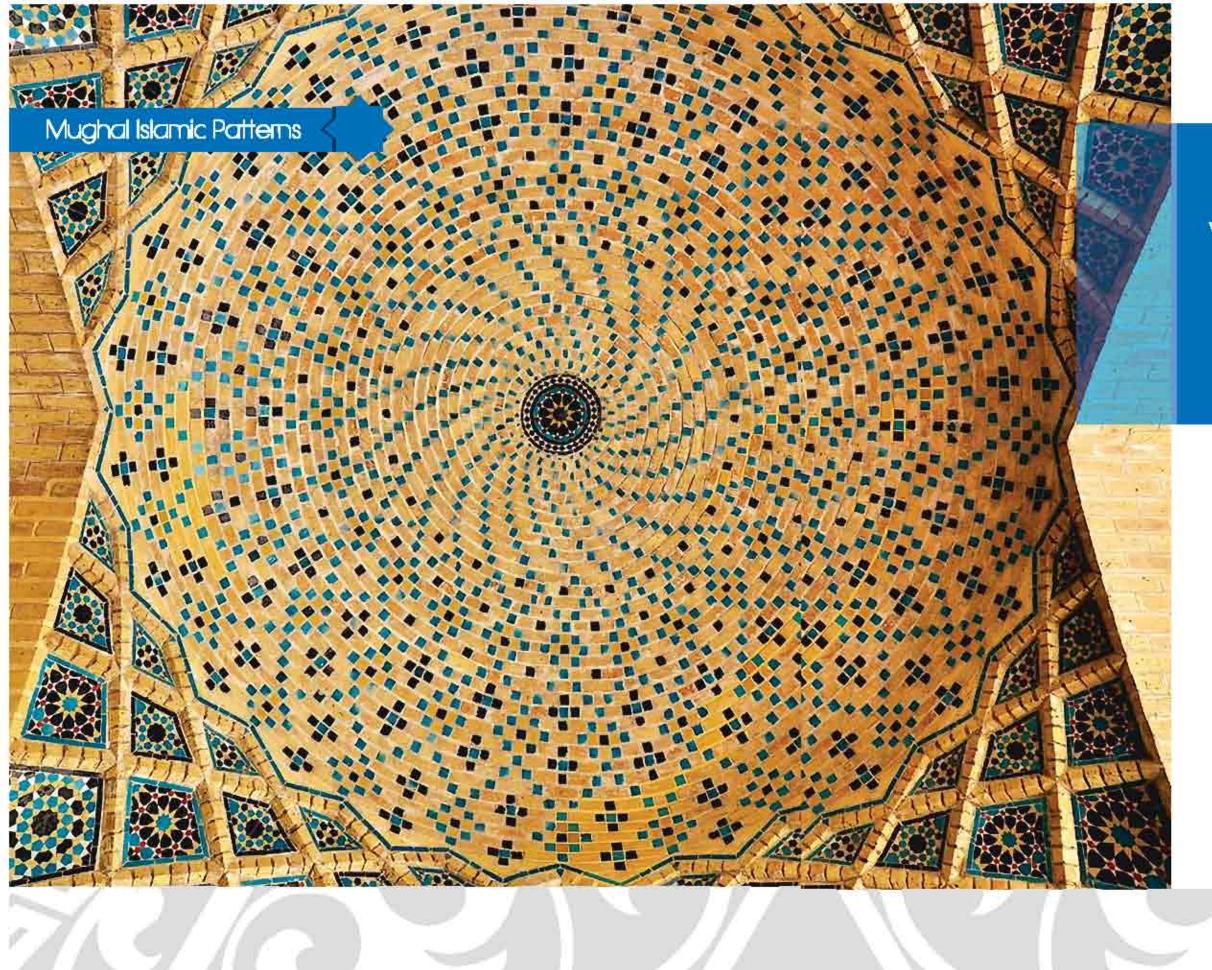
# WORLD OF ISLAMIC ARCHITECTURE ( 2014 Annual Report





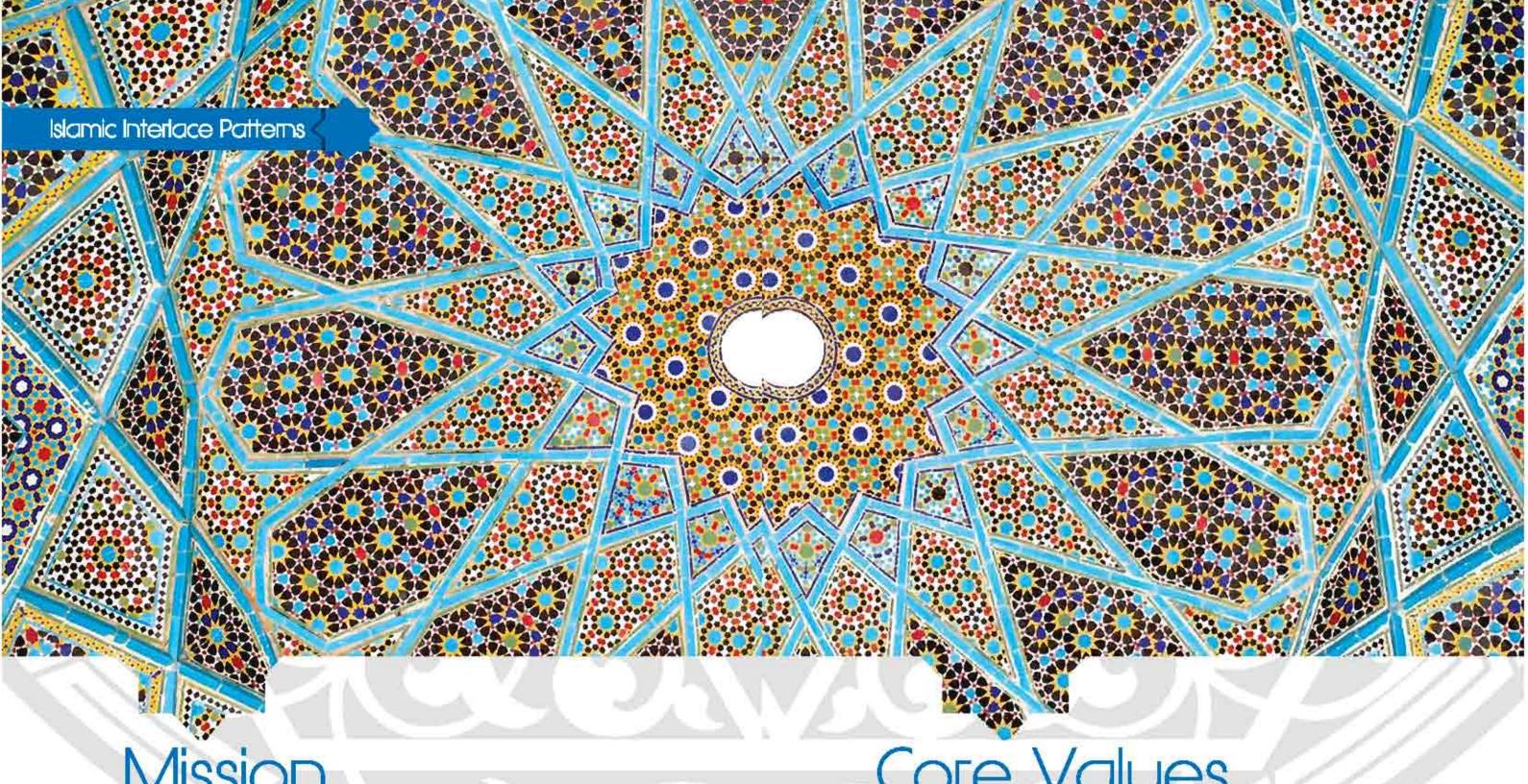


\*Inside View of Dome (Masjd-e- Nabawl, Madinah)



# Vision

The Vision of Bankislami is to be recognized as the leading Authentic Islamic Bank.



The Mission of Banklslami is to create value for our stakeholders by offering authentic, Shariah compliant and technologically advanced products and services. We differentiate curselves through:

- Authenticity
   Innovation
   Understanding our Clients' needs
   Fast, efficient and seamless delivery of solutions.

As a growing institution, the foundation for our performance lies on our human capital and Banklalami remains committed to becoming an employer of choice, attracting, nurturing and developing talent in a transparent and performance driven culture.

Bankelami is strongly committed towards its core values of:

- Product Authenticity Customer Focus
- Meritocracy
- Integrity
- Teamwork
- · Humility
- Innovation



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## Corporate Information

#### **Board of Directors**

Mr. Ali Hussain Chairman

Chief Executive Officer

Mr. Ali Mohd Hussain Ali Al Shamali \*

Mr. Ali Raza Siddiqui

Mr. Abdulhakim Habib Mansoor Binherz\*\*

Mr. Fawad Anwar Mr. Hasan A. Bilgrami Mr. Kamal Afsar \*\*\*

Mr. Shabir Ahmed Randeree

**Sharia'h Supervisory Board** 

Mufti Irshad Ahmad Aijaz Chairman
Mufti Hassan Kaleem \*\*\*\* Member
Mufti Talha Saleem Kapadia Member
Mufti Muhammad Hussain \*\*\*\*\* Member

**Audit Committee** 

Mr. Fawad Anwar Chairman
Mr. Ali Hussain Member
Mr. Ali Raza Siddiqui Member
Mr. Shabir Ahmed Randeree Member

**Risk Management Committee** 

Mr. Kamal Afsar \*\*\*\*\*\* Chairman
Mr. Ali Mohd Hussain Ali Al Shamali Member
Mr. Fawad Anwar Member
Mr. Hasan A. Bilgrami Member

I.T Committee

Mr. Hasan A. Bilgrami Chairman
Mr. Ali Hussain Member
Mr. Ali Raza Siddiqui Member

**Human Resource & Compensation Committee** 

Mr. Shabir Ahmed Randeree Chairman
Mr. Ali Mohd Hussain Ali Al Shamali Member
Mr. Ali Hussain Member
Mr. Ali Raza Siddiqui Member
Mr. Hasan A Bilgrami Member
Mr. Kamal Afsar Member

**Executive Committee** 

Mr. Ali Hussain
Mr. Ali Mohd Hussain Ali Al Shamali
Mr. Ali Raza Siddiqui
Mr. Hasan A. Bilgrami
Mr. Shabir Ahmed Randeree / Mr. Fawad Anwar
Mr. Shabir Ahmed Randeree / Mr. Fawad Anwar

**Company Secretary** 

Mr. Zahid Ali H. Jamall





#### **Auditors**

A. F. Ferguson & Co. Chartered Accountants

#### Legal Adviser

1- Haidermota & Co. Barrister at Law

2- Mohsin Tayebaly & Co.
Corporate Legal Consultants / Barristers & Advocates
High Courts & Supreme Court

\* co-opted on January 16, 2014

\*\* resigned effective from August 25, 2014.

\*\*\* co-opted on March 4, 2014

\*\*\*\* resigned effective from October 20, 2014

\*\*\*\*\* co-opted on October 29, 2014

\*\*\*\*\*\* disassociated himself from the Committee effective from December 30, 2014

Upon expiry of statutory term the Board was re-elected effective from April 29, 2014 After election of Directors, Board Committees were re-constituted effective from August 28, 2014,

#### Management (in alphabetical order)

Mr. Arshad Wahab Zuberi

Mr. Farooq Anwar

Mr. Hasan A. Bilgrami

Mr. Khawaja Ehrar ul Hassan

Mr. Muhammad Asif Siddiqui

Mr. Muhammad Faisal Shaikh

Mr. Muhammad Furgan

Mr. Muhammad Kamran Siddiqui

Mr. Muhammad Shoaib Khan

Mr. Rehan Shuja Zaidi

Mr. Shamshad Ahmed

Ms. Sheba Matin Khan

Mr. Syed Akhtar Ausaf

Mr. Syed Arif Mehtab

Mr. Syed Ata Hussain Jaffri

Mr. Syed Mujtaba Hussain Kazmi

Mr. Zahid Ali H. Jamall

#### Registered Office

11th Floor, Executive Tower, Dolmen City, Marine Drive, Block-4, Clifton,

Karachi.

Phone (92-21) 111-247(BIP)-111

Fax: (92-21) 35378373

Email: info@bankislami.com.pk

#### Share Register

Technology Trade (Private) Limited Dagia House, 241-C, Block-2, P.E.C.H.S. Off: Shahra-e-Qaideen, Karachi.

Phone: (92-21) 34387960-61 Fax: (92-21) 34391318

#### Website:

www.bankislami.com.pk

Head, Administration & General Services

Head, Operations

Chief Executive Officer

Head, Compliance & Legal

Head, Cash Management

Head, Product Development

Head, Credit Administration

Head, Service Quality & Phone Banking

Head, Treasury & Financial Institutions

Head, Internal Audit

Head, Trade Finance

Head, Human Resources

Head, Risk Management

Head, Branch Operations

Officiating Head, Information Systems

Head, Corporate Finance

Chief Financial Officer & Company Secretary

### Profile of Shari'ah Board

#### Mufti Irshad Ahmad Aijaz

Mufti Irshad Ahmad Aijaz is the full time Shariah Advisor to the Bank and Chairman of its Shariah Supervisory Board. He graduated from Jamiatul Uloom Islamiyyah, Binnori Town, Karachi and obtained his Shadat-ul-Aalamia (Masters in Arabic and Islamic Studies) from there. Afterwards, he completed his Takhassus fi al-Iftaa (Specialization in Islamic Jurisprudence and Fatwa) from Jamia Darul Uloom, Karachi. He has passed an Islamic economics course "Contemporary Business and Banking and its critical evaluation in the light of Shariah" from the Centre for Islamic Economics, Jamia Darul Uloom, Karachi. He also completed his MBA program from Igra University, Karachi.

He regularly delivers lectures on Islamic Economics and Finance at different forums and educational institutions including National Institute of Banking and Finance (State Bank of Pakistan) and Centre of Islamic Economics (an organ of Jamia Darul Uloom, Karachi).

He currently holds advisory position at a number of Institutions which include:

- > Chairman, Shariah Advisory Board Fortune Islamic Financial Services
- Shariah Advisor of Allied Rental Modaraba
- Member, Shariah Committee of Barakah Group, Australia
- Honorary Chairman, Shariah Supervisory Board of Wasil Foundation (Micro finance)

#### **Mufti Muhammad Hussain**

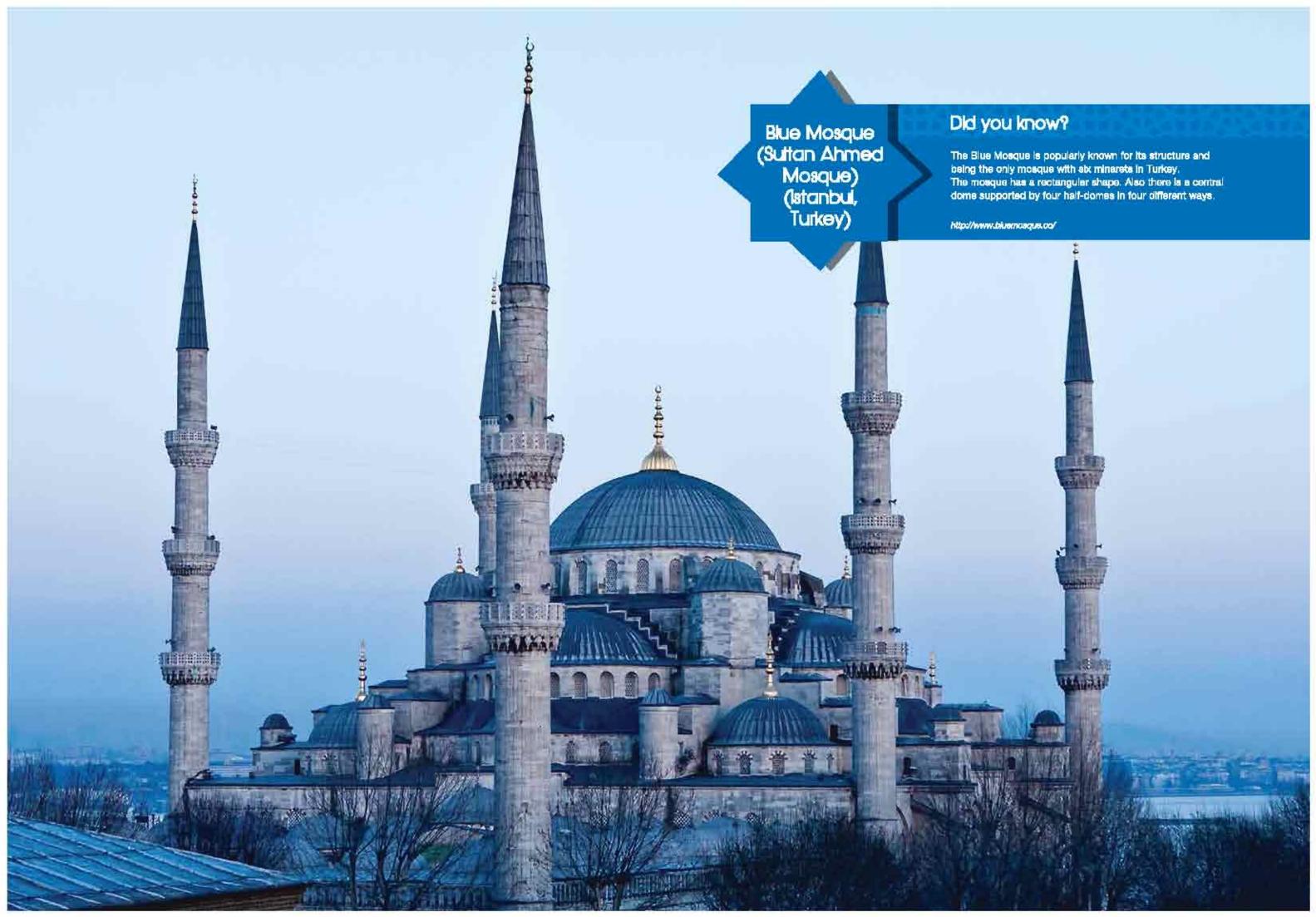
Mufti Muhammad Hussain is a prominent scholar in the field of Islamic jurisprudence. He has been teaching Islamic studies including Fiqh and Fatwa for years. He has undertaken research work in various topics including economic thoughts in Islam, financial markets, modern economic and financial issues and Islamic Banking and Finance.

He is also a member of Shariah Supervisory Board of Halal Foundation, the first Shariah certification and Research body in Pakistan. His research work includes Ushr obligation, Takaful on the basis of Waqf, Shariah rules of wealth earned through impermissible sources and rulings on status juristic person in Islam. He has authored several articles and issued Fatawas on various issues. He is associated with Jamiat-ur-Rasheed, Karachi as a senior Mufti in Darul Iftaa and lecturer in department of Fighul Muaamlaat.

#### Mufti Talha Saleem Kapadia

Mufti Talha Saleem Kapadia is the Member of Shariah Supervisory Board at BankIslami Pakistan Limited. He completed his Shadat-ul-Aalamia (Masters in Arabic and Islamic Studies) from Jamiatul Uloom Islamiyyah, Binnori Town, Karachi. Afterwards, he did Takhassus fil Ifta (Specialization in Islamic Jurisprudence and Fatwa) from Jamia Islamia, Karachi. He has also completed MBA (Finance) from Iqra University and M.A. Islamic Studies from Karachi University. He has passed an Islamic Banking course "Islamic Banking Theories & Practices", under the supervision of Eminent Scholars in the field of Islamic Finance & Economics, from National Institute of Banking and Finance, State Bank of Pakistan.

He has been associated with Banklslami as "Shariah Coordinator" and has been engaged in Shariah review, Shariah Audit and Compliance activities for last 7 years. He is an Islamic Banking Trainer in the Bank and a visiting Faculty Member at Igra University.







# Six Year's Vertical Analysis

	201	4	20	13	20	12	21	011	20 <sup>-</sup>	10	20	09
	Rs. In Min		Rs. In MIn	%	Rs. In MIn	%	Rs. In Min	%	Rs. In Min		Rs. In MIn	
Statement of Financial Position												
Assets Cash and balances with treasury banks Balances with other banks Due from financial institutions Investments	6,361 734 18,144 30,655	6% 1% 18% 30%	4,883 968 6,511 31,610	6% 1% 7% 36%	4,939 806 8,476 28,994	7% 1% 11% 39%	4,685 549 4,436 21,067	8% 1% 8% 36%	3,035 570 4,513 13,732	7% 1% 10% 30%	4,218 2,060 4,019 6,813	12% 6% 12% 20%
Financings Operating fixed assets Deferred tax assets Other assets	41,097 3,380 - 1,614	40% 3% 0% 2%	38,309 2,958 - 1,616	44% 3% 0% 2%	27,433 1,913 79 1,608	37% 3% 0% 2%	24,665 1,812 182 1,437	42% 3% 0% 2%	19,566 2,067 402 1,151	43% 5% 1% 3%	10,855 2,395 355 3,558	32% 7% 1% 10%
	101,984	100%	86,856	100%	74,249	100%	58,833	100%	45,036	100%	34,272	100%
Bills payable Due to financial institutions Deposits and other accounts Deferred tax liabilities Other Liabilities	918 561 90,331 200 3,107	1% 1% 89% 0% 3%	836 2,538 75,226 176 1,838 80,613	1% 3% 87% 0% 2%	1,251 1,621 64,216 - 1,569 68,658	2% 2% 86% 0% 2%	799 800 50,569 - 1,341 53,508	1% 1% 86% 0% 2%	563 353 38,198 - 1,155 40,269	1% 1% 85% 0% 3%	486 156 27,987 - 917 29,546	1% 0% 82% 0% 3%
Net Assets	6,867	7%	6,242	7%	5,591	8%	5,325	9%	4,766	11%	4,725	14%
Represented by Share Capital Reserves Un-appropriated Profit / (Accumulated Losses) Surplus on revaluation of assets -	5,680 273 267	6% 0% 0%	5,280 210 25	6% 0% 0%	5,280 173 8	7% 0%	5,280 91 (215)	9% 0.16% 0%	5,280 9 (555)	12% 0.02% -1%	5,280	15% 0% -2%
net of deffered tax	647	1%	727	1%	130	0%	169	0.29%	32	0.07%	38	0.11%
	6,867	7%	6,242	7%	5,591	8%	5,325	9%	4,766	11%	4,725	14%
Profit & Loss Account												
Profit / return earned Profit / return expensed Net Spread earned Provisions Net Spread after provisions Other income Other expenses Profit before tax Taxation Profit after taxation	7,812 (4,459) 3,353 (40) 3,313 632 (3,475) 470 (156)	93% -53% 40% 0% 39% 7% -41% 6% -2%	6,289 (3,790) 2,500 (127) 2,373 454 (2,518) 308 (123) 185	93% -56% 37% -2% 35% 7% -37% 5% -2% 3%	5,992 (3,507) 2,485 (91) 2,394 333 (2,264) 463 - (156) 307	95% -55% 39% -1% 38% 5% -36% 7% -2% 5%	5,502 (2,883) 2,619 (85) 2,534 227 (2,152) 609 (199) 410	96% -50% 46% -1% 44% -38% 11% -3%	3,807 (2,058) 1,750 (4) 1,746 206 (1,907) 45 2	95% -51% 44% 0% 43% 5% -48% 1% 0% 1%	2,177 (1,222) 955 (111) 844 343 (1,766) (580) 90 (490)	86% -49% 38% -4% 33% 14% -70% -23% 4% -19%

# Six Year's Horizontal Analysis

	20	14	20	13	20	12	2	011	20	)10	20	009
	Rs. In Mi	n %	Rs. In MIn	%	Rs. In MIn	%	Rs. In MIn	%	Rs. In MI	n %	Rs. In Mir	1 %
Statement of Financial Position												
Access												
Assets Cash and balances with treasury banks	6,361	30%	4,883	-1%	4,939	5%	4.685	54%	3.035	-28%	4,218	94%
Balances with other banks	734	-24%	968	20%	806	47%	549	-4%	570	-72%	2,060	-7%
Due from financial institutions	18,144	179%	6,511	-23%	8,476	91%	4,436	-2%	4,513	12%	4,019	9860%
Investments	30,655	-3%	31,610	9%	28,994	38%	21,067	53%	13,732	102%	6,813	36%
Financings	41,097	7%	38,309	40%	27,433	11%	24,665	26%	19,566	80%	10,855	67%
Operating fixed assets Deferred tax assets	3,380	14% 0%	2,958	55% -100%	1,913 79	6% -56%	1,812 182	-12% -55%	2,067 402	-14% 13%	2,395 355	25% 33%
Other assets	1,614	0%	1.616	0%	1.608	12%	1,437	25%	1,151	-68%	3,558	268%
Other deserte	101,984	17%	86,856	17%	74,249	26%	58,833	31%	45,036	31%	34,272	80%
11.190					=====		-					
Liabilities Bills payable	918	10%	836	-33%	1.251	57%	799	42%	563	16%	486	37%
Due to financial institutions	561	-78%	2.538	57%	1,621	103%	800	127%	353	126%	156	-37%
Deposits and other accounts	90,331	20%	75,226	17%	64,216	27%	50,569	32%	38,198	36%	27,987	124%
Deferred tax liabilities	200	14%	176	-	0%	-	-	0	-	-	-	-
Other Liabilities	3,107	69%	1,838	17%	1,569	17%	1,341	16%	1,155	26%	917	12%_
	95,117	18%	80,613	17%	68,658	28%	53,508	33%	40,269	36%	29,546	113%
Net Assets	6,867	10%	6,242	12%	5,591	5%	5,325	12%	4,766	1%	4,725	-9%
					= ====		=					
Represented by	F 000	00/	F 000	00/	F 000	00/	F 000	00/	F 000	00/	F 000	00/
Share Capital Reserves	5,680 273	8% 30%	5,280 210	0% 21%	5,280 173	0% 90%	5,280 91	0% 880%	5,280 9	0%	5,280 0%	0%
Un-appropriated Profit /	213	30 70	210	2170	173	90 70	91	00070	9	-	070	
(Accumulated Losses)	267	975%	25	222%	8	-104%	(215)	-61%	(555)	-6%	(592)	478%
Surplus on revaluation of assets -							( - /		()		( )	
net of deffered tax	647	-11%	727	458%	130	-23%	169	422%	32	-14%	38	262%
	6,867	10%	6,242	12%	5,591	5%	5,325	12%	4,766	1%	4,725	-9%
					====		-					
Profit & Loss Account												
Profit / return earned	7,812	24%	6,289	5%	5,992	9%	5,502	45%	3,807	75%	2,177	49%
Profit / return expensed	(4,459)	18%	(3,790)	8%	(3,507)	22%	(2,883)	40%	(2,058)	68%	(1,222)	68%
Net Spread earned	3,353	34%	2,500	1%	2,485	-5%	2,619	50%	1,750	83%	955	30%
Provisions	(40)	-68% 40%	(127)	39%	(91)	8% -6%	٠,	1965%	(4)	-96%	(111) 844	-15% 40%
Net Spread after provisions Other income	3,313 632	40% 39%	2,373 454	-1% 36%	2,394 333	-6% 47%	2,534 227	45% 10%	1,746 206	107% -40%	343	40% 75%
Other expenses	(3,475)	38%	(2,518)	11%	(2,264)	5%	(2,152)	13%	(1,907)	8%	(1,766)	71%
Profit before taxation	470	<b>52</b> %	308	-33%	463	-24%	609	1266%	45	108%	(580)	149%
Taxation	(156)	27%	(123)	-21%	(156)	-21%		10017%	2	-98%	90	-49%
Profit after taxation	314	69%	185	-40%	307	-25%	410	780%	47	-110%	(490)	783%
		_								_		



# Statement of Value Added

	20		201	
	Rs. In Min	%	Rs. In MIn	%
Value Added				
Net Spread earned	3,353		2,500	
Other income	632		454	
Operating expenses excluding staff cost,				
depreciation, amortisation, donations and WWF	(1,611)		(1,170)	
Provision against advances, investments & others			(127)	
Value added available for distribution	2,334		1,657	
Distribution of value added				
To employees				
Remuneration, provident fund and other benefits	1,509	64.7%	1,084	65.43%
To government				
Worker welfare fund	9	0.40%	6	0.37%
Income tax	156	6.69%	123	7.41%
mosmo tax	165	7.09%	129	7.78%
To Society				
Donations	-	-	-	-
To Shareholders				
Depreciation	330		230	
Amortisation	15		29	
Retained during the year	308		185	
riotainos sumig tilo your	653	28%	444	26.79%
	2,334	100.00%	1,657	100.00%
		100100 /0		100.0070

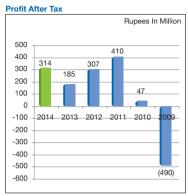
# Six Years' Financial Summary 2009-2014

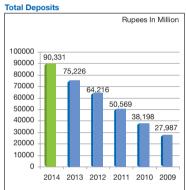
					(Rupees in Millions
		2014	2013	2012	
Profit & Loss Account					
Profit/return Earned		7,812	6,289	5,992	
Profit /return Expensed		4,459	3,790	3,507	
Net Spread earned	mo	3,353	2,500	2,485 282	
Fee, commission, brokerage & exchange Incompividend and capital gains	ille	560 32	368 7	202 17	
Other Income		40	79	34	
Total Other Income		632	454	333	
Total Income		3,985	2,953	2,818	
Other expenses		3,475	2,518	2,264	
Profit/(loss) before tax and provisions		510	435	554	
Provisions		40	127	91	
Profit/(loss) before tax		470 314	308 185	463 307	
Profit/(loss) after tax		314	100	307	
Statement of Financial Position					
Paid up capital		5,680	5,280	5,280	
Reserves		273	210	173	
Unappropriated profit/(loss) Shareholder's equity		267 6,220	25 5,515	8 5,461	
Surplus on revaluation of assets-net of tax		647	727	130	
Net Assets		6,867	6,242	5,591	
Total Assets		101,984	86,856	74,249	
Earning Assets		90,629	77,398	65,710	
Gross Financings		41,698	38,932	27,934	
Financings-net of provisions		41,097	38,309	27,433	
Non-performing Loans (NPLs) Investments		1,062 30,655	1,109 31,610	1,205 28,994	
Total Liabilities		95,117	80,613	68,658	
Deposits & other accounts		90,331	75,226	64,216	
Current & Saving Deposits (CASA)		55,244	40,618	34,030	
Borrowing		561	2,538	1,621	
Profit bearing Liabilities		73,688	65,141	54,393	
Contingencies and commitments		9,538	10,308	8,238	
Financial Ratios					
Profit before tax ratio(PBT/total income)		11.79%	10.43%	16.43%	
Net Spread earned/Profit Earned		42.92%	39.74%	41.47%	
Other income to total income	Time	15.86%	15.36%	11.83%	
Income/ expense ratio (excl. provisions) Return on average equity (ROE) (excl. surplus)	Times	1.15 5.35%	1.17 3.38%	1.24 5.78%	
Return on average assets (ROA)		0.33%	0.23%	0.46%	
Return on Capital Employed (ROCE)		0.58%	0.43%	0.77%	
Earning per share (EPS after tax)	Rs.	0.5777	0.3467	0.5809	
Gross Financing/ deposit ratio		46.16%	51.75%	43.50%	
Net Financing /deposit ratio		45.50%	50.92%	42.72%	
Breakup value per share	D-	40.04	40.45	40.04	
(excl.surplus on rev. of assets)	Rs.	10.81	10.45	10.34	
Breakup value per share (incl.surplus on rev. of assets)	Rs.	11.92	11.82	10.59	
Earning assets to total assets ratio	110.	88.87%	89.11%	88.50%	
Earning assets to profit bearing Liabilities	Times	1.23	1.19	1.21	
CASA to Total Deposits		61.16%	53.99%	52.99%	
NPLs to Gross Financings ratio		2.55%	2.85%	4.31%	
Assets to Equity	Times	16.40	15.75	13.60	
Deposit to share holder equity	Times	14.52	13.64	11.76	
Capital Adequacy Ratio Market value per share-Dec 31	Rs.	16.70% 9.81	15.37% 6.94	15.13% 9.21	
iviainet value pei silate-Dec 31	113.	3.01	0.34	₹.∠١	
Non Financial Information					
Number of branches		213	201	141	
Total number of employees		2,150	1,520	1,410	

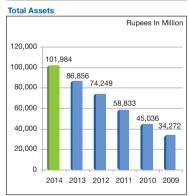


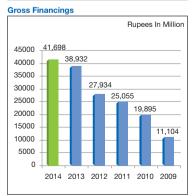
#### (Rupees in Millions)

0011	2010	2000	
2011	2010	2009	
5,502 2,883 2,619 187 0.002 39 227 2,846 2,152 693 85 609 410	3,807 2,058 1,750 153 0.001 53 206 1,956 1,907 49 4 45	2,177 1,222 955 316 2 24 343 1,298 1,766 (490) 111 (580) (490)	
5,280	5,280	5,280	
91	9	-	
(215)	(555)	(592)	
5,156	4,734	4,687	
169	32	38	
5,325	4,766	4,725	
58,833	45,036	34,272	
50,718	38,381	23,746	
25,055	19,895	11,104	
24,665	19,566	10,855	
838	660	789	
21,067	13,732	6,813	
53,508	40,269	29,546	
50,569	38,198	27,987	
26,028	19,402	15,335	
800	353	156	
41,123	29,390	20,565	
4,595	4,468	1,263	
21.39%	2.28%	-44.67%	
47.60%	45.96%	43.86%	
7.97%	10.54%	26.41%	
1.32	1.03	0.73	
8.28%	0.99%	-9.93%	
0.79%	0.12%	-1.84%	
1.31%	0.13%	-2.29%	
0.7757	0.09	(0.93)	
49.55%	52.08%	39.68%	
48.78%	51.22%	38.78%	
9.77	8.97	8.88	
10.09	9.03	8.95	
86.21%	85.22%	69.29%	
1.23	1.31	1.15	
51.47%	50.79%	54.79%	
3.35%	3.32%	7.10%	
11.41	9.51	7.31	
9.81	8.07	5.97	
17.18%	19.50%	18.24%	
3.1	3.63	7.25	
102	102	102	
1,448	1,347	1,471	

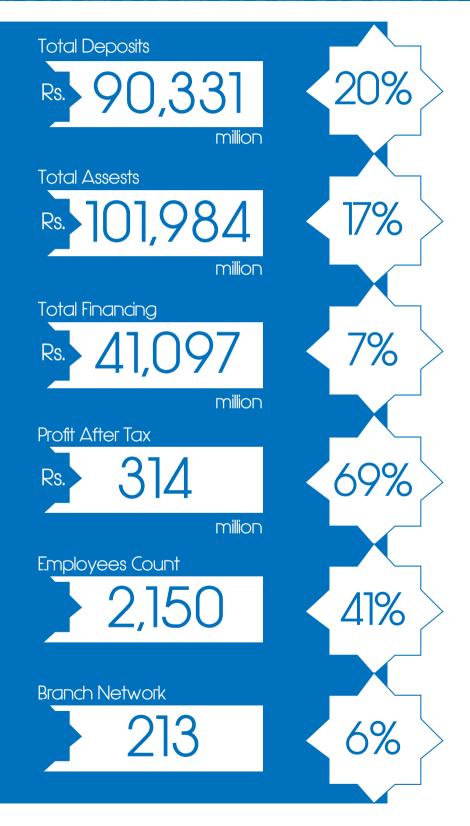








# 2014 has been another promising year





# Notice of Annual General Meeting

Notice is hereby given that the 11th Annual General Meeting of the Members of Banklslami Pakistan Limited will be held Inshallah on Monday, March 30, 2015 at 11:00 a.m. at Regent Plaza Hotel & Convention Centre, Main Shahrah Faisal, Karachi to transact the following business:

#### **ORDINARY BUSINESS**

- 1- To confirm minutes of the 10th Annual General Meeting held on April 18, 2014.
- 2- To receive, consider and adopt the Annual Audited Accounts of the Bank and Consolidated Audited Accounts of the Bank for the year ended December 31, 2014 together with the Auditors; and Directors; Reports thereon.
- 3- To appoint Auditors of the Bank for the year ending December 31, 2015 and to fix their remuneration. The present auditors, A.F. Ferguson & Co., Chartered Accountants, retire and being eligible, offer themselves for reappointment.

By Order of the Board

Zahid Ali H. Jamall Company Secretary

Zeidal H

Karachi: March 09, 2015

#### Notes:

- 1 The Members' Register will remain closed from March 25, 2015 to March 31, 2015 (both days inclusive).
- A member eligible to attend and vote at this meeting may appoint another member as proxy to attend and vote in the meeting. Proxies in order to be effective must be received at the registered office not less than 48 hours before the holding of the meeting.
- An individual beneficial owner of the Central Depository Company, entitled to vote at this meeting must bring his/her Computerized National Identity Card with him/her to prove his/her identity, and in case of proxy must enclose an attested copy of his/her Computerized National Identity Card. Representatives of corporate members should bring the usual documents required for such purposes.
- 4 Members are requested to promptly notify Share Registrar, M/s. Technology Trade (Pvt.) Ltd., Dagia House, 241-C, PECHS Society, Karachi, of any change in their address.
- In pursuance with the Securities and Exchange Commission of Pakistan ("SECP") Notification No SRO.831 (1)/2012 of July 5th, 2012 in suppression of earlier notification No. SRO 779 (1)/2011 of August 18, 2011, SECP directed all listed companies to mention Computerized National Identity Card (CNIC) / NTN numbers of the registered members on the dividend warrant. The Shareholders having physical shares are once again requested to immediately send a copy of their valid Computerised National Identity Card (C.N.I.C) to our Registrar Office, M/S. Technology Trade (PVT) Ltd. Dagia House, 241-C, Block-2, P.E.C.H.S, Off Shahrah-E-Quaideen, Karachi for printing/insertion on dividend warrants. In case of non-receipts of copy of valid C.N.I.C (Unless it has been provided earlier) and non-compliance of the above requirement the company will be constrained to withhold dispatch of dividend warrants to such shareholders as per S.E.C.P SRO and directives. The corporate entities has also advised to submit the NTN number to the above given address.

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- Investment with as low as Fis. 10,000/-
- Profit payment at meturity
- Nationwide network of 213" online branches in 80 cities
- Internet Benking Facility
- Tenure of investment from 1 month to 5 years
- No penalty on premature encashment of investment



## Directors' Report

On behalf of the Board, I am pleased to present the eleventh Annual Report of Banklslami Pakistan Limited ('the Bank or 'BIPL'). Highlights are:

	Dec-14	Dec-13	Growth (%)
		Rupees in Mil	lions
Total Deposits	90,331	75,226	20.08
Total Assets	101,984	86,856	17.42
Total Financing	41,097	38,309	7.28
Total Investments	30,655	31,610	-3.02
Shareholder's Equity (including revaluation)	6,867	6,242	10.01
Branches	213	201	5.97
Basic Earnings/(loss) per share - rupees	0.58	0.35	65.71

The Bank continued its network expansion and at the end of the year had 213 branches and sub branches in 80 cities in Pakistan. BankIslami retained its position as having the second largest network amongst Islamic banks in Pakistan. Following expansion in 2012 and 2013, the Bank focused on consolidation in 2014 hence only 12 branches and sub-branches were added in 4 cities. In 2015, the Bank shall continue consolidating its operations with plans of opening additional 24 branches and sub-branches.

Improvement in operating results was noted in all areas though the Bank was unable to realize full potential of its franchise as well as infra-structure due to various reasons. Muted growth in Financing is attributed to that. 81% of the growth in Financing came from Mortgage Financing as well as Auto Ijarah which registered a growth of 56% and 112% respectively. Quality of Financing further improved and there were no additional Net Provisions. Investments declined due to non-availability of GoP Ijarah Sukuk. On the Liability side, 61% of the Deposits comprised of Current and Saving Accounts as against 54% in 2013. Despite of 20% increase in Deposits, Cost of Deposits decreased by almost 34 bps. On the expense side, Administrative Cost increased by 39% on the back of expansion carried out in 2013. Average Cost per Branch worked out to be Rs. 16M. Prudent Balance Sheet management, coupled with some of the factors mentioned in the foregoing, enabled the Bank to remain in the black despite of a constrained operating environment.

In other areas, 721 employees were added across the network bringing average employee per branch to 12 which is one of the best in the Industry including the large banks. 192 Training Programs were conducted across the network attended by 4,472 participants. Increased focus on Phone Banking lead to on average 82 calls per Agent per day as against 57 in 2013. Similarly, following deployment of Cardless Biometric ATM, number of withdrawals increased by 92%. Internet users registered an increase of 18% while Visa Debit Card holders grew by 25%.

A full review of the operating performance is contained in the Management Discussion and Analysis Section.

The Bank also completed Rs. 400M of Rights offering announced in 2013 taking the Paid Up Capital to Rs. 5.76B. On December 30th, the Bank further announced a Rights offering of Rs. 4.32B which when completed in early 2015 will take the Paid Up Capital well past prescribed Regulatory Capital Requirement of Rs. 10B. BankIslami is the second Islamic Bank to have complied with the Paid Up Capital requirements of SBP. It is hoped this Capitalization will enable the Bank to expand its operations more rapidly, particularly on the Financing side which were kept in check due to higher CAR requirement.

#### **Corporate and Financial Reporting Framework**

The Board of Directors is fully cognizant of its responsibility under the Code of Corporate Governance issued by the Securities and Exchange Commission of Pakistan and adopted by the State Bank of Pakistan. The following statements are a manifestation of its commitment towards high standards of Corporate Governance and continuous organizational improvement:

- 1- The financial statements prepared by the Management of the Bank present fairly its state of affairs, the results of its operations, cash flow and changes in equity.
- 2- Proper books of account of the Bank have been maintained.
- 3- Appropriate accounting policies have been consistently applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment.
- 4- International Accounting Standards, as applicable in Pakistan have been followed in the preparation of financial statements and any departure there from has been adequately disclosed and explained.
- 5- The system of internal control is sound in design and has been effectively implemented and monitored.
- 6- There are no doubts upon the Bank's ability to continue as a going concern.
- 7- There has been no material departure from the best practices of Corporate Governance as detailed in the listing regulations.
- 8- The value of investments of the Bank's Provident Fund and gratuity fund based on un-audited accounts at December 31, 2014 amounted to Rs.351.45 million and Rs.170.67 million respectively.
- 9- The purchase and sale of shares by the Directors and the Chief Executive during the year is given in enclosed annexure.

#### **Compliance with Code of Corporate Governance**

The requirements of the Code of Corporate Governance set out by Karachi Stock Exchange in its listing regulations relevant for the year ended December 31, 2014 have been adopted by the Bank and have been duly complied with. A statement to this effect is annexed with the report.

#### **Risk Management Framework**

The Risk Management function has now taken its root within the financial institutions on a world-wide basis, and is as critical in fulfilling the institution's financial objectives as one of its main objectives. It is not just a function to foretell adverse future events, but it brings about the basic function of being informed; being informed of what can or may happened, being informed of what steps and controls need to be taken to reduce and mitigate the level of risk and to be informed and to be reasonably prepared to deal with any undesired event and circumstances. Decisions emanating from this basic understanding form the cornerstone of our Risk Management Framework.

A strong organizational set-up, with clearly defined roles and responsibilities permits a higher level of articulation of the Bank's risk mandate, establishment of a structure that provides for authority, delegation, accountability, and the development of a control framework. Risk Management cannot live in a vacuum; in order to be effective, it has to be run on an enterprise level. Our framework comprises of a separate department, with a dedicated and growing team, which share our core strategic values including an effective Shariah compliance.



Committees related to the management of risks at Banklslami form the main layer of the framework, the inflow and outflow of information is through the dedicated function of risk management. The Head of Credit and Risk management, Operations, Finance, Treasury and other related functions review the critical risk areas of operational, credit and market risk as well as other risks being faced by the organization, along with the magnitude of their impact and likelihood of occurrence.

BankIslami perceives the management of risk not to be limited to a department or a function, but rather should read into daily business routine. Ideas and decisions are heavily based on the risk and reward trade-off some of the ideas which never see the light of the day are usually the ones which have been shelved due to an unacceptable risk level. The risks when identified and analyzed are further weighed against the applicable risk weights and its impact reviewed on a periodic basis. This pro-active approach helps in outlining the organization's risk tolerance level vis-à-vis BankIslami's risk appetite in relation to its size, current position and market standing, with a view to refine processes, controls and guidelines to not only mitigate, but also to effectively manage risk.

#### **Credit Rating**

The Bank has been assigned a long term entity of 'A' and short term rating of 'A-1' by Pakistan Credit Rating Agency Limited (PACRA), reflecting BankIslami well conceived business strategy and establishment of an effective operating platform to execute the business strategy.

#### Pattern of Shareholding

The Pattern of shareholding as at December 31, 2014 is annexed with the report.

#### Auditors

The present Auditors A.F. Ferguson & Co., retire and being eligible offer themselves for reappointment. As required under the Code of Corporate Governance, the Audit Committee has recommended the appointment of A.F. Ferguson & Co., as Auditors for the year ending December 31, 2015.

#### Acknowledgments

The Board would like to place on record its deep appreciation for the State Bank of Pakistan for all the assistance and guidance. We are also thankful to our employees for their kind dedication and commitment during the year under review.

On behalf of the Board,

Hutzukkmin

Hasan A Bilgrami Chief Executive Officer

March 06, 2015

#### **ANNEXURE TO DIRECTORS' REPORT**

The purchase and sale of shares by Directors and Chief Executive Officer during the year are given below:

Name	Designation	No. of Shares as at Jan. 01, 2014	Shares subscribed during the Year	No. of Shares as at Dec. 31, 2014
Mr. Ali Hussain	Chairman	-	48,159,683	48,159,683
Mr. Ali Raza Siddiqui	Director	5,000	453	5,453
Mr. Fawad Anwar	Director	1,000	-	1,000
Mr. Hasan A. Bilgrami	CEO	499,079	37,819	536,898
Mr. Shabir Ahmed Randeree	Director	51,423,883	5,158,644	56,582,527
Mr. Kamal Afsar	Director	1,000	-	1,000

#### Attendance of Board of Directors for the Year 2014:

Director Name	Total	Attended	Leave of Absence
Mr. Ali Hussain	8	8	0
Mr. Ali Raza Siddiqui	8	8	0
Mr. Abdulhakim Habib Mansoor Binherz *	4	2	0
Mr. Ali Mohd Hussain Ali Al Shamali **	8	6	2
Mr. Fawad Anwar	8	8	0
Mr. Hasan A. Bilgrami	8	8	0
Mr. Kamal Afsar ***	7	3	4
Mr. Shabir Ahmed Randeree	8	4	4

<sup>\*</sup> he resigned effective August 25, 2014, including August 25, 2014 four board meetings were held.

<sup>\*\*</sup> he was appointed effective January 16, 2014, his appointment was subject to SBP approval, including January 16, 2014 eight board meetings were held.

<sup>\*\*\*</sup> he was appointed effective March 4, 2014, his appointment was subject to SBP approval, including March 4, 2014 seven board meetings were held.



#### **ANNEXURE TO DIRECTORS' REPORT**

#### Attendance of members of Board Committees for the Year 2014:

#### Audit Committee:

Name	Total	Attended	Leave of Absence
Mr. Ali Hussain	4	4	0
Mr. Ali Raza Siddiqui	4	4	0
Mr. Abdulhakim Habib Mansoor Binherz	2	1	1
Mr. Fawad Anwar	4	4	0
Mr. Shabir Ahmed Randeree	4	1	3

#### Risk Management Committee

Mr. Ali Mohd Hussain Ali Al Shamali	1	1	0
Mr. Abdulhakim Habib Mansoor Binherz	0	0	0
Mr. Fawad Anwar	1	1	0
Mr. Hasan A Bilgrami	1	1	0
Mr. Kamal Afsar	1	1	0

#### Human Resource & Compensation Committee

Mr. Ali Hussain	1	1	0
Mr. Ali Mohd Hussain Ali Al Shamali	1	1	0
Mr. Ali Raza Siddiqui	1	1	0
Mr. Abdulhakim Habib Mansoor Binherz	0	0	0
Mr. Fawad Anwar	1	1	0
Mr. Hasan A Bilgrami	1	1	0
Mr. Kamal Afsar	1	1	0
Mr. Shabir Ahmed Randeree	1	1	0

# Management Discussion and Analysis

#### **BUSINESS ENVIRONMENT<sup>1</sup>:**

Positive trends were witnessed in economic front in the year of 2014. However, political protests in Islamabad and floods in September slowed the economic recovery. The following is a brief overview of the economy of Pakistan for the year 2014.

#### **Gross Domestic Product:**

Pakistan's GDP growth was 4.1% during FY14 compared to 3.7% for FY13 but lower than budgeted target of 4.4% for the year. The agricultural sector grew by 2.1% vs 2.9% in FY13, since, there was an improvement in area under cultivation of the major crops by 5.5% with resulted in improved agricultural production and growth. Industrial sector grew by 5.8% vs 1.4% in FY13 on back of growth in fertilizer, sugar and beverage industries. Services sector grew by 4.3% vs 4.9% in FY13, mainly due to growth in wholesale and retail trade services. For FY15, State Bank of Pakistan ('SBP') has estimated GDP growth to be 5.1%.

#### LSM growth:

Large Scale Manufacturing ('LSM') grew by 5.3% compared to 4.1% in FY13. The increase was due to growth in fertilizer, sugar and beverage industries. The local manufacturers faced energy shortages especially in textiles, paper and glass sectors leading to decline in growth of these industries.

#### Inflation:

Inflation witnessed declining trend in 2014. It touched 11-year low due to lower fuel prices and fall in commodity & food prices. In December 2014, inflation stood at 4.30% compared to 8.7% in December 2013. SBP expects average CPI inflation to remain in the range of 4.5% - 5.5% in FY15.

#### Forex Reserves:

Foreign exchange reserves stood at US\$15.3B in December 2014 compared to US\$8.3B in December 2013, a growth of 83.6%. The reserves touched its low in February following repayments of foreign loans. However, inflows from successful completion 5th Review of the IMF program, issuance of Euro Bond of US\$ 2B and sukuks of US\$1B in the international markets, auction of 3G/4G licenses for US\$1.1B and Saudi grant of Rs.1.5bn led to an increase in foreign exchange reserves. The government targets to achieve foreign exchange reserves to US\$17 billion in 2015.

#### Remittances:

Overseas Pakistanis sent US\$17.0B remittances in year 2014 compared to US\$14.6B in year 2013 registering a growth of 17%. Worker's remittances came from Saudi Arabia that accounts for 30.4% of total remittance followed by U.A.E (20.6%), USA (14.8%), UK (13.0%) and Kuwait (4.3%). Remittances from the Middle East (includes KSA, U.A.E & Other GCC countries) grew by 20% on year on year basis, and was the main contributor to overall growth in home remittances.

<sup>&</sup>lt;sup>1</sup> All economic data, where otherwise stated, are taken from various reports of the State Bank of Pakistan.



#### **US\$ Pak Rupee parity:**

The rupee appreciated by 4.6% against the US dollar in the inter-bank market to Rs.100.48/US\$ on December 31, 2014 from Rs.105.31/US\$ on December 31, 2013. During the months of January to April, high volatility was witnessed in US\$ Pak rupee parity, the rate went up to Rs.105.62/US\$ in Feb 2014 to as low as Rs.96.21/US\$ in Apr 2014. Going forward, relative stability is expected in the parity.

#### **Foreign Investment:**

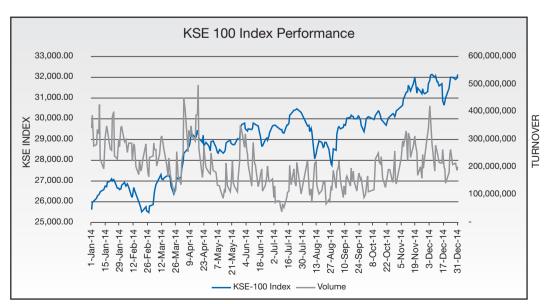
The net Foreign Direct Investment ('FDI') stood at US\$1,751.6M in 2014 versus US\$1,332.8M in 2013, an increase of 31.4% on year on year basis. Telecommunication sector (on back of roll out of 3G/4G services), Oil & Gas exploration business and Financial services attracted investment from foreign companies.

#### **Monetary policy:**

SBP kept the policy rate constant at 10.0% for the year until November 2014 when it slashed it by 50 basis points to 9.5% because of improvement in key macro-economic indicators especially inflation and expectations of its declining trend. The downward trend in oil prices is taken as good omen and is used as factor to push growth momentum in the economy resulting in cut in discount rate. We expect that the oil prices to stabilize and bottom out in mid-2015 and therefore for year 2015, we expect the policy rate to be between 8% to 9.5%.

#### Stock market:

The barometer of performance of stock market, the KSE-100 index, closed the year at 32,131.28 points from 25,261.14, an increase of 27.1% on year on year basis. The KSE-100 peak for the year was 32,148.78 achieved on December 5, 2014. According to Bloomberg, Pakistan ranked third in 2014 amongst the Best Performing Markets in the world. Moreover, according to MSCI Asian Frontier Markets, Pakistan ranked number one - outpacing Sri Lanka, Vietnam and Bangladesh. There were nine public offering of shares in 2014 compared to three in 2013.



#### **Future Outlook:**

The year 2014 saw picking up of economic growth, reduction in inflation to single digit, significant improvement in country's foreign exchange reserves, successful launch of Euro Bond and Sukuk, continued growth in remittances, successful auction of long pending 3G and 4G licenses; strengthening of rupee parity against dollar, rise in foreign direct investment and new highs for the stock market

However, structural reforms such as improvement in governance, investment in infrastructure, resolving law and order situation and energy sector reforms continue to remain a challenge.

We foresee continuation of economic growth momentum in 2015 despite challenges. The lower global oil prices has provided the much needed impetus for growth and has led to positive inflationary outlook, lower interest rates and stable foreign reserves for Pakistan. It is expected that the Pakistan's economy can capitalize on this opportunity and improve its macroeconomic indicators going forward.

#### **ISLAMIC BANKING:**

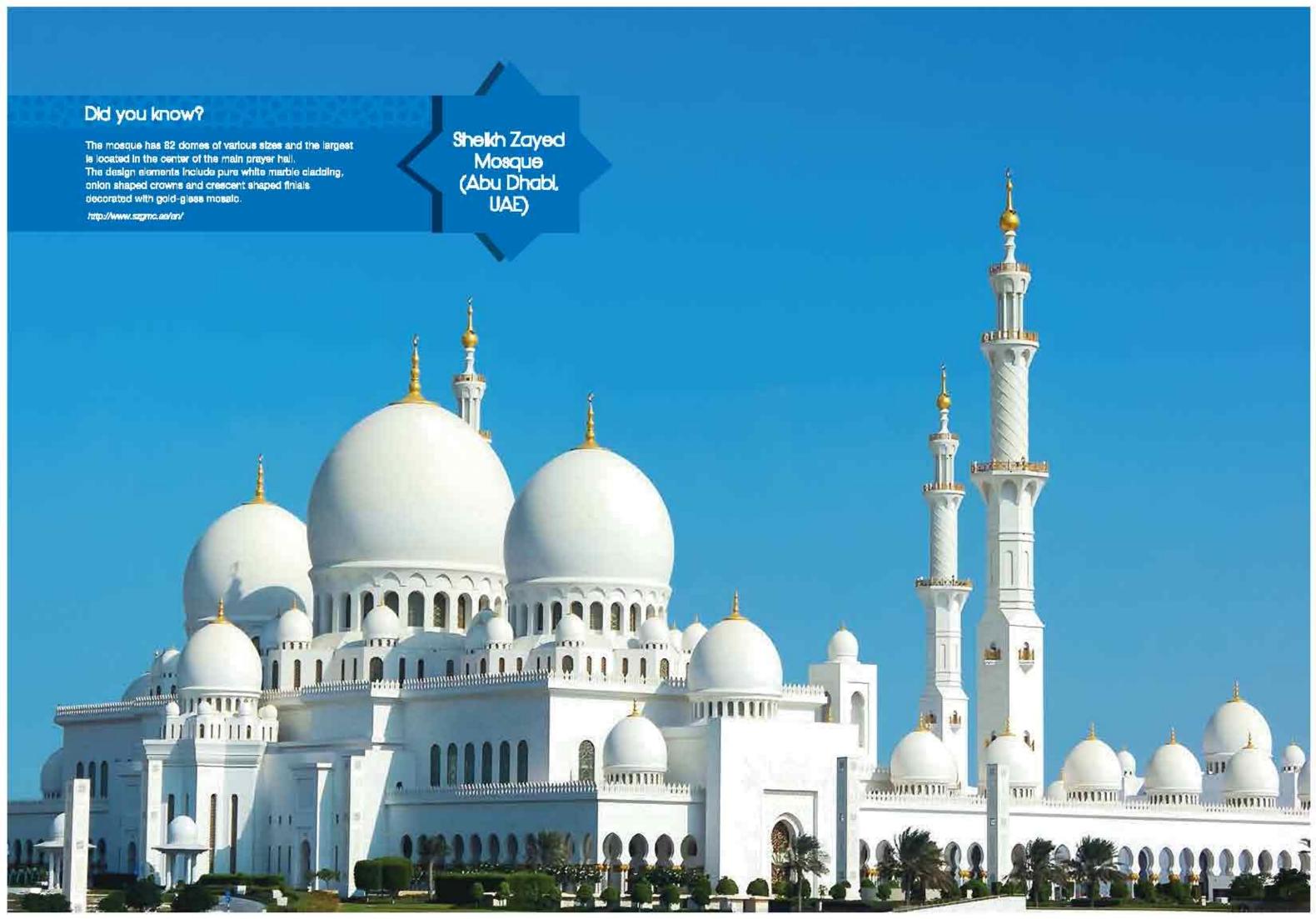
The share of the Islamic Banking has picked up during the last nine years both in terms of assets and deposit base owing to increase in the number of branches of the existing Islamic Banks, as well as the entry of Conventional Banks in the system through standalone branches (windows). In 2014, three conventional banks players joined the Islamic Banking Industry which now has 22 players offering Islamic Banking products and services including 5 full-fledged Islamic Banks.

The industry's asset base has reached Rs. 1,102² billion which constitutes almost 10% of the overall banking industry while deposits represents 10.7% of the banking system's deposits. The Islamic Banking network has also spread all across the country at a significant pace with total number of branches exceeding 1,380 in more than 117 Cities of Pakistan. The Islamic Banking industry in Pakistan has grown at relatively faster pace and continues to be the fastest growing segment of the financial sector in Pakistan. Given the well sustained growth, SBP expects the industry is all set to achieve 15% market share by 2018³.

<sup>&</sup>lt;sup>2</sup> Source: Islamic Banking Bulletin of State Bank of Pakistan as of Sept 2014.

<sup>&</sup>lt;sup>3</sup> Source: SBP's Strategic Plan, Islamic Banking Industry of Pakistan, 2014 - 2018 published in Feb 2014.







#### **STANDALONE FINANCIAL ANALYSIS**

#### **Financial Condition:**

The following table sets forth, for the period indicated, the Financial Position of the Bank and its comparison with the previous reporting period:

Table A
Financial Position

Rs in millions

Assets	2014	2013	% change	2012	% change
Cash and Bank balances	6,361	4,883	30.3%	4,939	-1.1%
Balances with other Banks	734	968	-24.2%	806	20.0%
Due from financial institutions	18,144	6,511	178.7%	8,476	-23.2%
Investments	30,655	31,610	-3.0%	28,994	9.0%
Federal Govt Securities	28,490	29,283	-2.7%	25,485	14.9%
Unlisted Sukuks	2,151	1,967	9.4%	2,158	-8.9%
Fully paid up ordinary shares/Mutual fund units	191	191	0.0%	1,151	-83.4%
Provision for diminution in value or surplus on					
revaluation on investment	(178)	170	-204.6%	200	-15.2%
Financing	41,097	38,309	7.3%	27,433	39.6%
Operating Fixed Assets	3,380	2,958	14.3%	1,913	54.6%
Deferred Tax Assets	-	-	-	79	-100.0%
Other Assets	1,614	1,616	-0.2%	1,608	0.5%
Total Assets	101,984	86,856	17.4%	74,249	17.0%
Equity & Liabilities					
Equity Share Capital	5,759	5,280	9.1%	5,280	0.0%
Discount on issue of shares	(79)	-	-	-	-
Reserves	273	210	29.8%	173	21.4%
Unappropriated profit/(Accumulated losses)					
before transfers	267	25	975.1%	8	222.0%
	6,220	5,515	12.8%	5,461	1.0%
Surplus on revaluation of Assets-net of Taxes	647	727	-11.0%	130	457.9%
Total Equity	6,867	6,242	10.0%	5,591	11.6%
Deposits	90,331	75,226	20.1%	64,216	17.1%
Current	17,052	12,425	37.2%	11,299	10.0%
Saving	38,030	27,934	36.1%	22,480	24.3%
Term	35,097	34,670	1.2%	30,291	14.5%
Others	152	198	-23.2%	146	35.3%
Due to financial institutions	561	2,538	-77.9%	1,621	56.5%
Bills payable	918	836	9.9%	1,251	-33.2%
Deferred Tax Liabilities	200	176	13.7%	-	-
Other Liabilities	3,107	1,838	69.0%	1,569	17.2%
Total Liabilities	95,117	80,613	18.0%	68,658	17.4%
Total Equity and Liabilities	101,984	86,856	17.4%	74,249	17.0%

The Bank during the year operated in a constrained environment with SBP prescribing CAR at 18%. As a result growth in business was muted. Increase in Assets was 17.4% which was comparable to growth in the previous year. Growth in Deposits was 20.1%, largely accounted for by 37.2% increase in Saving Accounts and 37.2% increase in Current Accounts. Increase in Operating Fixed Assets was due to Branch expansion of previous as well as current year and Revaluation of Fixed Assets. Investments declined largely due to non-availability of GoP Ijarah Sukuk. Growth in Due from Financial Institutions also contained Bai Muajjal transactions with SBP.

#### **Operating Results Data:**

The following table sets forth, for the period indicated, the Operating Results Data:

## Table B Operating Results Data

Rs in millions

	2014	2013	% change	2012	% change
Profit Earned	7,812	6,289	24.2%	5,992	5.0%
Profit Expensed	4,459	3,790	17.7%	3,507	8.1%
Net Spread Earned	3,353	2,500	34.2%	2,485	0.6%
Other Income					
-Fee income	387	292	32.6%	181	61.2%
-Dividend Income	-	-	-	-	-
-Income from foreign currencies dealing	172	76	126.3%	101	-24.6%
-Gain on sale of securities	32	7	379.5%	17	-61.6%
-Unrealised gain on revaluation of investment	-	-	-	-	-
-Other Income	40	79	-49.0%	34	133.7%
Operating Income	3,985	2,953	34.9%	2,818	4.8%
Operating Expenses	3,475	2,518	38.0%	2,264	11.2%
Operating Profit	510	435	17.3%	554	-21.5%
Total Provisions	40	127	-68.1%	91	38.8%
Profit Before Tax	470	308	<b>52.4</b> %	463	-33.4%
Tax, including Deferred Tax	156	122	28.1%	156	-22.0%
Profit After Tax	314	186	68.4%	307	-39.3%

Discount Rate till November 2014 remained at 10.0% when it declined to 9.5%. Financing increased by 7.3% despite of a low ADR due to higher CAR requirement. 81% (Eighty one percent) of the growth in Financing came from increased disbursement in Muskun (home financing) and Auto Ijarah. Decrease in cost of Deposits and change in mix resulted in Net Spread increasing by 34.2%. Total Income increased by 34.9% while Operating Expenses increased by 38.0% due to expansion carried out in 2013 as well as 2014. Provisions for Bad Debts declined by 68.1%. Increase in Profitability was 68.4%.



#### **Key Financial Ratios:**

The following table sets forth, for the period indicated, the Key Financial Ratios:

Table C Key Financial Ratios

	2014	2013	% change	2012	% change
Return on Average Equity (%)	4.8%	3.1%	52.0%	5.6%	-44.0%
Return on Average Assets (%)	0.3%	0.2%	43.7%	0.5%	-49.8%
Earning per share (Rs.)	0.58	0.35	66.6%	0.58	-40.3%
Book value per share (Rs.)	12.09	11.82	2.3%	10.59	11.6%
Fee to Income (%)	9.7%	9.9%	-1.8%	6.4%	53.9%
Cost to Income (%)	87.2%	85.3%	2.3%	80.3%	6.1%
Branch Network	213	201	6.0%	141	42.6%
Cities covered	80	77	3.9%	66	16.7%

<sup>\*</sup> Average Equity and Average Assets are after revaluation of assets

The Cost to Income ratio increased by 2.3% on back of full impact of branch expansion of 60 branches in 2013 and 12 branches in 2014. The EPS and return on average assets and average equity improved in this year. The improvement in earnings was due to better balance sheet management through booking of quality earning assets and tilting mix of liabilities towards CASA. Network coverage increased to 80 Cities of Pakistan.

#### **Net Profit Earned and Spread Analysis:**

The following table sets forth, for the period indicated, the Net Profit Earned and Spread Analysis:

Table D

Net Profit Earned and Spread Analysis

Rs in millions

	2014	2013	% change	2012	% change
Profit Earned	7,812	6,289	24.2%	5,992	5.0%
Profit Expensed	4,459	3,790	17.7%	3,507	8.1%
Net Spread Earned	3,353	2,500	34.2%	2,485	0.6%
Average Profit Earning Assets	84,013	71,554	17.41%	58,214	22.9%
Average Profit Bearing Liabilities	84,328	71,801	17.45%	58,603	22.5%
Net Spread Margin (%)	3.99%	3.49%	14.3%	4.27%	-18.2%
Yield on Profit Earning Assets (%)	10.77%	10.01%	7.6%	11.45%	-12.6%
Cost of Profit Bearing Liabilities (%)	5.54%	5.83%	-5.0%	5.98%	-2.5%
Spread (%)	<b>5.23</b> %	4.18%	25.1%	5.47%	-23.6%

Yield on Profit Earning Assets improved by 7.6%, mainly due to stability in discount rate for major part of the year after increase of 50bps in November 2013. The Profit Expensed grew by 17.7% on back of 20% increase in Deposits but the Cost on Profit Bearing Liabilities reduced by 5.0% as 97% of the growth in Deposits came from CASA accounts. The growth in Average Earning Assets matched the increase in Average Profit Bearing Liabilities. The net impact was growth in spread by 25.1%.

#### **Yields, Cost, Spreads and Margins:**

The following table sets forth, for the period indicated, further analysis of Yields, Costs, Spreads and Margins:

Table E
Yields, Cost, Spreads and Margins

	2014	2013	% change	2012	% change
Yield on Profit Earning Assets (%)	10.77%	10.01%	7.6%	11.45%	-12.6%
- on Financing	11.57%	10.96%	5.6%	12.27%	-10.7%
-on Investments	9.80%	9.34%	4.9%	10.85%	-13.9%
-On SLR Investments	9.72%	9.38%	3.6%	10.45%	-10.2%
-On Other Investments	10.02%	9.75%	2.8%	11.35%	-14.1%
Cost of Profit Bearing Liabilities (%)	5.54%	5.83%	-5.0%	<b>5.97</b> %	-2.3%
-Cost of Deposits	5.44%	5.78%	-5.9%	5.90%	-2.0%
-Cost of Borrowings	9.56%	9.01%	6.1%	9.24%	-2.5%
Spread (%)	<b>5.23</b> %	4.18%	<b>25.1</b> %	<b>5.48</b> %	-23.7%
Net Spread Margin (%)	3.99%	3.49%	14.3%	4.27%	-18.2%

Improvement in Yield on Profit Earning Assets occurred across the board. Yield on Financing portfolio improved by 5.6% as 81% of the growth in Financing came from Consumer financing as well as 50bps increase in discount rate in November 2013, the impact of which was realized this year. Despite limited investment avenues due to lack of government backed instruments, yield on investment portfolio improved by 3.6%. On the other hand, Cost of Profit Bearing Liabilities reduced by 5.0% due to improved liabilities mix and decline in cost. CASA deposits constituted 61% as against 54% last year. Deposit mix of the Bank is now comparable with some of the larger Banks in Pakistan. All this resulted in improvement in Net Spread Margin by 14.3%.

#### **Average Earning Assets and Liabilities:**

The following table sets forth, for the period indicated, further analysis of Average Earning Assets and Liabilities:

Table F
Average Earning Assets and Liabilities<sup>4</sup>

Averages Rs in millions

	2014	2013	% change	2012	% change
Balance with other Banks	851	887	-4.1%	678	30.9%
Due from financial institutions	12,327	7,493	64.5%	6,456	16.1%
Investments	31,132	30,302	2.7%	25,031	21.1%
Financing and related assets	39,703	32,871	20.8%	26,049	26.2%
Average Profit Earning Assets	84,013	71,554	17.4%	58,214	22.9%
Due to financial institutions	1,550	2,080	-25.5%	1,211	71.8%
Deposits	82,778	69,721	18.7%	57,393	21.5%
Average Profit Bearing Liabilities	84,328	71,801	17.4%	58,603	22.5%

<sup>&</sup>lt;sup>4</sup> Simple Averages are calculated for computation purposes for this write up only. Actual Average figures may vary.





Average of Due from Financial Institutions witnessed a jump of 64.5% mainly because of Bai Muajjal placements of Rs. 10.8B with SBP. As at year end, 93% of the investment portfolio of Banklslami was placed in Government backed instruments i.e GoP ljarah Sukuk. The growth in Average Profit Earning Assets were equally matched by growth in Average Profit Bearing Liabilities. The better management of assets (by titling them towards consumer financing) and liability mix (titling them towards CASA accounts) despite of higher CAR restriction provided positive earnings for the Bank.

#### **Other Income Components:**

The following table sets forth, for the period indicated, details of Other Income Components:

## Table G Other Income Components

Rs in millions

	2014	2013	% change	2012	% change
Fee Income	387	292	32.6%	181	61.2%
Dividend Income	-	-	-	-	-
Income from foreign currencies dealing	172	76	126.3%	101	-24.6%
Gain on sale of securities	32	7	379.5%	17	-61.6%
Unrealised gain on revaluation of investment	-	-	-	-	-
Other Income	40	79	-49.5%	34	133.7%
Total Other Income	632	454	39.2%	333	36.1%

The Other Income as a percentage of Total Income was 15.8% compared to 15.4% in 2013. Majority of Other Income, came from Fee Income (61%) followed by Income from foreign currencies dealing (27%). With the charging of fees on various value added services such as Visa card (Rs. 56M) along with income on trade financing and BancaTakaful (Rs.90M) saw the Fee Income of the year to grow by 32.6% compared to last year. Due to curtailed supply of GoP Ijarah Sukuk, there are limited opportunities for trading in investment portfolio as almost all the players follow buy and hold strategy. Volatility in Pak Rupee parity with major currencies enable better exchange earnings.

#### **Operating Expenses:**

The following table sets forth, for the period indicated, further analysis of Operating Expenses:

### Table H Operating Expenses

Rs in millions

	2014	2013	% change	2012	% change
Payments to Employees	1,509	1,084	39.2%	962	12.8%
Depreciation on own property					
(including non banking assets)	330	230	43.6%	276	-16.9%
Other Administrative Expenses	1,623	1,174	38.3%	1,017	15.5%
Total	3,462	2,488	39.2%	2,255	10.4%
Other Operating Expenses	36	34	4.4%	5	633.2%
<b>Total Operating Expenses</b>	3,498	2,522	38.7%	2,259	11.6%

The Operating Expenses grew by 38.7%, as full impact of branch expansion of 60 branches in 2013 was also absorbed. Remuneration expense or payment to employees grew by 39.2% on back of yearly increments to current employees and addition of 721 new employees to the Banklslami team. Other Administrative Expenses which grew by 38.3% of which Rent expense at Rs. 444M compared to Rs.305M was the largest head.

#### **Provisions:**

The following table sets forth, for the period indicated, further analysis of Provisions:

Table I Provisions

Rs in millions

	2014	2013	% change	2012	% change
Provision for Non performing Financing	(22)	123	-118.1%	111	61
Provision for Other Assets	23	4	469.8%	(5)	-
Provision for Investments	39	-	-	(15)	-
Others	-	-	-	-	-
Total Provisions (excluding Provisions for Tax)	40	127	-68.5%	91	61
Coverage Ratio (%)	49.4%	56.2%	-12.2%	41.5%	46.5%

The financing book saw a reversal of provisioning to tune of Rs. 22M. FSV benefit availed was Rs.316.283M as against Rs.354.050M in 2013. The Coverage ratio, a percentage of total provisions over classified financing portfolio, was 49.4%. Coverage ratio is adequate due to quality of collateral held. Investment in subsidiary, Banklslami Modaraba Investments Limited was bought down to the carrying book value which resulted in a provision of Rs.39M.

#### Classification of Financing:

The following table sets forth, for the period indicated, further analysis of Classification of Financing:

Table J
Classification of Financing

Rs in millions

Non performing Financing	2014	2013	2012	2011
OAEM	95	-	-	-
Sub standard Assets	76	133	89	72
Doubtful Assets	57	25	318	68
Loss Assets	834	951	798	699
Total Non performing Financing	1,062	1,109	1,205	838

Infection ratio, Classified portfolio as a percentage of Gross Financing, was 2.5% for 2014 compared to 2.8% in 2013. Loss Assets which are fully provided financing constitutes 79.2% of the Classified Portfolio as against 85.7% in 2013. The Bank expects the Classified Portfolio to further decline in 2015.



### **Composition of Financing Portfolio:**

The following table sets forth, for the period indicated, further analysis of the Financing Portfolio:

### Table K Composition of Financing Portfolio

Rs in millions

	2014	% of total financing	2013	% of total financing	2012	% of total financing
Consumer Banking	5,457	13.1%	3,220	8.3%	2,431	8.7%
Muskun (Home financing)	3,772	9.0%	2,425	6.2%	1,799	6.4%
Auto Ijarah	1,686	4.0%	795	2.0%	632	2.3%
Corporate & SME Financing	35,083	84.1%	34,739	89.2%	24,841	88.9%
Corporate financing	33,443	80.2%	33,806	86.8%	24,156	86.5%
SME financing	1,640	3.9%	933	2.4%	684	2.4%
Staff Financing	1,158	2.8%	973	2.5%	662	2.4%
Gross Financing	41,698	100.0%	38,932	100.0%	27,934	100.0%

The higher CAR restriction resulted in a growth of only 7.1% in gross financing compared to 39.4% last year. SME and Staff financing grew by 76% and 19% respectively whereas Corporate financing book declined by 1%. The Bank diverted financing towards Consumer financing. The Consumer financing portfolio grew by 69% of which Home Financing portfolio grew by 56% and Auto Ijarah portfolio grew by of 112%. Murabahah (37.1%) was the most popular mode of Islamic financing, followed by Diminishing Musharakah (18.7%) and Muswammah (17.2%).

### **Financing Concentration:**

The following table sets forth, for the period indicated, further analysis of the Financing Portfolio:

Table L Financing Concentration

Rs in millions

	2014	% of total financing	2013	% of total financing	2012	% of total financing
Agriculture, Forestry,		0.00/	0.50	4 = 0 (	0.044	40.504
Hunting & Fishing	-	0.0%	650	1.7%	2,941	10.5%
Mining & Quarrying	-	0.0%		0.0%	-	0.0%
Textile	3,537	8.5%	5,481	14.1%	2,744	9.8%
Chemical & Pharmaceuticals	3,416	8.2%	3,746	9.6%	1,122	4.0%
Cement	483	1.2%	389	1.0%	948	3.4%
Sugar	3,762	9.0%	5,277	13.6%	3,705	13.3%
Footwear & Leather garments	16	0.0%	23	0.1%	58	0.2%
Automobile and Transportation						
equipment	907	2.2%	815	2.1%	310	1.1%
Education	4	0.0%	2	0.0%	3	0.0%
Electronics and Electrical						
appliances	4,180	10.0%	1,247	3.2%	145	0.5%
Production and transmission						
of energy	-	0.0%	-	0.0%	900	3.2%
Construction	3,491	8.4%	3,440	8.8%	1,132	4.1%
Power, Gas, Water, Sanitary	2,506	6.0%	3,915	10.1%	2,977	10.7%
Wholesale and Retail Trade	696	1.7%	162	0.4%	685	2.5%
Exports/Imports	2,946	7.1%	1,447	3.7%	7	0.0%
Transport, Storage &						
Communication	247	0.6%	1,678	4.3%	30	0.1%
Financial	1,065	2.6%	1,337	3.4%	2,162	7.7%
Insurance	14	0.0%	22	0.1%	25	0.1%
Services	981	2.4%	725	1.9%	451	1.6%
Food & Beverages	5,102	12.2%	54	0.1%	5	0.0%
Private Trust & NGO	19	0.0%	742	1.9%	440	1.6%
Packing & Paper products	101	0.2%	4,223	10.8%	3,365	12.0%
Individuals	7,307	17.5%	3,425	8.8%	2,151	7.7%
Others	919	2.2%	131	0.3%	1,628	5.8%
Total	41,698	100.0%	38,932	100.0%	27,934	100.0%

Note:

Others: Sole Proprietors, fund accounts & Govt deposits etc.



The exposure to Individuals was the highest at around 17.5% followed by Food and Beverage, 12.2%, Electronics & Electrical appliances, 10.0%, and Sugar sector, 9.0%. The concentration in these industrial sectors mirrored the growth in these large scale manufacturing sectors of the economy.

### **Regulatory Capital:**

The following table sets forth, for the period indicated, further analysis of the Regulatory Capital and the efficiency with which it is used:

### Table M Regulatory Capital

Rs in millions

	2014	2013	2012	2011
Tier 1 Capital	6,067	5,391	5,280	4,974
Tier 2 Capital	378	432	28	51
Total Capital	6,446	5,823	5,308	5,025
Credit risk- Risk Weighted Assets (RWA)	32,317	32,414	26,076	23,214
Market risk-RWA	178	102	4,255	2,224
Operational risk- RWA	6,063	5,370	4,751	3,810
Total RWA	38,601	37,886	35,082	29,248
<b>Total Capital Adequacy Ratio</b>	16.70%	15.37%	15.13%	17.18%
Total eligible regulatory Capital held	6,446	5,823	5,308	5,025
Total RWA	38,601	37,886	35,082	29,248
Risk Capital per branch	30	29	38	49
Net Equity	6,867	6,242	5,591	5,325
Net Equity per branch	32	31	40	52

The Capital Adequacy Ratio ('CAR') was 16.7% against 18.0% advised by the SBP and 15.37% last year. On December 30 2014, the Bank formally announced issue of Rs. 4.3B worth of Right shares which shall take Paid up Capital well past Regulatory requirement of Rs. 10B with corresponding CAR requirement of 10%. The Risk Weighted Assets ('RWA') increased by 1.9%, while Market risk RWA and Operational risk RWA increased by 74.3% & 12.9% respectively. The Risk Capital per branch and Net Equity per branch was Rs.30M and Rs.32M respectively. The lack of shariah complaint T-Bills, repo product and new issue of GoP Sukuks continued to put pressure on the Risk Capital of the Bank.

