

# **Corporate Information**

**Board of Directors** Mr. Ayub Sadiq Chairman

Mr. Imtiaz Ahmad Khan Chief Executive Officer
Mr. Anwaar Ahmad Khan Deputy Chief Executive Officer
Mr. Aftab Ahmad Khan Deputy Chief Executive Officer

Mrs. Reema Anwaar Mrs. Ayesha Aftab Mr. Junaid Ghani Mr. Jubair Ghani Mr. Zaid Ghani Mr. Hamza Ghani Mr. Shamim Ahmed Mr. Hasan Shahid Syed Hasan Akbar Kazmi

Mr. Bilal Ahmed Memon (Nominee EOBI)

Audit Committee Mr. Zaid Ghani Chairman

Mrs. Reema Anwaar Member Mr. Hamza Ghani Member

HR & R Committee Mr. Anwaar Ahmad Khan Chairman

Mrs. Ayesha Aftab Member Mr. Zaid Ghani Member

Chief Financial Officer Mr. Umer Farooq Khan

Company Secretary Hafiz Mohammad Imran Sabir

Auditors KPMG Taseer Hadi & Co.

Chartered Accountants

**Legal Advisor** Ally Law Associates Corporate Consultants

• Ernst & Young Ford Rhodes Sidat Hyder

Chartered Accountants

Share Registrar Corplink (Pvt) Ltd

Wings Arcade, 1-K Commercial Area Model Town, Lahore, Pakistan Phones: (042) 35916714, 35916719

Fax: (042) 35869037

Bankers Albaraka Islamic Bank

Bank Alfalah Limited, IBD

Burj Bank Limited Habib Bank Limited

Habib Metropolitan Bank Limited, IBD

Meezan Bank Limited MCB Bank Limited, IBD Soneri Bank Limited, IBD

Standard Chartered Bank Limited, IBD

Bank Islami Pakistan Limited Faysal Bank Limited, IBD United Bank Limited



# Head Office & Registered Office

40-L Model Town Lahore, Pakistan

UAN: (042) 111 949 949
Fax: (042) 35172263
E-mail: info@ghaniglass.com
http://www.ghaniglass.com

## **Marketing Office**

12 D/5, Chandni Chowk KDA Scheme No. 7-8

Karachi - 74000

UAN : (021) 111 949 949 Fax : (021) 34926349

E-mail: marketing@ghaniglass.com

# **GGL Plant-1 & Regional Marketing Office-North**

22 km Haripur Taxila Road, (From Haripur)

Thesil & District Haripur (KPK)

Phones: (0995) 639236-40 & (0995) 539063-65

Fax : (0995) 639067

### **GGL Plant-2**

H-15, Landhi Industrial Area

Karachi-74000

Phone :(021) 35020761-63 Fax :(021) 35020280

### **GGL Plant-3**

29-km Lahore Sheikhupura Road,

District Sheikhupura Phones: (056) 3406810-11 Fax: (056) 3406795

Email : ghanifloat@ghaniglass.com

# **Directors' Report**

Dear Shareholders,

Assalam-o-Alaikum wa Rahmatullah wa Barakatohu.

The Board of Directors of Ghani Glass Limited is pleased to present the Financial Statements of the Company for the half year ended December 31, 2014 along with review report of auditors thereon.

#### Financial Performance

	2014	2013
	(Rupees i	n million)
Net Sales	5,376	4,394
Gross Profit	1,249	980
Profit from Operations	765	525
Profit before Tax	631	402
Profit after Tax	490	271
Earning per Share	3.98	2.20

Alhamdulillah, with the great blessings of almighty ALLAH, your Company has demonstrated remarkable performance during the half year ended December 31, 2014 despite the fact that overall economic and business conditions remained extremely challenging amid political unrest during most of the times of this period. During the period under review the Net Revenue of your Company has increased to Rupees 5.4 billion as compared to Rupees 4.4 billion in the corresponding period of the last year showing a growth of 22%. Gross Profit has increased to Rupees 1.2 billion showing a rise of 28% comparing with the same period of the last year. The management through implementation of Cost Reduction Programs (CRPs) has succeeded in controlling Cost of Sales and reducing General & Admin expenses and Selling & distribution expense during the period under review. Cut in oil prices after significant decline in International market has also helped the Company to control operational costs. The Company has recorded Net Profit of Rupees 490 million against Rupees 271 million for the same period of the last year reflecting an outperforming increase of 81%. Earning per share has increased to Rupees 3.98 as compared to Rupees 2.20 for the same period of last year.

