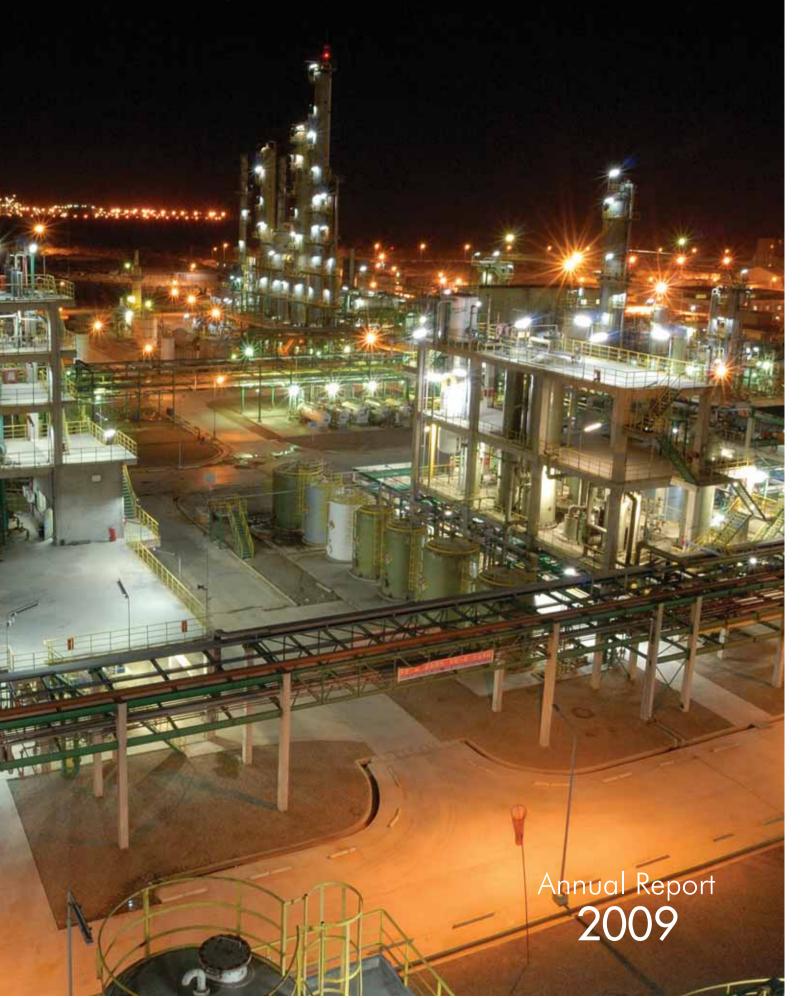


Engro Polymer & Chemicals Ltd.



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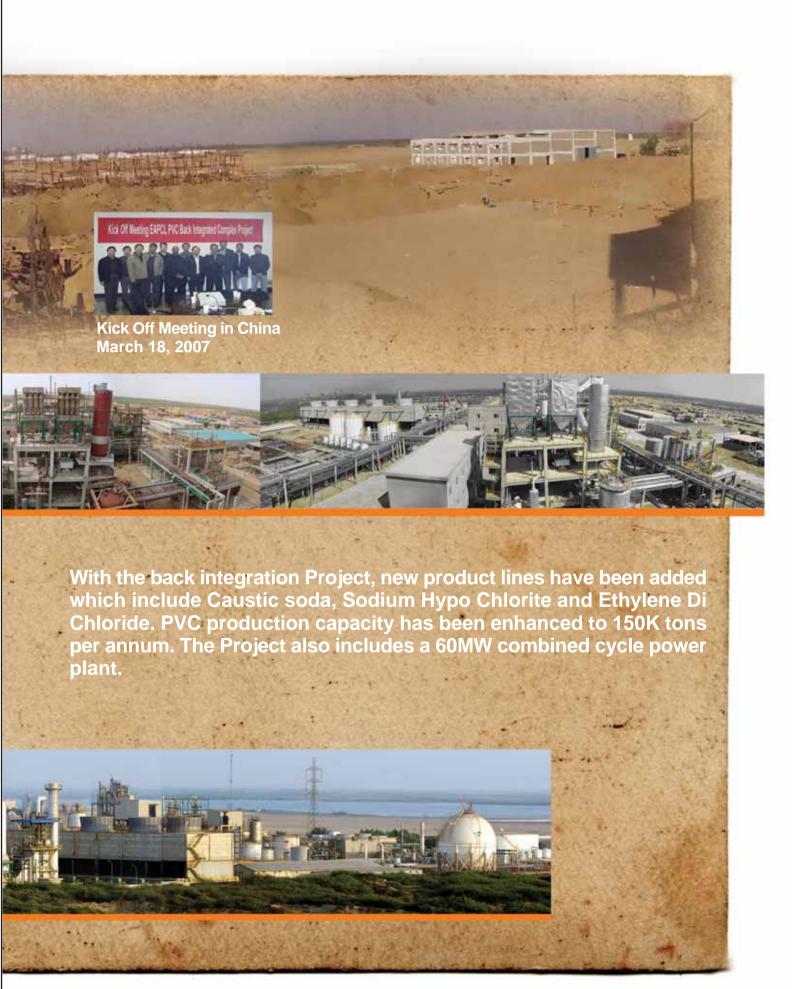
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Engro Polymer & Chemicals Limited is the only Company in Pakistan to have an integrated PVC facility. In 2007, the Company initiated an expansion and back integration project. The Project was completed in 2009 and all plants except the VCM plant came into commercial operation.





## Mission Statement

Our mission is to achieve innovative growth which creates value for our stakeholders, customers and employees.

Our commitment is to maintain higher standards of ethics, safety and environmental responsibility.



# Statement of Best Practices

- Overall, work towards creating an environment which promotes the realisation of our Vision and Values, by focusing on behavioural modification and systematic changes.
- Challenge the status quo by experimenting and taking reasonable and calculated risks.
- Think EPCL, by placing Company interest above individual, sectional, departmental interests.
- Collectively develop clear, concise and realistic goals, also agreeing on the process of achieving these before implementing.
- Balance task, team and individual needs, by keeping the helicopter view.
- Work through teams, by valuing all ideas and effectively committing people through consensus building and active involvement.
- Remind each other on the importance of using participatory processes, just as much as emphasising attention on safety, quality and continuous improvement.
- Recognise individual needs and helping fulfil them.
- Trust each other by delegating authority and decision making to the lowest possible level.
- Encourage sharing a clear, consistent and obtaining timely feedback for learning and growth.
- Give everyone a chance by listening patiently and thinking before speaking.
- Recognise team and individual efforts to change by celebrating both lessons and successes.



#### Ethicș:

We are committed to the highest standards of ethical behaviour.

#### Safety, Health & Environment:

We will operate, manage and utilize resources in a manner that ensures health and safety of our assets, people, neighbors, and customers. We believe in playing a positive role in environmental conservation and will ensure our operations remain environmentally sound.

#### **Cuștomer Focus:**

We believe in keeping customer needs as our primary focus as they define the reason for our existence.

#### **Community Involvement:**

We shall endeavor to improve the quality of life in the communities in which we live and operate.

#### **Continuous Improvement:**

Continuous Improvement is a way of life for us.
We value breakthrough ideas and encourage an environment
in which innovative ideas are generated, nurtured and developed.

#### **Individual Growth And Development:**

We shall endeavor to assist, encourage, and empower individuals to achieve their maximum potential.

#### Enhancement Of Shareholders' Value:

We shall endeavor to enhance shareholders' value through long-term profitable growth of our company.



## core Values

## **Business Ethics**

The policy of Engro Polymer & Chemicals Limited (EPCL) is one of the strict observance of all laws applicable to its business.

Our policy does not stop there. Even where the law is permissive, EPCL chooses the course of highest integrity. Local customs and traditions differ from place to place, and this must be recognized. But honesty is not subject to criticism in any culture. Shades of dishonesty simply invite demoralising and reprehensible judgments. A well-founded reputation for scrupulous dealing is itself a priceless company asset.

An overly-ambitious employee might have the mistaken idea that we do not care how results are obtained, as long as he gets results. He might think it best not to tell higher management all that he is doing, not to record all transactions accurately in his books and records, and to deceive the Company's internal and external auditors. He would be wrong on all counts.

We do care how we get results. We expect compliance with our standard of integrity throughout the organisation. We will not tolerate an employee who achieves result at the cost of violation of laws or unscrupulous dealing. By the same token, we support and we expect all employees to support, an employee who passes up an opportunity or advantage which can only be secured at the sacrifice of principle.

Equally important, we expect candour from managers at all levels, and compliance with accounting rules and controls. We don't want employees to misrepresent facts, whether they are misrepresenting in a mistaken effort to protect us or to make themselves look good. One of the kinds of harm which results when a manager conceals information from higher management and the auditors is that subordinates within his organisation think they are being given a signal that company policies and rules, including accounting and control rules, can be ignored whenever inconvenient. This can result in corruption and demoralisation of an organisation. Our system of management will not work without honesty, including honest book-keeping, honest budget proposals and honest economic evaluation of projects.

It has been, and continues to be, EPCL's policy that all transactions shall be accurately reflected in its books and records. This, of course, means that falsification of its books and records and any off-the-record bank accounts are strictly prohibited.

# Statement of Anti-Restrictive Trade Practices

Engro Polymer & Chemicals Limited believes in fair trade and competition. Therefore, it is the policy of the Company that all of its directors and employees shall, in carrying out their duties to the Company, comply with relevant laws. All employees are responsible for familiarising themselves with the requirements of these laws as any violation may result in penalties and / or criminal offences.

No director or employee should assume that the Company's interest ever requires otherwise. Moreover, no one in the Company has authority to give any order or direction that would result in a violation of this policy.

It is recognised that on occasion there may be legitimate doubt as to the proper interpretation of the law. In such circumstances, it is required that the employee refers the case through appropriate channels to the Legal Department for an opinion.









#### **Board of Directors**

Asad Umar Chairman

Asif Qadir President and Chief Executive

Isar Ahmed Director Shahzada Dawood Director Masaharu Domichi Director Takeshi Hagiwara Director Shabbir Hashmi Director Waqar A. Malik Director Khalid Mansoor Director Khalid S. Subhani Director

#### **Board Audit Committee**

Isar Ahmed Chairman Masaharu Domichi Member Member Shabbir Hashmi Khalid S. Subhani Member

#### Management Committee

Asif Qadir Chairman Hafsa Abbasy Member Arshaduddin Ahmed Member Syed Ahsenuddin Member Syed Ashar Hussain Member Saleem Lallany Member Khalid Mukhtar Member Syed Nayyar I. Raza Member Yoshio Shiga Member Zia Naeem Siddiqui Member

#### Company Secretary

Arshaduddin Ahmed

#### Auditors

A. F. Ferguson & Co., Chartered Accountants State Life Building No. 1-C, I.I. Chundrigar Road, Karachi.

#### Share Registrar

FAMCO Associates (Private) Limited [formerly Ferguson Associates (Private) Limited]

1st Floor, State Life Building 1-A, I.I. Chundrigar Road,

Karachi - 74000

Tel: (92-21) 32427012, 32426597, 32425467

#### Bankers / Lenders

Allied Bank Ltd.

Askari Commercial Bank Ltd.

Bank Al Falah Ltd.

Bank Al Habib Ltd.

Barclays Bank PLC, Pakistan

Citibank N.A.

Deutsche Bank AG

Dubai Islamic Bank Ltd.

Samba Bank Ltd. (Formerly Crescent Commercial Bank Ltd.)

Faysal Bank Ltd.

Habib Bank Ltd.

Hongkong Shanghai Banking Corporation

International Finance Corporation

MCB Bank Ltd.

Meezan Bank Ltd.

National Bank of Pakistan

NIB Bank Ltd.

Standard Chartered Bank (Pakistan) Ltd.

United Bank Ltd.

