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## Company Information

| Board of Directors | Mr. Muhammad Ismail (Chief Executive) <br> Mr. Umar Farooq Sheikh <br> Mr. Hussain Ahmad Fazal <br> Mr. Mushtaq Ahmad <br> Mst. Ghazala Nasreen <br> Mr. Sajjad Shakoor <br> Mr. Sarfraz Hasan |
| :---: | :---: |
| Chief Financial Officer | Mushtaq Ahmad |
| Auditors | Amin Mudassar \& Co. Chartered Accountants |
| Bankers | Askari Bank Limited <br> Allied Bank Limited <br> National Bank of Pakistan <br> Habib Bank Limited <br> Soneri Bank Limited <br> MCB Bank Limited <br> Pak Oman Investment Co. Ltd. <br> Bank Islami Pakistan Ltd. <br> Faysal Bank Limited <br> Al-Baraka Bank Pakistan Limited <br> The Bank of Khyber |
| Offices: |  |
| Karachi: | Room \# 808, 8th Floor, Saima Trade Tower-B, I.I. Chundrigar Road, Karachi. |
| Multan (Unit-1\&3) | Fazalabad, Vehari Road, Opp. Timber Market, Multan. Ph. No. 92-61-6527238, 6528245, 6760524 <br> Fax No. 92-61-6526487, 6526572 <br> Web Site: www.hussaingroup.com |
| Multan (Unit-2) | 35-KM Bahawalpur Road, <br> Near Adda Muhammad Pur, Multan. |
| Multan (Unit-4) | Qadir Pur Rawan Bypass, Khanewal Road, Multan. Ph. No. 92-61-4578866-7 |
| Kabir Wala (Unit-5) | 17-KM Mauza Kohi Wala, Kabirwala, Khanewal. |

## Directors' Report to the Shareholders

It is my honour that on behalf of the Board of Directors, I am going to present the 36th Annual Report and audited financial statements, setting out the detailed financial results of the company for the financial year ended on 30th June, 2014.

## Our Performance:

The company's performance remained satisfactory during the year under review. The key business results achieved in 2014 are divulged below for you to gather crux information over the performance of the company in a quick look:

2014
Rupees
Sales
Gross Profit
Operating Profit
Finance Cost
Profit before Tax
Profit after Tax
Earning per Share

| $13,772,309,581$ | $15,764,216,623$ |
| ---: | ---: |
| $1,289,415,796$ | $1,650,242,341$ |
| $658,766,800$ | $948,534,992$ |
| $(538,463,528)$ | $(626,517,360)$ |
| $120,303,272$ | $322,017,632$ |
| $24,054,370$ | $283,488,860$ |
| 1.28 | 15.07 |

The financial year under review observed a massive cut down in prices of cotton that left dampening impacts on the prices of yarn too which sharply slept down to erode away a large chunk of profitability of the company. But it is the beauty of business that every day is not Sunday \& every night has its dawn. Another factor that played very negative role in shrinking the profitability of your company was the exchange rate that suddenly came down and translated our export business into very low local currency. Despite all these threats we honored our commitment of making cash dividend as committed last year. We are also committed to cover the required \& desired results in following financial year with pragmatic approach \& surpass expectations of all stakeholders. The company recorded substantial growth in sales in the year under review although slightly lagged behind the last year. Genuinely, it caused the gross profit \& operating profit step down because of reasons cited above, further shared as unstable government policies, particularly in the fields of energy (Electricity \& Gas, through increase in tariff \& load shedding). Several times the company was left with only option to run its wheel through "Diesel produced energy", the most expensive source of energy production and that alone wiped out the gross profit of the company marginally.

It is good to see the company succeeded in curtailing its finance cost with respect to preceding year by thanks to prudent use of good package of credit exposure. As highlighted above, last year the finance cost was $3.98 \%$ of the sale that came down to $3.90 \%$ during the financial year under review.

## Operational Review:

The financial year 2014 was a blend of pressure i.e. highly increases in tariff of energy \& transportation with nerves taking load shedding in either field of energy, political uncertainty, etc. But the management endeavored its best in attaining some acceptable results for the company in such a hard time for industry.

## Future outlook \& Strategy:

We foresee Financial Year 2015 as a challenging one in the backdrop of depreciating Rupee, declining foreign exchange reserves and continuous terrorism in the country. Focus would be posted in recouping the momentum of growth. Efforts have been planned to penetrate into new market segments and to improve efficiency and productivity of the company.

It is stated with great surety that cotton of good qualities plays very imperative role in the entire textile products i.e. ginning / spinning to value added goods. It is very discouraging to note that being an agricultural country we are still behind in producing cotton to such an extent to meet demand of our industry comfortably. Again stated, the prosperity of our textile industry which contributes significantly towards the economic growth of the country would remain at the mercy of good quality cotton.

As usual, Load shedding of electricity \& gas is another hot issue for the entire country in general and for the textile industry in particular. This industry is run $24 / 7$ throughout the year where as minimal load shedding as eye blinking causes irreparable financial loss to it. The government should take surgical steps to eradicate the cancer of load shedding within least possible time for larger interests of Pakistan.

## Financial Statements:

M/s Amin, Mudassar \& Co. Chartered Accountants audited the financial statements of the company and issued clean audited report in this respect for the financial year that comes to an end on June 30, 2014 and the same is annexed to the financial statements.

## Auditors:

The present auditors M/s Amin, Mudassar \& Co., Chartered Accountants retire \& being eligible offer themselves for reappointment. The board recommended their re-appointment as external auditors until the conclusion of the next Annual General Meeting. Said chartered accountants are on the panel of the State Bank of Pakistan and have been given an acceptable rating under the quality control review program of the Institute of Chartered Accountants of Pakistan.

## Expansion Plan:

In view of unpredictable \& unfavorable policies of the government where cost of financing \& production is increasing swiftly, it seems irrational to predict any definite conclusion about the expansion plan of the company in future. However, normal BMR will remain continue as and when required.

## Acknowledgment:

On behest of your directors, we register with admiration, the hard work of the company's executives, managers, technicians \& workers who worked energetically to meet the goals set before them. Yours directors also extend their appreciation to the company's bankers, valued customers, suppliers, shareholders and government authorities for the cooperation extended by them during the year.

Lahore
8th November, 2014

For and on behalf of the Board
Sd/-
HussainAhmad Fazal
Director

## AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed Balance Sheet of HUSSAIN MILLS LIMITED as at 30th June, 2014 and the related Profit and Loss Account, Cash Flow Statement and Statement of Changes in Equity, together with the notes forming part thereof, for the Year then ended and we state that we have obtained all the information and the explanations which to the best of our knowledge and belief were necessary for the purpose of our audit.

It is the responsibility of the Company's management to establish and maintain a system of Internal Control, and prepare and present the above said Statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these Statements based on our audit.

We conduct our audit in accordance with the Auditing Standards as applicable in Pakistan. These Standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said Statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said Statements. An audit also includes assessing the Accounting Policies and significant Estimates made by the Management, as well as, evaluating the overall presentation of the above said Statements. We believe that our audit provides a reasonable basis for our Opinion and, after due verification, we report that:
a) in our opinion, proper Books of Account have been kept by the Company as required by the Companies Ordinance, 1984;
b) in our opinion;
i) the Balance Sheet and the Profit and Loss Account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the Books of Account and are further in accordance with Accounting Policies consistently applied except for the changes as stated in note 3.1 with which we concur;
ii) the Expenditure incurred during the Year was for the purpose of Company's business; and
iii) the Business Conducted, Investments made and the Expenditure incurred during the Year were in accordance with the objects of the Company;
c) in our opinion and to the best of our information and according to the explanations given to us, the Balance Sheet, Profit and Loss Account, Cash Flow Statement and the Statement of Changes in Equity, together with the Notes forming part thereof, conform with approved accounting standards as applicable in Pakistan, and give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of Company's affairs as at 30th June, 2014 and of the Profit, its Cash Flows and Changes in Equity for the Year then ended; and
d) In our opinion no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980.

The Financial Statements for the Year ended 30th June, 2013 were audited by another firm of Chartered Accountants who issued audit report dated 5th October, 2013. The aforesaid auditors' expressed an unqualified opinion on the Financial Statements, with following emphasis of matter paragraph as stated by us in the following paragraph.

Without qualifying our opinion we draw your attention to the fact that the Company is defendant in a lawsuit preferred by the aggrieved share holders, holding $41.28 \%$ equity shares in the Company. The pray of aforesaid lawsuit includes the winding up of the Company. Preliminary hearings and case proceeding are in progress. The management of the Company and its legal counsel are confident to defeat the petition being baseless and without merit.

## CHARTERED ACCOUNTANTS

AUDIT ENGAGEMENT PARTNER: MUHAMMAD AMIN LAHORE: 8TH NOVEMBER, 2014

## BALANCE SHEET

## As at 30th June, 2014

| EQUITY AND LIABILITIES | NOTE | $\begin{gathered} 2014 \\ \text { RUPEES } \end{gathered}$ | $\begin{gathered} 2013 \\ \text { RUPEES } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| SHARE CAPITAL AND RESERVES |  |  |  |
| Authorized Capital: |  |  |  |
| 40,000,000 (2013: 40,000,000) Ordinary Shares of Rs.. 10 each |  | 400,000,000 | 400,000,000 |
| Issued, Subscribed and Paid-up Capital | 4 | 188,102,570 | 188,102,570 |
| Capital Reserves |  | 129,738,223 | 129,738,223 |
| Un-appropriated Profit |  | 2,371,941,586 | 2,340,368,096 |
|  |  | 2,689,782,379 | 2,658,208,889 |
| SURPLUS ON REVALUATION OF OPERATING FIXED ASSETS | 5 | 1,775,024,274 | 1,826,339,264 |
| NON CURRENT LIABILITIES |  |  |  |
| Long Term Finances | 6 | 720,852,703 | 840,489,667 |
| Liabilities against Assets subject to Finance Lease | 7 | 69,767,856 | 101,983,610 |
| Deferred Liabilities | 8 | 101,436,503 | 117,408,892 |
|  |  | 892,057,062 | 1,059,882,169 |
| CURRENT LIABILITIES |  |  |  |
| Trade and Other Payables | 9 | 460,079,032 | 559,022,737 |
| Accrued Interest and Mark-up | 10 | 104,220,333 | 132,770,082 |
| Short Term Borrowings | 11 | 3,639,819,039 | 4,757,273,729 |
| Current Portion of Long Term Liabilities | 12 | 328,578,446 | 388,534,227 |
|  |  | 4,532,696,850 | 5,837,600,775 |
| CONTINGENCIES AND COMMITMENTS | 13 | - | - |
|  |  | 9,889,560,565 | 11,382,031,097 |
| ASSETS |  |  |  |
| NON CURRENT ASSETS |  |  |  |
| Property, Plant and Equipment | 14 | 5,471,381,023 | 5,527,529,794 |
| Intangible Assets | 15 |  | 2,187,893 |
| Long Term Investments | 16 | 12,400,138 | 12,468,222 |
| Long Term Loans and Advances | 17 | 37,824,000 | 41,696,000 |
| Long Term Deposits and Prepayments | 18 | 49,278,237 | 49,067,590 |
|  |  | 5,570,883,398 | 5,632,949,499 |
| CURRENT ASSETS |  |  |  |
| Stores, Spares and Loose Tools | 19 | 292,348,919 | 154,042,021 |
| Stock in Trade | 20 | 2,635,673,821 | 3,524,741,119 |
| Trade Debts | 21 | 837,634,473 | 1,554,821,390 |
| Loans and Advances | 22 | 63,033,663 | 148,296,842 |
| Trade Deposits and Short Term Pre-payments | 23 | 870,063 | 956,961 |
| Interest Accrued | 24 | 263,508 | 307,426 |
| Other Receivables | 25 | 126,364,619 | 98,455,000 |
| Short Term Investments | 26 | 5,399,100 | 1,753,500 |
| Tax Refunds Due from Government Departments | 27 | 92,894,848 | 85,121,429 |
| Cash and Bank Balances | 28 | 264,194,153 | 180,585,910 |
|  |  | 4,318,677,167 | 5,749,081,598 |
|  |  | 9,889,560,565 | 11,382,031,097 |

The annexed Notes from 1 to 44 form an integral part of these Financial Statements

Sd/-
(Hussain Ahmad Fazal)
Director

Sd/-
(Mohammad Ismail)
Chief Executive

## PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30TH JUNE, 2014

|  | NOTE | $2014$ <br> RUPEES | $2013$ <br> RUPEES |
| :---: | :---: | :---: | :---: |
| SALES | 29 | 13,772,309,581 | 15,764,216,623 |
| COST OF SALES | 30 | $(12,482,893,785)$ | (14,113,974,282) |
| GROSS PROFIT |  | 1,289,415,796 | 1,650,242,341 |
| DISTRIBUTION COST | 31 | $(372,884,329)$ | $(431,381,926)$ |
| ADMINISTRATIVE EXPENSES | 32 | $(257,135,684)$ | (272,845,910) |
| OTHER OPERATING EXPENSES | 33 | $(6,383,527)$ | $(17,000,785)$ |
|  |  | $(636,403,540)$ | $(721,228,621)$ |
| OPERATING PROFIT before Other Income |  | 653,012,256 | 929,013,720 |
| OTHER INCOME | 34 | 5,754,544 | 19,521,272 |
| OPERATING PROFIT after Other Income |  | 658,766,800 | 948,534,992 |
| FINANCE COST | 35 | $(538,463,528)$ | $(626,517,360)$ |
| NET PROFIT FOR THE YEAR before Taxation |  | 120,303,272 | 322,017,632 |
| TAXATION | 36 | $(96,248,902)$ | $(38,528,772)$ |
| NET PROFIT FOR THE YEAR after Taxation |  | 24,054,370 | 283,488,860 |
| OTHER COMPREHENSIVE INCOME: |  |  |  |
| Un-realized Gain on Re-measurement of Defined Benefit Obligation (Net of Deferred Tax) <br> Un-realized (Loss)/Gain on Re-measurement of Fair Value of Investments Held for Sale |  | 446,862 | - |
|  |  | $(67,980)$ | 267,960 |
|  |  | 378,882 | 267,960 |
| TOTAL COMPREHENSIVE INCOME |  | 24,433,252 | 283,756,820 |
| EARNING PER SHARE - Basic and Diluted | 37 | 1.28 | 15.07 |

The annexed Notes from 1 to 44 form an integral part of these Financial Statements

Sd/-
(Hussain Ahmad Fazal)
Director

Sd/-
(Mohammad Ismail) Chief Executive

## CASH FLOW STATEMENT <br> FOR THE YEAR ENDED 30TH JUNE, 2014



The annexed Notes from 1 to 44 form an integral part of these Financial Statements

Sd/-
(Hussain Ahmad Fazal) Director

Sd/-
(Mohammad Ismail)
Chief Executive

## STATEMENT OF CHANGES IN EQUITY <br> FOR THE YEAR ENDED 30TH JUNE, 2014



The annexed Notes from 1 to 44 form an integral part of these Financial Statements

Sd/-
(Hussain Ahmad Fazal) Director

## Sd/-

(Mohammad Ismail) Chief Executive

# NOTES TO THE FINANCIAL STATEMENTS 

FOR THE YEAR ENDED 30TH JUNE, 2014

## 1 STATUS AND NATURE OF BUSINESS

Hussain Mills Limited ("the Company") was incorporated in Pakistan on 31st March, 1980 as a Public Limited Company under the Companies Act 1913 (Now Companies Ordinance, 1984). This is an unquoted Company which is principally engaged in manufacturing/purchase and sale of Yarn and Fabric. The manufacturing units of the Company are located in the vicinity of Multan. The Registered office of the Company is situated at Saima Trade Tower-B, I I Chundrigar Road, Karachi.

