## PACE (PAKISTAN) LIMITED

CONDENSED INTERIM FINANCIAL INFORMATION (Un-Audited)

FOR THE HALF YEAR ENDED DECEMBER 31, 2011

# VISION

Our vision is to build a future wherein the Pace Group is a household name across the country and is known worldwide for development and marketing of a fine living as well as shopping environment with highest quality and unmatched value-for-money.

# **OUR PRINCIPLES**

We are a Real Estate Development Company committed to achieving the highest industry standards and personal integrity in dealing with our customers, clients, professionals, employees, and the communities we work in.

# MISSION STATEMENT

Formed in 1992, Pace Pakistan's principal mandate is to acquire, develop, sale and manage real estate assets located in major urban environments where real estate demands have increased sharply due to lifestyle changes.

This increased demand together with the real estate expertise from Pace defines the vision and the road map for the company's future. Pace has and will continue to pursue residential, commercial and mixed-use transactions based on these principles with always an eye on strong community relations and integrity.

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## **COMPANY INFORMATION**

Board of Directors	Sheikh Sulaiman Ahmed Saeed Al-Hoqani (Chairman) Aamna Taseer (Chief Executive Officer) Shehryar Ali Taseer Maheen Ghani Taseer Shehrbano Taseer Jamal Said Al-Ojaili Khaldoon Bin Latif Imran Saeed Chaudhry
Chief Financial Officer	Imran Hafeez
Audit Committee	Shehryar Ali Taseer (Chairman) Maheen Ghani Taseer Shehrbano Taseer
Company Secretary	Shahzad Jawahar
Auditors	A.F. Ferguson & Co. Chartered Accountants
Legal Advisers	M/s Imtiaz Siddique & Associates
Bankers	Allied Bank Limited Al-Baraka Bank (Pakistan) Limited Askari Bank Limited Bank Alfalah Limited Faysal Bank Limited Habib Bank Limited KASB Bank Limited National Bank of Pakistan NIB Bank Limited Silk Bank Limited Soneri Bank Limited Pair Investment Company Limited The Bank of Punjab United Bank Limited
Registrar and Shares Transfer Office	THK Associates (Pvt.) Limited Ground Floor, State Life Building- 3 Dr. Ziauddin Ahmed Road, Karachi 2 (021) 111 000 322
Registered / Head Office	103-C/II, Gulberg-III Lahore, Pakistan 潘 (042) 35757591-4 Fax: (042) 35757590, 35877920

### **DIRECTORS' REPORT**

The Board of Directors of Pace (Pakistan) Limited ("the Company") take pleasure in presenting to its shareholders the reviewed condensed interim financial information of the Company (un-audited) for the quarter and half year ended December 31, 2011.

#### **Operating Results**

The political instability and economic slump in the country has lead to a bearish trend in the real estate sector affecting the selling prices and margin. The Company witnessed a total sale of Rupees 55.6 million during the half year as compared to sales of Rupees 143.9 million during the previous half year. Major decrease in gross margin is primarily due to the fact that properties sold were already carried at fair value in the books and sale of these properties resulted in realization of previously unrealized gain rather than having direct positive effect on gross margins. Increase in administrative expenses is primarily due to the addition of expenses of newly operational wing of Model Town Extension Mall for which discount on service charges has also been given to make it operationally successful. Shortage of power supply along with drastic increase in electricity and fuel prices has contributed a major part towards increase in expenditure. Increase in other income is mainly due to the increase in advertisement income, service charges and licensee income.

Un-audited results for the quarter and of half year ended December 31, 2011, with respective corresponding periods, are as under:

			Rup	ees in '000'
	For the 2	nd Quarter	Cumul	ative
	Oct-Dec	Oct-Dec	Jul-Dec	Jul-Dec
	2011	2010	2011	2010
Gross Loss	(80,357)	(121,229)	(102,096)	(87,797)
Decrease in fair value of				
investment property	(276,945)	(349,600)	(665,450)	(349,600)
Other operating income	13,048	11,946	22,485	14,742
Net Loss before tax	(560,975)	(706,242)	(1,178,047)	(812,988)
Loss per share - basic (Rupees)	(2.01)	(2.03)	(4.23)	(2.42)
Loss per share - diluted (Rupees)	(2.01)	(2.03)	(4.23)	(2.42)

Due to liquidity issues, the Company has not been able to fulfill its commitments to the financial institutions and amount payable to financial institutions is currently in overdue status. However, the management is in process of rescheduling its financial obligations with financial institutions which is expected to be completed in due course.

#### **Board of Directors**

Since the last publication of periodic report for the period ended 30 September 2011, Mr. Shahbaz Ali Taseer, the Director of the Company ceased to hold his office of director in accordance with section 188 (b) of the Companies Ordinance, 1984. The Board of Directors on 3 January 2012 appointed Mrs. Maheen Ghani Taseer as Director on casual vacancy occurred on the Board, due to cessation of office of Director.

#### General

The Board of Directors also wishes to express its gratefulness to the shareholders for their continued support and to all their employees for their ongoing dedication and commitment to the Company.

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For and on behalf of the Board of Directors

Lahore February 25, 2012 Aamna Taseer Chief Executive Officer

# AUDITORS' REPORT TO THE MEMBERS ON REVIEW OF INTERIM FINANCIAL INFORMATION

### Introduction

We have reviewed the accompanying condensed interim balance sheet of Pace (Pakistan) Limited (here-in-after referred to as the "Company") as at December 31, 2011 and the related condensed interim profit and loss account, condensed interim cash flow statement and condensed interim statement of changes in equity and notes to the accounts for the half year then ended (here-in-after referred to as the "interim financial information"). Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial information based on our review. The figures of the condensed interim profit and loss account for the quarters ended December 31, 2011 and 2010 have not been reviewed, as we are required to review only the cumulative figures for the half year ended December 31, 2011.

### **Scope of Review**

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information as of and for the half year ended December 31, 2011 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

### **Emphasis of matter**

We draw attention to note 1.2 to the interim financial information which indicates the company could not meet its obligations in respect of principal and markup repayments on borrowings from lenders. The current liabilities of the Company have exceeded its current assets by Rs 840.875 million and the reserves of the Company have been significantly depleted. These factors, along with other matters as set forth in note 1.2 indicate the existence of a material uncertainty that may cast significant doubt about the company's ability to continue as a going concern. Our report is not qualified in respect of this matter.

### PACE (PAKISTAN) LIMITED CONDENSED INTERIM BALANCE SHEET (UN-AUDITED) AS AT DECEMBER 31, 2011

	Notos	December	June
EQUITY AND LIABILITIES	Notes	31, 2011 (Rupees in 1	30, 2011
		(nupees in	inousanu)
SHARE CAPITAL AND RESERVES			
Authorised capital			
600,000,000 (June 2011: 600,000,000) ordinary			
shares of Rs 10 each		6,000,000	6,000,00
Issued, subscribed and paid up capital			
278,876,604 (June 2011: 278,876,604) ordinary			
shares of Rs 10 each		2,788,766	2,788,76
Reserves		272,424	273,16
Unappropriated profit		164,798	1,343,55
		3,225,988	4,405,48
NON-CURRENT LIABILITIES			
Long term finances - secured	5		228,00
Redeemable capital - secured (non-participatory)	6	-	1,497,60
Liabilities against assets subject to finance lease	Ũ	-	1,89
Foreign currency convertible bonds - unsecured	7	-	1,248,56
Deferred liabilities		32,324	32,82
Advances against sale of property		128,741	112,33
		161,065	3,121,21
CURRENT LIABILITIES			
Deferred income		7.986	17,56
Current portion of long term liabilities		3,660,333	643,36
Short term finances - secured		100,000	100,00
Creditors, accrued and other liabilities		540,209	325,17
	I	4,308,528	1,086,10
CONTINGENCIES AND COMMITMENTS	8		
		7,695,581	8,612,80
The annexed notes 1 to 19 form an integral part of this co	ndensed inte	rim financial inforr	nation.

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Lahore February 25, 2012

### A.F. FERGUSON & CO. CHARTERED ACCOUNTANTS ASAD ALEEM MIRZA

LAHORE

## PACE (PAKISTAN) LIMITED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE QUARTER AND HALF YEAR ENDED DECEMBER 31, 2011

ASSETS	Notes	December 31, 2011 (Rupees in	June 30, 2011 thousand)
NON-CURRENT ASSETS			
Property, plant and equipment Assets subject to finance lease Capital work-in-progress Investment property Intangible assets Investments Long term advances and deposits Advance against purchase of property - unsecured Deferred taxation	9 10 11	403,562 14,907 - 3,177,810 8,530 610,097 13,022 -	516,419 25,259 6,672 3,828,426 8,808 623,833 13,533 662,392
		4,227,928	5,685,342

### CURRENT ASSETS

Stock-in-trade Trade debts - unsecured Advances, deposits, prepayments and	12	2,379,598 842,753	1,618,172 1,019,193
other receivables		212,177	230,742
Cash and bank balances		33,125	59,352
		3.467.653	2,927,459

2,379,598 842,753	1,618,172 1,019,193	
212,177 33,125	230,742 59,352	
3,467,653	2,927,459	

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		Quarter	Quarter ended		ended
		December 31,	December 31,	December 31,	December 31,
	Note	2011	2010	2011	2010
			(Rupees in	thousand)	
Sales	13.2.1	(16,683)	(83,986)	55,569	143,972
Cost of sales	13.2.2	(63,674)	(37,243)	(157,665)	(231,769)
Gross loss		(80,357)	(121,229)	(102,096)	(87,797)
Administrative and selling expenses	6	(66,197)	(76,939)	(140,289)	(136,602)
Other operating income		13,048	11,946	22,485	14,742
Other operating expenses	14	(32,218)	(4,141)	(55,302)	(4,141)
Loss from operations		(165,724)	(190,363)	(275,202)	(213,798)
Finance costs		(118,306)	(166,279)	(237,395)	(249,590)
Changes in fair value of					
investment property		(276,945)	(349,600)	(665,450)	(349,600)
Loss before tax		(560,975)	(706,242)	(1,178,047)	(812,988)
Taxation		(462)	140,621	(712)	138,481
Loss for the period		(561,437)	(565,621)	(1,178,759)	(674,507)
Other comprehensive loss					
Changes in fair value of					
available for sale investment		(1,029)	-	(736)	-
Total comprehensive loss					
for the period		(562,466)	(565,621)	(1,179,495)	(674,507)
Loss per share attributable to					
ordinary shareholders					
- basic (Rupees)	16.1	(2.01)	(2.03)	(4.23)	(2.42)
- diluted (Rupees)	16.2	(2.01)	(2.03)	(4.23)	(2.42)

The annexed notes 1 to 19 form an integral part of this condensed interim financial information.

