A Company of
Ghani Group





ANNUAL REPORT 2009



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CORPORATE INFORMATION

BOARD OF DIRECTORS

Imtiaz Ahmad Khan

Chairman

Anwaar Ahmad Khan

Aftab Ahmad Khan

Chief Executive Officer

Reema Anwaar Ayesha Aftab Junaid Ghani

Obaid Ghani Jubair Ghani

AUDIT COMMITTEE

Anwaar Ahmad Khan

Chairman

Ayesha Aftab Jubair Ghani

Aamir Shahzad Mughal

CHIEF FINANCIAL OFFICER

COMPANY SECRETARY

Umer Faroog Khan

AUDITORS

Hassan Farooq & Company

Chartered Accountants

LEGAL ADVISORS

Ally Law Associates

Ch. Muhammad Siggique

SHARE REGISTRAR

Corplink (Pvt) Ltd.

Wings Arcade, 1-K Commercial Model Town Lahore, Pakistan

Phones: (042) 5839182, 5887262 Fax: (042) 5869037

BANKERS

Albaraka Islamic Bank

Allied Bank of Pakistan Limited

Habib Bank Limited

Meezan Bank Limited, Islamic Banking Soneri Bank Limited, Islamic Banking

Dawood Islamic Bank Limited Habib Metropolitan Bank Limited

Bank Alfalah Limited

HEAD OFFICE

40-L Model Town Lahore, Pakistan

Phones: (042) 3517 2205, 3516 9025, 3516 9049, 3516 9084, 3516 9087

: (042) 3517 2263 Fax

E-mail: ggc49@wol.net.pk http://www.ghanigroup.com

REGISTERED OFFICE

50-L Model Town Lahore, Pakistan

Phones: (042) 3520 3975-76

E-mail: kml@cyber.net.pk

Fax: (042) 3516 0314

MARKETING OFFICE

12 D/3, Chandni Chowk KDA Scheme No. 7-8 Karachi - 74000

Phones: (021) 3491 1961-62 & 3485 2686-87 Fax: (021) 3494 1131

AUTOMOBILE PLANT

49-KM, Multan Road, (from Lahore)



MISSION STATEMENT

To be successful by
effectively & efficiently
Utilizing our Philosophies,
so that We achieve & Maintain
constantly the High Standards of
Product Quality

&

Customer Satisfaction

VISION & PHILOSOPHY

Nothing in this earth or in the heavens

Is hidden from ALLAH

To indulge in honesty, integrity and self determination,
to encourage in performance and
most of all to put our trust in ALLAH,
so that we may, eventually through our efforts and belief,
become the leader amongst automobile products
manufacturers



GHANI AUTOMOBILE INDUSTRIES LIMITED

Notice is hereby given that 22nd Annual General Meeting of shareholders of Ghani Automobile Industries Limited will be held on Wednesday October 28, 2009 at 11.30 AM at Avari Hotel, The Mall, Lahore for transacting of the following business:-

- 1. To confirm the minutes of 21st Annual General Meeting.
- To receive and adopt the Annual Financial Statements of the company together with auditors and directors reports for the period ended June 30, 2009.
- To appoint auditors and fix their remuneration. Present auditors M/s Hassan Farooq & Company Chartered Accountants being eligible offer themselves for reappointment.
- 4. To transact any other business with permission of the chair.

By order of the Board

Lahore October 07, 2009

Aamir Shahzad Mughal Company Secretary

NOTES:

The share transfer books of the company will remain closed from Thursday October 22, 2009 to Wednesday October 28, 2009 (both days inclusive). The members whose names appear in the register of members as at the close of business on October 21, 2009 shall qualify for the attendance of this meeting.

A member entitled to attend and vote at the meeting may appoint another member as his or her proxy to attend and vote. Proxies in order to be effective must be received at the Registered Office of the company not less than 48 hours before the time of holding the meeting. A proxy must be a member of the company.

CDC account holders will have to follow the following guidelines for attending the meeting.

- i) In case of individuals the account holders and sub account holders whose registration details are uploaded as per the regulations, shall authenticate his/her identity by showing original I.D. Cards or passport at the time of attending the meeting. The shareholders registered on CDC are also requested to bring their participation. I.D. numbers and account number in CDC.
- ii) In case of corporate entity, Board of Directors, resolution / power of attorney with specimen signature of nominee shall be produced (unless provided earlier) at the time of meeting.

Shares holders are requested to notify the change of their addresses, if any, to shares registrar, M/s Corplink (Pvt) Ltd., Wings Arcade, 1-K, Commercial, Model Town, Lahore, Phone No. 042-35839182, 35887262, Fax No. 35869037.



DIRECTORS' REPORT

Dear Shareholders Assala-Mo-Alaikum Wa Rehmatullah Wa Barakatohu,

The Board of Directors of Ghani Automobile Industries Limited takes pleasure in presenting the annual report and the audited financial statement of the company together with auditors' report for the year ended June 30, 2009.

NATIONAL ECONOMY

The global economic crises did have an impact on the economy of Pakistan. Devaluation of rupee against major world currencies, political instability, increasing profit rates of the financial institutions, tight lending policies of financial institutions, law and order situation and inconsistent and unclear Government policies have contributed in eroding the entrepreneurs' confidence. All these factors have increasingly affected the profitability of the automobile industry.

FINANCIAL PERFORMANCE

The operating results of your company for the year ended June 30, 2009 under review are summarized as follows:

	2009	2008
	(Rupees	in '000')
Sales Net	230,005	245,142
Gross Profit	3,650	33,879
Profit/(loss) before taxation	(42,164)	2,361

The basic earning per share (EPS) for the year is Rs.(2.11) as compared to Rs. 0.06 of previous year.

In current scenario, changing modles, improved fuel efficiency, cutting manufacturing cost and enhancing the end user comfort without compromising on quality are the most crucial challenges for the automobile sector.

FUTURE OUTLOOK

Your company is aggressively expanding its dealer network through out the country. Spare parts and after sale service network has also been improved to facilitate the customer at door step. The company aims to become a market leader through provision of best quality product. The current market share is intended to be increased in near future to exceed the expectations of our valued customers. Our Research and Development team is always trying to introduce new products with innovation. We are looking at the future and we understand the importance of continuous upgrading technology in all spheres of work.

Our research and development team has completed their study and working on development of the 200cc water cooled CNG Rickshaw and we expect the product will be launched in near future Inshallah. Being part of our strategy initially we are growing smoothly and have plans in pipeline. Hopefully by the passage of time we will capture the reasonable share in the automobile sector.

The Company's management at all levels fully understands the importance of introducing and upgrading technology in all spheres of works. All management strategies eventually rely on stat-of-the-art-technology based on Research & Developments augments of company's upcoming product.

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Ghani Automobile Industries Limited

Production and supply of quality products is our prime object. Customers are rightly demanding better quality products at cheaper prices. In order to have international standard products, we are strictly enforcing our quality assurance both in-house and for bought out components.

Ghani automobile has developed the effective and efficient processes to meet the quality challenges. Quality Management System ISO 9000 and Environmental Management System ISO 14000 is in process. We have acquired certification from EDB, PSQCA and PTA.

