





1 ST QUARTER FOR THE PERIOD ENDED MARCH 31, 2018 (UN-AUDITED)

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COMPANY INFORMATION

| Chairman | Mr. Khalid Rashid (Over 40 Year Experience in Insurance Industry) |
|--|---|
| Chief Executive | Mr. Ihtsham ul Haq Qureshi (Prince Henrik Medal of Honour by Royal Kingdom of Denmark) |
| Directors | Mr. Khawaja Suhail Iftikhar (Former General Manager of PIA) Mr. Ihtsham ul Haq Qureshi (Prince Henrik Medal of Honour by Royal Kingdom of Denmark) Mrs. Nosheen Ihtsham Qureshi (Tamgha-e-Imtiaz by Government of Pakistan) Mr. Zain ul Haq Qureshi Mr. Khalid Rashid (Over 40 Year Experience in Insurance Industry) Mr. Hassan Ahmed Khan Mr. Thibaud Ponchon (Nominee Director of InsuResilenece Investment Fund SICAV RAIF, Luxembourg) |
| Audit Committee | Mr. Khawaja Suhail Iftikhar (Chairman) Mr. Khalid Rashid (Member) Mr. Zain ul Haq Qureshi (Member) Mr. Hassan Ahmed Khan (Member) Mr. Iftikhar Ahmed (Secretary) |
| Legal Advisor | Barister Munawar-us-Salam Cornelius, Lane & Mufti, Advocates and Solicitors, Nawa-e-Waqt Building, 4-Shahra-e-Fatima Jinnah, Lahore. |
| Sharia Advisor | Mufti Muhammad Farhan |
| Share Registrar | Corplink (Pvt.) Limited, Wings Arcade, 1-K, Model Town, Lahore. |
| CFO | Mr. Muhammad Ali Raza (ACA) |
| Company Secretary/ Compliance Officer | Ms. Shazia Hafeez (B.Sc.)(LL.B.) |
| Internal Auditor | Mr. Iftikhar Ahmed (CICA)(CAF) |
| Auditors | Ilyas Saeed & Company Chartered Accountants. |
| Actuary | Anwar Associates |

MANAGEMENT

| Mr. Ihtsham ul Haq Qureshi | Chief Executive Officer |
|----------------------------|---|
| Mr. Zain ul Haq Qureshi | Executive Director |
| Mr. Muhammad Ali Raza | Chief Financial Officer |
| Mr. Riaz Hussain Shah | Deputy Managing Director |
| Mr. Shahbaz Hameed | Assistant General Manager HR/Admin &Legal |
| Mr. Gulfaraz Anis | Assistant General Manager MIS |
| Mr. M.Amjad Rao | Head of Takaful |
| Mr. Abdul Hamid | AGM Window Takaful Operation |
| Mr. Imran Qureshi | Agri & Corporate Head |
| Dr. Asrar Hussain Ch. | VP Live Stock Projects |
| Mr. Muhammad Ahmad Chauhan | Head of Corporate Health |
| Ms. Shazia Hafeez | Company Secretary & Compliance Officer |
| Mr. Iftikhar Ahmed | Head of Internal Audit |
| Mr. Mustjab Ahmed | Manager Underwriting |
| Mr.Muhammad Masood | Manager Reinsurance |
| Mr.Asif Ali Mughal | Manager Claims |
| Mr. Omer Yousaf | Manager Accounts |

| Registered & Head Office: | Asia House, 19 C/Block-L, Gulberg III, Main Ferozpur Road, Lahore, Pakistan. |
|------------------------------|--|
| Phone: | +92-42-35865575-78 |
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| UAN: | +92-311-111-ASIA (2742) |



Directors' Review Report For the Quarter ended March 31, 2018

Your directors are pleased to present a concise review of the Company's operational and financial performance accompanied with the unaudited condensed interim financial statements for the quarter ended March 31, 2018.

State of Company's affairs and Business Overview

During the period under review, despite the political uncertainties prevailing in the country, the Company has managed to do well. Consequent to higher business volumes, the outgoings on claims and expenses have also recorded increase, but overall claim expense ratios are at satisfactory level

The Company posted a healthy profit before tax of Rs. 55.4 Million which shows an increase of 55% as compared to corresponding period of the last year. This growth rate is expected to prevail in 2018.

Window Takaful Operations

The written contribution for the quarter was Rs. 7,452,524 ; while net contribution revenue was Rs. 1,122,311. Participants' Takaful Fund surplus for the quarter was Rs. 662,210 and profit from Operator's Funds (for shareholders) for the quarter was Rs. 1,185,043.

SUMMARY OF OPERATIONAL AND FINANCIAL HIGHLIGHTS

Your company has underwritten premium of Rs. 106,598,750/- and contribution of Rs. 7,452,524/for Window Takaful Operations (WTO) during the period ended March 31, 2018 of current year. Department wise break up of which is as under:

| Particular | Fire (Rs.) | Marine | Motor | Bond | Agri (Rs.) | Misc. (Rs.) |
|--------------|------------|------------|------------|-----------|------------|-------------|
| | | (Rs.) | (Rs.) | (Rs.) | | |
| Conventional | 27,387,088 | 11,347,654 | 33,160,604 | 5,579,239 | 6,451,911 | 22,672,254 |
| Takaful | 3,546,734 | 1,087,865 | 2,588,333 | - | - | 229,592 |
| | | | | | | |

An overview of the financial statement reveals that the company has earned Net premium revenue of Rs. 135 million and Net contribution of Rs. 1.1 million. Net premium of the corresponding period in 2017 was Rs. 118.8 million and Net Contribution was Rs. (1.5) million, and there has been a growth of 14% in Net premium revenue. The Company has declared an after tax profit of Rs. 39.78 Million for the period ended March 31, 2018 and the corresponding figure for March 31, 2017 was Rs. 28.24 million, and there has been a growth of 41%.



Dividend

No dividend issued in the quarter ended March 31, 2018

Earnings per Share

Earning per Share is Rs. 0.86 per share. Earning per share has increased 37% as compared to the corresponding period of the previous year.

Material Information/Enhancement in paid up Capital of the Company

In pursuance of the requirements of minimum paid up capital as envisaged in the Insurance Rules 2017, the Company entered into Share Subscription Agreement dated September 13, 2017 ("SSA") with InsuResilience Investment Fund, SICAV RAIF ("IIF") and under the terms of the SSA, the Company issued 15,337,391 (Fifteen Million Three Hundred and Thirty-Seven Thousand Three Hundred and Ninety-One only) ordinary shares other than right to IIF at a premium of Rs. 12.82 i.e. at the subscription price of Rs. 22.82/- per ordinary share aggregating to a sum of Rs. 350,000,000/- (Pakistani Rupees Three Hundred and Fifty Million only) (the "Capitalisation").

Pursuant to the aforesaid Capitalisation, IIF holds 25.42% of the issued and paid-up capital of the Company and paid up capital of the Company has increased up or Rs. 603,373,910/- divided into 60,337,391 ordinary shares of Rs. 10/- each. Consequent upon the aforesaid subscription One (01) nominee of IIF to the Board of Directors of the Company, Mr. Thibud Ponchon has co-opted as Nominee Director.

The investment made by IIF will provide equity capital to the Company so that the latter is able to support its risk capital and grow its business further by increasing its insurance underwriting activity. This shows the willingness, commitment and interest of your Company's Directors for the growth, development and prosperity of the company.

FUTURE OUTLOOK

With the CPEC taking shape and a possible end to the power crisis, economic outlook is positive, major gains are already being witnessed by the service industry, construction sector and the auto industry with global players entering the Pakistani market. The insurance sector is also confident of growth being spurred by rising customer needs and confidence.

Moreover, the equity investment will strengthen Company's capital base, lead to further growth of its insurance underwriting activity as well as further product development - especially in the area of agriculture insurance- using IIF' technical expertise and knowledge of the sector.

The Company will continue to focus its momentum of growth in premium while at the same time maintaining profitability of decent standard.

We would like to thank our valued customers for their continued patronage and support and to Pakistan Reinsurance Company Limited, Securities and Exchange Commission of Pakistan and State Bank of Pakistan for their guidance and assistance.

It is a matter of deep gratification for your Directors to place on record their appreciation of the efforts made by officers, field force and staff who had contributed to the growth of the Company and the continued success of its operations.

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Chairman

Chief Executive

Director

Director



سمپنی پریمیم میں نمو کی رفتارا درنفع کی قابل قبول سطح کو برقر ارکھنے پر عمر یور توجہ دےگی۔

ہم اپنے معزز اصار فین کے ہم پر سلسل بھروسہ کے لئے شکر بیادا کرنا چاہتے ہیں اور پا کتان ری انشورنس کمپنی کمیٹڈ ، سیکو رٹیز اینڈ ایکچینی کمیٹن آف پا کتان اور ٹیٹ بنک آف پا کتان کی رہنمائی اور تعاون کے بھی شکر گز ار ہیں۔

یہآ پ کڈائر کیٹرز کے لئے اختبائی فخر کی بات ہے کہ وہ افسران ، فیلڈفورس اورعملہ کی کاوشوں کوتہہ دل سے سرا بتے ہیں جنہوں نے کمپنی کے کا میاب آ پریشنر اور کمپنی کی نمویس اہم کردارادا کیا۔

بالمكل المال المكل المالي المكل المكلم ا المكلم المكلم



منافع منقسمہ 31مار چ2018ءکواختنام پذریسہاہی کے لئے کسی قتم کے منافع منقسمہ کا علان نہ کیا گیا ہے۔

آ**مدنی فی حصص** فی صصح آمدنی 8.60روپہ ہے۔گذشتہ سال کی اسی مدت کے مقابلہ میں فی حصص آمدنی میں 37 فی صد کا اضافہ ہوا۔

ت<mark>مپنی کے اداشدہ سرما میہ میں اضافہ/ مادی معلومات</mark> انثور نس قواعد2017ء میں بیان کردہ کم از کم اداشدہ سرما مید کی ہدایات کی تقمیل میں کمپنی نے انثور یہ یلینٹس انویسٹندے فنڈ (IIF) SICAV RAIF سے13 تقبر 2017ء کو ٹیئر سیسکر پشن معاہدہ (SSA) طے کیا اور SSA کی شرائط کے مطابق کمپنی نے IIF کے استحقاق کے علاوہ 337,39 (پندرہ ملین تین سوینتیں ہزارتین سواکا نو سرف) کے عومی 12.82 روپ پر میم یعنی یوی 22.82 روپ فی عومی صحص سیسکر پشن پرائس پڑھھ صواری کئے جس کی مجموعی رقم (سرما میداری)/350,000 روپ (تین سو پیچاس ملین پاکستانی روپ) بنتی ہے۔

مذکورہ بالا سرماید دار کی تقمیل میں IIF کمپنی کے25.42 فی صد جاری کردہ اور اداشدہ سرماید کا مالک ہے۔اور کمپنی کے اداشدہ سرمایہ میں 10 روپے فی حصص کے صاب سے 60,337,391 حصص میں قابل تقسیم/603,373,910 روپ اضافہ ہوا۔ مذکورہ بالاسبسکر پٹن کی نتیجہ میں IIF کا ایک نمائندہ محترم تھیپو پو ٹچوکو کمپنی کے بورڈ آف ڈائر کیٹرز میں نامز دڈائر کیٹر مقرر کیا گیا۔