### Statement of Internal Control

### Statement of Management's Responsibility

It is the responsibility of the Bank's management to:

- > Establish and maintain an adequate and effective system of internal controls and procedures for an efficient working environment for obtaining desired objectives.
- > Evaluate the effectiveness of the Bank's internal control system that encompasses material matters by identifying control objective, reviewing significant policies and procedures and establishing relevant control procedures.

### Management Evaluation of the Effectiveness of the Bank Internal Control System

During the year under review efforts have been made for an effective and efficient internal control system. In accordance with SBP-BSD Circular No. 7 of 2004, the Bank formulated all the key policies and procedures for its different lines of business. While formulating such policies clear line of authority and responsibility have been established in order to ensure an effective internal control system. The Bank has established an audit function independent of line management. The control activities are being closely monitored across the Bank through audit group / compliance & control, which covers all banking activities in general and key risk areas in particular. The Audit Committee of the Board reviews the audit function quarterly which includes program as well as surprise audits.

Internal control system in the Bank is designed to manage, rather than to eliminate the risk of failure to achieve the business objective, and can only provide reasonable and not absolute assurance against material misstatement or loss. However, it is an on going process that includes identification, evaluation and management of significant risks faced by the Bank.

The Bank initiated process of implementation of Internal Control Guidelines as required by State Bank of Pakistan vide BSD Circular Number 07, of 2004 and has completed a detailed exercise through Consultants, documenting and benchmarking existing internal processes and controls relating to financial reporting.

Long Form Report was issued by the external auditors based on December 31, 2013 period. The Management has implemented the gaps and suggestions given by the external auditors to a greater extent.

The Management has prepared Road Map for the completion of all stages in accordance with the SBP OSED Circular Number 01, of 2014 dated February 07, 2014, "Instructions on Internal Controls over Financial Reporting (ICFR)" which was approved by the Audit Committee. The Bank has completed all its stages of ICFR in accordance with the Road Map.

The Board of Directors is ultimately responsible for the internal control system and the Board endorses the above management evaluation.

For and On Behalf of the Board

HutuRton

Hasan A. Bilgrami Chief Executive Officer

March 06, 2015





## Statement of Compliance with the Code of Corporate Governance

FOR THE YEAR ENDED DECEMBER 31, 2014

This statement is being presented to comply with the Code of Corporate Governance (Code) contained in Regulation No. 35 of Listing Regulations of Karachi Stock Exchange Limited for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The Bank has applied the principles contained in the Code in the following manner:

1. The Bank encourages representation of independent, non-executive directors and directors representing minority interests on the Board of Directors. During the year ended December 31, 2014, the Board comprised of:

Category	Names
Independent Directors	Mr. Ali Mohd Hussain Ali Al Shamali Mr. Fawad Anwar
Executive Directors	Mr. Hasan A Bilgrami
Non- Executive Directors	Mr. Ali Hussain Mr. Ali Raza Siddiqui Mr. Abdulhakim Habib Mansoor Binherz * Mr. Shabir Ahmed Randeree Mr. Kamal Afsar

The independent director meets the criteria of independence under clause i(b) of the CCG. Upon expiry of statutory term the Board was re-elected effective from April 29, 2014

- 2. The Directors have confirmed that none of them is serving as a director on more than seven listed companies including the Bank.
- 3. All the resident Directors of the Bank are registered as taxpayers and, to the best of our knowledge, none of them has defaulted in payment of any loan to a banking company, a Development Financial Institution or a Non-Banking Financial Institution or being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. One (1) casual vacancy occurred on the board during the period under review.
- 5. The Bank has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the Bank along with its supporting policies and procedures.
- 6. The Board has developed a vision / mission statement, overall corporate strategy and significant policies of the Bank. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO, other executive and non-executive directors, have been taken by the board.
- 8. The meetings of the Board were presided over by the Chairman and the Board met at least once in every quarter. Written notices of the board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the Meetings were appropriately recorded and circulated.



<sup>\*</sup> resigned effective August 25, 2014

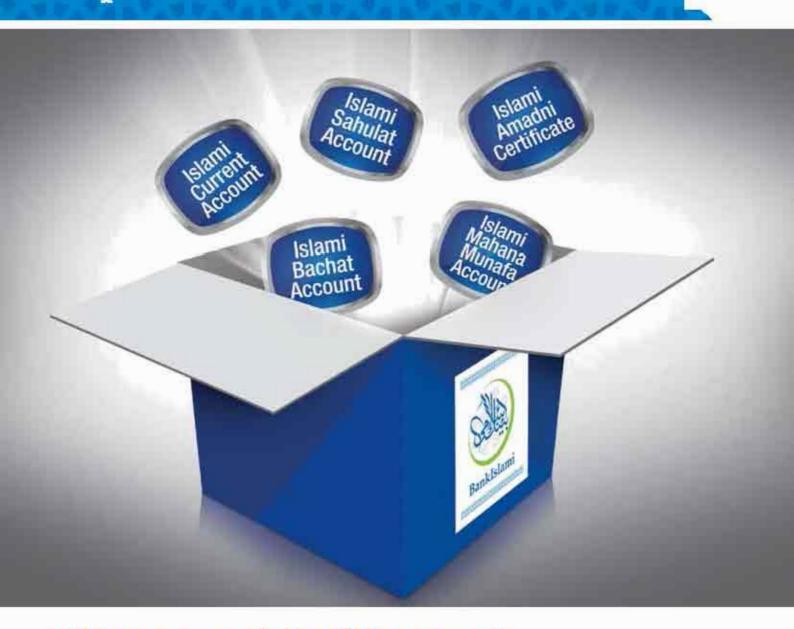
- 9. Directors training has already been performed by two directors, further two directors meet the experience requirement set out by the code of corporate governance. It is expected that two more directors will attend the course in 2015.
- 10. During the year ended December 31, 2014, there was no new appointment of Chief Financial Officer (CFO), Company Secretary or Head of Internal Audit.
- 11. The Directors' Report for this year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Bank were duly endorsed by CEO and CFO before approval of the Board.
- 13. The Directors, CEO and Executives do not hold any interest in the shares of the company other than that disclosed in the pattern of shareholding.
- The Bank has complied with all the corporate and financial reporting requirements of the Code.
- 15. The Board has formed an Audit Committee. It comprises of four members, of whom all are Non-Executive Directors and the Chairman of the Committee is an independent director.
- 16. The meetings of the Audit Committee were held at least once every quarter prior to approval of interim and final results of the Bank and as required by the Code. The term of reference of the committee have been formed and advised to the committee for compliance.
- 17. The Board has formed an HR and Remuneration Committee. It comprises of six members, of whom five are Non-Executive Directors and the Chairman of the committee is a Non-Executive Director.
- 18. The Board has set up an effective internal audit function comprising of professionals, who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Bank.
- 19. The statutory auditors of the Bank have confirmed that they have been given a satisfactory rating under the quality control review program at the ICAP, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Bank and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Listing Regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. The 'closed period', prior to the announcement of Interim/Final Results and business decisions, which may materially affect the market price of Bank's securities, was determined and intimated to directors, employees and the stock exchange.
- 22. Material / price sensitive information has been disseminated among all market participants at once through Karachi Stock Exchange.
- 23. The Board has approved mechanism for an annual evaluation of its own performance in its meeting held on March 6, 2015.
- 24. We confirm that all other material principles included in the Code have been complied.

Hasan A. Bilgrami Chief Executive Officer

March 06, 2015



### **Deposit Accounts**

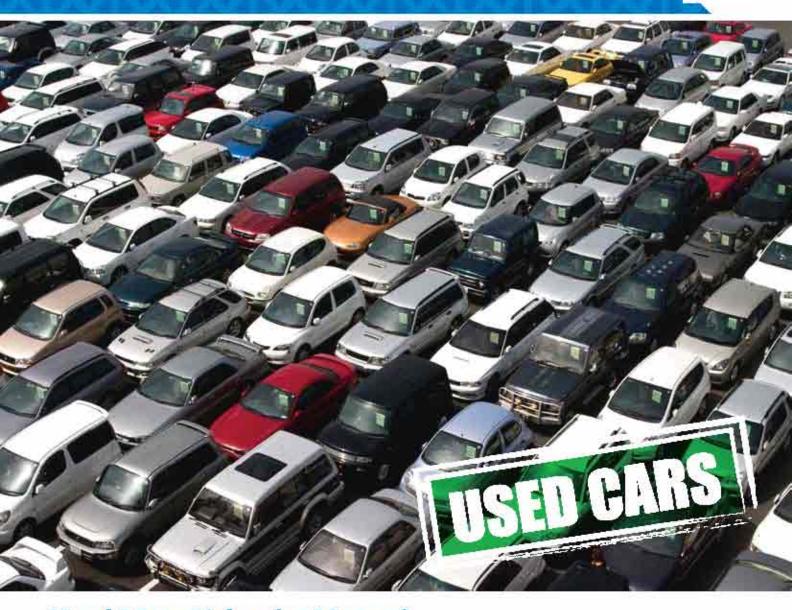


### Different accounts for different needs

Banklslaml offers a range of deposit accounts to cater its customers' specific needs. Choose an account that suits you best and enjoy a complete Islamic Banking experience.

Visit your nearest Bankislami branch today or call 111 ISLAMI (475264) for further assistance.

### Islami Auto Ijarah



### Need More Value for Money? Avail Auto Ijarah for Used Cars

Banklalami's Auto Ijarah\* is the most convenient way to drive your dream car - the Sharia'h compliant way.

Features of Islami Auto Ijarah are:

- Low security deposit
- 🧮 No up-front Takaful (Islamic Insurance) charges 📒 No up-front tracker charges
- No up-front transfer charges

- Minimal processing charges
- Flexible larah tenure

No up-front rental

Serving you, the Right way



# Auditors' Review Report to the Members on the Statement of Compliance with the Code of Corporate Governance

We have reviewed the enclosed Statement of Compliance with the best practices contained in the Code of Corporate Governance (the Code), prepared by the Board of Directors of **Bankislami Pakistan Limited** ('the Bank') for the year ended December 31, 2014 to comply with the requirements of Listing Regulation No. 35 of Chapter XI of the Karachi Stock Exchange where the Bank is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Bank. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Bank's compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Bank's personnel and review of various documents prepared by the Bank to comply with the Code.

As part of our audit of the financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors, statement on internal control covers all risks and controls, or to form an opinion on the effectiveness of such internal controls, the Bank's corporate governance procedures and risks.

The Code requires the Bank to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval, related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of the above requirement to the extent of approval of related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length prices or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Bank's compliance, in all material respects, with the best practices contained in the Code as applicable to the Bank for the year ended December 31, 2014.

Further, we highlight below an instance of non-compliance with the requirement of the Code as reflected in the paragraph reference where this is stated in the Statement of Compliance:

Paragraph reference	Description
4	The casual vacancy occurring on the Board of Directors was not filled within 90 days.
23	The Board of Directors of the Bank were required to setup a mechanism for annual evaluation of the Board's own performance within two years of coming into force of the Code. However, the said mechanism has been approved by the Board after the lapse of two years in its meeting held on March 6, 2015.

**Chartered Accountants** 

Dated: March 6, 2015

Karachi



# Shariah Principle Shariah Authenticity is one of the core values of Banklslami. We believe that customers' trust is our principal asset and our authentic Shariah practice is the very basis of this trust. We do our best and leave no stone unturned to preserve this asset. Turkish Islamic Pattern



### Shari'ah Adviser's Report

# إلى الرجمير الرجمير الرجمير الرجمير الرجمير الرجمير المرسلين، و الحمد لله رب العالمين، و الصّلاة والسلام على سيد الأنبياء والمرسلين، و على على آله وأصحابه اجمعين و بعد

This report which forms part of the 11th annual report of the bank provides me the opportunity to discuss Shari'ah compliance in affairs of the Institution as well as accessory factors which contribute to the former like training and product development. During the year under review an important progress in the industry was issuance of Shariah Governance Framework by the regulator for Islamic banking institutions. We hope that the framework would be a step forward towards Shariah compliance in Islamic banking. It has engaged the board and management in Shariah compliance and shifted from Shariah Adviser to Shariah Board model. Establishment of Shari'ah compliance department together with Shariah Audit unit/department and Shariah board are all meant to strengthen the system that ensures Shariah conformity of the practices in IBIs.

### Shari'ah Compliance:

For ensuring Shari'ah Compliance and to avoid mistakes and deviations all transactions in the Bank are executed either under Standard Operating Procedure and Guidelines or customized process flow are prepared after careful analysis of the proposed transactions in consultation with the customers. If necessary, representatives of Shari'ah and/or Product Development team also meet with the customers. For Shariah compliance BankIslami relies more on control system than examination of transactions. Disbursements for treasury, corporate and consumer departments are made under Standard Operating Procedures (SOP). These SOPs are vetted by Shariah department. We are of the view that a good control system can help prevent the occurrence of deviations at the very first step. One the other hand review of executed transactions reveals the mistakes at later stage where in some cases it is too late to rectify. However the importance of the latter cannot be denied. Every organization needs to strike a good balance between the two while deploying resources to ensure compliance.

BankIslami focuses on training the employees in the area of Islamic banking as an strategy of Shariah compliance. The more the training programs are conducted the less are the chances of errors.

Although as yet the Shariah Governance Framework has not been enforced, Banklslami has almost fulfilled the requirements of the framework and our preparations in this regard are complete Alhamdolillah.

### Islamic Banking Training

Trained Human resources are extremely important for success of Islamic Banking Industry. To ensure that every employee gets proper training, a detailed Training Calender was prepared and followed during the year. During the year under review 57 sessions on basics of Islamic banking were conducted which trained over 1300 employees. Specialized product trainings were also imparted to the relevant staff which provided in-depth knowledge of the products. Training manual is also being updated to keep pace with the changing environment and increase the harmony between theory and practices.

### Composition of the Bank's portfolio:

Following is the mode wise breakup of the Bank's Financing portfolio as of December 31, 2014.

	Murabahah:	37%
>	Istisna	17%
>	Karabor financing (Muswammah).	17%
>	Diminishing Musharakah:	21%
	ljarah	8%

#### Based on the above, I report:

Each class of transactions with respect to the relevant documentation and procedures adopted by Banklslami has been examined on test check basis;

In my opinion, the business affairs of BankIslami have been generally carried out in accordance with rules and principles of Shari'ah, SBP regulations and guidelines related to Shari'ah compliance and other rules as well as specific Fatwas and rulings issued by Shari'ah Supervisory Board and myself from time to time;

In my opinion, the allocation of funds, weightages, profit sharing ratios, and profit relating to PLS accounts conform to the basis vetted by Shari'ah Supervisory Board and myself in accordance with Shari'ah rules and principles;

An amount of Rs. 8.56 Mn was received from customers in respect of charity on delays in payments and credited to charity account.

Since the Charity is kept in Mudarabah account, an amount of Rs. 385,603 in respect of Mudarabah profit was accrued and credited to the Charity account. To ensure compliance to the guidelines, the Finance department has been advised to credit the profit on semi-annual basis which was not done this year.

Disbursements during the year from the charity fund amounted to Rs. 10.612Mn.



### **Recommendations:**

Based on the observations made through Shari'ah reviews, reports and feedback from various stakeholders. I recommend the following:

- More focus on SME and Agricultural sectors with proper risk management would be better to cater to needs of Shari'ah compliant products in these sectors.
- The Bank should gradually phase out its reliance on Commodity Murabaha for liquidity management, seek other investment avenues for investments and promote in collaboration with other players of the industry mutual dealings and tradings of IFIs.
- Strengthening Bank's IT system and Credit Administration department would ensure Shariah compliance of procedures and provide better services to the customers.
- The management of charity fund requires improvement and on time credit of profit to the account.

I end this report with best wishes to the Islamic finance industry.

وصلّى الله على نبيّنا محمَّد و بارك وسلّم

**Irshad Ahmad Aijaz** 

Chairman Shari'ah Supervisory Board and Shari'ah Adviser

March 06, 2015

### Charity Funds Utilization Report

Islamic Banks cannot charge late payment penalty to their customers since it falls under the ambit of Riba. However to maintain financial discipline and to prevent deliberate delinquencies they use Charity imposition as a tool of deterrence. Amount given by the customers in Charity Account against their delays is utilized by Islamic Banks purely for charitable purpose. Islamic banks receive these charity amounts just as trustee and cannot benefit themselves from the funds. Since the Bank is entrusted to dispose of the Charity funds, it seems appropriate to give a brief detail of the major institutions which have been beneficiary of the Charity funds.

### Utilization of Charity

During the Year 2014, BankIslami received a total of Rs.8.56Mn as Charity from its customers. Disbursements during the year from the charity fund amounted to Rs. 10.612Mn. The amount was utilized to provide assistance to the recognized and renowned charitable institutions working to provide quality services primarily in the areas of Health and Education. Profile of a few Institutions are given below:

#### Akhuwat

Akhuwat was established with the objective of providing interest free micro credit to the poor so as to enhance their standard of living. Apart from Akhuwat striving to inculcate altruistic values in



the citizens of Pakistan whether young or old and working towards poverty alleviation, Akhuwat has expanded its operations under the banner of Akhuwat Education Services (AES). AES provides its students with the opportunity to acquire degrees in Commerce and Management up to the Masters level. Currently, 600 students are studying free of cost.

### Alamgir Welfare Trust International

Alamgir Welfare Trust International (AWT) has been providing social welfare services in Pakistan since 1993. The trust provides services to needy and deprived class of the society in a wide range of areas which include health, education, marriage assistance, funeral services, rescue centers, food and Ramadan services.



### Diya Pakistan

Diya Pakistan is a registered, non-profit tax exempt organization which is led by a team of prominent Pakistanis from Middle East and Pakistan. Diya's vision is to defeat poverty by building an educated Pakistan. Since 1988, Diya Pakistan has awarded 235,000 merit scholarships



worth more than Rs. 425 Mn to financially distressed students. It is linked with 700 schools and colleges nationwide.

### Indus Hospital

The Indus Hospital came as a joint venture of the Ruffaydah Foundation and the Islamic Mission Hospital Trust in 2005. The Indus Hospital provides free of cost health care to the common man. The hospital started its operations in July 2007. Spread over 20 acres of land and located in the densely populated Korangi area, today The Indus Hospital is a symbol of hope for the most vulnerable members of our society.





The facilities at the Indus Hospital include Community Health Center, Consulting Clinics, In-patient Services, Day Care Services, Emergency Services, Critical Care, Invasive Cardiology, Physiotherapy Services, Endoscopy, Lithotripsy, Hemodialysis, Radiology, Clinical Laboratories, Pharmacy Services, Nutrition and Food Services, Continuing Medical Education (CME) etc

### Institute of Business Administration, Karachi

IBA, Karachi is a renowned Business School of Pakistan. It is the oldest Business School outside North America. It was established in 1955 with initial technical support provided by the world famous Wharton School of Finance, University of Pennsylvania and the University of Southern California.



IBA grants various need and merit based scholarships too. The expenses of these scholarships are fulfilled through donations. Banklslami also sponsors some of the needy students' education expenses from the Charity Account.

### **Aman Foundation**

The Aman Foundation is a local, not-for-profit trust, based and operating in Pakistan. Inspired by a proactive commitment to the cause of human development, the Foundation aspires to make strategic interventions in Pakistan to support development in the areas of healthcare, education and skills and nutrition.



Apart from its own social development initiatives, Aman Foundation also engages in venture philanthropy by providing strategic grants to high-social-impact organisations that work in the Foundation's core areas of focus.

### **Shaukat Khanum Memorial Hospital**

Over the past decade, Shaukat Khanum Memorial Cancer Hospital and Research Centre has established itself as a Centre of Excellence, providing comprehensive care free of cost to thousands of indigent cancer patients. Annual budget of the hospital is 7Bn and 75% of the patients are financially supported. During 2014 10,654 patients were admitted while there were 185,018 outpatient visits.



### The Citizens Foundation (TCF)

The Citizens Foundation (TCF) is one of the largest non-profit organization in the field of education. It was established in 1995. The vision of this non profit organization is to bring a positive change in Pakistan by providing quality education to the less privileged youth. The organization provides primary and secondary level education at



a nominal fee. As of 2014, TCF has established 1000 purpose-built school units located in 100 towns and cities nationwide with an enrollment of 145,000 students. More than 11,500 persons are employed in the institution.

TCF is registered in Pakistan as a company limited by guarantee under Section 42 of the Companies Ordinance, 1984 and its accounts are audited by KPMG Taseer Hadi and Co. TCF is ranked amongst the top scoring organizations certified by the Pakistan Centre for Philanthropy (PCP) and has received high non-profit organization (NPO) governance rating of GR8+ by JCR-VIS Credit Rating Co Ltd.

### Nigahban Welfare Association

Nighiban Welfare Association is a not-for-profit organization established by few Doctors of Civil Hospital Karachi. It has taken over the Surgical Unit-IV of Civil Hospital and has upgraded the facilities and provides free of cost diagnosis and treatment services. The surgical unit's major function is Endoscopy, Clonoscopy, Laparoscopy and ERCP

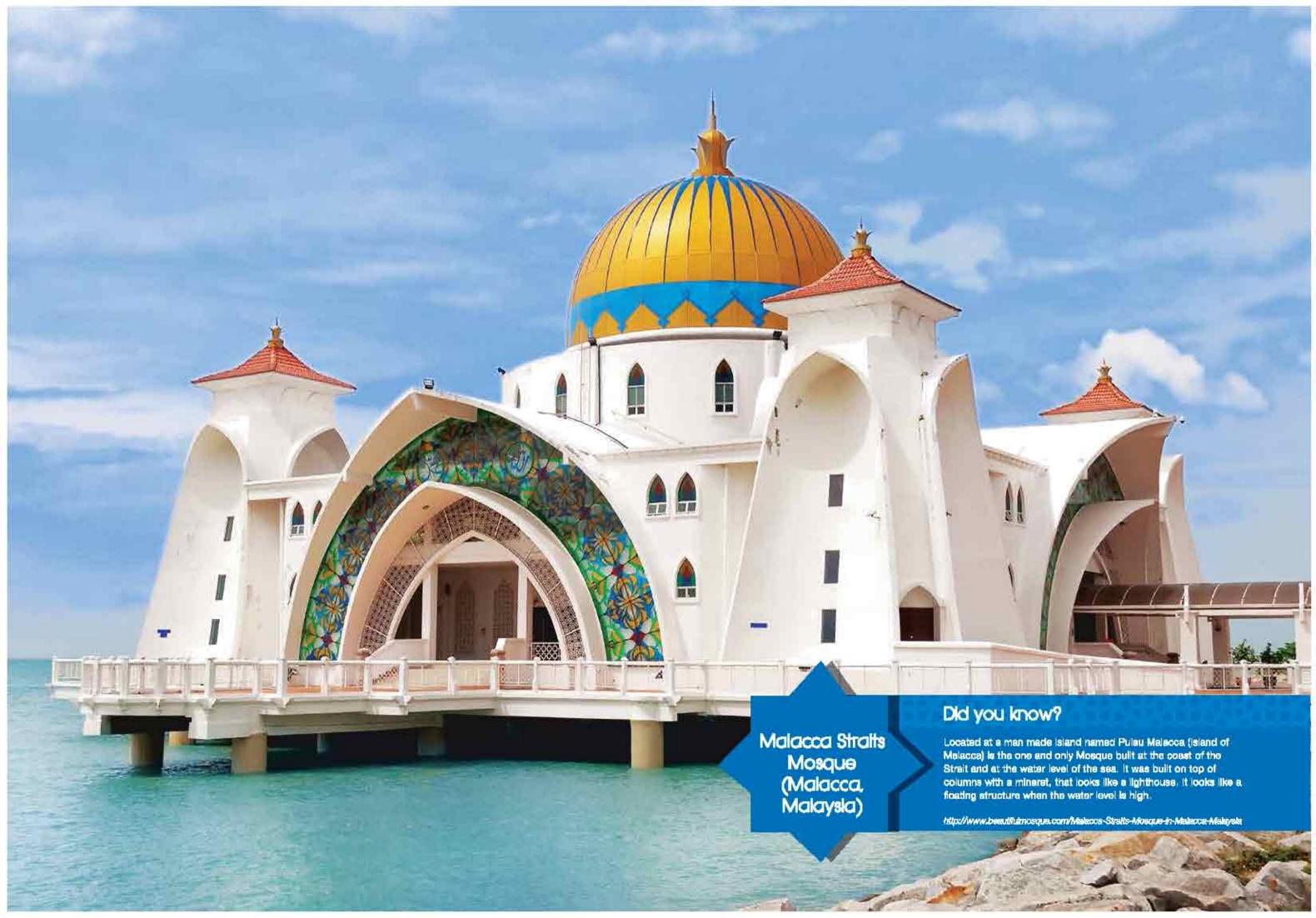


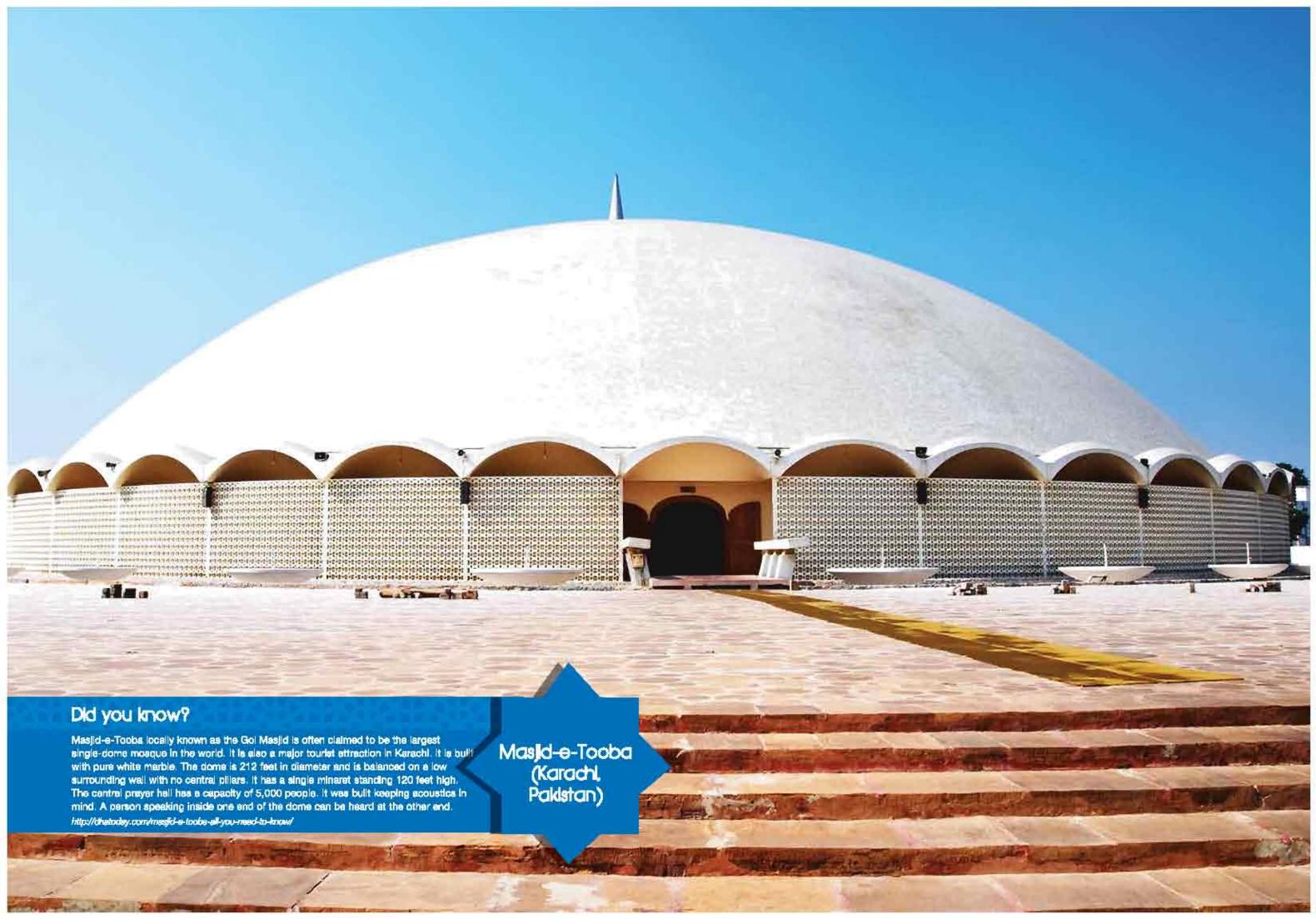
(Endoscopic Retrograde Cholangio Pancreatography). Nigahban provides specialized abdominal related tests and treatments free of cost in Surgical Unit IV in Civil Hospital for poor and needy patients.

### **Kharadar General Hospital**

Kharadar General Hospital has been offering quality health facilities since 1936 to the underprivileged and socio-economical and educationally deprived population of 4 million people of low laying areas of Karachi. Kharadar Genral Hospital is a 210 bedded tertiary care and post-graduate teaching hospital recognized by College of Physicians and Surgeons Pakistan (CPSP) & Pakistan Medical & Dental Council (PMDC).









### Auditors' Report to the Members

We have audited the annexed statement of financial position of **BankIslami Pakistan Limited (the Bank)** as at December 31, 2014 and the related profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof (here-in-after referred to as the 'financial statements') for the year then ended, in which are incorporated the un-audited certified returns from the branches except for ten branches which have been audited by us and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Bank's management to establish and maintain a system of internal control, and prepare and present the financial statements in conformity with the approved accounting standards and the requirements of the Banking Companies Ordinance, 1962 (LVII of 1962), and the Companies Ordinance, 1984 (XLVII of 1984). Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the International Standards on Auditing as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion and after due verification, which in the case of Islamic financing and related assets covered more than sixty percent of the total Islamic financing and related assets of the bank, we report that:

- in our opinion, proper books of accounts have been kept by the bank as required by the Companies Ordinance, 1984 (XLVII of 1984), and the returns referred to above received from the branches have been found adequate for the purposes of our audit;
- (b) in our opinion:
  - (i) the statement of financial position and profit and loss account together with the notes thereon have been drawn up in conformity with the Banking Companies Ordinance, 1962 (LVII of 1962), and the Companies Ordinance, 1984 (XLVII of 1984), and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
  - (ii) the expenditure incurred during the year was for the purpose of the bank's business; and
  - (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the bank and the transactions of the bank which have come to our notice have been within the powers of the bank;

- (c) in our opinion and to the best of our information and according to the explanations given to us the statement of financial position, profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with the approved accounting standards as applicable in Pakistan, and give the information required by the Banking Companies Ordinance, 1962 (LVII of 1962), and the Companies Ordinance, 1984 (XLVII of 1984), in the manner so required and give a true and fair view of the state of the bank's affairs as at December 31, 2014, and its true balance of profit, its comprehensive income, its cash flows and changes in equity for the year then ended; and
- (d) in our opinion Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980) was deducted by the bank and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

### **Emphasis of matter paragraph**

We draw attention to note 1.2 to the accompanying financial statements which describes the matter relating to shortfall in the Minimum Capital Requirements (MCR) of the bank and non-compliance with the required Capital Adequacy Ratio (CAR) as at December 31, 2014. Our opinion is not qualified in respect of this matter.

**Chartered Accountants** 

Audit Engagement Partner: Syed Fahim ul Hasan

Dated: March 06, 2015

Karachi



### Statement of Financial Position

As at December 31, 2014

	Note	<b>2014</b> Rupees	2013
ASSETS		Парссз	111 000
Cash and balances with treasury banks Balances with other banks Due from financial institutions - net Investments Islamic financing and related assets - net Operating fixed assets Deferred tax assets Other assets - net	6 7 8 9 10 11	6,361,444 733,523 18,143,574 30,654,552 41,097,058 3,380,168 - 1,613,830 101,984,149	4,883,478 967,557 6,511,173 31,610,287 38,308,733 2,958,077 - 1,616,289 86,855,594
LIABILITIES			
Bills payable Due to financial institutions Deposits and other accounts Sub-ordinated loans Liabilities against assets subject to finance lease Deferred tax liabilities Other liabilities  NET ASSETS	13 14 15 16 17	918,435 561,000 90,330,997 - 199,683 3,106,814 95,116,929 6,867,220	835,562 2,538,000 75,225,869 - 175,589 1,838,373 80,613,393 6,242,201
REPRESENTED BY			
Share capital Discount on Issue of shares Reserves Unappropriated profit	18 19	5,758,721 (79,042) 273,176 266,946 6,219,801	5,279,679 - 210,446 
Surplus on revaluation of assets - net of tax	20	647,419	727,247
CONTINGENCIES AND COMMITMENTS	21		

The annexed notes 1 to 44 and Annexure 1 form an integral part of these financial statements.

CHAIRMAN

HILLING PRESIDENT / CHIEF EXECUTIVE

DIRECTOR

### Profit and Loss Account

For the year ended December 31, 2014

	Note	<b>2014</b> Rupees	2013 in '000
Profit / return earned Profit / return expensed Net spread earned	22 23	7,812,302 4,459,070 3,353,232	6,289,042 3,789,538 2,499,504
(Reversal of provision) / provision against non-performing Islamic financing and related assets - net Provision for diminution in the value of investments Bad debts written off directly	10.14 9.7	(22,255) 39,207 455 17,407	122,746 - - 122,746
Net spread after provisions		3,335,825	2,376,758
OTHER INCOME			
Fee, commission and brokerage income		387,333	292,186
Dividend Income Income from dealing in foreign currencies Gain on sale of securities Unrealised gain on revaluation of investments	24	172,356 32,173	76,159 6,709
classified as held for trading Other income Total other income	25	40,074 631,936 3,967,761	78,518 453,574 2,830,332
OTHER EXPENSES			
Administrative expenses Other provisions Other charges Total other expenses	26 27	3,462,351 23,036 12,652 3,498,039	2,488,004 4,043 30,133 2,522,180
Extra ordinary / unusual items		469,722	308,152
PROFIT BEFORE TAXATION		469,722	308,152
Taxation - Current - Prior years	28	84,442	67,453
- Deferred	28	71,630	55,427
		156,072	122,880
PROFIT AFTER TAXATION		313,650	185,272 ees
		hupi	(Restated)
Basic earnings per share	29	0.5777	0.3467
Diluted earnings per share	29	0.5777	0.3467

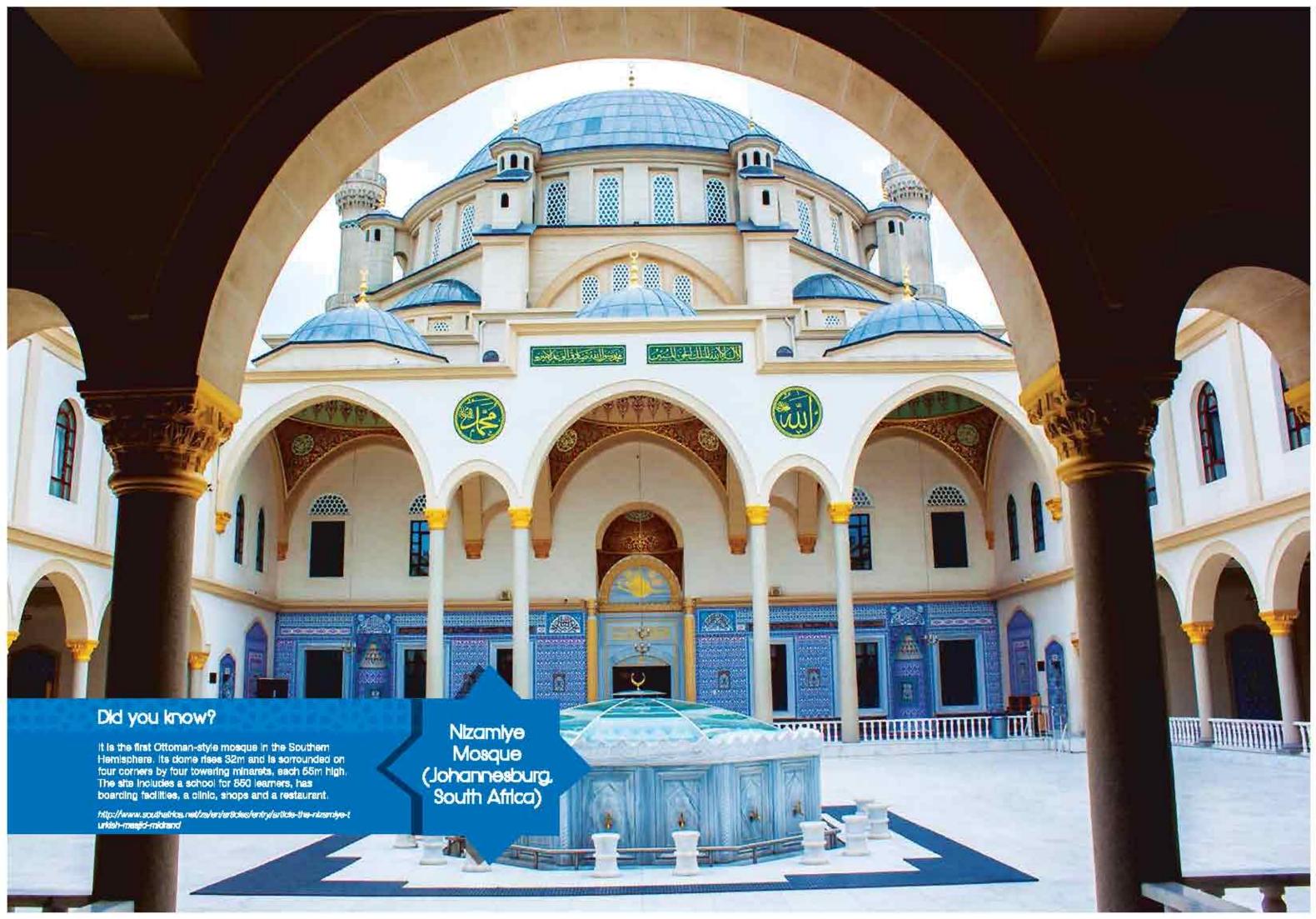
The annexed notes 1 to 44 and Annexure 1 form an integral part of these financial statements.

CHAIRMAN

PRESIDENT / CHIEF EXECUTIVE

DIRECTOR







### Statement of Comprehensive Income

For the year ended December 31, 2014

	Note	<b>2014</b> Rupees	2013 in '000
Profit after taxation for the year		313,650	185,272
Other Comprehensive Income			
Items that may not be reclassified to profit and loss account in subsequent periods Remeasurement of defined benefit plan Tax or remeasurement of defined benefit plan	32.5	(25,159) 8,806 (16,353)	(12,494) 4,373 (8,121)
Comprehensive income transferred to statement of changes in equity		297,297	177,151
Components of comprehensive income not reflected in equity			
Deficit on revaluation of available for sale investments - net of tax		(200,193)	(20,055)
Total comprehensive income for the year		97,104	157,096

The annexed notes 1 to 44 and Annexure 1 form an integral part of these financial statements.

CHAIRMAN

PRESIDENT / CHIEF EXECUTIVE

DIRECTOR

### Cash Flow Statement

For the year ended December 31, 2014

	Note	2014	2013
CASH FLOW FROM OPERATING ACTIVITIES		Rupee	es in '000
Profit before taxation Less: Dividend Income		469,722	308,152 (2)
Ecos. Dividoria moome		469,722	308,150
Adjustments: Depreciation Amortisation	26 26	329,684 15,104	229,611 29,085
Depreciation on operating Ijarah assets		657,354	514,634
(Reversal of provision) / provision against non-performing Islamic financing and related assets - net Provision for diminution in the value of investments	10.14 9.7	(22,255) 39,207	122,746
Other provisions	00	23,036	4,043
Charge for defined benefit plan Gain on sale of property and equipment	26 25	32,824 (4,642)	22,919 (51,712)
cam on care or property and equipment		1,070,312	871,326
(Increase) / decrease in energting coasts		1,540,034	1,179,476
(Increase) / decrease in operating assets Due from financial institutions		(11,632,401)	1,964,499
Islamic financing and related assets		(3,423,424)	(11,512,851)
Others assets (excluding advance taxation)		(15,164)	(203,301)
Increase / (decrease) in operating liabilities		(15,070,989)	(9,751,653)
Bills payable		82,873	(415,448)
Due to financial institutions		(1,977,000)	916,585
Deposits and other accounts Other liabilities (excluding current taxation)		15,105,128 1,268,441	11,009,384 269,417
Other liabilities (excluding current taxation)		14,479,442	11,779,938
		948,487	3,207,761
Payments against defined benefit plan	32	(42,787)	(42,327)
Income tax paid		(96,245)	(58,303)
Net cash generated from operating activities		809,455	3,107,131
CASH FLOW FROM INVESTING ACTIVITIES			
Net investments in available for sale securities		608,535	(2,646,294)
Dividend received Investments in operating fixed assets		(578,945)	(468,281)
Proceeds from disposal of operating fixed assets		4,887	113,660
Net cash generated from / (used in) investing activities	5	34,477	(3,000,913)
CASH FLOW FROM FINANCING ACTIVITIES			
Issue of right shares		400,000	_
Net cash generated from financing activities		400,000	_
Increase in cash and cash equivalents		1,243,932	106,218
Cash and cash equivalents at beginning of the year	30	5,851,035	
Cash and cash equivalents at end of the year	30	7,094,967	5,851,035
<del>-</del>		· · · · · · · · · · · · · · · · · · ·	

The annexed notes 1 to 44 and Annexure 1 form an integral part of these financial statements.

CHAIRMAN

PRESIDENT / CHIEF EXECUTIVE

DIRECTOR



### Statement of Changes in Equity

For the year ended December 31, 2	014			Unappropriated	
	Share capital	Discount on issue of shares	Statutory reserve (a)	profit / (Accumulated losses)	Total
		F	Rupees in	'000	
Balance as at January 1, 2013	5,279,679	-	173,392	(115,268)	5,337,803
Profit after taxation for the year transferred from Statement of Comprehensive Income	-	-	-	185,272	185,272
Transfer to statutory reserve	-	-	37,054	(37,054)	-
Remeasurements of the net defined benefit liability / asset - net of tax	-	-	-	(8,121)	(8,121)
Balance as at December 31, 2013	5,279,679	-	210,446	24,829	5,514,954
Transfer to statutory reserve	-	-	62,730	(62,730)	-
Issue of right shares at discount	479,042	(79,042)	-	-	400,000
Profit after taxation for the year transferred from Statement of Comprehensive Income	-	-	-	313,650	313,650
Transfer from surplus on revaluation of fixed assets - net of tax	-	-	-	7,550	7,550
Remeasurements of the net defined benefit liability / asset - net of tax	-	-	-	(16,353)	(16,353)
Balance as at December 31, 2014	5,758,721	(79,042)	273,176	266,946	6,219,801

<sup>(</sup>a) This represents reserve created under section 21(i)(a) of the Banking Companies Ordinance, 1962.

As explained in note 10.14.1.2 to these financial statements, Rs. 316.283 million as at December 31, 2014 (December 31, 2013: Rs. 354.050 million) representing additional profit arising from availing forced sale value benefit for determining provisioning requirement is not available for the purpose of distribution of dividend to shareholders.

The annexed notes 1 to 44 and Annexure 1 form an integral part of these financial statements.

CHAIRMAN

HILLIAND PRESIDENT / CHIEF EXECUTIVE

DIRECTOR

## Notes to and forming part of the financial statements

FOR THE YEAR ENDED DECEMBER 31, 2014

### 1 STATUS AND NATURE OF BUSINESS

1.1 BankIslami Pakistan Limited (the Bank) was incorporated in Pakistan as a public limited company on October 18, 2004 under the Companies Ordinance, 1984 to carry out the business of an Islamic Commercial Bank in accordance with the principles of Islamic Shariah.

The State Bank of Pakistan granted a 'Scheduled Islamic Commercial Bank' license to the Bank on March 18, 2005. The Bank commenced its operations as a Scheduled Islamic Commercial Bank with effect from April 07, 2006, on receiving Certificate of Commencement of Business from the State Bank of Pakistan (SBP) under section 37 of the State Bank of Pakistan Act, 1956. The Bank is principally engaged in corporate, commercial, consumer, retail banking activities and investment activities.

The Bank is operating through 213 branches including 90 sub branches as at December 31, 2014 (2013: 201 branches including 89 sub branches). The registered office of the Bank is situated at 11th Floor, Dolmen City, Marine Drive, Block-4, Clifton, Karachi. The shares of the Bank are quoted on the Karachi Stock Exchange Limited.

The Pakistan Credit Rating Agency (Private) Limited (PACRA) has maintained the Bank's long-term rating as 'A' and the short-term rating as 'A1'.

1.2 The SBP vide circular no. 07 of 2009 dated April 15, 2009 increased the Minimum Capital Requirement (MCR) for banks upto Rs. 10 billion which was required to be achieved in a phased manner by December 31, 2013. At that time, bank's capital was below the minimum threshold of Rs 6 billion which was required to be achieved by the Bank before December 31, 2009.

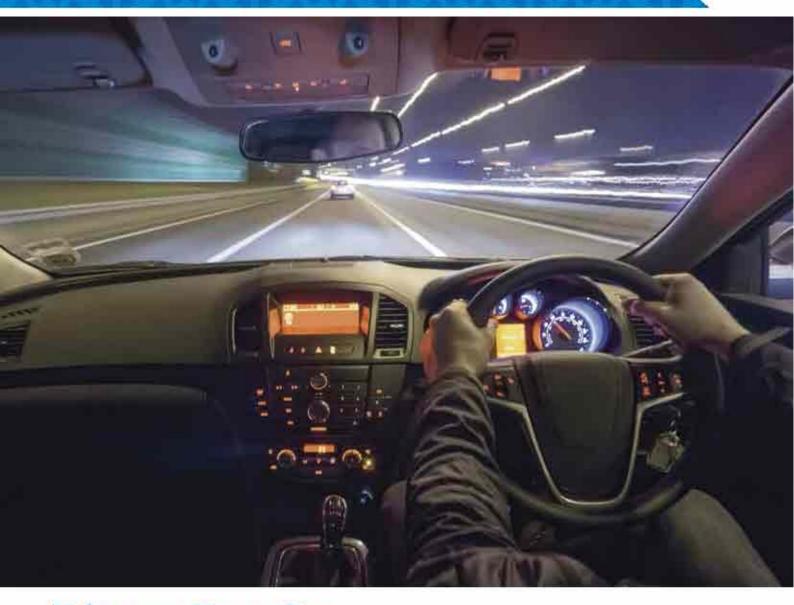
In order to meet the initial requirement of Rs 6 billion, the Board of Directors (BOD) in their meeting held on February 07, 2011 agreed to issue right shares to increase Bank's paid up capital but the issuance of right shares was delayed till 2014 due to various reasons. The SBP through various letters granted extension to the Bank in timeline for meeting MCR (free of losses) of Rs 6 billion till March 31, 2013. Further, the Bank was advised by the SBP for submission of time-bound capital injection plan to comply with the prevailing and future capital requirements. In 2013, the Bank submitted a capital injection plan duly approved by the Board of directors to the SBP. Moreover, the SBP through its letter dated March 12, 2014 enhanced capital adequacy ratio (CAR) requirement for the Bank to 18 percent till the time Bank's capital was below Rs. 6 billion.

During 2014, the Bank, after obtaining approvals from SBP and SECP has raised Rs. 400 million through issuance of 47.9 million shares at a discounted price of Rs. 8.35 per share.

Further, the Board of Directors in their meeting held on October 29, 2014 decided to raise the paid up capital further by Rs. 4.3 billion approximately through a second right issue subject to relaxation from the SBP and SECP from rule 5(i) of the Companies (issue of Capital Rules),1996, in respect of second right issue within a period of one year. Both the SBP and SECP have granted relaxations from requirement of rule 5(i) of the Companies (issue of Capital Rules), 1996 vide their letters dated November 5, 2014 and December 2, 2014 respectively.

Subsequent to the approval of SBP and SECP, the Board of Directors in their meeting held on December 30, 2014 approved the issuance of 432,040,000 right shares to all the existing shareholders in the proportion of 75.0236 right shares for every 100 ordinary shares held by them. The right issue of Rs 4.3 billion approximately has been fully underwritten and is expected to be completed in the second quarter of 2015. The Bank will be compliant with the MCR (free of losses) of Rs 10 billion after the proposed right issue of 432,040,000 shares.

### Islami Auto Ijarah



### Drive your Dream Car...

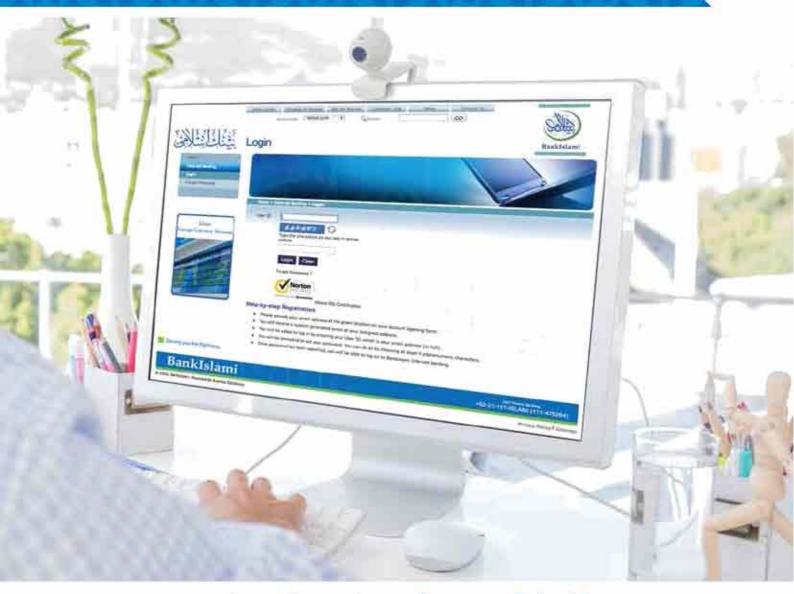
Bankislami's Islami Auto Ijarsh\* is the most convenient way to get your dream car, the Sharla'h compliant way.

### The features of islam! Auto I arah are:

- Low security deposit
- No up-front Takaful
- No up-front registration charges
- Flexibility of choosing your own dealer
- No rental till the delivery of the vehicle
- Minimal processing charges
- No up-front tracker charges

Serving you, the Right way

### **Internet Banking**



### Anytime, Anywhere and for Free



Access your account information from anywhere, no matter where you are. Bankislami internet Banking provides you the facility to access and manage your accounts and transactions 24 hours a day, 7 days a week.

- Account Summery
- Account Statement
- Fund Transfer Own Account
- Fund Trensfer To other accounts within Bankislami
- Inter Bank Fund Transfer (IBFT)\*
- Littlity Bill Payment
- Transaction Enquiry



The paid-up capital of the Bank (free of losses) as at December 31, 2014 amounted to Rs 5.680 billion against the required MCR of Rs 10 billion and its CAR stood at 16.70 percent against 18 percent as advised by SBP.

#### 2 BASIS OF PRESENTATION

2.1 The Bank provides financing mainly through Murabaha, Ijarah, Istisna, Diminishing Musharakah, Muswammah and other Islamic modes as briefly explained in note 5.3.

The purchases and sales arising under these arrangements are not reflected in these financial statements as such but are restricted to the amount of facility actually utilised and the appropriate portion of profit thereon. The income on such financing is recognised in accordance with the principles of Islamic Shariah. However, income, if any, received which does not comply with the principles of Islamic Shariah is recognised as charity payable as directed by the Shariah Advisor of the Bank.

2.2 These financial statements are the separate financial statements of the Bank in which investment in subsidiary is carried at cost and is not consolidated. The consolidated financial statements of the Group are being issued separately.

#### 3 STATEMENT OF COMPLIANCE

- 3.1 These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board and Islamic Financial Accounting Standards (IFASs) issued by the Institute of Chartered Accountants of Pakistan, as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962, and the directives issued by the SECP and the SBP. Wherever the requirements of the provisions and directives issued under the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962, the IFAS notified under the Companies Ordinance, 1984 and the directives issued by the SECP and the SBP differ from the requirements of IFRS, the provisions of and the directives issued under the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962, IFAS notified under the Companies Ordinance, 1984 and the directives issued by the SECP and the SBP shall prevail.
- 3.2 The SBP through its BSD Circular No. 10 dated August 26, 2002, has deferred the implementation of International Accounting Standard (IAS) 39 "Financial Instruments: Recognition and Measurement" and IAS 40 "Investment Property" for Banking Companies in Pakistan, till further instructions. Accordingly, the requirements of these Standards have not been considered in the preparation of these financial statements. Further, the SECP has deferred the applicability of International Financial Reporting Standard (IFRS) 7 "Financial Instruments: Disclosures" through its S.R.O. 411(I)/2008 dated April 28, 2008. Accordingly, the requirements of this standard have also not been considered in the preparation of these financial statements. However, investments have been classified and valued in accordance with the requirements prescribed by the SBP through various circulars.
- 3.3 IFRS 8 "Operating Segments" was effective for the Bank's accounting period beginning on or after January 1, 2009. All Banking Companies in Pakistan are required to prepare their annual financial statements in line with the format prescribed under BSD Circular No. 4 dated February 17, 2006, 'Revised Forms of Annual Financial Statements', effective from the accounting year ended December 31, 2006. The management of the Bank believes that as the SBP has defined the segment categorisation in the above mentioned circular, the SBP requirements prevail over the requirements specified in IFRS 8. Accordingly, segment information disclosed in these financial statements is based on the requirements laid down by the SBP.

- 3.4 The SBP vide BSD Circular No. 07 dated April 20, 2010 clarified that for the purpose of preparation of financial statements in accordance with International Accounting Standard 1 (Revised), 'Presentation of Financial Statements', two statement approach shall be adopted i.e. separate 'Profit and Loss Account' and 'Statement of Comprehensive Income' shall be presented, and Balance Sheet shall be renamed as 'Statement of Financial Position'. Furthermore, only the surplus / (deficit) on revaluation of available for sale (AFS) securities, may be included in the 'Statement of Comprehensive Income'. However, it should continue to be shown separately in the Statement of Financial Position below equity. Accordingly, the above requirements have been adopted in the preparation of these financial statements.
- 3.5 Standards, interpretations and amendments to published approved accounting standards that are effective in the current year:
- 3.5.1 There are certain new and amended standards, interpretations and amendments that are mandatory for the Bank's accounting periods beginning on or after January 1, 2014 but are considered not to be relevant or do not have any significant effect on the Bank's operations and therefore not detailed in these financial statements.
- 3.6 Standards, interpretations and amendments to published approved accounting standards that are not yet effective:
- 3.6.1 IFRS 12, 'Disclosures of interests in other entities', includes the disclosure requirements for all forms of interests in other entities, including joint arrangements, associates, special purpose vehicles and other off balance sheet vehicles. The amendments may impact the financial statements of the Bank by addition of certain disclosures.

There are certain other new and amended standards and interpretations that are mandatory for the Bank's accounting periods beginning on or after January 1, 2015 but are considered not to be relevant or will not have any significant effect on the Bank's operations and therefore not detailed in these financial statements.

### 3.7. Early adoption of standards

The Bank has not early adopted any new or amended standard in 2014.

#### 4 BASIS OF MEASUREMENT

#### 4.1 Accounting convention

These financial statements have been prepared under the historical cost convention, except that certain fixed assets, certain investments, foreign currency balances and commitments in respect of foreign exchange contracts have been marked to market and are carried at fair value. Further, staff retirement benefits as discussed in notes 5.6 and 32 to the financial statements have been carried at present values as determined under the International Accounting Standards (IAS) 19 (revised) "Employee Benefits".

#### 4.2 Functional and Presentation Currency

These financial statements are presented in Pakistani Rupees, which is the Bank's functional and presentation currency.

#### 4.3 Rounding off

Figures have been rounded off to the nearest thousand rupees unless otherwise stated.

#### 4.4 Critical accounting estimates and judgments

The preparation of financial statements in conformity with approved accounting standards as applicable in Pakistan requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Bank's accounting policies. The significant accounting areas where various assumptions and estimates are significant to the Bank's financial statements or where judgment was exercised in the application of the accounting policies are as follows:





- (a) Critical judgment in classification and valuation of investments in accordance with the Bank's policy (notes 5.2 and 9).
- (b) Provision for non-performing Islamic financing and related assets (notes 5.3 and 10.14).
- (c) Determination of forced sales value of underlying securities of non performing Islamic financing and related assets (note 10.14.1.2).
- (d) Impairment of investments in equity instruments of subsidiary, associates and non associate entities (notes 5.2.5 and 9).
- (e) Staff retirement benefits (notes 5.6 and 32).
- (f) Depreciation and amortization methods of operating fixed assets (notes 5.4 and 11).
- (g) Assumption and estimation in recognition of provision for taxation (current and prior years) and deferred taxation (notes 5.5, 16 and 28).

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectation of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

#### 5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these financial statements are set out below. These have been consistently applied to all the years presented.

### 5.1 Cash and cash equivalents

Cash and cash equivalents for the purpose of cash flow statement comprise of cash and balances with treasury banks and balances with other banks in current and deposit accounts.

### 5.2 Investments

### 5.2.1 Classification

Investments of the Bank, other than investments in associates and subsidiaries are classified as follows:

#### (a) Held-for-trading

These are investments which are either acquired for generating profits from short-term fluctuations in market prices or are securities included in a portfolio for which there is evidence of a recent actual pattern of short-term profit taking.

### (b) Held- to-maturity

These are investments with fixed or determinable payments and fixed maturity and the Bank has the positive intent and ability to hold them till maturity.

#### (c) Available-for-sale

These are investments, other than those in subsidiaries and associates, which do not fall under the 'held for trading' or 'held to maturity' categories.

#### 5.2.2 Regular way contracts

All purchases and sales of investments that require delivery within the time frame established by regulation or market convention are recognised at the trade date, which is the date on which the Bank commits to purchase or sell the investments.

### 5.2.3 Initial recognition and measurement

Investments other than those categorised as 'held for trading' are initially recognised at fair value which includes transaction costs associated with the investment. Investments classified as 'held for trading' are initially recognised at fair value and transaction costs are expensed in the profit and loss account.

Premium or discount on debt securities classified as available for sale is amortised using the effective profit rate method and taken to the profit and loss account.

### 5.2.4 Subsequent measurement

Subsequent to initial recognition investments are valued as follows:

### (a) Held-for-trading

These are measured at subsequent reporting dates at fair value. Gains and losses on remeasurement are included in the net profit and loss for the year.

### (b) Held-to-maturity

These are measured at amortised cost using the effective profit rate method, less any impairment loss recognized to reflect irrecoverable amount.

### (c) Available for sale

Quoted / Government securities are measured at fair value. Surplus / (deficit) arising on remeasurement is included in the statement of comprehensive income but is kept in a separate account shown in the statement of financial position below equity. The surplus / (deficit) arising on these securities is taken to the profit and loss account when actually realized upon disposal.

Unquoted equity securities are valued at the lower of cost and break-up value. Break up value of equity securities is calculated with reference to the net assets of the investee company as per the latest available audited financial statements. Investments in other unquoted securities are valued at cost less impairment losses, if any.

#### (d) Investments in associates

Associates are all entities over which the Bank has significant influence but not control. Investments in associate is carried at cost less accumulated impairment losses, if any.

#### (e) Investments in subsidiaries

Subsidiaries are all entities over which the Bank has significant control. Investments in subsidiary is carried at cost less accumulated impairment losses, if any.

#### 5.2.5 Impairment

### **Available for sale and Held to maturity investments**

Impairment loss in respect of investments classified as available for sale and held to maturity (except sukuk certificates) is recognised based on management's assessment of objective evidence of impairment as a result of one or more events that may have an impact on the estimated future cash flows of the investments. A significant or prolonged decline in fair value of an equity investment below its cost is also considered an objective evidence of impairment. Provision for diminution in the value of sukuk certificates is made as per the Prudential Regulations issued by the State Bank of Pakistan. In case of impairment of available for sale securities, the cumulative loss that has been recognised directly in surplus on revaluation of assets on the Statement of Financial Position below equity is removed therefrom and recognised in the profit and loss account. For investments classified as held to maturity, the impairment loss is recognised in the profit and loss account.



#### Investment in associates and subsidiaries

In respect of investment in associates and subsidiaries, the Bank reviews their carrying values at each reporting date to assess whether there is an indication of impairment. Such indication may include significant and prolonged decline in the market value, significant changes with an adverse impact on the entity, carrying amount of net assets in excess of market capitalisation etc. Any basis applied in this respect should be justifiable in view of other factors present for the entity. The amount of impairment is determined based on the higher of value in use and fair value less cost to sell. Impairment loss is recognised in the profit and loss account.

5.2.6 Gains or losses on sale of investments are included in profit and loss for the year.

### 5.3 Islamic financing and related assets

5.3.1 Islamic financing and related assets are financial products originated by the Bank and principally comprise Murabaha, Istisna, Ijarah, Salam, Muswammah and Diminishing Musharakah financing and the related assets.

As a general rule, funds disbursed, under financing arrangements for purchase of goods / assets are recorded as advance. On culmination, financing are recorded at the deferred sale price net of profit. Goods purchased but remaining unsold at the statement of financial position date are recorded as inventories.

Murabaha to the purchase orderer is a sale transaction wherein the first party (the Bank) sells to the client / customer Shariah compliant assets / goods for cost plus a pre-agreed profit after getting title and possession of the same. In principle, on the basis of an undertaking (Promise-to-Purchase) from the client (the purchase orderer), the Bank purchases the assets / goods subject of the Murabaha from a third party and takes the possession thereof. However, the Bank can appoint the client as its agent to purchase and take possession of the assets / goods on its behalf. Thereafter, it sells it to the client at cost plus the profit agreed upon in the promise.

Import Murabaha is a product, used to finance a commercial transaction which consists of purchase by the Bank (generally through an undisclosed agent) the goods from the foreign supplier and selling them to the client after getting the title to and possession of the goods. Murabaha financing is extended to all types of trade transactions i.e., under Documentary Credits (LCs), Documentary Collections and Open Accounts.

Istisna is a contract where the buyer (the Bank) orders the client (seller / manufacturer) to manufacture and deliver specified goods at an agreed contract price upon completion. Istisna is used with Wakalah agreement to provide financing mainly to manufacturers. Thus the transaction consists of two stages: (i) Bai Istisna whereby the Bank purchases goods from the client and (ii) Wakalah whereby the Bank after receipt / possession of goods, appoints the client its agent to sell the goods in the market.

ljarah is a contract where the owner of an asset transfers its usufruct (i.e. the usage right) to another person for an agreed period, at an agreed consideration.

The rentals received / receivable on Ijarah are recorded as income / revenue. Depreciation on Ijarah assets is charged to profit and loss account by applying the accounting policy consistent with the policy for depreciation of operating fixed assets.

Salam is a sale transaction where the seller undertakes to supply some specific goods to the buyer at a future date against an advance price fully paid on spot.

Muswammah is a contract where the Bank purchases tangible identified goods from client at an agreed purchase price. The Bank then sells the goods in the market through agent (Client) at a higher price to earn its desired profit.



Diminishing Musharakah represents an asset in joint ownership whereby a partner promises to buy the equity share of the other partner until the title to the equity is totally transferred to him. The partner using the asset pays the proportionate rental of such asset to the other partner (the Bank).

Musharakah / Mudarabah are different types of partnerships in business with distribution of profit in agreed ratio and distribution of loss in the ratio of capital invested.

5.3.2 Islamic financing and related assets are stated net of general provisions and specific provisions against non-performing Islamic financing and related assets which are charged to the profit and loss account.

### **Specific provision**

The Bank maintains specific provision for doubtful debts based on the requirements specified in the Prudential Regulations issued by the SBP.

### **General provision**

In accordance with the Prudential Regulations issued by the SBP, the Bank maintains general provisions as follows:

	Secured	Unsecured
Consumer financings	1.5%	5.0%
Small enterprise financings	1.0%	2.0%

The net provision made / reversed during the year is charged to the profit and loss account and accumulated provision is netted off against Islamic financing and related assets. Islamic financing and related assets are written off when there are no realistic prospects of recovery.

#### 5.3.3 Ijarah Financing

Ijarah financing executed on or before December 31, 2008 have been accounted for under finance method, thereafter all Ijarah financing are accounted for under IFAS-2.

- (a) Under finance method, the present value of minimum Ijarah payments have been recognised and shown under Islamic financing and related assets. The unearned income i.e. the excess of aggregate Ijarah rentals over the cost of the asset and documentation charges under Ijarah facility is deferred and then amortised over the term of the Ijarah, so as to produce a constant rate of return on net investment in the Ijarah. Gains / losses on termination of Ijarah contracts are recognised as income on a receipt basis. Income on Ijarah is recognised from the date of delivery of the respective assets to the mustajir (lessee).
- (b) Under IFAS-2 method, assets underlying Ijarah financing have been carried at cost less accumulated depreciation and impairment, if any, and are shown under Islamic financing and related assets. Rentals accrued from Ijarah financing net of depreciation charge are taken to the profit and loss account. Depreciation on Ijarah assets is charged by applying the straight line method over the Ijarah period which is from the date of delivery of respective assets to mustajir upto the date of maturity / termination of Ijarah agreement.

### 5.4 Operating fixed assets and depreciation

### 5.4.1 Property and equipment

Fixed assets other than freehold land and building on leasehold land are stated at cost less accumulated depreciation and accumulated impairment losses, if any. Freehold land and building on leasehold land are carried at revalued amount less any accumulated depreciation and subsequent impairment losses. The revaluation exercise is carried out on annual basis.



Depreciation is computed using the straight-line method by taking into consideration the estimated useful life of the related assets at the rates specified in note 11.2 to the financial statements. Depreciation on additions / deletions during the year is charged for the proportionate period for which the asset remained in use.

Subsequent costs are included in the assets' carrying amount or are recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Bank and the cost of the item can be measured reliably. Maintenance and normal repairs are charged to the profit and loss account as and when incurred.

An item of property and equipment is derecognised on disposal or when no future economic benefits are expected from its use or disposal.

Residual values, useful lives and depreciation methods are reviewed and adjusted, if appropriate, at each reporting date.

Gains and losses on disposal of property and equipment, if any, are taken to the profit and loss account.

## 5.4.2 Capital work in progress

These are stated at cost less accumulated impairment losses, if any.

## 5.4.3 Intangible assets

Intangible assets having a finite useful life are stated at cost less accumulated amortisation and accumulated impairment losses, if any. Such intangible assets are amortised using the straight-line method over the estimated useful lives. The useful lives and amortisation method are reviewed and adjusted, if appropriate, at each reporting date. Intangible assets having an indefinite useful life are stated at acquisition cost, less impairment losses, if any.

Amortization on additions / deletions during the year is charged for the proportionate period for which the asset remained in use.

Software and other development costs are only capitalised to the extent that future economic benefits are expected to be derived by the Bank.

#### 5.4.4 Impairment

At each reporting date, the Bank reviews the carrying amounts of its assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of impairment loss. Recoverable amount is the greater of net selling price and value in use.

If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. Impairment loss is recognised as an expense immediately in the financial statements except for impairment loss on revalued assets, which is adjusted against related revaluation surplus to the extent that the impairment loss does not exceed the surplus on revaluation of that asset.

Where an impairment loss reverses subsequently, the carrying amount of the asset is increased to the revised estimate of its recoverable amount to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognized as income immediately except for impairment loss on revalued assets which is adjusted against the related revaluation surplus to the extent that the impairment loss does not exceed the surplus on revaluation of assets.

#### 5.5 Taxation

#### 5.5.1 Current

The provision for current taxation is based on taxable income for the year at current rates of taxation, after taking into consideration available tax credits, rebates and tax losses as allowed under the seventh schedule to the Income Tax Ordinance, 2001. The charge for current tax also includes adjustments, where considered necessary relating to prior years, which arises from assessments / developments made during the year.

#### 5.5.2 Deferred

Deferred tax is recognised using the balance sheet liability method on all major temporary differences between the carrying amounts of assets and liabilities used for financial reporting purposes and amounts used for taxation purposes. In addition, the Bank also records deferred tax asset on available tax losses. Deferred tax is calculated using the rates that are expected to apply to the period when the differences reverse based on tax rates that have been enacted or substantively enacted by the reporting date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised.

The carrying amount of the deferred tax asset is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the deferred tax asset to be utilised.

The Bank also recognises deferred tax asset / liability on deficit / surplus on revaluation of securities and operating fixed assets which is adjusted against the related deficit / surplus in accordance with the requirements of the International Accounting Standard 12 - Income Taxes.

#### 5.6 Staff retirement benefits

#### 5.6.1 Defined benefit plan

The Bank operates an approved funded gratuity scheme for its permanent employees. The liability recognised in the statement of financial position in respect of defined benefit gratuity scheme, is the present value of the defined benefit obligation at the statement of financial position date less the fair value of plan assets. Contributions to the fund are made on the basis of actuarial recommendations. The defined benefit obligation is calculated periodically by an independent actuary using the projected unit credit method. The last valuation was conducted as on December 31, 2014.

Amounts arising as a result of "Remeasurements", representing the actuarial gains and losses and the difference between the actual investment returns and the return implied by the net interest cost are recognised in the statement of financial position immediately, with a charge or credit to "Other Comprehensive Income" in the periods in which they occur.

## 5.6.2 Defined contribution plan

The Bank operates a recognised contributory provident fund for all the permanent employees. Equal monthly contributions are made both by the Bank and the employees at the rate of 10 % of the basic salary. The Bank has no further payment obligations once the contributions have been paid. The contributions made by the Bank are recognised as employee benefit expense when they are due.

#### 5.7 Revenue recognition

5.7.1 Profit on Murabaha and Commodity Murabaha is recognised over the life of Murabaha on accrual basis. Profit on Murabaha transactions for the period from the date of disbursement to the date of culmination of Murabaha is recognised immediately on the culmination date.



- 5.7.2 Profit from Istisna is recorded on accrual basis commencing from the time of sale of goods till the realisation of proceeds by the Bank. Profit from Diminishing Musharakah, Salam and Muswammah are recognised on a time proportionate basis.
- 5.7.3 The Bank follows the finance method in recognising income on Ijarah contracts written upto December 31, 2008. Under this method the unearned income i.e. excess of aggregate Ijarah rentals over the cost of the asset and documentation charges under Ijarah facility is deferred and then amortised over the term of the Ijarah, so as to produce a constant rate of return on net investment in the Ijarah. Gains / losses on termination of Ijarah contracts are recognised as income on a receipt basis. Income on Ijarah is recognised from the date of delivery of the respective assets to the mustajir (lessee).
  - Profit from Ijarah contracts entered on or after January 01, 2009 is recognized in the profit and loss account over the term of the contract net of depreciation expense relating to the liarah assets.
- 5.7.4 Provisional profit of Musharakah / Mudarabah financing is recognised on an accrual basis. Actual profit / loss on Musharakah and Mudarabah financing is adjusted after declaration of profit by Musharakah partner / mudarib or on liquidation of Musharakah / Mudarabah.
- 5.7.5 Profit on classified financing is recognised on receipt basis.
- 5.7.6 Dividend income is recognised when the right to receive the dividend is established.
- 5.7.7 Gains and losses on sale of investments are recognised in the profit and loss account.
- 5.7.8 Fee on issuance of letter of credit and acceptance is recognised on receipt basis as generally the transactions consummate within an accounting period. Fee on guarantees, if considered material, is recognised over the period of guarantee.
- 5.7.9 Profit on Sukuks is recognised on an accrual basis. Where Sukuks (excluding held for trading securities) are purchased at a premium or discount, the premiums / discounts are amortised through the profit and loss account over the remaining life of Sukuk, using the effective yield method.

#### 5.8 Financial Instruments

#### 5.8.1 Financial assets and financial liabilities

All financial assets and financial liabilities are recognised at the time when the Bank becomes a party to the contractual provisions of the instrument. Financial assets are derecognised when the Bank loses control of the contractual rights that comprise the financial assets. Financial liabilities are derecognised when they are extinguished, i.e. when the obligation specified in the contract is discharged, cancelled or expired. Any loss on derecognition of the financial assets and financial liabilities is taken to income directly. Financial assets carried on the statement of financial position include cash and balances with treasury banks, balances with other banks, due from financial institutions, investments, Islamic financing and related assets and certain receivables and financial liabilities include bills payable, due to financial institutions, deposits and other payables. The particular recognition methods adopted for significant financial assets and financial liabilities are disclosed in the individual policy statements associated with them.

#### 5.8.2 Offsetting of financial instruments

Financial assets and financial liabilities are off-set and the net amount is reported in the financial statements only when there is a legally enforceable right to set-off the recognised amount and the Bank intends either to settle on a net basis or to realise the assets and to settle the liabilities simultaneously. Income and expense items of such assets and liabilities are also off-set and the net amount is reported in the financial statements.

#### 5.8.3 Derivatives

Derivative financial instruments are recognised at fair value. In case of equity futures, the fair value is calculated with reference to quoted market price. Derivatives with positive market values (i.e. unrealised gains) are included in other receivables and derivatives with negative market values (i.e. unrealised losses) are included in other liabilities in the statement of financial position. The resultant gains and losses are taken to the profit and loss account.

## 5.9 Foreign currencies

## **Functional and presentation currency**

Items included in the financial statements are measured using the currency of the primary economic environment in which the Bank operates. The financial statements are presented in Pakistani Rupee, which is the Bank's functional and presentation currency.

## Foreign currency transactions

Foreign currency transactions are translated into local currency at the exchange rates prevailing on the date of transaction. Monetary assets and liabilities in foreign currencies are translated into rupees at the exchange rates prevailing at the statement of financial position date. Forward exchange promises are revalued using forward exchange rates applicable to their respective remaining maturities.

## **Translation gains and losses**

Translation gains and losses are included in the profit and loss account.

#### **Commitments**

Commitments for outstanding forward foreign exchange contracts are disclosed at contracted rates. Contingent liabilities / commitments for letters of credit and letters of guarantee denominated in foreign currencies are expressed in rupee terms at the exchange rates prevailing on the reporting date.

## 5.10 Acceptances

Acceptances comprise promises by the Bank to pay bills of exchange drawn on customers. The Bank expects most acceptances to be simultaneously settled with the reimbursement from the customers. Acceptances are accounted for as off balance sheet transactions and are disclosed as contingent liabilities.

#### 5.11 Fiduciary assets

Assets held in a fiduciary capacity are not treated as assets of the Bank in the financial statements.

#### 5.12 Provisions and contingent assets and liabilities

Provisions are recognized when the Bank has a present legal or constructive obligation arising as a result of past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of the obligation can be made. Provisions are reviewed at each reporting date and are adjusted to reflect the current best estimates.

Contingent assets are not recognised, and are also not disclosed unless an inflow of economic benefits is probable. Contingent liabilities are disclosed unless the probability of an outflow of resources embodying economic benefit is remote.





Provisions for guarantee claims and other off balance sheet obligations are recognised when intimated and reasonable certainty exists for the Bank to settle the obligation. Charge to the profit and loss account is stated net of expected recoveries.

#### 5.13 Deferred costs

As allowed by SBP pre-operating / preliminary expenses are included in deferred costs and these are amortized over a maximum period of five years on straight line basis from the date of commencement of business.

## 5.14 Segment reporting

A segment is a distinguishable component of the Bank that is engaged in providing products or services (business segment) or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Bank's primary format of reporting is based on business segments.

## 5.14.1 Business segments

## **Trading and sales**

It includes equity, foreign exchanges, commodities, credit, funding, own position securities, placements and Islamic financing and related assets.

## **Retail banking**

It includes retail Islamic financing and related assets, deposits and banking services offered to its retail customers and small and medium enterprises.

#### **Commercial banking**

It includes project finance, export finance, trade finance, Ijarah, guarantees and bills of exchange relating to its corporate customers.

#### **Support Centre**

It includes the assets and liabilities relating to support functions at Head Office and their related income and expenses.

## 5.14.2 Geographical segment

The Bank has 213 branches including 90 sub branches (2013: 201 branches including 89 sub branches) and operates only in Pakistan.

## 5.15 Assets acquired in satisfaction of claims

Assets acquired in satisfaction of claims are stated at the lower of the financed amount and their market value at the time of acquisition. The Bank carries out periodic valuation of these assets and any decline in their value below the recognized amount is charged to the profit and loss account. These assets are disclosed in other assets as specified by the SBP.

## 5.16 Earnings per share

The Bank presents basic and diluted earnings per share (EPS) for its shareholders. Basic EPS is calculated by dividing the profit attributable to ordinary shareholders of the Bank by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, if any.

	Note	2014	2013
CASH AND BALANCES WITH TREASURY BANKS		Rupees i	n '000
In hand			
- local currency		1,658,420	1,215,403
- foreign currency		254,139	189,972
		1,912,559	1,405,375
With the State Bank of Pakistan in			
<ul> <li>local currency current account</li> </ul>	6.1	3,262,935	2,397,423
<ul> <li>foreign currency deposit accounts</li> </ul>			
Cash Reserve Account	6.2	90,937	85,840
Special Cash Reserve Account	6.3	110,029	103,744
US Dollar Clearing Account		29,915	49,760
		230,881	239,344
With National Bank of Pakistan in			
- local currency current account		955,069	841,336
		6,361,444	4,883,478

- 6.1 This represents Rs.3,262.935 million (2013: 2,397.423 million) held against Cash Reserve Requirement and Statutory Liquidity Requirement. The local currency current account is maintained with the State Bank of Pakistan (SBP) as per the requirements of Section 36 of the State Bank of Pakistan Act, 1956. This section requires banking companies to maintain a local currency cash reserve in the current account opened with the SBP at a sum not less than such percentage of its time and demand liabilities in Pakistan as may be prescribed by SBP.
- 6.2 As per BSD Circular No. 15 dated June 21, 2008, cash reserve of 5% is required to be maintained with the State Bank of Pakistan on deposits held under the New Foreign Currency Accounts Scheme (FE-25 deposits).
- 6.3 Special cash reserve of 6% is required to be maintained with SBP on FE-25 deposits as specified in BSD Circular No. 15 dated June 21, 2008. Balance held under this account is non-remunerative.

7	BALANCES WITH OTHER BANKS	Note	<b>2014</b> Rupees i	2013 n '000
	In Pakistan			
	- on current accounts		8,198	6,353
	<ul> <li>on deposit accounts</li> </ul>	7.1	88	128
			8,286	6,481
	Outside Pakistan			
	- on current accounts		725,237	961,076
	- on deposit accounts		_	_
	·		725,237	961,076
			733,523	967,557

7.1 Represents deposits with various Islamic commercial banks under Musharakah and Mudarabah arrangements. The expected profit rate on these arrangements is 6% (2013: 6%) per annum.



