

## THEME - Working Hands

Our Country is still a country where majority of people earn their living by their working hands. These are the people, who are our inspiration. They have withstood the test of history and teach us the value of life. These working hands are the true pictures on the canvas of Pakistan.


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## Vision

To be the market leader and an enduring force in the paper, board and packaging industry, positively influencing and providing value to our stakeholders, society and our nation.

## Mission

To strive incessantly for excellence and sustain our position as a preferred supplier of quality paper, board and packaging material within a team environment and with a customer focussed strategy.

## Core Values



## Highlights of 2012

Net sales<br>Up by<br>10\%

Gross profit
Up by
EBITDA
Up by
5\%
1\%

| Profit after tax |  | Earnings per share |
| :--- | :--- | :--- | | Equity |
| :--- |
| Up by |

Finance cost
Down by
6\%

Long-term debts
Down by
Rs. 530
Million

## Year at a Glance

Key Figures
2012
2011
(Rupees in Million)

Gross sales
13,959
Net sales
11,779
EBITDA
2,458
Profit pre tax
Profit post tax
Share capital
Ordinary shares
Preference shares
Shareholders' equity
Long-term financing
Capital employed
Total assets
Capital expenditure

## Key Ratios

Earnings per share - Rupees
Breakup value per share - Rupees
Price earning ratio
Debt equity ratio
Leverage ratio
Current ratio
Quick ratio
Asset coverage ratio
Interest coverage ratio
Debt servicing coverage ratio
Debtors days
Inventory days

| 1.76 | 0.21 |
| ---: | ---: |
| 39.76 | 32.48 |
| $10.56: 1$ | $73.33: 1$ |
| $36: 64$ | $40: 60$ |
| $0.98: 1$ | $1.23: 1$ |
| $1.09: 1$ | $1.06: 1$ |
| $0.34: 1$ | $0.20: 1$ |
| $2.80: 1$ | $2.69: 1$ |
| $1.87: 1$ | $1.76: 1$ |
| $1.41: 1$ | $1.35: 1$ |
| 22 | 20 |
| 73 | 85 |



Continuity is an element in our industry which plays a vital role. For us
to be successful, this one thing is to be at its best. And our people are
the best supporting element in this aspect.

# Corporate Information 

| Board of Directors |
| :---: |
| Iqbal Ali Lakhani (Chairman) |
| Zulfiqar Ali Lakhani |
| Amin Mohammed Lakhani |
| Tasleemuddin Ahmed Batlay |
| Shahid Ahmed Khan |
| Kemal Shoaib |
| Aftab Ahmad (Chief Executive Officer) |
| Advisor |
| Sultan Ali Lakhani |
| Audit Committee |
| Zulfigar Ali Lakhani (Chairman) |
| Amin Mohammed Lakhani (Member) |
| Tasleemuddin Ahmed Batlay (Member) |
| Human Resource \& Remuneration Committee |
| Zulfigar Ali Lakhani (Chairman) |
| Aftab Ahmad (Member) |
| Tasleemuddin Ahmed Batlay (Member) |
| Chief Financial Officer |
| Syed Ahmad Ashraf <br> Email: ahmad-ashraf@centurypaper.com.pk |
|  |  |
|  |
| Mansoor Ahmed |
| Email: mansoor-ahmed@centurypaper.com.pk |
| Head Office \& Registered Office |
| Lakson Square Building No.2, |
| Sarwar Shaheed Road, |
| Karachi-74200, Pakistan. |
| Phone: (021) 35698000 |
| Fax: (021) 35681163, 35683410 |
| Email: info@centurypaper.com.pk |
| Website: www.centurypaper.com.pk |

Board of Directors
Iqbal Ali Lakhani (Chairman)
Zulfigar Ali Lakhan
Mohammed Lakhani

Shahid Ahmed Khan
Kemal Shoaib
Aftab Ahmad (Chief Executive Officer)

Advisor
Sultan Ali Lakhani

Audit Committee

Zulfigar Ali Lakhani (Chairman)
Amin Mohammed Lakhani (Member)

Human Resource \& Remuneration Committee
Zulfigar Ali Lakhani (Chairman)
Aftab Ahmad (Member)
Tasleemuddin Ahmed Batlay (Member)
Chief Financial Officer

Syed Ahmad Ashraf

Company Secretary

Mansoor Ahmed
Email: mansoor-ahmed@centurypaper.com.pk
Head Office \& Registered Office
Lakson Square Building No.2,
Sarwar Shaheed Road,
Phone: (021) 35698000
Fax: (021) 35681163, 35683410
mail: info@centurypaper.com.pk
Website: www.centurypaper.com.pk

## Lahore Office

14-Ali Block, New Garden Town, Lahore - 54600, Pakistan.
Phone: (042) 35886801-4
Fax: (042) 35830338
Mills

62 KM, Lahore-Multan Highway, N-5, District Kasur, Pakistan.
Phone: (049) 4511464-5
Fax: (049) 4510063
External Auditors
BDO Ebrahim \& Co.
Chartered Accountants
Email: info@bdoebrahim.com.pk

## Shares Registrar

FAMCO Associates (Private) Limited State Life Building No. 1-A, Ground Floor, I.I. Chundrigar Road, Karachi.
Email: pervez.usman@famco.com.pk
Phone: 021-32420755, 32427012
Website: www.famco.com.pk

Bankers

Allied Bank Limited
Bank Al-Flalah Limited
Barclays Bank PLC
Faysal Bank Limited
Habib Bank Limited
Habib Metropolitan Bank Limited
HSBC Bank Middle East Limited
JS Bank Limited
MCB Bank Limited
National Bank of Pakistan
NIB Bank Limited
Soneri Bank Limited
Standard Chartered Bank (Pakistan) Limited

## Century's Management Team



## From Left to Right

Shiekh Nadeemullah
General Manager Engineering

## Sabir Imtiaz

General Manager Supply Chain

## Jahanzeb Ali Akhtar

General Manager Production
M. Kashif Chaudhry General Manager Human Resource

Aftab Ahmad
Chief Executive Officer
Karamatullah Khan Niazi
General Manager Power Plant
\& Utilities

Syed Ahmad Ashraf
Chief Financial Officer
M. Jameel Khalid

Head Administration \& IR
Tanveer Ahmed Khalid
General Manager Marketing
Business Unit - Paper \& Board

## Corporate Calendar

## Date

Audit Committee meeting to consider accounts of the Company for the July 27, 2011 year ended June 30, 2011

Board of Directors' meeting to consider accounts of the Company
July 29, 2011 for the year ended June 30, 2011

Annual General meeting of Shareholders to consider accounts of the
October 17, 2011
Company for the year ended June 30, 2011

Audit Committee meeting to consider accounts of the Company for the
October 26, 2011 quarter ended September 30, 2011

Board of Directors' meeting to consider accounts of the Company for the
October 28, 2011 quarter ended September 30, 2011

Audit Committee meeting to consider accounts of the Company for the half year ended December 31, 2011

February 01, 2012

Board of Directors' meeting to consider accounts of the Company for the
February 03, 2012 half year ended December 31, 2011

Audit Committee meeting to consider accounts of the Company for the quarter ended March 31, 2012

April 13, 2012

Board of Directors' meeting to consider accounts of the Company for the quarter ended March 31, 2012

April 16, 2012

Election of Directors of the Company in Extraordinary General Meeting
June 29, 2012

## Notice of Annual General Meeting

NOTICE IS HEREBY GIVEN that the 29th Annual General Meeting of CENTURY PAPER \& BOARD MILLS LIMITED will be held on Thursday, October 04, 2012 at 10:30 AM at the Auditorium of the Institute of Chartered Accountants of Pakistan, Chartered Accountants Avenue, Clifton, Karachi to transact the following business:

1. To receive, consider and adopt the audited financial statements for the year ended June 30, 2012 with the Directors' and Auditors' reports thereon.
2. To appoint Auditors and fix their remuneration.

## By Order of the Board of Directors


(MANSOOR AHMED)
Dated : August 30, 2012
Company Secretary

## Notes

1. The share transfer books of the Company will remain closed from September 28, 2012 to October 04, 2012 (both days inclusive). Transfers received by the Shares Registrar of the Company, M/s. FAMCO Associates (Private) Limited, State Life Building No. 1-A, 1st Floor, I.I. Chundrigar Road, Karachi upto September 27, 2012 will be considered in time for the purpose of attendance of Annual General Meeting.
2. A member who has deposited his/her shares into Central Depository Company of Pakistan Limited, must bring his/her participant's ID number and CDC account/sub-account number alongwith original Computerized National Identity Card (CNIC) or original Passport at the time of attending the meeting.
3. A member entitled to attend and vote at the Annual General Meeting may appoint another member as his/her proxy to attend, speak and vote instead of him/her.
4. Forms of proxy to be valid must be properly filled-in/executed and received at the Company's Registered Office situated at Lakson Square, Building No. 2, Sarwar Shaheed Road, Karachi not later than forty-eight hours before the time of the meeting.
5. Members are requested to notify the Shares Registrar of the Company promptly of any change in their addresses.
6. Members who have not yet submitted photocopy of their Computerized National Identity Cards (CNIC) are requested to send the same to our Shares Registrar at the earliest.
7. Form of proxy is enclosed herewith.

## Milestones

Production Capacity

Commenced commercial production with three machines having capacity of 30,000 Metric Tons per annum.

Started 12.3 MW Captive Power Generation Plant as Century Power Generation Limited (a former subsidiary Company).

Enhanced production capacity to 50,000 Metric Tons through addition of a three layers Board Machine (PM-4).
Added an Offline Coating Machine (CM-2).
$1999 \begin{aligned} & \text { Enhanced production capacity to } 60,000 \\ & \text { Metric Tons after re-engineering of } \\ & \text { production facilities. }\end{aligned}$
Installed Dissolved Air Floatation Plant (DAF), the first of its kind in Pakistan for treatment of effluent in Paper and Board Sector.

2003 Enhanced production capacity to 80,000 Metric Tons per annum after installation of twin layer Board Machine (PM-5).

Added a Corrugated Boxes Manufacturing Plant with capacity of 22,000 Metric Tons per annum.

2005
Converted Power Generators to dual fired configuration i.e. oil and natural gas.

Enhanced un-bleached and bleached pulp capacities.

Merged Century Power Generation Limited (a former subsidiary Company) with the Company.

## Production <br> Capacity

1997

## Sales Revenue (Gross)

## 1996

A chieve d Rupees One Billion Revenue mark

## 2000

A chieve d
Rupees Two Billion Revenue mark

## 2004

A chieve d
Rupees Three Billion Rgenenue mark

## 2007

A chieve d
Rupees Four Billion Rgernue mark

## 2008

A chieved
Rupees Five Billion Revenue mark

2009
A chieved
Rupees Eight Billion
Revenue mark

2010
Ach i e ved
Rupees Eleven Billion Revenue mark

## 2011

A ch i e ve d Rupees Thirteen Billion Revenue mark

## 2012

A ch i eve d
Rupees Fourteen Billion Revenue mark




## Certifications and Awards

Awarded ISO - 9002 - QMS certification.

Awarded "Best Corporate Award" on Annual Report for the year 2000 and 2001 in a competition jointly organized by Institute of Chartered Accountants of Pakistan (ICAP) and Institute of Cost and Management Accountants of Pakistan (ICMAP).

Awarded "Best Corporate Award" on Annual Report for the year 2002.

Recognized by Karachi Stock Exchange (KSE) as one of the Top 25 Companies for the years 2002 and 2003.

Recognized by Karachi Stock Exchange (KSE) as one of the Top 25 Companies for the year 2004.

Awarded "Best Corporate Award" on Annual Report for the year 2005.

Awarded "Best Corporate Award" on Annual Report for the year 2007.

Awarded Best Environmental Reporter in ACCA-WWF Pakistan Environmental Reporting Awards 2007 in the Local Listed Company Category.

Awarded the certification on "Integrated Management System (IMS)" which consists of:

- Quality Management System (QMS) ISO 9001:2008;
- Environmental Management System (EMS) ISO 14001:2004 and
- Occupational Health and Safety Assesment series (OHSAS) 18001:2007.

2012 Awarded "Best Corporate Award" on Annual Report for the year 2010.


## Code of Ethics

Our core business is to manufacture paper, paperboard and packaging products to provide local businesses and individuals quality products of international standard. We are very strong believer of the fact that Ethics and Good Practices play a vital role in advancement and betterment of the Company. To support our belief, we endeavour our best to follow these ethical and good practices.

## Corporate Governance

We as a responsible corporate citizen strongly adhere to Corporate Governance principles and comply with regulatory obligations enforced by regulatory agencies for improving corporate performance. We believe in uprightness of performance and expect it to be a fundamental responsibility of our employees to act in the Company's best interest while holding confidential information. We expect our employees to neither solicit internal information from others nor disclose company's figures, data or any material information to any unauthorized persons/body.

## Human Resource Development

We believe in individual respect and growth. Our employment and HR policies develop individuals without race, religion, gender or any other discriminative factors. We provide equal opportunities with a team based management style employing incessant training and development programs for employees. These continuous improvement policies enhance efficiencies and knowledge and create a constructive and affirmative environment.

## Transparent Financial Policies

We develop fair and transparent financial policies for conducting business. We ensure transparency and integrity and follow the principles of accounting and finance as approved by regulations and contemporary accounting codes. Any unsupportive or false entry, infringement of accounts for individual or company gain is strongly incoherent with our business codes and ethics.

## Marketing and Industry Practices

We believe in free and fair business practices and open competitive markets. Developing any association within the segment, industry or with competitors to distort the pricing and availability is contradictory to our business code of conduct. Any anti-trust activity such as price fixing, monopolization or forming cartel of suppliers is prohibited. Our marketing policies are customer focussed, placing high values in satisfying their requirements with emphasis on quality, service and product development. As a long term marketing strategy we vision to diversify and add value to our products while maintaining close liaisons with markets, customers and their needs.

## Business Risk Management

Our risk management policies are geared to enhance shareholders worth, improve credit worthiness and minimize credit risk while diversifying income, supplier and customer bases and maintaining relationships with financial institutions.

## Social and Community Commitments

We believe in community development without political affiliations with any persons or group of persons working for gains. We contribute our resources for better environment with an unprejudiced approach. Our Safety, Health and Environment (SHE) policies are geared towards unbiased employees' betterment. Our positive contribution towards Community Related Services especially in health and education adds to economic development.

## Environmental Management System - EMS

We invest in environmental projects with environment friendly policies to improve health and safety standards of employees, communities and surroundings. Our EMS continuously improves in light of advancement in technology and new understandings in Safety, Health and Environmental science. We are driving towards zero waste generation at the source and materials will be reused and recycled to minimize the need for treatment or disposal and to conserve resources and environment. We are working for the conservation of natural resources, energy and biodiversity by continuously improving our processes, practices and products.

## Environment policy

At Century, we make our best possible efforts to:

- Ensure environment friendly operations, products and services.
- Mitigate environmental impacts through effective implementation of ISO 14001 in order to achieving conformance to applicable laws and regulations.
- Promote environmental awareness to all employees and the community.
- Establish objectives and targets for continual improvement in resource conservation by waste control and safe operating practices.


## Safety policy

At Century, we are committed to:

- Improve Occupational Health and Safety (OHS) performance continuously in all areas of operations.
- Implement necessary controls and measures for mitigation of accidents and associated risk by setting objectives and following applicable legal and other requirements.
- Promote OHS practices through training of employees for healthy and safe work environment.
- Communicate Safety Policy to all stakeholders and review it periodically for ensuring adequacy and compliance with OHSAS 18001 standards.


## Quality policy

Century excels in manufacturing of quality Paper, Paperboard and Corrugated Boxes for packaging.

Century, a customer focussed Company, is always ready to accept challenges for achieving its mission.

Century's quality objectives are designed for enhancing customer satisfaction and operational efficiencies.

Century is committed to building Safe, Healthy and Environment friendly atmosphere.
Century, with its professional and dedicated team, ensures continual improvement in quality and productivity through effective implementation of Quality Management System.

Century values the social and economic well being of its partners and strives for a harmonious environment conducive to team performance.

## Statement of Value Added <br> for the year ended June 30, 2012

|  | 2012 | \%age |
| :--- | :---: | :---: | :---: | :---: |
| (Rupees in thousands) |  |  | \%



"Success requires single-minded attention to detail with total concentration." Our work force is devoted and focussed which is the nature and demand of our trade.

