# AGRIAUTO INDUSTRIES LIMITED BALANCE SHEET AS AT JUNE 30, 2009

	Note	2009 (Rs. it	2008 n 000')
ASSETS NON CURRENT ASSETS		(11011)	,
PROPERTY, PLANT AND EQUIPMENT LONG TERM INVESTMENT LONG TERM DEPOSITS	3 4	344,480 210,375 1,975 556,830	303,374 180,000 
CURRENT ASSETS		000,000	100,110
Stores, spares and loose tools Stock-in-trade Trade debts Loans, advances, deposits, prepayments and other	5 6 7	41,495 448,686 237,009	37,148 285,016 190,395
receivables Accrued profit Short term investments	8 9	8,822 960 152,038	37,317 1,723 259,531
Taxation-net Cash and bank balances	10	- 225,651 1,114,661	11,604 163,353 986,087
TOTAL ASSETS		1,671,491	1,471,532
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES Authorised capital 40,000,000 (2008: 40,000,000) Ordinary shares of Rs. 5	- each	200,000	200,000
Issued, subscribed and paid-up capital Reserves	11 12	144,000 <u>1,298,168</u> 1,442,168	120,000 <u>1,117,287</u> 1,237,287
NON CURRENT LIABILITIES		1,442,100	1,207,207
LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE DEFERRED TAXATION	13 14	2,612 30,724	2,691 18,785
<b>CURRENT LIABILITIES</b> Trade and other payables Current portion of liabilities against assets subject to finance	15	168,690	200,790
lease Taxation-net Sales tax payable	13	3,156 9,127 15,014	8,301 - 3,678
CONTINGENCIES AND COMMITMENTS	16	195,987	212,769
TOTAL EQUITY AND LIABILITIES		1,671,491	1,471,532

The annexed notes from 1 to 35 form an integral part of these financial statements.

Chairman

**Executive Vice Chairman** 

# **AGRIAUTO INDUSTRIES LIMITED PROFIT AND LOSS ACCOUNT** FOR THE YEAR ENDED JUNE 30, 2009

	Note	2009 (Rs. in	2008 000')
Turnover - net	17	2,413,309	2,140,261
Cost of sales Gross profit	18	<u>1,928,143</u> 485,166	<u>1,628,399</u> 511,862
Distribution costs Administrative expenses	19 20	45,970 47,762 93,732	41,057 38,261 79,318
Other operating income	21	<u>(48,876)</u> 440,310	<u>(32,335)</u> 464,879
Finance costs Other charges	22 23	4,748 33,684 38,432	1,960 35,067
Profit before taxation		401,878	<u> </u>
Taxation	24	128,507	150,671
Profit after taxation		273,371	277,181
			(Restated)
Basic and diluted earnings per share (Rs.)	25	9.49	9.62

The annexed notes from 1 to 35 form an integral part of these financial statements.

Chairman Executive Vice Chairman

# AGRIAUTO INDUSTRIES LIMITED CASH FLOW STATEMENT FOR THE YEAR ENDED JUNE 30, 2009

	Note	2009 (Rs. in 0	2008 00')
CASH FLOW FROM OPERATING ACTIVITIES			
Cash generated from operations Finance costs paid Income tax paid Long term deposits <b>Net cash generated from operating activities</b>	26	218,648 (4,741) (104,058) <u>96</u> 109,945	516,950 (1,976) (156,116) <u>1,715</u> 360,573
CASH FLOW FROM INVESTING ACTIVITIES			
Fixed capital expenditure Proceeds from disposal of property, plant and equipment Acquisition of long term investments Acquisition of short term investments Proceeds from sale of short term investments Profit received on short term investments <b>Net cash used in investing activities</b>		(81,043) 10,293 (67,500) - 60,191 13,291 (64,768)	(170,859) 4,296 (30,000) (30,000) - 22,388 (204,175)
CASH FLOW FROM FINANCING ACTIVITIES			
Lease rentals paid Dividends paid <b>Net cash used in financing activities</b>		(9,110) (23,769) (32,879)	(9,142) (83,202) (92,344)
Net increase in cash and cash equivalents	-	12,298	64,054
Cash and cash equivalents at the beginning of the year		363,353	299,299
Cash and cash equivalents at the end of the year	27	375,651	363,353

The annexed notes from 1 to 35 form an integral part of these financial statements.

Chairman

**Executive Vice Chairman** 

# AGRIAUTO INDUSTRIES LIMITED CASH FLOW STATEMENT FOR THE YEAR ENDED JUNE 30, 2009

	Note	2009 (Rs. in 0	2008 00')
CASH FLOW FROM OPERATING ACTIVITIES			
Cash generated from operations Finance costs paid Income tax paid Long term deposits Net cash generated from operating activities	26	218,648 (4,741) (104,058) <u>96</u> 109,945	516,950 (1,976) (156,116) <u>1,715</u> 360,573
CASH FLOW FROM INVESTING ACTIVITIES			
Fixed capital expenditure Proceeds from disposal of property, plant and equipment Acquisition of long term investments Acquisition of short term investments Proceeds from sale of short term investments Profit received on short term investments <b>Net cash used in investing activities</b>		(81,043) 10,293 (67,500) - 60,191 13,291 (64,768)	(170,859) 4,296 (30,000) (30,000) - 22,388 (204,175)
CASH FLOW FROM FINANCING ACTIVITIES			
Lease rentals paid Dividends paid <b>Net cash used in financing activities</b>		(9,110) (23,769) (32,879)	(9,142) (83,202) (92,344)
Net increase in cash and cash equivalents	-	12,298	64,054
Cash and cash equivalents at the beginning of the year		363,353	299,299
Cash and cash equivalents at the end of the year	27	375,651	363,353

The annexed notes from 1 to 35 form an integral part of these financial statements.

Chairman

**Executive Vice Chairman** 

# AGRIAUTO INDUSTRIES LIMITED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED JUNE 30, 2009

		RESERVES						
		CAPITAL RESERVE	(loss)/Gain	)/Gain REVENUE RESERVES				
	Issued, subscribed and paid- up capital	Share premium	on change in fair value of available for sale investments	General reserve	Unapp- ropriated profit	Hedging Reserves	Total reserves	Total equity
		-		(I	Rs. in 000')			
Balance as at June 30, 2007	120,000	12,598	3,644	550,000	354,143	-	920,385	1,040,385
Final dividend for the year ended June 30, 2007 @ Rs. 3.50/- per share	-	-	-	-	(84,000)	-	(84,000)	(84,000)
Transfer to general reserve	-	-	-	250,000	(250,000)	-	-	-
Profit after taxation for the year	-	-	-	-	277,181	-	277,181	277,181
Gain on change in fair value of available- for-sale investments	-	-	3,296	-	-	-	3,296	3,296
Net gain on cash flow hedge	-	-	-	-	-	425	425	425
Balance as at June 30, 2008	120,000	12,598	6,940	800,000	297,324	425	1,117,287	1,237,287
Final dividend for the year ended June 30, 2008 @ Re. 1/- per share	-	-	-	-	(24,000)	-	(24,000)	(24,000)
Issue of bonus shares in the ratio of 1:5	24,000	-	-	-	(24,000)	-	(24,000)	-
Transfer to revenue reserve	-	-	-	245,000	(245,000)	-	-	-
Profit after taxation for the year	-	-	-	-	273,371	-	273,371	273,371
Gain realised on disposal of available-for- sale investments	-	-	(6,940)	-	-	-	(6,940)	(6,940)
Loss on change In fair value of available for sale investment			(37,125)	-	-	-	(37,125)	(37,125)
Net gain on cash flow hedge transferred to stock-in-trade	-	-	-	-	-	(425)	(425)	(425)
Balance as at June 30, 2009	144,000	12,598	(37,125)	1,045,000	277,695		1,298,168	1,442,168

The annexed notes from 1 to 35 form an integral part of these financial statements.

