



*Turning Quality
into* **Power**



Atlas Battery
Annual Report 2016

Turning Quality into Power

Atlas Battery prides itself on manufacturing the highest quality batteries for the customers. Our vision helps us in following international standards of quality and consistency in our manufacturing process.

Our state of the art plant setup and maintenance processes reflect our commitment and focus in providing the highest quality products to our customers. Our improved energy-saving and fuel-efficient batteries are developed with regular audits, quality certifications as well as Safety, Health and Environment compliances.

Superior quality always results in superior performance, thereby increasing our customer retention and loyalty. All company quality checks, from raw material up till packaging, are all set to put Atlas Battery miles ahead of its competitors, undoubtedly turning quality into power.



Investors' Education

In pursuance of SRO 924(1)/2015 dated September 9th, 2015 issued by the Securities and Exchange Commission of Pakistan (SECP), the following informational message has been reproduced to educate investors.

www.jamapunji.pk



Be aware, Be alert, Be safe

Learn about investing at
www.jamapunji.pk

Key features:

- 📄 Licensed Entities Verification
- 📊 Scam meter*
- 🎮 Jamapunji games*
- 📄 Tax credit calculator*
- 🏢 Company Verification
- 📄 Insurance & Investment Checklist
- ❓ FAQs Answered
- 📈 Stock trading simulator (based on live feed from KSE)
- 📖 Knowledge center
- 📊 Risk profiler*
- 📄 Financial calculator
- 📧 Subscription to Alerts (event notifications, corporate and regulatory actions)
- 📱 Jamapunji application for mobile device
- 📄 Online Quizzes



Jama Punji is an Investor Education Institute of Securities and Exchange Commission of Pakistan

Jamapunji.pk

[@jamapunji_pk](https://twitter.com/jamapunji_pk)

*Mobile apps are also available for download for android and ios devices

About us

The foundation of the Group was laid through the incorporation of Shirazi Investments (Private) Limited (SIL) in 1962 by Mr. Yusuf H. Shirazi, the Founder of Atlas Group. Today Atlas is a diversified group dealing in engineering, power generation, financial services and trading. It consists of sixteen companies of which four are quoted on the Stock Exchange in Pakistan.

Atlas Battery Limited was incorporated in 1966 and signed a technical collaboration agreement with Japan Storage Battery Co. Ltd., Japan in 1969 (now known as GS Yuasa Corporation) for production and sale of Japanese quality batteries in Pakistan. Atlas Battery started production in 1969 with the genesis of the brand “AGS” - “A” for Atlas and “GS” for Genzo Shimadzu (the founder of Japan Storage Battery Co. Ltd., Japan). The Company manufactures a wide range of polypropylene batteries suitable for passenger cars, heavy vehicles, motorcycles, construction equipment as well as stationary and industrial applications including gen-sets, solar electric panels and Uninterruptible Power Supply (UPS) equipments.

Our journey of 50 years is a reflection of our focus on superior quality and product innovation. With continuous focus on high quality product of Japanese technology, we have introduced for the first time in Pakistan a durable, low maintenance hybrid battery. The tagline “Maintenance Mein Kum aur Performance Mein Dum” succinctly encapsulates the unique selling proposition of the product.

The Company has been successfully expanding its production capacity, sustaining its superior quality and introducing new products to stay ahead of competition.

Table of Contents

Corporate Data

• Vision, Mission and Values	1
• Strategic Objectives	3
• Quality Policy and Management	4
• Journey of Success	5
• Profile of the Company and Group Structure	7
• Performance at a Glance	8
• Geographical Presence	9
• Organizational Chart	10
• Company Information	11

Shareholder Information

• Notice of Annual General Meeting	15
• Information for Shareholders	17
• Nature of Business and Certifications	19
• Capital Structure	20
• Pattern of Shareholding	21
• Board of Directors	23
• Major events during the year	25
• Media Gallery	27
• Financial Calendar	28
• Business Model	31

Financial Highlights

• Highlights	35
• Statement of Value Addition	36
• Analysis of Financial Statements	37
• Liquidity Management	43
• Six Years at a Glance	45
• Analysis of Prospects of Company	48
• Share Price Sensitivity Analysis	49
• Du Pont Analysis	51
• Quarterly Performance Analysis	52

Corporate Governance

• Chairman's Review	55
• Directors' Report	59
• Directors' Report (In Urdu)	68
• Chairman's Review (In Urdu)	71
• Code of Conduct	72
• CEO Message on Sustainability Report	75
• Sustainability Report	76
• Corporate Governance	86
• Risk and Opportunity Report	94
• Report of the Audit Committee	96
• Statement of Compliance with the Code of Corporate Governance	98
• Review Report to the Members on Statement of Compliance	100

Financial Statements

• Auditors' Report to the Members	104
• Balance Sheet	105
• Profit & Loss Account	107
• Cash Flow Statement	108
• Statement of Changes in Equity	110
• Notes to the Financial Statements	111

Others

• Glossary of Terms	143
• Product Types and their Applications	145
• Proxy Form	150



Vision

A leading innovative organization, manufacturing and marketing superior quality automotive, motorcycle and industrial batteries for domestic and international market.

Mission

Ensuring customer satisfaction through the highest degree of quality and service with innovation and dynamic management while meeting stakeholders' expectations and serving as a model corporate citizen.

Values

Transparency
Meritocracy
Integrity
Quality
Safety
Excellence

Strategic Objectives

The Company is determined to follow its key strategic objectives and to gauge performance in this regard, the Company has laid down certain parameters. They are regularly monitored and will remain relevant in measuring ongoing progress.

Objectives	Indicators
Associates To develop, update and enhance our associates' skills, knowledge and creative potential.	Resources allocated to identifying and meeting training needs of associates. Dedicate responsibilities with empowerment for confidence building.
Consumer Dedicated to provide highest level of satisfaction to our consumers and value for their money.	Quality Product. After sales services. Expedient warranty claims settlement.
Quality To maintain edge over competitors in terms of quality of products and services meeting the set Japanese standards of excellence.	Quality control assurance and quality audits. Training sections for associates on quality production. Investment in research and development.
Technology To develop a support model and technical infrastructure that strikes the appropriate balance between central and decentralized support and satisfies the diverse needs of the Company.	Automation of processes. Investment in information technology. B2C and B2B implementation.
Innovation Driven for innovation and continuous improvement.	Capex allocation towards improvement of production facilities. Process Reengineering. New product development.
Shareholders To safeguard shareholders' interest through a healthy and viable business, that regularly pays satisfactory dividends and adds value to their investment.	Earnings per share. Market price per share. Return on equity. Dividend per share.
Corporate Governance Committed to the principles of good Corporate Governance by managing and supervising the Company responsibly with proper internal controls, risk management and efficient and effective operations.	Compliance with Code of Corporate Governance. Ensure ethical practices at all levels. Operations structured under appropriate policies and SOPs.
Corporate Success To recognize that Leadership, Empowerment and Accountability are essential for corporate success.	Clear Strategy and Direction from Dynamic BOD. Succession planning. Associate turnover. Job rotation and career development.

Significant changes from previous periods

There has been no significant change in management's objectives and strategies from previous year except the Company has established a new division namely "After Sales and Business Development" with the prime objective of providing better service to its customers.

Relationship between Company's Results and Management's Objectives

Objectives are set by the management after due consideration and detailed analysis. The analysis and study includes factors such as market conditions, prevailing industry norms, operations, available resources, financial capacity, liquidity, historical experiences and customer demand.

The Company has shown positive growth during the year with bright future prospects backed by capacity expansion, superior quality, product innovation and initiatives for highest level of customer satisfaction.

Following the Code of Corporate Governance, providing healthy returns to shareholders and ensuring customer satisfaction are integral to management objectives and are duly reflected in Company's financial performance.

Quality Policy and Management

We will continue to manufacture batteries by fostering superior technologies and innovations through strict compliance of our Quality Management System to meet the needs and expectations of our customers.

Quality Management Process

Atlas Battery Limited will continue to manufacture high quality Lead Acid batteries. For that purpose, the Company has aligned its Quality Management System as per ISO 9001:2008 guidelines. ABL Quality Management System provides us the means to control, validate and trace all processes associated with product design, manufacturing and delivery.

Company is equipped with a sophisticated laboratory having latest measuring equipments for testing the performance of our batteries through chemical and electrical testing. Our in-house laboratory performs timely, accurate and cost-effective testing that ensures every product, from raw materials to finished batteries, meet all quality requirements.

The Company has also invested in the equipments necessary to ensure safe delivery of batteries as per customers' requirement and specifications.



Journey of Success

1966-1976

- 1966** Incorporation of the Company.
- 1968** Public floatation of shares.
- 1969** Technical collaboration with Japan Storage Battery Co. Ltd., Japan.
- 1969** Automotive batteries production started.
- 1974** Motorcycle batteries production started.

1977-1986

- 1979** Nominated for KSE Top 25 Companies.
- 1981** Nominated for KSE Top 25 Companies.
- 1984** Plant expansion.
- 1986** Introduced polypropylene batteries.

1987-1996

- 1988** Joint Venture established with Japan Storage Battery Co. Ltd., Japan with 10% equity injection.
- 1990** Joint Venture was strengthened with Japan Storage Battery Co. Ltd., Japan with further 5% equity injection.
- 1994** PSI Certification (Quality) for automotive batteries.
- 1996** Export of motorcycle batteries.

1997-2006

- 1998** Export of automotive batteries.
- 1998** PSI Certification (Quality) for motorcycle batteries.
- 1999** 2nd plant expansion with automatic assembly line.
- 2000** ISO – 9002 Certification.
- 2000** Best Presented Annual Report Awards – ICAP and ICMAP.
- 2001** Best Presented Annual Report Awards – ICAP and ICMAP.
- 2003** ISO – 9001 – 2000 E.

- 2006** World Quality Commitment – Paris 2006 Gold.

2007-2016

- 2008** Awarded Brand of the Year Award by the Prime Minister of Pakistan for being No. 1 in Consumer Preference.
- 2009** Crossed the one million production milestone in automotive batteries segment.
- 2011** Won the Karachi Stock Exchange (KSE) Top 25 Companies Award (2007-08 and 2008-09).
- 2012** Won the Karachi Stock Exchange (KSE) Top 25 Companies Award (2009-10) for the third year consecutively.
- 2012** Awarded the “Management Excellence Award” by the Management Association of Pakistan (MAP).
- 2013** Won the Karachi Stock Exchange (KSE) Top 25 Companies Award (2010-11) for the fourth year consecutively.
- 2013** Awarded the “Management Excellence Award” by the Management Association of Pakistan (MAP).
- 2013** First battery manufacturer to launch company branded distilled water.
- 2014** Won the Karachi Stock Exchange (KSE) Top 25 Companies Award (2011-12) for the fifth year consecutively.
- 2015** ISO – 9001: 2008 certification.
- 2015** Won the Karachi Stock Exchange (KSE) Top 25 Companies Award (2012-13) for the sixth year consecutively.
- 2015** First battery manufacturer to launch “Hybrid” battery under the brand name “Atlas”.
- 2016** Awarded the “Management Excellence Award” by the Management Association of Pakistan (MAP)
- 2016** Most Popular brand in Pakistan declared by PakWheels.com.

Profile of the Company

Atlas Battery Limited (the Company) was incorporated as a public limited company on October 19, 1966 and its shares are quoted on Pakistan Stock Exchange Limited (formerly: Karachi, Lahore and Islamabad Stock Exchanges). The Company is engaged in manufacturing and sale of automotive and motorcycle batteries. The registered office and manufacturing facilities are located at D-181, Central Avenue, S.I.T.E., Karachi with branches at Karachi, Lahore, Multan, Islamabad, Faisalabad, Sahiwal, Peshawar and Sukkur.

Group Structure

The pioneer of Pakistan's industry, Mr. Yusuf H. Shirazi, laid the foundation of Atlas in 1962 with the establishment of Shirazi Investments (Private) Limited with a capital of half a million rupees and three men doing business in trading shares and real estate. The Atlas motto coined by him, 'organizational development through self-development', has been the essence of success for Atlas.

Today, Atlas is a diversified group dealing in engineering, power generation, financial services and trading, embodying the spirit of development as it endeavors to fuel the growth of Pakistan's economy. It comprises of sixteen companies, four of which are quoted on the Stock Exchange of Pakistan. Atlas shareholders' equity now stands at 200 billion rupees; assets have increased to 250 billion rupees; personnel strength to 10,000 and annual sales have crossed 160 billion rupees.

Atlas is the beacon of light for the development of Pakistan's industrial landscape. With an aggressive focus on R&D, Atlas is firmly established as the technology and knowledge leader in Pakistan. Having institutionalized its values and management structure, providing a sense of active participation at every level, Atlas is driven by the ambition of making Pakistan self-sufficient and prosperous generation after generation.

Performance at a Glance

Net Sales
Rs. **14,019**
million

Gross Profit
Rs. **2,747**
million

Profit after Tax
Rs. **1,271**
million

Fixed Assets
Rs. **2,678**
million

Total Assets
Rs. **6,706**
million

Net Equity
Rs. **4,278**
million

Earning Per Share
Rs. **73.04**

Number of Dealers
150

Geographical Presence

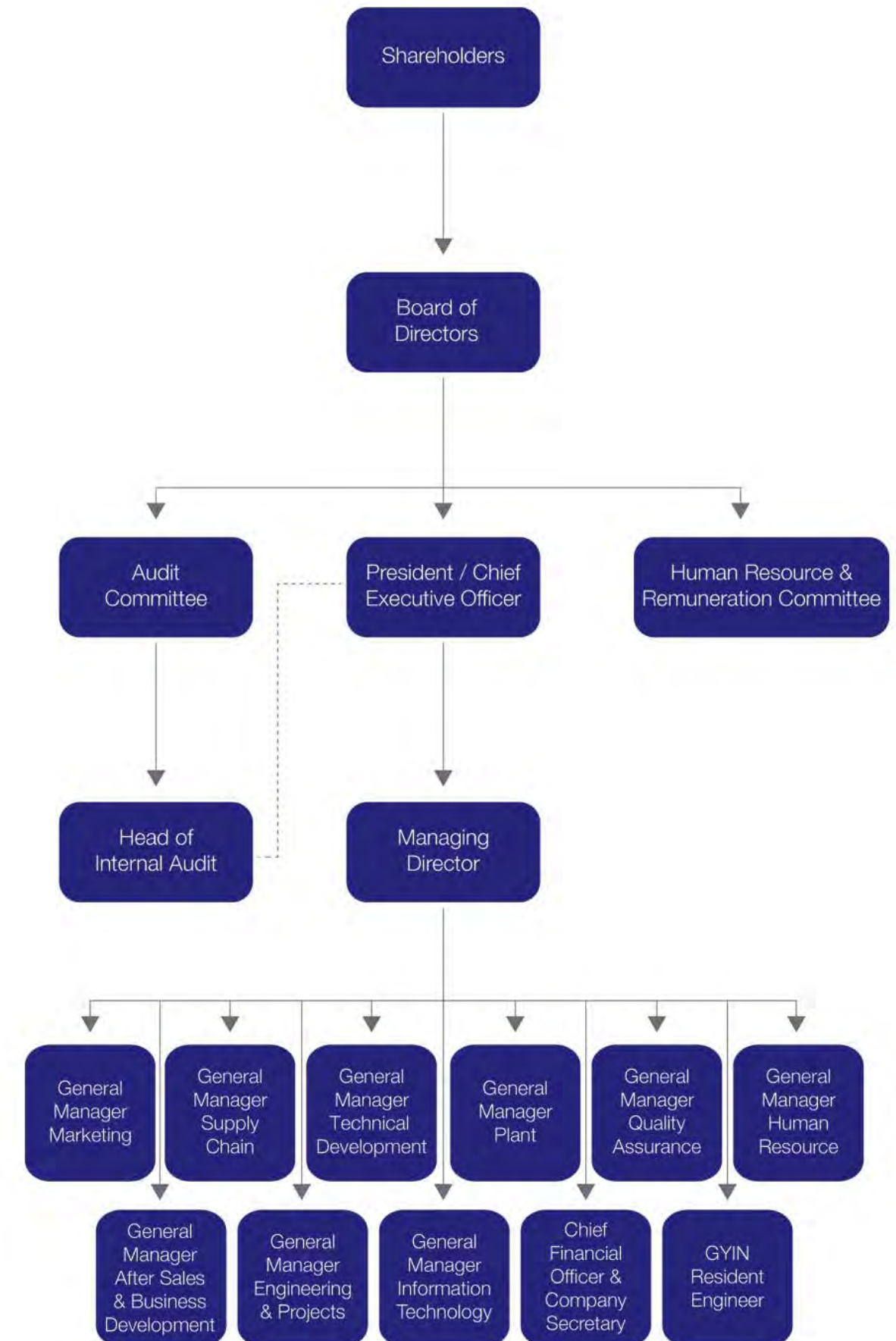


Dealership Network

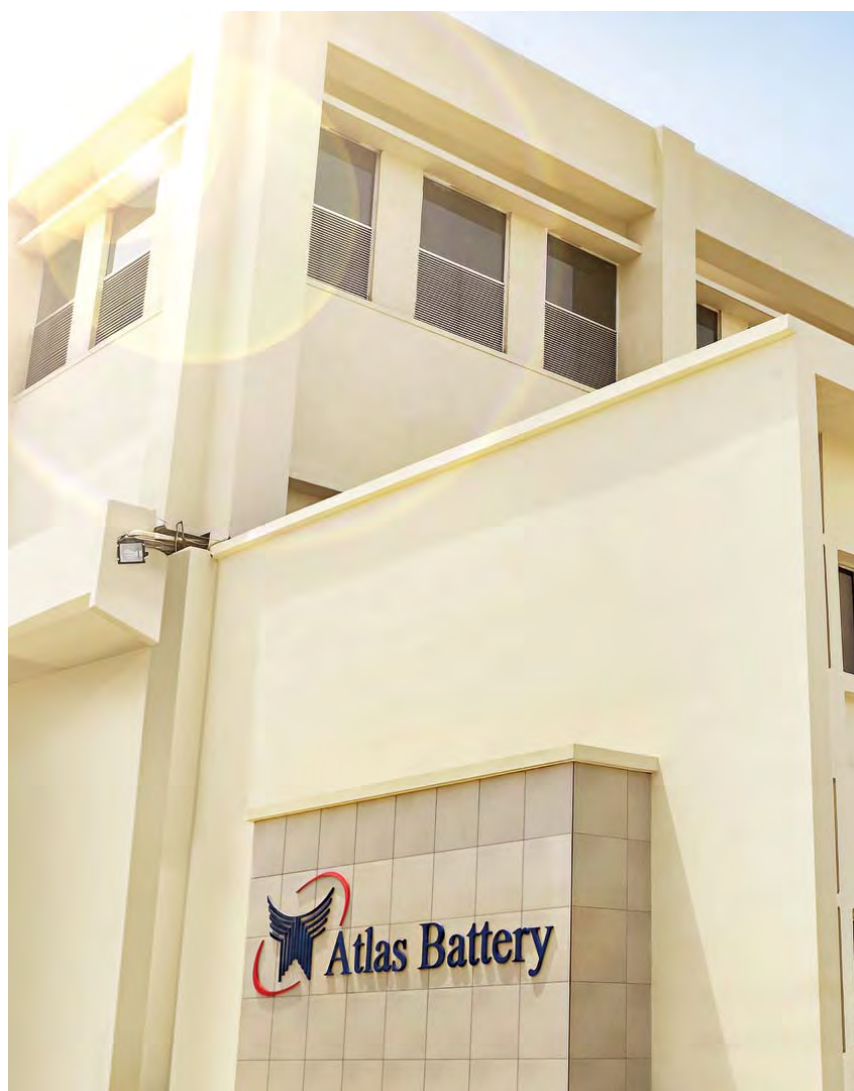
The company has presence through-out the country with regional offices and extensive dealership network at all strategic locations.

Dealership network profile available on our website www.atlasbattery.com.pk

Organization Chart



Company Information



Board of Directors

Yusuf H. Shirazi
Chairman

Ariful Islam
Director

Azam Faruque
Director

Bashir Makki
Director

Frahim Ali Khan
Director

Toru Furuya
Director

Ali H. Shirazi
President / Chief Executive

Rizwan Ahmed
Company Secretary

Audit Committee

Frahim Ali Khan
Chairman

Azam Faruque
Member

Bashir Makki
Member

M. Rizwan Jamil
Secretary & Head of Internal Audit

Human Resource and Remuneration Committee

Bashir Makki
Chairman

Ali H. Shirazi
Member

Frahim Ali Khan
Member

Ahmar Waheed
Secretary

Management Committee

Ali H. Shirazi
President / Chief Executive

Talha Saad
Managing Director

Mohsin Khan
General Manager Marketing

Muhammad Iqbal
General Manager Supply Chain

Muhammad Jamil Awan
General Manager Technical Development

Nehal Asghar
General Manager Plant

Adeel Sartaj
General Manager Quality Assurance

Ahmar Waheed
General Manager Human Resource

Malik Nasir Mohyuddin
General Manager After Sales &
Business Development

Mansoor Jamil Khan
General Manager Engineering & Projects

Qasim Imran Khan
General Manager Information Technology

Rizwan Ahmed
Chief Financial Officer & Company Secretary

Auditors

ShineWing Hameed Chaudhri & Co.
Chartered Accountants

Legal Advisors

Agha Faisal Barrister at Law
Mohsin Tayebaly & Co.

Tax Advisor

Ernst & Young Ford Rhodes Sidat Hyder
Chartered Accountants

Bankers

Allied Bank Limited
Bank Alfalah Limited
Habib Bank Limited
Habib Metropolitan Bank Limited
MCB Bank Limited
Meezan Bank Limited
National Bank of Pakistan
Standard Chartered Bank (Pakistan) Limited
The Bank of Tokyo-Mitsubishi UFJ, Limited
United Bank Limited

Share Registrar

Hameed Majeed Associates (Pvt) Limited
Karachi Chambers,
Hasrat Mohani Road, Karachi
Tel: (021) 32424826 & 32412754
Fax: (021) 32424835
E-mail: shares@hmaconsultants.com.pk

Registered Office & Factory

D-181, Central Avenue, S.I.T.E., Karachi-75730
Tel: (021) 32567990-94 Fax: (021) 32564703

Zonal Office Karachi

4-C, Khayaban-e-Tanzeem, Tauheed Commercial,
Phase V, D.H.A., Karachi
Tel: (021) 35877911-15 Fax: (021) 35877916

Sukkur Office

F-33/4, Barrage Colony, Workshop Road, Sukkur
Tel: (071) 5612532 Fax: (071) 5612532

Zonal Office Lahore

Plaza No. 68/1, XX-Block, Khayaban-e-Iqbal, Phase 3,
D.H.A. Lahore
Tel: (042) 37186388-90 Fax: (042) 37186391

Faisalabad Office

54-Chenab Market, Madina Town, Faisalabad
Tel: (041) 8713127 Fax: (041) 8726628

Multan Office

Azmat Wasti Road, Chowk Dera Adda, Multan-60000
Tel: (061) 4548017

Peshawar Office

Ground Floor, Zeenat Plaza, Near General Bus Stand,
G.T. Road, Peshawar
Tel: (091) 2262485

Islamabad Office

Plot No. 23, Ground Floor, Sector I-11/3, Near
Nescom, Islamabad
Tel: (051) 4863962-63

Sahiwal Office

647-V-7, Al-Hilal Building, Nishter Road,
Sahiwal-57000
Tel: (040) 4461539

Company Website

www.atlasbattery.com.pk

Email Address

abl@atlasbattery.com.pk



Manufactured for

high performance

Atlas Battery has one of the industry's highest maintained plants for manufacturing quality products. Besides adapting state of the art Japanese technology, we adhere to strict processes for zero-error.

Notice of Annual General Meeting

Notice is hereby given that the Annual General Meeting of the Shareholders of the Company will be held at 10:00 a.m. on Tuesday, September 27, 2016 at 2nd Floor, Federation House, Sharae Firdousi, Clifton, Karachi, to transact the following business:

Ordinary Business:

1. To confirm Minutes of Annual General Meeting held on September 28, 2015.
2. To receive, consider and adopt the Audited Annual Financial Statements of the Company for the year ended June 30, 2016 together with the Directors' and Auditors' Reports, thereon.
3. To consider and approve the Cash dividend at the rate of 155% (Rs. 15.50 per share) for the year ended June 30, 2016 as recommended by the Board of Directors.
4. To appoint auditors and fix their remuneration for the year ending June 30, 2017. The present auditors M/s. ShineWing Hameed Chaudhri & Co., Chartered Accountants, retire and being eligible, offer themselves for reappointment.

Special Business:

5. To consider and approve the addition of new Article 81A in the Articles of Association of the Company.

To consider and, if thought fit, pass with or without modification the following resolution as Special Resolution:

RESOLVED "that the Articles of Association of the Company be amended to add a new Article 81A as under:

81A. The provisions and requirements for e-voting as prescribed by the SECP from time to time shall be deemed to be incorporated in these Articles, irrespective of the other provisions of these Articles of Association and notwithstanding anything contradictory therein."

Other Business:

6. To transact any other business with the permission of the Chair.

BY ORDER OF THE BOARD



Company Secretary

Karachi: September 06, 2016

NOTES:

1. The Share Transfer Books of the Company will remain closed from September 13, 2016 to September 27, 2016 (both days inclusive). Transfers received in order at the office of our Share Registrar M/s. Hameed Majeed Associates (Private) Limited, Karachi Chambers, Hasrat Mohani Road, Karachi before the close of business on September 12, 2016 will be considered in time for the purpose of entitlement for cash dividend.
2. A member entitled to attend and vote at the General Meeting is entitled to appoint another member as a proxy to attend and vote on his / her behalf. Proxies in order to be effective must be received at the Registered Office of the Company or at the office of our Share Registrar M/s. Hameed Majeed Associates (Private) Limited, Karachi Chambers, Hasrat Mohani Road, Karachi not less than 48 hours before the time of the meeting.
3. Any individual Beneficial Owner of the Central Depository Company (CDC), entitled to vote at this meeting must bring his / her Computerized National Identity Card (CNIC) or passport (in case of foreigner) along with CDC account number to prove his / her identity and in case of proxy must enclose an attested copy of his / her CNIC or passport. Representatives of corporate members should bring the usual documents required for such purpose.
4. Members are requested to immediately inform the Company's Share Registrar of any change in their mailing address.
5. Members are requested to provide by mail or fax, photocopy of their CNIC or passport (in case of foreigner), unless it has been provided earlier, enabling the Company to comply with relevant laws.

6. The Government of Pakistan through Finance Act. 2014, has made certain amendments in section 150 of the Income Tax Ordinance, 2001 whereby different rates are prescribed for deduction of withholding tax on payment of dividend by the companies. Further, the Government of Pakistan through Finance Act 2016 has revised the rates. These tax rates are as under:

- a) For filers of income tax returns - 12.5%
b) For non-filers of income tax returns - 20%

To enable the Company to make tax deduction on the amount of cash dividend @ 12.5% instead of 20%, all the shareholders whose names are not appearing in the latest Active Tax Payers List (ATL) provided on the website of FBR, despite the fact that they are filers, are advised to make sure that their names are entered into ATL before the date of payment of the cash dividend otherwise tax on their cash dividend will be deducted @ 20% instead of 12.5%.

For any query / information, the investors may contact the Company and / or the Share Registrar at the following:

Company's Registered Office

D-181, Central Avenue, S.I.T.E., Karachi-75730, Tel: (021) 32567990-4, Fax: (021) 32564703.

Share Registrar

M/s. Hameed Majeed Associates (Pvt) Ltd., Karachi Chambers, Hasrat Mohani Road, Karachi.
Tel: (021) 32424826 & 32412754, Fax: (021) 32424835.

The corporate electronic shareholders having CDC accounts are required to update their National Tax Numbers (NTN) with their respective participants, whereas corporate physical shareholders should send copy of their NTN certificates to the Company or share registrar i.e. M/s. Hameed Majeed Associates (Pvt) Ltd. The shareholders while sending NTN or NTN certificates, as the case may be, must quote their respective folio numbers, for identification purpose.

7. In order to enable the Company to follow the directives of regulators to determine shareholding ratio of the Joint shareholder(s) (where shareholding has not been determined by the Principal shareholder) for deduction of withholding tax on the upcoming dividend of the Company, shareholders are requested to please furnish the shareholding details of the Principal shareholder and the Joint shareholder(s) in the following manner, to the Company's Share Registrar, enabling the Company to compute withholding tax on each shareholder accordingly. In case of non-receipt of the information by September 12, 2016, then each shareholder will be assumed to have equal proportion of shares and the tax will be deducted accordingly.

Folio No./ CDC Account No.	Total No. of Shares	Principal Shareholder		Joint Shareholder(s)	
		Name and CNIC No.	Shareholding Proportion (No. of Shares)	Name and CNIC No.	Shareholding Proportion (No. of Shares)

8. Financial statements have been placed on Company's website at www.atlasbattery.com.pk.

STATEMENT UNDER SECTION 160(1)(b) OF THE COMPANIES ORDINANCE, 1984:

This statement is annexed to the Notice of the Annual General Meeting of Atlas Battery Limited to be held on September 27, 2016 at which certain special business is to be transacted. The purpose of this statement is to set forth the material facts concerning such special business.

ITEM NO. 5 OF THE AGENDA

To give effect Companies (E-Voting) Regulations, 2016 shareholders approval is being sought to amend the Articles of Association of the Company to enable e-voting.

The Directors are not interested in this business except as shareholders of the Company.

Information for Shareholders

Company's Registered Office

D-181, Central Avenue, S.I.T.E., Karachi-75730

Tel: (021) 32567990-4

Fax: (021) 32564703

Share Registrar

M/s. Hameed Majeed Associates (Pvt) Ltd.,
Karachi Chambers, Hasrat Mohani Road, Karachi.

Tel: (021) 32424826 & 32412754

Fax: (021) 32424835

Listing on Stock Exchanges

Atlas Battery Limited is listed on Pakistan Stock Exchange Limited (PSX) (formerly Karachi Stock Exchange (KSE), Lahore Stock Exchange (LSE) and Islamabad Stock Exchange (ISE)).

Listing Fees

The annual listing fees for the financial year 2015-16 has been paid within the prescribed time limit.

Stock Symbol

The stock symbol for dealing in equity shares of Atlas Battery Limited at PSX is 'ATBA'.

Statutory Compliance

During the year, the Company has complied with all applicable provisions, filed all returns / forms and furnished all the relevant particulars as required under the Companies Ordinance, 1984 and allied rules, the Securities and Exchange Commission of Pakistan (SECP) Regulations and the listing requirements.

Share Transfer System

Share transfers received by the Company's Share Registrar are registered within 30 days from the date

of receipt, provided the documents are completed in all respects.

Dividend Announcement

The Board of Directors of the Company has proposed a Final Cash Dividend of Rs. 15.50 each for the year ended June 30, 2016, subject to the approval by the shareholders of the Company at the Annual General Meeting.

Dividend paid for the previous year ended June 30, 2015 was, Cash Dividend of Rs.12/- per share (120%).

Book Closure Dates

The Register of Members and Share Transfer Books of the Company will remain closed from September 13, 2016 to September 27, 2016 (both days inclusive).

Dividend Remittance

Dividend declared and approved at the Annual General Meeting will be paid within the statutory time limit of 30 days.

(i) For shares held in physical form

To shareholders whose names appear in the members register of the Company after entertaining all requests for transfer of shares lodged with the Company by September 12, 2016.

(ii) For shares held in electronic form

To shareholders whose names appear in the statement of beneficial ownership furnished by CDC at end of business on September 12, 2016.

Withholding of Tax & Zakat on Dividend

As per the provisions of the Income Tax Ordinance, 2001, income tax is deductible at source by the Company, wherever applicable.

Zakat is also deductible at source from the dividend amount at the rate of 2.5% of the face value of the share, other than corporate holders or individuals who have submitted an undertaking for non-deduction.

Dividend Warrants

Cash dividends are paid through dividend warrants at registered addresses to the ordinary shareholders whose names appear in the register of members at the date of book closure. Shareholders are requested to deposit those warrants into their bank accounts, at the earliest, thus helping the Company to clear the unclaimed dividend account.

The shareholders are informed that SECP through S.R.O. 831(I)/2012 dated July 5, 2012 has directed all listed companies to issue dividend warrant(s) only cross as "A/C Payee Only" in the name of the shareholder or authorized person. It has also made it mandatory that dividend warrants issued by the issuer should bear Computerized National Identity Card (CNIC) numbers of the registered shareholders or authorized person, except in the case of minor(s) and corporate shareholders. The shareholders are, therefore, requested to provide by mail or fax, photocopy of their CNIC and in case of a foreigner, copy of passport, unless it has already been provided. The members while sending their CNIC or copy of passport must quote their respective folio number.

Dividend Mandate (Optional)

Transferees of shares may exercise option for dividend mandate by using the revised "Form of Transfer Deed". The revised form of transfer deed will enable the transferees to receive cash dividend directly in their bank accounts, if any transferees provide particulars of their bank account which they desire to be used for credit of cash dividend. The existing shareholders have the option to seek the dividend mandate by using

the standardized "Dividend Mandate Form" if they so desire. Shareholders maintaining shareholding under Central Depository System (CDS) are advised to submit their bank mandate information directly to the relevant participant / CDC Investor Account Service.

Annual General Meetings

Pursuant to section 158 of the Companies Ordinance, 1984, Company holds a General Meeting of shareholders at least once a year. Every shareholder has a right to attend the General Meeting. The notice of such meeting is sent to all the shareholders at least 21 days before the meeting and also advertised in at least one English and one Urdu newspaper having circulation in Karachi, Lahore and Islamabad.

Proxies

Pursuant to section 161 of the Companies Ordinance, 1984 and according to the Memorandum and Articles of Association of the Company, every shareholder of the Company who is entitled to attend and vote at a general meeting of the Company can appoint another person as his / her proxy to attend and vote on his / her behalf. Every notice calling a general meeting of the Company contains a statement that a shareholder entitled to attend and vote is entitled to appoint a proxy, who ought to be a member of the Company.

The instrument appointing a proxy (duly signed by the shareholder appointing that proxy) should be submitted at the registered office of the Company not less than forty eight hours before the meeting.

Website

Updated information regarding the Company can be accessed at www.atlasbattery.com.pk. The website contains latest financial results of the Company together with Company's profile and product range, etc.

Nature of Business

Industry

The Company is involved in manufacturing and marketing of automotive, motorcycle and industrial batteries for domestic and international market and falls in the category of auto mobiles and parts industry.

Markets

The Company serves various segments including Original Equipment Manufacturers (OEMs), domestic appliances, industrial equipment and second hand transportation market through a wide range of dealers' network. Major usage of batteries includes vehicles, motorcycles, heavy vehicles including tractors, buses, UPS - Uninterrupted Power Supply units and Gensets etc.

Legal Framework

The Company is incorporated under the Companies Ordinance, 1984. It is listed on Pakistan Stock Exchange under the listing regulations. The Company adheres to all laws and regulations, as applicable in Pakistan.

Products and their Applications

The Company is specialized in manufacturing of automotive, motorcycle and industrial batteries. The Company's products are mainly categorized in light, medium and heavy batteries for automotives, motorcycle batteries and distill water. The detailed application of product types and their applications are enlisted in "Others" section of this report.

International Certifications

Standard	Description	Certified By	Certified Since
ISO 9001:2008	Quality Management System	Bureau Veritas	2012

Brands

- Atlas
- AGS

Capital Structure

The paid-up capital of the Company stands at Rs.174.0 million represented by 17.40 million shares of Rs.10/- each. The balance sheet footing stands at Rs.6.7 billion and net worth of Rs.4.5 billion.

The major shareholders are comprised of M/s. Shirazi Investments (Private) Limited (29.89%), M/s. Shirazi Capital (Private) Limited (24.97%) and GS Yuasa International Limited - Japan (15.00%).

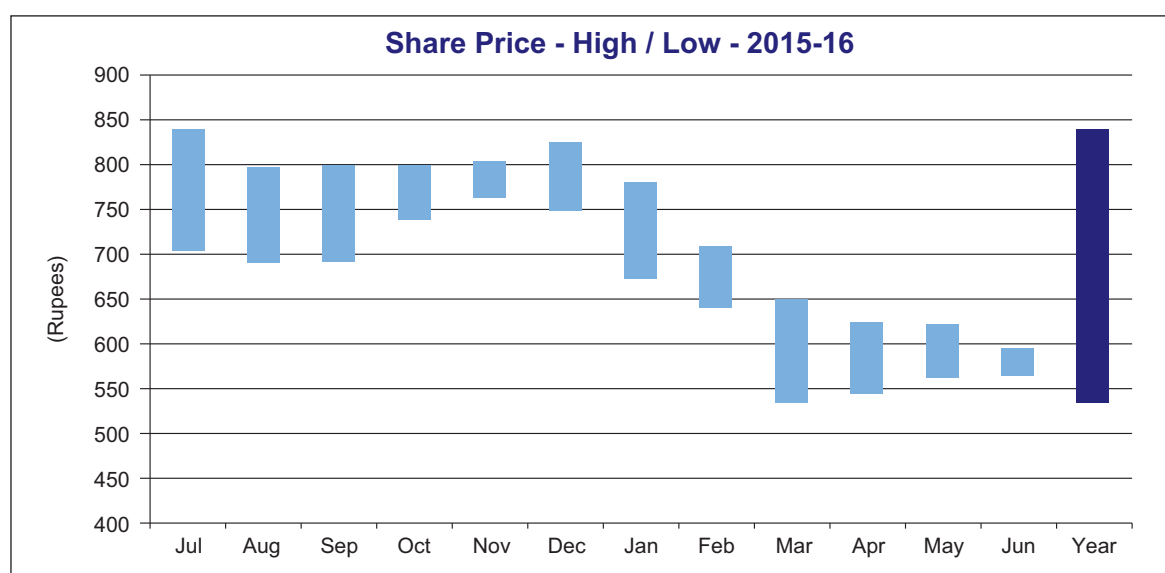
Market Capitalization, Share Price and Volume

Atlas Battery share reached at a record high of Rs.839 on July 22, 2015 at Karachi Stock Exchange. The market capitalization at that instant was Rs.14.60 billion.

The following table shows the monthly high, low and closing share prices of the Company and the volume of shares traded on the Pakistan Stock Exchange (Formerly: Karachi Stock Exchange) during the financial year ended June 30, 2016.

Months	Highest (Rs.)	Lowest (Rs.)	Closing (Rs.)	No. of shares traded	Market Capitalization in Value* (Rs. in bln)
Jul 15	839.00	705.51	772.00	23,500	14.60
Aug 15	795.90	690.42	720.00	22,550	13.85
Sep 15	800.00	693.50	772.64	55,650	13.92
Oct 15	798.00	740.00	788.00	33,750	13.89
Nov 15	803.50	765.00	796.33	15,750	13.98
Dec 15	825.00	750.50	763.00	5,200	14.35
Jan 16	780.00	674.00	689.00	20,050	13.57
Feb 16	709.00	642.18	642.34	6,050	12.34
Mar 16	650.00	535.00	564.99	36,100	11.31
Apr 16	622.50	545.30	594.17	56,150	10.83
May 16	619.96	562.11	582.00	53,450	10.79
Jun 16	593.90	565.00	581.80	13,650	10.33
Year	839.00	535.00	581.80	341,850	14.60

* Based on highest price



Shares held by Directors / Sponsor / Executives

Details of shares held by Directors / Sponsors / Executives are given in Pattern of Shareholding.

Pattern of Shareholding As at June 30, 2016

NO. OF SHAREHOLDERS	HAVING SHARES		SHARES HELD	PERCENTAGE
	FROM	TO		
628	1	100	20,051	0.12%
335	101	500	86,624	0.50%
158	501	1,000	114,970	0.66%
218	1,001	5,000	479,610	2.76%
46	5,001	10,000	320,639	1.84%
14	10,001	15,000	180,205	1.04%
4	15,001	20,000	67,138	0.39%
2	20,001	25,000	47,766	0.27%
2	25,001	30,000	56,857	0.33%
4	30,001	35,000	129,568	0.74%
2	35,001	40,000	74,876	0.43%
2	55,001	60,000	115,083	0.66%
1	60,001	65,000	62,208	0.36%
1	70,001	75,000	73,950	0.43%
1	80,001	85,000	85,000	0.49%
1	95,001	100,000	98,300	0.56%
2	100,001	105,000	206,200	1.19%
2	105,001	110,000	215,000	1.24%
1	140,001	145,000	141,200	0.81%
1	240,001	245,000	240,566	1.38%
1	300,001	305,000	303,420	1.74%
1	315,001	320,000	319,872	1.84%
1	325,001	330,000	325,522	1.87%
1	365,001	370,000	367,300	2.11%
1	415,001	420,000	416,174	2.39%
1	695,001	700,000	695,692	4.00%
1	2,605,001	2,610,000	2,609,947	15.00%
1	4,345,001	4,350,000	4,345,200	24.97%
1	5,200,001	5,205,000	5,200,831	29.89%
<u>1,434</u>			<u>17,399,769</u>	<u>100.00%</u>

The slabs representing nil holding have been omitted.

