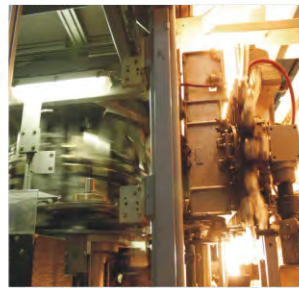


Manufacturers Of Quality PET Bottles & Preforms

Eco Pack Ltd

Annual Report 2015





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- **Vision & Mission Statement**

To Systematically and cost effectively manufacture and supply consistently high quality products and services thus achieving customer satisfaction profitably, thereby ensuring the financial well being of the company and maximum returns to the shareholders.

- **Corporate Strategy**

Retain market share leadership through quality and price competitiveness while creating value as a low cost producer.



COMPANY INFORMATION

BOARD OF DIRECTORS

| | |
|--------------------------|--|
| Mrs. Ayesha Khan | Chairperson |
| Mr. Hussain Jamil | Chief Executive Officer |
| Mr. Shahid Jamil | |
| Mr. Amjad Awan | (Alternate Director of Mr. Shahid Jamil) |
| Mrs. Deborah Jamil | |
| Ms. Laila Jamil | |
| Mr. Asad Ali Sheikh | |
| Mr. Mohammad Raza Chinoy | |

AUDIT COMMITTEE

| | | |
|---------------------|----------|------------------------|
| Mr. Asad Ali Sheikh | Chairman | Non-Executive Director |
| Mrs. Ayesha Khan | Member | Non-Executive Director |
| Ms. Laila Jamil | Member | Non-Executive Director |

HUMAN RESOURCE & REMUNERATION COMMITTEE

| | |
|---------------------|-------------|
| Ms. Laila Jamil | Chairperson |
| Mr. Hussain Jamil | Member |
| Mr. Asad Ali Sheikh | Member |
| Mrs. Ayesha Khan | Member |

CORPORATE GOVERNANCE & NOMINATION COMMITTEE

| | |
|--------------------|----------|
| Mr. Amjad Awan | Chairman |
| Mrs. Deborah Jamil | Member |
| Mrs. Ayesha Khan | Member |

CHIEF FINANCIAL OFFICER & COMPANY SECRETARY

Mr. Muhammed Ali Adil

BANKERS

| | |
|---------------------|-------------------------------------|
| Askari Bank Limited | Faysal Bank Limited |
| Habib Bank Limited | Allied Bank Limited |
| JS Bank Limited | Pak Oman Investment Company Limited |

AUDITORS

Rahman Sarfaraz Rahim Iqbal Rafiq
Chartered Accountants

SHARE REGISTRAR

M/S Technology Trade (Private) Limited
Ballotter, Share Registrar & Transfer Agent

LEGAL ADVISOR

M/s. Ebrahim Hosain Advocate & Corporate Counsel

REGISTERED OFFICE AND FACTORY

112-113, Phase V, Hattar Industrial Estate, Hattar, District Haripur
Khyber Pakhtunkhwa Tel: (0995) 617720 & 23, 617347
Fax: (0995) 617074, www.ecopack.com.pk

NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the 24th Annual General Meeting of Ecopack Limited will be held on Friday, October 30, 2015 at 3:00 P.M. at registered office situated at Plot # 112-113, Phase-V, Hattar Industrial Estate, Hattar, District Haripur, Khyber Pukhtunkhwa to transact the following business:

Ordinary Business

1. To confirm the minutes of the 23rd Annual General Meeting held on October 24, 2014.
2. To receive and adopt the Directors' and Auditors' report together-with Audited Accounts of the company for the year ended June 30, 2015.
3. To appoint external auditors and fix their remuneration for the year ending June 30, 2016. The present auditors M/s. Rehman Sarfaraz Rahim Iqbal Rafiq, Chartered Accountants being eligible offer themselves for re-appointment.
4. To consider any other business of the company with the permission of the chair.

By order of the Board

Karachi
Dated: September 30, 2015

MUHAMMED ALI ADIL
(Company Secretary)

Notes:

1. The share transfer books of the company will remain closed from October 16, 2015 to October 30, 2015. (both days inclusive).
2. A member eligible to attend and vote at the General Meeting is entitled to appoint another member as a proxy to attend and vote instead of him. Proxy form duly completed and signed must be deposited with the company secretary at the registered office at least 48 hour before the meeting.
3. CDC shareholder, entitled to attend and vote at this meeting, must bring with them their Computerized National Identity Cards/Passport in original along with Participants' ID Numbers and their Account Numbers to prove his/her identity, and in case of Proxy, must enclose an attested copy of his/her CNIC or Passport. Representatives of corporate members should bring the usual documents required for such purpose.
4. CDC account holders will further have to follow the guidelines as laid down in Circular No. 1 dated January 26, 2000 issued by the Securities & Exchange Commission of Pakistan
5. Change of address, if any, should be notified to the Company immediately.

DIRECTORS' REPORT

The board of Directors of Ecopack Limited is pleased to present the Directors' Report along with the audited financial statements of the company and Auditors' Report for the year ended 30th June 2015:

OVERVIEW:

As already apprised in our quarterly and 9-months unaudited Reports this year, the unforeseen disruption in logistics and supply-chain caused by the 'Dharna' (sit-in protest) and related political unrest which closed down supply routes to and from our manufacturing facility, proved to be disappointing for the company's financial results in the first half of the financial year. Consequently, the company posted its worst half-yearly results with a post-tax Loss of Rs. 113.2 million for the 6-months period ended December 2014. Despite this, the 3rd quarter of FY 2014-15 sharply reversed this loss making trend by posting your Company's best Pre-tax profit of Rs 20.87 million compared to a pre-tax loss of Rs 40.87 million in the prior year's corresponding quarter - a substantial positive swing of Rs 61.74 million bearing a sweet fore-taste of good fortune for your company in the final quarter of the financial year.

With tight management controls in cost and production, coupled with aggressive selling efforts to bring value to our customers, your company was able to convert the staggering half-year's post-tax Loss of Rs 113.2 million to a post-tax Profit of Rs 26.47 million for the financial year ended June 2015 - a significant turnaround and testament to your Company's intrinsic business strength and depth of management skills.

SALES & FINANCIAL HIGHLIGHTS:

Sales revenue decreased by 17% in line with the sharp reduction in Resin price on account of lower crude oil prices. Bottle sales decreased by 5% in unit terms, while Preform sales decreased by 24% in unit terms compared to last year. However, the total raw material quantity sold this year reduced by only 7% reflecting higher sales of large size profitable packs compared to the previous year.

Operating profit decreased to Rs. 165 million from an operating profit of Rs. 258 million last year. Pre-tax profit for the year has been posted at Rs. 54.8 million against the pre-tax profit of Rs. 123.6 million last year. However, post-tax profit arrived at Rs. 26.5 million against a post-tax profit of Rs. 57.5 million in FY 2013-2014. Financial charges reduced by 9% i.e., from Rs. 113.8 million last year to Rs. 103.9 million this year, mainly due to the reduction of long term debt (LTD) and reduction in KIBOR. Your company further repaid its LTD & Leases by another Rs 115 million this year.

The current ratio has significantly improved from 0.65 in June 2014 to 0.94 in June 2015 - a consequence of meaningful and appropriate restructuring by converting some working capital facilities into long term debt at reduced financial cost. This was deemed necessary to balance the company's financial structure as LTD had been reduced substantially & will continue to improve as the burden of debt is paid down in the years to come.

Additional working capital lines have also been arranged cost-efficiently, specifically tailored to the seasonal needs of the company, thus ensuring timely and effective execution of business imperatives.

Earnings per share for the year decreased to Rs. 1.15 compared to Rs. 2.51 per share in the previous year.

FUTURE OUTLOOK:

As the Carbonated Soft-Drink (CSD) and Beverage industry increasingly modernizes and gears itself with investment in state-of-the-art high speed machines to quench the thirst of a young and fast growing demographic population of over 200 million with rising disposable incomes, the need for greater 'consumer choice' is rapidly becoming the focus of leading beverage companies. Their quest for enhanced market share and greater volumes necessitates more offerings in new flavors and sizes as well as greater outreach in the marketplace, both urban and rural. The ensuing segmentation warrants adequate supply-chain & logistical alignment with reliable and proven vendors who are experienced, organized and time-tested to meet the rigorous supply challenges during the high summer season of exponential demand.

Your company is well poised to meet these challenges and continues to invest efficiently in relevant technology and equipment to stay abreast of market growth.

RISKS:

Political uncertainty generally and irregular supply of electricity from the national grid in the hot summer months of peak production and sales remain key factors that could impact your company's performance adversely. Your management, however, is alert to these issues and intends to take all necessary measures to manage and mitigate their negative effects.

For and on behalf of the board of directors

Karachi
Dated: September 30, 2015

Hussain Jamil
Chief Executive Officer

“ANNEXURE A” TO THE DIRECTORS’ REPORT

| Six Years at a Glance | | | | | | |
|---|-----------|-----------|-----------|-----------|-----------|-----------|
| Rupees in '000' | | | | | | |
| | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 |
| Profit & Loss: | | | | | | |
| Sales | 1,847,868 | 2,229,897 | 1,769,998 | 1,921,542 | 1,784,754 | 1,742,074 |
| Cost of sales | 1,562,629 | 1,832,874 | 1,518,302 | 1,780,008 | 1,677,725 | 1,542,996 |
| GROSS PROFIT | 285,239 | 397,023 | 251,696 | 141,534 | 107,029 | 199,078 |
| Operating expenses | 119,896 | 139,045 | 104,021 | 96,801 | 95,207 | 100,189 |
| Net Other income/Expenses | 6,477 | 20,417 | 10,756 | 17,519 | 23,494 | 13,828 |
| OPERATING PROFIT | 165,343 | 257,978 | 147,675 | 44,733 | 11,822 | 98,889 |
| Financial charges | 103,987 | 113,873 | 116,769 | 124,207 | 104,294 | 138,592 |
| Net Profit / (Loss) before taxation | 54,879 | 123,688 | 41,662 | (61,959) | (68,978) | (25,875) |
| Taxation | (28,404) | (66,121) | (39,199) | (16,871) | (10,765) | 7,482 |
| Net Profit / (Loss) after taxation | 26,475 | 57,567 | 2,463 | (78,830) | (79,743) | (18,393) |
| Balance Sheet: | | | | | | |
| Shareholders' equity | 272,251 | 225,121 | 129,903 | 91,621 | 128,109 | 180,454 |
| Surplus on Revaluation of Fixed Assests | 163,625 | 179,553 | 187,002 | 213,466 | 240,988 | 193,672 |
| Financing facilities | 323,094 | 125,032 | 184,732 | 332,609 | 180,649 | 331,522 |
| Deffered Liabilities | 263,257 | 232,324 | 178,352 | 149,439 | 161,653 | 140,359 |
| Fixed assets (net of depreciation) | 1,062,558 | 1,080,995 | 1,084,692 | 1,164,021 | 1,245,793 | 1,233,640 |
| Current Assets | 618,039 | 579,853 | 535,663 | 424,286 | 457,299 | 443,093 |
| Current Liabilities | 658,370 | 898,817 | 940,366 | 801,171 | 991,693 | 830,726 |
| Key Financial Ratios: | | | | | | |
| Gross profit | 15.44% | 17.80% | 14.22% | 7.37% | 6.00% | 11.43% |
| Operating profit | 8.95% | 11.57% | 8.95% | 2.33% | 0.66% | 5.68% |
| Profit before tax to net sales | 2.97% | 5.55% | 2.35% | -3.22% | -3.86% | -1.49% |
| Return on capital employed | 7.2% | 23.4% | 8.3% | -9.7% | -12.5% | -3.7% |
| Inventory turnover (times) | 8.36 | 11.16 | 9.72 | 11.01 | 8.41 | 6.67 |
| Fixed assets turnover (times) | 1.74 | 2.06 | 1.63 | 1.65 | 1.43 | 1.41 |
| Debt equity ratio | 48:52 | 37:63 | 52:48 | 59:41 | 49:51 | 55:45 |
| Current ratio | 0.94 | 0.65 | 0.57 | 0.53 | 0.46 | 0.53 |
| Earnings per share | 1.15 | 2.51 | 0.11 | 3.43 | (3.47) | (0.80) |

**"ANNEXURE B" TO THE DIRECTORS' REPORT
 COMPLIANCE WITH CODE OF CORPORATE GOVERNANCE:**

As required under the Code of Corporate Governance dated April 11, 2012, we are pleased to state as follows:

