ANNUAL REPORT 2018







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 Account to Wallet
- Transfer money from your Mobile Money wallet (MTN, Airtel, Tigo, Vodafone to your traditional account with PBL– **Wallet to Account**
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- Pay your utility and other bills to selected merchants eg. DStv, GOTV, etc.
- Track and monitor all transactions performed on mobiWise.

Terms and Conditions Apply

ENQUIRIES:

For further information, please contact any of the Bank's branches nationwide or contact our e-Banking Department on:

Tel: 0302-781166, 0204451667 Website: www.prudentialbank.com.gh, Email: ebanking@prudentialbank.com.gh



OVERVIEW

This section gives information about the Bank, its Board of Directors, a summary of performance over the last five (5) years, the Chairman's Statement and Corporate Governance.



ABOUT US

Prudential Bank Limited (PBL) opened for business on 15th August 1996

The main areas of the Bank's operations are domestic and international banking, project financing, SME financing, e-banking services, international money transfer and funds management.

The Bank has a network of 41 branches and agencies located in seven out of the 10 previous regions in Ghana, with plans to expand to all the regions in Ghana.

PBL has consistently won several prestigious awards in banking since its inception.

Corporate Mission

To provide domestic and international banking services with a strategic focus on project financing, trade financing, export development and SME financing. PBL is committed to playing a positive and innovative role in the financial intermediation process and, most importantly, to offer the best banking services.



Mr. Stephen Sekyere-Abankwa, Managing Director

Vision

To be a successful indigenous and the preferred bank in Ghana offering the most remunerative banking services to the public.

Subsidiary Companies

Prudential Bank has two subsidiary companies – Prudential Securities Limited and Prudential Stockbrokers Limited.

Prudential Securities Limited

is engaged in fund management, corporate finance and business advisory services.

Prudential Stockbrokers Limited

is engaged in stockbrokerage, equity and economic research and advisory services.

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BOARD OF DIRECTORS



KWAKU AGYEI-GYAMFI ACTING CHAIRMAN



STEPHEN SEKYERE-ABANKWA M. D.



SAMUEL NKANSA-BOADI Member



NORTEY K. OMABOE MEMBER



JOANA FELICITY DICKSON MEMBER



FRED KWASI BOATENG Member



ARETHA DUKU MEMBER



DANIEL ASAH KISSIEDU Member



KWAME KWAKYE-MINTAH Member



SAMUEL PETTERSON LARBI Member





OSEI YAW OSAFO (BOARD SECRETARY)

POSTAL ADDRESS: Private Mail Bag

General Post Office Accra.

REGISTERED OFFICE:

No. 8 John Harmond Street Ring Road Central Accra, Ghana

| Tel: | 233-302-781200-5 |
|------------|----------------------------------|
| Fax: | 233-302-781210 |
| TLX: | 233-302-2954 PBL GH |
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| Cable: | Prubank |
| Swiftcode: | PUBKGHAC |
| E-mail: | headoffice@prudentialbank.com.gh |
| | |

Website: www.prudentialbank.com.gh

AUDITORS:

Morrison & Associates Chartered Accountants, Tax & Management Consultants 2nd Floor, Trinity House Ring Road East P.O. Box CT 2890 Cantonments, Accra

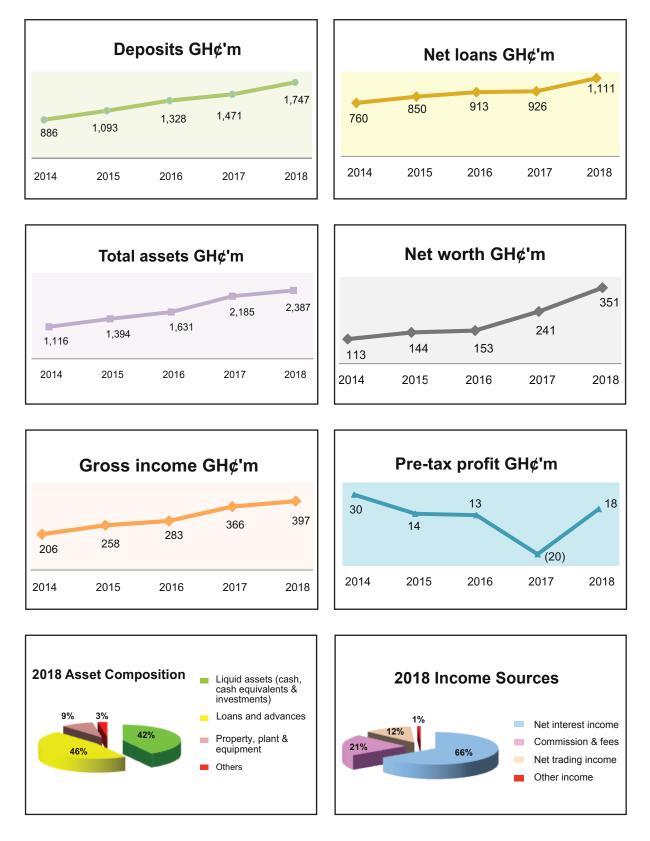


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 ..."Your Trusted and Dependable Partner"

Tel: +233 302 781 200-2/6/7 8 John Harmond St., Ring Road Central Private Mail Bag, General Post Office, Accra



FINANCIAL HIGHLIGHTS

FIVE YEARS SUMMARY OF BANK'S PERFORMANCE (2014 - 2018) STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

| in thousands of Ghana cedis | | | | | | | |
|---|-----------|-----------|-----------|-----------|----------|--|--|
| | 2018 | 2017 | 2016 | 2015 | 2014 | | |
| Interest income | 317,694 | 311,794 | 235,750 | 204,560 | 153,151 | | |
| Interest expense | (169,737) | (157,962) | (118,462) | (102,297) | (69,732) | | |
| Net interest income | 147,957 | 153,832 | 117,288 | 102,263 | 83,419 | | |
| Net fee and commission income | 47,768 | 35,477 | 32,497 | 35,204 | 30,316 | | |
| Net trading and other operating income | 29,658 | 17,221 | 13,131 | 17,139 | 22,958 | | |
| Operating income | 225,383 | 206,530 | 162,916 | 154,606 | 136,693 | | |
| Net impairment loss on financial assets | (28,475) | (67,144) | (17,388) | (30,483) | (15,531) | | |
| Operating expenses | (179,183) | (159,470) | (132,648) | (110,063) | (91,004) | | |
| Profit/ (loss) before tax | 17,725 | (20,084) | 12,880 | 14,060 | 30,158 | | |
| Income tax expense | (6,134) | (6,732) | (4,249) | (4,261) | (10,770) | | |
| PROFIT/ (LOSS) FOR THE YEAR | 11,591 | (26,816) | 8,631 | 9,799 | 19,388 | | |
| Other comprehensive income (net of tax) | 35,926 | - | - | 24,059 | - | | |
| TOTAL COMPREHENSIVE INCOME | 47,517 | (26,816) | 8,631 | 33,858 | 19,388 | | |
| RETAINED EARNINGS | | | | | | | |
| Balance at 1st January | (31,790) | 23,925 | 17,452 | 10,586 | 4,125 | | |
| Profit/ (loss) for the year | 11,591 | (26,816) | 8,631 | 9,799 | 19,388 | | |
| | (20,199) | (2,891) | 26,083 | 20,385 | 23,513 | | |
| Transfer to statutory reserve | (5,796) | | (2,158) | (2,450) | (9,694) | | |
| Transfer to credit risk reserve | 2,142 | (13,564) | (_, , | 2,517 | (838) | | |
| Dividend paid | _, | (···,···, | _ | (3,000) | (2,395) | | |
| Transfer to stated capital | _ | (20,000) | _ | | _ | | |
| Accumulated profit on merger | - | 4,665 | _ | _ | - | | |
| Balance at 31st December | (23,852) | (31,790) | 23,925 | 17,452 | 10,586 | | |

FIVE YEARS SUMMARY OF BANK'S PERFORMANCE (2014 - 2018) STATEMENT OF FINANCIAL POSITION

| in thousands of Ghana cedis | | | | | |
|--|-----------|-----------|-----------|------------------|-----------|
| | 2018 | 2017 | 2016 | 2015 | 2014 |
| Assets | | | | | |
| Cash and cash equivalents | 547,431 | 859,320 | 230,130 | 224,985 | 155,026 |
| Investment securities | 450,562 | 171,359 | 359,788 | 203,680 | 134,983 |
| Loans and advances to customers | 1,110,957 | 925,815 | 913,471 | 849,648 | 760,450 |
| Taxation | 12,771 | 7,243 | 11,161 | 8,828 | - |
| Equity investments | 1,766 | 1,766 | 7,366 | 7,366 | 7,366 |
| Intangible assets | 6,136 | 2,931 | 5,781 | 9,019 | 11,635 |
| Property, plant & equipment | 214,994 | 173,792 | 92,688 | 83,207 | 38,957 |
| Other assets | 42,877 | 42,609 | 10,766 | 7,202 | 7,195 |
| Total assets | 2,387,495 | 2,184,835 | 1,631,151 | 1,393,935 | 1,115,612 |
| LIABILITIES AND SHAREHOLDERS' FUNDS | | | | | |
| Liabilities | | | | | |
| Deposits from banks & other financial institutions | 3 2,907 | 5,797 | 2,901 | 1,779 | 820 |
| Deposits from customers | 1,744,465 | 1,465,665 | 1,325,008 | 1,091,682 | 884,720 |
| Taxation | 14,238 | 2,493 | 2,231 | 1,001,002 | 1,430 |
| Borrowings | 162,797 | 403,524 | 117,273 | 127,485 | 97,500 |
| Other liabilities | 112,230 | 66,566 | 31,057 | 26,964 | 17,950 |
| Total liabilities | 2,036,637 | 1,944,045 | 1,478,470 | 1,249,885 | 1,002,420 |
| | 2,000,001 | 1,011,010 | 1,110,110 | 1,210,000 | 1,002,120 |
| Shareholders' Funds | | | | | |
| Stated capital | 127,666 | 127,666 | 62,453 | 62,453 | 62,453 |
| Deposit for shares | 24,000 | 9,618 | - | - | - |
| Retained earnings | (23,852) | (31,790) | 23,925 | 17,452 | 10,586 |
| Statutory reserve | 42,540 | 36,744 | 36,744 | 34,586 | 32,136 |
| Credit risk reserve | 59,590 | 13,564 | - | - | 2,517 |
| Revaluation reserve | 120,914 | 84,988 | 29,559 | 29,559 | 5,500 |
| Total equity and reserves | 350,857 | 240,790 | 152,681 | 144,050 | 113,192 |
| TOTAL LIABILITIES AND SHAREHOLDERS' FUNDS | 2,387,495 | 2,184,835 | 1,631,151 | 1,393,935 | 1,115,612 |

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CHAIRMAN'S STATEMENT

1.0 INTRODUCTION

Distinguished Shareholders, Directors, Ladies and Gentlemen, it is my pleasure to welcome you to the 22nd Annual General Meeting of Prudential Bank Limited and to report on the position and performance of your Bank for the year ended 31st December 2018.

Let me start by giving an overview of the economic environment in which the Bank operated.

2.0 THE GLOBAL ECONOMIC ENVIRONMENT

The cyclical recovery of global economic activities that began in the second half of 2016 continued steadily until the second half of 2018 when global expansion began to show signs of slowdown. According to the IMF's World Economic Outlook (WEO) report for April 2019, the deceleration of global expansion in the second half of 2018 was due to a number of factors that affected major economies. These included the disruption to car manufacturing in Germany due to strict enforcement of automobile fuel emission standards; reduction of investments in Italy due to sovereign and financial risks as well as weakening financial markets; regulatory tightening in China to rein in debt and constrain shadow banking and also tariff hikes due to trade tension with the United States; and the potential risk involved in a 'no-deal' withdrawal of the United Kingdom from the European Union.

Overall, growth in advanced economies reduced from 2.4% in 2017 to 2.2% in 2018. This was mainly due to the country-specific factors already mentioned with respect to Germany, Italy and the U.K. as well as general decline in growth of other G7 economies including Canada, France and Japan. Among the G7 economies, the growth momentum of the United States remained strong and robust in spite of the trade tensions with China. This was mainly as a result of increased fiscal stimulus.

Growth in emerging market and developing economies (EMDEs) declined from 4.8% in 2017 to 4.5% in 2018. The IMF attributed the deceleration to the effects of worsening global financial markets sentiment which compounded country-specific factors.

Overall, the global economic growth for 2018 is estimated at 3.6% compared to a growth of 3.8% in 2017.

3.0 OVERVIEW OF THE GHANAIAN ECONOMY IN YEAR 2018

3.1 Rebased GDP

The Ghana Statistical Service completed a GDP rebasing exercise in September 2018. This involved the rebasing of quarterly GDP estimates for the first quarter of 2013 to the second quarter of 2018 and calculating GDP using 2013 as the base year.

3.2 Overall Performance

According to provisional estimates released by the Ghana Statistical Service in April 2019, rebased real GDP growth for 2018 was 6.3% (including oil) compared to 8.1% in 2017. This was higher than the 2018 end of year GDP growth target of 5.6%. Non-oil GDP growth for the same period was 6.5%, up from 4.6% in 2017. The finance and insurance subsector recorded a contraction of 8.2% in GDP, which could be attributed to factors including the banking sector clean-up exercise during the year under review. The fiscal deficit at the end of 2018 was provisionally estimated at 3.8% of GDP on a cash basis against a target of 3.7% and a deficit of 4.8% in 2017.

3.3 Inflation, Monetary Policy Rates and Interest Rates

The inflation rate continued its steady decline from 11.8% at the end of December 2017 to 9.4% at the end of December 2018. According to the Bank of Ghana, the decline was mainly driven by the reduction in non-food inflation on the back of a relatively tight monetary policy stance. The year-end inflation target of 8.9% was however not achieved.

In line with the downward inflationary trends, the Monetary Policy Committee (MPC) of the Bank of Ghana dropped the Monetary Policy Rate (MPR) cumulatively by 300 basis points from 20% at the end of December 2017 to 17% in May 2018, where it remained up to the end of 2018.

On the money market, the weighted average inter-bank overnight interest rate which reflects the rate at which commercial banks borrow from and lend to each other, reduced from 19.3% at the end of December 2017 to 16.1% at the end of December 2018 in line with the downward trend of the monetary policy rate. The average lending rates of banks reduced accordingly from 29.3% at the end of December 2017 to 26.9% at the end of December 2018.

The interest rates on government securities however trended upwards due to heavy reliance on domestic sources of financing by government. The 91-day Treasury-bill rate increased from 13.3% in December 2017 to 14.6% at the end of December 2018 whilst the 182-day Treasury bill rate increased from 13.8% to 15.0% within the same period. Similarly, the yields on the secondary bond market increased from an average of 16.7% at the end of 2017 to an average of 21.2% by the end of December 2018.

3.4 Exchange Rates

The cedi recorded a cumulative depreciation of 8.4% against the US dollar from GH¢4.4157 to the dollar at the end of 2017 to GH¢4.8200 at the end of 2018. Within the same period in 2017, the cedi depreciation against the U.S. dollar was 4.9%. The higher rate of depreciation in 2018 was attributable to the adverse impact of global conditions, particularly, the strengthening of the US dollar, which also affected other emerging market and frontier economies negatively.

4.0 THE BANKING SECTOR

4.1 Banking Sector Reforms

Distinguished Ladies and Gentlemen, the Bank of Ghana continued and completed its banking sector reform agenda that began in 2017. According to the Bank of Ghana, the objective of the reform was to clean up the sector and strengthen its regulatory and supervisory framework.

Pursuant to the banking sector reform, the central bank on 1st August 2018 approved a purchase and assumption transaction that saw all deposits and selected assets of five universal banks transferred to Consolidated Bank Ghana Limited, a newly incorporated universal bank owned 100% by the Government of Ghana. Thereafter, the licences of the five banks were revoked and their remaining assets and liabilities placed under receivership.

The central bank had by a directive issued on 11th September 2017 given all universal banks up to 31st December 2018 to increase their paid-up capital to at least GH¢400 million. Following the recapitalisaton exercise, there are now 23 universal banks as at the end of December 2018.

4.2 Other Key Policy Directives

Other key regulatory policy directives by the central bank included the loan-loss writeoff policy which directed universal banks to write off loans that still stood in their books two years after they had been fully provisioned for. The central bank also issued the Cyber and Information Security Directive aimed at addressing the growing threats of cyber crimes in the sector.

4.3 Banking Sector Performance

The loan-loss write-off policy of the central bank has to a large extent contributed to the reduction in the nonperforming loan ratio of banks from 21.6% at the end of 2017 to 18.2% at the end of 2018.

According to the Bank of Ghana, gross advances increased by 12.9% from GH¢37.8 billion at the end of 2017 to GH¢42.7 billion at the end of December 2018.

Investments overtook net advances as the largest contributor to the asset portfolio of the banking sector, increasing in proportion from 30.5% in 2017 to 35.6% at the end of 2018. The proportion of net advances in the asset portfolio, which has been reducing since 2015 reduced further to 29.6% at the end of 2018 from 33.3% in 2017.

Total assets grew by 12.3% from GH¢93.6 billion at the end of 2017 to GH¢105.1 billion at the end of December 2018. The asset growth in 2017 was 14.8%. It is expected that the growth in assets will rebound as banks leverage on the increased capital.

The banking sector's total deposits as at the end of December 2018 was $GH\phi 68.3$ billion compared to $GH\phi 58.2$ billion at the end of December 2017, indicating a growth of 17.3%. The growth in deposits in the previous year was 10.5%.

Borrowings contracted by 12.4% in December 2018 compared with a growth of 23.2% in December 2017, reflecting less reliance by banks on borrowings as a result of increased deposit mobilization and equity injection.

5.0 PRUDENTIAL BANK LIMITED IN YEAR 2018

5.1 Update on the Bank's Capital Position and Capitalization Plan

Distinguished Ladies and Gentlemen, as you are already aware, your Bank had met the central bank's Minimum Capital Directive partly through a rights issue and partly through a commitment by the Ghana Amalgamated Trust Plc (GAT), a special purpose entity, to inject GH¢250 million equity into the Bank.

GAT is an initiative by the Government of Ghana to support solvent and well-run indigenous banks that were having difficulties meeting the deadline for the attainment of the central bank's minimum paid-up capital.

Ladies and Gentlemen, your Bank is currently at an advanced stage of negotiations with GAT to complete the capital injection transaction. The additional capital is expected to increase the Bank's capacity to do more business and improve profitability. Shareholders will be invited to pass resolutions to approve the two transaction documents. Shareholders will also be requested to pass other resolutions relating to the agreements to be approved.

5.2 Operational Developments

Distinguished Shareholders and Directors, as part of the Bank's strategy to increase income from money transfer services, the Bank opened additional payment points for international remittance at three branches in Accra and Kumasi.

The Bank also entered into a new agency agreement with Trans-Fast Remittance LLC to bring the number of money transfer institution agencies held by the Bank to six. This is expected to improve the inflow of foreign currency and commission income.

In addition, the Bank successfully enrolled on to the GhIPSS Instant Pay (GIP) platform. This allows customers to make payments to accounts at other banks through internet banking.

5.3 Mobilization of Resources

During the year under review, your Bank mobilized $GH\phi276$ million in deposits to increase its deposit base from $GH\phi1,471$ million at the end of 2017 to $GH\phi1,747$ million at the end of 2018, an increase of 18.7%. A significant proportion of the deposits was mobilized from private entities and individuals.

Shareholders' funds increased by 45.6% from GH¢241 million at the end of December 2017 to GH¢351 million at the end of December 2018. The growth was mainly as a result of additional capital injection by existing shareholders, retained earnings and an increase in the revaluation reserves.

5.4 Allocation of Resources

Distinguished Shareholders and Directors, the total assets of your Bank grew by 9.2% from GH¢2,185 million at the end of 2017 to GH¢2,387 million at the end of December 2018. The growth was funded by deposits, borrowings and shareholders' funds.

Gross loans and advances increased by 11.9% from GH¢1,073 million at the end of 2017 to GH¢1,201 million at the end of December 2018 whilst net loans and advances increased by 20.0% from GH¢926 million to GH¢1,111 million within the same period.

The Bank's portfolio of investment securities stood at GH¢451 million at the end of 2018, reflecting an increase of 163.7% over 2017 end of year position of GH¢171 million. The portfolio mainly comprised Government of Ghana and Bank of Ghana securities.

5.5 Results of Operations

Distinguished Shareholders and Directors, in spite of the turbulent operating environment, your Bank was able to turn the corner and recorded a modest pre-tax profit of GH¢17.7 million compared to the loss of GH¢20.1 million recorded in year 2017. The profit after tax for the year was GH¢11.6 million, giving an average return on assets (ROA) of 0.8% and average return on equity (ROE) of 3.9%.

5.6 Dividend

Distinguished Ladies and Gentlemen, the Directors were unable to recommend the payment of dividend to shareholders due to the recapitalisation process during the year.

5.7 Corporate Social Responsibility

Your Bank continued to give back to society as part of its corporate social responsibility, which continues to be a key aspect of your Bank's core values. Support for education and other social needs amounted to GH¢323,494 in year 2018 compared to GH¢791,700 in year 2017. The institutions that received support from your Bank during the year included the following:

- University of Ghana;
- UCC School of Medical Sciences;
- University for Development Studies;
- Institute of African Studies;
- Takoradi Technical University;
- Chartered Institute of Bankers, Ghana;
- ✦ Wesley Girls High School;
- ✦ Aggrey Memorial A.M.E. Zion SHS;



- ✦ Ghana Police Service;
- ✦ Ghana Immigration Service;
- Infantry Battalion, Kamina Barracks;
- Accra Metropolitan Assembly;
- Tamale Metropolitan Assembly;
- Sekondi Takoradi Metropolitan Assembly; and
- National Health Insurance Authority (NHIA).

5.8 Corporate Governance

Distinguished Shareholders and Directors, your Bank continued to commit itself to sound and effective corporate governance practices which ensured effective oversight and management of the Bank.

During the year under review, the Board and its Audit & Risk Management Sub-Committee continued to perform their supervisory obligations effectively. The two bodies held regular scheduled meetings to deliberate on key operational issues by reviewing quarterly performance reports, Internal Control, Risk Management, Compliance and Bank of Ghana reports to ensure effective control and direction of the Bank. The Board also regularly reviewed the Bank's risk exposure to inform its risk-related decisions and ensured that the Bank continued to comply with all relevant laws and regulations.

5.9 Change of External Auditors

Distinguished Ladies and Gentlemen, at the last Annual General Meeting held in May 2018, we received the Shareholders' authority to appoint a suitable new external auditor. This was in pursuance of the Bank of Ghana's directive of June 2011 and in furtherance of corporate governance best practice to replace external auditors after six years in office. Consequently, the Board of Directors appointed Messrs Morrison & Associates as the Bank and the Group's new external auditor.

6.0 OUTLOOK FOR YEARS 2019 AND 2020

6.1 The Global Economy

According to the IMF, global economic growth will decline from the estimated 3.6% attained in 2018 to 3.3% in 2019 before returning to 3.6% in 2020. However, growth in sub-Saharan Africa is projected to increase from 3.0% in 2018 to 3.5% in 2019 and further to 3.7% in 2020.

6.2 The Ghanaian Economy

The Government's 2019 Budget indicated a number of measures required to sustain the macroeconomic gains arising out of the completion of the IMF Extended Credit Facility (ECF) programme in April 2019. These include the passing of legislation on the fiscal responsibility rule to cap the fiscal deficit to not more than 5% of GDP, the institution of a risk management framework and, the strict enforcement of the Public Financial Management Act to promote efficient and effective public financial management. The government has also declared in its 2019 Budget Statement that it would provide some fiscal impulse to boost economic expansion, especially in the non-oil sector and vigorously pursue revenue mobilization.

The real sector of the economy is also expected to experience an increase in activities spurred by increased credit by banks after the recapitalisation.

Based on these and other factors, the IMF and World Bank have projected that the growth target of 7.6% of GDP in the Government's 2019 Budget is likely to be exceeded.

6.3 The Banking Sector

Distinguished Ladies and Gentlemen, following the conclusion of the banking sector clean-up and the recapitalisation process, banks are now in a better position to support private-sector led growth in the Ghanaian economy. It is also expected that the 23 remaining banks would refocus on improving the efficiency of their operations to make adequate returns to shareholders whilst meeting the needs of other stakeholders.

The recently-enacted Payments System and Services Act, 2019 (Act 987) provides opportunities for innovations that will make the payments system more efficient and in tune with the rapidly changing means of doing business. The Act among other things seeks to ensure that financial services are extended beyond traditional branch-based channels to electronic channels.

6.4 Prudential Bank Limited

Distinguished Ladies and Gentlemen, your Bank's business going forward would be guided by its Five-Year Strategic Plan, 2019–2023 as well as the need to meet shareholders expectations. The Strategic Plan document identified some key operational constraints faced by the Bank and crafted solutions to address them. It is the expectation of Management that the execution of these well-crafted solutions will propel the Bank into a new era of significantly improved and sustainable performance leading to the delivery of good value to shareholders and other stakeholders.

