## VISION

Our vision is to build a future wherein the Pace Group is a household name across the country and is known worldwide for development and marketing of a fine living as well as shopping environment with highest quality and unmatched value-for-money.

## OUR PRINCIPLES

We are a Real Estate Development Company committed to achieving the highest industry standards and personal integrity in dealing with our customers, clients, professionals, employees, and the communities we work in.

## MISSION STATEMENT

Formed in 1992, Pace Pakistan's principal mandate is to acquire, develop, sale and manage real estate assets located in major urban environments where real estate demands have increased sharply due to lifestyle changes.

This increased demand together with the real estate expertise from Pace defines the vision and the road map for the company's future. Pace has and will continue to pursue residential, commercial and mixed-use transactions based on these principles with always an eye on strong community relations and integrity.

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## COMPANY INFORMATION

| Board of Directors | Sheikh Sulaiman Ahmed Saeed Al-Hoqani (Chairman) |
| :---: | :---: |
|  | Aamna Taseer (Chief Executive Officer) |
|  | Shehryar Ali Taseer |
|  | Maheen Ghani Taseer |
|  | Shehrbano Taseer |
|  | Jamal Said Al-Ojaili |
|  | Khaldoon Bin Latif |
|  | Imran Saeed Chaudhry |
| Chief Financial Officer | Imran Hafeez |
| Audit Committee | Shehryar Ali Taseer (Chairman) |
|  | Maheen Ghani Taseer |
|  | Shehrbano Taseer |
| Company Secretary | Shahzad Jawahar |
| Auditors | A.F. Ferguson \& Co. |
|  | Chartered Accountants |
| Legal Advisers | M/s Imtiaz Siddique \& Associates |
| Bankers | Allied Bank Limited |
|  | Al-Baraka Bank (Pakistan) Limited |
|  | Askari Bank Limited |
|  | Bank Alfalah Limited |
|  | Faysal Bank Limited |
|  | Habib Bank Limited |
|  | KASB Bank Limited |
|  | National Bank of Pakistan |
|  | NIB Bank Limited |
|  | Silk Bank Limited |
|  | Soneri Bank Limited |
|  | Pair Investment Company Limited |
|  | The Bank of Punjab |
|  | United Bank Limited |
| Registrar and Shares Transfer Office | THK Associates (Pvt.) Limited |
|  | Ground Floor, State Life Building-3 |
|  | Dr. Ziauddin Ahmed Road, Karachi |
|  | 魚(021) 111000322 |
| Registered / Head Office | 103-C/II, Gulberg-III |
|  | Lahore, Pakistan |
|  | 畳(042) 35757591-4 |
|  | Fax: (042) 35757590, 35877920 |

## AUDITORS' REPORT TO THE MEMBERS ON REVIEW OF INTERIM FINANCIAL INFORMATION

## Introduction

We have reviewed the accompanying condensed interim balance sheet of Pace (Pakistan) Limited (here-in-after referred to as the "Company") as at December 31, 2011 and the related condensed interim profit and loss account, condensed interim cash flow statement and condensed interim statement of changes in equity and notes to the accounts for the half year then ended (here-in-after referred to as the "interim financial information"). Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this interim financial information based on our review. The figures of the condensed interim profit and loss account for the quarters ended December 31, 2011 and 2010 have not been reviewed, as we are required to review only the cumulative figures for the half year ended December 31, 2011.

## Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information as of and for the half year ended December 31, 2011 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

## Emphasis of matter

We draw attention to note 1.2 to the interim financial information which indicates the company could not meet its obligations in respect of principal and markup repayments on borrowings from lenders. The current liabilities of the Company have exceeded its current assets by Rs 840.875 million and the reserves of the Company have been significantly depleted. These factors, along with other matters as set forth in note 1.2 indicate the existence of a material uncertainty that may cast significant doubt about the company's ability to continue as a going concern. Our report is not qualified in respect of this matter.

## PACE (PAKISTAN) LIMITED <br> CONDENSED INTERIM BALANCE SHEET (UN-AUDITED) <br> AS AT DECEMBER 31, 2011

## EQUITY AND LIABILITIES

$$
\begin{array}{lcc} 
& \text { December } & \text { June } \\
\text { Notes } & \begin{array}{c}
\mathbf{3 1 , 2 0 1 1} \\
\end{array} & \begin{array}{ll}
\text { (Rupees in } & \\
\text { thousand) }
\end{array} \\
\hline
\end{array}
$$

## SHARE CAPITAL AND RESERVES

Authorised capital
600,000,000 (June 2011: 600,000,000) ordinary
shares of Rs 10 each
6,000,000
6,000,000
Issued, subscribed and paid up capital
278,876,604 (June 2011: 278,876,604) ordinary
shares of Rs 10 each
Reserves
Unappropriated profit

| $\mathbf{2 , 7 8 8}, \mathbf{7 6 6}$ |  |  |
| ---: | ---: | ---: |
| $\mathbf{2 7 2 , 4 2 4}$ |  | $2,788,766$ |
| $\mathbf{1 6 4 , 7 9 8}$ |  | 273,160 |
| $\mathbf{3 , 2 2 5 , 9 8 8}$ |  | $4,433,557$ |

## NON-CURRENT LIABILITIES

Long term finances - secured
Redeemable capital - secured (non-participatory) Liabilities against assets subject to finance lease Foreign currency convertible bonds - unsecured Deferred liabilities
Advances against sale of property

| 5 | - | 228,000 |
| :---: | :---: | :---: |
| 6 | - | 1,497,600 |
|  | - | 1,890 |
| 7 | - | 1,248,567 |
|  | 32,324 | 32,828 |
|  | 128,741 | 112,330 |
|  | 161,065 | 3,121,215 |

## CURRENT LIABILITIES

Deferred income
Current portion of long term liabilities
Short term finances - secured
Creditors, accrued and other liabilities

4,308,528

17,569
643,362
100,000 325,172
1,086,103

8
7,695,581 8,612,801

The annexed notes 1 to 19 form an integral part of this condensed interim financial information.

## Lahore

February 25, 2012

## A.F. FERGUSON \& CO.

 CHARTERED ACCOUNTANTSASAD ALEEM MIRZA

## ASSETS

## NON-CURRENT ASSETS

Property, plant and equipment Assets subject to finance lease Capital work-in-progress
Investment property
Intangible assets
Investments
Long term advances and deposits
Advance against purchase of
property - unsecured
Deferred taxation

## CURRENT ASSETS

Stock-in-trade
Trade debts - unsecured
Advances, deposits, prepayments and
other receivables
Cash and bank balances

## PACE (PAKISTAN) LIMITED <br> CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE QUARTER AND HALF YEAR ENDED DECEMBER 31, 2011

|  | Note | Quarter ended |  | Half year ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | December 31, 2011 | December 31, 2010 <br> (Rupees in | December 31, 2011 <br> thousand) | $\begin{gathered} \hline \text { December 31, } \\ 2010 \end{gathered}$ |
| Sales | 13.2.1 | $(16,683)$ | $(83,986)$ | 55,569 | 143,972 |
| Cost of sales | 13.2.2 | $(63,674)$ | $(37,243)$ | $(157,665)$ | $(231,769)$ |
| Gross loss |  | $(80,357)$ | $(121,229)$ | $(102,096)$ | $(87,797)$ |
| Administrative and selling expenses |  | $(66,197)$ | $(76,939)$ | $(140,289)$ | $(136,602)$ |
| Other operating income |  | 13,048 | 11,946 | 22,485 | 14,742 |
| Other operating expenses | 14 | $(32,218)$ | $(4,141)$ | $(55,302)$ | $(4,141)$ |
| Loss from operations |  | $(165,724)$ | $(190,363)$ | $(275,202)$ | $(213,798)$ |
| Finance costs |  | $(118,306)$ | $(166,279)$ | $(237,395)$ | $(249,590)$ |
| Changes in fair value of investment property |  | $(276,945)$ | $(349,600)$ | $(665,450)$ | $(349,600)$ |
| Loss before tax |  | $(560,975)$ | $(706,242)$ | $(1,178,047)$ | $(812,988)$ |
| Taxation |  | (462) | 140,621 | (712) | 138,481 |
| Loss for the period |  | $(561,437)$ | $(565,621)$ | $(1,178,759)$ | $(674,507)$ |