## 2 BASIS OF PREPARATION

### 2.1 BASIS OF MEASUREMENT

These Financial Statements have been prepared as going concern under the historical cost convention except for revaluation/re-measurement as indicated in Note 5.2, 16.2 and 26, without any adjustment of Inflation or Current Values, if any, using, except for Cash Flow Statement, Accrual basis of Accounting.

### 2.2 STATEMENT OF COMPLIANCE

These Financial Statements have been prepared in accordance with the requirements of the Companies Ordinance, 1984 (the 'Ordinance') and approved accounting standards as applicable in Pakistan. Approved accounting standards for Economically Significant Entities (ESEs) comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984 shall prevail.

### 2.3 AMENDMENTS TO PUBLISHED APPROVED STANDARDS THAT ARE EFFECTIVE IN CURRENT YEAR and are relevant to the company

The following amendments to published approved standards are mandatory for the Company's accounting periods beginning on or after 01 July, 2013:
IFRS 7 (Amendments) 'financial instruments: Disclosures' (effective for annual periods beginning on or after 01 January 2013). The international accounting Standards board (IASB) has amended the accounting requirements and disclosures related to offsetting of financial assets and financial liabilities by issuing amendments to IAS 32 'financial instruments: presentation' and IFRS 7. these amendments are the result of IASB and US financial Accounting Standard Board undertaking a joint project to address the difference in their respective accounting standards regarding offsetting of financial instruments. The application of the amendments does not result in any impact on profit or loss, other comprehensive income and total comprehensive income.

On 17 may 2012, IASB issued annual improvements to IFRS: 2009-2011 cycle, incorporating amendments to five IFRS more specifically in IAS 1 'Presentation of Financial statements' and IAS 32 'financial instruments: presentation' that are considered relevant to the company's financial statements. These amendments are effective for annual periods beginning on or after 01 January 2013. the application of the amendments does not result in any impact on profit or loss, other comprehensive income and total comprehensive income.
Standards, interpretations and amendments to published standards that are effective in current year but not relevant to the Company
There are other standards, new interpretation and amendments to published standards that are mandatory for accounting periods beginning on or after 01 July 2013 but are considered not to be relevant or do not have any significant impact on the company's financial statements and are therefore not detailed in these financial statements.

Standards, interpretations and amendments to published standards that are not yet effective but relevant to the Company
Following standards, interpretation and amendments to existing standards have been published and are mandatory for the company's accounting periods beginning on or after 01 July 2014 or later periods:

## Hussain Mills Limited

IFRS 9 'financial instruments' (effective for annual period beginning on or after 01 January 2018). A finalized version if IFRS 9 which contain accounting requirements for financial instrument, replacing IAS 39 'Financial instrument and recognition and measurement'. Financial assets are classified by reference to the business model within which they are held and their contractual cash flow characteristics. The 2014 version of IFRS 9 introduce an 'expected credit loss' model for the measurement of the impairment of financial assets, so it is no longer necessary for a credit event to have accrued before a credit loss is recognized. it introduces a new hedge accounting model that is designed to be more closely aligned with how entities undertake risk management activities when hedging financial and non-financial risk exposures. the requirements for the derecognition of financial assets and liabilities are carried forward from IAS 39. the management of the company is in the process of evaluation the impacts of the aforesaid standards on the company's financial statements.
IFRS 10 'consolidated financial statements' ( effective for annual periods beginning on or after 01 January 2015). Concurrent with the issuance of IFRS 10, the IASB has also issued IFRS 11 'joint Arrangements', IFRS 12 'Disclosure of Interests in Other entities', IAS 27 (revised 2011)' consolidated and separate financial statements' and IAS 28 (revised 2011) 'investments in Associates'. The objective of IFRS 10 is to have a single basis for consolidation for all entities, regardless of the nature of the investee, and the basis is control. the definition of control includes three elements : Power over an investee, exposure or rights to variable returns of the investee and the ability to use power over the investee to affect the investor's returns. IFRS 10 replaces those parts of IAS 27 'Consolidated and separate financial statements' that address when and how an investor should prepare consolidated financial statements and replaces standing interpretations committee (SIC) 12 'consolidation-Special purpose Entities' in its entirety. the management of the company is in the process of evaluating the impacts of the aforesaid standard on the company's financial statements.

Amendments to IFRS 10, IFRS 11 and IFRS 12 (effective for annual periods beginning on or after 01 January 2015) provide additional transition relief in by limiting the requirements to provide adjusted comparative information to only the preceding comparative period. Also, amendments to IFRS 12 eliminate the requirement to provide comparative information for periods prior to the immediately preceding periods.

IFRS 12 ' Disclosures of interests in other entities' ( effective for annual periods beginning on or after 21 January 2015). This standards includes that disclosures requirements for all forms of interests in other entities, including joint arrangements, associates, special purpose vehicle and other off-balance sheet vehicles. this standard is not expected to have a material impact on the company's financial statements.

IFRS 13 ' Fair value measurement' (effective for annual periods on or after 01 January 2015). This standard aims to improve consistency and reduce complexity by providing a precise definition of fair value and a single source of fair value measurement and disclosures requirements for use across IFRSs. The requirements, which are largely aligned between IFRSs and US GAAP, do not extend the use of fair value accounting but provide guidance on how it should be applied where its use is already required or permitted by other standards within IFRSs or US GAAP. This standards is not expected to have a material impact on the company's financial statements.

IFRS 15 'Revenue from contracts with customers' (effective for annual periods beginning on or after 01 January 2017). IFRS 15 provides a single, principles based five-step model to be applied to all contracts with customers. The five steps in the model are: identify the contract with the customer: identify the performance obligation in the contracts; determine the transaction price; allocate the transaction price to the performance obligations in the contracts; and recognize revenue when (or as) the entity satisfies a performance obligation. guidance is provided on topics such as the point in which revenue is recognized, accounting for variable considerations, costs of fulfilling and obtaining a contract and various related matters. New disclosures about revenue are also introduced. The management of the company is in the process of evaluating the impacts of the aforesaid standards on the company's financial statements.

Amendments to IFRS 10, IFRS 12 and IAS 27 (effective for annual periods beginning or after 01 January 2014) provide 'investment entities' an exemption from the consolidation of particular subsidiaries and instead require that: an investment entity measure the investment in each eligible subsidiary at fair value through profit or loss; requires additional disclosures; and require an investment entity to account for its investment in relevant subsidiary in the same way its consolidated and separate financial statements. the management of the company is in the process of evaluating the impacts of the aforesaid amendments on the company's financial statements.

IAS 16 (Amendments) ' Financial instruments: presentation' (effective for annual periods beginning on or after 01 January 2016). The amendments clarify that a depreciation method that is based on revenue that is generated by an activity that includes the use of an asset in not appropriate for property, plant and equipment; and as guided that expected future reductions in the selling price of an item that was produced using an asset could indicate the expectation of technological or commercial obsolescence of the asset, which, in turn, might reflect a reduction of the future economic benefits embodied in the asset. However, the amendments are not expected to have a material impact on the company's financial statements.
IAS 32' (Amendments) 'Financial instruments: Presentation' (effective for annual periods beginning on or after 01 January 2014). Amendments have been made to clarify certain aspects because of diversity in application of the requirements on offsetting, focused on four main areas: the meaning of 'currently has a legally enforceable right of set-off'; the application of simultaneous realization and settlement; the offsetting of the collateral amounts and the unit of account for applying the offsetting requirements. However, the amendments are not expected to have a material impact on the company's financial statements.

IAS 36 (amendments) 'impairment of Asset' (effective for annual periods beginning on or after 01 January 2014). Amendments have been made in IAS 36 to reduce the circumstances in which the recoverable amount of assets or cash-generating units is required to be disclosed, clarify the disclosures required and to introduce an explicit requirement to disclose the discount rate used in determining impairment (or reversals) where recoverable amount (based on fair value less costs of disposal) is determined using a present value technique. However, the amendments are not expected to have a material impact on company's financial statements.

On 12 December 2013, IASB issued Annual improvements to IFRSs:2011-2013 cycle, incorporating amendments to seven IFRSs more specifically in IFRS 8 'Operating segments' and IFRS 13 'Fair value measurement', which are considered relevant to the company's financial statements. These amendments are effective for annual periods beginning on or after 01 July 2014. These amendments are unlikely to have a significant impact on the company's financial statements and have therefore not been analyzed in detail.
on 12 December 2013, IASB issued annual improvements to IFRSs:2011-2013Cycle, incorporating amendments to four IFRSs more specifically in IFRS 13 'fair Value Measurement', that is considered relevant to the company's financial statements. These amendments are effective for annual periods beginning on or after 01july 2014. these amendments are unlikely to have a significant impact on the company's financial statements and have therefore not been analyzed in detail.
IFRIC 21 'Levies' (effective for annual periods beginning on or after 01 January 2014). The interpretation provides guidance on when to recognize a liability for levy imposed a government, both for levies that are accounted for in accordance with IAS 37 'Provision, Contingent Liabilities and contingent Assets' and those where the timing and amount of the levy is certain. The interpretation identifies the obligating event for the recognition of a liability as the activity that triggers the payment of the levy in accordance with the relevant legislation. However, the interpretation is not expected to have a material impact on the company's statements.

## Standards and amendments to published standards that are not yet effective and not considered relevant to the Company

There are other standards and amendments to published standards that are mandatory for accounting periods beginning on or after 01 July 2014 but are considered not to be relevant or do not have any significant impact on the company's financial statements and are therefore not detailed in these financial statements.

### 2.4 CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of Financial Statements in conformity with the approved accounting standards and application of the Company's significant accounting policies stated in Note 3, requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience, including expectations of future events that are believed to be reasonable under the circumstances, Following are the areas where various assumptions and estimates are significant to the Company's Financial Statements or where judgment was exercised in application of accounting policies are as follows:
(i) Employees Retirement Benefits
(ii) Taxation
(iii) Useful Life of Assets and Depreciation/Amortization
(iv) Financial Instruments and Investments
(Note 3.1)
(Note 3.2)
(Note 3.5)
(Note 3.15)

## Hussain Mills Limited

### 2.5 CORRESPONDING FIGURES

Corresponding Figures have been rearranged and reclassified wherever necessary to reflect more appropriate presentation of events and transactions for the purpose of comparison.
2.6 FUNCTIONAL AND PRESENTATION CURRENCY

These Financial Statements are presented in Pakistani Rupees which is the Company's functional and presentation currency.
2.7 FIGURES are rounded off to the nearest Rupee.

## 3 SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these Financial Statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

### 3.1 IAS-19 "EMPLOYEE BENEFITS"

During the year, in accordance with IAS-19 "Employee Benefits" (revised), the Company has changed its accounting policy in respect of recognition of actuarial gains and losses, past service costs and expected return on plan assets, whereby with effect from current year, the Company has recognized actuarial gains and losses immediately in other comprehensive income; immediately recognized all past service costs profit and loss account, and replaced interest cost and expected return on plan assets with a net interest amount that is calculated by applying the discount rate to the net defined benefit liability / asset. This change has removed the corridor method and eliminated the ability for the Company to recognize all changes in the defined benefit obligation and in plan assets in profit and loss, which was previously allowed under IAS 19.
The change has been accounted for in accordance with IAS 19 - "Employee Benefits" (Revised) and IAS 8 "Accounting Policies, Change in Accounting Estimates and Errors". In accordance with requirements of IAS 8 ,Company has applied the change in accounting policy retrospectively and IAS 1-"Presentation of Financial Statements" ( Revised).
The financial statements does not require any adjustment as there was no un-recognized actuarial gains/losses pertaining to Employee Benefits in prior years.

The adoption of the above amendments did not have any affect on these financial statements.

### 3.2 TAXATION

Current:
Charge for Taxation is based on taxable income if any, at the current rates of tax after taking into account available tax credits and tax rebates, if any. However, for income covered under final tax regime, taxation is based on applicable tax rates under such regime.

## Deferred:

Deferred Tax is recognized using balance sheet liability method in respect of all taxable temporary timing differences between the amounts used for financial reporting purpose and amounts used for taxation purposes. However, Deferred Tax is not provided if it can be established with reasonable accuracy that these differences will not reverse in the foreseeable future.
The Company recognizes deferred tax assets on all deductible temporary differences to the extent that it is probable that future taxable profits will be available against which these deductible temporary differences, unused tax losses and tax credits can be utilized.

Deferred tax is calculated using rates that are expected to apply to the period when these differences are expected to reverse, based on tax rates that have been enacted or substantively enacted by the balance sheet date.
Deferred tax is charged or credited in the profit and loss account, except where deferred tax arises on the items credited or charged directly to the equity, in which case it is included in equity.

### 3.3 FOREIGN CURRENCY TRANSLATIONS

All monetary assets and liabilities in foreign currencies are translated into Pak Rupees at exchange rates prevailing at the balance sheet date. Transactions in foreign currencies are translated into Pak Rupees at the spot rate. All non-monetary items are translated into Pak Rupees exchange rates prevailing on the date of transaction or on the date when fair values are determined.
Exchange gains/losses due to exchange fluctuations on principal loans are capitalized as part of the cost of machinery acquired out of the proceeds of such Foreign Currency Loans. All other exchange differences are taken to the Profit and Loss Account.

### 3.4 BORROWING COST

Borrowing Costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. All other borrowing costs are charged to income in the period of incurrence.
Investment income earned on the temporary investment of specific borrowings spend their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization.

### 3.5 PROPERTY, PLANT AND EQUIPMENT

These are stated at Cost less accumulated Depreciation and impairment, if any, except Freehold Land, Buildings, Plant and Machinery and Capital work-in-Progress. Buildings on freehold land and Plant and Machinery are stated at re-valued amount less accumulated Depreciation thereon. Freehold Land and Capital Work-in- Progress are stated at Re-Valued Amount and Cost, respectively. Cost, in relation to Capital Work in Progress, consists of expenditure incurred in respect of Fixed Assets in the course of their construction, installation and acquisition.
Cost of certain items of Plant and Machinery consists of historical cost and exchange fluctuations on foreign currency loans utilized for acquisition thereof. Borrowing Costs pertaining to erection / construction period are capitalized as part of the historical cost.

