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# Capital Assets Leasing Corporation Limited

27th Annual Report 2019



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#### **CORPORATE INFORMATION**

Board of Directors: Mr. Haider Ali Hilaly (Chairman)

Mr. Saad Saeed Faruqui Mr. Shahrukh Saeed Faruqui Mr. Brig (R) Yasub Ali Dogar Mr. Azam Adnan Khan Ms. Sana Shahzad Mr. Tahir Sohail

Audit Committee: Ms. Brig (R) Yasub Ali Dogar (Chairman)

Mr. Shahrukh Saeed Faruqui (Member)
Mr. Tahir Sohail (Member)

HR & Remuneration Committee: Mr. Brig (R) Yasub Ali Dogar

Mr. Irfan Ahmad Mr. Haider Ali Hilaly

Chief Executive Officer: Mr. Irfan Ahmad

CFO & Company Secretary: Ms. Shomaila Siddiqui

Head of Internal Audit: Mr. Ajaz Muhammad

**Registrar & Share Transfer Office:** F. D. Registrar Services (SMC-Pvt.) Limited

17th Floor, Saima Trade Tower-A, I. I. Chundrigar Road Karachi.

Tel: +92 (21) 32271905-6 Fax +92 (21) 32621233

**Auditors:** Baker Tilly Mehmood Idrees Qamar,

**Chartered Accountants** 

**Legal Advisor:** Mohsin Tayebaly & Co.

Bankers: JS Bank Limited

**Registered Office:** D-131/A, Block 4, Clifton, Karachi

Tele: +92 (21) 38771130

E-mail: calcorp@optimus.com.pk Web: www.calcorp.com.pk



# VISION / MISSION STATEMENTS CAPITAL ASSETS LEASING CORPORATION LIMITED

#### **VISION STATEMENT**

To become a leading Leasing Company by making a sizeable contribution to the development and growth of the Country's economy, by providing financial and technical assistance to our customers, combined with innovative ideas and services, thus enabling the customers and the Company to achieve their objectives.

#### **MISSION STATEMENT**

To achieve the role of a leading Leasing Company by delivering quality service at competitive rates to its customers whilst maintaining the highest levels of professionalism, ethical standards and corporate individuality, thereby also rewarding the shareholders, employees, and other stakeholders.



#### **NOTICE OF 27th ANNUAL GENERAL MEETING**

Notice is hereby given that 27th Annual General Meeting of Capital Assets Leasing Corporation Limited (the "Company") will be held on Monday 28th October 2019 at 06:15 p.m. at Haji Abdullah Haroon Muslim Gymkhana Old Lobby, Near Shaheen Complex Karachi to transact the following business:

- 1. To confirm the minutes of 26th Annual General Meeting for the Year ended 30th June 2018.
- 2. To receive, consider and adopt the Audited Accounts of the Company for the year ended June 30, 2019
- 3. To appoint Auditors for the next financial year ending June 30, 2020 and fix their remuneration. The present Auditors, M/s Baker Tilly Mehmood, Idrees, Qamar, Chartered Accountants, retire and being eligible, offer themselves for re-appointment.
- 4. To transact any other business with the permission of the chair.

By the Order of the Board Shomaila Siddiqui Company Secretary

Karachi: October 07, 2019

#### Notes:

- 1. The share transfer book of the Company will remain closed from 21st October 2019 to 28th October 2019 (both days inclusive). Transfers received in order by our Shares Registrar, F.D Registrar Services (SMC-PVT) Limited, 17th Floor, Saima Trade Tower-A, I.I Chundrigar Road. Karachi at the close of business on October 20, 2019 will be considered in time to attend and vote at the meeting.
- 2. Any member of the Company entitled to attend and vote at the Annual General Meeting may appoint another member as his / her proxy to attend and vote instead of him / her. Proxies must be received at the Registered Office of the Company, D-131/A, Block 4, Clifton, Karachi not later than 48 hours before the time of holding the meeting.
- 3. Members who have deposited their shares into Central Depository Company of Pakistan Limited must bring their original Computerized National Identity Card (CNIC) or Original Passport at the time of attending the meeting. If proxies are granted by such shareholders the same must be accompanied with attested copies of the CNIC or the Passport of the beneficial owners. Additionally, (i) The proxy form shall be witnessed by two persons whose names, addresses and CNIC numbers shall be mentioned on the form; (ii) Attested copies of CNIC or the passport of the proxy shall be furnished with the proxy form; and (iii) The proxy shall produce his/her original CNIC or original passport at the time of the meeting.
- 4. In case of a corporate entity, the Board of Directors' resolution/power of attorney with specimen signatures of the nominee shall be produced (unless it has been provided earlier) at the time of the Meeting. If proxies are granted by such corporate shareholders the same must be accompanied with the Board of Directors' resolution/power of attorney with specimen signatures.
- 5. Members who have not yet submitted photocopy of their CNIC are requested to send the same to the share Registrar of the Company F.D Registrar Services (SMC-PVT) Limited, 17th Floor, Saima Trade Tower-A, I.I Chundrigar Road. Karachi at the earliest
- 6. Members are requested to immediately notify the Company of change in their addresses, if any.



#### CHAIRMAN'S REVIEW REPORT

The Board of Directors of Capital Assets Leasing Corporation Limited contributed effectively in guiding the Company in all its affairs and the Board has played a key role in monitoring the performance of the Management to focus on major areas.

For the Financial Year ended June 30, 2019, the Board's overall performance and effectiveness has been considered as satisfactory.

The Board of Directors of your Company received the agenda and supporting written material including follow up material in sufficient time prior to the Board and its Committee meetings. The Board meets frequently enough to adequately discharge its responsibilities. The non-executive and independent Directors are equally involved in all decisions.

On behalf of the Board of Directors, I would like to express my gratitude to all the shareholders for their continued support and confidence. I also wish to acknowledge the contribution of all employees of the Company for their concerted efforts.

Chairman

Karachi: 7th October 2019



#### **DIRECTORS' REPORT**

On behalf of the Board of Directors, we are pleased to present the 27<sup>th</sup> annual report along with the audited accounts of Capital Assets Leasing Corporation Limited for the year ended June 30th, 2019.

#### FINANCIAL HIGHLIGHTS

Key operating results for the year ended June 30th 2019 and their comparison with the results of the previous year is summarized below:

	Rupees		
	2019	2018	
Total Income	58,646,674	64,460,333	
Expenses			
Operating Expenses	(16,627,396)	(8,234,019)	
Financial Charges	(14,639,994)	(15,465,963)	
Total Expenses	(31,267,390)	(23,699,982)	
Profit before tax	27,379,284	40,760,351	
Taxation	(7,231,910)	(6,966,676)	
Profit after taxation	20,147,374	33,793,675	
Earnings Per Share	1.88	3.15	

#### **REVIEW OF OPERATIONS**

The Company transacted business worth Rupees 58.6 million in 2019 compared to Rupees 64.5 million in the previous year. The decline in total income is due to lower gains on disposal of Property, Plant and Equipment of Rupees 8.2 million in 2019 compared to Rupees 18.3 million in 2018. The decline in gain from disposals is partially offset by the growth in core income from vehicle plying for hire, which has increased from Rupees 43.7 million in 2018 to Rupees 50.4 million in 2019.

Moreover, during the year, the Company has strengthened its management team with a view to extending into new areas of business to grow the business and enhance shareholder returns. This has resulted in an increase in administrative expenses of Rupees 8.4 million. The increase in administrative expenses, coupled with lower income from disposals, has resulted in a decline in operating and net profit for 2019 to Rupees 27.4 million and Rupees 20.1 million respectively compared to Rupees 40.8 million and Rupees 33.8 million respectively in 2018.

#### **FUTURE OUTLOOK**

During the year, the Company has strengthened its management team in order to capitalize on market opportunities to grow the Company's operations. The additions to management are expected to contribute positively over subsequent periods.



The management had applied for a leasing license as a non-deposit taking leasing company and SECP had declined this request on the grounds of the fit and proper criteria. The Company has filed a petition against the Securities and Exchange Commission of Pakistan in The Honorable High Court of Sindh in Karachi. The Honorable High Court of Sindh has directed the Securities and Exchange Commission of Pakistan to maintain the status-quo and has restrained the Pakistan Stock Exchange from taking any action stemming from the SECP's actions. The Company believes that the SECP's decision is inconsistent with the Company's status and is actively seeking a review.

#### **DIVIDEND**

The Company has not announced a dividend for the current year as the management intends to strengthen the equity base of the Company and is therefore accumulating equity reserves.

#### **CHANGE IN BOARD OF DIRECTORS**

During the year Mr. Asad Nasir, Ms. Marium Abid Shirazee and Ms. Rabia Fida resigned from the Board and the Board accepted their resignations. Mr. Azam Adnan Khan, Ms. Sana Shahzad and Mr. Tahir Sohail were appointed to fill the casual vacancies.

#### **CORPORATE GOVERNANCE**

The Board of Directors is committed to uphold the highest standards of corporate governance. The Company has implemented the provisions of the Code of Corporate Governance. A review report on compliance with best practices of the Code of Corporate Governance by the statutory auditors is annexed with the Annual Report.

#### **DIRECTORS DECLARATION**

The Directors confirm compliance with the Corporate and Financial Reporting Framework of the Code of Corporate Governance for the following:

- i) The financial statements prepared by the management of the Company present fairly its statement of affairs, the results of its operations, comprehensive income, cash flows and changes in equity;
- ii) Proper books of accounts of the company have been maintained;
- iii) Appropriate accounting policies have been consistently applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment;
- iv) International Accounting Standards, as applicable in Pakistan, have been followed in preparation of financial statements and any departures there from has been adequately disclosed and explained;
- v) The system of internal control is sound in design and has been effectively implemented and monitored;
- vi) There are no significant doubts upon the Company's ability to continue as going concern;
- vii) There has been no material departure from the best practice of Corporate Governance as detailed in the Listing Regulations;



- viii) Key operating and other financial data for the last six years in summarized form is included in the Annual Report;
- ix) During the current fiscal year, the following directors traded in the shares of the Company:

Mr. Azam Adnan Khan
 Ms. Sana Shahzad
 Mr. Tahir Sohail
 Mr. Asad Nasir
 Ms. Marium Abid Shirazee
 Soo Shares
 Soo Shares
 Ms. Marium Abid Shirazee

x) Three meetings of the Board of Directors were held during the year. The attendance for these meetings was as follows:

S. No	Name of Director	Meetings Attended
1	Mr. Asad Nasir	2
2	Mr. Saad Saeed Faruqui	3
3	Mr. Shahrukh Saeed Faruqui	4
4	Mr. Haider Ali Hilaly	4
5	Mr. Brig (R.) Yasub Ali Dogar	3
6	Ms. Marium Abid Shirazee	1
7	Ms. Rabia Fida	2
8	Mr. Azam Adnan Khan	2
9	Ms. Sana Shahzad	1
10	Mr. Tahir Sohail	1

Leave of absence was granted to Directors who could not attend the Board meeting.

#### PARENT COMPANY

Optimus Limited holds 83.95% of the shareholding in the company.

#### **AUDITORS**

The present auditors M/s Baker Tilly Mehmood Idress Qamar, Chartered Accountants, retire and being eligible, offer themselves for re-appointment for the year ending June 30, 2020. On the proposal of the Audit Committee, The Board recommends the appointment of M/s Baker Tilly Mehmood Idress Qamar, Chartered Accountants, as statutory auditors of the Company for the financial year 2020.

#### PATTERN OF SHAREHOLDING

The pattern of shareholding of the company as on June 30, 2019 is annexed with this report.



#### **ACKNOWLEDGEMENT**

We take this opportunity to place on record our appreciation to the Securities and Exchange Commission of Pakistan, the Pakistan Stock Exchange Limited and other regulatory authorities for their continued support and professional guidance, and the shareholders for the trust and confidence reposed in us.

We would also like to place on record, our thanks and appreciation to the staff for their commitment and dedication in running the Company's operations.

For and on behalf of the Board of Directors Capital Assets Leasing Corporation Limited

Chief Executive Officer Director

Karachi - 7th October 2019



# ڈائر یکٹرزر پورٹ

ہمیں بورڈ آف ڈائر یکٹرز کی جانب سے کیپٹل ایسٹس لیزنگ کارپوریشن کمیٹٹر کی 27ویں سالانہ رپورٹ مع آڈٹ شدہ ا کا ونٹس برائے سال مختتمہ 30 جون، 2019 پیش کرتے ہوئے خوشی محسوس ہور ہی ہے۔

### مالياتی جھلکياں:

بنیادی آپریٹنگ نتائج برائے سال مختتمہ 30 جون 2019 اوراس کے گزشتہ سال کے نتائج کے ساتھ موازنے کا خلاصہ درج ذیل ہے۔

2018	2019	
64,460,333	58,646,674	کل آمدنی
		اخراجات:
(8,234,019)	(16,627,396)	آ پریٹنگ اخراجات
(15,465,963)	(14,639,994)	مالياتی چارجز
(23,699,982)	(31,267,390)	گُل اخراجات
40,760,351	27,379,284	منافع قبل از ٹیکس
(6,966,676)	(7,231,910)	<i>ځیکسی</i> شن
33,793,675	20,147,374	منافع بعداز ثيكس
3.15	1.88	آمدنی فی شیئر

### آ پریشنز کا جائزه

کمپنی نے 2019 میں 58.6 ملین روپے کا کاروباری لین دین کیا جب کہ اس کے مقابلے میں گزشتہ سال 64.5 ملین روپے کا کاروبار ہوا تھا۔ مجموعی آمدنی میں کمی کا سبب 2019 میں جائیداد، پلانٹ اور سامان کی فروخت سے حاصل ہونے والی 8.2 ملین روپے کی رقم تھی جب کہ 2018 میں اس مدمیں 18.3 ملین روپے کی رقم حاصل ہوئی تھی۔ ڈسپوزل کے ذریعہ حاصل ہونے والی رقم میں کمی کوکرائے پر چلنے والی گاڑیوں سے حاصل ہونے والی بنیادی آمدنی نے پورا کیا جو 2018 میں 43.7 ملین روپے تھی اور 2019 میں 50.4 ملین روپے ہوئی۔ اس کے علاوہ رواں سال کے دوران کمپنی نے کاروبار کووسعت وینے کیلئے نئے شعبہ جات کوشامل کرنے اورا پیشیئر ہولڈرز کی آمدنی کو بڑھانے کی غرض سے اپنی منجمنٹ ٹیم کو مضبوط کیا۔ اس کے نتیج میں انتظامی اخراجات میں 8.4 ملین روپے کا اضافہ ہوا۔ انتظامی اخراجات میں اس



اضافے کے ساتھ ساتھ ڈسپوزل سے حاصل ہونے والی کم آمدنی کے سبب 2019 میں آپریٹنگ اور خالص منافع بالترتیب 27.4 ملین روپے اور 20.1 ملین روپے رہاجب کہ 2018 میں یہ بالترتیب 40.8 ملین روپے اور 33.8 ملین روپے تھا۔

### مستقبل کے امکانات

سال کے دوران میں کمپنی نے اپنے دائر وَعمل میں اضافہ کیلئے مار کیٹ میں موجو دمواقع میں سرمایہ کاری کی غرض سے اپنی منجمنٹ ٹیم کو سختم کیا۔ توقع کی جاسکتی ہے کمپنی کے اس اقدام سے آنے والے ماہ وسال میں مثبت نتائج برآمد ہوں گے۔

منچمنٹ نے ڈپازٹ نہ لینے والی لیزنگ کمپنی کے طور پر لیزنگ لائسنس کی درخواست دی تھی جے SECP نے مستر دکردیا تھا اوراس کی وجہنا منجمنٹ نے ڈپازٹ نہ لینے والی لیزنگ کمپنی نے سیورٹیز اینڈ ایسین نے کہیشن آف پاکستان کے خلاف کراچی میں سندھ کی معزز عدالتِ عالیہ میں پٹیشن داخل کی تھی اور معزز عدالت عالیہ سندھ نے سیورٹیز اینڈ ایسین کھی تھی آف پاکستان کو یہ ہدایت جاری کی ہے کہ صورتحال کو برقر اررکھا جائے اور پاکستان اسٹاک ایسین کے ویابند کیا کہ وہ SECP کی کارروائیوں پر کسی بھی کارروائی سے گریز کرے۔ کمپنی پڑاعتاد ہے کہ SECP کا فیصلہ کمپنی کی حیثیت کے برخلاف ہے اور کمپنی اس پر نظر تانی کی اُ میدرکھتی ہے۔

### *ۋ يو يىڈ نڈ*

رواں سال کیلئے کسی ڈیویڈنڈ کا اعلان نہیں کیا گیا ہے کیونکہ انتظامیہ کی کوشش ہے کہا یکویٹی کی بنیاد کومضبوط کرنے کے لیئے ریز روز جمع کئے جائیں ۔

### بورڈ آ ف ڈائر یکٹرز کی تبدیلی

سال رواں میں بورڈ آف ڈائر کیٹرزنے جناب اسد ناصر، مس مریم عابد شیرازی اور ررابیہ فداکے استعفامنظور کئے اور استعفول کے نتیج میں خالی مونے والی اسامیوں کو پر کرنے کے لئے فوری طور پر بالتر تیب جناب اعظم عدنان خان ، مس ثناء شہز اداور جناب طاہر سہیل کا تقر رکیا گیا۔

کار بوریٹ گورننس

بورڈ آف ڈائر کیٹر کارپوریٹ گورننس کے اعلی ترین معیار کو قائم رکھنے کے عزم پر کاربند ہے۔ کمپنی نے کوڈ آف کارپوریٹ گورننس کے پروویژن کو بھی نافذ کیا ہے۔ کوڈ آف کارپوریٹ گورننس کے بہترین معمولات کی پیروی کے بارے میں قانونی آڈیٹرز کی جائزہ رپورٹ، سالانہ رپورٹ کے ساتھ منسلک ہے۔

### ڈائر یکٹرز کااعلان

ڈائر کیٹرز درج ذیل کے بارے میں کوڈ آف کارپوریٹ گورننس کے کارپوریٹ اور مالیاتی رپورٹنگ فریم ورک پڑمل درآ مدکی تصدیق کرتے ہیں i. سمپنی کی انتظامیہ کی جانب سے تیار کر دہ مالیاتی اسٹیٹنٹ میں کمپنی کے معاملات ،اس کے آپریشنز کے نتائج ، جامع آمدنی ،نقذر تو مات کے بہاؤاور ایکویٹی میں تبدیلیوں کوشفاف طور پرپیش کیا گیاہے۔



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ii. کمپنی کے حساب کتاب اور کھا توں کو درست طور پر مرتب کیا گیا ہے۔
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iii. مالیاتی اسٹیمنٹ اور حسابات کے تخمینہ کی تیاری میں ہر جگہ حسابات کی پالیسی کو درست طور پر استعال کیا گیا ہے۔اور حسابات کے تخمینوں میں معقولیت اور دانائی پر مبنی فیصلے کئے گئے ہیں۔

iv. مالیاتی اسٹیٹنٹ، پاکستان میں لا گواورموٹر بین الاقوامی مالیاتی رپورٹنگ کے معیارات کی بنیاد پر تیار کئے گئے ہیں اور کہیں ان سے انحراف ہے تواس کومناسب طور پر ظاہراورواضح کیا گیاہے.