Other comprehensive loss
Changes in fair value of

> available for sale investment
$(1,029)$
(736)

## Total comprehensive loss

## for the period

Loss per share attributable to

| (562,466) |
| :--- |
| $(565,621)$ |
| $(1,179,495)$ |
| $(674,507)$ |

ordinary shareholders

| - basic (Rupees) | 16.1 | $(\mathbf{2 . 0 1 )}$ |
| :--- | :--- | :--- | :--- |
|  |  |  |
| - diluted (Rupees) |  |  |

The annexed notes 1 to 19 form an integral part of this condensed interim financial information.

## PACE (PAKISTAN) LIMITED <br> CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE HALF YEAR ENDED DECEMBER 31, 2011

Half year ended<br>Note December 31, December 31,<br>(Rupees in thousand)

Cash flows from operating activities

| Cash generated from / (used in) operations | 17 | $\mathbf{1 1 , 7 1 9}$ | $(55,621)$ |
| :--- | ---: | ---: | ---: |
| Net increase in advances against sale of property |  | $\mathbf{1 6 , 4 1 1}$ | 21,956 |
| Finance cost paid | $\mathbf{( 3 , 0 7 3 )}$ | $(189,618)$ |  |
| Gratuity and leave encashment paid | $\mathbf{( 5 , 0 7 9 )}$ | $(1,487)$ |  |
| Taxes paid | $\mathbf{( 5 , 7 2 7 )}$ | $(4,950)$ |  |
|  |  |  |  |
| Net cash generated from / (used in) operating activities | $\mathbf{1 4 , 2 5 1}$ | $(229,720)$ |  |

Cash flows from investing activities
Purchase of property, plant and equipment Proceeds from sale of property, plant and equipment
Proceeds from sale of investment property
Decrease in long term advances and deposits
Proceeds from disposal of investment
Markup received

| $(1,965)$ | - |
| :---: | :---: |
| 3,899 | 3,475 |
| - | 86,330 |
| 511 | 368 |
| 13,000 | - |
| 513 | 2,443 |

Cash flows from financing activities
Long term finances - net
Repayment of finance lease liabilities

| $\mathbf{( 5 4 , 2 0 0 )}$ |
| ---: | ---: |
| $\mathbf{( 2 , 2 3 6 )}$ | | 35,430 <br> $(11,062)$ |
| ---: | | 24,368 |
| ---: |
| $\mathbf{( 5 6 , 4 3 6 )}$ |
| $\mathbf{( 2 6 , 2 2 7 )}$ |
| $\mathbf{5 9 , 3 5 2}$ |
| $\mathbf{3 3 , 1 2 5}$ |

Net decrease in cash and cash equivalents
Cash and cash equivalents at beginning of the period
Cash and cash equivalents at the end of the period

The annexed notes 1 to 19 form an integral part of this condensed interim financial information

## PACE (PAKISTAN) LIMITED

NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE QUARTER AND HALF YEAR ENDED DECEMBER 31, 2011 (UN-AUDITED)

1. The Company and its operations

Pace (Pakistan) Limited ('the Company') is a public limited Company incorporated in Pakistan and listed on Karachi and Lahore Stock Exchanges. The object of the Company is to build, acquire, manage and sell condominiums, departmental stores, shopping plazas, super markets, utility stores, housing societies and to carry out commercial, industrial and other related activities in and out of Pakistan.
1.2 Going concern assumption

During the period, the Company has incurred a loss of Rs $1,178.759$ million (year ended June 30 2011: Rs $2,080.561$ million). As at the reporting date, the current liabilities of the Company have exceeded its current assets by Rs 840.875 million and the reserves of the Company have been significantly depleted. The Company has not been able to meet various obligations towards its lenders, including repayment of principal and markup thereon in respect of its long term borrowings. As a consequence, the Company has also been unable to realize its existing receivables from customers and facing difficulties in sale of its inventory, being principally encumbered against customers and facing difficulties in sale of its inventory, being principally encumbered against Company's ability to continue as a going concern.

The ability of the Company to continue as a going concern is dependent upon the ability of the Company to restructure its long term borrowings on account of relaxation in terms of repayment as well as its ability to generate liquid funds from realization of its receivables and inventory. In view of the above, the Company has requested its lenders, on bilateral as well as consortium basis, for restructuring of borrowings and while, no formal agreements have been reached, the management considers that it is in the advance stages of negotiations with its lenders and feels confident that the lenders will agree to its proposals for restructuring seeking relaxation in payment terms, in addition to the following salient features:

Partial settlement of principal amount against properties of the Company on market value and adjustment of markup through receivables of sold shops; and

Swap of collateral given to the providers of Redeemable Capital (note 6) with that given to the syndicate finance lenders (note 5). This shall entail transfer of encumbrance over the Pace Towers (currently under construction) to syndicate finance lenders against that on the fully developed properties in Model Town, Lahore and Gujranwala to the providers of Redeemable Capital.

The above restructuring is expected to be augmented by other actions of the management of the Company for improving operational efficiency of its projects, which include changes in the mechanism for reimbursement of service charges, reduction of cost and enhancement of operational revenues.

The management of the Company is confident that the above actions and steps shall enable the Company to realize its existing receivables, aid the sale of inventory from the completed projects referred above and utilize the resultant liquidity for completion and sale of its 'Pace Towers' Project.

The condensed interim financial information has been prepared on a going concern basis based on the management's expectations that

- the Company will be able to obtain relaxations from its lenders as highlighted above, and
the Company will be able to readily realize its receivables and inventory and be able to utilize the resultant liquidity for completion and sale of the 'Pace Towers' Project

The condensed interim financial information consequently, does not include any adjustment relating
to the realization of its assets and liquidation of liabilities that might be necessary should the Company be unable to continue as a going concern

## 2. Statement of compliance

This condensed interim financial information is unaudited and has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34- 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed. The figures for the half year ended December 31, 2011 have, however, been subjected to limited scope review by the auditors as required by the Code of Corporate Governance. This condensed interim financial information does not include all the information required for annual financial statements and therefore should be read in conjunction with the annual financial statements for the year ended June 30, 2011.
3. Significant accounting policies

Except as described below, the accounting policies adopted for the preparation of these condensed interim financial information are the same as those applied in the preparation of preceding annual published financial statements of the Company for the year ended June 30, 2011
3.1 Initial application of standards, amendments or an interpretation to existing standards

The following amendments to existing standards have been published that are applicable to the Company's financial statements covering annual periods, beginning on or after the following dates:
3.1.1 Standards, amendments to published standards and interpretations that are effective in 2011 and are applicable to the Company

## Standards or Interpretation

Effective date (accounting periods beginning on or after)
IAS 24 (revised) - Related party disclosures

- IFRS 7 (amendment) - Disclosures on de-recognition

July 01, 2011
3.1.2 Standards, amendments and interpretations to existing standards effective in 2011 that are not relevant to the company

