

Secured Investment, Increased Returns

Managed by:



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### Scheme's Information

#### PICIC INVESTMENT FUND

Investment Adviser PICIC Asset Management Company Limited

5<sup>th</sup> Floor State Life Building No. 1, LI Chundrigar Road,

Karachi - 74000. Pakistan

Tel: (021) 2462806-10 Fax: (021)-2470378

Email: info@picicamc.com URL: www.picicamc.com

Board of Directors of the Investment Adviser

(As of June 30, 2007)

Mr. Asadullah Khawaja Chairman

Major (R) Mohammad Fazal Durrani

Mr. Masroor Ahmed Qureshi

Mr. Nauman Hussain Mr. Yameen Kerai

Mr. Hussain A. Naqvi Chief Executive

CFO & Company Secretary of the Investment Adviser

Mr. Zahoor Amanullah

Audit Committee of the Investment Adviser

Mr. Yameen Kerai Chairman Mr. Masroor Ahmed Qureshi Member Mr. Nauman Hussain Member

Investment Committee of the Investment Adviser

Mr. Asadullah Khawaja Chairman
Mr. Masroor Ahmed Qureshi Member
Mr. Yameen Kerai Member
Mr. Hussain A. Naqvi Member

Human Resource Committee of the Investment Adviser

Major (R) Mohammad Fazal Durrani Chairman Mr. Masroor Ahmed Qureshi Member Mr. Nauman Hussain Member Mr. Hussain A. Naqvi Member

Trustee Central Depository Company of Pakistan Limited

Mezzanine Floor, Progressive Plaza Beaumont Road, Near P. I. D. C. House

Karachi-75530

Bankers PICIC Commercial Bank Limited

Habib Metropolitan Bank Limited

Bank AlFalah Limited

Auditors A.F. Ferguson & Co.

Chartered Accountants

Legal Adviser Bawaney & Partners

Registrar and Share Pakistan Industrial Credit & Investment Corporation Limited

Transfer Office State Life Building No. 1 LI Chundrigar Road,

Karachi, 74000, Pakistan

Tel: (021) 2422568, 2414220 (20 lines)

### vision statement



TO BE THE TOP PERFORMER OF THE MUTUAL FUND INDUSTRY THROUGH WEALTH MAXIMIZATION OF THE CERTIFICATE HOLDERS BY INVESTING IN THE BEST AVAILABLE OPPORTUNITIES WITH EMPHASIS ON CONSISTENT RETURNS, WHILE CONSIDERING RISK PARAMETERS AND APPLICABLE RULES.

# mission statement



TO PROVIDE INVESTORS LUCRATIVE INVESTMENT OPPORTUNITIES THROUGH AN INVESTMENT MIX OF BLUE CHIP SHARES HAVING THE POTENTIAL OF OFFERING HEALTHY DIVIDENDS AND GROWTH OPPORTUNITY.



# Directors' Report for the year ended June 30, 2007



### Directors' Report

The Board of Directors of PICIC Asset Management Company Limited, the Investment Adviser of PICIC Investment Fund is pleased to present the Fourth Annual Report of the PICIC Investment Fund.

### PICIC ASSET MANAGEMENT COMPANY LIMITED

PICIC Asset Management Company Limited is a wholly owned subsidiary of Pakistan Industrial Credit & Investment Corporation Limited with an authorized capital of Rs.5,000 million and paid-up capital of Rs.3,000 million.

### FINANCIAL RESULTS

The financial results of PICIC Investment Fund for the year under review are summarized as under:

	(Rupees in '000')
Profit after taxation for the year Un-appropriated profit brought forward	1,086,856 830,701
Profit available for appropriation	1,917,557
Appropriation:	
Final Dividend for the year ended June 30, 2006 @ 10% (Distributed on July 29, 2006)	284,125
Interim Dividend for the year @ 10% (Distributed on February 16, 2007)	284,125
	568,250
Un-appropriated profit carried forward	1,349,307
Basic earning per certificate (Rupees)	3.83

### MARKET REVIEW

The KSE-100 index continued with its bull run until the final day of fiscal year 2007, settling at an all time high of 13,772. During FY2007, the KSE-100 index grew by 38% from 9,989 to 13,772 as against 34% growth witnessed during FY2006 from 7,450 to 9,989. The total market capitalization grew by 45% from PKR 2.78 trillion to PKR 4.02 trillion in FY2007 against 34% growth recorded in FY2006 from PKR 2.07 trillion to PKR 2.78 trillion.



The robust growth in market capitalization has largely been a result of market re-rating by global investors due to strong macro performance coupled with sound structural reforms in the financial sector. The market's 5-year CAGR at 51%, pushes Pakistan in the top quartile of emerging markets over the last five years. Aggressive foreign interest in the domestic capital markets particularly in the banking sector (owing to the acceleration in the Mergers & Acquisition (M&A) activity) along with strong bottom line growth allowed the market to remain buoyant throughout most of the second half of Fiscal Year (FY) 2007. Special Rupee Convertible Account (SCRA) balances swelled to US\$978 million by the end of FY2007, which is close to three times of the total inflow in FY06.

### **ECONOMIC REVIEW**

Pakistan, in FY07, posted real GDP growth of 7%, slightly above the 6.6% of the previous year and well above the consensus market expectation. The above expected growth came mainly on the back of the agriculture sector, which was driven by a bumper wheat crop and the advent of corporate farming. Real GDP growth was also boosted by the services sector on the back of rapid growth in the telecom and financial sector. The industrial sector also gathered further momentum with a 6.8% YoY growth compared to 5% last year, owing to the growth in construction activity in the country.



Due to the rising global crude oil prices external indicators continued to worsen. The country's trade deficit widened to US\$14 billion in FY07 compared to US\$12.4 billion in FY07. Although the remittances flow financed the trade deficit partially the current account deficit widened to US\$7.4bn (5% of GDP) compared to US\$4.6 billion last year (4.3% of GDP). The current account continued to widen, however the capital account surpluses mitigated the affects on the overall Balance of Payments. The capital account surplus

has largely resulted from rising Foreign Direct Investment (FDI) and the privatization program in the form of GDRs. These inflows assisted the foreign exchange reserve to grow to an all time high of US\$15.2 billion (up 15.6%YoY), improving the import cover to 7-months from 4-months last year. As a result, the pressure on the Rupee also remained low, whereby US/PKR depreciated only by 1.3%during the year.

Similar to the external side, fiscal discipline also deteriorated slightly in FY07 with the fiscal deficit at 4.3% of GDP, the same as last year, however primary surplus turned to primary deficit in the last fiscal year. The fiscal deficit was partially financed by borrowing from the central bank, which contributed significantly to the reserve money growth thereby fuelling inflation. As a result, the central bank maintained a tighter monetary posture. Consequently, the core inflation came down to 4.7% compared to 6.6% in the same period last year. However, food inflation remained close to double digits.

In terms of sectoral performance, the banking sector topped the list with 56% growth with profitability driven by increased interest and non interest income. Higher profits plus future potential resulted in the re-rating of the entire sector, primarily by the foreign investors.

Cement sector out-performed the KSE-100 Index significantly, as the price appreciation was driven by the strong local as well as regional demand where the regional capacity deficit further fueled the export growth in the sector.

Power sector had a good year owing to the shift of the sector from its defensive-yield mode to an expansionary mode owing to the growth in the demand of power and lower availability of gas forcing the GoP to reactivate capacity expansions of IPPs..

The automobile sector also outperformed the index by 10%, because of the significant earnings growth of major companies and announcement of sizeable expansion plans by major companies because of rapidly expanding middleclass in Pakistan.

### OPERATING RESULTS

During the year under review the investment decisions were based purely on fundamentals and entry and exit strategy was driven by market opportunity. Sector weightings were adjusted accordingly throughout the year given changing company and sector fundamentals.

During the period under review total income of the fund stood at Rs.1,261 million as compared to Rs.1,913 million in the corresponding year mainly on account of lower realized capital gains as compared to corresponding year which included one time capital gain impact of NRL privatization amounting to Rs.323 million.

The dividend income for the year ended June 30, 2007 stood at Rs.260 million as compared to Rs.302 million in the corresponding year. Realized capital gains during the year ended June 30, 2007 stood at Rs.661 million as compared to Rs.1,886 million in the corresponding year.

Total expenditure during the year ended June 30, 2007 decreased to Rs.174 million as compared to Rs.180 million in the corresponding year mainly on account of one time securities transaction cost impact of NRL privatization in the corresponding year.

Tax provision for the current year amounted nil due to tax exemption on PIF under Clause 99 of Part I of the Second Schedule of the Income Tax Ordinance, 2001 and Rule 55 of NBFC Rules 2003.

The net income of the fund for the year ended June 30, 2007 stood at Rs.1,087 million as compared to Rs.1,727 million reported for the corresponding year. This translates into an earning per certificate of Rs.3.83 for the year as compared to Rs.6.08 in the corresponding year.

The management re-evaluated the appropriateness of classification of frozen shares as held for trading and concluded that keeping in view the restriction on the trading of these shares as held for trading of these shares by the fund, the appropriate categorization of frozen shares since inception should have been as 'available for sale' investments. The management approached the Securities and Exchange Commission of Pakistan (SECP) for necessary permission in this regard which referred the matter to the Institute of Chartered Accountants of Pakistan (ICAP). Based on the opinion received from ICAP, the SECP has allowed the Fund to reclassify these investments as 'available for sale' (Refer Note 5 of the Notes to the Financial Statements).

The net assets of PICIC Investment Fund increased from Rs.5,490 million on June 30, 2006 to Rs.6,274 million on June 30, 2007 and accordingly the net asset value per certificate increased from Rs.19.32 per certificate on June 30, 2006 to Rs.22.08 per certificate on June 30, 2007.

### DIVIDEND

By the grace of Almighty Allah, the Board of Directors of PICIC Asset Management Company Limited (the Investment Adviser) has declared a final cash dividend of 27.5% (i.e. Rs.2.75/per certificate) of PICIC Investment Fund for the year ended June 30, 2007. Together with the interim cash dividend of 10% (i.e.Re.1.0/- per certificate) the total dividend for the year ended June 30, 2007 amounts to 37.5% (i.e. Rs.3.75/- per certificate) resulting in total cash payout of Rs. 1,065 million.

### FUTURE OUTLOOK

With a paid-up capital of Rs.2,841 million, PICIC Investment Fund is one of the largest closed-ended scheme in Pakistan. We are confident about the growth potential of the Mutual Fund Sector.

We feel that current economic growth rate, privatization policy, economic reforms, deregulation policy, new listings and the performance of micro economy would contribute significantly towards further market appreciation.