1. The financial statements prepared by the management present fairly its state of affairs, the results of its operations, cash-flows and changes in equity.
2. Proper books of accounts have been maintained.
3. Appropriate accounting policies have been consistently applied in preparation of the financial statements and accounting estimates are based on reasonable and prudent judgment.
4. International financial reporting standards, as applicable in Pakistan have been followed in preparation of financial statements and any departure there-from has been adequately disclosed and explained.
5. The system of internal control is sound in design and has been effectively implemented and monitored.
6. There are no significant doubts on company's ability to continue as a going concern.
7. There has been no departure from the best practice of corporate governance, as detailed in the listing regulations.
8. Key operating and financial data for the last six years in summarized form has attached with the directors report as Annexure "A".
9. The Company has not declared any cash dividend (2014 - NIL) or bonus shares (2014 - NIL) due to minimal profit for the year.
10. There are no outstanding statutory payments on account of taxes, levies and charges except of normal and routine nature.
11. The company maintains a funded provident fund scheme and a sum of Rs. 16.13 million is invested in various schemes duly approved by Govt of Pakistan for Provident Fund investment. The Gratuity scheme is un-funded and no investment has been made for that.
12. During the year, 04 Board of Directors, 04 Audit Committee & 03 HR Committee meetings were held and the attendance of each Director is given below:

a) Board of Directors Meetings:-

| <u>Name of Directors</u> | <u>No. of Meetings Attended</u> |
|---|---------------------------------|
| Mr. Hussain Jamil | 04 |
| Mr. Shahid Jamil | 00 |
| Mr. Amjad Awan (Alternate Director of Mr. Shahid Jamil) | 03 |
| Mrs. Deborah Jamil | 04 |
| Mrs. Ayesha Khan | 03 |
| Ms. Laila Jamil | 04 |
| Mr. Asad Ali Sheikh | 04 |
| Mr. Mohammad Raza Chinoy | 04 |

b) Audit Committee Meetings:-

| <u>Name of Members</u> | <u>No. of Meetings Attended</u> |
|------------------------|---------------------------------|
| Mr. Asad Ali Sheikh | 04 |
| Mrs. Ayesha Khan | 03 |
| Ms. Laila Jamil | 04 |

c) Human Resource & Remuneration Committee Meetings:-

| <u>Name of Members</u> | <u>No. of Meetings Attended</u> |
|------------------------|---------------------------------|
| Ms. Laila Jamil | 03 |
| Mr. Hussain Jamil | 03 |
| Mr. Asad Ali Sheikh | 03 |
| Mrs. Ayesha Khan | 02 |

d) Corporate Governance & Nomination Committee Meetings:-

| <u>Name of Members</u> | <u>No. of Meetings Attended</u> |
|------------------------|---------------------------------|
| Mr. Amjad Awan | 01 |
| Mrs. Deborah Jamil | 01 |
| Mrs. Ayesha Khan | 00 |

13. Mrs. Ayesha Khan (Director) has attended and qualified the Director's Training Program during the year 2014-2015.

14. Trading of shares by Directors, Chief Financial Officer & Secretary of the Company during the year 2014-2015 is as under:

| <u>Name</u> | <u>Designation</u> | <u>No. of Shares Acquired / Sold</u> |
|--------------------------|--|--------------------------------------|
| Mr. Hussain Jamil | Chief Executive Officer | Nil |
| Mr. Shahid Jamil | Director | Nil |
| Mr. Amjad Awan | (Alternate Director of Mr. Shahid Jamil) | 500/Nil |
| Mrs. Deborah Jamil | Director | Nil |
| Mrs. Ayesha Khan | Director | Nil |
| Ms. Laila Jamil | Director | Nil |
| Mr. Asad Ali Sheikh | Director | Nil |
| Mr. Mohammad Raza Chinoy | Director | Nil |
| Mr. Muhammed Ali Adil | Chief Financial Officer | Nil |

AUDITORS:

The present Auditors M/s. Rahman Sarfaraz Rahim Iqbal Rafiq, Chartered Accountants, retire and being eligible have offered themselves for re-appointment for the financial year 2015-2016.

For & on behalf of the Board of Directors

Karachi.
Dated: September 30, 2015

HUSSAIN JAMIL
CHIEF EXECUTIVE OFFICER

**PATTERN OF SHAREHOLDING (Form 34)
THE COMPANIES ORDINANCE 1984**
AS AT JUNE 30, 2015

| Serial No | No. Of Shareholders | Shareholding | | Total Shares Held | Percentage % |
|-------------|---------------------|--------------------------|---------|-------------------|----------------|
| | | From | To | | |
| 1 | 454 | 1 | 100 | 16,323 | 0.07% |
| 2 | 854 | 101 | 500 | 226,655 | 0.99% |
| 3 | 305 | 501 | 1000 | 252,419 | 1.10% |
| 4 | 532 | 1001 | 5000 | 1,155,627 | 5.03% |
| 5 | 89 | 5001 | 10000 | 705,814 | 3.07% |
| 6 | 32 | 10001 | 15000 | 401,589 | 1.75% |
| 7 | 20 | 15001 | 20000 | 366,768 | 1.60% |
| 8 | 7 | 20001 | 25000 | 172,500 | 0.75% |
| 9 | 9 | 25001 | 30000 | 254,106 | 1.11% |
| 10 | 7 | 30001 | 35000 | 237,000 | 1.03% |
| 11 | 5 | 35001 | 40000 | 196,000 | 0.85% |
| 12 | 3 | 40001 | 45000 | 131,500 | 0.57% |
| 13 | 7 | 45001 | 50000 | 345,000 | 1.50% |
| 14 | 1 | 50001 | 55000 | 52,000 | 0.23% |
| 15 | 2 | 55001 | 60000 | 112,500 | 0.49% |
| 16 | 1 | 60001 | 65000 | 65,000 | 0.28% |
| 17 | 1 | 65001 | 70000 | 70,000 | 0.30% |
| 18 | 1 | 70001 | 75000 | 75,000 | 0.33% |
| 19 | 1 | 80001 | 85000 | 85,000 | 0.37% |
| 20 | 1 | 85001 | 90000 | 90,000 | 0.39% |
| 21 | 1 | 90001 | 95000 | 91,910 | 0.40% |
| 22 | 3 | 95001 | 100000 | 300,000 | 1.31% |
| 23 | 3 | 100001 | 105000 | 305,055 | 1.33% |
| 24 | 1 | 105001 | 110000 | 107,000 | 0.47% |
| 25 | 1 | 110001 | 115000 | 112,500 | 0.49% |
| 26 | 1 | 120001 | 125000 | 122,635 | 0.53% |
| 27 | 1 | 135001 | 140000 | 139,500 | 0.61% |
| 28 | 1 | 160001 | 165000 | 162,500 | 0.71% |
| 29 | 1 | 165001 | 170000 | 166,800 | 0.73% |
| 30 | 1 | 180001 | 185000 | 184,000 | 0.80% |
| 31 | 2 | 195001 | 200000 | 400,000 | 1.74% |
| 32 | 1 | 205001 | 210000 | 209,500 | 0.91% |
| 33 | 1 | 245001 | 250000 | 245,500 | 1.07% |
| 34 | 1 | 345001 | 350000 | 350,000 | 1.52% |
| 35 | 1 | 385001 | 390000 | 389,168 | 1.69% |
| 36 | 1 | 425001 | 430000 | 425,239 | 1.85% |
| 37 | 1 | 430001 | 435000 | 433,500 | 1.89% |
| 38 | 1 | 505001 | 510000 | 509,000 | 2.22% |
| 39 | 1 | 595001 | 600000 | 600,000 | 2.61% |
| 40 | 1 | 795001 | 800000 | 798,110 | 3.47% |
| 41 | 1 | 1375001 | 1380000 | 1,376,271 | 5.99% |
| 42 | 1 | 1430001 | 1435000 | 1,432,906 | 6.24% |
| 43 | 1 | 1715001 | 1720000 | 1,718,281 | 7.48% |
| 44 | 1 | 3385001 | 3390000 | 3,386,793 | 14.74% |
| 45 | 1 | 3995001 | 4000000 | 4,000,000 | 17.41% |
| 2362 | | Total Shares Held | | 22,976,969 | 100.00% |

CATEGORIES OF SHAREHOLDERS

| S.NO | Name | Number of Share Holders | Total Shares Held | Percentage |
|------|---|-------------------------|-------------------|----------------|
| 1 | Associated Companies, undertaking and related parties | NIL | NIL | 0.00% |
| 2 | Banks, Development Financial Institutions & Non Banking Financial Institutions:- | | | |
| | National Development Fin.Corp.Investor | 1 | 7,037 | 0.031% |
| | Samba Bank Limited | 1 | 91,910 | 0.400% |
| | National Bank Of Pakistan | 1 | 240 | 0.001% |
| | Sub-Total: | 3 | 99,187 | 0.432% |
| 3 | Directors, Chief Executive Officer & Their Spouse & Minor Children:- | | | |
| | Mr. Hussain Jamil | 1 | 4,000,000 | 17.409% |
| | Mr. Shahid Jamil | 1 | 798,110 | 3.474% |
| | Mrs. Ayesha Nora Khan | 1 | 413,668 | 1.800% |
| | Mrs. Deborah Jamil | 1 | 10,670 | 0.046% |
| | Mr. Mohammad Raza Chinoy | 1 | 500 | 0.002% |
| | Mr. Asad Ali Sheikh | 1 | 500 | 0.002% |
| | Ms. Laila Jamil | 1 | 500 | 0.002% |
| | Mr. Amjad Awan | 1 | 500 | 0.002% |
| | Mr. Ahsan Jamil | 1 | 3,386,793 | 14.740% |
| | Sub-Total: | 9 | 8,611,241 | 37.478% |
| 4 | Modarabas & Mutual Funds:- | | | |
| | Prudential Stocks Fund Ltd. | 1 | 115,865 | 0.504% |
| | Modaraba Al-Mali | 1 | 15,000 | 0.065% |
| | CDC - Trustee NAFA Islamic Stock Fund | 1 | 112,500 | 0.490% |
| | Sub-Total: | 3 | 243,365 | 1.059% |
| 5 | NIT and ICP | | | |
| | M/S. Investment Corporation Of Pakistan | 1 | 95 | 0.000% |
| | Sub-Total: | 1 | 95 | 0.000% |
| 6 | Foreign Investors:- | | | |
| | M/S Somers Nominee (Far East) Limited | 1 | 6,241 | 0.027% |
| | Habib Bank Ag Zurich, Deira Dubai | 1 | 4,000 | 0.017% |
| | Shakil Abbas Rizvi | 1 | 18,000 | 0.078% |
| | Sub-Total: | 3 | 28,241 | 0.123% |

CATEGORIES OF SHAREHOLDERS

| S.No | Name | Number of Share Holders | Total Shares Held | Percentage |
|------|--|----------------------------|----------------------|----------------|
| 7 | Others | | | |
| | Mam Securities (Pvt) Limited | 1 | 99 | 0.000% |
| | Dr. Arslan Razaque Securities (Smc-Pvt) | 1 | 1,073 | 0.005% |
| | Value Stock Securities Private Limited | 1 | 2,000 | 0.009% |
| | Acm Gold (Pvt.) Limited | 1 | 5,000 | 0.022% |
| | Ever Fresh Farms (Pvt) Limited | 1 | 184,000 | 0.801% |
| | Fikree'S (Smc-Pvt) Ltd. | 1 | 16,501 | 0.072% |
| | Prudential Securities Limited | 1 | 607 | 0.003% |
| | Prudential Discount & Guarantee House Li | 1 | 10,000 | 0.044% |
| | M/S. Freedom Enterprises (Pvt) Ltd. | 1 | 2,518 | 0.011% |
| | Muhammad Ahmed Nadeem Securities (Smc-Pvt) | 1 | 505 | 0.002% |
| | Hk Securities (Pvt) Ltd. | 1 | 40 | 0.000% |
| | Mohammad Shafi Tanneries (Pvt.) Ltd. | 1 | 200,000 | 0.870% |
| | Maple Leaf Capital Limited | 1 | 1 | 0.000% |
| | Darson Securities (Pvt) Limited | 1 | 101,000 | 0.440% |
| | Stock Master Securities (Private) Ltd. | 1 | 1,200 | 0.005% |
| | Shafi Lifestyle (Pvt) Limited | 1 | 209,500 | 0.912% |
| | CDC - Trustee Nafa Pension Fund Equity S | 1 | 245,500 | 1.068% |
| | CDC - Trustee Nafa Islamic Pension Fund | 1 | 162,500 | 0.707% |
| | Y.S. Securities (Private) Limited | 1 | 700 | 0.003% |
| | Sub-Total: | 19 | 1,142,744 | 4.973% |
| 8 | Individual | | | |
| | Local - Individuals | 2,324 | 12,852,096 | 55.935% |
| | Sub-Total: | 2,324 | 12,852,096 | 55.935% |
| | Grand Total: | 2,362 | 22,976,969 | 100% |
| | Share holding 10% or more voting interest | | | |
| | Mr. Hussain Jamil | 1 | 4,000,000 | 17.409% |
| | Mr. Ahsan Jamil | 1 | 3,386,793 | 14.740% |
| | Total | 2 | 7,386,793 | 32.149% |

STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE

For the year ended June 30, 2015

This statement is being presented to comply with the Code of Corporate Governance contained in Regulation No.35 of listing regulations of The Karachi Stock Exchange (Guarantee) Limited for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The company has applied the principles contained in the CCG in the following manner:

1. The company encourages representation of independent non-executive directors and directors representing minority interests on its board of directors. At present the board includes:

| Category | Names |
|-------------------------|---|
| Independent Director | Mr. Asad Ali Sheikh |
| Executive Directors | Mr. Hussain Jamil / Mr. Mohammad Raza Chinoy |
| Non-Executive Directors | Mr. Shahid Jamil, Mrs. Deborah Jamil, Mrs. Ayesha Khan Ms. Laila Jamil & Mr. Amjad Awan (Alternate Director of Mr. Shahid Jamil) |

The independent directors meets the criteria of independence under clause i (b) of the CCG.