Standards or Interpretation

Effective date (accounting periods beginning on or after)

IFRS 1 - First time adoption on fixed dates and hyperinflation
July 01, 2011
IFRIC 14 - Prepayments of a minimum funding requirement
July 01, 2011
3.1.3 Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Company

Standards or Interpretation

- IAS 1 (amendments)

IAS 12 - Income taxe
IAS 19 (revised 2011) - Employee benefits
IAS 27 (revised 2011) - Separate financial statements IAS 28 (revised 2011) - Associates and joint ventures
IFRS 9 - Financial instruments
IFRS 10 - Consolidated financial statements
IFRS 11 - Joint arrangements
IFRS 12 - Disclosures of interests in other entities
IFRS 13 - Fair value measurement

Effective date (accounting periods beginning on or after)

July 01, 2012 January 01, 2012 January 01, 2013 January 01, 2013 January 01, 2013 January 01, 2013 January 01, 2013 January 01, 2013 January 01, 2013 January 01, 2013

## 4. Taxation

The provision for taxation for the half year ended December 31, 2011 has been made on an estimated basis.

| Un-Audited | Audited |
| :---: | :---: |
| December | June |
| 31, 2011 | 30,2011 |
| (Rupees in thousand) |  |

5. Long term finances-secured

Opening balance
Add: Term finance obtained
Less: Repayment during the period / year

|  | $\begin{gathered} 836,563 \\ 40,000 \end{gathered}$ |
| :---: | :---: |
| 827,422 | 876,563 |
| 54,200 | 49,141 |
| 773,222 | 827,422 |
| 773,222 | 599,422 |
| - | 228,000 |

5.1 The aggregate current portion of Rs 773.222 million includes principal instalments aggregating to Rs 264 million, which, under the terms of loan agreements were due for repayment in period subsequent to December 31, 2012. However, as the company could not repay on a timely basis the instalments due uptil the half year ended December 31, 2011 and is not compliant with certain debt covenants, which represents a breach of the respective agreements, therefore these loans have been classified as a current liability under the guidance contained in IAS 1 "Presentation of financial statements". The company is in negotiation with lenders for relaxation in payment terms and certain other covenants. The banks have not demanded any early repayment nor have levied any penalties.

| Un-Audited | Audited |
| :---: | :---: |
| December | June |
| 31, 2011 | 30,2011 |
| (Rupees in thousand) |  |

## 6. Redeemable capital - secured (non-participatory)

Opening balance
Less: Redeemed during the period / year
1,498,200

Less: Current portion shown under current liabilities - note 6.1
1,498,200 $\begin{array}{r}600 \\ \hline 97,600\end{array}$
6.1 The aggregate current portion of Rs $1,498.200$ million includes principal instalments aggregating to Rs $1,347.800$ million, which, under the terms of loan agreements were due for repayment in period subsequent to December 31, 2012. However, as the company could not repay on a timely basis the instalments due uptil the half year ended December 31, 2011 and is not compliant with certain debt covenants, which represents a breach of the respective agreement, therefore the entire outstanding amount has been classfied as a current liability under the guidance contained in IAS 1 "Presentation of financial statements". The company is in negotiation with lenders for relaxation in payment terms financial statemers any certailties

| Un-Audited | Audited |
| :---: | :---: |
| December | June |
| 31, 2011 | 30,2011 |
| (Rupees in thousand) |  |

7. Foreign currency convertible bonds - unsecured

Opening balance
Markup accrued for the period / year
Markup paid during the period / year
Exchange loss for the period / year
Less: Current portion shown under current liabilities
note 7.1
7.1 The aggregate current portion of Rs $1,351.994$ million includes accreted principal amount of Rs 1,338.832 million, which, under the terms of foreign currency convertible bonds was due for repayment in period subsequent to December 31, 2012 . However, as the company could not repay on a timely basis the coupon payments due uptil the half year ended December 31, 2011 and is not compliant with certain debt covenants, which represents a breach of the respective agreement, therefore the entire outstanding amount has been disclosed as a current liability under the guidance contained in IAS 1 "Presentation of financial statements".

## 8. Contingencies and commitments

### 8.1 Contingencies

(i) Claims against the Company not acknowledged as debts Rs 21.644 million (June 30, 2011: Rs 21.644 million).
(ii) Corporate guarantee on behalf of Pace Barka Properties Limited, a related party, in favour of The Bank of Punjab, amounting to Rs 900 million (June 30, 2011: Rs 900 million) as per the approval of shareholders through the special resolution dated July 29, 2006.

### 8.2 Commitments

(i) Contract for purchase of properties from Pace Barka Properties Limited, amounting to Rs 301.708 (June 30, 2011: Rs 301.708)
(ii) The amount of future payments under operating leases and the periods in which these payments will become due are as follows:
$\left.\begin{array}{lrrr} & \begin{array}{c}\text { Un-Audited } \\ \text { December } \\ \text { 31, 2011 } \\ \text { (Rupees in } \\ \text { thousand) }\end{array} & \begin{array}{c}\text { Audited } \\ \text { June }\end{array} \\ \text { 30, 2011 }\end{array}\right)$

## 9. Property, plant and equipment

Opening book value
Add: Additions during the period / year
Add: Transfers from assets subject to
finance lease (at book value)

- note 9.1

Less: Disposals during the period / year (at book value)
Less: Transfer to inventory during the period / year
(at book value)
Less: Transfer to investment property during the period / year (at book value)
Less: Depreciation charged during the period / year
Closing book value
9.1 Following is the detail of additions during the period / year

Electrical equipment
Computers
Vehicles


| Un-Audited | Audited |
| :---: | :---: |
| December | June |
| 31, 2011 | 30,2011 |
| (Rupees in thousand) |  |

## 10. Investment property

Opening fair value
Add: Additions to cost during the period / year

- Direct additions
- Transfer from stock-in-trade
- Transfer from fixed assets
- Transfer to stock in trade
- Disposals of investment property

Closing value before revaluation
Add: Fair value loss recognised during the period / year Closing value after revaluation

## 11. Investments

In equity instruments of:

- subsidiaries - unquoted
- associated undertakings

Available for sale - quoted

- note 11.2
- note 11.3


### 11.1 Subsidiaries - unquoted

Pace Woodlands (Private) Limited
3,000 (June 2011: 3,000) fully paid ordinary
shares of Rs 10 each
Equity held 52\% (June 2011: 52\%)
Pace Gujrat (Private) Limited
2,450 (June 2011: 2,450) fully paid ordinary shares of
Rs 10 each Equity held 100\% (June 2011: 100\%)

### 11.2 Associated undertakings - unquoted

Pace Barka Properties Limited
75,875,000 (June 2011: 77,500,000) fully paid
ordinary shares of Rs 10 each
Equity held 24.86\% (June 2011: 25.39\%)
Pace Super Mall (Private) Limited
18,000 (June 2011: 18,000) fully paid
ordinary shares of Rs 10 each
Equity held 40\% (June 2011: 40\%)

Less: Cumulative impairment losses recognized

- note 11.2.1


### 11.2.1 Cumulative impairment losses recognized

Opening balance
Recognised during the period / year
Derecognised on disposal of investment
$\qquad$
180 $\qquad$
1,730) 607,101
$\qquad$ 620,101

| $\mathbf{3 , 8 2 8 , 4 2 6}$ | $4,935,576$ |
| :---: | ---: |
| - | 17,300 |
| - | 12,639 |
| $\mathbf{1 4 , 8 3 4}$ | - |
| - | $(116,305)$ |
| $\mathbf{3 , 8 4 3 , 2 6 0}$ |  |
| $(232,626)$ |  |
| $\mathbf{( 6 6 5 , 4 5 0})$ |  |
| $\mathbf{3 , 1 7 7 , 8 1 0}$ |  |


| 55 | 55 |  |
| ---: | ---: | ---: |
| $\mathbf{6 0 7 , 1 0 1}$ |  | 620,101 |
| $\mathbf{2 , 9 4 1}$ | 3,677 |  |
|  |  | 623,833 |




| 154,980 |  | - |
| :---: | :---: | :---: |
| - |  | 154,980 |
| $(3,250)$ |  | - |
|  |  |  |

