>®</sup> etc. Having good skills of operational and office management, he plays a strategic role in business's operation and management to improve the over all productivity and profitability of the Company.

# Mr. Farhad Shaikh Mohammad Director

Mr. Farhad Shaikh Mohammad is the Non Executive Director of Din Textile Mills Ltd. (unit of Din Group of Companies)

He is a finance graduate and has conducted various courses such as Corporate Governance Leadership and Corporate Finance Management. He has been invited as guest speaker at many universities and conferences local and international.

Being a Director of Din Textile Mills Ltd., and having vast experience in the field of finance and accounts He is engaged in the matters of finance and accounts of the Din Group of Industries. He is also actively involved in philanthropy.

In addition to the above, he is also;-

- Director of Fuji Fertilizer Company Limited
- Director of Din Leather ( Pvt.) Limited
- Director of Din Farm Product ( Pvt.) Limited
- Justice of Peace (Karachi Division), appointed by Government of Sindh.
- Chairman of "Young Entrepreneurs & Youth Affairs" Committee of FPCCI.
- Vice Chairman of "Law & Order" Committee Korangi Association of Trade & Industry. (KATI) Karachi.
- Executive MEMBER Burns Centre, Civil Hospital, Karachi.

# Mr. Abdul Razzak Tarmuhammad Director

Mr. Abdul Razzak Tarmuhammad is as independent Director of Din Textile Mills Limited. After completion his acadimic life he joined his family business in 1991. It is expected that he will play a success role in the growth and success of the company. He is also participate in many social and welfare activities and he is a member of Trade bodies like Korangi Association of Trade and Industry etc.



# 1- AUDIT COMMITTEE

The Board has set up an independent audit function headed by a qualified and full time employee of the company reporting to the chairman. The Scope of Internal auditing within the Company is clearly defined in compliance of Clause (XXIV) of Code of Corporate Governance -2012.

A strong control environment and established internal control framework exists in the company comprising clear structures, segregation of duties, authorization limits for the Company officials for operating bank accounts and approving expenditures, well-define polices and procedure and budgeting and review processes to reduce the risk of undetected error / fraud and limit opportunities for misappropriation of assets or concealment of intentional misstatements.

The audit committee is a committee comprising Board of Directors that assists the board in a manner provided in the Code of Corporate Governance issued by SECP and forming part of the Listing Regulations of the Stock Exchanges in Pakistan. The audit committee of Din Textile Mills Ltd. comprises of the majority of non Executive Directors one of them is chairman of the committee along with one Executive Director who are members of the committee.

Audit Committee reestablish on March 18, 2013. Audit Committee of Din Textile Mills Ltd. comprises of the following :

| 1 | Mr. Adul Razzak Tarmuhammad              | (Independent / Non-Executive Director ) | Chairman  |
|---|--|---|-----------|
| 2 | * Shaikh Mohammad Pervez                 | (Non-Executive Director )               | Member    |
| 3 | Mr. Farhad Shaikh Mohammad               | (Non-Executive Director )               | Member    |
| 4 | Mr. Faisal Jawed (Resigned on 18-3-2013) | (Executive Director )                   | Member    |
| 5 | Mr. Islam Ahmed                          |   | Secretary |

#### **Meetings of the Committee**

| S. No. | Name of Director             | ** Total No. of Meeting | Meeting Attend |
|--------|------------------------------|-------------------------|----------------|
| 1      | Shaikh Mohammad Pervez       | 4                       | 4              |
| 2      | Mr. Faisal Jawed             | 3                       | 3              |
| 3      | Mr. Farhad Shaikh Mohammad   | 4                       | 4              |
| 4      | Mr. Abdul Razzak Tarmuhammad | 1                       | 1              |

<sup>\*</sup> Shaikh Muhammad Pervaiz resigned from the Chairmanship of the Committee as on 18-3-2013

<sup>\*\*</sup> Meeting held during the period concerned Directors were on Committee.

The terms of reference of the audit committee shall also include the following:

- I- The Audit Committee shall, inter alia, recommend to the Board of Directors the appointment of external auditors, their removal, audit fees, the provision by the external auditors of any service to the company in addition to audit of its financial statements.
- II- Determination of appropriate measures to safeguard the company's assets;
- III- Review of quarterly, half-yearly and annual financial statements of the company, prior to their approval by the Board of Directors, focusing on:

Major judgmental areas;

Significant adjustments resulting from the audit;

The going concern assumption;

Any changes in accounting policies and practices;

Compliance with applicable accounting standards;

Compliance with listing regulations and other statutory and regulatory requirements; and Significant related party transactions.

- IV- Review of preliminary announcements of results prior to publication;
- V- Facilitating the external audit and discussion with external auditors of major observations arising from interim and final audits and any matter that the auditors may wish to highlight (in the absence of management, where necessary);
- VI- Review of management letter issued by external auditors and management's response thereto;
- VII- Ensuring coordination between the internal and external auditors of the company;
- **VIII-** Review of the scope and extent of internal audit and ensuring that the internal audit function has adequate resources and is appropriately placed within the company;
- **IX-** Consideration of major findings of internal investigations of activities characterized by fraud, corruption and abuse of power and management's response thereto;
- X- Ascertaining that the internal control systems including financial and operational controls, accounting systems for timely and appropriate recording of purchases and sales, receipts and payments, assets and liabilities and the reporting structure are adequate and effective;
- **XI-** Review of the company's statement on internal control systems prior to endorsement by the Board of Directors and internal audit reports;
- XII- Instituting special projects, value for money studies or other investigations on any matter specified by the Board of Directors, in consultation with the CEO and to consider remittance of any matter to the external auditors or to any other external body;
- XIII- Determination of compliance with relevant statutory requirements;
- XIV- Monitoring compliance with the best practices of corporate governance and identification of significant violations thereof; and
- XV- Consideration of any other issue or matter as may be assigned by the Board of Directors.

# 2- HUMAN RESOURCE AND REMUNERATION COMMITTEE (HR & R)

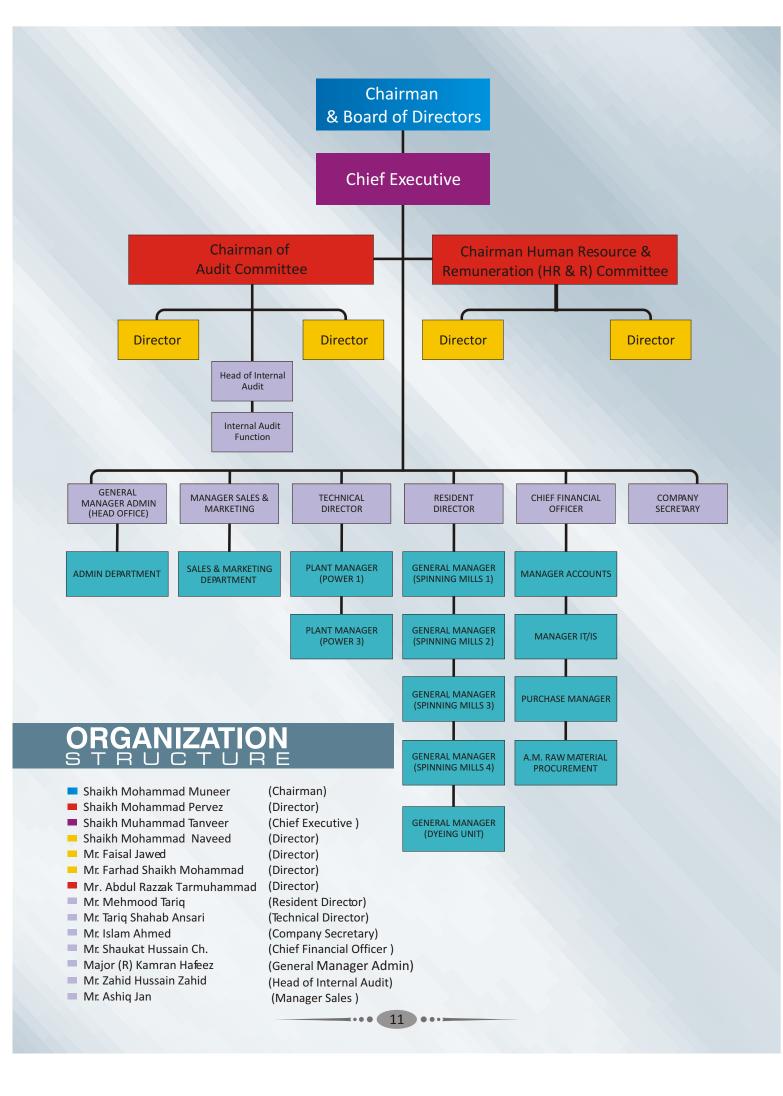
Human Resource and Remuneration (HR&R) Committee was re-establish on March 18, 2013 and have three members comprising a majority of non-executive directors including Chairman of the Committee.

| 1 | Shaikh Mohammad Pervez                              | (Non-Executive Director )               | Chairman  |
|---|---|---|-----------|
| 2 | Shaikh Muhammad Tanveer                             | (Executive Director )                   | Member    |
| 3 | Mr. Abdul Razzak Tarmuhammad                        | (Independent / Non-Executive Director ) | Member    |
| 4 | Mr. Farhad Shaikh Mohammad (Resigned on 18-03-2013) | (Non-Executive Director )               | Member    |
| 5 | Mr. Amir Riaz Qureshi                               |   | Secretary |

| S. No.                       | Name of Director             | Total No. of Meeting | Meeting Attend |
|------------------------------|------------------------------|----------------------|----------------|
| 1                            | Shaikh Mohammad Pervez       | 2                    | 2              |
| 2                            | Shaikh Mohammad Tanveer      | 2                    | 2              |
| 3 Mr. Farhad Shaikh Mohammad |                              | 1                    | 1              |
| 4                            | Mr. Abdul Razzak Tarmuhammad | 1                    | 1              |

The terms of reference of the HR & R committee shall also include the following:

- I- Recommending human resource management policies to the board;
- II- Recommending to the board the selection, evaluation, compensation (including retirement benefits) and succession planning of the CEO.
- III- Recommending to the board the selection, evaluation, compensation (including retirement benefits) of COO, CFO, Company Secretary and Head of Internal Audit; and
- **IV-** Consideration and approval on recommendations of CEO on such matters for key management positions who report directly to CEO or COO.





# **DEDICATION TO CORE VALUES**

Several features which have contributed to our growth and reputation include the exceedingly professional, high quality textile products for the various manufacturing companies. Out of all the factors, the most significant is our unwavering commitment to our Core Values. Our plans, and approach towards the market, changes in accordance with the varying market conditions. Din's Core values will prove to be consistent to overcome future challenges.

#### **Customer Orientation and Satisfaction.**

To achieve success, we believe in listing our customers and considering their needs. Everything we do encompasses the fact that our customers remain satisfied in all aspects.

#### Responsiveness with Excellence.

We strive for superior quality, even with the smallest task assigned. We are responsive to our customers, prospects and partners, separating Core Matrix from our competitors.

#### Integrity and Honesty.

Core matrix is intolerant towards any legal or ethical breaches. We believe in the highest level of integrity, sincerity and honesty.

#### **Exceeding Expectation with Team Work.**

In order to exceed the expectations of our customers, we respect each individual by contributing equally to the success of each effort laid.

#### **Professionalism and Respect.**

Professionalism and Courtesy has always been the prior concern of our code of conduct.

#### Communication.

In order to achieve positive outcomes, we believe in being open and honest with the give-and-take with customers, partners and peers.

#### **Result Oriented.**

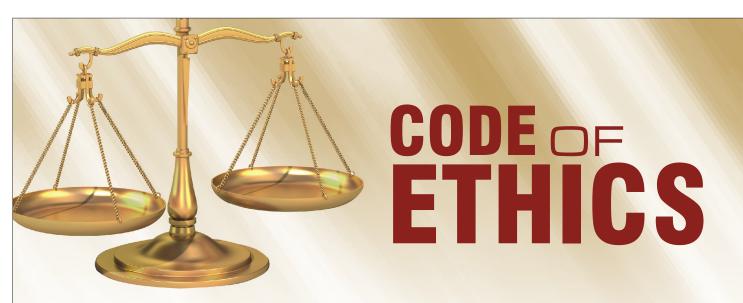
Core matrix must address each challenge with a "result-oriented" approach, and focus on the solution of the problems that arise.

#### Quality.

Commitment and dedication can be observed with all that we do from emails, to proposals, to customer documents and meetings, to the phone calls, as well as training sessions.

#### Entrepreneurship.

There is passion and the ability to observe greater opportunities in every task we undertake.



# STATEMENT OF ETHICS AND BUSINESS PRACTICES For the year ended June 30, 2013

#### **Policy Statement**

The core values of Din Textile Mills Ltd. which are the vital part of our Success, Integrity, Honesty, Professionalism and Respect in all our business practices; are backed up by the creativity and passion of our people.

The loyalty and confidence in our products and services is because of our solemnity in our business relations with our Customers, Suppliers, Shareholders, Regulatory Agencies and the community as general. This is only possible because of the leaders at Din Textile who consider all this their one of the prime responsibility of setting example through personal performances and excellent attitudes to convey the ethical values to each Individual at Din Textile Mills Ltd.

For retaining our glory and reputation, an uncompromising adherence to ethical excellence is integral for sustaining and creating the necessary strong foundation on which Din Textile had & can 'Grow and Prosper!' People at Din Textile today and in future, must be aware of and contribute for the high achieving standards required in all our business practices.

# Scope

The Board of Directors on the whole is responsible for the appliance of ethical business practices and principles, which is applicable to every individual of Din Textile Mills Ltd. The word 'Individual' refers to you and your use in this code includes all employees and officers.

# **Principles:**

## 1. Din's Commitment to Its People

#### > Share ownership

The key objective of Din Textile is to ensure its people are able to share the value which they helped to create. This is achieved through the promotion of staff share owners hip.

#### **Equal Opportunities**

Din Textile values the Individuality, Diversity and Creative potential that every individual brings to its business. All employees are treated with equal respect and dignity and are provided with equality of opportunity to develop themselves and their careers.

We want to attract, develop and motivate the best people. We are creating a working environment that is open, honest and unprejudiced, which encourages people to achieve their full potential. We value people Individuality and team contributions and offer opportunities to share in the company commercial success.

## Employment, Discrimination and Harassment

Din Textile policy is to respect the human rights of all individuals compiling with National Laws considering working hours and good compensation. Din Textile enforces strict prohibition on the use of forced or child labor.

To Din Textile the harassment or discrimination of any individual is unacceptable. In particular, sexual and racial discrimination or harassment is totally unacceptable.

Human Capital Administrators & Managers are required to take account of the core International Labor Organization conventions and strive to observe the United Nation Declarations on human rights, for a guaranteed respected if the individual at Din Textile. What needs to be observed in particular is as follow: "Universal respect for an observance of human rights and fundamental freedom for all without any discrimination. We remunerate fairly with respect to skill, performance, our peers and local conditions."

# 2. What Din Textile requires of its people

#### Compliance With Laws

Din Textile, with its individuals, must comply with the laws and regulations of any country in which it is operating business. The policy applies without any exceptions. Particular areas to be noted here control the competition aspect, along with the communication laws. These concern safety, health and the environment as well. It is the responsibility of Din's individuals to ensure, by taking appropriate advice by making them aware of all the relevant local laws.

Din Textile complies with the Listing, the Prospectus, and the Disclosure and Transparency Rules.

#### > Security of Information

Information generated within the organization including computer programs, is the property of Din Textile, and should not be disclosed without proper authority and authentication unless legally required.

#### > Use of Information for personal gain

Individuals must not use confidential information obtained during their employment in Din Textile for personal gains. Individuals responsible for maintaining the secrecy and confidentiality of the sensitive and unpublished data and information of Din Textile must not provide that to any other individual outside the organization. The organization has enforced a strict share dealing code which prohibits individuals to trade the information internally.

#### Bribes

Bribes are strictly prohibited to or from customers. Din Textile funds must not be used for the payments; direct or indirect, to government officials or individuals of state organizations for any unlawful or improper purpose.

#### Political Donations

Financial donations to political parties or for promotion of any political cause are strictly prohibited. Payments or gifts to any individual influencing any political decision for obtaining or retaining Din Textile business, is unacceptable.

#### Conflicts of interest

Individuals of Din Textile must avoid situations in which their personal or financial interests conflicts with those of the Din Textile while dealing with the Customers, Suppliers, Contractors, Competitors, Partners or

any individual doing or seeking business from Din Textile. The individuals of Din Textile should act in favor of the group and personal preferences should not be a prior concern. Every Din's Individual is welcomed for a sound advice when ever they find there selves facing a potential conflict of interest.

This all is not limited to owning shares with business partners, company shares trading, personal or family involvement in commercial transactions with Din Textile; but also includes such activities or owning any interest like borrowing from third party based on the business relationship of Din Textile.

## Corporate Reporting and Internal Controls

It is important for every Din's individual that all of the official accounts and records must be documented in such a manner that clearly identified and describes the true nature of business transactions, assets or liabilities, and properly and timely classification of the records; so as the entries presented and saved in the records are in conformity with the generally accepted accounting principles. No records, entry or document should be false, distorted, misleading, misdirected, deliberately incomplete or suppressed.

Din Textile strictly adhere the principles of good corporate governance and it is committed to achieve the highest standards of corporate governance. Din Textile maintain effective, transparent financial reporting and sound internal control system ensuring true and fair performance measurement and compliance with local regulatory requirements and international accounting standards as applicable.

#### 3. Din Textile's Commitment with their Competitors

Din Textile competes enthusiastically but fairly in the operating markets in the true spirit to win the market. Din Textile being honest and trustworthy in all of its dealings had never and will not damage the reputation of competitors either directly or by implication or innuendo.

Din Textile had never and will not attempt to acquire information about a competitor's business by disreputable means nor will it engage in restrictive trade practices of abuse any position of market dominance.

#### 4. Din Textile's Commitment with their Customers

Din Textile had always been and wishes to be our customers' first choice for the excellent quality and efficient services. Relationship based on mutual trust will help us deliver innovative solutions that anticipate and meet our customers' needs.

Din Textile believes that reliability in dealing with customers is a prerequisite for a successful and sustained business relationship with them. In all advertising and other publications from Din Textile untrue, concealment and overstatement had always been and will be avoided.

#### 5. Din Textile's commitment with their Suppliers

Din Textile aims to develop and maintain best relationships with its suppliers based on mutual trust and embark on timely and agreed trade terms payments. Din Textile purchasing power must never be used unscrupulously. All of the information regarding the Din Textile and its suppliers must be respected and kept confidential. Din Textile buying decisions are always been a commitment of assurance that whatever material which is purchased for production and procurement, will always be safe for environment. We expect that our suppliers also enforce the same standards of employment, harassment and discrimination policies as like Din Textile.

#### 6. Din Textile's Commitment with their Shareholders

Din Textile always communicates its business policies, achievements and prospects with honesty and in accordance with applicable guidelines and regulations. We always strive to create excellent long term value to reward investment. We will always maintain the highest standards of business practices and will be transparent in all our dealings as before.

#### 7. Din Textile's Commitment with their Local Communities

Din's individuals are encouraged for participation in the local communities and civil affairs. We at Din recognize our responsibilities as active members of the communities where ever we operate. Din strongly believes in contribution for the well being of wider communities. Din emphasizes our efforts in community services like education, literacy, healthcare and we will respect the traditions, cultures and heritages.

#### 8. Din Textile's Commitment to the Environment

Din Textile has always been given a great importance for protecting the environment in which we all live. We are concerned with the preservation of the environment in its broadest sense and recognize that certain resources are finite and must be used responsibly.

Din Textile believe to provide a clean, safe, healthy and pollution free environment for all of the individuals who live in and around Din Textile's manufacturing sites, by employing such technologies which are beneficial in maintaining and protecting environmental hygiene and health.

#### 9. Implementation of this Statement

The examples given in this statement are not intended to be comprehensive and Din Textile individuals must endeavor to observe the principles that they embody

Din Textile reputation depends on effective implementation of policies and it is the responsibility of all managers to ensure that this statement and these policies and their application are communicated, understood and taken seriously by all individuals.

Din Textile Management must secure the co-operation of individuals and positively promote these policies by personal example, by clear guidance and by making advice available as appropriate.



#### August 27, 2012

Human Resource and Remuneration (HR &R) Committee meeting for recommending to the Board an increment in the compensation of the CFO and Head of Internal Audit.

#### September 28,2012

Audit Committee and Board of Directors meeting to consider accounts of the Company for the year ended June 30, 2012.

#### October 20 2012

Annual General Meeting of shareholders to consider accounts of the Company for the year ended June 30, 2012.

#### October 31.2012

Audit Committee and Board of Directors meeting to consider accounts of the Company for the quarter ended September 30, 2012.

#### January 23,2013

Board of Directors Meeting to appoint new share registrar of Central Depository Company of Pakistan Limited

#### January 31,2013

Board of Directors Meeting for acquires the entire shareholding of the company Ihsan Raiwind Mills (Pvt.) Limited and be amalgamation with Din Textile Mills Limited.

#### February 15,2013

Board of Directors Meeting for approval of Extra Ordinary General Meeting on March 12, 2113 for election of directors and for special business for alteration of Memorandum of Association and allow to carry on business of electricity generation and sale.

#### February 22,2013

Audit Committee and Board of Directors meeting to consider accounts of the Company for the quarter ended December 31, 2012

#### March 12,2013

Extra Ordinary General Meeting of shareholders for Election of Directors for the next term of three years commencing from March 12, 2013 and to passed a special resolution for alteration of Memorandum of Association and allow to carry on business of electricity generation and sale.

#### March 18,2013

Board of Directors Meeting for appointment of Chief Executive for the next term of three years commencing from March 18, 2013 and for re-establishing of Audit Committee as well as Human Resource and Remuneration (HR&R) Committee as required under clause xxiv and xxv of Code of Corporate Governance 2012.

#### April 26,2013

Audit Committee and Board of Directors meeting to consider accounts of the Company for the quarter ended March 31, 2013. Human Resource and Remuneration (HR &R) Committee meeting for review of Human Resource Polices

#### June 25,2013

Board of Directors Meeting for charge modification from Rs.377,000,000 to Rs.568,330,000 with M/s. Habib Metropolitan Bank Limited

#### NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the 26<sup>th</sup> Annual General Meeting of the Company will be held on Saturday the 26<sup>th</sup> October 2013 at 10:00 a.m. at Pearl Continental Hotel, Dil Kusha Hall, Club Road, Karachi.

- 1. To confirm the minutes of the Extra-Ordinary General Meeting of the Company held on 12<sup>th</sup> March 2013.
- 2. To receive, consider and adopt the Audited Accounts of the Company for the year ended June 30, 2013 together with Directors and Auditors Report thereon.
- 3. To approve and declare Cash dividend @50% i.e. Rs 5/- per share and issue of Bonus shares @10% in the ratio of one share for every 10 shares held on October 18, 2013.
- 4. To appoint Auditors, and fix their remuneration.
- 5. To transact any other business with the permission of the chair.

BY ORDER OF THE BOARD

Karachi : October 03, 2013

ISLAM AHMED

COMPANY SECRETARY

#### Notes:

- 1. The share transfer books of the Company will remain closed from October 19, 2013 to October 26, 2013 (both days inclusive)
- 2. A Member entitled to attend, speak and vote at the Annual General Meeting may appoint another member as his/her proxy to attend the meeting and vote instead of him/her. A proxy in order to be effective must be received by the Company not less than 48 hours before the time of the meeting.
- 3. Members whose shares are deposited with Central Depository Company of Pakistan Limited are requested to bring their valid Computerized National Identity Cards along with the Participants I.D number and their account number in Central Depository Company of Pakistan Limited to facilitate identification at the time of Annual General Meeting. In case of proxy an attested copy of proxy's Identity Card, Account & Participants I.D. number be enclosed. In case of corporate entity, the Board of Directors, resolution / Power of attorney with specimen signature of the nominee shall be produced at the time of the meeting (unless it has been provided earlier).
- 4. Shareholders are advised to submit / send attested photocopy of their valid Computerized National Identity Card (CNIC) as it is mandatory to be printed its number on Dividend Warrants vide CBR's S.R.O. 641 (i)/2005 dated June 27, 2005, SECP's Notice dated April 02, 2010 issued in respect of S.R.O. 286/(I)/2005 dated March 31, 2005 & SECP's SRO Notification dated August 18, 2011, and also notify immediately of any change in their addresses to our Share Registrar Services, Central Depository Company of Pakistan Limited, CDC House, 99-B, Block-B, S.M.C.H.S., Main Shahra-e-Faisal, Karachi.



# "A Promise" Since a Promise even in a Dream is also a Promise, it must be kept. S. M. Muneer

2013 will be another banner year for the Din Group with the acquisition of our new company, Ihasn Raiwind Mills (Pvt) Limited a 100% own subsidiary of Din Textile Mills Limitd. Ihsan Raiwind Mills is also dedicated to participate that align with the Din Group's operating philosophy and heritage of innovation, competitive market development and entrepreneurial spirit. We will work to toward making our Textile Industry more competitive.

At Din Textiles, we believe in doing the right thing. By doing the right things for the right reasons, we will achieve our goal of being one of the best and most respected companies in the motherland and in the world as well, as measured by our employees, our customers, our communities and our shareholders. Din Textile will be the company where people are proud to work. It will be the company with which customers and suppliers want to partner. And it will be the company that consistently operates with excellence.

Despite our rapid growth and elevation to the leadership position in the industry, the simplicity in Din's flexibility and openness to new market trends and changing technology continue to be our driving force. The core values of simplicity, team work, trust amongest people, customer focus and meeting commitments have given us a unique position and respectability among the industry.

Gearing up for the future and to keep winning in tomorrow's world, we have a well recognized market presence with a strong product portfolio, streamlined and efficient manufacturing capabilities to withstand the winds of change. But we will need to be even more proactive, agile and customer centric. We will need to anticipate the future and be ready with solutions, even before the customer asks for them.

The year serves to remind us of the importance of being prepared for any untoward event. It is only when we are prudently prepared that we can truly face life with calm confidence, ready to adjust to what ever life brings.

There are many levels of preparedness that we should be aware of. We need to be prepared physically, making sure we are fit and healthy and that we have the basic resources to sustain life in emergency situations. We need to be prepared emotionally because during times of crises we cannot afford to panic or be reactive. We need to be prepared mentally which means having the knowledge and skills such as first-aid that could mean the difference between life and death.

"The price of success is hard work, dedication to the job at hand and the determination that whether we win or lose, we have applied the best of ourselves to the task at hand. "



As the chairman of Din Textile Mills Limited, I feel pleasure to present the Annual Audited Accounts along with the auditor's report there on for the year ended June 30, 2013.

#### **Economic Environment**

The fiscal year 2012-13 started with continuous problems of power and gas shortages along with other internal and external challenges. The energy crisis deepened presenting paradoxical situation. The economy on average grew since 2008-09 at 2.94%. During FY12 and FY13 the power shortage became so severe that it wiped out 2% from our GDP. Per capita income is regarded as one of the key indicators of economic well-being over a period of time. Per Capita Income in dollar terms grew at a nominal rate of 3.4 percent in 2012-13 and increased to \$ 1,368 in 2012-13

Agriculture is central to economic growth and development in Pakistan. Being the dominant sector it contributes 21.4 percent to GDP, employs 45 percent of the country's labour force and contributes in the growth of other sectors of the economy. Overall agriculture development strategy revolves to foster private sector-led development with public sector providing enabling environment through policy interventions and play capacity building role to improve agriculture related practices.

During 2012-13, agriculture sector exhibited a growth of 3.3 percent on the back of nominal growth in agriculture related sub sectors, Crops grew at 3.2 percent, Livestock 3.7 percent, Forestry 0.1 percent and fishing 0.7 percent. The agriculture subsector which included important crops, other crops, grew by 2.3 percent and 6.7 percent, cotton ginning declined by 2.9 percent. Important crops accounted for 25.2 percent of agricultural value added and has experienced a growth of 2.3 percent in fiscal year 2012-13 against growth of 7.4 percent in 2011-12. The lower growth in important crops is attributed to decline in production of rice and cotton by 10.0 percent and 4.2 percent, respectively.

Other crops that contributed 12.3 percent value addition in agriculture witnessed a positive growth of 6.7 percent in 2012-13 against negative growth of 7.7 percent during the same period last year. The cotton ginning under new base 2005-06 has been included in agriculture value addition showed a negative growth of 2.9 percent in 2012-13 against the positive growth of 13.8 percent during the same period last year. The Livestock sector which has a 55.4 percent share in the agriculture grew by 3.7 percent in 2012-13. The Fishing sector grew by 0.7 percent as against last year's positive growth of 3.8 percent. Forestry sector posted a nominal growth of 0.1 percent this year as compared to growth of 1.7 percent last year.

On a positive note, inflation fell significantly, and LSM showed signs of recovery. Fiscal year 2012-13 started with single digit inflation and likely to remains during the current financial year, food and non-food inflation as well as whole sale price index, sensitive price index and core inflation remained in single digit. The growth in industrial sector increased on the back of recovery in large scale manufacturing, construction and mining and quarrying. Amid of severe energy crisis, the LSM performed well. The latest data of March FY13 suggests a growth 9.3 % on YoY basis and 4.3 % on average July-March FY 13. If this trend continues it may help in overall improvement in GDP. However, Services sector remained subdued due to decline in growth rates of transport, storage and communication. Thus overall recent growth of GDP (at new base 2005-06) is registered at 3.6 percent in FY13 as compared to 4.4 percent in FY12.

Manufacturing sector having forward and backward linkages with other sectors of the economy is considered as the main source of economic growth. Manufacturing sector accounts 13.2 percent of GDP and employ 13.8 percent of the labor force. The Manufacturing sector is further divided into three sectors namely Large Scale Manufacturing, Small Scale Manufacturing and Slaughtering. Large Scale Manufacturing (LSM) accounts 10.6 percent of GDP followed by Small Scale Manufacturing 1.6 percent and Slaughtering 0.9 percent.

A slight improvement in trade sector has been witnessed as the trade deficit contracted by 2.5 percent on July-April FY13. This improvement was due to 0.15 percent rise in export and 0.9 percent decline in import. During the first ten months of current FY13, exports stood at \$20.5 billion as recorded the same in the comparable period of FY12, while imports amounted to \$33.0 billion against \$33.3 billion during the same period of FY12. Trade deficit has been reduced to US\$ 12.5 billion during July-April,FY13 as compared to US\$12.9 billion in the comparable period of FY12. During July-April FY13, the worker's remittances stood at \$11.6 billion against \$10.9 billion last year, showing a growth of 6.4 percent.

Four years after eruption of the global financial crisis, the world economy is still struggling to recover. During 2012-13, global economic growth has weakened further. A growing number of developed economies have fallen into a double dip recession. Those in severe sovereign debt distress moved even deeper into recession, aught in the downward spiraling dynamics from high unemployment, weak aggregate demand compounded by fiscal austerity, high public debt burdens and financial sector fragility. Growth in the major developing countries and economies in transaction has also decelerated notably, reflecting both external vulnerabilities and domestic challenges. Most low-income countries have held up relatively well so far, but now face intensified adverse spillover effects from the slowdown in both developed and major middle income countries. The prospects for the next two years continue to be challenging, loaded with major uncertainties and risks inclined towards the downside.

The EU and the US represent the most important destinations of Pakistan exports and their markets absorb 31 percent and 23 percent of exports. While China represents the third most important destination with an 11.5 percent share. UAE, Afghanistan, Oman and Turkey have recently become important destinations. Therefore, slow down in US and European economies and weak demand have significant impact on Pakistan's export growth in spite of various challenges faced by economy, our trade has shown consistent improvement. Our exports increased by 27 percent in the year 2010-11 and touched a record level of US \$ 25.4 billion. There was a slight fall of 4.7 percent in exports during 2011-12, due to external factors like shrinkage in global demand in wake of the global financial crisis and lower prices of cotton in the international market etc. The second Strategic Trade Policy Framework (STPF) for next three-year period, 2012-15 essentially build on the STPF 2009-12 and seeks to identify those aspects of Pakistan's export competitiveness which have been relatively less attended such as focusing on regional trade, promotion of export of services sector, facilitating export industry by overcoming energy crises and many more.

Energy outages hampered economic growth of Pakistan for last few years. Sincerely 2000s, the energy sector (especially its sub sector electricity) received greater attention because of the faster rate of growth in its demand. The crisis has affected every one, thus resolving energy crisis got immediate priority in manifestos of all political parties which competed in the election 2013. There is no doubt that there exists high correlation between growth rate of GDP and that of energy consumption.

#### **Textile Out Look**

Textiles is the most important manufacturing sector of Pakistan and has the longest production chain, with inherent potential for value addition at each stage of processing, from cotton to ginning, spinning, fabric, processing, madeups and garments. The sector contributes nearly one-fourth of industrial value-added, provides employment to about 40 percent of industrial labour force, consumes more than 40 percent of banking credit to manufacturing sector and accounts for 8 percent of GDP. Barring seasonal and cyclical fluctuations textile products have maintained an average share of about 60 percent in national exports. However, despite being the 4th largest producer and 3rd largest consumer of cotton globally, Pakistan's comparative advantage is largely pre-empted by low value added exports as reflected in country's 12th rank in world textiles exports. Industry sources attribute improved performance to uninterrupted provision of gas to the textile sector as yarn and fabric exports specifically benefitted

from improved energy supply. The recent cut in policy rate would give a signal to market that the earlier cut in the discount rate in December, 2012 have been recognized amid a growth in overall LSM sector and particularly in textile sector.

Domestically Pakistan is facing the problems of shortage of electricity, gas and the deteriorating law and order situation. The unscheduled/scheduled load shedding along with increasing rates of gas and electricity have obstructed the viability of the textile industry as the exporters were unable to meet their commitments. In addition our exports confined to raw materials to the global textile buyers and the same raw material comes back to the domestic market in form of finished value-added textile product. The capacity utilization in textile sector is only 60 percent. There are some positive initiatives like the announcement of duty waiver on 75 products by the EU from November 15, 2012 which provided impetus to textile exports. Furthermore it is expected that if GSP plus status operational in 2014, the exporters would be able to boost the exports to EU particularly in textile. American buyers are also re-establishing links with Pakistan's textile and clothing manufacturers. Industry sources attribute improved performance to uninterrupted provision of gas to the textile sector as yarn and fabric exports specifically benefitted from improved energy supply. The recent cut in policy rate would give a signal to market that the earlier cut in the discount rate in December, 2012 have been recognized amid a growth in overall LSM sector and particularly in textile sector performance.

Textile Industry the textile industry of Pakistan has potential for performing better both in productions as well as in export by virtue of its inherent competitiveness in the international market for its conventional products. However, to sustain its position and to move in high value added products as well as for the increased market share, a large investment in machinery equipment and new technology is essential. The training of workers, improvement in labour productivity, research & development, product diversification and branding are the immediate areas for companies to focus. The spinning sector is the most important segment in the hierarchy of textile production. At present, as per record of Textile Commissioner Organization (TCO), it is comprised of 506 textile units (49 composite units and 457 spinning units) with 9.892 million spindles and 103 thousand rotors in operation with capacity utilization of 91 percent and 60 percent respectively, during July—March, 2012-13

The textile industry has called for regionally competitive interest rates, urging the State Bank of Pakistan to bring discount rate down to 8% to counter weak growth and revive fresh, private investment in the economy and to create jobs. Textile sector has borrowed Rs 41 billion from banking sector in the last six months and invested in new machinery. Of the total borrowing of Rs 41 billion, the share of the spinning industry was Rs 36 billion, showing the significant growth in the spinning sector.

The GOP recognizes the cotton and the textile industries as key sectors for Pakistan's economic development. From the beginning of the WTO, the GOP has implemented the Balancing, Modernizing Restructuring (BMR) plan to ensure it would capitalize on a more liberalized trading environment. From 1999 onwards, the industry invested a total of approximately US\$ 6.4 billion to establish appropriate infrastructure and modernize its mills and factories. However, since then it has lagged with its competitors, as its industry has failed to diversify and upgrade its production capabilities by using better materials and technologies in the production value chain. In light of this, the GOP is considering a very ambitious five-year program, setting aside funds for research and development, capacity-building and infrastructure development. Under the plan, the GOP is targeting production of 22 million bales (70 percent increase in production), increase exports to 3 million bales, a yarn recovery rate of 90 percent and technological upgrades in facilities. The policy is under consideration, however post and other sectors find that the GOP would be hard-pressed in achieving these goals.

Higher input costs, electricity load shedding and other energy related issues in the country are taking their toll on cotton production as farms rely on the local grid to irrigate their crops, additionally few farmers can afford to use fuel powered pumps due to the prevailing high oil prices. However, the textile sector has been able to overcome energy shortages by generating its own electricity, complemented with the government's policy of prioritizing electricity for the textile industry, indicative of the textile sector's importance in the economy. There continues to be no effective institutional control to follow the national standard for bale weight at 170 kg/bale. During May 2012/13 the weight of the bales produced by Pakistan Cotton Ginneries ranged between 145 to 165 kg. The GOP maintains170 kg (375 lbs).

bale weight in official records and trade transactions. To ensure consistency in this report, bale calculations are based on an average weight of 155 kg and then converted to the international standard of 480 lbs./bale.

# **Marketing Activities**

All indications are that Pakistan's textile industry is on its path to recovery after two difficult years. According to a various reports, two diverse opinions have emerged from textile companies in Pakistan, Bangladesh and India in terms of the profits margins of the textile industry in the three countries of the subcontinent. According the report, on one hand textile manufacturers in India and Bangladesh are of the opinion that their profits margins have declined in the last few months. On the contrary the opinion from Pakistan indicates positive profit margins of the textile industry. This is firmly supported by the export statistics of the first 7 months of the current fiscal year, which indicate an increasing trend in practically all textile categories. The increase in exports of cotton yarn have been most significant with an increase of 32% in value. Other sectors such as fabrics, woven garments, knitted have also shown varying positive results for an average aggregate return of 8%.

Currently Pakistan is facing the problems of shortage of electricity, gas and the deteriorating law and order situation. The unscheduled/scheduled load shedding along with increasing rates of gas and electricity have obstructed the viability of the textile industry as the exporters were unable to meet their commitments. In addition our exports confined to raw materials to the global textile buyers and the same raw material comes back to the domestic market in form of finished value-added textile product. The capacity utilization in textile sector is only 60 percent. There are some positive initiatives like the announcement of duty waiver on 75 products by the EU from November 15, 2012 which provided impetus to textile exports. Furthermore it is expected that if GSP plus status operational in 2014, the exporters would be able to boost the exports to EU particularly in textile. American buyers are also re-establishing links with Pakistan's textile and clothing manufacturers.

The textile industry of Pakistan has potential for performing better both in productions as well as in export by virtue of its inherent competitiveness in the international market for its conventional products. However, to sustain its position and to move in high value added products as well as for the increased market share, a large investment in machinery equipment and new technology is essential. The ancillary textile industry includes cotton spinning, cotton cloth, cotton yarn, cotton fabric, fabric processing, home textiles, towels, hosiery and knitwear and readymade garments. These components are being produced both in the large scale organized sector as well as in the unorganized cottage/small and medium units.

# **Operational Review**

Textiles is the most important manufacturing sector of Pakistan and has the longest production chain, with inherent potential for value addition at each stage of processing, from cotton to ginning, spinning, fabric, processing, madeups and garments. The sector contributes nearly one-fourth of industrial value-added, provides employment to about 40 percent of industrial labour force, consumes more than 40 percent of banking credit to manufacturing sector.

Spinning sector in Pakistan is the most organized and a large part of it is composite and vertically integrated. This performance is possibly due to a number of reasons including abundant and low price of the raw material i.e. cotton and an increasing demand from China, who is opting out of basic textiles. This opens new doors for Pakistan's value added textile. Spinners such as Din Textiles in province of Punjab who are proactive receive the best prices for their high quality value added yarns including compact, dyed, mélange and fancy yarns. Such textile companies are the models of efficiency with a clear road map to meet the demands of their discerning buyers.

Going forward, the level of cotton imports by China will remain the key determinant of cotton prices. The recent cut in production estimate of China may lead to higher than anticipated imports in near term. This coupled with any probable revision in crop harvest from Pakistan post floods in the province of Punjab (~80% of country's cotton crop) plus start of procurement season may lead to higher prices in near term. However, given the mounting global ending inventory, eventual slowdown in Chinese imports (post release of state's reserves) and better crop from India will

limit the upside in cotton prices post end of procurement period. Also, prospects on global economic recovery will continue to play its part in the determination of cotton prices.

Going forward, we expect the sustainability of current momentum in textile exports will remain heavily dependent on implementation of EU GSP plus status. Pakistan is aggressively pursuing preferential trade agreement with its regional trade partners which may unlock further upside in this export oriented sector. While spinning mills will continue to benefit from persistent gas supply and imports from China, we believe the recent surge in cotton cloth and value added segment will also improve the earnings of composite and weaving mills on account of improved sales and steady margins. Also, improvement in gas/electricity supply situation post resolution of circular debt will continue to provide notable support to the textile companies.

During the year under Review, keeping the policy to enhance the wealth of stakeholder and enhanced the product line, your company buy 100% Share of Ihsan Raiwind Mills (Pvt) Limited having installed Capacity of 17,088 Spindles, this unit based on courser count which enable us to capture the new local market as well as international market. Further more your company renew the agreement with Brother Textile Mills Ltd having installed capacity of 17,280 spindle under license to operate and your management have intention to continue it for the next year to broad the customer based locally and internationally.

The annual production and yield targets are achieved. This allowed us to meet enhanced market demand in spite of excessive nationwide load shedding of electricity and gas. The management team of your company emphasized the need to be the strategically prepared for emergency and crises situations, such as emergency crisis. During the year Din Textile Mills Limited Produced 22.961 million kgs yarn as compared to 21.943 million kgs in last year there by achieving an average capacity utilization of 85.39% as against 82.13% during the last year. 77,636 out of 81,216 spindles remained operational during the year which attended 95.59% utilization of installed capacity as compare to 77,587 working spindles out of 80,569 spindles having 96.30% sutilization of installed capacity in last year.

Ihsan Raiwind Mills (Pvt) Ltd. A 100% owned subsidiary acquired in the month of February 2013 and starts their Production mid of March 2013 here we are only provided the owned period data. According to that mill produced 1.306 million Kgs yarn against capacity of producing 1.675 million kgs and achieving 77.96% of capacity utilization such a low efficiency is mainly due to the restarting of production after the closer of mill for 2 months. Our technical team put high effort to restart the mill in such a low time to save the fixed cost and improve the production efficiency of the mill.

#### **Financial Review**

The Management at Din Textile is capable of facing the grave challenges imposed by the local and global economy. It has comprehensive plans on managing the future growth of company while keeping abreast with the environment and the stake holder's expectations. The financial performance of your company for the years 2012-13 reflect stable performance as it sales revenue and profit before taxation surged to Rs. 8.301 billion (FY 2011-12 Rs. 7.358 billion) and Rs. 834.405 million (FY 2011-12 loss of Rs. 833.895 million) exhibiting growth of 12.81% and 200.06% respectively. These increase primarily driven by best management of working capital, enhancing production capacity, and producing best quality value added product mix.

On going cost saving and controlling initiatives were taken to particularly offset the negative impact of escalating input costs. Din Textiles is committed to enhancing its' product base by diversifying in to low cost high quality products with high financial returns. That we believe in People Planet and Profits (Three PPP's). Cost of sale reduced by 8.59% it was Rs. 6.913 billion in year 2012-13 where it was 7.563 billion in year 2011-12. The reduction in cost is mainly due the stability in the cotton rate in local as well as in international market.

Company made considerable efforts and motivative measure to promote a cost conscious culture without compromising on quality of work and product in all facts of the business with decrease of 20.22% in distribution cost, increase of 9.07% in administrative expenses and decrease of 26.31% in financial cost as compare to the figure of previous year. The decrease of finance cost is mainly due to best management of working capital and JIT policy of procurement, decrease in distribution cost is due to the better negotiation in prices of logistic and other

means of distribution in spite of increase in oil prices and logistics rates. While increase in administration cost is due to continuous increase in minimum wage rate and inflationary economic conditions.

During the FY 2012-13 the company's cash flow from operation after working capital changes and payment of income tax, finance cost, WPPF and staff retirement benefits shows short fall of Rs. 90.419 million. After adjustment of investment and financing activities of Rs. 92.271 and 481.460 million the company cash and cash equivalent at the end of year shows an amount of overdrawn Rs. 128.331 million.

In view of the stable financial result rendered by the company for the year 2012-13, we are focused on driving forward our financial performance helping us to sustain long term growth and deliver industry leading return to our stakeholders in future.

#### Dividend

Inline with the philosophy of sharing it success with all of its key stake holders Din textiles has always maintained a healthy payout ratio in the form of dividend and bonus shares. Continuing this tradition, the Board of Directors have recommend a final cash dividend of RS. 5 per share i-e 50% amounting to Rs. 101,916.765/=( FY 2011-12 NIL) and the issuance of 10% bonus shares i-e Rs. 1/= per share amounting to Rs. 20,383,353/= ( FY 2011-12: NIL). the dividend recommended is subject to the approval of shareholders in the forth coming annual general meeting.

# Contribution To National Exchequer

Being as an active and Leading Corporate person, Din Textile contribute towards the national economy on account of taxes and other levies. During the year under review your company paid 281.288 million as cost of finance, contribute to the foreign reserves of the country US\$ 29.867 million as direct exports. It is heartening to note that being a true patriot Din Textile accrued to government in term of tax payment amounting to Rs. 166.607 million as compare to Rs. 63.606 million last year.

# Research & Development

We set ourselves challenging goals, because we know that by stretching to meet them we can get further than we normally would. Din Textile believes in incorporating new ideas for enhancement in quality and production with the help of modern technology. Hence, the company ensures higher productivity, which in turn result in higher profitability for stake holders. Our focused and continuous investment in BMR bringing the update technology during the year your company spent Rs. 113.083 million on fixed capital expenditure. We have always taken the challenges seriously by handling those in professional manner. We believe that great, creative things are more likely to happened with the right company culture. There is as emphasis on team achievements and pride in individual accomplishment that contribute to our over all success. The invest portfolio of the company has been realigned as per changing market needs. Our flexible and dynamic corporate strategy strive to enhance customer satisfaction through continuous improvement and value added benefits.

# Information Technology

We believed in systems in order to further streamline the easy access to data, seamless communication flows, improve visibility and control, refresher training and centralized project management are essentials to retain a competitive edge in the current business environment. Especially for large, growing organization like Din Textile. We are using local ERP (Wizmen), an enterprise resource planning system, for continual improvement in business process and progress monitoring against key performance indicators (KPI's). Besides ERP, data management project has been initiated to serve as comprehensive knowledge archive to facilitate quick access to available information for the concerned staff.

# Health, Safety and Environment

Health and safety of employee, contractors and visitors along with protection of environment associated with companies activities remain the top priority at Din Textile. Din's well define health safety and environment policy plays a key rolls in its decision making process to ensure compliance of statutory requirement and to achieve

 $ultimate\ goal\ of\ incident\ free\ environment\ in\ sustainable\ manner.$ 

The company has conducive environment for its employees, to work free of injury and illness. The employees are capable and accountable for preventing work related injuries and illness. The Company also requires adoption of sound occupational health and safety management practices by our supplier, contractors and suppliers. The company also has a first aid facility for providing emergency treatment.

## **HR Management and Employment Relations**

We strongly believes in investing in its human capital in order to equip them with up to date knowledge and skills to create and sustain a culture of high performance in a competitive business environment. Training continues to be an important factor which supports and build organizational capability for continual innovation and change. It continues to contribute to the development of our human resource, by focusing on technical as well as soft skill area of competence development.

We believe it is vital to organically combine on-the-job training and training courses. We employ various approaches to systematically integrate these two elements in order to generate synergistic effects and foster professionals most effectively, while maintaining communication with each point of contact and each individual employee. At Din's Textile all executive and management staff are allow to get advance training, attend courses and seminars in the area of soft and technical skills. Advance training courses facilitate the staff to acquire knowledge and keep themselves abreast of development in their professional field.

Our aim and goal of human recourse development is not only employing the right people but placing the people on the right job. That's why Din has prime place in the industry because of an equal opportunity employer.

# Corporate Social Responsibility (CSR)

Din's CSR policy is driven by the imperative need to positively touch the lives of its stake holders, with special emphasis on the indigent communication of the society where the company conduct its business. During the past 26 years Din's philosophy remained to conduct business in an ethical and responsible manner, bringing development to the land where its operates. The company takes on social initiative which it considers that its contribution would improve the live of its communities.

Din's practices active corporate citizenship through corporate philanthropy, energy conversation, environmental protection measure, community investments, consumer protection measure, employment of special persons, industrial relationship occupational safety & health, business ethic, anticorruption measure and contribution to national exchequer.

#### **Future Outlook**

Going forward, we expect the sustainability of current momentum in textile will remain heavily dependent on adequate supply of gas/electricity and implementation of EU GSP plus status. Pakistan is aggressively pursuing preferential trade agreement with its regional trade partners which may unlock further upside in this export oriented sector. While spinning mills will continue to benefit from persistent gas supply, we believe the recent surge in cotton cloth and value added segment will also improve the earnings of mills on account of improved sales and steady margins. Also, improvement in gas/electricity supply situation post resolution of circular debt will continue to provide notable support to the textile companies.

