

"IN THE NAME OF ALLAH,

THE MOST BENEFICIAL,

THE MOST MERCIFUL"



The Punjab Provincial Cooperative Bank Limited

A Farmer Friendly Bank Committed to Development of Agriculture Sector

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Message from the President

It is my pleasure to present the Annual Audited Financial Statements of the Bank for the year ended June 30, 2012.

State of Pakistan's Economy

During the year 2011-12, state of Pakistan's Economy remained depressed due to devastating floods, lack of external financing, energy crises and prevailing law and order conditions. Although during the year, economy has shown some recovery in terms of GDP growth from 3.0% to 3.7% but the key economic indicators still remained weak. However, this performance of increase in GDP growth is notable under the circumstances of considerable damage to the cotton crop due to floods in August 2011, ongoing energy Shortages, rise in international oil prices and security concerns. The Agriculture Sector is holding up well with an estimated 3.1 percent growth as it struggles with the spill over effects of the floods.

Operational highlights

Bank is operating with paid up capital of Rs.436 million and State Bank of Pakistan has granted exemption to meet the requirement of minimum paid up capital which otherwise should have been Rs 8 billion by the end of year 2011. Government of Punjab (GOPb) has paid off the Bank's liability amounting to Rs 7.449 billion to State Bank of Pakistan and the decision with regard to its repayment by the Bank or conversion in to GOPb equity is to be decided yet. The amount has been accordingly shown as reserves of the Bank for the year ended June 30, 2012.

Despite financial constraints, the bank has been able to disburse an amount of Rs 9.9 billion during the year 2011-12 as compared to amount of Rs 8.7 billion during the corresponding year. Thus the gross portfolio of loans & advances has increased from Rs 7.6 billion to Rs 9.4 billion. Although the Banking Sector in Pakistan is confronting with the huge amount of Non- Performing Loans (NPL's) which have surpassed the ever high level of Rs 650 billion, your Bank has been able to reduce the NPL's from 33% to 23% of gross portfolio. Consequently the net assets of the bank have increased from Rs 9.7 billion in 2010-11 to Rs 11.8 billion in 2011-12.

In the back drop of depressed economic conditions, energy crises and security concerns, your bank by the Grace of Allah Almighty, managed to move gradually towards stability andgrowth. During the year, bank generated operational income of Rs 1,667 million and incurred operational expenses of Rs 1,264 million including expense of Rs 260 million as provision against doubtful assets.

Restructuring Plans:

The Bank's commitment to implement its restructuring plans already submitted to the State Bank of Pakistan is ontrack and necessary amendments in the bye laws and election rules for constitution of Board of Directors have been made. Management level committees are functional at the Head Office and majority of the manuals of different departments covered under this plan have been prepared. The resultsof hiring professional and experienced bankers as President and four other senior executives viz Head of Business Development, Head of SAM, Chief Financial Officer and Head of Information Technology and implementing the restructured reforms have started to bear fruit as can be evidenced from the Bank's financial results for the year ended June 30, 2012. Moreover, professionally qualified postgraduate officers inducted through Institute of Banker's Pakistan have been placed in the bank both in the branches and head office.

Bank signed an agreement with a software house for providing a completeBanking solution both for its Management Information System and customers needs with the state of arttechnology such asproviding Online Banking, ATM's, Telephone Banking etc. Automation process has been started in all the branches and up till now Faisal Abad, Multan and main branch Lahore have been interlinked for online banking services. Bank has entered in to an agreement with other commercial banks for provisioning of online banking services like money transfers, ATM facilities and disbursement to beneficiaries of Benazir Income Support Programme. In order to rationalize the branch network, eight loss making branches have been merged into other branches. For diversifying its existing portfolio the Bank is developing products in the area of both non-agriculture and alliedagriculture financing and also enhancing its range of liability products to fulfill the end to end needs of itscustomers.

Future Outlook

Management is cognizant of the fact of agriculture being back bone of the economy and its financing needs. Punjab Provincial Cooperative Bank owes very vital role to play and fulfill the financing needs of agricultural sector in the province of Punjab. Management is confident that throughincrease in paid up capital of the bank and with the implementation of Restructuring Plan, the future operations of the bank can be continued on self- sustainable basis. Consequently, this will enable the bank to cater the financial needs of the agricultural sector.

Finally, I take this opportunity to extend our sincere gratitude to the Government of Punjab, State Bank of Pakistanand the Cooperative Department for their continued guidance and support and also to our valued customers fortheir loyalty and support. I would also like to appreciate the services of our devoted staff members and the fieldstaff of the Cooperative Department for their commitment & support.

AUDITORS' REPORT TO THE ADMINISTRATOR

We have audited the annexed statement of financial position of The Punjab Provincial Cooperative Bank Limited (the Bank) as at June 30, 2012 and the related profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof, (here-in-after referred to as 'financial statements') for the year then ended in which are incorporated the unaudited certified returns from the branches except for 25 branches which have been audited by us and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Bank's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the BSD Circular No. 4 dated February 17, 2006 of the State Bank of Pakistan. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, and except for the following:

- 1. The funds received from the Government of Punjab in the sum of Rs. 7,448.573 million uptil the terminal date, for the repayment of borrowings from the State Bank of Pakistan, have been shown as "Reserve Fund" and grouped alongwith the Equity and Other Reserves of the Bank, in view of the explanation given in the footnote on the "Statement of Changes in Equity". However, the necessary approval / consent of the Government of Punjab for such treatment was not available with the Bank. Accordingly, the same remained unverified to that extent.
- 2. There was a short provision of Rs. 529.099 million towards the defined benefit obligations Employees Pension Fund as per the actuarial valuation carried out as on December 31, 2010 in accordance with the provisions of IAS 19, "Employees Benefits", which has not been incorporated in these financial statements. Had this provision been made in the books of account, the profit after tax for the year would have been reduced by Rs. 529.099 million, to depict loss for the year after tax in the sum of Rs. 145.769 million.
- 3. As being constantly reported in the previous audit reports, complete independent portfolio audit of loans and advances have not been carried out by the Bank so far, due to which the provision of NPLs and advances, as required under SBP Prudential Regulations, remained unverified to that extent.

We report that:

- a) in our opinion, proper books of account have been kept by the Bank as required by the Co-operative Societies Act, 1925 and Rules of 1927, and the returns referred to above received from the branches have been found adequate for the purposes of audit;
- b) in our opinion:
 - i. the statement of financial position and profit and loss account together with the notes thereon have been drawn up in conformity with the requirements of BSD Circular No. 4

- dated February 17, 2006 of the State Bank of Pakistan, and are in agreement with the books of account and further in accordance with accounting policies consistently applied.
- ii. the expenditure incurred during the year was for the purpose of the Bank's business; and
- iii. the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Bank and the transactions of the Bank which have come to our notice have been within the powers of the Bank;
- c) in our opinion and to the best of our information and according to the explanations given to us and except for the matters discussed in paragraphs 1 to 4 above, the statement of financial position, profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by BSD Circular No. 4 dated February 17, 2006 of the State Bank of Pakistan, in the manner so required and respectively give a true and fair view of the state of the Bank's affairs as at June 30, 2012 and of its true balance of profit, its comprehensive income, its cash flows and changes in equity for the year then ended; and
- d) in our opinion, Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980) was deducted by the Bank and deposited into the Central Zakat Fund established under Section 7 of that Ordinance.

Lahore: September 26, 2012 HYDER BHIMJI & CO.
CHARTERED ACCOUNTANTS
Engagement Partner - Syed Aftab Hameed, FCA

THE PUNJAB PROVINCIAL COOPERATIVE BANK LIMITED STATEMENT OF FINANCIAL POSITION AS AT JUNE 30, 2012

ASSETS	<u>Note</u>	2012 2011 Rupees in '000'	
Cash and balances with treasury banks Balances with other banks Lending to financial institutions Investments Advances Operating fixed assets Deferred tax assets Other assets	6 7 8 9 10	533,867 923,473 - 1,108,617 7,810,420 3,445,150 - 730,999 14,552,526	468,879 2,123,846 - 1,503,620 6,020,046 3,736,444 - 506,363 14,359,198
LIABILITIES			
Bills payable Borrowings Deposits and other accounts Sub-ordinated loans Liabilities against assets subject to finance lease Deferred tax liabilities Other liabilities NET ASSETS	12 13 14	30,845 - 2,409,075 - - 303,843 2,743,763 11,808,763	11,994 1,944,442 2,443,098 - - - 255,714 4,655,248 9,703,950
REPRESENTED BY:			
Share capital Reserves Unappropriated profit / (loss)	16	436,148 7,941,588 77,033 8,454,769	435,584 6,103,037 (448,866) 6,089,755
Fair value reserve - investments Surplus on revaluation of assets	17	126,437 3,227,557 11,808,763	114,548 3,499,647 9,703,950
CONTINGENCIES AND COMMITMENTS	18		

The annexed notes from 1 to 36 form an integral part of these financial statements.