$\square$

| Un-Audited December 31, 2011 (Rupees | Audited June 30, 201 usand) |
| :---: | :---: |
| $\begin{aligned} & 3,782 \\ & (841) \end{aligned}$ | $\begin{aligned} & 3,782 \\ & (105) \end{aligned}$ |
| 2,941 | 3,677 |

### 11.3.1 Cumulative fair value loss

Opening balance
Fair value loss during the period / year

| 105 |  |  |
| ---: | ---: | ---: |
| $\mathbf{7 3 6}$ |  |  |
|  |  | 3 |
|  |  | 102 |

## 12. Stock-in-trade

Work-in-process

- Pace Towers
- Pace Circle

Shops and houses
Woodland plots
Stores inventory

## 13. Operating Segments

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, is a committee comprising of the Chief Executive Officer, Group Director Finance, Chief Operating Officer and the Chief Financial Officer.
Management monitors the operating results of its business segments separately for the purpose of making decisions about resource allocation and performance assessment. Operating segments are reported in a manner consistent with internal reporting provided to the Chief Operating Decision Maker (CODM). Segment performance is generally evaluated based on certain key performance indicators including business volume, gross profit and reduction in operating costs.

Segment results and assets include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. CODM assesses the performance of the operating segments based on a measure of gross profit and segment assets. Unallocated items include corporate assets and liabilities.

The Management has determined the operating segments based on the reports reviewed by the CODM that are used to make strategic and business decisions.
13.1 For management purposes, the activities of the Company are organised into business units based on the nature of activities:
(a) Real Estate

This segment relates to the sale of land, condominiums, shops/counters and villas. This also includes sale of Pace Woodlands and Model Town Extension on completed of project basis and sale of Pace Towers on percentage of completion basis.

## (b) Investment Properties

The segment relates to the properties held to earn rentals or for capital appreciation or for both.

## (c) Others

Businesses that individually do not meet the criteria of a reportable segment as per IFRS - 8, "Operating Segments".

| （L20＇t 129 | （694＇8L1＇） | （L29＇999） | （L8t＇ 199 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $18 t ' 8 \varepsilon$ ¢ | （z＜L） | เ2900t | （29r） |  |  |  |  |  |  |  |  |  |  |  |  |  | чояехе」 |
| （886＇z18） | （L20 $88.8 L^{\prime}$ ） | （zてて＇902） | （sL6＇099） |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| （1t1＇t） | （208＇s9） | （เロ1＇t） | （8เて＇z¢） |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| （06s＇6\％） | （s68＇ 28 ） | （62z＇991） | （908＇81） |  |  |  |  |  |  |  |  |  |  |  |  |  | S\＄500 әวueu！ |
| L＇th | 98t＇zz | 946 ＇1 | 880 ＇\＆ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| （209＇98） | （688＇00t） | （686＇92） | （L61＇99） |  |  |  |  |  |  |  |  |  |  |  |  |  | sesuraxa fulives |
| （ 668188$)$ | （9ts ${ }^{\text {c } 292)}$ | （688＇0ヶt） | （ 208 ＇ 498 ） | $20 t$＇88 | （ztt＇tr） | （998＇t） | （028＇Et） | （ 6889998$)$ | （ + z＇t 129 ） | （869＇698） | （s90＇88） | （886＇86） | （098＇ts） | （s¢88＇66） | （ $\left.\angle 28^{\prime} 08\right)$ |  | sınsea „ueubes |
| （009＇6\％8） | （Ost＇s99） | （009＇6¢8） | （St6＇9z） | ． | － |  |  | （009＇6\％8） | （ost＇g99） | （009＇6¢8） | （\＄＋6＇9＜） | － | － | － |  |  | кนәдолд ұиәшłsəли！эо әпре лие и！эөбиечо |
| （ $\left.26 L^{\prime} \times 8\right)$ | （960＇zou） | （6zz＇tr1） | （L9808） | $2 t+88$ | （ztr＇t） | （998＇t） | （0＜8＇$¢$ t） | （ 68 ＇ 21$)$ | （ 66 ＇s＇${ }^{\text {g }}$ | （860＇02） | （0ㄴ＇9） | （866＇86） | （098＇ts） | （s¢8＇66） | （ $228^{\circ} 08$ ） |  | ITyod／（sool）ssoup |
| （692＇เடと） | （999＇Lsı） | （\＆tて＇く） | （t20＇g9） | （881＇ts） | （9ャع＇LI） | （68t＇9z） | （906＇t8） | （e¢＇zsヶ） | （996＇9） | 10t＇s | （26601） | （88て＇š） | （tsc＇6r） | （soz＇9） | 6 6て＇z |  |  |
| 2L6＇\＆b | 69＇ss | （986＇88） | （889＇9） | о¢9＇z8 | ＋06\％ 62 | ¢81＇sz | 9¢s＇t | 2ı0＇s¢ | 121＊ | （66t＇gz） | 288＇t | （029＇\＆） | （90¢＇s¢） | （029＇88） | （901＇89） | เて＇¢ャ ө๐い | səles |
| 0102 | ${ }^{1} \mathbf{0}$ | 0102 | ${ }^{1} \mathbf{0}$ | 0102 | ${ }^{1} \mathbf{1}$ | 0102 |  | 0102 | ${ }_{102}$ |  | ног | 0102 |  | 0102 |  |  |  |
| ＇Lع лəqயəวəด pəpuə sцłuou X！S |  | ＇เع деqшәәョа рәрие дәцепо |  | ${ }_{\text {coper }}^{\text {cepae }}$ | цшәэа syưow $\times$｜S | ＇เع ләqயəəәด pəpuә 」әцле |  | ＇iع 保 | щәәа ，thou x：S | ＇เع деqшәэәа рәрие дәцепо |  | ＇เع ләqسəәəด pəpuə sцłuou x！S |  | ＇เ\＆деquәәョа рәрия ләиепо |  |  |  |

## 14. Other operating expenses

This represents exchange loss on translation of foreign currency convertible bonds.