The recent increase in electricity tariffs and cost of gas for captive power plants will be absorbed into the margins of manufacturers to most extent. Given intense competition from region's textile exporters, passing down the impact of increased cost of production will erode the competitiveness of Pakistan textile manufacturers. Given nominal increase in cost of natural gas (up by 17%) for captive power, the manufacturers with in house power generation units will enjoy a key competitive edge over their local peers which are completely reliant on national grid (tariffs increased by ~50%) for their electricity requirements. Though a bitter pill to swallow in short run; however, consequent improvement in electricity and gas supplies to the manufacturers post implementation of

aforementioned tariff rationalization measures will bode well for the sector. This will certainly improve the operational capacity of the manufacturers and thus allow them to reap the full benefits of upcoming GSP plus status and Pre-Christmas orders. Also, adequate energy supply will also reduce reliance on expensive alternate fuels (priced at 35% higher rate than conventional energy sources) thus adding significantly to the margins.

It is fortunate recent monsoon did a little damage to the standing cotton crop in Sindh and Punjab, Pakistan is expected to produce around 14.50 million bales of cotton during crop season 2013-14 by the end of season in April 2014. The better cotton output would help textile export value addition exports to greater extent as country would get Generalised System of Preferences (GSP) plus status of exports to European Union (EU) nations by 40 percent and would generate significant economic activity in the country. Pakistan is in dire need of enhancing exports to provide some cushion to its sagging economy. The grant of GSP plus status was expected to provide strong impetus to the value-added exports, which has a 50 to 55 percent share in the total value of textile exports.

Cotton Outlook's supply and demand estimates for the 2013-14 season indicate an addition to world stocks of 1,724,000 tonnes, in comparison to the 3,357,000 tonnes added during the current season. The global production forecast for 2013-14 stands at 25 million tonnes, displaying an increase to around 702,000 tonnes, owing principally to higher figures for China and the United States. Consumption has been raised to 23,724,000 tonnes while production in the current 2012-13-season was now placed at 26.14 million tones while consumption has been raised to 23.724 million tonnes.

The global production of cotton will substantially support the global mill use consumption from 2012 through 2020. The share of production in the mill use will over around 97.82 percent and 98.12 percent during the projection period. The demand to supply share will increase from 75.16 percent in 2012 to 86.75 percent in 2020. The estimated global production of cotton in 2020 will reach to a level of 133.93 million bales from the current level of 116.90 million bales. The total global supply will increase by around 45 million bales in 2020 from the current level of 223.79 million bales. The estimated global demand for cotton in mill sector in 2020 will reach to a level of 131.01 million bales from the current level of 106.48 million bales. The total global exports will reach to the level of 44.71 million bales from the current level of 37.73 million bales. The projected figures up to 2020 provide instant support for business decisions. The report would provide significant cues to the prospects of the cotton in the world's most important regions as well.

Our stance on China's cotton policy remains the same despite the fact that China has almost completely filled its storage capacity. Overall we estimate a 7% to 9% YoY increase in exports in FY14 to US\$14.1bn with additional upside might come from Pakistan's approval of the E.U's GSP plus status. On the other hand, reversal of China's cotton purchasing policy amid normalizing of Bangladesh's law and order situation may keep the upside in check. Moreover, we believe that the recent electricity tariff hike would not allow the local industry to fully reap benefits of higher volumes and keep the profitability margins under pressure.

## Acknowledgement

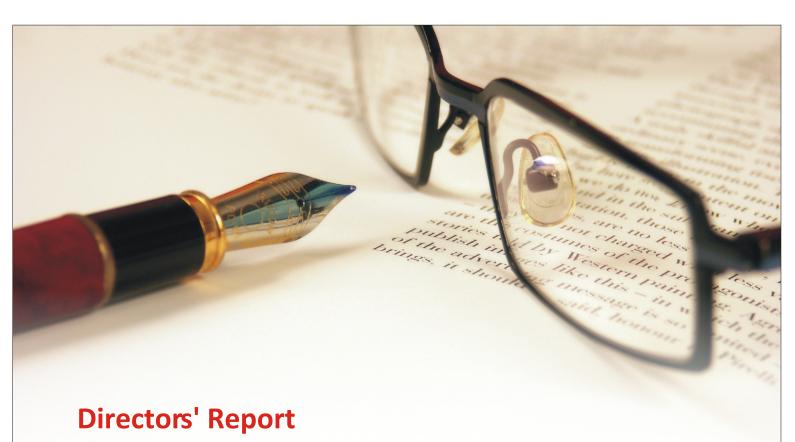
By the way of Final Note. I would like to state that operational and financial performation rendered by Din Textile during the year 2013-14 is reflection of our ability to sustain growth and strengthen business compititive position.

As we move forward to achieve the above stated objective by support of all our stake holders. We commit to spare no effort to undertake new tasks and opportunity paving the way towards a more prosperous future of the company.

At the end I would like to place deepest gratitude to all the shareholders, customers, supplier banker, other business partners and employees of company for their unstinting support has contribute towards the stellar performance of Din Textile Mills Limited.

On behalf of the Board

S.M. Muneer Chairman



The directors are pleased to present the 2013 Annual report together with the audited Financial Statements of the company for the year ended June 30, 2013.

Financial Result Year ended June 30

| Profit & Loss Appropriations                                     |            |           |           |
|--|------------|-----------|-----------|
| Un-appropriated Profit / (Loss) brought forward                  |            | 952,377   | 1,662,630 |
| Profit / (Loss) after Tax  |            | 733,651   | (669,487) |
| Dividend for the year 2011 @Rs. 2 per share ( year 2010 @Rs. 2 p | per share) | -         | (40,767)  |
| Un-appropriated Profit carried forward                           |            | 1,686,027 | 952,377   |
| Earnings / (Loss) Per share                                      | Rupees     | 35.99     | (32.84)   |

# **Chairman's Review**

The Directors of the company endorse the contents of the Chairman's Review which covers review of business and operations, outlook and investment plans for strategic growth.

# **Operational Performance**

#### Year ended June 30

|                       | <b>2013</b> Rupees | <b>2012</b> in '000' | Inc./ (Dec.)<br>%age |
|-----------------------|--------------------|----------------------|----------------------|
| Total Sales Net       | 8,296,374          | 7,358,489            | 12.75                |
| Local Sales Net       | 1,440,469          | 4,488,525            | (67.91)              |
| Export Sales Net      | 6,981,337          | 2,989,025            | 133.57               |
| Commission & Claims   | (125,432)          | (119,061)            | 5.34                 |
| Gross Profit / (Loss) | 1,387,261          | (205,057)            | 776.52               |

# Salient Feature of the Accounting Results

The achievements of the year under review may be compared against preceding year are as under:

#### Year ended June 30

|                            | <b>2013</b><br>Rupe | <b>2012</b><br>ees in '000' |
|----------------------------|---------------------|-----------------------------|
| Sales                      | 8,296,374 7,358,489 |                             |
| Cost of Sales              | (6,909,113)         | (7,563,546)                 |
| Gross profit / (loss)      | 1,387,261           | (205,057)                   |
| Distribution cost          | (112,634)           | (141,184)                   |
| Administrative Expenses    | (111,767)           | (102,471)                   |
| Other operating expenses   | (45,331)            | (1,581)                     |
| Finance cost               | (298,664)           | (405,577)                   |
|                            | (568,396)           | (650,812)                   |
| Other Operating Income     | 15,394              | 21,975                      |
| Profit / (Loss) before Tax | 834,260             | (833,895)                   |

# **Financial Management**

#### **Cash Flow Management**

During the year an amount of Rs. 1,368.887 million was generated from company operating activities before taking the effect of changes of working capital this is mainly due to effective cost control measures, in spite of continuous increase in direct costs e.g minimum wages and fuel & power, Rs. 1,950.636 million was utilized in working capital requirements to gain the benefits of stable prices of raw material. That's why company have negative cash generation from Operating activities. At the end of the year 2013 the liquid fund position comprising of cash and cash equivalents amounting to Rs. (128.332) million.

The Company has an effective cash flow management system in Place whereby cash inflows and outflows are projected on regular basis and rigorously monitored. Working Capital requirements are planned to be financed through internal cash generation and short term borrowings from external resources where necessary.

The Board is satisfied that there are no short or long term financial constraints including accessibility to credit and a strong balance sheet with June 2013 with current Ratio 1.45: 1.00

# **Risk Mitigation**

The Inherent risks and uncertainties in running a business directly affect the success of business. The management of Din Textile Mills Limited has identified its exposure to the potential risks. As a part of our policy to produced forward looking statement we are outlining the risks which may effect our business. This exercise also helps the management focus on a strategy to mitigate risk factors.

#### **Credit Risk**

All financial assets of the company except cash in hand are subject to credit risk. The company believes that it is not exposed to major concentration of credit risk. Exposure is managed through application of credit limits to its customers secured by and on the base of past experience, sales volume, consideration of financial position, past track records and recoveries, economic conditions of particularly the textile sector and generally the industry. The company believes that it is prudent to provide provision of doubt full debts.

#### **Liquidity Risk**

Prudent liquidity risk management ensures availability of the sufficient funds for meeting contractual commitments. The Company's fund management strategy aims at managing liquidity risk through internal cash generation and committed credit lines with financial institutions.

#### **Interest Rate Risk**

Majority of the interest rate exposure arises from short and long term borrowing from banks and term deposits and deposits in PLS saving accounts with banks. Therefore, a change in interest rates at the reporting date would not effect the profit and loss accounts.

#### Foreign Exchange Risk.

Foreign currency risk arises mainly where receivables and payables exist due to transaction in foreign currencies. The company is mainly exposed to short term USD/ PKR parity on its imports of raw material and Plant and Machinery.

#### **Production Facilities**

Performance of our production facilities was excellent with unprecedented levels of output. Our team continued to improve efficiencies through harmonized efforts, eliminating wastage and avoidance of shutdowns on numerous occasions. The Company is determined to continue its focus on maximum capacity utilization for sustained profitability and to maintain its position as the leading Textile Manufacturer of the Country.

#### **Related Parties**

The Board of Directors have approved the policy for transaction/contract between company and its related parties on an arm's length basis and relevant rates are to be determined as per the comparable un controlled price methods. The Company has fully comply with the best practices of transfer pricing as contained in the listing regulation of Stock Exchanges.

# **Corporate Governance**

The Company is committed to standards of corporate governance to ensure business integrity and upholding the confidence of all the stake holders. The Board of Directors is accountable to the share holders for good corporate governance. The management of the company is continuening to comply with the provision of best practices set out in the Code of Corporate Governance particularly with regards to independence of non executive Director.

The company remains committed to conduct its business in the line with listed regulations of Stock Exchanges, which clearly defines the rules and responsibilities of the Board of Directors and the management. Vision and Mission statements, Core Values, and Code of Conduct have been prepared and approved by the Board. Significant policies as required under the Code of Corporates Governance have been framed and are under review of the Board.

During the year the Board was actively involved in performing their duties including those required to be performed under various laws and the memorandum and Article if Association of the company with the ultimate object of safeguarding the interest if the share holders enhancing the profitability of the company increasing shareholders' wealth and promoting market confidence.

The Directors are pleased to state that:-

#### Disclosures under Code of Corporate Governance Corporate and Financial Reporting Framework

a)- The Financial statements togather with the notes thereon have been drawn up by the management in confirmity with the Companies Ordinance 1984. These statenments presently fairly the Company's state of affairs, the results of its operation, cash folw and changes in equity

- b) Proper books of accounts of the company have been maintained.
- c) Appropriate accounting policies have been consistently applied in preparation of financial statement and accounting estimate are based on reasonable and prudent judgment.
- d) International Accounting Standards, as applicable in Pakistan, have been followed in preparation of financial statements and any departure therefrom has been adequately disclosed.
- e) The system of internal control and other such procedure which are in place, are being continuously reviewed by the Internal Audit Function. The process of review will continue and any weakness in control will be removed.
- f) There are no significant doubts upon the company's ability to continue as a going concern.
- g) There has been no material departure from the Best Practices of Corporate Governance, as detailed in the listing regulations.
- h) The key operating and financial data for last six years in summarized form annexed.
- i) The outstanding statutory duties, taxes, charges and levies, if any have been fully disclosed in the financial statements.
- j) The significant plans and decisions along with futures prospects have been outlined in the Chairman's Review.

# **Material Changes**

There have been no material changes since June 30, 2013 other than mentioned in the audited financial statements of the company for the year ended June 30, 2013 which would effect its financial position at the date.

#### **Board of Directors**

The Board comprises of 7 directors all of them were elected in the EOGM held on 12-3-2013. Since constitution of the Board, there has been no change in its composition. The Board of Directors comprises of 3 Executive Directors, and 4 Non Executive Directors one of them is Independent Director. Current member of the Board of Directors have been listed in the company information.

# **Board of Director Meetings**

During the year under review nine meetings of the board of directors were held from July 2012 to June 2013.

The attendance of the board member was as follows.

|   | NAME OF DIRECTORS          | N                                   | IO. OF MEETING<br>ATTENDED | S Other Details                     |
|---|----------------------------|-------------------------------------|----------------------------|-------------------------------------|
| 1 | Shaikh Mohammad Muneer     | (Non-Executive Director )           | 7                          | Retired & Re-ellected on 12-03-2013 |
| 2 | Shaikh Mohammad Pervez     | (Non-Executive Director )           | 6                          | Retired & Re-ellected on 12-03-2013 |
| 3 | Shaikh Mohammad Tanveer    | (Executive Director )               | 9                          | Retired & Re-ellected on 12-03-2013 |
| 4 | Mr. Shahzad Naseer         | (Executive Director )               | 6                          | Retired on 12-03-2013               |
| 5 | Shaikh Mohammad Naveed     | (Executive Director )               | 6                          | Retired & Re-ellected on 12-03-2013 |
| 6 | Mr. Faisal Jawed           | (Executive Director )               | 8                          | Retired & Re-ellected on 12-03-2013 |
| 7 | Mr. Farhad Shaikh Mohammad | (Non-Executive Director )           | 9                          | Retired & Re-ellected on 12-03-2013 |
| 8 | Abdul Razzak Tarmuhammad   | (Independent / Non-Executive Direct | tor) 3                     | Ellected on 12-03-2013              |

The leave of absence was granted to the members not attending the board meetings.

#### **Internal Controls and Audit**

Din Textile has an independent Internal Audit Function. The Internal Audit function is as integral and effective part of the Company's corporate governance structure which provide the Management with adequate assurance that internal controls and the check and balance system is operating properly, identification of opportunities for implementation of better and cost effective controls, weaknesses in the existing system and processes and alternate procedures and corrective actions needed to strengthen the control system. During the year new Head of Internal Audit has been appointed he is duly qualified and meet the requirements for the appointment according to Code of Corporate Governance, and his remuneration and terms and condition of employment has been approved by the Board of Directors.

The Audit Committee reviewed the quarterly, half yearly and annual statements before submission of the Board and their publication, CFO , Head of Internal audit and a representative of external auditors attended the meetings where issues relating to accounts and audit were discused. The Audit Committee also reviewed internal audit findings and held separate meeting with internal audit and external audit as required under the Code of Corporate Governance. The Audit Committee also discussed with the external auditors their letter to management. Related party transaction were also place before the Audit Committee prior to approval the Board.

#### **Orientation Course**

An Orientation courses was arranged for Directors to acquaint them with their code, applicable law, their duties and responsibilities and enable them to manage affairs of the Company for and on behalf of the shareholders. Director Mr. Farhad Shaikh Mohammad has acquired the certification under directors' training program from the institute that meets the criteria specified by the SECP.

#### **Post Balance Sheet Events**

There is no material changes or commitments affecting the financial position of the Company have occurred between the end of the financial years of the Company and the date this report except as disclosed in the reports.

#### Statement of Ethics and Business Practices

The Board has prepared and circulated the Statement of Ethic and Business Practices signed by every Director and employee of the Company as a token of acknowledgment of his / her understanding of the standards of conduct in relation to any body associated of dealing with the Company.

#### **Statement of Compliance with the Code of Corporate Governance**

The requirement of the Code of Corporate Governance set out by the stock exchanges in their listing regulations relevant for the year ended June 30, 2013 have been complied with. A statement to this effect is annexed with the report.

#### **Web Presence**

Company's all periodic financial statements including annual reports are available on the company's website www.dingroup.com for information for the investors as well as shareholders.

#### **Auditors**

Statutory Audit for the company for the financial year ended June 30, 2013 has been concluded and the auditors have issued their audit report on the company's Financial Statements, and the Statement of Compliance with Code of Corporate Governance.

The auditors M/s.' Mushtaq & Company, Chartered Accountants, Karachi, shall retire at the conclusion of annual general meeting and they have indicated their willingness to continue as auditors. They have confirmed a achieving satisfactory rating by the Institute of Chartered Accountant of Pakistan(ICAP) and compliance with the guideline on the Code of Ethics of the International Federation of Accountants (IFAC) as adopted by ICAP.

The board proposed their reappointment as auditor for the financial year ended June 30,2014 the engagement partner will be rotated in line with the requirement of Code of Corporate Governance.

# **Shareholding**

The pattern of shareholding as at June 30,2013 along with disclosure as required under Code of Corporate Governance, is annexed.

The Directors, Chief Executive officer, Chief Financial Officer, Company Secretary, and their spouses and minor children, have reportedly carried out no trading in the shares of the company.

# **Acknowledgment**

Your Company maintained its strong position, with a healthy balance sheet while meeting stakeholders' expectations. The performance of the Company is a strong evidence of the contribution our employees make towards the success of the company in difficult times.

We always appreciate and acknowledge the contribution of our committed employees, devoted customers and continued support received from supplier and contractors. The Board would like to thanks all stake holders for their valuable support and untiring efforts which enables the company to achieves this performance.

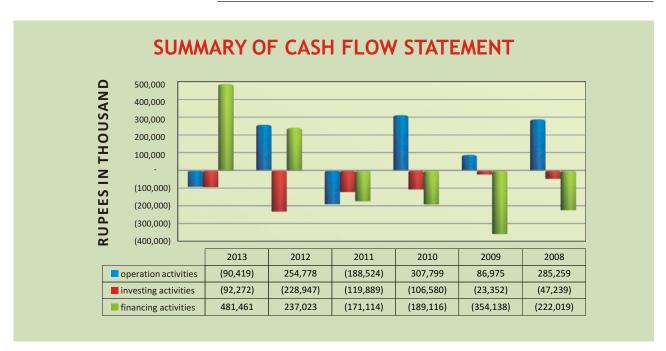
On behalf of the Board

SHAIKH MOHAMMAD TANVEER Chief Executive



# SUMMARY OF CASH FLOW STATEMENT

|                                   | Year ended June 30 |           |           |             |             |           |  |
|-----------------------------------|--------------------|-----------|-----------|-------------|-------------|-----------|--|
|                                   | 2013               | 2012      | 2011      | 2010        | 2009        | 2008      |  |
|                                   | ••••••             | •••••     | Kupees    | s in '000'  | •••••       |           |  |
| Cash Flows from / (Used in)       |                    |           |           |             |             |           |  |
| Operation activities              | (90,419)           | 254,778   | (188,524) | 307,799     | 86,975      | 285,259   |  |
| Investing activities              | (92,272)           | (228,947) | (119,889) | (106,580)   | (23,352)    | (47,239)  |  |
| Financing activities              | 481,461            | 237,023   | (171,114) | (189,116)   | (354,138)   | (222,019) |  |
| Net Cash Flows                    | 298,770            | 262,854   | (479,527) | 12,103      | (290,515)   | 16,001    |  |
| Opening Cash and Cash Equivalents | (427,101)          | (689,955) | (210,428) | (1,038,163) | (747,648)   | (763,649) |  |
| Closing Cash and Cash Equivalents | (128,332)          | (427,101) | (689,955) | (1,026,059) | (1,038,163) | (747,648) |  |

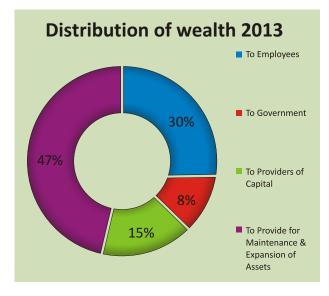


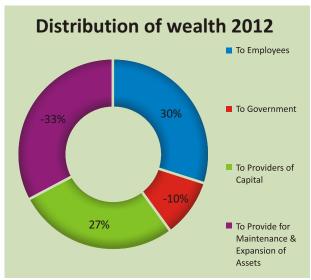
# Six Years at a Glance

|   | 1                  |                    |               |              |                |                |            |
|---|--------------------|--------------------|---------------|--------------|----------------|----------------|------------|
|   |                    | YEAR ENDED JUNE 30 |               |              |                |                |            |
|   |                    | 2013               | 2012          | 2011         | 2010           | 2009           | 2008       |
|   | ļ                  |                    |               |              |                |                |            |
| Operating Results:                            |                    |                    |               |              |                |                |            |
| Sales-net                                     | (Rs 000)           | 8,296,374          | 7,358,489     | 7,574,654    | 4,599,879      | 3,641,778      | 3,038,666  |
| Cost of Sales                                 | (Rs 000)           | 6,909,113          | 7,563,546     | 6,099,469    | 3,767,900      | 3,324,878      | 2,703,55   |
| Gross Profit / (Loss)                         | (Rs 000)           | 1,387,261          | -205,057      | 1,475,185    | 831,979        | 316,901        | 335,113    |
| Operating Profit / (Loss)                     | (Rs 000)           | 1,117,530          | -450,293      | 1,241,197    | 623,503        | 217,619        | 345,372    |
| Profit / (Loss) Before Tax                    | (Rs 000)           | 834,260            | -833,895      | 925,683      | 414,042        | 84,893         | 132,360    |
| Profit/ (Loss) After Tax                      | (Rs 000)           | 733,651            | -669,487      | 851,352      | 359,879        | 32,547         | 181,809    |
| Dividends                                     | (Rs 000)           | -                  | -             | 40,767       | 37,061         | -              | 2,918      |
| Earning / (Loss) before interest, taxes,      |                    |                    |               | •            | •              |                |            |
| depreciation & amortization(EBITDA)           | (Rs 000)           | 1,301,231          | -260,612      | 1,421,686    | 797,705        | 414,571        | 446,699    |
| Per Share Results and Returns:                |                    |                    |               |              |                |                |            |
| Earning / (Loss) per share                    | (Rupees)           | 35.99              | (32.84)       | 41.77        | 17.66          | 1.76           | 9.83       |
| Cash Dividend per Share                       | (Rupees)           | -                  | (32.04)       | 2.00         | 2.00           | 1.70           | 1.00       |
| Dividend yield ratio                          | (%)                | _                  | _             | 7.26         | 7.43           | _              | 4.2        |
| Dividend payout ratio                         | (%)                | _                  | _             | 4.79         | 10.30          | _              | 1.60       |
| Market Price Per Share at the end             | (Rupees)           | ,                  | -             | 4./3         | 10.30          | -              | 1.00       |
| of the year (KSE 100 Index)                   | (                  | 61.00              | 17.00         | 27.55        | 26.00          | 12.01          | 23.80      |
| , ,   | (Times)            | 1.69               | 17.00         | 27.55        | 26.90          | 12.91          | 23.80      |
| Price Earning Ratio(Times)                    | (1111163)          | 1.69               | (0.52)        | 0.66         | 1.52           | 7.35           | 2.4.       |
| Financial Position:                           |                    |                    |               |              |                |                |            |
| Reserves                                      | (Rs 000)           | 2,096,404          | 1,362,753     | 2,073,007    | 1,277,246      | 917,367        | 887,73     |
| Current Assets                                | (Rs 000)           | 4,507,036          | 2,511,156     | 3,975,148    | 1,734,752      | 1,423,325      | 1,224,35   |
| Current Liabilities                           | (Rs 000)           | 3,109,746          | 2,398,881     | 3,031,932    | 1,691,536      | 1,380,077      | 1,291,93   |
| Net Current Assets / (Liabilities)            | (Rs 000)           | 1,397,290          | 112,275       | 943,216      | 43,216         | 43,248         | -67,58     |
| Property Plant & Equipment                    | (Rs 000)           | 1,635,532          | 1,695,685     | 1,637,141    | 1,670,162      | 1,736,468      | 1,899,18   |
| Total assets                                  | (Rs 000)           | 6,341,973          | 4,361,966     | 5,625,629    | 3,417,482      | 3,166,895      | 3,128,76   |
| Long Term Debt (except Director Loan)         | (Rs 000)           | 1,059,793          | 578,332       | 341,310      | 262,424        | 201,539        | 555,67     |
| Shareholders' equity                          | (Rs 000)           | 2,300,238          | 1,566,587     | 2,276,840    | 1,462,549      | 1,102,670      | 1,073,04   |
| Capital Employed                              | (Rs 000)           | 3,232,227          | 1,963,085     | 2,593,697    | 1,725,947      | 1,786,818      | 1,836,82   |
| Share Capital                                 | (Rs 000)           | 203,834            | 203,834       | 203,834      | 185,303        | 185,303        | 185,30     |
| Break up value per share                      | (Rupees)           | 112.85             | 76.86         | 111.70       | 78.93          | 59.51          | 0.0        |
| Financial Ratio:                              |                    |                    |               |              |                |                |            |
| Current ratio                                 | (Times)            | 1.45               | 1.05          | 1.31         | 1.03           | 1.03           | 0.9        |
| Long-Term Debt to Capitalization              | (%)                | 83.87              |               |              |                |                | 74.9       |
| Debt to Total Assets                          |                    | 19.59              | 73.94         | 62.61        | 58.61<br>38.42 | 52.10<br>39.60 | 42.4       |
|   | (%)<br>(%)         |                    | 24.76         | 19.36        |                |                | 16.9       |
| Return on equity                              |                    | 31.89              | (42.74)       | 37.39        | 24.61          | 2.95           |            |
| Return on capital employed                    | (%)                | 22.70              | (34.10)       | 32.82        | 20.85          | 1.82           | 9.9        |
| Quick Acid test ratio                         | (Times)            | 0.84               | 0.53          | 0.66         | 0.43           | 0.58           | 0.4        |
| Earnings / (Loss) before interest, taxes      |                    |                    |               |              |                |                |            |
| depreciation & amortization                   |                    | .=                 |               |              |                |                |            |
| margin (EBITDA)                               | (%)                | 15.68              | (3.54)        | 18.77        | 17.34          | 11.17          | 14.4       |
| Dividend cover ratio(%)                       | (%)                | -                  | -             | 20.88        | 9.71           | -              | 62.3       |
| Bonus Share issued(Rupees)                    | (Rupees)           | -                  | -             | -            | 10             | -              |            |
| Debt to Equity Ratio(Times)                   | (Times)            | 0.46               | 0.37          | 0.15         | 0.18           | 0.18           | 0.5        |
| Profitability Ratios:                         | <u> </u>           |                    |               |              |                |                |            |
| Gross Profit / (Loss) Ratio                   | (%)                | 16.72              | (2.79)        | 19.48        | 18.09          | 8.70           | 11.0       |
| Net Profit / (Loss) Margin                    | (%)                | 10.06              | (11.33)       | 12.22        | 9.00           | 2.33           | 4.3        |
| nterest Coverage                              | (Times)            | 3.79               | (1.06)        | 3.80         | 2.94           | 1.60           | 2.1        |
| No. of days in Receivable                     | (Days)             | 69.48              | 49.88         | 48.23        | 43.48          | 56.22          | 50.0       |
| No. of days in Payable                        | (Days)             | 13.69              | 13.33         | 11.13        | 15.04          | 17.16          | 13.3       |
| No. of Days in Inventory                      | (Days)             | 86.86              | 87.79         | 93.92        | 66.85          | 71.06          | 96.3       |
| Cash Operating Cycle                          | (Days)             | 142.64             | 124.34        | 131.02       | 95.28          | 110.12         | 133.0      |
| Debtors turnover ratio                        | (Times)            | 5.25               | 7.32          | 7.57         | 8.40           | 6.49           | 7.2        |
| Creditor Turnover ratio                       |                    | 28.12              | 7.32<br>28.29 |              | 27.24          | 26.89          | 28.9       |
|   | (Times)            |                    |               | 36.05        |                |                |            |
| nventory turnover                             | (Times)            | 4.20               | 4.16          | 3.89         | 5.46           | 5.14           | 3.7        |
| Fixed Assets Turnover<br>Total Assets Turnove | (Times)<br>(Times) | 5.07<br>1.31       | 4.34<br>1.69  | 4.63<br>1.35 | 2.75<br>1.35   | 2.10<br>1.15   | 1.6<br>0.9 |
|   | ,                  |                    |               |              |                |                |            |
| Other Data:<br>Depreciation & Amortization    | (Rs 000)           | 168,307            | 167,706       | 165,920      | 170,199        | 187,217        | 200,11     |
|   | 11/2 0001          | 100.307            | in/./Ub       | 105.92U      | 1/0.199        | 10/,21/        | ZUU,11     |
| Capital Expenditure                           | (Rs 000)           | 113,083            | 232,468       | 138,516      | 106,460        | 28,000         | 100,76     |

# STATEMENT OF VALUE ADDED

| WEALTH GENERATED                                | 2013                                    |       | 2012                        |          |
|---|---|-------|-----------------------------|----------|
| Gross Sales Revenue                             | 8,421,806,668                           |       | 7,477,549,294               |          |
| Other Receipts                                  | 15,394,311                              |       | 21,974,752                  |          |
| Less:   |   |       |                             |          |
| Material & Services                             | 6,234,840,215                           |       | 6 004 010 504               |          |
| Material & Factory cost Administrative & other  | 34,880,982                              |       | 6,984,819,594<br>25,400,884 |          |
| Distribution                                    | 112,633,766                             |       | 141,183,542                 |          |
| Broker's Commissions                            | 125,432,200                             |       | 119,060,669                 |          |
|   |   |       |                             |          |
| Value Added                                     | 1,929,413,816                           | 100   | 229,059,357                 |          |
|   |   |       |                             | 100      |
| WEALTH DISTRIBUTED                              |   | %age  |                             | %age     |
|   |   |       |                             | 70age    |
| To Employees                                    |   |       |                             |          |
| Salaries & benefits                             | 584,455,022                             | 30.29 | 489,671,515                 | 213.77   |
| To Government                                   | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |       | .00,07 =,0 =0               |          |
| Tax   | 100,609,052                             | 5.21  | (164,408,507)               | (71.78)  |
| Worker Profit Participation fund                | 43,908,422                              | 2.28  | -                           | -        |
| Worker Welfare Fund                             | -                                       | -     | -                           | -        |
| To Providers of Capital                         |   |       |                             | 4= 00    |
| Dividend to Share Holders                       | -                                       | -     | 40,766,706                  | 17.80    |
| Bonus to Share Holders                          | -                                       | -     | -                           | 177.06   |
| Mark up/Interest on Borrowed Fund               | 298,664,105                             | 15.48 | 405,576,503                 | 177.06   |
| To Provide for Maintenance & Expansion of Asset |   | 0.71  | 467 706 404                 | 73.22    |
| Depreciation                                    | 168,126,244                             | 8.71  | 167,706,491                 | (310.07) |
| Profit Retained                                 | 733,650,971                             | 38.02 | (710,253,351)               | (310.07) |
|   | 1,929,413,816                           |       | 229,059,357                 |          |