Chairman

**Executive Vice Chairman** 

# DIRECTORS' REPORT TO THE SHAREHOLDERS FOR THE YEAR ENDED JUNE 30, 2009

Dear Shareholders,

We are happy to present to you the Company's Annual Report on the results of its operations along with the audited accounts for the year ended June 30, 2009.

Fiscal 2009 was once again a difficult year for the manufacturing industry and especially for the automotive sector. However, your company maintained its sales growth and created value for its stake holders.

The Board of Directors' is pleased to recommend a cash dividend of 40% i.e. Rs. 2.00 per share. The Board has also recommended appropriation of Rs. 200 million from un-appropriated profits to General Reserve.

# PAKISTAN ECONOMY

Pakistan's key macroeconomic indicators during the financial year 2008-09 were weak with the manufacturing sector posting a negative growth rate of 3.3 percent against the target of 6.1 percent and 4.8 percent of last year. The large scale manufacturing sector witnessed a sharp slump of 7.7 percent during the period July-Mar 2008-09. This was mainly caused by severe energy crisis, deterioration in law and order, sharp depreciation of rupee vis-à-vis all currencies and most importantly the global recession and slowdown in domestic demand.

Pakistan's economy posted an overall growth of around 2.5 percent. Large scale Manufacturing growth will continue to remain captive to acute energy shortages and demand shrinkage in exports. The coming months may witness lower inflation and positive growth particularly after the endorsement by IMF of Government's Economic Stabilization Program which has lent some confidence back to the economy.

# AUTOMOTIVE SECTOR

The auto sector after being bullish for 6 years has been in decline during the last 2 years, including the year under review, arising from uncertain economic conditions, prevailing political unrest, halt in auto financing facilities by some banks due to loan defaults, high interest rates resulting in expensive auto financing and higher cost of vehicles due to heavy depreciation of Rupee.

Further the imposition of additional taxes in the Finance Act, 2008 being the levy of withholding taxes on registration of new vehicles, additional federal excise duty on vehicles having an engine capacity of more than 850cc, 1% increase in sales tax, provincial luxury tax, further dampened the growth of the automotive sector in the fiscal year 2008-09.

Summarized automobile production figures comparing 2008-09 with 2007-08 appears below:

	2008-09	2007-08	Change
Passenger Cars	84,308	164,710	(48.81%)
Light Commercial Vehicles	17,090	22,934	(25.48%)
Trucks & Buses	3,792	6,136	(38.20%)
Tractors	59,968	53,256	12.60%
Motorcycles (2 & 3 Wheelers)	493,592	641,031	(23.00%)

Source : PAMA report June 2009

\* Does not include non-PAMA members

## 1. SUMMARY OF FINANCIAL RESULTS

Following are the summarized financial results of the Company for the year 2008-09 :

			<u>(Rs. '000)</u>
	<u>2008-09</u>	<u>2007-08</u>	
Turnover	2,413,309	2,140,261	
Gross Profit	485,166	511,862	
Profit before Taxation	401,878	427,852	
Taxation	(128,507)	(150,671)	
Profit after Taxation	273,371	277,181	
		(Restated)	
Earnings Per Share (Rs.)	9.49	9.62	

## 2. OPERATIONS

**Sales:** Sales during the year 2009 remained steady with a turnover of Rs. 2.413 billion, an increase of Rs. 273.048 million or 12.76% over previous year. Sales in the after-market did reflect significant improvement over previous year and it is expected that the growth trend will Inshallah be maintained. Higher growth in OEM sales is expected in two and three wheelers as well as tractor parts whereas car, sales is expected to exhibit improvement over 2009 due to withdrawal of FED in the Finance Act 2009 on vehicles of more than 850 c.c engine capacity and reduction of car prices besides anticipated reduction in KIBOR and lowering of financing cost

**Cost of Sales :** Cost of sales of Rs. 1.928 billion increased by Rs. 299.744 million or 18.41% over the last year. The Gross Profit margin thus declined from 23.92% of last year to 20.10% during financial year 2009. The main reason for this decline was the decline in Rupee-Yen parity and high freight charges which could not be wholly offset through price increases from the customers.

**Distribution Cost :** This cost has increased from Rs. 41.06 million of last year to Rs. 45.97 million this year, an increase of 11.96%. This increase is primarily due to increase in transportation charges over last year.

**Administrative Expenses:** This cost has increased by Rs. 9.50 million from Rs. 38.26 million last year to Rs. 47.76 million this year, an increase of 24.83%. This increase is largely due to induction of new team members, traveling for participation in international exhibition, increase in security services due to conditions in Hub area, general inflation etc.

**<u>Other Operating Income</u>**: Your Company earned Rs. 14.26 million during the year on its excess liquidity. (2008 : Rs. 21.74 million) through prudent investments.

# 3. SHEET METAL PRESS SHOP PROJECT

Alhamdolillah the Sheet Metal Press Shop was commissioned in January, 2009 and commercial production of stamping parts for automotive assemblers have commenced and this will increase in volume over the next few years. In addition, negotiations with appliance, steel furniture and lighting industry is concurrently in process and business is expected from some of these diversified industries during the next financial year.

## 4. <u>NEW PRODUCTS & SUNDAR LAND</u>

The company during the financial year satisfactorily developed the shocks and struts for the new Corolla which was successfully launched on schedule in August 2008. Shocks Absorbers for some high selling imported vehicles have also been developed for the replacement market, a variety of shock absorbers

for Chinese motorcycle assemblers have been developed and oil pump for a tractor manufacturer is under development.

During the year the company disposed the land at Sundar Industrial Estate Lahore but has retained the prime land in Bin Qasim, Karachi.

## 5. CONTRIBUTION TO THE COMMUNITY

Your company is also mindful of its corporate social responsibilities. The company has contributed an amount of Rs. 3.90 million (2008: Rs. 3.35 million) during the year which includes support to various educational institutes, hospitals, disaster relief in Balochistan and NWFP and to IDPs.

# 6. CONTRIBUTION TO THE EXCHEQUER

Your company paid Rs. 652 million during the year to the national exchequer under various levies.

# 7. FUTURE OUTLOOK

Your company's strategic thrust will continue to focus as a reliable and close partner with all the automotive assemblers in the country. The volume growth for shock absorbers and parts is envisaged to come from the two wheeler/three-wheeler industry which will for the interim period support some of the decline in demand of the four-wheeler industry which will Inshallah bounce back as soon as conditions normalize in the country and financing facilities made available to buyers at better rates. Our increased variety of shocks for 2 wheelers will help us to augment our sales in the sector.