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DIRECTOR

LAHORE:

CHIEF EXECUTIVE

## PACE (PAKISTAN) LIMITED CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE HALF YEAR ENDED DECEMBER 31, 2011

		Half yea	r ended
	Note	December 31, 2011 (Rupees in	December 31, 2010 <b>thousand)</b>
Cash flows from operating activities			
Cash generated from / (used in) operations	17	11,719	(55,621)
Net increase in advances against sale of property		16,411	21,956
Finance cost paid		(3,073)	(189,618)
Gratuity and leave encashment paid		(5,079)	(1,487)
Taxes paid		(5,727)	(4,950)
Net cash generated from / (used in) operating activ	ities	14,251	(229,720)
Cash flows from investing activities			
Purchase of property, plant and equipment		(1,965)	-
Proceeds from sale of property, plant and equipment		3,899	3,475
Proceeds from sale of investment property		-	86,330
Decrease in long term advances and deposits		511	368
Proceeds from disposal of investment		13,000	-
Markup received		513	2,443
Net cash generated from investing activities		15,958	92,616
Cash flows from financing activities			
Long term finances - net		(54,200)	35,430
Repayment of finance lease liabilities		(2,236)	(11,062)
Net cash (used in) / generated from financing activity	ties	(56,436)	24,368
Net decrease in cash and cash equivalents		(26,227)	(112,736)
Cash and cash equivalents at beginning of the peri	od	59,352	176,651
Cash and cash equivalents at the end of the period		33,125	63,915

The annexed notes 1 to 19 form an integral part of this condensed interim financial information.

						(Bursee in thousand)
	Share Capital	Share Premium	Revaluation reserve for investment property	Reserve for changes in fair value of investments	Un-appropriated profit	Total
Balance as on June 30, 2010 Total comprehensive loss for the half year ended December 31, 2010	2,788,766	273,265	81,097	(3)	3,343,021	6,486,146
Loss for the period					(674,507)	(674,507)
Other comprehensive loss	·	,	,	,		
<b>.</b>		]		]	(674,507)	(674,507)
Transfer of reserve relating to sale of investment property			(81,097)		81,097	
Transactions with owners						
Balance as on December 31, 2010	2,788,766	273,265		(3)	2,749,611	5,811,639
Total comprehensive loss for the half year ended June 30, 2011						
Loss for the period					(1,406,054)	(1,406,054)
Other comprehensive loss				(102)		(102)
Transartions with owners				(102)	(1,406,054)	(1,406,156)
Balance as on June 30, 2011 Total comprehensive loss for the half year	2,788,766	273,265		(GUT)	1,343,557	4,405,483
ended December 31, 2011 Loss for the period					(1,178,759)	(1,178,759)
Other comprehensive loss				(236)		(736)
-				(136)	(1,178,759)	(1,179,495)
Iransactions with owners						
Balance as on December 31, 2011	2,788,766	273,265		(841)	164,798	3,225,988

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CHIEF EXECUTIVE

LAHORE

DIRECTOR

## PACE (PAKISTAN) LIMITED NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE QUARTER AND HALF YEAR ENDED DECEMBER 31, 2011 (UN-AUDITED)

#### 1. The Company and its operations

Pace (Pakistan) Limited ('the Company') is a public limited Company incorporated in Pakistan and listed on Karachi and Lahore Stock Exchanges. The object of the Company is to build, acquire, manage and sell condominiums, departmental stores, shopping plazas, super markets, utility stores, housing societies and to carry out commercial, industrial and other related activities in and out of Pakistan.

#### 1.2 Going concern assumption

During the period, the Company has incurred a loss of Rs 1,178.759 million (year ended June 30, 2011: Rs 2,080.561 million). As at the reporting date, the current liabilities of the Company have exceeded its current assets by Rs 840.875 million and the reserves of the Company have been significantly depleted. The Company has not been able to meet various obligations towards its lenders, including repayment of principal and markup thereon in respect of its long term borrowings. As a consequence, the Company has also been unable to realize its existing receivables from customers and facing difficulties in sale of its inventory, being principally encumbered against borrowings from lenders of long term financing. These conditions raise significant doubts on the Company's ability to continue as a going concern.

The ability of the Company to continue as a going concern is dependent upon the ability of the Company to restructure its long term borrowings on account of relaxation in terms of repayment as well as its ability to generate liquid funds from realization of its receivables and inventory. In view of the above, the Company has requested its lenders, on bilateral as well as consortium basis, for restructuring of borrowings and while, no formal agreements have been reached, the management considers that it is in the advance stages of negotiations with its lenders and feels confident that the lenders will agree to its proposals for restructuring seeking relaxation in payment terms, in addition to the following salient features:

- Partial settlement of principal amount against properties of the Company on market value and adjustment of markup through receivables of sold shops; and
- Swap of collateral given to the providers of Redeemable Capital (note 6) with that given to the syndicate finance lenders (note 5). This shall entail transfer of encumbrance over the Pace Towers (currently under construction) to syndicate finance lenders against that on the fully developed properties in Model Town, Lahore and Gujranwala to the providers of Redeemable Capital.

The above restructuring is expected to be augmented by other actions of the management of the Company for improving operational efficiency of its projects, which include changes in the mechanism for reimbursement of service charges, reduction of cost and enhancement of operational revenues.

The management of the Company is confident that the above actions and steps shall enable the Company to realize its existing receivables, aid the sale of inventory from the completed projects referred above and utilize the resultant liquidity for completion and sale of its 'Pace Towers' Project.

The condensed interim financial information has been prepared on a going concern basis based on the management's expectations that:

- the Company will be able to obtain relaxations from its lenders as highlighted above, and
- the Company will be able to readily realize its receivables and inventory and be able to utilize the resultant liquidity for completion and sale of the 'Pace Towers' Project.

The condensed interim financial information consequently, does not include any adjustment relating

to the realization of its assets and liquidation of liabilities that might be necessary should the Company be unable to continue as a going concern.

#### 2. Statement of compliance

This condensed interim financial information is unaudited and has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 - 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed. The figures for the half year ended December 31, 2011 have, however, been subjected to limited scope review by the auditors as required by the Code of Corporate Governance. This condensed interim financial information does not include all the information required for annual financial statements and therefore should be read in conjunction with the annual financial statements for the year ended June 30, 2011.

#### 3. Significant accounting policies

Except as described below, the accounting policies adopted for the preparation of these condensed interim financial information are the same as those applied in the preparation of preceding annual published financial statements of the Company for the year ended June 30, 2011.

#### 3.1 Initial application of standards, amendments or an interpretation to existing standards

The following amendments to existing standards have been published that are applicable to the Company's financial statements covering annual periods, beginning on or after the following dates:

3.1.1 Standards, amendments to published standards and interpretations that are effective in 2011 and are applicable to the Company

Standards or Interpretation	Effective date (accounting periods beginning on or after)
<ul> <li>- IAS 24 (revised) - Related party disclosures</li> <li>- IFRS 7 (amendment) - Disclosures on de-recognition</li> </ul>	July 01, 2011 July 01, 2011

3.1.2 Standards, amendments and interpretations to existing standards effective in 2011 that are not relevant to the company

Standards or Interpretation	Effective date (accounting periods beginning on or after)
<ul> <li>IFRS 1 - First time adoption on fixed dates an</li> <li>IFRIC 14 - Prepayments of a minimum fundin</li> <li>3.1.3 Standards, amendments and interpretations</li> </ul>	g requirement July 01, 2011
and have not been early adopted by the Con	mpany
Standards or Interpretation	Effective date (accounting periods beginning on or after)
IAC 1 (amondmente)	huly 01 2012

- IAS 1 (amendments)	July 01, 2012
- IAS 12 - Income taxes	January 01, 2012
- IAS 19 (revised 2011) - Employee benefits	January 01, 2013
- IAS 27 (revised 2011) - Separate financial statements	January 01, 2013
- IAS 28 (revised 2011) - Associates and joint ventures	January 01, 2013
- IFRS 9 - Financial instruments	January 01, 2013
<ul> <li>IFRS 10 - Consolidated financial statements</li> </ul>	January 01, 2013
- IFRS 11 - Joint arrangements	January 01, 2013
<ul> <li>IFRS 12 - Disclosures of interests in other entities</li> </ul>	January 01, 2013
- IFRS 13 - Fair value measurement	January 01, 2013

#### 4. Taxation

The provision for taxation for the half year ended December 31, 2011 has been made on an estimated basis.

				Un-Audited December 31, 2011	Audited June 30. 2011
				- / -	thousand)
5.	Long te	erm finances - secured			
	Openin	g balance		827,422	836,563
	Add:	Term finance obtained			40,000
				827,422	876,563
	Less:	Repayment during the period / year		54,200	49,141
				773,222	827,422
	Less:	Current portion shown under current liabilities	- note 5.1	773,222	599,422
				-	228,000

5.1 The aggregate current portion of Rs 773.222 million includes principal instalments aggregating to Rs 264 million, which, under the terms of loan agreements were due for repayment in period subsequent to December 31, 2012. However, as the company could not repay on a timely basis the instalments due uptil the half year ended December 31, 2011 and is not compliant with certain debt covenants, which represents a breach of the respective agreements, therefore these loans have been classified as a current liability under the guidance contained in IAS 1 "Presentation of financial statements". The company is in negotiation with lenders for relaxation in payment terms and certain other covenants. The banks have not demanded any early repayment nor have levied any penalties.

				Un-Audited December 31, 2011 (Rupees in	Audited June 30, 2011 n thousand)
6.	Redeer	mable capital - secured (non-participatory)			
	Openin Less:	g balance Redeemed during the period / year		1,498,200	1,498,200
	Less:	Current portion shown under current liabilities	- note 6.1	1,498,200 (1,498,200)	1,498,200 600
				-	1,497,600

6.1 The aggregate current portion of Rs 1,498.200 million includes principal instalments aggregating to Rs 1,347.800 million, which, under the terms of loan agreements were due for repayment in period subsequent to December 31, 2012. However, as the company could not repay on a timely basis the instalments due uptil the half year ended December 31, 2011 and is not compliant with certain debt covenants, which represents a breach of the respective agreement, therefore the entire outstanding amount has been classfied as a current liability under the guidance contained in IAS 1 "Presentation of financial statements". The company is in negotiation with lenders for relaxation in payment terms and certain other covenants. TFC holders have not demanded any early repayment nor have levied any penalties.