IIF کی جانب سے کی گئی سرمایہ داری کمپنی کوا یکو پٹی سرمایہ فراہم کر ےگی تا کہ کمپنی اپنے رسک سرمایہ میں مد دحاصل کر سکےاورانشورنس انڈررائنگ سرگری کو بڑھاتے ہوئے اپنے کاروبار میں بہتری لا سکے۔اس سے کمپنی کی بہتری، ترقی اور خوش حالی میں آپ کی کمپنی کے ڈائر یکٹرز کی خواہش، عز مااور دلچی خاہر ہوتی ہے۔

مستق**بل کا نقط ^رنظر** CPEC کے ارتقا اور تو انائی بر*ز*ان کے تمکنہ خاتمہ کی وجہ سے معیشت میں مثبت ربحان دیکھا جا رہا ہے۔ عالمی سرمایہ داروں کی پاکستانی منڈ یوں میں دلچ پی سے سروس انڈسٹری بقیراتی شعبہ اور آٹو انڈسٹری میں بھاری منافع دکھائی دے رہا ہے۔صارفین کی بڑھتی ہوئی ضروریات اور اعتماد کی وجہ سے انشورنس کے شعبہ میں بہتر می کے امکانات ہیں۔

مزید برآل، ایویٹی انویسٹمنٹ کمپنی سے کیپٹل ہیں کو شکلم کرے گی جس سے کمپنی کی انشورنس انڈر رائننگ سرگرمی اور مصنوعات کی نموییں مزید اضافہ ہوگا جس میں IIF کی تکنیکی مہارت اور اس شعبہ کے علم کو استعال کرتے ہوئے زرعی انشورنس بہت اہمیت کے حامل ہیں۔



ڈائر یکٹرز کی جائز ہ ریور<u>ٹ</u> پہلی سہ ماہی اختتام پذیر مارچ2018,310ء

آپ کے ڈائر یکٹرز31 مارچ2018ء کو اختتام پذیر سہ ماہی کے لئے نمپنی کی آپیشنل اور مالیاتی معلومات کے ہمراہ غیر پڑتال شدہ مخمد عبوری مالی اسٹیٹنٹس پیش کرنے میں فٹر محسوں کرتے ہیں۔

سمپنی کے اموراور کاروماری جائزہ زیر جائزہ مدت کے دوران ہلکی سیاسی غیریقینی کی صورت حال کے باوجود کپنی نے اپنی کارکردگی کا تسلسل برقر اررکھا۔اعلیٰ کاروباری حجم کے نتیجے میں کلیمز اور اخراجات پرخرچے میں بھی اضافہ ریکارڈ کیا گیالیکن مجموعی طور ریکٹیمز اخراجات کی شرح تسلی بخش ہے۔

کمپنی نے گذشتہ سال کی ای مدت کے مقابلہ میں 55 فی صد کی شرح ہے 55.4 ملین روپے کا ٹھوں منافع بمعدیکیں پوسٹ کیا۔نمو کی میشرح سال 2018ء میں بحرارر ہنے کی توقع ہے۔

ونڈونکافل آ پریشنز اس سدمانی کے لئے تحریری حصہ7,452,524 روپے تھا، جب کہ خالص کنٹر بیویشن ریویڈیt122,311 روپے رہا۔سہ ماہی کے لئے شرکا کا تکافل فنڈ سرچکس662,210 روپے اور آ پریٹر کے فنڈ ز (حصص داران کے لئے) کی مدمین اس سہ ماہی کے لئے نفتی1,185,04 روپے تھا۔

آپریشنل اور مالی نکات کا خلاصہ 31مار چ2018ء کوانفتام پذیریدت کے دوران ونڈ و تکافل آپریشن (WTO) کے لئے آپ کی کمپنی کاتحریری پر میمیم106,598,759 روپے اور ^کنٹری ہیوشن452,524,7 روپے تھا۔رواں برس میں ڈیپار ٹمنٹ کی مدمیں بر کی اپ حسب ذیل ہے:

| متفرقات(روپے) | زرگى(روپے) | بانڈ(روپ) | موڑ(روپے) | ميرين(روپے) | آگ(روپے) | تفصيلات |
|---------------|------------|-----------|------------|-------------|------------|---------|
| 22,672,254 | 6,451,911 | 5,579,239 | 33,160,604 | 11,347,654 | 27,387,088 | روايتي |
| 229,592 | - | - | 2,588,333 | 1,087,865 | 3,546,734 | تكافل |

مالی بیانات کے جائزہ سے علم ہوتا ہے کہ کمپنی نے135 ملین روپے کا نیٹ پر بیم ریوینیواور 1.1 ملین روپے کا نیٹ کنٹری بیوشن حاصل کیا۔سال2017ء کی اس مدت میں نیٹ پر بیم ریوینیو 118.8 ملین روپے اور نیٹ کنٹر کی بیوشن (1.5) ملین روپے تھا۔ اور نیٹ پر بیم ریوینیو مل 14 فی صدا ضافہ ہوا۔ کمپنی نے 31 مارچ 2018ء کو اختدام پذیر سہ ماہی کے لئے 39.78 ملین روپ کے منافع علادہ تیکس پوسٹ کیا جب کہ 31 مارچ 2017ء کو بھی منافع 28.24 ملین روپ تھا۔جس میں 41 فنی صدکی نمو خاہر ہوتی ہے۔



ASIA INSURANCE COMPANY LIMITED STATEMENT OF FINANCIAL POSITION (UN-AUDITED) AS AT MARCH 31, 2018

| | Notes | Un-audited 31-Mar-18 Rupees | Audited 31-Dec-17 Rupees |
|---|-------|-----------------------------------|--------------------------------|
| Assets | | | |
| Property and equipment | 5 | 94,502,204 | 99,281,744 |
| Investments | | | |
| Equity securities | 6 | 194,902,640 | 161,040,582 |
| Debt securities | 7 | 26,415,690 | 26,397,472 |
| Term deposits | 8 | 135,000,000 | 125,000,000 |
| Total assets of window takaful operations - OPF | 9 | 44,060,596 | 44,395,767 |
| Loans and other receivables | | 72,731,482 | 54,788,933 |
| Insurance / reinsurance receivables | | 241,150,212 | 229,459,744 |
| Reinsurance recoveries against outstanding claims | | 29,704,349 | 36,192,756 |
| Deferred commission expense / acquisition cost | | 40,347,343 | 46,793,366 |
| Deferred taxation | | - | 3,037,643 |
| Taxation - payments less provision | | 8,572,540 | 15,636,171 |
| Prepayments | | 38,890,283 | 51,103,150 |
| Cash & Bank | | 523,158,942 | 243,196,263 |
| Total Assets | - | 1,449,436,281 | 1,136,323,591 |
| Equity and Liabilities | | | |
| Capital and reserves attributable to Company's equity holders | | | |
| | 10 | (02 252 010 | 150 000 000 |

| | 2,500,000 |
|---------------|-------------|
| 205,906,342 | 168,124,154 |
| 560,468 | 462,510 |
| | |
| 1,008,966,810 | 621,086,66 |
| | 560,468 |

Revaluation Surplus

Liabilities

| Total liabilities of window takaful operations - OPF | 9 | 1,452,665 | 972,879 |
|--|----|---------------|---------------|
| Underwriting provisions | | | |
| Outstanding claims including IBNR | | 96,645,389 | 113,121,068 |
| Unearned premium reserve | | 241,916,258 | 292,730,189 |
| Premium deficiency reserves | | 8,509,555 | 7,575,862 |
| Unearned reinsurance commission | | 7,135,119 | 6,477,419 |
| Retirement benefit obligations | | 537,352 | 488,113 |
| Deferred taxation | | 3,143,936 | - |
| Premiums received in advance | | 3,111,010 | 3,422,615 |
| Insurance / reinsurance payables | | 27,788,893 | 36,808,865 |
| Other creditors and accruals | | 50,229,294 | 53,639,917 |
| Taxation - provision less payment | | - | - |
| Total Liabilities | | 440,469,471 | 515,236,927 |
| Total Equity and Liabilities | - | 1,449,436,281 | 1,136,323,591 |
| Contingency(ies) and commitment(s) | 11 | - | - |

The annexed notes 1 to 22 form an integral part of these financial statements.

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Chief Executive

Director

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Director

Chairman

ASIA INSURANCE COMPANY LIMITED STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2018

| | Notes | 31-Mar-18 Rupees | 31-Mar-17 Rupees |
|---|-------|---------------------|---------------------|
| Net insurance premium | 12 | 135,301,392 | 118,773,749 |
| Net insurance claims | 13 | (18,410,834) | (22,298,867) |
| Premium deficiency | | (933,693) | - |
| Net commission and other acquisition costs | 14 | (23,057,616) | (23,546,311) |
| Insurance Claims and acquisition expenses | | (42,402,143) | (45,845,178) |
| Management Expenses | | (71,596,136) | (57,720,650) |
| Underwriting results | | 21,303,113 | 15,207,921 |
| Investment income | 15 | 35,005,739 | 11,566,852 |
| Other income | | 4,986,813 | 7,638,327 |
| Other expenses | | (7,115,194) | (108,520) |
| Results of operating activities | | 54,180,471 | 34,304,580 |
| Finance cost | | (1,700) | (63,189) |
| Profit from Window Takaful Operations | 9 | 1,185,043 | 1,577,403 |
| Profit before tax | | 55,363,814 | 35,818,794 |
| Income tax expense | | (15,581,626) | (7,579,267) |
| Profit after tax | | 39,782,188 | 28,239,527 |
| Other comprehensive income: | | | |
| Item to be re-classified to profit and loss account in subsequent period: | | | |

 Reversal of revaluation surplus

 Unrealized gains on available for sale investments

 - Re-measurement of investment - available for sale

 - Related tax thereon
 (41,982)

 Other comprehensive income for the period
 97,958

 Total comprehensive income for the period
 39,880,146
 28,239,527

 Earnings per share - Basic & Diluted
 0.86
 0.63

The annexed notes 1 to 22 form an integral part of these financial statements.

UR!!