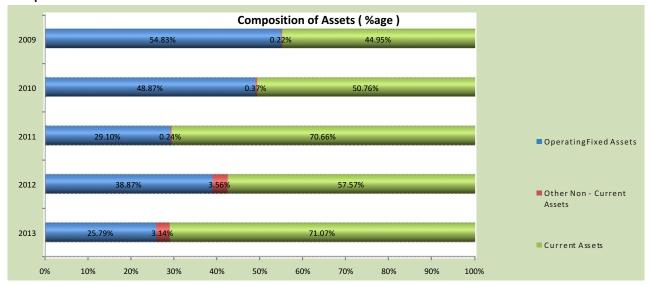
# **HORIZONTAL ANALYSIS**

| Cast or size   |   |         |                | ., ,    |                |          |                |         |                |         |
|--|---|---------|----------------|---------|----------------|----------|----------------|---------|----------------|---------|
| Operating Results  |   | 2013    | Year Increase/ | 2012    | Year Increase/ | 2011     | Year Increase/ | 2010    | Year Increase/ | 2009    |
| Sales - net  |   |         |                |         |                | ees in m |                |         |                |         |
| Sales - net  |   |         |                |         | (11.00)        |          |                |         |                |         |
| Cast or size   | Operating Results                                   |         |                |         |                |          |                |         |                |         |
| Gross profit / Ions ) 1,387    77.52    (205)   (133.00)   1,475    77.31    832    162.54    31.00    141    64.09    64.00    67.00    151    54.00    54.00    151    54.00 | Sales - net   | 8,296   | 12.75          | 7,358   | (2.85)         | 7,575    | 64.67          | 4,600   | 26.31          | 3,642   |
| Distribution cost  | Cost of sales                                       | (6,909) | (8.65)         | (7,564) | 24.00          | (6,099)  | 61.88          | (3,768) | 13.32          | (3,325) |
| Administrative expenses 45 2766 A4 2 (97.21) 57 77.24 32 18.84 A4 44 17.15   | Gross profit / (loss)                               | 1,387   | 776.52         | (205)   | (113.90)       | 1,475    | 77.31          | 832     | 162.54         | 317     |
| Other operating expenses   | Distribution cost                                   | 113     | (20.22)        | 141     | 64.79          | 86       | (10.49)        | 96      | 115.19         | 44      |
| Finance cost   | Administrative expenses                             | 112     | 9.07           | 102     | 11.77          | 92       | 13.45          | 81      | 84.84          | 44      |
| Other operating income / (10ss)   15   (29.95)   22   50.82   15   264.01   4   (58.89)   10   | Other operating expenses                            | 45      | 2766.94        | 2       | (97.21)        | 57       | 77.24          | 32      | 188.32         | 11      |
| Profit   Gloss   before taxation   834   20004   (834)   (19008)   926   123.57   414   38.77   85   Prodision for taxation   (101)   (161.19)   164   (321.18)   (74)   3.72.4   (54)   3.75   (52)   (76)   (78)   | Finance cost  | 299     | (26.36)        | 406     | 22.87          | 330      | 54.63          | 213     | 49.84          | 142     |
| Provision for taxation (101) (161.19) 164 (321.18) (74) 37.24 (54) 3.76 (52) Profit / [loss) for the year 74 209.58 (659) (178.64) 851 136.57 360 1000.80 33 38 allainace Sheet Value (178.64) 851 136.57 360 1000.80 33 38 allainace Sheet Value (178.64) 851 136.57 360 1000.80 33 38 allainace Sheet Value (178.64) 851 136.57 360 1000.80 33 38 allainace Sheet Value (178.64) 851 136.57 360 1000.80 33 38 allainace Sheet Value (178.64) 851 136.57 (198) 1.670 (3.82) 1.736 (109 187.64) 851 136.57 (198) 1.670 (3.82) 1.736 (109 187.64) 851 136.57 (198) 1.670 (3.82) 1.736 (109 187.64) 851 136.57 (198) 1.670 (3.82) 1.736 (109 187.64) 851 136.57 (198) 1.670 (3.82) 1.736 (109 187.64) 851 136.57 (198) 1.670 (3.82) 1.736 (109 187.64) 851 136.57 (198) 1.670 (3.82) 1.736 (109 187.64) 851 136.57 (198) 1.670 (3.82) 1.736 (109 187.64) 851 136.57 (198) 1.22 (18.52) 1.24 (199 187.64) 851 136.57 (199 187.64) | Other operating income /(loss)                      | 15      | (29.95)        | 22      | 50.82          | 15       | 264.01         | 4       | (58.89)        | 10      |
| Profit   floss) for the year   Rota   209.58   (669)   (178.64)   851   136.57   360   1000.80   33   Balance Sheet   Salance Sheet   Salanc   | Profit / (loss) before taxation                     | 834     | 200.04         | (834)   | (190.08)       | 926      | 123.57         | 414     | 387.72         | 85      |
| Balance Sheet NON CURRENT ASSETS Property, plant and equipment 1,636 (3.55) 1,696 3.58 1,637 (1.98) 1,670 (3.82) 1,736 (1.00) term deposits 15 (2.99) 16 16.19 13 9.39 12 89.67 6.43 (1.00) term deposits 15 (2.99) 16 16.19 13 9.39 12 89.67 6.43 (1.00) term deposits 140 0.00 140 100.00 - 0.0 | Provision for taxation                              | (101)   | (161.19)       | 164     | (321.18)       | (74)     | 37.24          | (54)    | 3.76           | (52)    |
| Property, plant and equipment   1,636   3.55   1,696   3.58   1,637   (1.98)   1,670   (3.82)   1,740   (0.67)   (1.00   | Profit / (loss) for the year                        | 734     | 209.58         | (669)   | (178.64)       | 851      | 136.57         | 360     | 1000.80        | 33      |
| Property, plant and equipment   1,636   (3.55)   1,696   3.58   1,637   (1.98)   1,670   (3.82)   1,736   (1.00)   (1.90)   (1.   | Balance Sheet                                       |         |                |         |                |          |                |         |                |         |
| Long term loans and advances   - 0.00   - 0.00   - (100.00)   0.37   | NON CURRENT ASSETS                                  |         |                |         |                |          |                |         |                |         |
| Long term deposits   15   (2.59)   16   16.19   13   9.39   12   89.67   6.43  | Property, plant and equipment                       | 1,636   | (3.55)         | 1,696   | 3.58           | 1,637    | (1.98)         | 1,670   | (3.82)         | 1,736   |
| Long term investment   | Long term loans and advances                        | -       | 0.00           | -       | 0.00           | -        | (100.00)       | 0.37    | (44.40)        | 0.67    |
| Deffered Taxation Assets   | Long term deposits                                  | 15      | (2.59)         | 16      | 16.19          | 13       | 9.39           | 12      | 89.67          | 6.43    |
| Total Non Current Assets   | Long term Investment                                | 45      | 100.00         |         | 0.00           | -        | 0.00           |         | 0.00           | -       |
| Stores, spare parts and loose tools   267   118.79   122   (16.52)   146   3.94   141   33.50   105    | Deffered Taxation Assets                            | 140     | 0.00           | 140     | 100.00         | -        | 0.00           | -       | 0.00           | -       |
| Stock in trade   1,636   45.05   1,128   (16.52)   146   3.94   141   33.50   105   105   105   105   105   1,128   (18.52)   1,836   112.34   865   67.84   51.55   1,128   (18.52)   1,836   112.34   865   67.84   51.55   1,128    | Total Non Current Assets                            | 1,835   | (0.86)         | 1,851   | 12.14          | 1,650    | (1.92)         | 1,683   | (3.49)         | 1,744   |
| Stock in trade   1,636   45.05   1,128   (38.57)   1,336   112.34   865   67.84   515   Trade debts   1,579   57.05   1,006   0.46   1,101   82.69   548   (2.33)   561   Trade debts   755   963.12   71   (91.77)   863   857.48   90   (53.44)   194   Trade deposits and short term prepayments   6   6.94   6   35.84   4   67.20   2   18.55   2   Other receivables   42   1101.85   4   2389.21   0   (13.56)   0   (98.09)   9   Tax refunds due from the Government   167   65.40   101   51.10   67   4.38   64   175.44   23   Cash and bank balances   54   (27.44)   74   28.69   58   134.46   25   71.25   14   Total current assets   4,507   79.48   2,511   (36.83)   3,975   129.15   1,735   21.87   1,423   Total assets   6,542   45.39   4,362   (22.46)   5,626   64.61   3,417   7.91   3,167   CURRENT LABILITIES  Trade and other payables   2,627   66.65   1,577   (23.26)   2,055   743.29   244   33.84   182   Accrued mark up and interest   812   (63.64)   502   (32.93)   748   (28.83)   1,051   (0.17)   1,053   Current portion of   186   (16.51)   223   71.80   130   45.89   89   (16.49)   106   Long term financing from directors and others   3,10   29.63   2,399   (20.88)   3,032   79.24   1,692   22.57   1,380   Chapter Liabilities against assets subject to finance lease   33   (4.75)   35   150.85   14   (0.58)   14   21.42   11   Total Current Liabilities   3,110   29.63   2,399   (20.88)   3,032   79.24   1,692   22.57   1,380   CHORENT LIABILITIES  Total Current Liabilities   3,110   29.63   2,399   (20.88)   3,032   79.24   1,692   22.57   1,380   CHORLENT LIABILITIES  Total Current Liabilities   3,110   29.63   2,399   (20.88)   3,032   79.24   1,692   22.57   1,380   CHORLENT LIABILITIES  Total Current Liabilities   3,10   29.64   50.00   | Current Assets                                      |         |                |         |                |          |                |         |                |         |
| Trade debts  | Stores, spare parts and loose tools                 | 267     | 118.79         | 122     | (16.52)        | 146      | 3.94           | 141     | 33.50          | 105     |
| Loans and advances         755         963.12         71         (91.77)         863         857.48         90         (53.44)         194           Trade deposits and short term prepayments         6         6.94         6         35.84         4         67.20         2         18.55         2           Other receivables         42         1101.85         4         2389.21         0         (13.56)         0         (98.09)         9           Tax refunds due from the Government         167         65.40         101         51.10         67         4.38         64         175.44         23           Cash and bank balances         54         (27.44)         74         28.69         58         134.46         25         71.25         14           Total current assets         6,342         45.39         4,362         (22.46)         5,626         64.61         3,417         7.91         3,167           Total assets         6,342         45.39         4,362         (20.55)         743.29         244         33.84         182           Accrued mark up and interest         81         27.72         63         (26.40)         86         93.98         44         60.60         28 <td>Stock in trade</td> <td>1,636</td> <td>45.05</td> <td>1,128</td> <td>(38.57)</td> <td>1,836</td> <td>112.34</td> <td>865</td> <td>67.84</td> <td>515</td>   | Stock in trade                                      | 1,636   | 45.05          | 1,128   | (38.57)        | 1,836    | 112.34         | 865     | 67.84          | 515     |
| Trade deposits and short term prepayments 6 6.94 6 35.84 4 67.20 2 18.55 2 Other receivables 42 1101.85 4 2389.21 0 (15.6) 0 (98.09) 9 Tax refunds due from the Government 167 65.40 101 51.10 67 4.38 64 175.44 23 Cash and bank balances 54 (27.44) 74 28.69 58 134.46 25 77.25 14 Total current æsets 4,507 79.48 2,511 (36.83) 3,975 129.15 1,735 21.87 1,423 Total assets 6,342 45.39 4,362 (22.46) 5,626 64.61 3,417 7.91 3,167 CURRENT LIABILITIES  Trade and other payables 2,627 66.65 1,577 (23.26) 2,055 743.29 244 33.84 182 Accrued mark up and interest 81 27.72 63 (26.40) 86 93.98 44 60.60 28 Short term borrowings 182 (63.64) 502 (32.93) 748 (28.83) 1,051 (0.17) 1,053 Current portion of  Long term financing from directors and others 3 (4.55) 223 71.80 130 45.89 89 (16.49) 106 Long term financing from directors and others 3 (4.55) 223 71.80 130 45.89 89 (16.49) 106 Long term financing 70 46 (16.51) 223 71.80 130 45.89 89 (16.49) 106 Long term financing 816 (16.51) 223 71.80 130 45.89 89 (16.49) 106 Long term financing 817 (29.36) 2,399 (20.88) 3,032 79.24 1,692 22.57 1,380 WORKING CAPITAL 1,397 1144.53 112 (88.10) 943 2082.55 43 (0.26) 43 TOTAL CAPITAL EMPLOYED 3,23 64.65 1,963 (24.31) 2,594 50.28 1,726 (3.41) 1,737 WON CURRENT LIABILITIES  Long term financing 821 199.39 274 5.77.3 174 21.24 143 12.3.0 64 Long term loan from directors and others 2 (57.47) 47 94.52 24 47.59 16 (16.6) 31.0 95  Deferred liabilities  Staff retirement benefits - gratuity 91 20.73 75 16.15 65 30.65 50 (4.38) 52 Deferred taxation - 0.00 - (100.00) 54 11.66 48 Total Non Current Liabilities 31.10 20.00 4.83 1,567 (31.19) 2,277 55.68 1,463 32.62 1,103  Net Worth Represented by:  Issued, subscribed and paid up capital 204 0.00 204 0.00 204 1.00 156.81 1,60  180 0.00 2.00 1.20 0.00 1. | Trade debts   | 1,579   | 57.05          | 1,006   | 0.46           | 1,001    | 82.69          | 548     | (2.33)         | 561     |
| Other receivables         42         1101.85         4         2389.21         0         (13.56)         0         (98.09)         9           Tax refunds due from the Government         167         65.40         101         51.10         67         4.38         64         175.44         23           Cash and bank balances         54         (27.44)         74         28.69         58         134.46         25         71.25         14           Total current assets         4,507         79.48         2,511         (36.83)         39.75         129.15         1,735         21.87         1,423           Total assets         6,342         45.39         4,362         (22.46)         5,626         64.61         3,417         7.91         3,167           CURRENT LIABILITIES         7         23.26)         2,055         743.29         244         33.84         182           Short term borrowings         81         27.72         63         (26.40)         86         93.98         44         60.60         28           Short term borrowings         186         (16.51)         223         71.80         130         45.89         99         (16.49)         106           Long ter  | Loans and advances                                  | 755     | 963.12         | 71      | (91.77)        | 863      | 857.48         | 90      | (53.44)        | 194     |
| Tax refunds due from the Government 167 65.40 101 51.10 67 4.38 64 175.44 23 Cash and bank balances 54 (27.44) 74 28.69 58 134.46 25 71.25 14 Total current assets 4,507 79.48 2,511 (36.83) 3,975 129.15 1,735 21.87 1,423 70 tal assets 6,342 45.39 4,362 (22.46) 5,626 64.61 3,417 7.91 3,167 CURRENT LIABILITIES  Trade and other payables 2,627 66.65 1,577 (23.26) 2,055 743.29 244 33.84 132 Accrued mark up and interest 81 27.72 63 (26.40) 86 93.98 44 60.60 28 Short term borrowings 182 (63.64) 502 (32.93) 748 (28.83) 1,051 (0.17) 1,053 Current portion of Current portion of Current portion of Current gainst assets subject to finance lease 31 (4.75) 35 150.85 14 (0.58) 14 (21.42 11 TOTAL CAPITAL EMPLOYED 3,23 71.40 130 2,594 50.28 1,726 (3.41) 1,787 NON CURRENT LIABILITIES  TOTAL CAPITAL EMPLOYED 3,23 71.40 130 2,594 50.28 1,726 (3.41) 1,787 NON CURRENT LIABILITIES  Long term financing 6 20 (57.47) 47 94.52 24 47.59 16 (16.36) 19 Deferred liabilities against assets subject to finance lease 20 (57.47) 47 94.52 24 47.59 16 (16.36) 19 Deferred liabilities 3 1,20 (3.64) 32 (3.64) 32 (3.64) 32 (3.64) 32 (3.64) 32 (3.64) 32 (3.64) 32 (3.64) 33 (3.64) 32 (3.64) 33 (3.64) 32 (3.64) 33 | Trade deposits and short term prepayments           | 6       | 6.94           | 6       | 35.84          | 4        | 67.20          | 2       | 18.55          | 2       |
| Cash and bank balances         54         (27.44)         74         28.69         58         134.46         25         71.25         14           Total current æsets         4,507         79.48         2,511         (36.83)         3,975         129.15         1,735         21.87         1,423           Total assets         6,342         45.39         45.36         (22.46)         56.26         6.61         3,417         7.91         3,167           CURRENT LIABILITIES         Trade and other payables         2,627         66.65         1,577         (23.26)         2,055         743.29         244         33.84         182           Accrued mark up and interest         81         27.72         63         (26.40)         86         93.98         44         60.60         28           Short term borrowings         182         (63.64)         502         32.93         748         (28.83)         1,051         (10.71         1,053           Current portion of         1,000         -         60.00         -         0.00         -         0.00         2.00         2.00         2.00         0.00         2.00         0.00         0.00         0.00         0.00         0.00         0.00<   | Other receivables                                   | 42      | 1101.85        | 4       | 2389.21        | 0        | (13.56)        | 0       | (98.09)        | 9       |
| Total current assets   4,507   79.48   2,511   (36.83)   3,975   129.15   1,735   21.87   1,423     Total assets   6,342   45.39   4,362   (22.46)   5,626   64.61   3,417   7.91   3,167     CURRENT LIABILITIES  | Tax refunds due from the Government                 | 167     | 65.40          | 101     | 51.10          | 67       | 4.38           | 64      | 175.44         | 23      |
| Total assets   6,342   45.39   4,362   22.46   5,626   64.61   3,417   7.91   3,167   CURRENT LIABILITIES     Trade and other payables   2,627   66.65   1,577   (23.26)   2,055   743.29   244   33.84   182     Accrued mark up and interest   81   27.72   63   (26.40)   86   93.98   44   60.60   28     Short term borrowings   182   (63.64)   502   (32.93)   748   (28.83)   4,051   (0.17)   1,053     Current portion of     Long term financing   186   (16.51)   223   71.80   130   45.89   89   (16.49)   106     Long term financing from directors and others   0.00   0.00   0.00   250   0.00   0.1     Liabilities against assets subject to finance lease   33   (4.75)   35   150.85   14   (0.58)   14   21.42   11     Total Current Liabilities   3,110   29.63   2,399   (20.88)   3,032   79.24   1,692   22.57   1,380     WORKING CAPITAL   1,397   1144.53   112   (88.10)   943   2082.55   43   (0.26)   43     TOTAL CAPITAL EMPLOYED   3,232   64.65   1,963   (24.31)   2,594   50.28   1,726   (3.41)   1,787     TONO CURRENT LIABILITIES   199.39   274   57.73   174   21.24   143   123.20   64     Long term financing   821   199.39   274   57.73   174   21.24   143   123.20   64     Long term loan from directors and others   0.00   0.00   0.00   0.00   0.00   0.00   0.00     Liabilities against assets subject to finance lease   20   (57.47)   47   94.52   24   47.59   16   (16.36)   19     Deferred Liabilities   50.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00     Liabilities against assets subject to finance lease   20   (57.47)   47   94.52   24   47.59   16   (16.36)   19     Deferred Liabilities   50.00   50.00   50.00   50.00   50.00     Liabilities against assets subject to finance lease   20   (57.47)   47   94.52   24   47.59   16   (16.36)   19     Deferred Liabilities   50.00   50   | Cash and bank balances                              | 54      | (27.44)        | 74      | 28.69          | 58       | 134.46         | 25      | 71.25          | 14      |
| CURRENT LIABILITIES   Trade and other payables   2,627   66.65   1,577   (23.26)   2,055   743.29   244   33.84   182   Accrued mark up and interest   81   27.72   63   (26.40)   86   93.98   44   60.60   28   Short term borrowings   182   (63.64)   502   (32.93)   748   (28.83)   1,051   (0.17)   1,053   Current portion of   Unique term financing   186   (16.51)   223   71.80   130   45.89   89   (16.49)   106   Long term financing from directors and others   - 0.00   - 0.00   - 0.00   250   0.00   - 1.20   | Total current assets                                | 4,507   | 79.48          | 2,511   | (36.83)        | 3,975    | 129.15         | 1,735   | 21.87          | 1,423   |
| Trade and other payables   2,627   66.65   1,577   (23.26)   2,055   743.29   244   33.84   182   Accrued mark up and interest   81   27.72   63   (26.40)   86   93.98   44   60.60   28   Short term borrowings   182   (63.64)   502   (32.93)   748   (28.83)   1,051   (0.17)   1,053   | Total assets  | 6,342   | 45.39          | 4,362   | (22.46)        | 5,626    | 64.61          | 3,417   | 7.91           | 3,167   |
| Accrued mark up and interest 81 27.72 63 (26.40) 86 93.98 44 60.60 28 Short term borrowings 182 (63.64) 502 (32.93) 748 (28.83) 1,051 (0.17) 1,053 (0.17) 1,053 (0.17) 1,053 (0.17) 1,053 (0.17) 1,053 (0.17) 1,053 (0.17) 1,054 (0.17) 1,055 ( | CURRENT LIABILITIES                                 |         |                |         |                |          |                |         |                |         |
| Short term borrowings   182   (63.64)   502   (32.93)   748   (28.83)   1,051   (0.17)   1,053   | Trade and other payables                            | 2,627   | 66.65          | 1,577   | (23.26)        | 2,055    | 743.29         | 244     | 33.84          | 182     |
| Current portion of           Long term financing         186         (16.51)         223         71.80         130         45.89         89         (16.49)         106           Long term financing from directors and others         -         0.00         -         0.00         -         0.00         250         0.00         -           Liabilities against assets subject to finance lease         33         (4.75)         35         150.85         14         (0.58)         14         21.42         11           Total Current Liabilities         3,110         29.63         2,399         (20.88)         3,032         79.24         1,692         22.57         1,380           WORKING CAPITAL         1,397         1144.53         112         (88.10)         943         2082.55         43         (0.26)         43           TOTAL CAPITAL EMPLOYED         3,232         64.65         1,963         (24.31)         2,594         50.28         1,726         (3.41)         1,787           NON CURRENT LIABILITIES         Long term financing         821         199.39         274         57.73         174         21.24         143         123.20         64           Long term loan from directors and others         -   | Accrued mark up and interest                        | 81      | 27.72          | 63      | (26.40)        | 86       | 93.98          | 44      | 60.60          | 28      |
| Long term financing         186         (16.51)         223         71.80         130         45.89         89         (16.49)         106           Long term financing from directors and others         -         0.00         -         0.00         -         0.00         250         0.00         -           Liabilities against assets subject to finance lease         33         (4.75)         35         150.85         14         (0.58)         14         21.42         11           Total Current Liabilities         3,110         29.63         2,399         (20.88)         3,032         79.24         1,692         22.57         1,380           WORKING CAPITAL         1,397         1144.53         112         (88.10)         943         2082.55         43         (0.26)         43           TOTAL CAPITAL EMPLOYED         3,232         64.65         1,963         (24.31)         2,594         50.28         1,726         (3.41)         1,787           NON CURRENT LIABILITIES         Long term financing         821         199.39         274         57.73         174         21.24         143         123.20         64           Long term financing from directors and others         -         0.00         -         0.0  | Short term borrowings                               | 182     | (63.64)        | 502     | (32.93)        | 748      | (28.83)        | 1,051   | (0.17)         | 1,053   |
| Long term financing from directors and others  | Current portion of                                  |         |                |         |                |          |                |         |                |         |
| Liabilities against assets subject to finance lease 33 (4.75) 35 150.85 14 (0.58) 14 21.42 11 Total Current Liabilities 3,110 29.63 2,399 (20.88) 3,032 79.24 1,692 22.57 1,380 WORKING CAPITAL 1,397 1144.53 112 (88.10) 943 2082.55 43 (0.26) 43 TOTAL CAPITAL EMPLOYED 3,232 64.65 1,963 (24.31) 2,594 50.28 1,726 (3.41) 1,787 NON CURRENT LIABILITIES Long term financing 821 199.39 274 57.73 174 21.24 143 123.20 64 Long term loan from directors and others - 0.00 - 0.00 - 0.00 - (100.00) 500 Liabilities against assets subject to finance lease 20 (57.47) 47 94.52 24 47.59 16 (16.36) 19  Deferred liabilities Staff retirement benefits - gratuity 91 20.73 75 16.15 65 30.65 50 (4.38) 52 Deferred taxation - 0.00 - (100.00) 54 0.00 54 11.66 48 Total Non Current Liabilities 932 135.06 396 25.13 317 20.30 263 (61.50) 684 Net Worth 2,300 46.83 1,567 (31.19) 2,277 55.68 1,463 32.62 1,103  Net Worth Represented by:  Issued, subscribed and paid up capital 204 0.00 204 0.00 204 10.00 185 0.00 185 Reserves 2,096 53.84 1,363 (34.26) 2,073 62.30 1,277 39.20 918   | Long term financing                                 | 186     | (16.51)        | 223     | 71.80          | 130      | 45.89          | 89      | (16.49)        | 106     |
| Total Current Liabilities 3,110 29.63 2,399 (20.88) 3,032 79.24 1,692 22.57 1,380 WORKING CAPITAL 1,397 1144.53 112 (88.10) 943 2082.55 43 (0.26) 43 TOTAL CAPITAL EMPLOYED 3,232 64.65 1,963 (24.31) 2,594 50.28 1,726 (3.41) 1,787 NON CURRENT LIABILITIES  Long term financing 821 199.39 274 57.73 174 21.24 143 123.20 64 Long term loan from directors and others - 0.00 - 0.00 - 0.00 - (100.00) 500 Liabilities against assets subject to finance lease 20 (57.47) 47 94.52 24 47.59 16 (16.36) 19 Deferred liabilities  Staff retirement benefits - gratuity 91 20.73 75 16.15 65 30.65 50 (4.38) 52 Deferred taxation - 0.00 - (100.00) 54 0.00 54 11.66 48 Total Non Current Liabilities 932 135.06 396 25.13 317 20.30 263 (61.50) 684 Net Worth 2,300 46.83 1,567 (31.19) 2,277 55.68 1,463 32.62 1,103 Net Worth Represented by:  Issued, subscribed and paid up capital 204 0.00 204 0.00 204 10.00 185 0.00 185 Reserves 2,096 53.84 1,363 (34.26) 2,073 62.30 1,277 39.20 918 2,300 46.83 1,567 (31.19) 2,277 55.68 1,463 32.61 1,103   | Long term financing from directors and others       |         | 0.00           | -       | 0.00           | -        | 0.00           | 250     | 0.00           | -       |
| WORKING CAPITAL         1,397         1144.53         112         (88.10)         943         2082.55         43         (0.26)         43           TOTAL CAPITAL EMPLOYED         3,232         64.65         1,963         (24.31)         2,594         50.28         1,726         (3.41)         1,787           NON CURRENT LIABILITIES         Long term financing         821         199.39         274         57.73         174         21.24         143         123.20         64           Long term loan from directors and others         -         0.00         -         0.00         -         0.00         -         (100.00)         500           Liabilities against assets subject to finance lease         20         (57.47)         47         94.52         24         47.59         16         (16.36)         19           Deferred liabilities           Staff retirement benefits - gratuity         91         20.73         75         16.15         65         30.65         50         (4.38)         52           Deferred taxation         -         0.00         -         (100.00)         54         0.00         54         11.66         48           Total Non Current Liabilities         932  | Liabilities against assets subject to finance lease | 33      | (4.75)         | 35      | 150.85         | 14       | (0.58)         | 14      | 21.42          | 11      |
| TOTAL CAPITAL EMPLOYED 3,232 64.65 1,963 (24.31) 2,594 50.28 1,726 (3.41) 1,787  NON CURRENT LIABILITIES  Long term financing 821 199.39 274 57.73 174 21.24 143 123.20 64  Long term loan from directors and others - 0.00 - 0.00 - 0.00 - (100.00) 500  Liabilities against assets subject to finance lease 20 (57.47) 47 94.52 24 47.59 16 (16.36) 19  Deferred liabilities  Staff retirement benefits - gratuity 91 20.73 75 16.15 65 30.65 50 (4.38) 52  Deferred taxation - 0.00 - (100.00) 54 0.00 54 11.66 48  Total Non Current Liabilities 932 135.06 396 25.13 317 20.30 263 (61.50) 684  Net Worth Represented by:  Issued, subscribed and paid up capital 204 0.00 204 0.00 204 10.00 185 0.00 185  Reserves 2,096 53.84 1,363 (34.26) 2,073 62.30 1,277 39.20 918  2,300 46.83 1,567 (31.19) 2,277 55.68 1,463 32.61 1,103   | Total Current Liabilities                           | 3,110   | 29.63          | 2,399   | (20.88)        | 3,032    | 79.24          | 1,692   | 22.57          | 1,380   |
| NON CURRENT LIABILITIES  Long term financing 821 199.39 274 57.73 174 21.24 143 123.20 64  Long term loan from directors and others - 0.00 - 0.00 - 0.00 - (100.00) 500  Liabilities against assets subject to finance lease 20 (57.47) 47 94.52 24 47.59 16 (16.36) 19  Deferred liabilities  Staff retirement benefits - gratuity 91 20.73 75 16.15 65 30.65 50 (4.38) 52  Deferred taxation - 0.00 - (100.00) 54 0.00 54 11.66 48  Total Non Current Liabilities  932 135.06 396 25.13 317 20.30 263 (61.50) 684  Net Worth Represented by:  Issued, subscribed and paid up capital 204 0.00 204 0.00 204 10.00 185 0.00 185  Reserves 2,096 53.84 1,363 (34.26) 2,073 62.30 1,277 39.20 918  2,300 46.83 1,567 (31.19) 2,277 55.68 1,463 32.61 1,103   | WORKING CAPITAL                                     | 1,397   | 1144.53        | 112     | (88.10)        | 943      | 2082.55        | 43      | (0.26)         | 43      |
| Long term financing 821 199.39 274 57.73 174 21.24 143 123.20 64 Long term loan from directors and others - 0.00 - 0.00 - 0.00 - (100.00) 500 Liabilities against assets subject to finance lease 20 (57.47) 47 94.52 24 47.59 16 (16.36) 19  Deferred liabilities Staff retirement benefits - gratuity 91 20.73 75 16.15 65 30.65 50 (4.38) 52 Deferred taxation - 0.00 - (100.00) 54 0.00 54 11.66 48 Total Non Current Liabilities  Net Worth 2,300 46.83 1,567 (31.19) 2,277 55.68 1,463 32.62 1,103  Net Worth Represented by: Issued, subscribed and paid up capital 204 0.00 204 0.00 204 10.00 185 0.00 185 Reserves 2,096 53.84 1,363 (34.26) 2,073 62.30 1,277 39.20 918 2,300 46.83 1,567 (31.19) 2,277 55.68 1,463 32.61 1,103   | TOTAL CAPITAL EMPLOYED                              | 3,232   | 64.65          | 1,963   | (24.31)        | 2,594    | 50.28          | 1,726   | (3.41)         | 1,787   |
| Long term loan from directors and others - 0.00 - 0.00 - 0.00 - (100.00) 500 Liabilities against assets subject to finance lease 20 (57.47) 47 94.52 24 47.59 16 (16.36) 19  Deferred liabilities  Staff retirement benefits - gratuity 91 20.73 75 16.15 65 30.65 50 (4.38) 52  Deferred taxation - 0.00 - (100.00) 54 0.00 54 11.66 48  Total Non Current Liabilities 932 135.06 396 25.13 317 20.30 263 (61.50) 684  Net Worth 2,300 46.83 1,567 (31.19) 2,277 55.68 1,463 32.62 1,103  Net Worth Represented by:  Issued, subscribed and paid up capital 204 0.00 204 0.00 204 10.00 185 0.00 185  Reserves 2,096 53.84 1,363 (34.26) 2,073 62.30 1,277 39.20 918  2,300 46.83 1,567 (31.19) 2,277 55.68 1,463 32.61 1,103   | NON CURRENT LIABILITIES                             |         |                |         |                |          |                |         |                |         |
| Liabilities against assets subject to finance lease 20 (57.47) 47 94.52 24 47.59 16 (16.36) 19  Deferred liabilities  Staff retirement benefits - gratuity 91 20.73 75 16.15 65 30.65 50 (4.38) 52  Deferred taxation - 0.00 - (100.00) 54 0.00 54 11.66 48  Total Non Current Liabilities 932 135.06 396 25.13 317 20.30 263 (61.50) 684  Net Worth 2,300 46.83 1,567 (31.19) 2,277 55.68 1,463 32.62 1,103  Net Worth Represented by:  Issued, subscribed and paid up capital 204 0.00 204 0.00 204 10.00 185 0.00 185  Reserves 2,096 53.84 1,363 (34.26) 2,073 62.30 1,277 39.20 918  2,300 46.83 1,567 (31.19) 2,277 55.68 1,463 32.61 1,103  | Long term financing                                 | 821     | 199.39         | 274     | 57.73          | 174      | 21.24          | 143     | 123.20         | 64      |
| Deferred liabilities   Staff retirement benefits - gratuity   91   20.73   75   16.15   65   30.65   50   (4.38)   52  | Long term loan from directors and others            | -       | 0.00           | -       | 0.00           | -        | 0.00           | -       | (100.00)       | 500     |
| Staff retirement benefits - gratuity         91         20.73         75         16.15         65         30.65         50         (4.38)         52           Deferred taxation         -         0.00         -         (100.00)         54         0.00         54         11.66         48           Total Non Current Liabilities         932         135.06         396         25.13         317         20.30         263         (61.50)         684           Net Worth         2,300         46.83         1,567         (31.19)         2,277         55.68         1,463         32.62         1,103           Net Worth Represented by:         Issued, subscribed and paid up capital         204         0.00         204         0.00         185         0.00         185           Reserves         2,096         53.84         1,363         (34.26)         2,073         62.30         1,277         39.20         918           2,300         46.83         1,567         (31.19)         2,277         55.68         1,463         32.61         1,103   | Liabilities against assets subject to finance lease | 20      | (57.47)        | 47      | 94.52          | 24       | 47.59          | 16      | (16.36)        | 19      |
| Deferred taxation         -         0.00         -         (100.00)         54         0.00         54         11.66         48           Total Non Current Liabilities         932         135.06         396         25.13         317         20.30         263         (61.50)         684           Net Worth         2,300         46.83         1,567         (31.19)         2,277         55.68         1,463         32.62         1,103           Net Worth Represented by:         Issued, subscribed and paid up capital         204         0.00         204         0.00         185         0.00         185           Reserves         2,096         53.84         1,363         (34.26)         2,073         62.30         1,277         39.20         918           2,300         46.83         1,567         (31.19)         2,277         55.68         1,463         32.61         1,103  | Deferred liabilities                                |         |                |         |                |          |                |         |                |         |
| Total Non Current Liabilities 932 135.06 396 25.13 317 20.30 263 (61.50) 684  Net Worth 2,300 46.83 1,567 (31.19) 2,277 55.68 1,463 32.62 1,103  Net Worth Represented by:  Issued, subscribed and paid up capital 204 0.00 204 0.00 204 10.00 185 0.00 185  Reserves 2,096 53.84 1,363 (34.26) 2,073 62.30 1,277 39.20 918  2,300 46.83 1,567 (31.19) 2,277 55.68 1,463 32.61 1,103   | Staff retirement benefits - gratuity                | 91      |                | 75      | 16.15          | 65       | 30.65          | 50      | (4.38)         | 52      |
| Net Worth       2,300       46.83       1,567       (31.19)       2,277       55.68       1,463       32.62       1,103         Net Worth Represented by:       Issued, subscribed and paid up capital       204       0.00       204       0.00       204       10.00       185       0.00       185         Reserves       2,096       53.84       1,363       (34.26)       2,073       62.30       1,277       39.20       918         2,300       46.83       1,567       (31.19)       2,277       55.68       1,463       32.61       1,103   | Deferred taxation                                   | -       | 0.00           | -       | (100.00)       | 54       | 0.00           | 54      | 11.66          | 48      |
| Net Worth Represented by:         Issued, subscribed and paid up capital       204       0.00       204       0.00       204       10.00       185       0.00       185         Reserves       2,096       53.84       1,363       (34.26)       2,073       62.30       1,277       39.20       918         2,300       46.83       1,567       (31.19)       2,277       55.68       1,463       32.61       1,103   | Total Non Current Liabilities                       | 932     | 135.06         | 396     | 25.13          | 317      | 20.30          | 263     | (61.50)        | 684     |
| Issued, subscribed and paid up capital     204     0.00     204     0.00     204     10.00     185     0.00     185       Reserves     2,096     53.84     1,363     (34.26)     2,073     62.30     1,277     39.20     918       2,300     46.83     1,567     (31.19)     2,277     55.68     1,463     32.61     1,103   | Net Worth   | 2,300   | 46.83          | 1,567   | (31.19)        | 2,277    | 55.68          | 1,463   | 32.62          | 1,103   |
| Reserves         2,096         53.84         1,363         (34.26)         2,073         62.30         1,277         39.20         918           2,300         46.83         1,567         (31.19)         2,277         55.68         1,463         32.61         1,103   | Net Worth Represented by:                           |         |                |         |                |          |                |         |                |         |
| <b>2,300</b> 46.83 <b>1,567</b> (31.19) <b>2,277</b> 55.68 <b>1,463</b> 32.61 <b>1,103</b>   | Issued, subscribed and paid up capital              | 204     | 0.00           | 204     | 0.00           | 204      | 10.00          | 185     | 0.00           | 185     |
| · · ·  | Reserves  | 2,096   | 53.84          | 1,363   | (34.26)        | 2,073    | 62.30          | 1,277   | 39.20          | 918     |
| Total liabilities 6,342 45.39 4,362 (22.46) 5,626 64.61 3,417 7.91 3,167   |   | 2,300   | 46.83          | 1,567   | (31.19)        | 2,277    | 55.68          | 1,463   | 32.61          | 1,103   |
|  | Total liabilities                                   | 6,342   | 45.39          | 4,362   | (22.46)        | 5,626    | 64.61          | 3,417   | 7.91           | 3,167   |

# **VERTICAL ANALYSIS**

|   | 2013    | %       | 2012    | %<br>(Puposs | 2011        | %       | 2010    | %       |
|---|---------|---------|---------|--------------|-------------|---------|---------|---------|
|   | •••••   |         |         | (Rupees      | in million) | ••••••  | •••••   |         |
| Operating Results                                   |         |         |         |              |             |         |         |         |
| Sales - net   | 8,296   | 100.00  | 7,358   | 100.00       | 7,575       | 100.00  | 4,600   | 100.00  |
| Cost of sales                                       | (6,909) | (83.28) | (7,564) | (102.79)     | (6,099)     | (80.52) | (3,768) | (81.91) |
| Gross profit / (loss)                               | 1,387   | 16.72   | (205)   | (2.79)       | 1,475       | 19.48   | 832     | 18.09   |
| Distribution cost                                   | 113     | 1.36    | 141     | 1.92         | 86          | 1.13    | 96      | 2.08    |
| Administrative expenses                             | 112     | 1.35    | 102     | 1.39         | 92          | 1.21    | 81      | 1.76    |
| Other operating expenses                            | 45      | 0.55    | 2       | 0.02         | 57          | 0.75    | 32      | 0.69    |
| Finance cost  | 299     | 3.60    | 406     | 5.51         | 330         | 4.36    | 213     | 4.64    |
| Other operating income /(loss)                      | 15      | 0.19    | 22      | 0.30         | 15          | 0.19    | 4       | 0.09    |
| Profit / (loss) before taxation                     | 834     | 10.06   | (834)   | (11.33)      | 926         | 12.22   | 414     | 9.00    |
| Provision for taxation                              | (101)   | (1.21)  | 164     | 2.23         | (74)        | (0.98)  | (54)    | (1.18)  |
| Profit / (loss) for the year                        | 734     | 8.84    | (669)   | (9.10)       | 851         | 11.24   | 360     | 7.82    |
| Balance Sheet                                       |         |         |         |              |             |         |         |         |
| NON CURRENT ASSETS                                  |         |         |         |              |             |         |         |         |
| Property, plant and equipment                       | 1,636   | 25.79   | 1,696   | 38.87        | 1,637       | 29.10   | 1,670   | 48.87   |
| Long term loans and advances                        | -       | 0.00    |         | 0.00         |             | 0.00    | 0       | 0.01    |
| Long term deposits                                  | 15      | 0.24    | 16      | 0.36         | 13          | 0.24    | 12      | 0.36    |
| Long term Investment                                | 45      | 0.70    | -       | 0.00         | -           | 0.00    | -       | 0.00    |
| Deffered Taxation Assets                            | 140     | 2.20    | 140     | 3.20         | -           | 0.00    | -       | 0.00    |
| Total non current assets                            | 1,835   | 28.93   | 1,851   | 42.43        | 1,650       | 29.34   | 1,683   | 49.24   |
| CURRENT ASSETS                                      |         |         |         |              |             |         |         |         |
| Stores, spare parts and loose tools                 | 267     | 4.21    | 122     | 2.80         | 146         | 2.60    | 141     | 4.12    |
| Stock in trade                                      | 1,636   | 25.80   | 1,128   | 25.86        | 1,836       | 32.64   | 865     | 25.31   |
| Trade debts   | 1,579   | 24.90   | 1,006   | 23.05        | 1,001       | 17.79   | 548     | 16.03   |
| Loans and advances                                  | 755     | 11.91   | 71      | 1.63         | 863         | 15.34   | 90      | 2.64    |
| Trade deposits and short term prepayments           | 6       | 0.09    | 6       | 0.13         | 4           | 0.07    | 2       | 0.07    |
| Other receivables                                   | 42      | 0.67    | 4       | 0.08         | 0           | 0.00    | 0       | 0.00    |
| Tax refunds due from the Government                 | 167     | 2.63    | 101     | 2.31         | 67          | 1.19    | 64      | 1.87    |
| Cash and bank balances                              | 54      | 0.85    | 74      | 1.71         | 58          | 1.03    | 25      | 0.72    |
| Total current assets                                | 4,507   | 71.07   | 2,511   | 57.57        | 3,975       | 70.66   | 1,735   | 50.76   |
| Total assets  | 6,342   | 100.00  | 4,362   | 100.00       | 5,626       | 100.00  | 3,417   | 100.00  |
| CURRENT LIABILITIES                                 |         |         |         |              |             |         |         |         |
| Trade and other payables                            | 2,627   | 41.43   | 1,577   | 36.14        | 2,055       | 36.52   | 244     | 7.13    |
| Accrued mark up and interest                        | 81      | 1.28    | 63      | 1.46         | 86          | 1.53    | 44      | 1.30    |
| Short term borrowings                               | 182     | 2.88    | 502     | 11.50        | 748         | 13.29   | 1,051   | 30.75   |
| Current portion of                                  |         |         |         |              | -           |         |         |         |
| Long term financing                                 | 186     | 2.93    | 223     | 5.10         | 130         | 2.30    | 89      | 2.60    |
| Long term financing from directors and others       | -       | 0.00    | -       | 0.00         | -           | 0.00    | 250     | 7.32    |
| Liabilities against assets subject to finance lease | 33      | 0.52    | 35      | 0.80         | 14          | 0.25    | 14      | 0.41    |
| Total Current Liabilities                           | 3,110   | 49.03   | 2,399   | 55.00        | 3,032       | 53.89   | 1,692   | 49.50   |
| WORKING CAPITAL                                     | 1,397   | 22.03   | 112     | 2.57         | 943         | 16.77   | 43      | 1.26    |
| TOTAL CAPITAL EMPLOYED                              | 3,232   | 50.97   | 1,963   | 45.00        | 2,594       | 46.11   | 1,726   | 50.50   |
| NON CURRENT LIABILITIES                             |         |         |         |              |             |         |         |         |
| Long term financing                                 | 821     | 12.94   | 274     | 6.29         | 174         | 3.09    | 143     | 4.20    |
| Long term loan from directors and others            | -       | 0.00    | -       | 0.00         | -           | 0.00    | _       | 0.00    |
| Liabilities against assets subject to finance lease | 20      | 0.31    | 47      | 1.07         | 24          | 0.43    | 16      | 0.48    |
| Deferred liabilities                                |         |         |         |              | -           |         |         |         |
| Staff retirement benefits - gratuity                | 91      | 1.44    | 75      | 1.73         | 65          | 1.15    | 50      | 1.46    |
| Deferred taxation                                   | -       | 0.00    | -       | 0.00         | 54          | 0.96    | 54      | 1.58    |
| Total Non Current Liabilities                       | 932     | 14.70   | 396     | 9.09         | 317         | 5.63    | 263     | 7.71    |
| Net Worth   | 2,300   | 36.27   | 1,567   | 35.91        | 2,277       | 40.47   | 1,463   | 42.80   |
| Net Worth Represented by:                           |         |         |         |              |             |         |         |         |
| Issued, subscribed and paid up capital              | 204     | 3.21    | 204     | 4.67         | 204         | 3.62    | 185     | 5.42    |
| Reserves  | 2,096   | 33.06   | 1,363   | 31.24        | 2,073       | 36.85   | 1,277   | 37.37   |
|   | 2,300   | 36.27   | 1,567   | 35.91        | 2,277       | 40.47   | 1,463   | 42.80   |
| Total liabilities                                   | 6,342   | 100.00  | 4,362   | 100.00       | 5,626       | 100.00  | 3,417   | 100.00  |
|   | -,      |         | .,502   | 200.00       | 5,020       | 200.00  | ٠, ١٠,  | 200.00  |

# **Composition of Assets**

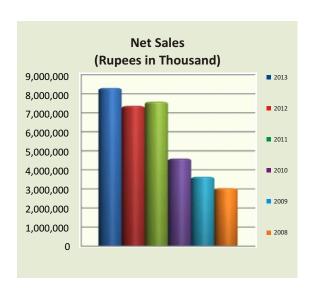


**Equity & Liabilities** 

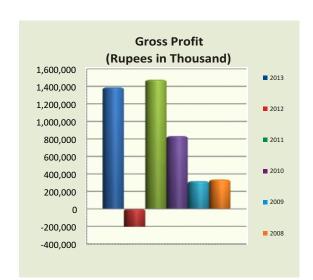


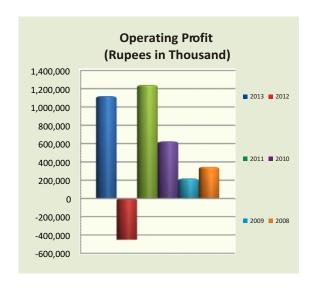
**Profit & Loss - Breakup of Major Expenses** 

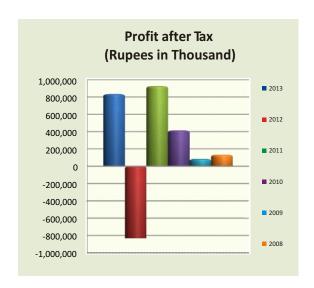




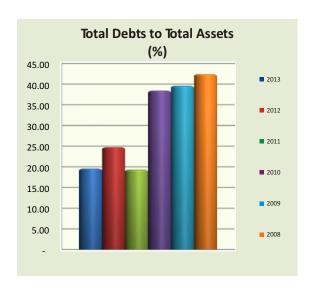


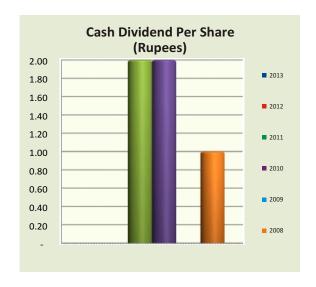




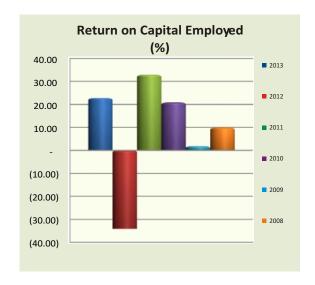


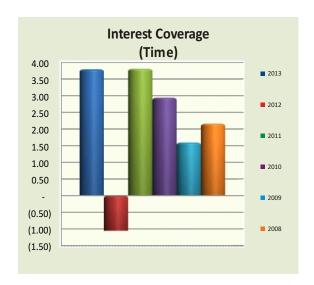


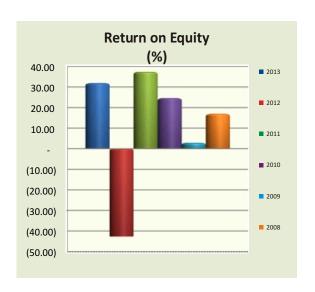


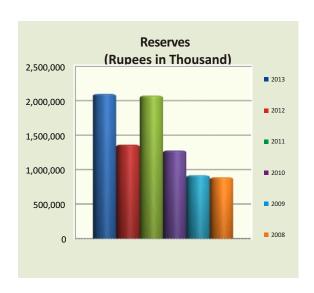


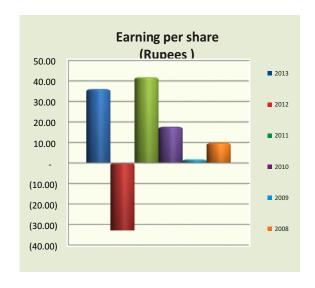


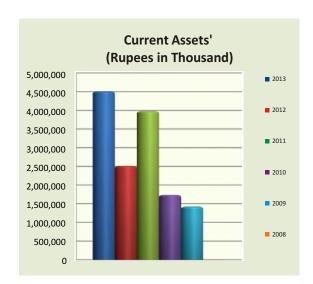


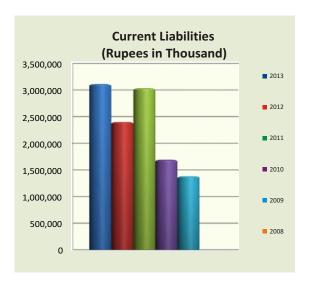


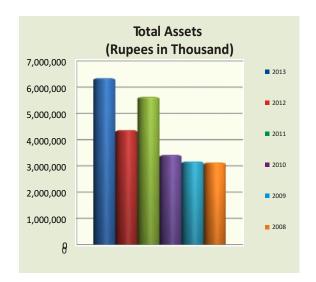


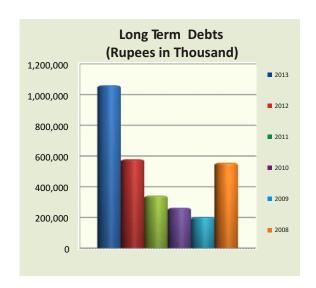


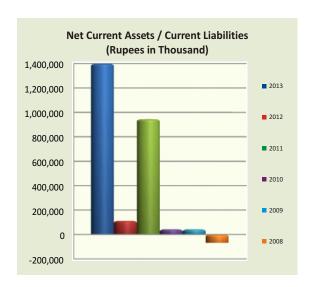




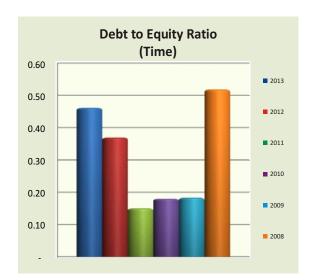


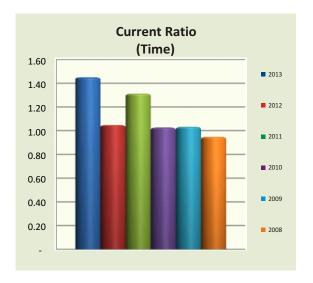


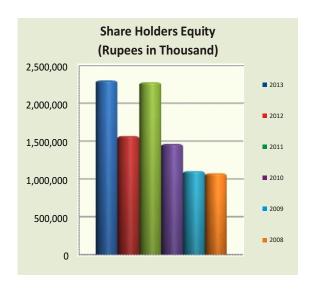












# **DETAIL OF PATTERN OF SHAREHOLDING**

As at June 30, 2013

| Category | Categories of Shareholders                    | No. of     | Category-wise<br>No. Of Folios / CDC | Category wise | Percentage |
|----------|---|------------|--------------------------------------|---------------|------------|
| No.      | Categories of Sital enolities                 | Shareheld  | Accounts                             | Sahreheld     | %          |
| 1        | Individuals / General Public                  | 6,936,697  | 789                                  | 6,936,697     | 34.03      |
| 2        | Others  | 1,210,035  | 20                                   | 1,210,035     | 5.94       |
| 3        | Directors, Chief Executive and                |            | 9                                    | 8,583,263     | 42.11      |
|          | their Spouse and Minor Children               |            |                                      |               |            |
|          | 1. Mr. Shaikh Mohammad Muneer                 | 1,670      |                                      |               |            |
|          | 2. Mr. Shaikh Mohammad Pervez                 | 2,306,339  |                                      |               |            |
|          | 3. Mr. Shaikh Mohammad Tanveer                | 861,720    |                                      |               |            |
|          | 5. Mr. Shaikh Mohammad Naveed                 | 1,723,434  |                                      |               |            |
|          | 6. Mr. Faisal Jawed                           | 858,000    |                                      |               |            |
|          | 7. Mr. Farhad Shaikh Mohammad                 | 855,580    |                                      |               |            |
|          | 8. Mr. Abdul Razzak Tarmuhammad               | 500        |                                      |               |            |
|          | 8. Mrs. Saeeda Parveen W/o S. M. Muneer       | 860,040    |                                      |               |            |
|          | 9. Mrs. Ghazala Pervez W/o Mr. S. M. Pervez   | 1,115,980  |                                      |               |            |
| 4        | Executive                                     | 2,585,156  | 2                                    | 2,585,156     | 12.68      |
| 5        | Public Sector Companies and Corporations      | 337,346    | 4                                    | 337,346       | 1.65       |
| 6        | Associated Company Din Leather (Pvt.) Limited | 6,600      | 1                                    | 6,600         | 0.03       |
| 7        | Banks, DFIs, Non-banking Finance Companies,   |            | 6                                    | 35,987        | 0.18       |
|          | Insurance Companies, Takaful, Modarabas and   | 35,987     |                                      | 33,387        | 0.18       |
|          | Pension Funs                                  | ,          |                                      |               |            |
| 8        | Mutual Fund                                   |            | 2                                    | 642,209       | 3.15       |
|          | MCBFL-Trustee Namco Balance Fund              | 97,000     | _                                    | 042,203       | 3.13       |
|          | Golden Arrow Selected Stock Fund              | 545,209    |                                      |               |            |
| 9        | Foreign Investors                             |            | 1                                    | 46,060        | 0.23       |
|          | Habib Bank AG Zurich, Zurich, Switzerland     | 46,060     |                                      |               |            |
|          |   |            |                                      |               |            |
|          | Total   | 20,383,353 | 834                                  | 20,383,353    | 100        |

# Shareholders Holding five Percent or more voting interest in the listed company

Total Paid-up Capital of the Company 5% of the Paid-up Capital of the Company

20,383,353 Shares 1,019,168 Shares

| Name(s) of Share-holders(s) | Description            | No. of Shares Held | Percentage % |
|-----------------------------|------------------------|--------------------|--------------|
| Shaikh Mohammad Pervez      | Falls In Category # 03 | 2,306,339          | 11.31        |
| Shahzad Naseer              | Falls In Category # 01 | 1,723,436          | 8.46         |
| Shaikh Mohammad Naveed      | Falls In Category # 03 | 1,723,434          | 8.46         |
| Ghazala Pervez              | Falls In Category # 03 | 1,115,980          | 5.47         |

# PATTERN OF SHAREHOLDING As at June 30, 2013

| NO. OF SHARE HOLDERS | SHARE     | HOLDING S | TOTAL SHARES HELD |            |
|----------------------|-----------|-----------|-------------------|------------|
| 172                  | 1         | to        | 100               | 3,349      |
| 207                  | 101       | to        | 500               | 42,167     |
| 304                  | 501       | to        | 1,000             | 201,235    |
| 91                   | 1,001     | to        | 5,000             | 198,086    |
| 20                   | 5,001     | to        | 10,000            | 138,903    |
| 8                    | 10,001    | to        | 15,000            | 97,272     |
| 1                    | 15,001    | to        | 20,000            | 17,500     |
| 2                    | 30,001    | to        | 35,000            | 64,188     |
| 2                    | 35,001    | to        | 40,000            | 80,000     |
| 1                    | 40,001    | to        | 45,000            | 44,031     |
| 4                    | 45,001    | to        | 50,000            | 196,060    |
| 1                    | 95,001    | to        | 100,000           | 97,000     |
| 1                    | 120,001   | to        | 125,000           | 120,010    |
| 1                    | 235,001   | to        | 240,000           | 239,500    |
| 1                    | 330,001   | to        | 335,000           | 330,200    |
| 1                    | 545,001   | to        | 550,000           | 545,209    |
| 1                    | 750,001   | to        | 755,000           | 752,000    |
| 7                    | 855,001   | to        | 860,000           | 5,998,003  |
| 4                    | 860,001   | to        | 865,000           | 3,445,200  |
| 1                    | 900,001   | to        | 905,000           | 904,251    |
| 1                    | 1,115,001 | to        | 1,120,000         | 1,115,980  |
| 2                    | 1,720,001 | to        | 1,25,000          | 3,446,870  |
| 1                    | 2,305,001 | to        | 2,310,000         | 2,306,339  |
| 834                  |           |           |                   | 20,383,353 |

# MUSHTAQ & CO.

# CHARTERED ACCOUNTANTS

407, Commerce Centre, Hasrat Mohani Road, Karachi. Tel: 32638521-4 Fax: 32639843 **Branch Office:** 501-B, City Towers, Gulberg-II, Lahore. Tel: 35788637 Fax: 35788626 Email Address: mushtaq\_vohra@hotmail.com

Member of



Illinois, USA

#### **REVIEW REPORT TO THE MEMBERS**

On the Statement of Compliance with Best Practices of the Code of Corporate Governance

We have reviewed the statement of compliance with the best practices contained in the Code of Corporate Governance for the year ended June 30, 2013 prepared by the Board of Directors of **Din Textile Mills Limited** to comply with the Listing Regulation No. 35 of the Karachi Stock Exchange Limited and Lahore Stock Exchange Limited where the company is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the statement of compliance reflects the status of the company's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the ompany's personnel and review of various documents prepared by the company to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement on internal control covers all the risks and control or to form an opinion on the effectiveness of such internal controls, the company's corporate governance procedures and risks.

Further, Sub- Regulation (x) of Listing Regulation No. 35 of Karachi and Lahore Stock Exchanges requires the company to place before the Board of Directors for their consideration and approval related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price recording proper justification for using such alternate pricing mechanism. Further, all such transactions are also required to be separately placed before the audit committee. We are only required and have ensured compliance of requirement to the extent of approval of related party transactions by the Board of Directors and placement of such transactions before the audit committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the statement of compliance does not appropriately reflect the status of the company's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the company for the year ended June 30, 2013.

KARACHI

Date: October 03, 2013

MUSHTAQ & COMPANY
Chartered Accountants
Engagement Partner:
Mushtaq Ahmed Vohra
FCA

# Statement of Compliance with the Code of Corporate Governance Year Ended June 30, 2013

This statement is being presented to comply with the Code of Corporate governance contained in the listing regulation of <u>Karachi and Lahore Stock Exchange</u> for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The company has applied the principles contained in the CCG in the following manner:

1. The company encourages representation of independent non-executive directors and directors representingminority interests on its board of directors. At present the board includes:

| CATEGORY      | Name                         |
|---------------|------------------------------|
| Non-Executive | Shaikh Mohammad Muneer       |
| Non-Executive | Shaikh Mohammad Pervez       |
| Executive     | Shaikh Mohammad Tanveer      |
| Executive     | Shaikh Mohammad Naveed       |
| Executive     | Mr. Faisal Jawed             |
| Non-Executive | Mr. Farhad Shaikh Mohammad   |
| Independent   | Mr. Abdul Razzak Tarmuhammad |

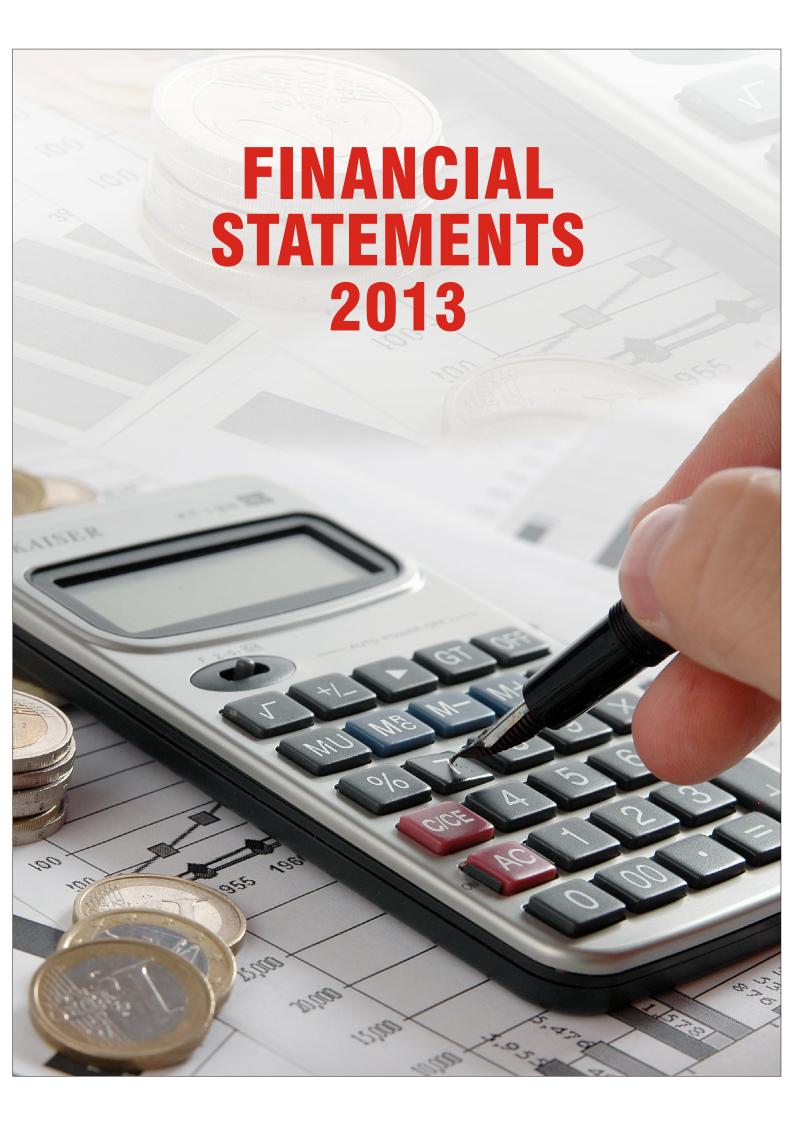
The independent director meets the criteria of independence under clause i (b) of the CCG

- 2. The directors have confirmed that none of them is serving as a director in more than seven listed companies, including this company.
- 3. All the directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. There was no casual vacancy of directors during the year.
- 5. The company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the company along with its supporting policies and procedures. The Company has prepared a "Statement of Ethics and Business Practices", which has been signed by all the directors and employees of the company.
- 6. The Board has developed vision and mission statement, over all corporate strategy and significant policies of the company, which have been approved by the Board of Directors.
- 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO and others executive directors have been taken by the Board.
- 8. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the board for this purpose and the Board met at least once in every quarter. The Board held nine meetings during the year. Written notices of the Board Meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9. The Directors of the company attended the orientation courses for their duties and responsibilities.

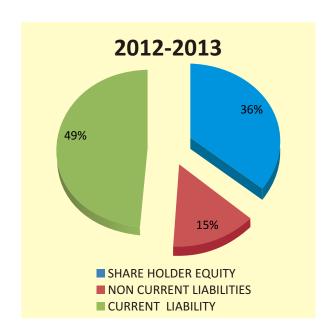
- 10. There was no change in the position of Company Secretary, Chief Financial Officer and Head of Internal Audit.
- 11. The director's report for this year has been prepared in compliance with the requirements of the CCG and fully describes the salient matters required to be disclosed.
- 12. The Financial Statements of the Company were duly endorsed by CEO and CFO before approval of the Board.
- 13. The directors, CEO and Executive do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
- 14. The Company has complied with all the corporate and financial reporting requirements of the CCG.
- 15. The Board has formed an audit committee. It comprises three members, of whom all are non-executive directors and the Chairman of the Committee is an independent director.
- 16. The meeting of the audit committee were held at least once every quarter prior to approval of interim and final results of the Company and as required by the CCG. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 17. The board has formed an HR and Remuneration Committee. It comprises three members, majority of whom are non-executive directors including the chairman of the committee.
- 18. The Board has setup an internal audit function.
- 19. The statutory auditors of the Company have confirmed that they have given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm their spouses and minor children do not hold shares of the company and that the firm and all partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the Institute of Chartered Accountants of Pakistan.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. The 'closed period', prior to the announcement of interim/final results, and business decisions, which may materially affect the market price of company's securities, was determined and intimated to directors, employees and stock exchange(s).
- 22. Material/price sensitive information has been disseminated among all market participants at once through stock exchange(s).
- 23. We confirm that all other material principals contained in the Code have been complied with.

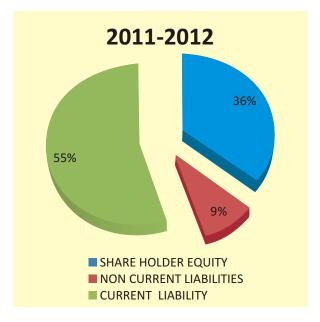
KARACHI

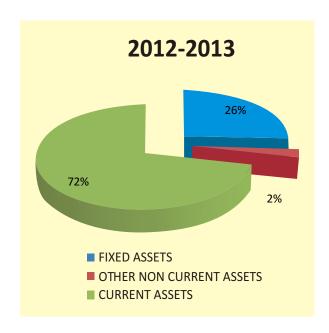
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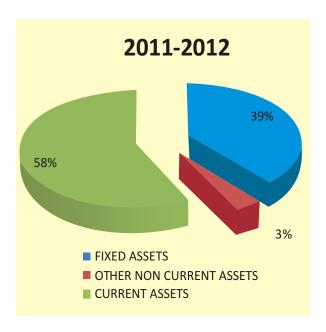


# GRAPHICAL ANALYSIS OF BALANCE SHEET









# **MUSHTAQ & CO.**

# CHARTERED ACCOUNTANTS

407, Commerce Centre, Hasrat Mohani Road, Karachi. Tel: 32638521-4 Fax: 32639843 **Branch Office:** 501-B, City Towers, Gulberg-II, Lahore. Tel: 35788637 Fax: 35788626

Email Address: mushtaq\_vohra@hotmail.com



Illinois, USA

#### **AUDITORS' REPORT TO THE MEMBERS**

We have audited the annexed Balance Sheet of **Din Textile Mills Limited** as at June 30, 2013 and the related profit and loss account, statement of comprehensive income, cash flow statement, and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purpose of our audit.

