

Balance Sheet

As at June 30, 2017

		2017	2016
	Note	Rupe	es '000
ASSETS			
NON CURRENT ASSETS			
Property, plant and equipment Long term investment Long term deposits	6 7 8	654,025 1,144,006 6,234	716,566 1,144,006 6,234
CURRENT ASSETS		1,804,265	1,866,806
Stores, spares and loose tools Stock-in-trade Trade debts Advances, deposits, prepayments and other receivables Accrued profit Short term investments Sales tax receivable Taxation – net Cash and bank balances TOTAL ASSETS	9 10 11 12 13	61,927 745,822 430,360 11,171 777 641,778 5,259 229,421 232,115 2,358,630 4,162,895	51,530 792,163 403,261 49,036 486 361,276 22,375 38,820 174,485 1,893,432 3,760,238
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES Authorised capital 40,000,000 (2016: 40,000,000) ordinary shares of Rs. 5/- ea	ach	200,000	200,000
Issued, subscribed and paid-up capital Reserves	15	144,000 3,537,779	144,000 3,203,142
NON CURRENT LIABILITIES		3,681,779	3,347,142
Deferred taxation	16	28,302	41,404
CURRENT LIABILITIES			
Trade and other payables	17	452,814	371,692
COMMITMENTS	18		
TOTAL EQUITY AND LIABILITIES		4,162,895	3,760,238

The annexed notes from 1 to 40 form an integral part of these financial statements.

Yutaka Arae

Chairman

Fahim Kapadia Chief Executive



Profit and Loss Account

For the year ended June 30, 2017

		2017	2016	
	Note	Rupees '000		
Turnover – net Cost of sales Gross profit Distribution costs Administrative expenses	19 20 21 22	5,657,541 (4,611,657) 1,045,884 (120,014) (190,385)	5,758,380 (4,723,905) 1,034,475 (120,344) (161,827)	
Operating profit		(310,399) 735,485	(282,171) 752,304	
Other expenses Other income Finance costs Profit before taxation	23 24 25	(70,722) 145,961 (360) 74,879 810,364	(63,263) 24,838 (547) (38,972) 713,332	
Taxation	26	(223,727)	(228,868)	
Profit after taxation		586,637	484,464	
		Rupees	Rupees	
Earnings per share – basic and diluted	27	20.37	16.82	

The annexed notes from 1 to 40 form an integral part of these financial statements.

Yutaka Arae Chairman

Fahim Kapadia Chief Executive



Statement of Comprehensive Income

For the year ended June 30, 2016

2017	2016
Rupe	es '000

Net profit for the year

Other comprehensive income

Total comprehensive income for the year

586,637 484,464

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586,637 484,464

The annexed notes from 1 to 40 form an integral part of these financial statements.

Yutaka Arae Chairman

Fahim Kapadia Chief Executive



Cash Flow Statement

For the year ended June 30, 2017

		2017	2016
	Note	Rupe	es '000
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash generated from operations Finance costs paid Income tax paid Net cash generated from operating activities	28	893,432 (360) (425,321) 467,751	771,282 (547) (297,290) 473,445
CASH FLOWS FROM INVESTING ACTIVITIES			
Fixed capital expenditure Proceeds from disposal of property, plant and equipment Proceeds from transfer of property, plant and equipment to subsidiary company Long term investments into subsidiary Dividend received Profit received on term deposit receipts Profit received on treasury bills Profit received on deposit accounts Net cash generated from / (used in) investing activities		(61,115) 10,145 33,154 - 114,401 9,820 1,985 8,359 116,749	(184,869) 4,658 - (115,686) - 12,592 - 5,745 (277,560)
CASH FLOWS FROM FINANCING ACTIVITIES			
Dividends paid Net cash used in financing activities		(249,150) (249,150)	<u>(283,613)</u> <u>(283,613)</u>
Net increase / (decrease) in cash and cash equivalents		335,350	(87,728)
Cash and cash equivalents at the beginning of the year		534,485	622,213
Cash and cash equivalents at the end of the year	29	869,835	534,485

The annexed notes from 1 to 40 form an integral part of these financial statements.

Yutaka Arae Chairman

Fahim Kapadia Chief Executive



Statement of Changes in Equity

For the year ended June 30, 2017

	Issued,	Capital reserve	Revenue	Revenue reserves		
	subscribed and paid-up capital	Share premium	General	Unapp- ropriated profit	Total	Total equity
			Rupees '	000		
Balance as at June 30, 2015	144,000	12,598	2,505,000	489,080	3,006,678	3,150,678
Final dividend for the year ended June 30, 2015 @ Rs. 7.50 /- per share	-	-	-	(216,000)	(216,000)	(216,000)
Interim dividend for the period ended Deceme 2015 @ Rs. 2.50 /- per share	ber 31, -	-	-	(72,000)	(72,000)	(72,000)
Transfer to general reserve	-	-	170,000	(170,000)	-	-
Profit after taxation for the year Other comprehensive income	-	-	-	484,464	484,464	484,464
Total comprehensive income for the year	-	-	-	484,464	484,464	484,464
Balance as at June 30, 2016	144,000	12,598	2,675,000	515,544	3,203,142	3,347,142
Final dividend for the year ended June 30, 2016 @ Rs. 6.25 /- per share	-	-	-	(180,000)	(180,000)	(180,000)
Interim dividend for the period ended Decem 2016 @ Rs. 2.50 /- per share	ber 31, -	-	-	(72,000)	(72,000)	(72,000)
Transfer to general reserve	-	-	300,000	(300,000)	-	-
Profit after taxation for the year Other comprehensive income	-	-	-	586,637	586,637	586,637
Total comprehensive income for the year	-	-	-	586,637	586,637	586,637
Balance as at June 30, 2017	144,000	12,598	2,975,000	550,181	3,537,779	3,681,779

The annexed notes from 1 to 40 form an integral part of these financial statements.