Chief Executive

Director

Director

Chairman



ASIA INSURANCE COMPANY LIMITED CASH FLOW STATEMENT (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2018

| | 31-Mar-18 Rupees | 31-Mar-17 Rupees |
|--|---------------------|---------------------|
| Operating Cash Flows | | |
| a) Underwriting activities | | |
| Insurance premium received | 95,723,049 | 160,994,287 |
| Reinsurance premiums paid | (23,757,266) | (34,371,957) |
| Claims paid | (33,572,280) | (29,484,375) |
| Reinsurance and other recoveries received | 5,174,174 | 7,841,741 |
| Commission paid | (22,844,690) | (23,060,383) |
| Commission received | 2,756,036 | 2,480,488 |
| Management expenses paid | (71,236,735) | (58,314,264) |
| Other underwriting (payments)/receipts | (17,729,458) | (47,688,308) |
| Net cash flow from underwriting activities | (65,487,170) | (21,602,771) |
| b) Other operating activities | | |
| Income tax paid | (2,336,416) | (1,241,285) |
| Other operating (payments) | 3,712,500 | (6,977,865) |
| Other receipts in respect of operating assets | 3,143,913 | 6,562,397 |
| Net cash flow from other operating activities | 4,519,997 | (1,656,753) |
| Total cash flow from all operating activities | (60,967,173) | (23,259,524) |
| Investment activities | | |
| Profit / return received | 2,153,761 | 736,716 |
| Dividends received | 2,155,000 | 370,448 |
| Increase in net assets in window takaful operations | (1,185,043) | (1,577,403) |
| Payments for investments/investment properties | (46,477,237) | (306,370,833) |
| Proceeds from investments/investment properties | 34,279,412 | 321,673,405 |
| Fixed capital expenditure | (301,550) | (5,254,742) |
| Proceeds from sale of property, plant and equipment | 2,407,209 | 4,427,000 |
| Total cash flow from investing activities | (9,068,448) | 14,004,591 |
| Financing activities | | |
| Proceeds from issuance of shares | 350,000,000 | - |
| Financing obtained less repayments | - | (630,005) |
| Financial charges paid | (1,700) | (63,189) |
| Total cash flow from financing activities | 349,998,300 | (693,194) |
| Net cash flow from all activities | 279,962,679 | (9,948,127) |
| Cash and cash equivalents at the beginning of the period | 243,196,263 | 214,239,910 |
| Cash and cash equivalents at the end of the period | 523,158,942 | 204,291,783 |
| · · · · · · · · · · · · · · · · · · · | | |



ASIA INSURANCE COMPANY LIMITED CASH FLOW STATEMENT (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2018

| | 31-Mar-18 Rupees | 31-Mar-17 Rupees |
|---|---------------------|---------------------|
| Reconciliation to Profit and Loss Account | | |
| Operating cash flows | (60,967,173) | (23,259,524) |
| Depreciation expense | (4,516,781) | (4,711,077) |
| Financial charges expense | (1,700) | (63,189) |
| Profit on disposal of investments/investment properties | 1,842,900 | - |
| Dividend income | 55,000 | 370,448 |
| Other investment income | 34,950,739 | 12,272,334 |
| Profit from window takaful operations | 1,185,043 | 1,577,403 |
| Impairment expense | - | - |
| Increase in assets other than cash | (4,975,439) | 74,328,423 |
| Increase in liabilities other than borrowings | 78,391,178 | (33,960,893) |
| Deferred taxation | (6,181,579) | 1,685,602 |
| Profit after taxation | 39,782,188 | 28,239,527 |

The annexed notes 1 to 22 form an integral part of these financial statements.

UR 11

Chief Executive

Director

Director

Chairman

| ASIA INSURANCE COMPANY LIMITED | STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) | FOR THE PERIOD ENDED MARCH 31, 2018 |
|--------------------------------|---|-------------------------------------|
| ASIA INSURANCE C | STATEMENT OF CH/ | FOR THE PERIOD END |

| | Share Capital | Share Premium reserve | Capital reserves | Revenue reserves RL | ue Un-appropriated Available for es profit sale reserve RUPEES | Available for sale reserve | Total share capital and reserves | Surplus on revaluation of fixed assets | Total |
|---|------------------|--------------------------|---------------------|---------------------------|--|-------------------------------|--|--|---------------|
| Balance as at January 1, 2017 | 450,000,000 | | | 2,500,000 | 106,740,127 | | 559,240,127 | 91,060,170 | 650,300,297 |
| Issue of fully paid bonus shares | | | · | • | • | | • | | |
| Total comprehensive income for the period | | | · | • | 28,239,527 | | 28,239,527 | | 28,239,527 |
| Qard e Hasna payment to PTF | | | • | | | | | | |
| Balance as at March 31, 2017 | 450,000,000 | | | 2,500,000 | 134,979,654 | | 587,479,654 | 91,060,170 | 678,539,824 |
| Balance as at January 1, 2018 | 450,000,000 | · | · | 2,500,000 | 168,124,154 | 462,510 | 621,086,664 | I | 621,086,664 |
| Issue of shares other than right | 153,373,910 | 196,626,090 | • | | | , | 350,000,000 | | 350,000,000 |
| Total comprehensive income for the period | ı | ı | ı | ı | 39,782,188 | 97,958 | 39,880,146 | | 39,880,146 |
| Qard e Hasna payment to PTF | ı | ı | ı | ı | (2,000,000) | ı | (2,000,000) | ı | (2,000,000) |
| Balance as at March 31, 2018 | 603,373,910 | 196,626,090 | | 2,500,000 | 205,906,342 | 560,468 | 1,008,966,810 | | 1,008,966,810 |

The annexed notes 1 to 22 form an integral part of these financial statements.





WB:11

Chairman



1 STATUS AND NATURE OF BUSINESS

Asia Insurance Company Limited ("the Company") is a quoted public limited company, which was incorporated in Lahore on December 06, 1979 under the repealed Companies Act, 1913 (now the Companies Act, 2017). The Company is engaged in non-life insurance business mainly comprising of fire, marine, motor and miscellaneous. The Company commenced its commercial operations in 1980. The registered and principal office of company is situated at 19 C/D, Block L, Gulberg III, Main Ferozpur Road, Lahore-Pakistan. Shares of the Company are quoted on Pakistan Stock Exchange.

The Company has been allowed to work as Window Takaful Operator through License No.10 on August 13, 2015 by Securities and Exchange Commission of Pakistan under Window Takaful Rules, 2012 to carry on Islamic General Takaful in Pakistan. It has not transacted any business outside Pakistan.

2 STATEMENT OF COMPLIANCE

These condensed interim financial statements have been prepared in accordance with the requirements of International Accounting Standard 34 -Interim Financial Reporting and the requirements of the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017, the Insurance Accounting Regulations, 2017 and the Takaful Rules 2012 read with Circular No. 25 of 2015 issued on July 9, 2015 and the directives issued by SECP. Wherever the requirements of the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017, the Insurance Accounting Regulations, 2017 and the Takaful Rules 2012 read with Circular No. 25 of 2015 issued on July 9, 2015 or directives issued by the Securities and Exchange Commission of Pakistan differ with the requirements of these standards, the requirements of the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017, the Insurance Accounting Regulations, 2017 and the Takaful Rules 2012 read with Circular No. 25 of 2015 issued on July 9, 2015 or the requirements of the said directives take precedence.

The Company has been allowed to work as Window Takaful Operator through License No.10 on August 13, 2015 by Securities and Exchange Commission of Pakistan under Window Takaful Rules, 2012 to carry on Islamic General Takaful in Pakistan . It has not transacted any business outside Pakistan.

These condensed interim financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended December 31, 2017.

2.1 BASIS OF PREPARATION

The accounting policies and the methods of computation of preparation of these condensed interim financial statements are the same as those applied in the preparation of the financial statements for the year ended December 31, 2017.

2.2 BASIS OF MEASUREMENT

These financial statements have been prepared under the historical cost convention without any adjustment for the effect of inflation except for certain investments which are stated at fair value. The financial statements, except for cash flow information, have been prepared under the accrual basis of accounting.

2.3 FUNCTIONAL AND PRESENTATION CURRENCY

These financial informations have been presented in Pakistan rupee, which is also the Company's functional currency. All financial information presented in Pakistan rupees are rounded off to nearest rupees unless otherwise stated.

2.4 SIGNIFICANT ESTIMATES AND JUDGEMENTS

The preparation of the condensed interim financial statement requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgments made by management and the key sources of estimating uncertainty in preparation of these condensed interim financial statements were same as those applied to the annual financial statements for the year ended December 31, 2017.

3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of the condensed interim financial statements are the same as those applied in the preparation of the financial statements of the Company for the year ended December 31, 2017.

4 FINANCIAL RISK AND CAPITAL MANAGEMENT

The Company's financial risk management and capital management objectives and policies are consistent with that disclosed in the annual financial statements for the year ended December 31, 2017.



| 5 | PROPERTY AND EQUIPMENT Owned Assets | | NOTE | Un-Audited 31-Mar-18 (Rupees) | Audited (Rupees) |
|-----|--|--|---------------------------|---|---|
| | Opening book value Additions during the period Disposals/adjustments during the period | | 5.1 | 99,281,744 301,550 (4,069,500) 95,513,794 | 250,276,386 62,643,761 (200,245,338) 112,674,809 |
| | Depreciation/adjustments charged during the period Closing book value | | - | (1,011,590) 94,502,204 | (13,393,065) 99,281,744 |
| 5.1 | Particulars | March 3 Additions / transfer (Rug | Disposals / Adjustment | December 2 Additions / transfer (Rupe | Disposals / Adjustment |
| | Land Building - on freehold land Furniture & Fixtures Office Equipment Vehicles Computers and accessories Musharika Vehicles | 45,550 214,000 42,000 | (4,069,500) | 863,551 1,349,444 1,647,047 57,495,599 1,288,120 <u>62,643,761</u> | (115,000,000) (68,761,871) (6,059,670) (10,423,797) (200,245,338) |
| 6 | EQUITY SECURITIES | | NOTE | Un-Audited 31-Mar-18 (Rupees) | Audited 31-Dec-17 (Rupees) |
| | Available for sale Investment in ordinary shares Investment in mutual funds | | [| 25,993 1,318,437 1,344,430 | 22,253 1,182,237 1,204,490 |
| | Held for trading Investment in ordinary shares Investment in mutual funds | | [| 78,005,601 115,552,609 193,558,210 | 63,153,257 96,682,835 159,836,092 |
| 7 | DEBT SECURITIES | | NOTE | 194,902,640 Un-Audited 31-Mar-18 (Rupees) | 161,040,582 Audited 31-Dec-17 (Rupees) |
| | Defence Saving Certificates (DSCs) - held to maturity Pakistan Investment Bonds (10 years) - held to maturity | | | 525,000 25,890,690 | 525,000 25,872,472 |
| | | | - | 26,415,690 Un-Audited | 26,397,472 Audited |
| 8 | TERM DEPOSITS | | NOTE | 31-Mar-18 (Rupees) | 31-Dec-17 (Rupees) |
| | Deposits maturing within 12 months - held to maturity | | - | 135,000,000 | 125,000,000 |
| 9 | TOTAL ASSETS OF WINDOW TAKAFUL OPERATIONS - OP | F | NOTE | Un-Audited 31-Mar-18 (Rupees) | Audited 31-Dec-17 (Rupees) |
| | Total assets in window takaful operations | | - | 44,060,596 | 44,395,767 |
| | Total liabilities in window takaful operations | | - | 1,452,665 | 972,879 |
| | Profit for the period | | - | 1,185,043 | 3,093,913 |
| | | | | | |

9.1 The condensed interim financial statements of window takaful operations are separately prepared under the provisions of clause 11(b) of Takaful Rules, 2012 read with Circular No. 25 of 2015 issued dated July 9, 2015.