Categories of Shareholders	Number of Shareholders	Number of Shares held	Percentage of Shares held
Directors, Chief Executive and their spouse and minor children	6	2,505	0.01%
Associated companies, undertakings & related parties (Note 1)	6	13,474,962	77.44%
NIT and ICP	5	5,540	0.03%
Banks, DFIs & NBFCs	5	184,335	1.06%
Insurance Companies	4	435,078	2.50%
Modarabas and Mutual Funds	1	4,346	0.02%
Public Sector Companies & Corporations	1	240,566	1.38%
General Public			
Local	1,385	2,628,619	15.11%
Foreign	-	-	0.00%
Others:			
Joint Stock Companies	18	419,987	2.41%
Trustees of Service Sales Corporation Provident Fund Trust	1	350	0.00%
Trustee of Iftikhar Shirazi Family Trust	1	1	0.00%
Trustees Al-Bader Welfare Trust	1	3,480	0.02%
	<u>1,434</u>	<u>17,399,769</u>	<u>100.00%</u>

Note:

1. Following shareholders are shown under Associated Companies category:

Atlas Foundation	319,872	1.84%
Atlas Insurance Limited	303,420	1.74%
GS Yuasa International Limited - Japan	2,609,947	15.00%
Shirazi (Private) Limited	695,692	4.00%
Shirazi Capital (Private) Limited	4,345,200	24.97%
Shirazi Investments (Private) Limited	5,200,831	29.89%

Pattern of Shareholding as at June 30, 2016

Information required under the Code of Corporate Governance

Categories of Shareholders	Number of Shareholders	Number of Shares held	Percentage of Shares held
Directors, Chief Executive and their spouse and minor children			
Mr. Yusuf H. Shirazi & Mrs. Khawar S. Shirazi	1	1	-
Mr. Frahim Ali Khan	1	1	-
Mr. Ali H. Shirazi	1	1	-
Mr. Ariful Islam	1	2,500	0.01%
Mr. Bashir Makki	1	1	-
Mr. Toru Furuya	1	1	-
	6	2,505	0.01%
Associated Companies, Undertakings and Related Parties			
Atlas Foundation	1	319,872	1.84%
Atlas Insurance Limited	1	303,420	1.74%
GS Yuasa International Limited - Japan	1	2,609,947	15.00%
Shirazi (Private) Limited	1	695,692	4.00%
Shirazi Capital (Private) Limited	1	4,345,200	24.97%
Shirazi Investments (Private) Limited	1	5,200,831	29.89%
	6	13,474,962	77.44%
NIT and ICP			
Investment Corporation of Pakistan	4	1,534	0.01%
IDBP - (ICP Unit)	1	4,006	0.02%
	5	5,540	0.03%
Banks, Development Finance Institutions, Non-Banking Finance Companies, Insurance Companies, Modarabas and Mutual Funds			
	9	619,413	3.56%
Mutual Funds			
Golden Arrow Selected Stocks Fund Limited	1	4,346	0.02%
Public Sector Companies & Corporations			
State Life Insurance Corporation of Pakistan	1	240,566	1.38%
General Public	1,385	2,628,619	15.12%
Others	21	423,818	2.44%
	<u>1,434</u>	<u>17,399,769</u>	<u>100.00%</u>
Shareholders holding 5% or more voting interest			
GS Yuasa International Limited - Japan	1	2,609,947	15.00%
Shirazi Capital (Private) Limited	1	4,345,200	24.97%
Shirazi Investments (Private) Limited	1	5,200,831	29.89%

Board of Directors



01

Yusuf H. Shirazi
Chairman

Mr. Shirazi is a Law graduate (LLB) with BA (Hons.) and JD (Diploma in Journalism) from Punjab University and AMP Harvard. He served in the financial services of the Central Superior Services of Pakistan for eight years where he authored 50 reports as to how the businesses are carried and tax assessed. He was an instructor in the Finance Services Academy on Law and Accounts. He is the author of seven books including "Aid or Trade" adjudged by the Writers Guild as the best book of the year and continues to be a columnist, particularly on matters – socio – politico – economic.

Mr. Shirazi is the Chairman of Atlas Group, which, among others, has joint ventures with GS Yuasa International, Honda, and MAN to name a few. Mr. Shirazi has been the President of Karachi Chamber of Commerce and Industry for two terms. He has been the founder member of Karachi Stock Exchange, Lahore Stock Exchange and International Chamber of Commerce and Industry. He has been on the Board of Harvard Business School Alumni Association and is the Founder President of Harvard Club of Pakistan and Harvard Business School Club of Pakistan. He has been a visiting faculty member at National Defense University, Navy War College and National School of Public Policy. He has been on the Board of Governors of LUMS, GIK and FC College (Chartered University) and Pakistan Institute of Management. Previously, he also served, among others, on the Board of Fauji Foundation Institute of Management and Computer Sciences (FFIMCS) and Institute of Space Technology – Space & Upper Atmosphere Research Commission (SUPARCO).

Mr. Shirazi has been awarded Sitara-e-Eisaar and Sitara-e-Imtiaz the top Civilian Awards. Sitara-e-Imtiaz conferred by the Government of Pakistan recognizes individuals who have made an "especially meritorious contribution to the security or national interests of Pakistan, world peace, cultural or other significant public endeavors". Sitara-e-Eisaar Award is in recognition of CSR activities in Pakistan. A distinguished Formanite Award for outstanding achievements as an entrepreneur was awarded by Forman Christian College – University Lahore.

The Government of Japan also acknowledged Mr. Shirazi's contributions to promote economic relationship between the two countries by conferring the Japanese National Award.

Mr. Ariful Islam
Director

Mr. Ariful Islam is a senior banker with over 31 years experience with various banks in Bahrain and Pakistan. He is a Chartered Accountant from England and Wales and a Fellow member of the Institute of Chartered Accountants of Pakistan. He joined Meezan Bank in April 1999 as the Bank's first Chief Operating Officer and subsequently elevated to the position of Deputy CEO of the Bank. He has previously worked with Faysal Bank Limited and MCB Bank Limited, where he held various senior management positions in the capacity of Executive Vice President and Senior Executive Vice President, respectively. He has over 26 years of experience in the financial sector. Currently, Mr. Islam is a director on the Board of Meezan Bank Limited, Chairman of the Board of Al Meezan Investment Management Limited - the Bank's asset management subsidiary, and a director on the Board of Atlas Battery Limited.

Mr. Azam Faruque
Director

Mr. Azam Faruque is a graduate in Electrical Engineering and Computer Sciences from the Princeton University, U.S.A. and an MBA (High Honours) from the University of Chicago, Booth School of Business, U.S.A. He is the Chief Executive of Cherat Cement Company Limited. He has served as a member on the Boards of the State Bank of Pakistan, National Bank of Pakistan, Oil & Gas Development Company Limited, Privatization Commission of Pakistan, and on the Board of Governors of the GIK Institute. He was also a member of the National Commission of Science and Technology. Presently, he is on the Board of Directors of Faruque (Private) Limited, Greaves Pakistan (Private) Limited, Indus Motor Company Limited, International Industries Limited and Madian Hydro Power Limited. He is also a Member of the National Committee of the Aga Khan Foundation. He is a 'Certified Director' from the Pakistan Institute of Corporate Governance.



04

Mr. Bashir Makki
Director

Mr. Bashir Makki is an MBA from IBA, Karachi and has over 32 years of corporate management experience. He formerly worked with ICI Pakistan Limited for 21 years, which also included 2 years of secondment with ICI Malaysia Holdings. In addition to being the Human Resource Director at Atlas Group, he is also the Group Executive Committee Member and oversees the operations of its two companies in the automotive sector.

Mr. Makki is a certified trainer and has over the years conducted several organizational development programs. He has also attended executive development programs at Harvard Business School, U.S.A. and Ashridge College in the U.K. He is on the Board of Governors of Pakistan Society for Training and Development to pursue his aim to build leadership competencies in business executives. He is a 'Certified Director' from the Pakistan Institute of Corporate Governance.

Mr. Frahim Ali Khan
Director

Mr. Frahim Ali Khan has over 48 years of experience in General Management, Finance, Investment and Taxation. He graduated in Commerce from Karachi University in 1965 and also obtained a degree in law from the same university. He has also attended the Senior Managers' Program from Harvard University, USA, Financial Management Program from Stanford University, USA and General Management Program from Insead University, France. He joined the Atlas Group in 1967 and has served in different positions. Currently, his other directorships include Atlas Engineering Limited, Atlas Power Limited, Shirazi Trading Company (Private) Limited, Atlas Hitec (Private) Limited, Atlas Autos (Private) Limited, Atlas Metals (Private) Limited, Atlas Foundation and Atlas Asset Management Limited. Earlier, he has also served on the boards of Atlas Honda Limited and Atlas Insurance Limited and has been CEO of Shirazi Investments (Private) Limited, Shirazi Trading Company (Private) Limited and former Atlas Investment Bank Limited.

Mr. Toru Furuya
Director

Mr. Toru Furuya specializes in chemistry and has a career working at battery design, quality assurance and quality control departments in Japan. He has also experience working at PT. Trimitra Baterai Prakasa (TBP), one of the affiliate companies of GS Yuasa International Limited in Indonesia. He is a 'Certified Director' from the University of Lahore.

Mr. Ali H. Shirazi
President / Chief Executive

Mr. Ali H. Shirazi graduated in Political Science from Yale University, U.S.A. in 2000 and thereafter completed his Masters in Law from Bristol University, U.K. in 2005. He has worked with the Bank of Tokyo-Mitsubishi in New York as well as American Honda in Torrance, California. He is member of the Group Executive Committee, responsible for Group's financial services. He is on the Board of Atlas Asset Management Limited, Atlas Engineering Limited, Atlas Insurance Limited, Atlas Metals (Private) Limited, Ghulam Ishaq Khan Institute of Engineering Sciences and Technology (as alternate director), National Clearing Company of Pakistan Limited, National Management Foundation (sponsoring body of LUMS) and Techlogix International Limited. He is a 'Certified Director' from the Pakistan Institute of Corporate Governance.



05



06



07

Major Events during the Year

August 2015

- Board of Directors in its meeting held on August 24, 2015 approved the audited annual accounts for the year ended June 30, 2015 and recommended a Final Cash Dividend @ 120% (Rs.12/- per share) for the year ended June 30, 2015.

September 2015

- Annual General Meeting was held where audited annual financial statements and cash dividend for the year ended June 30, 2015, were approved by shareholders along with appointment of external auditors, M/s. ShineWing Hameed Chaudhri & Co. for the year ending June 30, 2016.

October 2015

- Meeting of Board of Directors was held on October 26, 2015 to consider and approve the quarterly accounts for the quarter ended September 30, 2015.

November 2015

- Family function and long service award ceremony was held on November 28, 2015 at PAF Museum, Karachi. Chairman Atlas Group of Companies (AGC) was the Chief Guest of the event.

December 2015

- Participated in JETRO Japan Exhibition 2015 held on December 01, 2015 in Karachi.
- Participated in free battery check-up at the Pakwheels Auto Show 2015 on December 06, and 26, 2015 in Faisalabad and Karachi, respectively.

February 2016

- Meeting of Board of Directors was held on February 22, 2016 to consider and approve the half yearly accounts for the half year ended December 31, 2015.

March 2016

- Mr. Osamu Murao - President / CEO; Mr. Toru Bomoto - Director International Business Unit; and Mr. Hiroyuki Motoyama - Manager Business Development Division of GS Yuasa Corporation visited ABL factory on March 10, 2016.
- 3rd ABL Shaheen Circle Convention was held on March 21, 2016 where QCC themes related to quality, productivity and cost saving were presented.

April 2016

- Meeting of Board of Directors was held on April 25, 2016 to consider and approve the quarterly accounts for the period ended March 31, 2016.

June 2016

- Meeting of Board of Directors was held on June 09, 2016 and the annual budget 2016-17 was approved.

Major Events during the Year



Media Gallery

Advertisement

TVC

- New TVC of Atlas Battery was launched and went on air on major TV channels.
- TVC of Battery Tonic went on-air on major TV channels.
- TVC of Hybrid Battery went on-air on major TV channels and web banners were run on online editions of major newspaper websites.
- Panel ads promoting both AGS and Battery Tonic were published on a weekly basis in leading newspapers.
- Eid Mubarak greeting telope was aired on major news channels nationwide for four days during Eid.
- AGS TVC was aired on Ten Sports & Geo Super during the complete Pakistan Super League (PSL) Cricket Tournament as part of media sponsorship package.

Radio Shots

- AGS radio advertisement was aired on 3 radio channels i.e. FM 89, FM 105 and FM 106.2.
- Atlas Hybrid radio advertisement campaign continued in the month of August 2015 on top rated radio channels.

Sponsorships and live programs

- Sponsorship and subsequent brand activation campaign at Pakwheels Auto Festival 2015 - Islamabad event held on September 13, 2015 at 2F2F Lake View Park, Islamabad.
- Sponsorship and subsequent brand activation along with free battery check-up at the Pakwheels Auto Show Faisalabad 2015 on December 6, 2015 at Iqbal Stadium, Faisalabad.
- Sponsorship and subsequent brand activation campaign at Pakwheels Auto Festival 2015 - Karachi event held on December 26, 2015 at Port Grand, Karachi.
- Brand activation and free battery check-up at the Peshawar Auto Show 2015, held at Islamia University, Peshawar on November 8, 2015.
- Brand activation and free battery check-up at Pakwheels Auto show Lahore 2016 held on March 27, 2016 at Al-Hamra Hall, Lahore.
- Brand activation and free battery check-up activity conducted at Pakwheels Auto Show Multan 2016 on March 20, 2016 at Divisional Sports Ground, Multan.
- Sponsorship and battery check-up campaign at Lahore Sufi Festival held on March 26 and 27, 2016 at Al-Hamra Complex, Lahore.
- Atlas Battery Road Show activities in various regions of the country for creating brand recall and brand engagement purpose.

Media Gallery

Print Media

- Panel ads promoting Atlas Battery products were published on a weekly basis in leading newspapers.

Model Shops

- During the year, the Company built (21) twenty one model shops throughout country with a view to standardize all dealer shops.

Others

- 2016 calendars were distributed nationwide.
- Ramadan schedule calendars were distributed nationwide.

Financial Calendar

The Company's financial year starts on July 01 and ends on June 30 of subsequent year.

Financial results will be announced as per the following tentative schedule:

Annual General Meeting	Last week of September, 2016
1st quarter ending September 30, 2016	Last week of October, 2016
Half year ending December 31, 2016	Last week of February, 2017
3rd quarter ending March 31, 2017	Last week of April, 2017
Year ending June 30, 2017	Last week of August, 2017

Media Gallery



Media Gallery



Business Model

We act legally and ethically and focus on defined vision, mission and Atlas culture to ensure sustainable business success and create trust amongst all stakeholders. Our established code of conduct and defined Atlas systems helps us in setting up behavioral expectations for our associates and business partners and energize them to face upcoming challenges in today's evolving business environment.

Atlas Culture

- Corporate Governance
- Respect, Recognition and Reward (3Rs)
- Recruitment and career advancement based on integrity, merit, experience and skills
- Education and training of staff and descendants
- Self reliance
- Leading by example
- Humility and excellence
- Living with one's means, saving for the future and donating for good cause
- To be happy and healthy

Atlas Systems

- Management by Objectives (MBO) to align activities agreed Company goals
- Implementing 7S vision (Strategy, Structure, System, Style, Staff, Skills and Shared Values) for the Company
- Inducting and retaining competent and skilled staff - right man for the right job
- Using BCG model for strategic direction
- Creating value through implementation of internal controls (SOPs and policy manuals)
- Management development to produce performers, organization builders and strategists
- Active participation in management meetings for continuous performance improvement
- Ensuring accuracy and control performance improvement
- Ensuring accuracy and control of information / data through efficient MIS
- Judicious sharing of profitability between employee bonuses, dividend payout and profit retention

Good Governance

We are committed to act ethically and promote corporate culture from top to bottom for every associate. We encourage honesty and professionalism in our acts to provide long-term benefits to all stakeholders as a group as well as individually.

Strengthen customer relationships

We believe in strong customer relationships by ensuring quality of product, quality of management, quality of network, product innovation and after sales service. Simplified claim settlement is also integral to the Company's vision to win and build long term co-operation with customers.

Customers' interaction development

Our major customers are companies and dealers within the transportation or genset industries. The reliability and productivity of the products are important and in many cases crucial to the customers' business operations. An expansive and effective Sales and After Sales network are of vital importance for the Company.

The ultimate goal of the Company is, to be regarded as number one in customer satisfaction, in terms of both quality products and superior services.

A high-performing organization - committed associates

The Company's vision is to become a leading innovative organization, manufacturing and marketing superior quality automotive, motorcycle and industrial batteries for domestic and international markets. A deciding factor in fulfilling this vision is our associates' knowledge and skills. The Company is committed to investing, training, educating and motivating people. Our support to educational initiatives stems from the idea of strengthening individuals, families and ultimately society through better provision of education.



Attracting and retaining competence

The Company's aim is to offer challenging opportunities and unique company culture that helps us attract and retain the best people. By engaging associates, who are willing to take an active part in the Company's development and future, the Company will succeed in pursuing its strategies.

Succession Planning

Your company ensures implementation of succession planning. This is done by development of successors for all key positions across the organization.

Trainings and Academic Partner Program

The Company is involved in a comprehensive series of programs with academic institutions to educate and train associates. On job trainings and technical trainings are given strong emphasis. One such example is the Diploma Program conducted by Institute of Business Administration (IBA) exclusively for Atlas Group associates.

The cooperation with universities is also important for creating relationships with students and potential associates to secure access to future competence.

Developing talents

Every manager is responsible for assessing and developing talent in the organization by encouraging creativity and independence among our associates.

A career development program is operated by Company on the basis of a consistent Performance Management Review Process. It provides the Company with a structured approach to nurturing talent for management and leadership roles.

State of Art Information Technology Infrastructure

The company enjoys a state of the art information technology infrastructure to meet the growing needs of the business. This includes innovations and improvements in core business processes (manufacturing and assembly lines) and non-core business processes (supply chain, finance, etc). We are also aligning business and IT to attain full benefit in a significant and persistent way for data management through ERP and striving for a paperless environment. Further, we are focused on **B2C (Business to Customer) system, Business Continuity Plan (BCP), Business Process Reengineering (BPR) and B2B (Business to Business) system.**



In future we are planning to develop a comprehensive dashboard of management information system (MIS) comprising of operational and non-operational divisional reporting.



Accredited for

quality distinction

Atlas Battery is proud of following the Quality Management System as per ISO 9001:2008 guidelines and Japanese Industrial Standards (JIS-2006) and delivers excellent products through its superior technologies and innovations. Besides this, Atlas Battery has been declared by Pak Wheels for being The Most Popular Battery in Pakistan.

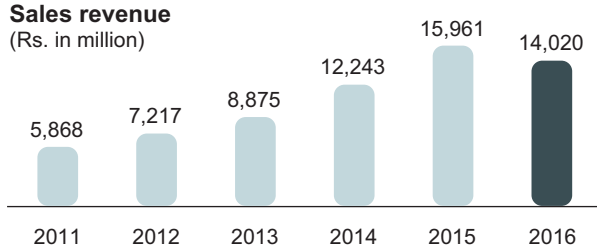
Financial Highlights

Sales	14,019,507	15,961,413	-12.2%	-
Gross Profit	2,747,473	2,377,705	15.6%	+
Operating Profit	1,940,061	1,627,386	19.2%	+
Profit before Tax	1,868,186	1,480,711	26.2%	+
Profit after Tax	1,270,827	1,013,924	25.3%	+
Earnings Per Share - Basic & Diluted (Rupees)	73.04	58.27	25.3%	+
Shareholders' Equity	4,278,292	3,220,775	32.8%	+
Property, Plant & Equipment - Net of Revaluation Reserve	2,672,742	1,994,955	34.0%	+
Book value per share	246.0	185.2	32.8%	+

	----- (Rupees in '000) -----			
	2016	2015	%	
Sales	14,019,507	15,961,413	-12.2%	-
Gross Profit	2,747,473	2,377,705	15.6%	+
Operating Profit	1,940,061	1,627,386	19.2%	+
Profit before Tax	1,868,186	1,480,711	26.2%	+
Profit after Tax	1,270,827	1,013,924	25.3%	+
Earnings Per Share - Basic & Diluted (Rupees)	73.04	58.27	25.3%	+
Shareholders' Equity	4,278,292	3,220,775	32.8%	+
Property, Plant & Equipment - Net of Revaluation Reserve	2,672,742	1,994,955	34.0%	+
Book value per share	246.0	185.2	32.8%	+

Business Growth

Sales revenue (Rs. in million)

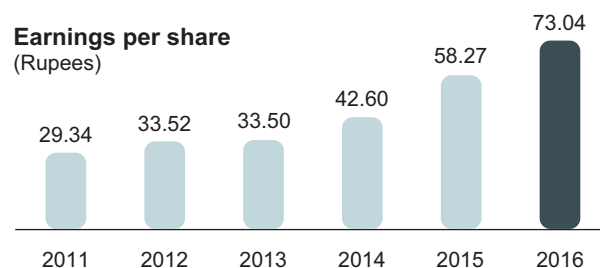


Sales revenue growth

-12.2% Over 2015 | 19.0% CAGR over 6 years

Shareholder Value Accretion

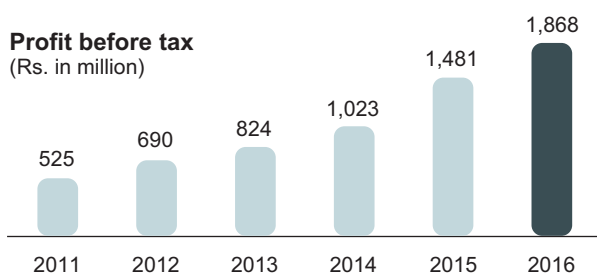
Earnings per share (Rupees)



Earnings per share growth

25.3% Over 2015 | 20.0% CAGR over 6 years

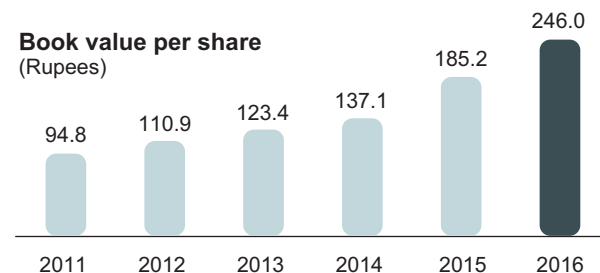
Profit before tax (Rs. in million)



Profit before tax growth

26.2% Over 2015 | 28.9% CAGR over 6 years

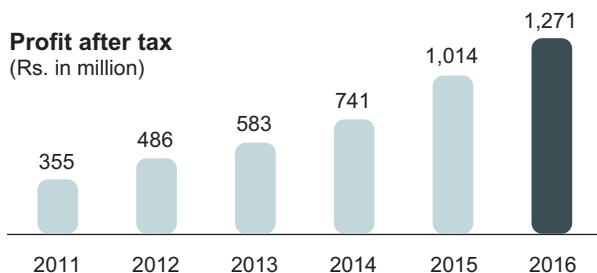
Book value per share (Rupees)



Book value per share growth

32.8% Over 2015 | 21.0% CAGR over 6 years

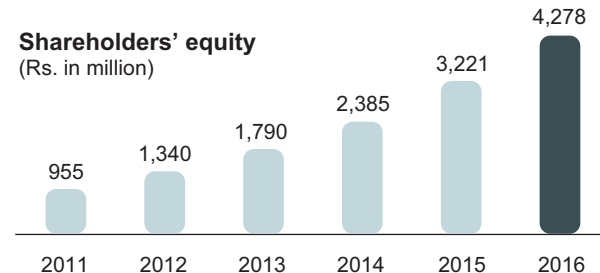
Profit after tax (Rs. in million)



Profit after tax growth

25.3% Over 2015 | 19.1% CAGR over 6 years

Shareholders' equity (Rs. in million)



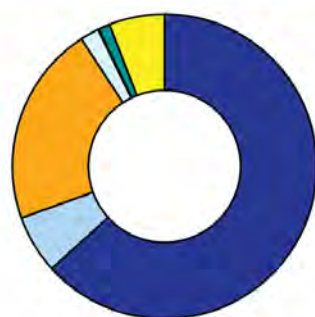
Shareholders' equity growth

32.8% Over 2015 | 35.0% CAGR over 6 years

Statement of Value Addition

	Year ended June 30			
	2016		2015	
	(Rs. in '000)	% age	(Rs. in '000)	% age
Wealth Generated:				
Sales including Sales Tax	16,864,730	99.4	18,989,559	99.5
Other Operating Income	95,577	0.6	91,526	0.5
	<u>16,960,307</u>	<u>100.0</u>	<u>19,081,085</u>	<u>100.0</u>
Wealth distributed:				
Cost of Material & Services	10,720,736	63.3	13,156,262	68.9
To Employees				
Salaries & other related costs	1,054,238	6.2	953,777	5.0
To Government				
Taxes	3,479,537	20.5	3,529,162	18.5
Workers' Profit Participation Fund	100,332	0.6	79,523	0.4
Workers' Welfare Fund	38,126	0.2	30,219	0.2
	<u>3,617,995</u>	<u>21.3</u>	<u>3,638,904</u>	<u>19.1</u>
To Providers of Capital				
Dividend to Shareholders	269,697	1.6	208,797	1.1
Finance Cost	71,875	0.4	146,675	0.8
	<u>341,572</u>	<u>2.0</u>	<u>355,472</u>	<u>1.9</u>
To Society				
Donation	14,807	0.1	10,228	0.1
Retained in the Business				
For replacement of Fixed Assets:				
Depreciation & Amortization	209,829	1.2	161,315	0.8
To provide for Growth: Retained Profit	1,001,130	5.9	805,127	4.2
	<u>1,210,959</u>	<u>7.1</u>	<u>966,442</u>	<u>5.0</u>
	<u>16,960,307</u>	<u>100.0</u>	<u>19,081,085</u>	<u>100.0</u>

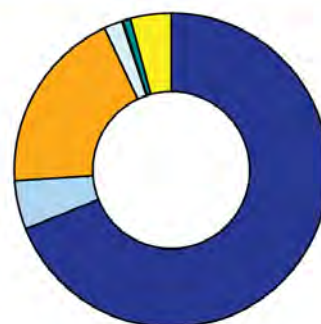
2016



- Cost of Materials & Services (63.3%)
- To Employees (6.2%)
- To Government (21.3%)
- To Providers of Capital (2.0%)
- To Society (0.1%)
- Depreciation & Amortization (1.2%)
- Retained Profit (5.9%)

2015

- Cost of Materials & Services (68.9%)
- To Employees (5.0%)
- To Government (19.1%)
- To Providers of Capital (1.9%)
- To Society (0.1%)
- Depreciation & Amortization (0.8%)
- Retained Profit (4.2%)



Analysis of Financial Statements

Balance Sheet

(Rupees in '000)

PARTICULARS	2016	2015	2014	2013	2012	2011
Non Current Assets						
Property, plant and equipment	2,672,742	1,994,955	1,416,705	1,155,854	1,127,859	900,503
Intangible assets	4,883	10,743	1,117	1,736	-	6,129
Long term deposits	14,647	13,777	13,916	10,555	6,832	517
Long term loans	1,152	1,103	1,227	657	719	605
Total non current assets	2,693,424	2,020,578	1,432,965	1,168,802	1,135,410	907,754
Current Assets						
Stores, spares and loose tools	182,314	110,788	88,665	57,818	43,594	30,933
Stock-in-trade	1,889,810	1,608,783	2,551,256	1,477,258	811,490	717,004
Trade debts	119,477	131,810	142,345	79,987	112,423	89,625
Loans and advances	5,561	27,727	25,875	3,497	2,682	2,884
Deposits and prepayments	6,457	11,361	6,416	6,446	5,138	4,847
Investments	1,558,861	918,737	824,925	711,544	436,291	204,863
Other receivables	8,840	8,913	11,398	4,121	7,023	2,317
Taxation - net	196,036	481,100	237,060	94,615	29,481	26,488
Cash and bank balances	45,257	78,318	6,089	33,055	48,191	93,952
Total current assets	4,012,613	3,377,537	3,894,029	2,468,341	1,496,313	1,172,913
Total Assets	6,706,037	5,398,115	5,326,994	3,637,143	2,631,723	2,080,667
Equity and Liabilities						
Share Capital and Reserves						
Share capital	173,998	173,998	173,998	144,998	120,832	100,693
Reserves	2,827,500	2,027,500	1,477,500	1,067,500	727,500	497,500
Unappropriated profit	1,276,794	1,019,277	733,068	577,244	478,606	356,552
	4,278,292	3,220,775	2,384,566	1,789,742	1,326,938	954,745
Surplus on revaluation of leasehold land	193,886	193,886	173,786	173,786	173,786	173,786
Non Current Liabilities						
Staff retirement benefits	65,359	60,226	49,741	45,825	40,928	35,411
Deferred taxation	216,880	208,181	161,015	146,945	131,123	103,000
	282,239	268,407	210,756	192,770	172,051	138,411
Current Liabilities						
Trade and other payables	1,193,182	910,253	860,347	799,556	514,863	356,874
Sales tax payable - net	18,057	86,647	55,319	53,488	21,066	3,908
Special exise duty payable - net	-	-	-	-	-	13,023
Accrued mark-up	4,392	8,384	19,729	11,110	7,810	5,222
Short term borrowings	735,989	709,763	1,622,491	616,691	415,209	434,698
Total current liabilities	1,951,620	1,715,047	2,557,886	1,480,845	958,948	813,725
Total Equity and Liabilities	6,706,037	5,398,115	5,326,994	3,637,143	2,631,723	2,080,667

Analysis of Financial Statements

Balance Sheet

PARTICULARS	Vertical Analysis						Horizontal Analysis				
	2016	2015	2014	2013	2012	2011	2016/ 2015	2015/ 2014	2014/ 2013	2013/ 2012	2012/ 2011
	----- Percentage -----						----- Percentage -----				
Non Current Assets											
Property, plant and equipment	39.9	37.0	26.6	31.8	42.9	43.3	34.0	40.8	22.6	2.5	25.2
Intangible assets	0.1	0.2	-	-	-	0.3	(54.5)	861.8	(35.7)	100.0	(100.0)
Long term deposits	0.2	0.3	0.3	0.3	0.3	-	6.3	(1.0)	31.8	54.5	1,221.5
Long term loans	-	-	-	-	-	-	4.4	(10.1)	86.8	(8.6)	18.8
Total non current assets	40.2	37.5	26.9	32.1	43.2	43.6	33.3	41.0	22.6	2.9	25.1
Current Assets											
Stores, spares and loose tools	2.7	2.1	1.7	1.6	1.7	1.5	64.6	25.0	53.4	32.6	40.9
Stock-in-trade	28.2	29.8	47.9	40.6	30.8	34.5	17.5	(36.9)	72.7	82.0	13.2
Trade debts	1.8	2.4	2.7	2.2	4.3	4.3	(9.4)	(7.4)	78.0	(28.9)	25.4
Loans and advances	0.1	0.5	0.5	0.1	0.1	0.1	(79.9)	7.2	639.9	30.4	(7.0)
Deposits and prepayments	0.1	0.2	0.1	0.2	0.2	0.2	(43.2)	77.1	(0.5)	25.5	6.0
Investments	23.2	17.0	15.5	19.6	16.6	9.8	69.7	11.4	15.9	63.1	113.0
Other receivables	0.1	0.2	0.2	0.1	0.3	0.1	(0.8)	(21.8)	176.6	(41.3)	203.1
Taxation - net	2.9	8.9	4.5	2.6	1.1	1.3	(59.3)	102.9	150.6	220.9	11.3
Cash and bank balances	0.7	1.4	-	0.9	1.7	4.6	(42.2)	1,186.2	(81.6)	(31.4)	(48.7)
Total current assets	59.8	62.5	73.1	67.9	56.8	56.4	18.8	(13.3)	57.8	65.0	27.6
Total Assets	100.0	100.0	100.0	100.0	100.0	100.0	24.2	1.3	46.5	38.2	26.5
Equity and Liabilities											
Share Capital and Reserves											
Share capital	2.6	3.2	3.3	4.0	4.6	4.8	-	-	20.0	20.0	20.0
Reserves	42.2	37.6	27.7	29.3	27.6	23.9	39.5	37.2	38.4	46.7	46.2
Unappropriated profit	19.0	18.9	13.8	15.9	18.2	17.1	25.3	39.0	27.0	20.6	34.2
	63.8	59.7	44.8	49.2	50.4	45.8	32.8	35.1	33.2	34.9	39.0
Surplus on revaluation of leasehold land	2.9	3.6	3.3	4.8	6.6	8.4	-	11.6	-	-	-
Non Current Liabilities											
Staff retirement benefits	1.0	1.1	0.9	1.3	1.6	1.7	8.5	21.1	8.5	12.0	15.6
Deferred taxation	3.2	3.9	3.0	4.0	5.0	5.0	4.2	29.3	9.6	12.1	27.3
	4.2	5.0	3.9	5.3	6.6	6.7	5.2	27.4	9.3	12.0	24.3
Current Liabilities											
Trade and other payables	17.7	16.8	16.1	21.9	19.5	17.1	31.1	5.8	7.6	55.3	44.3
Sales tax payable - net	0.3	1.6	1.0	1.5	0.8	0.2	(79.2)	56.6	3.4	153.9	439.0
Special excise duty payable - net	-	-	-	-	-	0.6	-	-	-	-	(100.0)
Accrued mark-up	0.1	0.2	0.4	0.3	0.3	0.3	(47.6)	(57.5)	77.6	42.3	49.6
Short term borrowings	11.0	13.1	30.5	17.0	15.8	20.9	3.7	(56.3)	163.1	48.5	(4.5)
Total current liabilities	29.1	31.7	48.0	40.7	36.4	39.1	13.8	(33.0)	72.7	54.4	17.8
Total Equity and Liabilities	100.0	100.0	100.0	100.0	100.0	100.0	24.2	1.3	46.5	38.2	26.5

Comments on Six Years' Balance Sheet

Property, Plant and Equipment

Increase in property, plant and equipment over the years is mainly due to gradual capacity expansion to meet the growing demand of the batteries.

Stock-in-trade

The increase in stock-in-trade is in line with increase in cost of goods sold over the years except for the current year where prices of commodity have comparatively decreased in comparison to last few years. The increase in inventory levels over last year is due to higher demand in last quarter which resulted in inventory buildup.

Investments

The rise in investments is a strategic decision to invest excess cash flows with long term perspective to earn differential returns. The high rate of return and stability has lead to increase in investments in mutual funds.

Taxation

The contribution to national exchequer has sizably increased over the years as a result of increase in sales and imports. The current taxation charge over the years has increased in line with increase in profits over last six years.

Trade and other payables

The Company emphasizes to sell on cash which has increased the customers' advances and balances over the years which resultantly have increased trade and other payables.

Short term borrowings

Short term borrowings have not significantly changed over last year but have increased over last six years due to working capital requirement. Capacity expansion is backed mainly through own funds generation.

Analysis of Financial Statements

Profit and Loss Account

(Rupees in '000)

PARTICULARS	2016	2015	2014	2013	2012	2011
Sales	14,019,507	15,961,413	12,242,719	8,875,114	7,217,116	5,868,260
Cost of sales	(11,272,034)	(13,583,708)	(10,621,161)	(7,559,626)	(6,049,434)	(5,007,421)
Gross profit	2,747,473	2,377,705	1,621,558	1,315,488	1,167,682	860,839
Distribution cost	(438,088)	(449,347)	(292,373)	(235,264)	(186,367)	(165,053)
Administrative expenses	(287,940)	(246,501)	(189,754)	(190,538)	(151,495)	(99,679)
Other operating income	95,577	91,526	109,221	86,309	37,035	12,265
Other operating expenses	(176,961)	(145,997)	(99,859)	(91,981)	(107,310)	(45,756)
Profit from operations	1,940,061	1,627,386	1,148,793	884,014	759,545	562,616
Finance cost	(71,875)	(146,675)	(126,025)	(59,946)	(69,896)	(37,515)
Profit before tax	1,868,186	1,480,711	1,022,768	824,068	689,649	525,101
Taxation	(597,359)	(466,787)	(281,618)	(241,182)	(203,635)	(170,599)
Profit after tax	1,270,827	1,013,924	741,150	582,886	486,014	354,502

PARTICULARS	Vertical Analysis						Horizontal Analysis				
	2016	2015	2014	2013	2012	2011	2016/ 2015	2015/ 2014	2014/ 2013	2013/ 2012	2012/ 2011
	----- Percentage -----						----- Percentage -----				
Sales	100.0	100.0	100.0	100.0	100.0	100.0	(12.2)	30.4	37.9	23.0	23.0
Cost of sales	(80.4)	(85.1)	(86.8)	(85.2)	(83.8)	(85.3)	(17.0)	27.9	40.5	25.0	20.8
Gross profit	19.6	14.9	13.2	14.8	16.2	14.7	15.6	46.6	23.3	12.7	35.6
Distribution cost	(3.1)	(2.8)	(2.4)	(2.7)	(2.6)	(2.8)	(2.5)	53.7	24.3	26.2	12.9
Administrative expenses	(2.1)	(1.5)	(1.5)	(2.1)	(2.1)	(1.7)	16.8	29.9	(0.4)	25.8	52.0
Other operating income	0.7	0.6	0.9	1.0	0.5	0.2	4.4	(16.2)	26.5	133.0	202.0
Other operating expenses	(1.3)	(0.9)	(0.8)	(1.0)	(1.5)	(0.8)	21.2	46.2	8.6	(14.3)	134.5
Profit from operations	13.8	10.3	9.4	10.0	10.5	9.6	19.2	41.7	30.0	16.4	35.0
Finance cost	(0.5)	(0.9)	(1.0)	(0.7)	(1.0)	(0.6)	(51.0)	16.4	110.2	(14.2)	86.3
Profit before tax	13.3	9.4	8.4	9.3	9.5	9.0	26.2	44.8	24.1	19.5	31.3
Taxation	(4.3)	(2.9)	(2.3)	(2.7)	(2.8)	(2.9)	28.0	65.8	16.8	18.4	19.4
Profit after tax	9.0	6.5	6.1	6.6	6.7	6.1	25.3	36.8	27.2	19.9	37.1

Comments on Six Years' Profit and Loss Account

Sales

Sales has depicted cumulative average growth rate (CAGR) of 19.0% over last 6 years mainly on account of improved demand in the replacement segment, both in locally manufactured and imported used vehicle categories. Further, the electricity shortage continued to fuel demand for heavy and medium sized batteries used in Uninterruptible Power Supply (UPS) units and generators which also contributed to increase in sales. However, in contradiction to previous trends, current year's sale showed a decline of 12.2%, mainly due to a shorter winter season; a key driver of battery demand in vehicles.

Cost of Sales

Cost of sales was consistent over the years till June 2015. The fluctuation in international commodity prices results in variation of slight increase and decrease in cost of sales over the years. In the current year, a decreasing trend was observed in raw material prices resulting in reduction of cost of sales to sales percentage.

Gross Profit

During last six years, gross profit margin remained above 13% reflecting sales volumes increase and measures to control costs. In the current year, the gross profit margin jumped up to 19.6 % due to the reduction in cost of sales backed by reduced rates of raw materials.

Distribution Cost and Administrative Expenses

Distribution cost and administrative expenses remained under control and were consistent with the proportion to the sales in last six years.

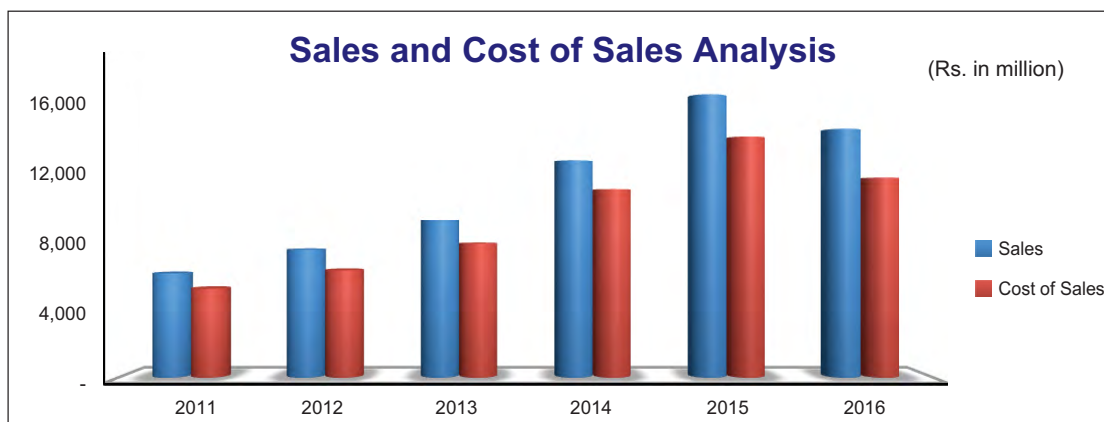
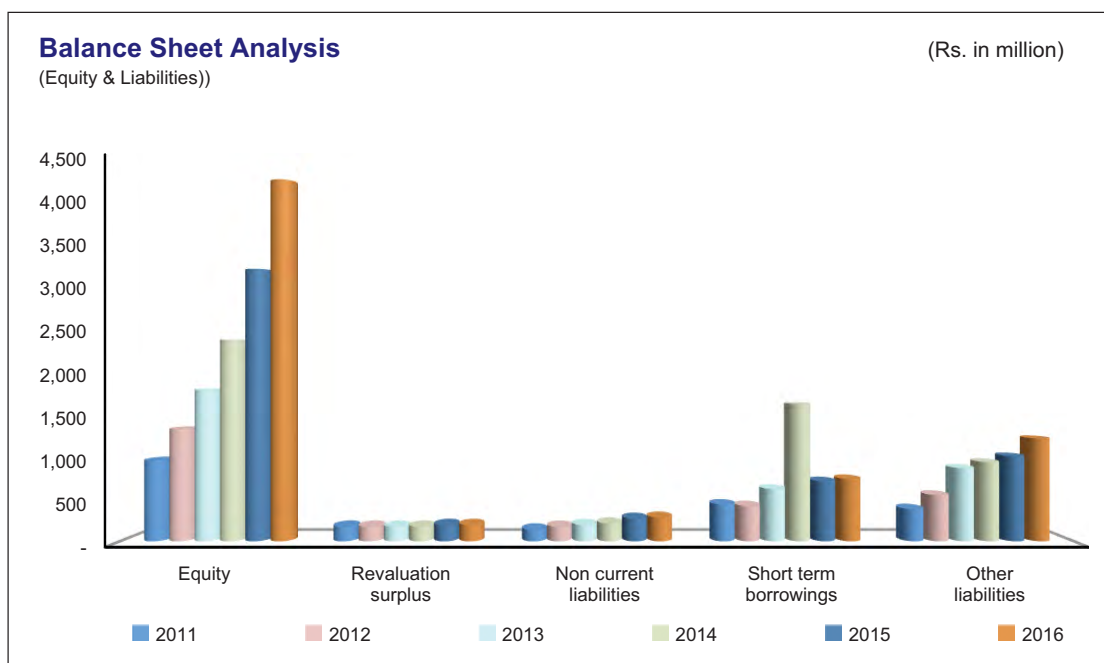
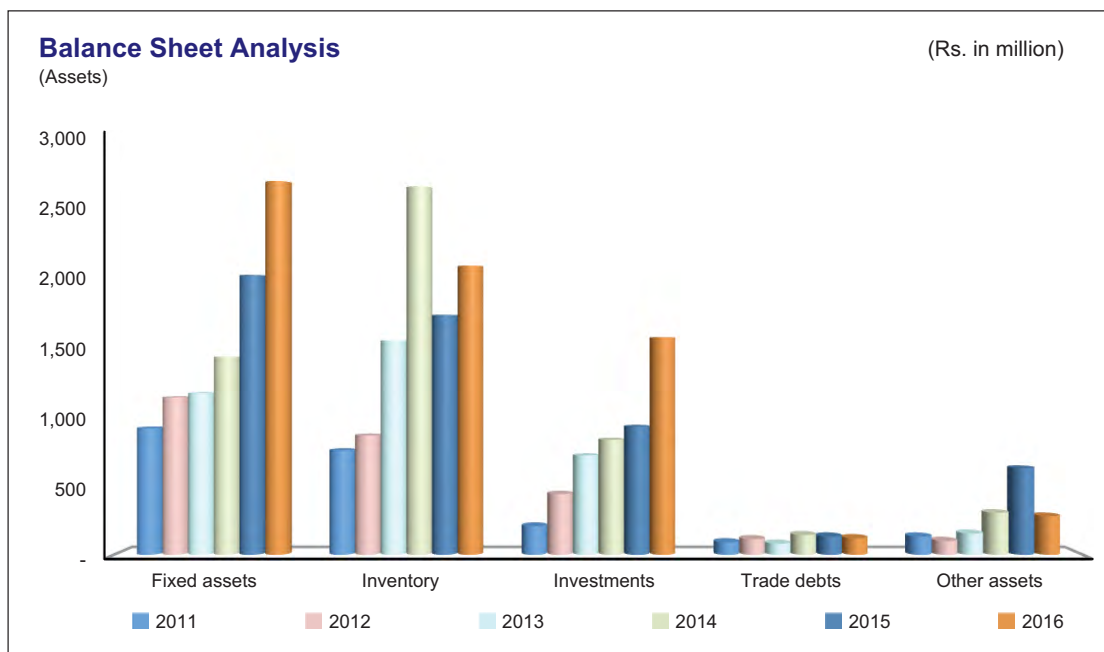
Finance Cost

Finance cost is directly correlated to short term borrowings. The increase of short term borrowings and also non-funded facilities has resulted in increase in finance costs in monetary terms but are under controlled and in line over last six years as a percentage to sales. In the current year, finance cost has significantly decreased due to reduction in KIBOR over the year combined with effective usage of funded facilities.