#### Registered Office

First Floor, Bahria Complex I, 24 M.T. Khan Road,

Karachi - 74000

UAN: (021) 3-111-411-411

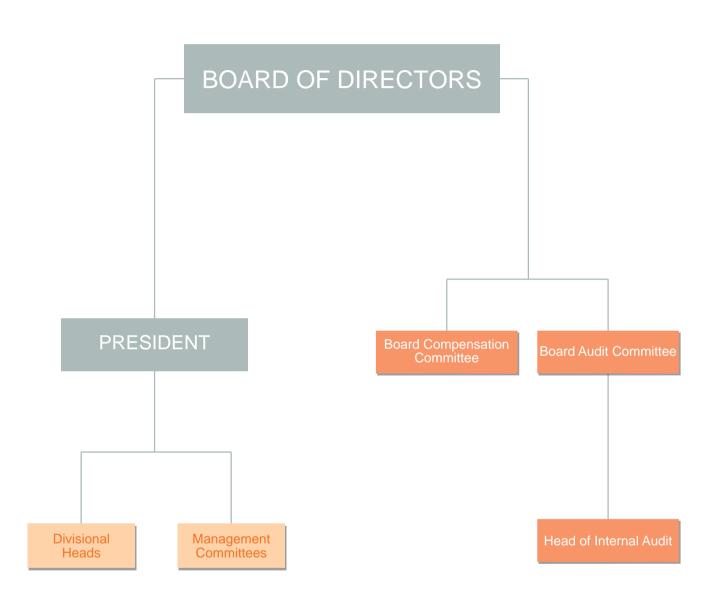
EZ/1/P-II-1, Eastern Zone Bin Qasim, Karachi.

#### Website

www.engropolymer.com

## **ORGANISATION STRUCTURE**







## STAKEHOLDERS INFORMATION

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## **KEY HIGHLIGHTS AND MAJOR EVENTS**

Rs. in million except (Loss) / Earnings per share

2009

2008

	2009	(Restated)
Net revenue	11,571	7,868
Gross profit	1,152	1,132
Operating profit	347	492
(Loss) / Profit before tax	(249)	459
(Loss) / Profit after tax	(232)	353
(Loss) / Earnings per share	(0.45)	0.68

- Completion of 50 K ton PVC expansion project on January 1, 2009
- Commencement of commercial operations of Chlor-alkali, Ethylene Di Chloride & Power plants on August 1, 2009
- Caustic soda was launched in the domestic market
- Commencement of sale of surplus power to Karachi Electric Supply Company
- Highest ever domestic PVC sales of 119 K ton since inception of the Company
- Best ever PVC production of 116 K ton
- Commercial operation of VCM plant was delayed
- Fire incident occurred at the plant site which resulted in injury to one of the employees who expired twelve days later
- Rights issue at the rate of 27.5 percent at Rs. 10 per share was announced
- Listing on the Islamabad and Lahore Stock Exchanges in addition to previous listing on the Karachi Stock Exchange last year
- Spent Rs. 8.4 million towards Corporate Social Responsibility related activities
- Received for the third time ACCA-WWF Award for Environmental performance & transparency in reporting

### **AWARDS AND ACHIEVEMENTS**



Transparent environment reporting is now an important part of corporate governance. It actually ensures that stakeholders, financial institutions and public at large have access to standardized, comparable, consistent and verifiable environmental information similar to corporate financial reporting. Social reporting allows us to address issues in an open, credible and transparent manner. EPCL has been consecutively publishing environment report since 2005. The publication and distribution of these reports provided our stakeholders with the opportunity to comment on our progress. These are sincere commitments on our part to demonstrate openness and transparency. To top it all, this is also allowing our stakeholders to measure our progress through a set of performance indicators.



EPCL Environmental Performance Reports are consecutive winners of ACCA-WWF Environment Reporting Awards for BEST ENVIRONMENTAL REPORT on transparency in reporting. EPCL was also nominated on the panel of judges in the year 2009 to judge the Environment Reports for the year

2008. EPCL has also won Annual Environment Excellence Award from National Forum for Environment and Health (NFEH) for the fourth time



in 2009. This is our 3rd award in a row. In addition to this, our continuous efforts of environmental transparency in reporting have been appreciated by



ACCA-WWF Pakistan, ACCA Pakistan and WWF Pakistan.

EPCL is constantly striving to improve its credibility as an organization, both locally as well as when it comes to meeting international standards. Our efforts for sustainable development and transparency in reporting have been generally acknowledged by all, especially by different forums working for appreciating and promoting environment-friendly initiatives in the country.

## **INVESTOR INFORMATION** FOR THE LAST SIX YEARS

PROFIT AND LOSS	Unit	2004	2005	2006 Restated	2007	2008	2009
Net Sales	Rs. in M	5,136	5,553	5,278	6,063	7,868	11,571
Gross Profit	Rs. in M	837	782	1,024	988	1,132	1,152
Operating Profit	Rs. in M	630	416	634	617	492	347
Profit / (Loss) before Tax	Rs. in M	555	346	569	576	459	(249)
Profit / (Loss) after Tax	Rs. in M	389	303	381	422	353	(232)
BALANCE SHEET							
Property, Plant and Equipment	Rs. in M	2,391	2,278	2,443	4,709	16,135	19,361
Intangibles, Investments, Loans & Advances	Rs. in M	59	60	65	150	167	109
Current Assets	Rs. in M	1,646	1,435	1,756	4,604	1,977	3,086
Current Liabilities	Rs. in M	1,464	1,246	1,748	1,404	2,705	4,681
Long Term Liabilities	Rs. in M	763	532	468	1,828	9,008	11,515
Share Capital	Rs. in M	1,780	1,780	1,780	4,436	5,204	5,204
Shareholders Equity	Rs. in M	1,871	1,996	2,048	5,177	6,566	6,360
INVESTOR INFORMATION							
Gross Profit / (Loss) to Sales	%	16.29	14.08	19.40	16.30	14.39	9.96
Net Profit / (Loss) to Sales	%	7.57	5.45	7.23	6.95	4.49	- 2.01
EBITDA	Rs. in M	792	586	810	794	670	860
EBITDA to Sales	%	15.42	10.55	15.35	13.10	8.51	7.43
Interest Cover Ratio	No. of Times	12.02	9.95	14.30	22.25	25.32	1.44
Return on Equity	%	20.78	15.18	18.63	8.14	5.38	- 3.65
Return on Capital Employed	%	15.12	12.37	16.79	6.44	2.43	-1.33
Long term Debt to Equity	,0	0.27	0.18	0.10	0.21	0.55	0.64
Weighted average cost of debt	%	4.75	5.74	8.26	9.52	14.72	11.51
Current Ratio	No. of Times	1.12	1.15	1.00	3.28	0.73	0.66
Quick Ratio	No. of Times	0.61	0.91	0.43	2.62	0.30	0.32
Fixed Assets Turnover	No. of Times	2.15	2.44	2.16	1.29	0.49	0.60
Debtor Turnover	No. of days	14.20	17.01	15.07	8.15	4.77	5.37
Inventory Turnover	No. of days	45.96	40.32	55.74	69.05	56.32	48.43
Creditors Turnover	No. of days	61.49	63.01	65.21	71.00	49.99	46.61
Operating cycle	No. of days	-1.33	-5.68	5.60	6.20	11.10	7.18
Number of outstanding shares at year end	No. in M	178	178	178	444	520	520
Earnings per Share - Basic and Diluted	Rs.	2.18	1.70	2.14	1.64	0.68	- 0.45
Dividend per Share - Note (ii)	Rs.	0.50	1.00	1.85	2.10	0.54	-
Dividend Payout Ratio - Note (ii)	%	23	59	86	128	79	-
Dividend Cover Ratio - Note (i)	No. of Times	4.37	1.70	1.16	0.78	1.26	-
Price Earning Ratio - Note (i)	No. of Times	-	-	-	-	4.66	- 2.51
Break up Value per share	Rs.	10.51	11.21	11.50	11.67	12.63	12.23
Market Value per share (at the end of the year)	Rs.					14.58	17.94
Market Value per share (highest during the year)	Rs.					28.31	27.00
Market Value per share (lowest during the year)	Rs.					12.66	12.11

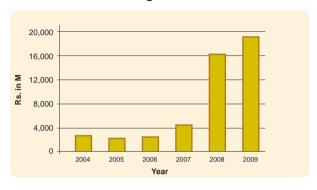
Note (i) Company was listed during 2008 Note (ii) Dividend paid during 2008 was the Final dividend declared during 2007



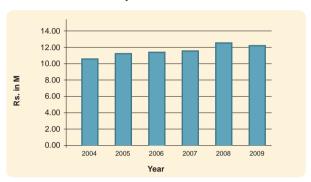
## **GRAPHICAL PRESENTATION**



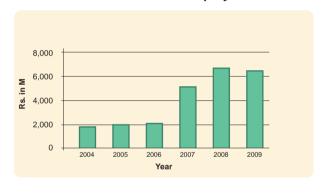
**Total Long term Assets** 



**Break Up Value Per Share** 



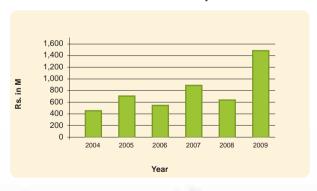
Shareholders' Equity



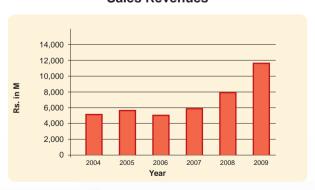
Dividend Per Share vs. EPS



**Cash Generated from Operations** 



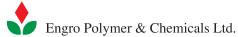
Sales Revenues



## BALANCE SHEET VERTICAL AND HORIZONTAL ANALYSIS

 m	^	ID	40	in	R۹	RЛ

	2004	2005	2006	2007	2008	2009
ASSETS						
Non-Current Assets Current Assets Total Assets	2,452 1,646 <b>4,098</b>	2,339 1,435 <b>3,774</b>	2,508 1,756 <b>4,264</b>	4,859 4,604 <b>9,463</b>	16,302 1,977 <b>18,279</b>	19,470 3,086 <b>22,556</b>
EQUITY AND LIABILITIES						
Equity Advance against issue of share capital Non-Current Liabilities Current Liabilities Total Liabilities	1,871 - 763 1,464 <b>4,098</b>	1,996 532 1,246 <b>3,774</b>	2,048 - 468 1,748 <b>4,264</b>	5,177 1,054 1,828 1,404 <b>9,463</b>	6,566 - 9,008 2,705 <b>18,279</b>	6,360 - 11,515 4,681 <b>22,556</b>
Vertical Analysis % of Balance Sheet Total	2004	2005	2006	2007	2008	2009
ASSETS						
Non-Current Assets Current Assets Total Assets  EQUITY AND LIABILITIES	60% 40% <b>100%</b>	62% 38% <b>100%</b>	59% 41% <b>100%</b>	51% 49% <b>100%</b>	89% 11% <b>100%</b>	86% 14% <b>100%</b>
Equity Advance against issue of share capital Non-Current Liabilities Current Liabilities Total Liabilities	46% 0% 19% 36% <b>100%</b>	53% 0% 14% 33% 100%	48% 0% 11% 41% <b>100%</b>	55% 11% 19% 15% <b>100%</b>	36% 0% 49% 15% <b>100%</b>	28% 0% 51% 21% 100%
Horizontal Analysis Year on Year		2005 over 2004	<b>2006</b> over <b>2005</b>	<b>2007</b> over <b>2006</b>	2008 over 2007	2009 over 2008
ASSETS						
Non-Current Assets Current Assets Total Assets		-5% -13% <b>-8%</b>	7% 22% <b>13%</b>	94% 162% <b>122%</b>	236% -57% <b>93%</b>	19% 56% <b>23%</b>
EQUITY AND LIABILITIES						
Equity Advance against issue of share capital Non-Current Liabilities Current Liabilities Total Liabilities		7% - -30% -15% <b>-8%</b>	3% - -12% 40% <b>13%</b>	153% - 291% -20% 122%	27% -100% 393% 93% <b>93%</b>	-3% - 28% 73% <b>23%</b>