10 ORDINARY SHARE CAPITAL

10.1 AUTHORIZED SHARE CAPITAL

| | 100,000,000 (2017: 1 | 00,000,000) ordinar | y shares of Rs.10/- each | 1,000,000,000 | 1,000,000,000 |
|------|---------------------------------------|-----------------------------------|--|-------------------------------------|----------------------------------|
| 10.2 | ISSUED, SUBSCRII | BED AND PAID U | P CAPITAL | | |
| | Un-Audited 31-Mar-18 (Number of | Audited 31-Dec-17 f Shares) | NOTE | Un-Audited 31-Mar-18 (Rupees) | Audited 31-Dec-17 (Rupees) |
| | 40,337,391 | 25,000,000 | Ordinary shares of Rs. 10/- each fully paid in cash | 403,373,910 | 250,000,000 |
| | 15,000,000 | 15,000,000 | Paid up capital for general insurance fully paid bonus issue | 150,000,000 | 150,000,000 |
| | 5,000,000 | 5,000,000 | Statutory fund for window takaful operations 10.2.1 | 50,000,000 | 50,000,000 |
| | 60,337,391 | 45,000,000 | | 603,373,910 | 450,000,000 |

10.2.1 Amount of Rs. 50 million is deposited as statutory reserves to comply with provisions of para 4 of Circular No 8 of 2014 read with section 11(c) of Takaful Rules, 2012 issued by Securities and Exchange Commission of Pakistan.

10.3 During the period the company has issued 15,337,391 shares to Insuresilience Investemnt Fund for an aggreate amount of Rs. 350 million bearing a permium of Rs. 12.82 per shares and total amounting to Rs.196,626,090/-.

11 CONTINGENCIES AND COMMITMENTS

11.1 CONTINGENCIES

There has been no change in the contingencies since December 31, 2017.

11.2 COMMITMENTS

There has been no change in the commitments since December 31, 2017, except as follows:

| | Un-Audited | Audited |
|-------------------------------|------------|-----------|
| 11.2.1 Future Ijarah Rentals: | 31-Mar-18 | 31-Dec-17 |
| | (Rupees) | (Rupees) |

The Company has entered into a Vehicle Ijarah agreements with Meezan Bank Limited and Sindh Bank Limited. The company has made payment of Rs. 3,934,192/- till the period end.

| | Payable not later than 1 year | | 13,364,676 | 13,811,873 |
|----|--|------|---------------|---------------|
| | Payable later than 1 year and not later than 5 years | | 17,455,045 | 20,614,995 |
| | | | 30,819,721 | 34,426,868 |
| | | | For the Peri | od Ended |
| | NET DOUD A NOT DEPUTY | NOTE | Un-Audited | Un-Audited |
| 12 | NET INSURANCE PREMIUM | NOTE | 31-Mar-18 | 31-Mar-17 |
| | | | (Rupees) | (Rupees) |
| | Written Gross Premium | | 106,598,750 | 171,902,180 |
| | Add: Unearned premium reserve - opening | | 292,730,189 | 246,062,718 |
| | Less: Unearned premium reserve - closing | | (241,916,258) | (279,924,407) |
| | Premium earned | | 157,412,681 | 138,040,491 |
| | Less : Reinsurance premium ceded | | 13,610,922 | 13,307,780 |
| | Add: Prepaid reinsurance premium - opening | | 44,913,025 | 34,874,455 |
| | Less: Prepaid reinsurance premium - closing | | (36,412,658) | (28,915,493) |
| | Reinsurance expense | | 22,111,289 | 19,266,742 |
| | | | 135,301,392 | 118,773,749 |
| | | | For the Peri | od Ended |
| 13 | NET INSURANCE CLAIMS EXPENSE | NOTE | Un-Audited | Un-Audited |
| 15 | NET INSURANCE CLAIMS EXPENSE | NOTE | 31-Mar-18 | 31-Mar-17 |
| | | | (Rupees) | (Rupees) |
| | Claims Paid | | 33,572,280 | 29,484,375 |
| | Add: Outstanding claims including IBNR - closing | | 96,645,389 | 70,337,007 |
| | Less: Outstanding claims including IBNR - opening | | (113,121,068) | (75,038,239) |
| | Claims expense | | 17,096,601 | 24,783,143 |
| | Less: Reinsurance and other recoveries received | | 5,174,174 | (7,841,741) |
| | Add: Reinsurance and other recoveries in respect of outstanding | | | |
| | claims net of impairment - closing | | 29,704,349 | 27,463,241 |
| | Less: Reinsurance and other recoveries in respect of outstanding | | | |
| | claims net of impairment - opening | | (36,192,756) | (22,105,776) |
| | Reinsurance and other recoveries revenue | | (1,314,233) | (2,484,276) |
| | | | 18,410,834 | 22,298,867 |



| | | | For the Peri Un-Audited | od Ended Un-Audited |
|----|---|------|----------------------------|------------------------|
| 14 | NET COMMISSION EXPENSE / ACQUISITION COST | NOTE | | |
| | | | 31-Mar-18 | 31-Mar-17 |
| | | | (Rupees) | (Rupees) |
| | Commission paid or payable | | 18,709,929 | 32,961,860 |
| | Add: Deferred commission expense - opening | | 46,793,366 | 49,026,189 |
| | Less: Deferred commission expense - closing | | (40,347,343) | (54,399,326) |
| | Net Commission | | 25,155,952 | 27,588,723 |
| | Less: Commission received or recoverable | | 2,756,036 | 2,480,488 |
| | Less: Unearned Reinsurance Commission - opening | | 6,477,419 | 7,388,674 |
| | Add: Unearned Reinsurance Commission - closing | | (7,135,119) | (5,826,750) |
| | Commission from reinsurers | | 2,098,336 | 4,042,412 |
| | | | 23,057,616 | 23,546,311 |
| | | | For the Peri | od Ended |
| | DIFERENT BLOOME | NOTE | Un-Audited | Un-Audited |
| 15 | INVESTMENT INCOME | NOTE | 31-Mar-18 | 31-Mar-17 |
| | | | (Rupees) | (Rupees) |
| | T | | | |
| | Income from equity securities Held for trading | | | |
| | - Dividend income on listed securities | | 55,000 | 370,448 |
| | - Dividend income on mutual funds | | | |
| | Available for sale | | | |
| | - Dividend income on listed securities | | - | - |
| | - Dividend income on mutual funds | | - | - |
| | Income from debt securities | | | |
| | Held to maturity | | | |
| | - Return on Debt securities | | 812,021 | 805,458 |
| | Income from term deposits | | | |
| | Held to maturity | | | |
| | - Return on term deposits | | 2,536,007 | - |
| | | | 3,403,028 | 1,175,906 |
| | Net realised fair value gains/(losses) on investments | | 3,403,028 | 1,175,906 |
| | Held for trading | | | |
| | - Listed securities | | 958,890 | 10,735,716 |
| | - Mutual funds | | | |
| | Available for sale | | | |
| | - Listed securities | | - | (63,236) |
| | Net unrealised fair value gains/(losses) on investments | | | |
| | Held for trading | | | |
| | - Listed securities | | 11,928,657 | 135,201 |
| | - Mutual funds | | 18,869,774 | 825,144 |
| | Held to maturity | | | |
| | - Debt securities | | 18,218 | 18,218 |
| | Total investment income | | 35,178,567 | 12,826,949 |
| | Less: (Impairment)/Reversal in value of Available for sale - Listed securities | | - | - |
| | Less: Investment related expenses | | (172,828) | (1,260,097) |
| | Net Investment Income | | 35,005,739 | 11,566,852 |
| 16 | TRANSACTIONS WITH RELATED PARTIES | | | <u> </u> |
| 10 | IRANSACTIONS WITH RELATED FARTIES | | | |

The Company entered into transactions with related parties in ordinary course of business at the prevailing market rates. Nature and description of related party transactions along with transaction values are as under:

| Nature of relationship / transaction | Un-Audited 31-Mar-18 (Rupees) | Audited 31-Dec-17 (Rupees) |
|--|-------------------------------------|----------------------------------|
| Balances at year end: | | |
| Retirement Benefit Plan | | |
| Contribution payable to provident fund | 537,352 | 488,113 |

695,773

2,665,271

ASIA INSURANCE COMPANY LIMITED NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE PERIOD ENDED MARCH 31, 2018

| Nature of relationship / transaction | Un-Audited 31-Mar-18 (Rupees) | Audited 31-Dec-17 (Rupees) |
|--------------------------------------|-------------------------------------|----------------------------------|
| Transaction during the period: | | |
| Kev Management Personnel | | |
| Chief Executive / Directors | | |

| Chief Executive / Directors | | |
|--------------------------------------|-----------|-------------|
| Remuneration | 3,505,000 | 4,670,870 |
| Rent paid | 1,527,900 | 5,901,725 |
| Sale of land and building | - | 200,000,000 |
| Commission paid - Spouse of Director | | 20,631,139 |
| | | |

Retirement Benefit Plan

Contribution to provident fund

17 SEGMENT INFORMATION

| TOTAL | 120,872,916 (13,278,673) (995,493) 106,598,750 | 96,546,837 7,068,290 2,983,623 | 157,412,681 (22,111,289) 135,301,392 2,098,336 137,399,728 | (17,096,601) (1,314,233) (18,410,834) (25,155,952) (71,596,136) (933,693) (116,096,615) 21,303,113 | 35,005,739 4,986,813 (7,115,194) (1,700) 1,185,043 55,36,3814 347,614,562 1,101,821,719 1,449,436,281 | 435,335,518 5,133,953 440,469,471 |
|---|--|---|--|--|---|---|
| MISCELLANEOUS | 25,702,102 (2,820,033) (209,815) 22,672,254 | 20,310,489 1,698,078 663,687 | 42,426,558 (2,902,695) 39,523,863 (1,258) 39,522,605 | (\$10,476) (71,198,156) (8,008,632) (4,440,734) (19,295,159) (19,295,159) (1744,525) 7,778,080 | 80,848,603 | 110,721,055 |
| AGRICULTURE AND ALLIED | 6,516,447 (64,536) (64,536) (64,531) | 6,185,213 266,698 | 28,285,128 (706,875) 27,578,253 27,578,253 | (2.061.694) (2.061.694) (4.175.926) (1.2.865.826) (12.865.826) (19.103.446) 8.474.807 | 47,776,657 | 37,851,822 |
| CREDIT AND SURETY SHIP | (650,934) (650,934) (48,945) 5,579,239 | 4,686,075 685,668 207,496 | 4,908,772 (575,237) (575,237) 4,333,535 140,051 4,473,586 | (1,861,090) (1,861,090) (1,861,090) (3,9,822) (2,233,799) (2,233,799) (2,134,711) (2,61,125) | 10,064,122 | 15,264,154 |
| MOTOR | 38,547,277 (5,060,977) (325,696) 33,160,604 | 31,885,270 594,758 680,576 | 37,102,563 (1,312,501) 35,790,062 35,790,062 | 1,769,903 (9,337,484) (7,567,581) (5,520,421) (16,875,209) (16,875,209) (30,363,211) 5,426,851 | 71,271,213 | 129,239,828 |
| MARINE MARINE AVIATION AND TRANSPORT | 12,641,883 (1,182,003) (112,226) 11,347,654 | 10,714,020 130,076 503,558 | 11,154,477 (2,737,813) 8,416,664 645,799 9,062,463 | (1,615,938) 4,373,314 2,757,376 (2,670,639 (5,076,166) (5,076,166) (4,989,429) 4,073,034 | 29,882,828 | 25,364,728 |
| FIRE AND PROPERTY DAMAGE | 31,186,089 (3,564,726) (234,275) (234,275) | 22,765,770 3,959,710 661,608 | 33,535,183 (13,876,168) 19,659,015 1,313,744 20,972,759 | (12,517,306) 10,848,093 10,848,093 (1,669,213) (7,308,410) (5,249,977) (933,693) (933,693) (933,693) (933,693) (4,188,534) (4,188,534) | 107,771,139 | 116,893,931 |
| As at March 31, 2018 | Premium received (inclusive of FED, FIF and Admin surcharge) Less: Federal Excise Duty / Sales Tax Federal Insurance Fee Gross Written Premium (inclusive of | Admin Strendarge) Gross direct Premium Facultative inward Premium Administrative surcharge | Insurance Premium errred Insurance Premium ceded to reinsurers Net Insurance Premium Commission income Net undervrifting income | Insurance claims Insurance claims recovered from reinsurers Net claims Commission expenses Management expenses Premium deficiency expense Net Insurance claims and expenses Underwriding results | Net investment income Other income Other expenses Finance cost Profit from WTO Operations Segment assets Unallocated assets Total assets Total assets | Segment liabilities Unallocated liabilities Total liabilities |