## Summarized Six Year Data

|  | Rupees in Million |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 |
| Balance Sheet |  |  |  |  |  |  |
| Share Capital |  |  |  |  |  |  |
| Ordinary shares | 707 | 707 | 707 | 707 | 707 | 643 |
| Preference shares | 3,004 | 3,004 | 3,004 |  |  |  |
| Reserves | 2,103 | 1,589 | 1,184 | 1,172 | 2,226 | 2,262 |
| Shareholders' equity | 5,814 | 5,300 | 4,895 | 1,878 | 2,933 | 2,904 |
| Subordinated loan | 1,000 | 1,000 | 1,000 | 1,650 | 1,650 | 1,575 |
| Long-term financing | 3,810 | 4,225 | 5,075 | 7,691 | 6,181 | 3,940 |
| Deferred taxation - Liability / (Asset) | 144 |  | (212) | (190) | 352 | 365 |
| Capital employed | 10,769 | 10,525 | 10,970 | 11,219 | 11,135 | 8,811 |
| Property, plant and equipment | 9,439 | 9,384 | 9,879 | 10,454 | 10,855 | 8,590 |
| Other non-current assets | 29 | 38 | 49 | 57 | 34 | 11 |
| Net current assets / Working capital | 337 | 252 | (21) | 72 | 36 | 1 |
| Profit \& Loss |  |  |  |  |  |  |
| Sales - gross | 14,980 | 13,959 | 11,323 | 8,332 | 5,036 | 4,415 |
| Sales - net | 12,923 | 11,779 | 9,702 | 7,152 | 4,361 | 3,844 |
| Gross profit / (loss) | 2,100 | 2,010 | 1,447 | (74) | 318 | 306 |
| Operating profit / (loss) | 1,701 | 1,703 | 1,212 | (294) | 137 | 214 |
| Profit / (loss) before tax | 790 | 735 | 71 | $(1,595)$ | 37 | 124 |
| Profit / (loss) after tax | 515 | 405 | 42 | $(1,054)$ | 28 | 83 |
| EBITDA | 2,479 | 2,452 | 1,966 | 400 | 415 | 480 |
| Cash Flows |  |  |  |  |  |  |
| Net cash flow from operating activities | 1,755 | 735 | (473) | (211) | (865) | 243 |
| Net cash flow from investing activities | (798) | (234) | (163) | (567) | $(2,591)$ | $(5,210)$ |
| Net cash flow from financing activities | (415) | (850) | (292) | 1,511 | 2,315 | 4,742 |
| Changes in cash and cash equivalents | 542 | (350) | $(928)$ | 733 | $(1,141)$ | (225) |
| Cash and cash equivalents - Year end | $(1,421)$ | $(1,963)$ | $(1,613)$ | (685) | $(1,418)$ | (277) |
| Others |  |  |  |  |  |  |
| Number of Employees (at year end) | 1,638 | 1,710 | 1,631 | 1,520 | 1,609 | 1,239 |
| Number of shares (million) |  |  |  |  |  |  |
| Ordinary shares | 71 | 71 | 71 | 71 | 71 | 64 |
| Preference shares | 300 | 300 | 300 | - | - | - |



Current Assets and Current Liabilities
(Rupees in Million)


Long Term Liabilities and Equity
(Rupees in Million)


## Financial Performance

Profitability
Gross profit / (loss) margin
EBITDA margin to sales
Profit / (loss) before tax margin
Net profit / (loss) margin
Return on equity
Return on capital employed
Operating Performance /
Liquidity
Total assets turnover (excl. CWIP)
Fixed assets turnover

Debtors turnover
Debtors days
Inventory turnover
Inventory days
Creditors turnover
Creditors days
Operating cycle days
Return on assets (excl. CWIP)
Current ratio
Quick / Acid test ratio

## Capital Market / Capital Structure Analysis

| Market value per share | Rs. |
| :--- | :--- |
| Breakup value / (Net assets/share) | Rs. |
| Earnings / (loss) per share (pre tax) | Rs. |
| Earnings / (loss) per share (after tax) | Rs. |
| Price earning ratio |  |
| Market price to breakup value |  |
| Debt equity ratio |  |
| Weighted average cost of debt |  |
| Interest coverage ratio |  |

Breakup and Market Value per Share
(Rupees)


- Market Value

Breakup Value



## Horizontal Analysis

|  | 2012 |  | 2011 |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% | Amount | \% |
| PROFIT AND LOSS ACCOUNT |  |  |  |  |  |  |
| Sales - net | 12,923 | 110 | 11,779 | 121 | 9,702 | 136 |
| Cost of sales | $(10,823)$ | 111 | $(9,769)$ | 118 | $(8,255)$ | 114 |
| Gross profit / (loss) | 2,100 | 104 | 2,010 | 139 | 1,447 | 1,955 |
| General and administrative expenses | (262) | 115 | (227) | 110 | (207) | 140 |
| Selling and distribution expenses | (108) | 103 | (105) | 134 | (79) | 136 |
| Other operating income | 90 | 102 | 88 | 119 | 74 | 123 |
| Other operating charges | (119) | 192 | (62) | 269 | (23) | 31 |
| Operating profit / (loss) | 1,701 | 100 | 1,704 | 141 | 1,212 | 413 |
| Finance cost | (911) | 94 | (969) | 84 | $(1,141)$ | 88 |
| Profit / (loss) before taxation | 790 | 107 | 735 | 1,050 | 70 | (4) |
| Taxation | (275) | 83 | (330) | 1,179 | (28) | 5 |
| Profit / (loss) after taxation | 515 | 127 | 405 | 964 | 42 | (4) |
| BALANCE SHEET |  |  |  |  |  |  |
| NON-CURRENT ASSETS <br> Property, plant and equipment |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Operating fixed assets | 9,239 | 99 | 9,365 | 95 | 9,851 | 97 |
| Capital work in progress | 200 | 1,051 | 19 | 68 | 28 | 9 |
| Intangible assets | 23 | 74 | 31 | 76 | 41 | 82 |
| Long-term loans and advances | 3 | 69 | 4 | 80 | 5 | 125 |
| Long-term deposits | 3 | 100 | 3 | 100 | 3 | 100 |
| Deferred taxation | - |  |  |  | 213 | 112 |
| CURRENT ASSETS |  |  |  |  |  |  |
| Stores and spares | 854 | 97 | 877 | 119 | 739 | 121 |
| Stock-in-trade | 1,672 | 63 | 2,670 | 143 | 1,869 | 138 |
| Trade debts | 1,046 | 142 | 736 | 97 | 760 | 151 |
| Loans and advances | 15 | 28 | 56 | 64 | 88 | 140 |
| Trade deposits and short-term prepayments | 3 | 33 | 9 | 129 | 7 | 33 |
| Other receivables | 144 | 600 | 24 | 240 | 10 | 250 |
| Tax refunds due from Government | 20 | 29 | 69 | 128 | 54 | 174 |
| Taxation-net | 36 | 48 | 75 | 55 | 137 | 173 |
| Cash and bank balances | 204 | 157 | 130 | 49 | 265 | 65 |
| EQUITY AND LIABILITIES |  |  |  |  |  |  |
| SHARE CAPITAL AND RESERVES Issued, subscribed and paid-up capital |  |  |  |  |  |  |
| Ordinary shares | 707 | 100 | 707 | 100 | 707 | 100 |
| Preference shares | 3,004 | 100 | 3,004 | 100 | 3,004 | 100 |
| Reserves | 2,103 | 132 | 1,589 | 134 | 1,184 | 101 |
| NON-CURRENT LIABILITIES |  |  |  |  |  |  |
| Subordinated loan | 1,000 | 100 | 1,000 | 100 | 1,000 | 61 |
| Long-term financing | 2,845 | 84 | 3,375 | 80 | 4,225 | 58 |
| Deferred taxation | 144 | 100 | - |  | - |  |
| Retention money payable | - |  |  |  |  |  |
| CURRENT LIABILITIES |  |  |  |  |  |  |
| Trade and other payables | 928 | 92 | 1,005 | 110 | 916 | 105 |
| Interest and mark-up accrued | 140 | 31 | 446 | 146 | 305 | 51 |
| Short-term borrowings | 1,625 | 78 | 2,093 | 111 | 1,878 | 172 |
| Retention money payable |  | 13 |  | 0 |  | 1 |
| Current portion of long-term financing | 965 | 113 | 850 | 100 | 850 | 191 |


| 2009 |  | Amount 2008 \% |  | Amount | \% | BASE YEAR 2006 Amount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 7,152 $(7,226)$ $(74)$ $(148)$ $(58)$ 60 $(74)$ $(294)$ $(1,300)$ $(1,594)$ 540 $(1,054)$ | $\begin{array}{r} 164 \\ 179 \\ (23) \\ 122 \\ 141 \\ 150 \\ 123 \\ (214) \\ 1300 \\ (4,308) \\ 6,000 \\ (3,764) \end{array}$ | $\begin{array}{r} 4,361 \\ (4,042) \\ 319 \\ (121) \\ (41) \\ 40 \\ (60) \\ 137 \\ (100) \\ 37 \\ (9) \\ 28 \end{array}$ | $\begin{array}{r} 113 \\ 114 \\ 104 \\ 139 \\ 146 \\ 108 \\ 429 \\ 64 \\ 111 \\ 30 \\ 22 \\ 34 \end{array}$ | $\begin{array}{r} 3,844 \\ (3,538) \\ 306 \\ (87) \\ (28) \\ 37 \\ (14) \\ 214 \\ (90) \\ 124 \\ (41) \\ 83 \end{array}$ | $\begin{array}{r} 115 \\ 122 \\ 67 \\ 109 \\ 140 \\ 76 \\ 64 \\ 55 \\ 115 \\ 40 \\ 39 \\ 41 \end{array}$ | $\begin{array}{r} 3,353 \\ (2,894) \\ 459 \\ (80) \\ (20) \\ 49 \\ (22) \\ 386 \\ (78) \\ 308 \\ (104) \\ 204 \end{array}$ |
| $\begin{array}{r} 10,158 \\ 296 \\ 50 \\ 4 \\ 3 \\ 190 \end{array}$ | $\begin{array}{r} 264 \\ 4 \\ 192 \\ 67 \\ 100 \\ 100 \end{array}$ | $\begin{array}{r} 3,849 \\ 7,006 \\ 26 \\ 6 \\ 3 \end{array}$ | $\begin{array}{r} 168 \\ 111 \\ 433 \\ 100 \\ 75 \end{array}$ | 2,293 6,297 6 | $\begin{array}{r} 95 \\ 651 \\ 100 \\ 100 \end{array}$ | $\begin{array}{r} 2,409 \\ 968 \\ - \\ 4 \end{array}$ |
| $\begin{array}{r} 610 \\ 1,357 \\ 504 \\ 63 \\ 21 \\ 4 \\ 31 \\ 79 \\ 407 \end{array}$ | 169 91 122 332 111 12 21 2,633 2,544 | $\begin{array}{r} 362 \\ 1,496 \\ 413 \\ 19 \\ 19 \\ 34 \\ 150 \\ 3 \\ 16 \end{array}$ | $\begin{array}{r} 157 \\ 328 \\ 147 \\ 317 \\ 380 \\ 1,700 \\ 1,667 \\ 11 \\ 73 \end{array}$ | 231 456 281 6 5 2 9 27 22 | $\begin{array}{r} 120 \\ 107 \\ 130 \\ 60 \\ 500 \\ 40 \\ 100 \\ 135 \\ 100 \end{array}$ | $\begin{array}{r} 193 \\ 425 \\ 216 \\ 10 \\ 1 \\ 5 \\ 5 \\ 20 \\ 22 \end{array}$ |
| $\begin{array}{r} 707 \\ 1,172 \end{array}$ | 100 53 | $\begin{array}{r} 707 \\ 2,226 \end{array}$ | $\begin{array}{r} 110 \\ 98 \end{array}$ | $\begin{array}{r} 643 \\ 2,262 \end{array}$ | $\begin{array}{r} 100 \\ 104 \end{array}$ | $\begin{array}{r} 643 \\ 2,178 \end{array}$ |
| $\begin{aligned} & 1,650 \\ & 7,245 \end{aligned}$ | $\begin{aligned} & 100 \\ & 121 \end{aligned}$ | $\begin{array}{r} 1,650 \\ 5,971 \\ 352 \\ 19 \end{array}$ | $\begin{array}{r} 105 \\ 160 \\ 96 \\ 73 \end{array}$ | $\begin{array}{r} 1,575 \\ 3,731 \\ 365 \\ 26 \end{array}$ | $\begin{array}{r} 100 \\ 848 \\ 101 \\ 1,300 \end{array}$ | $\begin{array}{r} 440 \\ 362 \\ 2 \end{array}$ |
| $\begin{array}{r} 871 \\ 595 \\ 1,091 \\ 446 \end{array}$ | $\begin{array}{r} 151 \\ 302 \\ 76 \\ 212 \end{array}$ | $\begin{array}{r} 578 \\ 197 \\ 1,434 \\ 59 \\ 210 \end{array}$ | $\begin{array}{r} 215 \\ 166 \\ 480 \\ 42 \\ 100 \end{array}$ | $\begin{aligned} & 269 \\ & 119 \\ & 299 \\ & 140 \\ & 210 \end{aligned}$ | $\begin{array}{r} 114 \\ 3,967 \\ 125 \\ 4,667 \\ 63 \end{array}$ | $\begin{array}{r} 235 \\ 3 \\ 239 \\ 3 \\ 333 \end{array}$ |

## Vertical Analysis

|  | 2012 |  | 2011 |  | Amount 2010 \% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% |  |  |
| PROFIT AND LOSS ACCOUNT |  |  |  |  |  |  |
| Sales - net | 12,923 | 100.00 | 11,779 | 100.00 | 9,702 | 100.00 |
| Cost of sales | $(10,823)$ | 83.75 | $(9,770)$ | 82.94 | $(8,255)$ | 85.09 |
| Gross profit / (loss) | 2,100 | 16.25 | 2,010 | 17.06 | 1,447 | 14.91 |
| General and administrative expenses | (262) | 2.03 | (227) | 1.93 | (207) | 2.13 |
| Selling and distribution expenses | (108) | 0.84 | (105) | 0.89 | (80) | 0.82 |
| Other operating income | 90 | 0.70 | 88 | 0.75 | 74 | 0.76 |
| Other operating charges | (119) | 0.92 | (62) | 0.53 | (23) | 0.24 |
| Operating profit / (loss) | 1,701 | 13.16 | 1,704 | 14.46 | 1,212 | 12.49 |
| Finance cost | (911) | 7.05 | (969) | 8.22 | $(1,141)$ | 11.76 |
| Profit / (loss) before taxation | 790 | 6.11 | 735 | 6.24 | 71 | 0.73 |
| Taxation | (275) | 2.13 | (330) | 2.80 | (28) | 0.29 |
| Profit / (loss) after taxation |  | 3.98 | 405 | 3.44 | 42 | 0.43 |
| BALANCE SHEET |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Property, plant and equipment |  |  |  |  |  |  |
| Operating fixed assets | 9,239 | 68.63 | 9,365 | 66.56 | 9,851 | 70.02 |
| Capital work in progress | 200 | 1.49 | 19 | 0.14 | 28 | 0.20 |
| Intangible assets | 23 | 0.17 | 31 | 0.22 | 41 | 0.29 |
| Long-term loans and advances | 3 | 0.02 | 4 | 0.03 | 5 | 0.04 |
| Long-term deposits | 3 | 0.02 | 3 | 0.02 | 3 | 0.02 |
| Deferred taxation |  |  |  |  | 213 | 1.51 |
| CURRENT ASSETS |  |  |  |  |  |  |
| Stores and spares | 854 | 6.34 | 878 | 6.24 | 739 | 5.25 |
| Stock-in-trade | 1,672 | 12.42 | 2,670 | 18.98 | 1,869 | 13.28 |
| Trade debts | 1,046 | 7.77 | 736 | 5.23 | 759 | 5.39 |
| Loans and advances | 15 | 0.11 | 56 | 0.40 | 88 | 0.63 |
| Trade deposits and short-term prepayments | 3 | 0.02 | 9 | 0.06 | 7 | 0.05 |
| Other receivables | 143 | 1.06 | 24 | 0.17 | 10 | 0.07 |
| Tax refunds due from Government | 20 | 0.15 | 69 | 0.49 | 54 | 0.38 |
| Taxation-net Cash and bank balances | 36 204 | 0.27 1.52 | 75 130 | 0.53 0.92 | 137 265 | 0.97 1.88 |
| TOTAL ASSETS | 13,462 | 100 | 14,069 | 100 | 14,069 | 100 |
| EQUITY AND LIABILITIES |  |  |  |  |  |  |
| SHARE CAPITAL AND RESERVES Issued, subscribed and paid-up capital |  |  |  |  |  |  |
| Ordinary shares | 707 | 5.25 | 707 | 5.03 | 707 | 5.02 |
| Preference shares | 3,004 | 22.32 | 3,004 | 21.35 | 3,004 | 21.35 |
| Reserves | 2,103 | 15.63 | 1,589 | 11.29 | 1,184 | 8.41 |
| NON-CURRENT LIABILITIES |  |  |  |  |  |  |
| Subordinated loan | 1,000 | 7.43 | 1,000 | 7.11 | 1,000 | 7.11 |
| Long-term financing | 2,845 | 21.14 | 3,375 | 23.99 | 4,225 | 30.03 |
| Deferred taxation | 144 | 1.07 |  |  |  |  |
| Retention money payable |  |  |  | - |  |  |
| CURRENT LIABILITIES |  |  |  |  |  |  |
| Trade and other payables | 928 | 6.89 | 1,005 | 7.14 | 916 | 6.51 |
| Interest and mark-up accrued | 140 | 1.04 | 446 | 3.17 | 305 | 2.17 |
| Short-term borrowings | 1,625 | 12.07 | 2,093 | 14.88 | 1,878 | 13.35 |
| Retention money payable |  |  |  |  |  |  |
| Current portion of long-term financing | 965 | 7.17 | 850 | 6.04 | 850 | 6.04 |
| TOTAL EQUITY AND LIABILITIES | 13,462 | 100 | 14,069 | 100 | 14,069 | 100 |





## Accuracy



## Board of Directors

From left to right

Director


From right to left

Zulfiqar Ali Lakhani Director

Tasleemuddin Ahmed Batlay
Director

Amin Mohammed Lakhani Director

Kemal Shoaib
Director


## Chairman's Message

The ongoing energy crisis which includes gas and electricity has started taking toll on the economic activity of the country. Your Company and the downstream customers of your Company were evenly hit by the same. High costs of energy and other inputs were putting the pressure on the volumes whereas the pressure on sale prices were pushing the profitability down.

Consequently the management of your Company took a strategic decision to create a balance between the volume and profitability. I am pleased to let you know that they have successfully done it.

The results of your Company are not ideal given the higher sales volume than last year. Nevertheless there is an improvement in the bottom line and the earnings per share. I hope that the confidence and trust of the stakeholders will be further strengthened by the continual improvement of results.