Profit after Taxation

Company's profit after taxation (PAT) is at its record high in absolute value and has been consistently growing over the last six years. Further, during the current year, PAT has increased by 25.3% over last year, due to increased gross and operating profits.

Analysis of Balance Sheet and Profit & Loss Account



Analysis of Financial Statements

Cash Flow Statements

(Rupees in '000)

PARTICULARS	2016	2015	2014	2013	2012	2011
Cash flow from operating activities	1,600,463	1,898,513	(473,489)	253,691	606,775	280,876
Cash flow from investing activities	(1,455,121)	(742,731)	(418,344)	(352,630)	(533,888)	(394,042)
Cash flow from financing activities	(178,403)	(1,083,553)	864,867	83,803	(118,648)	177,249
Increase / (decrease) in cash & cash equivalents	(33,061)	72,229	(26,966)	(15,136)	(45,761)	64,083

PARTICULARS	Vertical Analysis						Horizontal Analysis				
	2016	2015	2014	2013	2012	2011	2016/ 2015	2015/ 2014	2014/ 2013	2013/ 2012	2012/ 2011
	----- Percentage -----						----- Percentage -----				
Cash flow from operating activities	(4,840.9)	2,628.5	1,755.8	(1,676.0)	(1,326.0)	438.3	(15.7)	501.0	(286.6)	(58.2)	116.0
Cash flow from investing activities	4,401.3	(1,028.3)	1,551.4	2,329.7	1,166.7	(614.9)	(95.9)	(77.5)	(18.6)	34.0	(35.5)
Cash flow from financing activities	539.6	(1,500.2)	(3,207.2)	(553.7)	259.3	276.6	83.5	(225.3)	932.0	170.6	(166.9)
Increase / (decrease) in cash & cash equivalents	100.0	100.0	100.0	100.0	100.0	100.0	(145.8)	367.9	(78.2)	66.9	(171.4)

Liquidity Management and Cash Flow Strategy

Liquidity and Cash flow Analysis

Net decrease in cash flow stood at Rs.33 million as at year ended June 30, 2016 as compared to net increase of Rs.72 million of last year. Brief analysis of cash flows for the year is presented below.

Operating activities

The net cash generated from operations stood at Rs.1.6 billion as against cash of Rs.1.9 billion generated in operations during last year. This amount is after adjustment of finance cost of Rs.76 million and income tax of Rs.302 million.

Investing activities

The cash flows used in investing activities was Rs.1,455 million as comparison to Rs.743 million of last year mainly incurred on fixed capital expenditure of Rs.923 million and net investment in mutual funds of Rs.617 million. Dividend receipts contributed Rs.50 million.

Financing activities

The Company has no long term loans. There is a marginal increase in short term borrowing.

Ratios

Cash flows from operations to sales ratio has slightly decreased from positive 11.9% to positive 11.4%. The financial leverage ratio at 0.2 times remained at par with last year whereas interest coverage ratio has increased from 11.1 to 27.0 times.

Liquidity Management and Financing Arrangements

We believe in financing through cash generation from own sources and discourage relying upon long term debt. To fulfill working capital requirement, we have arranged facility of short term running finance from reputable banks beside cash generation through own sources.

Short term running finance stood at Rs.736 million at year end compared to prior year's Rs.710 million, whereas, letters of credit lines upto Rs.2.5 billion are available against lien on shipping documents.

We have skilled and experienced staff in our treasury department to handle day to day banking affairs. They are well versed and fully capable of managing Company's needs of financing, liquidity and investments. The brief objectives of the team are:

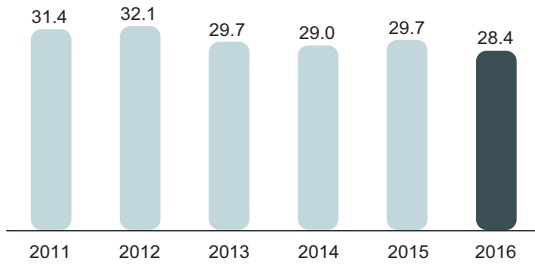
- Manage all aspects of in-house investment portfolios including recommending or benchmarking investment policies and procedures.
- Identify strategies to drive additional value from surplus cash.
- Assist in identifying measures to evaluate credit quality and impact on finance costs, collateral requirements and market liquidity.
- Evaluate opportunities to manage or generate value from collections and analyze Company expenditure and spending patterns.
- Identify alternative funding sources.
- Forecast daily cash requirements and execute daily financing decisions.
- Prepare or monitor Company's various cash flow forecasts and perform financial modeling.
- Utilize low cost financing line primary and save finance cost, as much as possible.

Six Years at a Glance

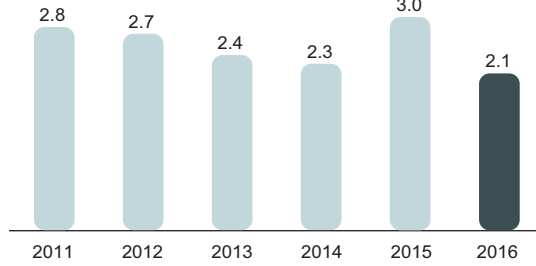
YEARS		2016	2015	2014	2013	2012	2011
Profitability Ratios							
Gross profit	(%)	19.6	14.9	13.2	14.8	16.2	14.7
Profit before tax	(%)	13.3	9.4	8.4	9.3	9.5	9.0
Profit after tax	(%)	9.0	6.5	6.1	6.6	6.7	6.1
Return on capital employed	(%)	40.8	44.2	41.5	41.0	45.4	44.4
Earnings before interest, tax, depreciation & amortization (EBITDA)	(Rs. in million)	2,149.9	1,788.7	1,281.3	993.0	856.0	636.7
EBITDA Margin	(%)	15.3	11.2	10.5	11.2	11.9	10.8
Operating leverage	(%)	(157.9)	137.2	78.9	71.4	152.3	121.8
Return to Shareholders							
Return on equity - before tax	(%)	41.8	43.4	40.0	42.0	46.0	46.5
Return on equity - after tax	(%)	28.4	29.7	29.0	29.7	32.4	31.4
Return on assets	(%)	19.0	18.8	13.9	16.0	18.5	17.0
Earnings per share (basic)	(Rs.)	73.04	58.27	42.60	40.15	40.22	35.21
Earnings per share (diluted)	(Rs.)	73.04	58.27	42.60	33.50	33.52	29.34
Price earning ratio	(Times)	8.0	12.1	10.6	8.4	5.0	6.2
Market price - at year end	(Rs.)	581.8	703.5	450.0	338.0	201.7	217.0
Market price - during the period	(High - Rs.)	839.0	965.0	479.0	355.0	241.5	235.9
Market price - during the period	(Low - Rs.)	535.0	441.0	288.0	200.0	160.0	131.0
Break-up value per share without surplus on revaluation	(Rs.)	246.0	185.2	137.1	123.4	109.8	94.8
Break-up value per share with surplus on revaluation	(Rs.)	257.2	196.4	147.1	135.4	124.2	112.1
Dividend							
Cash dividend	(%)	155	120.0	100.0	100.0	100.0	100.0
Stock dividend	(%)	-	-	-	20.0	20.0	20.0
Dividend yield	(%)	2.7	1.7	2.2	3.6	5.9	5.5
Dividend cover	(Times)	4.7	4.9	4.3	3.3	3.4	2.9
Dividend pay out	(%)	21.2	20.6	23.5	29.9	29.8	34.1
Plough back ratio	(%)	78.8	79.4	76.5	70.1	70.2	65.9
Dividend yield (Cash)	(%)	2.7	1.7	2.2	3.0	5.0	4.6
Dividend cover (Cash)	(Times)	4.7	4.9	4.3	4.0	4.0	3.5
Dividend pay out (Cash)	(%)	21.2	20.6	23.5	24.9	24.9	28.4
Plough back ratio (Cash)	(%)	78.8	79.4	76.5	75.1	75.1	71.6
Asset Utilization							
Total assets turnover	(Times)	2.1	3.0	2.3	2.4	2.7	2.8
Fixed assets turnover	(Times)	6.0	9.3	9.5	7.8	7.1	7.1
Inventory turnover	(Times)	5.9	6.2	5.1	6.3	7.5	7.7
Trade debts turnover	(Times)	111.6	116.5	110.1	92.3	71.5	61.8
Trade creditors turnover	(Times)	10.2	14.2	12.0	10.9	13.3	13.5
Capital employed turnover	(Times)	3.3	4.9	5.0	4.6	4.9	5.2
Operating Cycle							
Inventory holding period	(No. of Days)	62	59	72	58	48	47
Trade debts collection period	(No. of Days)	3	3	3	4	5	6
Trade creditors payment period	(No. of Days)	(36)	(26)	(30)	(34)	(27)	(27)
Operating cycle	(No. of Days)	29	36	45	28	26	26
Liquidity / Leverage							
Current ratio	(Times)	2.1	2.0	1.5	1.7	1.6	1.4
Quick ratio	(Times)	1.0	1.0	0.5	0.6	0.7	0.5
Cash to current liabilities	(Times)	0.0	0.0	0.0	0.0	0.1	0.1
Cash flow from operations to sales	(%)	11.4	11.9	(3.9)	2.9	8.4	4.8
Financial leverage ratio	(Times)	0.2	0.2	0.7	0.3	0.3	0.5
Total liabilities to equity	(Times)	0.5	0.6	1.2	0.9	0.9	1.0
Interest coverage ratio	(Times)	27.0	11.1	9.1	14.8	10.9	15.0

Six Years at a Glance

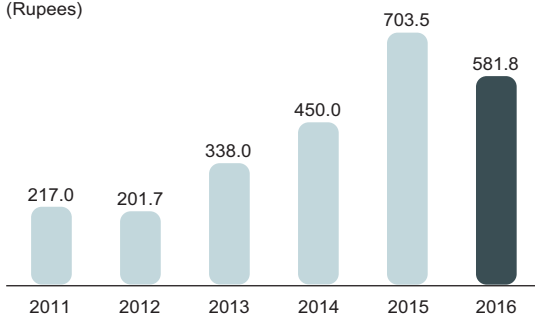
Return on equity - after tax
(Percentage)



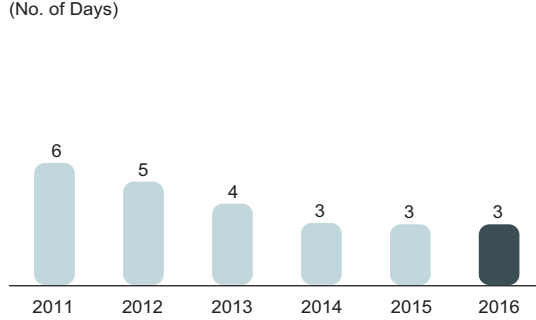
Total assets turnover
(Times)



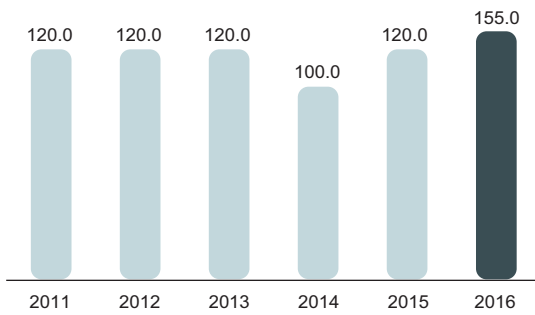
Market price - at year end
(Rupees)



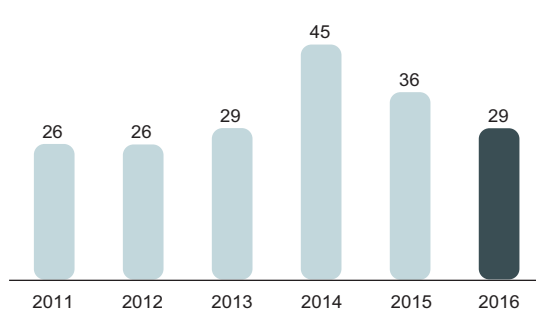
Trade debtors period
(No. of Days)



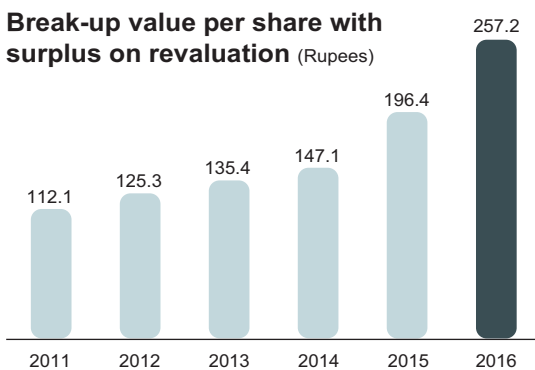
Cash & stock dividends
(Percentage)



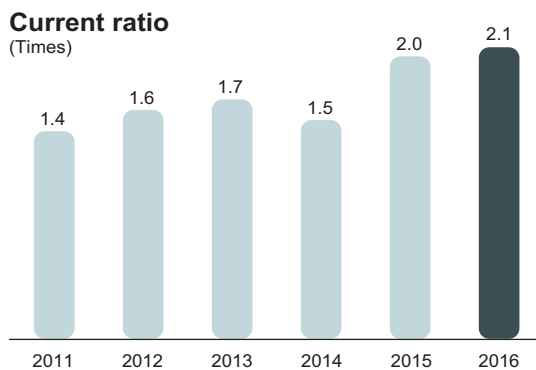
Operating Cycle
(No. of Days)



Break-up value per share with surplus on revaluation (Rupees)



Current ratio
(Times)



Comments on Ratios

Profitability

The Company posted highest gross profit in absolute terms. Gross profit improved as a percentage of revenue from 14.9% to 19.6%. Improvement in gross profit margin was mainly due to decreased cost of raw materials, internationally and locally. After tax profits by the Company grew by 25.3% to Rs.1,270 million from Rs.1,014 million, last year.

Return to shareholders and dividend

The earnings per share stood at Rs.73.04 per share as compared to Rs.58.27 per share last year. The sharp increase was a result of increase in net profits. The performance also was reflected in the Company's breakup value per share which stood at Rs.246.0 at year end as compared to Rs.185.2 of last year.

Dividend

The Company gave consistently 100% cash dividends and 20% stock dividend to shareholders for several years except for the year commencing from year 2014 onwards due to tax complications relevant to stock dividends. Last year, Company has distributed cash dividend @ 120% among its shareholders. This year, the Company has proposed cash dividend @ 155% which has resulted in dividend payout of 21.2% and plough back ratio of 78.8% as compared to 20.6% and 79.4%, respectively of previous year.

Operating cycle

Operating cycle remained constant during majority of last six years.

Liquidity / Leverage

The liquidity ratios this year are better than over any other period during the last six years. Financial leverage ratio and total liabilities to equity ratio are also lowest in six years. This shows that the Company is very liquid and capable of paying off debts well within time.

Analysis of Prospects of the Company

Prospects

The Company is continuously investing on capacity expansion and re-aligning / re-shifting of old assembly lines and installation of new assembly lines with a vision to automate processes. The company also is focused on curbing costs, sustained profits with stable returns to shareholders, succession planning and satisfied employees. Another, main objective of the Company is to satisfy its customers by providing after sales services at their doorsteps.

Financial Measures

The Company's targets are based on various controllable and uncontrollable factors which include international price of raw materials, change in foreign currency rates, changes in taxation, availability of workforce and resources, etc. The impact and sensitivity of their fluctuations is considered while setting targets and budgets.

The favourable prices of raw material in international market were utilized for effective inventory management which helped Company in achieving healthy profits despite sluggish market demand in second and third quarter of the year.

The capacity expansion is in process and would be completed in the upcoming year with a planned expenditure of Rs.1.25 billion which will enhance production capacity to provide the company a competitive position in the industry.

The ongoing sustainability of profits will depend on mix of increased sales, reduced costs and good governance for which senior management along with associates are committed to deliver.

Non-Financial Measures

Various non-financial measures and indicators are used in lieu of financial measures to gauge the performance of the Company and set new targets and objectives. Few of the non-financial measures which the Company uses are described below:

- Employee engagement and satisfaction;
- Quality of products and customer satisfaction;
- After sales service and convenient way of claim settlement;
- Stakeholders engagement;
- Safety, Health and Environment;
- Transparency and Accountability;
- Corporate Social Responsibility;
- Good governance practices;
- SWOT analysis; and
- Share price sensitivity analysis.

The overall responsibility is of the Board of Directors to set direction and formulize strategy for the Company whereas CEO and management are responsible to implement those strategies in the Company and evaluate results there against.

Share Price Sensitivity Analysis

Key Sensitivities

The share price is positively correlated with Company's financial performance. The factors that influence the Company's performance can also be reasonably expected to impact its share price. Following are the few factors prevailing in current business environment that management considers to be sensitive to the Company's performance and which may affect its share price.

Demand of automobiles



The country's economy is highly dependent on agriculture which is the backbone of our country and employs a significant portion of the population. The agriculture based rural areas consumed a significant portion of motorcycle and heavy vehicles production of the country thereby leading to high demand of batteries. Therefore, the Company's performance is strongly linked with the performance of agriculture sector.

Also the industrial sector serves Pakistan's economy with a sizeable base. In turn, the demand of heavy machineries and vehicles increases demand of batteries.

Demand of alternative sources of electricity



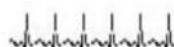
The ongoing crisis in electricity generation and distribution, despite some signs of improvement, has prevailed throughout the country giving rise to alternative sources of electricity including generators, UPS, solar power panels, etc. This has lead to increase usage of batteries.

Political Stability



Unstable political coupled with law and order situation impacts disturbance and interruptions in business processes, transportation facilities and supply chain may affect the Company's performance.

Plant operations



Stable plant operations allow for higher production and lower per unit cost and wastage. Therefore, smooth operations will add to profitability of the Company which can positively affect share price. Issues at production facilities negatively affect the financial performance of the Company and therefore, may also affect the share price.

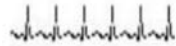
Exchange fluctuations



The Company is involved in imports of plant, machinery and raw materials. The Company's exposure in foreign currencies is sensitive to fluctuations in exchange rates. The depreciation in Pak Rupee affects the performance of Company which is countered by cost controls measures taken by the Company.

Dividend per share 

The consistent payout of dividends will reflect the expectations of investors and this affects share price.

Mutual funds 

The Company's liquid investments are placed in open-ended mutual funds. These funds are invested in equity and money market instruments. The fluctuating trends of stock market and interest rates determine the returns of these funds and as a result, also affect the Company's financial performance and thereof the share price.

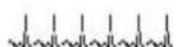


Economic trends 

The events surrounding a specific industry or company make investors watch various economic indicators and general trends that signal changes in the economy. International oil prices put significant impacts on commodities market, thus prices of raw materials are correlated therewith.

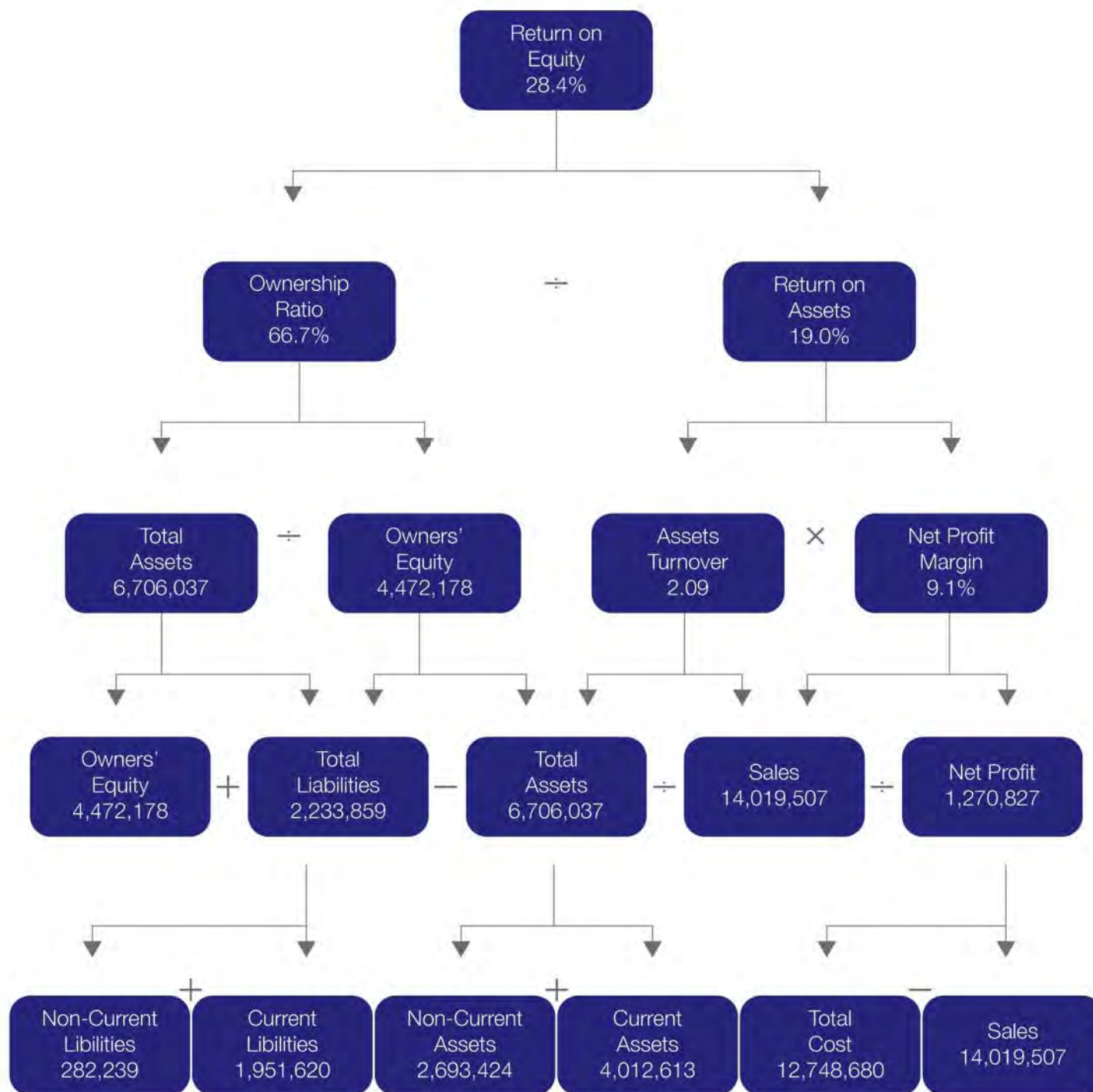
Investor sentiment 

Investor sentiment or confidence can cause the market to go up or down, which can cause stock prices to rise or fall. The general direction that the stock market takes can affect the value of a stock:

- bull market - a strong stock market where stock prices are rising and investor confidence is growing. It is often tied to economic recovery or an economic boom, as well as investor optimism.
- bear market - a weak market where stock prices are falling and investor confidence is fading. It often happens when an economy is in recession and unemployment is high, with rising prices.

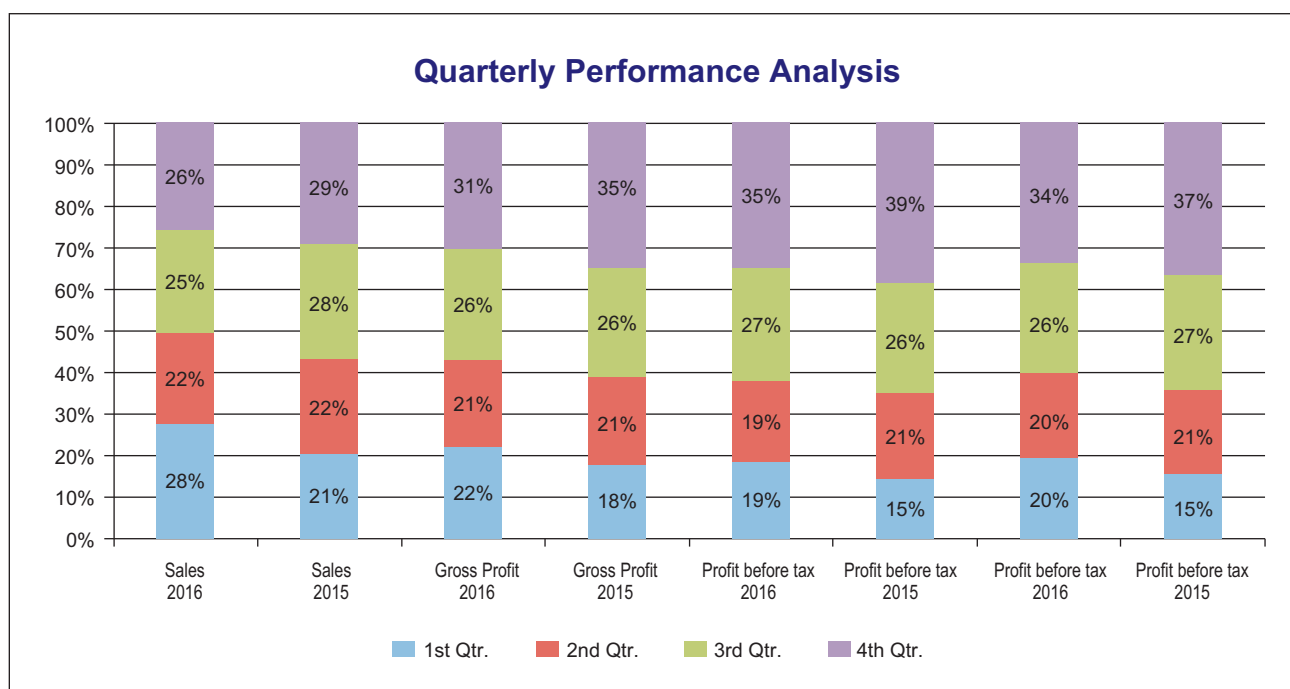
Significance **Low**  **Moderate**  **High** 

Du Pont Analysis



Quarterly Performance Analysis

PARTICULARS	2016					2016 / 2015				
	1st Qtr.	2nd Qtr.	3rd Qtr.	4th Qtr.	Total	1st Qtr.	2nd Qtr.	3rd Qtr.	4th Qtr.	Total
	----- (Rupees in '000) -----					----- (Percentage) -----				
Sales	3,875,051	3,042,133	3,491,276	3,611,047	14,019,507	116%	86%	78%	79%	88%
Cost of sales	(3,261,587)	(2,460,251)	(2,781,725)	(2,768,471)	(11,272,034)	111%	81%	73%	73%	83%
Gross profit	613,464	581,882	709,551	842,576	2,747,473	147%	115%	113%	102%	116%
Distribution cost	(119,215)	(109,894)	(106,238)	(102,741)	(438,088)	131%	116%	94%	69%	97%
Administrative expenses	(65,731)	(71,800)	(62,127)	(88,282)	(287,940)	130%	136%	119%	97%	117%
Other operating income	46,752	3,947	2,758	42,120	95,577	224%	16%	46%	106%	104%
Other operating expenses	(112,424)	(15,628)	(19,825)	(29,084)	(176,961)	272%	64%	54%	66%	121%
Profit from operations	362,846	388,507	524,119	664,589	1,940,061	142%	108%	121%	115%	119%
Finance cost	(12,867)	(25,823)	(24,941)	(8,244)	(71,875)	33%	49%	54%	89%	49%
Profit before tax	349,979	362,684	499,178	656,345	1,868,186	162%	118%	129%	115%	126%
Taxation	(98,249)	(106,074)	(164,260)	(228,776)	(597,359)	167%	108%	145%	116%	128%
Profit after tax	251,730	256,610	334,918	427,569	1,270,827	160%	123%	122%	114%	125%
Earnings per share - Basic - Rupees	14.47	14.75	19.25	24.57	73.04					





Skilled to

surpass greatness

We invest in the professional development of our employees for both on and off the job performance.

Atlas Battery employees undergo various skill-based trainings supervised by Japanese staff at the company.

Chairman's Review

I am pleased to present to you the 50th Annual Report of your Company for the year ended June 30, 2016 together with the Auditors' Report.

Economy

The macro-economic indicators suggest that the economy has stabilized and primed for high growth in the near future. The GDP grew at 4.7% in FY 2015-16 against the growth of 4.0% recorded in the same period last year. The foreign exchange reserves position has improved markedly standing at US\$ 23.1 billion at the end of FY 2015-16 as compared with US\$ 18.7 billion last year.

Exports during the current fiscal year reached over US\$ 22.0 billion witnessing a decline of 8.6% from US\$ 24.1 billion last year. Imports showed a decline of 2.0% in FY 2015-16 at US\$ 40.5 billion as compared with US\$ 41.3 billion last year mainly attributable to lower oil and commodity prices. The inflation rate, on the back of reduced oil prices in the international market, clocked in at CPI average 3.2% in FY 2015-16, almost at par with last year.

The Pakistan Stock Exchange Index has broken all previous records in the current year and stood at 37,783 points, a reflection of investor confidence and economic growth. Pakistan's market has also become part of MSCI Emerging Market Index which is in itself evidence of solid economic growth and increased trust of international investors in Pakistan's economy.

Review of Automobile Industry

The automotive sector has witnessed handsome volume growth in FY 2015-16 on the back of improving macroeconomic fundamentals. Lower oil prices, stable exchange rate, expanding road network and record low interest rates have aided the growth momentum of the automotive sector. Sales of locally manufactured cars witnessed a growth of 19.9% in FY 2015-16 to 181,145 units as against 151,134 units sold in FY 2014-15. LCV segment sales increased by 29.3% to 35,759 units from 27,656 units last year. However, tractors segment, due to delay in subsidy announcement and subdued farmer income, witnessed a significant decrease of 26.0% to 34,618 units as against 46,800 units last year. Trucks and buses had growth of 40.3% over last year. Sales of motorcycles and three wheelers (assemblers who are registered with PAMA) during FY 2015-16 significantly increased by 19.9% with sales of 1,358,643 units as against 1,132,887 units during same period last year.

Battery Industry

Energy shortage over the last decade has increased demand patterns of batteries in Pakistan towards heavy and medium sized batteries. The persistent electricity shortage since last 6-7 years has changed the demand pattern of batteries in Pakistan. This shortage has ignited the demand of heavy and medium sized batteries across the country as a back-up source for electricity. AGS has a distinction in this segment and the consumer prefers to buy AGS brand on the backdrop of good quality and after sales service. The recently introduced Atlas brand in the Hybrid segment diversifies our product line up and focuses on low maintenance, durability and superior quality.

Battery industry in Pakistan is divided into two major segments; organized and un-organized sectors. The organized sector is meeting about 90% of the market demand; rest is being met by the un-organized sector and imports. Your Company has a significant market share of the organized sector on the backdrop of high quality product and distributors network.

Operating Performance

Contrary to previous patterns of growth, this year total sales witnessed a decline of 12.2% against last year. However, profitability maintained its growth momentum, supported by lower raw materials prices and prudent management of expenses. Highlighted below are the salient financial achievements for the year:

- Profit after tax up 25.3% to Rs.1.27 billion
- Earnings per share was Rs.73.04; up 25.3%
- Return on equity - 28.4%.
- Assets turnover - 2.1 times

Your Company achieved sales of Rs.14.0 billion in FY 2015-16 from Rs.15.9 billion in FY 2014-15, down by 12.2%. This was due to sluggish demand of batteries in replacement market coupled with the surplus supply of batteries by all battery manufacturers in 2nd and 3rd quarters of FY 2015-16. Decrease in raw materials prices brought down the cost of sales which helped in increase of gross profit by 15.6%. Gross profit ratio improved to 19.6% as against 14.9% in last year.

Operating expenses for the year increased by 4.3% to Rs.726 million from Rs.696 million of last year. Other income of your Company increased to Rs.96 million as compared to Rs.92 million during last year. Resultantly, profit from operations of your Company increased to Rs.1,940 million, up 19.2% as compared to last year. Finance cost during the year was Rs.72 million as against Rs.147 million during last year, lower by 51.0% mainly due to reduction in discount rate and efficient utilization of funds.

The profit before tax stood at Rs.1,868 million as compared to Rs.1,481 million of the corresponding year. After providing Rs.597 million for taxation, profit after tax stood at Rs.1,271 million during FY 2015-16, up 25.3% as against last year. Earnings improved to Rs.73.04 per share as against Rs.58.27 per share, an increase of Rs.14.77 per share over FY 2014-15, thereby reflecting your Company's adherence to significant growth year after year.

Contribution to National Exchequer

The Company contributed Rs.3.7 billion towards the National Exchequer on account of various government levies, taxes and import duties during the period under review. Payment of these taxes is 2.9 times more than the net profit after tax of the Company which shows the Company's positive attitude towards development of economy and fulfilling its responsibility as a good corporate citizen. The total contribution to the exchequer by Atlas Group Companies including Atlas Battery is over Rs.30 billion, one of the highest amongst tax payer groups of the country.

Value-Creating Cashflows

During the year, the operations of your Company generated Rs.1,600 million as against last year cash generation of Rs.1,899 million. In order to meet the growing market demand, your Company continued to invest in capacity expansion through self generation of funds. Moreover, surplus cash was also invested in high yielding mutual funds.

Information Technology

Your Company has state of the art information technology infrastructure and is committed to stay up dated with the growing needs and global technological advancements. Your Company is aligning business and IT in order to fully benefit in a significant

and persistent way for data management through ERP and also planning to automate various manufacturing processes for enhanced productivity and quality. Your Company is focused on improving business flow through development and implementation of following programs and processes:

- Business to Customer (B2C)
- Business Continuity Plan (BCP)
- Business Process Reengineering (BPR)
- Business to Business (B2B)

Human Resource Development

Your Company's management is committed towards development of its people and has put substantial efforts to ensure that a continuous learning environment exist within the company. The goal is to live up to the Atlas Group motto / philosophy "Organization Development through Self Development".

Throughout the year various initiatives were taken to ensure that associates' commitment to the organization is enhanced and they actively contribute to the achievement of individual and business goals.

A corporate culture is maintained that encourages creativity, independence and strengthening of technical and leadership skills. Learning interventions at your Company includes preparing selected young and potential leaders by offering them the opportunity to attend the Atlas - IBA Diploma in Business Management. During the year, we have conducted in-house and external trainings covering areas of quality control, safety and health, leadership, core management skill development and marketing / brand related conferences. Altogether 177 personnel benefited from internal trainings, while 176 personnel enhanced their skill set through external training programs / conferences / workshops, amounting to a total of 353 man days spent on training during the year.

Your Company has a consistent Performance Management Review Process that ensures employees' performance is fairly recognized and improved career paths are developed for the talented employees. We have a zero tolerance policy for unethical business practices or individual behavior.

Safety, Health and Environment

Your Company has invested substantially to improve working conditions for associates and provide safe, healthy and comfortable working conditions. Associates' training and awareness sessions have been regularly conducted to achieve our ultimate goal of "zero incidents and zero injuries". The management of your Company is continuously striving to provide a safe and healthy working environment for its human capital.

Forward Looking Statement

The economic indicators suggest higher economic growth, a stable political environment with good prospects of growth in battery market. The GDP growth rate for 2016-17 is targeted at 5.7%, an improved forecast from current year, and a reduced fiscal deficit of 3.8%. The average inflation for 2016-17 is targeted at 6.0%. Foreign investors meanwhile have shown confidence in this government as reflected through the stock market, which has qualified for the MSCI Emerging Market Index.

We are looking forward to a new phase of capacity expansion with a view to cater for the market demand. For this purpose, your Company has acquired another piece of land near your existing factory. Keeping in mind market needs for innovative

products, your Company has introduced several new products including Battery Tonic and Atlas Hybrid. The Company will continue to innovate and remain the market leader in not only quality but technological advancement.

Direct exposure of your Company to the fluctuations of major material prices in the international and local market, depreciation of Pak Rupee against international currencies, hike in energy tariffs and inflationary pressure on other input costs may impact the financial results. However, the Management is focused on managing costs, maintaining high quality of product and services and growth in sales for improved market penetration. This will enhance efficiency and result in improved financial performance and growth of your Company. The improvement in human resource capabilities and value addition for shareholders is also your Company's prime focus. I am sure that your Company will continue to focus on productivity and efficiency while meeting customers' desire for superior quality by following the principles of "The Atlas Way":

عُذْرًا حَمْدًا كُنْدًا يَسْأَلُ مَا شَقَّانِ پَاكِ طِينَتِ رَا

Acknowledgements

In June 2016, Mr. Kamal A. Chinoy resigned from the Board of your Company due to other commitments. We would like to place on record the valuable contribution made by him during his tenure. He has been replaced by Mr. Azam Faruque on the Board of your Company. Previously, Mr. Azam Faruque served as Director of Atlas Asset Management Limited (an Atlas Group Company) and is currently CEO of Cherat Cement Company Limited.

I would like to thank our JV Partners GS Yuasa International Limited; Japan, Board of Directors, shareholders, bankers, vendors and customers for their continuous support and guidance. I also thank Mr. Ali H. Shirazi; President / Chief Executive of your Company and the management team for their dedication and commitment to achieve sustained growth year after year.



Yusuf H. Shirazi
Chairman

Karachi: August 22, 2016

Directors' Report

The Directors of the Company take pleasure in presenting directors' report together with the Company's audited annual financial statements for the year ended June 30, 2016. The Director's report, prepared under section 236 of the Companies Ordinance, 1984 and clause 5.19.11 of the Code of Corporate Governance contained in the Rule Book of Pakistan Stock Exchange will be put forward to the members at the Fiftieth Annual General Meeting of the Company to be held on September 27, 2016.

	2016	2015
	----- (Rupees in '000) -----	
Operating Results		
Profit before tax	1,868,186	1,480,711
Provision for taxation:		
Current year	584,183	419,363
Prior year	2,449	(1,491)
Deferred	10,727	48,915
	597,359	466,787
Profit after taxation	1,270,827	1,013,924

Subsequent Appropriations

The directors have recommended a cash dividend of Rs.15.50 (2015: Rs.12.00) per share. Accordingly the following appropriations have been made:

Profit available for appropriation	1,276,794	1,019,277
Appropriations:		
Transferred to General Reserve	1,000,000	800,000
Proposed Dividend @ 155% (2015: 120%)	269,697	208,797
	1,269,697	1,008,797
Un-appropriated profit carried forward	7,097	10,480

Earnings Per Share

The basic and diluted earnings per share after tax is Rs.73.04 (2015: Rs.58.27).

Chairman's Review

The Chairman's review included in the Annual Report deals inter alia with the performance of the Company for the year ended June 30, 2016 and future prospects. The Directors endorse the contents of the review.

Board of Directors

The Board comprises of one executive and six non-executive directors. All the Directors keenly take interest in the proper stewardship of the Company's affairs. The non-executive directors are independent of the management of the Company.

During the year, Mr. Kamal A. Chinoy resigned from the Board of the Company and Mr. Azam Faruque was nominated by the Board to fill casual vacancy.

During the year, five Board meetings were held. The attendance of the Directors and the number of their directorship in listed companies, including Atlas Battery Limited, is as follows:

Sr. No.	Name of Directors	Executive Director	Applicable No. of Meetings	Attendance	Number of Directorship in listed companies
1.	Mr. Yusuf H. Shirazi	No	5	5	4
2.	Mr. Ariful Islam	No	5	3	2
3.	Mr. Azam Faruque (appointed on June 09, 2016)	No	-	-	4
4.	Mr. Bashir Makki	No	5	5	1
5.	Mr. Frahim Ali Khan	No	5	4	1
6.	Mr. Kamal A. Chinoy (resigned on June 09, 2016)	No	5	4	6
7.	Mr. Toru Furuya	No	5	5	1
8.	Mr. Ali H. Shirazi	Yes	5	5	2

Leave of absence was granted to those Directors who could not attend some of the Board meetings.

Directors' Training Program

The orientation courses for directors as and when needed to apprise them of their duties and responsibilities are arranged by the Board. The incoming director was updated with appropriate briefing and orientation material to enable him first hand knowledge on the working of the Company.

Four directors were already Certified Directors, one has become Certified Director during the year and two directors meets the criteria of exemption under clause 5.19.7 of the Code of Corporate Governance contained in the Rule Book of Pakistan Stock Exchange and are accordingly exempted from directors' training program.

The details of Directors' who have obtained certification under Directors' Training program are summarized below:

Sr. No.	Name of Directors	Institution	Year
1.	Mr. Yusuf H. Shirazi	Exempt	N/A
2.	Mr. Ariful Islam	Pakistan Institute of Corporate Governance	2014-2015
3.	Mr. Azam Faruque	Pakistan Institute of Corporate Governance	2009-2010
4.	Mr. Bashir Makki	Institute of Cost and Management Accountants of Pakistan	2014-2015
5.	Mr. Frahim Ali Khan	Exempt	N/A
6.	Mr. Toru Furuya	University of Lahore	2015-2016
7.	Mr. Ali H. Shirazi	Pakistan Institute of Corporate Governance	2013-2014

Statement of Directors' Responsibilities

The strategic directions are defined and reviewed by the Board regularly and it sets overall objectives. In light of those objectives, the Chief Executive sets annual plans and performance targets for business which are reviewed by the Board. The Board is dedicated to maintain high standard of good corporate governance. The Company confirms compliance with the provisions set out by the Securities and Exchange Commission of Pakistan and accordingly amended listing rules of the stock exchange.

