## MURREE BREWERY COMPANY LIMITED BALANCE SHEET AS AT 30 JUNE 2007

	Note	2007 (Rs.'000)	2006 (Rs.'000)		Note	2007 (Rs.'000)	2006 (Rs.'000)
SHARE CAPITAL AND RESERVES				FIXED ASSETS - Tangible			
Share capital	4	108,440	98,582	Property, plant and equipment	13	743,801	773,617
Reserves:							
Capital reserve		30,681	30,681				
Contingency reserve		20,000	20,000	LONG TERM ADVANCES - Considered good	14	4,092	4,031
Revenue reserve	5	695,829	559,670				
		746,510	610,351	LONG TERM DEPOSITS		2,438	2,065
		854,950	708,933				
SURPLUS ON REVALUATION OF PROPERTY, PLANT AND EQUIPMENT- net of tax	6	322,227	329,874	CURRENT ASSETS		г г	
				Stores and spares	15	62,247	61,054
NON - CURRENT LIABILITIES			· · · · · · · · · · · · · · · · · · ·	Stock in trade	16	347,640	269,072
Liabilities against assets subject to finance lease	7	3,440	799	Trade debts - Considered good	17	43,860	28,615
Deferred liabilities - staff retirement benefits	8	16,202	16,387	Advances - Considered good	18	63,473	25,775
Deferred taxation - net	9	74,865	84,080	Short term prepayments		3,534	2,409
		94,507	101,266	Interest accrued		584	439
CURRENT LIABILITIES				Securities purchased under resale agreement		-	24,095
Current portion of liabilities against assets subject to finance lease	7	1,887	1,872	Investments at fair value through profit or loss	19	182,050	75,761
Trade and other payables	10	331,544	306,695	Advance income tax - net		4,288	42,663
Short term running finance	11	4,154	-	Cash and bank balances	20	151,262	139,044
		337,585	308,567			858,938	668,927
		1,609,269	1,448,640			1,609,269	1,448,640
CONTINGENCIES AND COMMITMENTS	12	-	-				

The annexed notes 1 to 36 form an integral part of these financial statements.

These financial statements were authorised for issue by the Board of Directors of the Company in their meeting held on 29th September 2007.

CHIEF EXECUTIVE

## MURREE BREWERY COMPANY LIMITED CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2007

FOR THE YEAR ENDED 30 JUNE 2007 Note	2007 Rs. '000	2006 Rs. '000
CASH FLOW FROM OPERATING ACTIVITIES		
Net profit before tax	259,898	214,023
Adjustments for:	F	
Depreciation	91,203	58,867
Provision for staff retirement benefits	4,156	3,820
Profit on deposits/ dividend income/ capital gain	(15,142)	(35,940)
Bad debts written off	-	61
Finance cost	674	1,347
Unrealized gain on re-measurement of investments at fair value through profit or loss	(21,140)	(10,677)
Gain on disposal of property, plant and equipment	(2,065)	(2,197)
	57,686	15,281
Operating profit before working capital changes	317,584	229,304
(Increase)/ decrease in trade debts	(15,245)	2,872
(Increase)/ decrease in advances, prepayments and other receivables	(38,823)	22,696
Decrease in stores and spares	(1,193)	(9,012)
Decrease in stock in trade	(78,568)	(94,845)
	(133,829)	(78,289)
Increase in current liabilities	25,471	66,081
	209,226	217,096
Finance cost paid	(674)	(888)
Staff retirement benefits paid	(16,931)	(3,361)
Income taxes paid	(43,077)	(61,873)
NET CASH GENERATED FROM OPERATING ACTIVITIES	148,544	150,974
CASH FLOW FROM INVESTING ACTIVITIES	<u> </u>	
Purchase of property, plant and equipment	(57,609)	(197,399)
Sale proceeds of property, plant and equipment	3,958	3,256
Increase in long term deposits and advances	(434)	(1,322)
Securities purchased under resale agreement	(30,000)	(34,095)
Securities sold under resale agreement	64,095	-
Purchase/ sale of investments at fair value through profit or loss - net	(85,149)	5,413
Profit on deposits/ dividends received	14,997	36,609
NET CASH USED IN FROM INVESTING ACTIVITIES	(90,142)	(187,538)
CASH FLOW FROM FINANCING ACTIVITIES		
Repayment of finance leases	(3,015)	(3,578)
Dividend paid	(47,323)	(42,422)
NET CASH USED IN FINANCING ACTIVITIES	(50,338)	(46,000)
Net (decrease)/ increase in cash and cash equivalents	8,064	(82,564)
Cash and cash equivalents at beginning of the year	139,044	221,608
CASH AND CASH EQUIVALENTS AT END OF THE YEAR 30	147,108	139,044

The annexed notes 1 to 36 form an integral part of these financial statements.

## MURREE BREWERY COMPANY LIMITED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2007

—	Share Capital	Capital Reserve	General reserve	Contingency reserve	Un-appropriated profit	Total
-			Rupees	in '000		
Balance as at 01 July 2005	89,620	30,681	327,042	20,000	130,578	597,921
Net profit for the year 2006	-	-	-	-	148,070	148,070
Final dividend for the year ended 30 June 2005 (Rs. 5.0 per share)	-	-	-	-	(44,810)	(44,810)
Bonus shares issued for the year ended 30 June 2005 @ 10%	8,962	-	-	-	(8,962)	-
Transferred from surplus on revaluation of property, plant and equipment on disposal - net of deferred tax	-	-	-	-	105	105
Surplus on revaluation of property, plant and equipment realized through depreciation for the year - net of deferred tax	-	-	-	-	7,647	7,647
Balance as at 30 June 2006	98,582	30,681	327,042	20,000	232,628	708,933
Net profit for the year 2007	-	-	-	-	187,661	187,661
Final dividend for the year ended 30 June 2006 (Rs. 5.0 per share)	-	-	-	-	(49,291)	(49,291)
Bonus shares issued for the year ended 30 June 2006 @ 10%	9,858	-	-	-	(9,858)	-
Surplus on revaluation of property, plant and equipment realized through depreciation for the year - net of deferred tax	-	_	-	_	7,647	7,647
Balance as at 30 June 2007	108,440	30,681	327,042	20,000	368,787	854,950

The annexed notes 1 to 36 form an integral part of these financial statements.

Rawalpindi

**CHIEF EXECUTIVE** 

DIRECTOR

13.3 As explained in note 13.1 above land, buildings and plant and machinery are carried at revalued amounts. Had there been no revaluations, related figures of the revalued assets would have been as follows:

		Cost	Accumulated Depreciation	Written Down Value
			(Rs. '000)	
and		2,743	-	2,743
uildings		73,555	(48,767)	24,788
lant and machinery		725,291	(403,835)	321,456
	2007	801,589	(452,602)	348,987
	2006	761,330	(375,548)	385,782

#### 13.4 Depreciation charge has been allocated as follows:

	2007	2006
	( <b>Rs.'000</b> )	(Rs.'000)
Cost of sales	79,142	47,543
Distribution cost	4,316	4,108
Administrative expenses	7,745	7,216
	91,203	58,867

## 13.5 Detail of capital work in progress is as follows:

Bottling machine		5,463
Rotary rinser for glass bottle	-	805
Molasses tank	4,150	
	4,150	6,268