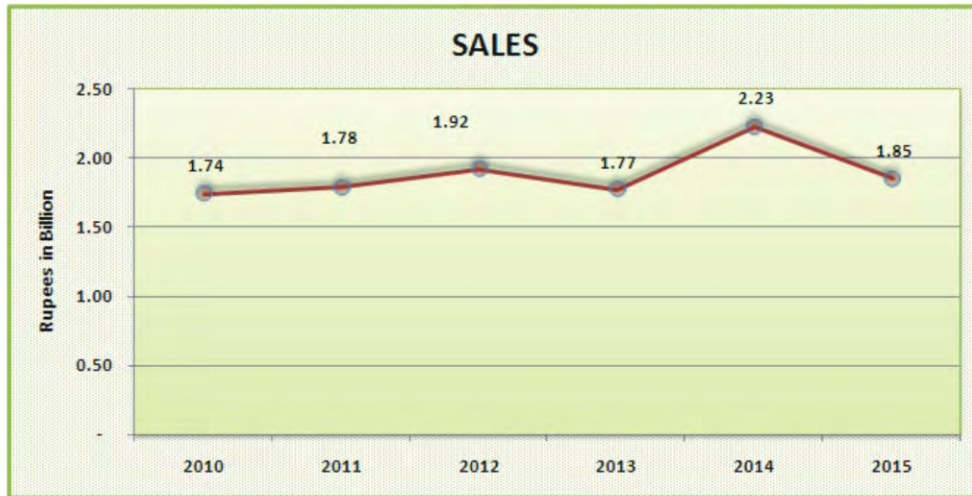
2. The directors have confirmed that none of them is serving as a director on more than even listed companies, including this company (excluding the listed subsidiaries of listed holding companies where applicable).
3. All the resident directors of the company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFIs or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
4. The company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the company along with its supporting policies and procedures.
5. The board has developed a vision/mission statement, overall corporate strategy and significant policies of the company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
6. All the powers of the board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO, other executive and non-executive directors, have been taken by the board/shareholders.
7. The meetings of the board were presided over by the Chairman and, in his absence, by a director elected by the board for this purpose and the board met at least once in every quarter. Written notices of the board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
8. The board arranges orientation courses for its directors as and when needed to apprise them of their duties and responsibilities. The incoming directors are also provided with appropriate briefing and orientation material to enable them first-hand knowledge on the working of the company. One director of the Company has completed Director Training Program during the period under review. In addition

one director meets the criteria of exemption under clause (xi) of CCG and is accordingly exempted from director training program.

9. The board has approved appointment of CFO, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment.
10. The directors' report for this year has been prepared in compliance with the requirements of the CCG and fully describes the salient matters required to be disclosed.
11. The financial statements of the company were duly endorsed by CEO and CFO before approval of the board.
12. The directors, CEO and executives do not hold any interest in the shares of the company other than that disclosed in the pattern of shareholding.
13. The company has complied with all the corporate and financial reporting requirements of the CCG.
14. The board has formed an Audit Committee. It comprises three members, all of them are non-executive directors and the chairman of the committee is an independent director.
15. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the company and as required by the CCG. The terms of reference of the committee have been formed and advised to the committee for compliance.
16. The board has formed an HR and Remuneration Committee. It comprises four members, of whom three are non-executive directors and the chairman of the committee is a non-executive director.
17. The board has set up an effective internal audit function which is implemented & monitored by personnel who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the company.
18. The statutory auditors of the company have confirmed that they have been given a satisfactory rating under the quality control review program of the ICAP, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the company and that the firm and all its partners are in compliance with International Federation of Accountants' (IFAC) guidelines on code of ethics as adopted by the ICAP.
19. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
20. The 'closed period', prior to the announcement of interim/final results, and business decisions, which may materially affect the market price of company's securities, was determined and intimated to directors, employees and stock exchange.
21. Material/price sensitive information has been disseminated among all market participants at once through stock exchange.
22. We confirm that all other material principles enshrined in the CCG have been complied with.

Karachi
Dated: September 30, 2015

HUSSAIN JAMIL
(CHIEF EXECUTIVE OFFICER)



REVIEW REPORT TO THE MEMBERS ON STATEMENT OF COMPLIANCE WITH BEST PRACTICES OF CODE OF CORPORATE GOVERNANCE

We have reviewed the enclosed Statement of Compliance with the best practices contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors of **Ecopack Limited** for the year ended June 30, 2015 to comply with the requirements of Listing Regulation No(s) 35 (Chapter XI) of the Karachi Stock Exchange Limited, where the Company is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Code.

As a part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Code requires the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval its related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code as applicable to the Company for the year ended **June 30, 2015**.

Karachi
Dated: September 29, 2015

Rahman Sarfaraz Rahim Iqbal Rafiq
Chartered Accountants
Muhammad Waseem

AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed balance sheet of Ecopack Limited as at June 30, 2015, and the related profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposed of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- a) in our opinion, proper books of accounts have been kept by the Company as required by the Companies Ordinance, 1984;
- b) in our opinion;
 - (i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
 - (ii) the expenditure incurred during the year was for the purpose of the Company's business; and
 - (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet and profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof, conform with approved accounting standards as applicable in Pakistan, and, respectively give a true and fair view of the state of the Company's affairs as at June 30, 2015 and of the profit, its cash flows and changes in equity for the year then ended; and
- d) in our opinion, no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980.

Karachi
Dated: September 30, 2015

Rahman Sarfaraz Rahim Iqbal Rafiq
Chartered Accountants
Engagement Partner: **Muhammad Waseem**

BALANCE SHEET

AS AT 30 JUNE, 2015

| | Notes | 2015 ----- Rupees in '000' ----- | 2014 |
|---|-------|-------------------------------------|-------------------------|
| ASSETS | | | |
| Non-Current Assets | | | |
| Property, plant and equipment | 5 | 1,055,461 | 1,074,293 |
| Security deposits | | 6,064 | 6,064 |
| Intangibles | 6 | 1,033 | 638 |
| | | <u>1,062,558</u> | <u>1,080,995</u> |
| Current Assets | | | |
| Stores, spares and loose tools | 7 | 75,882 | 69,326 |
| Stock in trade | 8 | 202,785 | 170,913 |
| Trade debts | 9 | 216,664 | 222,273 |
| Loans and advances | 10 | 26,992 | 35,660 |
| Deposits, prepayments and other receivables | | 11,272 | 6,892 |
| Taxation - net | | 46,324 | 21,052 |
| Cash and bank balances | 11 | 38,118 | 53,737 |
| | | <u>618,038</u> | <u>579,853</u> |
| Total assets | | <u><u>1,680,596</u></u> | <u><u>1,660,848</u></u> |
| EQUITY AND LIABILITIES | | | |
| Equity | | | |
| Authorized capital | | | |
| 50,000,000 (2014: 50,000,000) ordinary shares of Rs.10/- each | | <u>500,000</u> | 500,000 |
| Issued, subscribed and paid-up capital | 12 | 229,770 | 229,770 |
| Accumulated profit/(loss) | | 42,481 | (4,649) |
| | | <u>272,251</u> | <u>225,121</u> |
| Surplus on revaluation of property and plant | 13 | 163,625 | 179,553 |
| | | <u>435,876</u> | <u>404,674</u> |
| Non-Current Liabilities | | | |
| Long term loans | 14 | 320,091 | 120,175 |
| Liabilities against assets subject to finance lease | 15 | 3,003 | 4,857 |
| Deferred liabilities | 16 | 263,256 | 232,324 |
| | | <u>586,350</u> | <u>357,356</u> |
| Current Liabilities | | | |
| Trade and other payables | 17 | 271,862 | 408,580 |
| Accrued mark - up | 18 | 11,494 | 20,244 |
| Short term borrowings | 19 | 287,994 | 359,858 |
| Current portion of non-current liabilities | 20 | 87,020 | 110,136 |
| | | <u>658,370</u> | <u>898,818</u> |
| Contingencies and commitments | 21 | | |
| | | <u><u>1,680,596</u></u> | <u><u>1,660,848</u></u> |

The annexed notes 1 to 43 form an integral part of these financial statements.

Chief Executive Officer

Director

**PROFIT AND LOSS ACCOUNT
FOR THE YEAR ENDED JUNE 30, 2015**

| | Notes | 2015 ----- Rupees in '000' ----- | 2014 |
|--|-------|-------------------------------------|-------------|
| Sales - net | 22 | 1,847,868 | 2,229,897 |
| Cost of sales | 23 | (1,562,629) | (1,832,874) |
| Gross profit | | 285,239 | 397,023 |
| Distribution cost | 24 | (66,355) | (85,474) |
| Administrative expenses | 25 | (53,541) | (53,571) |
| | | (119,896) | (139,045) |
| Profit from operations | | 165,343 | 257,978 |
| Other income | 26 | 15,204 | 15,295 |
| Other expenses | 27 | (21,681) | (35,712) |
| | | (6,477) | (20,417) |
| Finance cost | 28 | (103,987) | (113,873) |
| Profit before taxation | | 54,879 | 123,688 |
| Taxation | 29 | (28,404) | (66,121) |
| Profit after taxation | | 26,475 | 57,567 |
| | | ----- Rupees ----- | |
| Earnings per share - basic and diluted | 30 | 1.15 | 2.51 |

The annexed notes 1 to 43 form an integral part of these financial statements.

Chief Executive Officer

Director

**STATEMENT OF COMPREHENSIVE INCOME
FOR THE YEAR ENDED JUNE 30, 2015**

| | 2015 | 2014 |
|--|-----------------------------|---------|
| | ----- Rupees in '000' ----- | |
| Profit after taxation | 26,475 | 57,567 |
| <i>Other comprehensive income</i> | | |
| -Transfer from surplus on revaluation of property and plant on account of incremental depreciation - net of tax | 21,916 | 40,256 |
| - Actuarial losses on defined benefit obligation - net of tax | (1,261) | (2,605) |
| | 20,655 | 37,651 |
| Total comprehensive income for the year | 47,130 | 95,218 |

The annexed notes 1 to 43 form an integral part of these financial statements.

Chief Executive Officer

Director

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED JUNE 30, 2015

| | Issued, subscribed and paid-up capital | Accumulated profit/(loss) | Total |
|--|---|--------------------------------------|----------------|
| | Rupees in '000' | | |
| Balance as at June 30, 2013 | 229,770 | (99,867) | 129,903 |
| <i>Total comprehensive income for the year</i> | | | |
| - Profit for the year | - | 57,567 | 57,567 |
| - Other comprehensive income for the year | - | 37,651 | 37,651 |
| | - | 95,218 | 95,218 |
| Balance as at June 30, 2014 | 229,770 | (4,649) | 225,121 |
| Balance as at July 01, 2014 | 229,770 | (4,649) | 225,121 |
| <i>Total comprehensive income for the year</i> | | | |
| - Profit for the year | - | 26,475 | 26,475 |
| - Other comprehensive income for the year | - | 20,655 | 20,655 |
| | - | 47,130 | 47,130 |
| Balance as at June 30, 2015 | 229,770 | 42,481 | 272,251 |

The annexed notes 1 to 43 form an integral part of these financial statements.