The tractor industry is expected to do as well, if not better than the year under review. Addition of fuel pump in our range for this sector will contribute favorably in the future. Our efforts to acquire additional business from tractor industry and new business for our Press Shop will continue unabated.

We continually face an uphill battle with the unscrupulous traders and urge the government to take necessary steps to bring to book such elements and strengthen the economy and the industry.

## 8. PATTERN OF SHAREHOLDING

The pattern of shareholding as on June 30, 2009 is annexed.

The following transactions in the shares of the Company were undertaken by its Directors:

Shares Sold by Mr. R. D. Minwalla	200 shares
Shares Purchased by Mr. R. D. Minwalla	5000 shares

# 9. CORPORATE AND FINANCIAL REPORTING

In compliance with the listing regulation # 37 of the Karachi Stock Exchange and Chapter XIII of the Lahore Stock Exchange, the Directors of the Company do hereby declare the following:

- a. The financial statements prepared by the Management of the Company, present fairly its state of affairs, the result of its operations, cash flows and changes in equity.
- b. Proper books of account have been maintained.
- c. Appropriate accounting policies have been consistently applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment.
- d. International Accounting Standards, as applicable in Pakistan, have been followed in preparation of financial statements and any departure there-from has been adequately disclosed.
- e. The system of internal control is sound in design ands has been effectively implemented and monitored.
- f. There are no significant doubts upon the Company's ability to continue as a going concern.

g. There has been no material departure from the best practices of corporate governance, as detailed in the listing regulations.

The value of investments made by the Provident Fund base on the audited accounts for the year ended June 30, 2008 amounted to Rs. 19.8 million.

# 10. NUMBER OF BOARD MEETINGS

During the year, four Board meeting were held and attendance is given hereunder:

SL #	Names	No of meetings Attended/held
1	Mr. R. D. Minwalla (Chairman)	4/4
2	Mr. Sohail P. Ahmed (Executive Vice Chairman)	4/4
3	Qazi Ebadullah Khan (Chief Executive)	4/4
4	Mr. Owais ul Mustafa	3/4
5	Syed Sikander Ahmed	4/4
6	Mr. Fahim Kapadia	4/4
7	Mr. Tariq Saud Quddusi	3/4

# 11. AUDITORS

The existing Auditors M/s. Ford Rhodes Sidat Hyder & Co (Chartered Accountants) retired and have offered themselves for re-appointment. The reappointment has also been recommended by the Audit Committee of the Board.

# 12. <u>STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE</u> <u>GOVERNANCE</u>

The statement of compliance to the Code of Corporate Governance is annexed herewith.

## 13. Acknowledgement

We are pleased to acknowledge that the relations with employees remained congenial and harmonious throughout the year. The Management recognizes and records its sincere appreciation to all employees for their continued dedication, commitment and hard work for the growth and prosperity of the company, without which this performance would not have been possible. Once again we expect the same zeal and commitment to continue and prevail.

On behalf of the Board of Directors, we would like to place on record our appreciation to all our Patrons, Dealers, Suppliers and Employees for their valuable help, unflinching support and contribution to the Company. We are also thankful to all our overseas Technical Collaborators, M/s Gabriel Ride Control Products, Inc. USA, M/s KYB Corporation, Japan and M/s Aisin Seiki Co. Ltd, Japan for their technical assistance and advice.

On behalf of the Board of Directors.

Qazi Ebadullah Khan Chief Executive

KARACHI DATED : September 14, 2009

# AGRIAUTO INDUSTRIES LIMITED NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2009

## 1. THE COMPANY AND ITS OPERATIONS

The Company was incorporated in Pakistan on June 25, 1981 as a public limited company, under the Companies Act, 1913 (now the Companies Ordinance, 1984), and is listed on the Karachi and Lahore stock exchanges of Pakistan since June 1984. The Company is engaged in the manufacture and sale of components for automotive vehicles, motorcycles and agricultural tractors. The registered office of the Company is situated at 5<sup>th</sup> Floor, House of Habib, Main Shahrah-e-Faisal, Karachi.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## 2.1 Statement of compliance

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board as are as notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the Companies ordinance, 1984 shall prevail.

## 2.2 Standards issued but not yet effective:

The following revised standards with respect to approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective revised standard:

Standards		Effective date (accounting periods beginning on or after)
IAS 1 -	Presentation of Financial Statements (Revised)	January 01, 2009
IAS 23-	Borrowing Costs (Revised)	January 01, 2009
IAS 32 -	Financial Instruments (Amended)	January 01, 2009
IAS 39 -	Financial Instruments: Recognition and Measurement (Amended)	January 01, 2009

The Company expects that the adoption of the above standards will not have any material impact on the Company's financial statements in the period of initial application other than to the extent of certain changes and/ or enhancements in the presentation and disclosures in the financial statements resulting from the application of the following:

IAS – 01 'Presentation of Financial Statements' (effective from January 1, 2009). The standard separates owner and non-owner changes in equity. The statement of changes in equity will include only detail of transactions with owners, with non-owner changes in equity presented as a single line. In addition, the standard introduces the statement of comprehensive income: it presents all items of recognised income and expense, either in one single statement, or in two linked statements. The Company is still evaluating whether it will have one or two statements.

IAS – 23 (Amendment) 'Borrowing cost' (effective from January 1, 2009). It requires an entity to capitalise borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset (on that take substantial period of time to get ready for use or sale) as part of the cost of the asset. On adoption of the above amendment, the option of immediately expensing those borrowing costs will be withdrawn and will result in change in accounting policy. This amendment is not expected to have a significant effect on the Company's financial statements, as the Company does not have any borrowing for acquisition, construction or production of qualifying asset.

The other standards, amendments and interpretations effective from the accounting periods beginning on July 01, 2009 are not stated here as these are considered not to be relevant or to have any significant effect on the Company's operations.

#### 2.3 Adoption of new accounting standards:

The Company has adopted the following new and amended IFRS and IFRIC interpretations as of July 01, 2008:

- IFRS 7 Financial Instruments: Disclosures
- IFRIC 12 Service concession arrangements
- IFRIC 13 Customer loyalty programmes; and
- IFRIC 14 IAS 19 The limit on defined benefit asset, minimum funding requirement and their interactions

Adoption of these standards and interpretations did not have any material effect on the financial statements of the Company except for certain additional disclosures in respect of IFRS 7 included in the relevant notes to the financial statements.

#### 2.4 Accounting convention

These financial statements have been prepared under the historical cost.

#### 2.5 Significant accounting judgements and estimates

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historic experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

In the process of applying the accounting policies, management has made the following estimates and judgements which are significant to the financial statements:

- (a) determining the residual values and useful lives of property, plant and equipment (Note 2.6);
- (b) Impairment of inventories / adjustment of inventories to their Net Realizable Value (Note 2.8);
- (c) Impairment of assets (Note 2.17);
- (d) recognition of taxation and deferred tax (Note 2.15); and
- (e) warranty obligations (Note 2.18)

#### 2.6 Property, plant and equipment

#### a) Owned

These are stated at cost less accumulated depreciation and impairment loss except for freehold land and capital work in progress which are stated at cost.

Depreciation on fixed assets is charged to the profit and loss account applying the reducing balance method except for computer equipments which are depreciated on straight line method at the rates specified in note 3 to the financial statements. Depreciation on additions is charged from the month of addition and in case of deletion up to the month of disposal. Maintenance and normal repairs are charged to profit and loss account as and when incurred, while major renewals and improvements are capitalised. Gains or losses on disposals of fixed assets, if any, are included in income currently.