#### 13.6 Detail of property, plant and equipment disposed off during the year:

		Original cost	Book value	Sale proceeds	Gain/ (loss)	Sold to
	Note		(Rs	. '000)		
VEHICLES						1
KIA Classic	13.6.1	529	69	69	-	Mr. Asher Jan - employee
Toyota Corolla	13.6.1	628	66	66	-	Mr. Manzoor Alam Shah - employee
Toyota Corolla	13.6.1	893	55	73	18	Mr. Nazir Ahmad -Ex-employee
Suzuki Cultus	13.6.1	600	142	142	-	Mr. Sharif Ahmad - employee
Suzuki Margalla	13.6.1	510	110	110	-	Maj ® Tahir Anwar Mirza - employee
Suzuki Khyber	13.6.1	260	104	133	29	Mr. Tallat Yaqoob - employee
Suzuki Margalla	13.6.1	420	168	215	47	Mr. M.Tariq - employee
Honda Saloon	13.6.1	665	266	266	-	Abdul Qayum - employee
Nissan Sunny		550	436	436	-	M/s D.P.Edulji & Co (Private) Limited (an
	13.6.2					associated Company)
Dong Fang	13.6.2	700	279	391	112	M/S Darwesh Bros. Peshawar
		5,755	1,695	1,901	206	
Aggregate value of other items of property, plant and equipment with individual book value not exceeding Rs. 50,000		5,145	198	2,057	1,859	
2007		10,900	1,893	3,958	2,065	
2006		4,932	1,059	3,256	2,197	•

13.6.1 These disposals are made as per the Company policy.

13.6.2 These disposals are made by negotiation.

#### 13 Property, plant and equipment

				Owned					Total
	Freehold land	Building on freehold land	Plant, machinery and equipment	Furniture, fixtures and equipment	Motor Vehicles	Capital work in progress (note: 13.5)	Sub total	Motor Vehicles - Leased	
					(Rs. '000)				
Original cost/ reassessed value									
Balance as at 01 July 2005	287,833	102,236	284,952	8,695	27,465	61,157	772,338	10,027	782,365
Additions during the year	-	6,535	170,866	1,434	12,296	6,268	197,399	-	197,399
Disposals	-	-	(1,481)	(38)	(3,413)	-	(4,932)	-	(4,932)
Transfers/adjustments	-	-	61,157	-	3,056	(61,157)	3,056	(3,056)	-
Balance as at 30 June 2006	287,833	108,771	515,494	10,091	39,404	6,268	967,861	6,971	974,832
Balance as at 01 July 2006	287,833	108,771	515,494	10,091	39,404	6,268	967,861	6,971	974,832
Additions during the year	-	7,760	37,251	1,119	5,591	5,888	57,609	5,671	63,280
Disposals	-		(4,752)	(9)	(6,139)	-	(10,900)	-	(10,900)
Transfers/adjustment	-	-	8,006	-	2,802	(8,006)	2,802	(2,802)	-
Balance as at 30 June 2007	287,833	116,531	555,999	11,201	41,658	4,150	1,017,372	9,840	1,027,212
Depreciation									
Balance as at 01 July 2005	-	28,439	94,838	5,531	13,433	-	142,241	3,980	146,221
Depreciation charge for the year	-	9,757	40,545	842	6,436	-	57,580	1,287	58,867
Disposals	-	-	(935)	(11)	(2,927)	-	(3,873)	-	(3,873)
Transfers/adjustments	-	-	-	-	1,694	-	1,694	(1,694)	-
Balance as at 30 June 2006	-	38,196	134,448	6,362	18,636	-	197,642	3,573	201,215
Balance as at 01 July 2006	-	38,196	134,448	6,362	18,636	-	197,642	3,573	201,215
Depreciation charge for the year	-	10,486	71,169	898	7,632	-	90,185	1,018	91,203
Disposals	-	-	(4,601)	(8)	(4,398)	-	(9,007)	-	(9,007)
Transfers/adjustments	-	-	-	-	1,612	-	1,612	(1,612)	-
Balance as at 30 June 2007	-	48,682	201,016	7,252	23,482	-	280,432	2,979	283,411
Carrying amounts - 2006	287,833	70,575	381,046	3,729	20,768	6,268	770,219	3,398	773,617
Carrying amounts - 2007	287,833	67,849	354,983	3,949	18,176	4,150	736,940	6,861	743,801
Rates of depreciation	-	5-10%	10-20%	10-33.3%	20%	-		20%	

13.1 The Company had its lands, buildings and plant and machinery revalued in 1991, 1992, 1995 and 2002 by independent valuers on market basis. These revaluations resulted in net surplus of Rs. 21.577 million, Rs. 38.478 million, Rs. 15.396 million and Rs. 376.885 million respectively.

13.2 Land includes 2 kanals and 3 marlas given to Army Housing Colony by the Military Estate Office (MEO) for construction of a housing colony. The Company had filed a case against MEO for this unauthorised occupation. The court of Civil Judge, Rawalpindi has decreed against MEO for vacating the land. The management is confident that the final outcome of this matter will be in the Company's favour.

#### 33 FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

#### 33.1 Interest rate risk exposure

The information about Company's exposure to interest rate risk based on contractual refinancing or maturity dates which ever is earlier is as follows:

						2 0	07					
			Interest/ mark-up bearing						Non-ii	nterest/ mark-up be	aring	
	Effective rate of Interest	Maturity upto one year	Maturity after one year and upto two years	Maturity after two years and upto three years	three years and	Maturity after four years and upto five years	Maturity after five years	Sub total	Maturity upto one year	Maturity after one year	Sub total	Total
	%						Rs. ('000)					
Financial assets Long term advances Long term deposits Trade debts Advances to employees Interest accrued Investments at fair value through profit or loss	11 - - - -	720	830 - - -	3,262 - - -	- - - -	- - - -	- - - -	4,812 - - -	- 43,860 2,561 584 182,050	- 1,679 - - -	1,679 43,860 2,561 584 182,050	4,812 1,679 43,860 2,561 584 182,050
Cash and bank balances	8 - 10.5	102,017	-	-	-		-	102,017	49,245		49,245	151,262
		102,737	830	3,262			<u> </u>	106,829	278,300	1,679	279,979	386,808
Financial liabilities												
Liabilities against assets subject to finance lease Trade and other payables Short term running finance	8 - 13.43 37.5 11.65	1,887 6,274 4,154 12,315	1,614 - - 1,614	1,067 - - 1,067		- - -	- - -	4,568 6,274 4,154 14,996	157,296	- - 	- 157,296 - 157,296	4,568 163,570 4,154 172,292
Excess of financial assets over financial liabilities		90,422	(784)	2,195			<u> </u>	91,833	121,004	1,679	122,683	214,516
							2 0 0 6 Rs. ('000)					
Financial assets												
Long term advances Long term deposits Trade debts Advances to employees	11 - -	825	1,726	2,305	- -	- - -	- - -	4,856	- 28,615 3,160	1,545	1,545 28,615 3,160	4,856 1,545 28,615 3,160
Interest accrued Other receivables	10.5 - 13	24,095	-	-	-	-	-	24,095	439		439	439 24,095
Investments at fair value through profit or loss Cash and bank balances	9 - 10.25	- 85,000	-	-	-	-	-	- 85,000	75,761 54,044	-	75,761 54,044	75,761 139,044
		109,920	1,726	2,305		-		113,951	162,019	1,545	163,564	277,515
Financial liabilities								-				
Liabilities against assets subject to finance lease Trade and other payables	8 - 8.30 37.5	1,872 14,063	799 -	-	-	-	-	2,671 14,063	133,033	-	133,033	2,671 147,096
		15,935	799	-	-	-		16,734	133,033		133,033	149,767
Excess of financial assets over financial liabilities		93,985	927	2,305		-	<u> </u>	97,217	28,986	1,545	30,531	127,748

## MURREE BREWERY COMPANY LIMITED INCORPORATED 1860

## **BOARD OF DIRECTORS**

Chairman Chief Executive

## **PRINCIPLE OFFICERS**

Company Secretary Chief Financial Officer Senior Advisor General Manager (Brewery Division) Director (Glass Division) General Manager (Tops Division)

#### AUDITORS

M/S TASEER HADI KHALID & Co.