MEHBOOB HUSSAIN CHIEF FINANCIAL OFFICER MUHAMMAD AYUB ACTING PRESIDENT/ CEO

THE PUNJAB PROVINCIAL COOPERATIVE BANK LIMITED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED JUNE 30, 2012

	<u>Note</u>	2012 Rupees i	2011 n '000'
Mark-up/return/interest earned Mark-up/return/interest expensed Net mark-up/ interest income	19 20	1,580,867 126,469 1,454,398	1,647,318 386,027 1,261,291
Provision against non-performing loans and advances Provision for diminution in the value of investments Bad debts written off directly	8.7	88,059	- - -
Net mark-up/ interest income after provisions		88,059 1,366,339	1,261,291
Non mark-up/interest income		•	
Fee, commission and brokerage income Dividend income Income from dealing in foreign currencies		25,052 14,829	24,820 14,772
Gain / (loss) on sale of securities Other income Total non-mark-up/interest income	21	- 46,015 85,896	- 34,314 73,906
		1,452,235	1,335,197
Non mark-up/ interest expenses			
Administrative expenses Other provisions/write offs Other charges	22 23 24	877,831 171,413	826,662 - 132
Total non-markup/interest expenses	2.	1,049,244	826,794
Extra ordinary/ unusual items Profit before taxation Taxation		402,991	508,403
- Current - Prior years	25	19,661	20,630 8,000
- Deferred		19,661	28,630
Profit after taxation		383,330	479,773
Basic / diluted earning per share	26	88.24	110.53

The annexed notes from 1 to 36 form an integral part of these financial statements.

MEHBOOB HUSSAIN CHIEF FINANCIAL OFFICER MUHAMMAD AYUB ACTING PRESIDENT/ CEO

THE PUNJAB PROVINCIAL COOPERATIVE BANK LIMITED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED JUNE 30, 2012

		2012	2011
	<u>Note</u>	Rupees in	<u>n '000'</u>
Profit after taxation		383,330	479,773
Other comprehensive income		-	-
Total comprehensive income transferred to equity		383,330	479,773
Components of comprehensive income not reflected in equity			
Surplus / (deficit) on revaluation of investments, transferred to Fair Value Reserve		11,889	(7,320)

The annexed notes from 1 to 36 form an integral part of these financial statements.

MEHBOOB HUSSAIN
CHIEF FINANCIAL OFFICER

MUHAMMAD AYUB ACTING PRESIDENT/ CEO

THE PUNJAB PROVINCIAL COOPERATIVE BANK LIMITED CASH FLOW STATEMENT FOR THE YEAR ENDED JUNE 30, 2012

		2012	2011
	<u>Note</u>	Rupees i	<u>n '000'</u>
CASH FLOW FROM OPERATING ACTIVITIES			
Profit before taxation		402,991	508,403
Less: Dividend income		(14,829)	(14,772)
		388,162	493,631
Adjustments for non-cash items: Depreciation		9,199	10,606
Amortization		-	10,000
Provision against non-performing advances		-	-
Provision for diminution in the value of investments		88,059	-
Other provisions		70,000	- (7.64)
Gain on sale of fixed assets		(5,401) 161,857	(764) 9,842
		550,019	503,473
(Increase)/ Decrease in operating assets		,	
Advances		(1,650,374)	(185,121)
Others assets (excluding advance taxation)		$\frac{(226,014)}{(1,876,388)}$	1,863,319 1,678,198
Increase/ (Decrease) in operating liabilities		(1,070,300)	1,0/8,198
Bills payable		18,851	(9,783)
Borrowings		(1,944,442)	(3,305,558)
Deposits and other accounts		(34,023)	(1,377,245)
Other liabilities		(21,871) (1,981,485)	(7,556)
		$\frac{(1,981,483)}{(3,307,854)}$	$\frac{(4,700,142)}{(2,518,471)}$
Income tax paid		(18,283)	(11,491)
Net cash outflow from operating activities		(3,326,137)	(2,529,962)
CASH FLOW FROM INVESTING ACTIVITIES Dividend income		14,829	14,772
Investments in operating fixed assets		(14,662)	(12,563)
Investment in NBFIs / T.Bills		178,833	(711,267)
Net change in capital work in progress		1,220	3,723
Advances to suppliers of Banking System Module		(3,240)	(2,160)
Sale proceeds on disposal of operating fixed assets Net cash inflow / (outflow) from investing activities		270,490 447,470	(706,664)
The cush innow / (outflow) from investing activities		447,470	(700,004)
CASH FLOW FROM FINANCING ACTIVITIES			
Issue of share capital		564	524
Dividend paid		1 742 016	
Funds from the Government of Punjab Medical aid to employees from Common Good Fund		1,743,016 (298)	3,305,557
Net cash inflow from financing activities		1,743,282	(313) 3,305,768
<u> </u>		, ,	
(Decrease) / Increase in cash and cash equivalents		(1,135,385)	69,142
Cash and cash equivalents at beginning of the year		2,592,725	2,523,583
Cash and cash equivalents at end of the year	27	1,457,340	2,592,725

The annexed notes from 1 to 36 form an integral part of these financial statements.

THE PUNJAB PROVINCIAL COOPERATIVE BANK LIMITED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED JUNE 30, 2012

		Reserves				
	Share <u>capital</u>	Statutory reserve	Common Good <u>Fund</u> Rup	Other Reserve Note pees in '000'	Unappropriated/ profit / (loss)	<u>Total</u>
Balance as on June 30, 2010	435,060	394,278	3,515	2,400,000	(928,639)	2,304,214
Total comprehensive income for the year Transfer to other reserve - Funds from the Govt	-	-	-		479,773	479,773
of Punjab	-	-	-	3,305,557	-	3,305,557
Issue of share capital	524	-	=		=	524
Medical aid to staff	-	-	(313)		-	(313)
Balance as on June 30, 2011	435,584	394,278	3,202	5,705,557	(448,866)	6,089,755
Total comprehensive income for the year Transfer to statutory reserve Transfer of surplus on revaluation of asset	-	95,833	-		383,330 (95,833)	383,330
realised on disposal Transfer to other reserve - Funds from the Govt	-	-	-	-	238,402	238,402
of Punjab	-	_	-	1,743,016	_	1,743,016
Issue of share capital	564	-	-	, ,	=	564
Medical aid to staff	-	-	(298)		-	(298)
Balance as on June 30, 2012	436,148	490,111	2,904	7,448,573	77,033	8,454,769

Note:

As per the agreement dated September 16, 2009 between the Government of Punjab and the Bank, the Government of Punjab may convert this amount as considered appropriate depending upon the future status of the bank to meet the consequential regularity requirements or financial position of the Bank. Accordingly, this amount has been shown and grouped under this head of account / statement.

The annexed notes from 1 to 36 form an integral part of these financial statements.

THE PUNJAB PROVINCIAL COOPERATIVE BANK LIMITED NOTES TO THE FIANACIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2012

1 STATUS AND NATURE OF BUSINESS

The Punjab Provincial Cooperative Bank Limited (The Bank) was incorporated in Punjab in the year 1924 as a Cooperative Bank under the Cooperative Societies Act, 1912 (repealed) and commenced its operations from 1924. It was given status of a Scheduled Bank by the State Bank of Pakistan w.e.f. November 07, 1955. The Bank is operating under the supervision of Cooperative Department and State Bank of Pakistan. The objects for which the bank is established are to carry out the business of agricultural credit and other activities as defined in the Cooperative Societies Act, 1925 and its Rules. The Bank operates through its 159 branches in Punjab. Its Head Office is located at Bank Square, The Mall, Lahore.

2 BASIS OF PRESENTATION

These financial statements have been prepared in conformity with the format of financial statements prescribed by SBP vide BSD Circular No. 04 dated February 17, 2006.

3 STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with the International Accounting Standards (IAS), as applicable in Pakistan, directives issued by the State Bank of Pakistan, Cooperative Societies Act, 1925 and Cooperative Societies Rules 1927. Wherever, the requirements of the Act, Rules, or the directives issued by the State Bank of Pakistan differ with the requirements of these IAS, the requirements of Act, Rules, or the requirements of the said directives shall prevail.

Two statement approach i.e. separate 'Profit and Loss Account' and 'Statement of Comprehensive Income' has been adopted as required under BSD Circular Letter No 7 of 2010. Surplus / (Deficit) on revaluation of available for sale securities only, has been included in the 'Statement of Comprehensive Income' and shown separately in the Statement of Financial Position below equity.

4 BASIS OF MEASUREMENT

These financial statements have been prepared on historical cost convention in accordance with the Cooperative Societies Rules 1927, except that free hold land and securities (available for sale) have been recognized in these financial statements at revalued amounts.

5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

5.1 Cash and cash equivalents

For the purpose of the cash flow statement, cash and cash equivalents comprise cash and balances with treasury banks and balances with other banks in current and deposit accounts.

5.2 Revenue recognition

Fees, commission, brokerage, dividend and other income are recognized on receipt basis, whereas mark up on advances, rental income, markup on deposits & on investment in government securities, mark up paid on customer's deposits are recognized on accrual basis.

5.3 Advances

Advances are stated at net of general and specific provisions. General and specific provision is calculated as per the Prudential Regulations issued by the State Bank of Pakistan and is charged to profit and loss account.

5.4 Investments

Investments are classified on the basis of the intended purpose of holding such investments, which is as follows:

Held-for-trading securities

These are investment securities, which are acquired principally for the purpose of generating profit from short-term fluctuations in price or dealer's margin.