CORPORATE GOVERNACNE

The board reviews the company's strategic direction on regular basis. The business plan & targets set by the Chairmen, Chief Executive and the Board are also reviewed regularly. The Board is committed to maintain a high standard of corporate governance, and has ensured full compliance of Corporate Governance as incorporated in the Listing Rules of the Stock Exchanges.

Your directors are pleased to report that:

- 1. The financial statement prepared by the management of the company, present fairly its state of affairs, the result of its operations, cash flows and changes in equity.
- 2. The proper books of account have been maintained.
- 3. Appropriate accounting policies consistently applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment.
- International Accounting Standards as applicable in Pakistan have been followed in preparation of financial statements and any departure there from has been adequately disclosed.
- 5. The system of internal control, which was in place, is continuously reviewed by internal audit and other such procedures. The process of review will continue with the objective to further improve.
- 6. There are no significant doubts upon the company's ability to continue as a going concern.
- There has been no material departure from the best practices of corporate governance, as detailed in the listing regulations.
- 8. The key operating data of the company is included in this report.
- Outstanding taxes and levies:
 Please refer notes 7, 8 and 11 to the annexed audited accounts.

STAFF RETIREMENT BENEFIT

All employees were laid off during October 1999 after close of factory operations accordingly benefit scheme was also not in operation. The Provident Fund Scheme for all employees is approved by management and it will be commenced shortly.

PATTERNS OF SHAREHOLDING

A statement of the patterns of shareholding as on June 30, 2009 is attached in the prescribed form as required under Code of Corporate Governance. The directors, chief executive office, chief financial officer, company secretary, their spouses and minor children did not carry out any transaction in the shares of the company during the year.

BOARD OF DIRECTORS

I would like to place on record my appreciation and gratitude to the Board of Directors for guidance and support to the management.

PMO

Ghani Automobile Industries Limited

During the year Mr. Pervaiz A. Chaudhry did not attend any meeting and the management declare its position as vacant. To fill the casual vacancy Mr. Jubair Ghani appointed as director of the company.

A total of 05 meetings of the Board of Directors were held during the year. The attendance record of Board members was as follows:

Name of Directors	Attended
Mr. Imtiaz Ahmad Khan	05
Mr. Anwaar Ahmad Khan	05
Mr. Aftab Ahmad Khan	04
Mrs. Reema Anwaar	05
Mrs. Ayesha Aftab	05
Mr. Junaid Ghani	04
Mr. Obaid Ghani	03
Mr. Jubair Ghani	02

Leave of absence was granted to those directors who submit their applications.

AUDITORS

The present auditors Messers Hassan Farooq & Company, Chartered Accountants, retire at the conclusion of the meeting. Being eligible, they have offered themselves for re-appointment. As suggested by the Audit Committee, the Board of Directors has recommended their reappointment as auditors of the company for the year ending June 30, 2010, at a mutually agreed fee.

ACKNOWLEDGEMENT

The board acknowledges and puts on record its sincere appreciation for the staff and workers of the company for their work, enthusiasm and loyalty. We are thankful to Allah Subhanatallah for blessing all of us. We pray to Allah Subhanatallah to keep showering us with his Rehmat and keep us on the right path, which is the commandments of Allah Subhanatallah and Sunnah of our Prophet "MUHAMMAD" (Sallallaho-Alaie-Wasallam)

For and on behalf of the Board

Lahore September 30, 2009 AFTAB AHMAD KHAN Chief Executive Officer





PATTERN OF SHARES HOLDING
Held by the shareholders as at 30th June 2009 Incorporation No. 0016697

Shareholding

Shareholding			
No. of Shareholders	From	То	Total Shares Held
59	1	100	4,623
549	101	500	263,769
199	501	1,000	
204	1,001	5,000	196,240
48	5,001	10,000	580,500
19	10,001	15,000	393,600
	15,001	20,000	256,900
7 5	20,001	25,000	127,700
	25,001	30,000	109,500
2	30,001	35,000	114,000
4 2 2	35,001	40,000	56,938 75,500
5	45,001	50,000	75,500
1	50,001		243,400
3	55,001	55,000	51,000
Ã.	60,001	60,000	174,000
4	20-10 E 20-00 E 11	65,000	64,500
6	85,001	90,000	90,000
6 2	95,001	100,000	593,000
2	100,001	105,000	210,000
æ:	105,001	110,000	217,200
<u>'</u>	115,001	120,000	118,900
	175,001	180,000	180,000
;;; ;•	225,001	230,000	225,500
	230,001	235,000	234,000
1	240,001	245,000	241,000
1	260,001	265,000	262,500
<u> </u>	360,001	365,000	362,800
11 2	900,001	905,000	903,800
2	1,070,001	1,075,000	1,073,200
2	1,455,001	1,460,000	1,458,000
2	1,665,001	1,670,000	3,340,000
2	2,535,001	2,540,000	5,078,049
3	2,685,001	2,690,000	2,689,881
1134		113513-5-5-6	20,000,000
Categories of shareholders		Share held	Percentage
Directors, Chief Executive Officers,		13,101,530	65.5077%
and their spouse and minor children NIT and ICP		7,600	0.0380%
Share holders holding 10%		12,199,230	60.9962%
General Public			33.000
a. Local		6,110,365	30.5518%
b. Foreign			
Others (to be specified)			
1- Joint Stock Companies	0	418,005	2.0900%
2- Charitable Trust		100,000	0.5000%
3- Others			124 N. S. 27 (A. 7. 10 (A. 16))
V VIIICIS		262,500	1.3125%