It is the responsibility of the company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by the management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verifications, we report that;

- (a) in our opinion, proper books of accounts have been kept by the company as required by the Companies Ordinance, 1984;
- (b) in our opinion;
- (i) the Balance Sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of accounts and are further in accordance with accounting policies consistently applied;
- (ii) the expenditure incurred during the year was for the purpose of the company's business; and
- (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the company;
- (c) in our opinion and to the best of our information and according to the explanations given to us, the Balance Sheet, profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the company's affairs as at June 30, 2013 and of the profit, comprehensive income, its cash flows and changes in equity for the year then ended; and
- (d) in our opinion no Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980).

MUSHTAQ & COMPANY Chartered Accountants Engagement Partner: Mushtaq Ahmed Vohra

FCA

KARACHI

Date: October 03, 2013

# Balance Sheet As at June 30, 2013

|  | Note | 2013<br>Rupees | 2012<br>Rupees |
|--|------|----------------|----------------|
| NON CURRENT ASSETS   |      |                |                |
| Property, plant and equipment  | 5    | 1,635,532,442  | 1,695,684,894  |
| Long term deposits   | 6    | 15,098,546     | 15,500,421     |
| Long term Investment   | 7    | 44,681,513     |                |
| Deferred taxation Assets   | 22   | 139,624,618    | 139,624,618    |
| CURRENT ASSETS   |      | 1,834,937,119  | 1,850,809,933  |
| Stores, spare parts and loose tools  | 8    | 267,027,925    | 122,047,663    |
| Stock in trade   | 9    | 1,636,247,300  | 1,128,025,413  |
| Trade debts  | 10   | 1,579,248,118  | 1,005,597,204  |
| Loans and advances   | 11   | 755,277,681    | 71,043,597     |
| Trade deposits and short term pre payments Other receivables               | 12   | 5,981,925      | 5,593,725      |
| Tax refunds due from the Government  | 13   | 42,365,216     | 3,524,992      |
| Cash and bank balances   | 14   | 166,887,670    | 100,898,885    |
|  | 15   | 54,000,408     | 74,424,222     |
| CURRENT LIABILITIES  |      | 4,507,036,243  | 2,511,155,701  |
| Trade and other payables   | 16   | 2,627,435,359  | 1,576,584,767  |
| Accrued mark up and interest   | 17   | 81,063,091     | 63,468,672     |
| Short term borrowings  | 18   | 182,332,140    | 501,525,710    |
| Current portion of   |      |                |                |
| Long term financing  | 19   | 185,825,808    | 222,562,722    |
| Liabilities against assets subject to finance lease                        | 20   | 33,089,866     | 34,738,895     |
|  |      |                |                |
|  |      |                |                |
|  |      | 3,109,746,264  | 2,398,880,766  |
| WORKING CAPITAL  |      | 1,397,289,979  | 112,274,935    |
| TOTAL CAPITAL EMPLOYED   |      | 3,232,227,098  | 1,963,084,868  |
| NON CURRENT LIABILITIES  |      |                |                |
| Long term financing  | 19   | 820,966,696    | 274,215,217    |
| Liabilities against assets subject to finance leæe<br>Deferred liabilities | 20   | 19,910,511     | 46,815,381     |
| Staff retirement benefits - gratuity                                       | 21   | 91,112,217     | 75,467,567     |
|  |      | 931,989,424    | 396,498,165    |
| CONTINGENCIES AND COMMITMENTS  | 23   |                |                |
| NET WORTH  |      | 2,300,237,674  | 1,566,586,703  |
| EQUITY AND LIABILITIES   |      |                |                |
| SHARE CAPITAL AND RESERVES   |      |                |                |
| Authorized capital   |      | F00 000 000    | F00 000 000    |
| 50,000,000 (2012: 50,000,000) ordinary shares of Rs. 10 each               |      | 500,000,000    | 500,000,000    |
| Net Worth Represented by:  |      |                |                |
| Issued, subscribed and paid up capital                                     | 24   | 203,833,530    | 203,833,530    |
| Reserves   | 25   | 2,096,404,144  | 1,362,753,173  |
|  |      | 2,300,237,674  | 1,566,586,703  |
|  |      | 2,300,237,074  | 1,500,500,705  |

The annexed notes from 1 to 43 form an integral part of these financial statements.

SHAIKH MOHAMMAD MUNEER Chairman

# Profit and Loss Account For the year ended June 30, 2013

|   | Note | 2013<br>Rupees  | 2012<br>Rupees  |
|---|------|-----------------|-----------------|
| Sales - net                                     | 26   | 8,296,374,468   | 7,358,488,625   |
| Cost of sales                                   | 27   | (6,909,113,158) | (7,563,546,119) |
| Gross Profit /(Loss)                            |      | 1,387,261,310   | (205,057,494)   |
| Distribution cost                               | 28   | 112,633,766     | 141,183,542     |
| Administrative expenses                         | 29   | 111,767,075     | 102,471,216     |
| Other operating expenses                        | 30   | 45,330,652      | 1,581,149       |
| Finance cost                                    | 31   | 298,664,105     | 405,576,503     |
|   |      | 568,395,598     | 650,812,410     |
|   |      | 818,865,712     | (855,869,904)   |
| Other income                                    | 32   | 15,394,311      | 21,974,752      |
| Profit / (Loss) before taxation                 |      | 834,260,023     | (833,895,152)   |
| Provision for taxation                          | 33   | (100, 609,052)  | 164,408,507     |
| Profit / (Loss) for the year                    |      | 733,650,971     | (669,486,645)   |
| Earnings / (Loss) per share - basic and diluted | 34   | 35.99           | (32.84)         |

The annexed notes from 1 to 43 form an integral part of these financial statements.

SHAIKH MOHAMMAD MUNEER Chairman

# Statement of Comprehensive Income For the year ended June 30, 2013

|  | Note | 2013<br>Rupees | 2012<br>Rupees |
|--|------|----------------|----------------|
| Profit / (Loss) for the year                     |      | 733,650,971    | (669,486,645)  |
| Other comprehensive income for the year          |      | -              | -              |
| Total comprehensive Income / (Loss) for the year |      | 733,650,971    | (669,486,645)  |

The annexed notes from 1 to 43 form an integral part of these financial statements.

SHAIKH MOHAMMAD MUNEER Chairman

# **Cash Flow Statement**

# For the year ended June 30, 2013

| Profit / (Loss) before taxation   834,260,023   (833,895,152)  |  | Note | 2013<br>Rupees    | 2012<br>Rupees |
|--|--|------|-------------------|----------------|
| Adjustments for:   | CASH FLOWS FROM OPERATING ACTIVITIES                     |      |                   |                |
| Depreciation   | Profit / (Loss) before taxation                          |      | 834,260,023       | (833,895,152)  |
| Staff retrement benefits: gratuity         33,907,781         20,837,781           Provision for doubtful debts         43,908,422         40,807,781           Workers' profit participation fund         298,664,105         405,575,503           Loss on disposal of property, plant and equipment         534,627,497         584,563,614           Profit / (Loss) before working capital changes         1,368,887,520         (249,331,538)           (Increase) / Decrease in current assets         (144,980,262)         24,147,556           Stock in trade         (508,221,387)         708,343,129           Trade debts         (508,221,387)         708,343,129           Loans and advances         (508,221,387)         708,343,129           Trade deposits and short term prepayments         (684,234,084)         791,711,578           Under receivables         (38,802,24)         (3,383,381)           Increase / (Decrease )in current liabilities         (1,950,636,121)         1,537,014,239           Cash generated from operations         380,537,46   | •  |      |                   |                |
| Provision for doubtful debts   | ·  |      | 1 1 1             | 1 ' '          |
| Worker's profit participation fund Finance cost Insance cost Insance cost Profit / (Loss) before working capital changes         43,908,422 (20,5575,503 (2929,380) (15,160,255) (929,380) (15,160,255) (929,380)           Profit / (Loss) before working capital changes         1,368,887,520 (249,331,538) (144,980,262) (249,331,538) (144,980,262) (142,940,944) (145,093,164) (145,093,1  | · ,  |      | 38,908,200        |                |
| Finance cost   |  |      | 43 908 422        | (20,837,781)   |
| Loss on disposal of property, plant and equipment         (15,160,255)         (929,380)           534,627,497         584,563,614           Profit / (Loss) before working capital changes         1,368,887,520         (249,331,538)           (Increase) / Decrease in current assets         (144,980,262)         34,147,556           Stock in trade         (508,221,887)         708,343,129           Trade debts         (573,550,914)         16,205,357           Loans and advances         (684,234,084)         791,711,578           Trade deposits and short term prepayments         (708,750)         (10,000)           Other receivables         (38,840,224)         (3,383,381)           Increase / (Decrease ) in current liabilities         (1,950,636,121)         1,537,014,239           Increase / (Decrease) in current liabilities         (95,286,069)         (429,490,044)           Cash generated from operations         380,537,468         85,192,657           Finance cost paid         (166,607,346)         (63,606,836)           Dividend paid         (15,903)         (40,382,716)           Worker's profit participation fund paid         (15,903)         (40,382,716)           Staff retirement benefits - gratuity paid         (23,263,550)         (22,552,281)           Net cash (used) in / generated from operati   |  |      |                   | 405.576.503    |
| Profit / (Loss) before working capital changes   1,368,887,520   (249,331,538)     (Increase) / Decrease in current assets   Stores, spare parts and loose tools   (144,980,262)   (24,147,556   (508,221,887)   708,343,129   (708,343),129   (708,343),129   (708,750),141   (16,205,357   (10,000) |  |      | 1 1 1             | 1 ' '          |
| Clarcease   Decrease in current assets   Clave   Clay   Clay  |  |      | 534,627,497       | 584,563,614    |
| Stores, spare parts and loose tools         (144,980,262) (24,147,556 (508,221,887) (708,343,129 (508,221,887) (708,343,129 (573,650),44) (16,205,357 (684,234,084) (719,711,578 (708,750) (10,000)                              | Profit / (Loss) before working capital changes           |      | 1,368,887,520     | (249,331,538)  |
| Stores, spare parts and loose tools         (144,980,262)         24,147,556           Stock in trade         (508,221,887)         708,343,129           Trade debts         (573,550,914)         16,205,357           Loans and advances         (684,234,084)         791,711,578           Trade deposits and short term prepayments         (10,000)         (10,000)           Other receivables         (38,840,224)         (3383,381)           Increase / (Decrease) in current liabilities         (1,950,636,121)         1,537,014,239           Increase / (Decrease) in current liabilities         962,286,069         (429,490,044)           Cash generated from operations         380,537,468         858,192,657           Finance cost paid         (281,069,686)         (427,998,583)           Taxes paid         (166,607,346)         (63,606,836)           Dividend paid         (15,903)         (40,382,716)           Vorkers' profit participation fund paid         (15,903)         (40,8874,280)           Staff retirement benefits - gratuity paid         (23,263,550)         (22,552,281)           Net cash (used) in / generated from operating activities         (90,419,017)         254,777,961           CASH FLOWS FROM INVESTING ACTIVITIES         (113,083,386)         (232,467,725)           Increase / (13,000  | Increase) / Decrease in current assets                   |      |                   |                |
| Stock in trade         (508,21,1887)         708,343,129           Trade debts         (573,650,914)         16,205,357           Loans and advances         (684,234,084)         791,711,578           Trade deposits and short term prepayments         (708,750)         (10,000)           Other receivables         (1,950,636,121)         1,537,014,239           Increase / (Decrease )in current liabilities         962,286,069         (429,490,044)           Trade and other payables         962,286,069         (429,490,044)           Cash generated from operations         380,537,468         858,192,657           Finance cost paid         (281,069,686)         (427,998,583)           Taxes paid         (166,607,346)         (63,606,836)           Dividend paid         (15,903)         (40,382,716)           Workers' profit participation fund paid         (15,903)         (40,382,716)           Staff retirement benefits: gratuity paid         (23,263,550)         (22,552,281)           Net cash (used) in / generated from operating activities         (90,419,017)         254,777,961           CASH FLOWS FROM INVESTING ACTIVITIES           Proceeds from sale of property, plant and equipment         (113,083,386)         (232,467,725)           Long term deposits         722,425  | •                  |      | (144,980,262)     | 24,147,556     |
| Loans and advances         (684,234,084)         791,711,578           Trade deposits and short term prepayments         (708,750)         (10,000)           Other receivables         (1,950,636,121)         1,537,014,239           Increase / (Decrease) in current liabilities         (1,950,636,121)         1,537,014,239           Trade and other payables         962,286,069         (429,490,044)           Cash generated from operations         380,537,468         858,192,657           Finance cost paid         (281,069,686)         (427,998,583)           Taxes paid         (166,607,346)         (63,606,836)           Dividend paid         (15,903)         (40,382,716)           Workers' profit participation fund paid         (15,903)         (40,382,716)           Workers' profit participation fund paid         (23,263,550)         (22,552,281)           Net cash (used) in / generated from operating activities         (90,419,017)         254,777,961           CASH FLOWS FROM INVESTING ACTIVITIES         (113,083,386)         (232,467,725)           Long term deposits         (92,271,893)         (223,467,725)           Long term deposits         (92,271,893)         (228,946,944)           CASH FLOWS FROM FINANCING ACTIVITIES         (92,271,893)         (228,946,944)           CASH FLOWS FROM F  | , , , , , , , , , , , , , , , , , , ,                    |      |                   |                |
| Trade deposits and short term prepayments         (708,750) (10,000)         (110,000)         (10,000)         (38,840,224)         (3,383,381)         (3,383,381)         (10,000)         (38,840,224)         (3,383,381)         (3,383,381)         (10,000)         (38,840,224)         (3,383,381)         (10,000)         (3,383,381)         (10,000)         (3,383,381)         (10,000)         (3,383,381)         (10,000)         (3,383,381)         (10,000)         (3,383,381)         (10,000)         (3,383,381)         (10,000)         (3,383,381)         (10,000)         (3,383,381)         (10,000)         (42,940,044)         (20,000)         (42,940,044)         (20,000)         (42,940,044)         (20,000)   | Trade debts  |      |                   |                |
| Other receivables       (38,840,224)       (3,383,381)         Increase / (Decrease ) in current liabilities       (1,950,636,121)       1,537,014,239         Trade and other payables       962,286,069       (429,490,044)         Cash generated from operations       380,537,468       858,192,657         Finance cost paid       (281,069,686)       (427,998,583)         Taxes paid       (166,607,346)       (63,606,836)         Dividend paid       (15,903)       (40,382,716)         Workers' profit participation fund paid       (15,903)       (40,382,716)         Staff retirement benefits - gratuity paid       (23,263,550)       (22,552,281)         Net cash (used) in / generated from operating activities       (90,419,017)       254,777,961         CASH FLOWS FROM INVESTING ACTIVITIES       (113,083,386)       (232,467,725)         Long term deposits       (92,271,893)       (228,946,944)         CASH FLOWS FROM FINANCING ACTIVITIES       (92,271,893)       (228,946,944)         CASH FLOWS FROM FINANCING ACTIVITIES       (93,384,182)       (28,553,899)       43,638,393  | oans and advances  |      |                   | 1 ' ' 1        |
| (1,950,636,121)   1,537,014,239     Increase / (Decrease ) in current liabilities   962,286,069   (429,490,044)     Cash generated from operations   380,537,468   858,192,657     Finance cost paid   (281,069,686)   (427,998,583)     Taxes paid   (166,607,346)   (63,068,386)     Dividend paid   (15,903)   (48,874,280)     Staff retirement benefits - gratuity paid   (23,263,550)   (22,552,281)     Net cash (used) in / generated from operating activities   (90,419,017)   254,777,961     CASH FLOWS FROM INVESTING ACTIVITIES   (113,083,386)   (232,467,725)     Long term deposits   722,425   (3,626,288)     Net cash used in investing activities   (92,271,893)   (228,946,944)     CASH FLOWS FROM FINANCING ACTIVITIES   (13,063,386)   (33,626,288)     Net cash used in investing activities   (92,271,893)   (228,946,944)     CASH FLOWS FROM FINANCING ACTIVITIES   (3,626,288)     Liabilities against asset subject to finance lease   (28,553,899)   43,638,393  |  |      | ` ' '             | (10,000)       |
| Increase / (Decrease ) in current liabilities         962,286,069         (429,490,044)           Trade and other payables         962,286,069         (429,490,044)           Cash generated from operations         380,537,468         858,192,657           Finance cost paid         (281,069,686)         (427,998,583)           Taxes paid         (166,607,346)         (63,606,836)           Dividend paid         (15,903)         (40,382,716)           Workers' profit participation fund paid         -         (48,874,280)           Staff retirement benefits - gratuity paid         (23,263,550)         (22,552,281)           Net cash (used) in / generated from operating activities         (90,419,017)         254,777,961           CASH FLOWS FROM INVESTING ACTIVITIES         (90,419,017)         254,777,961           CASH FLOWS FROM expenditure         (113,083,386)         (232,467,725)           Long term deposits         (92,271,893)         (232,467,725)           Net cash used in investing activities         (92,271,893)         (228,946,944)           CASH FLOWS FROM FINANCING ACTIVITIES         193,384,182           Long term financing         510,014,565         193,384,182           Liabilities against asset subject to finance lease         (28,553,899)         43,638,393  | Other receivables  |      | (38,840,224)      | (3,383,381)    |
| Trade and other payables         962,286,069         (429,490,044)           Cash generated from operations         380,537,468         858,192,657           Finance cost paid         (281,069,686)         (427,998,583)           Taxes paid         (166,607,346)         (63,606,836)           Dividend paid         (15,903)         (40,382,716)           Workers' profit participation fund paid         - (48,874,280)           Staff retirement benefits - gratuity paid         (23,263,550)         (22,552,281)           Net cash (used) in / generated from operating activities         (90,419,017)         254,777,961           CASH FLOWS FROM INVESTING ACTIVITIES         (90,89,068         7,147,069           Fixed capital expenditure         (113,083,386)         (232,467,725)           Long term deposits         722,425         (3,626,288)           Net cash used in investing activities         (92,271,893)         (228,946,944)           CASH FLOWS FROM FINANCING ACTIVITIES         510,014,565         193,384,182           Long term financing         510,014,565         193,384,182           Liabilities against asset subject to finance lease         (28,553,899)         43,638,393   | ncrease / (Decrease lin current liabilities              |      | (1,950,636,121)   | 1,537,014,239  |
| Finance cost paid (281,069,686) (427,988,583) Taxes paid (166,607,346) (63,606,836) Dividend paid (15,903) (40,382,716) Workers' profit participation fund paid (15,903) (40,382,716) Workers' profit participation fund paid (23,263,550) (22,552,281)  Net cash (used) in / generated from operating activities (90,419,017) 254,777,961  CASH FLOWS FROM INVESTING ACTIVITIES  Proceeds from sale of property, plant and equipment (113,083,386) (232,467,725) Long term deposits (113,083,386) (232,467,725) Long term deposits (92,271,893) (228,946,944)  CASH FLOWS FROM FINANCING ACTIVITIES  Long term financing (510,014,565) 193,384,182 Liabilities against asset subject to finance lease (28,553,899) 43,638,393   |  |      | 962,286,069       | (429,490,044)  |
| Taxes paid         (166,607,346)         (63,606,836)           Dividend paid         (15,903)         (40,382,716)           Workers' profit participation fund paid         - (48,874,280)         (23,263,550)         (22,552,281)           Net cash (used) in / generated from operating activities         (90,419,017)         254,777,961           CASH FLOWS FROM INVESTING ACTIVITIES         20,089,068         7,147,069           Fixed capital expenditure         (113,083,386)         (232,467,725)           Long term deposits         722,425         (3,626,288)           Net cash used in investing activities         (92,271,893)         (228,946,944)           CASH FLOWS FROM FINANCING ACTIVITIES         510,014,565         193,384,182           Long term financing         510,014,565         193,384,182           Liabilities against asset subject to finance lease         (28,553,899)         43,638,393   | Cash generated from operations                           |      | 380,537,468       | 858,192,657    |
| Dividend paid         (15,903)         (40,382,716)           Workers' profit participation fund paid         (48,874,280)           Staff retirement benefits - gratuity paid         (23,263,550)         (22,552,281)           Net cash (used) in / generated from operating activities         (90,419,017)         254,777,961           CASH FLOWS FROM INVESTING ACTIVITIES         20,089,068         7,147,069           Proceeds from sale of property, plant and equipment         (113,083,386)         (232,467,725)           Long term deposits         722,425         (3,626,288)           Net cash used in investing activities         (92,271,893)         (228,946,944)           CASH FLOWS FROM FINANCING ACTIVITIES         510,014,565         193,384,182           Long term financing         510,014,565         193,384,182           Liabilities against asset subject to finance lease         (28,553,899)         43,638,393   | Finance cost paid  |      |                   | (427,998,583)  |
| Workers' profit participation fund paid Staff retirement benefits - gratuity paid  (23,263,550)  (22,552,281)  Net cash (used) in / generated from operating activities  (90,419,017)  CASH FLOWS FROM INVESTING ACTIVITIES  Proceeds from sale of property, plant and equipment Fixed capital expenditure (113,083,386) (232,467,725) Long term deposits  (92,271,893)  (228,946,944)  CASH FLOWS FROM FINANCING ACTIVITIES  Long term financing Liabilities against asset subject to finance lease  (28,553,899)  (48,874,280) (222,552,281)  (223,263,550) (223,467,725) (232,467,725) (3,626,288)  (232,467,725) (3,626,288)  (228,946,944)  (232,467,725) (3,626,288)  (232,467,725) (3,626,288)  (232,467,725) (3,626,288)  (248,946,944)  (258,946,944)   | Taxes paid   |      | (166,607,346)     | (63,606,836)   |
| Staff retirement benefits - gratuity paid       (23,263,550)       (22,552,281)         Net cash (used) in / generated from operating activities       (90,419,017)       254,777,961         CASH FLOWS FROM INVESTING ACTIVITIES         Proceeds from sale of property, plant and equipment       20,089,068       7,147,069         Fixed capital expenditure       (113,083,386)       (232,467,725)         Long term deposits       722,425       (3,626,288)         Net cash used in investing activities       (92,271,893)       (228,946,944)         CASH FLOWS FROM FINANCING ACTIVITIES         Long term financing       510,014,565       193,384,182         Liabilities against asset subject to finance lease       (28,553,899)       43,638,393  | ·  |      | (15,903)          |                |
| Net cash (used) in / generated from operating activities  CASH FLOWS FROM INVESTING ACTIVITIES  Proceeds from sale of property, plant and equipment fixed capital expenditure (113,083,386) (232,467,725) (232,467,725) (3,626,288)  Net cash used in investing activities (92,271,893) (228,946,944)  CASH FLOWS FROM FINANCING ACTIVITIES  Long term financing 510,014,565 193,384,182 (13billities against asset subject to finance lease (28,553,899) 43,638,393   |  |      | -<br>(23,263,550) |                |
| CASH FLOWS FROM INVESTING ACTIVITIES           Proceeds from sale of property, plant and equipment         20,089,068         7,147,069           Fixed capital expenditure         (113,083,386)         (232,467,725)           Long term deposits         722,425         (3,626,288)           Net cash used in investing activities         (92,271,893)         (228,946,944)           CASH FLOWS FROM FINANCING ACTIVITIES           Long term financing         510,014,565         193,384,182           Liabilities against asset subject to finance lease         (28,553,899)         43,638,393  |  |      | (90.419.017)      |                |
| Proceeds from sale of property, plant and equipment         20,089,068         7,147,069           Fixed capital expenditure         (113,083,386)         (232,467,725)           Long term deposits         722,425         (3,626,288)           Net cash used in investing activities         (92,271,893)         (228,946,944)           CASH FLOWS FROM FINANCING ACTIVITIES         510,014,565         193,384,182           Liabilities against asset subject to finance lease         (28,553,899)         43,638,393   |  |      | (                 |                |
| Fixed capital expenditure       (113,083,386)       (232,467,725)         Long term deposits       722,425       (3,626,288)         Net cash used in investing activities       (92,271,893)       (228,946,944)         CASH FLOWS FROM FINANCING ACTIVITIES         Long term financing       510,014,565       193,384,182         Liabilities against asset subject to finance lease       (28,553,899)       43,638,393  |  |      |                   |                |
| Long term deposits         722,425         (3,626,288)           Net cash used in investing activities         (92,271,893)         (228,946,944)           CASH FLOWS FROM FINANCING ACTIVITIES         510,014,565         193,384,182           Liabilities against asset subject to finance lease         (28,553,899)         43,638,393  |  |      |                   |                |
| Net cash used in investing activities (92,271,893) (228,946,944)  CASH FLOWS FROM FINANCING ACTIVITIES  Long term financing 510,014,565 193,384,182 Liabilities against asset subject to finance lease (28,553,899) 43,638,393   | · ·  |      |                   |                |
| CASH FLOWS FROM FINANCING ACTIVITIES  Long term financing 510,014,565 193,384,182 Liabilities against asset subject to finance lease (28,553,899) 43,638,393   | ong term deposits  |      | 722,425           | (3,626,288)    |
| Long term financing         510,014,565         193,384,182           Liabilities against asset subject to finance lease         (28,553,899)         43,638,393   | Net cash used in investing activities                    |      | (92,271,893)      | (228,946,944)  |
| Liabilities against asset subject to finance lease (28,553,899) 43,638,393   | CASH FLOWS FROM FINANCING ACTIVITIES                     |      |                   |                |
|  | ong term financing                                       |      | 510,014,565       | 193,384,182    |
|  | iabilities against asset subject to finance lease.       |      | (28,553,899)      | 43,638,393     |
| Net cash generated from / (used) in financing activities 481,460,666 237,022,575   | Net cash generated from / (used) in financing activities |      | 481,460,666       | 237,022,575    |
| Net increase in cash and cash equivalents 298,769,756 262,853,592  | Net increase in cash and cash equivalents                |      | 298,769,756       | 262,853,592    |
| Cash and cash equivalents at the beginning of the year (427,101,488) (689,955,080)   | Cash and cash equivalents at the beginning of the year   |      | (427,101,488)     | (689,955,080)  |
| Cash and cash equivalents at the end of the year (128,331,732) (427,101,488)   | Cash and cash equivalents at the end of the year         |      | (128,331,732)     | (427,101,488)  |
| CASH AND CASH EQUIVALENTS  | CASH AND CASH EQUIVALENTS                                |      |                   |                |
| Cash and bank balances 15 54,000,408 74,424,222  | Cash and bank balances                                   | 15   | 54,000,408        | 74,424.222     |
| Short term borrowings 18 (182,332,140) (501,525,710)   |  |      |                   |                |
| (128,331,732) (427,101,488)  |  |      | (128 331 732)     | (427 101 488)  |

The annexed notes from 1 to 43 form an integral part of these financial statements.

# Statement of Changes in Equity For the year ended June 30, 2013

|    |   |               |                | Re          |                          |               |               |
|----|---|---------------|----------------|-------------|--------------------------|---------------|---------------|
|    | D 1   |               | Capital        | Rev         | venue                    |               | <b>-</b>      |
|    | Particulars   | Share capital | Merger reserve | General     | Unappropriated<br>profit | Sub total     | Total         |
|    |   |               |                | F           | Rupees                   |               |               |
| Ва | lance as at June 30, 2011                                   | 203,833,530   | 10,376,660     | 400,000,000 | 1,662,629,864            | 2,073,006,524 | 2,276,840,054 |
| To | tal comprehensive loss for the year                         | -             | -              | -           | (669,486,645)            | (669,486,645) | (669,486,645) |
|    | vidend for the year ended June 30,<br>11 @ Rs.2/- per share | -             | -              | -           | (40,766,706)             | (40,766,706)  | (40,766,706)  |
| Ва | lance as at June 30, 2012                                   | 203,833,530   | 10,376,660     | 400,000,000 | 952,376,513              | 1,362,753,173 | 1,566,586,703 |
| To | tal comprehensive income for the year                       | -             | -              | -           | 733,650,971              | 733,650,971   | 733,650,971   |
| Ва | lance as at June 30, 2013                                   | 203,833,530   | 10,376,660     | 400,000,000 | 1,686,027,484            | 2,096,404,144 | 2,300,237,674 |

The annexed notes from 1 to 43 form an integral part of these financial statements.

SHAIKH MOHAMMAD MUNEER Chairman

# Notes to and Forming Part of the Financial Statements For the year ended June 30, 2013

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

- 1.1 The company is limited by shares, incorporated in Pakistan on June 13, 1988 and is quoted on stock exchanges at Karachi and Lahore. The registered office of the company is situated at 35 -A / 1 Lalazar Area, Opposite Beach Luxury Hotel, Karachi in the province of Sind, Pakistan.
- 1.2 The principal business of the company is to manufacture and sale of yarn. The manufacturing units are located at Pattoki, Raiwind and Bhai Pheru in the province of Punjab.
- 1.3 The company entered into an agreement during the year ended June 30, 2011 with Brother Textile Mills Limited having registered office at 135 Upper mall, Lahore (Manufacturing unit located at 48 Km Multan Road, Bhai Pheru) and obtained a license to use the site and spinning unit with installed capacity of 17,280 spindles. During the year ended 30 June 2013, the license was renewed and extended for a period of twelve months expiring on November 12, 2013. Upon expiry of the license period, the agreement may be extended for future periods at the option of both parties. The license fee is agreed at rupees 2,472,500 per month payable quarterly in advance.

#### 2 BASIS OF PREPARATION

#### 2.1 Statement of compliance

These financial statements have been prepared in accordance with the requirements of The Companies Ordinance, 1984 (the Ordinance) and the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standard Board and Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as are notified under The Companies Ordinance, 1984, provisions of and directives issued under The Companies Ordinance, 1984. Wherever the requirements of The Companies Ordinance, 1984 or directives issued by Securities and Exchange Commission of Pakistan differ with the requirements of IFRS or IFAS, the requirements of The Companies Ordinance, 1984 or the requirements of the said directives prevail.

# 2.2 Functional and presentation currency

These financial statements are presented in Pak Rupees, which is the company's functional and presentation currency and figures are rounded to the nearest rupee.

- 2.3 Standards, interpretations and amendments to published approved accounting standards.
  - 2.3.1 Standards, interpretations and amendments to published approved accounting standards that are effective in the current year.

Following are the amendments that are applicable for accounting periods beginning on or after January 1, 2012:

- IAS 12, 'Income Taxes' (Amendments). These are applicable on accounting periods beginning on or after January 01, 2012. IAS 12, 'Income taxes', currently requires an entity to measure the deferred tax relating to an asset depending on whether the entity expects to recover the carrying amount of the asset through use or sale. It can be difficult and subjective to assess whether recovery will be through use or through sale when the asset is measured using the fair value model in IAS 40, 'Investment Property'. This amendment therefore introduces an exception to the existing principle for the measurement of deferred tax assets or liabilities arising on investment property measured at fair value. As a result of the amendments, SIC 21, 'Income taxes? recovery of revalued non-depreciable assets', will no longer apply to investment properties carried at fair value. The amendments also incorporate into IAS 12 the remaining guidance previously contained in SIC 21, which is withdrawn.
- Presentation of Items of Other Comprehensive Income (Amendments to IAS 1) (effective for annual periods beginning on or after 1 July 2012). The amendments require that an entity present

separately the items of other comprehensive income that would be reclassified to profit or loss in the future if certain conditions are met from those that would never be reclassified to profit or loss. The amendments do not address which items are presented in other comprehensive income or which items need to be reclassified. The requirements of other IFRSs continue to apply in this regard. The amendments have no impact on financial statements of the company.

2.3.2 Standards, interpretations and amendments to existing standards that are applicable to the company but are not yet effective:

Following are the amendments that are applicable for accounting periods beginning on or after January 1, 2012:

- IAS 19 Employee Benefits (amended 2011) (effective for annual periods beginning on or after 1 January 2013). The amended IAS 19 includes the amendments that require actuarial gains and losses to be recognized immediately in other comprehensive income; this change will remove the corridor method and eliminate the ability for entities to recognize all changes in the defined benefit obligation and in plan assets in profit or loss, which currently is allowed under IAS 19; and that the expected return on plan assets recognized in profit or loss is calculated based on the rate used to discount the defined benefit obligation. The Company's policy was to account for actuarial gains and losses using the corridor method and with the change unrecognized actuarial losses amounting to Rs. 8.576 million at 30 June 2013 would need to be recognized in other comprehensive income in next financial year.
- IAS 27 Separate Financial Statements (2011) (effective for annual periods beginning on or after 1 January 2013). IAS 27 (2011) supersedes IAS 27 (2008). Three new standards IFRS 10 Consolidated Financial Statements, IFRS 11- Joint Arrangements and IFRS 12- Disclosure of Interest in Other Entities dealing with IAS 27 would be applicable effective 1 January 2013. IAS 27 (2011) carries forward the existing accounting and disclosure requirements for separate financial statements, with some minor clarifications. The amendments have no major impact on financial statements of the Company.
- IAS 28 Investments in Associates and Joint Ventures (2011) (effective for annual periods beginning on or after 1 January 2013). IAS 28 (2011) supersedes IAS 28 (2008). IAS 28 (2011) makes the amendments to apply IFRS 5 to an investment, or a portion of an investment, in an associate or a joint venture that meets the criteria to be classified as held for sale; and on cessation of significant influence or joint control, even if an investment in an associate becomes an investment in a joint venture. The amendments have no impact on financial statements of the Company.
- Moffsetting Financial Assets and Financial Liabilities (Amendments to IAS 32) (effective for annual periods beginning on or after 1 January 2014). The amendments address inconsistencies in current practice when applying the offsetting criteria in IAS 32 Financial Instruments: Presentation. The amendments clarify the meaning of 'currently has a legally enforceable right of set-off'; and that some gross settlement systems may be considered equivalent to net settlement.
- M Offsetting Financial Assets and Financial Liabilities (Amendments to IFRS 7) (effective for annual periods beginning on or after 1 January 2013). The amendments to IFRS 7 contain new disclosure requirements for financial assets and liabilities that are offset in the statement of financial position or subject to master netting agreement or similar arrangement.
- IAS 39 Financial Instruments: Recognition and Measurement- Novation of Derivatives and Continuation of Hedge Accounting (Amendments to IAS 39) (effective for annual periods beginning on or after 1 January 2014). The narrow-scope amendments will allow hedge accounting to continue in a situation where a derivative, which has been designated as a hedging instrument, is novated to effect clearing with a central counterparty as a result of laws or regulation, if specific conditions are met (in this context, a novation indicates that parties to a contract agree to replace their original counterparty with a new one). The amendments have no impact on financial statements of the Company.
- IFRIC 21- Levies 'an Interpretation on the accounting for levies imposed by governments' (effective for annual periods beginning on or after 1 January 2014). IFRIC 21 is an interpretation of IAS 37 Provisions, Contingent Liabilities and Contingent Assets. IAS 37 sets out criteria for the recognition of a liability, one of which is the requirement for the entity to have a present obligation & a result of a past event (known as an obligating event). The Interpretation clarifies that the obligating event that gives rise to a liability to pay a levy is the activity described in the relevant legislation that triggers the payment of the levy. The Interpretation has no impact on financial statements of the Company.

- IFRIC 20 Stripping cost in the production phase of a surface mining (effective for annual periods beginning on or after 1 January 2013). The interpretation requires production stripping cost in a surface mine to be capitalized if certain criteria are met. The amendments have no impact on financial statements of the Company.
- Amendment to IAS 36 "Impairment of Assets" Recoverable Amount Disclosures for Non-Financial Assets (effective for annual periods beginning on or after 1 January 2014). These narrow-scope amendments to IAS 36 Impairment of Assets address the disclosure of information about the recoverable amount of impaired assets if that amount is based on fair value less costs of disposal. The amendments have no impact on financial statements of the Company.
- Annual Improvements 2009-2011 (effective for annual periods beginning on or after 1 January 2013. The new cycle of improvements contains amendments to the following standards, with consequential amendments to other standards and interpretations.
- IAS 1 Presentation of Financial Statements is amended to clarify that only one comparative period which is the preceding period is required for a complete set of financial statements. If an entity presents additional comparative information, then that additional information need not be in the form of a complete set of financial statements. However, such information should be accompanied by related notes and should be in accordance with IFRS. Furthermore, it clarifies that the 'third statement of financial position', when required, is only required if the effect of restatement is material to statement of financial position.
- IAS 16 Property, Plant and Equipment is amended to clarify the accounting of spare parts, stand-by equipment and servicing equipment. The definition of 'property, plant and equipment' in IAS 16 is now considered in determining whether these items should be accounted for under that standard. If these items do not meet the definition, then they are accounted for using IAS 2 Inventories.
- MAS 32 Financial Instruments: Presentation is amended to clarify that IAS 12 Income Taxes applies to the accounting for income taxes relating to distributions to holders of an equity instrument and transaction costs of an equity transaction. The amendment removes a perceived inconsistency between IAS 32 and IAS 12.
- IAS 34 Interim Financial Reporting is amended to align the disclosure requirements for segment assets and segment liabilities in interim financial reports with those in IFRS 8 Operating Segments. IAS 34 now requires the disclosure of a measure of total assets and liabilities for a particular reportable segment. In addition, such disclosure is only required when the amount is regularly provided to the chief operating decision maker and there has been a material change from the amount disclosed in the last annual financial statements for that reportable segment.

There are no other IFRSs or IFRIC interpretations that are not yet effective that would be expected to have a material impact on the company.

# 2.3.3 Standards, interpretations issued by the IASB that are applicable to the company but are not yet notified by the SECP:

- IFRS 9, 'Financial Instruments', addresses the classification, measurement and derecognition of financial assets and financial liabilities. The standard is not applicable until January 01, 2013 but is available for early adoption. This is the first part of a new standard on classification and measurement of financial assets and financial liabilities that will replace IAS 39, 'Financial Instruments' Recognition and measurement'. IFRS 9 has two measurement categories: amortized cost and fair value. All equity instruments are measured at fair value. A debt instrument is measured at amortized cost only if the entity is holding it to collect contractual cash flows and the cash flows represent principal and interest. For liabilities, the standard retains most of the IAS 39 requirements. These include amortized-cost accounting for most financial liabilities, with bifurcation of embedded derivatives. The main change is that, in cases where the fair value option is taken for financial liabilities, the part of a fair value change due to an entity's own credit risk is recorded in other comprehensive income rather than the income statement, unless this creates an accounting mismatch. This change will mainly affect financial institutions. There will be no impact on the company's accounting for financial liabilities, as the new requirements only affect the accounting for financial liabilities that are designated at fair value through profit or loss, and the company does not have any such liabilities.
- g IFRS 10, 'Consolidated Financial Statements', applicable from January 01, 2013, build on existing principles by

identifying the concept of control as the determining factor in whether an entity should be included within the consolidated financial statements of the parent company. The standard provides additional guidance to assist in the determination of control where this is difficult to assess.

IFRS 11, 'Joint Arrangements', applicable from January 01, 2013, is a more realistic reflection of joint arrangements by focusing on the rights and obligations of the arrangement rather than its legal form. There are two types of joint arrangement; joint operations and joint ventures. Joint operations arise where a joint operator has rights to the assets and obligations relating to the arrangement and hence accounts for its interest in assets, liabilities, revenue and expenses. Joint ventures arise where the joint operator has rights to the net assets of the arrangement and hence equity accounts for its interest. Proportional consolidation of joint ventures is no longer allowed.

IFRS12, 'Disclosures of interests in other entities', this standard includes the disclosure requirements for all forms of interests in other entities, including joint arrangements, associates, special purpose vehicles and other off balance sheet vehicles.

IFRS 13, 'Fair value measurement', this standard provides a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across IFRSs. The requirements do not extend the use of fair value accounting but provide guidance on how it should be applied where its use is already required or permitted by other standards within IFRSs or US GAAP.

# 2.3.4 Standards, interpretations and amendments to published standards that are effective but not relevant to the company.

The other new standards, amendments and interpretations that are mandatory for accounting periods beginning on or after July 1, 2012 are considered not to be relevant or to have any significant impact on the company's financial reporting and operations.

## 3 BASIS OF MEASUREMENT

These financial statements have been prepared under the historical cost convention on accrual basis except cash flows and for revaluation of certain financial instruments at fair value and recognition of certain staff retirement benefits at present value.

The company's significant accounting policies are stated in note 4. Not all of these significant policies require the management to make difficult, subjective or complex judgments or estimates. The following is intended to provide an understanding of the policies which the management considers critical because of their complexity, judgment of estimation involved in their application and their impact on these financial statements. Estimates and judgments are continually evaluated and are based on historical experience, including expectations of future events that are believed to be reasonable under the circumstances. These judgments involve assumptions or estimates in respect of future events and the actual results may differ from these estimates. The areas involving higher degree of judgments or complexity or areas where assumptions and estimates are significant to the financial statements are as follows.

#### 3.1 Provision for taxation

The company takes into account the current income tax law and decisions taken by the appellate authorities. Instances where the company's view differs from the view taken by the income tax department at the assessment stage and where the company considers that its view on items of material nature is in accordance with law, the amounts are shown as contingent liabilities.

# 3.2 Staff retirement benefits - gratuity

Certain actuarial assumptions have been adopted as disclosed in relevant note to the financial statements for valuation of present value of defined benefit obligation. Any changes in these assumptions in future year might affect unrecognized gains and losses in those years.

# 3.3 Financial instruments

The fair value of financial instruments that are not traded in an active market is determined by using valuation techniques based on assumptions that are dependent on market conditions existing at balance sheet date.

# 3.4 Property, plant and equipment

The company reviews recoverable amount, useful life, residual value and possible impairment on an annual basis. Any changes, if material in the estimates in future years might affect the carrying amounts of the respective items of property, plant and equipment with a corresponding affect on the depreciation charge and impairment.

**3.5** Other areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are as follows.

| 3.5.1 | Provision for doubtful debts       |
|-------|------------------------------------|
| 3.5.2 | Estimation of net realizable value |
| 3.5.3 | Computation of deferred taxation   |
| 3.5.4 | Disclosure of contingencies        |

#### 4 SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented unless otherwise stated.

# 4.1 Property, plant and equipment - owned

### Recognition

Property, plant and equipment except for freehold land are stated at cost less accumulated depreciation and any identified impairment loss. Freehold land is stated at cost less any identified impairment loss. Cost of tangible assets consists of historical cost pertaining to erection / construction period and other directly attributable cost of bringing the asset to working condition

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the company and the cost of the item can be measured reliably. All other repair and maintenance costs are charged to income during the period in which they are incurred.

## Depreciation

Depreciation on all items of property, plant and equipment except for freehold land is charged to income applying the reducing balance method so as to write off historical cost of an asset over its estimated useful life at the rates as disclosed in note 5. Depreciation on additions is charged from the month in which the asset is acquired or capitalized while no depreciation is charged in the month of disposal.

# Derecognition

An item of property, plant and equipment is derecognized on disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and carrying amount of the asset) is included in the income statement in the year the asset is derecognized.

# 4.2 Accounting for leases and assets subject to finance lease

# 4.2.1 Finance lease

# Recognition

Leases where the company has substantially all the risks and rewards of ownership are classified as finance lease. Assets subject to finance lease are initially recognized at the commencement of the lease term at the lower of present value of minimum lease payments under the lease agreements and the fair value of the leased assets, each

determined at the inception of the lease. Subsequently these assets are stated at cost less accumulated depreciation and any identified impairment loss. The related rental obligations, net off finance cost, are included in liabilities against assets subject to finance lease. The liabilities are classified as current and non current depending upon the timing of payments.

#### **Financial charges**

Lease payments are allocated between the liability and finance cost so as to achieve a constant rate on the balance outstanding. The finance cost is charged to income over the lease term.

#### Depreciation

Assets acquired under a finance lease are depreciated in the same manner and at the same rates used for similar owned assets, so as to depreciate these assets over their estimated useful lives in view of certainty of ownership of these assets at the end of lease term. Depreciation of the leased assets is charged to income.

#### Deferred income

Income arising from sale and lease back transaction, if any, which results in finance lease, is deferred and amortized equally over the lease period.

# 4.2.2 Operating lease

Leases where significant portion of the risk and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to the income on a straight-line basis over the period of lease.

## 4.3 Capital work in progress

Capital work in progress is stated at cost less any identified impairment loss. Transfers are made to relevant fixed assets category as and when assets are available for use.

## 4.4 Long term deposits

These are stated at cost which represents the fair value of consideration given.

# 4.5 Investments

Investments intended to be held for less than twelve months from the reporting date or to be sold to raise operating capital, are included in current assets, all other investments are classified as non-current. Management determines the appropriate classification of its investments at the time of the purchase and re-evaluates such designation on a regular basis.

## 4.5.1 Investment in subsidiary and associated companies

Investments in subsidiaries and associates are recognized at cost less impairment loss, if any. At each balance sheet date, the recoverable amounts are estimated to determine the extent of impairment losses, if any, and carrying amounts of investments are adjusted accordingly. Impairment losses are recognized as expense. Where impairment losses subsequently reverses, the carrying amounts of the investments are increased to the revised recoverable amounts but limited to the extent of initial cost of investments. A reversal of impairment loss is recognized in the profit and loss account.

# 4.5.2 Investment - available for sale

Investments that are intended to be held for an indefinite period of time or may be sold in response to the need for liquidity are classified as available for sale.

At subsequent reporting dates, these investments are remeasured at fair value (quoted market price), unless fair value cannot be reliably measured. The for which a quoted market price is not available, are measured at cost as it is not possible to apply any other Valuation methodology. Unrealized gains and losses arising from the

changes in the fair value are included in fair value reserves in the period in which they arise.

At each balance sheet date, the company reviews the carrying amounts of the investments to assess whether there is any indication that such investments have suffered an impairment loss. If any such indication exists, the recoverable amount is estimated in order to determine the extent of the impairment loss, if any. Impairment losses are recognized as expense. In respect of available for sale investments, cumulative impairment loss less any impairment loss previously recognized in profit and loss account, is removed from equity and recognized in the profit and loss accounts. Impairment losses recognized in the profit and loss account on equity instruments are not reversed through the profit and loss accounts.

All purchases and sales are recognized on the trade date which is the date that the company commits to purchase or sell the investment, except for sale and purchase of securities in future market which are accounted for at settlement date. Cost of purchase includes transaction cost.

# 4.6 Stores, spare parts and loose tools

These are valued at lower of cost and net realizable value. Cost is determined by moving average method. Items considered obsolete are carried at nil value. Items in transit are valued at cost comprising invoice value plus other charges incurred thereon.

## 4.7 Stock in trade

These are valued at lower of cost and net realizable value except waste which is valued at net realizable value. Cost is determined as follows.

# 4.7.1 Raw material

**In hand** Weighted average cost

Intransit Cost comprising invoice value plus other charges incurred thereon

**4.7.2 Work in process** Raw material cost plus appropriate manufacturing overheads

**4.7.3** Finished goods Raw material cost plus appropriate manufacturing overheads

**4.7.4 Waste** Net realizable value

Net realizable value signifies the estimated selling prices in the ordinary course of business less estimated costs of completion and the estimated costs necessary to make the sales.

# 4.8 Trade debts and other receivables

Trade debts originated by the company are recognized and carried at original invoice value less any allowance for uncollectible amounts. An estimated provision for doubtful debts is made when there is objective evidence that collection of the full amount is no longer probable. The amount of provision is charged to income. Bad debts are written off as incurred. Other receivables are stated at amortized cost. Known impaired receivables are written off, while receivables considered doubtful are provided for.

## 4.9 Cash and cash equivalents

Cash in hand, cash at bank and short term deposits, which are held to maturity, are carried at cost. For the purpose of cash flow statements, cash and cash equivalent comprise cash in hand, with banks on current & saving accounts and short term borrowings.

# 4.10 Staff retirement benefits Defined benefit plan

The company operates an unfunded gratuity scheme covering for all its permanent employees who have attained the minimum qualifying period for entitlement to the gratuity.

Provision is made annually to cover the obligation on the basis of actuarial valuation and charged to income currently. The most recent actuarial valuation was carried on June 30, 2013 using the Projected Unit Credit Method.

Net cumulative unrecognized actuarial gains / loss relating to previous reporting periods in excess of the higher of 10 percent of present value of defined benefit obligation or 10 percent of the fair value of plan assets are recognized as income or expense over the estimated remaining working lives of the employees.

#### 4.11 Taxation

Income tax expense comprises current and deferred tax. Income tax expense is recognized in the income statement, except to the extent that it relates to items recognized directly in equity, in which case it is recognized in equity.

#### 4.11.1 Current

Provision for current taxation is based on taxability of certain income streams of the company under presumptive / final tax regime at the applicable tax rates and remaining income streams chargeable at current rate of taxation under the normal tax regime after taking into account tax credit and tax rebates available, if any. The charge for current tax includes any adjustment to past years liabilities.

#### 4.11.2 Deferred

Deferred tax is provided, using the balance sheet liability method, on all temporary differences at the balance sheet date between the tax base of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences and carry forward of unused tax losses and tax credits to the extent that it is probable that future taxable profits will be available against which deferred tax asset can be utilized, except where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability that, at the time of transaction, affects neither the accounting nor taxable profits.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the deferred tax asset to be utilized.

Deferred tax asset and liability is measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on the rates (and tax laws) that have been enacted or substantively enacted at the balance sheet date.