Held-to-maturity securities

These are investment securities with fixed or determinable payments and fixed maturity and the Bank has the positive intent and ability to hold them till maturity.

Available-for-sale securities

These are investments, which do not fall under the held-for-trading or held-to-maturity categories.

Investments in quoted securities are valued at market prices prevailing at the terminal date except investments in Government Securities, and the difference between the carrying value and the revalued amount is recognized in the surplus/deficit on revaluation account. Investments in unquoted securities are accounted for at cost. Gain or loss on disposal is charged to current year's profit and loss account.

Impairment loss in respect of investments classified as available for sale (except for quoted securities) and held to maturity is recognised based on management's assessment of objective evidence of significant and prolong decline in the estimated future cash flows of such securities, and charged to profit and loss account. Surplus / (deficit) arising on revaluation of quoted securities which are classified as available for sale is taken to a separate account which is shown in the statement of financial position below equity.

5.5 Operating fixed assets

These are stated at cost less accumulated depreciation except freehold land which is stated at revalued amount and capital work in progress, that is stated at cost.

Depreciation is computed over the estimated useful lives of the related fixed assets at the rates specified in note 11.1 on diminishing balance method, except vehicles which are being depreciated on straight line method. Full year depreciation is charged on additions while no depreciation is charged on assets deleted during the year.

5.6 Taxation

Provision for taxation is based on the assessable income for the year after taking into account tax credits available, if any, and any under/over provisions in respect of prior years.

5.7 Staff retirement benefits

- Defined benefit plan

The bank operates a funded pension scheme for all its permanent employees. Retirement benefits are payable to the members of the scheme on completion of prescribed qualifying period of service under the pension scheme. Monthly contributions of 15% of the basic salary is being made by the bank.

- Defined contribution plan

The bank also operates a recognized provident fund scheme for all its regular employees, which is administered by the board of trustees. Equal monthly contributions of 10% of the basic salary are made in accordance with the terms of the scheme (only for those staff members who have not opted the pension scheme).

5.8 Impairment of assets

The carrying amount of Bank's assets are reviewed at each date of statement of financial position for impairment. If such indication exists, and whenever events or changes in circumstances indicate that the carrying value exceeds the estimated recoverable amount, assets are written down to their recoverable amount. The resulting impairment loss is taken to profit and loss account except for impairment loss on revalued assets which is adjusted against the revaluation surplus to the extent that the impairment loss does not exceed the surplus on revaluation of assets.

5.9 Transactions with related parties

The transactions with related parties are entered into at arm's length prices using the comparable uncontrolled price method except for advances to the employees which are extended in accordance with rules and regulations of the Bank.

5.10 Offsetting

Financial assets and financial liabilities are only offset and the net amount reported in the balance sheet when there is legally enforceable right to set off the recognized amounts and the Bank intends to either settle on net basis or to realize the assets and settle the liability simultaneously.

5.11 Provision

A provision is recognized in the balance sheet when the company has a legal or constructive obligation as a result of a past event; it is probable that an outflow of economic resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation.

5.12 Contingencies & Commitments

Capital commitments and contingencies, unless those are actual liabilities, are not incorporated in the accounts.

Contingent liabilities are disclosed when:

- There is a possible obligation that arises from past events and whose existence will be confirmed only by the occurance or non occurance of one or more uncertain future events wholly within the control of the Bank.
- There is a present obligation that arises from past events but it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation or the amount of the obligation cannot be measured with sufficient reliability.

6	CASH AND BALANCES WITH TREASURY BANKS	<u>Note</u>	2012 Rupees i	2011 n '000'
	In hand			
	Local currency		219,346	186,653
	With State Bank of Pakistan in			
	Local currency current account	6.1	185,917	159,274
	With National Bank of Pakistan in			
	Local currency current account	6.1	97,068	98,320
	Local currency deposit account (NIDA)	6.1	31,536	24,632
			533,867	468,879

^{6.1} These accounts are maintained under the requirements of BSD Circular No.26 dated October 17, 2008 issued by the SBP. The NIDA account bears profit @ 9.00% per annum (2011 : 6.00% per annum).

7 BALANCES WITH OTHER BANKS

In Pakistan			
On current accounts		241,865	268,550
On deposit accounts	7.1		
Consider good		681,608	1,855,296
Consider doubtful		101,413	-
		783,021	1,855,296
Less: provision for balance doubtful of recovery	18.7	(101,413)	-
	•	681,608	1,855,296
		923,473	2,123,846

7.1 Deposit accounts maintained with the banks bear profit @ 6.00% to 13.30% (2011: 6.00% to 13.50%) per annum.

		2012			2011		
8	INVESTMENTS	Held by	Given as		Held by	Given as	_
		<u>bank</u>	collateral	Total	<u>bank</u>	<u>collateral</u>	Total
				Rupee	es in '000'		
	8.1 Investment by types:						
	Available-for-sale securities						
	Ordinary shares of listed companies	7,023	-	7,023	7,023	-	7,023
	Ordinary shares of cooperative institutions	3,551	-	3,551	3,551	-	3,551
	Held-to-maturity securities						
	Market Treasury Bills	975,157	-	975,157	1,153,990	-	1,153,990
	Non-banking financial institutions	88,059		88,059	228,059		228,059
	Investment at cost	1,073,790	-	1,073,790	1,392,623	-	1,392,623
	Less: Provision for diminution in value						
	of Investments	(91,610)		(91,610)	(3,551)		(3,551)
	Investments (net of provisions)	982,180		982,180	1,389,072		1,389,072
	Add: Surplus on revaluation						
	on available-for-sale securities	126,437	-	126,437	114,548	-	114,548
	Total investments at market value	1,108,617	-	1,108,617	1,503,620	-	1,503,620

		<u>Note</u>	2012 Rupees	2011 in '000'
8.2 Investment by Segments:				
Federal Government Securities				
Market Treasury Bills		8.4	975,157	1,153,990
Investment with other Banks				
Non-banking financial institutions		8.5	88,059	228,059
Fully Paid up Ordinary Shares:				
Listed Companies Cooperative Institutions		8.6 8.7	7,023 3,551 10,574	7,023 3,551 10,574
Total investment at cost			1,073,790	1,392,623
Less: Provision for diminution in value of investments Investments (net of provisions)		8.8	(91,610) 982,180	(3,551) 1,389,072
Add: Surplus on revaluation on Available-for-sale securities			126,437	114,548
Total investments at market value			1,108,617	1,503,620
8.3 Quality of Available for Sale Securities	201	12	201	11
Securities (At market value)	Amount Rs. '000'	Rating	Amount Rs. '000'	Rating
Shares of listed companies Security Papers Limited NIB Bank Limited Dawood Lawrencepur Limited PICIC Insurance Limited	129,992 435 3,021 12	AAA AA- Unrated A-	119,652 329 1,559 31	AAA A+ Unrated A-
	133,460		121,571	

- **8.4** These securities have a maturity period of six months to one year (2011: six months to one year) with yield ranging between 11.85% to 12.58% (2011: 13.00% to 13.60%) per annum.
- 8.5 This represents investment made in the Certificate of Investment / Deposit of Trust Investment Bank Limited, Gulberg, Lahore for a period of six months, commencing from 01-03-2010, carrying profit rate of 12.55% percent per annum. During the year, the Bank accepted a swap proposal of Rs. 140 million in loans granted to M/s Vital enterprises (Pvt) Ltd by Trust Investment Bank. This was a funded facility against mortgaged of urban property. Another proposal submitted by Trust Investment Bank to settle the remaining amount of Rs. 88.059 million is under negotiation. However, based on financial health of Trust Investment Bank as well as dictated by prudence, a provision for diminution in the value of this investment in the sum of Rs. 88.059 million has been made in these financial statements.

8.6 Shares of Listed Companies

2012	2011		2012	2011
Number of	f Shares		At Cos	st
Ordinary share	of Rs. 10 each	Name of Company	Rupees in	'000'
2,954,362	2,954,362	Security Papers Limited	6,708	6,708
218,287	218,287	NIB Bank Limited	-	-
48,710	48,710	Dawood Lawrencepur Limited	315	315
2,314	2,314	PICIC Insurance Limited	-	-
			7.023	7.023

8.7 Shares of Cooperative Institutions

2012 Number	2011 of shares	Face Value of Shares Rs.	Name of Cooperative Institution	2012 At Co Rupees in	
				•	
21,791,370	21,791,370	10	Coop: Insurance Society of Pakistan	1,919	1,919
460	460	100	National Coop. Supply Corporation	43	43
3,410	3,410	100	Coop: Investment & Management Agency	341	341
71	71	1000	Oberoi Coop: Society Sialkot	71	71
3,041	3,041	100	Shahdara Pioneer Coop: M.P. Society	300	300
7,360	7,360	100	Lahore Central Coop: Store	536	536
10	10	100	Jhelum Distt. Coop: Society	1	1
12	12	1000	All Pakistan Coop: Multi Purpose Society	11	11
129	129	500	Punjab Prov. Coop: Cotton Corp.	65	65
1	1	100	Pakistan Product Coop: Marketing	-	-
250	250	100	Anjuman Imdad-e-Bahami M.P. Society	12	12
30	30	1000	Pioneer Coop: Leather & Rubber Society	30	30
4	4	500	Punjab Prov. Coop: Marketing	2	2
10	10	100	West Pakistan Coop: Consumer Society	1	1
52	52	500	Sargodha Distt. Coop: Society	18	18
4	4	100	Sialkot Central Coop: Multi Purpose Society	-	-
200	200	50	Multan Distt. Coop: Multi Purpose Society	8	8
100	100	100	Lyalpur Distt. Coop: Multi Purpose Society	10	10
20	20	100	Lyalpur Distt. Coop: Store	1	1
1,020	1,020	100	Montgomery Coop: Society	102	102
250	250	100	Bahawalpur Coop: Society	25	25
500	500	100	Arifwala Mills Society	45	45
1	1	10	Jhang Coop: Supervising	-	-
200	200	50	Rawalpindi Multi Purpose Union	10	10
			- -	3,551	3,551

8.7.1 The shares of Cooperative institutions showing nil value is due to amounts rounded off to the nearest thousand rupees.