We at PICIC Asset Management Company Limited would Insha-Allah continue to emphasize on maximizing certificate-holders value and are optimistic for seizing all emerging opportunities to ameliorate the certificate-holders interest.

### PERFORMANCE RANKING OF THE FUND

JCR-VIS Credit Rating Company Ltd. has assigned performance ranking of MFR 3-Star to PICIC Investment Fund.

### MANAGEMENT QUALITY RATING OF THE INVESTMENT ADVISER

JCR-VIS Credit Rating Company Ltd. has assigned Management Quality rating of 'AM2' to PICIC Asset Management Company Limited.

### TRANSACTION WITH CONNECTED PERSONS

Transactions between the Fund and its connected persons are carried out on an arm's length basis and the relevant terms of the transaction are determined in accordance with the 'Comparable Uncontrolled Price Method'. The Fund has fully complied with the best practices on transfer pricing as contained in the Listing Regulation No.38 of the Karachi Stock Exchange.

### CORPORATE GOVERNANCE

PICIC Investment Fund being listed on all three Stock Exchanges, the Investment Adviser is committed to observe Code of Corporate Governance prescribed for listed companies.

### DIRECTORS' DECLARATION ON CORPORATE AND FINANCIAL REPORTING FRAMEWORK

- a. The financial statements prepared by the Investment Adviser of the Fund, present fairly state of affairs of the Fund, the result of its operations, cash flows and statement of movement in equity & reserves and distribution.
- b. The Fund has maintained proper books of accounts.
- c. Appropriate accounting policies have been consistently applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment.
- d. International Accounting Standards, as applicable in Pakistan, provisions of the Non-Banking Finance Companies (Establishment & Regulation) Rules, 2003, requirements of the Trust Deed and directives of Securities and Exchange Commission of Pakistan have been consistently applied in preparation of financial statements.
- e. The system of internal control is sound in design and has been effectively implemented and monitored.
- f. There are no significant doubts upon the Fund's ability to continue as a going concern.
- g. There has been no material departure from the best practices of Corporate Governance, as detailed in the Listing Regulations.
- h. Since all the thirteen funds of ICP Mutual Funds Lot 'B' were merged into PICIC Investment Fund (PIF) in June, 2004, therefore, key operating and financial data of last four years is summarized on page No. 12 (Annexure–A)
- All trades during the year in the certificates of the Fund carried out by the Directors, CEO, CFO, Company Secretary and their spouses and minor children has been annexed on page No. 13 (Annexure-B).
- j. There is no statutory payment on account of taxes, duties, levies and charges outstanding.
- k. The statement as to the value of investments of provident, gratuity and pension funds is not applicable in case of Fund as the Fund has no employees.

- l. A statement showing the number of Board meetings and attendance by each director has been annexed on page No. 13 (Annexure-C).
- m. The detailed pattern of certificate-holding as required by the Companies Ordinance, 1984 and the Code of Corporate Governance is annexed on Page No. 14 (Annexure-D).

### **AUDITORS**

The Fund's external auditors A. F. Ferguson & Co., Chartered Accountants being eligible have expressed their willingness to continue as the Fund's auditor for the ensuing year ending June 30, 2008. The Audit Committee of the Investment Adviser has recommended the appointment of A. F. Ferguson & Co., Chartered Accountants, as the Fund's auditors for the year ending June 30, 2008.

### ACKNOWLEDGEMENT

Finally, we once again avail this opportunity to thank all our valued certificate-holders and correspondents for their continuing patronage and support, the Ministry of Finance, Securities & Exchange Commission of Pakistan, State Bank of Pakistan, Central Depository Company of Pakistan Limited (Ilustee), National Clearing Company of Pakistan Limited, other regulatory authorities, financial institutions and the auditors for their continued guidance and assistance. The Board also wishes to place on record its appreciation for the staff for their unswerving commitment and hard work and to the certificate-holders for the trust and confidence reposed in us.

For and on behalf of the Board

Hussain A. Naqvi Chief Executive Officer

Karachi July 18, 2007

Annexure-A

### SUMMARIZED OPERATING AND FINANCIAL RESULTS FOR THE LAST FOUR YEARS IN COMPARISON TO CURRENT YEAR

	(Rupees in '000')				
YEAR ENDED	June 30, 2007	June 30, 2006	June 30, 2005	June 30, 2004	June 30, 2003
STATEMENT OF ASSETS & LIABILITIES					
Net Assets: Investment in HFT Investment in AFS Other Assets Liabilities	4,021,406 1,615,931 1,017,715 (381,142)	3,983,476 1,351,098 758,447 (602,551)	3,535,617 1,809,212 715,715 (177,814)	4,397,356 1,230,398 412,950 (239,273)	1,348,124 995,561 152,144 (47,704)
Total	6,273,910	5,490,470	5,882,730	5,801,431	2,448,125
Financed By: Capital Premium on issue of certificate General Reserve Reserver for issue of bonus certificate Unappropriated profit	2,841,250 984,688 225 1,349,307	2,841,250 984,688 225 830,701	2,841,250 984,688 225 808,403	2,841,250 984,688 225 1,305,918	1,150,000 225 112,500 750,887
Surplus on revaluation of AFS Investment	1,098,440	833,606	1,248,164	669,350	434,513
Total	6,273,910	5,490,470	5,882,730	5,801,431	2,448,125
Net Asset Value per Certificate (Rupees)	22.08	19.32	20.70	20.42	21.29
INCOME STATEMENT					
Income: Gain on Sale of Investments -net Unrealised appreciation / (Diminution) on remeasurement of investment - net Dividend Other Income	660,873 274,705 260,111 65,477 1,261,166	1,885,810 (313,482) 302,402 38,382 1,913,112	998,884 (517,351) 311,484 11,648 804,665	724,300 35,141 254,700 8,435 1,022,576	178,673 454,199 174,517 8,509 815,898
Expenditure: Management Fee Auditors' Remuneration Other Expenses	110,963 422 62,925 174,310	122,463 428 57,274 180,165	111,370 323 53,987 165,680	119,979 335 61,481 181,795	44,495 740 6,184 51,419
Profit Before Taxation	1,086,856	1,732,947	638,985	840,781	764,479
Taxation - Prior years	-	5,898	-	-	-
Profit After Taxation	1,086,856	1,727,049	638,985	840,781	764,479
Basic Eaming per Certificate (Rupees)	3.83	6.08	2.25	4.16	5.91

Annexure-B

STATEMENT SHOWING CERTIFICATES OF PICIC INVESTMENT FUND HELD BY DIRECTORS, CEO, CFO, COMPANY SECRETARY OF PICIC ASSET MANAGEMENT COMPANY LTD. (THE INVESTMENT ADVISER) AND THEIR SPOUSES AND MINOR CHILDREN AS AT JUNE 30, 2007

S. NO.	NAME	DESIGNATION	SHARES HELD
01	Mr. Asadullah Khawaja	Chairman	10,238
02	Maj (R) Mohammad Fazal Durrani	Director	-
03 04	Mr. Masroor Ahmed Qureshi Mr. Nauman Hussain	Director Director	-
05	Mr. Yameen Kerai	Director	-
06	Mr. Hussain A. Naqvi	CEO	-
07	Mr. Zahoor Amanullah	CFO & Company	-
		Secretary	

### Annexure-C

STATEMENT SHOWING ATTENDANCE OF THE BOARD OF DIRECTORS' MEETING OF PICIC ASSET MANAGEMENT COMPANY LIMITED (THE INVESTMENT ADVISER) FOR PICIC INVESTMENT FUND FOR THE PERIOD FROM JULY 01, 2006 TO JUNE 30, 2007

S. NO.	NAME	DESIGNATION	MEETINGS		
			TOTAL	ATTENDED	LEAVE GRANTED
01	Mr. Asadullah Khawaja	Director	8	7	1
02	Mr. A.K.M. Sayeed*	Director	8	8	-
03	Mr. Irtiza Husain*	Director	8	7	1
04	Maj. (R) Mohammad Fazal Durrani	Director	8	8	-
05	Mr. Muhammad Ali Khoja*	Director	8	8	-
06	Mr. Masroor Ahmed Qureshi**	Director	1	1	-
07	Mr. Nauman Hussain**	Director	1	1	-
08	Mr. Yameen Kerai**	Director	1	1	-
09	Syed Abid Raza*	CEO	8	8	-
10	Mr. Hussain A. Naqvi**	CEO	1	1	-

<sup>\*</sup> Resigned from the Board of PICIC Asset Management Company Limited on June 28, 2007

<sup>\*\*</sup>Appointed on the Board of PICIC Asset Management Company Limited on June 28, 2007.

Annexure-D

STATEMENT SHOWING PATTERN OF CERTIFICATES HELD BY THE

CERTIFICATE-HOLDERS OF PICIC INVESTMENT FUND AS AT JUNE 30, 2007

CERTIF: FROM	CATES NUMBER OF CERTIFICATE-HOLDERS		HOLDINGS
110111	10		
1	100	3,346	213,404
101	500	7,891	2,071,753
501	1,000	2,975	2,240,437
1,001	5,000	3,283	8,007,322
5,001	10,000	778	6,025,887
10,001	15,000	280	3,541,519
15,001	20,000	189	3,426,509
20,001	25,000	125	2,881,048
25,001	30,000	102	2,875,177
30,001	35,000	47	1,525,115
35,001	40,000	46	1,786,989
40,001	45,000	28	1,183,052
45,001	50,000	52	2,544,020
50,001	55,000	15	781,512
55,001	60,000	28	1,607,858
60,001	65,000	19	1,198,762
65,001	70,000	14	952,483
70,001	75,000	14	1,020,634
75,001	100,000	62	5,720,138
100,001	500,000	145	29,739,858
500,001	1,000,000	10	6,753,354
1,000,001	5,000,000	13	35,779,579
5,000,001	10,000,000	3	18,512,356
10,000,001	284,125,000	6	143,736,234
	TOTAL	19,471	284,125,000

### STATEMENT SHOWING CATEGORY OF CERTIFICATE-HOLDERS OF PICIC INVESTMENT FUND AS AT JUNE 30, 2007

CATEGORY DESCRIPTION	NUMBER OF CERTIFICATE-HOLDERS	HOLDING	%
Individuals	19,206	93,556,403	32.93
Financial Institutions	52	20,547,911	7.23
Insurance Companies	24	23,807,386	8.38
Investment Bank/Companies	14	5,411,385	1.90
Joint Stock Companies	98	2,791,419	0.98
Modarabas	8	313,103	0.11
Custodian of Abandoned	1	190,132	0.07
Properties Organisation			
Charitable Trusts	14	965,369	0.34
Cooperative Societies	2	50,000	0.02
Mutual Fund	1	1,884,000	0.66
ICP	2	55,421	0.02
NIT	2	20,520,336	7.23
PICIC	1	43,872,218	15.44
PICIC-AMC	1	55,159,172	19.41
Others	45	15,000,745	5.28
TOTAL	19,471	<u>284,125,000</u>	100.00