Pursuing to the long term expansion and growth strategy, the Board has considered the prospective merger of Techno Glass Industries Ltd into Ghani Glass Ltd.

# **Interim Dividend**

The Board of Directors in their meeting held on February 24, 2015, have approved interim cash dividend for the year ending June 30, 2015 @ Rupees 2 per shares i.e. 20%.

# Acknowledgment

Lahore: February 24, 2015

The Board and the management would like to thank senior executives of Pharmaceutical, food and beverage industries for their continuous support and confidence on our quality products. Thanks are also due to our dealers and customers of float glass for their trust reposed on our quality products. The Board also appreciates the cooperation of our suppliers, contractors and bankers.

The Board acknowledges and puts on record its sincere appreciation for all employees of the Company for their hard work, commitment and loyalty.

On behalf of the Board of Directors

Imtiaz Ahmad Khan Chief Executive Officer

# **Independent Auditor's Report**

on Review of Condensed Interim Financial Information to the Members

### Introduction

We have reviewed the accompanying condensed interim balance sheet of **Ghani Glass Limited** ("the Company") as at 31 December 2014 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement, condensed interim statement of changes in equity and notes to the accounts for the half year then ended (here-in-after referred as the "condensed interim financial information"). Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this interim financial information based on our review.

### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of condensed interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### **Conclusion**

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

The figures for the quarters ended 31December, 2014 and 31 December, 2013 in the condensed interim profit and loss account and condensed interim statement of comprehensive income have not been reviewed and we do not express a conclusion thereon.

KPMG Taseer Hadi & Co. Chartered Accountants (Bilal Ali)

Lahore: February 24, 2015

# Condensed Interim Balance Sheet (Un-audited)

		Un-audited	Audited
As at 31 December 2014		31 December	30 June
		2014	2014
	Note	Rupees	Rupees
ASSETS			
Non-current assets			
Property, plant and equipment	5	7,117,797,734	7,176,867,037
Investment in associate	6	506,990,209	451,142,851
Long term deposits and prepayments		24,548,017	27,947,590
		7,649,335,960	7,655,957,478
Current assets			
Stores, spares and other consumables		791,783,766	765,005,655
Stock in trade		1,848,773,942	1,652,571,761
Trade debts	7	1,461,291,753	1,168,805,622
Advances, deposits and prepayments		823,082,974	454,194,731
Income tax recoverable		280,232,939	241,892,502
Other receivables		17,566,655	17,953,277
Cash and bank balances		458,308,806	237,377,736
		5,681,040,835	4,537,801,284
		13,330,376,795	12,193,758,762
EQUITY AND LIABILITIES			
Share capital and reserves			
Authorized share capital			
142,500,000 ordinary shares of Rs. 10 each		1,425,000,000	1,425,000,000
I11it11it-1 122 210 000			
Issued, subscribed and paid up capital 123,219,006 (30 June 2014: 123,219,006) ordinary shares of Rs.10 each		1 222 100 070	1 222 100 060
Reserves		1,232,190,060 6,437,290,489	1,232,190,060 5,947,104,681
Reserves		7,669,480,549	7,179,294,741
Non-current liabilities		7,007,400,547	7,177,274,741
	8	002 100 011	1 2/2 775 740
Long term finances Security deposits	o	993,198,811	1,263,775,740
Deferred taxation		265,529,915	246,930,306
Defended taxation		852,447,638 2,111,176,364	711,681,817 2,222,387,863
Current liabilities		2,111,170,304	2,222,367,603
Current portion of long term finances		404,676,381	387,199,259
Short term finances	9	1,705,881,397	1,294,066,604
Trade and other payables		1,390,967,283	1,082,140,097
Accrued markup		48,194,821	28,670,198
-		3,549,719,882	2,792,076,158
Contingencies and commitments	10		
		13,330,376,795	12,193,758,762

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

Lahore

**Chief Executive Officer** 

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# Condensed Interim Profit and Loss Account (Un-audited)