داخلی کنٹرول کا نظام ڈیزائن کے اعتبار سے محفوظ ہے اوراس کے نفاذ اورنگرانی کا کام موثر طریقے سے کیا گیا ہے۔

vi. کمپنی کوموجوده صلاحیت میں کام جاری رکھنے میں کوئی ابہام نہیں ہے۔

vii. اسٹنگ ریگولیشنز میں تفصیلاً درج کارپوریٹ گورننس کے بہترین اصولوں سے کوئی حقیقی انحراف نہیں کیا گیا۔

viii. گزشته چهسال کی بنیادی آپریٹنگ اور دیگر مالیاتی معلومات مخضرطور پرمنسلک کی گئی ہیں۔

ix. موجوده مالیاتی سال کے دوران میں درج ذیل ڈائر یکٹر صاحبان نے ممپنی کے شیئر زکا کاروبار کیا:

جناب اعظم عدنان خان 500 شيئرز

مس ثناء شهزاد 500 شيئرز

جناب طاهر سهيل 500 شيئرز

جناب اسدناصر 500شيئرز

مس مریم عابدشیرازی 500 شیئرز

سال کے دوران میں بورڈ آف ڈائر یکٹرز کے تین اجلاس منعقد ہوئے جن میں حاضریاں درج ذیل کے مطابق رہیں:

2 جناب اسدناصر 1

2 جناب سعد سعيد فاروقي 3

3 جناب شاه رخ سعيد فاروقي

4 جناب حيدر على بلالي 4

5 جناب بریگیڈیئر (ر) یعسوب علی ڈوگر 5

6 مس مریم عابد شیرازی 6

7 مس رابيرفدا 7

8 جناب اعظم عدنان خان 8

9 مس ثناء شهزاد

10 جنابطا ہر سہیل 10



جوڈ ائر یکٹرز بورڈ کے اجلاس میں شرکت نہ کر سکے ان کی غیر حاضری کیلئے چھٹی کی درخواست منظور کر دی گئیں۔

سر پرست مپینی

اوپٹیمس لمیٹڈ (.Optimus Ltd) کمپنی کے 83.95 حصص کی ما لک ہے۔

آڈیٹرز

موجودہ آڈیٹرزمیسرز بیکرٹلی محمود ادریس قمر، چارٹرڈا کا وَنٹنٹس مستعفی ہونے کہ باد دووبارہ اہل ہونے کی بنیاد پرخود کو مالی سال مختتمہ 30 جون 2020 کے لئے میسرز بیکرٹلی محمود ادریس قمر ، چارٹرڈا کا وَنٹنٹس کی قانونی آڈیٹرز کے طور پرتقرری کی سفارش کی ہے۔

شيئرز ہولڈنگ کا طرز

30 جون 2019 کے مطابق کمپنی کے شیئر ہولڈنگ کا طرز، رپورٹ کے ساتھ منسلک کردیا گیاہے۔

اعتراف

ہم ال موقع پرسیکورٹیز اینڈ ایسچنج نمیشن آف پاکستان، پاکستان اسٹاک ایسچنج لمیٹڈ اور دیگرریگولیٹری اتھارٹیز سے ان کے مسلسل تعاون اور پیشہ وراندرہنمائی اور ثیبر ہولڈرز کے ہم پر بھروسے اور بھر پوراعتماد پر ان کاشکریدا داکرتے ہیں۔اور ہم اپنے اسٹاف کے بھی ممنون اور شکر گزار ہیں جنہوں نے اپنے عزم اورخلوص کے ساتھ کمپنی کے آپریشنز کو کا میاب طریقہ سے ممکن بنایا۔

برائے اور منجانب بورڈ آف ڈائر یکٹرز کیپٹل ایسٹس لیزنگ کارپوریش کمیٹڑ

کراچی۔7اکتوبر2019



# STATEMENT OF COMPLIANCE WITH LISTED COMPANIES (CODE OF CORPORATE GOVERNANCE) REGULATIONS, 2017

NAME OF COMPANY : CAPITAL ASSETS LEASING CORPORATION LIMITED

YEAR ENDED : JUNE 30<sup>th</sup>, 2019

The company has complied with the requirements of the Regulations in the following manner:

1. The total number of Directors are 7, as per following:-

Male	Six (6)
Female	One (1)

2. The composition of board is as follows:

Category	Names		
	Mr. Saad Saeed Faruqui		
Non-Executive	Mr. Shahrukh Saeed Faruqui		
Directors	Mr. Haider Ali Hilaly		
	Mr. Azam Adnan Khan		
	Ms. Sana Shahzad		
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Mr. Brig (R) Yasub Ali Dogar		
Independent Director	Mr. Tahir Sohail		

Mr. Irfan Ahmed is the Chief Executive of the Company. Being the Chief Executive of the Company, he is deemed to be a Director.

The independent Director meets the criteria of independence as laid down under the Code and the Regulations.

- 3. The directors have confirmed that none of them is serving as a director on more than five listed companies, including this company (excluding the listed subsidiaries of listed holding companies where applicable).
- 4. The company has prepared a Code of Conduct and has ensured that appropriate steps have been taken to disseminate it throughout the company along with its supporting policies and procedures.
- 5. The board has developed a vision/mission statement, overall corporate strategy and significant policies of the company. A complete record of particulars of significant policies along with the dates on which these were approved or amended has been maintained.
- 6. All the powers of the board have been duly exercised and decisions on relevant matters have been taken by board/ shareholders as empowered by the relevant provisions of the Act and these Regulations.
- 7. The meetings of the board were presided over by the Chairman and, in his absence, by a director elected by the board for this purpose. The board has complied with the requirements of Act and the Regulations with respect to frequency, recording and circulating minutes of meeting of board.
- 8. The board of directors have a formal policy and transparent procedures for remuneration of directors in accordance with the Act and these Regulations. However, currently no director has been charging any fee or remuneration.



- 9. The Board has not arranged Directors' Training program during the year. During the year, three directors were appointed to the board and will be required to acquire director training program within one year of the date of appointment. Moreover, following two directors have obtained their training during previous years:
  - Mr. Saad Saeed Faruqui; and
  - Mr. Shahrukh Saeed Faruqui.
- 10. The board has approved appointment of Head of Internal Audit, including their remuneration and terms and conditions of employment and complied with relevant requirements of the Regulations.
- 11. CFO and CEO duly endorsed the financial statements before approval of the board.
- 12. The board has formed committees comprising of members given below:
  - a) Audit Committee

Mr. Brig (R) Yasub Ali Dogar	Chairman
Mr. Shahrukh Saeed Faruqui	Member
Mr. Tahir Sohail	Member

b) HR and Remuneration Committee

Mr. Brig (R) Yasub Ali Dogar	Chairman
Mr. Irfan Ahmad	Member
Mr. Haider Ali Hilaly	Member

- 13. The terms of reference of the aforesaid committees have been formed, documented and advised to the committee for compliance.
- 14. Four Audit Committee meetings were held during the year and Human Resource and Remuneration Committee meeting was held twice during the year.
- 15. The board has set up an effective internal audit function who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the company.
- 16. The statutory auditors of the company have confirmed that they have been given a satisfactory rating under the quality control review program of the ICAP and registered with Audit Oversight Board of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP
- 17. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Act, these regulations or any other regulatory requirement and the auditors have confirmed that they have observed IFAC guidelines in this regard.

18.	We confirm that all other requirements of the Regulations have been complied with except the position of
	company secretary and chief financial officer was held simultaneously by the same individual. The Board is
	taking measures to segregate roles and responsibilities.

Chief Executive Officer	Chairman



# TO THE MEMBERS OF CAPITAL ASSETS LEASING CORPORATION LIMITED REVIEW REPORT ON STATEMENT OF COMPLIANCE CONTAINED IN LISTED COMPANIES (CODE OF CORPORATE GOVERNANCE) REGULATIONS, 2017

We have reviewed the enclosed Statement of Compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2017 ("the Regulations") prepared by the Board of Directors of **Capital Assets Leasing Corporation Limited** (the Company), for the year ended June 30, 2019 in accordance with the requirements of regulation 40 of the Regulations.

The responsibility for compliance with the Regulations is that of the Board of Directors of the Company. Our responsibility is to review whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Regulations and report if it does not and to highlight any non- compliance with the requirements of the Regulations. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Regulations.

As part of our audit of the financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Regulations require the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval, its related party transactions and also ensure compliance with the requirements of section 208 of the Companies Act, 2017. We are only required and have ensured compliance of this requirement to the extent of the approvals of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out procedures to assess and determine the Company's process for identification of related parties and that whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention, which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the requirements contained in the Regulations as applicable to the Company for the year ended June 30, 2019.

We draw attention to point no. 18 to the attached statement of compliance with Listed Companies (Code of Corporate Governance) Regulations, 2017 where instance of non-compliance with the Regulation has been explained.

**Engagement Partner: Muhammad Aqeel Ashraf Tabani** 

Karachi.

Date: 7th October 2019



# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF CAPITAL ASSETS LEASING CORPORATION LIMITED

#### REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

#### **Opinion**

We have audited the annexed financial statements of CAPITAL ASSETS LEASING CORPORATION LIMITED (the Company), which comprise of the statement of financial position as at June 30, 2019, and the statement of comprehensive income, the statement of changes in equity, the cash flow statement for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, the statement of comprehensive income, the statement of changes in equity and the cash flow statement together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 (XIX of 2017) along with Part VIIIA of the repealed Companies Ordinance, 1984, Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003 (the NBFC Rules) and Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations), in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2019 and of the profit, the changes in equity and its cash flows for the year then ended.

#### **Basis for Opinion**

We conducted our audit in accordance with the International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Emphasis of Matter**

We draw attention to note 1.2 to the accompanying financial statements which describes that the leasing license of the company had expired and not renewed by the Securities and Exchange Commission of Pakistan under the Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003, due to company's capital being below minimum capital required for a Non-Banking Financial Company (a leasing company licensed under the Non-Banking Companies and Notified Entities Regulation, 2008). The Company has not advanced any lease facility since April 2008. However, the Company applied for license to operate as non-deposit taking leasing company as per SRO 1160 of 2015.

During the year, the Securities and Exchange Commission of Pakistan has declined to approve the application for license on November 06, 2018 and, in response thereof, the Pakistan Stock Exchange issued notice to the Company to provide the Company with an opportunity of being heard before taking any action under clauses 5.11.1(j)/5.11.2(c) of PSX Regulation regarding suspension of business operations in principle line of business.

The Company has filed a petition against Securities and Exchange Commission of Pakistan in the Honorable High Court of Sindh at Karachi dated November 27, 2018. The Honorable High Court of Sindh in its Order dated November 27, 2018 has (i) directed the Securities and Exchange Commission of Pakistan to "maintain status-quo"; and (ii) restrained Pakistan Stock Exchange "from acting any further pursuant to Letter dated 14 November 2018". Our opinion is not modified in respect of this matter.



**Key Audit Matters** 

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Following are the Key audit matters:

#### 1. Capitalization of Property, Plant and Equipment

#### **Key audit matters**

The company continues to invest significantly in Property, plant and equipment constituting 57.08% (2018: 65.98%) of total assets with capital expenditure of Rs.61.056 million during the year ended June 30, 2019, as detailed in note 12 to the financial statements, of which Rs. 11.889 million and Rs. 49.007 million pertain to the motor vehicles held under Musharakah and motor vehicles plying for hire respectively.

This significant level of capital expenditure requires consideration of the nature of costs incurred to ensure that capitalization of property, plant and equipment meets the specific recognition criteria in IAS 16, 'Property, Plant and Equipment' (IAS 16), the application of the directors' judgment in assigning appropriate useful economic lives and residual values. As a result, this was noted as a key audit matter, with the risk focused on these additions to the property, plant and equipment, where the risk of material misstatement was deemed higher as a result of the complexity of the specific application of recognition criteria.

#### How the matter was addressed in our audit

We obtained an understanding of the design and implementation of management controls over capitalization and performed tests of control over authorization of capital expenditure.

We tested controls in place over the fixed asset cycle, evaluated the appropriateness of capitalization policies and performed tests of details on assets capitalized. There were no exceptions noted from our testing.

Our audit work included assessing the nature of property, plant and equipment capitalized by the Company to test the validity of amounts capitalized and evaluating whether assets capitalized meet the recognition criteria set out in IAS 16.

We considered whether capitalization of assets ceased when the asset is in the location and condition necessary for it to be capable of operating in the manner intended by the Company and that a consistent approach was applied by the Company across all significant operations.

We discussed the useful economic lives and residual value assigned with reference to the Company's historical experience, our understanding of the future utilization of assets by the Company and by reference to the depreciation policies applied by third parties operating similar assets.

The capitalization of assets in the year, the residual value assigned, and the useful economic lives assigned were assessed to be appropriate based on the evidence obtained. We did not identify any assets capitalized in prior years where we considered the useful economic lives originally assigned needed revision in the year.



#### 2. Transactions with a related party

#### **Key audit matters**

Optimus Limited (holding 83.96% equity interest in the Company) is a single customer of the Company. During the year ended 30 June 2019, the revenue earned by the Company from its business with Optimus Limited amounts to Rs. 101.6 million which constitutes approximately 100% of the total revenue of the Company.

Transactions with Optimus Limited also include disposals to and purchases from Optimus Limited of vehicles amounted to Rs. 81.087 million (2018: Rs.43.688 million) and Rs. 46.733 million (2018: Rs. 42.133 million) respectively during the year.

While the above related party transactions are undertaken in the normal course of business, the pricing mechanism may potentially impact the operating results of the Company in a significant manner.

Accordingly, due to the significant impact and volume of transactions with Optimus Limited (a related party), we have considered it to be a key audit matter.

The transactions with Optimus Limited and the other related balances with such party are disclosed in notes 12, 21.1 and 27 to the accompanying financial statements.

#### How the matter was addressed in our audit

Our key audit procedures with respect to related party transactions with Optimus Limited included review of the agreements with Optimus Limited which sets out the terms and conditions of such transactions and also pricing mechanism to be followed for the same, obtaining confirmation from Optimus Limited for transactions and balance at the year end, approval of the said agreement and the pricing policies by the Board of Directors of the respective companies, and compliance with the relevant requirements of the Companies Act and Code of Corporate Governance Regulations with respect to such related party transactions.

We also evaluated the appropriateness of the accounting and disclosures of such related party transactions in accordance with the requirements of the applicable financial reporting standards. In doing so, we considered the adequacy and the relevance of the information disclosed in the financial statements to comply with the requirements of 'IAS 24 -Related Party Disclosures'.

#### Information other than the Financial Statements and Auditor's Report thereon

Management is responsible for the other information. The other information obtained at the date of this auditor's report is information included in the Director's report, but does not include the financial statements of the company and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.



#### Responsibilities of Management and Board of Directors for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Companies Act, 2017 (XIX of 2017) along with Part VIIIA of the repealed Companies Ordinance, 1984, Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003 (the NBFC Rules) and Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of directors is responsible for overseeing the Company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
  appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the
  Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based
  on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may
  cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material
  uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the
  financial statements or, if such disclosures are in adequate, to modify our opinion. Our conclusions are based
  on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions
  may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the board of directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the board of directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

Based on our audit, we further report that in our opinion:

- a) proper books of account have been kept by the Company as required by the Companies Act, 2017 (XIX of 2017);
- b) the statement of financial position, the statement of comprehensive income, the statement of changes in equity and the cash flow statement together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) along with Part VIIIA of the repealed Companies Ordinance, 1984, Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003 (the NBFC Rules) and Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and are in agreement with the books of account and returns;
- c) investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and
- d) no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980).

The engagement partner on the audit resulting in this independent auditor's report is **Muhammad Aqeel Ashraf Tabani.** 

Karachi.

