Annual Report 2015





Trust Investment Bank Limited









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Vision & Mission Statement

Vision

Our purpose is to help our clients make financial decisions with confidence. We use our resources to develop effective solutions and services for our clients.

Mission

We are determined to be the best financial services company. We focus on wealth, asset management, investment banking and securities businesses. We continually earn recognition and trust from clients, shareholders and staff through our ability to anticipate learn our shape our future. We share a common ambition to succeed by delivering quality in what we do. We foster a distinctive, meritocractic culture of ambition, performance and learning as this attracts, retains and develops the best talent for our company. By growing both our client and our talent team, we add sustainable value for our shareholders.

Our purpose is to help our clients meet their goals. Our goal is to achieve excellence in what we do as individuals and as a firm.

We will succeed if our ideas are the best: our execution of those ideas and our service to clients are second to none: and if we attract the best people and give them the encouragement and opportunity to develop their talents.

We will succeed if we are committed to an open environment that prizes diversity of opinion and encourages every one of us to independent thought and objectively.

We are stronger as a whole than as individuals, and we will succeed if we are collaborative, contributing members of the same team. We are each responsible for the well being of the firm, our integrity will not be compromised.



Company Information

Board of Directors

Mr. Asif Kamal Mr. Tariq Husain

Syed Sajjad Hussain Rizvi Mr. Mamoon-ur-Rashid Qureishi

Mr. Abdul Shakeel Mr. Asad Ali Kazmie Mr. Ahsan Rafique

Audit Committee

Syed Sajjad Hussain Rizvi Chairman
Mr. Abdul Shakeel Member
Mr. Mamoon-ur-Rashid Qureishi Member

Company Secretary

Zahra Khalid

Chief Financial Officer

Zahra Khalid

Auditors

Zahid Jamil & Company Chartered Accountants

Legal Advisor

Chaudhry Mahmood-ur-Rehman

Registrars

CORPLINK (PVT.) LTD.

1-K Commercial, Model Town, Lahore
+92-42-35916714
+92-42-35916719
Corplink786@gmail.com
Shares@corplink.com.pk

Registered & Head Office

6th Floor, M. M. Tower, 28-A/K, Gulberg-II, Lahore.

Tel: 042-3581 7601-05 Fax: 042-3581 7600

Email: info@trustbank.com.pk Website: www.trustbank.com.pk Director
Director
Director
Director

Director

Director/Chief Executive Officer

Branch Network

1. Faisalabad Branch

1st Floor, 16-Chenab Market, Near UBL, Main Susan Road, Faisalabad.

Tel: 041-8503306 Fax: 041-8737431

2. Multan Branch

22-A, Main Vehari Road, Near Coca Cola Factory, Multan.

3. Islamabad Branch

Suit No.306, 3rd Floor, ISE Tower, Jinnah Avenue, Blue Area, Islamabad.

Tel: 051-2894562 Fax: 051-2894561



Notice of Annual General Meeting

Notice is hereby given that 24th Annual General Meeting of Trust Investment Bank Limited will be held on Friday, October 30, 2015 at 04:00 p.m. at Hotel Sunfort, 72-D/1, Commercial Zone, Liberty Market, Gulberg-III, Lahore, to transact the following business:

ORDINARY BUSINESS:

- i) To confirm the minutes of 23rd Annual General Meeting held on October 31, 2014.
- ii) To receive, consider and adopt the audited accounts of the Bank for the year ended June 30, 2015 together with Directors' and Auditors' Report thereon.
- iii) To appoint the Auditors of the Bank for the year ending June 30, 2016 and to fix their remuneration.

SPECIAL BUSINESS:

Iv) To consider, and if deemed fit, to pass the following resolutions as Special Resolutions with or without any modifications, addition or deletion:

Whereas, this proposed resolution had already passed in EOGM dated September 21, 2013.

And whereas, Trust Investment Bank Limited (the "Company") issued 30,650,000 Preference Shares-Series "A" (Nonvoting) of Rs.10/- each carrying preferential right of dividend @KIBOR plus 1 p.a. on cumulative basis in accordance with the approval given by the shareholders of the Company through a Special Resolution passed in their Extraordinary General Meeting held on August 25, 2009 and subsequent approval granted by the Securities and Exchange Commission of Pakistan.

And whereas the Company received call from its preference shareholder for the conversions of preference shares into ordinary shares at determined ratio (including accumulated un-paid dividend) after its last anniversary in accordance with the terms and conditions of the issue of preference shares.

And whereas, the Company send a notice to all the preference shareholders to obtain their consent for the conversion of the preference shares in to ordinary shares of the Company.

And whereas, the company received positive consent of 77% of preference shareholders

And whereas, the conversion dates of preference shares into ordinary shares was due after June 30, 2015 (5th Anniversary). Accordingly, the Board of Directors decided to close the share transfer books of Preference Shares from October 24, 2015 to October 30, 2015 (both days inclusive).

And whereas the existing total outstanding 30,650,000 preference shares to preference shareholders for conversion of their preference shares into ordinary shares with the following working towards conversion of preference shares into ordinary shares:-

| Description of Conversion | Rupees | Shares |
|--|-------------|------------|
| Total value of each preference share accrued up to October | 306,500,000 | 30,650,000 |
| 23, 2015 | | |
| Add: Accumulated dividend (from May 2010 to September 8 | 85,890,355 | 8,589,035 |
| 30, 2013) on total preference shares | | |
| Total value of preference shares accrued up to September | 392,390,355 | 39,239,036 |
| 30, 2013 | | |

Therefore, it is hereby Resolved that the Company be and is hereby authorized to offer conversion of preference shares into ordinary shares of Rs.10/- each to the preference shareholders of the Company at the abovementioned value in accordance with the terms and conditions attached to the preference shares.

And whereas, this resolution is being passed for the compliance of term sheet.



Further Resolved that 39,239,036 ordinary shares be and are hereby allotted by way of (full conversion of 30,650,000 preference shares against total Preference Shares-Series "A" (non-voting) and against the amount to Rs. 85,890,355 dividend payable up to September 30, 2013).

Further Resolved that the formalities for further issue of capital be and hereby complied with.

Further Resolved that Chief Executive or Secretary of the Company be and are hereby authorized to take all necessary actions and steps for making the conversion of Preference Shares into the ordinary shares of the Company and to take actions as they may consider necessary and/or expedient for implementation and to give full force to the abovementioned resolutions and to do all such acts, deeds and things as may be required for conversion of preference shares including but not limited to issuing notices, making announcements, conversion of shares and issuance of ordinary shares to the preference shareholders and filing of all the requisite statutory returns, communication with the Securities & Exchange Commission of Pakistan, Stock Exchanges, Central Depository Company of Pakistan Ltd and all other concerned departments and executing documents and other papers as may be required in connection therewith.

I) To transact any other business with the permission of the Chair.

On Behalf of the Board

Lahore: October 09, 2015 (Company Secretary)

Notes:

- 1) The share transfer books of the Bank will remain closed from October 23, 2015 to October 30, 2015 (Both days inclusive).
- 2) A member of the Bank entitled to attend and vote at the meeting may appoint another member as his/her proxy to attend and vote in his/her place. Proxies in order to be effective must be received at the registered office of the Bank, duly stamped and signed, not less than 48 hours before the time of the meeting.

A) For Attending the Meeting:

- i) In case of individuals, the account holder or sub-account holder shall authenticate his identity by showing his original CNIC or original passport along with Participant's ID number and their account numbers at the time of attending the meeting.
- ii) In case of Corporate entity, the board of director's resolution/power of attorney with specimen signature of the nominee shall be produced (unless it has been provided earlier) at the time of the meeting.

B) For Appointing Proxies:

- i) The member entitled to attend the meeting is entitled to appoint a proxy to attend for him/her. No person shall act as a proxy, who is not a member of the Bank except corporate entity may appoint a person who is not a member.
- ii) The instrument appointing a proxy should be signed by the members or his/her attorney duly authorized on writing. If the member is a corporate entity, its common seal is should be affixed on the instrument.
- Iii) The proxy form shall be witnessed by two persons whose names, addresses and CNIC numbers shall be mentioned on the form.
- iv) Attested copies of CNIC or the passport of the beneficial owners and the proxy shall be furnished with the proxy form.
- v) The proxy shall produce his/her original CNIC or original passport at the time of the meeting.
- vi) In case of corporate entity, the Board of Director's resolution/power of attorney with specimen signature shall be submitted (unless it has been provided earlier) along with proxy form to the Bank.

STATEMENT UNDER SECTION 160 (1) (b) OF THE COMPANIES ORDINANCE, 1984

Statement Under Section 160(1)(b) has sent to share holders along with the notice of the meeting.



Directors' Report

On the behalf of Board of Directors, I am pleased to present the 24th Annual Report of Trust Investment Bank Limited for the financial year ended, June 30, 2015. The summarized financial results for the year ended June 30, 2015 are as under:

Financial Highlights:

| | For the | financial year ended |
|------------------------------|---------------|----------------------|
| Particular | June 30, 2015 | June 30, 2014 |
| | (Ru | pees in millions) |
| Operating Expenses | 75 | 77 |
| Profit before taxation | 14.795 | 6.252 |
| Profit after taxation | 13.963 | 4.819 |
| Earnings per Share (Basic) | Rs. 0.19 | Rs. 0.08 |
| Earnings per Share (Diluted) | Rs. 0.17 | Rs. 0.05 |
| Liabilities against COI's | 1,223 | 1,330 |
| Equity | 1,116 | 743 |

Performance Review:

FY 2015 was a year in which Board and management took tough decisions to drive a turnaround in performance by tackling barriers. The Board strongly supports the renewed strategic road map and look forward to sustain long term growth.

The Board of directors and management has critically analyzed the present situation and are making efforts to improve the revenue stream, efficiency and optimal utilization of resources, expedite recoverability of receivables and reduce expenses. The results of the efforts are encouraging as is evident from the fact that the TIBL has managed to improve its basic and diluted earnings per share for the current year Rs. 0.19 and Rs. 0.17 as compare to the previous year's Rs. 0.08 and Rs. 0.05 respectively, profit before tax for the year has been increased from Rs. 6.252 million to 14.795 million and profit after tax for the year has been increased from Rs. 4.819 million to 13.963 million and liabilities against COI's have been declined from Rs. 1,330 million to Rs. 1,223 million respectively.

Markup has not been accrued in many cases because of rescheduling, restructuring and or matters under litigations, further the Company has planned to convert its existing debt including mark-up of preference shares into ordinary shares. The necessary steps for the said conversion have already been initiated by the Company. With the foresaid conversion, the management of the Company envisages that sufficient financial resources will be available for the continuing operations and it is expected to operate profitably.

Auditors emphasized on treatment of Redeemable Preference Shares as a part of equity, in view of the requirements of Companies Ordinance, 1984. The matter of its clarification will be dealt in accordance with the clarification from Securities and Exchange Commission of Pakistan (SECP).

"Deferred Tax Asset" had arisen due to the temporary differences between the accounting and tax base of the certain financial statements components and was becoming permanent in nature due to their non-adjustability so far. Therefore it has been reversed during the year by restating the statement of changes in equity as per International Accounting Standard being issued



by the International Accounting Standard Board and adopted by the SECP. However, its effect on Balance Sheet remains the same.

As per NBFC Regulations, the magnitude of term "equity" encompasses subordinated loan to reinforce broad picture of Minimum Equity Requirement (MER). In that scenario, TIBL is equity complied.

During the year, TDL shares has been derecognized as subordinated loan, however, shares are still in TIBL possession until the formal approval from SECP.

Future Prospect:

Bank is gradually coming out of the turmoil it was facing since 2011. Bank for two consecutive years is showing nominal profits for the last 5 years. The adversity surrounding the bank is gradually fading out. Board is fairly of the view that bank will progress in coming years and signs of its revival are obvious.

Application for the renewal of its Investment Financial Services (IFS) license is pending with SECP for approval and management intends to approach PACRA to join the public rating report next year. In the long run Bank will attain its position that it was used to enjoy in past year.

Corporate Social Responsibility:

TIBL fairly understand its responsibilities toward the society and had been desirous to play a vital role. Unfortunately in 2015, TIBL contribution was not very significant. But it expected that in coming years TIBL will perform in a prominent fashion.

Code of Corporate Governance:

The Board and the management are committed not only to comply with the requirement but to implement the Code of Corporate Governance in letter and spirit. The Board and management are fully cognizant with their responsibilities and monitoring Company's operation and performance to enhance the accuracy, comprehensiveness and transparency of financial and non-financial information. The following statements are a manifestation of its commitment towards compliance with best practices of Code of Corporate Governance:

- a. These financial statements present fair and true picture of its affairs.
- b. Proper books of accounts have been maintained as required by the Companies Ordinance, 1984.
- c. Appropriate accounting policies have been consistently applied in preparation of financial statements, and accounting estimates are also based on reasonable and prudent judgment.
- d. International Accounting Standards, as applicable in Pakistan, have been followed in preparation of financial statements.
- e. The system of internal control is sound in design and has been effectively implemented by the management and monitored by internal and external auditor as well as Audit Committee. The Board reviews the effectiveness of established internal control through Audit Committee and further improvement in the internal control systems, wherever required.
- f. There has been no material departure from the best practices of the Corporate Governance as detailed in the Listing Regulations.
- g. Key operating and financial data of last six years, in summarized form, is annexed.
- h. Information about outstanding taxes and other government levies are given in related note(s) to the accounts.



i. During the year under review, five (05) meetings of the Board of Directors were held. The attendance by each Director is as follows:

| Name of Director | Designation | Meeting Attended |
|---------------------------|----------------|-------------------------|
| M. A. CV | Discortion | 0 |
| Mr. Asif Kamal | Director | 0 |
| Mr. Ahsan Rafique | ChiefExecutive | 5 |
| Mr. Asad Kazmi | Director | 5 |
| Mr. Mamoon-Ur-Rashid | Director | 5 |
| Syed Sajjad Hussain Rizvi | Chairman | 5 |
| Mr. Tariq Hussain | Director | 0 |
| Mr. Abdul Shakeel | Director | 5 |

Leaves of absence were granted to the directors who could not attend the Board of Directors' Meetings.

- j. The Statement of Code of Ethics and Business Practices has been developed and acknowledged by the directors and employees of the Company.
- k. All the major decisions relating to investment or disinvestment of funds, changes in significant policies and overall corporate strategies, appointment, remuneration and terms & conditions of appointment of Chief Executive Officer and Executive Directors are taken by the Board of Directors.
- 1. The Audit Committee continued to function in compliance with the Code of Corporate Governance and it comprises the following members. All members are non-executive directors out of which one is independent director.

| Sr. No. | Name | Designation |
|---------|--------------------------------|-------------|
| 1. | Syed Sajjad Hussain Rizvi | Chairman |
| 2. | Mr. Abdul Shakeel | Member |
| 3. | Mr. Mamoon-ur-Rasheed Qureishi | Member |

Leaves of absence were granted to the directors who could not attend the Board of Directors' Meetings.

Term of reference of the Audit Committee has been formulated by the Board of Directors in accordance with the Code of Corporate Governance.



Pattern of Share Holding:

A statement of the pattern of shareholding of certain classes as per Section 236 of the Companies Ordinance, 1984 whose disclosure is required under the reporting frame work is annexed. Detail of number of shares held by the director and officers of the Bank is also annexed.

Audit Committee:

The internal control framework has been effectively implemented through an independent in-house Internal Audit function established by the Board. The Audit Committee has ensured the achievement of operational, compliance and financial reporting objectives, safeguarding of the assets of the Bank and the shareholders wealth through effective financial, operational and compliance controls and risk management at all levels within the Bank. The Head of Internal Audit has direct access to the Chairman of the Audit Committee, and has ensured staffing of personnel with sufficient internal control system experience. The coordination between External and Internal Auditors was facilitated to ensure efficiency and contribution to the Bank's objectives, including a reliable financial reporting system and compliance with laws & regulations.

External Audit:

The statutory auditors of the Bank, Zahid Jamil & Company, Chartered Accountants, have completed their audit assignment of the "Bank's Financial Statements" and the "Statement of Compliance with the Code of Corporate Governance" for the financial year ended June 30, 2015.

Acknowledgement:

The Board places on record its gratitude for the hard work and dedication of employees of the company. The board also appreciates and acknowledges the assistance, guidance and cooperation of all stakeholders, valuable customers and shareholders for entrusting their confidence in the Bank which give strength to face the challenging times. We would also thanks to SECP for their continued support and patronage extended during the challenging period. The Board is confident that with the persistent cooperation by the SECP and committed efforts of the employees, the Bank shall be able to pursue its corporate objectives with renewed vigor.

For and on behalf of the Board of Directors

Lahore October 06, 2015

Ahsan Rafique
President & Chief Executive Officer



Six Years Financial Summary

(Rupees in million)

| | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 |
|------------------------------------|---------|---------|---------|---------|-------|---------|
| Operational Results | | | | | | |
| Total Lease Business Term Finances | - | - | - | 27 | 1,002 | 2,101 |
| Revenues | 43 | 116 | 63 | 253 | 660 | 475 |
| Financial Expenses | 3 | 13 | 52 | 547 | 587 | 686 |
| Total Expenses | 111 | 111 | 209 | 724 | 754 | 869 |
| \Profit/(loss) before tax | 14 | 5 | (149) | (1,002) | 183 | (905) |
| \Profit/(loss) after tax | 13 | 4 | (149) | (1,004) | 166 | (702) |
| | | | | | | |
| Balance Sheet | | | | | | |
| Total Asstes | 4,409 | 4,687 | 4,454 | 3,869 | 5,381 | 5,906 |
| Paid-up Capital | 892 | 892 | 892 | 892 | 892 | 892 |
| Reserves | (2,494) | (1,991) | (1,992) | (1,834) | (792) | (917) |
| Total Equity | 1,134 | 1,260 | 595 | (541) | 501 | 376 |
| | | | | | | |
| Earning Per Share | 0.19 | 0.07 | (2.56) | (17.93) | 2.12 | (12.16) |
| Book Value per Share | 0.17 | 14.13 | 10.43 | (14.47) | 3.32 | 1.19 |
| Book value per Share | 0.17 | 11.13 | 10.13 | (11.17) | 3.32 | 1.17 |
| Dividend | | | | | | |
| Cash Dividend | Nil | Nil | Nil | Nil | Nil | Nil |
| Stock Devidend | Nil | Nil | Nil | Nil | Nil | Nil |

^{*} based on No. of shares outstanding at each year ended.



Pattern of Shareholding

As at June 30, 2015

| Number of | Shareholding | | Total Number of | Percentage | |
|--------------|--------------|------------|-----------------|------------|--|
| Shareholders | From | То | Shares Held | | |
| 436 | 1 | 100 | 18,742 | 0.03% | |
| 644 | 101 | 500 | 172,690 | 0.23% | |
| 317 | 501 | 1,000 | 237,283 | 0.32% | |
| 624 | 1,001 | 5,000 | 1,475,704 | 1.99% | |
| 93 | 5,001 | 10,000 | 712,484 | 0.96% | |
| 42 | 10,001 | 15,000 | 531,481 | 0.72% | |
| 25 | 15,001 | 20,000 | 465,034 | 0.63% | |
| 21 | 20,001 | 25,000 | 491,385 | 0.66% | |
| | | | | | |
| 10 | 25,001 | 30,000 | 278,781 | 0.38% | |
| 9 | 30,001 | 35,000 | 291,189 | 0.39% | |
| 6 | 35,001 | 40,000 | 229,165 | 0.31% | |
| 3 | 40,001 | 45,000 | 127,158 | 0.17% | |
| 2 | 45,001 | 50,000 | 97,791 | 0.13% | |
| 3 | 50,001 | 55,000 | 158,552 | 0.21% | |
| 1 | 55,001 | 60,000 | 55,478 | 0.07% | |
| 2 | 65,001 | 70,000 | 135,276 | 0.18% | |
| 3 | 70,001 | 75,000 | 219,821 | 0.30% | |
| 4 | 75,001 | 80,000 | 312,500 | 0.42% | |
| 2 | 95,001 | 100,000 | 200,000 | 0.27% | |
| 2 | 100,001 | 105,000 | 205,145 | 0.28% | |
| 1 | 110,001 | 115,000 | 112,222 | 0.15% | |
| 1 | 145,001 | 150,000 | 150,000 | 0.20% | |
| 1 | 165,001 | 170,000 | 170,000 | 0.23% | |
| 1 | 195,001 | 200,000 | 200,000 | 0.27% | |
| 1 | 200,001 | 205,000 | 203,067 | 0.27% | |
| 2 | 205,001 | 210,000 | 415,500 | 0.56% | |
| 1 | 225,001 | 230,000 | 229,000 | 0.31% | |
| 1 | | 280,000 | 276,000 | 0.37% | |
| | 275,001 | | | | |
| 1 | 295,001 | 300,000 | 300,000 | 0.40% | |
| 2 | 320,001 | 325,000 | 650,000 | 0.88% | |
| 1 | 325,001 | 330,000 | 327,200 | 0.44% | |
| 1 | 345,001 | 350,000 | 349,000 | 0.47% | |
| 1 | 470,001 | 475,000 | 473,500 | 0.64% | |
| 1 | 495,001 | 500,000 | 499,000 | 0.67% | |
| 1 | 670,001 | 675,000 | 675,000 | 0.91% | |
| 1 | 705,001 | 710,000 | 707,000 | 0.95% | |
| 1 | 995,001 | 1,000,000 | 1,000,000 | 1.35% | |
| 1 | 1,085,001 | 1,090,000 | 1,087,847 | 1.47% | |
| 1 | 1,245,001 | 1,250,000 | 1,250,000 | 1.69% | |
| 1 | 1,360,001 | 1,365,000 | 1,364,500 | 1.84% | |
| 1 | 1,645,001 | 1,650,000 | 1,650,000 | 2.23% | |
| 1 | 1,855,001 | 1,860,000 | 1,858,966 | 2.51% | |
| 1 | 2,495,001 | 2,500,000 | 2,500,000 | 3.37% | |
| 1 | 2,500,001 | 2,505,000 | 2,500,001 | 3.37% | |
| 1 | 2,565,001 | 2,570,000 | 2,567,242 | 3.46% | |
| 1 | 2,775,001 | 2,780,000 | 2,779,750 | 3.75% | |
| 1 | 2,995,001 | 3,000,000 | 3,000,000 | 4.05% | |
| 1 | 3,540,001 | 3,545,000 | 3,544,210 | 4.78% | |
| 1 | 4,350,001 | 4,355,000 | 4,354,601 | 5.87% | |
| 1 | 5,700,001 | 5,705,000 | 5,702,312 | 7.69% | |
| 1 | | | | | |
| | 7,105,001 | 7,110,000 | 7,106,551 | 9.59% | |
| 1 | 7,495,001 | 7,500,000 | 7,500,000 | 10.12% | |
| 1 | 12,205,001 | 12,210,000 | 12,209,742 | 16.47% | |
| 2,284 | | | 74,127,870 | | |
| | | | | | |



Categories of Shareholders

As at June 30, 2015

| Categories of Shareholders | Shares Held | Percentage |
|--|-------------|------------|
| DIRECTORS, CEO THEIR SPOUSES & MINOR CHILDREN: | | |
| MR. AHSAN RAFIQUE | 500 | 0.0007% |
| SYED SAJJAD HUSSAIN RIZVI | 500 | 0.0007% |
| MR. MAMOON-UR-RASHID QURESHI | 500 | 0.0007% |
| MR.ASAD ALI KAZMIE | 500 | 0.0007% |
| MR. ABDUL SHAKEEL | 500 | 0.0007% |
| MR. TARIQ HUSAIN | 500 | 0.0007% |
| MR. ASIF KAMAL (CDC) | 7,106,551 | 9.5869% |
| MICHOL MINILE (CDC) | 7,109,551 | 9.5909% |
| ASSOCIATED COMPANIES: | 7,107,551 | 7.570770 |
| GENESIS SECURITIES (PVT.) LTD. (CDC) | 12,209,742 | 16.4712% |
| MR. ZAHID RAFIQUE (CDC) | 5,702,312 | 7.6925% |
| MR. ZAHID RAFIQUE (CDC) | 93 | 0.0001% |
| 2 | 17,912,147 | 24.1638% |
| BANKS, DEVELOPMENT FINANCIAL INSTITUTIONS, | | |
| NON BANKING FINANCIAL INSTITUTIONS: | | |
| THE BANK OF KHYBER | 7,500,000 | 10.1177% |
| THE BANK OF PUNJAB | 1,448 | 0.0020% |
| ALLIED BANK LIMITED | 2,500,000 | 3.3726% |
| BANK AL-FALAH LIMITED | 1,250,000 | 1.6863% |
| MUSLIM COMMERCIAL BANK LIMITED | 24,575 | 0.0332% |
| N.B.P TRUSTEE DEPARTMENT | 100 | 0.0001% |
| FIDELITY INVESTMENT BANK LIMITED | 4,403 | 0.0059% |
| NATIONAL BANK OF PAKISTAN A/C (NDFC) | 2,185 | 0.0029% |
| NATIONAL DEVELOPMENT LEASING | 2,132 | 0.0029% |
| M/S AL-TOWFEEK INVS BANK LTD | 212 | 0.0003% |
| KASB FUNDS LIMITED | 3,000,000 | 4.0471% |
| ESCORTS INVESTMENT BANK LIMITED (CDC) | 302 | 0.0004% |
| | 14,285,357 | 19.2712% |
| NIT & ICP, INSURANCE COMPANIES, INVESTMENT | 16,112,257 | 21.7358% |
| COMPANIES, MODARBAS, JOINT STOCK COMPANIES, | | |
| FOREIGN COMPANIES, OTHERS | 10.500.550 | |
| SHARES HELD BY THE GENERAL PUBLIC: | 18,708,558 | 25.2382% |
| TOTAL | 74,127,870 | 100.0000% |
| SHAREHOLDERS HOLDING 10% OR MORE OF TOTAL CAPITAL: | | |
| GENESIS SECURITIES (PVT.) LTD. (CDC) | 12,209,742 | 16.4712% |
| THE BANK OF KHYBER | 7,500,000 | 10.1177% |
| THE BANK OF KITTBEK | 19,709,742 | 26.5888% |
| SHAREHOLDERS HOLDING 5% OR MORE OF TOTAL CAPITAL: | 19,709,712 | 20.200070 |
| GENESIS SECURITIES (PVT.) LTD. (CDC) | 12,209,742 | 16.4712% |
| THE BANK OF KHYBER | 7,500,000 | 10.1177% |
| MR. ASIF KAMAL (CDC) | 7,106,551 | 9.5869% |
| MR. ZAHID RAFIQUE (CDC) | 5,702,405 | 7.6927% |
| SWICH SECURITIES (PVT) LIMITED (CDC) | 4,354,601 | 5.8744% |
| S. Tell Section (1 + 1) Elimines (CDC) | 36,873,299 | 49.7428% |
| | 00,070,200 | 124/320/0 |



Financial Statements

Trust Investment Bank Limited

(For The Year Ended June 30, 2015)



Statement of Compliance With Best Practices of the Code of Corporate Governance

This statement is being presented to comply with the best practices of the Code of Corporate Governance (the Code) contained in Regulation No.35 of Listing Regulation of Karachi, Lahore and Islamabad Stock Exchanges for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The Company has applied the principles contained in the Code in the following manner:

- 1. The Company encourages representation of independent non-executive directors and directors representing minority interests on its Board of Directors. At present the Board includes four independent and non-executive directors, two non-executive directors and one executive director.
- 2. The directors have confirmed that none of them is serving as a director in more than seven listed companies, including this Company.
- 3. All the directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange and has been declared as a defaulter by that stock exchange.
- 4. During the year two casual vacancies of the directors were duly filled and the Company has fulfilled all corporate and legal requirements and file necessary returns within stipulated time period.
- 5. The Company has prepared a 'Statement of Ethics and Business Practices' which has been signed by all the directors of the Company. The statement has been circulated to all employees of the Company for their awareness and all of them have signed it as acknowledgement of their understanding.
- 6. The Board has developed a Vision/Mission Statement, Core Values, Strategies & Business Plan, Overall Corporate Strategy and Significant Policies of the Company. A complete record of particulars of Significant Policies and board decision along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO, CFO, Company Secretary, Head of Internal Audit and other executives, have been taken by the Board.
- 8. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of meetings were appropriately recorded and circulated.
- 9. The directors are conversant with the corporate matters and well aware of their duties and responsibilities. The Bank arranged orientation course for its Directors during the year to apprise their duties and responsibilities.
- 10. During the year appointment of Chief Financial Officer was made consequent to the resignation. The remuneration, terms and conditions of employment of Chief Financial Officer and Company Secretary have been determined by the Board of Directors.



- 11. The Directors' Report for this year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Company were duly endorsed by CEO and CFO before approval of the Board.
- 13. The Directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
- 14. The Company has complied with all the corporate and financial reporting requirements of the Code.
- 15. The Board has formed an Audit Committee. It comprises three members. Consist of two non-executive directors including the Chairman of the Committee and one executive director.
- 16. The meetings of the Audit Committee were held at least once every quarter prior to approval of interim and final results of the Company and as required by the Code. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 17. The Board has set-up an effective internal audit function managed by suitably qualified and experienced personnel who are conversant with the policies and procedures of the Company and are involved in the internal audit function on a full time basis.
- 18. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the Quality Control Review program of the Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by ICAP.
- 19. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 20. We confirm that all other material principles contained in the Code have been complied with.

On behalf of the Board

Lahore June 30, 2015 Zahra Khalid Company Secretary



Review Report To The Members

On Statement Of Compliance With Best Practices Of Code Of Corporate Governanace

We have reviewed the statement of compliance with the best practices contained in the Code of Corporate Governance prepared by the Board of Directors of **TRUST INVESTMENT BANK LIMITED** to comply with the listing regulation No. 35 of Karachi Stock Exchange and Lahore Stock Exchange where the Company is listed.

The responsibility of compliance with the Code of Corporate Governance is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the statement of Compliance reflects the status of Company's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Company personnel and review of various documents prepared by the company to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We have not carried out any special review of the internal control system to enable us to express an opinion as to whether the Board's statement on internal control covers all controls and the effectiveness of such internal controls.

Further, Sub-Regulation (x) of Listing Regulations 35 notified by the Karachi and Lahore Stock Exchanges require the Company to place before the board of directors for their consideration and approval related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price recording proper justification for using such alternate pricing mechanism. Further, all such transactions are also required to be separately placed before the audit committee. We are only required and have ensured compliance of requirement to the extent of approval of related party transactions by the board of directors and placement of such transactions before the audit committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, except for the matter discussed in paragraph "a" below nothing has come to our attention, which causes us to believe that the statement of compliance does not appropriately reflect the company's compliance, in all material respects, with the best practices contained in the code of Corporate Governance for the year ended June 30, 2015.

a) None of the director's has obtained a certification under any director's training program offered by institutions local or foreign that meet the criteria specified by the SECP;

We have also expressed an adverse opinion in our audit report to the financial statements for the year ended June 30, 2015.

LAHORE: CHARTERED ACCOUNTANTS

Date: October 06, 2015 (Engagement Partner: Muhammad Amin)



Auditors' Report To The Members

We have audited the annexed balance sheet of **TRUST INVESTMENT BANK LIMITED** as at **JUNE 30, 2015** and the related profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that, except for the matters referred to in paragraphs (a) and (b) below, we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

Except for the effects, if any, of the matters referred to in paragraphs (a) and (b) below, we conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that-

- a) as described in note 1.1.2 to the financial statements, the financial statements have been prepared on going concern basis. As at balance sheet date, the Company has accumulated losses amounting to Rs. 2,781.030 million (2014: Restated Rs. 2,792.683 million), shareholder's equity is negative by Rs. 1,672.028 million (2014: Restated Rs.1,614.800 million), its current liabilities exceed its current assets by Rs. 1,769.816 million (2014: Rs. 729.577 million) and overdue installments of financing from banking companies & financial institutions and term finance certificates (TFC) are amounting to Rs. 1,077.668 million (2014: 1,141.695 million). The company is facing operational & financial crisis. Moreover, as mentioned in note of contingencies to the financial statements, the company is defendant / petitioner in various law suits and the company has not charged markup amounting to Rs. 889.449 million on various financings / investments due to pending litigations. These factors, along with matters mentioned in paragraph (b) below, indicate a material uncertainty which may cast significant doubt on the company's ability to continue as a going concern and therefore it may be unable to realize its assets and discharge its liabilities in normal course of business. The financial statements, however, do not disclose this fact and any adjustment to that effect;
- b) during the year, management has reversed the deferred tax asset amounting to Rs. 515.932 million by restating the statement of changes in equity instead of profit and loss account. As per IAS -12 "Income Taxes" reversals of temporary differences should be routed from the same component of financial statements via which it originated, in the year in which conditions creating the deferred tax no longer exist. Had the company followed the requirements of IAS -12 "Income Taxes", the profit for the year would have been decreased by Rs. 515.932 million;
- c) in our opinion, except for the effects, if any, of the matters referred to in paragraphs (a) and (b) above, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984;



- d) in our opinion, except for the effects, if any, of the matters referred to in paragraphs (a) and (b) above-
- i. the balance sheet and profit and loss account together with the notes thereon, have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied.
- ii. the expenditures incurred during the year were for the purpose of the Company's business; and
- iii. the business conducted, investments made and the expenditures incurred during the year were in accordance with the objects of the Company;
- e) in our opinion and to the best of our information and according to the explanations given to us, because of the matters as discussed in paragraphs '(a)' and '(b)' above, the balance sheet, profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof, do not conform with approved accounting standards as applicable in Pakistan, and, do not give the information required by the Companies Ordinance, 1984, in the manner so required and respectively do not give a true and fair view of the state of the Company's affairs as at JUNE 30, 2015 and of the profit, comprehensive income, its cash flows and changes in equity for the year then ended; and
- f) in our opinion no Zakat was deductible at source under the Zakat and Usher Ordinance, 1980-(XVIII of 1980).

Notwithstanding our adverse opinion, we draw attention to:

I. Note # 18.3, Preference shares have been treated as part of equity in view of the requirements of the Companies Ordinance, 1984 and the matter of its classification will be dealt in accordance with the clarification sought by the Institute of Chartered Accountants of Pakistan from the Securities and Exchange Commission of Pakistan.

LAHORE: CHARTERED ACCOUNTANTS

Date: October 06, 2015 (Engagement Partner: Muhammad Amin)



BALANCE SHEET

AS AT JUNE 30, 2015

| | Note | 2015 Rupees | 2014 Rupees (Restated) |
|---|------|-----------------|------------------------------|
| ASSETS | | | , |
| Non-current assets | | | |
| Fixed assets | 6 | 2,956,326,178 | 1,462,582,956 |
| Long term investments | 7 | 29,716,958 | 43,222,939 |
| Long term loans and advances | 8 | 16,761,654 | 3,815,975 |
| Net investment in lease finance | 9 | - | - |
| Long term deposits | | 3,611,550 | 811,310 |
| Deferred tax asset | 10 | - | |
| Total non-current assets | | 3,006,416,340 | 1,510,433,180 |
| Current assets | | | |
| Current maturities of non - current assets | 11 | 1,059,226,136 | 1,058,847,589 |
| Short term loans and advances | 12 | 46,520,641 | 72,462,301 |
| Short term placements | 13 | 11,000,000 | 4,000,000 |
| Short term investments | 14 | | 1,129,005,480 |
| Short term prepayments | | 2,972,914 | 215,237 |
| Mark-up accrued | 15 | 190,948,268 | 201,981,288 |
| Taxation - net | | 1,045,388 | 1,669,382 |
| Other receivables | 16 | 84,546,031 | 183,288,213 |
| Cash and bank balances | 17 | 6,396,174 | 8,852,265 |
| Total current assets | | 1,402,655,552 | 2,660,321,755 |
| TOTAL ASSETS | | 4,409,071,892 | 4,170,754,935 |
| EQUITY AND LIABILITIES | | | |
| Share capital and reserves | | | |
| Share capital | 18 | 822,028,729 | 892,028,729 |
| Reserves | 19 | (2,494,056,346) | (2,506,828,288) |
| | 20 | (1,672,027,617) | (1,614,799,559) |
| Surplus on revaluation of fixed assets-net | 20 | 18,511,500 | 18,511,500 |
| Non-current liabilities | | | |
| Long term financing-subordinated loan | 21 | 2,788,220,472 | 2,357,958,476 |
| Long term financing-others | 22 | 57,624,657 | - |
| Long term morabaha | 23 | - | - |
| Long term certificates of investment | 24 | 1,562,500 | 12,996,263 |
| Deferred liabilities | 25 | 7,471,687 | 6,189,364 |
| Long term deposits | 26 | 35,237,224 | - |
| Total non-current liabilities | | 2,890,116,540 | 2,377,144,103 |
| Current liabilities | | | |
| Short term borrowings | 27 | 39,413,532 | 39,413,532 |
| Short term certificates of investment | 28 | 1,036,976,463 | 1,138,439,357 |
| Current maturities of non current liabilities | 29 | 1,663,119,562 | 1,779,912,742 |
| Mark-up accrued | 30 | 259,273,170 | 268,969,602 |
| Trade and other payables | 31 | 173,688,742 | 163,163,658 |
| Total current liabilities | | 3,172,471,469 | 3,389,898,891 |
| CONTINUED AND CONTINUES | 2.2 | 6,062,588,009 | 5,767,042,994 |
| CONTINGENCIES AND COMMITMENTS | 32 | 4 400 051 003 | 4 170 754 025 |
| | | 4,409,071,892 | 4,170,754,935 |

The annexed notes from 1 to 51 form an integral part of these financial statements.



PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED JUNE 30, 2015

| | Note | 2015 Rupees | 2014 Rupees (Restated) |
|--|----------------|--|--|
| Income | | | |
| Income from lease operations Income from investments Income from term loans | 33 34 35 | 6,529,681 487,799 35,919,441 42,936,921 | 53,445,935 1,520,397 60,651,335 115,617,667 |
| Finance cost | 36 | 2,943,962 39,992,959 | 13,440,509 102,177,158 |
| Administrative and operating expenses | 37 | 75,223,566 (35,230,607) | 77,918,661 24,258,497 |
| Other income | 38 | 20,286,272 (14,944,335) | 92,694,744 116,953,241 |
| Other operating expenses (Loss) / profit before provisions and taxation | 39 | 33,793,036 (48,737,371) | <u>19,722,761</u> <u>97,230,480</u> |
| Provision (reversed) / charged against lease and term loan Impairment charged in the value of investment Profit before taxation | 40 41 | (84,708,632) 21,175,559 (63,533,073) 14,795,702 | 78,047,269 12,931,184 90,978,453 6,252,027 |
| Provision for taxation Net profit for the year | 42 | 832,574 13,963,128 | 1,432,202 4,819,825 |
| Earnings per share - basic | 43 | 0.19 | 0.08 |
| Earnings per share - diluted | 43 | 0.17 | 0.05 |

The annexed notes from 1 to 51 form an integral part of these financial statements.



CASH FLOW STATEMENT

FOR THE YEAR ENDED JUNE 30, 2015

| | Note | 2015 Rupees | 2014 Rupees (Restated) |
|---|------|------------------------------|------------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | | · · · · · |
| Profit before taxation | | 14,795,702 | 6,252,027 |
| Adjustments for non cash / non operating items: | | | |
| Depreciation and amortization | | 5,537,632 | 7,106,648 |
| Provision for staff service cost | | 2,225,349 | 3,485,988 |
| Provision (reversed) / charged against lease and term loan | | (84,708,632) | 78,047,269 |
| Lease receivables written off | | 33,793,036 | 19,722,761 |
| Finance cost | | 2,943,962 | 13,440,509 |
| Loss on disposal of fixed assets | | 20,805,939 | 188,592 |
| Profit on settlement | | (30,733,190) | (65,280,831) |
| Impairment charged in the value of investment | | 21,175,559 | 12,931,184 |
| Operating (loss) / profit before working capital changes | | (28,960,345) (14,164,643) | 69,642,120 75,894,147 |
| Changes in operating assets and liabilities: (Increase) / decrease in assets: | | (14,104,043) | 73,094,147 |
| Long term loans and advances | | 2,551,824 | 186,006 |
| Net investment in lease finance | | 43,985,487 | 37,489,561 |
| Short term loans and advances | | (19,177,279) | 36,576,252 |
| Short term placements | | (7,000,000) | 858,663 |
| Short term prepayments | | (2,757,677) | 1,384,767 |
| Mark-up accrued | | 8,803,520 | 1,110,461 |
| Other receivables | | (24,357,039) | 44,481,316 |
| Increase / (decrease) in liabilities: | | | |
| Certificates of investment | | (16,212,644) | (157,863,826) |
| Trade and other payables | | 10,529,444 | (16,023,772) |
| Long term deposits | | 1,477,708 | (15,299,104) |
| | | (2,156,656) | (67,099,676) |
| Cash (used in) / generated from operations | | (16,321,299) | 8,794,471 |
| Finance cost paid | | (2,943,962) | (8,358,802) |
| Taxes paid | | (208,580) | (117,247) |
| Staff service cost paid | | (460,000) | (2,337,966) |
| Not seek and in an autimoration | | (3,612,542) | (10,814,015) |
| Net cash used in operating activities | | (19,933,841) | (2,019,544) |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Purchase of fixed assets | | (3,957,866) | (342,392) |
| Capital work in progress | | (1,833,050) | - |
| Long term investments | | - | 11,718,750 |
| Long term deposits | | (2,800,240) | 520,240 |
| Proceeds from disposal of: | | 40,000,000 | 1.657.110 |
| Fixed assets Net cash generated from investing activities | | 40,000,000 | 1,657,112 |
| Net cash generated from investing activities | | 31,408,844 | 13,553,710 |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| Long term financing | | (13,926,734) | (8,324,375) |
| Dividend | | (4,360) | - |
| Net cash used in financing activities | | (13,931,094) | (8,324,375) |
| Net (decrease) / increase in cash and cash equivalents | | (2,456,091) | 3,209,791 |
| Cash and cash equivalents at the beginning of the year | 4.5 | (30,561,267) | (33,771,058) |
| Cash and cash equivalents at the end of the year | 46 | (33,017,358) | (30,561,267) |

The annexed notes from 1 to 51 form an integral part of these financial statements.



STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED JUNE 30, 2015

| | 2015 Rupees | 2014 Rupees (Restated) |
|---|----------------|------------------------------|
| Net profit for the year | 13,963,128 | 4,819,825 |
| Other comprehensive income / (loss) | | |
| Items that may be reclassified subsequently to profit and loss account - Unrealized loss on remeasurement of available for sale investments | (1,674,212) | (833,874) |
| Items not to be reclassified to profit and loss account in subsequent periods - Remeasurement of defined benefit liability | 483,026 | (2,117,915) |
| Total comprehensive income for the year | 12,771,942 | 1,868,036 |

The annexed notes from 1 to 51 form an integral part of these financial statements.



DIRECTOR

STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED JUNE 30, 2015

| | Ordinory | | | | CT ANTERIOR INCOME | | | |
|---|--------------------|----------------------|----------------------|--|--------------------|-----------------------|-----------------|-----------------|
| | Ordinary Shares | Preference shares | Statutory reserve | Loss on remeasurement of available for sale investments | General | Accumulated losses | Sub total | Total |
| | | | | | Rupees | | | |
| Balances as at 01 July 2013 (Restated) | 585,528,729 | 306,500,000 | 240,030,907 | (15,139,016) | 61,000,000 | (2,794,588,215) | (2,508,696,324) | (1,616,667,595) |
| Total comprehensive income for the year | | | | | | | | |
| Net profit for the year | | , | - | 1 | 1 | 4,819,825 | 4,819,825 | 4,819,825 |
| Other comprehensive income / (loss) | | | | | | | | |
| Items that may be reclassified subsequently to profit and loss account | | | | | | | | |
| - Unrealized loss on remeasurement of available for sale investments | , | | 1 | (833,874) | 1 | • | (833,874) | (833,874) |
| Items not to be reclassified to profit and loss account in subsequent periods | | | | | | | | |
| - Remeasurement of defined benefit liability | 1 | 1 | ı | 1 | ı | (2,117,915) | (2,117,915) | (2,117,915) |
| 1 | | | , | (833,874) | | 2,701,910 | 1,868,036 | 1,868,036 |
| Transfer to statutory reserve | • | | 797,190 | | | (797,190) | | |
| Conversion of preference shares into ordinary shares | 100,375,000 | (100,375,000) | , | | , | , | | |
| Balances as at 30 June 2014 | 685,903,729 | 206,125,000 | 240,828,097 | (15,972,890) | 61,000,000 | (2,792,683,495) | (2,506,828,288) | (1,614,799,559) |
| Total comprehensive income for the year | | | | | | | | |
| Net profit for the year | | - | 1 | 1 | 1 | 13,963,128 | 13,963,128 | 13,963,128 |
| Other comprehensive income / (loss) | | | | | | | | |
| Items that may be reclassified subsequently to profit and loss account | | | | | | | | |
| - Unrealized loss on remeasurement of available for sale investments | ı | 1 | , | (1,674,212) | ı | | (1,674,212) | (1,674,212) |
| Items not to be reclassified to profit and loss account in subsequent periods | | | | | | | | |
| - Remeasurement of defined benefit liability | 1 | 1 | , | , | , | 483,026 | 483,026 | 483,026 |
| 1 | | |] - | (1,674,212) | - | 14,446,154 | 12,771,942 | 12,771,942 |
| Transfer to statutory reserve | | | 2,792,626 | | • | (2,792,626) | ı | |
| Conversion of preference shares into ordinary shares | 55,375,000 | (55,375,000) | | | | ı | 1 | |
| Redemption of preference shares | | (70,000,000) | | | | ı | 1 | (70,000,000) |
| Balances as at 30 June 2015 | 741,278,729 | 80,750,000 | 243,620,723 | (17,647,102) | 61,000,000 | (2,781,029,967) | (2,494,056,346) | (1,672,027,617) |

annexed notes from 1 to 51 form an integral part of these financial statements.



NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2015

1 LEGAL STATUS AND NATURE OF BUSINESS

Trust Investment Bank Limited and its subsidiary company ("the Group") comprises of holding company Trust Investment Bank Limited ("TIBL") and a wholly owned subsidiary company Trust Capital (Private) Limited ("TCPL").

1.1. Parent Company

- 1.1.1. Trust Investment Bank Limited ("the Company") was incorporated in 1992 as a public limited Company under the Companies Ordinance, 1984 and is listed on Lahore, Karachi and Islamabad Stock Exchanges. The registered office of the Company is situated at 6th Floor, M M Tower, 28 A / K, Gulberg II, Lahore. The Company is mainly engaged in the business of investment finance services. It is classified as a Non-Banking Finance Company (NBFC) and is regulated by the Securities and Exchange Commission of Pakistan (SECP).
- 1.1.2. The accumulated losses of the company amounts to Rs. 2,781.030/- million as at balance sheet date. The company has paid renewal fee for Investment Finance Services (IFS) license, however, the Securities & Exchange Commission of Pakistan (SECP) has not yet renewed company's license to operate Investment Finance Services (IFS) and also suspended the permission for raising deposits in any form. Moreover, the Pakistan Credit Rating Agency Limited (PACRA) has withdrawn the long-term (previously "D") and short-term (previously "D") credit rating since November 19, 2012 on the management's request. These conditions indicate the existence of a material uncertainty regarding the future operations of the company. However, in order to improve the equity of the company, during the year as stated in note #21, the company has acquired new assets by way of subordinated loan against the issuance of shares of Trust Investment Bank Limited, subject to approval from SECP, in order to comply with Minimum Equity Requirement (MER) as per NBFC Rules & Regulations. These transactions have strengthen the equity of the company and the company is equity complied. During the year, the company has successfully negotiated settlement with major depositors through cash / properties and settled all individual depositors except one and negotiations with financial institutions are in process. The preference shares amounting to Rs.55.375 million have been converted into ordinary shares and preference shares of Rs. 70 million have been redeemed during the year resulting in saving future interest cost and preference dividend. The company has generated some liquidity through expediting recovery process and disposal of its assets. To sustain liquidity position, the company has started new business that has brought new income stream in current operations. With all these measures in place and expected cash injection from directors and financial institutions in coming months, the liquidity position will be strengthened. Based on the above and the financial projections as prepared by the company for future periods, the management is confident that the company shall continue and further improve its business growth during the coming years resulting in improvement of its profitability. Hence these financial statements have been prepared on going concern basis.

1.2 Subsidiary Company

1.2.1. Trust Capital (Private) Limited was incorporated as a private limited company on 20 June 2008 under the Companies Ordinance, 1984. TCPL is engaged in the business of stock brokerage, portfolio management and trading in listed securities on all the three Stock Exchanges of Pakistan. The registered office of TCPL is located at 6th Floor, M M Tower, 28 - A / K, Gulberg II, Lahore. TCPL is a member of the Lahore Stock Exchange Limited.

2 STATEMENT OF COMPLIANCE

2.1. These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulation, 2008 (the NBFC Regulation) and the directives issued by the Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the Companies Ordinance 1984, the NBFC Regulations or the directives issued by the SECP differ with the requirements of IFRS, the requirements of the Companies Ordinance 1984, the NBFC Rules, the NBFC Regulation or the directives issued by the SECP shall prevail.

The SECP has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and International Accounting Standard (IAS) 40, 'Investment Property' through Circular No. 19 dated 13 August 2003 for Non-Banking Finance Companies (NBFCs) providing investment finance services, discounting services and housing finance services. In addition, the SECP has also deferred the application of International Financial Reporting Standard (IFRS)7, 'Financial Instruments: Disclosures' through SRO 411(1) / 2008 on such Non-Banking Finance Companies as are engaged in investment finance services, discounting services and housing finance services.



2.2. Standards, interpretations and amendments to published approved accounting standards that are effective during the year

| IAS 19 | Employee Benefits (Amendment) |
|---------|---|
| AS 32 | Financial Instruments - Presentation - (Amendment) |
| AS 32 | Offsetting Financial Assets & Financial Liabilities (Amendment) |
| AS 36 | Impairment of Assets - (Amendment) |
| AS 36 | Recoverable amount disclosures for Non - Financial Assets (Amendment) |
| AS 39 | Financial Instruments - Recognition and Measurement - (Amendment) |
| FRIC 21 | Levies |

The adoption of the above standards, amendments and interpretations did not have any material effect on the financial statements of the Company.

2.3. Standards, interpretations and amendments to published approved accounting standards that are not yet effective

The following revised standards and interpretations with respect to approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standards or interpretations.

| Standard or Interp | retation | Effective date (accounting periods Beginning on or after) |
|--------------------|---|---|
| IFRS 7 | Financial instruments: Disclosures (Amendment) | 1-Jan-15 |
| IFRS 10 | Consolidated financial statements | 1-Jan-15 |
| IFRS 10, 12 & | | |
| IAS 27 | Investment entities (Amendment) | 1-Jan-15 |
| IFRS 10, 12 & | | |
| IAS 27 | Investment entities: Applying the Consolidation Exception (Amendment) | 1-Jan-16 |
| IFRS 10 & | | |
| IAS 28 | Sale or Contribution of assets between an investor and its | |
| | associate or joint venture | 1-Jan-16 |
| IFRS 11 | Joint arrangements | 1-Jan-15 |
| IFRS 11 | Accounting for acquisition of interest in joint operation (Amendment) | 1-Jan-16 |
| IFRS 12 | Disclosure of interest in other entities | 1-Jul-15 |
| IFRS 13 | Fair value measurement | 1-Jan-15 |
| IAS 1 | Disclosure initiative (Amendment) | 1-Jan-16 |
| IAS 16 & 38 | Clarification of acceptable method of depreciation and | |
| | amortisation (Amendment) | 1-Jan-16 |
| IAS 16 & 41 | Agriculture bearer plants (Amendment) | 1-Jan-16 |
| IAS 27 | Equity method in separate financial statements | 1-Jan-16 |
| Standards issued b | y IASB but not yet notified by SECP | |
| IFRS 9 | Financial instruments: Classification and measurement | 1-Jan-18 |
| IFRS 14 | Regulatory deferral accounts | 1-Jan-16 |
| IFRS 15 | Revenue from contracts with customers | 1-Jan-18 |

The company expects that the adoption of the above standards and interpretations will not have material effect on the Company's financial statements in the period of initial application except for IFRS 9 - Financial instruments: Classification and measurement, IFRS 10 - Consolidated financial statements, IFRS 12 - Disclosure of interest in other entities, IFRS 13 - Fair value measurement, which may affect certain disclosures.

3. BASIS OF CONSOLIDATION

The consolidated financial statements comprise the financial statements of the Group and its subsidiary as at 30 June 2015.

Subsidiary is fully consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases. The financial statements of the subsidiary is prepared for the same reporting period as the parent company, using consistent accounting policies. All intra-group balances, income and expenses, unrealised gains and losses and dividends resulting from intra-group transactions are eliminated in full.

A change in the ownership interest of a subsidiary, without a change of control, is accounted for as an equity transaction.

Losses are attributed to the non-controlling interest even if that results in a deficit balance.

Note



If the Group loses control over a subsidiary, it:

- Derecognises the assets (including goodwill) and liabilities of the subsidiary
- Derecognises the carrying amount of any non-controlling interest
- Derecognises the cumulative translation differences, recorded in equity
- Recognises the fair value of the consideration received
- Recognises the fair value of any investment retained
- Recognises any surplus or deficit in profit or loss
- Reclassifies the parent's share of components previously recognised in other comprehensive income to profit or loss.

4. BASIS OF MEASUREMENT

4.1. Accounting convention

These financial statements have been prepared under the historical cost convention except for revaluation of certain financial instruments and property at fair value and recognition of certain employee retirement benefits at present value.

4.2. Significant estimates

The preparation of financial statements in conformity with approved accounting standards requires management to make judgments, estimates and assumptions that effect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions and judgments are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revision to accounting estimates are recognized in the period in which the estimate is revised if the revision effects only that period, or in the period of revision and future periods if the revision affects both current and future periods. The areas where various assumptions and estimates are significant to Company's financial statements or where judgments were exercised in application of accounting policies are as follows:

| | - 1,0-2 |
|--|---------|
| - Taxation | 5.1 |
| - Residual value and useful life of depreciable assets | 5.2 |
| - Provisions | 5.6 |
| - Staff retirement benefits (Gratuity) | 5.15 |
| - Impairment | 5.21 |

5 SIGNIFICANT ACCOUNTING POLICIES

5.1. Taxation

Current:

The charge for current taxation is based on taxable income at current rate of taxation of the Income Tax Ordinance, 2001 after taking into account applicable tax credits and rebates, if any.

Deferred:

Deferred tax is recognized using the balance sheet liability method on all temporary differences between the amounts attributed to assets and liabilities for financial reporting purposes and amounts used for taxation purposes.

Deferred tax liabilities are generally recognized for all taxable temporary differences. Deferred tax asset is recognized to the extent that it is probable that future taxable profits will be available against which deductible difference, unused tax losses and tax credits can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized. Deferred tax is calculated at the rates that are expected to apply to the period when differences reverse based on tax rates that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is charged or credited to income statement, except in case of items credited or charged to equity, in which case it is included in equity.

5.2. Property and equipment

These are stated at historical cost/revalued amount less accumulated depreciation and impairment losses, if any,



Depreciation is calculated using the diminishing balance method, except vehicles for which straight line method is used, at the rates specified in the fixed assets schedule, which are considered appropriate to write off the cost of the assets over their estimated useful lives.

Full month's depreciation is charged on the additions during the month in which asset is available for use, while no depreciation is charged in the month in which the asset is disposed off.

Normal repairs and maintenance are charged to revenue as and when incurred. Renewals and replacements are capitalized when it is probable that respective future economic benefits will flow to the Company and the cost of the items can be reliably measured, and assets so replaced, if any, are retired.

Gains and losses on disposal of property and equipment are recognized in the profit and loss account in the year of disposal.

5.3. Intangible assets

These are stated at cost less impairment losses, if any. The carrying amounts are reviewed at each balance sheet date to assess whether these are recorded in excess of their recoverable amounts, and where carrying value is in excess of recoverable amount, these are written down to their estimated recoverable amount.

Expenditure incurred to acquire computer software are capitalized as intangible assets and stated at cost less accumulated amortization and any identified impairment loss. Intangible assets are amortized using the straight- line method over a period of 10 years.

Full month's amortization is charged on the additions during the month in which asset is available for use, while no amortization is charged in the month in which the asset is disposed off.

5.4. Non current assets - held for sale

Non-current assets classified as held for sale are measured at the lower of carrying amount and fair value less cost to sell. Non-current assets are classified as held for sale if their carrying amount will be recovered through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probably and the asset is available for immediate sale in present conditions. Management must be committed to the sale, which should be expected to qualify for recognition as completes sale within one year from the date of classification.

Property and equipment and intangible assets once classified as held for sale are not depreciated or amortized.

5.5. Financial instruments

Financial assets:

Significant financial assets include long term investments, long term loans and advances, net investment in lease finance, long term deposits, short term loans and advances, short term placements, short term investment, other receivables and cash and bank balances. Finances and receivables from clients are stated at their nominal value as reduced by provision for doubtful finances and receivable, while other financial assets are stated at cost except for certain investments, which are revalued as per accounting policies.

Financial liabilities:

Financial liabilities are classified according to the substance of the contractual arrangements entered into. Significant financial liabilities include certificates of investment, preference shares, long term loans and borrowings, deposits against lease arrangements, short term borrowings, trade and other payables and dividends payable. Mark-up based financial liabilities are recorded at gross proceeds received. Other liabilities are stated at their nominal value.

Recognition and derecognition:

All the financial assets and financial liabilities are recognized at the time when the Company becomes a party to the contractual provisions of the instruments. Financial assets are derecognized when the Company loses control of the contractual rights that comprise the financial assets. Financial liabilities are derecognized when these are extinguished i.e. when the obligation specified in the contract is discharged, cancelled or expired. Any gain or loss on derecognition of the financial assets and liabilities is taken to the income in the current period.

The policies in respect of these financial instruments have been disclosed in the relevant policy notes.



Offsetting of financial assets and financial liabilities:

A financial asset and a financial liability is offset and the net amount is reported in the balance sheet if the Company has legal enforceable right to set off the recognized amount and intends either to settle on a net basis or to realize the assets and settle the liability simultaneously. Corresponding income on assets and charge on liability are reported at net amount.

5.6. Provisions

A provision is recognized when the Company has a present legal or constructive obligation as a result of past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation. Provision has been made after taking the benefits of collaterals as per NBFC Regulations, 2008.

5.7. Investments

The Company classifies its investments other than in subsidiary as held to maturity, available for sale and held for trading.

Initial measurement:

All financial assets are recognised initially at fair value plus, in the case of investments not at fair value through profit or loss, directly attributable transaction costs.

Subsequent measurement:

Investment in subsidiary:

Investment in subsidiary company is measured at cost as per the requirements of IAS-27 "Consolidated and Separate Financial Statements". However, at subsequent reporting dates, the Company reviews the carrying amounts of the investments and its recoverability to determine whether there is an indication that such investments have suffered an impairment loss. If any such indication exists, the carrying amount of the investment is adjusted to the extent of impairment loss. Impairment losses are recognized as an expense currently.

The Company is required to issue consolidated financial statements along with its separate financial statements, in accordance with the requirements of IAS 27 "Consolidated and Separate Financial Statements". Investment in associated undertaking, in the consolidated financial statements, is being accounted for using the equity method.

Held to maturity:

The investments with fixed maturity or determinable payments where management has both intent and ability to hold to maturity are classified as held to maturity. These are stated at amortized cost using the effective interest rate method less impairment, if any. The amortization for the period is charged to the profit and loss account.

Held for trading:

These include investments which are acquired principally for the purpose of generating profit from short term fluctuations in price or dealer's margins, are classified as investments held for trading. These are stated at fair values with any resulting surplus/(deficit) recognized in the profit and loss account.

Available-for-sale:

Investments which can not be classified as held to maturity investments or held for trading investments are classified as available for sale investments.

Investments intended to be held for an unidentified period of time, which may be sold in response to need for liquidity or changes to interest rates, exchange rates or equity prices are classified as available for sale.

Available-for-sale investments are measured at subsequent reporting dates at fair value for those shares which have fair values. However, all such shares for which fair value cannot be determined are valued at cost. Surplus/(deficit) on remeasurement is kept in a separate account and is shown in the balance sheet below the shareholders' equity, until the security is disposed off or is determined to be impaired, at which time, the cumulative surplus/(deficit) is included in the profit and loss account.

However, as allowed by the BSD circular no. 10 dated 13 July 2004, the Company will be free to determine the extent of holding under the above categories taking into consideration various aspects such as trading strategies, intention of acquisition of securities, capital position, expertise available to manage investment portfolio, and the risk management capabilities. Under exceptional circumstances, shifting from one category to another category may be made subject to the following conditions:



- Shifting of investments to/from held to maturity category is allowed once a year only with the approval of the Board of Directors within two months of the commencement of accounting year. Any further shifting to/from this category is not allowed during the remaining part of that accounting year.
- Shifting to/from available for sale category is allowed with the approval of the Assets and Liabilities Committee (ALCO) subject to the condition that the reasons for such shifting will be recorded in writing.
- Shifting from held for trading category to available for sale or held to maturity categories is generally not allowed. It is permitted under exceptional circumstances like not being able to sell the securities within the prescribed period of 90 days due to tight liquidity position in market or extreme market volatility with the approval of ALCO. The justification for such exceptional shifting of securities is recorded in the minutes of ALCO meeting. Shifting of securities from one category to another is at the lower of the market value or the acquisition cost/book value, and the diminution in value, if any, on such transfer is fully provided for.

The measurement of surplus/(deficit) is done on portfolio basis for each of the above three categories separately.

5.8. Trade and settlement date accounting

All "regular way" purchases and sales of listed shares are recognized on the trade date, i.e. the date that the Company commits to purchase/sell the asset. Regular way purchase or sale of financial assets are those, the contract for which requires delivery of assets within the time frame established generally by regulation or convention in the market place concerned.

5.9. Securities under repurchase/reverse repurchase agreements

Transactions of repurchase/reverse repurchase of investment securities are entered into at contracted rate for specified periods of time and are accounted for as follows.

Repurchase agreements:

Investments sold with the simultaneous commitment to repurchase at a specified future date (Repo) continue to be recognized in the balance sheet and are measured in accordance with accounting policies for investments. The counterparty liability for amounts received under these agreements is included in short term borrowing. The difference between sale and repurchase price is treated as mark-up on short term borrowing and accrued over the tenure of the repo agreement.

Reverse repurchase agreements:

Investments purchased with a simultaneous commitment to resell at a specified future date (Reverse repo) are not recognized in the balance sheet. Amounts paid under these agreements are recorded as 'short term placements'. The difference between purchase and resale price is treated as return from funds placement with financial institutions or income from reverse repurchase transactions of listed shares, as the case may be, and accrued over the life of reverse repo agreement.

5.10. Term finances

 $Term\ finances\ originated\ by\ the\ Company\ are\ stated\ at\ cost\ less\ any\ amount\ written\ off\ and\ provision\ for\ doubtful\ finances,\ if\ any,\ in\ accordance\ with\ NBFCs\ prudential\ regulations.$

5.11. Net investment in lease finance

Lease where the Company transfers substantially all the risks and rewards incidental to ownership of the asset to the lessee are classified as finance leases. Net investment in lease finances is recognized at an amount equal to the aggregate of minimum lease payments including any guaranteed residual value and excluding unearned finance income, write-offs and provision for doubtful lease finances, if any.

5.12. Assets acquired in satisfaction of claims

The company acquires certain vehicles and assets in settlement of non-performing loans / leases. These are stated at lower of the original cost of the related asset, exposure to Trust Investment Bank Limited and the net realizable value. The net gains or losses on disposal of these assets are taken to the profit and loss account.

5.13. Revenue recognition

Finance leases:

The "financing method" is used for recognition of finance income on finance leases. Under this method, the unearned finance income i.e., the excess of aggregate lease rentals and the estimated residual value over the net investment is deferred and then amortized to income over the term of the lease on a systematic basis, so as to produce a constant rate of return on the Company's net



investment in the finance lease.

Capital gains and losses on sale of investments:

Capital gains or losses on sale of investments are recognized in the period in which they arise.

Processing fee, front end fee and penal charges:

These are recognized as income when services are provided.

Return on finances, placements and term finances:

Return on finances provided, placements and term finances are recognized on time proportion basis.

Morabaha income:

Mark-up/profit earned on finance under morabaha agreement and finance under buy-back agreement is recognized on a time proportion basis taking account of, where applicable, the relevant buy-back dates and prices, or where a specific schedule of recoveries is prescribed in the agreement, the respective dates when mark-up is required to be paid to the Company.

Income on bank deposits, held to maturity investments and reverse repo transactions:

Income from bank deposits, investments and reverse repo transactions is recognized on time proportion basis.

Guarantee commission:

Commission income from guarantee is recognized on time proportion basis.

Dividend Income:

Dividend income is recognized when right to receive dividend is established.

5.14. Return on certificates of investment

Return on certificates of investment is recognized on a time proportion basis taking into account the relevant issue date and final maturity date.

5.15. Staff retirement benefits

Gratuity:

The Company operates an approved funded gratuity scheme for all of its permanent employees subject to a minimum qualifying period of six months of service. Provisions are made in accordance with the actuarial valuation using 'Projected Unit Credit method'. Actuarial gains and losses arising as a result of actuarial valuation are recognized in other comprehensive income in the year in which they arise. Gratuity is payable to employees on the completion of prescribed qualifying period of service under the scheme.

Leave encashment:

The Company operates an unfunded leave encashment scheme for all of its permanent employees. Provisions are made in accordance with the actuarial valuation using 'Projected Unit Credit method'.

5.16. Provision for potential lease losses and loans

Provision for potential lease losses and loan losses is maintained at a level which is adequate to provide for potential losses on lease and loan portfolio in accordance with Prudential Regulations for NBFCs. Specific provision for potential lease and loan losses is maintained at a level which, in the judgment of the management, is adequate to provide potential losses on lease and loan portfolio that can be reasonably anticipated. Provision is increased by charge to income and is decreased by charge offs, net of recoveries.

Leases, loans and advances are written off when there are no realistic prospects of recovery.

5.17. Cash and cash equivalents

For the purpose of cash flow statement, cash and cash equivalents comprise of cash in hand, balance with banks on current and deposit accounts and short term running finance account.



5.18. Borrowing costs

The borrowing cost incurred on debts of the Company is charged to income.

5.19. Transactions with related parties and transfer pricing

Parties are said to be related, if they are able to influence the operating and financial decisions of the Company and vice versa.

The Company enters into transactions with related parties on arms length basis. Prices for transactions with related parties are determined using admissible valuation methods, except for the assets sold to employees at written down value as approved by the board of directors.

5.20. Foreign currency translation

Transactions denominated in foreign currencies are translated to Pak Rupee at the foreign exchange rate ruling at the date of transaction. Assets and liabilities in foreign currency are translated at the rates of exchange prevailing on the balance sheet date. All exchange gains/losses are taken to the profit and loss account.

5.21. Impairment

The carrying amounts of the assets are reviewed at each balance sheet date to identify the circumstances indicating the occurrence of impairment loss or reversal of previous impairment losses. If any such indication exists, the recoverable amount of such asset is estimated and impairment loss is recognized in the profit and loss account. Where an impairment loss subsequently reverses, the carrying amount of such asset is increased to the revised recoverable amount. A reversal of the impairment loss is recognized in income.

5.22. Dividends

Dividend is recognized as a liability in the period in which it is declared.

5.23. Bonus shares

Bonus shares are recognized as an appropriation from profit in the period in which it is declared.

| 6. | FIXED ASSETS | Note | 2015 Rupees | 2014 Rupees |
|----|-------------------------------|------|----------------|----------------|
| | Tangible | | | |
| | Property, plant and equipment | 6.1 | 833,341,728 | 561,367,003 |
| | Capital work in progress | 6.2 | 2,122,984,450 | 900,907,190 |
| | Intangible assets | 6.4 | - | 308,763 |
| | _ | | 2,956,326,178 | 1,462,582,956 |



6.1. Property, plant and equipment

| As at Additions 1 C O S T | | | | 2015 | | | | | |
|--|-------------------|--------------|-----------------|-----------------|-----------|-------------|-----------------|-----------------------|-----|
| Agditions As at additions Additions Additions Additions Additions Additions Additions Additions Additions Again Additions Again Additions Again | | S | | | DI | DEPRECIATI | NOI | | |
| 01 July during the 04 2014 year 2014 year | | Deletions | As at | As at | For | | As at | Book value | Rat |
| A82,673,333 362,873,360 Ing on freehold land 70,000,000 - 1 | | during the | 30 June 2015 | 01 July 2014 | the | Adjustment | 30 June 2015 | as at 30 June 2015 | e % |
| ing on freehold land 70,000,000 - 19,668,153 - 19,668,153 - 19,668,153 - 19,668,153 - 19,668,153 - 19,668,153 - 19,668,153 - 19,668,153 - 19,668,153 - 19,668,153 - 19,668,153 - 19,668,153 - 19,668,153 - 19,668,153 - 19,668,153 - 19,968,153 | | , | | | , | | | | 1 |
| ing on freehold land 70,000,000 - hold improvements 19,668,153 - hold improvements 10,897,319 189,200 - hold improvements 10,897,319 189,200 - hold improvements 807,184 - hold improvements 807,184 - hold improvements 10,897,319 189,200 - hold improvements 19,668,153 - 513,700,210 hold improvements 19,668,153 - hold improvements 19,668,153 | | | | -Kupees | | | | | |
| ing on freehold land 70,000,000 - hold improvements 19,668,153 - s equipment and machines 17,419,148 525,706 cure and fixtures 10,897,319 189,200 nonditioning equipment 807,184 - les 4,121,853 - cof5,586,990 363,588,266 60 noditioning equipment 363,588,266 60 noditioning equipment - 513,700,210 constructioning equipment 19,668,153 - constructioning equipment 1,964,028 - | | | | | | | | | |
| ing on freehold land 70,000,000 - hold improvements 19,668,153 - sequipment and machines 17,419,148 525,706 ure and fixtures 10,897,319 189,200 anditioning equipment 807,184 - les 4,121,853 - les 605,586,990 363,588,266 6 OI July during the 2013 year 1 As at Additions - 513,700,210 ing on freehold land 73,015,000 - hold improvements 19,668,153 - sequipment and machines 18,071,381 342,392 ure and fixtures 1,964,028 - nuditioning equipment 1,964,028 - | 362,8 | (25,578,733) | 819,967,960 | 1 | | | | 819,967,960 | |
| bold improvements 19,668,153 - e equipment and machines 17,419,148 525,706 The state and fixtures 10,897,319 189,200 The state and fixtures 10,897,319 189,200 The state and fixtures 10,668,153 - The state and fixtures 10,964,028 - The state and fixtures 10,964,028 - The state and fixtures 10,964,028 - The state and fixtures 10,968,153 - The state and fixtures 10,964,028 - The state an | - 000,000,00 | (70,000,000) | 1 | 6,825,000 | 2,369,061 | (9,194,061) | | ı | 2 |
| rure and fixtures 10,897,319 189,200 anditioning equipment 4,121,853 - les 605,586,990 363,588,266 6 PARTICULARS As at Additions 101 July during the 2013 year 513,700,210 ing on freehold land 73,015,000 - hold improvements 19,668,153 - equipment and machines 18,071,381 342,392 cure and fixtures 1,964,028 - additioning equipment 1,964,028 - | 19,668,153 | ı | 19,668,153 | 15,781,513 | 777,325 | • | 16,558,838 | 3,109,315 | 20 |
| rure and fixtures 10,897,319 189,200 noditioning equipment 807,184 | 17,419,148 52 | ı | 17,944,854 | 13,444,938 | 851,839 | • | 14,296,777 | 3,648,077 | 20 |
| les 4,121,853 605,586,990 BARTICULARS As at OI July year 2013 PARTICULARS Ing on freehold land hold improvements equipment and machines 19,668,153 read fixtures 11,964,028 - 1,121,853 - 513,700,210 - 513,700,210 - 64,028 - 64,329 - 73,015,000 - 73,015,00 | | (11,781) | 11,074,738 | 6,550,151 | 431,276 | (11,781) | 6,969,646 | 4,105,092 | 10 |
| PARTICULARS | | • | 807,184 | 488,854 | 31,836 | • | 520,690 | 286,494 | 10 |
| PARTICULARS As at 2013 Additions of pear C O S T Equipment and machines requipment and fixtures 19,668,153 - 513,700,210 Incomplete of the fixtures 12,329,702 - - Incomplete of the fixtures 12,329,702 - Incomplete of the fixtures 12,329,702 - Incomplete of the fixtures 1,964,028 - | 4,121,853 | • | 4,121,853 | 1,129,531 | 767,532 | • | 1,897,063 | 2,224,790 | 20 |
| C O S T C O S T | 363,588 | (95,590,514) | 873,584,742 | 44,219,987 | 5,228,869 | (9,205,842) | 40,243,014 | 833,341,728 | |
| C O S T | | | | | | | | | |
| PARTICULARS As at at at a during the and intronent and machines As at a and intronent and machines As at | i | i | | 2014 | | | | | |
| PARTICULARS As at at a during the 2013 Additions I ad 2013 year during the during the auring the during the sear 513,700,210 ing on freehold land 73,015,000 - 513,700,210 hold improvements 19,668,153 - - s equipment and machines 18,071,381 342,392 - cure and fixtures 12,329,702 - - nonditioning equipment 1,964,028 - - | 0.0 | n | | | I | EPRECIATION | ON | | |
| 01 July during the 2013 year year | | Deletions | As at | As at | For | | As at | Book value | Rat |
| ing on freehold land 73,015,000 - 513,700,210 73,015,000 - 64,010 12,329,702 | | during the | 30 June | 01 July | the | Adjustment | 30 June | as at | e % |
| ing on freehold land 73,015,000 - hold improvements 19,668,153 - equipment and machines 18,071,381 342,392 - 12,329,702 - 10,964,028 - 19,964,028 - | | year | | C107 | year | | 2014 | 30 June 2014 | 0/ |
| - 513,700,210 ing on freehold land 73,015,000 - 19,668,153 - equipment and machines 18,071,381 342,392 :ure and fixtures 12,329,702 - 1,964,028 1,964,028 | | | | Kupees | | | | | |
| 73,015,000 - 19,668,153 - 18,071,381 342,392 12,329,702 - 1,964,028 - | - 513,700,210 | (31,026,877) | 482,673,333 | ı | ı | 1 | 1 | 482,673,333 | |
| 19,668,153 - 18,071,381 342,392 12,329,702 - 1,964,028 - | 73,015,000 | (3,015,000) | 70,000,000 | 3,537,691 | 3,461,451 | (174,142) | 6,825,000 | 63,175,000 | 5 |
| 18,071,381 342,392 12,329,702 - 1,964,028 - | 19,668,153 | 1 | 19,668,153 | 14,809,861 | 971,652 | • | 15,781,513 | 3,886,640 | 20 |
| 12,329,702 - 1,964,028 - | 18,071,381 | (994,625) | 17,419,148 | 13,246,341 | 983,939 | (785,342) | 13,444,938 | 3,974,210 | 20 |
| 1,964,028 | 12,329,702 | (1,432,383) | 10,897,319 | 6,886,558 | 534,102 | (870,509) | 6,550,151 | 4,347,168 | 10 |
| | | (1,156,844) | 807,184 | 1,064,950 | 80,836 | (656,932) | 488,854 | 318,330 | 10 |
| 5,212,997 | 879,856 5,212,997 | (1,971,000) | 4,121,853 | 619,656 | 968,804 | (458,929) | 1,129,531 | 2,992,322 | 20 |
| 125,928,120 519,255,599 (39,596, | 519,255 | (39,596,729) | 605,586,990 | 40,165,057 | 7,000,784 | (2,945,854) | 44,219,987 | 561,367,003 | |



| 6.2. | Capital work in progress | Note | 2015 Rupees | 2014 Rupees |
|------|--|-------|----------------|----------------|
| | Opening Balance | | 900,907,190 | 878,121,000 |
| | Additions | | 2,001,833,050 | 240,000,000 |
| | | | 2,902,740,240 | 1,118,121,000 |
| | Disposal / transfer | | (779,755,790) | (217,213,810) |
| | Closing balance | 6.3 | 2,122,984,450 | 900,907,190 |
| 6.3. | Particulars of Capital work in progress | | | |
| | Tricon Corporate Centre | 6.3.1 | 110,082,050 | 108,249,000 |
| | China Centre | 6.3.2 | 12,902,400 | 12,902,400 |
| | Land at Adyala road Rawalpindi | 6.3.3 | _ | 183,755,790 |
| | Land at Jail Road Lahore | 6.3.3 | _ | 356,000,000 |
| | Kallar Kahar Land near Khushab Road Cantt. | 6.3.4 | - | 240,000,000 |
| | Land at Mouza Sadhoki | 6.3.5 | 2,000,000,000 | - |
| | | | 2,122,984,450 | 900,907,190 |

- **6.3.1.** Capital work in progress had been revalued by M/s Synergisers (Pvt) Limited (an independent professional valuer) in 2010. Second revaluation was carried out by M/s Ali and Ali Engineers and valuers (an independent professional valuer) in 2011, which resulted in the reversal of revaluation surplus by Rs. 12.801 million and third revaluation was carried out by M/s Luckyhiya Associates (Pvt) Limited (an independent professional valuer) in 2015. Had there been no revaluation the carrying amount of capital work in progress would have been Rs. 91.570 million (2014: Rs. 89.737 million). Construction of Tricon Corporate Centre is still under process, as at balance sheet date and an amount of Rs. 1.833 million has been incurred on registration of this property in the name of the company.
- **6.3.2.** This amount of represents Shop # 5 of 512 square feet at China centre, Feroz Pur Road Lahore. Title has been transferred in the name of TIBL only through transfer letter, and the construction of china centre is still under process, as at balance sheet date. Revaluation of this property has been carried out by M/s Luckyhiya Associates (Pvt) Limited (an independent professional valuer) in 2015.
- 6.3.3. These lands were against subordinated loan of Mr. Muhammad Akram (refer note 21.2.1) and other landlords (refer note 21.2.2), further, an equity participation agreement had been signed between Mr. Muhammad Akram and TIBL, dated 5th June 2013. According to the term of agreement TIBL had to issue preference or common shares in the name of Mr. Muhammad Akram against transfer of property, but due to certain reasons and legal issues the shares could not be issued in the name of said party. Subsequently, an "Addendum" was made on 16th June 2014, according to which Mr. Muhammad Akram agreed and gave consent that the above mentioned shares be issued in the name of Mr. Muhammad Asif Kamal, Director of TIBL. During the year, the title of Jail Road property amounting to Rs. 356 million has been transferred in the name of TIBL, so this land has been transferred to owned land. Moreover, the land at Adyala Road Rawalpindi has been derecognised on the discretion of the management because the title of property had not yet been transferred in the name of the company.
- **6.3.4.** This land was acquired through agreement between TIBL and Mr. Imran Mehmood. As per the terms of the agreement TIBL will pay upto 10% of the agreed price in cash and balance 90% in the form of issuance / transfer of shares of Trust Investment Bank Limited at par in favor of legal owner of the property. Due to certain reasons and legal issues the shares could not be issued in the name of owner of the property. Subsequently, an "Addendum" was made on 18th June, 2014, according to which Mr. Imran Mehmood agreed and gave consent that the said shares be issued in the name of Mr. Sajjad Rizvi, a Director of TIBL. The title of these properties had not been transferred in the name of the company, so the management has decided to derecognise the land at Kallar Kahar near Khushab Road Cantt.
- **6.3.5.** This land is against subordinated loan of Mr. Asad Kazmi. Title of this property has been transferred in the name of the company (refer note #21.2.3).