Following are the Statements on Corporate and Financial Reporting Framework:

- (a) The financial statements, prepared by the management of the Company, present its state of affairs fairly, the results of its operations, cash flows and changes in equity.
- (b) Proper books of accounts have been maintained by the Company.
- (c) Appropriate accounting policies have been consistently applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment.
- (d) International Financial Reporting Standards, as applicable in Pakistan, have been followed in preparation of financial statements.
- (e) The system of internal control is sound in design and has been effectively implemented and monitored.
- (f) There are no doubts upon the Company's ability to continue as going concern.
- (g) There has been no material departure from the best practices of Corporate Governance, as detailed in the listing regulations.

The Corporate Governance Practices

The Board of Directors of the Company is committed to the principles of good corporate governance. This is promoted across the Company through senior management. The stakeholders expect that the Company is managed and supervised responsibly and proper internal controls and risk management policy and procedures are in place for efficient and effective operations of the Company, safeguarding of assets, compliance with laws and regulations and proper financial reporting in accordance with International Financial Reporting Standards.

Donation

The Company has a policy to donate 1% of its prior year's profit before tax to a charitable institution. During the year, Company has donated Rs.14.8 million to Atlas Foundation. Further, the Company has also donated in kind to different non-profit organizations.

Contribution to National Exchequer

The Company contributed Rs.3,693 million towards the National Exchequer on account of various government levies, taxes and import duties in the year under review. Payment of these taxes is 2.9 times more than the net profit after tax of the Company which shows Company's positive attitude towards economic development as a good responsible corporate citizen.

Code of Conduct

The Company's Code of Conduct promotes guidelines on various ethical standards including issues such as conflicts of interests, employee rights, fraud, etc. The Code encourages honesty, integrity and openness in conduct of Company's operations. It strictly abides all to follow the laws and regulations. The Code guides interactions with all stakeholders, including consumers, suppliers, shareholders and partners.

The Code is reviewed annually and any changes therein are approved by the Board. The Code is communicated to all associates and is available on the Company's website. The responsibility for day to day implementation and monitoring of Code is delegated to the senior management.

Audit Committee

Audit Committee assists the Board of Directors in discharging their responsibilities in accordance with the Corporate Governance and Financial Reporting frame work. The Committee consists of three members all of which are non-executive directors. One of the members of the Committee is independent director as well.

During the year, four Audit Committee meetings were held and attendance was as follows:

Sr. No.	Name of Directors	Executive Director	Applicable No. of Meetings	Attendance
1.	Mr. Frahim Ali Khan	No	4	4
2.	Mr. Azam Faruque (appointed on June 09, 2016)	No	-	-
3.	Mr. Bashir Makki	No	4	4
4.	Mr. Kamal A. Chinoy (resigned on June 09, 2016)	No	4	2

As required by Code of Corporate Governance, Audit Committee also met with external auditors without Chief Financial Officer and Head of Internal Audit. By invitation, Chief Executive Officer attended all the four meetings held during the year.

Human Resource and Remuneration Committee

Human Resource and Remuneration Committee also assists the Board of Directors in discharging their responsibilities with regard to devising and periodic reviews of human resource policies and practices within the Company. It also assists the Board in selection, evaluation, compensation and succession planning of key management personnel. The Committee consists of three members. Majority of members including the Chairman of the Committee are non-executive directors.

During the year, four Human Resource and Remuneration Committee meeting were held and attendance was as follows:

Sr. No.	Name of Directors	Executive Director	Applicable No. of Meetings	Attendance
1.	Mr. Bashir Makki	No	4	4
2.	Mr. Ali H. Shirazi	Yes	4	4
3.	Mr. Frahim Ali Khan	No	4	4

Management Committee

The Management Committee comprises of senior management headed by Chief Executive, who ensures that a proper system is developed and implemented across the Company that enable swift and appropriate decision making. It acts in an advisory capacity to the Chief Executive at the operating level, providing recommendations relating to business and other corporate affairs. It is responsible for reviewing and forwarding long-term plans, capital and expense budget development and stewardship of business plans. The Committee is organized on a functional basis and meets monthly to review the performance of each function against set targets. The Chief Executive also ensures that all decisions and directions given by the Board are properly communicated and implemented.

Employees' Retirement Benefits

The Company operates defined contribution plan for its permanent employees through either one of the following ways:

- a recognized provident fund; or
- voluntary pension schemes managed by Atlas Asset Management Limited, a related party, under the Voluntary Pension System Rules, 2005, viz, Atlas Pension Fund and Atlas Pension Islamic Fund.

All the newly appointed employees are offered voluntary pension scheme only. However, those employees who are provident fund trust members have the option to opt for either of two above mentioned defined contribution plans.

The Company also operates non-contributory gratuity fund scheme for its management employees.

The value of investment, based on their respective un-audited accounts as at June 30, 2016 is as follows:

	Rupees in Million
- Provident Fund	140.1
- Gratuity Fund	83.2

Operating & Financial Data

Operating and financial data and key ratios of the Company for the last six years are annexed.

Safeguarding of Records

The Company places due emphasis for storage and safe custody of its financial records. The Company is using Oracle ERP system for recording its financial information. Access to electronic documentation has been ensured through implementation of a comprehensive password protected authorization matrix. A record retention policy is also in place for proper documentation and their tracking.

Pattern of Shareholding

The pattern of shareholding as at June 30, 2016 is annexed.

The Directors, executives and their spouse and minor children have made no transactions of the Company's shares during the year, except those reported in pattern of shareholding.

Executives mean Chief Executive, Chief Financial Officer, Head of Internal Audit, Company Secretary and other executives (as defined by the Board).

Material changes

There have been no material changes since June 30, 2016 to date of the report and the Company has not entered into any commitment during this period, which would have an adverse impact on the financial position of the Company.

Sustainability Report

The 'Sustainability Report' forms part of this Annual Report and is included later in this Annual Report.

Statement of Value Addition and Distribution and Risk Opportunity Report

The "Statement of Value Addition" and "Risk Opportunity Report" are annexed to this report.

Statutory Auditor of the Company

The present Auditors, M/s. ShineWing Hameed Chaudhri & Co., Chartered Accountants, retire and being eligible, offer themselves for re-appointment. The Audit Committee of the Company has recommended their re-appointment as Auditors of the Company for the year ending June 30, 2017.

Communication

Communication with the shareholders is given a high priority. Annual, half yearly and quarterly reports are distributed amongst shareholders within the time specified in the Companies Ordinance, 1984. The Company also has a web site, www.atlasbattery.com.pk containing up to date information on Company's activities, financial reports and notices / announcements.

For and on behalf of the
BOARD OF DIRECTORS



Ali H. Shirazi
President / Chief Executive

Karachi: August 22, 2016

مواد میں تبدیلی

30 جون 2016 سے اس رپورٹ کی تیاری تک مواد میں کسی قسم کی قابل ذکر تبدیلی نہیں کی گئی ہے اور اس مدت کے دوران کمپنی نے کوئی معاہدہ نہیں کیا ہے۔ جس سے کمپنی کی مالی حالت پر منفی اثرات مرتب ہو سکتے ہیں۔

سسٹین ایبلٹی رپورٹ

سسٹین ایبلٹی رپورٹ سالانہ رپورٹ کا حصہ ہے اور اس سالانہ رپورٹ کے اندر آگے شامل کیا گیا ہے۔

اسٹینڈنٹ برائے ویلیو ایڈیشن اور ڈسٹری بیوشن اور خطرے سے بچاؤ پر رپورٹ

اس رپورٹ کے ساتھ 'اسٹینڈنٹ آف ویلیو ایڈیشن' اور 'خطرے سے بچاؤ' کی رپورٹ منسلک ہے۔

کمپنی کے قانونی آڈیٹرز

موجودہ آڈیٹرز، میسرز شائن ونگ جمید جو ہداری اینڈ کمپنی چارٹرڈ اکاؤنٹنٹس اپنے عہدے کی معیار پوری کر چکے ہیں اور برائے اہلیت خود کو تفری کے لیے دوبارہ پیش کر رہے ہیں۔ کمپنی کی آڈٹ کمیٹی نے ان کی 30 جون 2017 کو مکمل ہونے والے سال کے لیے بطور کمپنی کے آڈیٹر دوبارہ تفری کی تجویز دی ہے۔

مراصلات

حصص داران کے ساتھ روابط اور بات چیت کو بہت ترجیح دی گئی ہے کمپنیز آرڈیننس 1984 میں واضح کردہ وقت کے مطابق انہیں سالانہ، ششماہی اور سہ ماہی رپورٹس ارسال کی گئی ہیں۔ کمپنی کی اپنی ویب سائٹ www.atlasbattery.com.pk ہے۔ جہاں کمپنی کی تمام تر سرگرمیاں، مالیاتی گوشوارے اور نوٹس/اعلانات وغیرہ موجود ہیں۔

بورڈ آف ڈائریکٹرز کے لیے اور جانب سے



علی میچ شیرازی
پریذیڈنٹ / چیف ایگزیکٹو

کراچی: 22 اگست 2016

اس سال کے دوران انسانی وسائل اور معاوضے کی کمیٹی کے 14 اجلاس منعقد کیے گئے۔ ان اجلاسوں میں اراکین کی حاضری مندرجہ ذیل ہے۔

نمبر شمار	ڈائریکٹرز کے نام	ایگزیکٹو ڈائریکٹر	قابل اطلاق اجلاسوں کی تعداد	حاضری
1	جناب بشیر کی	نہیں	4	4
2	جناب علی ایچ شیرازی	ہاں	4	4
3	جناب فراہیم علی خان	نہیں	4	4

انتظامی کمیٹی

انتظامی کمیٹی سینئر منتظمین پر مشتمل ہے جس کے سربراہ چیف ایگزیکٹو ہیں جو اس بات کو یقینی بناتے ہیں کہ بہترین اور ہموار فیصلہ سازی کو یقین بنانے کے لیے کمیٹی میں باقاعدہ نظام بنایا جائے اور اسے لاگو کیا جائے۔ یہ آپریٹنگ سطح پر چیف ایگزیکٹو کے لیے مشاورت کا کام انجام دیتے ہوئے کاروباری امور اور دیگر کارپوریٹ افیئرز میں سفارشات مہیا کرتی ہے۔ یہ طویل المدت منصوبہ بندی کا جائزہ لینے، کمپنیل اور اخراجات کی بجٹ سازی اور کاروباری امور کی قیادت سنبھالتی ہے۔ یہ کمیٹی انجام دیے جانے والے امور کی مناسبت سے تشکیل دی جاتی ہیں اور ہر ماہ منعقدہ اجلاس میں مقرر کردہ اہداف سے کارکردگی کا جائزہ لیتی ہے۔ چیف ایگزیکٹو بھی اس بات کو یقینی بناتے ہیں کہ بورڈ کی جانب سے دیے جانے والے تمام فیصلے اور ہدایات مناسب طریقے سے مطلع کیے جائیں اور ان پر عملدرآمد ہو۔

ملازمین کو سکدوشی پر ملنے والے فوائد

کمیٹی اپنے ملازمین کے لیے مندرجہ ذیل میں سے کسی ایک طریقے کے مطابق واضح کردہ شرائط داری کا پلان پیش کرتی ہے۔

- تسلیم شدہ پروویڈنڈ فنڈ
 - رضا کارانہ پنشن سسٹم تو اگست 2005 یعنی اٹلس پنشن فنڈ اور اٹلس پنشن اسلامک فنڈ کے تحت رضا کارانہ پنشن اسکیمیں جو کہ اٹلس ایسیٹ مینجمنٹ لمیٹڈ (متعلقہ پارٹی) کے زیر انتظام ہیں۔
- تمام نئے آنے والے ملازمین کو صرف رضا کارانہ پنشن اسکیم کی پیش کش کی جاتی ہے۔ تاہم ایسے ملازمین جنہیں پروویڈنڈ فنڈ کا اختیار بھی حاصل ہے انہیں اختیار حاصل ہے کہ وہ مندرجہ بالا میں بیان کردہ کسی بھی اسکیم کا حصہ بن سکتے ہیں۔

کمیٹی اپنے مینجمنٹ ملازمین کے لیے نان کنٹریبیوٹری گریجویٹ فنڈ اسکیم بھی پیش کرتی ہے۔

انویسٹمنٹ کی مالیت غیر پڑتال شدہ اکاؤنٹس کی بنیاد پر مورخہ 30 جون 2016 تک مندرجہ ذیل ہے۔

روپے ملین میں

140.1	- پروویڈنڈ فنڈ
83.2	- گریجویٹ فنڈ

آپریٹنگ اور مالیاتی ڈیٹا

گزشتہ چھ سالوں کا آپریٹنگ اور مالیاتی ڈیٹا اور کمیٹی کے کلیدی تناسب اس رپورٹ کے ساتھ منسلک ہیں۔

کمیٹی ریکارڈز کی حفاظت

کمیٹی اپنے مالیاتی ریکارڈز کی اسٹوریج اور محفوظ بنانے پر بہت توجہ مرکوز رکھتی ہے۔ کمیٹی مالیاتی معلومات کو محفوظ رکھنے کے لیے اور بیکل ای آر پی سسٹم استعمال کر رہی ہے۔ الیکٹرونک دستاویزات تک رسائی کے لیے جامع نظام تشکیل دیا گیا ہے جس تک رسائی کے لیے خفیہ ہندسے درکار ہیں۔ ریکارڈز کو برقرار رکھنے کے لیے پالیسی تشکیل دی گئی ہے تاکہ دستاویزات کی حفاظت اور دوبارہ رسائی کو یقینی بنایا جاسکے۔

شیئر ہولڈنگ کا پیٹرن

30 جون 2016 کے مطابق حصص داران کا پیٹرن اس رپورٹ کے ساتھ منسلک ہے۔

اس سال کے دوران ڈائریکٹرز، ایگزیکٹوز اور ان کے رفیق حیات اور نابالغ بچوں نے کمیٹی کے حصص میں کوئی لین دین نہیں کیا ہے۔ سوائے اس کے جو حصص داران کے پیٹرن میں درج ہیں۔

ایگزیکٹو سے مراد چیف ایگزیکٹو، چیف فنانس آفیسر، ہیڈ آف انٹرنل آڈٹ، کمیٹی سیکریٹری اور دیگر ایگزیکٹوز شامل ہیں (بورڈ کی وضاحت کے مطابق)

ی۔ موجودہ حالات میں کمپنی کی قابلیت پر کوئی شکوک و شبہات نہیں ہیں۔

ے۔ جیسا کہ لسٹنگ ریگولیشنز میں وضاحت کی گئی ہے، کارپوریٹ گورننس کی اعلیٰ اقدار کو اپنانے میں کوئی کوتاہی نہیں کی گئی۔

کارپوریٹ گورننس کے طریقے

کمپنی کے بورڈ آف ڈائریکٹرز بہترین کارپوریٹ گورننس پر عمل پیرا ہونے کے لیے پرعزم ہیں۔ ایسا یقینی بنانے کے لیے کمپنی کے اعلیٰ منتظمین سرگرم عمل ہیں۔ اسٹیک ہولڈرز اس بات کی توقع رکھتے ہیں کہ کمپنی کو مناسب نگرانی میں کامیابی کے ساتھ آگے بڑھایا جائے، اس سلسلے میں کمپنی کے امور کو چلانے کے لیے مستعد اور موثر اندرونی کنٹرول اور رسک مینجمنٹ پالیسیاں اپنائی جائیں، اثنا شجاعت کی حفاظت کی جائے، قوانین اور ریگولیشنز کی تعمیل کی جائے اور بین الاقوامی مالیاتی رپورٹنگ اسٹینڈرز کے مطابق مالیاتی گوشوارے پیش کیے جائیں۔

عطیات

کمپنی کی پالیسی ہے کہ وہ اپنے گزشتہ سال کے قبل ازیکس منافع کا ایک فیصد خیراتی اداروں کو دیتی ہے۔ رواں سال کمپنی نے اٹلس فاؤنڈیشن کو 14.8 ملین روپے عطیہ دیے۔ اس کے علاوہ بھی کمپنی نے مختلف غیر منافع بخش اداروں کو عطیات دیے۔

قومی خزانے میں ادائیگی

کمپنی نے زیر جائزہ سال کے دوران حکومتی خزانے میں بطور ٹیکس اور دیگر درآمدی ڈیوٹیوں کی مدد میں 3.639 ملین روپے ادا کیے۔ یہ ٹیکس ادائیگی کمپنی کے بعد ازیکس نیٹ پرافٹ کا 2.9 گنا ہے، جو کہ کمپنی کی معاشی ترقی میں حصہ داری اور بطور ذمہ دار سماجی ادارہ ایک مثبت تاثر قائم کرتی ہے۔

ضابطہ اخلاق

کمپنی کا ضابطہ اخلاق متعدد اخلاقی اقدار سے متعلق راہنما اصول واضح کرتا ہے جس میں مفادات کا تحفظ، ملازمین کے حقوق اور دھوکہ دہی سے تحفظ وغیرہ شامل ہیں۔ یہ ضابطہ کمپنی کے امور کی ادائیگی کے لیے دیانت داری، سالمیت اور کسادگی کی حوصلہ افزائی کرتا ہے۔ یہ تمام اسٹیک ہولڈرز کو قانون کی سخت پابندی پر کاربند رکھتا ہے۔ یہ ضابطہ اخلاق اسٹیک ہولڈرز بشمول صارفین، سپلائرز، حصص داران اور شراکت داروں کے ساتھ تعلقات کے لیے راہنما اصول بھی واضح کرتا ہے۔

اس ضابطہ کا جائزہ ہر سال لیا جاتا ہے اور بورڈ کی منظوری سے تبدیلیاں کی جاتی ہیں۔ اس ضابطہ کے بارے میں تمام ایسوسی ایشن کو آگاہ کیا جاتا ہے اور یہ کمپنی کی ویب سائٹ پر بھی دستیاب ہے۔ اس ضابطے کے روزمرہ بنیادوں پر عمل درآمد اور جائزے کا عمل سنیر مینجمنٹ کے سپرد ہے۔

آڈٹ کمیٹی

آڈٹ کمیٹی کارپوریٹ گورننس اور فنانشل رپورٹنگ فریم ورک کے مطابق اپنی ذمہ داریاں نبھاتے ہوئے بورڈ آف ڈائریکٹرز کو معاونت فراہم کرتی ہے۔ یہ کمیٹی تین اراکین پر مشتمل ہے جو سب نان ایگزیکٹو ڈائریکٹرز ہیں۔ کمیٹی کے ایک رکن خود مختار ڈائریکٹر بھی ہیں۔

اس سال کے دوران، آڈٹ کمیٹی کے چار اجلاس منعقد کیے گئے۔ ان اجلاسوں میں اراکین کی حاضری مندرجہ ذیل ہے۔

نمبر شمار	ڈائریکٹرز کے نام	ایگزیکٹو ڈائریکٹر	قابل اطلاق اجلاسوں کی تعداد	حاضری
1	جناب فراہم علی خان	نہیں	4	4
2	جناب اعظم فاروق (9 جون 2016 کو عہدہ سنبھالا)	نہیں	-	-
3	جناب بشیر کی	نہیں	4	4
4	جناب کمال اے چنائے (9 جون 2016 کو مستعفی ہوئے)	نہیں	4	2

کوڈ آف کارپوریٹ گورننس کے مطابق آڈٹ کمیٹی نے چیف فنانشل آفیسر اور انٹرنل آڈٹ کے سربراہ کی غیر موجودگی میں ایکسٹرنل آڈیٹرز سے ملاقات کی۔ مدعو کیے جانے پر، چیف ایگزیکٹو آفیسر نے سال بھر میں منعقد تمام چار اجلاسوں میں شرکت کی۔

انسانی وسائل اور معاوضے کی کمیٹی

انسانی وسائل اور معاوضے کی کمیٹی کمپنی میں انسانی وسائل سے متعلق پالیسیوں اور طریقہ کار کے متواتر جائزے اور اطلاق کے لیے اپنی ذمہ داریاں نبھاتے ہوئے بورڈ آف ڈائریکٹرز کی معاونت کرتی ہے۔ اس کمیٹی نے کمپنی کے لیے اہم انسانی وسائل کے انتخاب، جانچ، معاوضے اور اہم انتظامی منتظمین کی جانشینی کے لیے بورڈ کو معاونت فراہم کرتی ہے۔ یہ کمیٹی تین اراکین پر مشتمل ہے اراکین کی اکثریت بشمول کمیٹی کے چیئرمین، نان ایگزیکٹو ڈائریکٹرز پر مشتمل ہے۔

اس سال کے دوران، بورڈ کے پانچ اجلاس منعقد کیے گئے۔ ڈائریکٹرز کی حاضری اور تمام لسٹڈ کمپنیوں میں ان کی ڈائریکٹرشپس کی تعداد بشمول ٹلس بیٹری لمیٹڈ مندرجہ ذیل ہے۔

نمبر شمار	ڈائریکٹرز کے نام	ایگزیکٹو ڈائریکٹر	قابل اطلاق اجلاسوں کی تعداد	حاضری	لسٹڈ کمپنیوں میں ڈائریکٹرشپس کی تعداد
1	جناب یوسف ایچ شیرازی	نہیں	5	5	4
2	جناب عارف الاسلام	نہیں	5	3	2
3	جناب اعظم فاروق (9 جون 2016 کو عہدہ سنبھالا)	نہیں	-	-	4
4	جناب بشیر علی	نہیں	5	5	1
5	جناب فراہیم علی خان	نہیں	5	4	1
6	جناب کمال اے چنائے (9 جون 2016 کو مستعفی ہوئے)	نہیں	5	4	6
7	جناب ٹورنٹورویا	نہیں	5	5	1
8	جناب علی ایچ شیرازی	ہاں	5	5	2

غیر حاضری کی اجازت ان ڈائریکٹرز کو دی گئی تھی جو کچھ بورڈ اجلاس میں شرکت نہیں کر سکے۔

ڈائریکٹرز کے تربیتی پروگرام

ڈائریکٹرز کے لیے تعارفی کورسز اور انہیں اپنے عہدے سے متعلق ضرورت کے تحت ذمہ داریاں اور فرائض سے آگاہ کرنے کے لیے کورسز کا انعقاد بورڈ کی جانب سے کیا جاتا ہے۔ نئے آنے والے ڈائریکٹرز کو مناسب اور ضروری تعارف اور مواد مہیا کیا جاتا ہے کہ وہ کمپنی کے امور کے بارے میں آگاہی حاصل کر سکیں۔

چار ڈائریکٹرز پہلے ڈائریکٹرز کی ضروری سند حاصل کر چکے ہیں۔ یہ سند ایک ڈائریکٹر نے رواں سال میں حاصل کر لی ہے جبکہ دو ڈائریکٹرز کو پاکستان اسٹاک ایکسچینج کی قواعد کی کتاب میں موجود کوڈ آف کارپوریٹ گورننس کے کلاز نمبر 5.19.7 کے مطابق استثناء حاصل ہے۔

وہ ڈائریکٹرز جو ڈائریکٹرز ٹریننگ پروگرام کے تحت سند یافتہ ہیں ان کے نام مندرجہ ذیل ہیں۔

نمبر شمار	ڈائریکٹرز کے نام	ادارہ	سال
1	جناب یوسف ایچ شیرازی	مستفی	لاگو نہیں ہے
2	جناب عارف الاسلام	پاکستان انسٹی ٹیوٹ آف کارپوریٹ گورننس	2014-15
3	جناب اعظم فاروق	پاکستان انسٹی ٹیوٹ آف کارپوریٹ گورننس	2009-10
4	جناب بشیر علی	انسٹی ٹیوٹ آف کاسٹ مینجمنٹ اکاؤنٹنٹس آف پاکستان	2014-15
5	جناب فراہیم علی خان	مستفی	لاگو نہیں ہے
6	جناب ٹورنٹورویا	یونیورسٹی آف لاہور	2015-16
7	جناب علی ایچ شیرازی	پاکستان انسٹی ٹیوٹ آف کارپوریٹ گورننس	2013-14

ڈائریکٹرز کی ذمہ داریوں کا بیان

حکمت عملی کا تعین اور جائزہ بورڈ کی جانب سے باقاعدگی سے لیا جاتا ہے اور یہ مجموعی طور پر اہداف مقرر کرتا ہے۔ ان مقاصد کی روشنی میں چیف ایگزیکٹو کا روبرو بار کے لیے سالانہ منصوبہ بندی اور کارکردگی کے اہداف مقرر کرتے ہیں جس کا جائزہ بورڈ لیتا ہے۔ بورڈ، کارپوریٹ گورننس کے اعلیٰ معیار کو قائم رکھنے کے لیے کاربند ہے۔ کمپنی سیکورٹی اینڈ ایکسچینج کمیشن آف پاکستان کی جانب سے طے کردہ دفعات کی تعمیل اور اس کے ساتھ اسٹاک ایکسچینج کے لسٹنگ قواعد کو یقینی بنانا ہے۔

مندرجہ ذیل میں کارپوریٹ گورننس اور پورٹفائل رپورٹنگ فریم ورک کے بیان واضح کیے جا رہے ہیں۔

الف۔ کمپنی کی جانب سے تیار کردہ مالیاتی گوشوارے، اس کے معاملات کی حالت، آپریٹنگ نتائج، پیسے کے بہاؤ اور ایکویٹی میں تبدیلی کی نشاندہی کر رہا ہے۔

ب۔ کمپنی کی جانب سے اکاؤنٹس کی کتب باقاعدہ درست انداز میں مرتب کی گئی ہے۔

ج۔ مالیاتی گوشوارے کی تیاری میں مناسب اکاؤنٹنگ پالیسیوں کا متواتر استعمال اور اکاؤنٹنگ کا تخمینہ معقول اور دانشمندانہ فیصلے کے مطابق کیا گیا ہے۔

د۔ مالیاتی گوشوارے کی تیاری میں ایسے بین الاقوامی فنانشل رپورٹنگ اسٹینڈرز کے استعمال کو یقینی بنایا گیا ہے، جو پاکستان میں لاگو کیے گئے ہیں۔

ہ۔ اندرونی کنٹرول کا نظام بہترین اور موثر انداز میں مرتب اور لاگو کرتے ہوئے اس کی مانیٹرنگ کی جاتی ہے۔

ڈائریکٹرز کی رپورٹ

کمپنی کے ڈائریکٹرز نہایت مسرت کے ساتھ 30 جون 2016 کو ختم شدہ سال کے لیے ڈائریکٹرز رپورٹ، کمپنی کی پڑتال شدہ سالانہ مالیاتی اسٹیٹمنٹ کے ہمراہ پیش کر رہے ہیں۔ ڈائریکٹرز کی رپورٹ کمپنیز آرڈیننس 1984 کے سیکشن 236 اور پاکستان اسٹاک ایکسچینج کے قواعد کی کتاب میں شامل کوڈ آف کارپوریٹ گورننس کے کلاز 5.19.11 کے مطابق تیار کی گئی ہے جو کہ 27 ستمبر 2016 کو کمپنی کے 50 ویں سالانہ عام اجلاس میں اراکین کو پیش کی جائے گی۔

2015	2016	
----- (روپے '000' میں) -----		
		آپریٹنگ نتائج
		منافع قبل از ٹیکس
1,480,711	1,868,186	محصولات کے لیے فراہمی
		موجودہ سال
419,363	584,183	گزشتہ سال
(1,491)	2,449	موخر/ملٹوی
48,915	10,727	
466,787	597,359	
		بعد از ٹیکس منافع
1,013,924	1,270,827	

تصرفات

ڈائریکٹرز نے فی حصص 15.50 روپے نقد ڈیویڈنڈ کی تجویز دی ہے (12.00 روپے: 2015)۔ اس کے مطابق تصرفات کی تفصیلات مندرجہ ذیل ہیں۔

2015	2016	
1,019,277	1,276,794	تصرفات کے لیے دستیاب منافع
		تصرفات:
		عام ذخائر میں منتقلی
800,000	1,000,00	تجویز کردہ ڈیویڈنڈ 155 فیصد (120 فیصد: 2015)
208,797	269,697	
1,008,797	1,269,697	
		غیر تصرف کردہ منافع جو آگے لایا گیا
10,480	7,079	

آمدنی فی حصص

بعد از ٹیکس بنیادی اور diluted آمدنی فی حصص 73.04 روپے ہے (58.27 روپے: 2015)۔

چیئر مین کا جائزہ

چیئر مین کا جائزہ سالانہ رپورٹ میں شامل ہے جو کہ 30 جون 2016 کو ختم شدہ سال میں کمپنی کی کارکردگی اور مستقبل کے امکانات کا احاطہ کرتا ہے۔ ڈائریکٹرز رپورٹ کے مندرجات کی توثیق کرتے ہیں۔

بورڈ آف ڈائریکٹرز

بورڈ ایک ایگزیکٹو ڈائریکٹر اور چھ نان ایگزیکٹو ڈائریکٹرز پر مشتمل ہے۔ تمام ڈائریکٹرز پوری جانفشانی سے کمپنی کے معاملات میں گہری دلچسپی رکھتے ہیں۔ نان ایگزیکٹو ڈائریکٹرز کمپنی کی انتظامیہ سے خود مختار ہیں۔

اس سال، جناب کمال اے چٹانے کمپنی کے بورڈ آف ڈائریکٹرز سے مستعفی ہو گئے ہیں اور ان کی جگہ جناب اعظم فاروق کو نامزد کیا گیا ہے۔

آپ کی کمپنی ملازمین کی کارکردگی کا تسلسل کے ساتھ جائزہ لینے اور باصلاحیت ملازمین کی ترقی کے لیے بہترین ذرائع پیدا کرنے کے لیے پرفارمنس مینجمنٹ ریویو پروسس رکھتی ہے۔ کمپنی غیر اخلاقی کاروباری سرگرمیوں اور رویوں کے سلسلے میں عدم برداشت کی پالیسی پر کاربند ہے۔

حفاظتی اقدامات، صحت اور ماحول

آپ کی کمپنی نے اپنے ملازمین کو بہترین، صاف ستھرے، صحت مند اور آرام دہ ماحول کی فراہمی کے لیے کافی حد تک سرمایہ کاری کی ہے۔ "صفر حادثات اور صفر زخم" کے ہدف کو حاصل کرنے کے لیے ملازمین کو مسلسل تربیت اور آگاہی فراہم کی جاتی ہے۔ آپ کی کمپنی کی انتظامیہ اپنے انسانی وسائل کو محفوظ اور صحت مند ماحول فراہم کرنے کے لیے ہمہ وقت کوشاں ہے۔

مستقبل پر نظر

معاشی اشارے بہترین معاشی بڑھو، مستحکم سیاسی ماحول اور بیٹری انڈسٹری کی ترقی کے بہترین امکانات کی نشاندہی کر رہے ہیں۔ سال 2016-17 کے لیے جی ڈی پی کی شرح کا ہدف 5.7 فیصد مقرر کیا گیا ہے جو کہ گزشتہ سال سے بہتر پیشگوئی ہے جبکہ مالیاتی خسارے کا ہدف کم ہو کر 3.8 فیصد ہے۔ سال 2016-17 میں افراط زر کی اوسط شرح 6.0 فیصد ہے۔ غیر ملکی سرمایہ کاروں نے حکومت پر اپنا اعتماد ظاہر کیا ہے جس کا مظہر اسٹاک مارکیٹ ہے جو کہ MSCI ایمریکن مارکیٹ انڈیکس کے لیے اہلیت حاصل ہو چکی ہے۔

ہم مارکیٹ کی طلب کو پورا کرنے کے نظریہ کے ساتھ گنجائش میں اضافے کے لیے آگے کی جانب دیکھ رہے ہیں۔ اس مقصد کے لیے آپ کی کمپنی نے موجودہ ٹیکنری کے نزدیک زمین حاصل کی ہے۔ جدید پروڈکٹس کی مارکیٹ طلب کو مد نظر رکھتے ہوئے آپ کی کمپنی نے متعدد نئی پروڈکٹس بشمول بیٹری ٹانک اور اٹلس ہا بھرڈ کو متعارف کروایا ہے۔ کمپنی جدت کے اس عمل کو جاری رکھنے کے ساتھ ساتھ نئے صارف کو اپنی میں بلکہ ٹیکنیکی ترقی میں بھی مارکیٹ لیڈر رہے گی۔

آپ کی کمپنی کو بین الاقوامی اور مقامی بازاروں میں خام مال کی قیمتوں میں اتار چڑھاؤ، بین الاقوامی کرنسیوں کے مقابلے میں پاکستانی روپے کی قدر میں کمی، توانائی کے نرخوں میں اضافہ، دیگر اخراجات پر افراط زر کے دباؤ کا براہ راست سامنا کرنا پڑا ہے جس سے کمپنی کے مالیاتی نتائج اثر انداز ہو سکتے ہیں۔ تاہم انتظامیہ کی توجہ اخراجات کو قابو کرنے، پروڈکٹ اور خدمات کے اعلیٰ معیار کو برقرار رکھنے اور نئی مارکیٹوں تک رسائی سے سیکل میں اضافہ کرنے پر مرکوز ہے۔ اس سے مستعدی میں اضافہ ہوگا جس سے کمپنی کی کارکردگی بہتر ہوگی اور ترقی کے عمل میں مدد ملے گی۔ انسانی وسائل کی صلاحیتوں میں اضافہ اور حصص داران کے لیے اضافی قدر کمپنی کی ترجیحات میں سرفہرست ہے۔ مجھے امید ہے کہ آپ کی کمپنی "اٹلس کے طریقہ کار" کے سنہرے اصول پر کاربند رہتے ہوئے کسٹمرز کی توقعات کے عین مطابق اعلیٰ ترین کوالٹی اور خدمات فراہم کرے گی اور ترقی کی منزلوں کی جانب بڑھتی رہے گی۔

خُدا رحمت کنند ایں عاشقانِ پاک طینت را

اظہار تشکر

جون 2016 میں جناب کمال اے چٹائے نے اپنی دیگر مصروفیات کی وجہ سے بورڈ آف ڈائریکٹرز سے مستعفی ہو گئے۔ ہم کمپنی کی خدمات کے لیے ان کے کردار کو سراہتے ہیں۔ ان کی جگہ جناب اعظم فاروق نے عہدہ سنبھالا ہے۔ اس سے قبل جناب اعظم فاروقی اٹلس ایسیٹ مینجمنٹ لمیٹڈ (اٹلس گروپ کمپنی) کے ڈائریکٹر رہ چکے ہیں اور چیراٹ سیمنٹ کمپنی لمیٹڈ کے موجودہ چیف ایگزیکٹو آفیسر ہیں۔

میں اپنے جوائنٹ ونٹنر پارٹنرز GS Yuasa International Limited Japan، بورڈ آف ڈائریکٹرز، حصص داران، بینکرز، وینڈرز اور صارفین کا مسلسل ساتھ دینے اور راہنمائی کرنے پر شکرگزار ہوں۔ میں اس کے ساتھ آپ کی کمپنی کے پریذیڈنٹ چیف ایگزیکٹو آفیسر جناب علی ایچ شیرازی اور مینجمنٹ ٹیم کا پائیدار ترقی کے حصول کے لیے سالوں تک کی جانے والی لگن کا بھی شکریہ ادا کرتا ہوں۔



یوسف ایچ شیرازی
چیئر مین

کراچی: 22 اگست 2016

آپ کی کمپنی نے سال 2015-16 میں 12.2 فیصد کمی کے ساتھ 14.0 بلین روپے کی سیلز حاصل کی جبکہ سال 2014-15 میں سیلز 15.9 بلین روپے تھے۔ اس کی وجہ متبادل مارکیٹ میں بیٹری کی کم طلب اور دیگر مینوفیکچررز کی جانب سے سال 2015-16 کی دوسری اور تیسری سہ ماہی میں بیٹریوں کی زائد سپلائی تھی۔ خام مال کی قیمتوں میں کمی کے سبب بیٹری سازی کے اخراجات میں کمی واقع ہوئی گزشتہ سال کے مقابلے اور 15.6 فیصد زائد خام منافع کے حصول میں معاونت ملی۔ خام منافع گزشتہ سال کے 14.9 فیصد کے مقابلے میں 19.6 فیصد رہا۔

آپریٹنگ کے اخراجات گزشتہ سال کے 696 بلین روپے کے مقابلے میں 4.3 فیصد اضافے سے 726 بلین روپے رہے۔ کمپنی کی دیگر آمدنی گزشتہ سال کی 92 بلین کے مقابلے میں بڑھ کر 96 بلین روپے رہی۔ جس کے نتیجے میں آپ کی کمپنی کا آپریشنز سے منافع گزشتہ سال کی نسبت 19.2 فیصد اضافے کے ساتھ 1,940 بلین روپے رہا۔ اس سال فنانس لاگت گزشتہ سال کی 147 بلین روپے کی نسبت 72 بلین روپے رہی، اس سلسلے میں ہونے والی 51 فیصد کمی کی وجہ سے ڈسکاؤنٹ ریٹ میں کمی اور فنڈز کا موثر استعمال ہے۔

گزشتہ سال کے قبل از ٹیکس منافع 1,481 بلین روپے کے مقابلے میں اس سال کا قبل از ٹیکس منافع 1,868 بلین روپے رہا۔ 597 بلین روپے ٹیکس کی ادائیگی کے بعد منافع 1,271 بلین روپے پر موجود ہے جو کہ گزشتہ سال کی نسبت 25.3 فیصد زیادہ ہے۔ سال 2014-15 میں حصص کی مالیت 58.27 روپے تھی جو کہ سال 2015-16 میں 14.77 روپے اضافے سے 73.04 روپے رہی۔ یہ اضافی کمپنی کی ہر سال تیزی سے ہوتی ترقی کو ظاہر کرتا ہے۔

قومی خزانے میں ادائیگی

کمپنی نے پرتجزیبہ سال کے دوران متعدد محصولات، درآمدی ڈیوٹیوں کی مدد میں 3.7 بلین روپے حکومتی خزانے میں جمع کروائے۔ یہ ٹیکس ادائیگی کمپنی کے بعد از ٹیکس پروفٹ سے 2.9 گنا زیادہ ہے، جو کہ کمپنی کی معاشی ترقی میں حصہ داری اور بطور ذمہ دار سماجی ادارہ ایک مثبت تاثر قائم کرتی ہے۔ ایٹس گروپ میں شامل کمپنیوں کی جانب سے قومی خزانے میں جمع کروایا جانے والا مجموعی ٹیکس 30 بلین روپے سے زائد ہے اور یہ ملک میں سب سے زیادہ ٹیکس ادا کرنے والے گروپس میں شامل ہے۔

کیش کا بہاؤ

اس سال آپ کی کمپنی نے آپریشنز کے ذریعے 1,600 بلین روپے کیش کا بہاؤ حاصل کیا جو کہ گزشتہ سال 1,899 بلین روپے تھا۔ مارکیٹ میں بڑھتی طلب کو پورا کرنے کے لیے کمپنی نے ذاتی کیش کی بنیاد پر توسیعی منصوبوں میں سرمایہ کاری کرنے کا سلسلہ جاری رکھا۔ فاضل کیش کو زیادہ منافع بخش میوچل فنڈز میں انویسٹ کیا گیا۔

انفارمیشن ٹیکنالوجی

آپ کی کمپنی اسٹیٹ آف دی آرٹ انفارمیشن ٹیکنالوجی انفراسٹرکچر رکھتی ہے اور عالمی سطح پر تکنیکی مہارتوں کے مطابق خود کو ڈھالنے اور انہیں اپنانے کے لیے پرعزم ہے۔ آپ کی کمپنی EPR کے ذریعے ڈیٹا مینجمنٹ سے موثر اور مسلسل فائدہ اٹھانے کے لیے کاروبار کو انفارمیشن ٹیکنالوجی سے ہم آہنگ کر رہی ہے۔ اس سلسلے میں متعدد مینوفیکچرنگ مراحل میں پیداوار اور معیار کو بڑھانے کے لیے انہیں خود کار بنایا جا رہا ہے۔ آپ کی کمپنی کاروباری امور میں بہتری لانے کے لیے مندرجہ ذیل پروگراموں اور مراحل پر توجہ مرکوز رکھے ہوئے ہے۔

- برنس ڈسکٹر (B2C)
- برنس کنٹینٹی پلان (BCP)
- برنس پروسری انجینئرنگ (BPR)
- برنس ٹو برنس (B2B)

انسانی وسائل کی ترقی

آپ کی کمپنی انتظامیہ اپنے لوگوں کی تربیت اور ترقی کے لیے پرعزم ہے اور اس امر کو یقینی بنانے کے لیے مسلسل کوشاں ہے کہ کمپنی میں متواتر تربیت کا ماحول تشکیل دیا جائے۔ اس کا مقصد ایٹس گروپ کے فلسفے کا حصول ہے جس کے مطابق "آپ کی ترقی آرگنائزیشن کی ترقی ہے"۔

پورے سال کے دوران متعدد اقدامات کیے گئے تاکہ کمپنی کے ملازمین کمپنی کے ساتھ وابستگی بڑھانے کو یقینی بنایا جاسکے اور وہ انفرادی اور کاروباری اہداف کے حصول کے لیے بڑھ چڑھ کر اپنا کردار ادا کر سکیں۔

تخلیقی صلاحیتوں، خود مختاری، تکنیکی اور قائدانہ صلاحیتوں کی پذیرائی کے لیے کارپوریٹ کلچر کو برقرار رکھا گیا ہے۔ کمپنی میں بطور تربیت دینے کے عمل، نوجوان اور متوقع لیڈرز کو موقع فراہم کیا جاتا ہے کہ وہ کمپنی کی طرف سے ایٹس آئی بی اے ڈیپلوماند برنس مینجمنٹ میں شرکت کر سکیں۔ ہم نے اس سال کو ایٹس کنٹرول، سیفٹی اور ہیلتھ، لیڈرشپ، مینجمنٹ کے لیے درکار صلاحیتیں، مارکیٹنگ / برانڈنگ سے متعلق کانفرنسوں کا انعقاد کمپنی کے اندر اور دیگر مقامات پر کیا گیا۔ تقریباً 177 افراد نے کمپنی میں اور 176 افراد نے کمپنی کے باہر ہونے والے تربیتی پروگراموں، کانفرنسوں اور ورکشاپس کی مدد سے اپنی صلاحیتوں کو نکھارا۔ مجموعی طور پر 353 افراد مستفید ہوئے۔

چیئر مین کا جائزہ

میں نہایت مسرت کے ساتھ 30 جون 2016 کو ختم شدہ سال کے لیے آپ کی کمپنی کی 50 ویں سالانہ رپورٹ بمعہ آڈیٹرز رپورٹ پیش کر رہا ہوں۔

معیشت

مانیکرواکنٹا نمک اشارے اس امر کی نشاندہی کر رہے ہیں کہ معیشت مستقبل قریب میں بہترین ترقی کے لیے مستحکم ہو چکی ہے۔ جی ڈی پی کی شرح میں سال 2015-16 کے دوران 4.7 فیصد اضافہ ہوا جبکہ گزشتہ سال اسی عرصے کے دوران اس میں 4.0 فیصد اضافہ ہوا تھا۔ زیر مبادلہ کے ذخائر میں خاصی بہتری آئی ہے اور وہ سال 2015-16 کے اختتام پر 23.1 بلین ڈالر کی سطح پر موجود ہیں جبکہ گزشتہ سال 18.7 بلین ڈالر تھے۔

موجودہ مالی سال کے دوران برآمدات 22.0 بلین ڈالر سے زائد رہیں جو کہ گزشتہ سال کی برآمدات 24.1 بلین ڈالر کے مقابلے میں 8.6 فیصد کم ہیں۔ درآمدات میں 2.0 فیصد کمی آئی اور وہ گزشتہ سال کی 41.3 بلین ڈالر کے مقابلے میں 40.5 بلین ڈالر رہیں جس کی بنیادی وجہ تیل اور ایشیائے استعمال کی قیمتوں میں کمی ہے۔ بین الاقوامی مارکیٹ میں تیل کی قیمتوں میں کمی کے ساتھ افراط زر کی اوسط CPI شرح 3.2 فیصد رہی جو کہ گزشتہ سال کے تقریباً مساوی ہے۔

پاکستان اسٹاک ایکسچینج انڈیکس گزشتہ تمام ریکارڈز توڑتے ہوئے 37,783 پوائنٹس پر موجود ہے جو کہ سرمایہ کاروں کے اعتماد اور معاشی ترقی کی نشاندہی کرتا ہے۔ پاکستان MSCI ایمرجنگ مارکیٹ انڈیکس کا حصہ بھی بن چکا ہے جو کہ مضبوط معاشی ترقی اور بین الاقوامی سرمایہ کاروں کے پاکستان پر بڑھتے اعتماد کا ثبوت ہے۔

آٹوموبائل انڈسٹری کا جائزہ

بنیادی مانیکرواکنٹا نمک میں بہتری کے سبب آٹوموبیل کیلئے کے حجم میں اضافے نے سال 2015-16 میں بہترین نتائج دیئے ہیں۔ تیل کی قیمتوں میں کمی، سڑکوں کے نیٹ ورک میں توسیع اور شرح سود میں ریکارڈ کی باعث اس سیکٹر میں ترقی کا رجحان دیکھا گیا۔ سال 2015-16 میں مقامی طور پر تیار کی گئی گاڑیوں کی فروخت میں 19.9 فیصد اضافہ ہوا، مجموعی طور پر 181,145 پونٹس فروخت ہوئے جبکہ سال 2014-15 میں 151,134 پونٹس فروخت ہوئے تھے۔ LCV کی سیکلز 29.3 فیصد اضافے سے 35,759 پونٹس رہیں جو کہ گزشتہ سال 27,656 پونٹس تھیں۔ تاہم سبسڈی کے اعلان میں تاخیر اور کسانوں کی آمدنی میں کمی کے سبب ٹریکٹرز کی فروخت میں واضح کمی رہی اور گزشتہ سال کے 46,800 پونٹس کے مقابلے میں اس سال 26.0 فیصد کمی کے ساتھ 34,618 پونٹس کی فروخت دیکھی گئی۔ ٹرک اور بسوں کی فروخت میں 40.3 فیصد اضافہ ہوا۔ سال 2015-16 کے دوران موٹر سائیکلوں اور تین پہیوں والی گاڑیوں (ایسے اسمبلرز جو PAMA سے رجسٹرڈ ہیں) میں 19.9 فیصد اضافہ ہوا، اس سال 1,358,643 پونٹس فروخت ہوئے جبکہ گزشتہ سال 1,132,887 پونٹس فروخت ہوئے تھے۔

بیٹری انڈسٹری

گزشتہ ہائی میں ہونے والے بجلی کے بحران کے سبب پاکستان میں چھوٹی اور درمیانی سائز کی بیٹریوں کی طلب میں اضافہ ہوا ہے۔ گزشتہ چھ تا سات سالوں کے درمیان ہونے والی متواتر لوڈ شیڈنگ کے سبب بیٹری کے طلب کے طریقہ کار میں بھی تبدیلی واقع ہوئی ہے۔ بجلی کی اس کمی کے متبادل کے طور پر ملک بھر میں چھوٹی اور بڑے سائز کی بیٹریاں استعمال ہو رہی ہیں۔ AGS کو اس سلسلے میں صارفین کا اعتماد حاصل ہے اور بیٹری کی بہترین کارکردگی، اعلیٰ معیار اور بعد از فروخت سروس کے سبب ترجیح حاصل ہے۔ حال ہی میں متعارف کروائے جانے والی اٹلس ہائبرڈ بیٹری ہمارے پورٹ فولیو میں بہترین اضافہ ہے۔ یہ نئی بیٹری خاص طور پر کم دیکھ بھال، پائیداری اور اعلیٰ ترین کوالٹی کے لیے ڈیزائن کی گئی ہے۔

پاکستان میں بیٹری انڈسٹری دو حصوں میں تقسیم کی گئی ہے۔ منظم اور غیر منظم، منظم سیکٹر کی طلب کا 90 فیصد حصہ پورا کرتا ہے، جبکہ بقیہ حصہ غیر منظم سیکٹر اور درآمد کردہ بیٹریاں پورا کرتی ہیں۔ آپ کی کمپنی بہترین کوالٹی اور ڈسٹری بیوٹن نیٹ ورک کے سبب مارکیٹ کا مناسب حصہ رکھتی ہے۔

آپریٹنگ کارکردگی

گزشتہ سالوں کی ترقی کے برعکس، اس سال مجموعی سیکلز میں 12.2 فیصد کمی دیکھی گئی۔ تاہم خام مال کی کم قیمتوں اور دانشمندانہ انتظامی اخراجات کے باعث منافع میں اضافے کا سلسلہ جاری رہا۔ مندرجہ ذیل میں سال بھر کی اہم مالیاتی کامیابیاں درج کی جا رہی ہیں۔

- بعد از ٹیکس منافع 25.3 فیصد اضافے سے 1.27 بلین روپے
- فی حصص کمائی 25.3 فیصد اضافے کے ساتھ 73.04 روپے
- ایکویٹی پر ریٹرن - 28.4 فیصد
- ایسیٹ ٹرن اوور - 2.1 گنا

Code of Conduct



Standard of Conduct

Atlas Battery Limited conducts its operations with honesty, integrity and openness, and with respect for human rights and interests of the employees. It respects the legitimate interests of all those with whom it has relationships.