Date: 7th October 2019



# STATEMENT OF FINANCIAL POSITION AS AT JUNE 30, 2019

	Note	June 2019 (Rupees)	June 2018 (Rupees)
ASSETS	14012	(napees)	(Hapees)
Current Assets Cash and bank balances Investment in finance lease Advances, deposits, prepayments and other receivables Trade receivable Morabaha and short term finances Taxation - net	6 7 8 9 10	799,907 9,291,481 52,951,376 65,825,018 - 17,495,064 146,362,846	725,989 9,291,481 36,925,654 48,871,835 - 16,979,299 112,794,258
Non - Current Asset Long term advances, deposits and prepayments Property, plant and equipment Intangible assets	11 12 13	17,355,600 217,715,388 3 235,070,991	25,759,066 268,819,086 3 294,578,155
TOTAL ASSETS		381,433,837	407,372,413
LIABILITIES AND EQUITY			
Current Liabilities Deposits Current portion of diminishing musharakah financing Unclaimed dividend Trade and other payables  Non - Current Liabilities Diminishing musharakah financing Deferred tax liability	14 15 16 15 17	9,311,420 42,337,507 625,215 8,288,896 60,563,038 63,627,944 14,232,208	9,311,420 50,226,377 625,215 7,140,671 67,303,683 110,205,159 7,000,298
Authorised Share Capital 20,000,000 (2018: 20,000,000) Ordinary shares of Rs. 10/- each		77,860,152 <b>200,000,000</b>	117,205,457 <b>200,000,000</b>
Issued, subscribed and paid-up share capital Reserves	18 19	107,444,130 135,566,517 243,010,647	107,444,130 115,419,143 222,863,273
Contingencies and Commitments	20	-	-
TOTAL LIABILITIES AND EQUITY		381,433,837	407,372,413
The annexed notes form an integral part of these financial statemen	nts.		
Chief Financial Officer Chief Executive Office	<u> </u>		Director



## STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED JUNE 30, 2019

	Note	June 2019 (Rupees)	June 2018 (Rupees)
Income			
Income from operations	21	50,369,409	43,704,893
Other operating income	22	8,277,265	20,755,440
		58,646,674	64,460,333
Expenses			
Administrative and operating expenses	23	(16,627,396)	(8,234,019)
Financial charges	24	(14,639,994)	(15,465,963)
		(31,267,390)	(23,699,982)
Profit before taxation		27,379,284	40,760,351
Taxation	25	(7,231,910)	(6,966,676)
Profit after taxation		20,147,374	33,793,675
Other comprehensive inocme		-	-
Total comprehensive income		20,147,374	33,793,675
Earnings per share	26	1.88	3.15

The annexed notes form an integral part of these financial statements.

Chief Financial Officer	Chief Executive Officer	Director



# CASH FLOW STATEMENT FOR THE YEAR ENDED JUNE 30, 2019

	N	lote	June 2019 (Rupees)	June 2018 (Rupees)
CASH FLOWS FROM OPERATING ACTIVITIES Profit before taxation	ES .		27,379,284	40,760,351
Adjustments for non cash items: Depreciation			20,776,269	14,984,012
Financial charges (Gain) on disposal of property, plant and ed	quipment	_	(14,639,994) (8,187,377) <b>25,328,182</b>	15,465,963 (18,310,636) <b>52,899,690</b>
(Increase) / decrease in current assets Advances, deposits, prepayments and othe Trade receivables	r receivables		(16,025,722) (16,953,183) (32,978,905)	87,266,495 (2,758,400) 84,508,095
Increase / (Decrease) in current liabilities Trade and other payables			1,148,225	(563,148)
Cash inflow from / (used in) operations		-	(6,502,498)	136,844,637
Financial charges paid Taxes paid Net cash inflow from / (used in) operating	activities	-	14,639,994 (515,766) <b>7,621,730</b>	(15,465,963) (3,865,953) <b>117,512,721</b>
CASH FLOWS FROM INVESTING ACTIVITIES Additions in property, plant and equipment Long term advances, deposits and prepayment Proceeds from sale of property, plant and expected to the control of the cont	t nents equipment		(61,056,527) 8,403,466 99,571,333 <b>46,918,272</b>	(200,109,895) (3,838,628) 66,210,000 (137,738,523)
CASH FLOWS FROM FINANCING ACTIVITIED Diminishing musharakah financing Net cash inflow from financing activities	S		(54,466,085) <b>(54,466,085)</b>	20,216,957 <b>20,216,957</b>
Net (decrease) / increase in cash and cash	equivalents	_	73,918	(8,845)
Cash and cash equivalents at the beginning	of the year		725,989	734,834
Cash and cash equivalents at the end of ye	ear	6	799,907	725,989
The annexed notes form an integral part of	these financial statements.			
Chief Financial Officer	Chief Executive Officer			Director





## **STATEMENT OF CHANGES IN EQUITY** FOR THE YEAR ENDED JUNE 30, 2019

	Issued, Subscribed and Paid-up Share Capital	Statutory Reserves	Unappropriated Profit	Total
		Ru	ipees	
Balance as at June 30, 2017	107,444,130	36,018,673	45,606,795	189,069,598
Net profit for the year Transfer to reserve	- -	- 6,758,735	33,793,675 (6,758,735)	33,793,675 -
Balance as at June 30, 2018	107,444,130	42,777,408	72,641,735	222,863,273
Net profit for the year Transfer to reserve	- -	- 4,029,475	20,147,374 (4,029,475)	20,147,374 -
Balance as at June 30, 2019	107,444,130	46,806,883	88,759,634	243,010,647

The annexed notes form an integral part of these financial statements.

Chief Financial Officer Chief Executive Officer Director



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2019

#### 1. LEGAL STATUS AND OPERATIONS

- 1.1 The company CAPITAL ASSETS LEASING CORPORATION LIMITED was incorporated on April 1, 1992 in Pakistan as a public limited company and its shares are quoted on Pakistan Stock Exchange Limited. The principal activity of the Company is to carry out leasing business. In addition, the company is also engaged in plying for hire vehicles through its holding company.
  - The registered office of the company is situated at D-131/A, Block 4, Clifton, Karachi. The company is a subsidiary of Optimus Limited which holds 83.96% ordinary share capital of the company.
- 1.2 The company has been operating with an equity which is less than the statutory requirement and has stopped its leasing operations since April 2008. This had created significant doubt over company's ability to continue as a Non-Banking Financial Company (a leasing company licenced under the Non-Banking Companies and Notified Entities Regulation, 2008).

However, according to the Non-Banking Finance Companies and Notified Entities Regulations, 2008 as notified by the SECP through its S.R.O.1203 (I) 2008, dated November 21, 2008, and further amended through its SRO 764 dated September 2, 2009 the minimum equity requirement for the leasing companies has been enhanced. The existing leasing companies were required to increase their minimum equity to Rs. 700 million which has later been reduced to Rs. 500 million for deposit taking leasing companies through SRO 1160 of 2015 for non depository leasing companies it has been fixed at Rs.50.00 million. Hence, the management had applied for the leasing license as non depository leasing company under new NBFC Regulations.

The Securities and Exchange Commission of Pakistan(SECP) has declined the application for leasing license through letter dated November 06, 2018 due to non-compliance of Fit and Proper Criteria specified in the Non-Banking Finance Companies regulatory framework.

In response to the above letter, the Pakistan Stock Exchange(PSX) has issued a notice dated November 14, 2018 for providing the Company with an opportunity of being heard before taking any action under clauses 5.11.1(j)/ 5.11.2(c) of PSX Regulation regarding suspension of business operations in principle line of business.

However, the Company has filed a petition against Securities and Exchange Commission of Pakistan in The Honorable High Court of Sindh at Karachi dated November 27, 2018. The Honorable High Court of Sindh in its Order dated November 27, 2018 has (i) directed the Securities and Exchange Commission of Pakistan to "maintain status-quo"; and (ii) restrained Pakistan Stock Exchange "from acting any further pursuant to Letter dated 14 November 2018".



### 2. SIGNIFICANT TRANSACTIONS AND EVENTS AFFECTING THE COMPANY'S FINANCIAL POSITION AND PERFORMANCE

The Company's financial position and performance was particularly affected by the following events and transactions during the reporting period:

- The company continues to invest significantly in property, plant and equipment constituting 57.08% (2018: 65.98%) of total assets with capital expenditure of Rs. 61.056 million during the year ended June 30, 2019, as detailed in note 12 to the financial statements, of which Rs. 11.889 million and Rs. 49.007 million pertains to the motor vehicles held under Musharakah and motor vehicles plying for hire respectively.
- Proceeds from sale of Property, plant and equipment amount to Rs. 99.57 million (2018: Rs. 66.21 million) constituting the disposals of 58 vehicles (2018: 66 vehicles). (Refer Note 12.2)

#### 3. BASIS OF PREPARATION

#### 3.1 Statement of compliance

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:

- International Financial Reporting Standards (IFRS Standards) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017 along with Part VIIIA of the repealed Companies Ordinance, 1984; and
- Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003 (the NBFC Rules), Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations).

Where provisions of and directives issued under the Companies Act, 2017, Part VIIIA of the repealed Companies Ordinance, 1984, the NBFC Rules and the NBFC Regulations differ from the IFRS Standards, the provisions of and directives issued under the Companies Act, 2017, Part VIIIA of the repealed Companies Ordinance, 1984, the NBFC Rules and the NBFC Regulations have been followed.

#### 3.2 Critical Accounting estimates and judgments

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience, including expectations of future events that are believed to be reasonable under the circumstances. The matters involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant which have been disclosed in the respective notes to the financial statements include:

- Useful life and residual value of property and equipment (Note 5.2)
- Provision for doubtful receivables (Note 5.11)
- Taxation (Note 5.10)



#### 3.3 Standards, interpretations and amendments applicable to financial statements

The accounting policies adopted in the preparation of these financial statements are consistent with those of the previous financial year except as describe below:

### a) Standards, interpretations and amendments to approved accounting standards which became effective during the year

The Company has adopted the following accounting standards and the amendments and interpretation of IFRSs which become effective for the current year:

#### i. IFRS - 15 "Revenue from Contracts with Customers"

On 28 May 2014, the International Accounting Standards Board ("IASB") issued International Financial Reporting Standards ("IFRS") 15 "Revenue From Contracts with Customers" which provides a unified five-step model for determining the timing, measurement and recognition of revenue. The focus of the new standard is to recognize revenue as performance obligations are made rather than based on the transfer of risk and rewards. IFRS 15 includes a comprehensive set of disclosure requirements including qualitative and quantitative information about contracts with customers to understand the nature, amount, timing and uncertainty of revenue. The standard supersedes IAS 18 "Revenue", IAS 11 "Construction Contracts" and the number of revenue related interpretations.

There is no material impact on the financial statements including accounting policies of the Company of adopting IFRS 15 - Revenue from Contracts with Customers.

#### ii. IFRS - 9 "Financial Instruments"

IFRS 9 replaced the provisions of IAS 39 'Financial Instruments: Recognition and Measurement' that relates to the recognition, classification and measurement of financial assets and financial liabilities, derecognition of financial instruments, impairment of financial assets and hedge accounting.

Gap analysis has been conducted to consider the effect on the financial statements. However, there is no material impact on the financial statements of the Company of adopting IFRS 9 - Financial Instruments.

### b) Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Company:

The following standards, amendments and interpretations with respect to the approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standard or interpretation:

Standard	d or Interpretation	(annual periods beginning on or after)
IAS 1	Presentation of financial statements (Amendments)	January 1, 2020
IAS 8	Accounting policies, changes in accounting estimates and errors (Amendments)	January 1, 2020



IAS 12	Income Taxes (Amendments)	January 1, 2019
IAS 19	Employee benefits (Amendments)	January 1, 2019
IAS 23	Borrowing Costs (Amendments)	January 1, 2019
IAS 28	Investment in Associates and Joint Ventures (Amendments)	January 1, 2019
IFRS 3	Business combinations (Amendments)	January 1, 2019
IFRS 9	Financial instruments (Amendments)	January 1, 2019
IFRS 16	Leases	January 1, 2019
IFRIC 23	Uncertainty Over Income Tax Treatments	January 1, 2019

The management anticipates that the adoption of the above standards, amendments and interpretations in future periods, will have no material impact on the financial statements other than the impact on presentation/disclosures. The management is in the process of assessing the impact of changes laid down by IFRS 16 and its effect on its financial statements.

Further, the following new standards and interpretations have been issued by the International Accounting Standards Board (IASB), which are yet to be notified by the Securities and Exchange Commission of Pakistan (SECP), for the purpose of their applicability in Pakistan:

- IFRS 1 First-time Adoption of International Financial Reporting Standards
- IFRS 14 Regulatory Deferral Accounts
- IFRS 17 Insurance Contracts

The following interpretations issued by the IASB have been waived of by SECP:

- IFRIC 4 Determining whether an arrangement contains lease
- IFRIC 12 Service concession arrangements

#### 4. OVERALL VALUATION POLICY

The financial statements are prepared under the historical cost convention except as disclosed in the accounting policies below.

#### 5. SIGNIFICANT ACCOUNTING POLICIES

#### 5.1 Net Investment in Finance Lease

Leases where the company transfers substantially all the risk and rewards incidental to ownership of the leased assets to the lessees, are classified as finance leases.



The lease asset is derecognized and the present value of the lease receivable is recognized on the balance sheet. The difference between the gross receivable and the present value of the lease receivable is recognized as unearned finance income.

Each lease payment received is applied against the gross investment in the finance lease receivable to reduce both the principal and unearned finance income. The finance income is recognized in the income statement on a basis that reflects a constant periodic rate of return on the net investment in the finance lease receivable.

#### 5.2 Property, Plant and Equipment

#### 5.2.1 Owned

#### **Tangible**

These are stated at cost less accumulated depreciation. Depreciation is charged to income applying the straight line method. The rates of depreciation are given in note 12. With respect to Vehicles plying for hire, a residual value has been estimated equal to expected recoverable value at the end of its useful life while for other assets residual value is considered zero.

On additions, depreciation is charged from the month in which assets are put to use and on disposals up to the month immediately preceding the disposal. Maintenance and normal repairs are charged to income as and when incurred. Major renewals and improvements are capitalized and the assets so replaced, if any, are retired. Gains or losses on disposal of assets are taken to the income statement.

#### Intangible

Intangibles are stated at cost less accumulated amortization and impairment, if any. These costs are amortized over their estimated useful life of three years using the straight-line method.

#### **5.2.2** Leased

Finance leases, which transfer to the Company substantially all the risks and benefits incidental to the ownership of the leased item, are capitalized at inception of the lease at fair value of the leased property, plant and equipment or, if lower, at present value of the minimum lease payments.

Assets acquired under finance lease are depreciated over the useful life of the assets on the same basis as that of owned assets.

A sale and leaseback transaction is one where the Company sells an asset and immediately reacquires the use of that asset by entering into a lease with the buyer. The accounting treatment of the sale and leaseback depends upon the substance of the transaction and whether or not the sale was made at the asset's fair value.

For sale and leasebacks, any profit from the sale is deferred and amortized over the lease term.

#### 5.3 Obligation under finance lease

The Company accounts for assets acquired under financial leases by recording the assets and the related liabilities. The amounts are determined on the basis of discounted value of total minimum lease payments and residual value of the assets at the end of the lease period to be paid by the Company.



Financial charges are allocated to accounting periods in a manner so as to provide constant periodic rate of charge on the outstanding liability.

#### 5.4 Diminishing Musharakah Financing

Diminishing Musharakah Financing is recognized initially at cost less attributable transaction cost. Subsequent to initial recognition, this is stated at original cost less principal repayments.

#### 5.5 Ijarah

In Ijarah transactions significant portion of the risks and rewards of ownership are retained by the lesser. Islamic Financial Accounting Standard -2 (IFAS 2). 'Ijarah' requires the recognition of Ujrah Payments (Lease Rental) against Ijarah Financing as an expense in the profit and loss account on a straight line basis over the Ijarah term.

#### 5.6 Trade and other receivables

Trade and other receivables are recognized at fair value of consideration receivable. The Company applies the simplified approach to recognise lifetime expected credit losses for trade and other receivables.

#### 5.7 Trade, accrued and other payables

Liabilities for trade and other amounts payable are carried at cost which is the fair value of the consideration to be paid in future for goods and services.

#### 5.8 Staff retirement benefits

The company operates an approved defined contribution plan covering all its permanent employees. Equal monthly contribution to the fund are made both by the company and by the employee at rate of 8.33% of basic pay.

#### 5.9 Revenue Recognition

#### 5.9.1 Income from leasing operations

The Company recognizes all direct leases, sale and leaseback and hire purchase contracts of financing nature as finance leases. The total unearned income which consists of excess of aggregate lease rentals and residual value over the cost of the leased asset is deferred and amortized to income over the lease term using annuity method so as to produce a systematic return on net investment in lease finance. Front-end fees, lease document fees, commitment, other charges and other income is accounted for on accrual basis.

#### 5.9.2 Income from Vehicle Plying for Hire

Income from hire of vehicles is recognised upon performance of service based on the terms of the rental contract.



#### 5.9.3 Morabaha and Short-term finances

Profit on Morabaha and short-term finances is recognized on prorata basis taking into account relevant buy-back date. Gain on sale of investments is taken to income in the period in which it arises.

#### 5.9.4 Income on bank deposits

Income on bank deposits is recognized on accrual basis

#### 5.9.5 Dividend income

Dividend income is recognised when the right to receive dividend is established.