 (Rupees in t	housand)
31, 2011	30, 2011
December	June
Un-Audited	Audited

#### 7. Foreign currency convertible bonds - unsecured

Opening balance		1,254,643	1,181,561
Markup accrued for the period / year		42,049	78,073
		1,296,692	1,259,634
Markup paid during the period / year		-	(11,490)
Exchange loss for the period / year		55,302	6,499
		1,351,994	1,254,643
Less: Current portion shown under current liabilities	- note 7.1	1,351,994	6,076
		-	1,248,567

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7.1 The aggregate current portion of Rs 1,351.994 million includes accreted principal amount of Rs 1,338.832 million, which, under the terms of foreign currency convertible bonds was due for repayment in period subsequent to December 31, 2012. However, as the company could not repay on a timely basis the coupon payments due uptil the half year ended December 31, 2011 and is not compliant with certain debt covenants, which represents a breach of the respective agreement, therefore the entire outstanding amount has been disclosed as a current liability under the guidance contained in IAS 1 "Presentation of financial statements".

#### 8. Contingencies and commitments

#### 8.1 Contingencies

- Claims against the Company not acknowledged as debts Rs 21.644 million (June 30, 2011: Rs 21.644 (i) million).
- Corporate guarantee on behalf of Pace Barka Properties Limited, a related party, in favour of The Bank (ii) of Punjab, amounting to Rs 900 million (June 30, 2011: Rs 900 million) as per the approval of shareholders through the special resolution dated July 29, 2006.

#### 8.2 Commitments

- (i) Contract for purchase of properties from Pace Barka Properties Limited, amounting to Rs 301.708 (June 30, 2011: Rs 301.708)
- (ii) The amount of future payments under operating leases and the periods in which these payments will become due are as follows:

become due are as follows.		
	Un-Audited December 31, 2011 (Rupees in	Audited June 30, 2011 n <b>thousand)</b>
Not later than one year Later than one year and not later than five years Later than five years	6,300 29,138 765,912 801,350	7,326 38,129 25,689 71,144
9. Property, plant and equipment		
Opening book value	516,419	550,444
Add: Additions during the period / year - note 9.1 Add: Transfers from assets subject to	8,637	80
finance lease (at book value)	-	7,184
	8,637	7,264
	525,056	557,708
Less: Disposals during the period / year (at book value) Less: Transfer to inventory during the period / year	1,964	2,799
(at book value)	93,635	-
Less: Transfer to investment property during the period / year		
(at book value)	14,834	-
Less: Depreciation charged during the period / year	11,061	38,490
	121,494	41,289
Closing book value	403,562	516,419
9.1 Following is the detail of additions during the period / year:		
Electrical equipment	6,672	-
Computers	-	80
Vehicles	1,965	-

8,637

<ul> <li>10. Investment property</li> <li>Opening fair value</li> <li>Add: Additions to cost during the period / year <ul> <li>Direct additions</li> <li>Transfer from stock-in-trade</li> <li>Transfer from fixed assets</li> <li>Transfer to stock in trade</li> <li>Disposals of investment property</li> </ul> </li> <li>Closing value before revaluation</li> <li>Add: Fair value loss recognised during the period / year</li> <li>Closing value after revaluation</li> <li>11. Investments</li> <li>In equity instruments of: <ul> <li>subsidiaries - unquoted</li> <li>note 11.1</li> <li>associated undertakings - unquoted</li> <li>note 11.2</li> </ul> </li> <li>Available for sale - quoted</li> <li>Pace Woodlands (Private) Limited</li> <li>3,000 (June 2011: 3,000) fully paid ordinary shares of Rs 10 each</li> <li>Equity held 52% (June 2011: 52%)</li> </ul>	3,828,426 - - - - - - - - - - - - - - - - - - -	4,935,576 17,300 12,639 - (116,305) (232,626) 4,616,584 (788,158) 3,828,426 55 620,101 3,677 623,833
Add: Additions to cost during the period / year - Direct additions - Transfer from stock-in-trade - Transfer from fixed assets - Transfer to stock in trade - Disposals of investment property Closing value before revaluation Add: Fair value loss recognised during the period / year Closing value after revaluation Add: Fair value loss recognised during the period / year Closing value after revaluation <b>11. Investments</b> In equity instruments of: - subsidiaries - unquoted - note 11.1 - associated undertakings - unquoted - note 11.2 Available for sale - quoted - note 11.3 <b>11.1 Subsidiaries - unquoted</b> Pace Woodlands (Private) Limited 3,000 (June 2011: 3,000) fully paid ordinary shares of Rs 10 each	14,834 	17,300 12,639 (116,305) (232,626) 4,616,584 (788,158) 3,828,426 55 620,101 3,677
<ul> <li>Direct additions <ul> <li>Transfer from stock-in-trade</li> <li>Transfer from fixed assets</li> <li>Transfer to stock in trade</li> <li>Disposals of investment property</li> </ul> </li> <li>Closing value before revaluation <ul> <li>Add: Fair value loss recognised during the period / year</li> <li>Closing value after revaluation</li> </ul> </li> <li>11. Investments <ul> <li>In equity instruments of: <ul> <li>subsidiaries - unquoted</li> <li>note 11.1</li> <li>associated undertakings - unquoted</li> <li>note 11.2</li> </ul> </li> <li>Available for sale - quoted</li> <li>Pace Woodlands (Private) Limited</li> <li>3,000 (June 2011: 3,000) fully paid ordinary shares of Rs 10 each</li> </ul></li></ul>	3,843,260 (665,450) 3,177,810 55 607,101 2,941 610,097	12,639 (116,305) (232,626) 4,616,584 (788,158) 3,828,426 55 620,101 3,677
Transfer from fixed assets     Transfer to stock in trade     Disposals of investment property Closing value before revaluation Add: Fair value loss recognised during the period / year Closing value after revaluation <b>11. Investments</b> In equity instruments of:     subsidiaries - unquoted     associated undertakings - unquoted     note 11.2 Available for sale - quoted <b>11.1 Subsidiaries - unquoted</b> Pace Woodlands (Private) Limited     3,000 (June 2011: 3,000) fully paid ordinary     shares of Rs 10 each	3,843,260 (665,450) 3,177,810 55 607,101 2,941 610,097	(116,305) (232,626) 4,616,584 (788,158) 3,828,426 55 620,101 3,677
Transfer to stock in trade     Disposals of investment property Closing value before revaluation Add: Fair value loss recognised during the period / year Closing value after revaluation <b>11. Investments</b> In equity instruments of:     subsidiaries - unquoted     onote 11.1     associated undertakings - unquoted     note 11.2 Available for sale - quoted <b>11.1 Subsidiaries - unquoted</b> Pace Woodlands (Private) Limited 3,000 (June 2011: 3,000) fully paid ordinary shares of Rs 10 each	3,843,260 (665,450) 3,177,810 55 607,101 2,941 610,097	(232,626) 4,616,584 (788,158) 3,828,426 55 620,101 3,677
Closing value before revaluation Add: Fair value loss recognised during the period / year Closing value after revaluation <b>11. Investments</b> In equity instruments of: - subsidiaries - unquoted - note 11.1 - associated undertakings - unquoted - note 11.2 Available for sale - quoted - note 11.3 <b>11.1 Subsidiaries - unquoted</b> Pace Woodlands (Private) Limited 3,000 (June 2011: 3,000) fully paid ordinary shares of Rs 10 each	(665,450) 3,177,810 55 607,101 2,941 610,097	4,616,584 (788,158) 3,828,426 55 620,101 3,677
Add: Fair value loss recognised during the period / year Closing value after revaluation <b>11. Investments</b> In equity instruments of: - subsidiaries - unquoted - note 11.1 - associated undertakings - unquoted - note 11.2 Available for sale - quoted - note 11.3 <b>11.1 Subsidiaries - unquoted</b> Pace Woodlands (Private) Limited 3,000 (June 2011: 3,000) fully paid ordinary shares of Rs 10 each	(665,450) 3,177,810 55 607,101 2,941 610,097	(788,158) 3,828,426 55 620,101 3,677
Closing value after revaluation  11. Investments In equity instruments of: - subsidiaries - unquoted - note 11.1 - associated undertakings - unquoted - note 11.2 Available for sale - quoted - note 11.3  11.1 Subsidiaries - unquoted Pace Woodlands (Private) Limited 3,000 (June 2011: 3,000) fully paid ordinary shares of Rs 10 each	<u>3,177,810</u> 55 607,101 <u>2,941</u> 610,097	3,828,426 55 620,101 3,677
In equity instruments of: - subsidiaries - unquoted - note 11.1 - associated undertakings - unquoted - note 11.2 Available for sale - quoted - note 11.3 <b>11.1 Subsidiaries - unquoted</b> Pace Woodlands (Private) Limited 3,000 (June 2011: 3,000) fully paid ordinary shares of Rs 10 each	607,101 	620,101 3,677
In equity instruments of: - subsidiaries - unquoted - note 11.1 - associated undertakings - unquoted - note 11.2 Available for sale - quoted - note 11.3 <b>11.1 Subsidiaries - unquoted</b> Pace Woodlands (Private) Limited 3,000 (June 2011: 3,000) fully paid ordinary shares of Rs 10 each	607,101 	620,101 3,677
- subsidiaries - unquoted - note 11.1 - associated undertakings - unquoted - note 11.2 Available for sale - quoted - note 11.3 <b>11.1 Subsidiaries - unquoted</b> Pace Woodlands (Private) Limited 3,000 (June 2011: 3,000) fully paid ordinary shares of Rs 10 each	607,101 	620,101 3,677
<ul> <li>- associated undertakings - unquoted</li> <li>- note 11.2</li> <li>Available for sale - quoted</li> <li>- note 11.3</li> <li>11.1 Subsidiaries - unquoted</li> <li>Pace Woodlands (Private) Limited</li> <li>3,000 (June 2011: 3,000) fully paid ordinary shares of Rs 10 each</li> </ul>	607,101 	620,101 3,677
Available for sale - quoted - note 11.3 11.1 Subsidiaries - unquoted Pace Woodlands (Private) Limited 3,000 (June 2011: 3,000) fully paid ordinary shares of Rs 10 each	<u>2,941</u> 610,097	3,677
Pace Woodlands (Private) Limited 3,000 (June 2011: 3,000) fully paid ordinary shares of Rs 10 each		623,833
Pace Woodlands (Private) Limited 3,000 (June 2011: 3,000) fully paid ordinary shares of Rs 10 each		
3,000 (June 2011: 3,000) fully paid ordinary shares of Rs 10 each		
	30	30
Pace Gujrat (Private) Limited 2,450 (June 2011: 2,450) fully paid ordinary shares of Rs 10 each Equity held 100% (June 2011: 100%)	25	25
	55	55
11.2 Associated undertakings - unquoted		
Pace Barka Properties Limited 75,875,000 (June 2011: 77,500,000) fully paid		
ordinary shares of Rs 10 each Equity held 24.86% (June 2011: 25.39%)	758,651	774,901
Pace Super Mall (Private) Limited		
18,000 (June 2011: 18,000) fully paid		
ordinary shares of Rs 10 each Equity held 40% (June 2011: 40%)	180	180
	758,831	775,081
Less: Cumulative impairment losses recognized - note 11.2.1	(151,730)	(154,980)
	607,101	620,101
11.2.1 Cumulative impairment losses recognized		
11.2.1 Cumulative impairment losses recognized		
Opening balance	154,980	-
Recognised during the period / year Derecognised on disposal of investment	- (2.250)	154,980
นอาองอยาเออน บา นารุบอรสา บา ทางอรแกษที่ใ	(3,250)	- 154,980
17		