7.0 ACKNOWLEDGEMENTS

Distinguished Ladies and Gentlemen, the central bank's Corporate Governance Directive became effective in March 2018. In line with the Directive, a number of us will be leaving the Board by the end of the year 2019. We however stand ready to continue to offer our loyal support and advice to our dear Bank when called upon to do so and we wish new Board members the best of luck.

On behalf of the Board, I would like to take this opportunity to express my heartfelt gratitude to all our customers whose continued patronage and loyalty have contributed to the success of the Bank. I also commend the Management and Staff of the Bank for their dedicated service and professionalism in the midst of the turbulence that we experienced in this review period.

Finally, I wish to thank you Shareholders and colleague members on the Board for your co-operation and invaluable contributions that have sustained the Bank over the past 22 years.

Thank you.

Kag- e'Spa-f.

KWAKU AGYEI-GYAMFI ACTING CHAIRMAN

CORPORATE GOVERNANCE

The Bank recognizes sound and effective corporate governance practices as essential for the attainment of its business objectives and long-term success. The corporate governance system of the Bank comprises the board of directors, key management personnel and internal control systems.

The Bank's governance framework seeks to promote checks and balances and also ensure that internal control systems are put in place to enable the Board of Directors and key management personnel adhere to corporate governance best practices.

Board of Directors

The Board has eleven (11) directors comprising nine (9) non-executive directors, one of whom is the acting chairman, and two (2) executive directors. The board members are collectively responsible for the overall supervision, direction and long term success of the Bank. The role of the Board is to provide leadership of the Bank within a framework of prudent and effective controls which enables risks to be assessed and managed.

In order to provide effective supervision, the Board has established two sub-committees with specific responsibilities. The sub- committees are: Audit & Risk Management Sub-Committee and Credit Sub-Committee.

The Audit & Risk Management Sub-Committee is responsible for reviewing the Bank's accounting policies, financial reports, compliance with regulatory and financial reporting requirements and the adequacy and scope of external and internal audit functions. The Committee reviews internal control, compliance and risk management reports and monitors compliance with approved risk appetite and tolerance levels.

The Credit Sub-Committee is responsible for approving credit facilities which are above the limit of the executive management when the main board is unable to meet to consider such reports. In addition, the Committee is responsible for reviewing all credit related policies of the Bank and also considers any other credit related matter referred to it by the Board.

Management

To ensure balanced decision-making and active participation of key management staff in the administration of the Bank, the following committees form part of the Bank's governance structure:

- Executive Committee;
- Credit Facilities Review Committee;
- Asset and Liability Management Committee;
- Treasury Committee;
- IT Steering Committee;
- Procurement Committee;

- Business Strategy & Risk Management Committee;
- Finance and Budget Committee; and
- Disciplinary Committee.

The committees are created to identify, measure, and make recommendations on risks inherent in the operations of the Bank. They ensure that approved policies and procedures of the Board are implemented effectively. The committees meet regularly to take actions and decisions within their authority.

Code of Conduct

The Bank has in place policies which prescribe the code of conduct for all employees. The contents of the Bank's personnel policies, which embody the code of conduct, have been communicated to all employees to enable them discharge their functions professionally. The policies set out the rules regarding employees' general conduct, compliance with relevant laws, conflicts of interest, confidentiality and adherence to approved policies and procedures of the Bank.

Anti-Money Laundering (AML)

Money laundering, the financing of terrorists and proliferation of weapons of mass destruction have negative effects on the financial system and societies. It is therefore the policy of the Bank to take all reasonable and appropriate measures to prevent persons engaged in such crimes from using the Bank's products and services. The Bank is committed to ensuring compliance with both the spirit and letter of the Anti-Money Laundering Act, 2008 (Act 749) as amended by the Anti-Money Laundering (Amendment) Act, 2014 (Act 874) and related regulations in Ghana.

The Bank has in place anti-money laundering (AML) compliance systems and controls to enable its employees detect and report money laundering activities. The elements of the Bank's AML compliance system include:

- a. Customer acceptance policy;
- b. Customer identification procedures;
- c. Transaction monitoring and reporting of suspicious transactions;
- d. Record keeping requirements;
- e. Staff training and education; and
- f. Independent review of the AML procedures.

Internal Control System

The Board of Directors is responsible for the system of internal controls that is designed to maintain effective and efficient operations compliant with applicable laws and regulations. The system of internal controls is designed to manage or mitigate risk to an acceptable residual level. The system of internal controls provides reasonable assurance against material misstatement, fraud and error.



The effectiveness of the Bank's internal controls is reviewed regularly by the Audit & Risk Management Sub-Committee of the Board. Internal Control Division undertakes independent assurance activities and provides reports to the Board and executive management on the quality and effectiveness of governance, risk management and internal controls to manage and mitigate risks inherent in the Bank's activities.

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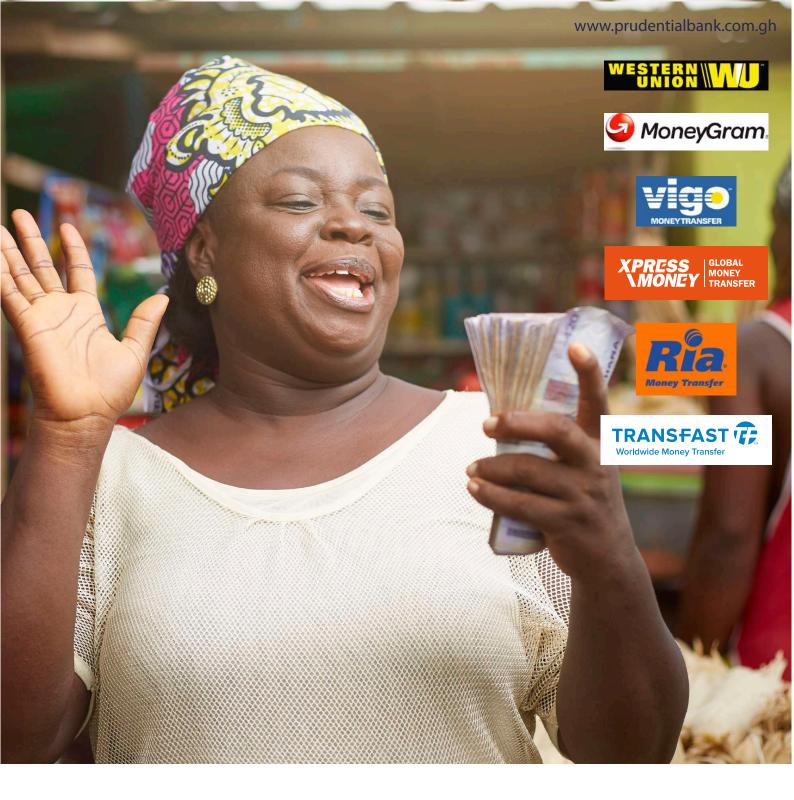


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FINANCIALS

This section contains the report of the Directors, report of the independent auditor and the financial statements with supporting notes

REPORT OF THE DIRECTORS

The Directors have pleasure in presenting to the Members their 22nd annual report together with the audited financial statements of the Bank and its subsidiaries for the year ended 31st December 2018 as follows:

a. Subsidiaries

The subsidiary companies of the Bank at the reporting date of 31st December 2018 are:

- i. Prudential Securities Limited: Generally engaged in fund management, corporate finance, and business advisory services, and
- ii. Prudential Stockbrokers Limited: Generally engaged in stockbrokerage, equity and economic research and advisory services.

The subsidiaries are incorporated in Ghana and wholly owned by the Bank.

b. Principal Activities

The principal activities carried out by the Bank during the year under review were within the limits permitted by its regulations and its banking licence and also consistent with its strategic focus. There were no changes in the principal activities of the Bank during the year.

c. Results and Dividend

The results of operations for the year ended 31st December 2018 are set out in the separate and consolidated statement of profit or loss and other comprehensive income, consolidated statement of financial position, consolidated statement of cash flows, consolidated statement of changes in equity and the notes to the financial statements from pages 38 - 97.

The Directors are unable to recommend the payment of dividend in respect of the year ended 31st December 2018.

The consolidated statement of financial position and this report have been signed by two directors indicating the Board's approval of the consolidated statement of financial position, annexed consolidated financial statements and the notes.

A summary of the results is as follows:

| | | 2018 | | 2017 |
|---|-----------------|------------------|-----------------|------------------|
| | Bank GH¢'000 | Group GH¢'000 | Bank GH¢'000 | Group GH¢'000 |
| Retained earnings balance | | | | |
| as at 1st January | (31,790) | (28,554) | 23,925 | 30,694 |
| Prior year adjustment | _ | 15 | | |
| IFRS 9 transition adjustment | 48,168 | 48,168 | - | - |
| Transfer to credit risk reserve due to IFRS 9 | (48,168) | (48,168) | | |
| Restated balance as at 1st January 2018 | (31,790) | (28,539) | 23,925 | 30,694 |
| Transferred to stated capital | _ | _ | (20,000) | (20,000) |
| Net profit/ (loss) for the year | 11,591 | 11,695 | (26,816) | (25,800) |
| | (20,199) | (16,844) | (22,891) | (15,106) |
| The following transfers have been made | e: | | | |
| Credit risk reserve | 2,142 | 2,142 | (13,564) | (13,564) |
| Accumulated profit in respect of | | | | |
| PBL Properties Ltd on merger | - | - | 4,665 | 116 |
| Statutory Reserve | (5,796) | (5,796) | - | - |
| | (3,654) | (3,654) | (8,899) | (13,448) |
| Retained earnings as at 31st December | (23,852) | (20,497) | (31,790) | (28,554) |
| TOTAL ASSETS | 2,387,495 | 2,390,870 | 2,184,835 | 2,188,252 |

d. Directors' Assessment of the State of the Group's Affairs

The Directors consider the Group's state of affairs to be satisfactory. They have a reasonable expectation that the Bank and the Group will continue in operational existence for the foreseeable future and have therefore used the going concern basis in preparing these financial statements.

The Bank has by the end of 31st December 2018 secured a firm commitment from Ghana Amalgamated Trust Plc (GAT) for equity injection of GH¢250 million to meet the new minimum capital of GH¢400 million as directed by Bank of Ghana.

BY ORDER OF THE BOARD

Lagre

Director KWAKU AGYEI-GYAMFI

.

Director STEPHEN SEKYERE-ABANKWA

STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RELATION TO THE DIRECTORS' REPORT AND THE CONSOLIDATED FINANCIAL STATEMENTS

The Companies Act, 1963, (Act 179) requires the Directors to prepare financial statements for each financial year, which give a true and fair view of the state of affairs of the Bank and its subsidiaries and of their profit or loss for the year.

The Banks and Specialised Deposit-Taking Institutions Act, 2016 (Act 930) requires every bank to prepare annually as at 31st December of each year financial statements and returns in accordance with that Act.

In preparing these financial statements, the Directors are required to:

- Select accounting policies, which comply with the Companies Act 1963, (Act 179) and the Banks and Specialised Deposit-Taking Institutions Act, 2016 (Act 930), Securities Industry Act, 2016 (Act 929) and in accordance with International Financial Reporting Standards and to apply them consistently.
- b. Make judgements and estimates that are reasonable and prudent.
- c. Ensure applicable accounting standards have been followed and any material departures disclosed.
- d. Ensure the financial statements are prepared on a going concern basis unless it is inappropriate to presume that the Bank will continue in business.

The Directors are responsible for the preparation of the financial statements in accordance with International Financial Reporting Standards and ensuring that the Bank and its subsidiaries keep accounting records which disclose with reasonable accuracy the financial position of the Bank and its subsidiaries and which enable them to ensure that the financial statements comply with the Companies Act 1963, (Act 179), the Banks and Specialised Deposit-Taking Institutions Act, 2016 (Act 930), the Securities Industry Act, 2016 (Act 929) and the Anti-Money Laundering Act, 2008 (Act 749) as amended by the Anti-Money Laundering (Amendment) Act, 2014 (Act 874). They are also responsible for safeguarding the assets of the Bank and its subsidiaries and hence taking steps for the prevention and detection of fraud and other irregularities, as well as designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatements.

The above statement, which should be read in conjunction with the report of the auditors, is made with the view to distinguishing for shareholders the respective responsibilities of the Directors and the auditors in relation to these financial statements.

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF PRUDENTIAL BANK LIMITED

Report on the Audit of the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of Prudential Bank Limited and its subsidiaries (the Group), which comprise the consolidated statement of financial position as at 31st December 2018, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of cash flows, and the consolidated statement of changes in equity for the year ended on that date and notes to the financial statements including a summary of significant accounting policies and other explanatory notes.

Opinion

In our opinion, the accompanying consolidated financial statements show a true and fair view of the consolidated financial position of the Group as at 31st December 2018, and of its consolidated financial performance and consolidated cash flows for the year then ended in accordance with the Companies Act, 1963 (Act 179), the Banks and Specialised Deposit-Taking Institutions Act, 2016 (Act 930), the Anti-Money Laundering Act, 2008 (Act 749) as amended by the Anti-money Laundering Act, 2014 (Act 874), the Securities Industry Act, 2016 (Act 929) and the International Financial Reporting Standards.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Provision for Loan Impairment Loss

Prudential Bank Limited assesses its loans and advances for impairment using the Expected Credit Loss Method in compliance with IFRS 9 Financial Instruments. In using this method, the bank applies significant judgements and assumptions in determining the amount of impairment loss that is expected to occur. The key assumptions which were used in the calculation of the expected credit losses for 2018 included the use of probabilities of default, loan classification and loss given defaults.

We responded to the risk of material misstatement of the impairment loss provision by evaluating the effectiveness of the Bank's IFRS 9 Impairment Model used in calculating the expected credit loss. We also reviewed the reasonability of the key assumptions used in the computation. Our review of the assumptions resulted in additional IFRS impairment provision and recommended same for adjustment by the Bank

Responsibilities of Management and Directors for the Consolidated Financial Statements

As described on Page 28, the Directors are responsible for the preparation and fair presentation of the consolidated financial statements in accordance with International Financial Reporting Standards (IFRSs), the Companies Act, 1963, (Act 179), the Banks and Specialised Deposit-Taking Institutions Act, 2016 (Act 930), the Securities Industry Act, 2016 (Act 929), and for such internal controls as the Directors determine are necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the Directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so. The Directors are responsible for overseeing the Group's financial reporting process.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Directors.

- Conclude on the appropriateness of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in the auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Other Matters

The financial statements of Prudential Bank Limited for the year ended 31st December 2017 were audited by another auditor who expressed an unmodified opinion on those financial statements on 14th March 2018.

Report on Other Legal and Regulatory Requirements

The Companies Act, 1963 (Act 179) requires that in carrying out our audit we report on the following:

We confirm that:

- i. We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
- ii. In our opinion proper books of account have been kept by the Bank and its subsidiaries, so far as appears from our examination of those books, and
- iii. The consolidated statement of financial position, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of cash flows and the consolidated statement of changes in equity of the Bank and its subsidiaries are in agreement with the books of account.

The Banks and Specialised Deposit-Taking Institutions Act, 2016 (Act 930) requires that we state certain matters in our report. We hereby certify that:

- i. The financial statements give a true and fair view of the state of affairs as at 31st December 2018 of the Bank and its subsidiaries and the results for the year ended on that date.
- ii. We obtained all the information and explanation required for the efficient performance of our audit.
- iii. The transactions of the Bank and its subsidiaries are within their powers; and
- iv. The Bank has generally complied with the provisions of the Banks and Specialised Deposit-Taking Institutions Act, 2016 (Act 930); the Anti-Money Laundering Act, 2008 (Act 749) as amended by the Anti-Money Laundering (Amendment) Act, 2014 (Act 874) and the Anti-Terrorism Act, 2008 (Act 762).

The engagement partner on the audit resulting in this independent auditor's report is: **Samuel Wilfred Yaw Inkoom** (Practising Certificate Number: ICAG/P/1118)

Particulars of the Auditor:

Monicas & Az

Signature: . Name:

Morrison & Associates Chartered Accountants

Licence Number: ICAG/F/2019/097 Address: 2nd Floor Trinity House, Ring Road East P.O. Box CT 2890 Cantonments - Accra, Ghana

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

| | | 20 |)18 | 2017 | | |
|--|-------|-----------------|------------------|-----------------|------------------|--|
| | Note | Bank GH¢'000 | Group GH¢'000 | Bank GH¢'000 | Group GH¢'000 | |
| Statement of profit or loss for the year ended 31st December | | | | | | |
| Interest income | 7.1 | 317,694 | 317,381 | 311,794 | 311,794 | |
| Interest expense | 7.2 | (169,737) | (169,703) | (157,962) | (157,958) | |
| Net interest income | | 147,957 | 147,677 | 153,832 | 153,836 | |
| Fee and commission income | 8.1 | 49,632 | 49,632 | 36,802 | 36,802 | |
| Fee and commission expense | 8.2 | (1,864) | (1,863) | (1,325) | (1,325) | |
| Net fee and commission income | | 47,768 | 47,769 | 35,477 | 35,477 | |
| Net trading income | 9 | 27,514 | 27,518 | 16,904 | 16,904 | |
| Other operating income | 10 | 2,144 | 3,448 | 317 | 2,371 | |
| | | 29,658 | 30,966 | 17,221 | 19,275 | |
| Total operating income | | 225,383 | 226,412 | 206,530 | 208,588 | |
| Net impairment loss on financial assets | 16.3 | (28,475) | (28,475) | (67,144) | (67,144) | |
| Personnel expenses | 11 | (94,660) | (95,263) | (73,371) | (73,814) | |
| Depreciation and amortisation | 18,19 | (15,467) | (15,506) | (14,183) | (14,209) | |
| Other expenses | 12 | (69,056) | (69,339) | (71,916) | (72,118) | |
| | | (207,658) | (208,583) | (226,614) | (227,285) | |
| Profit/(loss) before income tax | | 17,725 | 17,829 | (20,084) | (18,697) | |
| Income tax expense | 13 | (6,134) | (6,134) | (6,732) | (7,103) | |
| Profit/(loss) for the year | | 11,591 | 11,695 | (26,816) | (25,800) | |
| Other comprehensive income Items that will not be reclassified to profit or loss in subsequent periods Revaluation of property, plant & equipment (net of tax) | | 35,926 | 35,926_ | | | |
| Total other comprehensive income (net of tax) | | 35,926 | 35,926 | | | |
| Total comprehensive income for the year | | 47,517 | 47,621 | (26,816) | (25,800) | |

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

| | | 2018 | | 2017 | |
|--|------|-----------------|------------------|-----------------|------------------|
| | Note | Bank GH¢'000 | Group GH¢'000 | Bank GH¢'000 | Group GH¢'000 |
| ASSETS | | | | | |
| Cash and cash equivalents | 14 | 547,431 | 547,431 | 859,320 | 859,320 |
| Investment securities | 15 | 450,562 | 450,562 | 171,359 | 171,359 |
| Loans and advances to customers | 16 | 1,110,957 | 1,096,694 | 925,815 | 925,815 |
| Equity investments | 17 | 1,766 | 6,132 | 1,766 | 5,252 |
| Current tax asset | 13 | 12,771 | 12,949 | 7,243 | 7,231 |
| Intangible assets | 19 | 6,136 | 6,186 | 2,931 | 2,988 |
| Property, plant & equipment | 18 | 214,994 | 215,024 | 173,792 | 173,756 |
| Other assets | 21 | 42,877 | 55,892 | 42,609 | 42,531 |
| Total assets | | 2,387,495 | 2,390,870 | 2,184,835 | 2,188,252 |
| LIABILITIES | | | | | |
| Deposits from banks & other financial insitutions | 22 | 2,907 | 2,907 | 5,797 | 5,797 |
| Deposits from customers | 23 | 1,744,465 | 1,741,913 | 1,465,665 | 1,461,665 |
| Borrowings | 24.2 | 162,797 | 162,797 | 403,524 | 403,524 |
| Deferred tax liabilities | 20 | 14,238 | 14,237 | 2,493 | 2,506 |
| Other liabilities | 24.1 | 112,230 | 114,804 | 66,566 | 70,734 |
| Total Liabilities | | 2,036,638 | 2,036,658 | 1,944,045 | 1,944,226 |
| EQUITY | | | | | |
| Stated capital* | 25.1 | 127,666 | 127,666 | 127,666 | 127,666 |
| Deposit for shares* | 25.5 | 24,000 | 24,000 | 9,618 | 9,618 |
| Retained earnings | | (23,852) | (20,497) | (31,790) | (28,554) |
| Statutory reserve | | 42,540 | 42,540 | 36,744 | 36,744 |
| Credit risk reserve | | 59,590 | 59,590 | 13,564 | 13,564 |
| Revaluation reserve | | 120,914 | 120,914 | 84,988 | 84,988 |
| Total equity attributable to equity | | 250 057 | 254 0100 | 040 700 | 044.000 |
| holders of the Bank | | 350,857 | 354,2123 | 240,790 | 244,026 |
| TOTAL LIABILITIES AND EQUITY | | 2,387,495 | 2,390,870 | 2,184,835 | 2,188,252 |

*Note: The Bank has by the end of 31st December 2018 secured a firm commitment from Ghana Amalgamated Trust Plc (GAT) for equity injection of GH¢250 million to meet the new minimum capital of GH¢400 million as directed by Bank of Ghana.