6.4. Intangible Assets

| | | | | 2015 | | | | |
|--------------------------------|--------------------------|--|--------------------------|--------------------------|-----------------------|-----------|--------------------------|-------------------------------------|
| | | COST | | A | AMORTIZ | ATION | | |
| PARTICULARS | As at 01 July 2014 | Additions / (Deletions) during the year | As at 30 June 2015 | As at 01 July 2014 | For the year | Deletions | As at 30 June 2015 | Book value as at 30 June 2015 |
| | | | | Rupees | | | | |
| Software Licenses | 1,294,383 | = | 1,294,383 | 985,620 | 308,763 | - | 1,294,383 | - |
| | 1,294,383 | | 1,294,383 | 985,620 | 308,763 | | 1,294,383 | |
| | 1,294,383 | | 1,294,383 | 983,020 | 300,703 | | 1,274,363 | |
| | 1,294,363 | COST | 1,274,363 | 2014 | AMORTIZ | | 1,274,363 | |
| PARTICULARS | As at 01 July 2013 | C O S T Additions / (Deletions) during the year | As at 30 June 2014 | 2014 | | | As at 30 June 2014 | Book value as at 30 June 2014 |
| PARTICULARS | As at 01 July | Additions / (Deletions) | As at 30 June | 2014 As at 01 July | A M O R T I Z For the | ZATION | As at 30 June | as at |
| PARTICULARS Software Licenses | As at 01 July | Additions / (Deletions) | As at 30 June | 2014 As at 01 July 2013 | A M O R T I Z For the | ZATION | As at 30 June | as at |



6.5. Following assets were disposed off during the year

| 6.5. Following assets were disposed off during the year | | | 2015 | | | |
|--|---------------------------|---------------------------|---------------------------|---|--|--|
| Description | Cost | Book value | Sale proceeds | Gain / (loss) | Mode of disposal | Sold to |
| Assets with book value exceeding Rs. 50,000 | | Rup | ees | | | |
| Land | | | | | | |
| Land- (9 Kanal , 11 Marla) | 5,730,313 | 5,730,313 | 9,214,685 | 3,484,372 | Settlement against COI's | Azra & Co. House # 27. Street # 13, Ahmad |
| | | | | | _ | Park, Lahore Azra & Co. House # 27. Street # 13, Ahmad |
| Land- (4 Kanal , 3 Marla) | 2,500,063 | 2,500,063 | 4,020,251 | 1,520,188 | Settlement against COI's | Park, Lahore |
| Land- (4 Kanal , 14 Marla) | 2,820,625 | 2,820,625 | 4,535,733 | 1,715,108 | Settlement against COI's | Azra & Co. House # 27. Street # 13, Ahmad Park, Lahore |
| Land- (4 Kanal , 9 Marla) | 2,661,332 | 2,661,332 | 4,279,581 | 1,618,249 | Settlement against COI's | Azra & Co. House # 27. Street # 13, Ahmad Park, Lahore |
| Land - (65 Kanal , 14 Marla) | 11,866,400 | 11,866,400 | 24,000,000 | 12,133,600 | Settlement against COI's | Azra & Co. House # 27. Street # 13, Ahmad Park, Lahore |
| Building | | | | | | |
| Office - M. M. Tower | 70,000,000 | 60,805,939 | 40,000,000 | (20,805,939) | Negotiation | First Fidelity Leasing Modaraba, 10-B, Block E-2, Gulberg III, Lahore |
| Capital work in progress | | | | | | , |
| Land at Adyala road Rawalpindi | 183,755,790 | 183,755,790 | 183,755,790 | - | Settlement against Subordinated loan | Mamoon - ur - Rasheed - Director |
| Kallar Kahar Land near Khushab Road Cantt. | 240,000,000 | 240,000,000 | 240,000,000 | - | Settlement against Subordinated loan | Syed Sajjad Rizvi - Director |
| 2015 | 519,334,523 | 510,140,462 | 509,806,040 | (334,422) | | |
| | | | 2014 | | | |
| Description | Cost | Book value | Sale proceeds | Gain / (loss) | Mode of disposal | Sold to |
| | | Rup | ees | | | |
| Assets with book value exceeding Rs. 50,000 | | | | | | |
| Land | | | | | | |
| Land- (4 Kanal, 15 Marla) | 2,880,313 | 2,880,313 | 4,583,750 | 1,703,437 | Settlement against COI's | Islamabad Electric Supply Company (IESCO) |
| Land- (9 Kanal, 15 Marla) | 5,861,063 | 5,861,063 | 9,408,750 | 3,547,687 | Settlement against COI's | Islamabad Electric Supply Company (IESCO) |
| Land- (4 Kanal , 15 Marla) | 2,850,313 | 2,850,313 | 4,583,750 | 1,733,437 | Settlement against COI's | Islamabad Electric Supply Company (IESCO) |
| Land- (4 Kanal , 14 Marla) | 2,820,625 | 2,820,625 | 4,535,500 | 1,714,875 | Settlement against COI's | Islamabad Electric Supply Company (IESCO) |
| Land- (14 Kanal , 18 Marla) | 8,906,875 | 8,906,875 | 14,378,500 | 5,471,625 | Settlement against COI's | Islamabad Electric Supply Company (IESCO) |
| | | | | | • | |
| Land- (2 Kanal , 17 Marla) Land- (10 Kanal) | 1,710,188 5,997,500 | 1,710,188 5,997,500 | 2,750,250 9,650,000 | 1,040,062 3,652,500 | Settlement against COI's Settlement against COI's | Islamabad Electric Supply Company (IESCO) Islamabad Electric Supply Company (IESCO) |
| | .,,. | .,, | .,, | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | The state of the s |
| Building | | | | | | |
| House At Shadbagh Labore | 2,315,000 | 2,315,000 | 12,285,240 | 9,970,240 | Settlement against COI's | Mohsin Mehdi |
| House At Shadbagh Lahore | 700,000 | 700,000 | 3,714,760 | 3,014,760 | Settlement against COI's | Mohsin Mehdi |
| Equipments | | | | | | |
| Laptop | 63,500 | 50,377 | 50,377 | - | Adjustment | Inter Office Laptop Loan Facility to Imran Azhar |
| Computers | 489,775 | 72,090 | 136,300 | 64,210 | Adjustment | Muhammad Zubair |
| <u>Furniture</u> | | | | | | |
| Gujrat Branch furniture | 326,601 | 122,691 | 117,000 | (5,691) | Cash | Abdul Jabbar |
| Sign Boards | 135,212 | 52,474 | 76,300 | 23,826 | Cash | Asian House |
| Cavalry Branch furniture | 154,800 | 54,515 | 84,112 | 29,597 | Cash | Nasir Ali Bukhari |
| Faisal Town Branch furniture | 161,620 | 57,920 | 108,700 | 50,780 | Cash | Javed Iqbal |
| DHA Branch furniture | 146,250 | 67,739 | 61,000 | (6,739) | Cash | Several Persons |
| Air-conditioning equipment | *** | 00.450 | 0.5.000 | (2.450) | | |
| Air conditioners-Gujrat Branch Air conditioner-Multan Branch | 201,038 89,300 | 88,150 31,447 | 85,000 25,000 | (3,150) (6,447) | Cash Cash | Nabi Noor Shahid Iqbal |
| W.M.J. | | | | | | - |
| Vehicles Veh-Suzuki Cultus Lzs-6497 | 475,000 | 150,403 | 400,000 | 249,597 | Cheque Received | Mr. Jamil Joseph |
| Veh-Honda Civic(Lzn-255) | 950,000 | 902,501 | 700,000 | (202,501) | Pay Order Received | Mr. Baha Ud Din Siqqiqui |
| Veh-Honda City (Pool Car LZU-6490) | 475,000 | 459,166 | 575,000 | 115,834 | Settlement against COI | Shaziab Hassan Gardazi |
| Assets with book value below Rs. 50,000 | 1,886,756 | 1,207,524 | 825,450 | (382,074) | Cash | Several Persons |
| | -,000,700 | -,20,,027 | 020,100 | (502,014) | | |
| <u>Capital work in progress</u> China Centre Sale Of Shop No.01(190 Sq Ft) & Shop No.16 | 13,133,085 | 13,133,085 | 18,757,283 | 5,624,198 | Adjustment | Adjusted Against COI's(Accountancy Outsourcing |
| China Centre 1358 Sq. F Of Shops No.1 To 5 | 34,221,600 | 34,221,600 | 40,740,000 | 6,518,400 | Adjustment | Adjusted Against COI's (MEPCO) |
| China Centre 1300 Sq. F Of Shops No.1 To 5 | 32,760,000 | 32,760,000 | 39,000,000 | 6,240,000 | Adjustment | Adjusted Against COI's (MEPCO) |
| Land transfer to Work in progress for IESCO settlement | 28,654,915 | 28,654,915 | 38,788,691 | 10,133,776 | Settlement against COI's | Islamabad Electric Supply Company (IESCO) |
| China Centre 1000 Sq. F Of Shop No. 6 2014 | 25,200,000 173,566,329 | 25,200,000 171,328,474 | 30,000,000 236,420,713 | 4,800,000 65,092,239 | Adjustment | Adjusted Against COI's(MEPCO) |
| 2014 | 1/3,300,329 | 1/1,328,4/4 | 430,420,/13 | 05,092,239 | | |



| | Note | 2015 Rupees | 2014 Rupees |
|--|--|--|----------------|
| LONG TERM INVESTMENTS | | • | • |
| Investment in subsidiary-at cost | 7.2 | 60,000,000 | 60,000,000 |
| Investment in financial instruments | 7.3 | 82,953,550 | 62,953,550 |
| | · | 142,953,550 | 122,953,550 |
| Less: Impairment in the value of investments | 7.4 | 88,793,132 | 65,943,361 |
| | · | 54,160,418 | 57,010,189 |
| Less: Current portion of long term investments | 11 | 24,443,460 | 13,787,250 |
| - | | 29,716,958 | 43,222,939 |
| Particulars of long term investments | | | |
| Long term investments-considered good | | 54,160,418 | 57,010,189 |
| Long term investments-considered doubtful | | 88,793,132 | 65,943,361 |
| | • | 142,953,550 | 122,953,550 |
| Less: Impairment in the value of investments | 7.4 | 88,793,132 | 65,943,361 |
| | | 54,160,418 | 57,010,189 |
| | Investment in subsidiary-at cost Investment in financial instruments Less: Impairment in the value of investments Less: Current portion of long term investments Particulars of long term investments Long term investments-considered good Long term investments-considered doubtful | Investment in subsidiary-at cost 7.2 Investment in financial instruments 7.3 Less: Impairment in the value of investments 7.4 Less: Current portion of long term investments 11 Particulars of long term investments Long term investments-considered good Long term investments-considered doubtful | Note Rupees |

7.2. Investment in subsidiary-at cost

Aggregate amount of

This represents the investment made in "Trust Capital (Private) Limited (TCPL)" a wholly owned un-quoted company, details of which are as follows:

6,000,000 (2014: 6,000,000) shares of Rs.10 each

60,000,000

60,000,000

Breakup value is Rs. 1.48/- per share as at June 30, 2015 (2014: Rs. 1.67/- per share), based on audited financial statements.

7.2.1. Summarised financial information of subsidiary

| Aggregate amount of | | (0.004.054) | (2.024.045 |
|--|-------|-------------|--------------|
| Assets | | 60,284,851 | 62,834,016 |
| Liabilities | | 51,430,881 | 52,804,487 |
| Revenue | | - | - |
| Loss for the year | | (1,175,559) | (16,453,184) |
| 7.3. Investment in financial instruments | | | |
| Held to maturity | | | |
| Term finance certificates | | | |
| Azgard Nine Limited | 7.3.1 | 30,485,310 | 30,485,310 |
| Sukuks | | | |
| Eden Housing Limited-Sukuks | 7.3.2 | 9,843,750 | 9,843,750 |
| New Allied Electronics - Sukuk Bonds | 7.3.3 | 20,000,000 | - |
| Available for sale | | | |
| Shares | | | |
| Agritech Limited | 7.3.1 | 22,624,490 | 22,624,490 |
| | | 82,953,550 | 62,953,550 |

7.3.1. The Company has purchased term finance certificates of Rs 40 million, out of total issue of Rs 2.5 billion, carrying mark-up rate @ 6 Months KIBOR +225 BPS upto June 04, 2010, 6 months KIBOR + 100 BPS upto December 2011, 6 Months KIBOR + 125 BPS upto December 2015 and 6 Months KIBOR + 175 BPS upto December 2017, issued for a period of 7 years. This Issue has been rescheduled and restructured on December 01, 2010 and the tenure is reset for a further period of 03 years which ended on March 04, 2017 with a further grace period of 1 Year. The amount of Rs. 39.968 Million will be redeemed in two equal installments of Rs. 1,600/- during the months of July 2010 and August 2010, eight Semi annual installments of Rs. 2.348 million and four semi annual installments of Rs. 5.295 million starting from July 2010 and matured on December 31, 2017.

A new TFC Investors agreement was signed on June 28, 2012 for the settlement of Mark up Payable of Rs. 13.145 million upto March 31, 2012 against 2,669 numbers of Zero coupon TFCs with a grace period of 1 year and will be separately redeemed in three semi annual installments of Rs. 1.315 million, two semi annual installments of Rs. 1.972 million and two semi annual installments of Rs. 2.629 million starting from March 2014 and maturing on March 31, 2017.

The credit rating assigned to such issue by Pakistan Credit Rating Agency (PACRA) is "D".



Subsequently, an agreement was signed between Azgard Nine Limited and TFC,s holders on April 12, 2012. According to the terms of agreement 646,414 shares of Agritech Limited @ Rs. 35/- per share will be transferred against adjustment of Rs. 22.625 million towards outstanding principle amount. The market value of shares as at June 30, 2015 is Rs. 7.7/- per share (2014: Rs. 10.29/- per share).

- **7.3.2.** The Company has participated in Sukuks issue of Rs. 3 billion by investing Rs. 50 million secured against first pari passu charge over current and future receivables of the investee upto extent of the issue. This issue has been rescheduled and restructured for a further period of 1.5 years with a expiry of September 29, 2013. These carry mark-up @ 3 Months KIBOR+ 250 BPS with floor 7% and cap of 20%. These certificates are redeemable in two equal semi annual installments of Rs. 6.250 million, four equal quarterly installments of Rs. 0.938 million starting from 29 December 2010, four equal quarterly installments of Rs. 2.344 million starting from December 29, 2011, four equal quarterly installments of Rs. 2.813 million and the last four quarterly installments of Rs. 3.281 million. The credit rating assigned to such sukuks "D" by the JCR-VIS.
- 7.3.3. This represent the investment amounting to Rs. 40 million made in Sukuks issued for a period of 4 years secured against first pari passu charge over present and future fixed assets of the investee with 25% margin. These carry mark-up @ 3 Months KIBOR +260 BPS and redeemable in 16 equal quarterly installments of Rs. 1.250 million starting from 25 October 2008. JCR-VIS assigned rating of "D" to said Sukuks which were subsequently withdrawn. The investment has been reversed, previously disposed off at par against settlement of preference shares of M/s AMZ Plus Liquid Fund, subsequently acquired by KASB Liquid Fund.

| 7.4. | Impairment in the value of investments | Note | 2015 Rupees | 2014 Rupees |
|--------|---|------------|--|--|
| | Opening balance as at July 01, Charged during the year Closing balance as at June 30, | 7.4.1 | 65,943,361 22,849,771 88,793,132 | 52,178,303 13,765,058 65,943,361 |
| 7.4.1. | Particulars of impairment | | | |
| | New Allied Electronics - Sukuk Bonds Trust Capital (Pvt.) Limited Agritech Limited - shares | | 20,000,000 51,146,030 17,647,102 88,793,132 | 49,970,471 15,972,890 65,943,361 |
| 8. | LONG TERM LOANS AND ADVANCES | | | |
| | Secured: Employees - considered good Companies, organizations and individuals Considered good Considered doubtful | 8.1 8.2 | 464,159 28,743,828 7,047,805 35,791,633 | 579,608 31,180,203 7,047,805 38,228,008 |
| | Un-secured: | | 36,255,792 | 38,807,616 |
| | Companies, organizations and individuals - Considered doubtful | 8.3 | <u>397,838,899</u> 434,094,691 | <u>397,838,899</u> 436,646,515 |
| | Less: provision against doubtful loans | 8.4 | 396,594,364 37,500,327 | 403,653,029 32,993,486 |
| | Less : current maturity | 11 | 20,738,673 16,761,654 | 29,177,511 3,815,975 |

- **8.1.** These includes long term loans provided to employees against mortgage of property and carry mark-up ranging from 0% to 15.20% (2014: 0% to 15.20%) per annum. The maximum aggregate balance due from executives is Rs. 0.039 million (2014: Rs. 0.111 million).
- 8.2 These include long term finances provided to companies, organizations and individuals against mortgage of property, charge over assets and lien on deposits etc. These carry mark-up ranging from 16.00% to 21% (2014: 16.00% to 20.62%) per annum.
- 8.3 It includes receivables of Trust Capital (Pvt) Limited (TCPL), a subsidiary of the company, amounting to Rs. 393 million, (2014: Rs. 393 million) transferred in the books of accounts of Trust Investment Bank Limited (TIBL) vide a tri-party agreement between TCPL, TIBL and other parties, approved by the Board of Directors of TIBL & TCPL, whereby various exposures of TCPL have been taken over by TIBL company and hereafter, the parties shall make payments directly to TIBL. The repayment shall be made in three quarterly installments of Rs. 0.5 million, four quarterly installments of Rs. 0.75 million, 31 quarterly installments of Rs. 11.332 million and last installment of Rs. 38.829 million receivable latest by June 30, 2020. It carries mark-up @ 10% per annum increasing by 2% each year upto 5 years and @ 18% from 5th year onwards. Receipts of Rs. 1.500 million have been received to date and remaining balance has been fully provided.



| 8.4. | Provision against doubtful loans | | Note | 2015 Rupees | 2014 Rupees |
|--------|---|-------------------------------|--|--|--|
| | Opening balance as at July 01 Charge for the year Reversal during the year Closing balance as at June 30 | | | 403,653,029 44,099 (7,102,764) 396,594,364 | 401,076,412 2,576,617 - 403,653,029 |
| 8.4.1. | Particulars of provision against of | doubtful loans | | | |
| | Companies, organizations and indi | viduals | | 396,594,364 | 403,653,029 |
| 9. | NET INVESTMENT IN LEASE | FINANCE | | | |
| | Lease payments receivable Add: Residual value Gross investment in leases | | 9.1 | 1,126,251,228 293,558,161 1,419,809,389 | 1,214,753,521 324,929,233 1,539,682,754 |
| | Less: Unearned finance income Income suspended Provision for lease losses | | 9.3 9.4 | 839,808 129,584,710 275,340,868 405,765,386 | 1,726,375 133,635,056 388,438,495 523,799,926 |
| | Net investment in lease finance Less: Current portion of net invest in lease finance | tment | 11 | 1,014,044,003 | 1,015,882,828 1,015,882,828 |
| | _ | | 30th Ju | ne 2015 | |
| | | Not later than one year | Later than one year and not later than five years | Later than five years | Total |
| | - | Rupees | Rupees | Rupees | Rupees |
| | investment Unearned finance income | 1,419,809,389 839,808 | - | - | 1,419,809,389 839,808 |
| | - | 1,418,969,581 | - | - | 1,418,969,581 |
| | _ | | 30th Jun | ne 2014 | |
| | | Not later than one year | Later than one year and not later than five years | Later than five years | Total |
| | - | Rupees | Rupees | Rupees | Rupees |
| | investment | 1,539,682,754 | - | - | 1,539,682,754 |
| Less: | Unearned finance income | 1,726,375 1,537,956,379 | - | - - | 1,726,375 1,537,956,379 |

9.1. The Company has entered into various lease agreements with implicit rate of return ranging from 8% to 25% (2014: 8% to 25%) per annum. Security deposit is obtained generally upto 10% to 20% of the cost of leased assets at the time of disbursement. The Company requires the lessees to insure the leased assets in the favour of the Company and to maintain the financial ratios required by NBFC's Prudential regulations. Additional lease rentals are charged on the delayed payments.

Generally leases are secured against title of leased assets but in some cases the leases are also secured against demand promissory notes of the lessees and personal guarantees of the directors and in case of individual lessees, two personal guarantees. Moreover, certain leases are additionally secured by mortgage of immovable property.

9.2. These leases pertain to previous years as the company does not have license for leases now.



| 9.3. | Income suspended | | 2015 Rupees | 2014 Rupees |
|-------|---|----------------------------|---|---|
| | Balance at the beginning of the year Suspended during the year Reversal of suspension Balance at the end of the year | | 133,635,056 3,562,348 (7,612,694) 129,584,710 | 183,984,668 11,472,238 (61,821,850) 133,635,056 |
| 9.4. | Provision for lease losses | | | |
| | Balance at the beginning of the year Provision during the year Provision reversed during the year Balance at the end of the year | | 388,438,495 34,470,671 (147,568,298) 275,340,868 | 336,064,025 122,808,968 (70,434,498) 388,438,495 |
| | | Note | 2015 Rupees | 2014 Rupees (Restated) |
| 10. | DEFERRED TAX ASSET | 10.1 | | |
| 10.1. | Deferred tax asset amounting to Rs. 714.491 million is not | recognised for all deducti | ble temporary difference | es and carry forward of |

- 10.1. Deferred tax asset amounting to Rs. 714.491 million is not recognised for all deductible temporary differences and carry forward of unused tax losses due to uncertainty regarding non availability of taxable profits in foreseeable future against which such temporary differences and tax losses can be utilised.
- 10.2. Deferred tax asset amounting to Rs. 515.932 million should not have been recognised in prior years due to non availability of taxable profits and non fulfillment of requirements of IAS 12. Now adjustment of error has been made retrospectively with effects as under;

| | Accumulated losses as on July 01, 2013 Effect due to restatement Deferred tax asset Unrealized loss on remeasurement of available for sale investment Accumulated losses as on July 01, 2013 - (Restated) . Decrease in deferred tax asset Increase in profit for the year Increase in accumulated losses | 10.3.1 | - - - - - - - - | (2,293,795,553) (515,931,678) 15,139,016 (2,794,588,215) (515,931,678) 15,139,016 (500,792,662) |
|-------|--|--------------|--|---|
| 11. | CURRENT MATURITIES OF NON-CURRENT ASSETS | Note | 2015 Rupees | 2014 Rupees |
| | Long term investments Long term loans and advances Net investment in lease finance | 7 8 9 | 24,443,460 20,738,673 1,014,044,003 1,059,226,136 | 13,787,250 29,177,511 1,015,882,828 1,058,847,589 |
| 12. | SHORT TERM LOANS AND ADVANCES | | | |
| | Short term loans-secured Short term advances | 12.1 12.2 | 31,460,541 15,060,100 46,520,641 | 53,289,126 19,173,175 72,462,301 |
| 12.1. | Short term loans-secured | | | |
| | Companies, organizations and individuals Considered good Considered doubtful | 12.1.1 | 30,926,939 1,302,541 32,229,480 | 53,289,126 650,000 53,939,126 |
| | Less: Provision against doubtful loans | 12.1.2 | 768,939 31,460,541 | 650,000 53,289,126 |

 $\textbf{12.1.1} \ \ These include short term finances provided to companies, organizations and individuals against their certificates of investment and mortgage of property. These carry mark-up ranging from 16% to 20.62% (2014: 14.75% to 23.19%) per annum.$

12.1.2 Provision against doubtful loans

| Opening balance as at July 01, | 650,000 | 650,000 |
|--------------------------------|-----------|---------|
| Charged during the year | 534,939 | - |
| Reversed during the year | (416,000) | |
| Closing balance as at June 30, | 768,939 | 650,000 |



| 12.2. | Short term advances | Note | 2015 Rupees | 2014 Rupees |
|-------|---|----------------------|---|---|
| | Considered good Advances to employees & others | | 15,060,100 | 19,173,175 |
| 13. | SHORT TERM PLACEMENTS | | | |
| | Repurchase agreement lendings (Reverse Repo) Placement with First Fidelity Leasing Modaraba TDR Less: Provision against doubtful lending | 13.1 | 7,022,877 1,000,000 10,000,000 18,022,877 7,022,877 11,000,000 | 7,022,877 1,000,000 3,000,000 11,022,877 7,022,877 4,000,000 |
| 13.1. | Particulars of short term placements | | | |
| | Considered good Placement with First Fidelity Leasing Modaraba TDR Considered doubtful Hascomb Business Solutions | 13.2 13.3 13.4 | 1,000,000 10,000,000 7,022,877 18,022,877 | 1,000,000 3,000,000 7,022,877 11,022,877 |

- 13.2 This placement is made during 2011-2012 against the loan of ENPLAN with 0% mark up which was due to be settled before or on March 31, 2013. Subsequently it was settled against the Certificate of Investments of Mr. Abdul Rasheed and the remaining balance of Rs. 1.0 Million is still receivable as on balance sheet date.
- 13.3 The amount has been placed with BURJ bank Limited for one month @ 7.25% (2014: 7.5%) p.a.
- 13.4 These were secured against fair value of quoted securities and mortgage of property. These carry mark-up at the rate of 22% (2014: 22%). Quoted securities placed as collateral were disposed off during the 2011. Remaining balance has been fully provided.

14. SHORT TERM INVESTMENTS

Un-quoted
TRICON Developers Limited
Nil (2014: 112, 900, 548) fully paid ordinary sh

Less: Suspension against doubtful receivables

Nil (**2014**: 112,900,548) fully paid ordinary shares of Rs. 10 each. Equity held nil (**2014**: 50.11%)

14.1 - 1,129,005,480

14.1 Investment in shares of M/s Tricon Developers Limited "TDL" was acquired against Sub-Ordinated Loan of Mr. Asif kamal to strengthen the equity of the company. TDL and TIBL through their respective Board of Directors' Meetings held on June 30, 2015 have agreed to derecognise the investment of TIBL because the break-up value of shares of TDL has dropped to Rs. 2.51/- based on un-audited financial statements as at June 30, 2014 duly initialed by auditors. Further, registrar of companies has not yet approved the issuance of shares. Further, TIBL is not willing to carry on this loan any longer neither has intentions to issue shares against TDL investment.

15. MARK-UP ACCRUED

| | Mark-up accrued on: | | | |
|-------|--|------|-------------|-------------|
| | Term finance certificates and Sukuks | 15.1 | 962,649 | 536,675 |
| | Short term and long term loans | 15.2 | 20,749,450 | 31,317,483 |
| | Investments in lease | 15.3 | 169,236,169 | 170,070,629 |
| | Short term placements | 15.4 | - | 56,501 |
| | • | | 190,948,268 | 201,981,288 |
| 15.1. | Mark-up accrued on bonds and term finance certificates | | | |
| | Considered good | | 962,652 | 536,675 |
| | Considered doubtful | | 55,314,978 | 53,420,450 |
| | | | 56,277,630 | 53,957,125 |

53,420,450

536,675

55,314,981

15.1.1



| 15.1.1. Suspension against doubtful receivables | Note | 2015 Rupees | 2014 Rupees |
|---|--------|---|---|
| Opening balance as at July 01, Suspended during the year Closing balance as at June 30, | - - | 53,420,450 1,894,531 55,314,981 | 53,140,168 280,282 53,420,450 |
| 15.2. Mark-up accrued on short term and long term loans | | | |
| Considered good Considered doubtful Less: Suspension against doubtful loans | 15.2.1 | 20,749,450 104,564,543 125,313,993 104,564,543 20,749,450 | 31,317,483 102,335,043 133,652,526 102,335,043 31,317,483 |
| 15.2.1. Suspension against doubtful loans | | | |
| Opening balance as at July 01, Suspended during the year Closing balance as at June 30, | - - | 102,335,043 2,229,500 104,564,543 | 102,335,043 |

15.3. Mark-up accrued on investment in lease-considered good

This includes additional mark up on lease rentals amounting to Rs. 169.236 million (Restated 2014: Rs. 170.070 million) in respect of overdue rentals receivable from performing lease portfolio in accordance with the terms of lease agreement.

15.4. Mark-up accrued on short term placements

| Considered doubtful | | 8,241,270 | 6,752,738 |
|--|--|--|---|
| Less: Suspension against doubtful placements | 15.4.1 | 8,241,270 | 6,696,237 |
| | = | <u>-</u> | 56,501 |
| Suspension against doubtful placements | | | |
| Opening balance as at July 01, | | 6,696,237 | 5,151,204 |
| Suspended during the year | | 1,545,033 | 1,545,033 |
| Closing balance as at June 30, | - | 8,241,270 | 6,696,237 |
| | = | · · · · · | |
| OTHER RECEIVABLES | | | |
| Receivable from broker - considered doubtful | | 14,614,432 | 21,143,275 |
| Miscellaneous receivables from lessees: | 16.1 | | |
| Considered doubtful | | 380,501,827 | 318,830,017 |
| Other receivables | _ | | |
| Considered good | 16.2 | 58,013,442 | 183,328,213 |
| Considered doubtful | 16.3 | 4,625,524 | 4,625,524 |
| | _ | 62,638,966 | 187,953,737 |
| | _ | 457,755,225 | 527,927,029 |
| Less: Provision for doubtful receivables | 16.4 | 373,209,194 | 344,638,816 |
| | _ | 84,546,031 | 183,288,213 |
| • | Less: Suspension against doubtful placements Suspension against doubtful placements Opening balance as at July 01, Suspended during the year Closing balance as at June 30, OTHER RECEIVABLES Receivable from broker - considered doubtful Miscellaneous receivables from lessees: Considered doubtful Other receivables Considered good Considered doubtful | Less: Suspension against doubtful placements Suspension against doubtful placements Opening balance as at July 01, Suspended during the year Closing balance as at June 30, OTHER RECEIVABLES Receivable from broker - considered doubtful Miscellaneous receivables from lessees: Considered doubtful Other receivables Considered good Considered doubtful 16.2 Considered doubtful | Less: Suspension against doubtful placements 15.4.1 8,241,270 Suspension against doubtful placements Opening balance as at July 01, 6,696,237 Suspended during the year 1,545,033 Closing balance as at June 30, 8,241,270 OTHER RECEIVABLES Receivable from broker - considered doubtful 14,614,432 Miscellaneous receivables from lessees: 16.1 Considered doubtful 380,501,827 Other receivables 16.2 58,013,442 Considered good 16.2 58,013,442 Considered doubtful 16.3 4,625,524 62,638,966 457,755,225 Less: Provision for doubtful receivables 16.4 373,209,194 |

- **16.1.** This represents insurance and other miscellaneous charges receivable from lessees, in respect of vehicles insured by the bank against assets leased to them.
- **16.2.** This includes receivable from TCPL amounting to Rs. 49.700 million (2014: Rs. 51.074 million). It also includes Rs. 6.058 million (2014: Rs. nil) receivable from Tricon Developers Limited.
- 16.3. This includes receivable from Trust Management (Pvt) Limited amounting to Rs. 3.920 million (2014: Rs. 3.920 million)

16.4. Movement of provisions for doubtful receivable

| Opening balance as at July 01, | 344,638,816 | 373,202,823 |
|--------------------------------|--------------|--------------|
| Charged for the year | 80,767,848 | 106,153,058 |
| | 425,406,664 | 479,355,881 |
| Written off during the year | (16,420,412) | (51,660,188) |
| Reversed during the year | (35,777,058) | (83,056,877) |
| Closing balance as at June 30, | 373,209,194 | 344,638,816 |



| 17. | CASH AND BANK BALANCES | Note | 2015 Rupees | 2014 Rupees |
|-----|----------------------------------|------|----------------|----------------|
| | Cash in hand Cash with banks in: | | 429,766 | 120,694 |
| | Current accounts | Γ | 244,194 | 244,194 |
| | Deposit accounts | 17.1 | 5,722,214 | 8,487,377 |
| | | | 5,966,408 | 8,731,571 |
| | | | 6,396,174 | 8,852,265 |

17.1. Deposit accounts carry mark-up rate ranging from 5% to 9% per annum (2014: 6.50% to 9.50%).

18. Issued, subscribed and paid up capital

| 2015 | 2014 | | 2015 | 2014 |
|-------------|---------------|---|---------------|---------------|
| (Numbe | er of shares) | | (Rupees i | n thousand) |
| 80,000,000 | 80,000,000 | Ordinary shares of Rs. 10 each | 800,000,000 | 800,000,000 |
| 70,000,000 | 70,000,000 | Preference shares of Rs. 10 each | 700,000,000 | 700,000,000 |
| 150,000,000 | 150,000,000 | | 1,500,000,000 | 1,500,000,000 |
| | | Issued, subscribed and paid up Ordinary shares of Rs. 10 each | | |
| 35,717,984 | 30,180,484 | fully paid-up in cash Ordinary shares of Rs. 10 each | 357,179,840 | 301,804,840 |
| 38,409,889 | 38,409,889 | issued as bonus shares Preference shares of Rs. | 384,098,889 | 384,098,889 |
| 8,075,000 | 20,612,500 | 10 each issued | 80,750,000 | 206,125,000 |
| 82,202,873 | 89,202,873 | | 822,028,729 | 892,028,729 |

- **18.1.** Mr. Zahid Rafiq and Genesis Securities (Pvt) Limited, related parties of the Bank held 5,702,405 (7.69%) [2014: 5,702,405 (9.74%)] and 12,209,742 (16.47%) [2014: 12,209,742 (20.85%)] Ordinary shares of Rs. 10 each respectively, as at June 30, 2015.
- **18.2.** These are un-listed cumulative non-voting preference shares, each of Rs.10/-, issued against the adjustment of financing facilities and carry preference dividend @ 1 year KIBOR + 100 BPS which is payable in priority to ordinary shareholders. The dividend remained unpaid, shall be carried forward to future years and be paid in chronological order.

The Company may exercise the Call Option and repurchase these preference shares from investors from the commencement of 3rd anniversary, by giving 30 days notice, in accordance with following schedule:

| - | 3rd to 4th anniversary | upto 25% |
|---|------------------------|-----------|
| - | 4th to 5th anniversary | upto 50% |
| - | After 5th anniversary | upto 100% |

Further, these preference shares are convertible into ordinary shares of the Company at the option of investors from the 3rd anniversary till the 5th anniversary by giving thirty day notice in advance in following manner:

| - | 3rd to 4th anniversary | upto 25% |
|---|------------------------|-----------|
| - | 4th to 5th anniversary | upto 50% |
| - | After 5th anniversary | upto 100% |

The conversion ratio (A/B) for such issue is as follows:

A= Rupees ten (10/-) plus unpaid dividend, if any, on each preference share

B= Higher of following:

- Face value of shares
- Average discounted price of the ordinary share quoted in the daily quotation of KSE during the last twelve months prior to the conversion date.

As the fair value of financial liability is equal to fair value of financial instrument and intrinsic value of financial instrument is nil so the whole amount is recognized as financial liability.



- **18.3.** The above stated preference shares have been treated as part of equity on the following basis:
- The preference shares were issued under the provision of Section 86 of the Companies Ordinance, 1984 (the Ordinance) read with Section 90 of the Ordinance and the Companies Share Capital (Variation in Rights and Privileges) Rules, 2000.
- The authorized capital of the Company and the issue of the preference shares were duly approved by the shareholders of the Company at the Extraordinary General Meeting held on May 02, 2005.
- Return of allotment of shares was filed under Section 93(1) of the Ordinance.
- Dividend on the preference shares is appropriation of profit both under the Ordinance and the tax laws.
- The requirements of the Ordinance take precedence over the requirements of IFRSs.

However, considering the requirements of the IFRSs for classification of debt and equity instruments, which suggests that the above preference shares be classified as debt, the ICAP has sought a clarification from the SECP in respect of the presentation of preference shares in the financial statements prepared in accordance with the requirements of the Companies Ordinance, 1984. Pending the decision of the SECP in this matter, the preference shares have been reflected as equity of the Company.

| 18.4. | Particulars of Preference Shares | | 2015 Rupees | 2014 Rupees |
|-------|--|--------------|---|---|
| | Saudi Pak Industrial & Agricultural Investment Company Pak Brunei Investment Company Limited AMZ Income Fund (KASB Liquid Fund) Bank Alfalah Limited Allied Bank Limited | | 10,000,000 3,250,000 30,000,000 12,500,000 25,000,000 80,750,000 | 15,000,000 4,875,000 130,000,000 18,750,000 37,500,000 206,125,000 |
| 19. | RESERVES | Note | 2015 Rupees | 2014 Rupees (Restated) |
| | Capital reserves | 10.1 | 242 (20 522 | 240.020.007 |
| | Statutory reserve Unrealized loss on remeasurement of available for sale investments | 19.1 19.2 | 243,620,723 (17,647,102) 225,973,621 | 240,828,097 (15,972,890) 224,855,207 |
| | Revenue reserves | | | |
| | General reserve Accumulated loss | | 61,000,000 (2,781,029,967) (2,720,029,967) (2,494,056,346) | 61,000,000 (2,792,683,495) (2,731,683,495) (2,506,828,288) |
| 19.1. | Statutory Reserve | | (2,474,030,340) | (2,300,020,200) |
| | Opening balance as at July 01, Transfer from revenue reserves Closing balance as at June 30, | | 240,828,097 2,792,626 243,620,723 | 240,030,907 797,190 240,828,097 |

This represents special reserve created at the rate of 20% of profit for the year after taxation under rule 2 of part III of SECP's NBFC's Prudential Regulations.

19.2. Prior year figures have been reclassified for better presentation. (ref note: #51.4)

| | | Note | 2015 Rupees | 2014 Rupees |
|-------|---|------|----------------|----------------|
| 20. | SURPLUS ON REVALUATION OF FIXED ASSETS-NET | | | |
| | Capital work in progress | 20.1 | 18,511,500 | 18,511,500 |
| 20.1. | Particulars of surplus on revaluation of fixed assets | | | |
| | Opening balance as at July 01, | | 18,511,500 | 18,511,500 |
| | Addition / (deletion) during the year Closing balance as at June 30, (ref: note # 6.3.1) | _ | 18,511,500 | 18,511,500 |
| | Closing balance as at June 30, (ref: note # 6.3.1) | = | 18,511,500 | 18,511,50 |



| 21. | LONG TERM FINANCING - SUBORDINATED LOAN | Note | 2015 Rupees | 2014 Rupees |
|-------|---|----------------------------|---|---|
| | Long term financing-subordinated loan | 21.1 | 2,788,220,472 | 2,357,958,476 |
| 21.1. | Long term financing-Subordinated loan | | | |
| | Opening balance as at July 01, Obtained during the year Paid / adjusted during the year Closing balance as at June 30, | 21.2 | 2,357,958,476 1,996,950,000 (1,566,688,004) 2,788,220,472 | 1,696,282,851 661,675,625 |
| 21.2. | Particulars of subordinated loan | | | |
| | Loan from: Directors Asif Kamal Mamoon -ur- Rasheed Syed Sajjad Rizvi (ref: note # 6.3.4) Asad Kazmi Tricon Developers Limited | 21.2.1 21.2.2 21.2.3 | 716,350,637 74,919,835 - 1,996,950,000 - 2,788,220,472 | 1,759,282,851 258,675,625 240,000,000 100,000,000 2,357,958,476 |

- 21.2.1. This represents properties amounting to Rs. 342.073 million and Rs.150 million of Muhammad Akram and Muhammad Fiaz, respectively, injected for equity participation in favor of Mr. Asif Kamal through equity participation agreement. It also includes TIBL obligation to Tricon Developers Limited for cash component of subordinated loan i.e. Rs. 100 Million through agreement in favor of Mr. Asif Kamal. Further, property amounting to Rs. 124.277 million from Mr. Asif Kamal had been injected on 30 June 2014. All the properties have been duly transferred in the name of the company.
- 21.2.2. Properties amounting to Rs. 258.675 million of Mrs. Samina Khurram had been injected for equity participation in favor of Mr. Mamoon Ur Rasheed through equity participation agreement. The company will pay 20% of the agreed price in cash and balance 80% in the form of issuance / transfer of shares at par, in favour of legal owners, subject to approval of SECP. However, title of properties amounting to Rs. 183.756 million could not be transferred in the name of TIBL, so these properties have been derecognised during the year. Remaining properties have been duly transferred in the name of the company.
- **21.2.3.** This represents subordinated loan acquired against land from Mr. Khizer Hayat for equity participation in favor of Mr. Asad Kazmi through equity participation agreement. As per the terms of the agreement TIBL will pay an amount of Rs. 50 million as an initial payment and balance in the form of issuance / transfer of shares of Trust Investment Bank Limited at par, subject to approval of SECP. Title of this property has been transferred in the name of the company through court order.