8.8 Particulars of provision for diminution in value of investments

Opening balance	3,551	3,551
Charge for the year	88,059	-
Provision written off during the year		
Closing balance	91,610	3,551

		2012 Rupees i	2011 n '000'
8.9	Particulars of provision for diminution in value of investments by type and segment		
	Available-for-sale securities		
	Fully paid up ordinary shares		
	Cooperative Institutions	3,551	3,551
	Held-to-maturity securities		
	Investments with other banks		
	Non-banking financial institutions	88,059	-
		91,610	3,551
9	ADVANCES		
	Loans, cash credits, running finances, etc.		
	In Pakistan	9,416,129	7,625,755
	Bills discounted and purchased (excluding treasury bills)		
	Payable in Pakistan	184	184
	Advances - gross	9,416,313	7,625,939
	Provision for non-performing advances	(1,605,893)	(1,605,893)
	Advances - net of provision	7,810,420	6,020,046
	9.1 Particulars of advances (Gross)		
	In local currency	9,416,313	7,625,939
	Short Term (for up to one year)	6,929,824	5,345,129
	Long Term (for over one year)	2,486,489	2,280,810
		9,416,313	7,625,939

9.2 Advances include Rs. 2,189,476 (thousand) (2011 : Rs. 2,498,221 thousand) which have been placed under non-performing status as detailed below:-

	Cl	Classified Advances			
	Domestic	Overseas	Total	Required	Provision Held
			Rupees in '0	000'	•
Category of classification					
Other Assets Especially Mentioned	258,173	-	258,173	-	-
Substandard	54,512	-	54,512	10,988	10,988
Doubtful	28,228	-	28,228	3,016	3,016
Loss	1,848,563	-	1,848,563	871,127	1,588,361
	2,189,476		2,189,476	885,131	1,602,365
			2011		
	C	lassified Advance	ces	Provision	
	Domestic	Overseas	Total	Required	Provision Held
			Rupees in '0	00'	
Category of classification					
Other Assets Especially Mentioned	103,206	-	103,206	-	-
Substandard	57,494	-	57,494	2,798	2,798
Doubtful	33,910	-	33,910	7,232	7,232
Loss	2,303,611	-	2,303,611	1,175,092	1,592,335
	2,498,221	_	2,498,221	1,185,122	1,602,365

2012

9.3 Position is calculated as of 30.06.2012 after taking benefit of collateral in agricultural loans as per Prudential Regulations on Agricultural Loans & Advances after approval of the President.

9.4 Particulars of provision against non-performing advances

_		2012			2011	
	Specific	General	Total	Specific	General	Total
			Ru	pees in '000'		
Opening balance	1,602,365	3,528	1,605,893	1,602,365	3,528	1,605,893
Charge for the year	-	-	-	-	-	-
Transfer from consumer finance	-	-	-	-	-	-
Closing balance	1,602,365	3,528	1,605,893	1,602,365	3,528	1,605,893

Particulars of provisions against non-performing advances

	2012			2011		
	Specific	General	Total	Specific	General	Total
			Ruj	pees in '000'		
In local currency	1,602,365	3,528	1,605,893	1,602,365	3,528	1,605,893

9.5 Particulars of write off:	2012	2011
	Rupees	in '000'
Against Provisions	-	-
Directly charged to Profit & Loss account		
Write Offs of Rs. 500,000 and above	-	-
Write Offs of Below Rs. 500,000		
	-	-

9.6 Details of loan write off of Rs. 500,000 and above

In terms of sub-section (3) of Section 33A of the Banking Companies Ordinance, 1962, the Statement in respect of written-off loans or any other financial relief of five hundred thousand rupees or above allowed to a person(s) during the year ended June, 2012 is NIL.(2011: NIL).

10 OPERATING FIXED ASSETS

Property and equipment Capital work-in-progress (Civil works) Advances to suppliers of Banking System Module

10.1 Property and equipment

		COST / REVA	LUATION		DEPRECIATION					
	Opening Balance As At 01-07-11	Additions/ (Deletions)	<u>Transfer</u>	Closing Balance As At 30-06-12	Opening Balance As At 01-07-11	Charge/ (Deletion)	<u>Transfer</u>	Closing Balance As At 30-06-12	Net Book value As At 30-06-12	Rate of depreciation
Free hold land	116,907	(6,428)	-	110,479	-	-	-	-	110,479	-
Revaluation	3,499,647	(272,089)	-	3,227,558	-	-	-	-	3,227,558	-
	3,616,554	(278,517)		3,338,037	-	-	-	-	3,338,037	
Building on free hold land	139,359	3,204 (29,278)	-	113,285	50,371	1,779 (9,382)	- (184)	42,584	70,701	2.5
Building on lease hold land	4,286	-	-	4,286	1,772	58	184	2,014	2,272	-
Furniture and fixtures	24,720	5,033 (261)	- (2,966)	26,526	18,131	2,099 (17)	(2,966)	17,247	9,279	20
Electrical, office and computer equipment	12,832	3,226 (29)	- (4)	16,025	7,771	1,664	- (4)	9,431	6,594	20
Vehicles	47,127	3,134 (90)	-	50,171	41,607	3,527	-	45,134	5,037	20
Telephone Exchange & Conference system	1,020	-	-	1,020	790	46	-	836	184	20
Arms & Ammunitions	185	65 (1)	-	249	81	26	-	107	142	-
Library	-	-	-	-	-	-	-	-	-	-
	3,846,083	14,662 (308,176)	(2,970)	3,549,599	120,523	9,199 (9,399)	184 (3,154)	117,353	3,432,246	
2012 - Rs. 000s	3,846,083	(293,514)	(2,970)	3,549,599	120,523	(200)	(2,970)	117,353	3,432,246	
2011 - Rs. 000s	3,834,935	11,148		3,846,083	111,265	9,258		120,523	3,725,560	

10.2 Details of disposal of property and equipment during the year:

Description	Cost / Revaluation	Accumulated depreciation	Net book Value	Sale proceeds	Mode of disposal	Particulars of purchaser
		Rupees in '	000'			
Items having cost of more than Rs. 1,000,000 or net book value of Rs. 250,000						
Free hold land						
Villa at Murree	184,000	-	184,000	184,000	Settlement	3
Land at Gujranwala	60,750	-	60,750	66,900	Negotiation	State Bank of Pakistan
Bungalow Land	20,000	-	20,000	-	Written off	-
Bungalow Land	300	-	300	-	Written off	-
Agri Land	3,820	-	3,820	-	Written off	-
Bungalow Land	300	-	300	-	Written off	-
Branch Land	1,000	-	1,000	-	Written off	-
Agri Land	6,650	-	6,650	-	Written off	-
Agri Land	1,617	-	1,617	-	Written off	-
	278,437	-	278,437	250,900		
Building on free hold land						
Villa at Murree	28,836	9,210	19,626	17,427	Settlement	Government of Punjab
	307,273	9,210	298,063	268,327		
Items having cost of less than Rs. 1,000,000 or net book value of Rs. 250,000						
Free hold land	80	_	80	_	Written off	-
Building on free hold land	442	172	270	1,739	Auction	Various parties
Furniture and fixtures	261	17	244	279	Auction	Various parties
Electrical, office and computer equipment	29	-	29	53	Auction	Various parties
Vehicles	90	-	90	92	Auction	Various parties
Arms & Ammunitions	1	-	1	-	Auction	Various parties
	903	189	714	2,163	•	•
2012 - Rs. 000s	308,176	9,399	298,777	270,490		
2011 - Rs. 000s	1,415	1,347	68	831		

10.3 Certain lands of Bank were revalued by independent professional valuers in September 2010 (duly approved by the Pakistan Banks Association) on the basis of professional assessment of present market values. Had there been no revaluation, the carrying amount of the land would have been Rs.110.479 million (2011: Rs.116.907 million).

10.4 Restriction on disposal of assets

The Government of Punjab vide Clause 1, sub-clause (v), of the agreement dated September 16, 2009 with the Bank, has restricted the Bank from selling its immovable properties. The Additional Secretary (Staff) to Chief Secretary through letter # PA/AS(S)/34/07-505 dated July 20, 2007 had also restricted the sale of properties of the Bank till such time the merger/restructuring issue of the bank is finalized.