#### 5.10 Taxation

#### 5.10.1 Current

The charge for the current taxation is based on taxable income at the current rates of taxation after taking into account tax credits, rebates available, if any and adjustments for prior years.

#### 5.10.2 Deferred

Deferred tax asset is provided using the balance sheet liability method for all temporary differences at the balance sheet date between tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax asset is recognized for all deductible temporary differences and carry forward of unused tax losses, if any, to the extent that it is probable that taxable profit will be available against which such temporary differences and tax losses can be utilized.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilized.

#### 5.11 Provision for potential losses and provision for doubtful receivables

Provision for losses against lease, Morabaha finances, short term finances, long term advances is made according to the Non-Banking Finance Companies and Notified Entities Regulations, 2008. While the provision for other receivables is made on the best judgment of the management which in the opinion of the management represents the amount that is required to cover potential losses that can be reasonably anticipated. The allowance is increased by provision charged to income and decreased by charge-off and recoveries. The amounts are shown under respective heads as a deduction from gross amounts of receivables.

#### 5.12 Cash and cash equivalents

Cash and cash equivalents are carried in the balance sheet at cost. For the purposes of the cash flow statement, cash and cash equivalents comprise cash in hand, with banks on current and savings accounts, term deposits with maturities of three months or less and short term running finance.



#### 5.13 Impairment

The carrying values of assets or cash-generating units are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets or cash-generating units are written down to their recoverable amount and the resulting impairment is charged to profit and loss account.

#### 5.14 Financial Instruments

#### **Financial Assets**

The Company classifies its financial assets in the following categories: at fair value through profit or loss, loans and receivables, available for sale and held to maturity. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

#### a) Financial assets at amortised cost

Financial assets at amortised cost are held within a business model whose objective is to hold financial assets in order to collect contractual cash flows and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. Interest income from these financial assets, impairment losses, foreign exchange gains and losses, and gain or loss arising on derecognition are recognized directly in profit or loss.

#### b) Fair value through other comprehensive income

Financial assets at fair value through other comprehensive income are held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

#### c) Fair value through profit or loss

Financial assets at fair value through profit or loss are those financial assets which are either designated in this category or not classified in any of the other categories. A gain or loss on debt investment that is subsequently measured at fair value through profit or loss is recognised in profit or loss in the period in which it arises.

Financial assets are initially measured at cost, which is the fair value of the consideration given and received respectively. These financial assets and liabilities are subsequently remeasured to fair value, amortized cost or cost as the case may be. Any gain or loss on the recognition and derecognition of the financial assets and liabilities is included in the profit or loss for the period in which it arises.

Equity instrument financial assets / mutual funds are measured at fair value at and subsequent to initial recognition. Changes in fair value of these financial assets are normally recognised in profit or loss. Dividends from such investments continue to be recognised in profit or loss when the Company's right to receive payment is established. Where an election is made to present fair value gains and losses on equity instruments in other comprehensive income there is no subsequent reclassification of fair value gains and losses to profit or loss following the derecognition of the investment.



#### **Derecognition of Financial Assets**

Financial assets are derecognised when the rights to receive cash flows from the assets have expired or have been transferred and the Company has transferred substantially all risks and rewards of ownership.

The Company assesses on a forward looking basis the expected credit losses associated with its financial assets carried at amortised cost and fair value through other comprehensive income. The impairment methodology applied depends on whether there has been a significant increase in credit risk. For trade receivables, the Company applies the simplified approach, which requires expected lifetime losses to be recognised from initial recognition of the receivables. The Company recognises in profit or loss, as an impairment gain or loss, the amount of expected credit losses (or reversal) that is required to adjust the loss allowance at the reporting date.

#### **Financial Liabilities**

All financial liabilities are recognised at the time when the Company becomes a party to the contractual provisions of the instrument. Financial liabilities at amortised cost are initially measured at fair value minus transaction costs. Financial liabilities at fair value through profit or loss are initially recognised at fair value and transaction costs are expensed in the profit or loss.

Financial liabilities, other than those at fair value through profit or loss, are subsequently measured at amortised cost using the effective yield method.

#### **Derecognition of Financial Liabilities**

A financial liability is derecognised when the obligation under the liability is discharged, cancelled or expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange and modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in respective carrying amounts is recognised in the profit or loss.

#### **Impariment of Financial Assets**

The Company assesses on a forward looking basis the expected credit losses associated with its financial assets. The impairment methodology applied depends on whether there has been a significant increase in credit risk. The Company applies the simplified approach to recognise lifetime expected credit losses for trade and other receivables.

#### Off-setting of financial assets and financial liabilities

A financial asset and financial liability is off-set and the net amount is reported in the statement of financial position when there is a legally enforceable right to set-off the transaction and also there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### 5.15 Transactions with Related Parties

Transactions and contracts with the related parties are carried out at an arm's length price determined in accordance with permissible method of pricing.



6.	CASH AND BANK BALANCES	Note	June 2019 (Rupees)	June 2018 (Rupees)
	Cash in hand		7,009	21,084
	Cash at banks:			
	- In PLS accounts	6.1	686,139	607,400
	- In current accounts		92,326	91,755
	- Balance with State Bank of Pakistan		14,433	5,750
			799,907	725,989

6.1 Profit rates on deposit accounts ranges from 8% to 10.25% p.a (June 2018: from 3.75% to 4% p.a)

#### 7. INVESTMENT IN FINANCE LEASE

		June 30, 2019		June 30, 2018		
	Not later than one year	More than one year and upto five year	Total	Not later than one year	More than one year and upto five year	Total
			Rup	ees		
Minimum lease and hire purchase rentals	19,427,270	-	19,427,270	19,427,270	-	19,427,270
Add: Residual value of leased assets	9,311,420	-	9,311,420	9,311,420	-	9,311,420
Gross investment in lease and hire purchase finance (7.1)	28,738,690	- :	28,738,690	28,738,690	-	28,738,690
Less: Unearned finance income (7.2)	(3,882,343)	-	(3,882,343)	(3,882,343)	-	(3,882,343)
Net investment in lease and hire purchase finance (7.3)	24,856,347	- :	24,856,347	24,856,347	-	24,856,347
Less: Provision for lease losses (7.4)	(15,564,866)	- (:	15,564,866)	(15,564,866)	- (	15,564,866)
Net investment in leases	9,291,481	-	9,291,481	9,291,481	-	9,291,481

- 7.1 These represent investment in lease finance and hire purchase under various lease agreements with implicit rate of return ranging from 15.73% to 18% (June 30, 2018 : from 15.73% to 18%) percent per annum. These agreements usually are for three years to five years period. In certain cases the company has security, in addition to lease assets, in the form of corporate/ personal guarantee of directors.
- **7.2** The unearned finance income includes suspended income of Rs. 3.864 million (June 30, 2018 : Rs. 3.864 million).

Particulars of suspended income	Note	June 2019 (Rupees)	June 2018 (Rupees)
Opening balance Provided during the year		3,882,343 -	3,882,343 -
Closing balance		3,882,343	3,882,343



8.

## **Capital Assets Leasing Corporation Limited**

June

June

7.3 The investment in lease portfolio includes Rs. 19.43 million (June 2018: Rs. 19.43 million) which has been placed under over due status.

## 7.4 Particulars of provision against non-performing leases

		June 30, 2019			June 30, 2018			
	Specific	General	Total	Specific	General	Total		
			Rup	ees				
Opening balance	15,564,866	-	15,564,866	15,564,866	-	15,564,866		
Closing balance	15,564,866	-	15,564,866	15,564,866	-	15,564,866		

	Note	2019 (Rupees)	2018 (Rupees)
ADVANCES, DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES			
Unsecured advances - considered good Advances to employees Provision against advances to employees		163,746 (132,006) 31,740	145,146 (132,006) 13,140
Advances for supplies and services Provision against advances for supplies and services		399,238 (399,238) -	399,238 (399,238)
Advances to supplier for purchase of vehcile		-	2,934,500
<b>Deposits</b> Long term security deposits - current portion		4,567,562	2,838,450
Prepayments Prepaid insurance, road tax and registration Provision		2,677,339 (150,804) 2,526,535	2,494,619 (150,804) 2,343,815
Other receivables - considered good 8.	.1 & 8.2	45,825,464	28,795,674
Others Others - considered doubtful Accrued mark-up on short term finances Less: Provisions against receivables		3,685,270 137,831 (3,823,026) 75 52,951,376	3,685,270 137,831 (3,823,026) 75 36,925,654

**8.1** This represents Rs. 45,632,686 (June 2018: Rs. 28,795,674) receivable from Optimus Limited (Parent Company)



# 8.2 Age analysis of other receivables from related parties

			An	nount past due a	as at June 30, 20	019	
		Past due 0-30 days	Past due 31- 60 days	Past due 61- 90 days	Past due 91- 365 days	Past due 365 days	Total gross amount due
				Rupe	ees		
	Optimus Limited	4,715,000	4,517,000	9,445,000	26,955,686	-	45,632,686
	June 30, 2019	4,715,000	4,517,000	9,445,000	26,955,686	-	45,632,686
			Ar	nount past due a	as at June 30, 20	018	
		Past due 0-30 days	Past due 31- 60 days	Past due 61- 90 days	Past due 91- 365 days	Past due 365 days	Total gross amount due
				Rupe	ees		
	Optimus Limited	490,000	-	22,183,000	6,122,674	-	28,795,674
	June 30, 2018	490,000	-	22,183,000	6,122,674	-	28,795,674
					Note	June 2019 (Rupees)	June 2018 (Rupees)
9.	TRADE RECEIVABLE				9.1 & 9.2	65,825,018	48,871,835
0.1							

# 9.1 Age analysis of trade receivables from related parties

ſ		An	nount past due a	as at June 30, 20	19				
	Past due 0-30 days	Past due 31- 60 days	Past due 61- 90 days	Past due 91- 365 days	Past due 365 days	Total gross amount due			
[			Rupe	ees					
Optimus Limited	7,466,325	7,427,078	7,941,896	42,989,719	-	65,825,018			
June 30, 2019	7,466,325	7,427,078	7,941,896	42,989,719	-	65,825,018			
_									
	Amount past due as at June 30, 2018								
	Past due 0-30 days	Past due 31- 60 days	Past due 61- 90 days	Past due 91- 365 days	Past due 365 days	Total gross amount due			
[	Rupees								
Optimus Limited	7,914,773	7,910,832	7,851,559	25,194,671	-	48,871,835			
June 30, 2018	7,914,773	7,910,832	7,851,559	25,194,671	-	48,871,835			



# 9.2 This represents trade receivable from Optimus Limited (Parent Company)

		Note	June 2019 (Rupees)	June 2018 (Rupees)
10.	MORABAHA AND SHORT TERM FINANCES			
	Secured Morabaha finances		282,745	282,745
	Short term finances		17,500 300,245	17,500 300,245
	Less: Provision for doubtful receivables		(300,245)	(300,245)
			-	-
11.	LONG TERM ADVANCES, DEPOSITS AND PREPAYMENTS			
	Security deposits Less: Provision		20,905,952 (309,290) 20,596,662	25,863,292 (309,290) 25,554,002
	Less: Current portion	8	(4,567,562)	(2,838,450)
			16,029,100	22,715,552
	Prepayments Less: Current portion		4,021,339 (2,694,839) 1,326,500	5,387,329 (2,343,815) 3,043,514
			17,355,600	25,759,066



12. PROPERTY, PLANT AND EQUIPMENT

# **Capital Assets Leasing Corporation Limited**

Thoren 1, Plain And Egoiringin								
	Motor vehicle	Office machines and equipment	Office machines Computers and and equipment	Furniture and fixtures	Motor vehicles playing for hire	Tracker system	Motor vehicles held under musharakah	Total
					Rupees			
As at June 30, 2017 Cost Accumulated depreciation	48,593 (21,463)	471,140 (238,711)	686,605 (345,707)	31,500 (31,496)	67,428,634 (12,068,827)	2,211,371 (1,677,309)	83,762,280 (8,664,043) 75,098,237	154,640,123 (23,047,556)
Net Book Value		221,222	00000		rocker(ce	300,000	100000	10013001301
Year ended June 30, 2018 Opening net book value Additions (at cost)	27,130	232,429	340,898 30,000	- 4	55,359,807 54,010,279	534,062	75,098,237 146,069,616	131,592,567 200,109,895
<b>Disposals</b> Cost Accumulated depreciation					(40,962,174) 5,451,349	1 1	(14,669,000) 2,280,461	(55,631,174) 7,731,810
Depreciation charge for the years	- (9,719)	(37,041)	- (127,931)		(35,510,825) (2,439,826)	. (265,732)	(12,388,539) (12,103,763)	(47,899,364) (14,984,012)
Net Book Value	17,411	195,388	242,967	4	71,419,435	268,330	196,675,551	268,819,086
As at June 30, 2018 Cost	48,593	471,140	716,605	31,500	80,476,739	2,211,371	215,162,896	299,118,844
Accumulated depreciation	(31,182)	(275,752) <b>195,388</b>	(473,638) <b>242,967</b>	(31,496)	(9,057,304) <b>71,419,435</b>	(1,943,041) <b>268,330</b>	(18,487,345) <b>196,675,551</b>	(30,299,758) 268,819,086
Not Door Value								
Year ended June 30, 2019 Opening net book value Additions (at cost)	17,411	195,388 72,251	242,967 87,000	4	71,419,435 49,007,286	268,330	196,675,551 11,889,990	268,819,086 61,056,527
Cost	(48,593)	(224,200)	(508,669)	(31,500)	(72,398,672)		(32,711,000)	(105,622,634)
Accumulated depreciation	48,593	224,196	208,662	31,496	7,500,837	r	6,224,894	14,238,678
Depreciation charge for the years	(17,411)	(4) (44,266)	(7) (137,665)	(4)	(64,897,835) (7,120,229)	- (191,408)	(26,486,106) (13,265,290)	(91,383,956) (20,776,269)
Net Book Value		223,369	192,295		48,408,657	76,922	168,814,145	217,715,388
As at June 30, 2019 Cost	1	319,191	594,936	1	57,085,353	2,211,371	194,341,886	254,552,737
Accumulated depreciation  Net Book Value		223,922)	192,295		(8,076,030) <b>48,408,657</b>	76,922	168,814,145	217,715,388
Rate of depreciation	20%	15%	30%	10%	20-25%	25%	25-33%	
12.1 Allocation of depreciation:						2019 Rupees		2018 Rupees
Income from vehicles plying for hire Administrative and operating expenses	re					20,576,927		14,809,321
						20,776,269		14,984,012