Obeying the Law

Atlas Battery Limited is committed to comply with the laws and regulations of Pakistan.

Human Capital

Atlas Battery Limited is committed to create the working environment where there is mutual trust and respect and where everyone feels responsible for the performance and reputation of the Company.

It recruits, employs and promotes employees on the sole basis of the qualifications and abilities needed for the work to be performed.

It is committed to safe and healthy working conditions for all employees. We will not use any form of forced, compulsory or child labour.

It is committed to working with employees to develop and enhance each individual's skills and capabilities.

It respects the dignity of the individual and the right of employees to freedom of association.

It will maintain good communications with employees through company based information and consultation procedures.

Discrimination and Harassment

Atlas Battery Limited prohibits discrimination of employees and ensures equal opportunity for employment, compensation, development and advancement for all individuals. It prohibits harassment based on categories of race, color, religion, sex, national origin, age or disability.

It does not tolerate workplace violence including threats, threatening behavior, harassment, intimidation, assaults or similar conduct.

It has a zero tolerance policy with respect to personal and / or sexual harassment. Personal / sexual harassment in any form is strictly prohibited and may become ground for immediate dismissal without notice or pay in lieu of notice.

Weapons and Drugs

Atlas Battery Limited does not allow any employee to carry firearms or other weapons, unless obtaining prior permission.

The employees must not distribute, possess or use illegal or unauthorized drugs or alcohol on any premises of Atlas Battery Limited or in connection with its business.

Consumers

Atlas Battery Limited is committed to providing branded products and services, which consistently offer value in terms of price and quality. Products and services will be accurately and properly labeled, advertised and communicated.

Shareholders

Atlas Battery Limited will conduct its operations in accordance with principles of good corporate governance. It will provide timely, regular and reliable information on its activities, structure, financial situation and performance to all the shareholders.

Trading in Own Shares

Atlas Battery Limited discourages employees and their families from trading in shares of the Company or advise others in trading of its shares. However, if any employee or his / her family intends to sell or buy or take any position in the shares of the Company, then he / she should notify in writing to the Company Secretary.

Business Partners

Atlas Battery Limited is committed to establishing mutually beneficial relations with its suppliers, customers and business partners. In its business dealings, it expects its partners to adhere to business principles consistent with its own.

Community Involvement

Atlas Battery Limited strives to be a trusted corporate citizen and, as an integral part of society, to fulfill its responsibilities to the societies and communities in which it operates.

Public Activities

Atlas Battery Limited is encouraged to promote and defend its legitimate business interests.

It will co-operate with government and other organizations, both directly and through bodies such as trade associations, in the development of proposed legislation and other regulations, which may affect legitimate business interests.

It neither supports political parties nor contributes to the funds of groups whose activities are to promote party interests.

The Environment

Atlas Battery Limited is committed to making continuous improvements in the management of environmental impact and to the longer-term goal of developing a sustainable business. It will work in partnership with others to promote environmental care, increase understanding of environmental issues and disseminate good practice.

Health, Safety and Environment

Atlas Battery Limited strives to provide a safe, healthy and clean working environment. It also strives to prevent any wasteful use of natural resources (including water) and is committed to help in improving the environment. It tries to reduce, replace, recycle or regenerate articles consumed in its operations.

Innovation

Atlas Battery Limited makes innovations to meet consumer needs. It respects the concerns of consumers and of society. It works on the basis of sound research, applying high quality standards.

Competition

Atlas Battery Limited believes in fair competition and supports development of appropriate competition laws. Atlas Battery Limited and employees will conduct their operations in accordance with the principles of fair competition and all applicable regulations.

Business Integrity

Atlas Battery Limited does not give or receive, whether directly or indirectly, bribes or other improper advantages for business or financial gain. No employee may offer, give or receive any gift or payment, which is, or may be construed as being, a bribe. Any demand for, or offer of, a bribe must be rejected immediately and reported to management.

Its accounting records and supporting documents must accurately describe and reflect the nature of the underlying transactions. No undisclosed or unrecorded account, fund or asset will be established or maintained.

Conflicts of Interests

All Atlas Battery Limited employees are expected to avoid personal activities and financial interests, which could conflict with their responsibilities to the Company. They must not seek gain for themselves or others through misuse of their positions.

Company Resources

All the assets of Atlas Battery Limited (both tangible and intangible) shall be deployed for the purpose of conducting the business for which they are duly authorized for. None of these should be misused or diverted for any personal use or benefit.

Fraud, Theft or Illegal Activities

Atlas Battery Limited employees shall be alert and vigilant with respect to frauds, thefts or illegal activity committed within the office. If any such activity comes to their attention, they must immediately report the same to the Head of Human Resource or Head of Internal Audit.

It has set its priority not to become implicated, in any way, with individuals or firms involved in criminal and other associated activities and employees are expected to exercise maximum caution in this regard.

Books and Records

Atlas Battery Limited employees must act in good faith, not to misrepresent material facts in books and records or in any internal or external correspondence, memoranda or communication of any type, including telephone or electronic communications.

Its records should be maintained in such a way that they are in full compliance with all rules, laws and regulations. Adequate precautions should be taken to protect them from falling into wrong hands, which could harm its business interests. Access to electronic documentation has been ensured through implementation of a comprehensive password protected authorization matrix.

Confidentiality

Atlas Battery Limited employees come across a number of confidential information which may take many forms. They must take proper care of such information and ensure that it is not misused in any way which is detrimental to its business or used for own commercial benefit. Employees must exercise care to avoid disclosing non-public, internal, secret or proprietary information to unauthorized persons, either within or outside the Company during employment or afterwards.

Compliance - Monitoring - Reporting

Compliance with business principles is an essential element in business success. The Board of Directors of Atlas Battery Limited is responsible for ensuring that these principles are communicated to, and understood and observed by, all employees.

Day-to-day responsibility is delegated to the senior management. They are responsible for implementing these principles, if necessary, through more detailed guidance tailored to local needs.

Assurance of compliance is given and monitored each year. Compliance with the Code is subject to review by the Board supported by Audit Committee of the Board.

Any breach of the Code must be reported in accordance with the procedures specified by the management.

The Board of Atlas Battery Limited expects employees to bring to their attention, or to that of senior management, any breach or suspected breach of these principles.

Provision has been made for employees to be able to report in confidence and no employee will suffer as a consequence of doing so.

CEO Message on Sustainability Report

We have evolved our operational process over a few years and now present the Sustainability Report with more focused vision and efforts. The Report is based on interviews and surveys conducted with various stakeholders and identification of issues that need to be addressed. The data presented in this section is generated by various functional departments which is reviewed by the management and approved by the Board of Directors.

The Report entails our approach to sustainability which is focused on principles and fundamentals expressed in ATLAS CULTURE and ATLAS SYSTEMS. The Report also covers measures taken by the Company towards environment, financials sustainability, people, quality, health and safety, technology, customer, business ethics and corruption. It also covers our detailed information on Corporate Governance.

The manufacturing of quality products is our aim which helps our customers to operate more efficiently.

Corporate Social Responsibility (CSR)

We acknowledge the importance of CSR and activities related to it, to grow as a Company and as a responsible corporate citizen of this country.

In relation to this, we are incorporating CSR, sound governance, best management practices and high economic and social practices in our day-to-day business activities.

Our measure of success is not only through our financial results but also through satisfied customers and associates, our surrounding communities, society and other stakeholders. For the said reason, we are involved in various activities including donation, conducting events with non-profit organizations and making operations environment friendly.

We work closely with our customers and partners specifically GS Yuasa, Japan to bring in innovations, keep up with technological advancements, foresee change and adapt accordingly. We welcome competition, face tough business challenges and grow not only as a company but overall as an industry.

Thank you for taking the time to review this report. We are pleased to share and welcome your feedback and involvement.



Ali H. Shirazi
President / Chief Executive

Karachi: August 22, 2016

Sustainability

APPROACH TO SUSTAINABILITY

The Company's framework is a product of the Atlas Group's fundamental business doctrine, the 'ATLAS WAY'. It comprises of the principles of "ATLAS CULTURE" and "ATLAS SYSTEMS". These are a set of rules and procedures which have sustained the test of time and proved to be at the heart of the Company's success.

The principles of the 'ATLAS WAY' cover all departments, operations, activities and aspects of our business and provide ideal guidelines for their progressive development. It teaches us to pursue operational and financial results while maintaining environmental quality, workplace safety and social responsibility.

Atlas Culture

- Corporate Governance
- Respect, recognition and reward (3Rs)
- Recruitment and career advancement based on integrity, merit, experience and skills
- Education and training of staff and descendants
- Self reliance
- Leading by example
- Humility and excellence
- Living within one's means, saving for the future and donating for good cause
- To be happy and healthy

Atlas Systems

- Management by Objectives (MBO) to align activities agreed company goals
- Implementing 7S vision (Strategy, Structure, System, Style, Staff, Skills and Shared Values) for the Company
- Inducting and retaining competent and skilled staff - right man for the right job
- Using BCG model for strategic direction
- Creating value through implementation of internal controls (SOPs and policy manuals)
- Management development to produce performers, organization builders and strategists
- Active participation in management meetings for continuous performance improvement
- Ensuring accuracy and control performance improvement
- Ensuring accuracy and control of information / data through efficient MIS
- Judicious sharing of profitability between employee bonuses, dividend payout and profit retention

Environment

The Company's focus is to run efficient operations which consume less energy and fuel, produce less waste and reduce negative impacts of its business activities on the environment.

Material

The Company invests resources in research and works closely with its Japanese partner for procurement of raw materials and development of new formulae and applications with the aim of low impact on environment. Materials having high impact on the environment are monitored in pursuance of the Company's environmental policy.

Over the last few years Company has introduced various products including Battery Tonic and Atlas Hybrid battery which has opened up new opportunities. Battery Tonic is distilled battery water with specific battery grade TDS to increase life of battery. Atlas Hybrid, a hybrid battery which has been made with combination of lead and calcium plates with plastic envelop protection gives battery long life and protection from rust, etc.



Energy saving measures and energy conservation

The cost of fuel for generators was reduced by installation of dedicated electricity lines for uninterrupted supply of electricity and also resulted in significant reduction of associated green house gas emissions from generators.

The Company promotes the use of energy efficient products and reduction of energy use in operations. Installation of LED lights at shop floors have contributed in energy conservation.

The Company has taken another initiative for better environment by installing 100 KW solar panels which reduce reliance on conventional electrical energy and result in cost saving as well.

Water

The Company acknowledges the fact that water is an increasingly scarce and critical global resource. In turn, the associates are educated with this fact and trained to reducing water usage. The Company uses Reverse Osmosis Plant to desalinate water and convert brackish / sea water to clean water which is then used in our manufacturing process.

Air

The Company has invested significant resource during last few years on controlling air emission. Various measures are taken for the reduction in air pollution which includes;

- Minimize use of gensets and alternate energy resources, thus reducing gas emissions to a sizeable portion.
- Plantation of trees outside the factory premises creating a green belt.
- Dust collectors.
- Spot cooling system.
- Dust scrubbers.
- Fresh air ventilation and circulation system.

Biodiversity

The factory is located in SITE industrial area, away from the protected areas with low biodiversity value. Despite the location, the Company recognizes the importance of biodiversity and its impact on nature. The Company makes continuous efforts to minimize the harmful impact of discharges and ensures safe disposal of emissions. Efforts for conservation of biodiversity are undertaken and initiatives are carried out. A green belt of approximately 35,570 square feet opposite the factory premises was developed and being maintained by the Company.

Society

The Company plays an active role in contributing to the society by engaging in different CSR activities, with an objective to make the world a better place to live and work. Various initiatives were taken which includes contribution to ILM Network, a school for the under privileged in the nearby vicinity by providing annual maintenance for classroom desks / chairs and white boards, organizing social events at non-profit organizations including SOS Villages, Dar-ul Sukoon, etc. by distributing Eidi and clothes to the under privilege and special people.

Compliance of Environmental Legislation

The Company is committed to comply with environmental legislations applicable to all of its Company's products and operations. It maintains a system which identifies prevailing and new applicable environmental legislation and includes them to the audit checklists of respective departments as a guideline and for periodic review.



Financial Health

Our focus is to deliver the best quality batteries with high level of sustainability, efficient manufacturing process and high operating efficiency. As we gain financial strength, we invest in future products, our people and our communities.

People and Industrial Relations

Human Capital

We believe, a better company and a better society can be made only by investing, training, educating and motivating people. This being our main aim, we invest in our associates, strengthening their technical and leadership skills and recognizing them for delivering results that cultivate success.

We show respect to our associates and treat them fairly by positively influencing their lives. We teach and encourage them to serve the Country and Company in the most ethical ways.



Succession Planning

For long term business continuity, the Company ensures implementation of succession planning by development of successors for all key positions across the organization. Individual Development Plans (IDPs) are prepared to indicate existing and required competencies, learning and development plans, performance expectation and career progression of each individual. This also contributes towards the retention of potential employees within the Company.

Based on the importance of succession planning activity, the company reviews the whole process annually to keep it aligned with the ongoing changes in the business scenario.

Career Development

A corporate culture is promoted by encouraging creativity and independence among our associates. A career development program is operated by Company on the basis of a consistent Performance Management Review Process that ensures employees' performance is fairly recognized, improved career paths are developed for the talented associates and real results are delivered. Through this program, the associates are required to fill evaluation / performance forms and their supervisors evaluates them on the basis of actual performance delivered and one-on-one interview with their managers. It leads to establishment of a vision for personal development and a detailed training plan to achieve it, accompanied by setting their future objectives. The Company also has a proper succession plan in place to identify and develop future leaders for the organization.

In view of contributing to career development opportunities for the associates, Mentorship Program was initiated last year to ensure the new / potential associates are heading towards the right direction in terms of their career. It was a one year formal exercise in which mentors and mentees were identified by the management and their monthly meetings were facilitated with a strong focus on the outcome of the entire process.

To reach out to talented students and dedicated professionals, the Company is using different social mediums including LinkedIn, Rozee.pk platform, etc.

Trainings

The Atlas Culture specifically emphasizes upon the education and training of staff and descendants. The Company fosters the development of its associates' abilities through various means such as on the job training. The Company has a strong emphasis on training and development of its employees. Technical trainings as well as soft skills training have been arranged during the year such as 7 QC Tools with Minitab, Cost of Quality, Total Productive Maintenance, Productivity Improvement via Lean Manufacturing, Ken Blanchard's Situational Leadership II, QMS ISO 9001:2008 Internal Auditor Training, Project Management, Up gradation Program of ISO 9001-2015, 14001 & 18001, Train the Trainer, Operations Management, Excel in MS Excel to name a few. Apart from this, the Company also prepares its young and potential leaders for the changing business environment / upcoming challenges by selecting them for the comprehensive program with Institute of Business Administration (IBA), through which the Diploma Program is conducted exclusively for Atlas Group associates.

The Company conducted various in-house trainings and nominated associates for external trainings covering the areas of quality control, leadership and core management skill development. Altogether 177 personnel benefited from internal trainings, including 4 associates who completed the Atlas-IBA Diploma, while 176 personnel enhanced their skills set through external training programs, amounting to a total of 353 man days spent on trainings during the year.

A strong emphasis has been laid on the industry base technical development of our associates during this year. In this regard, a new Training Centre has been developed with all associated services. A specially designed curriculum has been introduced which has been developed based on the existing processes of the plant. These training sessions are conducted by a pool of internal trainers. After classroom training associates, they are provided practical training sessions at the shop floor. Human Resource Division played an active role in the skills enhancement program of associates and promoted a learning culture among them.

In the future, new associates will be provided training prior to the placement on shops. All the technical trainings have been developed and conducted under the supervision of a seasoned member of Management Committee. Human Resources Division facilitates and records all such trainings to monitor skills enhancement at the shop floor with the ultimate goal to enhance productivity and ensure quality production.

Employer Branding

In view of promoting employer branding, beside engineering students, the Company introduced a formal internship training program for business management students in which 9 interns were placed in Supply Chain, Marketing, Plant, Finance and IT Division. All interns worked on real time projects hence contributing to their professional development.

The Company also invited NUST Electrical Engineering students on industrial visit to the plant that provided practical insights into the real working environment of the industry. A liaison has been maintained with the relevant universities so that they continue to develop professionals / talent who are not only competent but also familiar with our organization's practices, systems and structure.

Human Rights

Human rights of fellow workers and communities where we operate are respected and part of our business culture as stated in Atlas Culture: "Humility and Excellence". We focus on four areas across our activities where respect for human rights is particularly critical to the way we operate: labor conditions, communities, supply chains and security.



Workforce

Sustainable employment is a key factor for a sustainable Company. We wish to be, and remain, an attractive employer of a diverse group of associates who feel sufficiently challenged to pursue their personal development. We plan for the long term vision, which means we want to be a part of the community for decades to come. We help to develop local economies by creating jobs, sourcing from local suppliers, and paying taxes and royalties, etc.

The Company strives to educate its staff, provide competitive remuneration packages and a good environment to work in. This increases the quality of work and satisfaction resulting in long-term employability and synergy effect to the Company's performance. Our staff tends to remain loyal to the Organization and Group. There are 22 associates who are with the company for more than 25 years now and 43 associates for more than 10 years. In 2015-16, five (5) associates celebrated their 25th work anniversary with the Company.

Supporting Diversity and Equal Opportunities

Good human resource is essential for our growth prospects. Your company now has a good blend of experienced and youthful associates and it continues to encourage the same for the future.

Workplace diversity has helped us to foster mutual respect amongst employees. Whether employees work in groups or teams comprised of co-workers with varied work styles, or colleagues who represent different cultures or generations, a synergistic work environment becomes the norm. To us, diversity and equal opportunities are more than just following the rules.

The age diversity as at June 30, 2016 is as follows:

Further, it has been a big challenge for the entire industry to attract women in numbers. The Atlas Group has a long-term ambition to increase the number of women in executive teams, while taking into account all other important diversity parameters.

Employee Engagement

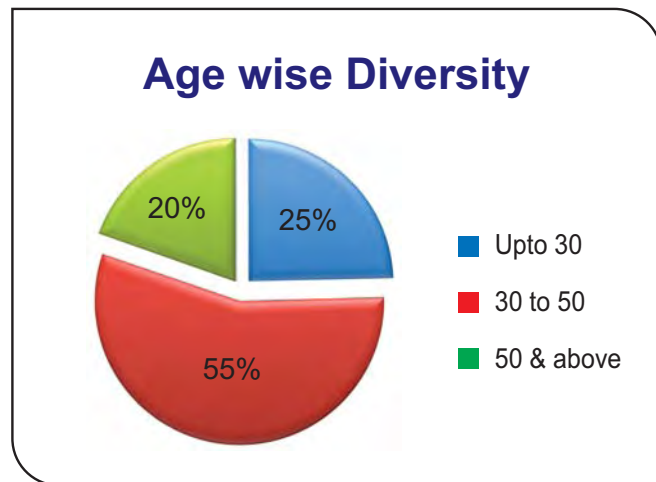
Work and life balance is encouraged. This has helped our employees to avoid unnecessary stress, pay appropriate attention when needed and to keep themselves away from health problems. The Company encourages following stipulated working hours and avoidance of late sittings. Various events and activities were also organized for the said purpose which included farewells for retiring associates during the year and management and associate retreats including movie nights and overnight stay at recreational clubs. A grand Family Day was organized in which Long Service Awards were distributed among associates which is a reflection of our 3Rs - Respect, Reward and Recognition. The event was followed by the dinner and musical night and several fun activities were also arranged for the children.

Communication with labor

The Company encourages a working environment which promotes associates' to work without fear of intimidation, reprisal or harassment. The associates' union rights are respected and they are allowed to join unions and engage in collective bargaining as permitted by applicable laws in the country.

Hajj Facility

The Company sent 3 of its associates for Hajj through ballot and bears all expenses of pertaining to this religious offering in the current year.



SHE Policy and Workplace Safety

SHE Steering Committee, headed by Chief Executive provides guide lines for maintaining / improving SHE culture at the Company and working committee ensures its implementation.

The Company carries out the business and operational activities in such a way to minimize the risk and to ensure the safety of its associates and other persons for whom it is responsible, and at the same time the risk to the environment. The Company strives to provide a safe and healthy working environment for its associates and acts positively to prevent injury, ill health, damage and loss arising from its operations. We consider the fact that safety will take precedence over expediency.

We believe that all injuries are preventable and can be avoided if due care is taken before hand. We have established "zero incidents and zero injuries" as our goal. We follow-up and investigate on all incidents and injuries to address their root causes. We ensure that 'close-calls' are reported so that we learn from these near misses and focus on improvement.

We are committed to:

- Protect and strive for improvement of the safety, health and security of our people at all times.
- Ensure that all associates understand their specific SHE responsibilities, implementing all the necessary measures for the prevention, protection from hazards to associates and the property.
- Minimize our impact on the environment through pollution prevention, reduction of natural resource consumption and emissions, and the reduction of waste.
- Provide employees with the familiarization of Company's SHE policy and practices.



During the year various activities were conducted in relation to implementing and enduring workplace safety and to educate employees about health and safety. These activities included emergency drills, dissemination of information regarding health and safety to associates and workers through awareness sessions, ensuring proper safeguards are utilized including safety masks, helmets and uniforms, installation of dust scrubbers, etc.

We have set an in-house clinic at plant for which we have conducted industrial surveys this year. The Company also conducted a series of fire fighting training sessions at its plant including associates from other offices as well. This was an in-house activity and 41 participants benefited from the training making 20 man days.



First aid training program was also organized for 25 participants at the plant through St. John Ambulance Association of Pakistan so that the capability of our people to handle emergency during work could be improved and they can prevent such situations from becoming worse. It was a 2 day training program thus making 50 man days.

Administration

To ensure that our associates stay healthy, positive and contribute well to the achievement of organization's objectives, our company has built a new canteen with all associated services. The dining hall of the canteen serves around 460 people at a time that includes breakfast, lunch, dinner and tea to all associates.



Technology and Innovation

Our commitment to technology and innovation continues to be at the core of our strategy and our engineering expertise is a key of our business growth. As we move into increasingly challenging environments, we try using advanced technology with focus on automated and paperless environment.

Customer

Customer satisfaction

Customer satisfaction is always our top priority. During the year, the Company took various initiatives in order to satisfy customers' needs, one of which is to develop a new After Sales and Service Department to meet the growing needs of our customers. We believe, customer service and service levels continues to be an area for improvement, which we will work on constantly. In addition to this, the Company has also taken an initiative of free home battery check-up service activity.

Prioritize Customer Needs

Customer needs is our top priority and helps us in improving our products and services accordingly.

Dissemination of Information and Advertisements

All activities related to advertising and sales promotion are adhered to comply with the applicable laws as well as business ethics and code of conduct which are monitored in-house. The marketing activities during the year are summarized in media section.

Consumer Protection Measures

The Company not only believes in high quality products but also keenly focuses on after sales service and to build long term relationship with the consumers. To attain confidence of its consumers, the Company's representative including Chief Executive regularly visit to dealers' showroom and meet with customer at present. On the other hand dealers and retailers training on battery specs and handling method are part of our business practices.

We believe in giving transparency of what we offer, fair treatment and effective complaint system to consumers. The Company is planning to develop a call center with the aim of direct connection with its customers. Further, we educate our consumers by giving them battery management tips, safety tips and tips to select type of battery, etc. We also meet our dealers regularly to enable two way communications to obtain their suggestions, to have feedback of market reputation of our products, to educate them with the use of technology which includes our B2C system etc.

Battery Management and Safety Tips

Tips for battery management and safety are provided in each battery pack and also available on Company's website.

How to select a battery and FAQs

Tips regarding how to select a battery and FAQs are also placed on website for consumer guidance

Adherence to laws, standards and voluntary codes for communication

The Company is committed to the generally agreed ethical codes for marketing its products. When preparing marketing communication and advertising material, the legislative and regulatory compliance of the content is always checked and confirmed before publication. The Company ensures that advertisements must be clear and concise, portray business ethics and in simple language which used at large in general public.

Fines and sanctions

There have been no incidents of non-compliance with regulations and voluntary codes concerning marketing communications, including advertising, promotion and sponsorship.

Market Share

Battery industry in Pakistan is divided into two major segments; organized and un-organized sectors. The organized sector is meeting about 90% of the market demand; rest is being met by the un-organized sector and imports. Exact market share cannot be determined / ascertained as there is no official association of battery industry through which data is compiled and published publically.

Dealers' Network

We work hard on expanding our dealer network and in turn also focus on existing dealers / distributors by conducting auto electrician workshops, providing incentive schemes for improving their trade and B2C networking, etc.

Following activities were conducted during the year:

July 2015

- Representatives from GYIN visited Karachi dealers' shops.
- Free home battery check-up service activity was conducted in Lahore and Multan regions.

August 2015

- Annual Sales Conference 2015 was held from August 05 to 07, 2015 at Arabian Sea Country Club, Karachi.
- Factory visit of Sukkur region dealers.
- Hybrid battery training to Lower Sindh and Karachi dealers.
- Inauguration of model shop by Chief Executive in Sialkot.

September 2015

- Karachi retailers' meeting was held.
- Sponsorship in Pakwheels Auto Festival 2015 in Islamabad for brand activation.
- Dealer Incentive Scheme 2014-15 winners announcement on South, North and Central Zones.
- Auto electrician trainings conducted in Sahiwal, Khairpur & Ghotki.
- Hybrid batteries training given to dealers in Multan, Sahiwal, Lahore, Islamabad, Sukkur and Faisalabad.

October 2015

- Battery Tonic TVC was executed on various TV channels.
- Nationwide Roadshows 2015-16 were carried out.
- Retailers' meeting held in Karachi, Umerkot and Jacobabad.
- New dealership in Muzaffargarh.

November 2015

- Brand activation and free battery check-up at the Peshawar Auto Show 2015.

December 2015

- Brand activation and free battery check-up at the Faisalabad Auto Show 2015.
- Participation in JETRO Japan Exhibition 2015 at Pearl Continental Hotel, Karachi.



January 2016

- Panel ads promoting Atlas Battery products were published on a weekly basis in leading newspapers.
- AGS TVC and radio advertisement was aired on various TV and radio channels.
- Half Yearly Sales Conference 2015-16 was held in Ramada Hotel, Multan.
- Branded wall clocks were distributed among dealers / retailers in lower region Sindh.
- Four dealers' get together were arranged - two in Rawalpindi region, one each in Lahore and Faisalabad regions.



February 2016

- AGS TVC was aired on Ten Sports & Geo Super during the complete Pakistan Super League (PSL) Cricket Tournament as part of media sponsorship package.
- AGS radio advertisement was aired on 3 radio channels i.e. FM 89, FM 107.4 and FM 106.2.
- Second leg of Road Show Season 2 activity that began on February 23, 2016 was conducted nationwide.
- Brand activation and free battery check-up at Pakwheels Auto show Lahore 2016 was held.
- Karachi dealers meeting held at DHA Golf Club on February 19, 2016.
- Sukkur retailers meeting held on February 24, 2016.
- Chief Executive inaugurated two dealers' shops in Karachi.



March 2016

- Brand activation and free battery check-up at Pakwheels Auto show Multan 2016 was held.
- Hybrid battery retailers' meeting was held in Hyderabad.



April 2016

- Siachen corporate play show was arranged for dealers and employees in Lahore.
- Dealers get together were arranged for Karachi, Lower Sindh, Upper Sindh and Balochistan regions.
- Two model shops were inauguration by Chief Executive in Lahore.
- Developed new dealer in Rahim Yar Khan region

May 2016

- Participation in Automechanika exhibition during May 06 to 12, 2015 in Dubai.
- Distributed promotional items (wall clocks, standees of Atlas Hybrid and glasses) among dealers and retailers in Karachi.
- Installed shop boards for retailers in Karachi and Lower Sindh Region.

June 2016

- Branding & installation of mist fans at various bus shelters across Karachi.
- Ramzan Calendars 2016 distribution among dealers, retailers and staff members.
- Chief Executive inaugurated model shop in Hyderabad.

Supply Chain Management

The Company has a separate division for supply chain function with suitable and skilled resources which integrates with other business units for effective management of Company's operations. It encompasses production planning, material procurement and logistics, warehousing and store supplies management. It also manages vendors and suppliers and in built that code of conduct and business ethics are followed.

Contribution to National Exchequer

During the year under review, the Company contributed Rs.3,693 million to the national exchequer on account of various government levies, taxes and import duties. The Company's positive attitude towards development of economy and fulfilling its responsibility as a good corporate citizen is clearly reflected from the above statistics. Together with other Atlas Group Companies, the total contribution to the exchequer is over Rs.30 billion. This makes Atlas one of the highest taxpayer in the country with 1% of Government's total revenue.

Statement of Charity Account

The Company has adopted Atlas Group policy to donate 1% of its prior year's profit before tax to a charitable institution. During the year, Company has donated Rs.14.807 million to Atlas Foundation. Further, the Company is also involved in donating in kind to different non-profit organizations namely The Citizens Foundation, ILM Society a school for the under privileged in the nearby vicinity, SOS Villages, Dar-ul Sukoon, etc. The donations in kind included one triple stage water filter cooler with ultra violet sterilization systems with a commitment to bear annual maintenance charges, school chairs and desks and class room whiteboards, Eidi, clothes, etc.



Corporate Governance

The term “Corporate Governance” refers to a system of Company's management that focuses on responsibility, transparency and sustainable value creation. It encompasses the management and monitoring system of the Company, including its organization, business principles and guidelines, as well as internal and external control and monitoring mechanisms.

The governance and control of Atlas Battery Limited is carried out through number of corporate bodies. At the general meetings, the shareholders can exercise their voting rights as mentioned in statutory laws.

The Board of Directors is ultimately responsible for organization and monitoring of the Company's operations. The duties of the Board are partly exercised through Audit Committee and Human Resource and Remuneration Committee.

In addition, the Board is responsible to appoint the CEO of the Company. The CEO is in-charge of the daily management of the Company in accordance with guidelines and instructions provided by the Board.

Division of responsibilities and duties between the shareholders, the Board and the CEO are regulated inter alia by the Companies Ordinance, 1984, the Company's Articles of Association and the Code of Corporate Governance.

1. Shareholders and General Meetings

Shareholders

As on June 30, 2016, the Company had 1,434 shareholders according to the share register. The Company's share registrar is Hameed Majeed Associates (Private) Limited.

Investors' Grievances / Feedbacks

The Company believes in protecting the interest of its investors. It feels responsibility to inform shareholders, analysts and investors timely and fully about material developments that are relevant to the Company, its management, operations, and financial situation as well as its future prospects. The policy is devised to establish guidelines for communicating with shareholders, analysts, investors and other stakeholders for their understanding of entity's business, governance, financial performance and prospects. In line with policy, the Company has a well defined structure for governance and management which provides specific authority and responsibility for policy implementation. Company Secretary has been designated as the person responsible for handling investor grievances and feedbacks. The mechanism is summarized below:

- A designated email address has been created namely abl@atlasbattery.com.pk to facilitate investors in submitting their queries, grievances and feedbacks.
- In addition to the aforementioned email address, complaints and suggestions can also be received in writing, duly addressed to the Company Secretary.
- All queries, grievances and feedbacks are resolved and communicated to the investors on timely basis after due verification procedures.

Stakeholders' Engagement

Atlas Battery Limited works hard to understand and respond to stakeholders' expectations as a responsible manufacturer, marketer, employer and corporate citizen. The engagement serves the purpose to actively engage with stakeholders, know their expectations, build a relationship with them and respond appropriately with the aim to win their loyalty with the Company.

Stakeholder Engagement Process

Stakeholders	Interests and Expectations	Engagement Methods	How We Respond
Government and regulatory bodies	Generate economic growth through revenues, taxes and fees. Provide fair and transparent competitive trading conditions.	Regulatory reporting Conferences Dialogues	Trade policy Pollution control Energy saving measures Employment Social and economic development
Dealers and consumers	Provide innovative partnerships for sustainable growth Provide quality products at good value Prompt after sales service Competitive prices	Site visits Questionnaires Dealers related events Sales conferences Service and warranty centers Website B2B Customer satisfaction survey	Product quality and safety Business ethics Human rights Renewable technology Service at doorstep Research
Associates	Backbone of our success A safe and best possible working environment	Meetings Employee survey Appraisal interviews Training programs Employee union Employee newsletter Key Result Areas (KRA)	Worker health and safety Job security Working conditions Career development Remuneration and rewards
Suppliers, vendors and service providers	Secure delivery of goods and quality products and services Meet responsible sourcing requirements Provide fair access to business opportunities and appropriate payment conditions	Dialogue Regular engagement with local management on-site	Operational excellence Ethical business practices Compliance of tax laws On time payments
Shareholders and investors	Generate sustainable growth and shareholders' return Improve shareholders capital Improve financial performance	Interim and annual reports Meetings Website	Corporate governance Business performance Corporate responsibility Timely reporting
Local community and neighbourhood	Provide support for local economic development Build trust with local communities	Workshops CSR Internships and management trainee programs	Community engagement processes Environment pollution control Job security Social investment
Banks	Negotiations of rates Smooth trade facilities	Meetings Interim and annual reports Financial analysis Forecast and projections	Better relationship Minimal fees Higher deposits Higher number of operations / transactions Suitable trade facilities
Media	Raise awareness of products Raise awareness of safety tips and operational use of products	Press releases Website Social media TVC and Radio	Industry challenges and developments Safety, health and environmental issues
Industry partners	Improve business practices Build capacity within our organization and drive peer approaches	Active involvement in organizations and associations e.g. PSX, ICAP MAP, etc.	Long term industry challenges Human rights Safety and health

General Meeting of Shareholders

An Extraordinary General Meeting (EOGM) of Shareholders is convened when the Board of Directors considers any matter requiring the approval of Company's shareholders in general meeting, or if the shareholders who control one tenth shareholding demand in writing for the consideration of a certain issue.

The Annual General Meeting (AGM) decides on, among other things, the adoption of the financial statements contained therein, the distribution of profits and the discharge of the Members of Board and the CEO from liability. In addition, the AGM elects the Members of the Board and the auditors, and decides on the remuneration paid to the auditors. The AGM, furthermore, may decide on, amendments to the Articles of Association, share issues, etc. as required by laws and regulations prevailing in the country.

Atlas Battery Limited's Annual General Meeting 2015-16 was held on September 28, 2015 in Karachi. The shareholders adopted inter alia the following resolutions:

- Minutes of the Annual General Meeting held on September 26, 2014 be and are hereby confirmed and signed.
- Audited Annual Accounts for the year ended June 30, 2015 along with the Directors' and Auditors' Reports thereon be and are hereby adopted.
- Cash dividend @ 120% (Rs.12/- per share) be and is hereby approved for payment to those shareholders of the Company, whose names shall appear in the register of members at the close of business on September 13, 2015.
- Secretary of the Company or any one of the Directors be and is hereby authorized to give effect to the foregoing resolutions and in this regard to do or cause to be done all acts, deeds and things that may be necessary or required.
- Retiring Auditors M/s. Hameed Chaudhri & Co., Chartered Accountants being eligible, be and are hereby re-appointed as Company's Auditors for the year ending June 30, 2016 for an audit fee of Rs.1,000,000/-.
- Article 94 of the Articles of Association of the Company amended.
- Article 97 of the Articles of Association of the Company amended.

Issues discussed in last AGM

The overall performance of the Company including Company's growth, industry growth, capex incurred during the year, financial costs, etc. was discussed by the shareholders.

2. Board of Directors

The Board's Responsibilities

The Board of Directors is responsible for the appropriate arrangement of the Company's administration and operations. The Board of Directors consists of minimum of seven members elected by a General Meeting of Shareholders. The Board of Directors elects a Chairman among its members. The Board of Directors' tasks and responsibilities are determined primarily by the Companies Ordinance, 1984, the Company's Articles of Association, the Code of Corporate Governance and other legislation and regulations applicable to the Company. It is the responsibility of the Board of Directors to act in the interests of the Company and all of its shareholders.

The Board devise overall corporate strategy and gives direction to the Company's management and oversees the performance of the management, periodically. The Board has constituted various committees for the performance of their functions. It also ensures that professional standards and corporate values are put in place in the form of Code of Conduct. The board defines and reviews vision and mission of the Company and evaluates performance there against.

The Board is responsible for the system of corporate governance and is ultimately accountable for the Company's activities, strategy, risk management and financial performance. The Board discharges its responsibilities through their meetings including quarterly meetings which include approval of budgetary planning and business strategy. The Board reviews the internal controls and risk management policies and approves its governance structure and code of conduct.

It is the Board's duty to recommend the matters to be dealt with by a General Meeting and to ensure that the decisions made by a General Meeting are appropriately implemented. In addition, the Board directs and supervises the Company's executive management, appoints and dismisses the CEO, decides CEO's remuneration and other benefits.