BY ORDER OF THE BOARD

A ACCRA

DIRECTORS

13TH MARCH

CONSOLIDATED STATEMENT OF CASH FLOWS

| | | 20 | 018 | 20 | 2017 | | |
|---|----------|----------------------|----------------------|-----------------------|-----------------------|--|--|
| | Note | Bank GH¢'000 | Group GH¢'000 | Bank GH¢'000 | Group GH¢'000 | | |
| Cash flows from operating activities | | | | | | | |
| Profit/(loss) before tax | | 17,725 | 17,829 | (20,084) | (18,697) | | |
| Adjustments for: Depreciation and amortisation | 18,19 | 15,467 | 15,506 | 14,183 | 14,209 | | |
| Impairment on financial assets | 16.3 | 28,475 | 28,475 | 67,144 | 67,144 | | |
| Impairment on contingencies Bad debt written off | | (1,233) (36,877) | (1,233) (36,877) | _ | _ | | |
| Surplus on merger (Profit)/loss on disposal of property, | 10 | - | _ | 4,665 | 116 | | |
| plant & equipment Change in equity investments | 18 17 | (1,854) | (1,854) (880) | 142 5.600 | 142 (5,020) | | |
| Change in loans and advances to customers | 16 | (128,394) | (114,131) | (79,487) | (79,487) | | |
| Change in other assets Change in deposits from banks & other | 21 22 | (268) (2,890) | (13,360) (2,890) | (31,843) 2,896 | (31,505) 2,896 | | |
| financial institutions | | | | · | | | |
| Change in deposits from customers Change in borrowings | 23 24 | 278,800 (240,727) | 280,248 (240,727) | 141,353 286,251 | 136,110 286,251 | | |
| Change in other liabilities | 24 | 46,896 | 45,282 | 35,509 | 39,488 | | |
| Tax refund received Income tax paid | 13 13 | 6,291 (18,183) | 6,291 (18,373) | (2,552) | (2,906) | | |
| Net cash used in operating activities | | (36,771) | (36,693) | 423,777 | 408,741 | | |
| Cash flows from investing activities | | | | | | | |
| Purchase of investment securities Purchase of property, plant & equipment Proceeds from the sale of property, | 15 18 | (279,380) (7,047) | (279,380) (7,066) | (165,399) (36,731) | (164,934) (27,314) | | |
| plant & equipment Purchase of intangible assets | 18 19 | 3,170 (6,243) | 3,170 (6,302) | 1 (420) | 1 (420) | | |
| Net cash used in investing activities | | (289,500) | (289,578) | (202,549) | (192,667) | | |
| Cash flows from financing activities | | | | | | | |
| Proceeds from rights issue | 25.1 | _ | _ | 45,213 | 45,213 | | |
| Deposit for shares Payment to debt security holders | 25.5 | 24,000 (9,618) | 24,000 (9,618) | 9,618 | 9,618 | | |
| Net cash from financing activities | | 14,382 | 14,382 | 54,831 | 54,831 | | |
| Ū. | | | | | | | |
| Net increase/(decrease) in cash and cash equivalents | | (311,889) | (311,889) | 276,059 | 270,905 | | |
| Cash and cash equivalents at 1st January | | 859,320 | 859,320 | 583,261 | 588,415 | | |
| Cash and cash equivalents at 31st Decem | ber | 547,431 | 547,431 | 859,320 | 859,320 | | |
| Composition of cash and cash equivalents | S | | | | | | |
| Cash in hand | | 70,393 | 70,393 | 48,991 | 52,739 | | |
| Balances with Bank of Ghana Balances with foreign banks | | 311,290 109,546 | 311,290 109,546 | 170,360 34,351 | 170,360 34,351 | | |
| Items in the course of collection | | 10,457 | 10,457 | 16,387 | 12,639 | | |
| Money at short notice Government securities | | 5,249 6,245 | 5,249 6,245 | 322,170 224,248 | 322,170 224,248 | | |
| Foreign time deposits | | 34,250 | 34,250 | 42,813 | 42,813 | | |
| | | 547,431 | 547,431 | 859,320 | 859,320 | | |



CONSOLIDATED STATEMENT OF CHANGES IN EQUITY – BANK

| | Stated Capital | Deposit for Shares | Retained Earnings | Statutory Reserve | Credit Risk Reserve | Revaluation Reserve | Total Equity |
|--|-------------------|-----------------------|----------------------|----------------------|-------------------------|------------------------|-----------------|
| | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 |
| | | | | | | | |
| Balance at 1st January 2018 | 127,666 | 9,618 | (31,790) | 36,744 | 13,564 | 84,988 | 240,790 |
| IFRS 9 transition adjustment | - | - | 48,168 | - | - | - | 48,168 |
| (Transfer to credit risk reserve due to IFRS 9 | | | (48,168) | | 48,168 | | |
| Restated balance as at 1st January 2018 | 127,666 | 9,618 | (31,790) | 36,744 | 61,732 | 84,988 | 288,958 |
| Total comprehensive income | | | | | | | |
| Profit/(loss) for the year | - | - | 11,591 | - | - | - | 11,591 |
| Other comprehensive income (net of tax) | | | | | | | |
| Revaluation surplus | | | | | | 35,926 | 35,926 |
| Total comprehensive income for the year | | _ | 11,591 | | _ | 35,926 | 47,517 |
| Transactions with owners recorded directly in equity | | | | | | | |
| Rights issue | - | 24,000 | - | - | - | - | 24,000 |
| Refund of deposit for shares | - | (9,618) | - | - | - | - | (9,618) |
| Transfer to statutory reserve | - | _ | (5,796) | 5,796 | - | - | - |
| Transfer to credit risk reserve | | | 2,142 | | (2,142) | | |
| Total transactions with owners | | 14,382 | (3,654) | 5,796 | (2,142) | | 14,382 |
| Balance at 31st December 2018 | 127,666 | 24,000 | (23,852) | 42,540 | 59,590 | 120,914 | 350,857 |
| Comparative figures – 2017 | | | | | | | |
| Balance at 1st January 2017 | 62,453 | | 23,925 | 36,744 | | 29,559 | 152,681 |
| Total comprehensive income, | | | | | | | |
| Profit/(loss) for the year | - | _ | (26,816) | - | - | - | (26,816) |
| Other comprehensive income (net of tax) | | | | | | | |
| Total comprehensive income for the year | | | (26,816) | | | | (26,816) |
| Transactions with owners recorded directly in equity | | | | | | | |
| Contributions and distributions | | | | | | | |
| Transfer to stated capital | 20,000 | - | (20,000) | - | - | - | - |
| Rights issue | 45,213 | - | - | - | - | - | 45,213 |
| Deposit for shares | - | 9,618 | - | - | _ | - | 9,618 |
| Transfer to statutory reserve | - | _ | (12 564) | - | 10 564 | - | - |
| Transfer to credit risk reserve Total Contributions and distributions | 65,213 | 9,618 | (13,564) (33,564) | | <u>13,564</u> 13,564 | | 54,831 |
| | | | (00,004) | | | | |
| Merger of PBL Properties Limited with Bank | | | | | | | |
| Accumulated profits in respect of PBL Properties Ltd | _ | _ | 4,665 | _ | - | - | 4,665 |
| Revaluation reserve of PBL Properties at 1st August 2017 | _ | _ | | _ | _ | 55,429 | 55,429 |
| Total changes in respect of merger | | | 4,665 | | | 55,429 | 60,094 |
| Total transactions with owners | 65,213 | 9,618 | (28,899) | _ | 13,564 | 55,429 | 114,925 |
| Balance at 31st December 2017 | 127,666 | 9,618 | (31,790) | 36,744 | 13,564 | 84,988 | 240,790 |

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY – GROUP

| | Stated Capital GH¢'000 | Deposit for Shares GH¢'000 | Retained Earnings GH¢'000 | Statutory Reserve GH¢'000 | Credit Risk Reserve GH¢'000 | Revaluation Reserve GH¢'000 | Total Equity GH¢'000 |
|---|------------------------------|----------------------------------|---------------------------------|---------------------------------|-----------------------------------|-----------------------------------|----------------------------|
| Balance at 1st January 2018 | 127,666 | 9,618 | (28,554) | 36,744 | 13,564 | 84,988 | 244,026 |
| Prior – Year adjustment on tax | - | _ | 15 | - | - | _ | 15 |
| IFRS 9 transition adjustment | - | _ | 48,168 | - | - | _ | 48,168 |
| (Transfer to credit risk reserve due to IFRS 9 | - | - | (48,168) | _ | 48,168 | - | - |
| Restated balance as at 1st January 2018 | 127,666 | 9,618 | (28,539) | 36,744 | 61,732 | 84,988 | 292,209 |
| Total comprehensive income | | | | | | | |
| Profit/(loss) for the year | - | _ | 11,695 | - | - | _ | 11,695 |
| Other comprehensive income (net of tax) | | | | | | | |
| Revaluation surplus | - | _ | - | - | _ | 35,926 | 35,926 |
| Total comprehensive income for the year | _ | _ | 11,695 | _ | | 35,926 | 47,621 |
| Transactions with owners recorded directly in equity | | | | | | | |
| Rights issue | _ | 24,000 | - | _ | _ | - | 24,000 |
| Refund of deposit for shares | - | (9,618) | - | - | _ | _ | (9,618) |
| Transfer to statutory reserve | - | _ | (5,796) | 5,796 | _ | _ | - |
| Transfer to credit risk reserve | - | - | 2,142 | - | (2,142) | - | - |
| Total transactions with owners | | 14,382 | (3,654) | 5,796 | (2,142) | | 14,382 |
| Balance at 31st December 2018 | 127,666 | 24,000 | (20,497) | 42,540 | 59,590 | 120,914 | 354,212 |
| Comparative figures – 2017 | | | | | | | |
| Balance at 1st January 2017 | 62,453 | | 30,694 | 36,744 | | 84,988 | 214,879 |
| Total comprehensive income, | | | | | | | |
| Profit/(loss) for the year | - | - | (25,800) | - | - | - | (25,800) |
| Other comprehensive income (net of tax) | _ | _ | _ | _ | - | - | _ |
| Total comprehensive income for the year | | | (25,800) | | | | (25,800) |
| Transactions with owners recorded directly in equity | | | | | | | |
| Contributions and distributions | | | | | | | |
| Transfer to stated capital | 20,000 | - | (20,000) | - | _ | - | - |
| Rights issue | 45,213 | - | - | - | - | - | 45,213 |
| Deposit for shares | - | 9,618 | - | - | - | - | 9,618 |
| Transfer to statutory reserve | - | - | _ | - | _ | - | - |
| Transfer to credit risk reserve | | | (13,564) | | 13,564 | | |
| Total Contributions and distributions | 65,213 | 9,618 | (33,564) | | 13,564 | | 54,831 |
| Merger of PBL Properties Limited with Bank | | | | | | | |
| Accumulated profits in respect of PBL Properties Ltd | _ | _ | 116 | - | - | _ | 116 |
| Total changes in respect of merger | | | 116 | | | | 116 |
| Total transactions with owners | 65 212 | | | | 13 564 | | |
| | 65,213 | 9,618 | (33,448) | | 13,564 | | 54,947 |
| Balance at 31st December 2017 | 127,666 | 9,618 | (28,554) | 36,744 | 13,564 | 84,988 | 244,026 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST DECEMBER 2018

1. **REPORTING ENTITY**

The "Bank" is a company domiciled in Ghana. The address of the Bank's registered office is No. 8, John Harmond Street, Ring Road Central, Accra. The consolidated financial statements of the Group as at the year ended 31st December 2018 comprise the Bank and its subsidiaries (together referred to as the "Group"). The Group primarily is involved in corporate, retail and investment banking.

2. BASIS OF PREPARATION

2.1 Statement of Compliance

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs) as issued by the International Accounting Standards Board (IASB) and adopted by the Institute of Chartered Accountants, Ghana (ICAG) and in the *Guide for Financial Publications for Banks & BOG Licensed Financial Institutions*. These consolidated financial statements were approved by the Board of Directors on 13th March 2019.

2.2 Basis of Measurement

The consolidated financial statements have been prepared on the historical cost basis except for the following:

- i. Financial instruments at fair value through profit or loss are measured at fair value.
- ii. Financial instruments at fair value through other comprehensive income are measured at fair value.
- iii. Investment property is measured at fair value.
- iv. Property, plant & equipment are re-valued to reflect the fair value option.

2.3 Functional and Presentation Currency

The financial statements are presented in Ghana Cedi (GH¢), which is the functional and presentation currency of the Group.

2.4 Use of Estimates and Judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an

ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected. Minor discrepancies between some of the sums of constituent figures and the totals shown are due to rounding off of figures.

3. SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted by the Bank and its subsidiaries and which have been applied consistently in preparing these consolidated financial statements are stated below:

3.1 Consolidation

3.1.1 Subsidiaries

Subsidiaries are entities controlled by the Bank. Control exists when the Bank has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities, and if the entity is exposed or has rights to the variable returns from its involvement with the investee and has the ability to use its power over the investee to affect the amount of the investees returns. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

3.1.2 Transactions Eliminated on Consolidation

Intra-group balances and transactions, and any unrealised income and expenses (except for foreign currency transaction gains and losses) arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

3.2 Foreign Currency Transactions

Transactions in foreign currencies are translated at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated at the exchange rate at that date (closing rate). The foreign currency gain or loss on monetary items is the difference between amortised cost at the beginning of the period, adjusted for effective interest and payments during the period, and the amortised cost in foreign currency translated at the exchange rate at the period.

Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated at the exchange rate at the date that the fair value was determined. Foreign currency differences arising on retranslation are recognised in profit or loss, except for differences arising on the retranslation of available-for-sale equity instruments which are recognised in Other Comprehensive Income (OCI).

3.3 Interest

Interest revenue is generally recognised when future economic benefits of the underlying assets will flow to the organisation and it can be reliably measured. It is income derived

from use of an entity's assets and hence the interest is mostly dependent on the underlying agreement. Interest income and expense are, however, generally recognised in profit or loss on straight-line basis using the effective interest method. The Effective Interest Rate (EIR) is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or financial liability (or, where appropriate, a shorter period) to the net carrying amount of the financial asset or financial liability.

The calculation of the EIR includes all fees and points paid or received, transaction costs, and discounts or premiums that are an integral part of the EIR. Transaction costs are incremental costs that are directly attributable to the acquisition, issue or disposal of a financial asset or financial liability.

Interest income and expense presented in the statement of profit or loss include:

- i. Interest on financial assets and financial liabilities at amortised cost on an effective interest rate basis.
- ii. Interest on securities is computed on effective interest rate basis.

Interest income and expense on all trading assets and liabilities are considered to be incidental to the Group's trading operations and are presented together with all other changes in the fair value of trading assets and liabilities in net trading income.

3.4 Fees and Commission

Fees and commission income and expenses that are integral to the effective interest rate on a financial asset or financial liability are included in the measurement of the effective interest rate.

Other fees and commission income, including account servicing fees, investment management fees, placement fees and syndication fees, are recognised as the related services are performed. When a loan commitment is not expected to result in the drawdown of a loan, loan commitment fees are recognised on a straight-line basis over the commitment period.

Other fees and commission expense relates mainly to transaction and service fees, which are expensed as the services are received.

3.5 Net Trading Income

Net trading income comprises gains less losses related to trading assets and liabilities, and includes all realised and unrealised fair value changes, interest, dividends and foreign exchange differences.

3.6 Income Tax Expense

Income tax expense comprises current and deferred tax. Income tax expense is recognised in profit or loss/other comprehensive income except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the consolidated statement of financial position date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for the following temporary differences: the initial recognition of goodwill, the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit, and differences relating to investments in subsidiaries to the extent that they probably will not reverse in the foreseeable future.

Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Additional income taxes that arise from the distribution of dividends are recognised at the same time as the liability to pay the related dividend is recognised.

3.7 Adoption of IFRS 9 Financial Instruments

The Group has adopted IFRS 9 *Financial Instruments* with effect from 1st January 2018. The final version of this standard was issued in July 2014 by the International Accounting Standards Board (IASB) to replace IAS 39 *Financial Instruments: Recognition and Measurement*. A key difference between IAS 39 and IFRS 9 is the measurement of impairment losses which has changed from the incurred loss model under IAS 39 to expected credit loss model under IFRS 9.

3.8 Financial Assets and Liabilities

3.8.1 Recognition

The Group initially recognises loans and advances, deposits and debt securities issued on the date that they are originated. All other financial assets and financial liabilities (including financial assets and liabilities designated at fair value through profit or loss) are initially recognised on the trade date at which the Group becomes a party to the contractual provisions of the instrument.

3.8.2 De-recognition

The Group derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Group is recognised as a separate asset or liability.

The Group derecognises a financial liability when its contractual obligations are discharged or cancelled or expire.

3.8.3 Offsetting

Financial assets and liabilities are set off and the net amount presented in the financial position when, and only when, the Group currently has a legally enforceable right to set off the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted by the accounting standards, or for gains and losses arising from a group of similar transactions such as in the Group's trading activity.

3.8.4 Classification and Measurement

The Group classifies its financial assets based on the business model within which they are managed and their contractual cash flow characteristics. These factors determine whether the financial assets are measured at amortised cost, fair value through profit or loss (FVTPL) or fair value through other comprehensive income (FVOCI).

Financial assets whose contractual terms give rise on specified dates to collect cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding are initially measured at fair value and subsequently measured at amortised cost. A greater portion of the Bank's financial assets (loans and advances and debt securities) and financial liabilities (deposits from customers and borrowings) fall into this classification.

3.8.5 Amortised Cost Measurement

The amortised cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between the initial amount recognised and the maturity amount, minus any reduction for impairment.

3.8.6 Fair Value Measurement

The determination of fair values of financial assets and financial liabilities is based on quoted market prices or dealer price quotations for financial instruments traded in active markets. For all other financial instruments, fair value is determined by using valuation techniques. Valuation techniques include net present value techniques, the discounted cash flow method, comparison to similar instruments for which market observable prices exist, and valuation models. The fair value produced by a model or other valuation technique is adjusted to allow for a number of factors as appropriate, because valuation techniques cannot appropriately reflect all factors market participants take into account

when entering into a transaction. Valuation adjustments are recorded to allow for model risks, bid-ask spreads, liquidity risks, as well as other factors. Management believes that these valuation adjustments are necessary and appropriate to fairly state financial instruments carried at fair value on the statement of financial position.

3.8.7 Designation of Fair Value through Profit or Loss

The Group has designated financial assets and liabilities at fair value through profit or loss when either:

- i. The assets or liabilities are managed, evaluated and reported internally on a fair value basis;
- ii. The designation eliminates or significantly reduces an accounting mismatch which would otherwise arise.

Note 6 sets out the amount of each class of financial asset or liability that has been designated at fair value through profit or loss. A description of the basis for each designation is set out in the note for the relevant asset or liability class.

3.8.8 Identification and Measurement of Impairment

At each reporting date, the Group determines whether there is significant increase in credit risk since initial recognition of the financial asset or no significant increase in credit risk since initial recognition. In assessing whether a significant increase in credit risk has occurred, the Group applies a multifactor approach using quantitative measures (e.g. changes in probability of default or credit score since origination), and qualitative factors such as macro-economic developments and changes in specific business environments. There is a rebuttable presumption that all financial assets that are 30 days past due are considered to have experienced a significant increase in credit risk.

A financial asset will only be considered credit impaired if there is objective evidence of impairment, including financial assets that are defaulted or 90 days past due. Loans are considered defaulted where the borrower is in breach of contract, is bankrupt, or experiences other significant financial difficulties which are expected to have a detrimental impact on their ability to pay interest or principal on the loan.

Where there is significant increase in credit risk since initial recognition, the Group measures the loss allowance for a financial instrument at an amount equal to lifetime expected credit losses. In the case of no significant increase in credit risk, the Group measures the loss allowance for a financial instrument at an amount equal to 12-month expected credit losses.

The Group considers evidence of impairment at both an individual and collective level. All individually significant financial assets are assessed for specific impairment. All significant assets found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Assets that are not individually significant are then collectively assessed for impairment by grouping together financial assets (carried at amortised cost) with similar risk characteristics. In assessing collective impairment, the Group uses statistical modelling of historical trends of the probability of default, timing of recoveries and the amount of loss incurred, adjusted for management's judgement as to whether current economic and credit conditions are such that the actual losses are likely to be greater or less than suggested by historical modelling. Default rates, loss rates and the expected timing of future recoveries are regularly benchmarked against actual outcomes to ensure that they remain appropriate.

Impairment losses on assets carried at amortised cost are measured as the difference between the carrying amount of the financial assets and the present value of estimated cash flows discounted at the assets' original effective interest rate. Losses are recognised in profit or loss and reflected in an allowance account against loans and advances. Interest on the impaired asset continues to be recognised on the unimpaired portion through the unwinding of the discount.

When a subsequent event causes the amount of impairment loss to decrease, the impairment loss is reversed through profit or loss.

The Group's Expected Credit Loss Model

The Group follows a three-stage approach to impairment for its financial assets.

- i. Stage 1: When a significant increase in credit risk since initial recognition has not occurred, a 12-month expected credit loss (ECL) is recognised for all Stage 1 financial assets. Stage 1 financial assets are considered performing.
- ii. Stage 2: When a significant increase in credit risk since initial recognition has occurred, a lifetime ECL is recognised. Stage 2 financial assets are underperforming but not yet defaulted.
- iii. Stage 3: There is significant increase in credit risk reflecting 90 days past due and considered credit impaired at the reporting date.

The Group's expected credit loss (ECL) model uses three key input parameters for the calculation of the expected credit losses. These are:

- probability of default (PD),
- exposure at default (EAD), and
- loss given default (LGD).

The probability of default (PD) is the estimate of the likelihood of default over a given time horizon. Key drivers include customer characteristics which are adjusted with forward-looking macroeconomic scenarios which are likely to impact the risk of default.

In estimating our PDs, a historical default analysis was carried out over a six-year period.

Exposure at default (EAD) represents the expected balance at default after taking into account any projected repayment of principal and interest together with any expected draw downs of committed facilities until the default event occurs. The EAD will be discounted back to the reporting date using the effective interest rate (EIR) determined

at initial recognition. Discounting is calculated over a 12-month period for Stage 1 loans or over either the behavioural life or the remaining term life, whichever is shorter, for Stage 2 loans.

Loss given default (LGD) represents the expected losses on the EAD after taking into account cash recoveries, including the value of collateral discounted over the time it is expected to be realized. Expected cash recoveries are discounted at the original EIR of the loan, back to the default date.

3.8.9 Initial Application of IFRS 9 Disclosures – IFRS 9 Transition Adjustment

The Group has chosen not to restate comparatives on initial application of IFRS 9. Instead the classification and measurement and impairment requirements have been applied retrospectively by adjusting the opening retained earnings as at 1st January 2018.

3.9 Cash and Cash Equivalents

Cash and cash equivalents include notes and coins on hand, unrestricted balances held with central banks and highly liquid financial assets with original maturities of less than three months, which are subject to insignificant risk of changes in their fair value, and are used by the Group in the management of its short-term commitments.

Cash and cash equivalents are carried at amortised cost or fair values in the statement of financial position depending on the business model for managing the asset or the cash flow characteristics of the asset.

3.10 Trading Assets and Liabilities

Trading assets and liabilities are those assets and liabilities that the Group acquires or incurs principally for the purpose of selling or repurchasing in the near term, or holds as part of a portfolio that is managed together for short-term profit or position taking.

Trading assets and liabilities are initially recognised and subsequently measured at fair value in the statement of financial position with transaction costs taken directly to profit or loss. All changes in fair value are recognised as part of net trading income in profit or loss. Trading assets and liabilities are not reclassified subsequent to their initial recognition.

3.11 Loans and Advances

Loans and advances are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and that the Group does not intend to sell immediately or in the near term.

When the Group is the lessor in a lease agreement that transfers substantially all the risks and rewards incidental to ownership of an asset to the lessee, the financial asset is recognized within loans and advances.

When the Group purchases a financial asset under a commitment to sell the asset (or a substantially similar asset) at a fixed price on a future date ("reverse repo or stock borrowing"), the financial asset is accounted for as a loan, and the underlying asset is not recognised in the Group's financial statements.

Loans and advances are initially measured at fair value plus incremental direct transaction costs, and subsequently measured at their amortised cost using the effective interest method, except when the Group chooses to carry the loans and advances at fair value through profit or loss.

3.12 Investments

These are initially measured at fair value plus incremental direct transaction costs. They are subsequently accounted for depending on their classification as either fair value through profit or loss, or fair value through other comprehensive income.

3.12.1 Fair Value through Profit or Loss

The Group carries its investment securities at fair value, with fair value changes recognised immediately in profit or loss.

3.12.2 Fair Value through Other Comprehensive Income

The Group carries its investments (other than securities) at fair value through other comprehensive income, with fair value changes recognized immediately in other comprehensive income.

3.13 Property, Plant & Equipment

3.13.1 Recognition and Measurement

Items of property, plant & equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the asset to a working condition for its intended use, and the costs of dismantling and removing the items and restoring the site on which they are located. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment. When components of an item of property, plant or equipment have different useful lives, they are accounted for as separate items (major components) of property, plant or equipment.

3.13.2 Subsequent Costs

The cost of replacing part of an item of property, plant or equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group and its cost can be measured reliably. The costs of the day-to-day servicing of property, plant & equipment are recognised in profit or loss as incurred.

3.13.3 Revaluation Model

After recognition of an asset, an item of property, plant & equipment whose fair value can be measured reliably shall be carried at a revalued amount, being the fair value at the date of the revaluation less any subsequent accumulated depreciation and accumulated impairment losses. Revaluations are made with sufficient regularity to ensure that the carrying amount does not differ materially from that which would be determined using fair value at the end of the reporting period. The Group's policy is to revalue its properties, plants and equipment between three to five years depending on the economic conditions.

Revaluation model is used for only property and surpluses on such revaluations are restricted to tier-two capital with respect to capital adequacy ratio computation.

3.13.4 Depreciation

Depreciation is recognised in profit or loss on a straight-line basis over the estimated useful lives of each item of property, plant & equipment. Leased assets are depreciated over the shorter of the lease term and their useful lives. Land is not depreciated.

The estimated useful lives for the current and comparative periods are as follows:

| • | Computer hardware | 25.0% |
|---|------------------------|-------|
| • | Furniture and fittings | 20.0% |
| • | Motor vehicle | 20.0% |
| • | Office equipment | 12.5% |
| • | Plant & machinery | 12.5% |
| • | Branch development | 12.5% |
| • | Buildings | 3.0% |
| | | |

Depreciation methods, useful lives and residual values are reassessed at each reporting date.

3.14 Intangible Assets

An intangible asset is generally considered as an identifiable non-monetary asset without physical substance. It is recognised when future economic benefits will flow to the Group and it can be reliably measured. The useful life may be finite or indefinite depending on the nature and legal framework underpinning the transaction. Impairment assessment is made of all indefinite intangible assets at each reporting date and the appropriate adjustments made.

3.14.1 Software

Software acquired by the Group is stated at cost less accumulated amortisation and accumulated impairment losses.

Expenditure on internally developed software is recognised as an asset when the Group is able to demonstrate its intention and ability to complete the development and use the software in a manner that will generate future economic benefits, and can reliably measure the costs to complete the development. The capitalised costs of internally developed software include all costs directly attributable to developing the software, and are amortised over their useful life. Internally developed software is stated at capitalised cost less accumulated amortisation and impairment. Subsequent expenditure on software assets is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred. Amortisation is recognised in profit or loss on a straight-line basis over the estimated useful life of the software, from the date that it is available for use. The estimated useful life of software is four years.

3.15 Impairment of Non-Financial Assets

The carrying amounts of the Group's non-financial assets, other than investment property and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated. An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and groups. Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the units and then to reduce the carrying amount of the other assets in the unit (group of units) on a pro rata basis.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

An impairment loss in respect of goodwill is not reversed. In respect of other assets, impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

3.16 Provisions

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

A provision for restructuring is recognised when the Group has approved a detailed and formal restructuring plan, and the restructuring either has commenced or has been announced publicly. Future operating costs are not provided for.