## Quarter ended <br> nber 31, <br> Half year ended

December 31, December 31, December 31, December 31,

## 16. Loss per share

### 16.1 Basic loss per share

| Loss for the period (Rupees in thousand) | $(561,437)$ | $(565,621)$ | $(1,178,759)$ | $(674,507)$ |
| :--- | :---: | :---: | :---: | :---: |
| Weighted average number of ordinary |  |  |  |  |
| shares (Number) | 278,877 | 278,877 | 278,877 | 278,877 |
| Loss per share (Rupees) | $(2.01)$ | $(2.03)$ |  |  |

### 16.2 Diluted loss per share

The dilution effect on basic loss per share is due to conversion option on foreign currency convertible bond. The basic weighted average number of shares have been adjusted for conversion option available to bondholders.

|  | Quarter ended |  | Half year ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \hline \text { December 31, } \\ & 2011 \end{aligned}$ | $\begin{gathered} \hline \text { December 31, } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2011 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |
| Loss for the period (Rupees in thousand) | $(561,437)$ | $(565,621)$ | $(1,178,759)$ | $(674,507)$ |
| Markup on foreign currency convertible bonds (Rupees in thousand) | 21,910 | 13,098 | 42,049 | 25,320 |
| Exchange loss (Rupees in thousand) | 35,324 | 2,692 | 55,302 | 2,692 |
| Loss used to determine diluted loss per share | (504,203) | (549,831) | $(1,081,408)$ | $(646,495)$ |
| Weighted average number of ordinary shares (Number) | 278,877 | 278,877 | 278,877 | 278,877 |
| Assumed conversion of convertible bonds into ordinary shares (Number) | 64,607 | 60,364 | 63,341 | 59,987 |
| Weighted average number of shares for diluted loss per share (Number) | 343,484 | 339,241 | 342,218 | 338,864 |
| Loss per share - diluted (Rupees) | (1.47) | (1.62) | (3.16) | (1.91) |
| Restricted to basic loss per share in case of anti-dilution (Rupees) | (2.01) | (2.03) | (4.23) | (2.42) |

The effect of the conversion of foreign currency convertible bonds into ordinary shares is anti-dilutive for the current period, accordingly the diluted loss per share has been restricted to the basic loss per share

| Half year ended |
| :---: |
| December 31, |
| $2011 \quad 2010$ |
| (Rupees in thousand) |

## 17. Cash used in operation

Loss before tax

- Depreciation on property, plant and equipment

Depreciation on asset
Depreciation on assets subject to finance leas

- Amortisation on intangible assets

Amortisation of deferred income

- Gain on sale of property, plant and equipment
- Loss on sale of investment property
- Markup income
- Changes in fair value of investment property
- Finance costs
- Exchange loss on foreign currency convertible bonds
- Provision for doubtful receivables
- Advances written off
- Provision for gratuity and leave encashment


## Loss before working capital changes

Effect on cash flow due to working capital changes

- (Increase) / decrease in stock-in-trade
- Decrease in trade debts
- Decrease / (increase) in advance against purchase of property
- Decrease / (increase) in advances, deposits
prepayments and other receivables
- Increase in creditors, accrued and other liabilities

| $(\mathbf{1 , 1 7 8 , 0 4 7 )}$ | $(812,988)$ |
| ---: | ---: |
|  |  |
| $\mathbf{1 1 , 0 6 1}$ | 19,153 |
| $\mathbf{1 0 , 3 5 2}$ | 11,011 |
| $\mathbf{2 7 8}$ | 282 |
| $\mathbf{( 9 , 5 8 3})$ | $(9,583)$ |
| $\mathbf{( 1 , 9 3 5 )}$ | $(1,639)$ |
| - | 230,880 |
| $\mathbf{( 5 1 3 )}$ | $(2,088)$ |
| $\mathbf{6 6 5 , 4 5 0}$ | 115,370 |
| $\mathbf{2 3 7}, \mathbf{3 9 5}$ | 249,590 |
| $\mathbf{5 5 , 3 0 2}$ | 4,141 |
| $\mathbf{5 7 , 6 5 8}$ | 23,650 |
| $\mathbf{2 , 5 0 9}$ | - |
| $\mathbf{4 , 5 7 5}$ | 3,905 |
| $\mathbf{( 1 4 5 , 4 9 8 )}$ |  |
|  |  |
|  |  |
|  |  |


| $\mathbf{( 5 , 4 0 0 )}$ |  |
| :---: | :---: |
| $\mathbf{1 1 8 , 7 8 2}$ |  |
| - | 52,451 <br> 91,465 <br>  <br> $\mathbf{2 1 , 0 7 1}$ <br> $\mathbf{2 2 , 7 6 4}$$33,389)$ <br>  $\mathbf{3 , 7 9 0 )}$ |
| 5,958 |  |

157,217 11,719

112,695

## 18. Date of authorization for issue

This condensed interim financial information was authorised for issue on February 25, 2012 by the Board of Directors of the Company
19. Corresponding figures

In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', the condensed interim balance sheet and condensed interim statement of changes in equity have been compared with the balances of annual audited financial statements of preceding financial year, whereas, the condensed interim profit and loss account, condensed interim statement of comprehensive income and condensed interim cash flow statement have been compared with the balances of comparable period of immediately preceding financial year.

Corresponding figures have been re-arranged, wherever necessary, for the purposes of comparison. However, no significant re-arrangement have been made

## PACE (PAKISTAN) GROUP

CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION (Un-Audited)

FOR THE HALF YEAR ENDED
DECEMBER 31, 2011

## DIRECTORS' REPORT

The Board of Directors of Pace (Pakistan) Limited ("the Group") take pleasure in presenting to its shareholders the reviewed consolidated condensed interim financial information of the Group (un-audited) for the quarter and half year ended December 31, 2011

## Operating Results

The political instability and economic slump in the country has lead to a bearish trend in the real estate sector affecting the selling prices and margin. The Group witnessed a total sale of Rupees 55.6 million during the half year as compared to sales of Rupees 143.9 million during the previous half year. Major decrease in gross margin is primarily due to the fact that properties sold were already carried at fair value in the books and sale of these properties resulted in realization of previously unrealized gain rather than having direct positive effect on gross margins. Increase in administrative expenses is primarily due to the addition of expenses of newly operational wing of Model Town Extension Mall for which discount on service charges has also been given to make it operationally successful. Shortage of power supply along with drastic increase in electricity and fuel prices has contributed a major part towards increase in expenditure. Increase in other income is mainly due to the increase in advertisement income, service charges and licensee income

Un-audited results for the quarter and of half year ended December 31, 2011, with respective corresponding periods, are as under:

Rupees in ${ }^{\prime} 000$ ’

|  | For the 2nd Quarter |  | Rupees in '000 Cumulative |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Oct-Dec | Oct-Dec | Jul-Dec | Jul-Dec |
|  | 2011 | 2010 | 2011 | 2010 |
| Gross Loss | $(80,625)$ | $(112,042)$ | $(104,745)$ | $(79,058)$ |
| Decrease in fair value of investment property | $(276,945)$ | $(303,771)$ | $(665,450)$ | $(303,771)$ |
| Other operating income | 13,176 | 12,411 | 24,305 | 16,137 |
| Net Loss before tax | $(569,619)$ | $(760,767)$ | $(1,216,106)$ | $(882,904)$ |
| Loss per share - basic (Rupees) | (2.04) | (2.20) | (4.35) | (2.63) |
| Loss per share - diluted (Rupees) | (2.04) | (1.66) | (4.35) | (2.09) |

Due to liquidity issues, the Group has not been able to fulfill its commitments to the financial institutions and amount payable to financial institutions is currently in overdue status. However, the management is in process of rescheduling its financial obligations with financial institutions which is expected to be completed in due course

## General

The Board of Directors also wishes to express its gratefulness to the shareholders for their continued support and to all their employees for their ongoing dedication and commitment to the Group.