AUDIT COMMITTEE

### PRINCIPAL BANKERS

BANK ALFALAH LIMITED STANDARD CHARTERED BANK ASKARI COMMERCIAL BANK LTD. NATIONAL BANK OF PAKISTAN MR. KHURRAM MUZAFFAR MR. M.P. BHANDARA MR. M.M. SHAHBAZ MR. ISPHANYAR BHANDARA MR. ASADULLAH KHAWAJA CH. MUEEN AFZAL MR. AAMIR H.SHERAZI

MR. M. ZAFFAR IQBAL KH. MUSHTAQ AHMED MR. NAZIR AHMAD MR. MUHAMMAD JAVED MR. M.M. SHAHBAZ DR. AFTAB IQBAL

CHARTERED ACCOUNTANTS, ISBD

MR. KHURRAM MUZAFFAR (Chairman) CH. MUEEN AFZAL (Member) MR. ISPHANYAR BHANDARA (Member)

RAWALPINDI RAWALPINDI/LAHORE RAWALPINDI RAWALPINDI/HATTAR

#### 31 ADDITIONAL INFORMATION ON DIVISIONS

Liquor Glass Tops Unallocated Company Division Division Division (Rs.'000) 2007 1,002,066 258,023 186,967 1,609,269 Assets 162,213 874,592 2006 186,048 244,242 143,758 1,448,640 Liabilities 2007 233,990 19,616 81,317 104,388 432,092 52,323 2006 219,019 15,768 122,723 409,833 2007 40,182 11,560 Capital expenditures 11,538 63,280 -2006 82,306 27,128 87,965 197,399 \_ 31,393 37,900 91,203 Depreciation 2007 21,910 \_ 2006 24,377 21,494 12,996 58,867

The detail of utilization of the Company's assets by the divisions as well as related liabilities is as follows:

### 32 REMUNERATION OF CHIEF EXECUTIVE AND DIRECTORS

The aggregate amounts charged in the year for remuneration, including benefits and perquisites, were

	20	07	20	06
	Chief Executive Directors		Chief Executive	Directors
		(Rs.'	000)	
Managerial remuneration	960	1,085	320	803
Re-imbursable expenses	162	135	109	162
Provident fund contributions	-	6	-	6
Other perquisites and benefits in cash or in kind:				
Pension	223	173	223	173
Bonus	248	185	248	162
Travelling expense	293	596	186	577
Gratuity	-	28	-	15
Leave salary	41	52	41	39
	1,927	2,260	1,127	1,937
Numbers	1	2	1	2

**32.1** In addition, free furnished accommodation is provided to the Chief Executive and one Director and semi-furnished accommodation to one Director. Company maintained cars are provided to the Chief Executive and one Director of the Company.

32.2 Meeting fee of Directors charged during the year is Rs. 30,000 (2006: Rs. 28,000), number of Directors: 4 (2006: 4).

10	TRADE AND OTHER PAYABLES	Note	2007 (Da 1999)	2006 (Rs.'000)
10	IRADE AND OTHER PATABLES	Note	(Rs.'000)	(KS. 000)
	Creditors	10.1	97,276	59,625
	Accrued liabilities	10.2	29,118	22,501
	Advances from customers	10.3	20,244	23,449
	Unpaid dividend		7,280	7,240
	Unclaimed dividend		4,907	2,979
	Workers' (Profit) Participation Fund (WPPF)	10.4	6,274	14,063
	With holding tax payable		187	176
	Sales tax payable		29,851	29,639
	Export duty payable	10.5	110,821	99,464
	Workers Welfare Fund (WWF)		2,907	1,407
	Payable to pension fund	10.6	513	13,103
	Zila tax payable		6,871	6,871
	Other liabilities		15,295	26,178
			331,544	306,695

10.1 This includes Rs. 1.441 million (2006: Rs. 0.855 million) and Rs. 0.627 million (2006: Rs. 0.989 million) payable to associated companies on account of services received for the sale of the Company's products and purchase of raw materials respectively.

10.2 This includes Rs. 0.407 million (2006: Rs. nil) payable to the Chief Executive of the Company on account of managerial remuneration.

10.3 These are payable on demand and carry no interest.

10.4	Workers' (Profit) Participation Fund	Note	2007 (Rs.'000)	2006 (Rs.'000)
	Opening balance		14,063	10,023
	Interest for the year		338	888
	Contribution for the year	10.4.1	11,483	8,860
		-	25,884	19,771
	Less: Payments during the year		(19,610)	(5,708)
		-	6,274	14,063

#### 10.4.1 Computation of Workers' (Profit) Participation Fund

Profit for the year before WPPF and WWF	272,881	224,290
Less:		
Gain on disposal of property, plant and equipment	2,065	2,197
Interest on advances	196	292
Return on deposits	2,433	7,101
Gain on sale of investments	7,468	24,986
Miscellaneous receipts	8,669	1,606
Interest on securities purchased under resale arrangement	1,244	236
Unrealized gain on re-measurement of		
investments to fair value	21,140	10,677
	43,215	47,095
	229,666	177,195
Contribution for the year at the rate of 5%	11,483	8,860

10.5 This amount is payable on account of Export Duty on Pakistan Made Foreign Liquor and Beer.

#### 11 SHORT TERM RUNNING FINANCE

This represents running finance facility amounting to Rs. 35 million from Bank Alfalah Limited, Rawalpindi. This facility is available till 31 March 2008 and carries mark up at the rate of KIBOR plus 1.5% per annum. It is secured against first hypothecation charge on current assets of the Company amounting to Rs. 60 million.

#### 12 CONTINGENCIES AND COMMITMENTS

12.1 As a result of investigations by the National Accountability Bureau (NAB), relating to vend fee payments, a fine of Rs. 20 million was imposed by the Accountability Court on an employee of the Company. The Honorable High Court of Sindh in its order dated 29 May 2003 acquitted the employee, however, NAB preferred an appeal in the Honorable Supreme Court of Pakistan. Supreme Court of Pakistan in its order dated 21 April 2005 finally dismissed NAB appeal in employees' favour. The Accountability Court has also held that reference be filed against certain directors and the General Manager of the Company. The case is currently pending with the Honorable High Court of Sindh.

In the opinion of the management and on the basis of legal opinion, the Company is not exposed to any liability on account of the above matter.

- **12.2** The Company is contingently liable in respect of guarantees amounting to Rs. 25.463 million (2006: Rs. 18.76 million) issued by bank on behalf of the Company in normal course of business.
- **12.3** The Company is contesting certain claims and levies imposed by various government authorities and departments amounting to Rs. 6.1 million (2006: Rs. 6.4 million) in various courts of law and other assessment forums. The Company is hopeful of favourable settlement of these cases.
- 12.4 The Company has opened Letters of Credit for the import of machinery and inventory items valuing approximately Rs. 26.112 million (2006: Rs. 44.304 million).
- 12.5 The Company's contracted capital commitments outstanding at the year end amounting to Rs. 5.40 million (2006: Rs.3.14 million).
- **12.6** Refer note28.2 for contingencies related to tax matters.

			2007	2006
14	LONG TERM ADVANCES - Considered good	Note	(Rs.'000)	(Rs.'000)
	To employees - Secured		4,812	4,856
	Less: Due within one year, shown under current assets		(720)	(825)
			4,092	4,031
14.1	These advances carry interest @ 11% p.a. and are repayable in periods up t	o three years.		
15	STORES AND SPARES			
	Stores		20,675	19,240
	Spares		37,511	41,383
	Bottles and shells		1,353	416
	Goods in transit		2,708	15
			62,247	61,054
16	STOCK IN TRADE			
	Raw material		185,356	138,065
	Work in process		37,184	34,168
	Stock under maturation		105,522	72,753
	Finished goods	16.1	19,578	10,860
	Goods in transit			13,226
			347,640	269,072
16.1	This includes stocks stated at NRV amounting to Rs. 2.99 million (2006: R	s. 1.345 million).		
17	TRADE DEBTS - Unsecured			
	Considered good		43,860	28,615
	Considered doubtful		2,500	2,500
			46,360	31,115
	Less: Provision for doubtful debts		(2,500)	(2,500)
			43,860	28,615
18	ADVANCES - Considered good			
	To employees including current portion of long term advances - Secured		3,281	3,985
	Suppliers		60,047	20,683
	Atlas Capital Markets (Pvt) Limited -Unsecured		-	1,000
	Others		145	107