The Board also decides on important matters affecting the Company. Such matters includes the Company's strategy, approving the Company's budget and action plans and monitoring their implementation, acquisitions and the Company's operating structure, significant capital expenditures, internal control systems and risk management, large business agreements, key organizational issues and incentive schemes, issuance of shares, investment of funds and declaration of dividend.

The Board is also responsible for monitoring the financial reporting process and the efficiency and strengthen of the Company's internal control, internal auditing and risk management and compliance systems.

Composition of the Board of Directors

The Annual General Meeting confirmed that the Board of Directors shall have seven members.

The personal information of Members of the Board is presented at the start of this report.

Directors' Qualification

The Board members have diversified experience and are qualified professional. They are well conversant of the country's laws and business practice in Pakistan. They have ample experience from various sectors and brought in their expertise and knowledge to the Company. They are also well aware of the importance of mandatory trainings and evaluation as per Code of Corporate Governance.

Roles and Responsibilities of Chairman

The Board determines its working procedures and reviews these procedures as required. The working procedures describe the Chairman's specific role and tasks, as well as responsibilities delegated to the committees appointed by the Board. The Chairman's role is primarily to guide long term strategic planning for the Company including:

- Presiding over the Board and ensuring that all relevant information has been made available to the Board;
- Defining the Company's philosophy and objectives;
- Safeguarding shareholders' interest in the Company;
- Responsible for building the Company's image nationally and internationally;
- Ensuring the appropriate recording and circulation of the minutes of the Board to directors and officers entitled to attend Board meetings;
- Major spokesman of the Company, responsible for liaison with the senior most levels of Federal and Provincial Governments;
- Overseeing the Company's macro approaches and public relations in the broadest sense, including its relations with public organization and other companies; and
- Commitments and de-commitment of strategic investments.

Conflicts of Interest

Directors have a duty to avoid a situation in which they have or can have a direct or indirect interest which conflicts, with the interests of the Company. In this regard, the directors have undertaken that they will comply with the related provisions of the Companies Ordinance, 1984, Code of Corporate Governance and rules and regulations of SECP and stock exchange and Company's Code of Conduct.

Boards Performance Review

The evaluation of Board's role of oversight and its effectiveness is a continual process which is appraised by the Board itself. A detailed Board Evaluation Questionnaire has been formulated which circulates amongst directors for their feedback every year and compiled results are presented in the Board meeting for review and appropriate action, thereon.

The core areas covered in Board Evaluation Questionnaire include:

- Composition of the Board
- Board's Committees
- Vision / Mission Planning and Oversight
- Working Procedures
- Duties and Responsibilities
- Board's Relationship with the Management
- Role of the Chairman

Remuneration of the Board of Directors

The remuneration of the Board members is approved by the Board itself. However, in accordance with Code of Corporate Governance, it is ensured that no directors take part in deciding their own remuneration.

For information on remuneration of directors and CEO in 2015-16, please refer to the financial statements.

Formal Orientation at Directors' Induction

Every director upon joining is provided with an orientation presentation. CEO briefs new directors about the Company operation, industry dynamics, organization structure and other significant matters.

Board meetings

There were five Board meetings held during the year. All of which were held inside Pakistan.

3. Chief Executive Officer (CEO)

The CEO handles the operational management of the Company in accordance with instructions issued by the Board. He is responsible to the Board of Directors for fulfilling the targets, plans and goals that the Board sets. The CEO is responsible for ensuring that the Company's accounting is in compliance with the law and that financial management has been arranged in a reliable manner. The CEO forms the Functional Committees and Management Teams and delegates to its members the necessary powers for carrying out their responsibilities.

The management team consists of the following functional heads:

- Marketing
- Plant
- Supply Chain
- Technical Development
- Quality Assurance
- Engineering and Projects
- After Sales and Business Development
- Human Resource
- Information Technology
- Finance

Roles and Responsibilities of CEO

The CEO is responsible for all matters pertaining to the operations of the Company. His responsibilities include:

- To formulate Company's objectives in conjunction with the strategy approved by the Board;
- To lead and oversee the implementation of the Company's long and short term plans in accordance with its strategy;
- To build and maintain amicable relations with governmental departments, trade associations, regulatory bodies, customers, suppliers and sales offices;
- To ensure the achievement of agreed productivity and profitability targets;
- To ensure that the chain of command is clear in the Company to facilitate the maintenance of discipline, ambit of all managers is clearly defined to ensure accountability;
- To prepare for the approval of the Board annual forecast of plans for productions, sales, profit, revenue and capital expenditure, manpower which fit into the long term business objectives and the overall strategic direction of the Company;
- To ensure that necessary coordination exists between various divisions of the Company to achieve smooth and effective operations;
- Maintain a regular review of duties and functions of the staff to ensure that there is no duplication of efforts in office methods and procedures and that all operations are carried out efficiently and economically;
- To ensure that the Company's interest and assets are properly protected and maintained and all the required Government obligations are complied;
- To chalk out human resource policies for achieving high professional standards, overall progress / betterment of the Company as a whole;
- To ensure that proper succession planning for all level of hierarchy exist in the Company and is constantly updated;
- To pay all Government dues, or or before due dates and obtain all refunds due form the Government;
- To prepare and present personally to the Board of Directors following reports / details:
 - ▶ annual business plan, cash flow projections, forecasts and strategic plan;
 - ▶ budgets including capital, manpower and overhead budgets, along with variance analyses;
 - ▶ quarterly operating results of the Company as a whole and in terms of its operating divisions or business segments;
 - ▶ promulgation or amendment to a law, rule or regulation, enforcement of an accounting standard and such other matters as may affect the company;
- To ensure that any show cause, demand or prosecution notice received from revenue or regulatory authorities are properly responded to;

- To resolve disputes with labor and their proposed solutions, any agreement with the labor union or collective bargaining agent and any charter of demands on the listed company;
- To ensure that open, progressive and game free atmosphere is created among associates giving them a sense of participation and providing them with an opportunity to give their best;
- To ensure that every associate is treated equally as an individual regardless of designation, career development is on merit basis and each associate is helped to develop pride of performance through continuous study and training so as to form a team in which all levels of associates work together with common goals to strengthen the position of the Company;
- To ensure effective internal controls and management information systems are in place;
- To ensure that the Company has appropriate systems to enable it to conduct its activities both lawfully and ethically;
- To ensure that the Company maintains high standards of corporate citizenship and social responsibility wherever it does business;
- To keep abreast of all material undertakings and activities of the Company and all material external factors affecting the Company and to ensure that processes and systems are in place to ensure that the CEO and management of the Company are adequately informed;
- To ensure the integrity of all public disclosure by the Company;
- In concert with the Chairman, to develop Board agendas;
- To request that special meetings of the Board be called when appropriate;
- In concert with the Chairman, to determine the date, time and location of the annual meeting of shareholders and to develop the agenda for the meeting; and
- To sit on committees of the Board where appropriate as determined by the Board.

CEO Performance Review

The performance of the CEO is formally appraised through the evaluation system which is based on achieving quantitative and qualitative target, set at beginning of the year. It includes performance of the business, accomplishment of objectives with reference to profits, organization building, succession planning and corporate success. The Human Resource and Remuneration Committee appraise the performance of CEO along with the determination of remuneration which is then recommended to Board for their approval, on annual basis.

4. Committees of the Board

To ensure objective control, the Board has established Audit Committee and Human Resource and Remuneration Committee to oversee relevant areas of the Company's operations.

Audit Committee

This Committee reviews the financial and internal reporting process, the system of internal controls, management of risks and the internal and external audit processes. An independent internal audit function reports to the Committee regarding risks and internal controls across the organization. The Audit Committee receives reports from external auditors on any accounting matter that might be regarded as critical. The detailed Charter of the Audit Committee developed in accordance with the Code of Corporate Governance is contained in the listing regulations of the stock exchange which is summarize below:

- determination of appropriate measures to safeguard the Company's assets;
- review of quarterly, half yearly and annual financial statements of the Company, prior to their approval by the Board of Directors
- review of preliminary announcements of results prior to publication;
- facilitating the external audit and discussion with external auditors of major observations arising from interim and final audits and any matter that the auditors may wish to highlight (in the absence of management, where necessary);
- review of management letter issued by external auditors and management's response thereto;
- ensuring coordination between the internal and external auditors of the Company;
- review of the scope and extent of internal audit and ensuring that the internal audit function has adequate resources and is appropriately placed within the company;
- consideration of major findings of internal investigations and management's response thereto;
- ascertaining that the internal control systems including financial and operational controls, accounting systems and the reporting structure are adequate and effective;
- review of the Company's statement on internal control systems prior to endorsement by the Board of Directors;
- instituting special projects, value for money studies or other investigations on any matter specified by the Board of Directors, in consultation with the Chief Executive and to consider remittance of any matter to the external auditors or to any other external body;
- determination of compliance with relevant statutory requirements;
- monitoring compliance with the best practices of corporate governance and identification of significant violations thereof;
- consideration of any other issue or matter as may be assigned by the Board of Directors.

The Audit Committee has reviewed the quarterly, half yearly and annual financial statements, besides the internal audit plan, material audit findings and recommendations of the internal auditor.

Report of the Audit Committee is annexed.

Human Resource and Remuneration Committee

Human Resource and Remuneration Committee was established by the Board to assist the Directors in discharging their responsibilities with regard to selection, evaluation, compensation and succession planning of key management personnel. It is also involved in recommending improvements in Company's human resource policies and procedures and their periodic review. The Committee consists of three members. Majority of members including the Chairman of the Committee are non-executive directors.

The committee is responsible for:

- i) recommending human resource management policies to the Board;
- ii) recommending to the Board the selection, evaluation, compensation and succession planning of the CEO;
- iii) recommending to the Board the selection, evaluation, compensation of CFO, Company Secretary and Head of Internal Audit; and
- iv) consideration and approval on recommendations of CEO on such matters for key management positions who report directly to CEO.

5. Auditors

The Company's auditor is an auditing firm which fulfills general competency requirements and also comply with certain legal independence requirements guaranteeing the execution of an independent and reliable audit. The auditor is also compliant with Code of Corporate Governance and other applicable laws and regulations. The performance, cost and independence of the external auditor is reviewed by the Audit Committee and recommended to the Board. Annual General Meeting then elects the auditor to audit the accounts for the financial year and the auditor's duties ceases at the close of the subsequent Annual General Meeting. The auditor's duty is to audit financial statements and give reasonable assurance that the financial statements give a true and fair view of the Company's operations and result as well as its financial position. The Company's auditor presents the audit report required by law to the Company's shareholders in connection with the annual financial statements and reports regularly to the Board of Directors.

6. Compliance and Integrity Management

All directors and associates are required to comply with all applicable laws and regulations by Atlas Battery policy.

Code of Conduct

The Code encourages honesty, integrity and openness in conduct of Company's operations. It strictly abides all stakeholders to follow the laws and regulations. It also promotes guidelines on various ethical standards including issues such as conflicts of interests, employee rights and grievance, fraud, etc. The Code guides interactions with all stakeholders, including consumers, employees, suppliers, shareholders and partners.

The Code is reviewed annually and any changes therein are approved by the Board. The Code is communicated to all associates and is available on the Company's website.

The Company values an open dialogue on integrity and responsibility with its associates. The Company investigates all alleged breaches of Code and applies appropriate measures when complaints turn out to be substantiated. To address this, Company has also formulated a formally policy named "Whistle Blowing Policy". The associates of the Company are encouraged to report their views on bad processes and unethical practices through such policy. These mechanisms are part of the complaints procedure and are described in our Code of Conduct. In 2015-16, no alleged breaches of the Code of Conduct were reported.

IT Governance Policy

IT Governance Policy of the Company is monitored and update periodically. The policy deals with the use of information and its delegation and authority, security and modes and mediums of dissemination, etc. The Company's focus is on strong processes and systems in order to protect the stakeholders' data and create awareness about the importance of data protection and privacy through IT Governance Policy which is summarized below:

- Members of Management Committee are responsible for required compliance in their respective functional areas, at all locations.
- The General Manager IT is responsible for its implementation, maintaining compliance and for suggesting new areas as per technology enhancement.

Records Retention and Safety Policy

The Company is endeavoring to have paperless environment in next couple of years, by getting all the records scanned and uploaded on servers for later use and retrieval. It has an efficient Record Management System to keep and manage records of the Company from the time such records are conceived through to their eventual disposal.

A team known as Record Management Committee is made specifically for the purpose of implementation of record management policy.

The policy covers several aspects which include:

- Having Centralized Record Room with proper shelves, fire resistant lockers, etc.
- Full time dedicated record keeper who is responsible to maintain Centralized Record Room in proper manner.
- Centralized electronics record facility.
- Retention of electronic mail policy.
- Compliance on Records Retention Policy.
- Records retention period.
- Mode of retention.
- Records disposal.

The management has initiated a process to have paperless environment by getting all the records scanned and upload it on servers for later use and retrieval.

Whistle Blower Policy

The Company values an open dialog on integrity and responsibility with its employees. The Company investigates all alleged breaches of code and applies appropriate measures when complaints turn out to be substantiated. The employees of the Company are encouraged to report their views on processes and practices to their manager. These reporting mechanisms are part of the complaints procedure and are described in our Code of Conduct.

Violations reported through the whistle blower procedure are investigated by internal audit function. Information regarding any incident is reported to the Audit Committee. Reports include measures taken, details of the responsible Company function and the status of any investigation. In 2015-16, no alleged breaches of the Code of Conduct were reported. The Company is committed to provide a fair environment to its employees and for doing so it has devised a policy for ensuring that all genuine concerns of employees are communicated through a defined and structured procedure.

This policy applies to recruitment and selection, terms and conditions of employment including pay and benefits, communications, training, promotion, transfer and every other aspect of employment.

The Company is committed towards the implementation of this policy and to a programme of action to ensure that the policy is, and continues to be, fully effective.

Business Ethics and Anti-Corruption Measures

Our Code of Conduct states our principles for good business ethics with underlying values to conduct business operations with honesty, integrity and openness, and with respect for human rights and interest of the employees. The Company's Code of Conduct promotes guidelines on various ethical standards including issues such as conflicts of interests, employee rights, fraud, etc.

The Company discourages all forms of corruption directly or indirectly including bribery, kick backs, payoff, etc. and takes stern action against personnel found in these mal-practices. It is the responsibility of all employees to ensure that none of Company's employees engage in practices which infringe legal or regulatory requirements. Any employee engaging in business practices which infringe legal or regulatory requirements are subject to disciplinary action which may lead to dismissal and personal criminal or civil liability.








The employees are encouraged to report any infringement or suspected infringement of legal or regulatory requirements involving employees of the Company.


Risk and Opportunity Report

This report will cover Company's risk assessment; identified risks adopted mitigating factor and actions in place.

Objectives	Risk Category	Major Business Risks	Sensitivity	Mitigating factors/actions in place
Market To be market leader in battery industry.	Strategic Risk Commercial Risk	Continued inflation reducing customer purchasing power. Variation in raw materials and other input costs led by oil prices causing uncertainty.		Enhance internal efficiencies to provide the right product at the right price
Credit Risk To be zero credit Company	Financial Risk	The financial loss to the Company if a customer fails to meet their contractual obligation arising from trade receivables.		The Company discourages credit sales. However, in certain situations the Company extends credit after due consideration of factors which includes market sentiments, seasonal effects, etc. A comprehensive credit policy is already in place.
Investment To maximize returns on investments.	Financial Risk	Adverse stock market developments may affect revaluation of assets.		The Company has investment in mutual funds and maintains diversified portfolio to mitigate risk.
Internal Controls To have strong internal controls leading to sound and stable Company	Operational Risk	The Company may be exposed to financial irregularities resulting in qualitative and quantitative losses in the absence of effective internal controls.		Internal controls covering areas of governance, management, policies and procedures, compliance with laws and regulations, etc. are in place. Internal Audit department monitors the compliance of internal controls.
Socio-political situation To operate in a stable market with least volatility and low occurrence of unforeseen variables.	Commercial Risk	Compliance of new and existing laws and regulations. Political uncertainty may affect business volume.		A team of qualified and experienced professional in the management team ensures compliance with all laws, rules and regulations.
Technology To evolve technologically in order to manufacture products of high quality.	Operational Risk	Technology shift may render production process obsolete and cost inefficient.		Constant process of balancing, modernization and up gradation of production facilities.

Sensitivity  High  Medium  Low

Objectives	Risk Category	Major Business Risks	Sensitivity	Mitigating factors/actions in place
Operations To ensure continuity of operations without disruptions.	Operational Risk	The severe on-going energy crisis. Vendors' operational / financial constraints and their deteriorating quality standards. Disruptions due to data loss from operational failures or natural disasters.	  	Company operations have an alternative energy source. Continuous assessment of all vendors in terms of quality, operational and financial capacities. An IT related business continuity plan is in place for ensuring efficient recovery of information systems for successful resumption of business functions.
Human Resource Recruitment and career advancement based on integrity, merit, experience and skills.	Operational Risk	Qualified and competent staff may not be available in sufficient numbers. Operations may be subject to fraudulent activities.		Well structured procedures for recruitment, training, compensation, periodic appraisals and succession planning have been implemented to ensure staff retention and continued operation.
Finance To be financially strong and perform up to the expectations of all stakeholders.	Financial Risk	Devaluation of Pak Rupee against foreign currencies may adversely affect Company's financial performance. Increase production capacity leading to high material and supplies' orders and costs making liquidity and cash flows stressed.	 	Foreign currency exposure is monitored by the Treasury department. Derivatives such as forward covers and currency options are used for hedging against currency devaluation when considered necessary, as and when deemed feasible. Liquidity is monitored by the Treasury department in cooperation with Supply Chain. Further, cash management facilities from various banks have been availed for quick realization of sales revenue.
Health and Safety To ensure health and safety of associates at workplace.	Operational Risk	Injuries due to workplace accidents.		Safety is top priority and an effective working environment is enforced. Medical and health insurance policies are in place for all associates. Adequate trainings are provided to associates along with drills conducted.

Sensitivity  High  Medium  Low

Risk Categories

Strategic Risk: These risks are related to the business environment including the industry and are beyond Company's control.

Commercial Risks: These risks emanate from commercial substance of the organization and involve decisions which may affect Company's position in the market.

Operational Risks: These risks are related to Company's internal operations, administrative procedures and daily affairs.

Financial Risks: These risks are related with financial matters including profitability, financing, liquidity and credit.

Report of the Audit Committee

The Audit Committee comprises of 3 non-executive directors. One of the members of the Committee is independent director. The Audit Committee reports the following after an annual review of the Company's operations:

- Four meetings of the Audit Committee were held during the year 2015-16 and presided by the Chairman, attendance of which is as follows:

Sr. No.	Name of Directors	Independent Director	Executive Director	Applicable No. of Meetings	Attendance
1.	Mr. Frahim Ali Khan	No	No	4	4
2.	Mr. Azam Faruque (appointed on June 09, 2016)	Yes	No	-	-
3.	Mr. Bashir Makki	No	No	4	4
4.	Mr. Kamal A. Chinoy (resigned on June 09, 2016)	Yes	No	4	2

As required by the Code of Corporate Governance, Audit Committee also met with external auditors without Chief Financial Officer and Head of Internal Audit. By invitation, Chief Executive Officer attended all the four meetings held during the year.

- The Audit Committee appointed a secretary of the Committee who is Head of Internal Audit. The secretary circulated the minutes of meetings of the Audit Committee to all members, directors, CEO and CFO prior to the next meeting of the Board.
- The Audit Committee reviewed quarterly, half yearly and annual financial statements of the Company and recommended for approval of the Board of Directors.
- The Audit Committee reviewed preliminary announcements of results prior to publication.
- The Audit Committee reviewed the internal audit reports.
- The Company's Code of Conduct has been disseminated and placed on Company's website.
- Appropriate accounting policies have been consistently applied. All core and other applicable International Accounting Standards were followed in preparation of financial statements of the Company on a going concern basis, for the financial year ended June 30, 2016, which present fairly the state of affairs, results of operations, cash flows and changes in equity of the Company.
- The CEO and the CFO have endorsed the financial statements of the Company. They acknowledge their responsibility for true and fair presentation of the Company's financial condition and results, compliance with regulations and applicable accounting standards and design and effectiveness of internal control system of the Company.
- Accounting estimates are based on reasonable and prudent judgment. Proper and adequate accounting records have been maintained by the Company in accordance with the Companies Ordinance, 1984 and the external reporting is consistent with management processes and adequate for shareholders' needs.
- The Audit Committee has reviewed the related party transactions and recommended for approval of the Board of Directors.
- The Company's system of internal controls is designed to manage rather than eliminate the risk of not achieving business objectives, and can only provide reasonable and not absolute assurance against material misstatement or loss.

- Closed periods were duly determined and announced by the Company, precluding the Directors, the CEO and Executives of the Company from dealing in Company shares, prior to each Board meeting involving announcement of interim / final results, distribution to shareholders or any other business decision, which could materially affect the share market price of Company, along with maintenance of confidentiality of all business information.
- Ascertained that the internal control systems including financial and operational controls, accounting systems for timely and appropriate recording of purchases and sales, receipts and payments, assets and liabilities and the reporting structure are adequate and effective.

Internal Audit

- The Board has effectively implemented the internal control framework through an in-house Internal Audit function, which is suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Company.
- Internal Audit facilitate a risk assessment process in each key business area and support function to review the significant risks facing its operations and to record the relevant controls and any actions in place to mitigate the risks. The materiality of the risk is measured based on financial and non-financial criteria, and the probability of the risk arising is also mapped. The detailed assessments are then consolidated to provide input into the Company's risk assessment. This process also enables Internal Audit to engage with senior management throughout the business on risk monitoring and management.
- Audit Committee has reviewed the annual internal audit programme and the consideration of findings of internal audit and management's response. Further, it approved the internal audit plan for 2015-16.
- Coordination between the external and internal auditors was facilitated to ensure efficiency and contribution to the Company's objectives, including a reliable financial reporting system and compliance with laws and regulations.
- Head of Internal Audit has direct access to the Audit Committee.

External Audit

- The statutory auditors of the Company, ShineWing Hameed Chaudhri & Co., Chartered Accountants, have completed the audit of financial statements of the Company for the year ended June 30, 2016 and review of the "Statement of Compliance with the Code of Corporate Governance" for the year ended June 30, 2016.
- The Auditors have been allowed direct access to the Audit Committee and the effectiveness, independence and objectivity of the Auditors has thereby been ensured.
- The Audit Committee has reviewed and discussed points of improvements highlighted by the external auditors.
- The Audit Committee has reviewed the Management Letter of 2014-15 which was issued within 30 days of the date of the Auditors' Report on financial statements as required under the listing regulations and discussed with the external auditors and management.
- The Audit Committee reviewed performance, cost and independence of the external auditors, ShineWing Hameed Chaudhri & Co., Chartered Accountants and has recommended to the Board their reappointment for the year ending June 30, 2017.

Statement of Compliance with the Code of Corporate Governance

Name of the Company: Atlas Battery Limited
Year Ended: June 30, 2016

This statement is being presented to comply with the Code of Corporate Governance (the Code) contained in Regulation No. 5.19 of the Rule Book of Pakistan Stock Exchange (formerly Regulation No. 5.19 of the Rule Book of Karachi Stock Exchange Limited and Regulation No. 35 of Chapter XI of Listing Regulations of Lahore and Islamabad Stock Exchanges) for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The Company has applied the principles contained in the Code in the following manner:

1. The Company encourages representation of independent non-executive directors and directors representing minority interests on its Board. At present, the Board includes:

Sr. No.	Name of Directors	Category		
		Independent (2)	Non-Executive (6)	Executive (1)
1.	Mr. Yusuf H. Shirazi		√	
2.	Mr. Ariful Islam	√	√	
3.	Mr. Azam Faruque	√	√	
4.	Mr. Bashir Makki		√	
5.	Mr. Frahim Ali Khan		√	
6.	Mr. Toru Furuya		√	
7.	Mr. Ali H. Shirazi			√

The independent directors meet the criteria of independence under clause i (b) of the Code.

2. The directors have confirmed that none of them is serving as a director in more than seven listed companies, including this Company.
3. All the resident directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or a NBFIs or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
4. Casual vacancy occurring on the Board on June 09, 2016 was filled on June 09, 2016 by the directors.
5. The Company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures.
6. The Board has developed a Vision and Mission statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO, other executive and non-executive directors have been taken by the Board.
8. The meetings of the Board were presided over by the Chairman and in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.

9. The Board arranges orientation courses for its directors as and when needed to apprise them of their duties and responsibilities. The incoming directors are also provided with appropriate briefing and orientation material to enable them first hand knowledge on the working of the Company. Four directors are already Certified Director, one has become certified during the year and two directors meet the criteria of exemption under clause (xi) of the Code and are accordingly exempted from directors' training program, thereby 100% compliance of code of corporate governance has been achieved.
10. The Board has approved appointment of Chief Financial Officer, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment, as determined by the Chief Executive Officer.
11. The directors' report has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
12. The financial statements of the Company were duly endorsed by Chief Executive Officer and Chief Financial Officer before approval of the Board.
13. The directors, Chief Executive Officer and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
14. The Company has complied with all the corporate and financial reporting requirements of the Code.
15. The Board has formed an Audit Committee. It comprises of three members who are non-executive directors including one independent director.
16. The meetings of the Audit Committee were held at least once every quarter prior to approval of interim and final results of the Company as required by the Code. The terms of reference of the Committee have been formed and advised to the Committee for compliance.
17. The Board has formed a Human Resource and Remuneration Committee. It comprises of three members, of whom two are non-executive directors and the Chairman of the Committee is a non-executive director.
18. The Board has set-up an effective internal audit function.
19. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review programme of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the Institute of Chartered Accountants of Pakistan.
20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
21. The 'closed period', prior to the announcement of interim / final results, and business decisions, which may materially affect the market price of Company's securities, was determined and intimated to directors, employees and stock exchange.
22. Material / price sensitive information has been disseminated among all market participants at once through stock exchange.
23. We confirm that all other material principles enshrined in the Code have been complied with.

For and on behalf of the
BOARD OF DIRECTORS



Ali H. Shirazi
President / Chief Executive

Karachi: August 22, 2016

Review Report to the Members on the Statement of Compliance with the Code of Corporate Governance

We have reviewed the enclosed Statement of Compliance with the best practices contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors of Atlas Battery Limited (the Company) for the year ended June 30, 2016 to comply with the Code contained in regulation No.5.19 of the Rule Book of Pakistan Stock Exchange Limited.

The responsibility for compliance with the Code is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Code.

As a part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Code requires the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval of its related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code as applicable to the Company for the year ended June 30, 2016.



SHINEWING HAMEED CHAUDHRI & CO.,
CHARTERED ACCOUNTANTS

Karachi: August 22, 2016



Made with

superior quality

Atlas designs batteries keeping in mind the need of customers. Our products meet all the standards of quality when it comes to capability, performance and power.

This page left blank.

Auditors' Report to the Members

We have audited the annexed balance sheet of Atlas Battery Limited as at June 30, 2016 and the related profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- (a) in our opinion, proper books of accounts have been kept by the Company as required by the Companies Ordinance, 1984;
- (b) in our opinion:
 - (i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
 - (ii) the expenditure incurred during the year was for the purpose of the Company's business; and
 - (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- (c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2016 and of the profit, its cash flows and changes in equity for the year then ended; and
- (d) in our opinion, Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Company and deposited in Central Zakat Fund established under section 7 of that Ordinance.

ShineWing Hameed Chaudhri 2016

KARACHI;
Engagement Partner: Muhammad Ali

SHINEWING HAMEED CHAUDHRI & CO.
CHARTERED ACCOUNTANTS

BALANCE SHEET

AS AT JUNE 30, 2016

	Note	2016	2015
		----- (Rupees in '000) -----	
ASSETS			
Non-current assets			
Property, plant and equipment	5	2,672,742	1,994,955
Intangible assets	6	4,883	10,743
Investments	7	-	-
Long term loans	8	1,152	1,103
Long term deposits	9	14,647	13,777
		<hr/>	<hr/>
		2,693,424	2,020,578
Current assets			
Stores, spares and loose tools	10	182,314	110,788
Stock-in-trade	11	1,889,810	1,608,783
Trade debts	12	119,477	131,810
Loans and advances	13	5,561	27,727
Deposits and prepayments	14	6,457	11,361
Investments	15	1,558,861	918,737
Other receivables	16	8,840	8,913
Taxation - net		196,036	481,100
Bank balances	17	45,257	78,318
		<hr/>	<hr/>
		4,012,613	3,377,537
		<hr/>	<hr/>
Total assets		6,706,037	5,398,115



Yusuf H. Shirazi
Chairman



Ali H. Shirazi
President / Chief Executive



Frahim Ali Khan
Director

BALANCE SHEET

AS AT JUNE 30, 2016

	Note	2016 ----- (Rupees in '000) -----	2015
EQUITY AND LIABILITIES			
Share Capital and Reserves			
Authorized capital 50,000,000 (2015: 50,000,000) ordinary shares of Rs.10 each		500,000	500,000
Issued, subscribed and paid-up capital	18	173,998	173,998
General reserve		2,827,500	2,027,500
Unappropriated profit		1,276,794	1,019,277
Total equity		4,278,292	3,220,775
Surplus on revaluation of leasehold land	19	193,886	193,886
Liabilities			
Non current liabilities			
Staff retirement benefits	20	65,359	60,226
Deferred taxation	21	216,880	208,181
		282,239	268,407
Current liabilities			
Trade and other payables	22	1,193,182	910,253
Sales tax payable - net		18,057	86,647
Accrued mark-up	23	4,392	8,384
Short term borrowings	24	735,989	709,763
		1,951,620	1,715,047
Total liabilities		2,233,859	1,983,454
Contingencies and commitments	25		
Total equity and liabilities		6,706,037	5,398,115

The annexed notes 1 to 43 form an integral part of these financial statements.



Yusuf H. Shirazi
Chairman



Ali H. Shirazi
President / Chief Executive



Fahim Ali Khan
Director

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED JUNE 30, 2016

	Note	2016 ----- (Rupees in '000) -----	2015
Sales	26	14,019,507	15,961,413
Cost of sales	27	(11,272,034)	(13,583,708)
Gross profit		2,747,473	2,377,705
Distribution cost	28	(438,088)	(449,347)
Administrative expenses	29	(287,940)	(246,501)
Other income	30	95,577	91,526
Other expenses	31	(176,961)	(145,997)
Profit from operations		1,940,061	1,627,386
Finance cost	32	(71,875)	(146,675)
Profit before taxation		1,868,186	1,480,711
Taxation	33	(597,359)	(466,787)
Profit for the year		1,270,827	1,013,924
Other comprehensive income			
Items that will not be reclassified to profit or loss			
Re-measurement of staff retirement benefit obligation		(6,541)	(5,466)
Impact of deferred tax		2,028	1,749
Other comprehensive loss for the year - net of tax		(4,513)	(3,717)
Total comprehensive income for the year		1,266,314	1,010,207
----- Rupees -----			
Earnings per share - basic and diluted	34	73.04	58.27

The annexed notes 1 to 43 form an integral part of these financial statements.



Yusuf H. Shirazi
Chairman



Ali H. Shirazi
President / Chief Executive



Fahim Ali Khan
Director

CASH FLOW STATEMENT

FOR THE YEAR ENDED JUNE 30, 2016

	2016	2015
	----- (Rupees in '000) -----	
Cash flows from operating activities		
Profit before taxation	1,868,186	1,480,711
Adjustments for non-cash charges and other items:		
Depreciation	203,969	159,221
Amortisation	5,860	2,094
Provision for gratuity	7,033	7,241
Provision for compensated leave absences	15,086	13,759
Gain on sale of investments at fair value through profit or loss	(33,709)	(45,197)
Dividend income	(49,781)	(1,876)
Mark-up income	(872)	-
Fair value loss / (gain) on investments at fair value through profit or loss	10,973	(32,764)
Loss / (gain) on sale of operating fixed assets	5,758	(335)
Provision for doubtful debts	3,922	797
Finance cost	71,875	146,675
	2,108,300	1,730,326
Changes in working capital:		
(Increase) / decrease in current assets		
Stores, spares and loose tools	(71,526)	(22,123)
Stock-in-trade	(281,027)	942,473
Trade debts	8,411	9,738
Loans and advances	22,166	(1,852)
Deposits and prepayments	4,904	(4,945)
Other receivables	73	2,485
	(316,999)	925,776
Increase / (decrease) in current liabilities		
Trade and other payables	277,937	60,300
Sales tax payable - net	(68,590)	31,328
	209,347	91,628
	(107,652)	1,017,404
Cash generated from operations	2,000,648	2,747,730
Finance cost paid	(75,867)	(158,020)
Mark-up income received	872	-
Income taxes paid (including tax deducted at source)	(301,568)	(661,912)
Gratuity paid	(12,742)	(26,190)
Compensated leave absences paid	(9,961)	(3,358)
Long term loans - net	(49)	124
Long term deposits - net	(870)	139
	1,600,463	1,898,513
Net cash generated from operating activities - carried forward		

CASH FLOW STATEMENT

FOR THE YEAR ENDED JUNE 30, 2016

	2016	2015
	----- (Rupees in '000) -----	
Net cash generated from operating activities - brought forward	1,600,463	1,898,513
Cash flows from investing activities		
Payments for property, plant and equipment	(923,053)	(735,138)
Proceeds from sale of property, plant and equipment	35,539	18,102
Payments for intangible assets	-	(11,720)
Payments for investments	(1,536,789)	(1,599,925)
Proceeds from sale of investments	919,401	1,584,074
Dividend received	49,781	1,876
Net cash used in investing activities	(1,455,121)	(742,731)
Cash flows from financing activities		
Short term borrowings - net	26,226	(912,728)
Dividend paid	(204,629)	(170,825)
Net cash used in financing activities	(178,403)	(1,083,553)
Net (decrease) / increase in cash and cash equivalents	(33,061)	72,229
Cash and cash equivalents at beginning of year	78,318	6,089
Cash and cash equivalents at end of year	45,257	78,318

The annexed notes 1 to 43 form an integral part of these financial statements.



Yusuf H. Shirazi
Chairman



Ali H. Shirazi
President / Chief Executive



Fahim Ali Khan
Director

STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED JUNE 30, 2016

	Issued, subscribed and paid-up capital	Revenue Reserves		Total
		General reserve	Unappro- priated profit	
----- (Rupees in '000) -----				
Balance as at July 1, 2014	173,998	1,477,500	733,068	2,384,566
Transfer to general reserve	-	550,000	(550,000)	-
Transaction with owners, recognised directly in equity				
Cash dividend for the year ended June 30, 2014 at the rate of Rs.10 per share	-	-	(173,998)	(173,998)
Total comprehensive income for the year ended June 30, 2015				
Profit for the year	-	-	1,013,924	1,013,924
Other comprehensive loss	-	-	(3,717)	(3,717)
	-	-	1,010,207	1,010,207
Balance as at June 30, 2015	173,998	2,027,500	1,019,277	3,220,775
Transfer to general reserve	-	800,000	(800,000)	-
Transaction with owners, recognised directly in equity				
Cash dividend for the year ended June 30, 2015 at the rate of Rs.12 per share	-	-	(208,797)	(208,797)
Total comprehensive income for the year ended June 30, 2016				
Profit for the year	-	-	1,270,827	1,270,827
Other comprehensive loss	-	-	(4,513)	(4,513)
	-	-	1,266,314	1,266,314
Balance as at June 30, 2016	173,998	2,827,500	1,276,794	4,278,292

The annexed notes 1 to 43 form an integral part of these financial statements.



Yusuf H. Shirazi
Chairman



Ali H. Shirazi
President / Chief Executive



Fahim Ali Khan
Director

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2016

1. LEGAL STATUS AND NATURE OF BUSINESS

Atlas Battery Limited (the Company) was incorporated as a public limited company on October 19, 1966 and its shares are quoted on Pakistan Stock Exchange Limited. The Company is engaged in manufacturing and sale of automotive and motorcycle batteries. The registered office and manufacturing facilities are located at D-181, Central Avenue, S.I.T.E., Karachi with branches at Karachi, Lahore, Multan, Islamabad, Faisalabad, Sahiwal, Peshawar and Sukkur.

2. BASIS OF PREPARATION

2.1 Statement of compliance

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions of and directives of the Companies Ordinance, 1984 shall prevail.

2.2 Functional and presentation currency

These financial statements are presented in Pakistan Rupees which is the functional currency of the Company and figures are rounded off to the nearest thousand of rupees unless otherwise specified.

2.3 New and amended standards and interpretations

2.3.1 Standards, amendments to approved accounting standards effective in current year

New and amended standards mandatory for the first time for the financial year beginning July 1, 2015:

- (a) IFRS 13 'Fair value measurement' aims to improve consistency and reduce complexity by providing a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across IFRSs. The requirements do not extend the use of fair value accounting but provide guidance on how it should be applied where its use is already required or permitted by other standards within IFRSs. The standard only affects the disclosures in the Company's financial statements.

The other new standards, amendments to approved accounting standards and interpretations that are mandatory for the financial year beginning on July 1, 2015 are considered not to be relevant or to have any significant effect on the Company's financial reporting and operations.

2.3.2 Standards, amendments to approved accounting standards and interpretations that are not yet effective and have not been early adopted by the Company

The following new standards and amendments to approved accounting standards are not effective for the financial year beginning on July 1, 2015 and have not been early adopted by the Company:

- (a) IFRS 9, 'Financial instruments' is applicable to accounting periods beginning on or after January 1, 2018. IASB has published the complete version of IFRS 9, 'Financial instruments', which replaces the guidance in IAS 39. This final version includes requirements on the classification and measurement of financial assets and liabilities; it also includes an expected credit losses model that replaces the incurred loss impairment model used today. The Company has yet to assess the impact of these changes on its financial statements.
- (b) IFRS 15, 'Revenue from contracts with customers' is applicable to accounting periods beginning on or after January 1, 2018. The IASB has issued a new standard for the recognition of revenue. This will replace IAS 18 which covers contracts for goods and services and IAS 11 which covers construction contracts. The new standard is based on the principle that revenue is recognised when control of a good or service transfers to a customer – so the notion of control replaces the existing notion of risks and rewards. The standard permits a modified retrospective approach for the adoption. Under this approach entity will recognise transitional adjustments in retained earnings on the date of initial application, i.e. without restating the comparative period. They will only need to apply the new rules to contracts that are not completed as of the date of initial application. The Company has yet to assess the impact of this standard on its financial statements.

- (c) Amendments to IAS 1, 'Presentation of financial statements' on the disclosure initiative are applicable to annual periods beginning on or after January 1, 2016. The amendments are made in the context of the IASB's Disclosure Initiative, which explores how financial statement disclosures can be improved. The amendments provide clarifications on a number of issues, including: Materiality – an entity should not aggregate or disaggregate information in a manner that obscures useful information. Where items are material, sufficient information must be provided to explain the impact on the financial position or performance. Notes – confirmation that the notes do not need to be presented in a particular order. Other comprehensive income (OCI) arising from investments accounted for under the equity method – the share of OCI arising from equity-accounted investments is grouped based on whether the items will or will not subsequently be reclassified to profit or loss. According to the transitional provisions, the disclosures in IAS 8 regarding the adoption of new standards / accounting policies are not required for these amendments. These amendments likely to only affects the disclosures in the Company's financial statements.
- (d) Amendments to IAS 7, 'Statement of cash flows' are applicable for annual periods beginning on or after January 1, 2017. The amendment requires disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flow and non-cash changes. The amendments are not likely to have a material impact on the Company's financial statements.

There are a number of other standards, amendments and interpretations to the published standards that are not yet effective and are also not relevant to the Company and, therefore, have not been presented here.

3. BASIS OF MEASUREMENT

- 3.1 These financial statements have been prepared under the historical cost convention except for leasehold land which is stated at the revalued amount, investments which are carried at fair value and certain employee retirement benefits which are measured at present value of defined benefit obligation less fair value of plan assets.
- 3.2 The preparation of financial statements in conformity with approved accounting standards requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an on-going basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

The areas where various assumptions and estimates are significant to the Company's financial statements or where judgment was exercised in application of accounting policies are as follows:

- (i) Estimate of useful lives and residual values of property, plant & equipment and intangible assets [note 4.1 and 4.2]
- (ii) Provision for doubtful debts [note 4.8]
- (iii) Estimate of payables and receivables in respect of employees' retirement benefits [note 4.12]
- (iv) Estimation of current and deferred tax [note 4.14]
- (v) Estimate of provisions and warranty [note 4.15 and 4.16]

4. SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented unless otherwise stated.

4.1 Property, plant and equipment

Owned assets

Operating fixed assets except for leasehold land are stated at cost less accumulated depreciation and impairment loss, if any. Leasehold land is stated at revalued amount. Capital work-in-progress is stated at cost. All expenditure connected with specific assets incurred during installation and construction period are carried under capital work-in-progress. These are transferred to specific assets as and when assets are available for use.

Subsequent costs

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. Normal repairs and maintenance are charged to expenses as and when incurred.

Depreciation

Depreciation is charged to income on the reducing balance basis except for computers and accessories. Depreciation on computers and accessories is charged to income on a straight-line basis. Depreciation is charged at the rates stated in note 5.1. Depreciation on additions is charged from the month the assets are available for use while no depreciation is charged in the month in which asset is disposed off.

The depreciation method and useful lives of items of operating fixed assets are reviewed periodically and altered if circumstances or expectations have changed significantly. Any change is accounted for as a change in accounting estimate by changing depreciation charge for the current and future periods.

Disposal

Gains or losses on disposal or retirement of operating fixed assets are determined as the difference between the sale proceeds and the carrying amount of assets and are included in the profit and loss account.

Revaluation of assets

Revaluation is carried out with sufficient regularity to ensure that the carrying amount of assets does not differ materially from the fair value. Any surplus on revaluation of operating fixed assets is credited to the surplus on revaluation of fixed assets account.

Leased assets

Fixed assets acquired by way of finance lease are stated at an amount equal to the lower of its fair value and the present value of the minimum lease payments at inception of the lease less accumulated depreciation and impairment losses, if any.

Impairment

The Company assesses at each reporting date whether there is any indication that property, plant and equipment may be impaired. If such indication exists, the carrying amounts of such assets are reviewed to assess whether they are recorded in excess of their recoverable amount. Where carrying values exceed the respective recoverable amount, assets are written down to their recoverable amounts and the resulting impairment loss is taken to profit and loss account except for impairment loss on revalued assets, which is adjusted against related revaluation surplus to the extent that the impairment loss does not exceed the surplus on revaluation of that asset.

4.2 Intangible assets

Intangible assets are stated at cost less accumulated amortisation and impairment loss, if any, and represent the cost of software licenses and ERP implementation cost.