				2012	2011
			<u>Note</u>	Rupees i	<u>in '000</u>
11	ОТНІ	ER ASSETS			
	Advar	ces, deposits, advance rent and others prepayments		1,798	1,516
	Incom	e / markup accrued on loan and advances in local currency		511,912	330,472
		ce taxation (payments less provisions)		23,629	25,007
		nse account - Sundry debtors		111,338	70,011
	Profit	recoverable from banks		6,242	26,932
	Others			76,080	52,425
				730,999	506,363
12	BILL	S PAYABLE			
	In Pak	istan		30,845	11,994
13	BORI	ROWINGS			
	In Pak	istan			1,944,442
	13.1	Particulars of borrowings with respect to Currencies			
		In local currency from State Bank of Pakistan	13.3		1,944,442
	13.2	Details of borrowings Secured / Unsecured			
		Secured			
		Borrowings from State Bank of Pakistan (S.B.P) Under agriculture credit portfolio	13.4		1,944,442

- 13.3 This loan had been sanctioned by the State Bank of Pakistan under Section 17 (6) of the State Bank of Pakistan Act, 1956 for disbursement of agricultural credit. These were secured against the Guarantee of Government of the Punjab. Mark up payable on this borrowing is ranging from 8.4869% to 8.9017% per annum (2011: 8.4869% to 8.9017% per annum).
- 13.4 The bank had been providing agriculture credit to small farmers by borrowing funds from State Bank of Pakistan since 2001. On July 31, 2007, State Bank of Pakistan (SBP) declined further sanction of credit line of Rs. 8 billion due to failure of the bank to carry reforms. The bank was unable to repay the loan and interest accrued thereon due to unavailability of surplus funds. The Government of Punjab being the guarantor has paid off the debt of the bank in terms of the agreement dated September 16, 2009 entered with the Bank and SBP.

	with the bank and 5D1.			
			2012	2011
		<u>Note</u>	Rupees i	<u>in '000'</u>
14	DEPOSITS AND OTHER ACCOUNTS			
	Fixed deposits		212,349	205,100
	Savings deposits		1,609,179	1,722,882
	Current Accounts - Non-remunerative		496,415	437,948
	Call Deposits		28,315	5,514
	Other deposits	14.1	62,817	71,654
			2,409,075	2,443,098
	14.1 Others deposits include staff provident fund and staff security depo	osits.		
	14.2 Particulars of deposits			

2,409,075

2,443,098

In local currency

			No	2012 ote Rupees	2011
15	OTHER LIABILITIE	ES	2.00	<u> </u>	<u>m 000</u>
	Mark-up/ Return/ Intere	ect navable in l	ocal currency	34,808	25 527
	Accrued expenses	est payable iii i	ocal currency	2,778	35,537 31,988
	Branch adjustment acco	ount		80,763	47,846
	Sundry creditors	Juni		37,323	42,497
	Dissolved bank payable	<u>.</u>		37,427	37,427
	Others			110,744	60,419
				303,843	255,714
16	SHARE CAPITAL				
	16.1 Authorized Ca	nital			
	2012	2011			
	(Number o <u>Unlimited</u>	Unlimited	Ordinary shares of Rs.100 each	Unlimited	Unlimited
	16.2 Issued, subscrib	bed and paid	up capital		
	3,985,750	3,980,110	Ordinary shares of Rs. 100 each, fully paid in cash	398,575	398,011
	375,730	375,730	Issued as bonus shares	37,573	37,573
	4,361,480	4,355,840		436,148	435,584
17	SURPLUS ON REVA	LUATION O	F ASSETS		
	As at July 01,			3,499,647	3,464,401
	Recognised during th	e year		-	57,246
	Reversal of deficit on	-	operties written off	(33,688)	(22,000)
	Transfer to unapprop	iated profit on	disposal	(238,402)	-
	As at June 30,			3,227,557	3,499,647
18	CONTINGENCIES A	ND COMMI	TMENTS		
			es under litigation in different courts.		
	The total amoun	t involved in s	uch outstanding cases aggregate to -	280,504	201,739

445

2012 2011 **Rupees in '000'**

18.2 Guarantee Acceptances

Mr. Fazal-ur-Rehman deposited Rs. 100,000 & Rs. 200,000 (Total Rs. 300,000) on 12-07-1990 & 14.07.1990 through DDs at Head Office as bid money in auction of land measuring 187(A) - 02(K)-17(M) situated at Muza Nadha Tehseel & Distt. Gujranwala. Mr. Fazal-ur-Rehman did not fulfill the conditions of Land Committee, resultantly Bank confiscated the Bid Money. He filed Civil Suit No.156/1 in 1993 titled as Fazal-ur-Rehman v/s PPCBL at Gujranwala, which was decreed in favour of plaintiff. Bank filed an appeal No.RFA 243/95 in Lahore High Court, which has also decided against Bank and Lahore High Court directed Bank to furnish a guarantee No.2096/92 dated 15.09.1995 amounting to Rs.444,939 through Main Branch from NBP for the satisfaction of the Court. The case has been decided against the bank on 02.06.2012 by Civil Court , Lahore. Accordingly, an amount of Rs. 638,195 has been paid by the Bank during the year to close the matter.

18.3 Show cause notices by sales tax-under appeal

The sales tax department had issued a show cause notice dated: 14-07-2003 to the bank stating as to why the sales tax amounting to Rs. 5.041 million had not been paid to the Government in regard to sale of machinery valuing Rs. 33.600 million of Rahwali Sugar Mills to Messers Ali Industrial and Engineering Works, Karachi without charging and depositing sales tax leviable thereon. Further the sales tax department reported that Messers Ali Industrial and Engineering Works filed written statement before Deputy Collector Audit-I, that they had paid sales tax on purchase of such machinery. The bank filed petition against the above show cause notice on the ground that bank had sold debris, scrap and non-operative machinery which were not sales tax leviable items, on which Lahore High Court has suspended the show cause notice vide order dated: 06-08-2003. The case has been remanded to Sales tax department by the Lahore High Court on 18-06-2010, pending adjudication before the Department.

18.4 Income tax status / exposure:

- The Income Tax Returns up to the tax year 2011 have been filed under Self Assessment Scheme whereby the Income Tax Returns filed with the Department become the "deemed assessment order" unless selected for Audit.
- The Bank is in litigation with the Income Tax Department where appeals and cross appeals for the assessment years 1999-2000 to 2002-2003 as well as tax years for 2003-2008 on account of orders passed under section 62 of the Income Tax Ordinance, 1979 and 122(1) / 122(5A) of the Income Tax Ordinance, 2001 are pending adjudication before the Appellate Tribunal Inland Revenue. The management of the Bank as well as its tax advisor consider that the Bank has fair chance to get the decision of these appeals in its favour. Accordingly, no provision of tax demands raised through above said assessment orders has not been made in these financial statements.

5.041 5.041

- The Bank has applied for the refund of wealth tax amounting to Rs. 12.274 million, that was erroneously levied and paid by the Bank for the assessment years 1991-92 to 2000-2001. Further, the application for the refund of CVT paid in the sum of Rs. 6.909 million for the assessment years 1995-96 to 1996-97 has also been filed with the department. The management of the Bank has decided to account for these refunds in its books of account on receipt.
- The Bank is contingently liable to a tax demand of Rs. 100.687 million u/s 161/205 of the Income Tax Ordinance, 2001 for the tax year 2010. Against this demand a rectification application has been filed, pending adjudication, so far. Further, an appeal if required will also be filed after obtaining the revised assessment order. Accordingly, no liability has been advised to be booked against this demand by the legal advisor of the Bank.

	2012 Rupees i	2011 n '000'
18.5 Commitment against construction and repair of building	6,168	6,202
18.6 The value of land and buildings include properties:		
for which Bank holds neither the titles nor possession (dissolved bank)	-	33,770
which are not traceable		137
	<u> </u>	33,907
[The cost / value of these properties have been written off during	g the year (note - 1	0.2)].
under litigation / disputes re: possession alongwith revenue there from	80,444	145,377

18.7 BANK ALFALAH TOWN SHIP FRAUD OF ROYAL PROFIT ACCOUNT No. 02905313

During November 2003, the bank opened a Royal Profit Account in Bank Alfalah Limited, Town Ship Branch. In July 2010, it revealed that some cheques were forged by the staff members of Bank Alfalah Limited who had routed the proceeds of these cheques through their associates and family members' accounts. The total misappropriated amount comes to Rs. 101.413 Million (i.e. Principal Rs. 97.250 Million and Mark up Rs.4.163 Million) as reported by the Bank to the FIA, which matter is under its investigation at the terminal date. A petition in this regard was filled with the Banking Mohtasib, which was fixed on 29th September 2010 but Bank Alfalah Limited filed a civil suit against the bank due to which Banking Mohtasib returned the case on March 03, 2011. Aggrieved upon, the bank filed a writ petition No.7170/11 in the Lahore High Court, titled PPCBL v/s Banking Mohtasib which has been disposed off on 22.06.2012 with the direction to Governor State Bank of Pakistan to decide the matter within 6 weeks. However, based on prudence and as recommended by the SBP Inspection Team, a provision of Rs. 101.413 million has been incorporated in these accounts (note - 7).