### PATTERN OF CERTIFICATE-HOLDING OF PICIC INVESTMENT FUND AS PER REQUIREMENTS OF CODE OF CORPORATE GOVERNANCE AS AT JUNE 30, 2007

PARTICULARS	CERTIFICATES HELD
Individuals	93,546,165
Associated Company Pakistan Industrial Credit & Investment Corporation Limited.	43,872,218
Investment Adviser PICIC Asset Management Company Limited	55,159,172
National Investment Trust Limited	20,520,336
Investment Corporation of Pakistan	55,421
Chief Executive Hussain A. Naqvi	-
Directors Mr. Asadullah Khawaja Maj (R) Mohammad Fazal Durrani Mr. Masroor Ahmed Qureshi Mr. Nauman Hussain Mr. Yameen Kerai	10,238 - - - - -
Executives	-
Joint Stock Companies Charitable Trusts Mutual Fund Co-Operative Societies Investment Banks/Companies Financial Institutions Custodian of Abandoned Properties Organization Insurance Companies Modaraba Companies	$2,791,419 \\ 965,369 \\ 1,884,000 \\ 50,000 \\ 5,411,385 \\ 20,547,911 \\ 190,132 \\ 23,807,386 \\ 313,103$
Others	15,000,745
TOTAL	<u>284,125,000</u>

### DETAILS OF CERTIFICATE-HOLDERS HOLDING TEN PERCENT OR MORE CERTIFICATES OF PICIC INVESTMENT FUND AS AT JUNE 30, 2007

PARTICULARS	HOLDING	%
PICIC Asset Management Company Ltd.	55,159,172	19.41
Pakistan Industrial Credit & Investment Corporation Ltd.	43,872,218	15.44

# Statement of Ethics and Business Practices



PICIC Asset Management Company Limited, a wholly owned subsidiary of Pakistan Industrial Credit & Investment Corporation Ltd. (the Investment Adviser of PICIC Investment Fund) will be guided by the following principles in its pursuit of excellence in all activities for attainment of the organizational objectives:

### AS DIRECTORS:

- Formulate and monitor the objectives, strategies and overall business plan of the company.
- Oversee that the affairs of the company are being carried out prudently within the framework of existing laws & regulations and high business ethics.
- Ensure compliance of legal and regulatory requirements.
- Protect the interest and assets of the company.
- Maintain organizational effectiveness for the achievement of the organizational goals.
- Foster the conducive environment through responsive policies.
- Ensure that company's interest supersedes all other interest.
- Iransparency in the functioning of the company.
- Ensure efficient and effective use of company's resources.

### AS EXECUTIVES, MANAGERS AND STAFF:

- Follow the policy guidelines strictly adhering to the rules and procedures as approved by the Board.
- Strike and work diligently for profitable operations of the company.
- Provide the direction and leadership for the company.
- Ensure shareholders satisfaction through excellent product and service.
- Promote a culture of excellence, conservation and continual improvement.
- Cultivate work ethics and harmony among colleagues and associates.
- Encourage initiatives and self-realization in employees.
- Ensure an equitable way of working and reward system.
- Institute commitment to healthy environment.
- Productive devotion of time and efforts.
- Promote and protect the interest of the company and ensure that company's interest supersedes all other interest
- Exercise prudence in using company's resources.
- Observe cost effective practice in daily activities.
- Strive for excellence and quality.
- Avoid making personal gain (other than authorized salary and benefits) at the company's expense, participating in or assisting activities which compete with PICIC AMC Limited.
- Efforts to create succession in related areas would be appreciated/encouraged.

### FINANCIAL INTEGRITY:

- Compliance with accepted accounting rules and procedures.
- In addition to being duly authorized, all transactions must be properly and fully recorded. No record entry or document may be false or misleading and no undisclosed and unrecorded account, fund or asset may be established or maintained. No company payment may be requested, approved or made with the intention that any part of such payment is to be used for any purpose other than as described in the document supporting it.
- All information supplied to the auditors must be complete and not misleading.
- PICIC AMC Limited will not knowingly assist fraudulent activities by others.

### **Core Values**



### PICIC ASSET MANAGEMENT COMPANY LIMITED (THE INVESTMENT ADVISER OF PICIC INVESTMENT FUND) BELIEVES IN:

- Highest standards of personal & professional ethics and integrity.
- Providing impeccable services to its certificate-holders.
- Maximizing certificate-holders' value through meeting their expectations.
- Innovation and technology as rewarding investments.
- Training, development & recognition as employees' key motivators.
- Democratic leadership & candor as key ingredients for effective teamwork.
- These Core Values are the manifestation of its claim of being "The Trusted Name".

### STATEMENT OF COMPLIANCE WITH BEST PRACTICES OF THE CODE OF CORPORATE GOVERNANCE FOR THE YEAR ENDED JUNE 30. 2007

This statement is being presented by the Board of Directors of PICIC Asset Management Company Limited (Company), the Investment Adviser of PICIC Investment Fund (Fund) to comply with Best Practices of the Code of Corporate Governance (Code) contained in Regulation No.37, Chapter XIII and Chapter XI of the Listing Regulations of Karachi, Lahore and Islamabad Stock Exchanges respectively for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.



PICIC Asset Management Company Limited, though an un-listed company complies with the Code as the fund under its management is listed on all three Stock Exchanges.

#### The Company has applied the principles contained in the Code in the following manner:

- 1. The Company encourages representation of independent non-executive directors on its Board of Directors. At present the Board comprises of six (6) directors of which five (5) are non-executive and only the Chief Executive Officer (CEO) is an executive director. The Company, being an un-listed company, does not have any minority interest.
- 2. The directors have confirmed that none of them is serving as a director in more than ten listed companies, including this Company.
- 3. All the resident directors of the Company are registered as tax payers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. Casual vacancies occurring in the Board were filled up by the directors within the prescribed period.
- 5. The Company has prepared a 'Statement of Ethics and Business Practices', which has been signed by all the directors and employees of the Company.
- 6. The Board has developed a vision/mission statement, overall corporate strategy and significant policies for the Fund. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.

- 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO have been taken by the Board. There is no other executive-director of the Company besides CEO.
- 8. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9. The directors have been provided with the copies of the NBFC (Establishment and Regulation) Rules, 2003, Companies Ordinance 1984, Listing Regulations, Code of Corporate Governance, Prudential Regulations, Company's Memorandum and Articles of Association and all other relevant rules and regulations and hence are conversant with the relevant laws applicable to the Company and Funds, its policies and procedures and provisions of Memorandum and Articles of Association and are aware of their duties and responsibilities.
- 10. The Board has approved appointment of Chief Financial Officer, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment, as determined by the CEO.
- The Directors' Report for this year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Fund were duly endorsed by the CEO and CFO before approval of the Board.
- 13. The directors, CEO and executives do not hold any interest in the certificates of the Funds other than that disclosed in the pattern of certificate-holding.
- 14. The Company has complied with all the corporate and financial reporting requirements of the Code.
- 15. The Board has formed an Audit Committee. It comprises of three members, all of whom are non-executive directors, including the chairman of the committee.

- 16. The meetings of the Audit Committee were held at least once every quarter prior to approval of interim and final results of the Fund and as required by the Code. The terms of reference of the Audit Committee has been approved by the Board.
- 17. The Investment Advisor has outsourced the internal audit function of the Fund to M/s Anjum Asim Shahid Rahman, Chartered Accountants, Karachi, for the year ended June 30, 2007, who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Fund.
- 18. The statutory auditors of the Fund have confirmed that they have been given a satisfactory rating under the Quality Control Review Program of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold certificates of the Fund and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on the code of ethics as adopted by Institute of Chartered Accountants of Pakistan.
- 19. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Listing Regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 20. We confirm that all other material principles contained in the Code have been complied with.

For and on behalf of the Board

Hussain A. Naqvi Chief Executive Officer

Karachi July 18, 2007

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A.F.Ferguson & Co Chartered Accountants State Life Building No. 1-C I.I.Chundrigar Road, P.O.Box 4716 Karachi-74000, Pakistan

Telephone: (021) 2426682-6 / 2426711-5 Facsimile: (021) 2415007 / 2427938

# REVIEW REPORT TO THE CERTIFICATE HOLDERS ON THE STATEMENT OF COMPLIANCE WITH BEST PRACTICES OF THE CODE OF CORPORATE GOVERNANCE

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance prepared by the Board of Directors of **PICIC Asset Management Company Limited** (the Investment Adviser) of **PICIC Investment Fund** to comply with the Listing Regulation No. 37 (Chapter XI), No. 43 (Chapter XIII) and No. 36 (Chapter XI) of Karachi, Lahore and Islamabad Stock Exchanges respectively where the Fund is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Investment Adviser of the Fund. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Fund's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Investment Adviser's personnel and review of various documents prepared by the Investment Adviser to comply with the Code.

As part of our audit of the financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We have not carried out any special review of the internal control system to enable us to express an opinion as to whether the Board's statement on internal control covers all controls and the effectiveness of such internal controls.

Based on our review, nothing has come to our attention, which causes us to believe that the Statement of Compliance does not appropriately reflect the Investment Adviser's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the Fund for the year ended June 30, 2007.

Karachi July 18, 2007 **Chartered Accountants** 



## **Financial Statements**

for the year ended June 30, 2007





### REPORT OF THE TRUSTEE PICIC INVESTMENT FUND

Report of the Trustee pursuant to Rule 45(g) of the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003.

PICIC Investment Fund, a closed-end scheme was established under a trust deed executed between Pakistan Industrial Credit and Investment Corporation Limited (PICIC) as the Investment Adviser and Central Depository Company of Pakistan Limited as a Trustee on April 2, 2004. Thereafter, the First Supplemental Trust Deed was executed by and amongst PICIC, PICIC Asset Management Company Limited as the Investment Adviser and Central Depository Company of Pakistan Limited as Trustee on June 28, 2004, pursuant to the approval of Securities and Exchange Commission of Pakistan for transfer of management rights from PICIC to PICIC Asset Management Company Limited on June 24, 2004. The Scheme was authorized by Securities and Exchange Commission of Pakistan on April 30, 2004.

In our opinion, PICIC Asset Management Company Limited, the Investment Adviser of PICIC Investment Fund has in all material respects managed PICIC Investment Fund for the year ended June 30, 2007, in accordance with the provisions of the Trust Deed (and the modifications authorized by the Securities and Exchange Commission of Pakistan from time to time) and the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003.