Depreciation is charged to income applying the reducing balance method to write-off the Cost, capitalized Exchange Fluctuations and Borrowing Costs over the estimated remaining useful life of the assets. The useful life and depreciation method is reviewed periodically to ensure that the method and period of depreciation are consistent with the expected pattern of economic benefits from these items of Fixed Assets. Rates of Depreciation are stated in Note 14.2. In respect of additions and disposals during the year, depreciation is charged from the month of acquisition and up to the month preceding the disposal respectively. Gains/losses on disposal of Fixed Assets are taken to Profit and Loss Account.
Depreciation on major additions to the Fixed Assets is charged from the month in which Fixed Asset is put to use or becomes operational while no depreciation is charged for the month in which Fixed Asset is disposed off.
Minor Repairs and Maintenance are charged to Income, as and when incurred. Major Renewals and Replacements are capitalized and the Assets so replaced, if any, other than those retained as stand by, are retired.

### 3.6 ASSETS SUBJECT TO FINANCE LEASE

These are stated at the lower of present value of minimum lease payments under the lease agreements and the fair value of the assets. The related obligation of lease are accounted for as liabilities. Financial charges are allocated to the accounting periods in a manner so as to provide a constant periodic rate of financial cost on the remaining balance of principal liability for each period.

Depreciation is charged at the rates stated in Note 14.2 applying the reducing balance method to write-off the Cost of the Asset over its estimated remaining useful life in view of certainty of ownership of Assets at the end of the lease period.
Financial Charges and Depreciation on leased Assets are charged to Income currently.

### 3.7 INTANGIBLE ASSETS

Intangible assets are stated at cost less accumulated amortization and identified impairment losses, if any. Amortization is charged to income on straight line basis during the estimated useful life of assets. The useful life is reviewed periodically to ensure that it is consistent with the expected pattern of economic benefits.

Amortization is charged from the month of acquisition and up to the month preceding the disposal respectively. Gain/ loss on disposal of intangible assets are taken to profit and loss account.

### 3.8 INVESTMENTS AND OTHER FINANCIAL ASSETS

Financial Assets in the scope of IAS 39: "Financial Instruments - Recognition and Measurement", are classified as either Financial Assets at Fair Value through Profit and Loss, Loans and Receivables, Held to Maturity Investments and Held for Sale Financial Assets as appropriate. When Financial Assets are recognized initially, they are measured at fair value, plus, in the case of Investments not at Fair Value through Profit or Loss, directly attributable transaction costs. The Company determines the classification of its financial assets after initial recognition and where allowed and appropriate revalue these designation at each financial year end.

## Hussain Mills Limited

All regular way purchases and sales of Financial Assets are recognized on the trade date i.e. the date the Company commits to purchase the Asset. Regular way purchases or sales are purchases/sales of Financial Assets that require delivery of Assets within the period generally established by regulation or convention in the Market place.

## Investment at fair value through profit or loss

Financial Assets classified as held for trading are included in this category. Financial Assets are classified as held for trading if these are acquired for the purpose of selling in the short term. Gains or losses on investments held-for-trading are recognized in profit and loss account.

## Held to Maturity Investments

Investment with fixed or determinable payments and fixed maturity are classified as held to maturity when the Company has the positive intention and ability to hold to maturity. Held to maturity investments are initially recognized at cost inclusive of transaction cost and are subsequently measured at amortized cost using effective interest rate method. Gains or Losses on investments held-to-maturity are recognized in profit and loss account when the investments are de-recognized or impaired, as well as through the amortization process.

## Loans and Receivables

These are non derivative Financial Assets with Fixed or Determinable payments that are not Quoted in an Active market. Such assets are carries at amortized cost using the effective interest method. Gains and Losses are Recognized in Income when the Loans and Receivables are De-recognized or impaired, as well as through the amortization process.

## Held for Sale Financial Assets

Financial Assets intended to be held for an indefinite period of time, which may by sold in response to need for liquidity or changes in interest rates or equity prices are classified as available for sale. These investments are initially recognized at fair value plus transaction cost and subsequently re-measured at fair value. Gains and losses arising from re-measurement at fair value is recognized in the equity under fair value reserve until sold, collected, or otherwise disposed off at which time, the cumulative gain or loss previously recognized in equity is included in profit and loss account.
The fair value of investments that are actively traded in organized financial markets is determined by reference to Quoted market bid prices at the close of business on the balance sheet date. For investments where there is no active market, fair value is determined using valuation techniques.

The un-recognized gain on re-measurement of investments at fair value is not available for distribution. This will be transferred to Profit and Loss Account on de-recognition of Investments.

## De-recognition

All investments are de-recognized when the rights to receive cash flows from the investments have expired or have been transferred and the Company has transferred substantially all risks and rewards of ownership. These investments are accounted for in accordance with IAS-39 "Financial Instruments: Recognition and Measurement".

### 3.9 STORES, SPARES AND LOOSE TOOLS

These are valued at moving average Cost less allowance for obsolete and slow moving items. Stores-intransit are valued at Cost accumulated to the Balance Sheet date.
3.10 STOCKS - IN - TRADE are valued as follows:

Particulars Mode of Valuation

Raw Materials:
At mills
In-transit
Work-in-Process:
Finished Goods
Waste
Other Stocks

At the Lower of Cost and Net Realizable Value At Cost Accumulated to the Balance Sheet' date.
At Raw Material Cost and Conversion Cost appropriate to the Stage of Completion.
At the Lower of Cost and Net Realizable Value.
At Realizable Value.
At Cost.

Cost in relation to Work-in-Process and Finished Goods represents the annual average Manufacturing Cost which consists of Prime Cost and appropriate Production Overheads.
Net Realizable Value signifies the Selling Price in the ordinary course of business less Cost necessary to be incurred to effect such Sale.

### 3.11 STAFF RETIREMENT BENEFITS

The Company operates an unfunded Gratuity Scheme covering all the employees of the Company with minimum qualifying period of service as defined under the respective scheme. Provision is made annually on the basis of actuarial valuation. The most recent actuarial valuation was carried out as at June 30, 2014 using the Projected Unit Credit Method. Actuarial gains and losses are recognized in accordance with the recommendations of the actuary. Further, the management of the company could not determine the expected payments in next period reasonably.
$\begin{array}{lcc}\text { Principal Actuarial Assumptions } & \mathbf{2 0 1 4} & \mathbf{2 0 1 3} \\ & 13.25 \% & 13.00 \%\end{array}$
$\begin{array}{lll}\text { Discount Rate } & 13.25 \% & 13.00 \% \\ \text { Expected rate of eligible salary increase in future years } & 12.25 \% & 12.00 \%\end{array}$

### 3.12 REVENUE RECOGNITION:

Sales are recorded on dispatch of goods to the Customers. Processing Charges are recorded when Goods are delivered to Customers and Invoices are raised. Return on Investments and Deposits are recorded on time proportion basis. Dividend Income is recognized when right to receive is established. Interest/Mark up is recognized as this becomes due.

### 3.13 TRADE DEBTS, ADVANCES TO SUPPLIERS AND OTHER RECEIVABLES

These are carried at original invoice amount less estimate made for doubtful receivables based on review of outstanding amounts at the year end. Balances considered bad and irrecoverable are written off when identified.

### 3.14 CASH AND CASH EQUIVALENTS

Cash and cash equivalents comprise cash in hand, cash at banks on current accounts, saving and deposit accounts and other short term highly liquid instruments that are readily convertible into known amount of cash and which are subject to insignificant risk of changes in values.

### 3.15 FINANCIAL INSTRUMENTS

## Recognition and Measurements

Financial instruments are recognized at fair value when the Company becomes party to the contractual provisions of the instruments by the following trade date accounting. Any gain or loss on the subsequent measurement is charged to the profit and loss account. The Company derecognizes a financial asset or a portion of financial asset when, and only when, the enterprise looses the control over contractual right that comprises the financial asset or a portion of financial asset. While a financial liability or a part of financial liability is derecognized from the balance sheet when, and only when, it is extinguished, i.e., when the obligation specified in contract is discharged, cancelled or expired.

The particular measurement methods adopted are disclosed in the individual policy statements associated with each item, if any.
Financial assets are long term investments, trade debts, deposits, loans and advances, other receivables, short term investments and cash and bank balances.

Financial liabilities are classified according to the substance of the contractual agreements entered into. Significant financial liabilities are long term financing, short term financing and trade and other payables.

Off-setting of Financial Assets and Financial Liabilities
A financial asset and financial liability is offset against each other and the net amount is reported in the Balance Sheet, if the Company has a legally enforceable right to set off the recognized amount and intends either to settle on net basis or realize the assets and settle the liability simultaneously.

### 3.16 TRADE AND OTHER PAYABLES

Liabilities for Trade and Other Payables are carried at Cost which is the fair value of the consideration to be paid in the future for goods and services received, whether billed to the Company or not.

### 3.17 PROVISIONS

A Provision is recognized in the Balance Sheet when the Company has a legal or constructive obligation as a result of a past event; it is probable that an outflow of economic resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation.

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### 3.18 IMPAIRMENT

The carrying amounts of the Company's Assets are reviewed at each Balance Sheet date to determine whether there is any indication of impairment. If any such indication exists, the Asset's recoverable amount is estimated and Impairment Losses are recognized in the Profit and Loss Account.

### 3.19 CONTINGENCIES AND COMMITMENTS

Unless these are actual liabilities these are not incorporated in the Financial Statements.

### 3.20 SEGMENT REPORTING

Segment reporting is based on the operating (business) segments of the Company. An operating segment is a component of the Company that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to the transactions with any of the Company's other components. An operating segment's operating results are reviewed regularly by the chief decision maker to make decisions about resources to be allocated to the segment and assess its performance and for which discrete financial information is available.

Segments results that reported to the chief decision maker include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Those incomes, expenses, assets, liabilities and other balances which cannot be allocated to a particular segment on a reasonable basis are reported as unallocated.

The Company has two reportable business segments. Spinning (producing different quality of yarn using natural fibbers). Weaving (producing different quality of grey fabric using cotton yarn).

4 ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

2014
RUPEES

2013
RUPEES
represents Ordinary Shares of Rs. 10 each and comprises of:
20142013

NUMBER OF SHARES

| 17,024,093 | 17,024,093 | Fully paid in Cash | 170,240,930 | 170,240,930 |
| :---: | :---: | :---: | :---: | :---: |
| 1,760,809 | 1,760,809 | Issued as fully paid Bonus Shares | 17,608,090 | 17,608,090 |
| 25,355 | 25,355 | Issued against Consideration Other than Cash | 253,550 | 253,550 |
| 18,810,257 | 18,810,257 |  | 188,102,570 | 188,102,570 |

The Honorable Sindh High Court, Karachi, vide its interim order dated 1st February, 2014, has restrained the management of the Company from changing the composition of the shareholding of the Company .

## 5 SURPLUS ON REVALUATION OF OPERATING FIXED ASSETS

### 5.1 This is made up as follows:

Balance at beginning of the Year Land - Freehold Buildings - on Freehold Land Plant and Machinery

| $1,002,158,584$ |  | $1,002,158,584$ |
| ---: | :---: | :---: |
| $298,000,031$ |  | $312,599,939$ |
| $526,180,649$ |  | $556,592,224$ |
| $1,826,339,264$ |  | $1,871,350,747$ |
| $(6,554,238)$ |  | - |
|  |  |  |
| $1,44,760,752)$ | $(45,011,483)$ |  |
|  |  |  |

5.2 The Company re-valued its entire class of certain assets as at 28th January, 2003. The Revaluation was carried-out by independent Values, M/S Hamid Mukhtar and Co., Lahore and has been duly certified by M. Yousaf Adil Saleem and Co., Chartered Accountants. and on 30th June, 2007, again, the Company had carried out revaluation of aforesaid assets through M/S BFA (Private) Limited, Multan. Subsequently, on 30th June, 2010, again, the Company carried out revaluation of aforesaid assets through M/S Maricon Consultants (Private) Limited, Multan.
5.3 The incremental depreciation charged for the period on re-valued assets has been transferred to Statement of Changes in Equity to record realization of Surplus to the extent of incremental depreciation to comply with the requirement of Section 235 of the Companies Ordinance, 1984 and further notification of SECP to clarify the treatment of Surplus arising on revaluation of Fixed Assets.

## 6 LONG TERM FINANCES

### 6.1 These Comprise of:

| Secured from Banking Companies/Financial Institutions | (Note 6.2) | 467,491,593 | 587,775,372 |
| :---: | :---: | :---: | :---: |
| Unsecured from Related Parties | (Note 6.13) | 253,361,110 | 252,714,295 |
|  |  | 720,852,703 | 840,489,667 |

6.2 LONG TERM FINANCING FROM BANKING COMPANIES AND FINANCIAL INSTITUTIONS represents secured Term Finances which have been obtained from:

Askari Bank Limited
Soneri Bank Limited
Pak Oman Investment Company Limited
Allied Bank Limited
MCB Bank Limited
National Bank of Pakistan
The Bank Of Khyber

| (Note 6.3) | $61,957,061$ | $95,043,067$ |
| :---: | ---: | ---: |
| (Note 6.4) | $198,568,536$ | $121,159,546$ |
| (Note 6.8) | - | $8,000,000$ |
| (Note 6.9) | - | $66,531,140$ |
| (Note 6.10) | - | $12,172,140$ |
| (Note 6.11) | $89,068,744$ | $128,133,326$ |
| (Note 6.12) | $117,897,252$ | $156,736,153$ |
|  | $467,491,593$ |  |
|  |  |  |

In addition to securities indicated under respective finances, these are secured by way of Joint Pari Passu Charge amounting to Rs. 3,836.333 Million (2013: Rs. 3,836.333 Million) over Fixed Assets and Personal Guarantees of the Sponsoring Directors of the Company, except other wise stated.
6.3 TERM FINANCES FROM ASKARI BANK LIMITED is made up as follows:

| Balance at beginning of the Year |  | 95,043,067 | 166,981,598 |
| :---: | :---: | :---: | :---: |
| Less: Current Portion Shown under Current Liabilities | (Note 12.2) | 33,086,007 | 71,938,531 |
| Balance at end of the Year |  | 61,957,061 | 95,043,067 |

These have been obtained for the import of Plant and Machinery for BMR/Expansion of Spinning Section. These are repayable over a period from 28th July, 2014 to 1st March, 2019, in 1 to 10 equal half yearly instalments.