Your Company has taken a first step for solving its energy crisis. A Coal Fired Boiler for production of process steam has been installed. If the experiment with the coal proves successful, than the financial feasibility for a COGEN Plant based on coal will also be taken into consideration.

It should be a great source of satisfaction for the stakeholder that the Company is meeting all its financial commitment and is servicing the debt as per schedule. Moreover; for the improvement of efficiency necessary capital expenditure is also being made continuously.

Iqbal Ali Lakhani
Chairman

## Directors' Report

On behalf of the Board of Directors, I am pleased to present the Annual Report of the Century Paper \& Board Mills Limited (CPBM) along with the audited financial statements, and Auditors' Report thereon for the year ended June 30, 2012.

## Market Review

For the year under review the market remained stable and receptive for the Company's products in spite of overall slowdown in the economy. In terms of selling price, the energy starved economy and falling international prices, kept the Company's product prices in a tight range.

It is heartening to mention that Company's coated board kept the trend of substituting imported board however its margins remained subdued. Although the local market has accepted the paper \& board products of the Company as an import substitute yet its inclination to use the imported products does not go due to opportunity available for the unexpected drop in the international prices. Nevertheless the market has developed a confidence on Company's products because of consistency and quality of products and commitment to customers. Hence the conventional mindset to prefer imports over domestic paper \& paperboard products is changing.

## Operations

During the year under review full opportunity was availed in the days when gas supply was available and the machines were run to the best of their efficiency. However, full year operations were not possible due to winter months' frequent stoppages in the supply of natural gas, not only for your Company, but that of downstream customers also.

During the year under review a production level of 175 thousand metric tons was achieved as compared to last year's production of 159 thousand metric tons. The capacity utilization for the year stood at $73 \%$ of the installed capacity (L.Y. 66\%), however it was $96 \%$ of the available capacity (L.Y. $90 \%$ ).

## Sales

The minimal growth in the GDP and increase in energy costs made the downstream industry price sensitive. Thus in spite of the increase in sales volume the average selling price per ton of the Company's products was slightly lower as compared to last year.

In quantitative terms the sales of the Company for the year under review were 172 thousand metric tons (L.Y. 155 thousand metric tons). The rupee value of the sales for the year under review stood at Rs.14,980 million, (L.Y. Rs. 13,959 million). This depicts an increase of $7.31 \%$.



Gross Profit
(Rupees in Million)


Net Profit
(Rupees in Million)


## Financials

Your Directors report with satisfaction that for the third year in a row the financials of the Company have shown an overall improvement. This has been made possible due to better strategic decisions, more focussed approach and defined objectives of a dedicated and professional team.

The net turnover for the year under review is recorded at Rs. 12,923 million (L.Y. Rs. 11,779 million). Gross profit of the Company for the period under review stood at Rs. 2,100 million as compared to Rs. 2,010 million of the last year.

The operating profit for the year under review stood at Rs.1,701 million as compared to operating profit of Rs. 1,704 million of the last year. The decrease in operating profit is mainly attributable to the increase in other operating charges including the loss due to fire in a segment of wastepaper which occurred in May 2012, for which the insurance claim had to be settled at less than the claimed amount, due to extraneous factors.

In spite of the above the net profit of the Company increased to Rs. 515 million for the year under review from last year's net profit of Rs. 405 million. The summary of the operating results of the Company for the year under review alongwith the comparatives for the last year are as under:

|  | (Rupees in Million) |  |
| :--- | ---: | :---: |
|  | 2012 | 2011 |
| Sales |  |  |
| Cost of Sales | 12,923 | 11,779 |
| Gross Profit | $(10,823)$ | $(9,769)$ |
| Administrative, Selling and Other Operating Expenses | $(489)$ | $(395)$ |
| Other Income | 90 | 2,010 |
| Operating Profit | 1,701 | 1,704 |
| Finance Cost | $(911)$ | $(969)$ |
| Net Profit before Tax | 790 | 735 |
| Taxation | $(275)$ | $(330)$ |
| Net Profit after Tax | 515 | 405 |
| Sales Volumes (Metric Tons) | 172,241 | 155,076 |



Earnings per share
(Rupees)


## Earnings per Share

Your Company has earned a profit after tax of Rs. 515 million, which without taking the effect of earnings attributable to the outstanding preference dividend, translates into earnings per share of Rs. 7.28 as compared to earnings per share of Rs. 5.73 of the last year.

Due to reporting standards, the Company is required to attribute its earnings to the preference shareholders up to the amount of the dividend in arrears for the year, which for the year 2012 is Rs. 391 million. Thus the earnings attributable to the common shareholders comes to Rs. 124 million and earnings per common share is Rs. 1.76 as compared to last year of Re. 0.21.

## Appropriations

Your Directors have not recommended any appropriation of profit due to the reason that Company has to service principal plus profit of the financial institutions and sukuk holders.

## Market Capitalization

Some improvements in the Capital markets of the country were viewed during the year under review. The market capitalization of your Company also fluctuated with the trends of the market. During the year the share of the Company touched the high of Rs. 20.97 on 12th June 2012 with the market capitalization of Rs. 1,482.23 million on that day.

The share touched the low of Rs. 12.01 during the year on 10th February 2012 and the market capitalization was at Rs. 848.91 million on that day. At the close of the year, the market capitalization was Rs. $1,339.45$ million, with a market value per share of Rs. 18.95 and breakup value per share of Rs. 32.48.

## Capital Investment

As planned your Company has added a Coal Fired Boiler at a cost of Rs. 200 million, to cater for the partial steam requirements due to gas shutdowns. This boiler will provide process steam to the older section of the plant.

The Company also refurbished its three gas turbines generators at a cost of Rs. 446 million. In addition and as a part of its strategic policy the Company added assets at a cost of Rs. 157 million. Hence the total fixed capital expenditure for the year stood at Rs. 803 million.

## Contribution to the National Exchequer (Gross)

Your Company's contribution to the National Exchequer amounted to Rs. 2,276 million as compared to Rs. 2,413 million of the last year. This includes Rs. 155 million (L.Y. Rs. 180 million) as Income Tax, Rs. 2,057 million (L.Y. Rs. 2, 169 million) as Sales Tax \& Special Excise Duty and Rs. 64 million (L.Y. Rs. 63 million) as Customs Duty.

Contribution to National Exchequer
(Rupees in Million)


Shareholders Equity
(Rupees in Million)


Property Plant and Equipment
(Rupees in Million)


## Corporate Affairs

The shareholders elected seven Directors of the Board for the next three years term in extraordinary general meeting held on 29th of June 2012. The Board now consists of Mr. Iqbal Ali Lakhani (Chairman), Mr. Zulfiqar Ali Lakhani, Mr. Amin Mohammed Lakhani, Mr. Tasleemuddin Ahmed Batlay, Mr. Shahid Ahmed Khan, Mr. Kemal Shoaib, and Mr. Aftab Ahmad.

The Board also re-appointed Mr. Aftab Ahmad as Chief Executive Officer (CEO) of the Company for a term of three years.

## Board Meetings

Four meetings of the Board of Directors were held during the year ended 30th June 2012. Attendance by each Director was as under:

| Name of Director | Meetings Attended |
| :--- | :---: |
| Mr. Iqbal Ali Lakhani (Chairman) | 4 |
| Mr. Zulfiqar Ali Lakhani | 2 |
| Mr. Amin Mohammed Lakhani | 2 |
| Mr. Tasleemuddin Ahmed Batlay | 4 |
| Mr. Aziz H. Ebrahim | 4 |
| Mr. Shahid Ahmed Khan | 3 |
| Mr. Kemal Shoaib | 3 |
| Mr. Aftab Ahmad (CEO) | 4 |

## Audit Committee

The Board in accordance with the Code of Corporate Governance has set up an audit committee comprising of three non-executive Directors. Four meetings of the Committee were held during the year ended 30th June 2012. Attendance by each Director was as under:

Name of Director Meetings Attended
$\begin{array}{ll}\text { Mr. Zulfiqar Ali Lakhani (Chairman) } & 3 \\ \text { Mr. Amin Mohammed Lakhani } & 2\end{array}$
Mr. Tasleemuddin Ahmed Batlay
4
The terms of reference of the Audit Committee are those as specified in the Code of Corporate Governance. In addition the Audit Committee is free to ask for any information and explanation in order to satisfy it regarding the financial statements and internal controls.

The committee meets at least once every quarter to review the financial statements and any major judgemental area with reference to Company's business. The Audit Committee gives its recommendation to the Board for the approval of financial statements which are duly endorsed by the CEO and CFO.

## Human Resource and Remuneration Committee

The Board in accordance with the Code of Corporate Governance has constituted a Human Resource and Remuneration Committee ,comprising of the following three Directors:

| Mr. Zulfigar Ali Lakhani | Chairman |
| :--- | :---: |
| Mr. Aftab Ahmad | Member |
| Mr. Tasleemuddin Ahmed Batlay | Member |

The terms and reference of the committee include but not limited to those as mentioned in the Code of Corporate Governance.

As the committee was formed after the election of Directors and close to the financial year, it has yet to hold its meeting.

Disclosure to shareholders of Directors' interest, in contract of their appointment under Section 218 of the Companies Ordinance, 1984

The terms and condition of Director Mr. Iqbal Ali Lakhani and Director/ Chief Executive Officer Mr. Aftab Ahmad were revised subsequent to their reappointment for a three years term after the election of Directors in June 2012. The revised terms and conditions as approved by the Board of Directors for the three years term up to 30th June 2015 is as under:

Mr. Iqbal Ali Lakhani (Director)
Gross aggregate annual remuneration up to Rs. 15.50 million. In addition re-imbursement of residence utilities bills, provision of Company maintained car, and entitlement of perquisites like provident fund, medical, bonus, leave and retirement benefits as per Company policy in vogue from time to time.
Mr. Aftab Ahmad (Director/ Chief Executive Officer)
Gross aggregate annual salary up to Rs. 13.50 million. In addition Company maintained car, provident fund, bonus, medical, leave, utilities at residence, telephone and retirement benefits, as per Company policy, Rules and Regulations in force from time to time.

Mr. Iqbal Ali Lakhani (Director) and Mr. Aftab Ahmad (Director/Chief Executive Officer) of the Company and being shareholders, have interest to the extent of remuneration and available perquisites, benefits and allowances to which they are entitled.


## Corporate and Financial Reporting Framework

Your Company is committed to good corporate governance. The Board acknowledges its responsibility in respect of Corporate and Financial Reporting Framework.

These Financial Statements together with the notes thereto have been drawn up, in conformity with the Companies Ordinance, 1984. International Financial Reporting Standards wherever applicable have been followed in their preparation.

Proper books of accounts have been maintained by the Company.

Appropriate accounting policies have been consistently applied in preparation of the financial statements and accounting estimates are based on reasonable and prudent judgement.

There are no doubts upon the Company's ability to continue as going concern.

There has been no material departure from the best practices of the Code of Corporate Governance, as detailed in the listing regulations of the stock exchanges.

The system of internal control is sound in design and has been effectively implemented and monitored. The Board of Directors certify that the financial statements, including the cash flow and the changes in equity; fairly present the state of affairs of the Company's business and of its operations.

Compliance with the Code of Corporate Governance
The Statement of Compliance with the Code of Corporate Governance is annexed with the report.

## Pattern of Shareholding

Pattern of Shareholding of the Company as at 30th June 2012, along with the necessary information is annexed to this report.

There were 1,528 shareholders on the record of the Company as at 30th June 2012.

Provident and Gratuity Funds
The funded retirement benefits i.e. the provident and gratuity funds of the employees of the Company are maintained by the Trustees of these two funds who get them audited at regular intervals. The Trustees have informed the Company that as per the last audited accounts the value of the investments of the two funds were as follows:

| Provident Fund | Rs. 282 million |
| :--- | :--- |
| Gratuity Fund | Rs. 169 million |

## Auditors

The Auditors BDO Ebrahim \& Company are the retiring auditors of the Company and offer their services for re-appointment. They confirmed that they have been given satisfactory rating under the Quality Control Review Program of The Institute of Chartered Accountants of Pakistan (ICAP) and the firm is fully compliant with the International Federation of Accountants (IFAC) guidelines on code of ethics, as adopted by the ICAP.

The Board's Audit Committee and the Board of Directors recommend their re-appointment by the shareholders at the ensuing Annual General Meeting, as auditors of the Company for the year ending 30th June 2013.

## Corporate Social Responsibility

Your Directors are firm believers of the Corporate Social Responsibility (CSR) and are committed to the cause of protecting the environmental and adherence to social and ethical conduct.

The Company works under the Umbrella of the Lakson Group of Companies. The philanthropic activities on behalf of the Group Companies are done by two of the charitable trust namely Hasanali Karabhai Foundation and Lakson Medical Trust.

Beside; for inculcating the spirit of ethical behaviour, commitment to excellence and customer focussed approach; a value system in the Company is in place. The Directors consider it as a long term investment in the social development of Century's human resource and the society as a whole.

Festivities like employees' family fun fare and interdepartmental sport activities have become a regular feature at the Mills premises.

Dengue Fever epidemic was wide spread during summer in the central Punjab. The Company organized a special Dengue Fever Awareness Camp for its employees which included Medical Checkups and survival kit distribution, containing useful preventive medicines. This was a well received gesture where the families of the employees also benefited.

In the field of health the Company conducts medical camps for employees on regular basis and the emphasis remains on the diagnostic and preventive care.

In the field of education, summer camps have also become a regular event in the year. The purpose of these summer camps is to impart skills of computers to the rural youth specifically from the family members of our employees.


## Safety Health Environment and Quality (SHEQ)

A) Safety, Health and Environment (SHE)

Your Company is continually working to promote a Quality conscious and Environmental friendly culture. Over and above the Safety and Health aspects are also given the core importance. SHE framework is reviewed by the Company at regular intervals, followed by concrete steps for the improvement of environment at Mills which includes the continuous monitoring of energy consumption, gaseous emission from boilers, power plant and waste water disposal.
B) Environmental Management System (EMS)

The Company is certified for ISO 14001:2004 which is system for improving the environment. The recycling of paper \& board is an important Environment Friendly Operation. The Company is continually improving EMS through the adoption of advancement in technologies and congenial processes like re-use and recycling. Your Company's management has taken concrete steps and is
constantly striving to improve the environmental performance of the Mills and to reduce the depletion of natural resources. In this regard, your Company has adopted energy saving system, and cleaner production technologies thereby reducing the environmental impact.

Intensive tree plantation and development of green areas inside and outside the Mills also shows Company's commitment to the environment.
C) Quality Management System (QMS)

Your Company is certified for ISO 9001:2008. This documented QMS is intended to establish a better understanding of the customers' requirement and effectively satisfying them. The system comprises of written procedures that are supported by records that provide an objective evidence of the existence and implementation of QMS. The processes are planned, executed and monitored as per the requirements. Moreover, objectives and targets are set on the basis of Key Performance Indicators (KPls).

## D) Occupational Health and Safety System (OHSS)

Your Company is committed to safety and health, and it has implemented OHSS 18001:2007 standard in the organization. The workplaces are made safer by proactive approach and use of Work Permit procedure. Accident reporting and analysis mechanism is defined and follow-up for corrective and preventive measures are being taken to avoid recurrence of incidents. Accidents have been significantly reduced over the years. The training sessions on OHS are regularly conducted for employees to enhance the awareness of Safety. CCTV cameras have been installed and are being utilized to improve Safety and Security System in the Mills.

Steps are being undertaken to impart comprehensive training to employees in the area of OHS. A "Communication Participation \& Consultation Program" is in progress in order to create increased Safety Awareness.

## Human Resource

Your Company is maintaining a broad and interactive approach towards its employees because they play a vital role for the success of the organization. At the end of the day it's all about good human resources that make the heart of the Company.

Human resources policy of the Company is designed with the ultimate goal to acquire and cultivate the individuals, shape them in an organized infrastructure, transform their creativities and professional excellences in order to achieve collective goals.

Appropriate career paths and internal recognition programs are developed for both technical and management staff. Scope emanates from on-job training to enhanced skill programs through subject specialists and culminates into participation in local and international seminars and training.

Several recognition programs like service awards, sports achievement awards and recognitions based upon performance and service are also in place.

The journey is still continuing and there is a continual improvement and refinement with a nonstop quest for improvement, aiming towards a world class organization through this most important asset.

## Employee Relations

The cordial relationship between the management and the employees which exist for the last many years, also continued during the year.

## Outlook for the Year 2013

Company foresees a challenging year ahead of it, because all the indicators suggest that the economy of the country is on a slow path. On the top of this the continuing energy crisis is holding up the growth of all sectors.

Even with the above impediments, it is hoped that optimum level of available capacity will be utilized, with the assumptions that international prices of finished product, raw material, rupee dollar parity and interest rates remain at our benchmark.

## Acknowledgement

The Directors acknowledge the devotion to duty and are appreciative of the support and dedication of the employees of all cadres.

They are thankful to all the stakeholders and fully acknowledge their contribution and commitment.