		Note	2014	2013
8	DUE FROM FINANCIAL INSTITUTIONS	-	Rupees	in '000
	Sukuk Murabaha	8.1	6,418	6,418
	Commodity Murabaha - local currency	8.2 & 8.3	7,389,208	6,511,173
		_	7,395,626	6,517,591
	Bai Muajjal	8.4	10,754,366	
			18,149,992	6,517,591
	Provision against Sukuk Murabaha	8.1	(6,418)	(6,418)
		_	18,143,574	6,511,173

- 8.1 In prior years, the Bank entered into Sukuk Murabaha arrangement under which the Bank appointed its client as an agent under asset purchase agreements to purchase the underlying sukuk from open market on its behalf and later sell them on deferred Murabaha basis. The maturity date of the deal was February 08, 2009. The Bank is making efforts to recover the outstanding balance and has made a provision against the outstanding amount.
- 8.2 The Bank has entered into Commodity Murabaha agreements under which the Bank purchases an underlying commodity from open market through an agent and sells it to a financial institution on credit with profit. The profit rates on the agreements range between 9.50% to 10.00% (2013: 9.95% to 10.35%) per annum and the agreements have a maturity ranging from 2 days to 182 days (2013: 2 days to 7 days).

		Note	2014	2013
			Rupees in '000	
8.3	Commodity Murabaha sale price Purchase price		517,290,527 (516,435,000) 855,527	513,190,977 ( <u>512,592,000)</u> 598,977
	Deferred Commodity Murabaha income			
	Opening balance Deferred during the year Recognised during the year	17	4,723 855,527 (778,745) 81,505	33,145 598,977 (627,399) 4,723
	Commodity Murabaha			
	Opening balance Sales during the year Received during the year		6,511,173 517,290,527 (516,412,492) 7,389,208	4,975,672 513,190,977 (511,655,476) 6,511,173

8.4 This represents Bai Muajjal agreements entered into with SBP whereby the Bank sold sukuks having carrying value of Rs 9,510.997 million to SBP on deferred payment basis. The average return on these transactions is 9.79% per annum. The balances are due between October 2015 to December 2015.

# 8.5 Particulars of amounts due from financial institutions with respect to currencies:

- In local currency	18,149,992	6,517,591
- In foreign currency		
	18,149,992	6,517,591



## 9 INVESTMENTS

## 9.1 Investments by types

			2014		2013			
		Note	Held by the Bank	Given as collateral	Total	Held by the Bank	Given as collateral	Total
					Rup	ees in '000		
	Available for sale securities							
	Sukuk / Certificates	9.3	30,641,032	-	30,641,032	31,249,567	-	31,249,567
	Units of Open-end mutual fund	9.4	21	-	21	21	-	21
	0.1.18		30,641,053	•	30,641,053	31,249,588	-	31,249,588
	Subsidiary	0.0	404.045		404.045	101 015		101.015
	Unlisted Company	9.6	191,015	-	191,015	191,015	-	191,015
	Total investments at cost		30,832,068		30,832,068	31,440,603	-	31,440,603
	Less: Provision for diminution in							
	value of investments	9.7	(39,207)	-	(39,207)	-	-	-
	Investments - net of Provisions		30,792,861	-	30,792,861	31,440,603	-	31,440,603
	(Deficit) / Surplus on revaluation of available-for-sale securities	20	(138,309)	_	(138,309)	169,684	-	169,684
	Total investments at market value				30,654,552			01.010.007
	Total investments at market value		30,654,552		30,034,332	31,610,287		31,610,287
					Note	2014	ļ	2013
9.2	Investments by seame	nte				Ru	pees in '(	000
9.2	Investments by segme	nts				Ru	pees in '(	000
9.2	Investments by segme					Ru	pees in '(	000
9.2					9.3	Ru <sub>j</sub>		29,283,051
9.2	Federal Government Secur							
9.2	Federal Government Secur							
9.2	Federal Government Secur GOP Ijarah Sukuks						153	
9.2	Federal Government Secur GOP Ijarah Sukuks Sukuk certificates Sukuks - unlisted	ities			9.3	28,490,	153	29,283,051
9.2	Federal Government Secur GOP Ijarah Sukuks Sukuk certificates Sukuks - unlisted Fully paid up ordinary share	ities es / Units	5		9.3 9.3	28,490, 2,150,	153 879	29,283,051 1,966,516
9.2	Federal Government Secur GOP Ijarah Sukuks Sukuk certificates Sukuks - unlisted Fully paid up ordinary shar Unlisted subsidiary company	ities es / Units	3		9.3 9.3 9.6	28,490,	153 879 015	29,283,051 1,966,516 191,015
9.2	Federal Government Secur GOP Ijarah Sukuks Sukuk certificates Sukuks - unlisted Fully paid up ordinary share	ities es / Units	3		9.3 9.3	28,490, 2,150,	153 879	29,283,051 1,966,516
9.2	Federal Government Secur GOP Ijarah Sukuks Sukuk certificates Sukuks - unlisted Fully paid up ordinary shar Unlisted subsidiary company Units of Open-end Mutual Fo	ities es / Units	<b>3</b>		9.3 9.3 9.6	28,490, 2,150, 191,	153 879 015 21	29,283,051 1,966,516 191,015 21
9.2	Federal Government Secur GOP Ijarah Sukuks Sukuk certificates Sukuks - unlisted Fully paid up ordinary shar Unlisted subsidiary company	ities es / Units / unds		nts	9.3 9.3 9.6	28,490, 2,150, 191, 30,832,	153 879 015 21	29,283,051 1,966,516 191,015
9.2	Federal Government Secur GOP Ijarah Sukuks  Sukuk certificates Sukuks - unlisted  Fully paid up ordinary shar Unlisted subsidiary company Units of Open-end Mutual Fu  Total investments at cost Less: Provision for diminutio	es / Units / unds n in value		nts	9.3 9.3 9.6 9.4	28,490, 2,150, 191, 30,832, (39,	153 879 015 21 068 207)	29,283,051 1,966,516 191,015 21 31,440,603
9.2	Federal Government Secur GOP Ijarah Sukuks  Sukuk certificates Sukuks - unlisted  Fully paid up ordinary shar Unlisted subsidiary company Units of Open-end Mutual Form  Total investments at cost Less: Provision for diminution  Investments - net of provision	es / Units / unds n in value ions	of investme		9.3 9.3 9.6 9.4	28,490, 2,150, 191, 30,832, (39, 30,792,	153 879 015 21 068 207)	29,283,051 1,966,516 191,015 21 31,440,603 - 31,440,603
9.2	Federal Government Secur GOP Ijarah Sukuks  Sukuk certificates Sukuks - unlisted  Fully paid up ordinary shar Unlisted subsidiary company Units of Open-end Mutual Fu  Total investments at cost Less: Provision for diminutio	es / Units / unds n in value ions	of investme		9.3 9.3 9.6 9.4	28,490, 2,150, 191, 30,832, (39,	153 879 015 21 068 207)	29,283,051 1,966,516 191,015 21 31,440,603
9.2	Federal Government Secur GOP Ijarah Sukuks  Sukuk certificates Sukuks - unlisted  Fully paid up ordinary shar Unlisted subsidiary company Units of Open-end Mutual Form  Total investments at cost Less: Provision for diminution  Investments - net of provise (Deficit) / Surplus on revaluation	es / Units / unds n in value ions tion of ava	of investme		9.3 9.3 9.6 9.4	28,490, 2,150, 191, 30,832, (39, 30,792, (138,	153 879 015 21 068 207)	29,283,051 1,966,516 191,015 21 31,440,603 - 31,440,603 169,684
9.2	Federal Government Secur GOP Ijarah Sukuks  Sukuk certificates Sukuks - unlisted  Fully paid up ordinary shar Unlisted subsidiary company Units of Open-end Mutual Form  Total investments at cost Less: Provision for diminution  Investments - net of provision	es / Units / unds n in value ions tion of ava	of investme		9.3 9.3 9.6 9.4	28,490, 2,150, 191, 30,832, (39, 30,792,	153 879 015 21 068 207)	29,283,051 1,966,516 191,015 21 31,440,603 - 31,440,603



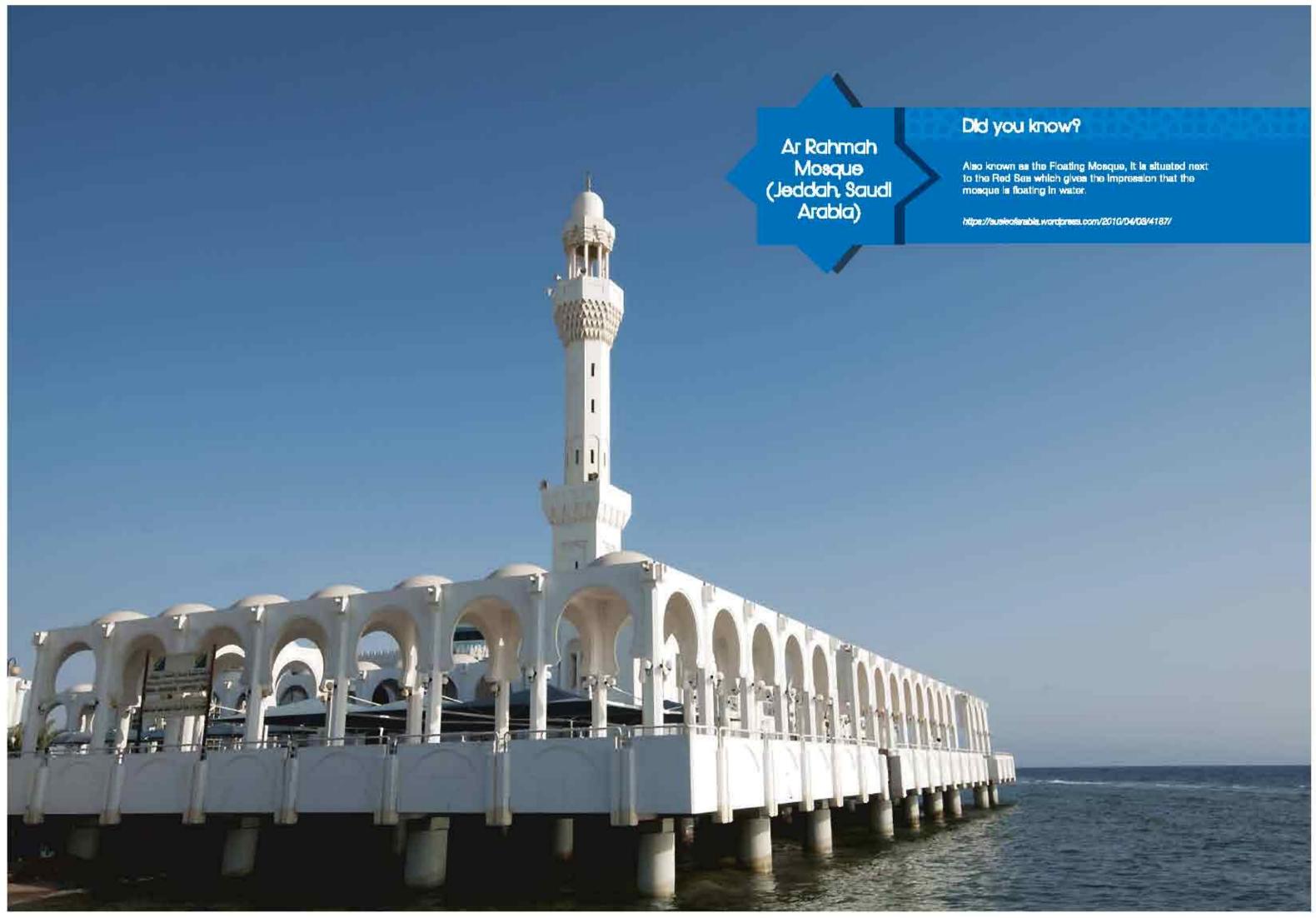
#### 9.3 Available for sale securities

Name of the investee company	Note	2014 Number of C	2013 Certificates	Face Value	2014 Cost	2013 Cost
Federal Government					Rupees	s in '000
ljarah GOP Sukuk - 7	9.3.1	-	31,500	Rs 100,000	-	3,150,070
ljarah GOP Sukuk - 8	9.3.2	-	22,500	Rs 100,000	-	2,250,044
Ijarah GOP Sukuk - 9	9.3.3	13,760	43,550	Rs 100,000	1,376,000	4,362,278
ljarah GOP Sukuk - 10	9.3.4	39,750	44,750	Rs 100,000	3,982,094	4,493,162
ljarah GOP Sukuk - 11	9.3.5	30,325	30,000	Rs 100,000	3,032,724	3,000,000
ljarah GOP Sukuk - 12	9.3.6	86,950	89,500	Rs 100,000	8,720,504	9,010,419
ljarah GOP Sukuk - 13	9.3.7	34,975	14,965	Rs 100,000	3,528,647	1,509,199
ljarah GOP Sukuk - 14	9.3.8	15,000	15,000	Rs 100,000	1,504,546	1,507,879
ljarah GOP Sukuk - 15	9.3.9	63,393	-	Rs 100,000	6,345,638	-
					28,490,153	29,283,051
Others						
WAPDA Second Sukuk Certificates	9.3.10	134,000	134,000	Rs 5,000	334,724	446,170
WAPDA Third Sukuk Certificates	9.3.11	32,600	-	Rs 5,000	175,740	-
Pak Electron Sukuk	9.3.12	60,000	60,000	Rs 5,000	128,571	128,571
Amtex Sukuk	9.3.13	59,000	59,000	Rs 5,000	221,250	221,250
Engro Fertilizer Sukuk	9.3.14	65,000	65,000	Rs 5,000	324,619	323,802
Security Leasing Sukuk	9.3.15	2,000	2,000	Rs 5,000	3,080	3,284
New Allied Electronics (LG) - Sukuk	9.3.16	11,000	11,000	Rs 5,000	55,000	55,000
Sui Southern Gas Company Sukuk	9.3.17	120,000	120,000	Rs 5,000	600,000	600,000
Kohat Cement Sukuk			27,000	Rs 5,000	-	9,151
Eden Housing Sukuk	9.3.18	50,000	50,000	Rs 5,000	32,800	49,200
Optimus Sukuk	9.3.19	50,000	50,000	Rs 5,000	20,837	62,503
HBFC Sukuk			15,000	Rs 5,000	-	7,500
K-Electric Azm Sukuk 2	9.3.20	50,000	-	Rs 5,000	254,258	-
Central Bank of Bahrain (FCY Sukuk)			5	USD 100,000	-	60,085
					2,150,879	1,966,516
					30,641,032	31,249,567

- 9.3.1 The profit rate on these sukuks comprised of six months weighted average yield of six month market treasury bills. The principal has been redeemed on maturity in March 2014. These were backed by Government of Pakistan's Sovereign Guarantee.
- 9.3.2 The profit rate on these sukuks comprised of six months weighted average yield of six month market treasury bills. The principal has been redeemed on maturity in May 2014. These were backed by Government of Pakistan's Sovereign Guarantee.
- 9.3.3 The profit rate on these sukuks comprises of six months weighted average yield of six month market treasury bills. During the current year, the SBP has extended the maturity of these Sukuks from December 2014 to November 2015. These are backed by Government of Pakistan's Sovereign Guarantee.
- 9.3.4 The profit rate on these sukuks comprises of six months weighted average yield of six month market treasury bills. During the current year, the SBP has extended the maturity of these Sukuks from March 2015 to November 2015. These are backed by Government of Pakistan's Sovereign Guarantee.



- 9.3.5 The profit rate on these sukuks comprises of six months weighted average yield of six month market treasury bills. During the current year, the SBP has extended the maturity of these Sukuks from April 2015 to November 2015. These are backed by Government of Pakistan's Sovereign Guarantee.
- 9.3.6 The profit rate on these sukuks comprises of six months weighted average yield of six month market treasury bills. During the current year, the SBP has extended the maturity of these Sukuks from June 2015 to November 2015. These are backed by Government of Pakistan's Sovereign Guarantee.
- 9.3.7 The profit rate on these sukuks comprises of six months weighted average yield of six month market treasury bills minus 25 basis points. During the current year, the SBP has extended the maturity of these Sukuks from September 2015 to November 2015. These are backed by Government of Pakistan's Sovereign Guarantee.
- 9.3.8 The profit rate on these sukuks comprises of six months weighted average yield of six month market treasury bills minus 30 basis points. The principal is redeemable on maturity in March 2016. These are backed by Government of Pakistan's Sovereign Guarantee.
- 9.3.9 The profit rate on these sukuks comprises of six months weighted average yield of six month market treasury bills minus 200 basis points. The principal is redeemable on maturity in June 2017. These are backed by Government of Pakistan's Sovereign Guarantee.
- 9.3.10 These carry profit at the rate of six months KIBOR minus 25 basis points (2013: six months KIBOR minus 25 basis points) receivable on semi-annual basis with maturity in July 2017. The principal is repayable in 12 equal semi-annual installments with first installment falling due in the 54th month from the first drawdown date. The issue amount and rentals are backed by Government of Pakistan's Sovereign Guarantee.
- 9.3.11 These carry profit at the rate of six months KIBOR plus 100 basis points (2013: Nil) receivable on semi-annual basis with maturity in October 2021. The principal is repayable in 14 equal semi-annual installments with first installment falling due in the 18th month from the first drawdown date. The issue amount and rentals are backed by Government of Pakistan's Sovereign Guarantee.
- 9.3.12 These Sukuks carry profit at the rate of three months KIBOR plus 175 basis points (2013: three months KIBOR plus 175 basis points) receivable quarterly based on Diminishing Musharakah mechanism with maturity in September 2016. The outstanding principal will be redeemed in 6 equal quarterly installments starting from June 2015.
- 9.3.13 The sukuks have been matured in October 2012. As per the terms, principal was due to be redeemed in 12 consecutive quarterly installments with the first such installment falling due not later than the end of 27 months from the last draw down. These Sukuks are backed by guarantee of Rs. 740 million from the Bank of Punjab (BoP). During 2010, Amtex defaulted in its principal repayment. Consequently, the Bank suspended the accrual of profit on the Sukuk. In 2011, the Bank called the guarantee given by the BoP which was stayed by Lahore High Court in a case filed by Amtex. In 2014, the Court has ordered BoP to deposit the amount of guarantee with the Court till the disposal of the case. The Bank has also filed recovery case against Amtex and BoP, however, in view of BoP guarantee no provision has been made against the sukuk.







- 9.3.14 These carry profit at the rate of six months KIBOR plus 150 basis points (2013: six months KIBOR plus 150 basis points) receivable semi annually based on Diminishing Musharakah mechanism with maturity in September 2015. Principal repayment to be made in two consecutive, equal semi annual installments, the first such installment falling due on the 90th month from the date of the first contribution under the facility. As a security first pari passu charge has been provided on all present and future fixed assets of the company with margin.
- 9.3.15 Since last restructuring, these sukuks carry profit at the rate of 0%, (2013: 0%). The accrued profit amount will be repaid in six equal monthly installments staring from 43rd month. Principal to be repaid in 48 months starting from April 2010. As per the restructured plan, principal will be repaid in 36 monthly installments and the accrued portion of profit upto March 2011 has been waived.
  - However, the issuer was unable to comply with the above restructuring plan and has executed a revised restructuring plan which has been approved by the minority sukuk holders. Currently, the customer is making payments as per the restructuring plan approved by the minority sukuk holders.
- 9.3.16 These carried profit at the rate of three months KIBOR plus 220 basis points (2013: three months KIBOR plus 220 basis points) receivable semi-annually with maturity in December 2012. The principal was to be repaid in 6 consecutive semi-annual installments, the first such installment falling not later than the end of 30th month from the date of issue. As a security first pari passu charge over all present and future fixed assets amounting to Rs. 800 million of the company, irrevocable guarantee of a Financial Institution and Personal Guarantee of sponsoring directors has been provided. The customer has defaulted in its payments towards the Bank. An amount of Rs. 55 million has been deposited with the Bank over which lien in favour of the Bank has been marked. Hence, no provision has been recognised by the Bank.
- 9.3.17 These carry profit at the rate of three months KIBOR plus 75 basis points receivable on quarterly basis. The purchase price and rentals are backed by Government of Pakistan's Sovereign Guarantee. As a security first pari passu charge over fixed assets of the company and equitable mortgage on selected land and building with 25% margin had been provided.
- 9.3.18 These sukuks carry profit at the rate of three months KIBOR plus 300 basis points for the period between June 30, 2013 and June 29, 2014 (2013: three months KIBOR plus 250 basis points upto June 29, 2013 and three months KIBOR plus 300 basis points for the period between June 30, 2013 and June 29, 2014) receivable quarterly based on Diminishing Musharakah mechanism with maturity in June 2014. The customer has defaulted in its payment towards the Bank. As a security, charge over hypothecated assets amounting to Rs. 2,445 million (inclusive of approximately 33.5% margin) and a charge over the mortgaged property of the company amounting to Rs. 1,820 million (inclusive of 10% margin) has been created by the issuer in favour of the trustee.
- 9.3.19 These carry profit at the rate of six months KIBOR plus 125 basis points (2013: six months KIBOR plus 125 basis points) receivable quarterly based on Diminishing Musharakah mechanism with maturity in April 2015. The principal will be repaid in 24 consecutive quarterly installments, the first such installment falling due not later than the end of the 15th month from the last drawdown. As a security, first specific charge on specified vehicles amounting to Rs. 250 million of the company (on market value to be established every year by approved valuer) and a 25% margin over the principal amount in the form of first floating charge on the company's present and future current assets has been provided.
- 9.3.20 These carry profit at the rate of three months KIBOR plus 225 basis points receivable quarterly with maturity in March 2017. The principal is fully redeemable on maturity. As a security exclusive hypothecation charge has been provided on the assets of the company.



## 9.4 Details of investments in Mutual Funds

	2014	2013	2014	2013
Name of investee fund	Number of units			ost in '000)
Open - ended mutual funds				
Meezan Cash Fund	156	151	5	5
Meezan Islamic Fund	320	277	5	5
Meezan Islamic Income Fund	158	147	5	5
Meezan Balanced Fund	1,171	1,000	6	6
			21	21

## 9.5 Quality of Available for Sale Securities

2014	2013	2014	2013
Long / Mediu Rating (Where a		Rupees	s in '000

## Sukuks / Certificates - (at market value / cost)

Sukuks / Certificates - (at market value / cost	)			
Ijarah GOP Sukuk - 7	-	Unrated	_	3,154,725
ljarah GOP Sukuk - 8	-	Unrated	_	2,262,150
ljarah GOP Sukuk - 9	Unrated	Unrated	1,377,789	4,396,372
ljarah GOP Sukuk - 10	Unrated	Unrated	3,981,758	4,524,673
jarah GOP Sukuk - 11	Unrated	Unrated	3,040,081	3,032,700
Ijarah GOP Sukuk - 12	Unrated	Unrated	8,715,868	9,051,135
ljarah GOP Sukuk - 13	Unrated	Unrated	3,504,845	1,514,907
Ijarah GOP Sukuk - 14	Unrated	Unrated	1,503,300	1,515,750
Ijarah GOP Sukuk - 15	Unrated	-	6,225,193	-
WAPDA Second Sukuk Certificates	Unrated	Unrated	334,114	446,935
WAPDA Third Sukuk Certificates	Unrated	-	174,837	- 1
Pak Elektron Limited - Sukuk	A-	Withdrawn	128,571	128,571
Amtex - Sukuk	Unrated	Unrated	221,250	221,250
Engro Chemicals Pakistan Limited - Sukuk	A	A-	324,619	323,802
Security Leasing - Sukuk	Unrated	Unrated	3,081	3,284
New Allied Electronics (LG) - Sukuk	Unrated	Unrated	55,000	55,000
Sui Southern Gas Company Limited - Sukuk	AA-	AA-	600,000	600,000
Kohat Cement - Sukuk	-	Unrated	-	9,151
Eden Housing - Sukuk	Unrated	Unrated	32,800	49,200
Optimus - Sukuk	Α	Α	20,837	62,503
House Building Finance Corporation - Sukuk	-	Α	-	7,500
K-Electric Azm Sukuk 2	AA	-	258,750	-
Central Bank of Bahrain (FCY Sukuk)	-	BBB	-	59,621
			30,502,693	31,419,229
Units of open-end mutual funds (at market va				
Meezan Cash Fund	AA(f)	AA(f)	8	8
Meezan Islamic Fund	AM2+	5 Star	18	14
Meezan Islamic Income Fund	A-(f)	A-(f)	8	7
Meezan Balanced Fund	AM2+	AM2	17	14
		_	51	43
Lance Dura dalam familiarda attanta da da a color a filoso			30,502,744	31,419,272
Less: Provision for diminution in the value of inve	estments	-	20 500 744	21 410 070
		=	30,502,744	31,419,272

<sup>\*</sup> Entity rating was used where sukuk rating was not available.



		Holding %	Breakup Value Per Share	2014 Rupees	2013
9.6	Details of investment in unlisted subsid	diary		Паросо	000
	BankIslami Modaraba Investments Limited Chief Executive: Mr. Aziz Adil 8,000,000 (2013: 8,000,000) Ordinary shares of Rs.10/- each	100	18.98	191,015	191,015
	Break up value per share is based on the fir	nancial state	= ements of the sub		nalf year ended
	December 31, 2014.		Note	2014	2013
			Note	Rupees	
9.7	Particular of provision for diminution in the	value of inv	restments	Парссо	
	Opening balance Charge for the year Reversal during the year			39,207 -	- - -
	Closing balance		_	39,207	_
9.7.1	Particulars of provision in respect of type a	nd segmen	t		
	Subsidiary - Unlisted company		=	39,207	
10	ISLAMIC FINANCING AND RELATED ASSET	rs			
	In Pakistan  - Murabaha financing and related assets  - Istisna financing and related assets  - Diminishing Musharakah - Housing		10.1, 10.6 & 10.8 10.2 & 10.7	3 15,458,980 6,946,722 3,673,349	9,304,737 9,231,316 2,305,290
	<ul> <li>Diminishing Musharakah financing and relate Others</li> <li>Against Bills - Murabaha</li> <li>Post Due Acceptance</li> <li>Salam</li> </ul>	ed assets	10.3	4,121,136 97,848 34,297	5,498,705 25,026 29,076 250,000
	<ul> <li>Muswammah financing and related assets</li> <li>Financing to employees</li> </ul>		10.4 10.10	7,191,343 1,159,060 38,682,735	9,150,261 973,125 36,767,536
	Housing finance portfolio Net investment in Ijarah financing in Pakistan Ijarah financing under IFAS 2 and related asse Gross financing and related assets	ts	10.11 10.5	98,282 86,465 2,830,634 41,698,116	120,022 106,097 1,938,391 38,932,046
	Less: Provision against non-performing Islamic and related assets	c financing			
	- Specific - General		10.13 & 10.14 10.13 & 10.14	(524,414) (76,644)	(575,843) (47,470)
	Islamic financing and related assets - net o	f provisions	- -	41,097,058	38,308,733
10.1	Murabaha financing and related assets		=		
	Murabaha financing			13,004,733	6,577,204
	Advance against Murabaha financing		_	2,454,247 15,458,980	2,727,533 9,304,737
			=		=======================================

	Note	2014	2013
		Rupee	s in '000
10.2 Istisna financing and related assets			
Istisna financing Advance against Istisna financing Istisna inventories		3,982,917 2,053,984 909,821 6,946,722	3,015,335 5,976,931 239,050 9,231,316
10.3 Diminishing Musharakah financing and related asso	ets - Others		
Diminishing Musharakah financing Advance against Diminishing Musharakah financing		4,119,936 1,200 4,121,136	5,486,460 12,245 5,498,705
10.4 Muswammah financing and related assets			
Muswammah financing Muswammah inventories		3,657,257 3,534,086 7,191,343	2,030,121 7,120,140 9,150,261
10.5 Ijarah financing under IFAS 2 and related assets			
Net book value of assets under IFAS 2 Advance against Ijarah financing	10.12	2,467,367 363,267 2,830,634	1,769,147 169,244 1,938,391
10.6 Murabaha financing and related assets includes finar and advance amounting to Rs.Nil (2013: Rs. 42			
10.7 Istisna financing and related assets includes financial advance amounting to Rs. 506 million (2013: Rs. 30			
		<b>2014</b> Rupee	2013 s in '000
10.8 Murabaha sale price (for transactions during the year) Purchase price (for transactions during the year)		33,670,070 (32,337,157) 1,332,913	21,917,500 (21,214,875) 702,625
10.8.1 Deferred Murabaha income			
Opening balance Arising during the year Recognised during the year		135,031 1,332,913 (1,144,428) 323,516	116,877 702,625 (684,471) 135,031
10.8.2Murabaha receivable			
Opening balance Sales during the year Received during the year		6,577,204 33,670,070 (27,242,541) 13,004,733	6,250,321 21,917,500 (21,590,617) 6,577,204





Note **2014** 2013 ----- Rupees in '000 -----

## 10.9 Particulars of Islamic financing and related assets

10.9.1 In local currency 41,466,587 38,932,046
In foreign currency 231,529 -

10.9.2 Short-term (for upto one year) Long-term (for over one year) **30,008,209 11,689,907 41,698,116** 28,019,435 10,912,611 38,932,046

10.10 This includes Rs 3.069 million (2013: Rs 3.421 million) mark up free financing to employees given under the Bank's Human Resource Policy.

## 10.11 Net investment in Ijarah financing in Pakistan

	20	14		2013								
Not later than one year	Later than one and less then five years	one and less then vears  Over five years  Total Not later than one less the		Later than one and less then five years	Over five years	Total						
	Rupees in '000											
46,051	11,675	-	57,726	51,269	19,447	-	70,716					
21,581	8,811	-	30,392	32,107	8,811	-	40,918					
67,632	20,486	•	88,118	83,376	28,258	-	111,634					
(1,291)	(362)	-	(1,653)	(3,118)	(2,419)	-	(5,537)					
66,341	20,124		86,465	80,258	25,839		106,097					

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ljarah rentals receivable Residual value Minimum ljarah payments Profit for future periods Present value of minimum ljarah payments

## 10.12 Ijarah Assets

		2014						
		Cost		Accı	ımulated depr	eciation	Book value	
	As at January 01, 2014	Addition / (deletions)	As at December 31, 2014	As at January 01, 2014	Charge / (deletions)	As at December 31, 2014	as at December 31, 2014	Rate of Depreciation %
				Rupees	in '000			
Plant and Machinery	730,133	305,407 (161,540)	874,000	269,372	252,792 (140,265)	381,899	492,101	20-33.33
Vehicles	1,892,138	1,227,401 (325,135)	2,794,404	583,752	404,562 (169,176)	819,138	1,975,266	20-33.33
	2,622,271	1,532,808 (486,675)	3,668,404	853,124	657,354 (309,441)	1,201,037	2,467,367	

			20	13							
	Cost		Accı	imulated depre	ciation	Book value					
As at January 01, 2013	Addition / (deletions) / (transfers)	ns) December January ers) 31, 2013 01, 2013		Charge / (deletions)	As at December 31, 2013	as at December 31, 2013	Rate of Depreciation %				
Rupees in '000											
522,073	323,497 (115,437)	730,133	205,052	173,903 (109,583)	269,372	460,761	20-33.33				
1,422,471	775,052 (305,385)	1,892,138	399,696	340,731 (156,675)	583,752	1,308,386	20-33.33				
1,944,544	1,098,549 (420,822)	2,622,271	604,748	514,634 (266,258)	853,124	1,769,147					

## 10.12.1 Net investment in Ijarah financing - IFAS 2

Plant and Machinery

Ijarah rentals receivable

Vehicles

	20	14			20	13	
Not later than one year	Later than one and less then five years	and Over five then years Total		Not later than one year	Later than one and less then five years	Over five years	Total
			Rupees	in '000			
945,673	1,500,417		2,446,090	738,376	1,116,968		1,855,344

10.13 Islamic financing and related assets include Rs 1,061.929 million (2013: Rs 1,108.871 million) which have been placed under non-performing status as follows:

						2014					
Category of Classification		Classified financing and related assets			Pro	Provision Required			Provision Held		
		Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total	
						Rupees in '00	00				
Otl	ner Assets especially										
n	nentioned (OAEM)	95,067	-	95,067	-	-	-	-	-	-	
Sul	bstandard	75,587	-	75,587	7,259		7,259	7,259		7,259	
Do	ubtful	56,960	-	56,960	7,614		7,614	7,614		7,614	
Lo	SS	834,315	-	834,315	509,541		509,541	509,541		509,541	
		1,061,929	-	1,061,929	524,414		524,414	524,414	-	524,414	

omestic	Classified fina related as Overseas	Ū		vision Required		Pro	vision Held	
omestic	Overseas	Total	Damastia	_				
			Domestic	Overseas	Total	Domestic	Overseas	Total
			R	upees in '000				
-	-	-	-	-		-	-	-
133,313	-	133,313	1,431	-	1,431	1,431	-	1,431
24,725	-	24,725	2,576	-	2,576	2,576	-	2,576
950,833	-	950,833	571,836	-	571,836	571,836	-	571,836
108,871	-	1,108,871	575,843	-	575,843	575,843	-	575,843
95	33,313 24,725 50,833	33,313 - 24,725 - 50,833 -	33,313 - 133,313 24,725 - 24,725 50,833 - 950,833	33,313 - 133,313 1,431 24,725 - 24,725 2,576 50,833 - 950,833 571,836	33,313 - 133,313 1,431 - 24,725 - 24,725 2,576 - 50,833 - 950,833 571,836 -	33,313 - 133,313 1,431 - 1,431 24,725 - 24,725 2,576 - 2,576 50,833 - 950,833 571,836 - 571,836	33,313     -     133,313     1,431     -     1,431     1,431       24,725     -     24,725     2,576     -     2,576     2,576       50,833     -     950,833     571,836     -     571,836     571,836	33,313 - 133,313 1,431 - 1,431 1,431 - 24,725 - 24,725 2,576 - 2,576 2,576 - 50,833 - 950,833 571,836 - 571,836 571,836 -



10.14 Particulars of provision against non-performing Islamic financing and related assets:

		2014			2013	
	Specific	General	Total	Specific	General	Total
			Rupees	in '000		
Opening balance	575,843	47,470	623,313	467,002	33,565	500,567
Charge for the year Reversals	72,056 (123,485)	29,174	101,230 (123,485)	172,753 (63,912)	13,905	186,658 (63,912)
	(51,429)	29,174	(22,255)	108,841	13,905	122,746
Closing balance	524,414	76,644	601,058	575,843	47,470	623,313

10.14.1 Particulars of provision against non-performing Islamic financing and related assets:

		2014			2013			
	Specific	General	Total	Specific	General	Total		
			Rupees	in '000				
In local currency In foreign currency	524,414 -	76,644 -	601,058	575,843 -	47,470 -	623,313		
orong ourrono,	524,414	76,644	601,058	575,843	47,470	623,313		

- 10.14.1.1 The Bank maintains general reserve (provision) in accordance with the applicable requirements of the Prudential Regulations for Consumer Financing and Prudential Regulations for Small and Medium Enterprise Financing issued by the SBP.
- 10.14.1.2 In accordance with BSD Circular No. 2 dated January 27, 2009 issued by the SBP, the Bank has availed the benefit of Forced Sale Value (FSV) of collaterals against the non-performing financings. The benefit availed as at December 31, 2014 amounts to Rs 316.283 million (2013: Rs 354.050 million). The additional profit arising from availing the FSV benefit net of tax as at December 31, 2014 amounts to Rs 205.584 million (2013: Rs. 230.133 million). The increase in profit, due to availing of the benefit, is not available for distribution of cash and stock dividend to share holders.

	Note	2014	2013
10.15 Particulars of financing to directors, executives or officers		Rupees i	n '000

Financing due by directors, executives or officers of the bank or any of them either severally or jointly with any other persons

Balance at beginning of year	973,125	661,813
Financing granted during the year	478,207	483,502
Repayments	(292,272)	(172,190)
Balance at end of year	1,159,060	973,125

## 11 OPERATING FIXED ASSETS

of the Bank

Capital work-in-progress	11.1	11,714	192,893
Property and equipment	11.2	3,329,257	2,736,637
Intangible assets	11.3	39,197	28,547
		3,380,168	2,958,077

## 11.1 Capital work-in-progress

Advances to suppliers and contractors \_\_\_\_\_11,714 \_\_\_\_\_192,893

## 11.2 Property and equipment

	2014							
	COST / RE	VALUATIO	N	D	<b>EPRECIATIO</b>	N	Not book	
As at January 01, 2014	Additions/ adjustments / revaluation surplus*	(Disposals)	As at December 31, 2014	As at January 01, 2014	Charge for the year / (disposals) / adjustments	As at December 31, 2014	value as at December 31, 2014	Rate of Depreciation %
			F	Rupees in '	000			
371,350	99,400		486,748		-		486,748	
	- 15,998 *							
1,405,343	<u>-</u>	-	1,549,416	-	28,107	-	1,549,416	2
	(28,107)* 172,180 *				(28,107)*			
1,068,559	313,807	-	1,382,366	449,325	130,467	579,792	802,574	10
	-							
1,270,691	320,269 - -	(5,289)	1,585,671	930,076	170,728 (5,057)	1,095,747	489,924	15-25
2,947	-	(13)	2,934	2,852	382	2,339	595	20
					(895)			
4,118,890	733,476 (28,107) 188,178	(5,302)	5,007,135	1,382,253	329,684 (5,057) (29,002)	1,677,878	3,329,257	
	January 01, 2014  371,350  1,405,343  1,068,559  1,270,691  2,947	As at January 01, 2014 Additions/ adjustments / revaluation surplus*  371,350 99,400 - 15,998 *  1,405,343 - (28,107)* 172,180 *  1,068,559 313,807	As at January 01, 2014   Additions/ adjustments / revaluation surplus*   Disposals)  371,350   99,400   -	As at January 01, 2014   As at January o1, 2014   As at December 31, 2	COST / REVALUATION   Additions/ adjustments / revaluation surplus*   Disposals   December 31, 2014   January 01, 2014	COST / REVALUATION   Additions/ adjustments / revaluation surplus*   Disposals   December 31, 2014   Dec	COST / REVALUATION	As at January   Additions/ adjustments   Disposals   As at January   As at J



2013								
	COST / REVALUATION			DEPRECIATION			Nat bask	
As at January 01, 2013	Additions/ adjustments / revaluation surplus*	(Disposals)	As at December 31, 2013	As at January 01, 2013	Charge for the year / (disposals) / adjustments	As at December 31, 2013	Net book value as at December 31, 2013	Rate of Depreciation %

------ Rupees in '000 ------

				11	upees iii ot	00			
At revalued amounts									
Freehold Land	275,128	-	-	371,350	-	-	-	371,350	-
		96,222 *				-			
Building on leasehold land	907,156	- (220,383)* 801,112*	(82,542)	1,405,343	228,759	12,689 (21,065) (220,383)*	-	1,405,343	2
At cost									
Furniture and fixture	970,094	98,642 - -	(177)	1,068,559	349,070	100,393 (138)	449,325	619,234	10
Electrical, office and computer equipment	1,084,174	189,514 - -	(2,997)	1,270,691	818,000	115,019 (2,943) -	930,076	340,615	15 - 25
Vehicles	4,657	1,043 (887)	(1,866)	2,947	2,830	1,510 (1,488) -	2,852	95	20
	3,241,209	289,199 (221,270) 897,334	(87,582)	4,118,890	1,398,659	229,611 (25,634) (220,383)	1,382,253	2,736,637	

## 11.2.1 Details of property and equipment disposed-off

The details of property and equipment disposed-off during the year are disclosed in 'Annexure I'

## 11.3 Intangible asset

**Computer software** 

Computer software

			14	20				
	Book value		MORTISATION	A	COST			
Rate of Depreciation %	as at December 31, 2014	As at December 31, 2014	Charge for the year / (disposals) / adjustments	As at January 01, 2014	As at December 31, 2014	Addition / (disposal) / Adjustment	As at January 01, 2014	
		Rupees in '000						
20	39,197	164,907	15,104	149,803	204,104	25,754	178,350	
			-			-		
			113	20				
	Book value	l	AMORTISATION	1		COST		
Rate of Depreciation %	as at December 31, 2013	As at December 31, 2013	Charge for the year / (disposals) / adjustments	As at January 01, 2013	As at December 31, 2013	Addition / (disposal) / Adjustment	As at January 01, 2013	
Rupees in '000								
20	28,547	149,803	29,085	120,718	178,350	10,328	168,022	
			-			-		

- 11.4 Cost of fully depreciated properties and equipment that are still in the Bank's use, as at December 31, 2014, amounted to Rs. 730.922 million (2013: Rs 767.875 million). The cost of fully amortised intangible assets that are still in the Bank's use, as at December 31, 2014 amounted to Rs.142.535 million (2013: 31.308 million).
- 11.5 During the year 2014, the Bank's freehold land and buildings on leasehold land were revalued by M/s Javed & Akbani (Valuation and Engineering Consultants) on the basis of their professional assessment of the present market value. As a result of revaluation the market value of freehold land and buildings on leasehold land were determined at Rs. 2,036.165 million.

Had there been no revaluation, the carrying amount of revalued assets at December 31, 2014 would have been as follows:

	CO	ST			NC			
As at January 01, 2014	Additions/ adjustments / revaluation surplus	(Disposals)	As at December 31, 2014	As at January 01, 2014	Charge for the year s	As at December 31, 2014	Net book value as at December 31, 2014	
Rupees in '000								
275,128	99,400	-	374,528	-	-	-	374,528	
824,614	-	-	824,614	220,383	16,492	236,875	587,739	
1,099,742	99,400	-	1,199,142	220,383	16,492	236,875	962,267	

Freehold Land Building on lease hold land



ı	Note	2014	2013
OTHER ASSETS		Rupees ir	000' ר
Profit / return accrued in local currency		993,560	927,964
Profit / return accrued in foreign currency		15	12
Advances, deposits, advance rent and other prepaymen	ıts	168,913	213,623
Advance taxation (payments less provision)		28,241	7,632
Non-banking assets acquired in satisfaction of claims	12.1	260,510	308,410
Branch Adjustment Account		22,700	-
Defined Benefit Plan assets		11,582	26,778
Banca takaful Income receivable		21,000	7,000
Insurance claim receivable		16,546	23,555
Car Ijarah repossession		1,506	833
Receivable against First WAPDA Sukuk	12.2	50,000	50,000
Other receivables		97,320	85,509
		1,671,893	1,651,316
Less: Provision held against other assets	12.3	(58,063)	(35,027)
Other assets (net of provisions)		1,613,830	1,616,289

12

- 12.1 The market value of Non-Banking assets acquired in satisfaction of claims is Rs. 269.764 million (2013: 365.682 million).
- 12.2 The Bank had purchased 10,000 certificates on June 25, 2009 of first WAPDA sukuk through a negotiated transaction for a cash consideration of Rs. 50.228 million having face value of Rs. 50 million. These certificates were available in the seller's Central Depository Company (CDC) account and on completion of the transaction were transferred to the Bank's CDC account. However, the periodic Ijarah Rental dues were not paid to the Bank on the plea that there exists certain discrepancy with respect to ownership of the asset. The amount has been shown under "other assets" as the certificates were matured in 2012 as per the terms of the sukuk issue. The Bank has not recognised any provision in respect of the above amount as it is fully secured through a lien over a deposit account.

12.3	B Provision held against other assets	Note	<b>2014</b> Rupees in	2013 1 '000
	Opening balance Charge for the year Reversals Closing balance		35,027 23,036 - 58,063	30,984 4,043 - 35,027
13	BILLS PAYABLE			
	In Pakistan Outside Pakistan		918,435 - 918,435	835,562 - 835,562
14	DUE TO FINANCIAL INSTITUTIONS			
	In Pakistan Outside Pakistan		561,000 -	2,538,000
			561,000	2,538,000

	Note	2014	2013		
		Rupees in	า '000		
14.1 Details of due to financial institutions secured / unsecured					
Secured					
Borrowings from State Bank of Pakistan					
under Islamic Export Refinance Scheme	14.1.1	561,000	538,000		

35,087,230

34,607,878

# **Unsecured**

Call borrowings 2,000,000 561,000 2,538,000

14.1.1 The borrowing is on a profit and loss sharing basis and is secured against demand promissory notes executed in favour of the State Bank of Pakistan (SBP). A limit of Rs 1,000 million (2013: 1,000 million) was allocated to the Bank by the SBP under Islamic Export Refinance Scheme for the financial year ended December 31, 2014.

Note	2014	2013
	Rupees	in '000

## 14.2 Particulars of due to financial institutions with respect to currencies

In local currency	561,000	2,538,000
In foreign currencies	-	-
	561,000	2,538,000

## 15 DEPOSITS AND OTHER ACCOUNTS

#### Customers

Fixed deposits

Savings deposits	36,926,200	27,249,907
Current accounts - non-remunerative	16,854,088	12,276,481
Margin accounts - non-remunerative	152,023	197,882
	89,019,541	74,332,148
Financial Institutions		
Remunerative deposits	1,113,164	745,605
Non-remunerative deposits	198,292	148,116
	90,330,997	75,225,869

## 15.1 Particulars of deposits

88,586,108	73,620,852
1,744,889	1,605,017
90,330,997	75,225,869
	1,744,889



Note	2014	2013
	Rupees in	า '000

#### 16 DEFERRED TAX LIABILITY

## Deferred tax debits arising in respect of:

Accumulated tax losses		-	(154,464)
Tax credit against minimum tax	16.1 & 16.2	(262,180)	(200,304)
Deficit on revaluation of available for sale securities		(48,418)	-
Provision for diminution in the value of investments		(13,750)	-
Provision against non-performing Islamic			
financing and related assets		(2,788)	(443)
		(327,136)	(355,211)

## **Deferred tax credits arising due to:**

ljarah financing and related assets
Accelerated tax depreciation
Surplus on revaluation of available for sale securities
Surplus on revaluation of fixed assets

3,377	19,118
182,789	171,911
-	59,382
340,653	280,389
526,819	530,800
199,683	175,589

- 16.1 The Bank has an aggregate amount of Rs. 262.180 million (2013: Rs. 354.768 million) representing deferred tax asset recognised against minimum tax and available tax losses as at December 31, 2014. The management carries out periodic assessments of these assets / losses in order to establish whether the Bank would be able to set off the profit earned in future years against these carry forward assets / losses. Based on this assessment the management has recognised the entire deferred tax debit balance on losses and minimum tax amounting to Rs 262.180 million (2013: Rs. 354.768 million). The amount of this benefit has been determined based on the projected figures for the future periods. The determination of future taxable profits is most sensitive to certain key assumptions such as cost to income ratio of the Bank, deposit composition, kibor rates, growth of deposits and financings, investment returns, product mix of financings, potential provision against assets and branch expansion plan. Any significant change in the key assumptions may have an effect on the realisability of the deferred tax asset.
- 16.2 In case of another company the Division Bench of the Sindh High Court in its decision dated May 7, 2013 on carry forward of minimum tax in the cases of taxable loss for the year has held by interpreting Section 113(2)(c) of the Income tax Ordinance, 2001 that the benefit of carry forward of minimum tax paid by a company is only available if the tax paid in a particular year is less than minimum tax payable. Accordingly, if no tax is paid / payable by the company due to taxable loss the right to carry forward the minimum tax does not arise. However, the management based on the advice of its legal counsel is of the view that this matter is subject to appeal in larger bench of the High Courts as well as the Supreme Court and valid legal grounds are available to substantiate the Bank's case for carry forward of minimum tax, therefore, minimum tax of Rs 262.180 million has been recognised as 'Deferred tax' in these financial statements.

		Note	2014	2013
			Rupees in	n '000
17	OTHER LIABILITIES			
	Drofit / rature payable in lead ourrency		700 100	910 406
	Profit / return payable in local currency Profit / return payable in foreign currencies		732,138	810,496 742
	Unearned fees and commission		2,303	3,636
	Accrued expenses		146,049	123,105
	Deferred Murabaha Income - Financing and IERS	10.8.1	323,516	135,031
	Deferred Murabaha Income - Bai Muajjal	10.0.1	804,944	-
	Deferred Murabaha Income - Commodity Murabaha	8.3	81,505	4,723
	Payable to defined contribution plan	0.0	1,323	1,845
	Security deposits against Ijarah		929,161	591,870
	Branch adjustment account		-	34,545
	Sundry creditors		9,232	49,182
	Unrealized loss on forward foreign exchange promises		3,145	2,054
	Charity payable	17.1	6,212	7,879
	Retention money		5,248	23,774
	Withholding tax payable		12,369	18,050
	WWF payable		7,016	3,901
	Others		42,653	27,540
			3,106,814	1,838,373
17.1	Opening balance		7,879	10,197
	Additions during the year		8,945	13,374
	Payments during the year	17.1.1	(10,612)	(15,692)
	Closing balance		6,212	7,879
17.1.1	Charity was paid to the following:			
	Alamgir Welfare Trust International		1,000	1,000
	The Citizen Foundation		2,000	2,000
	The Indus Hospital		2,000	2,000
	Akhuwat Charity		1,000	1,000
	Jamiat Taleem UI Quran		-	1,000
	Diya Pakistan		500	1,000
	Shoukat Khanum Memorial		2,000	2,000
	Kharadar General Hospital		500	-
	SIUT		-	2,000
	Dow University of Health & Science		-	135
	Patel Hospital		-	1,000
	Institute of Business Administration		575	2,000
	Iqra Welfare Trust		-	500
	Aman Foundation		200	-
	Nighiban Welfare Association Charity		500	<del>-</del> -
	Kainat Zubairi		67	51
	Mehak Ruba		120	-
	Romaila Rashid		150	-
	Muhammad Turab		10.610	15.600
			10,612	15,692

17.1.2 Charity was not paid to any staff of the Bank or to any individual / organisation in which a director or his spouse had any interest at any time during the year.



#### 18 SHARE CAPITAL

## 18.1 Authorised capital

2014	2013		2014	2013
Number of Shares			Rupees	in '000
1,300,000,000	1,300,000,000	Ordinary shares of Rs.10 each	13,000,000	13,000,000

## 18.2 Issued, subscribed and paid up capital

	2014			2013				
Issued for cash	Issued for consideration other than cash	Total	Issued for cash	Issued for consideration other than cash	Total	Ordinary shares of Rs 10 each	2014	2013
		Number of	shares			Rupees	in '000	
527,967,898 47,904,198		527,967,898 47,904,192	527,967,898	-	527,967,898	At beginning of the year Issued during the year -	5,279,679	5,279,679
575,872,090	) -	575.872.090	527,967,898		527,967,898	right issue Balance as at December 31	479,042 5,758,721	5,279,679
-7- 7		, , , , , , , , ,	, . ,		, . ,			, -,

18.3 The State Bank of Pakistan (SBP) vide BSD Circular No. 7 of 2009 dated April 15, 2009 has revised the Minimum Capital Requirement for banks. As per this circular the Bank was required to have a minimum issued, subscribed and paid-up capital (free of losses) of Rs.10 billion as at December 31, 2014. The paid-up capital of the Bank (free of losses) amounted to Rs. 5.680 billion as at December 31, 2014. As more fully explained in note 1.2 to these financial statements, the Board of Directors of the Bank have approved the issuance of 432,040,000 ordinary shares of Rs 10 each at par value to all the existing shareholders in proportion of 75.0236 right shares for every 100 ordinary shares held by them.

		Note	2014	2013
19	RESERVES		Rupees	in '000
	Statutory Reserves	19.1	273,176	210,446

19.1 Under section 21 of the Banking Companies Ordinance, 1962 an amount of not less than 20% of the profit is to be transferred to create a reserve fund till such time the reserve fund and the share premium account equal the amount of the paid up capital. Thereafter, an amount of not less than 10% of the profit is required to be transferred to such reserve fund.



		Note	2014	2013
			Rupees ir	n '000
20	SURPLUS ON REVALUATION OF ASSETS			
	Surplus / (Deficit) arising on revaluation of:			
	Fixed Assets	20.1	737,310	616,945
	Available for sale securities	20.2	(89,891)	110,302
		=	647,419	727,247
20.1	Surplus on revaluation of fixed assets			
	Freehold Land		112,220	96,222
	Building on lease hold land			
	Surplus on revaluation of fixed assets at January 1		801,112	-
	Surplus recognised during the year		172,180	801,112
	Transferred to un-appropriated profit in respect of		(7.550)	
	incremental depreciation charged during the year Related deferred tax liability in respect of incremental		(7,550)	-
	depreciation charged during the year		(4,065)	_
		_	(11,615)	_
			961,677	801,112
	Related deferred tax liability on surplus as at January	1 [	(280,389)	(280,389)
	Related deferred tax liability on surplus arising during Related deferred tax liability in respect of incremental	the year	(60,263)	-
	depreciation charged during the year		4,065	_
	depreciation sharged daring the year	L	(336,587)	(280,389)
		-	625,090	520,723
		-	·	
		=	737,310	616,945
20.2	Surplus on revaluation of available for sale securit	ties		
	Federal Government Securities			
	- Ijarah Sukuk Bonds		(142,831)	170,128
	Sukuk certificates - Sukuks unlisted		4,492	(466)
			-,	(100)
	Fully paid up ordinary shares / Units			
	- Units of Open end Mutual Funds	-	30_	22
	D. I. I. I. C		(138,309)	169,684
	Related deferred tax asset / (liability)	-	48,418	(59,382)
		=	(89,891)	110,302





		Note	2014	2013
21	CONTINGENCIES AND COMMITMENTS		Rupees i	n '000
21.1	Transaction-related contingent liabilities			
	Contingent liabilities in respect of performance bonds bid bonds, warranties, etc. given favouring	5,		
	- Government		299,083	283,827
	- Others		2,613,521	2,003,514
			2,912,604	2,287,341
21.2	Trade-related contingent liabilities			
	Import letter of Credit		2,968,447	3,950,372
	Acceptances		108,638	535,042
			3,077,085	4,485,414
21.3	Suit filed by customers for recovery of alleged loss suffered, pending in the High Court, which the	ses		
	Bank has not acknowledged as debt		150,000	831,083

- 21.3.1 These mainly represent counter claims filed by the borrowers for restricting the Bank for disposal of assets (such as mortgaged / pledged assets kept as security), cases where the Bank was proforma defendant for defending its interest in the underlying collateral kept by it at the time of financing.
- 21.4 The Deputy Commissioner Inland Revenue (DCIR) passed certain assessment orders against the Bank vide letter no 06/97/2012, 07/97/2012 and 08/97/2012, all dated September 25, 2012 under Section 33 of the Federal Excise Duty Act 2005, wherein aggregate demand of federal excise duty of Rs. 69.431 million was raised against the Bank mainly in respect of income from dealing in foreign currencies and certain dispute regarding deposit of the amount amongst Federal and Provincial government.

The Bank filed an appeal for the stay of the above demand before the Appellate Tribunal Inland Revenue (ATIR) after the assessment order were confirmed by the Commissioner Inland Revenue (Appeals). The stay application was heard on February 23, 2013. The ATIR accepted the stay application of the Bank and had verbally directed that no recovery of demand should be initiated against the Bank till the decision of the main case by the ATIR. The Bank deposited an amount of Rs. 10.4 million for filing appeal against the said case. During the current year, the Bank deposited an additional amount of Rs 8 million on the verbal instructions of the authorities. The ATIR has set aside the stay appeal in respect of income from dealing in foreign currencies and remanded back the case to the Commissioner Inland Revenue for fresh reassessment proceedings. The management of the Bank is confident that the above matter will be decided in favour of the Bank and therefore, no provision for any liability which may arise in this respect has been made in these financial statements.



		Note	2014	2013
		-	Rupees i	n '000
21.5	Commitments in respect of promises			
	Purchases		1,763,272	1,368,635
	Sales		1,310,100	1,111,164
21.6	Commitments for the acquisition of operating fixed assets		134,178	131,083
21.7	Commitments in respect of financing facilities			
	The Bank makes commitments to extend financing in these being revocable commitments do not attract ar facility is unilaterally withdrawn.			
		Note	2014	2013
		-	Rupees i	n '000
21.8	Other commitments			
	Bills for collection		191,002	93,191
22	PROFIT / RETURN EARNED			
	On financing to:			
	- Customers		3,860,305	2,788,705
	- Financial institutions		916,154	728,022
			4,776,459	
	On investments in available for sale securities		2,987,215	2,737,913
	On deposits / placements with financial institutions		6,318	247
	Others		<u>42,310</u> 7,812,302	34,155
			7,012,302	6,289,042
23	PROFIT / RETURN EXPENSED			
	Deposits		4,280,360	3,686,685
	Other short term fund generation		44,349	47,020
	Others		134,361	55,833
			4,459,070	3,789,538
24	GAIN / LOSS ON SALE OF SECURITIES			

4,765

27,408

32,173

6,709

6,709

**Federal Govt. Securities:** 

Sukuk Certificates

Unlisted Securities
Sukuk certificates

**Listed Securities:** 

Mutual funds



		Note -	<b>2014</b> Rupees i	2013 n '000
25	OTHER INCOME		rapooo .	000
	Rent on property Gain on termination of financing Gain on sale of property and equipment Income from sale of Non-Banking Asset Amount recovered from staff Income from tracker charges	11.2.1	30,031 4,642 408 1,873 3,120 40,074	2,032 22,858 51,712 - 1,916 - 78,518
26	ADMINISTRATIVE EXPENSES			
	Salaries, allowances, and other benefits Charge for defined benefit plan Contribution to defined contribution plan Non-executive directors' fees, allowances and other expenses Insurance on consumer car Ijarah Rent, taxes, insurance, electricity, etc. Legal and professional charges Communications Repairs and maintenance Stationery and printing Advertisement and publicity Auditors' remuneration Depreciation Amortisation CDC and share registrar services Entertainment expense Security service charges Brokerage and commission Travelling and conveyance Remuneration to Shariah Board Fees and subscription Vehicle running and maintenance	26.2 11.2 11.3	1,433,366 32,824 43,056 1,550 46,096 721,183 17,590 128,768 87,042 38,159 57,002 7,775 329,684 15,104 10,532 32,682 165,947 7,958 23,946 900 154,683 57,474	1,025,532 22,919 35,989 1,550 35,061 521,554 7,116 91,239 73,950 23,045 53,974 7,610 229,611 29,085 7,085 24,653 111,590 6,717 19,696 1,267 80,379 44,290
	Others		49,030 3,462,351	34,092 2,488,004

26.1 This includes Rs.77.792 million (2013: Rs. 65.035 million) paid to employees in respect of car monetisation allowance.

## 26.2 Auditors' remuneration

Audit fee	2,875	2,200
Fee for the review of half yearly financial statements	900	800
Special certifications and sundry advisory services	2,627	3,117
Out-of-pocket expenses	1,373	1,493
	7,775	7,610

		Note	2014	2013
			Rupees	in '000
27	OTHER CHARGES			
	Penalties imposed by the State Bank of Pakistan		3,250	23,968
	Worker's Welfare Fund		9,402	6,165
			12,652	30,133
28	TAXATION			
	- Current year		84,442	67,453
	- Deferred		71,630	55,427
			156,072	122,880

The numerical reconciliation between average tax rate and the applicable tax rate has not been presented in these financial statements as the provision for current year income tax has been made under section 113 of the Income Tax Ordinance, 2001 (minimum tax on turnover) due to available tax losses brought forward from prior years.

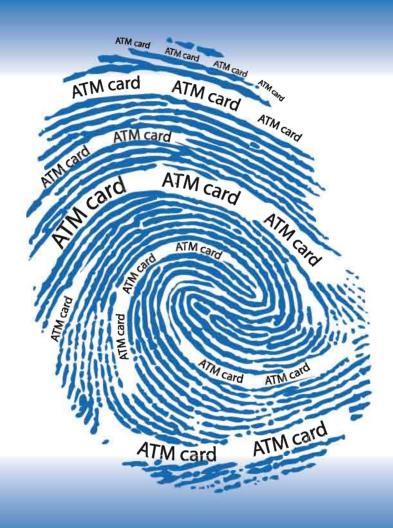
Under Section 114 of the Income Tax Ordinance, 2001 (Ordinance), the Bank has filed the return of income for the tax years 2006 to 2014 on due dates. These returns were deemed completed under the provisions of the prevailing income tax laws as applicable in Pakistan during the relevant accounting years.

In respect of tax year 2007, the Additional Commissioner (Inland Revenue) under section 122(5A) of the Income Tax Ordinance, 2001 amended the return submitted by the Bank by adding / disallowing certain expenses / deductions resulting in reduction of losses claimed by the Bank by Rs 117.505 million. The Bank filed an appeal against the said decision with the Commissioner (Inland Revenue Appeals). The Commissioner (Inland Revenue Appeals) has revised the order of Additional Commissioner and has restricted the amount of disallowance / add back to Rs 47.867 million. The Bank has filed appeal before the Appellate Tribunal against these disallowances / add backs.

29	BASIC AND DILUTED EARNINGS PER SHARE	Note	<b>2014</b> Rupees	2013 in '000
	Profit after taxation for the year		313,650	185,272
		-	Number o	of shares
	Weighted average number of ordinary shares in issue		542,882,326	534,350,491
			Rup	ees
			·	(Re-stated)
	Earning per share - basic / diluted	29.1	0.5777	0.3467

29.1 There were no convertible / dilutive potential ordinary shares outstanding as at December 31, 2014 and December 31, 2013.

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- ATM Fund Transfer Alert
- VISA POS Purchase Alert
- Cash Deposit 3rd Party Alert



30	CASH AND CASH EQUIVALENTS	Note	<b>2014</b> Rupees i	2013 n '000
	Cash and balances with treasury banks Balances with other banks	6 7	6,361,444 733,523 7,094,967	4,883,478 967,557 5,851,035
			2014	2013
31	STAFF STRENGTH		Number of employees	
	Permanent Contractual basis Bank's own staff strength at the end of the year Outsourced Total staff strength		1,613 537 2,150 379 2,529	1,220 300 1,520 288 1,808

## 32 DEFINED BENEFIT PLAN

## 32.1 General description

The Bank operates a gratuity fund for its employees (members of the fund). The fund entitles the members to lumpsum payment at the time of retirement, resignation or death. Permanent staff are eligible for such benefits after three years of service.

The number of employees covered under the defined scheme are 1,613 (2013: 1,220). The latest actuarial valuation of the Bank's gratuity scheme was carried out as at December 31, 2014. Projected unit credit method, using the following significant assumptions, was used for the valuation of the defined benefit plan:

32.2	Actuarial assumption	2014	2013
	-Valuation Discount Rate	11.25%	13.00%
	-Salary Increase Rate	10.75%	12.50%
	-Expected Return on Plan Assets	11.25%	13.00%

Assumptions regarding future mortality are set based on actuarial advice in accordance with published statistics and experience in Pakistan. The rates assumed are based on the adjusted SLIC 2001 - 2005 mortality tables with one year age set back.

		2014	2013
		Rupees i	n '000
32.3	Reconciliation of receivable from defined benefit plan		
	Present value of defined benefit obligations	162,595	124,699
	Fair value of plan assets	(174,177)	(151,477)
	Asset recognised in the statement of financial position	(11,582)	(26,778)



## 32.4 Plan assets consist of the following:

	2014		2013	
	(Rupees in '000)	%	(Rupees in '000)	%
TDRs	76,179	44%	-	0%
PIBs	-	0%	-	0%
Amount in Bank	20,668	12%	76,479	50%
ljarah Sukuk	77,330	44%	75,000	50%
	174,177	100%	151,479	100%

## 32.5 The movement in the defined benefit obligation over the year is as follows

year is as follows:		
	2014	
Present value of obligation	Fair value of plan assets	Total
F	Rupees in '000 -	
124,699	(151,477)	(26,778)
38,251		38,251
13,959	(19,386)	(5,427)
176,909	(170,863)	6,046
-	-	-
-	-	-
-	-	-
		25,159
		25,159
197,246		31,205
(0.4.054)		(42,787)
		(4.4. 50.0)
162,595	(1/4,1//)	(11,582)
	2013	
Present value of obligation	Fair value of plan assets	Total
-	Rupees in '000 -	
87,240	•	
01.240	(107.104)	(19.864)
,	(107,104) -	(19,864) 27.628
27,628	-	27,628
,	(107,104) - (14,272) (121,376)	, ,
27,628 9,563	(14,272)	27,628 (4,709)
27,628 9,563	(14,272)	27,628 (4,709)
27,628 9,563	(14,272)	27,628 (4,709) 3,055
27,628 9,563	(14,272)	27,628 (4,709)
27,628 9,563 124,431	(14,272) (121,376)	27,628 (4,709) 3,055
27,628 9,563 124,431 - 8,590 - -	(14,272) (121,376) - - - 3,904	27,628 (4,709) 3,055 - 8,590 - 3,904
27,628 9,563 124,431 - 8,590 - - 8,590	(14,272) (121,376) - - - 3,904	27,628 (4,709) 3,055 - 8,590 - 3,904 12,494
27,628 9,563 124,431 - 8,590 - -	(14,272) (121,376) 	27,628 (4,709) 3,055 - 8,590 - 3,904 12,494 15,549
27,628 9,563 124,431 - 8,590 - - - 8,590 133,021 -	(14,272) (121,376) (121,376) - - - 3,904 (117,472) (42,327)	27,628 (4,709) 3,055 - 8,590 - 3,904 12,494
27,628 9,563 124,431 - 8,590 - - 8,590	(14,272) (121,376) 	27,628 (4,709) 3,055 - 8,590 - 3,904 12,494 15,549
	value of obligation	Present value of obligation         Fair value of plan assets





Impact on defined banefit

		2014	2013
		Rupees ii	n '000
32.6	Charge for the Defined Benefit Plan		
	Current service cost	38,251	27,628
	Net financial charges	(5,427)	(4,709)
	Actuarial (gain) / loss recognised		
		32,824	22,919

- 32.7 The plan assets and defined benefit obligations are based in Pakistan.
- 32.8 The sensitivity of the defined benefit obligation to changes in the weighted principal assumptions is:

	obligation - Increase / (Decrease)			
	Change in assumption	Increase in assumption	Decrease in assumption	
		Rupees in '000	)	
Discount rate	1.0%	(15,217)	18,014	
Salary growth rate	1.0%	17,925	(15,407)	
		Increase by 1 year in assumption	Decrease 1 year in assumption	
Life expectancy / Withdrawal rate		121	(142)	

The above sensitivity analyses are based on a change in an assumption while holding all other assumptions constant. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the gratuity liability recognised within the Statement of Financial Position.

- 32.9 The weighted average duration of the defined benefit obligation is 10.22 years.
- 32.10 Expected maturity analysis of undiscounted defined benefit obligation for the gratuity scheme is as follows:

At December 31, 2014	Less than a year	Between 1-2 years	Between 2-5 years	Over 5 years	Total
Gratuity	14,771	12,473	37,923	775,681	840,848

		2014	2013	2012	2011	2010
32.11	Historical information		(Ru	ipees in '000)		
	As at December 31 Present value of defined					
	benefit obligation	162,595	124,699	87,240	63,884	50,735
	Fair value of plan assets	(174,177)	(151,477)	(107,104)	(82,426)	
	(Surplus) / deficit	(11,582)	(26,778)	(19,864)	(18,542)	50,735
	Experience adjustments					
	on plan liabilities	20,337	8,590	(1,962)	(11,680)	(4,632)

- 32.12 Funding levels are monitored on an annual basis and are based on actuarial recommendations. Contribution for the next year works out to Rs. 40.967 million as per the actuarial valuation report of the Bank as of December 31, 2014.
- 32.13 Through its defined benefit gratuity plan, the Fund is exposed to a number of risks, the most significant of which are detailed below:

Investment Risks	The risk arises when the actual performance of the investments is lower than expectation and thus creating a shortfall in the funding objectives.
Longevity Risks	The risk arises when the actual lifetime of retirees is longer than expectation. This risk is measured at the plan level over the entire retiree population.
Salary Increase Risk	The most common type of retirement benefit is one where the benefit is linked with final salary. The risk arises when the actual increases are higher than expectation and impacts the liability accordingly.
Withdrawal Risk	The risk of actual withdrawals varying with the actuarial assumptions can impose a risk to the benefit obligation. The movement of the liability can go either way.

32.14 The disclosure made in notes 32.1 to 32.13 are based on the information included in the actuarial valuation report of the Bank as of December 31, 2014.

#### 33 DEFINED CONTRIBUTION PLAN (PROVIDENT FUND)

The Bank operates a contributory provident fund for all permanent employees. The employer and employee both contribute 10% of basic salary to the fund every month. Equal monthly contributions by employer and employees during the year amounted to Rs 43.056 million (2013: Rs 35.989 million) each.



#### 34 COMPENSATION OF DIRECTORS AND EXECUTIVES

	President/Chief Executive Director		tors	Executives		
	2014	2013*	2014	2013	2014	2013
			Rupees	in '000		
Fees	-	-	1,550	1,550	-	-
Managerial remuneration *	21,691	34,863	-	-	184,288	146,834
Charge for defined benefit plan **	475	1,655	-	-	14,049	11,503
Salary in lieu of provident fund	2,169	1,986	-	-	-	-
Contribution to defined contribution pl	an -	-	-	-	15,765	13,397
Rent and house maintenance	599	548	-	-	82,929	63,947
Utilities	2,169	1,986	-	-	18,429	14,683
Medical	2,169	1,986	-	-	18,429	14,683
Others	-		-	-	51,113	48,294
	29,272	43,024	1,550	1,550	385,002	313,341
Number of persons	1	1	5	4	213	171

- \* In 2013, President/Chief Executive was paid Rs 15 million being one time salary adjustment.
- \*\* During the year President/Chief Executive resigned from the Gratuity fund, where he was a contributory member, at the conclusion of his contract in April as per rules and opted not to be a member in the new contract signed between him and the Bank. An amount of Rs.13.189 million was accordingly paid to him as per rules.
- 34.1 The Bank's President/Chief Executive is also provided with car allowance of Rs 5.419 million (2013:Rs 3.951 million) as per the policy of Bank.
- 34.2 In addition to above, the Executives have also been given car allowance amounting to Rs 52.368 million (2013: Rs 44.725 million) during the current year.

#### 35 FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction.

The fair value of quoted investments is based on quoted market prices. Unquoted equity securities are valued at cost less impairment losses. The provision for impairment in the value of investments has been determined in accordance with the accounting policy as stated in note 5.2.5 to these financial statements.

The fair values of Islamic financing and related assets cannot be determined with reasonable accuracy due to absence of current and active market. The provisions against Islamic financing and related assets have been calculated in accordance with the accounting policy as stated in note 5.3 to these financial statements. The repricing, maturity profile and effective rates are stated in note 39 to these financial statements.

Fair values of all other financial assets and liabilities cannot be calculated with sufficient accuracy as active market does not exist for these instruments. In the opinion of the management, fair value of these assets and liabilities are not significantly different from their carrying values since assets and liabilities are either short term in nature and in case of financing and deposits these are frequently repriced.

#### 35.1 Off-balance sheet financial instruments

	201	4	201	3
	<b>Book Value</b>	Fair value	Book Value	Fair value
		Rupees	in '000	
Forward purchase of foreign currencies	1,782,779	1,763,272	1,379,140	1,368,635
Forward sale of foreign currencies	1,326,462	1,310,100	1,119,615	1,111,164

#### 36 SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

The segment analysis with respect to business activities is as follows:

	Trading & Sales	Retail Banking	Commercial Banking	Support Centre	Total
			Rupees in '000		
2014					
Total income	790,334	4,540,205	3,017,635	96,064	8,444,238
Total expenses	172,678	4,183,169	2,265,735	1,352,934	7,974,516
Net income / (loss)	617,656	357,036	751,900	(1,256,870)	469,722
Segment assets (gross)	53,363,741	7,762,112	39,920,783	1,642,259	102,688,895
Segment non - performing assets	377,327	486,509	610,831	-	1,474,667
Segment provision required	68,277	233,898	402,571	-	704,746
Segment liabilities	112,507	59,208,139	34,842,909	953,374	95,116,929
Segment return on assets (ROA) (%)	1.16%	4.60%	1.88%	-	-
Segment cost of funds (%)	8.19%	5.23%	6.32%	-	-
	Trading & Sales	Retail Banking	Commercial Banking	Support Centre	Total
			Rupees in '000		
<u>2013</u>					
Total income	722,065	3,446,895	2,348,929	224,727	6,742,616
Total expenses	79,699	3,523,649	1,877,290	953,826	6,434,464
Net income / (loss)	642,366	(76,754)	471,639	(729,099)	308,152
Segment Assets (Gross)	42,203,550	6,268,272	35,196,171	3,852,359	87,520,352
Segment non - performing Assets	296,040	403,919	722,564	4,043	1,426,566
Segment Provision required	19,790	213,243	427,682	4,043	664,758
Segment Liabilities	2,023,367	50,122,294	26,996,290	1,471,442	80,613,393
Segment Return on Assets (ROA) (%)	1.52%	-1.22%	1.34%	-	-
Segment Cost of funds (%)	7.48%	5.35%	6.47%	-	-



#### 37 RELATED PARTY TRANSACTIONS

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions and include a subsidiary company, associated companies with or without common directors, principal shareholders, retirement benefit funds, directors and their close family members, and key management personnel.

The related parties of the Bank comprise related group companies, principal shareholders, key management personnel, companies where directors of the Bank also hold directorship, directors and their close family members and staff retirement funds.

A number of banking transactions are entered into with related parties in the normal course of business. These include financing and deposit transactions. These transactions are executed substantially on the same terms including profit rates and collateral, as those prevailing at the time for comparable transactions with unrelated parties and do not involve more than a normal risk.

Contributions to staff retirement benefit plan are made in accordance with the terms of the contribution plan. Remuneration to the executives are determined in accordance with the terms of their appointment.

Transactions with related parties other than remuneration and benefits to key management personnel including Chief Executive Officer under the terms of the employment as disclosed in note 34 are as follows:

	2014	2013
Subsidiary	Rupees i	in '000
<u> </u>		
Deposits		
At beginning of the year	55,877	105,869
Deposits during the year	251,556	734,848
Withdrawals during the year	(307,307)	(784,840)
At end of the year	126	55,877
Transactions, income and expenses		
Return on deposit expensed	8,824	8,442
Payable on deposits	-	9
Associates		
Islamic Financing and related assets		
At beginning of the year	1,830	25,371
Accrued during the year	13,001	36,852
Repayments	(14,831)	(55,752)
At end of the year	-	6,471
Prepayments		
At beginning of the year	7,632	4,892
Additions during the year	27,496	14,314
Expired during the year	(22,395)	(11,574)
At end of the year	12,733	7,632

	<b>2014</b> Rupees i	2013 in '000
Deposits At beginning of the year Deposits during the year Withdrawals during the year At end of the year	314,696 * 1,789,122 (1,507,715) 596,103	88,097 711,706 (642,438) 157,365
Transactions, income and expenses Return on deposits expensed Administrative expense Payable on deposits  Key management personnel	26,027 55,775 1,524	7,145 86,847 939
Islamic financing and related assets At beginning of the year Disbursements Repaid during the year At end of the year	67,806 55,550 (26,246) 97,110	100,246 30,308 (40,320) 90,234
Deposits At beginning of the year Deposits during the year Withdrawals during the year At end of the year	29,778 * 115,898 (130,857) 14,819	10,959 118,277 (98,885) 30,351
Transactions, income and expenses Profit earned on financing Return on deposits expensed Remuneration Disposal of vehicle Payable on deposits	2,641 427 45,307 - 953	3,443 120 55,123 309 5
Employee benefit plans		
Contribution to employees gratuity fund	42,786	42,327
Charge for defined benefit plan	32,823	22,919
Contribution to employees provident fund	43,056	35,989

<sup>\*</sup> Balances pertaining to parties that were related at the beginning of the year but ceased to be related during any part of the current period are not reflected as part of the opening balance of the current year.



#### 38 CAPITAL MANAGEMENT

Capital Management aims to safeguard bank's ability to continue as a going concern so that it could continue to provide adequate returns to the shareholders by pricing products and services commensurately with the level of risk. For this the Bank ensures strong capital position and efficient use of capital as determined by the underlying business strategy i.e. maximizing growth on continuing basis. The Bank maintains a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The impact of the level of capital on shareholders' return is also recognised and the Bank recognises the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantages and security afforded by a sound capital position.

This process is managed by the Asset Liability Committee (ALCO) of the Bank. The objective of ALCO is to derive the most appropriate strategy in terms of the mix of assets and liabilities given its expectations of the future and the potential consequences of interest rate movement, liquidity constraints and capital adequacy and its implication on risk management policies.

The Bank prepares Annual Budget and Projections outlining its future growth and direction keeping in consideration the economic and political factors in the country and region. Adequacy of capital to support the expected growth in balance sheet is also ascertained.

Stress testing of the Bank is regularly performed to ensure that the Bank remains well capitalised and able to sustain any shocks under any of the specified risk factors.

The State Bank of Pakistan (SBP) has introduced new guidelines with respect to disclosure of capital adequacy related information in the financial statements of banks vide its communication dated November 5, 2014. These guidelines are based on the requirements of Basel III which were introduced earlier by the SBP in August 2013 for implementation by banks in Pakistan. The SBP has specified a transitional period till 2019 for implementation of Basel III. The disclosures below have been prepared on the basis of these new guidelines. The comparative information is as per requirements which were applicable last year.

#### 38.1 Goals of managing capital

The goals of managing capital of the Bank are as follows:

- To be an appropriately capitalised institution, considering the requirements set by the regulators of the banking markets where the Bank operates;
- Maintain strong ratings and to protect the Bank against unexpected events; and
- Availability of adequate capital at a reasonable cost so as to enable the Bank to operate adequately and provide reasonable value addition for the shareholders.

#### 38.2 Statutory Minimum Capital Requirement and management of capital

The State Bank of Pakistan (SBP) vide BSD Circular No. 7 of 2009 dated April 15, 2009 has revised the Minimum Capital Requirement for banks. As per this circular the Bank was required to have a minimum issued, subscribed and paid-up capital (free of losses) of Rs.10 billion as at December 31, 2014. The paid-up capital of the Bank (free of losses) amounted to Rs. 5.680 billion as at December 31, 2014. As more fully explained in note 1.2 to these financial statements, the Board of Directors of the Bank have approved the issuance of 432,040,000 ordinary shares of Rs 10 each at par value to all the existing shareholders in proportion of 75.0236 right shares for every 100 ordinary shares held by them. The SBP has advised the Bank to maintain a minimum CAR of 18% at all times till the time the Bank's paid-up capital (free of losses) is below Rs 6 billion.



#### 38.3 Capital Structure

Under Basel III framework, Bank's regulatory capital has been analysed into two tiers as follows:

- Tier 1 capital (going concern capital) which is sub divided into:
- a) Common Equity Tier 1 (CET1), which includes fully paid up capital, reserve for bonus issue, general reserves and un-appropriated profits (net of losses), etc. after deductions for investments in the equity of subsidiary companies engaged in banking and financial activities (to the extent of 50% after incorporating transitional provisions), reciprocal crossholdings and deficit on revaluation of available for sale investments and deduction for book value of intangibles.
- b) Additional Tier 1 capital (AT1), which includes instruments issued by the Bank which meet the specified criteria after regulatory deduction for investments in the equity of subsidiary companies engaged in banking and financial activities and other specified deductions.