These are secured by way of Joint Pari Passu Charge amounting to Rs. 1,475 Million (2013: Rs. 1,475 Million) over Fixed Assets and Personal Guarantees of the Directors of the Company. These carry mark-up ranging from $10.34 \%$ to $12.60 \%$ (2013: $10.63 \%$ to $14.50 \%$ ) per annum for LTFF/TF and SBP rate (5.00\%) $+2.00 \%$ (2013: SBP rate $(5.00 \%)+2.00 \%$ ) per annum for LTF-EOP, payable semi annually.
6.4 FINANCES FROM SONERI BANK LIMITED comprise of:

Term Finance
Demand Finance
(Note 6.5)
(Note 6.6)
(Note 6.7)

| 177,568,536 | 89,659,546 |
| :---: | :---: |
| 21,000,000 | 31,500,000 |
| 198,568,536 | 121,159,546 |

6.5 TERM FINANCE FROM SONERI BANK LIMITED is made up as follws:

Balance at beginning of the Year Add: Disbursement during the Year

## Less:

Payments made during the Year Current Portion Shown under Current Liabilities

Balance at the end of the Year
6.6 DEMAND FINANCE FROM SONERI BANK LIMITED is made up as follws:

Balance at beginning of the Year Less: Current Portion Shown under Current Liabilities Balance at the end of the Year

(Note 12.2)

| $7,500,000$ |
| ---: |
| $54,591,010$ |
| $62,091,010$ |
| $177,568,536$ |


| $25,591,010$ |
| ---: |
| $6,000,000$ |
| $31,591,010$ |
| $89,659,546$ |



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6.7 These are secured by way of Joint Pari Passu Charge amounting to Rs. 620 Million (2013: Rs. 620 Million) over Fixed Assets and Personal Guarantees of the Directors of the Company and specific charge amounting to Rs. 130 Million (2013: Rs. 130 Million) over 17 Air Jet Looms installed at Weaving Unit of the Company located at Qadirpur Rawn Bypass, Multan and Specific Charge of Rs. 200 Million over (03) three Draw Frames and (10) ten Cards installed at Unit - 01. This is repayable over a period from 2nd August, 2014 to 13th February, 2019, in 4 to 19 equal quarterly instalments. This carries mark-up ranging from $11.56 \%$ to $12.70 \%$ (2013: $11.36 \%$ to $14.50 \%$ ) per annum, payable semi annually.

| 2014 | 2013 |
| :---: | :---: |
| RUPEES | RUPEES |

6.8 TERM FINANCE FROM PAK OMAN INVESTMENT COMPANY LIMITED is made up as follows: Balance at beginning of the Year Less: Current Portion Shown under Current Liabilities (Note 12.2) Balance at end of the Year

| 8,000,000 | 24,000,000 |
| :---: | :---: |
| 8,000,000 | 16,000,000 |
| - | 8,000,000 |

This has been secured by way of Joint Pari Passu Charge amounting to Rs. 96 Million (2013: Rs. 96 Million) over Fixed Assets and Personal Guarantees of the Directors of the Company. This is repayable over a period from 7th September, 2014 to 7th December, 2014, in 2 equal quarterly instalments. This carries mark-up ranging from $12.49 \%$ to $13.16 \%$ (2013: $12.49 \%$ to $15.03 \%$ ) per annum, payable quarterly.
6.9 TERM FINANCES FROM ALLIED BANK LIMITED is made up as follows: Balance at beginning of the Year
(Note 12.2) $\begin{aligned} & \\ & 66,531,140\end{aligned} \begin{array}{r}154,501,476 \\ \hline\end{array}$
These have been secured by way of Joint Pari Passu Charge amounting to Rs. 570 Million (2013: Rs. 570 Million) over Fixed Assets and Personal Guarantees of the Directors of the Company and specific charge amounting to Rs. 94 Million (2013: Rs. 94 Million) over Generator installed at Weaving Unit of the Company located at Qdirpur Rawn Bypass, Multan. This is repayable over a period from 15th August, 2014 to 4th April, 2015, in 2 to 12 equal quarterly instalments. This carries mark-up ranging from 9.70\% to $14.40 \%$ (2013: $11.63 \%$ to $14.31 \%$ ) per annum for DF and SBP rate $(5 \%)+2 \%$ ( 2013 : SBP rate $(5 \%)+2 \%$ ) per annum for LTF-EOP, payable quarterly.
6.10 TERM FINANCE FROM MCB BANK LIMITED is made up as follows: Balance at beginning of the Year Less: Current Portion Shown under Current Liabilities (Note 12.2) Balance at end of the Year
$12,172,140$
$12,172,140$

- | $24,344,280$ |
| ---: |
| $12,172,140$ |

This has been obtained to finance acquisition of a Gas Generator. This is secured by way of 1 st exclusive charge on Gas Generator amounting to Rs. 74 Million (2013: Rs. 74 Million) and personal guarantees of the directors of the Company. This is repayable over a period from 21st October, 2014 to 21st April, 2015, in 2 equal half yearly instalments. This carries Mark-up ranging from $11.62 \%$ to $12.11 \%$ (2013: $11.36 \%$ to $14.00 \%$ ) per annum, payable semi annually.
6.11 TERM FINANCES FROM NATIONAL BANK OF PAKISTAN is made up as follows:

Balance at beginning of the Year
Less: Current Portion Shown under Current Liabilities
(Note 12.2)
\(\begin{array}{rrr}128,133,326 <br>
39,064,582 <br>
\& \begin{array}{r}167,197,908 <br>
39,064,582 <br>
<br>

\end{array} \&\)| $128,133,326$ |
| ---: | :--- |\end{array}

These are secured by way of Joint Pari Passu charge amounting to Rs. 292 Million (2013:Rs. 292 Million), over Fixed Assets and Personal Guarantees of the Directors of the Company. This is repayable over a period from 20th July, 2014 to 20th January, 2018, in 3 to 8 equal half yearly instalments. This carries Mark-up ranging from $11.09 \%$ to $12.70 \%$ (2013: $12.60 \%$ to $14.06 \%$ ) per annum, payable quarterly.

Balance at beginning of the Year
Add: Disbursement during the Year
Less: Current Portion Shown under Current Liabilities
Balance at end of the Year

2014
RUPEES

2013 RUPEES
6.12 TERM FINANCE FROM THE BANK OF KHYBER is made up as follows:

This is secured by way of first exclusive hypothecation charge amounting to Rs. 320 Million (2013: Rs. 320 Million) over the Machinery imported through Bank of Khyber, ranking charge amounting to Rs. 267 Million (2013: Rs. 267 Million) by way of constructive MODTD on all the present and future Land and Building of the Company. This is repayable over a period from 5th September, 2014 to 5 th September, 2017, in 7 equal half yearly instalments. This carries Mark-up ranging from $12.56 \%$ to $12.67 \%$ ( $2013: 11.78 \%$ to $12.90 \%$ ) per annum, payable quarterly.
6.13 LONG TERM FINANCING FROM RELATED PARTIES pertains to the directors of the Company and comprise of: Markup Bearing Markup Free
(Note 6.14)
(Note 6.15)

| $51,652,562$ |  |  |
| ---: | :--- | ---: |
| $201,708,548$ |  |  |
|  |  | $51,652,561$ <br> $201,061,734$ |

6.14 This represents the Cash Finance facility to amounting to Rs. 54 Million (2013: Rs. 54 Million) from Soneri Bank Limited, sanctioned to a director of the Company and is subject to Markup ranging from $10 \%$ to $11.50 \%$ (2013: 13.50\%) per annum, which is born by the Company.
6.15 These are unsecured and are repayable at the option of the Company. These include an amount of Rs. 215 Million (2013: Rs. 215 Million) which has been subordinated to the Banks against Long Term Financing availed by the Company.

7 LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE is made up as follows:
Liability due for the year ended 30th June :

| 2013 | - | $44,235,465$ |
| :--- | ---: | ---: |
| 2014 | $43,091,758$ | $41,283,984$ |
| 2015 | $38,026,660$ | $35,878,013$ |
| 2016 | $25,924,804$ | $23,888,786$ |
| 2017 | $22,257,809$ | $21,841,334$ |
| 2018 | $21,841,330$ | $21,841,330$ |
|  | $151,142,361$ | $188,968,912$ |
| less: Payments during the Year | $43,091,758$ | $44,235,465$ |
|  |  | $108,050,603$ |

Less: Future Period:
Financial Charges
Insurance Charges
Present Value of Gross Minimum Lease Payments
Less: Current Portion Shown under Current Liabilities

| 1,880,472 | 4,904,390 |
| :---: | :---: |
| 93,815 | 720,754 |
| 1,974,287 | 5,625,144 |
| 106,076,316 | 139,108,303 |
| 36,308,460 | 37,124,693 |
| 69,767,856 | 101,983,610 |

The reconciliation between Gross Minimum Lease Payments, future Financial Charges and present value of Minimum Lease Payments is as follows:

## GROSS MINIMUM LEASE PAYMENTS

| Not later than one Year | $38,026,660$ | $41,283,984$ |
| :--- | ---: | ---: |
| Later than one Year but not later than five Years | $70,023,943$ | $103,449,463$ |
| Later than Five Years | $-108,050,603$ | $-144,733,447$ |
|  |  |  |

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## PRESENT VALUE OF MINIMUM LEASE PAYMENTS

Not later than one Year
2014 RUPEES

36,308,460
Later than one Year but not later than five Years Later than Five Years

37,124,693
2013 RUPEES 101,983,610

| - |
| ---: |

69,767,856

| $106,076,316$ |
| :---: |

The Company entered into the Finance Lease agreements with various Financial Institutions to acquire Machinery and Motor Vehicles. The implicit Mark-up rate used to discount the minimum lease payments ranges from $11.31 \%$ to $12.36 \%$ (2013: $11.63 \%$ to $14.25 \%$ ) per annum. These are secured against Title of the Leased Assets and Personal Guarantees of the Directors of the Company. The Company avails the option to purchase the Assets at the end of respective lease terms.

## 8 DEFERRED LIABILITIES

8.1 These comprise of

Deferred Taxation
Staff Retirement Benefits

| (Note 8.2) | 66,417,386 | 81,263,795 |
| :---: | :---: | :---: |
| (Note 8.3) | 35,019,117 | 36,145,097 |
|  | 101,436,503 | 117,408,892 |

8.2 DEFERRED TAXATION is in respect of the following temporary differences:

Taxable Temporary Differences
8.3 STAFF RETIREMENT BENEFITS represent Gratuity and is made up as follows:

Balance at beginning of the Year
Expense for the Year
Actuarial Gains due to Experience Adjustment
Transfers to Accrued Liabilities
Payments made during the Year
Present Value of Defined Benefit Obligation
ALLOCATION OF CHARGE FOR THE YEAR is as follows:
Cost of Goods Manufactured
Administrative Expenses

| $36,145,097$ | $25,658,955$ |
| ---: | :---: |
| $30,611,516$ | $33,354,854$ |
| $(522,335)$ | - |
| $(1,758,805)$ | - |
| $(29,456,356)$ |  |
| $35,019,117$ |  |

Accelerated Depreciation

| $259,279,649$ | $296,271,637$ |
| ---: | ---: |
| $5,917,280$ | $11,843,320$ |
| 586,046 | $8,549,983$ |
|  |  |
| $(5,059,952)$ | $(3,208,728)$ |
| $(16,325,914)$ | $(94,394,721)$ |
| $(177,979,723)$ | $(137,797,696)$ |
| $66,417,386$ | $81,263,795$ |

81,263,795
231,310,055

| $(14,921,882)$ |
| ---: |
| 75,473 |
| $(14,846,409)$ |
| $66,417,386$ |


| $(150,046,260)$ |
| ---: |
| - |
| $(150,046,260)$ |
| $81,263,795$ |

Balance at beginning of the Year
Staff Gratuity
Unused Tax Losses
Turnover Tax

Add: Charge for the Year: Profit and Loss Account Other Comprehensive Income

25,658,955 30,611,516 33,354,854
$(522,335)$
$(22,868,712)$ 36,145,097

|  | $\begin{gathered} 2014 \\ \text { RUPEES } \end{gathered}$ | $\begin{gathered} 2013 \\ \text { RUPEES } \end{gathered}$ |
| :---: | :---: | :---: |
| RECONCILIATION of the amount recognized in Balance Sheet is as follows: |  |  |
| Present value of defined benefit obligation | 35,019,117 | 36,145,097 |
| MOVEMENT IN PRESENT VALUE of Defined benefit Obligation |  |  |
| Defined Benefit Obligation at the beginning of the Year | 36,145,097 | 25,658,955 |
| Current Service Cost | 25,912,653 | 30,019,190 |
| Interest on Defined Benefit Obligation | 4,698,863 | 3,335,664 |
| Benefit Paid during the Year | $(29,456,356)$ | $(22,868,712)$ |
| Benefit due but not Paid during the Year | $(1,758,805)$ | - |
| Recognized is Other Comprehensive Income | $(522,335)$ | - |
| Defined benefit Obligation at the end of the Year | 35,019,117 | 36,145,097 |
| CHARGE FOR THE YEAR in respect of this benefit comprises of: |  |  |
| Current Service Cost | 25,912,653 | 30,019,190 |
| Net Interest on Net Defined Benefit Liability (Asset) | 4,698,863 | 3,335,664 |
|  | 30,611,516 | 33,354,854 |

## PRINCIPAL ACTUARIAL ASSUMPTIONS

The actuarial valuation of Gratuity was conducted on 30th June, 2014 in accordance with IAS 19 "Employees Benefits" by using Projected Unit Credit Method. Following significant assumptions, were used for the actuarial valuation:

## PRINCIPAL ACTUARIAL ASSUMPTIONS

| Discount Rate | $13.25 \%$ | $13.00 \%$ |
| :--- | :--- | :--- |
| Expected Rate of Salary Increase | $12.25 \%$ | $12.00 \%$ |
| Average Expected Remaining Working Life of Employees | 7 Years | 6 Years |

SENSITIVITY ANALYSIS AS AT 30TH JUNE, 2014

|  | DISCOUNT | DISCOUNT | SALARY | SALARY |
| :---: | :---: | :---: | :---: | :---: |
|  | RATE + 1\% | RATE $-1 \%$ | INCREASE + 1\% | INCREASE - 1\% |
| PVDBO | $18,775,168$ | $24,030,640$ | $24,030,640$ | $18,736,861$ |

## 9 TRADE AND OTHER PAYABLES

9.1 These comprise of:

Creditors

| $206,595,861$ | $161,066,668$ |  |
| ---: | ---: | ---: |
| $147,876,119$ | $209,241,233$ |  |
| $73,757,663$ | $125,492,198$ |  |
| $4,531,147$ | $9,728,939$ |  |
| 107,090 | 107,090 |  |
| 890,027 | $1,138,815$ |  |
| $23,280,047$ | $16,948,296$ |  |
| $3,041,078$ | $35,299,498$ |  |
| 4 |  |  |

9.2 WORKERS' (PROFIT) PARTICIPATION FUND is made up as follows:

Balance at beginning of the Year

| $16,948,296$ |  | $28,210,299$ |
| :---: | :---: | ---: |
| - |  | $28,210,299$ |
| $6,331,751$ |  | $16,948,296$ |
|  |  |  |
| $23,280,047$ |  |  |

10 ACCRUED INTEREST AND MARK-UP relates to:
Long Term Finances

| $13,307,301$ |  | $21,753,657$ |  |
| ---: | ---: | ---: | ---: |
| $80,897,852$ |  | $102,674,941$ |  |
| $2,973,246$ |  | $3,418,087$ |  |
| $7,041,934$ |  | $4,923,397$ |  |
|  |  |  | $132,770,082$ |

## Hussain Mills Limited

## 11 SHORT TERM BORROWINGS

11.1 These secured borrowings have been obtained from Commercial Banks and comprise of:

Pre/Post-Shipment Advance
Cash/Running Finances
(Note 11.2)
1,413,193,624
1,796,023,399
(Note 11.2)
2,189,195,444
2,925,214,840
37,429,971
36,035,490

$$
\begin{gathered}
\hline 3,639,819,039 \\
\hline \hline
\end{gathered}
$$

4,757,273,729
11.2 These facilities have been obtained from various Commercial Banks with sanctioned limits aggregating Rs. 8.571 Billion (2013: Rs. 8.492 Billion), The aggregate facilities are secured by a joint pari passu hypothecation charge on all present and future current assets of the Company including Stock in Trade, Trade Debts, Lien on Export Bills and Personal Guarantees of the Working Directors of the Company. The expiry dates of the facilities range during the period from 30th November, 2014 to 31st July, 2015. These facilities carry Mark up rates ranging from $1.25 \%$ to $12.44 \%$ (2013: $1.50 \%$ to $14.14 \%$ ) per annum.
11.3 This represents the cheques issued in excess of the available balances in Current Accounts of the Banks of the Company, which have not been presented for payment by 30th June, 2014.