DETAIL OF PATTERN OF SHARE HOLDING

AS PER REQUIREMENTS OF CODE OF CORPORATE GOVERNANCE

	NAME	HOLDING	% AGE
ASSU	CIATED COMPANIES		0.0000%
NIT &	ICP		01000070
1	NATIONAL BANK OF PAKISTAN, TRUSTEE DEPARTMENT(CDC)	147	0.0007%
2	NBP TRUSTEE - NI(U) T (LOC) FUND (CDC)	153	0.0008%
3	INVESTMENT COPPORATION OF PAKISTAN	7,300	0.0365%
		7,600	0.0380%
DIRE	CTORS, CEO THEIR SPOUSES & MINOR CHILDREN		
1	MR. IMTIAZ AHMAD KHAN	2,540,074	12.7004%
	MR. IMTIAZ AHMAD KHAN (CDC)	1,073,200	5.3660%
2	MRS. RUBINA IMTIAZ. W/O IMTIAZ AHMED KHAN (CDC)	362,800	1.8140%
3	MR. ANWAAR AHMAD KHAN	2,537,975	12.6899%
	MR. ANWAAR AHMAD KHAN (CDC)	1,670,000	8.3500%
	MR. ANWAAR AHMAD KHAN (CDC)	15,600	0.0780%
4	MR. AFTAB AHMAD KHAN	2,689,881	13.4494%
	MR. AFTAB AHMAD KHAN (CDC)	1,670,000	8.3500%
5	MR. JUNAID GHANI (CDC)	234,000	1.1700%
6	MR. OBAID GHANI	105,000	0.5250%
7	MR. JUBAIR GHANI	500	0.0025%
8	MRS. REEMA ANWAAR W/O ANWAAR AHMED KHAN	100,000	0.5000%
9	MRS AYESHA AFTAB W/O AFTAB AHMED KHAN	100,000	0.5000%
		13,099,030	65.4952%
PUBL	IC SECTOR COMPANIES & CORPORATIONS		
1	ACE SECURITIES (PVT.) LIMITED. (CDC)	36,500	0.1825%
2	CAPITAL VISION SECURITIES (PVT) LIMITED (CDC)	11,500	0.0575%
3	CLIKTRADE LIMITED (CDC)	12,500	0.0625%
4	DARSON SECURITIES (PVT) LIMITED (CDC)	3,000	0.0150%
5	DARSON SECURITIES (PVT) LIMITED (CDC)	1,000	0.0050%
6	DURVESH SECURITIES (PVT) LIMITED (CDC)	12,000	0.0600%
7	HUM SECURITIES (PVT) LIMITED (CDC)	2,500	0.0125%
8	ISMAIL ABOUL SHKOOR SECURITIES (PRIVATE) LIMITED (CDC)	2,000	0.0100%
9	LIVE SECURITIES (PRIVATE) LIMITED (CDC)	22,500	0.1125%
10	M.R. SECURITIES (PVT) LIMITED (CDC)	100	0.0005%
11	MAAN SECURITIES (PVT) LTD. (CDC)	20,500	0.1025%
12	MAZHAR HUSSAIN SECURITIES (PVT) LIMITED (CDC)	21,500	0.1075%
13	MIAN MUHAMMAD AKRAM SECURITIES (PVT) LIMITED (CDC)	3,000	0.0150%
14	MOOSANI SECURITIES (PVT) LIMITED (CDC)	3,000	0.0150%
15	MSMANIAR FINANCIALS (PVT) LIMITED (CDC)	10,000	0.0500%
16	N.H. CAPITAL FUND. (CDC)	5	0.0000%
17	PROGRASSIVE SECURITIES (PVT.) LTD (CDC)	225,500	1.1275%



18	RAMADA SECURITIES & DERVIATIVES LIMITED (CDC)	500	0.0025%
19	SNM SECURITIES (PVT.) LTD. (CDC)	20,000	0.1000%
20	TIME SECURITIES (PVT) LIMITED (CDC)	2,500	0.0125%
21	VALUE STOCK SECURITIES (PVT) LIMITED (CDC)	5,000	0.0250%
22	WASI SECURITIES (PVT) LIMITED (CDC)	1,400	0.0070%
23	Y.S. SECURITIES & SERVICES (PVT) LIMITED (CDC)	1,500	0.0075%
		418,005	2.0900%
CHAR	RITABLE TRUST		
1	TRUSTEES ADAMJEE FOUNDATION (CDC)	100,000	0.5000%
		100,000	0.5000%
OTHE	RS		
1	JS VALUE FUND LIMITED. (CDC)	262,500	1.3125%
BANK	S, DEVELOPMENT FINANCE INSTITUTIONS,		
	BANKING FINANCE INSTITUTIONS	0	0.0000%
INSUR	ANCE COMPANIES	0	0.0000%
MODA	RABAS & MUTUAL FUNDS	0	0.0000%
SHAR	ES HELD BY THE GENERAL PUBLIC	6,112,865	30.5643%
		20,000,000	100.0000%
SHAR	EHOLDERS HOLDING 10% OR MORE OF TOTAL CAPITAL	(10)	
1	MR. IMTIAZ AHMAD KIIAN	3,613,274	18.0664%
2	MR. ANWAAR AHMAD KHAN	4,223,575	21.1179%
3	MR. AFTAB AHMAD KHAN	4,359,881	21.7994%
		AND ALTONOMA CONTROL OF THE	60.9837%
		H 260 3741 10	50 7000

During the financial year the trading in shares of the company by the Directors, CEO, CFO, Company Secretary and their spouses and minor children is as follows

S. No.	NAME	PURCHASE	SALE
ĵ	MR. IMTIAZ AHMAD KHAN	22,600	:96
2	MR. ANWAAR AHMAD KHAN	35,000	
3	MR. JUBAIR GHANI	500	÷



SIX YEARS AT GLANCE

(Rupees in million)

	2009	2008	2007	2006 (Restated)	2005	2004
Production (Nos.)	7,028	8,315	2,846	% :	-	
Sales	230.005	245.142	130.018	44.358	16.056	2.318
Gross profit	3.650	33.879	12.169	0.514	0.917	0.201
Net profit / (loss)	(42.164)	1.135	(39.426)	0.800	(0.801)	(7.829)
Earnings per share	(2.11)	0.06	(3.38)	0.08	(0.16)	(1.57)
Dividend %	•	SE SE	9 <u>2</u>	4	맫	925
Current assets	286.847	327.938	109.376	56.873	56.252	22.010
Current liabilities	243.419	239.441	15.898	21.622	1.740	11.200
Un-appropriated Loss	(112.430)	(70.265)	(71.400)	(31.974)	(30.815)	(30.013)
Share holders equity	87.570	129.734	128.599	68.026	69.185	19.686



STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE

This statement is being presented to comply with the Code of Corporate Governance (the "Code")contained respectively in the listing regulations of the Karachi stock exchange for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The company has applied the principles contained in the Code in the following manner:

- The company encourages the representation of independent non-executive directors and directors representing minority independent directors on its Board of Directors. Board comprise of four executive and four non-executive directors.
- The directors have confirmed that none of them is serving as a director in more than ten listed companies, including this company.
- 3. All the resident directors of the company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or NBFI or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. Casual vacancy occured in the Board was filled up by the directors within 30 days thereof.
- The company has prepared a "Statement of Ethics and Business Practices" which has been signed by all the directors and employees up to the level of Manager of the company.
- 6. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the Board have been duly exercised and decision on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO and other executive directors, are determined to be taken by the Board.
- 8. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- All the Directors on the Board are fully conversant with their duties and responsibilities as Director of corporate bodies. Some of the directors attended orientation courses.
- 10. The Board has approved the appointment of Chief Financial Officer, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment, as determined by the Chief Executive Officer.
- 11. The Directors, report for this year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- The financial statements of the company were duly endorsed by CEO and CFO before approval by the Board.

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Ghani Automobile Industries Limited

- 13. The directors, CEO and executive do not hold any interest in the shares of the company other than that disclosed in the pattern of shareholding.
- 14. The company has complied with all the corporate and financial reporting requirements of the Code.
- The Board has formed an audit committee. It comprises of three members. Two members of the Audit Committee are non-executive directors.
- 16. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the company and as required by the code. The terms of reference of the committee have been formulated and advised to the committee for compliance.
- 17. The Board has earlier set up an effective internal audit function which is considered suitably qualified and experienced for the purpose and is conversant with the policies and procedures of the Company and they are involved in the Internal Audit function of the company on all full time basis.
- 18. The statutory auditors of the company have confirmed that they have been given a satisfactory rating under the Quality Control Review programme of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by Institute of Chartered Accountants of Pakistan.
- 19. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 20. All material principles contained in the Code have been complied with.

For and Behalf of the Board of Directors

Lahore: September 30, 2009 Aftab Ahmad Khan Chief Executive Officer





REVIEW REPORT TO THE MEMBERS ON STATEMENT OF COMLIANCE WITH BEST PRACTICES OF CODE OF CORPORATE GOVERNANCE

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance prepared by the Board of Directors of GHANI AUTOMOBILE INDUSTRIES LIMITED (the Company) to comply with the Listing Regulation No.37 of Karachi Stock Exchange where the company is listed.