Presently, the Bank does not have any AT1 capital.

- Tier II capital, which includes general provisions for loan losses (upto a maximum of 1.25% of credit risk weighted assets), reserves on revaluation of fixed assets after deduction of deficit on available for sale investments (upto a maximum of 56%).

Banking operations are categorised in either the trading book or the banking book and risk weighted assets are determined according to the specified requirements that seek to reflect the varying levels of risk attached to assets and off balance sheet exposures.

#### 38.4 Capital adequacy ratio

The capital to risk weighted assets ratio, calculated in accordance with the SBP guidelines on capital adequacy, under Basel III and Pre-Basel III treatment using Standardised Approach for Credit and Market Risk and Basic Indicator Approach for Operational Risk is presented below:

2014

2013

Particulars	Amo	unt
	Rupees	in '000
Common Equity Tier 1 capital (CET1): Instruments and reserves		
Fully paid-up capital / capital deposited with the SBP	5,758,721	5,279,679
Balance in share premium account	-	-
Reserve for issue of bonus shares	-	-
Discount on issue of shares	(79,042)	-
General / Statutory Reserves	273,176	210,446
Gains / (Losses) on derivatives held as Cash Flow Hedge	-	
Unappropriated profits	266,946	24,829
Minority Interests arising from CET1 capital instruments issued to		
third party by consolidated bank subsidiaries (amount allowed in		
CET1 capital of the consolidation group)		
CET 1 before Regulatory Adjustments	6,219,801	5,514,954
Total regulatory adjustments applied to CET1 (Note 38.4.1)	(152,356)	(124,055)
Common Equity Tier 1	6,067,445	5,390,899



	2014	2013
Particulars	Amo	unt
	Rupees	s in '000
Additional Tier 1 (AT 1) Capital		
Qualifying Additional Tier-1 capital instruments plus any related		
share premium of which:	-	-
- classified as equity	-	-
- classified as liabilities	-	-
Additional Tier-1 capital instruments issued by consolidated		
subsidiaries and held by third parties	-	-
of which: instrument issued by subsidiaries subject to phase out	-	-
AT1 before regulatory adjustments	-	-
Total of Regulatory Adjustment applied to		
AT1 capital (Note 38.4.2)	(60,723)	(95,508
Additional Tier 1 capital after regulatory adjustments	-	-
Tier 1 Capital (CET1 + admissible AT1)	6,067,445	5,390,899
Fier 2 Capital		
Qualifying Tier 2 capital instruments under Basel III plus any		
related share premium	-	-
Capital instruments subject to phase out arrangement issued	-	_
Tier 2 capital instruments issued to third parties by		
consolidated subsidiaries		
of which: instruments issued by subsidiaries subject to phase out	-	-
General Provisions or general reserves for loan losses-up to	70.044	47 470
maximum of 1.25% of Credit Risk Weighted Assets	76,644	47,470
Revaluation Reserves (net of taxes) of which:	440.004	400,000
- Revaluation reserves on fixed assets	412,894	403,800
- Unrealized gains/losses on AFS	(50,339)	76,358
Foreign Exchange Translation Reserves	-	_
Undisclosed/Other Reserves (if any)	400 400	F07.000
T2 before regulatory adjustments	439,199	527,628
Total regulatory adjustment applied to T2 capital (Note 38.4.3)	(60,723)	(95,507
Tier 2 capital (T2) after regulatory adjustments	378,476	432,121
Tier 2 capital recognized for capital adequacy	378,476	432,121
Portion of Additional Tier 1 capital recognized in Tier 2 capital Total Tier 2 capital admissible for capital adequacy	- 279 <i>4</i> 76	- 432,121
TOTAL CAPITAL (T1 + admissible T2)	378,476 6,445,921	5,823,020
TOTAL OAFTTAL (TT + duffilssible 12)	0,440,321	5,023,020
Total Risk Weighted Assets (RWA) {for details refer Note 38.7}	38,600,550	37,895,582
Total Till. Trongittou / 1000to (11177) [10] dotallo 10101 Note 0017		

			2014	2013
Particulars			Amo	ount
No. 21 J. D. 12 oct. 11 - 16 oct.			Rupee	s in '000
Capital Ratios and buffers (in percentage of risk weighted assets)				
CET1 to total RWA			15.72%	14.2
Fier-1 capital to total RWA			<b>15.72</b> %	14.2
Total capital to total RWA			16.70%	15.3
Bank specific buffer requirement (minimum CE	T1			
requirement plus capital conservation buffer	plus any			
other buffer requirement) of which:			-	
capital conservation buffer requirement			-	
countercyclical buffer requirement			-	
D-SIB or G-SIB buffer requirement			-	
CET1 available to meet buffers			40.000/	0.0
(as a percentage of risk weighted assets)			10.22%	9.2
National minimum capital requirements pre	scribed by S	ВР		
CET1 minimum ratio			5.50%	5.0
Tier 1 minimum ratio			7.00%	6.5
Total capital minimum ratio			10.00%	10.0
	2	014		2013
Particulars	Amount	Pre-Base	Amount	. Pre-Bas
		III treatmen		treatmen
Common Equity Tier 1 capital: Regulatory adjustments		Rupe	es in '000	
Goodwill (net of related deferred tax liability)				-
all other intangibles (net of any associated deferred tax liability)	39,197	.	28,5	547
hortfall of provisions against classified assets (Note 39.6.2.1)	-	-	.	-
Deferred tax assets that rely on future profitability excluding those				
arising from temporary differences (net of related tax liability) Defined-benefit pension fund net assets	52,436	209,74	M	,-,
Jetined-Denetit Dension tund het assets	<b>5</b> _,		<sup></sup>	- 154
	-			- 154 - 1
Reciprocal cross holdings in CET1 capital instruments	-	-		- 154 
leciprocal cross holdings in CET1 capital instruments Cash flow hedge reserve	-			- 154 
leciprocal cross holdings in CET1 capital instruments cash flow hedge reserve nvestment in own shares / CET1 instruments	-	-		-   154 -   -   -   -   -   -   -   -   -   -
leciprocal cross holdings in CET1 capital instruments cash flow hedge reserve nvestment in own shares / CET1 instruments lecuritization gain on sale	-	-		- 154 
Reciprocal cross holdings in CET1 capital instruments Cash flow hedge reserve Investment in own shares / CET1 instruments Recuritization gain on sale Capital shortfall of regulated subsidiaries	-	-		-   154 -   -   -   -   -   -   -   -   -   -
Reciprocal cross holdings in CET1 capital instruments Eash flow hedge reserve Investment in own shares / CET1 instruments Recuritization gain on sale Eapital shortfall of regulated subsidiaries Reficit on account of revaluation from bank's holdings of property / Al Investments in the capital instruments of banking, financial and insura		-		-   154 -   -   154 -   -   -   -   -   -   -   -   -   -
Reciprocal cross holdings in CET1 capital instruments Cash flow hedge reserve Investment in own shares / CET1 instruments Recuritization gain on sale Capital shortfall of regulated subsidiaries Reficit on account of revaluation from bank's holdings of property / Al Investments in the capital instruments of banking, financial and insural entities that are outside the scope of regulatory consolidation, when	FS - unce	-		-   154 -   -   -   -   -   -   -   -   -   -
Reciprocal cross holdings in CET1 capital instruments Cash flow hedge reserve Investment in own shares / CET1 instruments Recuritization gain on sale Capital shortfall of regulated subsidiaries Reficit on account of revaluation from bank's holdings of property / Al Investments in the capital instruments of banking, financial and insura Investments in the capital instruments of banking, financial and insura Investments in the capital instruments of banking, financial and insura Investments in the capital instruments of banking, financial and insura Investments in the capital instruments of banking, financial and insura Investments in the capital instruments of banking, financial and insura Investments in the capital instruments of banking, financial and insura Investment in own shares / CET1 instruments	FS - unce	-		-   154 -   -   -   -   -   -   -   -   -   -
Reciprocal cross holdings in CET1 capital instruments cash flow hedge reserve investment in own shares / CET1 instruments recurritization gain on sale capital shortfall of regulated subsidiaries reflicit on account of revaluation from bank's holdings of property / All investments in the capital instruments of banking, financial and insural entities that are outside the scope of regulatory consolidation, when bank does not own more than 10% of the issued share capital (amo above 10% threshold)	FS - unce e the unt	-		-   154 -   -   -   -   -   -   -   -   -   -
Reciprocal cross holdings in CET1 capital instruments cash flow hedge reserve investment in own shares / CET1 instruments recurritization gain on sale capital shortfall of regulated subsidiaries reflected in account of revaluation from bank's holdings of property / All investments in the capital instruments of banking, financial and insural entities that are outside the scope of regulatory consolidation, where bank does not own more than 10% of the issued share capital (amo above 10% threshold) rignificant investments in the common stocks of banking, financial and	FS - unce e the unt - ad			-   154 -   -   -   -   -   -   -   -   -   -
Reciprocal cross holdings in CET1 capital instruments cash flow hedge reserve investment in own shares / CET1 instruments recurritization gain on sale capital shortfall of regulated subsidiaries reflected in account of revaluation from bank's holdings of property / All investments in the capital instruments of banking, financial and insural entities that are outside the scope of regulatory consolidation, where bank does not own more than 10% of the issued share capital (amo above 10% threshold) ignificant investments in the common stocks of banking, financial and insurance entities that are outside the scope of regulatory consolidations.	FS - unce e the unt - ad			-   154 -   -   -   -   -   -   -   -   -   -
Reciprocal cross holdings in CET1 capital instruments cash flow hedge reserve investment in own shares / CET1 instruments recurritization gain on sale capital shortfall of regulated subsidiaries reflected in account of revaluation from bank's holdings of property / All investments in the capital instruments of banking, financial and insural entities that are outside the scope of regulatory consolidation, where bank does not own more than 10% of the issued share capital (amo above 10% threshold) ignificant investments in the common stocks of banking, financial and insurance entities that are outside the scope of regulatory consolidation (amount above 10% threshold)	FS - unce e the unt - ad			-   154 -   -   -   -   -   -   -   -   -   -
Reciprocal cross holdings in CET1 capital instruments cash flow hedge reserve investment in own shares / CET1 instruments recurritization gain on sale capital shortfall of regulated subsidiaries reflected in account of revaluation from bank's holdings of property / All investments in the capital instruments of banking, financial and insural entities that are outside the scope of regulatory consolidation, where bank does not own more than 10% of the issued share capital (amount above 10% threshold) regulatory consolidation investments in the common stocks of banking, financial are insurance entities that are outside the scope of regulatory consolidation (amount above 10% threshold) referred Tax Assets arising from temporary differences (amount	FS - unce e the unt - ad			-   154 -   -   -   -   -   -   -   -   -   -
Reciprocal cross holdings in CET1 capital instruments Cash flow hedge reserve Investment in own shares / CET1 instruments Recuritization gain on sale Capital shortfall of regulated subsidiaries Deficit on account of revaluation from bank's holdings of property / Al Investments in the capital instruments of banking, financial and insura entities that are outside the scope of regulatory consolidation, where bank does not own more than 10% of the issued share capital (amo above 10% threshold) Significant investments in the common stocks of banking, financial an insurance entities that are outside the scope of regulatory consolida (amount above 10% threshold) Deferred Tax Assets arising from temporary differences (amount above 10% threshold, net of related tax liability)	FS - unce e the unt - ad			-   154 -   -   -   -   -   -   -   -   -   -
Reciprocal cross holdings in CET1 capital instruments cash flow hedge reserve investment in own shares / CET1 instruments recurritization gain on sale capital shortfall of regulated subsidiaries reflected in account of revaluation from bank's holdings of property / All revestments in the capital instruments of banking, financial and insural entities that are outside the scope of regulatory consolidation, where bank does not own more than 10% of the issued share capital (amount above 10% threshold) regulatory consolidation insurance entities that are outside the scope of regulatory consolidation (amount above 10% threshold) referred Tax Assets arising from temporary differences (amount above 10% threshold, net of related tax liability)	FS - unce e the unt - ad			-   154 -   -   -   -   -   -   -   -   -   -
Reciprocal cross holdings in CET1 capital instruments Cash flow hedge reserve Investment in own shares / CET1 instruments Securitization gain on sale Capital shortfall of regulated subsidiaries Deficit on account of revaluation from bank's holdings of property / Al Investments in the capital instruments of banking, financial and insura Investments in the capital instruments of banking, financial and insura Investments in the capital instruments of banking, financial and insura Insurance entities that are outside the scope of regulatory consolidation, where Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation. Insurance entities that are outside the scope of regulatory consolidation. Insurance entities that are outside the scope of regulatory consolidation. Insurance entities that are outside the scope of regulatory consolidation. Insurance entities that are outside the scope of regulatory consolidation. Insurance entities that are outside the scope of regulatory consolidation. Insurance entities that are outside the scope of regulatory consolidation. Insurance entities that are outside the scope of regulatory consolidation. Insurance entities that are outside the scope of regulatory consolida	FS - unce e the unt - ad			-   154 -   -   -   -   -   -   -   -   -   -
Reciprocal cross holdings in CET1 capital instruments Cash flow hedge reserve Investment in own shares / CET1 instruments Describeration gain on sale Capital shortfall of regulated subsidiaries Deficit on account of revaluation from bank's holdings of property / Al Investments in the capital instruments of banking, financial and insural Investments in the capital instruments of banking, financial and insural Investments that are outside the scope of regulatory consolidation, where I bank does not own more than 10% of the issued share capital (amo I above 10% threshold) I insurance entities that are outside the scope of regulatory consolidat I (amount above 10% threshold) I insurance entities that are outside the scope of regulatory consolidat I (amount above 10% threshold) I insurance entities that are outside the scope of regulatory consolidat I insurance entities that are outside the scope of regulatory consolidat I insurance entities that are outside the scope of regulatory consolidat I insurance entities that are outside the scope of regulatory consolidat I insurance entities that are outside the scope of regulatory consolidat I insurance entities that are outside the scope of regulatory consolidat I insurance entities that are outside the scope of regulatory onsolidat I insurance entities that are outside the scope of regulatory consolidation. I insurance entities that are outside the scope of regulatory consolidation, where	FS - unce e the unt - ad			-   154 -   -   -   -   -   -   -   -   -   -
Reciprocal cross holdings in CET1 capital instruments Cash flow hedge reserve Investment in own shares / CET1 instruments Securitization gain on sale Capital shortfall of regulated subsidiaries Deficit on account of revaluation from bank's holdings of property / Al Investments in the capital instruments of banking, financial and insura Investments in the capital instruments of banking, financial and insura Investments that are outside the scope of regulatory consolidation, where I bank does not own more than 10% of the issued share capital (amo I above 10% threshold) I insurance entities that are outside the scope of regulatory consolidat I insurance entities that are outside the scope of regulatory consolidat I (amount above 10% threshold) I insurance entities that are outside the scope of regulatory consolidat I insurance entities that are outside the scope of regulatory consolidat I insurance entities that are outside the scope of regulatory consolidat I insurance entities that are outside the scope of regulatory consolidat I insurance entities that are outside the scope of regulatory consolidat I insurance entities that are outside the scope of regulatory consolidat I insurance entities that are outside the scope of regulatory consolidation I insurance entities that are outside the scope of regulatory consolidation I insurance entities that are outside the scope of regulatory consolidation I insurance entities that are outside the scope of regulatory consolidation I insurance entities that are outside the scope of regulatory consolidation I insurance entities that are outside the scope of regulatory consolidation I insurance entities that are outside the scope of regulatory consolidation I insurance entities that are outside the scope of regulatory consolidation I insurance entities that are outside the scope of regulatory consolidation I insurance entities that are outside the scope of regulatory consolidation I insurance entities that are outside the scope of regulatory consolidation I insurance entities	FS - unce e the unt - ad			-   154 -   -   -   -   -   -   -   -   -   -
Reciprocal cross holdings in CET1 capital instruments cash flow hedge reserve investment in own shares / CET1 instruments decuritization gain on sale capital shortfall of regulated subsidiaries deficit on account of revaluation from bank's holdings of property / All investments in the capital instruments of banking, financial and insural entities that are outside the scope of regulatory consolidation, where bank does not own more than 10% of the issued share capital (amound above 10% threshold) designificant investments in the common stocks of banking, financial are insurance entities that are outside the scope of regulatory consolidation (amount above 10% threshold) deferred Tax Assets arising from temporary differences (amount above 10% threshold, net of related tax liability) whount exceeding 15% threshold of which:  - significant investments in the common stocks of financial entities  - deferred tax assets arising from temporary differences lational specific regulatory adjustments applied to CET1 capital investment in TFCs of other banks exceeding the prescribed limit any other deduction specified by SBP	FS - unce e the unt - ad			-   154 -   -   -   -   -   -   -   -   -   -
Reciprocal cross holdings in CET1 capital instruments Cash flow hedge reserve Investment in own shares / CET1 instruments Securitization gain on sale Capital shortfall of regulated subsidiaries Deficit on account of revaluation from bank's holdings of property / Al Investments in the capital instruments of banking, financial and insura Investments in the capital instruments of banking, financial and insura Investments in the common stocks of banking, financial an Insurance entities that are outside the scope of regulatory consolidation, where Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation. Insurance entities that are outside the scope of regulatory consolidation. Insurance entities that are outside the scope of regulatory consolidation. Insurance entities that are outside the scope of regulatory consolidation. Insurance entities that are outside the scope of regulatory consolidation. Insurance entities that are outside the scope of regulatory consolidation. Insurance entities that are outside the scope of regulatory consolidation. Insurance entities that are outside the scope of regulatory consolidation. Insurance entities that are outside the scope of regulatory consolidation. Insuranc	FS - unce e the unt - ad	60,72		

38.4.1



2013

Particulars	Amount	Pre-Basel III	Amount Pr	e-Basel III
		treatment*	tre	atment*
		Rupees	in '000	
Additional Tier 1 Capital: regulatory adjustments				
Investment in mutual funds exceeding the prescribed limit				
(SBP specific adjustment)	-	-	-	-
Investment in own AT1 capital instruments	-	-	-	-
Reciprocal cross holdings in Additional Tier 1 capital instruments	-	-	-	-
Investments in the capital instruments of banking, financial and insuran	ce			
entities that are outside the scope of regulatory consolidation, where				
the bank does not own more than 10% of the issued share capital (amount above 10% threshold)	_			
Significant investments in the capital instruments issued by banking,				
financial and insurance entities that are outside the scope of				
regulatory consolidation	-	-	-	-
Portion of deduction applied 50:50 to core capital and supplementary				
capital based on pre-Basel III treatment which, during transitional				
period, remain subject to deduction from tier-1 capital	60,723	60,723	95,508	95,508
Regulatory adjustments applied to Additional Tier 1 due to insufficient				
Tier 2 to cover deductions	-			-
Total of Regulatory Adjustment applied to AT1 capital	60,723	60,723	95,508	95,508

2014

#### 38.4.3 Tier 2 Capital: regulatory adjustments

38.4.2

Portion of deduction applied 50:50 to core capital and supplementary capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from tier-2 capital 60.723 95.507 95.507 60.723 Reciprocal cross holdings in Tier 2 instruments Investment in own Tier 2 capital instrument Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold) Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation Amount of Regulatory Adjustment applied to T2 capital 60,723 60,723 95,507 95,507

<sup>\*</sup>This column highlights items that are still subject to Pre Basel III treatment during the transitional period

<sup>\*</sup>This column highlights items that are still subject to Pre Basel III treatment during the transitional period

	Rupees in	'000
38.4.4 Risk Weighted Assets subject to pre-Basel III treatment	nupces in	000
30.4.4 hisk Weighted Assets subject to pre-basel in treatment		
Risk weighted assets in respect of deduction items		
(which during the transitional period will be risk weighted		
subject to Pre-Basel III Treatment)	-	-
of which: deferred tax assets	209,744	154,464
of which: Defined-benefit pension fund net assets	-	_
of which: Recognized portion of investment in capital		
of banking, financial and insurance entities where		
holding is less than 10% of the issued common		
share capital of the entity	-	_
of which: Recognized portion of investment in		
capital of banking, financial and insurance entities		
where holding is more than 10% of the issued		
common share capital of the entity	-	-
Amounts below the thresholds for deduction		
(before risk weighting)		
Non-significant investments in the capital of other		
financial entities	_	_
Significant investments in the common stock of		
financial entities	30,362	_
Deferred tax assets arising from temporary differences	30,302	
(net of related tax liability)	_	_
(Het of related tax hability)		
Applicable caps on the inclusion of provisions in Tier 2		
Provisions eligible for inclusion in Tier 2 in respect of		
exposures subject to standardized approach		
(prior to application of cap)	76,644	47,470
Cap on inclusion of provisions in Tier 2 under		
standardized approach	403,955	405,287
Provisions eligible for inclusion in Tier 2 in respect		
of exposures subject to internal ratings-based		
approach (prior to application of cap)	-	-
Cap for inclusion of provisions in Tier 2		
under internal ratings-based approach	-	-



#### 38.5 Capital Structure Reconciliation

#### 38.5.1 Reconciliation of each financial statement line item to item under regulatory scope of reporting - Step 1

		Balance sheet	Under
Particulars		as in published	regulatory
		financial	scope of
		statements	reporting
Assets		Rupees	in '000
Cash and balances with treasury banks		6,361,444	6,361,444
Balances with other banks		733,523	733,523
Due from financial institutions		18,143,574	18,143,574
Investments		30,654,552	30,654,552
Islamic financing and related assets		41,097,058	41,097,058
Operating fixed assets		3,380,168	3,380,168
Deferred tax assets		-	262,180
Other assets		1,613,830	1,613,830
Total assets		101,984,149	102,246,329
Total assets		101,004,149	102,240,028
Liabilities and Equity			
Bills payable		918,435	918,435
Due to financial institutions		561,000	561,000
Deposits and other accounts		90,330,997	90,330,997
Sub-ordinated loans		-	-
Liabilities against assets subject to finance leases		-	-
Deferred tax liabilities		199,683	461,863
Other liabilities		3,106,814	3,106,814
Total liabilities		95,116,929	95,379,109
Share capital		5,758,721	5,758,721
Discount on issue of shares		(79,042)	(79,042)
Reserves		273,176	273,176
Unappropriated profit		266,946	266,946
Minority Interest			
Surplus on revaluation of investments - net of tax		647,419	647,419
Total liabilities and equity		101,984,149	102,246,329
2 Reconciliation of balance sheet to eligible regulatory capital - Step 2			
Assets			
Cash and balances with treasury banks		6,361,444	6,361,444
Balances with other banks		733,523	733,523
Due from financial institutions		18,143,574	18,143,574
Investments		30,654,552	30,654,552
of which:		, ,	, , , , , ,
- non-significant capital investments in capital of other financial			
institutions exceeding 10% threshold	а	-	-
•			

Particulars	Reference	Balance sheet as in published financial statements	Under regulatory scope of reporting
		Rupees	in '000
- significant capital investments in financial sector entities			
exceeding regulatory threshold	b	-	-
- mutual Funds exceeding regulatory threshold	С	-	-
- reciprocal crossholding of capital instrument	d	-	-
- others	е	-	-
Islamic financing and related assets		41,097,058	41,097,058
- shortfall in provisions / excess of total EL amount			
over eligible provisions under IRB	f	-	-
- general provisions reflected in Tier 2 capital	g	76,644	76,644
Operating fixed assets		3,380,168	3,380,168
- of which: Intangibles	k	39,197	39,197
Deferred tax assets			
of which:		_	262,180
- DTAs that rely on future profitability excluding those arising from	h	-	262,180
temporary differences			,
- DTAs arising from temporary differences exceeding regulatory threshold	i		
Other assets		1,613,830	1,613,830
of which:			
- goodwill	j	-	-
- defined-benefit pension fund net assets		-	-
Total assets		101,984,149	102,246,329
Liabilities and Equity			
Bills payable		918,435	918,435
Due to financial institutions		561,000	561,000
Deposits and other accounts		90,330,997	90,330,997
Sub-ordinated loans of which:		00,000,001	00,000,00
- eligible for inclusion in AT1	m	-	_
- eligible for inclusion in Tier 2	n	-	-
Liabilities against assets subject to finance lease		-	-
Deferred tax liabilities of which:		199,683	461,863
- DTLs related to goodwill	0	, <u> </u>	-
- DTLs related to intangible assets	р	-	-
- DTLs related to defined pension fund net assets	q	-	-
- other deferred tax liabilities	r	-	-
Other liabilities		3,106,814	3,106,814
Total liabilities		95,116,929	95,379,109



Particulars	Reference	Balance sheet as in published financial statements	Under regulatory scope of reporting
		Rupees	in '000
Share capital		5,758,721	5,758,721
of which: amount eligible for CET1	s	5,758,721	5,758,721
of which: amount eligible for AT1	t	-	· -
Reserves of which:		273,176	273,176
- portion eligible for inclusion in CET1 - Statutory reserve	u	273,176	273,176
- portion eligible for inclusion in CET1 - Gain on Bargain Purchase		, <u>-</u>	´ <u>-</u>
- portion eligible for inclusion in CET1 - General reserve		-	-
- portion eligible for inclusion in Tier 2 General reserve	V	-	-
Discount on issue of shares		(79,042)	(79,042
Jnappropriated profit	W	266,946	266,946
Minority Interest of which:		,	,
- portion eligible for inclusion in CET1	Х	-	-
- portion eligible for inclusion in AT1	у	-	_
portion eligible for inclusion in Tier 2	Z	-	-
Surplus on revaluation of assets of which:		647,419	647,419
- Revaluation reserves on Property	aa	737,310	737,310
- Unrealized Gains/Losses on AFS	aa	(89,891)	(89,891
In case of Deficit on revaluation (deduction from CET1)	ab	-	_
Total liabilities and Equity		101,984,149	102,246,329
Particulars		Source based on reference number from step 2	Component of regulatory capital reported by bank
		Rupees	in '000
Basel III Disclosure (with added column) - Step 3		Пиросо	111 000

#### 38.5.3

	Common Equity Tier 1 capital (CET1): Instruments and reserves		
1	Fully Paid-up Capital		5,758,721
2	Balance in share premium account	(s)	-
3	Discount on issue of shares		(79,042)
4	Reserve for issue of bonus shares		-
5	General / Statutory Reserves	(u)	273,176
6	Gain / (Losses) on derivatives held as Cash Flow Hedge		-
7	Unappropriated / unremitted profits	(w)	266,946
8	Minority Interests arising from CET1 capital instruments issued to third		
	party by consolidated bank subsidiaries (amount allowed in CET1 capital of the consolidation gro	up) (x)	-
9	CET 1 before Regulatory Adjustments		6,219,801
	Common Equity Tier 1 capital: Regulatory adjustments		
10	Goodwill (net of related deferred tax liability)	(j) - (s)	-
11	All other intangibles (net of any associated deferred tax liability)	(k) - (p)	39,197
12	Shortfall of provisions against classified assets	(f)	-
13	Deferred tax assets that rely on future profitability excluding those arising		
	from temporary differences (net of related tax liability) (h)	- (r) * x%	52,436
14	Defined-benefit pension fund net assets (I)	- (q) * x%	-

		Course based	Component of
	Particulars	Source based on reference number from	Component of regulatory capital
		step 2	reported by bank
		Rupees	
15	Reciprocal cross holdings in CET1 capital instruments	(d)	-
16	Cash flow hedge reserve	(a)	_
17	Investment in own shares / CET1 instruments		_
18	Securitization gain on sale		_
19	Capital shortfall of regulated subsidiaries		_
20	Deficit on account of revaluation from bank's holdings of property / AFS	(ab)	_
21	Investments in the capital instruments of banking, financial and insurance	(45)	
	entities that are outside the scope of regulatory consolidation, where the bank		
	does not own more than 10% of the issued share capital (amount above 10% threshold)	(a) - (ac) - (ae)	_
22	Significant investments in the capital instruments issued by banking,	(a) (ao) (ao)	
	financial and insurance entities that are outside the scope of regulatory consolidation		
	(amount above 10% threshold)	(b) - (ad) - (af)	_
23	Deferred Tax Assets arising from temporary differences (amount above	(6) (44) (41)	
	10% threshold, net of related tax liability)	(i)	_
24	Amount exceeding 15% threshold of which:	(4)	
	- significant investments in the common stocks of financial entities		_
	- deferred tax assets arising from temporary differences		_
25	National specific regulatory adjustments applied to CET1 capital		_
26	Investment in TFCs of other banks exceeding the prescribed limit		_
27	Any other deduction specified by SBP (mention details)		_
28	Regulatory adjustment applied to CET1 due to insufficient AT1 and		
	Tier 2 to cover deductions		60,723
29	Total regulatory adjustments applied to CET1		152,356
	Common Equity Tier 1		6,067,445
	• •		, ,
	Additional Tier 1 (AT 1) Capital		
30	Qualifying Additional Tier-1 instruments plus any related share premium		
	of which:		-
31	- Classified as equity	(t)	-
32	- Classified as liabilities	(m)	-
33	Additional Tier-1 capital instruments issued by consolidated subsidiaries		
	and held by third parties	(y)	-
34	- of which: instrument issued by subsidiaries subject to phase out		-
35	AT1 before regulatory adjustments		-
	A LPP LPP 4 A - 2 L L L P - L L		
00	Additional Tier 1 Capital: regulatory adjustments		
36	Investment in mutual funds exceeding the prescribed limit (SBP specific adjustment)		-
37	Investment in own AT1 capital instruments		-
38	Reciprocal cross holdings in Additional Tier 1 capital instruments		-
39	Investments in the capital instruments of banking, financial and insurance		
	entities that are outside the scope of regulatory consolidation, where the bank	()	
40	does not own more than 10% of the issued share capital (amount above 10% threshold)	(ac)	-
40	Significant investments in the capital instruments issued by banking,	(04)	
	financial and insurance entities that are outside the scope of regulatory consolidation	(ad)	-





	Particulars	Source based on reference number from step 2	Component of regulatory capital reported by bank
		Rupees	s in '000
41	Portion of deduction applied 50:50 to core capital and supplementary		
	capital based on pre-Basel III treatment which, during transitional period,		00.700
40	remain subject to deduction from tier-1 capital		60,723
42	Regulatory adjustments applied to Additional Tier 1 due to insufficient Tier 2 to cover deductions		
43	Total of Regulatory Adjustment applied to AT1 capital		60,723
44	Additional Tier 1 capital		-
45	Additional Tier 1 capital recognised for capital adequacy		-
	Tier 1 Capital (CET1 + admissible AT1)		6,067,445
	Tior 2 Conital		
46	Tier 2 Capital  Qualifying Tier 2 capital instruments under Basel III	(n)	_
47	Capital instruments subject to phase out arrangement from Tier 2	(11)	_
48	Tier 2 capital instruments issued to third party by consolidated subsidiaries	(z)	_
	- of which: instruments issued by subsidiaries subject to phase out	. ,	-
49	General Provisions or general reserves for loan losses-up to maximum		
	of 1.25% of Credit Risk Weighted Assets	(g)	76,644
50	Revaluation Reserves eligible for Tier 2 of which:		440.004
51 50	- portion pertaining to Property	ECO/ of (oo)	412,894
52 53	- portion pertaining to AFS securities Foreign Exchange Translation Reserves	56% of (aa) (v)	(50,339)
54	Undisclosed / Other Reserves (if any)	(v)	_
55	T2 before regulatory adjustments		439,199
	To 00 the order of the order		
56	Tier 2 Capital: regulatory adjustments  Portion of deduction applied 50:50 to core capital and supplementary		
30	capital based on pre-Basel III treatment which, during transitional period,		
	remain subject to deduction from tier-2 capital		60,723
57	Reciprocal cross holdings in Tier 2 instruments		-
58	Investment in own Tier 2 capital instrument		-
59	Investments in the capital instruments of banking, financial and insurance		
	entities that are outside the scope of regulatory consolidation, where the bank		
00	does not own more than 10% of the issued share capital (amount above 10% threshold	) (ae)	-
60	Significant investments in the capital instruments issued by banking,	(af)	
61	financial and insurance entities that are outside the scope of regulatory consolidation Amount of Regulatory Adjustment applied to T2 capital	(af)	60,723
62	Tier 2 capital (T2)		378,476
63	Tier 2 capital recognised for capital adequacy		378,476
64	Excess Additional Tier 1 capital recognised in Tier 2 capital		-
65	Total Tier 2 capital admissible for capital adequacy		378,476
	TOTAL CAPITAL (T1 + admissible T2)		6,445,921

#### 38.6 Main features of regulatory capital instruments

	Main Features	Common Shares
1	Issuer	BankIslami Pakistan Limited
2	Unique identifier (eg KSE Symbol or Bloomberg identifier etc.)	BIPL - CDC Symbol
3	Governing law(s) of the instrument	Listing Regulations of
		Karachi Stock Exchange Limited
	Regulatory treatment	
4	Transitional Basel III rules	Common Equity Tier 1
5	Post-transitional Basel III rules	Common Equity Tier 1
6	Eligible at solo/ group / group & solo	Solo
7	Instrument type	Ordinary shares
8	Amount recognised in regulatory capital (Currency in PKR thousands, as of reporting date)	5,758,721
9	Par value of instrument	10
10	Accounting classification	Shareholders' equity
11	Original date of issuance	May 02, 2006
12	Perpetual or dated	Perpetual
13	Original maturity date	N/A
14	Issuer call subject to prior supervisory approval	No
15	Optional call date, contingent call dates and redemption amount	N/A
16	Subsequent call dates, if applicable	N/A
	Coupons / dividends	
17	Fixed or floating dividend / coupon	N/A
18	coupon rate and any related index/ benchmark	N/A
19	Existence of a dividend stopper	No
20	Fully discretionary, partially discretionary or mandatory	Fully discretionary
21	Existence of step up or other incentive to redeem	No
22	Noncumulative or cumulative	Non-cumulative
23	Convertible or non-convertible	Non-convertible
24	If convertible, conversion trigger (s)	N/A
25	If convertible, fully or partially	N/A
26	If convertible, conversion rate	N/A
27	If convertible, mandatory or optional conversion	N/A
28	If convertible, specify instrument type convertible into	N/A
29	If convertible, specify issuer of instrument it converts into	N/A
30	Write-down feature	No
31	If write-down, write-down trigger(s)	N/A
32	If write-down, full or partial	N/A
33	If write-down, permanent or temporary	N/A
34	If temporary write-down, description of write-up mechanism	N/A
35	Position in subordination hierarchy in liquidation (specify instrument type immediately	Residual interest
	senior to instrument	
36	Non-compliant transitioned features	No
37	If yes, specify non-compliant features	N/A
01	11 you, opourly not compliant location	IW/A

#### BankIslami VISA 器



### With BankIslami VISA (SU) You get Convenience with Protection

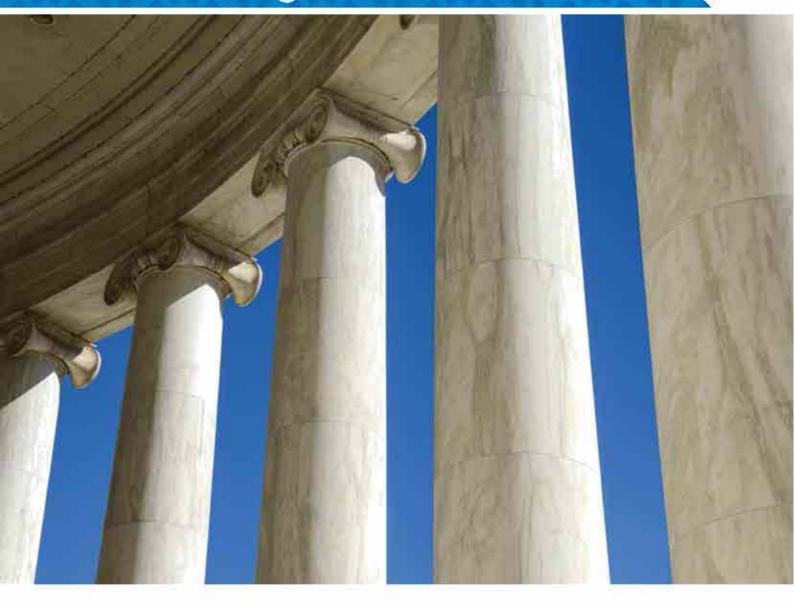
Get globally accepted "Banidelami Visa Debit Card" with exciting features, security and peace of mind.

Get the following services & exclusive benefits with Benkislami Visa Debit Card:

- ATM Cash Withdrawal Coverage
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- Accepted at 27 million merchant outlets worldwide
- Accepted at over 5,000 ATMs nationwide



## Your trust Our strength



With a network of 213° branches in 80 cities, Bankislami offers the following authentic Islamic banking solutions:

- Islami Sahulat Account
- Bankislami Takaful
- "MUSKUN" Home Financing

- Home Remittance MoneyGram.
- slami Auto Ijarah
- Bankislami VISA 858



#### 38.7 Risk-weighted exposures

	Capital requirements		Risk weighted assets	
	2014	2013	2014	2013
Out did Diele		Rupees	in '000	
Credit Risk				
Portfolios subject to on-balance sheet exposu	ire			
(Simple Approach) Cash and cash equivalents		_	_	_
Sovereign	8,077	15,171	44,873	104,625
Public sector entities	53,048	154,205	294,713	1,063,486
Banks Corporate	333,379 3,757,427	217,226 3,121,209	1,852,107 20,874,593	1,498,111 21,525,577
Corporate Retail	241,597	62,742	1,342,207	432,706
Residential mortgage	273,206	145,638	1,517,813	1,004,403
Past due loans	92,944	117,842	516,354	812,705
Operating fixed assets All other assets	601,375 169,746	424,782 157,372	3,340,971 943,032	2,929,530 1,085,325
All other deserte	100,110	101,012	0 10,002	1,000,020
Portfolios subject to off-balance sheet exp	osure -			
non market related (Simple approach) Banks	412	358	2,290	2,467
Corporate	259,725	255,209	1,442,917	1,760,064
Retail	1,011	276	5,615	1,901
Others	13,459	28,845	74,771	198,928
Portfolios subject to off-balance sheet exp	osures -			
market related (Current exposure method)	4.074	450	00 707	0.110
Banks Customers	4,271 1,424	452 -	23,727 7,912	3,116
	.,		1,012	
Equity Exposure Risk in the Banking Book	haal			
Unlisted equity investments held in banking Recognised portion of significant investmen		-	- 75,905	-
	10,000		,	
Market Risk				
Capital Requirement for portfolios subject	to			
Standardised Approach				
Interest rate risk	2,389	42	29,862	525
Equity position risk	8	6	100	75
Foreign Exchange risk	11,856	8,130	148,200	101,625
Operational Risk				
Capital requirement for operational risk	485,007	429,633	6,062,588	5,370,413
TOTAL	6,324,024	5,139,138	38,600,550	37,895,582
	Required	Actual	Required	Actual
Capital Adequacy Ratio	Decemb	er-14	Decemb	er-13
CET1 to total RWA	5.50%	15.72%	5.00%	14.23%
Tier-1 capital to total RWA	7.00%	15.72%	6.50%	14.23%
Total capital to total RWA	18.00% *	16.70%	14.50%	15.37%
* Pafor noto 1.2				

<sup>\*</sup> Refer note 1.2



#### 39 RISK MANAGEMENT

The objective of Risk Management is to effectively manage uncertainties that arise in the normal course of business activities. The risk management function is one of the most important areas of the banking business, and covers a wide spectrum of financial business risk class; including Credit, Market, Liquidity, Operational etc. The Bank follows effective risk governance which commensurate well with its current size and structure.

The implementation of Basel II (B2) provides for a risk-based capital requirement. Further, the SBP has decided to implement Basel III framework in a phased manner with effect from December 31, 2013 to December 31, 2019, to revise and update capital reforms and clarifications and further strengthen the existing capital adequacy framework prescribed under Basel II. The Bank adheres to the regulatory requirement in this respect, and conducts its business accordingly.

As a prelude to countering the financial debacle of the recent past, the Basel Committee (Internationally) is raising the resilience of the banking sector by strengthening the regulatory capital framework, essentially building on the three pillars of the Basel II structure. The reforms raise both the quality and quantity of the regulatory capital base and enhance the risk coverage of the capital framework. The SBP (State Bank of Pakistan) while being cognizant of the various reforms in the offing, is reviewing the impact of Basel III (B3) guidelines on the capital structure and CAR (Capital Adequacy Ratio) through quantitative impact studies. Accordingly, the SBP has implemented first phase of Basel III framework with effect from December 31, 2013.

#### **RISK MANAGEMENT FRAMEWORK**

A well formulated policy and procedure is critical to an effective Risk Management framework; it then needs to be reinforced through a strong control culture that promotes sound risk governance. The Bank's Risk Management Framework has been developed keeping in mind, that:

- To be effective, control activities should be an integral part of the regular activities of the Bank:
- Every loss or near miss event should provide some Key Learning Outcome (KLO), helping and promoting a better risk identification and mitigation,
- While the reward may well commensurate the level of risk, it has to be viewed in entirety and not in isolation; and
- Critical decision making should be based on relevant research, proper analysis and effective communication within the Bank.

#### **Strategic Level**

At the strategic level, the risk related functions are approved by the senior management and the Board. These include: defining risks, setting parameters, ascertaining the institution's risk appetite, formulating strategy and policies for managing risks and establishing adequate systems and controls to ensure that overall risk remains within acceptable level and the reward compensates for the risk taken.



#### **Macro Level**

It encompasses risk management within a business area or across business lines. Generally the risk management activities performed by middle management or units devoted to risk reviews fall into this category. Periodical review of various portfolios; stress test and scenario analysis for portfolio resilience; application of statistical tools and information in time series for developing strong inferences are all performed at this level.

#### **Micro Level**

Risk management at micro level, is of critical importance. This function if performed with diligence and understanding, can be of maximum benefit to the organization. Micro level risk management includes:

- Business line acquisition, strong adherence to the credit and other related criteria.
- Middle Office monitoring function for a sound risk assessment of various risks inherent in treasury operations.
- Detailed review of various processes and operating procedures, for operational and other risk related assessments.

#### Risk appetite of the bank

The risk appetite of the Bank is an outcome of its corporate goal, economic profitability, available resources (size and business life cycle) and most significantly; the controls. The Bank believes in a cautious yet steady approach towards its business objectives and takes a holistic view of its investment and financing requirement.

This approach is primarily based on a viable portfolio build-up with a long-term view; key consideration being the health of various portfolios.

#### **Risk organization**

A strong organizational set-up, with clearly defined roles and responsibilities permits a higher level of articulation of the Banks risk mandate, establishment of a structure that provides for authority, delegation and accountability, and development of control framework. Risk management cannot live in a vacuum; in order to be effective, it has to be run at an enterprise level. Risk governance must involve all relevant parties and should be sanctioned by the bank's leadership.

The risk management function at the Bank, along with the different committees including ALCO (Asset Liability Committee) and MCC (Management Credit Committee), RMC (Risk Management Committee of the Board) manage and adhere to the risk management policies and procedures, with an explicit aim to mitigate/ manage risk in line with the Bank's objectives.

#### **Business line accountability**

One of the most important features of the risk management process is the business line accountability. Business has to understand the risk implication of specific transaction on the business / portfolio. Some specific risks e.g. reputation risk affects the entire banking business and is not limited to one business line or the other. At BIPL, as in any other reputable organization, responsibility comes with accountability. Each business segment is responsible for the profit / loss of the business. The management of risk is as much a line function as it is supports.

Business lines are equally responsible for the risks they are taking. Because line personnel understand the risks of the business. Lack of an understanding of this by the line management may lead to risk management in isolation.

#### 39.1 Credit Risk

The Bank manages credit risk by effective credit appraisal mechanism, approving and reviewing authorities, limit structures, internal credit risk rating system, collateral management and post disbursement monitoring so as to ensure prudent financing activities and sound financing portfolio under the umbrella of a comprehensive Credit Policy approved by the Board of Directors. Credit Risk has certain sub-categories as follows:

#### i) Price risk

There is a risk that the asset repossessed due to default of the customer may be sold or leased out to another party at a price lower than the original contract price.

#### ii) Counter party risk

The risk that the counter-party defaults during the term of a transaction (Murabaha, ljarah etc.).

#### iii) Settlement risk

The risk that the counter-party does not meet its commitments at the maturity of the transaction after the Bank has already met its commitments.

#### iv) Country risk

Country Risk can be defined as the risk of adverse impact of certain factors on a country's specific economic, political and social scenario which affects the ability of the country (or a borrower in that country) to repay its obligations. Country risk may be a combination of Transfer Risk and Sovereign Risk.

#### 39.1.1 Segmental information

Segmental information is presented in respect of the class of business and geographical distribution of Islamic financing and related assets, Deposits, Contingencies and Commitments.



#### 39.1.1.1 Segments by class of business

	Islamic fina related		Depos	sits	Contingen Commitr	
	Rupees in '000	Percent	Rupees in '000	Percent	Rupees in '000	Percent
Agriculture, Forestry, Hunting and Fishing	-	0.00%	4,291,801	4.75%	22,016	0.37%
Mining and Quarrying	-	0.00%	815,183	0.90%	· -	0.00%
Textile	3,537,087	8.48%	613,279	0.68%	532,935	8.90%
Chemical and Pharmaceuticals	3,416,461	8.19%	1,177,077	1.31%	98,496	1.64%
Cement	482,532	1.16%	237,726	0.26%	82,857	1.38%
Sugar	3,762,338	9.02%	1,503,756	1.66%	500,500	8.36%
Footwear and Leather garments	16,156	0.04%	66,041	0.07%	29,157	0.49%
Automobile and transportation equipment	906,866	2.17%	1,671,568	1.85%	1,340,978	22.39%
Education	4,300	0.01%	995,389	1.11%	4,621	0.08%
Electronics and electrical appliances	4,179,678	10.02%	212,370	0.24%	18,343	0.31%
Production and transmission of energy		0.00%	231,158	0.26%	45,313	0.76%
Construction	3,490,534	8.37%	1,101,911	1.22%	838,804	14.00%
Power (electricity), Gas, Water, Sanitary	2,505,653	6.01%	12,688	2.00%	500,000	8.35%
Wholesale and Retail Trade	695,827	1.67%	27,844,158	30.82%	491,750	8.21%
Exports/Imports	2,946,367	7.07%	128,611	0.14%	73,273	1.22%
Transport, Storage and Communication	246,657	0.59%	397,939	0.44%	493,777	8.24%
Financial	1,065,283	2.55%	1,311,457	1.45%	14,134	0.24%
Insurance	13,505	0.03%	847,934	0.94%	· -	0.00%
Services	981,423	2.35%	2,926,123	3.24%	387,453	6.47%
Individuals	7,306,839	17.53%	34,246,086	37.91%	36,401	0.60%
Food and beverages	5,102,416	12.24%	2,437,603	2.70%	99,227	1.66%
Private Trust & NGO	18,867	0.05%	2,809,104	3.11%	3,642	0.06%
Packing and Paper products	100,751	0.24%	4,400	0.00%	4,362	0.07%
Others*	918,576	2.21%	4,447,635	4.92%	371,651	6.20%
	41,698,116	100%	90,330,997	100%	5,989,690	100%

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	Islamic fina related		Depo	sits	Continger Commit	
	Rupees in '000	Percent	Rupees in '000	Percent	Rupees in '000	Percent
Agriculture, Forestry, Hunting and Fishing	650,000	1.67%	3,372,687	4.48%	-	0.00%
Mining and Quarrying	-	0.00%	921,100	1.22%	17,015	0.17%
Textile	5,480,995	14.08%	435,329	0.58%	1,689,633	16.28%
Chemical and Pharmaceuticals	3,745,984	9.62%	747,794	0.99%	282,163	2.72%
Cement	388,638	1.00%	196,516	0.26%	85,639	0.83%
Sugar	5,277,401	13.55%	2,919,856	3.88%	500,000	4.82%
Footwear and Leather garments	22,751	0.06%	51,913	0.07%	20,722	0.20%
Automobile and transportation equipment	815,243	2.09%	209,437	0.28%	1,463,034	14.10%
Education	1,998	0.01%	899,064	1.20%	-	0.00%
Electronics and electrical appliances	1,247,028	3.20%	456,762	0.61%	736,742	7.10%
Production and transmission of energy	-	0.00%	204,672	0.27%	-	0.00%
Construction	3,440,207	8.83%	591,621	0.79%	363,494	3.50%
Power (electricity), Gas, Water, Sanitary	3,915,342	10.05%	20,578	0.03%	831,709	8.01%
Wholesale and Retail Trade	161,726	0.42%	21,720,364	28.87%	483,504	4.66%
Exports/Imports	1,447,464	3.72%	153,962	0.20%	374,743	3.61%
Transport, Storage and Communication	1,677,897	4.31%	286,519	0.38%	-	0.00%
Financial	1,337,287	3.43%	862,265	1.15%	2,493,918	24.03%
Insurance	21,879	0.06%	121,217	0.16%	-	0.00%
Services	725,021	1.86%	2,158,522	2.87%	153,144	1.48%
Individuals	4,222,856	10.85%	29,556,191	39.29%	27,393	0.26%
Food and beverages	3,424,856	8.80%	2,017,029	2.68%	147,201	1.42%
Private Trust & NGO	54,011	0.14%	2,089,129	2.78%	69,430	0.67%
Packing and Paper products	742,420	1.91%	8,263	0.01%	94,735	0.91%
Others*	131,042	0.34%	5,225,079	6.95%	543,123	5.23%
	38,932,046	100.00%	75,225,869	100.00%	10,377,342	100.00%

<sup>\*</sup> Others include sole proprietors, fund accounts and Govt deposits etc.

<sup>\*\*</sup> Contingent liabilities for the purpose of this note are presented at cost and include direct credit substitutes, transaction related contingent liabilities and trade related contingent liabilities.

#### 39.1.1.2 Segment by sector

Islamic final related a		Depos	·	Contingen Commit	
Rupees in '000	Percent	Rupees in '000	Percent	Rupees in '000	Percent
2,246,310	5%	4,272,070	5%	1,258,224	21%
39,451,806	95%	86,058,927	95%	4,731,466	79%
41,698,116	100%	90,330,997	100%	5,989,690	100%

Public / Government Private

Public / Government Private

		2013	5		
Islamic fina related a		Depos	sits	Contingen Commit	
Rupees in '000	Percent	Rupees in '000	Percent	Rupees in '000	Percent
1,794,478	5%	3,474,727	5%	1,236,700	12%
37,137,568	95%	71,751,142	95%	9,140,642	88%
38,932,046	100%	75,225,869	100%	10,377,342	100%

39.1.1.3 Details of non-performing Islamic financing and related assets and specific provisions by class of business segment:

	201	4	201	13
	Classified Islamic financing and related assets	Specific provisions held	Classified Islamic financing and related assets	Specific provisions held
		Rupees	in '000	
Wholesale and Retail trade	97,598	31,382	23,020	16,648
Agriculture, Forestry, Hunting and Fishing	-	-	-	-
Textile	167,370	161,157	261,766	244,403
Chemical and Pharmaceuticals	13,573	2,339	13,772	200
Power (electricity), Gas, Water, Sanitary	703	73	4,950	1,013
Cement	23,250	23,250	23,250	23,250
Electronics and electrical appliances	3,217	1,366	-	-
Construction	224,044	123,719	284,251	99,747
Services	9,285	5,990	9,886	4,782
Financial	1,101	524	517	305
Paper Product	22,807	9,722	73,073	10,274
Food and Beverages	17,041	17,041	-	-
Individuals	476,527	146,208	396,285	157,280
Others	5,413	1,643	18,101	17,941
	1,061,929	524,414	1,108,871	575,843



#### 39.1.1.4 Details of non-performing Islamic financing related assets and specific provisions by sector:

	201	4	20	13
	Classified Islamic financing and related assets	Specific provisions held	Classified Islamic financing and related assets	Specific provisions held
		Rupees	in '000	
Public / Government	-	-	-	-
Private	1,061,929	524,414	1,108,871	575,843
	1,061,929	524,414	1,108,871	575,843
39.1.1.5 Geographical segment analysis		20	14	
	Profit before taxation	Total assets employed	Net assets employed	Contingencies and commitments
		· Rupees	in '000	
Pakistan	469,722	101,984,149	6,867,220	5,989,690
		20	)13	
	Profit before taxation	Total assets employed	Net assets employed	Contingencies and commitments
		Rupees	s in '000	
Pakistan	308,152	86,855,594	6,242,201	10,377,342

#### 39.1.2 Credit risk - Standardized Approach

Credit risk arises due to the risk of a borrower defaulting on his commitment either in part or as a whole. The Bank has currently employed standardized approach for evaluation of credit risk. It uses CRM (Credit Risk Mitigation) technique where applicable. The Bank carries a strong desire to move towards the FIRB and Advanced approach.

**39.1.2.1** Credit Risk: Disclosures for portfolio subject to the Standardised Approach and supervisory risk weights in the IRB Approach

The Bank uses reputable and SBP approved rating agencies for deriving risk weight to specific credit exposures, where available. The Bank has also recently employed a credit rating model, which is compatible to the rating guidelines of SBP, which will support the Bank in internally rating the credit clients.

#### Types of Exposures and ECAI's used

		2014			2013	
Exposures	JCR - VIS	PACRA	Others	JCR - VIS	PACRA	Others
Corporate	✓	<b>✓</b>	N/A	✓	✓	N/A
Banks	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>

#### **Credit Exposures subject to Standardised approach**

				2014			2013	
Exposures	SBP grade	Rating Category	Amount Outstanding	Deduction CRM	Net amount	Amount Outstanding	Deduction CRM	Net amount
					Rupees	in '000		
Claims on Public Sector Entities in Pakistan	0%	-	-	-	_			
	1	20%	2,081,179	607,612	1,473,567	2,591,808	154	2,591,654
	2,3	50%	-	-	-	-	-	-
	4,5	100%	-	-	-	-	-	-
	6	150%	-	-	-	-	-	-
	Unrated	50%	870,020	720,478	149,542	1,090,545	232	1,090,313
Claims on Corporates (excluding equity		0%			-	-	-	-
exposures)	1	20%	3,733,493	-	3,733,493			
	2	50%	2,727,875	50,538	2,677,337	3,317,887	19,476	3,298,411
	3,4	100%	4,187	518	3,669	5,814	855	4,959
	5,6	150%	-	-	-	171,896	4,783	167,113
	Unrated 1	100%	21,338,836	7,703,615	13,635,221	25,409,055	5,506,617	19,902,438
	Unrated 2	115%	6,769,025	1,035,762	5,733,263	-	-	-
Claims categorized as retail portfolio		0%	-	-	-	-	-	-
		20%	-	-	-	-	-	-
		50%	-	-	-	-	-	-
		75%	2,378,196	581,100	1,797,096	915,027	338,086	576,941
Past Due loans:								
1.1 where specific provisions are less than								
20 percent of the outstanding amount of								
the past due claim.		150%	472,940	322,697	150,243	406,472	60,174	346,298
1.2 where specific provisions are no less than								
20 percent of the outstanding amount of								
the past due claim.		100%	21,347	6,268	15,079	59,216	2,985	56,231
1.3 where specific provisions are more than								
50 percent of the outstanding amount of								
the past due claim.		50%	44,126	29,314	14,812	38,370	5,608	32,762
2. Loans and claims fully secured against								
eligible residential mortgages that are past								
due for more than 90 days and/or impaired		100%	231,655		231,655			
3. Loans and claims fully secured against								
eligible residential mortgage that are past								
due by 90 days and /or impaired and specific								
provision held thereagainst is more than								
20% of outstanding amount		50%	73,697	-	73,697			
All other assets		100%	943,032	-	943,032	1,119,778	50,000	1,069,778



#### 39.1.2.2 Credit Risk Disclosures with respect to Credit Risk Mitigation for Standard and IRB Approaches

The Bank obtains capital relief for both on and off-balance sheet non-market related exposures by using simple approach for Credit risk mitigation (CRM). Off-balance sheet items under the simplified standardized approach are converted into credit exposure equivalents through the use of credit conversion factors. Under the standardized approach the Bank has taken advantage of the cash collaterals available with the Bank in the form of security deposits and cash margins and lien on deposit accounts.

Valuation and management of eligible collaterals for CRM is being done in line with the conditions laid down by the SBP. Since eligible collaterals for CRM purposes are all in the form of cash collaterals, they generally do not pose risk to the Bank in terms of change in their valuation due to changes in the market conditions.

#### 39.2 Equity Position Risk in the Banking book

Equity position includes the following:

- Strategic investments
- Investment in equities for generating revenue in short term

These equity investments are accounted for and disclosed as per the provisions and directives of SBP, SECP and the requirements of approved International Accounting Standards as applicable in Pakistan.

Provision for diminution in the value of securities is made after considering impairment, if any, in their value and charged to the profit and loss account.

#### 39.3 Yield / Profit Rate Risk in the banking book

It includes all material yield risk positions of the Bank taking into account all repricing and maturity data. It includes current balances and contractual yield rates, the Bank understands that its Islamic financing and related assets shall be repriced as per their respective contracts.

The Bank estimates changes in the economic value of equity due to changes in the yield rates on on-balance sheet positions by conducting duration gap analysis. It also assesses yield rate risk on earnings of the bank by applying upward and downward shocks.

#### 39.4 Market Risk

Market risk is defined as the risk of losses in on-and-off balance sheet positions arising from movements in market prices e.g. fluctuations in values in tradable, marketable or leasable assets. The risks relate to the current and future volatility of market values of specific assets and of foreign exchange rates and benchmark yields.

The Bank uses various tools and techniques to assess market risk including but not limited to full valuation, stress testing, scenario analysis. These assessment methods enable the Bank to estimate changes in the value of the portfolio, if exposed to various risk factors.

Moreover, since the Bank does not deal in interest based products, the impact of the above risks will be very minimal. The Bank does not have positions or forward exchange contracts giving mismatches of maturity unless such risks have been taken care of through some other mechanism.

#### 39.4.1 Foreign Exchange Risk

Currency risk is the risk of loss arising from the fluctuations of exchange rates.

In the normal course of conducting commercial banking business, which ranges from intermediation only to taking on principal risk as dealer or as counterparty, the Bank purchases or sells currencies in today / ready and gives or receives unilateral promises for sale or purchase of FX at future dates in a long or short position in different currency pairs. These positions expose the Bank to foreign exchange risk. To control this risk, the Bank primarily uses notional principal limits at various levels to control the open position, and ultimately the residual foreign exchange risk of the Bank. The Bank also strictly adheres to all associated regulatory limits.

		20	014	
	Assets	Liabilities	Off-balance Sheet	Net foreign currency exposure
		Rupee	s in '000	
Pakistan rupee	100,542,346	93,370,150	(453,172)	6,719,024
United States dollar	1,023,042	1,371,625	453,172	104,589
Great Britain pound	195,378	190,132	-	5,246
Deutsche mark	-	-	-	-
Japanese yen	4,928	2,524	-	2,404
Euro	187,178	182,498	-	4,680
UAE Dirham	3,426	-	-	3,426
ACU	19,533	-	-	19,533
CHF	1,230	-	-	1,230
AUD	5,263	-	-	5,263
Saudi Riyal	1,825			1,825
	101,984,149	95,116,929		6,867,220

		20	113	
	Assets	Liabilities	Off-balance Sheet	Net foreign currency exposure
		Rupee	s in '000	
Pakistan rupee	85,405,199	79,007,634	(257,471)	6,140,094
United States dollar	1,185,405	1,377,591	257,471	65,285
Great Britain pound	161,147	159,923	-	1,224
Deutsche mark	-	-	-	-
Japanese yen	10,143	8,627	-	1,516
Euro	60,517	59,618	-	899
UAE Dirham	5,777	-	-	5,777
ACU	19,411	-	-	19,411
CHF	311	-	-	311
AUD	4,366	-	-	4,366
Saudi Riyal	3,318	-	-	3,318
	86,855,594	80,613,393	-	6,242,201

2013



# 39.4.2 MISMATCH OF YIELD / PROFIT RATE SENSITIVE ASSETS AND LIABILITIES

							2014						
•							Expo	Exposed to Yield / Profit risk	ofit risk				
	Effective Yield / Profit rate	Total	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 to 9 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years	Non-profit bearing financial instruments
On-balance sheet financial instruments							Rupees	Rupees in '000					
Assets		C 964 444											6 964 444
Cash and balances with measury banks Balances with other Banks	%00'9	733,523	. &										733,434
Due from financial institutions Investments	9.70%	18,143,574	5,002,671	1,024,308	1,362,229	10,754,366							
Islamic financing and related assets Other assets	11.88%	41,097,058	6,913,026	9,761,128	8,363,141	1,075,376	3,226,503	166,165	409,925	874,371	14,050	973,699	9,319,674
		98,437,696	12,249,900	21,108,116	29,259,138	1,075,376	13,980,869	166,165	409,925	874,371	14,050	973,699	18,326,087
Liabilities Bills pavable		918,435	918,435										
Due to financial institutions Denosits and other accounts	6.36%	561,000	561,000	4.757.051	6.170.384	•	9.183.540	19.302.005	20.068.532	4.958.787	1.617.561	•	17.204.403
Other liabilities		3,044,776											3,044,776
		94,855,208	7,068,734	5,318,051	6,170,384		9,183,540	19,302,005	20,068,532	4,958,787	1,617,561		21,167,614
On-balance sheet gap		3,582,488	5,181,166	15,790,065	23,088,754	1,075,376	4,797,329	(19,135,840)	(19,658,607)	(4,084,416)	(1,603,511)	973,699	(2,841,527)
NON FINANCIAL ASSETS													
Operating fixed assets		3,380,168											
Other assets		166,285											
NON FINANCIAL LIABILITIES Deferred tax liabilities Other liabilities TOTAL NET ASSETS		3,546,453 199,683 62,038 6,867,220											
Total Yield / Profit Risk Sensitivity Gap			5,181,166	15,790,065	23,088,754	1,075,376	4,797,329	(19,135,840)	(19,658,607)	(4,084,416)	(1,603,511)	973,699	(2,841,527)
Cumulative Yield/Profit Risk Sensitivity Gap	۵		5,181,166	20,971,231	44,059,985	45,135,361	49,932,690	30,796,850	11,138,243	7,053,827	5,450,316	6,424,015	(2,841,527)

							2013						
	:						Expo	Exposed to Yield / Profit risk	offt risk				
	Effective Yield / Profit rate	Total	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 to 9 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years	Non-profit bearing financial instruments
On-balance sheet financial instruments							Rupees	000, ui		Rupees in '000			
Assets Cash and balances with Treasury Banks		4,883,478	•	•	•	•	•	•	•	•	•	•	4,883,478
Balances with other Banks Due from financial institutions	6.00% 10.00%	967,557	6.511.173	126									967,431
Investments	%00'6	31,610,287	849,426	30,290,269	•	•		•	•	•	•		470,592
Islamic financing and related assets Other assets	12.00%	38,308,733 700,387	6,328,005	9,541,181	3,338,419	720,530	720,530	211,518	188,782	282,872	16,382	821,338	16,139,176 700,387
	_	82,981,615	13,688,604	39,831,576	3,338,419	720,530	720,530	211,518	188,782	282,872	16,382	821,338	23,161,064
Liabilities Bills payable	6	835,562	1 6	•	•			•	•		•		835,562
Due to financial institutions Deposits and other accounts	%00.9 %00.9	2,538,000	2,538,000	3,827,509	5,064,650	4,376,317	4,376,317	2,755,989	2,226,063	4,696,465	2,714,748		12,622,478
Other liabilities		1,754,337	35,103,333	3,827,509	5,064,650	4,376,317	4,376,317	2,755,989	2,226,063	4,696,465	2,714,748		1,754,337
					.								
On-balance sheet gap		2,627,847	(21,414,729)	36,004,067	(1,726,231)	(3,655,787)	(3,655,787)	(2,544,471)	(2,037,281)	(4,413,593)	(2,698,366)	821,338	7,948,687
NON FINANCIAL ASSETS Operating fixed assets		2,958,077											
Deferred tax assets Other assets		915,902											
NON FINANCIAL LIABILITIES Deferred tax liabilities Other liabilities TOTAL NET ASSETS		175,589 84,036 6,242,201											
Total Yield / Profit Risk Sensitivity Gap			(21,414,729)	36,004,067	(1,726,231)	(3,655,787)	(3,655,787)	(2,544,471)	(2,037,281)	(4,413,593)	(2,698,366)	821,338	7,948,687
Cumulative Yield/Profit Risk Sensitivity Gap			(21,414,729)	14,589,338	12,863,107	9,207,320	5,551,533	3,007,062	969,781	(3,443,812)	(6,142,178)	(5,320,840)	7,948,687



# 39.5 Liquidity Risk

Liquidity risk is the potential loss to the Bank arising from its inability either to meet its obligations (financial) or to fund increases in assets as they fall due without incurring unacceptable costs or losses.

BIPL's liquidity at various levels (day to day, short term, long term) is managed by the Treasury along with the Asset and Liability Management Committee (ALCO), which is one of the most important management level committees. Its role cannot be overemphasized here, it serves as a part of the critical trio with risk management and treasury department, monitoring and maintaining key liquidity ratios, a viable funding mix, depositor concentration, reviewing contingency plans etc.

# MATURITIES OF ASSETS AND LIABILITIES

										2014									
		Upto	Upto 1 Month	Over 1 to	· 1 to 3 Months	Over 3 to	Over 3 to 6 Months	Over 6 Months to 1 Year	hs to 1 Year	Over 1 to	Over 1 to 2 Years	Over 2 to	Over 2 to 3 Years	Over 3 t	Over 3 to 5 Years	Over 5 to 10 Years	10 Years	Above 1	Above 10 Years
	Total	Expected Maturity	Expected Contractual Maturity Maturity	Expected Maturity	Contractual Maturity	Expected Maturity	Contractual Maturity	Expected Maturity	Contractual Maturity	Contractual Expected Contractual Maturity Maturity Maturity	Contractual Maturity	Expected Maturity	Expected Contractual Maturity Maturity	Expected Contractual Maturity	Contractual Maturity	Expected Contractual Maturity	Contractual Maturity	Expected Contractual Maturity	Contractua Maturity
Assets					Rupees in '000						Rupees in	000,							
Cash and balances with																			
treasury banks Balances with other banks	6,361,444	6,361,444																	
institutions investments	18,143,574 30,654,552		5,002,671	• •	1,024,308		1,362,229		10,754,366 3,829,464	• •	1,503,300		7,418,057			151,859	174,837	• •	•
related assets Derating fixed assets	41,097,058		9,233,169	• •	13,174,080	11,714	7,068,334		3,173,609		1,886,468		1,434,223	1.549.418	1,253,765	1,332,289	1,559,665	486.747	2,313,745
Deferred tax assets	1.613.830	1.076.502				39.052	•	237.766						260.510		• •			
	101,984,149	_	16,054,331		18,180,146	50,766	20,207,349	237,766	17,757,439		3,389,768		8,852,280	1,809,928	1,253,765	1,484,148	1,734,502	486,747	2,313,745
Liabilities	040 405	040 405																	
Due to financial institutions	561,000			•							•								
Deposits and other accounts	90,330,997	6,512,891	3,265,723	•	4,757,052	•	6,170,384	•	9,183,540	24,360,803	2,188,465	24,360,799	2,954,992	•	4,958,787	•	1,617,561		•
Deferred tax liabilities Other liabilities	3,106,814		• •	9.232		1.128.460	• •	11,460	• •			• •	• •	199,683	• •		• •		• •
	95,116,929	9,019,504	3,265,723	9,232	4,757,052	1,128,460	6,170,384	11,460	9,183,540	24,360,803	2,188,465	24,360,799	2,954,992	1,130,167	4,958,787		1,617,561		•
Net assets	6,867,220	(848,035)	12,788,608	(9,232)	13,423,094	(1,077,694)	14,036,965	226,306	8,573,899	(24,360,803)	1,201,303	(24,360,799)	5,897,288	679,761	(3,705,022)	1,484,148	116,941	486,747	2,313,745

Rupees in 1000	5,758,721	(79,042)	273,176		266,946		647,419	6,867,220
	Share capital	Discount on Issue of shares	Reserves	Unappropriated profit /	(Accumulated loss)	Surplus on revaluation of	assets	

Total   Expected Contactual   Expected Con											2013									
Total   Haung   Maung   Maun			Opto	1 Month	Over 1 to	3 Months	Over 3 to	6 Months	Over 6 Mont	hs to 1 Year	Over 1 to	2 Years	Over 2 to	o 3 Years	Over 3 t	o 5 Years	Over 5 to	o 10 Years	Above	10 Years
# 488.478   488.478   5.42.889   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.22.891.481   5.2		Total	Expected Maturity	Contractual Maturity	Expected Maturity	Contractual Maturity	Expected Maturity	Contractual Maturity	Expected Maturity	Contractua Maturity	Il Expected Maturity	Contractual Maturity	Expected Maturity	Contractual Maturity	Expected Maturity	Contractual Maturity		Contractual Maturity	Expected Maturity	Contractua Maturity
## 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73 - 6.511.73	_											Supees in	000,							;
## 651173	Cash and balances with treasury banks	4,883,478	4,883,478			•	•	•				٠								
String   S		967,557	967,557	•			•	•	•	•		•	•	•	•	•	•	•	•	
1,00,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0,000   1,0,0		6,511,173 31,610,287		6,511,173 348,561	3,192,382	2,290,527	4,609,110	18,579,721		771,554									191,015	
1566_289   156,289   156,289   156,289   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,089   156,070   156,099   156,070   156,099   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156,090   156	so	38,308,733		5,433,886	192,893			5,541,484		2,229,539		2,173,405		1,413,335		1,481,137		173,081 619,234		1,392,293
885,562   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,662   835,66		1,616,289	136,833	55,998			381,271	151,936		160,893		1,899		1,992	303,532	1,811				
885,562 885,562 685,562 686,562 68,662 68,662 68,662 68,663 68,6742 68,663 68,683 68,6742 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,683 68,	, - <del></del>	86,855,594	5,987,868	12,349,618		20,886,157	4,990,381	24,273,141	ľ	3,161,986		2,175,304		1,415,327	303,532	1,852,205		792,315	191,015	3,168,986
2,538,000 - 2,000,000 - 3,493,009 - 3,594,650 - 2,534,650 - 3,594,650 - 3,594,650 - 3,594,650 - 3,594,650 - 3,594,650 - 3,594,634 - 3,594,932 - 3,919,302 - 2,442,409		835,562	835,562	•	•		•	•					•		•				•	
75,225,689   8,846,742     3,483,009     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,534,650     5,544,650     5,544,650     5,544,650     5,544,650     5,544,650     5,544,650     5,544,650     5,544,650     5,544,650     5,544,650     5,544,650   .		2,538,000	•	2,000,000	•	438,000	•	•	100,000	•	•	•	•	•	•	•	•	•	•	
1.03,505   2.05,908   442,409   63,605   78,457   87,118   22,514   8,236   170,381   20,605,988   22,073   1,016   27,159   1,016   27,159   1,016   27,159   1,016   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714,748   2,714		75,225,869	8,846,742	•	3,493,009	•	5,354,650	•	9,052,634	•	20,606,524	•	20,076,597	•	5,080,965	•	2,714,748	•		
80,613,393 9,919,302 2,442,409 3,556,669 516,467 5,441,788 22,514 9,160,870 170,381 20,005,988 22,077,515 50,077,513 27,159 5,456,337 478,115 2,714,748		1,838,373	236,998	442,409		78,457	87,118	22,514	8,236	170,381		22,073	1,016	27,159	199,783	478,115				
Control of the cont	,	80,613,393	9,919,302	2,442,409	3,556,659	LC >	5,441,768	22,514	9,160,870	170,381		22,073	20,077,613	27,159	5,456,337	478,115	2,714,748	] .		
of assets	' ''	6,242,201	(3,931,434)	9,907,209	65,425		(451,387)	24,250,627	(7,480,197)	2,991,605		2,153,231	(20,077,613)	1,388,168	(5,152,805)	1,374,090	(2,714,748)	792,315	191,015	3,168,986
of assets		upees in '000 5,279,679 210,446																		
	profit / oss) uation of assets	24,829 727,247 6,242,201																		

# 39.6 Operational Risk

Operational Risk is defined as the risk of loss resulting from inadequate or failed internal processes, people and systems or from external / internal events. The risk is different from the others, since it has a greater level of uncertainty and may be termed as a little difficult to measure. The Bank believes that prudence should be lived and breathed through the organizational culture.

At a more formal level, the Bank has strengthened its risk management framework by developing polices, guidelines and manuals. Operational and other risk assessment tool e.g. ORAF is being effectively used to assess, mitigate and monitor possible risk that may arise in any of the Bank's financial product or department. Operational Loss Database (OLD) records all the internal / external potential operational losses which helps the management understand the causes and impact of these risks.



#### 39.7 Strategic Risk

Strategic risk arises due to wrong assumptions in strategic decision making or the failure to react correctly to long-term changes in strategic parameters.

The Bank follows a deliberate low-risk strategy. Within the general constraints of its niche market the Bank is aware of the need of reducing risk. The Bank has a well established strategic planning and evaluation process which involves all levels of management and which is subject to regular review.

#### 39.8 Systemic Risk

Systemic risk is the risk of a total or partial collapse of the financial system.

Such a collapse could be due to technical factors or market driven (psychological reasons).

Systemic risk is reduced by the activities of both national and international regulatory authorities. The Bank actively supports these organizations through its membership of the relevant banking industry association i.e. Pakistan Banks Association ("PBA"). The Bank also takes account of systemic risk by means of careful management of counter party risks in the inter-bank market.

#### 39.9 Shariah Non-compliance

Shariah non-compliance risk is the risk that arises from an Islamic bank's failure to comply with the Shariah rules and principles prescribed by the State Bank of Pakistan and / or the Shariah Advisor of the Bank. It remains the most important operational risk for an Islamic bank. Compliance of shariah guidelines must permeate throughout the organization and its adherence should be reflected in the products and activities.

#### **40 TRUST ACTIVITIES**

Banks commonly act as trustees and in other fiduciary capacities that result in the holding or placing of assets on behalf of individuals, trusts, retirement benefit plans and other institutions. These are not assets of the bank and, therefore, are not included in statement of financial position. Following is the list of assets held under trust:

Туре	No. of IP	'S account	Face	Value
	2014	2013	2014	2013
			Rupees	s in '000
Sukuks	1	1	220,000	220,000
Sukuks	26	26	1,455,665	1,455,665
Sukuks	6	6	79,500	79,500
Sukuks	10	10	108,370	108,370
Sukuks	21	20	4,846,465	3,621,465
	64	63	6,710,000	5,485,000
	Sukuks Sukuks Sukuks Sukuks	2014  Sukuks 1 Sukuks 26 Sukuks 6 Sukuks 10 Sukuks 21	2014         2013           Sukuks         1         1           Sukuks         26         26           Sukuks         6         6           Sukuks         10         10           Sukuks         21         20	2014         2013         2014           Sukuks         1         1         220,000           Sukuks         26         26         1,455,665           Sukuks         6         6         79,500           Sukuks         10         10         108,370           Sukuks         21         20         4,846,465

#### 41 PROFIT / (LOSS) DISTRIBUTION TO DEPOSITOR'S POOL

The Bank maintained the following pools for profit declaration and distribution during the year ended December 31, 2014:

- General Deposit Mudarabah Pool (PKR, USD, EUR & GBP);
- ii) Musharakah Pool under SBP's Islamic Export Refinance Scheme; and
- iii) Treasury Special Pools



The deposits and funds accepted under the General Deposit Mudarabah Pool is provided to different sectors of economy mainly' to 'Textile and Allied', 'Energy', 'Fertilizer', 'Trading' 'Consumer Finance' and GOP Ijarah Sukuks'.

Musharakah investments from the SBP under Islamic Export Refinance Scheme (IERS) are channelled towards the export sector of the economy via different Islamic financing modes such as Murabaha. Istisna etc.

#### Key features and risk & reward characteristics of all pools

The 'General Deposit Mudarabah Pool' for both local and foreign currency is to cater all depositors of BIPL and provide profit / loss based on actual returns earned by the pool. Depositors are Rabb-ul-Maal as they are the provider of capital while the Bank acts as Mudarib by investing these funds in business. Since there are more than one Rabb-ul-Maal (depositor), their mutual relationship is that of Musharakah. Profit is shared among Mudarabah partners (Bank and depositors) as per pre-agreed profit sharing ratio. Whereas, profit sharing among the depositors is based on pre-assigned weightages. Loss, if any, is borne by the Rabb-ul-Maal as per the principles of Mudaraba.

The IERS Pool caters to the 'Islamic Export Refinance Scheme' requirements based on the guidelines issued by the SBP. In this Scheme, SBP enters into a Musharakah arrangement with the Bank for onward financing to exporters and other blue chip companies on the basis of Shariah compliant modes such as Murabaha, Istisna, etc. Under the scheme, SBP is required to share in profit and loss of the Bank's IERS Musharakah pool. IERS pool consists of blue chip companies to whom the Bank has provided financing facilities on Shariah compliant modes including IERS facility. Profit is shared according to an agreed weightage and loss is shared according to the investment ratio.

Treasury Pools are managed on the basis of Musharakah, wherein BIPL and partner (Financial Institution) share actual return earned by the pool according to pre-defined profit sharing ratio.

The risk characteristic of each pool mainly depends on the asset and liability profile of each pool. The pool is exposed to following kinds of risks:

- Asset Risk: The pool is exposed to Asset Risk which is the risk that is associated with Islamic mode of finance(s) applied / used under the transaction structure(s). The Bank has prepared detailed product manuals in order to identify and properly mitigate such risk. The Bank also analyze transaction structure of each customer to further ensure proper safeguard of depositors' interest. The review is done by experienced team of professional having considerable experience in the field of Islamic banking and finance. Nevertheless since Islamic banking is a nascent industry, we believe that the process of further improvement will continue as the business grows.
- 2 Credit Risk: Financial Risk is the risk which is associated with financing that is mitigated through safeguards through available standards within Shariah guidelines as disclosed in note 39.1 to these financial statements.

Parameters used for allocation of profit, charging expenses and provisions etc. along with a brief description of their major components:

Gross income (Revenue less cost of goods sold and after deduction of other direct expenses), generated from relevant assets is calculated at the end of the month. The income is shared between the Bank and the depositors as per agreed profit sharing ratio after deduction of commingled Bank's equity share on pro rata basis. The residual is shared among depositors as per agreed weightages. These weightages and profit sharing ratios are declared by the Bank in compliance with the requirements of the SBP and Shariah.