#### 12.2 Particulars of Disposal of Property, Plant and Equipment

	Original Cost	Accumulated Depreciation	Written Down Value	Sales Proceeds	Profit / (Loss) on Disposal	Mode of Disposal	Particulars of Buyer	Relationship
			Rupees			Бізрозаі	or buyer	
			Паросо				_	
<b>Motor Vehicles</b> Unique Motor Cycle	48,593 48,593	48,593 48,593	-	-	-	Transfer	Samson	Employee
Photo Copier (TOSHIBA ) PABX Telephone Exchange-Panasonic	134,500 75,500	134,499 75,499	1 1	5,000 1,000	4,999 999	Negotiation Negotiation	Abdul Rehman Abdul Rehman	No Relation No Relation
Cash Safe Mobile Phone Nokia 1200	11,800 2,400	11,799 2,399	1 1	500 200	499 199	Negotiation Negotiation	Abdul Rehman Abdul Rehman	No Relation No Relation
Computers	224,200	224,196	4	6,700	6,696			
Computer P-IV Computer P-IV	24,650 25,000	24,649 24,999	1 1	300 300	299 299	Negotiation Negotiation	Abdul Rehman Abdul Rehman	No Relation No Relation
HP Laser Jet -1020	9,119	9,118	1	500	499	Negotiation	Abdul Rehman	No Relation
HP office jet Fax 4355 2 Dual Core With LCD	10,900 59,000	10,899 58,999	1 1	500 600	499 599	Negotiation Negotiation	Abdul Rehman Abdul Rehman	No Relation No Relation
Laser Printer HP 1100 2 Dual Core With LCD	21,000 59,000	20,999 58,999	1 1	300 600	299 599	Negotiation Negotiation	Abdul Rehman Abdul Rehman	No Relation No Relation
Furniture & Fixtures	208,669	208,662	7	3,100	3,093			
Conference Chairs Fire Proof Almirah	9,500 17,875	9,499 17,874	1   1	400 4,400	399 4,399	Negotiation Negotiation	Abdul Rehman Abdul Rehman	No Relation No Relation
Coat Hanger Steel Cupboard	650 3,475	649 3,474	1	100 300	99 299	Negotiation Negotiation	Abdul Rehman Abdul Rehman	No Relation No Relation
Motor vehicle plying for hire	31,500	31,496	4	5,200	5,196			
SUZUKI MEHRAN	625,000	113,925	511,075	485,000	(26,075)	Negotiation	Optimus Limited	Holding Company
TOYOTA HILUX 4X2 TOYOTA COROLLA (ALTIS)	1,803,000 2,087,500	901,488 521,856	901,512 1,565,644	1,442,000 1,670,000	540,488 104,356	Negotiation Negotiation	Optimus Limited Optimus Limited	Holding Company Holding Company
TOYOTA COROLLA (GLI) HONDA CIVIC	1,672,500 1,880,000	418,125 234,998	1,254,375 1,645,002	1,330,000 1,544,000	75,625 (101,002)	Negotiation Negotiation	Optimus Limited Optimus Limited	Holding Company Holding Company
HONDA CITY	885,000	110,615	774,385	1,131,000	356,615	Negotiation	Optimus Limited	Holding Company
TOYOTA HILUX VIGO TOYOTA HILUX VIGO	2,485,000 2,485,000	155,310 155,310	2,329,690 2,329,690	2,340,741 2,340,741	11,051 11,051	Negotiation Negotiation	Optimus Limited Optimus Limited	Holding Company Holding Company
TOYOTA HILUX VIGO	2,485,000	155,310	2,329,690	2,340,741	11,051	Negotiation	Optimus Limited	Holding Company
TOYOTA HILUX VIGO TOYOTA HILUX VIGO	2,485,000 2,485,000	155,310 155,310	2,329,690 2,329,690	2,340,741 2,340,741	11,051 11,051	Negotiation Negotiation	Optimus Limited Optimus Limited	Holding Company Holding Company
TOYOTA HILUX VIGO TOYOTA HILUX VIGO	2,485,000 2,485,000	155,310 155,310	2,329,690 2,329,690	2,340,741 2,340,741	11,051 11,051	Negotiation Negotiation	Optimus Limited Optimus Limited	Holding Company Holding Company
TOYOTA HILUX VIGO	2,485,000	155,310	2,329,690	2,340,741	11,051	Negotiation	Optimus Limited	Holding Company
TOYOTA HILUX VIGO TOYOTA HILUX VIGO	2,485,000 2,485,000	155,310 155,310	2,329,690 2,329,690	2,340,741 2,340,741	11,051 11,051	Negotiation Negotiation	Optimus Limited Optimus Limited	Holding Company Holding Company
TOYOTA HILUX VIGO	2,485,000	155,310	2,329,690	2,340,741	11,051	Negotiation	Optimus Limited	Holding Company
TOYOTA HILUX VIGO TOYOTA HILUX VIGO	2,485,000 2,485,000	155,310 155,310	2,329,690 2,329,690	2,340,741 2,340,741	11,051 11,051	Negotiation Negotiation	Optimus Limited Optimus Limited	Holding Company Holding Company
TOYOTA HILUX VIGO TOYOTA HILUX VIGO	2,485,000 2,485,000	155,310 155,310	2,329,690 2,329,690	2,340,741 2,340,741	11,051 11,051	Negotiation Negotiation	Optimus Limited Optimus Limited	Holding Company Holding Company
TOYOTA HILUX VIGO	2,485,000	155,310	2,329,690	2,340,741	11,051	Negotiation	Optimus Limited	Holding Company
TOYOTA HILUX VIGO TOYOTA HILUX VIGO	2,485,000 2,485,000	155,310 155,310	2,329,690 2,329,690	2,340,741 2,340,741	11,051 11,051	Negotiation Negotiation	Optimus Limited Optimus Limited	Holding Company Holding Company
PARADO	3,000,000	600,000	2,400,000	3,050,000	650,000	Negotiation	Optimus Limited	Holding Company
HONDA ACCORD Toyota Fortuner	7,217,000 4,600,000	1,804,250	5,412,750 4,600,000	2,050,000 4,600,000	(3,362,750)	Negotiation Sale & Finance Back	Optimus Limited Popular Islamic Modaraba	Holding Company No Relation
<b>Ijarah Vehicle</b> SUZUKI MEHRAN VXR E-II	68,800	-	68,800	485,000	416,200	Negotiation	Optimus Limited	Holding Company
SUZUKI MEHRAN VXR E-II HONDA CITY	68,800 143.950		68,800 143,950	488,000 1,124,000	419,200 980,050	Negotiation Negotiation	Optimus Limited Optimus Limited	Holding Company Holding Company
SUZUKI MEHRAN VXR E-II	68,800	-	68,800	488,000	419,200	Negotiation	Optimus Limited	Holding Company
HONDA CIVIC CULTUS VXR EII	229,250 105,900	= =	229,250 105,900	1,559,000 805,000	1,329,750 699,100	Negotiation Negotiation	Optimus Limited Optimus Limited	Holding Company Holding Company
CULTUS VXR CNG SUZUKI WAGON R VXL	113,400 102,400		113,400 102,400	862,000 778,000	748,600 675,600	Negotiation Negotiation	Optimus Limited Optimus Limited	Holding Company Holding Company
HONDA CIVIC VTI PT ORIEL	253,400	-	253,400	1,725,000	1,471,600	Negotiation	Optimus Limited	Holding Company
HONDA CIVIC ORIEL PT HONDA CITY - PROSMETIC	239,200 170,300	-	239,200 170,300	1,620,000 700,000	1,380,800 529,700	Negotiation Negotiation	Optimus Limited Optimus Limited	Holding Company Holding Company
Toyota Corolla XIi HONDA CIVIC VTI PT ORIEL	383,219	-	383,219	875,000	491,781	Negotiation	Optimus Limited	Holding Company
HONDA CIVIC VTI PT ORIEL	492,600 737,003	-	492,600 737,003	1,250,000 590,000	757,400 (147,003)	Negotiation Negotiation	Optimus Limited Optimus Limited	Holding Company Holding Company
HONDA CIVIC VTI PT ORIEL HONDA CIVIC VTI PT ORIEL	229,050 492,600		229,050 492,600	1,380,000 1,800,000	1,150,950 1,307,400	Negotiation Negotiation	Optimus Limited Optimus Limited	Holding Company Holding Company
Motor vehicles under Musharakah Financing	72,398,672	7,500,837	64,897,835	75,964,333	11,066,498		•	
HONDA CIVIC HONDA CIVIC - ORIEL PT	1,750,000 2,563,000	209,645 120,141	1,540,355 2,442,859	1,600,000 2,550,000	59,645 107,141	Negotiation Negotiation	Optimus Limited Optimus Limited	Holding Company Holding Company
SUZUKI MEHRAN VXR EURO II	693,000	173,250	519,750	520,000	250	Negotiation	Optimus Limited	Holding Company
Honda Civic TOYOTA COROLLA GLI	1,750,000 2,069,000	218,760 183,192	1,531,240 1,885,808	1,615,000 1,780,000	83,760 (105,808)	Negotiation Negotiation	Optimus Limited Optimus Limited	Holding Company Holding Company
TOYOTA COROLLA GLI	1,872,500	370,614	1,501,886	575,000	(926,886)	Negotiation	Optimus Limited	Holding Company
TOYOTA COROLLA GLI TOYOTA COROLLA XLI	1,872,500 1,250,000	341,355 250,000	1,531,145 1,000,000	1,170,000 1,115,000	(361,145) 115,000	Negotiation Negotiation	Optimus Limited Optimus Limited	Holding Company Holding Company
SUZUKI MEHRAN AUDI	693,000 7,000,000	173,250 1,822,925	519,750 5,177,075	535,000 4,200,000	15,250 (977,075)	Negotiation Negotiation	Optimus Limited Augmentech Business	Holding Company No Relationship
SUZUKI MEHRAN VXR EURO II	693,000	173,250	519,750	500,000	(19,750)	Negotiation	Amin Muhammad Rudan	No Relationship
SUZUKI MEHRAN EURO II VXR AC TOYOTA ALTIS 1.8L M/T	693,000 2,102,500	144,360 525,625	548,640 1,576,875	570,000 1,073,500	21,360 (503,375)	Negotiation Negotiation	Optimus Limited Optimus Limited	Holding Company Holding Company
TOYOTA ALTIS 1.8L M/T	2,102,500	525,625	1,576,875	1,073,500	(503,375)	Negotiation	Optimus Limited	Holding Company
TOYOTA FORTUNER	5,607,000	992,902	4,614,098	4,715,000	100,902	Negotiation	Optimus Limited	Holding Company
June 30, 2019	32,711,000	6,224,894	26,486,106	23,592,000	(2,894,106) 8,187,377			
Julie 30, 2013	105,622,634	14,238,678	91,383,956	99,571,333	0,10/,3//			