Yutaka Arae Chairman

Fahim KapadiaChief Executive



For the year ended June 30, 2017

1. THE COMPANY AND ITS OPERATIONS

1.1 Agriauto Industries Limited (the Company) was incorporated in Pakistan on June 25, 1981 as a public limited company and is listed on Pakistan Stock Exchange since June 1984. The Company is engaged in the manufacture and sale of components for automotive vehicles, motor cycles and agricultural tractors. The registered office of the Company is situated at 5th Floor, House of Habib, Main Shahrah-e-Faisal, Karachi.

These financial statements are separate financial statements of the Company in which investments in subsidiary is accounted for on the basis of direct equity interest and is not consolidated or accounted for using equity method.

2. STATEMENT OF COMPLIANCE

During the year, the Companies Act 2017 (the Act) has been promulgated, however, Securities and Exchange Commission of Pakistan (SECP) vide its circular no. 17 of 2017 dated July 20, 2017 communicated Commission's decision that the companies whose financial year closes on or before 30 June 2017 shall prepare their financial statements in accordance with the provisions of the repealed Companies Ordinance, 1984. Accordingly, these financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board (IASB) and Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the repealed Companies Ordinance, 1984, provisions of and directives issued under the repealed Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the repealed Companies Ordinance, 1984 shall prevail.

3. BASIS OF MEASUREMENT

- 3.1 These financial statements have been prepared under the historical cost convention.
- 3.2 These financial statements are presented in Pak Rupees which is the Company's functional and presentation currency.

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these financial statements are consistent with those of the previous financial year except as described below:

4.1 New standards, interpretations and amendments

The Company has adopted the following revised standards, amendments and interpretation of IFRSs which became effective for the current year:

IFRS 10 – Consolidated Financial Statements, IFRS 12 Disclosure of Interests in Other Entities and IAS 27 Separate Financial Statements – Investment Entities: Applying the Consolidation Exception (Amendment)

IFRS 11 – Joint Arrangements - Accounting for Acquisition of Interest in Joint Operation (Amendment)

IAS 1 4/- Presentation of Financial Statements - Disclosure Initiative (Amendment)

Yutaka Arae Chairman Fahim Kapadia
Chief Executive



For the year ended June 30, 2017

IAS 16 - Property, Plant and Equipment and IAS 38 intangible assets - Clarification of Acceptable Method of Depreciation and Amortization (Amendment)

IAS 16 - Property, Plant and Equipment IAS 41 Agriculture - Agriculture: Bearer Plants (Amendment)

IAS 27 – Separate Financial Statements – Equity Method in Separate Financial Statements (Amendment)

Improvements to Accounting Standards Issued by the IASB in September 2014

IFRS 5 Non-current Assets Held for Sale and Discontinued Operations - Changes in methods of disposal

IFRS 7 Financial Instruments: Disclosures - Servicing contracts

IFRS 7 Financial Instruments: Disclosures - Applicability of the offsetting disclosures to condensed interim financial statements

IAS 19 Employee Benefits - Discount rate: regional market issue

IAS 34 Interim Financial Reporting - Disclosure of information 'elsewhere in the interim financial report'

The adoption of the above accounting standards did not have any effect on the financial statements.

4.2 Standards and amendments to approved accounting standards that are not yet effective

The following revised standards, amendments and interpretations with respect to the approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standard or interpretation:

Standard or Interpretation	Effective date (accounting periods Beginning on or after)
IFRS 2: Share-based Payments – Classification and measurement of Share based Payments Transaction (Amendments)	01 January 2018
IFRS 10 Consolidated Financial Statements and IAS 28 Investment in Associates and Joint Ventures - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendment)	Not yet finalized
IAS 7 Statement of Cash Flows - Disclosure Initiative (Amendment)	01 January 2017
IAS 12 Income Taxes – Recognition of Deferred Tax Assets for Unrealized losses (Amendments)	01 January 2017
IFRS 4 Insurance Contracts: Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts – (Amendments)	01 January 2018
IAS 40 Investment Property: Transfers of Investment Property (Amendments)	01 January 2018
IFRIC 22 Foreign Currency Transactions and Advance Consideration	01 January 2018
IFRIC 23 Uncertainty over Income Tax Treatments	01 January 2019



For the year ended June 30, 2017

The above standards and amendments are not expected to have any material impact on the Company's financial statements in the period of initial application.

In addition to the above standards and amendments, improvements to various accounting standards have also been issued by the IASB in December 2016. Such improvements are generally effective for accounting periods beginning on or after 01 January 2018 (see note 2 below). The Company expects that such improvements to the standards will not have any impact on the Company's financial statements in the period of initial application

Further, following new standards have been issued by IASB which are yet to be notified by the SECP for the purpose of applicability in Pakistan.

IASB Effective date (accounting periods Beginning on or after)

Standard

IFRS 9 - Financial Instruments: Classification and Measurement	01 January 2018
IFRS 14 - Regulatory Deferral Accounts	01 January 2016
IFRS 15 – Revenue from Contracts with Customers	01 January 2018
IFRS 16 – Leases	01 January 2019
IFRS 17 – Insurance Contracts	01 January 2021

5. SIGNIFICANT ACCOUNTING JUDGEMENTS ESTIMATES AND ASSUMPTIONS

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historic experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

In the process of applying the accounting policies, management has made the following judgments and estimates which are significant to the financial statements:

		Note
-	determining the residual values and useful lives of property, plant and	
	equipment	5.1 & 6
-	provision against trade debts and other receivables	5.4, 11 & 12
-	provision for tax and deferred tax	5.10, 26 & 16
-	warranty obligations	5.12 & 17.3
-	provision for employee benefits	5.10 & 17.1

5.1 Property, plant and equipment

Owned

These are stated at cost less accumulated depreciation and impairment loss except for freehold land and capital work in progress which are stated at cost.