## 4.12 Trade and other payables

Liabilities for trade and other payable are carried at cost which is fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the company.

## 4.13 Provisions

A provision is recognized in the balance sheet when the company has a legal or constructive obligation as a result of past event, and it is probable that an out flow of resource embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation.

## 4.14 Borrowings and borrowing costs

Borrowings are recorded at the proceeds received. Finance costs are accounted for on an accrual basis and are included in current liabilities to the extent of the amount remaining unpaid.

Borrowing costs are recognized as an expense in the period in which these are incurred except to the extent of the borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset. Such

borrowing costs are capitalized as part of the cost of that asset up to the date of its commissioning.

# 4.15 Revenue recognition

Revenue is recognized on dispatch of goods or on performance of services. Return on deposits is recognized on a time proportion basis by reference to the principal outstanding and the applicable rate of return.

# 4.16 Foreign currencies

Monetary assets and liabilities in foreign currencies are translated into Pak Rupee at the rate of exchange prevailing at the balance sheet date, except those covered by forward contracts, which are stated at contracted rates. Foreign currency transactions are translated into Pak Rupees at the rates prevailing at the date of transaction except for those covered by forward contracts, which are translated at contracted rates. Non monetary items are translated into Pak Rupee on the date of transaction or on the date when fair values are determined. Exchange differences are included in income currently.

#### 4.17 Financial instruments

Financial assets and financial liabilities are recognized when the company becomes a party to the contractual provisions of the instrument and derecognized when the company loses control of contractual rights that comprise the financial assets and in case of financial liabilities when the obligation specified in the contract is discharged, cancelled or expired. Any gain or loss on Derecognition of financial assets and financial liabilities is included in the income statement for the year.

All financial assets and financial liabilities are initially measured at cost, which is the fair value of the consideration given and received respectively. These financial assets and liabilities are subsequently measured at fair value, amortized cost or cost, as the case may be. The particular recognition methods adopted are disclosed in the individual policy statements associated with each item.

# 4.18 Offsetting of financial assets and liabilities

A financial asset and financial liability is offset and the net amount is reported in the balance sheet if the company has a legal enforceable right to set off the recognized amounts and intends either to settle on net basis or to realize the assets and the liabilities simultaneously.

#### 4.19 Impairment

At each balance sheet date, the company reviews the carrying amounts of its assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss, if any. Recoverable amount is the higher of sale value less cost to sell and value in use.

If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. Impairment losses are recognized as an expense immediately.

Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined, had no impairment loss been recognized for the asset in prior years. A reversal of an impairment loss is recognized as income immediately.

#### 4.20 Related party transactions

All transactions with related parties are carried out by the company at arms' length price using the method prescribed under the Companies Ordinance, 1984 with the exception of loan taken from related parties which is interest / mark up free.

# 4.21 Government grants

Government grants for meeting revenue expenses are set off from respective expenses in the year in which they become receivable.

# 4.22 Research and development cost

Research and development cost is charged to income statement in the year in which it is incurred.

## 4.23 Dividend

The dividend distribution to the shareholders is recognized as a liability in the period in which it is approved by the shareholders.

## 5 PROPERTY, PLANT AND EQUIPMENT

|  | Note       | 2013<br>Rupees              | 2012<br>Rupees               |
|--|------------|-----------------------------|------------------------------|
| Operating fixed assets<br>Capital work in progress - at cost | 5.1<br>5.2 | 1,620,275,300<br>15,257,142 | 1,565,851,018<br>129,833,876 |
|  |            | 1,635,532,442               | 1,695,684,894                |

## 5.1 Operating fixed assets

|   | 2013  |  |                             |   |  |  |                            |  |   |                                  |
|---|---|--|-----------------------------|---|--|--|----------------------------|--|---|----------------------------------|
| -   | Cost as at<br>July 01,<br>2012  | Additions /<br>(deletions)   | Transfers /<br>adjustments  | Cost as at<br>June 30<br>2013   | Accumulated<br>depreciation<br>as at July 01,<br>2012  | Depreciation<br>charge /<br>(deletion)<br>for the year   | Transfers /<br>adjustments | Accumulated<br>depreciation<br>as at June 30,<br>2013  | Book value<br>as at<br>June 30,<br>2013   | Annual<br>depreciation<br>rate % |
| į.  |   |  |                             |   | Rupe   | es   |                            |  |   |                                  |
| Owned Assets  | 54,372,900  | -  | -                           | 51,847,900  | -  | -  | -                          | -  | 51,847,900  | 0%                               |
| Freehold land   | -   | (2,525,000)  | -                           | -   | -  | -  | -                          | -  | -   | -                                |
| Building on freehold land   | 447,931,004   | 4,789,568<br>(3,893,071)   | -                           | 448,827,501   | 273,274,381  | 17,488,536<br>(3,434,800)  | -                          | 287,328,117  | 161,499,384   | 10%                              |
| Plant and machinery   | 2,679,961,805   | 167,135,024<br>(3,875,000)   | 24,161,785                  | 2,867,383,614   | 1,531,198,463  | 128,050,218<br>(3,452,839)   | 4,470,937                  | 1,660,266,779  | 1,207,116,835   | 10%                              |
| Electric installation   | 122,186,192   | 27,118,281   | -                           | 149,304,473   | 69,541,098   | 5,689,771  | -                          | 75,230,869   | 74,073,604  | 10%                              |
| Tools and equipment   | 41,249,673  | 890,530  | -                           | 42,140,203  | 24,254,339   | 1,765,842  | -                          | 26,020,181   | 16,120,022  | 10%                              |
| Furniture and fixture   | 10,009,437  | 7,053,820  | -                           | 17,063,257  | 5,299,362  | 750,556  | -                          | 6,049,918  | 11,013,339  | 10%                              |
| Office equipment  | 5,571,928   | 1,966,095  | -                           | 7,538,023   | 2,313,986  | 462,043  | -                          | 2,776,029  | 4,761,994   | 10%                              |
| Computers   | 11,911,345  | 4,184,843  | -                           | 16,096,188  | 8,281,684  | 1,901,628  | -                          | 10,183,312   | 5,912,876   | 30%                              |
| Vehicles  | 24,966,294  | 7,573,296<br>(9,483,424)   | 5,811,239                   | 28,867,405  | 19,467,507   | 1,457,922<br>(7,960,043)   | 3,704,160                  | 16,669,546   | 12,197,859  | 20%                              |
| Leased Assets<br>Plant and machinery<br>Vehicles  | 107,529,878<br>13,270,818   | 6,948,663  | (24,161,785)<br>(5,811,239) | 83,368,093<br>14,408,242  | 14,804,867<br>4,674,569  | 8,667,005<br>2,073,504   | (4,470,937)<br>(3,704,160) | 19,000,935<br>3,043,913  | 64,367,158<br>11,364,329  | 10%                              |
| 30-Jun-13   | 3,518,961,274   | 227,660,120<br>(19,776,495)  | 29,973,024<br>(29,973,024)  | 3,726,844,899   | 1,953,110,256  | 168,307,025<br>(14,847,682)  | 8,175,097<br>(8,175,097)   | 2,106,569,599  | 1,620,275,300   |                                  |
| i   |   |  |                             |   | 201  |  |                            |  |   |                                  |
|   |   |  |                             |   |  |  |                            |  |   |                                  |
|   | Cost as at  |  |                             | Cost as at  |  |  |                            | Accumulated  | Book value  |                                  |
|   | Cost as at<br>July 01,<br>2011  | Additions /<br>(deletions)   | Transfers /<br>adjustments  | Cost as at<br>June 30<br>2012   | Accumulated<br>depreciation<br>as at July 01,<br>2011  | Depreciation<br>charge /<br>(deletion)<br>for the year   | Transfers /<br>adjustments | Accumulated depreciation as at June 30, 2012   | Book value<br>as at<br>June 30,<br>2012   | Annual<br>depreciation<br>rate % |
| į   | July 01,  |  |                             | June 30   | Accumulated depreciation as at July 01,  | Depreciation<br>charge /<br>(deletion)<br>for the year   |                            | depreciation<br>as at June 30,   | as at<br>June 30,   | depreciation                     |
| Owned Assets  | July 01,<br>2011  |  |                             | June 30   | Accumulated<br>depreciation<br>as at July 01,<br>2011  | Depreciation<br>charge /<br>(deletion)<br>for the year   |                            | depreciation<br>as at June 30,   | as at<br>June 30,<br>2012   | depreciation                     |
| Owned Assets Freehold land  | July 01,<br>2011  | (deletions)  |                             | June 30<br>2012<br>54,372,900   | Accumulated depreciation as at July 01, 2011   | Depreciation charge / (deletion) for the year  |                            | depreciation<br>as at June 30,<br>2012   | as at<br>June 30,<br>2012   | depreciation rate %              |
| Freehold land Building on freehold land   | July 01,<br>2011<br>54,372,900<br>447,813,513   | (deletions)  - 117,491   |                             | June 30<br>2012<br>54,372,900<br>447,931,004  | Accumulated depreciation as at July 01, 2011  Rupe  - 253,876,260  | Depreciation charge / (deletion) for the year es   |                            | depreciation<br>as at June 30,<br>2012   | as at<br>June 30,<br>2012<br>54,372,900<br>174,656,623  | depreciation rate %              |
| Freehold land   | July 01,<br>2011  |  |                             | June 30<br>2012<br>54,372,900   | Accumulated depreciation as at July 01, 2011   | Depreciation charge / (deletion) for the year  |                            | depreciation<br>as at June 30,<br>2012   | as at<br>June 30,<br>2012   | depreciation rate %              |
| Freehold land Building on freehold land   | July 01,<br>2011<br>54,372,900<br>447,813,513   |  |                             | June 30<br>2012<br>54,372,900<br>447,931,004  | Accumulated depreciation as at July 01, 2011  Rupe  - 253,876,260  | Depreciation charge / (deletion) for the year es   |                            | depreciation<br>as at June 30,<br>2012   | as at<br>June 30,<br>2012<br>54,372,900<br>174,656,623  | depreciation rate %              |
| Freehold land Building on freehold land Plant and machinery   | July 01,<br>2011<br>54,372,900<br>447,813,513<br>2,683,816,054  | (deletions)  |                             | 54,372,900<br>447,931,004<br>2,679,961,805  | Accumulated depreciation as at July 01, 2011  Rupe  - 253,876,260  1,419,567,176                                   | Depreciation charge / (deletion) for the year es  19,398,121 126,998,411 (15,367,124) 5,543,156 (15,210) 1,895,615   |                            | depreciation as at June 30, 2012   | as at<br>June 30,<br>2012<br>54,372,900<br>174,656,623<br>1,148,763,342   | depreciation rate %              |
| Freehold land Building on freehold land Plant and machinery Electric installation Tools and equipment   | 54,372,900<br>447,813,513<br>2,683,816,054<br>-<br>117,219,380  | (deletions)  |                             | June 30<br>2012<br>54,372,900<br>447,931,004<br>2,679,961,805<br>   | Accumulated depreciation as at July 01, 2011  Rupe   | Depreciation charge / (deletion) for the year es  19,398,121 126,998,411 (15,367,124) 5,543,156 (15,210) 1,895,615 (788,389) 485,835   |                            | depreciation as at June 30, 2012   | as at<br>June 30,<br>2012<br>54,372,900<br>174,656,623<br>1,148,763,342<br>-<br>52,645,094  | -   10%   -   10%   -            |
| Freehold land Building on freehold land Plant and machinery Electric installation   | 54,372,900<br>447,813,513<br>2,683,816,054<br>-<br>117,219,380<br>-<br>42,758,423<br>-<br>9,260,878                   | (deletions)  - 117,491 14,605,272 (18,459,521) 4,998,419 (31,607) 185,250 (1,694,000) 762,559 (14,000)   |                             | June 30<br>2012<br>54,372,900<br>447,931,004<br>2,679,961,805<br><br>122,186,192<br><br>41,249,673<br><br>10,009,437                  | Accumulated depreciation as at July 01, 2011  Rupe  - 253,876,260  1,419,567,176 64,013,152 - 23,147,113 4,819,531 | Depreciation charge / (deletion) for the year es  19,398,121 126,998,411 (15,367,124) 5,543,156 (15,210) 1,895,615 (788,389) 485,835 (6,004)   |                            | depreciation as at June 30, 2012   | as at<br>June 30,<br>2012<br>54,372,900<br>174,656,623<br>1,148,763,342<br>-<br>52,645,094<br>-<br>16,995,334<br>-<br>4,710,075                                     |                                  |
| Freehold land Building on freehold land Plant and machinery Electric installation Tools and equipment   | 54,372,900<br>447,813,513<br>2,683,816,054<br>-<br>117,219,380<br>-<br>42,758,423                                     | (deletions)  |                             | June 30<br>2012<br>54,372,900<br>447,931,004<br>2,679,961,805<br>122,186,192<br>41,249,673  | Accumulated depreciation as at July 01, 2011  Rupe   | Depreciation charge / (deletion) for the year es  19,398,121 126,998,411 (15,367,124) 5,543,156 (15,210) 1,895,615 (788,389) 485,835   | adjustments                | depreciation as at June 30, 2012   | as at<br>June 30,<br>2012<br>54,372,900<br>174,656,623<br>1,148,763,342<br>-<br>52,645,094<br>-<br>16,995,334   |                                  |
| Freehold land Building on freehold land Plant and machinery Electric installation Tools and equipment Furniture and fixture   | 54,372,900<br>447,813,513<br>2,683,816,054<br>-<br>117,219,380<br>-<br>42,758,423<br>-<br>9,260,878                   | (deletions)  |                             | June 30<br>2012<br>54,372,900<br>447,931,004<br>2,679,961,805<br><br>122,186,192<br><br>41,249,673<br><br>10,009,437                  | Accumulated depreciation as at July 01, 2011  Rupe  - 253,876,260  1,419,567,176 64,013,152 - 23,147,113 4,819,531 | Depreciation charge / (deletion) for the year ess  19,398,121 126,998,411 (15,367,124) 5,543,156 (15,210) 1,895,615 (788,389) 485,835 (6,004) 244,432  | adjustments                | depreciation as at June 30, 2012   | as at<br>June 30,<br>2012<br>54,372,900<br>174,656,623<br>1,148,763,342<br>-<br>52,645,094<br>-<br>16,995,334<br>-<br>4,710,075                                     |                                  |
| Freehold land Building on freehold land Plant and machinery Electric installation Tools and equipment Furniture and fixture Office equipment                                  | 54,372,900<br>447,813,513<br>2,683,816,054<br>-<br>117,219,380<br>-<br>42,758,423<br>-<br>9,260,878<br>-<br>4,075,318 | (deletions)  |                             | June 30<br>2012<br>54,372,900<br>447,931,004<br>2,679,961,805<br><br>122,186,192<br><br>41,249,673<br><br>10,009,437<br><br>5,571,928 | Accumulated depreciation as at July 01, 2011  Rupe   | Depreciation charge / (deletion) for the year es  19,398,121 126,998,411 (15,367,124) 5,543,156 (15,210) 1,895,615 (788,389) 485,835 (6,004) 244,432 (48,388) 1,126,129 (399,460) 1,464,971              | adjustments                | depreciation as at June 30, 2012  273,274,381  1,531,198,463 - 69,541,098 - 24,254,339 - 5,299,362 - 2,313,986 | as at<br>June 30,<br>2012<br>54,372,900<br>174,656,623<br>1,148,763,342<br>-<br>52,645,094<br>-<br>4,710,075<br>-<br>3,257,942                                      | depreciation rate %              |
| Freehold land Building on freehold land Plant and machinery Electric installation Tools and equipment Furniture and fixture Office equipment Computers Vehicles Leased Assets | 54,372,900 447,813,513 2,683,816,054 - 117,219,380 - 42,758,423 - 9,260,878 - 4,075,318 - 9,949,222 - 28,977,615 -    | (deletions)  | adjustments                 | June 30 2012  54,372,900  447,931,004  2,679,961,805  122,186,192   | Accumulated depreciation as at July 01, 2011  Rupe   | Depreciation charge / (deletion) for the year ess  19,398,121 126,998,411 (15,367,124) 5,543,156 (15,210) 1,895,615 (788,389) 485,835 (6,004) 244,432 (48,388) 1,126,129 (399,460) 1,464,971 (3,177,623) |                            | depreciation as at June 30, 2012   | as at June 30, 2012  54,372,900  174,656,623  1,148,763,342  52,645,094  - 4,710,075  - 3,629,661  - 5,498,787  |                                  |
| Freehold land Building on freehold land Plant and machinery Electric installation Tools and equipment Furniture and fixture Office equipment Computers Vehicles               | 54,372,900 447,813,513 2,683,816,054 - 117,219,380 - 42,758,423 - 9,260,878 - 4,075,318 - 9,949,222                   | (deletions)  117,491  14,605,272 (18,459,521)  4,998,419 (31,607)  185,250 (1,694,000)  762,559 (14,000)  1,695,610 (199,000)  3,572,561 (1,610,438) | adjustments                 | June 30<br>2012<br>54,372,900<br>447,931,004<br>2,679,961,805<br>122,186,192<br>41,249,673<br>10,009,437<br>5,571,928<br>11,911,345   | Accumulated depreciation as at July 01, 2011  Rupe   | Depreciation charge / (deletion) for the year es  19,398,121 126,998,411 (15,367,124) 5,543,156 (15,210) 1,895,615 (788,389) 485,835 (6,004) 244,432 (48,388) 1,126,129 (399,460) 1,464,971              | adjustments                | depreciation as at June 30, 2012   | as at<br>June 30,<br>2012<br>54,372,900<br>174,656,623<br>1,148,763,342<br>-<br>52,645,094<br>-<br>16,995,334<br>-<br>4,710,075<br>-<br>3,257,942<br>-<br>3,629,661 | depreciation rate %              |

Depreciation for the year has been allocated as under. 5.1.1

|                              | Note | 2013<br>Rupees | 2012<br>Rupees |
|------------------------------|------|----------------|----------------|
| Cost of sales                | 27.1 | 164,974,426    | 165,819,995    |
| Administrative expenses      | 29   | 3,151,818      | 1,886,496      |
| Income from power generation | 32.1 | 180,781        | -              |
|                              |      | 168,307,025    | 167,706,491    |

|   | 2013<br>Rupees                    | 2012<br>Rupees                         |
|---|-----------------------------------|--|
| apital work in progress - at cost                                   |                                   |  |
| uilding - civil works<br>lant and machinery<br>lectric Installation | 15,257,142<br>-<br>-              | 19,621,677<br>92,126,315<br>18,085,884 |
|   | 15,257,142                        | 129,833,876                            |
| he movement in Capital work in progress is as follows.              |                                   |  |
| alance at the beginning of the year<br>dditions during the year     | 129,833,876                       | 9,089,043                              |
| uilding - civil works<br>lant and machinery<br>lectric installation | 5,011,458<br>380,969<br>4,839,000 | 12,879,170<br>89,779,779<br>18,085,884 |
|   | 10,231,427                        | 120,744,833                            |
| ransfer to operating fixed assets<br>uilding - civil works          | 9,375,993                         | _                                      |
| lant and machinery<br>lectric installation                          | 92,507,284<br>22,924,884          | -                                      |
| alance at the end of the year                                       | 124,808,161<br>15,257,142         | 129,833,876                            |

## 5.3 Disposal of property, plant and equipment

Loss on disposal of property, plant and equipment

5.4

| Particulars                                    | Particulars of buyer     | Cost                   | Accumulated depreciation | Written down<br>value | Sale proceeds           | (Gain) / Loss | Mode of disposal           |
|--|--------------------------|------------------------|--------------------------|-----------------------|-------------------------|---------------|----------------------------|
| Vehicles                                       |                          |                        |                          | Rupees                |                         |               |                            |
| Suzuki Baleno                                  | Muhammad Akram           | 813,830                | 644,580                  | 169,250               | 200,000                 | (30,750)      | Negotiation                |
| Suzuki Cultus                                  | Asad Kamal Aslam         | 708,151                | 563,508                  | 144,643               | 150,000                 | (5,357)       | Negotiation                |
| Suzuki Cultus                                  | Tariq Khan Jadoon        | 604,000                | 480,631                  | 123,369               | 123,369                 | -             | Negotiation                |
| Suzuki Cultus                                  | Khalid Mehmood           | 604,100                | 480,710                  | 123,390               | 123,390                 | -             | Negotiation                |
| Suzuki Cultus                                  | Khalid Mehmood           | 604,100                | 480,710                  | 123,390               | 123,390                 | -             | Negotiation                |
| Toyota Corolla                                 | M. Moosa Appan           | 983,715                | 787,727                  | 195,988               | 195,988                 | -             | Negotiation                |
| Suzuki Cultus                                  | Babar Jahangir           | 600,850                | 489,543                  | 111,307               | 130,000                 | (18,693)      | Negotiation                |
| Suzuki Cultus                                  | Asad Kamal Aslam         | 622,600                | 454,629                  | 167,971               | 190,000                 | (22,029)      | Negotiation                |
| Toyota Corolla                                 | Shaikh Mohammad Naseer   | 1,201,478              | 1,084,965                | 116,513               | 220,000                 | (103,487)     | Negotiation                |
| Toyota Corolla                                 | Saeeda Muneer            | 1,240,600              | 1,052,622                | 187,978               | 350,000                 | (162,022)     | Negotiation                |
| Mercedeze                                      | Shaikh Mohammad Naveed   | 1,500,000              | 1,440,418                | 59,582                | 150,000                 | (90,418)      | Negotiation                |
|  | Sub total                | 9,483,424              | 7,960,043                | 1,523,381             | 1,956,137               | (432,756)     |                            |
| Plant and machinery                            | Noshad Textile Machinery | 3,875,000              | 3,452,839                | 422,161               | 387,931                 | 34,230        | Negotiation                |
|  | Sub total                | 3,875,000              | 3,452,839                | 422,161               | 387,931                 | 34,230        |                            |
| Freehold land<br>Building on freehold land     | Jalal Alaf Khan          | 2,525,000<br>3,893,071 | 3,434,800                | 2,525,000<br>458,271  | 15,006,111<br>2,738,889 | (12,481,111)  | Negotiation<br>Negotiation |
| <b>3</b> · · · · · · · · · · · · · · · · · · · | Sub total                | 6,418,071              | 3,434,800                | 2,983,271             | 17,745,000              | (14,761,729)  |                            |
|  | Grand total              | 19,776,495             | 14,847,682               | 4,928,813             | 20,089,068              | (15,160,255)  |                            |

|  | Note    | 2013<br>Rupees             | 2012<br>Rupees             |  |
|--|---------|----------------------------|----------------------------|--|
| Gain on disposable property, plant and equipment           |         |                            |                            |  |
| Cost<br>Less : Accumulated depreciation                    |         | 19,776,495<br>(14,847,682) | 26,019,887<br>(19,802,198) |  |
| Sale proceeds  |         | 4,928,813<br>(20,089,068)  | 6,217,689<br>(7,147,069)   |  |
| (Gain) / Loss on disposal of property, plant and equipment | 30 & 32 | (15,160,255)               | (929,380)                  |  |
| (Gain) on disposal of property, plant and equipment        | 32      | (15.194.485)               | (1.122.529)                |  |

34,230 193,149

|   |  | Note | 2013<br>Rupees                                  | 2012<br>Rupees                    |
|---|--|------|---|-----------------------------------|
| 6 | LONG TERM DEPOSITS   |      |   |                                   |
|   | Security deposits Electricity - WAPDA Leasing company Others   |      | 10,691,308<br>4,369,738<br>37,500<br>15,098,546 | 10,691,308<br>4,771,613<br>37,500 |
| 7 | LONG TERM INVESTMENT   |      |   |                                   |
|   | Investment in Subsidiary company - at cost   |      |   |                                   |
|   | Ihsan Raiwind Mills (Pvt) Limited  |      | 44,681,513                                      | _                                 |
|   | 27,018,000 (June 30, 2012: Nil) ordinary shares of Rs. 10 each. Equity Interest Held $100\%$                             |      | 44,061,313                                      |                                   |
|   | Break up value on the basis of audited accounts for the year ended June 30, 2013 Rs.(2.41) (June 30, 2012 Rs. 12.46) per |      |   |                                   |
|   | share.   |      | 44,681,513                                      | •                                 |

7.1 During the year the company has acquired the entire share capital of Ihsan Raiwind Mills (Pvt) Limited. The investment has been accounted for at cost in these separate financial statements in accordance with the International Accounting Standard (IAS), 27 "Separate Financial statements".

2042 2042

|   |   | Note | 2013<br>Rupees   | 2012<br>Rupees   |
|---|---|------|--|--|
| 8 | STORES, SPARE PARTS AND LOOSE TOOLS   |      |  |  |
|   | At Mills  |      |  |  |
|   | Stores - at mills<br>Stores - in transit<br>Spare parts<br>Loose tools                        |      | 91,404,057<br>45,271,317<br>130,274,635<br>77,916<br>267,027,925       | 49,922,728<br>-<br>72,048,185<br>76,750<br>122,047,663     |
| 9 | STOCK IN TRADE  |      |  |  |
|   | Raw material in hand<br>Raw material in transit<br>Work in process<br>Finished goods<br>Waste | 9.1  | 1,281,481,445<br>67,422,813<br>109,537,025<br>172,566,693<br>5,239,324 | 891,469,908<br>-<br>97,569,632<br>131,161,980<br>7,823,893 |
|   |   |      | 1,636,247,300  | 1,128,025,413  |

<sup>9.1</sup> Raw material amounted to Rs. Nil (June 30, 2012: Rs. 273,377,892) are stated at their net realizable value aggregating Rs. Nil (June 30, 2012: Rs. 241,124,819). The amount charged to profit and loss in respect of stocks written down to their net realizable value is Rs. Nil (June 30, 2012: Rs. 32,253,073).

<sup>9.2</sup> Finished goods amounting to Rs. 5,177,560 (June 30, 2012: Rs. 36,357,998) are stated at their net realizable value aggregating Rs. 4,968,866 (June 30, 2012: Rs. 29,445,679). The amount charged to profit and loss in respect of stocks written down to their net realizable value is Rs. 208,694 (June 30, 2012: Rs. 6,912,319).

|   |  | Note    | 2013<br>Rupees  | 2012<br>Rupees   |
|---|--|---------|---|--|
| TRAD  | DE DEBTS   |         |   |  |
|   | idered good  |         |   |  |
| Secur<br>Unse   | red<br>cured   | 40.0    | 812,845,011<br>766,403,107  | 693,140,82<br>312,456,37   |
|   |  | 10.2    | 1,579,248,118   | 1,005,597,20   |
| Cons  | idered Doubtful  |         |   |  |
| Provi   | ision for Doubtful debts   | 10.1    | 1,579,248,118   | 1,005,597,20   |
|   | The movement in the provision during the year is as follows:   |         | 1,579,248,118   | 1,005,597,20   |
|   | Balance as at July 01,   |         | -   | 20,837,78  |
|   | Add: Provision made in the year  |         | -   |  |
|   | Less: Provision reversed in the year   |         | -   | 20,837,78<br>(20,837,78  |
|   | Balance as at June 30,   |         | -   |  |
| 10.2  | The amount includes following balances receivable from related parties   |         |   |  |
|   | Ihsan Raiwind Mills (Pvt.) Limited - Subsidiary Company<br>Din Farm Products (Pvt.) Limited - Associated Company   |         | 351,620,302<br>1,047,418  |  |
|   |  |         | 352,667,720   | -  |
| LOAN  | NS AND ADVANCES  |         |   |  |
| Unse  | ecured - Considered good   |         |   |  |
|   | nce to subsidiary company  | 11.1    | 653,201,406   |  |
|   | nce against wages<br>nces to suppliers   |         | 4,599,895<br>71,996,524   | 3,971,19<br>23,399,8   |
| Secu  | red - Considered good  |         |   |  |
|   |  |         |   |  |
| Adva  | nce against letter of credit   |         | 25,479,856  | 43,672,57  |
|   |  |         | 755,277,681   | 43,672,57<br>71,043,59   |
|   | nce against letter of credit  The amount represents funds provided to the subsidiary company to meet amount is unsecured, interest free and receivable in the next accounting  |         | 755,277,681   | 71,043,59  |
|   | The amount represents funds provided to the subsidiary company to meet   |         | 755,277,681 uirements of subsid   | 71,043,59<br>iary company.   |
| 11.1  | The amount represents funds provided to the subsidiary company to meet amount is unsecured, interest free and receivable in the next accounting  | period. | 755,277,681<br>uirements of subsid  | 71,043,59  |
| 11.1  | The amount represents funds provided to the subsidiary company to meet amount is unsecured, interest free and receivable in the next accounting  DE DEPOSITS AND SHORT TERM PREPAYMENTS  | period. | 755,277,681 uirements of subsid   | 71,043,59<br>iary company.   |
| 11.1  | The amount represents funds provided to the subsidiary company to meet amount is unsecured, interest free and receivable in the next accounting  DE DEPOSITS AND SHORT TERM PREPAYMENTS  rity deposits  Leasing companies  | period. | 755,277,681  uirements of subsid  2013 Rupees  1,145,325  | 71,043,59<br>iary company.<br>2012<br>Rupees<br>1,465,875  |
| TRAD  | The amount represents funds provided to the subsidiary company to meet amount is unsecured, interest free and receivable in the next accounting  DE DEPOSITS AND SHORT TERM PREPAYMENTS  rity deposits   | period. | 755,277,681  uirements of subsid  2013 Rupees   | 71,043,59<br>iary company.<br>2012<br>Rupees<br>1,465,875<br>1,117,850   |
| TRAD  | The amount represents funds provided to the subsidiary company to meet amount is unsecured, interest free and receivable in the next accounting  DE DEPOSITS AND SHORT TERM PREPAYMENTS  rity deposits  Leasing companies  Others  | period. | 755,277,681  uirements of subsid  2013 Rupees  1,145,325 1,127,850  | 71,043,59 iary company.  2012 Rupees  1,465,875 1,117,850 3,010,000  |
| TRAC<br>Secur   | The amount represents funds provided to the subsidiary company to meet amount is unsecured, interest free and receivable in the next accounting  DE DEPOSITS AND SHORT TERM PREPAYMENTS  rity deposits  Leasing companies  Others  | period. | 755,277,681  uirements of subsid  2013 Rupees  1,145,325 1,127,850 3,708,750  | 71,043,59 iary company.  2012 Rupees  1,465,875 1,117,850 3,010,000  |
| TRAC<br>Secur<br>Prepa<br>OTHE  | The amount represents funds provided to the subsidiary company to meet amount is unsecured, interest free and receivable in the next accounting  DE DEPOSITS AND SHORT TERM PREPAYMENTS  rity deposits  Leasing companies Others ayments  ER RECEIVABLES  rt rebate  | period. | 755,277,681  uirements of subsid  2013 Rupees  1,145,325 1,127,850 3,708,750  5,981,925   | 71,043,59 iary company.  2012 Rupees  1,465,875 1,117,850 3,010,000 5,593,725  |
| TRAD Securi Prepa OTHE  | The amount represents funds provided to the subsidiary company to meet amount is unsecured, interest free and receivable in the next accounting  DE DEPOSITS AND SHORT TERM PREPAYMENTS  rity deposits  Leasing companies  Others  ayments  ER RECEIVABLES   | period. | 755,277,681  uirements of subsid  2013 Rupees  1,145,325 1,127,850 3,708,750  5,981,925   | 71,043,59 iary company.  2012 Rupees  1,465,875 1,117,850 3,010,000 5,593,725  |
| TRAD Securi Prepa OTHE  | The amount represents funds provided to the subsidiary company to meet amount is unsecured, interest free and receivable in the next accounting  DE DEPOSITS AND SHORT TERM PREPAYMENTS  rity deposits  Leasing companies Others ayments  ER RECEIVABLES  rt rebate ance Claim Receivable  | period. | 755,277,681  uirements of subsid  2013 Rupees  1,145,325 1,127,850 3,708,750  5,981,925  54,034 31,720  | 71,043,59 iary company.  2012 Rupees  1,465,875 1,117,850 3,010,000 5,593,725 31,992 3,493,000   |
| TRAD Securi Prepa OTHE Expoi  | The amount represents funds provided to the subsidiary company to meet amount is unsecured, interest free and receivable in the next accounting  DE DEPOSITS AND SHORT TERM PREPAYMENTS  rity deposits Leasing companies Others aayments  ER RECEIVABLES  rt rebate ance Claim Receivable on claims receivable  REFUND DUE GOVERNMENT  | period. | 755,277,681  uirements of subsid  2013 Rupees  1,145,325 1,127,850 3,708,750  5,981,925  54,034 31,720 42,279,462   | 71,043,59 iary company.  2012 Rupees  1,465,875 1,117,850 3,010,000 5,593,725 31,992 3,493,000   |
| TRAD Securi Prepa OTHE Export Insur: Cottc                                      | The amount represents funds provided to the subsidiary company to meet amount is unsecured, interest free and receivable in the next accounting  DE DEPOSITS AND SHORT TERM PREPAYMENTS  rity deposits  Leasing companies Others ayments  ER RECEIVABLES  rt rebate ance Claim Receivable on claims receivable  REFUND DUE GOVERNMENT  nce Income Tax  | period. | 755,277,681  uirements of subsid  2013 Rupees  1,145,325 1,127,850 3,708,750  5,981,925  54,034 31,720 42,279,462  42,365,216                                       | 71,043,51 iary company  2012 Rupees  1,465,875 1,117,856 3,010,000  5,593,725  31,992 3,493,000 - 3,524,992                                    |
| TRAD  TRAD  Securi  Prepa  OTHE  Expoilinsura  Cotto  TAX I  Advan  Open  Paid/ | The amount represents funds provided to the subsidiary company to meet amount is unsecured, interest free and receivable in the next accounting  DE DEPOSITS AND SHORT TERM PREPAYMENTS  rity deposits Leasing companies Others aayments  ER RECEIVABLES  rt rebate ance Claim Receivable on claims receivable  REFUND DUE GOVERNMENT  | period. | 755,277,681  uirements of subsid  2013 Rupees  1,145,325 1,127,850 3,708,750  5,981,925  54,034 31,720 42,279,462   | 71,043,51 iary company  2012 Rupees  1,465,875 1,117,850 3,010,000  5,593,725  31,993 3,493,000 - 3,524,992  23,166,16 54,673,48               |
| TRAD  TRAD  Securi  Prepa  OTHE  Expoilinsura  Cotto  TAX I  Advan  Open  Paid/ | The amount represents funds provided to the subsidiary company to meet amount is unsecured, interest free and receivable in the next accounting  DE DEPOSITS AND SHORT TERM PREPAYMENTS  rity deposits  Leasing companies Others ayments  ER RECEIVABLES  rt rebate ance Claim Receivable on claims receivable  REFUND DUE GOVERNMENT  nce Income Tax ning balance / Adjusted during the year -Net                       | period. | 755,277,681  uirements of subsid  2013 Rupees  1,145,325 1,127,850 3,708,750  5,981,925  54,034 31,720 42,279,462  42,365,216  48,656,015 122,650,150               | 71,043,59 iary company.  2012 Rupees  1,465,875 1,117,850 3,010,000 5,593,725  31,992 3,493,000 - 3,524,992  23,166,166 54,673,483 (29,183,633 |
| TRAD  Securi  Prepa  OTHE  Expoilinsura  Cotto  TAX I  Advai  Open  Paid/       | The amount represents funds provided to the subsidiary company to meet amount is unsecured, interest free and receivable in the next accounting  DE DEPOSITS AND SHORT TERM PREPAYMENTS  rity deposits  Leasing companies Others ayments  ER RECEIVABLES  rt rebate ance Claim Receivable on claims receivable  REFUND DUE GOVERNMENT  nce Income Tax ing balance / Adjusted during the year -Net Provision for the year | period. | 755,277,681  uirements of subsid  2013 Rupees  1,145,325 1,127,850 3,708,750  5,981,925  54,034 31,720 42,279,462  42,365,216  48,656,015 122,650,150 (100,609,052) | 71,043,59<br>iary company<br>2012  |

|                        | Note | 2013<br>Rupees | 2012<br>Rupees |
|------------------------|------|----------------|----------------|
| CASH AND BANK BALANCES |      |                |                |
| Cash with banks        |      |                |                |
| In current accounts    | 15.1 | 51,862,923     | 72,272,014     |
| In dividend accounts   | 15.2 | 2,121,731      | 2,137,634      |
| In savings account     | 15.3 | 15,754         | 14,574         |
|                        |      | 54,000,408     | 74,424,222     |

15.1

15

16

- 15.2
- It includes balance with associated company (MCB Bank Limited) of Rs. 17,079,060 (June 30, 2012 : Rs. 1,975,745 ). It represents balance with associated company (MCB Bank Limited) of Rs. 1,326,282 (June 30, 2012 : Rs. 1,335,667). It represents balance with associated company (MCB Bank Limited) and carries mark up at the rate of **5.00 to 7.00** (June 30, 2012 : 5.00 to 7.00) percent per annum. 15.3

|                                    | Note | 2013<br>Rupees | 2012<br>Rupees |
|------------------------------------|------|----------------|----------------|
| TRADE AND OTHER PAYABLES           |      |                |                |
| Creditors                          |      | 223,705,580    | 192,026,794    |
| Murahaba                           | 16.1 | 2,158,621,293  | 1,245,661,170  |
| Accrued liabilities                |      | 118,375,000    | 111,434,975    |
| Advances from customers            |      | 14,779,557     | 3,696,404      |
| Retention money                    |      | -              | 376,018        |
| Excise duty on loans               | 16.2 | 4,429,581      | 4,429,581      |
| Sales tax claim payable            | 16.3 | 14,759,965     | 14,759,965     |
| Workers' profit participation fund | 16.5 | 44,253,270     | 344,848        |
| Unclaimed dividend                 |      | 3,829,600      | 3,845,503      |
| Withholding tax payable            |      | -              | 9,509          |
| Other Payabale                     | 16.4 | 44,681,513     | -              |
|                                    |      | 2,627,435,359  | 1,576,584,767  |

- 16.1 These facilities are secured against first pari passu hypothecation and floating charge over company's stocks, book debts and receivables, of the company. Overall limits for these facilities are disclosed in note 18.1. Mark up ranges from 8.84 to 12.34 (June 30, 2012 : 11.60 to 14.19) percent per annum. These facilities are expiring on various dates from August 2013 to December 2013.
- 16.2 The company had provided the excise duty payable on loans from banks / financial institutions. The Supreme Court of Pakistan has decided the case against the company. The demand against payment of excise duty has not been raised by the authorities.
- The company has filed appeal in High Court of Sindh, Karachi against the order of Custom / Excise and Sales Tax Appellate Tribunal, Karachi regarding penalty and additional tax.
- 16.4 It represents amount payable to previous shareholders of Ihsan Raiwind Mills (Pvt) Limited against purchase of entire share capital.

|      |   | Note | 2013<br>Rupees | 2012<br>Rupees |
|------|---|------|----------------|----------------|
| 16.5 | Workers' profit participation fund              |      |                |                |
|      | Opening balance                                 |      | 344,848        | 48,874,280     |
|      | Interest on fund utilized in company's business |      | <del>-</del>   | 344,848        |
|      |   |      | 344,848        | 49,219,128     |
|      | Paid during the year                            |      | -              | (48,874,280)   |
|      |   |      | 344,848        | 344,848        |
|      | Allocation for the year                         |      | 43,908,422     | -              |
|      | Closing balance                                 |      | 44,253,270     | 344,848        |

16.3.1 Interest on Workers' profit participation fund has been provided at the rate of 0% (June 30, 2012: 15.5%)

|    |   | Note | 2013<br>Rupees                        | 2012<br>Rupees                                     |
|----|---|------|---------------------------------------|--|
| 17 | ACCRUED MARK UP AND INTEREST  |      |                                       |  |
|    | Mark up / interest accrued on secured loans Long term financing Short term borrowings Finance lease |      | 10,191,699<br>69,583,884<br>1,287,508 | 8,938,892<br>51,988,641<br>2,541,139<br>63,468,672 |
| 18 | SHORT TERM BORROWINGS   |      |                                       |  |
|    | Secured - from banking companies  |      |                                       |  |
|    | Running finance<br>Money market loan  |      | 182,332,140                           | 251,525,710<br>250,000,000                         |
|    |   |      | 182,332,140                           | 501,525,710  |

18.1 Total credit limits available for short term bank borrowings are Rs. 7,085 million (June 30, 2012 : Rs. 7,085 million). These borrowings were secured against first pari passu hypothecation and floating charge over company's stocks, book debts, movables, receivables, and lien on export / import documents of the company. Mark up ranges from 9.19 to 13.29 (June 30, 2012 : 11.56 to 14.94) percent per annum. Average effective interest rate computes to 10.64 (June 30, 2012 : 14.00) percent per annum. These facilities are expiring on various dates from July 2013 to April 2014.

|   | Note | 2013<br>Rupees | 2012<br>Rupees |
|---|------|----------------|----------------|
| LONG TERM FINANCING   |      |                |                |
| Secured - from banking companies and financial institutions |      |                |                |
| Pak Oman Investment Company Limited                         | 19.1 | 26,291,217     | 46,625,039     |
| Standard Chartered Bank                                     | 19.2 | 35,846,000     | 69,048,900     |
| Habib Metropolian Bank Ltd                                  | 19.3 | 174,327,287    | 222,750,000    |
| Meezan Bank Ltd   | 19.4 | 770,328,000    | 158,354,000    |
|   |      | 1,006,792,504  | 496,777,939    |
| Less : Current portion                                      |      | (185,825,808)  | (222,562,722)  |
|   |      | 820,966,696    | 274,215,217    |

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| Bank |                             | Facility        | Outstanding<br>Amount | Mark up<br>rate           | No. of installments Outstanding | Date of last installment | Security   |
|------|-----------------------------|-----------------|-----------------------|---------------------------|---------------------------------|--------------------------|--|
| 19.1 | چ                           | SBP-LTFF        | 9,150,000             | 6.50%                     | 04 Semi Annual                  | 30-May-15                |  |
|      | этра                        | SBP-LTFF        | 9,150,000             | 6.50%                     | 04 Semi Annual                  | 06-Jun-15                | First pari passu hypothecation charge of Rs.103.400 million over present and                                     |
|      | int C                       | SBP-LTFF        | 3,050,000             | 6.50%                     | 04 Semi Annual                  | 30-Jun-15                | future assets (plant and machinery) with 25 percent margin.  |
|      | stme                        | SBP-LTFF        | 4,941,217             | 6.75%                     | 05 Semi Annual                  | 22-Aug-15                |  |
|      | Pak Oman Investment Company | SBP-LTFF        | -                     | SBP refinance rate + 1%   | Loan repaid in the year         | 10-May-13                | Demand promissory note and first pari passu charge by way of hypothecation of Rs.54.667 million over present and |
|      |                             | Term<br>Finance | -                     | 6 Month<br>Kibor + 2%     | Loan repaid in the year         | 10-May-13                | future plant and machinery of the company inclusive of 25% margin.   |
|      |                             | Total           | 26,291,217            |                           |                                 |                          |  |
| 19.2 |                             | Term<br>Finance | -                     | 9.20%                     | Loan repaid in the year         | 23-Dec-12                | Specific charge of Rs.50 million over specific plant and machinery of the company                                |
|      | 3ank                        | LTFF            | 500,000               | SBP refinance rate + 1.5% | 01 Semi Annual                  | 6-Dec-13                 | First specific charge of 6.5 million on  |
|      | ered I                      | Term<br>Finance | 500,000               | 3 Month<br>Kibor +1%      | 01 Semi Annual                  | 6-Dec-13                 | company's plantand machinery   |
|      | Chart                       | LTFF            | 15,874,000            | SBP refinance rate + 1.5% | 03 Semi Annual                  | 15-Sep-14                |  |
|      | Standard Chartered Bank     | Term<br>Finance | 15,874,000            | 6 Month<br>Kibor +1%      | 03 Semi Annual                  | 15-Sep-14                | Demand promissory note and first charge on   |
|      | Stan                        | LTFF            | 1,549,000             | SBP refinance rate + 1.5% | 03 Semi Annual                  | 20-Dec-14                | company's specific plant and machinery of Rs. 125 million  |
|      |                             | Term<br>Finance | 1,549,000             | 6 Month<br>Kibor +1%      | 03 Semi Annual                  | 20-Dec-14                |  |
|      |                             | Total           | 35,846,000            |                           |                                 |                          |  |

| 19.3 | opolitan<br>Ltd           | Diminishing<br>Musharika | 96,250,000  | 3 Month<br>Kibor + 1%    | 07 Quarterly   | 21-Mar-15 | The Loan is secured against first charge on the musharika asset and promissory note covering the sales price of the asset |
|------|---------------------------|--------------------------|-------------|--------------------------|----------------|-----------|---|
|      | Habib Metropo<br>Bank Ltd | Diminishing<br>Musharika | 45,500,000  | 3 Month<br>Kibor + 1%    | 07 Quarterly   | 21-Mar-15 | The Loan is secured against first charge on the musharika asset and promissory note covering the sales price of the asset |
|      | Habik                     | Diminishing<br>Musharika | 32,577,287  | 3 Month<br>Kibor + 1%    | 12 Quarterly   | Aug-16    | The Loan is secured against first charge on the musharika asset and promissory note covering the sales price of the asset |
|      |                           | Total                    | 174,327,287 |                          |                |           |   |
| 19.4 | , Lt                      | Diminishing<br>Musharika | 38,750,000  | 6 Month<br>Kibor + 0.55% | 01 Semi Annual | 1-Sep-13  | The Loan is secured against first specific charge of Rs. 193.750 million over fixed assets with 20% margin                |
|      | Meezan Bank Lt            | Diminishing<br>Musharika | 31,578,000  | 6 Month<br>Kibor + 0.55% | 03 Semi Annual | 30-Sep-13 | The Loan is secured against first specific charge of Rs. 52.630 million over fixed assets with 20% margin                 |
|      |                           | Diminishing<br>Musharika | 700,000,000 | 6 Month<br>Kibor + 0.75% | 08 Semi Annual | 30-May-18 | The Loan is secured against first specific charge of Rs. 879.305 million over fixed assets with 20% margin                |
|      |                           | Total                    | 770,328,000 |                          |                |           |   |

### 20 LIABILITIES AGAINSTASSETS SUBJECT TO FINANCE LEASE

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|   | 2013                   |  |   | 2012                   |  |   |
|---|------------------------|--|---|------------------------|--|---|
|   | Minimum lease payments | Financial charges<br>for<br>future periods | Present value of minimum lease payments | Minimum lease payments | Financial charges<br>for future<br>periods | Present value<br>of minimum lease<br>payments |
|   |                        | Rupees                                     |   |                        | Rupees                                     |   |
| Up to one year                                    | 37,212,419             | 4,122,553                                  | 33,089,866                              | 43,099,120             | 8,360,225                                  | 34,738,895                                    |
| Later than one year but not later than five years | 21,217,605             | 1,307,094                                  | 19,910,511                              | 51,963,797             | 5,148,416                                  | 46,815,381                                    |
|   | 58,430,024             | 5,429,647                                  | 53,000,377                              | 95,062,917             | 13,508,641                                 | 81,554,276                                    |

The total lease rentals due under the lease agreements aggregate Rs. 58.430 million (June 30, 2012: Rs. 95.063 million) and are payable in equal monthly / semi annually installments under various lease agreements, latest by 2016. The present value of minimum lease payments has been discounted at interest rate implicit in the lease, which equates to an interest rate of approximately 9.96 to 14.00 (June 30, 2012: 10.00 to 15.69) percent per annum. If any lease is terminated, the lessee is required to pay the purchase price specified in the lease agreements. The cost of repairs and insurance are borne by the lessee. The liability is partially secured by a deposit of Rs. 5.314 million (June 30, 2012: Rs. 6.096 million) and demand promissory note. The estimated residual value of assets acquired on finance lease is Rs. 5.314 million (June 30, 2012: Rs. 6.096 million). The company intend to exercise the option of purchasing the leased assets at residual value upon completion of lease term. The number of maximum / minimum monthly lease rentals payable are 36 and 2 respectively.

|         |  | Note | 2013<br>Rupees         | 2012<br>Rupees         |
|---------|--|------|------------------------|------------------------|
| STAFF I | RETIREMENT BENEFITS - GRATUITY                           |      |                        |                        |
| Movem   | ent in the net liability recognized in the balance sheet |      |                        |                        |
| 21.1    | Opening net liability                                    |      | 75,467,567             | 64,972,067             |
|         | Expense for the year                                     | 21.2 | 38,908,200             | 33,047,781             |
|         |  |      | 114,375,767            | 98,019,848             |
|         | Benefits paid during the year                            |      | (23,263,550)           | (22,552,281)           |
|         | Closing net liability                                    |      | 91,112,217             | 75,467,567             |
| 21.2    | Expense recognized in the income statement               |      |                        |                        |
|         | Current service cost                                     |      | 31,408,164             | 22,964,524             |
|         | Interest cost  |      | 6,488,171<br>1,011,865 | 7,952,610<br>2,130,647 |

### 21.3 Movement in the present value of defined benefit obligation

| Present value of defined benefit obligation<br>Current service cost | 92,091,058<br>31,408,164    | 89,408,343<br>22,964,524    |
|---|-----------------------------|-----------------------------|
| Interest cost   | 6,488,171                   | 7,952,610                   |
| Actuarial loss / (gain) Benefits paid                               | (7,035,391)<br>(23,263,550) | (5,682,138)<br>(22,552,281) |
| beliefits paid  | (23,263,330)                | (22,332,281)                |
|   | 99,688,452                  | 92,091,058                  |

### 21.4 Historical information

|   | 2013       | 2012       | 2011         | 2010                      | 2009                       |
|---|------------|------------|--------------|---------------------------|----------------------------|
| Present value of defined                                    |            |            |              |                           |                            |
| benefit obligation  | 99,688,452 | 92,091,058 | 89,408,343   | 62,977,987                | 62,835,084                 |
| Experience adjustments on                                   |            |            |              |                           |                            |
| plan liabilities  | 7,035,391  | 5,682,138  | (12,148,958) | (3,047,302)               | 237,696                    |
|   |            |            |              |                           |                            |
|   |            |            |              | 2013                      | 2012                       |
|   |            |            |              | Rupees                    | Rupees                     |
|   |            |            |              |                           |                            |
| 5 Reconciliation  |            |            |              |                           |                            |
| Reconciliation  Present value of defined benefit obligation |            |            |              | 99,688,452                | 92,091,058                 |
|   |            |            |              | 99,688,452<br>(8,576,235) | 92,091,058<br>(16,623,491) |

### 21.6 General description

The scheme provides for terminal benefits for all of its permanent employees who attain the minimum qualifying period. Annual charges is made using the actuarial technique of Projected Unit Credit Method.

|       |  | 2013           | 2012           |
|-------|--|----------------|----------------|
| 21.7  | Principal actuarial assumption   |                |                |
| 21.8  | Following are a few important actuarial assumption used in the valuation. Discount rate Expected rate of increase in salary Expected gratuity expense for the year ending June 30, 2014 works out to Rs. 40,311,306. | 10.5%<br>10.0% | 13%<br>10%     |
|       |  | 2013<br>Rupees | 2012<br>Rupees |
| DEFER | RED TAXATION   |                |                |

### 22

The deferred taxation liability / (asset) comprises of following temporary differences.