63,473

25,775

	2007	2006
INVESTMENTS AT FAIR VALUE THROUGH PROFIT OR LOSS	(Rs.'000)	(Rs.'000)
Listed Companies		
Baluchistan Glass Limited	1	1
Habib Arkady Limited	5	2
Attock Refinery Limited	86	49
Pakistan Oilfields Limited	10,863	1,674
Shezan International Limited	22	19
Saudi Pak Leasing Company Limited	4	5
Hub Power Company Limited	-	2,358
Indus Motor Company Limited	16,904	17,706
Pakistan State Oil Company Limited	-	742
Oil and Gas Development Company Limited	-	1,914
Pak Suzuki Motors Limited	8,272	5,806
Pakistan Petroleum Limited	-	3,919
Kot Addu Power Company Limited	-	21
Fauji Cement Company Limited	-	4,800
Thall Limited	5,302	-
	41,459	39,016
Banks & Financial Institutions	·	
Faysal Bank Limited	-	5,860
Bank of Punjab	6	10,834
Listed Modarabas	6	16,694
Standard Chartered Modaraba	9	9
First Prudential Modaraba	1	1
Funda	10	10
Funds AMZ Plus Income Fund	18,762	-
NAFA Multi Asset Fund	25,742	_
NAFA Cash Fund	7,150	-
Atlas Income Fund	5,052	-
Pakistan Premier Fund	2,669	2,438
Al Meezan Mutual Fund	2,428	2,412
Pakistan Capital Marketing Fund	9,193	7,215
HBL Income Fund	10,107	-
MCB Dynamic Cash Fund	5,043	-
Atlas Stock Mutual Fund	3,859	2,651
Pakistan Strategic Allocation Fund (PSAF)	5,250	5,325
IGI Income Fund	40,293	
United Monetary Market Fund	5,027	-
	140,575	20,041
	182,050	75,761

19.1 Fair value of these investments are determined using quoted market price and redemption/ repurchase price, whichever is applicable.

20	CASH AND BANK BALANCES	Note	2007 (Rs.'000)	2006 (Rs.'000)
	Cash in hand		475	734
	Cash at banks:		·	<u>_</u>
	- in current accounts		48,770	53,310
	- in saving accounts	20.1	77,017	-
	- in deposit accounts	20.2	25,000	85,000
			150,787	138,310
			151,262	139,044

20.1 Effective interest rates on saving accounts ranges from 8% to 9% per annum.

20.2 Effective interest rates on deposit accounts ranges from 9.00% to 10.25% (2006: 9.00% to 10.25%) per annum.

			2007	2006
23	DISTRIBUTION COST	Note	(Rs.'000)	(Rs.'000)
	Advertisement and publicity		23,118	5,358
	Salaries and wages	24.1	11,474	9,285
	Selling expenses		16,276	14,177
	Commission to D.P. Edulji Limited (an associated Company)		9,936	5,962
	Samples		430	434
	Sales promotion		2,496	2,192
	Breakage		56	-
	Truck freight		25,360	18,577
	Depreciation		4,316	4,108
	Others		2,792	2,351
			96,254	62,444

### 24 ADMINISTRATIVE EXPENSES

Directors' fees and traveling		672	430
Salaries, wages and benefits	24.1	48,217	43,798
Traveling and conveyance		793	1,356
Printing and stationery		1,986	2,427
Repairs and maintenance		6,043	4,583
Fuel and power		4,332	2,754
Communication		1,650	1,787
Entertainment		646	713
Advertisement		487	1,041
Legal and professional		690	386
Security expenses		1,115	778
Subscriptions and periodicals		150	204
Donations	24.2	8,610	1,497
Training expenses		9	19
Insurance		4,763	3,525
Rent, rates and taxes		1,224	1,082
Depreciation		7,745	7,216
Others		1,472	1,058
		90,604	74,654

24.1 This includes staff retirement benefits amounting to Rs. 5.256 million (2006: Rs. 4.944 million).

24.2 Donations include Rs. 3.5 million donated to Bhandhara Foundation (Commercial Building - The Mall, Lahore ) in which the Chief Executive of the Company is also a director.

25	FINANCE COST	2007 (Rs.'000)	2006 (Rs.'000)
	Markup on short term running finance	61	-
	Finance charge on leased assets	275	459
	Interest on Workers' (Profit) Participation Fund	338	888
		674	1,347

26	OTHER OPERATING EXPENSES	Note	2007 (Rs.'000)	2006 (Rs.'000)
	Workers' (Profit) Participation Fund		11,483	8,860
	Workers' Welfare Fund		1,500	1,407
	Auditors' remuneration	26.1	875	600
	Internal audit fee		200	200
	Bad debts written off		-	61
			14,058	11,128
26.1	Auditors' remuneration			
	Annual audit fee		500	450
	Half yearly review		200	100
	Than yearly leview			
	Other certifications		175	50

Income from financial assets:		
Dividend income	3,997	3,853
Interest on advances	196	292
Interest on securities purchased under resale arrangement	1,244	23
Unrealized gain on remeasurement of investments to fair value	21,140	10,67
Return on deposit accounts	2,433	7,10
Gain on sale of investments	7,468	24,98
	36,478	47,14
Income from assets other than financial assets:		
Gain/ (loss) on disposal of property, plant and equipment	2,065	2,19
Scrap sales	2,194	1,62
Miscellaneous receipts	8,669	7,16
	49,406	58,13

#### 28 PROVISION FOR TAXATION

Current		81,452	23,827
Deferred		(9,215)	42,126
	28.1	72,237	65,953

		2007	2006
		( <b>Rs.'000</b> )	(Rs.'000)
28.1	Reconciliation of tax charge for the year		
	Accounting profit before taxation	259,898	167,096
	Tax rate	35%	35%
	Tax on accounting profit	90,964	74,908
	Deferred tax asset recognised on employee benefits	(9,414)	-
	Tax effect of items that are not deductible in determining taxable profit	5,426	25,006
	Tax effect of items that are deductible in determining taxable profit	(10,519)	(74,931)
	Tax effect of lower rate on certain income	(1,199)	(1,156)
	Tax credit on approved donations	(3,021)	-
	Net effect of origination of temporary differences		42,126
	Tax expense for the year	72,237	65,953

- Assessment of the Company for the assessment years 2001-2002 and 2002-2003 are pending decisions by the Commissioner (Appeals) on 28.2 question of add back out of profit and loss expenses. The related tax demand is Rs. 59.5 million. The Company is confident of a favorable outcome.
- 28.3 The returns for the tax years 2003 to 2006 stand assessed in terms of section 120 of the Income Tax Ordinance 2001. However the tax authorities are empowered to reopen these assessments within five (5) years from the date of assessment.

29	EARNINGS PER SHARE - Basic and diluted	2007	2006

There is no dilutive effect on the basic earnings per share of the Company, which is based on:

Net profit for the year (Rs.'000)	187,661	148,070
Weighted average number of shares (Numbers)	10,844,027	10,844,027
Earnings per share-Basic (Rupees)	17.31	13.65

For the purpose of computing earnings per share, the number of shares for the previous year have been adjusted for the effect of bonus shares issued during the year.

		2007	2006
30	CASH AND CASH EQUIVALENTS	(Rs.'000)	(Rs.'000)

These are made up as follows:

Cash in hand	475	734
Bank balances	150,787	138,310
Short term running finance - Secured	(4,154)	-
	147,108	139,044

#### 33.2 FAIR VALUE OF FINANCIAL INSTRUMENTS

The estimated fair value of financial instruments is not significantly different from their book values as shown in these financial statements.

#### 33.3 FOREIGN EXCHANGE RISK

This exists due to the Company's exposure resulting from outstanding import payments. The management of the Company believes that it is not materially exposed to foreign exchange risk.