On Behalf of the Board of Directors





## Statement of Compliance With the Code of Corporate Governance

This statement is being presented to comply with the Code of Corporate Governance contained in Regulation No. 35 of the listing regulations of the Stock Exchanges for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The Company has applied the principles contained in the CCG in the following manner:

1. The Company encourages representation of independent non-executive Directors and Directors representing minority interest on its Board of Directors. The newly elected Board comprises of the following:

| Independent Director | Mr. Kemal Shoaib |
| :--- | :--- |
| Non-Executive Directors | Mr. Iqbal Ali Lakhani |
|  | Mr. Zulfiqar Ali Lakhani |
|  | Mr. Amin Mohammed Lakhani |
|  | Mr. Tasleemuddin Ahmed Batlay |
|  | Mr. Shahid Ahmed Khan |
| Executive Director | Mr. Aftab Ahmad |

2. The Directors have confirmed that none of them is serving as a Director in more than seven listed companies, including this Company.
3. All the resident Directors of the Company are registered taxpayers, and none of them has defaulted in payment of any loan to a banking company, DFI and NBFI, or being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
4. The elections of the Directors were held during the year in which seven Directors were elected for a term of three years. No casual vacancy occurred in the Board during the current year.
5. The Company had adopted a Code of Conduct which has been disseminated throughout the Company. It has also been placed on the Website of the Company.
6. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
7. All the powers of the Board have been duly exercised and decisions on material transactions and major judgemental area if any, were taken by the Board. The Board approves the appointment and determination of remuneration and terms and conditions of employment of the Chief Executive Officer, and other Executive and/or Non-Executive Director/s.
8. The meetings of the Board were presided by the Chairman and in his absence, by a Director elected by the Board for this purpose. The Board met at least once in every quarter. Written notices of the Board meeting, along with agenda were circulated at least seven days before the meeting. The minutes of the meeting were appropriately recorded and circulated in time.
9. Majority of the Directors on the Board are having more than 14 years of education and more than 15 years of experience therefore they are exempted from the Directors' training program as prescribed by the Code of Corporate Governance.
10. The Board has approved appointment of CFO, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment.
11. The Directors' report has been prepared in compliance with the requirements of the CCG containing the salient matters required to be disclosed.
12. The financial statements of the Company were endorsed by the CEO and CFO and duly reviewed by the Audit Committee before approval of the Board.
13. The Directors, CEO and Executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
14. The Company has complied with all the corporate and financial reporting requirements of the CCG.
15. The Board has formed an Audit Committee comprising three non-executive Directors.
16. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the Company and as required by the CCG. The terms of reference of the committee have been formed and advised to the committee for compliance.
17. The Board has also constituted a Human Resource and Remuneration Committee comprising of two non-executive and one executive Director. The Chaiman of the Commitee is a non-executive Director.
18. The Board has set up an effective internal audit function which is headed by a chartered accountant. The full time staff are qualified and experienced for the purpose and conversant with the policies and procedures of the Company.
19. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the Quality Control Review Program of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company, and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the Institute of Chartered Accountants of Pakistan.
20. The statutory auditors or the persons associated with them have not been appointed to provide any other services except in accordance with the listing regulations. The auditors have confirmed that they have observed IFAC guidelines in this regard.
21. The Company determined the "closed periods" prior to the announcement of interim/final results and business decisions, which may materially affect the market price of the Company's securities, and were intimated immediately to Directors/employees and stock exchange(s).
22. Material and price sensitive information has been disseminated at once among all market participants through stock exchange(s).
23. We confirm that material principles contained in the Code of Corporate Governance have been complied with, except for the requirement with respect to Chairman of the Audit Committee who is presently not an Independent Director, toward which reasonable progress to comply is being made.


AFTAB AHMAD
Chief Executive Officer

## Review Report to the Members on Statement of Compliance with Best Practices of Code of Corporate Governance

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance prepared by the Board of Directors of CENTURY PAPER \& BOARD MILLS LIMITED to comply with the Listing Regulations of Karachi Stock Exchange (Guarantee) Limited and Lahore Stock Exchange (Guarantee) Limited, where the Company is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Company personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement on internal control covers all risks and controls, or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

Further, the Listing Regulations of Karachi Stock Exchange (Guarantee) Limited and Lahore Stock Exchange (Guarantee) Limited require the Company to place before the Board of Directors for their consideration and approval, related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price recording proper justification for using such alternate pricing mechanism. Further, all such transactions are also required to be separately placed before the Audit Committee. We are only required and have ensured compliance of requirement to the extent of approval of related party transactions by the Board of Directors and placement of such transactions before the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the Company for the year ended June 30, 2012.

KARACHI
Boor ${ }^{\text {lo }}$
CHARTERED ACCOUNTANTS
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Pakistan

## Auditors' Report to the Members

We have audited the annexed balance sheet of CENTURY PAPER \& BOARD MILLS LIMITED as at June 30, 2012 and the related profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:
a) in our opinion proper books of accounts have been kept by the Company as required by the Companies Ordinance, 1984;
b) in our opinion:
i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of accounts and are further in accordance with accounting policies consistently applied;
ii) the expenditure incurred during the year was for the purpose of the Company's business; and
iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2012 and of the profit, its comprehensive income, cash flows and changes in equity for the year then ended; and
d) in our opinion, no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980.


## Balance Sheet as at June 30, 2012

|  | Note | 2012 | 2011 |
| :---: | :---: | :---: | :---: |
|  |  | ........(Rupees in thousands)......... |  |
| ASSETS |  |  |  |
| NON-CURRENT ASSETS |  |  |  |
| Property, plant and equipment |  |  |  |
| Operating fixed assets | 5 | 9,239,066 | 9,365,235 |
| Capital work in progress |  | 199,778 |  |
|  |  | 9,438,844 | 9,384,433 |
| Intangible assets | 7 | 23,038 | 31,286 |
| Long-term loans and advances | 8 | 2,774 | 4,032 |
| Long-term deposits |  | 2,775 | 2,825 |
| CURRENT ASSETS 0, |  |  |  |
| Stores and spares | 9 | 853,755 | 877,475 |
| Stock-in-trade | 10 | 1,672,327 | 2,669,500 |
| Trade debts | 11 | 1,046,176 | 735,847 |
| Loans and advances | 12 | 15,412 | 55,917 |
| Trade deposits and short-term prepayments | 13 | 3,339 | 9,362 |
| Other receivables | 14 | 143,593 | 23,891 |
| Tax refunds due from Government | 15 | 19,689 | 68,571 |
| Taxation - net | 16 | 35,827 | 75,443 |
| Cash and bank balances | 17 | 204,424 | 129,919 |
|  |  | 3,994,542 | 4,645,925 |
| TOTAL ASSETS |  | 13,461,973 | 14,068,501 |
| EQUITY AND LIABILITIES <br> SHARE CAPITAL AND RESERVES |  |  |  |
|  |  |  |  |
| Authorized share capital |  |  |  |
| 100,000,000 (2011: 100,000,000) ordinary shares of Rs. 10 each |  | 1,000,000 | 1,000,000 |
| 310,000,000 (2011: 310,000,000) preference shares of Rs. 10 each |  | 3,100,000 | 3,100,000 |
|  |  | 4,100,000 | 4,100,000 |
| Issued, subscribed and paid-up capital |  |  |  |
| Ordinary shares | 18 | 706,834 | 706,834 |
| Preference shares | 19 | 3,004,046 | 3,004,046 |
|  |  | 3,710,880 | 3,710,880 |
| Reserves | 20 | 2,103,428 | 1,588,792 |
| NON-CURRENT LIABILITIES |  |  |  |
|  |  |  |  |
| Subordinated loan | 21 | 1,000,000 | 1,000,000 |
| Long-term financing | 22 | 2,845,455 | 3,375,000 |
| Deferred taxation | 23 | 144,231 |  |
|  |  | 3,989,686 | 4,375,000 |
| CURRENT LIABILITIES |  |  |  |
| Trade and other payables | 24 | 927,882 | 1,005,331 |
| Interest and mark-up accrued | 25 | 140,429 | 445,586 |
| Short-term borrowings | 26 | 1,625,123 | 2,092,912 |
| Current portion of long-term financing | 22 | 964,545 | 850,000 |
| CONTINGENCIES AND COMMITMENTS | 27 | 3,657,979 | 4,393,829 |
|  |  |  |  |
| TOTAL EQUITY AND LIABILITIES |  | 13,461,973 | 14,068,501 |

The annexed notes from 1 to 49 form an integral part of these financial statements.
 Chief Executive Officer


Director

## Profit and LOSS Account for the year ended June 30, 2012

|  | Note | 2012 | 2011 |
| :---: | :---: | :---: | :---: |
|  | ..(Rupees in thousands)......... |  |  |
| Sales - net | 28 | 12,923,025 | 11,779,054 |
| Cost of sales | 29 | $(10,823,103)$ | $(9,769,526)$ |
| Gross profit |  | 2,099,922 | 2,009,528 |
| General and administrative expenses | 30 | $(262,287)$ | $(227,480)$ |
| Selling and distribution expenses | 31 | $(108,056)$ | $(105,160)$ |
| Other operating charges | 32 | $(118,999)$ | $(61,865)$ |
| Other operating income | 33 | 89,931 | 88,398 |
| Operating profit |  | 1,700,511 | 1,703,421 |
| Finance cost | 34 | $(910,967)$ | $(968,727)$ |
| Profit before taxation |  | 789,544 | 734,694 |
| Taxation | 35 | $(274,908)$ | $(329,579)$ |
| Profit for the year |  | 514,636 | 405,115 |
| Earnings per share - basic and diluted attributable to ordinary shareholders (Rupees) |  | 1.76 | 0.21 |
| Earnings per share - basic and diluted (Rupees) |  |  |  |
| Profit for the year |  | 514,636 | 405,115 |
| Less: Dividend attributable to cumulative preference shares |  | $(390,526)$ | $(390,526)$ |
| Profit attributable to ordinary shareholders |  | 124,110 | 14,589 |
| Weighted average number of ordinary shares (in thousands) |  | 70,684 | 70,684 |
| Earnings per share attributable to ordinary shareholders (Rupees) | 36 | 1.76 | 0.21 |

Appropriations have been reflected in the statement of changes in equity.

The annexed notes from 1 to 49 form an integral part of these financial statements.


Chief Executive Officer


Director

## Statement of Comprehensive Income for the year ended June 30, 2012

|  | 2012 | 2011 |
| :--- | ---: | ---: |
| Profit for the year | $\ldots . . . . .($ Rupees in thousands)......... |  |
| Other comprehensive income | 514,636 | 405,115 |
| Total comprehensive income for the year | - | - |

The annexed notes from 1 to 49 form an integral part of these financial statements.


Chief Executive Officer


Tasleemuddin Ahmed Batlay Director

## Cash Flow Statement for the year ended June 30, 2012



The annexed notes from 1 to 49 form an integral part of these financial statements.
 Chief Executive Officer


## Statement of Changes in Equity for the year ended June 30, 2012

| Issued, subscribed and paid-up |  | Reserves |  |  |  |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Capital reserves |  |  | Revenue reserves |  |  | Sub total |  |
| Ordinary share capital | Preference share capital | Share premium | Merger reserve | Total | General reserve | Accumulated loss | Total |  |  |

.........(Rupees in thousands).........
$\begin{array}{lllllllllll}\text { Balance as at July 1, } 2010 & 706,834 & 3,004,046 & 984,652 & 7,925 & 992,577 & 1,232,750 & (1,041,650) & 191,100 & 1,183,677 & 4,894,557\end{array}$

| Total comprehensive income for the year ended June 30, 2011 | - |  | - | - | - |  | 405,115 | 405,115 | 405,115 | 405,115 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance as at June 30, 2011 | 706,834 | 3,004,046 | 984,652 | 7,925 | 992,577 | 1,232,750 | $(636,535)$ | 596,215 | 1,588,792 | 5,299,672 |

Total comprehensive income for
the year ended June 30, 2012

Balance as at June 30, 2012

| 706,834 | $3,004,046$ | 984,652 | 7,925 | 992,577 | $1,232,750$ | $(121,899)$ | $1,110,851$ | $2,103,428$ | $5,814,308$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

The annexed notes from 1 to 49 form an integral part of these financial statements.


Chief Executive Officer


Tasleemuddin Ahmed Batlay
Director

## Notes to the Financial Statements tor the evere ended June 30,2012

## 1. STATUS AND NATURE OF BUSINESS

Century Paper \& Board Mills Limited ("the Company") was incorporated in Pakistan as a public limited company on August 2, 1984 under the Companies Ordinance, 1984 and its shares are quoted on Karachi and Lahore Stock Exchanges. The registered office of the Company is situated at Lakson Square Building No. 2, Sarwar Shaheed Road, Karachi, Pakistan. The Company is engaged in manufacturing and marketing of paper, board and related products.
2. BASIS OF PREPARATION

### 2.1 Statement of compliance

These financial statements have been prepared in accordance with the requirements of the Companies Ordinance, 1984 (the Ordinance), directives issued by the Securities and Exchange Commission of Pakistan (SECP) and approved financial reporting standards as applicable in Pakistan. Approved financial reporting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the provisions of the Ordinance. Wherever, the requirements of the Ordinance or directives issued by the SECP differ with the requirements of these standards, the requirements of the Ordinance and of the said directives have been followed.

### 2.2 Basis of measurement

These financial statements have been prepared under the historical cost convention, except for recognition of certain staff retirement benefits at present value.

These financial statements have been prepared following accrual basis of accounting except for cash flow information.

The preparation of these financial statements in conformity with approved accounting standards requires the management to exercise its judgment in the process of applying the Company's accounting policies and use of certain critical accounting estimates. The areas involving a higher degree of judgment, critical accounting estimates and significant assumptions are disclosed in note 4.25.

### 2.3 Functional and presentation currency

These financial statements are presented in Pak Rupees, which is the Company's functional and presentation currency.
3. NEW STANDARDS, INTERPRETATIONS AND AMENDMENTS TO PUBLISHED APPROVED ACCOUNTING STANDARDS
3.1 The following standards, amendments and interpretations of approved accounting standards became effective during the year, however, these standards are either not relevant or do not have a significant impact on the Company's financial statements:

IAS 1 Presentation of Financial Statements
IAS 24
Related Party Disclosures
IAS 34 Interim Financial Reporting
IFRS 1 First time Adoption of International Financial Reporting Standards
IFRS $7 \quad$ Financial Instruments: Disclosures
IFRIC 13 Customer Loyalty Programmes
IFRIC 14 The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction

## Notes to the Financial Statements tor the yeare ended Jne 30,2012

3.2 The following amendments and interpretations with respect to the approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standard or interpretation.

|  |  | Effective date <br> (annual periods <br> beginning on or after) |
| :--- | :--- | :--- |
| IAS 1 | Presentation of Financial Statements | July 01, 2012 |
| IAS 12 | Income Taxes | January 01, 2012 |
| IAS 16 | Property, Plant and Equipment | January 01, 2013 |
| IAS 19 | Employee Benefits | January 01, 2013 |
| IAS 27 | Separate Financial Statements | January 01, 2013 |
| IAS 28 | Investments in Associates and Joint Ventures | January 01, 2013 |
| IAS 32 | Financial Instruments: Presentation | January 01, 2014 |
| IAS 34 | Interim Financial Reporting | January 01, 2013 |
| IFRS 1 | First time Adoption of International Financial Reporting Standards | January 01, 2013 |
| IFRS 7 | Financial Instruments Disclosures | January 01, 2013 |
| IFRS 9 | Financial Instruments - Classification and Measurement | January 01, 2015 |
| IFRS 10 | Consolidated Financial Statements | January 01, 2013 |
| IFRS 11 | Joint Arrangements | January 01, 2013 |
| IFRS 12 | Disclosure of Interest in Other Entities | January 01, 2013 |
| IFRS 13 | Fair Value Measurement | January 01, 2013 |
| IFRIC 20 | Stripping Costs in the Production Phase of a Surface Mine | January 01, 2013 |

IAS 19 'Employee benefits' (amended 2011) (is effective for the periods beginning on or after January 01, 2013). This amendment eliminates the corridor approach and requires all actuarial gain and losses to be recognized in other comprehensive income as they occur immediately, and it replaces interest cost and expected return on plan assets with a net interest amount that is calculated by applying the discount rate to the net defined benefit liability / assets.

This change would affect the recognized amounts of actuarial gain / loss and net defined benefit liability / assets for the accounting period as prescribed above.

Except for the amendments as detailed above, the Company expects that the adoption of the above amendments and interpretations of the standards will not have any material impact and therefore will not affect the Company's financial statements in the period of initial application.

## 4. SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the presentation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

### 4.1 Property, plant and equipment

a) Operating fixed assets

These are stated at historical cost less accumulated depreciation and impairment losses, if any, except for freehold land which is stated at cost. Historical cost includes expenditure that is directly attributable to the acquisition of the item including borrowing costs (refer note 4.10). The cost of self constructed assets includes the cost of materials,

## Notes to the Financial Statements for the year ended June 30,2012

direct labor and any other costs directly attributable to bringing the asset to a working condition for its intended use. Purchased software that is integral to the functionality of the related equipment is capitalized as part of that equipment.

Subsequent costs are included in asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. The cost of the day to day servicing of property, plant and equipment are recognized in profit and loss account during the financial year in which they are incurred.

Where parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

Plant and machinery includes spare parts of capital nature which can only be used in connection with an item of property, plant and equipment (refer note 4.4).

Depreciation on operating fixed assets is provided on a straight line basis. Full month's depreciation is charged on addition, while no depreciation is charged in the month of disposal or deletion of assets. Rates of depreciation, which are disclosed in note 5, are determined to allocate the cost of an asset less estimated residual value, if not insignificant, over its useful life.

The assets' residual values and useful lives are reviewed and adjusted, if significant, at each balance sheet date.
Disposal of assets is recognized when significant risks and rewards incidental to the ownership have been transferred to buyers. Gains and losses on disposal are determined by comparing the proceeds with the carrying amount and are recognized in the profit and loss account.
b) Capital work-in-progress

Capital work-in-progress are stated at cost and consist of expenditure incurred, advances made and other costs directly attributable to operating fixed assets in the course of their construction and installation. Cost also includes applicable borrowing costs. Transfers are made to relevant operating fixed assets category as and when assets are available for use.

### 4.2 Intangible assets

These are stated at cost less accumulated amortization and impairment losses, if any. Major computer software licenses are capitalized on the basis of cost incurred to acquire and bring to use the specific software.