The allocation of income and expenses to different pools shall be made based on pre-defined basis and accounting principles / standards. Direct expenses are charged to respective pool, while indirect expenses are borne by the Bank as Mudarib. The direct expenses charged to the pool are direct cost in financing / investment transactions (i.e. Murabaha, Ijarah, Diminishing Musharakah, Istisna, Karobar Financing, Salam, etc.) and depreciation of Ijarah assets. The general and specific provisions created against non-performing Islamic financing and related assets and diminution in the value of investments as under prudential regulations and other SBP directives have been borne by the Bank as Mudarib.

	General Deposit Mudarabah Pool	Profit rate and weightage announcement period	Profit rate return earned	Depositor Share %	Mudarib share %	Mudarib share	Profit rate return distributed to remunerative deposits (Savings and Term)	Percentage of Mudarib share transferred through Hiba	Amount of Mudarib Share transferred through Hiba	
,	(Rupees in '000)							(Rupees in '000)		
	PKR Pool USD Pool	Monthly Monthly	10.97% 1.64%	61.88% 53.09%	38.12% 46.91%	2,580,853 7,441	6.51% 0.85%	23.76% 6.18%	804,291 490	
	Specific Pool	Profit rate and weightage announcement period	Profit rate return earned	SBP Share %	Bank share %	Bank share	Profit rate return distributed	Percentage of Mudarib share transferred through Hiba	Amount of Mudarib Share transferred through Hiba	
						(Rupees in '000	)	(1	Rupees in '000)	
)	Islamic Export Refinance (IERS) Pool	Monthly	9.62%	27.59%	72.41%	115,465	7.80%	0.00%	-	

(ii) In addition to the above, 167 short term Treasury Pools were created to meet liquidity management requirement of Treasury Department. The Pools were dissolved after maturity of respective Treasury transaction. The Pools were managed under the Shariah approved guidelines.

#### 42 NON-ADJUSTING EVENT AFTER THE BALANCE SHEET DATE

The Board of Directors in its meeting held on March 6, 2015 have transferred an amount of Rs 250 million out of "unappropriated profit" to "reserve for bad debts and contingencies". The financial statements for the year ended December 31, 2014 do not include the effect of this appropriation which will be accounted for in the financial statements for the year ending December 31, 2015.

#### 43 GENERAL

(i)

43.1 Captions, as prescribed by BSD Circular No. 04 of 2006 dated February 17, 2006 issued by the SBP, in respect of which there are no amounts, have not been reproduced in these financial statements, except for captions of the Statement of Financial Position and profit and loss account.

The figures in the financial statements have been rounded off to the nearest thousand rupee.

#### 43.2 Corresponding figures

Corresponding figures have been re-arranged and reclassified, wherever necessary, to facilitate comparisons. There were no significant reclassifications / restatements during the year.

#### 44 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue on March 06, 2015 by the Board of Directors of the Bank.

CHAIRMAN

President / Chief executivi

Husukku

DIRECTOR

DIRECTOR \

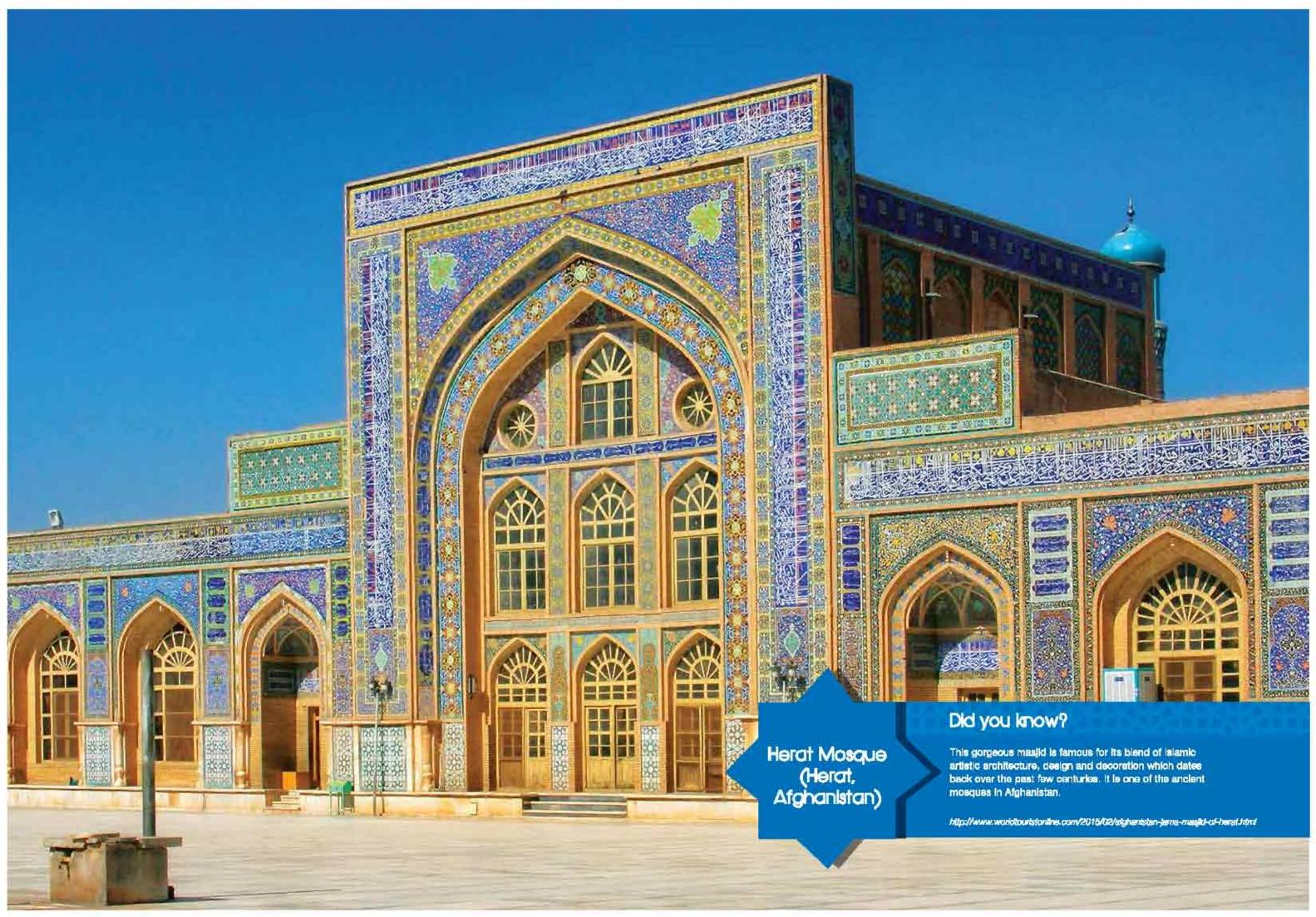


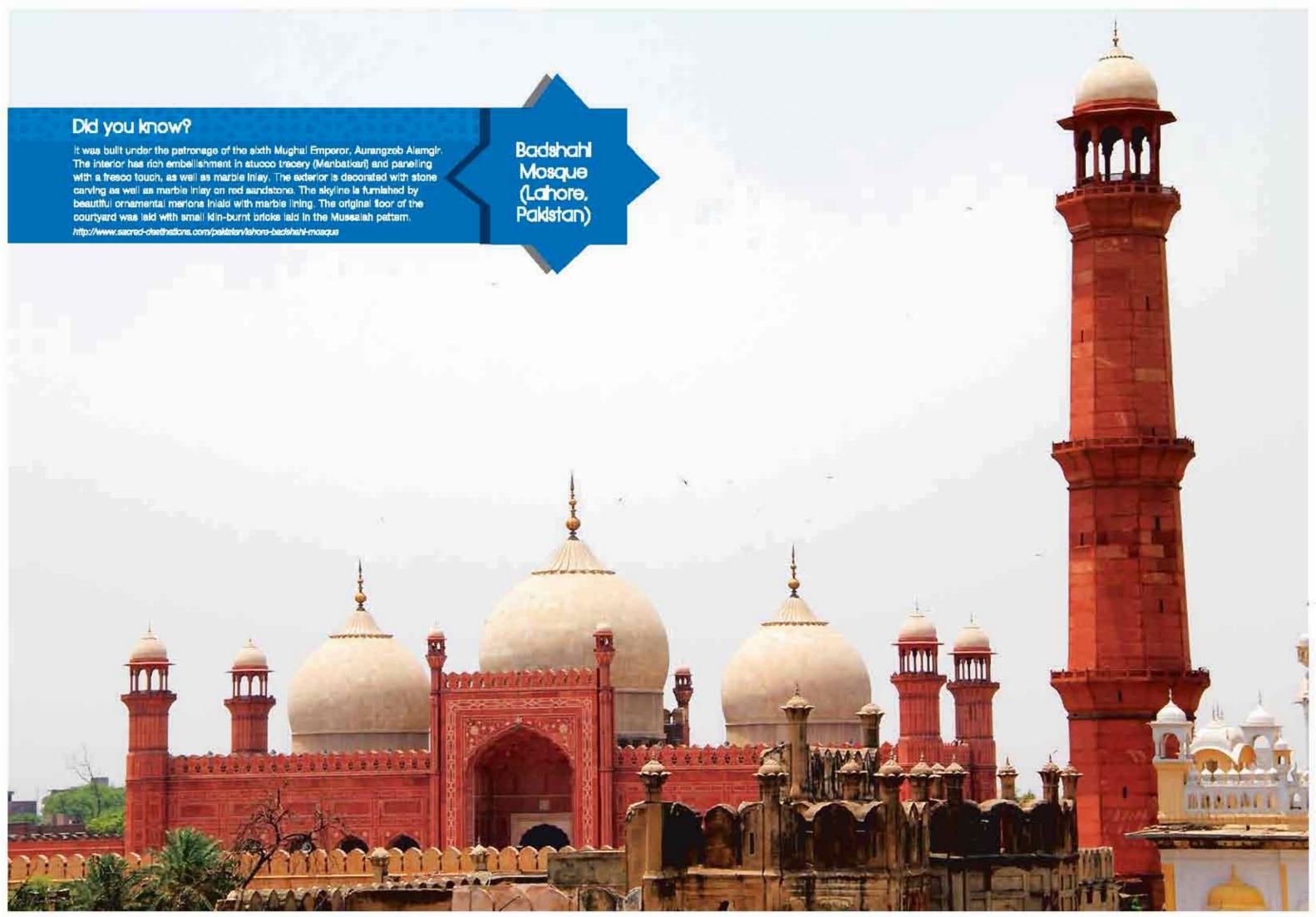
#### **Annexure 1**

Details of assets disposed off during the year including assets disposed off to the Chief Executive Officer or to a Director or to Executives or to any related parties irrespective of the value, are as follows:

Asset description	Asset Cost	Accumulated depreciation	WDV	Sale proceeds	Gain/ (loss) on disposal	Mode of disposal	Particulars of Buyer	
		Rup	ees in thou	isand				
Dhana								
Phone	521	521	-	521	521	Takaful Claim	Pak Qatar General Takaful Limited	
Laptop	114	51	63	114	51	Takaful Claim	Pak Qatar General Takaful Limited	
Monitors	9	9	-	9	9	Takaful Claim	Pak Qatar General Takaful Limited	
Imal Server	180	180	-	180	180	Takaful Claim	Pak Qatar General Takaful Limited	
Imal Hardware	246	246	-	246	246	Takaful Claim	Pak Qatar General Takaful Limited	
Hard Disk	233	233	-	233	233	Takaful Claim	Pak Qatar General Takaful Limited	
Hard Disk	246	246	-	246	246	Takaful Claim	Pak Qatar General Takaful Limited	
Hard Disk	246	246	-	246	246	Takaful Claim	Pak Qatar General Takaful Limited	
Monitors	11	11	-	11	11	Takaful Claim	Pak Qatar General Takaful Limited	
Laptop	65	65	-	65	65	Takaful Claim	Pak Qatar General Takaful Limited	
UPS	269	269	-	269	269	Takaful Claim	Pak Qatar General Takaful Limited	
Electronic Ticker	91	91	-	91	91	Takaful Claim	Pak Qatar General Takaful Limited	
IP Phone System	237	237	-	237	237	Takaful Claim	Pak Qatar General Takaful Limited	
Phone	130	130	-	130	130	Takaful Claim	Pak Qatar General Takaful Limited	
Desktop PC	27	26	1	20	19	Takaful Claim	Pak Qatar General Takaful Limited	
CISCO IP Phone	16	16	-	16	16	Takaful Claim	Pak Qatar General Takaful Limited	
LCD Monitors	11	11	-	11	11	Takaful Claim	Pak Qatar General Takaful Limited	
Server Power Supply	22	21	1	22	21	Takaful Claim	Pak Qatar General Takaful Limited	
LCD Monitors	11	11	-	11	11	Takaful Claim	Pak Qatar General Takaful Limited	
Imal Hardware	243	243	-	243	243	Takaful Claim	Pak Qatar General Takaful Limited	
LCD Monitors	11	11	-	11	11	Takaful Claim	Pak Qatar General Takaful Limited	
Laptops	133	39	94	133	39	Takaful Claim	Pak Qatar General Takaful Limited	
Electronic Ticker	78	78	-	78	78	Takaful Claim	Pak Qatar General Takaful Limited	
Video Cameras	8	8	-	8	8	Takaful Claim	Pak Qatar General Takaful Limited	
UPS	15	15	-	15	15	Takaful Claim	Pak Qatar General Takaful Limited	
HP Thin Client	12	12	-	12	12	Takaful Claim	Pak Qatar General Takaful Limited	
CCTV Camera	8	8	-	8	8	Takaful Claim	Pak Qatar General Takaful Limited	
CISCO IP Phone	18	18	-	18	18	Takaful Claim	Pak Qatar General Takaful Limited	
Electronic Queue System	57	57	-	57	57	Takaful Claim	Pak Qatar General Takaful Limited	
CISCO IP Phone	65	65	-	65	65	Takaful Claim	Pak Qatar General Takaful Limited	
Electronic Ticker	90	87	3	90	87	Takaful Claim	Pak Qatar General Takaful Limited	
CCTV Camera	8	8	-	8	8	Takaful Claim	Pak Qatar General Takaful Limited	
CCTV Camera	8	8	-	8	8	Takaful Claim	Pak Qatar General Takaful Limited	
UPS	15	15	-	15	15	Takaful Claim	Pak Qatar General Takaful Limited	
Electronic Queue System	10	10	-	10	10	Takaful Claim	Pak Qatar General Takaful Limited	
CCTV Camera	8	8	-	8	8	Takaful Claim	Pak Qatar General Takaful Limited	
IP Phone System	224	224	-	224	224	Takaful Claim	Pak Qatar General Takaful Limited	
CCTV Camera	8	8	-	8	8	Takaful Claim	Pak Qatar General Takaful Limited	
ATM Machine	48	45	3	48	45	Takaful Claim	Pak Qatar General Takaful Limited	
LCD Monitors	9	9	-	9	9	Takaful Claim	Pak Qatar General Takaful Limited	
LCD Monitors	9	9	-	9	9	Takaful Claim	Pak Qatar General Takaful Limited	
LCD Monitors	11	11	-	11	11	Takaful Claim	Pak Qatar General Takaful Limited	
LCD Monitors	11	11	-	11	11	Takaful Claim	Pak Qatar General Takaful Limited	
CCTV Camera	8	8	-	8	8	Takaful Claim	Pak Qatar General Takaful Limited	
Desktop PC	40	40	-	40	40	Takaful Claim	Pak Qatar General Takaful Limited	
CCTV Camera	43	43	-	43	43	Takaful Claim	Pak Qatar General Takaful Limited	
Desktop PC	5	5	-	5	5	Takaful Claim	Pak Qatar General Takaful Limited	
ATM Machine	29	21	8	29	21	Takaful Claim	Pak Qatar General Takaful Limited	
Server	43	43	-	43	43	Takaful Claim	Pak Qatar General Takaful Limited	
Laptops	5	5	_	5	5	Bank Policy	Usman Alvi-Area Manager -	
1 F.	,	-		,	-		DHA Y Block LHR	

	Asset Cost	Accumulated	WDV	Sale	Gain/ (loss)	Mode of	
Asset description		depreciation		proceeds	on disposal	disposal	Particulars of Buyer
		Rup	ees in thou	sand			
10014	40	4.4		40		T. (10):	B. O. C. S. T. C. C. S. S. S.
LCD Monitors	12	11	1	12	11	Takaful Claim	Pak Qatar General Takaful Limited
IP Phone System	18	18	-	18	18	Takaful Claim	Pak Qatar General Takaful Limited
LCD Monitors	10	9	1	10	9	Takaful Claim	Pak Qatar General Takaful Limited
LCD Monitors Electronic Ticker	12 53	11 53	1 -	12 53	11 53	Takaful Claim	Pak Qatar General Takaful Limited
Monitors		აა 11	1	55 12		Takaful Claim	Pak Qatar General Takaful Limited Pak Qatar General Takaful Limited
IP Phone System	12 18	18	-	18	11 18	Takaful Claim Takaful Claim	Pak Qatar General Takaful Limited
-	19	19	-	19	19	Takaful Claim	Pak Qatar General Takaful Limited
IP Phone System Monitors	12	11	1	12	11	Takaful Claim	Pak Qatar General Takaful Limited
CISCO IP Phone	10	10	-	10	10	Takaful Claim	Pak Qatar General Takaful Limited
Thin Client System	98	98	_	98	98	Takaful Claim	Pak Qatar General Takaful Limited
LCD Monitors	10	9	1	10	9	Takaful Claim	Pak Qatar General Takaful Limited
CCTV Camera	8	8		8	8	Takaful Claim	Pak Qatar General Takaful Limited
LCD Monitors	10	9	1	10	9	Takaful Claim	Pak Qatar General Takaful Limited
LCD Monitors	10	9	1	10	9	Takaful Claim	Pak Qatar General Takaful Limited
IP Phone System	18	18		18	18	Takaful Claim	Pak Qatar General Takaful Limited
LCD Monitors	12	11	1	12	11	Takaful Claim	Pak Qatar General Takaful Limited
Electronic Ticker	215	215	-	215	215	Takaful Claim	Pak Qatar General Takaful Limited
LCD Monitors	12	11	1	12	11	Takaful Claim	Pak Qatar General Takaful Limited
LCD Monitors	12	11	1	12	11	Takaful Claim	Pak Qatar General Takaful Limited
Thin Client Systems	59	59	-	59	59	Takaful Claim	Pak Qatar General Takaful Limited
CISCO IP Phone	19	19	-	19	19	Takaful Claim	Pak Qatar General Takaful Limited
CISCO IP Phone	18	18	-	18	18	Takaful Claim	Pak Qatar General Takaful Limited
CISCO IP Phone	19	19	-	19	19	Takaful Claim	Pak Qatar General Takaful Limited
LCD Monitors	12	11	1	12	11	Takaful Claim	Pak Qatar General Takaful Limited
LCD Monitors	12	11	1	12	11	Takaful Claim	Pak Qatar General Takaful Limited
LCD Monitors	12	11	1	12	11	Takaful Claim	Pak Qatar General Takaful Limited
CISCO IP Phone	19	19	-	19	19	Takaful Claim	Pak Qatar General Takaful Limited
LCD Monitors	12	11	1	12	11	Takaful Claim	Pak Qatar General Takaful Limited
Laptop	55	11	44	55	11	Takaful Claim	Pak Qatar General Takaful Limited
LCD Monitors	12	11	1	12	11	Takaful Claim	Pak Qatar General Takaful Limited
LCD Monitors	10	9	1	10	9	Takaful Claim	Pak Qatar General Takaful Limited
LCD Monitors	12	11	1	12	11	Takaful Claim	Pak Qatar General Takaful Limited
CISCO IP Phones	14	7	7	14	7	Takaful Claim	Pak Qatar General Takaful Limited
Note Counting Machine	32	32	-	1	1	Trade In Basis	Asian Machines & Technologies
CISCO IP Phones	18	18	-	18	18	Takaful Claim	Pak Qatar General Takaful Limited
Note Counting Machine	32	32	-	1	1	Trade In Basis	Asian Machines & Technologies
Note Binding Machine	16	16	-	1	1	Trade In Basis	Asian Machines & Technologies
Note Counting Machine	26	26	-	1	1	Trade In Basis	Asian Machines & Technologies
Note Counting Machine	31	31	-	1	1	Trade In Basis	Asian Machines & Technologies
Note Binding Machine	17	17	-	1	1	Trade In Basis	Asian Machines & Technologies
Note Counting Machine	34	34	-	1	1	Trade In Basis	Asian Machines & Technologies
D-Link Print Server	7	4	3	7	4	Takaful Claim	Pak Qatar General Takaful Limited
CISCO IP Phone 7912	19	19	-	19	19	Takaful Claim	Pak Qatar General Takaful Limited
Note Binding Machine	16	16	-	1	1	Trade In Basis	Asian Machines & Technologies
Note Binding Machine	17	17	-	1	1	Trade In Basis	Asian Machines & Technologies
Note Binding Machine	17	17	-	1	1	Trade In Basis	Asian Machines & Technologies
Note Binding Machine	17	17	-	1	1	Trade In Basis	Asian Machines & Technologies
Note Counting Machine	40	40	-	1	1	Trade In Basis	Asian Machines & Technologies
Laptop	70	70	-	5	5	Bank Policy	Rehan Siddiqui-Unit Head
Note Counting Modeline	04	04		4	4	Trada la Dasi-	Data Base Administrator ISD
Note Counting Machine	31	31	-	1	1	Trade In Basis	Asian Machines & Technologies
Note Counting Machine Total	<u>31</u> <b>5,302</b>	31 <b>5,057</b>	245	4,887	4,642	Trade In Basis	Asian Machines & Technologies
Total	3,302	J,001	240	7,001	7,042	=	







### Directors' Report

On behalf of the Board, I am pleased to present the consolidated Annual Results of the Bank along with its subsidiary BankIslami Modaraba Investment Ltd, for the year ended December 31, 2014. The highlights of the year under review are:

	Dec-14	Dec-13	Growth (%)
	R	upees in mi	llion
Total Deposits	90,331	75,170	20.17
Total Assets	101,992	86,801	17.50
Total Financing	41,097	38,309	7.28
Total Investments	30,511	31,429	-2.92
Shareholder's Equity (including revaluation)	6,873	6,246	10.04
Branches	213	201	5.97
Basic Earnings/(loss) per share - rupees	0.58	0.35	65.71

Our Group performance remained satisfactory. The Group has been able to post growth in its deposits by 20.17%, Financings by 7.28% and Total Assets by 17.50%.

The Board would like to place on record its deep appreciation to the State Bank of Pakistan which has supported us with an un-wavering commitment. Gratitude is also due to the Securities and Exchange Commission of Pakistan. Finally, we are thankful to our employees and customers for their patronage and support.

On behalf of the Board,

Hasan A. Bilgrami

Chief Executive Officer

March 06, 2015

### Auditors' Report to the Members

We have audited the annexed consolidated financial statements comprising the consolidated statement of financial position of **BankIslami Pakistan Limited** (the Holding Company) and its subsidiary company, BankIslami Modaraba Investments Limited as at December 31, 2014 and the related consolidated profit and loss account, consolidated statement of comprehensive income, consolidated cash flow statement and consolidated statement of changes in equity together with the notes forming part thereof (here-in-after referred to as the 'consolidated financial statements'), for the year then ended. These consolidated financial statements include the unaudited certified returns from the branches of the Holding Company, except for ten branches, which have been audited by us. We have also expressed a separate opinion on the separate financial statements of BankIslami Pakistan Limited and have performed a limited scope review under the International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" of the subsidiary company. These consolidated financial statements are the responsibility of the Holding Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

Our audit was conducted in accordance with the International Standards on Auditing and accordingly included such tests of accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the consolidated financial statements present fairly the financial position of Banklslami Pakistan Limited and its subsidiary company as at December 31, 2014 and the results of their operations for the year then ended.

#### **Emphasis of matter paragraph**

We draw attention to note 1.1.1 to the accompanying consolidated financial statements which describes the matter relating to shortfall in the Minimum Capital Requirement (MCR) of the bank and non-compliance with the required Capital Adequacy Ratio (CAR) as at December 31, 2014. Our opinion is not qualified in respect of this matter.

**Chartered Accountants** 

Attagam & to.

Engagement Partner: Syed Fahim ul Hasan

Dated: March 06, 2015

Karachi



# Consolidated Statement of Financial Position

As at December 31, 2014

	Note	<b>2014</b>	2013
ASSETS		Rupees	III 000
Cash and balances with treasury banks	6	6,361,444	4,883,483
Balances with other banks	7	847,890	1,018,717
Due from financial institutions - net	8	18,143,574	6,511,173
Investments	9	30,511,422	31,429,302
Islamic financing and related assets - net	10	41,097,058	38,308,733
Operating fixed assets	11	3,387,282	2,966,620
Deferred tax assets		-	-
Other assets - net	12	1,643,247	1,682,910
		101,991,917	86,800,938
LIABILITIES			
Bills payable	13	918,435	835,562
Due to financial institutions	14	561,000	2,538,000
Deposits and other accounts	15	90,330,870	75,169,991
Sub-ordinated loans		-	-
Liabilities against assets subject to finance lease		-	-
Deferred tax liabilities	16	199,348	175,216
Other liabilities	17	3,109,455	1,836,286
		95,119,108	80,555,055
NET ASSETS		6,872,809	6,245,883
REPRESENTED BY			
Share capital	18	5,758,721	5,279,679
Discount on Issue of shares		(79,042)	-
Reserves	19	273,176	210,446
Unappropriated profit		269,349	27,199
		6,222,204	5,517,324
Surplus on revaluation of assets - net of tax	20	650,605	728,559
		6,872,809	6,245,883
CONTINGENCIES AND COMMITMENTS	21		

The annexed notes 1 to 44 and Annexure 1 form an integral part of these consolidated financial statements.

CHAIRMAN

HISTORY
PRESIDENT / CHIEF EXECUTIVE

DIRECTOR

DIRECTOR

## Consolidated Profit And Loss Account

For the year ended December 31, 2014

		Note	<b>2014</b> Rupees	2013 in '000
	Profit / return earned Profit / return expensed Net spread earned	22 23	7,819,383 4,456,040 3,363,343	6,290,316 3,781,106 2,509,210
	Reversal of provision / (provision) against non-performin Islamic financing and related assets - net Reversal of provision against diminution in the	ng 10.14	(22,255)	122,746
	value of investments Bad debts written off directly	9.7	787 455 (21,013)	122,746
	Net spread after provisions	-	3,384,356	2,386,464
	OTHER INCOME			
	Fee, commission and brokerage income Dividend Income		387,333	292,186 295
(	ncome from dealing in foreign currencies Gain on sale of securities Unrealised gain on revaluation of investments classified	24	172,356 32,173	76,159 6,709
	as held for trading Other income	25	- 40,241	- 78,855
•	Total other income	-	632,103 4,016,459	454,204 2,840,668
	OTHER EXPENSES		4,010,400	2,040,000
	Administrative expenses	26	3,471,672	2,493,897
(	Other provisions / write offs	12.3 & 12.4	62,243	4,043
	Other charges Total other expenses	27	12,666 3,546,581	30,189 2,528,129
	Extra ordinary / unusual items	-	469,878	312,539
	PROFIT BEFORE TAXATION	-	469,878	312,539
-	Taxation	_		
	- Current - Prior years	28 28	84,890	68,254
	- Deferred	28	71,548 156,438	55,475 123,729
	PROFIT AFTER TAXATION	-	313,440	188,810
		=	Rup	ees (Re-stated)
	Basic earnings per share	29	0.5774	0.3533
	Diluted earnings per share	29	0.5774	0.3533
		_		

The annexed notes 1 to 44 and Annexure 1 form an integral part of these consolidated financial statements.

CHAIRMAN

HILLING PRESIDENT / CHIEF EXECUTIVE

DIRECTOR

DIRECTOR

### **Home Remittance**



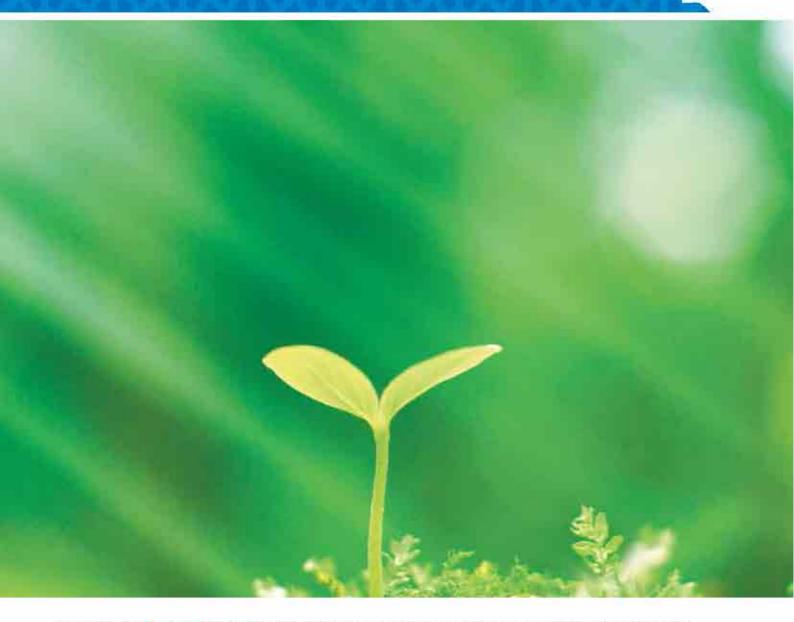
### Home Remittance - Now even more convenient...

With Bankislami's **MoneyGram**, service, you can receive money sent to you from abroad by your loved ones, from any Bankislami branch nationwide.

Bankislami's Money Gram. service comes with the following features:

- Quick Account Opening facility
- Service available at Bankislami's 213 branches in 80 cities
- Money transfer from MoneyGram. outlets in 200 countries worldwide
- Bank account not required for receiving MoneyGravn, payment from any Bankislami branch

### Islami Bachat Account



Bankislami's **Bachet Account**, which is based on Sharia'h compilant mode of "Mudarabah" and is Authenticated by a renowned Sharia'h Board.

Islami Bachat Account offers the following pure Islamic banking solutions while keeping your values intact.

- Halal Profit payment on monthly basis
- VISA Debit Card facility
- Nationwide network of 213\* online branches in 80 cities
- Online Banking facility
- SMS Alerts Plus feditty
- m Internet Banking facility



# Consolidated Statement of Comprehensive Income

For the year ended December 31, 2014

	Note	<b>2014</b> Rupees	2013 in '000
Profit after taxation for the year		313,440	188,810
Items that may not be reclassified to profit and loss account in subsequent periods			
Remeasurement of defined benefit plan		(24,796)	(12,660)
Tax or remeasurement of defined benefit plan		8,686	4,429
		(16,110)	(8,231)
Comprehensive income transferred to statement of changes in equity		297,330	180,579
Components of comprehensive income not reflected in equity			
Deficit on revaluation of available for sale investments - net of tax		(198,319)	(20,195)
Total comprehensive income for the year		99,011	160,384
•			

The annexed notes 1 to 44 and Annexure 1 form an integral part of these consolidated financial statements.

CHAIRMAN

HISTORY PRESIDENT / CHIEF EXECUTIVE

DIRECTOR

DIRECTOR

# Consolidated Cash Flow Statement

For the year ended December 31, 2014

	Note	2014	2013
CASH FLOW FROM OPERATING ACTIVITIES		Rupee	s in '000
Profit before taxation Less: Dividend Income		469,878	312,539 (295)
Adjustments:		469,878	312,244
Depreciation Amortisation	26 26	329,184 15,104	228,392
Depreciation on operating Ijarah assets	20	657,354	29,085 514,634
(Reversal of provision) / provision against non-performing Islamic financing and related assets - net Provision for diminution of in value of investments	10.14 9.7	(22,255) 787	122,746
Other / provisions Charge for defined benefit plan	26	23,036 33,012	4,043 23,172
Gain on sale of property and equipment	25	(4,712)	(52,049)
		1,031,510 1,501,388	870,023 1,182,267
(Increase) / decrease in operating assets Due from financial institutions		(11,632,401)	1,964,499
Islamic financing and related assets		(3,423,424)	(11,512,851)
Others assets (excluding advance taxation, defined benefit asset and dividend receivable)		23,469	(203,185)
Increase / (decrease) in operating liabilities		(15,032,356)	(9,751,537)
Bills payable		82,873	(415,448)
Due to financial institutions Deposits and other accounts		(1,977,000) 15,160,879	916,585 11,059,375
Other liabilities (excluding current taxation)		1,273,169 14,539,921	265,512 11,826,024
		1,008,953	3,256,754
Payments against defined benefit plan Income tax paid	32	(42,952) (97,780)	(42,580) (59,786)
Net cash generated from operating activities		868,221	3,154,388
CASH FLOW FROM INVESTING ACTIVITIES			
Net investments in available for sale securities Dividend received		610,973	(2,641,983)
Investments in operating fixed assets Proceeds from disposal of operating fixed assets		(578,947) 6,887	(470,386) 115,185
Net cash generated from / (used in) investing activities		38,913	(2,997,182)
CASH FLOW FROM FINANCING ACTIVITIES		400,000	
Issue of right shares Net cash flow from financing activities		400,000 400,000	-
Increase in cash and cash equivalents Cash and cash equivalents at beginning of the year	30	1,307,134 5,902,200	157,206 5,744,994
Cash and cash equivalents at end of the year	30	7,209,334	5,902,200

The annexed notes 1 to 44 and Annexure 1 form an integral part of these consolidated financial statements.

CHAIRMAN

PRESIDENT / CHIEF EXECUTIVE

DIRECTOR

DIRECTOR \ \ `



### Consolidated Statement of Changes In Equity

For the year ended December 31, 2	Unappropriated				
	Share capital	Discount on issue of shares	Statutory reserve (a)	profit / (Accumulated losses)	Total
		F	Rupees in	'000	
Balance as at January 01, 2013	5,279,679	-	173,392	(116,326)	5,336,745
Profit after taxation for the year transferred from Statement of Comprehensive Income	-	-	-	188,810	188,810
Transfer to statutory reserve	-	-	37,054	(37,054)	-
Remeasurements of the net defined benefit liability / asset - net of tax	-	-	-	(8,231)	(8,231)
Balance as at December 31, 2013	5,279,679	-	210,446	27,199	5,517,324
Transfer to statutory reserve	-	-	62,730	(62,730)	-
Issue of right shares at discount	479,042	(79,042)	-	-	400,000
Profit after taxation for the year transferred from Statement of Comprehensive Income	-	-	-	313,440	313,440
Transfer from surplus on revaluation of fixed assets - net of tax		-	-	7,550	7,550
Remeasurements of the net defined benefit liability / asset - net of tax		-	-	(16,110)	(16,110)
Balance as at December 31, 2014	5,758,721	(79,042)	273,176	269,349	6,222,204

<sup>(</sup>a) This represents reserve relating to holding company created under section 21(i)(a) of the Banking Companies Ordinance, 1962.

As explained in note 10.14.1.1 to these financial statements, Rs. 316.283 million as at December 31, 2014 (December 31, 2013: Rs. 354.050 million) representing additional profit arising from availing forced sale value benefit for determining provisioning requirement is not available for the purpose of distribution of dividend to shareholders.

The annexed notes 1 to 44 and Annexure 1 form an integral part of these consolidated financial statements.

CHAIRMAN

PRESIDENT / CHIEF EXECUTIVE

DIRECTOR

DIRECTOR

# Notes to and Forming Part of the Consolidated Financial Statements

FOR THE YEAR ENDED DECEMBER 31, 2014

#### 1 STATUS AND NATURE OF BUSINESS

The Group comprises of:

#### 1.1 BankIslami Pakistan Limited (Holding Company)

BankIslami Pakistan Limited (the Bank) was incorporated in Pakistan as a public limited company on October 18, 2004 under the Companies Ordinance, 1984 to carry out the business of an Islamic Commercial Bank in accordance with the principles of Islamic Shariah.

The State Bank of Pakistan granted a 'Scheduled Islamic Commercial Bank' license to the Bank on March 18, 2005. The Bank commenced its operations as a Scheduled Islamic Commercial Bank with effect from April 07, 2006, on receiving Certificate of Commencement of Business from the State Bank of Pakistan (SBP) under section 37 of the State Bank of Pakistan Act, 1956. The Bank is principally engaged in corporate, commercial, consumer, retail banking activities and investment activities.

The Bank is operating through 213 branches including 90 sub branches as at December 31, 2014 (2013: 201 branches including 89 sub branches). The registered office of the Bank is situated at 11th Floor, Dolmen City, Marine Drive, Block-4, Clifton, Karachi. The shares of the Bank are quoted on the Karachi Stock Exchange Limited.

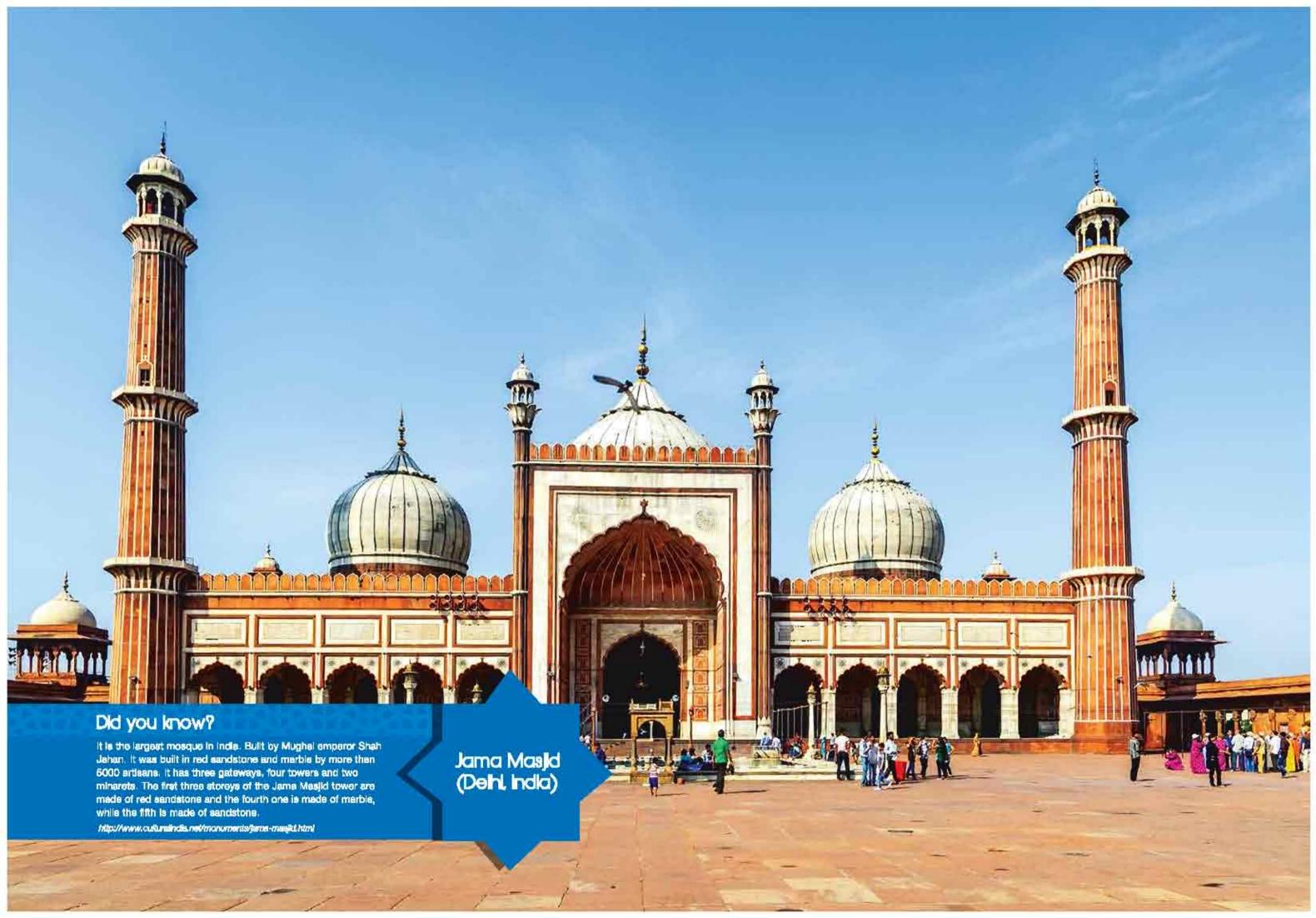
The Pakistan Credit Rating Agency (Private) Limited (PACRA) determined the Bank's long-term rating as 'A' and the short-term rating as 'A1'.

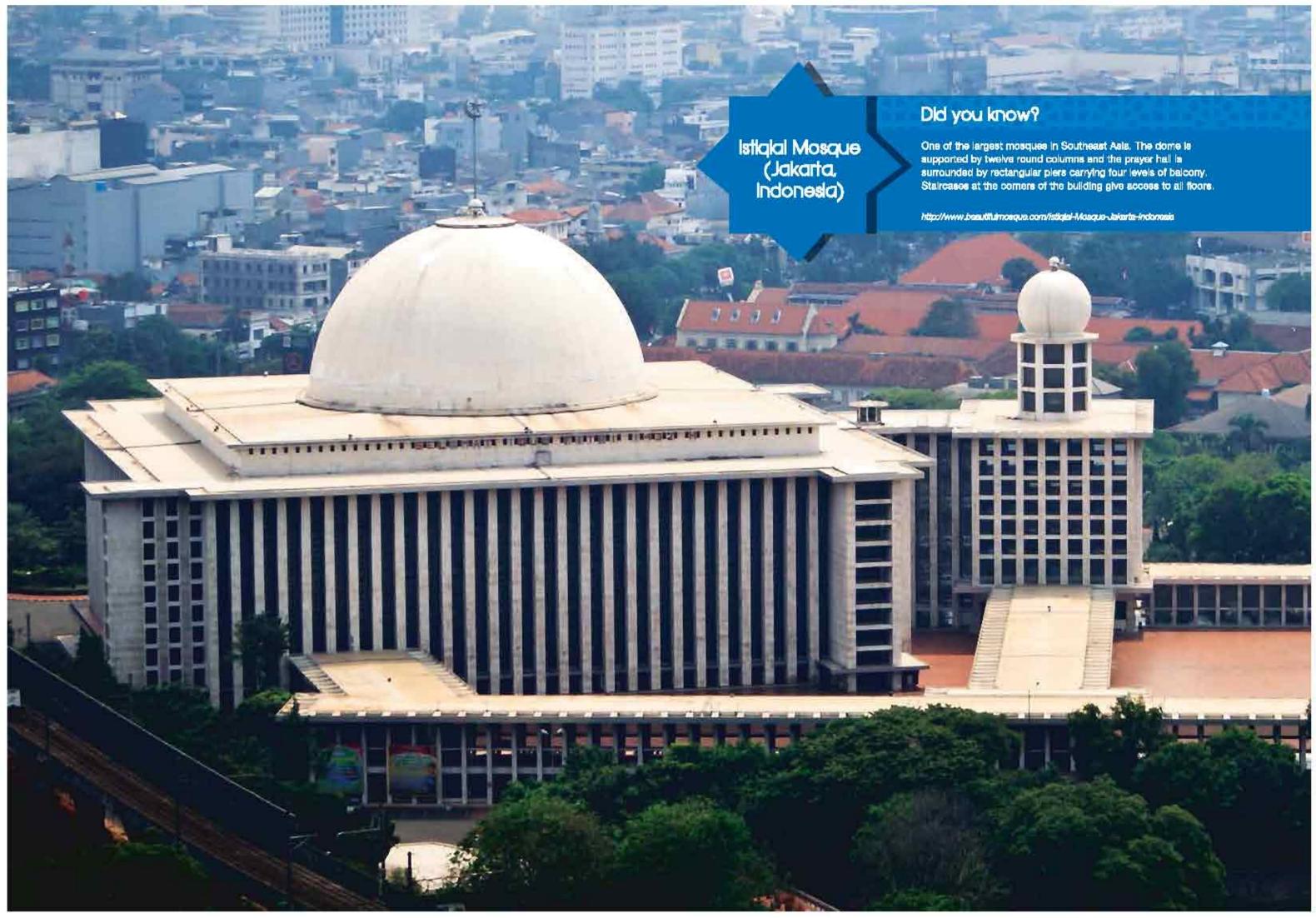
1.1.1 The SBP vide circular no. 07 of 2009 dated April 15, 2009 increased the Minimum Capital Requirement (MCR) for banks upto Rs. 10 billion which was required to be achieved in a phased manner by December 31, 2013. At that time, bank's capital was below the minimum threshold of Rs 6 billion which was required to be achieved by the Bank before December 31, 2009.

In order to meet the initial requirement of Rs 6 billion, the Board of Directors (BOD) in their meeting held on February 07, 2011 agreed to issue right shares to increase Bank's paid up capital but the issuance of right shares was delayed till 2014 due to various reasons. The SBP through various letters granted extension to the Bank in timeline for meeting MCR (free of losses) of Rs 6 billion till March 31, 2013. Further, the Bank was advised by the SBP for submission of time-bound capital injection plan to comply with the prevailing and future capital requirements. In 2013, the Bank submitted a capital injection plan duly approved by the Board of directors to the SBP. Moreover, the SBP through its letter dated March 12, 2014 enhanced capital adequacy ratio (CAR) requirement for the Bank to 18 percent till the time Bank's capital was below Rs. 6 billion.

During 2014, the Bank, after obtaining approvals from SBP and SECP has raised Rs. 400 million through issuance of 47.9 million shares at a discounted price of Rs. 8.35 per share.

Further, the Board of Directors in their meeting held on October 29, 2014 decided to raise the paid up capital further by Rs. 4.3 billion approximately through a second right issue subject to relaxation from the SBP and SECP from rule 5(i) of the Companies (issue of Capital Rules),1996, in respect of second right issue within a period of one year. Both the SBP and SECP have granted relaxations from requirement of rule 5(i) of the Companies (issue of Capital Rules), 1996 vide their letters dated November 5, 2014 and December 2, 2014 respectively.







Subsequent to the approval of SBP and SECP, the Board of Directors in their meeting held on December 30, 2014 approved the issuance of 432,040,000 right shares to all the existing shareholders in the proportion of 75.0236 right shares for every 100 ordinary shares held by them. The right issue of Rs 4.3 billion approximately has been fully underwritten and is expected to be completed in the second quarter of 2015. The Bank will be compliant with the MCR (free of losses) of Rs 10 billion after the proposed right issue of 432,040,000 shares.

The paid-up capital of the Bank (free of losses) as at December 31, 2014 amounted to Rs 5.680 billion against the required MCR of Rs 10 billion and its CAR stood at 16.70 percent against 18 percent as advised by SBP.

#### 1.2 BankIslami Modaraba Investments Limited (Subsidiary Company) - 100 percent holding

The subsidiary company was incorporated in Pakistan on January 22, 1986 under the Companies Ordinance, 1984 as a public limited company. Later on it was registered as a Modaraba Company with the Registrar of Modaraba Companies and Modaraba (Floatation and Control) Ordinance, 1980. The principal activity of the subsidiary company is to float and operate Modaraba. The subsidiary company is managing its Modaraba with the name of Modaraba-Al-Mali. The principal place of business of the subsidiary company is situated at 10th Floor, Progressive Square, Shahrah-e-Faisal, Karachi.

The financial statements of the subsidiary company have been consolidated on a line-byline basis and the carrying value of the investments held by the holding company has been eliminated against the shareholder's equity in the subsidiary company. Intra group balances or transactions have been eliminated.

The financial statements of the subsidiary company have been consolidated on the basis of reviewed condensed interim financial statements for the half year ended December 31, 2014.

The financial statements of "Modaraba Al-Mali", a modaraba floated by the subsidiary company in which it has 13 percent holding, have not been consolidated although the Group has control over Modaraba Al-Mali by virtue of management rights. The management of the Group is of the view that consolidated financial statements are required to be prepared only for subsidiaries as defined in the Companies Ordinance, 1984. "Modaraba Al-Mali" is a modaraba floated under the Modaraba Companies and Modaraba (floatation and control) Ordinance, 1980 and does not fall under the definition of subsidiary as defined under the Companies Ordinance, 1984. Hence, the financial statements of "Modaraba Al-Mali" are not required to be consolidated in the Group's consolidated financial statements.

#### 2 BASIS OF PRESENTATION

2.1 The Group provides financing mainly through Murabahah, Ijarah, Istisna, Diminishing Musharakah, Muswammah and other Islamic modes as briefly explained in note 5.3.

The purchases and sales arising under these arrangements are not reflected in these consolidated financial statements as such but are restricted to the amount of facility actually utilised and the appropriate portion of profit thereon. The income on such financing is recognised in accordance with the principles of Islamic Shariah. However, income, if any, received which does not comply with the principles of Islamic Shariah is recognised as charity payable as directed by the Shariah Advisor of the Group.

#### 3 STATEMENT OF COMPLIANCE

- 3.1 These consolidated financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board and Islamic Financial Accounting Standards (IFASs) issued by the Institute of Chartered Accountants of Pakistan, as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962, and the directives issued by the SECP and the SBP. Wherever the requirements of the provisions and directives issued under the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962, the IFAS notified under the Companies Ordinances, 1984 and the directives issued by the SECP and the SBP differ from the requirements of IFRS, the provisions of and the directives issued under the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962, IFAS notified under the Companies Ordinance, 1984 and the directives issued by the SECP and the SBP shall prevail.
- 3.2 The SBP through its BSD Circular No. 10 dated August 26, 2002, has deferred the implementation of International Accounting Standard (IAS) 39 "Financial Instruments: Recognition and Measurement" and IAS 40 "Investment Property" for Banking Companies in Pakistan, till further instructions. Accordingly, the requirements of these Standards have not been considered in the preparation of these consolidated financial statements. Further, the SECP has deferred the applicability of International Financial Reporting Standard (IFRS) 7 "Financial Instruments: Disclosures" through its S.R.O. 411(I)/2008 dated April 28, 2008. Accordingly, the requirements of this standard have also not been considered in the preparation of these financial statements. However, investments have been classified and valued in accordance with the requirements prescribed by the SBP through various circulars.
- 3.3 IFRS 8 "Operating Segments" was effective for the Group's accounting period beginning on or after January 1, 2009. All Banking Companies in Pakistan are required to prepare their annual financial statements in line with the format prescribed under BSD Circular No. 4 dated February 17, 2006, 'Revised Forms of Annual Financial Statements', effective from the accounting year ended December 31, 2006. The management of the Group believes that as the SBP has defined the segment categorisation in the above mentioned circular, the SBP requirements prevail over the requirements specified in IFRS 8. Accordingly, segment information disclosed in these consolidated financial statements is based on the requirements laid down by the SBP.
- 3.4 The SBP vide BSD Circular No. 07 dated April 20, 2010 clarified that for the purpose of preparation of financial statements in accordance with International Accounting Standard 1 (Revised), 'Presentation of Financial Statements', two statement approach shall be adopted i.e. separate 'Profit and Loss Account' and 'Statement of Comprehensive Income' shall be presented, and Balance Sheet shall be renamed as 'Statement of Financial Position'. Furthermore, only the surplus / (deficit) on revaluation of available for sale (AFS) securities, is required to be included in the 'Statement of Comprehensive Income'. However, it should continue to be shown separately in the Statement of Financial Position below equity. Accordingly, the above requirements have been adopted in the preparation of these financial statements.
- 3.5 Standards, interpretations and amendments to published approved accounting standards that are effective in the current year:
- 3.5.1 There are certain new and amended standards, interpretations and amendments that are mandatory for the Group's accounting periods beginning on or after January 1, 2014 but are considered not to be relevant or do not have any significant effect on the Group's operations and therefore not detailed in these financial statements.



### 3.6 Standards, interpretations and amendments to published approved accounting standards that are not yet effective:

- 3.6.1 IFRS 10, 'Consolidated financial statements', builds on existing principles by identifying the concept of control as the determining factor in whether an entity should be included within the consolidated financial statements of the parent company. The standard provides additional guidance to assist where the determination of control is difficult to assess. The amendments may impact the financial statements of the Group which has not yet been quantified.
- 3.6.2 IFRS 12, 'Disclosures of interests in other entities', includes the disclosure requirements for all forms of interests in other entities, including joint arrangements, associates, special purpose vehicles and other off balance sheet vehicles. The amendments may impact the financial statements of the Group by addition of certain disclosures.

There are certain other new and amended standards and interpretations that are mandatory for the Group's accounting periods beginning on or after January 1, 2015 but are considered not to be relevant or will not have any significant effect on the Group's operations and therefore not detailed in these financial statements.

#### 3.7 Early adoption of standards

The Group has not early adopted any new or amended standard in 2014.

#### 4 BASIS OF MEASUREMENT

#### 4.1 Accounting convention

These consolidated financial statements have been prepared under the historical cost convention, except that certain fixed assets, certain investments, foreign currency balances and commitments in respect of foreign exchange contracts have been marked to market and are carried at fair value. Further, staff retirement benefits, as discussed in notes 5.6 and 32 to the consolidated financial statements have been carried at present values as determined under the International Accounting Standard (IAS) 19 (revised) " Employee Benefits".

#### 4.2 Functional and Presentation Currency

These consolidated financial statements are presented in Pakistani Rupees, which is the Group's functional and presentation currency.

#### 4.3 Rounding off

Figures have been rounded off to the nearest thousand rupees unless otherwise stated.

#### 4.4 Critical accounting estimates and judgments

The preparation of financial statements in conformity with approved accounting standards as applicable in Pakistan requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group's accounting policies. The significant accounting areas where various assumptions and estimates are significant to the Group's financial statements or where judgment was exercised in the application of the accounting policies are as follows:

- (a) Critical judgment in classification and valuation of investments in accordance with the Group's policy (notes 5.2 and 9).
- (b) Provision for non-performing Islamic financing and related assets (notes 5.3 and 10.14).
- (c) Determination of forced sales value of underlying securities of non performing Islamic financing and related assets (note 10.14.1.1).
- (d) Impairment of investments in equity instruments of subsidiary, associates and non associate entities (notes 5.2.5 and 9).
- (e) Staff retirement benefits (notes 5.6 and 32).



- (f) Depreciation and amortization methods of operating fixed assets (notes 5.4 and 11).
- (g) Assumption and estimation in recognition of provision for taxation (current and prior years) and deferred taxation (notes 5.5, 16 and 28).

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectation of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

#### 5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These have been consistently applied to all the years presented, unless otherwise specified.

#### 5.1 Cash and cash equivalents

Cash and cash equivalents for the purpose of cash flow statement comprise of cash and balances with treasury banks and balances with other banks in current and deposit accounts.

#### 5.2 Investments

#### 5.2.1 Classification

Investments of the Group, other than investments in associates and subsidiaries are classified as follows:

#### (a) Held-for-trading

These are investments which are either acquired for generating profits from short-term fluctuations in market prices or are securities included in a portfolio for which there is evidence of a recent actual pattern of short-term profit taking.

#### (b) Held- to-maturity

These are investments with fixed or determinable payments and fixed maturity and the Group has the positive intent and ability to hold them till maturity.

#### (c) Available-for-sale

These are investments, other than those in subsidiaries and associates, which do not fall under the 'held for trading' or 'held to maturity' categories.

#### 5.2.2 Regular way contracts

All purchases and sales of investments that require delivery within the time frame established by regulation or market convention are recognised at the trade date, which is the date on which the Group commits to purchase or sell the investments.

#### 5.2.3 Initial recognition and measurement

Investments other than those categorised as 'held for trading' are initially recognised at fair value which includes transaction costs associated with the investment. Investments classified as 'held for trading' are initially recognised at fair value and transaction costs are expensed in the consolidated profit and loss account.

Premium or discount on debt securities classified as available for sale is amortised using the effective profit rate method and taken to the consolidated profit and loss account.



#### 5.2.4 Subsequent measurement

Subsequent to initial recognition investments are valued as follows:

#### (a) Held-for-trading

These are measured at subsequent reporting dates at fair value. Gains and losses on remeasurement are included in the net profit and loss for the year.

#### (b) Held-to-maturity

These are measured at amortised cost using the effective profit rate method, less any impairment loss recognized to reflect irrecoverable amount.

#### (c) Available for sale

Quoted / Government securities are measured at fair value. Surplus / (deficit) arising on remeasurement is included in the consolidated statement of comprehensive income but is kept in a separate account shown in the statement of financial position below equity. The surplus / (deficit) arising on these securities is taken to the consolidated profit and loss account when actually realized upon disposal.

Unquoted equity securities are valued at the lower of cost and break-up value. Break up value of equity securities is calculated with reference to the net assets of the investee company as per the latest available audited financial statements. Investments in other unquoted securities are valued at cost less impairment losses, if any.

#### (d) Investments in associates

Associates are all entities over which the Group has significant influence but not control. Investments in associate is carried at cost less accumulated impairment losses, if any.

#### (e) Investments in subsidiaries

Subsidiaries are all entities over which the Group has significant control. Investments in subsidiary is carried at cost less accumulated impairment losses, if any.

#### 5.2.5 Impairment

#### **Available for sale and Held to maturity investments**

Impairment loss in respect of investments classified as available for sale and held to maturity (except sukuk certificates) is recognised based on management's assessment of objective evidence of impairment as a result of one or more events that may have an impact on the estimated future cash flows of the investments. A significant or prolonged decline in fair value of an equity investment below its cost is also considered an objective evidence of impairment. Provision for diminution in the value of sukuk certificates is made as per the Prudential Regulations issued by the State Bank of Pakistan. In case of impairment of available for sale securities, the cumulative loss that has been recognised directly in surplus on revaluation of assets on the consolidated Statement of Financial Position below equity is removed therefrom and recognised in the consolidated profit and loss account. For investments classified as held to maturity, the impairment loss is recognised in the consolidated profit and loss account.

#### Investment in associates and subsidiaries

In respect of investment in associates and subsidiaries, the Group reviews their carrying values at each reporting date to assess whether there is an indication of impairment. Such indication may include significant and prolonged decline in the market value, significant changes with an adverse impact on the entity, carrying amount of net assets in excess of market capitalisation etc. Any basis applied in this respect should be justifiable in view of other factors present for the entity. The amount of impairment is determined based on the higher of value in use and fair value less cost to sell. Impairment loss is recognised in the consolidated profit and loss account.

5.2.6 Gains or losses on sale of investments are included in the consolidated profit and loss for the year.

#### 5.3 Islamic financing and related assets

5.3.1 Islamic financing and related assets are financial products originated by the Group and principally comprise Murabahah, Istisna, Ijarah, Salam, Muswammah and Diminishing Musharakah financing and the related assets.

As a general rule, funds disbursed, under financing arrangements for purchase of goods / assets are recorded as advance. On culmination, financing are recorded at the deferred sale price net of profit. Goods purchased but remaining unsold at the statement of financial position date are recorded as inventories.

Murabahah to the purchase orderer is a sale transaction wherein the first party (the Group) sells to the client / customer Shariah compliant assets / goods for cost plus a pre-agreed profit after getting title and possession of the same. In principle, on the basis of an undertaking (Promise-to-Purchase) from the client (the purchase orderer), the Group purchases the assets / goods subject of the Murabahah from a third party and takes the possession thereof. However, the Group can appoint the client as its agent to purchase and take possession of the assets / goods on its behalf. Thereafter, it sells it to the client at cost plus the profit agreed upon in the promise.

Import Murabahah is a product, used to finance a commercial transaction which consists of purchase by the Group (generally through an undisclosed agent) the goods from the foreign supplier and selling them to the client after getting the title to and possession of the goods. Murabahah financing is extended to all types of trade transactions i.e., under Documentary Credits (LCs), Documentary Collections and Open Accounts.

Istisna is a contract where the buyer (the Group) orders the client (seller / manufacturer) to manufacture and deliver specified goods at an agreed contract price upon completion. Istisna is used with Wakalah agreement to provide financing mainly to manufacturers. Thus the transaction consists of two stages: (i) Bai Istisna whereby the Group purchases goods from the client and (ii) Wakalah whereby the Group after receipt / possession of goods, appoints the client its agent to sell the goods in the market.

ljarah is a contract where the owner of an asset transfers its usufruct (i.e. the usage right) to another person for an agreed period, at an agreed consideration.

The rentals received / receivable on Ijarah are recorded as income / revenue. Depreciation on Ijarah assets is charged to consolidated profit and loss account by applying the accounting policy consistent with the policy for depreciation of operating fixed assets.

Salam is a sale transaction where the seller undertakes to supply some specific goods to the buyer at a future date against an advance price fully paid on spot.



Muswammah is a contract where the Group purchases tangible identified goods from client at an agreed purchase price. The Group then sells the goods in the market through agent (Client) at a higher price to earn its desired profit.

Diminishing Musharakah represents an asset in joint ownership whereby a partner promises to buy the equity share of the other partner until the title to the equity is totally transferred to him. The partner using the asset pays the proportionate rental of such asset to the other partner (the Group).

Musharakah / Mudarabah are different types of partnerships in business with distribution of profit in agreed ratio and distribution of loss in the ratio of capital invested.

5.3.2 Islamic financing and related assets are stated net of general provisions and specific provisions against non-performing Islamic financing and related assets which are charged to the consolidated profit and loss account.

#### **Specific provision**

The Group maintains specific provision for doubtful debts based on the requirements specified in the Prudential Regulations issued by the SBP.

#### **General provision**

In accordance with the Prudential Regulations issued by the SBP, the Group maintains general provisions as follows:

	Secured	Unsecured
Consumer financings	1.5%	5.0%
Small enterprise financings	1.0%	2.0%

The net provision made / reversed during the year is charged to the consolidated profit and loss account and accumulated provision is netted off against Islamic financing and related assets. Islamic financing and related assets are written off when there are no realistic prospects of recovery.

#### 5.3.3 Ijarah Financing

Ijarah financing executed on or before December 31, 2008 have been accounted for under finance method, thereafter all Ijarah financing are accounted for under IFAS-2.

- (a) Under finance method, the present value of minimum Ijarah payments have been recognised and shown under Islamic financing and related assets. The unearned income i.e. the excess of aggregate Ijarah rentals over the cost of the asset and documentation charges under Ijarah facility is deferred and then amortised over the term of the Ijarah, so as to produce a constant rate of return on net investment in the Ijarah. Gains / losses on termination of Ijarah contracts are recognised as income on a receipt basis. Income on Ijarah is recognised from the date of delivery of the respective assets to the mustajir (lessee).
- (b) Under IFAS-2 method, assets underlying Ijarah financing have been carried at cost less accumulated depreciation and impairment, if any, and are shown under Islamic financing and related assets. Rentals accrued from Ijarah financing net of depreciation charge are taken to the consolidated profit and loss account. Depreciation on Ijarah assets is charged by applying the straight line method over the Ijarah period which is from the date of delivery of respective assets to mustajir upto the date of maturity / termination of Ijarah agreement.

#### 5.4 Operating fixed assets and depreciation

#### 5.4.1 Property and equipment

Fixed assets other than freehold land and building on leasehold land are stated at cost less accumulated depreciation and accumulated impairment losses, if any. Freehold land and building on leasehold land are carried at revalued amount less any accumulated depreciation and subsequent impairment losses. The revaluation exercise is carried out on annual basis.

Depreciation is computed using the straight-line method consolidated by taking into consideration the estimated useful life of the related assets at the rates specified in note 11.2 to the financial statements. Depreciation on additions / deletions during the year is charged for the proportionate period for which the asset remained in use.

Subsequent costs are included in the assets' carrying amount or are recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. Maintenance and normal repairs are charged to the consolidated profit and loss account as and when incurred.

An item of property and equipment is derecognised on disposal or when no future economic benefits are expected from its use or disposal.

Residual values, useful lives and depreciation methods are reviewed and adjusted, if appropriate, at each reporting date.

Gains and losses on disposal of property and equipment, if any, are taken to the consolidated profit and loss account.

#### 5.4.2 Capital work in progress

These are stated at cost less accumulated impairment losses, if any.

#### 5.4.3 Intangible assets

Intangible assets having a finite useful life are stated at cost less accumulated amortisation and accumulated impairment losses, if any. Such intangible assets are amortised using the straight-line method over the estimated useful lives. The useful lives and amortisation method are reviewed and adjusted, if appropriate, at each reporting date. Intangible assets having an indefinite useful life are stated at acquisition cost, less impairment losses, if any.

Amortization on additions / deletions during the year is charged for the proportionate period for which the asset remained in use.

Software and other development costs are only capitalised to the extent that future economic benefits are expected to be derived by the Group.

#### 5.4.4 Impairment

At each reporting date, the Group reviews the carrying amounts of its assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of impairment loss. Recoverable amount is the greater of net selling price and value in use.



If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. Impairment loss is recognised as an expense immediately in the consolidated financial statements except for impairment loss on revalued assets, which is adjusted against related revaluation surplus to the extent that the impairment loss does not exceed the surplus on revaluation of that asset.

Where an impairment loss reverses subsequently, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognized as income immediately except for impairment loss on revalued assets which is adjusted against the related revaluation surplus to the extent that the impairment loss does not exceed the surplus on revaluation of assets.

#### 5.5 Taxation

#### 5.5.1 Current

The provision for current taxation is based on taxable income for the year at current rates of taxation, after taking into consideration available tax credits, rebates and tax losses as allowed under the seventh schedule to the Income Tax Ordinance, 2001. The charge for current tax also includes adjustments, where considered necessary relating to prior years, which arises from assessments / developments made during the year.

#### 5.5.2 Deferred

Deferred tax is recognised using the balance sheet liability method on all major temporary differences between the carrying amounts of assets and liabilities used for financial reporting purposes and amounts used for taxation purposes. In addition, the Group also records deferred tax asset on available tax losses. Deferred tax is calculated using the rates that are expected to apply to the period when the differences reverse based on tax rates that have been enacted or substantively enacted by the reporting date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised.

The carrying amount of the deferred tax asset is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the deferred tax asset to be utilised.

The Group also recognises deferred tax asset / liability on deficit / surplus on revaluation of securities and operating fixed assets which is adjusted against the related deficit / surplus in accordance with the requirements of the International Accounting Standard 12 - Income Taxes.

#### 5.6 Staff retirement benefits

#### 5.6.1 Defined benefit plan

The Group operates an approved funded gratuity scheme for its permanent employees. The liability recognised in the consolidated statement of financial position in respect of defined benefit gratuity scheme, is the present value of the defined benefit obligation at the consolidated statement of financial position date less the fair value of plan assets. Contributions to the fund are made on the basis of actuarial recommendations. The defined benefit obligation is calculated periodically by an independent actuary using the projected unit credit method. The last valuation was conducted as on December 31, 2014 for the holding company and as at June 30, 2014 for the subsidiary company.

Amounts arising as a result of "Remeasurements", representing the actuarial gains and losses and the difference between the actual investment returns and the return implied by the net interest cost are recognised in the Consolidated Statement of Financial Position immediately, with a charge or credit to "Other Comprehensive Income" in the periods in which they occur.

#### 5.6.2 Defined contribution plan

The Group operates a recognised contributory provident fund for all the permanent employees. Equal monthly contributions are made both by the Group and the employees at the rate of 10 % of the basic salary. The Group has no further payment obligations once the contributions have been paid. The contributions made by the Group are recognised as employee benefit expense when they are due.

#### 5.7 Revenue recognition

- 5.7.1 Profit on Murabahah and Commodity Murabahah is recognised over the life of Murabahah on accrual basis. Profit on Murabahah transactions for the period from the date of disbursement to the date of culmination of Murabahah is recognised immediately on the culmination date.
- 5.7.2 Profit from Istisna is recorded on accrual basis commencing from the time of sale of goods till the realisation of proceeds by the Group. Profit from Diminishing Musharakah, Salam and Muswammah are recognised on a time proportionate basis.
- 5.7.3 The Group follows the finance method in recognising income on Ijarah contracts written upto December 31, 2008. Under this method the unearned income i.e. excess of aggregate Ijarah rentals over the cost of the asset and documentation charges under Ijarah facility is deferred and then amortised over the term of the Ijarah, so as to produce a constant rate of return on net investment in the Ijarah. Gains / losses on termination of Ijarah contracts are recognised as income on a receipt basis. Income on Ijarah is recognised from the date of delivery of the respective assets to the mustajir (lessee).
  - Profit from Ijarah contracts entered on or after January 01, 2009 is recognized in the profit and loss account over the term of the contract net of depreciation expense relating to the Ijarah assets.
- 5.7.4 Provisional profit of Musharakah / Mudarabah financing is recognised on an accrual basis. Actual profit / loss on Musharakah and Mudarabah financing is adjusted after declaration of profit by Musharakah partner / mudarib or on liquidation of Musharakah / Mudarabah.
- 5.7.5 Profit on classified financing is recognised on receipt basis.
- 5.7.6 Dividend income is recognised when the right to receive the dividend is established.
- 5.7.7 Gains and losses on sale of investments are recognised in the consolidated profit and loss account.
- 5.7.8 Fee on issuance of letter of credit and acceptance is recognised on receipt basis as generally the transactions consummate within an accounting period. Fee on guarantees, if considered material, is recognised over the period of guarantee.
- 5.7.9 Profit on Sukuks is recognised on an accrual basis. Where Sukuks (excluding held for trading securities) are purchased at a premium or discount, those premiums / discounts are amortised through the consolidated profit and loss account over the remaining life of sukuk, using the effective yield method.
- 5.7.10 Moradaba management fee is determined at 10% of the profit earned each year by the Modarabas floated and managed by the subsidiary company.



#### 5.7.11 Employees' compensated absences

The Modaraba accounts for compensated absences on the basis of un-availed earned leave balance of each employee at the end of the year. The leave balance can accumulate upto a maximum of sixty days.

#### 5.7.12 Dividend distribution and transfer between reserve

Dividends declared and transfers between reserves made subsequent to the balance sheet date are considered as non-adjusting events and are recognised in the financial statements in the year in which such dividends are declared / transfers are made.

5.7.13 Modaraba management fee is recognised on an accrual basis.

#### **5.8** Financial Instruments

#### 5.8.1 Financial assets and financial liabilities

All financial assets and financial liabilities are recognised at the time when the Group becomes a party to the contractual provisions of the instrument. Financial assets are derecognised when the Group loses control of the contractual rights that comprise the financial assets. Financial liabilities are derecognised when they are extinguished, i.e. when the obligation specified in the contract is discharged, cancelled or expired. Any loss on derecognition of the financial assets and financial liabilities is taken to income directly. Financial assets carried on the consolidated statement of financial position includes cash and balances with treasury banks, balances with other banks, due from financial institutions, investments, Islamic financing and related assets and certain receivables and financial liabilities include bills payable, due to financial institutions, deposits and other payables. The particular recognition methods adopted for significant financial assets and financial liabilities are disclosed in the individual policy statements associated with them.

#### 5.8.2 Offsetting of financial instruments

Financial assets and financial liabilities are off-set and the net amount is reported in the consolidated financial statements only when there is a legally enforceable right to set-off the recognised amount and the Group intends either to settle on a net basis or to realise the assets and to settle the liabilities simultaneously. Income and expense items of such assets and liabilities are also off-set and the net amount is reported in the consolidated financial statements.

#### 5.8.3 Derivatives

Derivative financial instruments are recognised at fair value. In case of equity futures, the fair value is calculated with reference to quoted market price. Derivatives with positive market values (i.e unrealised gains) are included in other receivables and derivatives with negative market values (i.e unrealised losses) are included in other liabilities in the consolidated statement of financial position. The resultant gains and losses are taken to consolidated profit and loss account currently.

#### 5.9 Foreign currencies

#### **Functional and presentation currency**

Items included in the consolidated financial statements are measured using the currency of the primary economic environment in which the Group operates. The consolidated financial statements are presented in Pakistani Rupee, which is the Group's functional and presentation currency.

#### Foreign currency transactions

Foreign currency transactions are translated into local currency at the exchange rates prevailing on the date of transaction. Monetary assets and liabilities in foreign currencies are translated into rupees at the exchange rates prevailing at the statement of financial position date. Forward exchange promises are revalued using forward exchange rates applicable to their respective remaining maturities.

#### **Translation gains and losses**

Translation gains and losses are included in the consolidated profit and loss account.

#### Commitments

Commitments for outstanding forward foreign exchange contracts are disclosed at contracted rates. Contingent liabilities / commitments for letters of credit and letters of guarantee denominated in foreign currencies are expressed in rupee terms at the exchange rates prevailing on the reporting date.

#### 5.10 Acceptances

Acceptances comprise promises by the Group to pay bills of exchange drawn on customers. The Group expects most acceptances to be simultaneously settled with the reimbursement from the customers. Acceptances are accounted for as off balance sheet transactions and are disclosed as contingent liabilities.

#### 5.11 Fiduciary assets

Assets held in a fiduciary capacity are not treated as assets of the Group in the consolidated financial statements.

#### 5.12 Provisions and contingent assets and liabilities

Provisions are recognized when the Group has a present legal or constructive obligation arising as a result of past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of the obligation can be made. Provisions are reviewed at each reporting date and are adjusted to reflect the current best estimates.

Contingent assets are not recognised, and are also not disclosed unless an inflow of economic benefits is probable. Contingent liabilities are disclosed unless the probability of an outflow of resources embodying economic benefit is remote.

Provisions for guarantee claims and other off balance sheet obligations are recognised when intimated and reasonable certainty exists for the Group to settle the obligation. Charge to the consolidated profit and loss account is stated net of expected recoveries.

#### 5.13 Deferred costs

As allowed by SBP pre-operating / preliminary expenses are included in deferred costs and these are amortized over a maximum period of five years on straight line basis from the date of commencement of business.

#### 5.14 Segment reporting

A segment is a distinguishable component of the Group that is engaged in providing products or services (business segment) or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Group's primary format of reporting is based on business segments.



#### 5.14.1 Business segments

#### **Trading and sales**

It includes equity, foreign exchanges, commodities, credit, funding, own position securities, placements and Islamic financing and related assets.

#### **Retail banking**

It includes retail Islamic financing and related assets, deposits and banking services offered to its retail customers and small and medium enterprises.

#### **Commercial banking**

It includes project finance, export finance, trade finance, ljarah, guarantees and bills of exchange relating to its corporate customers.

#### **Support Centre**

It includes the assets and liabilities relating to support functions at Head Office and their related income and expenses.

#### 5.14.2 Geographical segment

The Group has 213 branches including 90 sub branches (2013: 201 branches including 89 sub branches) and operates only in Pakistan.

#### 5.15 Assets acquired in satisfaction of claims

Assets acquired in satisfaction of claims are stated at the lower of the financed amount and their market value at the time of acquisition. The Group carries out periodic valuation of these assets and any decline in their value below the recognized amount is charged to the consolidated profit and loss account. These assets are disclosed in other assets as specified by the SBP.

#### 5.16 Earnings per share

The Group presents basic and diluted earnings per share (EPS) for the shareholders of the holding company. Basic EPS is calculated by dividing the profit attributable to ordinary shareholders by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, if any.

		Note	2014	2013
6	CASH AND BALANCES WITH TREASURY BANKS		Rupees i	n '000
	In hand - local currency - foreign currency		1,658,420 254,139 1,912,559	1,215,408 189,972 1,405,380
	With the State Bank of Pakistan in - local currency current account - foreign currency deposit accounts	6.1	3,262,935	2,397,423
	Cash Reserve Account	6.2	90,937	85,840
	Special Cash Reserve Account US Dollar Clearing Account	6.3	110,029 29,915 230,881	103,744 49,760 239,344
	With National Bank of Pakistan in			
	- local currency current account		955,069 6,361,444	841,336 4,883,483

- 6.1 This represents Rs.3,262.935 million (2013: 2,397.423 million) held against Cash Reserve Requirement and Statutory Liquidity Requirement. The local currency current account is maintained with the State Bank of Pakistan (SBP) as per the requirements of Section 36 of the State Bank of Pakistan Act, 1956. This section requires banking companies to maintain a local currency cash reserve in the current account opened with the SBP at a sum not less than such percentage of its time and demand liabilities in Pakistan as may be prescribed by SBP.
- 6.2 As per BSD Circular No. 15 dated June 21, 2008, cash reserve of 5% is required to be maintained with the State Bank of Pakistan on deposits held under the New Foreign Currency Accounts Scheme (FE-25 deposits).
- 6.3 Special cash reserve of 6% is required to be maintained with SBP on FE-25 deposits as specified in BSD Circular No. 15 dated June 21, 2008. Balance held under this account is non-remunerative.

		Note	2014	2013
		-	Rupees i	n '000
7	BALANCES WITH OTHER BANKS			
	In Pakistan			
	- on current accounts		8,198	7,359
	- on deposit accounts	7.1	114,455	50,282
			122,653	57,641
	Outside Pakistan			
	- on current accounts		725,237	961,076
	- on deposit accounts			_
	·		725,237	961,076
			847,890	1,018,717

7.1 Represents deposits with various Islamic commercial banks under Musharakah and Mudarabah arrangements. The expected profit rate on these arrangements is 6% (2013: 6%) per annum.

		Note	2014	2013
8	DUE FROM FINANCIAL INSTITUTIONS	-	Rupees	in '000
	Sukuk Murabahah	8.1	6,418	6,418
	Commodity Murabahah - local currency	8.2 & 8.3	7,389,208 7,395,626	6,511,173 6,517,591
	Bai Muajjal	_	10,754,366	
			18,149,992	6,517,591
	Provision against Sukuk Murabahah	8.1	(6,418)	(6,418)
		=	18,143,574	6,511,173

8.1 In prior, the Group entered into Sukuk Murabahah arrangement under which the Group appointed its client as an agent under asset purchase agreement to purchase the underlying sukuk from open market on its behalf and later sell them on deferred Murabahah basis. The maturity date of the deal was February 08, 2009. The Group is making efforts to recover the outstanding balance and has made a provision against the outstanding amount.



8.2 The Group has entered into Commodity Murabahah agreements under which the Group purchases an underlying commodity from open market through an agent and sells it to a financial institution on credit with profit. The profit rates on the agreements range between 9.50% to 10.00% (2013: 9.95% to 10.35%) per annum and the agreements have a maturity ranging from 2 days to 182 days (2013: 2 days to 7 days).