22. LONG TERM FINANCING - OTHERS

| 22.1. | Banking companies and other financial institutions-Secured Banking companies and other financial institutions-Unsecured Term finance certificates (TFC)-Secured Banking companies and other financial institutions-Secured | 22.1 22.2 22.3 — | 57,624,657 - - 57,624,657 | - - - - - |
|-------|---|------------------------|------------------------------------|-----------------------|
| | The Bank of Punjab | 22.1.1 | 296,077,333 | 296,077,333 |
| | Allied Bank Limited | 22.1.2 | 70,000,005 | 70,000,005 |
| | Pak Oman Investment Company (Pvt.) Limited | 22.1.3 | 5,161,297 | 5,161,297 |
| | The Bank of Khyber | 22.1.4 | 27,777,780 | 27,777,780 |
| | Standard Chartered Bank Limited | 22.1.5 | 49,329,674 | 49,329,674 |
| | Summit Bank Limited (Formerly Atlas Bank Limited) | 22.1.6 | 81,640,625 | 81,640,625 |
| | First Women Bank Limited | 22.1.7 | 64,027,397 | 64,027,397 |
| | CDC Trustee Askari Income Fund | 22.1.8 | 126,250,000 | 126,250,000 |
| | PAK Brunei Investment Company | 22.1.9 | 2,536,941 | 2,536,941 |
| | IGI Investment Bank Limited | 22.1.10 | 67,500,000 | 67,500,000 |
| | The Punjab Provincial Co-operative Bank Limited | 22.1.11 | 88,058,721 | 88,058,721 |
| | 1 | _ | 878,359,773 | 878,359,773 |
| | Less: Current portion shown under current liabilities | 29 | 820,735,116 | 878,359,773 |
| | - | _ | 57,624,657 | - |
| | | | | |



- 22.1.1. This represents two facilities of an aggregate amount of Rs. 301.77 million. These facilities are secured against exclusive charge on specific leased assets. Facility of Rs. 279.752 million carries mark-up rate of 9.33% per annum. This facility is repayable in 2 quarterly installments of Rs. 2.5 million, one installment of Rs. 12 Million, Two installments of Rs. 27 million, two Installments of Rs. 40 Million, One Installment of Rs. 33.33 Million, One Installment of Rs. 30.419 Million, One Installment of Rs. 16 Million, Two Installments of Rs. 21 Million and One Installment of Rs 7 Million on Quarterly basis Starting from October 31, 2011 to September 30, 2014. The other facility of Rs. 21.325 Million is a non service able facility and repayable in six quarterly installments starting from June 30, 2013 to September 30,2014.
- 22.1.2. This represent an unsecured facility of an amount of Rs. 200 million, out of which Rs. 50 Million is converted into preference shares from May 10, 2010. This facility (200 M) carries mark up rate of 1 Month KIBOR + 200 bps upto July 2009 and 1 Month KIBOR from July 01, 2009 onward and is repayable in 36 equal monthly installments of Rs. 3,333,333/- starting from June 4, 2010 and expiring on May 29, 2013.
- 22.1.3. This represents facility of Rs.23 million. This facility is secured against first charge on specific loan receivables with a margin of 25%. It carried mark-up rate of 3 month KIBOR + 250 bps per annum and was repayable in twelve equal monthly installments starting from 10 August 2009 and expiring on 10 July 2010. Facility has been restructured on 4 December 2009. Mark-up rate has been changed to 6 month KIBOR + 150 bps per annum and principal is repayable in immediate payment of Rs. 3,000,000 on 4 December 2009 and 31 equal monthly installments starting from 23 December 2009 and expired on 23 June 2012.
- **22.1.4.** This represents a facility of Rs. 137.5 million secured against first charge on specified leased assets and related receivables amounting Rs.75 Million has been converted into preference shares and the while the balance amount of Rs. 62.5 Million has been converted into term Finance facility which carries mark up @ 1 month KIBOR. This facility is repayable in thirty six equal monthly installments starting from 01 January 2010 and expiring on 31 December 2012.
- **22.1.5.** This represents a facility of Rs. 500 million for the purpose of expansion of lease portfolio. The facility is secured against lease receivables to the extent of Rs. 715 million. It carries mark-up at the rate of 3 month KIBOR + 160 bps. The facility is repayable in twelve equal quarterly installments starting from 31 May 2008 and expired on 28 February 2011.
- 22.1.6. This represents two facilities of Rs.100 million each. These facilities are secured against first charge on specific/exclusive leased assets and related receivables with 25% margin. These carry mark-up @ 3 month KIBOR + 185 bps per annum with floor of 13.50%. These facilities were repayable in sixteen equal quarterly installments starting from 28 June 2008 and expiring on 28 May 2012. However, these facilities have been rescheduled on 7 January 2010. Outstanding principal of Rs. 68.75 million of Term Finance 1 is repayable in 16 equal quarterly installments starting from 1 February 2010 and expiring on 1 November 2013. While outstanding principal of Rs. 68.75 million of Term Finance 2 is repayable in 16 equal quarterly installments starting from 1 March 2010 and expiring on 1 December 2013.
- 22.1.7. During the year, the bank started negotiations for settlement with the company as on April 30, 2015 and the agreement finalised in July, 2015, as a result of which existing liability has been agreed at an amount of Rs.64.03 million along with cost and cost of funds. The company has waived off mark up payable amounting to Rs. 9.696 million as a result of this settlement agreement. Moreover bank has agreed to sanction a new term finance facility of Rs. 30 million at mark-up @ 6 months KIBOR +2.50% p.a. The company will pay an amount of Rs. 6.402 million, 10% of the total existing payable amount as upfront, at the time of disbursement of fresh loan. Balance will be paid in 36 equal monthly installments. These are secured through collateral security in shape of mortgage of property in favor of the bank.
- **22.1.8.** This represents facility of Rs.194 million rescheduled. This facility is secured against exclusive charge and carries @ 1 month KIBOR per annum. This facility is repayable in immediate payment of Rs.8 million, first installment of Rs. 3 million and 22 equal monthly installments starting from 31 January 2010 and expired on 1 February 2013.
- **22.1.9.** This represents facility of Rs.10.1 million rescheduled. This facility is secured against first charge on all moveable assets to the extent of sale price. The facility carries mark-up @ 1 month KIBOR per annum. This facility is repayable in 23 equal monthly installments of Rs.420,000 and last installment of Rs.436.941 starting from 8 May 2010 and expired on 8 Apr 2012.
- 22.1.10. This represents facility of Rs.80 million rescheduled. This facility is secured against ranking charge on current assets equivalent to Rs.115 million with 30% margin. The facility carries mark-up rate of 1 month KIBOR per annum. This facility is repayable in six equal monthly installments of Rs.0.5 million, 12 equal monthly installments of Rs.0.75 million, 6 equal monthly installments of Rs.1 million, 12 equal monthly installments of Rs.1.75 million and 13 equal monthly installments of Rs. 2 million, starting from 15 March 2010 and expiring on 15 Feb 2015.
- **22.1.11.** This represents facility of Rs.284.298 million converted from short term loans to long term loans. This facility is secured against exclusive first charge against Leased assets and related receivables. The facility carries mark-up rate of 1 month KIBOR + 200 bps per annum. This facility is repayable in twenty eight equal monthly installments of Rs.10 million and the balance amount of Rs. 4,298,472 will be paid the last installment, starting from 16 September 2010 and expiring on 15 Feb 2013.Loan amounting to Rs.140M has been swapped with term loan due from Vital enterprises.



| 22.2 | Banking companies and other financial institutions-Unsecured | Note | 2015 Rupees | 2014 Rupees |
|------|--|--------|----------------|----------------|
| | CDC Trustee KASB Liquid Fund | 22.2.1 | 3,500,000 | 3,500,000 |
| | Dawood Money Market Fund | 22.2.2 | 7,842,873 | 7,842,873 |
| | House Building Finance Corporation | 22.2.3 | 5,909,086 | 5,909,086 |
| | | | 17,251,959 | 17,251,959 |
| | Less: Current portion shown under current liabilities | 29 | 17,251,959 | 17,251,959 |
| | | _ | - | - |

- 22.2.1. This represents facility of Rs.41 million rescheduled. This facility is unsecured and carries mark-up @1 month KIBOR per annum. This facility is repayable two monthly installments of Rs. 5 million, three monthly installments of Rs. 2.5 million, eighteen monthly installments of Rs. 1 million and last installment of Rs. 0.5 million starting from 19 January 2010 and expired on 19 December 2011.
- **22.2.2.** This represents facility of Rs.37.8 million rescheduled. This facility is unsecured and carries mark-up @1 month KIBOR per annum. This facility is repayable in twenty four monthly installments of Rs.1.5 million and last installment of Rs. 1.8 million starting from 25 January 2010 and expired on 7 January 2012.
- **22.2.3.** This represents facility of Rs.35.5 million rescheduled. This facility is unsecured and carries mark-up @ 3 month KIBOR + 200 bps per annum at the start of each month. This facility is repayable in first installment of Rs. 3 million and 22 equal monthly installments of Rs.1.477 each starting from 15 March 2010 and expired on 15 January 2012.

22.3. Term finance certificates (TFC)-Secured

| TFC III | 22.3.1 | 230,583,980 | 230,583,980 |
|---|--------|-------------|-------------|
| Less: Unamortized portion of the initial | | | |
| transaction cost | _ | <u> </u> | |
| | | 230,583,980 | 230,583,980 |
| Less: Current portion shown under current liabilities | 29 | 230,583,980 | 230,583,980 |
| | _ | _ | |

22.3.1. This represents third issue of secured, rated and listed Term Finance Certificates (TFC's) being instrument of redeemable capital issued under the Companies Ordinance, 1984. The TFC's have a tenure of five (5) years and consist of Rs. 600 million of which Rs. 450 million were offered to institutional investors for Pre-IPO placements and Rs.150 million to the general public. The TFC's are secured by way of first charge on specific leased assets and associated lease rentals receivable with a margin of 40% and are issued in set of ten (10) TFC's, each set having an aggregate face value of Rs. 5,000.

The instrument is structured to redeem 0.02% of the principal in two semi-annual installments and the remaining principal in eight semi-annual installments of 12.495% each of the issue amount respectively starting from the 18th month. Each TFC will be redeemed on its due date through the dispatch of a crossed cheque to the registered holders of the TFC.

The profit is payable semi annually at 6 months KIBOR + 185 bps per annum with no floor and no cap. The profit rate is set one day before the start of semi- annual period for which the profit is being paid.

The Company have a call option to redeem in full the outstanding amount of the TFC's which will be exercisable at any time after the expiry of two years period from the issue date. The call option will be exercisable on the redemption dates only.

The initial transaction cost is amortized on straight line basis in conjunction with the term of TFC's.

23. LONG TERM MORABAHA

| Long term morabaha | 23.1 | 15,500,000 | 15,500,000 |
|---|------|------------|------------|
| Less: Current portion shown under current liabilities | 29 | 15,500,000 | 15,500,000 |
| | _ | - | - |

23.1. This represents Bi Muajjal murabaha facility of Rs.20.5 million and profit thereon amounting to Rs. 5,008,602/- be distributed over the period of its agreement. This facility is repayable in twenty equal monthly installments of Rs.1 million and last installment of Rs.0.5 million, starting from 25th May, 2011 and expired on 25th Feb, 2013.

24. LONG TERM CERTIFICATES OF INVESTMENT

| - Corporate | | | |
|---|------|-------------|-------------|
| Secured | | 22,371,263 | 22,371,263 |
| Unsecured | | 163,295,179 | 165,995,179 |
| - Individuals | | | 3.100.000 |
| | 24.1 | 185,666,442 | 191,466,442 |
| Less: Current portion shown under current liabilities | 29 | 184,103,942 | 178,470,179 |
| | | 1,562,500 | 12,996,263 |



24.1. These represent deposits received by the Company as per permission granted by the Securities and Exchange Commission of Pakistan. These certificates are issued for term ranging from over 1 year to 5 years and carries profit ranging from 9.85% to 22.22% (2014: 9.85% to 22.22%) per annum.

| 25. | DEFERED LIABILITIES | Note | 2015 Rupees | 2014 Rupees |
|-----|---------------------|------|----------------|----------------|
| | Gratuity | 25.1 | 6,292,651 | 5,010,328 |
| | Leave encashment | 25.1 | 1,179,036 | 1,179,036 |
| | | | 7,471,687 | 6,189,364 |

Gratuity scheme is funded and pays a lump-sum gratuity to members on leaving the Company's service after completion of six months of continuous service. The amount of gratuity is calculated on the basis of last drawn gross salary of the employee.

Leave encashment scheme is unfunded and has been discontinued with effect from 01 January 2009. However, employees having accumulated leave balances as at 31 December 2008 will be entitled for encashment of accumulated leave balances as at 31 December 2008 on leaving the service based on their last drawn gross salary.

| | | Gratuity | | Leave Encashment | | |
|---|---|-----------------------------------|-----------------------------------|------------------|-----------------------|--|
| | _ | 2015 | 2014 | 2015 | 2014 | |
| | Note | | Rup | ees | | |
| 25.1. Amount recognized in the balance sheet | | | | | | |
| Present value of defined benefit obligations Less: Fair value of plan assets | 25.1.1 25.1.2 | 6,292,651 | 4,514,424 | 1,179,036 | 1,179,036 | |
| Add: Benefits due but not paid | 23.1.2 | - | 495,904 | - | - | |
| radi. Benefito dae ode not para | _ | 6,292,651 | 5,010,328 | 1,179,036 | 1,179,036 | |
| 25.1.1. Movement in the defined benefit obligation: | _ | | | | | |
| Present value of defined benefit obligation | | | | | | |
| at beginning of the year | | 4,514,424 | 3,105,936 | 1,179,036 | 1,439,502 | |
| Current service cost for the year | | 2,142,856 | 1,151,018 | - | - | |
| Interest cost for the year | | 578,397 | 217,055 | - | - | |
| Benefits paid / discharged during the year | | (460,000) | (2,077,500) | - | (260,466) | |
| Experience adjustments | _ | (483,026) | 2,117,915 | - | | |
| 25.1.2. Movement in the fair value of plan assets: | = | 6,292,651 | 4,514,424 | 1,179,036 | 1,179,036 | |
| Fair value of plan assets as at July 01, | | - | _ | | | |
| Total contributions made in the year | | 2,077,500 | 2,077,500 | | | |
| Expected return on plan assets for the year | | - | - | | | |
| Benefits paid / discharged during the year Return on plan assets, excluding interest income | | (2,077,500) | (2,077,500) | | | |
| | _ | _ | - | | | |
| | _ | Gratui | itv | Leave Encas | hment | |
| | _ | 2015 | 2014 | 2015 | 2014 | |
| 25.2. Movement of liability: | _ | | Rup | oees | | |
| Balance sheet liability as at July 01 | | 5,010,328 | 3,601,840 | 1,179,036 | 1,439,502 | |
| Expense chargeable to profit & loss | 25.3 | 2,721,253 | 1,368,073 | 1,179,030 | 1,439,302 | |
| Remeasurement (gain) / loss on obligation | 25.4 | (483,026) | 2,117,915 | | | |
| Contribution made during the year | | (460,000) | (2,077,500) | _ | (260,466) | |
| Payables written off during the year | | (495,904) | | | - | |
| | | 6,292,651 | 5,010,328 | 1,179,036 | 1,179,036 | |
| | | Gratui | ity | Leave Encas | hment | |
| | _ | 2015 | 2014 | 2015 | 2014 | |
| 25.3. Staff service cost expense charged in the profit & le | oss account | | Rup | oees | | |
| r · · · · · · · · · · · · · · · · · · · | | 2 1 42 076 | 1 151 010 | | | |
| | | | 1 151 018 | | | |
| Current service cost | | 2,142,856 578,397 | 1,151,018 217,055 | - | - | |
| Current service cost Interest cost | <u>-</u> | | | | - - | |
| | - = hensive income | 578,397 | 217,055 | - - - | | |
| Interest cost | - = hensive income | 578,397 2,721,253 | 217,055 1,368,073 | <u>:</u> | | |
| Interest cost 25.4. Staff service cost expense charged in other compre | - = hensive income | 578,397 2,721,253 (483,026) | 217,055 1,368,073 2,117,915 | | - | |
| Interest cost 25.4. Staff service cost expense charged in other compre Remeasurement of plan obligation | - hensive income - | 578,397 2,721,253 | 217,055 1,368,073 | | - - | |
| Interest cost 25.4. Staff service cost expense charged in other compre Remeasurement of plan obligation | - hensive income - - | 578,397 2,721,253 (483,026) | 217,055 1,368,073 2,117,915 | | - - - - | |
| Interest cost 25.4. Staff service cost expense charged in other compre Remeasurement of plan obligation Experience adjustments | - = hensive income - - - | 578,397 2,721,253 (483,026) | 217,055 1,368,073 2,117,915 | | - - - - - | |



25.5. Qualified actuary carried out the valuation as on 30 June 2015 using the Projected Unit Credit Method. Following significant assumptions have been used:

| | used: | G | Gratuity | Leave | encashment |
|-----|--|---------|------------|---|--------------------------------------|
| | | 2015 | 2014 | 2015 | 2014 |
| | | | | Per annum | |
| | Discount rate | 9.75% | 13.5% | 13% | 13% |
| | Expected rate of increase in salary | 8.75% | 12.5% | 12% | 12% |
| | Expected rate of return on plan assets | 13.5% | 10.5% | - | - |
| | Average number of leaves utilized per annum Expected average remaining years until | - | - | - | - |
| | vesting as on 30 June | 9 years | 15 years | - | - |
| 26. | LONG TERM DEPOSITS | | Note | 2015 Rupees | 2014 Rupees |
| | Margin against letters of guarantee Less: Current portion shown under current liabilities | | 29 | 137,176,220 101,938,996 35,237,224 | 135,698,512 135,698,512 |
| | Deposits against lease arrangements Less: Current portion shown under current liabilities | | 26.1 29 | 293,005,569 293,005,569 - 35,237,224 | 324,048,339 324,048,339 - - |

26.1. These represent interest free security deposits (lease key money) received on lease contracts and are adjustable at the expiry of their respective lease periods.

27. SHORT TERM BORROWINGS

Banking companies and other financial institutions:
Running finances - secured 27.1 39,413,532 39,413,532

27.1. Total limit against running finances amounting to Rs. 40 million (2014: Rs. 40.00 million). This carry mark-up @ 3 month KIBOR + 300 bps with a floor ranging from 4.5% to 10% per annum (2014: 3 months KIBOR + 300 bps with a floor ranging from 4.5% to 10%) payable on quarterly basis respectively.

The above facilities have been obtained for a period of one year and are secured against promissory notes, first charge on specific leased assets, related receivables.

28. SHORT TERM CERTIFICATES OF INVESTMENT

| - Financial institutions | 10,350,006 | 12,850,006 |
|--------------------------|---------------|---------------|
| - Corporate | 1,003,875,642 | 1,099,838,536 |
| - Individuals | 22,750,815 | 25,750,815 |
| | 1,036,976,463 | 1,138,439,357 |

28.1. These represent unsecured short term certificates of investment for a period of one months to one year. These carry mark-up rate ranging from 0% to 18.75% (2014: 0% to 18.75%) per annum.

29. CURRENT MATURITIES OF NON CURRENT LIABILITIES

| Long term financing from banking companies & financial Inst | itutions | | |
|---|----------|---------------|---------------|
| Secured | 22.1 | 820,735,116 | 878,359,773 |
| Unsecured | 22.2 | 17,251,959 | 17,251,959 |
| Term finance certificates-Secured | 22.3 | 230,583,980 | 230,583,980 |
| Long term morabaha | 23 | 15,500,000 | 15,500,000 |
| Certificates of investment | 24 | 184,103,942 | 178,470,179 |
| Long term deposits | 26 | 394,944,565 | 459,746,851 |
| | | 1,663,119,562 | 1,779,912,742 |

Rs. in million



| 30. | MARK-UP ACCRUED | Note | 2015 Rupees | 2014 Rupees |
|-----|---|--------|--|---|
| | Secured - Short and long term financing - Term finance certificates | 30.1 | 79,679,040 16,913,910 96,592,950 | 89,375,472 16,913,910 106,289,382 |
| | Unsecured - Certificates of investment | - - | 162,680,220 259,273,170 | 162,680,220 268,969,602 |

30.1. It includes Rs. 1.986 million (2014: 1.986 million) payable to Trust Capital (Pvt.) Limited (Subsidiary company)

31. TRADE AND OTHER PAYABLES

| Advance receipt against finance facilities | 31.1 | 5,564,822 | 8,064,822 |
|--|-------------|-------------|-------------|
| Unclaimed dividend | | 3,092,624 | 3,096,984 |
| Preference dividend payable | | 58,023,278 | 58,023,278 |
| Accrued liabilities | | 16,628,162 | 16,517,299 |
| Other liabilities | 31.2 & 31.3 | 90,379,856 | 77,461,275 |
| | _ | 173,688,742 | 163,163,658 |

- 31.1 These represent initial security deposit received against financing facilities.
- 31.2. These include withholding tax payable Rs. 20.576 million (2014: Rs. 19.966 million), central excise duty payable Rs. 9.023 million (2014: Rs. 6.968 million) and Zakat payable Rs. 3,499/- (2014: Rs. 3,499/-).
- **31.3.** It also includes Rs. nil (2014: Rs. 1.897 Million) payable to Tricon Developers Limited against transfer of various houses of "Tricon Village". These houses were transferred from Allied Developers on behalf of Tricon Developers Limited.

32. CONTINGENCIES AND COMMITMENTS

32.1. Contingencies

- (a) The Company has issued guarantees to various parties on behalf of clients amounting to Rs. 879.162 million (2014: Rs. 574.848 million).
- (b) The Company has filed recovery suits amount to Rs. 2,195.42 million (2014: Rs. 1,428.42 million). Prima facie the Bank has good arguable cases, the financial impact of the same has been accounted for in these financial statements.

Following litigations are pending against Trust Bank in the court of law:

| Privatization Commission of Pakistan | 396.5 |
|--|-------|
| The bank of Punjab | 315.5 |
| Levi's Strauss Pakistan (Pvt.) Limited | 100.0 |
| Punjab Provincial Co-operative Bank Limited | 103.0 |
| Shifa Co-operative Housing Society | 5.0 |
| Shifa international Hospital | 10.0 |
| Trading Corporation of Pakistan | 95.7 |
| House Building Finance Company | 6.6 |
| Summit Bank Limited | 95.9 |
| IGI Investment Bank Limited | 73.0 |
| Standard Chartered Bank Limited | 56.3 |
| KASB Bank Limited | 26.2 |
| National Transmission and Distribution Company | 118.8 |
| Lyari Development Authority | 168.8 |
| Pak Oman Investment Company (Pvt.) Limited | 5.3 |
| | |

- (c) The delayed payment of income tax withheld and CED may attract additional surcharge and penal action (refer note #31.2).
- (d) The company has not provided for mark-up of Rs. 668.522 in preceding year and Rs. 220.927 million during the year on financing from banking companies & other financial institutions, term finance certificates, preference shares, certificates of Investment, long term morabaha and on running finance in these financial statements due to pending litigations. Had the markup been provided net profit for the year would have been decreased by Rs. 220.927 million, mark up payable and accumulated losses would have been increased by Rs. 889.449 million;



| 32.2. | Commitments | Note | 2015 Rupees | 2014 Rupees |
|--------|---|------------|---|---|
| 32.2.1 | There exists no commitment as at balance sheet date. | | | |
| 33. | INCOME FROM LEASE OPERATIONS | | | |
| | Finance lease income Commitment and other fees Miscellaneous lease income | 33.1 | 2,568,555 30,000 3,931,126 6,529,681 | 52,671,757 65,000 709,178 53,445,935 |
| 33.1. | Miscellaneous lease income | | | |
| | Additional mark up on overdue lease rentals | = | 3,931,126 | 709,178 |
| 34. | INCOME FROM INVESTMENTS | | | |
| | Profit on short term placements Profit on long term investments | - - | 61,825 425,974 487,799 | 117,506 1,402,891 1,520,397 |
| 35. | INCOME FROM TERM LOANS | | | |
| | Mark- up earned on long term loans Employees Customers | | 45,110 1,057,940 1,103,050 | 57,739 7,969,530 8,027,269 |
| | Mark- up earned on long term loans Customers | - = | 34,816,391 35,919,441 | 52,624,066 60,651,335 |
| 36. | FINANCE COST | | | |
| | Mark-up on certificates of investment Bank charges and commission | - - | 2,855,143 88,819 2,943,962 | 5,419,748 8,020,761 13,440,509 |
| 37. | ADMINISTRATIVE AND OPERATING EXPENSES | | | |
| | Salaries and other benefits Printing and stationery Vehicle running and maintenance Postage, telephone and telex Traveling and conveyance Boarding and lodging Entertainment Advertisement Electricity, gas and water Newspapers and periodicals Auditors' remuneration Fee and subscription Rent, rates and taxes Insurance Office maintenance | 37.1 | 35,845,952 1,034,538 598,106 790,612 2,055,828 1,849,333 968,293 166,560 1,759,954 16,065 1,500,000 2,195,772 1,495,796 586,013 1,853,539 | 30,359,540 1,159,764 2,414,259 852,753 1,716,326 739,231 1,072,258 122,510 1,606,853 11,885 1,500,000 1,177,256 1,201,700 469,488 1,578,882 |
| | Legal and professional charges Security charges Staff training Depreciation on property, plant and equipment Amortization of intangible assets Miscellaneous | 6.1 6.4 | 12,178,707 185,620 - 5,228,869 308,763 4,605,246 75,223,566 | 20,167,876 280,550 4,700 7,000,784 105,864 4,376,182 77,918,661 |

37.1. It includes provision for gratuity amounting to Rs. 2.721 million (2014: Rs. 1.368 million).



| 37.2. | Auditors' remuneration | | 2015 Rupees | 2014 Rupees |
|-------|--|-----------------------|---|---|
| | Audit fee: Annual Half yearly review Out of pocket expenses | - - | 800,000 350,000 350,000 1,500,000 | 800,000 350,000 350,000 1,500,000 |
| 38. | OTHER INCOME | | | |
| | Loss on disposal of fixed assets Commission income Profit on bank deposits Profit on settlement Miscellaneous gain | - - | (20,805,939) 9,866,172 492,849 30,733,190 - 20,286,272 | (188,592) 20,692,202 392,454 65,280,831 6,517,849 92,694,744 |
| 39. | OTHER OPERATING EXPENSES | | | |
| | These represent lease receivables written off during the year. | | | |
| 40. | PROVISION (REVERSED) / CHARGED AGAINST LEASE AND | D TERM LO | OAN | |
| | Provision (reversed) / charged for potential lease losses Provision (reversed) / charged for loans and advances Provision for other receivable | - = | (113,097,627) (4,710,226) 33,099,221 (84,708,632) | 52,374,476 2,576,617 23,096,176 78,047,269 |
| 41. | IMPAIRMENT IN THE VALUE OF INVESTMENT | | 2015 Rupees | 2014 Rupees (Restated) |
| | Charge of impairment of investment in subsidiary Impairment charged / (reversed) in the value of investment in TFC,s | - = | 1,175,559 20,000,000 21,175,559 | 16,453,184 (3,522,000) 12,931,184 |
| 42. | PROVISION FOR TAXATION | Note | 2015 Rupees | 2014 Rupees |
| | Current tax For the year | 42.1 | 832,574 | 1,432,202 |
| 42.1. | The reconciliation of tax expense and product of accounting profit of cannot be made in view of minimum taxation and final tax on dividend in | f corresponding come. | ng year multiplied by th | e applicable tax rate |
| 43. | EARNINGS PER SHARE | | | |
| 43.1. | Earnings per share - basic | | | |
| | Net profit for the year | Rupees | 13,963,128 | 4,819,825 |
| | Weighted average number of ordinary shares | Numbers | 72,282,040 | 59,389,331 |
| | Earnings per share - basic | Rupees = | 0.19 | 0.08 |
| 43.2. | Earnings per share - diluted | | | |
| | Net profit for the year | Rupees = | 13,963,128 | 4,819,825 |
| | Weighted average number of ordinary shares | Numbers | 82,202,873 | 89,202,873 |
| | Earnings per share - diluted | Rupees = | 0.17 | 0.05 |



44. REMUNERATION OF CHIEF EXECUTIVE, EXECUTIVE AND DIRECTORS

| | Chief Executive | | Dire | Directors | | Executives | |
|------------------------|--------------------|-----------|-----------|------------|-----------|-------------------|--|
| | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | |
| | | | Rup | ees | | | |
| Managerial remuneratio | n 5,418,000 | 4,170,960 | - | 774,192.00 | 1,908,591 | 2,472,425 | |
| Housing and utilities | 2,982,000 | 1,876,932 | - | 348,386.00 | 1,050,464 | 1,112,591 | |
| Bonus | - | 417,096 | - | 77,419.00 | 19,000 | 247,242 | |
| Medical | 110,736 | 100,000 | - | - | 105,000 | 195,000 | |
| Others | 800,000 | 600,000 | - | 800,000.00 | 263,176 | 1,188,208 | |
| Gratuity | - | - | - | - | - | 1,140,000 | |
| Directorship Fee | - | - | 1,340,000 | 445,000 | - | - | |
| | | | | | | | |
| | 9,310,736 | 7,164,988 | 1,340,000 | 2,444,997 | 3,346,231 | 6,355,466 | |
| Number of persons | 1 | 1 | 5 | 3 | 3 | 7 | |

- **44.1.** In addition to the above, chief executive has also been provided with free use of Company maintained vehicles.
- **44.2.** Fee was paid to directors for attending the board meetings amount to Rs. 1,340,000/- (2014: Rs.445,000/-).

45. MATURITIES OF ASSETS AND LIABILITIES

| | 2015 | | | | | |
|--|-----------------|-----------------|-----------------|-----------|--|--|
| | | Upto | Over one to | Over five | | |
| | Total | one year | five years | years | | |
| Financial assets: | | Rupees- | | | | |
| Net investment in lease finance | 1,014,044,003 | 1,014,044,003 | - | _ | | |
| Long term loans and advances | 434,094,691 | 417,333,037 | 16,761,654 | _ | | |
| Long term investments | 54,160,418 | 24,443,460 | 29,716,958 | - | | |
| Long term deposits | 3,611,550 | - | 3,611,550 | - | | |
| Short term loans and advances | 46,520,641 | 46,520,641 | - | - | | |
| Short term placements | 11,000,000 | 11,000,000 | - | - | | |
| Markup accrued | 190,948,268 | 190,948,268 | - | - | | |
| Other receivables | 84,546,031 | 84,546,031 | - | - | | |
| Cash and bank balances | 6,396,174 | 6,396,174 | - | - | | |
| | 1,845,321,776 | 1,795,231,614 | 50,090,162 | - | | |
| Financial liabilities | | | | | | |
| Long term certificates of investments | 185,666,442 | 184,103,942 | 1,562,500 | | | |
| Long term financing | 3,914,416,184 | 1,068,571,055 | 2,845,845,129 | - | | |
| Long term morabaha | 15,500,000 | 15,500,000 | - | - | | |
| Long term deposits | 430,181,789 | 394,944,565 | 35,237,224 | - | | |
| Short term certificates of investments | 1,036,976,463 | 1,036,976,463 | - | - | | |
| Short term borrowings | 39,413,532 | 39,413,532 | - | - | | |
| Mark-up accrued | 259,273,170 | 259,273,170 | - | - | | |
| Trade and other payables | 112,572,840 | 112,572,840 | <u>-</u> | <u> </u> | | |
| | 5,994,000,420 | 3,111,355,567 | 2,882,644,853 | - | | |
| Net Balance | (4,148,678,644) | (1,316,123,953) | (2,832,554,691) | - | | |
| Shareholders' equity | (1,672,027,617) | | | | | |



| | 2014 | | | | |
|--|-----------------|---------------|-----------------|-----------|--|
| | | Upto | Over one to | Over five | |
| | Total | one year | five years | years | |
| Financial assets: | | Rupees- | | | |
| Net investment in lease finance | 1,015,882,828 | 1,015,882,828 | - | - | |
| Long term loans and advances | 436,646,515 | 432,830,540 | 3,815,975 | - | |
| Long term investments | 57,010,189 | 13,787,250 | 43,222,939 | - | |
| Long term deposits | 811,310 | - | 811,310 | - | |
| Short term loans and advances | 72,462,301 | 72,462,301 | - | - | |
| Short term placements | 4,000,000 | 4,000,000 | - | - | |
| Short term investments | 1,129,005,480 | 1,129,005,480 | - | - | |
| Markup accrued | 201,981,288 | 201,981,288 | - | - | |
| Other receivables | 183,288,213 | 183,288,213 | - | - | |
| Cash and bank balances | 8,852,265 | 8,852,265 | - | - | |
| | 3,109,940,389 | 3,062,090,165 | 47,850,224 | - | |
| Financial liabilities | | | | | |
| Long term certificates of investments | 191,466,442 | 178,470,179 | 12,996,263 | | |
| ong term financing | 3,484,154,188 | 1,126,195,712 | 2,357,958,476 | - | |
| Long term morabaha | 15,500,000 | 15,500,000 | - | - | |
| Long term deposits | 459,746,851 | 459,746,851 | - | - | |
| Short term certificates of investments | 1,138,439,357 | 1,138,439,357 | - | - | |
| Short term borrowings | 39,413,532 | 39,413,532 | - | - | |
| Mark-up accrued | 268,969,602 | 268,969,602 | - | - | |
| rade and other payables | 102,043,396 | 102,043,396 | <u>-</u> | | |
| | 5,699,733,368 | 3,328,778,629 | 2,370,954,739 | - | |
| Net Balance | (2,589,792,979) | (266,688,464) | (2,323,104,515) | - | |
| Shareholders' equity | (1,614,799,559) | | | | |

45.1. FINANCIAL RISK MANAGEMENT

45.1.1. Financial risk factors

The bank's activities expose it to a variety of financial risks: market risk (including currency risk, other price risk and interest rate risk), credit risk and liquidity risk. The Bank's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance.

Risk management is carried out by the Board of Directors (the Board) of the management company, chief operating officer and chief financial officer. The Board provides principles for overall risk management, as well as policies covering specific areas such as currency risk, other price risk, interest rate risk, credit risk and liquidity risk.

(a) Market risk

(i) Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Currency risk arises mainly from future commercial transactions or receivables and payables that exist due to transactions in foreign currencies.

The bank is not exposed to currency risk arising from currency exposure as it is not involved in foreign currency transactions.



(ii) Equity price risk

Equity price risk represents the risk that the fair value of equity investments will fluctuate because of changes in levels of indices, whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instrument traded in the market. The bank is exposed to equity price risk as bank hold available for sale and held for trading investments.

| | 2015 | 2014 |
|---------------------------------|-------|-------|
| Reporting date all index points | 24037 | 21973 |

| | | Changes in KSE all Index | Effects on Profit Before Tax (Rup | Effects on Equity ees) |
|-------------------------------|------|--------------------------------|-----------------------------------|------------------------|
| Available for sale investment | 2015 | +10% | - | 497,739 |
| | | -10% | - | (497,739) |
| | 2014 | +10% | - | 665,160 |
| | | -10% | - | (665, 160) |

(iii) Profit rate risk

This represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market mark up rates.

The bank has no fixed rate instruments. The bank's mark up/profit rate risk arises from long term financing, short term financing, investments and lease

At the balance sheet date the interest rate profile of the bank's mark up bearing financial instruments was:

| Floating rate instruments | 2015 Rupees | 2014 Rupees |
|----------------------------------|----------------|----------------|
| Financial assets | | |
| Bank balances - deposit accounts | 5,722,214 | 8,487,377 |
| Short term placements | 11,000,000 | 4,000,000 |
| Short term loans and advances | 46,520,641 | 72,462,301 |
| Long term investments | 54,160,418 | 57,010,189 |
| Lease rental receivables | 1,014,044,003 | 1,015,882,828 |
| Long term loans and advances | 434,094,691 | 436,646,515 |

Fair value sensitivity analysis for fixed rate instruments

The bank does not account for any fixed rate financial assets and liabilities at fair value through profit or loss. Therefore, a change in interest rate at the balance sheet date would not affect profit or loss of the bank.

(b) Credit risk

Credit risk represents the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was as follows:

| Bank balances | 5,966,408 | 8,731,571 |
|-----------------------------------|---------------|---------------|
| Short term placements | 11,000,000 | 4,000,000 |
| Short term investments | - | 1,129,005,480 |
| Short term loans and advances-net | 46,520,641 | 72,462,301 |
| Markup accrued | 190,948,268 | 201,981,288 |
| Other receivables | 84,546,031 | 183,288,213 |
| Long term investments | 54,160,418 | 57,010,189 |
| Lease rental receivables | 1,014,044,003 | 1,015,882,828 |
| Long term loans and advances | 434,094,691 | 436,646,515 |
| | 1,841,280,460 | 3,109,008,385 |

Geographically all credit exposure is concentrated in Pakistan.



The maximum exposure to credit risk for receivables (term loan and lease rental receivables) at the reporting date by type of customer was:

| customer was. | 2015 | 2014 |
|--|---------------|---------------|
| | Rupees | Rupees |
| | | |
| Chemical & fertilizer | 6,536,664 | 7,443,746 |
| Construction / Real Estate | 74,938,818 | 85,337,931 |
| Financial institutions / Insurance Companies | 182,533,780 | 207,863,635 |
| Health care | 16,384,568 | 18,658,223 |
| Hotels | 6,037,183 | 6,874,952 |
| Individuals / auto lease | 541,115,763 | 616,205,333 |
| Miscellaneous manufacturing | 162,405,503 | 184,942,196 |
| Miscellaneous services | 103,953,352 | 118,378,755 |
| Natural gas & LPG | 29,196,616 | 33,248,173 |
| Paper & board | 6,038,791 | 6,876,783 |
| Steel & engineering | 10,145,169 | 11,552,995 |
| Sugar & allied | 17,084,339 | 19,455,099 |
| Textile composite | 16,215,139 | 18,465,283 |
| Textile knitwear / apparel | 84,490,950 | 96,215,593 |
| Textile spinning | 11,073,181 | 12,609,773 |
| Transport & communication | 179,988,878_ | 204,965,580 |
| | 1,448,138,694 | 1,649,094,050 |
| | | |

The age of overdue term loans and lease rental receivables and related impairment loss at the balance sheet date was:

| Overdue term loans and lease rental receivables | | |
|---|---------------|---------------|
| Past due 0 - 180 days | 26,779,349 | 6,158,369 |
| Past due 181 - 365 days | 20,472,019 | 383,432 |
| 1 - 2 years | 1,458,803 | 1,255,020 |
| More than 2 years | 1,837,423,389 | 1,612,447,599 |
| | 1,886,133,560 | 1,620,244,420 |
| Provision on term loans and lease rental receivables Past due 0 - 180 days | - | _ |
| Past due 181 - 365 days | 69,780 | 204,634 |
| 1 - 2 years | 62,884 | 359,979 |
| More than 2 years | 672,571,507 | 1,115,672,450 |
| | 672,704,171 | 1,116,237,063 |

Collaterals held against term financing and lease rentals receivables

| | | | 2015 | | |
|--------------------------|---------------|-------------|--------------------|------------------------|--------------|
| | Gross | | Collaterals | | Net |
| | exposure | Mortgage | Hypothe- cation | Liquid- collaterals | exposure |
| | | | Rupees - | | |
| Long term finances | 434,094,691 | 113,060,000 | 800,000 | 20,312,500 | 299,922,191 |
| Short term finances | 32,229,480 | 84,124,000 | - | 1,560,550 | (53,455,070) |
| Lease rental receivables | 1,419,809,389 | 149,055,000 | 148,232,909 | 144,772,660 | 977,748,820 |

The bank has adopted a policy of only dealing with creditworthy counterparties and obtaining sufficient collateral, where appropriate, as a means of mitigating the risk of financial loss from defaults. The bank has internally developed rating criteria to rate its customers which is supplemented by ratings supplied by independent rating agencies where available. The bank also uses other publicly available financial information and its own trading records to rate its customers. The bank's exposure and the credit ratings of its counterparties are continuously monitored and the aggregate value of transactions concluded is spread amongst approved counterparties. Credit exposure is controlled by counterparty limits that are reviewed annually.

The management monitors and limits bank's exposure to credit risk through monitoring of clients' credit exposure, reviews and conservative estimates of provisions for doubtful receivables, if any, and through the prudent use of collateral policy. The management is of the view that it is not exposed to significant concentration of credit risk as its financial assets are adequately diversified in organizations of sound financial standing covering various industrial sectors and segments.



The credit quality of financial assets that are neither past due nor impaired can be assessed by reference to external credit ratings (If available) or to historical information about counterparty default rate. The table below shows the bank balances and investments held with some major counterparties at the balance sheet date:

D - 4'-- -

| | Rati | Rating | | 2014 |
|-----------------------------|----------------------|--------|------------|------------|
| anks | Long term Agency (Ru | | (Rupees |) |
| Summit Bank Limited | A | JCR | 10,169 | 10,169 |
| Habib Bank Limited | AAA | JCR | 188,084 | 188,084 |
| Habib Metropolitan Bank | AA+ | PACRA | 45,115 | 45,115 |
| MCB Bank Limited | AAA | PACRA | 2,306,836 | 5,327,645 |
| NIB Bank Limited | AA- | PACRA | 1,533,420 | 1,486,771 |
| Standard Chartered Bank | AAA | PACRA | 5,517 | 5,517 |
| State Bank of Pakistan | | | 826 | 826 |
| Burj Bank Limited | A- | JCR | 1,856,916 | 1,647,977 |
| KASB Bank Limited | A+ | PACRA | 13,839 | 13,839 |
| Bank Al Habib Limited | AA+ | PACRA | 4,865 | 4,807 |
| JS Bank Limited | A+ | PACRA | 821 | 821 |
| | | : | 5,966,408 | 8,731,571 |
| | Rati | ng | 2015 | 2014 |
| Sukuks / Bonds | Long term | Agency | (Rupees) |) |
| Eden Housing Limited-Sukuks | | | 9,843,750 | 9,843,750 |
| Term finance certificates | | , | | |
| Azgard Nine Limited | D | PACRA | 30,485,310 | 30,485,310 |

Due to the bank and its other related entity's long standing business relationships with these counterparties and after giving due consideration to their strong financial standing and collaterals, the management does not expect non-performance by these counterparties on their obligations to the Bank. Accordingly, the credit risk is a moderate.

(c) Liquidity risk

Bar

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities.

The bank's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the bank's reputation. In spite the fact that the bank is in a positive working capital position at the year end, management believes the liquidity risk to be low.

The table below analysis the bank's financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows. Balances due within 12 months equates to their carrying balances as the impact of discounting is not significant.

| | Carrying Amount | Contractual cash flows | Less than 1 year | Between 1 and 5 years | Over 5 years |
|------------------------------|--------------------|------------------------|---------------------|--------------------------|--------------|
| 30 June 2015 | | | Rupees | | |
| Customers' security deposits | 430,181,789 | - | 394,944,565 | 35,237,224 | - |
| Trade and other payables | 112,572,840 | | 112,572,840 | | |
| | 542,754,629 | | 507,517,405 | 35,237,224 | |
| 30 June 2014 | | | | | |
| Customers' security deposits | 459,746,851 | - | 459,746,851 | - | - |
| Trade and other payables | 102,043,396 | | 102,043,396 | - | |
| | 561,790,247 | | 561,790,247 | | |

The contractual cash flows relating to the above financial liabilities have been determined on the basis of markup / profit rates effective as at 30 June 2015. The rates of mark up have been disclosed in respective notes to the financial statements.



45.2. Fair values of financial assets and liabilities

The carrying values of all financial assets and liabilities reflected in financial statements approximate their fair values. Fair value is determined on the basis of objective evidence at each reporting date.