A provision for onerous contracts is recognised when the expected benefits to be derived by the Group from a contract are lower than the unavoidable cost of meeting its obligations under the contract. The provision is measured at the present value of the lower of the expected cost of terminating the contract and the expected net cost of continuing with the contract. Before a provision is established, the Group recognises any impairment loss on the assets associated with that contract.

3.17 Employee Benefits

3.17.1 Short-term Benefits

Short-term employee benefits are amounts payable to employees that fall due wholly within 12 months after the end of the year in which the employee renders the related service.

The cost of short-term employee benefits is recognised as an expense in the year when the economic benefit is given, as an employment cost. Unpaid short-term employee benefits as at the end of the accounting year are recognised as an accrued expense and any short-term benefit paid in advance are recognised as prepayment to the extent that it will lead to a future cash refund or a reduction in future cash payment.

Wages and salaries payable to employees are recognised as an expense in profit or loss at gross amount. The Group's contribution to Tier 1, 2, and 3 of the National Pensions Scheme are also charged as expenses.

3.17.2 Social Security and National Insurance Trust (SSNIT)

Under a national defined benefit pension scheme, the Group contributes amounts equivalent to 13% of employees' basic salary to Social Security and National Insurance Trust (SSNIT) for employee pensions. The Group's obligation is limited to the relevant contributions, which are settled on due dates. The pension liabilities and obligations, however, rest with SSNIT.

3.17.3 Provident Fund

The Group has a Provident Fund Scheme for all permanent employees. Employees contribute 5% of their basic salary to the Fund with the Group also contributing amounts equivalent to 5% of the employee's basic salary. The Group's obligation under the Fund is limited to the relevant contribution which is invested at interest rates agreed by the Trustees of the Scheme and the Group.

3.18 Share Capital and Reserves

3.18.1 Perpetual Bonds/Irredeemable Preference Shares

The Group classifies capital instruments as financial liabilities or equity instruments in accordance with the substance of the contractual terms of the instrument. The Bank's perpetual bonds are not redeemable by holders, and bear an entitlement to distributions that is non-cumulative and at the discretion of the directors. Accordingly, they are presented as a component of issued capital within equity. Where the perpetual bonds or preference shares are irredeemable but cumulative in terms of dividend then the unpaid portion of the dividend is obligatory and is treated as a liability whilst the principal is classified as equity.

3.18.2 Share Issue Costs

Incremental costs directly attributable to the issue of an equity instrument are deducted from the initial measurement of the equity instruments.

3.19 Dividends

Dividends are recognised as a liability in the year in which they are declared.

3.20 Offsetting of Financial Assets and Liabilities

Financial assets and liabilities are offset and the net amount reported on the statement of financial position when there is a legally enforceable right of set-off and there is an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously.

3.21 Sale and Repurchase Agreements

Securities sold under sale and repurchase agreements (Repos) are retained in the financial statements with the counterparty liability included in amounts due to banking institutions. Securities purchased from the central bank (Bank of Ghana) under agreement to resell (reverse Repos), are disclosed as Treasury bills as they are held to maturity after which they are repurchased and are not negotiable or discounted during the tenure.

3.22 Acceptances, Letters of Credit, Financial Guarantees and Commitments

Acceptances, letters of credit, financial guarantees and commitments are considered contingent liabilities and are disclosed unless the possibility of an outflow of resources involving economic benefits is remote.

3.23 Borrowings (Liabilities to Banks and Customers)

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortised cost using the effective interest method. Any differences between proceeds (net of transaction costs) and the redemption value is recognised in the statement of profit or loss over the period of the borrowings. Borrowings and other forms of financial liabilities are de-recognised from the books only when they are extinguished, i.e., when the obligation specified in the contract is discharged, cancelled or expires.

3.24 Events after the Reporting Date

Events subsequent to the reporting date are reflected only to the extent that they relate directly to the financial statements and the effect is material.

3.25 New Standards and Interpretations

3.25.1 IFRS 9 Financial Instruments

Summary of the Requirements

IFRS 9 *Financial Instruments* published in July 2014 has replaced the existing guidance in IAS 39 *Financial Instruments*: *Recognition and Measurement*. IFRS 9 includes revised guidance on the classification and measurement of financial instruments, including a new expected credit loss model for calculating impairment on financial assets, and the new general hedge accounting requirements. It also carries forward the guidance on recognition and de-recognition of financial instruments from IAS 39.

IFRS 9 is effective for annual reporting periods on or after 1st January 2018 and has been adopted for these financial statements ending 31st December 2018.

Impact on the Consolidated Financial Statements

The adoption of IFRS 9 had a significant impact on the Group's consolidated financial statements for the year ended 31st December 2018. In particular, calculation of impairment of financial Instruments on an expected credit loss basis resulted in an increase in the overall level of impairment allowances.

The Group believes that impairment losses are likely to increase and become more volatile for assets in the scope of the IFRS 9 impairment model.

3.25.2 IFRS 15 Revenue from Contract with Customers

Summary of the Requirements

The International Accounting Standards Board (IASB) with other international accounting bodies initiated a joint project to clarify the principles for recognising revenue and to develop a common revenue standard for IFRS that would:

- Remove inconsistencies and weaknesses in previous revenue requirements;
- Provide a more robust framework for addressing revenue issues;
- Improve comparability of revenue recognition practices across entities, industries, jurisdictions and capital markets.

IFRS 15 is effective for annual reporting periods on or after 1st January 2018 and has been adopted for these financial statements ending 31st December 2018.

IFRS 15 has replaced the existing revenue recognition guidance, including IAS 18 Revenue, IAS 11 *Construction Contracts* and IFRIC 13 *Customer Loyalty Programmes*. However, interest and fee income integral to financial instruments and leases fall outside the scope of IFRS 15 and will continue to be regulated by the other applicable standards such as IFRS 9 *Financial Instruments* and IFRS 16 /.

Impact on the Consolidated Financial Statements

The Group does not foresee a significant impact on its financial statements since its main source of revenue is from financial instruments which are regulated by IFRS 9.

3.25.3 Other Standards

The following new or amended standards which became effective on 1st January 2018 have been adopted by the Group. Given the nature of treatments, these standards did not have any significant impact on the Group's financial statements:

- a. IFRIC 22 Foreign Currency Transactions and Advance Consideration
- b. Classification and Measurement of Share-based Payment Transactions (Amendments to IFRS 2 *Share-based Payment*.
- c. Transfers of Investment Property (Amendments to IAS 40 *Investment Property*).
- d. Annual Improvements to IFRSs 2015 2017 Cycle various standards.
- 3.25.4 Standards Issued but not yet Effective

As at the date of the issuance of the financial statements, the following standards and interpretations have been issued but not yet effective. Consequently, the Bank has not adopted them. The Bank intends to adopt them, where applicable, when they become effective.

a. IFRIC 23 Uncertainty over Income Tax Treatments

This was issued by the IFRS Interpretation Committee in June 2017 to clarify the accounting for uncertainties in income taxes. IFRIC 23 is effective for annual reporting periods beginning on or after 1st January 2019, with early adoption permitted.

The interpretation is to be applied to the determination of taxable profit (tax loss), tax base, unused tax losses, unused tax credits and tax rates when there is uncertainty over income tax treatments under IAS 12. An entity has to consider whether it is probable that the relevant tax authority will accept each tax treatment or group of tax treatments that it used or plans to use in its income tax filing.

Possible Impact on Consolidated Financial Statements

The impact of IFRIC 23 on tax accounting could be material to the Group since the interpretation provides specific guidance in several areas where previously IAS 12 was

silent. The Group will therefore assess its impact and prepare adequately towards it implementation from 1st January 2019.

b. IFRS 16 *Leases*

The IASB in January 2016 issued IFRS 16 *Leases* as the new standard for accounting for leases. This will replace IAS 17 *Leases* effective annual periods beginning on or after 1st January 2019. Early adoption is permitted provided the new revenue standard, IFRS 15, is applied on the same date.

The new standard does not significantly change the accounting for leases for lessors. However, it requires lessees to recognise most leases on their statement of financial position as lease liabilities, with the corresponding right-of-use assets. Lessees must apply a single model for all recognised leases, but will have the option not to recognise 'short-term' leases and leases of 'low-value' assets. Generally, the profit or loss recognition pattern for recognized leases will be similar to the current finance lease accounting methods, with interest and depreciation expense recognized separately in the statement of profit or loss. Lessees must adopt IFRS 16 using either a full retrospective or a modified retrospective approach.

Possible Impact on Consolidated Financial Statements

The impact on a lessee's financial reporting, asset financing, IT systems, processes and controls is not expected to be substantial. The Group does not anticipate a material impact on its operations because leasing (operating or finance) is currently not a usual asset financing option but will be adopted when it becomes operational and there is a transaction necessitating its use.

- c. Sale or Contribution of assets between an Investor and its Associate or Joint Venture (amendments to IFRS 10 and IAS 28).
- d. Other Standards issued but not yet effective

Other new or amended standards effective for periods on or after 1st January 2019 with earlier application permitted are:

- i. Long-term Interests in Associates and Joint Ventures (Amendments to IAS 28); and
- ii. Plan Amendment, Curtailment or Settlement (Amendments to IAS 19 Employee Benefits).

4. RISK MANAGEMENT

4.1 Introduction and Overview

Risk management is fundamental to the long term profitability and survival of the Group. The Group manages risk through a continuous process of identifying, measuring and controlling risks inherent in its operations.

4.1.1 Categories of Risk

Risk is inherent in every material business activity of the Group. The nature of the Group's operations exposes it to the following risks:

- Credit risk;
- Liquidity risk;
- Market risk;
- Operational risk;
- Compliance risk;
- Strategic risk; and
- Reputational risk.

To ensure that the Group takes only measured risks, the Group has integrated effective risk management in its daily business activities, processes and procedures.

4.2 Risk Management Framework

The Group has established a comprehensive risk management framework for managing the risks inherent in its operations at all times and levels throughout the Group. The risk management framework ensures the identification, measurement and control of the risks at all levels in the Group with a view to safeguarding its integrity, reputation and financial strength. The risk management framework also contains details of the Group's risk governance structure.

The Group maintains a risk governance structure geared towards strengthening risk identification, measurement, management and control whilst positioning the Group to manage the changing regulatory environment in an efficient and effective manner. The risk governance structure ensures oversight of and accountability for, the effective management of risks inherent in the Group's operations.

The Group uses the Three Lines of Defence Model for managing risks. The model ensures that risk management is performed at all levels of the Group's operations. This approach provides a clear allocation of responsibilities for the ownership and management of risks as follows:

4.2.1 First Line of Defence

In the first line of defence, heads of divisions, departments and branch managers are primarily responsible for managing risks inherent in their business units. These departments and branches continuously assess and evaluate risks associated with their day-to-day operations. The process ensures strict adherence to the Group's operational policies, procedures and controls.

4.2.2 Second Line of Defence

The second line of defence consists of dedicated risk management committees well structured to assist the first line of defence in the implementation of risk management procedures approved by the Board.

4.2.3 Third Line of Defence

The third line of defence consists of the Internal Control Division comprising Branch Inspection, Systems Audit and Internal Audit as well as the Compliance and Risk Management Departments. These departments provide an independent assessment and validation of the adequacy and effectiveness of the overall risk management function and governance structures of the Group and report independently to the Board.

The risk governance system of the Group is therefore multi-faceted, involving the Board of Directors and management level committees. At the highest level, the Board of Directors, supported by the Audit & Risk Management Sub-Committee of the Board determines the risk strategy, policy, limits and appetite for the Group. The Board regularly reviews the Group's risk exposure to enable it take appropriate risk related decisions.

The Risk Management Department assists management in the formulation of the overall policies including various risk management strategies and control. The Department also provides a review of the overall risk profile from time to time. The head of the Risk Management Department is responsible for coordinating the risk management issues emanating from the various committees, divisions and departments of the Group and is primarily responsible for ensuring that the Group's risk profile is consistent with its financial resources and the risk appetite defined by the Board.

4.3 Credit Risk

Credit risk refers to the risk that a borrower defaults in repaying a credit facility either in full or in part or that counterparty fails to meet its contractual obligation to financial instrument thereby resulting in financial loss to the Group.

The principal sources of credit risk inherent in the Group's operations arise from loans and advances to customers as well as off-balance sheet transactions such as guarantees, undertakings and letters of credit.

The Group manages credit risk through well structured systems and controls which ensure that relevant committees meet to take appropriate decisions on credit applications and reports in order to control credit risk at various stages of the credit delivery process. The Group pursues a prudent policy for granting credit facilities to customers.

The Group also applies the Know Your Customer (KYC) principle when granting credit facilities to customers. In other words, credit facilities are granted to businesses whose management, integrity and expertise are known and considered to be acceptable by the Group. In addition, the Group adequately assesses the financial performance of the businesses of borrowers before granting credit facilities to such businesses.

Credit facilities granted to customers, both corporate and retail, are closely monitored on a regular basis to uncover early warning signals of non-performance for the necessary remedial measures to be taken.

Early risk detection is a tenet of the Group's credit culture and is intended to ensure that greater attention is paid to credit exposures in order to effectively manage such exposures and maximize loan recovery.

The Group requires appropriate collateral to secure credit facilities granted to borrowers. Collateral is security in the form of an asset or third-party obligation that serves to mitigate the inherent risk of credit loss in an exposure, by either substituting the borrower default risk or improving recoveries in the event of a default. Collaterals held as security against credit risk consist mainly of mortgages over landed property as well as cash and Government securities. While collateral can be an alternative source of repayment, it does not mitigate or compensate for a borrower's questionable reputation.

The Group has adopted the following internal credit grading system in classifying its credit portfolio:

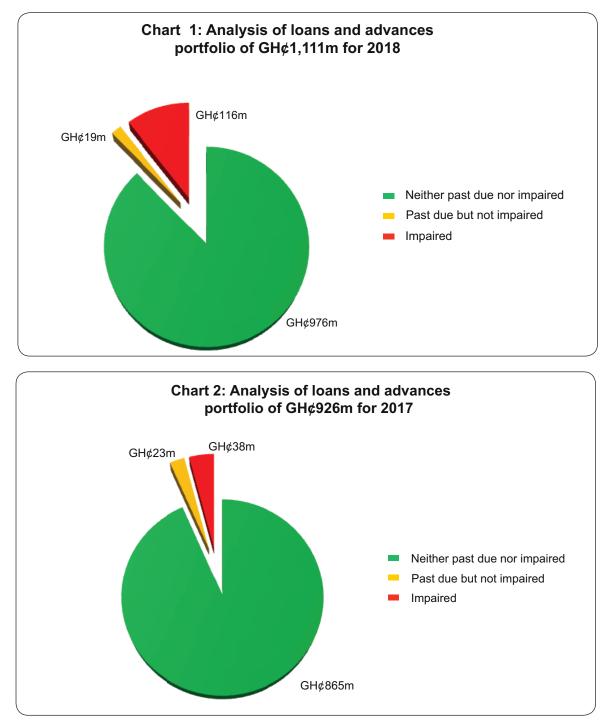
| Grade | Description | Days Overdue |
|-------|-------------|--------------------|
| 1 | Current | Less than 30 days |
| 2 | OLEM | 30 to 90 days |
| 3 | Substandard | 91 to180 days |
| 4 | Doubtful | 181 to 365 days |
| 5 | Loss | More than 365 days |

4.3.1 Exposure to Credit Risk

| | Loans and Advances to Customers | |
|--|------------------------------------|------------------|
| | 2018 GH¢'000 | 2017 GH¢'000 |
| Individually Impaired | GH¢ 000 | GH¢ 000 |
| Individually Impaired | F 4 7 4 0 | 40.004 |
| Grade 3 Grade 4 | 54,719 71,631 | 40,204 45,346 |
| Grade 5 | 79,441 | 102,934 |
| Gross Amount | 205,791 | 188,484 |
| Allowance for Impairment | (69,973) | (127,829) |
| Carrying Amount | 135,818 | 60,655 |
| Collectively Impaired | | |
| Grade 1 | 877,634 | 760,205 |
| Grade 2 | 118,347 | 124,688 |
| Gross amount | 995,981 | 884,893 |
| Allowance for Impairment | (20,842) | (19,734) |
| Carrying amount | 975,139 | 865,159 |
| Total Carrying Amount | 1,110,957 | 925,814 |
| Past due but not impaired comprises: | | |
| Grade 3 | 2,580 | _ |
| Grade 4 | _ | 16,130 |
| Grade 5 | 16,351 | 6,622 |
| Gross/Carrying amount | 18,931 | 22,752 |
| Past due comprises: | | |
| Grade 3 | 49,107 | 2,635 |
| Grade 4 | 66,826 | 11,641 |
| Grade 5 | | 23,627 |
| Carrying amount | 115,933 | 37,903 |
| Neither past due nor impaired comprises: | | |
| Grade 1 | 892,764 | 752,940 |
| Grade 2 | 83,329 | 112,219 |
| Carrying amount | 976,093 | 865,159 |
| Total Carrying Amount | 1,110,957 | 925,814 |



The loans and advances portfolio for years 2018 and 2017 are further analyzed in terms of quality as shown on charts 1 and 2.



4.3.2 Impaired Loans and Advances

Impaired loans and advances are loans and advances for which the Group has recognized that principal and/or interest are not collectible in accordance with the credit agreement.



4.3.3. Past due but not Impaired Loans

These are loans and advances where agreed scheduled payments are past due but the discounted cash flow of the value of the collateral is estimated to be more than the carrying amount of the facility.

4.3.4 Loans and Advances with Renegotiated Terms

These are loans and advances that have been restructured or rescheduled due to any one or a combination of the following:

- Time overrun during implementation of the business activity that is financed by the Group resulting in delay in starting up the business;
- Delay in delivery of goods and services ordered or imported by the borrower;
- Negative deviation of cash flow from the projected figures contained in the credit report due to the fact that reasonable time period is required to set up production and build up sales; and
- Inadequate cash flow generation due to seasonal slowdown in business activity.

Restructured loans and advances remain in their risk grade for a reasonable time until proven record of performance in accordance with the renegotiated terms.

4.3.5 Allowances for Impairment

The Group estimates the incurred losses in its loans/ advances portfolio as at the end of the year and provides an impairment allowance against it. The components of the impairment allowance are the specific impairments for individually assessed borrowers and collective impairments based on the loans/advances segments.

4.3.6 Write off Policy

The Group writes off loans and advances when the Bank's Credit Facilities Review Committee assesses a loan/advances or a portion thereof to be unrecoverable. All write offs are done in accordance with laid down policies and procedures, including approval from Bank of Ghana.

Set out below is an analysis of the gross and net (of allowances for impairment) amounts of individually impaired loans and advances by the risk grade.

| | Loans and Advances to Customers | | |
|-----------|------------------------------------|----------------|--|
| | Gross GH¢'000 | Net GH¢'000 | |
| 31-Dec-18 | | | |
| Grade 3 | 54,719 | 52,052 | |
| Grade 4 | 71,631 | 67,299 | |
| Grade 5 | 79,441 | 16,467 | |
| Total | 205,791 | 135,818 | |
| 31-Dec-17 | | | |
| Grade 3 | 40,204 | 2,635 | |
| Grade 4 | 45,346 | 27,771 | |
| Grade 5 | 102,934 | 30,249 | |
| Total | 188,484 | 60,655 | |

4.3.7 Collaterals for Credit Facilities

The Group holds collateral against loans and advances to customers in the form of mortgage interests over landed property, assignments over equipments and stocks, guarantees, and assignments over cash and near cash assets.

Fair values of collaterals are based on valuations of collaterals by a qualified valuer at the time of granting the credit facility. The collateral values are updated periodically to reflect the current condition and market value of the collateral.

The fair value of collateral and other securities held against loans and advances is shown below:

| | Loans and Advances to Customers | | |
|---|------------------------------------|-----------------|--|
| | 2018 GH¢'000 | 2017 GH¢'000 | |
| Against 'Individually impaired' Property | 52,057 | 37,756 | |
| Against 'Past due but not impaired' Property | 81,834 | 37,546 | |
| Against 'Neither past due nor impaired' Property | 1,720,654 | 1,339,481 | |
| Other (Cash securities) | 63,349 | 44,074 | |
| Total | 1,917,894 | 1,458,857 | |

4.3.8 Repossessed Assets

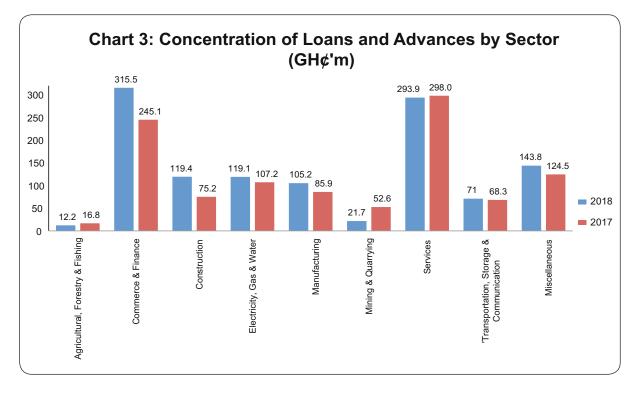
| | | d Advances stomers |
|---------------------------------|-----------------|-----------------------|
| | 2018 GH¢'000 | 2017 GH¢'000 |
| Against 'Individually impaired' | | |
| Property | 24,288 | 27,329 |

4.3.9 Investments

The Group's investments consist mainly of Government of Ghana and Bank of Ghana securities which were neither past due nor impaired at the end of the year.

4.3.10 Credit Concentration Risk

The Group monitors credit concentration risks by sector. The analysis of credit risk concentration as at 31st December 2018 is shown in the chart below:



4.3.11 Settlement Risk

Settlement risk is the risk of loss arising from the failure of counterparty to honour its obligations to deliver a security or cash under agreed terms. The Group's trading and other money market activities may give rise to settlement risk. The Group mitigates

settlement risk by setting limits for dealers and traders. For some transactions, settlements are done through clearing/settlement agents to ensure that trades are settled only when both parties have fulfilled their obligations under the agreed terms of settlement.

4.4 Liquidity Risk

Liquidity risk is the potential loss to the Group arising from either its inability to meet its maturing obligations as they fall due or to fund increases in assets without incurring unacceptable costs.

Liquidity risk could occur if customers suddenly withdraw more funds than expected which cannot be met from the Group's available cash resources, from selling or pledging assets, or by borrowing funds from third parties. Liquidity risk could also occur if the Group is unable to meet the primary reserve required by Bank of Ghana or meet committed loan disbursements.

4.4.1 Management of Liquidity Risk

Management of liquidity risk enables the Group to minimise the mismatch in the timing of cash flows relating to its assets and liabilities and also ensures that it regularly maintains the cash reserve requirement of Bank of Ghana.

The Group's liquidity risk management aims at maintaining sufficient liquidity to ensure safe and sound banking operations and also meet its maturing obligations when due, under both normal and stressed conditions.

The Group considers liquidity risk from three different perspectives namely structural, tactical and contingency liquidity risks.

4.4.2 Structural Liquidity Risk

Structural liquidity risk arises from a mismatch of the maturities of the Group's assets and liabilities which could lead to a liquidity crisis. Structural liquidity risk is controlled by managing the structure of assets and liabilities in the statement of financial position on a going concern basis. This is aimed at achieving a sound liquidity profile through the following:

- Maintenance of a well diversified funding mix of customer deposits and borrowings (both secured and unsecured) through a Group-wide coordinated funding strategy. The funding mix is diversified both in terms of sources and maturities to have an inbuilt high level of stability. The Group funds a substantial portion of its lending activities through customer deposits, which stood at GH¢1,745 million and GH¢1,467 million at 31st December 2018 and 2017, respectively.
- Holding a broad portfolio of high grade securities in the form of defensive investments that can be used to obtain secured funding from the money market. These investments are mainly held in Government of Ghana securities with structured maturities. The Bank had unencumbered defensive investments of GH¢434 million at the end of December 2018;

Managing any structural liquidity gap that may occur using the defensive investments and/or through the introduction of medium term funds – fixed deposits and borrowings, to rectify any such anomaly.

4.4.3 Tactical Liquidity Risk

Tactical liquidity risk arises from the shortage of short-term cash to meet customers' withdrawals or maturing obligations. It gives rise to the need for day to day liquidity management. The Treasury Department is responsible for managing the day-to-day liquidity needs of the Group while branch managers are responsible for managing daily liquidity at branch level to ensure that customer withdrawal needs are always met.

The Treasury Department determines and monitors the daily liquidity position by preparing daily liquidity reports which summarise the daily cash inflows and outflows and reserve requirements. Any required borrowings or placements are actioned by the Treasury Department within the framework of the treasury policy guidelines. The daily report is subsequently submitted to management for approval. The Treasury Department also monitors compliance with regulatory limits on a daily basis.

A branch's daily cash holding depends on projected cash withdrawals and deposits based on past experience. In locations where there is more than one branch of the Bank, the other branch/branches serve as a source of cash replenishment for a cash deficit branch.