## PACE (PAKISTAN) GROUP <br> CONSOLIDATED CONDENSED INTERIM BALANCE SHEET (UN-AUDITED) AS AT DECEMBER 31, 2011

## CURRENT LIABILITIES

Deferred income
Current portion of long term liabilities
Short term finances - secured
Creditors, accrued and other liabilities


CONTINGENCIES AND COMMITMENTS

## EQUITY AND LIABILITIES

| Notes | December <br> 31,2011 |
| :--- | :---: |
|  | June <br> (Rupees in <br> thousand) |

## SHARE CAPITAL AND RESERVES

Authorised capital
600,000,000 (June 2011: 600,000,000) ordinary shares of Rs 10 each

| 6,000,000 | 6,000,000 |
| :---: | :---: |
| 2,788,766 | 2,788,766 |
| 543,333 | 651,379 |
| 457,909 | 1,671,644 |
| 3,790,008 | 5,111,789 |
| $(15,515)$ | $(15,514)$ |
| 3,774,493 | 5,096,275 |

## NON-CURRENT LIABILITIES

## Long term finances

-Secured
-Unsecured
Redeemable capital - secured (non-participatory) Liabilities against assets subject to finance lease Foreign currency convertible bonds - unsecured Deferred liabilities
Advances against sale of property


December
June
Notes 31, 2011 $\quad$ 30, 2011

Issued, subscribed and paid up capital
278,876,604 (June 2011: 278,876,604) ordinary shares of Rs 10 each
Reserves
Unappropriated profit
NON-CONTROLLING INTEREST


The annexed notes 1 to 20 form an integral part of this consolidated condensed interim financia information.

## Lahore

February 25, 2012

## ASSETS

## NON-CURRENT ASSETS

Property, plant and equipment
Assets subject to finance lease
Capital work-in-progress
Investment property
Intangible assets
Investments
Long term advances and deposits
Advance against purchase of
property - unsecured
Deferred taxation

## CURRENT ASSETS

## Stock-in-trade

Trade debts - unsecured
Advances, deposits, prepayments and
other receivables
Cash and bank balances

PACE (PAKISTAN) GROUP
CONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)
FOR THE QUARTER AND HALF YEAR ENDED DECEMBER 31, 2011


The annexed notes 1 to 20 form an integral part of this consolidated condensed interim financial information.

## PACE (PAKISTAN) GROUP

CONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED)
FOR THE HALF YEAR ENDED DECEMBER 31, 2011

\author{

|  | Half year ended |  |
| :---: | :---: | :---: |
| Note | December 31, |  |
| 2011 | December 31, |  |
|  | (Rupees in thousand) |  |

}

Cash flows from operating activities

| Cash generated from / (used in) operations | 17 | $\mathbf{1 1 , 7 7 3}$ | $(36,834)$ |
| :--- | ---: | ---: | ---: |
| Net increase in advances against sale of property |  | $\mathbf{2 1 , 7 5 8}$ | 21,956 |
| Finance cost paid | $(3,937)$ | $(192,432)$ |  |
| Gratuity and leave encashment paid | $\mathbf{( 5 , 0 7 9 )}$ | $(1,487)$ |  |
| Taxes paid | $\mathbf{( 5 , 7 2 7 )}$ | $(4,950)$ |  |
| Net cash generated from / (used in) operating activities | $\mathbf{1 8 , 7 8 8}$ | $(213,747)$ |  |

Cash flows from investing activities

Purchase of property, plant and equipment
Proceeds from sale of property, plant and equipment
Proceeds from sale of investment property
Decrease in long term advances and deposits
Proceeds from disposal of investment
Markup received
Net cash generated from investing activities


Cash flows from financing activities

Long term finances - net
Short term borrowing
Repayment of finance lease liabilities
Net cash (used in) / generated from financing activities

Net decrease in cash and cash equivalents
Cash and cash equivalents at beginning of the period
Cash and cash equivalents at the end of the period
The annexed notes 1 to 20 form an integral part of this consolidated condensed interim financial information.
PACE (PAKISTAN) GROUP
CONSOLIDATED CONDENS CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE HALF YEAR ENDED DECEMBER 31, 2011

 The annexed notes 1 to 20 form an integral part of this consolidated condensed interim financial information.

## PACE (PAKISTAN) GROUP

NOTES TO AND FORMING PART OF THE CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION FOR THE QUARTER AND HALF YEAR ENDED DECEMBER 31, 2011 (UN-AUDITED)

## 1. Legal status and nature of business

1.1 Constitution and ownership

The consolidated condensed financial information of the Pace (Pakistan) Group comprise of the financial statements of:

## Pace (Pakistan) Limited

Pace (Pakistan) Limited (the holding company) is a public limited company incorporated in Pakistan and listed on Karachi and Lahore Stock Exchanges. The object of the Company is to build, acquire, manage and sell condominiums, departmental stores, shopping plazas, super markets, utility stores, housing societies and to carry out commercial, industrial and other related activities in and out of Pakistan.

## Pace Gujrat (Private) Limited

Pace Gujrat (Private) Limited (a subsidiary) was incorporated on July 8, 2005 as a private limited company under Companies Ordinance, 1984. The object of the company is to acquire by purchase or otherwise land and plots and to sell or construct, lease, hire and manage buildings, shopping malls, super markets, utility stores, plazas, shopping arcades etc. It is a wholly owned company of Pace (Pakistan) Limited.

## Pace Woodlands (Private) Limited

Pace Woodlands (Private) Limited (a subsidiary) was incorporated on July 27, 2004 as a private limited company under Companies Ordinance, 1984. The object of the company is to acquire by purchase or otherwise land and plots and to sell or construct, lease, hire and manage buildings, shopping malls, super markets, utility stores, plazas, shopping arcades etc.
1.2 Activities of the Group

The object of the group is to build, acquire, manage and sell condominiums, departmental stores, shopping plazas, super markets, utility stores, housing societies and to carry out commercial, industrial and other related activities in and out of Pakistan.

### 1.3 Going concern assumption

During the period, the Group has incurred a loss of Rs $1,213.735$ million (year ended June 30, 2011: Rs $2,557.139$ million). As at the reporting date, the current liabilities of the Group have exceeded its current assets by Rs 828.077 million and the reserves of the Group have been significantly depleted. The Group has not been able to meet various obligations towards its lenders, including repayment of principal and markup thereon in respect of its long term borrowings. As a consequence, the Group has also been unable to realize its existing receivables from customers and facing difficulties in sale of its inventory, being principally encumbered against borrowings from lenders of long term financing. These conditions raise significant doubts on the Group's ability to continue as a going concern.

The ability of the Group to continue as a going concern is dependent upon the ability of the Group to restructure its long term borrowings on account of relaxation in terms of repayment as well as its
ability to generate liquid funds from realization of its receivables and inventory. In view of the above, the Group has requested its lenders, on bilateral as well as consortium basis, for restructuring of borrowings and while, no formal agreements have been reached, the management considers that it is in the advance stages of negotiations with its lenders and feels confident that the lenders will agree to its proposals for restructuring seeking relaxation in payment terms, in addition to the following salient features:

- Partial settlement of principal amount against properties of the Group on market value and adjustment of markup through receivables of sold shops; and

Swap of collateral given to the providers of Redeemable Capital (note 6) with that given to the syndicate finance lenders (note 5). This shall entail transfer of encumbrance over the Pace Towers (currently under construction) to syndicate finance lenders against that on the fully developed properties in Model Town, Lahore and Gujranwala to the providers of Redeemable Capital.

The above restructuring is expected to be augmented by other actions of the management of the Group for improving operational efficiency of its projects, which include changes in the mechanism for reimbursement of service charges, reduction of cost and enhancement of operational revenues.

The management of the Group is confident that the above actions and steps shall enable the Group to realize its existing receivables, aid the sale of inventory from the completed projects referred above and utilize the resultant liquidity for completion and sale of its 'Pace Towers' Project.

The consolidated condensed interim financial information has been prepared on a going concern basis based on the management's expectations that:

- the Group will be able to obtain relaxations from its lenders as highlighted above, and
- the Group will be able to readily realize its receivables and inventory and be able to utilize the resultant liquidity for completion and sale of the 'Pace Towers' Project.