45.3. Financial instruments by categories

| | Cash and cash equivalents | Loans and receivables | Available for sale | Held to maturity | Assets at fair value through profit or loss | Total |
|-------------------------------|---------------------------------|-----------------------|-----------------------|---------------------|--|---------------|
| As at 30 June 2015 | | | | (Rupees) | | |
| Assets as per balance sheet | | | | | | |
| Cash and bank balances | 6,396,174 | - | - | - | - | 6,396,174 |
| Short term placements | - | 11,000,000 | - | - | - | 11,000,000 |
| Short term loans and advances | - | 46,520,641 | - | - | - | 46,520,641 |
| Markup accrued | - | 190,948,268 | - | - | - | 190,948,268 |
| Other receivables | - | 84,546,031 | - | - | - | 84,546,031 |
| Long term deposits | - | 3,611,550 | - | - | - | 3,611,550 |
| Long term investments | - | 8,853,970 | 4,977,388 | 40,329,060 | - | 54,160,418 |
| Lease rental receivables | - | 1,014,044,003 | - | - | - | 1,014,044,003 |
| Long term loans and advances | - | 434,094,691 | - | - | - | 434,094,691 |
| | 6,396,174 | 1,793,619,154 | 4,977,388 | 40,329,060 | - | 1,845,321,776 |

| Financial liabilities at amortized cost |
|---|
| (Rupees) |

| Liabilities as per balance sheet | |
|---------------------------------------|---------------|
| Customers' security deposits | 430,181,789 |
| Long term financing-subordinated loan | 2,788,220,472 |
| Long term financing-others | 1,126,195,712 |
| Long term morabaha | 15,500,000 |
| Long term certificates of investment | 185,666,442 |
| Short term borrowings | 39,413,532 |
| Short term certificates of investment | 1,036,976,463 |
| Mark up accrued | 259,273,170 |
| Trade & other payables | 112,572,840_ |
| | 5,994,000,420 |

| | Cash and cash equivalents | Loans and receivables | Available for sale | Held to maturity | Assets at fair value through profit or loss | Total |
|---|---------------------------------|-----------------------|-----------------------|---------------------|--|---------------|
| As at 30 June 2014 Assets as per balance sheet | | | | (Rupees) | | |
| Cash and bank balances | 8,852,265 | - | - | - | - | 8,852,265 |
| Short term placements | - | 4,000,000 | - | - | - | 4,000,000 |
| Short term loans and advances | - | 72,462,301 | - | - | - | 72,462,301 |
| Markup accrued | - | 201,981,288 | - | - | - | 201,981,288 |
| Other receivables | - | 183,288,213 | - | - | - | 183,288,213 |
| Long term deposits | - | 811,310 | - | - | - | 811,310 |
| Long term investments | - | 10,029,529 | 6,651,600 | 40,329,060 | - | 57,010,189 |
| Lease rental receivables | - | 1,015,882,828 | - | - | - | 1,015,882,828 |
| Long term loans and advances | - | 436,646,515 | - | - | | 436,646,515 |
| _ | 8,852,265 | 1,925,101,984 | 6,651,600 | 40,329,060 | - | 1,980,934,909 |

| Einensiel liebilitie | |
|----------------------|----------------------|
| r manciai nabinue | es at amortized cost |

| Liabilities as per balance sheet | (Rupees) |
|---------------------------------------|---------------|
| Customers' security deposits | 459,746,851 |
| Long term financing-subordinated loan | 2,357,958,476 |
| Long term financing-others | 1,126,195,712 |
| Long term morabaha | 15,500,000 |
| Long term certificates of investment | 191,466,442 |
| Short term borrowings | 39,413,532 |
| Short term certificates of investment | 1,138,439,357 |
| Mark up accrued | 268,969,602 |
| Trade and other payables | 102,043,396 |
| | 5,699,733,368 |



45.4. Capital risk management

The company's objective when managing capital is to safeguard its ability to continue as a going concern and to meet the regulatory capital requirement as prescribed by the SECP. Currently, the Company is required to maintain equity of Rs. 1,000 million for investment finance services. For the purposes of minimum equity requirement, the equity of the Company includes paid up share capital, reserves, accumulated profits / losses, surplus on revaluation of fixed assets, subordinated loans and redeemable preference shares.

| | | 2015 Rupees | 2014 Rupees |
|-----|----------------------------|----------------|----------------|
| 46. | CASH AND EQUIVALENTS | | |
| | Cash and bank balances | 6,396,174 | 8,852,265 |
| | Short term running finance | (39,413,532) | (39,413,532) |
| | | (33,017,358) | (30,561,267) |

47. TRANSACTIONS WITH RELATED PARTIES

Related parties comprise of directors, entities over which directors are able to exercise significant influence, entities with common directors, major shareholders, key management employees and employees' fund. The transactions and balances with related parties, other than those which have been disclosed in the relevant notes are disclosed as follows:

| Mr. Asif Kamal Share capital as on June 30 Subordinate Loan | 71,065,510 224,277,371 | 71,065,510 1,253,282,851 |
|--|---|---|
| Mr. Zahid Rafiq Share capital as on June 30 | 57,024,050 | 57,024,050 |
| Genesis Securities (Pvt) Limited. Share capital as on June 30 | 122,097,420 | 122,097,420 |
| Associated undertakings: Habib Rafiq (Pvt) Limited Letter of Guarantees issued during the year Letter of Guarantees outstanding as at June 30 Income charged during the year | 188,490,032 360,445,074 4,027,025 | 97,000,000 171,955,042 3,723,080 |
| Tricon Developers Limited Long term financing - subordinated loan as on June 30 | - | 100,000,000 |
| Trust Capital (Private) Limited Loan (recovered) / paid during the period Outstanding loans and advances as at June 30 Outstanding TFC,s Mark-up payable on TFC,s (overdue more than 365 days) | 49,700,223 9,371,250 1,986,254 | (130,100,000) 51,073,829 9,371,250 1,986,254 |

48. SEGMENTANALYSIS

Trust investment bank activities are broadly categorized into two primary business segments namely financing activities and investing activities.

Financing activities

Financing activities include providing long-term and short term financing facilities to corporate and individual customers including lease financing.

Investment activities

Investment activities include money market activities, investment in government securities and capital market activities.



| | | 2015 | |
|--|---------------------------------------|-----------------------|--------------------------------|
| | Financing | Investment | T 4 1 |
| | activities | activities | Total |
| | | Rupees | |
| Income from lease operations | 6,529,681 | - | 6,529,681 |
| Income from investments | - | 487,799 | 487,799 |
| Income from term loans | 35,919,441 | - | 35,919,441 |
| Total income for reportable segments | 42,449,122 | 487,799 | 42,936,921 |
| T' | | | 2.042.062 |
| Finance cost | 2,855,143 | 88,819 | 2,943,962 |
| Administrative and operating expenses | 71,854,547 | 3,369,019 | 75,223,566 |
| Other operating expenses | 33,793,036 | - | 33,793,036 |
| Provision reversed against lease and term loans | (84,708,632) | - | (84,708,632) |
| Impairment charged in the value of investment | - | 21,175,559 | 21,175,559 |
| Other income | <u> </u> | 20,286,272 | 20,286,272 |
| Segment result | 18,655,028 | (3,859,326) | 14,795,702 |
| Profit before taxation | | _ | 14,795,702 |
| | | 2015 | 11,770,702 |
| | Financing activities | Investment activities | Total |
| | | Rupees | |
| Segment assets | 1,900,424,721 | 167,372,601 | 2,067,797,322 |
| Unallocated assets | -,,, | , | 2,341,274,570 |
| | | _ | 4,409,071,892 |
| Segment liabilities | 2 052 920 715 | 1 222 (42 005 | 5,176,472,620 |
| Unallocated liabilities | 3,953,829,715 | 1,222,642,905 | 886,115,389 |
| Chanocated hadmites | | _ | |
| | | | 6,062,588,009 |
| | Financing | Investment | |
| | activities | activities | Total |
| | | Rupees | |
| Income from lease operations | 53,445,935 | - | 53,445,935 |
| Income from investments | | 1,520,397 | 1,520,397 |
| Income from finances / loans | 60,651,335 | 1 520 207 | 60,651,335 |
| Total income for reportable segments | , , , , , , , , , , , , , , , , , , , | 1,520,397 | 115,617,667 |
| Finance cost | 5,419,748 | 8,020,761 | 13,440,509 |
| Administrative and operating expenses Other operating expenses | 74,845,419 19,722,761 | 3,073,242 | 77,918,661 19,722,761 |
| Provision charged against lease and term loans | 78,047,269 | - - | 78,047,269 |
| Impairment charged in the value of investment | - | 12,931,184 | 12,931,184 |
| Other income | 6,517,849 | 86,176,895 | 92,694,744 |
| Segment result | (57,420,078) | 63,672,105 | 6,252,027 |
| Profit before taxation | | | 6,252,027 |
| | Financing activities | Investment activities | Total |
| Segment assets | 2,048,791,570 | Rupees 142,828,692 | 2,191,620,262 |
| Unallocated assets | ,,,- · · | , , | 1,979,134,673 |
| | | | 4,170,754,935 |
| | | | 4 405 150 511 |
| Segment liabilities | 3,523,567,720 | 1,163,910,620 | 4,687,478,340 |
| Unallocated liabilities | | _ | 1,079,564,654 5,767,042,994 |
| | | _ | 5,101,042,774 |



Amount (in Rupees)

49. EXPOSURE EXCEEDING 20% OF EQUITY

Below is the outstanding exposure exceeding 20% of equity:

Ali Pervaiz and Associates 393,125,286/-

50. DATE OF AUTHORIZATION

These financial statements were authorized for issue on October 06, 2015 by the Board of Directors.

51. GENERAL

| 51.1. | The no of employees are as follows: | No. of er | No. of employees | | |
|-------|---|-----------|------------------|--|--|
| | | 2015 | 2014 | | |
| | Average no of employees during the year | 42 | 43 | | |
| | No. of employees as at 30 June | 43 | 45 | | |

- **51.2.** Figures have been rounded off to the nearest of rupee.
- **51.3.** Nomenclature of following accounts have been changed during the year:

| | Previous nomenclature | Current nomenclature |
|-----|---|--|
| | Charge of impairment of investments in shares | Unrealized loss on remeasurement of available for sale investments |
| | Remeasurement chargeable in - other comprehensive income | Remeasurement (gain) / loss on obligation |
| 1 4 | Previously transfer to statutory reserves was being routed through stater | ment of comprehensive income which is now transferred |

- **51.4.** Previously, transfer to statutory reserves was being routed through statement of comprehensive income which is now transferred through statement of changes in equity for better presentation.
- **51.5.** Unrealised loss on remeasurement of available for sale investments should not have been charged to profit & loss account in previous years. Now this amount has been properly transferred to capital reserves.



Consolidated Financial Statements

Trust Investment Bank Limited

(For The Year Ended June 30, 2015)



Auditors' Report To The Members

We have audited the annexed consolidated financial statements comprising of consolidated balance sheet of TRUST INVESTMENT BANK LIMITED ("the company") and its subsidiary as at JUNE 30, 2015 and the consolidated related profit and loss account, consolidated statement of comprehensive income, consolidated cash flow statement and consolidated statement of changes in equity together with the notes forming part thereof, for the year then ended. We have also expressed a separate adverse opinion on the financial statements of the TRUST INVESTMENT BANK LIMITED. The financial statements of the subsidiary company, Trust Capital (Private) Limited, were audited by another firm of chartered accountants, whose report has been furnished to us and our opinion, in so far as it relates to the amounts included for such company, is based solely on the report of such auditors.

These financial statements are the responsibility of the Holding Company's management. Our responsibility is to express our opinion on the financial statements based on our audit.

Our audit was conducted in accordance with the International Standards on Auditing and accordingly included such test of accounting records and such other auditing procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:-

- as described in note 1.1.2 to the financial statements, the financial statements have been prepared on going concern basis. As at balance sheet date, the Company has accumulated losses amounting to Rs. 2,781.030 million (2014: Restated Rs.2,792.683 million), shareholder's equity is negative by Rs. 1,672.028 million (2014: Restated Rs.1,614.800 million), its current liabilities exceed its current assets by Rs. 1,797.972 million (2014: Rs. 756.473 million) and overdue installments of financing from banking companies & financial institutions and term finance certificates (TFC) are amounting to Rs. 1,068.297 million (2014: 1,132.324 million). The company is facing operational & financial crisis. Moreover, the company is defendant / petitioner in various law suits as mentioned in note of contingencies to the financial statements, the company is defendant / petitioner in various law suits and the company has not charged markup amounting to Rs. 889.449 million on various financings / investments due to pending litigations. These factors, along with mentioned in (b) below, indicate a material uncertainty which may cast significant doubt on the company's ability to continue as a going concern and therefore it may be unable to realize its assets and discharge its liabilities in normal course of business. The financial statements, however, do not disclose this fact and any adjustment to that effect;
- b) during the year, management has reversed the deferred tax asset amounting to Rs. 515.932 million by restating the statement of changes in equity instead of profit and loss account. As per IAS -12 "Income Taxes" reversals of temporary differences should be routed from the same component of financial statements via which it originated, in the year in which conditions creating the deferred tax no longer exist. Had the company followed the requirements of IAS-12 "Income Taxes", the profit for the year would have been decreased by Rs. 515.932 million;
- c) in our opinion, except for the effects, if any, of the matters referred to in paragraphs (a) and (b) above, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984;



- d) in our opinion, except for the effects, if any, of the matters referred to in paragraphs (a) and (b) above-
- i. the balance sheet and profit and loss account together with the notes thereon, have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied.
- ii. the expenditures incurred during the year were for the purpose of the Company's business; and
- iii. the business conducted, investments made and the expenditures incurred during the year were in accordance with the objects of the Company;
- e) in our opinion and to the best of our information and according to the explanations given to us, because of the matters as discussed in paragraphs '(a)' and '(b)' above, the consolidated statements do not present fairly, the financial position of TRUST INVESTMENT BANK LIMITED and its subsidiary company as at June 30, 2015 and the result of their operations, their cash flows and changes in equity for the year then ended in accordance with the approved accounting standards as applicable in Pakistan.

Notwithstanding our adverse opinion, we draw attention to:

I. Note # 18.3, Preference shares have been treated as part of equity in view of the requirements of the Companies Ordinance, 1984 and the matter of its classification will be dealt in accordance with the clarification sought by the Institute of Chartered Accountants of Pakistan from the Securities and Exchange Commission of Pakistan.

LAHORE: CHARTERED ACCOUNTANTS

Date: October 06, 2015 (Engagement Partner: Muhammad Amin)



CONSOLIDATED BALANCE SHEET

AS AT JUNE 30, 2015

| | Note | 2015 Rupees | 2014 Rupees (Restated) |
|---|----------------|-----------------|------------------------------|
| ASSETS | | | (, |
| Non-current assets | | | |
| Fixed assets | 6 | 2,988,254,534 | 1,494,426,529 |
| Long term investments | 7 | 20,862,988 | 33,193,410 |
| Long term loans and advances | 8 | 16,761,654 | 3,815,975 |
| Net investment in lease finance | 9 | - | - |
| Long term deposits | | 8,693,458 | 5,893,218 |
| Deferred tax asset | 10 | - | - |
| Total non-current assets | | 3,034,572,634 | 1,537,329,132 |
| Current assets | | | |
| Current maturities of non - current assets | 11 | 1,059,226,136 | 1,058,847,589 |
| Short term loans and advances | 12 | 58,299,581 | 83,441,123 |
| Short term placements | 13 | 11,000,000 | 4,000,000 |
| Short term investments | 14 | - | 1,129,005,480 |
| Short term prepayments | | 2,972,914 | 215,237 |
| Mark-up accrued | 15 | 190,948,268 | 201,981,288 |
| Taxation - net | | 1,096,139 | 1,694,538 |
| Other receivables | 16 | 34,845,808 | 132,214,384 |
| Cash and bank balances | 17 | 6,483,570 | 12,399,322 |
| Total current assets | | 1,364,872,416 | 2,623,798,961 |
| TOTAL ASSETS | | 4,399,445,050 | 4,161,128,093 |
| EQUITY AND LIABILITIES | | | |
| Share capital and reserves | | | |
| Share capital | 18 | 822,028,729 | 892,028,729 |
| Reserves | 19 | (2,494,056,346) | (2,506,828,288) |
| | | (1,672,027,617) | (1,614,799,559) |
| Surplus on revaluation of fixed assets-net | 20 | 18,511,500 | 18,511,500 |
| Non-current liabilities | | | |
| Long term financing-subordinated loan | 21 | 2,788,220,472 | 2,357,958,476 |
| Long term financing-others | 22 | 57,624,657 | |
| Long term morabaha | 23 | | _ |
| Long term certificates of investment | 24 | 1,562,500 | 12,996,263 |
| Deferred liabilities | 25 | 7,471,687 | 6,189,364 |
| Long term deposits | 26 | 35,237,224 | |
| Total non-current liabilities | | 2,890,116,540 | 2,377,144,103 |
| Current liabilities | | | |
| Short term borrowings | 27 | 39,413,532 | 39,413,532 |
| Short term certificates of investment | 28 | 1,036,976,463 | 1,138,439,357 |
| Current maturities of non current liabilities | 29 | 1,653,748,312 | 1,770,541,492 |
| Mark-up accrued | 30 | 257,286,916 | 266,983,348 |
| Trade and other payables | 31 | 175,419,404 | 164,894,320 |
| Total current liabilities | | 3,162,844,627 | 3,380,272,049 |
| | | 6,052,961,167 | 5,757,416,152 |
| CONTINGENCIES AND COMMITMENTS | 32 | | - ,, - , , , |
| | - - | 4,399,445,050 | 4,161,128,093 |
| | | | |

The annexed notes from 1 to 51 form an integral part of these financial statements.



CONSOLIDATED PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED JUNE 30, 2015

| | Note | 2015 Rupees | 2014 Rupees (Restated) |
|---|----------------|--|--|
| Income | | | |
| Income from lease operations Income from investments Income from term loans | 33 34 35 | 6,529,681 487,799 35,919,441 42,936,921 | 53,445,935 1,520,397 60,651,335 115,617,667 |
| Finance cost | 36 | 2,959,960 39,976,961 | 13,443,607 102,174,060 |
| Administrative and operating expenses | 37 | 76,712,449 (36,735,488) | 94,482,816 7,691,244 |
| Other income | 38 | 20,615,594 (16,119,894) | 92,808,813 |
| Other operating expenses (Loss) / profit before provisions and taxation | 39 | 33,793,036 (49,912,930) | 19,722,761 80,777,296 |
| Provision (reversed) / charged against lease and term loan Impairment charged / (reversed) in the value of investment | 40 41 | (84,708,632) 20,000,000 (64,708,632) | 78,047,269 (3,522,000) 74,525,269 |
| Profit before taxation | | 14,795,702 | 6,252,027 |
| Provision for taxation Net profit for the year | 42 | 832,574 13,963,128 | 1,432,202 4,819,825 |
| Earning per share - basic | 43 | 0.19 | 0.08 |
| Earning per share - diluted | 43 | 0.17 | 0.05 |

The annexed notes from 1 to 51 form an integral part of these financial statements.



CONSOLIDATED CASH FLOW STATEMENT

FOR THE YEAR ENDED JUNE 30, 2015

| | Note | 2015 Rupees | 2014 Rupees (Restated) |
|---|-----------|------------------------------------|-------------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Profit before taxation | | 14,795,702 | 6,252,027 |
| Adjustments for non cash / non operating items: | | | |
| Depreciation and amortization | | 5,783,639 | 7,374,050 |
| Provision for staff service cost | | 2,225,349 | 3,485,988 |
| Provision (reversed) / charged against lease and term loan | | (84,708,632) | 78,047,269 |
| Lease receivables written off Finance cost | | 33,793,036 2,959,960 | 19,722,761 13,443,607 |
| Loss on disposal of fixed assets | | 20,805,939 | 188,592 |
| Profit on settlement | | (30,733,190) | (65,280,831) |
| Impairment charged / (reversed) in the value of investment | | 20,000,000 | (3,522,000) |
| | | (29,873,899) | 53,459,436 |
| Operating (loss) / profit before working capital changes | | (15,078,197) | 59,711,463 |
| Changes in operating assets and liabilities: | | | |
| (Increase) / decrease in assets: | | | |
| Long term loans and advances | | 2,551,824 | 186,006 |
| Net investment in lease finance | | 43,985,487 | 37,489,561 |
| Short term loans and advances | | (19,977,397) | 36,576,252 |
| Short term placements | | (7,000,000) | 858,663 |
| Short term investments | | (2.757.677) | 10,126,500 |
| Short term prepayments Mark-up accrued | | (2,757,677) 8,803,520 | 16,989,976 1,110,461 |
| Other receivables | | (25,730,645) | (80,701,518) |
| Sinoi receivables | | (25,750,015) | (00,701,510) |
| Increase / (decrease) in liabilities: | | | |
| Certificates of investment | | (16,212,644) | (157,863,826) |
| Trade and other payables | | 10,529,444 | (28,537,493) |
| Long term deposits | | (4,330,380) | (15,299,104) (179,064,522) |
| Cash used in operations | | (19,408,577) | (119,353,059) |
| Finance cost paid | | (2,959,960) | (6,868,407) |
| Taxes paid | | (234,175) | (117,247) |
| Staff service cost paid | | (460,000) | (2,337,966) |
| Not each used in encuating activities | | $\frac{(3,654,135)}{(23,062,712)}$ | (9,323,620) (128,676,679) |
| Net cash used in operating activities | | (23,002,712) | (120,070,079) |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Purchase of fixed assets | | (4,288,656) | (342,392) |
| Capital work in progress | | (1,833,050) | 141 719 750 |
| Long term investments Long term deposits | | (2,800,240) | 141,718,750 520,240 |
| Proceeds from disposal of: | | (2,800,240) | 320,240 |
| Fixed assets | | 40,000,000 | 1,657,112 |
| Net cash generated from investing activities | | 31,078,054 | 143,553,710 |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| Long term financing | | (13,926,734) | (8,324,375) |
| Dividend | | (4,360) | (0,324,373) |
| Net cash used in financing activities | | (13,931,094) | (8,324,375) |
| Net (decrease) / increase in cash and cash equivalents | | (5,915,752) | 6,552,656 |
| Cash and cash equivalents at the beginning of the year | | (27,014,210) | (33,566,866) |
| Cash and cash equivalents at the end of the year | 46 | (32,929,962) | (27,014,210) |
| The annexed notes from 1 to 51 form an integral part of these financials: | tatements | | |

The annexed notes from 1 to 51 form an integral part of these financial statements.



CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED JUNE 30, 2015

| | Note | 2015 Rupees | 2014 Rupees (Restated) |
|---|------|----------------|------------------------------|
| Net profit for the year | | 13,963,128 | 4,819,825 |
| Other comprehensive income / (loss) Items that may be reclassified subsequently to profit and loss account - Unrealized loss on remeasurement of available for sale investments | | (1,674,212) | (833,874) |
| Items not to be reclassified to profit and loss account in subsequent periods - Remeasurement of defined benefit liability | | 483,026 | (2,117,915) |
| Total comprehensive income for the year | - | 12,771,942 | 1,868,036 |

The annexed notes from 1 to 51 form an integral part of these financial statements.



CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED JUNE 30, 2015

| | | | CAFILAL RESERVES | VESENVES | INEVENO | NEVENUE NESERVES | | |
|---|--------------------|-------------------|----------------------|--|-----------------|-----------------------|-----------------|-----------------|
| | Ordinary Shares | Preference shares | Statutory reserve | Loss on remeasurement of available for sale investments | General reserve | Accumulated losses | Sub total | Total |
| | | | | | -Rupees | | | |
| Balances as at 01 July 2013 (Restated) | 585,528,729 | 306,500,000 | 240,030,907 | (15,139,016) | 61,000,000 | (2,794,588,215) | (2,508,696,324) | (1,616,667,595) |
| Total comprehensive income for the year | | | | | | | | |
| Net profit for the year | • | • | | • | | 4,819,825 | 4,819,825 | 4,819,825 |
| Other comprehensive income / (loss) | | | | | | | | |
| Items that may be reclassified subsequently to profit and loss account | | | | | | | | |
| - Unrealized loss on remeasurement of available for sale investments | • | 1 | • | (833,874) | | • | (833,874) | (833,874) |
| Items not to be reclassified to profit and loss account in subsequent periods | | | | | | | | |
| - Remeasurement of defined benefit liability | • | • | • | • | • | (2,117,915) | (2,117,915) | (2,117,915) |
| | j , | , | | (833,874) | , | 2,701,910 | 1,868,036 | 1,868,036 |
| Transfer to statutory reserve | • | | 797,190 | • | • | (797,190) | | • |
| Conversion of preference shares into ordinary shares | 100,375,000 | (100,375,000) | | • | • | | | • |
| Balances as at 30 June 2014 | 685,903,729 | 206,125,000 | 240,828,097 | (15,972,890) | 61,000,000 | (2,792,683,495) | (2,506,828,288) | (1,614,799,559) |
| Total comprehensive income for the year | | | | | | | | |
| Net profit for the year | • | • | • | • | • | 13,963,128 | 13,963,128 | 13,963,128 |
| Other comprehensive income / (loss) | | | | | | | | |
| Items that may be reclassified subsequently to profit and loss account | | | | | | | | |
| - Unrealized loss on remeasurement of available for sale investments | • | • | • | (1,674,212) | • | • | (1,674,212) | (1,674,212) |
| Items not to be reclassified to profit and loss account in subsequent periods | | | | | | | | |
| - Remeasurement of defined benefit liability | ٠ | • | • | • | • | 483,026 | 483,026 | 483,026 |
| | • | • | • | (1,674,212) | • | 14,446,154 | 12,771,942 | 12,771,942 |
| Transfer to statutory reserve | • | • | 2,792,626 | • | • | (2,792,626) | | • |
| Conversion of preference shares into ordinary shares | 55,375,000 | (55,375,000) | • | • | • | | | • |
| Redemption of preference shares | • | (70,000,000) | ٠ | • | • | | | (70,000,000) |
| Rajanese as at 30 June 2015 | 741 278 720 | 80 750 000 | 243.620.723 | (17.647.102) | 61.000,000 | (2.781,029,967) | (2.494.056.346) | (1.672.027.617) |

DIRECTOR



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2015

1 LEGAL STATUS AND NATURE OF BUSINESS

Trust Investment Bank Limited and its subsidiary company ("the Group") comprises of holding company Trust Investment Bank Limited ("TIBL") and a wholly owned subsidiary company Trust Capital (Private) Limited ("TCPL").

1.1. Parent Company

- 1.1.1. Trust Investment Bank Limited ("the Company") was incorporated in 1992 as a public limited Company under the Companies Ordinance, 1984 and is listed on Lahore, Karachi and Islamabad Stock Exchanges. The registered office of the Company is situated at 6th Floor, M M Tower, 28 A / K, Gulberg II, Lahore. The Company is mainly engaged in the business of investment finance services. It is classified as a Non-Banking Finance Company (NBFC) and is regulated by the Securities and Exchange Commission of Pakistan (SECP).
- 1.1.2. The accumulated losses of the company amounts to Rs. 2,781.030/- million as at balance sheet date. The company has paid renewal fee for Investment Finance Services (IFS) license, however, the Securities & Exchange Commission of Pakistan (SECP) has not yet renewed company's license to operate Investment Finance Services (IFS) and also suspended the permission for raising deposits in any form. Moreover, the Pakistan Credit Rating Agency Limited (PACRA) has withdrawn the long-term (previously "D") and short-term (previously "D") credit rating since November 19, 2012 on the management's request. These conditions indicate the existence of a material uncertainty regarding the future operations of the company. However, in order to improve the equity of the company, during the year as stated in note #21, the company has acquired new assets by way of subordinated loan against the issuance of shares of Trust Investment Bank Limited, subject to approval from SECP, in order to comply with Minimum Equity Requirement (MER) as per NBFC Rules & Regulations. These transactions have strengthen the equity of the company and the company is equity complied. During the year, the company has successfully negotiated settlement with major depositors through cash / properties and settled all individual depositors except one and negotiations with financial institutions are in process. The preference shares amounting to Rs.55.375 million have been converted into ordinary shares and preference shares of Rs. 70 million have been redeemed during the year resulting in saving future interest cost and preference dividend. The company has generated some liquidity through expediting recovery process and disposal of its assets. To sustain liquidity position, the company has started new business that has brought new income stream in current operations. With all these measures in place and expected cash injection from directors and financial institutions in coming months, the liquidity position will be strengthened. Based on the above and the financial projections as prepared by the company for future periods, the management is confident that the company shall continue and further improve its business growth during the coming years resulting in improvement of its profitability. Hence these financial statements have been prepared on going concern basis.

1.2 Subsidiary Company

1.2.1. Trust Capital (Private) Limited was incorporated as a private limited company on 20 June 2008 under the Companies Ordinance, 1984. TCPL is engaged in the business of stock brokerage, portfolio management and trading in listed securities on all the three Stock Exchanges of Pakistan. The registered office of TCPL is located at 6th Floor, M M Tower, 28 - A / K, Gulberg II, Lahore. TCPL is a member of the Lahore Stock Exchange Limited.

2 STATEMENT OF COMPLIANCE

2.1. These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulation, 2008 (the NBFC Regulation) and the directives issued by the Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the Companies Ordinance 1984, the NBFC Regulations or the directives issued by the SECP differ with the requirements of IFRS, the requirements of the Companies Ordinance 1984, the NBFC Rules, the NBFC Regulation or the directives issued by the SECP shall prevail.

The SECP has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and International Accounting Standard (IAS) 40, 'Investment Property' through Circular No. 19 dated 13 August 2003 for Non-Banking Finance Companies (NBFCs) providing investment finance services, discounting services and housing finance services. In addition, the SECP has also deferred the application of International Financial Reporting Standard (IFRS)7, 'Financial Instruments: Disclosures' through SRO 411(1) / 2008 on such Non-Banking Finance Companies as are engaged in investment finance services, discounting services and housing finance services.



2.2. Standards, interpretations and amendments to published approved accounting standards that are effective during the year

| IAS 19 | Employee Benefits (Amendment) |
|----------|---|
| IAS 32 | Financial Instruments - Presentation - (Amendment) |
| IAS 32 | Offsetting Financial Assets & Financial Liabilities (Amendment) |
| IAS 36 | Impairment of Assets - (Amendment) |
| IAS 36 | Recoverable amount disclosures for Non - Financial Assets (Amendment) |
| IAS 39 | Financial Instruments - Recognition and Measurement - (Amendment) |
| IFRIC 21 | Levies |

The adoption of the above standards, amendments and interpretations did not have any material effect on the financial statements of the Company.

2.3. Standards, interpretations and amendments to published approved accounting standards that are not yet effective

The following revised standards and interpretations with respect to approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standards or interpretations.

| Standard or Interp | retation_ | Effective date (accounting periods Beginning on or after) |
|---------------------|--|---|
| IFRS 7 | Financial instruments: Disclosures (Amendment) | 1-Jan-15 |
| IFRS 10 | Consolidated financial statements | 1-Jan-15 |
| IFRS 10, 12 & | | |
| IAS 27 | Investment entities (Amendment) | 1-Jan-15 |
| IFRS 10, 12 & | | |
| IAS 27 | Investment entities: Applying the Consolidation Exception (Amendment) | 1-Jan-16 |
| IFRS 10 & IAS 28 | Sale or Contribution of assets between an investor and its associate or joint vent | ure 1-Jan-16 |
| IFRS 11 | Joint arrangements | 1-Jan-15 |
| IFRS 11 | Accounting for acquisition of interest in joint operation (Amendment) | 1-Jan-16 |
| IFRS 12 | Disclosure of interest in other entities | 1-Jul-15 |
| IFRS 13 | Fair value measurement | 1-Jan-15 |
| IAS 1 | Disclosure initiative (Amendment) | 1-Jan-16 |
| IAS 16 & 38 | Clarification of acceptable method of depreciation and amortisation (Amendmen | nt) 1-Jan-16 |
| IAS 16 & 41 | Agriculture bearer plants (Amendment) | 1-Jan-16 |
| IAS 27 | Equity method in separate financial statements | 1-Jan-16 |
| Standards issued by | y IASB but not yet notified by SECP | |
| IFRS 9 | Financial instruments: Classification and measurement | 1-Jan-18 |
| IFRS 14 | Regulatory deferral accounts | 1-Jan-16 |
| IFRS 15 | Revenue from contracts with customers | 1-Jan-18 |

The company expects that the adoption of the above standards and interpretations will not have material effect on the Company's financial statements in the period of initial application except for IFRS 9 - Financial instruments: Classification and measurement, IFRS 10 - Consolidated financial statements, IFRS 12 - Disclosure of interest in other entities, IFRS 13 - Fair value measurement, which may affect certain disclosures.

3. BASIS OF CONSOLIDATION

The consolidated financial statements comprise the financial statements of the Group and its subsidiary as at 30 June 2015.

Subsidiary is fully consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases. The financial statements of the subsidiary is prepared for the same reporting period as the parent company, using consistent accounting policies. All intra-group balances, income and expenses, unrealised gains and losses and dividends resulting from intra-group transactions are eliminated in full.

A change in the ownership interest of a subsidiary, without a change of control, is accounted for as an equity transaction.

Losses are attributed to the non-controlling interest even if that results in a deficit balance.



If the Group loses control over a subsidiary, it:

- Derecognises the assets (including goodwill) and liabilities of the subsidiary
- Derecognises the carrying amount of any non-controlling interest
- Derecognises the cumulative translation differences, recorded in equity
- Recognises the fair value of the consideration received
- Recognises the fair value of any investment retained
- Recognises any surplus or deficit in profit or loss
- Reclassifies the parent's share of components previously recognised in other comprehensive income to profit or loss.

4. BASIS OF MEASUREMENT

4.1. Accounting convention

These financial statements have been prepared under the historical cost convention except for revaluation of certain financial instruments and property at fair value and recognition of certain employee retirement benefits at present value.

4.2. Significant estimates

The preparation of financial statements in conformity with approved accounting standards requires management to make judgments, estimates and assumptions that effect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions and judgments are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revision to accounting estimates are recognized in the period in which the estimate is revised if the revision effects only that period, or in the period of revision and future periods if the revision affects both current and future periods. The areas where various assumptions and estimates are significant to Company's financial statements or where judgments were exercised in application of accounting policies are as follows:

| | Note |
|--|------|
| - Taxation | 5.1 |
| - Residual value and useful life of depreciable assets | 5.2 |
| - Provisions | 5.6 |
| - Staff retirement benefits (Gratuity) | 5.15 |
| - Impairment | 5.21 |

5 SIGNIFICANTACCOUNTING POLICIES

5.1. Taxation

Current:

The charge for current taxation is based on taxable income at current rate of taxation of the Income Tax Ordinance, 2001 after taking into account applicable tax credits and rebates, if any.

Deferred:

Deferred tax is recognized using the balance sheet liability method on all temporary differences between the amounts attributed to assets and liabilities for financial reporting purposes and amounts used for taxation purposes.

Deferred tax liabilities are generally recognized for all taxable temporary differences. Deferred tax asset is recognized to the extent that it is probable that future taxable profits will be available against which deductible difference, unused tax losses and tax credits can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized. Deferred tax is calculated at the rates that are expected to apply to the period when differences reverse based on tax rates that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is charged or credited to income statement, except in case of items credited or charged to equity, in which case it is included in equity.

5.2. Property and equipment

These are stated at historical cost/revalued amount less accumulated depreciation and impairment losses, if any.



Depreciation is calculated using the diminishing balance method, except vehicles for which straight line method is used, at the rates specified in the fixed assets schedule, which are considered appropriate to write off the cost of the assets over their estimated useful lives

Full month's depreciation is charged on the additions during the month in which asset is available for use, while no depreciation is charged in the month in which the asset is disposed off.

Normal repairs and maintenance are charged to revenue as and when incurred. Renewals and replacements are capitalized when it is probable that respective future economic benefits will flow to the Company and the cost of the items can be reliably measured, and assets so replaced, if any, are retired.

Gains and losses on disposal of property and equipment are recognized in the profit and loss account in the year of disposal.

5.3. Intangible assets

These are stated at cost less impairment losses, if any. The carrying amounts are reviewed at each balance sheet date to assess whether these are recorded in excess of their recoverable amounts, and where carrying value is in excess of recoverable amount, these are written down to their estimated recoverable amount.

Expenditure incurred to acquire computer software are capitalized as intangible assets and stated at cost less accumulated amortization and any identified impairment loss. Intangible assets are amortized using the straight- line method over a period of 10 years.

Full month's amortization is charged on the additions during the month in which asset is available for use, while no depreciation is charged in the month in which the asset is disposed off.

5.4. Non current assets - held for sale

Non-current assets classified as held for sale are measured at the lower of carrying amount and fair value less cost to sell. Non-current assets are classified as held for sale if their carrying amount will be recovered through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probably and the asset is available for immediate sale in present conditions. Management must be committed to the sale, which should be expected to qualify for recognition as completes sale within one year from the date of classification.

Property and equipment and intangible assets once classified as held for sale are not depreciated or amortized.

5.5. Financial instruments

Financial assets:

Significant financial assets include long term investments, long term loans and advances, net investment in lease finance, long term deposits, short term loans and advances, short term placements, short term investment, other receivables and cash and bank balances. Finances and receivables from clients are stated at their nominal value as reduced by provision for doubtful finances and receivable, while other financial assets are stated at cost except for certain investments, which are revalued as per accounting policies.

Financial liabilities:

Financial liabilities are classified according to the substance of the contractual arrangements entered into. Significant financial liabilities include certificates of investment, preference shares, long term loans and borrowings, deposits against lease arrangements, short term borrowings, trade and other payables and dividends payable. Markup based financial liabilities are recorded at gross proceeds received. Other liabilities are stated at their nominal value.

Recognition and derecognition:

All the financial assets and financial liabilities are recognized at the time when the Company becomes a party to the contractual provisions of the instruments. Financial assets are derecognized when the Company loses control of the contractual rights that comprise the financial assets. Financial liabilities are derecognized when these are extinguished i.e. when the obligation specified in the contract is discharged, cancelled or expired. Any gain or loss on derecognition of the financial assets and liabilities is taken to the income in the current period.

The policies in respect of these financial instruments have been disclosed in the relevant policy notes.



Offsetting of financial assets and financial liabilities:

A financial asset and a financial liability is offset and the net amount is reported in the balance sheet if the Company has legal enforceable right to set off the recognized amount and intends either to settle on a net basis or to realize the assets and settle the liability simultaneously. Corresponding income on assets and charge on liability are reported at net amount.

5.6. Provisions

A provision is recognized when the Company has a present legal or constructive obligation as a result of past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation. Provision has been made after taking the benefits of collaterals as per NBFC Regulations, 2008.

5.7. Investments

The Company classifies its investments other than in subsidiary as held to maturity, available for sale and held for trading.

Initial measurement:

All financial assets are recognised initially at fair value plus, in the case of investments not at fair value through profit or loss, directly attributable transaction costs.

Subsequent measurement:

Investment in subsidiary:

Investment in subsidiary company is measured at cost as per the requirements of IAS-27 "Consolidated and Separate Financial Statements". However, at subsequent reporting dates, the Company reviews the carrying amounts of the investments and its recoverability to determine whether there is an indication that such investments have suffered an impairment loss. If any such indication exists, the carrying amount of the investment is adjusted to the extent of impairment loss. Impairment losses are recognized as an expense currently.

The Company is required to issue consolidated financial statements along with its separate financial statements, in accordance with the requirements of IAS 27 "Consolidated and Separate Financial Statements". Investment in associated undertaking, in the consolidated financial statements, is being accounted for using the equity method.

Held to maturity:

The investments with fixed maturity or determinable payments where management has both intent and ability to hold to maturity are classified as held to maturity. These are stated at amortized cost using the effective interest rate method less impairment, if any. The amortization for the period is charged to the profit and loss account

Held for trading:

These include investments which are acquired principally for the purpose of generating profit from short term fluctuations in price or dealer's margins, are classified as investments held for trading. These are stated at fair values with any resulting surplus/(deficit) recognized in the profit and loss account.

Available-for-sale:

Investments which can not be classified as held to maturity investments or held for trading investments are classified as available for sale investments.

Investments intended to be held for an unidentified period of time, which may be sold in response to need for liquidity or changes to interest rates, exchange rates or equity prices are classified as available for sale.

Available-for-sale investments are measured at subsequent reporting dates at fair value for those shares which have fair values. However, all such shares for which fair value cannot be determined are valued at cost. Surplus/(deficit) on remeasurement is kept in a separate account and is shown in the balance sheet below the shareholders' equity, until the security is disposed off or is determined to be impaired, at which time, the cumulative surplus/(deficit) is included in the profit and loss account.

However, as allowed by the BSD circular no. 10 dated 13 July 2004, the Company will be free to determine the extent of holding under the above categories taking into consideration various aspects such as trading strategies, intention of acquisition of securities, capital position, expertise available to manage investment portfolio, and the risk management capabilities. Under exceptional circumstances, shifting from one category to another category may be made subject to the following conditions:



- Shifting of investments to/from held to maturity category is allowed once a year only with the approval of the Board of Directors within two months of the commencement of accounting year. Any further shifting to/from this category is not allowed during the remaining part of that accounting year.
- Shifting to/from available for sale category is allowed with the approval of the Assets and Liabilities Committee (ALCO) subject to the condition that the reasons for such shifting will be recorded in writing.
- Shifting from held for trading category to available for sale or held to maturity categories is generally not allowed. It is permitted under exceptional circumstances like not being able to sell the securities within the prescribed period of 90 days due to tight liquidity position in market or extreme market volatility with the approval of ALCO. The justification for such exceptional shifting of securities is recorded in the minutes of ALCO meeting. Shifting of securities from one category to another is at the lower of the market value or the acquisition cost/book value, and the diminution in value, if any, on such transfer is fully provided for.

The measurement of surplus/(deficit) is done on portfolio basis for each of the above three categories separately.

5.8. Trade and settlement date accounting

All "regular way" purchases and sales of listed shares are recognized on the trade date, i.e. the date that the Company commits to purchase/sell the asset. Regular way purchase or sale of financial assets are those, the contract for which requires delivery of assets within the time frame established generally by regulation or convention in the market place concerned.

5.9. Securities under repurchase/reverse repurchase agreements

Transactions of repurchase/reverse repurchase of investment securities are entered into at contracted rate for specified periods of time and are accounted for as follows

Repurchase agreements:

Investments sold with the simultaneous commitment to repurchase at a specified future date (Repo) continue to be recognized in the balance sheet and are measured in accordance with accounting policies for investments. The counterparty liability for amounts received under these agreements is included in short term borrowing. The difference between sale and repurchase price is treated as markup on short term borrowing and accrued over the tenure of the repo agreement.

Reverse repurchase agreements:

Investments purchased with a simultaneous commitment to resell at a specified future date (Reverse repo) are not recognized in the balance sheet. Amounts paid under these agreements are recorded as 'short term placements'. The difference between purchase and resale price is treated as return from funds placement with financial institutions or income from reverse repurchase transactions of listed shares, as the case may be, and accrued over the life of reverse repo agreement.

5.10. Term finances

Term finances originated by the Company are stated at cost less any amount written off and provision for doubtful finances, if any, in accordance with NBFCs prudential regulations.