**Mohammad Hanif Jakhura** 

Chief Executive Officer
Central Depository Company of Pakistan Limited

Karachi July 18, 2007



#### INDEPENDENT AUDITORS' REPORT TO THE CERTIFICATE HOLDERS

We have audited the accompanying financial statements of **PICIC Investment Fund**, which comprise the statement of assets and liabilities as at June 30, 2007, and the related income statement, distribution statement, cash flow statement, statement of movement in net assets and statement of changes in equity for the year then ended, and a summary of significant accounting polices and other explanatory notes.

#### Investment Adviser's responsibility for the financial statements

The Investment Adviser of the Fund is responsible for the preparation and fair presentation of these financial statements in accordance with the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 and approved accounting standards as applicable in Pakistan. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### **Auditor's responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the auditing standards as applicable in Pakistan. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances,

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but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements give a true and fair view of the state of the Fund's affairs as at June 30, 2007 and of its financial performance, cash flows and transactions for the year then ended in accordance with approved accounting standards as applicable in Pakistan.

#### Other matters

In our opinion, the financial statements have been prepared in accordance with the relevant provisions of the Trust Deed and the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003.

Without qualifying our opinion we wish to draw attention to note 5 of the financial statements which explains the reason for reclassification of the Fund's portfolio of frozen shares from the category 'at fair value through profit or loss' to the category 'available for sale' and the effects of such reclassification on the financial statements.

The financial statements of the Fund for the year ended June 30, 2006 were audited by another firm of Chartered Accountants who had expressed an unqualified opinion thereon vide their report dated July 29, 2006.

**Chartered Accountants** 

**Karachi:** July 18, 2007

### STATEMENT OF ASSETS AND LIABILITIES AS AT JUNE 30, 2007

	Note	2007	2006
		Rupees	in '000'
ASSETS			Restated
Bank balances	6	783,179	718,351
Investments	7	5,637,334	5,334,574
Receivable against sale of investments		194,600	-
Prepayments		28	28
Dividend receivable Other receivable		25,434 6,800	29,968 3,426
Taxation - net		6,474	6,474
Security deposits		1,200	200
Total Assets		6,655,049	6,093,021
LIABILITIES			
Fee payable to Investment Adviser		110,963	122,463
Fee payable to Trustee		366	343
Fee payable to SECP		5,548	6,123
Payable against purchase of investments		210,838	
Accrued expenses Dividend	8	1,569	1,526
Total Liabilities	0	51,856 381,140	472,096 602,551
iotai Liadiliues		301,140	002,551
NET ASSETS		6,273,909	5,490,470
CAPITAL AND RESERVES			
Capital	9	2,841,250	2,841,250
Premium on issue of certificates		984,688	984,688
General reserve		225	225
Unappropriated profit		1,349,308	830,700
Surplus on revaluation of available for sale investments		1,098,438	833,607
TOTAL CERTIFICATE HOLDERS' FUNDS		6,273,909	5,490,470
NET ASSETS VALUE PER CERTIFICATE - Rupees	10	<u>22.08</u>	<u>19.32</u>

The annexed notes from 1 to 25 form an integral part of these financial statements.

For PICIC Asset Management Company Limited (Investment Adviser)

Asadullah Khawaja Chairman Hussain A. Naqvi Chief Executive

### INCOME STATEMENT FOR THE YEAR ENDED JUNE 30, 2007

Note	2007	2006
	Rupee	s in '000'
		Restated
	660,874 260,111 274,706 1,250 64,227 1,261,168	1,885,809 302,402 (313,482) 38,382 1,913,111
11 12 13 14	$ \begin{array}{r} 110,963 \\ 4,128 \\ 5,548 \\ 47,580 \\ 608 \\ 5,483 \\ \hline 174,310 \\ 1,086,858 \end{array} $	$ \begin{array}{r} 122,464\\ 4,443\\ 6,123\\ 38,891\\ 428\\ 7,817\\ \underline{180,166}\\ 1,732,945 \end{array} $
15	-	5,897
	1,086,858	1,727,048
16		
	<u>3.83</u> <u>2.86</u>	<u>6.08</u> <u>7.18</u>
	11 12 13 14	Rupee:  660,874 260,111  274,706 1,250 64,227 1,261,168  11  110,963 4,128 5,548 47,580 608 14 47,580 608 15 174,310 1,086,858  15  16  3.83

The annexed notes from 1 to 25 form an integral part of these financial statements.

For PICIC Asset Management Company Limited (Investment Adviser)

Asadullah Khawaja Chairman Hussain A. Naqvi Chief Executive

### DISTRIBUTION STATEMENT FOR THE YEAR ENDED JUNE 30, 2007

	2007	2006
	Rupees in '000'	
		Restated
Unappropriated profit brought forward	830,700	808,403
Final dividend @ 10% for the year ended June 30, 2005 (Rs.2.00 per certificate) (Distributed on July 21, 2005)	-	(568,250)
Profit after taxation for the year	1,086,858	1,727,048
First interim cash dividend @ 10% for the year ended June 30, 2006 (Re. 1.00 per certificate) (Distributed on October 26, 2005)	-	(284,125)
Second interim cash dividend @ 15% for the year ended June 30, 2006 (Rs. 1.50 per certificate) (Distributed on January 19, 2006)	-	(426,188)
Third interim cash dividend @ 15% for the year ended June 30, 2006 (Rs. 1.50 per certificate) (Distributed on April 21, 2006)	-	(426,188)
Final cash dividend @ 10% for the year ended June 30, 2006 (Re.1.00 per certificate) (Distributed on July 29, 2006)	(284,125)	-
Interim cash dividend @ 10% for the year ended June 30, 2007 (Re. 1.00 per certificate) (Distributed on February 16, 2007)	(284,125)	-
Unappropriated profit carried forward	1,349,308	830,700

The annexed notes from 1 to 25 form an integral part of these financial statements.

For PICIC Asset Management Company Limited (Investment Adviser)

Asadullah Khawaja Chairman Hussain A. Naqvi Chief Executive

### PICIC INVESTMENT FUND

### STATEMENT OF MOVEMENTS IN NET ASSETS AS AT JUNE 30, 2007

	Note	2007	2006
		Rup	ees
			Restated
Net assets value per certificate at the beginning of the year		19.32	20.70
Movement in net assets value per certificate from operations			
Capital gain on sale of investments - net Dividend income		2.32 0.92	6.64 1.06
Unrealised appreciation / (diminution) on remeasurement of investments at fair value through profit or loss - net		0.97	(1.10)
Profit on bank deposits		0.23	0.14
Operating expenses		(0.61)	(0.63)
Net increase in net assets value per certificate from operations		3.83	6.10
Movement in net assets value per certificate from financing			
Dividends paid Surplus on revaluation of available for sale investments		(2.00) 0.93	(6.02) (1.46)
Net decrease in net assets value per certificate from financing		(1.07)	(7.48)
Net asset value per certificate at the end of the year	10	22.08	19.32
Income from Continuous Funding System Profit on bank deposits  Operating expenses  Net increase in net assets value per certificate from operations  Movement in net assets value per certificate from financing  Dividends paid  Surplus on revaluation of available for sale investments  Net decrease in net assets value per certificate from financing	10	4.44 (0.61) 3.83 (2.00) 0.93 (1.07)	6 (6 (7

The annexed notes from 1 to 25 form an integral part of these financial statements.

For PICIC Asset Management Company Limited (Investment Adviser)

Asadullah Khawaja Chairman Hussain A. Naqvi Chief Executive

### CASH FLOW STATEMENT FOR THE YEAR ENDED JUNE 30, 2007

	Note	2007	2006
		Rupee	s in '000'
			Restated
CASH FLOWS FROM OPERATING ACTIVITIES			
Profit before taxation		1,086,858	1,732,945
Adjustments for: Capital gain on sale of investments - net Dividend income Unrealised (appreciation) / diminution on remeasurement of investments at fair value through profit and loss Operating cash out flows before working capital changes		(660,874) (260,111) (274,706) (108,833)	(1,885,809) (302,402) 313,482 (141,784)
Increase / decrease in assets / liabilities Investments - net Receivable against sale of investments Other receivable Security deposit Fee payable to Investment Adviser Fee payable to Trustee Fee payable to S.E.C.P. Payable against purchase of investments Accused expenses Cash generated from operations		897,651 (194,600) (3,374) (1,000) (11,500) 23 (575) 210,838 43 788,673	1,168,025 264,144 (2,184) 11,093 (7) 554 (23,145) 1,140 1,277,836
Dividends received		264,645	309,230
Net cash generated from operating activities		1,053,318	1,587,066
CASH FLOWS FROM FINANCING ACTIVITIES			
Dividend paid Net cash used in financing activities		<u>(988,490)</u> <u>(988,490)</u>	$\frac{(1,269,649)}{(1,269,649)}$
Net increase in cash and cash equivalents Bank balances at the beginning of the year Bank balances at the end of the year	6	64,828 <u>718,351</u> <u>783,179</u>	317,417 400,934 718,351

The annexed notes from 1 to 25 form an integral part of these financial statements.

For PICIC Asset Management Company Limited (Investment Adviser)

Asadullah Khawaja Chairman Hussain A. Naqvi Chief Executive

### STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED JUNE 30, 2007

	Issued, subscribed and paid up capital	Premium on issue of certificates	General reserve	Unappropriated Profit	Surplus on revaluation of available for sale investments	Total
Rupees in '000'						
Balance as at July 01, 2005 as previously reported	2,841,250	984,688	225	2,056,567		5,822,730
Effect of reclassification of frozen shares- note 5	-	-	-	(1,248,164)	1,248,164	-
Balance as at July 01, 2005 as restated	2,841,250	984,688	225	808,403	1,248,164	5,882,730
Final cash dividend for the year ended June 30, 2005 @ 20% (Rs. 2.00 per certificate)	-	-	-	(568,250)	-	(568,250)
Profit for the year 2006 - restated	-	-	-	1,727,048	-	1,727,048
First interim cash dividend @ 10% (Re.1.00 per certificate)	-	-	-	(284,125)	-	(284,125)
Second interim cash dividend @ 15% (Rs.1.50 per certificate)	-	-	-	(426,188)	-	(426,188)
Third interim cash dividend @ 15% (Rs.1.50 per certificate)	-	-	-	(426,188)	-	(426,188)
Deficit on revaluation of available for sale investments taken to equity-restated	-	-	-	-	(212,096)	(212,096)
Surplus on revaluation of available for sale investments transferred to income statement on sale-restated	-	_	-	_	(202,461)	(202,461)
Balance as at June 30, 2006-restated	2,841,250	984,688	225	830,700	833,607	5,490,470
Final cash dividend for the year ended June 30, 2006 @ 10% (Re. 1.00 per certificate)				(284,125)		(284,125)
Profit for the year				1,086,858		1,086,858
Interim cash dividend @ 10% (Re.1.00 per certificate)	-	_	-	(284,125)	_	(284,125)
Surplus on revaluation of available for sale investments-taken to equity	-	-	-	_	264,831	264,831
Balance as at June 30, 2007	2,841,250	984,688	225	1,349,308	1,098,438	6,273,909

The annexed notes from 1 to 25 form an integral part of these financial statements.