## 12 CURRENT PORTION OF LONG TERM LIABILITIES

12.1 These comprise of:

Current Portion of Long Term Finances
Current Portion Lease Liabilities

| (Note 12.2) | 292,235,217 | 351,409,534 |
| :---: | :---: | :---: |
| (Note 7) | 36,343,229 | 37,124,693 |
|  | 328,578,446 | 388,534,227 |

12.2 CURRENT PORTION OF LONG TERM FINANCES is made up as follows:

Balance at beginning of the Year
Add: Transferred from Long Term Portion
Less: Payments made during the Year Balance at end of the Year

351,409,534

| 271,103,779 | 353,284,793 |
| :---: | :---: |
| 622,513,313 | 785,124,315 |
| 330,278,096 | 433,714,781 |
| 292,235,217 | 351,409,534 |

## 13 CONTINGENCIES AND COMMITMENTS

### 13.1 CONTINGENCIES

A case of the Company is pending for decision by Honorable Sind High Court, Karachi, against the imposition of a levy by the Excise and Taxation Officer, Karachi, amounting to Rs. 61.644 Million (2013: Rs. 59.644 Million), on imports of the Company, which has been recognized in the financial statements of the Company.
Company has filed a petition in the Islamabad High Court, Islamabad, vide No. 2710 of 2013 challenging levy of Gas Infrastructure Development Cess (GIDC) amounting to Rs. 12,709,344/-, which has not been recognized in these Financial Statements. Presently the recovery of the GIDC has been stayed by the Honorable Islamabad High Court. The legal counsel of the Company is pretty sure to win this case in favour of the Company.
Letters of Guarantee issued by the Banks on behalf of the Company in favour of:

Sui Northern Gas Pipelines Limited Excise and Taxation Multan Electric Company

Turnover Tax available for adjustment against Tax under Normal Law

### 13.2 COMMITMENTS

Outstanding Letters of Credit for: Capital Expenditure Raw Material

## 14 PROPERTY, PLANT AND EQUIPMENT

### 14.1 These comprise of:

Operating Fixed Assets
Capital Work in Progress
(Note 14.2)
(Note 14.5)

| $106,975,300$ |  | $106,975,300$ |
| ---: | ---: | ---: |
| $61,644,299$ |  | $59,644,299$ |
| $9,770,600$ |  |  |
|  |  | $7,625,000$ |
| $178,390,199$ |  | $174,244,599$ |
| $177,979,723$ |  | $117,627,231$ |


| $15,385,599$ |  |  |
| :---: | :---: | ---: |
| - |  |  |
|  |  | $153,620,709$ <br> $38,181,753$ |

$5,469,478,334$

$1,902,689$ | $5,524,457,259$ |
| ---: |
| $5,072,535$ |

4．2 OPERATING FIXED ASSETS are made up as follows：


$\qquad$ $330,527,934$
$225,338,696$
$3088,722,745$

$864,634,375$ | 5 |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |

 $\begin{array}{rrr}140,880,995 & 104,960,963 & 703,411 \\ 7,157 & 1,61,93 & \\ 3,906222 & 38,566,399 & 35,155,998\end{array}$


 Nㅡㅇ $\frac{5,206,611}{7,342,169,049} \frac{-}{220,790,305}-\frac{-}{102,008,790}-\frac{5,206,611}{68,024,027} \frac{10}{7,596,944,117}-\frac{2,588,910}{2,053,132,389}-\frac{-}{27,324,852} \frac{-}{24,422,943} \frac{261,870}{226,629,773} \frac{2,849,780}{2,882,664,071} \frac{2,356,831}{5,314,280,046}$

 $\overline{7,623,894,932} \frac{227,470,706}{-\quad-\quad 68,024,027} \xlongequal{7,783,341,611}$
 PARTICULARS owned assets $\underset{\substack{\text { Cost } \\ \text { Revaluation Surplus }}}{ }$ BUILDINGS－on Freehold Land
Cost－－actory
Cost－－on Factory
Revaluation Surplus PLANT AND MACHINERY
Cost
Revaluation Surplus WEIGHING BRIDGE AND SCA
LABORATRY EQUUPMENT
ELLCTTRIC INSTALLATION TUBE WELL
FURNITURE AND FIXTURE OFFICE EQUIPMENT
VEHILEES
FIRE FIGHTING EQUIPMENT FIRE FIGHTING EQUIPMENT
TELEPHONE
ARMS AND AMMUNITION ARMS AND AMMUNITION
AIR CONDITIONERS AND
REFRIGERATORS TOOLS AND EQUIPMENT $\frac{\text { LEASED ASSETS }}{\text { PLANT AND MACHINERY }}$ POWER HOUSE
VEHICLES

N景

 366,414
2,68701

## 











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$\begin{array}{r}804,414 \\ 5,206,611 \\ \hline 7,342,169,049\end{array}$

 $\overline{\overline{Z \varepsilon 6^{\prime}+68^{\prime} \varepsilon z 9^{\prime} L}} \overline{\overline{L 99^{\prime} \varepsilon 01^{\prime} 8}} \overline{\overline{+9 L^{\prime} 9 L 8^{\prime} L 92}} \overline{\overline{618^{\prime} \mid Z l^{\prime}+9 \varepsilon^{\prime} L}}$ POWER HOUSE
WEIGHING BRIDGE AND SCALE
LABRATRY EQUPMENT
ELECTRIC INSTALLATION POWER HOUSE
WEIGHING BRIDGE AND SCALE
LABRATRY EQUPMENT
ELECTRIC INSTALLATION TUBE WELL
FURNITURE AND FIXTURE FURNIUREAND EQIPMENT
OFFHICLES FIRE FIGHTING EQUIPMENT TELEPHONE
ARMS AND MMMUNITION
AIR CONDITIONERS AND REFRIGERATORS
TOOLS AND EQUIPMENTS LEASED ASSETS
PLANT AND MACHINERY
POWER HOUSE

## OWNED ASSETS

Cost
Revaluation Surplus
BULLDINGS－on Freehold Land
Cost－Factory
Cost－－acon Factory
Cost
Revaluation Surplus PLANT AND MACHINERY
Cost
Revaluation Surplus Nom
 958,186
53,914
$4,202,530$

| 8 |
| :--- |
| . |

울

$$
\begin{aligned}
& 101,350 \\
& 804,414
\end{aligned}
$$ ${ }_{4,647,737}$ $\qquad$ $\frac{-}{249,821,415}$

$$
\frac{.-}{18,055,349}
$$



$7,555,164$
-
$15,567,568$
$9,768,534$
$42,877,737$
$3,652,728$
$3,604,088$
16,528

| ，206，611 |
| :--- |
| $, 997,071$ | VEHICLES

FIRE FIGHTING EQUIP POWER HOUSE
VEHICLES

$$
\begin{array}{r}
18,055,349 \\
\hline 18,055,349 \\
\hline \quad 267,876,764 \\
\hline
\end{array}
$$

|  | COST | $\begin{aligned} & \text { ACCUMULATED } \\ & \text { DEPRECIATION } \end{aligned}$ | $\begin{gathered} \hline \text { BOOK } \\ \text { VALUE } \\ \hline \end{gathered}$ | PROCEEDS | $\begin{gathered} \text { GAIN } / \\ \text { (LOSS) } \\ \hline \end{gathered}$ | $\begin{aligned} & \text { move or } \\ & \text { DISPOSAL } \end{aligned}$ | PARTICULARS OF PURCHASER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
| Land | 30,257,000 | - | 30,257,000 | 31,510,988 | 1,253,988 | Negotiation | Sarwer Hameed S/o Abdul Majeed H \# 13, Mehran Block Allama Iqbal Town, Lahore |
| PLANT AND MACHINERY |  |  |  |  |  |  |  |
| Ring Spinning Frame,EJM-128 | 25,325,606 | 19,929,755 | 5,395,851 | 2,500,000 | $(2,895,851)$ | Negotiation | Shangi P \&F Import \& Export Co. China. |
| VEHICLES |  |  |  |  |  |  |  |
| Honda City MNA-09-2951 | 1,238,075 | 823,931 | 414,144 | 1,300,000 | 885,856 | Negotiation | Premier Insurance, 162-Shadman II, Lahore |
| Hyundai Santro FDY-7972 | 360,000 | 329,935 | 30,065 | 150,000 | 119,935 | Negotiation | Mr. M. Shakeel S/o Abdul Aziz, Ward \# 9, Sher Shah Road, Mohalla Khuda Dad Colony, Multan |
| Honda CD-70 (MNM-9319) | 24,485 | 24,379 | 106 | 4,000 | 3,894 | Negotiation | Mr. M. Shakeel S/o Abdul Aziz, Ward \# 9, Sher Shah Road, Mohalla Khuda Dad Colony, Multan |
| Yamaha 100 CC (MNU-2778) | 65,120 | 63,770 | 1,350 | 6,000 | 4,650 | Negotiation | Mr. M. Shakeel S/o Abdul Azzi, Ward \# 9, Sher Shah Road, Mohalla Khuda Dad Colony, Multan |
| Yamaha 100 CC (MNT-4114) | 58,475 | 57,506 | 969 | 6,000 | 5,031 | Negotiation | Mr. M. Shakeel S/o Abdul Aziz, Ward \# 9, Sher Shah Road, Mohalla Khuda Dad Colony, Multan |
| Yamaha 100 CC (MLC-9804) | 63,135 | 56,897 | 6,238 | 10,000 | 3,762 | Negotiation | Mr. M. Shakeel S/o Abdul Aziz, Ward \# 9, Sher Shah Road, Mohalla Khuda Dad Colony, Multan |
| Honda CG 125 (MNY-9814) | 79,780 | 74,736 | 5,044 | 16,000 | 10,956 | Negotiation | Mr. M. Shakeel S/o Abdul Aziz, Ward \# 9, Sher Shah Road, Mohalla Khuda Dad Colony, Multan |
| Honda CD 70 (MNZ-9703) | 68,500 | 63,494 | 5,006 | 17,000 | 11,994 | Negotiation | Mr. M. Shakeel S/o Abdul Aziz, Ward \#9, Sher Shah Road, Mohalla Khuda Dad Colony, Multan |
| Honda Motor Cycle CG-125 MLD-7863 | 73,395 | 64,499 | 8,896 | 27,000 | 18,104 | Negotiation | Mr. M. Shakeel S/o Abdul Aziz, Ward \# 9, Sher Shah Road, Mohalla Khuda Dad Colony, Multan |
| Yamaha Motor Cycle MLH-9615 | 63,008 | 55,071 | 7,937 | 15,000 | 7,063 | Negotiation | Mr. M. Shakeel S/o Abdul Azzi, Ward \# 9, Sher Shah Road, Mohalla Khuda Dad Colony, Multan |
| Coure MLA-1881 CX 847 CC | 473,650 | 429,503 | 44,147 | 340,000 | 295,853 | Negotiation | Miss Sidrha Afzal D/o Muhammad Afzal, Street no. 10, Imam Din Town, Tehsil Khanewal |
| Honda Civic MNA-09-1191 | 1,825,034 | 1,280,803 | 544,231 | 1,040,000 | 495,769 | Negotiation | Mr. Muhammad Shafi, Shah Rukhne Alam, Multan |
| Suzuki Cultus MLM-6391 | 606,600 | 489,610 | 116,990 | 450,000 | 333,010 | Negotiation | Mr. Murad Ali, Iqbal Chowk New Multan, Multan |
| Suzuki Cultus, MLE-9987 | 717,975 | 613,044 | 104,931 | 283,000 | 178,069 | Negotiation | Mr. Waqar Ahmed Awan, 9 No. Boosan road, Multan |
| Honda M. Cycle, MNQ-8485 | 88,965 | 40,346 | 48,619 | 75,000 | 26,381 | Negotiation | Premier Insurance, 162-Shadman II, Lahore |
| Yamaha M.Cycle MNN-12-2849 | 80,986 | 25,664 | 55,322 | 35,000 | $(20,322)$ | Negotiation | Mr. M. Shakeel S/o Abdul Aziz, Ward \# 9, Sher Shah Road, Mohalla Khuda Dad Colony, Multan |
| 30th June, 2014 (Rupees): | 61,469,789 | 24,422,943 | 37,046,846 | 37,784,988 | 738,142 |  |  |
|  |  |  |  | TH JUNE, 2013 |  |  | ------------- |
| VEHICLES |  |  |  |  |  |  |  |
| Honda Civic MNU -295 | 895,464 | 870,522 | 24,942 | 300,000 | 275,058 | Negotiation | Mr Muhammad Wasim Afzal, House no. 235, Shah Rukne Alam Colony, Block-E, Multan |
| Honda Accord NK-467 | 2,009,116 | 848,651 | 1,160,465 | 1,500,000 | 339,535 | Negotiation | Zulfiqar Ali, House no. 314, M.A Jinnah Town, Lahore |
| Toyota Corolla MLJ 735 | 1,049,160 | 851,138 | 198,022 | 400,000 | 201,978 | Negotiation | Mr Awais Manzoor, House no. 03, St.no. 03, Sadat Colony, Block no. 14, Sargodha |
| Toyota Corolla MLA-81 | 1,325,880 | 1,159,046 | 166,834 | 400,000 | 233,166 | Negotiation | Mr Ali Tahir, House no. 536, Gulgashat Colony Multan |
| Honda Civic MLB-57 | 1,004,314 | 877,941 | 126,373 | 350,000 | 223,627 | Negotiation | Mr Usman Majeed, House no. 03, St. no. 430/11-C, Waqas Town, Near Chungi no. 01, Multan |
| Suzuki Cultus MLH-5908 | 600,950 | 498,027 | 102,923 | 300,000 | 197,077 | Negotiation | Shahabudin Ahmad Awan, Azeem Cars, Old Bahawalpur Road, Multan |
| Suzuki Cultus-MNA-07-4823 | 600,000 | 423,053 | 176,947 | 300,000 | 123,053 | Negotiation | Ch. Muhammad Afzal, House \# 1266/5 Lakr Mandi Colony, Multan |
| Honda CD-70 MNK 9995-13 | 70,280 | 1,171 | 69,109 | 67,000 | $(2,109)$ | Insurance Claim | Efu General Insurance Limited, Multan Division |
| 30th June, 2013 (Rupees): | 548,487 | 180,270 | 368,217 | 459,171 | 90,954 | Insurance Claim | Orix Leasing Pakistan Limited, Multan Division |
|  | 8,103,651 | 5,709,819 | 2,393,832 | 4,076,171 | $\underline{\text { 1,682,339 }}$ |  |  |
|  |  |  | 2014 | 2013 |  |  |  |
|  |  |  | RUPEES | RUPEES |  |  |  |
| 14.4 DEPRECIATION ALLOWANCE provided for the Year has been allocated as follows: |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Administrative Expenses (Note 32.1) |  |  | 15,193,141 | 15,443,579 |  |  |  |
|  |  |  | 238,848,547 | 237,819,946 |  |  |  |