5.11. Net investment in lease finance

Lease where the Company transfers substantially all the risks and rewards incidental to ownership of the asset to the lessee are classified as finance leases. Net investment in lease finances is recognized at an amount equal to the aggregate of minimum lease payments including any guaranteed residual value and excluding unearned finance income, write-offs and provision for doubtful lease finances, if any.

5.12. Assets acquired in satisfaction of claims

The company acquires certain vehicles and assets in settlement of non-performing loans / leases. These are stated at lower of the original cost of the related asset, exposure to Trust Investment Bank Limited and the net realizable value. The net gains or losses on disposal of these assets are taken to the profit and loss account.

5.13. Revenue recognition

Finance leases:

The "financing method" is used for recognition of finance income on finance leases. Under this method, the unearned finance income i.e., the excess of aggregate lease rentals and the estimated residual value over the net investment is deferred and then amortized to income over the term of the lease on a systematic basis, so as to produce a constant rate of return on the Company's net investment in the finance lease.



Capital gains and losses on sale of investments:

Capital gains or losses on sale of investments are recognized in the period in which they arise.

Processing fee, front end fee and penal charges:

These are recognized as income when services are provided.

Return on finances, placements and term finances:

Return on finances provided, placements and term finances are recognized on time proportion basis.

Morabaha income:

Mark-up/profit earned on finance under morabaha agreement and finance under buy-back agreement is recognized on a time proportion basis taking account of, where applicable, the relevant buy-back dates and prices, or where a specific schedule of recoveries is prescribed in the agreement, the respective dates when mark-up is required to be paid to the Company.

Income on bank deposits, held to maturity investments and reverse repo transactions:

Income from bank deposits, investments and reverse repo transactions is recognized on time proportion basis.

Guarantee commission:

Commission income from guarantee is recognized on time proportion basis.

Dividend Income:

Dividend income is recognized when right to receive dividend is established.

5.14. Return on certificates of investment

Return on certificates of investment is recognized on a time proportion basis taking into account the relevant issue date and final maturity date

5.15. Staff retirement benefits

Gratuity:

The Company operates an approved funded gratuity scheme for all of its permanent employees subject to a minimum qualifying period of six months of service. Provisions are made in accordance with the actuarial valuation using 'Projected Unit Credit method'. Actuarial gains and losses arising as a result of actuarial valuation are recognized in other comprehensive income in the year in which they arise. Gratuity is payable to employees on the completion of prescribed qualifying period of service under the scheme.

Leave encashment:

The Company operates an unfunded leave encashment scheme for all of its permanent employees. Provisions are made in accordance with the actuarial valuation using 'Projected Unit Credit method'.

5.16. Provision for potential lease losses and loans

Provision for potential lease losses and loan losses is maintained at a level which is adequate to provide for potential losses on lease and loan portfolio in accordance with Prudential Regulations for NBFCs. Specific provision for potential lease and loan losses is maintained at a level which, in the judgment of the management, is adequate to provide potential losses on lease and loan portfolio that can be reasonably anticipated. Provision is increased by charge to income and is decreased by charge offs, net of recoveries.

Leases, loans and advances are written off when there are no realistic prospects of recovery.

5.17. Cash and cash equivalents

For the purpose of cash flow statement, cash and cash equivalents comprise of cash in hand, balance with banks on current and deposit accounts and short term running finance account.



5.18. Borrowing costs

The borrowing cost incurred on debts of the Company is charged to income.

5.19. Transactions with related parties and transfer pricing

Parties are said to be related, if they are able to influence the operating and financial decisions of the Company and vice versa.

The Company enters into transactions with related parties on arms length basis. Prices for transactions with related parties are determined using admissible valuation methods, except for the assets sold to employees at written down value as approved by the board of directors.

5.20. Foreign currency translation

Transactions denominated in foreign currencies are translated to Pak Rupee at the foreign exchange rate ruling at the date of transaction. Assets and liabilities in foreign currency are translated at the rates of exchange prevailing on the balance sheet date. All exchange gains/losses are taken to the profit and loss account.

5.21. Impairment

The carrying amounts of the assets are reviewed at each balance sheet date to identify the circumstances indicating the occurrence of impairment loss or reversal of previous impairment losses. If any such indication exists, the recoverable amount of such asset is estimated and impairment loss is recognized in the profit and loss account. Where an impairment loss subsequently reverses, the carrying amount of such asset is increased to the revised recoverable amount. A reversal of the impairment loss is recognized in income.

5.22. Dividends

Dividend is recognized as a liability in the period in which it is declared.

5.23. Bonus shares

Bonus shares are recognized as an appropriation from profit in the period in which it is declared.

| | | Note | 2015 Rupees | 2014 Rupees |
|----|-------------------------------|------|----------------|----------------|
| 6. | FIXED ASSETS | | | |
| | Tangible | | | |
| | Property, plant and equipment | 6.1 | 834,335,783 | 562,180,834 |
| | Capital work in progress | 6.2 | 2,122,984,450 | 900,907,190 |
| | Intangible assets | 6.4 | 30,934,301 | 31,338,505 |
| | C | | 2,988,254,534 | 1,494,426,529 |



6.1. Property, plant and equipment

| | | | | | 2015 | | | | | |
|-------------------------------|-------------|-------------|--------------|-------------|------------|-----------|--------------|------------|--------------|-----|
| | | C 0 8 | ST | | | DE | DEPRECIATION | NO | | |
| PARTICULARS | As at | Additions | Deletions | As at | As at | For | | As at | Book value | Rat |
| | 01 July | during the | during the | 30 June | 01 July | the | Adjustment | 30 June | as at | е |
| | 2014 | year | year | 2015 | 2014 | year | | 2015 | 30 June 2015 | % |
| | | | | | -Rupees | | | | | |
| Owned | | | | | | | | | | |
| Land | 482,673,333 | 362,873,360 | (25,578,733) | 819,967,960 | • | 1 | ı | i | 819,967,960 | |
| Building on freehold land | 70,000,000 | 1 | (70,000,000) | • | 6,825,000 | 2,369,061 | (9,194,061) | • | • | 2 |
| Leasehold improvements | 19,668,157 | ı | | 19,668,157 | 15,781,513 | 777,325 | • | 16,558,838 | 3,109,319 | 20 |
| Office equipment and machines | 19,442,861 | 525,706 | | 19,968,567 | 15,018,214 | 941,926 | • | 15,960,140 | 4,008,427 | 20 |
| Furniture and fixtures | 11,606,045 | 511,990 | (11,781) | 12,106,254 | 6,895,487 | 483,755 | (11,781) | 7,367,461 | 4,738,793 | 10 |
| Air-conditioning equipment | 807,184 | 1 | | 807,184 | 488,854 | 31,836 | • | 520,690 | 286,494 | 10 |
| Vehicles | 4,121,853 | • | | 4,121,853 | 1,129,531 | 767,532 | • | 1,897,063 | 2,224,790 | 20 |
| • | 608,319,433 | 363,911,056 | (95,590,514) | 876,639,975 | 46,138,599 | 5,371,435 | (9,205,842) | 42,304,192 | 834,335,783 | |
| | | | | | 2014 | | | | | |
| | | C 0 3 | ST | | | DE | DEPRECIATION | NOI | | |
| PARTICULARS | As at | Additions | Deletions | As at | As at | For | | As at | Book value | Rat |
| | 01 July | during the | during the | 30 June | 01 July | the | Adjustment | 30 June | as at | e |
| | 2013 | year | year | 2014 | 2013 | year | | 2014 | 30 June 2014 | % |
| Owned | | | | | Rupees | | | | | ı |
| Land | 1 | 513,700,210 | (31,026,877) | 482,673,333 | 1 | 1 | 1 | | 482,673,333 | |
| Building on freehold land | 73,015,000 | | (3,015,000) | 70,000,000 | 3,537,691 | 3,461,451 | (174,142) | 6,825,000 | 63,175,000 | 2 |
| Leasehold improvements | 19,668,157 | ı | | 19,668,157 | 14,809,861 | 971,652 | ٠ | 15,781,513 | 3,886,644 | 20 |
| Office equipment and machines | 20,095,094 | 342,392 | (994,625) | 19,442,861 | 14,707,008 | 1,096,548 | (785,342) | 15,018,214 | 4,424,647 | 20 |
| Furniture and fixtures | 13,038,428 | • | (1,432,383) | 11,606,045 | 7,191,517 | 574,479 | (870,509) | 6,895,487 | 4,710,558 | 10 |
| Air-conditioning equipment | 1,964,028 | ı | (1,156,844) | 807,184 | 1,064,950 | 80,836 | (656,932) | 488,854 | 318,330 | 10 |
| Vehicles | 879,856 | 5,212,997 | (1,971,000) | 4,121,853 | 619,656 | 968,804 | (458,929) | 1,129,531 | 2,992,322 | 20 |
| . ' | 128,660,563 | 519,255,599 | (39,596,729) | 608,319,433 | 41,930,683 | 7,153,770 | (2,945,854) | 46,138,599 | 562,180,834 | |
| | | | | | | | | | | |



| | | Note | 2015 Rupees | 2014 Rupees |
|-------------------------|--------------------------|-------|----------------|----------------|
| 6.2. Capital work in p | rogress | | | |
| Opening Balance | | | 900,907,190 | 878,121,000 |
| Additions | | | 2,001,833,050 | 240,000,000 |
| | | | 2,902,740,240 | 1,118,121,000 |
| Disposal / transfer | | | (779,755,790) | (217,213,810) |
| Closing balance | | 6.3 | 2,122,984,450 | 900,907,190 |
| 6.3. Particulars of Cap | oital work in progress | | | |
| Tricon Corporate C | Centre | 6.3.1 | 110,082,050 | 108,249,000 |
| China Centre | | 6.3.2 | 12,902,400 | 12,902,400 |
| Land at Adyala roa | d Rawalpindi | 6.3.3 | - | 183,755,790 |
| Land at Jail Road I | Lahore | 6.3.3 | - | 356,000,000 |
| Kallar Kahar Land | near Khushab Road Cantt. | 6.3.4 | - | 240,000,000 |
| Land at Mouza Sac | lhoki | 6.3.5 | 2,000,000,000 | - |
| | | | 2,122,984,450 | 900,907,190 |

- **6.3.1.** Capital work in progress had been revalued by M/s Synergisers (Pvt) Limited (an independent professional valuer) in 2010. Second revaluation was carried out by M/s Ali and Ali Engineers and valuers (an independent professional valuer) in 2011, which resulted in the reversal of revaluation surplus by Rs. 12.801 million and third revaluation was carried out by M/s Luckyhiya Associates (Pvt) Limited (an independent professional valuer) in 2015. Had there been no revaluation the carrying amount of capital work in progress would have been Rs. 91.570 million (2014: Rs. 89.737 million). Construction of Tricon Corporate Centre is still under process, as at balance sheet date and an amount of Rs. 1.833 million has been incurred on registration of this property in the name of the company.
- **6.3.2.** This amount of represents Shop # 5 of 512 square feet at China centre, Feroz Pur Road Lahore. Title has been transferred in the name of TIBL only through transfer letter, and the construction of china centre is still under process, as at balance sheet date. Revaluation of this property has been carried out by M/s Luckyhiya Associates (Pvt) Limited (an independent professional valuer) in 2015.
- **6.3.3.** These lands were against subordinated loan of Mr. Muhammad Akram (refer note 21.2.1) and other landlords (refer note 21.2.2), further, an equity participation agreement had been signed between Mr. Muhammad Akram and TIBL, dated 5th June 2013. According to the term of agreement TIBL had to issue preference or common shares in the name of Mr. Muhammad Akram against transfer of property, but due to certain reasons and legal issues the shares could not be issued in the name of said party. Subsequently, an "Addendum" was made on 16th June 2014, according to which Mr. Muhammad Akram agreed and gave consent that the above mentioned shares be issued in the name of Mr. Muhammad Asif Kamal, Director of TIBL. During the year, the title of Jail Road property amounting to Rs. 356 million has been transferred in the name of TIBL, so this land has been transferred to owned land. Moreover, the land at Adyala Road Rawalpindi has been derecognised on the discretion of the management because the title of property had not yet been transferred in the name of the company.
- 6.3.4. This land was acquired through agreement between TIBL and Mr. Imran Mehmood. As per the terms of the agreement TIBL will pay upto 10% of the agreed price in cash and balance 90% in the form of issuance / transfer of shares of Trust Investment Bank Limited at par in favor of legal owner of the property. Due to certain reasons and legal issues the shares could not be issued in the name of owner of the property. Subsequently, an "Addendum" was made on 18th June, 2014, according to which Mr. Imran Mehmood agreed and gave consent that the said shares be issued in the name of Mr. Sajjad Rizvi, a Director of TIBL. The title of these properties had not been transferred in the name of the company, so the management has decided to derecognise the land at Kallar Kahar near Khushab Road Cantt.
- **6.3.5.** This land is against subordinated loan of Mr. Asad Kazmi. Title of this property has been transferred in the name of the company (refer note #21.2.3).



6.4. Intangible Assets

| | | | | 2015 | | | | |
|-------------------|--------------------------|--|--------------------------|--------------------------|--------------------|-----------|--------------------------|-------------------------------------|
| | | COST | | | AMORTIZ | ZATION | | |
| PARTICULARS | As at 01 July 2014 | Additions / (Deletions) during the year | As at 30 June 2015 | As at 01 July 2014 | For the year | Deletions | As at 30 June 2015 | Book value as at 30 June 2015 |
| | | | | Rupees- | | | | |
| Membership card | 30,000,000 | - | 30,000,000 | - | - | - | - | 30,000,000 |
| Software Licenses | 3,582,700 | 8,000 | 3,590,700 | 2,244,195 | 412,204 | | 2,656,399 | 934,301 |
| | 33,582,700 | 8,000 | 33,590,700 | 2,244,195 | 412,204 | - | 2,656,399 | 30,934,301 |

| | | | | 2014 | | | | |
|-------------------|--------------------|--|--------------------------|--------------------------|--------------------|-----------|--------------------------|-------------------------------------|
| | | COST | | | AMORTI | ZATION | | |
| PARTICULARS | As at 01 July 2013 | Additions / (Deletions) during the year | As at 30 June 2014 | As at 01 July 2013 | For the year | Deletions | As at 30 June 2014 | Book value as at 30 June 2014 |
| | | | | Rupees | | | | |
| Membership card | 30,000,000 | - | 30,000,000 | - | - | - | - | 30,000,000 |
| Software Licenses | 3,582,700 | | 3,582,700 | 2,023,915 | 220,280 | | 2,244,195 | 1,338,505 |
| | 33 582 700 | | 33 582 700 | 2 023 915 | 220 280 | | 2 244 195 | 31 338 505 |

6.5. Following assets were disposed off during the year

| | | | 2015- | | | |
|---|-------------|-------------|------------------|------------------|--------------------------------------|---|
| Description | Cost | Book value | Sale proceeds | Gain / (loss) | Mode of disposal | Sold to |
| | | Rup | ees | | | |
| Assets with book value exceeding Rs. 50,000 | | | | | | |
| Land | | | | | | |
| Land- (9 Kanal , 11 Marla) | 5,730,313 | 5,730,313 | 9,214,685 | 3,484,372 | Settlement against COI's | Azra & Co. House # 27. Street # 13, Ahmad Park, Lahore |
| Land- (4 Kanal , 3 Marla) | 2,500,063 | 2,500,063 | 4,020,251 | 1,520,188 | Settlement against COI's | Azra & Co. House # 27. Street # 13, Ahmad Park, Lahore |
| Land- (4 Kanal , 14 Marla) | 2,820,625 | 2,820,625 | 4,535,733 | 1,715,108 | Settlement against COI's | Azra & Co. House # 27. Street # 13, Ahmad Park, Lahore |
| Land- (4 Kanal , 9 Marla) | 2,661,332 | 2,661,332 | 4,279,581 | 1,618,249 | Settlement against COI's | Azra & Co. House # 27. Street # 13, Ahmad Park, Lahore |
| Land - (65 Kanal , 14 Marla) | 11,866,400 | 11,866,400 | 24,000,000 | 12,133,600 | Settlement against COI's | Azra & Co. House # 27. Street # 13, Ahmad Park, Lahore |
| Building | | | | | | |
| Office - M. M. Tower | 70,000,000 | 60,805,939 | 40,000,000 | (20,805,939) | Negotiation | First Fidelity Leasing Modaraba, 10-B, Block E-2, Gulberg III, Lahore |
| Capital work in progress | | | | | | |
| Land at Adyala road Rawalpindi | 183,755,790 | 183,755,790 | 183,755,790 | - | Settlement against Subordinated loan | Mamoon - ur - Rasheed - Director |
| Kallar Kahar Land near Khushab Road Cantt. | 240,000,000 | 240,000,000 | 240,000,000 | - | Settlement against Subordinated loan | Syed Sajjad Rizvi - Director |
| 2015 | 519,334,523 | 510,140,462 | 509,806,040 | (334,422) | | |



| | | | 2014- | | | | | |
|--|---------------------------|---------------------------|---------------------------|-------------------------|------------------------------------|------------------|----------------------------------|---|
| Description | Cost | Book value | Sale proceeds | Gain / (loss) | Mode of disposal | | | Sold to |
| | | Rup | ees | | | | | |
| Assets with book value exceeding Rs. 50,000 | | | | | | | | |
| Land | | | | | | | | |
| Land- (4 Kanal , 15 Marla) | 2,880,313 | 2,880,313 | 4,583,750 | 1,703,437 | Settlement against COI's | | | tric Supply Company (IESCO) |
| Land- (9 Kanal , 15 Marla) | 5,861,063 | 5,861,063 | 9,408,750 | 3,547,687 | Settlement against COI's | | | tric Supply Company (IESCO) |
| Land- (4 Kanal , 15 Marla) | 2,850,313 | 2,850,313 | 4,583,750 | 1,733,437 | Settlement against COI's | | | tric Supply Company (IESCO) |
| Land- (4 Kanal , 14 Marla) | 2,820,625 | 2,820,625 | 4,535,500 | 1,714,875 | Settlement against COI's | | | tric Supply Company (IESCO) |
| Land- (14 Kanal , 18 Marla) | 8,906,875 | 8,906,875 | 14,378,500 | 5,471,625 | Settlement against COI's | | | tric Supply Company (IESCO) |
| Land- (2 Kanal, 17 Marla) | 1,710,188 | 1,710,188 | 2,750,250 | 1,040,062 | Settlement against COI's | | | tric Supply Company (IESCO) |
| Land- (10 Kanal) | 5,997,500 | 5,997,500 | 9,650,000 | 3,652,500 | Settlement against COI's | | Islamabad Elect | tric Supply Company (IESCO) |
| Duilding | | | | | | | | |
| Building House At Shadhagh Labora | 2 215 000 | 2 215 000 | 12 295 240 | 0.070.240 | Sattlement against COI's | | Mohsin Mehdi | |
| House At Shadbagh Labore | 2,315,000 | 2,315,000 | 12,285,240 | 9,970,240 | Settlement against COI's | | Mohsin Mehdi | |
| House At Shadbagh Lahore | 700,000 | 700,000 | 3,714,760 | 3,014,760 | Settlement against COI's | | Monsin Mendi | |
| <u>Equipments</u> | | | | | | | | |
| Laptop | 63,500 | 50,377 | 50,377 | - | Adjustment | | Inter Office Lapto | op Loan Facility to Imran Azhar |
| Computers | 489,775 | 72,090 | 136,300 | 64,210 | Adjustment | | Muhammad Zu | |
| | | | | | | | | |
| <u>Furniture</u> | | | | | | | | |
| Gujrat Branch furniture | 326,601 | 122,691 | 117,000 | (5,691) | Cash | | Abdul Jabbar | |
| Sign Boards | 135,212 | 52,474 | 76,300 | 23,826 | Cash | | Asian House | |
| Cavalry Branch furniture Faisal Town Branch furniture | 154,800 | 54,515 | 84,112 | 29,597 | Cash | | Nasir Ali Bukha | ari |
| DHA Branch furniture | 161,620 146,250 | 57,920 67,739 | 108,700 61,000 | 50,780 (6,739) | Cash Cash | | Javed Iqbal Several Persons | 3 |
| | ., | , | ,,,,, | (-,, | | | | |
| Air-conditioning equipment | 201,038 | 99 150 | 85,000 | (2.150) | Coch | | Nabi Noor | |
| Air conditioners-Gujrat Branch Air conditioner-Multan Branch | 89,300 | 88,150 31,447 | 25,000 | (3,150) (6,447) | Cash Cash | | Shahid Iqbal | |
| | , | , | , | (*,) | | | Shand Iqua | |
| <u>Vehicles</u> | 455.000 | 450 400 | 400.000 | 240.505 | | | M. L. T. L. | |
| Veh-Suzuki Cultus Lzs-6497 Veh-Honda Civic(Lzn-255) | 475,000 950,000 | 150,403 902,501 | 400,000 700,000 | 249,597 (202,501) | Cheque Received Pay Order Received | | Mr. Jamil Josep Mr. Baha Ud D | |
| Veh-Honda City (Pool Car LZU-6490) | 475,000 | 459,166 | 575,000 | 115,834 | Settlement against COI | | Shaziab Hassan | ** * |
| Assets with book value | | | | | | | | |
| below Rs. 50,000 | 1,886,756 | 1,207,524 | 825,450 | (382,074) | Cash | | Several Persons | 3 |
| Capital work in progress | 12 122 005 | 12 122 005 | 10 757 202 | 5 (24 100 | A 31 | | A.E. a. 1 A | COT. (1 |
| China Centre Sale Of Shop No.01(190 Sq Ft) & Shop No.16 China Centre 1358 Sq. F Of Shops No.1 To 5 | 13,133,085 34,221,600 | 13,133,085 34,221,600 | 18,757,283 40,740,000 | 5,624,198 6,518,400 | Adjustment Adjustment | | | COI's(Accountancy Outsourcing) st COI's(MEPCO) |
| China Centre 1300 Sq. F Of Shops No.1 To 5 | 32,760,000 | 32,760,000 | 39,000,000 | 6,240,000 | Adjustment | | | st COI's(MEPCO) |
| Land transfer to Work in progress for IESCO settlement | 28,654,915 | 28,654,915 | 38,788,691 | 10,133,776 | Settlement against COI's | | | tric Supply Company (IESCO) |
| China Centre 1000 Sq. F Of Shop No. 6 2014 | 25,200,000 173,566,329 | 25,200,000 171,328,474 | 30,000,000 236,420,713 | 4,800,000 65,092,239 | Adjustment | | Adjusted Again | st COI's(MEPCO) |
| 2014 | 1/3,300,329 | 1/1,320,4/4 | 230,420,713 | 03,092,239 | | | | |
| | | | | | | 2015 | ; | 2014 |
| | | | | | Note | Rupe | es | Rupees |
| 7. LONG TERM INVESTMEN | TS | | | | | | | |
| 1 | 4 | | | | 7.2 | 04.45 | | (2.052.552 |
| Investment in financial instrum | | 4 | | | 7.2 | 82,953 | | 62,953,550 |
| Less: Impairment in the value | of investm | nents | | | 7.3 | 37,64 | | 15,972,890 46,980,660 |
| Less: Current portion of long to | arm inves | tments | | | 11 | 45,300 24,443 | - | |
| Less. Current portion of long to | ciiii iiives | unchts | | | | 20,862 | | 13,787,250 33,193,410 |
| | | | | | | -0,00 | | 33,173,710 |
| 7.1. Particulars of long term inve | stments | | | | | | | |
| Long term investments-conside | ered good | | | | | 45,300 | 5.448 | 46,980,660 |
| Long term investments-considerable Long term invest | | | | | | 37,64 | * | 15,972,890 |
| Long term investments conside | | | | | | 82,95 | | 62,953,550 |
| Less: Impairment in the value | of investn | nents | | | 7.3 | 37,64 | | 15,972,890 |
| 1 | | | | | | 45,30 | | 46,980,660 |
| | | | | | | | | · · · · · · · · · · · · · · · · · · · |



| 7.2. | Investment in financial instruments | Note | 2015 Rupees | 2014 Rupees |
|------|--------------------------------------|-------|----------------|----------------|
| | Held to maturity | | | |
| | Term finance certificates | | | |
| | Azgard Nine Limited | 7.2.1 | 30,485,310 | 30,485,310 |
| | Sukuks | | | |
| | Eden Housing Limited-Sukuks | 7.2.2 | 9,843,750 | 9,843,750 |
| | New Allied Electronics - Sukuk Bonds | 7.2.3 | 20,000,000 | - |
| | Available for sale | | | |
| | Shares | | | |
| | Agritech Limited | 7.2.1 | 22,624,490 | 22,624,490 |
| | | _ | 82,953,550 | 62,953,550 |

7.2.1. The Company has purchased term finance certificates of Rs 40 million, out of total issue of Rs 2.5 billion, carrying mark-up rate @ 6 Months KIBOR +225 BPS upto June 04, 2010, 6 months KIBOR + 100 BPS upto December 2011, 6 Months KIBOR + 125 BPS upto December 2015 and 6 Months KIBOR + 175 BPS upto December 2017, issued for a period of 7 years. This Issue has been rescheduled and restructured on December 01, 2010 and the tenure is reset for a further period of 03 years which ended on March 04, 2017 with a further grace period of 1 Year. The amount of Rs. 39.968 Million will be redeemed in two equal installments of Rs. 1,600/- during the months of July 2010 and August 2010, eight Semi annual installments of Rs. 2.348 million and four semi annual installments of Rs. 5.295 million starting from July 2010 and matured on December 31, 2017.

A new TFC Investors agreement was signed on June 28, 2012 for the settlement of Mark up Payable of Rs. 13.145 million upto March 31, 2012 against 2,669 numbers of Zero coupon TFCs with a grace period of 1 year and will be separately redeemed in three semi annual installments of Rs. 1.315 million, two semi annual installments of Rs. 1.972 million and two semi annual installments of Rs. 2.629 million starting from March 2014 and maturing on March 31, 2017.

The credit rating assigned to such issue by Pakistan Credit Rating Agency (PACRA) is "D".

Subsequently, an agreement was signed between Azgard Nine Limited and TFC,s holders on April 12, 2012. According to the terms of agreement 646,414 shares of Agritech Limited @Rs. 35/- per share will be transferred against adjustment of Rs. 22.625 million towards outstanding principle amount. The market value of shares as at June 30, 2015 is Rs. 7.7/- per share (2014: Rs. 10.29/- per share).

- **7.2.2.** The Company has participated in Sukuks issue of Rs. 3 billion by investing Rs. 50 million secured against first pari passu charge over current and future receivables of the investee upto extent of the issue. This issue has been rescheduled and restructured for a further period of 1.5 years with a expiry of September 29, 2013. These carry mark-up @ 3 Months KIBOR+ 250 BPS with floor 7% and cap of 20%. These certificates are redeemable in two equal semi annual installments of Rs. 6.250 million, four equal quarterly installments of Rs. 0.938 million starting from 29 December 2010, four equal quarterly installments of Rs. 2.344 million starting from December 29, 2011, four equal quarterly installments of Rs. 2.813 million and the last four quarterly installments of Rs. 3.281 million. The credit rating assigned to such sukuks "D" by the JCR-VIS.
- 7.2.3. This represent the investment amounting to Rs. 40 million made in Sukuks issued for a period of 4 years secured against first pari passu charge over present and future fixed assets of the investee with 25% margin. These carry mark-up @ 3 Months KIBOR +260 BPS and redeemable in 16 equal quarterly installments of Rs. 1.250 million starting from 25 October 2008. JCR-VIS assigned rating of "D" to said Sukuks which were subsequently withdrawn. The investment has been reversed, previously disposed off at par against settlement of preference shares of M/s AMZ Plus Liquid Fund, subsequently acquired by KASB Liquid Fund.

7.3. Impairment in the value of investments

| 7 21 | Opening balance as at July 01, Charged / (reversed) during the year Closing balance as at June 30, | 7.3.1 | 15,972,890 21,674,212 37,647,102 | 18,661,016 (2,688,126) 15,972,890 |
|-------------|--|----------|--|---|
| 7.3.1. | Particulars of impairment New Allied Electronics - Sukuk Bonds Agritech Limited - shares | | 20,000,000 17,647,102 | 15,972,890 |
| | | <u> </u> | 37,647,102 | 15,972,890 |



| | | Note | 2015 Rupees | 2014 Rupees |
|----|---|------|----------------|----------------|
| 8. | LONG TERM LOANS AND ADVANCES | | | |
| | Secured: | | | |
| | Employees - considered good Companies, organizations and individuals | 8.1 | 464,159 | 579,608 |
| | Considered good | 8.2 | 28,743,828 | 31,180,203 |
| | Considered doubtful | | 7,047,805 | 7,047,805 |
| | | | 35,791,633 | 38,228,008 |
| | | | 36,255,792 | 38,807,616 |
| | Un-secured: | | | |
| | Companies, organizations and individuals - Considered doubtful | 8.3 | 397,838,899 | 397,838,899 |
| | | | 434,094,691 | 436,646,515 |
| | Less: provision against doubtful loans | 8.4 | 396,594,364 | 403,653,029 |
| | | | 37,500,327 | 32,993,486 |
| | Less : current maturity | 11 | 20,738,673 | 29,177,511 |
| | | | 16,761,654 | 3,815,975 |

- **8.1.** These includes long term loans provided to employees against mortgage of property and carry mark-up ranging from 0% to 15.20% (2014: 0% to 15.20%) per annum. The maximum aggregate balance due from executives is Rs. 0.039 million (2014: Rs. 0.111 million).
- 8.2 These include long term finances provided to companies, organizations and individuals against mortgage of property, charge over assets and lien on deposits etc. These carry mark-up ranging from 16.00% to 21% (2014: 16.00% to 20.62%) per annum.
- 8.3 It includes receivables of Trust Capital (Pvt) Limited (TCPL), a subsidiary of the company, amounting to Rs. 393 million, (2014: Rs. 393 million) transferred in the books of accounts of Trust Investment Bank Limited (TIBL) vide a tri-party agreement between TCPL, TIBL and other parties, approved by the Board of Directors of TIBL & TCPL, whereby various exposures of TCPL have been taken over by TIBL company and hereafter, the parties shall make payments directly to TIBL. The repayment shall be made in three quarterly installments of Rs. 0.5 million, four quarterly installments of Rs. 0.75 million, 31 quarterly installments of Rs. 11.332 million and last installment of Rs. 38.829 million receivable latest by June 30, 2020. It carries markup @ 10% per annum increasing by 2% each year upto 5 years and @ 18% from 5th year onwards. Receipts of Rs. 1.500 million have been received to date and remaining balance has been fully provided.

8.4. Provision against doubtful loans

| 841 | Opening balance as at July 01 Charge for the year Reversal during the year Closing balance as at June 30 Particulars of provision against doubtful loans | | 403,653,029 44,099 (7,102,764) 396,594,364 | 401,076,412 2,576,617 - 403,653,029 |
|--------|---|-----|---|--|
| 3,7,11 | I at decimal of provision against acaptain idans | | | |
| | Companies, organizations and individuals | | 396,594,364 | 403,653,029 |
| 9. | NET INVESTMENT IN LEASE FINANCE | | | |
| | Lease payments receivable | 9.1 | 1,126,251,228 | 1,214,753,521 |
| | Add: Residual value | | 293,558,161 | 324,929,233 |
| | Gross investment in leases | | 1,419,809,389 | 1,539,682,754 |
| | Less: Unearned finance income | | 839,808 | 1,726,375 |
| | Income suspended | 9.3 | 129,584,710 | 133,635,056 |
| | Provision for lease losses | 9.4 | 275,340,868 | 388,438,495 |
| | | | 405,765,386 | 523,799,926 |
| | Net investment in lease finance | | 1,014,044,003 | 1,015,882,828 |
| | Less: Current portion of net investment | | | |
| | in lease finance | 11 | 1,014,044,003 | 1,015,882,828 |
| | | | - | - |



| | | 30th Ju | ne 2015 | |
|-------------------------------|-------------------------------|--|-----------------------------|---------------|
| | Not later than one year | Later than one year and not later than five years | Later than five years | Total |
| | Rupees | Rupees | Rupees | Rupees |
| Gross investment | 1,419,809,389 | - | - | 1,419,809,389 |
| Less: Unearned finance income | 839,808 | - | - | 839,808 |
| | 1,418,969,581 | - | - | 1,418,969,581 |
| | | 30th Jui | ne 2014 | |
| | Not later than one | Later than one year and not later than | Later than five | Total |
| | year | five years | years | Total |
| | Rupees | Rupees | Rupees | Rupees |
| Gross investment | 1,539,682,754 | - | - | 1,539,682,754 |
| Less: Unearned finance income | | | | |
| Less. Unearned finance income | 1,726,375 | - | - | 1,726,375 |

9.1. The Company has entered into various lease agreements with implicit rate of return ranging from 8% to 25% (2014: 8% to 25%) per annum. Security deposit is obtained generally upto 10% to 20% of the cost of leased assets at the time of disbursement. The Company requires the lessees to insure the leased assets in the favour of the Company and to maintain the financial ratios required by NBFC's Prudential regulations. Additional lease rentals are charged on the delayed payments.

Generally leases are secured against title of leased assets but in some cases the leases are also secured against demand promissory notes of the lessees and personal guarantees of the directors and in case of individual lessees, two personal guarantees. Moreover, certain leases are additionally secured by mortgage of immovable property.

9.2. These leases pertain to previous years as the company does not have license for leases now.

| | | | 2015 | 2014 |
|------|--------------------------------------|------|---------------|----------------------|
| 9.3. | Income suspended | Note | Rupees | Rupees |
| | Balance at the beginning of the year | | 133,635,056 | 183,984,668 |
| | Suspended during the year | | 3,562,348 | 11,472,238 |
| | Reversal of suspension | | (7,612,694) | (61,821,850) |
| | Balance at the end of the year | | 129,584,710 | 133,635,056 |
| 9.4. | Provision for lease losses | | | |
| | Balance at the beginning of the year | | 388,438,495 | 336,064,025 |
| | Provision during the year | | 34,470,671 | 122,808,968 |
| | Provision reversed during the year | | (147,568,298) | (70,434,498) |
| | Balance at the end of the year | | 275,340,868 | 388,438,495 |
| | | | 2015 | 2014 |
| | | Note | Rupees | Rupees (Restated) |
| 10. | DEFERRED TAX ASSET | 10.1 | | |

- 10.1. Deferred tax asset amounting to Rs. 714.491 million is not recognised for all deductible temporary differences and carry forward of unused tax losses due to uncertainty regarding non availability of taxable profits in foreseeable future against which such temporary differences and tax losses can be utilised.
- 10.2. Deferred tax asset amounting to Rs. 515.932 million should not have been recognised in prior years due to non availability of taxable profits and non fulfillment of requirements of IAS 12. Now adjustment of error has been made retrospectively with effects as under;



| | | Note | 2015 Rupees | 2014 Rupees (Restated) |
|--------|---|--------------|--|--|
| 10.3. | Accumulated losses as on July 01, 2013 Effect due to restatement | 10.3.1 | - - | (2,293,795,553) |
| | Deferred tax asset Unrealized loss on remeasurement of available for sale investment Accumulated losses as on July 01, 2013 - (Restated) | 10,0,1 | | (515,931,678) 15,139,016 (2,794,588,215) |
| 10.3.1 | Decrease in deferred tax asset Increase in profit for the year Increase in accumulated losses | | | (515,931,678) 15,139,016 (500,792,662) |
| | | | 2015 | 2014 |
| 11. | CURRENT MATURITIES OF NON-CURRENT ASSETS | Note | Rupees | Rupees |
| | Long term investments Long term loans and advances Net investment in lease finance | 7 8 9 | 24,443,460 20,738,673 1,014,044,003 1,059,226,136 | 13,787,250 29,177,511 1,015,882,828 1,058,847,589 |
| 12. | SHORT TERM LOANS AND ADVANCES | | | |
| 12.1. | Short term loans-secured Short term loans-secured Short term loans-secured | 12.1 12.2 | 31,460,541 26,839,040 58,299,581 | 53,289,126 30,151,997 83,441,123 |
| 12.1. | Companies, organizations and individuals | | | |
| | Considered good Considered doubtful | 12.1.1 | 30,926,939 1,302,541 32,229,480 | 53,289,126 650,000 53,939,126 |
| | Less: Provision against doubtful loans | 12.1.2 | 768,939 31,460,541 | 650,000 53,289,126 |
| 12.1.1 | These include short term finances provided to companies, organizations mortgage of property. These carry mark-up ranging from 16% to 20.62% | | | |
| 12.1.2 | Provision against doubtful loans Opening balance as at July 01, | | 650,000 | 650,000 |
| | Charged during the year Reversed during the year Closing balance as at June 30, | | 534,939 (416,000) 768,939 | 650,000 |
| 12.2. | Short term advances | | | |
| | Considered good Advances to employees & others | 12.2.1 | 26,839,040 | 30,151,997 |
| 13. | SHORT TERM PLACEMENTS | | | |
| | Repurchase agreement lendings (Reverse Repo) Placement with First Fidelity Leasing Modaraba TDR | | 7,022,877 1,000,000 10,000,000 | 7,022,877 1,000,000 3,000,000 |
| | Less: Provision against doubtful lending | 13.1 | 18,022,877 7,022,877 11,000,000 | 11,022,877 7,022,877 4,000,000 |
| 13.1. | Particulars of short term placements Considered good | | | |
| | Placement with First Fidelity Leasing Modaraba TDR Considered doubtful | 13.2 13.3 | 1,000,000 10,000,000 | 1,000,000 3,000,000 |
| | Hascomb Business Solutions | 13.4 | 7,022,877 18,022,877 | 7,022,877 11,022,877 |



- 13.2 This placement is made during 2011-2012 against the loan of ENPLAN with 0% mark up which was due to be settled before or on March 31, 2013. Subsequently it was settled against the Certificate of Investments of Mr. Abdul Rasheed and the remaining balance of Rs. 1.0 Million is still receivable as on balance sheet date.
- 13.3 The amount has been placed with BURJ bank Limited for one month @ 7.25% (2014: 7.5%) p.a.
- 13.4 These were secured against fair value of quoted securities and mortgage of property. These carry mark-up at the rate of 22% (2014: 22%). Quoted securities placed as collateral were disposed off during the 2011. Remaining balance has been fully provided.

| | | | 2015 | 2014 |
|--------|---|---|--|--|
| | | Note | Rupees | Rupees |
| 14. | SHORT TERM INVESTMENTS | | | |
| | Un-quoted | | | |
| | TRICON Developers Limited | | | |
| | Nil (2014 : 112,900,548) fully paid ordinary shares | | | |
| | of Rs. 10 each. Equity held nil (2014: 50.11%) | 14.1 | - | 1,129,005,480 |
| 14.1 | Investment in shares of M/s Tricon Developers Limited "TDL strengthen the equity of the company. TDL and TIBL through thave agreed to derecognise the investment of TIBL because the un-audited financial statements as at June 30, 2014 duly initiale the issuance of shares. Further, TIBL is not willing to carry on thinvestment. | heir respective Board break-up value of sha ed by auditors. Further | of Directors' Meetings res of TDL has dropped r, registrar of companie | held on June 30, 2015 d to Rs. 2.51/- based on es has not yet approved |
| 15. | MARK-UP ACCRUED | | | |
| | Mark-up accrued on: | | | |
| | Term finance certificates and Sukuks | 15.1 | 962,649 | 536,675 |
| | Short term and long term loans | 15.2 | 20,749,450 | 31,317,483 |
| | Investments in lease | 15.3 | 169,236,169 | 170,070,629 |
| | Short term placements | 15.4 | <u> </u> | 56,501 |
| | | = | 190,948,268 | 201,981,288 |
| 15.1. | Mark-up accrued on bonds and term finance certificates | | | |
| | Considered good | | 962,652 | 536,675 |
| | Considered doubtful | | 55,314,978 | 53,420,450 |
| | | _ | 56,277,630 | 53,957,125 |
| | Less: Suspension against doubtful receivables | 15.1.1 | 55,314,981 | 53,420,450 |
| | | = | 962,649 | 536,675 |
| 15.1.1 | . Suspension against doubtful receivables | | | |
| | Opening balance as at July 01, | | 53,420,450 | 53,140,168 |
| | Suspended during the year | | 1,894,531 | 280,282 |
| | Closing balance as at June 30, | = | 55,314,981 | 53,420,450 |
| 15.2. | Mark-up accrued on short term and long term loans | | | |
| | Considered good | | 20,749,450 | 31,317,483 |
| | Considered doubtful | | 104,564,543 | 102,335,043 |
| | | _ | 125,313,993 | 133,652,526 |
| | Less: Suspension against doubtful loans | 15.2.1 | 104,564,543 | 102,335,043 |
| | | = | 20,749,450 | 31,317,483 |
| 15.2.1 | . Suspension against doubtful loans | | | |
| | Opening balance as at July 01, | | 102,335,043 | 102,335,043 |
| | Suspended during the year | | 2,229,500 | 102,333,043 |
| | Closing balance as at June 30, | - | 104,564,543 | 102,335,043 |
| | | = | ,, | |



15.3. Mark-up accrued on investment in lease-considered good

This includes additional mark up on lease rentals amounting to Rs. 169.236 million (Restated 2014: Rs. 170.070 million) in respect of overdue rentals receivable from performing lease portfolio in accordance with the terms of lease agreement.

| | | Note | 2015 Rupees | 2014 Rupees |
|--------|---|----------|-------------------------------------|-------------------------------------|
| 15.4. | Mark-up accrued on short term placements | | • | - |
| | Considered doubtful Less: Suspension against doubtful placements | 15.4.1 _ | 8,241,270 8,241,270 - | 6,752,738 6,696,237 56,501 |
| 15.4.1 | . Suspension against doubtful placements | | | |
| | Opening balance as at July 01, Suspended during the year Closing balance as at June 30, | - - | 6,696,237 1,545,033 8,241,270 | 5,151,204 1,545,033 6,696,237 |
| 16. | OTHER RECEIVABLES | | | |
| | Receivable from broker - considered doubtful Miscellaneous receivables from lessees: | 16.1 | 14,614,432 380,501,827 | 21,143,275 318,830,017 |
| | Other receivables | _ | | , , |
| | Considered good | 16.2 | 8,313,219 | 132,254,384 |
| | Considered doubtful | 16.3 | 4,625,524 12,938,743 | 4,625,524 136,879,908 |
| | | - | 408,055,002 | 476,853,200 |
| | Less: Provision for doubtful receivables | 16.4 | 373,209,194 | 344,638,816 |
| | | = | 34,845,808 | 132,214,384 |

- **16.1.** This represents insurance and other miscellaneous charges receivable from lessees, in respect of vehicles insured by the bank against assets leased to them.
- 16.2. This includes Rs. 6.058 million (2014: Rs. nil) receivable from Tricon Developers Limited.
- 16.3. This includes receivable from Trust Management (Pvt) Limited amounting to Rs. 3.920 million (2014: Rs. 3.920 million)

16.4. Movement of provisions for doubtful receivable

| 17. | Opening balance as at July 01, Charged for the year Written off during the year Reversed during the year Closing balance as at June 30, CASH AND BANK BALANCES | - - - | 344,638,816 80,767,848 425,406,664 (16,420,412) (35,777,058) 373,209,194 | 373,202,823 106,153,058 479,355,881 (51,660,188) (83,056,877) 344,638,816 |
|-----|--|-------------|---|--|
| | Cash in hand Cash with banks in: Current accounts Deposit accounts | 17.1 [- | 429,766 331,590 5,722,214 6,053,804 6,483,570 | 3,791,251 8,487,377 12,278,628 12,399,322 |

17.1. Deposit accounts carry markup rate ranging from 5% to 9% per annum (2014: 6.50% to 9.50%).



18. Issued, subscribed and paid up capital

| 2015 | 2014 er of shares) | | 2015 | 2014 n thousand) |
|---|---|--|---|---|
| (Mullip) | er or snares) | | (Rupees II | i tiiousaiiu) |
| 80,000,000 70,000,000 150,000,000 | 80,000,000 70,000,000 150,000,000 | Ordinary shares of Rs. 10 each Preference shares of Rs. 10 each | $\frac{800,000,000}{700,000,000}$ $\frac{1,500,000,000}{1}$ | 800,000,000 700,000,000 1,500,000,000 |
| 130,000,000 | 130,000,000 | | 1,300,000,000 | 1,300,000,000 |
| | | Issued, subscribed and paid up | | |
| 35,717,984 | 30,180,484 | Ordinary shares of Rs. 10 each fully paid-up in cash | 357,179,840 | 301,804,840 |
| | | Ordinary shares of Rs. 10 each | | |
| 38,409,889 | 38,409,889 | issued as bonus shares | 384,098,889 | 384,098,889 |
| 0.075.000 | 20 (12 500 | Preference shares of Rs. | 20.750.000 | 207 125 000 |
| 8,075,000 | 20,612,500 | 10 each issued | 80,750,000 | 206,125,000 |
| 82,202,873 | 89,202,873 | | 822,028,729 | 892,028,729 |

- **18.1.** Mr. Zahid Rafiq and Genesis Securities (Pvt) Limited, related parties of the Bank held 5,702,405 (7.69%) [2014: 5,702,405 (9.74%)] and 12,209,742 (16.47%) [2014: 12,209,742 (20.85%)] Ordinary shares of Rs. 10 each respectively, as at June 30, 2015.
- **18.2.** These are un-listed cumulative non-voting preference shares, each of Rs.10/-, issued against the adjustment of financing facilities and carry preference dividend @ 1 year KIBOR + 100 BPS which is payable in priority to ordinary shareholders. The dividend remained unpaid, shall be carried forward to future years and be paid in chronological order.