For the year ended June 30, 2017

Depreciation on fixed assets is charged to the profit and loss account applying the reducing balance method at the rates specified in note 6 to the financial statements. Depreciation on additions is charged from the month of addition and in case of deletion up to the month of disposal. Maintenance and normal repairs are charged to profit and loss account as and when incurred, while major renewals and improvements are capitalised. Gains or losses on disposals of fixed assets, if any, are included in profit and loss account.

The carrying values of assets are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets or related cash-generating units are written down to their recoverable amount.

5.2 Stores, spares and loose tools

These are stated at the lower of cost and Net Realisable Value (NRV) except for goods-in-transit which are stated at invoice price plus other charges incurred thereon upto the date of the balance sheet. Cost is determined on weighted moving average basis.

Stores, spares and loose tools are regularly reviewed by the management and any obsolete items are brought down to their NRV.

5.3 Stock-in-trade

Stock-in-trade, except goods-in-transit, is stated at the lower of NRV and cost determined as follows:

Raw and packing materials - Moving average basis.

Work-in-process - Cost of direct materials plus conversion cost is valued on the basis of equivalent production units.

Finished goods - Cost of direct materials plus conversion cost is valued on time proportion basis.

Goods-in-transit are valued at purchase price, freight value and other charges incurred thereon upto the balance sheet date.

Stock-in-trade is regularly reviewed by the management and any obsolete items are brought down to their NRV.

NRV signifies the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

5.4 Trade debts and other receivables

Trade debts and other receivables are stated at original invoice amount less provision for doubtful debts, if any. Provision for doubtful debts / other receivables is based on the management's assessment of customers' outstanding balances and creditworthiness. Bad debts are written-off when identified.



For the year ended June 30, 2017

5.5 Investments

Investment in subsidiary company

Investment in subsidiary is stated at cost less impairment, if any.

Held-to-maturity

Investments with fixed maturity where management has both the intent and ability to hold to maturity are classified as held-to-maturity.

Gains or losses on held-to-maturity investments are recognised in income when the investments are derecognised or impaired.

Available-for-sale

Investments which are not classified in the above category and which the management intends to hold for indefinite period, but may be sold in response to the need for liquidity or changes in interest rates are classified as available-for-sale.

All investments are initially recognised at cost, being the fair value of the consideration given including transaction costs associated with the investment. Transaction costs in the case of held-for-trading investments are charged to income when incurred. After initial recognition, investments classified as available-for-sale are remeasured at fair values and held-to-maturity investments are measured at amortised cost.

Gains or losses on revaluation of available-for-sale investments are recognised in equity until the investment is sold, collected or otherwise disposed off, or until the investment is determined to be impaired, at which time the cumulative gain or loss previously reported in equity is included in income.

5.6 Cash and cash equivalents

For the purpose of cash flow statement, cash and cash equivalents comprise of cash in hand, bank balances and short term investments with a maturity of three months or less from the date of acquisition net of short-term running finance. The cash and cash equivalents are readily convertible to known amount of cash and are therefore subject to insignificant risk of changes in value.

5.7 Financial instruments

All financial assets and liabilities are recognised at the time when the Company becomes party to the contractual provisions of the instrument. Financial assets are derecognised when the contractual rights under the instruments are realised, expired or surrendered. Financial liabilities are derecognised when the obligation is extinguished, discharged, cancelled or expired. Any gain or loss on recognition or derecognition of the financial assets and financial liabilities is taken to the profit and loss account.

5.8 Offsetting of financial assets and financial liabilities

A financial asset and a financial liability is offset and the net amount is reported in the balance sheet if the Company has a legally enforceable right to set off the recognised amounts and intends either to settle on a net basis or to realise the assets and settle the liability simultaneously.



For the year ended June 30, 2017

5.9 Employees' benefits

Provident fund

The Company operates a recognised provident fund scheme (defined contribution plan) for all its employees who are eligible for the scheme in accordance with the Company's policy. Contributions in respect thereto are made in accordance with the terms of the scheme.

Compensated absences

The Company accounts for these benefits in the period in which the absences are earned.

5.10 Taxation

Current

Provision for current taxation is based on taxable income at the current rates of taxation after taking into account tax credits and rebates available, if any, or minimum tax on turnover or Alternate Corporate Tax whichever is higher and tax paid on final tax regime basis. Alternate Corporate Tax is calculated in accordance with the provisions of Section 113C of Income Tax Ordinance.

Deferred

Deferred tax is provided, proportionate to local sales, for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of recognised or settlement of the carrying amount of assets and liabilities, using tax rates enacted at the balance sheet date.

5.11 Provisions

Provision is recognised in the balance sheet when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation. Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate.

5.12 Warranty obligations

The Company recognises the estimated liability to repair or replace products under warranty at the balance sheet date on the basis of historical experience.

5.13 Foreign currency transactions

Transactions in foreign currencies are accounted for in Pakistani Rupees at the foreign exchange rates prevailing on the date of the transaction. Monetary assets and liabilities in foreign currencies are re-translated into rupees at the foreign exchange rates approximating those prevailing at the balance sheet date. Exchange differences are taken to the profit and loss account.

5.14 Revenue recognition

Sales are recorded when goods are dispatched to the customers.

Profit on term deposit receipts and treasury bills are recognised on constant rate of return to maturity.