For the quarter and half year ended 31 December 2014

	Quarter ended		Half yea	r ended
	31 December	31 December	31 December	31 December
	2014	2013	2014	2013
Note		Ruj	pees	
Sales 11	2,839,005,714	2,211,052,964	5,376,374,235	4,393,628,405
Cost of sales	(2,185,361,071)	(1,725,940,495)	(4,126,980,339)	(3,413,788,237)
Gross profit	653,644,643	485,112,469	1,249,393,896	979,840,168
Gross pront	055,044,045	403,112,407	1,247,373,070	777,040,100
General and administrative expenses	(100,071,046)	(97,871,887)	(165,345,437)	(183,647,467)
Selling and distribution expenses	(131,635,961)	(124,618,760)	(285,312,278)	(287,228,752)
Other expenses	(24,163,443)	(20,354,981)	(46,762,258)	(33,165,010)
Other income	3,704,764	36,628,277	12,851,643	49,167,997
Other income				
	(252,165,686)	(206,217,351)	(484,568,330)	(454,873,232)
Operating profit	401,478,957	278,895,118	764,825,566	524,966,936
Share of profit of associate	23,224,074	46,622,757	62,689,107	55,388,057
Finance cost	(98,671,650)	(96,665,041)	(196,563,044)	(178,659,586)
Profit before taxation	326,031,381	228,852,834	630,951,629	401,695,407
B	((4.525.550)	(07.242.142)	(1.40.5(5.001)	(120, 452, 505)
Provision for taxation	(64,535,759)	(87,243,142)	(140,765,821)	(130,453,785)
Profit after taxation	261,495,622	141,609,692	490,185,808	271,241,622
Earnings per share - basic and diluted	2.12	1.15	3.98	2.20

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

Lahore Chief Executive Officer

# Condensed Interim Statement of Comprehensive Income (Un-audited)

For the quarter and half year ended 31 December 2014

	Quarter ended		Half yea	ar ended
	31 December 31 December		31 December	31 December
	2014	2013	2014	2013
		Ru	pees	
Profit for the period	261,495,622	141,609,692	490,185,808	271,241,622
Other comprehensive income	-	-	-	-
Total comprehensive income for				
the period	261,495,622	141,609,692	490,185,808	271,241,622

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

Lahore Chief Executive Officer Director

# Condensed Interim Cash Flow Statement (Un-audited)

Statement (on addited)	Half yea	ır ended
For the half year ended 31 December 2014	31 December	31 December
	2014	2013
	Rupees	Rupees
Cash flows from operating activities	•	1
Profit before taxation	630,951,629	401,695,407
Adjustments for non cash and other items:	030,731,027	101,055,107
Depreciation	343,081,107	298,532,890
Gain on sale of fixed assets	-	(3,452,650)
Financial charges	196,563,044	178,659,586
Share of profit of associate	(62,689,107)	(55,388,057)
Provision for doubtful debts	5,518,061	8,032,914
Workers' profit participation fund	33,885,694	24,032,616
Workers' welfare fund	12,876,564	9,132,394
	529,235,363	459,549,693
Operating profit before working capital changes	1,160,186,992	861,245,100
(Increase)/decrease in current assets:	1,100,100,552	,
Stores and spares	(26,778,111)	25,721,771
Stock in trade	(196,202,181)	(530,462,120)
Trade debtors	(298,004,192)	(176,692,889)
Other receivables	386,622	(1,163,154)
Advances, deposits and prepayments	(314,182,030)	(105,754,154)
Increase/(decrease) in current liabilities:	(311,102,030)	(100,70 1,10 1)
Trade and other payables	338,481,394	93,097,277
Titado and onto payaoto	(496,298,498)	(695,253,269)
Cash generated from operations	663,888,494	165,991,831
•		
Finance cost paid	(177,038,421)	(161,610,568)
Taxes paid	(101,402,581)	(76,718,997)
Worker's welfare fund and Workers' profit participation fund paid	(68,060,535)	(60,114,127)
N	(346,501,537)	(298,443,692)
Net cash generated from operating activities	317,386,957	(132,451,861)
Cash flows from investing activities		
Fixed capital expenditure	(284,011,804)	(692,622,341)
Proceeds from sale of fixed assets	(201,011,001)	4,390,000
Dividend income from associate	6,841,749	- 1,550,000
Long term deposits and prepayments	3,399,573	33,614,000
Net cash used in investing activities	(273,770,482)	(654,618,341)
	, , , ,	
Cash flows from financing activities		
Long term finances	(253,099,807)	
Short term finances	411,814,793	328,115,630
Security deposits	18,599,609	20,700,000
Net cash generated from financing activities	177,314,595	669,995,757
Net increase/(decrease) in cash and cash equivalents during the period	220,931,070	(117,074,445)
Cash and cash equivalents at the beginning of the period	237,377,736	320,805,556
Cash and cash equivalents at the end of the period	458,308,806	203,731,111
77 1 4 14 15 6 14 1 4 641 1 114 1 6 111 6 11		