## PROFIT AND LOSS ACCOUNT VERTICAL AND HORIZONTAL ANALYSIS



#### Amounts in Rs. M

				Α	mounts ir	ı KS. IVI
	2004	2005	2006	2007	2008	2009
			Restated			
Net sales	5,136	5,553	5,278	6,063	7,868	11,571
Cost of sales	(4,299)	(4,771)	(4,254)	(5,075)	(6,736)	(10,419)
Gross profit	837	782	1,024	988	1,132	1152
Distribution and marketing expenses	(163)	(235)	(299)	(258)	(312)	(469)
Administrative expenses	(71)	(97)	(104)	(131)	(163)	(205)
Other operating expenses	(33)	(77)	(49)	(70)	(289)	(231)
Other operating income	60	43	62	88	124	100
Operating profit	630	416	634	617	492	347
Finance costs	(75)	(70)	(65)	(41)	(33)	(596)
(Loss) / Profit before taxation	555	346	569	576	459	(249)
Taxation	(166)	(43)	(188)	(154)	(106)	17
(Loss) / Profit after taxation	389	303	381	422	353	(232)
Vertical Analysis % of Sales	2004	2005	2006	2007	2008	2009
Net sales	100%	100%	100%	100%	100%	100%
Cost of sales	-84%	-86%	-81%	-84%	-86%	-90%
Gross profit	16%	14%	19%	16%	14%	10%
Distribution and marketing expenses	-3%	-4%	-6%	-4%	-4%	-4%
Administrative expenses	-1%	-2%	-2%	-2%	-2%	-2%
Other operating expenses	-1%	-1%	-1%	-1%	-4%	-2%
Other operating income	1%	1%	1%	1%	2%	1%
Operating profit	12%	7%	12%	10%	6%	3%
Finance costs	-1%	-1%	-1%	-1%	0%	-5%
(Loss) / Profit before taxation	11%	6%	11%	10%	6%	-2%
Taxation	-3%	-1%	-4%	-3%	-1%	0%
(Loss) / Profit after taxation	8%	5%	7%	7%	4%	-2%
Horizontal Analysis		2005	2006	2007	2008	2009
Year on Year		over	over	over	over	over
		2004	2005	2006	2007	2008
Net sales		8%	-5%	15%	30%	47%
Cost of sales	_	11%	-11%	19%	33%	55%
Gross profit		-7%	31%	-3%	15%	2%
Distribution and marketing expenses		44%	27%	-14%	21%	50%
Administrative expenses		37%	7%	26%	24%	26%
Other operating expenses		133%	-36%	43%	313%	-20%
Other operating income	_	-28%	44%	42%	41%	-19%
Operating profit		-34%	53%	-3%	-20%	-29%
Finance costs	_	-7%	-7%	-37%	-20%	1,706%
(Loss) / Profit before taxation		-38%	65%	-1%	-20%	-154%
		-74%	337%	-18%	-31%	-116%
Taxation		-22%	26%	11%	-16%	-166%

## **SUMMARY OF CASH FLOW STATEMENT**

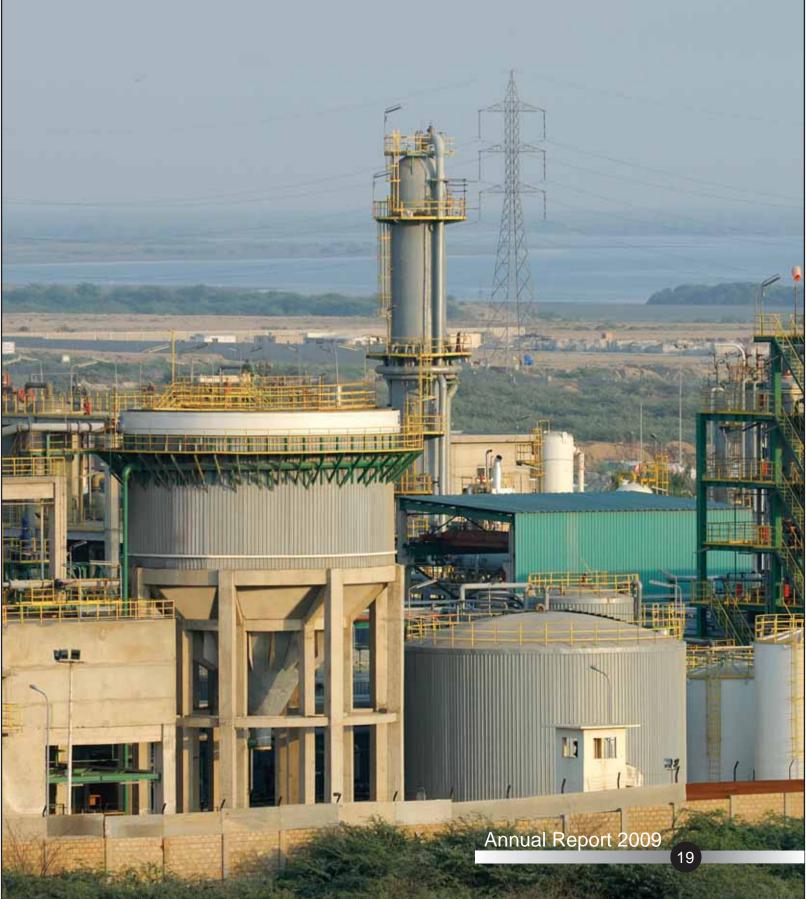
	2004	2005	2006	Aı 2007	mounts in 2008 (Restated)	Rs.M 2009
Cash generated from operations	483	730	554	880	665	1,490
Finance costs	(77)	(66)	(67)	(37)	(354)	(561)
Long term loans and advances	(4)	-	(4)	(84)	(10)	60
Retirement benefits paid	-	-	-	-	-	(11)
Income tax / Advance tax	(14)	(48)	(19)	(45)	(184)	(290)
Net cash flow from operating activities	388	616	464	714	117	688
Purchase of operating assets and intangibles	(12)	(87)	(345)	(2,453)	(11,165)	(3,746)
Retention money against Project payments	-	-	-	-	452	(553)
Proceeds from disposal of operating assets	2	5	4	2	4	6
Purchases of short term investments	-	-	(97)	(3,272)	-	-
Proceeds from sale of short term investments	-	-	-	516	2,915	35
Income on investments and bank deposits	54	37	60	28	117	62
Net cash flow from investing activities	44	(45)	(378)	(5,179)	(7,677)	(4,196)
Proceeds from long term borrowings	150	-	-	1,240	6,638	4,179
Repayment of long term borrowings	(556)	(268)	(166)	(229)	-	(130)
Issue of share capital	-	-	-	4,118	229	-
Dividend	-	(267)	(281)	(422)	(253)	-
Net cash flow from financing activities	(406)	(535)	(447)	4,707	6,614	4,049
Net cash flow	26	36	(361)	242	(946)	541
Cash Generated from Operations -Direct Method	d					
	F 460	E 460	F 400	0.004	7.077	44.005
Cash flows from customers	5,163	5,408	5,499	6,021	7,977	11,305
Cash payment to suppliers and others	(4,680)	(4,678)	(4,945)	(5,141)	(7,312)	(9,815)
Cash generated from operation	<u>483</u>	<u>730</u>	<u>554</u>	<u>880</u>	<u>665</u>	<u>1,490</u>



## NOTICE OF ANNUAL GENERAL MEETING

STAKEHOLDERS INFORMATION

2009



## NOTICE OF ANNUAL GENERAL MEETING



NOTICE IS HEREBY GIVEN that the Twelfth Annual General Meeting of Engro Polymer & Chemicals Limited will be held at DHA Golf Club, Phase VIII, Defence Housing Authority, Karachi on Friday, April 9, 2010 at 10 a.m. to transact the following business:

#### A. ORDINARY BUSINESS

- (1) To receive and consider the Audited Accounts for the year ended December 31, 2009 and the Directors' and Auditors' Reports thereon.
- (2) To appoint Auditors and fix their remuneration.

By Order of the Board

Karachi

January 21, 2010

ARSHADUDDIN AHMED

Company Secretary

#### N.B.:

- (1) The share transfer books of the Company will be closed from Friday, March 26, 2010 to Friday, April 9, 2010 (both days inclusive). Transfers received in order at the office of our Registrar, M/s. FAMCO Associates (Pvt) Limited, First Floor, State Life Building No.1-A, I. I. Chundrigar Road, Karachi-74000 by the close of business (5:00 p.m) on Thursday, March 25, 2010 will be treated as being in time for the purposes to attend the meeting.
- (2) A member entitled to attend and vote at this Meeting shall be entitled to appoint another person, as his/her proxy to attend, speak and vote instead of him/her, and a proxy so appointed shall have such rights, as respects attending, speaking and voting at the Meeting as are available to a member. Proxies, in order to be effective, must be received by the Company not less than 48 hours before the Meeting. A proxy need not be a member of the Company.

By Order of the Board

Karachi

January 21, 2010

ARSHADUDDIN AHMED Company Secretary

Annual Report 2009



## **CORPORATE GOVERNANCE**

CORPORATE
GOVERNANCE
2009

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### PROFILE OF BOARD OF DIRECTORS

**Asad Umar** 

Chairman





is President of Engro Corporation Limited, Chief Executive Officer of Engro Fertilizers Limited and Chairman of all Engro subsidiaries and joint ventures. He has held key assignments with the Company and with Exxon Chemical in Canada. Mr. Umar is also on the Board

of The Pakistan Business Council, Karachi Education Initiative, Pakistan Institute of Corporate Governance, State Bank of Pakistan and Trustee of Lahore University of Management Sciences (LUMS). A Masters in Business Administration, he joined the Board in 1 9 9 7.

Asif Qadir

**President and Chief Executive** 

is a Senior Vice President of Engro Corporation Limited and Chief Executive of Engro Polymer & Chemicals Limited. Chairman and Chief Executive of Engro Polymer Trading (Pvt.) Limited, Director of Engro PowerGen Limited and Chairman of the Board of



Inbox Business Technologies (Pvt.) Limited and Unicol (Pvt.) Limited. He has held key assignments with the Company and with Exxon Chemical Canada, A Chemical Engineer by qualification, Mr Qadir joined the Board in 1999.

**Isar Ahmad** 

**Director** 





is Managing Director at The Business Unit at Reckitt

Benckiser (previously Reckitt & Colman), Managing Director, Haleeb Foods (previously CDL Foods Limited), as well as having been the Financial Advisor at Indus

Motor Company Limited. He holds a Masters Degree in Economics and is a Chartered Accountant from the Institute of Chartered Accountants of England & Wales. Mr. Ahmad joined the Board in 2007.

#### **Shahzada Dawood**

Director

is the Chairman of Dawood Lawrencepur Limited and Chief Executive of Dawood Hercules Chemicals Limited. He is also a Member of the Board of Governors of National Management Foundation, the sponsoring Body of Lahore University of Management Sciences (LUMS). A Masters in Global



Textile Marketing and an LLB, Mr. Shahzada Dawood has been on the Board since 2005.

#### Masaharu Domichi

Director



is the General Manager of Mitsubishi Corporation's operations in Pakistan and Director of Tri-Pack Films Ltd. He has a degree in Law from the University of Tokyo, Japan and has been with Mitsubishi Corporation for 32 years. He has a diverse experience in handling industrial machinery,

construction equipment and environment and project development. He joined the EPCL Board in 2005.

#### Takeshi Hagiwara

**Director** 



is the General Manager for Mitsubishi Corporation's Chlor Alkali Unit and has a degree in Economics from the Keio University, Japan. He has been with Mitsubishi Corporation for 27 years and has held several key positions during this time. He Joined the EPCL Board in 2005.



Shabbir Hashmi

Director



ioined Actis Assets Limited (formerly CDC Group Plc) in 1994. He lead private equity investment activities out of Karachi for Pakistan and Bangladesh. Prior to joining Actis, he worked for 8 years with

the World Bank and US Aid specialising in the energy sector. He is an Engineer from DCET, Pakistan and holds an MBA from JF Kennedy University, USA. He joined the EPCL Board in 2007.

Wagar A. Malik

Director

Country the representative of one of the world's leading industrial companies and a senior member of the Group. A Fortune 500 company. AkzoNobel NV is the largest global paints & coating's company



and a major producer of speciality chemicals.

Waqar has over 23 years of extensive experience with the Group, in senior commercial, finance and strategy roles including a 2-year overseas secondment at ICI Group Headquarters in London.

An active member of the corporate sector, Wagar is the President of the Management Association of Pakistan, a Director on the Board of Governors of the State Bank of Pakistan, Non Executive Member Pakistan Business Council, Director on the Boards of Engro Polymer & Chemicals Ltd. and IGI Insurance. He is also the former president of Overseas Investors Chamber of Commerce & Industry (OICCI).

He is also a Trustee on the Board of The Duke of Edinburgh's Award Foundation, Member on the Board of Governors of National Management Foundation (LUMS) and the Indus Valley School of Art & Architecture.

Wagar is a Chartered Accountant by profession and Fellow member of the Institute of Chartered Accountants in England & Wales.

**Khalid Mansoor** 

**Director** 





is a Senior Vice President of Engro Corporation Limited, Chief Executive Officer of Engro Energy Limited, Engro PowerGen (Pvt.) Ltd and Sindh Engro Coal Mining Company Limited. He has held various key assignments at Engro and with Esso Chemical.