The carrying values of assets are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets or cash-generating units are written down to their recoverable amount.

Leasehold land is amortised in equal installments over the lease period.

#### b) Finance leases

Assets held under finance leases are initially recorded at the lower of the present value of minimum lease payments under the lease agreements and the fair value of the leased assets. The related obligations under the lease less financial charges allocated to future periods are shown as a liability.

The financial charges are allocated to accounting periods in a manner so as to provide a constant periodic rate of interest on the outstanding liability.

Depreciation is charged to income on the same basis as for the Company's owned assets.

#### 2.7 Stores, spares and loose tools

These are stated at the lower of cost and Net Realisable Value (NRV) except for goods-in-transit which are stated at invoice price plus other charges incurred thereon upto the date of the balance sheet. Cost is determined on moving average basis.

Stores, spares and loose tools are regularly reviewed by the management and any obsolete items are brought down to their NRV.

#### 2.8 Stock-in-trade

Stock-in-trade, except goods-in-transit, is stated at the lower of NRV and cost determined as follows:

Raw and packing materials	-	Moving average basis.
Work-in-process	-	Cost of direct materials plus conversion cost is valued on the basis of equivalent production units.
Finished goods	-	Cost of direct materials plus conversion cost is valued on time proportion basis.

Goods-in-transit are valued at purchase price, freight value and other charges incurred thereon upto the balance sheet date.

Stock-in-trade is regularly reviewed by the management and any obsolete items are brought down to their NRV.

NRV signifies the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

#### 2.9 Trade debts and other receivables

Trade debts originated by the Company are recognised and carried at original invoice amount less provision for impairment. Other receivables are carried at cost less provision for impairment. Provision for impairment is based on the management's assessment of customers' outstandings and creditworthiness. Bad debts are written-off as and when identified.

#### 2.10 Investments

#### Held-to-maturity

Investments with fixed maturity where management has both the intent and ability to hold to maturity are classified as held-to-maturity.

## Available-for-sale

Investments which are neither classified in any other category and which the management intends to hold for indefinite period, but may be sold in response to the need for liquidity or changes in interest rates are classified as available-for-sale.

All investments are initially recognised at cost, being the fair value of the consideration given including transaction costs associated with the investment. Transaction costs in the case of held-for-trading investments are charged to income when incurred. After initial recognition, investments classified as available-for-sale are remeasured at fair values and held-to-maturity investments are measured at amortised cost.

For investments traded in active market, fair value is determined by reference to quoted market price and the investments for which a quoted market price is not available, or the fair value cannot be reasonably calculated, are measured at cost, subject to review for impairment at each balance sheet date.

Gains or losses on revaluation of available-for-sale investments are recognised in equity until the investment is sold, collected or otherwise disposed off, or until the investment is determined to be impaired, at which time the cumulative gain or loss previously reported in equity is included in income. Gains or losses on held-to-maturity investments are recognised in income when the investments are derecognised or impaired.

#### 2.11 Cash and cash equivalents

For the purpose of cash flow statement, cash and cash equivalents comprise of cash in hand, bank balances and short term investments with a maturity of three months or less from the date of acquisition net of short-term running finance. The cash and cash equivalents are readily convertible to known amount of cash and are therefore subject to insignificant risk of changes in value.

#### 2.12 Financial instruments

All financial assets and liabilities are recognised at the time when the Company becomes party to the contractual provisions of the instrument. Financial assets are derecognised when the contractual rights under the instruments are realised, expired or surrendered. Financial liabilities are derecognised from the balance sheet when the obligation is extinguished, discharged, cancelled or expired. Any gain or loss on recognition or derecognition of the financial assets and financial liabilities is taken to the profit and loss account.

#### 2.13 Offsetting of financial assets and financial liabilities

A financial asset and a financial liability is offset and the net amount is reported in the balance sheet if the Company has a legally enforceable right to set off the recognised amounts and intends either to settle on a net basis or to realise the assets and settle the liability simultaneously. Corresponding income and expenditure is also netted off and reported on a net basis in the profit and loss account.

## 2.14 Employees' benefits

#### **Provident fund**

The Company operates a recognised provident fund scheme (defined contribution plan) for all its employees who are eligible for the scheme in accordance with the Company's policy. Contributions in respect thereto are made in accordance with the terms of the scheme.

#### **Compensated absences**

The Company accounts for these benefits in the period in which the absences are earned.

#### 2.15 Taxation

#### Current

Provision for current taxation is based on taxable income at current rates of taxation after taking into account tax credits and rebates available, if any, or one half of one per cent of turnover, whichever is higher. Tax on export sales is calculated under final tax regime under Section 154 of the Income Tax Ordinance, 2001.

#### Deferred

Deferred tax is provided, proportionate to local sales, using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of recognised or settlement of the carrying amount of assets and liabilities, using tax rates enacted at the balance sheet date.

#### 2.16 Provisions

Provision is recognised in the balance sheet when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation.

#### 2.17 Impairment

The carrying values of assets are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets or cash-generating units are written down to their recoverable amount.

#### 2.18 Warranty obligations

The Company recognises the estimated liability to repair or replace products under warranty at the balance sheet date.

#### 2.19 Foreign currency transactions

Transactions denominated in foreign currencies are recorded on initial recognition in Pak. Rupees, by applying to the foreign currency amount the exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated into Pak. Rupees equivalents using the exchange rate at the balance sheet date. Exchange differences are included in income currently.

#### 2.20 Revenue recognition

Sales are recorded when goods are dispatched to the customers.

Profit on Term Deposit Receipts are recognised on constant rate of return to maturity.

#### 2.21 Dividends and appropriation to reserve

Dividend and appropriation to reserve are recognised in the financial statements in the period in which these are approved.

#### 2.22 Related party transactions

All transactions with related parties are priced on an arm's length basis. Prices for these transactions are determined on the basis of admissible valuation methods.

#### 2.23 Borrowing costs

Borrowing costs is recognised as an expense in the period in which it is incurred.

#### 2.24 Research and development costs

Research and development costs are expensed as incurred, except for development costs that relate to the design of new or improved products which are recognised as an asset to the extent that it is expected that such asset will meet the recognition criteria mentioned in IAS – 38 "Intangible Assets".

#### 2.25 Functional and presentation currency

Items included in the financial statements are measured using the currency of the primary economic environment in which the Company operates. The financial statements are presented in Pakistani Rupees, which is the Company's functional and presentation currency.