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

**Chief Executive Officer** 

Director



Lahore

# **Condensed Interim Statement of Changes in Equity (Un-audited)**

For the half year ended 31 December 2014

		~			
		Capital re		Revenue reserve	
	Share	Merger	Share	Accumulated	
	Capital	Reserve	Premium	Profit	Total
			Rupees		
Balance as at 01 July 2013 - Audited	1,173,514,350	427,419,290	75,000,000	4,586,983,422	6,262,917,062
Total comprehensive income for the half year ended 31 December 2013	-	-	-	271,241,622	271,241,622
Transaction with owners					
Bonus shares issued @ 5% for the					
year ended 30 June 2013	58,675,710	-	-	(58,675,710)	-
Balance as at 31 December 2013	1,232,190,060	427,419,290	75,000,000	4,799,549,334	6,534,158,684
Total comprehensive income for the half year					
ended 30 June 2014	-	-	-	645,136,057	645,136,057
	·				
Balance as at 01 July 2014 - Audited	1,232,190,060	427,419,290	75,000,000	5,444,685,391	7,179,294,741
otal comprehensive income for the half year					
ended 31 December 2014	-	-	-	490,185,808	490,185,808
Balance as at 31 December 2014	1,232,190,060	427,419,290	75,000,000	5,934,871,199	7,669,480,549

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

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Lahore Chief Executive Officer

# Notes to the Condensed Interim Financial Statements (Un-audited)

For the half year ended 31 December 2014

#### 1 Status and nature of business

Ghani Glass Limited ('the Company') was incorporated in Pakistan in 1992 as a limited liability company under the Companies Ordinance, 1984 and is listed on Karachi and Lahore Stock Exchanges. The registered office of the Company is located at 40 - L, Model Town Extension, Lahore. The Company is engaged in the business of manufacturing and sale of glass containers and float glass of different types.

### 2 Basis of preparation

These condensed interim financial information comprises the balance sheet of Ghani Glass Limited ("the Company"), as at 31 December 2014 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement and condensed interim statement of changes in equity together with the condensed notes forming part thereof.

The condensed interim financial information has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 - Interim Financial Reporting and is being submitted to the shareholders as required by section 245 of the Companies Ordinance, 1984. This condensed interim financial information does not include all of the information required for full annual financial statements and should be read in conjunction with the annual financial statements as at and for the year ended 30 June 2014.

#### 3 Estimates

The preparation of these condensed interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. The significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that were applied to the financial statements for the year ended 30 June 2014.

## 4 Accounting policies

- 4.1 The accounting policies and methods of computation adopted in the preparation of this condensed interim financial report are the same as those applied in the preparation of the financial statements for the year ended 30 June 2014.
- 4.2 There were certain other new standards and amendments to the approved accounting standards which became effective during the period but are considered not to be relevant or have any significant effect on the company's operations and are, therefore, not disclosed.

In addition to the above, following standards, amendments and interpretations of approved accounting standards will be effective for accounting periods beginning on or after 01 January 2015:

# Standard or Interpretations

# Effective date ( accounting periods beginning on or after )

IAS 38 - Intangible Assets.	01 January 2016.
IAS 16 - Property, Plant and Equipment.	01 January 2016.
IAS 41 - Agriculture.	01 January 2016.
IFRS 10 - Consolidated Financial Statements.	01 January 2015.
IFRS 11 - Joint Arrangements.	01 January 2015.
IFRS 12 - Disclosure of Interest in Other Entities.	01 January 2015.
IFRS 13 - Fair Value Measurement.	01 January 2015.
IAS 27 - Separate Financial Statements.	01 January 2016.
Annual Improvements to IFRS 2010-2012 and 2011-2013 Cycles.	01 July 2014.
Annual Improvements to IFRS 2012-2014 Cycles.	01 January 2016.

5	Prope	erty, plant and equipment	Note	Un-audited 31 December 2014 Rupees	Audited 30 June 2014 Rupees
		ting assets al work in progress	5.1	7,108,046,807 9,750,927 7,117,797,734	7,167,701,772 9,165,265 7,176,867,037
	5.1	Operating assets			
		Net book value at the beginning of the period / year Add: Additions during the period / year Less: Disposals during the period / year (at book value) Less: Depreciation charged during the period / year		7,167,701,772 283,426,142 - (343,081,107) 7,108,046,807	6,063,072,435 1,757,766,217 (3,247,459) (649,889,421) 7,167,701,772
6		tment in associate  Ghani Glass LLC			
		6 (June 2014: 16,456) fully paid ordinary shares of D 1,000 each	6.1	506,990,209	451,142,851
	6.1	Movement in equity instruments of associated company is as follows:			
		Balance at the start of the period- cost		429,920,484	429,920,484
		Less: dividend received during the period / year Cumulative balance of post acquisition profits Balance at the end of the period / year		(6,841,749) 83,911,474 506,990,209	(100,495,033) 121,717,400 451,142,851