For the year ended June 30, 2017

Profit on deposit accounts is recognised on accrual basis.

Dividend income is recognised when the right to receive the dividend is established.

Scrap sales are accounted for on accrual basis.

5.15 Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective assets. All other borrowing costs are expensed in the period they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

5.16 Research and development costs

Research and development costs are expensed as incurred, except for development costs that relate to the design of new or improved products which are recognised as an asset to the extent that it is expected that such asset will meet the recognition criteria mentioned in IAS – 38 "Intangible Assets".

5.17 Dividends and appropriation to reserve

Dividend and appropriation to reserve are recognised in the financial statements in the period in which these are approved.

			2017	2016
		Note	Rupe	es '000
6.	PROPERTY, PLANT AND EQUIPMENT			
	Operating assets – tangible Capital work-in-progress	6.1 6.4	653,335 690 654,025	668,889 47,677 716,566

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Notes to the Financial Statements

For the year ended June 30, 2017

6.1 Operating assets - tangible

		c o s	Т		ACCU	IMULATED	DEPRECIA	TION	DOWN VALUE
	As at July 01, 2016	Additions/ (disposals)	As at June 30, 2017	Depreciation rate	As at July 01, 2016	Charge for the Year	Disposals for the Year	As at June 30, 2017	As at June 30, 2017
		(Rs. in 000')		%			(Rs. in 000')		
Owned Freehold land	1,652	-	1,652	-	-	-	-	-	1,652
Building on freehold land	182,957	6,715	189,672	10	77,278	10,624	-	87,902	101,770
Plant and machinery	908,095	50,792 (8,470)	950,417	10 – 20	400,028	58,974	(5,619)	453,383	497,034
Furniture and fittings	9,867	4,083 (96)	13,854	15	5,654	1,013	(90)	6,577	7,277
Vehicles	74,635	12,862 (12,009)	75,488	20	39,926	8,329	(8,426)	39,829	35,659
Office equipment	4,280	80	4,360	20	2,367	391	-	2,758	1,602
Computer equipment	30,182	417	30,599	33	24,302	2,021	-	26,323	4,276
Dies and tools	37,891	-	37,891	40	31,115	2,711	-	33,826	4,065
2017	1,249,559	74,949 (20,575)	1,303,933	- -	580,670	84,063	(14,135)	650,598	653,335

	C O S T				ACCUMULATED DEPRECIATION				DOWN VALUE
	As at July 01, 2015	Additions/ (disposals)	As at June 30, 2016	Depreciation rate	As at July 01, 2015	Charge for the Year	Disposals for the Year	As at June 30, 2016	As at June 30, 2016
		(Rs. in 000')		%			(Rs. in 000')		
Owned Freehold land	1,652	-	1,652	-	-	-	-	-	1,652
Building on freehold land	160,815	22,142	182,957	10	67,423	9,855	-	77,278	105,679
Plant and machinery	806,079	105,583 (3,567)	908,095	10 – 20	348,194	54,269	(2,435)	400,028	508,067
Furniture and fittings	8,742	1,125	9,867	15	4,986	668	-	5,654	4,213
Vehicles	73,815	6,784 (5,964)	74,635	20	34,781	8,695	(3,550)	39,926	34,709
Office equipment	3,450	830	4,280	20	2,011	356	-	2,367	1,913
Computer equipment	28,829	1,415 (62)	30,182	33	21,854	2,473	(25)	24,302	5,880
Dies and tools	37,891	-	37,891	40	26,596	4,519	-	31,115	6,776
2016	1,121,273	137,879 (9,593)	1,249,559	-	505,845	80,835	(6,010)	580,670	668,889



For the year ended June 30, 2017

			2017	2016
		Note	Rupe	es '000
6.2	Depreciation charge for the year has been allocated as follows:			
	Cost of sales Distribution costs Administrative expenses	20 21 22	75,477 963 7,623 84,063	71,484 601 8,750 80,835

6.3 The following property, plant and equipment were disposed off during the year:

Particulars	Cost	Accumulated Depreciation		Sales proceeds	Gain / (loss)	Mode of Disposal	Particulars of buyer
		(I	Rs. In 000	O')		-	
Plant and machinery							
Plant, machinery & equipment	2,758	2,371	387	581	194	Auction	Pioneer Auctioneers
Fork Lifter	2,191	1,642	549	325	(224)	Negotiation	M/s. Usman Ghani
Fork Lifter	1,513	1,087	426	250	(176)	Negotiation	Mr. Muhammad Usman
Mechanical Power Press	2,350	1,679	671	675	4	Negotiation	Mr. Muhammad Tariq
Tractor XT70	804	235	569	400	(169)	Negotiation	Bismillah Agri Farm (Jhang)
Tractor XT85	928	177	751	675	(76)	Negotiation	Mr. Fayyaz Chattha
Generator	117	70	47	325	278	Negotiation	M/s. Usman Ghani
	10,661	7,261	3,400	3,231	(169)	•	
Furniture and fittings							
Air conditioner	96	90	6	16	10	Negotiation	Bismillah Air Conditioners
Vehicles							
Battery Stacker	662	628	34	40	6	Auction	Pioneer Auctioneers
Honda CD-70	63	51	12	63	51	Company Policy	Mr. Abdul Khaliq(Employee)
Honda CD-70	63	51	12	63	51	Company Policy	Mr. Aziz-ur-Rehman (Employee)
Honda CD-70	66	46	20	61	41	Company Policy	Mr. Muhammad Hanif (Employee)
Honda CD-70	66	46	20	61	41	Company Policy	Mr. Sher Muhammad(Employee)
Honda CD-70	63	48	15	58	43	Company Policy	Mr. Ali Muhammad (Employee)
Honda CD-70	63	48	15	58	43	Company Policy	Mr. M. Jumman(Employee)
Honda CD-70	67	42	25	62	37	Company Policy	Mr. Ghulam Farooque
Suzuki Swift	1,049	819	230	810	580	Negotiation	Mr. Hafizullah (Employee)
Toyota Hilux	859	795	64	1,280	1,216	Negotiation	M/s Sargodha Motors
Suzuki Alto	712	506	206	347	141	Company Policy	Mr. Amjad Elahi (Employee)
Suzuki Cultus	910	619	291	502	211	Company Policy	Mr. Danish Abrar (Employee)
Suzuki HiRoof	640	420	220	550	330	Negotiation	Mr. Ahmed Nawaz
Suzuki Bolan	604	377	227	565	338	Negotiation	Mr. Muhammad Azam
Toyota Corolla	1,354	1,112	242	284	42	Company Policy	Mr. Sarfraz Khan (Employee)
Toyota Corolla XLI	1,538	888	650	1,144	494	Company Policy	Mr. Shiraz Ahmed (Employee)
Suzuki Cultus	1,039	288	751	950	199	Negotiation	Muhammad Tariq Qasim
	9,818	6,784	3,034	6,898	3,864	1	
2017	20,575	14,135	6,440	10,145	3,705		
2016	9,593		3.583	4,658	1,075		
20.0		= = -,- : -	-,		-,		