The Company may exercise the Call Option and repurchase these preference shares from investors from the commencement of 3rd anniversary, by giving 30 days notice, in accordance with following schedule:

| - | 3rd to 4th anniversary | upto 25% |
|---|------------------------|-----------|
| - | 4th to 5th anniversary | upto 50% |
| - | After 5th anniversary | upto 100% |

Further, these preference shares are convertible into ordinary shares of the Company at the option of investors from the 3rd anniversary till the 5th anniversary by giving thirty day notice in advance in following manner:

| - | 3rd to 4th anniversary | upto 25% |
|---|------------------------|-----------|
| - | 4th to 5th anniversary | upto 50% |
| _ | After 5th anniversary | upto 100% |

The conversion ratio (A/B) for such issue is as follows:

A=Rupees ten (10/-) plus unpaid dividend, if any, on each preference share

B=Higher of following:

- Face value of shares
- Average discounted price of the ordinary share quoted in the daily quotation of KSE during the last twelve months prior to the conversion date.

As the fair value of financial liability is equal to fair value of financial instrument and intrinsic value of financial instrument is nil so the whole amount is recognized as financial liability.

- **18.3.** The above stated preference shares have been treated as part of equity on the following basis:
- The preference shares were issued under the provision of Section 86 of the Companies Ordinance, 1984 (the Ordinance) read with Section 90 of the Ordinance and the Companies Share Capital (Variation in Rights and Privileges) Rules, 2000.
- The authorized capital of the Company and the issue of the preference shares were duly approved by the shareholders of the Company at the Extraordinary General Meeting held on May 02, 2005.
- Return of allotment of shares was filed under Section 93(1) of the Ordinance.
- Dividend on the preference shares is appropriation of profit both under the Ordinance and the tax laws.
- The requirements of the Ordinance take precedence over the requirements of IFRSs.



However, considering the requirements of the IFRSs for classification of debt and equity instruments, which suggests that the above preference shares be classified as debt, the ICAP has sought a clarification from the SECP in respect of the presentation of preference shares in the financial statements prepared in accordance with the requirements of the Companies Ordinance, 1984. Pending the decision of the SECP in this matter, the preference shares have been reflected as equity of the Company.

| 18.4. | Particulars of Preference Shares | | 2015 Rupees | 2014 Rupees |
|-------|--|--------------|---|---|
| | Saudi Pak Industrial & Agricultural Investment Company Pak Brunei Investment Company Limited AMZ Income Fund (KASB Liquid Fund) Bank Alfalah Limited Allied Bank Limited | | $10,000,000 \\ 3,250,000 \\ 30,000,000 \\ 12,500,000 \\ 25,000,000 \\ 80,750,000$ | 15,000,000 4,875,000 130,000,000 18,750,000 37,500,000 206,125,000 |
| 19. | RESERVES | Note | 2015 Rupees | 2014 Rupees (Restated) |
| | Capital reserves Statutory reserve Unrealized loss on remeasurement of available for sale investments Revenue reserves General reserve Accumulated loss | 19.1 19.2 | $ \begin{array}{r} 243,620,723 \\ (17,647,102) \\ \hline 225,973,621 \end{array} $ $ \begin{array}{r} 61,000,000 \\ (2,781,029,967) \\ \hline (2,720,029,967) \\ \hline (2,494,056,346) \end{array} $ | 240,828,097 (15,972,890) 224,855,207 61,000,000 (2,792,683,495) (2,731,683,495) (2,506,828,288) |
| 19.1. | Statutory Reserve | | | |
| | Opening balance as at July 01, Transfer from revenue reserves Closing balance as at June 30, | | 240,828,097 2,792,626 243,620,723 | 240,030,907 797,190 240,828,097 |
| | This represents special reserve created at the rate of 20% of profit fo NBFC's Prudential Regulations. | r the year a | fter taxation under rule 2 | 2 of part III of SECP's |
| 19.2. | Prior year figures have been reclassified for better presentation. (ref note | e:#51.4) | | |
| 20. | SURPLUS ON REVALUATION OF FIXED ASSETS-NET | Note | 2015 Rupees | 2014 Rupees |
| | Capital work in progress | 20.1 | 18,511,500 | 18,511,500 |
| 20.1. | Particulars of surplus on revaluation of fixed assets | | | |
| | Opening balance as at July 01, Addition / (deletion) during the year Closing balance as at June 30, (ref: note # 6.3.1) | | 18,511,500 - 18,511,500 | 18,511,500 - 18,511,500 |
| 21. | LONG TERM FINANCING - SUBORDINATED LOAN | | | |
| | Long term financing-subordinated loan | 21.1 | 2,788,220,472 | 2,357,958,476 |
| 21.1. | Long term financing-Subordinated loan | | | |
| | Opening balance as at July 01, Obtained during the year Paid / adjusted during the year | | 2,357,958,476 1,996,950,000 (1,566,688,004) | 1,696,282,851 661,675,625 |
| | Closing balance as at June 30, | 21.2 | 2,788,220,472 | 2,357,958,476 |



| 21.2. | Particulars of subordinated loan | Note | 2015 Rupees | 2014 Rupees |
|-------|---------------------------------------|--------|----------------|----------------|
| | Loan from: | | | |
| | Directors | | | |
| | Asif Kamal | 21.2.1 | 716,350,637 | 1,759,282,851 |
| | Mamoon -ur- Rasheed | 21.2.2 | 74,919,835 | 258,675,625 |
| | Syed Sajjad Rizvi (ref: note # 6.3.4) | | - | 240,000,000 |
| | Asad Kazmi | 21.2.3 | 1,996,950,000 | · · · |
| | Tricon Developers Limited | | | 100,000,000 |
| | • | | 2,788,220,472 | 2,357,958,476 |

- **21.2.1.** This represents properties amounting to Rs. 342.073 million and Rs.150 million of Muhammad Akram and Muhammad Fiaz, respectively, injected for equity participation in favor of Mr. Asif Kamal through equity participation agreement. It also includes TIBL obligation to Tricon Developers Limited for cash component of subordinated loan i.e. Rs. 100 Million through agreement in favor of Mr. Asif Kamal. Further, property amounting to Rs. 124.277 million from Mr. Asif Kamal had been injected on 30 June 2014. All the properties have been duly transferred in the name of the company.
- 21.2.2. Properties amounting to Rs. 258.675 million of Mrs. Samina Khurram had been injected for equity participation in favor of Mr. Mamoon Ur Rasheed through equity participation agreement. The company will pay 20% of the agreed price in cash and balance 80% in the form of issuance / transfer of shares at par, in favour of legal owners, subject to approval of SECP. However, title of properties amounting to Rs. 183.756 million could not be transferred in the name of TIBL, so these properties have been derecognised during the year. Remaining properties have been duly transferred in the name of the company.
- **21.2.3.** This represents subordinated loan acquired against land from Mr. Khizer Hayat for equity participation in favor of Mr. Asad Kazmi through equity participation agreement. As per the terms of the agreement TIBL will pay an amount of Rs. 50 million as an initial payment and balance in the form of issuance / transfer of shares of Trust Investment Bank Limited at par, subject to approval of SECP. Title of this property has been transferred in the name of the company through court order.

22. LONG TERM FINANCING - OTHERS

| | Banking companies and other financial institutions-Secured Banking companies and other financial institutions-Unsecured Term finance certificates (TFC)-Secured | 22.1 22.2 22.3 | 57,624,657 - - | - - - |
|-------|---|----------------------|----------------------|-------------|
| | | | 57,624,657 | - |
| 22.1. | Banking companies and other financial institutions-Secured | | | |
| | The Bank of Punjab | 22.1.1 | 296,077,333 | 296,077,333 |
| | Allied Bank Limited | 22.1.2 | 70,000,005 | 70,000,005 |
| | Pak Oman Investment Company (Pvt.) Limited | 22.1.3 | 5,161,297 | 5,161,297 |
| | The Bank of Khyber | 22.1.4 | 27,777,780 | 27,777,780 |
| | Standard Chartered Bank Limited | 22.1.5 | 49,329,674 | 49,329,674 |
| | Summit Bank Limited (Formerly Atlas Bank Limited) | 22.1.6 | 81,640,625 | 81,640,625 |
| | First Women Bank Limited | 22.1.7 | 64,027,397 | 64,027,397 |
| | CDC Trustee Askari Income Fund | 22.1.8 | 126,250,000 | 126,250,000 |
| | PAK Brunei Investment Company | 22.1.9 | 2,536,941 | 2,536,941 |
| | IGI Investment Bank Limited | 22.1.10 | 67,500,000 | 67,500,000 |
| | The Punjab Provincial Co-operative Bank Limited | 22.1.11 | 88,058,721 | 88,058,721 |
| | 1 | _ | 878,359,773 | 878,359,773 |
| | Less: Current portion shown under current liabilities | 29 | 820,735,116 | 878,359,773 |
| | • | _ | 57,624,657 | - |
| | | _ | | |

- 22.1.1. This represents two facilities of an aggregate amount of Rs. 301.77 million. These facilities are secured against exclusive charge on specific leased assets. Facility of Rs. 279.752 million carries mark-up rate of 9.33% per annum. This facility is repayable in 2 quarterly installments of Rs. 2.5 million, one installment of Rs. 12 Million, Two installments of Rs. 27 million, two Installments of Rs. 40 Million, One Installment of Rs. 33.33 Million, One Installment of Rs. 30.419 Million, One Installment of Rs. 16 Million, Two Installments of Rs. 21 Million and One Installment of Rs 7 Million on Quarterly basis Starting from October 31, 2011 to September 30, 2014. The other facility of Rs. 21.325 Million is a non service able facility and repayable in six quarterly installments starting from June 30, 2013 to September 30,2014.
- **22.1.2.** This represent an unsecured facility of an amount of Rs. 200 million, out of which Rs. 50 Million is converted into preference shares from May 10, 2010. This facility (200 M) carries mark up rate of 1 Month KIBOR + 200 bps upto July 2009 and 1 Month KIBOR from July 01, 2009 onward and is repayable in 36 equal monthly installments of Rs. 3,333,333/- starting from June 4, 2010 and expiring on May 29, 2013.



- 22.1.3. This represents facility of Rs.23 million. This facility is secured against first charge on specific loan receivables with a margin of 25%. It carried mark-up rate of 3 month KIBOR + 250 bps per annum and was repayable in twelve equal monthly installments starting from 10 August 2009 and expiring on 10 July 2010. Facility has been restructured on 4 December 2009. Mark-up rate has been changed to 6 month KIBOR + 150 bps per annum and principal is repayable in immediate payment of Rs. 3,000,000 on 4 December 2009 and 31 equal monthly installments starting from 23 December 2009 and expired on 23 June 2012.
- **22.1.4.** This represents a facility of Rs. 137.5 million secured against first charge on specified leased assets and related receivables amounting Rs.75 Million has been converted into preference shares and the while the balance amount of Rs. 62.5 Million has been converted into term Finance facility which carries mark up @ 1 month KIBOR. This facility is repayable in thirty six equal monthly installments starting from 01 January 2010 and expiring on 31 December 2012.
- **22.1.5.** This represents a facility of Rs. 500 million for the purpose of expansion of lease portfolio. The facility is secured against lease receivables to the extent of Rs. 715 million. It carries mark-up at the rate of 3 month KIBOR + 160 bps. The facility is repayable in twelve equal quarterly installments starting from 31 May 2008 and expired on 28 February 2011.
- 22.1.6. This represents two facilities of Rs.100 million each. These facilities are secured against first charge on specific/exclusive leased assets and related receivables with 25% margin. These carry mark-up @ 3 month KIBOR + 185 bps per annum with floor of 13.50%. These facilities were repayable in sixteen equal quarterly installments starting from 28 June 2008 and expiring on 28 May 2012. However, these facilities have been rescheduled on 7 January 2010. Outstanding principal of Rs. 68.75 million of Term Finance 1 is repayable in 16 equal quarterly installments starting from 1 February 2010 and expiring on 1 November 2013. While outstanding principal of Rs. 68.75 million of Term Finance 2 is repayable in 16 equal quarterly installments starting from 1 March 2010 and expiring on 1 December 2013.
- 22.1.7. During the year, the bank started negotiations for settlement with the company as on April 30, 2015 and the agreement finalised in July, 2015, as a result of which existing liability has been agreed at an amount of Rs.64.03 million along with cost and cost of funds. The company has waived off mark up payable amounting to Rs. 9.696 million as a result of this settlement agreement. Moreover bank has agreed to sanction a new term finance facility of Rs. 30 million at markup @ 6 months KIBOR +2.50% p.a. The company will pay an amount of Rs. 6.402 million, 10% of the total existing payable amount as upfront, at the time of disbursement of fresh loan. Balance will be paid in 36 equal monthly installments. These are secured through collateral security in shape of mortgage of property in favor of the bank.
- **22.1.8.** This represents facility of Rs.194 million rescheduled. This facility is secured against exclusive charge and carries @ 1 month KIBOR per annum. This facility is repayable in immediate payment of Rs.8 million, first installment of Rs. 3 million and 22 equal monthly installments starting from 31 January 2010 and expired on 1 February 2013.
- **22.1.9.** This represents facility of Rs.10.1 million rescheduled. This facility is secured against first charge on all moveable assets to the extent of sale price. The facility carries mark-up @ 1 month KIBOR per annum. This facility is repayable in 23 equal monthly installments of Rs.420,000 and last installment of Rs.436.941 starting from 8 May 2010 and expired on 8 Apr 2012.
- **22.1.10.** This represents facility of Rs.80 million rescheduled. This facility is secured against ranking charge on current assets equivalent to Rs.115 million with 30% margin. The facility carries mark-up rate of 1 month KIBOR per annum. This facility is repayable in six equal monthly installments of Rs.0.5 million, 12 equal monthly installments of Rs.0.75 million, 6 equal monthly installments of Rs.1 million, 12 equal monthly installments of Rs.1.75 million and 13 equal monthly installments of Rs. 2 million, starting from 15 March 2010 and expiring on 15 Feb 2015.
- **22.1.11.** This represents facility of Rs.284.298 million converted from short term loans to long term loans. This facility is secured against exclusive first charge against Leased assets and related receivables. The facility carries mark-up rate of 1 month KIBOR + 200 bps per annum. This facility is repayable in twenty eight equal monthly installments of Rs.10 million and the balance amount of Rs. 4,298,472 will be paid the last installment, starting from 16 September 2010 and expiring on 15 Feb 2013.Loan amounting to Rs.140M has been swapped with term loan due from Vital enterprises.

| | | | 2015 | 2014 |
|------|--|--------|------------|------------|
| | | Note | Rupees | Rupees |
| 22.2 | Banking companies and other financial institutions-Unsecured | | | |
| | CDC Trustee KASB Liquid Fund | 22.2.1 | 3,500,000 | 3,500,000 |
| | Dawood Money Market Fund | 22.2.2 | 7,842,873 | 7,842,873 |
| | House Building Finance Corporation | 22.2.3 | 5,909,086 | 5,909,086 |
| | | | 17,251,959 | 17,251,959 |
| | Less: Current portion shown under current liabilities | 29 | 17,251,959 | 17,251,959 |
| | | _ | - | - |



- 22.2.1. This represents facility of Rs.41 million rescheduled. This facility is unsecured and carries mark-up @1 month KIBOR per annum. This facility is repayable two monthly installments of Rs. 5 million, three monthly installments of Rs. 2.5 million, eighteen monthly installments of Rs. 1 million and last installment of Rs. 0.5 million starting from 19 January 2010 and expired on 19 December 2011.
- **22.2.2.** This represents facility of Rs.37.8 million rescheduled. This facility is unsecured and carries mark-up @1 month KIBOR per annum. This facility is repayable in twenty four monthly installments of Rs.1.5 million and last installment of Rs. 1.8 million starting from 25 January 2010 and expired on 7 January 2012.
- 22.2.3. This represents facility of Rs.35.5 million rescheduled. This facility is unsecured and carries mark-up @ 3 month KIBOR + 200 bps per annum at the start of each month. This facility is repayable in first installment of Rs. 3 million and 22 equal monthly installments of Rs.1.477 each starting from 15 March 2010 and expired on 15 January 2012.

| 22.3. | Term finance certificates (TFC)-Secured | Note | 2015 Rupees | 2014 Rupees |
|-------|---|--------|----------------------------|----------------------------|
| | TFC III Less: Unamortized portion of the initial transaction cost | 22.3.1 | 221,212,730 | 221,212,730 |
| | Less: Current portion shown under current liabilities | 29 | 221,212,730 221,212,730 | 221,212,730 221,212,730 |

22.3.1. This represents third issue of secured, rated and listed Term Finance Certificates (TFC's) being instrument of redeemable capital issued under the Companies Ordinance, 1984. The TFC's have a tenure of five (5) years and consist of Rs. 600 million of which Rs. 450 million were offered to institutional investors for Pre-IPO placements and Rs.150 million to the general public. The TFC's are secured by way of first charge on specific leased assets and associated lease rentals receivable with a margin of 40% and are issued in set of ten (10) TFC's, each set having an aggregate face value of Rs. 5,000.

The instrument is structured to redeem 0.02% of the principal in two semi-annual installments and the remaining principal in eight semi-annual installments of 12.495% each of the issue amount respectively starting from the 18th month. Each TFC will be redeemed on its due date through the dispatch of a crossed cheque to the registered holders of the TFC.

The profit is payable semi annually at 6 months KIBOR + 185 bps per annum with no floor and no cap. The profit rate is set one day before the start of semi-annual period for which the profit is being paid.

The Company have a call option to redeem in full the outstanding amount of the TFC's which will be exercisable at any time after the expiry of two years period from the issue date. The call option will be exercisable on the redemption dates only.

The initial transaction cost is amortized on straight line basis in conjunction with the term of TFC's.

23. LONG TERM MORABAHA

| Long term morabaha | 23.1 | 15,500,000 | 15,500,000 |
|---|------|------------|------------|
| Less: Current portion shown under current liabilities | 29 | 15,500,000 | 15,500,000 |
| | _ | - | _ |

23.1. This represents Bi Muajjal murabaha facility of Rs.20.5 million and profit thereon amounting to Rs. 5,008,602/- be distributed over the period of its agreement. This facility is repayable in twenty equal monthly installments of Rs.1 million and last installment of Rs.0.5 million, starting from 25th May, 2011 and expired on 25th Feb, 2013.

24. LONGTERM CERTIFICATES OF INVESTMENT

| - Corporate | | | |
|---|------|-------------|-------------|
| Secured | | 22,371,263 | 22,371,263 |
| Unsecured | | 163,295,179 | 165,995,179 |
| - Individuals | | - | 3,100,000 |
| | 24.1 | 185,666,442 | 191,466,442 |
| Less: Current portion shown under current liabilities | 29 | 184,103,942 | 178,470,179 |
| | | 1,562,500 | 12,996,263 |
| | | | |



24.1. These represent deposits received by the Company as per permission granted by the Securities and Exchange Commission of Pakistan. These certificates are issued for term ranging from over 1 year to 5 years and carries profit ranging from 9.85% to 22.22% (2014: 9.85% to 22.22%) per annum.

| | | Note | 2015 Rupees | 2014 Rupees |
|-----|---------------------|------|----------------|----------------|
| 25. | DEFERED LIABILITIES | | | |
| | Gratuity | 25.1 | 6,292,651 | 5,010,328 |
| | Leave encashment | 25.1 | 1,179,036 | 1,179,036 |
| | | _ | 7,471,687 | 6,189,364 |

Gratuity scheme is funded and pays a lump-sum gratuity to members on leaving the Company's service after completion of six months of continuous service. The amount of gratuity is calculated on the basis of last drawn gross salary of the employee.

Leave encashment scheme is unfunded and has been discontinued with effect from 01 January 2009. However, employees having accumulated leave balances as at 31 December 2008 will be entitled for encashment of accumulated leave balances as at 31 December 2008 on leaving the service based on their last drawn gross salary.

| | | Gratui | tv | Leave Encas | hment |
|--|--------|----------------|-------------|-------------|-----------|
| | - | 2015 | 2014 | 2015 | 2014 |
| | Note | | Ru | pees | |
| 25.1. Amount recognized in the balance sheet | | | | | |
| Present value of defined benefit obligations | 25.1.1 | 6,292,651 | 4,514,424 | 1,179,036 | 1,179,036 |
| Less: Fair value of plan assets | 25.1.2 | - | - | - | - |
| Add: Benefits due but not paid | | - | 495,904 | - | - |
| | - | 6,292,651 | 5,010,328 | 1,179,036 | 1,179,036 |
| 25.1.1. Movement in the defined benefit obligation: | | | | | |
| Present value of defined benefit obligation | | | | | |
| at beginning of the year | | 4,514,424 | 3,105,936 | 1,179,036 | 1,439,502 |
| Current service cost for the year | | 2,142,856 | 1,151,018 | · · · - | - |
| Interest cost for the year | | 578,397 | 217,055 | - | - |
| Benefits paid / discharged during the year | | (460,000) | (2,077,500) | - | (260,466) |
| Experience adjustments | - | (483,026) | 2,117,915 | | |
| | | 6,292,651 | 4,514,424 | 1,179,036 | 1,179,036 |
| 25.1.2. Movement in the fair value of plan assets: | | | | | |
| Fair value of plan assets as at July 01, Total contributions made in the year | | - 2,077,500 | 2,077,500 | | |
| Expected return on plan assets for the year | | 2,077,300 | - | | |
| Benefits paid / discharged during the year Return on plan assets, excluding interest income | | (2,077,500) | (2,077,500) | | |
| return on plan assets, excluding interest meome | - | - | | | |
| | _ | Gratui | ty | Leave Encas | hment |
| | | 2015 | 2014 | 2015 | 2014 |
| 25.2. Movement of liability: | | | Ru | pees | |
| Balance sheet liability as at 01 July | | 5,010,328 | 3,601,840 | 1,179,036 | 1,439,502 |
| Expense chargeable to profit & loss | 25.3 | 2,721,253 | 1,368,073 | -,, | - |
| Remeasurement (gain) / loss on obligation | 25.4 | (483,026) | 2,117,915 | | |
| Contribution made during the year | | (460,000) | (2,077,500) | - | (260,466) |
| Payables written off during the year | - | (495,904) | <u> </u> | <u> </u> | |
| | _ | 6,292,651 | 5,010,328 | 1,179,036 | 1,179,036 |



| _ | Gratuity | | Leave Encashment | |
|---|-----------|-----------|------------------|------|
| | 2015 | 2014 | 2015 | 2014 |
| - | | Ru | pees | |
| 3. Staff service cost expense charged in the profit & loss account | | | | |
| Current service cost | 2,142,856 | 1,151,018 | - | |
| Interest cost | 578,397 | 217,055 | - | |
| mercus cost | 2,721,253 | 1,368,073 | - | |
| 4. Staff service cost expense charged in other comprehensive income | | | | |
| Remeasurement of plan obligation | | | | |
| Experience adjustments | (483,026) | 2,117,915 | <u> </u> | |
| | (483,026) | 2,117,915 | - | |
| Interest income on plan assets | | | | |
| | (483,026) | 2,117,915 | | |

25.5. Qualified actuary carried out the valuation as on 30 June 2015 using the Projected Unit Credit Method. Following significant assumptions have been used:

| | Gratuity | | Leave e | ncashment |
|---|----------|----------|---------|-----------|
| | 2015 | 2014 | 2015 | 2014 |
| | | Per | annum | |
| Discount rate | 9.75% | 13.5% | 13% | 13% |
| Expected rate of increase in salary | 8.75% | 12.5% | 12% | 12% |
| Expected rate of return on plan assets | 13.5% | 10.5% | - | - |
| Average number of leaves utilized per annum Expected average remaining years until | - | - | - | - |
| vesting as on 30 June | 9 years | 15 years | - | - |
| | | | 2015 | 2014 |

| LONG TERM DEPOSITS | Note | Rupees | Rupees |
|--|------------|---|----------------------------|
| Margin against letters of guarantee Less: Current portion shown under current liabilities | 29 | 137,176,220 101,938,996 35,237,224 | 135,698,512 135,698,512 |
| Deposits against lease arrangements Less: Current portion shown under current liabilities | 26.1 29 | 293,005,569 293,005,569 - 35,237,224 | 324,048,339 324,048,339 |

26.1. These represent interest free security deposits (lease key money) received on lease contracts and are adjustable at the expiry of their respective lease periods.

27. SHORT TERM BORROWINGS

26.

Banking companies and other financial institutions:

Running finances - secured 27.1 **39,413,532** 39,413,532

27.1. Total limit against running finances amounting to Rs. 40 million (2014: Rs. 40.00 million). This carry mark-up @ 3 month KIBOR + 300 bps with a floor ranging from 4.5% to 10% per annum (2014: 3 months KIBOR + 300 bps with a floor ranging from 4.5% to 10%) payable on quarterly basis respectively.

The above facilities have been obtained for a period of one year and are secured against promissory notes, first charge on specific leased assets, related receivables.



2014

2015

| | | Note | Rupees | Rupees |
|-------|--|--|---|---|
| 28. | SHORT TERM CERTIFICATES OF INVESTMENT | | | |
| | Financial institutionsCorporateIndividuals | - - - | 10,350,006 1,003,875,642 22,750,815 1,036,976,463 | 12,850,006 1,099,838,536 25,750,815 1,138,439,357 |
| 28.1. | These represent unsecured short term certificates of investmentaging from 0% to 18.75% (2014: 0% to 18.75%) per annum | | months to one year. The | ese carry mark-up rate |
| 29. | CURRENT MATURITIES OF NON CURRENT LIAB | ILITIES | | |
| | Long term financing from banking companies & financial l | nstitutions | | |
| | Secured Unsecured Term finance certificates-Secured Long term morabaha Certificates of investment Long term deposits | 22.1 22.2 22.3 23 24 26 | 820,735,116 17,251,959 221,212,730 15,500,000 184,103,942 394,944,565 1,653,748,312 | 878,359,773 17,251,959 221,212,730 15,500,000 178,470,179 459,746,851 1,770,541,492 |
| 30. | MARK-UP ACCRUED | | | |
| | Secured - Short and long term financing - Term finance certificates Unsecured - Certificates of investment | [- - | 79,679,040 14,927,656 94,606,696 162,680,220 257,286,916 | 89,375,472 14,927,656 104,303,128 162,680,220 266,983,348 |
| 31. | TRADE AND OTHER PAYABLES | | | |
| | Advance receipt against finance facilities Unclaimed dividend Preference dividend payable Accrued liabilities Other liabilities | 31.1 | 5,564,822 3,092,624 58,023,278 16,628,162 92,110,518 175,419,404 | 8,064,822 3,096,984 58,023,278 16,517,299 79,191,937 164,894,320 |
| 21 1 | Those represent initial security denosit received against fin | maina faailitias | | |

- 31.1 These represent initial security deposit received against financing facilities.
- 31.2. These include withholding tax payable Rs. 20.576 million (2014: Rs. 19.966 million), central excise duty payable Rs. 9.023 million (2014: Rs. 6.968 million) and Zakat payable Rs. 3,499/- (2014: Rs. 3,499/-).
- **31.3.** It also includes Rs. nil (2014: Rs. 1.897 Million) payable to Tricon Developers Limited against transfer of various houses of "Tricon Village". These houses were transferred from Allied Developers on behalf of Tricon Developers Limited.

32. CONTINGENCIES AND COMMITMENTS

32.1. Contingencies

- (a) The Company has issued guarantees to various parties on behalf of clients amounting to Rs. 879.162 million (2014: Rs. 574.848 million).
- (b) The Company has filed recovery suits amount to Rs. 2,195.42 million (2014: Rs. 1,428.42 million). Prima facie the Bank has good arguable cases, the financial impact of the same has been accounted for in these financial statements.



Following litigations are pending against Trust Bank in the court of law:

| | Rs. in million |
|--|----------------|
| Privatization Commission of Pakistan | 396.5 |
| The bank of Punjab | 315.5 |
| Levi's Strauss Pakistan (Pvt.) Limited | 100.0 |
| Punjab Provincial Co-operative Bank Limited | 103.0 |
| Shifa Co-operative Housing Society | 5.0 |
| Shifa international Hospital | 10.0 |
| Trading Corporation of Pakistan | 95.7 |
| House Building Finance Company | 6.6 |
| Summit Bank Limited | 95.9 |
| IGI Investment Bank Limited | 73.0 |
| Standard Chartered Bank Limited | 56.3 |
| KASB Bank Limited | 26.2 |
| National Transmission and Distribution Company | 118.8 |
| Lyari Development Authority | 168.8 |
| Pak Oman Investment Company (Pvt.) Limited | 5.3 |

- (c) The delayed payment of income tax withheld and CED may attract additional surcharge and penal action (refer note #31.2).
- (d) The company has not provided for mark-up of Rs. 668.522 in preceding year and Rs. 220.927 million during the year on financing from banking companies & other financial institutions, term finance certificates, preference shares, certificates of Investment, long term morabaha and on running finance in these financial statements due to pending litigations. Had the markup been provided net profit for the year would have been decreased by Rs. 220.927 million, mark up payable and accumulated losses would have been increased by Rs. 889.449 million;

32.2. Commitments

| 32.2.1 | There exists no commitment as at balance sheet date. | Note | 2015 Rupees | 2014 Rupees |
|--------|--|------|--|--|
| 33. | INCOME FROM LEASE OPERATIONS | | | |
| | Finance lease income Commitment and other fees Miscellaneous lease income | 33.1 | 2,568,555 30,000 3,931,126 6,529,681 | 52,671,757 65,000 709,178 53,445,935 |
| 33.1. | Miscellaneous lease income | | | |
| | Additional mark up on overdue lease rentals | | 3,931,126 | 709,178 |
| 34. | INCOME FROM INVESTMENTS | | | |
| | Profit on short term placements Profit on long term investments | | 61,825 425,974 487,799 | 117,506 1,402,891 1,520,397 |
| 35. | INCOME FROM TERM LOANS | | | |
| | Mark- up earned on long term loans Employees Customers Mark- up earned on long term loans Customers | | 45,110 1,057,940 1,103,050 34,816,391 | 57,739 7,969,530 8,027,269 52,624,066 |
| | | | 35,919,441 | 60,651,335 |
| 36. | FINANCE COST | | | |
| | Mark-up on certificates of investment Bank charges and commission | | 2,855,143 104,817 2,959,960 | 5,419,748 8,023,859 13,443,607 |



| | | Note | 2015 Rupees | 2014 Rupees |
|-------|--|--------------|---|--|
| 37. | ADMINISTRATIVE AND OPERATING EXPENSES | | | |
| | Salaries and other benefits Printing and stationery Vehicle running and maintenance Postage, telephone and telex Traveling and conveyance Boarding and lodging | 37.1 | 35,845,952 1,034,538 598,106 886,362 2,055,828 1,849,333 | 30,862,540 1,159,764 2,414,259 852,753 1,731,326 739,231 |
| | Entertainment Advertisement Electricity, gas and water Newspapers and periodicals Auditors' remuneration Fee and subscription Rent, rates and taxes | 37.2 | 968,293 166,560 1,759,954 16,065 1,720,000 2,546,268 1,495,796 | 1,172,258 122,510 1,606,853 11,885 1,720,000 1,527,256 1,201,700 |
| | Insurance Office maintenance Legal and professional charges Security charges Staff training Depreciation on property, plant and equipment | 6.1 | 586,013 1,853,539 12,743,837 185,620 - 5,371,435 | 469,488 1,578,882 20,557,876 280,550 4,700 7,153,770 |
| | Amortization of intangible assets Advances written off Miscellaneous | 6.4 | 412,204 - 4,616,746 - 76,712,449 | 220,280 14,659,588 4,435,347 94,482,816 |
| 37.1. | It includes provision for gratuity amounting to Rs. 2.721 million (201 | 4: Rs. 1.368 | million). | |
| 37.2. | Auditors' remuneration | | | |
| | Audit fee: Annual Half yearly review Out of pocket expenses | | 1,020,000 350,000 350,000 1,720,000 | 1,020,000 350,000 350,000 1,720,000 |
| 38. | OTHER INCOME | | | |
| | Loss on disposal of fixed assets Commission income Profit on bank deposits Profit on settlement Dividend income Miscellaneous gain | | (20,805,939) 9,866,172 492,849 30,733,190 288,722 40,600 20,615,594 | (188,592) 20,692,202 392,454 65,280,831 114,069 6,517,849 92,808,813 |
| 39. | OTHER OPERATING EXPENSES | | | |
| | These represent lease receivables written off during the year. | | | |
| 40. | PROVISION (REVERSED) / CHARGED AGAINST LEASE AN | D TERM L | OAN | |
| | Provision (reversed) / charged for potential lease losses Provision (reversed) / charged for loans and advances Provision for other receivable | | (113,097,627) (4,710,226) 33,099,221 (84,708,632) | 52,374,476 2,576,617 23,096,176 78,047,269 |
| 41. | IMPAIRMENT IN THE VALUE OF INVESTMENT | Note | 2015 Rupees | 2014 Rupees (Restated) |
| | Impairment charged / (reversed) in the value of investment in TFC,s | | 20,000,000 | (3,522,000) |



| | | Note | 2015 Rupees | 2014 Rupees |
|-----|--------------------------|------|----------------|----------------|
| 42. | PROVISION FOR TAXATION | | | |
| | Current tax For the year | 42.1 | 832,574 | 1,432,202 |

42.1. The reconciliation of tax expense and product of accounting profit of corresponding year multiplied by the applicable tax rate cannot be made in view of minimum taxation and final tax on dividend income.

43. EARNINGS PER SHARE

43.1. Earnings per share - basic

43.2.

| Net profit for the year | Rupees | 13,963,128 | 4,819,825 |
|--|---------|------------|------------|
| Weighted average number of ordinary shares | Numbers | 72,282,040 | 59,389,331 |
| Earnings per share - basic | Rupees | 0.19 | 0.08 |
| Earnings per share - diluted | | | |
| Net profit for the year | Rupees | 13,963,128 | 4,819,825 |
| Weighted average number of ordinary shares | Numbers | 82,202,873 | 89,202,873 |
| Earnings per share - diluted | Rupees | 0.17 | 0.05 |

44. REMUNERATION OF CHIEF EXECUTIVE, EXECUTIVE AND DIRECTORS

| | Chief Ex | ecutive | Directors | | Executives | |
|-------------------------|-----------|-----------|-----------|------------|------------|-----------|
| | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 |
| | | | Rup | ees | | |
| Managerial remuneration | 5,418,000 | 4,170,960 | - | 774,192.00 | 1,908,591 | 2,472,425 |
| Housing and utilities | 2,982,000 | 1,876,932 | - | 348,386.00 | 1,050,464 | 1,112,591 |
| Bonus | - | 417,096 | - | 77,419.00 | 19,000 | 247,242 |
| Medical | 110,736 | 100,000 | - | - | 105,000 | 195,000 |
| Others | 800,000 | 600,000 | - | 800,000.00 | 263,176 | 1,188,208 |
| Gratuity | - | - | - | - | - | 1,140,000 |
| Directorship Fee | - | - | 1,340,000 | 445,000 | - | - |
| | | | | | | |
| | 9,310,736 | 7,164,988 | 1,340,000 | 2,444,997 | 3,346,231 | 6,355,466 |
| Number of persons | 1 | 1 | 5 | 3 | 3 | 7 |
| | | | | | | |

- **44.1.** In addition to the above, chief executive has also been provided with free use of Company maintained vehicles.
- **44.2.** Fee was paid to directors for attending the board meetings amount to Rs. 1,340,000/- (2014: Rs.445,000/-).