Expenditure which enhances the performance of computer software beyond its original specification and useful life is recognized as a capital improvement and added to the original cost of the software.

Amortization is provided on a straight line basis at the rates disclosed in note 7 to the financial statements. Amortization on addition to intangible assets is charged from the month of addition while no amortization is charged for the month of disposal or deletion of assets.

Costs associated with maintaining computer software are recognized as an expense as and when incurred.

### 4.3 Impairment

The carrying amounts of the Company's assets are reviewed at each balance sheet date to determine whether

## Notes to the Financial Statements tor the yeer ended June 30,2012

there is any indication of impairment. If such indications exist, the assets' recoverable amounts are estimated in order to determine the extent of impairment loss, if any.

An impairment loss is recognized if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that is largely independent from other assets and group. Impairment losses are recognized as expense in profit and loss account.

The recoverable amount is the higher of an asset's fair value less costs to sell and value in use.
Where an impairment loss is recognised, the depreciation charge is adjusted in the future periods to allocate the asset's revised carrying amount over its estimated useful life.

### 4.4 Stores and spares

Stores and spares are stated at cost less provision for slow moving and obsolete items. Cost is determined by using the moving average method. Items in transit are valued at cost comprising invoice value plus other charges incurred thereon.

Spare parts of capital nature which can be used only in connection with an item of property, plant and equipment are classified as operating fixed assets under "Plant and machinery" category and are depreciated over a time period not exceeding the useful life of the related assets.

### 4.5 Stock-in-trade

Stock-in-trade, except for stock-in-transit, are valued at the lower of cost and net realizable value. Cost of raw material is determined by using the monthly weighted average method except for stock-in-transit.

Stock-in-transit is valued at cost comprising invoice value plus other charges incurred thereon.
Work-in-process and finished goods consist of the direct materials cost, fuel and power cost and an appropriate proportion of manufacturing overheads including labor cost, depreciation and maintenance etc.

Net realizable value signifies the estimated selling price in the ordinary course of business less costs necessary to be incurred in order to make the sale.

### 4.6 Trade debts

Trade debts are recognized and carried at original invoiced amount which is fair value of the consideration to be received in future. An estimated provision for doubtful debts is made when collection of the full amount is no longer probable. Debts considered irrecoverable are written-off.

### 4.7 Other receivables

Other receivables are recognized at fair value of the consideration to be received in future.

### 4.8 Taxation

Income tax expense comprises current and deferred tax. Income tax expense is recognized in profit and loss account, except to the extent that it relates to items recognized in other comprehensive income or directly in equity, in which case it is recognized in other comprehensive income or directly in equity respectively.

## Notes to the Financial Statements for the year ended June 30,2012

a) Current

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date after taking into account tax credits and tax rebates. It also includes prior year tax adjustments, if any.
b) Deferred

Deferred tax is accounted for using the balance sheet liability method on all temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profit will be available in future years to utilize deductible temporary differences, unused tax losses and tax credits.

Deferred tax is calculated based on tax rates that have been enacted or substantively enacted upto the balance sheet date and are expected to apply to the periods when the differences reverse. Deferred tax for the year is charged or credited to the profit and loss account.
c) The Company takes into account the current income tax law and decisions taken by the taxation authorities. For instances where the Company's view differs from the income tax department at the assessment stage, the disputed amounts are shown as contingent liabilities.

### 4.9 Cash and bank balances

Cash in hand and at banks are carried at nominal amount.

### 4.10 Borrowings

Loans and borrowings are recorded at the proceeds received. Finance costs are accounted for on an accrual basis.

Short-term borrowings are classified as current liabilities unless the Company has unconditional right to defer settlement of the liability for at least twelve months after the balance sheet date.

Borrowing costs on long-term finances and short-term borrowings which are specifically obtained for the acquisition of qualifying assets are capitalized as part of cost of that assets. All other borrowing costs are charged to profit and loss account in the period in which these are incurred. Borrowing cost also includes exchange differences arising from foreign currency borrowings to the extent that they are regarded as an adjustment to interest cost as allowed under IAS 23 "Borrowing cost".

### 4.11 Trade and other payables

Liabilities for trade and other amounts payable are carried at cost which is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the Company.

### 4.12 Provisions

A provision is recognized in the balance sheet when the Company has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required

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# Notes to the Financial Statements for the year ended June 30,2012 

to settle the obligation and amount of that obligation can be measured reliably. Provisions are determined by discounting future cash flows at appropriate discount rates wherever required. Provisions are reviewed at each balance sheet date and adjusted to reflect current best estimate.
4.13 Financial instruments

All the financial assets and financial liabilities are recognized at the time when the Company becomes a party to the contractual provisions of the instrument. The particular recognition methods adopted are disclosed in the individual policy statements associated with each item. All financial liabilities are derecognized at the time when they are extinguished, that is, when the obligation specified in the contract is discharged, cancelled, or expired. Any gain or loss on derecognition of the financial assets and financial liabilities is included in the profit and loss account.

### 4.14 Offsetting

Financial asset and financial liability are offset and the net amount is reported in the financial statements only when the Company has a legally enforceable right to set-off the recognized amounts and the Company intends to settle either on a net basis or realize the asset and settle the liability simultaneously.

### 4.15 Derivative financial instruments

The Company enters into derivative financial instruments. The derivatives that do not qualify for hedge accounting are recognized in the balance sheet at fair value with corresponding effect to profit and loss account.

### 4.16 Foreign currency translation

Transactions in foreign currencies are converted into Pak rupees at the rates of exchange prevailing on the dates of transactions. Monetary assets and liabilities in foreign currencies are translated into Pak rupees at the rates of exchange prevailing at the balance sheet date. Exchange gains and losses are recognized in the profit and loss account.

### 4.17 Staff retirement benefits

a) Defined benefit plan

The Company has approved defined funded gratuity scheme for all its permanent employees who attain the minimum qualification period for entitlement to gratuity. Contributions to the fund are made based on actuarial recommendations and in line with the provisions of the Income Tax Ordinance, 2001. The most recent actuarial valuation was carried out at June 30, 2012 using the projected unit credit method (refer note 37). Actuarial gains and losses are recognized as income or expense when the net cumulative unrecognized actuarial gains and losses for the plan at the end of previous reporting period exceed $10 \%$ of the higher of present value of defined benefit obligation and the fair value of plan assets at that date. The gains or losses in excess of amounts determined as per above said criteria are recognized over the expected average remaining working lives of the employees participating in the plan. The Company recognizes expense in accordance with IAS 19 "Employee Benefits".
b) Defined contribution plan

The Company has approved defined contributory provident fund scheme for all its permanent employees to which equal monthly contributions are made, both by the Company and the employees, at the rate of $10 \%$ of the

## Notes to the Financial Statements tor the evere ended June 30,2012

basic salary plus cost of living allowance. Obligation for contributions to defined contribution plan is recognised as an expense in the profit and loss account.

### 4.18 Compensated absences

The Company accounts for compensated absences on the basis of unavailed leave balance of each employee at the balance sheet date.

### 4.19 Revenue recognition

Revenue comprises of the fair value of the consideration received or receivable from the sale of goods and services in the ordinary course of the Company's activities. Revenue from sale of goods is shown net of sales tax, special excise duty and sales discounts, if any.

Revenue is recognized when it is probable that the economic benefits associated with the transactions will flow to the Company and the amount of revenue can be measured reliably. The revenue arising from different activities of the Company is recognized on the following basis:

Sales of goods are recorded when the risks and rewards are transferred, that is, on dispatch of goods to customers.

Scrap sales are recognized on delivery to customers at realized amounts.
Return on deposit is accrued on time proportion basis by reference to the principle outstanding and the applicable rate of return.

Commission on insurance premium is recognized on accrual basis.

### 4.20 Cash and cash equivalents

Cash and cash equivalents comprise of cash, cheques in hand and balances with banks. Short-term borrowing facilities which are payable on demand and form an integral part of the Company's cash management are included as part of cash and cash equivalents for the purpose of statement of cash flows.

### 4.21 Share capital

Share capital is classified as equity and recognized at the face value. Incidental costs, net of tax, directly attributable to the issue of new shares are shown as a deduction in equity.

### 4.22 Earnings per share

The Company presents earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by weighted average number of ordinary shares outstanding during the period.

### 4.23 Dividend and appropriation to reserves

Dividend and appropriations to reserves are recognized in the financial statements in the period in which these are approved.

## Notes to the Financial Statements tor the yeare ended June 30,2012

### 4.24 Related party transactions

Transactions with related parties are based at arm's length at normal commercial rates on the same terms and conditions as applicable to third party transactions.
4.25 Significant accounting judgements and critical accounting estimates / assumptions

The preparation of financial statements in conformity with approved accounting standards requires the management to:-

- exercise its judgment in process of applying the Company's accounting policies, and
- use of certain critical accounting estimates and assumptions concerning the future.

The management has exercised judgment in applying Company's accounting policies for classification of Post Employment Benefits as Defined Benefits Plan and Defined Contribution Plan (refer note 4.17 and note 37) that have the most significant effects on the amount recognized in the financial statements.

The areas involving critical accounting estimates and significant assumptions concerning the future are discussed below:-
a) Income taxes

The Company takes into account relevant provisions of the prevailing income tax laws while providing for current and deferred taxes as explained in note 4.8 of these financial statements.
b) Defined benefits plan

Certain actuarial assumptions have been adopted as disclosed in note 37 of these financial statements for valuation of present value of defined benefit obligation and fair value of plan assets. Any changes in these assumptions in future years might affect actuarial gains / losses recognized in those years with corresponding effect on carrying amount of defined benefit plan liability / asset.
c) Property, plant and equipment

Management has made estimates of residual values, useful lives and recoverable amounts of certain items of property, plant and equipment. Any change in these estimates in future years might affect the carrying amounts of the respective items of property, plant and equipment with corresponding effect on the depreciation charge and impairment loss.
d) Stores and spares

Management has made estimates for realizable amount of slow moving and obsolete stores and spares items to determine provision for slow moving and obsolete items. Any future change in the estimated realizable amounts might affect carrying amount of stores and spares with corresponding affect on amounts recognized in profit and loss account as provision / reversal.

## Notes to the Financial Statements for the year ended June 30, 2012

## 5. OPERATING FIXED ASSETS

The following is the statement of operating fixed assets:
\(\left.$$
\begin{array}{|c|c|c|c|c|c|c|c|c|}\hline \text { Description } & \begin{array}{c}\text { Freehold } \\
\text { land }\end{array} & \begin{array}{c}\text { Buildings on } \\
\text { freehold land }\end{array} & \begin{array}{c}\text { Leasehold } \\
\text { improvements }\end{array} & \begin{array}{c}\text { Plant and } \\
\text { machinery } \\
\text { (note 5.2) }\end{array} & \begin{array}{c}\text { Furniture } \\
\text { and fixtures }\end{array} & \begin{array}{c}\text { Electrical } \\
\text { \& other }\end{array}
$$ \& Computers <br>

equipments\end{array}\right]\) Total | Cohes |
| :--- |

Year ended June 30, 2012
Net carrying value basis

| Opening net book value (NBV) | 278,390 | $1,285,842$ | - | $7,720,773$ | 5,258 | 44,597 | 14,566 | 15,809 | $9,365,235$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Additions (at cost) | - | 42,051 | - | 577,379 | 1,882 | 14,597 | 2,555 | 6,111 | 644,575 |
| Disposals (NBV) | - | - | - | $(217)$ | - | $(3,100)$ | $(22)$ | - | $(3,339)$ |
| Depreciation charge | - | $(41,743)$ | - | $(699,690)$ | $(1,268)$ | $(9,883)$ | $(5,562)$ | $(9,259)$ | $(767,405)$ |
|  |  |  |  |  |  |  |  |  |  |
| Closing net book value (note 5.1) | 278,390 | $1,286,150$ | - | $7,598,245$ | 5,872 | 46,211 | 11,537 | 12,661 | $9,239,066$ |

Gross carrying value basis

| Cost | 278,390 | $1,534,699$ | 6,995 | $12,161,355$ | 17,387 | 77,225 | 39,051 | 69,806 | $14,184,908$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accumulated depreciation / <br> impairment | - | $(248,549)$ | $(6,995)$ | $(4,563,110)$ | $(11,515)$ | $(31,014)$ | $(27,514)$ | $(57,145)$ | $(4,945,842)$ |
| Net book value | 278,390 | $1,286,150$ | - | $7,598,245$ | 5,872 | 46,211 | 11,537 | 12,661 | $9,239,066$ |

Year ended June 30, 2011
Net carrying value basis

| Opening net book value (NBV) | 278,390 | 1,325,010 | - | 8,163,921 | 5,776 | 43,681 | 15,272 | 18,751 | 9,850,801 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Additions (at cost) |  | 1,989 | - | 233,792 | 524 | 13,284 | 4,514 | 7,244 | 261,347 |
| Disposals (NBV) | - | - | - | - | - | $(3,048)$ | - | (97) | $(3,145)$ |
| Depreciation charge | - | $(41,157)$ | - | $(676,940)$ | $(1,042)$ | $(9,320)$ | $(5,220)$ | $(10,089)$ | (743,768) |
| Closing net book value (note 5.1) | 278,390 | 1,285,842 | - | 7,720,773 | 5,258 | 44,597 | 14,566 | 15,809 | 9,365,235 |

Gross carrying value basis

| Cost | 278,390 | 1,492,649 | 6,995 | 11,608,164 | 15,505 | 73,223 | 36,617 | 64,244 | 13,575,787 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accumulated depreciation / impairment | - | $(206,807)$ | $(6,995)$ | $(3,887,391)$ | $(10,247)$ | $(28,626)$ | $(22,051)$ | $(48,435)$ | $(4,210,552)$ |
| Net book value | 278,390 | 1,285,842 | - | 7,720,773 | 5,258 | 44,597 | 14,566 | 15,809 | 9,365,235 |

5.1 The cost of fully depreciated assets which are still in use as at June 30, 2012 is Rs. 1,567 million and written down value is Rs. 2.11 million (2011: Rs. 1,393 million and written down value is Rs 1.46 million).
5.2 Included in plant and machinery are some items with a cost of Rs. 16.87 million (written down value Rs. Nil) [2011: Rs. 16.87 million (written down value Rs. 0.85 million)] which have been installed outside the premises of the factory and which are not under the possession and control of the Company. However, the economic benefits associated with these assets are flowing to the Company.

## Notes to the Financial Statements tor the yeare ended June 30,2012

$\square$ Note $2012 \quad 2011$
5.3 The depreciation charge for the year has been allocated as follows:

Cost of sales
General and administrative expenses
.........(Rupees in thousands).........

Selling and distribution expenses

|  |  |  |
| ---: | ---: | ---: |
|  |  |  |
| 29 | 745,948 | 723,380 |
| 30 | 20,358 | 19,298 |
| 31 | 1,099 | 1,090 | | 767,405 |  |
| ---: | ---: |
|  |  |

5.4 The following operating fixed assets were disposed off during the year:

| Description | Cost | Accumulated <br> depreciation | Net book <br> value | Sale <br> proceeds | Mode of <br> disposal <br> (Note 5.4.1) | Particulars of buyers |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |


| Plant and machinery |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items having book value |  |  |  |  |  |  |
| upto Rs. fifty thousand | 24,188 | 23,971 | 217 | 330 | Various | - |
| Vehicles |  |  |  |  |  |  |
| Toyota Corolla GLI | 969 | 678 | 291 | 288 | Sale (Employee) | Mr. Abdul Ghaffar |
| Toyota Corolla GLI | 969 | 678 | 291 | 378 | Sale (Employee) | Mr. Iftikhar Elahi |
| Toyota Corolla GLI | 969 | 678 | 291 | 605 | Sale (Employee) | Mr. Ayaz Khursheed |
| Toyota Corolla GLI | 969 | 644 | 325 | 536 | Sale (Employee) | Mr. Irfan Hafeez (Ex-employee) |
| Honda City | 886 | 620 | 266 | 317 | Sale (Employee) | Mr. Yaseen Bhatti |
| Toyota Corolla GLI | 879 | 605 | 274 | 288 | Sale (Employee) | Mr. Ahmad Mansoor |
| Suzuki Cultus | 600 | 420 | 180 | 362 | Sale (Employee) | Mr. Muhammad Ajmal |
| Suzuki Cultus | 600 | 420 | 180 | 355 | Sale (Employee) | Mr. Nadeem Ashraf |
| Suzuki Cultus | 600 | 420 | 180 | 390 | Sale (Employee) | Mr. Muhammad Ali Rana |
| Suzuki Cultus | 560 | 392 | 168 | 315 | Sale (Employee) | Mr. Ziauddin |
| Suzuki Alto | 504 | 353 | 151 | 259 | Sale (Employee) | Mr. Abbas Mehmood |
| Toyota Corolla 2D Saloon | 1,189 | 951 | 238 | 500 | Sale (Negotiation) | Mr. Saleem Naushahi |
| Suzuki Mehran Items having book value upto Rs. fifty thousand | 355 | 249 | 106 | 260 | Sale (Negotiation) | Mr. M. Tariq Dyer |
|  | 546 | 387 | 159 | 476 | Various | - |
|  | 10,595 | 7,495 | 3,100 | 5,329 |  |  |
| Electrical and other equipments Items having book value upto Rs. fifty thousand | 122 | 100 | 22 | 36 | Various | - |
| Computers Items having book value upto Rs. fifty thousand | 549 | 549 | - | 7 | Various | - |
| Total - 2012 | 35,454 | 32,115 | 3,339 | 5,702 |  |  |
| Total - 2011 | 16,153 | 13,008 | 3,145 | 3,333 |  |  |