Chief Executive Officer

Director

CASH FLOW STATEMENT FOR THE YEAR ENDED JUNE 30 2015

| | Notes | 2015 ----- Rupees in '000' ----- | 2014 |
|---|-------|-------------------------------------|-------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Cash generated from operations | 31 | 110,173 | 303,454 |
| Finance cost paid | | (112,737) | (113,475) |
| Gratuity paid | | (1,389) | (1,023) |
| Workers participation fund paid | | (7,506) | (2,342) |
| Taxes paid | | (28,426) | (31,463) |
| Decrease in security deposits | | - | 690 |
| <i>Net cash generated from operating activities</i> | | <u>(39,884)</u> | <u>155,842</u> |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Purchase of property, plant and equipment | | (80,201) | (64,046) |
| Proceeds from disposal of property, plant and equipment | | 1,885 | 2,135 |
| Purchase of intangible assets | | (500) | - |
| <i>Net cash used in investing activities</i> | | <u>(78,816)</u> | <u>(61,911)</u> |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| Long term loan acquired | | 40,000 | - |
| Restructuring of working capital finance | | 250,000 | - |
| Repayment of long term loans | | (111,056) | (111,547) |
| Leases acquired during the year | | - | 4,471 |
| Payments against lease obligations | | (3,998) | (5,487) |
| <i>Net cash used in / (generated from) financing activities</i> | | <u>174,946</u> | <u>(112,563)</u> |
| Net increase/(decrease) in cash and cash equivalents | | <u>56,246</u> | <u>(18,632)</u> |
| Cash and cash equivalents at the beginning of the year | | (306,121) | (287,489) |
| Cash and cash equivalents at the end of the year | | <u><u>(249,876)</u></u> | <u><u>(306,121)</u></u> |
| Cash and cash equivalents comprises of : | | | |
| Cash and bank balances | 11 | 38,118 | 53,737 |
| Short term borrowings | 19 | (287,994) | (359,858) |
| | | <u><u>(249,876)</u></u> | <u><u>(306,121)</u></u> |

The annexed notes 1 to 43 form an integral part of these financial statements.

Chief Executive Officer

Director

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2015

1. STATUS AND NATURE OF BUSINESS

Ecopack Limited ("the Company") was incorporated on August 25, 1991 as a private limited Company under Companies Ordinance, 1984. Subsequently, it was converted into a public limited Company on April 29, 1992 and thereafter, in March 1994 has listed its shares on Karachi Stock Exchange.

The principal business activity of the Company is manufacturing and sale of Polyethylene Terephthalate (PET) bottles and preforms for the market of Beverages and other liquid packaging industry. The Company has its registered office and manufacturing facility located at Hattar Industrial Estate, Khyber Pakhtunkhawa.

2. BASIS OF PREPARATION

2.1 Statement of compliance

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. Wherever the requirements of the Companies Ordinance, 1984 or directives issued by the Securities and Exchange Commission of Pakistan differ with the requirements of IFRS, the requirements of the Companies Ordinance, 1984 or the requirements of the said directives prevail.

2.2 Basis of measurement

These financial statements have been prepared under the historical cost convention except that certain property and plant have been carried at revalued amount and certain employee retirement benefits carried at present value.

2.3 Functional and presentation currency

These financial statements are presented in Pakistan Rupees which is the functional and presentation currency of the Company.

2.4 Use of estimates and judgments

The preparation of financial statements in conformity with approved accounting standards, as applicable in Pakistan, requires management to make judgments, estimates and assumptions that affect the application of policies and the reported amounts of assets, liabilities, income and expenses.

The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods. Areas where various assumptions and estimates are significant to the financial statements or where judgments were exercised in application of accounting policies are as follows:

| | Note |
|--|-------------|
| i) Useful life and residual values of property, plant and equipment | 4.1 |
| ii) Provision for slow moving and obsolete store, spares and loose tools | 4.3 |
| iii) Provision for slow moving and obsolete stock in trade | 4.4 |
| iv) Estimation for impairment of trade debts | 4.5 |
| v) Provision for staff retirement benefits | 4.7 |
| vi) Provision for taxation | 4.8 |

3. Standards, amendments or interpretations which became effective during the year:

During the year certain amendments to standards or new interpretations became effective; however, the amendments or interpretation did not have any material effect on the financial statements of the Company.

Standards, amendments or interpretations not yet effective

The following standards, amendments and interpretations of approved accounting standards will be effective for accounting periods beginning on or after 1 July 2015 and the Company does not expect to have any material / significant changes in its accounting policy except for disclosures, where applicable:

Amendments to IAS 38 Intangible Assets and IAS 16 Property, Plant and Equipment (effective for annual periods beginning on or after 1 January 2016) introduce severe restrictions on the use of revenue-based amortization for intangible assets and explicitly state that revenue-based methods of depreciation cannot be used for property, plant and equipment. The amendments have no impact on Company's financial statements as the Company has the policy of depreciating / amortizing its property, plant and equipment and intangible assets based on the assessed useful lives.

IFRS 10 'Consolidated Financial Statements' – (effective for annual periods beginning on or after 1 January 2015) replaces the part of IAS 27 'Consolidated and Separate Financial Statements. IFRS 10 is not likely to have any impact on the financial statements of the Company.

IFRS 11 'Joint Arrangements' (effective for annual periods beginning on or after 1 January 2015) replaces IAS 31 'Interests in Joint Ventures'. IFRS 11 is not likely to have any impact on the financial statements of the Company.

IFRS 12 'Disclosure of Interest in Other Entities' (effective for annual periods beginning on or after 1 January 2015). The adoption of this standard is not like to have an impact on Company's financial statements.

IFRS 13 'Fair Value Measurement' effective for annual periods beginning on or after 1 January 2015). The adoption of this standard is not like to have an impact on Company's financial statements.

Amendment to IAS 27 'Separate Financial Statement' (effective for annual periods beginning on or after 1 January 2016). The amendments to IAS 27 will allow entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements.

Agriculture: Bearer Plants [Amendment to IAS 16 and IAS 41] (effective for annual periods beginning on or after 1 January 2016). These amendments have no impact on the financial statements of the Company.

Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to IFRS 10 and IAS 28) [effective for annual periods beginning on or after 1 January 2016]. The main consequence of the amendments is that a full gain or loss is recognised when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognised when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary.

Annual Improvements 2012-2014 cycles (amendments are effective for annual periods beginning on or after 1 January 2016). The new cycle of improvements contain amendments to the following standards:

IFRS 5 Non-current Assets Held for Sale and Discontinued Operations. These amendments are not likely to have any implication on the Company's Financial Statements.

IFRS 7 'Financial Instruments- Disclosures'. These amendments are not likely to have any implication on the Company's Financial Statements.

IAS 19 'Employee Benefits'. These amendments are not likely to have any implication on the Company's Financial Statements.

IAS 34 'Interim Financial Reporting'. These amendments are not likely to have any implication on the Company's Financial Statements.

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICES

The Significant accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

4.1 Property, plant and equipment

Owned

These are stated at cost less accumulated depreciation and accumulated impairment loss, if any except for free hold land, factory building and plant and machinery which are stated at revalued amount less accumulated depreciation and accumulated loss, if any. Cost of an asset comprises acquisition and other costs which are directly attributable to the asset.

Capital work-in-progress is stated at cost less accumulated impairment losses, if any. All expenditures connected to the specific assets incurred during installation and construction period are carried under capital work-in-progress. These are transferred to specified assets as and when assets are available for use.

Any surplus arising on revaluation of plant and machinery is credited to the surplus on revaluation account. Revaluation is carried out with sufficient regularity to ensure that the carrying amount of assets does not differ materially from the fair value. To the extent of the incremental depreciation charged on the revalued assets, the related surplus on revaluation of plant and machinery (net of deferred taxation) is transferred directly to retained earning / unappropriated profit.

Subsequent costs are included in the asset's carrying amounts or recognized as a separate assets, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the profit and loss account in the year in which the asset is derecognized. The related balance of surplus on revaluation of such item, if any, is transferred directly to retained earnings (unappropriated profits).

Depreciation is charged to profit and loss account applying either straight line method or written down value method whereby the cost or revalued amount of an asset is written off over its useful life at the rates specified in note 5.1 the financial statements. Depreciation on additions is charged from the month in which asset is available for use and on disposals up to the month immediately preceding that of deletion.

The assets' residual values, useful lives are reviewed, and adjusted if appropriate, at each financial year end. The Company's estimate of residual value of property and equipment as at June 30, 2015 did not require any adjustment as its impact is considered insignificant.

Leased

Assets subject to finance lease are initially recorded at the lower of the present value of minimum lease payments under the lease agreements and the fair value of the leased assets each determined at the inception of lease. Subsequent to initial recognition, the asset is stated at the amount determined at initial recognition less accumulated depreciation and impairment losses, if any.

Leased assets are depreciated on reducing balance method at the rates specified in note 5.1 to the financial statements as disclosed in the fixed asset schedule to the financial statements.

4.2 Intangible assets

Intangible assets are stated at cost less accumulated amortization and impairment losses, if any. Subsequent expenditure on capitalized intangible assets is capitalized only when it increases the future economic benefits

embodied in the specific assets to which it relates. All other expenditure is expensed as incurred. Intangible assets are amortized using the straight line method over their estimated useful lives. The estimated useful life and amortization method are reviewed at the end of each annual reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

4.3 Stores, spares and loose tools

Stores, spares and loose tools excluding items in transit are valued at lower of average cost and net realizable value. Provision is made for slow moving and obsolete items. Items in transit are valued at cost comprising invoice values plus other charges incurred thereon accumulated to the balance sheet date.

Net realizable value signifies the estimated selling price in the ordinary course of business, less the estimated costs necessary to make the sale.

Provisions are made in the financial statements for obsolete and slow moving inventory based on management's best estimate regarding their future usability.

4.4 Stock-in-trade

Raw materials and packing materials are valued at average cost and finished goods are valued at lower of average cost and net realizable value.

Work-in-process is valued at average cost of raw materials including a proportionate of manufacturing overheads. Raw material in transit is valued at invoice value plus other charges paid thereon.

Net realizable value signifies the estimated selling price in the ordinary course of business, less the estimated costs of completion and the estimated costs necessary to be incurred to make the sale.

Provisions are made in the financial statements for obsolete and slow moving inventory based on management's best estimate regarding their future usability.

4.5 Trade and other receivables

Trade and other receivables are carried at original invoice amount / cost, which is the fair value of the consideration to be received, less an estimate made for doubtful receivables which is determined based on management review of outstanding amounts and previous repayment pattern. Balance considered bad and irrevocable are written off.

4.6 Financial Instruments

4.6.1 Classification

The Company classifies its financial assets in the following categories: at fair value through profit or loss, held to maturity, loans and receivables, and available-for-sale. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

Loans and receivables :

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the end of the reporting period. These are classified as non-current assets. The Company's loans and receivables comprise 'trade debts', 'proceed receivable', 'short term loans', 'trade deposits and other receivables' and 'cash and cash equivalents' in the balance sheet.

4.6.2 Recognition and measurement

Regular purchases and sales of financial assets are recognised on the trade date – the date on which the Company commits to purchase or sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value, and transaction costs are expensed in the profit and loss account. Financial assets are derecognised when the rights to receive cash flows from the investments have expired or have been transferred and the Company has transferred substantially all risks and rewards of ownership. Available-for-sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value. Loans and receivables are subsequently carried at amortised cost using the effective interest method.

Gains or losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are presented in the profit and loss account within income / expenses in the period in which they arise. Dividend income from financial assets at fair value through profit or loss is recognised in the profit and loss account as part of operating income when the Company's right to receive payments is established.

Changes in fair value of monetary and non-monetary securities classified as available-for-sale are recognised in other comprehensive income. When securities classified as available-for-sale are sold or impaired, the accumulated fair value adjustments recognised in equity are included in the profit and loss account as 'gains and losses from investment securities'.

Interest on available-for-sale securities calculated using the effective interest method is recognised in the profit and loss account as part of other income. Dividends on available for sale equity instruments are recognised in the profit and loss account as part of other income when the Company's right to receive payments is established.

4.6.3 Impairment of financial assets

The Company assesses at the end of each reporting period whether there is objective evidence that a financial asset or a group of financial assets is impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss is removed from equity and recognised in the profit and loss account. Impairment losses recognised in the profit and loss account on equity instruments are not reversed through the profit and loss account. Impairment testing of trade debts and other receivables is carried out by the company on annual basis and the related impairment is recognised in the profit and loss account.

4.7 Staff Retirement Benefits

The main features of the schemes operated by the company for its employees are as follows:

4.7.1 Defined benefit plan

A defined benefit plan is post employment benefit plan other than a defined contribution plan. The company's net obligation in respect of defined benefit plan is calculated by estimating the amount of future benefit that employees have earned in return for their service in current and prior periods, that benefit is discounted to determine its present value. The calculation is performed annually by a qualified actuary using the projected unit credit method. The Gratuity scheme is unfunded and covers those permanent employees & management staff of the Company who have completed prescribed qualifying period of service. Provision is made annually to cover obligations under the scheme on the basis of actuarial valuation.

Past service cost is recognized immediately to the extent that the benefits are already vested. For non-vested benefits past service cost is amortized on the straight line basis over the average period until the amended benefits become vested.

All actuarial gains and losses arising on valuation are charged to other comprehensive income.

4.7.2 Defined contribution plan

A defined contribution plan is a post employment benefit plan under which the company pays fixed contribution into a separate entity and will have no legal and constructive obligation to pay further amounts. Obligation for contributions to defined contribution plans are recognized as an employee benefit expense in profit and loss account when they are due. The Company also operates an approved funded contributory provident fund for its permanent employees. Equal monthly contributions are made both by the Company and the employees at the rate of 5% per annum of the basic salary. Company's contributions are charged to profit and loss account.