## 2014 <br> RUPEES <br> 2013 RUPEES

### 14.5 CAPITAL WORK IN PROGRESS comprises of:

Factory Buildings

| - | 1,175,981 |
| :---: | :---: |
| 1,886,389 | 1,896,554 |
| 16,300 | - |
| 1,902,689 | 3,072,535 |

## 15 INTANGIBLE ASSETS

15.1 This represents Cost of Computer Software (ERP System) and is made up as follows: Balance at beginning of the Year Less: Amortized during the Year Balance at end of the Year
Non Factory Buildings
Vehicle

15.2 Amortization charge for the year on Intangible Assets has been allocated to Administrative Expenses.

## 16 LONG TERM INVESTMENTS

16.1 These comprise of:

Investments Held for Sale Investment Held to Maturity

| (Note 16.2) | $12,140,814$ | $12,208,794$ |
| :--- | ---: | ---: | ---: |
| (Note 16.3) | 259,324 |  |
|  | $12,400,138$$12,468,428$ |  |

16.2 INVESTMENT HELD FOR SALE are not intended to be sold in next 12 months and comprise of:

## Quoted Companies

Fatima Enterprises Limited.
No of Ordinary Shares of Rs. 10 each
Per Share Quoted Price at Year End
Mubarak Textile Mills Limited
No of Ordinary Shares of Rs. 10 each
Per Share Quoted Price at Year End
Cost at end of the Year
Fair Value Adjustment
Fair Value at end of the Year

2013
2014

| 829,808 | 829,808 |
| :---: | :---: |
| 14.30 | 14.30 |

66,000 66,000
4.16
5.19

182,700

| $6,719,272$ |  | $6,719,272$ |
| ---: | ---: | ---: |
| $5,421,542$   <br>   $5,489,522$$12,140,814,208,794$ |  |  |

The current quoted Price of the share of Fatima Enterprises Limited (FEL) represents the last trading price on 21st March, 2014, when the trading of shares of this FEL has been suspended by Karachi Stock Exchange.

### 16.3 INVESTMENT HELD TO MATURITY

Term Finance Certificates issued by Bank Al-Habib Limited on 7th March, 2007 having Redeemable Value amounting to Rs. $7,736.75$ per certificate with maturity date of 7th February, 2015 carrying Mark-up @ 6 month KIBOR + 1.95\% (2013: 6 month KIBOR + 1.95\%) per annum.

## 17 LONG TERM LOANS AND ADVANCES

These represent the unsecured amount advanced by the Company to Sui Northern Gas Pipelines Limited, to meet the cost of Gas Pipeline to be laid for supply of Gas to the weaving unit of the Company at Qadir Pur Rawn, Khanewal Road, Multan. This is recoverable in 12 years (including two years grace period) commencing from 28th September, 2007, in 07 equal annual instalments. This is subject to a Return @ $1.5 \%$ (2013: 1.5\%) per annum, receivable annually.

## 18 LONG TERM DEPOSITS AND PREPAYMENTS comprise of.

18.1 These Comprise of:

| Deposits |  | 39,778,237 | 24,067,590 |
| :---: | :---: | :---: | :---: |
| Pre-Payments | (Note 18.2) | 9,500,000 | 25,000,000 |
|  |  | 49,278,237 | 49,067,590 |

18.2 This represents a payment against the manufacturing facilities utilized by the Company which is adjustable towards the end of the respective lease term.

## Hussain Mills Limited

19 STORES, SPARES AND LOOSE TOOLS comprise of:

## Stores

Spares
Loose Tools

| 2014 | 2013 |
| :---: | :---: |
| RUPEES | RUPEES |
| 179,092,408 | 84,827,376 |
| 113,198,315 | 69,101,435 |
| 58,196 | 113,210 |
| 292,348,919 | 154,042,021 |
| 2,025,375,043 | 2,836,734,878 |
| 118,007,853 | 135,227,998 |
| 492,290,925 | 552,778,243 |
| 2,635,673,821 | 3,524,741,119 |

## 21 TRADE DEBTS

21.1 These are in respect of:

Export - Secured
Local - Unsecured Considered Good
(Note 21.2)

| 591,727,961 | 1,184,331,952 |
| :---: | :---: |
| 245,906,512 | 370,489,438 |
| 837,634,473 | 1,554,821,390 |

21.2 Secured Debtors represent Foreign Bills under collection against Letters of Credit which are secured against Bank Guarantees.

## 22 LOANS AND ADVANCES

22.1 These are unsecured but are considered good by the management and comprise of: Advances to:

Employees against Salaries and Expenses Suppliers of Goods and Services Immature Letters of Credit Guarantee Margin

| (Note 22.2) | 3,088,496 | 4,470,743 |
| :---: | :---: | :---: |
|  | 44,901,304 | 46,666,801 |
| (Note 22.3) | 11,193,568 | 93,416,283 |
|  | 3,850,295 | 3,743,015 |
|  | 63,033,663 | 148,296,842 |
|  | 1,535,494 | 2,186,824 |

22.3 These comprise of Opening Charges, Bank Charges and Cost of Documents.

23 TRADE DEPOSITS AND SHORT TERM PRE-PAYMENTS comprise of:
Security Deposits
Short Term Pre-Payments

| 388,526 |  |  |
| ---: | :--- | ---: |
| 481,537 |  |  |
|  |  | 388,526 <br> 568,435 <br>  <br>  |

24 ACCRUED INTEREST relates to Interest Recoverable from Sui Northern Gas Pipelines Limited.

| 25 OTHER RECEIVABLES comprise of: |  |  |
| :--- | ---: | ---: |
| Sales Tax | $109,241,371$ | $73,696,298$ |
| Insurance Claims | $2,182,989$ | $11,880,778$ |
| Others | $14,940,259$ | $12,877,924$ |
|  |  | $126,364,619$ |
|  |  |  |

2014 RUPEES

2013 RUPEES

26 SHORT TERM INVESTMENTS comprise of: 2014

## Held for Trading

Fauji Cement Limited
No of Ordinary Shares
Per Share Quoted Price at Year End
Lafarge Pakistan Limited
No of Ordinary Shares
Per Share Quoted Price at Year End
National Bank of Pakistan
No of Ordinary Shares
Per Share Quoted Price at Year End
Pakistan Petroleum Limited
No of Ordinary Shares
Per Share Quoted Price at Year End
Fatima Fertilizer Company Limited
No of Ordinary Shares
Per Share Quoted Price at Year End
Cost at end of the Year
Fair Value Adjustment
Fair Value at end of the Year
$\begin{array}{cc} & \\ - & 100,000 \\ - & 13.29\end{array}$

- 50,000
- 8.49

10,000
62.23
20,000
224.34

10,000
29.00

615,781

4,500,363

27 TAX REFUNDS DUE FROM GOVERNMENT DEPARTMENTS relates to Income Tax
Sales Tax

## 28 CASH AND BANK BALANCES

28.1 These comprise of: Cash in Hand
Cash with Banks in:
Current Accounts
Saving Accounts
Deposit Accounts

28.2 Saving Accounts are subject to return ranging from 4.25\% to $5.50 \%$ ( $2013: 4.00 \%$ to $5.25 \%$ ) per annum.
28.3 These Term Deposit Receipt (TDRs) are subject to return ranging from 8.50\% to $12.50 \%$ (2013: 8.50\% to $12.50 \%$ ) per annum.
29 SALES comprises of:
Local Sales:
Goods
Waste
Processing income
Total Local Sales

| 5,968,849,819 | 3,924,112,524 |
| :---: | :---: |
| 61,382,998 | 73,070,190 |
| - | 1,232,349 |
| 6,030,232,817 | 3,998,415,063 |
| 7,556,734,695 | 10,871,457,367 |
| 94,209,959 | 99,202,120 |
| - | 681,563,634 |
| 7,650,944,654 | 11,652,223,121 |
| 91,132,110 | 110,157,360 |
| - | 3,421,079 |
| 7,742,076,764 | 11,765,801,560 |
| 13,772,309,581 | 15,764,216,623 |

## 30 COST OF SALES

30.1 This is made up as follows:

Finished Goods at beginning of the Year
Add: Cost of Goods:
Manufactured
Purchased

Finished Goods at end of the Year
(Note 30.2)

2014
RUPEES

2013 RUPEES

552,778,243

| $11,506,138,531$ |
| ---: |
| $916,267,936$ |
| $12,422,406,467$ |
| $12,975,184,710$ |
| $492,290,925$ |
| $12,482,893,785$ |

$343,278,819$

| $12,269,065,199$ |
| ---: |
| $2,064,852,507$ |
| $14,333,917,706$ |
| $14,677,196,525$ |
| $563,222,243$ |
| $14,113,974,282$ |

30.2 COST OF GOODS MANUFACTURED is made up as follows:

Work in Process at beginning of the Year
Raw Material Consumed
Packing Material Consumed
Stores Consumed
Salaries, Wages and Benefits
Power and Fuel
Insurance
Repair and Maintenance
Processing Charges
Manufacturing Hire Charges
Depreciation
Other Manufacturing Expenses
Work in Process at end of the Year
(Note 30.3)
$135,227,998$
$8,725,311,528$
$170,444,384$
110,366,445
9,495,575,492
169,786,008
339,658,361
337,920,584
642,066,090
686,649,028
1,244,225,945
28,914,270
23,885,392
26,648,244
48,000,000
(Note 14.4)

| $223,655,406$ |
| ---: |
| $16,108,766$ |
| $11,624,146,384$ |
| $118,007,853$ |
| $11,506,138,531$ |

1,058,211,520
25,072,211
18,749,376
220,429,054
48,000,000
222,376,367

| $11,157,112$ |
| ---: |
| $12,404,293,197$ |
| $135,227,998$ |
| $12,269,065,199$ |

30.3 RAW MATERIAL CONSUMED is made up as follows:

Balance at beginning of the Year
Add: Purchases including Expenses
Available for Consumption
Balance at end of the Year

| $2,836,734,878$ |  | $2,696,280,012$ |
| ---: | :--- | ---: |
| $7,913,951,693$ |  | $9,636,030,358$ |
|  |  | $10,750,686,571$ |
| $2,332,310,370$ |  |  |
| $2,025,375,043$ | $2,836,734,878$ |  |
| $8,725,311,528$ |  | $9,495,575,492$ |

31 DISTRIBUTION COST comprises of:
Local Freight, Octroi and Other Charges
Sea and Trailer Freight
Clearing and Forwarding Expenses
Commission on:
Local Sales
Export Sales
Insurance
Bill of Lading Charges
Export Development Surcharge
Quality Claim
Sales Promotion Expenses
Others Expenses

| $38,810,481$ | $84,259,204$ |
| ---: | ---: |
| $92,607,958$ | $96,400,340$ |
| $15,905,428$ | $17,451,794$ |
|  |  |
| $11,219,356$ | $12,366,574$ |
| $177,796,985$ | $145,657,638$ |
| $2,528,953$ | $4,425,618$ |
| $2,291,147$ | $3,040,984$ |
| $19,422,075$ | $25,268,114$ |
| $1,524,317$ | $9,685,166$ |
| $3,251,110$ | $23,103,946$ |
| $7,526,519$ | $9,722,548$ |
| $37,884,329$ |  |

## 32 ADMINISTRATIVE EXPENSES

32.1 These comprise of:

Directors' Remuneration
Staff Salaries and Benefits
Printing and Stationery
Communication
Sui Gas and Water Charges
Electricity
Insurance
Travelling and Conveyance
Entertainment
Rent, Rates and Taxes
Vehicle Running and Maintenance
Repair and Maintenance
Fees and Subscriptions
Legal and Professional Charges
Auditors' Remuneration
Advertisement and Publicity
ISO Expenses
Charity and Donations
Newspapers and Periodicals
Amortization of Intangible Asset
Depreciation
General Expenses
32.2 AUDITORS' REMUNERATION relates to:

Company's Statutory Audit
Workers' (Profit) Participation Fund Audit

33 OTHER OPERATING EXPENSES comprises of:
Loss on Re- Measurement of Investment
Loss on Disposal of Operating Fixed Assets
Workers' (Profit) Participation Fund

34 OTHER INCOME comprises of:
Fine, Penalties and Claims
Sale of Salvage
Gain on Investment
Interest Income
Return on Bank Deposits
Gain on Disposal of Operating Fixed Assets
Dividend Income
WWF Written Back
Creditors Written Back

35 FINANCE COST comprises of: Interest/Mark-up on:

Short Term Borrowings
Long Term Finance
Worker's (Profit) Participation Fund
Lease Finance Charges
Exchange (Gain) Loss on Foreign Currency Finances Bank Charges and Commission

2014 RUPEES

4,620,000
146,456,153
762,487
5,020,976
1,825,693
2,857,034
5,161,155
26,101,219
4,330,431
1,152,975
10,237,210
8,091,434
1,207,209
3,153,177
825,000
5,041,322
4,517,016
3,012,434
135,936
2,187,893
(Note 15)
(Note 14.4)
(Note 32.2)

|  | $5,041,322$ | $4,344,281$ |  |
| :---: | ---: | ---: | ---: |
|  | $4,517,016$ | $2,691,470$ |  |
|  | $3,012,434$ | $7,496,570$ |  |
| (Note 15) | 135,936 | 196,726 |  |
| (Note 14.4) | $2,187,893$ | $2,187,892$ |  |
|  | $15,193,141$ |  | $15,443,579$ |
|  | $5,245,789$ |  | $9,261,088$ |
|  | $257,135,684$ | $272,845,910$ |  |


| 800,000 |  |  |
| ---: | ---: | ---: |
| 25,000 |  |  |
|  |  | 800,000 <br> 30,000 <br> 825,000 |

(Note 26)

| 51,776 | 52,489 |
| :---: | :---: |
| - | - |
| 6,331,751 | 16,948,296 |
| 6,383,527 | 17,000,785 |
| 117,007 | 12,913 |
| 2,100 | 29,400 |
| 1,199,382 | 513,504 |
| 362,642 | 420,722 |
| 3,203,490 | 5,499,888 |
| 738,142 | 1,682,339 |
| 131,781 | 65,000 |
| - | 10,751,795 |
| - | 545,711 |
| 5,754,544 | 19,521,272 |


| $388,074,662$ |  | $411,854,988$ |
| ---: | ---: | ---: |
| $105,790,539$ |  | $119,126,394$ |
| $2,118,537$ |  | $2,337,977$ |
| $3,873,939$ |  | $22,462,905$ |
| $(9,290,074)$ |  | $17,941,940$ |
| $47,895,925$ |  | $52,793,156$ |
| $538,463,528$ |  | $626,517,360$ |

830,000
4,344,281
2,691,470
,406,570
2,187,892
15,443,579
272,845,910

800,000
?