#### 33.4 CREDIT RISK MANAGEMENT

Credit risk represents the accounting loss that would be recognized at the reporting date if counter parties failed completely to perform as contracted. The Company believes that it is not exposed to major concentration of credit risk. The Company controls its credit risk by the following methods:

- Ascertainment of credit worthiness of customers.

- Monitoring of debt on a continuous basis.
- Legal notices and follow-up.

#### 33.5 LIQUIDITY RISK

Liquidity risk is the risk that the Company will encounter difficulty in raising funds to meet its commitments associated with financial instruments. Liquidity risk may result from an inability to sell a financial asset quickly at close to its fair value. In the opinion of the management, the Company is not exposed to liquidity risk.

#### 33.6 CASH FLOW RISK

Cash flow risk is the risk that future cash flows associated with a monetary financial instrument will fluctuate in amount. In the opinion of the management, the Company is not exposed to cash flow risk.

#### 34 TRANSACTIONS WITH RELATED PARTIES

Related parties comprise of directors, entities over which the directors are able to exercise significant influence, entities with common directors, major shareholders, staff retirement funds, directors and key management personnel. Balances with related parties are shown elsewhere in the accounts. The transactions with the related parties are as follows:

	2007	2006
Transactions with associated companies under common directorship	(Rs.'000)	(Rs.'000)
Lease installments paid	195	1,024
Sales commission	9,936	5,962
Purchase of raw materials and packing materials	33,762	39,420
Sale of vehicle	436	500
Payments made on behalf of associated Company	913	313
Services purchased	480	480
Securities purchased under resale arrangement	30,000	34,095
Securities sold under resale arrangement	64,095	-
Transactions with other associated undertakings		
Contribution to staff provident fund	1,100	2,295
Contribution to staff pension fund	1,788	1,000

Remuneration to chief executive and directors (Note 32)

35	CAPACITY AND PRODUCTION		2007	2006
35.1	Liquor Division			
	a) Capacity of Industrial unit			
	Beer and Non alcoholic beverages	Liters	5,450,000	5,450,000
	P.M.F.L.	Cases (2 B.G)	1,000,000	1,000,000
	Alcohol (96 GL)	Liters	2,000,000	2,000,000
	Non alcoholic products	Liters	24,000,000	24,000,000
	b) Actual Production			
	Beer and Non alcoholic beverages	Liters	8,076,309	6,256,680
	P.M.F.L.	Cases(2 B.G)	1,026,955	899,764
	Alcohol	Liters	1,758,633	1,760,139
	Lemonades	Liters	19,397,204	10,716,697
35.2	Tops Division			
	i) Rawalpindi			
	a) Capacity			
	Tetrapack Juices	Liters	12,000,000	12,000,000
	Malt Extract	Kgs	210,000	210,000
	b) Actual Production			
	Tetra pack Juices	Liters	15,479,813	13,756,527
	Malt Extract	Kgs	11,259	18,397
	c) Hattar			
	a) Capacity			
	Food Products	Cartons	375,000	375,000
	Juice	Liters	2,250,000	2,250,000
	Juice (Pet)	Liters	2,592,000	2,592,000
	b) Actual production			
	Food Products	Cartons	120,525	129,865
	Juice (NR)	Liters	2,386,266	2,384,136
	Juice (Pet)	Liters	17,326	2,557
35.3	Glass Division - Hattar			
	a) Melting Capacity	M. Tons	24,000	22,340
	b) Actual production			
	Nominal glass	M. Tons	17,739	13,504

**35.4** Normal capacity is based on one shift of 8 hours per day.

35.5 Actual production is dependent upon the demand and supply situation of the related product.

#### 36 GENERAL

- 36.1 Figures have been rounded off to the nearest thousand of Rupees, unless otherwise stated.
- 36.2 Commission on sales to D.P.Edulji (Private) Limited (an associated Company) amounting to Rs. 5.962 million, previoulsy shown as deduction from sales, has been reclassified as distribution expense in profit and loss account for better presentation.
- 36.3 Dividend payable to Muslim Shareholders is deemed to be appropriated from income arising from the Company's investments.
- 36.4 The Board of Directors of the Company in the meeting held on 29 September 2007 proposed final cash dividend of Rs \_\_\_\_\_ per share and stock dividend of \_\_\_\_\_% i.e. 1 bonus share for every 10 shares held.

Rawalpindi

CHIEF EXECUTIVE

Director

	2007	2006
Payable to pension fund	(Rs.'000)	(Rs.'000)
The amount recognized in the balance sheet is as follows:		
Present value of defined benefit obligation	18,718	12,62
Fair value of plan assets	(13,858)	(936
Deficit of the fund	4,860	11,69
Unrecognized actuarial (loss)/ gain	(3,099)	2,76
Past service cost not recognised	(1,248)	(1,35
Net liability at end of the year	513	13,10
The changes in the present value of defined benefit obligation are as follows:		
Present value of defined benefit obligation at beginning of the year	12,628	12,15
Current service cost	648	50
Interest cost	1,136	1,09
Acturial loss / (gain)	5,724	(12
Benefits paid	(1,418)	(1,00
Present value of defined benefit obligation at end of the year	18,718	12,62
The changes in the fair value of plan assets are as follows:		
Fair value of plan assets at beginning of the year	936	1,06
Contributions by the Company	14,378	1,00
Benefits paid	(1,418)	(1,12
Acturial loss	(38)	
Fair value of plan assets at end of the year	13,858	93
The Company expects to contribute Rs. 7.3 million to its defined benefit pension plan in 2008.		
Expense recognised in profit and loss account:		
Current service cost	648	50
Interest cost	1,136	1,09
Net acturial gain recognised	(100)	(19
Past service cost recognised	104	10
	1,788	1,51
Plan assets comprise of:		
Units in open end funds	13,137	
Cash at banks	721	93
	13,858	93

Comparison of present values of defined benefit obligation, fair value of plan assets and surplus or deficit of pension fund for five years is as follows:

	2007	2006	2005	2004	2003
			(Rs.'000)		
Present value of defined benefit obligation	18,718	12,628	12,154	12,222	11,272
Fair value of plan assets	(13,858)	(936)	(1,061)	-	-
Deficit/ (surplus)	4,860	11,692	11,093	12,222	11,272
Experienced adjustments on obligation	(5,724)	125	(931)	(262)	(249)
Experienced adjustments on plan assets	(38)	-	-	-	-

#### 1 THE COMPANY AND ITS OPERATIONS

Murree Brewery Company Limited ("the Company") was incorporated under the repealed Indian Companies Act (now the Companies Ordinance, 1984) in February 1861 as a public limited Company in Pakistan. The shares of the Company are listed on the Karachi, Lahore and Islamabad Stock Exchanges. The registered office of the Company is situated in Rawalpindi. The Company is principally engaged in the manufacturing of alcoholic beer, non alcoholic beer, Pakistan Made Foreign Liquor (P.M.F.L), juices in Tetra packs in Rawalpindi and food products, juices, glass bottles and jars in Hattar.

The Company is presently operating three divisions to carry out its principal activities namely Liquor Division, Tops Division and Glass Division.

#### 2 STATEMENT OF COMPLIANCE AND SIGNIFICANT ACCOUNTING ESTIMATES

#### 2.1 Statement of compliance

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan and the requirements of the Companies Ordinance, 1984. Approved accounting standards comprise of such International Accounting Standards as notified under the provisions of the Companies Ordinance, 1984. Wherever the requirements of the Companies Ordinance, 1984 or the directives issued by the Securities and Exchange Commission of Pakistan differ from the requirements of these standards, the requirements of the Companies Ordinance, 1984 or the requirements of the said directives take precedence.

#### 2.2 Significant accounting estimates

The preparation of financial statements in conformity with the approved accounting standards, as applicable in Pakistan, requires the management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised, if the revision effects only that period, or in the period of the revision and future periods if the revision effects both current and future periods.