The responsibility for compliance wit the Code of Corporate Governance is that of the Board of Directors of the company our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the company's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the company personnel and review of various documents prepared by the company to comply with the Code of Corporate Governance.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We have not carried out any special review of the internal control system to enable us to express an opinion as to whether the Board's statement on internal control covers all controls and the effectiveness of such internal controls.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's Compliance, in all material respect, with the best practices contained in the Code of Corporate Governance, as applicable to the Company for the year ended June 30, 2009.

LAHORE:

Date: September 30, 2009

(HASSAN FAROOQ & COMPANY) CHARTERED ACCOUNTANTS



AUDITOR'S REPORT TO THE MEMEBRES

We audited the annexed balance sheet of GHANI AUTOMIBILE INDUSTRIES LIMITED as at June 30, 2009 and the related profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for he purposes of our audit.

It is the responsibility of the company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that.

- (a) in our opinion, proper books of account have been kept by the company as required by the Companies Ordinance, 1984;
- (b) in our opinion
 - (i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
 - (ii) the expenditure incurred during the year was for the purpose of the company's business;
 - (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the company; and
- in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof confirm with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of he company's affairs as at June 30,2009 and of the profit, its cash flows and changes in equity for the year then ended; and
- (d) In our opinion no zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980).

LAHORE:

Date: September 30, 2009

HASSAN FAROOQ AND COMPANY CHARTERED ACCOUNTANTS



BALANCE SHEET AS AT JUNE 30, 2009

FOLUTY & IVADAL PRINTER	NOTE	30 June 2009 Rupees	30 June 2008 Rupees
EQUITY & LIABILITIES			
SHARE CAPITAL AND RESERVES			
Authorized Share Capital			
20,000,000 (2008: 20,000,000) ordinary			
shares of Rs.10 each		200,000,000	200,000,000
Issued, subscribed and paid up capital	3	200,000,000	200,000,000
Accumulated losses	<i>≅</i> 0	(112,430,179)	(70,265,640)
		87,569,821	129,734,360
NON CURRENT LIABILITIES			
Long Term Diminishing Musharaka Financing	4	10,800,000	14,400,000
		5.50 53	W. Indinesia
CURRENT LIABILITIES		· · · · · · · · · · · · · · · · · · ·	
Current portion of long term Musharaka	<u>~</u>	3,600,000	3,600,000
Short term Bank Financing Loan from sponsors	5	75,029,987	152,362,345
Creditors, accrued and other liabilities	6 7	36,925,000 127,864,352	5,525,000 77,954,106
Cicanois, accided and other habitities		243,419,339	239,441,451
CONTINGENCIES AND COMMITMENTS	8	=	1₩3
		341,789,160	383,575,811
ASSETS			
NON CURRENT ASSETS			
PROPERTY, PLANT AND EQUIPMENT			
Property, plant and equipment	9	54,423,839	55,119,049
SECURITY DEPOSITS		518,486	518,486
DECORIT DETOSITO		510,100	510,400
CURRENT ASSETS			vi.
Stores, spares and Ioose tools	ea wa	427,344	594,100
Stock in trade	10	68,426,215	104,758,402
Trade debtors - unsecured but considered good	11	146,180,119	143,034,221
Advances and other receivables Cash and bank balances	11 12	63,210,281 8,602,876	73,455,504 6,096,049
Casif and bank balances	: 1.61	286,846,835	327,938,276
		341,789,160	383,575,811
The annexed notes form an integral part of these financia	l statements		
CHIEF FINANCIAL OFFICER	DIRECTOR	CHIEFEYECI	TIVE OFFICER
CHIEF FINANCIAL OFFICER	DIRECTOR	THIEF EXECU	TIVE OTTICER



PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED JUNE 30, 2009

	NOTE	30 June 2009 Rupees	30 June 2008 Rupees
Sales	13	230,005,410	245,142,450
Cost of sales	14	226,355,024	211,263,394
Gross profit		3,650,386	33,879,056
OPERATING EXPENSES			
Administrative expenses	15	11,080,053	7,362,926
Distribution and marketing expenses	16	18,012,562	17,457,970 24,820,896
		29,092,615	24,020,090
OPERATING PROFIT / (LOSS)		(25,442,229)	9,058,160
OTHER INCOME		1,140,586	8 7 0
		(24,301,643)	9,058,160
FINANCE CHARGES	17	17,862,896	6,530,948
OTHER EXPENSES	18	12	166,640
PROFIT / (LOSS) BEFORE TAXATION		(42,164,539)	2,360,572
Taxation		=	1,225,712
NET PROFIT / (LOSS) AFTER TAXATION		(42,164,539)	1,134,860
Un-appropriated loss brought forward		(70,265,640)	(71,400,500)
Un-appropriated loss carried forward		(112,430,179)	(70,265,640)
Earning Per Share - Basic	19	(2.11)	0.06
The annexed notes form an integral part of financial staten	nents		
CHIEF FINANCIAL OFFICER DII	RECTOR	CHIEF EXECUTI	VE OFFICER



CASH FLOW STATEMENT

FOR THE YEAR ENDED JUNE 30, 2009

	30 June 2009	30 June 2008
	Rupees	Rupees
CASH FLOWS FROM OPERATING ACTIVITIES		20000
Profit / (loss) for the year before tax	(42,164,539)	2,380,572
Adjustment for:		SENTER PORT SECTION CO. (PROCESS AS CONTROLS
Depreciation	4,519,479	3,821,814
Financial charges	17,862,896	6,890,845
W.P.P.F & W.W.F		166,640
	22,382,375	10,879,299
Operating profit / (loss) before working capital changes	(19,782,164)	13,259,871
(Increase) / decrease in current assets		
Store, spares and loose tools	166,756	(471,720)
Stock in trade	36,332,187	(106,688,789)
Trade debtors	(3,145,898)	(108,173,187)
Advances and other receivables	11,771,586	(21,074,652)
	45,124,631	(236,408,348)
Increase / (decrease) in current liabilities		Week work have the region and the region of
Creditors, accrued and other liabilities	50,587,629	55,503,106
	75,930,096	(167,645,371)
Financial charges paid	(18,540,278)	(525,011)
Taxes paid	(1,526,363)	(188,443)
NET CASH FLOWS FROM OPERATING ACTIVITIES	55,863,455	(168,358,825)
Security deposits	÷:	(343,786)
Acquisition of fixed assets	(3,824,270)	(23,994,362)
NET CASH FLOWS FROM INVESTING ACTIVITIES	(3,824,270)	(24,338,148)
Musharaka financing received		18.000.000
Murabaha financing received	68,568,500	18,000,000 152,362,345
Loan from sponsors	31,400,000	5,525,000
Musharaka financing repaid	(3,600,000)	5,525,000
Murabaha financing repaid	(145,900,858)	
Repayment of loan from sponsors	(140,000,000)	_
NET CASH FLOWS FROM FINANCING ACTIVITIES	(49,532,358)	175,887,345
Net increase / (decrease) in cash	0.50/.005	Arc non-con-
Cash and cash equivalents at the beginning of the year	2,506,827	(16,809,628)
Casit and Casit equivalents at the beginning of the year	6,096,049	22,905,677
Cash and cash equivalents at the end of the year	8,602,876	6,096,049
The annexed notes form an integral part of financial statements		
CHIEF FINANCIAL OFFICER DIRECTOR	CHIEF EXECU	TIVE OFFICER



STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED JUNE 30, 2009

	Share Capital Capital	Accumulated profit/(loss)	Total
	Rupees	Rupees	Rupees
Balance as on June 30, 2007	200,000,000	(71,400,500)	128,599,500
Net profit for the year	<u></u>	1,134,860	1,134,860
Balance as on June 30, 2008	200,000,000	(70,265,640)	129,734,360
Balance as on July 01, 2008	200,000,000	(70,265,640)	129,734,360
Net loss for the year	3	(42,164,539)	(42,164,539)
Balance as on June 30, 2009	200,000,000	(112,430,179)	87,569,821
The annexed notes form an integral part of fina	ncial statements		

DIRECTOR	CHIEF EXECUTIVE OFFICER
	DIRECTOR



NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2009

1 COMPANY AND ITS OPERATIONS

The company is a public listed company incorporated in Pakistan under the Companies Ordinance, 1984 in September 1987. The registered office of the company is situated at 50-L Model Town, Lahore. The shares of the company are quoted on Stock Exchanges in Pakistan. The name of the company has been changed from Ghani Textile Limited to Ghani Automobile Industries Limited with effect from March 31, 2004. The principal activity of company has been changed during year 2004 from manufacture and trade of grey cloth to manufacture, assemble and trade of Automotive Vehicles of all kinds and sorts.

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

2.1 Accounting Convention

These financial statements have been prepared under the historical cost convention.

2.2 Statement of compliance

These financial statements have been prepared in all material respect in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standard Board as notified under the Companies Ordinance, 1984, provisions of and the directives issued under the Companies Ordinance 1984. In case requirements differ, the provisions or directives of Companies Ordinance, 1984 shall prevail.

2.3 Property, Plant and Equipment

Property, plant and equipment except free hold land are stated at cost less accumulated depreciation. Depreciation is charged on reducing balance method over the useful life of the assets at the rates mentioned in Note 9. Full month's depreciation is charged in the month of addition while no depreciation is charged in the month of disposal. Maintenance and normal repairs are charged to income as and when incurred. Major renewal and replacements are capitalized. Gain or loss on disposal of fixed assets is recognized in income statement.

2.4 Impairment of Assets

The management assesses at each balance sheet date whether there is any indication that an asset is impaired, If any such indication exists, the management estimates the recoverable amount of the asset. If the recoverable amount of the asset is less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount by charging the impairment loss against income for the year.

2.5 Capital Work in Progress

All cost/expenditure connected with specific assets, incurred during the acquisition \erection period are carried under this head. These are transferred to property, plant and equipment as and when assets are available for use.

2.6 Stores, Spares and Loose Tools

These are valued at lower of cost and net realizable value. Cost is determined at moving average, except items in transit, which are valued at cost accumulated up to the balance sheet date. Provision is made against obsolete items.



2.7 Stock in Trade

These are valued at lower of cost and net realizable value. Cost is determined as follows:

Raw Material Moving average cost
Stock in Process Weighted average
Finished Goods Weighted average

2.8 Trade Debts

Known bad debts are written off and provision is made for debts considered doubtful.

2.9 Revenue Recognition

Direct sales are recognized on dispatch of goods to customers and dealers.

Sales through agents are booked on intimation from agents.

2.10 Related Party Transactions

All transactions between the company and a related party in respect of purchases of materials are at Comparable Uncontrolled Price Method.

2.11 Taxation

Current

Provision for current taxation is provided on taxable income at the current rates of taxation after taking into account tax credit and rebates available, if any.

2.12 Foreign Currencies

Transactions in foreign currencies are accounted for in Pak Rupees at the rates of exchange ruling at the date of transactions. Assets and liabilities in foreign currencies except for foreign currency balance covered by forward exchange risk cover are translated into Pak Rupee at the exchange rates prevailing at the balance sheet date. Foreign currency balance covered by forward exchange risk cover is converted at Contracted rates. Exchange gain/ loss is charged to current year's income.

2.13 Financial Instruments

All other financial assets and liabilities are recognized at cost which is the fair value of the consideration received or given at the time when the company becomes a party to the contractual provisions of the instrument by following trade date accounting. Any gain or loss on subsequent measurement and derecognition is charged to income.

2.14 Off Setting

Financial assets and financial liabilities are set off and the net amount is reported in the financial statements when there is a legally enforceable right to set off and the company intends either to settle on a net basis, or to realize the assets and to settle the liabilities simultaneously.

2.15 Cash and Cash Equivalents

Cash and cash equivalents are comprised of cash and bank balances.

2.16 Provisions

Provisions are recognized in the balance sheet when the company has a legal or constructive obligation as a result of past event, and it is probable that outflow of economic benefits will be required to settle the obligation. However, provisions are reviewed at each balance sheet date and adjusted to reflect current best estimate.



3	ISSUED, SUBSCRIBED AND PAID UP CAPITAL	30 June 2009 Rupees	30 June 2008 Rupees
	19,250,000 (2008: 19,250,000) ordinary shares of		
	Rupees 10 each fully paid in cash	192,500,000	192,500,000
	250,000 (2008: 250,000) ordinary shares of Rupees 10 each fully paid other than cash	2,500,000	2,500,000
	500,000 (2008: 500,000) ordinary shares of Rupees 10	2,500,000	2,.100,000
	each issued as bonus shares	5,000,000	5,000,000
		200,000,000	200,000,000
4	LONG TERM DIMINISHING MUSHARAKA FINANCING		
	Diminishing Musharaka Financing	14,400,000	18,000,000
	Less : Current portion	3,600,000	3,600,000
		10,800,000	14,400,000

The company has executed Diminishing Musharaka agreement with Habib Metropolitan Bank Ltd. for purchase of plots measuring about 20 Kanals and 10 Marlas situated at Kamun Gil Mouza Tehsile Chunian Distt. Kasur. The liability is repayable in 60 equal monthly instalments starting from July 24, 2008 and subject to profit charged @6 months KIBOR plus 1% p.a. to be reviewed on six monthly basis also capped at minimum 11% p.a. and maximum 18% p.a.

 The liability is secured against legal mortgage of Rs.500,000/- and balance equitable mortgage to be created on project land and building to be purchased, registered with S. E. C. Pon the same property for Rs.25 million and lien / pledge on shares of Ghani Glass Limited at 40% margin of market value.

5 SHORT TERM BANK FINANCING

Morabaha from Soneri Bank Limited	5.1	68,568,500	84,629,000
Morabaha from Dawood Islamic Bank Limited	5.2	2011 2012	36,114,644
Mudariba from Dawood Islamic Bank Limited	5.2	6,461,487	31,618,701
		75,029,987	152,362,345

^{5.1} Morabaha / Salam facility availed from Soneri Bank Limited with maximum limit of Rs.85 million at the profit rate of six months KIBOR plus 1.15%. The liability is secured by first pari passu charge of Rs.83 million over the company's fixed assets i.e.land, building, plant & machinery and pledge of shares of Ghani Glass Limited duly lodged with CDC of Rs.150 million.