#### 12.3 Particulars of Disposal of Property, Plant and Equipment

SUZUKI CULTUS (VXL)		Original Cost	Accumulated Depreciation	Written Dow Value	n Sales Proceeds	Profit / (Loss) on Disposal	Mode of Disposal	Particulars of Buyer	Relationship
NULSING CUTUS VIR				Rupees					
SQUING CQUILDS VAN	Motor vehicle plying for hire								
SQUING CQUILDS VAN	SUZUKI CUITUS VXR	825,000	103.128	721.872	725.000	3.128	Negotiation	Optimus Limited	Holding Company
SEATURE COLLIST NOW   DE 3,000   10,136   72,1872   72,500   3,128   Regelation   Optional cimbed   Seature   Seat		1			1				
SULDING CULTUS VAN		1			1				
54/27/10/CUSTUS VIR   62,500   98,815   CREATED   T2,500   13,128   Regulation   Optimus Limited   Noting Companish   Compan				1	1 1				
SUZUNICULITY SVR   825,000   98,811   72,1672   775,000   13.128   Negosiation Optimiss Limited Holding Compani SUZUNICULITY   785,000   98,815   1,487,964   1,487,960   1,487,960   1,487,				1 1	1				
MAIN CULTUS VANS   17,00,000   14,000   14,000   14,000   14,0		1 1		1	1 1		_		
HONDA CIVIC		1		1	1				
SIZUNICUITUS   78,500   59,136   68,68el   75,500   13,131   Regolation   Optimus Limited   Holding Compan   SIZUNICUITUS V/R   615,000   107,425   727,575   75,500   7,425   Regolation   Optimus Limited   Holding Compan   SIZUNICUITUS   78,500   102,225   682,775   700,000   17,225   Regolation   Optimus Limited   Holding Compan   SIZUNICUITUS   78,500   102,225   682,775   700,000   17,225   Regolation   Optimus Limited   Holding Compan   SIZUNICUITUS   78,500   102,235   682,775   700,000   17,225   Regolation   Optimus Limited   Holding Compan   SIZUNICUITUS   78,500   100,138   721,872   75,500   3,128   Regolation   Optimus Limited   Holding Compan   SIZUNICUITUS		1							
SAZURI CILUTUS // 83,500 107,435 72,575 73,000 7,475 Negotiation Optimus Limited Holding Company SAZURI CILUTUS // 83,500 107,435 72,575 73,000 7,475 Negotiation Optimus Limited Holding Company SAZURI CILUTUS // 83,500 102,235 62,775 70,000 112,235 Negotiation Optimus Limited Holding Company SAZURI CILUTUS // 83,500 103,125 62,775 70,000 112,235 Negotiation Optimus Limited Holding Company SAZURI CILUTUS // 83,500 103,125 62,775 70,000 112,235 Negotiation Optimus Limited Holding Company SAZURI CILUTUS // 83,500 103,126 Negotiation Optimus Limited Holding Company SAZURI CILUTUS // 83,500 116,019 70,981 1,785,000 116,019 70,981 72,500 116,019 Negotiation Optimus Limited Holding Company SAZURI CILUTUS // 83,500 116,019 70,981 72,500 116,019 Negotiation Optimus Limited Holding Company SAZURI CILUTUS // 83,500 116,019 70,981 72,500 116,019 Negotiation Optimus Limited Holding Company SAZURI CILUTUS // 83,500 116,019 70,981 72,500 116,019 Negotiation Optimus Limited Holding Company SAZURI CILUTUS // 83,500 116,019 70,981 72,500 116,019 Negotiation Optimus Limited Holding Company SAZURI CILUTUS // 83,500 116,019 Negotiation Optimus Limited Holding Company SAZURI CILUTUS // 83,500 116,019 Negotiation Optimus Limited Holding Company SAZURI CILUTUS // 83,500 116,019 Negotiation Optimus Limited Holding Company SAZURI CILUTUS // 83,500 116,019 Negotiation Optimus Limited Holding Company SAZURI CILUTUS // 83,500 116,019 Negotiation Optimus Limited Holding Company SAZURI CILUTUS // 83,500 116,019 Negotiation Optimus Limited Holding Company SAZURI CILUTUS // 83,500 116,019 Negotiation Optimus Limited Holding Company SAZURI CILUTUS // 83,500 116,019 Negotiation Optimus Limited Holding Company SAZURI CILUTUS // 83,500 116,019 Negotiation Optimus Limited Holding Company SAZURI CILUTUS // 83,500 116,019 Negotiation Optimus Limited Holding Company SAZURI CILUTUS // 83,500 116,019 Negotiation Optimus Limited Holding Company SAZURI CILUTUS // 83,500 116,019 Negotiation Optimus Limited Holding Company SAZURI CILUTUS // 83,500 116,019 N				1	1 1				
SALDAY CLUTUS VAR				1	1 1				
SUZUNI CULTUS		1			1				
SULUN CUITUS   785,000   102,223   682,775   700,000   17,223   Negotiation   Optimus Limited   Moling Compani SULUN CUITUS VIR   825,000   102,223   682,775   700,000   12,223   Negotiation   Optimus Limited   Moling Compani SULUN CUITUS VIR   825,000   103,128   Negotiation   Optimus Limited   Moling Compani SULUN CUITUS   825,000   116,019   708,981   725,000   16,019   Negotiation   Optimus Limited   Moling Compani SULUN CUITUS   785,000   116,019   708,981   725,000   16,019   Negotiation   Optimus Limited   Moling Compani SULUN CUITUS   785,000   116,019   708,981   725,000   16,019   Negotiation   Optimus Limited   Moling Compani SULUN CUITUS   785,000   116,019   708,981   725,000   16,019   Negotiation   Optimus Limited   Moling Compani SULUN CUITUS   785,000   116,019   708,981   725,000   16,019   Negotiation   Optimus Limited   Moling Compani SULUN CUITUS VIR   255,000   120,018   Negotiation   Optimus Limited   Moling Compani SULUN CUITUS VIR   255,000   15,932   12,0316   665,000   196,684   Negotiation   Optimus Limited   Moling Compani SULUN CUITUS VIR   255,000   145,937   743,000   144,837   Negotiation   Optimus Limited   Moling Compani SULUN CUITUS VIR   255,000   135,328   275,000   12,0316   14,837   Negotiation   Optimus Limited   Moling Compani SULUN CUITUS VIR   255,000   135,328   775,000   12,0316   14,837   Negotiation   Optimus Limited   Moling Compani SULUN AITO   500,000   145,238   774,678   650,000   10,0472   Negotiation   Optimus Limited   Moling Compani SULUN AITO   500,000   145,238   774,678   650,000   10,0472   Negotiation   Optimus Limited   Moling Compani SULUN AITO   500,000   145,328   774,678   650,000   10,0472   Negotiation   Optimus Limited   Moling Compani SULUN AITO   500,000   145,328   774,678   650,000   10,0472   Negotiation   Optimus Limited   Moling Compani SULUN AITO   500,000   145,328   774,678   650,000   10,0472   Negotiation   Optimus Limited   Moling Compani SULUN AITO   Negotiation   Negotiation   Optimus Limited   Negotiation   Optimus Limited		1		1	1 1				
SIZURI CULTUS VR   R35,000   103,235   627,755   70,000   12,225   862,775   70,000   13,28   80,000   130,235   80,000   130,235   80,000   130,235   80,000   130,235   80,000   130,235   80,000   130,235   80,000   130,000   80,000   130,000   80,000   130,000   80,000   130,000   80,000   130,000   80,000   130,000   80,000   130,000   80,000   130,000   80,000   130,000   80,000   130,000   80,000   130,000   80,000   130,000   80,000   130,000   80,000   130,000   80,000   130,000   80,000   130,000   80,000   130,000   80,000   130,000   80,000   130,000   80,000		1			1				
SIZUKI CUTUS VAR				1	1 1				
HONA CHYC VIT   PROSANTEC ORIEL				1	1 1		_		
HONDA CITY MT-ASPRE   L625,000		1			1				
SULPUK CULTUS					1				
SUZUKI CIUTUS   785,000   116,019   708,981   725,000   50,403   Negotiation Optimus Limited Holding Compan SUZUKI CIUTUS   825,000   110,043   674,597   775,000   50,403   Negotiation Optimus Limited Holding Compan SUZUKI CIUTUS   825,000   120,016   708,684   605,000   (99,684) Negotiation Optimus Limited Holding Compan TOYOTA CORGILLA XII   1,350,000   183,372   1,161,613   1,175,000   14,877   Negotiation Optimus Limited Holding Compan Holdon CIVTUS VRR   900,000   15,308   829,692   682,000   (147,692) Negotiation Optimus Limited Holding Compan SUZUKI CIUTUS VRR   900,000   15,329   754,708   760,000   5,200   Negotiation Optimus Limited Holding Compan SUZUKI CIUTUS VRR   825,000   133,207   691,793   700,000   8,207   Negotiation Optimus Limited Holding Compan SUZUKI AITO   675,000   145,328   754,672   650,000   3,396   Negotiation Optimus Limited Holding Compan SUZUKI AITO   675,000   168,396   566,004   600,000   3,396   Negotiation Optimus Limited Holding Compan SUZUKI AITO   675,000   145,328   754,672   650,000   130,457   Negotiation Optimus Limited Holding Compan TOYOTA CORGILLA (AITS)   2,087,500   531,866   1,652,016   1,480,000   12,2016   Negotiation Optimus Limited Holding Compan TOYOTA CORGILLA XII   250,000   51,664   1,670,000   14,356   Negotiation Optimus Limited Holding Compan TOYOTA CORGILLA XII   250,000   3,664   1,083,366   1,622,000   1,025,000   14,356   Negotiation Optimus Limited Holding Compan TOYOTA CORGILLA XII   250,000   250,000   1,025,000   775,000   Negotiation Optimus Limited Holding Compan TOYOTA CORGILLA XII   250,000   250,000   1,025,000   775,000   Negotiation Optimus Limited Holding Compan TOYOTA CORGILLA XII   250,000   1,025,000   1,025,000   775,000   Negotiation Optimus Limited Holding Compan TOYOTA CORGILLA XII   383,119   383,219   1,055,000   667,781   Negotiation Optimus Limited Holding Compan TOYOTA CORGILLA XII   383,319   383,319   383,319   383,319   383,319   383,319   383,319   383,319   383,319   383,319   383,319   383,319   383,319   383,319   3				1 ' ' 1	1 1	1 ' '	-		
SUZURI CILITUS   R55,000   110,403   674,597   725,000   50,403   Negotiation Optimus Limited Holding Compan (CUTUS VIR)   825,000   120,316   704,864   605,000   69,664   Negotiation Optimus Limited Holding Compan (CUTUS VIR)   R55,000   120,316   704,864   605,000   69,664   Negotiation Optimus Limited Holding Compan (CUTUS VIR)   R55,000   120,316   704,864   605,000   14,837   Negotiation Optimus Limited Holding Compan (CUTUS VIR)   R55,000   134,502   754,708   760,000   14,837   Negotiation Optimus Limited Holding Compan (CUTUS VIR)   R55,000   134,502   754,708   760,000   5,292   Negotiation Optimus Limited Holding Compan (SUZURI ALTO FOXO)   145,328   754,672   650,000   124,672   Negotiation Optimus Limited Holding Compan (HONDA CIVIC VIT (PROSMATEC ORIEL)   2,176,000   543,984   1,672,016   1,480,000   (124,672)   Negotiation Optimus Limited Holding Compan (HONDA CIVIC VIT (PROSMATEC ORIEL)   2,207,500   521,856   1,585,644   1,670,000   104,356   Negotiation Optimus Limited Holding Compan (COMPAN)   1,000,000				1	1 1			•	
SUZUKI CIUTUS VXR		1		1	1				
CUITUS VIR		1			1				
TOYOTA COROLLA XLI		1		1	1				
HONDA CITY		1 1		1	1				
SJZUKI CULTUS VXR   900,000				1	1 ' ' 1		-		
SUZUKI CULTUS VXR 825,000 133,207 691,793 700,000 8,207 Negotiation Optimus Limited Holding Compan SUZUKI ALTO 900,000 145,328 754,672 650,000 (104,672) Negotiation Optimus Limited Holding Compan Honora CVIC VTI (PROSMATEC ORIEL) 2,176,000 543,984 1,632,016 1,480,000 (152,016) Negotiation Optimus Limited Holding Compan TOYOTA COROLLA (ALTIS) 2,087,500 521,856 1,565,544 1,670,000 104,356 Negotiation Optimus Limited Holding Compan SUZUKI CULTUS YRR 785,000 134,937 650,663 588,000 (62,663) Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XLI 250,000 91,664 1,083,364 Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XLI 250,000 250,000 1,025,000 775,000 Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XLI 383,219 383,219 1,025,000 775,000 Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XLI 383,219 383,219 1,025,000 775,000 Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XLI 383,219 383,219 1,025,000 641,781 Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XLI 383,219 383,219 1,025,000 641,781 Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XLI 383,219 383,219 1,025,000 641,781 Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XLI 383,319 383,219 1,025,000 666,781 Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XLI 383,319 383,219 1,050,000 666,781 Negotiation Optimus Limited Holding Compan HONDA CIVIC VTI (PROSMATEC ORIEL) 239,200 239,200 1,627,000 1,387,800 Negotiation Optimus Limited Holding Compan HONDA CIVIC VTI (PROSMATEC ORIEL) 241,800 1,644,000 1,402,200 Negotiation Optimus Limited Holding Compan HONDA CIVIC VTI (PROSMATEC ORIEL) 167,250 176,250 1,338,000 1,707,6250 Negotiation Optimus Limited Holding Compan HONDA CIVIC VTI (PROSMATEC ORIEL) 157,250 1,338,000 1,707,6250 Negotiation Optimus Limited Holding Compan HONDA CIVIC VTI (PROSMATEC ORIEL) 164,600 1,402,000 1,338,000 1,707,500 Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XLI 250,000 250,000 1,338,000 1,707,6250 Negotiation Optimus Limited Holding Compan TOYO		1			1	1 1			
SUZUKI ALTO   900,000   145,328   754,672   650,000   (104,672)   Negotiation   Optimus Limited   Holding Compan   HONDA CIVIC VTI (PROSMATEC ORIEL)   2,176,000   563,984   615,000   124,984   615,000   124,984   615,000   124,984   615,000   124,984   615,000   124,984   615,000   124,984   615,000   124,984   615,000   124,985   680,000   680,015   680,000   680,015   680,000   680,015   680,000   680,015   680,000   680,015   680,000   680,015   680,000   680,015   680,000   680,015   680,000   680,015   680,000   680,015   680,000   680,015   680,000   680,015   680,000   680,015   680,000   680,015   680,000   6				1	1				
SUZUKI ALTO				1 1	1 1				
HONDA CIVIC VTI (PROSMATEC ORIEL)   2,176,000   543,984   1,632,016   1,480,000   (152,016)   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA (AITS)   2,087,500   321,856   1,565,644   1,670,000   104,356   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA   1,100,000   91,664   1,008,336   1,462,000   453,664   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII   250,000   250,000   1,025,000   775,000   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII   283,897   283,897   1,025,000   776,000   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII   383,219   383,219   1,025,000   641,781   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII   383,219   383,219   1,025,000   666,781   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII   383,219   383,219   1,055,000   667,81   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII   383,219   383,219   1,055,000   667,81   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII   383,219   383,219   1,055,000   667,81   Negotiation Optimus Limited Holding Compan HONDA CVIC   1,109,385   1,109,385   1,509,000   666,781   Negotiation Optimus Limited Holding Compan HONDA CVIC   1,109,385   1,109,385   1,690,000   666,781   Negotiation Optimus Limited Holding Compan HONDA CVIC   1,109,385   1,109,385   1,509,000   666,781   Negotiation Optimus Limited Holding Compan HONDA CVIC   1,109,385   1,109,385   1,387,000   868,300   582,500   Negotiation Optimus Limited Holding Compan HONDA CVIC   1,109,385   1,109,385   1,387,000   1,387,800   Negotiation Optimus Limited Holding Compan HONDA CVIC   1,109,385   1,109,385   1,290,000   1,402,000   Negotiation Optimus Limited Holding Compan HONDA CVIC   1,109,485   1,109,485   1,200,000   1,402,000   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA (XII   1,509,000   1,409,000   1,409,000   1,409,000   1,409,000   1,409,000   1,409,000   1,409,000   1,409,000   1,409,000   1,409,000   1,409,000   1,409,000   1,409,000   1,409,000		1 1		1	1 1				
CULTUS VXR 900,000 150,016 749,984 615,000 (134,984) Negotiation Optimus Limited Holding Compan TOYOTA COROLLA (ALTIS) 2,087,500 521,856 1,565,644 1,670,000 104,356 Negotiation Optimus Limited Holding Compan TOYOTA COROLLA 1,100,000 91,664 1,008,336 1,462,000 775,000 Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII 250,000 250,000 1,025,000 775,000 Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII 250,000 250,000 1,025,000 775,000 Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII 383,877 283,887 1,025,000 775,000 Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII 383,219 383,219 1,025,000 641,781 Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII 383,219 383,219 1,025,000 641,781 Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII 383,219 383,219 1,025,000 666,781 Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII 383,219 383,219 1,050,000 666,781 Negotiation Optimus Limited Holding Compan HONDA CIVIC TI (PROSMATEC ORIEL) 239,200 100,500 683,000 866,781 Negotiation Optimus Limited Holding Compan HONDA CIVIC VIT (PROSMATEC ORIEL) 239,200 100,500 683,000 882,500 Negotiation Optimus Limited Holding Compan SUZUKI CULTUS (VXL) 100,500 683,000 882,500 Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII 100,500 683,000 882,500 Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII 100,500 683,000 882,500 Negotiation Optimus Limited Holding Compan TOYOTA COROLLA (GLI) 167,250 153,750 1,23,000 1,076,250 Negotiation Optimus Limited Holding Compan TOYOTA COROLLA (GLI) 167,250 153,750 1,23,000 1,076,250 Negotiation Optimus Limited Holding Compan TOYOTA COROLLA (GLI) 167,250 153,750 1,23,000 1,076,250 Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII 250,000 250,000 1,119,000 889,000 Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII 250,000 250,000 1,119,000 889,000 Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII 250,000 250,000 1,119,000 889,000 Negotiation Optimus Limited Holding Compan TO				1	1		_		
TOYOTA COROLLA (ALTIS)   2,087,500   521,856   1,565,644   1,670,000   104,356   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA   1,100,000   91,664   1,008,336   14,62,000   435,664   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII   250,000   250,000   1,025,000   775,000   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII   250,000   250,000   1,025,000   775,000   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII   383,219   383,219   1,025,000   741,103   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII   383,219   383,219   1,025,000   641,781   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII   383,219   383,219   1,050,000   666,781   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII   383,219   383,219   1,050,000   666,781   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII   383,219   383,219   1,050,000   666,781   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII   383,219   383,219   1,050,000   666,781   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII   383,219   383,219   1,050,000   666,781   Negotiation Optimus Limited Holding Compan HONDA CIVIC   1,109,385   1,109,385   1,790,000   680,615   Negotiation Optimus Limited Holding Compan SUZUKI CULTUS (VXI)   100,500   100,500   683,000   582,500   Negotiation Optimus Limited Holding Compan SUZUKI CULTUS (VXI)   100,500   100,500   683,000   582,500   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA (KII)   157,750   153,750   1,230,000   1,076,250   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA (KII)   167,250   167,250   1,338,000   1,170,750   Negotiation Optimus Limited Holding Compan HONDA CITY (AUTOMATIC)   164,600   1,64,600   1,119,000   954,400   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII   250,000   250,000   1,199,000   869,000   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII   250,000   250,000   1,199,000   869,000   Negotiation Optimus Limited Holding Co		1			1	1 1			
SUZUKI CUITUS   785,000		1			1	1 1			
TOYOTA COROLLA XLI				1	1 1				
TOYOTA COROLLA XLI   250,000   250,000   1,025,000   775,000   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA XLI   283,897   283,897   1,025,000   775,000   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA XLI   383,219   383,219   1,025,000   641,781   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA XLI   383,219   383,219   1,025,000   641,781   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA XLI   383,219   383,219   1,050,000   666,781   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA XLI   383,219   383,219   383,219   1,050,000   666,781   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA XLI   383,219   3				1	1 1		_		
TOYOTA COROLLA XLI   250,000   250,000   1,025,000   775,000   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA XLI   383,219   383,219   383,219   1,025,000   641,781   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA XLI   383,219   383,219   383,219   1,025,000   641,781   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA XLI   383,219   383,219   1,050,000   666,781   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA XLI   383,219   383,219   1,050,000   666,781   Negotiation   Optimus Limited   Holding Compan   HONDA CIVIC   1,109,385   1,109,385   1,109,385   1,790,000   666,781   Negotiation   Optimus Limited   Holding Compan   HONDA CIVIC   1,109,385   1,293,000   1,627,000   1,337,800   Negotiation   Optimus Limited   Holding Compan   SUZUKI CULTUS (VXL)   100,500   100,500   683,000   582,500   Negotiation   Optimus Limited   Holding Compan   SUZUKI CULTUS (VXL)   100,500   100,500   683,000   582,500   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA (XLI)   153,750   153,750   153,750   153,750   153,750   153,750   1,230,000   1,076,250   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA (GLI)   167,250   167,250   1,338,000   1,170,750   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA (GLI)   167,250   167,250   1,338,000   1,170,750   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA XLI   383,219   3		1	91,664	1	1				
TOYOTA COROLLA XLI   283,897   1,025,000   741,103   Negotiation   Optimus Limited   Holding Compan   1,025,000   641,781   Negotiation   Optimus Limited   Holding Compan   1,025,000   641,781   Negotiation   Optimus Limited   Holding Compan   1,025,000   641,781   Negotiation   Optimus Limited   Holding Compan   1,025,000   666,781   Negotiation   Optimus Limited   Holding Compan   1,025,000   1,027,				1	1 1				
TOYOTA COROLLA XLI   383,219   383,219   1,025,000   641,781   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA XLI   383,219   383,219   1,055,000   664,781   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA XLI   383,219   383,219   1,050,000   666,781   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA XLI   383,219   383,219   1,050,000   666,781   Negotiation   Optimus Limited   Holding Compan   HONDA CIVIC   1,109,385   1,709,000   680,615   Negotiation   Optimus Limited   Holding Compan   SUZUKI CULTUS (VXL)   100,500   100,500   683,000   582,500   Negotiation   Optimus Limited   Holding Compan   NODE   NO		1							
TOYOTA COROLLA XLI   383,219   383,219   1,050,000   641,781   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XLI   383,219   383,219   1,050,000   666,781   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XLI   383,219   1,050,000   666,781   Negotiation Optimus Limited Holding Compan HONDA CIVIC   1,109,385   1,790,000   680,615   Negotiation Optimus Limited Holding Compan SUZUKI CULTUS (VXL)   100,500   100,500   683,000   582,500   Negotiation Optimus Limited Holding Compan HONDA CIVIC VTI (PROSMATEC ORIEL)   239,200   1,627,000   1,387,800   Negotiation Optimus Limited Holding Compan HONDA CIVIC VTI PT ORIEL   241,800   241,800   100,500   683,000   582,500   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA (XLI)   153,750   153,750   1,230,000   1,076,250   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA (GLI)   167,250   167,250   1,338,000   1,170,750   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA (GLI)   167,250   167,250   1,338,000   1,170,750   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XLI   383,219   383,21				1	1 1				
TOYOTA COROLLA XLI   383,219   383,219   383,219   383,219   383,219   383,219   383,219   383,219   383,219   383,219   1,050,000   666,781   Negotiation Optimus Limited Holding Compan HONDA CIVIC VTI (PROSMATEC ORIEL)   239,200   1,093,85   1,109,385   1,109,385   1,209,000   1,387,800   Negotiation Optimus Limited Holding Compan SUZUKI CULTUS (VXL)   100,500   100,500   683,000   582,500   Negotiation Optimus Limited Holding Compan SUZUKI CULTUS (VXL)   100,500   100,500   683,000   582,500   Negotiation Optimus Limited Holding Compan HONDA CIVIC VTI PT ORIEL   241,800   241,800   1,644,000   1,402,200   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA (XIL)   167,250   167,250   1,338,000   1,170,750   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA (GIL)   167,250   167,250   1,338,000   1,170,750   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII   383,219   383,219   383,219   1,119,000   954,400   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII   250,000   250,000   1,119,000   869,000   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII   250,000   250,000   1,119,000   869,000   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII   250,000   250,000   1,119,000   869,000   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII   250,000   250,000   1,119,000   869,000   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII   250,000   250,000   1,119,000   869,000   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII   250,000   250,000   1,107,000   869,000   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XII   250,000   250,000   1,009,000   849,000   Negotiation Optimus Limited Holding Compan SUZUKI CULTUS VXR   358,545   358,545   805,000   446,455   Negotiation Optimus Limited Holding Compan Holding Compan SUZUKI CULTUS VXR   358,545   358,545   358,545   358,545   369,000   421,200   Negotiation Optimus Limited Holding Compan Holding Compan SUZUKI CULTUS VXR   400,000   421,200   421,200   42		1		1	1				
TOYOTA COROLLA XLI   383,219   1,050,000   666,781   Negotiation   Optimus Limited   Holding Compan   1,109,385   1,790,000   680,615   Negotiation   Optimus Limited   Holding Compan   1,109,385   1,790,000   1,387,800   Negotiation   Optimus Limited   Holding Compan   1,050,000   1,0500   1,0500   1,0500   683,000   582,500   Negotiation   Optimus Limited   Holding Compan   1,050,000   1,0500		1		1	1				
HONDA CIVIC		1			1 1				
HONDA CIVIC VTI (PROSMATEC ORIEL)   239,200   239,200   1,627,000   1,387,800   Negotiation   Optimus Limited   Holding Compan   SUZUKI CULTUS (VXL)   100,500   100,500   683,000   582,500   Negotiation   Optimus Limited   Holding Compan   SUZUKI CULTUS (VXL)   100,500   100,500   683,000   582,500   Negotiation   Optimus Limited   Holding Compan   Optimus Limit				1	1		-		
SUZUKI CULTUS (VXL)   100,500   100,500   100,500   100,500   100,500   683,000   582,500   Negotiation   Optimus Limited   Holding Compan   SUZUKI CULTUS (VXL)   100,500   124,800   1,402,200   Negotiation   Optimus Limited   Holding Compan   SUZUKI CULTUS (VXL)   153,750   1,230,000   1,076,250   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA (XLI)   153,750   153,750   1,230,000   1,076,250   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA (GLI)   167,250   167,250   1,338,000   1,170,750   Negotiation   Optimus Limited   Holding Compan   H		1		1	1 ' ' 1				
SUZUKI CULTUS (VXL)   100,500   100,500   100,500   100,500   140,000   1,402,200   Negotiation   Optimus Limited   Holding Compan   153,750   153,750   1,230,000   1,076,250   Negotiation   Optimus Limited   Holding Compan   167,250   167,250   1,338,000   1,170,750   Negotiation   Optimus Limited   Holding Compan   167,000   167,000   167,000   167,000   167,000   167,000   167,000   167,000   167,000   167,000   167,000   167,000   167,000   164,600   1,119,000   954,400   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA XLI   250,000   250,000   1,119,000   869,000   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA XLI   250,000   250,000   1,107,000   857,000   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA XLI   250,000   250,000   1,107,000   857,000   Negotiation   Optimus Limited   Holding Compan   Holding Compan   Holding Compan   Holding Compan   1,100,000   1,100		1			1 ' ' 1		Negotiation		Holding Company
HONDA CIVIC VTI PT ORIEL   241,800   1,644,000   1,402,200   Negotiation   Optimus Limited   Holding Compan   153,750   1,230,000   1,076,250   Negotiation   Optimus Limited   Holding Compan   170		1			1		-	Optimus Limited	Holding Company
TOYOTA COROLLA (XLI)   153,750   153,750   1,230,000   1,076,250   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA (GLI)   167,250   167,250   1,338,000   1,170,750   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA (GLI)   167,250   167,250   1,338,000   1,170,750   Negotiation Optimus Limited Holding Compan HONDA CITY (AUTOMATIC)   164,600   164,600   1,119,000   954,400   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XLI   383,219   383,219   1,119,000   735,781   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XLI   250,000   250,000   1,119,000   869,000   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XLI   250,000   250,000   1,119,000   869,000   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XLI   250,000   250,000   1,109,000   849,000   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XLI   250,000   250,000   1,107,000   857,000   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XLI   250,000   250,000   1,107,000   857,000   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XLI   250,000   250,000   1,107,000   857,000   Negotiation Optimus Limited Holding Compan SUZUKI CULTUS VXR   358,545   805,000   446,455   Negotiation Optimus Limited Holding Compan HONDA CITY PROSMATEC   655,102   655,102   1,386,000   730,898   Negotiation Optimus Limited Holding Compan SUZUKI MEHRAN VXL   68,800   68,800   490,000   421,200   Negotiation Optimus Limited Holding Compan N		100,500			1			Optimus Limited	Holding Company
TOYOTA COROLLA (GLI)   167,250   167,250   167,250   167,250   167,250   167,250   167,250   167,250   167,250   167,250   167,250   167,250   167,250   164,600   164,600   164,600   164,600   1,119,000   954,400   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA XLI   383,219   383,219   1,119,000   735,781   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA XLI   250,000   250,000   1,119,000   869,000   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA XLI   250,000   250,000   1,119,000   869,000   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA XLI   250,000   250,000   1,119,000   869,000   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA XLI   250,000   250,000   1,099,000   849,000   Negotiation   Optimus Limited   Holding Compan   SUZUKI CULTUS VXR   358,545   358,545   805,000   446,455   Negotiation   Optimus Limited   Holding Compan   HONDA CITY PROSMATEC   655,102   655,102   1,386,000   730,898   Negotiation   Optimus Limited   Holding Compan   SUZUKI MEHRAN VXL   68,800   68,800   490,000   421,200   Negotiation   Optimus Limited   Holding Compan   Holding Compan   Negotiation   Optimus Limited   Holding	HONDA CIVIC VTI PT ORIEL	241,800		241,800	1,644,000	1,402,200	Negotiation		Holding Company
TOYOTA COROLLA (GLI)   167,250   164,600   164,600   164,600   164,600   164,600   1,119,000   954,400   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA XLI   383,219   383,219   1,119,000   735,781   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA XLI   250,000   250,000   1,119,000   869,000   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA XLI   250,000   250,000   1,119,000   869,000   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA XLI   250,000   250,000   1,119,000   869,000   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA XLI   250,000   250,000   1,109,000   849,000   Negotiation   Optimus Limited   Holding Compan   SUZUKI CULTUS VXR   358,545   358,545   805,000   446,455   Negotiation   Optimus Limited   Holding Compan   HONDA CITY PROSMATEC   655,102   655,102   1,386,000   490,000   421,200   Negotiation   Optimus Limited   Holding Compan   Negotiation   Optim		1		1			Negotiation		Holding Company
HONDA CITY (AUTOMATIC)   164,600   164,600   383,219   383,219   1,119,000   735,781   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XLI   250,000   250,000   1,119,000   869,000   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XLI   250,000   250,000   1,119,000   869,000   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XLI   250,000   250,000   1,199,000   869,000   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XLI   250,000   250,000   1,099,000   849,000   Negotiation Optimus Limited Holding Compan TOYOTA COROLLA XLI   250,000   250,000   1,107,000   857,000   Negotiation Optimus Limited Holding Compan SUZUKI CULTUS VXR   358,545   358,		1		1		1 1	Negotiation	Optimus Limited	Holding Company
TOYOTA COROLLA XLI   383,219   250,000   250,000   1,119,000   869,000   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA XLI   250,000   250,000   1,119,000   869,000   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA XLI   250,000   250,000   1,119,000   869,000   Negotiation   Optimus Limited   Holding Compan   Optimus Limited   Holding Compan   TOYOTA COROLLA XLI   250,000   250,000   1,099,000   849,000   Negotiation   Optimus Limited   Holding Compan   Optimus Limited   Optimus Limited   Holding Compan   Optimus Limited   Optimus Li		167,250		167,250		1,170,750		Optimus Limited	Holding Company
TOYOTA COROLLA XLI   250,000   250,000   1,119,000   869,000   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA XLI   250,000   250,000   1,119,000   869,000   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA XLI   250,000   250,000   1,109,000   849,000   Negotiation   Optimus Limited   Holding Compan   TOYOTA COROLLA XLI   250,000   250,000   1,107,000   857,000   Negotiation   Optimus Limited   Holding Compan   Optimus Limited   Holding Compan   Negotiation   Negotiation   Optimus Limited   Holding Compan   Negotiation   Optimus Limite		1			1 1	954,400	Negotiation	Optimus Limited	Holding Company
TOYOTA COROLLA XLI   250,000   250,000   1,119,000   869,000   Negotiation   Optimus Limited   Holding Compan		1			1,119,000	735,781	Negotiation	Optimus Limited	Holding Company
TOYOTA COROLLA XLI   250,000   250,000   1,099,000   849,000   Negotiation   Optimus Limited   Holding Compan	TOYOTA COROLLA XLI			250,000		869,000	Negotiation	Optimus Limited	Holding Company
TOYOTA COROLLA XLI 250,000 358,545 40,000 446,455 Negotiation Optimus Limited Holding Compan SUZUKI CULTUS VXR 358,545 HONDA CITY PROSMATEC 655,102 5UZUKI MEHRAN VXL 68,800 490,000 421,200 Negotiation Optimus Limited Holding Compan Negotiation Optimus Limited Holding Compan Holding Compan Negotiation Optimus Limited Holding Compan Negotiation Optimus Limited Holding Compan Negotiation Optimus Limited Holding Compan	TOYOTA COROLLA XLI	250,000		250,000	1,119,000	869,000	Negotiation	Optimus Limited	Holding Company
SUZUKI CULTUS VXR 358,545 45 45 45 4655,102 468,800 490,000 421,200 Negotiation Optimus Limited Holding Compan	TOYOTA COROLLA XLI	250,000		250,000		849,000	Negotiation	Optimus Limited	Holding Company
HONDA CITY PROSMATEC 655,102 655,102 1,386,000 730,898 Negotiation Optimus Limited Holding Compan SUZUKI MEHRAN VXL 68,800 490,000 421,200 Negotiation Optimus Limited Holding Compan	TOYOTA COROLLA XLI	250,000		250,000	1,107,000	857,000	Negotiation	Optimus Limited	Holding Company
SUZUKI MEHRAN VXL 68,800 68,800 490,000 421,200 Negotiation Optimus Limited Holding Compan	SUZUKI CULTUS VXR	358,545		358,545	805,000	446,455	Negotiation	Optimus Limited	Holding Company
	HONDA CITY PROSMATEC	655,102		655,102	1,386,000	730,898	Negotiation	Optimus Limited	Holding Company
AN 962 17A 5 A51 3A9 35 510 825 52 700 000 10 207 175	SUZUKI MEHRAN VXL	68,800		68,800	490,000	421,200	Negotiation	Optimus Limited	Holding Company
		40,962,174	5,451,349	35,510,825	53,798,000	18,287,175			