		Un-Audited December 31, 2011 (Rupees i	Audited June 30, 2011 <b>n thousand)</b>
<b>11.3 Available for sale - quoted</b> At cost Less : Cumulative fair value loss	- note 11.3.1	3,782 (841) 2,941	3,782 (105) 3,677
11.3.1 Cumulative fair value loss			
Opening balance Fair value loss during the period / year 12. Stock-in-trade		105 736 841	3 102 105
Work-in-process - Pace Towers - Pace Circle Shops and houses Woodland plots Stores inventory		1,232,093 662,392 475,125 9,216 2,378,826 772 2,379,598	1,204,656 
13. Operating Segments			

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, is a committee comprising of the Chief Executive Officer, Group Director Finance, Chief Operating Officer and the Chief Financial Officer.

Management monitors the operating results of its business segments separately for the purpose of making decisions about resource allocation and performance assessment. Operating segments are reported in a manner consistent with internal reporting provided to the Chief Operating Decision Maker (CODM). Segment performance is generally evaluated based on certain key performance indicators including business volume, gross profit and reduction in operating costs.

Segment results and assets include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. CODM assesses the performance of the operating segments based on a measure of gross profit and segment assets. Unallocated items include corporate assets and liabilities.

The Management has determined the operating segments based on the reports reviewed by the CODM that are used to make strategic and business decisions.

13.1 For management purposes, the activities of the Company are organised into business units based on the nature of activities:

#### (a) Real Estate

This segment relates to the sale of land, condominiums, shops/counters and villas. This also includes sale of Pace Woodlands and Model Town Extension on completed of project basis and sale of Pace Towers on percentage of completion basis.

#### (b) Investment Properties

The segment relates to the properties held to earn rentals or for capital appreciation or for both.

#### Others (C)

Businesses that individually do not meet the criteria of a reportable segment as per IFRS - 8, "Operating Segments".

		Decemb	er 31,	Decer	December 31,		December 31,	Dece	December 31,		December 31,		December 31,	31,	December 31,	oer 31,	December	December 31,
13.2 Segment results	esults	2011	2010	2011	2010		2010	2011	2010		1 2010		2011	2010	2011	2010	2011	
Sales	- note 13.2.1	(63,106)	(83,670)	(35,506)	(73,670)	4,887	. (25,499)	) 11,171	1 135,012	12 41,536		25,183 7	79,904	82,630	(16,683)	(83,986)	55,569	143,972
Cost of sales	- note 13.2.2	32,229	(16,205)	(19,354)	) (25,278)	(10,997)	) 5,401	(16,965)	5) (152,303)	33) (84,906)		(26,439) (12	(121,346) (	(54,188)	(63,674)	(37,243)	(157,665)	(231,769)
Gross (loss) / profit	- H	(30,877)	(99,875)	(54,860)	(98,948)	(6,110)	(20,098)	3) (5,794)	4) (17,291)	91) (43,370)		(1,256) (4	(41,442)	28,442	(80,357)	(121,229)	(102,096)	(87,797)
- Changes in fair value of investment property	alue vroperty					(276,945)	() (349,600)	)) (665,450)	<ol> <li>(349,600)</li> </ol>	(oc				-	(276,945)	(349,600)	(665,450)	(349,600)
Segment results	ı	(30,877)	(99,875)	(54,860)	(98,948)	(283,055)	(369,698)	3) (671,244)	4) (366,891)	91) (43,370)		(1,256) (4	(41,442)	28,442 (	(357,302)	(470,829)	(767,546)	(437,397)
Administrative and															(20102)	176 000		(136 600)
eachadva fiilliae	ß														(101,00)	(eceto I)	(667'041)	
Other operating income	Icome														13,048	11,946	22,485	14,742
Finance costs															(118,306)	(166,279)	(237,395)	(249,590)
Other operating expenses	sesuedx														(32,218)	(4,141)	(55,302)	(4,141)
Loss before tax														10	(560,975)	(706,242)	(1,178,047)	(812,988)
Taxation															(462)	140,621	(712)	138,481
Loss for the period	8													-	(561,437)	(565,621)	(1,178,759)	(674,507)
		6	Ē	eal es	tate	ļ	Inves	tment prope	arties			Others	Others	1		헠	(Rupees in thousand) al	usand)
		, , , ,	December 31, 2011 2010		ix monus ende December 31, 2011 2010		Guarter ended Six monurs ended December 31, December 31, 2011 2010 2011 2010	, Deci Deci 0 2011	monuns end ecember 31 11 20		duarrer enged December 31, 2011 2010	laea 31, 31, 2010	December 31, 201 201	enaea r 31, 2010	December 31, 2010		December 31 2011 201	anded · 31, 2010
13.2.1 Sales Shops, houses and commercial	commercial	í													1	2		2
buildings - at completion of project basis	project basis	Ŷ	6,835 9	9,700 3	34,435 17	17,500	- (32,	(32,258)	- 116	116,304					6,835	(22,558)	34,435 10	133,804
- at percentage of basis	completion - note 13.2.3		(51,816)		(51,816)										(51,816)		(51,816)	
Plots					-	2,200												2,200
Licensee tee Display advertisements and	ants and					4	4,887 6,	6,759 11	81 1/1,11	18,708					4,887	6,739		18,708
miscellaneous inc	ome											1,176	7,347	7,604	3,708	1,176		7,604
Service charges										, ,	37,828	24,007	72,557	68,830	37,828	24,007	72,557 (	68,830
Sale of commodities Gross sales	ø	(47	(44,981) 9	- 9,700 (1	(17,381) 19	- 19,700 4,	4,887 (25,	(25,499) 11	11,171 135	135,012 4	41,536	- 25,183	- 79,904	6,196 82,630	- 1,442	- 9,384	73,694 23	6,196 237,342
Less: Sales return at completion of project basis	t completion of	(16	(18,125) (93	(93,370) (1	(18,125) (93	(93,370)									(18,125)	(93,370)	(18,125) (6	(93,370)
13.2.2 Cost of sales	ales (		(63,106) (83	(83,670) (3	(35,506) (73	(73,670) 4,	4,887 (25,	499)	11,171 135	135,012 4	41,536 2	25,183	79,904	82,630	(16,683)	(83,986)	55,569 14	143,972
Shops, houses and commercial buildings - at completion of project basis	commercial project basis	5	3,349 (8	(8,551) (2	(22,020) (14	(14,167)	- 91,	91,572	- (46	(46,075)					3,349	83,021	(22,020) (6	(60,242)
- at percentage of basis		- note 13.2.3 27	27,435	,	27,435										27,435		27,435	
Plots sold				(145)	- 1	(1,729)										(145)		(1,729) //5 050)
Stores operating expenses	benses	-	- 1,445 (7	- (7,509) (2	- (24,769) (9	- (9,382) (10,	- (10,997) (86,	- (86,171) (16	- (16,965) (106	(106,228) (8	- (84,906) (2	(27,472)	- (121,346)		- (94,458) (		- (163,080) (16	(163,839)
		6	31/ 000 00	(16 205) /1	110 35A) 195	(25,278) (10	(10.997) 5	5 401 (16	(1 6 065) (150 303)		(8/1 0/16)	1 (06.430)	(121.346)	(54 188)	(63.674)	147 242)	(157 665) (221 760)	31 769)

#### 14. Other operating expenses

This represents exchange loss on translation of foreign currency convertible bonds.

	Half year ende		r ended	
15.	Transactions with related parties	s	December 31, 2011 (Rupees in	December 31, 2010 thousand)
	Relationship with the Company	Nature of transaction		
	i. Associates	Purchase of goods & services Sale of goods and services Advance against purchase	2,597 3,630	7,749 3,300
		of property Guarantee commission income Disposal of vehicle	- 750 -	36,127 750 2,824
	ii. Directors and key management personnel	Salaries and other employee bene Advances Proceeds from sale of investment	fits 7,234 - 13,000	11,387 2,232 -
	iii. Post employment benefit plan	Expense charged in respect of benefit plans	4,575	3,905
	Period end balances		Un-Audited December 31, 2011 (Rupees in	Audited June 30, 2011 a <b>thousand)</b>
	Receivable from related parties Payable to related parties		906,786 73,813	931,584 61,960

		Quarter	ended	Half yea	r ended
	—	December 31,	December 31,	December 31,	December 31,
		2011	2010	2011	2010
16.	Loss per share				
16.1	Basic loss per share				
	the period (Rupees in thousand d average number of ordinary	) (561,437)	(565,621)	(1,178,759)	(674,507)
0	s (Number)	278,877	278,877	278,877	278,877
Loss pe	r share (Rupees)	(2.01)	(2.03)	(4.23)	(2.42)

#### 16.2 Diluted loss per share

The dilution effect on basic loss per share is due to conversion option on foreign currency convertible bond. The basic weighted average number of shares have been adjusted for conversion option available to bondholders.