Judgments made by management in the application of approved accounting standards that have significant effect on the financial statements and estimates with a significant risk of material adjustment in subsequent years are discussed in the ensuing paragraphs:

#### 2.2.1 Income taxes

The Company takes into account the current income tax law and decisions taken by the appellate authorities. Instances where the Company's view differs from the view taken by the income tax department at the assessment stage and where the Company considers that its view on items is of material nature is in accordance with law, the amounts are shown as contingent liabilities.

### 2.2.2 Staff Retirement benefits

Certain actuarial assumptions have been adopted as disclosed in note 3.3.2 to the financial statements for valuation of present value of defined benefit obligations and fair value of plan assets. Changes in these assumptions in future years may affect the liability under these schemes in those years. (Refer note 3.3.2 for accounting policy of retirement benefits and notes 8 and 10.6 for disclosures)

#### 2.2.3 Property, plant and equipment

The Company reviews the useful life of property plant and equipment on regular basis. Further, the Company reviews the value of the assets for possible impairment on an annual basis. Any change in the estimates in future years might affect the carrying amounts of the respective items of property, plant and equipment with a corresponding affect on the depreciation charge and impairment. (Refer note 3.4 for accounting policy of property, plant and equipment and note 13 for disclosures)

#### 2.2.4 Stores and spares and stock in trade

The Company reviews the value of inventory of stores and spares and stock in trade for possible impairment on an annual basis. Any change in the estimates in future years might affect the carrying amounts of the respective items of stores and spares and stock in trade with a corresponding affect on the provision. (Refer note 3.9 and 3.10 for accounting policies of stores and spares and stock in trade respectively and note 15 and 16 for disclosures)

#### 2.2.5 Provision against trade debts

The Company reviews its trade debts to assess any amount of bad debts and provision required there against on regular basis. (Refer note 3.11 for accounting policy of trade debts and note 17 for disclosures)

#### 2.3 New accounting standards and IFRIC interpretations that are not yet effective

The following standards, interpretations and amendments in approved accounting standards are only effective for accounting periods beginning on or after 1 July 2007 and are either not relevant to the Company's operations or are not expected to have significant impact on the Company's financial statements other than certain increased disclosures in certain cases:

- IAS 1 (Amendments) Presentation of Financial Statements Capital Disclosures;
- IAS 23 Borrowing Costs (as revised);
- IAS 41 Agriculture;
- IFRS 2 Share-based Payments;
- IFRS 3 Business Combinations;
- IFRS 5 Non-current Assets Held for Sale and Discontinued Operations;
- IFRS 6 Exploration for and Evaluation of Mineral Resources;
- IFRIC 10 Interim Financial Reporting and Impairment;
- IFRIC 11 Group and Treasury Share Transactions;
- IFRIC 12 Service Concession Arrangements;
- IFRIC 13 Customer Loyalty Programmes; and
- IFRIC 14 -The Limit on a Defined Benefit Asset Minimum Funding Requirements and their Interaction.

#### **3** SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 3.1 Accounting convention and basis of preparation

These financial statements have been prepared under the historical cost convention except that certain components of property, plant and equipment have been stated at revalued amounts, investments at fair value through profit or loss have been measured at fair market value and obligations under certain staff retirement benefits have been measured at present value.

#### 3.2 Taxation

Income tax on profit or loss for the year comprises current and deferred taxation. Current and deferred tax is recognised in the profit and loss account except to the extent that it relates to items recognised directly in equity in which case it is recognised in equity.

#### 3.2.1 Current

Taxation charged in the financial statements is based on taxable income at the current rates of taxation after taking into account tax rebates and tax credits available, if any.

#### 3.2.2 Deferred

Deferred tax is accounted for using the balance sheet liability method in respect of all temporary differences arising from differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax is calculated at the rates that are expected to apply to the period when the temporary differences are expected to reverse, based on tax rates that have been enacted at the balance sheet date.

Deferred tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that sufficient taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized. At each balance sheet date, the Company re-assesses unrecognized deferred tax assets and the carrying amount of deferred tax assets. The Company recognizes the previously unrecognized deferred tax asset to the extent that it becomes probable that future taxable profits will allow the deferred tax asset to be recovered. The Company conversely reduces the carrying amount of deferred tax asset to the extent that it is no longer probable that sufficien taxable profit will be available to allow the benefit of part or all of the deferred tax asset to be utilized.

#### 3.3 Staff retirement benefits

The Company operates following retirement benefit schemes for its employees :

#### 3.3.1 Defined contribution plan

The Company operates a Provident Fund Trust for which the Company and the employees contribute equally @ 8.33 % of the basic salaries of employees. The Company's contribution is charged to profit and loss account.

#### 3.3.2 Defined benefit plans

The Company operates pension and gratuity plans for its eligible staff. The Pension Plan is funded while the Gratuity Plan is unfunded. The liabilities under the plans are determined on the basis of actuarial valuations carried out by using the Projected Unit Credit Method. The Company has a policy of carrying out actuarial valuations after every two years. Latest valuations were conducted as of 30 June 2007. Significant actuarial assumptions are as follows:

Discount rate	10%
Increase in salary	10%
Mortality rate	EFU 61-66 mortality rate

The amount recognized in the balance sheet represents the present value of defined benefits as is adjusted for unrecognized actuarial gains and losses. Unrecognized actuarial gains and losses, exceeding corridor limits defined in International Accounting Standard - 19 "Employee benefits" are amortized over the expected average remaining working lives of the employees participating in the plan.

#### 3.3.3 Compensated absences

The Company provides for compensated absences according to the Company's rules.

#### 3.4 Property, plant and equipment

#### 3.4.1 Owned

These are stated at cost less accumulated depreciation and impairment losses, if any, except for:

- Land, which was revalued on 31 July 1995 and 30 June 2002 and is stated at revalued figures.

- Buildings, which were revalued on 22 August 1991, 30 November 1991, 31 July 1995 and 30 June 2002 and are stated at revalued figures less accumulated depreciation and impairment losses, if any.

- Plant and machinery which was revalued on 10 August 1992, 31 July 1992 and 30 June 2002 and is stated at revalued figures less accumulated depreciation and impairment losses, if any.

Revaluation of the items of property, plant and equipment is carried out after every five years.

Depreciation is charged to the profit and loss account on straight line method so as to write off the depreciable amount of the property, plant and equipment over their estimated useful lives at the rates specified in note 13.

The Company charges depreciation on all additions to property, plant and equipment and assets subject to finance lease from the date asset is available for use till the date of its disposal. Depreciation on depreciable assets is commenced from the date the asset is available for use up to the date when the asset is retired.

Minor renewals, replacements and repairs are charged to the profit and loss account as and when incurred. Major improvements are capitalized and property, plant and equipment so replaced; if any, are retired.

Gains and losses on disposals of fixed assets are taken to income currently.

Capital work in progress is stated at cost less impairment losses, if any.

### 3.4.2 Leased

Leases in term of which the Company assumes substantially all the risks and rewards of ownership are classified as finance lease. Assets acquired by way of finance lease are stated at amounts equal to the lower of their fair value and the present value of minimum lease payments at the inception of the lease less accumulated depreciation and impairment losses, if any. Outstanding obligations under the lease less finance charges allocated to the future periods are shown as liability. Value of leased assets is depreciated over the useful life of the asset using the straight line method at the rates given in note 13 to these financial statements.

#### 3.5 Impairment

The carrying amounts of the Company's assets are reviewed at each balance sheet date to determine whether there is any indication of impairment loss. If any such indication exists, the asset's recoverable amount is estimated in order to determine the extent of the impairment loss if any. Impairment losses are recognized as expense in the profit and loss account.

#### 3.6 Borrowing costs

All borrowing costs are charged to the profit and loss account as incurred.