Taxable temporary differences (deferred tax liabilities)

| Accelerated tax depreciation allowance   | 90,205,866                        | 90,205,866                        |
|--|-----------------------------------|-----------------------------------|
| Deductible temporary differences (deferred tax assets)   |                                   |                                   |
| Staff retirement benefits - gratuity<br>Provision for doubtful debts<br>Unused tax credits - unabsorbed depreciation | (9,111,620)<br>-<br>(220,718,864) | (9,111,620)<br>-<br>(220,718,864) |
|  | (139,624,618)                     | (139,624,618)                     |

22.1 In view of applicability of presumptive tax regime, deferred tax assets has been worked out after taking effect of income covered under presumptive tax regime. During the year net deferred tax assets amounted to Rs. 159,524,891 has arised. The increase in the amount of deferred tax asset has not been recognized because proportion of export sales for the year exceeds the thresholds of 80 percent of total sales, therefore, the assessment of the company for the period will be finalized under final tax regime under section 169 of the income tax ordinance 2001.

#### 23 CONTINGENCIES AND COMMITMENTS

The Company has issued post dated cheques amounting to Rs. 77,474 million (June 30, 2012: Rs. 54.437 million) in favor of Collector of Customs in lieu of custom levies against various statutory notification. The indemnity bonds furnished by the company are likely to be released after the fulfillment of term of related SROs.

|      |  | 2013<br>Rupees                           | 2012<br>Rupees                 |
|------|--|--|--------------------------------|
| 23.2 | Contingencies Bills discounted with recourse Bank guarantees issued in the ordinary course of business                           | 53,301,795<br>159,060,401                | 392,420,154<br>139,240,401     |
| 23.3 | Commitments Letters of credit for capital expenditure Letters of credit for raw material Letters of credit for stores and spares | 140,495,338<br>506,926,003<br>40,858,250 | -<br>263,623,889<br>11,940,841 |

#### ISSUED, SUBSCRIBED AND PAID UP CAPITAL 24

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| 2013<br>Number | 2012<br>r of shares |  | 2013<br>Rupees | 2012<br>Rupees |
|----------------|---------------------|--|----------------|----------------|
| 13,479,600     | 13,479,600          | Ordinary shares of Rs. 10 each allotted for consideration paid in cash                   | 134,796,000    | 134,796,000    |
| 1,962,334      | 1,962,334           | Ordinary shares of Rs. 10 each allotted for consideration of amalgamation of power plant | 19,623,340     | 19,623,340     |
| 4,941,419      | 4,941,419           | Ordinary shares of Rs. 10 each allotted as fully paid bonus                              | 49,414,190     | 49,414,190     |
| 20,383,353     | 20,383,353          | shares   | 203,833,530    | 203,833,530    |

- 24.1 Associated company (Din Leather (Pvt.) Limited) held 6,600 (June 30, 2012: 6,600) ordinary shares of the company.
- 24.2 The shareholders' are entitled to receive all distributions to them including dividend and other entitlements in the form of bonus and right shares as and when declared by the company. All shares carry "one vote" per share without restriction.

|    |  | Note | 2013<br>Rupees               | 2012<br>Rupees             |
|----|--|------|------------------------------|----------------------------|
| 25 | RESERVES   |      |                              |                            |
|    | Capital<br>Merger reserve                          | 25.1 | 10,376,660                   | 10,376,660                 |
|    | <b>Revenue</b><br>General<br>Unappropriated profit |      | 400,000,000<br>1,686,027,484 | 400,000,000<br>952,376,513 |
|    |  |      | 2,096,404,144                | 1,362,753,173              |

25.1 This represents book difference of capital under scheme of arrangement for amalgamation with Din Power Limited in the year 2001.

|                        | Note | 2013<br>Rupees | 2012<br>Rupees |
|------------------------|------|----------------|----------------|
| SALES - NET            |      |                |                |
| Export                 | 26.1 | 2,799,717,284  | 2,739,840,729  |
| Yarn - Direct export   |      | 4,059,385,140  | 109,571,527    |
| Yarn - Indirect export |      | 122,169,928    | 139,267,869    |
| Waste and others       |      | 64,897         | 344,643        |
| Rebate                 |      | 6,981,337,249  | 2,989,024,768  |
| Total export sales     |      |                |                |
| Local                  |      |                |                |
| Yarn                   |      | 993,689,729    | 4,086,629,507  |
| Raw Material           |      | 339,971,314    | 284,811,737    |
| Waste and others       |      | 106,808,376    | 117,083,282    |
| Total local sales      |      | 1,440,469,419  | 4,488,524,526  |
|                        |      | 8,421,806,668  | 7,477,549,294  |
| Sales Tax              |      | 45,186,522     | 3,201,147      |
|                        |      | 8,466,993,190  | 7,480,750,441  |
| Less                   |      |                |                |
| Commission and claims  |      | (125,432,200)  | (119,060,669)  |
| Sales Tax              |      | (45,186,522)   | (3,201,147)    |
|                        |      | 8,296,374,468  | 7,358,488,625  |

|   | Note                                | 2013<br>Rupees  | 2012<br>Rupees  |
|---|-------------------------------------|---|---|
| COST OF SALES   |                                     |   |   |
| Cost of goods manufactured  | 27.1                                | 6,947,933,302   | 7,358,383,642   |
| Finished goods  |                                     |   |   |
| Opening stock Closing stock   |                                     | 138,985,873<br>(177,806,017)  | 344,148,350<br>(138,985,873)  |
| 27.1 Cost of goods manufactured   |                                     | 6,909,113,158   | 7,563,546,119   |
| Raw material consumed Cost of raw material sold Packing material consumed Stores and spares consumed Salaries, wages and other benefits Fuel and power Insurance Repairs and maintenance Depreciation Vehicle running and maintenance Books and periodicals Postage and telephone Travelling and conveyance Legal and professional Contract / ticense fee Rent, rates and taxes Other overheads | 27.1.1<br>27.1.2<br>5.1.1<br>27.1.3 | 4,789,907,534 338,558,571 107,017,117 182,383,330 509,298,517 767,060,718 19,096,820 32,724,850 164,974,426 6,755,435 1,581,453 529,570 2,453,388 40,000 28,003,750 3,013,770 6,501,446 6,959,900,695 | 5,469,372,504<br>411,637,984<br>96,604,436<br>108,368,651<br>412,906,530<br>620,077,732<br>14,260,583<br>20,565,688<br>165,819,995<br>6,438,618<br>780,023<br>510,369<br>2,145,851<br>-<br>25,800,000<br>2,521,191<br>4,669,262 |
| Work in process Opening stock Closing stock   |                                     | 97,569,632<br>(109,537,025)<br>(11,967,393)<br>6,947,933,302  | 93,473,857<br>(97,569,632)<br>(4,095,775)<br>7,358,383,642  |
| 7.1.1 Raw material consumed   |                                     |   |   |
| Opening stock<br>Purchases  |                                     | 891,469,908<br>5,339,099,365  | 1,398,746,335<br>5,242,102,112  |
| Closing stock   |                                     | 6,230,569,273<br>(1,281,481,445)  | 6,640,848,447<br>(891,469,908)  |
| Dyeing charges<br>Cost of raw material sold   |                                     | 4,949,087,828<br>179,378,277<br>(338,558,571)   | 5,749,378,539<br>131,631,949<br>(411,637,984)   |
|   |                                     | 4,789,907,534   | 5,469,372,504   |

27

27.1.2 Salaries, wages & other benefits includes Rs. 35,945,911 (June 30, 2012: Rs. 31,641,261) in respect of staff retirement benefits.

27.1.3 It represents contract fee / license fee paid to Brother textile mills limited against use of production facility.

|                              | Note | 2013<br>Rupees | 2012<br>Rupees |
|------------------------------|------|----------------|----------------|
| DISTRIBUTION COST            |      |                |                |
| Ocean freight                |      | 62,353,840     | 60,022,860     |
| Air freight                  |      | 5,522,102      | 26,931,559     |
| Local freight                |      | 27,859,000     | 36,745,678     |
| Clearing and forwarding      |      | 6,531,798      | 7,670,950      |
| Export development surcharge |      | 7,076,937      | 6,543,827      |
| Others                       |      | 2,651,725      | 3,140,503      |
| Travelling expense           |      | 638,364        | 128,165        |
|                              |      | 112,633,766    | 141,183,542    |

|                                    | Note  | 2013<br>Rupees | 2012<br>Rupees |
|------------------------------------|-------|----------------|----------------|
| ADMINISTRATIVE EXPENSES            |       |                |                |
| Directors' remuneration            | 35    | 28,544,400     | 38,059,200     |
| Staff salaries and other benefits  | 29.1  | 46,612,105     | 38,705,785     |
| Travelling and conveyance          |       | 2,744,923      | 3,925,776      |
| Vehicle running and maintenance    |       | 1,984,297      | 2,914,808      |
| Rent, rates and taxes              |       | 58,910         | 37,406         |
| Electricity, gas and water         |       | 261,455        | 857,022        |
| Printing and stationery            |       | 1,118,584      | 789,135        |
| Fees, subscription and periodicals |       | 4,046,674      | 2,370,765      |
| Legal and professional             |       | 3,679,864      | 789,000        |
| Repairs and maintenance            |       | 5,762,655      | 1,307,222      |
| Postage and telephone              |       | 6,085,560      | 6,258,035      |
| Entertainment                      |       | 1,194,928      | 740,925        |
| Advertisement                      | 5.1.1 | 390,073        | 21,600         |
| Depreciation<br>Others             | 5.1.1 | 3,151,818      | 1,886,496      |
| Others                             |       | 6,130,829      | 3,808,041      |
|                                    |       | 111,767,075    | 102,471,216    |

29

29.1 Staff salaries and other benefits includes Rs. 2,962,289 (June 30, 2012: Rs. 1,406,521) in respect of staff retirement benefits.

|      |   | Note                        | 2013<br>Rupees   | 2012<br>Rupees                                     |
|------|---|-----------------------------|--|--|
| ОТНЕ | ER OPERATING EXPENSES   |                             |  |  |
| Loss | ers' profit participation fund<br>on sale of property, plant and equipment<br>ors' remuneration<br>tion   | 16.5<br>5.4<br>30.2<br>30.1 | 43,908,422<br>34,230<br>1,288,000<br>100,000<br>45,330,652 | 193,149<br>1,188,000<br>200,000<br>1,581,149       |
| 30.1 | None of the directors or their spouses had any interest in donee fund.  |                             |  |  |
| 30.2 | Auditors' remuneration  |                             |  |  |
|      | Audit fee   |                             | 1,100,000  | 1,000,000  |
|      | Half yearly review fee  |                             | 88,000   | 88,000   |
|      | Tax services  |                             | 1,288,000  | 1,188,000  |
|      | NCE COST  |                             |  |  |
| Mark | up / interest on Long term financing Liabilities against assets subject to finance lease Short term borrowings Workers' profit participation fund | 16.5                        | 50,530,640<br>6,963,495<br>219,690,597                     | 50,192,187<br>10,854,650<br>321,711,233<br>344,848 |
| Bank | charges and commission  | .515                        | 21,479,373   | 22,473,585   |
| ОТНЕ | ER INCOME   |                             | 270,004,103  | 403,370,303  |
| From | financial assets  |                             |  |  |
|      | on translation of foreign currency account  |                             | 1,377  | 10,670   |
|      | t on savings account  | 22.4                        | 2,393  | 3,772  |
|      | ne from power generation<br>rsal of provision for doubtful debts  | 32.1                        | 196,056<br>-   | 20,837,781   |
| From | other than financial assets   |                             |  |  |
| Gain | on sale of property, plant and equipment  | 5.4                         | 15,194,485   | 1,122,529  |
|      |   |                             | 15,394,311   | 21,974,752   |

|       |   | Rupees   |
|-------|---|--|
|       |   |  |
|       | 4,946,229   | -  |
|       |   |  |
| 5.1.1 | 176,706<br>224,106<br>3,764,920<br>13,945<br>55,170<br>180,781<br>8,202<br>1,391<br>219,025<br>105,927<br>4,750,173 |  |
|       |   |  |
|       | 82,535,382<br>1,388,470<br>16,685,200   | 29,610,690<br>(427,057)<br>-<br>(193,592,140)  |
|       | 5.1.1   | 176,706<br>224,106<br>3,764,920<br>13,945<br>55,170<br>5.1.1 180,781<br>8,202<br>1,391<br>219,025<br>105,927<br>4,750,173<br>196,056 |

- 33.1 Tax expense for year is calculated under section 169 as proportion of export sales for the year has exceeds the thresholds of 80 percent of total sales, therefore, the assessment of the company for the year will be finalized under final tax regime under section 169 of the income tax ordinance 2001.
- 33.2 The relationship between tax expense and accounting profit has not been presented in these financial statements as the total income of the company attracts final tax under Income Tax Ordinance, 2001.

|    |  |         | 2013<br>Rupees | 2012<br>Rupees |
|----|--|---------|----------------|----------------|
| 34 | (LOSS)/EARNINGS PER SHARE  |         |                |                |
|    | Basic earnings / (loss) per share                                      |         |                |                |
|    | Profit / (Loss)for the year  | Rupees  | 733,650,971    | (669,486,645)  |
|    | Weighted average number of ordinary shares outstanding during the year | Numbers | 20,383,353     | 20,383,353     |
|    | Earnings / (Loss) per share - basic                                    | Rupees  | 35.99          | (32.84)        |

34.1 There were no convertible dilutive potential ordinary shares in issue as at June 30, 2013 and June 30, 2012.

### 35 REMUNERATION TO DIRECTORSAND EXECUTIVES

|                         | 2013            |            | 2012       |                 |            |            |
|-------------------------|-----------------|------------|------------|-----------------|------------|------------|
|                         | Chief Executive | Director   | Executive  | Chief Executive | Director   | Executive  |
|                         |                 | Rupees     |            |                 | Rupees     |            |
| Managerial remuneration | 2,162,460       | 23,787,060 | 44,631,264 | -               | 34,599,360 | 35,246,761 |
| Medical allowances      | 216,240         | 2,378,640  | 4,463,073  | -               | 3,459,840  | 3,524,676  |
|                         |                 |            |            |                 |            |            |
|                         | 2,378,700       | 26,165,700 | 49,094,337 | -               | 38,059,200 | 38,771,437 |
| Number of persons       | 1               | 3          | 31         | -               | 4          | 19         |

- 35.1 The chairman of the company has waived off his remuneration.
- 35.2 The company also bears the traveling expenses of the directors relating to travel for official purposes.

#### 36 FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

The company has exposures to the following risks from its use of financial instruments.

- 36.1 Credit risk
- 36.2 Liquidity risk 36.3 Market risk

The board of directors has overall responsibility for the establishment and oversight of company's risk management framework. The board is also responsible for developing and monitoring the company's risk management policies.

### 36.1.1 Exposure to credit risk

Credit risk is the risk of financial loss to the company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the trade debts, loans and advances, trade deposits and short term prepayments and cash and bank balances. Out of total financial assets of Rs. 2,346.133 million (June 30, 2012: Rs. 1,101.599 million), financial assets which are subject to credit risk aggregate to Rs. 2,292.132 million (June 30, 2012: Rs. 1,027.174 million). The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date is as follows.

|   | 2013<br>Rupees | 2012<br>Rupees |
|---|----------------|----------------|
| Long term deposits                        | 15,098,546     | 15,500,421     |
| Trade debts                               | 1,579,248,118  | 1,005,597,204  |
| Loans and advances                        | 653,201,406    | -              |
| Trade deposits and short term prepayments | 2,273,175      | 2,583,725      |
| Other receivables                         | 42,311,182     | 3,493,000      |
| Cash and bank balances                    | 54,000,408     | 74,424,222     |
|   | 2,346,132,835  | 1,101,598,572  |

### 36.1.2 The maximum exposure to credit risk for trade debts at the balance sheet date by geographical region is as follows:

|          | 2013<br>Rupees | 2012<br>Rupees |
|----------|----------------|----------------|
| Domestic | 766,403,107    | 312,456,377    |
| Export   | 812,845,011    | 693,140,827    |
|          | 1,579,248,118  | 1,005,597,204  |

The majority of export debtors of the company are situated in Bangladesh, China and Turkey.

### 36.1.3 The maximum exposure to credit risk for trade debts at the balance sheet date by type of customer is as follows:

|  | 2013<br>Rupees  | 2012<br>Rupees  |
|--|---|---|
| Yarn<br>Services<br>Waste<br>Others  | 1,194,150,267<br>20,431,750<br>12,574,505<br>352,091,596<br>1,579,248,118 | 986,184,980<br>3,579,811<br>13,388,054<br>2,444,359   |
| 36.1.4 The aging of trade debtors at the balance sheet is as follows.                                | Gross debtors   |   |
|  | 2013  | 2012  |
|  | Rup   | ees   |
| Not past due Past due 0 - 30 days Past due 31 - 90 days Past due 90 days - 1 year More than one year | 970,096,014<br>387,116,332<br>177,924,821<br>44,014,841<br>96,110         | 743,110,658<br>223,384,698<br>34,227,592<br>4,874,256 |

1,579,248,118 1,005,597,204

### 36.2 Liquidity risk

Liquidity risk is the risk that the company will not be able to meet its financial obligations as they fall due. The company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damages to the company's reputation. The following are the contractual maturities of financial liabilities, including interest payments and excluding the impact of netting agreements.

|                    |                           | 20                 | 013                  |                   |                      |
|--------------------|---------------------------|--------------------|----------------------|-------------------|----------------------|
| Carrying<br>Amount | Contractual<br>Cash flows | Six months or less | Six to twelve months | Two to five years | More than five years |
| Rupees             |                           |                    |                      |                   |                      |

#### Non - derivative Financial liabilities

Long term financing Finance lease Trade and other payables Accrued mark up and interest Short term borrowings

| 1,006,792,504 | 1,272,252,248 | 162,835,796   | 119,079,153 | 990,337,299   | - |
|---------------|---------------|---------------|-------------|---------------|---|
| 53,000,377    | 58,430,024    | 18,286,126    | 18,926,293  | 21,217,605    | - |
| 2,563,892,543 | 2,563,892,543 | 2,563,892,543 | -           | -             | - |
| 81,063,091    | 81,063,091    | 81,063,091    | -           | -             | - |
| 182,332,140   | 202,388,675   | 202,388,675   | -           | -             | - |
| 3,887,080,655 | 4,178,026,581 | 3,028,466,231 | 138,005,446 | 1,011,554,904 | - |

| 2012               |                           |                    |                      |                   |                      |
|--------------------|---------------------------|--------------------|----------------------|-------------------|----------------------|
| Carrying<br>Amount | Contractual<br>Cash flows | Six months or less | Six to twelve months | Two to five years | More than five years |
| Rupees             |                           |                    |                      |                   |                      |

Non - derivative Financial liabilities Long term financing Finance lease Trade and other payables Accrued mark up and interest Short term borrowings

| 496,777,939   | 644,190,385   | 105,174,041   | 141,701,202 | 397,315,142 | - |
|---------------|---------------|---------------|-------------|-------------|---|
| 81,554,276    | 95,062,917    | 21,884,898    | 21,214,222  | 51,963,797  | - |
| 1,557,050,373 | 1,557,050,373 | 1,557,050,373 | -           | -           | - |
| 63,468,672    | 63,468,672    | 63,468,672    | -           | -           | - |
| 501,525,710   | 536,632,510   | 536,632,510   | -           | -           | - |
|               |               |               |             |             |   |
| 2,700,376,970 | 2,896,404,857 | 2,284,210,494 | 162,915,424 | 449,278,939 | - |

36.2.1 The contractual cash flows relating to the above financial liabilities have been determined on the basis of mark up rates effective as at June 30. The rates of mark up have been disclosed in relevant notes to these financial statements.

### 36.3 Market risk

Market risk is the risk that the value of the financial instrument may fluctuate as a result of changes in market interest rates or the . market price due to a change in credit rating of the issuer or the instrument, change in market sentiments, speculative activities, supply and demand of securities, and liquidity in the market. The company is exposed to currency risk and interest rate risk only

### 36.3.1 Currency risk

### Exposure to currency risk

The company is exposed to currency risk on trade debts, borrowing and import of raw material and stores that are denominated in a currency other than the respective functional currency of the company primarily in US Dollar and Euro. The currencies in which these transactions primarily are denominated is US Dollar and Euro. The company's exposure to foreign currency risk is as follows:

 US Dollar
 Euro
 Others
 Rupees

 Trade debts 2013
 8,158,417
 55,829
 812,845,011

 Trade debts 2012
 7,355,363
 27,187
 693,140,827

The following significant exchange rates applied during the year.

 Average Rates
 Reporting Date Rates

 2013
 2012
 2013
 2012

 96.28
 89.83
 98.75
 93.80

 123.49
 121.30
 128.99
 117.99

US Dollar to Rupee Euro to Rupee

#### Sensitivity analysis

5% strengthening of Pak Rupee against the following currencies at June 30, would have increased / (decreased) equity and income statement by the amount shown below. The analysis assumes that all other variables, in particular interest rates, remain constant. 5% weakening of Pak Rupee against the above currencies at periods ends would have had the equal but opposites effect on the above currencies to the amount shown below, on the basis that all other variables remain constant.

|           | 2013<br>Rupees | 2012<br>Rupees |
|-----------|----------------|----------------|
| US Dollar | (40,282,184)   | (34,496,652)   |
| Euro      | (360,069)      | (160,390)      |

The sensitivity analysis prepared is not necessarily indicative of the effects on profit for the year and liabilities of the company

### 36.3.2 Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Majority of the interest rate exposures arises from short and long term borrowings from bank and term deposits and deposits in PLS saving accounts with banks. At reporting date the interest rate profile of the company's interest bearing financial instrument is as follows:

|                           | 2012<br>Rupees | 2011<br>Rupees |
|---------------------------|----------------|----------------|
| Fixed rate instruments    |                |                |
| Financial assets          | -              | -              |
| Financial liabilities     | 44,214,217     | 81,295,603     |
| Variable rate instruments |                |                |
| Financial assets          | 15,754         | 14,574         |
| Financial liabilities     | 3,356,532,097  | 2,244,223,492  |

### Fair value sensitivity analysis for fixed rate instruments

The company does not account for any fixed rate financial assets and liabilities at fair value through income statement. Therefore, a change in interest rates at reporting date would not affect income statement.

### Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rates at reporting date would have increased / (decreased) equity and profit or loss by the amounts shown below. This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis is performed on the same basis for June 30, 2012:

| Profit 8            | £ Loss              | Equity              |                     |  |
|---------------------|---------------------|---------------------|---------------------|--|
| 100 bps<br>increase | 100 bps<br>decrease | 100 bps<br>increase | 100 bps<br>decrease |  |
|                     | Rupees              |                     |                     |  |
| (33,565,321)        | 33,565,321          | -                   | -                   |  |
| (22,442,235)        | 22,442,235          | -                   | -                   |  |

### 36.4 Fair value of financial assets and liabilities

Cash flow sensitivity - variable rate instruments 2013

Cash flow sensitivity - variable rate instruments 2012

The carrying value of all financial instruments reflected in the financial statements approximate to their fair values. Fair value is determined on the basis of objective evidence at each reporting date.

|      |   | 2013<br>Rupees | 2012<br>Rupees |
|------|---|----------------|----------------|
| 36.5 | Off balance sheet items                               |                |                |
|      | Bills discounted with recourse                        | 53,301,795     | 392,420,154    |
|      | Bank guarantees issued in ordinary course of business | 159,060,401    | 139,240,401    |
|      | Letters of credit for capital expenditure             | 140,495,338    | -              |
|      | Letters of credit for raw material                    | 506,926,003    | 263,623,889    |
|      | Letters of credit for stores and spares               | 40,858,250     | 11,940,841     |

36.6 The effective rate of interest / mark up for the monetary financial assets and liabilities are mentioned in respective notes to the financial statements.

### 37 CAPITAL RISK MANAGEMENT

The company's prime object when managing capital is to safeguard its ability to continue as a going concern in order to provide adequate returns for shareholder and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the company may adjust the amount of dividends paid to shareholders, issue new shares or sell assets to reduce debt.

Consistent with others in the industry, the company monitors capital on the basis of the gearing ratio. The ratio is calculated as total borrowings divided by total capital employed. Borrowings represent long term financing, long term financing from directors and others and short term borrowings. Total capital employed includes total equity as shown in the balance sheet plus borrowings.

|                        |            | 2013          | 2012          |
|------------------------|------------|---------------|---------------|
| Borrowings             | Rupees     | 1,189,124,644 | 998,303,649   |
| Total equity           | Rupees     | 2,300,237,674 | 1,566,586,703 |
| Total capital employed | Rupees     | 3,489,362,318 | 2,564,890,352 |
|                        |            |               |               |
| Gearing ratio          | Percentage | 34.08         | 38.92         |

### 38 PLANT CAPACITY AND PRODUCTION

It is difficult to describe precisely the production capacity in textile industry since it fluctuates widely depending on various factors such as count of yarn spun, raw material used, spindle speed and twist. It would also vary according to the pattern of production adopted in a particular year.

|   |      | 2013       | 2012       |
|---|------|------------|------------|
| Total number of spindles installed                  | 38.1 | 81,216     | 80,569     |
| Total number of spindles worked                     |      | 77,636     | 77,587     |
| Number of shifts per day                            |      | 3          | 3          |
| Installed capacity converted into 20/1 count (Kgs.) |      | 26,886,931 | 26,718,219 |
| Actual production converted into 20/1 count (Kgs.)  |      | 22,961,392 | 21,943,754 |
| Number of employees                                 |      | 2,545      | 2,480      |

Actual production is lower than capacity due to the manufacturing of specialized Mélange yarn and periodic repair and maintenance.

38.1 The company has an agreement with Brother Textile Mills Limited having registered office at 135 Upper Mall, Lahore (manufacturing unit located at 48 Km Multan Road, Bhai Pheru), and obtained a license to use the site and spinning unit with installed capacity of 17,280 spindles.

### 39 TRANSACTION WITH RELATED PARTIES

|   |                                 | 2013<br>Rupees                          | 2012<br>Rupees             |
|---|---------------------------------|---|----------------------------|
| Transactions with related parties                             | Relationship                    |   |                            |
| MCB Bank Limited  Deposits  Withdrawals                       | Associated company              | 304,934,651<br>289,839,540              | 210,284,224<br>221,300,357 |
| Din Farm Products (Pvt.) Ltd. Sale of Electricity             | Associated company              | 4,946,229                               |                            |
| Directors and relatives Sale of fixed asset                   | Associated persons              | 720,000                                 |                            |
| Ihsan Raiwind Mills (Pvt) Ltd<br>Sales<br>Purchase<br>Advance | Subsidiary company              | 348,352,429<br>5,550,153<br>653,201,406 | :                          |
| Salaries and other short term employee be                     | nefits Key management personnel | 77,638,737                              | 76,830,637                 |
| Staff retirement benefits                                     | Key management personnel        | 9,092,012                               | 4,813,056                  |
| Balances Outstanding at the year end                          | Relationship                    |   |                            |
| MCB Bank Limited  | Associated company              | 18,421,096                              | 3,325,985                  |
| Din Farm Products (Pvt.) Ltd.                                 | Associated company              | 1,047,418                               | -                          |
| Ihsan Raiwind Mills (Pvt) Ltd.                                | Subsidiary company              | 1,004,821,827                           | •                          |

The company has related party relationship with its associated undertakings, its directors and executives officers. Transactions with related parties essentially entail sale and purchase of goods and / or services from the aforementioned concerns. All transactions are carried out on commercial basis.

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the entity. The company considers all members of their management team, including the chief executive officer and directors to be its key management personnel.

There are no transactions with key management personnel other than under their terms of employments / entitlements. Balance outstanding from related parties are unsecured and repayable on demand or as contracted. Amounts due to related parties are shown in the relevant notes to the financial statements. Loans and advances to executives, balances in current accounts, loan from directors and remuneration of directors and executives are disclosed in respective notes.

### 40 NON ADJUSTING EVENTS AFTER THE BALANCE SHEET DATE

The board of Directors have proposed cash dividend for the year ended June 30, 2013 of Rs 5 per share i-e (50%) amounting to Rs.101,916,765/(2012: Nil) and bonus share issue Rs 1 per share i-e (10%) amounting to Rs. 20,383,353/(2012: Nil), at their meeting held on October 03, 2013 for approval of the members at the Annual General Meeting to be held on October 26, 2013. These financial statements do not reflect this impact.

### 41 CORRESPONDING FIGURES

Comparative information has been rearranged and reclassified, wherever necessary, for the purpose of better presentation and comparison. Minor reclassifications were made in cash flow statement for better presentation and understanding. However, no significant reclassifications were made in these financial statements.

### 42 GENERAL

Figures have been rounded off to the nearest rupees.

### 43 DATE OF AUTHORIZATION FOR ISSUE

These financial statements have been authorized for issue on October 03, 2013 by the board of directors of the company.

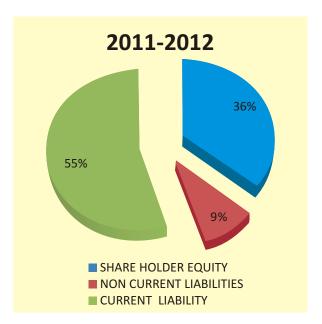
SHAIKH MOHAMMAD MUNEER Chairman

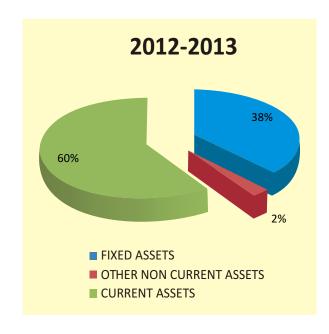
# **Consolidated Annual Audited Financial Statements**

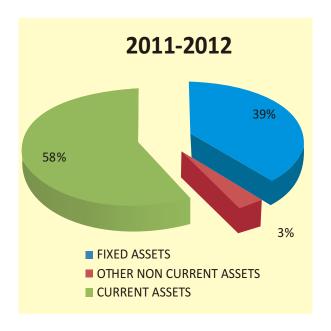
for the year ended June 30, 2013

## GRAPHICAL ANALYSIS OF CONSOLIDATED BALANCE SHEET











### **Consolidated Directors' Report**

The Directors of Din Textile Mills Limited have pleasure in presenting their report togather with audited consolidated financial statements of the group for the year ended June 30, 2013 the Group comprises of Din Textile Mills Limited and its, Wholly owned subsidiary company Ihsan Raiwind Mills (private) Limited.

|                              | 2013   | 2012     |
|------------------------------|--------|----------|
|                              | Rupees | in '000' |
| Profit & Loss Appropriations |        |          |

Un-appropriated Profit brought forward 952,377 1,662,630 Profit / (Loss) after Tax 639,047 (669,487) Dividend for the year 2011 @Rs. 2 per share ( year 2010 @Rs. 2 per share) - (40,767)

Un-appropriated Profit carried forward 1,591,424

Earning / (Loss) Per share Rupees 31.35

### **Chairman's Review**

**Group Financial Result** 

The Directors of the company endorse the contents of the Chairman's Review which covers review of business and operations, outlook and investment plans for strategic growth.

### **Operational Performance**

### Year ended June 30

Year ended June 30

952,377

(32.84)

|                       | <b>2013</b> Rupees | 2013 2012Rupees in '000' |         |
|-----------------------|--------------------|--------------------------|---------|
|                       |                    |                          |         |
| Total Sales Net       | 8,307,373          | 7,358,489                | 12.90   |
| Local Sales Net       | 1,455,724          | 4,488,524                | (66.68) |
| Export Sales Net      | 6,978,714          | 2,989,025                | 133.48  |
| Commission & Claims   | (127,065)          | (119,061)                | 6.72    |
| Gross Profit / (Loss) | 1,296,385          | (205,057)                | 732.21  |

### Salient Feature of the Accounting Results

The achievements of the year under review may be compared against preceding year are as under:

### Year ended June 30

|                            | <b>2013</b><br>Rupee | <b>2012</b> es in '000' |
|----------------------------|----------------------|-------------------------|
|                            |                      |                         |
| Sales                      | 8,307,373            | 7,358,489               |
| Cost of Sales              | (7,010,988)          | (7,563,546)             |
| Gross profit / (loss)      | 1,296,385            | (205,057)               |
| Distribution cost          | (112,645)            | (141,184)               |
| Administrative Expenses    | (112,569)            | (102,471)               |
| Other operating expenses   | (48,199)             | (1,581)                 |
| Finance cost               | (307,066)            | (405,577)               |
|                            | (580,479)            | (650,812)               |
| Other Income               | 15,868               | 21,975                  |
| Profit / (Loss) before Tax | 731,774              | (833,895)               |

### **Financial Management**

### **Cash flow Management**

During the year an amount of Rs. 1,296.936 million was Generated from group operating activities after taking the effect of changes of working capital, inspite of hyperinflation effects which caused to increase in Direct cost, fuel & power and distribution cost, Rs. 1.154 billion was utilized for better management of working capital requirements. At the end of the year 2013 the liquid fund position comprising of cash and cash equivalents amounting to Rs. (105.625) million.

The group has an effective Cash Flow Management system in Place whereby cash inflows and out Flows are projected on regular basis and rigorously monitored. Working Capital requirements are planned to be financed through internal cash generation and short term borrowings from external resources where necessary. The Board is satisfied that there are no short or long term financial constraints including accessibility to credit and a strong balance sheet with June 2013 with current Ratio 1.17: 1.00

### **Production facilities**

Performance of our production facilities was excellent with unprecedented levels of output. Our team continued to improve efficiencies through harmonized efforts, eliminating wastage and avoidance of shutdowns on numerous occasions. The Company is determined to continue its focus on maximum capacity utilization for sustained profitability and to maintain its position as the leading Textile Manufacturer of the Country.

### **Related Parties**

The Board of Directors have approved the policy for transaction/contract between company and its related parties on an arm's length biases and relevant rates are to be determined as per the comparable un controlled price methods.

### **Future Plans**

Board of Director in their meeting held on 26-04-2013 has approved the draft scheme of Merger of Its 100%

own Subsidiary Ihsan Raiwind Mills (pvt) Ltd. with Din Textile Mills Ltd. subject to the approval of Honorable High Court of Sindh with or witout modification. Din textile Mills Ltd. is in process to do make a petition / application to the Honorable High Court of Sindh

### **Post Balance Sheet Events**

There is no material changes or commitments affecting the financial position of the Company have occurred between the end of the financial years of the Company and the date this report except as disclosed in the reports.

### **Acknowledgment**

Your Company maintained its strong position, with a healthy balance sheet while meeting stakeholders' expectations. The performance of the Company is a strong evidence of the contributionour employees make towards the success of the Company in difficult times. We always appreciate and acknowledge the contribution of our committed employees, devoted customers and continued support received from supplier and contractors. The Board would like to thanks all stakeholders for their valuable support and untiring efforts which enables the Company to achieves this performance.

On behalf of the Board

### **MUSHTAQ & CO.**

### CHARTERED ACCOUNTANTS

407, Commerce Centre, Hasrat Mohani Road, Karachi. Tel: 32638521-4 Fax: 32639843 **Branch Office:** 501-B, City Towers, Gulberg-II, Lahore. Tel: 35788637 Fax: 35788626 Email Address: mushtaq\_vohra@hotmail.com

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### **AUDITORS' REPORT TO THE MEMBERS**

We have audited the annexed consolidated financial statements comprising consolidated balance sheet of **Din Textile Mills Limited** (the holding company) and its subsidiary company (together referred to as group) as at 30 June 2013 and the related consolidated profit and loss account, consolidated statement of comprehensive income, consolidated cash flow statement and consolidated statement of changes in equity together with the notes forming part thereof, for the year then ended. We have also expressed separate opinions on the financial statements of **Din Textile Mills Limited** and its subsidiary company. These financial statements are the responsibility of the holding company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

Our audit was conducted in accordance with the International Standards on Auditing and accordingly included such tests of accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the consolidated financial statements present fairly the financial position of **Din Textile Mills Limited** and its subsidiary company as at 30 June 2013 and the results of their operations for the year then ended.

KARACHI

Date: October 03, 2013

MUSHTAQ & COMPANY Chartered Accountants Engagement Partner: Mushtaq Ahmed Vohra

**FCA** 

### **Consolidated Balance Sheet**

### As at June 30, 2013

|   | Note     | 2013<br>Rupees            | 2012<br>Rupees                        |
|---|----------|---------------------------|---------------------------------------|
| NON CURRENT ASSETS  |          |                           |                                       |
| Property, plant and equipment   | 5        | 2,413,941,674             | 1,695,684,894                         |
| Long term deposits  | 6        | 17,089,929                | 15,500,421                            |
| Intangibles   | 7        | 16,042,530                | -                                     |
| Deferred taxation Assets  | 23       | 139,624,618               | 139,624,618                           |
| CURRENT ASSETS  |          | 2,586,698,751             | 1,850,809,933                         |
| Stores, spare parts and loose tools   | 8        | 286,131,041               | 122,047,663                           |
| Stock in trade  | 9        | 1,713,101,683             | 1,128,025,413                         |
| Trade debts   | 10       | 1,356,977,184             | 1,005,597,204                         |
| Loans and advances  | 11       | 112,169,888               | 71,043,597                            |
| Trade deposits and short term prepayments                                       | 12       | 5,981,925                 | 5,593,725                             |
| Other receivables   | 13       | 43,172,071                | 3,524,992                             |
| Other financial assets  | 14       | 86,615                    | ] 3,324,332                           |
| Tax refunds due from Government   | 15       |                           | 100,898,885                           |
| Cash and bank balances  | 16       | 194,953,589<br>76,706,642 | 74,424,222                            |
| Casil and pain palatices  | 10       | 70,700,042                | 74,424,222                            |
| CURRENT LIABILITIES   |          | 3,789,280,638             | 2,511,155,701                         |
|   |          |                           | 4.576.504.767                         |
| Trade and other payables  | 17       | 2,745,075,165             | 1,576,584,767                         |
| Accrued mark up / interest  | 18       | 84,658,466                | 63,468,672                            |
| Short term borrowings   | 19       | 182,332,140               | 501,525,710                           |
| Current portion of  |          |                           |                                       |
| Long term financing   | 20       | 185,825,808               | 222,562,722                           |
| Liabilities against assets subject to finance lease                             | 21       | 33,089,866                | 34,738,895                            |
|   |          | 3,230,981,445             | 2,398,880,766                         |
| WORKING CAPITAL   |          | 558,299,193               | 112,274,935                           |
| TOTAL CAPITAL EMPLOYED  |          | 3,144,997,944             | 1,963,084,868                         |
| NON CURRENT LIABILITIES   |          |                           |                                       |
| Long term financing   | 20       | 820,966,696               | 274,215,217                           |
| Liabilities against assets subject to finance lease                             | 21       | 19,910,511                | 46,815,381                            |
| Deferred liabilities  |          | 15,515,511                | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| Staff retirement benefits - gratuity  | 22       | 98,487,119                | 75,467,567                            |
|   | 24       | 939,364,326               | 396,498,165                           |
| CONTINGENCIES AND COMMITMENTS NET WORTH   | 24       | 2,205,633,618             | 1,566,586,703                         |
| EQUITY AND LIABILITIES  |          |                           |                                       |
| SHARE CAPITAL AND RESERVES  |          |                           |                                       |
| Authorized capital 50,000,000 (2012: 50,000,000) ordinary shares of Rs. 10 each |          | E00 000 000               | 500 000 000                           |
|   |          | 500,000,000               | 500,000,000                           |
| Net Worth Represented by:<br>Issued, subscribed and paid up capital             | 35       | 203,833,530               | 3U3 633 E3U                           |
| Reserves  | 25<br>26 | 2,001,800,088             | 203,833,530<br>1,362,753,173          |
|   |          |                           |                                       |
|   |          | 2,205,633,618             | 1,566,586,703                         |

The annexed notes from 1 to 44 form an integral part of these financial statements.

SHAIKH MOHAMMAD MUNEER
Chairman

### **Consolidated Profit and Loss Account**

For the year ended June 30, 2013

|   | Note | 2013<br>Rupees  | 2012<br>Rupees  |
|---|------|-----------------|-----------------|
| Sales - net                                     | 27   | 8,307,372,938   | 7,358,488,625   |
| Cost of sales                                   | 28   | (7,010,988,031) | (7,563,546,119) |
| Gross Profit /(Loss)                            |      | 1,296,384,907   | (205,057,494)   |
| Distribution cost                               | 29   | 112,645,132     | 141,183,542     |
| Administrative expenses                         | 30   | 112,568,813     | 102,471,216     |
| Other operating expenses                        | 31   | 48,198,665      | 1,581,149       |
| Finance cost                                    | 32   | 307,066,153     | 405,576,503     |
|   |      | 580,478,763     | 650,812,410     |
|   |      | 715,906,144     | (855,869,904)   |
| Other income                                    | 33   | 15,868,081      | 21,974,752      |
| Profit / (Loss) before taxation                 |      | 731,774,225     | (833,895,152)   |
| Provision for taxation                          | 34   | (92,746,845)    | 164,408,507     |
| Profit / (Loss) for the year                    |      | 639,027,380     | (669,486,645)   |
| Earnings / (Loss) per share - basic and diluted | 35   | 31.35           | (32.84)         |

The annexed notes from 1 to 44 form an integral part of these financial statements.

SHAIKH MOHAMMAD MUNEER Chairman

## Consolidated Statement of Comprehensive Income For the year ended June 30, 2013

|   | Note | 2013<br>Rupees | 2012<br>Rupees |
|---|------|----------------|----------------|
| Profit / (loss) for the year                                |      | 639,027,380    | (669,486,645)  |
| Other comprehensive income for the year                     |      |                |                |
| Items that can be reclassified to profit and loss accounts  |      |                |                |
| Un realized gain / (loss) on available for sale investments |      | 19,535         | -              |
| Total comprehensive Income / (loss) for the year            |      | 639,046,915    | (669,486,645)  |

The annexed notes from 1 to 44 form an integral part of these financial statements.

SHAIKH MOHAMMAD MUNEER Chairman

### **Consolidated Cash Flows Statement**

For the year ended June 30, 2013

|  | Note | 2013<br>Rupees              | 2012<br>Rupees               |
|--|------|-----------------------------|------------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES   |      |                             |                              |
| Profit / (loss) before taxation  |      | 731,774,225                 | (833,895,152)                |
| Adjustments for:   |      |                             |                              |
| Depreciation<br>Staff retirement benefits - gratuity   |      | 188,470,963                 | 167,706,491                  |
| Provision for doubtful debts   |      | 40,877,115                  | 33,047,781<br>(20,837,781)   |
| Workers' profit participation fund<br>Finance cost   |      | 43,908,422                  | - '                          |
| Gain on disposal of property, plant and equipment  |      | 307,066,153<br>(15,160,255) | 405,576,503<br>(929,380)     |
|  |      | 565,162,398                 | 584,563,614                  |
| Profit / (loss) before working capital changes   |      | 1 200 020 022               | (240 224 520)                |
|  |      | 1,296,936,623               | (249,331,538)                |
| Increase) / decrease in current assets Stores, spare parts and loose tools   |      | (158,673,792)               | 24 147 556                   |
| Stock in trade   |      | (585,076,270)               | 24,147,556<br>708,343,129    |
| rade debts   |      | (339,175,048)               | 16,205,357                   |
| oans and advances<br>Trade deposits and short term prepayments   |      | (35,586,704)                | 791,711,578                  |
| Other receivables  |      | 1,354,867<br>(36,933,580)   | (10,000)<br>(3,383,381)      |
| Description of the state of the |      | (1,154,090,527)             | 1,537,014,239                |
| Decrease) / increase in current liabilities<br>Frade and other payables  |      | 812,587,328                 | (429,490,044)                |
| Cash generated from operations   |      | 955,433,424                 | 858,192,657                  |
| inance cost paid   |      | (314,331,879)               | (427,998,583)                |
| Taxes paid<br>Dividend paid  |      | (178,009,739)               | (63,606,836)                 |
| Norkers' profit participation fund paid  |      | (15,903)                    | (40,382,716)<br>(48,874,280) |
| Staff retirement benefits - gratuity paid  |      | (23,263,550)                | (22,552,281)                 |
| Net cash (used) in / generated from operating activities   |      | 439,812,353                 | 254,777,961                  |
| CASH FLOWS FROM INVESTING ACTIVITIES   |      |                             |                              |
| Proceeds from sale of property, plant and equipment  |      | 20,089,068                  | 7,147,069                    |
| Fixed capital expenditure  |      | (171,280,641)               | (232,467,725)                |
| ong term deposits  |      | 722,425                     | (3,626,288)                  |
| Net cash used in investing activities  |      | (150,469,148)               | (228,946,944)                |
| CASH FLOWS FROM FINANCING ACTIVITIES   |      |                             |                              |
| ong term financing.<br>iabilities against asset subject to finance lease   |      | 278,707,199<br>(28,553,899) | 193,384,182<br>43,638,393    |
| Net cash generated from / (used) in financing activities   |      | 250,153,300                 | 237,022,575                  |
| Net increase in cash and cash equivalents  |      | 539,496,505                 | 262,853,592                  |
| Cash and cash equivalents at the beginning of the year   |      | (427,101,488)               | (689,955,080)                |
| Cash and cash equivalents of subsidiary acquired in the year   |      | (218,020,515)               | -                            |
| ash and cash equivalents at the end of the year  |      | (105,625,498)               | (427,101,488)                |
| CASH AND CASH EQUIVALENTS  |      |                             |                              |
| Cash and bank balances   | 16   | 76,706,642                  | 74,424,222                   |
| Short term borrowings  | 19   | (182,332,140)               | (501,525,710)                |
|  |      | (105,625,498)               | (427,101,488)                |

The annexed notes from 1 to 44 form an integral part of these financial statements.

SHAIKH MOHAMMAD MUNEER Chairman

### **Consolidated Statement of Changes in Equity**

For the year ended June 30, 2013

|   |               |                |             | Reserves  | -                        |               |               |
|---|---------------|----------------|-------------|---|--------------------------|---------------|---------------|
|   |               | Capital        |             | Revenue   |                          |               |               |
| Particulars   | Share capital | Merger reserve | General     | Un realized<br>gain / (loss) on<br>remeasurement<br>of available for<br>sale investment | Unappropriated<br>profit | Sub total     | Total         |
|   | Rupees        |                |             |   |                          |               |               |
| Balance as at June 30, 2011                                     | 203,833,530   | 10,376,660     | 400,000,000 |   | 1,662,629,864            | 2,073,006,524 | 2,276,840,054 |
| Total comprehensive loss for the year                           | -             | -              | -           |   | (669,486,645)            | (669,486,645) | (669,486,645) |
| Dividend for the year ended June 30,<br>2011 @ Rs.2/- per share | -             | -              | -           | -   | (40,766,706)             | (40,766,706)  | (40,766,706)  |
| Balance as at June 30, 2012                                     | 203,833,530   | 10,376,660     | 400,000,000 | -   | 952,376,513              | 1,362,753,173 | 1,566,586,703 |
| Total comprehensive income for the year                         | -             | -              | -           | 19,535  | 639,027,380              | 639,046,915   | 639,046,915   |
| Balance as at June 30, 2013                                     | 203,833,530   | 10,376,660     | 400,000,000 | 19,535  | 1,591,403,893            | 2,001,800,088 | 2,205,633,618 |

The annexed notes from 1 to 44 form an integral part of these financial statements.