# **Agriauto Industries Limited**

WRITTEN

# 3. PROPERTY, PLANT AND EQUIPMENT

	Note	2009 2008 (Rupees in 000')	
Operating assets – tangible	3.1	344,480	203,617
Capital work-in-progress		-	99,757
		344,480	303,374

# 3.1 Operating assets – tangible

		соѕт				DEPRE	CIATION		DOWN VALUE
-	As at July 01, 2008	Additions/ (disposals)/ adjustments*	As at June 30, 2009	Rate of depreciation	As at July 01, 2008	Charge/ adjustments* for the year	Disposals/ adjustments*	As at June 30, 2009	As at June 30, 2 0 0 9
OWNED		(Rs. in 000')		%			(Rs. in 000')		
Freehold land	1,652	-	1,652	-	-	-	-	-	1,652
Leasehold land	36,127	(7,087)	29,040	3.03	1,011	1,007	(770)	1,248	27,792
Building on freehold land	35,819	52,796	88,615	10	30,748	3,324	-	34,072	54,543
Plant and machinery	312,488	116,507 (5,415) 10,700*	434,280	10 - 20	177,522	24,654 3,373*	(4,883)	200,666	233,614
Furniture and fixture	3,650	333	3,983	15	1,847	291	-	2,138	1,845
Vehicles	10,691	734 (3,307) 8,281*	16,399	20	5,400	1,336 2,444*	(2,329)	6,851	9,548
Office equipment	907	493	1,400	20	612	159	-	771	629
Computer equipment	3,833	1,964	5,797	33	2,087	897	-	2,984	2,813
Dies and tools	-	7,975	7975	40	-	1,595	-	1,595	6,380
	405,167	180,802 (15,809) 18,981*	589,141		219,227	33,263 5,817*	(7,982)	250,325	338,816
LEASED ASSETS									
Plant and machinery	10,700	(10,700)*	-	10- 20	2,900	473	(3,373)*	-	-
Vehicles	15,205	3,885 (870) (8,281)*	9,939	20	5,328	1,676	(285) (2,444)*	4,275	5,664
Ľ	25,905		9,939	J	8,228	2,149	(285) (5,817)*	4,275	5,664
2009	431,072		599,080		227,455	35,412 5,817*	(8,267) (5,817)*	254,600	344,480

# **Agriauto Industries Limited**

		соѕт				DEPR	ECIATION		WRITTEN DOWN VALUE
	As at July 01, 2007	Additions/ (disposals)	As at June 30, 2008	Rate of depreciation	As at July 01, 2007	Charge for the year	Disposals	As at June 30, 2008	As at June 30, 2 0 0 8
OWNED		(Rs. in 000')		%			(Rs. in 00	0')	
Freehold land	1,652	-	1,652	-	-	-	-	-	1,652
Leasehold land	7,087	29,040	36,127	3.03	430	581	-	1,011	35,116
Building on freehold land	35,819	-	35,819	10	30,184	564	-	30,748	5,071
Plant and machinery	275,319	38,009 (840)	312,488	10 – 20	163,541	14,757	(776)	177,522	134,966
Furniture and fixture	4,442	338 (1,130)	3,650	15	2,487	318	(958)	1,847	1,803
Vehicles	10,707	2,354 (2,370)	10,691	20	5,753	842	(1,195)	5,400	5,291
Office equipment	1,196	- (289)	907	20	772	84	(244)	612	295
Computer equipment	4,132	1,361 (1,660)	3,833	33	2,902	751	(1,566)	2,087	1,746
Dies and tools	209	- (209)	-	40	201	3	(204)	-	-
	340,563	71,102 (6,498)	405,167		206,270	17,900	(4,943)	219,227	185,940
LEASED ASSETS									
Plant and machinery	10,700	-	10,700	10- 20	2,033	867	-	2,900	7,800
Vehicles	13,729	4,212 (2,736)	15,205	20	4,056	2,318	(1,046)	5,328	9,877
	24,429	4,212 (2,736)	25,905		6,089	3.185	(1,046)	8,228	17,677
2008	364,992	75,314 (9,234)	431,072		212,359	21,085	(5,989)	227,455	203,617

# 3.2 Depreciation charge for the year has been allocated as follows :

	Note	2009	2008		
		(Rs. in 000')			
Cost of sales	18	32,636	18,657		
Distribution costs	19	503	698		
Administrative expenses	20	2,273	1,730		
	_	35,412	21,085		

# 3.3 The following Property, plant and equipment were disposed off during the year:

	Particul	lars	Cost	Accumulated depreciation	Book value (Rs. in 000') -		Gain (Note 21)	Mode of Disposal	Particulars of buyer
	Leasehold land Sundar Industrial Estate Plot No. 450, 451		7,087	770	6,317	7,087	770	Surrender	Punjab Industrial Estates
	Plant and machi	nery							
	Machinery Generator		4,008 1,406	3,667 1,216	341 190	563 400	222 210	Auction Auction	Pioneer Auctioneer Pioneer Auctioneer
	Generator		5,414	4,883	531	963	432	Addion	
	Vehicles								
	Zabardast truck	KM-5094	485	364	121	200	79	Negotiation	Mr. Saleemullah Ranjho
	Master truck	JU-1508	519	317	202	290	88	Negotiation	Mr. Saleemullah Ranjho
	Honda CD-70	KDO-3683	50	3	47	47	-	Insurance claim	Habib Insurance Company Limited
	Honda CD-70	KAY-8725	59	40	19	59	40	Company policy	Mr. Sher Mohammad,
	Honda CD-70	KAG-2470	59	44	15	59	44	Company policy	Employee Mr. M Ibrahim, Employee
	Honda CD-70	KAG-2469	59	44	15	59	44	Company policy	
	Honda CD-70	KAY-8726	59	39	20	59	39	Company policy	Employee Mr. M. Aboobakar, Employee
	Toyota Corolla	AFK-846	1,169	856	313	349	36	Company policy	Mr. Fahim Kapadia, Director
	Toyota Corolla	AFN-923	849	622	227	269	42	Company policy	Col. Sarfaraz Ahmed Khan, Executive
	Daihatsu-Coure	ALC-596	424	207	217	396	179	Negotiation	Mr. Ghulam Nabi
	Daihatsu-Coure	AQH-914	446	78	368	456	88	Negotiation	Mr. M. Kaleemullah, Executive
			4,178	2,614	1,564	2,243	679		Executive
		=	16,679	8,267	8,412	10,293	1,881		
								2009	2008
								(R	ls. in 000')
3.4	Capital wor	k-in-prog	ress						
	Plant and ma	achinerv						_	75,335
	Civil works	aoniniony						-	24,422
							_	-	99,757
3.4.1	During the transferred to			ork-in-progre	ess amour	nting Rs.		3 million (20	008: Rs. Nil) was
							Note	2009 (R	2008 s. in 000')
4.	LONG-TERM		MENT	– Available	-for-sale				
	In an unquote	ed compa	nv – at	fair value					
	•	abib Pakis	-				4.1	210,3	<b>75</b> 180,000
4.1	The Compan	y holds 24	1.750 n	nillion (2008	8: 18.000 m	illion) sha	ares of R	s. 10/- each.	
		-		`		,			2000
								2009	2008 (s. in 000')
-	070050 05				<b>^</b>			(K	s. in 000')
5.	STORES, SP	ARES AN	ND LOO	05E 100L	5				
	Stores							20.14	<b>11</b> 23.054

Stores	20,141	23,054
Spares	13,745	5,506
Loose tools	7,609	8,588
	41.495	37.148

Includes stores, spares and loose tools carried at NRV amounting to Rs. 0.122 million (2008: Rs. 0.875 million).