45. MATURITIES OF ASSETS AND LIABILITIES

| | Γ | | 2015 | | |
|--|---|--|---|---|-----------------------|
| Net investment in lease finance | | I | | Over one to | Over five |
| Not investment in hease finance 1,014,044,003 1,014,044,003 1,016,044,005 1,076,1654 1,000 term louns and advances 434,094,691 417,333,037 1,6761,654 1,000 term deposits 8,093,458 5,000 term deposits 8,093,458 5,000 term deposits 1,000,000 1,000,000 - | | Total | one year | five years | years |
| Long term (nemous and advances 44,004,691 | Financial assets: | | Rupees | | |
| Long term investments | Net investment in lease finance | 1,014,044,003 | 1,014,044,003 | - | - |
| Designation deposits | Long term loans and advances | 434,094,691 | 417,333,037 | 16,761,654 | - |
| Short term loaus and advances 1,000,000 | Long term investments | 45,306,448 | 24,443,460 | 20,862,988 | - |
| Short term placements | Long term deposits | 8,693,458 | - | 8,693,458 | |
| Markup accrued 190,948,268 190,948,268 34,845,809 34,845,808 34,845,848 34,845,848 34,845,848 34,845,848 34,845,848 34,845,848 34,845,848 34,845,848 | Short term loans and advances | 58,299,581 | 58,299,581 | - | - |
| Other receivables 34,845,808 34,845,808 - - Cash and bank balances 6,483,570 6,483,570 - - Financial liabilities 1,803,715,827 1,787,397,727 46,318,100 - Long term certificates of investments 18,566,6442 184,103,942 1,562,500 - Long term manarcing 3,905,044,934 1,059,199,805 2,845,845,129 - - Long term deposits 430,181,789 394,944,565 35,237,224 - | Short term placements | 11,000,000 | 11,000,000 | - | - |
| Cash and bank balances | Markup accrued | 190,948,268 | 190,948,268 | - | - |
| 1,803,715,827 | Other receivables | 34,845,808 | 34,845,808 | - | - |
| Long term certificates of investments | Cash and bank balances | 6,483,570 | 6,483,570 | - | - |
| Long term certificates of investments | _ | 1,803,715,827 | 1,757,397,727 | 46,318,100 | - |
| Long term financing 3,905,044,934 1,059,199,805 2,845,845,129 | | | | | |
| Long term morabala | _ | 185,666,442 | 184,103,942 | 1,562,500 | |
| Note term deposits | | | | 2,845,845,129 | - |
| Short term certificates of investments 1,036,976,463 3,0413,532 - | _ | | | - | - |
| Short term borrowings 39,413,532 39,413,532 - | - | | | 35,237,224 | |
| Mark-up accrued 257,286,916 257,286,916 - - | | 1,036,976,463 | | - | - |
| Trade and other payables | _ | 39,413,532 | 39,413,532 | - | - |
| Sy84,373,578 3,101,728,725 2,882,644,853 1,101,728,725 | Mark-up accrued | 257,286,916 | 257,286,916 | - | - |
| Net Balance | Trade and other payables | 114,303,502 | 114,303,502 | - | - |
| Company Comp | _ | 5,984,373,578 | 3,101,728,725 | 2,882,644,853 | - |
| Total Upto Over one to Over five Financial assets: Rupees Net investment in lease finance 1,015,882,828 1,015,882,828 3,815,975 1,015,881,828 1,015,882,828 3,815,975 1,015,881,828 1,015,882,828 3,815,975 1,015,881,828 1,015,882,828 | Net Balance | (4,180,657,750) | (1,344,330,998) | (2,836,326,753) | - |
| Financial assets: Total Upto one year Over one to five years Over five years Net investment in lease finance 1,015,882,828 1,015,882,828 - - Long term loans and advances 436,646,515 432,830,540 3,815,975 - Long term investments 46,980,660 13,787,250 33,193,410 - Long term deposits 5,893,218 - 5,893,218 - Short term loans and advances 72,462,301 72,462,301 - - Short term placements 4,000,000 4,000,000 - - Short term investments 1,129,005,480 1,129,005,480 - - Markup accrued 201,981,288 201,981,288 - - Other receivables 132,214,384 132,214,384 - - Cash and bank balances 12,399,322 12,399,322 - - Financial liabilities - - - - Long term certificates of investments 191,466,442 178,470,179 12,996,263 - </th <th>Shareholders' equity</th> <th>(1,672,027,617)</th> <th></th> <th></th> <th></th> | Shareholders' equity | (1,672,027,617) | | | |
| Financial assets: Total Upto one year Over one to five years Over five years Net investment in lease finance 1,015,882,828 1,015,882,828 - - Long term loans and advances 436,646,515 432,830,540 3,815,975 - Long term investments 46,980,660 13,787,250 33,193,410 - Long term deposits 5,893,218 - 5,893,218 - Short term loans and advances 72,462,301 72,462,301 - - Short term placements 4,000,000 4,000,000 - - Short term investments 1,129,005,480 1,129,005,480 - - Markup accrued 201,981,288 201,981,288 - - Other receivables 132,214,384 132,214,384 - - Cash and bank balances 12,399,322 12,399,322 - - Financial liabilities - - - - Long term certificates of investments 191,466,442 178,470,179 12,996,263 - </th <th>Г</th> <th></th> <th>2014</th> <th></th> <th></th> | Г | | 2014 | | |
| Financial assets: Rupees Net investment in lease finance 1,015,882,828 1,015,882,828 - - Long term loans and advances 436,646,515 432,830,540 3,815,975 - Long term investments 46,980,660 13,787,250 33,193,410 - Long term deposits 5,893,218 - 5,893,218 - Short term loans and advances 72,462,301 72,462,301 - 5,893,218 - Short term placements 4,000,000 4,000,000 - - - Short term investments 1,129,005,480 1,129,005,480 - - - Short term investments 1,129,005,480 1,129,005,480 - - - Markup accrued 201,981,288 201,981,288 - - - - Other receivables 132,214,384 132,214,384 - - - Cash and bank balances 12,399,322 12,399,322 - - - Long term certificates of investments 191,466 | | | 1 | Over one to | Over five |
| Net investment in lease finance | | Total | _ | | |
| Net investment in lease finance | Financial assets: | | | | J 041 5 |
| Long term loans and advances 436,646,515 432,830,540 3,815,975 - Long term investments 46,980,660 13,787,250 33,193,410 - Long term deposits 5,893,218 - 5,893,218 - Short term loans and advances 72,462,301 72,462,301 - - Short term placements 4,000,000 4,000,000 - - - Short term investments 1,129,005,480 1,129,005,480 - - - Markup accrued 201,981,288 201,981,288 - - - Other receivables 132,214,384 132,214,384 - - - Cash and bank balances 122,399,322 12,399,322 - - - Financial liabilities Long term certificates of investments 191,466,442 178,470,179 12,996,263 - Long term financing 3,484,154,188 1,126,195,712 2,357,958,476 - Long term deposits 459,746,851 459,746,851 - - | Net investment in lease finance | 1,015,882,828 | | _ | _ |
| Long term investments 46,980,660 13,787,250 33,193,410 - Long term deposits 5,893,218 - 5,893,218 - Short term loans and advances 72,462,301 72,462,301 - - Short term placements 4,000,000 4,000,000 - - Short term investments 1,129,005,480 1,129,005,480 - - Markup accrued 201,981,288 201,981,288 - - Other receivables 132,214,384 132,214,384 - - Cash and bank balances 12,399,322 12,399,322 - - Timancial liabilities 12,399,322 12,399,322 - - Long term certificates of investments 191,466,442 178,470,179 12,996,263 - Long term financing 3,484,154,188 1,126,195,712 2,357,958,476 - Long term morabha 15,500,000 15,500,000 - - Long term deposits 459,746,851 459,746,851 - - <t< td=""><td></td><td></td><td></td><td>3,815,975</td><td>_</td></t<> | | | | 3,815,975 | _ |
| Long term deposits 5,893,218 - 5,893,2 | _ | | | · · · | _ |
| Short term loans and advances 72,462,301 72,462,301 - - Short term placements 4,000,000 4,000,000 - - Short term investments 1,129,005,480 1,129,005,480 - - Markup accrued 201,981,288 201,981,288 - - Other receivables 132,214,384 132,214,384 - - Cash and bank balances 12,399,322 12,399,322 - - Short term certificates of investments 191,466,442 178,470,179 12,996,263 - Long term financing 3,484,154,188 1,126,195,712 2,357,958,476 - Long term morabaha 15,500,000 15,500,000 - - Long term deposits 459,746,851 459,746,851 - - Short term certificates of investments 1,138,439,357 1,138,439,357 - - Short term borrowings 39,413,532 39,413,532 - - Mark-up accrued 266,983,348 266,983,348 - - | _ | | - | | _ |
| Short term placements 4,000,000 4,000,000 - - Short term investments 1,129,005,480 1,129,005,480 - - Markup accrued 201,981,288 201,981,288 - - Other receivables 132,214,384 132,214,384 - - Cash and bank balances 12,399,322 12,399,322 - - Financial liabilities Long term certificates of investments 191,466,442 178,470,179 12,996,263 Long term financing 3,484,154,188 1,126,195,712 2,357,958,476 - Long term morabaha 15,500,000 15,500,000 - - Long term deposits 459,746,851 459,746,851 - - Short term certificates of investments 1,138,439,357 1,138,439,357 - - Short term borrowings 39,413,532 39,413,532 - - Mark-up accrued 266,983,348 266,983,348 - - Trade and other payables 103,774,058 103,774,058 | | | 72,462,301 | _ | _ |
| Short term investments 1,129,005,480 1,129,005,480 - - - Markup accrued 201,981,288 201,981,288 - - - Other receivables 132,214,384 132,214,384 - - - Cash and bank balances 12,399,322 12,399,322 - - - Financial liabilities Long term certificates of investments 191,466,442 178,470,179 12,996,263 - Long term financing 3,484,154,188 1,126,195,712 2,357,958,476 - Long term morabaha 15,500,000 15,500,000 - - Long term deposits 459,746,851 459,746,851 - - Short term certificates of investments 1,138,439,357 1,138,439,357 - - Short term borrowings 39,413,532 39,413,532 - - Mark-up accrued 266,983,348 266,983,348 - - Trade and other payables 103,774,058 103,774,058 - - | | | | _ | _ |
| Markup accrued 201,981,288 201,981,288 - - Other receivables 132,214,384 132,214,384 - - Cash and bank balances 12,399,322 12,399,322 - - Financial liabilities Long term certificates of investments 191,466,442 178,470,179 12,996,263 Long term financing 3,484,154,188 1,126,195,712 2,357,958,476 - Long term morabaha 15,500,000 15,500,000 - - Long term deposits 459,746,851 459,746,851 - - Short term certificates of investments 1,138,439,357 1,138,439,357 - - Short term borrowings 39,413,532 39,413,532 - - Mark-up accrued 266,983,348 266,983,348 - - Trade and other payables 103,774,058 103,774,058 - - 5,699,477,776 3,328,523,037 2,370,954,739 - | _ | , , , | | _ | _ |
| Other receivables 132,214,384 132,214,384 - - Cash and bank balances 12,399,322 12,399,322 - - 3,057,465,996 3,014,563,393 42,902,603 - Financial liabilities Long term certificates of investments 191,466,442 178,470,179 12,996,263 Long term financing 3,484,154,188 1,126,195,712 2,357,958,476 - Long term morabaha 15,500,000 15,500,000 - - Long term deposits 459,746,851 459,746,851 - - Short term certificates of investments 1,138,439,357 1,138,439,357 - - Short term borrowings 39,413,532 39,413,532 - - Mark-up accrued 266,983,348 266,983,348 - - Trade and other payables 103,774,058 103,774,058 - - 5,699,477,776 3,328,523,037 2,370,954,739 - | | | | - | _ |
| Cash and bank balances 12,399,322 12,399,322 - | - | | | - | _ |
| 3,057,465,996 3,014,563,393 42,902,603 - Financial liabilities Long term certificates of investments 191,466,442 178,470,179 12,996,263 Long term financing 3,484,154,188 1,126,195,712 2,357,958,476 - Long term morabaha 15,500,000 15,500,000 - - Long term deposits 459,746,851 459,746,851 - - Short term certificates of investments 1,138,439,357 1,138,439,357 - - Short term borrowings 39,413,532 39,413,532 - - Mark-up accrued 266,983,348 266,983,348 - - Trade and other payables 103,774,058 103,774,058 - - 5,699,477,776 3,328,523,037 2,370,954,739 - | | | | - | _ |
| Long term certificates of investments 191,466,442 178,470,179 12,996,263 Long term financing 3,484,154,188 1,126,195,712 2,357,958,476 - Long term morabaha 15,500,000 15,500,000 - - Long term deposits 459,746,851 459,746,851 - - Short term certificates of investments 1,138,439,357 1,138,439,357 - - Short term borrowings 39,413,532 39,413,532 - - Mark-up accrued 266,983,348 266,983,348 - - Trade and other payables 103,774,058 103,774,058 - - 5,699,477,776 3,328,523,037 2,370,954,739 - | _ | | | 42,902,603 | - |
| Long term certificates of investments 191,466,442 178,470,179 12,996,263 Long term financing 3,484,154,188 1,126,195,712 2,357,958,476 - Long term morabaha 15,500,000 15,500,000 - - Long term deposits 459,746,851 459,746,851 - - Short term certificates of investments 1,138,439,357 1,138,439,357 - - Short term borrowings 39,413,532 39,413,532 - - Mark-up accrued 266,983,348 266,983,348 - - Trade and other payables 103,774,058 103,774,058 - - 5,699,477,776 3,328,523,037 2,370,954,739 - | Financial liabilities | | | | |
| Long term financing 3,484,154,188 1,126,195,712 2,357,958,476 - Long term morabaha 15,500,000 15,500,000 - - Long term deposits 459,746,851 459,746,851 - - Short term certificates of investments 1,138,439,357 1,138,439,357 - - Short term borrowings 39,413,532 39,413,532 - - Mark-up accrued 266,983,348 266,983,348 - - Trade and other payables 103,774,058 103,774,058 - - 5,699,477,776 3,328,523,037 2,370,954,739 - | | 191 466 442 | 178 470 179 | 12 996 263 | |
| Long term morabaha 15,500,000 15,500,000 - - Long term deposits 459,746,851 459,746,851 - - Short term certificates of investments 1,138,439,357 1,138,439,357 - - Short term borrowings 39,413,532 39,413,532 - - Mark-up accrued 266,983,348 266,983,348 - - Trade and other payables 103,774,058 103,774,058 - - 5,699,477,776 3,328,523,037 2,370,954,739 - | e | | | | _ |
| Long term deposits 459,746,851 459,746,851 - - Short term certificates of investments 1,138,439,357 1,138,439,357 - - Short term borrowings 39,413,532 39,413,532 - - Mark-up accrued 266,983,348 266,983,348 - - Trade and other payables 103,774,058 103,774,058 - - 5,699,477,776 3,328,523,037 2,370,954,739 - | | | | 2,337,730,470 | _ |
| Short term certificates of investments 1,138,439,357 1,138,439,357 - - Short term borrowings 39,413,532 39,413,532 - - Mark-up accrued 266,983,348 266,983,348 - - Trade and other payables 103,774,058 103,774,058 - - 5,699,477,776 3,328,523,037 2,370,954,739 - | Long will moravalla | 15 500 000 | טטט טטר בן | | _ |
| Short term borrowings 39,413,532 39,413,532 - - Mark-up accrued 266,983,348 266,983,348 - - Trade and other payables 103,774,058 103,774,058 - - 5,699,477,776 3,328,523,037 2,370,954,739 - | Long term deposits | | | _ | _ |
| Mark-up accrued 266,983,348 266,983,348 - - Trade and other payables 103,774,058 103,774,058 - - 5,699,477,776 3,328,523,037 2,370,954,739 - | | 459,746,851 | 459,746,851 | - | - |
| Trade and other payables 103,774,058 103,774,058 - - 5,699,477,776 3,328,523,037 2,370,954,739 - | Short term certificates of investments | 459,746,851 1,138,439,357 | 459,746,851 1,138,439,357 | - - | - - |
| 5,699,477,776 3,328,523,037 2,370,954,739 - | Short term certificates of investments Short term borrowings | 459,746,851 1,138,439,357 39,413,532 | 459,746,851 1,138,439,357 39,413,532 | - - - | - - - |
| | Short term certificates of investments Short term borrowings Mark-up accrued | 459,746,851 1,138,439,357 39,413,532 266,983,348 | 459,746,851 1,138,439,357 39,413,532 266,983,348 | - - - - | - - - |
| (2)0720,0011,700) (213,737,007) (2,520,002,130) | Short term certificates of investments Short term borrowings Mark-up accrued | 459,746,851 1,138,439,357 39,413,532 266,983,348 103,774,058 | 459,746,851 1,138,439,357 39,413,532 266,983,348 103,774,058 | - - - - - - - - - - - - - - - - - - - | - - - - |
| Shareholders' equity (1,614,799,559) | Short term certificates of investments Short term borrowings Mark-up accrued Trade and other payables | 459,746,851 1,138,439,357 39,413,532 266,983,348 103,774,058 5,699,477,776 | 459,746,851 1,138,439,357 39,413,532 266,983,348 103,774,058 3,328,523,037 | | - - - - - |

2015

2014



45.1. FINANCIAL RISK MANAGEMENT

45.1.1. Financial risk factors

The bank's activities expose it to a variety of financial risks: market risk (including currency risk, other price risk and interest rate risk), credit risk and liquidity risk. The Bank's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance.

Risk management is carried out by the Board of Directors (the Board) of the management company, chief operating officer and chief financial officer. The Board provides principles for overall risk management, as well as policies covering specific areas such as currency risk, other price risk, interest rate risk, credit risk and liquidity risk.

(a) Market risk

(i) Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Currency risk arises mainly from future commercial transactions or receivables and payables that exist due to transactions in foreign currencies.

The bank is not exposed to currency risk arising from currency exposure as it is not involved in foreign currency transactions.

(ii) Equity price risk

Equity price risk represents the risk that the fair value of equity investments will fluctuate because of changes in levels of indices, whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instrument traded in the market. The bank is exposed to equity price risk as bank hold available for sale and held for trading investments.

| Reporting date all index points | | | 24037 | 21973 |
|---------------------------------|--------------|--------------------------------|-----------------------------------|--|
| | | Changes in KSE all Index | Effects on Profit Before Tax (Rup | Effects on Equity |
| Available for sale investment | 2015 2014 | +10% -10% +10% -10% | - - - - | 497,739 (497,739) 665,160 (665,160) |

(iii) Profit rate risk

This represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market mark up rates.

The bank has no fixed rate instruments. The bank's mark up/profit rate risk arises from long term financing, short term financing, investments and lease.

At the balance sheet date the interest rate profile of the bank's mark up bearing financial instruments was:

| Floating rate instruments | 2015 Rupees | 2014 Rupees |
|----------------------------------|----------------|----------------|
| Financial assets | | |
| Bank balances - deposit accounts | 5,722,214 | 8,487,377 |
| Short term placements | 11,000,000 | 4,000,000 |
| Short term loans and advances | 46,520,641 | 72,462,301 |
| Long term investments | 54,160,418 | 57,010,189 |
| Lease rental receivables | 1,014,044,003 | 1,015,882,828 |
| Long term loans and advances | 434,094,691 | 436,646,515 |



Fair value sensitivity analysis for fixed rate instruments

The bank does not account for any fixed rate financial assets and liabilities at fair value through profit or loss. Therefore, a change in interest rate at the balance sheet date would not affect profit or loss of the bank.

(b) Credit risk

Credit risk represents the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was as follows:

| | 2015 | 2014 |
|-----------------------------------|---------------|---------------|
| | Rupees | Rupees |
| | | |
| Bank balances | 6,053,804 | 12,399,322 |
| Short term placements | 11,000,000 | 4,000,000 |
| Short term investments | - | 1,129,005,480 |
| Short term loans and advances-net | 58,299,581 | 72,462,301 |
| Markup accrued | 190,948,268 | 201,981,288 |
| Other receivables | 34,845,808 | 132,214,384 |
| Long term investments | 45,306,448 | 46,980,660 |
| Lease rental receivables | 1,014,044,003 | 1,015,882,828 |
| Long term loans and advances | 434,094,691 | 436,646,515 |
| | 1,794,592,604 | 3,051,572,778 |

Geographically all credit exposure is concentrated in Pakistan.

The maximum exposure to credit risk for receivables (term loan and lease rental receivables) at the reporting date by type of customer was:

| Chemical & fertilizer | 6,536,664 | 7,443,746 |
|--|---------------|---------------|
| Construction / Real Estate | 74,938,818 | 85,337,931 |
| | , , | , , |
| Financial institutions / Insurance Companies | 182,533,780 | 207,863,635 |
| Health care | 16,384,568 | 18,658,223 |
| Hotels | 6,037,183 | 6,874,952 |
| Individuals / auto lease | 541,115,763 | 616,205,333 |
| Miscellaneous manufacturing | 162,405,503 | 184,942,196 |
| Miscellaneous services | 103,953,352 | 118,378,755 |
| Natural gas & LPG | 29,196,616 | 33,248,173 |
| Paper & board | 6,038,791 | 6,876,783 |
| Steel & engineering | 10,145,169 | 11,552,995 |
| Sugar & allied | 17,084,339 | 19,455,099 |
| Textile composite | 16,215,139 | 18,465,283 |
| Textile knitwear / apparel | 84,490,950 | 96,215,593 |
| Textile spinning | 11,073,181 | 12,609,773 |
| Transport & communication | 179,988,878 | 204,965,580 |
| | 1,448,138,694 | 1,649,094,050 |

The age of overdue term loans and lease rental receivables and related impairment loss at the balance sheet date was:

| Overdue term loans and lease rental receivables | | |
|---|---------------|---------------|
| Past due 0 - 180 days | 26,779,349 | 6,158,369 |
| Past due 181 - 365 days | 20,472,019 | 383,432 |
| 1 - 2 years | 1,458,803 | 1,255,020 |
| More than 2 years | 1,837,423,389 | 1,612,447,599 |
| | 1,886,133,560 | 1,620,244,420 |
| Provision on term loans and lease rental receivables Past due 0 - 180 days | - | - |
| Past due 181 - 365 days | 69,780 | 204,634 |
| 1 - 2 years | 62,884 | 359,979 |
| More than 2 years | 672,571,507_ | 1,115,672,450 |
| | 672,704,171 | 1,116,237,063 |



Collaterals held against term financing and lease rentals receivables

| Г | | | 2015 | | |
|--------------------------|-------------------|-------------|--------------------|------------------------|-----------------|
| | 6 | | NT 4 | | |
| | Gross exposure | Mortgage | Hypothe- cation | Liquid- collaterals | Net exposure |
| _ | | | Rupees | | |
| Long term finances | 434,094,691 | 113,060,000 | 800,000 | 20,312,500 | 299,922,191 |
| Short term finances | 32,229,480 | 84,124,000 | - | 1,560,550 | (53,455,070) |
| Lease rental receivables | 1.419.809.389 | 149.055.000 | 148.232.909 | 144,772,660 | 977.748.820 |

The bank has adopted a policy of only dealing with creditworthy counterparties and obtaining sufficient collateral, where appropriate, as a means of mitigating the risk of financial loss from defaults. The bank has internally developed rating criteria to rate its customers which is supplemented by ratings supplied by independent rating agencies where available. The bank also uses other publicly available financial information and its own trading records to rate its customers. The bank's exposure and the credit ratings of its counterparties are continuously monitored and the aggregate value of transactions concluded is spread amongst approved counterparties. Credit exposure is controlled by counterparty limits that are reviewed annually.

The management monitors and limits bank's exposure to credit risk through monitoring of clients' credit exposure, reviews and conservative estimates of provisions for doubtful receivables, if any, and through the prudent use of collateral policy. The management is of the view that it is not exposed to significant concentration of credit risk as its financial assets are adequately diversified in organizations of sound financial standing covering various industrial sectors and segments.

The credit quality of financial assets that are neither past due nor impaired can be assessed by reference to external credit ratings (If available) or to historical information about counterparty default rate. The table below shows the bank balances and investments held with some major counterparties at the balance sheet date:

| | Rat | ing | 2015 | 2014 |
|-----------------------------|-----------|--------|------------|------------|
| Banks | Long term | Agency | (Rupees | s) |
| Summit Bank Limited | A | JCR | 10,169 | 10,169 |
| Habib Bank Limited | AAA | JCR | 188,084 | 188,084 |
| Habib Metropolitan Bank | AA+ | PACRA | 82,641 | 80,641 |
| MCB Bank Limited | AAA | PACRA | 2,306,836 | 5,327,645 |
| NIB Bank Limited | AA- | PACRA | 1,533,420 | 1,486,771 |
| Standard Chartered Bank | AAA | PACRA | 5,517 | 5,517 |
| State Bank of Pakistan | | | 826 | 826 |
| Burj Bank Limited | A- | JCR | 1,856,916 | 1,647,977 |
| KASB Bank Limited | A+ | PACRA | 13,839 | 13,839 |
| Bank Al Habib Limited | AA+ | PACRA | 53,735 | 3,516,338 |
| JS Bank Limited | A+ | PACRA | 821 | 821 |
| United Bank Limited | AA+ | JCR | 1,000 | - |
| | | | 6,053,804 | 12,278,628 |
| | Rat | ing | 2015 | 2014 |
| Sukuks / Bonds | Long term | Agency | (Rupees | s) |
| Eden Housing Limited-Sukuks | | | 9,843,750 | 9,843,750 |
| Term finance certificates | | | | |
| Azgard Nine Limited | D | PACRA | 30,485,310 | 30,485,310 |



Due to the bank and its other related entity's long standing business relationships with these counterparties and after giving due consideration to their strong financial standing and collaterals, the management does not expect non-performance by these counter parties on their obligations to the Bank. Accordingly, the credit risk is a moderate.

(c) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities.

The bank's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the bank's reputation. In spite the fact that the bank is in a positive working capital position at the year end, management believes the liquidity risk to be low.

The table below analysis the bank's financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows. Balances due within 12 months equates to their carrying balances as the impact of discounting is not significant.

| | Carrying Amount | Contractual cash flows | Less than 1 year | Between 1 and 5 years | Over 5 years |
|------------------------------|--------------------|------------------------|---------------------|--------------------------|--------------|
| 30 June 2015 | | | Rupees | | |
| Customers' security deposits | 430,181,789 | - | 394,944,565 | 35,237,224 | - |
| Trade and other payables | 114,303,502 | | 114,303,502 | | |
| | 544,485,291 | | 509,248,067 | 35,237,224 | |
| 30 June 2014 | | | | | |
| Customers' security deposits | 459,746,851 | - | 459,746,851 | - | - |
| Trade and other payables | 103,774,058 | | 103,774,058 | | |
| | 563,520,909 | | 563,520,909 | | |

The contractual cash flows relating to the above financial liabilities have been determined on the basis of markup / profit rates effective as at 30 June 2015. The rates of mark up have been disclosed in respective notes to the financial statements.

45.2. Fair values of financial assets and liabilities

The carrying values of all financial assets and liabilities reflected in financial statements approximate their fair values. Fair value is determined on the basis of objective evidence at each reporting date.



45.3. Financial instruments by categories

| | Cash and cash equivalents | Loans and receivables | Available for sale | Held to maturity | Assets at fair value through profit or loss | Total |
|-------------------------------|---------------------------------|-----------------------|-----------------------|---------------------|--|---------------|
| As at 30 June 2015 | | | | (Rupees) | | |
| Assets as per balance sheet | | | | | | |
| Cash and bank balances | 6,483,570 | - | - | - | - | 6,483,570 |
| Short term placements | - | 11,000,000 | - | - | - | 11,000,000 |
| Short term loans and advances | - | 58,299,581 | - | - | - | 58,299,581 |
| Markup accrued | - | 190,948,268 | - | - | - | 190,948,268 |
| Other receivables | - | 34,845,808 | - | - | - | 34,845,808 |
| Long term deposits | - | 8,693,458 | - | - | - | 8,693,458 |
| Long term investments | - | - | 4,977,388 | 40,329,060 | - | 45,306,448 |
| Lease rental receivables | - | 1,014,044,003 | - | - | - | 1,014,044,003 |
| Long term loans and advances | | 434,094,691 | - | - | | 434,094,691 |
| | 6,483,570 | 1,751,925,809 | 4,977,388 | 40,329,060 | | 1,803,715,827 |
| | · | • | | Fina | ncial liabilities at amortiz | zed cost |

(P----

(Rupees)

Liabilities as per balance sheet

| Customers' security deposits | 430,181,789 |
|---------------------------------------|---------------|
| Long term financing-subordinated loan | 2,788,220,472 |
| Long term financing-others | 1,116,824,462 |
| Long term morabaha | 15,500,000 |
| Long term certificates of investment | 185,666,442 |
| Short term borrowings | 39,413,532 |
| Short term certificates of investment | 1,036,976,463 |
| Mark-up accrued | 257,286,916 |
| Trade & other payables | 114,303,502_ |
| | 5,984,373,578 |

| | Cash and cash equivalents | Loans and receivables | Available for sale | Held to maturity | Assets at fair value through profit or loss | Total |
|-------------------------------|---------------------------------|-----------------------|-----------------------|---------------------|--|---------------|
| As at 30 June 2014 | | | (| Rupees) | | |
| Assets as per balance sheet | | | | | | |
| Cash and bank balances | 12,399,322 | - | - | - | - | 12,399,322 |
| Short term placements | - | 4,000,000 | - | - | - | 4,000,000 |
| Short term loans and advances | - | 72,462,301 | - | - | - | 72,462,301 |
| Markup accrued | - | 201,981,288 | - | - | - | 201,981,288 |
| Other receivables | - | 132,214,384 | - | - | - | 132,214,384 |
| Long term deposits | - | 5,893,218 | - | - | - | 5,893,218 |
| Long term investments | - | - | 6,651,600 | 40,329,060 | - | 46,980,660 |
| Lease rental receivables | - | 1,015,882,828 | - | - | - | 1,015,882,828 |
| Long term loans and advances | - | 436,646,515 | - | - | | 436,646,515 |
| = | 12,399,322 | 1,869,080,534 | 6,651,600 | 40,329,060 | | 1,928,460,516 |

Financial liabilities at amortized cost

| Liabilities as per balance sheet | (Rupees) |
|---------------------------------------|---------------|
| Customers' security deposits | 459,746,851 |
| Long term financing-subordinated loan | 2,357,958,476 |
| Long term financing-others | 1,126,195,712 |
| Long term morabaha | 15,500,000 |
| Long term certificates of investment | 191,466,442 |
| Short term borrowings | 39,413,532 |
| Short term certificates of investment | 1,138,439,357 |
| Mark-up accrued | 266,983,348 |
| Trade and other payables | 103,774,058 |
| | 5,699,477,776 |



45.4. Capital risk management

The company's objective when managing capital is to safeguard its ability to continue as a going concern and to meet the regulatory capital requirement as prescribed by the SECP. Currently, the Company is required to maintain equity of Rs. 1,000 million for investment finance services. For the purposes of minimum equity requirement, the equity of the Company includes paid up share capital, reserves, accumulated profits / losses, surplus on revaluation of fixed assets, subordinated loans and redeemable preference shares.

| | | 2015 Rupees | 2014 Rupees |
|-----|-----------------------------------|----------------|----------------|
| 46. | CASH AND EQUIVALENTS | | |
| | Cash and bank balances | 6,483,570 | 12,399,322 |
| | Short term running finance | (39,413,532) | (39,413,532) |
| | | (32,929,962) | (27,014,210) |
| 47. | TRANSACTIONS WITH RELATED PARTIES | | |

Related parties comprise of directors, entities over which directors are able to exercise significant influence, entities with common directors, major shareholders, key management employees and employees' fund. The transactions and balances with related parties, other than those which have been disclosed in the relevant notes are disclosed as follows:

| Mr. Asif Kamal Share capital as on June 30 Subordinate Loan | 71,065,510 224,277,371 | 71,065,510 1,253,282,851 |
|--|---|--|
| Mr. Zahid Rafiq Share capital as on June 30 | 57,024,050 | 57,024,050 |
| Genesis Securities (Pvt) Limited. Share capital as on June 30 | 122,097,420 | 122,097,420 |
| Associated undertakings: Habib Rafiq (Pvt) Limited Letter of Guarantees issued during the year Letter of Guarantees outstanding as at June 30 Income charged during the year | 188,490,032 360,445,074 4,027,025 | 97,000,000 171,955,042 3,723,080 |
| Tricon Developers Limited Long term financing - subordinated loan as on June 30 | - | 100,000,000 |

48. SEGMENT ANALYSIS

Trust investment bank activities are broadly categorized into two primary business segments namely financing activities and investing activities.

Financing activities

Financing activities include providing long-term and short term financing facilities to corporate and individual customers including lease financing.

Investment activities

Investment activities include money market activities, investment in government securities and capital market activities.



| | | 2015 | |
|---|---|--|---|
| | Financing activities | Investment activities | Total |
| | (520 (01 | Rupees | (520 (01 |
| Income from lease operations | 6,529,681 | 487,799 | 6,529,681 487,799 |
| Income from investments Income from term loans | 35,919,441 | 467,799 | 35,919,441 |
| Total income for reportable segments | 42,449,122 | 487,799 | 42,936,921 |
| Finance cost | 2,855,143 | 104,817 | 2,959,960 |
| Administrative and operating expenses | 73,343,430 | 3,369,019 | 76,712,449 |
| Other operating expenses | 33,793,036 | - | 33,793,036 |
| Provision reversed against lease and term loans | (84,708,632) | - | (84,708,632) |
| Impairment charged in the value of investment | - | 20,000,000 | 20,000,000 |
| Other income | 40,600 | 20,574,994 | 20,615,594 |
| Segment result | 17,206,745 | (2,411,043) | 14,795,702 |
| Profit before taxation | | _ | 14,795,702 |
| | | 2015 | |
| | Financing activities | Investment activities RupeesRupees | Total |
| Segment assets | 1,912,203,661 | 107,459,997 | 2,019,663,658 |
| Unallocated assets | , , , | , , | 2,379,781,392 |
| | | _ | 4,399,445,050 |
| Segment liabilities | 3,944,458,466 | 1,222,642,905 | 5,167,101,371 |
| Unallocated liabilities | | _ | 885,859,796 6,052,961,167 |
| | | == | 0,032,701,107 |
| | Financing | Investment | T 4 1 |
| | activities | activities Rupees | Total |
| Income from lease operations | 53,445,935 | - | 53,445,935 |
| Income from investments | - | 1,520,397 | 1,520,397 |
| Income from finances / loans | 60,651,335 | -] | 60,651,335 |
| Total income for reportable segments | 114,097,270 | 1,520,397 | 115,617,667 |
| Finance cost | | | |
| | 5,419,748 | 8,023,859 | 13,443,607 |
| Administrative and operating expenses | 91,409,574 | 8,023,859 3,073,242 | 94,482,816 |
| Other operating expenses | 91,409,574 19,722,761 | | 94,482,816 19,722,761 |
| Other operating expenses Provision charged against lease and term loans | 91,409,574 | 3,073,242 | 94,482,816 19,722,761 78,047,269 |
| Other operating expenses Provision charged against lease and term loans Impairment charged in the value of investment | 91,409,574 19,722,761 78,047,269 | 3,073,242 | 94,482,816 19,722,761 78,047,269 (3,522,000) |
| Other operating expenses Provision charged against lease and term loans | 91,409,574 19,722,761 | 3,073,242 | 94,482,816 19,722,761 78,047,269 |
| Other operating expenses Provision charged against lease and term loans Impairment charged in the value of investment Other income Segment result | 91,409,574 19,722,761 78,047,269 - 6,517,849 | 3,073,242 - (3,522,000) 86,290,964 | 94,482,816 19,722,761 78,047,269 (3,522,000) 92,808,813 6,252,027 |
| Other operating expenses Provision charged against lease and term loans Impairment charged in the value of investment Other income | 91,409,574 19,722,761 78,047,269 - 6,517,849 | 3,073,242 - (3,522,000) 86,290,964 80,236,260 | 94,482,816 19,722,761 78,047,269 (3,522,000) 92,808,813 |
| Other operating expenses Provision charged against lease and term loans Impairment charged in the value of investment Other income Segment result | 91,409,574 19,722,761 78,047,269 - 6,517,849 (73,984,233) | 3,073,242 | 94,482,816 19,722,761 78,047,269 (3,522,000) 92,808,813 6,252,027 |
| Other operating expenses Provision charged against lease and term loans Impairment charged in the value of investment Other income Segment result | 91,409,574 19,722,761 78,047,269 - 6,517,849 | 3,073,242 - (3,522,000) 86,290,964 80,236,260 | 94,482,816 19,722,761 78,047,269 (3,522,000) 92,808,813 6,252,027 |
| Other operating expenses Provision charged against lease and term loans Impairment charged in the value of investment Other income Segment result | 91,409,574 19,722,761 78,047,269 - 6,517,849 (73,984,233) Financing | 3,073,242 (3,522,000) 86,290,964 80,236,260 Investment activities | 94,482,816 19,722,761 78,047,269 (3,522,000) 92,808,813 6,252,027 |
| Other operating expenses Provision charged against lease and term loans Impairment charged in the value of investment Other income Segment result Profit before taxation | 91,409,574 19,722,761 78,047,269 - 6,517,849 (73,984,233) Financing activities | 3,073,242 | 94,482,816 19,722,761 78,047,269 (3,522,000) 92,808,813 6,252,027 Total 2,135,167,319 2,025,960,774 |
| Other operating expenses Provision charged against lease and term loans Impairment charged in the value of investment Other income Segment result Profit before taxation Segment assets Unallocated assets | 91,409,574 19,722,761 78,047,269 | 3,073,242 (3,522,000) 86,290,964 80,236,260 | 94,482,816 19,722,761 78,047,269 (3,522,000) 92,808,813 6,252,027 Total 2,135,167,319 2,025,960,774 4,161,128,093 |
| Other operating expenses Provision charged against lease and term loans Impairment charged in the value of investment Other income Segment result Profit before taxation Segment assets Unallocated assets Segment liabilities | 91,409,574 19,722,761 78,047,269 - 6,517,849 (73,984,233) Financing activities | 3,073,242 | 94,482,816 19,722,761 78,047,269 (3,522,000) 92,808,813 6,252,027 Total 2,135,167,319 2,025,960,774 4,161,128,093 4,678,107,090 |
| Other operating expenses Provision charged against lease and term loans Impairment charged in the value of investment Other income Segment result Profit before taxation Segment assets Unallocated assets | 91,409,574 19,722,761 78,047,269 | 3,073,242 (3,522,000) 86,290,964 80,236,260 | 94,482,816 19,722,761 78,047,269 (3,522,000) 92,808,813 6,252,027 Total 2,135,167,319 2,025,960,774 4,161,128,093 |



Amount (in Rupees)

49. EXPOSURE EXCEEDING 20% OF EQUITY

Below is the outstanding exposure exceeding 20% of equity:

Ali Pervaiz and Associates 393,125,286/-

50. DATE OF AUTHORIZATION

These financial statements were authorized for issue on October 06, 2015 by the Board of Directors.

51. GENERAL

| | | No. of employees | |
|-------|---|------------------|----------|
| 51.1. | The no of employees are as follows: | 2015 | 2014 |
| | Average no of employees during the year No. of employees as at 30 June | 42 43 | 46 48 |

- **51.2.** Figures have been rounded off to the nearest of rupee.
- **51.3.** Nomenclature of following accounts have been changed during the year:

| <u>Previous nomenclature</u> | Current nomenclature |
|--|--|
| Charge of impairment of investments in shares | Unrealized loss on remeasurement of available for sale investments |
| Remeasurement chargeable in - other comprehensive income | Remeasurement (gain) / loss on obligation |

51.4. Previously, transfer to statutory reserves was being routed through statement of comprehensive income which is now transferred through statement of changes in equity for better presentation.

| Account Head | Previous Classification | Current Classification | Amount |
|--|--------------------------------|-------------------------------|------------------|
| Loans and advances | Short term prepayments | Short term loans and advances | Rs. 10,978,822/- |
| Advance income tax | Short term prepayments | Taxation - Net | Rs. 25,156/- |
| Unrealized loss on remeasurement of available for sale investments | Revenue reserves | Capital reserves | Rs. 15,972,890/- |

51.5. Unrealised loss on remeasurement of available for sale investments should not have been charged to profit & loss account in previous years. Now this amount has been properly transferred to capital reserves.

CHIEF EXECUTIVE DIRECTOR



Form of Proxy Trust Investment Bank Limited

| I/We | | | | |
|---------------------------|---------------------|----------------------|-----------------|---|
| | | | | |
| being a member(s) of Tr | rust Investment Bar | nk Limited, holding | 3 | Ordinary Shares as |
| per Share Register Foli | o No. / CDC Part | icipant I.D. No | | hereby appoint |
| Mr./Mrs./Miss. | Mr./Mrs./Miss of | | | who is also a |
| member of the Bank, Fo | lio No. / CDC Parti | cipant I.D. No | | or failing him / her |
| | _ of | | I | Folio No. / CDC Participant I.D. No. |
| another | member of the Ba | nk as my / our Prox | y in my / our a | absence to attend and vote for me / us |
| and on my / behalf at the | Annual General M | eeting of the Bank t | o be held on tl | he 30th day of October, 2015 at 04.00 |
| p.m. at Hotel Sunfort, 72 | -D/1, Commercial | Zone, Liberty Mark | ket, Gulberg-I | II, Lahore. |
| Signature this | day of | 2015 | | Revenue affix Five Rupees Revenue Stampt |
| | | | | Signature of Member Signature should agree with the men registered with the Bank) |
| Witness: | | | Witness: | |
| Signature: | | | Signature: _ | |
| Name: | | | Name: | |
| Address: | | | | |
| CNIC No: | | | | |

Notes

- 1. Thisproxyform,dulycompletedandsigned,mustbereceivedattheRegisteredOfficeoftheBank,6thFloor,M.M. Tower,28-A/K,GulbergII,Lahorenotlessthan48hoursbeforethetimeofholdingthemeeting.
- 2. If a member appoints more than one proxy and more than one instruments of proxies are deposited by a member with the Bank, all such instruments of proxy shall be rendered invalid.
- 3. Nopersoncanactasproxyunlesshe/sheismemberoftheBank,exceptthatacorporationmayappointapersonwho isnotamember.

For CDCAccount Holders/Corporate Entities.

In addition to the above, the following requirements have to be met.

- i. Theproxyformshallbewitnessedbytwopersonswhosename,addressandComputerizedNationalIdentityCard (CNIC)numbershallbementionedontheform.
- ii. AttestedcopiesofCNICorPassportofthebeneficialownersandtheproxyshallbeprovidedwiththeproxyform.
- iii. TheproxyshallproducehisoriginalCNICorPassportatthetimeofattendingthemeeting.
- iv. Incase of corporate entity, the Board of Directors' Resolution/Power of Attorney with specimensignature shall be submitted (unless it has been provided earlier) along with proxy form to the Bank.



Head Office:
6th Floor, M.M. Tower, 28-A/K, Gulberg II, Lahore, Pakistan.
Tel: +92-42-3581 7601-5
Fax: +92-42-3581 7600
Email: info@trustbank.com.pk
Website: www.trustbank.com.pk

Head Office: 6th Floor, M.M. Tower, 28-A/K, Gulberg II, Lahore, Pakistan. **Tel:** +92-42-3581 7601-5 **Fax:** +92-42-3581 7600 **Email:** info@turstbank.com.pk **Website:** www.trustbank.com.pk