19	MARK-UP / RETURN / INTEREST EARNED	<u>Note</u>	2012 <u>Rupees i</u>	2011 in '000
	On loans and advances to customers On Investments in' Held to Maturity' Securities On Deposits with financial institutions		1,323,999 101,675 155,193	1,323,907 92,269 231,142
		- -	1,580,867	1,647,318

			2012 Rupees i	2011 s in '000	
20	MARK-UP/RETURN/INTEREST EXPENSED				
	Deposits		83,470	81,297	
	Other short term borrowings		42,999	304,730	
			126,469	386,027	
21	OTHER INCOME				
	Rent on property		18,798	13,932	
	Gain on sale of fixed assets		5,401	764	
	Profit on sale of books		3,713	1,965	
	Bank and service charges		4,528 12,575	9,738	
	Others		13,575	7,915	
		:	46,015	34,314	
22	ADMINISTRATIVE EXPENSES				
	Salaries, allowances and benefits		702,132	647,337	
	Charge for defined benefit plan		29,296	29,592	
	Contribution to defined contribution plan		268	555	
	Rent, taxes, insurance, electricity, etc.		32,710	33,332	
	Legal and professional charges		2,807	3,668	
	Communications		13,136	12,359	
	Repairs and maintenance		3,237	1,518	
	Stationery and printing		3,047	2,689	
	Advertisement and publicity		1,221	1,072	
	Subscription	22.1	2,125	179	
	Auditors' remuneration	22.1	537	527	
	General Charges		18,853	15,455	
	Vehicles expenses Incentive paid to field staff		23,172 25,711	18,607 40,608	
	Others		10,380	8,558	
	Depreciation	11.1	9,199	10,606	
		•	877,831	826,662	
	22.1 Auditors' remuneration				
	Audit fee		450	450	
	Half yearly review		42	32	
	Out of pocket expenses		45	45	
			537	527	
		;			

			2012 Rupees i	2011 in '000
23	OTHER PROVISIONS / WRITE OFFS			
	Provision against deposit with Bank Alfalah Provision for staff retirement benefits		101,413 70,000	- -
		=	171,413	
24	OTHER CHARGES			
	Penalties imposed by State Bank of Pakistan	=	-	132
25	TAXATION			
	For the year		19,661	20,630
	For the prior year(s)		-	8,000
		=	19,661	28,630
26	EARNINGS PER SHARE - BASIC			
	Profit for the year	=	383,330	479,773
	Weighted average number of ordinary shares (N	umbers)	4,343,958	4,340,625
	Basic earnings per share (R	Rupees)	88.24	110.53
	There is no dilutive effect on earning per share during the	he year.		
27	CASH AND CASH EQUIVALENTS			
	Cash and Balance with Treasury Banks Balance with other banks		533,867 923,473	468,879 2,123,846
		-	1,457,340	2,592,725
28	STAFF STRENGTH			
	Permanent		(Num 1,292	ber) 1,375
	Temporary/ on contractual basis		1,292 345	233
	Daily wages		76	254
	Total Staff Strength	=	1,713	1,862

29 COMPENSATION OF DIRECTORS AND EXECUTIVES

	President / Chief Executive		Direct	tors	Executives		
	<u>2012</u>	<u>2011</u>	<u>2012</u>	<u>2011</u>	<u>2012</u>	<u>2011</u>	
			Rupees in	ı '000'			
Fees	2,205	2,100	-	-	_	-	
Managerial remuneration			-	-	7,623	5,046	
Charge for defined benefit plan			-	-	-	-	
Contribution to defined contribution plan			-	-	-	-	
Rent and house maintenance	600	600	-	-	2,857	1,360	
Utilities	117	117	-	-	303	240	
Medical	57	39	-	-	1,184	524	
Conveyance	-	-	-	-	1,264	847	
Others	69	-	-	-	2,886	-	
	3,048	2,856			16,117	8,017	
Number of persons	1	1			11	5	

^{29.1} At present, the Secretary Co-operatives, Government of the Punjab is the Administrator of the Bank, who has full powers and duties that of a Board of Directors.

30 FAIR VALUE OF FINANCIAL INSTRUMENTS

30.1 On-balance sheet financial instruments

	20	12	2011		
	Book value	Fair value	Book value	Fair value	
		Rupee	es in '000		
Assets					
Cash balances with treasury banks	533,867	533,867	468,879	468,879	
Balances with other banks	923,473	923,473	2,123,846	2,123,846	
Lending to financial institutions	-	-	-	-	
Investments	1,108,617	1,108,617	1,503,620	1,503,620	
Advances	7,810,420	7,810,420	6,020,045	6,020,045	
Other assets	707,370	707,370	481,356	481,356	
	11,083,747	11,083,747	10,597,746	10,597,746	
T . 1 . 1					
Liabilities	20.045	20.045	11.001	11.001	
Bills payable	30,845	30,845	11,994	11,994	
Borrowings	-	-	1,944,442	1,944,442	
Deposits and other accounts	2,409,075	2,409,075	2,443,098	2,443,098	
Sub-ordinated loans	-	-	-	-	
Liabilities against assets subject to finance lease	-	-	-	-	
Other liabilities	303,843	303,843	255,714	255,714	
	2,743,763	2,743,763	4,655,248	4,655,248	

^{30.2} The fair value of available for sale investments other than those classified as held to maturity is based on quoted market price.

31 RELATED PARTY TRANSACTIONS

Related parties comprise of key bank executives, member societies, Registrar Co-operative Societies, Punjab and the Government of Punjab. The transactions and contracts with related parties, other than those under the terms of employment, are carried out on an Arm's length basis. However, no material related party transaction was carried out during the year.

^{30.3} In the opinion of the management, the fair value of the remaining financial assets and liabilities are not significantly different from their carrying values since assets and liabilities are either short term in nature or in the case of customer loans and deposits are frequently repriced.

32 CAPITAL ADEQUACY

The risk weighted assets to capital ratio, calculated in accordance with the State Bank of Pakistan guidelines on capital adequacy is as follows:

Right Righ					2012	2011		
Tear Lapital Reserves	Regulatory Capital Base				Rupees	III 000		
Shareholders Capital/Assigned Capital Reserves 436,148 7,941,580 6,103,037 7,1033 (448,866) 7,103,037 7,1033 (448,866) 7,103,037 7,1033 (448,866) 7,103,037 7,1033 (448,866) 7,103,037 7,1033 (448,866) 7,103,037 7,1033 (448,866) 7,103,037 7,1033 (448,866) 7,103,037 7,1033 (448,866) 7,103,037 7,1033 (448,866) 7,103,037 7,1033 (448,866) 7,103,037 7,1033 (448,866) 7,103,037 7,1033 (448,866) 7,103,037 7,1033 (448,866) 7,103,037 7,1033 (448,866) 7,103,037 7,1033 (448,866) 7,103,037 7,1033 (448,866) 7,103,037 7,103,038 7,103								
Trail Tier Capital Subordinated Debt (up to 50% of total Tier Capital	Shareholders Capital/Assigned Capital							
Total Tier I Capital Subordinated Debt (up to 50% of total Tier I Capital) Subordinated Debt (up to 50% of total Tier I Capital) Subordinated Debt (up to 50% of total Risk Weighted Assets Revaluation Reserve (up to 50%) 1,676,997 1,807,0098 1,607,6997 1,807,0098 1,607,6997 1,807,0098 1,607,6997 1,807,0098 1,607,6997 1,807,0098 1,607,6997 1,807,0098 1,607,6997 1,807,0098 1,607,6997 1,807,0098 1,607,6997 1,807,0098 1,607,6997 1,807,0098 1,607,6997 1,807,0098 1,607,6997 1,807,0098 1,608,0525 1,810,626 1,618,0525 1,810,626 1,618,0525 1,810,626 1,618,0525 1,810,626 1,818,0525 1,810,626 1,818,0525 1,								
Subordinated Debt (up to 50% of total Tier I Capital Subordinated Debt (up to 50% of total Risk Weighted Assets S.288 Revaluation Reserve (up to 50%) 1.676.997 1.807.098 1.807.098 1.608.952 1.810.026 Eligible Tier III Capital (a) 10,135.294 7.900.381 1.676.997 1.807.098 1.608.952 1.810.026 Eligible Tier III Capital (a) 10,135.294 7.900.381 1.608.952 1.810.026 1.608.952 1.810.026 1.608.952 1.810.026 1.608.952 1.810.026 1.608.952 1.810.026 1.608.952 1.810.026 1.608.952 1.810.026 1.608.952 1.810.026 1.608.952 1.810.026 1.608.952 1.810.026 1.608.952 1.810.026 1.81	Unappropriated / unremitted profits (Net of L	osses)			77,033	(448,866)		
Subordinated Debt (up to 50% of total Tier I Capital General Provisions subject to 1.25% of Total Risk Weighted Assets Revaluation Reserve (up to 50%) 1,807,098 1,808,098 1,8	Total Tier I Capital				8,454,769	6,089,755		
Ceneral Provisions subject to 1.25% of Total Risk Weighted Assets Revaluation Reserve (up to 50%)								
Revaluation Reserve (up to 50%)					-	-		
Total Tier II Capital (restricted up to the amount of total tier I capital) Total Regulatory Capital (a)	_	Risk Wei	ghted Assets		· · · · · · · · · · · · · · · · · · ·			
Total Regulatory Capital (a)	· •			_				
Total Regulatory Capital		ount of to	tal tier I capita	ıl)	1,680,525	1,810,626		
Risk-Weighted Exposures	Eligible Tier III Capital				-	-		
Rupers R	Total Regulatory Capital	(a)			10,135,294	7,900,381		
Rupers R	Rick-Weighted Exposures		2	2012	2011			
Nation	Nisk-Weighted Exposures					011		
Nation			Book Value	Risk Adjusted	Book Value	Risk Adjusted		
Balance Sheet Items:- Cash and balances with treasury banks 533,867 - 468,879 - 468,879 Balances with other banks 923,473 184,695 2,123,846 424,769 1,108,617 133,460 1,503,620 349,630 Advances 7,810,420 7,463,735 6,020,046 5,648,760 7,810,420 7,463,735 6,020,046 5,648,760 7,30,999 726,005 506,363 484,817 730,999 726,005 506,363 484,817 730,999 726,005 506,363 484,817 730,999 726,005 730,998 730,999 730,998 730,				•		•		
Cash and balances with treasury banks 533,867 - 468,879 - Balances with other banks 923,473 184,695 2,123,846 424,769 Investments 1,108,617 133,460 1,503,620 349,630 Advances 7,810,420 7,463,735 6,020,046 5,648,760 Operating fixed assets 3,445,150 3,736,444 3,736,444 Other assets 730,999 726,005 506,363 484,817 Commander Separates Purchase and Resale Agreements - - 445 445 Revolving underwriting Commitments Stand By Letters of Credit - - 445 445 Outstanding Foreign Exchange Contracts -Purchase - - - 445 445 Credit risk-weighted exposures 11,953,045 10,644,866 - - - 445 445 Market Risk - - - 445 - - - - - - - - - <								
Balances with other banks 923,473 184,695 2,123,846 424,769 Investments 1,108,617 133,460 1,503,620 349,630 Advances 7,810,420 7,463,735 6,020,046 5,648,760 Operating fixed assets 3,445,150 3,445,150 3,736,444 3,736,444 Other assets 730,999 726,005 506,363 484,817 Loan Repayment Guarantees Purchase and Resale Agreements 445 445 Guarantee acceptance - - 445 445 Revolving underwriting Commitments Stand By Letters of Credit 445 445 445 Outstanding Foreign Exchange Contracts - - 445 445 Credit risk-weighted exposures 11,953,045 10,644,866 10,644,866 Market Risk - - - - General market risk - - - - Market risk-weighted exposures - - - - Total Risk-Weighted exposures (b) <t< td=""><td></td><td></td><td>522 9<i>/</i>5</td><td></td><td>460.070</td><td></td></t<>			522 9 <i>/</i> 5		460.070			
Investments				- 184 605	,	- 121 760		
Advances Operating fixed assets Operating fixed assets Other assets Ot								
Operating fixed assets Other assets 3,445,150 730,999 3,445,150 726,005 3,736,444 3,736,444 3,736,444 Other assets 730,999 726,005 506,363 506,363 484,817 Interval of Balance Sheet items 14,552,526 11,953,045 14,359,198 10,644,421 Off Balance Sheet items 10,644,421 10,644,421 10,644,421 10,644,421 Coan Repayment Guarantees Purchase and Resale Agreements 2 445 445 445 Guarantee acceptance - - - 445 445 445 Stand By Letters of Credit Outstanding Foreign Exchange Contracts -Purchase -Sale - - - 445 445 445 Credit risk-weighted exposures - - - 445								
14,552,526								
Off Balance Sheet items Loan Repayment Guarantees Purchase and Resale Agreements Guarantee acceptance Revolving underwriting Commitments Stand By Letters of Credit Outstanding Foreign Exchange Contracts -Purchase -Sale 445 445 Credit risk-weighted exposures 445 445 Credit risk-weighted exposures 445 445 Market Risk General market risk General market risk Specific market Risk	Other assets							
Loan Repayment Guarantees Purchase and Resale Agreements Guarantee acceptance Revolving underwriting Commitments Stand By Letters of Credit Outstanding Foreign Exchange ContractsPurchaseSale 445 445 Credit risk-weighted exposures 11,953,045 Market Risk General market risk Specific market Risk Market risk-weighted exposures Total Risk-Weighted exposures (b) 11,953,045 445 445 445 445 445 445 445	0.007		14,552,526	11,953,045	14,359,198	10,644,421		
Purchase and Resale Agreements - - 445 445 Guarantee acceptance - - 445 445 Revolving underwriting Commitments Stand By Letters of Credit Credit - <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>								
Guarantee acceptance - - 445 445 Revolving underwriting Commitments Stand By Letters of Credit - - - 445 445 Outstanding Foreign Exchange Contracts -Purchase -Sale - - - 445 445 Credit risk-weighted exposures 11,953,045 10,644,866 Market Risk - - - General market risk - - - Specific market Risk - - - Market risk-weighted exposures - - - Total Risk-Weighted exposures (b) 11,953,045 10,644,866								
Revolving underwriting Commitments Stand By Letters of Credit Outstanding Foreign Exchange Contracts			_	_	445	445		
Outstanding Foreign Exchange Contracts -Purchase -Sale -								
-Purchase -Sale 445 445 Credit risk-weighted exposures Market Risk General market risk Specific market Risk 445 Market Risk General market risk	Stand By Letters of Credit							
445 445 Credit risk-weighted exposures								
Market Risk - - 445 445 Market Risk - 10,644,866 Specific market risk - - Specific market Risk - - Market risk-weighted exposures - - Total Risk-Weighted exposures (b) 11,953,045 10,644,866								
Market Risk - - General market risk - - Specific market Risk - - Market risk-weighted exposures - - Total Risk-Weighted exposures (b) 11,953,045 10,644,866	-Sale				115	115		
Market Risk General market risk - - Specific market Risk - - Market risk-weighted exposures - - Total Risk-Weighted exposures (b) 11,953,045 10,644,866	Cradit risk weighted exposures			11 053 0/15	443			
General market risk - - Specific market Risk - - Market risk-weighted exposures - - Total Risk-Weighted exposures (b) 11,953,045 10,644,866	Credit fisk-weighted exposures			11,733,043	-	10,044,800		
Specific market Risk - - Market risk-weighted exposures - - Total Risk-Weighted exposures (b) 11,953,045 10,644,866								
Market risk-weighted exposures Total Risk-Weighted exposures (b) 11,953,045 10,644,866				-		-		
Total Risk-Weighted exposures (b) 11,953,045 10,644,866					<u>-</u>	-		
	Č 1				-	-		
Capital Adequacy Ratio [(a) / (b) x 100)] 84.79	Total Risk-Weighted exposures	(b)		11,953,045	-	10,644,866		
	Capital Adequacy Ratio [(a) / (b) x 100)]			84.79	[74.22		

The Bank has obtained exemption from The State Bank of Pakistan for the implementation of Basel II requirements vide letter no.RCS/PA/2242 dated December 16, 2008.

33 RISK MANAGEMENT

33.1 Credit Risk

The Bank's credit risk exposure is not significantly different from that reflected in the financial statements. The management monitors and limits Bank's exposure to credit risk through monitoring of clients' credit exposure, review and conservative estimates of provisions for doubtful receivable and through the prudent use of collateral for major amounts of credit. The management is of the view that the Bank is exposed to significant concentration of credit risk as its financial assets mostly relate to agriculture sector. Detail is given below:

Segmental Information

	2012									
Segments by class of business	Advances	(Gross)	Depos	sits	Contingencies and					
					Commit					
	Rupees	%age	Rupees	%age	Rupees	%age				
Agriculture, Forestry, Hunting and Fishing	8,567,253	91	185,348	8	-	-				
Mining and Quarrying	-	-	-	-	-	-				
Textile	712	-	33	-	-	-				
Chemical and Pharmaceuticals	-	-	-	-	-	-				
Cement	-	-	-	-	-	-				
Sugar	-	-	-	-	-	-				
Footwear and Leather garments	-	-	-	-	-	-				
Automobile and transportation equipment	-	-	-	-	-	-				
Electronics and electrical appliances	-	-	-	-	-	-				
Construction	-	-	-	-	-	-				
Power (electricity), Gas, Water, Sanitary	-	-	-	-	-	-				
Financial	-	-	-	-	-	-				
Insurance	-	-	415	-	-	-				
Services	-	-	-	-	-	-				
Individuals	36,184	-	1,932,124	80	-	-				
Others	812,164	9	291,155	12	285,545	100				
	9,416,313	100	2,409,075	100	285,545	100				

Segment by sector

			20	12			
	Adva	nces	Depo	sits	Contingencies and Commitments		
	Rupees in '000'	Percent	Rupees in '000'	Percent	Rupees in '000'	Percent	
Public/ Government	-	-	-	-	-	-	
Private	9,416,313	100	2,409,075	100	285,545	100	
	9,416,313	100	2,409,075	100	285,545	100	

Details of non-performing advances and specific provisions by class of business segment