4.8 Taxation

The tax expense for the year comprises current and deferred tax. Tax is recognised in the profit and loss account, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case the tax is also recognised in other comprehensive income or directly in equity respectively.

Current

The current income tax charge is based on the taxable income for the year calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date or minimum or turnover tax under Income Tax Ordinance, 2001, whichever is higher and any adjustment to tax payable in respect of previous years.

Deferred

Deferred tax is accounted for using the balance sheet liability method in respect of all temporary differences at the balance sheet date between the tax base and carrying amount of assets and liabilities for financial reporting purposes.

Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences and carry forward of unused tax losses, to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences and carry forward of unused tax losses can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

The amount of deferred tax provided is based on the expected manner of realization of the carrying amount of assets and liabilities, using the rates that are expected to apply to the period when the difference reverse based on tax rates that have been enacted at the balance sheet date.

4.9 Impairment of non-financial assets

Assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of these assets may not be recoverable. Whenever the carrying amount of these assets exceed their recoverable amount, an impairment loss is recognized in the profit and loss account for the amount by which the asset's carrying amount exceeds its recoverable amount. Reversal of impairment loss is restricted to the original cost of the asset.

4.10 Borrowing costs

Borrowings costs are recognised as an expense in the period in which they are incurred except, to the extent of borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset. Such borrowing costs, if any, are capitalized as part of the cost of that asset.

4.11 Offsetting

Financial assets and liabilities are offset and the net amount is reported in the financial statements only when there is a legally enforceable right to set off the recognised amount and the company intends either to settle on a net basis or to realize the assets and settle the liabilities simultaneously.

4.12 Segment reporting

A segment is a distinguishable component of the Company that is engaged in providing related products or services (business segment), or in providing product or services within a particular economic environment (geographical segment), which is subject to risks and returns that are different from those of other segments. Segment information is presented in respect of the Company's business segments.

The Company's primary format for segment reporting is based on business segments. The business segments are determined based on the Company's management and internal reporting structure. Segment results and other information is provided on the basis of product and service. These categories are:

- 1) **Injection :** this represents manufacture and sale of Polyethylene Terephthalate (PET) preforms for beverage and non-beverage industry.
- 2) **Blowing :** this represents manufacture and sale of Polyethylene Terephthalate (PET) bottles for beverage and non-beverage industry.

4.13 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the amount of revenue can be measured reliably. Revenue is measured at the fair value of the consideration received or receivable, net of any direct expenses. Revenue is recognised on the following basis:

- Sales revenue is recognized on dispatch of goods to customers.
- Mark-up / interest income is recognized on a time proportion basis that takes into account the effective yield.

4.14 Foreign currency transactions and translation

Foreign currencies are translated into reporting currency at the rates of exchange prevailing on the date of transactions. Monetary assets and liabilities denominated in foreign currencies are translated into reporting currency equivalents using year-end spot foreign exchange rates. Non-monetary assets are translated using exchange rates that existed when the values were determined. Exchange differences on foreign currency translations are included in income currently.

4.15 Dividend

Dividend distribution to the company's shareholders is recognised as a liability in the period in which the dividends are approved.

4.16 Provisions

Provision is recognized when, as a result of past event, the company has a present legal or constructive obligation that can be estimated reliably and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation. Subsequently, provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate.

4.17 Related party transactions

Transactions with related parties are carried out on commercial terms and conditions.

5 PROPERTY, PLANT AND EQUIPMENT

| | Freehold land | Factory building and roads | Plant and machinery | | Factory equipments | Furniture and fixture equipment | Office equipment | Vehicles | | Total |
|-----------------------------------|---------------|----------------------------|---------------------|----------|--------------------|---------------------------------|------------------|----------|---------|-----------|
| | | | Leased | | | | | Owned | Leased | |
| | | | Owned | Leased | | | | | | |
| Rupees in '000' | | | | | | | | | | |
| As at July 01, 2013 | | | | | | | | | | |
| Cost and revaluation | 5,700 | 85,277 | 1,606,112 | 23,433 | 130,374 | 6,008 | 20,612 | 11,356 | 3,389 | 1,892,261 |
| Accumulated depreciation | - | (23,886) | (681,792) | (3,435) | (85,147) | (3,239) | (10,113) | (8,369) | (2,126) | (818,107) |
| Net book values | 5,700 | 61,391 | 924,320 | 19,998 | 45,227 | 2,769 | 10,499 | 2,987 | 1,263 | 1,074,154 |
| For the year June 30, 2014 | | | | | | | | | | |
| Additions during the year | - | 193 | 18,172 | - | 36,900 | 233 | 1,694 | 2,199 | 4,655 | 64,046 |
| Surplus on Revaluation | 1,900 | 17,230 | 10,009 | - | - | - | - | - | - | 29,139 |
| Inter-transfers | - | - | - | - | - | - | - | - | - | - |
| - Cost | - | - | - | - | - | - | - | 1,500 | (1,500) | - |
| - Accumulated depreciation | - | - | - | - | - | - | - | (1,032) | 1,032 | - |
| Disposals | - | - | - | - | - | - | - | 468 | (468) | - |
| - Cost | - | - | - | - | (88) | (1,088) | (1,837) | (1,889) | (1,889) | (4,902) |
| - Accumulated depreciation | - | - | - | - | 70 | 761 | 1,522 | 1,268 | 1,268 | 3,621 |
| Depreciation for the year | - | (3,166) | (62,667) | (940) | (22,083) | (18) | (327) | (315) | (621) | (1,281) |
| Net book values | 7,600 | 75,648 | 889,834 | 19,058 | 60,044 | 2,692 | 10,746 | 4,325 | 4,346 | 1,074,293 |
| As at June 30, 2014 | | | | | | | | | | |
| Cost and revaluation | 7,600 | 102,700 | 1,634,293 | 23,433 | 167,274 | 6,153 | 21,218 | 13,218 | 4,655 | 1,980,544 |
| Accumulated depreciation | - | (27,052) | (744,459) | (4,375) | (107,230) | (3,461) | (10,472) | (8,893) | (309) | (906,251) |
| Net book values | 7,600 | 75,648 | 889,834 | 19,058 | 60,044 | 2,692 | 10,746 | 4,325 | 4,346 | 1,074,293 |
| For the year June 30, 2015 | | | | | | | | | | |
| Additions during the year | - | - | 60,546 | - | 18,625 | 118 | 756 | 156 | - | 80,201 |
| Surplus on Revaluation | - | - | - | - | - | - | - | - | - | - |
| Inter-transfers | - | - | - | - | - | - | - | - | - | - |
| - Cost | - | - | 23,433 | (23,433) | - | - | - | - | - | - |
| - Accumulated depreciation | - | - | (4,765) | 4,765 | - | - | - | - | - | - |
| Disposals | - | - | 18,668 | (18,668) | - | - | - | - | - | - |
| - Cost | - | - | (12,277) | - | (56) | (423) | (925) | (321) | - | (14,002) |
| - Accumulated depreciation | - | - | 8,490 | - | 25 | 331 | 482 | 281 | - | 9,609 |
| Depreciation for the year | - | (3,808) | (59,198) | (390) | (28,111) | (93) | (443) | (40) | - | (4,393) |
| Net book values | 7,600 | 71,840 | 906,064 | - | 50,526 | 2,439 | 9,956 | 3,560 | 3,477 | 1,055,461 |
| As at June 30, 2015 | | | | | | | | | | |
| Cost and revaluation | 7,600 | 102,700 | 1,705,995 | - | 185,842 | 5,848 | 21,049 | 13,053 | 4,655 | 2,046,742 |
| Accumulated depreciation | - | (30,860) | (799,931) | - | (135,316) | (3,409) | (11,093) | (9,493) | (1,178) | (991,281) |
| Net book values | 7,600 | 71,840 | 906,064 | - | 50,526 | 2,439 | 9,956 | 3,560 | 3,477 | 1,055,461 |
| Rate of depreciation | 0% | 5%-10% | 5%-20% | 5% | 10%-50% | 10% | 10% | 20% | 20% | 20% |

| | 2015 | 2014 |
|-------------------------|--|--------|
| | ----- Rupees in '000' ----- | |
| 5.1 | Depreciation charge has been allocated as follows: | |
| Cost of sales | 89,908 | 87,177 |
| Administrative expenses | 4,732 | 4,589 |
| | 94,640 | 91,765 |

5.2 The company revalued certain operating fixed assets, in 1995-96, 2003-04, 2008-09, 2010-11 and 2013-14 which had resulted in a surplus of Rs. 92.5 million, Rs. 141 million Rs. 216.6 million, Rs 99 million and Rs 29.14 million respectively. The revaluations from 1995-96 to 2010-11 had been carried out by M/s Iqbal A.Nanjee & Company while revaluation of 2013-14 was carried out M/s Harvester Services (Private) Limited, independent valuers, taking market value or depreciated replacement cost, as applicable, as a basis of valuation. The incremental values at the date of revaluation of the revalued operating property, plant and equipment are being depreciated over the remaining useful lives of these assets.

5.3 Had there been no revaluation, the net carrying value of specific classes of operating fixed assets would have been as follows:

| | 2015 | 2014 |
|----------------------------|-----------------------------|---------|
| | ----- Rupees in '000' ----- | |
| Freehold land | 2,995 | 2,995 |
| Factory building and roads | 28,603 | 30,110 |
| Plant and machinery | 714,878 | 660,796 |
| | 746,476 | 693,901 |

5.4 Property, plant and equipment disposals

Items of property, plant and equipment disposed during the year having net book value above Rs 50,000 are as follows:

| Particulars | Cost | Accumulated Depreciation | Carrying value | Sale proceeds | Mode of disposal | Particulars of purchaser |
|---------------------------|---------------------------|-----------------------------|-------------------|------------------|------------------|---|
| | -----Rupees in '000'----- | | | | | |
| Fork Lifter - LPG-1 | 2,072 | (1,138) | 935 | 509 | Negotiation | Akhlaq Autos Shahbaz Engineering Co |
| Generator 320 KVA | 2,493 | (2,247) | 246 | 754 | Negotiation | |
| 1500 ml Mitchels M/W(SB0- | 5,469 | (4,187) | 1,282 | - | written off | |
| 500ml Mitchels M/W(SB0-8) | 478 | (368) | 110 | - | written off | |
| Mobile Iphone 5S 32 GB | 91 | (7) | 84 | 82 | Insurance Claim | EFU |
| June 2015 | 12,368 | (8,498) | 2,656 | 1,854 | | |
| June 2014 | 4,902 | (3,621) | 1,281 | 2,135 | | |

6. INTANGIBLES

| | 2015 | 2014 |
|-----------------------|-----------------------------|-------|
| | ----- Rupees in '000' ----- | |
| Software | | |
| Cost | | |
| Opening balance | 750 | 750 |
| Additions | 500 | - |
| | 1,250 | 750 |
| Amortization | | |
| Opening balance | (113) | (38) |
| Additions | (104) | (75) |
| | (217) | (113) |
| Closing balance | 1,033 | 637 |
| Rates of Amortization | 10% | 10% |

| | 2015 | 2014 |
|---|-----------------------------|----------------|
| | ----- Rupees in '000' ----- | |
| 7. STORES, SPARES AND LOOSE TOOLS | | |
| Stores and spares | 75,830 | 69,312 |
| Loose tools | 1,959 | 1,921 |
| | <u>77,789</u> | <u>71,233</u> |
| Provision against slow moving stores and spares | (1,907) | (1,907) |
| | <u>75,882</u> | <u>69,326</u> |
| 8. STOCK IN TRADE | | |
| Raw material | 71,306 | 60,906 |
| Packing material | 8,165 | 7,642 |
| Work in process | 83,158 | 50,029 |
| Finished goods | 43,684 | 55,864 |
| | <u>206,313</u> | <u>174,441</u> |
| Provision for obsolete stocks | (3,528) | (3,528) |
| | <u>202,785</u> | <u>170,913</u> |
| 9. TRADE DEBTS | | |
| Secured | 13,589 | - |
| Unsecured | | |
| - Considered good | 203,075 | 222,273 |
| - Considered doubtful | 14,792 | 12,875 |
| | <u>231,456</u> | <u>235,148</u> |
| Provision against doubtful debts | (14,792) | (12,875) |
| | <u>216,664</u> | <u>222,273</u> |
| 9.1 Provision against doubtful debts | | |
| Opening balance | 12,875 | 4,895 |
| Provision for the year | 3,112 | 7,980 |
| Debts written off | (1,195) | - |
| Closing balance | <u>14,792</u> | <u>12,875</u> |
| 10. LOANS AND ADVANCES | | |
| Considered good | | |
| - Advance to suppliers | 18,702 | 27,834 |
| - Advances for expenses | 5,783 | 4,537 |
| | <u>24,485</u> | <u>32,371</u> |
| Loans to employees | 2,507 | 3,289 |
| | <u>26,992</u> | <u>35,660</u> |
| 11. CASH AND BANK BALANCES | | |
| Cash at bank | | |
| - in current accounts | 10,676 | 48,109 |
| - in saving accounts | 26,759 | 5,607 |
| | <u>37,435</u> | <u>53,716</u> |
| Cash in hand | 683 | 21 |
| | <u>38,118</u> | <u>53,737</u> |