5.4.1 The vehicles were sold to employees under the Company car scheme.

## Notes to the Financial Statements tor the yeare ended June 80,2012

|  | Note | 2012 | 2011 |
| :---: | :---: | :---: | :---: |
|  | .........(Rupees in thousands)........ |  |  |
| 6. CAPITAL WORK-IN-PROGRESS |  |  |  |
| This comprises of: |  |  |  |
| Civil works |  | 1,705 | 1,939 |
| Plant and machinery |  | 194,762 | 13,638 |
| Advances to suppliers |  | 3,311 | 2,375 |
| Other |  | - | 1,246 |
|  |  | 199,778 | 19,198 |
| 6.1 Movement of carrying amount |  |  |  |
| Opening balance |  | 19,198 | 28,416 |
| Additions (at cost) |  | 787,476 | 192,883 |
| Transferred to operating fixed assets | 6.2 | $(606,896)$ | $(202,101)$ |
| Closing balance |  | 199,778 | 19,198 |

6.2 This includes expenditure incurred on Coal Fired Boiler amounting to Rs. 200.55 million which has been capitalized during the year.
7. INTANGIBLE ASSETS

Computer softwares
ERP Accounting Software Computer software - under development
7.1 Net carrying value basis

Opening net book value
Additions (at cost)
Amortization charge
Closing net book value
Gross carrying value basis
Cost
Accumulated amortization
Net book value
Amortization rate \% per annum
8. LONG-TERM LOANS AND ADVANCES
(Unsecured - considered good)
Long-term loans
Long-term advance to supplier

### 8.1 Long-term loans

Due from employees
Current portion shown under current assets
Note 20122011

## Notes to the Financial Statements for the year ended June 30,2012

| 8.2Outstanding period is as under: <br> Less than three years but more than one year <br> More than three years | 2.......(Rupees in thousands)......... |
| :--- | ---: |

8.3 Chief Executive Officer and Directors have not taken any loans and advances from the Company.
8.4 These loans are granted to employees of the Company principally for purchase of motor vehicles which do not carry mark-up, in accordance with their terms of employment excluding those who have been provided with Company maintained cars.

|  | Note | 2012 | 2011 |
| :---: | :---: | :---: | :---: |
| 9. STORES AND SPARES $\quad . . . . . .$. (Rupees in thousands)........ |  |  |  |
|  |  |  |  |
| Stores Spares in hand in transit | 9.1 | 180,307 | 260,062 |
|  |  | 672,802 | 616,551 |
|  |  | 29,382 | 27,331 |
|  |  | 702,184 | 643,882 |
| Provision for slow moving stores and spares | 9.2 | $882,491$ | $903,944$ |
|  | 9.3 | 853,755 | 877,475 |

9.1 This includes fuel for power and steam generation amounting to Rs. 21.69 million (2011: Rs. 92.25 million).

| Note | 2012 | 2011 |
| :---: | :---: | :---: |
| .........(Rupees in thousands)........ |  |  |
| 29 | 26,469 | 25,700 |
|  | $4,800$ | $4,800$ |
|  | 28,736 | 26,469 |

9.3 Stores and spares also include items which may result in capital expenditure but are not distinguishable at the time of purchase. However, the stores and spares resulting in capital expenditure are capitalized as cost of respective assets.

|  | 2012 | 2011 |
| :---: | :---: | :---: |
|  | .........(Rupees in thousands)........ |  |
| 10. STOCK-IN-TRADE |  |  |
| Raw materials |  |  |
| in hand in transit | $\begin{array}{r} 1,111,627 \\ 358,730 \end{array}$ | $\begin{array}{r} 1,778,997 \\ 485,829 \end{array}$ |
|  | 1,470,357 | 2,264,826 |
| Work-in-process Finished goods | 161,370 | 302,830 |
|  | 40,600 | 101,844 |
|  | 1,672,327 | 2,669,500 |

## Notes to the Financial Statements tor the everended June 80,2012


11.2 The maximum amount due from related parties at the end of any month during the year was Rs. 183.78 million (2011: Rs. 178.63 million).

## Note 2012 2011

12. LOANS AND ADVANCES
(Unsecured - considered good)
Loans
Current portion of long-term loans
Due from employees
.........(Rupees in thousands).........
dvances
to employees to suppliers

12.1 The advances to employees are provided to meet business expenses and are settled as and when the expenses are incurred.
12.2 Chief Executive Officer and Directors have not taken any loans and advances from the Company.

2012
2011

| 355 | 8,975 |
| :---: | :---: |
| 2,984 | 387 |
| 3,339 | 9,362 |

## Notes to the Financial Statements tor the yeare ended June 30,2012

|  |  | Note | 2012 | 2011 |
| :---: | :---: | :---: | :---: | :---: |
|  |  | ........(Rupees in thousands)........ |  |  |
| 14. OTHER RECEIVABLES |  |  |  |  |
| (Unsecured - considered good) |  |  |  |  |
| Due from associated undertakings |  |  |  |  |
| Insurance agency commission |  |  | 858 | 7,563 |
| Insurance claim receivable |  | 14.2 | 132,374 | - |
|  |  | 14.1 | 133,232 | 7,563 |
| Others |  |  | 10,361 | 16,328 |
|  |  |  | 143,593 | 23,891 |

14.1 This represents amount receivable from Century Insurance Company Limited.
14.2 This represents insurance claim receivable from insurance company against stock of waste paper burnt by fire (refer note 32.1).

|  |  | Note | 2012 | 2011 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | (Rupees | ands).. |
| 15. | TAX REFUNDS DUE FROM GOVERNMENT |  |  |  |
|  | (Considered good) |  |  |  |
|  | Income tax | 15.1 | 19,689 | 12,206 |
|  | Sales tax and special excise duty |  | - | 56,365 |
|  |  |  | 19,689 | 68,571 |

15.1 During the year, the Company has received income tax refund amounting to Rs. 41 million for the tax year 2011.
16. TAXATION - NET

The income tax assessments of the Company have been finalized upto tax year 2011 (accounting year ended June 30, 2011). Adequate provisions have been made in these financial statements for the year ended June 30, 2012 (tax year 2012).

|  | 2012 |
| :--- | ---: |
| 17.CASH AND BANK BALANCES | $\ldots \ldots .$. (Rupees in thousands)......... |
| At banks |  |
| current accounts | 12,538 |

## Notes to the Financial Statements tor the yeare ended June 30,2012

|  |  |  | 2012 | 2011 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | .(Rupees | ands)... |
| 18. ORDINARY SH |  |  |  |  |
| Number shares of | rdinary 10/- each |  |  |  |
| 2012 | 2011 |  |  |  |
| 56,473,830 | 56,473,830 | Fully paid in cash | 564,738 | 564,738 |
| 13,502,046 | 13,502,046 | Issued as fully paid bonus shares | 135,021 | 135,021 |
| 69,975,876 | 69,975,876 |  | 699,759 | 699,759 |
| 707,550 | 707,550 | Issued under scheme of amalgamation | 7,075 | 7,075 |
| 70,683,426 | 70,683,426 |  | 706,834 | 706,834 |
| 43,118,360 | 43,118,360 | Shares held by associated companies | 431,184 | 431,184 |

19. PREFERENCE SHARES

Number of preference
shares of Rs. 10/- each
20122011

| 300,404,561 | 300,404,561 | Fully paid in cash | 3,004,046 | 3,004,046 |
| :---: | :---: | :---: | :---: | :---: |
| 298,915,541 | 298,915,541 | Shares held by associated companies | 2,989,155 | 2,989,155 |

19.1 In November 2009, the Company has issued preference right shares of the face value of Rs. 10 each, in the proportion of 4.25 preference shares for every ordinary share held. These shares are not listed on any of the stock exchanges in Pakistan.
19.2 Annual dividends will be payable at $13 \%$ per annum on the face value of such preference shares, when and if declared by the Company but shall be paid on cumulative basis prior to any dividend or other distribution payable to the ordinary shareholders. The cumulative dividend as at the balance sheet date amounted to Rs. 1,034.63 million (2011: Rs. 644.11 million).
19.3 The preference shareholders do not have any voting rights and are not entitled to receive any notice for meeting of shareholders and will not be entitled to any rights in respect of subscription of further issue of ordinary shares of the Company.
19.4 The Company shall have the option, but is not obliged, to redeem the preference shares issue in full or in part, within ninety days of the end of the completion of each quarter, commencing from the expiry of third anniversary of the issue (each successive quarter shall be referred to as "Redemption Period") by giving at least thirty days notice. If the Company exercises its option during any Redemption Period, the amount of redemption shall be determined by the Company; however, a minimum of 1/10th portion of the total issue size of the preference shares shall be redeemed by the Company during such Redemption Period. The redemption will be at the option and discretion of the Company and subject to availability of funds and compliance with the provisions of Section 85 of the Companies Ordinance 1984. Redemption shall be at face (par) value i.e. Rs. 10 each. Any accumulated (but unpaid) dividend will be payable on pro-rata basis to the preference shareholders at the time of redemption.

## Notes to the Financial Statements tor the yeare ended June 30,2012


20.1 This reserve can be utilized by the Company only for the purposes specified in Section 83(2) of the Companies Ordinance, 1984.
20.2 This represents amount arising under scheme of arrangement for amalgamation of former Century Power Generation Limited, a subsidiary, with the Company.
20.3 Movement of reserves have been reflected in the statement of changes in equity.
Note 20122011

## 21. SUBORDINATED LOAN - UNSECURED

From Sponsors of the Company
21.1 $\qquad$
21.1 These loans have been obtained from Sponsors of the Company to partially finance the cost of Board Machine (PM-7). It was converted to subordinated loan to the repayment of Islamic Sukuk Certificates of Rs. 3,500 million (note 22.1) and Syndicated Term Finance Facility of Rs. 2,000 million (note 22.2) at the time of execution of these joint facility agreements.

These loans carry mark-up at $11 \%$ per annum. The loan is available for repayment after the expiry of lock-inperiod in September 2012 as per terms and conditions of the Subordination Agreement, however the amount shall not be repayable before July 01, 2013.

| 22.1 22.2 | $\begin{array}{r} 1,750,000 \\ 1,625,000 \end{array}$ | $\begin{aligned} & 2,450,000 \\ & 1,775,000 \end{aligned}$ |
| :---: | :---: | :---: |
| 22.3 | 180,000 |  |
| 22.4 | 255,000 |  |
|  | 435,000 |  |
|  | 3,810,000 | 4,225,000 |
|  | (964,545) | (850,000) |

Less: Current portion shown under current liabilities

## Notes to the Financial Statements for the year ended June 30,2012

22.1 This represents Sukuk Certificates privately placed with banks and other institutional investors under diminishing musharaka arrangement specifically for acquisition of Board Machine (PM-7) for a period of seven years. The certificates are redeemable in ten equal semi annual installments which commenced from March 2010. Upto balance sheet date, five installments have been paid aggregating to Rs. 1,750 million.

The agreement gives an exclusive use of the Musharaka assets to the Company (Issuer) only against the rental payments.

Rental payments are calculated to provide return to Certificate Holders equal to base rate plus margin plus Service Agency Expenses incurred by the Trustee during the previous semi annual period. Base rate is equal to average of six months KIBOR of last five business days prior to beginning of each semi annual rental payment period. The margin is equal to $1.35 \%$ per annum. During the year, effective mark-up rate was $14.51 \%$ (2011: 14.33\%).

These are secured by way of mortgage of immovable properties of the Company and first pari passu hypothecation charge over the assets pertaining to Board Machine (PM-7) to the extent of beneficial right of the Certificate Holders with $25 \%$ margin.
22.2 This syndicated term finance facility has been obtained from a consortium of banks under joint facility arrangement with Sukuk Financing amounting to Rs. 2,000 million specifically for Board Machine (PM-7). The tenor of the facility is nine years with twenty four months grace period. This finance facility is repayable in fourteen stepped up semi annual installments which commenced from March 2010. Upto balance sheet date, five installments have been paid aggregating to Rs. 375 million.

The finance facility is secured by way of mortgage of immovable properties of the Company and first pari passu hypothecation charge over the assets pertaining to Board Machine (PM-7) with $25 \%$ margin.

The rate of mark-up is $1.50 \%$ per annum over average of six months KIBOR of the last five business days prior to the beginning of each installment period. During the year, effective mark-up rate was 14.61\% (2011: 14.51\%).
22.3 This term finance facility has been obtained from Faysal Bank Limited amounting to Rs. 180 million specifically for New Box Making Machine and Coal Fired Boiler. The tenor of the facility is four years with twelve months grace period. The finance facility is repayable in twelve equal quarterly installments commencing from December 2012.

The finance facility is secured by way of exclusive charge on New Box Making Machine and Coal Fired Boiler with $25 \%$ margin.

The rate of mark-up is $1.50 \%$ over three months KIBOR of last day of preceding quarter. During the year, the effective mark-up rate was $13.87 \%$ per annum.
22.4 These term finance loans have been obtained from Bank Alfalah Limited (Islamic Banking) amounting to Rs. 255 million specifically for refurbishment of Gas Turbine Generators. The tenor of the facility is three years and it is repayable in eleven equal quarterly installments from the date of drawdown of the facility commencing from October 2012 and December 2012 respectively.

The finance facility is secured by way of exclusive charge on respective Gas Turbine Generators with 20\% margin.
The rate of mark-up is $1.25 \%$ over three months KIBOR of last day of preceding quarter. During the year, the effective mark-up rate was $13.17 \%$ per annum.

## Notes to the Financial Statements tor the yeare ended June 30,2012

|  | Note | 2012 | 2011 |
| :---: | :---: | :---: | :---: |
|  | .........(Rupees in thousands)........ |  |  |
| 23. DEFERRED TAXATION |  |  |  |
| Deferred taxation | 23.1 | 144,231 |  |

23.1 The net balance for deferred taxation is in respect of following temporary differences:

|  | Note | 2012 | 2011 |
| :---: | :---: | :---: | :---: |
|  |  | ........(Rupees in thousands)........ |  |
| Deferred tax liabilities |  |  |  |
| Accelerated tax depreciation allowance |  | 1,996,717 | 1,961,038 |
| Deferred tax assets |  |  |  |
| Tax losses carried forward |  | 1,669,886 | 1,908,605 |
| Turnover tax |  | 171,745 | 42,515 |
| Provision for slow moving stores and spares |  | 10,058 | 9,264 |
| Others |  | 797 | 654 |
|  |  | $(1,852,486)$ | $(1,961,038)$ |
|  |  | 144,231 | - |
| TRADE AND OTHER PAYABLES |  |  |  |
| Creditors | 24.1 | 369,370 | 374,079 |
| Foreign bills payable |  | 170,029 | 253,909 |
| Accrued liabilities |  | 177,721 | 163,005 |
| Sales tax payable |  | 71,415 | - |
| Customers' balances |  | 48,771 | 117,597 |
| Provident fund payable |  | 4,005 | 3,476 |
| Gratuity payable | 37.4 | 2,276 | 1,867 |
| Workers' profit participation fund | 24.2 | 42,403 | 39,457 |
| Workers' welfare fund | 32 | 16,113 | 14,994 |
| Unclaimed dividend |  | 735 | 736 |
| Security deposits |  | 3,950 | 3,844 |
| Other liabilities |  | 21,094 | 32,367 |
|  |  | 927,882 | 1,005,331 |

24.1 The aggregate amount of the outstanding balance of associated undertakings as at June 30, 2012 is Rs. 6.09 million (2011: Rs. 2.92 million).
Note 20122011

### 24.2 Workers' profit participation fund

Balance at July 01
.........(Rupees in thousands). $\qquad$

Interest on funds utilized in Company's business 34
Allocation for the year
Amount paid during the year
Balance at June 30

| 39,457 | 3,791 |
| :---: | :---: |
| 2,367 | 214 |
| 42,403 | 39,457 |
| 84,227 | 43,462 |
| $(41,824)$ | $(4,005)$ |
| 42,403 | 39,457 |

## Notes to the Financial Statements tor the yeare ended June 30,2012


26.1 This short-term finance of Rs. 400 million has been obtained to meet working capital requirements. An amount of Rs. 100 million has been paid during the year. The remaining balance of this short-term finance is repayable in lumpsum by November 08, 2012. The loan carries mark-up at $11 \%$ per annum.
26.2 The Company has available aggregate short-term running finance facilities amounting to Rs. 2,560 million (2011: Rs. 2,235 million). Mark-up rates are linked with KIBOR from one to three months plus spreads ranging from 0.70\% to 1.50\% per annum (2011: from 1\% to 1.50\% per annum).
26.3 The Company has available aggregate sub-limits for FE loans under facilities for running finance and letters of credit amounting to Rs. 2,830 million (2011: Rs. 2,030 million). An amount of US\$ 2.55 million (2011: US\$ 12.22 million) from banks for settlement of import bills is outstanding as at the balance sheet date. This facility is priced at one month and three months LIBOR plus spreads ranging between $2.50 \%$ to $3.50 \%$ per annum (2011: from 2.50\% to 3.70\%).
26.4 Above arrangements are secured by way of pari passu hypothecation charge created on stock-in-trade, stores and spares and trade debts of the Company.
26.5 Additionally, facilities for opening of letters of credit and guarantees amounting to Rs. 3,714 million (2011: Rs. 2,614 million) are available to the Company.
27. CONTINGENCIES AND COMMITMENTS

### 27.1 Contingencies

a) Guarantees have been issued by banks on behalf of the Company in the normal course of business aggregating to Rs. 355.00 million (2011: Rs. 278.58 million).
b) Post dated cheques have been issued by the Company in favour of the Collector of Customs against custom levies aggregating to Rs. 18.61 million in respect of plant and machinery imported during the year. These post dated cheques have not been provided in the financial statements of the Company.