The Company's share of the results of its associated company, which is unlisted and incorporated in UAE, and its share of the assets, liabilities and revenue is as follows:

	31 December 2014 (un-audited)				
Percentage interest held	Assets	Liabilities	Revenue	Profit	
			(July-14 to Dec-	(July-14 to Dec-	
			14)	14)	
	R u p e e s				
37.40%	1,222,618,993	574,293,825	486,625,534	62,689,108	
		30 June 20	014 (Audited)		
Percentage interest held	Assets	Liabilities	Revenue	Profit	
		R u	p e e s		
37.40%	1,161,115,039	504,602,043	1,005,152,351	157,860,135	

The Company in EOGM held on 18 March 2014, has approved to further increase equity investment in RAK Ghani Glass LLC upto 49.93% by purchasing 5,515 shares @ AED 1,494 per share offered for sale by SJC RAK Ghani-Cayman Islands to all shareholders in proportion to their existing shareholding. At the balance sheet date the Company is in the process of obtaining approval from State Bank of Pakistan for further investment in associate.

			Note	Un-audited 31 December	Audited 30 June
				2014	2014
				Rupees	Rupees
7	Trade debtors				
	Local				
				<b>7</b> 4 000 011	101 500 402
	Secured- considered good			74,000,011	181,500,402
	Unsecured				065.004.465
	Considered good			1,133,433,535	865,834,467
	Considered doubtful	1.11.	7.1	14,442,663	8,924,602
	Less: Provision for doubtfu	I debts	7.1	(14,442,663)	(8,924,602)
				1,207,433,546	1,047,334,869
	Foreign - secured, consider	ed good		253,858,207	121,470,753
				1,461,291,753	1,168,805,622
	7.1 Provision for doub	otful debts movement summary			
		Balance as at 01 July		8,924,602	7,748,811
		Add: Provision for the period / year		5,518,061	2,621,161
		Less: Witten off during the period / year		-	(1,445,370)
		Balance as at 31 December		14,442,663	8,924,602
				<b>Un-audited</b>	Audited
				31 December	30 June
0	T			2014	2014
8	Long term finances			Rupees	Rupees
	Diminishing Musharakah	<u>facility</u>			
	First Habib Modaraba			1,235,925	2,059,875
	United Bank Limited			479,999,998	520,000,000
				481,235,923	522,059,875
	Certificates of leasing			919,139,269	1,132,769,264
	Less: Unamortized transact	ion cost		(3,854,140)	(12,290,043)
	Add: Amortization during	the period / year		1,354,140	8,435,903
				916,639,269	1,128,915,124
				1,397,875,192	1,650,974,999
	Less: Current portion				
	Certificates of leasing			273,440,456	280,551,359
	Diminishing Musha	rakah		131,235,925	106,647,900
				993,198,811	1,263,775,740
9	Short term finances				
	Morabaha finances - secured			88,976,043	86,736,540
	Salam finances - secured		9.1	1,522,256,318	1,207,330,064
	Financing against export bil	s - secured	9.2	94,649,036	-
				1,705,881,397	1,294,066,604

- 9.1 These facilities have been obtained from various commercial banks for working capital requirements, under mark up arrangements having aggregate sanctioned limits amounting to Rs. 4,550 ( 30 June 2014 : Rs 3,700) million. These facilities carry mark up at the rates ranging from six/three months Kibor plus 0.70% to 1.5% (30 June 2014 : six/three months Kibor plus 0.70% to 1%) per annum. These facilities are for a period of one year and will expire upto 31 October 2015.
- 9.2 This represents finance facility availed from a commercial bank against export bills amounting to Rs. 96.5 million (30 June 2014: Nil ). The sanctioned limit of the facility is 100 million and it is secured against lien over export documents and pari passu charge over current assets and fixed assets of the Company.