11.1 This carries markup ranging between 5% to 7% (2014: 6% to 9%) during the year.

12. ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

| | | |
|--|----------------|---------|
| 10,262,664(2014: 10,262,664) Ordinary shares of Rs. 10/- each issued against cash | 102,627 | 102,627 |
| 12,714,307 (2014: 12,714,307) Ordinary shares of Rs. 10/- each issued as fully paid bonus shares | 127,143 | 127,143 |
| | 229,770 | 229,770 |

13. SURPLUS ON REVALUATION OF PROPERTY AND PLANT

----- Rupees in '000' -----

| | | |
|--|-----------------|----------|
| <i>Revaluation surplus</i> | | |
| Balance as at July 01 | 275,330 | 286,447 |
| Add : Surplus arising on revaluation during year | - | 29,139 |
| Less : Reversal Due to Disposal of Assets | (1,507) | - |
| Less : Transferred to unappropriated profit in respect of incremental depreciation charged during the year | (21,916) | (40,256) |
| | 251,907 | 275,330 |
| <i>Related deferred tax :</i> | | |
| Balance as at July 01 | 95,777 | 99,445 |
| Deferred tax on revaluation surplus during the year | - | 9,616 |
| Deferred tax on incremental depreciation charged during the year | (7,495) | (13,284) |
| | 88,282 | 95,777 |
| | 163,625 | 179,553 |

14. LONG TERM LOANS*Loans from banking companies - Secured*

| | | | |
|--|------|-----------------|-----------|
| Askari Bank Limited (TF I) | 14.1 | 28,627 | 46,844 |
| Askari Bank Limited (TF II) | 14.2 | 246,000 | - |
| Habib Bank Limited (DF-I) | 14.3 | - | 58,239 |
| Allied Bank Limited (TF) | 14.4 | 91,800 | 122,400 |
| JS Bank TF | 14.5 | 40,000 | - |
| | | 406,427 | 227,483 |
| Less: current portion of long term loans | | (86,336) | (107,308) |
| | | 320,091 | 120,175 |

14.1 This represents term finance from Askari Bank Limited rescheduled in 2013, to finance expansion in existing production facilities at Hattar plant. It carries mark up at 3 months KIBOR plus 2.5% per annum with 4 quarterly instalments remaining and final maturity on April 2016. The finance is secured by way of First Pari Passu charge of Rs. 450 million over all present and future fixed assets of the company and personal guarantee of one sponsor / founder Director of the company.

14.2 This represents restructuring of working capital finance into long term debt during the year. It carries mark-up at 3 months KIBOR plus 1.75% p.a. The loan is repayable in 5 years through 20 quarterly instalments. The finance is secured by way of First Pari Passu charge of Rs. 450 million over all present and future fixed assets of the company and personal guarantee of founder Director / sponsor of the company.

14.3 This represents demand finance, obtained in 2006 and restructured in 2012, to finance expansion in existing production facilities at the company's plant. This loan has been fully repaid during the year.

- 14.4** This represents term finance created as a result of restructuring of working capital finance in January 2012. It carries mark-up at 3 months KIBOR plus 2% p.a. The remaining amount is payable in 18 instalments as per seasonal repayment schedule with maturity at June 2018. It is secured by way of first pari passu charge over stocks and book debts of the company amounting to Rs. 267 million and ranking charge on fixed assets of the company amounting to Rs. 197.2 million.
- 14.5** This represents term loan obtained to retire one-off LC for the purchase of capital expenditure. It carries mark-up at 3 months KIBOR plus 2.25% p.a. payable with a grace period of 6 months in 14 quarterly stepped up (season/off-season) instalments with final maturity of June 2018. It is secured by first pari passu charge over all present and future fixed assets of the Company amounting to Rs. 60 million.

| 15. LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE | 2015 | 2014 |
|---|-----------------------------|---------------------|
| | ----- Rupees in '000' ----- | |
| Balance at 1 July | 7,685 | 8,701 |
| Leases obtained during the year | - | 4,471 |
| Payments made during the year | (3,998) | (5,487) |
| | <u>3,687</u> | <u>7,685</u> |
| Less: current portion shown under current liabilities | (684) | (2,828) |
| | <u><u>3,003</u></u> | <u><u>4,857</u></u> |

15.1 The future minimum lease payments and the period in which they become due are :

| | 2015 | | 2014 | |
|---|-----------------------------|---------------------|------------------------|---------------------|
| | ----- Rupees in '000' ----- | | | |
| | Minimum lease payments | Present Value | Minimum lease payments | Present Value |
| Upto one year | 1,015 | 684 | 3,357 | 2,828 |
| More than one year but less than five years | 3,417 | 3,003 | 5,655 | 4,857 |
| Total minimum lease payments | <u>4,432</u> | <u>3,687</u> | <u>9,013</u> | <u>7,685</u> |
| Less: Amount representing finance charges | (745) | - | (1,327) | - |
| Present value of minimum lease payments | <u>3,687</u> | <u>3,687</u> | <u>7,685</u> | <u>7,685</u> |
| Less: Current portion | (684) | (684) | (2,828) | (2,828) |
| | <u><u>3,003</u></u> | <u><u>3,003</u></u> | <u><u>4,857</u></u> | <u><u>4,857</u></u> |

- 15.2** This represents vehicles acquired under a number of finance lease agreements. Interest rate used as discounting factor ranges from 12.82% to 13.91% (2014: 11.22% to 14.16%) per annum. Taxes, repair, replacements and insurance are born by the company. Under the terms of arrangement, the company has an option to acquire leased assets at the end of respective lease terms and intends to exercise the option. There are no restrictions imposed on the Company under the term of leases.

| 16. DEFERRED LIABILITIES | | 2015 | 2014 |
|--------------------------|------|-----------------------------|-----------------------|
| | | ----- Rupees in '000' ----- | |
| Staff gratuity | 16.1 | 66,981 | 55,223 |
| Deferred taxation | 16.2 | 196,275 | 177,101 |
| | | <u><u>263,256</u></u> | <u><u>232,324</u></u> |

16.1 Staff gratuity

16.1.1 The figures are based on actuarial valuation report for company's Employees' Gratuity Scheme carried out by Nauman Associates as on June 30, 2015.

| | 2015 | 2014 |
|--|-----------------------------|---------------|
| | ----- Rupees in '000' ----- | |
| 16.1.2 Movement in liability recognized in balance sheet: | | |
| Present value of defined benefit obligation as at 01 July | 55,223 | 42,783 |
| Expense for the year | 13,304 | 9,469 |
| Benefits paid during the year | (1,389) | (1,023) |
| Remeasurements chargeable in Other Comprehensive Income | (157) | 3,994 |
| Present value of defined benefit obligation as at 30 June | <u>66,981</u> | <u>55,223</u> |

16.1.3 Expense recognised in profit and loss account is as follows:

| | | |
|----------------------|---------------|--------------|
| Current service cost | 6,079 | 5,030 |
| Interest cost | 7,225 | 4,438 |
| | <u>13,304</u> | <u>9,469</u> |

16.1.4

Comparison of present value of defined benefit obligation for the current year and pervious four years is as follows:

| | Present value of defined benefit obligation | Experience adjustments on obligations |
|-----------|---|---|
| June 2015 | 66,981 | 157 |
| June 2014 | 55,223 | (3,994) |
| June 2013 | 42,782 | (2,037) |
| June 2012 | 33,594 | (6,348) |
| June 2011 | 31,043 | (8,487) |

16.1.5 Year End Sensitivity Analysis (± 100 bps) on Defined Benefit Obligation

| | 2015 | 2014 |
|---------------------------|-----------------------------|--------|
| | ----- Rupees in '000' ----- | |
| Discount Rate + 100 bps | 63,101 | 52,191 |
| Discount Rate - 100 bps | 71,468 | 58,719 |
| Salary Increase + 100 bps | 71,536 | 58,778 |
| Salary Increase -100 bps | 62,966 | 52,082 |

The average duration of the defined benefit obligation is 6 Years.

16.1.6 Following significant assumptions were used by the actuary in valuation of the scheme:

| | 2015 | 2014 |
|---|--------------|---------------|
| Discount rate (per annum) | <u>9.75%</u> | <u>13.25%</u> |
| Expected rate of increase in salary level (per annum) | <u>9.75%</u> | <u>13.25%</u> |
| Average expected remaining working life time of employees (years) | <u>6</u> | <u>6</u> |

16.2 Deferred taxation

----- Rupees in '000' -----

Taxable temporary differences:

| | | |
|--------------------------|----------------|---------|
| Surplus on revaluation | 88,282 | 95,777 |
| Accelerated depreciation | 170,755 | 181,577 |
| | 259,037 | 277,354 |

Deductible temporary differences:

| | | |
|----------------------------|-----------------|-----------|
| Carried forward tax losses | (33,501) | (72,261) |
| Staff gratuity | (21,434) | (18,224) |
| Others | (7,827) | (9,768) |
| | (62,762) | (100,253) |
| | 196,275 | 177,101 |

17. TRADE AND OTHER PAYABLES

| | | |
|------------------------------------|----------------|---------|
| Trade creditors and bills payable | 238,180 | 320,066 |
| Accrued and other liabilities | 5,501 | 39,038 |
| Advances from customers | 5,817 | 19,566 |
| Sales tax payable | 17,742 | 20,726 |
| Income tax payable | 1,169 | 1,217 |
| Workers' profit participation fund | 2,991 | 7,506 |
| Unclaimed dividend | 461 | 461 |
| | 271,862 | 408,580 |

18. ACCRUED MARK-UP

| | | |
|-----------------------|---------------|--------|
| Long term loans | 7,930 | 9,194 |
| Short term borrowings | 3,564 | 11,050 |
| | 11,494 | 20,244 |

19. SHORT TERM BORROWINGS

| | | |
|-------------------------------|----------------|---------|
| Secured | | |
| <i>From banking companies</i> | | |
| Short-term running finance | 32,626 | 136,185 |
| Inland Bill Purchased | 99,497 | 73,580 |
| Finance against trust receipt | 105,871 | 50,093 |
| | 237,994 | 259,858 |
| <i>Others</i> | | |
| Short-term pledge finance | 50,000 | 100,000 |
| | 287,994 | 359,858 |

Short-term running finance includes running finance from Askari Bank Limited from which Rs. 100 million were restructured from working capital finance to long term debt during the year. Short-term running finance and other facilities are obtained under mark-up arrangements from various commercial banks carrying mark-up ranging from 9.5% to 11% (2014: 11.03% to 12.17%) per annum calculated on daily product basis. These facilities have various maturity dates up to March 2016.

These facilities are secured by first pari passu and ranking hypothecation charges of entire present and future current assets, equitable mortgage of property of the Company and personal guarantees of one original founder / sponsor Director of the company.

These facilities are secured by first pari passu and ranking hypothecation charges of entire present and future current assets, equitable mortgage of property of the Company and personal guarantees of one original founder / sponsor Directors of the company.

| 20. CURRENT PORTION OF NON-CURRENT LIABILITIES | 2015 | 2014 |
|---|-----------------------------|-----------------------|
| | ----- Rupees in '000' ----- | |
| Long term loans | 86,336 | 107,308 |
| Liabilities against assets subject to finance lease | 684 | 2,828 |
| | <u>87,020</u> | <u>110,136</u> |

21. CONTINGENCIES AND COMMITMENTS

21.1 Contingencies

21.1.1 In the year 2002, the Commissioner of Income Tax, Companies Zone, Islamabad notified the Company with respect to application filed by it in the Lahore High Court, Rawalpindi Bench, against the order of Income Tax Appellate Tribunal passed in favour of the Company annulling impugned order of Additional Commissioner of Income Tax dated March 22, 2002 passed under Section 66-A, resulting in tax assessment of Rs. 6.69 million. The Company has not made any provision in this respect in view of the legal opinion of its Legal Advisor that the said case is likely to be decided in favour of the Company on legal grounds. The matter is pending for adjudication.

21.1.2 The Company had filed a writ petition in the Honourable Peshawar High Court against Workers' Welfare Fund provision and the learned Court accepted the petition in terms that the impugned levy of contribution introduced through the Finance Act of 1996 and 2009 lacked the essential mandate to be introduced and passed through a Money Bill under the Constitution, hence the levy was declared unconstitutional. An appeal was filed in the Supreme Court by the defendants. As the matter is still pending in the Court, the Company has not made any payment for the Worker's Welfare Fund. However, as per advice of the Legal Advisor of the Company in this respect, provision for the year has been made.