The consolidated condensed interim financial information consequently, does not include any adjustment relating to the realization of its assets and liquidation of liabilities that might be necessary should the Group be unable to continue as a going concern.

## 2. Statement of compliance

This consolidated condensed interim financial information is unaudited and has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 - 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed. The figures for the half year ended December 31, 2011 have, however, been subjected to limited scope review by the auditors as required by the Code of Corporate Governance. This consolidated condensed interim financial information does not include all the information required for annual financial statements and therefore should be read in conjunction with the annual financial statements for the year ended June 30, 2011

## 3. Significant accounting policies

Except as described below, the accounting policies adopted for the preparation of these consolidated condensed interim financial information are the same as those applied in the preparation of preceding annual published financial statements of the Group for the year ended June 30, 2011.
3.1 Initial application of standards, amendments or an interpretation to existing standards

The following amendments to existing standards have been published that are applicable to the Group's financial information covering annual periods, beginning on or after the following dates:
3.1.1 Standards, amendments to published standards and interpretations that are effective in 2011 and are applicable to the Group

## Standards or Interpretation

- IAS 24 (revised) - Related party disclosures
- IFRS 7 (amendment) - Disclosures on de-recognition

Effective date (accounting periods
beginning on or after)
July 01, 2011
July 01, 2011
3.1.2 Standards, amendments and interpretations to existing standards effective in 2011 that are not relevant to the Group

## Standards or Interpretation

## Effective date (accounting periods

 beginning on or after)- IFRS 1 - First time adoption on fixed dates and hyperinflation IFRIC 14 - Prepayments of a minimum funding requirement

July 01, 2011
July 01, 2011
3.1.3 Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Group

## Standards or Interpretation

Effective date (accounting periods beginning on or after)

IAS 1 (amendments)

- IAS 12 - Income taxes
- IAS 19 (revised 2011) - Employee benefits
- IAS 27 (revised 2011) - Separate financial statements IAS 28 (revised 2011) - Associates and joint ventures - IFRS 9 - Financial instruments
- IFRS 10 - Consolidated financial statements

IFRS 11 - Joint arrangements
IFRS 12 - Disclosures of interests in other entities

- IFRS 13 - Fair value measurement

July 01, 2012
January 01, 2012
January 01, 2013
January 01, 2013
January 01, 2013
January 01, 2013
January 01, 2013
January 01, 2013
January 01, 2013
January 01, 2013
4. Taxation

The provision for taxation for the half year ended December 31, 2011 has been made on an estimated basis.

| Un-Audited | Audited |
| :---: | :---: |
| December | June |
| 31, 2011 | 30,2011 |
| (Rupees in thousand) |  |

5. Long term finances - secured

Opening balance
Add: Term finance obtained
Less: Repayment during the period / year
Less: Current portion shown under current liabilities - note 5.1

| $\begin{array}{r} 827,422 \\ \hline \end{array}$ | $\begin{gathered} 836,563 \\ 40,000 \end{gathered}$ |
| :---: | :---: |
| 827,422 | 876,563 |
| 54,200 | 49,141 |
| 778,859 | 827,422 |
| 773,222 | 599,422 |
| - | 233,637 |

5.1 The aggregate current portion of Rs 773.222 million includes principal instalments aggregating to Rs 264 million, which, under the terms of loan agreements were due for repayment in period subsequent to December 31, 2012. However, as the Group could not repay on a timely basis the instalments due uptil the half year ended December 31, 2011 and is not compliant with certain debt covenants, which
represents a breach of the respective agreements, therefore these loans have been classified as a current liability under the guidance contained in IAS 1 "Presentation of financial statements". The Group is in negotiation with lenders for relaxation in payment terms and certain other covenants. The banks have not demanded any early repayment nor have levied any penalties.

| Un-Audited | Audited |
| :---: | :---: |
| December | June |
| 31, 2011 | 30, 2011 |
| (Rupees in thousand) |  |

6. Redeemable capital - secured (non-participatory)

Opening balance
Less: Redeemed during the period / year
Less: Current portion shown under current liabilities - note 6.1
6.1 The aggregate current portion of Rs $1,498.200$ million includes principal instalments aggregating to Rs $1,347.800$ million, which, under the terms of loan agreements were due for repayment in period subsequent to December 31, 2012. However, as the Group could not repay on a timely basis the instalments due uptil the half year ended December 31, 2011 and is not compliant with certain debt covenants, which represents a breach of the respective agreement, therefore the entire outstanding amount has been classified as a current liability under the guidance contained in IAS 1 "Presentation of financial statements". The Group is in negotiation with lenders for relaxation in payment terms and certain other covenants. TFC holders have not demanded any early repayment nor have levied any penalties.

| Un-Audited | Audited |
| :---: | :---: |
| December | June |
| 31, 2011 | 30, 2011 |
| (Rupees in thousand) |  |

7. Foreign currency convertible bonds - unsecured
(Rupees in thousand)

Opening balance
Markup accrued for the period / year
Markup paid during the period / year Exchange loss for the period / year

Less: Current portion shown under current liabilities
note 7.1

| 1,254,643 | 1,181,561 |
| :---: | :---: |
| 42,049 | 78,073 |
| 1,296,692 | 1,259,634 |
| - | $(11,490)$ |
| 55,302 | 6,499 |
| 1,351,994 | 1,254,643 |
| 1,351,994 | 6,076 |
| - | 1,248,567 |

7.1 The aggregate current portion of Rs $1,351.994$ million includes accreted principal amount of Rs $1,338.832$ million, which, under the terms of foreign currency convertible bonds was due for repayment in period subsequent to December 31, 2012. However, as the Group could not repay on a timely basis the coupon payments due uptil the half year ended December 31, 2011 and is not compliant with certain debt covenants, which represents a breach of the respective agreement, therefore the entire outstanding amount has been disclosed as a current liability under the guidance contained in IAS 1 "Presentation of financial statements".
8. Contingencies and commitments

### 8.1 Contingencies

(i) Claims against the Group not acknowledged as debts Rs 21.644 million (June 30, 2011: Rs 21.644 million).
(ii) Corporate guarantee on behalf of Pace Barka Properties Limited, a related party, in favour of The Bank of Punjab, amounting to Rs 900 million (June 30, 2011: Rs 900 million) as per the approval of shareholders through the special resolution dated July 29, 2006.
(iii) The Group entered into an agreement with Worldcall Telecom Limited (WTL) for Rs. 12.138 million (June 30, 2011: Rs. 12.138 million) to provide dark optical fibre services (installation and maintenance) for a period of twenty years on the existing WTL metro optical fibre network.
8.2 Commitments
(i) Contract for purchase of properties from Pace Barka Properties Limited, amounting to Rs 301.708 (June 30, 2011: Rs 301.708)
(ii) The amount of future payments under operating leases and the periods in which these payments will become due are as follows:

## Not later than one year

Later than one year and not later than five years Later than five years

## 9. Property, plant and equipment

Opening book value
Add: Additions during the period / yea
Add: Transfers from assets subject to
finance lease (at book value)

Less: Disposals during the period / year (at book value)
Less: Transfer to inventory during the period / year
(at book value)

Less: Transfer to investment property during the period / year (at book value)
Less: Depreciation charged during the period / year
Closing book value
9.1 Following is the detail of additions during the period / year:

Electrical equipment
Computers
Vehicles

## 10. Investment property

Opening fair value
Add: Additions to cost during the period / year

- Direct additions

Transfer from stock-in-trade

- Transfer from fixed assets

Transfer to stock in trade
Disposals of investment property
Closing value before revaluation
Add: Fair value loss recognised during the period / year
Closing value after revaluation

| Un-Audited | Audited |
| ---: | ---: |
| December | June |
| 31, 2011 | 30, 2011 |
| (Rupees in thousand) |  |
|  |  |
|  |  |
| $\mathbf{6 , 3 0 0}$ | 7,326 |
| $\mathbf{2 9 , 1 3 8}$ | 38,129 |
| $\mathbf{7 6 5 , 9 1 2}$ | 25,689 |
| $\mathbf{8 0 1 , 3 5 0}$ |  |




14. Other operating expenses

This represents exchange loss on translation of foreign currency convertible bonds.

| Half year ended |
| :---: |
| December 31, |
| $2011 \quad 2010$ |
| (Rupees in thousand) |

15. Transactions with related parties

Relationship with the Company Nature of transaction

| i. Associates | Purchase of goods \& services | 2,597 | 7,749 |
| :---: | :---: | :---: | :---: |
|  | Sale of goods and services | 3,630 | 3,300 |
|  | Advance against purchase of property | - | 36,127 |
|  | Mark up income | 1,389 | 1,389 |
|  | Guarantee commission income | 750 | 750 |
|  | Disposal of vehicle | - | 2,824 |
| ii. Directors and key management personnel | Salaries and other employee benefits | ts 7,234 | 11,387 |
|  | Advances | - | 2,232 |
|  | Proceeds from sale of investment | 13,000 | - |
| iii. Post employment benefit plan | Expense charged in respect of benefit plans | 4,575 | 3,905 |
|  |  | Un-Audited December | Audited June |
|  |  | 31, 2011 | 30, 2011 |
| Period end balances |  |  |  |
| Receivable from related parties |  |  | 906,786 | 931,584 |


| Quarter ended |  |  | Half year ended |  |
| :---: | :---: | :---: | :---: | :---: |
| December 31, | December 31, |  | December 31, | December 31, |
| 2011 | 2010 |  | 2011 | 2010 |

16. Loss per share
16.1 Basic loss per share

| Loss for the period (Rupees in thousand) | $(570,081)$ | $(613,493)$ | $(1,213,735)$ | $(733,707)$ |
| :---: | :---: | :---: | :---: | :---: |
| Weighted average number of ordinary |  |  |  |  |
| shares (Number) | 278,877 | 278,877 | 278,877 | 278,877 |
| Loss per share (Rupees) | (2.04) | (2.20) | (4.35) | (2.63) |

16.2 Diluted loss per share

The dilution effect on basic loss per share is due to conversion option on foreign currency convertible bond. The basic weighted average number of shares have been adjusted for conversion option available to bondholders.

|  | Quarter ended |  | Half year ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { December 31, } \\ 2011 \end{gathered}$ | $\begin{gathered} \hline \text { December 31, } \\ 2010 \end{gathered}$ | $\begin{gathered} \hline \text { December 31, } \\ 2011 \end{gathered}$ | $\begin{gathered} \hline \text { December 31, } \\ 2010 \end{gathered}$ |
| Loss for the period (Rupees in thousand) | $(570,081)$ | $(613,493)$ | $(1,213,735)$ | $(733,707)$ |
| Markup on foreign currency convertible bonds (Rupees in thousand) | 21,910 | 13,098 | 42,049 | 25,320 |
| Exchange loss (Rupees in thousand) | 35,324 | 2,692 | 55,302 | 2,692 |
| Loss used to determine diluted loss per share | $(512,847)$ | $(597,703)$ | $(1,116,384)$ | $(705,695)$ |
| Weighted average number of ordinary shares (Number) | 278,877 | 278,877 | 278,877 | 278,877 |
| Assumed conversion of convertible bonds into ordinary shares (Number) | 64,607 | 60,364 | 63,341 | 59,987 |
| Weighted average number of shares for diluted loss per share (Number) | 343,484 | 339,241 | 342,218 | 338,864 |
| Loss per share - diluted (Rupees) | (1.49) | (1.76) | (3.26) | (2.08) |
| Restricted to basic loss per share in case of anti-dilution (Rupees) | (2.04) | (2.20) | (4.35) | (2.63) |

(2.04)
(2.20)
4.35) (2.63)

The effect of the conversion of foreign currency convertible bonds into ordinary shares is anti-dilutive for the current period, accordingly the diluted loss per share has been restricted to the basic loss per share

Half year ended

| December 31, | December 31, |
| :---: | :---: |
| 2011 | 2010 |
|  |  |

## 17. Cash used in operations

## Loss before tax <br> Adjustments for:

- Depreciation on property, plant and equipment
- Depreciation on assets subject to finance lease
- Amortisation on intangible assets
- Amortisation of deferred income
- Gain on sale of property, plant and equipment
- Loss on sale of investment property
- Markup income
- Changes in fair value of investment property
- Finance costs
- Exchange loss on foreign currency convertible bonds
- Provision for doubtful receivables
- Advances written off
- Provision for gratuity and leave encashment
- Share of loss from associates

Loss before working capital changes
Effect on cash flow due to working capital changes

- (Increase) / decrease in stock-in-trade
- Decrease in trade debts
- Decrease / (increase) in advance against purchase of property
- Decrease / (increase) in advances, deposits
prepayments and other receivables
- Increase / (decrease) in creditors, accrued and other liabilities

| $(\mathbf{1 , 2 1 6 , 1 0 6})$ | $(882,904)$ |
| ---: | ---: |
| $\mathbf{1 1 , 0 6 1}$ | 19,153 |
| $\mathbf{1 0 , 3 5 2}$ | 11,011 |
| $\mathbf{2 7 8}$ | 282 |
| $\mathbf{( 9 , 5 8 3})$ | $(9,583)$ |
| $(1,935)$ | $(1,639)$ |
| - | - |
| $\mathbf{( 5 1 3 )}$ | $(2,088)$ |
| $\mathbf{6 6 5 , 4 5 0}$ | 303,771 |
| $\mathbf{2 3 7}, 559$ | 255,129 |
| $\mathbf{5 5 , 3 0 2}$ | 4,141 |
| $\mathbf{5 7 , 6 5 8}$ | 23,650 |
| $\mathbf{2 , 5 0 9}$ | - |
| $\mathbf{4 , 5 7 5}$ | 3,905 |
| $\mathbf{3 6}, \mathbf{7 9 8}$ | 120,340 |
| $\mathbf{( 1 4 6 , 5 9 5 )}$ |  |


| $(2,751)$ | 52,451 |
| :---: | :---: |
| 118,782 | 110,347 |
| - | $(33,389)$ |
| 19,682 | $(3,790)$ |
| 22,655 | $(7,621)$ |

18. Detail of subsidiaries

| Name of the Subsidiary | Accounting <br> period end | Percentage <br> of holding | Country of <br> Incorporation |
| :--- | :---: | :---: | :---: |
| Pace Woodlands (Private) Limited | $31-$ Dec-11 | $52 \%$ | Pakistan |
| Pace Gujrat (Private) Limited | $31-$ Dec-11 | $100 \%$ | Pakistan |

19. Date of authorization for issue

This consolidated condensed interim financial information was authorised for issue on February 25, 2012 by the Board of Directors of the Group.

## 20. Corresponding figures

In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', the consolidated condensed interim balance sheet and consolidated condensed interim statement of changes in equity have been compared with the balances of annual audited financial statements of preceding financial year, whereas, the consolidated condensed interim profit and loss account, consolidated condensed interim statement of comprehensive income and consolidated condensed interim cash flow statement have been compared with the balances of comparable period of immediately preceding financial year.

Corresponding figures have been re-arranged, wherever necessary, for the purposes of comparison. However, no significant re-arrangement have been made.