The costs associated with developing or maintaining computer software programs are recognised as an expense as incurred. Costs that are directly associated with identifiable and unique software products controlled by the Company and will probably generate economic benefits exceeding costs beyond one year, are recognised as intangible assets. Direct costs include staff cost, costs of the software development team and an appropriate portion of relevant overheads.

Subsequent expenditure

Expenditure which enhances or extends the performance of computer software programmes beyond their original specifications is recognised as a capital improvement and added to the original cost of the software.

Amortisation

Intangible assets are amortised using the straight-line method over a period of two years.

The assets' useful lives are reviewed, at each reporting date, and adjusted if the impact on amortisation is significant.

4.3 Financial assets

4.3.1 Classification

The Company classifies its financial assets in the following categories: at fair value through profit or loss, loans and receivables, held to maturity and available-for-sale. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at the time of initial recognition.

(a) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are financial assets held for trading. A financial asset is classified in this category if acquired principally for the purpose of selling in the short term. Derivatives are also categorised as held for trading unless they are designated as hedges. Assets in this category are classified as current assets.

(b) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the end of the reporting period, in which case, these are classified as non-current assets.

(c) Held to maturity financial assets

Held to maturity financial assets are non-derivative financial assets with fixed or determinable payments and fixed maturity with a positive intention and ability to hold to maturity.

(d) Available-for-sale financial assets

Available-for-sale financial assets are non-derivative that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless the investment matures or management intends to dispose-off asset within 12 months of the end of the reporting date.

4.3.2 Recognition and measurement

Regular purchases and sales of financial assets are recognised on the trade-date – the date on which the Company commits to purchase or sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value, and transaction costs are expensed in the profit and loss account. Financial assets are derecognised when the rights to receive cash flows from the investments have expired or have been transferred and the Company has transferred substantially all risks and rewards of ownership. Available-for-sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value. Loans and receivables and held to maturity investments are subsequently carried at amortised cost using the effective interest method.

Gains or losses arising from changes in fair value of the 'financial assets at fair value through profit or loss' category are presented in the profit and loss account within 'Other income / other expenses' in the period in which they arise. Dividend income from financial assets at fair value through profit or loss is recognised in the profit and loss account as part of 'Other income' when the Company's right to receive payments is established.

Changes in the fair value of monetary and non-monetary securities classified as available-for-sale are recognised in 'Other comprehensive income'.

When securities classified as available-for-sale are sold or impaired, the accumulated fair value adjustments recognised in equity are included in the profit and loss account as 'Gains / losses from investment securities'.

Interest on available-for-sale securities and held to maturity investments is calculated using the effective interest method is recognised in the profit and loss account as part of 'Other income'. Dividend income from available-for-sale equity instruments is recognised in the profit and loss account as part of 'Other income' when the Company's right to receive payments is established.

The Company assesses at the end of each reporting period whether there is objective evidence that a financial asset or a group of financial assets is impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss - is removed from equity and recognised in profit or loss account. Impairment losses recognised in profit and loss account on equity instruments are not reversed through the profit and loss account. Impairment testing of other receivables is described in note 4.8.

4.4 Financial liabilities

Financial liabilities are recognised at the time when the Company becomes a party to the contractual provisions of the instrument. All financial liabilities are recognised initially at fair value less directly attributable transactions costs, if any, and subsequently measured at amortised cost using effective interest method.

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of original liability and recognition of a new liability and the difference in respective carrying amounts is recognised in the profit and loss account.

4.5 Off-setting of financial assets and financial liabilities

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the Company or the counterparty.

4.6 Stores, spares and loose tools

Stores, spares and loose tools are stated at the lower of cost and net realizable value. The cost of inventory is based on weighted average cost less provision for obsolescence, if any. Items in transit are stated at cost comprising of invoice value plus other charges thereon accumulated upto the reporting date.

4.7 Stock-in-trade

These are valued at lower of cost and net realizable value.

The cost in relation to raw materials in hand, packing materials and components has been calculated on a weighted average basis and represents invoice values plus other charges paid thereon.

The cost in relation to work-in-process and finished goods represents direct cost of materials, wages and appropriate manufacturing overheads.

Raw materials held in custom bonded warehouse and stock-in-transit are valued at cost comprising of invoice value plus other charges accumulated upto the reporting date.

Net realizable value is the estimated selling price in the ordinary course of business less costs necessary to be incurred in order to make the sale.

4.8 Trade debts and other receivables

Trade debts are initially recognised at original invoice amount which is the fair value of the consideration to be received in future and subsequently measured at cost less provision for doubtful debts. Carrying amounts of trade and other receivables are assessed at each reporting date and a provision is made for doubtful receivables when a collection of the amount is no longer probable. Debts considered irrecoverable are written off.

4.9 Cash and cash equivalents

Cash and cash equivalents are carried in the balance sheet at cost. For the purpose of cash flow statement, cash and cash equivalents comprise of balances with banks and cheques in hand.

4.10 Share capital

Ordinary shares are classified as equity and recognised at their face value.

4.11 Interest / mark-up bearing loans and borrowings

Interest / mark-up bearing loans and borrowings are recorded at the proceeds received. Finance charges are accounted for on accrual basis.

4.12 Employees' benefits

The Company has following plans for its employees:

4.12.1 Defined contribution plan

A defined contribution plan is a post-employment benefit under which an entity pays fixed contribution into a separate entity and will have no legal or constructive obligation to pay further amounts. The obligation for contribution to a defined contribution plan is recognised as an employee service benefit expense in the profit and loss account when it is due.

The Company operates defined contribution plan for its permanent employees through either one of the following ways:

- a recognised provident fund (the Fund); or
- voluntary pension schemes managed by Atlas Asset Management Limited, a related party, under the Voluntary Pension System Rules, 2005, viz, Atlas Pension Fund and Atlas Pension Islamic Fund.

All the newly appointed employees are offered voluntary pension scheme only. However, those employees who are provident fund trust members, have the option to opt for either of two above mentioned defined contribution plans.

Equal monthly contributions at the rate of 11% of the basic salary are made to the Fund / scheme, both by the Company and the employees. The Fund is a separate legal entity and its assets are being held separately under the control of its trustees.

4.12.2 Defined benefit plans

Defined benefit plan is a post-employment benefit plan other than the defined contribution plan. The Company's net obligation in respect of a defined benefit plan is calculated by estimating the amount of future benefit that employees have earned in return for their services in current and prior periods that benefit is discounted to determine its present value.

The Company operates an approved funded gratuity scheme for its management staff and an unfunded gratuity scheme for its non-management staff. The liability recognised in the balance sheet in respect of defined benefit plans is the present value of defined benefit obligation at the end of reporting period less fair value of plan assets. Contributions under the schemes are made on the basis of actuarial valuation. The valuations of both schemes are carried out annually by an independent expert, using the "Projected Unit Credit Method" with the latest valuation being carried out as on June 30, 2016.

The amount arising as a result of re-measurements are recognised in the balance sheet immediately, with a charge or credit to other comprehensive income in the periods in which they occur. Past service cost, if any, are recognised immediately in profit and loss account.

4.12.3 Employees compensated leave absences

Employees' entitlements to annual leaves are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees upto the reporting date.

4.13 Trade and other payables

Liabilities for trade and other payables are carried at their amortised cost, which approximates fair value of the consideration to be paid in future for goods and services received, whether or not billed to the Company.

4.14 Taxation

The tax expense for the year comprises current and deferred tax. Tax is recognised in the profit and loss account, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

Current

The current tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date. The charge for current tax also includes adjustments, where considered necessary, to provision for tax made in the previous years arising from assessments framed during the year for such years.

Deferred

Deferred tax is recognised using the balance sheet method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements.

Deferred tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the balance sheet date and are expected to apply when the related deferred tax asset is realised or the deferred tax liability is settled.

Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

4.15 Provisions

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the obligation can be made. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

4.16 Warranty

The Company recognises the estimated liability to repair or replace products still under warranty at the reporting date. Provision for warranty is calculated based on past experience / history of the level of repairs and replacements.

4.17 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the amount of revenue can be measured reliably. Revenue is measured at the fair value of the consideration received or receivable and is reduced for allowances such as taxes, duties, incentives, sales returns and trade discounts. Revenue from different sources is recognised on the following basis:

- revenue from sale of goods is recognised when goods are dispatched and invoiced to customers;
- Interest income on deposits with banks and other financial assets is recognised on accrual basis and;
- dividend income from investments is recognised when the Company's right to receive payment has been established.

4.18 Borrowing costs

Borrowing costs are recognised as an expense in the period in which they are incurred except where such costs are directly attributable to the acquisition, construction or production of a qualifying asset in which case such costs are capitalised as part of the cost of that asset.

4.19 Foreign currency transactions and translation

The foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of transactions. The closing balance of non-monetary items is included at the exchange rate prevailing on the date of the transaction and monetary items are translated using the exchange rate prevailing on the reporting date. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit and loss account with other income / other operating expenses.

4.20 Earnings per share

The Company presents earnings per share (EPS) data for its ordinary shares. EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period.

4.21 Segment reporting

Segment information is presented on the same basis as that used for internal reporting purposes by the Chief Operating Decision Maker, who is responsible for allocating resources and assessing the performance of the operating segments. On the basis of its internal reporting structure, the Company considers itself to be a single reportable segment.

4.22 Dividend and appropriation to reserves

Dividend and appropriation to reserves are recognised in the financial statements in the period in which these are approved.

	Note	2016 ----- (Rupees in '000) -----	2015
Operating fixed assets	5.1	2,602,811	1,894,974
Capital work-in-progress	5.6	69,931	99,981
		<u>2,672,742</u>	<u>1,994,955</u>

5.1 Operating fixed assets

	Leasehold land (note 19)	Buildings on leasehold land	Plant and machinery	Office equipment	Computers and accessories	Furniture and fixtures	Air condi- tioners	Vehicles	Total
----- (Rupees in '000) -----									
As at July 1, 2014									
Revaluation / cost	174,200	160,481	1,498,900	4,726	32,171	5,958	7,906	93,142	1,977,484
Accumulated depreciation	-	67,677	463,970	948	23,937	2,275	2,561	32,251	593,619
Net book value	174,200	92,804	1,034,930	3,778	8,234	3,683	5,345	60,891	1,383,865
Year ended June 30, 2015									
Opening net book value	174,200	92,804	1,034,930	3,778	8,234	3,683	5,345	60,891	1,383,865
Revaluation surplus	20,100	-	-	-	-	-	-	-	20,100
Additions	-	162,332	440,214	5,941	9,875	6,860	3,518	39,257	667,997
Disposals									
- cost	-	-	6,297	-	213	82	280	28,423	35,295
- accumulated depreciation	-	-	(3,786)	-	(80)	(64)	(147)	(13,451)	(17,528)
Written-off									
- cost	-	-	-	-	5,709	-	-	-	5,709
- accumulated depreciation	-	-	-	-	(5,709)	-	-	-	(5,709)
Depreciation charge	-	11,058	124,088	566	6,634	715	724	15,436	159,221
Closing net book value	194,300	244,078	1,348,545	9,153	11,342	9,810	8,006	69,740	1,894,974
At June 30, 2015									
Revaluation / cost	194,300	322,813	1,932,817	10,667	36,124	12,736	11,144	103,976	2,624,577
Accumulated depreciation	-	78,735	584,272	1,514	24,782	2,926	3,138	34,236	729,603
Net book value	194,300	244,078	1,348,545	9,153	11,342	9,810	8,006	69,740	1,894,974
Year ended June 30, 2016									
Opening net book value	194,300	244,078	1,348,545	9,153	11,342	9,810	8,006	69,740	1,894,974
Additions	322,140	200,157	371,369	1,256	6,216	13,834	2,872	35,259	953,103
Disposals									
- cost	-	-	35,010	-	-	-	887	26,521	62,418
- accumulated depreciation	-	-	(8,602)	-	-	-	(367)	(12,152)	(21,121)
Depreciation charge	-	26,116	150,937	1,011	6,231	1,650	900	17,124	203,969
Closing net book value	516,440	418,119	1,542,569	9,398	11,327	21,994	9,458	73,506	2,602,811
At June 30, 2016									
Revaluation / cost	516,440	522,970	2,269,176	11,923	42,340	26,570	13,129	112,714	3,515,262
Accumulated depreciation	-	104,851	726,607	2,525	31,013	4,576	3,671	39,208	912,451
Net book value	516,440	418,119	1,542,569	9,398	11,327	21,994	9,458	73,506	2,602,811
Depreciation rate (% per annum)		10	10 - 20	10	30	10	10	20	

5.2 Had the leasehold land been recognised under the cost model, the carrying amount of leasehold land would have been Rs.322,554 thousand (2015: Rs.414 thousand).

	Note	2016 ----- (Rupees in '000) -----	2015
5.3 Depreciation charge has been allocated as follows:			
Cost of goods manufactured	27.1	186,137	141,481
Distribution cost	28	6,082	4,575
Administrative expenses	29	11,750	13,165
		<u>203,969</u>	<u>159,221</u>

5.4 Plant and machinery includes certain dies and moulds having cost aggregating Rs.88,824 thousand (2015: Rs.77,923 thousand) and net book value of Rs.57,936 thousand (2015: Rs.53,085 thousand) which are held by various vendors of the Company as these dies and moulds are used by the vendors for producing certain parts for supply to the Company.

5.5 The details of operating fixed assets disposed during the year are as follows:

Particular of Assets	Cost	Accumulated depreciation	Net Book value	Sale proceeds	Mode of disposal	Particular of buyers
----- (Rupees in '000) -----						
Assets having net book value exceeding Rs.50,000 each						
Plant and machinery						
Cables	11,087	2,104	8,983	8,959	Negotiation	Brother Metals Works (Pvt.) Ltd., Sheikhpura Road, Gujranwala.
Acid filling machine	809	223	586	6	Negotiation	M/s. National Pak Overseas Motors, D-1/3, F.C. Area, Karachi
Grid casting machine	341	219	122	91	Negotiation	
Sealing machine	180	106	74	56	Negotiation	
Cables	14,228	2,874	11,354	5,575	Negotiation	M/s. Shah Muhammad, House # 293, Baldia Town, Sector 4-C, Karachi.
Spectro lab	7,433	2,283	5,150	5,300	Negotiation	Atlas Metals (Pvt.) Ltd. - a related party
	34,078	7,809	26,269	19,987		
Air conditioners						
Sabro air conditioners	887	367	520	151	Negotiation	M/s. National Pak Overseas Motors, D-1/3, F.C. Area, T. & T. Flat, Karachi
Vehicles						
	2,001	230	1,771	1,771	Company policy	Mr. Syed Asif Ali Rizvi - Ex-Employee
	1,954	886	1,068	1,068	Company policy	Mr. Ahmar Waheed - Employee
	1,632	820	812	812	Company policy	Mr. Shehzad Rasheed - Employee
	1,601	817	784	784	Company policy	Mr. Fareed Rasheed - Employee
	1,039	289	750	750	Company policy	Mr. Anwar Ahmed Khan - Employee
	1,719	982	737	737	Company policy	Mr. Mansoor Jamil Khan - Employee
	1,679	973	706	706	Company policy	Mr. Qasim Imran Khan - Employee
	857	227	630	630	Company policy	Mr. Sajid Saleem - Employee
	1,034	413	621	621	Company policy	Mr. Zia-ul-Mustufa - Employee
	1,474	866	608	608	Company policy	Mr. Munawar Hassan - Employee
	1,474	866	608	608	Company policy	Mr. Yousuf Ali - Employee
	1,019	442	577	577	Company policy	Atlas Autos (Pvt.) Limited - a related party
	663	280	383	559	Negotiation	Mr. Amjad Naseer, Sardar Chapel Street, Lahore
	970	469	501	501	Company policy	Mr. Imtiaz Askari - Employee
	970	469	501	501	Company policy	Mr. Saqib Khan - Employee
	533	36	497	497	Company policy	Mr. Faizullah Ghazi - Ex-Employee
	683	199	484	484	Company policy	Ms. Sarah Khan - Ex-Employee
	1,410	944	466	466	Company policy	Mr. Rizwan Ahmed - Employee
	612	286	326	326	Company policy	Mr. Shariq Shamim - Employee
	764	477	287	317	Company policy	Mr. Mazhar H. Naqvi - Ex-Employee
	753	460	293	293	Company policy	Mr. Rizwan Jamil - Employee
	98	2	96	96	Insurance claim	Atlas Insurance Limited - a related party
	98	7	91	91	Insurance claim	Atlas Insurance Limited - a related party
	118	41	77	77	Company policy	Mr. Amir Naeem - Ex-Employee
	118	42	76	65	Negotiation	Mr. Ghulam Murtaza - Employee
	95	34	61	61	Company policy	Ms. Rabiha Matanat - Employee
	60	3	57	57	Insurance claim	Atlas Insurance Limited - a related party
	60	5	55	55	Insurance claim	Atlas Insurance Limited - a related party
	93	41	52	52	Company policy	Mr. Shabeeb Khan - Employee
	25,581	11,606	13,975	14,170		
Various assets having net book value upto Rs.50,000 each						
	1,872	1,339	533	1,231		
2016	62,418	21,121	41,297	35,539		
2015	35,295	17,528	17,767	18,102		

	Note	2015	Additions	Transfers	2016
----- (Rupees in '000) -----					
5.6 Capital work-in-progress					
Leasehold land		2,275	630	2,905	-
Buildings on leasehold land		38,282	156,552	184,887	9,947
Plant and machinery		57,759	120,723	127,340	51,142
Office equipment		944	566	1,510	-
Furniture and fixtures		721	1,436	880	1,277
Vehicles	5.7	-	7,565	-	7,565
		<u>99,981</u>	<u>287,472</u>	<u>317,522</u>	<u>69,931</u>

5.7 Includes Rs.4.657 million (2015: Rs.Nil) advance payment made to Honda Atlas Cars (Pakistan) Limited for purchase of vehicle.

	Software license	ERP implementation cost	Total
----- (Rupees in '000) -----			
6. INTANGIBLE ASSETS			
As at July 1, 2014			
Cost	9,397	7,400	16,797
Accumulated amortisation	(8,280)	(7,400)	(15,680)
Net book value	<u>1,117</u>	<u>-</u>	<u>1,117</u>
Year ended June 30, 2015			
Opening net book value	1,117	-	1,117
Additions	11,720	-	11,720
Amortisation charge	(2,094)	-	(2,094)
Closing net book value	<u>10,743</u>	<u>-</u>	<u>10,743</u>
At June 30, 2015			
Cost	21,117	7,400	28,517
Accumulated amortisation	(10,374)	(7,400)	(17,774)
Net book value	<u>10,743</u>	<u>-</u>	<u>10,743</u>
Year ended June 30, 2016			
Opening net book value	10,743	-	10,743
Amortisation charge	(5,860)	-	(5,860)
Closing net book value	<u>4,883</u>	<u>-</u>	<u>4,883</u>
At June 30, 2016			
Cost	21,117	7,400	28,517
Accumulated amortisation	(16,234)	(7,400)	(23,634)
Net book value	<u>4,883</u>	<u>-</u>	<u>4,883</u>
Amortisation rate (% per annum)	<u>50</u>	<u>50</u>	

	Note	2016	2015
----- (Rupees in '000) -----			
6.1 Amortisation charge has been allocated as follows:			
Distribution cost	28	-	325
Administrative expenses	29	5,860	1,769
		<u>5,860</u>	<u>2,094</u>

6.2 Intangible assets as at June 30, 2016 include items having an aggregate cost of Rs.16,976 thousand (2015: Rs.16,796 thousand) that have been fully amortised and still in use of the Company.

	2016	2015
----- (Rupees in '000) -----		
7. INVESTMENTS		
Available for sale - Unquoted		
Arabian Sea Country Club Limited		
100,000 ordinary shares of Rs.10 each - cost	1,000	1,000
Less: Impairment in the value of investment	1,000	1,000
	<u>-</u>	<u>-</u>

	Note	2016 ----- (Rupees in '000) -----	2015 ----- (Rupees in '000) -----
8. LONG TERM LOANS			
Considered good - secured			
Loans to employees:			
- Executives	8.2 & 8.3	332	803
- Others		2,454	1,771
		<u>2,786</u>	<u>2,574</u>
Recoverable within one year:			
- Executives		(298)	(738)
- Others		(1,336)	(733)
	13	<u>(1,634)</u>	<u>(1,471)</u>
		<u>1,152</u>	<u>1,103</u>

8.1 These represent interest-free loans to executives and other employees as per terms of employment. These loans are provided for the purchase of motorcycle and other specified reasons. Loans aggregating Rs.1,767 thousand (2015: Rs.1,643 thousand) are provided for the purchase of motorcycles and are repayable in monthly instalments over a period of forty-eight months for management staff and fifty-four months for non-management staff. Other loans are recoverable over a period of twelve to eighteen months. These loans are secured by the registration of motorcycles in the name of the Company and employees vested retirement benefits.

	2016 ----- (Rupees in '000) -----	2015 ----- (Rupees in '000) -----
8.2 Reconciliation of the carrying amount of loans to executives		
Balance at beginning of the year	803	829
Disbursements	550	932
	<u>1,353</u>	<u>1,761</u>
Repayments	(1,021)	(958)
Balance at end of the year	<u>332</u>	<u>803</u>

8.3 The maximum aggregate amount of loans due from executives at the end of any month during the year was Rs.698 thousand (2015: Rs.1,021 thousand).

8.4 The carrying values of these loans are neither past due nor impaired. The credit quality of these financial assets can be assessed with reference to no default in recent history.

	2016 ----- (Rupees in '000) -----	2015 ----- (Rupees in '000) -----
9. LONG TERM DEPOSITS		
Considered good - unsecured and interest-free		
Security deposits for:		
- utilities	4,019	4,019
- rent agreements	6,315	5,445
- others	4,313	4,313
	<u>14,647</u>	<u>13,777</u>
10. STORES, SPARES AND LOOSE TOOLS		
Consumables stores		
- in hand	88,935	58,185
- in transit	3,190	2,342
Maintenance spares	89,634	49,488
Loose tools	555	773
	<u>182,314</u>	<u>110,788</u>

	Note	2016 ----- (Rupees in '000) -----	2015
11. STOCK-IN-TRADE			
Raw materials and components:			
- in hand		913,940	840,804
- with third parties	11.1	28,394	35,290
		<u>942,334</u>	<u>876,094</u>
Work-in-process		586,649	541,194
Finished goods		327,649	80,684
Items in transit		33,178	110,811
		<u>1,889,810</u>	<u>1,608,783</u>

11.1 Includes raw materials amounting Rs.Nil (2015: Rs.685 thousand) held with Atlas Metals (Private) Limited - an Associated Company for further processing into parts to be supplied to the Company.

11.2 Stock-in-trade and trade debts upto a maximum amount of Rs.4,201,487 thousand (2015: Rs.4,201,487 thousand) are under hypothecation of commercial banks as security for short term borrowings (note 24).

	Note	2016 ----- (Rupees in '000) -----	2015
12. TRADE DEBTS - Unsecured			
Consider good			
Associated Companies:			
Atlas Honda Limited		54,951	67,577
Honda Atlas Cars (Pakistan) Limited		7,081	10,026
Indus Motor Company Limited		8,521	5,315
Others		48,924	48,892
		<u>119,477</u>	<u>131,810</u>
Consider doubtful			
Others		6,855	2,933
		<u>126,332</u>	<u>134,743</u>
Provision for doubtful debts	12.1	(6,855)	(2,933)
		<u>119,477</u>	<u>131,810</u>
12.1 Provision for doubtful debts			
Balance at beginning of the year		2,933	2,136
Provision for the year		3,922	797
Balance at end of the year		<u>6,855</u>	<u>2,933</u>

	Associated Companies		Others	
	2016	2015	2016	2015
	----- (Rupees in '000) -----			
12.2 The ageing of trade debts at June 30, is as follows:				
Less than 30 days	57,865	66,449	20,026	25,451
31 - 180 days	12,688	16,469	27,979	19,453
181 days to 365 days	-	-	1,310	4,196
Over one year	-	-	6,464	2,725
	<u>70,553</u>	<u>82,918</u>	<u>55,779</u>	<u>51,825</u>
Provision for doubtful debts	-	-	(6,855)	(2,933)
	<u>70,553</u>	<u>82,918</u>	<u>48,924</u>	<u>48,892</u>

12.3 Trade debts which are past due beyond one year have been impaired and fully provided for.

	Note	2016 ----- (Rupees in '000) -----	2015
13. LOANS AND ADVANCES			
Considered good and interest-free			
Secured			
Current portion of long term loans to employees	8	1,634	1,471
Unsecured			
Loans to staff other than executives	13.1	40	124
Advances to employees for expenses		30	28
Advances to suppliers, contractors and others		3,857	26,104
		<u>5,561</u>	<u>27,727</u>

13.1 These represent interest-free welfare loans and salary advance provided to employees in accordance with the Company's policy and have maturities upto ten months.

	2016 ----- (Rupees in '000) -----	2015
14. DEPOSITS AND PREPAYMENTS		
Considered good and unsecured		
Deposits and margins - interest-free	4,119	6,713
Prepayments	2,338	4,648
	<u>6,457</u>	<u>11,361</u>

15. INVESTMENTS - at fair value through profit or loss

2016 ----- (Number of units) -----	2015	Related parties	2016 ----- (Rupees in '000) -----	2015
561,479	488,391	Atlas Stock Market Fund	282,666	257,914
1,780,682	548,614	Atlas Income Fund	910,374	279,925
468,850	390,570	Atlas Islamic Stock Fund	221,565	193,730
-	738,836	Atlas Sovereign Liquid Fund	-	75,768
514,087	514,087	Atlas Gold Fund	56,950	50,350
			<u>1,471,555</u>	<u>857,687</u>
Others				
859,762	603,571	HBL Money Market Fund	87,306	61,050
			<u>1,558,861</u>	<u>918,737</u>

15.1 820,609 (2015: 590,074) units of HBL Money Market Fund valuing Rs.83,330 thousand (2015: Rs.59,685 thousand) are under lien of a commercial bank against guarantees aggregating Rs.75,162 thousand (2015: Rs.53,662 thousand) issued in favour of Sui Southern Gas Co. Ltd., Pakistan State Oil Co. Ltd. and Excise and Taxation Department, Government of Sindh on behalf of the Company.

	Note	2016 ----- (Rupees in '000) -----	2015
16. OTHER RECEIVABLES			
Considered good and unsecured			
Insurance claims receivable	16.1	6,523	6,119
Workers' profit participation fund	22.3	-	477
Sales tax paid under protest		2,317	2,317
		<u>8,840</u>	<u>8,913</u>

16.1 Represents claims due from Atlas Insurance Limited - an Associated Company. It is in the normal course of business and is interest-free.

	Note	2016 ----- (Rupees in '000) -----	2015
17. BANK BALANCES			
Balances with banks on current accounts		10,617	34,506
Cheques-in-hand	17.1	34,640	43,812
		<u>45,257</u>	<u>78,318</u>

17.1 Represents banking instruments received by the Company from dealers at regional offices in respect of sales but not deposited in the Company's bank account till reporting date.

18. ISSUED, SUBSCRIBED AND PAID UP CAPITAL

2016 ----- (Number of Shares) -----	2015		2016 ----- (Rupees in '000) -----	2015
1,300,000	1,300,000	Ordinary shares of Rs.10 each fully paid in cash	13,000	13,000
16,099,769	16,099,769	Ordinary shares of Rs.10 each issued as fully paid bonus shares	160,998	160,998
<u>17,399,769</u>	<u>17,399,769</u>		<u>173,998</u>	<u>173,998</u>

	2016 ----- (Number of shares) -----	2015
18.1 Ordinary shares of the Company held by the related parties as at June 30,		
Atlas Foundation	319,872	319,872
Atlas Insurance Limited	303,420	303,420
GS Yuasa International Limited - Japan	2,609,947	2,609,947
Shirazi (Private) Limited	695,692	695,692
Shirazi Capital (Private) Limited	4,345,200	4,345,200
Shirazi Investments (Private) Limited	5,200,831	5,200,831
	<u>13,474,962</u>	<u>13,474,962</u>

19. SURPLUS ON REVALUATION OF LEASEHOLD LAND

An independent revaluation of the Company's leasehold land was performed by M/s. Surval on June 30, 2008 and this revaluation exercise resulted in appraisal a surplus of Rs.173,786 thousand over the book value of Rs.414 thousand. This leasehold land has been again revalued on July 16, 2014 by MYK Associates (Private) Limited, an Independent Valuer, based on present market value for similar plots in the vicinity (level 2 of fair value hierarchy). The different levels of fair value have been defined in IFRS 13 and are mentioned in note 37.2.

	Note	2016 ----- (Rupees in '000) -----	2015
20. STAFF RETIREMENT BENEFITS			
Provision for gratuity	20.1	1,568	1,560
Compensated leave absences	20.2	63,791	58,666
		<u>65,359</u>	<u>60,226</u>

20.1 Provision for gratuity

20.1.1 As stated in note 4.12.2, the Company operates an approved funded gratuity scheme for its management staff and an unfunded gratuity scheme for its non-management staff.

20.1.2 Plan assets held in trust are governed by local regulations which mainly includes Trust Act, 1882, Companies Ordinance, 1984, Income Tax Rules, 2002 and Rules under the Trust deed of the Plan. Responsibility for governance of the Plan, including investment decisions and contributions schedules lies with the Board of Trustees. The Company appoints the trustees.

20.1.3 The latest actuarial valuations of the Schemes as at June 30, 2016 were carried out by an independent expert, using the 'Projected Unit Credit Method'. Details of the Schemes as per the actuarial valuations are as follows:

	Management		Non - management		Total	
	2016	2015	2016	2015	2016	2015
	----- (Rupees in '000) -----					
20.1.4 Balance sheet reconciliation						
Present value of defined benefit obligation at June 30 - note 20.1.5	97,885	96,508	1,568	1,560	99,453	98,068
Fair value of plan assets at June 30 - note 20.1.6	(83,185)	(66,473)	-	-	(83,185)	(66,473)
Receivable from related parties in respect of transferees	(1,340)	(17,499)	-	-	(1,340)	(17,499)
Liability at end of the year	13,360	12,536	1,568	1,560	14,928	14,096
Payable within next twelve months	(13,360)	(12,536)	-	-	(13,360)	(12,536)
	<u>-</u>	<u>-</u>	<u>1,568</u>	<u>1,560</u>	<u>1,568</u>	<u>1,560</u>
20.1.5 Movement in the present value of defined benefit obligation						
Balance at beginning of the year	96,508	63,525	1,560	1,476	98,068	65,001
Benefits paid	(21,437)	(2,862)	(206)	(86)	(21,643)	(2,948)
Current service cost	4,724	4,084	156	51	4,880	4,135
Interest cost	7,468	8,196	154	186	7,622	8,382
Re-measurements on obligation	7,943	5,670	(96)	(67)	7,847	5,603
Receivable recognised in respect of transfers	2,679	17,895	-	-	2,679	17,895
Balance at end of the year	<u>97,885</u>	<u>96,508</u>	<u>1,568</u>	<u>1,560</u>	<u>99,453</u>	<u>98,068</u>
20.1.6 Movement in the fair value of plan assets						
Balance at beginning of the year	66,473	38,851	-	-	66,473	38,851
Contributions	12,536	26,104	-	-	12,536	26,104
Benefits paid	(21,437)	(2,862)	-	-	(21,437)	(2,862)
Interest income	5,469	5,276	-	-	5,469	5,276
Re-measurements	1,306	137	-	-	1,306	137
Amount transferred from / (to) other group companies	18,838	(1,033)	-	-	18,838	(1,033)
Balance at end of the year	<u>83,185</u>	<u>66,473</u>	<u>-</u>	<u>-</u>	<u>83,185</u>	<u>66,473</u>
20.1.7 Expense recognised in profit and loss account						
Current service cost	4,724	4,084	156	51	4,880	4,135
Net interest cost	1,999	2,920	154	186	2,153	3,106
	<u>6,723</u>	<u>7,004</u>	<u>310</u>	<u>237</u>	<u>7,033</u>	<u>7,241</u>
20.1.8 Re-measurements recognised in other comprehensive income						
Loss / (gain) arising from change in financial assumptions	2,533	2,943	(22)	(102)	2,511	2,841
Experience loss / (gain)	5,410	2,727	(74)	35	5,336	2,762
Gain on re-measurement of plan assets	(1,306)	(137)	-	-	(1,306)	(137)
Net re-measurements	<u>6,637</u>	<u>5,533</u>	<u>(96)</u>	<u>(67)</u>	<u>6,541</u>	<u>5,466</u>
20.1.9 Net liability recognised						
Balance at beginning of the year	12,536	26,103	1,560	1,476	14,096	27,579
Charge for the year	6,723	7,004	310	237	7,033	7,241
Contributions made during the year	(12,536)	(26,104)	(206)	(86)	(12,742)	(26,190)
Re-measurements recognised in other comprehensive income	6,637	5,533	(96)	(67)	6,541	5,466
Recognised liability as at June 30	13,360	12,536	1,568	1,560	14,928	14,096
Payable within next twelve months	(13,360)	(12,536)	-	-	(13,360)	(12,536)
	<u>-</u>	<u>-</u>	<u>1,568</u>	<u>1,560</u>	<u>1,568</u>	<u>1,560</u>

	Management		Non - management		Total	
	2016	2015	2016	2015	2016	2015
----- (Rupees in '000) -----						
20.1.10 Plan assets comprise of:						
Debt securities	36,997	28,088	-	-	36,997	28,088
Mutual funds - units	45,417	36,858	-	-	45,417	36,858
Cash and cash equivalent	771	1,527	-	-	771	1,527
	<u>83,185</u>	<u>66,473</u>	<u>-</u>	<u>-</u>	<u>83,185</u>	<u>66,473</u>

	Management		Non-Management	
	2016	2015	2016	2015
----- (% per annum) -----				
20.1.11 Actuarial assumptions used				
Discount rate at June 30	7.25%	9.75%	7.25%	9.75%
Expected rate of increase in future salaries - first year	10.50%	14.00%	6.25%	3.75%
Expected rate of increase in future salaries - long term	6.25%	8.75%	6.25%	8.75%
Demographic assumptions				
- Mortality rates (for death in service)	SLIC (2001-05)	SLIC (2001-05)	SLIC (2001-05)	SLIC (2001-05)
- Rates of employee turnover	Moderate	Moderate	Moderate	Moderate

20.1.12 Sensitivity analysis for actuarial assumptions

The sensitivity of the defined benefit obligation to changes in principal assumptions is:

	Impact on defined benefit obligation		
	Change in assumptions	Increase in assumptions	Decrease in assumptions
		----- (Rupees in '000) -----	
Discount rate	1.00%	<u>93,896</u>	<u>105,766</u>
Increase in future salaries	1.00%	<u>105,287</u>	<u>94,227</u>
Withdrawal rates : light		<u>98,805</u>	
Withdrawal rates : heavy		<u>99,830</u>	

The sensitivity analysis is based on a change in an assumption while holding all other assumptions constants. In practice, this is unlikely to occur, and change in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of defined benefit obligation calculated with the projected unit credit method at the end of reporting period) has been applied as when calculating the gratuity liability recognised within the balance sheet.

The method and types of assumptions used in preparing the sensitivity analysis did not change compared to the previous period.

20.1.13 The expected return on plan assets was determined by considering the expected returns available on the assets underlying the current investment policy. Expected yields on fixed interest investments are based on gross redemption yields as at the reporting date.

20.1.14 Based on actuary's advice, the expected contribution and expense for the year ending June 30, 2017 to management and non-management gratuity plans will be Rs.6,227 thousand and Rs.1,568 thousand respectively.

20.1.15 The weighted average duration of management and non management gratuity is 5.95 years and 5.38 years respectively. Expected maturity analysis of undiscounted retirement benefit plans:

	Less than a year	Between 1-2 years	Between 2-5 years	Over 5 years	Total
	----- (Rupees in '000) -----				
As at June 30, 2016					
Management staff	3,545	42,176	25,382	304,253	375,356
Non-management staff	278	294	509	2,160	3,241
Total	<u>3,823</u>	<u>42,470</u>	<u>25,891</u>	<u>306,413</u>	<u>378,597</u>

	Note	2016 ----- (Rupees in '000) -----	2015
20.2 Compensated leave absences			
Balance at beginning of the year		58,666	48,265
Provision for the year		15,086	13,759
		<u>73,752</u>	<u>62,024</u>
Encashed during the year		(9,961)	(3,358)
Balance at end of the year		<u>63,791</u>	<u>58,666</u>
21. DEFERRED TAXATION - net			
The liability for deferred tax comprises temporary differences relating to:			
Accelerated tax depreciation		263,544	235,682
Unrealized gain on investments		-	8,191
Tax amortisation		(303)	(699)
Provision for impairment of available-for-sale investments		(300)	(300)
Provision for doubtful debts		(2,125)	(938)
Provision for gratuity		(4,620)	(4,495)
Provision for compensated leave absences		(19,456)	(18,186)
Provision for warranty		(19,860)	(11,074)
		<u>216,880</u>	<u>208,181</u>
22. TRADE AND OTHER PAYABLES			
Trade creditors		39,198	73,970
Accrued liabilities	22.1	643,855	589,834
Provision for warranty	22.2	64,065	34,607
Customers advances and credit balances		326,518	124,925
Workers' profit participation fund	22.3	332	-
Provision for gratuity	20.1	13,360	12,536
Workers' welfare fund	22.4	38,126	30,219
Unclaimed dividend		20,751	16,583
Sindh government infrastructure fee	22.5	40,648	24,232
Other liabilities	22.6	6,329	3,347
		<u>1,193,182</u>	<u>910,253</u>

22.1 Accrued liabilities include Rs.172,966 thousand (2015: Rs.211,071 thousand) pertaining to related parties.

	Note	2016 ----- (Rupees in '000) -----	2015
22.2 Provision for warranty			
Balance at beginning of the year		34,607	16,837
Provision for the year	27.1	165,448	157,440
		<u>200,055</u>	<u>174,277</u>
Payments made during the year		(135,990)	(139,670)
Balance at end of the year		<u>64,065</u>	<u>34,607</u>

	Note	2016 ----- (Rupees in '000) -----	2015
22.3 Workers' profit participation fund			
Balance at beginning of the year		(477)	(1,086)
Allocation for the year	31	100,332	79,523
		99,855	78,437
Payments made during the year - net		(99,523)	(78,914)
Balance at end of the year		332	(477)
22.4 Workers' welfare fund			
Balance at beginning of the year		30,219	20,872
Charge for the year	31	38,126	30,219
		68,345	51,091
Payments made during the year		(30,219)	(20,872)
Balance at end of the year		38,126	30,219

22.5 This represents provision against infrastructure fee levied by the Government of Sindh through Sindh Finance (Amendment) Ordinance, 2001. The levy of infrastructure fee is disputed and various companies have filed appeals before the High Court of Sindh (the Court) which are pending adjudication. During the pendency of these appeals, an interim arrangement has been agreed whereby bank guarantees furnished for consignments cleared upto December 27, 2006 have been returned and bank guarantees have been furnished for 50% of the levy for consignment released subsequent to December 27, 2006 while payment is made against the balance amount.

The Company, during the year ended June 30, 2014, also filed an appeal in the Court and became a party to subject controversy raised through various appeals. The Court, through its interim order, dated April 3, 2014 has granted the above-mentioned interim relief to the Company and directed to take up the petition along with identical petitions on the next date of hearing. As at June 30, 2016, the Company has provided bank guarantees amounting Rs.55,000 thousand (2015: Rs.40,000 thousand) in favour of The Director Excise and Taxation, Government of Sindh for releasing the consignments imported from time to time and for the purpose of carriage of such goods by road within the province of Sindh. The management believes that the chances of success in the petition are in the Company's favour.

22.6 Other liabilities include vehicle deposits under Company's vehicle policy aggregating Rs.4,261 thousand (2015: Rs.3,174 thousand).

23. ACCRUED MARK-UP

Includes mark-up amounting Rs.1,468 thousand (2015: Rs.3,699 thousand) due to Meezan Bank Limited - an Associated Company.

	Note	2016 ----- (Rupees in '000) -----	2015
24. SHORT TERM BORROWINGS - Secured			
Running finances / musharakah	24.1 & 24.2	735,989	709,763
24.1 Running finance / musharakah facilities available from various banks under mark-up arrangements aggregate to Rs.3,150,000 thousand (2015: Rs.3,150,000 thousand). During the year these finance facilities carry mark-up at the rates ranging from 6.55% to 7.94% (2015: 7.21% to 11.43%) per annum.			
24.2 Includes Rs.33,872 thousand (2015: Rs.554,864 thousand) payable to Meezan Bank Limited - an Associated Company.			
24.3 Demand finance facilities aggregating Rs.3,000,000 thousand (2015: Rs.3,000,000 thousand) are also available to the Company from various banks as sub-limits of above mentioned running finance / musharakah facilities. These facilities carry mark-up at the rates ranging from 6.53% to 7.11% (2015: 8.16% to 10.85%) per annum.			
24.4 FE-25 facilities aggregating Rs.2,690,000 thousand (2015: Rs.2,690,000 thousand) are available from various banks as sub-limits of above mentioned running finance / musharakah facilities. The Company has not utilized there facility during the year.			
24.5 The above-mentioned finance facilities are secured against joint pari passu hypothecation charge on stock-in-trade and trade debts and are expiring on various dates upto December 31, 2016.			

24.6 The facilities for opening letters of credit and guarantees as at June 30, 2016 aggregated to Rs.2,680,000 thousand (2015: Rs.2,730,000 thousand) of which the amount remained unutilized at year end aggregated to Rs.2,284,417 thousand (2015: Rs.2,290,680 thousand). These facilities are secured by joint pari passu hypothecation charge on stock-in-trade and trade debts and lien on import documents.

25. CONTINGENCIES AND COMMITMENTS

25.1 Contingencies

25.1.1 The Company received notice from the Directorate of Intelligence and Investigation, FBR, Lahore in which it had been alleged that the Company purchased goods from certain suppliers who were registered with Regional Tax Offices, but were fake and issued sales tax invoices to the Company on the basis of which the Company claimed input tax adjustment amounting to Rs.29.066 million which according to them was illegal / inadmissible. The name of the Company along with 135 companies and other individuals had therefore been included as an accused person in the First Information Report (FIR) No.04/2011 dated March 26, 2011 registered by the Additional Director, Intelligence and Investigation, FBR, Lahore. The Company has, therefore, filed a Constitutional Petition in the Honourable Lahore High Court (the Court) and prayed to quash the FIR against the Company and declare the notice illegal. The Court has granted stay order and advised the concerned authorities to restrain from further proceeding with the matter. Further, the Court has quashed the criminal proceedings initiated against the Company as being unconstitutional, violative of fundamental rights and ultra vires the Sales Tax Act, 1990 (the Act). The FBR against the orders of the Court has filed an appeal in Honourable Supreme Court of Pakistan, which is pending for hearing.