#### 3.7 Securities purchased under resale arrangement

Transactions of purchase under resale (reverse repo) of marketable securities are entered into at contracted rates for specified periods of time. Securities purchased with a corresponding commitment to resell at a specified future date are not recognised in the balance sheet. Amounts paid under these agreements are included in receivable in respect of reverse repurchase transactions. The difference between purchase and resale price is treated as income from reverse repurchase transactions and accrued over the life of the reverse-repo agreement.

#### 3.8 Investments

#### 3.8.1 Investments held to maturity

Investments with fixed maturity, where management has both the intent and ability to hold to maturity are classified as held to maturity and are stated at amortized costs. The resultant change in values is reported directly in the profit and loss account.

#### 3.8.2 Investments at fair value through profit or loss

Investments which are acquired principally for the purpose of selling in the near term or the investments that are part of a portfolio of financial instruments exhibiting short term profit taking are designated as investments at fair value through profit or loss. These are stated at fair values with any resulting gains or losses recognised directly in the profit and loss account. The fair value of such investments representing listed equity securities are determined on the basis of prevailing market price. Investment in de- listed/suspended companies are carried at nil value. The Company recognises the regular way purchase or sale of investments using settlement date accounting.

#### 3.8.3 Investments available for sale

These are investments, which do not fall under the investments at fair value through profit or loss or held for maturity categories. These are stated at fair values with any resulting gains/losses recognized directly in the equity. The fair value of these investments representing listed equity securities are determined on the basis of year end stock exchange prices. Investment in de-listed/suspended companies are carried at nil value.

#### 3.9 Stores and spares

Stores and spares are stated at lower of cost or net realizable value. Cost is determined using the weighted average method. Items in transit are valued at invoice price and related expenses incurred up to the balance sheet date.

#### 3.10 Stock in trade

These are valued at lower of cost or net realizable value. Cost is determined as follows:

- Raw materials and finished goods are valued at weighted average cost.
- Stocks under maturation/ work in progress are valued at manufacturing cost.
- Work in process is valued at estimated manufacturing cost.
- Goods in transit are valued at actual cost, which includes invoice value and other charges incurred thereon.

- Cost of finished goods include prime cost and appropriate portion of production over heads. Net realizable value represents the estimated selling price less costs necessary to make the sale.

#### 3.11 Trade and other receivables

Trade and other receivables are stated at invoice value less allowance for impairment, if any. Known bad debts are written off while debts considered doubtful of recovery are fully provided for. Provision for doubtful debts is charged to profit and loss account for the year.

#### 3.12 Revenue recognition

- Sales are recorded on dispatch of goods to the customers. Net sales represent the invoiced value of goods, net of discount, dispatched to customers by the Company during the year.

- Return on deposits is accounted for on a time proportion basis using the applicable rate of interest.
- Capital gains or losses on sale of investments are taken to the profit and loss account in the period in which they arise.
- Dividend income is recognized when the Company's right to receive the dividend is established.

#### 3.13 Mark-up bearing borrowings

Mark-up bearing borrowings are recognized initially at cost, less attributable transaction costs. Subsequent to initial recognition, mark-up bearing borrowings are stated at original cost less subsequent repayments.

The Company accounts for lease obligations by recording the asset and corresponding liability there against determined on the basis of discounted value of total minimum lease payments. Finance charge is recognized in the profit and loss account using the effective mark-up rate method.

#### 3.14 Trade and other payables

Liabilities for trade and other amounts payable are carried at cost, which is the fair value of the consideration to be paid in future for goods and services received, whether or not billed to the Company.

#### 3.15 Provisions

A provision is recognized in the balance sheet when the Company has a legal or constructive obligation as a result of any past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation.

#### 3.16 Foreign currency transactions

Foreign currency transactions during the year are translated into Pak. Rupees at the exchange rates prevailing on the date of transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated into Pak. Rupees at the rates of exchange prevailing at the balance sheet date. Exchange differences if any, are charged to the profit and loss account.

#### 3.17 Dividend appropriation

Dividends and other reserve movements are recognised in the financial statements in the period in which they are declared.

#### 3.18 Cash and cash equivalents

Cash and cash equivalents are carried in the balance sheet at cost. For the purpose of cash flow statement, cash and cash equivalents comprise cash in hand, short term running finance and bank balances.

### 3.19 Financial instruments

Financial assets and financial liabilities are recognized when the Company becomes a party to the contractual provisions of the instrument i.e. on trade date basis. The Company de-recognizes the financial assets and liabilities when it ceases to be a party to such contractual provisions of the instruments. Any gain or loss on derecognition of the financial assets and financial liabilities is taken to profit and loss account currently.

All the financial assets and liabilities are initially recognized at fair value. These are subsequently measured at fair value, amortized cost or cost, as the case may be.

#### 3.20 Offsetting of financial assets and financial liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the balance sheet if the Company has a legally enforceable right to setoff the recognized amounts and intends either to settle on a net basis or to realize the assets and settle the liabilities simultaneously.

#### 3.21 Segment Reporting

Segments have been identified on the basis of business namely Liquor Division, Glass Division and Tops Division. Main products of each segment are as follows:

Liquor Division:	PMFL, Beer, Bigg Apple, Cindy, Malt-79
Glass Division:	Glass bottles and jars

Tops Division: Food products and juices

### 4 SHARE CAPITAL

### AUTHORISED SHARE CAPITAL

This represents 30,000,000 ordinary shares of Rs 10 each.(2006: 30,000,000 ordinary shares of Rs 10 each)

### ISSUED, SUBSCRIBED AND PAID UP CAPITAL

2007	2006	-	2007	2006
Numbers	Numbers		(Rs.'000)	(Rs.'000)
264,000	,	Ordinary shares of Rs. 10 each fully paid in cash	2,640	2,640
10,580,027		Ordinary shares of Rs. 10 each issued as fully paid	105,800	95,942
10,844,027	9,858,206	-	108,440	98,582

This includes 1,580,888 (2006: 1,437,171) ordinary shares held by M/s D.P. Edulji & Company (Pvt) Limited (an associated company).

#### 5 REVENUE RESERVE

6

General reserve	327,042	327,042
Unappropriated profit	368,787	232,628
	695,829	559,670
SURPLUS ON REVALUATION OF PROPERTY, PLANT AND EQUIPMENT- net of tax		
Surplus on revaluation of property, plant and equipment as at 01 July	353,989	365,915
Less: Adjustment of revaluation surplus on property, plant and equipment disposed off during the year	-	(161)
	353,989	365,754
Transferred to un-appropriated profit in respect of incremental		
depreciation charged during the year - net of deferred tax	(7,647)	(7,647)
Related deferred tax liability	(4,118)	(4,118)
	(11,765)	(11,765)
Surplus on revaluation of fixed assets as at 30 June	342,224	353,989
Related deferred tax liability on:		
Revaluation as at 01 July	(24,115)	(28,289)
Property, plant and equipment disposed off during the year	-	56
Incremental depreciation charged during the year	4,118	4,118
	(19,997)	(24,115)
	322,227	329,874

## 7 LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE

		2007			2006	
	Minimum	Financial	Principal	Minimum	Financial	Principal
	lease	charge	outstanding	lease	charge	outstanding
	payments	for future		payments	for future	
		periods			periods	
		<b>Rs.</b> (000)			Rs. (000)	
Not later than one year	2,382	495	1,887	1,972	100	1,872
Later than one year and not later than five years	3,781	341	3,440	814	15	799
	6,163	836	5,327	2,786	115	2,671

7.1 The Company has leased vehicles from Atlas Investment Bank Limited (an associated company) and Bank Alfalah Limited. The lease term for these arrangements is 3 years. All leases carry markup ranging from 8% to 8.33%. The rentals are payable in thirty six monthly installments upto April 09, 2010. At the end of the lease term, the Company has the option to acquire the assets on payment of all installments. Minimum lease payments outstanding at the year end include Rs. 3.32 million (2006: Rs. 0.224) payable to the associated undertaking.