17.1 SEGMENT INFORMATION

| TOTAL | 731,664,807 (66,069,870) (6,276,211) 559,318,726 | 613,600,043 31,808,116 13,910,567 | 612,651,255 (84,923,501) 527,727,754 | 14,948,715 542,676,469 | (226,626,582) 47,388,420 | (179,238,162) (107,056,681) (266,630,223) (7,246,775) | <u>560,171,841)</u> (17,495,372) | (30,084,338) (29,312,550 (2,584,137) (44,155) 5,564,642 84,669,190 | 357,358,891 778,964,700 1,136,323,591 | 513,775,935 1,460,992 515,236,927 |
|-------------------------------------|---|---|--|--|---|---|---|--|--|---|
| MISCELLANEOUS | 193,681,915 (19,925,373) (1,709,569) (1,709,56973 (1,709,5973 | | | 1,132,335 | | (93,544,086) (1 (25,059,053) (1 (69,576,248) (2 | (188,179,387) (28,822,314) | | 90,392,430 3 | 148,180,254 |
| AGRICULTURE AND ALLIED | 145,730,212 - (1,443,073) 144,287,139 | 142,424,692 - 1,862,447 | 156,973,267 (2,145,000) 154,828,267 | 154,828,267 | (9,065,920) - | (9,065,920) (26,036,968) (58,350,098) | (93,452,986) 61,375,281 | | 66,674,569 | 71,715,453 |
| CREDIT AND SURETY SHIP | 20,902,444 (2,351,816) (166,127) 18,384,501 | 16,094,160 1,763,203 527,138 | 17,013,459 (1,987,195) 15,026,264 | 484,223 15,510,487 | (8,546,126) (30,776) | (8,576,902) (3,371,834) (7,434,740) | (19,383,476) (3,872,989) | | 8,781,511 | 14,735,026 |
| MOTOR | 169,610,335 (21,609,379) (1,402,631) 146,598,325 | 137,480,277 6,341,007 2,777,041 | 128,187,324 (5,250,000) 122,937,324 | 122,937,324 | (63,601,531) 9,275,745 | (54,325,786) (21,373,196) (59,284,747) (6,002,438) | (140,986,167) (18,048,843) | | 72,496,187 | 142,440,942 |
| MARINE AVIATION AND TRANSPORT | 53,181,300 (5,456,175) (469,387) 47,255,738 | 45,375,129 328,612 1,551,997 | 46,404,201 (19,648,879) 26,755,322 | 3,188,142 29,943,464 | (12,266,654) 8,451,969 | (3,814,685) (9,466,766) (19,110,344) 329,087 | (32,062,708) (2,119,244) | | 26,732,405 | 25,056,811 |
| FIRE AND PROPERTY DAMAGE | 148,558,601 (16,727,127) (1,085,424) 130,746,050 | 105,998,028 22,206,401 2,541,621 | 95,296,684 (45,340,845) 49,955,839 | 10,144,015 60,099,854 | (35,084,205) 25,173,422 | $\begin{array}{c} (9,910,783) \\ (21,748,864) \\ (52,874,046) \\ (1,573,424) \end{array}$ | (86,107,117) (26,007,263) | | 92,281,789 | 111,647,450 |
| As at December 31, 2017 | Premium received (inclusive of FED, FIF and Admin surcharge) Less: Federal Excise Duty/ Sales Tax Federal Insurance Fee Gross Written Premium (inclusive of Admin surcharge) | Administrated Gross direct Premium Facultative inward Premium Administrative surcharge | Insurance Premium earned Insurance Premium ceded to reinsurers Net Insurance Premium | Commission income Net underwriting income | Insurance claims Insurance claims recovered from reinsurers | Net claims Commission expenses Management expenses Premium deficiency expense | Net Insurance claims and expenses Underwriting results | Net investment income Other income Finance cost Profit from WTO Operations Profit before tax | Segment assets Unallocated assets Total assets | Segment liabilities Unallocated liabilities Total liabilities |



ASIA INSURANCE COMPANY LIMITED NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE PERIOD ENDED MARCH 31, 2018

| STATEMI | ENT OF SOLVENCY | Un-audited 31-Mar-18 Rupees |
|---------------|--|-----------------------------------|
| Assets | | |
| | d equipment | 94,502,2 |
| Investments | | |
| | Equity securities | 194,902,0 |
| | Debt securities | 26,415,0 |
| | Term deposits | 135,000,0 |
| | of window takaful operations - OPF | 44,060,5 |
| | ther receivables | 72,731,4 |
| | reinsurance receivables | 241,150,2 |
| | e recoveries against outstanding claims | 29,704,3 |
| | mmission expense / acquisition cost | 40,347,3 |
| Deferred ta | | - |
| | payments less provision | 8,572,5 |
| Prepayment | | 38,890,2 |
| Cash & Baı | lk | 523,158,9 |
| Total asset | s (A) | 1,449,436,2 |
| In-admissi | ole assets as per following clauses of section 32(2) of the Insura | nce Ordinance, 2000 |
| (h) | Insurance / Reinsurance receivables | 200,621,9 |
| (j) | Deferred taxation | - |
| (k) | Amounts available to the insurer under guarantees | 23,301,6 |
| (u) | i. Vehicle, ii. Office Equipment and iii. Furniture and fittings | 89,551,2 |
| Total of In | admissible assets (B) | 313,474,9 |
| Total Adm | issible assets (C=A-B) | 1,135,961,3 |
| Total Liab | lities | |
| Total liabili | ties of window takaful operations - OPF | 1,452,6 |
| Underwriti | ng provisions | - |
| | Outstanding claims including IBNR | 96,645,3 |
| | Unearned premium reserve | 241,916,2 |
| | Premium deficiency reserves | 8,509,5 |
| | Unearned reinsurance commission | 7,135,1 |
| | benefit obligations | 537,3 |
| Deferred ta | | 3,143,9 |
| | eceived in advance | 3,111,0 |
| | reinsurance payables | 27,788,8 |
| | ors and accruals | 50,229,2 |
| | provision less payment | |
| Total liabil | ities (D) | 440,469,4 |
| Total net A | dmissible assets (E=C-D) | 695,491,8 |
| Minimum | Solvency Requirement (higher of following) | |
| Method | A - U/s 36(3)(a) | 150,000,000 |
| Method | B - U/s 36(3)(b) | 27,060,278 |
| | C - U/s 36(3)(c) | 3,682,167 150,000,0 |
| | | |

19 EVENTS AFTER BALANCE SHEET DATE

There are no events after balance sheet date causing any adjustment or disclosure in the condensed interim financial information.



20 GENERAL

Figures in the financial statement have been rounded off to the nearest rupee.

21 CORRESPONDING FIGURES

Corresponding figures have been re-arranged or re-classified for better presentation and disclosure in order to comply with the requirements of S.R.O. 89(1)/2017 - 'the Insurance Accounting Regulations, 2017', the interim balance sheet has been compared with the balances of annual financial statements of preceding financial year, whereas the interim profit and loss account, interim statement of comprehensive income, interim statement of cash flows and interim statement of changes in equity have been compared with the balances of comparable period of immediately preceding financial year.

22 DATE OF AUTHORIZATION FOR ISSUE

These condensed interim financial statements have been authorized for issue on April 30, 2018, in accordance with a resolution of board of directors of the Company.

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Chief Executive

Director

Director

Chairman



ASIA INSURANCE COMPANY LIMITED WINDOW TAKAFUL OPERATIONS

INTERIM FINANCIAL INFORMATION FOR THE PERIOD ENDED MARCH 31, 2018 (UN-AUDITED)



ASIA INSURANCE COMPANY LIMITED WINDOW TAKAFUL OPERATIONS STATEMENT OF FINANCIAL POSITION (UN-AUDITED) AS AT MARCH 31, 2018

| | Note | Participants' Takaful Fund | Operator's Fund | Un-Audited 31-Mar-18 Aggregate pees | Audited 31-Dec-17 Aggregate |
|---|------|-----------------------------------|----------------------------|--|-----------------------------------|
| Assets Investments Term deposits Loans and other receivables | | - | 30,989,321 | 30.989.321 | 28,000,788 |
| Takaful / re-takaful receivables Retakaful recoveries against outstanding claims | | 8,063,942 | | 8,063,942 | 4,985,897 |
| Deferred commission expense Prepayments | | 4,861,751 | 2,289,477 | 2,289,477 4,861,751 | 1,981,404 4,862,750 |
| Cash & bank | | 37,037,248 | 10,781,798 | 47,819,046 | 45,677,719 |
| Total Assets | | 49,962,941 | 44,060,596 | 94,023,537 | 85,508,558 |
| Fund and Liabilities | | | | | |
| Waqf / Participants' Takaful Fund (PTF) | | | | | |
| Ceded money Qard-e-hasna | 5 | 500,000 17,411,000 | - | 500,000 17,411,000 | 500,000 15,411,000 |
| Accumulated deficit | | (13,416,322) | _ | (13,416,322) | (14,078,532) |
| Total Waqf / Participants' Takaful Funds | | 4,494,678 | - | 4,494,678 | 1,832,468 |
| Operators' Fund (OPF) | | | | | |
| Statutory fund | 6 | - | 50,000,000 (17,411,000) | 50,000,000 (17,411,000) | 50,000,000 |
| Qard-e-hasna Accumulated profit | | - | (17,411,000) 10,018,931 | (17,411,000) 10,018,931 | (15,411,000) 8,833,888 |
| Total Operator's funds | | - | 42,607,931 | 42,607,931 | 43,422,888 |
| Liabilities | | | | | |
| Underwriting provisions Outstanding claims including IBNR | | 1,717,906 | - 1 | 1,717,906 | 1,694,604 |
| Unearned contribution reserve Unearned retakaful rebate | | 8,592,383 | - | 8,592,383 | 8,501,680 |
| Retirement benefit obligations Contributions received in advance | | 460,080 | 16,164 | 16,164 460,080 | 17,402 282,068 |
| Takaful / retakaful payables | | 3,455,117 | - | 3,455,117 | 87,250 |
| Other creditors and accruals | | 31,242,777 | 1,436,501 | 32,679,278 | 29,670,198 |
| Total liabilities | | 45,468,263 | 1,452,665 | 46,920,928 | 40,253,202 |
| Total fund and liabilities | | 49,962,941 | 44,060,596 | 94,023,537 | 85,508,558 |
| Contingency(ies) and commitment(s) | 7 | - | - | - | - |

The annexed notes from 1 to 15 form an integral part of these financial statements.