### 10 Contingencies and commitments

#### 10.1 Contingencies

Subsequent to the promulgation of Gas Infrastructure Development Cess Ordinance, 2014 ( "The Ordinance") on 25 September 2014, the Company was required to pay Gas Infrastructure Development Cess (GIDC) levied through gas bills at the rate of Rs. 200 / MMBTU on captive power and Rs. 150 / MMBTU on industrial consumption. The Ordinance also validated the GIDC charged, levied or collected by gas companies under Gas Infrastructure Development Cess Act, 2011 ("the Act") which was declared unconstitutional by Honorable Supreme Court of Pakistan through judgment dated 22 August 2014. The Ordinance has been challenged by the Company through Writ petition in Honorable Lahore High Court and accordingly no payment has been made by the Company under the Ordinance. However, on prudent basis the Company has created provision of Rs. 230 million on applicable rates on its gas consumption for the period starting from 1 July 2014 to 31 December 2014. However, the Company has not created provision for the amount short paid of Rs. 107 million under the Act for previous years, as it has filed Writ petition against the applicability of the Ordinance based on the judgment of Supreme Court and it expects a favourable outcome of the case.

Other than the above mentioned matter there has been no material change in contingencies from previously published annual financial statement of the company for the year ended 30th June 2014.

### 10.2 Commitments

- 10.2.1 Aggregate amount of bank guarantees issued by banks outstanding as at balance sheet date amount to Rs. 876 million (30 June 2014: Rs. 834 million).
- 10.2.2 Letters of credit for import of materials and stores outstanding as at balance sheet date amount to Rs.708 million (30 June 2014: Rs. 616 million).

### 11 Sales

Local sales Export sales Gross sales

Less: Trade discount Commission Sales tax

Quarter	r ended	Half year ended		
31 December	31 December	31 December	31 December	
2014	2013	2014	2013	
	Ru	pees		
3,187,583,517	2,514,574,459	5,819,745,289	4,787,740,938	
236,058,196	138,783,036	577,080,336	438,787,663	
3,423,641,713	2,653,357,495	6,396,825,625	5,226,528,601	
(9,304,322)	1,214,618	(9,212,065)	(43,923,775)	
(103,334,720)	(80,018,259)	(161,538,206)	(92,774,518)	
(471,996,957)	(363,500,890)	(849,701,119)	(696,201,903)	
(584,635,999)	(442,304,531)	(1,020,451,390)	(832,900,196)	
2,839,005,714	2,211,052,964	5,376,374,235	4,393,628,405	

12	Cost of sales		Un-audited 31 December 2014 Rupees	Un-audited 31 December 2013 Rupees
	Raw material consumed Fuel, gas and electricity Stores and spares consumed Salaries, allowances and other be Packing material consumed Depreciation Rent, rates and taxes Ijarah rental Repair and maintenance Travelling and motor running Communication and stationery Other manufacturing expenses  Work in process:	mefits	1,476,256,328 1,293,689,830 179,128,695 492,613,341 341,399,658 340,468,293 12,384,482 9,474,045 11,696,353 21,198,799 2,471,621 16,171,156 4,196,952,601	1,323,746,553 1,149,721,884 186,289,684 426,687,718 306,494,857 296,448,259 12,835,360 24,917,719 11,884,794 12,199,085 2,213,289 17,638,346 3,771,077,548
	Opening balance Closing balance		89,147,914 (85,404,467) 3,743,447 4,200,696,048	87,678,269 (91,089,384) (3,411,115) 3,767,666,433
	Finished goods: Opening balance Closing balance		971,700,215 (1,045,415,924) (73,715,709) 4,126,980,339	726,311,668 (1,080,189,864) (353,878,196) 3,413,788,237
13	Transactions with related parti	es	Un-audited 31 December 2014	Un-audited 31 December 2013
	Name	Nature of Transaction	Rupees	Rupees
	<u>Associates</u>			
	Ghani Value Glass Limited	Sales Purchases Other expenses	210,141,472 2,211,768 2,167,602	151,895,692 3,214,926 3,233,829
	Ghani Automobile Industries Limited	Other expenses	32,796	-
	Ghani Gases Limited	Sales	-	544,078
	Rak Ghani Glass LLC	Purchases Other expenses	8,640,668 7,677,892	-
	Health Tek (Private) Limited	Sales	3,999,926	-
	Sami Pharmaceutical (Private) Limited	Sales	65,014,292	-

All transactions with related parties have been carried out on commercial terms and conditions.



### 14 Date of authorization

This unaudited condensed interim financial information for the half year ended 31 December 2014 was authorized for issue by the Board of Directors on February 24, 2015.

### 15 General

Figures have been rounded off to nearest rupee.

Lahore

**Chief Executive Officer** 