626,517,360

2013 RUPEES

4,320,000
149,916,094
791,458
5,872,939
1,520,886
3,400,023
3,960,199
26,603,445
4,964,882
1,713,158
8,405,784
11,997,856
2,479,948
4,447,632

## Hussain Mills Limited

## 36 TAXATION

36.1 This relates to: Current Taxation

> Current Year

Prior Years

| 123,644,540 | 159,165,588 |
| :---: | :---: |
| (12,473,756) | 29,409,444 |
| 111,170,784 | 188,575,032 |
| (14,921,882) | $(150,046,260)$ |
| 96,248,902 | 38,528,772 |

36.2 In view of available Tax Losses, Current Taxation represents tax levied on Turnover U/S 113 on Local Sale and Final Tax U/S 169 deducted on export proceeds realized during the Year.
36.3 Income Tax Assessments of the Company up to Tax Year 2013 have either been Finalized or the Income Tax Returns were filed under self assessment scheme in accordance with the provisions of Income Tax Ordinance, 2001, hence deemed to be assessed as declared.
36.4 Numerical reconciliation between the effective tax and the applicable tax has not been provided as the entire taxation of the Company comprises of Presumptive Tax only.

## 37 EARNING PER SHARE (EPS)

37.1 Basic Earning per Share

After Tax Profit for the Year

Weighted Average Number of Ordinary
Shares Outstanding during the Year
$\begin{array}{cc}2014 & 2013 \\ \text { RUPEES } & \text { RUPEES }\end{array}$

Deferred Taxation
FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

|  |  |  | P |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | UPEES |  |  |  |
| Mark-Up Bearing |  |  | Non Mark-Up Bearing |  |  |  |
| Maturity up to One Year | Maturity after One Year | Sub-Total | Maturity up to One Year | Maturity after one Year | Sub-Total |  |

$\begin{array}{lll}259,324 & 12,400,138 & 12,400,138\end{array}$

$1,469,463,234$
759,726,810

 (3,494,381,980) $935,493,834$
$(3,494,381,980)$

| 1®łO1 | lełol-qns |  | $\begin{aligned} & \text { dea入 әuo or } \\ & \text { dn K!unłew } \end{aligned}$ | lełol-qns | $\begin{gathered} \text { леәд әио } \\ \text { дәұе К!unұек } \end{gathered}$ | 1e2д 200 아 <br> dn K!!unłew |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6u!peag dn-rıeW uon |  |  | 6u!uerg dn-ydew |  |  |
|  |  |  |  |  |  |  |
|  |  |  | 10 | 2 |  |  |


|  |
| :---: |
|  |  |
|  |  |
|  |  |

$939,184,906$
$559,022,737$





$\begin{array}{r}12,140,814 \\ - \\ - \\ 837,634,473 \\ 51,840,095 \\ 870,063 \\ 263,508 \\ 5,399,100 \\ 92,894,848 \\ 126,364,619 \\ 228,127,785 \\ \hline \mathbf{1 , 3 5 5 , 5 3 5 , 3 0 5} \\ \hline \hline\end{array}$

$$
460,079,032
$$

37,824,000
37,824,000 $\quad 37,824,000$
 $\begin{array}{r}759,726,810 \\ - \\ 104,220,333 \\ 3,639,819,039 \\ \hline \hline \mathbf{4 , 5 0 3 , 7 6 6 , 1 8 2} \\ \hline\end{array}$




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41,696,000 41,696,000
8
8
6
8
$\overleftarrow{7}$
7
, ' $\qquad$

98,455,000

$\begin{array}{r}939,184,906 \\ - \\ 132,770,082 \\ 4,757,273,729 \\ \hline \mathbf{5 , 8 2 9 , 2 2 8 , 7 1 7} \\ \hline \hline\end{array}$


$\overline{(4,000,208,221)} \xlongequal{(429,667,593)}$
$\xlongequal{(4,429,875,814)}$
460,079,032
895,456,273
12,208,794

$\begin{array}{r}134,462,045 \\ \hline \mathbf{1 7 6 , 1 5 8 , 0 4 5} \\ \hline\end{array}$
$\begin{array}{r}-\quad- \\ \hline \hline\end{array}$


 $\begin{array}{r}134,462,045 \\ \hline 134,462,045 \\ \hline\end{array}$ $\begin{array}{r}351,409,534 \\ - \\ 132,770,082 \\ 4,757,273,729 \\ \hline \mathbf{5 , 2 4 1 , 4 5 3 , 3 4 5} \\ \hline\end{array}$

On Balance Sheet Gap
Financial Liabilities
Long Term Financing
Financial Assets Long Term Investments

Long Term Loan
Trade Debtors
Loans and Advances
Trade Deposits
Short Term Investments
Dues with Government Dep't.
Other Receivables
Cash and Bank Bala
Cash and Bank Balances
Trade and Other Payables Interest and Mark up
Short Term Finances Financial Assets
Long Term Investments Long Term Investments
Long Term Loan
Long Term Deposits Trade Debtors Loans and advances

Trade Deposits
Short Term Investments
Dues with Government Dep't.
Other Receivables
Cash and Bank Balances
Financial Liabilities

Financial Liabilities
Trade and Other Payables Interest and Mark up
Short Term Finances

On Balance Sheet Gap

$$
\begin{array}{r}
- \\
\hline 460,079,032 \\
\hline \hline
\end{array}
$$


$40,037,561 \xlongequal{935,493,834}$

## Hussain Mills Limited

### 40.2 FINANCIAL RISK FACTORS

The Company's activities expose it to a variety of financial risks: market risk (including currency risk, other price risk and interest rate risk), credit risk and liquidity risk. The Company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance.

Risk management is carried out by Board of Directors of the Company. The Board provides principles for overall risk management, as well as policies covering specific areas such as currency risk, other price risk, interest rate risk, credit risk and liquidity risk.
(a) Market Risk
(i) Currency Risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Currency risk arises mainly from future commercial transactions or receivables and payables that exist due to transactions in foreign currencies.

The Company is exposed to currency risk arising from various currency exposures, primarily with respect to the United States Dollar (USD) and other currencies. Currently, the Company's foreign exchange risk exposure is restricted to bank balances and amounts receivables/ payables from / to the foreign entities. The Company exposure to currency risk was as follows:

|  | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 3}$ | 2014 | 2013 |
| :--- | :---: | :---: | :---: | :---: |
|  | USD | USD | RUPEES | RUPEES |
| Trade Debts | $6,052,741$ | $11,964,292$ | $591,727,961$ | $1,184,331,952$ |
| Advances from Customers | $(482,523)$ | $(460,603)$ | $(47,729,933)$ | $(43,434,282)$ |
|  |  | $5,570,218$ | $11,503,689$ |  |
| Net Exposure |  |  |  |  |

The following significant exchange rates have been applied:

|  | AVERAGE RATE |  | REPORTING RATE |  |
| :---: | :---: | :---: | :---: | ---: |
|  | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 3}$ |
| USD to PKR | 98.34 | 96.64 | 98.75 | 98.95 |

## Sensitivity Analysis:

At reporting date, if the PKR had strengthened by 10\% (2013: 10\%) against the foreign currencies with all other variables held constant, post-tax profit for the year would have been higher by the amount shown below, mainly as a result of net foreign exchange gain on translation of foreign debtors and outstanding letter of credits.

|  | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 3}$ |
| :--- | ---: | ---: |
|  | RUPEES | RUPEES |
| Effect on Profit and Loss |  |  |
| Trade Debts | $59,172,796$ | $118,433,195$ |
| Trade and Other Payables | $(4,772,993)$ | $(4,343,428)$ |
| Short Term Borrowings as FE-25, Export Loan | $(141,319,362)$ | $(179,602,340)$ |
| Accrued Mark-up on FE 25, Export Loans | $(1,253,078)$ | $(2,484,623)$ |
| Net Exposure | $\underline{(88,172,637)}$ |  |
|  |  |  |

The weakening of the PKR against foreign currencies would have had an equal but opposite impact on the post tax profit.

The sensitivity analysis prepared is not necessarily indicative of the effects on Profit / (Loss) for the year and assets / liabilities of the Company.
(ii) Price Risk

Price risk represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), Other price risk arises from the Company's investment in ordinary shares of listed companies. To manage its price risk arising from aforesaid investments, the Company actively monitors the key factors that affect stock price movement.

|  | 2014 | 2013 |
| :--- | :---: | :---: |
| Reporting date all index points | 21973 | 14988 |


|  |  | Changes in KSE all Index | Effects on Profit Before Tax | Effects on Other Comprehensive Income |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | (Rupees) |  |
| Available-for-sale investments |  |  |  |  |
|  | 2014 | +10\% | - | 1,214,081 |
|  | 2014 | -10\% | - | $(1,214,081)$ |
|  | 2013 | +10\% | - | 1,220,879 |
|  | 2013 | -10\% | - | $(1,220,879)$ |
| Held for trading investments | 2014 | +10\% | 539,910 | - |
|  |  | -10\% | $(539,910)$ | - |
|  | 2013 | +10\% | 175,350 | - |
|  |  | -10\% | $(175,350)$ | - |

(iii) Interest Rate Risk

This represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

The Company has no significant long-term interest-bearing assets. The Company's interest rate risk arises from long term financing, short term borrowings and liabilities against assets subject to finance lease. Borrowings obtained at variable rates expose the Company to cash flow interest rate risk. Borrowings obtained at fixed rate expose the Company to fair value interest rate risk.

At the balance sheet date the interest rate profile of the Company's interest bearing financial instruments was:

|  | EFFECTIVE PERCENTAGE |  | CARRYING AMOUNT <br> Financial Liabilities |  | $\mathbf{2 0 1 4}$ |
| :--- | :---: | :---: | :---: | :---: | :---: |

Fair value sensitivity analysis for fixed rate instruments
The Company does not account for any fixed rate financial assets and liabilities at fair value through profit or loss. Therefore, a change in interest rate at the balance sheet date would not affect profit or loss of the Company.

## Hussain Mills Limited

## Cash flow sensitivity analysis for variable rate instruments

The following analysis demonstrates the sensitivity to a reasonably possible change in interest rates, with all other variables held constant, of the Company's profit before tax. This analysis is prepared assuming the amounts of floating rate instruments outstanding at balance sheet dates
were outstanding for the whole year.


Bank balances - deposit accounts
2014

2013
Long term financing

| 2014 | +2.00 | $(10,623,108)$ |
| :---: | :---: | :---: |
|  | -2.00 | $10,623,108$ |
| 2013 | +2.00 | $(11,644,804)$ |
|  | -2.00 | $11,644,804$ |

Liabilities against assets subject to finance lease

|  | 2014 | +2.00 | $(2,121,526)$ |
| :---: | :---: | :---: | :---: |
|  |  | -2.00 | $2,121,526$ |
| Short term borrowings | 2013 | +2.00 | $(2,782,166)$ |
|  |  | -2.00 | $2,782,166$ |
|  | 2014 | +2.00 | $(72,796,381)$ |
|  |  | -2.00 | $72,796,381$ |
|  | 2013 | +2.00 | $(95,145,475)$ |
|  |  | -2.00 | $95,145,475$ |
|  |  | 2014 | 2013 |
|  |  | RUPEES | RUPEES |

(b) Credit Risk

Credit risk represents the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was as follows:

| Investments | $17,799,238$ | $14,221,722$ |
| :--- | ---: | ---: |
| Loans and Advances | $6,938,791$ | $8,213,758$ |
| Deposits | $40,166,763$ | $24,456,116$ |
| Trade Debts | $837,634,473$ | $1,554,821,390$ |
| Other Receivables | $14,940,259$ | $12,877,924$ |
| Bank Balances | $258,456,822$ | $176,468,600$ |
|  | $\underline{1,175,936,346}$ |  |

Credit risk related to trade debts is managed by established procedures and controls relating to customers credit risk management. Outstanding receivables are regularly monitored and shipments to foreign customers are covered by letters of credit.