	Quarter	ended	Half yea	r ended
	December 31,	December 31,	December 31,	December 31,
	2011	2010	2011	2010
Loss for the period (Rupees in thousand) Markup on foreign currency convertible	(561,437)	(565,621)	(1,178,759)	(674,507)
bonds (Rupees in thousand)	21,910	13,098	42,049	25,320
Exchange loss (Rupees in thousand)	35,324	2,692	55,302	2,692
Loss used to determine diluted loss				
per share	(504,203)	(549,831)	(1,081,408)	(646,495)
Weighted average number of ordinary shares (Number)	278,877	278,877	278,877	278,877
Assumed conversion of convertible bonds into ordinary shares (Number)	64,607	60,364	63,341	59,987
Weighted average number of shares for diluted loss per share (Number)	343,484	339,241	342,218	338,864
Loss per share - diluted (Rupees)	(1.47)	(1.62)	(3.16)	(1.91)
Restricted to basic loss per share in case of anti-dilution (Rupees)	(2.01)	(2.03)	(4.23)	(2.42)

The effect of the conversion of foreign currency convertible bonds into ordinary shares is anti-dilutive for the current period, accordingly the diluted loss per share has been restricted to the basic loss per share.

	Half yea	r ended
	December 31, 2011 (Rupees in	2010
17. Cash used in operations		
oss before tax \djustments for:	(1,178,047)	(812,988)
Depreciation on property, plant and equipment	11,061	19,153
Depreciation on assets subject to finance lease	10,352	11,011
Amortisation on intangible assets	278	282
Amortisation of deferred income	(9,583)	(9,583)
Gain on sale of property, plant and equipment	(1,935)	(1,639)
Loss on sale of investment property	-	230,880
Markup income	(513)	(2,088)
Changes in fair value of investment property	665,450	115,370
Finance costs	237,395	249,590
Exchange loss on foreign currency convertible bonds	55,302	4,141
Provision for doubtful receivables	57,658	23,650
Advances written off	2,509	-
Provision for gratuity and leave encashment	4,575	3,905
loss before working capital changes	(145,498)	(168,316)
Effect on cash flow due to working capital changes		
(Increase) / decrease in stock-in-trade	(5,400)	52,451
Decrease in trade debts	118,782	91,465
Decrease / (increase) in advance against purchase of property	-	(33,389)
Decrease / (increase) in advances, deposits		
prepayments and other receivables	21,071	(3,790)
Increase in creditors, accrued and other liabilities	22,764	5,958
	157,217	112,695
	11,719	(55,621)

#### 18. Date of authorization for issue

This condensed interim financial information was authorised for issue on February 25, 2012 by the Board of Directors of the Company.

#### 19. Corresponding figures

In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', the condensed interim balance sheet and condensed interim statement of changes in equity have been compared with the balances of annual audited financial statements of preceding financial year, whereas, the condensed interim profit and loss account, condensed interim statement of comprehensive income and condensed interim cash flow statement have been compared with the balances of comparable period of immediately preceding financial year.

Corresponding figures have been re-arranged, wherever necessary, for the purposes of comparison. However, no significant re-arrangement have been made.

LAHORE

CHIEF EXECUTIVE

23

DIRECTOR

PACE (PAKISTAN) GROUP

CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION (Un-Audited)

> FOR THE HALF YEAR ENDED DECEMBER 31, 2011

### **DIRECTORS' REPORT**

The Board of Directors of Pace (Pakistan) Limited ("the Group") take pleasure in presenting to its shareholders the reviewed consolidated condensed interim financial information of the Group (un-audited) for the quarter and half year ended December 31, 2011.

### **Operating Results**

The political instability and economic slump in the country has lead to a bearish trend in the real estate sector affecting the selling prices and margin. The Group witnessed a total sale of Rupees 55.6 million during the half year as compared to sales of Rupees 143.9 million during the previous half year. Major decrease in gross margin is primarily due to the fact that properties sold were already carried at fair value in the books and sale of these properties resulted in realization of previously unrealized gain rather than having direct positive effect on gross margins. Increase in administrative expenses is primarily due to the addition of expenses of newly operational wing of Model Town Extension Mall for which discount on service charges has also been given to make it operationally successful. Shortage of power supply along with drastic increase in other income is mainly due to the increase in advertisement income, service charges and licensee income.

Un-audited results for the quarter and of half year ended December 31, 2011, with respective corresponding periods, are as under:

		Ru	upees in '000'
For the 2r	nd Quarter	Cumul	ative
Oct-Dec	Oct-Dec	Jul-Dec	Jul-Dec
2011	2010	2011	2010
(80,625)	(112,042)	(104,745)	(79,058)
(276,945)	(303,771)	(665,450)	(303,771)
13,176	12,411	24,305	16,137
(569,619)	(760,767)	(1,216,106)	(882,904)
(2.04)	(2.20)	(4.35)	(2.63)
(2.04)	(1.66)	(4.35)	(2.09)
	Oct-Dec 2011 (80,625) (276,945) 13,176 (569,619) (2.04)	2011         2010           (80,625)         (112,042)           (276,945)         (303,771)           13,176         12,411           (569,619)         (760,767)           (2.04)         (2.20)	For the 2nd Quarter         Cumul           Oct-Dec         Oct-Dec         Jul-Dec           2011         2010         2011           (80,625)         (112,042)         (104,745)           (276,945)         (303,771)         (665,450)           13,176         12,411         24,305           (569,619)         (760,767)         (1,216,106)           (2.04)         (2.20)         (4.35)

Due to liquidity issues, the Group has not been able to fulfill its commitments to the financial institutions and amount payable to financial institutions is currently in overdue status. However, the management is in process of rescheduling its financial obligations with financial institutions which is expected to be completed in due course.

#### General

The Board of Directors also wishes to express its gratefulness to the shareholders for their continued support and to all their employees for their ongoing dedication and commitment to the Group.

For and on behalf of the Board of Directors

Lahore February 25, 2012 Aamna Taseer Chief Executive Officer

## PACE (PAKISTAN) GROUP CONSOLIDATED CONDENSED INTERIM BALANCE SHEET (UN-AUDITED) AS AT DECEMBER 31, 2011

	EQUITY AND LIABILITIES	Notes	December 31, 2011	June 30, 2011
			(Rupees in t	housand)
estate	SHARE CAPITAL AND RESERVES			
nillion				
Major	Authorised capital			
alue in	600,000,000 (June 2011: 600,000,000) ordinary			
r than to the	shares of Rs 10 each		6,000,000	6,000,000
ervice				
g with	Issued, subscribed and paid up capital			
diture.	278,876,604 (June 2011: 278,876,604) ordinary			
s and	shares of Rs 10 each		2,788,766	2,788,766
5 and	Reserves		543,333	651,379
	Unappropriated profit		457,909	1,671,644
o otivio			3,790,008	5,111,789
ective	NON-CONTROLLING INTEREST		(15,515)	(15,514)
(000)			3,774,493	5,096,275
ʻ000'				
	NON-CURRENT LIABILITIES			
ec				
0	Long term finances			
	-Secured	5	-	228,000
058)	-Unsecured		5,637	5,637
	Redeemable capital - secured (non-participatory)	6	-	1,497,600
771)	Liabilities against assets subject to finance lease		-	1,890
,137	Foreign currency convertible bonds - unsecured	7	-	1,248,567
·	Deferred liabilities		32,324	32,828
904)	Advances against sale of property	l	134,089	112,330
2.63)			172,050	3,126,852
2.09)				
sand	CURRENT LIABILITIES			
t is in				
to be	Deferred income		7,986	17,569
0.00	Current portion of long term liabilities		3,660,333	643,362
	Short term finances - secured		100,000	104,457
	Creditors, accrued and other liabilities		584,544	370,313
			4,352,863	1,135,701
nued	CONTINGENCIES AND COMMITMENTS	8		
			8,299,406	9,358,828
		-		
tava	The annexed notes 1 to 20 form an integral part of the	nis consolida	ated condensed in	nterim financia
tors	information.			
	LAHORE		CHIE	F EXECUTIVE
			OHL	
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## PACE (PAKISTAN) GROUP CONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)

### FOR THE QUARTER AND HALF YEAR ENDED DECEMBER 31, 2011

31, 2011 (Rupees in	30, 2011 thousand)							
	·				Quarter e	nded	Half yea	r ended
				Note				, December 31,
					2011	2010	2011	2010
403,562	516,419				(	Rupees in tho	usand)	
14,907	25,259							
-	6,672	Sales		13.2.1	(16,683)	(83,986)	55,569	143,972
177,810 8,530	3,828,426 8,808	Cost of sa	les	13.2.2	(63,942)	(28,056)	(160,314)	(223,030)
156,789	1,311,550	Gross los	s		(80,625)	(112,042)	(104,745)	(79,058)
13,022	13,533	Administra	tive and selling expension	ses	(66,367)	(76,939)	(140,557)	(136,602)
	662,392	Other ope	rating income		13,176	12,411	24,305	16,137
-	-	Other ope	rating expenses	14	(32,218)	(4,141)	(55,302)	(4,141)
774,620	6,373,059	Loss from	operations		(166,034)	(180,711)	(276,299)	(203,664)
		Finance co	osts		(118,100)	(167,468)	(237,559)	(255,129)
		Changes i	n fair value of					
		investme	ent property		(276,945)	(303,771)	(665,450)	(303,771)
405,184	1,646,405	Share of lo	oss from associates		(8,540)	(108,817)	(36,798)	(120,340)
843,055	1,019,495	Loss befo	re tax		(569,619)	(760,767)	(1,216,106)	(882,904)
243,102	260,277	Taxation						
33,445	59,592	-Group			(462)	140,621	(712)	138,481
524,786	2,985,769	-Associate	ed companies		-	6,653	3,083	10,716
		Loss for t			(570,081)	(613,493)	(1,213,735)	(733,707)
		Other con	nprehensive loss					
		Changes i	n fair value of					
			e for sale investment		(1,029)	1	(736)	-
		Share in c	apital reserve of associ	iates	(106,994)	863	(107,310)	26,213
		Total com	prehensive loss					
		for the p	period		(678,104)	(612,629)	(1,321,781)	(707,494)
		Loss attrib	outable to:					
		Equity hole	ders of the Parent		(677,849)	(609,520)	(1,321,780)	(702,382)
		Non-Contr	olling interest		(255)	(3,109)	(1)	(5,112)
					(678,104)	(612,629)	(1,321,781)	(707,494)
299,406	9,358,828	Loss per s	hare attributable to					
		ordinary	shareholders					
		- basic (	Rupees)	16.1	(2.04)	(2.20)	(4.35)	(2.63)
		- diluted	(Rupees)	16.2	(2.04)	(1.66)	(4.35)	(2.09)
		The annex	ked notes 1 to 20 form	an integral	part of this conso	lidated conder	ised interim fina	ncial informatior
	DIRECTOR	LAHORE	:		CHIEF EXECU	TIVE		DIRECTOR
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#### NON-CURRENT ASSETS