^{5.2} Morabaha / Mudariba facility availed from Dawood Islamic Bank Limited with maximum limit of Rs.75 million at the profit rate of matching KIBOR plus 1.10%. The liability is secured by first pari passu hypothecation charge over current assets of the company including but not limited to stocks and/or receivables upto Rs.100 million duly registered with SECP (inclusive of 25% margin).



30 June 2009	30 June 2008
Rupees	Rupees
36,925,000	5,525,000

6 LOAN FROM SPONSORS

This represents an unsecured, interest free loan obtained from directors of the company.

7 CREDITORS, ACCRUED AND OTHER LIABILITIES

37,343,701	38,920,977
2,512,689	2,651,438
39,856,390	41,572,415
78,714,124	24,574,306
7,937,617	9,030,847
743,235	2,163,742
612,986	612,796
127,864,352	77,954,106
	2,512,689 39,856,390 78,714,124 7,937,617 743,235 612,986

8 CONTINGENCIES AND COMMITMENTS

CONTINGENCIES

- 8.1 There is a contingent liability of Rupees 1,727,290 (2008:Rupees 1,727,290) in respect of income tax for assessment up to assessment year 2001-2002 against order under section 62 and 52 of repealed Income Tax Ordinance, 1979. The company has filed the appeals against above orders
- 8.2 The Punjab Employees Social Security Institution has raised a demand of Rupees 2,245,057 (2008: Rupees 2,245,057) as less payment of contribution for the period from 1989 to 1995. The company has not acknowledged this demand and files appeal under section 57 of the Social Security Ordinance, 1965. After remand of the case by Labour Court, appeal is now under process with Additional Commissioner, Punjab Employees Social Security Institute
- 8.3 The company has given bank guarantee of Rupees 729,000 (2008: Rupees 729,000) to WAPDA.

COMMITMENTS

8.4 Letter of credit in transit other than capital expenditure are Rupees 29,715,080 (2008: Rupees 62,320,351)





9 PROPERTY, PLANT AND EQUIPMENT

DESCRIPTION		COST		ACCUMU	ACCUMULATED DEPRECIATION	CIATION	Book Value	Rate
	as on July 01, 2008	Addition/ (Deletion)	as on Jun 30, 2009	as on July 01, 2008	Charge for the year	as on Jun 30, 2009	as on Jun 30, 2009	
Freehold land	14,932,180		14,932,180	₩	8)	31:	14,932,180	
Building on freehold land	37,088,975	743,670	37,832,645	11,858,789	2,553,033	14,411,822	23,420,823	10
Plant And Machinery	11,920,519	2,730,000	14,650,519	1,656,765	1,299,375	2,956,140	11,694,379	10
Furniture and fixture	1,302,111	40,000	1,342,111	571,988	74,612	646,600	695,511	10
Loose Tools	1,275,576	5(4)#	1,275,576	326,721	94,886	421,607	853,970	10
Electric Equipment	921,876	51,757	973,633	369,599	29,530	429,129	544,504	10
Electric Installation	1,561,114	ĩ	1,561,114	523,370	51,887	575,257	985,857	ro
Computers	323,097	258,843	581,940	70,552	151,879	222,431	359,509	30
Vehicles	1,960,129	1	1,960,129	788,745	234,277	1,023,022	937,107	20
2009	71,285,577	3,824,270	75,109,847	16,166,529	4,519,479	20,686,008	54,423,839	

30 June 2008	Rupees		3,692,362	129,452
30 June 2009	Rupees		4,285,202	234,277
		The depreciation charge has been allocated as follows:	Cost of sales	Distribution and marketing expenses

9.1



			30 June 2009 Rupees	30 June 2008 Rupees
10	STOCK IN TRADE			
	Raw material		39,177,412	40,504.249
	Work in process		10,213,567	15,735,400
	Finished stock		6,786,690	23,952,426
	Material in transit		12,248,546	24,566,327
			68,426,215	104,758,402
11	ADVANCES AND OTHER RECEIVABLES		00,420,213	101,750,102
	Advances - unsecured but considered good: Advances to suppliers of goods and services		21,979,793	24,547,558
	Advances to employees		2,365,293	1,850,161
	Advance income tax		8,328,817	6,802,454
	Letters of credit		29,715,080	37,754,024
	Sales tax refundable		821,298	2,501,307
			63,210,281	73,455,504
12	CASH AND BANK BALANCES			
	Cash in hand		5,163,211	5,004,574
	Cash at bank - in current accounts		3,439,665	1,091,475
13	SALES		8,602,876	6,096,049
	Local Sales		269,118,903	283,049,415
	Sales of spares parts		236,759	260,217
			269,355,662	283,309,632
	Less: Sales Tax and SED		38,973,329	36,962,504
	Sales returns		376,923	1,204,678
			39,350,252	38,167,182
			230,005,410	245,142,450
14	COST OF SALES			
	Raw material consumed	Note 14.1	187,634,763	220,308,181
	Salaries, wages and benefits		7,451,309	11,981,826
	Store consumed		184,452	1,091,093
	Fuel and power		2,098,321	1.775,984
	Repair and maintenance		470,068	526,054
	Travelling and vehicle running		445,046	812,184
	Entertainment		208,631	927,143
	Communications and stationery		435,833	766,171
	Freight and handling		129,388	813,135
	Rent, rates and taxes	31.21.22	9,562	19,000
	Depreciation	Note 9.1	4,285,202	3,692,362
	Other expenses		203,667,455	329,992 243,043,125
			The second secon	1/2
	Opening stock of work in process Closing stock of work in process		15,735,400 (10,213,567)	1,742,140 (15,735,400)
	999 E		5,521,833	(13,993,260)
	Opening stock of finished goods		23,952,426	6,165,955
	Closing stock of finished goods		(6,786,690)	(23,952,426)
			17,165,736	(17,786,471)
			226,355,024	211,263,394