21.2 Commitments

No commitment outstanding as at June 30, 2015 (2014: Nil).

| 22. SALES - NET | | 2015 | 2014 |
|-------------------------|------|-----------------------------|-------------------------|
| | | ----- Rupees in '000' ----- | |
| Gross sales | 22.1 | 2,162,373 | 2,609,334 |
| Sales tax and discounts | | (314,505) | (379,437) |
| | | <u>1,847,868</u> | <u>2,229,897</u> |

22.1 This includes export sales of Rs. 4.3 million (2014: Rs. Nil).

23. COST OF SALES

| | | | |
|------------------------------------|------|------------------|-----------|
| Raw material consumed | 23.1 | 1,017,253 | 1,289,216 |
| Packing material consumed | | 77,071 | 87,179 |
| Store consumed | | 24,714 | 20,606 |
| Salaries, wages and other benefits | 23.2 | 128,626 | 120,123 |
| Electricity, gas and water | | 184,391 | 173,867 |
| Travelling and conveyance | | 12,102 | 12,847 |
| Vehicle repair and maintenance | | 8,206 | 10,917 |
| Rent, rate and taxes | | 13,542 | 11,700 |
| Repair and maintenance | | 7,812 | 9,407 |
| Insurance | | 4,816 | 4,866 |
| Medical | | 2,890 | 2,742 |
| Freight and other charges | | 4,691 | 5,303 |
| Communication charges | | 1,627 | 1,488 |
| Printing, postage and stationery | | 1,190 | 1,294 |
| Lab testing | | 768 | 1,083 |
| Fees and subscription | | 2,831 | 1,025 |
| Entertainment | | 758 | 773 |
| Courses and seminar fees | | 163 | 465 |
| Advertisement | | 67 | 17 |
| Depreciation | | 89,908 | 87,177 |
| Miscellaneous | | 152 | 108 |
| | | 1,583,578 | 1,842,203 |
| Work-in-process - opening | | 50,029 | 56,002 |
| Work-in-process - closing | | (83,158) | (50,029) |
| | | (33,129) | 5,973 |
| Cost of goods manufactured | | 1,550,449 | 1,848,176 |
| Finished goods - opening | | 55,864 | 40,562 |
| Finished goods - closing | | (43,684) | (55,864) |
| | | 12,180 | (15,302) |
| | | 1,562,629 | 1,832,874 |

2015 **2014**

----- Rupees in '000' -----

23.1 Raw material consumed

| | | | |
|---------------|--|------------------|-----------|
| Opening stock | | 60,906 | 52,209 |
| Purchases | | 1,027,653 | 1,297,913 |
| Closing stock | | (71,306) | (60,906) |
| | | 1,017,253 | 1,289,216 |

23.2 This includes staff retirement benefits amounting to Rs. 10.71 million (2014: Rs. 8.60 million).

24. DISTRIBUTION COST

| | | 2015 | 2014 |
|---------------------------------|------|---------------|-------------|
| ----- Rupees in '000' ----- | | | |
| Carriage and freight outward | | 49,590 | 70,549 |
| Salaries and benefits | 24.1 | 11,965 | 9,481 |
| Vehicle running and maintenance | | 1,753 | 1,930 |
| Office rent | | 1,648 | 1,281 |
| Travelling and conveyance | | 583 | 1,095 |
| Communications | | 213 | 356 |
| Entertainment | | 187 | 214 |
| Repair and maintenance | | 161 | 292 |
| Electricity, water and gas | | 196 | 159 |
| Printing and stationery | | 49 | 47 |
| Miscellaneous | | 10 | 70 |
| | | 66,355 | 85,474 |

24.1 This includes staff retirement benefits amounting to Rs. 1.77 million (2014: Rs. 1.16 million).

| | | 2015 | 2014 |
|------------------------------------|------|-----------------------------|---------------|
| | | ----- Rupees in '000' ----- | |
| 25. ADMINISTRATIVE EXPENSES | | | |
| Salaries and benefits | 25.1 | 33,641 | 27,260 |
| Legal and professional | | 2,652 | 5,150 |
| Travelling and conveyance | | 2,797 | 3,346 |
| Vehicle running and maintenance | | 2,032 | 2,064 |
| Medical | | 1,651 | 1,950 |
| Rent, rate and taxes | | 1,653 | 1,862 |
| Auditors' remuneration | 25.2 | 865 | 865 |
| Electricity, gas and water | | 337 | 290 |
| Entertainment | | 993 | 792 |
| Courses, seminar and subscription | | 780 | 675 |
| Repair and maintenance | | 373 | 572 |
| Communications | | 476 | 530 |
| Printing and stationery | | 459 | 496 |
| Insurance | | 29 | 38 |
| Advertisement | | 14 | 7 |
| Software Impairment | | - | 3,072 |
| Depreciation | | 4,732 | 4,589 |
| Miscellaneous | | 57 | 13 |
| | | 53,541 | 53,571 |

25.1 This includes staff retirement benefits amounting to Rs. 3.61 million (2014: Rs. 2.1 million).

| | | 2015 | 2014 |
|------------------------------------|--|-----------------------------|------------|
| | | ----- Rupees in '000' ----- | |
| 25.2 Auditors' remuneration | | | |
| Audit fee | | 550 | 550 |
| Fee for half yearly review | | 230 | 230 |
| Other advisory services | | 75 | 75 |
| Out-of-pocket expense | | 10 | 10 |
| | | 865 | 865 |

| | | 2015 | 2014 |
|--|--|-----------------------------|---------------|
| | | ----- Rupees in '000' ----- | |
| 26. OTHER INCOME | | | |
| <i>Income from financial assets</i> | | | |
| Profit on bank deposits | | 613 | 375 |
| <i>Others</i> | | | |
| Freight income | | 1,284 | 1,488 |
| Scrap sale | | 13,003 | 12,453 |
| Miscellaneous income | | 1,306 | 124 |
| Net gain / (loss) on disposal of property, plant and equipment | | (1,002) | 854 |
| Claims received | | - | 1 |
| | | 15,204 | 15,295 |

| | | | |
|--------------------------------------|------|---------------|---------------|
| 27. OTHER EXPENSES | | | |
| Workers' Welfare Fund | | 1,961 | 3,426 |
| Workers' Profits' Participation Fund | | 2,992 | 7,063 |
| Impairment loss on trade receivables | | 3,862 | 7,920 |
| Donation | 27.1 | 448 | 300 |
| Abnormal Loss | | 12,418 | 17,003 |
| | | 21,681 | 35,712 |

27.1 None of the directors and their spouse have any interest in the donee's fund.

| 28. FINANCE COST | 2015 | 2014 |
|---|-----------------------------|-------------|
| | ----- Rupees in '000' ----- | |
| <i>Mark-up on:</i> | | |
| Long-term financing | 24,101 | 32,789 |
| Short-term borrowing | 20,025 | 31,121 |
| Inland Bill Purchase | 7,018 | 5,277 |
| Workers' profits' participation fund | 455 | - |
| Liabilities against assets subject to finance lease | 517 | 852 |
| | 52,116 | 70,039 |
| | | |
| LC usance and other charges | 47,760 | 39,813 |
| Exchange loss | - | 244 |
| Bank charges | 4,111 | 3,777 |
| | 103,987 | 113,873 |
| | | |
| 29. TAXATION | | |
| Current | | |
| - for the year | 29.1 3,103 | 22,413 |
| - prior year | - | (10) |
| | 3,103 | 22,403 |
| Deferred | | |
| - relating to temporary differences | 19,934 | 31,104 |
| - resulting from reduction in tax rate | 5,367 | 12,614 |
| | 25,301 | 43,718 |
| | 28,404 | 66,121 |

29.1 The income tax assessments of the Company have been finalised up to and including the tax year 2014. Tax returns are deemed to be assessed under provisions of the Income Tax Ordinance, 2001 ("the Ordinance") unless selected for an audit by the taxation authorities. The Commissioner of Income Tax may, at any time during a period of five years from date of filing of return, select the deemed assessment order for audit.

29.2 Due to the brought forward tax losses, provision for current income tax is based on section 113 of the Income Tax Ordinance, 2001. Accordingly tax expense reconciliation with the accounting profit is not reported.

| 30. EARNINGS PER SHARE - BASIC AND DILUTED | 2015 | 2014 |
|---|------------------------------|-------------|
| | ----- Rupees in '000' ----- | |
| 30.1 Basic | | |
| Profit after taxation | 26,475 | 57,567 |
| | | |
| | ----- Numbers in '000' ----- | |
| Weighted average number of ordinary shares | 22,977 | 22,977 |
| | | |
| | ----- Rupees ----- | |
| Earnings per share - basic | 1.15 | 2.51 |

30.2 Diluted

There is no dilutive effect on the basic earnings per share of the Company as it has not issued any instruments carrying options which could have an impact on earnings per share when exercised.

31. CASH GENERATED FROM OPERATIONS

| | 2015 | 2014 |
|---|-----------------------------|----------------|
| | ----- Rupees in '000' ----- | |
| Profit before taxation | 54,879 | 123,688 |
| <i>Adjustment for non-cash charges and other items:</i> | | |
| Depreciation | 94,640 | 91,765 |
| Amortization of intangible assets | 104 | 74 |
| Loss/ (gain) on disposal of property, plant and equipment | 1,002 | (854) |
| Provision for Workers' profits participation fund | 2,992 | 7,063 |
| Provision for Workers' welfare fund | 1,961 | 3,426 |
| Capital work in process write off | - | 3,072 |
| Provision for doubtful debts | 3,112 | 7,980 |
| Provision for gratuity | 13,304 | 12,343 |
| Finance cost | 103,987 | 113,873 |
| Working capital changes | 31.1 (165,808) | (58,976) |
| | <u>110,173</u> | <u>303,454</u> |

31.1 Working capital changes

| | | |
|--|------------------|-----------------|
| (Increase)/Decrease stores, spares and loose tools | (6,556) | (18,097) |
| (Increase)/Decrease in stock in trade | (31,872) | (13,466) |
| (Increase)/Decrease in trade debts | 2,497 | (2,826) |
| Increase/(Decrease) in loans and advances | 8,668 | (5,527) |
| Increase/(Decrease) in deposits, prepayments and other receivables | (4,380) | 22,817 |
| Increase/(Decrease) in trade and other payables | (134,165) | (41,877) |
| | <u>(165,808)</u> | <u>(58,976)</u> |

32. REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

The aggregate amount charged in the accounts for remuneration, including certain benefits to directors, chief executive and executives of the company as follows:

| | 2015 | | | |
|-------------------------------|-----------------------------|--------------|---------------|---------------|
| | Chief Executive | Director | Executives | Total |
| | ----- Rupees in '000' ----- | | | |
| Managerial remuneration | 10,211 | 6,900 | 16,850 | 33,960 |
| House allowance and utilities | 2,412 | 210 | 530 | 3,152 |
| Servant allowance | 644 | - | - | 644 |
| Telephone allowance | 541 | - | - | 541 |
| Medical reimbursement | - | 296 | 724 | 1,020 |
| Others | 576 | 254 | 527 | 1,357 |
| | <u>14,383</u> | <u>7,660</u> | <u>18,632</u> | <u>40,675</u> |
| Number of persons | 1 | 1 | 9 | |

| | 2014 | | | Total |
|-------------------------------|-----------------------------|--------------|---------------|---------------|
| | Chief Executive | Director | Executives | |
| | ----- Rupees in '000' ----- | | | |
| Managerial remuneration | 9,492 | 4,095 | 8,607 | 22,194 |
| House allowance and utilities | 1,667 | 2,253 | 3,623 | 7,543 |
| Servant allowance | 569 | - | - | 569 |
| Telephone allowance | 478 | - | - | 478 |
| Medical reimbursement | - | 265 | 611 | 876 |
| | <u>12,206</u> | <u>6,613</u> | <u>12,841</u> | <u>31,660</u> |
| Number of persons | 1 | 1 | 9 | |

32.1 The Company also provides with company maintained vehicles to its Chief Executive, some executives, and the Directors in accordance with Company's policy. They are entitled to Gratuity and provident fund in accordance with the Company's policy.