ASSETS

Property, plant and equipment	9	403,562	516,419
Assets subject to finance lease		14,907	25,259
Capital work-in-progress		-	6,672
Investment property	10	3,177,810	3,828,426
Intangible assets		8,530	8,808
Investments	11	1,156,789	1,311,550
Long term advances and deposits		13,022	13,533
Advance against purchase of			
property - unsecured		-	662,392
Deferred taxation		-	-
		4,774,620	6,373,059

December

31, 2011

Notes

June

30, 2011

#### CURRENT ASSETS

Stock-in-trade Trade debts - unsecured	12	2,405,184 843.055	1,646,405 1,019,495
Advances, deposits, prepayments and other receivables		243.102	260.277
Cash and bank balances		33,445	59,592
		3,524,786	2,985,769

## PACE (PAKISTAN) GROUP CONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE HALF YEAR ENDED DECEMBER 31, 2011

		Half year	r ended
	Note	December 31, 2011 (Rupees in	December 31, 2010 thousand)
Cash flows from operating activities			
Cash generated from / (used in) operations	17	11,773	(36,834)
Net increase in advances against sale of property		21,758	21,956
Finance cost paid		(3,937)	(192,432)
Gratuity and leave encashment paid		(5,079)	(1,487)
Taxes paid		(5,727)	(4,950)
Net cash generated from / (used in) operating activities		18,788	(213,747)
Cash flows from investing activities			
Purchase of property, plant and equipment		(1,965)	-
Proceeds from sale of property, plant and equipment		3,899	3,475
Proceeds from sale of investment property		-	86,330
Decrease in long term advances and deposits		511	368
Proceeds from disposal of investment		13,000	-
Markup received		513	2,443
Net cash generated from investing activities		15,958	92,616

### Cash flows from financing activities

Long term finances - net Short term borrowing Repayment of finance lease liabilities	(54,200) (4,457) (2,236)	24,930 (5,501) (11,062)
Net cash (used in) / generated from financing activities	(60,893)	8,367
Net decrease in cash and cash equivalents	(26,147)	(112,764)
Cash and cash equivalents at beginning of the period	59,592	177,505
Cash and cash equivalents at the end of the period	33,445	64,741

The annexed notes 1 to 20 form an integral part of this consolidated condensed interim financial information.

CONSOLIDATED CONDENSED INTERTIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE HALF YEAR ENDED DECEMBER 31, 2011		ER 31, 20		- CHANG				et _	(Rupees in thousand) olling Total
	Share capital	Share premium reserve	Attributable t Revaluation reserve for investment property	Attributable to equity holders of the parent evaluation Reserve for Share in everte for changes in capital nvestment fair value of reserves property investments of associal	of the parent Share in capital reserves of associates	Unappropriated	Total	Interest	Equity
Balance as on July 1, 2010 (Audited) Total comprehensive loss for the neriod	2,788,766	273,265	81,097	(3)	331,731	4,142,326	7,617,182	(10,154)	7,607,028
			- (81,097)		- 26.213	(733,707) 81.097	(733,707) 26.213	(5,112)	(738,819) 26.213
-	.		(81,097)	.	26,213	(652,610)	(707,494)	(5,112)	(712,606)
Transactions with owners			,					,	,
Balance as on December 31, 2010 (Unaudited)	2,788,766	273,265	.	(3)	357,944	3,489,716	6,909,688	(15,266)	6,894,422
Total comprehensive loss for the period									
Loss for the period Other comprehensive loss				- (102)	- 20.275	(1,818,072)	(1,818,072)	(248)	(1,818,320) 20173
	.			(102)	20,275	(1,818,072)	(1,797,899)	(248)	(1,798,147)
Transactions with owners									
Balance as on June 30, 2011 (Audited)	2,788,766	273,265		(105)	378,219	1,671,644	5,111,789	(15,514)	5,096,275
Total comprehensive income for the period									
Loss for the period Other comprehensive loss				- (736)	- (107,310)	(1,213,735) -	(1,213,735) (108,046)	(1)	(1,213,736) (108,046)
	.	.	.	(136)	(107,310)	(1,213,735)	(1,321,781)	E	(1,321,782)
Transactions with owners	·		,	,	,		,	ı	,
Balance as on December 31, 2011 (Unaudited)	2,788,766	273,265	.	(841)	270,909	457,909	3,790,008	(15,515)	3,774,493
The annexed notes 1 to 20 form an integral part of this consolidated condensed interim financial information.	rt of this conso	olidated conde	ensed interir	n financial inf	ormation.				

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LAHORE

CHIEF EXECUTIVE

DIRECTOR

### PACE (PAKISTAN) GROUP

NOTES TO AND FORMING PART OF THE CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION FOR THE QUARTER AND HALF YEAR ENDED DECEMBER 31, 2011 (UN-AUDITED)

#### 1. Legal status and nature of business

#### 1.1 Constitution and ownership

The consolidated condensed financial information of the Pace (Pakistan) Group comprise of the financial statements of:

#### Pace (Pakistan) Limited

Pace (Pakistan) Limited (the holding company) is a public limited company incorporated in Pakistan and listed on Karachi and Lahore Stock Exchanges. The object of the Company is to build, acquire, manage and sell condominiums, departmental stores, shopping plazas, super markets, utility stores, housing societies and to carry out commercial, industrial and other related activities in and out of Pakistan.

#### Pace Gujrat (Private) Limited

Pace Gujrat (Private) Limited (a subsidiary) was incorporated on July 8, 2005 as a private limited company under Companies Ordinance, 1984. The object of the company is to acquire by purchase or otherwise land and plots and to sell or construct, lease, hire and manage buildings, shopping malls, super markets, utility stores, plazas, shopping arcades etc. It is a wholly owned company of Pace (Pakistan) Limited.

#### Pace Woodlands (Private) Limited

Pace Woodlands (Private) Limited (a subsidiary) was incorporated on July 27, 2004 as a private limited company under Companies Ordinance, 1984. The object of the company is to acquire by purchase or otherwise land and plots and to sell or construct, lease, hire and manage buildings, shopping malls, super markets, utility stores, plazas, shopping arcades etc.

#### 1.2 Activities of the Group

The object of the group is to build, acquire, manage and sell condominiums, departmental stores, shopping plazas, super markets, utility stores, housing societies and to carry out commercial, industrial and other related activities in and out of Pakistan.

#### 1.3 Going concern assumption

During the period, the Group has incurred a loss of Rs 1,213.735 million (year ended June 30, 2011: Rs 2,557.139 million). As at the reporting date, the current liabilities of the Group have exceeded its current assets by Rs 828.077 million and the reserves of the Group have been significantly depleted. The Group has not been able to meet various obligations towards its lenders, including repayment of principal and markup thereon in respect of its long term borrowings. As a consequence, the Group has also been unable to realize its existing receivables from customers and facing difficulties in sale of its inventory, being principally encumbered against borrowings from lenders of long term financing. These conditions raise significant doubts on the Group's ability to continue as a going concern.

The ability of the Group to continue as a going concern is dependent upon the ability of the Group to restructure its long term borrowings on account of relaxation in terms of repayment as well as its ability to generate liquid funds from realization of its receivables and inventory. In view of the above, the Group has requested its lenders, on bilateral as well as consortium basis, for restructuring of borrowings and while, no formal agreements have been reached, the management considers that it is in the advance stages of negotiations with its lenders and feels confident that the lenders will agree to its proposals for restructuring seeking relaxation in payment terms, in addition to the following salient features:

- Partial settlement of principal amount against properties of the Group on market value and adjustment of markup through receivables of sold shops; and
- Swap of collateral given to the providers of Redeemable Capital (note 6) with that given to the syndicate finance lenders (note 5). This shall entail transfer of encumbrance over the Pace Towers (currently under construction) to syndicate finance lenders against that on the fully developed properties in Model Town, Lahore and Gujranwala to the providers of Redeemable Capital.

The above restructuring is expected to be augmented by other actions of the management of the Group for improving operational efficiency of its projects, which include changes in the mechanism for reimbursement of service charges, reduction of cost and enhancement of operational revenues.

The management of the Group is confident that the above actions and steps shall enable the Group to realize its existing receivables, aid the sale of inventory from the completed projects referred above and utilize the resultant liquidity for completion and sale of its 'Pace Towers' Project.

The consolidated condensed interim financial information has been prepared on a going concern basis based on the management's expectations that:

- the Group will be able to obtain relaxations from its lenders as highlighted above, and
- the Group will be able to readily realize its receivables and inventory and be able to utilize the resultant liquidity for completion and sale of the 'Pace Towers' Project.

The consolidated condensed interim financial information consequently, does not include any adjustment relating to the realization of its assets and liquidation of liabilities that might be necessary should the Group be unable to continue as a going concern.

#### 2. Statement of compliance

This consolidated condensed interim financial information is unaudited and has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 - 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed. The figures for the half year ended December 31, 2011 have, however, been subjected to limited scope review by the auditors as required by the Code of Corporate Governance. This consolidated condensed interim financial information does not include all the information required for annual financial statements and therefore should be read in conjunction with the annual financial statements for the year ended June 30, 2011.

#### 3. Significant accounting policies

Except as described below, the accounting policies adopted for the preparation of these consolidated condensed interim financial information are the same as those applied in the preparation of preceding annual published financial statements of the Group for the year ended June 30, 2011.