SHAIKH MOHAMMAD MUNEER Chairman

### Notes to and Forming Part of the Consolidated Financial Statements For the year ended June 30, 2013

### 1 LEGAL STATUS AND NATURE OF BUSINESS

The group consists of;

### **DIN TEXTILE MILLS LIMITED (THE holding company)**

- 1.1 Din Textile Mills Limited, the holding company, is limited by shares, incorporated in Pakistan on June 13, 1988 and is quoted on stock exchanges at Karachi and Lahore. The registered office of the company is situated at 35 A / 1 Lalazar Area, Opposite Beach Luxury Hotel, Karachi in the province of Sindh, Pakistan.
- 1.2 The principal business of the holding company is to manufacture and sale of yarn. The manufacturing units are located at Pattoki, Raiwind and Bhai Pheru in the province of Punjab.
- 1.3 The holding company entered into an agreement during the year ended June 30, 2011 with Brother Textile Mills Limited having registered office at 135 Upper mall, Lahore (Manufacturing unit located at 48 Km Multan Road, Bhai Pheru) and obtained a license to use the site and spinning unit with installed capacity of 17,280 spindles. During the year ended 30 June 2013, the license was renewed and extended for a period of twelve months expiring on November 12, 2013. Upon expiry of the license period, the agreement may be extended for future periods at the option of both parties. The license fee is agreed at rupees 2,472,500 per month payable quarterly in advance.

### 1.4 IHSAN RAIWIND MILLS (PVT) LIMITED (subsidiary company)

The subsidiary company was incorporated in Pakistan on February 28, 2001 as a private limited group under the Companies Ordinance, 1984. During the year the entire share capital was acquired by the holding company. The company became a subsidiary in the group with effect from March 15, 2013. The financial results of the subsidiary are incorporated in these consolidated financial statements since the date it became the part of the group. The company is engaged in the manufacturing, sale and trading of yarn and textile products. Registered Office of the group is situated at 35-A/1 Lalazar Area, Opposite Beach Luxury Hotel, Karachi in the province of Sindh, Pakistan with effect form March 15, 2013. Previously it was situated at F-207, Textile Avenue, of polytechnic site Karachi. The production facility is located at Dars Road, Off Raiwind Road, Bachuki Mujha District, Kasur in the province of Punjab.

### 2 BASIS OF PREPARATION

### 2.1 Statement of compliance

These consolidated financial statements have been prepared in accordance with the requirements of The Companies Ordinance, 1984 (the Ordinance) and the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standard Board and Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as are notified under The Companies Ordinance, 1984, provisions of and directives issued under The Companies Ordinance, 1984. Wherever the requirements of The Companies Ordinance, 1984 or directives issued by Securities and Exchange Commission of Pakistan differ with the requirements of IFRS or IFAS, the requirements of The Companies Ordinance, 1984 or the requirements of the said directives prevail.

### 2.2 Functional and presentation currency

These consolidated financial statements are presented in Pak Rupees, which is the group's functional and presentation currency and figures are rounded to the nearest rupee.

### 2.3 Standards, interpretations and amendments to published approved accounting standards

### 2.3.1 Standards, interpretations and amendments to published approved accounting standards that are effective in the current year

Following are the amendments that are applicable for accounting periods beginning on orafter January 1, 2012:

- IAS 12, 'Income Taxes' (Amendments). These are applicable on accounting periods beginning on or after January 01, 2012. IAS 12, 'Income taxes', currently requires an entity to measure the deferred tax relating to an asset depending on whether the entity expects to recover the carrying amount of the asset through use or sale. It can be difficult and subjective to assess whether recovery will be through use or through sale when the asset is measured using the fair value model in IAS 40, 'Investment Property'. This amendment therefore introduces an exception to the existing principle for the measurement of deferred tax assets or liabilities arising on investment property measured at fair value. As a result of the amendments, SIC 21, 'Income taxes? recovery of revalued non-depreciable assets', will no longer apply to investment properties carried at fair value. The amendments also incorporate into IAS 12 the remaining guidance previously contained in SIC 21, which is withdrawn.
- Presentation of Items of Other Comprehensive Income (Amendments to IAS 1) (effective for annual periods beginning on or after 1 July 2012). The amendments require that an entity present separately the items of other comprehensive income that would be reclassified to profit or loss in the future if certain conditions are met from those that would never be reclassified to profit or loss. The amendments do not address which items are presented in other comprehensive income or which items need to be reclassified. The requirements of other IFRSs continue to apply in this regard. The amendments have no impact on financial statements of the group.

### 2.3.2 Standards, interpretations and amendments to existing standards that are applicable to the group but are not yet effective:

The following amendments and interpretations to existing standards have been published and are mandatory for the group's accounting periods beginning on or after their respective effective dates:

- IAS 19 Employee Benefits (amended 2011) (effective for annual periods beginning on or after 1 January 2013). The amended IAS 19 includes the amendments that require actuarial gains and losses to be recognized immediately in other comprehensive income; this change will remove the corridor method and eliminate the ability for entities to recognize all changes in the defined benefit obligation and in plan assets in profit or loss, which currently is allowed under IAS 19; and that the expected return on plan assets ecognized in profit or loss is calculated based on the rate used to discount the defined benefit obligation. The group's policy was to account for actuarial gains and losses using the corridor method and with the change unrecognized actuarial losses amounting to Rs. 9.297 million at 30 June 2013 would need to be recognized in other comprehensive income in next financial year.
- IAS 27 Separate Financial Statements (2011) (effective for annual periods beginning on or after 1 January 2013). IAS 27 (2011) supersedes IAS 27 (2008). Three new standards IFRS 10 Consolidated Financial Statements, IFRS 11- Joint Arrangements and IFRS 12- Disclosure of Interest in Other Entities dealing with IAS 27 would be applicable effective 1 January 2013. IAS 27 (2011) carries forward the existing accounting and disclosure requirements for separate financial statements, with some minor clarifications. The amendments have no major impact on financial statements of the group.
- pu IAS 28 Investments in Associates and Joint Ventures (2011) (effective for annual periods beginning on or after 1 January 2013). IAS 28 (2011) supersedes IAS 28 (2008). IAS 28 (2011) makes the amendments to apply IFRS 5 to an investment, or a portion of an investment, in an associate or a joint venture that meets the criteria to be classified as held for sale; and on cessation of significant influence or joint control, even if an investment in an associate becomes an investment in a joint venture. The amendments have no impact on financial statements of the group.
- Offsetting Financial Assets and Financial Liabilities (Amendments to IAS 32) (effective for annual periods beginning on or after 1 January 2014). The amendments address inconsistencies in current practice when

- applying the offsetting criteria in IAS 32 Financial Instruments: Presentation. The amendments clarify the meaning of 'currently has a legally enforceable right of set-off'; and that some gross settlement systems may be considered equivalent to net settlement.
- M Offsetting Financial Assets and Financial Liabilities (Amendments to IFRS 7) (effective for annual periods beginning on or after 1 January 2013). The amendments to IFRS 7 contain new disclosure requirements for financial assets and liabilities that are offset in the statement of financial position or subject to master netting agreement or similar arrangement.
- IAS 39 Financial Instruments: Recognition and Measurement- Novation of Derivatives and Continuation of Hedge Accounting (Amendments to IAS 39) (effective for annual periods beginning on or after 1 January 2014). The narrow-scope amendments will allow hedge accounting to continue in a situation where a derivative, which has been designated as a hedging instrument, is inovated to effect clearing with a central counterparty as a result of laws or regulation, if specific conditions are met (in this context, a novation indicates that parties to a contract agree to replace their original counterparty with a new one). The amendments have no impact on financial statements of the group.
- IFRIC 21- Levies 'an Interpretation on the accounting for levies imposed by governments' (effective for annual periods beginning on or after 1 January 2014). IFRIC 21 is an interpretation of IAS 37 Provisions, Contingent Liabilities and Contingent Assets. IAS 37 sets out criteria for the recognition of a liability, one of which is the requirement for the entity to have a present obligation as a result of a past event (known as an obligating event). The Interpretation clarifies that the obligating event that gives rise to a liability to pay a levy is the activity described in the relevant legislation that triggers the payment of the levy. The Interpretation has no impact on financial statements of the group.
- IFRIC 20 Stripping cost in the production phase of a surface mining (effective for annual periods beginning on or after 1 January 2013). The interpretation requires production stripping cost in a surface mine to be capitalized if certain criteria are met. The amendments have no impact on financial statements of the group.
- Amendment to IAS 36 "Impairment of Assets" Recoverable Amount Disclosures for Non-Financial Assets (effective for annual periods beginning on or after 1 January 2014). These narrow-scope amendments to IAS 36 Impairment of Assets address the disclosure of information about the recoverable amount of impaired assets if that amount is based on fair value less costs of disposal. The amendments have no impact on financial statements of the group.
- Annual Improvements 2009-2011 (effective for annual periods beginning on or after 1 January 2013. The new cycle of improvements contains amendments to the following standards, with consequential amendments to other standards and interpretations.
- IAS 1 Presentation of Financial Statements is amended to clarify that only one comparative period which is the preceding period is required for a complete set of financial statements. If an entity presents additional comparative information, then that additional information need not be in the form of a complete set of financial statements. However, such information should be accompanied by related notes and should be in accordance with IFRS. Furthermore, It clarifies that the 'third statement of financial position', when required, is only required if the effect of restatement is material to statement of financial position.
- IAS 16 Property, Plant and Equipment is amended to clarify the accounting of spare parts, stand-by equipment and servicing equipment. The definition of 'property, plant and equipment in IAS 16 is now considered in determining whether these items should be accounted for under that standard. If these items do not meet the definition, then they are accounted for using IAS 2 Inventories.
- x IAS 32 Financial Instruments: Presentation is amended to clarify that IAS 12 Income Taxes applies to the accounting for income taxes relating to distributions to holders of an equity instrument and transaction costs of an equity transaction. The amendment removes a perceived inconsistency between IAS 32 and IAS 12.

- IAS 34 Interim Financial Reporting is amended to align the disclosure requirements for segment assets and segment liabilities in interim financial reports with those in IFRS 8 Operating Segments. IAS 34 now requires the disclosure of a measure of total assets and liabilities for a particular reportable segment. In addition, such disclosure is only required when the amount is regularly provided to the chief operating decision maker and there has been a material change from the amount disclosed in the last annual financial statements for that reportable segment.
- There are no other IFRSs or IFRIC interpretations that are not yet effective that would be expected to have a material impact on the group.

### 2.3.3 Standards, interpretations issued by the IASB that are applicable to the group but are not yet notified by the SECP:

- IFRS 9, 'Financial Instruments', addresses the classification, measurement and derecognition of financial assets and financial liabilities. The standard is not applicable until January 01, 2013 but is available for early adoption. This is the first part of a new standard on classification and measurement of financial assets and financial liabilities that will replace IAS 39, 'Financial Instruments' Recognition and measurement'. IFRS 9 has two measurement categories: amortized cost and fair value. All equity instruments are measured at fair value. A debt instrument is measured at amortized cost only if the entity is holding it to collect contractual cash flows and the cash flows represent principal and interest. For liabilities, the standard retains most of the IAS 39 requirements. These include amortized-cost accounting for most financial liabilities, with bifurcation of embedded derivatives. The main change is that, in cases where the fair value option is taken for financial liabilities, the part of a fair value change due to an entity's own credit risk is recorded in other comprehensive income rather than the income statement, unless this creates an accounting mismatch. This change will mainly affect financial institutions. There will be no impact on the group's accounting for financial liabilities, as the new requirements only affect the accounting for financial liabilities that are designated at fair value through profit or loss, and the group does not have any such liabilities.
- IFRS 10, 'Consolidated Financial Statements', applicable from January 01, 2013, build on existing principles by identifying the concept of control as the determining factor in whether an entity should be included within the consolidated financial statements of the parent group. The standard provides additional guidance to assist in the determination of control where this is difficult to assess.
- IFRS 11, 'Joint Arrangements', applicable from January 01, 2013, is a more realistic reflection of joint arrangements by focusing on the rights and obligations of the arrangement rather than its legal form. There are two types of joint arrangement; joint operations and joint ventures. Joint operations arise where a joint operator has rights to the assets and obligations relating to the arrangement and hence accounts for its interest in assets, liabilities, revenue and expenses. Joint ventures arise where the joint operator has rights to the net assets of the arrangement and hence equity accounts for its interest. Proportional consolidation of joint ventures is no longer allowed.
- IFRS12, 'Disclosures of interests in other entities', this standard includes the disclosure requirements for all forms of interests in other entities, including joint arrangements, associates, special purpose vehicles and other off balance sheet vehicles.
- IFRS 13, 'Fair value measurement', this standard provides a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across IFRSs. The requirements do not extend the use of fair value accounting but provide guidance on how it should be applied where its use is already required or permitted by other standards within IFRSs or US GAAP.

### 2.3.4 Standards, interpretations and amendments to published standards that are effective but not relevant to the group

The other new standards, amendments and interpretations that are mandatory for accounting periods beginning on or after July 1, 2012 are considered not to be relevant or to have any significant impact on the group's financial reporting and operations.

### 3 BASIS OF MEASUREMENT

These consolidated financial statements have been prepared under the historical cost convention on accrual basis except cash flows and for revaluation of certain financial instruments at fair value and recognition of certain staff retirement benefits at present value.

The group's significant accounting policies are stated in note 4. Not all of these significant policies require the management to make difficult, subjective or complex judgments or estimates. The following is intended to provide an understanding of the policies which the management considers critical because of their complexity, judgment of estimation involved in their application and their impact on these financial statements. Estimates and judgments are continually evaluated and are based on historical experience, including expectations of future events that are believed to be reasonable under the circumstances. These judgments involve assumptions or estimates in respect of future events and the actual results may differ from these estimates. The areas involving higher degree of judgments or complexity or areas where assumptions and estimates are significant to the financial statements are as follows.

### 3.1 Provision for taxation

The group takes into account the current income tax law and decisions taken by the appellate authorities. Instances where the group's view differs from the view taken by the income tax department at the assessment stage and where the group considers that its view on items of material nature is in accordance with law, the amounts are shown as contingent liabilities.

### 3.2 Staff retirement benefits - gratuity

Certain actuarial assumptions have been adopted as disclosed in relevant note to the financial statements for valuation of present value of defined benefit obligation. Any changes in these assumptions in future year might affect unrecognized gains and losses in those years.

### 3.3 Financial instruments

The fair value of financial instruments that are not traded in an active market is determined by using valuation techniques based on assumptions that are dependent on market conditions existing at balance sheet date.

### 3.4 Property, plant and equipment

The group reviews recoverable amount, useful life, residual value and possible impairment on an annual basis. Any changes, if material in the estimates in future years might affect the carrying amounts of the respective items of property, plant and equipment with a corresponding affect on the depreciation charge and impairment.

- 3.5 Other areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are as follows.
  - **3.5.1** Provision for doubtful debts
  - 3.5.2 Estimation of net realizable value
  - **3.5.3** Computation of deferred taxation
  - 3.5.4 Disclosure of contingencies

### 4 SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented unless otherwise stated.

### 4.1 Basis of consolidation

The consolidated financial statements include the financial statements of the holding company and its subsidiary company.

Subsidiaries are those entities in which the holding company directly or indirectly controls, beneficially owns or holds more than 50 percent of its voting securities or otherwise has power to elect and appoint more than 50 percent of its directors.

The financial statements of the subsidiary are included in the consolidated financial statements from the date that control commences until the date control ceases. The accounting policies of the subsidiary are changed when necessary to align them with those adopted by the Group. The assets and liabilities of the subsidiary are consolidated on line-by-line basis except subsidiaries classified as held for sale and the carrying amount of the investment in subsidiaries is eliminated against the subsidiary's share capital and pre-acquisition reserves. All intra group balances and transactions, and any unrealized income and expenses arising from intra group transactions are eliminated in full in preparing the consolidated financial statements.

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the holding company reports in the consolidated financial statements provisional amounts for the items for which the accounting is incomplete. During the measurement period, the holding company retrospectively adjusts the provisional amounts recognised at the acquisition date to reflect the new information obtained about facts and circumstances that existed as of the acquisition date and, if known, would have affected the measurement of the amounts recognised as of that date. During the measurement period, the holding company also recognises additional assets or liabilities if new information is obtained about facts and circumstances that existed as of the acquisition date and, if known, would have resulted in the recognition of those assets and liabilities as of that date. The measurement period ends as soon as the holding company receives the information it was seeking about facts and circumstances that existed as of the acquisition date or learns that more information is not obtainable. However, the measurement period does not exceed one year from the acquisition date.

### 4.2 Property, plant and equipment - owned

### Recognition

Property, plant and equipment except for freehold land are stated at cost less accumulated depreciation and any identified impairment loss. Freehold land is stated at cost less any identified impairment loss. Cost of tangible assets consists of historical cost pertaining to erection / construction period and other directly attributable cost of bringing the asset to working condition.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the group and the cost of the item can be measured reliably. All other repair and maintenance costs are charged to income during the period in which they are incurred.

### Depreciation

Depreciation on all items of property, plant and equipment except for freehold land is charged to income applying the reducing balance method so as to write off historical cost of an asset over its estimated useful life at the rates as disclosed in note 5. Depreciation on additions is charged from the month in which the asset is acquired or capitalized while no depreciation is charged in the month of disposal.

### Derecognition

An item of property, plant and equipment is derecognized on disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and carrying amount of the asset) is included in the income statement in the year the asset is derecognized.

### 4.3 Accounting for leases and assets subject to finance lease

### 4.3.1 Finance lease

### Recognition

Leases where the group has substantially all the risks and rewards of ownership are classified as finance lease. Assets subject to finance lease are initially recognized at the commencement of the lease term at the lower of present value of minimum lease payments under the lease agreements and the fair value of the leased assets, each determined at the inception of the lease. Subsequently these assets are stated at cost less accumulated depreciation and any identified impairment loss. The related rental obligations, net off finance  $\cos t$ , are included in liabilities against assets subject to finance lease. The liabilities are classified as current and non current depending upon the timing of payments.

### Financial charges

Lease payments are allocated between the liability and finance cost so as to achieve a constant rate on the balance outstanding. The finance cost is charged to income over the lease term.

### Depreciation

Assets acquired under a finance lease are depreciated in the same manner and at the same rates used for similar owned assets, so as to depreciate these assets over their estimated useful lives in view of certainty of ownership of these assets at the end of lease term. Depreciation of the leased assets is charged to income.

### **Deferred income**

Income arising from sale and lease back transaction, if any, which results in finance lease, is deferred and amortized equally over the lease period.

### 4.3.2 Operating lease

Leases where significant portion of the risk and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to the income on a straight-line basis over the period of lease.

### 4.4 Capital work in progress

Capital work in progress is stated at cost less any identified impairment loss. Transfers are made to relevant fixed assets category as and when assets are available for use.

### 4.5 Long term deposits

These are stated at cost which represents the fair value of consideration given.

### 4.6 Intangible assets

Intangible assets acquired by the Group are stated at cost less accumulated amortization and impairment losses, if any.

### 4.6.1 Subsequent expenditure

Subsequent expenditure on capitalized intangible assets is capitalized only when it increases the future economic benefits embodied in the specific assets to which it relates. All other expenditure is expensed as incurred.

### 4.6.2 Amortization

Amortization is charged to the income statement on a straight line basis over the estimated useful lives of intangible assets unless such lives are indefinite. Amortization on additions to intangible assets is charged from the month in which an item is acquired or capitalized while no amortization is charged for the month in

Which the item is disposed off.

### 4.6.3 Impairment

All intangible assets with an indefinite useful life are systematically tested for impairment at each balance sheet date. Where the carrying amount of assets exceeds its estimated recoverable amount it is written down immediately to its recoverable amount.

### 4.7 Investments

Investments intended to be held for less than twelve months from the reporting date or to be sold to raise operating capital, are included in current assets, all other investments are classified as non-current. Management determines the appropriate classification of its investments at the time of the purchase and reevaluates such designation on a regular basis.

### 4.7.1 Investment in associated companies

Entities in which the Group has significant influence but not control and which are neither subsidiaries nor joint ventures of the members of the Group are associates and are accounted for under the equity method of accounting (equity accounted investees).

These investments are initially recognized at cost. The consolidated financial statements include the associates' share of profit or loss and movements in other comprehensive income, after adjustments to align the accounting policies with those of the Group, from the date that significant influence commences until the date it ceases. Share of post acquisition profit and loss of associates is recognized in the profit and loss account. Distributions received from associates reduce the carrying amount of investment. When the Group's share of losses exceeds its interest in an equity accounted investee, the carrying amount of that investment (including any long-term interests that, in substance, form part of the Group's net investment in the associate) is reduced to nil and the recognition of further losses is discontinued.

The carrying amount of investments in associates is reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists, the recoverable amount of the investments is estimated which is higher of its value in use and its fair value less costs to sell. An impairment loss is recognized if the carrying amount exceeds its recoverable amount and is charged to profit and loss account. An impairment loss is reversed if there has been a change in estimates used to determine the recoverable amount but limited to the extent of initial cost of the investments. A reversal of impairment loss is recognized in the profit and loss account.

### 4.7.2 Investment - available for sale

Investments that are intended to be held for an indefinite period of time or may be sold in response to the need for liquidity are classified as available for sale.

Investments classified as available for sale are initially measured at cost, being the fair value of consideration given. At subsequent reporting dates, these investments are remeasured at fair value (quoted market price), unless fair value cannot be reliably measured. The investments for which a quoted market price is not available, are measured at cost as it is not possible to apply any other valuation methodology. Unrealized gains and losses arising from the changes in the fair value are included in fair value reserves in the period in which they arise.

At each balance sheet date, the group reviews the carrying amounts of the investments to assess whether there is any indication that such investments have suffered an impairment loss. If any such indication exists, the recoverable amount is estimated in order to determine the extent of the impairment loss, if any. Impairment losses are recognized as expense. In respect of available for sale investments, cumulative impairment loss less any impairment loss previously recognized in profit and loss account, is removed from equity and recognized in the profit and loss accounts. Impairment losses recognized in the profit and loss account on equity instruments are not reversed through the profit and loss accounts.

All purchases and sales are recognized on the trade date which is the date that the group commits to purchase or sell the investment, except for sale and purchase of securities in future market which are accounted for at settlement date. Cost of purchase includes transaction cost.

### 4.8 Stores, spare parts and loose tools

These are valued at lower of cost and net realizable value. Cost is determined by moving average method. Items considered obsolete are carried at nil value. Items in transit are valued at cost comprising invoice value plus other charges incurred thereon.

### 4.9 Stock in trade

These are valued at lower of cost and net realizable value except waste which is valued at net realizable value. Cost is determined as follows.

### 4.9.1 Raw material

**In hand** Weighted average cost

In transit Costcomprising invoice value plusother charges incurred thereon

**4.9.2 Workin process** Raw material cost plus appropriate manufacturing overheads

**4.9.3** Finished goods Raw material cost plus appropriate manufacturing overheads

**4.9.3 Waste** Net realizable value

Net realizable value signifies the estimated selling prices in the ordinary course of business less estimated costs of completion and the estimated costs necessary to make the sales.

### 4.10 Trade debts and other receivables

Trade debts originated by the group are recognized and carried at original invoice value less any allowance for uncollectible amounts. An estimated provision for doubtful debts is made when there is objective evidence that collection of the full amount is no longer probable. The amount of provision is charged to income. Bad debts are written off as incurred. Other receivables are stated at amortized cost. Known impaired receivables are written off, while receivables considered doubtful are provided for.

### 4.11 Cash and cash equivalents

Cash in hand, cash at bank and short term deposits, which are held to maturity, are carried at cost. For the purpose of cash flow statements, cash and cash equivalent comprise cash in hand, with banks on current & saving accounts and short term borrowings.

### 4.12 Staff retirement benefits

### Defined benefit plan

The group operates an unfunded gratuity scheme covering for all its permanent employees who have attained the minimum qualifying period for entitlement to the gratuity.

Provision is made annually to cover the obligation on the basis of actuarial valuation and charged to income currently. The most recent actuarial valuation was carried on June 30, 2013 using the Projected Unit Credit Method.

Net cumulative unrecognized actuarial gains / losses relating to previous reporting periods in excess of the higher of 10 percent of present value of defined benefit obligation or 10 percent of the fair value of plan assets are recognized as income or expense over the estimated remaining working lives of the employees.

### 4.13 Taxation

Income tax expense comprises current and deferred tax. Income tax expense is recognized in the income statement, except to the extent that it relates to items recognized directly in equity, in which case it is recognized in equity.

### 4.13.1 Current

Provision for current taxation is based on taxability of certain income streams of the group under presumptive / final tax regime at the applicable tax rates and remaining income streams chargeable at current rate of taxation under the normal tax regime after taking into account tax credit and tax rebates available, if any. The charge for current tax includes any adjustment to past years liabilities.

#### 4.13.2 Deferred

Deferred tax is provided, using the balance sheet liability method, on all temporary differences at the balance sheet date between the tax base of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences and carry forward of unused tax losses and tax credits to the extent that it is probable that future taxable profits will be available against which deferred tax asset can be utilized, except where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability that, at the time of transaction, affects neither the accounting nor taxable profits.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the deferred tax asset to be utilized.

Deferred tax asset and liability is measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on the rates (and tax laws) that have been enacted or substantively enacted at the balance sheet date.

### 4.14 Trade and other payables

Liabilities for trade and other payable are carried at cost which is fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the group.

### 4.15 Provisions

A provision is recognized in the balance sheet when the group has a legal or constructive obligation as a result of past event, and it is probable that an out flow of resource embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation.

### 4.16 Borrowings and borrowing costs

Borrowings are recorded at the proceeds received. Finance costs are accounted for on an accrual basis and are included in current liabilities to the extent of the amount remaining unpaid.

Borrowing costs are recognized as an expense in the period in which these are incurred except to the extent of the borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset. Such borrowing costs are capitalized as part of the cost of that asset up to the date of its commissioning.

### 4.17 Revenue recognition

Revenue is recognized on dispatch of goods or on performance of services. Return on deposits is recognized on a time proportion basis by reference to the principal outstanding and the applicable rate of return.

### 4.18 Foreign currencies

Monetary assets and liabilities in foreign currencies are translated into Pak Rupee at the rate of exchange prevailing at the balance sheet date, except those covered by forward contracts, which are stated at contracted rates. Foreign currency transactions are translated into Pak Rupees at the rates prevailing at the date of transaction except for those covered by forward contracts, which are translated at contracted rates. Non monetary items are translated into Pak Rupee on the date of transaction or on the date when fair values are determined. Exchange differences are included in income currently.

### 4.19 Financial instruments

Financial assets and financial liabilities are recognized when the group becomes a party to the contractual provisions of the instrument and derecognized when the group loses control of contractual rights that comprise the financial assets and in case of financial liabilities when the obligation specified in the contract is discharged, cancelled or expired. Any gain or loss on Derecognition of financial assets and financial liabilities is included in the income statement for the year.

All financial assets and financial liabilities are initially measured at cost, which is the fair value of the consideration given and received respectively. These financial assets and liabilities are subsequently measured at fair value, amortized cost or cost, as the case may be. The particular recognition methods adopted are disclosed in the individual policy statements associated with each item.

### 4.20 Offsetting of financial assets and liabilities

A financial asset and financial liability is offset and the net amount is reported in the balance sheet if the group has a legal enforceable right to set off the recognized amounts and intends either to settle on net basis or to realize the assets and the liabilities simultaneously.

### 4.21 Impairment

At each balance sheet date, the group reviews the carrying amounts of its assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss, if any. Recoverable amount is the higher of sale value less cost to sell and value in use.

If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. Impairment losses are recognized as an expense immediately.

Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined, had no impairment loss been recognized for the asset in prior years. A reversal of an impairment loss is recognized as income immediately.

### 4.22 Related party transactions

All transactions with related parties are carried out by the group at arms' length price using the method prescribed under the Companies Ordinance, 1984 with the exception of loan taken from related parties which is interest / mark up free.

### 4.23 Government grants

Government grants for meeting revenue expenses are set off from respective expenses in the year in which they become receivable.

### 4.24 Research and development cost

Research and development cost is charged to income statement in the year in which it is incurred.

### 4.25 Dividend

The dividend distribution to the shareholders is recognized as a liability in the period in which it is approved by the shareholders.

### 5 PROPERTY, PLANT AND EQUIPMENT

| 5.1 Operating fixed asse          | Operating fixed assets 5.1 Capital work in progress - at cost 5.2 erating fixed assets |  |  |                             |                             |   |  |  |                            |                            | 565,851,018<br>129,833,876<br>695,684,894 |                                  |
|-----------------------------------|--|--|--|-----------------------------|-----------------------------|---|--|--|----------------------------|----------------------------|---|----------------------------------|
| 2013                              |  |  |  |                             |                             |   |  |  |                            |                            |   |                                  |
|                                   | Cost as at<br>July 01,<br>2012   | Assets of<br>Subsidiary<br>on<br>Acquisition | Additions /<br>(deletions)               | Transfers /<br>adjustment   |                             | Accumulated<br>depreciation<br>as at July 01,<br>2012 | Depreciation<br>on Subsidiary<br>asset<br>on acquisition | 's charge /<br>(deletion)                | Transfers /<br>adjustment  |                            | n as at                                   | Annual<br>depreciation<br>rate % |
|                                   |  |  |  |                             |                             | R   | lupees   |  |                            |                            |   |                                  |
| Owned Assets                      |  |  |  |                             |                             |   |  | 10                                       |                            |                            | 10  |                                  |
| Freehold land                     | 54,372,900   | 122,456,250                                  | (2,525,000)                              | -                           | 174,304,150                 |   | -  | -  | -                          |                            | 174,304,150                               | 0%                               |
| Building on freehold land         | 447,931,004  | 157,315,849                                  | 7,247,124<br>(3,893,071)                 | -                           | 608,600,906                 | 273,274,381   | 62,236,143   | 20,509,630<br>(3,434,800)                | -                          | 352,585,354                | 256,015,552                               | 10%                              |
| Plant and machinery               | 2,679,961,805  | 753,889,550<br>-                             | 200,000,024 (3,875,000)                  | 24,161,785                  | 3,654,138,164               | 1,531,198,463   | 251,596,943  | 144,462,054<br>(3,452,839)               | 4,470,937                  | 1,928,275,558              | 1,725,862,606                             | 10%                              |
| Electric installation             | 122,186,192  | 23,331,792                                   | 27,118,281                               | -                           | 172,636,265                 | 69,541,098  | 11,093,591   | 6,073,651                                | -                          | 86,708,340                 | 85,927,925                                | 10%                              |
| Tools and equipment               | 41,249,673   | 19,534,170                                   | 890,530                                  | -                           | 61,674,373                  | 24,254,339  | 12,608,029   | 1,983,231                                | -                          | 38,845,599                 | 22,828,774                                | 10%                              |
| Furniture and fixture             | 10,009,437   | 1,397,425                                    | 8,385,097                                | -                           | 19,791,959                  | 5,299,362   | 771,897  | 794,113                                  | -                          | 6,865,372                  | 12,926,587                                | 10%                              |
| Office equipment                  | 5,571,928  | -  | 1,966,095                                | -                           | 7,538,023                   | 2,313,986   | -  | 462,043                                  | -                          | 2,776,029                  | 4,761,994                                 | 10%                              |
| Computers                         | 11,911,345   | 1,179,166                                    | 4,287,271                                | -                           | 17,377,782                  | 8,281,684   | 421,685  | 1,987,810                                | -                          | 10,691,179                 | 6,686,603                                 | 30%                              |
| Vehicles                          | 24,966,294   | -  | 7,573,296                                | 5,811,239                   | 28,867,405                  | 19,467,507  | -  | 1,457,922                                | 3,704,160                  | 16,669,546                 | 12,197,859                                | 20%                              |
| Leased Assets                     | - 1  | -  | (9,483,424)                              |                             |                             |   | -  | (7,960,043)                              |                            |                            | -   |                                  |
| Plant and machinery<br>Vehicles   | 107,529,878<br>13,270,818  | -  | 6,948,663                                | (24,161,785)<br>(5,811,239) | 83,368,093<br>14,408,242    | 14,804,867<br>4,674,569                               | -  | 8,667,005<br>2,073,504                   | (4,470,937)<br>(3,704,160) | 19,000,935<br>3,043,913    | 64,367,158<br>11,364,329                  | 10%<br>20%                       |
| 30-Jun-13                         | 3,518,961,274  | 1,079,104,202                                | 264,416,381<br>(19,776,495)              | 29,973,024<br>(29,973,024)  | 4,842,705,362               | 1,953,110,256   | 338,728,287  | 188,470,963<br>(14,847,682)              | 8,175,097<br>(8,175,097)   | 2,465,461,824              | 2,377,243,538                             |                                  |
| i                                 |  |  |  |                             |                             |   | 2013   |  |                            |                            |   |                                  |
| ,                                 | Cost as at<br>July 01,<br>2012   | Assets of<br>Subsidiary<br>on<br>Acquisition | Additions /<br>(deletions)               | Transfers /<br>adjustment   |                             | Accumulated<br>depreciation<br>as at July 01,<br>2012 | Depreciation<br>on Subsidiary<br>asset<br>on acquisition | 's charge /<br>(deletion)                | Transfers /<br>adjustment  |                            | n as at                                   | Annual<br>depreciation<br>rate % |
|                                   |  |  |  |                             |                             | R   | lupees   |  |                            |                            |   |                                  |
| Owned Assets                      |  |  |  |                             |                             |   |  |  |                            |                            |   |                                  |
| Freehold land                     | 54,372,900   | -  |  | -                           | 54,372,900                  | -   | -  |  | -                          | -                          | 54,372,900                                |                                  |
| Building on freehold land         | 447,813,513  | -  | 117,491                                  | -                           | 447,931,004                 | 253,876,260   | -  | 19,398,121                               | -                          | 273,274,381                | 174,656,623                               | 10%                              |
| Plant and machinery               | 2,683,816,054  | -  | 14,605,272<br>(18,459,521)               | -                           | 2,679,961,805               | 1,419,567,176   | -  | 126,998,411<br>(15,367,124)              | -                          | 1,531,198,463              | 1,148,763,342                             | 10%                              |
| Electric installation             | 117,219,380  | -  | 4,998,419<br>(31,607)                    | -                           | 122,186,192                 | 64,013,152  | -  | 5,543,156<br>(15,210)                    | -                          | 69,541,098                 | 52,645,094                                | 10%                              |
| Tools and equipment               | 42,758,423   | -  | 185,250<br>(1,694,000)                   | -                           | 41,249,673                  | 23,147,113  | -  | 1,895,615<br>(788,389)                   | -                          | 24,254,339                 | 16,995,334                                | 10%                              |
| Furniture and fixture             | 9,260,878  | -  | 762,559<br>(14,000)                      | -                           | 10,009,437                  | 4,819,531   | -  | 485,835<br>(6,004)                       | -                          | 5,299,362                  | 4,710,075                                 | 10%                              |
| Office equipment                  | 4,075,318  | -  | 1,695,610<br>(199,000)                   | -                           | 5,571,928                   | 2,117,942   | -  | 244,432<br>(48,388)                      | -                          | 2,313,986                  | 3,257,942                                 | 10%                              |
| Computers                         | 9,949,222  | -  | 3,572,561<br>(1,610,438)                 | -                           | 11,911,345                  | 7,555,015   | -  | 1,126,129<br>(399,460)                   | -                          | 8,281,684                  | 3,629,661                                 | 30%                              |
| Vehicles                          | 28,977,615   | :  | (4,011,321)                              | -                           | 24,966,294                  | 21,180,159  | -  | 1,464,971<br>(3,177,623)                 | -                          | 19,467,507                 | 5,498,787                                 | 20%                              |
| Leased Assets Plant and machinery | 25,098,726   | -  | 82,431,152                               | -                           | 107,529,878                 | 5,851,264   | -  | 8,953,603                                | -                          | 14,804,867                 | 92,725,011                                | 10%                              |
| Vehicles<br>30-Jun-12             | 9,916,240<br>3,433,258,269   | -  | 3,354,578<br>111,722,892<br>(26,019,887) | -                           | 13,270,818<br>3,518,961,274 | 3,078,351<br>1,805,205,963                            | -  | 1,596,218<br>167,706,491<br>(19,802,198) | -                          | 4,674,569<br>1,953,110,256 | 1,565,851,018                             | 20%                              |
|                                   |  |  |  |                             |                             |   |  |  |                            |                            |   |                                  |

2013 Rupees

Note

2012 Rupees

### **5.1.1** Depreciation for the year has been allocated as under

| Cost of sales                |      |             |             |
|------------------------------|------|-------------|-------------|
| COSt Of Sales                | 28.1 | 185,118,752 | 165,819,995 |
| Administrative expenses      | 30   | 3,171,430   | 1,886,496   |
| Income from power generation |      | 180,781     | -           |

|  | 2013<br>Rupees                                       | 2012<br>Rupees                         |
|--|--|--|
| Capital work in progress - at cost                                     |  |  |
| Building - civil works<br>Plant and machinery<br>Electric Installation | 17,405,206<br>19,292,930<br>-                        | 19,621,677<br>92,126,315<br>18,085,884 |
|  | 36,698,136   | 129,833,876                            |
| The movement in Capital work in progress is as follows.                |  |  |
| Balance at the beginning of the year                                   | 129,833,876  | 9,089,043                              |
| Additions during the year  |  |  |
| Building - civil works<br>Plant and machinery<br>Electric installation | 7,159,522<br>19,673,899<br>4,839,000                 | 12,879,170<br>89,779,779<br>18,085,884 |
| Transfer to operating fixed assets                                     | 31,672,421   | 120,744,833                            |
| Building - civil works<br>Plant and machinery<br>Electric installation | 9,375,993<br>92,507,284<br>22,924,884<br>124,808,161 |  |
| Balance at the end of the year   | 36,698,136   | 129,833,876                            |

### 5.3 Disposal of property, plant and equipment

5.2

| Particulars                             | Particulars of buyer     | Cost                   | Accumulated depreciation | Written down<br>value | Sale proceeds           | (Gain) / Loss            | Mode of disposal           |
|---|--------------------------|------------------------|--------------------------|-----------------------|-------------------------|--------------------------|----------------------------|
| Vehicles                                |                          |                        |                          | Rupees                |                         |                          |                            |
| Suzuki Baleno                           | Muhammad Akram           | 813,830                | 644,580                  | 169,250               | 200,000                 | (30,750)                 | Negotiation                |
| Suzuki Cultus                           | Asad Kamal Aslam         | 708,151                | 563,508                  | 144,643               | 150,000                 | (5,357)                  | Negotiation                |
| Suzuki Cultus                           | Tariq Khan Jadoon        | 604,000                | 480,631                  | 123,369               | 123,369                 | -                        | Negotiation                |
| Suzuki Cultus                           | Khalid Mehmood           | 604,100                | 480,710                  | 123,390               | 123,390                 | -                        | Negotiation                |
| Suzuki Cultus                           | Khalid Mehmood           | 604,100                | 480,710                  | 123,390               | 123,390                 | -                        | Negotiation                |
| Toyota Corolla                          | M. Moosa Appan           | 983,715                | 787,727                  | 195,988               | 195,988                 | -                        | Negotiation                |
| Suzuki Cultus                           | Babar Jahangir           | 600,850                | 489,543                  | 111,307               | 130,000                 | (18,693)                 | Negotiation                |
| Suzuki Cultus                           | Asad Kamal Aslam         | 622,600                | 454,629                  | 167,971               | 190,000                 | ( 22,029)                | Negotiation                |
| Toyota Corolla                          | Shaikh Mohammad Naseer   | 1,201,478              | 1,084,965                | 116,513               | 220,000                 | (103,487)                | Negotiation                |
| Toyota Corolla                          | Saeeda Muneer            | 1,240,600              | 1,052,622                | 187,978               | 350,000                 | (162,022)                | Negotiation                |
| Mercedeze                               | Shaikh Mohammad Naveed   | 1,500,000              | 1,440,418                | 59,582                | 150,000                 | (90,418)                 | Negotiation                |
|   | Sub total                | 9,483,424              | 7,960,043                | 1,523,381             | 1,956,137               | (432,756)                |                            |
| Plant and machinery                     | Noshad Textile Machinery | 3,875,000              | 3,452,839                | 422,161               | 387,931                 | 34,230                   | Negotiation                |
|   | Sub total                | 3,875,000              | 3,452,839                | 422,161               | 387,931                 | 34,230                   |                            |
| Freehold land Building on freehold land | Jalal Alaf Khan          | 2,525,000<br>3,893,071 | 3,434,800                | 2,525,000<br>458,271  | 15,006,111<br>2,738,889 | (12,481,111) (2,280,618) | Negotiation<br>Negotiation |
| building on Meeriold land               | Sub total                | 6,418,071              | 3,434,800                | 2,983,271             | 17,745,000              | (14,761,729)             | HEZOCIACION                |
|   | Grand total              | 19,776,495             | 14,847,682               | 4,928,813             | 20,089,068              | (15,160,255)             |                            |

|     |  | Note    | 2013<br>Rupees             | 2012<br>Rupees             |
|-----|--|---------|----------------------------|----------------------------|
| 5.4 | Gain on disposable property, plant and equipment           |         |                            |                            |
|     | Cost<br>Less : Accumulated depreciation                    |         | 19,776,495<br>(14,847,682) | 26,019,887<br>(19,802,198) |
|     | Sale proceeds  |         | 4,928,813<br>(20,089,068)  | 6,217,689<br>(7,147,069)   |
|     | (Gain) / Loss on disposal of property, plant and equipment | 31 & 33 | (15,160,255)               | (929,380)                  |
|     | (Gain) on disposal of property, plant and equipment        | 33      | (15,194,485)               | (1,122,529)                |
|     | Loss on disposal of property, plant and equipment          | 31      | 34,230                     | 193,149                    |

|   |  | 2013<br>Rupees                                  | 2012<br>Rupees                                  |
|---|--|---|---|
| 6 | LONG TERM DEPOSITS   |   |   |
|   | Security deposits Electricity - WAPDA Leasing company Others | 12,682,691<br>4,369,738<br>37,500<br>17,089,929 | 10,691,308<br>4,771,613<br>37,500<br>15,500,421 |
| 7 | Intangibles Goodwill   | 16,042,530<br>16,042,530                        |   |

7.1 This represents excess of the amount paid by the holding company over fair value of net assets of Ihsan Raiwind Mills (Private) Limited on its acquisition. The recoverable amount of goodwill was tested for impairment by allocating the amount of goodwill to respective assets on which it arose, based on value in use in accordance with 'IAS-36 Impairment of Assets'. Based on the calculations no impairment is required to be accounted for against the carrying amount of goodwill.

|   |  | Note | 2013<br>Rupees  | 2012<br>Rupees   |
|---|--|------|---|--|
| 8 | STORES, SPARE PARTS AND LOOSE TOOLS                                    |      |   |  |
|   | Stores - at mills<br>Stores - in transit<br>Spare parts<br>Loose tools |      | 96,486,311<br>45,271,317<br>144,239,093<br>134,320<br>286,131,041 | 49,922,728<br>-<br>72,048,185<br>76,750<br>122,047,663 |
| 9 | STOCK IN TRADE   |      |   |  |
|   | Raw material In hand<br>Raw material In transit<br>Work in process     | 9.1  | 1,304,150,149<br>67,422,813<br>125,137,934                        | 891,469,908<br>-<br>97,569,632                         |
|   | Finished goods<br>Waste  | 9.2  | 211,107,717<br>5,283,070  | 131,161,980<br>7,823,893                               |
|   |  |      | 1,713,101,683   | 1,128,025,413  |

- 9.1 Raw material amounted to Rs. Nil (June 30, 2012: Rs. 273,377,892) are stated at their net realizable value aggregating Rs. Nil (June 30, 2012: Rs. 241,124,819). The amount charged to profit and loss in respect of stocks written down to their net realizable value is Rs. Nil (June 30, 2012: Rs. 32,253,073).
- 9.2 Finished goods amounting to Rs. 30,880,756 (June 30, 2012: Rs. 36,357,998) are stated at their net realizable value aggregating Rs. 29,630,817 (June 30, 2012: Rs. 29,445,679). The amount charged to profit and loss in respect of stocks written down to their net realizable value is Rs. 1,249,939 (June 30, 2012: Rs. 6,912,319).

|    |   | Note | 2013<br>Rupees             | 2012<br>Rupees             |
|----|---|------|----------------------------|----------------------------|
| 10 | TRADE DEBTS   |      |                            |                            |
|    | Considered good<br>Secured<br>Unsecured                                     | 10.2 | 812,845,011<br>544,132,173 | 693,140,827<br>312,456,377 |
|    |   |      | 1,356,977,184              | 1,005,597,204              |
|    | Considered Doubtful Provision for Doubtful debts                            | 10.1 | 1,356,977,184              | 1,005,597,204              |
|    |   |      | 1,356,977,184              | 1,005,597,204              |
|    | 10.1 The movement in the provision during the year is as follows:           |      |                            |                            |
|    | Balance as at July 01,  |      | -                          | 20,837,781                 |
|    | Add: Provision made in the year   |      | -                          | 20,837,781                 |
|    | Less: Provision reversed in the year  |      | -                          | (20,837,781)               |
|    | Balance as at June 30,  |      | -                          | -                          |
|    | 10.2 The amount includes following balances receivable from related parties |      |                            |                            |
|    | Din Farm Products (Pvt.) Limited - Associated Company                       |      | 1,047,418                  | •                          |

|  |   | Note         | 2013<br>Rupees               | 2012<br>Rupee         |
|--|---|--------------|------------------------------|-----------------------|
| LOANS AND AD                           | 'ANCES  |              |                              |                       |
| Unsecured - Co                         | nsidered good   |              |                              |                       |
| Advance against<br>Advances to sup     |   |              | 4,752,395<br>81,937,637      | 3,971,1<br>23,399,8   |
| Secured - Cons                         | dered good  |              |                              |                       |
| Advance against                        | letter of credit  |              | 25,479,856                   | 43,672,               |
|  |   |              | 112,169,888                  | 71,043,               |
|  | S AND SHORT TERM PREPAYMENTS  |              |                              |                       |
| Security deposit<br>Leasing compan     |   |              | 1,145,325                    | 1,465,8               |
| Others<br>Prepayments                  |   |              | 1,127,850<br>3,708,750       | 1,117,8<br>3,010,0    |
|  |   |              | 5,981,925                    |                       |
|  |   |              | 5,961,925                    | 5,593,7               |
| OTHER RECEIVA<br>Export rebate         | RRFF2   |              | 84,890                       | 31,9                  |
| Insurance Claim                        |   |              | 594,220                      | 3,493,0               |
| Cotton claims re<br>Others             | eceivable   |              | 42,279,462<br>213,499        |                       |
|  |   |              | 43,172,071                   | 3,524,9               |
| OTHER FINANCI                          | AL ASSETS   |              |                              |                       |
|  | e investments - in quoted companies   |              |                              |                       |
| PICIC Energy Fu                        | nd  |              |                              |                       |
|  | 2012: 5000) ordinary shares of Rupees 10 each<br>. 64,100 (June 30, 2012 : Rs. 38,950)          |              | 50,000                       |                       |
| 500 (2012: 500)                        | r Company Limited<br>ordinary shares of Rupees 10 each<br>. 12,415 (June 30, 2012 : Rs. 12,335) |              | 6,750                        |                       |
| Agritech Limited                       |   |              | 0,730                        |                       |
| 500 (2012: 500)                        | ordinary shares of Rupees 10 each<br>. 5,790 (June 30, 2012 : Rs. 6,270)                        |              | 15,025                       |                       |
| Wateen Telecom                         |   |              |                              |                       |
|  | 0) ordinary shares of Rupees 10 each<br>. 4,310 (June 30, 2012 : Rs. 2,000)                     |              | 10,000                       |                       |
|  |   |              | 81,775                       |                       |
| Fair value adjus                       | tments  |              | 4,840                        |                       |
| ,                                      |   |              | 86,615                       |                       |
| TAX REFUND DI                          | JE FROM GOVERNMENT  |              | , , , , , ,                  |                       |
| Advance Income                         |   |              |                              |                       |
| Opening balance                        | •   |              | 48,656,015                   | 23,166,1              |
| Paid/ adjusted (<br>Less Provision for | during the year -Net<br>or the year   |              | 138,045,436<br>(102,257,784) | 54,673,4<br>(29,183,6 |
|  |   |              | 84,443,667                   | 48,656,0              |
| Sales tax                              |   |              | 108,881,345                  | 52,242,8              |
| Advance excise                         | duty  |              | 1,628,577                    | 105                   |
|  |   |              | 194,953,589                  | 100,898,8             |
| CASH AND BANI                          |   |              |                              |                       |
| Cash with bank                         |   | 47.4         | 74 5/0 457                   | 72 272 /              |
|  | accounts<br>d accounts  | 16.1<br>16.2 | 74,569,157<br>2,121,731      | 72,272,0<br>2,137,6   |
| In savings                             | account   | 16.3         | 15,754                       | 14,5                  |