For PICIC Asset Management Company Limited (Investment Adviser)

Asadullah Khawaja Chairman Hussain A. Naqvi Chief Executive

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2007

### 1. STATUS AND NATURE OF BUSINESS

PICIC Investment Fund (the Fund) is a closed end scheme. The registered office of the Fund is situated at Karachi, Pakistan. The certificates of the Fund are listed on all the Stock Exchanges of Pakistan. The principal business of the Fund is to invest in listed equity securities with an objective to generate capital Investment.

The Fund is being managed by PICIC Asset Management Company Limited which is the Investment Adviser. Central Depository Company of Pakistan Limited is the trustee of the Fund.

### 2. STATEMENT OF COMPLIANCE

- 2.1 These financial statements have been prepared in accordance with the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), directives issued by the Securities and Exchange Commission of Pakistan (SECP) and approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) as are notified under the provisions of the Companies Ordinance, 1984. Wherever, the requirements of the Trust Deed, the NBFC Rules, or directives issued by SECP differ with the requirements of these standards, the requirements of the Trust Deed, the NBFC Rules, or the said directives take precedence.
- 2.2 Standards, interpretations and amendments to published approved accounting standards that are not yet effective.

The following standards, amendments and interpretations of approved accounting standards, effective for accounting periods beginning on or after November 1, 2006 are either not relevant to the Fund's operations or are not expected to have significant impact on the Fund's financial statements other than increased disclosures in certain cases:

IAS 1 - Presentation of financial statements - amendments relating to capital disclosures	effective from accounting period beginning on or after January 1, 2007
IFRS 2 - Share based payment	effective from accounting period beginning on or after January 1, 2007
IFRS 3 - Business combinations	effective from accounting period beginning on or after January 1, 2007
IFRS 5 - Non-current assets held for sale and discontinued operations	effective from accounting period beginning on or after January 1, 2007
IFRS 6 - Exploration for and evaluation of mineral resources	effective from accounting period beginning on or after January 1, 2007

IFRIC 10 - Interim financial reporting and impairment	effective for accounting period beginning on or after November 1, 2006
IFRIC 11 - Group and treasury share transactions	effective for accounting period beginning on or after March 1, 2007
IFRIC 12 - Services concession arrangements	effective for accounting period beginning on or after January 1, 2008

## 3. BASIS OF MEASUREMENT

- 3.1 The financial statements have been prepared under the historical cost convention, except for investments which are stated at fair value.
- 3.2 The financial statements are presented in Pak Rupees, which is the Fund's functional and presentation currency.
- 3.3 Critical accounting estimates and judgments

The preparation of financial statements in conformity with approved accounting standards requires management to make estimates and assumptions that effect the reported amounts of assets and liabilities, income and expenses. It also requires management to exercise judgment in application of its accounting policies. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. These estimates and assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of revision and future periods if the revision affects both current and future periods.

The significant areas where judgments were made by the management in the application of accounting policies relate to classification and measurement of its investment portfolio as disclosed in notes 4.2 and 7 of these financial statements.

# 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies adopted in the preparation of these financial statements are set out below:

4.1 Cash and cash equivalents

Cash and cash equivalents comprise of bank balances. Cash and cash equivalents are carried in the balance sheet at cost.

#### 4.2 Investments

All purchases and sales of securities that require delivery within the time frame established by regulation or market convention are recognised at the trade date. Trade date is the date on which the Fund commits to purchase or sell the assets. The Investment Adviser determines the appropriate classification of the Fund's investments in accordance with the requirements of International Accounting Standard (IAS) 39; 'Financial Instruments: Recognition and Measurement', at the time of purchase and re-evaluates this classification on a regular basis.

Investments of the Fund are categorised as follows:

### a) Financial assets at fair value through profit or loss

These financial assets are classified as held for trading or designated by the management at fair value through profit or loss at inception. Financial assets held for trading are those acquired principally for the purpose of selling in the near term. Financial assets designated at fair value through profit or loss at inception are those that are managed and their performance evaluated on a fair value basis in accordance with the Fund's documented investment strategy.

Financial assets at fair value through profit or loss are initially recognised at fair value. Transaction costs are expensed in the income statement. Subsequent to initial recognition, all financial assets at fair value through profit or loss are measured at fair value. The fair value of financial instruments traded in active market is based on quoted market prices. Gains and losses arising from changes in the fair value of 'financial assets at fair value through profit or loss' category are taken to the income statement in the period in which they arise.

#### b) Available for sale

Investments intended to be held for an indefinite period of time which may be sold in response to needs for liquidity or changes in prices, are classified as 'available for sale'.

Investment categorised as available for sale are initially recognised at fair value plus transaction costs that are directly attributable to the acquisition of the financial assets. Subsequent to initial recognition, 'available for sale' investments are measured at fair value. Net gains and losses arising on changes in fair values of these investments are taken to equity until these investments are derecognised. At this time, the cumulative gain or loss previously recognised directly in equity is transferred to the income statement.

The Fund assesses at each balance sheet date whether there is objective evidence that a financial asset classified as available for sale is impaired. If evidence of impairment exists, the cumulative loss recognised in equity is removed from equity and recognised in the income statement.

#### 4.3 Derivatives

Derivative instruments held by the Fund generally comprise of unpaid letters of right and future contracts in the capital market. Derivative instruments are initially measured at fair value and subsequent to initial measurement each derivative instrument is remeasured to their fair value and the resultant gain or loss is recognized in the income statement.

Derivative financial instruments entered into by the Fund do not meet the hedging criteria as defined by IAS-39, and consequently hedge accounting is not used by the Fund.

#### 4.4 Securities under resale agreements - Continuous Funding System (CFS) transactions

Securities purchased under an agreement to resell (reverse repo) are included as receivable against CFS transactions at the fair value of the consideration given. All purchases and sales of securities that require delivery within the time frame established by regulation or market convention are recognised at the trade date. Trade date is the date on which the fund commits to purchase or sell the asset. The CFS transactions are accounted for on the settlement date. The difference between the purchase and sale price is treated as income from CFS transactions in the income statement and is recognised over the term of the respective transactions.

#### 4.5 Taxation

Provision for current taxation is based on taxable income at the current rates of taxation after taking into account tax credits and rebates available, if any.

#### 4.6 Provisions

Provisions are recognised when the Fund has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the obligation can be made. Provisions are regularly reviewed and adjusted to reflect the current best estimate.

#### 4.7 Dividend distribution

Dividend distribution to the Fund's certificate holders is recognised as a liability at the time of its declaration.

#### 4.8 Financial assets and financial liabilities

Financial assets carried on the statement of assets and liabilities include bank balances, investments, receivable against sale of investments, dividend receivable and accrued income on bank deposits. Financial liabilities carried on the statement of assets and liabilities include fee payable to the Investment Adviser and Trustee, payable against purchase of investments, accrued expenses and dividend payable.

At the time of initial recognition, all financial assets and financial liabilities are measured at fair value. The particular recognition methods adopted for measurement of financial assets and liabilities subsequent to initial recognition are disclosed in the individual policy statements associated with each item.

### 4.9 Offsetting of financial instruments

Financial assets and liabilities are offset and the net amount reported in the statement of assets and liabilities when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on the net basis, or realise an asset and settle liability simultaneously.

### 4.10 Revenue recognition

- Gains / (losses) arising on sale of investments are included in the income statement in the period in which they arise.
- Dividend income on equity securities are recognised in the income statement when the Fund's right to receive payment is established.
- Profit on bank deposits is recognized on accrual basis.

## 5. RECLASSIFICATION OF PORTFOLIO OF FROZEN SHARES

The investment portfolio acquired by the Fund at the time of transfer of management rights of ICP Mutual Fund Lot 'B' from Investment Corporation of Pakistan (ICP) included certain shares held by the ICP Fund in Pakistan State Oil Company Limited (PSOCL), Sui Northem Gas Pipelines Limited (SNGPL) and National Refinery Limited (NRL). The disposal of these shares was frozen / blocked by an order of the Government of Pakistan (GoP) as the same formed part of a strategic shareholding under the control of GoP. As a result the Fund was restricted from selling, transfering, encumbering or otherwise disposing of or dealing with any interest in the said shares including any future bonus / right shares in respect thereof. Despite the above mentioned restriction on these shares, the portfolio was categorised as held for trading in the financial statements of the Fund.

The management re-evaluated the appropriateness of classification of frozen shares as held for trading and concluded that keeping in view the restriction on the trading of these shares by the Fund, the appropriate categorization of frozen shares since inception should have been as 'available for sale' investments. The management approached the Securities and Exchange Commission of Pakistan (SECP) for necessary permission in this regard which referred the matter to the Institute of Chartered Accountants of Pakistan (ICAP). Based on the opinion received from ICAP, the SECP has allowed the Fund to reclassify these investments as 'available for sale'. Accordingly, the management has decided to re-classify the portfolio of frozen shares out of the held for trading category and these are now classified as available for sale investments. As in the opinion of the management the initial categorisation of these investment as held for trading was not appropriate therefore in accordance with the requirements of IAS 8 'Accounting Policies, Changes in Accounting Estimates and Errors', the corresponding information has also been restated. The effect of this restatement on the financial statements of the Fund is summarised below:

a)	Effect on the financial statements	June 30, 2007	June 30, 2006
		Rupees	s in '000'
	Statement of assets and liabilities		
	<ul> <li>Investments at fair value through profit or loss are lower by</li> <li>Available for sale investments are higher by</li> <li>Unappropriated profit is lower by</li> <li>Surplus on revaluation of available for sale investments is higher by</li> </ul>	1,615,928 1,615,928 1,098,438 1,098,438	1,351,097 1,351,097 833,607 833,607
		Year Ended June 30, 2007	Year Ended June 30, 2006
	Income statement	Rupees	s in '000'
	<ul> <li>Capital gain on sale of investments is (lower) / higher by</li> <li>Unrealised appreciation on investments</li> </ul>	(37,477)	169,038
	at fair value through profit or loss is (lower) / higher by - Earnings per certificate with unrealised	(227,354)	245,519
	appreciation on investments is (lower) / higher by Rupees - Earnings per certificate without unrealised	(0.93)	1,46
	appreciation on investments is (lower) / higher by Rupees	(0.13)	0.59

b) Effect at the beginning of the earliest prior period presented

June 30, 2005 Rupees in '000'

- Unappropriated profit is lower by
  Surplus on revaluation of available for sale investments is higher by

1,248,164

1,248,164

The afore-mentioned restatements have however had no impact on the net assets value of the Fund.