## Notes to the Financial Statements tor the yeare ended June 30,2012

### 27.2 Commitments

The Company's commitments as at balance sheet date are as follows:
a) Letters of credit other than for capital expenditure at the end of the year amounted to Rs. 585.96 million (2011: Rs. 437.46 million).
b) Capital expenditure amounted to Rs. 16.40 million (2011: Rs. 119.09 million) including letters of credit amounting to Rs. 13.54 million (2011: Rs. 118.58 million).

## Note <br> 2012 <br> 2011

## 28. SALES

Gross sales - local

- export

Sales tax
Special excise duty
Sales discount
.........(Rupees in thousands) $\qquad$

| 14,980,408 | $\begin{array}{r} 13,950,540 \\ 8,197 \end{array}$ |
| :---: | :---: |
| 14,980,408 | 13,958,737 |
| $(2,057,383)$ | (1,994,811) |
| - | $(174,638)$ |
| - | $(10,234)$ |
| $(2,057,383)$ | $(2,179,683)$ |
| 12,923,025 | 11,779,054 |

29. COST OF SALES

Materials consumed
Fuel and power
Depreciation on property, plant and equipment
Salaries, wages and other benefits
Stores and spares consumed
Repairs and maintenance
Packing expenses
Insurance
Provision for slow moving stores and spares
Rent, rates and taxes
Manufacturing cost
Work-in-process Opening stock Closing stock

Cost of goods manufactured
Finished goods
Opening stock
Closing stock

| 7,248,301 | 6,772,721 |
| :---: | :---: |
| 1,341,517 | 1,367,857 |
| 745,948 | 723,380 |
| 462,456 | 417,843 |
| 133,565 | 127,376 |
| 398,710 | 385,228 |
| 235,360 | 218,315 |
| 45,482 | 43,768 |
| 4,800 | 4,800 |
| 4,260 | 4,057 |
| 10,620,399 | 10,065,345 |
| $\begin{gathered} 302,830 \\ (161,370) \end{gathered}$ | $\begin{array}{c\|} \hline 78,054 \\ (302,830) \\ \hline \end{array}$ |
| 141,460 | $(224,776)$ |
| 10,761,859 | 9,840,569 |
| 101,844 $(40,600)$ | 30,801 $(101844)$ |
| 61,244 | $(71,043)$ |
| 10,823,103 | 9,769,526 |

29.1 Salaries, wages and other benefits includes Rs. 31.19 million (2011: Rs. 28.71 million) in respect of staff retirement benefits.

## Notes to the Financial Statements tor the evere ended June 30,2012

|  | Note | 2012 | 2011 |
| :---: | :---: | :---: | :---: |
|  | ........(Rupees in thousands)........ |  |  |
| 30. GENERAL AND ADMINISTRATIVE EXPENSES |  |  |  |
| Salaries and other benefits | 30.1 | 154,500 | 135,099 |
| Depreciation on property, plant and equipment | 5.3 | 20,358 | 19,298 |
| Amortization on intangible assets | 7.1 | 11,240 | 10,802 |
| Rent, rates and taxes |  | 6,296 | 6,621 |
| Information technology |  | 13,749 | 11,377 |
| Telephone and postage |  | 3,465 | 2,756 |
| Insurance |  | 1,704 | 1,862 |
| Repairs and maintenance |  | 4,628 | 1,959 |
| Electricity |  | 5,020 | 4,766 |
| Fees and subscription |  | 4,633 | 2,290 |
| Advertisement and publicity |  | 141 | 296 |
| Travelling and conveyance |  | 11,641 | 8,208 |
| Security service charges |  | 18,059 | 15,319 |
| Printing, stationery and periodicals |  | 4,161 | 5,645 |
| Business promotion expenses |  | 2,692 | 1,182 |
|  |  | 262,287 | 227,480 |

30.1 Salaries and other benefits include Rs. 11.27 million (2011: Rs. 10.37 million) in respect of staff retirement benefits.

| Note | 2012 | 2011 |
| :---: | ---: | ---: |
|  | $\ldots \ldots .$. (Rupees in thousands)........ |  |
|  |  |  |
|  |  |  |
| 31.1 | 28,349 | 25,846 |
|  | - | 15,502 |
|  | 316 | 350 |
| 5.3 | 587 | 885 |
|  | 1,099 | 1,090 |
|  | 2,044 | 1,754 |
|  | 1,305 | 1,485 |
|  | 387 | 314 |
|  | 423 | 444 |
|  | 73,510 | 47,670 |
|  |  | 57,490 |

31.1 Salaries and other benefits include Rs. 2.30 million (2011: Rs. 2.12 million) in respect of staff retirement benefits.

## Notes to the Financial Statements tor the yeare ended June 30,2012

|  | Note | 2012 | 2011 |
| :---: | :---: | :---: | :---: |
|  | .........(Rupees in thousands)........ |  |  |
| 32. OTHER OPERATING CHARGES |  |  |  |
| Legal and professional charges |  | 5,459 | 6,069 |
| Auditors' remuneration |  |  |  |
| Statutory audit |  | 600 | 550 |
| Half yearly review |  | 125 | 100 |
| Fee for other services |  | 301 | 170 |
| Reimbursement of expenses |  | 88 | 56 |
|  |  | 1,114 | 876 |
| Workers' profit participation fund | 24.2 | 42,403 | 39,457 |
| Workers' welfare fund | 24 | 16,113 | 14,994 |
| Loss on stock burnt by fire | 32.1 | 46,994 | - |
| Net exchange loss |  | 6,229 | - |
| Others |  | 687 | 469 |
|  |  | 118,999 | 61,865 |

32.1 During the year, stock of waste paper having carrying value of Rs. 179.37 million was burnt due to fire in Waste Paper Stacking Area. The Company lodged insurance claim of the same amount to the insurance company which after taking into account compulsory deductions and other insurer's covenants, is expected to be settled at Rs. 132.37 million. Therefore, the Company has recognized a loss of Rs. 46.99 million on insurance claim of waste paper burnt by fire (refer note 14.2).

## Note 20122011

33. OTHER OPERATING INCOME

> Income from financial assets
> Profit on bank deposit accounts
> Income from non-financial assets
> Sale of scrap
> Insurance agency commission from associated company
> Gain on sale of operating fixed assets - net
> Others
34. FINANCE COST

Finance cost:
Long-term financing
.........(Rupees in thousands).........


## Notes to the Financial Statements tor the yere ended June 30,2012

|  |  | Note | 2012 | 2011 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | .(Rupees | ands)....... |
| 35. TAXATION |  |  |  |  |
| For the year |  |  |  |  |
|  | Current | 35.1 | 130,677 | 118,195 |
|  | Prior |  | - | $(1,163)$ |
| Deferred |  |  | 144,231 | 212,547 |
|  |  | 274,908 | 329,579 |

35.1 In view of tax loss for the year, provision for current year represents minimum tax payable under Section 113 of the Income Tax Ordinance, 2001 and tax deducted at source on insurance agency commission under Section 233 (final tax regime).
35.2 Numerical reconciliation between the applicable tax rate and average effective tax rate is as follows:

## Applicable tax rate

Tax effect of expenses that are not deductible in determining taxable profit (permanent differences)
Effect of final tax under presumptive tax regime
Effect of change in prior year tax
Average effective tax rate
\%age \%age

| 35.00 | 35.00 |
| :---: | :---: |
| (0.03) | 10.24 |
| (0.16) | (0.22) |
| - | (0.16) |
| (0.19) | 9.86 |
| 34.81 | 44.86 |

36. EARNINGS PER SHARE - BASIC AND DILUTED

There is no dilutive effect on the basic earnings per share of the Company.

## 37. DEFINED BENEFIT PLAN

### 37.1 General description

The scheme provides for terminal benefits for all its permanent employees who attain the minimum qualifying period at varying percentages of last drawn basic salary. The percentage depends on the number of service years with the Company. Annual charge is based on actuarial valuation carried out as at June 30, 2012 using the Projected Unit Credit Method.

### 37.2 Principal actuarial assumptions

Following are few important actuarial assumptions used in the valuation:

## 2012

2011

| Discount rate (\%) | 13 |
| :--- | :---: |
| Expected rate of return on plan assets (\%) | 12 |
| Expected rate of increase in salary (\%) | 13 |
| Average expected remaining working life time | 12 |
| of employees (years) | 7 |

## Notes to the Financial Statements tor the yeare ended June 30,2012

### 37.3 Reconciliation of balance due to defined benefit plan

Present value of defined benefit obligation
Fair value of plan assets
Net actuarial loss to be recognized in later periods Closing net liability
37.4 Movement of the liability recognized in the balance sheet

Opening net liability
Charge for the year
Contribution to fund made during the year
Closing net liability
37.5 Fair value of plan assets at year end

Government securities
Term Finance Certificates / Certificates of Investment
Mutual funds / Shares
Others
37.6 Movement in present value of defined benefit obligations

Opening present value
Current service cost for the year Interest cost for the year
Benefits due but not paid during the year
Benefits paid during the year
Actuarial loss
Closing present value
37.7 Movement in fair value of plan assets

Opening fair value
Expected return on plan assets
Contributions during the year
Benefits paid during the year
Benefits due but not paid during the year
Actuarial gain on plan assets
Closing fair value

### 37.8 Charge for the year

Current service cost
Interest cost
Expected return on plan assets
Actuarial losses recognized during the year Charge for the year


## Notes to the Financial Statements tor the yeare ended June 30,2012

2011-12 2010-11 2009-10 2008-09 2007-08

### 37.9 Comparison for five years

a) Present value of defined benefits obligation and fair value of plan assets

Present value of defined benefits obligations at year end
Fair value of plan assets at year end
b) Experience Adjustments

Experience adjustment arising on plan liabilities gains
Experience adjustment arising on plan assets gains/(losses)

Actual return on plan assets

| $\ldots \ldots \ldots . .($ Rupees in thousands)......... |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
|  |  |  |  |  |
| 202,040 | 161,064 | 133,868 | 109,952 | 87,772 |
| 171,831 | 133,199 | 100,507 | 66,813 | 71,905 |
| $(30,209)$ | $(27,865)$ | $(33,361)$ | $(43,139)$ | $(15,867)$ |
|  |  |  |  |  |
| 6,605 | - | 2,691 | 7,864 | 4,944 |
| 3,257 | 2,914 | 7,659 | $(22,694)$ | $(5,974)$ |
| 19,241 | 14,976 | 15,776 |  |  |

37.10 The charge in respect of defined benefit plan for the year ending June 30, 2013 is estimated to be Rs. 24.402 million.


## Notes to the Financial Statements for the year ended June 30,2012

|  | 2012 | 2011 |
| :--- | ---: | ---: | ---: |
| 39. CASH FLOWS FROM OPERATING ACTIVITIES | $\ldots . . . . .($ Rupees in thousands)......... |  |
| (DIRECT METHOD) |  |  |
| Cash receipt from customers |  |  |
| Cash paid to suppliers / service providers and employees | $12,619,160$ | $11,932,311$ |
| Finance cost paid | $(9,474,106)$ | $(10,290,991)$ |
| Taxes paid | $(1,216,124)$ | $(822,536)$ |
| Gratuity paid | $(113,538)$ | $(58,348)$ |
| Workers' profit participation fund paid | $(22,402)$ | $(22,396)$ |
| Long-term loans and advances - net | $(39,457)$ | $(3,791)$ |
| Long-term deposits - net | 1,258 | 469 |
| Net cash generated from operating activities | 80 | 80 |

40. REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES
a) The aggregate amount charged in the financial statements for remuneration, including all benefits to Chief Executive, Directors and Executives of the Company is as follows:

.........(Rupees in thousands).........

| Managerial remuneration | 5,605 | 9,060 | 60,964 | 75,629 | 4,985 | 9,060 | 50,024 | 64,069 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| House rent | 2,522 | - | 25,585 | 28,107 | 2,243 | - | 21,077 | 23,320 |
| Bonus | 935 | - | 9,142 | 10,077 | 831 | - | 7,299 | 8,130 |
| Staff retirement benefits | 1,891 | - | 15,532 | 17,423 | 1,178 | - | 10,283 | 11,461 |
| Medical | 560 | 900 | 6,096 | 7,556 | 499 | 900 | 5,003 | 6,402 |
| Utilities | - | 2,172 | 314 | 2,486 | - | 1,908 | 284 | 2,192 |
| Others | 8 | - | 2,011 | 2,019 | 9 | - | 1,577 | 1,586 |
| Total | 11,521 | 12,132 | 119,644 | 143,297 | 9,745 | 11,868 | 95,547 | 117,160 |
| Number of persons | 1 | 1 | 59 | 61 | 1 | 1 | 50 | 52 |

b) Aggregate amount charged in these financial statements in respect of Directors' fee is Rs. 1,500 (2011: Rs. 1,500).
c) The Chief Executive and certain executives are also provided with cars for business and personal use in accordance with the Company car scheme.
d) Remuneration to Non-Executive Director relates to amount paid for part time involvement in the Company.

## 41. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

The related parties and associated undertakings comprise group companies, other associated companies, staff retirement funds, directors and key management personnel. Transactions with related parties and associated undertakings are as under:

## Notes to the Financial Statements tor the evere ended June 30,2012


41.2 The detail of compensation paid to key management personnel are shown under the heading of "Remuneration of Chief Executive, Directors and Executive (note 40)". There are no transactions with key management personnel other than under their terms of employment.
41.3 All transactions with related parties have been carried out on commercial terms and conditions.
42. CAPACITY AND PRODUCTION - TONNES

Paper and paper board produced (Note: 42.1)
Paper and paper board conversion

| 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: |
| Annual <br> capacity <br> on three | Actual <br> production | Annual <br> capacity <br> on three <br> shifts | Actual <br> production |
|  |  |  |  |
| 240,000 | 175,125 | 240,000 | 159,246 |
| 30,000 | 24,017 | 22,000 | 20,910 |

42.1 The Company could not achieve the installed capacity because of forced shutdown of plant due to gas shortages during the year.

## Notes to the Financial Statements tor the yeare ended Une 30,2012

43. FINANCIAL ASSETS AND LIABILITIES
Financial assets
Long-term loans
Long-term deposits
Trade debts
Trade deposits
Other receivables
Cash and bank balances
Financial liabilities
Subordinated loan
Long-term financing
Trade and other payables
Interest and mark-up accrued
Short-term borrowings
On balance sheet gap
Off balance sheet items
Letters of credit
Capital commitments

Total Gap

| Total | 2012 |  |  | Non-interest /mark up bearing |
| :---: | :---: | :---: | :---: | :---: |
|  | Interest / mark-up bearing |  |  |  |
|  | Maturity upto one year | Maturity after one year | Sub-total |  |
| .........(Rupees in thousands)........ |  |  |  |  |
| 4,155 | - | - | - | 4,155 |
| 2,775 | - | - | - | 2,775 |
| 1,046,176 | - | - | - | 1,046,176 |
| 355 | - | - | - | 355 |
| 143,593 | - | - | - | 143,593 |
| 204,424 | - | - | - | 204,424 |
| 1,401,478 | - | - | - | 1,401,478 |
| 1,000,000 | - | 1,000,000 | 1,000,000 | - |
| 3,810,000 | 964,545 | 2,845,455 | 3,810,000 | - |
| 747,260 | - | - | - | 747,260 |
| 140,429 | - | - | - | 140,429 |
| 1,625,123 | 1,625,123 | - | 1,625,123 | - |
| $(7,322,812)$ | $(2,589,668)$ | $(3,845,455)$ | $(6,435,123)$ | $(887,689)$ |
| $(5,921,334)$ | $(2,589,668)$ | $(3,845,455)$ | $(6,435,123)$ | 513,789 |
| 585,960 | - | - | - | 585,960 |
| 16,400 | - | - | - | 16,400 |
| $(602,360)$ | - | - | - | $(602,360)$ |
| $(6,523,694)$ | $(2,589,668)$ | $(3,845,455)$ | $(6,435,123)$ | $(88,571)$ |


| 2011 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Interest / mark-up bearing |  |  | Non-interest |
|  | Maturity <br> upto one <br> year | Maturity <br> after one <br> year | Sub-total | mark up <br> bearing |

Financial assets
Long-term loans
Long-term deposits
Trade debts
Trade deposits
Other receivables
Cash and bank balances

Financial liabilities Subordinated loan Long-term financing Trade and other payables Interest and mark-up accrued Short-term borrowings

On balance sheet gap

| 4,196 | - | - | - | 4,196 |
| ---: | ---: | ---: | ---: | ---: |
| 2,825 | - | - | - | 2,825 |
| 735,847 | - | - | - | 735,847 |
| 8,975 | - | - | - | 8,975 |
| 23,891 | - | - | - | 23,891 |
| 129,919 | - | - | - | 129,919 |
| 905,653 | - | - | - | 905,653 |
|  | - | $1,000,000$ | $1,000,000$ |  |
| $1,000,000$ | - | - | - | - |
| $4,225,000$ | 850,000 | $3,375,000$ | $4,225,000$ | - |
| 832,020 | - | - | - | 445,586 |
| 445,586 | $2,092,912$ | - | $2,092,912$ | - |
| $2,092,912$ | $2,595,518)$ | $(2,942,912)$ | $(4,375,000)$ | $(7,317,912)$ |
| $(7,689,865)$ | $(2,942,912)$ | $(4,375,000)$ | $(7,317,912)$ | $(371,953)$ |

Off balance sheet items
Letters of credit

Capital commitments
Total Gap

| 437,460 | - | - | - | 437,460 |
| ---: | :---: | :---: | :---: | :---: |
| 119,090 | - | - | - | 119,090 |
| $(556,550)$ | - | - | - | $(556,550)$ |
| $(8,246,415)$ | $(2,942,912)$ | $(4,375,000)$ | $(7,317,912)$ | $(928,503)$ |

## Notes to the Financial Statements for the year ended June 30,2012

## 44. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

### 44.1 Risk management policies

The Company's objective in managing risks is the creation and protection of share holders' value. Risk is inherent in the Company's activities, but it is managed through a process of ongoing identification, measurement and monitoring, subject to risk limits and other controls. The process of risk management is critical to the Company's continuing profitability. The Company is exposed to credit risk, liquidity risk and market risk (which includes interest rate risk and price risk) arising from the financial instruments it holds.