For the year ended June 30, 2017

6.4	Capital work-in-progress	Note		inery Civil wo	orks Total 00')
	Balance as at July 01, 2016		47,6	677	- 47,677
	Capital expenditure incurred / advances made during the year Transfer to operating assets during the year Transfer to subsidiary company Balance as at June 30, 2017	6.4.1	(14,8 (33,1	329) (6,715	5 7,711 5) (21,544) - (33,154) - 690
			Note	2017	2016 n '000)
7.	LONG TERM INVESTMENT			,	,
	Investment in a subsidiary company - at cost				
	Agriauto Stamping Company (Private) Limited		7.1	1,144,006	1,144,006

7.1 The subsidiary company was incorporated on January 20, 2012 and the Company has made an investment of Rs. 1,114.006 million (2016: Rs. 1,114.006 million) as at 30 June 2017. The Company holds 100 percent shares in the subsidiary company.

	holds 100 percent shares in the subsidiary company.			
		Note	2017 (Rs. ir	2016 n '000)
8.	LONG TERM DEPOSITS			
	Security deposits	8.1	6,234	6,234
8.1	Represents interest free deposits.			
9.	STORES, SPARES AND LOOSE TOOLS			
	Stores Spares Loose tools		34,079 23,470 4,378 61,927	23,236 24,734 3,560 51,530
10.	STOCK-IN-TRADE			
	Raw material Packing material Work-in-process Finished goods Goods-in-transit		540,069 4,200 47,379 29,688 124,486 745,822	562,005 3,956 51,475 26,312 148,415 792,163

10.1 The amount of written down to NRV in respect of stock-in-trade was Rs 2.896 million (2016: Rs. 3.244 million).





For the year ended June 30, 2017

11.	TRADE DEBTS – unsecured	Note	2017 (Rs. in	2016 000')
	Considered good Considered doubtful Provision for doubtful debts	11.1 11.2	430,360 634 (634) - 430,360	403,261 318 (318) - 403,261

11.1 This includes an amount of Rs. nil (2016: Rs. 0.464 million) due from a related party.

	This includes an amount of his. hii (2010. his. 0.404 hillion) due nom a rolated party.				
	Note	2017 (Rs	2016 . in 000')		
11.2	Reconciliation of provision for impairment is as follows:				
	Balance at the beginning of the year Reversal for the year Provision /write-offs during the year Balance at the end of the year	318 - 316 634	445 (17) (110) 318		
12.	ADVANCES, DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES				
	Advances – unsecured, considered good Suppliers Contractors Employees	501 6,462 701 7,664	1,215 1,860 1,090 4,165		
	Deposits	215	215		
	Prepayments Insurance Rent	2,385 895 3,280	3,125 2,308 5,433		

12.1 These advances, trade deposits and other receivables are interest free.

Other receivables - unsecured, considered good

39,223

49,036

12

11,171



For the year ended June 30, 2017

			2017	2016
		Note	(Rs.	in 000')
13.	SHORT TERM INVESTMENTS			
	Held- to- maturity		242,000	360,000
	Term deposit receipts	13.1	395,720	1 070
	Treasury bills Accrued profit thereon	13.2	4,058 641,778	1,276 361,276
	Accrued profit thereon		041,770	301,270

- 13.1 Represents one to three months term deposit receipts with a commercial bank under conventional banking relationship carrying profit rate ranging from 4.25% to 6.25% (2016: 5.35% to 6.15%) per annum and will mature by 02 September 2017.
- 13.2 Represents one to three months treasury bills with a commercial bank under conventional banking relationship carrying profit rate ranging from 5.75% to 5.90% per annum and will mature by 20 July 2017.

2017 2016 Note -----(Rs. in 000')-----

14. CASH AND BANK BALANCES

 With banks in
 107
 21

 With banks in
 120,857
 101,154

 - current accounts
 14.1
 111,151
 73,310

 - deposit accounts
 14.1
 232,008
 174,464

 - 232,115
 174,485

- 14.1 These carry profit rates ranging from 3.80% to 5% (2016: 4% to 4.75%) per annum.
- 14.2 Bank balances with deposits and saving accounts are placed under interest / mark-up arrangements. The Company has conventional banking relationships with all the banks.