		Note	<b>2014</b> 2013 Rupees in '000		
8.3	Commodity Murabahah sale price Purchase price		517,290,527 (516,435,000) 855,527	513,190,977 (512,592,000) 598,977	
	Deferred Commodity Murabahah income				
	Opening balance Deferred during the year Recognised during the year	17	4,723 855,527 (778,745) 81,505	33,145 598,977 (627,399) 4,723	
	Commodity Murabahah				
	Opening balance Sales during the year Received during the year		6,511,173 517,290,527 (516,412,492) 7,389,208	4,975,672 513,190,977 (511,655,476) 6,511,173	

- 8.4 This represents Bai Muajjal agreements entered into with SBP whereby the Group sold sukuks having carrying value of Rs 9,510.997 million to SBP on deferred payment basis. The average return on these transactions is 9.79% per annum. The balances are due between October 2015 to December 2015.
- 8.5 Particulars of amounts due from financial institutions with respect to currencies:

- In local currency	18,149,992	6,517,591	
- In foreign currency			
	18,149,992	6,517,591	

#### 9 INVESTMENTS

#### 9.1 Investments by types

			2014			2013			
		Note	Held by the Bank	Given as collateral	Total	Held by the Bank		Total	
					Rup	ees in '000			
	Available for sale securities								
	Sukuk / Certificates	9.3	30,644,970	-	30,644,970	31,255,943	-	31,255,943	
	Units of Open-end mutual fund	9.4	21	-	21	21	-	21	
			30,644,991	•	30,644,991	31,255,964	-	31,255,964	
	Modaraba								
	Modaraba-Al-Mali	9.6	16,208	•	16,208	16,208	-	16,208	
	Total investments at cost		30,661,199	-	30,661,199	31,272,172	-	31,272,172	
	Less: Provision for diminution in								
	value of investments	9.7	(14,653)	-	(14,653)	(13,866)	-	(13,866)	
	Investments - net of Provisions (Deficit) / Surplus on revaluation of		30,646,546	-	30,646,546	31,258,306	-	31,258,306	
	available-for-sale securities	20	(135,124)	-	(135,124)	170,996	-	170,996	
	Total investments at market value		30,511,422	•	30,511,422	31,429,302	-	31,429,302	
					Note	2014		2013	
9.2	.2 Investments by segments Rupees in				oees in 'C	000			
	Federal Government Securities			0.0	00.400	450	00 000 054		
	GOP Ijarah Sukuks				9.3	28,490,	153	29,283,051	
	Sukuk certificates								
	Sukuks - unlisted			9.3	2,154,	817	1,972,892		
	Fully paid up ordinary shares / Units								
	Modaraba Certificates				9.6	16,	208	16,208	
	Units of Open-end Mutual Fu	nds			9.4		21	21	
	Total investments at cos	st				30,661,	199	31,272,172	
	Less: Provision for diminution			9.7	(14,		(13,866)		
	Investments - net of pro	visions	sions			30,646,	546 —	31,258,306	
		(Deficit) / surplus on revaluation of available-for-sale securities		20		<b>(135,124)</b> 170			
	Total investments at ma	ırket va	alue			30,511,	422	31,429,302	
							_ =		



#### 9.3 Available for sale securities

Name of the investee company	Note	2014 Number of	2013 Certificates	Face Value	2014 Cost	2013 Cost
Federal Government					Rupees	s in '000
ljarah GOP Sukuk - 7	9.3.1	_	31,500	Rs. 100,000	-	3,150,070
ljarah GOP Sukuk - 8	9.3.2	-	22,500	Rs. 100,000	-	2,250,044
ljarah GOP Sukuk - 9	9.3.3	13,760	43,550	Rs. 100,000	1,376,000	4,362,278
ljarah GOP Sukuk - 10	9.3.4	39,750	44,750	Rs. 100,000	3,982,094	4,493,162
ljarah GOP Sukuk - 11	9.3.5	30,325	30,000	Rs. 100,000	3,032,724	3,000,000
ljarah GOP Sukuk - 12	9.3.6	86,950	89,500	Rs. 100,000	8,720,504	9,010,419
ljarah GOP Sukuk - 13	9.3.7	34,975	14,965	Rs. 100,000	3,528,647	1,509,199
ljarah GOP Sukuk - 14	9.3.8	15,000	15,000	Rs. 100,000	1,504,546	1,507,879
ljarah GOP Sukuk - 15	9.3.9	63,393	-	Rs. 100,000	6,345,638	-
					28,490,153	29,283,051
Others						
WAPDA Second Sukuk Certificates	9.3.10	134,000	134,000	Rs. 5,000	334,724	446,170
WAPDA Third Sukuk Certificates	9.3.11	32,600	-	Rs. 5,000	175,740	-
Pak Electron Sukuk	9.3.12	60,000	60,000	Rs. 5,000	128,571	128,571
Amtex Sukuk	9.3.13	59,000	59,000	Rs. 5,000	221,250	221,250
Engro Fertilizer Sukuk	9.3.14	65,000	65,000	Rs. 5,000	324,619	323,802
Security Leasing Sukuk	9.3.15	2,000	2,000	Rs. 5,000	3,080	3,284
New Allied Electronics (LG) - Sukuk	9.3.16	11,000	11,000	Rs. 5,000	55,000	55,000
Sui Southern Gas Company Sukuk	9.3.17	120,000	120,000	Rs. 5,000	600,000	600,000
Kohat Cement Sukuk	-	27,000		Rs. 5,000	-	9,151
Eden Housing Sukuk	9.3.18	50,000	50,000	Rs. 5,000	36,738	55,576
Optimus Sukuk	9.3.19	50,000	50,000	Rs. 5,000	20,837	62,503
HBFC Sukuk	-	15,000	Rs. 5,000	-	7,500	
K-Electric Azm Sukuk 2	9.3.20	50,000	-	Rs. 5,000	254,258	-
Central Bank of Bahrain (FCY Sukuk)	-	5	USD 100,000	-	60,085	
					2,154,817	1,972,892
					30,644,970	31,255,943

- 9.3.1 The profit rate on these sukuks comprised of six months weighted average yield of six month market treasury bills. The principal has been redeemed on maturity in March 2014. These were backed by Government of Pakistan's Sovereign Guarantee.
- 9.3.2 The profit rate on these sukuks comprised of six months weighted average yield of six month market treasury bills. The principal has been redeemed on maturity in May 2014. These were backed by Government of Pakistan's Sovereign Guarantee.
- 9.3.3 The profit rate on these sukuks comprises of six months weighted average yield of six month market treasury bills. During the current year, the SBP has extended the maturity of these Sukuks from December 2014 to November 2015. These are backed by Government of Pakistan's Sovereign Guarantee.
- 9.3.4 The profit rate on these sukuks comprises of six months weighted average yield of six month market treasury bills. During the current year, the SBP has extended the maturity of these Sukuks from March 2015 to November 2015. These are backed by Government of Pakistan's Sovereign Guarantee.



- 9.3.5 The profit rate on these sukuks comprises of six months weighted average yield of six month market treasury bills. During the current year, the SBP has extended the maturity of these Sukuks from April 2015 to November 2015. These are backed by Government of Pakistan's Sovereign Guarantee.
- 9.3.6 The profit rate on these sukuks comprises of six months weighted average yield of six month market treasury bills. During the current year, the SBP has extended the maturity of these Sukuks from June 2015 to November 2015. These are backed by Government of Pakistan's Sovereign Guarantee.
- 9.3.7 The profit rate on these sukuks comprises of six months weighted average yield of six month market treasury bills minus 25 basis points. During the current year, the SBP has extended the maturity of these Sukuks from September 2015 to November 2015. These are backed by Government of Pakistan's Sovereign Guarantee.
- 9.3.8 The profit rate on these sukuks comprises of six months weighted average yield of six month market treasury bills minus 30 basis points. The principal is redeemable on maturity in March 2016. These are backed by Government of Pakistan's Sovereign Guarantee.
- 9.3.9 The profit rate on these sukuks comprises of six months weighted average yield of six month market treasury bills minus 200 basis points. The principal is redeemable on maturity in June 2017. These are backed by Government of Pakistan's Sovereign Guarantee.
- 9.3.10 These carry profit at the rate of six months KIBOR minus 25 basis points (2013: six months KIBOR minus 25 basis points) receivable on semi-annual basis with maturity in July 2017. The principal is repayable in 12 equal semi-annual installments with first installment falling due in the 54th month from the first drawdown date. The issue amount and rentals are backed by Government of Pakistan's Sovereign Guarantee.
- 9.3.11 These carry profit at the rate of six months KIBOR plus 100 basis points (2013: Nil) receivable on semi-annual basis with maturity in October 2021. The principal is repayable in 14 equal semi-annual installments with first installment falling due in the 18th month from the first drawdown date. The issue amount and rentals are backed by Government of Pakistan's Sovereign Guarantee.
- 9.3.12 These Sukuks carry profit at the rate of three months KIBOR plus 175 basis points (2013: three months KIBOR plus 175 basis points) receivable quarterly based on Diminishing Musharakah mechanism with maturity in September 2016. The outstanding principal will be redeemed in 6 equal quarterly installments starting from June 2015.
- 9.3.13 The sukuks have been matured in October 2012. As per the terms, principal was due to be redeemed in 12 consecutive quarterly installments with the first such installment falling due not later than the end of 27 months from the last draw down. These Sukuks are backed by guarantee of Rs. 740 million from the Bank of Punjab. During 2010, Amtex defaulted in its principal repayment. Consequently, the Group suspended the accrual of profit on the Sukuk. In 2011, the Group called the guarantee given by the Bank of Punjab (BoP) which was stayed by Lahore High Court in a case filed by Amtex. In 2014, the Court has ordered BoP to deposit the amount of guarantee with the Court till the disposal of the case. The Group has also filed recovery case against Amtex and BoP, however, in view of BoP guarantee no provision has been made against the sukuk.



- 9.3.14 These carry profit at the rate of six months KIBOR plus 150 basis points (2013: six months KIBOR plus 150 basis points) receivable semi annually based on Diminishing Musharakah mechanism with maturity in September 2015. Principal repayment to be made in two consecutive, equal semi annual installments, the first such installment falling due on the 90th month from the date of the first contribution under the facility. As a security first pari passu charge has been provided on all present and future fixed assets of the company with margin.
- 9.3.15 Since last restructuring, these Sukuks carry profit at the rate of 0%, (2013: 0%). The accrued profit amount will be repaid in six equal monthly installments staring from 43rd month. Principal to be repaid in 48 months starting from April 2010. As per the restructured plan, principal will be repaid in 36 monthly installments and the accrued portion of profit upto March 2011 has been waived.
  - However, the issuer was unable to comply with the above restructuring plan and has executed a revised restructuring plan which has been approved by the minority sukuk holders. Currently, the customer is making payments as per the restructuring plan approved by the minority sukuk holders.
- 9.3.16 These carried profit at the rate of three months KIBOR plus 220 basis points (2013: three months KIBOR plus 220 basis points) receivable semi-annually with maturity in December 2012. The principal was to be repaid in 6 consecutive semi-annual installments, the first such installment falling not later than the end of 30th month from the date of issue. As a security first pari passu charge over all present and future fixed assets amounting to Rs. 800 million of the company, irrevocable guarantee of a Financial Institution and Personal Guarantee of sponsoring directors has been provided. The customer has defaulted in its payments towards the Group. An amount of Rs. 55 million has been deposited with the Group over which lien in favour of the Group has been marked. Hence, no provision has been recognised by the Group.
- 9.3.17 These carry profit at the rate of three months KIBOR plus 75 basis points receivable on quarterly basis. The purchase price and rentals are backed by Government of Pakistan's Sovereign Guarantee. As a security first pari passu charge over fixed assets of the company or equitable mortgage on selected land and building with 25% margin had been provided.
- 9.3.18 These sukuks carry profit at the rate of three months KIBOR plus 300 basis points for the period between June 30, 2013 and June 29, 2014 (2013: three months KIBOR plus 250 basis points upto June 29, 2013 and three months KIBOR plus 300 basis points for the period between June 30, 2013 and June 29, 2014) receivable quarterly based on Diminishing Musharakah mechanism with maturity in June 2014. The customer has defaulted in its payment towards the Group. As a security, charge over hypothecated assets amounting to Rs. 2,445 million (inclusive of approximately 33.5% margin) and a charge over the mortgaged property of the company amounting to Rs. 1,820 million (inclusive of 10% margin) has been created by the issuer in favour of the trustee.
- 9.3.19 These carry profit at the rate of six months KIBOR plus 125 basis points (2013: six months KIBOR plus 125 basis points) receivable quarterly based on Diminishing Musharakah mechanism with maturity in April 2015. The principal will be repaid in 24 consecutive quarterly installments, the first such installment falling due not later than the end of the 15th month from the last drawdown. As a security, first specific charge on specified vehicles amounting to Rs. 250 million of the company (on market value to be established every year by approved valuer) and a 25% margin over the principal amount in the form of first floating charge on the company's present and future current assets has been provided.
- 9.3.20 These carry profit at the rate of three months KIBOR plus 225 basis points receivable quarterly with maturity in March 2017. The principal is fully redeemable on maturity. As a security exclusive hypothecation charge has been provided on the assets of the company.



#### 9.4 Details of investments in Mutual Funds

	2014	2013	2014	2013
Name of investee fund	Number	of units		ost s in '000)
Open - ended mutual funds				
Meezan Cash Fund	156	151	5	5
Meezan Islamic Fund	320	277	5	5
Meezan Islamic Income Fund	158	147	5	5
Meezan Balanced Fund	1,171	1,000	6	6
		=	21	21

#### 9.5 Quality of Available for Sale Securities

2014	2013	2014	2013
Long / Medi Rating (Where		Rupees	s in '000

#### Sukuks / Certificates - (at market value / cost)

Sukuks / Certificates - (at market value / cost)				
ljarah GOP Sukuk - 7	-	Unrated	-	3,154,725
ljarah GOP Sukuk - 8	-	Unrated	-	2,262,150
ljarah GOP Sukuk - 9	Unrated	Unrated	1,377,789	4,396,372
ljarah GOP Sukuk - 10	Unrated	Unrated	3,981,758	4,524,673
ljarah GOP Sukuk - 11	Unrated	Unrated	3,040,081	3,032,700
ljarah GOP Sukuk - 12	Unrated	Unrated	8,715,868	9,051,135
ljarah GOP Sukuk - 13	Unrated	Unrated	3,504,845	1,514,907
ljarah GOP Sukuk - 14	Unrated	Unrated	1,503,300	1,515,750
Ijarah GOP Sukuk - 15	Unrated	-	6,225,193	-
WAPDA Second Sukuk Certificates	Unrated	Unrated	334,114	446,935
WAPDA Third Sukuk Certificates	Unrated	-	174,837	-
Pak Elektron Limited - Sukuk	A-	Withdrawn	128,571	128,571
Amtex - Sukuk	Unrated	Unrated	221,250	221,250
Engro Chemicals Pakistan Limited - Sukuk	Α	A-	324,619	323,802
Security Leasing - Sukuk	Unrated	Unrated	3,081	3,284
New Allied Electronics (LG) - Sukuk	Unrated	Unrated	55,000	55,000
Sui Southern Gas Company Limited - Sukuk	AA-	AA-	600,000	600,000
Kohat Cement - Sukuk	-	Unrated	-	9,151
Eden Housing - Sukuk	Unrated	Unrated	36,738	55,576
Optimus - Sukuk	Α	А	20,837	62,503
House Building Finance Corporation - Sukuk	-	Α	-	7,500
K-Electric Azm Sukuk 2	AA	-	258,750	-
Central Bank of Bahrain (FCY Sukuk)	-	BBB	-	59,621
Units of open-end mutual funds (at market val			30,506,631	31,425,605
Meezan Cash Fund	AA(f)	AA(f)	8	8
Meezan Islamic Fund	AM2+	5 Star	18	14
Meezan Islamic Income Fund	A-(f)	A-(f)	8	7
Meezan Balanced Fund	AM2+	AM2	17	14
Woozan Balanood Fand	7 (1412 )	7 (14)2	51	43
		-	30,506,682	31,425,648
Less: Provision for diminution in the value of inve-	stments		(14,653)	(13,866)
		-	30,492,029	31,411,782

<sup>\*</sup> Entity rating was used where sukuk rating was not available.



#### 9.6 Details of investment in modaraba certificates

	Name of investee	Percei Hold			oer of icates	Market V	alue	C	ost
		2014	2013	2014	2013	2014	2013	2014	2013
	Modaraba Al-Mali (related party)	13	13	2,342,177	2,342,17	7 <b>5,528</b> =	3,654	16,208	16,208
						Note	2014		2013
						14010			'000
9.7	Particular of pro	ovision for	diminutio	on in the val	ue of inve	stments	110	ipoco ini	000
	Opening balance Charge for the ye Reversal during	ear						866 787	13,866 - -
	Closing balance	ino your				-	14,	653	13,866
	Ü					=			
10	ISLAMIC FINAN	ICING AND	RELATE	D ASSETS					
	In Pakistan - Murabahah fin - Istisna financir - Diminishing Mi - Diminishing Mi	ng and relat usharakah			10.1, 10.6 & 10. 10.2 & 10.7	6,946,722 3,673,349		9,304,737 9,231,316 2,305,290	
	Others - Against Bills Post Due Acce - Salam		l			10.3		136 848 297	5,498,705 25,026 29,076 250,000
	- Muswammah 1	financing ar	nd related	assets		10.4	7,191,	343	9,150,261
	- Financing to e	mployees				10.1	1,159,		973,125
							38,682,	735	36,767,536
	Housing finance Net investment i Ijarah financing u Gross financing	n Ijarah fina under IFAS	2 and rela	ted assets		10.11 10.5			120,022 106,097 1,938,391 38,932,046
	Less: Provision a		-performir	ng Financing					
	- Spe - Ger					10.13 & 10.14 10.13 & 10.14		414) 644)	(575,843) (47,470)
	Islamic financin	g and rela	ted asset	s – net of pr	ovisions		41,097,	058	38,308,733
10.1	Murabahah fina	ncing and	related a	ssets					
	Murabahah finar	ncing					13,004,	733	6,577,204
	Advance against		h financin	g		_	2,454,	247	2,727,533
							15,458,	980	9,304,737

	Note	2014	2013
		Rupees	s in '000
10.2 Istisna financing and related assets			
Istisna financing Advance against Istisna financing Istisna inventories		3,982,917 2,053,984 909,821	3,015,335 5,976,931 239,050
		6,946,722	9,231,316
10.3 Diminishing Musharakah financing and related asso	ets		
Diminishing Musharkah financing		4,119,936	5,486,460
Advance against Diminishing Musharakah financing		1,200	12,245
		4,121,136	5,498,705
10.4 Muswammah financing and related assets			
Muswammah financing		3,657,257	2,030,121
Muswammah inventories		3,534,086	7,120,140
		7,191,343	9,150,261
10.5 Ijarah financing under IFAS 2 and related assets			
Net book value of assets under IFAS 2	10.12	2,467,367	1,769,147
Advance against Ijarah financing		363,267	169,244
		2,830,634	1,938,391
<ul><li>10.6 Murabahah financing and related assets includes million) and advance amounting to Rs.Nil (2013: Rs.</li><li>10.7 Istisna financing and related assets includes financing</li></ul>	42 million) under Isl	amic Export Refi	nance Scheme.
advance amounting to Rs. 506 million (2013: Rs. 30			
		2014	2013
		Rupees	s in '000
10.8 Murabahah sale price (for transactions during the year	)	33,670,070	21,917,500
Purchase price (for transactions during the year)	•	(32,337,157)	(21,214,875)
		1,332,913	702,625
10.8.1 Deferred Murabahah income			
Opening balance		135,031	116,877
Arising during the year		1,332,913	702,625
Recognised during the year		<u>(1,144,428)</u> 323,516	<u>(684,471)</u> 135,031
10.8.2Murabahah receivable			
Opening balance		6,577,204	6,250,321
Sales during the year		33,670,070	21,917,500
Received during the year		(27,242,541)	(21,590,617)
		13,004,733	6,577,204



Note **2014** 2013 ----- Rupees in '000 -----

#### 10.9 Particulars of Islamic financing and related assets

10.9.1 In local currency 41,466,587 38,932,046 In foreign currency 231,529 -

10.9.2 Short-term (for upto one year)
Long-term (for over one year)

**30,008,209 11,689,907 41,698,116 28,**019,435 10,912,611 38,932,046

10.10 This includes Rs 3.069 million (2013: Rs 3.421 million) mark up free financing to employees given under the holding company's Human Resource Policy.

#### 10.11 Net investment in Ijarah financing in Pakistan

	20	14		2013					
Not later than one and less then five years		Over five years Total		Not later than one year	Later than one and less then five years	Over five years	Total		
			Rupee	s in '000					
46,051	11,675	-	57,726	51,269	19,447	-	70,716		
21,581	8,811	-	30,392	32,107	8,811	-	40,918		
67,632	20,486	-	88,118	83,376	28,258	-	111,634		
(1,291)	(362)	•	(1,653)	(3,118)	(2,419)	-	(5,537)		
66,341	20,124		86,465	80,258	25,839	-	106,097		

Residual value Minimum ljarah payments Profit for future periods Present value of minimum Ijarah payments

ljarah rentals receivable

#### 10.12 Ijarah Assets

		Cost			imulated depr	eciation	Book value		
	As at January 01, 2014	Addition / (deletions) (transfered)	As at December 31, 2014	As at January 01, 2014	Charge / (deletions)	As at December 31, 2014	as at December 31, 2014	Rate of Depreciation %	
				Rupees	in '000				-
Plant and Machinery	730,133	305,407 (161,540)	874,000	269,372	252,792 (140,265)	381,899	492,101	20-33.33	
Vehicles	1,892,138	1,227,401 (325,135)	2,794,404	583,752	404,562 (169,176)	819,138	1,975,266	20-33.33	
	2,622,271	1,532,808 (486,675)	3,668,404	853,124	657,354 (309,441)	1,201,037	2,467,367		

			20	)13								
	Cost		Accı	umulated depre	ciation	Book value						
As at January 01, 2013	Addition / (deletions) / (transfers)	(deletions) December		As at January 01, 2013 Charge / (deletions)		as at December 31, 2013	Rate of Depreciation %					
Rupees in '000												
522,073	323,497 (115,437)	730,133	205,052	173,903 (109,583)	269,372	460,761	20-33.33					
1,422,471	775,052 (305,385)	1,892,138	399,696	340,731 (156,675)	583,752	1,308,386	20-33.33					
1,944,544	1,098,549 (420,822)	2,622,271	604,748	514,634 (266,258)	853,124	1,769,147						

#### 10.12.1 Net investment in Ijarah financing - IFAS 2

Plant and Machinery

ljarah rentals receivable

Vehicles

	201	14		2013							
Not later than one year	Later than one and less then five years	one and less then years Tot		Not later than one year Later than one and less then five years		Over five years	Total				
	Rupees in '000										
945,673	1,500,417	-	2,446,090	738,376	1,116,968		1,855,344				

10.13 Islamic financing and related assets include Rs.1,061.929 million (2013: Rs 1,108.871 million) which have been placed under non-performing status as follows:

						2014					
Category of Classification		Classified financing and related assets			Pro	Provision Required			Provision Held		
		Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total	
						Rupees in '00	0				
Oth	ner Assets especially										
r	nentioned (OAEM)	95,067	-	95,067	-	-	-		-	-	
Sul	ostandard	75,587	-	75,587	7,259	-	7,259	7,259	-	7,259	
Do	ubtful	56,960	-	56,960	7,614	-	7,614	7,614	-	7,614	
Los	SS	834,315	-	834,315	509,541	-	509,541	509,541		509,541	
		1,061,929	-	1,061,929	524,414	-	524,414	524,414	-	524,414	

					2013				
Category of Classification	Classified financing and related assets			Provision Required			Provision Held		
	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total
				R	upees in '000				
Other Assets especially									
mentioned (OAEM)	-	-	-	-	-	-	-	-	-
Substandard	133,313	-	133,313	1,431	-	1,431	1,431	-	1,431
Doubtful	24,725	-	24,725	2,576	-	2,576	2,576	-	2,576
Loss	950,833	-	950,833	571,836	-	571,836	571,836	-	571,836
	1,108,871	-	1,108,871	575,843	-	575.843	575.843	-	575,843



#### 10.14 Particulars of provision against non-performing Islamic financing and related assets:

		2014		2013			
	Specific	General	Total	Specific	General	Total	
			Rupees	in '000			
Opening balance	575,843	47,470	623,313	467,002	33,565	500,567	
Charge for the year Reversals	72,056 (123,485) (51,429)	29,174 - 29,174	101,230 (123,485) (22,255)	172,753 (63,912) 108,841	13,905 - 13,905	186,658 (63,912) 122,746	
Closing balance	524,414	76,644	601,058	575,843	47,470	623,313	

#### 10.14.1 Particulars of provision against non-performing Islamic financing and related assets:

		2014			2013			
	Specific	General	Total	Specific	General	Total		
		Rupees in '000						
In local currency	524,414	76,644	601,058	575,843	47,470	623,313		
In foreign currency	524,414	76,644	601,058	575,843	47,470	623,313		

10.14.1.1 In accordance with BSD Circular No. 2 dated January 27, 2009 issued by the SBP, the Group has availed the benefit of Forced Sale Value (FSV) of collaterals against the non-performing financings. The benefit availed as at December 31, 2014 amounts to Rs 316.283 million (2013: Rs 354.050 million). The additional profit arising from availing the FSV benefit - net of tax as at December 31, 2014 amounts to Rs 205.584 million (2013: Rs. 230.133 million). The increase in profit, due to availing of the benefit, is not available for distribution of cash and stock dividend to share holders of the holding company.

10.15Particulars of financing to directors, executives or officers of the Group	Rupees in	.000
Financing due by directors, executives or officers of the group or any of them either severally or jointly with any other persons		
Balance at beginning of year	973,125	661,813
Financing granted during the year	478.207	483,502

Note

2014

2013

Financing granted during the year	478,207	483,502
Repayments	(292,272)	(172,190)
Balance at end of year	1,159,060	973,125

#### 11 OPERATING FIXED ASSETS

Capital work-in-progress	11.1	41,714	222,893
Property and equipment	11.2	3,306,371	2,715,180
Intangible assets	11.3	39,197	28,547
		3,387,282	2,966,620

#### 11.1 Capital work-in-progress

Equipment	-	-
Advances to suppliers and contractors	11,714	192,893
Civil works	30,000	30,000
	41,714	222,893
and the second of the second o		

#### 11.2 Property and equipment

					2014				
		COST /RE	VALUATIO	N	D	EPRECIATIO	N	Net book	
	As at January 01, 2014	Additions/ adjustments / revaluation surplus*	(Disposals)	As at December 31, 2014	As at January 01, 2014	January the year /		value as at December 31, 2014	Rate of Depreciation %
At revalued amounts				F	Rupees in '	000			
Freehold Land	371,350	99,400	-	486,748	-	-		486,748	
		15,998 *							
Building on leasehold	1,384,315	- (28,107) *	-	1,528,388	2,394	27,570 -	1,857	1,526,531	2
land		172,180 *				(28,107) *			
At cost									
Furniture and fixture	1,069,244	313,807 - -	-	1,383,051	450,007	130,468 - -	580,475	802,576	10
Electrical, office and computer equipment	1,270,893	320,269 - -	(5,289)	1,585,873	930,281	170,729 (5,057)	1,095,953	489,920	15 - 25
Vehicles	5,053	:	(2,117)	2,936	2,993	417 (175) (895)	2,340	596	20
	4,100,855	733,476 (28,107) 188,178	(7,406)	4,986,996	1,385,675	329,184 (5,232) (29,002)	1,680,625	3,306,371	



				2013				
	COST /RE	VALUATION	J	DE	PRECIATION	V	Mat haal	
As at January 01, 2013	Additions/ adjustments / revaluation surplus	(Disposals)	As at December 31, 2013	As at January 01, 2013	Charge for the year / (disposals) / adjustments	As at December 31, 2013	Net book value as at December 31, 2013	Rate of Depreciation %

------ Rupees in '000 ------

				""	apecs iii o	00			
At revalued amounts									
Freehold Land	275,128	-	-	371,350	-	-	-	371,350	-
		96,222 *				-			
Building on leasehold land	876,182	- (210,437) * 801,112 *	(82,542)	1,384,315	222,756	11,140 (21,065) (210,437) *	2,394	1,381,921	2
At cost									
Furniture and fixture	970,779	98,642 - -	(177)	1,069,244	349,751	100,394 (138)	450,007	619,237	10
Electrical, office and computer equipment	1,084,376	189,514 - -	(2,997)	1,270,893	818,205	115,019 (2,943)	930,281	340,612	15 - 25
Vehicles	6,534	3,148 (887)	(3,742)	5,053	3,330	1,839 (2,176)	2,993	2,060	20
	3,212,999	291,304 (211,324) 897,334	(89,458)	4,100,855	1,394,042	228,392 (26,322) (210,437)	1,385,675	2,715,180	

#### 11.2.1 Details of property and equipment disposed-off

The details of property and equipment disposed-off during the year are disclosed in 'Annexure I'

#### 11.3 Intangible asset

				20	)14			
		COST		Α	MORTISATION	Book value		
	As at January 01, 2014	Addition / (disposal) / Adjustment	As at December 31, 2014	As at January 01, 2014	Charge for the year / (disposals) / adjustments	As at December 31, 2014	as at December 31, 2014	Rate of Amortisation %
				Rupees	s in '000			
Computer software	178,350	25,754	204,104	149,803	15,104	164,907	39,197	20
		-			-			
				20	)13			
		COST			AMORTISATION	V	Book value	
	As at January 01, 2013	Addition / (disposal) / Adjustment	As at December 31, 2013	As at January 01, 2013	Charge for the year / (disposals) / adjustments	As at December 31, 2013	as at December 31, 2013	Rate of Amortisation %
				Rupees	s in '000			
Computer software	168,022	10,328	178,350	120,718	29,085	149,803	28,547	20

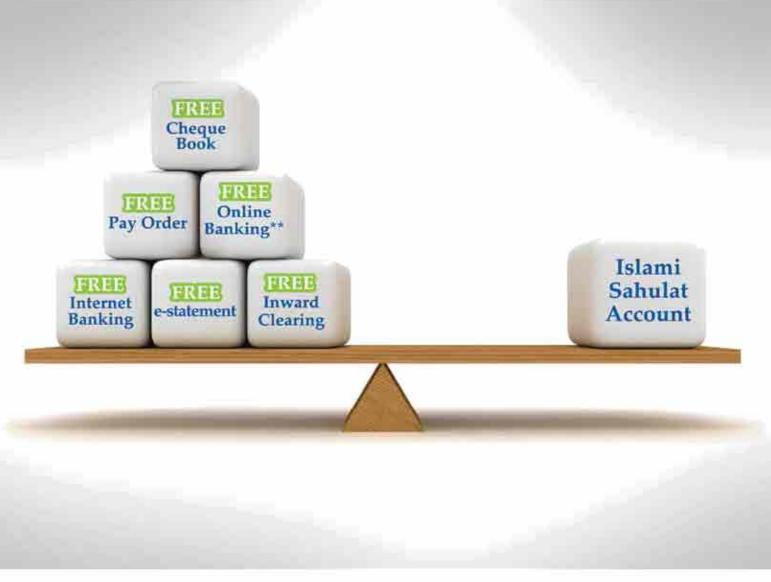
- 11.4 Cost of fully depreciated properties and equipment that are still in the Group's use, as at December 31, 2014, amounted to Rs. 730.922 million (2013: Rs 767.875 million). The cost of fully amortised intangible assets that are still in the Group use, as at December 31, 2014 amounted to Rs.142.535 million (2013: 31.308 million).
- 11.5 During the year 2014, the Group freehold land and buildings on leasehold land were revalued by M/s Javed & Akbani (Valuation and Engineering Consultants) on the basis of their professional assessment of the present market value. As a result of revaluation the market value of freehold land and buildings on leasehold land were determined at Rs. 2,036.165 million.

Had there been no revaluation, the carrying amount of revalued assets at December 31, 2014 would have been as follows:

	CC	OST			DEPRECIATION				
As at January 01, 2014	ry Additions (Disposals) December		ditions (Disposals) December January Charge for the year's		As at December 31, 2014	Net book value as at December 31, 2014			
			Rupees	in '000					
275,128	-	-	275,128	-	-	-	275,128		
793,640	99,400	-	893,040	210,437	14,708	225,145	667,895		
1,068,768	99,400	-	1,168,168	210,437	14,708	225,145	943.023		

Freehold Land Building on lease hold land

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	Note	2014	2013
OTHER ASSETS		Rupees in	n '000
Profit / return accrued in local currency Profit / return accrued in foreign currency Advances, deposits, advance rent and other prepayments Advance taxation (payments less provision) Non-banking assets acquired in satisfaction of claims	12.1	995,104 15 169,082 28,579 260,510	928,743 12 213,686 7,003 308,410
Dividend receivable Branch Adjustement Account Defined Benefit Plan assets Unrealised gain on forward foreign exchange promises		22,700 11,870 -	293 - 26,605 -
Goodwill Banca takaful Income receivable Insurance claim receivable Car Ijarah repossession	12.4	20,025 21,000 16,546 1,506	59,232 7,000 23,555 833
Receivable against First WAPDA Sukuk Other receivables	12.2	50,000 104,373 1,701,310	50,000 <u>92,565</u> 1,717,937
Less: Provision held against other assets Other assets (net of provisions)	12.3	(58,063) 1,643,247	(35,027) 1,682,910

12

- 12.1 The market value of Non-Banking assets acquired in satisfaction of claims is Rs. 269.764 million (2013: 365.682 million).
- 12.2 The Group had purchased 10,000 certificates on June 25, 2009 of first wapda sukuk through a negotiated transaction for a cash consideration of Rs. 50.228 million having face value of Rs. 50 million. These certificates were available in the seller's Central Depository Company (CDC) account and on completion of the transaction were transferred to the Group's CDC account. However, the periodic Ijarah Rental dues were not paid to the Group on the plea that there exists certain discrepancy with respect to ownership of the asset. The amount has been shown under "other assets" as the certificates were matured in 2012 as per the terms of the sukuk issue. The Group has not recognised any provision in respect of the above amount as it is fully secured through a lien over a deposit account.

	Note	<b>2014</b> Rupees in	2013 1 '000
12.3 Provision held against other assets			
Opening balance Charge for the year Reversals Closing balance		35,027 23,036 - 58,063	30,984 4,043 - 35,027
12.4 Goodwill			
As at January 1 Impairment - charged during the year Net book value as at December 31		59,232 (39,207) 20,025	59,232 - 59,232

#### Impairment testing of goodwill

During current year, as part of impairment testing of goodwill, the management has determined the recoverable amount of subsidiary company (i.e. Cash generating unit) at its break up value appearing in the financial statements of the subsidiary company as at December 31, 2014. The difference between the carrying value and the recoverable amount as mentioned above has been recognised as impairment and adjusted against goodwill.

The carrying amount of goodwill allocated to the CGU is as follows:

		Note	2014	2013
			Rupees i	n '000
	- BankIslami Modaraba Investments Limited		20,025	59,232
13	BILLS PAYABLE			
	In Pakistan Outside Pakistan		918,435	835,562 -
			918,435	835,562
14	DUE TO FINANCIAL INSTITUTIONS			
	In Pakistan Outside Pakistan	561,000 -	2,538,000	
			561,000	2,538,000
14.1	Details of due to financial institutions secured /	unsecure	ed	
	Secured Borrowings from State Bank of Pakistan under Islamic Export Refinance Scheme	14.1.1	561,000	538,000
	Unsecured Call borrowings		<u>-</u> 561,000	<u>2,000,000</u> <u>2,538,000</u>

14.1.1 The borrowings is on a profit and loss sharing basis and is secured against demand promissory notes executed in favor of the State Bank of Pakistan (SBP). A limit of Rs 1,000 million (2013: 1,000 million) was allocated to the Group by the SBP under Islamic Export Refinance Scheme for the financial year ended December 31, 2014.

### 14.2 Particulars of due to financial institutions with respect to currencies

	In local currency	561,000	2,538,000
	In foreign currencies		
		561,000	2,538,000
15	DEPOSITS AND OTHER ACCOUNTS		
	Customers		
	Fixed deposits	35,087,230	34,552,878
	Savings deposits	36,926,200	27,249,029
	Current accounts - non-remunerative	16,854,088	12,276,481
	Margin accounts - non-remunerative	152,023	197,882
	-	89,019,541	74,276,270
	Financial Institutions		
	Remunerative deposits	1,113,037	745,605
	Non-remunerative deposits	198,292	148,116
		90,330,870	75,169,991



		Note	<b>2014</b> Rupees	2013
15.1 F	Particulars of deposits		Hupees	111 000
	n local currency n foreign currencies		88,585,981 1,744,889 90,330,870	73,564,974 1,605,017 75,169,991
16	DEFERRED TAX LIABILITY			
<i>A</i> T C F	Deferred tax debits arising in respect of: Accumulated tax losses Fax credit against minimum tax Deficit on revaluation of available for sale securities Provision for diminution in the value of investments Provision against non-performing Islamic financing and related assets	16.1 & 16.2	(335) (262,180) (48,418) (13,750) (2,788) (327,471)	(154,837) (200,304) - - (443) (355,584)
lj A	Deferred tax credits arising due to: jarah financing and related assets Accelerated tax depreciation Surplus on revaluation of available for sale securities Surplus on revaluation of fixed assets	S	3,377 182,789 - 340,653 526,819 199,348	19,118 171,911 59,382 280,389 530,800 175,216

- 16.1 The Group has an aggregate amount of Rs. 262.515 million (2013: Rs. 355.141 million) representing deferred tax asset recognised against minimum tax and available tax losses as at December 31, 2014. The management carries out periodic assessments of these assets / losses in order to establish whether the Group would be able to set off the profit earned in future years against these carry forward assets / losses. Based on this assessment the management has recognised the entire deferred tax debit balance on losses and minimum tax amounting to Rs 262.515 million (2013: Rs. 355.141 million). The amount of this benefit has been determined based on the projected figures for the future periods. The determination of future taxable profits is most sensitive to certain key assumptions such as cost to income ratio of the Group, deposit composition, kibor rates, growth of deposits and financings, investment returns, product mix of financings, potential provision against assets and branch expansion plan. Any significant change in the key assumptions may have an effect on the realisability of the deferred tax asset.
- 16.2 In case of another company the Division Bench of the Sindh High Court in its decision dated May 7, 2013 on carry forward of minimum tax in the cases of taxable loss for the year has held by interpreting Section 113(2)(c) of the Income tax Ordinance, 2001 that the benefit of carry forward of minimum tax paid by a company is only available if the tax paid in a particular year is less than minimum tax payable. Accordingly, if no tax is paid / payable by the company due to taxable loss the right to carry forward the minimum tax does not arise. However, the management based on the advice of its legal counsel is of the view that this matter is subject to appeal in larger bench of the High Courts as well as the Supreme Court and valid legal grounds are available to substantiate the Group's case for carry forward of minimum tax, therefore, minimum tax of Rs 262.180 million has been recognised as 'Deferred tax' in these consolidated financial statements.

		Note	2014	2013
47	OTHER LIABILITIES		Rupees ir	า '000
17	OTHER LIABILITIES			
	Profit / return payable in local currency		732,138	805,939
	Profit / return payable in foreign currencies		2,303	742
	Unearned fees and commission		_	3,636
	Accrued expenses		147,692	123,648
	Deferred Murabahah Income - Financing and IERS	10.8.1	323,516	135,031
	Deferred Murabaha Income - Bai Muajjal		804,944	-
	Deferred Murabahah Income - Commodity Murabaha	8.3	81,505	4,723
	Payable to defined contribution plan		1,323	1,845
	Security deposits against ijarah		929,161	591,870
	Branch adjustment account			34,545
	Sundry creditors		10,194	51,109
	Unrealized loss on forward foreign exchange promise		3,145	2,054
	Charity payable	17.1	6,212	7,879
	Retention money		5,248	23,774
	Withholding tax payable		12,369	18,050
	WWF payable		7,052	3,901
	Others	-	42,653 3,109,455	27,540 1,836,286
		:	3,109,433	1,030,200
17.1	Opening balance		7,879	10,197
	Additions during the year		8,945	13,374
	- ·	17.1.1	(10,612)	(15,692)
	Closing balance		6,212	7,879
17.1.1	Charity was paid to the following:			
	Alamgir Welfare Trust International		1,000	1,000
	The Citizen Foundation		2,000	2,000
	The Indus Hospital		2,000	2,000
	Akhuwat Charity		1,000	1,000
	Jamiat Taleem Ul Quran		-	1,000
	Diya Pakistan		500	1,000
	Shoukat Khanum Memorial		2,000	2,000
	Kharadar General Hospital		500	-
	SIUT		-	2,000
	Dow University of Health & Science		-	135
	Patel Hospital		-	1,000
	Institute of Business Administration		575	2,000
	Iqra Welfare Trust			500
	Aman Foundation		200	-
	Nighiban Welfare Association Charity		500	-
	Kainat Zubairi		67	51
	Mehak Ruba		120	-
	Romaila Rashid		150	-
	Muhammad Turab		10.610	15.602
		:	10,612	15,692

17.1.2 Charity was not paid to any staff of the Group or to any individual / organisation in which a director or his spouse had any interest at any time during the year.



#### **18 SHARE CAPITAL**

#### 18.1 Authorised capital

 2014
 2013

 ---- Number of Shares --- ----- Rupees in '000 ----- 

 1,300,000,000
 1,300,000,000
 Ordinary shares of Rs.10 each
 13,000,000
 13,000,000

#### 18.2 Issued, subscribed and paid up capital

	2014			2013				
 Issued or cash	Issued for consideration other than cash	Total	Issued for cash	Issued for consideration other than cash	Total	Ordinary shares of Rs 10 each	2014	2013
 		-Number of	shares			Rupees	in '000	
527,967,898	3 -	527,967,898	527,967,898	-	527,967,898	At beginning of the year	5,279,679	5,279,679
47,904,192	2 -	47,904,192	-	-	-	Issued during the year - right issue	479,042	_
575,872,090	) -	575,872,090	527,967,898	-	527,967,898	Balance as at December 31	5,758,721	5,279,679

18.3 The State Bank of Pakistan (SBP) vide BSD Circular No. 7 of 2009 dated April 15, 2009 has revised the Minimum Capital Requirement for banks. As per this circular the holding Company was required to have a minimum issued, subscribed and paid-up capital (free of losses) of Rs.10 billion as at December 31, 2014. The paid-up capital of the holding Company (free of losses) amounted to Rs. 5.680 billion as at December 31, 2014. As more fully explained in note 1.2 to these financial statements, the Board of Directors of the holding Company have approved the issuance of 432,040,000 ordinary shares of Rs 10 each at par value to all the existing shareholders in proportion of 75.0236 right shares for every 100 ordinary shares held by them.

Note 2014 2013
------ Rupees in '000 -----
19 RESERVES

Statutory Reserves 19.1 273,176 210,446

19.1 Under section 21 of the Banking Companies Ordinance, 1962 an amount of not less than 20% of the profit of the holding Company is to be transferred to create a reserve fund till such time the reserve fund and the share premium account equal the amount of the paid up capital of the holding Company (i.e. Bank). Thereafter, an amount of not less than 10% of the profit is required to be transferred to such reserve fund.



		Note	2014	2013
			Rupees in	า '000
20	SURPLUS ON REVALUATION OF ASSETS			
	Surplus / (Deficit) arising on revaluation of: Fixed Assets Available for sale securities	20.1 20.2	737,310 (86,705) 650,605	616,945 111,614 728,559
20.1	Surplus on revaluation of fixed assets			
	Freehold Land		112,220	96,222
	Building on lease hold land			
	Surplus on revaluation of fixed assets at January 1		801,112	-
	Surplus recognised during the year		172,180	801,112
	Transferred to un-appropriated profit in respect of incremental depreciation charged during the year Related deferred tax liability in respect of incrementa	I	(7,550)	-
	depreciation charged during the year			-
		(11,615) 961,677	801,112	
	Related deferred tax liability on surplus as at January Related deferred tax liability on surplus during the ye Related deferred tax liability in respect of incrementa	(280,389) (60,263)	(280,389)	
	depreciation charged during the year		4,065	-
			(336,587)	(280,389)
			625,090	520,723
			737,310	616,945
20.2	Surplus on revaluation of available for sale securi	ties		
	Federal Government Securities - Ijarah Sukuk Bonds		(142,831)	170,128
	Sukuk certificates - Sukuks unlisted		4,492	(466)
	<ul><li>Fully paid up ordinary shares / Units</li><li>Modaraba Certificates</li><li>Units of Open end Mutual Funds</li></ul>		3,185 30	1,312 2
	Related deferred tax asset / (liability)		(135,124) 48,419	170,996 (59,382)
			(86,705)	111,614



		2014	2013
21	CONTINGENCIES AND COMMITMENTS	Rupees in	n '000
21.1	Transaction-related contingent liabilities		
	Contingent liabilities in respect of performance bonds, bid bonds, warranties, etc. given favouring		
	- Government	299,083	283,827
	- Others	2,613,521	2,003,514
		2,912,604	2,287,341
21.2	Trade-related contingent liabilities		
	Import letter of Credit	2,968,447	3,950,372
	Acceptances	108,638	535,042
	·	3,077,085	4,485,414
21.3	Suit filed by customers for recovery of alleged losses suffered, pending in the High Court, which the		
	Bank has not acknowledged as debt	169,200	831,083

21.3.1 These mainly represent counter claims filed by the borrowers for restricting the Group for disposal of assets (such as mortgaged / pledged assets kept as security), cases where the Bank was proforma defendant for defending its interest in the underlying collateral kept by it at the time of financing.

The ownership of the Group in respect of its investment in 400,000 certificates of Modarabah Al-Mali costing Rs 2,972,822 was disputed by a person. The Group rejected this claim and filed a suit against that party in the High Court of Sindh claiming damages of Rs 20,000,000. The High Court granted an injunction in favour of the Group restraining the person to deal with the shares pending hearing and disposal of the suit. Meanwhile a suit filed by the same party for the winding up the subsidiary company was dismissed by the High Court. After dismissal the party filed a suit against the Group in Banking Court, Karachi, claiming Rs 19,200,000.

The management, based on the opinion of its legal counsel is confident that the Group has a strong case and the suit filed against the Group will be dismissed. Accordingly, no provision has been made in these consolidated financial statements in respect of the above.

21.4 The Deputy Commissioner Inland Revenue (DCIR) passed certain assessment orders against the Group vide letter no 06/97/2012, 07/97/2012 and 08/97/2012, all dated September 25, 2012 under Section 33 of the Federal Excise Duty Act 2005, wherein aggregate demand of federal excise duty of Rs. 69.431 million was raised against the holding company mainly in respect of income from dealing in foreign currencies and certain dispute regarding deposit of the amount amongst Federal and Provincial government.

The Group filed an appeal for the stay of the above demand before the Appellate Tribunal Inland Revenue (ATIR) after the assessment order were confirmed by the Commissioner Inland Revenue (Appeals). The stay application was heard on February 23, 2013. The ATIR accepted the stay application of the Group and had verbally directed that no recovery of demand should be initiated against the Bank till the decision of the main case by the ATIR. The Group deposited an amount of Rs. 10.4 million for filing appeal against the said case. During the current year, the Group deposited an additional amount of Rs 8 million on the verbal instructions of the authorities. The ATIR has set aside the stay appeal in respect of income from dealing in foreign currencies and remanded back the case to the Commissioner Inland Revenue for fresh reassessment proceedings. The management of the Group is confident that the above matter will be decided in favour of the Group and therefore, no provision for any liability which may arise in this respect has been made in these financial statements.

		Note	2014	2013
			Rupees ii	n '000
21.5	Commitments in respect of promises			
	Purchases		1,763,272	1,368,635
	Sales		1,310,100	1,111,164
21.6	Commitments for the acquisition of operating fixed assets		134,178	131,083

#### 21.7 Commitments in respect of financing facilities

The Bank makes commitments to extend financing in the normal course of its business but these being revocable commitments do not attract any significant penalty or expense if the facility is unilaterally withdrawn.

	facility is unilaterally withdrawn.			·
		Note	2014	2013
			Rupees i	n '000
21.8	Other commitments			
	Bills for collection		191,002	93,191
22	PROFIT / RETURN EARNED			
	On financings to: - Customers - Financial institutions  On investments in available for sale securities On deposits / placements with financial institutions Others		3,860,305 916,154 4,776,459 2,987,470 13,144 42,310 7,819,383	2,788,705 728,022 3,516,727 2,738,738 697 34,154 6,290,316
23	PROFIT / RETURN EXPENSED			
	Deposits Other short term fund generation Others		4,277,330 44,349 134,361 4,456,040	3,678,253 47,020 55,833 3,781,106
24	GAIN / LOSS ON SALE OF SECURITIES			
	Federal Govt. Securities: Sukuk Certificates		4,765	-
	Unlisted Securities Sukuk certificates		27,408	-
	Listed Securities: Mutual funds		32,173	6,709 6,709



		Note	<b>2014</b> Rupees i	2013 n '000
25	OTHER INCOME		Парссот	11 000
	Rent on property Gain on termination of financing Gain on sale of property and equipment Income from sale of Non-Banking Asset Amount recovered from staff Income from tracker charges	11.2.1	30,031 4,712 408 1,970 3,120 40,241	2,032 22,858 52,049 - 1,916 - 78,855
26	ADMINISTRATIVE EXPENSES			
	Salaries, allowances, and other benefits Charge for defined benefit plan Contribution to defined contribution plan Non-executive directors' fees, allowances and other expenses Insurance on consumer car ijarah Rent, taxes, insurance, electricity, etc. Legal and professional charges Communications Repairs and maintenance Stationery and printing Advertisement and publicity Auditors' remuneration Depreciation Amortisation CDC and share registrar services Entertainment expense Security service charges Brokerage and commission Travelling and conveyance Remuneration to Shariah Board Fees and subscription Vehicle running and maintenance	26.1 32 33 26.2 11.2 11.3	1,440,813 33,012 43,091 1,550 46,096 722,413 17,755 128,839 87,181 38,159 57,002 8,030 329,184 15,104 10,600 32,682 165,947 7,958 24,184 900 154,683 57,405	1,029,566 23,172 35,989 1,550 35,061 523,335 7,297 91,281 74,058 23,045 53,974 7,800 228,392 29,085 7,152 24,656 111,590 6,717 20,083 1,267 80,379 44,342
	Others		49,084 3,471,672	34,106 2,493,897

**26.1** This includes Rs 77.792 million (2013: Rs. 65.035 million) paid to employees of the Holding company in respect of car monetisation allowance.

#### 26.2 Auditors' remuneration

Audit fee	3,000	2,300
Fee for the review of half yearly financial statements	965	800
Special certifications and sundry advisory services	2,627	3,117
Out-of-pocket expenses	1,438	1,583
	8,030	7,800

	Note	2014	2013
OTHER CHARGES		Rupees	in '000
Penalties imposed by the State Bank of Pakistan		3,250	23,968
Worker's Welfare Fund		9,416	6,221
		12,666	30,189
TAXATION			
- Current year		84,890	68,254
- Prior years		-	-
- Deferred		71,548	55,475
		156,438	123,729

The numerical reconciliation between average tax rate and the applicable tax rate has not been presented in these consolidated financial statements as the provision for current year income tax has been made under section 113 of the Income Tax Ordinance, 2001 (minimum tax on turnover) due to available tax losses brought forward from prior years.

Under Section 114 of the Income Tax Ordinance, 2001 (Ordinance), the Bank has filed the return of income for the tax years 2006 to 2014 on due dates. These returns were deemed completed under the provisions of the prevailing income tax laws as applicable in Pakistan during the relevant accounting years.

In respect of tax year 2007, the Additional Commissioner (Inland Revenue) under section 122(5A) of the Income Tax Ordinance, 2001 amended the return submitted by the holding company by adding / disallowing certain expenses / deductions resulting in reduction of losses claimed by the holding company by Rs 117.505 million. The holding company filed an appeal against the said decision with the Commissioner (Inland Revenue Appeals). The Commissioner (Inland Revenue Appeals) has revised the order of Additional Commissioner and has restricted the amount of disallowance / add back to Rs 47.867 million. The Group has filed appeal before the Appellate Tribunal against these disallowances / add backs.

29	BASIC AND DILUTED EARNINGS PER SHARE	Note	<b>2014</b> Rupees	2013 in '000
	Profit after taxation for the year		313,440	188,810
		-	Number o	of shares
	Weighted average number of ordinary shares in issue		542,882,326	534,350,491
			Rup	ees
	Earning per share - basic / diluted	29.1	0.5774	(Re-stated) 0.3533

29.1 There were no convertible / dilutive potential ordinary shares outstanding as at December 31, 2014 and December 31, 2013.

27

28



30	CASH AND CASH EQUIVALENTS	Note	<b>2014</b> Rupees i	2013 n '000
	Cash and balances with treasury banks Balances with other banks	6 7	6,361,444 847,890 7,209,334	4,883,483 1,018,717 5,902,200
31	STAFF STRENGTH		<b>2014</b> Number of e	2013 mployees
	Permanent Contractual basis Bank's own staff strength at the end of the year Outsourced Total staff strength		1,617 537 2,154 379 2,533	1,224 300 1,524 288 1,812

#### 32.1 General description

32

**DEFINED BENEFIT PLAN** 

The Group operates separate gratuity funds for its employees of the holding company and the subsidiary company. The fund entitles the members to lumpsum payment at the time of retirement, resignation or death. Permanent staff are eligible for such benefits after three years of service.

The number of employees covered under the defined schemes are 1,617 (2013: 1,224). The latest actuarial valuation of the holding company's gratuity scheme was carried out as at December 31, 2014 and subsidiary company as at June 30, 2014. Projected unit credit method, using the following significant assumptions, was used for the valuation of the defined benefit plan:

32.2 Actuarial assumption	2014	2013
-Valuation Discount Rate -Salary Increase Rate	11.25% 10.75%	13.00% 12.50%
-Expected Return on Plan Assets	11.25%	13.00%

Assumptions regarding future mortality are set based on actuarial advice in accordance with published statistics and experience in Pakistan. The rates assumed are based on the adjusted SLIC 2001 - 2005 mortality tables with one year age set back.

		2014	2013
		Rupees i	n '000
32.3	Reconciliation of receivable from defined benefit plan		
	Present value of defined benefit obligations	162,299	124,699
	Fair value of plan assets	(174,342)	(151,477)
	Asset recognised in the consolidated statement		
	of financial position	(12,043)	(26,778)



#### 32.4 Plan assets consist of the following:

<b>333333333333</b>	2014		2013	
	(Rupees in '000)	%	(Rupees in '000)	%
Holding:				
TDRs	76,179	44%	-	0%
PIBs	-	0%	-	0%
Amount in Bank	20,668	12%	76,477	50%
Ijarah Sukuk	77,330	44%	75,000	50%
Subsidiary:				
Debt instrument	319	0.18%	-	0%
Cash and cash equivalents	61	0.03%	-	0%
Others	<b>38</b>	0.02%	-	0%
	174,595	100%	151,477	100%

#### 32.5

Cash and cash equivalents	01	0.03%	-	0%
Others	38_	0.02%		0%
	174,595	100%	151,477	100%
5 The movement in the defined benef	it obligation over the y	ear is as follows:		
			2014	
		Present value of obligation	Fair value of plan assets	Total
		F	Rupees in '000 -	
At January 1		124,699	(151,477)	(26,778)
Current service cost		38,439		38,439
Return expense / (income)		13,959	(19,386)	(5,427)
. , , ,		177,097	(170,863)	6,234
Remeasurements:				
-Return on plan assets, excluding a	mounts included			
in interest expense / (income)		-	-	-
-(Gain) / loss from change in demog		-	-	-
-(Gain) / loss from change in financi	ial assumptions	-	-	-
-Experience (gains) / losses		19,853	4,822	24,675
		19,853	4,822	24,675
		196,950	(166,041)	30,909
Contribution		-	(42,952)	(42,952)
Benefit payments		(34,651)	34,651	
At December 31		162,299	(174,342)	(12,043)
			2013	
		Present value of obligation	Fair value of plan assets	Total
		F	Rupees in '000 -	
At January 1		87,247	(107,104)	(19,857)
Current service cost		27,881	-	27,881
Return expense / (income)		9,563	(14,272)	(4,709)
,		124,691	(121,376)	3,315
Remeasurements:		,	( , ,	,
-Return on plan assets, excluding a	mounts included			
in interest expense / (income)		-	-	-
-(Gain) / loss from change in demog	graphic assumptions	8,330	-	8,330
-(Gain) / loss from change in finance		-	-	-
-Experience (gains) / losses		_	4,157	4,157
		8,330	4,157	12,487

-(Gain) / loss from change in demographic assumptions	8,330	-	8,330
-(Gain) / loss from change in financial assumptions	-	-	-
-Experience (gains) / losses	-	4,157	4,157
	8,330	4,157	12,487
	133,021	(117,219)	15,802
Contribution	-	(42,580)	(42,580)
Benefit payments	(8,322)	8,322	-
At December 31	124,699	(151,477)	(26,778)





		<b>2014</b> Rupees ir	2013 n '000
32.6	Charge for the Defined Benefit Plan	•	
	Current service cost Net financial charges Actuarial (gain) / loss recognised	38,439 (5,427) - 33,012	27,881 (4,709) - 23,172

- 32.7 The plan assets and defined benefit obligations are based in Pakistan.
- 32.8 The sensitivity of the defined benefit obligation to changes in the weighted principal assumptions is:

	Impact on defined benefit obligation - Increase / (Decrease)		
	Change in assumption	Increase in assumption	Decrease in assumption
		Rupees in '000	
Discount rate	1.0%	(15,217)	18,014
Salary growth rate	1.0%	17,925	(15,407)
		Increase by 1 year in assumption	Decrease 1 year in assumption
Life expectancy / Withdrawal rate		121	(142)

The above sensitivity analyses are based on a change in an assumption while holding all other assumptions constant. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the gratuity liability recognised within the Statement of Financial Position.

- **32.9** The weighted average duration of the defined benefit obligation is 10.22 years.
- **32.10** Expected maturity analysis of undiscounted defined benefit obligation for the gratuity scheme is as follows:

At December 31, 2014	Less than a year	Between 1-2 years	Between 2-5 years	Over 5 years	Total
Gratuity	14,771	12,473	37,923	775,681	840,848



		2014	2013	2012	2011	2010
32.11	Historical information		(Ru	ipees in '000)		
	As at December 31 Present value of defined					
	benefit obligation	162,299	124,699	87,240	63,884	50,735
	Fair value of plan assets	(174,342)	(151,477)	(107,104)	(82,426)	-
	Deficit / (surplus)	(12,043)	(26,778)	(19,864)	(18,542)	50,735
	Experience adjustments					
	on plan liabilities	19,853	8,330	(1,963)	(11,680)	(4,632)

- 32.12 Funding levels are monitored on an annual basis and are based on actuarial recommendations. Contribution for the next year works out to Rs. 40.967 million as per the actuarial valuation report of the holding company as of December 31, 2014.
- 32.13 Through its defined benefit gratuity plan, the Fund is exposed to a number of risks, the most significant of which are detailed below:
- 32.14 Through its defined benefit gratuity plan, the Fund is exposed to a number of risks, the most significant of which are detailed below:

Investment Risks	The risk arises when the actual performance of the investments is lower than expectation and thus creating a shortfall in the funding objectives.
Longevity Risks	The risk arises when the actual lifetime of retirees is longer than expectation. This risk is measured at the plan level over the entire retiree population.
Salary Increase Risk	The most common type of retirement benefit is one where the benefit is linked with final salary. The risk arises when the actual increases are higher than expectation and impacts the liability accordingly.
Withdrawal Risk	The risk of actual withdrawals varying with the actuarial assumptions can impose a risk to the benefit obligation. The movement of the

liability can go either way.

32.15 The disclosure made in notes 32.1 to 32.15 are based on the information included in the actuarial valuation report of the Bank as of December 31, 2014.

#### 33 DEFINED CONTRIBUTION PLAN (PROVIDENT FUND)

The Group operates a contributory provident funds for all permanent employees. The employer and employee both contribute 10% of basic salary to the fund every month. Equal monthly contributions by employer and employees during the year amounted to Rs 43.091 million (2013: Rs 35.989 million) each.



#### 34 COMPENSATION OF DIRECTORS AND EXECUTIVES

	Chief Executive		Directors		Execu	ıtives
	2014	2013*	2014	2013	2014	2013
			Rupees	in '000		
Fees	-	-	1,550	1,550	-	-
Managerial remuneration *	21,691	34,863	-	-	184,288	146,834
Bonus	-	-	-	-	-	-
Charge for defined benefit plan	475	1,655	-	-	14,049	11,503
Salary in lieu of provident fund	2,169	1,986	-	-	-	-
Contribution to defined contribution plan	** -	-	-	-	15,765	13,397
Rent and house maintenance	599	548	-	-	82,929	63,947
Utilities	2,169	1,986	-	-	18,429	14,683
Medical	2,169	1,986	-	-	18,429	14,683
Others	-	-	-	-	51,113	48,294
	29,272	43,024	1,550	1,550	385,002	313,341
Number of persons	1	1	5	4	213	171

- \* In 2013, Holding Company's Chief Executive was paid Rs 15 million being one time salary adjustment.
- During the year Holding Company's Chief Executive resigned from the Gratuity fund, where he was a contributory member, at the conclusion of his contract in April as per rules and opted not to be a member in the new contract signed between him and the Bank. An amount of Rs.13.189 million was accordingly paid to him as per rules.
- 34.1 In addition to the above, the Holding Company's Chief Executive is also provided with car allowance of Rs 5.419 million (2013:Rs 3.951 million) as per the policy of Bank.
- 34.2 In addition to above, the Executives have also been given car allowance amounting to Rs 52.368 million (2013: Rs 44.725 million) during the current year.
- 34.3 The remuneration and other benefits paid to the Chief Executive Officer of the subsidiary company amounted to Rs 3.706 million (2013: 3.498 million).

#### 35 FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction.

The fair value of quoted investments is based on quoted market prices. Unquoted equity securities are valued at cost less impairment losses. The provision for impairment in the value of investments has been determined in accordance with accounting policy as stated in note 5.2.5 to these consolidated financial statements.

The fair values of islamic financing and related assets cannot be determined with reasonable accuracy due to absence of current and active market. The provisions against financing and related assets have been calculated in accordance with the accounting policy as stated in note 5.3 to these consolidated financial statements. The repricing, maturity profile and effective rates are stated in note 39 to these consolidated financial statements.

Fair values of all other financial assets and liabilities cannot be calculated with sufficient accuracy as active market does not exist for these instruments. In the opinion of the management, fair value of these assets and liabilities are not significantly different from their carrying values since assets and liabilities are either short term in nature and in case of financing and deposits these are frequently repriced.

#### 35.1 Off-balance sheet financial instruments

	201	14	201	13		
	<b>Book Value</b>	Fair value Book Value		Fair value		
		Rupees	in '000			
Forward purchase of foreign currencies	1,782,779	1,763,272	1,379,140	1,368,635		
Forward sale of foreign currencies	1,326,462	1,310,100	1,119,615	1,111,164		

#### 36 SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

#### The segment analysis with respect to business activities is as follows:

	Trading & Sales	Retail Banking	Commercial Banking	Support Centre	Total
			Rupees in '000		
<u>2014</u>					
Total income	797,582	4,540,205	3,017,635	96,064	8,451,486
Total expenses	218,978	4,183,169	2,226,528	1,352,933	7,981,608
Net income / (loss)	578,604	357,036	791,107	(1,256,869)	469,878
Segment assets (gross)	53,372,296	7,762,112	39,920,783	1,642,259	102,697,450
Segment non - performing assets	382,052	486,509	610,831	-	1,479,392
Segment provision required	69,064	233,898	402,571	-	705,533
Segment liabilities	114,686	59,208,139	34,842,909	953,374	95,119,108
Segment return on assets (ROA) (%)	1.08%	4.60%	1.98%	-	-
Segment cost of funds (%)	8.19%	5.23%	6.32%	-	-
	Trading &	Retail	Commercial	Support	Total
	Sales	Banking	Banking	Centre	
			Rupees in '000		
2013 (Restated)					
Total income	722,065	3,446,895	2,348,929	226,631	6,744,520
Total expenses	79,699	3,523,649	1,877,290	951,343	6,431,981
Net income / (loss)	642,366	(76,754)	471,639	(724,712)	312,539
Segment assets (gross)	42,203,550	6,268,272	35,196,171	3,797,703	87,465,696
Segment non - performing assets	296,040	403,919	722,564	4,043	1,426,566
Segment provision required	19,790	213,243	427,682	4,043	664,758
Segment liabilities	2,023,367	50,122,294	26,996,290	1,413,104	80,555,055
Segment return on assets (ROA) (%)	1.52%	-1.22%	1.34%	-	-
Segment cost of funds (%)	7.48%	5.35%	6.47%	-	-



#### 37 RELATED PARTY TRANSACTIONS

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions and include associated companies with or without common directors, principal shareholders, retirement benefit funds, directors and their close family members, and key management personnel.

The related parties of the Group comprise related group companies, principal shareholders, key management personnel, companies where directors of the Group also hold directorship, directors and their close family members and staff retirement funds.

A number of banking transactions are entered into with related parties in the normal course of business. These include financing and deposits transactions. These transactions are executed substantially on the same terms including profit rates and collateral, as those prevailing at the time for comparable transactions with unrelated parties and do not involve more than a normal risk.

Contributions to staff retirement benefit plan are made in accordance with the terms of the contribution plan. Remuneration to the executives are determined in accordance with the terms of their appointment.

Transactions with related parties other than remuneration and benefits to key management personnel including Chief Executive Officer under the terms of the employment as disclosed in note 34 are as follows:

	<b>2014</b> Rupees i	2013
Associates	nupees i	11 000
Islamic Financing and related assets		
At beginning of the year	1,830 *	25,371
Accrued during the year	13,001	36,852
Repayments	(14,831)	(55,752)
At end of the year	-	6,471
Pronoumente		
Prepayments At beginning of the year	7,632	4,892
Additions during the year	27,496	14,314
Expired during the year	(22,395)	(11,574)
At end of the year	12,733	7,632
Deposits		
At beginning of the year	314,696 *	88,097
Deposits during the year	1,789,122	711,706
Withdrawals during the year	(1,507,715)	(642,438)
At end of the year	596,103	157,365
Transactions, income and expenses		
Return on deposits expensed	26,027	7,145
Administrative expense	55,775	86,847
Payable on deposits	1,524	939

	<b>2014</b> Rupees i	2013 n '000
Key management personnel		
Islamic financing and related assets		
At beginning of the year	67,806 *	100,246
Disbursements	55,550	30,308
Repaid during the year	(26,246)	(40,320)
At end of the year	97,110	90,234
Deposits		
At beginning of the year	29,778 *	10,959
Deposits	115,898	118,277
Withdrawals during the year	(130,857)	(98,885)
At end of the year	14,819	30,351
Transactions, income and expenses		
Profit earned on financing	2,641	3,443
Return on deposits expensed	427	120
Remuneration	49,014	56,432
Disposal of vehicle	-	3,903
Payable on deposits	953	5
Employee benefit plans		
Contribution to employees gratuity fund	42,580	42,580
Charge for defined benefit plan	33,012	23,172
Contribution to employees provident fund	43,091	35,989

<sup>\*</sup> Balances pertaining to parties that were related at the beginning of the year but ceased to be related during any part of the current period are not reflected as part of the opening balance of the current year.



#### 38 CAPITAL MANAGEMENT

Capital Management aims to safeguard the Group's ability to continue as a going concern so that it could continue to provide adequate returns to the shareholders by pricing products and services commensurately with the level of risk. For this the Group ensures strong capital position and efficient use of capital as determined by the underlying business strategy i.e. maximizing growth on continuing basis. The Group maintains a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The impact of the level of capital on shareholders' return is also recognised and the Group recognises the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantages and security afforded by a sound capital position.

This process is managed by the Asset Liability Committee (ALCO) of the Group. The objective of ALCO is to derive the most appropriate strategy in terms of the mix of assets and liabilities given its expectations of the future and the potential consequences of interest rate movement, liquidity constraints and capital adequacy and its implication on risk management policies.

The Group prepares Annual Budget and Projections outlining its future growth and direction keeping in consideration the economic and political factors in the country and region. Adequacy of capital to support the expected growth in balance sheet is also ascertained.

Stress testing of the Group is regularly performed to ensure that the Group remains well capitalised and able to sustain any shocks under any of the specified risk factors.

The State Bank of Pakistan (SBP) has introduced new guidelines with respect to disclosure of capital adequacy related information in the financial statements vide its communication dated November 5, 2014. These guidelines are based on the requirements of Basel III which were introduced earlier by the SBP in August 2013 for implementation by banks in Pakistan. The SBP has specified a transitional period till 2019 for implementation of Basel III. The disclosures below have been prepared on the basis of these new guidelines. The comparative information is as per requirements which were applicable last year.

#### 38.1 Goals of managing capital

The goals of managing capital of the Group are as follows:

- To be an appropriately capitalised institution, considering the requirements set by the regulators of the banking markets where the Bank operates;
- Maintain strong ratings and to protect the Bank against unexpected events; and
- Availability of adequate capital at a reasonable cost so as to enable the Group to operate adequately and provide reasonable value addition for the shareholders and other stakeholders.

#### 38.2 Statutory Minimum Capital Requirement and management of capital

The State Bank of Pakistan (SBP) vide BSD Circular No. 7 of 2009 dated April 15, 2009 has revised the Minimum Capital Requirement for banks. As per this circular the holding company was required to have a minimum issued, subscribed and paid-up capital (free of losses) of Rs.10 billion as at December 31, 2014. The paid-up capital of the holding company (free of losses) amounted to Rs. 5.680 billion as at December 31, 2014. As more fully explained in note 1.2 to these financial statements, the Board of Directors of the holding company have approved the issuance of 432,040,000 ordinary shares of Rs 10 each at par value to all the existing shareholders in proportion of 75.0236 right shares for every 100 ordinary shares held by them. The SBP has advised the holding company to maintain a minimum CAR of 18% at all times till the time the holding company's paid-up capital (free of losses) is below Rs 6 billion.

#### 38.3 Capital Structure

Under Basel III framework, Group's regulatory capital has been analysed into two tiers as follows:

- Tier 1 capital (going concern capital) which is sub divided into:
- a) Common Equity Tier 1 (CET1), which includes fully paid up capital, reserve for bonus issue, general reserves and un-appropriated profits (net of losses), etc after deductions for investments in the equity of subsidiary companies engaged in banking and financial activities (to the extent of 50%), reciprocal crossholdings and deficit on revaluation of available for sale investments and deduction for book value of intangibles.
- b) Additional Tier 1 capital (AT1), which includes instruments issued by the Bank which meet the specified criteria after regulatory deduction for investments in the equity of subsidiary companies engaged in banking and financial activities and other specified deductions.

Presently the Group does not have any AT1 capital.

 Tier II capital, which includes general provisions for loan losses (upto a maximum of 1.25% of credit risk weighted assets), reserves on revaluation of fixed assets and equity investments after deduction of deficit on available for sale investments (upto a maximum of 56%).

Banking operations are categorised in either the trading book or the banking book and risk weighted assets are determined according to the specified requirements that seek to reflect the varying levels of risk attached to assets and off balance sheet exposures.