			Agriauto Industri	es Limited
			2009	2008
<b>c</b>	STOCK-IN-TRADE		(Rs. in 0	00')
6.				
	Raw material		307,135	182,105
	Packing material		3,420	6,695
	Work-in-process Finished goods		33,998 23,737	35,089 19,286
	Goods-in-transit		80,396	41,841
	Goods-in-transit		448,686	285,016
	Includes stock-in-trade carried at NRV amounting to Rs	7 294 millior		
		Note	2009	2008
		Note	(Rs. in 00	
7.	TRADE DEBTS – unsecured			
	Considered good		237,009	190,395
	Considered doubtful		4,641	3,263
	Less : Provision for impairment	7.1	4,641	3,263
				- 190,395
7 4	Personalization of provision for impairment	•	201,000	100,000
7.1	Reconciliation of provision for impairment		0.000	0.000
	Balance at the beginning of the year	19	3,263 1,378	2,963 300
	Charge for the year Balance at the end of the year	19	4,641	3,263
7.2	The aging of trade debts at June 30 is as follows		-,,,,	0,200
.2	Neither past due nor impaired		190,945	107 750
	Past due but not impaired		190,945	127,752
	- 31 to 60 days		34,760	36,129
	- over 61 days		11,304	26,514
			237,009	190,395
B.	LOANS, ADVANCES, DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES			
	Loans and advances – Unsecured, considered goo	d		
	Loans to employees Advances		70	87
	- Suppliers		239	3,694
	- Contractors		860	3,325
	- Employees		182	120
			1,281	7,139
	Deposits and prepayments		1,351	7,226
	Deposits		472	1,941
	Prepayments		3,268	1,379
	Margin against letters of credit		-	25,587
			3,740	28,907
	Other receivables – Unsecured, considered good			
	Insurance claim receivable		17 35	8
	Claim from foreign supplier Excise duty		101	-
	Freight charges receivable from a customer		3,578	-
	Receivable from Workers' Profit Participation Fund	15.1		- 522
	Net unrealised gain on revaluation of forward foreign	10.1		022
	exchange contracts (Cash flow hedges)		L	654
				1 1 2 /
			<u>3,731</u> 8,822	<u>1,184</u> 37,317

		ŀ	Agriauto Industries Limited			
		Note	2009 (Rs. in (	2008 )00')		
9.	SHORT TERM INVESTMENTS					
	Held- to- maturity - at cost Term Deposit Receipts Accrued profit thereon	9.1	150,000 <u>2,038</u> 152,038	200,000 <u>301</u> 200,301		
	Available-for-sale- at fair value Money market fund	-		59,230 259,531		

**9.1** Represents three months Term Deposit Receipts of Habib Metropolitan Bank Limited carrying expected profit rate of 12% (2008: 11.53% – 13.50%) per annum and have maturity up to September 12, 2009.

10.	CASH AND BANK BALANCES	Note	2009 (Rs. in 0	2008 )00')
	In hand		26	4
	With banks in - current accounts - deposit accounts	10.1	18,039 207,586 225,625 225,651	21,729 141,620 163,349 163,353

10.1 These carry profit ranging from 6% to 10% (2008: 7% to 8.75%) per annum.

				2009 (Rs. in	2008 000')
11.	ISSUED, SUBSC		PAID-UP CAPITAL		
	Ordinary shares	of Rs. 5/- ea	ch		
	Number of sha	res in (000')			
	2009	2008			
	22,800	22,800	Fully paid in cash	114,000	114,000
			Issued as fully paid bonus shares		
	1,200	1,200	Opening balance	6,000	6,000
	4,800	-	Issued during the year	24,000	-
	6,000	1,200	Closing balance	30,000	6,000
	28,800	24,000		144,000	120,000

Related parties held 2,115,600 (2008: 1,763,000) ordinary shares of Rs. 5/- each in the Company at year end.

12.	RESERVES	2009 (Rs. in	2008 000')
12.	REJERVES		
	Capital reserve		
	Share premium	12,598	12,598
	(Loss)/gain on change in fair value of available for sale		
	investments	(37,125)	6,940
	Revenue reserve		
	General reserve	1,045,000	800,000
	Unappropriated profit	277,695	297,324
		1,322,695	1,097,324
	Net gain on cash flow hedge	-	425
		1,298,168	1,117,287

# 13. LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE

	Minimum Lease Payments	Present Value of MLP	Minimum Lease Payments	Present Value of MLP
	200	9	20	08
		(Rs. in	000')	
Not later than one year Later than one year but not later than five years	3,748 2,907	3,156 2,612	9,105 2,887	8,301 2,691
Total minimum lease payments	6,655	5,768	11,992	10,992
Less : Financial charges allocated to future periods	887	-	1,000	-
Present value of minimum lease payments	5,768	5,768	10,992	10,992
Less: Current portion shown under current liabilities	(3,156)	(3,156)	(8,301)	(8,301)
	2,612	2,612	2,691	2,691

This represents finance lease entered into with a modaraba for vehicles. The balance of the liability is payable by January 2012 in quarterly installments. The liability is partly secured by deposits of Rs. 0.995 million (2008: Rs. 2.60 million). The above lease contracts contain a bargain purchase option. Quarterly lease payments include finance charges ranging from KIBOR+2% to KIBOR+3% per annum (2008: KIBOR+2% to KIBOR+3%), which is used as a discounting factor. There are no financial restrictions in the lease agreements.

		2009	2008
14.	DEFERRED TAXATION	(Rs. in 0	00')
	Deferred taxation comprises temporary differences relating to: - Accelerated tax depreciation	42.334	23,186
	- Assets subject to finance lease	1,982	2,340
	- Provisions	(13,592)	(6,970)
	<ul> <li>Fair value of forward exchange contract</li> </ul>	-	229
	-	30,724	18,785

		Note	2009 (Rs. in	2008 000')
15.	TRADE AND OTHER PAYABLES			
	Creditors Excise duty payable		66,857 -	87,220 622
	Royalty payable		6,611	2,813
	Accrued liabilities		44,958	54,172
	Advance from customers Payable to provident fund		921 882	990 665
	Workers' Profit Participation Fund	15.1	723	- 005
	Workers' Welfare Fund	10.1	8,972	9,220
	Unclaimed dividends		4,512	4,281
	Guarantee bond payable	21.1	-	18,086
	Infrastructure cess payable	16(ii)	22,512	13,262
	Tax deducted at source	45.0	212	667
	Warranty obligations Others	15.2	8,720 2,810	5,286 3,506
	Others		168,690	200,790
			100,000	200,700
15.1	Workers' Profit Participation Fund			
	Balance at the beginning of the year		(522)	36
	Allocation for the year	23	21,583	22,978
			21,061	23,014
	Less: Payment made during the year		20,338	23,536
	Balance at end of the year		723	(522)
		•		
15.2	Warranty obligations			
	Balance at the beginning of the year		5,286	5,160
	Provision for the year	19	11,491	4,282
			16,777	9,442
	Less: Claims paid during the year		5,546	4,156
	Warranty no longer required – written back	21.1	2,511	-
	, <u> </u>		8,057	4,156
	Balance at end of the year	-	8,720	5,286
		•	-,	0,200

#### 16. CONTINGENCIES AND COMMITMENTS

#### Contingencies

- (i) Outstanding bank guarantees issued to Collector of Customs as a security against differential import duty amount to Rs. 1.237 million (2008: Rs. 6.568 million) and to Sui Southern Gas Company Limited amount to Rs. 0.385 million (2008: Rs. 0.385 million).
- (ii) The Divisional Bench of the Honourable High Court of Sindh through its order dated September 17, 2008 has declared the levy of the Infrastructure cess/fee by the Excise and Taxation Department, Government of Sindh upto December 27, 2006 as ultra vires of the Constitution. The levy subsequent to December 27, 2006 has been declared as valid and constitutional.