Rupees R				20 Terms 2000	20 T 2000
Opening balance				30 June 2009 Rupees	30 June 2008 Rupees
Local purchases 123/37a.302 132,448.10 15,107.035 16,050.236		14.1 RAW MATERIAL CONSUMED			
Import purchases 65,571,624 55,027,035 (0.501,279)				40,504,249	23,357,267
Closing stock					182,448,110
15 ADMINISTRATIVE EXPENSES		1. T. C. C. S.			(0
Staff Salaries benefits		Closing stock		(39,177,412)	(40,504,249)
Staff Salaries benefits				187,634,763	220,308,181
Travelling and vehicle running	15	ADMINISTRATIVE EXPENSES			
Entertainment 621,736 400,265 Repoir and maintenance 82,591 45,763 45,		[사용 : 19 : 19 : 19 : 19 : 19 : 19 : 19 : 1		6,432,672	3,622,696
Repair and maintenance 82,991 Electricity 45,763 45,763 Communications and stationery 528,204 374,916 Auditor's remuneration Annual audit fee 95,000 45,000 Half yearly review 45,000 45,000 Uther certification 125,500 10,000 Fee and Subscription 152,500 150,000 Fie and Subscription 1,664,979 1,588,870 Ijrar rental on vehicles Note 15.1 773,253 2256,445 Charrly and donations 11,080,053 7,362,926 Ill,080,053 7,362,926		177		461,110	438,394
Electricity		Programme Communication and Communication Co		621,736	400,265
Contrustications and stationery		- The Control of the		82,591	
Auditor's remuneration Annual audit fee Hall yearly review Other certification Other certification Fee and Subscription Incomplete the part of the pa				45,763	
Annual audit fee #95,000 #5,000 #45,000 #45,000 #45,000 #45,000 #45,000 #45,000 #45,000 #45,000 #45,000 #45,000 #45,000 #15,250 #15,000 #15,250 #15,000 #15,250 #15,000 #15,250 #15,000 #15,250 #15,000 #15,250 #15,000 #15,250 #15,000 #15,25		and the profit of the common contract of the c		528,204	374,916
Half yearly review				S	
Other certification 12,500 10,000 Fee and Subscription 1,52,609 1,50,000 Ipar entat on vehicles Note 15.1 773,253 256,445 Charity and donations 317,245 115,520 Miscellaneous expenses 317,245 115,520 15.1 TOTAL OF FUTURE IJARA PAYMENTS Not later than one year 776,828 748,984 Not later than five year 582,621 1,310,722 Lassy,449 2,059,706 16 DISTRIBUTION AND MARKETING EXPENSES Salaries, wages and benefits 5,377,411 4,402,726 Travelling and vehicle running 2,080,558 1,668,995 Entertainment 440,998 178,929 Advertising and sales promotion 5,182,842 5,374,947 Rent, rates and taxes 357,240 208,700 Communications and stationery 724,760 547,352 Insurance expenses 1,073,294 1,063,422 4,607,403 Depreciation Note 9.1 234,257 129,452 Other e		State of the second of the sec		(6)	0.0
152,500 150,000 150,		Tables the Associates with the Control of the			
Five and Subscription 1,664,979 1,598,870 1373 256,445 1373 256,445 1373 256,445 14,080,053 14,080,053 11,080,0		Caner certification			7778
Jara rental on vehicles		For and Subscription			
Charity and donations 1,405,820 11,520 115,520 11,080,053 7,362,926 15.1 TOTAL OF FUTURE IJARA PAYMENTS 776,828 748,984 Not later than one year 776,828 748,984 1,310,722 1,359,449 2,059,706 16 DISTRIBUTION AND MARKETING EXPENSES 1,310,722 1,310		i.	Note 15.1	47.00 ON 1000 TO	and the state of t
Miscellaneous expenses 317,245 115,520			Note 15.1	113,233	
15.1 TOTAL OF FUTURE IJARA PAYMENTS		DESCRIPTION OF THE OFFICE OFFICE OFFICE OFFICE OFFICE OFFICE OFFICE OFFICE OFFICE OFFI		317,245	
15.1 TOTAL OF FUTURE IJARA PAYMENTS				11,080,053	7,362,926
Not later than five year 582,621 1,310,722 1,359,449 2,059,706		15.1 TOTAL OF FUTURE IJARA PAYMENTS			187
Not later than five year 582,621 1,310,722 1,359,449 2,059,706		Not later than one year		776 828	748 984
1,359,449 2,059,706					
Salaries, wages and benefits 5,377,411 4,402,726					
Salaries, wages and benefits 5,377,411 4,402,726 Travelling and vehicle running 2,080,558 1,668,995 Entertainment 440,998 178,929 Advertising and sales promotion 5,182,842 5,374,947 Rent, rates and taxes 357,240 208,700 Communications and stationery 724,760 547,352 Insurance expenses 1,073,294 Freight and handling 1,653,422 4,607,403 Depreciation Note 9,1 234,277 129,452 Ijara rental on vehicles Note 16,1 534,557 103,452 Other expenses 353,203 236,014 16.1 TOTAL OF FUTURE IJARA PAYMENTS 18,012,562 17,457,970 16.1 TOTAL of superior of the power of the				1,359,449	2,059,706
Travelling and vehicle running 2,080,558 1,668,995 Entertainment 440,998 178,929 Advertising and sales promotion 5,182,842 5,374,947 Rent, rates and taxes 357,240 208,700 Communications and stationery 724,760 547,352 Insurance expenses 1,073,294 Freight and handling 1,653,422 4,607,403 Depreciation Note 9.1 234,277 129,452 Ijara rental on vehicles Note 16.1 534,557 103,452 Other expenses 353,203 236,014 16.1 TOTAL OF FUTURE IJARA PAYMENTS 18,012,562 17,457,970 Not later than one year 537,339 527,492 Not later than five year 467,818 976,342	16	DISTRIBUTION AND MARKETING EXPENSES			
Entertainment 440,998 178,929 Advertising and sales promotion 5,182,842 5,374,947 Rent, rates and taxes 357,240 208,700 Communications and stationery 724,760 547,352 Insurance expenses 1,073,294 Freight and handling 1,653,422 4,607,403 Depreciation Note 9.1 234,277 129,452 Ijara rental on vehicles Note 16.1 534,557 103,452 Other expenses 353,203 236,014 16.1 TOTAL OF FUTURE IJARA PAYMENTS Not later than one year 537,339 527,492 Not later than five year 467,818 976,342		1 March 1970 1 March 201 M		10 0	(2) (2)
Advertising and sales promotion 5,182,842 5,374,947 Rent, rates and taxes 357,240 208,700 Communications and stationery 724,760 547,352 Insurance expenses 1,073,294 Freight and handling 1,653,422 4,607,403 Depreciation Note 9.1 234,277 129,452 Ijara rental on vehicles Note 16.1 534,557 103,452 Other expenses 353,203 236,014 16.1 TOTAL OF FUTURE IJARA PAYMENTS Not later than one year 537,339 527,492 Not later than five year 467,818 976,342		The state of the s			
Rent, rates and taxes 357,240 208,700					
Communications and stationery 724,760 547,352 Insurance expenses 1,073,294 1,653,422 4,607,403 Depreciation Note 9.1 234,277 129,452 ljara rental on vehicles Note 16.1 534,557 103,452 Other expenses 353,203 236,014 16.1 TOTAL OF FUTURE IJARA PAYMENTS Not later than one year 537,339 527,492 Not later than five year 467,818 976,342		100 A			
Insurance expenses 1,073,294				1100 H34m (CH)	
Treight and handling 1,653,422 4,607,403 Depreciation Note 9.1 234,277 129,452 Ijara rental on vehicles Note 16.1 534,557 103,452 Other expenses 353,203 236,014 TOTAL OF FUTURE IJARA PAYMENTS		in the second			347,332
Depreciation Note 9.1 234,277 129,452 Ijara rental on vehicles Note 16.1 534,557 103,452 Other expenses 353,203 236,014 18,012,562 17,457,970 16.1 TOTAL OF FUTURE IJARA PAYMENTS Not later than one year 537,339 527,492 Not later than five year 467,818 976,342		Contracting the contracting th		\$50 PM (1990) 100 PM (1990) 10	4 607 403
193,452 103,			Note 9.1		
Other expenses 353,203 236,014 18,012,562 17,457,970 16.1 TOTAL OF FUTURE IJARA PAYMENTS 537,339 527,492 Not later than one year 537,339 527,492 Not later than five year 467,818 976,342		### TO THE PROPERTY OF THE PRO	- 100 mm 100 May		
Not later than one year Not later than five year Not later than five year 537,339 527,492 467,818 976,342		[13] [13] [13] [13] [13] [13] [13] [13]	\$462550 Lifeth		
Not later than one year 537,339 527,492 Not later than five year 467,818 976,342				18,012,562	17,457,970
Not later than five year 467,818 976,342		16.1 TOTAL OF FUTURE IJARA PAYMENTS			777.1.3
Not later than five year 467,818 976,342		Not later than one year		537,339	527,492
1,005,157 1,503,834					
				1,005,157	1,503,834