4.4.4 Contingency Liquidity Risk

Contingency liquidity risk relates to planning for liquidity management under stress conditions. It is the Group's policy to have adequate and up to date contingency funding plans to enable the Group to respond effectively to liquidity stress events at various levels of severity. These policies are based on stress scenarios and include potential funding strategies and sources. Executive Management, with the assistance of the Treasurer, is responsible for the activation of the Group's Liquidity Risk Contingency Plan.

The Treasury Committee meets regularly to review the liquidity position of the Group in line with the treasury and investment policy of the Group. The Group maintained a healthy liquidity position throughout 2018.

4.4.5 Exposure to Liquidity Risk

The Bank's exposure to liquidity risk is measured by:

- Liquidity Gap Analysis; and
- Ratio of net liquid assets to deposits.

The Group's exposure to liquidity risk as measured by the liquidity gap analysis is summarized in the table below:

| | Total | Less than 1 month | 1 to 3 months | 3 to 6 months | 6 to 12 months | More than 1 year |
|---|--|--------------------------------------|-----------------------------|-----------------------------|-----------------------------------|------------------------------|
| | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 |
| 31-Dec-18 | | | | | | |
| ASSETS Cash and cash equivalents Investment securities Loans and advances | 547,431 456,694 | 451,718 - | 93,570 _ | 2,143 4,078 | _ 2,444 | _ 450,173 |
| to customers Property, equipment & | 1,096,694 | 375,915 | 189,128 | 160,682 | 137,271 | 233,698 |
| intangibles Other assets | 221,210 68,840 | | - | - | - | 221,210 68,840 |
| Total assets | 2,390,870 | 827,633 | 282,698 | 166,903 | 139,715 | 973,921 |
| LIABILITIES | | | | | | |
| Deposits from banks & other financial institutions Deposits from customers Borrowings Other liabilities | 2,907 1,741,913 162,797 129,041 | 2,907 112,244 47,633 3,633 | _ 214,558 _ 780 | _ 203,403 _ 10,738 | _ 249,389 115,164 10,196 | _ 962,319 _ 103,693 |
| Total liabilities | 2,036,659 | 166,418 | 215,338 | 214,142 | 374,749 | 1,066,012 |
| Liquidity gap (before contingencies) | 354,211 | 661,215 | 67,360 | (47,238) | (235,035) | (92,091) |
| Contingent liabilities | 90,667 | 9,327 | 12,024 | 12,171 | 11,146 | 45,998 |
| Liquidity gap | | | | | | |
| (after contingencies) | 263,545 | 651,888 | 55,337 | (59,409) | (246,181) | (138,089) |
| 31-Dec-17 ASSETS | | | | | | |
| Cash and cash equivalents Investment securities Loans and advances | 859,320 176,611 | 340,089 _ | 123,983 5,454 | 264,248 499 | 131,000 116 | _ 170,542 |
| to customers Property, plant & equipment Other assets | 925,815 173,756 52,750 | 110,277 _ (1,600) | 441,113 | 151,019 | 128,879 | 94,527 173,756 54,350 |
| Total assets | 2,188,252 | 448,766 | 570,550 | 415,766 | 259,995 | 493,175 |
| | <u>,,</u> | | | | | |
| LIABILITIES | | | | | | |
| Deposits from banks & other financial institutions Deposit from customers Borrowings Other liabilities | 5,797 1,461,665 403,524 73,240 | 5,797 122,282 95,672 34,444 | 189,420 41,003 37,919 | 191,765 266,849 877 | _ 185,339 _ | 772,859 |
| Total liabilities | 1,944,226 | 258,195 | 268,342 | 459,491 | 185,339 | 772,859 |
| Liquidity gap (before contingencies) | 244,026 | 190,571 | 302,208 | (43,725) | 74,656 | (279,684) |
| Contingent liabilities | 168,073 | 65,773 | 64,744 | 24,534 | 9,895 | 3,127 |
| Liquidity gap (after contingencies) | 75,953 | 124,798 | 237,464 | (68,259) | 64,761 | (282,811) |

The gap analysis above matches the liquid assets and liabilities in the various time bands based on the remaining number of days to the contractual maturity dates. The unmatched position (gap) indicates the Group's exposure to liquidity risk.

Another key measure used by the Group for managing liquidity risk is the ratio of net liquid assets to deposits from customers. Net liquid assets comprise cash and cash equivalents, investment securities in Government of Ghana securities and Bank of Ghana Bills less deposits from banks, other borrowings and commitments maturing within the next month. Details of the reported Bank ratio of net liquid assets to deposits from customers as at 31st December 2018 and during the year were as follow:

| At 31st December | 2018 | 2017 |
|----------------------|--------|--------|
| Average for the year | 19.94% | 22.83% |
| Maximum for the year | 27.99% | 35.30% |
| Minimum for the year | 14.79% | 10.19% |

4.5 Market Risk

Market risk is the potential for losses arising from movements in interest rates, exchange rates, equity prices and commodity prices. The Group is currently exposed to interest rate and foreign exchange rate risks.

The Asset and Liability Committee (ALCO) and the Treasury Committee are responsible for the management of the Group's market risk. The Risk Management Department is responsible for ensuring that the Group's exposure to market risk is within the risk appetite levels defined by the Board. The primary responsibility for the daily monitoring and management of market risk is, however, delegated to the Treasury and International Banking Departments with the oversight supervision of the Treasury Committee.

4.5.1 Management of Market Risk

Exposure to Interest Rate Risk – Non-Trading Portfolio

Interest rate risk arises when there is a mismatch between positions which are subject to interest rate adjustment within a specified period. The Group's lending, investment and funding activities give rise to interest rate risk because it carries a mix of both fixed and floating rate assets and liabilities on its books that are subject to re-pricing periodically. Potential mismatches in interest rate sensitive assets and liabilities are caused by the following:

- a. Movement in market interest rate;
- b. Generation of new interest rate sensitive assets and liabilities;
- c. Movement of interest rate sensitive assets and liabilities from one time band to another

The Group employs an interest rate sensitivity model (Gap Analysis) to measure and monitor interest rate sensitive assets and liabilities. The model is based on the classification of interest rate sensitive assets and liabilities into particular time bands with regards to maturity.

A summary of the Group's interest rate gap position on non-trading portfolios is as follows:

| | Total GH¢'000 | Less than 3 months GH¢'000 | 3 to 6 months GH¢'000 | 6 to 12 months GH¢'000 | More than 12 months GH¢'000 | Non- interest sensitive GH¢'000 |
|---|------------------|----------------------------------|-----------------------------|------------------------------|--------------------------------------|--|
| 31-Dec-18 | | | | | | |
| ASSETS | | | | | | |
| Cash and cash equivalents | 547,431 | 91,970 | 2,143 | - | - | 453,318 |
| Investment securities | 456,694 | - | 4,078 | 2,444 | 450,173 | - |
| Loans and advances | | | | | | |
| to customers | 1,096,694 | 565,043 | 160,682 | 137,271 | 233,698 | _ |
| Total assets | 2,100,819 | 657,013 | 166,904 | 139,715 | 683,871 | 453,318 |
| LIABILITIES | | | | | | |
| Deposits from banks & other financial institutions | 2,907 | 2,907 | _ | _ | _ | _ |
| Deposits from customers | 1,741,913 | 326,802 | 203,403 | 249,389 | 962,319 | _ |
| Borrowings | 162,797 | 47,633 | - | 115,164 | _ | _ |
| Total liabilities | 1,907,617 | 377,342 | 203,403 | 364,553 | 962,319 | |
| Interest Sensitive Gap | 193,203 | 279,671 | (36,500) | (224,839) | (278,448) | 453,318 |
| 31-Dec-17 | | | | | | |
| Assets | | 075 440 | | | | 070.000 |
| Cash and cash equivalents | 859,320 | 375,418 | 82,813 | 131,000 | - | 270,089 |
| Investment securities Loans and advances | 176,611 | 5,454 | 5,344 | 116 | 165,697 | _ |
| to customers | 925,815 | 551,390 | 151,019 | 128,879 | 94,527 | _ |
| Total assets | 1,961,746 | 932,262 | 239,176 | 259,995 | 260,224 | 270,089 |
| Liabilities | | | | | | |
| Deposits from banks & other financial institutions | 5,797 | 5,797 | _ | _ | _ | _ |
| Deposits from customers | 1,461,665 | 311,702 | 191,765 | 185,339 | 376,886 | 395,973 |
| Borrowings | 403,524 | 136,675 | 266,849 | | | |
| Total liabilities | 1,870,986 | 454,174 | 458,614 | 185,339 | 376,886 | 395,973 |
| Interest sensitive gap | 90,760 | 478,088 | (219,438) | 74,656 | (116,662) | (125,884) |

The Group's interest rate risk management strategy is based on a variable (floating) interest rate pricing policy in pricing its assets and to a large extent its liabilities. This allows the Group to re-price its assets and liabilities in tandem with changes in market rates. The Group ensures that the re-pricing structure of the statement of financial position generates maximum benefits from interest rate movements.

The Group's strategy is to maintain an overall position of interest sensitive assets greater than interest sensitive liabilities.

Exposure to Exchange Rate Risk

Exchange rate risk is the potential loss of income and capital arising from movements in exchange rates of currencies in which the Group has positions or commitments.

The Group measures its exposure to foreign exchange rate risk by using the Net Open Foreign Exchange Position. The Group, on a daily basis, computes the net open position for each foreign currency for which the Group has a position. The net open position is then stress tested against variations in the exchange rate of each of the currencies to determine the extent to which exchange rate movements can adversely affect the Group's statement of profit or loss and other comprehensive income.

The Group manages foreign exchange risk inherent in its operations by:

- a. Matching assets and liabilities denominated in the same currency to ensure that the impact of exchange rate movement on the Group is largely positive.
- b. Keeping foreign currency holdings in more stable currencies.
- c. Avoiding foreign currency purchase/sale transactions that could result in exchange losses. The Bank's trading in foreign currencies is spot based.

The Group manages contingent liabilities to ensure that their crystallisation do not result in foreign exchange risk. Maturing contingent liabilities which are not adequately funded are converted into loans or overdrafts denominated in the same currency as the contingent liability.

The currency exposures are maintained within the Group's risk tolerance levels and are monitored on daily basis by the Risk Management and Compliance Departments of the Group to ensure that revaluation losses are kept to a minimum.

The Group assumed that the cedi will depreciate against the USD, GBP and Euro by 8%, 4% and 10%, respectively based on the three average depreciation rate of the respective currencies.

The table below summarises the Group's exposure to foreign exchange risk (in Ghana cedis) as at 31st December 2018 and also shows the sensitivity of profit before tax to assumed changes in exchanges rates.

Foreign currency exposure (in Ghana cedis)

| | 2018 USD GH¢'000 | 2018 GBP GH¢'000 | 2018 EURO GH¢'000 | 2017 USD GH¢'000 | 2017 GBP GH¢'000 | 2017 EURO GH¢'000 |
|--|------------------------|------------------------|-------------------------|------------------------|------------------------|-------------------------|
| Assets | | | | | | |
| Cash in till and in vault | 11,668 | 3,208 | 4,546 | 11,204 | 3,068 | 3,542 |
| Bank of Ghana | 31,137 | 10,373 | 6,036 | 20,807 | 9,140 | 1,405 |
| Nostro balances | 86,993 | 10,460 | 12,094 | 15,625 | 3,062 | 15,664 |
| Foreign time deposits | 34,165 | 3 | 82 | 35,540 | 7,195 | 80 |
| Loans & advances | 350,385 | 161 | 1,282 | 331,643 | 78 | 993 |
| Other assets | | | | 355 | | |
| Total assets | 514,347 | 24,205 | 24,040 | 415,174 | 22,543 | 21,684 |
| Liabilities | | | | | | |
| Deposits from customers | 408,245 | 17,946 | 23,148 | 400,715 | 16,750 | 21,853 |
| Borrowings | 23,189 | - | - | 47,645 | - | - |
| Other liabilities/margins | 73,626 | 6,204 | 47 | 33,904 | 6,012 | 68 |
| Total liabilities | 505,060 | 24,149 | 23,195 | 482,264 | 22,762 | 21,921 |
| Net open position | 9,287 | 56 | 845 | (67,090) | (219) | (237) |
| Contingent liabilities | (59,739) | | (241) | (127,199) | | |
| Net position (including contingent liabilities) | (50,452) | 56 | 604 | (194,289) | (219) | (237) |
| Assumed depreciation rate of the cedi | 8.32% | 3.59% | 10.28% | 10.07% | 5.33% | 9.72% |
| Projected effect on profits (with contingent liabilities) | (4,198) | 2 | 62 | (19,565) | (12) | (23) |
| Projected effect on profits (without contingent liabilities) | 773 | 2 | 87 | (6,756) | (12) | (23) |

4.6 Operational Risks

Operational risk is the potential for loss arising from inadequate or failed processes, people and systems, staff misconduct or from uncontrolled external events.

Operational risk may arise from:

- a. Failure to manage systems, operations, transactions and assets;
- b. Human errors or loss of customer data;
- c. Fraud ,theft, cyber attacks and hacking activities; and
- d. Natural as well as man-made disasters.

These risks are identified, monitored and controlled through well designed operating procedures and controls, insurance policies, business continuity planning, internal audit and timely and reliable management reporting systems. Operational risk in the Group is driven by volume of cash flows and transactions as well as other operational risk measures such as cash shortages, legal expenses, system failures etc.

The Group's top management is primarily responsible for managing operational risk inherent in its banking business. The Group manages its operational risk by regularly raising awareness of its employees to potential operational losses, improving early warning information systems and allocating risk ownership and responsibilities to branch managers and heads of departments. The Executive Committee, IT Steering Committee and Business Strategy & Risk Management Committee are responsible for managing operational risk. The Risk Management Department coordinates all operational risk management activities.

A key threat to the Group's operation is the possibility of cyber attacks, computer virus attacks, unauthorized access, sabotage and other events that could adversely affect the security of its information systems. Failure to prevent or protect the Group from such attacks could have a significant adverse impact on the Group's operations in the form of loss of customer data and other sensitive information, financial loss or reputational damage.

The Group's internal policies and procedures and other information security systems protect the confidentiality, integrity and availability of information assets held on its computer systems, software, networks and other electronic devices. In addition, the Group continues to use the services of both internal and external information technology security experts to conduct independent reviews on the resilience of its IT systems to cyber attacks and other information security threats. The security systems and processes deployed to protect the Group's computer systems, networks and other IT resources are continuously upgraded to maintain their effectiveness against evolving cyber attacks and hacking activities.

Furthermore, the Group has put in place physical controls to ensure that unauthorised persons do not have access to sensitive areas of the Group.

The effective management of the Group's operational risk therefore protects the Group against unnecessary business disruptions and associated costs.

4.6.1 Business Continuity and Disaster Recovery Plan (BC/DRP)

Natural and man-made disasters such as fire, earthquakes, floods, wars, terrorist attacks, cyber attacks, etc. may expose the Group's operations to unexpected interruptions. Such events may threaten business operations and may ultimately affect the survival of the Group. As a result, the Group has put in place a Business Continuity and Disaster Recovery Plan (BC/DRP) as part of its strategic and operational risk management strategy to manage both minor and major potential disruptions to its operations.

The BC/DRP is a management process that identifies threats and vulnerabilities that could impact the Group's continued operations. The Group's BC/DRP provides a framework for building institutional resilience and capability to enable the Group provide

an effective response in the event of a disaster. The BC/DRP framework forms an integral part of the operational risk management strategy of the Group.

The objective of the Group's BC/DRP is to ensure that any business disruption caused by a disaster is well managed to safeguard the Group's operations, reduce the impact of such a disruption to the barest minimum and ensure continuous service delivery to customers.

The Group's operations are highly dependent on IT systems. Hence, failure of the IT systems at the Group's primary data centre due to natural or man-made disasters could have a serious adverse impact on the Group's operations and customers. The Group has therefore established an offsite standby data centre facility where a replica of all business critical systems (both hardware and software) has been installed and is updated in real time. This standby facility is to enable the Group resume operations within the shortest possible time in the event of a disruption which renders the Group's IT facilities at the primary data centre inoperative.

The Group has also procured the services of two communication service providers to provide network connectivity to all branches and the central processing facilities with one serving as a backup for the other.

In the event of a disaster at any of the Bank's branches, the affected branch staff will work from the nearest branch. The customers of the affected branch can also be served from the network of branches across the country. The Group has also provisioned alternate office locations for head office staff for the purpose of business continuity in the event of any disruption that will require relocation of staff. Furthermore, the Group has provided each of the Bank's business locations with a functional standby power facility to be used as back up to the national grid in the event of power outages.

The Group's documented BC/DRP provides details of the required procedures and processes needed to restore business operations to normality in the event of a disaster. The plan is structured around teams with each team having clearly defined roles and responsibilities. Staff members have been educated on the Group's BC/DRP programme through regular training and update sessions.

In addition, the Ghana National Fire Service provides periodic fire and evacuation drills for all staff of the Group biannually.

4.7 Compliance Risk

Compliance risk is the risk of legal or regulatory sanctions, material financial loss or damage to the Group's reputation as a result of failure to comply with banking or securities industry laws, regulations, rules, internal management directives and other codes of conduct and practices applicable to the banking and securities industry. Compliance breaches expose the Group to reputational damage, payment of fines, court orders, civil penalties, loss of business opportunities and diminished ability to expand key operations.

Compliance failures can therefore have an adverse impact on the Group's customers, staff as well as other stakeholders.

Managing the Group's compliance risk on a proactive basis is fundamental to driving shareholder value. The Group has clear and accessible policies and procedures embedded in its operations to forestall possible compliance failures. These policies and procedures include a comprehensive system of internal controls aimed at ensuring continuous improvement in managing the Group's compliance risk.

The Board has established and resourced the Compliance Department to be responsible for managing the compliance risks inherent in the operations of the Group. The head of the Compliance Department reports quarterly to the Audit & Risk Management Sub-Committee of the Board.

4.7.1 The Compliance Function

The compliance function of the Group covers four key areas, namely compliance with:

- a. Prudential banking regulation requirements;
- b. Anti-Money Laundering and Combating the Financing of Terrorism (AML/CFT) compliance requirements;
- c. Statutory and other regulatory requirements such as requirements from the National Pension Regulatory Authority and the Securities and Exchange Commission requirements; and
- d. Internal management policies and employees conduct.

The objective of the compliance function is to ensure that the Group conducts its activities in conformity with its own rules, current legislations, supervisory guidelines as well as good practices in order to minimise the risk of irregularity, material financial loss, regulatory sanctions and reputational damage.

The Group's compliance function is underpinned by the following principles:

- Integrity and reputation are the Group's key assets;
- The Board and Senior Management are the compliance owners;
- Management must set a good example for compliance; and
- Compliance is a shared responsibility by all employees, regardless of position within the Group.

The responsibility of the Compliance Department is to proactively identify, assess and monitor compliance risks faced by the Group and also assist management in fulfilling its compliance responsibilities. The Compliance Department supports and works closely with divisions and departments of the Group to comply with emerging compliance

developments to minimise compliance failures. The functions of the Compliance Department include the following:

- a. Identification and assessment of compliance risks associated with the Group's operations on a proactive basis;
- b. Monitoring and testing compliance by performing sufficient and representative compliance tests on the Group's operations;
- c. Ensuring compliance with relevant laws, regulations and directives including compliance with the Banks and Specialised Deposit-Taking Institutions Act, 2016 (Act 930), the Foreign Exchange Act, 2006 (Act 723), Bank of Ghana directives, tax laws, pension laws etc.
- d. Monitoring of all prudential returns submitted to Bank of Ghana to ensure that they are accurate, complete and submitted on time;
- e. Assisting Management to build a strong compliance culture through education and training of employees on compliance issues and acting as the point of contact on compliance matters;
- f. Liaising with relevant external bodies, including correspondent banks and other external experts on compliance issues to ensure compliance with statutory and regulatory requirements;
- g. Advising the Board and Management on compliance laws, rules and standards and also keeping them informed on developments in the compliance environment;
- h. Ensuring that all employees, divisions, departments and branches operate in line with Management directives, policies and procedures;
- i. Certifying legal documents covering credit facilities granted to customers to ensure that pre-disbursement conditions and covenants are met before the Bank disburses such facilities;
- j. Ensuring compliance with AML/CFT laws, regulations and directives within the Group;
- k. Submission of quarterly compliance reports to the Audit & Risk Management Sub-Committee of the Board.

The Department adopts a risk-based approach in carrying out the above functions and managing the Group's exposure to compliance risks. This involves the use of clear and accessible policies, procedures and a comprehensive system of internal controls embedded in the Group's operations to avert possible compliance failures. The Compliance Department also monitors divisions and departments responsible for preparing periodic reports and returns to regulatory bodies such as Bank of Ghana, Financial Intelligence Centre, Ghana Revenue Authority, National Pension Regulatory Authority, and Securities and Exchange Commission of reporting deadlines and the need to review returns for accuracy and completeness before submission.

4.8 Strategic Risk

Strategic risk is inherent in every business and is one of the major risk categories in the banking industry. It is the risk that results from adverse business decisions, ineffective execution of business plans and strategies, or failure to respond to changes in the competitive environment, business cycles, customer preferences, product obsolescence or other risks inherent in the operations of the Group. In the banking industry, strategic risk is elevated due to changing customer preferences and competitive pressures. The Group's appetite for strategic risk is assessed within the context of its strategic plans. Strategic risk is managed in the context of the Group's overall financial condition and assessed, and acted on by the Managing Director and executive management team. Significant strategic actions, such as capital actions and branch expansion, require review and approval by the Board.

The Board approves the strategic plans and annually reviews and approves the financial operating plans developed by Executive Management to implement the strategic goals for the year. With oversight by the Board, Executive Management ensures that the annual plans are consistent with the Group's strategic plans, core operating tenets and risk appetite. The Board assesses the following areas as part of its annual reviews:

- Forecast earnings and returns on capital,
- Current risk profile,
- Current capital and liquidity requirements,
- Staffing levels and changes required to support the plan,
- Stress testing results and other qualitative factors such as industry growth and peer analysis.

The executive management team also monitors the performance of new products introduced against product expectation.

4.9 Reputational Risk

Reputational risk refers to the potential reputational damage that a company or an institution could suffer from any adverse or negative publicity about the company or the institution concerned. Prudential Bank Limited and its subsidiaries, like other institutions, are confronted with reputational risk. That is, any negative publicity about the Group that could impair public confidence in the Group and thereby cause a decline in the customer base or reduction in the volume of business transacted by customers.

Reputational risk may result from operational issues such as inefficient services that cause disaffection to customers and other stakeholders of the Group. The major sources of reputational risk include system failures, unnecessary litigation, dealing with customers who engage in illegal business activities etc.

Internal operational issues such as system breakdowns, employee errors, employee fraud etc may expose the Group to serious reputational risk. In managing reputational risk emanating from these sources, the Group has put in place appropriate measures and controls that ensure that system breakdowns and bookkeeping errors are checked at every level of operation in order to minimise their impact on customers and other stakeholders. These controls form part of the daily operational procedures of the Group.

Unnecessary litigation is also another source of reputational risk to the Group. The Group manages reputational risk resulting from avoidable litigation by ensuring that any misunderstanding between any member of the Group and customers is resolved in a cordial way.

The Group's reputation depends not only on the way it conducts its business but also the way its customers conduct themselves. Thus, dealing with customers whose activities border on illegality, such as money laundering, is a source of reputational risk to the Group. To manage this type of risk and to avoid becoming associated with economic and financial crimes or being used as a conduit for channelling illegal monies into the country, PBL and its subsidiaries use Know Your Customer (KYC) procedures to screen potential customers and also monitor customers account operations to ensure that customers who open accounts with any member of the Group are engaged in legitimate businesses. The Group also monitors customers' account operations to ensure that deposits into accounts are consistent with the type of business customers are engaged in. The Group conducts due diligence on companies and their directors before accounts are opened.

It is the responsibility of every member of staff to safeguard the reputation of the Group. The Group's reputational risk management also revolves around effective communication between members of the Group and their customers. This is achieved through daily monitoring of customer complaints and media reportage about the Group for prompt resolution of the concerns raised or any adverse publicity.

4.10 Capital Management

The primary objective of capital management in the Group is to ensure that:

- i. The Group complies with the minimum stated capital requirement of regulatory bodies, particularly the Bank of Ghana and Ghana's Securities and Exchange Commission (SEC);
- ii. The Bank complies with the regulatory capital requirement that enables it to meet the minimum Capital Adequacy Ratio requirement of Bank of Ghana at all times;
- iii. The Group maintains a strong capital base to maintain investor, creditor and market confidence and to sustain future development of its business.

The achievement of the above objectives is monitored through regular reports on the performance of the Group and prudential returns submitted to the Bank of Ghana and the Securities and Exchange Commission (SEC).

4.10.1 Regulatory Capital

The Group's Regulatory Capital consists of both Tier 1 and Tier 2 capital.