Canada including leading development and execution of various major expansion projects for Engro. He is currently a Director on the Boards of Engro Corporation Limited, Engro Polymer & Chemicals Limited, Engro Powergen (Pvt.) Limited, Sindh Engro Coal Mining Company Limited and Chairman on the Board of Engro Energy Ltd. Mr. Mansoor holds a Degree in Chemical Engineering with Distinction and honors. He joined the EPCL Board in 2005.

Khalid S. Subhani

**Director** 

is a Senior Vice President of Engro Corporation Limited, and has held key positions with the Company and Esso Chemical, Canada, He is also on the Boards of Engro Vopak Terminal Limited, Engro Polymer



Engro Fertilizers Limited. A Graduate in Chemical Engineering, he joined the Board in 2004.

### PRINCIPAL BOARD COMMITTEES

#### **Board Audit Committee (BAC)**

The BAC assists the Board in fulfilling its responsibilities, primarily in reviewing and reporting financial and non-financial information to shareholders, system of internal control and risk management and the audit process. It has the power to call for information from management and to consult directly with the external auditors or their advisors as considered appropriate.

The BAC comprises of non-executive Directors. The Chief Financial Officer, head of Internal Audit and a representative of the external auditors attend meetings of the Audit Committee at which issues relating to accounts and audit are discussed. The Chief Executive Officer attends the meetings by invitation. The Committee also privately meets with the external auditors at least once a year. After each meeting the Chairman of the Committee reports to the Board.

#### **Members**









The Secretary of the Committee is Saleem Lallany, Head of Internal Audit.

#### **Board Compensation Committee (BCC)**

The BCC is responsible for administering the compensation, organisation and employee development matters relating to the Company. It reviews the key human resource initiatives and organisational overview of the Company.

The BCC consists of two independent non-executive directors, two non-executive directors and one executive director who is the CEO of the Company.

#### **Members**











The Secretary of the Committee is Hafsa Abbasy, Human Resource Manager.

## PRINCIPAL OPERATIONAL COMMITTEES



The following Committees act at the operation level in an advisory capacity providing recommendations relating to business and employee matters:

#### **Management Committee (MC)**

The MC is responsible for review and endorsement of long-term strategic plans, capital and expense budgets, development and stewardship of business plans and reviewing the effectiveness of risk management processes and internal control.

#### Members





















The Secretaries of the Committee are:

- i) Hafsa Abbasy, Human Resource Manager for HR related matters and
- ii) Syed Nayyar I. Raza, Plant Manager for all matters other than those related to HR.

#### **Safe Operations Committee (SOC)**

The SOC is responsible for promoting safety standards, monitor personnel safety, health & risk management in the areas of design, operation & construction of new facilities in line with Company's safety policies.

#### Members

#### **Manufacturing Safe Operations Committee**

Syed Ahsenuddin (Chairman)	M. Ali Ansari
Rizwan Ahmed Taqi (Secretary)	Syed Ali Akber
Abdul Qayoom Shaikh	Syed Nayyar I. Raza
Farrukh Iqbal Qureshi	Syed Zubair Ahmed
Khalid Mukhtar	Tariq Raza Ahmed
Khurram Abdullah	Zia Naeem Siddiqui
Mohammed Naveed Rizvi	Ziauddin

#### Non-Manufacturing Safe Operations Committee

Arshaduddin Ahmed (Chairman)
Favad Soomro (Secretary)
Syed Ashar Hussain
Hafsa Abbasy
Saleem Lallany
Mohammed Saqib
Khalid Mukhtar
Yoshio Shiga
Syed Muhammad Abdul Rehman

### CORPORATE GOVERNANCE

In recognition of the importance of good Corporate Governance on the basis of proper management policies, your Company pursues a policy of conformity to the accepted guidelines of all the stock exchanges of Pakistan and the Securities and Exchange Commission of Pakistan (SECP). The Board of Directors is committed to honest, ethical, knowledgeable and comprehensive management and to developing and implementing good Corporate Governance as a means of achieving maximum success and effectiveness. In short, good Corporate Governance is a tool for enhancing the value of your Company and its sustainable growth.

The work of developing good Corporate Governance is ongoing, and aims to incorporate standards universally practiced. Improvements in good Corporate Governance have been continually focused upon.

#### The Structure of the Board of Directors

The Board of Directors consists of qualified individuals possessing knowledge, experience, and skill in various professions, with the leadership and vision necessary to act in the best interests of the Company and its shareholders. The Board of Directors has a major role to play in deciding corporate policy, and with senior executives making plans for the short-term and long-term operations of the Company.

The Board of Directors presently comprises 10 individuals, who are:

- Four independent non-executive directors, two of whom also represent minority interests
- Five non-executive directors representing Engro Corporation Limited, the majority shareholder; and
- One executive director being the CEO of the Company.

Asad Umar Non-Executive Asif Qadir Executive Isar Ahmad Non-Executive Shahzada Dawood Non-Executive Independent / Non-Executive Masaharu Domichi Takeshi Haqiwara Independent / Non-Executive Non-Executive Khalid Mansoor Khalid S. Subhani Non-Executive Wagar A. Malik Independent / Non-Executive

Independent directors are qualified individuals with outside experience who possess the attributes required by the SECP.

Independent / Non-Executive

Shabbir Hashmi

The Chairman of the Board is other than the CEO.

To further the efficient performance of its duties, the Board of Directors appoints a number of sub-committees, namely the Board Audit Committee and the Board Compensation Committee.

These and other committees have special responsibilities and make proposals to the Board of Directors for their consideration.

Each committee's rights and responsibilities are specified in its own Terms of Reference.

#### Meetings of the Board of Directors

Meetings of the Board of Directors are held regularly to take notice of the results of corporate operations and their management and to make decisions concerning the Company's business activities. Meetings also take place to consider business trends and mid-term operational plans of the Company and its subsidiary.

Various planning scenarios are deliberated on, as well as the Company's annual business plan.

Six Board meetings took place during the year. Attendance by each director is as follows:

	No. of meetings attended
Asad Umar	5
Asif Qadir	6
Isar Ahmad	6
Shahzada Dawood	5
Masaharu Domichi	6
Takeshi Hagiwara	6*
Khalid Mansoor	5
Khalid S. Subhani	5
Waqar A. Malik	4
Shabbir Hashmi	5

\*Includes five meetings attended by Alternate Directors

In all cases, complete minutes were taken and recorded clearly in writing. Each meeting's minutes were delivered to the Board of Directors for information and review.

#### Internal Control Framework

Your Company regards internal controls as an important function, for which it has established systems of international standards and modernized them to accord with the fast pace of change in the contemporary business environment. Internal controls have to do with the internal environment, control activities, information and communication systems, and monitoring to ensure both confidence and achievement of objectives.

#### The Internal Environment

Your Company has structured its organisation in a way that corresponds well to its business plan and clearly assigned responsibilities to each department. High quality personnel are hired and all staff are given continuous chances to develop their knowledge and competence and become good ethical representatives of the Company's commitment in policy to professional business standards.

Your Company also encourages staff to participate in and understand their work, while instilling in them the responsibility of reducing risk. The work is constantly being upgraded and improved and fashioned in such a way that internal controls are

an integral part of operations. Various operating manual have been produced to ensure efficiency of operations and avoid duplication of effort.

#### Risk Assessment

Your Company conducts its operations with a constant view of the risks involved, and has instituted measures to control risk and ensures that it remains manageable. In this way, damage due to risk is minimized and stability is ensured. Long-term plans and annual plans are constructed in such a manner that concrete measures of success can be obtained, and auditing operations and insurance measures are also upgraded continuously with the help of various tools in the effort to reduce risk.

#### **Control Activities**

Your Company has determined a number of control activities that accord with the nature of its business operations, and assigned responsibilities in such a way that mutual supervision is in effect.

#### Monitoring and Evaluation

Your Company continuously evaluates its own internal control system and improves it to reflect changing business conditions. New and more accurate knowledge is constantly being gathered and disseminated to enhance the effectiveness of the system.

#### Internal Auditing

The Office of Internal Audit provides assurance to the Audit Committee concerning the adequacy of disclosure, transparency of data, internal controls, and risk management. The emphasis is on preventive, creative investigation and auditing that conforms to international standards and good Corporate Governance. The ultimate purpose is to facilitate continuous development and a greater awareness of the need for preventive measures within the organisation.

#### Validation of Corporate Governance

The Statement of Compliance with the Code of Corporate Governance and the Review Report to the Members on Statement of Compliance with best practices of Code of Corporate Governance thereon are included in the Financial Statements section.





The Directors of Engro Polymer & Chemicals Limited are pleased to present the audited accounts of the Company for the year ended December 31, 2009.

### PRINCIPAL ACTIVITIES

The principal activity of the Company is to manufacture, market and sell Chlor-Vinyl chemicals which include Poly Vinyl Chloride (PVC), Vinyl Chloride Monomer (VCM), Ethylene Di Chloride (EDC), Caustic soda, Sodium Hypochlorite and other allied chemicals. The Company is listed on all the three stock exchanges of Pakistan.



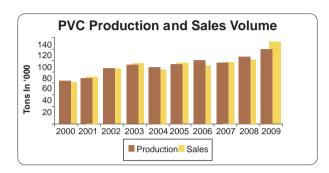
## REVIEW OF THE EXPANSION AND BACK INTEGRATION PROJECT

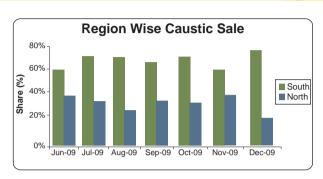
Expansion and back integration project was completed during the year for a total cost of US \$ 255 million. All plants except the VCM plant came into commercial production during the year. Completion of VCM plant was delayed by three months. The initial start up attempt was unsuccessful resulting in a delay till October. The plant was then started up in end of October 2009 and VCM was produced in November. However, due to an unfortunate fire incident at the plant, on December 9, 2009, the plant had to be shutdown. PVC, EDC and Chlor-alkali plants were back in

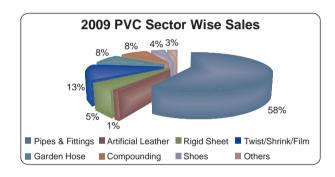
operations by end of December 2009 while VCM plant is expected to come into commercial operation in first quarter 2010.

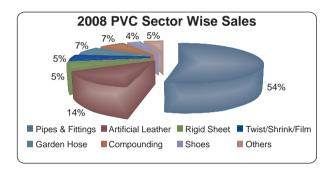
#### PRODUCTION AND SALES REVIEW

During the year, 116K tons (2008: 103K tons) of PVC was produced against nameplate capacity of 150K tons per annum. Capacity utilisation of PVC plants remained low due to limited availability of VCM as a result of delayed in-house production. VCM shortfall was partially fulfilled by procuring on spot basis from international market, however, given the tight demand supply balance in the region, at times, VCM could not be timely arranged resulting in lower operating rate of the PVC plants.

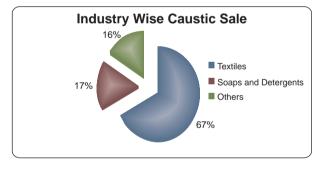








PVC domestic sales volume during the year was 119K tons (2008: 98K tons) which is the highest ever since inception of the Company. Growth of more than 20% in domestic sales, over last year, was mainly attributable to the strong demand coming out of Government projects, increased usage of PVC pipes in agricultural sector and export of pipes and fittings to Afghanistan. The Company also exported 10K tons of PVC during the year through its subsidiary, Engro Polymer Trading (Pvt.) Limited.



Chlor-alkali plant came into commercial operation from August 1, 2009. Caustic soda production during the year was 39K tons. Company successfully launched Caustic soda which was very well received by the customers and made quick inroads into the domestic market. A total of 32K tons was sold in the domestic market whereas 2K tons was exported through its subsidiary. Successful launch of Caustic soda was mainly attributable to high product quality supported by competitive pricing and an efficient distribution system.

EDC plant came into commercial operation from August 1, 2009. During the year, 42K tons of EDC was produced. Due to delay in commissioning of VCM plant, EDC produced could not be fully utilized to manufacture VCM therefore the Company exported 32K tons of EDC through its subsidiary. A total of 6K tons of VCM was also produced during the year which was used in production of PVC.