The Trade Debts at the Balance Sheet Date are Unsecured.
The aging of Trade Debts at the Balance Sheet Date is as follows:

| Past due 1 to 60 days | 580,276,350 | 1,077,111,927 |
| :---: | :---: | :---: |
| Past due 60 to 120 days | 252,061,334 | 467,877,536 |
| Past due 120 days | 5,296,789 | 9,831,927 |
|  | 837,634,473 | 1,554,821,390 |

The maximum credit risk exposure at reporting date is carrying value of financial assets stated above.
The Credit quality of financial assets that are neither past due nor impaired can be assessed by reference to external credit ratings (if available) or to historical information about counterparty default rate:

| res | Rating |  |  | 2014 | 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Short Term | Long Term | Agency | RUPEES | RUPEES |
| AL Baraka Bank (Pakistan) Ltd. | A1 | A | PACRA | 48,303 | - |
| Allied Bank Ltd. | A1+ | AA+ | PACRA | 22,542 | 20,428 |
| Askari Bank Ltd. | A1+ | AA | PACRA | 2,073,296 | 2,073,528 |
| Bank Al- Habib Ltd. | A1+ | AA+ | PACRA | 14,408 | 187,682 |
| Bank Alflah Ltd. | A1+ | AA | PACRA | 132,983 | 49,479 |
| Bank Islami Ltd. | A1 | A | PACRA | 381,460 | 381,089 |
| Faysal Bank Ltd. | A1+ | AA | PACRA | - | 62,966 |
| Habib Bank Ltd. | A-1+ | AAA | JCR-VIS | 2,142,676 | 116,908 |
| Habib Metropolitan Bank Ltd. | A1+ | AA+ | PACRA | 7,737,189 | 1,479,905 |
| KASB Bank Ltd. | A3 | BBB | PACRA | 61,267 | 61,267 |
| MCB Bank Ltd. | A1+ | AAA | PACRA | 55,478 | 623,978 |
| Meezan Bank Ltd. | A-1+ | AA | JCR-VIS | 121,449 | 608,779 |
| National Bank of Pakistan | A-1+ | AAA | JCR-VIS | 787,868 | 43,808 |
| NIB Bank Ltd. | A1+ | AA- | PACRA | 17,943 | 44,972 |
| Soneri Bank Ltd. | A1+ | AA- | PACRA | 139,179,348 | 129,934,807 |
| Standard Chartered Bank Ltd. | A1+ | AAA | PACRA | 45,215 | 188,190 |
| Summit Bank Ltd. | A-3 | A- | JCR-VIS | 9,850 | - |
| The Bank of Khyber | A1 | A | PACRA | 105,371,317 | 38,541,572 |
| The Bank of Punjab | A1+ | AA- | PACRA | 244,099 | 29,365 |
| United Bank Ltd. | A-1+ | AA+ | JCR-VIS | 10,131 | 2,019,877 |
|  |  |  |  | 258,456,822 | 176,468,600 |

Due to Company's long outstanding business relationships with these counterparties and after giving due consideration to their strong financial standing, management does not expect non-performance by these counter parties on their obligations to the Company. Accordingly, the credit risk is minimal.
(c) Liquidity Risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities.

The Company manages liquidity risk by maintaining sufficient cash and the availability of founding through an adequate amount of committed credit facilities. At 30 June 2014, the Company had Rs. 9,333 Million (2013: Rs. 8,493 Million) available borrowings limits from financial institutions and Rs. 264,194,153/- (2013: Rs. 180,585,910/-) cash and bank balances. Further, the Company has a positive working capital position at the year end and management believes the liquidity risk too low. Following are the maturities of financial liabilities. The amount disclosed in the table are undiscounted cash flows:
Financial Liabilities' Maturities as at 30th June, 2014:

|  | Carrying Amount | 6 Month or Less | 6-12 Months | $\begin{gathered} 1-2 \\ \text { Years } \end{gathered}$ | More than 2 Years |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Rup |  |  |
| Long Term Financing | 759,726,810 | 175,341,130 | 116,894,087 | 179,540,499 | 287,951,094 |
| Trade and Other Payables | 460,079,032 | 300,957,842 | 159,121,190 | - | - |
| Short Term Borrowings | 3,639,819,039 | 2,729,864,279 | 909,954,760 | - |  |

Financial Liabilities' Maturities as at 30th June, 2013:

|  | Carrying Amount | 6 Month or Less | 6-12 Months | $\begin{gathered} 1-2 \\ \text { Years } \end{gathered}$ | More than 2 Years |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Rup |  |  |
| Long Term Financing | 939,184,906 | 67,468,743 | 38,462,451 | 184,009,865 | 649,243,847 |
| Trade and other Payables | 559,022,737 | 410,006,573 | 149,016,164 | - | - |
| Short Term Borrowings | 4,757,273,729 | 2,854,364,237 | 1,902,909,492 | - | - |

## Hussain Mills Limited

40.3 FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES

Fair value of available-for-sale financial assets is derived from quoted market prices in active markets, if available.
Fair value of unquoted available-for-sale financial assets is estimated using appropriate valuation techniques.
The carrying value of all financial assets and liabilities reflected in Financial Statements approximate their fair values. Fair value is determined on the basis of objective evidence at each reporting date.

## Fair value hierarchy

The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities
Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable either, directly or indirectly

Level 3: techniques which use inputs that have a significant effect on the recorded fair value that are not based on observable market data

During the reporting year ended 30th June 2014 and 2013, there were no inter level transfers and at the year end the Company held the following financial instruments carried at fair value, which all fall under level 1:

|  | 2014 |
| :---: | :---: |
| RUPEES | 2013 |
| RUPEES |  |

## Assets measured at fair value

Held for trading
RUPEES
RUPEES

Equity shares

## Available-for-sale financial assets

Equity shares

There were no liabilities measured at fair value as at 30 June 2014.

### 40.4 FINANCIAL INSTRUMENTS BY CATEGORIES

As at 30th June 2014

|  | Assets as per Balance Sheet |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Cash and Cash Equivalents | Loans and Advances | Fair Value through Profit and Loss | Available for Sale | Held to Maturity |
|  | ---------------------------------Rupees--------------------------------14 |  |  |  |  |
| Investments | - | - | 5,399,100 | 12,140,814 | 259,324 |
| Loans and Advances | - | 6,938,791 | - | - | - |
| Deposits | - | 40,166,763 | - | - | - |
| Trade Debts | - | 837,634,473 | - | - | - |
| Other Receivables | - | 14,940,259 | - | - | - |
| Cash and Bank Balances | 264,194,153 | - | - | - | - |
|  | 264,194,153 | 899,680,286 | 5,399,100 | 12,140,814 | 259,324 |

## Liabilities as per Balance Sheet

Long Term Financing
Financial Liabilities at Amortized Cost
1,013,087,920
Accrued Mark-up
104,220,333
Short Term Borrowings
3,639,819,039
Trade and Other Payables
Rs. $\begin{array}{r}\text { 460,079,032 } \\ \hline 5,217,206,324 \\ \hline\end{array}$

As at 30th June, 2013

|  | Assets as per Balance Sheet |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Cash and Cash Equivalents | Loans and Advances | Fair value through Profit and Loss | Available for Sale | Held to Maturity |
|  |  |  |  |  |  |
| Investments | - | - | 1,753,500 | 12,208,794 | 259,428 |
| Loans and Advances | - | 8,213,758 | - | - | - |
| Deposits | - | 24,456,116 | - | - | - |
| Trade Debts | - | 1,554,821,390 | - | - | - |
| Other Receivables |  | 12,877,924 | - | - | - |
| Cash and Bank Balances | 180,585,910 | - | - | - | - |
|  | 180,585,910 | 1,600,369,188 | 1,753,500 | 12,208,794 | 259,428 |

## Liabilities as per Balance Sheet

Long Term Financing
Financial Liabilities at Amortized Cost
Accrued Mark-up
1,191,899,201
Short Term Borrowings
4,757,273,729
Trade and Other Payables
559,022,737

Rs. $\xlongequal{$| $6,665,749$ |
| :---: | :---: | :---: | :---: |$}$

### 40.5 CAPITAL RISK MANAGEMENT

The Company's prime object when managing capital is to safeguard its ability to continue as a going concern in order to provide adequate returns for shareholder and benefits for other stakeholders and to maintain an optimal capital structure to reduce to cost of capital.

In orders to maintain or adjust the capital structure, the Company may adjust the amount through return capital to shareholders through repurchase of shares, right issue, issue new shares, obtain loan from sponsors or sell assets to reduce debt.

Consistent with others in the industry and the requirements of the lenders, the Company monitors the capital structure on the basis of gearing ratio. The ratio is calculated as borrowings divided by total capital employed. Borrowings represent long term financing and short term borrowings obtained by the Company as referred to in Note 6 and 11 respectively. The capital employed includes 'Total Equity' as shown in the balance sheet plus 'External Borrowings' and 'Loan from Directors and Sponsors'.

|  | 2014 | 2013 |
| :---: | :---: | :---: |
|  | RUPEES | RUPEES |
| The gearing ratio of the Company as on the balance sheet date was as follows: |  |  |
| External Borrowings | 4,399,545,849 | 5,696,458,635 |
| Loan from Directors and Sponsors | 253,361,110 | 252,714,295 |
| Total Debt | 4,652,906,959 | 5,949,172,930 |
| Total Equity | 2,689,782,379 | 2,658,208,889 |
| Total Capital Employed | 7,342,689,338 | 8,607,381,819 |

Gearing Ratio
63.37\%
69.12\%

## 41 SEGMENT REPORTING

### 41.1 REPORTABLE SEGMENTS

The Company's reportable segments are as follows:

- Spinning segment - production of different quality of yarn using natural and artificial fibers
- Weaving segment - production of different quality of grey fabric using yarn

Information regarding the Company's reportable segments is presented below:

## Hussain Mills Limited

41.2 SEGMENTS REVENUE AND RESULTS

Following is an analysis of the Company's revenue and results by reportable segments
ELIMINATION OF INTER SEGMENT
SPINNING WEAVING TRANSACTIONS TOTAL
RUPEES
For the year ended 30 June 2014
Sales
Cost of Sales

| 8,435,499,133 | 3,559,141,740 | 1,777,668,708 | $13$ |
| :---: | :---: | :---: | :---: |
| (7,487,649,403) | $(3,217,575,674)$ | (1,777,668,708) | (12,482,893,785) |
| 947,849,730 | 31, |  | 1,289,415,796 |

Allocated Income and Expenses

Distribution Cost Administrative Expenses Other Operating Income

| (312,336,389) | (60,547,940) | - |
| :---: | :---: | :---: |
| $(195,980,387)$ | $(58,404,939)$ | - |
| 4,466,418 | 1,288,126 |  |
| (503,850,358) | (117,664,753) | - |
| est43,999,372 | 223,901,313 | - |

(372,884,329) $(254,385,326)$

5,754,544 $\frac{(621,515,111)}{667,900,685}$
Profit before tax and unallocated expenses443,999,372
$\underline{\underline{223,901,313}}$ $\qquad$


Unallocated Expenses:
Administrative Expenses
(2,750,358)
Other operating expenses
$(6,383,527)$
Finance cost Taxation
$(96,248,902)$
(643,846,315)
24,054,370

The accounting policies of the reportable segments are the same as the Company's accounting policies described in Note 3 to the financial statements. Administrative expenses are apportioned on the basis of actual expenses incurred for the segments. Finance cost relating to long term loan is also allocated on the basis of purpose of loan for which it is obtained. This is the measure reported to management for the purposes of resource allocation and assessment of segment performance.

### 41.3 GROSS REVENUE FROM MAJOR PRODUCTS AND SERVICES

Yarn Export Sale
Fabric Export Sale
Waste Export Sale
Yarn Local Sale
Fabric Local Sale
Waste Local Sale

| 2014 <br> RUPEES | 2013 <br> RUPEES |
| :---: | :---: |
|  |  |
| $7,556,734,695$ | $10,539,507,091$ |
| - | $1,013,513,910$ |
| $94,209,959$ | $99,202,120$ |
| $3,408,845,851$ | $2,308,261,637$ |
| $2,560,003,968$ | $1,615,850,887$ |
| $61,382,998$ | $73,070,190$ |
| $13,681,177,471$ |  |

### 41.4 GEOGRAPHICAL INFORMATION

(a) The Company's gross revenue percentage from external customers by geographical location is detailed below:

| Domestic | 44.08 | 26.70 |
| :--- | :---: | :---: |
| Asia | 49.43 | 69.47 |
| Europe | 6.31 | 3.69 |
| America | 0.19 | 0.10 |
| Africa | 0.00 | 0.04 |
|  |  | 100 |
|  |  | 100 |

(b) All non-current assets of the Company as at 30 June 2014 are located and operating in Pakistan.

### 41.5 SEGMENT ASSETS AND LIABILITIES

(a) Reportable segments' assets and liabilities are reconciled to total assets and liabilities as follows:

## For the year ended 30 June 2014

| 7,630,204,596 | 1,752,090,672 | 9,382,295,268 |
| :---: | :---: | :---: |

Total assets for reportable segments
Unallocated assets:
Other Receivables 126,364,619
Cash and bank balances 264,194,153
Other Corporate assets $\quad 116,706,525$
Total assets as per consolidated balance sheet
9,889,560,565
Total liabilities for reportable segments $\quad \xlongequal{8,668,202,614} \xlongequal{1,625,823,244} 10,294,025,858$ Unallocated liabilities:

Other Corporate liabilities
(404,465,293)
Total liabilities as per consolidated balance sheet
9,889,560,565
(b) For the purpose of monitoring segment performance and allocating resources between segment operating property, plant and equipment is allocated to reportable segments and all other assets are held under unallocated corporate assets; and
long term loan is allocated to reportable segment and all other liabilities (i.e.) surplus on revaluation of fixed assets, deferred liabilities, trade and other payables, short term borrowings and accrued mark up are held under allocated corporate liabilities.
42 NUMBER OF EMPLOYEES20142013Number of Employees includingContractual Employees at end of the Year4,1413,414
Average Number of Employees including
Contractual Employees during the Year4,0843,361

## Hussain Mills Limited

| 43 PLANT CAPACITY AND ACTUAL PRODUCTION | 2014 | 2013 |
| :---: | :---: | :---: |
| Ring Spinning Sections |  |  |
| Owned Capacity |  |  |
| Number of Spindles Installed | 76,440 | 76,440 |
| Number of Spindle Shifts Worked | 3 | 3 |
| Installed Capacity at 20/S Count (Kgs) 365 Days | 28,000,763 | 28,000,763 |
| Actual Production of All Counts (Kgs) | 31,344,692 | 29,738,314 |
| Actual Production Converted into 20/S Count (Kgs) | 19,004,598 | 19,076,061 |
| Leased Capacity |  |  |
| Number of Spindles Installed | 17,280 | 17,280 |
| Number of Spindle Shifts Worked | 3 | 3 |
| Capacity at 20/S Count (Kgs) 365 Days | 6,329,843 | 6,329,843 |
| Actual Production of All Counts (Kgs) | 3,612,992 | 4,255,947 |
| Actual Production Converted into 20/S Count (Kgs) | 2,495,443 | 1,920,931 |
| Weaving Section |  |  |
| Owned Capacity |  |  |
| Number of Looms Installed | 130 | 130 |
| Number of Looms Shifts Worked | 3 | 3 |
| Capacity at 50 picks/inch (Meters) - 365 days | 31,287,622 | 31,287,622 |
| Actual Production of All picks/inch | 20,308,440 | 21,435,536 |
| Actual Production Converted into 50 picks/inch | 25,131,641 | 26,616,461 |
| Leased Capacity |  |  |
| Number of Looms Installed | 80 | 80 |
| Number of Looms Worked | None | None |
| Capacity at 50 picks/inch (Meters) - 365 days | 17,466,585 | 17,466,585 |
| Actual Production | - | - |

It is difficult to describe precisely the production capacity in Spinning/Weaving Mills since it fluctuates widely depend on various factors such as count of yarn spun, spindles speed, twist and raw materials used, etc. It also varies according to the pattern of production adopted in a particular Year. The reason for under utilization of available capacity is attributable to normal Repair and Maintenance, Power failures and count changes.

## 44 DATE OF AUTHORIZATION FOR ISSUE

These Financial Statements have been authorized for issue by the Board of Directors of the Company on 8th November, 2014.
Sd/-
(Mohammad Ismail)
Chief Executive