<sup>16.1</sup> It includes balance with associated company (MCB Bank Limited) of Rs. 17,079,060 (June 30, 2012: Rs. 1,975,745).
16.2 It represents balance with associated company (MCB Bank Limited) of Rs. 1,326,282 (June 30, 2012: Rs. 1,335,667).
16.3 It represents balance with associated company (MCB Bank Limited) and carries mark up at the rate of 5.00 to 7.00 (June 30, 2012: 5.00 to 7.00) percent per annum.

|   | Note                         | 2013<br>Rupees  | 2012<br>Rupees   |
|---|------------------------------|---|--|
| TRADE AND OTHER PAYABLES  |                              |   |  |
| Creditors Murabaha Accrued liabilities Advances from customers Retention money Excise duty on loans Sales tax claim payable Workers' profit participation fund Unclaimed dividend Withholding tax payable Other Payable | 17.1<br>17.2<br>17.3<br>17.5 | 278,398,508 2,158,621,293 148,363,638 46,660,084 - 4,429,581 14,759,965 44,253,270 3,829,600 - 45,759,226 | 192,026,794 1,245,661,170 111,434,975 3,696,404 376,018 4,429,581 14,759,965 344,848 3,845,503 9,509 |

17

- 17.1 These facilities are secured against first pari passu hypothecation and floating charge over the holding company's stocks, book debts and receivables, of the holding company. Overall limits for these facilities are disclosed in note 19.1. Mark up ranges from 8.84 to 12.34 (June 30, 2012: 11.60 to 14.19) percent per annum. These facilities are expiring on various dates from August 2013 to December 2013.
- 17.2 The holding company had provided the excise duty payable on loans from banks / financial institutions. The Supreme Court of Pakistan has decided the case against the company. The demand against payment of excise duty has not been raised by the authorities.
- 17.3 The holding company has filed appeal in High Court of Sindh, Karachi against the order of Custom / Excise and Sales Tax Appellate Tribunal, Karachi regarding penalty and additional tax.
- 17.4 It represents an amount of Rs. 44,681,513 payable to previous shareholders of Ihsan Raiwind Mills (Pvt) Limited against purchase of entire share capital.

|   |  | 2013  | 2012                                       |
|---|--|---|--|
|   |  | Rupees  | Rupees                                     |
| 17.5  | Workers' profit participation fund   |   |  |
|   | Opening balance  | 344,848   | 48,874,28                                  |
|   | Interest on fund utilized in company's business  | -   | 344,84                                     |
|   |  | 344,848   | 49,219,1                                   |
|   | Paid during the year   |   | (48,874,28                                 |
|   | Allocation for the year  | 344,848   | 344,84                                     |
|   | Allocation for the year Closing balance  | 43,908,422  |  |
|   | closing balance  | 44,253,270  | 344,84                                     |
| 7.5.1   | Interest on Workers' profit participation fund has been provided at the rate of 0% (June 30, 2012 :  | 15.5%)  |  |
|   |  | 2013  | 2012                                       |
|   |  | 2013  | 20.2                                       |
| ACCR  | THEN MARK HP AND INTEREST  | Rupees  | Rupees                                     |
| Mark<br>Long  | LUED MARK UP AND INTEREST  up / interest accrued on secured loans term financing term borrowings   |   | 8,938,8                                    |
| Mark<br>Long<br>Short                                     | up / interest accrued on secured loans term financing  | Rupees<br>11,321,921                                | 8,938,8°<br>51,988,6                       |
| Mark<br>Long<br>Short                                     | up / interest accrued on secured loans term financing term borrowings  | 11,321,921<br>72,049,037                            |  |
| Mark<br>Long<br>Short<br>Finan                            | up / interest accrued on secured loans term financing term borrowings  | 11,321,921<br>72,049,037<br>1,287,508               | 8,938,89<br>51,988,6<br>2,541,11           |
| Mark<br>Long<br>Short<br>Finand                           | up / interest accrued on secured loans term financing term borrowings ice lease  | 11,321,921<br>72,049,037<br>1,287,508               | 8,938,89<br>51,988,6<br>2,541,11           |
| Mark<br>Long<br>Short<br>Finand<br>SHOR                   | up / interest accrued on secured loans term financing term borrowings ice lease  | 11,321,921<br>72,049,037<br>1,287,508               | 8,938,8<br>51,988,6<br>2,541,1<br>63,468,6 |
| Mark<br>Long<br>Short<br>Finand<br>SHOR<br>Secur<br>Runni | up / interest accrued on secured loans term financing term borrowings ice lease  RT TERM BORROWINGS red - from banking companies             | 11,321,921<br>72,049,037<br>1,287,508<br>84,658,466 | 8,938,89<br>51,988,6<br>2,541,11           |
| Mark<br>Long<br>Short<br>Finand<br>SHOR<br>Secur<br>Runni | up / interest accrued on secured loans term financing term borrowings ice lease  RT TERM BORROWINGS red - from banking companies ing finance | 11,321,921<br>72,049,037<br>1,287,508<br>84,658,466 | 8,938,8<br>51,988,6<br>2,541,1<br>63,468,6 |

<sup>19.1</sup> Total credit limits available for short term bank borrowings are Rs. 7,085 million (June 30, 2012: Rs. 7,085 million). These borrowings were secured against first pari passu hypothecation and floating charge over holding company's stocks, book debts, movables, receivables, and lien on export / import documents of the holding company. Mark up ranges from 9.19 to 13.29 (June 30, 2012: 11.56 to 14.94) percent per annum. Average effective interest rate computes to 10.64 (June 30, 2012: 14.00) percent per annum. These facilities are expiring on various dates from July 2013 to April 2014.

|             |                                |                          |                       |                           |                                 | Note                         | 2013<br>Rupees  | 2012<br>Rupees  |
|-------------|--------------------------------|--------------------------|-----------------------|---------------------------|---------------------------------|------------------------------|---|---|
| LON         | IG TERM FIN                    | ANCING                   |                       |                           |                                 |                              |   |   |
| Seci        | ured - from                    | banking compan           |                       |                           |                                 |                              |   |   |
| Stan<br>Hab | ndard Charte                   | tan Bank Ltd             | imited.               |                           |                                 | 20.1<br>20.2<br>20.3<br>20.4 | 26,291,217<br>35,846,000<br>174,327,287<br>770,328,000<br>1,006,792,504 | 46,625,039<br>69,048,900<br>222,750,000<br>158,354,000<br>496,777,939 |
| Less        | : Current p                    | ortion                   |                       |                           |                                 |                              | (185,825,808)   | (222,562,722)   |
|             |                                |                          |                       |                           |                                 |                              | 820,966,696   | 274,215,217   |
| В           | ank                            | Facility                 | Outstanding<br>Amount | Mark up<br>rate           | No. of installments Outstanding | Date of last installment     | Secur   | ity   |
|             | è                              | SBP-LTFF                 | 9,150,000             | 6.50%                     | 04 Semi Annual                  | 30-May-15                    |   |   |
|             | ompa                           | SBP-LTFF                 | 9,150,000             | 6.50%                     | 04 Semi Annual                  | 06-Jun-15                    | First pari passu hypo<br>of Rs.103.400 million                          |   |
|             | int Co                         | SBP-LTFF                 | 3,050,000             | 6.50%                     | 04 Semi Annual                  | 30-Jun-15                    | future assets (plant a<br>with 25 percent mars                          | and machinery)  |
|             | estme                          | SBP-LTFF                 | 4,941,217             | 6.75%                     | 05 Semi Annual                  | 22-Aug-15                    |   |   |
|             | Pak Oman Investment Company    | SBP-LTFF                 | -                     | SBP refinance rate + 1%   | Loan repaid in the year         | 10-May-13                    | Demand promissory r<br>passu charge by way<br>of Rs.54.667 million      | of hypothecation  |
|             | Pak Or                         | Term<br>Finance          | -                     | 6 Month<br>Kibor + 2%     | Loan repaid in the year         | 10-May-13                    | future plant and mad<br>company inclusive of                            | hinery of the   |
|             |                                | Total                    | 26,291,217            |                           |                                 |                              |   |   |
|             |                                | Term<br>Finance          | -                     | 9.20%                     | Loan repaid in the year         | 23-Dec-12                    | Specific charge of Rs.50 plant and machinery of                         |   |
|             | 3ank                           | LTFF                     | 500,000               | SBP refinance rate + 1.5% | 01 Semi Annual                  | 6-Dec-13                     | First specific charge of  | 6.5 million on  |
|             | Standard Chartered Bank        | Term<br>Finance          | 500,000               | 3 Month<br>Kibor +1%      | 01 Semi Annual                  | 6-Dec-13                     | company's plantand ma   |   |
|             | Chart                          | LTFF                     | 15,874,000            | SBP refinance rate + 1.5% | 03 Semi Annual                  | 15-Sep-14                    |   |   |
|             | ıdard                          | Term<br>Finance          | 15,874,000            | 6 Month<br>Kibor +1%      | 03 Semi Annual                  | 15-Sep-14                    | Demand promissory not   |   |
|             | Stan                           | LTFF                     | 1,549,000             | SBP refinance rate + 1.5% | 03 Semi Annual                  | 20-Dec-14                    | company's specific plan<br>Rs. 125 million                              | t and machinery of  |
|             |                                | Term<br>Finance          | 1,549,000             | 6 Month<br>Kibor +1%      | 03 Semi Annual                  | 20-Dec-14                    |   |   |
|             |                                | Total                    | 35,846,000            |                           |                                 |                              |   |   |
|             | olitan                         | Diminishing<br>Musharika | 96,250,000            | 3 Month<br>Kibor + 1%     | 07 Quarterly                    | 21-Mar-15                    | The Loan is secured on the musharika as note covering the sale          | set and promisso  |
|             | Habib Metropolitan<br>Bank Ltd | Diminishing<br>Musharika | 45,500,000            | 3 Month<br>Kibor + 1%     | 07 Quarterly                    | 21-Mar-15                    | The Loan is secured on the musharika as note covering the sale          | set and promisso  |
|             | Habil                          | Diminishing<br>Musharika | 32,577,287            | 3 Month<br>Kibor + 1%     | 12 Quarterly                    | Aug-16                       | The Loan is secured on the musharika as note covering the sale          | set and promisso  |
|             |                                | Total                    | 174,327,287           |                           |                                 |                              |   |   |
|             | Ltd                            | Diminishing<br>Musharika | 38,750,000            | 6 Month<br>Kibor + 0.55%  | 01 Semi Annual                  | 1-Sep-13                     | The Loan is secured a charge of Rs. 193.750 assets with 20% marg        | million over fixe   |
|             | Meezan Bank Ltd                | Diminishing<br>Musharika | 31,578,000            | 6 Month<br>Kibor + 0.55%  | 03 Semi Annual                  | 30-Sep-13                    | The Loan is secured a charge of Rs. 52.630 assets with 20% marg         | against first speci<br>million over fixed                             |
|             | Ж                              | Diminishing<br>Musharika | 700,000,000           | 6 Month<br>Kibor + 0.75%  | 08 Semi Annual                  | 30-May-18                    | The Loan is secured a charge of Rs. 879.305 assets with 20% marg        | million over fixe   |
|             |                                | Total                    | 770,328,000           |                           |                                 |                              |   |   |

#### 21 LIABILITIES AGAINSTASSETS SUBJECT TO FINANCE LEASE

|   | 2013  |           |                        |  | 2012  |            |
|---|---|-----------|------------------------|--|---|------------|
|   | Minimum lease payments Financial charges for future periods Present value of minimum lease payments |           | Minimum lease payments | Financial charges<br>for future<br>periods | Present value<br>of minimum lease<br>payments |            |
|   | Rupees  |           | Rupees                 |  |   |            |
| Up to one year                                    | 37,212,419  | 4,122,553 | 33,089,866             | 43,099,120                                 | 8,360,225                                     | 34,738,895 |
| Later than one year but not later than five years | 21,217,605  | 1,307,094 | 19,910,511             | 51,963,797                                 | 5,148,416                                     | 46,815,381 |
|   | 58,430,024  | 5,429,647 | 53,000,377             | 95,062,917                                 | 13,508,641                                    | 81,554,276 |

21.1 The total lease rentals due under the lease agreements aggregate Rs. 58.430 million (June 30, 2012: Rs. 95.063 million) and are payable in equal monthly / semi annually installments under various lease agreements, latest by 2016. The present value of minimum lease payments has been discounted at interest rate implicit in the lease, which equates to an interest rate of approximately 9.96 to 14.00 (June 30, 2012: 10.00 to 15.69) percent per annum. If any lease is terminated, the lessee is required to pay the purchase price specified in the lease agreements. The cost of repairs and insurance are borne by the lessee. The liability is partially secured by a deposit of Rs. 5.314 million (June 30, 2012: Rs. 6.096 million) and demand promissory note. The estimated residual value of assets acquired on finance lease is Rs. 5.314 million (June 30, 2012: Rs. 6.096 million). The holding company intend to exercise the option of purchasing the leased assets at residual value upon completion of lease term. The number of maximum / minimum monthly lease rentals payable are 36 and 2 respectively.

|       |   |              |            | Note       | 2013<br>Rupees                    | 2012<br>Rupe  |
|-------|---|--------------|------------|------------|-----------------------------------|---|
| STAFF | RETIREMENT BENEFITS - GRATUITY  |              |            |            |                                   |   |
| Moven | nent in the net liability recognized in the balance                                     | sheet        |            |            |                                   |   |
| 22.1  | Opening net liability   |              |            |            | 80,873,554                        | 64,972,0  |
|       | Expense for the year  |              |            | 22.2       | 40,877,115                        | 33,047,7  |
|       |   |              |            |            | 121,750,669                       | 98,019,8  |
|       | Benefits paid during the year   |              |            |            | (23,263,550)                      | (22,552,2   |
|       | Closing net liability   |              |            |            | 98,487,119                        | 75,467,5  |
| 22.2  | Expense recognized in the income statement  |              |            |            |                                   |   |
|       | Current service cost  |              |            |            | 33,143,297                        | 22,964,5  |
|       | Interest cost Actuarial loss recognized   |              |            |            | 6,490,884<br>1,242,934            | 7,952,6<br>2,130,6  |
|       | •   |              |            |            | 40,877,115                        | 33,047,7  |
| 22.3  | Movement in the present value of defined benefit  | t obligation |            | _          |                                   | , ,   |
|       | Present value of defined benefit obligation   |              |            |            | 92,091,058                        | 89,408,3  |
|       | Current service cost<br>Interest cost   |              |            |            | 33,143,297<br>6,490,884           | 22,964,5<br>7,952,6   |
|       | Actuarial loss / (gain)   |              |            |            | (7,035,391)                       | (5,682,1  |
|       | Benefits paid   |              |            | _          | (23,263,550)                      | (22,552,2   |
|       |   |              |            |            | 101,426,298                       | 92,091,0  |
| 22.4  | Historical information  |              |            |            |                                   |   |
|       |   |              |            |            |                                   |   |
|       |   | 2013         | 2012       | 2011       | 2010                              | 2009  |
|       | Present value of defined benefit obligation   | 2013         | 92,091,058 | 89,408,343 | 62,977,987                        |   |
|       | Present value of defined benefit obligation   |              |            |            |                                   |   |
|       | Present value of defined benefit obligation  Experience adjustments on plan liabilities |              |            |            | 62,977,987                        | 62,835,0  |
|       | -   | 101,426,298  | 92,091,058 | 89,408,343 | 62,977,987<br>(3,047,302)<br>2013 | 62,835,0<br>237,6   |
|       | Experience adjustments on plan liabilities  | 101,426,298  | 92,091,058 | 89,408,343 | 62,977,987                        | 62,835,6<br>237,6   |
| 22.5  | -   | 101,426,298  | 92,091,058 | 89,408,343 | 62,977,987<br>(3,047,302)<br>2013 | 62,835,6<br>237,6   |
| 22.5  | Experience adjustments on plan liabilities  | 101,426,298  | 92,091,058 | 89,408,343 | 62,977,987<br>(3,047,302)<br>2013 | 2009<br>62,835,0<br>237,6<br>2012<br>Rupee<br>92,091,0<br>(16,623,4 |

# 22.6 General description

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The scheme provides for terminal benefits for all of its permanent employees who attain the minimum qualifying period. Annual charges is made using the actuarial technique of Projected Unit Credit Method.

|      |   | 2013              | 2012           |
|------|---|-------------------|----------------|
| 22.7 | Principal actuarial assumption  |                   | _              |
|      | Following are a few important actuarial assumption used in the valuation. Discount rate Expected rate of increase in salary | 10.5%<br>10.0%    | 13%<br>10%     |
| 22.8 | Expected gratuity expense for the year ending June 30, 2014 works out to Rs. 40,311,306.                                    |                   |                |
|      | No  | te 2013<br>Rupees | 2012<br>Rupees |

|  | Note | 2013<br>Rupees | 2012<br>Rupees |
|--|------|----------------|----------------|
| DEFERRED TAXATION  |      |                |                |
| Opening balance  |      | (139,624,618)  | 53,967,522     |
| Deferred taxation on acquisition of subsidiary   |      | 7,689,306      |                |
| Arised / (adjusted) in the year  | 21.1 | (7,689,306)    | (193,592,140)  |
| Closing balance  |      | (139,624,618)  | (139,624,618)  |
| The deferred taxation liability $\prime$ (asset) comprises of following temporary differences. |      |                |                |
| Taxable temporary differences (deferred tax liabilities)                                       |      |                |                |
| Accelerated tax depreciation allowance   |      | 198,093,493    | 90,205,866     |
| Deductible temporary differences (deferred tax assets)   |      |                |                |
| Staff retirement benefits - gratuity Provision for doubtful debts                              |      | (10,644,550)   | (9,111,620)    |
| Unused tax credits - unabsorbed depreciation   |      | (350,224,621)  | (220,718,864)  |
|  |      | (162,775,678)  | (139,624,618)  |

23.1 In view of applicability of presumptive tax regime, deferred tax assets has been worked out after taking effect of income covered under presumptive tax regime. During the year net deferred tax assets amounted to Rs. 162,775,678 has arised. The adjustment is made up till the reversal of the existing deferred tax liability. The increase in the amount of deferred tax asset has not been recognized because proportion of export sales for the year exceeds the thresholds of 80 percent of total sales, therefore, the assessment of the company for the period will be finalized under final tax regime under section 169 of the income tax ordinance 2001.

# 24 CONTINGENCIES AND COMMITMENTS

24.1 The holding company has issued post dated cheques amounting to Rs. 77,474 million (June 30, 2012: Rs. 54.437 million) in favor of Collector of Customs in lieu of custom levies against various statutory notification. The indemnity bonds furnished by the company are likely to be released after the fulfillment of term of related SROs.

|      |  | 2013                                     | 2012                           |
|------|--|--|--------------------------------|
| 24.2 | Contingencies Bills discounted with recourse Bank guarantees issued in the ordinary course of business                           | 53,301,795<br>159,060,401                | 392,420,154<br>139,240,401     |
| 24.3 | Commitments Letters of credit for capital expenditure Letters of credit for raw material Letters of credit for stores and spares | 140,495,338<br>506,926,003<br>40,858,250 | -<br>263,623,889<br>11,940,841 |

# 25 ISSUED, SUBSCRIBED AND PAID UP CAPITAL

| 2013<br>Number | 2012<br>of shares |  | 2013<br>Rupees | 2012<br>Rupees |
|----------------|-------------------|--|----------------|----------------|
| 13,479,600     | 13,479,600        | Ordinary shares of Rs. 10 each allotted for consideration paid in cash                   | 134,796,000    | 134,796,000    |
| 1,962,334      | 1,962,334         | Ordinary shares of Rs. 10 each allotted for consideration of amalgamation of power plant | 19,623,340     | 19,623,340     |
| 4,941,419      | 4,941,419         | Ordinary shares of Rs. 10 each allotted as fully paid bonus shares                       | 49,414,190     | 49,414,190     |
| 20,383,353     | 20,383,353        | Sidies   | 203,833,530    | 203,833,530    |

- 25.1 Associated company (Din Leather (Pvt.) Limited) held 6,600 (June 30, 2012: 6,600) ordinary shares of the company.
- 25.2 The shareholders' are entitled to receive all distributions to them including dividend and other entitlements in the form of bonus and right shares as and when declared by the company. All shares carry "one vote" per share without restriction.

|    |  | Note | 2013<br>Rupees               | 2012<br>Rupees             |
|----|--|------|------------------------------|----------------------------|
| 26 | RESERVES   |      |                              |                            |
|    | Capital<br>Merger reserve                          | 26.1 | 10,376,660                   | 10,376,660                 |
|    | <b>Revenue</b><br>General<br>Unappropriated profit |      | 400,000,000<br>1,591,423,428 | 400,000,000<br>952,376,513 |
|    |  |      | 2,001,800,088                | 1,362,753,173              |

26.1 This represents book difference of capital under scheme of arrangement for amalgamation of the holding company with Din Power Limited in the year 2001.

|                        | Note | 2013<br>Rupees | 2012<br>Rupees |
|------------------------|------|----------------|----------------|
| SALES - NET            |      |                |                |
| Export                 |      |                |                |
| Yarn - Direct export   | 27.1 | 2,799,717,284  | 2,739,840,72   |
| Yarn - Indirect export |      | 4,056,761,801  | 109,571,5      |
| Waste and others       |      | 122,169,928    | 139,267,8      |
| Rebate                 |      | 64,897         | 344,6          |
| Total export sales     |      | 6,978,713,910  | 2,989,024,7    |
| Local                  |      |                |                |
| Yarn                   |      | 1,328,566,860  | 4,086,629,5    |
| Raw Material           |      | 16,343,434     | 284,811,7      |
| Waste and others       |      | 110,814,106    | 117,083,2      |
| Total local sales      |      | 1,455,724,400  | 4,488,524,5    |
|                        |      | 8,434,438,310  | 7,477,549,2    |
| Sales Tax              |      | 52,086,425     | 3,201,1        |
|                        |      | 8,486,524,735  | 7,480,750,4    |
| Less                   |      |                |                |
| Commission and claims  |      | (127,065,372)  | (119,060,66    |
| Sales Tax              |      | (52,086,425)   | (3,201,14      |
|                        |      | 8,307,372,938  | 7,358,488,6    |

27.1 This includes net exchange gain / (loss) amounting to Rs.44,562,196 (June 30, 2012: Rs.44,741,398).

|         |  | Note                                | 2013<br>Rupees  | 2012<br>Rupees  |
|---------|--|-------------------------------------|---|---|
| COST    | OF SALES   |                                     |   |   |
| Cost o  | f goods manufactured   | 28.1                                | 7,088,392,945   | 7,358,383,642   |
| Finish  | ed goods   |                                     |   |   |
| Openir  | ng stock   |                                     | 138,985,873   | 344,148,350   |
| Closing | g stock  |                                     | (216,390,787)   | (138,985,873)   |
|         |  |                                     | 7,010,988,031   | 7,563,546,119   |
| 28.1    | Cost of goods manufactured   |                                     |   |   |
|         | Raw material consumed Cost of raw material sold Packing material consumed Stores and spares consumed Salaries, wages and other benefits Fuel and power Insurance Repairs and maintenance Depreciation Vehicle running and maintenance Books and periodicals Postage and telephone Travelling and conveyance Legal and professional Contract / license fee Rent, rates and taxes Other overheads  Work in process Opening stock Closing stock | 28.1.1<br>28.1.2<br>5.1.1<br>28.1.3 | 4,771,849,034<br>338,558,571<br>112,913,349<br>226,284,957<br>545,727,821<br>823,163,619<br>20,598,565<br>41,145,833<br>185,118,752<br>6,755,435<br>1,581,453<br>529,570<br>2,453,388<br>40,000<br>28,003,750<br>3,016,552<br>8,220,598<br>7,115,961,247<br>97,569,632<br>(125,137,934)<br>(27,568,302) | 5,469,372,504<br>411,637,984<br>96,604,436<br>108,368,651<br>412,906,530<br>620,077,732<br>14,260,583<br>20,565,688<br>165,819,995<br>6,438,618<br>780,023<br>510,369<br>2,145,851<br>25,800,000<br>2,521,191<br>4,669,262<br>7,362,479,417 |
|         | Closing stock  |                                     |   |   |
|         |  |                                     | 7,088,392,945   | 7,358,383,642   |
| 28.1.1  | Raw material consumed  |                                     |   |   |
|         | Opening stock  |                                     | 891,469,908   | 1,398,746,335   |
|         | Purchases  |                                     | 5,343,709,569   | 5,242,102,112   |
|         |  |                                     | 6,235,179,477   | 6,640,848,447   |
|         | Closing stock  |                                     | (1,304,150,149)   | (891,469,908)   |
|         |  |                                     | 4,931,029,328   | 5,749,378,539   |
|         | Dyeing charges   |                                     | 179,378,277   | 131,631,949   |
|         | Cost of raw material sold  |                                     | (338,558,571)   | (411,637,984)   |
|         |  |                                     | 4,771,849,034   | 5,469,372,504   |

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28.1.2 Salaries, wages & other benefits includes Rs. 41,546,074 (June 30, 2012: Rs. 31,641,261) in respect of staff retirement benefits.

28.1.3 It represents contract fee / license fee paid to Brother textile mills limited against use of production facility.

|                              | 2013<br>Rupees | 2012<br>Rupees |
|------------------------------|----------------|----------------|
| DISTRIBUTION COST            |                |                |
| Ocean freight                | 62,353,840     | 60,022,860     |
| Air freight                  | 5,522,102      | 26,931,559     |
| Local freight                | 27,859,000     | 36,745,678     |
| Clearing and forwarding      | 6,531,798      | 7,670,950      |
| Export development surcharge | 7,088,303      | 6,543,827      |
| Others                       | 2,651,725      | 3,140,503      |
| Travelling expense           | 638,364        | 128,165        |
|                              | 112,645,132    | 141,183,542    |

|   | Note  | 2013<br>Rupees         | 2012<br>Rupees     |
|---|---|------------------------|--------------------|
| ADMINISTRATIVE EXPENSES   |   |                        |                    |
| Directors' remuneration   | 36  | 28,544,400             | 38,059,20          |
| Staff salaries and other benefits                                       | 30.1  | 46,772,052             | 38,705,78          |
| Travelling and conveyance   |   | 2,744,923              | 3,925,7            |
| Vehicle running and maintenance<br>Rent, rates and taxes                |   | 1,984,297<br>58,910    | 2,914,80<br>37,40  |
| Electricity, gas and water  |   | 261,455                | 857,02             |
| Printing and stationery   |   | 1,121,524              | 789,13             |
| Fees, subscription and periodicals                                      |   | 4,126,917              | 2,370,76           |
| Legal and professional  |   | 3,679,864              | 789,0              |
| Repairs and maintenance   |   | 5,769,655              | 1,307,22           |
| Postage and telephone<br>Entertainment                                  |   | 6,087,140<br>1,194,928 | 6,258,03<br>740,92 |
| Advertisement   |   | 390,073                | 21,60              |
| Depreciation  | 5.1.1                                       | 3,171,430              | 1,886,49           |
| Others  |   | 6,661,245              | 3,808,04           |
|   |   | 112,568,813            | 102,471,2          |
| 30.1 Staff salaries and other benefits includes Rs. 4,112,693 (Ju       | une 30, 2012 : Rs. 1,406,521) in respect of | of staff retirement be | enefits.           |
|   | Note  | 2013<br>Rupees         | 2012<br>Rupees     |
|   |   | Rupees                 | Киреез             |
| OTHER OPERATING EXPENSES  | 17.5  | 43,908,422             |                    |
|   | 5.4   | 34,230                 | 193,1              |
| Workers' profit participation fund                                      | 31.2  | 1,938,000              | 1,188,00           |
| Loss on sale of property, plant and equipment                           | 31.1  | 100,000<br>2,218,013   | 200,00             |
| Auditors' remuneration Donation   |   |                        |                    |
| Exchange loss on foreign currency translation                           |   | 48,198,665             | 1,581,14           |
| 31.1 None of the directors or their spouses had any interest in o       | donee fund.                                 |                        |                    |
|   | Note  | 2013<br>Rupees         | 2012<br>Rupees     |
| 24.2 Auditoral communication  |   |                        |                    |
| 31.2 Auditors' remuneration   |   | 4 750 000              | 4 000 00           |
| Audit fee<br>Half yearly review fee                                     |   | 1,750,000<br>88.000    | 1,000,00<br>88.00  |
| Tax services  |   | 100,000                | 100,00             |
|   |   |                        |                    |
| FINANCE COST  |   | 1,938,000              | 1,188,00           |
|   |   |                        |                    |
| Mark up / interest on   |   | 54,386,998             | 50,192,18          |
| Long term financing Liabilities against assets subject to finance lease |   | 6,963,495              | 10,854,65          |
| Short term borrowings   |   | 223,546,968            | 321,711,23         |
| Workers' profit participation fund                                      | 17.5  | -                      | 344,84             |
| Bank charges and commission   |   | 22,168,692             | 22,473,58          |
|   |   | 307,066,153            | 405,576,50         |
| OTHER INCOME  |   |                        |                    |
| From financial assets   |   |                        |                    |
| Cain an turnalation of fourier account                                  |   |                        |                    |
| Gain on translation of foreign currency account                         |   | 1,377                  | 10,67              |

2,393

900

196,056

15,194,485

472,870 15,868,081

33.1

5.4

3,772

20,837,781

1,122,529

21,974,752

Profit on savings account

Dividend income

Others

Income from power generation

From other than financial assets

Reversal of provision for doubtful debts

Gain on sale of property, plant and equipment

|      |  | Note  | 2013<br>Rupees  | 2012<br>Rupees   |
|------|--|-------|---|--|
| 33.1 | Income from power generation   |       |   |  |
|      | Sales  |       | 4,946,229   | -  |
|      | Cost of electricty product:  |       |   |  |
|      | Stores and spares consumed Salaries, wages and other benefits Fuel and power Insurance Repairs and maintenance Depreciation Vehicle running and maintenance Rent, rates and taxes Finance cost Other overheads | 5.1.1 | 176,706<br>224,106<br>3,764,920<br>13,945<br>55,170<br>180,781<br>8,202<br>1,391<br>219,025<br>105,927<br>4,750,173 | -  |
| 34   | TAXATION   |       |   |  |
|      | Provision / reversal for taxation Taxation: Current Prior Workers welfare fund: Current year Deferred  |       | 82,362,481<br>1,388,470<br>16,685,200<br>(7,689,306)<br>92,746,845  | 29,610,690<br>(427,057)<br>-<br>(193,592,140)<br>(164,408,507) |

- 34.1 Tax expense for the year is calculated under section 169 as proportion of export sales for the year has exceeds the thresholds of 80 percent of total sales, therefore, the assessment of the company for the year will be finalized under final tax regime under section 169 of the income tax ordinance 2001.
- 34.2 The relationship between tax expense and accounting profit has not been presented in these financial statements as the total income of the company attracts final tax under Income Tax Ordinance, 2001.

|  | 2013 | 2012 |
|--|------|------|
|--|------|------|

# 35 EARNINGS / (LOSS) PER SHARE

Basic earnings / (loss) per share

| Profit / (loss) for the year   | Rupees  | 639,027,380 | (669,486,645) |
|--|---------|-------------|---------------|
| Weighted average number of ordinary shares outstanding during the year | Numbers | 20,383,353  | 20,383,353    |
| Earnings / (loss) per share - basic                                    | Rupees  | 31.35       | (32.84)       |

35.1 There were no convertible dilutive potential ordinary shares in issue as at June 30, 2013 and June 30, 2012.

# 36 REMUNERATION TO DIRECTORS AND EXECUTIVES

|                         | 2013            |            | 2012       |                 |            |            |
|-------------------------|-----------------|------------|------------|-----------------|------------|------------|
|                         | Chief Executive | Director   | Executive  | Chief Executive | Director   | Executive  |
|                         |                 | Rupees     |            |                 | Rupees     |            |
| Managerial remuneration | 2,162,460       | 23,787,060 | 45,452,296 | -               | 34,599,360 | 35,246,761 |
| Medical allowances      | 216,240         | 2,378,640  | 4,463,073  | -               | 3,459,840  | 3,524,676  |
|                         |                 |            |            |                 |            |            |
|                         | 2,378,700       | 26,165,700 | 49,915,369 | -               | 38,059,200 | 38,771,437 |
|                         | 1               | 3          | 34         | 1               | 4          | 19         |

- 36.1 The chairman of the company has waived off his remuneration.
- 36.2 The company also bears the travelling expenses of the directors relating to travel for official purposes.

#### 37 FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

The group has exposures to the following risks from its use of financial instruments.

- 37.1 Credit risk
- 37.2 Liquidity risk
- 37.3 Market risk

The board of directors has overall responsibility for the establishment and oversight of group's risk management framework. The board is also responsible for developing and monitoring the group's risk management policies.

# 37.1 Credit risk

# 37.1.1 Exposure to credit risk

Credit risk is the risk of financial loss to the group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the trade debts, loans and advances, trade deposits and short term prepayments and cash and bank balances. Out of total financial assets of Rs. 1,496.134 million (June 30, 2012: Rs. 1,101.599 million), financial assets which are subject to credit risk aggregate to Rs. 1,419.427 million (June 30, 2012: Rs. 1,027.174 million). The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date is as follows.

|   | 2013<br>Rupees | 2012<br>Rupees |
|---|----------------|----------------|
| Long term deposits                        |                |                |
| Trade debts                               | 17,089,929     | 15,500,421     |
| Trade deposits and short term prepayments | 1,356,977,184  | 1,005,597,204  |
| Other receivables                         | 2,273,175      | 2,583,725      |
| Cash and bank balances                    | 43,087,181     | 3,493,000      |
|   | 76,706,642     | 74,424,222     |
|   | 1,496,134,111  | 1,101,598,572  |

# 37.1.2 The maximum exposure to credit risk for trade debts at the balance sheet date by geographical region is as follows.

|          | 2013<br>Rupees | 2012<br>Rupees |
|----------|----------------|----------------|
| Domestic | 544,132,173    | 312,456,377    |
| Export   | 812,845,011    | 693,140,827    |
|          | 1,356,977,184  | 1,005,597,204  |

37.1.3 The maximum exposure to credit risk for trade debts at the balance sheet date by type of customer is as follows:

The majority of export debtors of the group are situated in Bangladesh, China and Turkey.

|                           | 2013<br>Rupees                            | 2012<br>Rupees                         |
|---------------------------|---|--|
| Yarn<br>Services<br>Waste | 1,323,499,635<br>20,431,750<br>12,574,505 | 986,184,980<br>3,579,811<br>13,388,054 |
| Others                    | 1,356,977,184                             | 2,444,359                              |

# 37.1.4 The aging of trade debtors at the balance sheet is as follows.

| Gross o       | Gross debtors |  |
|---------------|---------------|--|
| 2013          | 2012          |  |
| Rup           | ees           |  |
| 1,082,308,513 | 743,110,658   |  |
| 44,568,796    | 223,384,698   |  |
| 180,602,255   | 34,227,592    |  |
| 44,171,484    | 4,874,256     |  |
| 5,326,136     | -             |  |
| 1,356,977,184 | 1,005,597,204 |  |

#### 37.2 Liquidity risk

Liquidity risk is the risk that the group will not be able to meet its financial obligations as they fall due. The group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damages to the company's reputation. The following are the contractual maturities of financial liabilities, including interest payments and excluding the impact of netting agreements.

| 2013               |                           |                    |                      |                   |                      |
|--------------------|---------------------------|--------------------|----------------------|-------------------|----------------------|
| Carrying<br>Amount | Contractual<br>Cash flows | Six months or less | Six to twelve months | Two to five years | More than five years |
| Rupees             |                           |                    |                      |                   |                      |
|                    |                           |                    |                      |                   |                      |

#### Non - derivative Financial liabilities

Long term financing Finance lease Trade and other payables Accrued mark up / interest Short term borrowings

| 1,006,792,504 | 1,272,252,248 | 162,835,796   | 119,079,153 | 990,337,299   | - |
|---------------|---------------|---------------|-------------|---------------|---|
| 53,000,377    | 58,430,024    | 18,286,126    | 18,926,293  | 21,217,605    | - |
| 2,681,632,349 | 2,681,632,349 | 2,681,632,349 | -           | -             | - |
| 84,658,466    | 84,658,466    | 84,658,466    | -           | -             | - |
| 182,332,140   | 202,388,675   | 202,388,675   | -           | -             | - |
| 4,008,415,836 | 4,299,361,762 | 3,149,801,412 | 138,005,446 | 1,011,554,904 | - |

| 2012               |                           |                    |                      |                   |                      |
|--------------------|---------------------------|--------------------|----------------------|-------------------|----------------------|
| Carrying<br>Amount | Contractual<br>Cash flows | Six months or less | Six to twelve months | Two to five years | More than five years |
| Rupees             |                           |                    |                      |                   |                      |

Non - derivative Financial liabilities Long term financing

Finance lease Trade and other payables Accrued mark up / interest

Short term borrowings

| 496,777,939   | 644,190,385   | 105,174,041   | 141,701,202 | 397,315,142 | - |
|---------------|---------------|---------------|-------------|-------------|---|
| 81,554,276    | 95,062,917    | 21,884,898    | 21,214,222  | 51,963,797  | - |
| 1,557,050,373 | 1,557,050,373 | 1,557,050,373 | -           | -           | - |
| 63,468,672    | 63,468,672    | 63,468,672    | -           | -           | - |
| 501,525,710   | 536,632,510   | 536,632,510   | -           | -           | - |
|               |               |               |             |             |   |
| 2,700,376,970 | 2,896,404,857 | 2,284,210,494 | 162,915,424 | 449,278,939 | - |

37.2.1 The contractual cash flows relating to the above financial liabilities have been determined on the basis of mark up rates effective as at June 30. The rates of mark up have been disclosed in relevant notes to these financial statements.

#### 37.3 Market risk

 $Market\ risk\ is\ the\ risk\ that\ the\ value\ of\ the\ financial\ instrument\ may\ fluctuate\ as\ a\ result\ of\ changes\ in\ market\ interest\ rates\ or\ the\ .$ market price due to a change in credit rating of the issuer or the instrument, change in market sentiments, speculative activities, supply and demand of securities, and liquidity in the market. The group is exposed to currency risk and interest rate risk only

# 37.3.1 Currency risk

# Exposure to currency risk

The group is exposed to currency risk on trade debts, borrowing and import of raw material and stores that are denominated in a currency other than the respective functional currency of the company primarily in US Dollar and Euro. The currencies in which these transactions primarily are denominated is US Dollar and Euro. The group's exposure to foreign currency risk is as follows:

Trade debts 2013

Trade debts 2012

| US Dollar | Euro   | Others | Rupees      |
|-----------|--------|--------|-------------|
| 8,158,417 | 55,829 | -      | 812,845,011 |
| 7,355,363 | 27,187 | -      | 693,140,827 |

The following significant exchange rates applied during the year.

Reporting Date Rates Average Rates 2013 2013 2012 2012 98.75 96.28 89.83 93.80 123.49 121.30 128.99 117.99

US Dollar to Rupee Euro to Rupee

#### Sensitivity analysis

5% strengthening of Pak Rupee against the following currencies at June 30, would have increased / (decreased) equity and income statement by the amount shown below The analysis assumes that all other variables, in particular interest rates, remain constant. 5% weakening of Pak Rupee against the above currencies at periods ends would have had the equal but opposites effect on the above currencies to the amount shown below, on the basis that all other variables remain constant.

|           | 2013<br>Rupees | 2012<br>Rupees |
|-----------|----------------|----------------|
| US Dollar | (40,282,184)   | (34,496,652)   |
| Euro      | (360,069)      | (160,390)      |

The sensitivity analysis prepared is not necessarily indicative of the effects on profit for the year and liabilities of the group.

#### 37.3.2 Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Majority of the interest rate exposures arises from short and long term borrowings from bank and term deposits and deposits in PLS saving accounts with banks. At reporting date the interest rate profile of the group's interest bearing financial instrument is as follows:

|                           | 2013<br>Rupees | 2012<br>Rupees |
|---------------------------|----------------|----------------|
| Fixed rate instruments    |                |                |
| Financial assets          | -              | -              |
| Financial liabilities     | 44,214,217     | 81,295,603     |
| Variable rate instruments |                |                |
| Financial assets          | 15,754         | 14,574         |
| Financial liabilities     | 3,356,532,097  | 2,244,223,492  |

# Fair value sensitivity analysis for fixed rate instruments

The company does not account for any fixed rate financial assets and liabilities at fair value through income statement. Therefore, a change in interest rates at reporting date would not affect income statement.

# Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rates at reporting date would have increased / (decreased) equity and profit or loss by the amounts shown below. This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis is performed on the same basis for June 30, 2012:

| Profit 8            | t Loss              | Equi                | ity                 |  |
|---------------------|---------------------|---------------------|---------------------|--|
| 100 bps<br>increase | 100 bps<br>decrease | 100 bps<br>increase | 100 bps<br>decrease |  |
| Rupees              |                     |                     |                     |  |
| (33,565,321)        | 33,565,321          | -                   |                     |  |
| (22,442,235)        | 22,442,235          | -                   | -                   |  |

# Cash flow sensitivity - variable rate instruments 2013 Cash flow sensitivity - variable rate instruments 2012

# 37.4 Fair value of financial assets and liabilities

The carrying value of all financial instruments reflected in the financial statements approximate to their fair values. Fair value is determined on the basis of objective evidence at each reporting date.

|      |   | 2013<br>Rupees | 2012<br>Rupees |
|------|---|----------------|----------------|
| 37.5 | Off balance sheet items                               |                |                |
|      | Bills discounted with recourse                        | 53,301,795     | 392,420,154    |
|      | Bank guarantees issued in ordinary course of business | 159,060,401    | 139,240,401    |
|      | Letters of credit for capital expenditure             | 140,495,338    | -              |
|      | Letters of credit for raw material                    | 506,926,003    | 263,623,889    |
|      | Letters of credit for stores and spares               | 40,858,250     | 11,940,841     |

37.6 The effective rate of interest / mark up for the monetary financial assets and liabilities are mentioned in respective notes to the financial statements.

# 38 CAPITAL RISK MANAGEMENT

The group's prime object when managing capital is to safeguard its ability to continue as a going concern in order to provide adequate Returns for shareholder and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the company may adjust the amount of dividends paid to shareholders, issue new shares or sell assets to reduce debt.

Consistent with others in the industry, the company monitors capital on the basis of the gearing ratio. The ratio is calculated as total borrowings divided by total capital employed. Borrowings represent long term financing, long term financing from directors and others and short term borrowings. Total capital employed includes total equity as shown in the balance sheet plus borrowings.

|  |                            | 2013  | 2012  |
|--|----------------------------|---|---|
| Borrowings<br>Total equity<br>Total capital employed | Rupees<br>Rupees<br>Rupees | 1,189,124,644<br>2,205,746,355<br>3,394,870,999 | 998,303,649<br>1,566,586,703<br>2,564,890,352 |
| Gearing ratio  | Percentage                 | 35.03   | 38.92   |

# 39 PLANT CAPACITY AND PRODUCTION

It is difficult to describe precisely the production capacity in textile industry since it fluctuates widely depending on various factors such as count of yarn spun, raw material used, spindle speed and twist. It would also vary according to the pattern of production adopted in a particular year.

|   |      | 2013       | 2012       |
|---|------|------------|------------|
| Total number of spindles installed                  | 39.1 | 98,304     | 80,569     |
| Total number of spindles worked                     |      | 84,815     | 77,587     |
| Number of shifts per day                            |      | 3          | 3          |
| Installed capacity converted into 20/1 count (Kgs.) |      | 31,903,520 | 26,718,219 |
| Actual production converted into 20/1 count (Kgs.)  |      | 24,808,032 | 21,943,754 |
| No. Of Employees                                    |      | 3,066      | 3,060      |

Actual production is lower than capacity due to the manufacturing of specialized Mélange yarn and periodic repair and maintenance.

39.1 The holding group has an agreement with Brother Textile Mills Limited having registered office at 135 Upper Mall, Lahore (manufacturing unit located at 48 Km Multan Road, Bhai Pheru), and obtained a license to use the site and spinning unit with installed capacity of 17,280 spindles.

# 40 TRANSACTION WITH RELATED PARTIES

|   |                          | 2013<br>Rupees             | 2012<br>Rupees             |
|---|--------------------------|----------------------------|----------------------------|
| Transactions with related parties                 | Relationship             |                            |                            |
| MCB Bank Limited Deposits Withdrawals             | Associated group         | 304,934,651<br>289,839,540 | 210,284,224<br>221,300,357 |
| Din Farm Products (Pvt.) Ltd. Sale of Electricity | Associated group         | 4,946,229                  |                            |
| Directors and relatives Sale of fixed assets      | Associated persons       | 720,000                    |                            |
| Salaries and other short term employee benefits   | Key management personnel | 28,544,400                 | 76,830,637                 |
| Staff retirement benefits                         | Key management personnel | 9,092,012                  | 4,813,056                  |
| Balances Outstanding at the year end              | Relationship             |                            |                            |
| MCB Bank Limited                                  | Associated group         | 18,421,096                 | 3,325,985                  |
| Din Farm Products (Pvt.) Ltd.                     | Associated group         | 1,047,418                  | -                          |

The group has related party relationship with its associated undertakings, its directors and executives officers. Transactions with related parties essentially entail sale and purchase of goods and / or services from the aforementioned concerns. All transactions are carried out on commercial basis.

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the entity. The group considers all members of their management team, including the chief executive officer and directors to be its key management personnel.

There are no transactions with key management personnel other than under their terms of employments / entitlements. Balance outstanding from related parties are unsecured and repayable on demand or as contracted. Amounts due to related parties are shown in the relevant notes to the financial statements. Loans and advances to executives, balances in current accounts, loan from directors and remuneration of directors and executives are disclosed in respective notes.

#### 41 CORRESPONDING FIGURES

Comparative information has been rearranged and reclassified, wherever necessary, for the purpose of better presentation and comparison. Minor reclassifications were made in cash flow statement for better presentation and understanding. However, no significant reclassifications were made in these financial statements.

#### 42 NON ADJUSTING EVENTS AFTER BALANCE SHEET DATE

The board of Directors of the holding company have proposed cash dividend for the year ended June 30, 2013 of Rs 5 per share i-e (50%) amounting to Rs. 101,916,765/- (2012: Nil) and bonus share issue Rs 1 per share i-e (10%) amounting to Rs. 20,383,353/(2012: Nil), at their meeting held on October 03, 2013 for approval of the members at the Annual General Meeting to be held on October 26, 2013. These financial statements do not reflect this impact.

The management of the holding company intends to amalgamate and merge together the holding company and subsidiary group into a single legal entity. The provisions and legal requirements in this regards are under way and the management is committed in filling a merger application to the court under section 284 to 287 of the Companies Ordinance, 1984.

#### 43 GENERAL

Figures have been rounded off to the nearest rupees.

#### 44 DATE OF AUTHORIZATION FOR ISSUE

These financial statements have been authorized for issue on October 03, 2013 by the board of directors of the group.

SHAIKH MOHAMMAD MUNEER Chairman

SHAIKH MOHAMMAD TANVEER Chief Executive

# DIN TEXTILE MILLS LIMITED PROXY FORM

| Folio No                  | CDC Participant ID         | No                        | A/c. No                           |           |
|---------------------------|----------------------------|---------------------------|-----------------------------------|-----------|
| I / we                    |                            |                           |                                   |           |
| Of                        |                            |                           |                                   | being     |
| a member(s) of <b>DIN</b> | N TEXTILE MILLS LIMITED ha | older of                  |                                   |           |
| Ordinary Shares —         |                            |                           | hereby                            | appoint   |
| Mr. / Mrs. / Miss. –      |                            |                           | of                                |           |
| Share Register Folio      | o/CDC ID & Account No. —   |                           |                                   | and       |
| Mr. / Mrs. / Miss         |                            |                           | of                                |           |
| Share Register Folio      | o/CDC ID & Account No.     |                           |                                   |           |
| is also a member o        | f DIN TEXTILE MILLS LIMITE | <b>D</b> , as my proxy vo | ote for me on my behalf           |           |
| At the Twenty-sixth       | n Annual General Meeting o | f the Company to          | be held on October 26, 201        | .3 and at |
| any adjournment tl        | hereof.                    |                           |                                   |           |
| Signed this               |                            | day of                    |                                   | 2013      |
|                           |                            |                           |                                   |           |
| Witness:                  |                            |                           | Signature on                      |           |
| 1                         |                            |                           | Rs. 5.00 Revenue Stamp            |           |
|                           |                            |                           | Stamp                             |           |
|                           |                            |                           | ignature should agree with the sp |           |
| 2.                        |                            | 218                       | nature registered with the Compa  | ally)     |

# **NOTICE:**

A member entitled to vote at this meeting may appoint a proxy, proxies in order to be effective must be received at Registered Office of the company duly stamped, signed and witnessed not later than 48 hours before the time of the meeting.

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