Tier 1 capital consists of stated capital, statutory reserves and retained earnings, after deductions of intangible assets and other regulatory adjustments relating to items that are included in equity but are treated differently for capital adequacy purposes.

Tier 2 capital consists of convertible debentures and revaluation reserve. Total Tier 2 capital is limited to 100% of the net Tier 1 capital.

The Group's regulatory capital position as at 31st December 2018 is summarised below:

| | 2018 | | 2 | 2017 |
|--|-----------------|------------------|-----------------|------------------|
| | Bank GH¢'000 | Group GH¢'000 | Bank GH¢'000 | Group GH¢'000 |
| Tier 1 Capital | | | | |
| Ordinary share capital | 127,666 | 127,666 | 127,666 | 127,666 |
| Disclosed reserves | 78,278 | 81,632 | 18,518 | 21,754 |
| Less intangible assets | (10,170) | (10,170) | (10,871) | (10,871) |
| Other regulatory adjustments | (61,404) | (59,590) | (15,295) | (15,142) |
| Total | 134,371 | 139,539 | 120,019 | 123,408 |
| Tier 2 Capital | | | | |
| Revaluation reserve | 60,457 | 60,457 | 42,494 | 42,494 |
| Qualifying subordinated liabilities | 24,000 | 24,000 | - | - |
| Total | 84,457 | 84,457 | 42,494 | 42,494 |
| Total regulatory capital | 218,828 | 223,996 | 162,513 | 165,902 |
| Total adjusted assets | 1,430,153 | 1,435,163 | 1,246,208 | 1,252,290 |
| Net contingent liabilities | 77,190 | 77,190 | 136,674 | 136,674 |
| Operational risk | 174,684 | 176,370 | 151,388 | 152,981 |
| Market risk | 5,094 | 5,094 | 33,773 | 33,773 |
| Total risk weighted assets | 1,687,121 | 1,693,817 | 1,568,043 | 1,575,718 |
| Capital Ratios | | | | |
| Total regulatory capital expressed as a percentage of total risk weighted assets | 12.97% | 13.22% | 10.36% | 10.53% |
| Total Tier 1 Capital expressed as a percentage of risk weighted assets | 7.96% | 8.24% | 7.65% | 7.83% |

The Bank has by the end of 31st December 2018 secured firm commitment from Ghana Amalgamated Trust Plc (GAT) for equity injection of GH¢250 million to meet the minimum capital of GH¢400 million as directed by Bank of Ghana.

4.10.2 Capital Allocation

The allocation of the Group's capital to various business segments is determined by the available regulatory capital and the expected return to be achieved on the allocated capital.

The Group's policies in respect of capital management and allocation are reviewed regularly by the Board of Directors.

5. USE OF ESTIMATES AND JUDGEMENTS

Management discusses with the Audit & Risk Management Sub-Committee the development, selection and disclosure of the Group's accounting policies and estimates, and the application of these policies and estimates.

These disclosures supplement the commentary on Risk Management (see note 4).

5.1 Key Sources of Estimation Uncertainty

5.1.1 Allowances for Credit Losses

Assets accounted for at amortised cost are evaluated for impairment on a basis described in the accounting policy. The individual counterparty component of the total allowances for impairment applies to claims evaluated individually for impairment and is based on management's best estimate of the present value of the cash flows that are expected to be received. In estimating these cash flows, management makes judgements about counterparty's financial situation and the net realisable value of any underlying collateral. Each impaired asset is assessed on its merits, and the workout strategy and estimate of cash flows considered recoverable are independently approved by the Credit Risk function.

Collectively assessed impairment allowances cover credit losses inherent in portfolios of claims with similar credit characteristics when there is objective evidence to suggest that they contain impaired claims, but the individual impaired items cannot yet be identified.

In assessing the need for collective loan loss allowances, management considers factors such as credit quality, portfolio size, concentrations, and economic factors. In order to estimate the required allowance, assumptions are made to define the way inherent losses are modelled and to determine the required input parameters, based on historical experience and current economic conditions. The accuracy of the allowances depends on how well these estimated future cash flows for specific counterparty allowances and the model assumptions and parameters are used in determining collective allowances.

5.1.2 Determining Fair Values

The determination of fair value for financial assets and liabilities for which there is no observable market price requires the use of valuation techniques as described in accounting policy 3.8.6. For financial instruments that trade infrequently and have little price transparency, fair value is less objective, and requires varying degrees of judgement depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument.

5.2 Critical Accounting Judgements made in Applying the Group's Accounting Policies

Critical accounting judgements made in applying the Group's accounting policies include:

5.2.1 Financial Asset and Liability Classification

The Group's accounting policies provide scope for assets and liabilities to be designated on inception into different accounting categories in certain circumstances:

- In classifying financial assets or liabilities as measured at amortised cost, the Group has determined that it meets the description of financial asset or liability set out in accounting policy 3.8.
- In designating financial assets or liabilities at fair value through profit or loss (FVTPL), the Group has determined that it has met one of the criteria for this designation set out in accounting policy 3.8.
- In classifying financial assets measured at fair value through other comprehensive income (FVOCI), the Group has determined that it meets both of the following conditions and is not designated at FVTPL:
 - The asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets;
 - The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding.

Details of the Group's classification of financial assets and liabilities are given in note 6.

6. FINANCIAL ASSETS AND FINANCIAL LIABILITIES

The table below sets out the Group's classification of each class of financial assets and financial liabilities and their fair values (excluding accrued interest).

Financial Assets and Liabilities -- Bank

31-Dec-2018

| | Note | Measured at amortised cost | Measured at fair value through profit or loss | Measured at fair value through OCI** | Carrying amount | Fair value |
|--|------|----------------------------------|--|--|--------------------|---------------|
| | | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 |
| Financial Assets | | | | | | |
| Loans and advances to customers | 16 | 1,201,772 | - | - | 1,201,772 | 1,110,957 |
| Investment securities | 15 | - | 450,562 | - | 450,562 | 437,282 |
| Cash and cash equivalents | 14 | - | 547,431 | - | 547,431 | 547,623 |
| Equity investments | 17 | | | 1,766 | 1,766 | 1,766 |
| | | 1,201,772 | 997,993 | 1,766 | 2,201,532 | 2,097,628 |
| Financial Liabilities | | | | | | |
| Deposits from banks & other financial institutions | 22 | 2,907 | _ | _ | 2,907 | 2,907 |
| Deposits from customers | 23 | 1,744,465 | - | - | 1,744,465 | 1,723,344 |
| Borrowings | 24.2 | 162,797 | | | 162,797 | 159,476 |
| | | 1,910,170 | | | 1,910,170 | 1,885,727 |
| 31-Dec-17 | | | | | | |
| Financial Assets | | | | | | |
| Loans and advances to customers | 16 | 1,073,378 | - | - | 1,073,378 | 925,815 |
| Investment securities | 15 | - | 171,359 | - | 171,359 | 165,917 |
| Cash and cash equivalents | 14 | - | 859,320 | - | 859,320 | 811,798 |
| Equity investments | 17 | _ | - | 1,766 | 1,766 | 1,766 |
| | | 1,073,378 | 1,030,679 | 1,766 | 2,105,823 | 1,905,296 |
| Financial Liabilities | | | | | | |
| Deposits from banks & other financial institutions | 22 | 5,797 | _ | _ | 5,797 | 5,732 |
| Deposits from customers | 23 | 1,465,665 | - | - | 1,465,665 | 1,449,224 |
| Borrowings | 24.2 | 403,524 | - | - | 403,524 | 393,225 |
| | | 1,874,986 | | _ | 1,874,986 | 1,848,181 |

** Note: OCI means "other comprehensive income"

Financial Assets and Liabilities -- Group

31-Dec-2018

| | Note | Measured at amortised cost | Measured at fair value through profit or loss | Measured at fair value through OCI* | Carrying amount | Fair value |
|--|------|----------------------------------|--|---|--------------------|---------------|
| | | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 |
| Financial Assets | | | | | | |
| Loans and advances to customers | 16 | 1,187,509 | - | - | 1,187,509 | 1,096,694 |
| Investment securities | 15 | 450,562 | - | - | 450,562 | 437,282 |
| Cash and cash equivalents | 14 | - | 547,431 | - | 547,431 | 547,623 |
| Equity investments | 17 | | | 6,132 | 6,132 | 5,652 |
| | | 1,638,071 | 547,431 | 6,132 | 2,191,635 | 2,087,251 |
| Financial Liabilities | | | | | | |
| Deposits from banks & other financial institutions | 22 | 2,907 | - | _ | 2,907 | 2,907 |
| Deposits from customers | 23 | 1,741,913 | - | _ | 1,741,913 | 1,720,792 |
| Borrowings | 24.2 | 162,797 | | | 162,797 | 159,476 |
| | | 1,907,617 | | | 1,907,617 | 1,883,175 |
| 31-Dec-17 | | | | | | |
| Financial Assets | | | | | | |
| Loans and advances to customers | 16 | 1,073,378 | - | - | 1,073,378 | 925,815 |
| Investment securities | 15 | 171,359 | - | - | 171,359 | 165,917 |
| Cash and cash equivalents | 14 | - | 859,320 | - | 859,320 | 811,798 |
| Equity investments | 17 | - | - | 5,252 | 5,252 | 5,252 |
| | | 1,244,737 | 859,320 | 5,252 | 2,109,309 | 1,908,782 |
| Financial Liabilities | | | | | | |
| Deposits from banks & other financial institutions | 22 | 5,797 | - | _ | 5,797 | 5,732 |
| Deposits from customers | 23 | 1,465,665 | - | - | 1,465,665 | 1,449,224 |
| Borrowings | 24.2 | 403,524 | | | 403,524 | 393,225 |
| | | 1,870,986 | | | 1,870,986 | 1,848,181 |

7. INTEREST INCOME AND INTEREST EXPENSES

| | | 2018 | | 2017 | |
|-----|--|-----------------|------------------|-----------------|------------------|
| | | Bank GH¢'000 | Group GH¢'000 | Bank GH¢'000 | Group GH¢'000 |
| 7.1 | Interest Income | | | | |
| | Loans and advances to customers | 176,112 | 175,799 | 171,314 | 171,314 |
| | Investment securities and short-term investment | 41,412 | 41,412 | 7,992 | 7,992 |
| | Cash and cash equivalents | 100,169 | 100,169 | 132,488 | 132,488 |
| | Total interest income | 317,694 | 317,381 | 311,794 | 311,794 |
| 7.2 | Interest Expense | | | | |
| | Deposits from banks & other financial institutions | 117,907 | 117,874 | 115,581 | 115,577 |
| | Deposits from customers | 32 | 32 | 63 | 63 |
| | Borrowings | 51,798 | 51,798 | 42,318 | 42,318 |
| | Total interest expense | 169,737 | 169,703 | 157,962 | 157,958 |
| 7.3 | Net Interest Income | 147,957 | 147,677 | 153,832 | 153,836 |

Included within various captions under interest income for the year ended 31st December 2018 is a total of GH¢ Nil (2017:GH¢ Nil) accrued on impaired financial assets.

Included within interest income on investment securities for the year ended 31st December 2018 is GH¢Nil (2017:GH¢Nil) relating to debt securities.

8. COMMISSIONS AND FEES

8.1 Fee and commission income

| 20,207 | 20,207 |
|--------|---|
| 16,595 | 16,595 |
| 36,802 | 36,802 |
| | |
| 1,325 | 1,325 |
| 1,325 | 1,325 |
| 35,477 | 35,477 |
| | |
| 16,904 | 16,904 |
| 16,904 | 16,904 |
| | |
| 68 | 56 |
| 249 | 2,315 |
| 317 | 2,371 |
| 1 | 16,595 36,802 1,325 1,325 1,325 35,477 16,904 16,904 68 249 |

PRUDENTIAL BANK LIMITED

| | 20 | 018 | 2017 | | |
|---|-----------------|------------------|-----------------|------------------|--|
| | Bank GH¢'000 | Group GH¢'000 | Bank GH¢'000 | Group GH¢'000 | |
| 11. PERSONNEL EXPENSES | | | | | |
| Salaries and allowances | 82,812 | 83,359 | 62,687 | 63,093 | |
| Contributions to defined contribution plans | 5,146 | 5,192 | 3,913 | 3,947 | |
| Medical expenses | 3,570 | 3,570 | 3,221 | 3,221 | |
| Training | 835 | 844 | 1,510 | 1,513 | |
| Retirement benefit | 2,297 | 2,297 | 2,040 | 2,040 | |
| | 94,660 | 95,263 | 73,371 | 73,814 | |
| 12. OTHER EXPENSES | | | | | |
| Software licensing and other | | | | | |
| information technology cost | 9,523 | 9,542 | 8,609 | 8,629 | |
| Auditors' remuneration | 189 | 221 | 212 | 244 | |
| Administrative expenses | 12,406 | 12,554 | 13,959 | 14,058 | |
| Advertising and marketing | 5,366 | 5,366 | 6,586 | 6,586 | |
| Directors' emoluments | 1,674 | 1,674 | 1,523 | 1,523 | |
| Occupancy | 15,341 | 15,353 | 19,872 | 19,881 | |
| Other | 24,558 | 24,630 | 21,155 | 21,197 | |
| | 69,056 | 69,339 | 71,916 | 72,118 | |

13. TAXATION

13.1 Bank

| | Tax Years | Balance 1-Jan-17 GH¢'000 | Charge for year GH¢'000 | Payments GH¢'000 | Balance 31-Dec-17 GH¢'000 | Charge for year GH¢'000 | Other adjustment GH¢'000 | Payments GH¢'000 | Balance 31-Dec-18 GH¢'000 |
|------|--|--|--|--|--|---|---|--|---|
| | Up to 2012 | (3,723) | _ | - | (3,723) | _ | - | _ | (3,723) |
| | 2013 | 3,461 | _ | - | 3,461 | - | - | _ | 3,461 |
| | 2014 | 122 | _ | - | 122 | - | - | _ | 122 |
| | 2015 | (7,716) | _ | - | (7,716) | _ | - | - | (7,716) |
| | 2016 | (2,216) | 1,742 | - | (474) | _ | 5,304 | - | 4,830 |
| | 2017 | - | 4,611 | (2,223) | 2,388 | | | | 2,388 |
| | | (10,072) | 6,353 | (2,223) | (5,942) | - | 5,304 | - | (638) |
| | 2018 | _ | _ | - | _ | 5,477 | - | (11,662) | (6,184) |
| | 2019 | _ | _ | - | _ | _ | - | (3,953) | (3,953 |
| | | (10,072) | 6,353 | (2,223) | (5,942) | 5,477 | 5,304 | (15,615) | (10,775) |
| | National Fiscal Stabi | lisation Levy | | | | | | | |
| | 2017 | (1,089) | 117 | (329) | (1,301) | _ | _ | _ | (1,301) |
| | 2018 | _ | _ | _ | _ | 886 | 987 | (1,822) | 52 |
| | 2019 | - | _ | - | _ | - | - | (747) | (747) |
| | | (1,089) | 117 | (329) | (1,301) | 886 | 987 | (2,569) | (1,996) |
| | Deferred Tax | | | | | | | | |
| | 2017 | 2,231 | 262 | | 2,493 | (230) | 11,975 | | 14,238 |
| | | (8,930) | 6,732 | (2,552) | (4,750) | 6,134 | 18,266 | (18,183) | 1,467 |
| 13.2 | Group | | | | | | | | |
| | | | | | | | | | |
| | Tax Years | Balance 1-Jan-17 | Charge for year | Payments | Balance 31-Dec-17 | Charge for year | Other adjustment | Payments | Balance 31-Dec-18 |
| | | | - | Payments GH¢'000 | | - | | Payments GH¢'000 | |
| | | 1-Jan-17 | for year | - | 31-Dec-17 | for year | adjustment | | 31-Dec-18 |
| | Tax Years Up to 2012 2013 | 1-Jan-17 GH¢'000 (3,751) 3,429 | for year | - | 31-Dec-17 GH¢'000 (3,751) 3,429 | for year | adjustment | | 31-Dec-18 GH¢'000 (3,751) 3,429 |
| | Tax Years Up to 2012 2013 2014 | 1-Jan-17 GH¢'000 (3,751) 3,429 146 | for year | GH¢'000 _ | 31-Dec-17 GH¢'000 (3,751) 3,429 146 | for year | adjustment | GH¢'000 _ | 31-Dec-18 GH¢'000 (3,751) 3,429 146 |
| | Tax Years Up to 2012 2013 | 1-Jan-17 GH¢'000 (3,751) 3,429 | for year GH¢'000 _ _ _ _ | GH¢'000 — — | 31-Dec-17 GH¢'000 (3,751) 3,429 | for year | adjustment | GH¢'000 _ _ | 31-Dec-18 GH¢'000 (3,751) 3,429 146 (7,667) |
| | Tax Years Up to 2012 2013 2014 2015 2016 | 1-Jan-17 GH¢'000 (3,751) 3,429 146 | for year GH¢'000 - - - - 1,742 | GH¢'000 _ _ _ _ | 31-Dec-17 GH¢'000 (3,751) 3,429 146 (7,667) (474) | for year | adjustment | GH¢'000 _ _ _ | 31-Dec-18 GH¢'000 (3,751) 3,429 146 (7,667) 4,830 |
| | Tax Years Up to 2012 2013 2014 2015 | 1-Jan-17 GH¢'000 (3,751) 3,429 146 (7,667) (2,216) | for year GH¢'000 - - - 1,742 4,978 | GH¢'000 - - - - - - - - - - - - - | 31-Dec-17 GH¢'000 (3,751) 3,429 146 (7,667) (474) 2,401 | for year GH¢'000 – – – | adjustment GH¢'000 - - - 5,304 | GH¢'000 _ _ _ _ | 31-Dec-18 GH¢'000 (3,751) 3,429 146 (7,667) 4,830 2,401 |
| | Tax Years Up to 2012 2013 2014 2015 2016 | 1-Jan-17 GH¢'000 (3,751) 3,429 146 (7,667) (2,216) | for year GH¢'000 - - - - 1,742 | GH¢'000 _ _ _ _ | 31-Dec-17 GH¢'000 (3,751) 3,429 146 (7,667) (474) | for year GH¢'000 – – – | adjustment GH¢'000 – – – | GH¢'000 _ _ _ _ | 31-Dec-18 GH¢'000 (3,751) 3,429 146 (7,667) 4,830 |
| | Tax Years Up to 2012 2013 2014 2015 2016 | 1-Jan-17 GH¢'000 (3,751) 3,429 146 (7,667) (2,216) | for year GH¢'000 - - - 1,742 4,978 | GH¢'000 - - - - - - - - - - - - - | 31-Dec-17 GH¢'000 (3,751) 3,429 146 (7,667) (474) 2,401 | for year GH¢'000 – – – | adjustment GH¢'000 - - - 5,304 | GH¢'000 _ _ _ _ | 31-Dec-18 GH¢'000 (3,751) 3,429 146 (7,667) 4,830 2,401 |
| | Tax Years Up to 2012 2013 2014 2015 2016 2017 | 1-Jan-17 GH¢'000 (3,751) 3,429 146 (7,667) (2,216) | for year GH¢'000 - - - 1,742 4,978 | GH¢'000 - - - - - - - - - - - - - | 31-Dec-17 GH¢'000 (3,751) 3,429 146 (7,667) (474) <u>2,401</u> (5,916) | for year GH¢'000 - - - - - - - - - - - - | adjustment GH¢'000 - - - 5,304 - 5,304 | GH¢'000 - - - - - - - - - - | 31-Dec-18 GH¢'000 (3,751) 3,429 146 (7,667) 4,830 2,401 (612) |
| | Tax Years Up to 2012 2013 2014 2015 2016 2017 2018 | 1-Jan-17 GH¢'000 (3,751) 3,429 146 (7,667) (2,216) | for year GH¢'000 - - - 1,742 4,978 | GH¢'000 - - - - - - - - - - - - - | 31-Dec-17 GH¢'000 (3,751) 3,429 146 (7,667) (474) <u>2,401</u> (5,916) | for year GH¢'000 - - - - - - - - - - - - | adjustment GH¢'000 - - - 5,304 - 5,304 | GH¢'000 - - - - - - - - (15,805) | 31-Dec-18 GH¢'000 (3,751) 3,429 146 (7,667) 4,830 2,401 (612) (10,327) |
| | Tax Years Up to 2012 2013 2014 2015 2016 2017 2018 | 1-Jan-17 GH¢'000 (3,751) 3,429 146 (7,667) (2,216) (10,059) (10,059) | for year GH¢'000 - - - 1,742 4,978 6,720 - - 6,720 | GH¢'000 - - - - (2,577) (2,577) - - | 31-Dec-17 GH¢'000 (3,751) 3,429 146 (7,667) (474) 2,401 (5,916) – – | for year GH¢'000 5,477 | adjustment GH¢'000 - - - 5,304 - 5,304 - - - | GH¢'000 (15,805) (747) | 31-Dec-18 GH¢'000 (3,751) 3,429 146 (7,667) 4,830 2,401 (612) (10,327) (747) |
| | Tax Years Up to 2012 2013 2014 2015 2016 2017 2018 2019 | 1-Jan-17 GH¢'000 (3,751) 3,429 146 (7,667) (2,216) (10,059) (10,059) | for year GH¢'000 - - - 1,742 4,978 6,720 - - 6,720 | GH¢'000 - - - - (2,577) (2,577) - - | 31-Dec-17 GH¢'000 (3,751) 3,429 146 (7,667) (474) 2,401 (5,916) – – | for year GH¢'000 5,477 | adjustment GH¢'000 - - - 5,304 - 5,304 - - - | GH¢'000 (15,805) (747) | 31-Dec-18 GH¢'000 (3,751) 3,429 146 (7,667) 4,830 2,401 (612) (10,327) (747) |
| | Tax Years Up to 2012 2013 2014 2015 2016 2017 2018 2019 National Fiscal Stabi | 1-Jan-17 GH¢'000 (3,751) 3,429 146 (7,667) (2,216) — (10,059) — (10,059) lisation Levy | for year GH¢'000 - - - 1,742 4,978 6,720 - - 6,720 | GH¢'000 - - - - (2,577) (2,577) - - - (2,577) | 31-Dec-17 GH¢'000 (3,751) 3,429 146 (7,667) (474) 2,401 (5,916) - - (5,916) | for year GH¢'000 5,477 | adjustment GH¢'000 - - - 5,304 - 5,304 - - - | GH¢'000 (15,805) (747) | 31-Dec-18 GH¢'000 (3,751) 3,429 146 (7,667) 4,830 2,401 (612) (10,327) (747) (11,686) |
| | Tax Years Up to 2012 2013 2014 2015 2016 2017 2018 2019 National Fiscal Stabil 2017 | 1-Jan-17 GH¢'000 (3,751) 3,429 146 (7,667) (2,216) — (10,059) — (10,059) lisation Levy | for year GH¢'000 - - - 1,742 4,978 6,720 - - 6,720 | GH¢'000 - - - - (2,577) (2,577) - - - (2,577) | 31-Dec-17 GH¢'000 (3,751) 3,429 146 (7,667) (474) 2,401 (5,916) - - (5,916) | for year GH¢'000 5,477 5,477 | adjustment GH¢'000 | GH¢'000 - - - - - (15,805) (747) (16,551) | 31-Dec-18 GH¢'000 (3,751) 3,429 146 (7,667) 4,830 2,401 (612) (10,327) (747) (11,686) (1,315) |
| | Tax Years Up to 2012 2013 2014 2015 2016 2017 2018 2019 National Fiscal Stabi 2017 2018 2019 | 1-Jan-17 GH¢'000 (3,751) 3,429 146 (7,667) (2,216) — (10,059) — (10,059) lisation Levy | for year GH¢'000 - - - 1,742 4,978 6,720 - - 6,720 | GH¢'000 - - - - (2,577) (2,577) - - - (2,577) | 31-Dec-17 GH¢'000 (3,751) 3,429 146 (7,667) (474) 2,401 (5,916) - - (5,916) | for year GH¢'000 5,477 5,477 | adjustment GH¢'000 | GH¢'000 - - - - - (15,805) (747) (16,551) | 31-Dec-18 GH¢'000 (3,751) 3,429 146 (7,667) 4,830 2,401 (612) (10,327) (747) (11,686) (1,315) |
| | Tax Years Up to 2012 2013 2014 2015 2016 2017 2018 2019 National Fiscal Stabi 2017 2018 2019 | 1-Jan-17 GH¢'000 (3,751) 3,429 146 (7,667) (2,216) (10,059) (10,059) lisation Levy (1,103) | for year GH¢'000 | GH¢'000 - - - - (2,577) (2,577) - - (2,577) - (2,577) - - - (2,577) - - - - - - - - - - - - - - - - - - | 31-Dec-17 GH¢'000 (3,751) 3,429 146 (7,667) (474) 2,401 (5,916) - (5,916) (1,315) - - | for year GH¢'000 5,477 5,477 886 | adjustment GH¢'000 5,304 5,304 5,304 5,304 987 | GH¢'000 - - - - - (15,805) (747) (16,551) - (1,822) - | 31-Dec-18 GH¢'000 (3,751) 3,429 146 (7,667) 4,830 2,401 (612) (10,327) (747) (11,686) (1,315) 52 |
| | Tax Years Up to 2012 2013 2014 2015 2016 2017 2018 2019 National Fiscal Stabi 2017 2018 2017 2018 2019 | 1-Jan-17 GH¢'000 (3,751) 3,429 146 (7,667) (2,216) (10,059) (10,059) lisation Levy (1,103) | for year GH¢'000 | GH¢'000 - - - - (2,577) (2,577) - - (2,577) - (2,577) - - - (2,577) - - - - - - - - - - - - - - - - - - | 31-Dec-17 GH¢'000 (3,751) 3,429 146 (7,667) (474) 2,401 (5,916) - (5,916) (1,315) - - | for year GH¢'000 5,477 5,477 886 | adjustment GH¢'000 5,304 5,304 5,304 5,304 - 987 | GH¢'000 - - - - - (15,805) (747) (16,551) - (1,822) - | 31-Dec-18 GH¢'000 (3,751) 3,429 146 (7,667) 4,830 2,401 (612) (10,327) (747) (11,686) (1,315) 52 |