		30 June 2009 Rupees	30 June 2008 Rupees
17	FINANCE CHARGES		
	Diminishing musharaka financing Morabaha financing Modariba financing Bank charges	2,593,284 10,927,021 3,967,215 375,376	43,466 5,755,093 567,275 165,114
		17,862,896	6,530,948
18	OTHER EXPENSES		
	Workers' welfare fund		119,029 47,611
			166,640
19	EARNING PER SHARE - Basic		
	Profit / (loss) after tax - Rupees	(42,164,539)	1,134,860
	Weighted average number of shares	20,000,000	20,000,000
	Earning per share restated - Rupees	(2.11)	0.06
20	REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVE		
	Managerial remuneration Number of persons	10,800,000	7,200,000 3
	None of the officers of the company were paid basic yearly salary of Rupees five hur or more. Therefore, none of them falls within the category of executive as defined in Ordinance, 1984.		
21	TRANSACTIONS WITH RELATED PARTIES		
	The related parties comprised of associated undertakings, directors and key personal directors of the related companies are closed members of the family of the directors company. The company in the normal course of business carries out transactions with parties. Transactions with related parties during the period are as follows:	of the	
	Sale of motorcycles Shares of Ghani Glass Limited pledged as security	150,000,000	112,656 150,000,000
22	CAPACITY AND UTILIZATION		
	Production capacity Actual production	25,000 7,028	25,000 8,315
23	NUMBER OF EMPLOYEES		
	Number of employees at year end	91	171





24 FINANCIAL INSTRUMENTS AND RELATED DISCLOSURE

		Profit	Profit Bearing	Non Pro	Non Profit Bearing		
200 - Sa - SaOns	Profit	Maturity	Maturity more	Maturity	Maturity more		
Description	rate	within one	than one year but less than 5	within one	than one year but less than 5	Total 2009	Total 2008
		year	years	year	years		-0
		Rupees	Rupees	Rupees	Rupees	Rupees	Rupees
Financial Assets					Ûĝ.	Œ.	ŧ
Security deposits		K	E)		518,486	518,486	518,486
Trade debtors		Ð		146,180,119		146,180,119	143,034,221
Advances and other receivables		ij		63,210,281	9	63,210,281	73,455,504
Cash and bank balances		Ţ		8,602,876	24	8,602,876	6,096,049
Year 2009				217,993,276	518,486	218,511,762	223,104,260
Year 2008		•		247,670,587	2 20 C	247,670,587	
Financial Liabilities							
Diminishing musharaka financing	6months K+1%	3,600,000	10,800,000	£		14,400,000	18,000,000
Morabaha facility (restated)	6months K+1.15%	68,568,500	ľ	30		68,568,500	120,743,644
Modariba facility (restated)	6months K+1.10%	6,461,487				6,461,487	31,618,701
Ijara payments		(t)		776,828	582,611	1,359,439	2,059,706
Loan from sponsors		Ţ		36,925,000	90	36,925,000	5,525,000
Creditors, accrued and other liabilities		I		127,864,352	17401	127,864,352	77,954,106
Year 2009		78,629,987	10,800,000	165,566,180	582,611	255,578,778	255,901,157
Year 2008		246,660,734		9,240,423		255,901,157	

ANO

Ghani Automobile Industries Limited

24.1 Prior period error

The Morabaha and Modariba facilities have been restated in the financial instruments disclosure.

24.1.1 Nature of prior period error

The Modariba facility was erroneously stated as Morabaha facility in the financial statements for the year ended June 30, 2008. The error has now been rectified.

24.2 Fair value of financial assets and liabilities

The carrying value of financial assets and financial liabi;ities are estimated to approximate their respective fair values. Fair value is the amount for which an asset could be exchanged, or a liability settled, between knoeledgeable, willing parties in an arm's length transaction.

24.3 Credit Risk

Credit risk represents the accounting loss that would be recognised at the reporting date if counter parties fail completely to perform as contracted and arises potentially from trade receivables. The company believes that it is not exposed to major concentration of credit risks.

The company has not publicized any credit terms for trading on credit. For the purpose of provision of credit the management monitors the credit exposure towards the customers taking into account the customers' financial position, past experience and other factors. The company initiates recovery process through marketing department personnel after a reasonable credit period has expired.

Concentration of credit risk arises when a number of counter parties are engaged in similar business activities or have similar economic features that would cause their abilities to meet contractual obligation to be similarly effected by the changes in economic, political or other conditions. The company believes that it is not exposed to major concentration of credit risk

24.4 Market Risk

Market risk is the riskthat changes in market price, such as foreign exchange rates, interest rates and equity prices will effect the company's income or the value of holdings of financial instruments.

24.4.1 Currency Risk

Company obtains forward cover to manage material foreign currency risk, if considered necessary. However, the company is not exposed to major currency risk exposure.

24.5 Liquidity Risk

Liquidity risk is the risk that the company will not be able to meet its financial obligations as they fall due. The management closely monitors its liquidity and cash flow position and takes appropriate steps to maintain liquidity at an appropriate and satisfactory level. The company, however is not exposed to any material liquidity risk.

24.6 Yield Risk

The company manages yield risk by matching the repricing of assets and liabilities through risk management strategies.

25 EVENTS AFTER BALANCE SHEET DATE

There are no subsequent events occuring after the balance sheet date.

26 GENERAL

- 26.1 The financial statements were authorized for issue on September 30, 2009 by the Board of Directors of the company.
- 26.2 Figures have been rounded off to the nearest rupee.

CHIEF FINANCIAL OFFICER

DIRECTOR

CHIEF EXECUTIVE OFFICER

	202		
\$S			
* ·			



GHANI AUTOMOBILE INDUSTRIES LIMITED

40-L, Model Town, Lahore

FORM OF PROXY

	Folio No.	
	No. of Shares ———	
I/WE		
of		
Being a member of GHANI AUTOMOBILE IN	DUSTRIES LIMITED	
Hereby appoint Mr.	1960. 1960.	F24
of		
failing him Mr.	of	<u>~ ~ %</u>
(Being a member of the company) as my/our part ANNUAL GENERAL MEETING of the ment Lahore on Wednesday October 28, 2009 at 11:3	nbers of the Company to be held at A	vari Hotel, The Mall,
As witness my/our hand(s) this	day of	2009
Witness's Signature		
Signature		į į
Name:		Signature and Revenue Stamp
Address:		
NICOTOR :		

NOTES:

Proxies, in order to be effective, by the company not later than 48 hours before the meeting and must be duly stamped, signed and witnessed.

ANNUAL REPORT 2009