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Chief Executive

Director

Director

Chairman



31-Mar-17 Rupees 2,616,510 (505,661) (583,865) 1,526,984 271,646 78,773 (300,000)

1.577.403

1,577,403

ASIA INSURANCE COMPANY LIMITED WINDOW TAKAFUL OPERATIONS STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2018

| Participants' Takaful Fund Revenue Account | Note | 31-Mar-18 Rupees | 31-Mar-17 Rupees |
|---|------|---------------------|---------------------|
| Net takaful contribution | 8 | 1,122,311 | (1,458,281) |
| Net takaful claims Net rebate on retakaful | 9 | (565,419) | (168,169) |
| Takaful claims and acquisition expenses | | (565,419) | (168,169) |
| Direct expenses | | (3,261) | (1,878) |
| Underwriting results | _ | 553,631 | (1,628,328) |
| Investment income Other income | | 108,579 | 134,071 |
| Result of operating activities - PTF | - | 662,210 | (1,494,257) |

Other comprehensive income:

Item to be re-classified to profit and loss account in subsequent period:

| Items that may be subsequently reclassified to profit or loss Items that may not be subsequently reclassified to profit or loss | - | - |
|--|---------|-------------|
| Other comprehensive income for the period | - | - |
| Total comprehensive surplus/(defecit) for the period | 662,210 | (1,494,257) |

| Operator's Revenue Account | Note | 31-Mar-18 Rupees | 1 |
|---|------|---------------------------------------|---|
| Wakala fee Net Commission and other acquisition costs Management expenses | 10 | 2,981,010 (1,082,421) (706,547) | |
| | - | 1,192,042 | |
| Other income Investment income Other expenses | 11 | 293,001 - (300,000) | |
| Profit for the year | - | 1,185,043 | |

Other comprehensive income:

Item to be re-classified to profit and loss account in subsequent period:

Items that may be subsequently reclassified to profit or loss Items that may not be subsequently reclassified to profit or loss Other comprehensive income for the period

Total comprehensive income for the period

The annexed notes from 1 to 15 form an integral part of these financial statements.

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1,185,043

Chief Executive

Director

Director

Chairman

ASIA INSURANCE COMPANY LIMITED WINDOW TAKAFUL OPERATIONS CASH FLOW STATEMENT (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2018

| | Participants' Takaful Fund | Operator's Fund | 31-Mar-18 Aggregate | 31-Mar-17 Aggregate |
|--|---------------------------------------|---------------------------------------|--|--|
| Operating cash flows a) Takaful activities | | Rup | ees | |
| Contribution received Wakala fee received Retakaful ceded Claims paid | 4,110,194 (2,428,347) (542,117) | 2,981,010 | 4,110,194 2,981,010 (2,428,347) (542,117) | 3,021,788 2,616,510 (1,734,254) (135,415) |
| Retakaful and other recoveries received Commissions paid Rebate on retakaful Direct, management and other expenses receipt/(paid) | 2,409,254 | (799,924) (1,117,331) | (799,924) | (135,415) (571,678) 1,247,313 |
| Other takaful receipts/(payments) Net cash flow from underwriting activities | 115,541 3,664,525 | (1,924,778) | (2,872,992) 1,739,747 | (2,324,343) |
| b) Other operating activities | 3,004,525 | (1,924,778) | 1,/39,/4/ | 2,119,921 |
| Income tax paid Other operating payments Other operating receipts | 108,579 | 293,001 | 401,580 | (267,649) 405,717 |
| Net cash flow from other operating activities | 108,579 | 293,001 | 401,580 | 138,068 |
| Total cash flow from all operating activities | 3,773,104 | (1,631,777) | 2,141,327 | 2,257,989 |
| Investment activities | | | | <u> </u> |
| Profit/ return received Qard-e-Hasna Payments for investments Fixed capital expenditure | 2,000,000 | (2,000,000) | - - - - | 112,361 - - |
| Total cash flow from investing activities | 2,000,000 | (2,000,000) | - | 112,361 |
| Financing activities | | | | · · · · · |
| Contribution to the operator's fund Ceded money | - | - | - | - |
| Total cash inflow from financing activities | <u> </u> | <u> </u> | <u> </u> | <u> </u> |
| Net cash flow from all activities Cash and cash equivalents at beginning of the period | 5,773,104 31,264,144 | (3,631,777) 14,413,575 | 2,141,327 45,677,719 | 2,370,350 40,287,675 |
| Cash and cash equivalents at end of the period | 37,037,248 | 10,781,798 | 47,819,046 | 42,658,025 |
| RECONCILIATION TO PROFIT AND LOSS ACCOUNT | | | | |
| Operating cash flows Increase in assets other than cash (Increase) in liabilities Return on fixed income deposits | 3,773,104 3,077,046 (6,187,940) | (1,631,777) 3,296,606 (479,786) | 2,141,327 6,373,652 (6,667,726) - | 2,257,989 4,771,176 (7,024,792) 78,773 |
| Profit for the period | 662,210 | 1,185,043 | 1,847,253 | 83,146 |
| Attributed to Participants' Takaful Fund Operator's Fund | 662,210 | 1,185,043 | 662,210 1,185,043 | (1,494,257) 1,577,403 |
| • | 662,210 | 1,185,043 | 1,847,253 | 83,146 |

The annexed notes from 1 to 15 form an integral part of these financial statements.

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Chief Executive

Director

Director

Chairman



ASIA INSURANCE COMPANY LIMITED WINDOW TAKAFUL OPERATIONS STATEMENT OF CHANGES IN FUNDS (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2018

| Participants' Takaful Fund | Ceded money | Qard-e-Hasna Re-stated | Accumulated Surplus/(Deficit) upees | Total Re-stated |
|---|----------------|---------------------------|---|--------------------|
| | | | apees | |
| Balance as at January 1, 2017 | 500,000 | 15,411,000 | (8,954,448) | 6,956,552 |
| Deficit for the period Qard-e-hasna from Operator's fund (OPF) | · · | - | (1,494,257) | (1,494,257) |
| Qard-e-nasna nom Operator's rund (OFF) | | - | (1,494,257) | (1,494,257) |
| Balance as at March 31, 2017 | 500,000 | 15,411,000 | (10,448,705) | 5,462,295 |
| Balance as at January 1, 2018 | 500,000 | 15,411,000 | (14,078,532) | 1,832,468 |
| Qard-e-hasna | - | 2,000,000 | - | 2,000,000 |
| Surplus for the period | - | - | 662,210 | 662,210 |
| | - | 2,000,000 | 662,210 | 2,662,210 |
| Balance as at March 31, 2018 | 500,000 | 17,411,000 | (13,416,322) | 4,494,678 |
| Operator's fund | Statutory fund | Qard-e-Hasna Re-stated | Accumulated Surplus upees | Total Re-stated |
| | | | • | |
| Balance as at January 1, 2017 | 50,000,000 | (15,411,000) | 3,269,246 | 37,858,246 |
| Profit for the period Qard-e-hasna to Participants' takaful fund (PTF) | - | - | 1,577,403 | 1,577,403 |
| Qard-e-nasha to Participants takarul rund (PTF) | <u> </u> | | 1,577,403 | 1,577,403 |
| | | | | |
| Balance as at March 31, 2017 | 50,000,000 | (15,411,000) | 4,846,649 | 39,435,649 |
| Balance as at January 1, 2018 | 50,000,000 | (15,411,000) | 8,833,888 | 43,422,888 |
| Profit for the period | - | -] | 1,185,043 | 1,185,043 |
| Qard-e-hasna | - | (2,000,000) | - | (2,000,000) |
| | - | (2,000,000) | 1,185,043 | (814,957) |
| Balance as at March 31, 2018 | 50,000,000 | (17,411,000) | 10,018,931 | 42,607,931 |

The annexed notes from 1 to 15 form an integral part of these financial statements.

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Director

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Chairman

Chief Executive

Director



1 STATUS AND NATURE OF BUSINESS

Asia Insurance Company Limited ("the Company") is a quoted public limited company, which was incorporated in Lahore on December 06, 1979 under the repealed Companies Act, 1913 (now the Companies Act, 2017). The Company is engaged in non-life insurance business mainly comprising of fire, marine, motor and miscellaneous. The Company commenced its commercial operations in 1980. The registered and principal office of company is situated at 19 C/D, Block L, Gulberg III, Main Ferozpur Road, Lahore-Pakistan. Shares of the Company are quoted on Pakistan Stock Exchange.

The Company has been allowed to work as Window Takaful Operator through License No.10 on August 13, 2015, by Securities and Exchange Commission of Pakistan under Window Takaful Rules, 2012 to carry on Islamic General Takaful in Pakistan. It has not transacted any business outside Pakistan.

For the purpose of carrying on the takaful business, the Company has formed a waqf for participants' equity fund. The Waqf namely Asia Insurance Company Limited (Window Takaful Operations) - Waqf Fund (hereafter referred to as participant takaful fund (PTF)) was created on August 20, 2015 under a trust deed executed by the Company with a ceded money of Rs.500,000/-. Waqf deed also governs the relationship of Operators and policy holders for management of takaful operations, investment policy holders funds and investment of Operators' funds approved by shariah advisor of the Company.

2 STATEMENT OF COMPLIANCE

These condensed interim financial statements have been prepared in accordance with the requirements of International Accounting Standard 34 - Interim Financial Reporting and the requirements of the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017, the Insurance Accounting Regulations, 2017 and the Takaful Rules 2012 read with Circular No. 25 of 2015 issued on July 9, 2015 and the directives issued by SECP. Wherever the requirements of the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Accounting Regulations, 2017 and the Takaful Rules 2012 read with Circular No. 25 of 2015 issued on July 9, 2015 or directives issued by the Securities and Exchange Commission of Pakistan differ with the requirements of these standards, the requirements of the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017, the Insurance Accounting Regulations, 2017 and the Takaful Rules 2012 read with Circular No. 25 of 2015 issued on July 9, 2015 or directives issued by the Securities and Exchange Commission of Pakistan differ with the requirements of these standards, the requirements of the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017, the Insurance Accounting Regulations, 2017 and the Takaful Rules 2012 read with Circular No. 25 of 2015 issued on July 9, 2015 or the requirements of the said directives take precedence.

These condensed interim financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended December 31, 2017.

2.1 BASIS OF PREPARATION

The accounting policies and the methods of computation of preparation of these condensed interim financial statements are the same as those applied in the preparation of the financial statements for the year ended December 31, 2017.