In addition to above, 7K tons of Sodium Hypochlorite was produced from Chlor-alkali plant which was sold in the domestic market.

### **BUSINESS REVIEW**

The Company also entered into a Power Supply Agreement with Karachi Electric Supply Company (KESC) during the year to sell surplus power to KESC. The sale of power commenced from end of August and the Company sold an average of 9MW power during the year. The Company has an infrastructure to sell up to 18 MW to KESC.

#### PRICE TRENDS

International PVC prices staged a recovery during 2009. Prices increased from around US \$ 600/ton in the beginning of the year to around US \$ 900/ton by August 2009. PVC prices dropped slightly, on account of slow demand, in September to November 2009 period but surged back to US \$ 940 per ton in December.

Average international PVC-VCM margin in 2009, remained around US \$ 150 per ton after plummeting to an average of US \$ 57 per ton in the fourth quarter 2008. Ethylene prices showed an upward trend in 2009, increasing from US \$ 620 per ton in January to US \$ 1,205 per ton in December 2009. The increase in Ethylene prices was attributable to high crude

International Price Trends - Vinyl Chain

1400
1200
1000
800
400
200
Jan-10 'Feb-10'Mar-10'Apr-10'May-10'Jul-10'Aug-10'Sep-10'Oct-10'Nov-10'Dec-10'
EDC Ethylene — PVC VCM

oil prices coupled with supply-demand gap in the region. High Ethylene prices also supported higher VCM and PVC prices.

#### MARKET SHARE

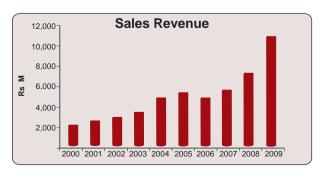
The Company remains the sole manufacturer of PVC in the country and according to our estimate approximately 5K tons of PVC resin was imported during the year.



Company made a loss after tax of Rs. 232 million as compared to a profit after tax of Rs. 353 million last year. The consolidated loss after tax was Rs.194 million as compared to consolidated profit after tax of Rs. 350 million last year. The main reasons for the loss are attributable to incremental costs related to depreciation, financial charges and other fixed costs on account of expansion and back integration whereas full economic benefits of

the integrated facility could not be attained as VCM plant had not come into commercial production. The total assets of the Company increased by

The total assets of the Company increased by Rs. 4,277 million during the year mainly due to the expansion and back integration project.



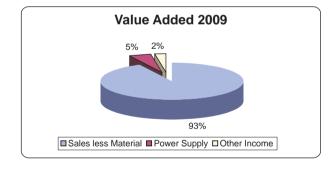


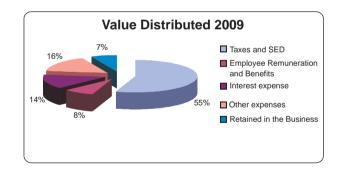
#### **Statement of Value Addition and Distribution**

Rs. in thousand

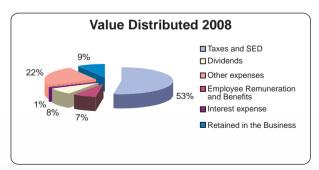
Value Addition	2009	2008
Gross sales	13,556,052	9,449,462
Supply of electricity	214,924	24,177
Export sales	72,015	79,223
Other income	100,262	124,334
Export rebate	-	69
Cost of material	(9,704,309)	(6,471,260)
TOTAL	4,238,944	3,206,005

Value Distribution	2009	2008
Taxes and SED	2,329,650	1,685,275
Employee remuneration and benefits	339,100	232,881
Donations	7,527	1,527
Dividends	-	252,896
Interest expense	596,264	33,529
Other expenses	688,994	722,542
Retained in the business	277,409	277,355
TOTAL	4,238,944	3,206,005









## SAFETY, HEALTH & ENVIRONMENT





#### **SAFETY**

The Company is committed to the safe operations of its facilities. Potential safety hazards are systematically identified and the risks from these hazards are managed in a way that employees, public and the environment are protected. The management of risk is a continuous process; a written Safety, Environment and Industrial Hygiene (SEIH) Policy exists and all employees are required to adhere to the outlined procedures and practices. The policy is regularly updated and all changes are promptly communicated to the employees. Moreover,

an organised programme for hazard identification, evaluation and control is also in place. A number of internal and external audits and surveys, are conducted periodically to monitor compliance with the requirements and standards, and provide the basis for specific managerial/supervisory actions. As per Du-Pont standards, our safety management has been rated at 2.0.

Leading Indicators include 31 items which are being monitored at EPCL Plant site and results are shared on monthly basis in Safe Operation Committee (SOC).

## SAFETY, HEALTH & ENVIRONMENT

A dispensary equipped with a team of paramedics and ambulance is also present at the Plant to respond to any emergency.

#### SAFETY INCIDENTS

During commissioning of VCM plant in June 2009, a safety incident had taken place which resulted in release of certain vapours. The plants were safely shutdown and no one got injured in the



incident. In December 2009, a fire incident took place in the scrubbing area of the of VCM plant. Immediate action was taken and the fire was brought under control and contained from spreading within a short period of time. All the plants were safely shutdown and damage was limited to VCM scrubbers and part of the piping system. All the plants remained safe and PVC, EDC and Chlor-alkali plants were back in operation by the end of December. The fire incident resulted in burn injuries to one of the Company employees who unfortunately expired after 12 days of medical treatment.

#### **HEALTH**

The Company has established policies regarding occupational health which apply to all employees at the time of recruitment and during service. Employees' occupational health involves two elements; first, how work can influence health, and second, how health can affect work.

#### **ENVIRONMENT**

EPCL believes in protection and conservation of environment while ensuring that all operations and activities remain environment friendly. The Company has a comprehensive Environmental Management System (EMS), certified and regularly audited by ISO 14001:2004. EMS provides a framework for managing environmental responsibilities in an efficient way that it is integrated into the overall manufacturing operations.

All plant effluent has to pass through an Aerobic Bacteria based system of water treatment before being disposed of. Plant effluent is tested regularly against various parameters. Any deviation from NEQS is recorded, investigated and actions are taken to avoid recurrence. Three NEQS excursions were recorded during the year, and were reported

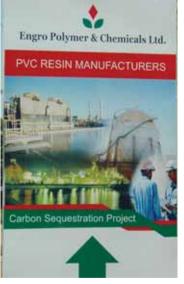
to the relevant authorities.

EPCL environmental footprints are based on the performance of:

- effluent quality, quantity
- emissions profile
- waste generation
- CFC venting
- natural resource consumption (paper, water and electricity)
- VCM venting and losses
- NEQS excursion or any major or minor

environmental incident.

EPCL Environmental Performance Reports are consecutive winners of ACCA-WWF Environmental Reporting Awards for BEST ENVIRONMENTAL REPORT on transparency reporting. EPCL was nominated in a panel of judges in year 2009 to judge the Environment Reports for the year 2008.





## **CORPORATE SOCIAL RESPONSIBILITY**





EPCL's Corporate Social Responsibility (CSR) strategy focuses on Environment & Community involvement in line with the Company's CSR policy and Core Values. A total of Rs. 8.4 million was spent during the year whereby following CSR initiatives were taken.

#### Forestry Projects

EPCL launched 100 hectares of plantation in two different areas of Pakistan. The objective of this project is to contribute towards greener Pakistan and to show industrial participation in working towards addressing the longer term impact of carbon emission.

The Project was initiated in March 2009 after detailed review and correspondence with Forest Department of Punjab and facilitation by Ministry of Environment Pakistan. First 50 hectares were started in April 2009 at Changa Manga. The project is being monitored by WWF Pakistan. To date the success rate of plantation is 93% based on key performance indicators developed by WWF Pakistan.

## CORPORATE SOCIAL RESPONSIBILITY





After the successful completion of 50 hectare plantation in Changa Manga forest, EPCL launched another 50 hectares of plantation in natural forest of Donga and Kuza Gali, district Abbottabad, NWFP. The inauguration ceremony was held in July 2009 and monsoon plantation was initiated in August 2009.

EPCL's plantation project was also recognized as a key initiative for the year by the Government of Pakistan.

The project was declared to be a model to be followed for Government-Corporate partnerships. EPCL is also providing advisory support to the Advisory Committee running forestry programmes for the year 2009.

# Celebrating Earth Day with local community schools

EPCL this year celebrated Earth Day on 22nd of May 2009 with almost 400 local community schools. This year the event was organized at Haji Ganji Khan School. Different activities like painting competition, story telling, pottery making, awareness session and garbage collection activities were arranged which were highly appreciated by students, parents, local NGOs and Nazim of the area.





#### Clean Drinking Water Project

The water purification units were installed by EPCL at Mehmood Shah Goth, Razzakabad, and Haji Ganji Khan School this year. The purification plants are benefiting several people within the community located in the areas of Razzakabad and Ghaghar Phatak, EPCL's CSR



Committee tracks the performance of functioning of the installed units and continues to have frequent dialogues with the community representatives about the proper utilisation and benefits of the units.

#### Promotion of Water Conservation

The Company continued its focus on promoting water conservation particularly in the agriculture sector. Support to High Efficiency Irrigation Systems (HEIS) industry in Pakistan was continued with active support to a Government project "Water Conservation & Productivity Enhancement through High Efficiency Irrigation System". Proposals for more than 10,000 acres have been submitted and are awaiting approvals. Twenty five additional HEIS supply companies have been short-listed in the project to expedite the installation work which has increased the total number of supply companies to 45 now. EPCL, through its regional offices, is expanding its outreach to provide support to new entrants in areas of system design, installation, manpower training, and field extension activities.

Use of PVC geo-membrane is being promoted in the non-governmental sector in various water-related projects. PVC geo-membrane has been successfully used by various NGOs in rain water and grey water harvesting projects. Company has started a pilot project on water conservation awareness in District Umerkot in partnership with an NGO. The project includes carrying out of a series of dialogues with various stakeholders. The Company also participated in installation of Demand Based Irrigation System in Naran Mansehra District which has brought 132 acres of rain-fed area under controlled irrigation.

#### **EDUCATION**

#### Supporting Community Schools

EPCL has been supporting community schools for last couple of years. This year three more schools were identified for development work. Not only the focus is on improving quality of education, but also several sessions were conducted with teachers and parents for their suggestions for improving the quality of education in the government schools of Razzakabad and Ghaghar Phatak.

#### **EPCL Scholarship Programmes**

EPCL has been running a programme for the last five years providing scholarships to students. The Company this year started another scholarship programme for the community school children including students from Ghaghar Phatak and Razzakabad . The programme is titled as "Engro Polymer & Chemicals Scholarship Program". This programme is directed toward technical education and also includes English language and Computer courses. The concept of this programme is to technically equip youth from the local community to be able to earn livelihood for themselves and their families.

#### Sponsoring Taleemi Mela

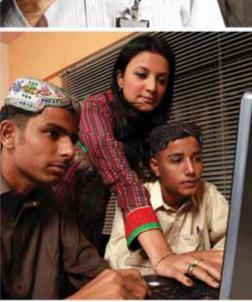
This year EPCL has sponsored the programme of "TALEEMI MELA" held in May 2009 where the students of the nearby communities participated. The event was held to create awareness about the importance of education for children.

#### Donations & Sponsorships

EPCL also provided financial support to various organisations operating in the areas of Health, Education and Social uplift.













#### Valuing People

EPCL's success is built on its workforce — a source of pride for the Company. At the end of 2009, the Company had over 350 employees in a corporate family that has almost doubled in size in two years.

As a socially responsible employer, we respect our employees' rights and endeavour to provide a safe and healthy workplace, fair policies and procedures, freedom of opinion and expression and open dialogue with our employees.

In addition to offering attractive and fair compensation and benefits, EPCL encourages and invests in its employees' lifelong learning and professional development, and promotes a healthy balance between personal and professional lives.



A demonstrated engagement in diversity, proactive inclusion and equal opportunity is an investment in our people and our future growth. Our commitment to provide equal opportunity to all employees and applicants for employment in accordance with all applicable laws, directives and regulations is constantly reaffirmed through our policies and best-in-class practices.

Human Resource Management provides policies, practices and tools that create a workplace capable of motivating, developing and rewarding employees to achieve success.

The Company has been accredited with Investors in People (IIP) certification which is an indication of the open communication and alignment of employees' objectives with those of the organisation.