The Company has filed an appeal before the Honourable Supreme Court of Pakistan against the above order of the Honourable High Court of Sindh whereby the Honourable High Court of Sindh had declared infrastructure cess/fee subsequent to December 27, 2006 as valid and constitutional. The Honorable Supreme Court of Pakistan has accepted the petition and granted stay order against the payment of levy subject to the submission of bank guarantees.

The Company has decided not to reverse the liability pertaining to the periods prior to December 27, 2006 as the Excise Department, Government of Sindh has also filed an appeal before the Honorable Supreme Court of Pakistan against the above order of the Honourable High Court of Sindh. Therefore, the Company continues to provide for additional liability of the charge until the matter is finally decided by the Supreme Court of Pakistan.

## **Agriauto Industries Limited**

An amount of Rs. 1.488 million (2008: Rs. 0.738 million) is an un-utilised portion of a bank guarantee issued in favour of Excise and Taxation Department, Government of Sindh against the levy of infrastructure cess on the imported goods. The utilised portion of guarantee amounting to Rs. 22.512 million (2008: Rs. 13.262 million) is shown under infrastructure cess payable in note 15 to the financial statements.

## Commitments

(iii) Commitments in respect of outstanding letters of credit for raw material amount to Rs. 101.584 million (2008: Rs. 178.345 million).

		Note	2009 (Rs. in	2008 000')
17.	TURNOVER – net			
	Sales Less: Sales tax Special excise duty Trade discount		2,826,058 387,968 24,248 533 412,749 2,413,309	2,484,873 321,069 21,405 2,138 344,612 2,140,261
18.	COST OF SALES			
	Raw material consumed Opening stock PurchasesClosing stockManufacturing expenses Salaries, wages and benefits Stores, spares and loose tools consumed Packing material consumed Fuel and power Transportation and traveling Depreciation Repairs and maintenance Royalty and technical fees Research and development costs Communications Cartage Printing and stationery Insurance Rent Others	3.2	182,105 1,760,527 1,942,632 (307,135) 1,635,497 97,965 68,171 13,337 30,112 19,733 32,636 13,775 10,581 1,343 610 2,889 390 2,167 726 1,571	$\begin{array}{r} 217,672\\ 1,359,604\\ 1,577,276\\ (182,105)\\ 1,395,171\\ \hline\\ 78,874\\ 71,319\\ 8,996\\ 25,867\\ 19,390\\ 18,657\\ 10,480\\ 5,639\\ 8,757\\ 1,122\\ 3,659\\ 453\\ 1,529\\ 600\\ 983\\ \end{array}$
	Work-in-process		296,006	256,325
	Opening stock Closing stock		35,089 (33,998)	17,644 (35,089)
	Cost of goods manufactured	-	1,932,594	1,634,051
	Finished goods Opening stock Closing stock	-	19,286 (23,737) 1,928,143	13,634 (19,286) 1,628,399

		Note	2009 2008 (Rs. in 000')	
19.	DISTRIBUTION COSTS			
	Salaries and benefits Advertisement and sales promotion Carriage and forwarding Traveling and conveyance Depreciation Provision for warranty claims Provision for impairment of trade debts Communications Insurance Repairs and maintenance Others	3.2 15.2 7.1	8,008 12,196 8,923 2,256 503 11,491 1,378 194 288 370 363 45,970	6,057 18,433 7,801 2,164 698 4,282 300 210 201 609 <u>302</u> 41,057
20.	ADMINISTRATIVE EXPENSES			
	Salaries and benefits Legal and professional charges Repairs and maintenance Depreciation Printing and stationery Computer supplies Rent, rates and taxes Traveling and conveyance	3.2	20,737 10,324 2,364 2,273 860 621 748 4,212	16,852 8,883 2,218 1,730 426 931 457 2,228
	Communications Utilities Security services Insurance Auditors' remuneration Advertisement Others	20.1	1,740 662 1,613 315 536 272 485 47,762	1,711 572 647 483 377 337 409 38,261
20.1	Auditors' remuneration			
	Audit fee Fee for review of half yearly financial statements Other certifications Out of pocket expenses		375 50 80 31 536	220 50 65 42 377
21.	OTHER OPERATING INCOME			
	Income from financial assets			
	Profit on: - term deposit receipts - deposit accounts Liabilities no longer payable - written back Gain on disposal of available for sale investments Claim received from a customer Others	21.1	8,982 5,283 20,823 7,902 - 117 43,107	13,519 8,221 6,206 - 2,326 83 30,355
	Income from non-financial assets		43,107	30,333
	Gain on disposal of property, plant and equipment Scrap sales	3.3	1,881 3,888 5,769 48,876	1,051 929 1,980 32,335

	Note	2009 (Rs. in (	2008 000')
21.1 Liabilities no longer payable - written back			
Guarantee bonds	21.1.1	18,086	-
Provision for warranty	15.2	2,511	-
Custom duty		-	6,206
Others		226	-
		20,823	6,206

**21.1.1** The Collector of Customs in the year 2006 started loading the declared value on account of the royalty payment as part of imported material from the technical partners. The company opposed the view of the Customs and instead of paying additional duty submitted the bank guarantee for release of goods. The company filed the review with the Director General-Custom Valuation that royalty payment should be part of motor car.

During the year, the Director General-Valuation issued an order in favor of the company. Hence, the amount of Rs.18.06 million on account of bank guarantee stands reversed.

		Note	2009	2008
			(Rs. in 000')	
22.	FINANCE COSTS			
	Mark-up on: - short term borrowings - finance lease Bank charges	-	3,442 1,040 <u>266</u> 4,748	176 1,630 <u>154</u> 1,960
23.	OTHER CHARGES Workers' Profit Participation Fund Workers' Welfare Fund Donations	15.1 23.1 _	21,583 8,201 <u>3,900</u> 33,684	22,978 8,732 <u>3,357</u> 35,067

**23.1** None of the directors or their spouses had any interest in any of the donees to whom donations were made during the year.