The Company finances its operations through equity, borrowings and management of working capital with a view to maintaining an appropriate mix among various sources of finance to minimize risk.

### 44.2 Credit risk

Credit risk represents the accounting loss that would be recognized at the reporting date if counter parties fail to perform as contracted and arises principally from trade and other receivables. The Company's policy is to enter into financial contracts with reputable counter parties in accordance with the internal guidelines and regulatory requirements.

## Exposure to credit risk

The carrying amounts of the financial assets represent the maximum credit exposures. Out of total financial assets of Rs. 1,401.48 million (2011: Rs. 905.65 million), the financial assets which are subject to credit risk amounted to Rs. 1,396.92 million (2011: Rs. 901.87 million). The carrying amounts of financial assets exposed to credit risk at reporting date are as under:

|  | 2012 | 2011 |
| :--- | ---: | ---: | ---: |
|  | $\ldots . . . . . .($ Rupees in thousands)......... |  |
| Loans and deposits | 7,285 | 15,996 |
| Trade debts | $1,046,176$ | 735,847 |
| Other receivables | 143,593 | 23,891 |
| Bank balances | 199,866 | 126,132 |
| The aging of trade receivable at the reporting date is: | $1,396,920$ | 901,866 |
| Not past due |  |  |
| Past due 1-30 days | 838,946 | 512,447 |
| Past due 30-90 days | 188,209 | 203,790 |
| Past due 90 days | 12,881 | 13,746 |
|  | 6,140 | 5,864 |

To manage exposure to credit risk in respect of trade receivables, management performs credit reviews taking into account the customer's financial position, past experience and other factors. Where considered necessary, advance payments are obtained from certain parties. Sales made to certain customers are secured through letters of credit.

The exposure to banks is managed by dealing with variety of major banks and monitoring exposure limits on continuous basis. The ratings of banks ranges from AA- to AAA.

# Notes to the Financial Statements tor the yeare ended June 30,2012 

## Concentration of credit risk

Concentration of credit risk arises when a number of counter parties are engaged in similar business activities or have similar economic features that would cause their abilities to meet contractual obligation to be similarly affected by the changes in economic, political or other conditions. The Company believes that it is not exposed to major concentration of credit risk.

Impaired assets
During the year no assets have been impaired.

### 44.3 Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting its financial obligations as they fall due. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stress conditions, without incurring unacceptable losses or risking damage to the Company's reputation. The following are the contractual maturities of financial liabilities, including interest payments and excluding the impact of netting agreements, if any:

| Carrying <br> Amount | Contractual <br> Cash <br> Flows | Six months <br> or less | Six to <br> Twelve <br> months | One to <br> two <br> years | Two to <br> five <br> years | Over <br> five <br> years |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |



### 44.4 Market risk

Market risk is the risk that changes in market price, such as foreign exchange rates, interest rates and equity prices will effect the Company's income or the value of its holdings of financial instruments.
a) Currency risk

Foreign currency risk is the risk that the value of financial asset or a liability will fluctuate due to a change in foreign exchange rates. It arises mainly where receivables and payables exist due to transactions entered into in foreign currencies. The Company's exposure to foreign currency risk is as follows:

## Notes to the Financial Statements for the year ended June 30,2012

|  | 2012 | 2011 |
| :---: | :---: | :---: |
|  | .........(Rupees in thousands)......... |  |
| Trade payables | 104,943 | 80,818 |
| Foreign bills payable | 170,029 | 253,909 |
| Import credit finances | 241,664 | 1,050,916 |
| Trade debts | - | $(3,468)$ |
| Gross balance sheet exposure | 516,636 | 1,382,175 |
| Outstanding letter of credits | 599,501 | 556,040 |
| Net exposure | 1,116,137 | 1,938,215 |

The following significant exchange rates have been applied.

|  | 2012 | 2011 | 2012 | 2011 |
| :---: | :---: | :---: | :---: | :---: |
|  | Average rate |  | Reporting date rate |  |
|  | ..........(Rupees)......... |  |  |  |
| USD to PKR | 90.37 | 85. | 94.70 | 86.0 |

At reporting date, if the PKR had strengthened by $10 \%$ against the US Dollar with all other variables held constant, pre-tax profit for the year would have been higher / lower by the amount shown below, mainly as a result of net foreign exchange gain on net foreign currency exposure at reporting date.

| 2012 | 2011 | 2011 |
| :---: | :---: | :---: |
| Average rate | Reporting date rate |  | .........(Rupees in thousands).........



The weakening of the PKR against US Dollar would have had an equal but opposite impact on the pre-tax profit.
The sensitivity analysis prepared is not necessarily indicative of the effects on profit for the year and assets / liabilities of the Company.
b) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Majority of the interest rate exposure arises from long-term loans and short-term borrowings. At the balance sheet date the interest rate profile of the Company's interest-bearing financial instruments is:

| 2012 | 2011 |
| :---: | :---: |
| Effective rate | Carrying amount |

Financial liabilities
Variable rate instruments
Islamic Sukuk Certificates
Long-term loans
Short-term borrowings


## Notes to the Financial Statements tor the yeare ended Jne 30,2012

Cash flow sensitivity analysis for variable rate instruments
A change of 100 basis points in interest rates at the reporting date would have decreased / (increased) profit for the year by the amounts shown below. This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis is performed on the same basis for the prior year.

| Profit and loss |  |
| :---: | :---: |
| 100 bps |  |
| increase | 100 bps |
| decrease |  |

.........(Rupees in thousands).........
As at June 30, 2012
Cash flow sensitivity - Variable rate financial liabilities
$(41,828) \quad 41,828$
As at June 30, 2011
Cash flow sensitivity - Variable rate financial liabilities

| $(41,828)$ | 41,828 |
| ---: | ---: |
|  |  |
| $(47,566)$ | 47,566 |

The sensitivity analysis prepared is not necessarily indicative of the effects on profit for the year and assets / liabilities of the Company.

## 45. FAIR VALUE OF FINANCIAL INSTRUMENTS

The carrying values of all financial assets and liabilities reflected in the financial statements approximate their fair values. Fair value is determined on the basis of objective evidence at each reporting date. It is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable and willing parties, in an arm's length transaction.
46. CAPITAL MANAGEMENT

The Company's objectives when maintaining capital are to safeguard the entity's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders through the optimisation of the debt and equity balance.

The Company sets the amount of capital it requires in proportion to risk. The Company manages its capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Company may issue new shares or adjust the amount of dividends paid to shareholders.

The Company's management believes in maintaining appropriate mix of debt and equity capital and monitors capital on the basis of the net debt to equity ratio. The net debt is defined as long and short term borrowings offset by cash and bank balances. The equity includes ordinary and preference share capital, all types of reserves that are managed as capital and subordinated loan.
47. DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue on August 16, 2012 by the Board of Directors of the Company.

## Notes to the Financial Statements for the year ended June 30,2012

48. CORRESPONDING FIGURES

Corresponding figures have been rearranged and reclassified, wherever necessary for the purpose of comparison and for better presentation. Significant change made during the year was as follows:

Net exchange loss on import credit finances amounting to Rs. 5.68 million previously classified under the head of "Other operating charges" (note 32) has now been presented under the head "Finance cost" (note 34) as allowed under IAS 23 Borrowing cost.
49. GENERAL

Amounts have been rounded off to the nearest thousands of rupees.
MARtian.
Tasleemuddin Ahmed Batlay Director

## Shareholding Pattern as at June 30, 2012

| NO | SHAREHOLDING |  |  | TOTAL |
| :---: | :---: | :---: | :---: | :---: |
| SHARE HOLDERS | From | To |  | SHARES HELD |
| 350 | 1 | 100 | shares | 9,126 |
| 294 | 101 | 500 | shares | 93,558 |
| 180 | 501 | 1,000 | shares | 154,195 |
| 402 | 1,001 | 5,000 | shares | 998,463 |
| 114 | 5,001 | 10,000 | shares | 895,419 |
| 46 | 10,001 | 15,000 | shares | 605,624 |
| 24 | 15,001 | 20,000 | shares | 427,939 |
| 17 | 20,001 | 25,000 | shares | 401,286 |
| 10 | 25,001 | 30,000 | shares | 274,110 |
| 5 | 30,001 | 35,000 | shares | 161,022 |
| 8 | 35,001 | 40,000 | shares | 309,427 |
| 8 | 40,001 | 45,000 | shares | 343,518 |
| 8 | 45,001 | 50,000 | shares | 392,089 |
| 2 | 50,001 | 55,000 | shares | 109,306 |
| 5 | 55,001 | 60,000 | shares | 294,975 |
| 1 | 60,001 | 65,000 | shares | 65,000 |
| 2 | 65,001 | 70,000 | shares | 136,000 |
| 1 | 75,001 | 80,000 | shares | 78,561 |
| 1 | 80,001 | 85,000 | shares | 81,500 |
| 1 | 85,001 | 90,000 | shares | 86,000 |
| 3 | 95,001 | 100,000 | shares | 300,000 |
| 5 | 100,001 | 105,000 | shares | 514,916 |
| 1 | 105,001 | 110,000 | shares | 110,000 |
| 2 | 110,001 | 115,000 | shares | 224,183 |
| 1 | 115,001 | 120,000 | shares | 119,183 |
| 4 | 120,001 | 125,000 | shares | 489,400 |
| 1 | 125,001 | 130,000 | shares | 129,800 |
| 2 | 130,001 | 135,000 | shares | 267,000 |
| 2 | 140,001 | 145,000 | shares | 286,980 |
| 2 | 145,001 | 150,000 | shares | 298,500 |
| 2 | 195,001 | 200,000 | shares | 400,000 |
| 1 | 215,001 | 220,000 | shares | 217,007 |
| 1 | 250,001 | 255,000 | shares | 253,500 |
| 1 | 295,001 | 300,000 | shares | 300,000 |
| 1 | 300,001 | 305,000 | shares | 304,900 |
| 1 | 320,001 | 325,000 | shares | 325,000 |
| 1 | 355,001 | 360,000 | shares | 357,590 |
| 1 | 360,001 | 365,000 | shares | 364,925 |
| 2 | 465,001 | 470,000 | shares | 934,700 |
| 1 | 495,001 | 500,000 | shares | 500,000 |
| 1 | 525,001 | 530,000 | shares | 528,566 |
| 1 | 755,001 | 760,000 | shares | 760,000 |
| 1 | 800,001 | 805,000 | shares | 805,000 |
| 1 | 930,001 | 935,000 | shares | 935,000 |
| 1 | 960,001 | 965,000 | shares | 964,345 |
| 1 | 1,340,001 | 1,345,000 | shares | 1,343,034 |
| 1 | 1,675,001 | 1,680,000 | shares | 1,676,880 |
| 1 | 1,735,001 | 1,740,000 | shares | 1,735,329 |
| 1 | 2,355,001 | 2,360,000 | shares | 2,357,636 |
| 1 | 5,550,001 | 5,555,000 | shares | 5,552,533 |
| 1 | 5,770,001 | 5,775,000 | shares | 5,774,324 |
| 1 | 5,950,001 | 5,955,000 | shares | 5,952,112 |
| 1 | 14,015,001 | 14,020,000 | shares | 14,016,675 |
| 1 | 15,665,001 | 15,670,000 | shares | 15,667,290 |
| 1,528 |  |  | TOTAL | 70,683,426 |

## Categories of Shareholders

| SHAREHOLDERS' CATEGORY | Shares Held | Percentage |
| :--- | ---: | ---: |
| Directors, CEO and their spouses and minor children | 35,673 | 0.05 |
| Associated Companies / Undertakings and Related Parties | $43,137,864$ | 61.03 |
| NIT and ICP | $5,696,522$ | 8.06 |
| Public Sector Companies and Corporations | $2,357,736$ | 3.34 |
| Banks, Development Financial Institutions and Non-Banking Financial Institutions | $2,264,827$ | 3.20 |
| Modaraba and Mutual Funds | 823,967 | 1.17 |
| Insurance Companies | 504,900 | 0.71 |
| General Public | $11,686,899$ | 16.53 |
| Others | $4,175,038$ | 5.91 |
| TOTAL | $70,683,426$ | 100.00 |
|  |  |  |
| Shareholders holding 10\% or more voting interest | $29,683,965$ | 42.00 |

## Shareholding Information tor the vere ended unne 30,2012

ASSOCIATED COMPANIES / UNDERTAKINGS AND RELATED PARTIES
SIZA Services (Private) Limited ..... 15,667,290
SIZA (Private) Limited ..... 14,016,675
Premier Fashions (Private) Limited ..... 5,952,112
SIZA Commodities (Private) Limited ..... 5,774,324
Accuray Surgicals Limited ..... 1,343,034
Century Insurance Company Limited ..... 364,925
Gulbanoo Lakhani ..... 220
Sultan Ali Lakhani ..... 1,281
Shaista Sultan Ali Lakhani ..... 220
Babar Ali Lakhani ..... 13,587
Bilal Ali Lakhani ..... 110
Misha Lakhani ..... 110
Danish Ali Lakhani ..... 1,030
Natasha Lakhani ..... 110
Anushka Zulfigar Lakhani ..... 1,010
Sanam lqbal Lakhani ..... 926
Anika Amin Lakhani ..... 900
MUTUAL FUNDS
First Capital Mutual Fund Limited ..... 330
CDC-Trustee Pakistan Stock Market Fund ..... 466,047
Golden Arrow Selected Stocks Fund Limited ..... 357,590
DIRECTORS, CEO, THEIR SPOUSES AND MINOR CHILDREN Iqbal Ali Lakhani Chairman 1,081
Director
Zulfiqar Ali Lakhani550
Amin Mohammed Lakhani ..... Director 932Tasleemuddin A. BatlayAftab AhmadShahid Ahmed Khan
Kemal Shoaib
Director ..... 1,982
Director ..... 2,736
Director ..... 1,000
Ronak Iqbal Lakhani W/o Iqbal Ali Lakhani
Fatima Lakhani W/o Zulfigar Ali Lakhani ..... 110 ..... 110Nominee Director (NIT)NIL
Saira Amin Lakhani W/o Amin Mohammed Lakhani ..... 110
Roohi Aftab W/o Aftab Ahmad ..... 27,062
EXECUTIVES ..... 15
PUBLIC SECTOR COMPANIES AND CORPORATIONS ..... 2,357,736
BANKS, DEVELOPMENT FINANCIAL INSTITUTIONS, NON-BANKING FINANCIAL INSTITUTIONS, INSURANCE COMPANIES, TAKAFUL, ..... 2,769,727 MODARABA AND PENSION FUNDS
SHAREHOLDERS HOLDING 5\% OR MORE VOTING INTEREST
SIZA Services (Private) Limited ..... 15,667,290
SIZA (Private) Limited ..... 14,016,675
Premier Fashions (Private) Limited ..... 5,952,112
SIZA Commodities (Private) Limited5,774,324
National Bank of Pakistan, Trustee Department ..... 5,552,533

## FORM OF PROXY

I/We

of | a member of CENTURY PAPER \& $\quad$ BOARD MILLS |
| :--- |
| hereby appoint |

of $\qquad$
or failing him $\qquad$
of $\qquad$
to act as my/our proxy and to vote for me/us and on my/our behalf at the Annual General Meeting of the Shareholders of the Company to be held on the 04th day of October 2012 and at any adjournment thereof.

Signed this day of $\qquad$ 2012.

| Folio <br> No. | CDC Participant <br> ID No. | CDC Account/ <br> Sub-Account No. | No. of <br> shares held |
| :--- | :---: | :---: | :---: |
|  |  |  |  |
|  |  |  |  |

Witness 1
Signature $\qquad$
Name $\qquad$
CNIC No. $\qquad$
Address $\qquad$

## Witness 2

Signature $\qquad$
Name $\qquad$
CNIC No. $\qquad$
Address $\qquad$

Notes:

1. The Proxy must be a member of the Company.
2. The signature must tally with the specimen signature/s registered with the Company.
3. If a proxy is granted by a member who has deposited his/her shares into Central Depository Company of Pakistan Limited, the proxy must be accompanied with participant's ID number and account/subaccount number alongwith attested photocopies of Computerized National Identity Card (CNIC) or the Passport of the beneficial owner. Representatives of corporate members should bring the usual documents required for such purpose.
4. The instrument of Proxy properly completed should be deposited at the Registered Office of the Company situated at Lakson Square, Building No. 2, Sarwar Shaheed Road, Karachi not less than 48 hours before the time of the meeting.


то,
THE COMPANY SECRETARY
CENTURY PAPER \& BOARD MILLS LIMITED
LAKSON SQUARE, BUILDING NO. 2,
SARWAR SHAHEED ROAD, KARACHI-74200.

Century Paper \& Board Mills Limited

Head Office,
Registered Office,
Corporate Office \& Regional Sales Office (South)
Lakson Square Building No. 2, Sarwar Shaheed Road,
Karachi - 74200, Pakistan
Phone: (021) 35698000 Fax: (021) 35681163, 35683410
Regional Sales Office (North)
14-Ali Block, New Garden Town,
Lahore - 54600, Pakistan.
Phone: (042) 35886801-4 Fax: (042) 35830338
Mills
62 KM, Lahore-Multan Highway-N5, District Kasur, Pakistan
Phone: (049) 4511464-5, (049) 4510061-2 Fax: (049) 4510063
E-mail: info@centurypaper.com.pk
Website: www.centurypaper.com.pk