# BANK BALANCES

In deposit accounts In current accounts

2007	2006
Rupee	es in '000'
780,247	702,238
2,932	16,113
783,179	718,351

# INVESTMENTS

Investments in marketable securities: At fair value through profit or loss Available for sale

Note	2007	2006
	Rupee	s in '000'
~ 1	4 001 400	0.000.477
7.1	4,021,406	3,983,477
7.2	1,615,928	1,351,097
	5,637,334	5,334,574

7.1 Investment in marketable securities - 'at fair value through profit or loss'
Shares of Listed Companies - Fully paid up ordinary shares of Rs. 10 each unless otherwise stated

NAME OF THE INVESTEE COMPANY						BALAN	CE AS AT JUNE	30, 2007	PERCENT	AGE IN RELA	TION TO
	As at July 1, 2006	Purchases during the year	Bonus / Rights issue	Sales during the year	As at June 30, 2007	Cost	Carrying value	Market value	Market Value as a percentage of net assets	paid up	Total Investment
		(Numbe	r of shares / cei	tificates)		(	Rupees in '000	O')			
OPEN END MUTUAL FUND											
AKD Opportunity Fund KASB Liquid Fund Pakistan Intemational	193,610 25,000	Ī	350	193,610 25,350	-	-	-	-	Ī	-	1
Element Islamic Fund	100,000 318,610	-	350	100,000 318,960	-	-	-	-	-	-	-
MODARABA	310,010		330	310,300							
First Equity Modarba	5,200,000	_	_	5,200,000	_	_	_	_	_	_	_
4-9	5,200,000	-	-	5,200,000	-	-	-	-	-		-
LEASING COMPANIES											
Orix Leasing Limited	1,072,050 1.072,050	500 500	-	1,072,550 1,072,550	-	-	-	-	-	-	-
INVESTMENT BANKS				2,0.12,000							
Atlas Inv.Bank Limited Escorts Invesment Bank Limited Orix Investment Bank Limited	161,240 985,000 1,014,050 2,160,290	-	-	161,240 131,000 480,500 772,740	854,000 533,550 1,387,550	11,533 11,143 22,676	13,664 14,352 28,016	14,006 11,631 25,637	0.22% 0.19% 0.41%	1.96% 1.47%	0.35% 0.29% 0.64%
COMMERCIAL BANKS	2,100,200			772,710	1,007,000	22,010	20,010	20,007	0.1170		0.0170
Allied Bank Limited Askari Bank Limited Atlas Bank Limited Bank Al-Falah Limited Bank of Punjab Limited	1,792,000 1,340,715 1,133,333 1,155,866	1,562,200 3,365,200 506,293 11,236,000 10,992,400	49,480 350,000 283,382 97,532	2,327,700 3,755,915 96,500 11,627,500 11,487,366	1,075,980 1,300,000 409,793 1,025,215 758,432	138,878 127,355 5,220 58,045 81,061	138,612 127,355 5,220 58,045 81,061	149,507 137,670 7,028 66,741 88,357	2.38% 2.19% 0.11% 1.06% 1.41%	0.20% 0.43% 0.13% 0.16% 0.20%	3.72% 3.42% 0.17% 1.66% 2.20%
Bankklami Pakistan Limited Faysal Bank Limited MCB Bank Limited Meezan Bank Limited MyBank Limited National Bank Pakistan Limited	350,200	518,000 1,440,000 12,545,400 441,000 877,500 19,273,900	15,765 - 198,225	518,000 1,440,000 12,461,000 - - 18,057,300	100,165 441,000 877,500 1,765,025	29,242 12,737 23,093 443,914	29,242 12,737 23,093 443,914	36,560 14,112 26,237 462,437	0.58% 0.22% 0.42% 7.37%	0.02% 0.12% 0.28% 0.22%	0.91% 0.35% 0.65% 11.50%
Saudi Pak Commercial Bank Limited Standard Chartered Bank (Pakistan) Limited Union Bank Limited United Bank Limited	1,500,490 762,000	500,000 250,000 1,839,700	7,500	500,000 218,000 1,500,490 1,959,200	32,000	1,991	1,991	1,694 142,968	0.03%	- 0.10%	0.04%
	8,034,604	65,347,593	1,001,884	65,948,971	8,435,110		1,046,723	1,133,311	18.06%	0.20.0	28.18%

NAME OF THE INVESTEE COMPANY						BALANG	CE AS AT JUNE	30, 2007	PERCENTA	AGE IN RELA	TION TO
	As at July 1, 2006	Purchases during the year	Bonus / Rights issue	Sales during the year	As at June 30, 2007	Cost	Carrying value	Market value	Market Value as a percentage of net assets	paid up	Total Investmer
		····· (Numbe	r of shares / ce	rtificates)		(1	Rupees in '000	)')			
INSURANCE COMPANIES											
Adamjee Insurance Co Limited	150,000	2,472,200	-	2,150,500	471,700	149,055	149,055	153,751	2.45%	0.46%	3.82%
Pakistan Re-insurance Limited	650,500 800,500	2,600 2,474,800	125,820 125,820	360,400 2.510.900	418,520 890,220	21,949 171.004	42,966 192,021	93,309 247,060	1.49% 3.94%	0.78%	2.32% 6.14%
TEXTILE COMPOSITE		2,171,000	120,020	2,010,000	000,220	1,1,001	102,021	211,000	0.0170		0.1170
Azgard Nine Limited Nishat (Chunian) Limited	1,400,000	250,000 650,000	-	250,000 1,850,000	200,000	8,948	8,948	8,230	0.13%	0.27%	0.20%
Nishat Mills Limited	1,379,100 2,779,100	7,132,400 8,032,400	134,970 134,970	8,152,400 10,252,400	494,070 694,070	63,203 72,151	63,203 72,151	64,451 72,681	1.03% 1.16%	0.31%	1.60% 1.81%
	2,779,100	8,032,400	134,370	10,232,400	034,070	72,131	72,131	72,001	1.1070		1.01/0
JUTE											
Thal Limited	100,000	-	19,940 19,940	119,940 119,940	-	-	-	-	-	-	-
CHC AD A ALLED BIDLICADIES	100,000		10,040	110,010							
SUGAR & ALLIED INDUSTRIES											
Shahtaj Sugar Limited	915,649 915,649	-	-	519,800 519,800	395,849 395,849	5,493 5,493	20,980	22,860 22,860	0.36%	3.30%	0.57%
CEMENT				0.00,000	555,525	0,200	,	,			
Cherat Cement Limited D G Khan Cement Company Limited	675,000	11,272,100	63,465	738,465 11,072,100	200,000	23,791	23,791	23,300	0.37%	0.08%	0.58%
Fauji Cement Company Limited Lucky Cement Limited	900,000	1,006,000 12,010,200	-	1,006,000 12,910,200	, -	-		-	-	-	-
Maple Leaf Cement Limited	1,800,000	1,300,000		3,100,000	-	-	-	-	-	-	-
Pioneer Cement Limited	1,347,000 4,722,000	25,588,300	41,302 104,767	1,388,302 30,215,067	200,000	23,791	23,791	23,300	0.37%	-	0.58%
REFINERIES											
	977 900			960 900	14.000	4.044	2.000	F 000	0.000/	0.000/	0.1004
National Refinery Limited	275,206 275,206	-	-	260,300 260,300	14,906 14,906	4,244 4,244	3,980 3,980	5,083 5,083	0.08% 0.08%	0.02%	0.13% 0.126%
POWER GENERATION											
	7 927 000	5 725 000		9,662,000	3 000 000	131,510	121 510	143,130	2.28%	0.34%	3.56%
Hub Power Company Limited Kot Addu Power Company Limited	7,827,000 1,750,000	5,735,000	-	1,750,000	3,900,000	, -	131,510	, -	-	0.34%	-
	9,577,000	5,735,000	-	11,412,000	3,900,000	131,510	131,510	143,130	2.28%		3.56%

NAME OF THE INVESTEE COMPANY						BALANG	CE AS AT JUNE	30, 2007	PERCENT	AGE IN RELA	TION TO
	As at July 1, 2006	Purchases during the year	Bonus / Rights issue	Sales during the year	As at June 30, 2007	Cost	Carrying value	Market value	Market Value as a percentage of net assets	paid up	Total Investment
		(Numbe	r of shares / cer	tificates)		(1	Rupees in '000	)')			
OIL & GAS MARKETING											
Attock Petroleum Limited Pakistan State Oil Limited Shell (Pak) Limited Sui Southem Gas Co Limited Sui Northem Gas Pipeline Limited	82,200 525,440 210,575 200 818,415	20,800 1,983,700 23,100 2,000,000 668,480 4,696,080	18,768 57,000 75,768	103,000 2,198,000 205,800 1,000,000 200,000 3,706,800	311,140 46,643 1,000,000 525,680 1,883,463	109,455 17,092 28,096 36,543 191,186	124,146 17,828 28,096 44,337 214,407	121,796 19,126 25,800 37,192 203,914		0.18% 0.09% 0.15% 0.10%	3.03% 0.48% 0.64% 0.92% 5.07%
OIL & GAS EXPLORATION											
Oil & Gas Development Company Limited Pakistan Oil Fields Limited Pakistan Petroleum Limited	2,384,600 1,007,250 975,000 4,366,850	17,366,211 4,661,900 10,985,700 33,013,811	- - -	16,435,100 5,480,450 10,785,700 32,701,250	3,315,711 188,700 1,175,000 4,679,411	401,803 64,583 306,065 772,451	401,802 64,583 306,065 772,450	397,222 59,818 308,379 765,419	4.91%	0.08% 0.10% 0.17%	9.88% 1.49% 7.67% 19.03%
AUTO ASSEMBLERS	4,300,830	33,013,611		32,701,230	4,073,411	772,431	772,430	705,415	12.1370		19.0370
Indus Motors Company Limited Pak Suzuki Motors Company Limited	-	531,700 493,800 1,025,500	55,800 55,800	78,200 43,600 121,800	453,500 506,000 959,500	132,458 185,645 318,103	132,458 185,645 318,103	138,544 198,352 336,896	2.21% 3.16% 5.37%	0.06% 0.62%	3.45% 4.93% 8.38%
AUTO MOBILE PARTS & ACCESSORIES		1,020,000	00,000	121,000	000,000	010,100	010,100	000,000	0.0170		0.0070
General Tyre & Rubber Company Limited	558,500	_	-	256,000	302,500	13,340	9,347	8,924	0.14%	0.51%	0.22%
TRANSPORT & COMMUNICATION	558,500	-	-	256,000	302,500	13,340	9,347	8,924	0.14%		0.22%
Pakistan Int. Container Ltd-Preference Pakistan International Container Limited Pakistan National Shipping Corporation Limited	130,625 1,000,000 353,700	20,200	- - -	224,900 353,700	130,625 795,300	1,306 31,305	1,241 61,059	1,306 67,441	1.07%	0.73% 1.05%	0.03% 1.68% 0.00%
	1,484,325	20,200	-	578,600	925,925	32,611	62,300	68,747	1.10%		1.71%
TECHNOLOGY AND COMMUNICATION  Callmate Telips Limited Netsol Technologies	1,078,000	300,900	-	300,900 1,078,000	-	Ī		- -	-	- -	-
Pakistan Telecommunication Company Limited "A" WorldCall Telecom Limited	250,000 4,081,923	23,308,000	- -	20,434,000 4,081,923	3,124,000	162,084	162,084	178,068	2.84%	0.08%	4.43%
FERTILIZERS	5,409,923	23,608,900	-	25,894,823	3,124,000	162,084	162,084	178,068	2.84%	-	4.43%
Engro Chemical Limited Fauji Fertilizer Bin Qasim Limited Fauji Fertilizer Company Limited	1,431,450 2,500,000 1,000,088 4,931,538	4,211,900 13,789,500 2,231,100 20,232,500	- - - -	4,643,300 11,869,500 2,105,900 18,618,700	1,000,050 4,420,000 1,125,288 6,545,338	211,068 163,673 131,160 505,901	211,058 163,673 131,253 505,984	253,013 172,380 136,441 561,834	4.03% 2.75% 2.17% 8.96%	0.59% 0.47% 0.23%	6.29% 4.29% 3.39% 13.97%