2017 2016 Note -----(Rs. in 000')------

15. ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

Ordinary shares of Rs. 5/- each

Number of shares in (000')

2017	2016	-		
22,800	22,800	Fully paid in cash	114,000	114,000
6,000	6,000	Issued as fully paid bonus shares	30,000	30,000
28,800	28,800	_ DONUS SHAFES	144,000	144,000



For the year ended June 30, 2017

15.1 Related parties held 2,115,600 (2015: 2,115,600) Ordinary shares of Rs. 5/- each in the Company at year end.

			2017	2016
		Note	(Rs.	in 000')
16.	DEFERRED TAXATION			
	Taxable temporary differences arising due to: - accelerated tax depreciation		83,299	88,493
	Deductable temporary differences arising due to: - provisions		(54,997)	(47,089)
			28,302	41,404
17.	TRADE AND OTHER PAYABLES			
	Creditors Accrued liabilities Royalty payable Advance from customers Payable to provident fund Unclaimed dividends Tax deducted at source Workers' Profit Participation Fund Workers' Welfare Fund Warranty obligations Guarantee bond payable Others	17.1 17.2 17.3 17.4	86,235 183,325 15,213 739 1,810 21,262 5,547 43,453 15,251 58,730 18,747 2,502 452,814	88,373 164,080 14,194 63 1,584 18,412 1,404 5,343 15,181 44,562 16,227 2,269 371,692
17.1	General Disclosures		(Unaudited)	(Audited)
	Size of the fund Cost of investments Fair value of investments Percentage of investments	17.1.1	203,075 172,524 186,468 91.8%	178,073 142,281 165,946 93.1%



For the year ended June 30, 2017

17.1.1 The breakup of fair value of investments is:

Special Saving Certificates Pakistan Investment Bond Term Finance Certificates Mutual fund units Shares in listed companies Bank balance Total

2017		2016	
(Unaudit	ed)	(Audited)
Rupees '000	. %	Rupees '000	%
21,089	10.4%	87,684	49.2%
19,883	9.8%	19,582	11.0%
24,867	12.2%	20,664	11.6%
-		6,666	3.7%
44,662	22.0%	3,272	1.8%
75,967	37.4%	28,078	15.8%
186,468	91.8%	165,946	93.1%

17.1.2 Investments of provident fund have been made in accordance with the provisions of Section 227 of the Companies Ordinance, 1984 and the rules formulated for this purpose.

			2017	2016
		Note	Rupe	es '000
17.2	Workers' Profit Participation Fund			
	Balance at the beginning of the year Allocation for the year Less: Payment made during the year Balance at end of the year	23	5,343 43,453 48,796 (5,343) 43,453	909 38,343 39,252 (33,909) 5,343
17.3	Warranty obligations			
	Balance at the beginning of the year Provision for the year Less: Claims paid during the year Balance at end of the year	21	44,562 37,677 82,239 (23,509) 58,730	27,485 39,444 66,929 (22,367) 44,562

17.4 The Company has provided bank guarantees to Collector of Customs as a security against the import duty.

18. COMMITMENTS

- (i) Commitments in respect of outstanding letters of credit for raw material amount to Rs. 482.266 million (2016: Rs. 369.705 million).
- (ii) Commitments in respect of capital expenditure amount to Rs. 0.978 million (2016: Rs. 86.886 million).
- (iii) Outstanding bank guarantees issued to Sui Southern Gas Company Limited amounts to Rs. 0.385 million (2016: Rs. 0.385 million).

2016



19. TURNOVER - net

20. COST OF SALES

Finished goods

Opening stock

Closing stock

Less: Trade discount Sales tax

Raw material consumed
Opening stock
Purchases

Sales

Notes to the Financial Statements

For the year ended June 30, 2017

	·	
	6,624,784	6,737,554
	248	163
	966,995	979,011
	967,243	979,174
	5,657,541	5,758,380
	562,005 3,683,881	471,843 3,885,781
10	4,245,886 (540,069)	4,357,624 (562,005)
	3,705,817	3,795,619

2017

Note ----- Rupees '000 -----

Closing stock	10
Manufacturing expenses Salaries, wages and benefits Stores, spares and loose tools consumed Fuel and power Royalty and technical fees Depreciation Transportation and traveling Repairs and maintenance Packing material consumed Rent, rates and taxes Research and development costs Insurance Communications and professional fee Printing and stationery Others	6.2
Work-in-process Opening stock Closing stock Cost of goods manufactured	10

3,705,817	3,795,619		
352,371	327,704		
167,486	159,555		
70,233	84,009		
63,471	78,530		
75,477	71,484		
65,623	70,396		
58,830	58,767		
28,841	25,818		
7,206	6,358		
5,353	4,512		
2,653	2,738		
3,540	2,552		
1,515	1,602		
2,521	2,640		
905,120	896,665		
51,475	89,976		
(47,379)	(51,475)		
4,096	38,501		
4,615,033	4,730,785		
26,312	19,432		
(29,688)	(26,312)		
(3,376)	(6,880)		
4,611,657	4,723,905		