#### 38.4 Capital adequacy ratio

The capital to risk weighted assets ratio, calculated in accordance with the SBP guidelines on capital adequacy, under Basel III and Pre-Basel III treatment using Standardised Approach for Credit and Market Risk and Basic Indicator Approach for Operational Risk is presented below:

2014

2012

	2014	2013
Particulars	Amount	
	Rupees	in '000
Common Equity Tier 1 capital (CET1): Instruments and reserves		
Fully paid-up capital / capital deposited with the SBP	5,758,721	5,279,679
Balance in share premium account	-	-
Reserve for issue of bonus shares	-	-
Discount on issue of shares	(79,042)	-
General / Statutory Reserves	273,176	210,446
Gains / (losses) on derivatives held as Cash Flow Hedge	-	
Unappropriated profits	269,349	27,199
Minority Interests arising from CET1 capital instruments issued to		
third party by consolidated bank subsidiaries (amount allowed in		
CET1 capital of the consolidation group)		
CET 1 before Regulatory Adjustments	6,222,204	5,517,324
Total regulatory adjustments applied to CET1 (Note 38.4.1)	(111,725)	(87,779)
Common Equity Tier 1	6,110,479	5,429,545



	2014	2013
Particulars	Amount	
	Rupees in '000	
Additional Tier 1 (AT 1) Capital		
Qualifying Additional Tier-1 capital instruments plus any related		
share premium of which:	-	-
- classified as equity	-	-
- classified as liabilities	-	-
Additional Tier-1 capital instruments issued by consolidated		
subsidiaries and held by third parties	-	-
of which: instrument issued by subsidiaries subject to phase out	-	-
AT1 before regulatory adjustments	-	-
Total of Regulatory Adjustment applied to		
AT1 capital (Note 38.4.2)	-	-
Additional Tier 1 capital after regulatory adjustments	-	-
Tier 1 Capital (CET1 + admissible AT1)	6,110,479	5,429,545
Time O Ormital		
Tier 2 Capital Qualifying Tier 2 capital instruments under Basel III plus any		
related share premium	_	_
Capital instruments subject to phase out arrangement issued		_
Tier 2 capital instruments issued to third parties by		
consolidated subsidiaries		
- of which: instruments issued by subsidiaries subject to phase out	_	_
General Provisions or general reserves for loan losses-up to		
maximum of 1.25% of Credit Risk Weighted Assets	76,644	47,470
Revaluation Reserves (net of taxes) of which:		,
- Revaluation reserves on fixed assets	412,894	403,800
- Unrealized gains/losses on AFS	(48,555)	76,949
Foreign Exchange Translation Reserves	-	_
Undisclosed/Other Reserves (if any)	_	_
T2 before regulatory adjustments	440,983	528,219
Total regulatory adjustment applied to T2 capital (Note 38.4.3)	-	-
Tier 2 capital (T2) after regulatory adjustments	440,983	528,219
Tier 2 capital recognized for capital adequacy	440,983	528,219
Portion of Additional Tier 1 capital recognized in Tier 2 capital	-	-
Total Tier 2 capital admissible for capital adequacy	440,983	528,219
TOTAL CAPITAL (T1 + admissible T2)	6,551,462	5,957,764
T. I.D. I. W. I. I. A		07.050.035
Total Risk Weighted Assets (RWA) {for details refer Note 38.7}	38,635,539	37,953,849

			2014	2013
Particulars			Amo	ount
Capital Pation and huffore		-	Rupee	s in '000
Capital Ratios and buffers (in percentage of risk weighted assets)				
CET1 to total RWA			<b>15.82</b> %	14.31
Tier-1 capital to total RWA			<b>15.82</b> %	14.31
Total capital to total RWA			16.96%	15.70
Bank specific buffer requirement (minimum CE	T1			
requirement plus capital conservation buffer p	olus any			
other buffer requirement) of which:			-	
capital conservation buffer requirement			-	
countercyclical buffer requirement			-	
D-SIB or G-SIB buffer requirement			-	
CET1 available to meet buffers				
(as a percentage of risk weighted assets)			10.32%	9.31
National minimum capital requirements pres	scribed by S	ВР		
CET1 minimum ratio	,		5.50%	5.00
ier 1 minimum ratio			7.00%	6.50
otal capital minimum ratio			10.00%	10.00
		2014		2013
Particulars	Amount	Pre-Basel	Amount	. Pre-Base
i di ticulai 3	Amount			III
		treatment		treatment
ommon Equity Tier 1 capital: Regulatory adjustments		Rupee	es in '000	
ioodwill (net of related deferred tax liability)	20,025		59,2	232
Il other intangibles (net of any associated deferred tax liability)	39,197		28,5	
hortfall of provisions against classified assets (Note 39.6.2.1)	-	_		
Deferred tax assets that rely on future profitability excluding those				
	52,503	210,012		-   154,8
arising from temporary differences (net of related tax liability)	52,503	210,012		-   154,8 -
arising from temporary differences (net of related tax liability) Defined-benefit pension fund net assets Deciprocal cross holdings in CET1 capital instruments	52,503 - -	210,012		-   154,8 -
arising from temporary differences (net of related tax liability) lefined-benefit pension fund net assets leciprocal cross holdings in CET1 capital instruments lash flow hedge reserve	52,503 - - -	210,012		-   154,8 -   -   -
arising from temporary differences (net of related tax liability) refined-benefit pension fund net assets reciprocal cross holdings in CET1 capital instruments rash flow hedge reserve restment in own shares / CET1 instruments	52,503 - - - -	210,012		-   154,8 -   -   -   -
arising from temporary differences (net of related tax liability) efined-benefit pension fund net assets eciprocal cross holdings in CET1 capital instruments ash flow hedge reserve ivvestment in own shares / CET1 instruments ecuritization gain on sale	52,503 - - - - -	210,012		- 154,8 
arising from temporary differences (net of related tax liability) lefined-benefit pension fund net assets leciprocal cross holdings in CET1 capital instruments leciprocal cross holdings in CET1 capital instruments leavestment in own shares / CET1 instruments lecuritization gain on sale lecipital shortfall of regulated subsidiaries		210,012		- 154,8 
arising from temporary differences (net of related tax liability) lefined-benefit pension fund net assets eciprocal cross holdings in CET1 capital instruments lash flow hedge reserve evestment in own shares / CET1 instruments ecuritization gain on sale lapital shortfall of regulated subsidiaries eficit on account of revaluation from bank's holdings of property / AF	- - - - - - - -	210,012		- 154,8 
arising from temporary differences (net of related tax liability) lefined-benefit pension fund net assets leciprocal cross holdings in CET1 capital instruments liash flow hedge reserve livestment in own shares / CET1 instruments lecuritization gain on sale lapital shortfall of regulated subsidiaries leficit on account of revaluation from bank's holdings of property / AF livestments in the capital instruments of banking, financial and insural		210,012		- 154,8 
arising from temporary differences (net of related tax liability) efined-benefit pension fund net assets eciprocal cross holdings in CET1 capital instruments ash flow hedge reserve vestment in own shares / CET1 instruments ecuritization gain on sale apital shortfall of regulated subsidiaries eficit on account of revaluation from bank's holdings of property / AF vestments in the capital instruments of banking, financial and insural entities that are outside the scope of regulatory consolidation, where		210,012		- 154,8 
arising from temporary differences (net of related tax liability) efined-benefit pension fund net assets eciprocal cross holdings in CET1 capital instruments ash flow hedge reserve vestment in own shares / CET1 instruments ecuritization gain on sale apital shortfall of regulated subsidiaries eficit on account of revaluation from bank's holdings of property / AF vestments in the capital instruments of banking, financial and insural entities that are outside the scope of regulatory consolidation, where bank does not own more than 10% of the issued share capital (amo		210,012		- 154,8 
arising from temporary differences (net of related tax liability) efined-benefit pension fund net assets eciprocal cross holdings in CET1 capital instruments ash flow hedge reserve investment in own shares / CET1 instruments ecuritization gain on sale apital shortfall of regulated subsidiaries eficit on account of revaluation from bank's holdings of property / AF investments in the capital instruments of banking, financial and insural entities that are outside the scope of regulatory consolidation, where bank does not own more than 10% of the issued share capital (amonabove 10% threshold)		210,012		- 154,8 
arising from temporary differences (net of related tax liability) efined-benefit pension fund net assets eciprocal cross holdings in CET1 capital instruments ash flow hedge reserve investment in own shares / CET1 instruments ecuritization gain on sale apital shortfall of regulated subsidiaries eficit on account of revaluation from bank's holdings of property / AF investments in the capital instruments of banking, financial and insural entities that are outside the scope of regulatory consolidation, where bank does not own more than 10% of the issued share capital (amos above 10% threshold) ignificant investments in the common stocks of banking, financial and		210,012		- 154,8 
arising from temporary differences (net of related tax liability) lefined-benefit pension fund net assets leciprocal cross holdings in CET1 capital instruments ash flow hedge reserve investment in own shares / CET1 instruments ecuritization gain on sale lapital shortfall of regulated subsidiaries leficit on account of revaluation from bank's holdings of property / AF investments in the capital instruments of banking, financial and insural entities that are outside the scope of regulatory consolidation, where bank does not own more than 10% of the issued share capital (amorabove 10% threshold) ignificant investments in the common stocks of banking, financial an insurance entities that are outside the scope of regulatory consolidation.		210,012		- 154,8 
arising from temporary differences (net of related tax liability) defined-benefit pension fund net assets deciprocal cross holdings in CET1 capital instruments dash flow hedge reserve envestment in own shares / CET1 instruments decuritization gain on sale dapital shortfall of regulated subsidiaries deficit on account of revaluation from bank's holdings of property / AF envestments in the capital instruments of banking, financial and insurar entities that are outside the scope of regulatory consolidation, where bank does not own more than 10% of the issued share capital (amou above 10% threshold) dignificant investments in the common stocks of banking, financial an insurance entities that are outside the scope of regulatory consolidar (amount above 10% threshold)		210,012		- 154,8 
arising from temporary differences (net of related tax liability) lefined-benefit pension fund net assets leciprocal cross holdings in CET1 capital instruments ash flow hedge reserve investment in own shares / CET1 instruments ecuritization gain on sale lapital shortfall of regulated subsidiaries leficit on account of revaluation from bank's holdings of property / AF investments in the capital instruments of banking, financial and insural entities that are outside the scope of regulatory consolidation, where bank does not own more than 10% of the issued share capital (amount above 10% threshold) ignificant investments in the common stocks of banking, financial an insurance entities that are outside the scope of regulatory consolidar (amount above 10% threshold) leferred Tax Assets arising from temporary differences (amount		210,012		- 154,8 
arising from temporary differences (net of related tax liability) defined-benefit pension fund net assets deciprocal cross holdings in CET1 capital instruments dash flow hedge reserve investment in own shares / CET1 instruments decuritization gain on sale depital shortfall of regulated subsidiaries deficit on account of revaluation from bank's holdings of property / AF investments in the capital instruments of banking, financial and insural entities that are outside the scope of regulatory consolidation, where bank does not own more than 10% of the issued share capital (amou above 10% threshold) dignificant investments in the common stocks of banking, financial an insurance entities that are outside the scope of regulatory consolidar (amount above 10% threshold) deferred Tax Assets arising from temporary differences (amount above 10% threshold, net of related tax liability)		210,012 - - - - - - - -		- 154,8 
arising from temporary differences (net of related tax liability) Defined-benefit pension fund net assets Deciprocal cross holdings in CET1 capital instruments Decay flow hedge reserve Investment in own shares / CET1 instruments Decuritization gain on sale Deficit on account of revaluation from bank's holdings of property / AF Investments in the capital instruments of banking, financial and insural Investments in the capital instruments of banking, financial and insural Investments in the capital instruments of banking, financial and insural Insurance entities that are outside the scope of regulatory consolidation, where Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation Insurance entities that are outside the scope of regulatory consolidation.		210,012 - - - - - - - - -		- 154,8 
arising from temporary differences (net of related tax liability) defined-benefit pension fund net assets deciprocal cross holdings in CET1 capital instruments dash flow hedge reserve envestment in own shares / CET1 instruments decuritization gain on sale depital shortfall of regulated subsidiaries deficit on account of revaluation from bank's holdings of property / AF envestments in the capital instruments of banking, financial and insural entities that are outside the scope of regulatory consolidation, where bank does not own more than 10% of the issued share capital (amor above 10% threshold) dignificant investments in the common stocks of banking, financial and insurance entities that are outside the scope of regulatory consolidar (amount above 10% threshold) deferred Tax Assets arising from temporary differences (amount above 10% threshold, net of related tax liability) mount exceeding 15% threshold of which: - significant investments in the common stocks of financial entities - deferred tax assets arising from temporary differences		210,012 - - - - - - - - - - -		- 154,8 
arising from temporary differences (net of related tax liability) Defined-benefit pension fund net assets Deciprocal cross holdings in CET1 capital instruments Decay flow hedge reserve Investment in own shares / CET1 instruments Decuritization gain on sale Deficit on account of revaluation from bank's holdings of property / AF Investments in the capital instruments of banking, financial and insural Investments in the capital instruments of banking, financial and insural Investments that are outside the scope of regulatory consolidation, where I bank does not own more than 10% of the issued share capital (amound above 10% threshold) Dignificant investments in the common stocks of banking, financial an Insurance entities that are outside the scope of regulatory consolidat I (amount above 10% threshold) Deferred Tax Assets arising from temporary differences (amount I above 10% threshold, net of related tax liability) I wount exceeding 15% threshold of which: I significant investments in the common stocks of financial entities I deferred tax assets arising from temporary differences I lational specific regulatory adjustments applied to CET1 capital		210,012 - - - - - - - - - - - -		- 154,8 
arising from temporary differences (net of related tax liability) Defined-benefit pension fund net assets Deciprocal cross holdings in CET1 capital instruments Decay flow hedge reserve Investment in own shares / CET1 instruments Decuritization gain on sale Deficit on account of revaluation from bank's holdings of property / AF Investments in the capital instruments of banking, financial and insural Investments in the capital instruments of banking, financial and insural Investments that are outside the scope of regulatory consolidation, where I bank does not own more than 10% of the issued share capital (amound above 10% threshold) Dignificant investments in the common stocks of banking, financial an Insurance entities that are outside the scope of regulatory consolidat I (amount above 10% threshold) Deferred Tax Assets arising from temporary differences (amount I above 10% threshold, net of related tax liability) I wount exceeding 15% threshold of which: I significant investments in the common stocks of financial entities I deferred tax assets arising from temporary differences I lational specific regulatory adjustments applied to CET1 capital Investment in TFCs of other banks exceeding the prescribed limit		210,012 - - - - - - - - - - - - -		- 154,8 
arising from temporary differences (net of related tax liability) Defined-benefit pension fund net assets Reciprocal cross holdings in CET1 capital instruments Cash flow hedge reserve Investment in own shares / CET1 instruments Deficit on account of regulated subsidiaries Deficit on account of revaluation from bank's holdings of property / AF Investments in the capital instruments of banking, financial and insural Investments in the capital instruments of banking, financial and insural Investments in the common stocks of banking, financial and Insurance entities that are outside the scope of regulatory consolidation, where Investments in the common stocks of banking, financial an Insurance entities that are outside the scope of regulatory consolidat Investments in the common stocks of banking, financial an Insurance entities that are outside the scope of regulatory consolidat Investment above 10% threshold) Investment in the common stocks of financial entities Investment in the common stocks of financial entities Investment in TFCs of other banks exceeding the prescribed limit Investment in TFCs of other banks exceeding the prescribed limit Investment in TFCs of other banks exceeding the prescribed limit Investment in TFCs of other banks exceeding the prescribed limit		210,012 - - - - - - - - - - - - - - -		- 154,8 
arising from temporary differences (net of related tax liability) Defined-benefit pension fund net assets Reciprocal cross holdings in CET1 capital instruments Cash flow hedge reserve Investment in own shares / CET1 instruments Securitization gain on sale Capital shortfall of regulated subsidiaries Deficit on account of revaluation from bank's holdings of property / AF Investments in the capital instruments of banking, financial and insural entities that are outside the scope of regulatory consolidation, where bank does not own more than 10% of the issued share capital (amou above 10% threshold) Significant investments in the common stocks of banking, financial an insurance entities that are outside the scope of regulatory consolida (amount above 10% threshold) Deferred Tax Assets arising from temporary differences (amount above 10% threshold, net of related tax liability) Amount exceeding 15% threshold of which: - significant investments in the common stocks of financial entities - deferred tax assets arising from temporary differences National specific regulatory adjustments applied to CET1 capital Investment in TFCs of other banks exceeding the prescribed limit Any other deduction specified by SBP Regulatory adjustment applied to CET1 due to insufficient AT1 and		210,012 - - - - - - - - - - - - -		- 154,8 - 154,
arising from temporary differences (net of related tax liability) Defined-benefit pension fund net assets Reciprocal cross holdings in CET1 capital instruments Cash flow hedge reserve Investment in own shares / CET1 instruments Securitization gain on sale Capital shortfall of regulated subsidiaries Deficit on account of revaluation from bank's holdings of property / AF Investments in the capital instruments of banking, financial and insural entities that are outside the scope of regulatory consolidation, where bank does not own more than 10% of the issued share capital (amou above 10% threshold) Significant investments in the common stocks of banking, financial an insurance entities that are outside the scope of regulatory consolida (amount above 10% threshold) Deferred Tax Assets arising from temporary differences (amount		210,012 - - - - - - - - 210,012		

38.4.1



Δm		-				2013		
/	mount Pre-Basel		Amount Pre-Base		Ш			
		trea	tment*			trea	tment*	
			Rupees	in '(	000			
fic		1 [		Γ		٦		
	-		-		-		-	
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	_		_					
					-			
	_				-		_	
nca	-		-		-		_	
	ance e	ance e tment during the tran	treatific  ance e  tment during the transitional	treatment*	treatment*	treatment*	treatment* treatment* treatment* treatment* treatment*	

38.4.2

38.4.3

\*This column highlights items that are still subject to Pre Basel III treatment during the transitional period

the bank does not own more than 10% of the issued share capital

Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of

Amount of Regulatory Adjustment applied to T2 capital

(amount above 10% threshold)

regulatory consolidation

	Rupees in	'000
38.4.4 Risk Weighted Assets subject to pre-Basel III treatment	·	
Risk weighted assets in respect of deduction items (which during the transitional period will be risk weighted subject to Pre-Basel III Treatment)	_	_
of which: deferred tax assets	210,012	154,837
of which: Defined-benefit pension fund net assets of which: Recognized portion of investment in capital of banking, financial and insurance entities where holding is less than 10% of the issued common	-	, <u>-</u>
share capital of the entity of which: Recognized portion of investment in capital of banking, financial and insurance entities where holding is more than 10% of the issued common share capital of the entity	-	-
Amounts below the thresholds for deduction (before risk weighting) Non-significant investments in the capital of other financial entities Significant investments in the common stock of financial entities Deferred tax assets arising from temporary differences	- 5,528	-
(net of related tax liability)	-	-
Applicable caps on the inclusion of provisions in Tier 2 Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardized approach		
(prior to application of cap)  Cap on inclusion of provisions in Tier 2 under	76,644	47,470
standardized approach Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings-based	404,687	405,757
approach (prior to application of cap) Cap for inclusion of provisions in Tier 2 under internal ratings-based approach	-	-

# **MUSKUN Home Financing**



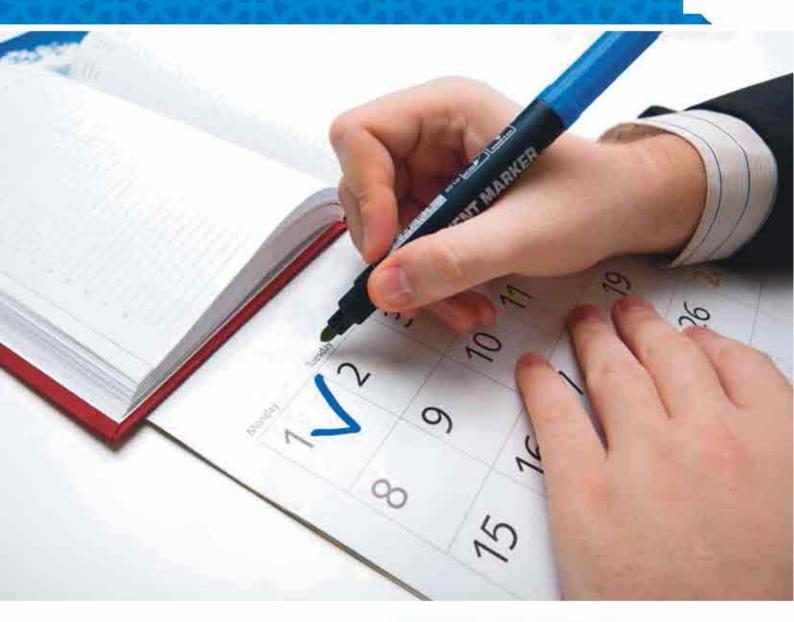
## **MUSKUN Home Financing** Now available up to Rs.50 Million\*

Bankislami's MUSKUN Home Financing\* comes with the following options to cater to your specific needs.

#### Key features of MUSKUN Home Financing are:

- Facility available across Pakistan
- Facility is also available for Non-Resident Paldstants.
- No pre-payment charges after 1 year
- Minimal processing charges | Tenure up to 25 years

# Islami Mahana Munafa Account



Enjoy the freedom of Halal monthly gains by opening **Islami Mahana Munafa Account**, with Bankslami for a prosperous present while building your wealth for a secure future. **Islami Mahana Munafa Account** provides security, convenience and fieldbillty of the investment tenures to suit your financial needs.

With a nationwide network of 213° online branches in 80 cities, Bankislami truly serves you – the Right way.

- Monthly Halal profit payment
- Minimum Investment amount of Rs.10,000/-
- Investment tenure from 1– 5 years
- Early encashment facility with no penalty



#### 38.4.5 Capital Structure Reconciliation

# 38.4.5.1 Reconciliation of each financial statement line item to item under regulatory scope of reporting - Step 1

		1	
		Balance sheet as in published	Under regulatory
Particulars		financial	scope of
		statements	reporting
		Rupees	
Assets		•	
Cash and balances with treasury banks		6,361,444	6,361,444
Balances with other banks		847,890	847,890
Due from financial institutions		18,143,574	18,143,574
Investments		30,511,422	30,511,422
Islamic financing and related assets		41,097,058	41,097,058
Operating fixed assets		3,387,282	3,387,282
Deferred tax assets		-	262,515
Other assets		1,643,247	1,643,247
Total assets		101,991,917	102,254,432
Liabilities and Equity			
Bills payable		918,435	918,435
Due to financial institutions		561,000	561,000
Deposits and other accounts		90,330,870	90,330,870
Sub-ordinated loans		-	-
Liabilities against assets subject to finance leases		_	_
Deferred tax liabilities		199,348	461,863
Other liabilities		3,109,455	3,109,455
Total liabilities		95,119,108	95,381,623
Share capital		5,758,721	5,758,721
Discount on issue of shares		(79,042)	(79,042)
Reserves		273,176	273,176
Unappropriated profit		269,349	269,349
Minority Interest		209,049	209,049
Surplus on revaluation of investments - net of tax		650,605	650,605
Total liabilities and equity		101,991,917	102,254,432
Reconciliation of balance sheet to eligible regulatory capital - Step	2		
Accete			
Assets Cash and balances with treasury banks		6,361,444	6,361,444
Balances with other banks		847,890	847,890
Due from financial institutions		18,143,574	18,143,574
are nom inidicidi insululuris		10,143,074	10,143,374
Investments		30,511,422	30,511,422
of which:			
- non-significant capital investments in capital of other financial			
institutions exceeding 10% threshold	а	-	-

Particulars		Balance sheet as in published financial statements	Under regulatory scope of reporting
		Rupees	in '000
- significant capital investments in financial sector entities	L		
exceeding regulatory threshold	b	-	-
- mutual Funds exceeding regulatory threshold	C	-	-
- reciprocal crossholding of capital instrument - others	d e	-	-
Islamic financing and related assets	e	41,097,058	41,097,058
- shortfall in provisions / excess of total EL amount		41,007,000	41,007,000
over eligible provisions under IRB	f	_	_
- general provisions reflected in Tier 2 capital	g	76,644	76,644
Operating fixed assets	9	3,387,282	3,387,282
- of which: Intangibles	k	39,197	39,197
·			
Deferred tax assets			
of which:		-	262,515
- DTAs that rely on future profitability excluding those arising from	h	-	262,515
temporary differences			
- DTAs arising from temporary differences exceeding regulatory threshold	İ		
Other assets		1,643,247	1,643,247
of which:	:	00.005	00.005
- goodwill	j	20,025	20,025
- defined-benefit pension fund net assets  Total assets	ı	101,991,917	102,254,432
10tal a55€t5		101,331,317	102,234,432
Liabilities and Equity			
Bills payable		918,435	918,435
Due to financial institutions		561,000	561,000
Deposits and other accounts		90,330,870	90,330,870
Sub-ordinated loans of which:			
- eligible for inclusion in AT1	m	-	-
- eligible for inclusion in Tier 2	n	-	-
Liabilities against assets subject to finance lease		-	-
Deferred tax liabilities of which:		199,348	461,863
- DTLs related to goodwill	0	-	-
- DTLs related to intangible assets	p	-	-
- DTLs related to defined pension fund net assets	q	-	-
- other deferred tax liabilities Other liabilities	r	2 100 455	2 100 455
Total liabilities		3,109,455 <b>95,119,108</b>	3,109,455 <b>95,381,623</b>
Total Habilities		30,119,100	90,001,020



		Balance sheet	Under
Particulars	Reference	as in published financial statements	regulatory scope of reporting
		Rupees	in '000
Share capital		5,758,721	5,758,721
- of which: amount eligible for CET1	S	5,758,721	5,758,721
- of which: amount eligible for AT1	t	-	-
Reserves of which:		273,176	273,176
- portion eligible for inclusion in CET1 - Statutory reserve	u	273,176	273,176
- portion eligible for inclusion in CET1 - Gain on Bargain Purchase		-	-
- portion eligible for inclusion in CET1 - General reserve		-	-
- portion eligible for inclusion in Tier 2 General reserve	V	-	-
Discount on issue of shares		(79,042)	(79,042)
Unappropriated profit	W	269,349	269,349
Minority Interest of which:			
- portion eligible for inclusion in CET1	Х	-	-
- portion eligible for inclusion in AT1	У	-	-
- portion eligible for inclusion in Tier 2	Z	-	-
Surplus on revaluation of assets of which:		650,605	650,605
- Revaluation reserves on Property		737,310	737,310
- Unrealized Gains/Losses on AFS	aa	(86,705)	(86,705)
- In case of Deficit on revaluation (deduction from CET1)	ab	-	-
Total liabilities and Equity		101,991,917	102,254,432
Particulars		Source based on reference number from step 2	Component of regulatory capital reported by bank
B Basel III Disclosure (with added column) - Step 3		Rupees	in '000
Common Equity Tier 1 capital (CET1): Instruments and reserve	es		
Fully Paid-up Capital		(s)	5,758,721
Balance in share premium account		. ,	-
Discount on issue of shares			(79,042)
Reserve for issue of bonus shares			-
General / Statutory Reserves		(u)	273,176
Gain / (Losses) on derivatives held as Cash Flow Hedge			-
Unappropriated / unremitted profits		(w)	269,349
Minority Interests arising from CET1 capital instruments issued to	third		
party by consolidated bank subsidiaries (amount allowed in CET1	capital of the consolid	ation group) (x)	-
CET 1 before Regulatory Adjustments			6,222,204
Common Equity Tier 1 capital: Regulatory adjustments			
Goodwill (net of related deferred tax liability)		(j) - (s)	20,025
All other intangibles (net of any associated deferred tax liability)		(k) - (p)	39,197
Shortfall of provisions against classified assets		(f)	-
Deferred tax assets that rely on future profitability excluding those	arising	• • • • • • • • • • • • • • • • • • • •	
from temporary differences (net of related tax liability)		(h) - (r) * x%	52,503
Defined-benefit pension fund net assets		(l) - (q) * x%	-
		(7) (4)	

	Particulars	Source based on reference number from step 2	Component of regulatory capital reported by bank
		Rupees	in '000
15	Reciprocal cross holdings in CET1 capital instruments	(d)	-
16	Cash flow hedge reserve	( )	-
17	Investment in own shares / CET1 instruments		_
18	Securitization gain on sale		_
19	· · · · · · · · · · · · · · · · · · ·		
	Capital shortfall of regulated subsidiaries	(ab)	-
20	Deficit on account of revaluation from bank's holdings of property / AFS	(ab)	-
21	Investments in the capital instruments of banking, financial and insurance		
	entities that are outside the scope of regulatory consolidation, where the bank		
	does not own more than 10% of the issued share capital (amount above 10% threshold)	(a) - (ac) - (ae)	-
22	Significant investments in the capital instruments issued by banking,		
	financial and insurance entities that are outside the scope of regulatory consolidation		
	(amount above 10% threshold)	(b) - (ad) - (af)	-
23	Deferred Tax Assets arising from temporary differences (amount above	( ) ( ) ( )	
	10% threshold, net of related tax liability)	(i)	_
24	Amount exceeding 15% threshold of which:	(7)	
	- significant investments in the common stocks of financial entities		_
	- deferred tax assets arising from temporary differences		_
25	National specific regulatory adjustments applied to CET1 capital		_
26	Investment in TFCs of other banks exceeding the prescribed limit		_
	y ,		-
27	Any other deduction specified by SBP (mention details)		-
28	Regulatory adjustment applied to CET1 due to insufficient AT1 and		
	Tier 2 to cover deductions		-
29	Total regulatory adjustments applied to CET1		111,725
	Common Equity Tier 1		6,110,479
	Additional Tier 1 (AT 1) Capital		
30	Qualifying Additional Tier-1 instruments plus any related share premium		
	of which:		-
31	- Classified as equity	(t)	-
32	- Classified as liabilities	(m)	-
33	Additional Tier-1 capital instruments issued by consolidated subsidiaries		
	and held by third parties	(y)	-
34	- of which: instrument issued by subsidiaries subject to phase out		-
35	AT1 before regulatory adjustments		-
	•		
	Additional Tier 1 Capital: regulatory adjustments		
36	Investment in mutual funds exceeding the prescribed limit (SBP specific adjustment)		_
37	Investment in own AT1 capital instruments		_
38	Reciprocal cross holdings in Additional Tier 1 capital instruments		_
39	Investments in the capital instruments of banking, financial and insurance		
υď	·		
	entities that are outside the scope of regulatory consolidation, where the bank	()	
40	does not own more than 10% of the issued share capital (amount above 10% threshold)	(ac)	-
40	Significant investments in the capital instruments issued by banking,	/1\	
	financial and insurance entities that are outside the scope of regulatory consolidation	(ad)	-



	Particulars	Source based on reference number from step 2	Component of regulatory capital reported by bank
		Rupees	in '000
41	Portion of deduction applied 50:50 to core capital and supplementary		
	capital based on pre-Basel III treatment which, during transitional period,		
40	remain subject to deduction from tier-1 capital		-
42	Regulatory adjustments applied to Additional Tier 1 due to insufficient		
40	Tier 2 to cover deductions		-
43	Total of Regulatory Adjustment applied to AT1 capital		-
44 45	Additional Tier 1 capital  Additional Tier 1 capital recognised for capital adequacy		-
45	Additional fier i capital recognised for capital adequacy		-
	Tier 1 Capital (CET1 + admissible AT1)		6,110,479
	Tier 2 Capital		
46	Qualifying Tier 2 capital instruments under Basel III	(n)	_
47	Capital instruments subject to phase out arrangement from Tier 2	(.,)	_
48	Tier 2 capital instruments issued to third party by consolidated subsidiaries	(z)	-
	- of which: instruments issued by subsidiaries subject to phase out	( )	-
49	General Provisions or general reserves for loan losses-up to maximum		
	of 1.25% of Credit Risk Weighted Assets	(g)	76,644
50	Revaluation Reserves eligible for Tier 2 of which:		
51	- portion pertaining to Property		412,894
52	- portion pertaining to AFS securities	56% of (aa)	(48,555)
53	Foreign Exchange Translation Reserves	(v)	-
54	Undisclosed / Other Reserves (if any)		-
55	T2 before regulatory adjustments		440,983
	Tier 2 Capital: regulatory adjustments		
56	Portion of deduction applied 50:50 to core capital and supplementary		
	capital based on pre-Basel III treatment which, during transitional period,		
	remain subject to deduction from tier-2 capital		-
57	Reciprocal cross holdings in Tier 2 instruments		-
58	Investment in own Tier 2 capital instrument		-
59	Investments in the capital instruments of banking, financial and insurance		
	entities that are outside the scope of regulatory consolidation, where the bank		
	does not own more than 10% of the issued share capital (amount above 10% threshold)	(ae)	-
60	Significant investments in the capital instruments issued by banking,		
	financial and insurance entities that are outside the scope of regulatory consolidation	(af)	-
61	Amount of Regulatory Adjustment applied to T2 capital		-
62	Tier 2 capital (T2)		440,983
63	Tier 2 capital recognised for capital adequacy		440,983
64 65	Excess Additional Tier 1 capital recognised in Tier 2 capital		440,983
65	Total Tier 2 capital admissible for capital adequacy		440,903
	TOTAL CAPITAL (T1 + admissible T2)		6,551,462

#### 38.6 Main features of regulatory capital instruments

	Main Features	Common Shares
1	Issuer	Banklslami Pakistan Limited
2	Unique identifier (eg KSE Symbol or Bloomberg identifier etc.)	BIPL - CDC Symbol
3	Governing law(s) of the instrument	Listing Regulations of
		Karachi Stock Exchange Limited
	Regulatory treatment	
4	Transitional Basel III rules	Common Equity Tier 1
5	Post-transitional Basel III rules	Common Equity Tier 1
6	Eligible at solo/ group/ group&solo	Solo
7	Instrument type	Ordinary shares
8	Amount recognised in regulatory capital (Currency in PKR thousands, as of reporting date)	5,758,721
9	Par value of instrument	10
10	Accounting classification	Shareholders' equity
11	Original date of issuance	May 02, 2006
12	Perpetual or dated	Perpetual
13	Original maturity date	N/A
14	Issuer call subject to prior supervisory approval	No
15	Optional call date, contingent call dates and redemption amount	N/A
16	Subsequent call dates, if applicable	N/A
	Coupons / dividends	
17	Fixed or floating dividend/ coupon	N/A
18	coupon rate and any related index/ benchmark	N/A
19	Existence of a dividend stopper	No
20	Fully discretionary, partially discretionary or mandatory	Fully discretionary
21	Existence of step up or other incentive to redeem	No
22	Noncumulative or cumulative	Non-cumulative
23	Convertible or non-convertible	Non-convertible
24	If convertible, conversion trigger (s)	N/A
25	If convertible, fully or partially	N/A
26	If convertible, conversion rate	N/A
27	If convertible, mandatory or optional conversion	N/A
28	If convertible, specify instrument type convertible into	N/A
29	If convertible, specify issuer of instrument it converts into	N/A
30	Write-down feature	No
31	If write-down, write-down trigger(s)	N/A
32	If write-down, full or partial	N/A
33	If write-down, permanent or temporary	N/A
34	If temporary write-down, description of write-up mechanism	N/A
35	Position in subordination hierarchy in liquidation (specify instrument type immediately	Residual interest
	senior to instrument	
36	Non-compliant transitioned features	No
37	If yes, specify non-compliant features	N/A



#### 38.7 Risk-weighted exposures

	Capital requirements		Risk weighted assets		
	2014	2013	2014	2013	
Credit Risk		Rupees	in '000		
Portfolios subject to on-balance sheet exposi (Simple Approach) Cash and cash equivalents	ure -	-		-	
Sovereign	8,077	15,171	44,873	104,625	
Public sector entities Banks	53,048 343,664	154,206 218,710	294,713 1,909,247	1,063,488 1,508,343	
Corporate	3,757,427	3,122,669	20,874,593	21,535,649	
Retail Residential mortgage	241,597 273,206	62,742 145,638	1,342,207 1,517,813	432,706 1,004,403	
Past due loans	93,864	117,842	521,464	812,705	
Operating fixed assets	602,655	426,021	3,348,085	2,938,073	
All other assets	171,165	158,535	950,917	1,093,343	
Portfolios subject to off-balance sheet exp non market related (Simple approach)	osure -				
Banks	412	358	2,290	2,467	
Corporate Retail	259,725 1,011	255,209 276	1,442,917 5,615	1,760,064 1,901	
Others	13,459	28,845	74,771	198,928	
Portfolios subject to off-balance sheet exp market related (Current exposure method)	osures -				
Banks	4,271	452	23,727	3,116	
Customers	1,424	-	7,912	-	
Equity Exposure Risk in the Banking Book Unlisted equity investments held in banking Recognised portion of significant investmen			- 13,820	<u>-</u> -	
Market Risk					
Capital Requirement for portfolios subject Standardised Approach	to				
Interest rate risk	2,389	42	29,862	525	
Equity position risk	8 11 956	8 9 120	100	100	
Foreign Exchange risk	11,856	8,130	148,200	101,625	
Operational Risk Capital requirement for operational risk	486,593	431,343	6,082,413	5,391,788	
TOTAL	6,328,339	5,146,197	38,635,539	37,953,849	
	Doguirod	Actual	Doguirod	Actual	
Osmital Adams on Bullion	Required Actual  December-14		Required Decemb	Actual per-13	
Capital Adequacy Ratio	20001110	••	20001116	· · · · · ·	
CET1 to total RWA	5.50%	15.82%	5.00%	14.31%	
Tier-1 capital to total RWA Total capital to total RWA	7.00% 18.00%	15.82% 16.96%	6.50% 14.50%	14.31% 15.70%	
. J.S. Suprial to total (117)	.0100 /0	.0100 /0	1 1100 / 0	10.1070	

#### 39 RISK MANAGEMENT

The objective of Risk Management is to effectively manage uncertainties that arise in the normal course of business activities. The risk management function is one of the most important areas of the banking business, and covers a wide spectrum of financial business risk class; including Credit, Market, Liquidity, Operational etc. The Group follows effective risk governance which commensurate well with its current size and structure.

The implementation of Basel II (B2) provides for a risk-based capital requirement. Further, the SBP has decided to impelement Basel III framework in a phased manner with effect from December 31, 2013 to December 31, 2019, to revise and update capital reforms and clarifications and further strengthen the existing capital adequacy framework prescribed under Basel II. The Group adheres to the regulatory requirement in this respect, and conducts its business accordingly.

As a prelude to countering the financial debacle of the recent past, the Basel Committee (Internationally) is raising the resilience of the banking sector by strengthening the regulatory capital framework, essentially building on the three pillars of the Basel II structure. The reforms raise both the quality and quantity of the regulatory capital base and enhance the risk coverage of the capital framework. The SBP (State Bank of Pakistan) while being cognizant of the various reforms in the offing, is reviewing the impact of Basel III (B3) guidelines on the capital structure and CAR (Capital Adequacy Ratio) through quantitative impact studies. Accordingly, the SBP has implemented first phase of Basel III framework with effect from December 31, 2013.

#### **RISK MANAGEMENT FRAMEWORK**

A well formulated policy and procedure is critical to an effective Risk Management framework; it then needs to be reinforced through a strong control culture that promotes sound risk governance. The Group's Risk Management Framework has been developed keeping in mind, that:

- To be effective, control activities should be an integral part of the regular activities of the Group;
- Every loss or near miss event should provide some Key Learning Outcome (KLO), helping and promoting a better risk identification and mitigation,
- While the reward may well commensurate the level of risk, it has to be viewed in entirety and not in isolation; and
- Critical decision making should be based on relevant research, proper analysis and effective communication within the Group.

#### **Strategic Level**

At the strategic level, the risk related functions are approved by the senior management and the Board. These include: defining risks, setting parameters, ascertaining the institutions risk appetite, formulating strategy and policies for managing risks and establishing adequate systems and controls to ensure that overall risk remains within acceptable level and the reward compensates for the risk taken.



#### **Macro Level**

It encompasses risk management within a business area or across business lines. Generally the risk management activities performed by middle management or units devoted to risk reviews fall into this category. Periodical review of various portfolios; stress test and scenario analysis for portfolio resilience; application of statistical tools and information in time series for developing strong inferences are all performed at this level.

#### **Micro Level**

Risk management at micro level, is of critical importance. This function if performed with diligence and understanding, can be of maximum benefit to the organization. Micro level risk management includes:

- Business line acquisition, strong adherence to the credit and other related criteria.
- Middle Office monitoring function for a sound risk assessment of various risks inherent in treasury operations.
- Detailed review of various processes and operating procedures, for operational and other risk related assessments.

#### Risk appetite of the Group

The risk appetite of the Group is an outcome of its corporate goal, economic profitability, available resources (size and business life cycle) and most significantly; the controls. The Group believes in a cautious yet steady approach towards its business objectives and takes a holistic view of its investment and financing requirement.

This approach is primarily based on a viable portfolio build-up with a long-term view; key consideration being the health of various portfolios.

#### **Risk organization**

A strong organizational set-up, with clearly defined roles and responsibilities permits a higher level of articulation of the Group's risk mandate, establishment of a structure that provides for authority, delegation and accountability, and development of control framework. Risk management cannot live in a vacuum; in order to be effective, it has to be run at an enterprise level. Risk governance must involve all relevant parties and should be sanctioned by the bank's leadership.

The risk management function at the Group, along with the different committees including ALCO (Asset Liability Committee) and MCC (Management Credit Committee), RMC (Risk Management Committee of the Board) manage and adhere to the risk management policies and procedures, with an explicit aim to mitigate/ manage risk in line with the Groups objectives.

#### **Business line accountability**

One of the most important features of the risk management process is the business line accountability. Business has to understand the risk implication of specific transaction on the business / portfolio. Some specific risks e.g. reputation risk affects the entire banking business and is not limited to one business line or the other. The Group entity, as in any other reputable organization, responsibility comes with accountability. Each business segment is responsible for the profit / loss of the business. The management of risk is as much a line function as it is support's.



Business lines are equally responsible for the risks they are taking. Because line personnel understand the risks of the business. Lack of an understanding of this by the line management may lead to risk management in isolation.

#### 39.1 Credit Risk

The Group manages credit risk by effective credit appraisal mechanism, approving and reviewing authorities, limit structures, internal credit risk rating system, collateral management and post disbursement monitoring so as to ensure prudent financing activities and sound financing portfolio under the umbrella of a comprehensive Credit Policy approved by the Board of Directors. Credit Risk has certain sub-categories as follows:

#### i) Price risk

There is a risk that the asset repossessed due to default of the customer may be sold or leased out to another party at a price lower than the original contract price.

#### ii) Counter party risk

The risk that the counter-party defaults during the term of a transaction (Murabahah, Ijarah etc.).

#### iii) Settlement risk

The risk that the counter-party does not meet its commitments at the maturity of the transaction after the Group has already met its commitments.

#### iv) Country risk

Country Risk can be defined as the risk of adverse impact of certain factors on a country's specific economic, political and social scenario which affects the ability of the country (or a borrower in that country) to repay its obligations. Country risk may be a combination of Transfer Risk and Sovereign Risk.

#### 39.1.1 Segmental information

Segmental information is presented in respect of the class of business and geographical distribution of Islamic financing and related assets, Deposits, Contingencies and Commitments.



#### 39.1.1.1 Segments by class of business

2014

	Islamic financing and related assets		Deposits		Contingencies and Commitments **	
	Rupees in '000	Percent	Rupees in '000	Percent	Rupees in '000	Percent
Agriculture, Forestry, Hunting and Fishing	-	0.00%	4,291,801	4.75%	22,016	0.37%
Mining and Quarrying	-	0.00%	815,183	0.90%	-	0.00%
Textile	3,537,087	8.48%	613,279	0.68%	532,935	8.90%
Chemical and Pharmaceuticals	3,416,461	8.19%	1,177,077	1.30%	98,496	1.64%
Cement	482,532	1.16%	237,726	0.26%	82,857	1.38%
Sugar	3,762,338	9.02%	1,503,756	1.66%	500,500	8.36%
Footwear and Leather garments	16,156	0.04%	66,041	0.07%	29,157	0.49%
Automobile and transportation equipment	906,866	2.17%	1,671,568	1.85%	1,340,978	22.39%
Education	4,300	0.01%	995,389	1.10%	4,621	0.08%
Electronics and electrical appliances	4,179,678	10.02%	212,370	0.24%	18,343	0.31%
Production and transmission of energy	· · · ·	0.00%	231,158	0.26%	45,313	0.76%
Construction	3,490,534	8.37%	1,101,911	1.22%	838,804	14.00%
Power (electricity), Gas, Water, Sanitary	2,505,653	6.01%	12,688	0.01%	500,000	8.35%
Wholesale and Retail Trade	695,827	1.67%	27,844,158	30.82%	491,750	8.21%
Exports/Imports	2,946,367	7.07%	128,611	0.14%	73,273	1.22%
Transport, Storage and Communication	246,657	0.59%	397,939	0.44%	493,777	8.24%
Financial	1,065,283	2.55%	1,311,330	1.45%	14,134	0.24%
Insurance	13,505	0.03%	847,934	0.94%		0.00%
Services	981,423	2.35%	2,926,123	3.24%	387,453	6.47%
Individuals	7,306,839	17.52%	34,246,086	37.91%	36,401	0.61%
Food and beverages	5,102,416	12.24%	2,437,603	2.70%	99,227	1.66%
Private Trust & NGO	18,867	0.05%	2,809,104	3.11%	3,642	0.06%
Packing and Paper products	100,751	0.24%	4,400	0.00%	4,362	0.07%
Others*	918,576	2.20%	4,447,635	4.92%	371,651	6.20%
	41,698,116	100%	90,330,870	100.00%	5,989,690	100.00%
		<u> </u>				

<sup>\*</sup>Others include Sole Proprietors, fund accounts and Govt deposits etc.
\*\*Contingent liabilities for the purpose of this note are presented at cost and include direct credit substitutes, transaction related contingent liabilities and trade related contingent liabilities. 2013

	Islamic financing and related assets		Deposits		Contingencies and Commitments **	
	Rupees in '000	Percent	Rupees in '000	Percent	Rupees in '000	Percent
Agriculture, Forestry, Hunting and Fishing	650,000	1.67%	3,372,687	4.49%	-	0.00%
Mining and Quarrying	-	0.00%	921,100	1.23%	17,015	0.16%
Textile	5,480,995	14.08%	435,329	0.58%	1,689,633	16.28%
Chemical and Pharmaceuticals	3,745,984	9.62%	747,794	0.99%	282,163	2.72%
Cement	388,638	1.00%	196516	0.26%	85,639	0.83%
Sugar	5,277,401	13.56%	2,919,856	3.88%	500,000	4.82%
Footwear and Leather garments	22,751	0.06%	51,913	0.07%	20,722	0.20%
Automobile and transportation equipment	815,243	2.09%	209,437	0.28%	1,463,034	14.10%
Education	1,998	0.01%	899,064	1.20%	-	0.00%
Electronics and electrical appliances	1,247,028	3.20%	456,762	0.61%	736,742	7.10%
Production and transmission of energy	-	0.00%	204,672	0.27%	-	0.00%
Construction	3,440,207	8.84%	591,621	0.79%	363,494	3.50%
Power (electricity), Gas, Water, Sanitary	3,915,342	10.06%	20,578	0.03%	831,709	8.01%
Wholesale and Retail Trade	161,726	0.42%	21,720,364	28.89%	483,504	4.66%
Exports/Imports	1,447,464	3.72%	153,962	0.20%	374,743	3.61%
Transport, Storage and Communication	1,677,897	4.31%	286,519	0.38%	-	0.00%
Financial	1,337,287	3.43%	806,387	1.07%	2,493,918	24.03%
Insurance	21,879	0.06%	121,217	0.16%	-	0.00%
Services	725,021	1.86%	2,158,522	2.87%	153,144	1.48%
Individuals	4,222,856	10.85%	29,556,191	39.32%	27,393	0.26%
Food and beverages	3,424,856	8.80%	2,017,029	2.68%	147,201	1.42%
Private Trust & NGO	54,011	0.14%	2,089,129	2.78%	69,430	0.67%
Packing and Paper products	742,420	1.91%	8,263	0.01%	94,735	0.91%
Others*	131,042	0.34%	5,225,079	6.95%	543,123	5.23%
	38,932,046	100.00%	75,169,991	100.00%	10,377,342	100.00%

<sup>\*</sup>Others include Sole Proprietors, fund accounts and Govt deposits etc.

\*\*Contingent liabilities for the purpose of this note are presented at cost and include direct credit substitutes, transaction related contingent liabilities and trade related contingent liabilities.



#### 39.1.1.2 Segment by sector

			2014	1			
		Islamic financing and related assets		Deposits		Contingencies and Commitments	
	Rupees in '000	Percent	Rupees in '000	Percent	Rupees in '000	Percent	
Public / Government	2,246,310	5%	4,272,070	5%	1,258,224	21%	
Private	39,451,806	95%	86,058,800	95%	4,731,466	79%	
	41,698,116	100%	90,330,870	100%	5,989,690	100%	
			2013	}			
	Islamic fina related		Depos	sits	Continger Commi		
			Depos	sits			

Public / Government Private

	2010						
Islamic financing and related assets		Deposits		Continger Commi			
Rupees in '000	Percent	Rupees in '000	Percent	Rupees in '000	Percent		
1,794,478	5%	3,418,849	5%	1,236,700	12%		
37,137,568	95%	71,751,142	95%	9,140,642	88%		
38,932,046	100%	75,169,991	100%	10,377,342	100%		

39.1.1.3 Details of non-performing Islamic financing and related assets and specific provisions by class of business segment:

	201	4	2013		
	Classified Islamic financing and related assets	Specific provisions held	Classified Islamic financing and related assets	Specific provisions held	
		Rupees	s in '000		
Wholesale and Retail trade	97,598	31,382	23,020	16,648	
Agriculture, Forestry, Hunting and Fishing	-	-	-	-	
Textile	167,370	161,157	261,766	244,403	
Chemical and Pharmaceuticals	13,573	2,339	13,772	200	
Power (electricity), Gas, Water, Sanitary	703	73	4,950	1,013	
Cement	23,250	23,250	23,250	23,250	
Automobile & Transportation equipment	3,217	1,366	-	-	
Construction	224,044	123,719	284,251	99,747	
Services	9,285	5,990	9,886	4,782	
Financial	1,101	524	517	305	
Paper Product	22,807	9,722	73,073	10,274	
Transport, Storage and Communication	17,041	17,041	-	-	
Individuals	476,527	146,208	396,285	157,280	
Others	5,413	1,643	18,101	17,941	
	1,061,929	524,414	1,108,871	575,843	



#### 39.1.1.4 Details of non-performing Islamic financing related assets and specific provisions by sector:

	201	4	20	13
	Classified Islamic financing and related assets	Specific provisions held	Classified Islamic financing and related assets	Specific provisions held
		Rupees	in '000	
Public / Government	-	-	-	-
Private	1,061,929	524,414	1,108,871	575,843
	1,061,929	524,414	1,108,871	575,843
39.1.1.5 Geographical segment analysis				
to mile de egrapment estat, estat esta			)14	
	Profit before taxation	Total assets employed	Net assets employed	Contingencies and commitments
-		Rupees	in '000	
Pakistan	469,878	101,991,917	6,872,809	5,989,690
		20	113	
	Profit before taxation	Total assets employed	Net assets employed	Contingencies and commitments
		Rupees	s in '000	
Pakistan	312,539	86,800,938	6,245,883	10,377,342

#### 39.1.2 Credit risk - Standardized Approach

Credit risk arises due to the risk of a borrower defaulting on his commitment either in part or as a whole. The Group has currently employed standardized approach for evaluation of credit risk. It uses CRM (Credit Risk Mitigation) technique where applicable. The Group carries a strong desire to move towards the FIRB and Advanced approach.

**39.1.2.1** Credit Risk: Disclosures for portfolio subject to the Standardised Approach and supervisory risk weights in the IRB Approach

The Group uses reputable and SBP approved rating agencies for deriving risk weight to specific credit exposures, where available. The Group has also recently employed a credit rating model, which is compatible to the rating guidelines of SBP, which will support the Group in internally rating the credit clients.

#### Types of Exposures and ECAI's used

		2014			2013	
Exposures	JCR - VIS	PACRA	Others	JCR - VIS	PACRA	Others
Corporate	✓	<b>✓</b>	N/A	<b>✓</b>	✓	N/A
Banks	<b>✓</b>	<b>/</b>	<b>/</b>	<b>✓</b>	<b>✓</b>	<b>/</b>

#### **Credit Exposures subject to Standardised approach**

				2014			2013	
Exposures	SBP grade	Rating Category	Amount Outstanding	Deduction CRM	Net amount	Amount Outstanding	Deduction CRM	Net amount
					Rupees	in '000		
Claims on Public Sector Entities in Pakistan	0%	-	-	_	_	-	_	
	1	20%	2,081,179	607,612	1,473,567	2,591,808	154	2,591,654
	2,3	50%	-	-	-	-	-	-
	4,5	100%	-	-	-	-	-	-
	6	150%	-	-	-	-	-	-
	Unrated	50%	870,020	720,478	149,542	1,090,545	232	1,090,313
Claims on Corporates (excluding equity	0%	-	-	-	-	-	-	
exposures)	1	20%	3,733,493	-	3,733,493	-		
	2	50%	2,727,875	50,538	2,677,337	3,317,887	19,476	3,298,411
	3,4	100%	4,187	518	3,669	5,814	855	4,959
	5,6	150%	-	-	-	171,896	4,783	167,113
	Unrated 1	100%	21,338,836	7,703,615	13,635,221	25,409,055	5,506,617	19,902,438
	Unrated 2	115%	6,769,025	1,035,762	5,733,263	-		
Claims categorized as retail portfolio		0%	-	-	-	-	-	-
		20%	-	-	-	-	-	-
		50%	-	-	-	-	-	-
		75%	2,378,196	581,100	1,797,096	915,027	338,086	576,941
Past Due loans:								
1.1 where specific provisions are less than								
20 percent of the outstanding amount of								
the past due claim.		150%	476,347	322,697	153,650	406,472	60,174	346,298
1.2 where specific provisions are no less than								
20 percent of the outstanding amount of								
the past due claim.		100%	21,347	6,268	15,079	59,216	2,985	56,231
1.3 where specific provisions are more than								
50 percent of the outstanding amount of								
the past due claim.		50%	44,126	29,314	14,812	38,370	5,608	32,762
2. Loans and claims fully secured against								
eligible residential mortgages that are past								
due for more than 90 days and/or impaired		100%	231,655	-	231,655			
3. Loans and claims fully secured against								
eligible residential mortgage that are past								
due by 90 days and /or impaired and specific								
provision held thereagainst is more than								
20% of outstanding amount		50%	73,697	-	73,697			
All other assets		100%	950,917	-	950,917	1,119,778	50,000	1,069,778



### 39.1.2.2 Credit Risk Disclosures with respect to Credit Risk Mitigation for Standard and IRB Approaches

The Group obtains capital relief for both on and off-balance sheet non-market related exposures by using simple approach for Credit risk mitigation (CRM). Off-balance sheet items under the simplified standardized approach are converted into credit exposure equivalents through the use of credit conversion factors. Under the standardized approach the Group has taken advantage of the cash collaterals available with the Group in the form of security deposits and cash margins.

Valuation and management of eligible collaterals for CRM is being done in line with the conditions laid down by the SBP. Since eligible collaterals for CRM purposes are all in the form of cash collaterals, they generally do not pose risk to the Group in terms of change in their valuation due to changes in the market conditions.

#### 39.2 Equity Position Risk in the Banking book

Equity position includes the following:

- Strategic investments
- Investment in equities for generating revenue in short term

These equity investments are accounted for and disclosed as per the provisions and directives of SBP, SECP and the requirements of approved International Accounting Standards as applicable in Pakistan.

Provision for diminution in the value of securities is made after considering impairment, if any, in their value and charged to the consolidated profit and loss account.

#### 39.3 Yield / Profit Rate Risk in the banking book

It includes all material yield risk positions of the Group taking into account all repricing and maturity data. It includes current balances and contractual yield rates, the Group understands that its Islamic financing and related assets shall be repriced as per their respective contracts.

The Group estimates changes in the economic value of equity due to changes in the yield rates on on-balance sheet positions by conducting duration gap analysis. It also assesses yield rate risk on earnings of the Group by applying upward and downward shocks.

#### 39.4 Market Risk

Market risk is defined as the risk of losses in on-and-off balance sheet positions arising from movements in market prices e.g. fluctuations in values in tradable, marketable or leasable assets. The risks relate to the current and future volatility of market values of specific assets and of foreign exchange rates and benchmark yields.

The Group uses various tools and techniques to assess market risk including but not limited to full valuation, stress testing, scenario analysis. These assessment methods enable the Group to estimate changes in the value of the portfolio, if exposed to various risk factors.

Moreover, since the Group does not deal in interest based products, the impact of the above risks will be very minimal. The Group does not have positions or forward exchange contracts giving mismatches of maturity unless such risks have been taken care of through some other mechanism.



#### 39.4.1 Foreign Exchange Risk

Currency risk is the risk of loss arising from the fluctuations of exchange rates.

In the normal course of conducting commercial banking business, which ranges from intermediation only to taking on principal risk as dealer or as counterparty, the Group purchases or sells currencies in today / ready and gives or receives unilateral promises for sale or purchase of FX at future dates in a long or short position in different currency pairs. These positions expose the Group to foreign exchange risk. To control this risk, the Group primarily uses notional principal limits at various levels to control the open position, and ultimately the residual foreign exchange risk of the Group. The Group also strictly adheres to all associated regulatory limits.

Following is the summary of the assets of the Group subject to foreign exchange risk.

		20	)14	
	Assets	Liabilities	Off-balance Sheet	Net foreign currency exposure
		Rupee	s in '000	
Pakistan rupee	100,550,114	93,372,329	(453,172)	6,724,613
United States dollar	1,023,042	1,371,625	453,172	104,589
Great Britain pound	195,378	190,132	-	5,246
Deutsche mark	-	-	-	-
Japanese yen	4,928	2,524	-	2,404
Euro	187,178	182,498	-	4,680
UAE Dirham	3,426	-	-	3,426
ACU	19,533	-	-	19,533
CHF	1,230	-	-	1,230
AUD	5,263	-	-	5,263
Saudi Riyal	1,825			1,825
	101,991,917	95,119,108	-	6,872,809
		20	013	
	Assets	Liabilities	Off-balance Sheet	Net foreign currency exposure
		Rupee	s in '000	
Pakistan rupee	85,350,543	78,949,296	(257,471)	6,143,776
United States dollar	1,185,405	1,377,591	257,471	65,285
Great Britain pound	161,147	159,923	-	1,224
Deutsche mark	-	-	-	-
Japanese yen	10,143	8,627	-	1,516
Euro	60,517	59,618	-	899
UAE Dirham	5,777	-	-	5,777
ACU	19,411	-	-	19,411
CHF	311	-	-	311
AUD	4,366	-	-	4,366
AUD Saudi Riyal	4,366 3,318	<u> </u>		4,366 3,318



# 39.4.2 MISMATCH OF YIELD / PROFIT RATE SENSITIVE ASSETS AND LIABILITIES

							2014						
•							Expo	Exposed to Yield / Profit risk	offt risk				
	Effective Yield / Profit rate	Total	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 to 9 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years	Non-profit bearing financial instruments
On-balance sheet financial instruments							Rupees	000, ui	Rupees in '000				
Assets													
Cash and balances with Treasury Banks	/000	6,361,444	. 6			•	•	•		•			6,361,444
Due from financial institutions	9.70%	18,143,574	5,002,671	1,024,308	1,362,229	•	10,754,366						- 04,740
Investments	9.23%	30,511,422	334,114	10,322,680	19,533,768	•	•	•	•	•	•	•	320,860
Islamic financing and related assets Other assets	11.88%	41,097,058	6,913,026	9,761,128	8,363,141	1,075,376	3,226,503	166,165	409,925	874,371	14,050	973,699	9,319,674
	-	98,411,103	12,249,900	21,108,116	29,259,138	1,075,376	13,980,869	166,165	409,925	874,371	14,050	973,699	18,299,494
Liabilities													
Bills payable Due to financial institutions	6.36%	918,435		- 561,000									918,435
Deposits and other accounts	2.07%	90,330,870	7,068,607	4,757,051	6,170,384		9,183,540	19,302,005	20,068,532	4,958,787	1,617,561		17,204,403
		94,857,686	7,068,607	5,318,051	6,170,384		9,183,540	19,302,005	20,068,532	4,958,787	1,617,561		21,170,219
On-balance sheet gap		3,553,417	5,181,293	15,790,065	23,088,754	1,075,376	4,797,329	(19,135,840)	(19,658,607)	(4,084,416)	(1,603,511)	973,699	(2,870,725)
NON FINANCIAL ASSETS Operating fixed assets Deferred tax assets Other assets		3,387,282											
NON FINANCIAL LIABILITIES Deferred tax itabilities Other liabilities TOTAL NET ASSETS	·	3,580,814 199,348 62,074 6,872,809											
Total Yield / Profit Risk Sensitivity Gap			5,181,293	15,790,065	23,088,754	1,075,376	4,797,329	(19,135,840)	(19,658,607)	(4,084,416)	(1,603,511)	973,699	(2,870,725)
Cumulative Yield/Profit Risk Sensitivity Gap	Q.	1 1	5,181,293	20,971,358	44,060,112	45,135,488	49,932,817	30,796,977	11,138,370	7,053,954	5,450,443	6,424,142	(2,870,725)
		•											

							2013						
							Expo	Exposed to Yield / Profit risk	offt risk				
	Effective Yield / Profit rate	Total	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 to 9 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years	Non-profit bearing financial instruments
On-halance sheat financial instruments			-				Rupees in '000	000, ui					
Assets													
Cash and balances with Treasury Banks		4,883,483	•	•	•				•	•	•		4,883,483
Balances with other Banks	%00:9	1,018,717	20,000	126	•	•	•	•	•	•	•	'	968,591
Due from financial institutions	10.00%	6,511,173	6,511,173	•	•	•	•	•	•	•	•	•	_
Investments	%00.6	31,429,302	849,426	30,296,645	1 3		1 0		, 6		' 6	1 6	283,231
Islamic financing and related assets Other assets	12.00%	38,308,733	6,328,005	9,541,181	3,338,419		- '20,530	816,112	188,/82	282,872	16,382	821,338	9/1/39,1/6 9/1/39,1/9 9/2/39/1/9/
		82,918,416	13,738,604	39,837,952	3,338,419	720,530	720,530	211,518	188,782	282,872	16,382	821,338	23,041,489
Liabilities													
Bills payable	i	835,562	1 6	•	•	•	•	•		•	•	•	835,562
Due to financial institutions	%00.2	2,538,000	2,538,000	- 60	- 10	- 70	- 1000	. 0	- 00	- 000		•	- 000
Deposits and other accounts Other liabilities	%00.9	75,169,991	32,509,455	3,527,508	5,064,650	4,3/0,31/	4,3/6,31/	2,755,989	2,226,003	4,696,465	2,/ 14,/48		12,622,478
		80,295,803	35,047,455	3,827,509	5,064,650	4,376,317	4,376,317	2,755,989	2,226,063	4,696,465	2,714,748		15,210,290
On-balance sheet gap		2,622,613	(21,308,851)	36,010,443	(1,726,231)	(3,655,787)	(3,655,787)	(2,544,471)	(2,037,281)	(4,413,593)	(2,698,366)	821,338	7,831,199
-													
NON FINANCIAL ASSETS Operating fixed assets		2,966,620											
Deferred tax assets Other assets		915,902											
NON FINANCIAL LIABILITIES Deferred tax liabilities Other liabilities		3,002,322 175,216 84,036 6,245,883											
		000,017,0											
Total Yield / Profit Risk Sensitivity Gap			(21,308,851)	36,010,443	(1,726,231)	(3,655,787)	(3,655,787)	(2,544,471)	(2,037,281)	(4,413,593)	(2,698,366)	821,338	7,831,199
Cumulative Yield/Profit Risk Sensitivity Gap			(21,308,851)	14,701,592	12,975,361	9,319,574	9,319,574	6,775,103	4,737,822	324,229	(2,374,137)	(1,552,799)	7,831,199



2,313,745

486,748

,617,561 116,941

1,357,891

199,348 930,484 1,129,832 657,209

24,360,742

2,188,465

9,183,540 8,573,899

11,460 11,460 227,101

1,128,460 1,128,460 (1,047,692)

4,757,052

10,194 10,194 (10,194)

3,265,723 12,791,759

(726,737)

1,617,561

1,958,787

2,954,992

24,360,742

2,188,465

24,360,746

9,183,540

6,170,384

4,757,052

# **Liquidity Risk** 39.5

Liquidity risk is the potential loss to the Group arising from its inability either to meet its obligations (financial) or to fund increases in assets as they fall due without incurring unacceptable costs or losses.

BIPL's iquidity at various levels (day to day, short term, long term) is managed by the Treasury along with the Asset and Liability Management Committee (ALCO), which is one of the most important management along with respect to one interest and reasury department, monitoring and maintaining key liquidity ratios, a viable funding mix, depositor concentration, reviewing contingency plans etc.

# 39.5.1 MATURITIES OF ASSETS AND LIABILITIES

	r 1 to 3 Months Over 3 to 6 Months to 1 Year Over 1 to 2 Years Over 2 to 3 Years Over 3 to 5 Years Over 5 to 10 Years Above 10 Years	sted Contractual Expected Cont
	ars Al	ctual Expe
	er 5 to 10 Ye	cted Contra
	ears 0v	ractual Expe
	Over 3 to 5 Y	ected Contr turity Ma
	(ears	tractual Exp
	Over 2 to 3	Contractual Expected Contractu
	2 Years	ontractual E
2014	Over 1 to	Expected C Maturity
	ths to 1 Year	Contractual Maturity
	Over 6 Mon	Expected Maturity
	o 6 Months	Contractual Maturity
	Over 3 to	Expected
	o 3 Months	Contractual Maturity
	Over 1 to	Expected Maturity
	1 Month	Contractual Maturity
	Upto	Expected Maturity
		Total

----- Bupees in '000 ------

6,361,444 18,143,574 30,511,422 6,361,444 41,097,058 3,387,282 3alances with other banks Cash and balances with related assets
Operating fixed assets slamic financing and Due from financial treasury banks institutions nvestments

1,503,300 1,886,468 3,389,768 10,754,366 3,829,464 3,173,609 17,757,439 238,561 1,362,229 7,068,334 20,207,349 41,716 39,052 80,768 1,024,308 13,174,080 18,180,146 5,002,671 1,821,642 9,233,169 16,057,482

2,313,745

1,559,665

1,253,765

1,434,223

174,837

5,578

7,418,057

486,748

1,332,288

1,526,531

2,313,745

486,748

1,734,502

20,025

1,253,765

260,510

3,852,280

3,265,723 918,435 561,000 6,512,878 1,028,857 918,435 561,000 Bills payable Due to financial

1,085,099 8,294,433

1,643,247

Deferred tax assets

Other assets

Liabilities

90,330,870 199,348 3,109,455 95,119,108 6,872,809 Deposits and nstitutions

other accounts Deferred tax liabilities Other liabilities Net assets

Rupees in '000 5,758,721	(79,042)	273,176		269,349		650,605	6,872,809
Share capital	Discount on Issue of shares	Reserves	Unappropriated profit /	(Accumulated loss)	Surplus on revaluation of	assets	

										2013									
		Upto 1	Upto 1 Month	Over 1 to	Over 1 to 3 Months	Over 3 to	Over 3 to 6 Months	Over 6 Months to 1 Year	hs to 1 Year	Over 1 t	Over 1 to 2 Years	Over 2 to	Over 2 to 3 Years	Over 3	Over 3 to 5 Years	Over 5 to	Over 5 to 10 Years	Above 1	Above 10 Years
	Total	Expected Maturity	Expected Contractual Maturity Maturity	Expected Maturity	Contractual Maturity	Expected Maturity	Contractual Maturity	Expected Maturity	Contractua Maturity	Contractual Expected Contractual Maturity Maturity	Contractual Maturity	Expected Maturity	Expected Contractual Maturity Maturity	Expected Maturity	Expected Contractual Maturity Maturity	Expected Maturity	Contractual Maturity	Expected Contractual Maturity	Contractui
										000, ui Rupees in '000	Rupees in								
Cash and balances with treasury banks	4,883,483	4,883,483																	Ľ.
balances with other banks	1,018,717	1,018,717	•	•		•			•	•	•	•	•	•	•	•		•	•
Due from linancial institutions Investments	6,511,173 31,429,302		6,511,173	3,192,382	2,292,652	4,609,110	18,581,846	1,627,417	-771,554										3,655
	38,308,733 2,966,620		5,433,886	192,893	18,470,573		5,541,484		2,229,539		2,173,405		1,413,335		1,481,137 369,257		173,081 627,777		1,392,293
Jererred tax assets Other assets	1,682,910	136,833	55,998		125,057	328,092	151,936	53,256	160,893		1,899		1,992	303,532	1,811				
	86,800,938	6,039,033	12,351,743	3,711,884	20,888,282	4,967,202	24,275,266	1,680,673	3,161,986	5,002	2,175,304		1,415,327	303,532	1,852,205		800,858	•	3,172,641
Bills payable	835,562	835,562															•		
institutions	2,538,000	•	2,000,000		438,000			100,000		•		•			•	•	•	•	
	75,169,991	8,845,864	•	3,438,009		5,354,650		9,052,634	•	20,606,524	•	20,076,597	•	5,080,965	•	2,714,748	•	•	•
Jeferred tax liabilities Other liabilities	1,5,216	213,819	442,409	63,650	78,457	87,118	22,514	8,236	191,473	464	22,073	1,016	27,159	175,276	478,115				
	80,555,055		2,442,409	3,501,659	516,457		22,514	9,160,870	191,473	20,606,988	22,073	20,077,613	27,159	5,455,964	478,115	2,714,748			
	6,245,883	(3,856,212)	9,909,334	210,225	20,371,825	(474,566)	24,252,752	(7,480,197)	2,970,513	(20,601,986)	2,153,231	(20,077,613)	1,388,168	(5,152,432)	1,374,090	(2,714,748)	800,858		3,172,641
Share capital Reserves	Rupees in '000 5,279,679 210,446																		
Unappropriated profit / (Accumulated loss) Surplus on revaluation of assets	27,199 728,559																		

# Operational Risk 39.6

27,199 728,559 6,245,883

Operational Risk is defined as the risk of loss resulting from inadequate or failed internal processes, people and systems or from external / internal events. The risk is different from the others, since it has a greater level of uncertainty and may be termed as a little difficult to measure. The Group believes that (prudence) should be lived and breathed through the organizational culture.

At a more formal level, the Group has strengthened its risk management framework by developing polices, guidelines and manuals. Operational and other risk assessment tool e.g. ORAF is being effectively used to assess, mitigate and monitor possible risk that may arise in any of the Group's financial product or department. Operational Loss Database (OLD) records all the internal / external potential operational losses which helps the management understand the causes and impact of these risks.



#### 39.7 Strategic Risk

Strategic risk arises due to wrong assumptions in strategic decision making or the failure to react correctly to long-term changes in strategic parameters.

The Group follows a deliberate low-risk strategy. Within the general constraints of its niche market the Group is aware of the need of reducing risk. The Group has a well established strategic planning and evaluation process which involves all levels of management and which is subject to regular review.

#### 39.8 Systemic Risk

Systemic risk is the risk of a total or partial collapse of the financial system.

Such a collapse could be due to technical factors or market driven (psychological reasons).

Systemic risk is reduced by the activities of both national and international regulatory authorities. The Group actively supports these organizations through its membership of the relevant Grouping industry association i.e. Pakistan Groups Association ("PBA"). The Group also takes account of systemic risk by means of careful management of counter party risks in the inter-Group market.

#### 39.9 Shariah Non-compliance

Shariah non-compliance risk is the risk that arises from an Islamic bank's failure to comply with the Shariah rules and principles prescribed by the State Bank of Pakistan and / or the Shariah Advisor of the Group. It remains' the most important operational risk for an Islamic bank. Compliance of shariah guidelines must permeate throughout the organization and its adherence should be reflected in the products and activities.

#### **40 TRUST ACTIVITIES**

Banks commonly act as trustees and in other fiduciary capacities that result in the holding or placing of assets on behalf of individuals, trusts, retirement benefit plans and other institutions. These are not assets of the Group and, therefore, are not included in consolidated statement of financial position. Following is the list of assets held under trust:

Category	Туре	No. of IP	S account	Face	Value
		2014	2013	2014	2013
				Rupees	s in '000
Insurance Companies	Sukuks	1	1	220,000	220,000
Asset Management Companies	Sukuks	26	26	1,455,665	1,455,665
Employee Funds / NGO's	Sukuks	6	6	79,500	79,500
Individuals	Sukuks	10	10	108,370	108,370
Others	Sukuks	21	20	4,846,465	3,621,465
		64	63	6,710,000	5,485,000

#### 41 PROFIT / (LOSS) DISTRIBUTION TO DEPOSITOR'S POOL

The Group maintained following pools for profit declaration and distribution during the year ended December 31, 2014:

- i) General Deposit Mudarabah Pool (PKR, USD, EUR & GBP);
- ii) Musharakah Pool under SBP's Islamic Export Refinance Scheme; and
- iii) Treasury Special Pools



The deposits and funds accepted under the General Deposit Mudarabah Pool is provided to different sectors of economy mainly' to 'Textile and Allied', 'Energy', 'Fertilizer', 'Trading' 'Consumer Finance' and GOP Ijarah Sukuks'.

Musharakah investments from the SBP under Islamic Export Refinance Scheme (IERS) are channelled towards the export sector of the economy via different Islamic financing modes such as Murabahah, Istisna etc.

#### Key features and risk & reward characteristics of all pools

The 'General Deposit Mudarabah Pool' for both local and foreign currency is to catered for all depositors of Group and provide profit / loss based on actual returns earned by the pool. Depositors are Rabb-ul-Maal as they are the provider of capital while group acts as Mudarib by investing these funds in business. Since there are more than one Rabb-ul-Maal (depositor), their mutual relationship is that of Musharakah. Profit is shared among Mudarabah partners (Group and depositors) as per pre-agreed profit sharing ratio. Whereas, profit sharing among the depositors is based on pre-assigned weightages. Loss, if any, is borne by the Rabb-ul-Maal as per the principles of Mudarabah.

The IERS Pool caters to the 'Islamic Export Refinance Scheme' requirements based on the guidelines issued by the SBP. In this Scheme, SBP enters into a Musharakah arrangement with the Group for onward financing to exporters and other blue chip companies on the basis of Shariah compliant modes such as Murabahah, Istisna, etc. Under the scheme, SBP is required to share in profit and loss of the Group's IERS Musharakah pool. IERS pool consists of blue chip companies to whom the Group has provided financing facilities on Shariah compliant modes including IERS facility. Profit is shared according to an agreed weightage and loss is shared according to the investment ratio.

Treasury Pools are managed on the basis of Musharakah, wherein Group and partner (Financial Institution) share actual return earned by the pool according to pre-defined profit sharing ratio.

The risk characteristic of each pool mainly depends on the asset and liability profile of each pool. The pool is exposed to following kinds of risks:

- Asset Risk: The pool is exposed to Asset Risk which is the risk that is associated with Islamic mode of finance(s) applied / used under the transaction structure(s). The Group has prepared detailed product manuals in order to identify and properly mitigate such risk. The Group also analyze transaction structure of each customer to further ensure proper safeguard of depositors' interest. The review is done by experienced team of professional having considerable experience in the field of Islamic banking and finance. Nevertheless since Islamic banking is a nascent industry, we believe that the process of further improvement will continue as the business grows.
- 2 Credit Risk: This Risk is the risk which is associated with financing that is mitigated through safeguards through available standards within Shariah guidelines as disclosed in note 39.1 to these consolidated financial statements.

Parameters used for allocation of profit, charging expenses and provisions etc. along with a brief description of their major components:

Gross income (Revenue less cost of goods sold and after deduction of other direct expenses), generated from relevant assets is calculated at the end of the month. The income is shared between Group and the depositors as per agreed profit sharing ratio after deduction of commingled Holding Company's equity share on pro rata basis. The residual is shared among depositors as per agreed weightages. These weightages and profit sharing ratios are declared by the Holding Company in compliance with the requirements of the SBP and Shariah.



The allocation of income and expenses to different pools shall be made based on pre-defined basis and accounting principles / standards. Direct expenses are charged to respective pool, while indirect expenses are borne by the Group as Mudarib. The direct expenses charged to the pool are direct cost in financing / investment transactions (i.e. Murabahah, Ijarah, Diminishing Musharkah, Istisna, Karobar Financing, Salam, etc.) and depreciation of Ijarah assets. The general and specific provisions created against non-performing Islamic financing and related assets and diminution in the value of investments as under prudential regulations and other SBP directives have been borne by Group as Mudarib.

	General Deposit Mudarabah Pool	Profit rate and weightage announcement period	Profit rate return earned	Depositor Share %	Mudarib share %	Mudarib share	Profit rate return distributed to remunerative deposits (Savings and Term)	Percentage of Mudarib share transferred through Hiba	Amount of Mudarib Share transferred through Hiba
						(Rupees in '000	)	(1	Rupees in '000)
	PKR Pool	Monthly	10.97%	61.88%	38.12%	2,580,853	6.51%	23.76%	804,291
	USD Pool	Monthly	1.64%	53.09%	46.91%	7,441	0.85%	6.18%	490
_									
	Specific Pool	Profit rate and weightage announcement period	Profit rate return earned	SBP Share %	Bank share %	Bank share	Profit rate return distributed	Percentage of Mudarib share transferred through Hiba	Amount of Mudarib Share transferred through Hiba
		,				(Rupees in '000	)	(1	Rupees in '000)
	Islamic Export Refinance (IERS) Pool	Monthly	9.62%	27.59%	72.41%	115,465	7.80%	0.00%	-

(ii) In addition to the above, 167 short term Treasury Pools were created to meet liquidity management requirement of Treasury Department. The Pools were dissolved after maturity of respective Treasury transaction. The Pools were managed under the Shariah approved guidelines.

#### 42 NON-ADJUSTING EVENT AFTER THE BALANCE SHEET DATE

The Board of Directors of the holding company in its meeting held on March 6, 2015 have transferred an amount of Rs 250 million out of "unappropriated profit" to "reserve for bad debts and contingencies". The consolidated financial statements for the year ended December 31, 2014 do not include the effect of this appropriation which will be accounted for in the consolidated financial statements for the year ending December 31, 2015.

#### 43 **GENERAL**

(i)

43.1 Captions, as prescribed by BSD Circular No. 04 of 2006 dated February 17, 2006 issued by the SBP, in respect of which there are no amounts, have not been reproduced in these consolidated financial statements, except for captions of the Consolidated Statement of Financial Position and Consolidated Profit and Loss Account.

The figures in the consolidated financial statements have been rounded off to the nearest thousand rupee.

#### 43.2 Corresponding figures

Corresponding figures have been re-arranged and reclassified, wherever necessary, to facilitate comparisons. There were no significant reclassifications / restatements during the year.

#### 44 DATE OF AUTHORISATION FOR ISSUE

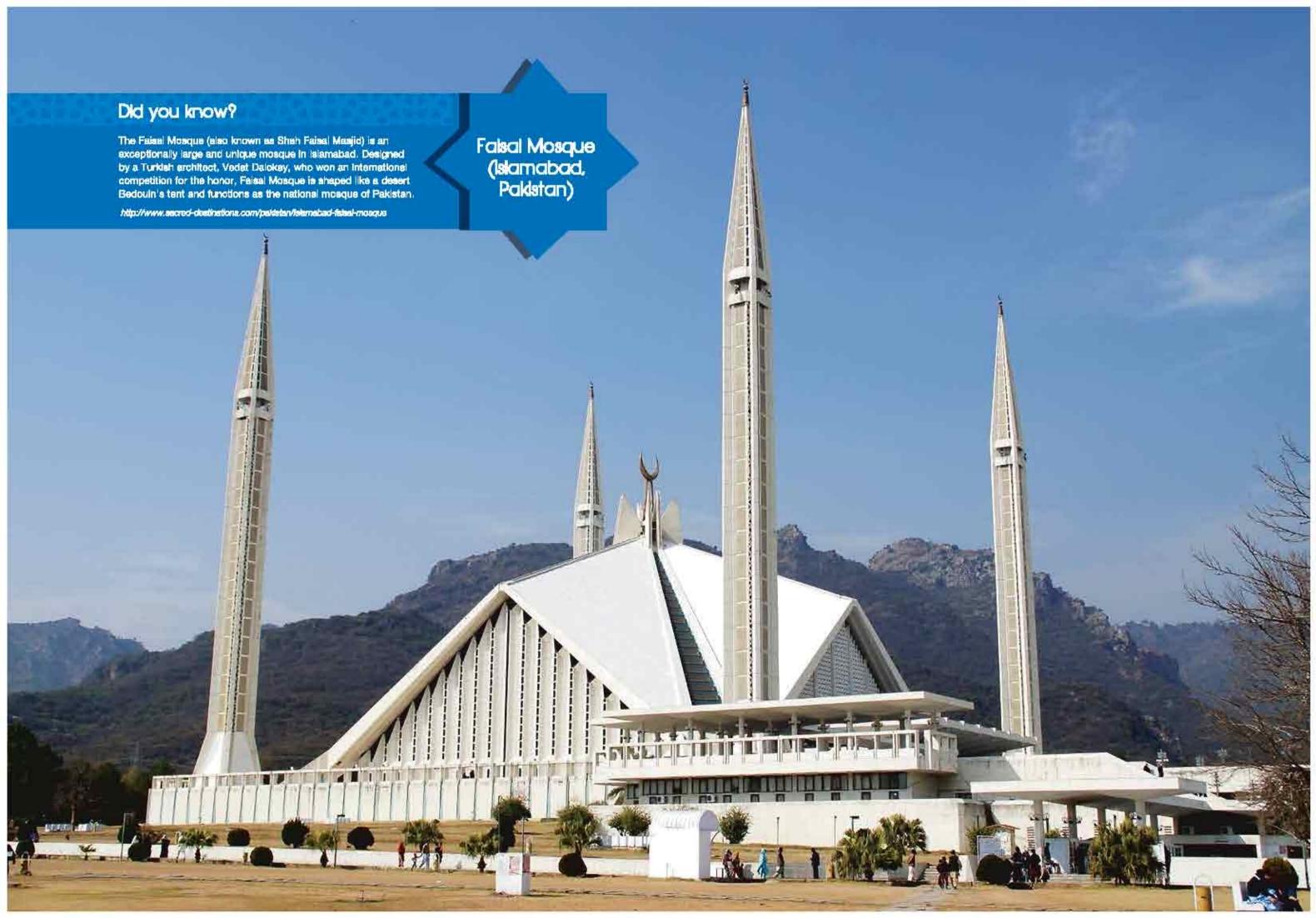
These consolidated financial statements were authorised for issue on March 06, 2015 by the Board of Directors of the Holding Company.