		Original Cost	Accumulated Depreciation	Written Down Value	Sales Proceeds	Profit / (Loss) on Disposal	Mode of Disposal	Particulars of Buyer	Relationship
				Rupees					
				парссэ					
	Motor vehicles under Musharakah Financing								
	TOYOTA COROLLA XLI TOYOTA ALTIS 1.8 M/T	1,250,000 2,102,500	243,040 423,429	1,006,960 1,679,071	1,025,000 1,790,000	18,040 110,929	Negotiation Insurance Claim	Optimus Limited Jublee Insurance	Holding Company No Relationship
	HONDA CIVIC PT ORIEAL	2,585,500	53,864	2,531,636	2,375,000	(156,636)	Insurance Claim	Jublee Insurance	No Relationship
	TOYOTA COROLLA XLI TOYOTA COROLLA XLI	1,250,000 1,250,000	250,000 250,000	1,000,000 1,000,000	990,000 1,015,000	(10,000) 15,000	Negotiation Negotiation	Optimus Limited Optimus Limited	Holding Company Holding Company
	HONDA CIVIC PT ORIEL	2,481,000	310,128	2,170,872	1,860,000	(310,872)	Negotiation	Optimus Limited	Holding Company
	TOYOTA COROLLA XLI TOYOTA COROLLA XLI	1,250,000 1,250,000	250,000 250,000	1,000,000 1,000,000	1,119,000 1,119,000	119,000 119,000	Negotiation Negotiation	Optimus Limited Optimus Limited	Holding Company Holding Company
	TOYOTA COROLLA XLI	1,250,000	250,000	1,000,000	1,119,000	119,000	Negotiation	Optimus Limited	Holding Company
		14,669,000	2,280,461	12,388,539	12,412,000	23,461			
	June 30, 2018	55,631,174	7,731,810	47,899,364	66,210,000	18,310,636			
							Comput Softwar		Total
13.	INTANGIBLE ASSETS							Rupees	
	<b>As at June 30, 2017</b> Cost						523,9	948	523,948
	Accumulated amortization	on					(523,9		(523,945)
	Net Book Value	OH					(323,3	3	3
	Net book value							<del></del> =	
	Year ended June 30, 201	L8							
	Opening net book value							3	3
	Additions (at cost)							-	-
	amortization charge for	the year						-	-
	Net Book Value							3	3
	As at June 30, 2018								
	Cost						523,9	948	523,948
	Accumulated amortization	on					(523,9		(523,945)
	Net Book Value	UII					(323,3	<u>3</u>	3
	Net book value							<del></del> =	
	Year ended June 30, 201	L9							
	Opening net book value							3	3
	Additions (at cost)							-	-
	amortization charge for	the year						-	-
	Net Book Value							3	3
	As at June 30, 2019								
	Cost						523,9	948	523,948
	Accumulated amortizati	ion					(523,9	945)	(523,945)
	Net Book Value						. ,	3	3
	Rate of amortization								
	o. amortization							=	



			Note	June 2019 (Rupees)	June 2018 (Rupees)
14.	DEPC	SITS			
	Security deposits		14.1	9,311,420	9,311,420
	14.1	Bifurcation of security deposits		9,311,420	9,311,420
		Utilizable security deposits	14.1.1	9,311,420	9,311,420
				9,311,420	9,311,420

**14.1.1** This represents security desposits utilized by the company on account of investment in finance lease from May 2000 to September 2011 in accordance with the terms of agreements.

#### 15. DIMINISHING MUSHARAKAH FINANCING

	June 30, 2019	)	June 30, 2018						
Not later than one year	More than one year and upto five year		Not later than one year	More than one year and upto five yea					
Rupees									
42,337,507	63,627,944	105,965,451	50,226,377	110,205,159	160,431,536				
42,337,507	63,627,944	105,965,451	50,226,377	110,205,159	160,431,536				

Diminishing musharakah financing payables

The above liability represents assets acquired under diminishing musharakah arrangements with KASB Modaraba, Orix Modaraba, BRR Guardian Modaraba , Popular Islamic Modaraba, First Prudential Modaraba and First Punjab Modaraba. The musharakah installments are payable on monthly basis and the financing rates ranges from 9.53% to 16.50% per annum (2018: 9.05% to 16.00%). The cost of operating and maintaining of these assets is borne by the company. The company has an option to purchase the assets on the completion of financing period by adjusting the security deposit and has intention to exercise the option.

16.	TRADE AND OTHER PAYABLES	June 2019 (Rupees)	June 2018 (Rupees)
	Accrued expenses	7,033,813	5,484,550
	Insurance payable	906,150	1,456,359
	Tax deducted at source	58,688	2,350
	Payable to provident fund	87,298	14,462
	Others	202,947	182,950
		8,288,896	7,140,671



17.	DEFERRED TAX LIA	ABILITY			June 2019 (Rupees)	June 2018 (Rupees)
	Debit balances ar Provision against a Provision against a Minimum tax / AC	advance deposits finance lease T	and prepayments		1,306,471 4,513,811 4,184,246 10,004,528	1,351,522 4,669,460 14,242,203 20,263,185
	Accelerated depre				(24,236,736)	(27,263,483)
					(14,232,208)	(7,000,298) ———
18.	Number 2019	BED AND PAID UI of Shares 2018	P SHARE CAPITAL		June 2019 (Rupees)	June 2018
	10,744,413	10,744,413	Ordinary shares of Rs. 10/-each fully paid in cash.		107,444,130	(Rupees) 107,444,130
19.	10,744,413 RESERVES	10,744,413	•			
19.	<u> </u>	e fit and loss accou	each fully paid in cash.	19.1		

19.1 In accordance with the Prudential Regulations for Non - Banking Finance Companies, the company is required to transfer 20% of its after tax profits to statutory reserve until the reserve equals to its paid up capital. Thereafter 5% of after tax profit is required to be transferred to reserve. An amount of Rs. 4,029,475 (2018: Rs.6,758,735) has been transferred during the year.



#### 20. CONTINGENCIES AND COMMITMENTS

## **20.1** Contingent Assets

The company has obtained court decrees in respect of recovery of overdue lease rentals receivable from various clients aggregating to Rs. 5,567,498 as at June 30, 2019 (June 30, 2018 : Rs. 5,567,498).

			Note	June 2019 (Rupees)	June 2018 (Rupees)
	20.2	Commitments			
		Ijarah lease rentals payable	21.2	6,191,033	15,136,199
21.	INCO	ME FROM OPERATIONS			
	Incor	ne from vehicles plying for hire	21.1	50,369,409	43,704,893
				50,369,409	43,704,893
	21.1	Income from Vehicle Plying for Hire			
		Rentals		101,600,757	94,658,098
		Cost of Services Road tax/Registration and other charges Vehicles service and maintenance-VPFH Ijarah lease rental Tracker monitoring cost Insurance Depreciation Service charges to holding company	21.2 12.1 21.3	2,045,914 10,297,479 6,876,985 1,825,045 5,623,998 20,576,927 3,985,000 51,231,348	2,371,055 6,655,296 16,029,056 1,742,779 5,368,198 14,809,321 3,977,500 50,953,205
				50,369,409	43,704,893

#### 21.2 Ijarah Lease Rental

This includes rentals paid to BRR Guardian Modaraba, Popular Islamic Modaraba and Crescent Standard Modaraba against vehicles acquired under Ijarah facilities. Future rental payable on these facilities are as under:

	June 30, 2019		June 30, 2018					
Due within one year	Due after one year but within five years	Total	Due within one year	within one year but within five				
Rupees								
5,294,542	896,491	6,191,033	8,518,072	6,618,127	15,136,199			
5,294,542	896,491	6,191,033	8,518,072	6,618,127	15,136,199			

Total future rentals payable



**21.3** The company has entered into an understanding with the holding company whereby company's vehicles have been deployed on hire through the holding company. A sum of Rs. 2,500 per month per vehicle has been fixed as service charges payable to the holding company.

22.	OTHER OPERATING INCOME	Note	June 2019 (Rupees)	June 2018 (Rupees)
	Gain on sale of property, plant and equipment Return on bank deposit Other income	12.2	8,187,377 6,630 83,258	18,310,636 6,315 2,438,489
			8,277,265	20,755,440
23.	ADMINISTRATIVE AND OPERATING EXPENSES			
	Salaries, allowances and benefits Travelling and conveyance charges Depreciation Printing and stationery Repair & Maintenance Rent Utilities Telephone and postage expenses Legal and professional charges Vehicle running expenses Insurance expenses Entertainment expenses Auditors' remuneration Director training program Sundry expenses	23.1	10,805,584 1,320 199,342 487,554 8,800 651,316 96,179 147,519 2,880,308 267,940 14,066 205,450 515,350 331,368 15,300	2,955,462 9,040 174,691 377,953 24,900 150,000 131,435 117,982 2,871,726 460,662 7,350 31,400 576,550 331,368 13,500
	23.1 Auditors' Remuneration		16,627,396	8,234,019
	Audit fee Half yearly audit / review Code of corporate governance Out of pocket expenses		226,800 223,200 30,000 35,350 515,350	226,800 284,400 30,000 35,350 <b>576,550</b>
24.	FINANCIAL CHARGES			
	Mark up on diminishing musharakah financing Bank charges		14,620,057 19,937	15,448,545 17,418
			14,639,994	15,465,963



25.	TAXATION	Note	June 2019 (Rupees)	June 2018 (Rupees)
	Current Deferred		- 7,231,910	6,929,260 37,416
			7,231,910	6,966,676

25.1 Income tax has been charged on the basis of normal income tax rate i.e 29% on taxable income for the year and the tax liability has been adjusted against minimum Tax/Alternate Corporate Tax(ACT) paid during prior years as reflected in note no.17.