13.3 Reconciliation/ Computation of Effective Tax Rate

| 10.0 | | | 2018 | : | 2017 |
|------|---|-----------------|------------------|-----------------|------------------|
| | | Bank GH¢'000 | Group GH¢'000 | Bank GH¢'000 | Group GH¢'000 |
| | Profit/(loss) before tax | 17,725 | 17,829 | (20,084) | (18,697) |
| | Income tax using applicable tax rate 25% | 4,431 | 4,457 | (5,021) | (4,674) |
| | Other income taxes | 886 | 886 | 117 | 117 |
| | Tax effect of non-deductible expenses | 7,623 | 7,615 | 18,317 | 18,317 |
| | Tax effect of capital allowance | (5,438) | (5,442) | (4,145) | (4,145) |
| | Origination (reversal) of taxable temporary differences | (230) | (231) | (4,752) | (4,836) |
| | Tax effect of other deductions | (1,139) | (1,150) | (267) | (267) |
| | Current income tax charge | 6,134 | 6,134 | 4,249 | 4,512 |
| | Effective tax rate | 34.60% | 34.41% | -21.16% | -24.13% |
| 14. | CASH AND CASH EQUIVALENTS | | | | |
| | Cash and balances with banks | 190,397 | 190,397 | 99,729 | 99,729 |
| | Unrestricted balances with central bank | 136,553 | 136,553 | 31,352 | 31,352 |
| | Restricted balances with central bank | 174,737 | 174,737 | 139,008 | 139,008 |
| | Bills discounted | 6,245 | 6,245 | 224,248 | 224,248 |
| | Foreign short-term deposits | 34,250 | 34,250 | 42,813 | 42,813 |
| | Money market placements | 5,249 | 5,249 | 322,170 | 322,170 |
| | | 547,431 | 547,431 | 859,320 | 859,320 |
| 15. | INVESTMENT SECURITIES | | | | |
| | 1-Year Treasury notes | 82,292 | 82,292 | 349 | 349 |
| | Other investments | 368,269 | 368,269 | 171,010 | 171,010 |
| | | 450,562 | 450,562 | 171,359 | 171,359 |
| 16. | LOANS AND ADVANCES TO CUSTOMERS | | | | |
| | Loans and advances to customers and | | | | |
| | financial institutions at amortised cost | 1,201,772 | 1,187,509 | 1,073,378 | 1,073,378 |
| | Cumulative impairment allowance | (90,815) | (90,815) | (147,564) | (147,564) |
| | | 1,110,957 | 1,096,694 | 925,814 | 925,814 |

16.1 Loans and Advances to Customers and Financial Institutions at Amortised Cost – Bank

| | Gross Amount GH¢'000 | 2018 Impairment Allowance GH¢'000 | Carrying Amount GH¢'000 | Gross Amount GH¢'000 | 2017 Impairment Allowance GH¢'000 | Carrying Amount GH¢'000 |
|----------------------|----------------------------|--|-------------------------------|----------------------------|--|-------------------------------|
| Retail Customers: | | | | | | |
| Mortgage lending | 25,261 | 257 | 25,004 | 24,925 | 255 | 24,670 |
| Personal loans | 147,879 | 19,859 | 128,020 | 171,801 | 26,790 | 145,011 |
| | 173,140 | 20,116 | 153,024 | 196,726 | 27,045 | 169,681 |
| Corporate Customers: | | | | | | |
| Secured lending | 1,028,169 | 70,694 | 957,476 | 876,099 | 120,512 | 755,587 |
| Unsecured lending | 463 | 5 | 457 | 553 | 6 | 547 |
| | 1,028,631 | 70,699 | 957,933 | 876,652 | 120,518 | 756,134 |
| | 1,201,772 | 90,815 | 1,110,957 | 1,073,378 | 147,563 | 925,815 |

16.2 Loans and Advances to Customers and Financial Institutions at Amortised Cost – Group

| | | 2018 | | | 2017 | |
|----------------------|----------------------------|------------------------------------|-------------------------------|----------------------------|------------------------------------|-------------------------------|
| | Gross Amount GH¢'000 | Impairment Allowance GH¢'000 | Carrying Amount GH¢'000 | Gross Amount GH¢'000 | Impairment Allowance GH¢'000 | Carrying Amount GH¢'000 |
| Retail Customers: | | | | | | |
| Mortgage lending | 25,261 | 257 | 25,004 | 24,925 | 255 | 24,670 |
| Personal loans | 147,879 | 19,859 | 128,020 | 171,801 | 26,790 | 145,011 |
| | 173,140 | 20,116 | 153,024 | 196,726 | 27,045 | 169,681 |
| Corporate Customers: | | | | | | |
| Secured lending | 1,013,906 | 70,694 | 943,212 | 876,099 | 120,512 | 755,587 |
| Unsecured lending | 463 | 5 | 458 | 553 | 6 | 547 |
| | 1,014,369 | 70,699 | 943,670 | 876,652 | 120,518 | 756,134 |
| | 1,187,509 | 90,815 | 1,096,694 | 1,073,378 | 147,563 | 925,815 |

16.3 Allowances for Impairment

17.

| | 2018 | | 2017 | |
|---|-----------------|------------------|-----------------|------------------|
| | Bank GH¢'000 | Group GH¢'000 | Bank GH¢'000 | Group GH¢'000 |
| Individual Allowances for Impairment | | | | |
| Balance at 1st January | 127,827 | 127,827 | 69,980 | 69,980 |
| Prior-year adjustment | (48,168) | (48,168) | - | - |
| Impairment loss for the year | | | | |
| Charge for the year | 27,191 | 27,191 | 57,847 | 57,847 |
| Write-offs | (36,877) | (36,877) | | |
| Balance at 31st December | 69,973 | 69,973 | 127,827 | 127,827 |
| Collective Allowances for Impairment | | | | |
| Balance at 1st January | 19,737 | 19,737 | 10,440 | 10,440 |
| Impairment loss for the year | | | | |
| Charge for the year | 1,105 | 1,105 | 9,297 | 9,297 |
| Balance at 31st December | 20,842 | 20,842 | 19,737 | 19,737 |
| Total Allowance for Impairment on Loans | 90,815 | 90,815 | 147,564 | 147,564 |
| Impairment charge for the year on other | | | | |
| financial assets | 179 | 179 | | |
| Total allowances for impairment | 90,994 | 90,994 | 147,564 | 147,564 |
| Total impairment charged for the year | 28,475 | 28,475 | 67,144 | 67,144 |
| INVESTMENT (OTHER THAN SECURITIES) | | | | |
| Equity investments | 1,766 | 6,132 | 1,766 | 5,252 |
| | 1,766 | 6,132 | 1,766 | 5,252 |
| | | | | |

18. PROPERTY, PLANT & EQUIPMENT

18.1 Property, Plant & Equipment – Bank

18.1.1

| | 2018 | | | | 2017 | |
|--------------------------|-----------------|--|------------------------------|-----------------|--|------------------------------|
| | Cost GH¢'000 | Accumulated Depreciation GH¢'000 | Carrying Value GH¢'000 | Cost GH¢'000 | Accumulated Depreciation GH¢'000 | Carrying Value GH¢'000 |
| Plant & machinery | 6,403 | (3,441) | 2,962 | 6,360 | (2,780) | 3,580 |
| Branch development | 12,978 | (9,765) | 3,214 | 10,147 | (7,253) | 2,894 |
| Motor vehicles | 11,948 | (7,897) | 4,051 | 13,971 | (9,628) | 4,344 |
| Furniture & fittings | 8,276 | (5,199) | 3,077 | 7,126 | (4,052) | 3,074 |
| Office equipment | 19,955 | (11,665) | 8,290 | 18,291 | (9,903) | 8,388 |
| Computer hardware | 20,126 | (13,455) | 6,671 | 15,997 | (10,030) | 5,967 |
| Capital work in progress | 7,989 | _ | 7,989 | 11,883 | _ | 11,883 |
| Land & buildings | 184,215 | (5,475) | 178,740 | 137,978 | (4,316) | 133,662 |
| | 271,890 | (56,897) | 214,994 | 221,754 | (47,962) | 173,792 |

18.1.2 Reconciliation of opening carrying value with closing carrying value **2018**

| | Opening Balance | Additions | Revaluation/ elimination of depreciation on disposal | Transfer/ disposal | Depreciation charged for the year | Closing Balance |
|--------------------------|--------------------|-----------|---|-----------------------|---|--------------------|
| | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 |
| Plant & machinery | 3,580 | 43 | _ | _ | (661) | 2,962 |
| Branch development | 2,894 | 1,495 | _ | _ | (1,175) | 3,214 |
| Motor vehicles | 4,344 | 1,943 | 3,495 | (3,967) | (1,763) | 4,051 |
| Furniture & fittings | 3,074 | 1,151 | _ | _ | (1,148) | 3,077 |
| Office equipment | 8,388 | 1,664 | _ | _ | (1,762) | 8,290 |
| Computer hardware | 5,967 | 4,129 | _ | _ | (3,425) | 6,671 |
| Capital work in progress | 11,883 | (3,894) | - | _ | - | 7,989 |
| Land & buildings | 133,662 | 516 | 47,901 | (845) | (2,495) | 178,740 |
| | 173,792 | 7,047 | 51,396 | (4,811) | (12,429) | 214,994 |
| 2017 | | | | | | |
| | Opening Balance | Additions | Revaluation/ elimination of depreciation on disposal | Transfer/ disposal | Depreciation charged for the year | Closing Balance |
| | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 |
| Plant & machinery | 3,645 | 258 | _ | 406 | (729) | 3,580 |
| Branch development | 2,850 | 44 | _ | _ | - | 2,894 |
| Motor vehicles | 5,115 | 1,177 | (143) | _ | (1,805) | 4,344 |
| Furniture & fittings | 2,179 | 670 | _ | 1,127 | (902) | 3,074 |
| Office equipment | 7,614 | 1,670 | _ | 824 | (1,720) | 8,388 |
| Computer hardware | 6,683 | 1,149 | - | 1,095 | (2,960) | 5,967 |
| Capital work in progress | 12,451 | 8,751 | _ | (9,319) | - | 11,883 |
| Land & buildings | | | | | | |

92,160

(143)

18.1.3 Profit on Disposal of Property, Plant & Equipment

| | 2018 GH¢'000 | 2017 GH¢'000 |
|--|----------------------------------|---------------------|
| Gross book value Accumulated depreciation Net book value | 4,811 <u>(3,495)</u> 1,317 | 543 (400) 143 |
| Sales proceeds | 3,170 | 1 |
| Gain/(Loss) on disposal (net) | 1,854 | (142) |

92,688

173,792

(10,913)

18.2 Property, Plant & Equipment – Group

| 18.2.1 | | | 2018 | | | 2017 | |
|--------|--------------------------|-----------------|--|------------------------------|-----------------|--|------------------------------|
| | | Cost GH¢'000 | Accumulated Depreciation GH¢'000 | Carrying Value GH¢'000 | Cost GH¢'000 | Accumulated Depreciation GH¢'000 | Carrying Value GH¢'000 |
| | Plant & machinery | 6,403 | (3,441) | 2,962 | 6,358 | (2,780) | 3,578 |
| | Branch development | 12,979 | (9,765) | 3,215 | 10,761 | (6,015) | 4,746 |
| | Motor vehicles | 11,996 | (7,942) | 4,053 | 14,019 | (9,672) | 4,347 |
| | Furniture & fittings | 8,303 | (5,214) | 3,089 | 7,152 | (4,063) | 3,089 |
| | Office equipment | 19,972 | (11,680) | 8,292 | 18,455 | (10,037) | 8,418 |
| | Computer hardware | 20,182 | (13,498) | 6,684 | 16,038 | (10,142) | 5,896 |
| | Capital work in progress | 7,989 | _ | 7,989 | 11,878 | _ | 11,878 |
| | Land & buildings | 184,215 | (5,475) | 178,740 | 137,362 | (5,559) | 131,803 |
| | | 272,040 | (57,015) | 215,024 | 222,024 | (48,268) | 173,756 |

18.2.2 Reconciliation of opening carrying value with closing carrying value **2018**

| | Opening Balance (Restated) | Additions | Revaluation/ elimination of depreciation on disposal | Transfer/ disposal | Depreciation charged for the year | Closing Balance |
|--------------------------|----------------------------------|-----------|---|-----------------------|---|--------------------|
| | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 |
| Plant & machinery | 3,580 | 43 | _ | - | (661) | 2,962 |
| Branch development | 4,748 | (358) | _ | _ | (1,175) | 3,215 |
| Motor vehicles | 4,348 | 1,943 | 3,495 | (3,967) | (1,765) | 4,053 |
| Furniture & fittings | 3,085 | 1,155 | _ | _ | (1,151) | 3,089 |
| Office equipment | 8,390 | 1,665 | _ | _ | (1,763) | 8,392 |
| Computer hardware | 5,971 | 4,143 | _ | _ | (3,430) | 6,684 |
| Capital work in progress | 11,883 | (3,894) | _ | _ | _ | 7,989 |
| Land & buildings | 131,809 | 2,369 | 47,901 | (845) | (2,495) | 178,740 |
| | 173,814 | 7,066 | 51,396 | (4,811) | (12,440) | 215,024 |

| 2017 | | | | | | |
|--------------------------|--------------------|-----------|---|-----------------------|---|--------------------|
| | Opening Balance | Additions | Revaluation/ elimination of depreciation on disposal | Transfer/ disposal | Depreciation charged for the year | Closing Balance |
| | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 |
| Plant & machinery | 3,643 | 258 | _ | 406 | (729) | 3,578 |
| Branch development | 4,702 | 44 | - | _ | _ | 4,746 |
| Motor vehicles | 5,120 | 1,177 | (143) | _ | (1,806) | 4,348 |
| Furniture & fittings | 2,184 | 681 | - | 1,127 | (903) | 3,089 |
| Office equipment | 7,645 | 1,670 | - | 824 | (1,721) | 8,418 |
| Computer hardware | 6,633 | 1,150 | - | 1,095 | (2,982) | 5,896 |
| Capital work in progress | 12,446 | 8,751 | - | (9,319) | - | 11,878 |
| Land & buildings | 115,150 | 13,583 | | 5,867 | (2,797) | 131,803 |
| | 157,523 | 27,314 | (143) | | (10,938) | 173,756 |

18.2.3 Profit on Disposal of Property, Plant & Equipment

| | 2018 | 2017 |
|-------------------------------|-----------------|---------|
| | G H¢'000 | GH¢'000 |
| Gross book value | 4,811 | 543 |
| Accumulated depreciation | (3,495) | (400) |
| Net book value | 1,317 | 143 |
| Sales proceeds | 3,170 | 1 |
| Gain/(Loss) on disposal (net) | 1,854 | (142) |

19. INTANGIBLE ASSETS

| 19.1 | Intangble asset - Bank | |
|------|------------------------|--|
|------|------------------------|--|

| | | 2018 | | | 2017 | |
|--------------------|---------|-----------------------------|-------------------|---------|-----------------------------|-------------------|
| | Cost | Accumulated Amortisation | Carrying Value | | Accumulated Amortisation | Carrying Value |
| | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 |
| Compurter software | 24,847 | (18,711) | 6,136 | 18,604 | (15,673) | 2,931 |

Reconciliation of opening carrying value with closing carrying value

2018

| | Opening balance | Additions | Disposal | Amortisation | Closing balance |
|--------------------|--------------------|-----------|----------|--------------|-----------------|
| | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 |
| Compurter software | 2,931 | 6,243 | - | (3,038) | 6,136 |

19.2 Intangble asset - Group

| | | 2018 | | | 2017 | | | |
|--------------------|---------|-----------------------------|-------------------|---------|-----------------------------|-------------------|--|--|
| | Cost | Accumulated Amortisation | Carrying Value | Cost | Accumulated Amortisation | Carrying Value | | |
| | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 | | |
| Compurter software | 25,006 | (18,820) | 6,186 | 18,705 | (15,717) | 2,988 | | |

Reconciliation of opening carrying value with closing carrying value 2018

| | Opening balance | Additions | Disposal | Amortisation | Closing balance |
|--------------------|-----------------|-----------|----------|--------------|--------------------|
| | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 |
| Compurter software | 2,950 | 6,302 | - | (3,066) | 6,186 |

20. DEFERRED TAX ASSETS AND LIABILITIES

| | | 2018 | | | 2017 | |
|---|-------------------|------------------------|----------------------------|-------------------|------------------------|--------------------|
| | Assets GH¢'000 | Liabilities GH¢'000 | Net GH¢'000 | Assets GH¢'000 | Liabilities GH¢'000 | Net GH¢'000 |
| Property, equipment | | | | | | |
| and software | | 14,238 | (14,238) | | 2,493 | (2,493) |
| Net tax assets/liabilities | | 14,238 | (14,238) | | 2,493 | (2,493) |
| Movements During the Year | | | | | | |
| | | Opening balance | Recognised Profit or Lo | | ognised in Equity | Closing balance |
| | | GH¢'000 | GH¢'(| 000 | GH¢'000 | GH¢'000 |
| 2018 | | | | | | |
| Property, equipment and softwa | are | (2,493) | | 230 | (11,975) | (14,238) |
| Total | | (2,493) | | 230 | (11,975) | (14,238) |
| 2017 | | | | | | |
| Property, equipment and softwa | are | (2,231) | | 262 | _ | (2,493) |
| Total | | (2,231) | | 262 | | (2,493) |
| | | | 20 |)18 | 2 | 2017 |
| | | | Bank | Group | Bank | Group |
| | | | GH¢'000 | GH¢'000 | GH¢'000 | GH¢'000 |
| OTHER ASSETS | | | | | | |
| Accounts receivable and prepa | yments | | 17,046 | 30,281 | 13,960 | 14,025 |
| Assets held for sale | | | 24,287 | 24,287 | 27,329 | 27,329 |
| Other | | | 1,544 | 1,324 | 1,320 | 1,177 |
| | | | 42,877 | 55,892 | 42,609 | 42,531 |
| DEPOSITS FROM BANKS & (FINANCIAL INSTITUTIONS | DTHER | | | | | |
| Money market deposits | | | _ | - | - | - |
| Other deposits from banks | | | 2,907 | 2,907 | 5,797 | 5,797 |
| | | | 2,907 | 2,907 | 5,797 | 5,797 |
| DEPOSIT FROM CUSTOMER | S | | | | | |
| | | | | | | |

377,787

487,567

865,354

275,649

603,462

879,111

1,744,465 1,741,913

377,787

487,567

865,354

275,649

600,909

876,558

348,735

462,163

810,898

258,576

396,191

654,767

1,465,665

| netali Gustomers. | |
|-------------------|--|
| Term deposits | |
| Current deposits | |

21.

22.

23.

Corporate Customers: Term deposits Current deposits 348,735

462,163

810,898

258,497

392,270

650,767

1,461,665

| | | 2 | 2018 | 2 | 2017 |
|------|--|-----------------|------------------|-----------------|------------------|
| | | Bank GH¢'000 | Group GH¢'000 | Bank GH¢'000 | Group GH¢'000 |
| 24. | OTHER LIABILITIES AND BORROWINGS | | | | |
| 24.1 | The amounts recognised in the statement of financial position are as follows: | | | | |
| | Short-term employee benefits | 11,440 | 11,440 | 10,102 | 10,102 |
| | Payables and accruals | 83,589 | 86,142 | 51,711 | 55,879 |
| | Other | 17,201 | 17,222 | 4,753 | 4,753 |
| | | 112,230 | 114,804 | 66,566 | 70,734 |
| 24.2 | BORROWINGS | | | | |
| | Short term: | | | | |
| | Money market borrowing | 57,637 | 57,637 | 167,102 | 167,102 |
| | Repurchase agreements | 105,065 | 105,065 | 236,327 | 236,327 |
| | Preference share capital | 95 | 95 | 95 | 95 |
| | | 162,797 | 162,797 | 403,524 | 403,524 |

25. STATEMENT OF CHANGES IN EQUITY

25.1 Stated Capital

The stated capital of the Bank consists of proceeds from issue of shares for cash or other consideration and, transfers from retained earnings to capital.

| Number of authorised shares of no par va | lue | 1,000,000,000 | | |
|--|-------------|---------------|-------------|---------|
| | 20 | 18 | 20 | 17 |
| ISSUED AND FULLY PAID: | Number | GH¢'000 | Number | GH¢'000 |
| Issued for cash consideration | 261,724,841 | 127,666 | 261,724,841 | 83,686 |
| Issued for consideration other than cash | 3,075,000 | 30 | 3,075,000 | 30 |
| Capitalisation issues | 155,300,000 | 43,950 | 155,300,000 | 43,950 |
| | 420,099,841 | 127,666 | 420,099,841 | 127,666 |

25.2 Statutory Reserve

Statutory Reserve represents the cumulative amount set aside from annual net profit after tax as required by the Bank and Special Deposit-Taking Institutions Act, 2016, Act 930.

25.3 Revaluation reserve

The revaluation reserve resulted from revaluation of lands and buildings which was carried out in 2018.

25.4 Credit Risk Reserve

To cater for any shortfall between the Bank of Ghana's credit loss provision requirements and Loans and Advances Impairments based on IFRS principles, a charge or credit is made to retained earnings in respect of the difference required to bring up the cumulative provision to the level required under the Bank of Ghana Regulations and IFRS 9 *Financial Instruments: Recognition and Measurement.*

| | 2018 GH¢'000 | 2017 GH¢'000 |
|-------------------------|-----------------|-----------------|
| IFRS impairment | 90,816 | 147,561 |
| Bank of Ghana provision | (150,405) | (161,124) |
| Credit risk reserve | (59,590) | (13,563) |

An amount of GH¢2.14 million was posted to credit risk reserve for the year(2017: GH¢13.56 million).

Credit risk reserve is not available for distribution as dividend and inclusion in the adjusted capital base for purposes of Capital Adequacy Ratio (CAR) computation.

25.5 Deposit for shares

This represents an amount contributed by existing shareholders towards equity.

| | 2018 | 2017 |
|--------------------|---------|---------|
| | GH¢'000 | GH¢'000 |
| Deposit for shares | 24,000 | 9,618 |

26 OFF BALANCE SHEET CONTINGENCIES AND COMMITMENTS

In the ordinary course of business, the Group conducts business involving guarantees, acceptances and performance bonds. These facilities are offset by corresponding obligations of third parties. At the year end, the contingencies were as follows:

| | 2018 GH¢'000 | 2017 GH¢'000 |
|---|-----------------|-----------------|
| Bonds and guarantees | 51,513 | 43,767 |
| Letters of credit and other documentary credits | 39,154 | 124,306 |
| | 90,667 | 168,073 |

26.1 Nature of contingent liabilities

Guarantees are issued to support performance by a customer to third parties. The Group will only be required to meet these obligations in the event of the customer's default.

Letters of credit commit the Group to make payment to third parties, on production of documents, which are subsequently reimbursed by customers.

27. GROUP ENTITIES

Significant subsidiaries of the Bank

| | Country of incorporation | Ownership Interest 2018 | Ownership Interest 2017 |
|---------------------------------|-----------------------------|-------------------------------|-------------------------------|
| Prudential Securities Limited | Ghana | 100% | 100% |
| Prudential Stockbrokers Limited | Ghana | 100% | 100% |

28. RELATED PARTIES

28.1 Transactions with Key Management Personnel

Key management personnel and their immediate relatives have transacted with the Group during the period as follows:

| | 2 | 018 | 2017 | |
|--|--|---------|------------------|---------|
| | Bank Group Bank GH¢'000 GH¢'000 GH¢'000 | | Group GH¢'000 | |
| | Maximum | Closing | Maximum | Closing |
| | Balance | Balance | Balance | Balance |
| Mortgage lending and other secured loans | 1,930 | 1,552 | 1,545 | 1,377 |
| Other loans | 2,302 | 2,022 | 3,227 | 3,466 |
| | 4,232 | 3,573 | 4,772 | 4,843 |

28.2 Key management personnel compensation for the year comprised:

| GF | 2018 ł¢'000 | 2017 GH¢'000 |
|------------------------------|----------------|-----------------|
| Short-term employee benefits | 9,268 | 5,720 |
| | 9,268 | 5,720 |

The Group does not have any share option policy in place for its executive officers.