#### Recruitment

The Company has a proactive recruitment strategy in place to ensure optimal manning for ongoing business needs. In the year 2009, 122 (2008: 136) new employees joined the Company which was in line with the expansion/back integration recruitment plan.

#### Compensation & Benefits

The Company is focused at rewarding employees for their level of performance which inculcates an



enthusiasm and spirit to set higher targets, an example of which is the Employee Share Option Scheme.

#### Training & Development

The speed of growth of our human capital is both an opportunity and a challenge. It represents the beginning of a new era – an era of learning and growth.

Training is a planned and structured effort to facilitate employees' learning of job related competencies. These competencies include knowledge, skills and behaviours that are critical for successful job performance.

In 2009, the Company continued to invest in the



professional development of its employees. Various in-house and outside training programmes, seminars and workshops in the areas of management, plant operation and maintenance, information technology, finance, etc. were arranged throughout the year.

Management training programmes were conducted for employees both in-house and external public forum courses on leadership, team-building, motivation, personal growth, stress management, problem solving, decision making and others based on organisational training needs.

## **CUSTOMER FOCUS**

At EPCL, the belief is to build long term relationships with our customers where value added services can be provided to the customers to help them maintain a long term sustainable profitable growth. A number of formal and informal training sessions were conducted for the down stream PVC industry focusing mainly towards enhancing the knowledge base of the human resource at the customer end.

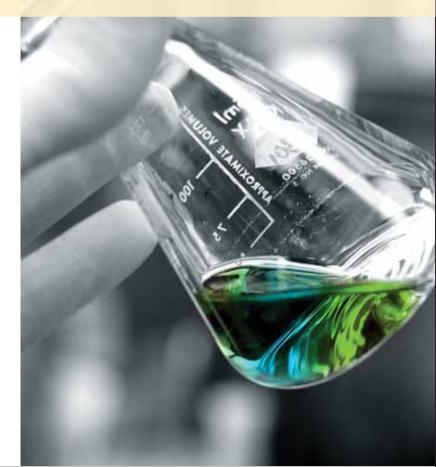
In addition to this sixteen (16) Customer Technical Audits were conducted by the Technical Services team of EPCL where

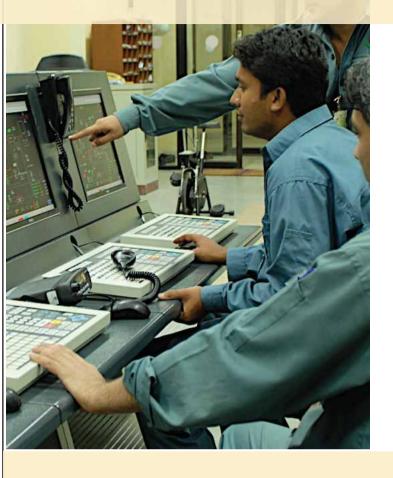
the focus was to help improve the production processes, recipes, product quality and production output at the customer facilities.

On the Caustic soda front, the Company set up a state of the art distribution system. Also all vehicles are equipped with tracking devices to ensure timely delivery to customers.

## RESEARCH AND DEVELOPMENT

During the year, the representatives of EPCL locally developed a recipe for lead-free pipes for use in potable water systems, food grade geo-membrane for lining water reservoirs, medical compound for I.V. sets and syringe gaskets.





The main objective is to ensure optimal utilisation of available IT assets and resources to achieve business objectives. Focus remains on continuous improvement of business processes and IT infrastructure to keep the infrastructure aligned with ever changing technologies and business dynamics. This includes managing Enterprise Resource Planning Systems (ERP), Electronic Communication and Network Infrastructure. New avenues of development are continuously evaluated and accomplished keeping in view the business objectives. A lot of emphasis is given on human resource trainings to keep the employees at par with the latest technology standards. Information Systems Security and Disaster Recovery Management systems are well in place and are tested periodically.

## **BUSINESS OUTLOOK**

PVC domestic sales are expected to show a growth in 2010 due to expected scrap conversion and continuation of Government sponsored projects. PVC-VCM margin is also expected to improve next year once the VCM plant comes into commercial operation in first quarter 2010. High oil prices and supply demand gap in Ethylene are expected to maintain high Ethylene prices during first half of 2010.

However, additional capacities are scheduled to come on line in second half which should ease off some pressure and Ethylene prices may decrease. This will have a trickle down effect on the PVC and VCM prices.

Demand for Caustic soda is expected to be strong and the Company is determined to capture maximum market share by offering value for money in terms of product quality and customer services. EPCL plans to continue to sell surplus power to KESC. Company's strategy would continue to maintain focus on domestic market and export any surplus available product.

The Company is also studying utilisation of the Hydrogen which is available at site and ways to grow both PVC and Caustic soda capacities to cater to growing demand. It is expected that these studies will be completed in 2010.

# **CORPORATE REVIEW**



#### SHAREHOLDING OF THE COMPANY

The shareholding of the Company as at December 31, 2009:

	No. of Shares	Holding %
Engro Corporation Limited (Formerly Engro Chemical Pakistan Limited)	292,399,992	56.2
International Finance Corporation	76,200,000	14.6
Mitsubishi Corporation	56,999,998	11.0
EPCL Employees Trust	18,000,000	3.5
Banks, Development Financial Institutions, Non-Banking Financial Institutions	6,483,247	1.2
Modarabas and Mutual Funds	4,814,778	0.9
Insurance Companies	320,000	0.1
Individuals and others	65,149,652	12.5
Directors	10	-
Total	520,367,677	100.0

#### EMPLOYEES' SHARE OPTION SCHEME

The employees' share option scheme (the Scheme) was originally approved by the shareholders at their Extraordinary General Meeting (EGM) held on October 8, 2007. Under the scheme, employees who were considered critical to the business operations were granted options to purchase 5.3 million newly issued ordinary shares at an exercise price of Rs. 22 per ordinary share. The number of options granted was calculated by reference to the criticality of an employee to the business and with the approval of the Board Compensation Committee. The options carry neither right to dividends nor voting rights. Vesting period started from the 'grant date' and ends on December 31, 2009, where after the options can be exercised within a period of two vears.

During last year, the Company had proposed certain changes relating to 'grant date' in the originally approved Scheme. These changes were approved by the shareholders at their EGM held on June 27, 2008, and subsequently by the Securities and Exchange Commission of Pakistan on September 25, 2008. As per the approved change to the Scheme the 'grant date' is the date of EGM held on October 8, 2007, when the Scheme was originally approved. The effect of the change in the grant date aggregating Rs.1 million had been recognised last year. Movement of the Deferred Employee Compensation expense for the year has been as follows:

	(Rupees in thousand)
Balance as at January 1, 2009	4,381
Less: Options lapsed	545
Less: Amortization for the period	3,836
Balance as at December 31, 2009	-

The Company used Black Scholes pricing model to calculate the fair value of share options at the grant date. The fair value of the share options as per the model and underlying assumptions are as follows:

- Total number of share	
options granted	5,300,000
- Fair value of the share	
options at grant date	Rs. 1.86
- Share price at grant date	Rs. 18
- Exercise price per share	Rs. 22
- Annual volatility based	
on historical pattern	15.13%
- Risk free rate used	10.12%
- Expected dividends	Nil

Employee-wise detail of options granted to senior management personnel is as follows:

Asif Qadir	1,192,858
Syed Ahsenuddin	792,858
Arshaduddin Ahmed	392,857
Syed Nayyar I. Raza	242,857
Zia Naeem Siddiqui	242,857
Syed Ashar Hussain	142,857
Saleem Lallany	67,857

During the year, 292,857 options lapsed on account of resigned employees. Further, the average market price of the share remained below the exercise price, therefore, diluted earnings per share has not been calculated.

# MAJOR JUDGEMENT AREAS AND ESTIMATES

#### Infrastructure Cess

The Company, in the year 2003 along with other companies filed an appeal before the Honourable High Court of Sindh (High Court) against the levy of cess at the rate of 0.5% by the Government of Sindh (Excise and Taxation Officer) through the Sindh Finance (Second Amendment) Ordinance,

## **CORPORATE REVIEW**

2001, for special maintenance and development of infrastructure for movement of goods. During the last year, the High Court through its order dated September 17, 2008 directed that the levy of cess imposed and collected from December 28, 2006 is leviable and all imposition and collection before such date have been rendered invalid. The Company has been accruing the said levy in the annexed financial statements, which has accumulated to Rs.263 million. However, taking a prudent approach, the accrual for the period prior to December 28, 2006 amounting to Rs.84 million has not been reversed in the annexed financial statements as the matter is now pending before the Supreme Court of Pakistan and also because the bank guarantees amounting to Rs.270 million furnished by the Company to the Government of Sindh (Excise and Taxation Officer) have not yet been released.

#### Special Federal Excise Duty

As at December 31, 2009, the Company had paid Rs. 95 million on account of Special Excise Duty (SED) on import of plant and machinery for the Project. Out of this amount the Company adjusted Rs. 58 million in the monthly sales tax returns against SED on goods produced and sold by the Company. The Company had approached the Federal Board of Revenue to obtain a clarification in respect of the adjustment of SED made by the Company in monthly sales tax returns. Pending such clarification, the Company based on prudence had made provision for the adjusted amount of Rs. 58 million and for the balance remaining of Rs. 37 million included in loans, advances, deposits, prepayments and other receivables.

During the year, the Company received Show cause notices from the Additional Collector (Adjudication) – Federal Board of Revenue, stating that the Company, by adjusting the aforementioned SED, has violated the

provisions of the Federal Excise Act, 2005 and the Federal Excise Rules, 2005 read with SRO 655(1)/2007 and that the amount adjusted is recoverable from the Company under the Federal Excise Act, 2005 along with default surcharge and penalty.

In response to these notices the Company has filed a Constitutional Petition before the Honourable High Court, Sindh, on May 18, 2009. The High Court is in the process of evaluating the Constitutional Petition. The Company is confident that the ultimate outcome of the matter will be in its favour, however, based on prudence is maintaining the aforementioned provision. Further, a provision of Rs. 13 million for surcharge and penalty thereagainst upto December 31, 2009 has also been made.

#### **Custom Duty**

The Collector of Customs in its order dated April 11, 2008, decided the case against the Company in respect of refund application for duty paid on import of Raw Material. The Company based on the advice of its tax consultant, filed an appeal before the Collector of Customs (Appeals), Karachi dated May 31, 2008 against the aforementioned order. However, the Company based on prudence made full provision amounting to Rs.18 million, during 2008, against the aforementioned custom duty refundable.

#### Hedging Reserve

The Company has entered into interest rate swap agreements with banks to hedge its interest rate exposure on floating rate borrowing from International Finance Corporation (IFC) for an amount of US\$ 40 million. The swaps are effective for the period starting from December 15, 2008 and ending on June 15, 2017. The fair value of the interest rate swaps as at December 31, 2009 amounted to Rs.20 million which has been debited to equity, net of tax.



#### **BUSINESS RISK AND CHALLENGES**

Following risks are considered to be relevant in evaluating the overall outlook and business strategy of the Company:

Risk Factors	Mitigants
Reduction in domestic demand of PVC and Caustic soda	EPCL's annual production capacity of PVC is 150K tons which is in the optimum range for Pakistan market. Over the years the Company has also developed an export customer base in the international market and is in a reasonably comfortable position to export surplus quantities of PVC.
	Caustic soda was recently launched in the domestic market and the product gained market penetration in a very short period of time. Production capacity of EPCL is sufficient only to cater to about one-third of the domestic demand. In a scenario where demand is reduced EPCL would be in a position to maintain its sales volume on account of its competitive advantage in terms of more efficient operations and product quality. In addition to this EPCL also has the capability to export Caustic soda.
Non availability of main raw materials for PVC	In the integrated facility main raw material required to EPCL to produce PVC is Ethylene. The risk of non availability of Ethylene is very low as additional Ethylene capacities have and are coming online in the Middle East. Moreover, EPCL still has the capacity to produce PVC by importing VCM and exporting EDC.
Increase in Crude oil prices resulting in increase of Ethylene prices	The financials of the business are affected by PVC-Ethylene margins. As both PVC and Ethylene are part of the Chlor Vinyl chain therefore increase in Ethylene prices would also push PVC prices higher.