33. PROVIDENT FUND DISCLOSURES

2015 2014
----- Rupees in '000' -----

a) Disclosure with regards to Provident Fund

| | | | |
|-------|-------------------------------|---------------|---------------|
| (i) | Size of the Fund | <u>16,554</u> | <u>12,025</u> |
| (ii) | Cost of Investment made | <u>16,129</u> | <u>10,299</u> |
| (iii) | Percentage of Investment made | <u>97%</u> | <u>86%</u> |
| (iv) | Fair value of Investments | <u>15,074</u> | <u>11,926</u> |

b) Break-up of investments is as under

| | 2015 | | 2014 | |
|--|--------------------|---------------|------------|---------------|
| | -----Rs "000"----- | | | |
| Mutual funds | | | | |
| - NIT | 6% | 915 | 7% | 867 |
| - Meezan Mutual Fund | 12% | 1,995 | 13% | 1,618 |
| - Pakistan Stock Market Fund | 0% | - | 25% | 2,951 |
| - UTP - Aggressive Asset Allocation Fund | 2% | 399 | 3% | 376 |
| | | <u>3,309</u> | | <u>5,813</u> |
| Banks deposits | | | | |
| - Meezan Bank Limited | 63% | 10,437 | 51% | 6,113 |
| - NIB Bank Limited | 8% | 1,327 | 0% | - |
| | <u>91%</u> | <u>15,074</u> | <u>99%</u> | <u>11,926</u> |

33.1 The investments out of provident fund have been made in accordance with the provision of Section 227 of the Companies Ordinance, 1984 and the rules formulated for this purpose. The above figures are unaudited.

34. NUMBER OF EMPLOYEES

2015 2014

| | | |
|---|------------|------------|
| Number of employees including contractual employees at the end of year | <u>697</u> | <u>752</u> |
| Average number of employees including contractual employees during the year | <u>544</u> | <u>588</u> |

35. TRANSACTIONS WITH RELATED PARTIES

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over other party in making financial and operating decisions.

The related parties comprise of major shareholders, directors of the company and key management personnel and staff/workers funds. Remuneration and benefits to executives of the company are in accordance with the terms of the employment while contribution to the provident fund and gratuity are in accordance with staff service rules. Details of transactions with related parties are as follows:

| | 2015 | 2014 |
|---|-----------------------------|--------|
| | ----- Rupees in '000' ----- | |
| <i>Transactions during the year</i> | | |
| Consultancy fee paid | - | 1,870 |
| Sale of vehicles and office equipment | - | 2,135 |
| Contribution to staff provident fund | 1,026 | 926 |
| <i>Payable as on balance sheet date with:</i> | | |
| Employees' provident fund trust | 3,483 | 4,372 |
| Post employment benefit payable | 30,517 | 25,981 |

The remuneration of Chief Executive, Directors and Executives is disclosed in Note 32 to the financial statements.

36. SEGMENT REPORTING

| | Injection | | Blowing | | Total | |
|---------------------------------|------------------|-----------|--------------------|-------------|--------------------|-------------|
| | June 2015 | June 2014 | June 2015 | June 2014 | June 2015 | June 2014 |
| | (Rupees '000) | | (Rupees '000) | | (Rupees '000) | |
| Sales-net | 298,004 | 387,889 | 1,549,864 | 1,842,008 | 1,847,868 | 2,229,897 |
| Cost of sales | (270,399) | (343,202) | (1,292,230) | (1,489,672) | (1,562,629) | (1,832,874) |
| | 27,605 | 44,687 | 257,634 | 352,336 | 285,239 | 397,023 |
| Distribution cost | (10,701) | (14,858) | (55,654) | (70,616) | (66,355) | (85,474) |
| Administrative | (8,635) | (9,357) | (44,906) | (44,214) | (53,541) | (53,571) |
| | (19,336) | (24,215) | (100,560) | (114,830) | (119,896) | (139,045) |
| Operating profit | 8,269 | 20,472 | 157,074 | 237,506 | 165,343 | 257,978 |
| Segment assets | 711,128 | 627,340 | 289,836 | 512,152 | 1,000,964 | 1,139,492 |
| Unallocated assets | - | - | - | - | 694,619 | 521,356 |
| | 711,128 | 627,340 | 289,836 | 512,152 | 1,695,583 | 1,660,848 |
| Segment liabilities | 158,385 | 117,647 | 142,729 | 129,219 | 301,114 | 246,866 |
| Unallocated liabilities | - | - | - | - | 960,355 | 1,009,308 |
| | 158,385 | 117,647 | 142,729 | 129,219 | 1,261,469 | 1,256,174 |
| Capital expenditure | 31,636 | 8,630 | 28,819 | 7,517 | 60,455 | 16,147 |
| Unallocated capital expenditure | - | - | - | - | 19,746 | 47,900 |
| | 31,636 | 8,630 | 28,819 | 7,517 | 80,201 | 64,047 |

36.1 Inter-segment sales have been eliminated from totals.

36.2 Administrative expenses and distribution costs are allocated on the basis of the net sales value for each segment.

37. FINANCIAL INSTRUMENTS**Financial instruments by category**

| | 2015 | 2014 |
|---|-----------------------------|------------------|
| | ----- Rupees in '000' ----- | |
| <i>Financial assets - loans and receivables</i> | | |
| Security deposits | 6,064 | 6,064 |
| Trade debts | 216,664 | 222,273 |
| Loans and advances | 26,992 | 35,660 |
| Deposits, prepayments and other receivables | 11,272 | 6,892 |
| Cash and bank balances | 38,118 | 53,737 |
| | <u>299,110</u> | <u>324,626</u> |
| <i>Financial liabilities - at amortised cost</i> | | |
| Long term loans | 406,427 | 227,483 |
| Liabilities against assets subject to finance lease | 3,687 | 7,685 |
| Trade and other payables | 271,862 | 408,580 |
| Accrued mark - up | 11,494 | 20,244 |
| Short term borrowings - secured | 287,994 | 359,858 |
| | <u>981,464</u> | <u>1,023,850</u> |

38. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Company's activities expose it to a variety of financial risks: capital risk, credit risk, liquidity risk and market risk (including foreign exchange or currency risk, interest / mark-up rate risk and price risk). The Company's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance. Overall, risks arising from the Company's financial assets and liabilities are limited. The Company consistently manages its exposure to financial risk without any material change from previous period in the manner described in notes below.

The Board of Directors has overall responsibility for the establishment and oversight of Company's risk management framework. All treasury related transactions are carried out within the parameters of these policies.

38.1 Credit risk

Credit risk is the risk of financial loss to the Company if a counterparty to a financial instrument fails to meet its contractual obligations. To manage exposure to credit risk, Company applies credit limits and deals with selected credit worthy parties. It makes required provision against balances that are considered doubtful. The exposure to cash and bank balances is managed by placing funds with those that have good credit rating amongst major banks and financial institutions. The following carrying amounts of financial assets against which the Company holds no collateral represents the maximum credit exposure at the balance sheet date.

| | 2015 | 2014 |
|---|-----------------------------|----------------|
| | ----- Rupees in '000' ----- | |
| Trade debts | 231,456 | 235,148 |
| Loans and advances | 26,992 | 35,660 |
| Deposits, prepayments and other receivables | 11,272 | 6,892 |
| Bank balances | 37,435 | 53,716 |
| | <u>307,155</u> | <u>331,416</u> |

38.1.1 Impairment losses

The aging of trade debts at the reporting date was:

| | 2015 | | 2014 | |
|----------------------------|----------------------------|---------------|----------------------------|---------------|
| | Gross Value Rupees '000 | Impairment | Gross Value Rupees '000 | Impairment |
| Not Past Due | 168,155 | - | 137,255 | - |
| Past Due 1-60 Days | 13,638 | - | 63,170 | - |
| Past due 61 Days to 1 Year | 16,745 | - | 17,299 | - |
| More than 1-Year | 32,918 | 14,792 | 17,423 | 12,875 |
| | 231,456 | 14,792 | 235,148 | 12,875 |

38.1.2

The credit quality of company's bank balances can be assessed with reference to external credit ratings as follows:

| Credit rating | 2015 | 2014 |
|---------------|-----------------------------|---------------|
| | ----- Rupees in '000' ----- | |
| A1+ | 36,927 | 49,954 |
| A1 | 508 | 686 |
| A-1+ | - | 2,617 |
| | 37,435 | 53,257 |

38.2 Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash and the availability of funding through an adequate amount of committed credit facility. The Company finances its operations through equity, borrowings and working capital with a view to maintaining an appropriate mix between various sources of finance to minimize risk. Company treasury aims at maintaining flexibility in funding by keeping committed credit line available.

The following are the contractual maturities of financial liabilities, including estimated interest payments:

| | 2015 | | | |
|--------------------------|-----------------------------|-----------------------|----------------|--------------------|
| | Carrying Value | Contractual cash flow | Up to one year | More than one year |
| | ----- Rupees in '000' ----- | | | |
| Long term loan | 406,427 | 600,760 | 152,784 | 447,976 |
| Finance Lease | 3,687 | 4,432 | 3,357 | 1,075 |
| Trade and other payables | 271,862 | 271,862 | 271,862 | - |
| Short term borrowings | 287,994 | 291,558 | 291,558 | - |
| | 969,970 | 1,168,612 | 719,561 | 449,051 |
| | 2014 | | | |
| | Carrying Value | Contractual cash flow | Up to one year | More than one year |
| | ----- Rupees in '000' ----- | | | |
| Long term loan | 227,483 | 256,358 | 107,308 | 149,050 |
| Finance Lease | 7,685 | 9,013 | 3,357 | 5,655 |
| Trade and other payables | 408,580 | 408,580 | 408,580 | - |
| Short term borrowings | 359,858 | 370,908 | 370,908 | - |
| | 1,003,606 | 1,044,858 | 890,153 | 154,705 |

Contractual cash flows include interest related cash flows up to the year end. The future interest related cash flows depend on the interest rates applicable at that time and the extent of utilization of running finance facilities.

38.3 Market risk

Market risk means that the future cash flows of a financial instrument will fluctuate because of changes in market prices such as foreign exchange rates and interest rates. The objective is to manage and control market risk exposures within acceptable parameters, while optimizing the return. Company's market risk comprises of two types of risk: foreign exchange or currency risk and interest / mark up rate risk. The market risks associated with the Company's business activities are discussed as under:

a) Foreign exchange risk management

Foreign currency risk arises mainly where receivables and payables exist due to transactions entered into foreign currencies. The company is not exposed to significant foreign currency risk on export or import as it produce material from local market in local currency.

Exposure to foreign currency risk

Company is not exposed to foreign currency risk as there are no foreign creditors on the balance sheet date.

b) Interest/ mark up rate risk

Interest rate risk is a risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Interest rate exposure arises from short and long term borrowings from banks.

Cash flow sensitivity analysis for Variable rate instruments

The company holds various variable rate financial instruments amounting to Rs 698 million (2014:595 million) exposing the company to fair value interest rate risk. A change of 100 basis points as at June 30,2015 would have increased/(decreased) profit after tax by Rs 4.75 million (2014:4.05 million).

Cash flow sensitivity analysis for Fixed rate instruments

The company does not account for any fixed rate financial assets and liabilities at fair value through profit and loss. Therefore a change in interest rates at the reporting date would not affect profit and loss.

38.4 Fair value of financial instruments

Fair value is an amount for which an asset could be exchanged or a liability settled between knowledgeable willing parties at arm's length transaction. Consequently, differences may arise between the carrying values and the fair value estimates.

Underlying the definition of fair value is the presumption that the company is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

Fair value of all financial assets and financial liabilities are estimated to approximate their respective carrying amount.

39. CAPITAL RISK MANAGEMENT

The company's objectives when managing capital are to safeguard the company's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure.

In order to maintain or adjust the capital structure, the company may adjust the amount of dividends paid to shareholders, return capital to shareholders or issue new shares or sell assets to reduce debt.

Consistent with others in the industry, the company manages its capital risk by monitoring its debt levels and liquid assets and keeping in view future investment requirements and expectation of the shareholders. Debt is calculated as total borrowings ('long term financing' and 'short term borrowings' as shown in the balance sheet). Total capital comprises shareholders' equity and surplus on revaluation of fixed assets as shown on the face of the balance sheet.

There were no changes to the Company's approach to capital management during the year and the Company is not subject to externally imposed capital requirements.

| 40. PLANT CAPACITY AND ACTUAL PRODUCTION | 2015 | 2014 |
|---|--------------------------|-------------|
| | Quantity in '000' | |
| <i>Blowing</i> | | |
| Capacity - no. of bottles | 304,200 | 304,200 |
| Production - no. of bottles | 145,792 | 156,518 |
| Utilization | 47.93% | 51.45% |
| <i>Injection</i> | | |
| Capacity - no. of preforms | 415,733 | 415,733 |
| Production - no. of preforms | 194,997 | 209,002 |
| Utilization | 46.90% | 50.27% |

40.1 The underutilization of capacity was due to market constraints.

41. CORRESPONDING FIGURES

Certain prior year figures have been reclassified for the purpose of comparison. There were no major reclassifications to report.

42. DATE OF AUTHORIZATION

These financial statements have been authorized for issue on September 30, 2015 by the Board of Directors of the Company.

43. GENERAL

Figures have been rounded off to the nearest thousand rupees.

Chief Executive Officer

Director

Manufacturers Of Quality PET Bottles & Preforms

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