Others

		2012 2011					
	-		Rupees i	n '000			
		Classified Advances	Specific Provisions Held	Classified Advances	Specific Provisions Held		
Agriculture, Forestry, Hunting and Fishing		2,070,156	1,508,702	2,375,313	1,508,702		
Mining and Quarrying		-	-	-	-		
Textile		712	1,244	1,117	1,244		
Chemical and Pharmaceuticals		-	-	-	-		
Cement		-	-	-	-		
Sugar		-	-	-	-		
Footwear and Leather garments		-	-	-	-		
Automobile and transportation equipment		-	-	-	-		
Electronics and electrical appliances		-	-	-	-		
Construction		-	-	-	-		
Power (electricity), Gas, Water, Sanitary		-	-	-	-		
Wholesale and Retail Trade		-	-	-	-		
Exports/Imports		-	-	-	-		
Transport, Storage and Communication		-	-	-	-		
Financial		-	-	-	-		
Insurance		-	-	-	-		
Services		-	-	-	-		
Individuals		13,958	20,686	15,356	20,686		
Others	_	104,650	71,733	106,435	71,733		
	=	2,189,476	1,602,365	2,498,221	1,602,365		
Details of non-performing advances and specific	c provisions by se	ector					
Public/ Government		_	_				
Private		2,189,476	1,602,365	2,498,221	1,602,365		
Tilvate	=	2,189,476	1,602,365	2,498,221	1,602,365		
	=	2,109,470	1,002,303	2,490,221	1,002,303		
GEOGRAPHICAL SEGMENT ANALYSIS							
			2012				
	Profit	Total assets	Net assets	Continge	encies and		
	before taxation	employed Rupees	itments				
Pakistan	402,991	14,552,526	11,808,763	291	,713		
Asia Pacific (including South Asia)		-	-		, - -		
Europe	-	-	-		_		
United States of America and Canada	-	-	-		_		
Middle East	-	-	-		_		
0.1							

402,991

14,552,526

11,808,763

291,713

33.2 Market Risk

FOREIGN EXCHANGE RISK

Foreign Exchange is the risk that the earnings and or Share Capital will fluctuate due to changes in foreign exchange rates. The Bank only deals in Pakistan Rupees and does not deal in foreign currency, therefore the Bank does not have any exposure which is liable to foreign exchange risk.

	20		
Assets	Liabilities	Off- balance sheet items	Net foreign currency exposure
	Rupee	es in '000	
14,552,526	2,743,763	-	

Pakistan rupee

YIELD / MARKUP RATE RISK

Yield / markup rate risk is the risk of decline in earnings due to adverse movement of yield curve. It arises from the possibility that changes in yield / markup rates will affect the value of financial instruments. The bank is exposed to yield / markup rate risk as a result of mismatch or gaps in the amounts of assets and liabilities that mature or reprice in a given period. Sensitivity of the bank's financial assets and financial liabilities to yield / markup rate can be evaluated from the following:

_						2012						
	Effective					Exposed	d to Yield/ Inte	erest risk				_
	yield / interest rate	Total	Upto 1 month	Over 1 to 3 months	Over 3 to 6 months	Over 6 to 1 years	Over 1 to 2 years	Over 2 to 3 years	Over 3 to 5 years	Over 5 to 10 years	Above 10 Years	Non-interest bearing financial instruments
							Rupees in '000)'				
On-balance sheet financial instrumen	its											
<u>Assets</u>												
Cash and balances with treasury banks	9%	533,867	250,882	-	-	-	-	-	-	-	-	282,985
Balances with other banks	13%	923,473	389,220	292,388	-	-	-	-	-	-	-	241,865
Lending to financial institutions		-		-	-	-	-	-	-	-	-	-
Investments	12%	1,108,617	133,460	-	382,754	588,852	-	-	-	-	-	3,551
Advances	16%	7,810,420	843,493	220,367	1,121,875	1,341,423	2,464,345	454,893	961,517	288,620	113,703	184
Other assets		707,370	_									707,370
		11,083,747	1,617,055	512,755	1,504,629	1,930,275	2,464,345	454,893	961,517	288,620	113,703	1,235,955
<u>Liabilities</u>												
Bills payable		30,845	-	-	-	-	-	-	-	-	-	30,845
Borrowings		-	-	-	-	-	-	-	-	-	-	-
Deposits and other accounts	6.00%	2,409,075	1,603,704	331,567	6,671	235,868	9,685	12,634	149,630	18,916	40,400	-
Sub-ordinated loans		-		-	-	-	-	-	-	-	-	-
Liabilities against assets subject to finan	ice lease	-	-	-	-	-	-	-	-	-	-	-
Other liabilities		303,843										303,843
		2,743,763	1,603,704	331,567	6,671	235,868	9,685	12,634	149,630	18,916	40,400	334,688
On-balance sheet gap		8,339,984	13,351	181,188	1,497,958	1,694,407	2,454,660	442,259	811,887	269,704	73,303	901,267

Off-balance sheet financial instruments											
Forward Lending (including call lending, repurchase agreement lending, commitments to extend credit, etc.)	-	-	-	-	-	-	-	-	-	-	-
Forward borrowings (including call borrowing, repurchase agreement borrowing, etc.)	-	-	-	-	-	-	-	-	-	-	-
Off-balance sheet gap											
Total Yield/Interest Risk Sensitivity Gap	8,339,984	13,351	181,188	1,497,958	1,694,407	2,454,660	442,259	811,887	269,704	73,303	901,267
Cumulative Yield/Interest Risk Sensitivity Gan	8.339.984	13.351	194,539	1.692.497	3.386.904	5.841.564	6.283.823	7.095.710	7.365.414	7,438,717	8.339.984

33.3 LIQUIDITY RISK

Liquidity risk is the risk that the Bank will encounter difficulties in raising funds to meet the commitments associated with financial instruments. To safeguard this risk, the Bank has diversified its funding sources and managed its assets with liquidity in mind thereby maintaining a healthy balance of cash and cash equivalents and readily marketable securities. The maturity profile of assets and liabilities is monitored on regular basis to ensure that the adequate liquidity is maintained. The maturity profile of the Bank's assets and liabilities is summarized below:

33.3.1 Maturities of Assets and Liabilities

.1 Maturities of Assets and Liabilities	2012									
	Total	Upton 1 month	Over 1 to 3 months	Over 3 to 6 months	Over 6 months to 1 year	Over 1 to 2 years	Over 2 to 3 years	Over 3 to 5 years	Over 5 to 10 years	Above 10 years
Assets										
Cash and balances with treasury banks	533,867	533,867	-	-	-	-	-	-	-	-
Balances with other banks	923,473	631,085	292,388	-	-	-	-	-	-	-
Lending to financial institutions	-	-	-	-	-	-	-	-	-	-
Investments	1,108,617	133,460	-	382,754	588,852	-	3,551	-	-	-
Advances	7,810,420	843,493	220,367	1,121,875	1,341,423	2,464,345	454,893	961,517	288,620	113,887
Other assets	730,999	707,370	-	-	-	-	-	-	-	-
Operating fixed assets	3,445,150	-	-	-	-	-	-	-	-	3,445,150
Deferred tax assets	-	-	-	-	-	-	-	-	-	-
	14,552,526	2,849,275	512,755	1,504,629	1,930,275	2,464,345	458,444	961,517	288,620	3,559,037
Liabilities										
Bills payable	30,845	30,845	-	-	-	-	-	-	-	-
Borrowings	-	-	-	-	-	-	-	-	-	-
Deposits and other accounts	2,409,075	1,603,704	331,567	6,671	235,868	9,685	12,634	149,630	18,916	40,400
Sub-ordinated loans	-	-	-	-	-	-	-	-	-	-
Liabilities against assets subject	-	-	-	-	-	-	-	-	-	-
to finance lease										
Other liabilities	303,843	303,843	-	-	-	-	-	-	-	-
Deferred tax liabilities	-	-	-	-	-	-	-	-	-	-
	2,743,763	1,938,392	331,567	6,671	235,868	9,685	12,634	149,630	18,916	40,400
Net assets	11,808,763	910,883	181,188	1,497,958	1,694,407	2,454,660	445,810	811,887	269,704	3,518,637
Share capital	436,148									
Reserves	7,941,588									
Unappropriated profit	77,033									
Fair value reserve - investments	126,437									
Surplus on revaluation of assets	3,227,557									
outplus on revariation of assets	11,808,763									

^{33.3.2} Some assets / liabilities of the bank do not have a contractual maturity date. The period in which these assets / liabilities are assumed to mature is taken as the expected date on which the assets / liabilities be realized / settled. The above maturity analysis is based on the remaining period at the balance sheet date to the contractual maturity date.

34 CREDIT RATING

The S.B.P has exempted the Bank from credit rating requirements under Prudential Regulation G-4, till the completion of restructuring process vide letter no. BPRD/LRD-02/RATING/2009/1856 dated March 17, 2009.

35 DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue on September 26, 2012 by the Administrator of the Bank.

36 GENERAL

- 36.1 The figures of the corresponding period have been reclassified wherever necessary to achieve better comparison. However no material restatement / reclassification has been made.
- 36.2 Figures in these financial statements have been rounded off to the nearest thousand rupees.

MEHBOOB HUSSAIN CHIEF FINANCIAL OFFICER MUHAMMAD AYUB ACTING PRESIDENT/CEO