		2009 (Rs. in	2008 000')	
		(13.11)	(Rs. in 000')	
24.	TAXATION			
	Current	115,941	143,460	
	Prior	398	96	
	Deferred	12,168	7,115	
		128,507	150,671	

2009		2008
(Pe	in 00	ויח

# (Rs. in 000')

## 24.1 Relationship between tax expense and accounting profit

Profit before taxation	401,878	427,852
Tax at the income tax rate of 35%	140,658	149,748
Tax effect of expenses that are admissible in determining taxable profit	(22,370)	(3,289)
Tax effect of temporary differences	12,169	7,115
Prior year	398	96
Tax effect of lower rate applicable to certain income	19	57
Workers' welfare fund	(2,367)	(3,056)
	128,507	150,671

# 25. BASIC AND DILUTED EARNINGS PER SHARE

There is no dilutive effect on the basic earnings per share of the Company, which is based on:

	2009	2008
Profit after taxation (Rs. in 000')	273,371	277,181
Weighted average number of ordinary shares outstanding		(Restated)
uring the year (in 000')	28,800	28,800
Basic and diluted earnings per share (Rs.)	9.49	9.62
	2009 (Rs. in	2008 000')

## 26. CASH GENERATED FROM OPERATIONS

Profit before taxation Adjustments for	401,878	427,852
Depreciation	35,412	21,085
Finance costs	4,748	1,960
Liabilities written back	(20,823)	(6,206)
Provision for impairment of trade debts	1,378	300
Profit on short-term investments	(16,884)	(13,519)
Profit on deposit accounts	(5,283)	(8,221)
Gain on disposal of property, plant and equipment	(1,881)	(1,051)
	(3,333)	(5,652)
	398,545	422,200
Increase in stores, spares and loose tools	(4,347)	(2,177)
(Increase)/ decrease in stock-in-trade	(163,670)	25,038
(Increase)/ decrease in trade debts	(47,991)	32,082
Decrease/ (increase) in loans, advances, deposits		
prepayments and other receivables	27,840	(31,581)
	(188,168)	23,362
(Decrease)/ increase in trade and other payables	(3,067)	75,148
Increase/ (decrease) in sales tax payable	11,338	(3,760)
· · · · · · · · · · · · · · · · · · ·	8,271	71,388
	218,648	516,950
	<i>,</i>	/

			Agriauto Industries Limited		
		Note	2009 (Rs. in 0	2008 00')	
27.	CASH AND CASH EQUIVALENTS				
	Cash and bank balances	10	225,651	163,353	
	Short term investments	9	150,000	200,000	
			375,651	363,353	

## 28. SHORT TERM BORROWINGS – secured

The facilities for short term running finance available from various banks amounted to Rs. 140 million (2008: Rs. 90 million). The rate of mark-up on these finances ranges from 1 to 3 months KIBOR plus rates varying from 1.25% to 1.50% (2008: 1 to 3 months KIBOR plus rates varying from 0.75% to 1.25%). The facilities are repayable on various dates latest by March 31, 2010 and are secured by way of pari passu hypothecation of Company's stock-in-trade, stores, spares, loose tools and trade debts.

## 29. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The main risks arising from the Company's financial instruments are credit risk and liquidity risk. The Board of Directors reviews and agrees policies for managing each of these risks which are summarised below.

#### 29.1 Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss.

Concentration of credit risk arises when a number of counterparties are engaged in similar business activities or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentration of credit risk indicates the relative sensitivity of the Company's performance to developments affecting a particular industry.

The Company is exposed to credit risk on trade debts, short term investments and bank balances. The Company seeks to minimise the credit risk exposure through having exposure only to customers considered credit worthy and obtaining securities where applicable.

#### Quality of financial assets

The credit quality of financial assets that are neither past due nor impaired can be assessed by the reference to external credit ratings or the historical information about counter party default rates.

	Carrying Values	
	2009	2008
	(Rs. in 000')	
29.1.1 Trade debts		
Customers with no defaults in the past one year	237,009	190,395

#### 29.1.2 Short term investments and bank balances

Out of the total bank balance of Rs.225.625 million placed with banks, amounts aggregating Rs.224.770 million and short term investments of Rs.150 million have been placed with banks having short term credit rating of A1+.

#### 31.2. Liquidity risk

Liquidity risk is the risk that the Company will be unable to meet its funding requirements. To guard against the risk, the Company has diversified funding sources and assets are managed with liquidity in mind. The maturity profile is monitored to ensure that adequate liquidity is maintained.

Year ended 30 June 2009	On demand	Less than 3 months	3 to 12 Months (Rupees)	1 to 5 years	Total
Trade and other payables	52,126	100,981	15,583	-	168,690
Liabilities against assets subject to finar lease	ince -	716	2,440	2,612	5,768
	otal 52,126	101,697	18,023	2,612	174,458
Year ended 30 June 2008	On demand	Less than 3 months	3 to 12 Months (Rupees)	1 to 5 Years	Total
Trade and other payables	53,048	than 3	Months		<b>Total</b>  200,790
	53,048	than 3 months	Months (Rupees)		

#### 29.3 Capital risk management

The Company's objectives when managing capital is to safeguard the Company's ability to continue to provide returns for shareholders and benefit for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. The Company is currently financing majority of its operations through equity and working capital. The capital structure of the Company is equity based with no financing through long term borrowings.

#### 29.4 Currency risk

Foreign currency risk is the risk that the value of financial assets or a financial liability will fluctuate due to a change in foreign exchange rates. It arises mainly where receivables and payables exist due to transactions in foreign currency. As at June 30, 2009, the Company is not exposed to currency risks in respect of financial assets or financial liabilities.

#### 29.5 Interest rate risk

Interest rate risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates. As of June 30, 2009 the Company is not significantly exposed to interest rate risk.

#### 29.6 Fair value of financial instruments

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction.

The carrying values of all financial assets and liabilities reflected in the financial statements approximate their fair values.

## 30. TRANSACTIONS WITH RELATED PARTIES

Related parties of the Company comprise companies with common directorship, retirement funds, directors and key management personnel. Detail of transactions with related parties during the year, other than those which have been disclosed elsewhere in these financial statements, are as follows:

	2009	2008	
	(Rs. in 000')		
Insurance premium	-	1,338	
Contribution to the provident fund	2,771	2,257	

**30.1** There are no transactions with key management personnel other than under the terms of employment as disclosed in note 31.

## 31. REMUNERATION OF THE CHAIRMAN, CHIEF EXECUTIVE, DIRECTOR AND EXECUTIVES

31.1 Aggregate amounts charged in the financial statements are as follows:

	2009			2008					
	Chief				Chief				
	Chairman	Executive	Director	Executives	Chairman	Executive	Director	Executives	
	(Rs. in 000's)								
Managerial remuneration	540	5,977		13,688	390	5,828		10,406	
Retirement benefits		315	_	716	-	282	-	503	
Utilities	208	-	-	105	193	- 1	-	86	
Medical expenses	13	10	-	136	14	8	-	141	
Leave encashment	-	-	-	204	-	-	-	470	
	761	6,302	-	14,849	597	6,118	-	11,606	
Number of persons	1	1	5	9	1	1	5	7	

- **31.2** The Chairman, Chief Executive and certain Executives are also provided with free use of Company maintained vehicles in accordance with the Company's policy.
- **31.3** 2 directors (2008: 3) have been paid fee of Rs. 50,000 (2008: Rs. 75,000) for attending the board meeting.

## 32. DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue on September 14, 2009 by the Board of Directors of the Company.

#### 33. PRODUCTION CAPACITY

The production capacity of the Company can not be determined as this depends on the relative proportions of various types of vehicles and agricultural tractors produced by OEMs.

## 34. NON-ADJUSTING EVENT AFTER THE BALANCE SHEET DATE

The Board of Directors in its meeting held on September 14, 2009 (i) approved the transfer of Rs. 200 million from unappropriated profit to general reserve and (ii) proposed cash dividend of Rs. 2.00 per share for the year ended June 30, 2009 amounting to Rs. 57.60 million for approval of the members at the Annual General Meeting to be held on October 26, 2009.

#### 35. GENERAL

Figures have been rounded off to the nearest thousands.

Chairman

**Executive Vice Chairman**