2.2 BASIS OF MEASUREMENT

These financial statements have been prepared under the historical cost convention without any adjustment for the effect of inflation except for certain investments which are stated at fair value. The financial statements, except for cash flow information, have been prepared under the accrual basis of accounting.

2.3 FUNCTIONAL AND PRESENTATION CURRENCY

These financial information have been presented in Pakistan rupee, which is also the Company's functional currency. All financial information presented in Pakistan rupees are rounded off to nearest rupees unless otherwise stated.



2.4 SIGNIFICANT ESTIMATES AND JUDGEMENTS

The preparation of the condensed interim financial statement requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgments made by management and the key sources of estimating uncertainty in preparation of these condensed interim financial statements were same as those applied to the annual financial statements for the year ended December 31, 2017.

3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of the condensed interim financial statements are the same as those applied in the preparation of the financial statements of the Company for the year ended December 31, 2017.

4 FINANCIAL RISK AND CAPITAL MANAGEMENT

The Company's financial risk management and capital management objectives and policies are consistent with that disclosed in the annual financial statements for the year ended December 31, 2017.

| 5 | CEDED MONEY | NOTE | Un-audited 31-Mar-18 RUPEES | Audited 31-Dec-17 RUPEES |
|---|-------------|------|-----------------------------------|--------------------------------|
| | Waqf money | 5.1 | 500,000 | 500,000 |

5.1 The amount of Rs. 500,000/- has been set a part for Waqf Fund / Participant Takaful Fund as Waqf money according to the Waqf deed prepared for the purpose of creation of Waqf Fund / Participant Takaful Fund.

| 6 | STATUTORY FUND | NOTE | Un-audited 31-Mar-18 RUPEES | Audited 31-Dec-17 RUPEES |
|---|----------------|------|-----------------------------------|--------------------------------|
| | Statutory fund | 6.1 | 50,000,000 | 50,000,000 |

6.1 Amount of Rs. 50 million is deposited as statutory fund to comply with provisions of para 4 of Circular No 8 of 2014 read with section 11(c) of Takaful Rules, 2012 issued by Securities and Exchange Commission.

7 CONTINGENCIES AND COMMITMENTS

7.1 Contingencies

There has been no change in the contingencies since December 31, 2017.

7.2 Commitments

There has been no change in the commitments since December 31, 2017.



| 8 | NET TAKAFUL CONTRIBUTION NOTE | Un-audited 31-Mar-18 RUPEES | Un-audited 31-Mar-17 RUPEES |
|----|--|---|--|
| | Written Gross Contribution Less: Wakala Fee Add: Unearned Contribution reserve - opening Less: Unearned Contribution reserve - closing Contribution earned | 7,452,524 (2,981,010) 8,501,680 (8,592,383) 4,380,811 | 6,541,274 (2,616,510) 4,686,902 (6,291,447) 2,320,219 |
| | Less :Retakaful contribution ceded Less :Prepaid Retakaful contribution - opening Add: Prepaid Retakaful contribution - closing Retakaful expense | (3,257,501) (4,862,750) 4,861,751 (3,258,500) 1,122,311 | (3,258,751) (6,050,749) 5,531,000 (3,778,500) (1,458,281) |
| 9 | NET TAKAFUL CLAIMS NOTE | Un-audited 31-Mar-18 RUPEES | Un-audited 31-Mar-17 RUPEES |
| | Claims Paid Add: Outstanding claims including IBNR - closing Less: Outstanding claims including IBNR - opening Claims expense | 542,117 1,717,906 (1,694,604) 565,419 | 135,415 423,390 (390,636) 168,169 |
| | Less: Retakaful and other recoveries received Add: Retakaful and other recoveries in respect of outstanding claims net impairment - closing Less: Retakaful and other recoveries in respect of outstanding claims net impairment - opening Retakaful and other recoveries revenue | - | - |
| | Retakaful and other recoveries revenue | 565,419 | 168,169 |
| 10 | NET COMMISSION AND OTHER ACQUISITION COSTS NOTE | Un-audited 31-Mar-18 RUPEES | Un-audited 31-Mar-17 RUPEES |
| | Commission paid or payable Add: Deferred commission expense - opening | 1,390,494 1,981,404 | 810,092 1,022,960 |
| | Less: Deferred commission expense - closing Net Commission | (2,289,477) 1,082,421 | (1,327,391) 505,661 |
| | | (2,289,477) 1,082,421 | (1,327,391) 505,661 - - - - |
| 11 | Net Commission Less: Rebate received or recoverable Add: Unearned Retakaful Rebate - opening Less: Unearned Retakaful Rebate - closing | (2,289,477) 1,082,421 - - - - - - - - - - - - - | (1,327,391) |
| 11 | Net Commission Less: Rebate received or recoverable Add: Unearned Retakaful Rebate - opening Less: Unearned Retakaful Rebate - closing Rebate on retakaful | (2,289,477) 1,082,421 - - - - - - - - - - - - - - - - - - - | (1,327,391) 505,661 - - - - - - - - - - - - - - - - - - |
| 11 | Net Commission Less: Rebate received or recoverable Add: Unearned Retakaful Rebate - opening Less: Unearned Retakaful Rebate - closing Rebate on retakaful INVESTMENT INCOME | (2,289,477) 1,082,421 - - - - - - - - - - - - - - - - - - - | (1,327,391) 505,661 - - - - - - - - - - - - - - - - - - |



12 SEGMENT INFORMATION

The operator has four primary business segments for reporting purposes namely fire and property damage, marine aviation and transport, motor and miscellaneou Assets and liabilities, wherever possible have been assigned to the following segments based on specific identification or allocated on the basis of contribution written by each segment.

| | | | | - Rupees | | |
|--|--------------------------------|--|-------------|---------------|--------|------------------------|
| 31-Mar-18 | FIRE AND PROPERTY DAMAGE | MARINE AVIATION AND TRANSPORT | MOTOR | MISCELLANEOUS | TREATY | TOTAL |
| Gross written contribution (inclusive of Admin surchar | ye) | | | | | |
| Gross direct contribution | (203,828) | 881,572 | (3,015,747) | (167,113) | - | (2,505,116) |
| Facultative inward contribution | 3,515,646 | 71,761 | 5,359,926 | 383,467 | - | 9,330,800 |
| Administrative surcharge | 234,916 | 134,532 | 244,154 | 13,238 | - | 626,840 |
| | 3,546,734 | 1,087,865 | 2,588,333 | 229,592 | | 7,452,524 |
| Takaful contribution earned | 1,608,962 | 604,180 | 1,954,288 | 213,381 | _ | 4,380,811 |
| Takaful contribution ceded to retakaful | (1,103,136) | (375,124) | (1,102,917) | (677,323) | - | (3,258,500) |
| Net Takaful contribution | 505,826 | 229.056 | 851,371 | (463,942) | - | 1,122,311 |
| Rebate income | · · · | - | - · · | - | - | - |
| Net underwriting income | 505,826 | 229,056 | 851,371 | (463,942) | - | 1,122,311 |
| Takaful claims | 180,511 | (9,534) | (848,054) | 111,658 | - | (565,419) |
| Takaful claims recovered from retakaful | - | - | - | - | - | - |
| Net claims | 180,511 | (9,534) | (848,054) | 111,658 | - | (565,419) |
| Direct expenses | (1,198) | (450) | (1,455) | (158) | - | (3,261) |
| Contribution deficiency expense | | | | | | <u> </u> |
| Net Takaful claims and expenses | 179,313 | (9,984) | (849,509) | 111,500 | - | (568,680) |
| Underwriting results | 326,513 | 239,040 | 1,700,880 | (575,442) | - | 553,631 |
| Other income | | | | | | 108,579 |
| Other expenses | | | | | | 662,210 |
| Result of operating activities-PTF | | | | | | 662,210 |
| Operators' fund account | | | | | | |
| Wakala fee | | | | | | 2,981,010 |
| Net Commission and other acquisition costs | | | | | | (1,082,421) |
| Management expenses | | | | | | (706,547) |
| Other income | | | | | | 293,001 |
| Investment income | | | | | | (200.000) |
| Other expenses Profit for the year | | | | | | (300,000) 1,185,043 |
| From for the year | | | | | | 1,185,045 |
| Segment assets - (PTF) | 6,043,829 | 1,728,574 | 3,550,684 | 1,602,605 | - | 12,925,692 |
| Unallocated assets - (PTF) | | | | | | 37,037,249 |
| Total assets - (PTF) | | | | | | 49,962,941 |
| Segment assets - (OPF) | 1,523,760 | 135,013 | 564,172 | 66,532 | - | 2,289,477 |
| Unallocated assets - (OPF) | | | | | | 41,771,119 |
| Total assets - (OPF) | | | | | | 44,060,596 |
| Segment liabilities - (PTF) | 6,083,663 | 910,993 | 6,434,771 | 796,059 | _ | 14,225,486 |
| Unallocated liabilities - (PTF) | 0,083,003 | 210,993 | 0,434,771 | 790,039 | | 31,242,777 |
| × / | | | | | | |
| Total liabilities - (PTF) | | | | | | 45,468,263 |
| Segment liabilities - (OPF) | 589,185 | 180,717 | 429,975 | 38,140 | | 1,238,017 |
| Unallocated liabilities - (OPF) | | | | | | 214,648 |
| Total liabilities - (OPF) | | | | | | 1,452,665 |
| | | | | | | |



12.1 SEGMENT INFORMATION

The operator has four primary business segments for reporting purposes namely fire and property damage, marine aviation and transport, motor and miscellaneou:

Assets and liabilities, wherever possible have been assigned to the following segments based on specific identification or allocated on the basis of contribution written by each segment.