#### 3.1 Initial application of standards, amendments or an interpretation to existing standards

The following amendments to existing standards have been published that are applicable to the Group's financial information covering annual periods, beginning on or after the following dates:

3.1.1 Standards, amendments to published standards and interpretations that are effective in 2011 and are applicable to the Group

Standards or Interpretation	Effective date (accounting periods beginning on or after)
- IAS 24 (revised) - Related party disclosures	July 01, 2011
- IFRS 7 (amendment) - Disclosures on de-recognition	July 01, 2011
3.1.2 Standards, amendments and interpretations to existi relevant to the Group	ng standards effective in 2011 that are not
Standards or Interpretation	Effective date (accounting periods beginning on or after)
- IERS 1 - First time adoption on fixed dates and hyperi	aflation July 01 2011

- IFRS I - First time adoption on lixed dates and hyperinilation	July 01, 2011
- IFRIC 14 - Prepayments of a minimum funding requirement	July 01, 2011

3.1.3 Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Group

Standards or Interpretation	Effective date (accounting periods beginning on or after)
- IAS 1 (amendments)	July 01, 2012
- IAS 12 - Income taxes	January 01, 2012
- IAS 19 (revised 2011) - Employee benefits	January 01, 2013
- IAS 27 (revised 2011) - Separate financial statements	January 01, 2013
- IAS 28 (revised 2011) - Associates and joint ventures	January 01, 2013
- IFRS 9 - Financial instruments	January 01, 2013
- IFRS 10 - Consolidated financial statements	January 01, 2013
- IFRS 11 - Joint arrangements	January 01, 2013
- IFRS 12 - Disclosures of interests in other entities	January 01, 2013
- IFRS 13 - Fair value measurement	January 01, 2013

#### 4. Taxation

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The provision for taxation for the half year ended December 31, 2011 has been made on an estimated hasis

5.	Long te	erm finances - secured	Un-Audited December 31, 2011 (Rupees in t	Audited June 30, 2011 thousand)
	Openin	g balance	827,422	836,563
	Add:	Term finance obtained		40,000
			827,422	876,563
	Less:	Repayment during the period / year	54,200	49,141
		· · · · · ·	778,859	827,422
	Less:	Current portion shown under current liabilities - note 5.1	773,222	599,422
			-	233,637

5.1 The aggregate current portion of Rs 773.222 million includes principal instalments aggregating to Rs 264 million, which, under the terms of loan agreements were due for repayment in period subsequent to December 31, 2012. However, as the Group could not repay on a timely basis the instalments due uptil the half year ended December 31, 2011 and is not compliant with certain debt covenants, which represents a breach of the respective agreements, therefore these loans have been classified as a current liability under the guidance contained in IAS 1 "Presentation of financial statements". The Group is in negotiation with lenders for relaxation in payment terms and certain other covenants. The banks have not demanded any early repayment nor have levied any penalties.

		Un-Audited December 31, 2011 (Rupees in	Audited June 30, 2011 <b>thousand)</b>
Redeemable capital - secured (non-participatory)			
Opening balance Less: Redeemed during the period / year		1,498,200	1,498,200
		1,498,200	1,498,200
Less: Current portion shown under current liabilities	- note 6.1	(1,498,200)	600
		-	1,497,600

6.1 The aggregate current portion of Rs 1,498.200 million includes principal instalments aggregating to Rs 1,347.800 million, which, under the terms of loan agreements were due for repayment in period subsequent to December 31, 2012. However, as the Group could not repay on a timely basis the instalments due uptil the half year ended December 31, 2011 and is not compliant with certain debt covenants, which represents a breach of the respective agreement, therefore the entire outstanding amount has been classified as a current liability under the guidance contained in IAS 1 "Presentation of financial statements". The Group is in negotiation with lenders for relaxation in payment terms and certain other covenants. TFC holders have not demanded any early repayment nor have levied any penalties.

Foreign currency convertible bonds - unsecured		Un-Audited December 31, 2011 (Rupees in	Audited June 30, 2011 <b>thousand)</b>
Opening balance Markup accrued for the period / year		1,254,643 <u>42,049</u> 1,296,692	1,181,561 
Markup paid during the period / year Exchange loss for the period / year		- 55,302	(11,490) 6,499
Less: Current portion shown under current liabilities	- note 7.1	1,351,994 1,351,994 -	1,254,643 6,076 1,248,567

7.1 The aggregate current portion of Rs 1.351.994 million includes accreted principal amount of Rs. 1,338.832 million, which, under the terms of foreign currency convertible bonds was due for repayment in period subsequent to December 31, 2012. However, as the Group could not repay on a timely basis the coupon payments due uptil the half year ended December 31, 2011 and is not compliant with certain debt covenants, which represents a breach of the respective agreement, therefore the entire outstanding amount has been disclosed as a current liability under the guidance contained in IAS 1 "Presentation of financial statements".

#### 8. **Contingencies and commitments**

#### 8.1 Contingencies

6.

7.

- Claims against the Group not acknowledged as debts Rs 21.644 million (June 30, 2011: Rs 21.644 (i) million).
- Corporate guarantee on behalf of Pace Barka Properties Limited, a related party, in favour of The Bank (ii) of Punjab, amounting to Rs 900 million (June 30, 2011: Rs 900 million) as per the approval of shareholders through the special resolution dated July 29, 2006.
- The Group entered into an agreement with Worldcall Telecom Limited (WTL) for Rs. 12.138 million (iii) (June 30, 2011: Rs. 12.138 million) to provide dark optical fibre services (installation and maintenance) for a period of twenty years on the existing WTL metro optical fibre network.

#### 8.2 Commitments

Closing value before revaluation

Closing value after revaluation

- (i) Contract for purchase of properties from Pace Barka Properties Limited, amounting to Rs 301.708 (June 30, 2011: Rs 301.708)
- The amount of future payments under operating leases and the periods in which these payments will (ii) become due are as follows:

become due are as follows:		
	Un-Audited December 31, 2011 (Rupees in	Audited June 30, 2011 <b>thousand)</b>
Not later than one year Later than one year and not later than five years Later than five years	6,300 29,138 765,912 801,350	7,326 38,129 25,689 71,144
9. Property, plant and equipment		
Opening book value Add: Additions during the period / year - note 9.1 Add: Transfers from assets subject to finance lease (at book value)	516,419 8,637 - 8,637 525,056	550,444 80 7,184 7,264 557,708
Less: Disposals during the period / year (at book value) Less: Transfer to inventory during the period / year (at book value) Less: Transfer to investment property during the period / year (at book value) Less: Depreciation charged during the period / year Closing book value	1,964 93,635 14,834 11,061 121,494 403,562	2,799 - - - - - - - - - - - - - - - - - -
9.1 Following is the detail of additions during the period / year:		
Electrical equipment Computers Vehicles	6,672 - 1,965 8,637	- 80 - 80
10. Investment property		
Opening fair value Add: Additions to cost during the period / year - Direct additions - Transfer from stock-in-trade - Transfer from fixed assets - Transfer to stock in trade	3,828,426 - - 14,834 -	4,935,576 17,300 12,639 - (116,305)

- provisior Loss on sa 11.1.2 Opening b Recognise Derecogni (116,305) -11.2 Avai (232,626) - Disposals of investment property -At cost 3,843,260 4,616,584 Less : Cun Add: Fair value loss recognised during the period / year (665,450) (788,158) 3,177,810 3,828,426 11.2.1

		Un-Audited December 31, 2011 (Rupees ir	Audited June 30, 2011 <b>1 thousand)</b>
11. Investments			
In equity instruments of: - associated undertakings - unquoted Available for sale - quoted	- note 11.1 - note 11.2	1,153,848 <u>2,941</u> <u>1,156,789</u>	1,307,873 <u>3.677</u> 1,311,550
11.1 Associated undertakings - unquoted			
Pace Barka Properties Limited 75,875,000 (June 2011: 77,500,000) fully paid ordinary shares of Rs 10 each Equity held 24.86% (June 2011: 25.39%) Pace Super Mall (Private) Limited 18,000 (June 2011: 18,000) fully paid ordinary charge of Ba 10 coch	- note 11.1.1	1,305,398	1,462,673
ordinary shares of Rs 10 each Equity held 40% (June 2011: 40%)		180	180
Less: Cumulative impairment losses recognized	- note 11.1.2	1,305,578 (151,730) 1,153,848	1,462,853 (154,980) 1,307,873
11.1.1 Pace Barka Properties Limited			
Cost		758,651	774,901
Brought forward amounts of post acquisition reserves and profits and negative goodwill recognized directly in profit and loss account Share of movement in reserves during the year Share of loss for the period/year - before taxation		<u>687,772</u> 1,446,423 (107,310)	<u>1,114,587</u> 1,889,488 46,488 (136,676)
- provision for taxation Loss on sale of investment		3,083 (18,910) (33,715) 1,305,398	18,195 (354,822) (473,303) 1,462,673
11.1.2 Cumulative impairment losses recognize	d		
Opening balance Recognised during the period / year Derecognised on disposal of investment		154,980 - (3,250) 151,730	- 154,980 - 154,980
11.2 Available for sale - quoted		3,782	2 700
At cost Less : Cumulative fair value loss	- note 11.2.1	3,782 (841) 2,941	3,782 (105) 3,677
11.2.1 Cumulative fair value loss			
Opening balance Fair value loss during the period / year		105 736 841	3 102 105

12. Stock-in-trade	Un-Audited December 31, 2011 (Rupees ir	Audited June 30, 2011 a <b>thousand)</b>
Work-in-process		
- Pace Towers	1,232,093	1,204,659
- Pace Circle	662,392	-
Shops and houses	500,711	394,643
Woodland plots	9,216	46,316
	2,404,412	1,645,618
Stores inventory	772	787
	2,405,184	1,646,405

#### 13. Operating Segments

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, is a committee comprising of the Chief Executive Officer, Group Director Finance, Chief Operating Officer and the Chief Financial Officer.

Management monitors the operating results of its business segments separately for the purpose of making decisions about resource allocation and performance assessment. Operating segments are reported in a manner consistent with internal reporting provided to the Chief Operating Decision Maker (CODM). Segment performance is generally evaluated based on certain key performance indicators including business volume, gross profit and reduction in operating costs.

Segment results and assets include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. CODM assesses the performance of the operating segments based on a measure of gross profit and segment assets. Unallocated items include corporate assets and liabilities.

The Management has determined the operating segments based on the reports reviewed by the CODM that are used to make strategic and business decisions.

13.1 For management purposes, the activities of the Group are organised into business units based on the nature of activities:

#### (a) Real Estate

This segment relates to the sale of land, condominiums, shops/counters and villas. This also includes sale of Pace Woodlands and Model Town Extension on completed of project basis and sale of Pace Towers on percentage of completion basis.

### (b) Investment Properties

The segment relates to the properties held to earn rentals or for capital appreciation or for both.

### (c) Others

Businesses that individually do not meet the criteria of a reportable segment as per IFRS - 8, "Operating Segments".