			June 2019	June 2018
26.	EARNINGS PER SHARE			
	Profit after taxation	Rupees	20,147,374	33,793,675
	Weighted average number of ordinary shares	Numbers	10,744,413	10,744,413
	Earnings per share - basic and diluted	Rupees	1.88	3.15

#### 27. TRANSACTIONS WITH RELATED PARTIES

The related parties comprise of entities over which the directors are able to exercise significant influence, entities with common directors, major shareholders, directors, key management and employees provident fund. The company has a policy whereby all transactions with related parties are entered into at arm's length prices using the permissible method of pricing. The transaction with related parties, other than remuneration under the terms of employment, are as follows:

Related Party	Nature of relationship	Nature of transaction / balance	June 2019	June 2018
Optimus Limited	Holding Company	Rental services rendered	101,600,757	94,658,098
		Management services received	3,985,000	3,977,500
		Vehicle maintenance service received	10,297,479	6,655,296
		Purchase of motor vehicle	46,733,333	47,215,000
		Sale of motor vehicle	90,256,333	62,045,000
		Salary and allowances	9,212,127	1,086,375
Mustang Eye (Pvt) Ltd	Common Directorship	Tracker service	1,300,000	761,522
Staff provident fund		Contribution to staff Provident fund	75,388	83,775



#### 28. REMUNERATION OF EXECUTIVES

**28.1** The aggregate amount charged in the financial statements for the period in respect of remuneration and benefits to the Executives are as follows:

	Chief Ex	ecutive	Execu	utive
	June - 2019	June - 2018	June - 2019	June - 2018
Managerial remuneration	8,068,035	-	1,144,092	828,227
Total	8,068,035	-	1,144,092	828,227
Number of person	1	1	1	1

28.2 The Chairman & Director have not charged any remuneration nor any other benefits to the company.

#### 29. PROVIDENT FUND

The investments out of provident fund have been made in accordance with the provisions of Sections 218 of the Companies Act, 2017 and the rules formulated for this purpose.

#### 30. FINANCIAL INSTRUMENTS RELATED DISCLOSURES

#### 30.1 Financial Risk Management Objectives

The company's activities expose to a variety of financial risks, including the effects of changes in foreign exchange rates, credit and liquidity risk associated with various financial assets and liabilities. The company finances its operations through equity and management of working capital with a view to maintain reasonable mix between various sources of finance to minimize risk. Taken as a whole, risk arising from the company's financial instruments is limited as there is no significant exposure to market risk in respect of such instruments.

## 30.2 Liquidity risk

Liquidity risk is the risk that the company will encounter difficulties in raising funds to meet commitments associated with Financial Instruments. The company is not exposed to any significant risk.



## **MATURITIES OF ASSETS AND LIABILITIES**

June 30, 2019									
Descriptions	Total	Up to 3 Months	Over 3 Months to 1 Year	Over 1 Year to 5 years	Over 5 years				
			Rupees						
ASSETS									
Investment in finance lease Long term advances, deposits and prepayments Property, plant and equipment	9,291,481 17,355,600 217,715,388	9,291,481	-	- 17,355,600 217,715,388	- - -				
Intangible assets Cash and bank balances Advances, deposits, prepayments and other receivab	799,907 les 52,951,376	799,907 48,383,814	- - 4,567,562	- -	- -				
Trade receivables Taxation - net	65,825,018 17,495,064	-	65,825,018 17,495,064	-	-				
Total Assets	381,433,837	58,475,202	87,887,644	235,070,991	-				
LIABILITIES Deposits Trade and other payables Unclaimed dividend Diminishing musharakah financing Deferred tax liability	9,311,420 8,288,896 625,215 105,965,451 14,232,208	9,311,420 8,288,896 625,215 10,429,990	- - - 31,907,517 -	- - 63,627,944 14,232,208	- - -				
Total Liabilities	138,423,190	28,655,521	31,907,517	77,860,152	-				
Net Assets	243,010,647	29,819,681	55,980,127	157,210,839	-				
Share capital Reserve	107,444,130 135,566,518								
	243,010,648								

June 30, 2018									
Descriptions	Total	Up to 3 Months	Over 3 Months to 1 Year	Over 1 Year to 5 years	Over 5 years				
			Rupees						
ASSETS Investment in finance lease Long term advances, deposits and prepayments Property, plant and equipment Intangible assets Cash and bank balances Advances, deposits, prepayments and other receivals Trade receivables Taxation - net	9,291,481 25,759,066 268,819,086 3 725,989 oles 36,925,654 48,871,835 16,979,299	9,291,481 - 725,989 34,087,204 - -	- 2,838,450 48,871,835 16,979,299	25,759,066 268,819,086 3 - - -	- - - -				
Total Assets	407,372,413	44,104,674	68,689,584	294,578,155	-				
LIABILITIES Current portion of long term deposits Trade and other payables Unclaimed dividend Diminishing musharakah financing Deferred tax liability	9,311,420 7,140,671 625,215 160,431,536 7,000,298	9,311,420 7,140,671 625,215 13,510,662	- - - 36,715,715 -	- - 110,205,159 7,000,298	-				
Total Liabilities	184,509,140	30,587,968	36,715,715	117,205,457	-				
Net Assets/Liabilities	222,863,273	13,516,706	31,973,869	177,372,698	-				
Share capital Reserve	107,444,130 115,419,143								
	222,863,273								



#### 30.3 Interest Rate Risk Management

Interest rate risk is the risk that the value of the financial instrument will fluctuate due to changes in the market mark-up/interest rates. Sensitivity to interest/mark up rate risk arises from mismatches of financial assets and financial liabilities that mature or repriced in a given period. The company manages these mismatches through risk management strategies where significant changes in gap position can be adjusted. The company is exposed to mark -up / interest rate risk in respect of the following:

Interest Rate Risk				June 30, 2	2019			
	In	terest / Mark-	up bearing		Non			
	Interest rates	Maturity up to one year	Maturity after one year	Subtotal	Maturity up to one year	Maturity after one year	Subtotal	Total
				Rupees				•
FINANCIAL ASSETS Net investment in lease Trade receivable Advances, deposits, prepayments and other receivables	15.73 % - 18%	9,291,481	-	9,291,481 - -	65,825,018	-	65,825,018	
Cash and bank balances	- 8% - 10.25%	686,139	-	686,139	45,825,464 113,768	-	45,825,464 113,768	45,825,464 799,907
		9,977,620	-	9,977,620	111,764,250	-	111,764,250	121,741,870
FINANCIAL LIABILITIES Trade and other payables Unclaimed dividend Diminishing musharakah financing	9.53% to 16.5%	42,337,507	- - 63,627,944	- - 105,965,451	8,288,896 625,215 -	- - - 14,433		8,288,896 625,215 105,965,451
		42,337,507	63,627,944	105,965,451	8,914,111	-	8,914,111	114,879,562
Net financial assets / (liabilities) Jur	ne 30, 2019	(32,359,887)	(63,627,944)	(95,987,831)	102,850,139	-	102,850,139	6,862,308
Interest Rate Risk				June 30, 2				
	Interest rates	terest / Mark- Maturity up to one year	Maturity after one year	Subtotal	Maturity up to one year	Interest bear Maturity after one year	Subtotal	Total
				Rupees				
FINANCIAL ASSETS  Net investment in lease  Trade receivable  Deposits and other receivables  Cash and bank balances	15.73 % - 18% - 3.75% - 4%	9,291,481 - - 607,400	- - -	9,291,481 - - 607,400	- 48,871,835 28,795,674 118,589	- - -	48,871,835 28,795,674 118,589	9,291,481 48,871,835 28,795,674 725,989
		9,898,881	-	9,898,881	77,786,098	-	77,786,098	87,684,979
FINANCIAL LIABILITIES Trade and other payables Unclaimed dividend Diminishing musharakah financing	9.05% to 16%	50,226,377	- - 110,205,159	- - 160,431,536	7,140,671 625,215 -		7,140,671 625,215 -	7,140,671 625,215 160,431,536
		50,226,377	110,205,159	160,431,536	7,765,886	-	7,765,886	168,197,422

**30.4** Financial assets and liabilities are approximate to their fair values.



#### 30.5 Credit Risk

The Company credit risk exposure is not significantly different from that reflected in the financial statement. The management monitors and limits company exposure to credit risk through monitoring of clients' credit exposure, review and conservative estimates of provisions for potential lease losses and doubtful receivables and by obtaining securities/collateral for large amounts of credits. The management is of the view that it is not exposed to significant concentration of credit risk as its financial assets are adequately diversified in different avenues.

Breakdown of credit risk exposure by class of business is follows:

	June 30	, 2019	June 30, 2018		
Class of Business	Lease and Hire Purchase Finance	Morabaha and Short Term Finance	Lease and Hire Purchase Finance	Morabaha and Short Term Finance	
	%	%	%	%	
Electrical and electric goods	-	94.17	-	94.17	
Transport and communication	28.14	-	28.14	-	
Foods and beverages	3.35	-	3.35	-	
Trading	4.88	-	4.88	-	
Packaging	25.88	-	25.88	-	
Miscellaneous	37.75	5.83	37.75	5.83	
	100	100	100	100	

31.	NUMBERS OF EMPLOYEES	2019	2018
	Total number of employees at the end of year	4	4
	Average number of employees during the year	4	4

#### 32. DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue on **7**<sup>th</sup> **October 2019** by the Board of Directors of the Company.

## 33. GENERAL

- **33.1** Figures have been rounded off to the nearest rupee.
- 33.2 Figures have been reclassified and re-arranged where necessary.

Chief Financial Officer Chief Executive Officer Director



# **SIX YEARS AT A GLANCE**

PARTICULARS	2019	2018	2017	2016	2015	2014
FINANCIAL POSITION						
Balance Sheet Size	381,433,837	407,372,413	353,887,513	265,754,873	212,576,404	188,847,432
Paid-up Capital	107,444,130	107,444,130	107,444,130	107,444,130	107,444,130	107,444,130
Statutory Reserves	46,806,884	42,777,408	36,018,673	31,811,422	27,834,688	25,035,793
Un-appropriated Profits	88,759,634	72,641,735	45,606,795	28,777,791	12,870,853	1,675,273
Fixed Assets (Net)	217,715,391	268,819,089	131,592,570	175,276,687	86,541,467	89,785,472
Net Investment in Lease & Hire Purchase Finance.	9,291,481	9,291,481	9,291,481	9,291,481	9,291,481	9,530,531
Lease Obligations	-	-	-	7,333,780	46,647,330	37,362,097
Diminishing Musharaka Financing	105,965,451	160,431,536	140,214,579	62,381,223	-	-
Long Term Deposits	9,311,420	9,311,420	9,311,420	9,311,420	9,311,420	9,550,470
Current Assets	146,362,846	112,794,258	200,374,505	68,873,389	99,259,306	77,273,665
Current Liabilities	60,563,038	67,303,683	55,008,794	53,108,157	39,244,751	32,763,143
INCOMES AND EXPENSES						
Income from Operations	50,369,409	43,704,893	41,339,213	51,260,024	34,037,508	34,828,355
Other Income	8,277,265	20,755,440	11,168,073	1,380,751	1,352,361	650,212
Administrative & Operating Expenses	16,627,396	8,234,019	12,165,839	9,293,761	8,904,476	8,461,929
Financial Charges	14,639,994	15,465,963	8,521,964	10,378,620	6,273,697	5,830,622
Other Charges	-	-	-	659,368	433,295	423,720
Provision / (reversal) for losses	-	-	-	-	(1,453,040)	-
Profit/(Loss) before Tax	27,379,284	40,760,351	31,819,483	32,309,025	21,231,441	20,762,296
Taxation	(7,231,910)	(6,966,676)	(10,783,228)	(12,425,353)	(7,236,966)	(7,632,011)
Profit (Loss) after Tax	20,147,374	33,793,675	21,036,255	19,883,672	13,994,475	13,130,285



# PATTERN OF SHAREHOLDING HELD BY THE SHAREHOLDERS AS AT JUNE 30, 2019

Shareholding				
No. of Shareholders	From	То	Total Shares Held	
352	1	100	13026	
124	101	500	38322	
172	501	1000	114371	
102	1001	5000	213117	
11	5001	10000	72864	
5	10001	15000	67441	
3	15001	20000	52379	
2	25001	30000	55346	
1	30001	35000	31500	
1	45001	50000	45500	
1	50001	55000	52000	
2	55001	60000	111500	
1	90001	95000	93500	
1	205001	210000	207465	
1	565001	570000	569500	
1	9005001	9010000	9006582	
780			10,744,413	



# CATEGORIES OF SHAREHOLDERS AS ON 30TH JUNE 2019

o.	NAME		% AGE	HOLDING
	DIRECTORS, CEO THEIR SPOUSE AND MINOR CHILDREN			
	MR. SAAD SAEED FARUQUI		0.0047	500
	MR. SHAHRUKH SAEED FARUQUI		0.0047	500
	BRIG (R) YASUB ALI DOGAR		0.0047	500
	MR. HAIDER ALI HILALY		0.1443	15,500
	MR. AZAM ADNAN KHAN		0.0047	500
	MS. SANA SHAHZAD		0.0047	500
	MR. TAHIR SOHAIL		0.0047	500
			0.1722	18,500
	ASSOCIATED COMPANIES			
	OPTIMUS LIMITED		83.9550	9,020,473
	OTHER COMPANIES			
	STATE LIFE INSURANCE CORP. OF PAKISTAN		1.9308	207,456
	PYRAMID INVESTMENTS (PVT) LTD.		0.1667	17,912
	BEAMING INVEST & SECURITIES (PVT.) LTD.		0.1666	17,900
	DR. ARSLAN RAZAQUE SECURITIES (PVT.) LIMITED		0.1542	16,567
	ESCORTS INVESTMENT BANK LIMITED		0.1098	11,800
	NH SECURITIES (PVT) LIMITED.		0.0293	3,150
	AL-HAQ SECURITIES (PVT) LTD.		0.0219	2,350
	GULFINSURACNE COMPANY LTD		0.0109	1,175
	PRUDENTIAL SECURITIES LIMITED		0.0070	750
)	SARFARZ MEHMOOD (PRIVATE) LTD		0.0057	617
L	S.H. BUKHARI SECURITIES (PVT) LIMITED		0.0055	587
<u> </u>	LSE FINANCIAL SERVICES LIMITED		0.0055	587
3	FIKREES (PRIVATE) LIMITED		0.0047	500
ļ	MAM SECURITIES (PVT) LIMITED		0.0008	87
5	AZEE SECURITIES (PRIVATE) LIMITED		0.0005	55
5	MAPLE LEAF CAPITAL LIMITED		0.0000	1
			2.6199	281,494
	SHARES HELD BY THE GENERAL PUBLIC		13.2529	1,423,946
		TOTAL:	100.0000	10,744,413



# **PROXY FORM**

I/Weo	fbeing a			
Shareholder of CAPITAL ASSETS LEASING CO	DRPORATION LIMITED and holdingOrdinary			
Shares as per Register Folio No	or "CDC" Participant's I.D. No A/c No.			
hereby appoint Mr. / Mrs	of			
or failing him/her Mr. / Mrs	of			
as my/our Proxy in my/our absence to attend and vote for me/us and on my/our behalf at the 27 <sup>th</sup> Ann				
General Meeting of the Company to be held on Monday, 28 October, 2019 and at any adjournmen				
thereof.				
	ue Stamp(s) of Rupees five			
_	nature on Revenue Stamp(s)			
(Signature should agree with the Sp	pecimen Signature registered with the Company).			
Executant's Computerized National	Identity Card Number (CNIC) or Passport Number			
First Witness Signature	Second Witness Signature			
Name in Block letters and Address	Name in Block letters and Address			
Computerized National Identity Card Number Passport Number of Witness	Computerized National Identity Card Number or Passport Number of Witness			

## Proxy's Signature

#### Notes:

- 1. A Member entitled to attend and vote at the Meeting may appoint any other member as his/her proxy to attend and vote on his/her behalf. A proxy must be a member of the Company, however corporation may appoint a person who is not a member.
- 2. This form should be signed by the member or by his/her attorney duly authorized in writing. If the member is a Corporation, its common seal should be affixed to the instrument. The proxy form must be witnessed by two persons.
- 3. The form of the proxy together with the power of attorney, if any, under which it is signed or a notarially certified copy thereof, must be deposited duly completed in all respects at the Company's Registered office at least 48 hours before the time of holding the Meetings.
- 4. Signature should agree with the specimen registered with the Company.
- 5. The following requirements have to be met by CDC Account holders/Corporate entities:
  - i. The proxy form must be witnessed by two persons whose names, addresses and C.N.I.C. number should be mentioned on the form.
  - ii. Attested copies of C.N.I.C or Passport of the beneficial owners shall be furnished with the proxy form.
  - iii. The proxy shall produce his/her original C.N.I.C or passport at the time of meeting.





The Company Secretary Capital Assets Leasing Coorporation Limited D-131/A, Block 4, Clifton, Karachi	AFFIX CORRECT POSTAGE
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# **Capital Assets Leasing Corporation Limited**

D-131/A, Block 4, Clifton, Karachi Tele: +92 (21) 38771130 E-mail: calcorp@optimus.com.pk Web: www.calcorp.com.pk