10





For the year ended June 30, 2017

21.	DISTRIBUTION COSTS	Note	2017 Rupee	2016 es '000
21.	Salaries, wages and benefits Advertisement and sales promotion Carriage and forwarding Traveling and conveyance Depreciation Provision for warranty claims Provision/(reversal) for doubtful trade debts Rent, rates and taxes Communications Insurance Repairs and maintenance Others	6.2 17.3 11.2	15,426 33,368 26,994 3,216 963 37,677 316 175 224 1,302 116 237	13,067 31,888 29,246 4,006 601 39,444 (17) 164 237 1,466 191 51 120,344
22.	ADMINISTRATIVE EXPENSES			
	Salaries, wages and benefits Legal and professional charges Traveling and conveyance Repairs and maintenance Depreciation Security services Communications and professional fee Advertisement Printing and stationery Rent, rates and taxes Utilities Auditors' remuneration Insurance Others	6.2	69,341 60,757 16,185 14,067 7,623 8,090 3,169 1,255 2,341 2,755 1,559 1,270 706 1,267	55,824 47,835 18,570 9,773 8,750 7,452 4,587 1,902 1,605 756 1,513 1,140 1,065 1,055 161,827
22.1	Auditors' remuneration			
23.	Audit fee for standalone financial statements Audit fee for consolidated financial statements Fee for review of half yearly financial statements Other certifications Out of pocket expenses OTHER EXPENSES		800 145 70 124 131 1,270	700 145 70 124 101 1,140
20.		47.0	40.450	00.040
	Workers' Profit Participation Fund Workers' Welfare Fund Donations	17.2 23.1	43,453 15,251 12,018 70,722	38,343 15,181 9,739 63,263





For the year ended June 30, 2017

23.1 Donations include the following donee in whom director or spouse have interest:

	Name of Donee	Address of Donee	Name of Director	2017	2016 es '000
	CKD Foundation dowment Fund	15-H, Block VI, PECHS Karachi	Mr. Sohail P. Ahmed	-	225
24.	OTHER INCOM	E	Note	2017 Rupee	2016 es '000
	Income from fina	ancial assets			
	Profit on: - term deposit - treasury bills - deposit acco	unts ger payable - writter	24.1 n back	8,929 5,659 8,649 23,237 4 114,401	13,342 - 5,548 18,890 643
	Income from no	on-financial assets			
	Gain / (loss) on o Scrap sales Miscellaneous in		plant and equipment 6.3	3,705 4,614 - 8,319	1,075 4,213 17 5,305

24.1 Represents markup on bank accounts under conventional banking relationship.

		2017	2016
		Rupe	es '000
25.	FINANCE COSTS		
	Mark-up on short-term running finance Bank charges	48 312 360	283 264 547
26.	TAXATION		
	Current Prior Super tax Deferred	214,412 77 22,340 (13,102) 223,727	219,007 917 22,317 (13,373) 228,868



24,838

145,961

228,868



Notes to the Financial Statements

For the year ended June 30, 2017

2017	2016
Rupe	es '000

223,727

26.1 Relationship between tax expense and accounting profit

Profit before taxation	810,364	713,332
Tax at the rate of 31% (2016: 32%)	251,213	228,266
Tax effects of:		
Expenses that are admissible in determining taxable profit	(20,361)	9,779
Effect of previous years tax charge	77	917
Tax rebates	(16,440)	(19,038)
Deferred	(13,102)	(13,373)
Super tax	22,340	22,317

27. EARNINGS PER SHARE – basic and diluted

There is no dilutive effect on the basic earnings per share of the Company, which is based on:

	2017 Rupe	2016 es '000
Profit after taxation (Rs. in 000')	586,637	484,464
Weighted average number of ordinary shares outstanding during the year (in 000')	28,800	28,800
Basic earnings per share (Rs.)	20.37	16.82



For the year ended June 30, 2017

	2017	2016
Note	Rupe	es '000

28. CASH GENERATED FROM OPERATIONS

CASH GENERATED FROM OPERATIONS					
Profit before taxation		810,364		713,332	
Adjustments for					_
Depreciation		84,063		80,835	
Finance costs		360		547	
Provision for doubtful debts		316		-	
Reversal for provision for doubtful debts		-		(17)	
Liabilities no longer payable - written back		(4)		(643)	
Profit on term deposit receipts		(8,928)		(13,342)	
Profit on treasury bills		(5,659)		-	
Profit on deposit accounts		(8,650)		(5,548)	
Dividend income		(114,401)		-	
(Gain) / loss on disposal of property, plant and equipmer	nt	(3,705)		(1,075)	
		(56,608)		60,757	_
		753,756		774,089	
Decrease/(increase) in current assets		(10.00=)		(0.1.0)	7
Stores, spares and loose tools		(10,397)		(219)	
Stock-in-trade		44,235		(92,567)	
Trade debts		(27,415)		108,686	
Advances, deposits, prepayments and other receivables	5	37,865		(40,780)	
Sales tax receivable		17,116		(22,375)	╛
Increase in current liabilities		61,404		(47,255)	
increase in current habilities					
Trade and other payables		78,272		48,676	٦
Sales tax payable				(4,228)	
		78,272	·	44,448	_
		893,432		771,282	-
					=
CASH AND CASH EQUIVALENTS					
Short term investments – term deposit receipts 13		637,720		360,000	
Cash and bank balances 14		232,115		174,485	
					_

FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The main risks arising from the Company's financial instruments are market risks, credit risk and liquidity risk. The Board of Directors reviews and agrees policies for managing each of these risks which are summarized below:

30.1 Market risk

29.

30.

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rate and foreign exchange rates.

(i) Interest rate risk

Interest rate risk is the risk that the value of financial instrument will fluctuate due to the changes in market interest rates. The Company is exposed to interest rate risk in respect of bank deposits, term deposit

534,485

869.835



For the year ended June 30, 2017

receipts and investment in income based mutual funds. Management of the Company estimates that 1% increase in the market interest rate, with all other factor remaining constant, would increase the Company's profit after tax by Rs. 5.167 million (2016: Rs. 2.947 million) and a 1% decrease would result in the decrease in the Company's profit after tax by the same amount. However, in practice, the actual result may differ from the sensitivity analysis.