	<b>⊥</b>	Real estate			Inves		201			Others				Total			
		Quarter	ended	Six months ended		Quarter ended	_	Six months ended	ns ended	Quarte	Quarter ended	Six months ended	is ended	Quarter ended	ended	Six months ended	s ended
		L	L.			L.	December	December	December	December	December	_			December	December	December
13.2 Segment results		31, 2011	31, 2010	31, 2011	31, 2010	31, 2011	31, 2010	31, 2011	31, 2010	31, 2011	31, 2010	31, 2011	31, 2010	31, 2011	31, 2010	31, 2011	31, 2010
- Sales	- note 13.2.1	(63,106)	(83,670)	(35,506)	(73,670)	4,887	(25,499)	11,171	135,012	41,536	25,183	79,904	82,630	(16,683)	(83,986)	55,569	143,972
- Cost of sales	- note 13.2.2	31,961	(7,018)	(22,003)	(16,539)	(10,997)	5,401	(16,965)	(152,303)	(84,906)	(26,439)	(121,346)	(54,188)	(63,942)	(28,056)	(160,314)	(223,030)
Gross loss	I	(31,145)	(90,688)	(57,509)	(90,209)	(6,110)	(20,098)	(5,794)	(17,291)	(43,370)	(1,256)	(41,442)	28,442	(80,625)	(112,042)	(104,745)	(79,058)
- Changes in fair value of investment property						(276,945)	(303,771)	(665,450)	(303,771)					(276,945)	(303,771)	(665,450)	(303,771)
Segment results	I	(31,145)	(90,688)	(57,509)	(90,209)	(283,055)	(323,869)	(671,244)	(321,062)	(43,370)	(1,256)	(41,442)	28,442	(357,570)	(415,813)	(770,195)	(382,829)
Administrative and selling expenses														(66,367)	(76,939)	(140,557)	(136,602)
Other operating income														13,176	12,411	24,305	16,137
Finance costs														(118,100)	(167,468)	(237,559)	(255,129)
Other operating expenses Share of loss from associates	ates													(32,218) (8,540)	(4,141) (108,817)	(55,302) (36,798)	(4,141) (120,340)
Loss before tax														(569,619)	(760,767)	(1,216,106)	(882,904)
Taxation -Group -Associated companies														(462)	140,621 6,653	(712) 3,083	138,481 10,716
Loss for the period														(570,081)	(613,493)	(1,213,735)	(733,707)

			Real estate	ate		-	Investment properties	properties			Others	LS			lotal	31	
	g g	Quarter ended December 31,		Six months ended December 31,	ended yr 31,	Quarter ended December 31,	ended er 31,	Six months ended December 31,	s ended er 31,	Quarter ended December 31,	ended er 31,	Six months ended December 31,	ended sr 31,	Quarter ended December 31,	er 31,	Six months ended December 31,	s ended er 31,
13.2.1 Sales	2011		2010	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010
Shops, houses and commercial buildings - at completion of project basis	6,5	6,835	9,700	34,435	17,500		(32,258)		116,304					6,835	(22,558)	34,435	133,804
<ul> <li>at percentage of completion</li> <li>basis</li> </ul>	13.2.3 (51,8	(51,816)		(51,816)										(51,816)		(51,816)	•
Plots					2,200												2,200
Licensee fee				,		4,887	6,759	11,171	18,708		,		,	4,887	6,759	11,171	18,708
Display advertisements and miscellaneous income										3,708	1,176	7,347	7,604	3,708	1,176	7,347	7,604
Service charges										37,828	24,007	72,557	68,830	37,828	24,007	72,557	68,830
Sale of commodities													6,196				6,196
Gross sales	(44,5	(44,981)	9,700	(17,381)	19,700	4,887	(25,499)	11,171	135,012	41,536	25,183	79,904	82,630	1,442	9,384	73,694	237,342
Less: Sales return at completion of project basis	(18,	(18,125) (9	(93,370)	(18,125)	(93,370)									(18,125)	(93,370)	(18,125)	(93,370)
13.2.2 Cost of sales	(63,	(63,106) (8	(83,670)	(35,506)	(73,670)	4,887	(25,499)	11,171	135,012	41,536	25,183	79,904	82,630	(16,683)	(83,986)	55,569	143,972
Shops, houses and commercial buildings - at commetion of protect basis	30	3.081	636	(24.669)	(5.428)		91.572		(46.075)					3.081	92,208	(24.669)	(51.503)
- note	13.2.3 27,4	27,435		27,435	· ·				. '					27,435	. '	27,435	. '
Plots sold			(145)		(1,729)										(145)		(1,729)
Commodities sold											1,033		(5,959)		1,033		(5,959)
Stores operating expenses	1,	1,445 (	(7,509)	(24,769)	(9,382)	(10,997)	(86,171)	(16,965)	(106,228)	(84,906)	(27,472)	(121,346)	(48,229)	(94,458)	(121,152)	(163,080)	(163,839)
	31,961		(7,018)	(22,003)	(16,539)	(10,997)	5,401	(16,965)	(152,303)	(84,906)	(26,439)	(121,346)	(54,188)	(63,942)	(28,056)	(160,314)	(223,030)

### 14. Other operating expenses

This represents exchange loss on translation of foreign currency convertible bonds.

				Half yea	r ended
				2011	December 31, 2010 thousand)
15.	Transactions with related part	ies			
	Relationship with the Company	y Nature of tr	ansaction		
	i. Associates	Sale of goo	goods & services ds and services ainst purchase	2,597 3,630	7,749 3,300
			commission incom		36,127 1,389 750
	ii. Directors and key management personnel	Disposal of Salaries and Advances	vehicle I other employee b	- penefits 7,234	2,824 11,387 2,232
	management personner		om sale of investm	ent 13,000	-
	iii. Post employment benefit plar	n Expense ch benefit plan	arged in respect o s	f <b>4,575</b>	3,905
	Period end balances			Un-Audited December 31, 2011 (Rupees i	Audited June 30, 2011 <b>n thousand)</b>
	Receivable from related parties Payable to related parties			906,786 73,813	931,584 61,960
		Quarter	ended	Half year	
	D	ecember 31, 2011	December 31, 2010	December 31, 2011	December 31, 2010
16.	Loss per share		2010	2011	2010
16.1	Basic loss per share				
	s for the period (Rupees in thousand)	(570,081)	(613,493)	(1,213,735)	(733,707)

Loss for the period (Rupees in thousand	l) (570,081)	(613,493)	(1,213,735)	(733,707)
Weighted average number of ordinary				
shares (Number)	278,877	278,877	278,877	278,877
Loss per share (Rupees)	(2.04)	(2.20)	(4.35)	(2.63)

#### 16.2 Diluted loss per share

The dilution effect on basic loss per share is due to conversion option on foreign currency convertible bond. The basic weighted average number of shares have been adjusted for conversion option available to bondholders.

	Quarter	ended	Half yea	r ended
	December 31,	December 31,	December 31,	December 31,
	2011	2010	2011	2010
Loss for the period (Rupees in thousand) Markup on foreign currency convertible	(570,081)	(613,493)	(1,213,735)	(733,707)
bonds (Rupees in thousand)	21,910	13,098	42,049	25,320
Exchange loss (Rupees in thousand)	35,324	2,692	55,302	2,692
Loss used to determine diluted loss				
per share	(512,847)	(597,703)	(1,116,384)	(705,695)
Weighted average number of ordinary shares (Number)	278,877	278,877	278,877	278,877
Assumed conversion of convertible bonds into ordinary shares (Number)	64,607	60,364	63,341	59,987
Weighted average number of shares for diluted loss per share (Number)	343,484	339,241	342,218	338,864
Loss per share - diluted (Rupees)	(1.49)	(1.76)	(3.26)	(2.08)
Restricted to basic loss per share in case of anti-dilution (Rupees)	(2.04)	(2.20)	(4.35)	(2.63)

The effect of the conversion of foreign currency convertible bonds into ordinary shares is anti-dilutive for the current period, accordingly the diluted loss per share has been restricted to the basic loss per share.

	Half year ended	
	December 31, 2011 (Rupees in	December 31, 2010 thousand)
17. Cash used in operations		
Loss before tax Adjustments for:	(1,216,106)	(882,904)
- Depreciation on property, plant and equipment	11,061	19,153
- Depreciation on assets subject to finance lease	10,352	11,011
- Amortisation on intangible assets	278	282
<ul> <li>Amortisation of deferred income</li> </ul>	(9,583)	(9,583)
<ul> <li>Gain on sale of property, plant and equipment</li> </ul>	(1,935)	(1,639)
<ul> <li>Loss on sale of investment property</li> </ul>	-	-
- Markup income	(513)	(2,088)
<ul> <li>Changes in fair value of investment property</li> </ul>	665,450	303,771
- Finance costs	237,559	255,129
- Exchange loss on foreign currency convertible bonds	55,302	4,141
- Provision for doubtful receivables	57,658	23,650
- Advances written off	2,509	-
<ul> <li>Provision for gratuity and leave encashment</li> <li>Share of loss from associates</li> </ul>	4,575	3,905
	<u>36,798</u>	(154,822)
Loss before working capital changes	(146,595)	(154,832)
Effect on cash flow due to working capital changes		
<ul> <li>(Increase) / decrease in stock-in-trade</li> </ul>	(2,751)	52,451
- Decrease in trade debts	118,782	110,347
<ul> <li>Decrease / (increase) in advance against purchase of property</li> <li>Decrease / (increase) in advances, deposits</li> </ul>	-	(33,389)
prepayments and other receivables	19,682	(3,790)
- Increase / (decrease) in creditors, accrued and other liabilities	22,655	(7,621)
	158,368	117,998
	11,773	(36,834)
43		

#### 18. Detail of subsidiaries

Name of the Subsidiary	Accounting period end	Percentage of holding	Country of Incorporation
Pace Woodlands (Private) Limited	31-Dec-11	52%	Pakistan
Pace Gujrat (Private) Limited	31-Dec-11	100%	Pakistan

#### 19. Date of authorization for issue

This consolidated condensed interim financial information was authorised for issue on February 25, 2012 by the Board of Directors of the Group.

#### 20. Corresponding figures

In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', the consolidated condensed interim balance sheet and consolidated condensed interim statement of changes in equity have been compared with the balances of annual audited financial statements of preceding financial year, whereas, the consolidated condensed interim profit and loss account, consolidated condensed interim statement of comprehensive income and consolidated condensed interim cash flow statement have been compared with the balances of comparable period of immediately preceding financial year.

Corresponding figures have been re-arranged, wherever necessary, for the purposes of comparison. However, no significant re-arrangement have been made.