8

9

DEFERRED LIABILITIES - STAFF RETIREMENT BENEFITS	2007 (Rs.'000)
DEFERRED LIADILITIES - STAFF RETIREMENT DEMERTIS	(K3. 000)
Provision for gratuity	16,202
The amount recognized in the balance sheet is as follows:	
Present value of defined benefit obligation	16,035
Unrealized actuarial gain	167
Net liability at end of the year	16,202
The movement in the present value of defined benefit obligation is as follows:	
Present value of defined benefit obligation at beginning of the year	16,387
Charge for the year	2,368
Benefits paid during the year	(2,553)
Present value of defined benefit obligation at end of the year	16,202
Expense recognised in profit and loss account:	
Current service cost	933
Interest cost	1,435
	2,368

Comparison of present values of defined benefit obligation for five years is as follows:

	2007	2006	2005	2004
			(Rs.'000)	
Present value of defined benefit obligation	16,035	15,948	15,999	18,955
DEFERRED TAXATION			=	2007 (Rs.'000)
Taxable temporary differences: Surplus on revaluation of fixed assets Accelerated depreciation			[	19,997 66,020
Deductible temporary differences: Provision for employee benefits and finance leases				86,017 (11,152
To reson for employee benefits and manee reases			-	74,865

2006
(Rs.'000)
16,387
15,948
439
16,387
16,438
2,310
(2,361)
16,387
870
1,440
2,310
2003
17,793
2006
(Rs '000)

2006	
(Rs.'000)	

(Rs.'000)						
	24,115					
	66,635					
	90,750					

(6,670)	
84,080	

## MURREE BREWERY COMPANY LIMITED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 JUNE 2007

		Liquor Division Glass Division		Tops D	vivision	Company	Company		
		2007	2006	2007	2006	2007	2006	2007	2006
	Note	Rs.'000	Rs.'000	Rs.'000	Rs.'000	Rs.'000	Rs.'000	Rs.'000	Rs.'000
SALES			_						
Third party sales-net	21	1,574,734	1,113,906	14,258	6,207	652,432	558,393	2,241,424	1,678,506
Inter divisional sales	21.1	117,389	84,486	176,800	113,286	-	_	-	-
		1,692,123	1,198,392	191,058	119,493	652,432	558,393	2,241,424	1,678,506
Duties and taxes	21.2	(601,866)	(429,729)	(1,860)	(810)	(94,987)	(80,202)	(698,713)	(510,741)
		1,090,257	768,663	189,198	118,683	557,445	478,191	1,542,711	1,167,765
COST OF SALES				·					
Third parties	22	(576,532)	(398,624)	(223,799)	(144,959)	(330,298)	(318,718)	(1,130,629)	(862,301)
Inter divisional		(138,652)	(95,733)	-	-	(155,537)	(102,039)	-	-
		(715,184)	(494,357)	(223,799)	(144,959)	(485,835)	(420,757)	(1,130,629)	(862,301)
GROSS PROFIT/(LOSS)		375,073	274,306	(34,601)	(26,276)	71,610	57,434	412,082	305,464
			· · · · · · · · · · · · · · · · · · ·	·				·	
Distribution cost	23	(47,064)	(25,024)	(859)	(498)	(48,331)	(36,922)	(96,254)	(62,444)
Administrative expenses	24	(64,718)	(50,584)	(10,495)	(10,342)	(15,391)	(13,728)	(90,604)	(74,654)
Finance cost	25	(403)	(922)	-	-	(271)	(425)	(674)	(1,347)
		(112,185)	(76,530)	(11,354)	(10,840)	(63,993)	(51,075)	(187,532)	(138,445)
Other operating expenses	26							(14,058)	(11,128)
Other operating income	27							49,406	58,132
NET PROFIT / (LOSS) BEFORE TAXATION		262,888	197,776	(45,955)	(37,116)	7,617	6,359	259,898	214,023
Provision for taxation	28							(72,237)	(65,953)
								<u> </u>	
NET PROFIT AFTER TAXATION								187,661	148,070
EARNINGS PER SHARE - BASIC & DILUTED (RUPEES)	29							17.31	13.65

The annexed notes 1 to 36 form an integral part of these financial statements.

CHIEF EXECUTIVE

#### 21 THIRD PARTY SALES - Net

21	THIRD FART I SALES - Net		Liquor Division		Glass Division		Tops Division		Company	Company
			2007	2006	2007	2006	2007	2006	2007	2006
		Note				Rs.'000				
	Sales		1,698,078	1,182,593	14,258	6,207	709,620	601,839	2,421,956	1,790,639
	Less: Discounts		(123,344)	(68,687)	-	-	(57,188)	(43,446)	(180,532)	(112,133)
			1,574,734	1,113,906	14,258	6,207	652,432	558,393	2,241,424	1,678,506
21.1	Interdivisional sales are at normal sellin	g prices.								
21.2	Duties and taxes									
	Sales tax		374,567	231,792	1,860	810	94,987	80,202	471,414	312,804
	Excise duty		227,299	197,937		-			227,299	197,937
			601,866	429,729	1,860	810	94,987	80,202	698,713	510,741
22	COST OF SALES									
	Raw materials consumed	22.1	640,278	442,255	58,810	32,954	439,545	383,591	1,138,633	858,800
	Stores and spares consumed		6,212	5,861	14,340	9,407	250	133	20,802	15,401
	Fuel and power		37,481	30,444	79,376	49,581	6,810	6,845	123,667	86,870
	Salaries, wages and other benefits		24,814	17,973	16,123	15,038	10,878	7,419	51,815	40,430
	Repairs and maintenance		15,885	14,870	14,281	12,261	11,846	13,387	42,012	40,518
	Other manufacturing expenses		4,594	2,756	4,877	3,440	3,777	5,202	13,248	11,398
	Depreciation		25,234	18,939	37,633	21,264	16,275	7,340	79,142	47,543
	Work in process		754,498	533,098	225,440	143,945	489,381	423,917	1,469,319	1,100,960
	Opening stock as at 01 July		102,273	64,320	613	420	4,036	1,762	106,922	66,502
	Closing stock as at 30 June		(139,180)	(102,273)	(529)	(613)	(2,997)	(4,036)	(142,706)	(106,922)
	J. J		(36,907)	(37,953)	84	(193)	1,039	(2,274)	(35,784)	(40,420)
	Cost of goods manufactured		717,591	495,145	225,524	143,752	490,420	421,643	1,433,535	1,060,540
	Finished goods									
	Opening stock as at 01 July		5,128	4,340	733	1,940	5,000	4,114	10,861	10,394
	Closing stock as at 30 June		(7,535)	(5,128)	(2,458)	(733)	(9,585)	(5,000)	(19,578)	(10,861)
			(2,407)	(788)	(1,725)	1,207	(4,585)	(886)	(8,717)	(467)
			715,184	494,357	223,799	144,959	485,835	420,757	1,424,818	1,060,073
	Less: Inter divisional transfers		(138,652)	(95,733)			(155,537)	(102,039)	(294,189)	(197,772)
			576,532	398,624	223,799	144,959	330,298	318,718	1,130,629	862,301
22.1	Raw materials consumed									
	Opening stock as at 01 July		88,952	52,729	6,997	5,518	42,116	39,085	138,065	97,332
	Purchases		666,797	478,478	58,990	34,433	460,137	386,622	1,185,924	899,533

	755,749	531,207	65,987	39,951	502,253	425,707	1,323,989	996,865
Closing stock as at 30 June	(115,471)	(88,952)	(7,177)	(6,997)	(62,708)	(42,116)	(185,356)	(138,065)
	640,278	442,255	58,810	32,954	439,545	383,591	1,138,633	858,800

# **VISION STATEMENT**

To fulfill customer requirements & expectations through CARE

# **MISSION STATEMENT**

We the people of Murree Brewery Co. make personal commitment to first understand our customers requirement then to meet & exceed their expectations, by performing the correct tasks on time and every time through:

**C**ontinuous improvement

Alignment of our Mission & goals

Responsibility and respect of our jobs and each other

Educating one another