NAME OF THE INVESTEE COMPANY						BALAN	CE AS AT JUNE	30, 2007	PERCENT	TAGE IN RELA	TION TO
	As at July 1, 2006	Purchases during the year	Bonus / Rights issue	Sales during the year	As at June 30, 2007	Cost	Carrying value	value	Market Value as a percentage o net assets	paid up	Total Investment
		(Numbe	r of shares / ce	rtificates)		(	Rupees in '00	0')			
PHARMACEUTICALS											
Sanofi-Aventis Pakistan Limited (formerly Aventis Limited)	47,500 47,500	_	-	_	47,500 47,500	4,133 4.133	12,350 12,350	14,963 14,963	0.24% 0.24%	0.49%	0.37% 0.37%
CHEMICAL	47,300	-	-	_	47,300	4,133	12,330	14,903	0.24%		0.37%
BOC Pakistan Limited ICI Pakistan Limited	119,622 1,500,000 1,619,622	677,800 677,800		119,622 1,411,100 1,530,722	766,700 766,700	115,880 115,880	104,902 104,902	128,116 128,116	2.04% 2.04%	0.55%	3.19% 3.19%
PAPER & BOARD	1,010,022	011,000		1,000,122	100,100	110,000	101,002	120,110	210 170		0.11076
Packages Limited	999,464	116,700	46,213	1,061,900	100,477	4,823	20,405	32,057	0.51%	0.14%	0.80%
	999,464	116,700	46,213	1,061,900	100,477	4,823	20,405	32,057	0.51%		0.80%
MISCELLANEOUS											
Ecopack Limited Pace (Pakistan) Limited Siddiq sons Tin Plate Limited	799,035 122,500	1,733,500	60,400	859,435 122,500	1,733,500	45,195	45,196	49,406	0.79%	0.79%	1.23% 0.00%
Siddly sons in Flate Linned	921,535	1,733,500	60,400	981,935	1,733,500	45,195	45,196	49,406	0.79%		1.23%
SUSPENDED / DELISTED COMPANIES											
Sunshine Cloth Mohib Textile	50,000 40,820	-	-	-	50,000 40,820	-	-	-	-	-	- -
	90,820	-	-	-	90,820	-	-	-	-		-
TOTAL	57,203,501	192,303,584	1,625,912	214,056,158	37,076,839	3,643,565	3,746,700	4,021,406	64.09%		100%

7.2 Investment in marketable securities - 'available for sale'
Shares of Listed Companies - Fully paid up ordinary shares of Rs. 10 each unless otherwise stated

OIL & GAS MARKETING COMPANIES											
Pakistan State Oil Company Limited Sui Northem Gas Pipeline Company Limited	3,738,731 1,958,304 5,697,035	- -	195,830 195,830	-	3,738,731 2,154,134 5,892,865	484,439 33,051 517,490	33,051	1,463,524 152,404 1,615,928	23.33% 2.43% 25.76%	2.18% 0.39%	90.57% 9.43% 100.00%

7.2.1 The above mentioned shares of Pakistan State Oil Company Limited and Sui Northem Gas Pipelines Limited are blocked / frozen by an order of the Government of Pakistan (GoP) as the same form part of a strategic shareholding under the control of the GoP. As a result, the Fund is restricted from selling, transfering, encumbering or otherwise disposing of or dealing with any interest in the said shares, including any future bonus/ right shares in respect thereof. Further, the exposure limit mentioned in rule 49 of the NBFC rules shall not apply to frozen shares.

# 8. DIVIDEND

Interim dividend payable Unclaimed dividend

2007	2006
Rupees	in '000'
-	430,627
<u>51,856</u>	_41,469_
51,856	472,096

## 9. CAPITAL

9.1 Issued, subscribed and paid up capital

2007	2006		2007	2006
No.of Certific	cates in '000'		Rupees	in '000'
		Fully paid ordinary certificates of Rs.10 each		
272,875	272,875	Issued for cash	2,728,750	2,728,750
11,250	11,250	Issued as bonus certificates	112,500	112,500
284,125	284,125		2,841,250	2,841,250

9.2 PICIC Asset Management Company Limited (PICIC-AMC) held 55,159,172 certificates of Rs.10/- each as at June 30, 2007 (June 30, 2006 : 55,159,172 certificates).

Pakistan Industrial Credit and Investment Corporation Limited (PICIC) holds 41,665,149 certificates of Rs. 10/ each as at June 30, 2007 (June 30, 2006: 41,882,149 certificates).

# 10. NET ASSET VALUE PER CERTIFICATE

Total net assets - Rupees in thousand

Total certificates in issue - in thousand

Net assets value per certificate - Rupees

2007	2006
0.070.000	F 400 470
6,273,909	5,490,470
<u>284,125</u>	<u>284,125</u>
<u>22.08</u>	<u>19.32</u>

## 11. FEE TO INVESTMENT ADVISER

The fee of Investment Adviser has been determined at the rate of two percent per annum of the average annual net assets of the Fund as at June 30, 2007.

## 12. SECURITIES TRANSACTION COSTS

Transaction costs associated with initial recognition of financial assets

Transaction costs associated with derecognition of financial assets

2007	2006		
Rupees	in '000'		
25,688	14,725		
21,892 47,580	24,166 38,891		

Prior year figure includes Rs. 10.848 million in respect of transaction costs charged by Privatisation Commission (PC) on the disposal of National Refinery Limited.

## 13. AUDITORS' REMUNERATION

Annual statutory audit fee
Half yearly review fee
Fee for review of statement of compliance with
best practices of Code of Corporate Governance
Tax services
Other certifications
Out of pocket expenses

2007	2006
Rupees	in '000'
200	200
125	100
50	5 0
211	-
-	5 0
12	28_
608	428

# 14. OTHER EXPENSES

Printing and stationery
Advertising
CDS charges
Legal and professional
Listing fee
Postage
Professional tax
Stamp duty
Bank charges
Other

2007	2006				
Rupees	Rupees in '000'				
1,382 76 1,277 130 208 1520 100 561 177	2,261 140 1,929 309 213 2,245 100				
$ \begin{array}{r} 52 \\ \hline 5,483 \\ \hline \end{array} $	$\frac{418}{7,817}$				

## 15. TAXATION

The Fund is exempt from tax under clause 99 of part 1 of Second Schedule of the Income Tax Ordinance, 2001, subject to the condition that not less than 90% of its accounting income for the year, as reduced by the capital gains whether realized or unrealized, is distributed among its certificate holders.

The Fund is also exempt from the provisions of section 113 (minimum tax) under clause 11 of Part IV of the Second Schedule of the Income Tax Ordinance, 2001.

# 16. EARNINGS PER CERTIFICATE

There is no dilutive effect on earnings per certificate as computed below:-

Net profit after taxation (with unrealised appreciation / diminution)

Net profit after taxation (without unrealised appreciation / diminution)

Weighted average number of certificates - in thousand

Basic earnings per certificate (with unrealised appreciation / diminution) - Rupees

Basic earnings per certificate (without unrealised appreciation / diminution) - Rupees

2007	2006		
Rupees	in '000'		
	Restated		
1,086,858	1,727,048		
812,152 284,125	$\underbrace{\frac{2,040,530}{284,125}}_{}$		
3.83	<u>6.08</u>		
<u>2.86</u>	<u>7.18</u>		

## 17.TRANSACTIONS WITH CONNECTED PERSONS / RELATED PARTIES

Connected persons include PICIC Asset Management Company Limited being the Investment Adviser of the Fund, Pakistan Industrial Credit and Investment Corporation Limited being the holding company of the Investment Adviser and PICIC Commercial Bank Limited being a company under common control.