25.1.2 The Deputy Commissioner Inland Revenue (DCIR), Large Taxpayers Unit, Karachi conducted sales tax audit for the tax year 2013 and passed an order with respect to (i) input claims against purchases from certain suppliers whose status were subsequently found as blacklisted / suspended on FBR web portal, (ii) non-payment of federal excise duty on royalty, (iii) non-deduction of sales tax as withholding agent on advertisement expense and (iv) tax credits not allowed on certain expenses. DCIR, through abovementioned order raised an aggregate demand of Rs.11.819 million including default surcharge. The Company filed appeal before Commissioner Inland Revenue Appeals CIR(A) against the above order under section 45B of the Act and section 33 of Federal Excise Act, 2005. Pursuant to the appeal, the CIR(A), through his order dated April 28, 2015, granted relief to the Company in respect of the demand raised in (i), (iii) and (iv) points mentioned above. However, demand of federal excise duty on royalty payment was considered correct by CIR(A) in his order. Accordingly, the Company has filed an appeal before Appellate Tribunal Inland Revenue (ATIR) against the order of levy of excise duty on royalty. Further, the Commissioner Inland Revenue has also filed an appeal before ATIR against the abovementioned order of CIR(A) through which relief was granted to the Company. The above appeals are pending for hearing.

25.1.3 Deputy Commissioner Inland Revenue (DCIR), Large Taxpayers Unit, Karachi, for the tax year 2013 passed an order under section 161 / 205 of the Income Tax Ordinance, 2001 on account of non-deduction of tax on freight & forwarding charges and discounts allowed to dealers. DCIR through this order created an aggregate demand of Rs.206.534 million including additional tax. The Company paid the demand of Rs.0.1 million which pertains to a tax deduction on freight charges and filed a stay application before Commissioner Inland Revenue (Appeals) [CIR(A)] against the recovery of balance of the demand. The stay against recovery of demand was granted by the CIR(A) after partial payment of Rs.50 million. Further, an appeal was also filed before the CIR(A) against the above order. Pursuant to this appeal, CIR(A), on March 31, 2015, passed an order under section 129 of the Ordinance and granted relief in respect of issue of non-deduction of tax amounting Rs.108.867 million on discounts allowed on invoices. However, CIR(A) remanded back the issue of non-deduction of tax aggregating Rs.59.509 million on additional trade discounts by directing the DCIR to re-examine the issue based on the nature of discount. The CIR has filed an appeal against the abovementioned order of CIR(A) before the Appellate Tribunal Inland Revenue; which is pending for hearing.

25.1.4 The Company received a show cause notice dated June 27, 2016 from Assistant Commissioner Enforcement-II, Punjab Revenue Authority (PRA), Government of Punjab for proceeding against the Company for alleged violation of various sections of Punjab Sales Tax on Services Act, 2012 (the ACT) read with Punjab Sales Tax on Services (Specific Provisions) Rules, 2012 (the Rules) and demanded tax on account of Punjab sales tax on franchises services aggregating Rs.55.443 million. Further, penalties aggregating Rs.2.962 million has also been charged.

The Company against the abovementioned show cause notice filed a petition before the High Court of Sindh (the Court) on the basis that PRA has no jurisdiction to issue such notice. The Company is engaged in manufacturing of automotive batteries and owing to its technical assistance agreement with technology supplier it pays technical fees to them and in respect of such technical services the Company is making regular payments of Sindh Sales Tax to the Sindh Revenue Board. Further, the Company's factory premises as well as all production and entire operations are in province of Sindh, therefore PRA has no jurisdiction to demand any sales tax on franchise fees on the basis of purported apportionment of the same. The Court, through its interim order dated July 15, 2016 issued notices to concerned persons / representatives and suspended the operations of abovementioned show cause notice.

25.1.5 Outstanding bank guarantees

Guarantees aggregating Rs.75,162 thousand (2015: Rs.53,662 thousand) are issued by a commercial bank on behalf of the Company to Sui Southern Gas Co. Ltd., Pakistan State Oil Co. Ltd. and Excise and Taxation Department, Government of Sindh.

	Note	2016 ----- (Rupees in '000) -----	2015
25.2 Commitments			
25.2.1 Commitments in respect of letters of credit relating to:			
- raw materials, stores, spares and loose tools	25.2.2	218,961	355,768
- capital expenditure		101,460	29,890
		<u>320,421</u>	<u>385,658</u>

25.2.2 Commitments outstanding for capital expenditure other than through letters of credit as at June 30, 2016 aggregated to Rs. 52,650 thousand (2015: Rs.143,737 thousand).

	Note	2016 ----- (Rupees in '000) -----	2015
26. SALES - Net			
Local sales			
- manufacturing activity		18,009,448	18,653,528
- trading activity		505,622	1,578,045
		<u>18,515,070</u>	<u>20,231,573</u>
Less:			
- sales tax		2,845,223	3,028,146
- discounts		1,650,340	1,242,014
		<u>4,495,563</u>	<u>4,270,160</u>
		<u>14,019,507</u>	<u>15,961,413</u>

27. COST OF SALES

Opening stock of finished goods		80,684	111,728
Cost of goods manufactured	27.1	11,105,506	12,247,329
Purchases during the year		413,493	1,305,335
		<u>11,518,999</u>	<u>13,552,664</u>
Closing stock of finished goods		(327,649)	(80,684)
		<u>11,272,034</u>	<u>13,583,708</u>

27.1 Cost of goods manufactured

Opening stock of work-in-process		541,194	517,413
Raw materials and components consumed	27.2	8,568,351	9,609,561
Salaries, wages and benefits	27.3	795,548	717,702
Stores consumed		304,397	307,327
Light, heat and water		640,236	865,337
Insurance		32,646	28,915
Rent, rates and taxes		187,138	163,912
Repair and maintenance		78,395	70,250
Royalty and technical fee		144,866	162,165
Cartage		13,986	18,649
Travelling, conveyance and entertainment		24,785	19,391
Postage and telephone		2,918	3,134
Printing and stationery		3,171	3,058
Vehicle running		1,119	1,525
Depreciation	5.3	186,137	141,481
Free replacement	22.2	165,448	157,440
Other expenses		1,820	1,263
		<u>11,692,155</u>	<u>12,788,523</u>
Closing stock work-in-process		(586,649)	(541,194)
		<u>11,105,506</u>	<u>12,247,329</u>

	2016 ----- (Rupees in '000) -----	2015 ----- (Rupees in '000) -----
27.2 Raw materials and components consumed		
Opening stock	876,094	1,854,859
Purchases during the year	8,634,591	8,630,796
	<u>9,510,685</u>	<u>10,485,655</u>
Closing stock	(942,334)	(876,094)
	<u>8,568,351</u>	<u>9,609,561</u>

27.3 Salaries, wages and benefits include Rs.2,761 thousand (2015: Rs.2,739 thousand) and Rs.6,720 thousand (2015: Rs.5,887 thousand) in respect of staff retirement benefits gratuity and provident / pension funds respectively.

	Note	2016 ----- (Rupees in '000) -----	2015 ----- (Rupees in '000) -----
28. DISTRIBUTION COST			
Salaries and benefits	28.1	64,672	75,036
Travelling, conveyance and entertainment		24,471	19,478
Vehicle running		136	190
Rent, rates and taxes		17,781	16,136
Advertisement and sales promotion		130,185	98,244
Repair and maintenance		1,376	1,364
Light, heat and water		5,013	4,943
Freight and forwarding		138,794	156,189
Printing and stationery		436	611
Postage and telephone		2,834	2,723
Depreciation	5.3	6,082	4,575
Amortisation	6.1	-	325
Services charges		70	328
Insurance		46,083	68,996
Newspapers, magazines and subscription others		155	209
		<u>438,088</u>	<u>449,347</u>

28.1 Salaries and benefits include Rs.1,104 thousand (2015: Rs.1,201 thousand) and Rs.2,398 thousand (2015: Rs.2,217 thousand) in respect of staff retirement benefits gratuity and provident / pension funds respectively.

	Note	2016 ----- (Rupees in '000) -----	2015 ----- (Rupees in '000) -----
29. ADMINISTRATIVE EXPENSES			
Directors' meeting fee		290	180
Salaries and benefits	29.1	194,018	161,039
Travelling, conveyance and entertainment		11,725	11,697
Rent and rates		10,796	9,814
Repair and maintenance		1,359	1,619
Light, heat and water		2,977	2,704
Insurance		3,834	3,896
Legal and professional charges		4,342	4,579
Fee and subscription		17,238	14,251
Postage and telephone		2,151	1,995
Printing and stationery		1,877	1,453
Vehicle running		1,347	796
Training expense		3,569	7,316
Depreciation	5.3	11,750	13,165
Amortisation	6.1	5,860	1,769
Donation	29.2	14,807	10,228
		<u>287,940</u>	<u>246,501</u>

- 29.1** Salaries and benefits include Rs.3,168 thousand (2015: Rs.3,300 thousand) and Rs.6,944 thousand (2015: Rs.5,696 thousand) in respect of staff retirement benefits gratuity and provident / pension funds respectively.
- 29.2** Donation of Rs.14,807 thousand (2015: Rs.10,228 thousand) charged in these financial statements is paid to Atlas Foundation, 2nd Floor, Federation House, Shara-e-Firdousi, Clifton, Karachi (the Foundation). Mr. Yusuf H. Shirazi, Chairman of the Company and Fahim Ali Khan, Director of the Company are Directors of the Foundation.

	Note	2016 ----- (Rupees in '000) -----	2015
30. OTHER INCOME			
Income from financial assets			
Mark-up on deposit - conventional banks		872	-
Dividend income	30.1	3,986	-
Gain on sale of investments at fair value through profit or loss - conventional		-	3,571
Fair value gain on investments at fair value through profit or loss - conventional		-	50
Income from investments in related parties			
Dividend income	30.1	45,795	1,876
Gain on sale of investments at fair value through profit or loss - conventional		33,709	41,626
Fair value gain on investments at fair value through profit or loss - shariah compliant		-	17,481
- conventional		-	15,233
		-	32,714
Income from assets other than financial assets			
Scrap sales		11,215	11,354
Gain on disposal of operating fixed assets	5.5	-	335
		<u>95,577</u>	<u>91,526</u>
30.1 Fund wise break-up of dividend income is as follows:			
Conventional			
HBL Money Market Fund		3,986	-
Atlas Sovereign Liquid Fund		1,847	-
Atlas Stock Market Fund		24,420	-
Atlas Gold Fund		-	1,876
Atlas Islamic Stock Fund - shariah compliant		19,528	-
		<u>49,781</u>	<u>1,876</u>
31. OTHER EXPENSES			
Provision for doubtful debts	12.1	3,922	797
Workers' profit participation fund	22.3	100,332	79,523
Workers' welfare fund	22.4	38,126	30,219
Auditors' remuneration	31.1	1,495	1,276
Exchange loss - net	31.2	16,355	34,182
Fair value loss on investments at fair value through profit or loss - shariah compliant		7,166	-
- conventional		3,807	-
		10,973	-
Loss on disposal of operating fixed assets	5.5	5,758	-
		<u>176,961</u>	<u>145,997</u>
31.1 Auditors' remuneration			
Remuneration in respect of auditors' services for:			
- statutory audit		1,000	1,000
- half yearly review		175	70
- review of compliance with Code of Corporate Governance		85	68
- audits of retirement funds and workers' profit participation fund		115	73
- certifications for payment of royalty and dividend		95	50
- out of pocket expenses		25	15
		<u>1,495</u>	<u>1,276</u>

31.2 Represents exchange loss / gain arising on revaluation of actual currency.

	2016	2015
	----- (Rupees in '000) -----	
32. FINANCE COST		
Related parties		
Mark-up on:		
- running musharaka	26,253	36,856
- demand finances	-	1,623
Other parties		
Mark-up on:		
- running finances	20,200	70,169
- demand finances	19,085	29,971
- import finances	-	1,790
	<u>65,538</u>	<u>140,409</u>
Bank and other financial charges	6,337	6,266
	<u>71,875</u>	<u>146,675</u>
33. TAXATION		
Current tax		
Current tax on profits for the year	584,183	419,363
Adjustments for current tax of prior years	2,449	(1,491)
	586,632	417,872
Deferred tax		
Origination and reversal of temporary differences	17,103	53,277
Impact of change in tax rate	(6,376)	(4,362)
	10,727	48,915
	<u>597,359</u>	<u>466,787</u>

33.1 The tax on the Company's profit before tax differs from the theoretical amount that would arise using the Company's applicable tax rate as follows:

	2016	2015
	----- (Rupees in '000) -----	
Profit before taxation	<u>1,868,186</u>	<u>1,480,711</u>
Tax at the applicable rate of 32% (2015: 33%)	597,820	488,635
Tax effect of:		
- expenses not deductible for tax purposes	150,724	125,729
- expenses deductible for tax purposes but not taken to profit and loss account	(167,673)	(167,058)
- income not subject to tax / income subject to final tax regime / tax credits	(51,144)	(67,624)
Adjustments in respect of prior years	2,449	(1,491)
Super tax for rehabilitation of temporarily displaced persons	54,456	39,681
Deferred taxation	10,727	48,915
Tax charge	<u>597,359</u>	<u>466,787</u>

33.2 Section 5A of the Income Tax Ordinance, 2001 imposes tax at the rate of ten percent on every public company other than a scheduled bank or modaraba, that derives profits for tax a year but does not distribute cash dividend within six months of the end of said tax year or distribute dividends to such an extent that its reserves, after such distribution, are in excess of 100% of its paid-up capital. However, this tax on undistributed reserves is not applicable to a public company which distributes profit equal to either 40% of its after-tax profits or 50% of its issued, subscribed and paid-up capital, whichever is less, within six months of the end of the tax year.

The Board of Directors in their meeting held on August 22, 2016 has distributed sufficient cash dividend for the year ended June 30, 2016 (refer note 42) which complies with the above-stated requirements. Accordingly, no provision for tax on undistributed reserves has been recognised in these financial statements for the year ended June 30, 2016.

	2016	2015
	----- (Rupees in '000) -----	
34. EARNINGS PER SHARE		
34.1 Basic earnings per share		
Net profit for the year	1,270,827	1,013,924
	-----	-----
	----- Number of shares -----	
Weighted average ordinary shares in issue	17,399,769	17,399,769
	-----	-----
	----- Rupees -----	
Earnings per share	73.04	58.27
	-----	-----
34.2 Diluted earnings per share		

No figures for diluted earnings per share has been presented as the Company has not issued any instruments carrying options which would have an impact on earnings per share when exercised.

35. TRANSACTIONS WITH RELATED PARTIES

Related parties comprise of Associated Companies, directors of the Company, companies in which directors are interested, key management personnel, post employment benefit plans and close members of the families of the directors and key management personnel. The Company in the normal course of business carries out transactions with various related parties. Detail of transactions with related parties, other than those which have been disclosed elsewhere in these financial statements, are as follows:

	2016	2015
	----- (Rupees in '000) -----	
Associated companies		
Sales of:		
- goods	1,133,461	2,159,924
- operating fixed assets	8,549	1,307
Purchases of:		
- goods and services	7,900,864	6,538,899
- operating fixed assets	102,335	160,169
- intangible assets	-	11,719
Rent / service charges paid	194,615	170,108
Mark-up paid	28,484	39,395
Reimbursement of expenses	1,032	4,542
Expense charged	335	11
Insurance premium	127,053	166,255
Insurance claims	18,955	27,057
Purchase of units in mutual funds	1,510,000	1,516,424
Sale of units in mutual funds	919,401	1,516,933
Dividend received	45,795	1,876
Dividend paid	161,700	134,750
Royalty and technical fee	144,866	162,165
Donation paid	14,807	10,228
Contribution to pension funds	8,896	7,208
Other related parties		
Contributions paid to:		
- gratuity funds	12,536	26,104
- provident fund	7,167	6,592
Salaries and other short term employment benefits to key management personnel	108,819	112,320
Sale of vehicles under Company policy	2,978	1,523

36. REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

The aggregate amounts charged during the year in respect of remuneration, including certain benefits, to the Chief Executive, Directors and Executives of the Company are as follows:

	Directors				Executives	
	Chief Executive		Others		2016	2015
	2016	2015	2016	2015	2016	2015
	----- (Rupees in '000) -----					
Managerial remuneration	14,552	11,294	23,966	12,594	80,559	76,704
House rent and utilities	10,186	7,906	16,776	8,816	56,446	55,896
Bonus	8,666	9,600	8,278	10,709	43,632	65,242
Retirement benefits	2,159	1,749	6,672	2,022	15,256	11,943
Medical and others	378	335	579	300	4,964	8,105
	<u>35,941</u>	<u>30,884</u>	<u>56,271</u>	<u>34,441</u>	<u>200,857</u>	<u>217,890</u>
Number of persons	<u>1</u>	<u>1</u>	<u>2</u>	<u>2</u>	<u>66</u>	<u>61</u>

36.1 The Chief Executive and certain Directors are provided with free use of the Company maintained cars and telephones at residences. Certain executives are also provided with the Company's vehicles.

36.2 Remuneration to other directors

Aggregate amount charged in these financial statements for meeting fee to two (2015: three) non-executive directors was Rs.290 thousand (2015: Rs.180 thousand).

37. FINANCIAL RISK MANAGEMENT

37.1 Financial risk factors

The Company's activities expose it to a variety of financial risks: credit risk, liquidity risk and market risk (including foreign exchange risk, interest rate risk and price risk). The Company overall risk management program focuses on having cost effective funding as well as to manage financial risk to minimize earnings volatility and provide maximum return to shareholders.

The Company's Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Board is also responsible for developing and monitoring the Company's risk management policies.

(a) Credit risk

Credit risk represents the risk of accounting loss being caused if counterparty fails to perform as contracted or discharge an obligation. Credit risk arises from loans, trade deposits, trade debts, loans & advances, investments, other receivables and deposits with banks & financial institutions.

The carrying amounts of financial assets represent the maximum credit exposure. The financial assets exposed to credit risk aggregated to Rs.1,751,710 thousand (2015: Rs.1,158,172 thousand) as at June 30, 2016 and are as follows:

	2016	2015
	----- (Rupees in '000) -----	
Long term loans	1,152	1,103
Long term deposits	14,647	13,777
Trade debts	119,477	131,810
Loans and advances	1,674	1,595
Deposits and margins	4,119	6,713
Investments	1,558,861	918,737
Other receivables	6,523	6,119
Bank balances	45,257	78,318
	<u>1,751,710</u>	<u>1,158,172</u>

Out of the total financial assets credit risk is concentrated in investments in mutual fund securities, trade debts and deposits with banks as they constitute 98% (2015: 97%) of the total financial assets.

To manage exposure to credit risk in respect of trade debts, management performs credit reviews taking into account the customer's financial position, past experience and other relevant factors. Where considered necessary, advance payments are obtained from certain parties.

All the trade debts at the reporting date represent domestic parties.

The maximum exposure to credit risk for trade debts at the reporting date by type of customer are as follows:

	2016		2015	
	%	Rupees in '000	%	Rupees in '000
Original Equipment Manufacturers and Institutions	26.53	31,692	28.67	37,793
Associated Companies	59.05	70,553	62.92	82,918
Dealers	14.42	17,232	8.42	11,099
	<u>100.00</u>	<u>119,477</u>	<u>100.00</u>	<u>131,810</u>

The credit quality of loans, advances, deposits and other receivables can be assessed with reference to their historical performance with no or negligible defaults in recent history and no losses incurred.

The credit quality of Company's bank balances and investments in mutual funds securities can be assessed with reference to the external credit ratings as follows:

Name of Bank	agency	Rating		2016	2015
		short-term	long-term	---(Rupees in '000)---	
MCB Bank Limited	PACRA	A1+	AAA	5,134	5,138
Summit Bank Limited	JCR-VIS	A-1	A-	-	8
Habib Metropolitan Bank Limited	PACRA	A1+	AA+	50	50
Habib Bank Limited	JCR-VIS	A-1+	AAA	5,433	29,310
				<u>10,617</u>	<u>34,506</u>

Mutual funds	Agency	Rating	2016	2015
			---(Rupees in '000)---	
Atlas Stock Market Fund	PACRA	3-Star	282,666	257,914
Atlas Income Fund	PACRA	AA-(f)	910,374	279,925
Atlas Islamic Stock Fund	PACRA	3-Star	221,565	193,730
Atlas Sovereign Liquid Fund	PACRA	AA(f)	-	75,768
Atlas Gold Fund	PACRA	4-Star	56,950	50,350
HBL Money Market Fund	JCR-VIS	AA(f)	87,306	61,050
			<u>1,558,861</u>	<u>918,737</u>

(b) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty, in meeting obligation associated with financial liabilities.

The Company manages liquidity risk by maintaining sufficient cash and the availability of funding through an adequate amount of committed credit facilities. At June 30, 2016, the Company had Rs.3,150,000 thousand available borrowings limits from banks / financial institutions and of bank balances Rs.45,257 thousand.

The table below analyses the Company's financial liabilities into relevant maturity groupings based on the remaining period at the reporting date to contractual maturity dates. The amounts disclosed in the table are the contractual undiscounted cash flows:

	Carrying Amount	Contractual cash flows	Maturity upto one year	Maturity more than one year
	------(Rupees in '000)-----			
June 30, 2016				
Trade and other payables	774,198	774,198	774,198	-
Accrued mark-up	4,392	4,392	4,392	-
Short term borrowings	735,989	748,595	748,595	-
	<u>1,514,579</u>	<u>1,527,185</u>	<u>1,527,185</u>	<u>-</u>
June 30, 2015				
Trade and other payables	718,341	718,341	718,341	-
Accrued mark-up	8,384	8,384	8,384	-
Short term borrowings	709,763	725,797	725,797	-
	<u>1,436,488</u>	<u>1,452,522</u>	<u>1,452,522</u>	<u>-</u>

The contractual cash flows relating to the above financial liabilities have been determined on the basis of mark-up rates effective as at June 30, 2016.

(c) **Market risk**

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters while optimising the return.

Foreign exchange risk

Foreign exchange risk is the risk that the fair value of future cash flows of a financial instrument shall fluctuate because of changes in foreign exchange rates.

The Company is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the United States Dollar (U.S. Dollar). Currently, the Company's foreign exchange risk is restricted to the amounts payable to foreign entities. The Company's exposure is as follows:

	2016		2015	
	Rupees in '000	U.S. Dollars	Rupees in '000	U.S. Dollars
Trade and other payables	8,376	80,000	8,136	80,000

Exchange rate of 104.70 (2015: 101.70) for US Dollar to Rupee has been applied.

At June 30, 2016, if the Rupee had weakened / strengthened by 5% against U.S. Dollars with all other variables held constant, the recalculated post-tax profit for the year would have been Rs.419 thousand (2015: Rs.407 thousand) higher / (lower), mainly as a result of foreign exchange gain / (loss) on translation of U.S. Dollar denominated financial liabilities.

Interest rate risk

Interest rate risk represents the risk that the fair value or future cash flow of a financial instrument will fluctuate because of change in market interest rates.

The Company's interest rate exposure arises from short term borrowings. Borrowings issued at variable rates expose the Company to cash flow risk and borrowing issued at fixed rate expose the Company to fair value interest rate risk. At June 30, 2016, the Company's interest bearing borrowings aggregated to Rs.735,989 thousand (2015: Rs.709,763 thousand).

At June 30, 2016, if the interest rates on the Company's borrowings had been 1% higher / (lower) with all other variables held constant, the calculated post-tax profit for the year would have been Rs.7,360 thousand (2015: Rs.7,098 thousand) lower / higher mainly as a result of higher / (lower) interest expense on floating rate borrowings.

Price risk

Price risk represents the risk that the fair values or future cash flows of financial instruments will fluctuate because of changes in market prices (other than those arising from foreign exchange risk or interest rate risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

The Company is exposed to equity securities price risk because of investments in mutual fund securities amounting to Rs.1,558,861 thousand (2015: Rs.918,737 thousand) and classified at fair value through profit or loss. The Company is not exposed to commodity risk.

At June 30, 2016, if fair value (Net Asset Value) had been 1% higher / lower with all other variables held constant, the post-tax profit for the year would have Rs.15,589 thousand (2015: Rs.9,187 thousand) higher / (lower) as a result of gain / (loss) on investments classified as at fair value through profit or loss.

37.2 Fair value measurement of financial instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Underlying the definition of fair value is the presumption that the Company is going concern and there is no intention or requirement to curtail materially the scale of its operation or to undertake a transaction on adverse terms.

The carrying values of all financial assets and liabilities reflected in the financial statements are a reasonable approximation of their fair values.

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities [Level 1].
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) [Level 2].
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) [Level 3].

The Company's financial assets measured at fair value comprise only of level 1 financial assets amounting to Rs.1,558,861 thousand (2015: Rs.918,737 thousand).

There were no transfers amongst the levels during the current and preceding year. The Company's policy is to recognise transfer into and transfers out of fair value hierarchy levels as at the end of the reporting periods

Valuation techniques used to determine fair values

Level 1: The fair value of financial instruments traded in active markets is based on quoted market prices at the balance sheet date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. These instruments are included in Level 1.

Level 2: The fair value of financial instruments that are not traded in an active market is determined by using valuation techniques. These valuation techniques maximize the use of observable market data where it is available and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in Level 2.

Level 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in Level 3.

37.3 Financial instruments by categories

	As at June 30, 2016			As at June 30, 2015		
	Loans and receivables	At fair value through profit and loss	Total	Loans and receivables	At fair value through profit and loss	Total
	----- Rupees in '000 -----			----- Rupees in '000 -----		
Financial assets as per balance sheet						
Long term loans	1,152	-	1,152	1,103	-	1,103
Long term deposits	14,647	-	14,647	13,777	-	13,777
Trade debts	119,477	-	119,477	131,810	-	131,810
Loans and advances	1,674	-	1,674	1,595	-	1,595
Deposits and prepayments	4,119	-	4,119	6,713	-	6,713
Investments	-	1,558,861	1,558,861	-	918,737	918,737
Other receivables	6,523	-	6,523	6,119	-	6,119
Bank balances	45,257	-	45,257	78,318	-	78,318
	<u>192,849</u>	<u>1,558,861</u>	<u>1,751,710</u>	<u>239,435</u>	<u>918,737</u>	<u>1,158,172</u>

	Financial liabilities at amortised cost	
	2016	2015
	----- Rupees in '000 -----	
Financial liabilities as per balance sheet		
Trade and other payables	774,198	718,341
Accrued mark-up	4,392	8,384
Short term borrowings	735,989	709,763
	<u>1,514,579</u>	<u>1,436,488</u>

37.4 Capital risk management

The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

The Company manages its capital structure by monitoring return on net assets and makes adjustments to it in the light of changes in economic conditions. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders and / or issue new shares. There was no change to the Company's approach to capital management during the year.

38. PLANT CAPACITY AND ACTUAL PRODUCTION

The production capacity of the plant cannot be determined as this depends upon the relative proportion of various types of automotive and motorcycle batteries produced.

39. ENTITY-WIDE INFORMATION

These financial statements have been prepared on the basis of the single reportable segment.

39.1 Information about products

Battery sales represent 96.92% (2015: 91.26%) of the total revenue of the Company.

39.2 Information about geographical areas

All non-current assets of the Company as at June 30, 2016 are located in Pakistan.

All of the Company's sales relate to customers in Pakistan.

39.3 Information about customers

The Company's customer base is diverse with no single customer accounting for more than 10% of net revenue.

	2016	2015
40. NUMBER OF EMPLOYEES		
Total number of employees as at June 30,	287	264
Average number of employees during the year	280	254

41. PROVIDENT FUND RELATED DISCLOSURES

41.1 The following information is based on unaudited financial statements of the Fund for the year ended June 30, 2016:

	2016 ----- (Rupees in '000) -----	2015
Size of the Fund - Total Assets	142,051	147,329
Cost of investments made	69,364	81,044
Percentage of investments made	98.64%	98.68%
Fair value of investments	140,126	145,380

41.2 The break-up of fair value of investments is as follows:

	2016 ---(Percentage)---	2015	2016 ---(Rupees in '000)---	2015
Special account in a scheduled bank	2.22	0.91	3,152	1,339
Debt securities	96.42	97.77	136,974	144,041

41.3 The investments out of Provident Fund have been made in accordance with the provisions of section 227 of the Companies Ordinance, 1984 and the rules formulated for this purpose.

42. EVENTS AFTER THE BALANCE SHEET DATE

The Board of Directors, in their meeting held on August 22, 2016, (i) approved the transfer of Rs. 1,000,000 thousand (2015: Rs.800,000 thousand) from unappropriated profit to general reserve and (ii) proposed a final cash dividend of Rs. 15.50 (2015: Rs.12.00) per share amounting to Rs. 269,697 thousand (2015: Rs.208,797 thousand) for approval of the members at the Annual General Meeting to be held on September 27, 2016.

These financial statements do not reflect the proposed appropriations, which will be accounted for in the statement of changes in equity as appropriations from unappropriated profit in the year ending June 30, 2017.

43. DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorised for issue on August 22, 2016 by the Board of Directors of the Company.



Yusuf H. Shirazi
Chairman



Ali H. Shirazi
President / Chief Executive



Fahim Ali Khan
Director



Recharging

passion in society

Atlas Battery has a vision to empower all those in its surroundings. The company undertook many notable campaigns include installing mist fans at bus stops during Ramadan, named Ramadan Recharge, and Khushiyan Recharge, in which SOS children were entertained with day long activities on Eid-ul-Fitr.

GLOSSARY OF TERMS

AGS	Atlas Genzo Shimadzu
B2C	Business to Consumer
BCP	Business Continuity Plan
BRP	Business Process Re-engineering
CDS	Central Depository System
CFO	Chief Financial Officer
CEO	Chief Executive Officer
CGLS	Corporate Governance Leadership Skills
CIR (A)	Commissioner Inland Revenue (Appeals I)
CNIC	Computerized National Identity Card
CSR	Corporate Social Responsibility
DCIR	Deputy Commissioner Inland Revenue
DFI	Development Financial Institution
DPS	Dividend Per Share
EBITDA	Earnings Before Interest, Tax, Depreciation & Amortization
ERP	Enterprise Resource Planning
FBR	Federal Board of Revenue
GDP	Gross Domestic Product
GIKEST	Ghulam Ishaq Khan Institute of Engineering Sciences and Technology
HAPCL	Honda Atlas (Private) Company Limited
HR	Human Resource
IBA	Institute of Business Administration
ICP	Investment Corporation of Pakistan
IFAC	International Federation of Accounting
IFRS	International Financial Reporting Standards
IT	Information Technology
KSE	Karachi Stock Exchange
LSE	Lahore Stock Exchange
LUMS	Lahore University of Management Sciences
MAP	Management Association of Pakistan
MC	Management Committee
MD	Managing Director
NAV	Net Asset Value
NBFC	Non-Banking Financial Institution
NCCPL	National Clearing Company Pakistan Limited
NGO	Non-Governmental Organization
NIT	National Investment Trust
OEM	Original Equipment Manufacturer
PAMA	Pakistan Automotive Manufacturers Association
PAT	Profit After Taxation
PBT	Profit Before Taxation
PICG	Pakistan Institute of Corporate Governance
PKR	Pakistan Rupee
PUC	Projected Unit Cost
QCC	Quality Control Circle
SECP	Securities and Exchange Commission of Pakistan
UK	United Kingdom
UPS	Uninterruptible Power Supply
USA	United States of America
WWF	Workers Welfare Fund



Atlas Group Companies

*Year of Establishment /
Acquisition**

 Shirazi Investments	1962
---	------

 Atlas Honda	1962
---	------

 Atlas Battery	1966
---	------

 Shirazi Trading	1975
---	------

 Atlas Insurance	1980*
---	-------

 Atlas Engineering	1981*
---	-------

HONDA Honda Atlas Cars	1992
-------------------------------	------

HONDA Honda Atlas Power Product	1997
--	------

 Atlas Asset Management	2002
--	------

 Shirazi Capital	2005
---	------

 Atlas Power	2007
---	------

 Atlas World Wide	2007
--	------

 Atlas Venture	2008
---	------

 Atlas Autos	2011
---	------

 Atlas Hitec	2012
---	------

 Atlas Metals	2012
--	------

PRODUCT TYPES AND THEIR APPLICATION

Product Type			Application
Light Batteries			
CGR30	7 PL	CGR30	CNG Rickshaw
GR46	9 PL	NS40SR	Suzuki Van / Pick-up, Subaru Van / Pick-up (old models) (600cc to 800cc)
GX43	9 PL	NS40SR	Suzuki Van / Pick-up, Subaru Van / Pick-up (old models) (600cc to 800cc)
GL43	9 PL	NS40SR	Suzuki Car / Van / Pick-up, Jeep, Subaru Car / Van / Pick-up, Charade Petrol (800cc to 1000cc)
GL48	9 PL	NS40ZL 9PL	Suzuki Mehran, Daihatsu Cuore, Kia Classic, All CNG converted vehicles (800cc to 1000cc)
GL50	11 PL	NS40ZL 11PL	All types of vehicles (800cc to 1300cc)
CNG60	13 PL	N40	
GR65	13 PL	NS60	Datsun 120Y, Mazda, Mitsubishi Lancer, Toyota, Honda Civic (1000cc to 1800cc)
GL65	13 PL	NS60L	
GR70	9 PL	N50	
80D26R	11 PL	N50Z	Honda Accord, Honda CRV, Toyota Mark II, Toyota Crown, Toyota Cressida, Mercedes Benz, Willys Jeeps, MF375 Tractors, Hyundai, Daewoo (2000cc to 6000cc)
GR85	13 PL	N70 EXTRA	
GL85	13 PL	N70 EXTRA L	
Medium Batteries			
GR87	11 PL	NS70	
GR95	13 PL	N70Z	
GR100	15 PL	N85P	Toyota Hi-Ace, Mercedes Benz, Isuzu Bus JCR 520zz, Massey Ferguson Tractors, MF-210 Cruiser, Toyota Hi-Lux, Nissan Diesel Pick-up, Ford 1910 Tractor (2000cc to 6000cc)
GL100	15 PL	N85L	
6FT120	15 PL	6FT15	
N125	17 PL	N100S	Fiat Tractors 460 / 480, IMT 540 Tractors, Massey Ferguson Tractors 240 / 265, Ford Wagons, Land Rover, Toyota Land Cruiser (3000cc to 6000cc)
GX132	17 PL		Isuzu Trucks, Mercedes Benz, Hino Truck ZH - 100, Fiat Tractors 640, Isuzu JCR 460R (3000cc to 6000cc)
GX135	19 PL	N100	
Heavy Batteries			
GX155	21 PL	N120S	Fiat Tractors 640, Hino Trucks and Busses, Hino Bowzer, Fiat Trucks, Ford Dumper, Isuzu Diesel Buses, Fiat Buses (3000cc to 12000cc)
GX165	21 PL	N120S	
GX175	23 PL	N140	
4DLT145	23 PL	N130S	Ford Tractor 3610 and 46
4DLT160	27 PL	N150S	
GL190	23 PL		
195G51F	25 PL	N150	Bedford Truck, Fiat Tractors 640, Mazda Coaster T-3000, Isuzu TD-72, Generator Sets, Road Rollers and Belarus Tractors
GX200R	27 PL	N175	
GX200F	27 PL	N190Z	
210H52	31 PL	N200P	
245H52	33 PL	N200	Generator Sets, Road Roller, Bulldozer
Atlas Hybrid - Automotive			
HB50	11PL	NS40ZL	All types of vehicles (800cc to 1300cc)
HB65	13PL	NS60L	All types of vehicles (1000cc to 1800cc)
Motorcycle Battery			
GM2.53C2 CLASSIC	3 PL		Honda CD70, CG125, all Japanese and Chinese motorcycles
Distilled Water			
Battery Tonic	1000ML		Distilled water for all types of batteries

OUR VALUED OEM CUSTOMERS



Atlas Honda Limited



Honda Atlas Cars (Pakistan) Ltd.



Indus Motor Company Ltd.



Pak Suzuki Motor Company Ltd.



Al-Ghazi Tractors Limited



Sigma Motors Limited



DYL Motorcycles Ltd.



Gandhara Nissan Ltd.



Sazgar Engineering Works Ltd.



N.J. Auto Industries (Pvt) Ltd.



D.S. Motors (Pvt) Ltd.



Memon Motors (Pvt) Ltd.



HKF Engineering (Pvt) Ltd.



Super Asia Motors (Pvt) Ltd.



United Auto Industries (Pvt) Ltd.



Master Motor Corp. Ltd.



Afzal Motors (Pvt) Ltd.

September 06, 2016

To: All Shareholders of the Company

Remuneration of Chief Executive and Company Secretary
Information under Section 218 of the Companies Ordinance, 1984

It is to inform you that the Board has approved the remuneration for the following, for the year ending June 30, 2017.

1. Chief Executive at Rs. 26.72 million.
2. Company Secretary at Rs. 5.84 million.

Bonus, retirement benefits and other facilities are provided in accordance with Company's rules.

Yours truly
For Atlas Battery Limited



Rizwan Ahmed
Company Secretary



September 06, 2016

To: All Shareholders of the Company

Copy of Computerized National Identity Card (CNIC)

As per directions to all listed companies by Securities and Exchange Commission of Pakistan vide S.R.O. 779(1)/2011 dated August 18, 2011, the “**DIVIDEND WARRANT(S)**” should bear the Computerized National Identity Card (CNIC) number of the registered member(s), except in the case of minor(s) and corporate members, and dividend warrant can not be issued without inserting the CNIC number of the member(s) or its authorized person(s).

For this purpose, please provide us a copy of your CNIC (if not provided earlier) **ON MOST URGENT BASIS** for compliance of the directions of SECP, failing which your future dividend warrant(s), if any, will be withheld till the compliance of the above referred notification.

You must mention your folio number on the face of your CNIC copy for identification.

Copy of your CNIC may please be sent to our Registered Office at the following address:

**Share Department
Atlas Battery Limited
D-181, Central Avenue
S.I.T.E.
Karachi-75730**

Shareholders are requested to immediately notify the change of address, if any.

Yours truly
For Atlas Battery Limited

Rizwan Ahmed
Company Secretary

Copy of the Notification of Securities and Exchange Commission of Pakistan dated August 18, 2011.

S.R.O. 779(1)/2011. In exercise of the powers conferred by section 506B of the Companies Ordinance, 1984 (XL VII of 1984), the Securities and Exchange Commission of Pakistan is pleased to direct all the listed companies to issue dividend warrant(s) only crossed as “A/C payee only” in the name of registered member or in the name of authorized person where a registered member authorizes the company to pay dividend on his behalf to any person. The dividend warrant(s) should also bear the Computerized National Identity Card Number of the registered member or the authorized person, except in the case of minor(s) and corporate members.



September 06, 2016

To: All Shareholders of the Company

Dividend Mandate Form

It is to inform you that under Section 250 of the Companies Ordinance, 1984 a shareholder may, if so desire, directs the Company to pay dividend through his / her / its bank account.

In pursuance of the directions given by the Securities and Exchange Commission of Pakistan vide Circular No. 18 of 2012 dated June 05, 2012, we request to all the registered shareholders of Atlas Battery Limited holding _____ shares having folio number _____ to _____ hereby give the opportunity to authorize the Company to directly credit in your bank account cash dividend, if any, declared by the Company in future.

Please note that this dividend mandate is optional and not compulsory, in case you do not wish your dividend to be directly credited into your bank account, then the same shall be paid to you through the dividend warrants.

Do you wish the cash dividend declared by the company, if any, is directly credited in your bank account, instead of issue of dividend warrants. Please tick "√" any of the following boxes.

YES

NO

If yes then please provide the following information:

Transferee Detail	
Title of Bank Account	
Bank Account Number	
Bank's Name	
Branch Name and Address	
Cell Number of Transferee	
Landline Number of Transferee, if any	

It is stated that the above mentioned information is correct, that I will intimate the changes in the above mentioned information to the Company and the concerned Share Registrar as soon as these occur.

Signature of member / shareholder

The Secretary,
Atlas Battery Limited,
D-181, Central Avenue,
S.I.T.E.,
Karachi.

Affix
Revenue Stamp
Signature

Address

Date

Dear Sir,

SUBJECT: PROXY FORM

I / we the undersigned member(s) of Atlas Battery Limited holding _____ ordinary shares hereby appoint Mr. / Mrs. / Miss _____ of _____ or failing him / her Mr. / Mrs. / Miss _____ of _____ being member of the Company as my / our proxy to attend, act and vote for me / us and on my / our behalf at the Annual General Meeting of the Company to be held at 2nd Floor, Federation House, Sharae Firdousi, Clifton, Karachi on September 27, 2016 at 10:00 a.m. and at every adjournment thereof.

(1) _____ (2) _____

(3) _____ (4) _____

Signature(s)

(1) _____

(2) _____

(3) _____

(4) _____

Name(s)

Signature in the presence of

Name of Witness

Address

Signature

Date



The Secretary
Atlas Battery Limited
D-181, Central Avenue,
S.I.T.E.,
Karachi-75730

AFFIX
POSTAGE

Fold Here

Fold Here

Fold Here

Fold Here

کمپنی سیکریٹری
ٹلس بیٹری لمیٹڈ،
D-181، سینٹرل ایونیو،
سائٹ، کراچی

درست رقم کاٹکٹ
چسپاں کریں
دستخط

محترم جناب،

موضوع: پراکسی فارم

پتہ

تاریخ

میں / ہم ٹلس بیٹری لمیٹڈ کے زیر دستخطی ممبر (ز) ہوں / ہیں اور میرے / ہمارے پاس ----- عمومی حصص کی ملکیت ہے، میں / ہم، محترم / محترمہ
سکنہ -----
یا ایسا نہ ہونے کی صورت میں ان کی جگہ محترم / محترمہ ----- سکنہ -----
کو بطور کمپنی ممبر اپنی جگہ کمپنی کے سالانہ عام اجلاس منعقدہ بمقام دوسری منزل، فیڈریشن ہاؤس، شارعِ فردوسی، بکفٹن کراچی، تاریخ 27 ستمبر 2016 بوقت صبح 10:00 بجے، میں میری / ہماری جگہ
بطور پراکسی شرکت کرنے، ووٹ دینے کی اجازت دیتا ہوں / دیتے ہیں۔

گواہ کا نام

پتہ

دستخط

تاریخ

(1) _____ (2) _____

(3) _____ (4) _____

دستخط

(1) _____

(2) _____

(3) _____

(4) _____

نام

درست رقم کا ٹکٹ
چسپاں کریں

کمپنی سیکریٹری
اٹلس بیٹری لمیٹڈ،
D-181، سینٹرل ایونیو،
سائٹ، کراچی

Fold Here

Fold Here

Fold Here

Fold Here

Atlas Battery Limited

D-181, Central Avenue, S.I.T.E., Karachi-75730

Ph: (92-21) 32567990-4,

Fax: (92-21) 32564703

E-mail: abl@atlasbattery.com.pk

Website: www.atlasbattery.com.pk