The mortgage and secured loans granted are secured over properties of the respective borrowers.

No impairment losses have been recorded against balances outstanding during the period with key management personnel and no specific allowance has been made for impairment on balances with key management personnel and their immediate relatives at the year end.

28.3 Loans and Advances to Employees

| | 2018 GH¢'000 | 2017 GH¢'000 |
|--------------------------------|-----------------|-----------------|
| Balance at 1st January | 22,600 | 21,740 |
| Loans advanced during the year | 9,041 | 6,388 |
| Loans repayments received | (4,690) | (5,528) |
| Balance at 31st December | 26,951 | 22,600 |

28.4 Loans and Advances to Directors and their Associates

The Group has entered into transactions with its directors and their associates, associate's companies or directors as follows:

| | 2018 GH¢'000 | 2017 GH¢'000 |
|-----------------------------|-----------------|-----------------|
| Gross amount at 1st January | 25,833 | 24,166 |
| Interest charged | 2,127 | 2,126 |
| Loans disbursed | - | 902 |
| Cash received | (27,013) | (1,361) |
| Net amount at 31st December | 946 | 25,833 |

Included in loans and advances is nil (2017: GH¢23.8 million) advanced to companies in which some of the members of the Board of Directors have interest.

28.5 Deposits from Related Parties

Included in deposits is approximately GH¢2.6 million (2017: GH¢4.0 million) due to subsidiary companies. Interest paid on these deposits during the year amounted to GH¢33,280 (2017: GH¢3,325).

The related interest income in 2018 was GH¢2,126,904 (2017: GH¢2,126,000).

29. VALUE ADDED STATEMENTS

Value Added Statements for the year ended 31st December 2018

| | 2 | 2018 | | 2017 | |
|--|-----------------|------------------|-----------------|------------------|--|
| | Bank GH¢'000 | Group GH¢'000 | Bank GH¢'000 | Group GH¢'000 | |
| Interest earned and other operating income | 367,326 | 367,013 | 348,596 | 348,596 | |
| Direct cost of services | (238,982) | (239,232) | (229,680) | (229,878 | |
| Value added by banking services | 128,343 | 127,781 | 118,916 | 118,71 | |
| Non-banking income | 29,658 | 30,966 | 17,221 | 19,27 | |
| Impairments | (28,475) | (28,475) | (67,144) | (67,144 | |
| Value added | 129,527 | 130,272 | 68,993 | 70,84 | |
| Distributed as follows: | | | | | |
| To Employees | | | | | |
| Directors (without executives) | (360) | (360) | (360) | (360 | |
| Executive Directors | (1,314) | (1,314) | (1,163) | (1,163 | |
| Other employees | (94,660) | (95,263) | (73,371) | (73,814 | |
| To Government: | | | | | |
| Income tax | (6,134) | (6,134) | (6,732) | (7,103 | |
| To providers of capital | | | | | |
| Dividends to shareholders | - | _ | - | | |
| To expansion and growth | | | | | |
| Depreciation | (12,429) | (12,440) | (10,913) | (10,938 | |
| Amortisation | (3,038) | (3,066) | (3,270) | (3,271 | |
| Retained earnings | 11,592 | 11,696 | (26,816) | (25,800 | |



30. ADDITIONAL DISCLOSURES

| | 2018 Bank | 2017 Group |
|--|--------------|---------------|
| Capital Adequacy Ratio | 12.97% | 10.36% |
| Nonperforming loans (amount and ratio) | | |
| Gross loans (GH¢'000) | 1,201,772 | 1,073,378 |
| Amount (GH¢'000) | 205,791 | 191,775 |
| Ratio | 17.12% | 17.87% |
| Amount of loans written-off (GH¢'000) | 36,877 | - |
| Liquidity Ratio | 126.00% | 144.00% |
| Credit risk reserve (if any) | 59,590 | 13,564 |
| Statutory liquidity breaches and non-compliance with other prudential requirements | None | None |
| Year-end mid rates used for foreign exchange translations: | 31-Dec-18 | 31-Dec-17 |
| United States dollar (US\$) | 4.8200 | 4.2002 |
| Great Britain pound sterling (GB£) | 6.1711 | 5.1965 |
| Euro (€) | 5.5131 | 4.4367 |



31. LIST OF RELATED PARTIES

31.1 Members of the Board

Non-Executive Directors

| John Sackah Addo | Chairman | Retired on 31st January 2018 |
|-------------------------|-------------------|--------------------------------|
| Kwaku Agyei-Gyamfi | Acting Chairman | |
| Samuel Nkansah-Boadi | | |
| Nortey Kwashie Omaboe | | |
| Joana Felicity Dickson | | |
| Aretha Duku | | |
| Kwame Kwakye-Mintah | | |
| Fred Kwasi Boateng | | |
| Daniel Asah Kissiedu | | Appointed on 28th June 2018 |
| Nana Kwaku Duah | | |
| | | |
| Executive Directors | | |
| Stephen Sekyere-Abankwa | Managing Director | |
| Stephen Adufo Asare | | Retired on 15th October 2018 |
| Samuel Petterson Larbi | | Appointed on 15th October 2018 |

31.2 Key Management Personnel

| NAME | DESIGNATION | |
|-------------------------|---|------------------------------|
| Stephen Sekyere-Abankwa | Managing Director | |
| Richard K.F. Acolatse | Deputy Managing Director (Banking Operations) | |
| Stephen Adufo Asare | Deputy Managing Director (Finance, Administration & Credit Administration) | Retired on 15th October 2018 |
| John Kpakpo Addo | Acting Deputy Managing Director (Finance, Administration & Credit Administration) | |
| Osei Yaw Osafo | Head, Loan Recovery/ Board Secretary | |
| Ernest Danquah | Head, Internal Control | |
| Samuel Petterson Larbi | Head, Internal Audit | |



| Joyce Abankwa-Degbotse (Mrs.) | Head, Banking Operations |
|-------------------------------|--|
| Lily-Love Adusei (Mrs.) | Financial Controller |
| Theodore Bob Senaya | Head, Risk Management |
| Thomas Broni | Head, Compliance |
| Anthony Adu | Head, Information Technology |
| R. Naa Adoley Ankrah | Head, Administration & Human Resources |
| John M. Davis | Head, Legal Services |
| Seth Ampaabeng Kyeremeh | Head, Treasury, Trustee & Custodian Services |
| George A. Adjei | Head, Credit Administration |

31.3 List of Shareholders

The shareholders of the Bank are:

| | No. of Shares | Percentage Holding |
|---------------------------------------|---------------|-----------------------|
| Frank Owusu | 111,006,472 | 26.42% |
| J.S. Addo Consultants Limited | 76,208,525 | 18.14% |
| Trustees of PBL Staff Provident Fund | 51,148,541 | 12.18% |
| Kwasi Atuah | 38,254,761 | 9.11% |
| Ghana Union Assurance Company Limited | 37,510,676 | 8.93% |
| Nortey Kwashie Omaboe | 32,030,000 | 7.62% |
| Stephen Sekyere-Abankwa | 30,296,178 | 7.21% |
| Kofi O. Esson | 18,482,248 | 4.40% |
| NTHC Limited | 14,560,000 | 3.47% |
| John Kpakpo Addo | 7,281,000 | 1.73% |
| Nana Agyei Duku | 3,321,440 | 0.79% |
| Total | 420,099,841 | 100.00% |
| | | |



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8 John Harmond Street, Ring Road Central, Accra. Private Mail Bag, General Post Office, Accra, Ghana. Tel: (+233 302) 781 200 - 2/6/7. Fax: (+233 302) 781 210.



This section contains branch locations and addresses, details of correspondent banks and notice of Annual General Meeting



BRANCH LOCATIONS AND ADDRESSES

GREATER ACCRA REGION

ABEKA BRANCH

Apugu Tower, Abeka Lapaz Accra Telephone: 233-302-220919/ 220920, 233-540-106755/6 233-289-557914 Fax: 233-302-220929 Email: akb.branch@Prudentialbank.com.gh

ABOSSEY OKAI BRANCH

Cap & May House, Ring Road West, Accra Telephone: 233-302-669107/8, 233-540-106765/6 233-289-557939 Fax: 233-302-668126 Email: aob.branch@Prudentialbank.com.gh

ACCRA BRANCH

Swanzy Shopping Arcade (Former Kingsway Building) Telephone: 233-302-678982/671943 – 5 233-540-106730/1 233-289-557915 Fax: 233-302-678942 Email: bg.branch@Prudentialbank.com.gh

ADENTAN BRANCH

4A Lami Dwaahe Street Housing Estate Road Adentan Housing Estate Telephone: 233-302-501346/7, 233-540106732/3 233-289-557912 Fax: 233-302-501345 Email: adt.branch@Prudentialbank.com.gh

BAWALESHIE BRANCH

Parcel No. 980 Adjacent SEL Fuel Station East Legon, Accra Telephone: 233-302-522885/7 233-540-106736/ 7 Fax: 233-302-522886 Email: bsb.branch@Prudentialbank.com.gh

EAST LEGON BRANCH

No. 2 Lyndy Street Near American House East Legon, Accra Telephone: 233-302-747269/70 233-540-109480/1 233-289-557956 Fax: 233-302-747271 Email: elb.branch@Prudentialbank.com.gh

GICEL BRANCH

Gicel Estates, Weija, Accra Telephone: 233-302-850174 - 6 233-540-109478/9 Fax: 233-302-850173 Email: gb.branch@Prudentialbank.com.gh

KWAME NKRUMAH CIRCLE BRANCH

Oksart Place, Adjacent Ernest Chemist Ring Road Central Kwame Nkrumah Circle, Accra Telephone: 233-302-246513/246521, 233-302-246531 233-540-106757/8 233-289-557938 Fax: 233-302-246523 Email: crb.branch@Prudentialbank.com.gh

MADINA BRANCH

Albert House, Zongo Junction, Madina Telephone: 233-302-511111/2 233-540-111719/20 233-577-986039 233-289-556861 Fax: 233-302-511485 Email: mab.branch@Prudentialbank.com.gh

MAKOLA BRANCH

 31st December Market

 Makola, Accra

 Telephone:
 233-302-676638/9

 233-302-677837

 233-540-116535/116754

 233-289-557933

 Fax:
 233-302-676640

 Email:
 mkb.branch@Prudentialbank.com.gh



MATAHEKO BRANCH

No. B439/15 The Ground Floor, IRS Building Mataheko, Accra Telephone: 233-302-313470 233-540-106761/2 Fax: 233-302-313469 Email: mhb.branch@Prudentialbank.com.gh

METHODIST UNIVERSITY COLLEGE AGENCY

Methodist University College Campus Dansoman, Accra Telephone: 233-302-302484/ 5 233-289-557937 Fax: 233-302-302486 Email: mua.agency@Prudentialbank.com.gh

NORTH INDUSTRIAL AREA BRANCH

Melcom Plus No. 3 Otublohum Street North Industrial Area, Accra Telephone: 233-302-221856/ 7 233-302-221880 233-540-106767/8 233-289-557932 Fax: 233-302-221875 Email: nia.branch@Prudentialbank.com.gh

NUNGUA BRANCH

Unnumbered Property Nungua Sokpoti Adjacent Electricity Company of Ghana Nungua Office, Accra

 Telephone:
 233-302-719369 /719466

 233-243-400270/1

 Fax:
 233-302-719458

 Email:
 ngb.branch@Prudentialbank.com.gh

ODORKOR BRANCH

Off Accra-Winneba Road Odorkor Traffic Light, Accra Telephone: 233-302-311710/ 12 233-540-109482 233-263-778526 233-289-557941 Fax: 233-302-311716 Email: odb.branch@Prudentialbank.com.gh

OKAISHIE BRANCH

No. 657/4, Knutsford Avenue Okaishie, Accra Telephone: 233-302-664144/ 664154 233-540-116537/8 233-289-557946 Fax: 233-302-664174 Email: okb.branch@Prudentialbank.com.gh

RING ROAD CENTRAL BRANCH

(8 John Harmond Street) Ring Road Central, Accra Telephone: 233-302-781179/ 781162 233-302-781207 233-540-111746/7 Fax: 233-302-768421 Email: rrc.branch@Prudentialbank.com.gh

SPINTEX ROAD BRANCH

(Adjacent CCTC, Near the Coca-Cola Roundabout) Spintex Road, Accra Telephone: 233-302-814399/ 814409 233-302-813830 233-540-116530/1 233-289-557942 Fax: 233-302-812934 Email: srb.branch@Prudentialbank.com.gh

TAIFA BRANCH

Adjacent Goil Filling Station Taifa Junction Telephone: 233-302-425826 233-544-336754 Fax: 233-302-425825 Email: tfb.branch@Prudentialbank.com.gh

TEMA COMMUNITY ONE BRANCH

Prudential House, Off Krakue Road, Commercial Area, Tema Community One Telephone: 233-303-217160-2/217140 233-540-111717/8 233-289-557935 Fax: 233-303-217137 Email: tcb.branch@Prudentialbank.com.gh

TEMA FISHING HARBOUR BRANCH

Hillpok Yard Tema Fishing Harbour Telephone: 233-303-207352/3 233-303-207345/9 233-540-111715/6 233-289-557916 Fax: 233-303-207357 Email: tfh.branch@Prudentialbank.com.gh

TESANO BRANCH

No. C111A/19, Nsawam Road, Tesano Near Tesano Police Station Telephone: 233-302-258170/258172 233-540-109474/7 233-289-557934 Fax: 233-302-258173 Email: tsb.branch@Prudentialbank.com.gh



UNIVERSITY OF GHANA BRANCH

| The Bankin | g Square |
|------------|----------------------------------|
| | l Needs Supermarket |
| Telephone: | 233-303-974467/8 |
| | 233-243-900604/5 |
| Fax: | 233-303-974453 |
| Email: | ugb.branch@Prudentialbank.com.gh |

VALLEY VIEW UNIVERSITY BRANCH

Valley View University Campus, Oyibi Telephone: 233-243-400265/6, 233-277-759333 233-289-557930 Fax: 233-277-900090 Email: vvb.branch@Prudentialbank.com.gh

WEIJA BRANCH

Accra-Winneba Road, (Opposite Phastor Contrete Works) Weija, Accra Telephone: 233-302-853494/5 233-540-106759/60 233-289-557913 Fax: 233-302-853496 Email: wb.branch@Prudentialbank.com.gh

ZONGO JUNCTION BRANCH

Link Road, Opposite the Total Filling Station Zongo Junction, Accra Telephone: 233-302-678781/678819 233-302-678824 233-540-106763/4 233-289-557931 Fax: 233-302-678830 Email: zjb.branch@Prudentialbank.com.gh

ASHANTI REGION

ABOABO BRANCH

Near the Traffic Light, along the Aboabo-Airport Dual Carriageway, Kumasi Telephone: 233-3220-47350 - 2 233-3220-98892/ 3 233-540-111721/2 233-289-557919 Fax: 233-3220-47357 Email: abb.branch@Prudentialbank.com.gh

ADUM BRANCH

Prudential Plaza, (Formerly Unicorn House) Adum, Kumasi Telephone: 233-3220-83811/2 233-3220-83814 233-540-111723/4 233-289-557917 Fax: 233-3220-83815 Email: kab.branch@Prudentialbank.com.gh

AFFUL NKWANTA BRANCH

| Near Kumasi Children's Park | | | | |
|-----------------------------|----------------------------------|--|--|--|
| Telephone: | 233-3220-49450 - 2 | | | |
| | 233-540-106747/8 | | | |
| | 233-289-557920 | | | |
| Fax: | 233-3220-49455 | | | |
| Email: | anb.branch@Prudentialbank.com.gh | | | |
| | | | | |

ATONSU BRANCH

91 Block "A" Within Unity Oil Commercial Complex, Atonsu Telephone: 233-3220-83750/ 1 233-3220-80741 233-540-106743/4 233-289-557922 Fax: 233-3220-80635 Email: atb.branch@Prudentialbank.com.gh

KUMASI BRANCH

Cocobod Jubilee House Adum, Kumasi Telephone 233-3220-25667 233-540-106745/6 233-289-557918 Fax: 233-3220-25917 Email: kmb.branch@Prudentialbank.com.gh

SANTASI ROUNDABOUT BRANCH

Unity Oil Filling Station Near Santasi Roundabout Telephone: 233-3220-25888/25909 233-544-336750/1 Fax: 233-3220-25909 Email: sab.branch@Prudentialbank.com.gh

SUAME MAAKRO BRANCH

Tarkwa Maakro, New Road Kumasi, Telephone: 233-3220 46717/46727/46851 233-540-106740/1 233-289-557921 Fax: 233-3220-46897 Email: smb.branch@Prudentialbank.com.gh

CENTRAL REGION

CAPE COAST BRANCH

Palm House, 101/3 Commercial Street Cape Coast Telephone: 233-3321-31575/ 35393 233-540-116532/3 233-289-557923 Fax: 233-3321-31576 Email: ccb.branch@Prudentialbank.com.gh



UNIVERSITY OF CAPE COAST AGENCY

Oye Inn, Behind the Science Block University of Cape Coast Telephone: 233-3321-35653/4 233-289-557924 Fax: 233-3321-35643 Email: uca.agency@Prudentialbank.com.gh

UNIVERSITY OF CAPE COAST BRANCH

Ground Floor, Old Cafeteria Building Telephone: 233-3321-36000 233-540-110933/110539 Fax: 233-3321-36005 Email: ucb.branch@Prudentialbank.com.gh

WESTERN REGION

TAKORADI HARBOUR BRANCH

Takoradi Harbour Harbour Area Telephone: 233-3120-21300/ 21909 233-3120-21616/ 31317 233-540-106750/1 233-289-557926 Fax: 233-3120-31371 Email: thb.branch@Prudentialbank.com.gh

TAKORADI MARKET CIRCLE BRANCH

62 Liberation Road Market Circle, Takoradi Telephone: 233-3120-27415/ 27452/ 27479 233-540-106752/ 111749 233-289-557925 Fax: 233-3120-27504 Email: tmc.branch@Prudentialbank.com.gh

BONO EAST REGION

TECHIMAN BRANCH

Ground Floor of House No. 186 Block B, Sector 4S Techiman-Tamale Main Road, Techiman Telephone: 233-3525-22915/6 233-540-106738/9 Fax: 233-3525-22917 Email: teb.branch@Prudentialbank.com.gh

NORTHERN REGION

TAMALE BRANCH

Quality First Building (1st Floor) Opposite Main Taxi Rank, Tamale Telephone: 233-3720 27740 – 2 233-540-106734/5 233-289-557927 Fax: 233-3720-27744 Email: tab.branch@Prudentialbank.com.gh

EASTERN REGION

KOFORIDUA BRANCH

Property No. OBG 16, Opposite the Jackson Park, Koforidua Telephone: 233-3420-23134 233-556-489964/5 233-289-557927 Fax: 233-3420-20782 Email: kfb.branch@Prudentialbank.com.gh

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CORRESPONDENT BANKS

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CITIBANK N.A. CITIGROUP CENTRE P.O. BOX 78 33 CANADA SQUARE, CANARY WHARF LONDON E14 5LB UNITED KINGDOM

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TO: ALL MEMBERS DIRECTORS AUDITORS

NOTICE OF ANNUAL GENERAL MEETING

We are pleased to give you notice of, and invite you to the twenty-second (22nd) Annual General Meeting of Prudential Bank Limited to be held at the Boardroom of the Head Office, 8 John Harmond Street, Ring Road Central, Accra, on WEDNESDAY, 26TH JUNE, 2019, at 11.30am to transact the following business:

Agenda

- 1. To waive the statutory notice of 21 days.
- 2. To receive and consider the report of the Directors for the financial year ended 31st December, 2018.
- 3. To receive and consider the Auditors Report for the financial year ended 31st December, 2018.
- 4. To receive, consider and approve the Annual Accounts.
- 5. To authorize the Directors to fix the remuneration of the Auditors.
- 6. Any other matter.

Special Business

To consider and if thought fit to pass the following resolutions:

- a) To approve the terms and conditions of the Ordinary Share Subscription Agreement between Ghana Amalgamated Trust PLC and Prudential Bank Limited.
- b) To approve the terms and conditions of the Shareholders Agreement between Ghana Amalgamated Trust PLC, Prudential Bank Limited and the existing Shareholders.
- c) To approve the waiver of the pre-emptive rights in respect of the Subscriber Shares to Ghana Amalgamated Trust PLC.
- d) To approve the issuance of 415,107,406 shares (47%) to Ghana Amalgamated Trust PLC.
- e) That Regulation 60 of the Company's Regulation be amended to fix the minimum number of Directors on the Board to five (5) and a maximum number of thirteen (13) however until so determined shall be eleven (11).



- f) To approve the issuance of shares to cover the additional contribution from Messrs Frank Owusu, S. Sekyere-Abankwa and PBL Staff Provident Fund.
- g) To approve the reduction of the Bank's Stated Capital from GH¢137,284,491.01 to GH¢127,666,754.46.
- h) To approve an increase in the Stated Capital from GH¢127,666,754.46 to GH¢151,666,754.46 and thereafter to GH¢402,430,752.46.

Dated this 19th day of June, 2019

By Order of the Board

OSEI YAW OSAFO COMPANY SECRETARY

.....

NOTES

- 1. A Member entitled to attend and vote at the meeting is entitled to appoint a proxy to attend and vote in place of that Member. A Proxy need not be a Member. A Proxy Form is attached.
- 2. The Proxy Form must be delivered by hand or post to The Secretary, Prudential Bank Limited, PMB, G.P.O, 8 John Harmond Street, Ring Road Central, Accra at least 24 hours before the appointed time for the Meeting.
- 3. A copy of the Audited Financial Statement is attached.

PRUDENTIAL BANK LIMITED

PROXY FORM

FOR USE AT THE 22ND ANNUAL GENERAL MEETING TO BE HELD ON WEDNESDAY, 26TH JUNE, 2019, AT THE BOARDROOM, OF PRUDENTIAL BANK LIMITED 8 JOHN HARMOND STREET, RING ROAD CENTRAL, ACCRA

I/We

(Block capitals)

being a member(s) of Prudential Bank Limited hereby appoint *.....

or failing him, the duly appointed Chairman of the meeting as my/our Proxy to vote for me/us and on my/our behalf at the Annual General Meeting to be held on **Wednesday**, **26th June**, **2019 at 11.30am** and at any and every adjournment thereof.

| ITEM | RESOLUTIONS | FOR | AGAINST | |
|------|---|-----|---------|---|
| 1. | To waive notice of 21 days | | | Within the appropriate square provided "FOR" or "AGAINST" each Resolution hereof, you are to indicate with an "X" how your votes are to be cast. Failing to so instruct, the Proxy will vote or abstain from voting at the said Proxy's discretion. |
| 2. | To receive and consider the report of the Directors for the financial year ended 31st December, 2018. | | | |
| 3. | To receive and consider the Auditors Report for the financial year ended 31st December, 2018. | | | |
| 4. | To receive, consider and approve the Annual Accounts. | | | |
| 5. | To authorize the Directors to fix the remuneration of the Auditors. | | | |
| 6. | To approve the Ordinary Share Subscription Agreement. | | | |

| 7. | To approve Shareholders Agreement | | |
|----|---|--|--|
| 8. | To approve waiver of Pre-emptive rights | | |
| 9. | To approve the issuance of shares to Ghana Amalgamated Trust PLC. | | |

NOTES:

- 1. A member (shareholder) who is unable to attend an Annual General Meeting is allowed by law to vote by proxy. The above Proxy Form has been prepared to enable you exercise your vote, if you cannot attend personally.
- 2. Provision has been made on the form for the Chairman of the Meeting to act as your proxy but, if you wish, you may insert in the blank space supra marked *, the name of any person, whether a member of the Company or not, who will attend the Meeting and vote on your behalf instead of the Chairman of the Meeting.
- 3. In the case of joint holders, each holder should sign.
- 4. If executed by a company/corporation, the Proxy Form should bear its Common Seal or be signed on its behalf by a Director.
- 5. Please sign the above Proxy Form and deliver or post it so as to reach **The Secretary**, **Prudential Bank Limited**, 8 John Harmond Street, Ring Road Central, Accra not later than 11am on 15th May, 2018.

Dated.....

For:

Signature of Shareholder

THIS PROXY FORM SHOULD NOT BE COMPLETED AND SENT TO THE SECRETARY IF THE MEMBER WOULD BE ATTENDING THE MEETING



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