(ii) Foreign currency risk

Foreign currency risk is the risk that the value of financial assets or a financial liability will fluctuate due to a change in foreign exchange rates. It arises mainly where receivables and payables exist due to transactions in foreign currency. As at June 30, 2017, the Company does not have any financial assets or financial liabilities which are denominated in foreign currencies.

30.2 Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss.

Concentration of credit risk arises when a number of counterparties are engaged in similar business activities or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentration of credit risk indicates the relative sensitivity of the Company's performance to developments affecting a particular industry.

The Company is exposed to credit risk mainly on trade debts, short term investments and bank balances. The Company seeks to minimise the credit risk exposure through having exposure only to customers considered credit worthy and obtaining securities where applicable.

The table below provides the analysis of the credit quality of financial assets on the basis of external credit rating or the historical information about counter party default rates.

	2017 Rupee	2016 es '000
Trade debts		
The analysis of trade debts is as follows:		
Neither past due nor impaired Past due but not impaired – 30 to 90 days	340,491 89,869 430,360	303,921 99,340 403,261
Bank balances		
Ratings A-1+ A1+ P1	80,850 151,158 	77,905 96,344
Short term investments		
Ratings A1+	637,720 637,720	360,000 360,000





For the year ended June 30, 2017

30.3 Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulties in raising funds to meet commitments associated with financial instruments. The management of the Company believes that is not exposed to any significant level of liquidity risk.

The management forecasts the liquidity of the Company on the basis of expected cashflow considering the level of liquid assets necessary to mitigate the liquidity risk.

2017	On demand	Less than 3 months (Rupees	3 to 12 Months in '000)	Total
Trade and other payables	193,072	244,491	15,251	452,814
2016	On demand	Less than 3 months (Rupees	3 to 12 Months in '000)	Total
Trade and other payables	159,797	196,440	15,455	371,692

31. CAPITAL RISK MANAGEMENT

The Company's objectives when managing capital is to safeguard the Company's ability to continue to provide returns for shareholders and benefit for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. The Company is currently financing majority of its operations through equity and working capital. The capital structure of the Company is equity based with no financing through long term borrowings.

32. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. The carrying values of all financial assets and liabilities reflected in the financial statements approximate their fair values.

33. TRANSACTIONS WITH RELATED PARTIES

Related parties of the Company comprise subsidiary company, companies with common directorship, retirement funds, directors and key management personnel. Detail of transactions with related parties during the year, other than disclosed elsewhere in the financial statements, are as follows:

	2017	2016
	Rupe	es '000
Purchase of goods	5,274	1,681
Contribution to the Provident fund	7,859	6,750
Sale of goods	31,119	34,050

The receivable/payable balances with related parties as at June 30, 2017 are disclosed in the respective notes to the financial statements.



For the year ended June 30, 2017

34. REMUNERATION OF THE CHAIRMAN, CHIEF EXECUTIVE AND EXECUTIVES

34.1 Aggregate amounts charged in the financial statements are as follows:

	2017 Chief			2016 Chief		
	Chairman			Chairman in '000)		Executives
Managarial remuneration		13,772	60,744	,	10,350	61,061
Managerial remuneration Bonus	-	4,849	12,185	_	3,300	7,933
Retirement benefits	-	718	3,170	-	540	2,396
Utilities	-	217	310	-	158	280
Medical expenses Leave encashment	_	102	1,682 63		60	816 24
Leave encasiment		19.658	78.154		14.408	72,510
Number of persons	1	1	31	1	1	31

- 34.2 The Chairman, Chief Executive and certain Executives are also provided with free use of Company maintained vehicles in accordance with the Company's policy.
- 34.3 Two non-executive directors (2016: One) have been paid fees of Rs. 0.40 million (2016: 0.30 million) for attending board and other meeting.

35. PRODUCTION CAPACITY

The production capacity of the Company cannot be determined as this depends on the relative proportions of various types of vehicles and agricultural tractors produced by OEMs.

36. UNUTILIZED CREDIT FACILITIES

As of the balance sheet date, the Company has unutilized facilities for short term running finance available from various banks amounted to Rs. 160 million (2016: Rs. 160 million). The rate of mark-up on these finances ranges from 1 to 3 months KIBOR plus rates varying from 0.75% to 1.25% (2016: 1 to 3 months KIBOR plus rates varying from 0.75% to 1.25%). The facilities are secured by way of pari passu hypothecation of Company's stock-in-trade, stores, spares, loose tools and trade debts.

37. NON-ADJUSTING EVENT AFTER THE BALANCE SHEET DATE

- 37.1 The Board of Directors in its meeting held on August 25, 2017 (i) approved the transfer of Rs. 300 million from unappropriated profit to general reserve and (ii) proposed cash dividend of Rs. 7.50 per share for the year ended June 30, 2017 amounting to Rs. 216 million for approval of the members at the Annual General Meeting to be held on September 26, 2017.
- 37.2 Under section 5A of the Income Tax Ordinance, 2001 (the Ordinance), the Company is obligated to pay tax at the rate of 7.5 percent on its accounting profit before tax if it derives profit for a tax year but does not distribute at least 40 percent of its after tax profits within six months of the end of the tax year, through cash or bonus shares. The Company is confident that it will be able to distribute at least 40 percent of its after tax profits of current year, in line with requirements of section 5A of the Ordinance, and accordingly, no further tax provision has been recorded under section 5A of the Ordinance.

38. NUMBER OF EMPLOYEES

Number of persons employed as at year end were 260 (2016: 262) and the average number of persons employed during the year were 262 (2016: 255).

39. GENERAL

Figures have been rounded off to the nearest thousands.

40. DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorized for issue on August 25, 2017 by the Board of Directors of the Company.

Yutaka Arae

Chairman

Fahim Kapadia Chief Executive