PICIC Asset Management Company Limited
Provision of remuneration to Investment Adviser
PICIC Commercial Bank Limited
Bank balances - deposit and current accounts
Return on bank deposit accounts

2007	2006		
Rupees	in '000'		
110,963	122,464		
<u>2,941</u> <u>20</u>	<u>20,632</u> <u>3,800</u>		

# 18. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

18.1 The Fund's Market Rate of Return (MROR) sensitivity related to financial assets and financial liabilities as at June 30, 2007 can be determined from the following:

	Exposed to MROR risk as at June 30, 2007				
	Upto three months	More than three months and upto one year	More than one year	Not exposed to MROR risk	Total
		(i	Rupees in '000')		
On-balance sheet financial instruments					
Financial Assets					
Bank balances	780,247	-	-	2,932	783,179
Investments	-	-	-	5,637,334	5,637,334
Receivable against sale of investments	-	-	-	194,600	194,600
Dividend receivable	-	-	-	25,434	25,434
Other receivable	-	-	-	6,800	6,800
Security Deposit	-	-	-	1,200	1,200
	780,247	-	-	5,867,100	6,647,347
Financial Liabilities					
Fee payable to Investment Adviser	-	-	-	110,963	110,963
Fee payable to Trustee	-	-	-	366	366
Fee payable to S.E.C.P	-	-	-	5,548	5,548
Payable against purchase of investments	-	-	-	210,838	210,838
Accrued expenses	-	-	-	1,569	1,569
Dividend	-	-	-	51,856	51,856
	-	-	-	381,140	381,140
On-balance sheet gap	780,247	-	-	5,485,960	6,266,207
Off-balance sheet financial instruments	-	-	-	-	-
Off-balance sheet gap		-	-	-	
Total MROR sensitivity gap	780,247	-	-		
Cumulative MROR sensitivity gap	780,247	780,247	780,247		

Exposed to MROR risk as at June 30, 2006					
	Upto three months	More than three months and upto one year	More than one year	Not exposed to MROR risk	Total
		(I	Rupees in '000')	)	
On-balance sheet financial instruments					
Financial Assets					
Bank balances	702,238	-	-	16,113	718,351
Investments	-	-	-	5,334,574	5,334,574
Dividend receivable	-	-	-	29,968	29,968
Other receivable	-	-	-	3,426	3,426
Security Deposit		-	-	200	200
	702,238	-	-	5,384,281	6,086,519
Financial Liabilities					
Fee payable to Investment Adviser	-	-	-	122,463	122,463
Fee payable to Trustee	-	-	-	343	343
Fee payable to S.E.C.P	-	-	-	6,123	6,123
Payable against purchase of investments	-	-	-	-	-
Accrued expenses	-	-	-	1,526	1,526
Dividend	-	-	-	472,096	472,096
	-	-		602,551	602,551
On-balance sheet gap	702,238	-	-	4,781,730	5,483,968
Off-balance sheet financial instruments	-	-	-	-	-
Off-balance sheet gap	-	-	-	-	-
Total MROR sensitivity gap	702,238	-	-		
Cumulative MROR sensitivity gap	702,238	702,238	702,238		

18.2 The rate of return on financial instruments are as follows:

Balance with banks - in deposit accounts

2007	2006		
Percentage	per annum		
8.66%	1.00%		
to	to		
9.00%	8.66%		

# 19. MATURITIES OF ASSETS AND LIABILITIES

	Total	As at June Upto three months	More than three months and upto one year	More than one year
		(Rupees	in '000')	
Assets				
Bank balances - deposit accounts Investments Receivable against sale of investments Prepayments Dividend receivable Other receivable Taxation - net Security deposits Liabilities Fee payable to Investment Adviser Fee payable to Tiustee Fee payable to S.E.C.P Payable against purchase of investments Accrued expenses Dividend Net Assets	783,179 5,637,334 194,600 28 25,434 6,800 6,474 1,200 6,655,049  110,963 366 5,548 210,838 1,569 51,856 381,140 6,273,909	783,179 4,021,406 194,600 28 25,434 6,800 5,031,447  110,963 366 5,548 210,838 1,569 51,856 381,140 4,650,307	1,463,524	152,404 

	As at June 30, 2006			
	Total	Upto three months	More than three months and upto one year	More than one year
		(Rupees i	n '000')	
Assets				
Bank balances - deposit accounts Investments Prepayments Dividend receivable Other receivable Taxation - net Security deposits Liabilities	718,351 5,334,574 28 29,968 3,426 6,474 200 6,093,021	718,351 3,983,476 28 29,968 3,426 - 4,735,249	6,474	1,351,098 - - - - 200 1,351,298
Fee payable to Investment Adviser Fee payable to Trustee Fee payable to S.E.C.P Payable against purchase of investments Accrued expenses Dividend Net Assets	122,463 343 6,123 1,526 472,096 602,551 5,490,470	122,463 343 6,123 1,526 472,096 602,551 4,132,698	6,474	1,351,298

## 20. RISK MANAGEMENT

The Fund primarily invests in listed equity securities. These investments are subject to varying natures of risk. These risk emanate from various factors that include, but are not limited to following:

#### 20.1 Yield / Interest rate risk

Yield risk is the risk of decline in earnings due to adverse movements of the yield curve. Interest rate risk is the risk that the value of the financial instruments will fluctuate due to changes in the market interest rates. Sensitivity to interest/ mark-up rate risk arises from mismatches or gaps in the amounts of interest/ mark-up based assets and liabilities that mature or reprice in a given period. The Fund is not exposed to yield/ interest rate risk as there are no material interest bearing financial assets and liabilities.

#### 20.2 Market risk

Market risk is the risk that the value of financial instruments may fluctuate as a result of changes in market price of securities due to change in market sentiments, speculative activities, supply and demand of securities and liquidity in the market.

The investment adviser manages market risk by monitoring exposure on marketable securities by following internal risk management policies and investment guidelines approved by the Investment Committee and regulations laid down by the Securities and Exchange Commission of Pakistan.

#### 20.3 Credit Risk

Credit risk arises from the inability of the counter parties to fulfill their obligations.

All investing transactions are settled/paid for upon delivery using approved brokers. The risk of default is considered minimal since delivery of securities sold is only made once the broker has received payment. On a purchase, payment is made once the securities have been received by the broker. If either party fails to meet the obligation, the trade will fail.

The Fund enters into transactions with diverse credit worthy counter parties thereby mitigating any significant concentration of credit risk.

### 20.4 Liquidity Risk

Liquidity risk is the risk that an enterprise will encounter difficulty in raising funds to meet commitments associated with financial instruments. The Fund is not materially exposed to liquidity risk as all obligations/commitments of the Fund are short term in nature and are restricted to the extent of available liquidity and all assets of the Fund are readily disposable in the market.

## 21. FAIR VALUE OF FINANCIAL INSTRUMENTS

Investments categorized as 'held for trading' are carried at their fair value. The management of Investment Adviser is of the view that the fair market value of most of the remaining financial assets and financial liabilities are not significantly different from their carrying values.

## 22. PERFORMANCE TABLE

Net Asset Value					
Year ended	Rupees in '000'	per certificate in Rupees			
June 30, 2007 June 30, 2006 June 30, 2005 June 30, 2004 June 30, 2003	6,273,909 5,490,470 5,882,730 5,801,431 2,448,125	22.08 19.32 20.70 20.42 21.29			

### 22.1 Performance Report

Year ended	Earnings per	Distr	ibution
	Certificate Rupees	Cash Dividend	Stock Dividend
	Restated		
June 30, 2007	3.83	10%	-
June 30, 2006	6.08	50%	-
June 30, 2005	2.25	35%	-
June 30, 2004	4.16	35%	-
June 30, 2003	5.91	14%	10%

# 23. NON-ADJUSTING EVENT AFTER THE BALANCE SHEET DATE

The Board of Directors of the Investment Adviser in its meeting held on July 18, 2007 approved a final cash dividend @ 27.5% (i.e. Rs.2.75 per certificate) amounting to Rs. 781,343,750 for the year ended June 30, 2007.

## 24. DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue on July 18, 2007 by the Board of Directors of the Investment Adviser.

## 25. FIGURES

Figures have been rounded off to the nearest thousand rupees.

For PICIC Asset Management Company Limited (Investment Adviser)

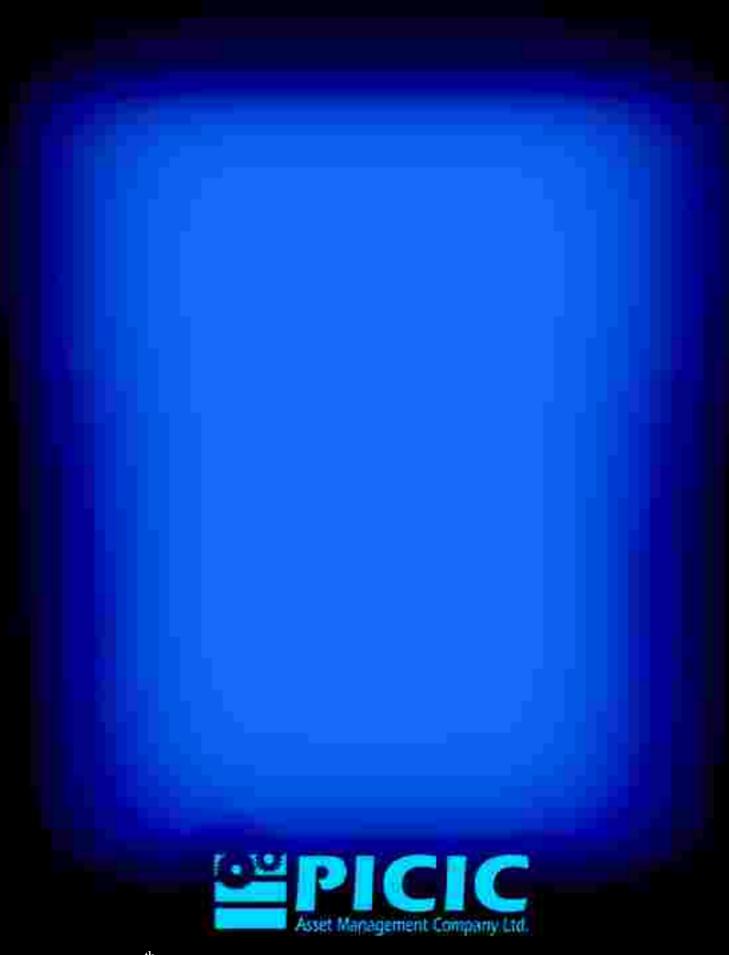
Asadullah Khawaja Chairman Hussain A. Naqvi Chief Executive Yameen Kerai Director

## PICIC ASSET MANAGEMENT COMPANY LIMITED

## INCOME STATEMENT IN RELATION TO PICIC INVESTMENT FUND (SCHEME) FOR THE YEAR ENDED JUNE 30, 2007

	Rupees in '000'
INCOME	
Management fee	110.000
Dividend income	110,963
Unrealised appreciation in the value of investments	110,318
classified as 'held for trading'	17,385
<u> </u>	238,666
EXPENSES	200,000
Salaries, allowances and other benefits	7,952
Charge for defined benefit plan	99
Contributions to defined contribution plan	218
Directors' fee	180
Rent, rates and taxes	597
Fees and subscription	663
Vehicle running and maintenance cost	419
Travelling and conveyance	144
Repairs and maintenance	309
Telephone and utilities Insurance	424
	411
Depreciation Amortisation of intangible assets - management rights	1,129
Others	26,100
Onicis	302
Profit before taxation	38,947
	199,719
Taxation - current	21,919
Profit after taxation	177,800

Note: Other revenue and expenses not related to the scheme have not been included in the above statement.



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