| | | | | Rupees | | |
|---|--------------------------------|--|-------------|--------------------|--------|--------------|
| 31-Dec-17 | FIRE AND PROPERTY DAMAGE | MARINE AVIATION AND TRANSPORT | MOTOR | MISCELLANEOUS | TREATY | TOTAL |
| Gross written contribution (inclusive of Admin surcharge) | | | | | | |
| Gross direct contribution | 6,022,601 | 2,843,852 | 7,836,439 | 918.857 | - | 17,621,749 |
| Facultative inward contribution | 3,515,646 | 71,761 | 5,359,926 | 383,467 | _ | 9,330,800 |
| Administrative surcharge | 234,916 | 134,532 | 244,154 | 13,238 | _ | 626,840 |
| · | 9,773,163 | 3,050,145 | 13,440,519 | 1,315,562 | - | 27,579,389 |
| | | | | | | |
| Takaful contribution earned | 3,654,161 | 1,694,087 | 7,084,306 | 300,301 | - | 12,732,855 |
| Takaful contribution ceded to retakaful | (5,600,666) | (4,412,667) | (1,500,000) | (2,709,668) | - | (14,223,001) |
| Net Takaful contribution Rebate income | (1,946,505) | (2,718,580) | 5,584,306 | (2,409,367) | - | (1,490,146) |
| Net underwriting income | (1,946,505) | (2,718,580) | 5,584,306 | (2,409,367) | - | (1,490,146) |
| Takaful claims | (400,000) | (691,242) | (2,506,365) | (457,839) | - | (4,055,446) |
| Takaful claims recovered from retakaful | (400,000) | (091,242) | (2,300,303) | (457,859) | - | (4,055,440) |
| Net clains | (400,000) | (691,242) | (2,506,365) | (457,839) | | (4,055,446) |
| Direct expenses | (400,000) | (1,941) | (8,552) | (457,857) (837) | | (17,548) |
| Contribution deficiency expense | (0,210) | (1,741) | (0,552) | (057) | | (17,540) |
| Net Takaful claims and expenses | (406,218) | (693,183) | (2.514.917) | (458,676) | - | (4.072,994) |
| Underwriting results | (2.352.723) | (3.411.763) | 3.069.389 | (2.868.043) | - | (5,563,140) |
| Other income | (=,=,-=-) | (=,,) | -,, | (_,, | | 439,056 |
| Other expenses | | | | | | - |
| Result of operating activities-PTF | | | | | | (5,124,084) |
| Operators' fund account | | | | | | |
| Wakala fee | | | | | | 11,031,756 |
| Net Commission and other acquisition costs | | | | | | (2,799,906) |
| Management expenses | | | | | | (2,645,256) |
| Other income | | | | | | 1,291,775 |
| Investment income | | | | | | 78,773 |
| Other expenses | | | | | | (1,392,500) |
| Profit for the year | | | | | | 5,564,642 |
| Segment assets - (PTF) | 3,973,160 | 1.102.999 | 3,179,823 | 1.592.665 | | 9,848,647 |
| Unallocated assets - (PTF) | 5,775,100 | 1,102,777 | 5,119,625 | 1,572,005 | | 31,264,144 |
| Total assets - (PTF) | | | | | | 41,112,791 |
| 10111135613 - (1 11) | | | | | | 41,112,791 |
| Segment assets - (OPF) | 1,204,589 | 69,628 | 629,206 | 77,981 | - | 1,981,404 |
| Unallocated assets - (OPF) | | | | | | 42,414,363 |
| Total assets - (OPF) | | | | | | 44,395,767 |
| Segment liabilities - (PTF) | 4,232,175 | 421.787 | 4.980.482 | 931.158 | _ | 10,565,602 |
| Unallocated liabilities - (PTF) | 1,202,110 | 121,737 | 1,100,102 | | | 28,714,721 |
| Total liabilities - (PTF) | | | | | | 39,280,323 |
| | | | | | | |
| Amount due to other takaful/retakaful - (OPF) | 220 507 | 105 (71 | 100.000 | 10 000 | | 055.476 |
| Segment liabilities - (OPF) | 338,587 | 105,671 | 465,641 | 45,577 | - | 955,476 |
| Unallocated liabilities - (OPF) | | | | | | 17,403 |
| Total liabilities - (OPF) | | | | | | 972,879 |



| ST | ATEMENT OF SOLVENCY | 31-Mar-18 Rupees |
|-----|---|---------------------|
| As | ssets | |
| Pr | operty and equipment | - |
| Im | vestments | |
| | Equity Securities | - |
| | Debt Securities | - |
| | Term deposits | - |
| | oans and others receivables | - |
| | kaful / Re-takaful receivables | 8,063,942 |
| | etakaful recoveries against outstanding claims | - |
| | epayments | 4,861,751 |
| | ash & bank | 37,037,248 |
| To | otal assets (A) | 49,962,941 |
| In | -admissible assets as per following clauses of section 32(2) of the Insurance Ordianance, 2000. | |
| (h) |) Takaful / Re-takaful receivables | 4,032,930 |
| (q) |) | - |
| (u) |) | - |
| (V) | | - |
| Т | otal of Inadmissible assets (B) | 4,032,930 |
| То | otal Admissible assets (C=A-B) | 45,930,011 |
| Тс | otal Liabilities | |
| Ur | iderwriting provisions | |
| | Provision for outstanding claims (including IBNR) | 1,717,906 |
| | Contribution deficiency reserve | |
| | Reserve for unearned contribution | 8,592,383 |
| | Reserve for unearned retakaful rebate | |
| | ontributions received in advance | 460,080 |
| | kaful / Re-takaful payables | 3,455,117 |
| | ther creditors and accruals | 31,242,777 |
| To | otal liabilities (D) | 45,468,263 |
| Тс | otal net Admissible assets (E=C-D) | 461,748 |

Minimum Solvency Requirment

As per requirement of section 10(k) of Takaful Rules, 2012 An Operator shall ensure that in case of General takaful each participant takaful fund, at all times, has admissible assets in excess of its liabilities.

14 GENERAL

- Figures have been rounded off to the nearest rupee for better presentation.

15 DATE OF AUTHORIZATION FOR ISSUE

- These interim condensed financial statements have been authorized for issue on April 30, 2018, in accordance with a resolution of board of directors of the company.

Z

UR11

Chief Executive

Director

Director

Chairman



Detail of Branches/Sub Offices across the Country

Head Office

Asia House 19 C/D, Block-L, Gulberg-III Main Ferozepur Road, Lahore Ph: 042-35865574-78 Fax: 042-35865579 <u>Info@asiainsurance.com.pk</u> <u>www.asiainsurance.com.pk</u>

Health/Agri/Travel Division

Asia House 19 C/D, Block-L, Gulberg-III Main Ferozepur Road, Lahore Ph: 042-35865574-78 Fax: 042-35865579 <u>Info@asiainsurance.com.pk</u> <u>www.asiainsurance.com.pk</u>

Window Takaful Operation

Asia House 19 C/D, Block-L, Gulberg-III Main Ferozepur Road, Lahore Ph: 042-35865574-78 Fax: 042-35865579 <u>takaful@asiainsurance.com.pk</u> <u>info@asiatakaful.com.pk</u>

<u>LAHORE</u> <u>Taj Arcade Office</u>

Suite No. 33-34, 1st Floor, Taj Arcade, Opposite Service Hospital, Jail Road, Lahore.

Ph: 042-35408325-27-29 <u>lhr.tajarcade@asiainsurance.com.pk</u>

Barkat Market Office

Flat No. 5, 5th Floor 24, Civic Center, Shan Arcade,Barkat Market, Lahore. Ph: 042-35941822 Fax: 042-35941823 <u>barkat.market@asiainsurance.com.pk</u>

Mumtaz Centre Office

Suit No. 7, Ist Floor, Mumtaz Centre, 15-A, Shahrah-e-Fatima Jinnah, Lahore. Ph: 042-36299472-3, Fax:042-36299471 mumtazeentre@asiainsurance.com.pk

Model Town Corporate Office/ City Office/Regency Office

456-K, Model Town, Lahore. Ph: 042-3591681-03 Fax:042-35916897 autolahore@asiainsurance.com.pk

Land Mark PlazaOffice

330 3rd floor, land mark plaza, Jail Road, Lahore.Ph:04235764121 Land.mark@asiainsurance.com.pk

Abbot Road Office

2nd Floor, Asif Center, 19 – A Abbot Road, Lahore. Ph:04236308070 Fax: 04236308066 Abbot@asiainsurance.com.pk

Faisalabad Kutchery Bazar Office

Office No. 08, 4th Floor, Sidiq Plaza, Outside Kutchery Bazar, Circular Road, Faisalabad.

Ph: 041-2605557-58 Fax: 041-2605559 <u>fsd@asiainsurance.com.pk</u>

Faisalabad New Civil Line Office

Business Center,3rd Floor, Room No.406,Regency Road,New Civil Lines,Faisalabad.Ph: 041-2409992 <u>fsd3@asiainsurance.com.pk</u>

Hafizabad Office

Fazal Plaza, Ali Pur Road, Hafizabad.Ph: 0547-520421 Hafizabad@asiainsurance.com.pk

<u>KARACHI Offices</u> Karachi I

Room No. 1, 1st Floor, Mian Chamber Opposite Sindh Madarsa, Shahrae-Liaquat, Karachi. Ph: 021-32428365, 3246690, 32465203 Fax: 021-3243356 <u>K1@asiainsurance.com.pk</u>

<u>Karachi II</u>

Office No.510,511,512,Gul Tower, I.I Chundrigar Road, Karachi. Ph: 021-32461834-5 <u>K2@asiainsurance.com.pk</u>

Karachi III+IV

Room No. 604, 6th Floor, Business Plaza Plot No. 8/2 Mumtaz Hussain Road, I.I Chundrigar Road, Karachi. Ph: 021-32469584-6 Fax: 021-32469587 Karachi@asiainsurance.com.pk



Auto Division+Karachi V

801, 8th Floor, Business Plaza, Mumtaz Hussan Road, I.I. Chundrigar Road, Karachi. <u>autodivision@asiainsurance.com.pk</u>

Multan Corporate Office

2nd Floor, Ghaffar Plaza, Bohra Street, Multan Cantt Ph:061-6306813-061-4586814 mnt@asiainsurance.com.pk

Sadiqabad Office

Mukarram Plaza, Alfalah Town, Sadiqabad, District Rahim Yar Khan Ph: 068-5701195 Fax:068-5702195 sadiqabad@asiainsurance.com.pk

Sialkot Defence Road Office

Al-Rehman Center Defence Road, Sialkot. Ph: 052-3240270-3 sktc@asiainsurance.com.pk

Sialkot Paris Road Office

Obrai Building, Paris Road, Sialkot. Ph: 052-4591023-24-25 Fax:052-4593022 skt@asiainsurance.com.pk

Peshawar Office

Deans Trade Centre, Unit No. 180-T.F, Saddar Road, Peshawar Cantt Ph: 091-5603040, psw@asiainsurance.com.pk

Rawalpindi Bank Road Office

Office No.49/62, 1st Floor Uni Plaza, Bank Road Saddar, Rawalpindi. Ph: 051-5582116-7Fax: 051-5582118 <u>rwp@asiainsurance.com.pk</u>

Rawalpindi IJP Road Office

C-09 3rd Floor Masood Arcade,IJP Road, Rawalpindi. Contact # 03154008413 <u>Rwp3@asiainsurance.com.pk</u>

Muzaffarabad Office

Upper Floor Utility Store, Near Wapda,Colony, Main Nalaouchi Highway, Gojra Muzaffarabad,AJK Ph: 0582-2446242 muz@asiainsurance.com.pk

Hyderabad Office

Ist Floor, Junejo Market, Unit No.7, Latifabad, Hyderabad, Ph:022-3864308 hyd@asiainsurance.com.pk

Sargodha Office

Khan Arcade, Kutchery Road, Sargodha. Ph: 048-3721286 sgd@**asiainsurance**.com.pk

Multan Nusrat Road Office

Ist Floor, Khawar Centre, Near SP Chowk, Nusrat Road, Multan Cantt. Ph: 061-4541451-2 Fax:061-4541450 mnt2@asiainsurance.com.pk

Bahawalpur Office

Office No. 1, Ist Floor, United Center, Stadium Road , Near Faisal Movers Bus Terminal, Bahawalpur Ph: 062-2500882 bwp@asiainsurance.com.pk

Abbotabad Representative Office

We've got You covered



We've Got You Covered

Asia House, 19 C/D, Block L, Gulberg III Main Ferozepur Road, Lahore. Ph: 042-35865574-78 Fax: 042-35865579 UAN: 0311-111-2742



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