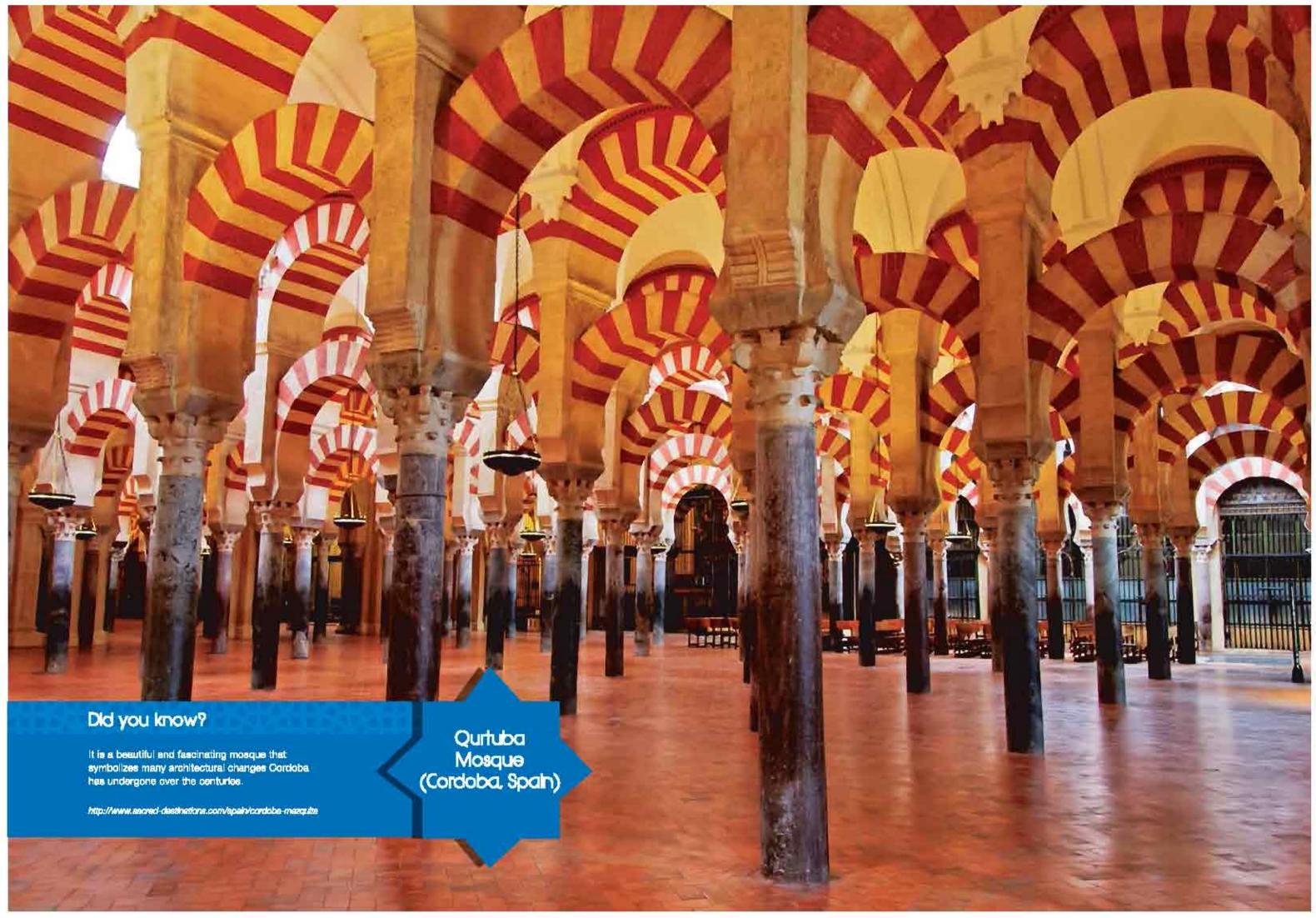
CHAIRMAN

PRESIDENT / CHIEF EXECUTIVE

DIRECTOR

DIRECTOR V







#### **Annexure 1**

Details of assets disposed off during the year including assets disposed off to the Chief Executive Officer or to a Director or to Executives or to any related parties irrespective of the value, are as follows:

Asset description	Asset Cost	Accumulated depreciation	WDV	Sale proceeds	Gain/ (loss) on disposal	Mode of disposal	Particulars of Buyer
		Rup	ees in thou	ısand			
Ciaca la Dhanas athar Alliad Favinasanta	F04	F04		F04	F04	Talcaful Olaina	Dale Oatan Canaval Taleaful Linaitad
Cisco Ip Phones other Allied Equipments	521	521	-	521 114	521 51	Takaful Claim	Pak Qatar General Takaful Limited Pak Qatar General Takaful Limited
Lenova Think Pad Note Book PC's T420 Lcd Monitors	114 9	51 9	63	9	9	Takaful Claim Takaful Claim	Pak Qatar General Takaful Limited
Imal Server	180	180	-	180	180	Takaful Claim	Pak Qatar General Takaful Limited
Imal Hardware	246	246	_	246	246	Takaful Claim	Pak Qatar General Takaful Limited
Hard Disk	233	233	_	233	233	Takaful Claim	Pak Qatar General Takaful Limited
Hard Disk	246	246	_	246	246	Takaful Claim	Pak Qatar General Takaful Limited
Hard Disk	246	246	_	246	246	Takaful Claim	Pak Qatar General Takaful Limited
Monitors	11	11	_	11	11	Takaful Claim	Pak Qatar General Takaful Limited
Hp Thin Client T-5525-5528	65	65	_	65	65	Takaful Claim	Pak Qatar General Takaful Limited
Ups	269	269	_	269	269	Takaful Claim	Pak Qatar General Takaful Limited
Electronic Ticker	91	91	_	91	91	Takaful Claim	Pak Qatar General Takaful Limited
Ip Phone System	237	237	_	237	237	Takaful Claim	Pak Qatar General Takaful Limited
Cisco Ip Phone	130	130	_	130	130	Takaful Claim	Pak Qatar General Takaful Limited
Desktop Pc	27	26	1	20	26	Takaful Claim	Pak Qatar General Takaful Limited
Cisco Ip Phone	16	16	_	16	16	Takaful Claim	Pak Qatar General Takaful Limited
Lcd Monitors	11	11	-	11	11	Takaful Claim	Pak Qatar General Takaful Limited
Server Power Supply	22	21	1	22	21	Takaful Claim	Pak Qatar General Takaful Limited
Lcd Monitors	11	11	-	11	11	Takaful Claim	Pak Qatar General Takaful Limited
Imal Hardware	243	243	-	243	243	Takaful Claim	Pak Qatar General Takaful Limited
Lcd Monitors	11	11	-	11	11	Takaful Claim	Pak Qatar General Takaful Limited
Laptops Qty-15	133	39	94	133	31	Takaful Claim	Pak Qatar General Takaful Limited
Electronic Ticker	78	78	-	78	78	Takaful Claim	Pak Qatar General Takaful Limited
Video Cameras	8	8	-	8	8	Takaful Claim	Pak Qatar General Takaful Limited
Ups	15	15	-	15	15	Takaful Claim	Pak Qatar General Takaful Limited
Hp Thin Client T-5525-5528	12	12	-	12	12	Takaful Claim	Pak Qatar General Takaful Limited
Cctv Camera	8	8	-	8	8	Takaful Claim	Pak Qatar General Takaful Limited
Cisco Ip Phone	18	18	-	18	18	Takaful Claim	Pak Qatar General Takaful Limited
Electronic Queue System	57	57	-	57	57	Takaful Claim	Pak Qatar General Takaful Limited
Cisco Ip Phone	65	65	-	65	65	Takaful Claim	Pak Qatar General Takaful Limited
Electronic Ticker	90	87	3	90	87	Takaful Claim	Pak Qatar General Takaful Limited
Cctv Camera	8	8	-	8	8	Takaful Claim	Pak Qatar General Takaful Limited
Cctv Camera	8	8	-	8	8	Takaful Claim	Pak Qatar General Takaful Limited
Ups	15	15	-	15	15	Takaful Claim	Pak Qatar General Takaful Limited
Electronic Queue System	10	10	-	10	10	Takaful Claim	Pak Qatar General Takaful Limited
Cctv Camera	8	8	-	8	8	Takaful Claim	Pak Qatar General Takaful Limited
Ip Phone System	224	224	-	224	224	Takaful Claim	Pak Qatar General Takaful Limited
Cctv Camera	8	8		8	8	Takaful Claim	Pak Qatar General Takaful Limited
Atm Machine	48	45	3	48	45	Takaful Claim	Pak Qatar General Takaful Limited
Lcd Monitors	9	9	-	9	9	Takaful Claim	Pak Qatar General Takaful Limited
Lcd Monitors	9	9	-	9	9	Takaful Claim	Pak Qatar General Takaful Limited
Lcd Monitors	11	11	-	11	11	Takaful Claim	Pak Qatar General Takaful Limited
Lcd Monitors	11	11	-	11	11	Takaful Claim	Pak Qatar General Takaful Limited
Cctv Camera	8	8	-	8	8	Takaful Claim	Pak Qatar General Takaful Limited
Desktop Pc	40	40	-	40	40	Takaful Claim	Pak Qatar General Takaful Limited
Cctv Camera	43	43	-	43	43	Takaful Claim	Pak Qatar General Takaful Limited
Desktop Pc	5	5	-	5	5	Takaful Claim	Pak Qatar General Takaful Limited
Atm Machine	29	21	8	29	21	Takaful Claim	Pak Qatar General Takaful Limited
Server	43	43	-	43	43	Takaful Claim	Pak Qatar General Takaful Limited
Laptops-Lenova Thinkpad	5	5	•	5	5	Bank Policy	Usman Alvi-Area Manager -DHA Y Block LHR

Accept of the state of	Asset Cost	Accumulated	WDV	Sale	Gain/ (loss)	Mode of	Davidanian of Division
Asset description		depreciation		proceeds	on disposal	disposal	Particulars of Buyer
	Rupees in thousand					<del> </del>	
							<b>5.6.</b> 6 .=
Lcd Monitors	12	11	1	12	11	Takaful Claim	Pak Qatar General Takaful Limited
IP Phone System	18	18	-	18	18	Takaful Claim	Pak Qatar General Takaful Limited
Lcd Monitors	10	9	1	10	9	Takaful Claim	Pak Qatar General Takaful Limited
Lcd Monitors	12	11	1	12	11	Takaful Claim	Pak Qatar General Takaful Limited
Electronic Ticker Monitors	53 12	53 11	- 1	53 12	53 11	Takaful Claim	Pak Qatar General Takaful Limited
	18	18	-	18	18	Takaful Claim Takaful Claim	Pak Qatar General Takaful Limited Pak Qatar General Takaful Limited
Ip Phone System	19	19	-	19	19	Takaful Claim	Pak Qatar General Takaful Limited Pak Qatar General Takaful Limited
Ip Phone System Monitors	12	11	1	19	11	Takaful Claim	Pak Qatar General Takaful Limited
Cisco Ip Phone	10	10	-	10	10	Takaful Claim	Pak Qatar General Takaful Limited
Thin Client System	98	98	-	98	98	Takaful Claim	Pak Qatar General Takaful Limited
Lcd Monitors	10	9	1	10	9	Takaful Claim	Pak Qatar General Takaful Limited
Cctv Camera	8	8	_ '	8	8	Takaful Claim	Pak Qatar General Takaful Limited
Lcd Monitors	10	9	1	10	9	Takaful Claim	Pak Qatar General Takaful Limited
Lcd Monitors	10	9	1	10	9	Takaful Claim	Pak Qatar General Takaful Limited
Ip Phone System	18	18		18	18	Takaful Claim	Pak Qatar General Takaful Limited
Lcd Monitors	12	11	1	12	11	Takaful Claim	Pak Qatar General Takaful Limited
Electronic Ticker	215	215		215	215	Takaful Claim	Pak Qatar General Takaful Limited
Lcd Monitors	12	11	1	12	11	Takaful Claim	Pak Qatar General Takaful Limited
Lcd Monitors	12	11	1	12	11	Takaful Claim	Pak Qatar General Takaful Limited
Thin Client Systems	59	59		59	59	Takaful Claim	Pak Qatar General Takaful Limited
Cisco Ip Phone	19	19	-	19	19	Takaful Claim	Pak Qatar General Takaful Limited
Cisco Ip Phone	18	18	-	18	18	Takaful Claim	Pak Qatar General Takaful Limited
Cisco Ip Phone	19	19	-	19	19	Takaful Claim	Pak Qatar General Takaful Limited
Lcd Monitors	12	11	1	12	11	Takaful Claim	Pak Qatar General Takaful Limited
Lcd Monitors	12	11	1	12	11	Takaful Claim	Pak Qatar General Takaful Limited
Lcd Monitors	12	11	1	12	11	Takaful Claim	Pak Qatar General Takaful Limited
Cisco Ip Phone	19	19	-	19	19	Takaful Claim	Pak Qatar General Takaful Limited
Lcd Monitors	12	11	1	12	11	Takaful Claim	Pak Qatar General Takaful Limited
Lenovo Thinkpad	55	11	44	55	4	Takaful Claim	Pak Qatar General Takaful Limited
Lcd Monitors	12	11	1	12	11	Takaful Claim	Pak Qatar General Takaful Limited
Lcd Monitors	10	9	1	10	9	Takaful Claim	Pak Qatar General Takaful Limited
Lcd Monitors	12	11	1	12	11	Takaful Claim	Pak Qatar General Takaful Limited
CISCO IP Phones	14	7	7	14	6	Takaful Claim	Pak Qatar General Takaful Limited
Note Counting Machine	32	32	-	1	1	Trade In Basis	Asian Machines & Technologies
CISCO IP Phones	18	18	-	18	18	Takaful Claim	Pak Qatar General Takaful Limited
Note Counting Machine	32	32	-	1	1	Trade In Basis	Asian Machines & Technologies
Note Binding Machine	16	16	-	1	1	Trade In Basis	Asian Machines & Technologies
Note Counting Machine	26	26	-	1	1	Trade In Basis	Asian Machines & Technologies
Note Counting Machine	31	31	-	1	1	Trade In Basis	Asian Machines & Technologies
Note Binding Machine	17	17	-	1	1	Trade In Basis	Asian Machines & Technologies
Note Counting Machine	34	34	-	1	1	Trade In Basis	Asian Machines & Technologies
D-Link Print Server	7	4	3	7	4	Takaful Claim	Pak Qatar General Takaful Limited
Cisco IP Phone 7912	19	19	-	19	19	Takaful Claim	Pak Qatar General Takaful Limited
Note Binding Machine	16	16	-	1	1	Trade In Basis	Asian Machines & Technologies
Note Binding Machine	17	17	-	1	1	Trade In Basis	Asian Machines & Technologies
Note Binding Machine	17	17	-	1	1	Trade In Basis	Asian Machines & Technologies
Note Binding Machine	17	17	-	1	1	Trade In Basis	Asian Machines & Technologies
Note Counting Machine	40 70	40 70	-	1	1	Trade In Basis	Asian Machines & Technologies
Laptop-Thinkpad	70	70	-	5	5	Bank Policy	Rehan Siddiqui-Unit Head Data Base Administrator ISD
Note Counting Machine	31	31	-	1	1	Trade In Basis	Asian Machines & Technologies
Note Counting Machine	31	31	-	1	1	Trade In Basis	Asian Machines & Technologies
Toyota Corolla	2,106	175	1,930	2,000	70	Takaful Claim	Pak-Kuwait Takaful Company Limited
Total	7,408	5,232	2,175	6,887	4,712	=	



# Pattern of Shareholding

No. of Shareholders	Share	holding	<b>Total Shares Held</b>	<b>Total Shares</b>	
	From	То		Held %	
397	1	100	13,059	0.00	
15650	101	500	7,450,731	1.29	
3703	501	1000	2,797,238	0.49	
2028	1001	5000	3,979,342	0.69	
229	5001	10000	1,723,824	0.30	
85	10001	15000	1,059,499	0.18	
53	15001	20000	956,312	0.17	
39	20001	25000	890,350	0.15	
20	25001	30000	563,387	0.10	
17	30001	35000	554,651	0.10	
11	35001	40000	419,542	0.07	
7	40001	45000	300,929	0.05	
10	45001	50000	488,120	0.08	
3	50001	55000	158,436	0.03	
8	55001	60000	465,496	0.08	
5	60001	65000	311,600	0.05	
4	65001	70000	269,330	0.05	
4	70001	75000	296,160	0.05	
4	75001	80000	305,118	0.05	
3	80001	85000	251,254	0.04	
3	85001	90000	264,725	0.05	
5	90001	95000	467,240	0.08	
7	95001	100000	694,581	0.12	
1	100001	105000	104,180	0.02	
1	115001	120000	119,913	0.02	
3	120001	125000	366,346	0.06	
2	130001	135000	261,634	0.05	
1	135001	140000	137,500	0.02	
1	140001	145000	145,000	0.03	
3	145001	150000	444,585	0.08	
1	155001	160000	156,737	0.03	
1	160001	165000	160,791	0.03	
2	175001	180000	358,720	0.06	
1	180001	185000	185,000	0.03	
2	185001	190000	375,937	0.07	
2	190001	195000	385,878	0.07	
3	195001	200000	600,000	0.10	
2	225001	230000	459,053	0.08	
2	245001	250000	499,248	0.09	

# Pattern Of Shareholding

No. of Shareholders	Shareholding		<b>Total Shares Held</b>	Total Shares	
	From	То		Held %	
2	325001	330000	657,219	0.11	
2	350001	355000	700,625	0.12	
2	380001	385000	764,603	0.13	
1	410001	415000	411,500	0.07	
1	435001	440000	436,293	0.08	
1	450001	455000	454,644	0.08	
1	460001	465000	462,816	0.08	
1	475001	480000	475,175	0.08	
2	495001	500000	1,000,000	0.17	
1	515001	520000	519,084	0.09	
1	550001	555000	552,456	0.10	
1	565001	570000	565,750	0.10	
1	570001	575000	573,725	0.10	
1	590001	595000	590,829	0.10	
1	625001	630000	626,394	0.11	
1	765001	770000	768,426	0.13	
1	830001	835000	831,138	0.14	
1	965001	970000	968,566	0.17	
1	1175001	1180000	1,178,537	0.20	
1	1600001	1605000	1,601,943	0.28	
1	1870001	1875000	1,873,786	0.33	
1	2190001	2195000	2,192,978	0.38	
1	2210001	2215000	2,210,107	0.38	
1	2325001	2330000	2,327,079	0.40	
1	3055001	3060000	3,057,119	0.53	
1	4170001	4175000	4,172,257	0.72	
1	5370001	5375000	5,372,405	0.93	
2	5450001	5455000	10,907,330	1.89	
1	5700001	5705000	5,702,050	0.99	
1	6600001	6605000	6,603,975	1.15	
3	7635001	7640000	22,905,393	3.98	
1	8285001	8290000	8,289,571	1.44	
1	28735001	28740000	28,735,093	4.99	
1	48155001	48160000	48,159,683	8.36	
2	56580001	56585000	113,165,054	19.65	
1	122415001	122420000	122,416,897	21.26	
1	144200001	144205000	144,200,144	25.04	
22,368			575,872,090	100.00	

# MUSKUN Home Financing – Renovation









# Renovate your Home... the way you want it

Bankislami's MUSKUN Home Financing - Renovation gives you convenience to renovate your home, the way you want it.

Whether you want to renovate your home's front elevation, living room, kitchen or your bathroom, Banklslami has the right kind of facility available with the following features:

- Financing available up to Rs.5 Million\*
- Facility available across Paldstan
- Facility is also available for Non-Resident Pakistanis
   No pre-payment charges after one year\*
- Minimal processing charges Tenure up to 10 years.

# Islami Current Account



Bankislami brings to you islami Current Account, which is based on the principles of 'Qarz' and is authenticated by our renowned Sharle'h Board.

Islam! Current Account offers the following pure Islamic banking solutions while keeping your values intact.

- Available in Pak Currency
- Account statement facility
- Facility of Banklalami VISA PRI
- 24/7 Phone Bunking
- Online Banking nationwide
- Inter-bank Fund Transfer through ATM



# Categories of Shareholders

AS AT DECEMBER 31, 2014

PARTICULARS	SHAREHOLDERS	SHAREHOLDING	PERCENTAGE
ASSOCIATED COMPANIES, UNDERTAKING AN RELATED PARTIES. JAHANGIR SIDDIQUI & CO.LTD. DUBAI BANK PJSC SAJ CAPITAL MANAGEMENT LTD EFU GENERAL INSURANCE LIMITED SUB TOTAL	<b>D</b> 4	122,416,897 144,200,144 28,735,093 6,603,975 <b>301,956,109</b>	52.43
MODARABAS AND MUTUAL FUNDS. GOLDEN ARROW SELECTED STOCKS FUND LING CDC - TRUSTEE MEEZAN BALANCED FUND CDC - TRUSTEE AKD OPPORTUNITY FUND CDC - TRUSTEE AL MEEZAN MUTUAL FUND CDC - TRUSTEE MEEZAN ISLAMIC FUND CDC - TRUSTEE NAFA STOCK FUND CDC - TRUSTEE NAFA MULTI ASSET FUND CDC - TRUSTEE NAFA MULTI ASSET FUND CDC - TRUSTEE NAFA ISLAMIC ASSET ALLOCATED CDC - TRUSTEE NAFA ISLAMIC PENSION FUND CDC - TRUSTEE NAFA ISLAMIC PENSION FUND SUB TOTAL	TION FUND JNITY FUND	552,456 500 1,873,786 500 500 89,034 626,394 1,178,537 565,750 99,802 <b>4,987,259</b>	0.87
DIRECTORS, CHIEF EXECUTIVE OFFICER, AND SPOUSE AND MINOR CHILDREN	<b>D THEIR</b> 6		
ALI HUSSAIN ALI RAZA SIDDIQUI FAWAD ANWAR HASAN AZIZ BILGRAMI KAMAL AFSAR SHABIR AHMED RANDEREE SUB TOTAL		48,159,683 5,453 1,000 536,898 1,000 56,582,527 <b>105,286,561</b>	18.28
EXECUTIVE AND THEIR SPOUSE	0	0	
PUBLIC SECTOR COMPANIES AND CORPORA	TIONS: 0	0	
BANKS DEVELOPMENT FINANCIAL INSTITUTI BANKING FINANCIAL INSTITUTIONS, INSURAI TAKAFUL, MODARABAS, PENSION FUNDS AN	NCE COMPANIES		
SUB TOTAL INDIVIDUALS		18,172,462	3.16
a: Local b: Foreign	22,262 9	88,727,121 56,742,578	15.41 9.85
TOTAL	22,367	575,872,090	100.00
ADDITIONAL INFORMATION AS AT DECEMBER 31, 2014			
FIVE % AND ABOVE			
DUBAI BANK PJSC JAHANGIR SIDDIQUI & CO.LTD. SHABIR AHMED RANDEREE AHMED G. M. RANDEREE ALI HUSSAIN		144,200,144 122,416,897 56,582,527 56,582,527 48,159,683	21.26 9.83 9.83

# Correspondent Banking Network\*

COUNTRY	NAME OF BANK		
Australia	Commonwealth Bank of Australia		
	JPMorgan Chase Bank National Association		
Austria	Commerzbank AG		
	Raiffisenlandesbank Oberoesterreich		
Bahrain	Al Baraka Islamic Bank		
	BMI Bank BSC(c)		
	National Bank of Pakistan		
Bangladesh	Bank Alfalah Limited		
	Bank Asia Limited		
	Eastern Bank Limited		
	Habib Bank Limited		
	Southeast Bank Limited		
	Standard Bank Limited		
Belarus	Joint-Stock Savings Bank Belarusbank		
Belgium	Byblos Bank Europe S.A.		
3	Habib Bank Limited		
	KBC Bank N.V.		
Canada	Habib Canadian Bank		
China	Bank of Chengdu Company Limited		
	Bank of China		
	Bank of Jiangsu Company Limited		
	China Everbright Bank		
	Commerzbank AG		
	Harbin Commercial Bank		
	Industrial and Commercial Bank of China		
	JPMorgan Chase Bank National Association		
	Shengjing Bank		
	Shenzhen Development Bank Company Limited		
	Yinzhou Bank		
	Zhejiang Chouzhou Commercial Bank Company Limited		
	Zhejiang Pinghu Rural Cooperative Bank		
Czech Republic	Citibank Europe Plc		
Denmark	Danske Bank A/S		
Djibouti	Banque Pour le Commerce et l'industrie-Mer Grouge		
Egypt	Mashreqbank psc		
Finland	Danske Bank A/S		
France	Byblos Bank Europe S.A.		
rrance	Habib Bank Limited		
	National Bank of Pakistan		
	Union de Banques Arabes et Françaises		
Germany	Commerzbank AG		
	Danske Bank A/S		
	National Bank of Pakistan		
	Raiffeisenlandesbank Oberoesterreich Aktiengesellschaft		
	Unicredit Bank AG		
Greece	Eurobank Ergasias S.A.		
	Lui Obalin Ligasias O.A.		



COUNTRY	NAME OF BANK				
Hong Kong	Habib Bank Limited				
	HBZ Finance Limited				
	JPMorgan Chase Bank National Association				
	Mashreqbank psc				
	National Bank of Pakistan				
	Union Bank of India				
	Union de Banques Arabes et Francaises				
India	JPMorgan Chase Bank National Association				
	Mashreqbank psc				
	Tamilnad Mercantile Bank Limited				
	Union Bank of India				
Indonesia	JPMorgan Chase Bank National Association				
	PT Bank Bukopin				
	PT Bank Mandiri (Persero) TBK				
	PT Bank Mayapada International TBK				
	PT Bank Syariah Muamalat Indonesia TBK				
Ireland	Danske Bank plc				
Italy	Banca Intesa S.p.A				
	Banca Popolare Di Vicenza Scparl				
	Banca UBAE S.p.A				
	Banco Popolare Di Verona				
	Unicredit Bank				
Japan	JPMorgan Chase Bank National Association				
	Korea Exchange Bank				
	National Bank of Pakistan				
	Union de Banques Arabes et Francaises				
Kenya	Gulf African Bank Limited				
	Habib Bank AG Zurich				
	Habib Bank Limited				
	Kenya Commercial Bank Limited				
Korea	Busan Bank				
	JPMorgan Chase Bank National Association				
	Korea Exchange Bank				
	National Bank of Pakistan				
	Union de Banques Arabes et Francaises				
	Woori Bank				
Kuwait	Commercial Bank of Kuwait S.A.K.				
Lebanon	Habib Bank Limited				
Luxembourg	Danske Bank International SA				
Malaysia	Affin Bank Berhad				
	Bank Muamalat Malaysia Berhad				
	JPMorgan Chase Bank Berhad				
Mauritius	Habib Bank Limited Mauritius				
Nepal	Himalayan Bank Limited				
Netherlands	Habib Bank Limited				
Nigeria	Platinumhabib Bank Plc				
Norway	Danske Bank plc				
Oman	Habib Bank Oman				

COUNTRY	NAME OF BANK					
Pakistan	Albaraka Bank (Pakistan) Limited					
	Allied Bank Limited					
	Askari Bank Limited					
	Bank Al Habib Limited					
	Bank Alfalah Limited					
	Bank of Khyber (The)					
	Bank of Punjab (The)					
	Burj Bank Limited					
	Dubai Islamic Bank Pakistan Limited					
	Faysal Bank Limited					
	Habib Bank Limited					
	Habib Metropolitan Bank Limited					
	Industrial and Commercial Bank of China					
	JS Bank Limited					
	KASB Bank Limited					
	MCB Bank Limited					
	Meezan Bank Limited					
	National Bank of Pakistan					
	NIB Bank Limited					
	Samba Bank Limited					
	Silk bank Limited					
	Sindh Bank Limited					
	Soneri Bank Limited					
	Summit Bank Limited					
	United Bank Limited					
Poland	Bank Zachodni WBK SA					
1 Oldrid	Danske Bank A/S					
Qatar	Qatar Islamic Bank					
Quiui	United Bank Limited					
Romania	Romanian International Bank SA					
Russia	Open Joint Stock Company 'RBS'					
Saudi Arabia	Alrajhi Banking & Investment Corporation					
Saudi Alabia	Bank Al Jazira					
	JPMorgan Chase Bank National Association					
	National Bank of Pakistan					
	National Commercial Bank					
	Saudi Hollandi Bank					
	Emirates NBD Bank PJSC					
Singaporo	Habib Bank Limited					
Singapore						
	JPMorgan Chase Bank National Association					
	Union de Banques Arabes et Francaises  Woori Bank					
Slovakia	Commerzbank AG					
South Africa	First Rand Bank Limited					
South Airica						
	Habib Overseas Bank Limited					
0	HBZ Bank Limited					
Spain	Banco Espanol de Credito					
0:1-:1	Banco Santander S.A.					
Sri Lanka	Hatton National Bank Limited					



COUNTRY	NAME OF BANK				
Sweden	Danske Bank A/S				
	Svenska Handelsbanken				
Switzerland	Arab Bank (Switzerland) Limited				
	Habib Bank AG Zurich				
	Habibsons Bank Limited				
	United Bank A.G.				
Taiwan	JPMorgan Chase Bank National Association				
Thailand	JPMorgan Chase Bank National Association				
Turkey	Asya Katilim Bankasi A.S.				
	Habib Bank Limited				
	Kuveyt Turk Katilim Bankasi SA				
	Tekstil Bankasi S.A.				
	Turkiye Finans Katilim Bank				
	Turkiye Vakiflar Bankkasi T.A.O.				
U.A.E.	Abu Dhabi Commercial Bank				
	Abu Dhabi Islamic Bank				
	Dubai Bank PJSC				
	Emirates NBD Bank PJSC				
	Habib Bank AG Zurich				
	Habib Bank Limited				
	Kuwait Turkish Participation Bank Dubai Limited				
	Mashregbank psc				
	United Bank Limited				
U.K.	Banca Intesa S.p.A				
	Byblos Bank Europe S.A.				
	Commerzbank AG				
	Danske Bank A/S				
	Habib - UK PLC				
	Habib Bank AG Zurich				
	Habibsons Bank Limited				
	Islamic Bank of Britain PLC				
	JPMorgan Chase Bank National Association				
	Mashreqbank psc				
	Santander UK Plc				
	United National Bank				
	Woori Bank				
U.S.A.	Atlantic Bank of New York				
	BOKF NA				
	Deutsche Bank Trust Company Americas				
	Habib American Bank				
	Habib Bank Limited				
	International Finance Corporation				
	JPMorgan Chase Bank National Association				
	Mashreqbank psc				
	National Bank of Pakistan				
	Saehan Bank, Los Angeles				
	United Bank Limited				
	Wells Fargo Bank NA				

COUNTRY	NAME OF BANK				
Ukraine	Credit Dnepr Bank				
	Demark Bank JS				
Vietnam	Asia Commercial Bank				
	Joint Stock Commercial Bank				
	JPMorgan Chase Bank National Association				
	Vietnam Asia Commercial Joint-Stock Bank				
	Vinasiam Bank				
Yemen	Saba Islamic Bank				
	United Bank Limited				



# Branch Network

### SINDH

## Main Branch Clifton (Karachi)

11th Floor, Executive Tower, Dolmen City, Marine Drive, Block-4, Clifton, Karachi. Tel: (021)- 35839906

Fax: (021)-35378373

#### Cloth Market Branch (Karachi)

Cloth Market Branch Shop-05

Cochinwala Market Laxmidas Street Karachi.

Tel: (021)-32469031-35 Fax: (021)-32469030

#### Baqai Medical University Branch (Karachi)

51-DHTOR, Baqai Medical Centre, Super Highway,North Bond).Karachi. Tel: (021)- 34410220 - 34410201 Fax: (021)-34410294.

#### Al Hilal Society Branch (Karachi)

Shop No,1, Jawwad Court Plot No, SC-11, KDA Scheme No#7 Main University Road, Chandni Chowk Karachi.

Tel: (021)-34860713-16, 34860728

Fax# (021)-34860704

#### Dhoraji Branch (Karachi)

Al Madina Heights
Plot Survey No. 35 C/449
C. P Berar Cooperative Housing Society
Tel: (021)-34860407-10, 34860566-68
Fax: (021)- 34860569

#### Gulshan-e-Maymar Branch (Karachi)

Gulshan-e-Maymar Branch, Areeba Heaven, SB-3, Sector X-II Karachi. Tel: (021) - 36833358-9

Fax: (021) - 36833445

#### Karachi Stock Exchange Branch (Karachi)

Room No. 520, 5th Floor, KSE Building Karachi Tel. # (021) 32462861-67 Fax: (021) 32462490

#### Malir Cantt Branch (Karachi)

Plot No. 35, Block-5 Cantt Bazar, Malir Cantt Karachi. Telephone:(021)-34491481-2 Fax: (021)-34491483

#### North Nazimabad Block A Branch (Karachi)

Shop No. 3A, 3B, 3C, 2B Unique Centre, Blcok A, North Nazimabad, Karachi Tel: (021)--36722504-6

Fax: (021)-36722507

## Orangi Town Branch (Karachi)

Plot No. LS 55 & 56, ST 11-A Sector 1, Block D, Orangi Town, Karachi. Tel# 021-36664031-34, 36692257-59 Fax# 021-36662257

#### 26th Street D.H.A. Branch (Karachi)

26th Street Branch, 31-C, Badar Commercial Street No.1 Phase V, D.H.A. Karachi.

Tel: (021)- 35349244-5 Fax: (021)-35349243

#### Rashid Minhas Road Branch (Karachi)

Rashid Minhas Road Branch, Block-5, Gulshan-e-Iqbal Karachi. Tel: (021)-34818227-9 Fax: (021)-34818135

#### Burns Road Branch (Karachi)

Land Survey, Sheet No. AM 51 Burns Road, Karachi Ph: (021)-32215505, 32215592-32215505

Fax:(021)-32215480

#### Shadman Town Branch (Karachi)

Shop No. 1-5 KDA Flats Phase # 3, Sector 14/B Shadman Town No. 1, North Nazimabad Karachi. Tel: (021)-36950027-33 Fax: (021)-36950034

### F.B. Area Branch (Karachi)

Plot No.C-6, Block 4 KDA Scheme #16 F.B. Area, Karachi Tele: (021)- 3636227-80 Fax: (021)- 36364659

## Shaheed-e-Millat Branch (Karachi)

Shop No. 15 & 16, Adam Arcade, B.M.C.H.S. Shaheed-e-Millat Road, Karachi.

Tel: (021)-34145305-9 Fax: (021)-34145310

#### Korangi Branch (Karachi)

Korangi Branch, Plot No. 51/9-B Sector 15 Korangi Industrial Area, Karachi.

Tel: (021)35114488-91 Fax: (021)-35114494

## Saddar Branch (Karachi)

Plot No 7/17 Saddar Bazar Quarter Bohri Bazar Raja Ghanzaefar Ali Khan Road

Saddar Karachi Tel: (021)-35219891-94

Fax: (021)-35219895

#### North Nazimabad Branch (Karachi)

North Nazimabad Branch, D-5, Block-L, North Nazimabad Karachi.(5 STAR) Tel: (021)-36676474-75

Fax: (021)-36676488

#### UP More Branch (Karachi)

UP More Branch, LS-7, Street No. 8 Sub Sector 11-I,Town Ship Karachi. Tel: (021)-36950158-59-61-64-66

Fax: (021)-36950167

#### Baloch Colony Branch (Karachi)

Plot No, SA-2/1 Block-3 Administrative Society, Karachi. Tel# (021)-34300036-42 Fax# (021)-3430004

#### S.I.T.E. Branch (Karachi)

Shop Nos. 8 & 9, Anum Trade Center, E-31-B,Ghani Chowrangi, S.I.T.E., Karachi. Tel: (021)-32587661-2 Fax: (021)32587510

### Shah Faisal Colony Branch (Karachi)

Shop No 1 & 2 Plot No A/7 Surrey No, 135, Deh Drigh Colony Shah Faisal Colony Karachi.

Tel: (021)-34686121-25 Fax: (021)-34686126

#### Shahra-e-Faisal Branch (Karachi)

Shahra-e-Faisal Branch, Shop No. 1, Faisal Tower. Plot No. 25/3 Survey Sheet No. 35/1 Block 7 & 8 Maqbool CHS Ltd.

Tel: (021)-34555985-87 Fax: (021)-34555991

## University Road Branch (Karachi)

Shop No. 1,2,3,4,107 & 108, Adjacent to Dolphin Bakery, Saleem Plaza, Block-16, Gulshan-e-Iqbal, Main University Road, Karachi. Tele: (021)-34801540-1 Fax: (021)-34839032

#### DHA Phase IV Branch (Karachi)

Plot # 36-C Sunset Commercial Street # 2 D.H.A Phase 4 Karachi.

Tel: (021)-35313191-7 Fax: (021)-35313190

#### Power House Branch (Karachi)

St-3 As-28 Comm. Area Sector 5-H Power House, New Karachi. Tel: 021-36901356 - 9, 36901362 Fax: 021-36901364

#### Nazimabad No.7 Branch (Karachi)

Plot No-4 Row No-1 sub block,iii Situated at Nazimabad, Karachi. Tel # (021)-36707492-96 Fax # (021)-36707497

### Jodia Bazar Branch (Karachi)

Jodia Bazar Branch Ibrahim Manzil, Jodia Bazar Darya Lal Street Karachi. Tel: (021)-32462488-9, 32462831-4 Fax: (021)-32416368

## Gulistan-e-Jauhar Branch (Karachi)

Shop No. W-9, Eastern Print Appt. Block 15, KDA Scheme 36 Gulistan-e-Johar Karachi. Tel: (021)- 34619518-34619563-73 Fax: (021)-34619514

#### Naval Colony Branch (Karachi)

Plot No 3-C, Sector- 4, Haroon Bahria Cooperative Housing Society, Naval Colony, Hub River Road, Karachi. Phone: 021-32364411-14 Fax: 021-32364415

#### DHA Phase II Branch (Karachi)

8 C,A & 9D,A , Commercial Area, Phase II, Defence Housing Authority, Clifton Cantonment Board, Karachi Phone: 021-35388403-408 Fax: 021-35388409

### Khayaban-e-Bukhari Branch (Karachi)

Plot No. 55-C, Lane No.5, Phase-VI, Bukhari Commercial, DHA, Karachi. Tel# (021) 35857521, 35857523 Fax# (021)35857524

#### Ayesha Manzil Branch (Karachi)

Rose Marry Apartment, Shop No 4,5,6,7,10,11,12, Plot No C-1, Block No-10, Federal 'B' Area, Karachi. Phone: 021-36365580-84 Fax: 021-36365585

#### DHA Phase VIII Branch (Karachi)

Plot No.62-C, Al-Murtaza Commercial Lane-3, Phase VIII, Near Creek, DHA, Karachi. Phone: (021)35245931 to (021)35245934 Fax: (021)35245935

#### Sohrab Goth Branch (Karachi)

Shop No.G-17-A- G-17-B, G-18-A & G-63, Plot No. 1-B-1, Block-G, Al-Asif Square, KDA Scheme No.33, Karachi. Phone: (021) 36370515 to (021)36370518 Fax: (021) 36370519

#### Bhains Colony Branch (Karachi)

Commercial Plot No.42-B, Road No. 8, Bhains Colony, Landhi, Karachi. Phone: (021)35081441-44 Fax: (021)35081445

#### Buffer Zone Branch (Karachi)

Shop No.1-to- 10, Ground Floor, Plot No. R-405 & 470, Sector 11-C/1, North Karachi Township, Buffer Zone, Karachi. Phone: (021)36965105 to (021)36965108 Fax: (021)36965109

## Gulshan-e-Iqbal, Block 13 C Branch (Karachi)

Commercial plot No.SB/19, Block No.13-C, KDA Scheme No.24, Gulshan-e-lqbal, Karachi. Phone: 021-34830780-83

Fax: 021-34830784

#### Dastagir Branch (Karachi)

Shop No.1,2,3 & 4, Ground Floor, Plot No. 213 & 214, Block No.15, Federal `B` Area, KDA Scheme No.16, Karachi. Phone: 021-36310412-14, 40 & 57

Fax: 021-36310458

### Dehli Colony Branch (Karachi)

Plot No. D-41/A, Block No.8, Opposite PSO Petrol Pump, KDA Scheme NO.5, Clifton, Karachi. Phone: (021)35862556 to (021)35862559 Fax: (021)35862560

## Truck Stand Hawks Bay Road Branch (Karachi)

Plot No. 699 Gate No.6, New Truck Stand, Hawksbay Road, Karachi.

Phone: 021-32359530-33 Fax: 021-32359534

### Gulshan-e-Hadeed Branch (Karachi)

C-31, Phase- I, Sector 8, Gulshan-e-Hadeed, Karachi. Tel : (021)34715092, (021)34715095 Fax :(021)34715096

#### Gizri Branch (Karachi)

Shop No. 1,2 & 3, Sana Arcade, Near Masjid-e-Siddique-e-Akbar, Behind Gizri, Block-5, Commercial Area, Clifton, Karachi. Phone: (021)35810250 to (021)35810253 Fax: (021)35810254

#### Lasbella, Patel Para Branch (Karachi)

Shop No. 1, 2, 3 & 4, Mehran Garden, Plot No. GRE 457/2, Garden East, Near Lasbella Chowk, Karachi. Phone: (021)34856601 to (021)34856604 Fax: (021)34856605

Gulzar-e-Hijri Branch (Karachi)

Shop No.1, Plot No.10, Block-2, Sector 14/A, Matrovil-III, Gulzar-e-Hijri, Karachi.

Phone: 021-34641415-418 Fax: 021-34641419

#### West Wharf Branch (Karachi)

Plot No.19, West Wharf Road, Karachi Phone: 021-32315513 - 15 Fax: 021-32315516

#### New Challi Branch (Karachi)

Shop No. B-1 & B-2, New Challi Trade Centre, Plot No. SR 6/4, Junction Altaf Hussain Road & Shahra-e-Liaquat, Serai Quarter, New Challi, Karachi. Tel: (021)32630441, 32630443 Fax: (021)32630444

### Port Qasim Branch (Karachi)

Plot No. W2/1/1, W2/1/2 & W2/1/3, North Western Industiral Zone, Port Qasim Authority, Karachi. Phone: (021)34154360, 34154362 Fax: (021)34154363

#### Allama Iqbal Road Branch (Karachi)

Shops No. 6 & 7, Ground Floor, Arab Tower, Plot No. 152/A, Block-2, PECHS, Karachi. Phone: (021)34554193 to (021) 34554195 Fax: (021) 34554196

#### F.B Industrial Area Branch (Karachi)

Showroom on Plot No. LA, 1-A1, Block-21, F.B. Area, Main Rashid Minhas Road, Karachi.i. Phone: (021)36821204 to (021)36821205 Fax: (021)36821206

#### Landhi Industrial Area Branch (Karachi)

Plot Survey No. 435, Landhi Industrial Area, Deh Landhi, District Malir, Karachi. Phone: (021)35002336 to (021)35002338 Fax: (021)35002339

#### Clifton Branch (Karachi)

Shops No.12 & 13, Clifton Centre, Plot No. DC-1, Block-5, KDA Scheme-5, Kehkashan, Clifton, Karachi. Phone: (021)35864214, 35864216

Fax: (021)35864217

#### Hyderi Branch (Karachi)

Shop No. 1A,1-A & 1-B, Plot No. SD-25, Sohail Appartment, Block-G, North Nazimabad, Karachi. Tel: (021)36721301 to 36721303 Fax: (021)36721304

#### North Nazimabad Block D Branch (Karachi)

Plot No. D-6, Block-D, North Nazimabad KDA Scheme No.2, Karachi.

Phone: (021)36674303 to (021)36674305

Fax: (021)36674306

#### Sharfabad Branch (Karachi)

Shop No. 1 & 2, Plot No. 15, Bihar Muslim Cooperative Housing Society, Sharfabad, Karachi.

Phone: (021)34893371 to (021)34893373

Fax: (021)34893374

#### Gulshan-e-Iqbal Branch (Karachi)

Shop No. 1,2 & 3, Plot No. B-1, Block-6, Gulshan-e-lobal, Karachi

Phone: (021) 34811211 to (021) 34811213

Fax: (021) 34811214

#### Electronic Market Saddar Branch (Karachi)

Shop No. 3 & 42, Plot No. 39/A, Sheet No. PR-2, Gemini Shopping Plaza, Abdullah Haroon Road, Saddar, Karachi

Phone: (021)32711382 to (021)32711384

Fax: (021)32711385

#### **Grain Market Branch (Karachi)**

Shop No. MR-1/86, Daryalal Street, Opp Yousuf Chamber, Adjoined with Fazal Traders, Grain Market, Karachi Phone: (021) 32464901, (021) 32464901

Fax: (021) 32464904

#### PIDC Branch (Karachi)

Showroom No. C, Al-Fareed Centre, Plot No. CL/10/10/1, M T Khan Road, Civil Lines Area, Karachi Phone: (021)35680701 to (021)35680703

Fax: (021)35680704

## Urdu Bazar Branch (Karachi)

Shop # 6, Tayyab Ali Building, Darul Ishaat, M.A.Jinnah Road, Urdu Bazar, Karachi

Phone: (021)32603084 to (021)32603086

Fax: (021)32603087









## DHA Phase VII Branch (Karachi)

Shops No. 2, 3 & 4, Plot No. 25-C, Main Khayaban-e-Jami, Phase VII, DHA, Karachi. Phone: (021)35890741 to (021)35890743

Fax: (021)35890744

### Steel Market Branch (Karachi)

Shop No. 19A & 20A, New Cloth Market, M.A. Jinnah Road, Karachi.

Phone: (021)32464905 to (021)32464907

Fax: (021)32464908

#### SMCHS Branch (Karachi)

Shop No. 10 & 11, Amber Plaza, Plot No. 110-A, Sindhi Muslim Co-Operative Housing Society, Main Shara-e-Faisal, Karachi Phone: (021)34329146 to (021)34329148

Fax: (021)34329149

#### Golimar Branch (Karachi)

Shop No. 1 & 2, Sana Tower, Plot No. 20/3, Firdous Colony Housing Soceity, Karachi. Phone: (021)36680191 to (021)36680193

Fax: (021)36680194

#### Yousuf Plaza (Karachi)

Hop No. E-1, E-1/A, C-33A, Yousuf Plaza, Plot No. ST-3/E, Block-16, F.B. Area, Karachi

Phone: 111-247-111

#### Nazimabad Block-2,(Karachi)

Zubaida Heights, Shops No. 1,2,3, G-1, Plot No.14, Row No. 6, Sub block-E, Block-2, Nazimabad, Karachi

Phone: 111-247-111

## Keamari (Karachi)

Shop No.1, plot No. 124.

Keamari Township, Keamari, Karachi

Phone: 111-247-111

## Jinnah Cooperative Housing

Society (Karachi)

Plot No. Z-6/64-Z, Block 7/8, Jinnah Cooperative Housing Society

Karachi

Phone: 111-247-111

#### Bath Island (Karachi)

Plot No. C-1/5, Bath Island, Clifton

Karachi

Phone: 111-247-111

#### D.M.C.H.S. (Karachi)

Plot No. 7/212, Block-3,

Dehli Mercantile Cooperative Housing Society,

Karachi.

Phone: 111-247-111

#### Shireen Jinnah Colony (Karachi)

Plot No. B-10, Block-1, KDA Scheme No. 5. Shireen Jinnah Colony

Karachi

Phone: 111-247-111

#### Mlir City (Karachi

D-1/5, Malir Tanki, Saudabad

Karachi

Phone: 111-247-111

#### New Sabzi Mandi (Karachi)

Shop No. 9 & 10, Block-A4, Food & Vegetable Market, (Sabzi Mandi) Super Highway, Karachi.

Phone: 111-247-111

### Auto Bahan Branch (Hyderabad)

Hyderabad Branch Plot # C-10-8, C-10-3 Block C Auto Bhan Road. Hyderabad, Pakistan.

Tel: 022-3820301-2-3-4-5-6-7 Fax: 022-3820308

#### Heerabad Branch (Hyderabad)

A/113-261, Jail Road. Heerabad, Hyderabad.

Tel: 022-2636768-70, 2636862 -3

Fax: 022-2636864

#### Qasimabad Branch (Hyderabad)

Plot No. 7, Phase-I, Block-II, Opposite PTCL Office, Main Road Qasimabad,

Hyderabad Phone :(022)-32652812- 15

Fax: (022)-32652816

#### Latifabad No 7 Branch (Hyderabad)

Plot No. D-8, unit No 7, Latifabad, Hyderabad

Phone: (022)-3811541-43 Fax: (022)-3811544

#### **Gharo Branch**

Jaryan/ Plot No.102, Gharo No.1, Qazi Mohalla, Chowdhery Market, Main National Highway,

Tehsil Mirpur Sakro, District Thatta. Phone: (0298)760243 to (0298)760246

Fax: (0298)760247

#### Ghotki Branch

Plot No. 408, Ward-A, Qadirpur Road. Opposite Municipal Park Town, Tehsil & District

Gotki. Phone: 0723-682544

Fax: 0723-682546

#### Larkana Branch

Larkana Branch City Survey # 1806 Word-A Bank Square Road Larkana. Tel: 074-4059833-6, Fax (074)4059887

#### Mirpurkhas Branch

New Town Station Road Mirpur Khas, Pakistan.

Tel: (0233) -875843 Fax(0233)875802

#### Nawabshah Branch

City Survey No. 225 Ward A Masiid Road Nawab Shah. Tel: 0244-330920-4, 0244-330926-7

Fax: 0244-330928

#### Sukkur Branch

City Survey No 1626/2, 1627/1 & 1628 Opposite Mehran Hotel Station Road, SUKKUR

Tel: 071-5617322-8 Fax (071)5617329

#### Tando Allahyar Branch

Tando Allahyar Branch Mir Pur Khas Road, Tando Allahvar

Tel:(0223) 891081, 890958, Fax: (0223) 892443

#### Tando Adam Branch

Plot No.947/16. Ward-D. Park View Apartment. Igbal Road, Tando Adam. Phone 0235- 575213, 214,215 & 0235-571213 Fax: 0235-571215

#### Shahdad Kot BranchzhobCity Survey

No.644/1,

Ward C, Mukhtiarkar road Near Kotoo Motoo Chowk Shahdad Kot

Phone: 111-247-111

#### PUNJAB

#### Gulshan-e-Ravi Branch (Lahore)

Plot No. 10, Block-C, Gulshan-e- Ravi, Lahore. Phone: (042)37404211 to (042)37404214

Fax: (042)37404215

#### Jail Road Branch, (Lahore)

Plot No. 5 A, House # 5 Near EFU House, Jail Road, Lahore Telephone:(042)-35790571-88

Fax: (042)-35790573

## DHA Y Block Branch (Lahore)

153 Block "Y" DHA, Lahor

Tel: (042)-35734709-11-13, 35733841-44

Fax: (042)-35692639

Fax: (042) 35315641

#### Thokar Niaz Baig Branch (Lahore)

3/D- Nawab Town, Rawind Road, Thokar Niaz Baig, Lahore Tel: (042) 35315636-40

## Azam Cloth Market Branch (Lahore)

F-1207 Azam Cloth Market Lahore. Tel # (042) 37670188-37670256 Fax # (042) 37658582

## Circular Road (Lahore)

Shop 3 38 105/H Outside Mochi Darwaza

Telephone: (042)-37374009-15 Fax: (042)-37374016

#### DHA G Block Branch, (Lahore)

47-G, Commercial Area, Phase I Block - G. Stadium Road D.H.A, Lahore Telephone: (042)-35691066-72

Fax: (042)-356910673

#### Ferozepur Road (Lahore)

174- Ferozepur Road Lahore.

Tel: (042) 37524321, 7524324,25, 7524327

Fax: (042) 37524331

## Walton Road Branch (Lahore)

Plot 48-E Super Town, Walton Road Lahore, Cantt. Tel: (042) 36603701-2 Fax: - (042) 36625849

#### Darogha Wala Gate Branch (Lahore)

326 G.T.Road (Link Shalimar Road) Tel# (042) 36530512-16 Fax# (042) 36530517

## Badami Bagh Branch (Lahore)

99 Bank Chamber, General Bus Stand Lahore

Tel# ( 042)- 37723865-68,7723881 Fax# (042)- 37723882

#### Akber Chowk Branch (Lahore)

883-D, Peco Road, Akber Chowk, Lahore. Tel#(042) 35221731-37 Fax#(042) 35221738

#### Airport Road Branch (Lahore)

Plot no 595/8, Airport Road, Lahore Cantt , Lahore Tel #(042) 35741536-39 Fax : (042) 35741540

#### Allama Igbal Town Branch (Lahore)

4-A, Asif Block, Allama Iqbal Town, Lahore Telephone: (042)-37807667-69 Fax: (042)-37807670

#### Misri Shah Branch (Lahore)

House No. 121-A, Raheem Road, Misri Shah Road, Lahore Telephone:(042)-37609151,55,59 Fax: (042)-37609160

#### Wapda Town Branch (Lahore)

Plot No. 2-A, Block-D, Main Boulevard PIA Soceity, Opp. Wapda Town, Lahore. Telephone:(042)-35182812 - 14 Fax: (042)-35182815

#### DHA Phase - V Branch (Lahore)

Plot No. 58-CCA, Phase V, DHA Lahore Cantt. Telephone:(042)-37182117 - 19 Fax: (042)-37182120

## Bahria Town Sub Branch (Lahore)

Plot No.63-A, Sector C, Bahria Town, Lahore. Telephone:(042)-37861800 - 04 Fax: (042)-37861805

### Lahore Cantt. Branch (Lahore)

80, Cavelry Ground, Commercial Area, Lahore Cantt. Lahore. Tel:(042)-36619821 - 23 Fax: (042)-36619824

#### Garden Town Branch (Lahore)

28- Ali Block, Garden Town, Lahore Telephone:(042)-35940360- 62 Fax: (042)-35940363

#### Gulberg Branch (Lahore)

11-E, Main Market, Gulberg, Lahore Telephone:(042)-35756921-23 Fax: (042)-35756924

#### Pakistan Bazar Branch (Lahore)

Shop No.17 & 18, Property No. F-2944/17-A, Data Block, Pakistan Cloth Market, Lahore. Telephone:(042)-37654192-94 Fax: (042)-37654187

## Ravi Road Branch (Lahore)

NW - 111- R -78/41- A, Ravi Road, Lahore. Tel:(042)-37726094 - 96 Fax: (042)-37726097

#### The Mall Branch (Lahore)

65, Amin Building, The Mall Road (Regal Chowk Opposite Mall Road) Lahore

Tel:(042)-37323305-07 Fax: (042)-37323308

#### Brandreth Road Branch (Lahore)

44 - Brandreth Road, Lahore Telephone:(042)-37633206- 08 Fax: (042)-37633209

#### **Abbott Road Branch (Lahore)**

Plot No.1, Abbott Road, Lahore Telephone:(042)-36283531-33 Fax: (042)-36283534

#### Urdu Bazar Branch (Lahore)

No. S-III-13-S-26/RH & S-III-13-S-26, Chunghur Mohallah Passa Akhbar Road, Lahore

Telephone:(042)-37361393 - 95 Fax: (042)-37361396

#### Johar Town Branch (Lahore)

M-Block, Johar Town, Lahore Tel: (042) 35315710 -16 / 5315722-23

Fax: (042) 35315711

#### Multan Road Branch (Lahore)

Multan Chowrangi, Near Social Security Hospital,

Multan Road, Near Mansoora Stop, Lahore Tel: (042) 37492394 & (042) 37492396 Fax: (042) 37492397

#### F-10 Branch (Islamabad)

Plot- No 06-C Markaz F-10 Islamabad.

Tel: (051)2222961-65 Fax: (051)2222966

### Blue Area Branch Branch (Islamabad)

Blue Area Branch 5-6, Chenab Center, Block-104-E F-7/G-7, Jinnah Avenue Telephone: (051)-2804271-74 Fax: (051)-2804275

#### I-8 Branch (Islamabad)

Plot No 24 Executive Centre I-8 Markaz Islamabad. Tel#( 051)-4861017,4861029,4861117-18, 4861038 Fax#( 051)-4861060

#### **DHA Phase II Branch (Islamabad)**

Plot No.13, Sector A, Iqbal Boulevard, Phase II, DHA, Islamabad. Phone: (051)5162161 to (051)5162163 Fax:(051)5162164

## I-9 Branch (Islamabad)

Plot No-2 E, I-9 Markaz Islamabad. Tel#( 051)-4858403-08,4445851 Fax(051)-4445852

#### **Bahria Town Phase VII Branch (Islamabad)**

Plot No.15, Phase VII, Bahria Town, Rawalpindi/ Islamabad Tel: (051)5400073 to (051)5400075 Fax:(051)5400076

#### G-9 Markaz Branch (Islamabad)

Shop No. LG-33 & LG-34, Plot No. 29, G-9 Markaz, Islamabad Phone: (051)2285111, (051) 2285113 Fax:(051)2285114

#### F-11 Markaz Branch (Islamabad)

Plot No.39, Shop No. 6, 7 & 17, Select One Plaza, F-11 Markaz, Islamabad Phone: (051)2111456 to (051)2111458 Fax:(051)2111459

## G-10 Markaz Branch (Islamabad)

Shop No.17 to 23, Plot No. 20-D, Sharjah Centre, G-10 Markaz, Islamabad. Phone: (051)2355401 to (051)2355403 Fax:(051)2355404

#### G- 6 Branch (Islamabad)

Shop No. 9, Block- 8, Civic Centre, G-6, Melody Market, Islamabad Phone: (051)2603533 to (051)2603535 Fax:(051)2603536

#### F- 6 Markaz Branch (Islamabad)

Plot No. 3C, F-6 Markaz, Islamabad Phone: (051)2271734 to (051)2271736 Fax:(051)2271737

### Turnol Branch (Islamabad)

Muhammad Ayub Plaza Main G.T Road Turnol, Islamabad Telephone: (051)-2217021-22 Fax:(051)-2217022

#### Humak Branch

Plot No. 59, Model Town, Humak, Islamabad Phone: (051)4493716-718 Fax: (051) 4493719

#### Rawat Branch

Main G.T. Road, Rawat, Islamabad Phone: (051)4612124 to (051)4612126 Fax: (051)4612127

#### Satellite Town Branch (Rawalpindi)

69/B, 4th Road, Satellite Town, Rawalpindi, Pakistan. Tel:( 051)-4572001-4 Fax: (051)-4572005

## Saddar Branch (Rawalpindi)

Compound Bungalow, No-60 Bank Road Cantt Rawalpindi. Tel: (051)-5120380-84 Fax: (051)-5120385

## Bahria Town Branch (Rawapindi)

Zahra Icon, Plot # 179, Southern Avenue, Boulevard Corner, Phase 4, Civic Centre, Bahria Town, Rawalpindi. Phone: (051)5732336 to (051)5732339

Fax: (051)5732345





#### Chaklala Scheme III Branch (Rawalpindi)

Building Plot# 111, Commercial Bazar Chaklala Scheme no 3 Rawalpindi. Tel#(051)5766140-43 Fax#(051)5766144

#### Westridge Branch (Rawalpindi)

Rafay Mall & Rafay Tower, Westridge Mall Road, Rwalpindi. Phone: 051-5440162-65 Fax: 051-5440166

#### Raja Bazar Branch (Rawalpindi)

C-160 & C-224, Paris Bazar, Bohar Bazar, Rawalpindi. Tel: (051)5556510, 5556512 Fax:(051)5556513

## City Saddar Road Branch (Rawalpindi)

Shop No. A-308/E, Jinnah Road, (City Saddar Road) Rawalpindi.

Phone: (051)5530030 to (051)5530032

Fax:(051)5530033

#### Murree Road (Rawalpindi)

Property No. O-920 to O-922, Mohalla Ferozepura, Murree Road, Rawalpindi Phone: (051)5761603 to (051)5761605 Fax:(051)5761606

#### Hattar Industrial Estate Branch

Plot No. 7, Industrial Trading Estate, Hattar, Distt. Haripur. Tel: (0995)617990, 617992 Fax:(0995)617993

#### Balakot Branch

Plot, Khasra No.3626/1046, Moza Balakot, Tehsil Balakot, Districtn Mansehra. Phone: 0997-500701-0704 Fax: 0997-0500705

#### Taxila Branch

Khasra No,1242,1243 Khatooni No 1770 Moza Ghel, Faisal Shaheed Road Taxila. Tel: (051) 4535055-58 Fax:( 051) 4534985

## Haripur Branch

Circular Road Haripur. Tel#(0995)613570-73 Fax#(0995)613574

#### Wah Cantt. Branch

A-12, Shahwali Colony, Mall Road, Wah Cantt, Tel: (051) 4539046-7 Fax: (051) 4539044

#### Abdali Road Branch (Multan)

Nawan Shaher Abdali Raod, Multan, Pakistan Tel:( 061)-4540350-56 Fax: (061)-4540357

#### Gulgusht Branch (Multan)

Jalal Masjid Chowk, Multan. Tel:(061) 6210371-5 Fax: - (061)6210376

## Vehari Road Branch (Multan)

Vehari Road Multan. Ph: (061)-6761900-6 Fax:(061)-6761907

#### Aarifwala Branch

Plot No.115, H-Block, Thana Bazar, Arifwala Phone: 111-247-111

#### Haroonabad branch

Plot No. 135/C, Quaid-e-Azam Road, Opposite Civil Court, Haroonabad Phone: 111-247-111

### Tatral Kahun Branch

Khasra No.555, Khewat No.561, Tatral Kahun, Tehsil Choa Saidan Shah, District Chakwal.

Phone: (0543)582475 to (0543)582477

Fax: (0543)582478

#### Hasanabdal Branch

Isam Shaheed Road, Near TMA Khasra No. 2133, Hasanabdal Tel#(057)2523440-42 Fax#(057)2523443

#### Hazro Branch

Hazro Sub Branch Raitla, Mandi Road Tel: (057)2310048-512310012-4 Fax: (057)-2310019

#### Murree

Al Mustaf Plaza, The Mall View Estate, The Mall Road, Murree, Tehsil Murree, District Rawalpindi. Phone: (051) 3413203 to (051)3413206

Fax: (051)3413207

#### Attock

Omair Arcade, Opposite Peoples Colony, Main Attock Road, Attock. Phone: (057) 2700425, 725, 825 & 261042, Fax: 057- 2613425

#### Chakwal Branch

Khasra # 4516 Jhelum Road Chakwal. Tel# (0543)552739,42,44,45,56 Fax# (0543)552760

#### Wazirabad Branch

Khasra No. 741, Khewat No. 236/209, Khatooni No. 301, Sialkot Road, Near City Park, Wazirabad.

Tel: (055)6605092 to (055)6605093

Fax: (055)6605493

#### Lalamusa Branch

Property No. B-VIII/3, Adjacent to Askari Bank, G.T. Road, Lalamusa. Phone:(053)7511580 to (053)7511583

Fax: (053)7511584

#### Khanpur Branch

Plot No. 27 & 28, Kutchery Road, Model Town Khanpur. Phone: 068-5571350, 352 Fax: 068-5571351

#### Kotwali Road Branch (Faisalabad)

P-16, Kotwali Road, Faisalabad. Tel: (041) 2412123-29 Fax: (041) 2412130

#### Susan Road Branch (Faisalabad)

Plot No S-8 Madina Town Main Susan Road Faisalabad. Ph: (041)-8728626-8, 8728631-08-31 Fax: (041)-8728671

#### Kamoke Branch

G.T Road Kamoke, District Gujranwala. Phone: 055-6813227-30 Fax: 055-6813231

#### **Bhawalpur Branch**

Block No. 915, Circular Road Bahawalpur. Tel:(062)- 2732235-38 Fax:(062)2732240

#### Rahimyar Khan Branch

Model Town Branch 21-A, Model Town, Rahim Yar Khan, Pakistan. Tel:(068)-5886972-77 Fax:(068)-5886978

## Mianwali Branch

Mouza urra khel Pacca, Main Sargodha Road, Mianwali Tel: (0459) 237531-35 Fax: (0459) 237536

#### Jhang Branch

95-A College Chowk Jhang. Tel: 047-7651401-05 Fax: 047-7651406

## Sargodha Branch

65/2 Railway Road Sargodha. Tel: 048-3768264-68 Fax: 048-3768269

#### Mian Channu Branch

Ghazi Mor G.T Road Mian Chunnu Tel: (065)-2664001-8 Fax(: 065)-2664008

#### Sahiwal Branch

418 High Street Sahiwal. Tel No#.( 040)-4228284-88, 4467688,4461688 Fax# 040-4462688

#### Gujranwala Branch

Gujranwala BX-11-75-7S-10+12, GT Road, Gujranwala, Pakistan. Tel: (055) 3820511-16 Fax: (055) 3820517

#### **Gujrat Branch**

Danish metal works SIE-1 Guirat Tel: (053)358010-13-3535555 Fax#(053) 3538016 D.G. Khan Branch

#### Jampur Road Branch (Dera Ghazi Khan)

Near District Hospital Tel#(064)2473201-07 Fax#(064)2473208

#### Okara Branch

69/1 M.A.Jinnah Road Okara. Ph:(044)-2522901-6 Fax: (044)-2552907

#### Jehlum Branch

B-VIII-2-5-13 Tehsil Road Jehlum Tel: (0544)-620503-4-8-84-88 Fax: (0544)-620498

#### Sadigabad Branch

Plot No 1 & 2 Allama Iqbal Road Opp Jhalla Mandi Sadigabad. Tel: (068)-5700594-7, 068-5800591-3-5

Fax: (068)-5800598

#### Kashmir Road Branch (Sialkot)

B-III-116/99/2 Kashmir Road, Sialkot. Tel: (052)-4270419-20, 4270429-30,4270439-40 Fax: (052)-4270426

#### Mandi Bahauddin Branch

Ward No.5, Khewat No. 529, Khatooni No.539, Bank Road, Mandi Bahauddin Telephone:(0546)-508020 - 22 Fax: (0546)-508023

#### Chichawatni Branch

Plot No. 146, Khatooni No. 239, G.T. Road, Chichawatni.

Telephone:(040)-5483298 - 300

Fax: (040)-5483297

#### Toba Tek Singh Branch

Plot No. 260, Allama Igbal Road, Toba Tek Singh. Telephone:(046)-2515040 - 42

Fax: (046)-2515043

#### Chiniot Branch

1-A, Shahra-e-Quaid Azam, Chiniot Telephone:(047)-6332381 - 2 Fax: (047)-6332383

#### KHYBER PAKHTUNKHWA

#### Jamrud Road Branch (Peshawar)

Near Hotel Grand, Jamrud Road, Peshawar, Pakistan. Tel:(091)-5711482-4 Fax:(091)-5711489

#### Khyber Bazaar Branch (Peshawar)

Shop No. 6 & 7 Haji Khan Building Ph (091) 2590341-7 Fax:(091) 2590348

#### Mansehra Branch

Swati Arcade, Abbottabad Road, Tehsil & District Mansehra Tel:(0997) 307761-4 Fax: (0997) 303479

#### **Abottabad Branch**

**Business Complex** Aamir Shaheed Road Abbottabad. Tel: (0992)-343956-63 Fax:(0992)-343964

#### Mardan Branch

Shop No. 412, 412A, 413, Bank Road Mardan Cantt, Mardan. Phone: (0937)876430 to (0937)876432

Fax: (0937)876433

#### **Besham Branch**

Plot Khasra No.583, Moza Butyal, Main Road Besham, Tehsil Besham, District Shangla.

Phone: (0996)400670 to (0996)400673

Fax: (0996)400674

#### **Booni Branch**

Booni Bazar, Village & P.O Booni, Thesil Mastaj, District Chitral. Phone: 0943-470812-15 Fax: 0943-470816

#### Naran Branch

Plot Khasra No.71/1185. MNJ Road. Main Bazar, Near China Store, Naran, Moza Kaghan, Tehsil Balakot, District Mansehra. Phone: (0997)430261 to (0997)430264 Fax: (0997)430265

## **Nowshera Branch**

Taj Building, Main G.T.Road, Shobra Chowk, Nowshera. Tel#(0923)610410,413,415 Fax#(0923) 610417

#### Batagram Branch

Khasra No.792, Moza Ajmairah, Tehsil & District Batgram. Phone: (0997)310291, (0997)310293 Fax: (0997)310294

#### Mingora Branch (Swat)

Madain Road, Mingora Sawat, District Sawat. Phone: 0946-710386-88, 91

Fax: 0946-710395

#### Batkhela Branch

Main Bazar Batkhela, Tehsil Sawat Ranizai. District Malakand. Phone: (0932) 412521-24 Fax: (0932) 412525

#### Timergara Branch

Gurguri Chowk, Balambat Road, Timergara, District Dir Lower. Phone: (0945)825607-9 Fax: (0945)825610

#### Dera Ismail Khan Branch

Circular Road Dera Ismail Khan. Tel# (0966)715018-20 Fax# (0966)715021

#### **Chitral Branch**

Main Shahi Bazar Chitral Tel# (0943)-414501,414530,414550 Fax# (0943)-414580

## BALOCHISTAN

#### Igbal Road Branch (Quetta)

Shop No 605 Khewat No. 200 Khatooni No 234 Ward No 18 Urban No 1 Sharah-e-igbal Quetta Tel: 081-2866510-13-36

Fax: 081-2829739

#### Shahbaz Town (Quetta)

Plot No.7, Ist Street, Shahbaz Town, Phase IV. Samungli Road, Quetta. Phone: 081-2827037,041, 51, 59

Fax: 081-2827074

### Gawalmandi Branch (Quetta)

Gawal Mandi Chowk, Quetta. Phone: 0812-834430, 37, 38, 39

Fax: 0812-834434

#### Tolla Ram Road Branch (Quetta)

Shop No.1 & 2, Haroon Shopping Centre, Tolla Ram Road, Quetta Phone: (081)2866581 to (081)2866583

Fax: (081)2866584

#### Sattelite Town Branch (Quetta)

Shop No. 3, Dead Karez, Opposite Old Bus Adda, Satellite Town, Quetta.

Phone: (081)2448701 to (081)2448704

Fax: (081)2448705

#### Airport Road Branch (Quetta)

Airport Road Quetta Alam Khan Chowk Airport Road Quetta. Tel: 081-2864627-29, 081-2840114, 081-2840121 Fax: 081-2840135

#### Jinnah Road Branch (Quetta)

Jinnah Road Quetta. Pakistan. Tel: 081-2821743-28-46 Fax (081)2821650

#### **Kuchlak Branch**

Chaman Raod Quetta Tel:081-2891591-2 Fax 081-2891580

#### **Muslimbagh Branch**

Muslimbagh, Baluchistan Tel: (0823) 669823-29 Fax0823-669830

#### Qila Saifullah Branch

Main Junction Road Qila Saifullah Tel: (0823) 610895,610804-05 Fax: (0823) 610806

#### **Pishin Branch**

Pashin Branch Bund Road Opp Madina Hardware, Pashin Tel: 0826-421384 Fax: 0826-421384

#### **Dukki Branch**

Masiid Road, Dukki, Baluchistan, Tel: (0824)667301-05

Fax: (0824)667306





#### Khanozai

Khasra No.1533, Khatooni No.143, Khewat No.135, Mutation No.472, Moza-e-Tappa, Khanozai, District Pishin. Phone: (0826)427250, 251, 253

Fax: (0826)427254

#### Chaman Branch

Trench Road, Chaman. Tel: 0826-618032-37 Fax: 0826-618038

## Zhob Branch

Market Road Branchzhob. Tel: (0822)-412130-31 Fax:0822-412136

#### Loralai Branch

Bhagi Bazar Branch, Loralai. Tel: (0824)661696-661701 Fax: 0824-661701

### Islamgarh Branch (Azad Kashmir)

Ground Floor Main Kotli Road, Islam Garh Tehsil Distric Mirpur(AJK) Tel # (05827)423971-77 Fax # (05827)43977

### **AZAD KASHMIR**

#### Mirpur Branch (Azad Kashmir)

Plot No # 2- B/3 Sub Sector A/2 Mian MuhammadRoad Kashmir. Tel: (05827)439700-04 Fax:( 05827)-39705

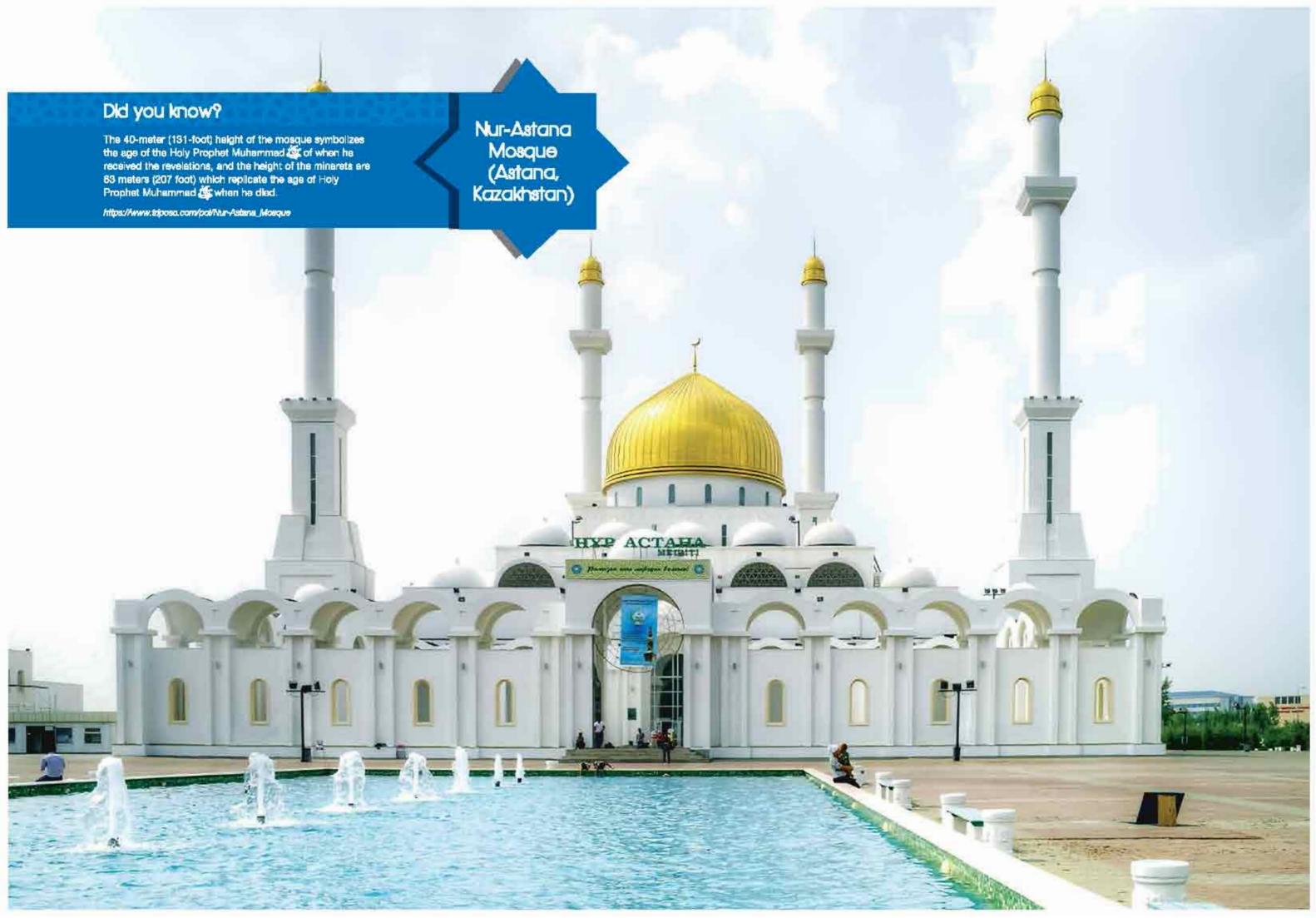
### **GILGIT BALTISTAN**

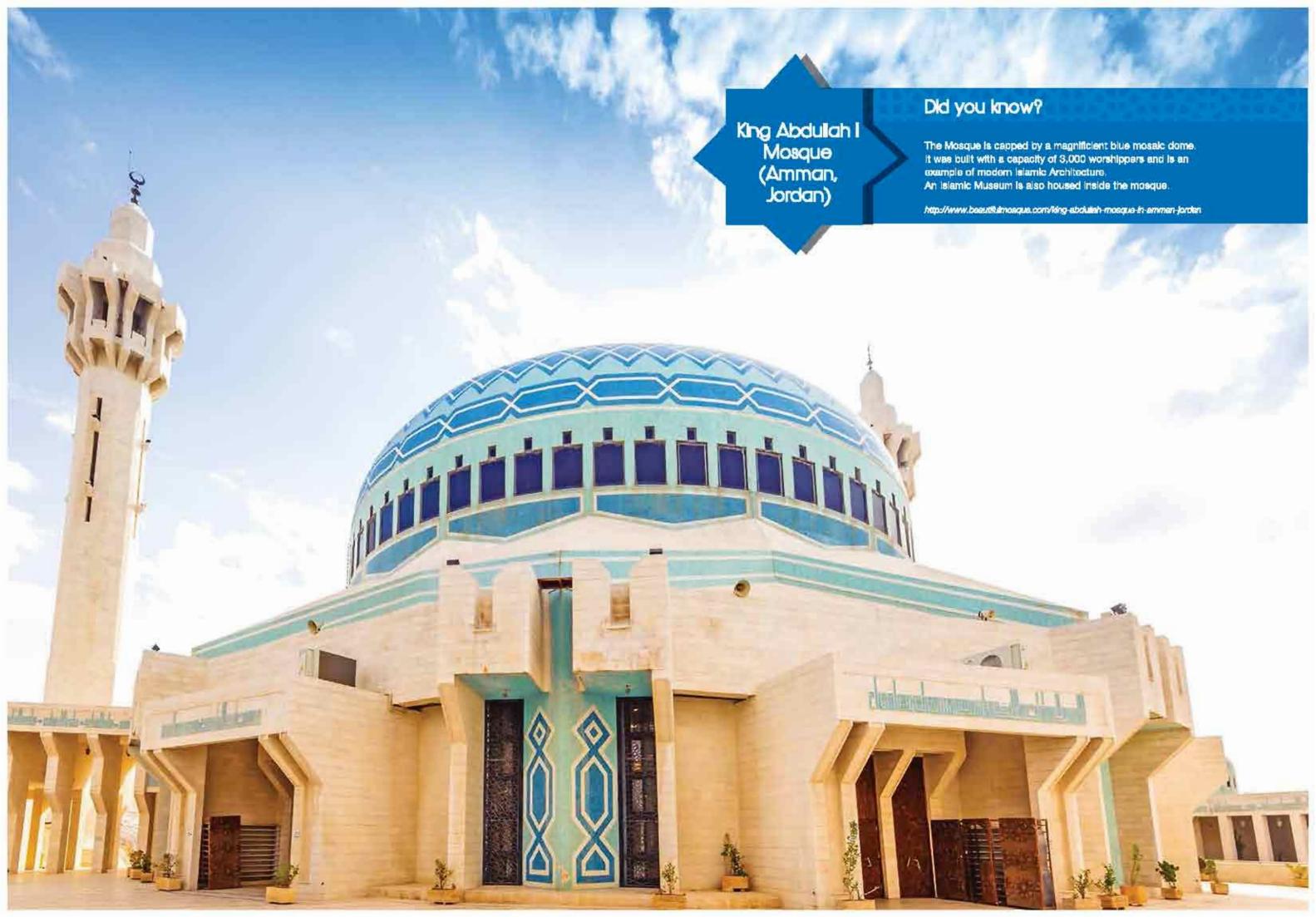
#### Gilgit Branch

Askari Bakers Gilgit Cantt Tel:(05811)-457832-6 Fax:(05811)457837

#### Chillas Branch

Main Bazar, DC Chowk, Rani Road, Chillas, District Diamer. Phone: (05812)450421 -24 Fax: (05812)450425







# Proxy Form

## 11th Annual General Meeting

The Company Secretary
BankIslami Pakistan Limited
11th Floor, Executive Tower,
Dolmen City, Marine Drive,
Block - 4, Clifton
Karachi - Pakistan.

I/We			of		be	ing a member(s) of
BankIslami Pakistan Lim	ited and h	nolder	of		ordinary	shares as per Share
Register Folio No		ar	nd / or CDC	Investor A	ccount No.	/Participant I.D. No.
	and	sub	Account	No		do hereby
appoint			of _			
or failing him / her				of		
as my/our proxy to vote a	nd act for	me / us	s on my / ou	r behalf at th	ne 11th Annu	al General Meeting of
BankIslami Pakistan Limi	ted, to be	e held o	n Monday, I	March 30, 2	015 at 11:00	) am at Regent Plaza
Hotel & Convention Cent	re, Main	Shahra	ıh-e-Faisal,	Karachi and	d at any adjo	ournment thereof.
Signed this day	/ of		2015.			
Witness:						Please affix Rupees Five Revenue Stamp
Name:						nevenue Stamp
Address:						
CNIC or Passport No					S	Signature of Member(s)

#### Notes:

- 1. Proxies in order to be effective, must be received by the company not less than 48 hours before the meeting.
- 2. CDC Shareholders and their Proxies are each requested to attach an attested photocopy of their Computerized National Identity Card or Passport with this proxy form before submission to the Company.



Please affix Correct Postage

The Company Secretary

**BankIslami Pakistan Limited** 11<sup>th</sup> Floor, Executive Tower, Dolmen City, Marine Drive, Clifton Block - 4, Karachi, Pakistan

# Serving you, the Right way



Banklslaml offers a range of Sharlah Compliant products for Individuals and businesses. With a network of 213 branches in 80 cities, we strive hard to ensure timely and effective services to give you a complete Islamic banking experience.

For more information on our products and services, visit your nearest Banklalaml branch today or call 111 ISLAMI (475264).

213 BRANCHES 80 Cities







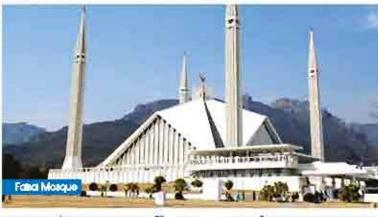
























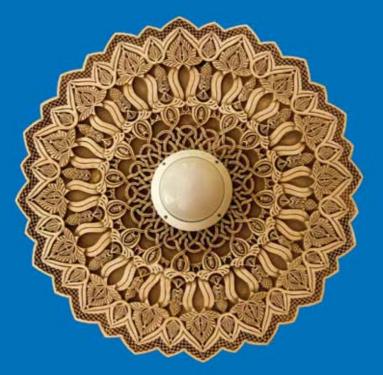












Moroccan Architectural Motif

213
BRANCHES
80 Cities

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