## **CORPORATE REVIEW**

#### FINANCIAL RISK MANAGEMENT

The treasury activities are controlled and are carried out in accordance with the policies approved by the Board. The risks managed by the treasury function are funding risk, interest rate and currency risk. The purpose of the treasury policies is to ensure that adequate cost-effective funding is available to the Company at all times and that exposure to funding risk is minimized. The Company uses interest rate swaps and forward currency contracts keeping in view the exposure to related risks and regulatory framework, to manage both interest and currency rates on the underlying business activities.

# COMPLIANCE WITH CORPORATE GOVERNANCE

The Board of Directors reviews all significant matters of the Company. These include Company's strategic direction, annual business plans and targets, decision on long term investments and borrowings. The Board of Directors is committed to maintain high standards of Corporate Governance.

The Board of Directors is pleased to report that:

- The financial statements prepared by the management present fairly its state of affairs, the results of its operations, cash flows and changes in equity.
- Proper books of accounts have been maintained.
- Appropriate accounting policies have been consistently applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment.
- International Accounting Standards, as applicable in Pakistan, have been followed in preparation of financial statements and any departure there from has been adequately disclosed.
- The system of internal control is sound in design

- and has been effectively implemented and monitored.
- There are no significant doubts about Company's ability to continue as a going concern.
- There has been no material departure from the best practices of Corporate Governance.
- The fair value of investment of Provident fund, Pension fund and Gratuity fund based on their respective audited accounts for the year ended June 30, 2008 are as follows:

	Rupees in million
Provident Fund	80.0
Pension Fund	66.6
<b>Gratuity Fund</b>	25.1

• Six Board meetings were held during 2009.

Attendance by each Director is as follows:

	No.of meetings attended
Asad Umar	5
Asif Qadir	6
Isar Ahmad	6
Shahzada Dawood	5
Masaharu Domichi	6
Takeshi Hagiwara	6*
Shabbir Hashmi	5
Waqar A. Malik	4
Khalid Mansoor	5
Khalid S. Subhani	5

<sup>\*</sup>Includes five meetings attended by Alternate Directors



#### • CATEGORY OF SHAREHOLDING

Information of shareholding as at December 31, 2009 required under the reporting framework is as follows:

(i) Associated Companies, undertakings and related parties.

	No. of Shares	Holding %
Engro Corporation Limited (Formerly Engro Chemical		
Pakistan Ltd.)	292,399,992	56.2
International Finance Corporation	76,200,000	14.6
Mitsubishi Corporation	56,999,998	11.0
EPCL Employees Trust	18,000,000	3.5

(ii) NIT and ICP

#### None

(iii) Directors, CEO and their spouse and minor children.

	No. of Shares
Asad Umar	1
Asif Qadir	1
Isar Ahmad Shahzada Dawood	1
Masaharu Domichi	1
Takeshi Hagiwara	1
Shabbir Hashmi Waqar A. Malik	1
Khalid Mansoor	1
Khalid S. Subhani	1

(iv) Executives

#### None

(v) Public Sector Companies and Corporations

#### None

(vi) Banks, Development Finance Institutions, Non-Banking Finance Institutions, Insurance Companies, Modarabas and Mutual Funds.

	No. of Shareholders	No. of Shares
Banks, Development Finance Institutions, Non-Banking		
Finance Institutions	9	6,483,247
Modarabas and Mutual Funds	15	4,814,778
Insurance companies	2	320,000

# **CORPORATE REVIEW**

(vii) Shareholders holding ten percent or more voting interest in the listed Company.

	No. of Shares	Holding %
Engro Corporation Limited (Formerly Engro Chemical Pakistan Limited) International Finance Corporation Mitsubishi Corporation	292,399,992 76,200,000 56,999,998	56.2 14.6 11.0

(viii) Details of purchase/sale of shares by Directors/Company Secretary / Chief Financial Officer and their spouses / minor children during 2009.

#### None

#### • SUMMARISED CATEGORY OF SHAREHOLDING

S. No.	Shareholders Category	No. of Shareholders	No. of Shares	Holding %
1	Joint stock companies	115	370,619,637	71.3
2	Directors	10	10	-
3	Individuals	41,222	43,930,005	8.4
4	Trust	1	18,000,000	3.5
5	Banks, Development Finance Institutions,			
	Non-Banking Finance Institutions	9	6,483,247	1.2
6	Modarabas and Mutual Funds	15	4,814,778	0.9
7	Insurance Companies	2	320,000	0.1
8	International Finance Corporation	1	76,200,000	14.6
	Total	41,375	520,367,677	100



#### • PATTERN OF SHAREHOLDING

Pattern of holding of the shares held by the Shareholders of the Company as at December 31, 2009

r attern or notating or th		pholders of the Company as at De holding	2003
Number of Shareholders	From	To	Total Shares Held
176	1	100	8,122
34,978	101	500	17,449,628
2,732	501	1,000	2,703,408
2,623	1,001	5,000	6,665,274
435	5,001	10,000	3,401,034
1 <u>31</u>	10,001	15,000	1,676,021
77	15,001	20,000	1,427,345
47 22	20,001	25,000	1,096,160
13	25,001 30,001	30,000 35,000	634,714 435,500
13	35,001	40,000	499,750
5	40,001	45,000	218,099
5 26	45,001	50,000	1,287,597
4	50,001	55,000	214,100
4	55,001	60,000	235,090
4	60,001	65,000	254,300
5	65,001 70,001	70,000 75,000	347,950 311,755
4 5 3 6	70,001 75,001	75,000 80,000	211,755 468,972
1	80,001	85,000	82,000
i	85,001	90,000	86,000
3	90,001	95,000	279,825
12	95,001	100,000	1,198,742
1	100,001	105,000	100,800
1 4	105,001 110,001	110,000 115,000	109,139 447,910
1	115,001	120,000	120,000
2	125,001	130,000	257,200
2	135,001	140,000	277,500
2 2 3 2 1	145,001	150,000	446,500
2	155,001	160,000	314,000
1	165,001 170,001	170,000 175,000	167,600 170,325
	190,001	195,000	192,500
1 5 2 1	195,001	200,000	993,774
2	215,001	220,000	437,850
1	220,001	225,000	225,000
2 1	245,001	250,000	498,525
1	270,001 290,001	275,000 295,000	272,200 294,500
3	345,001	350,000	1,050,000
1	395,001	400,000	400,000
1	455,001	460,000	456,497
1	465,001	470,000	470,000
2	495,001 565,001	500,000 570,000	1,000,000 568,953
1	675,001	680,000	568,953 675,966
1	745,001	750,000	750,000
1	995,001	1,000,000	995,389
1	1,195,001	1,200,000	1,200,000
1	1,385,001	1,390,000	1,388,889
1 1	1,725,001 1,995,001	1,730,000 2,000,000	1,726,889 2,000,000
1	2,075,001	2,000,000	2,000,000 2,080,000
1	2,575,001	2,580,000	2,576,358
1	13,220,001	13,225,000	13,222,037
1	17,995,001	18,000,000	18,000,000
1	56,995,001	57,000,000	56,999,998
1	76,195,001 292,395,001	76,200,000 292,400,000	76,200,000 292,399,992
	202,000,001	202,700,000	
41,375			520,367,677

## **CORPORATE REVIEW**

#### • EARNING / (LOSS) PER SHARE

Loss per share for the year was Rs.0.45 whereas earning per share for last year was Rs.0.68.

#### DIVIDEND

In view of the loss made by the Company during the year and delay in VCM plant startup, the Board of Directors have decided not to announce any dividend.

#### SHARES TRADED AND AVERAGE PRICE

During the year 308 million shares of the Company were traded on Stock Exchanges. Average price of the Company's share, based on daily closing rates was Rs. 20.8.

#### AUDITORS

The present auditors, M/s. A. F. Ferguson and Company, retire and offer themselves for reappointment.

#### Wholly owned Subsidiary - Engro Polymer Trading (Private) Limited

EPTL is a wholly owned subsidiary of the Company and is involved in the trading business of Chemicals. During the year, exports from EPTL amounted to Rs. 1,391 million which consist of PVC, EDC and Caustic soda. The profit after tax of EPTL for current year is Rs. 38 million in comparison to a loss of Rs. 3 million during 2008.

On behalf of the Board

**Asif Qadir** 

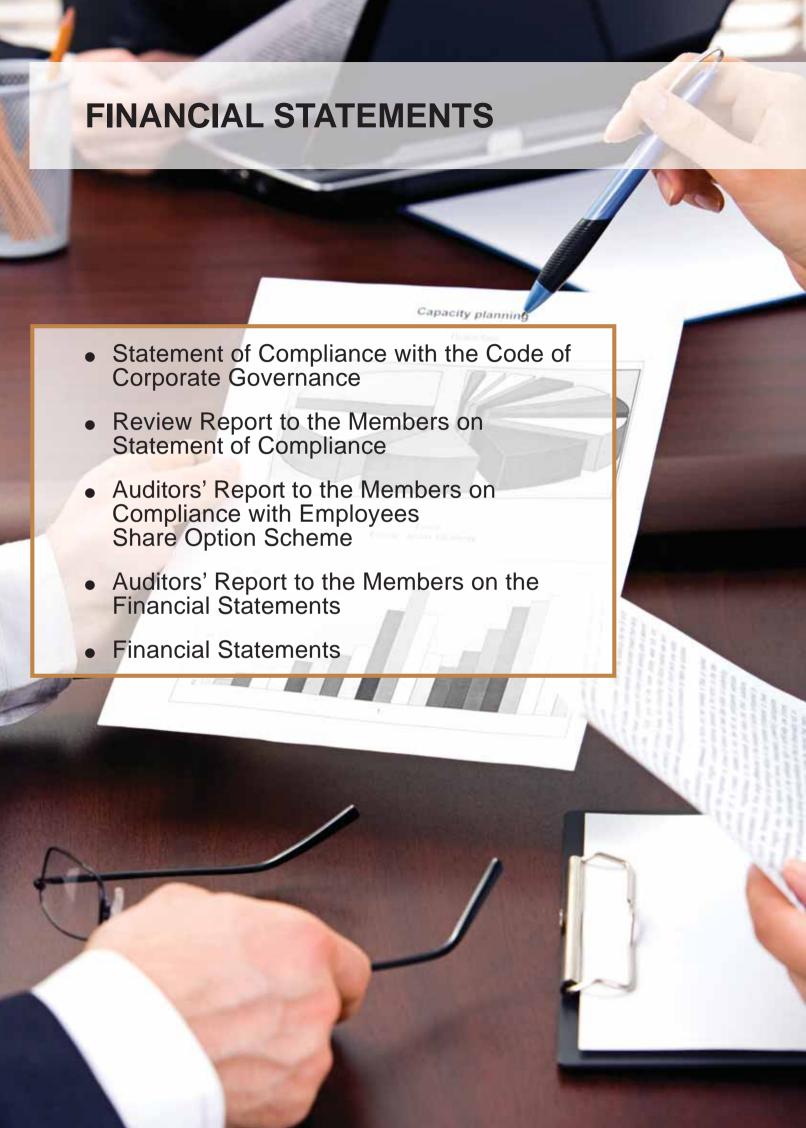
Asy Radio

President & Chief Executive

Karachi January 21, 2010 Masaharu Domichi

Director









This statement is being presented to comply with the Code of Corporate Governance contained in the listing regulations of Karachi, Lahore and Islamabad Stock Exchanges for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of Corporate Governance.

The Company has applied the principles contained in the Code in the following manner:

- 1. The Company encourages representation of independent non-executive directors and directors representing minority interests on its Board of Directors. At present the Board includes four independent non-executive directors, two of whom also represent minority interests, along with five non-executive directors representing Engro Corporation Limited (Formerly Engro Chemical Pakistan Limited), the majority shareholder, and one executive director, being the CEO of the Company.
- 2. The directors have confirmed that none of them is serving as a director in more than ten listed companies, including this Company.
- 3. All the resident directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. The Company has prepared a 'Statement of Ethics and Business Practices', which has been signed by all the directors and employees of the Company.
- 5. The Company has developed a Mission Statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates on which these were enacted has been maintained.
- 6. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO, have been taken by the Board.
- 7. The meetings of the Board were presided over by the Chairman, and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 8. The Company conducted orientation for its directors to apprise them of their duties and responsibilities.
- The Board has approved appointment of CFO/Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment as determined by the CEO.

# STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE

- 10. The Directors' Report for this year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- 11. The financial statements of the Company were duly endorsed by CEO and CFO before approval of the Board.
- 12. The directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
- 13. The Company has complied with all the corporate and financial reporting requirements of the Code.
- 14. The Board has formed an audit committee. It comprises of four directors all of whom are non executive directors including the Chairman.
- 15. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the Company, as required by the Code. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 16. The Board has set-up an effective internal audit function.
- 17. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review programme of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by Institute of Chartered Accountants of Pakistan.
- 18. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 19. The related party transactions have been placed before the Audit Committee and approved by the Board of Directors along with pricing methods for such transactions.
- 20. We confirm that all other material principles contained in the Code have been complied with.

Asif Qadir
President & Chief Executive

Asy Radio

Masaharu Domichi Director

January 21, 2010

#### A.F.FERGUSON & CO.

A member firm of

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A.F. Ferguson & Co.
Chartered Accountants
State Life Building No.1-C
I.I. Chundrigar Road, P.O. Box 4716
Karachi-74000, Pakistan

Telephone: (021) 32426682-6 / 32426711-5 Facsimile: (021) 32415007 / 32427938

# REVIEW REPORT TO THE MEMBERS ON STATEMENT OF COMPLIANCE WITH BEST PRACTICES OF CODE OF CORPORATE GOVERNANCE

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance for the year ended December 31, 2009 prepared by the Board of Directors of Engro Polymer and Chemicals Limited to comply with the Listing Regulations of the Karachi, Lahore and Islamabad Stock Exchanges where the Company is listed.

The responsibility for compliance with the Code of Corporate Governance (the Code) is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Company personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement on internal control covers all risks and controls, or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

Further, Listing Regulations of the Karachi, Lahore and Islamabad Stock Exchanges require the Company to place before the Board of Directors for their consideration and approval, related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price, recording proper justification for using such alternate pricing mechanism. Further, all such transactions are also required to be separately placed before the audit committee. We are only required and have ensured compliance of requirement to the extent of approval of related party transactions by the Board of Directors and placement of such transactions before the audit committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance.

Chartered Accountants Karachi

Affergue \$ Co.

**Date: January 27, 2010** 

**Engagement partner: Sohail Hassan** 

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Facsimile: (021) 3242662-6 / 3242671

# AUDITORS' REPORT TO THE MEMBERS ON COMPLIANCE WITH EMPLOYEES SHARE OPTION SCHEME

We have audited the Engro Polymer and Chemicals Limited's (the Company) compliance as of December 31, 2009 with:

- (i) the Employee Share Option Scheme (the Scheme) as approved by the shareholders of the Company; and
- (ii) the Public Companies (Employees Stock Option Scheme) Rules, 2001 (the Rules) issued by the Securities and Exchange Commission of Pakistan vide SRO 300(I) 2001 dated May 11, 2001.

The responsibility for implementation of the Scheme, as approved by the shareholders of the Company, and in accordance with the Rules, including maintenance of proper books of accounts and records in respect thereto, is that of the Company's management.

Our responsibility is to provide an opinion based on our evidence gathering procedures in accordance with International Standards on Auditing applicable to compliance auditing. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the Company has complied with the Scheme and the Rules. An audit includes examining appropriate evidence on a test basis. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the Company was, in all material respects, in compliance with the Scheme and the Rules as of December 31,2009.

Chartered Accountants Karachi

lygenyum \$ Co.

**Date: January 27, 2010** 

**Engagement partner: Sohail Hassan** 

A member firm of

#### PriceWaTerhousE(copers 🛭

A.F. Ferguson & Co. Chartered Accountants State Life Building No.1-C I.I. Chundrigar Road, P.O. Box 4716 Karachi-74000, Pakistan

Telephone: (021) 32426682-6 / 32426711-5 Facsimile: (021) 32415007 / 32427938

#### **AUDITORS' REPORT TO THE MEMBERS**

We have audited the annexed balance sheet of Engro Polymer and Chemicals Limited as at December 31, 2009 and the related profit and loss account, statement of comprehensive income, statement of changes in equity and statement of cash flows together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- (a) in our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984;
- (b) in our opinion:
  - (i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied, except for the changes resulted on initial application of standards, amendments or interpretations to existing standards, as stated in note 2.1.4 (a), with which we concur;
  - (ii) the expenditure incurred during the year was for the purpose of the Company's business; and
  - (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- (c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, statement of comprehensive income, statement of changes in equity and statement of cash flows together with the notes forming part thereof conform with the approved accounting standards as applicable in Pakistan, and give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at December 31, 2009 and of the loss, its changes in equity and cash flows for the year then ended; and
- (d) in our opinion, no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980).

Chartered Accountants Karachi

Date: January 27, 2010

Date: January 21, 2010

**Engagement Partner: Sohail Hassan** 

## **BALANCE SHEET**

**AS AT DECEMBER 31, 2009** 

(Amounts in thousand)	Note	2009	2008
ASSETS	11010		ees
Non-Current Assets			
Property, plant and equipment Intangible assets Long term investment Long term loans and advances  Current Assets	4 5 6 7	19,360,686 11,816 50,000 47,475 19,469,977	16,134,766 9,262 50,000 107,785 16,301,813
Stores, spares and loose tools Stock-in-trade Trade debts - considered good Loans, advances, deposits, prepayments and other receivables Taxes recoverable Deferred employee share compensation expense Cash and bank balances	8 9 10 11 14 12	192,762 1,605,218 336,242 309,224 452,548 - 190,064 3,086,058	127,152 1,159,318 69,514 298,932 220,727 4,381 97,273 1,977,297
TOTAL ASSETS		22,556,035	18,279,110
EQUITY AND LIABILITIES			
Equity			
Share capital Share premium Employee share compensation reserve Hedging reserve Unappropriated profit	13 14	5,203,677 975,438 9,313 (12,958) 184,203 6,359,673	5,203,677 975,438 9,858 (39,100) 415,992 6,565,865
Non-Current Liabilities			
Long term borrowings Derivative financial instruments Retention money against project payments Deferred income tax liabilities Retirement and other service benefit obligations	15 16 17 18 19	11,135,163 19,935 - 321,520 38,312 11,514,930	7,973,072 60,154 553,445 382,574 38,500 9,007,745
Current Liabilities			
Current portion of long term borrowings Trade and other payables Accrued interest / mark-up Short term borrowings Provisions	15 20 21 22 23	1,016,393 2,998,097 202,207 394,241 70,494 4,681,432	130,000 1,510,735 167,268 842,568 54,929 2,705,500
Contingencies and Commitments	24		
TOTAL EQUITY AND LIABILITIES		22,556,035	18,279,110

The annexed notes 1 to 45 form an integral part of these financial statements.

Asif Qadir President & Chief Executive

#### **PROFIT AND LOSS ACCOUNT**

FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand except for (loss) / earnings per share)

	Note	2009 2008 (Restated) ————Rupees		
Net revenue	25	11,571,117	7,868,380	
Export rebate			69	
		11,571,117	7,868,449	
Cost of sales	26	(10,418,657)	(6,736,218)	
Gross profit		1,152,460	1,132,231	
Distribution and marketing expenses	27	(468,512)	(311,640)	
Administrative expenses	28	(205,389)	(163,040)	
Other operating expenses	29	(231,701)	(289,828)	
Other operating income	30	100,262	124,334	
Operating profit		347,120	492,057	
Finance costs	31	(596,264)	(33,529)	
(Loss) / Profit before taxation		(249,144)	458,528	
Taxation	32	17,355	(105,243)	
(Loss) / Profit for the year		(231,789)	353,285	
(Loss) / Earnings per share - basic and diluted	33	(0.45)	0.68	

The annexed notes 1 to 45 form an integral part of these financial statements.

Asif Qadir President & Chief Executive

Masaharu Domichi

## STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

	2009 Rup	2008 ees	
(Loss) / Profit for the year	(231,789)	353,285	
Other comprehensive income:			
Hedging reserve			
(Loss) / Gain arising during the year	(478)	257,573	
Less: - Reclassification adjustments for (gains) / losses included in profit and loss	22,557	(118,649)	
<ul> <li>Adjustments for amounts transferred to initial carrying amount of hedged items</li> </ul>	18,140	(199,078)	
Income tax relating to hedging reserve	(14,077)	21,054	
Other comprehensive income / (loss) for the year - net of tax	26,142	(39,100)	
Total comprehensive (loss) / income for the year	(205,647)	314,185	

The annexed notes 1 to 45 form an integral part of these financial statements.

Asif Qadir President & Chief Executive

# 2005

#### STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

	Note	2009 Rup	2008 ees
CASH FLOWS FROM OPERATING ACTIVITIES		·	
Cash generated from operations	36	1,490,418	665,784
Finance costs paid		(561,325)	(354,528)
Long term loans and advances		60,310	(10,814)
Retirement benefits paid		(10,957)	-
Income tax paid		(289,597)	(183,508)
Net cash generated from operating activities		688,849	116,934
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchases of:			
- property, plant and equipment		(3,739,678)	(11,157,805)
- intangible assets		(6,255)	(7,180)
Retention money against Project payments		(553,445)	452,485
Proceeds from disposal of property, plant and equipment		6,179	3,971
Proceeds from sale of short term investments		35,168	2,914,504
Income on short term investments and bank deposits		61,816	117,077
Net cash utilized in investing activities		(4,196,215)	(7,676,948)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from long term borrowings		4,178,484	6,637,643
Repayments of long term borrowings		(130,000)	-
Proceeds from issue of share capital		-	229,128
Dividend paid		-	(252,896)
Net cash generated from financing activities		4,048,484	6,613,875
Net increase / (decrease) in cash and cash equivalents		541,118	(946,139)
Cash and cash equivalents at beginning of the year		(745,295)	200,844
Cash and cash equivalents at end of the year	37	(204,177)	(745,295)

The annexed notes 1 to 45 form an integral part of these financial statements.

President & Chief Executive

## STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

	Share capital	Share premium	Employee share compensation reserve	Hedging reserve	Unappropriated profit	l Total
			Rupe	es		
Balance as at January 1, 2008	4,436,000	425,216	-	-	315,603	5,176,819
Total comprehensive income for the year	-	-	-	(39,100)	353,285	314,185
Final dividend for the year ended December 31, 2007 - Re. 0.54 per share	e -	-	-	-	(252,896)	(252,896)
Share options granted during the year - note 14	-	-	9,858	-	-	9,858
Share capital issued	767,677	614,141	-	-	-	1,381,818
Share issuance cost, net	_	(63,919)	-	-	-	(63,919)
Balance as at December 31, 2008	5,203,677	975,438	9,858	(39,100)	415,992	6,565,865
Total comprehensive loss for the year	-	-	-	26,142	(231,789)	(205,647)
Unvested share options lapsed during the year - note 14.2.1	-	_	(545)	-	-	(545)
Balance as at December 31, 2009	5,203,677	975,438	9,313	(12,958)	184,203	6,359,673

The annexed notes 1 to 45 form an integral part of these financial statements.

Asif Qadir President & Chief Executive



FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

#### 1. LEGAL STATUS AND OPERATIONS

- 1.1 Engro Polymer and Chemicals Limited (the Company) was incorporated in Pakistan in 1997 under the Companies Ordinance, 1984. The Company was listed on Karachi Stock Exchange in 2008 and on Islamabad and Lahore Stock Exchanges during the current year.
  - The Company is a subsidiary of Engro Chemical Pakistan Limited (ECPL) (renamed as Engro Corporation Limited with effect from January 1, 2010). The address of its registered office is 1st floor, Bahria Complex I, M. T. Khan Road, Karachi. The Company's principal activity is to manufacture, market and sell Poly Vinyl Chloride (PVC), PVC compounds, Caustic soda and other related chemicals.
- 1.2 In 2006, the Company commenced work on its expansion and backward integration project comprising setting up of a new PVC plant, Ethylene Di Chloride (EDC), Chlor-alkali, Vinyl Chloride Monomer (VCM) and Power plants (the Project). The new PVC plant commenced commercial production on January 1, 2009. Further, on August 1, 2009, the Company commenced commercial operations of EDC, Chlor-alkali and Power plants (Gas turbines). The VCM plant is still in the test production phase. These plants have been set up adjacent to the Company's existing PVC facilities in the Port Qasim Industrial Area. Furthermore, during the year, the Company has also commenced supply of surplus power generated from Power plants to Karachi Electric Supply Company (KESC), under an agreement.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented, unless otherwise stated.

#### 2.1 **Basis of preparation**

- 2.1.1 These financial statements have been prepared under the historical cost convention as modified by remeasurement of certain financial assets and financial liabilities (including derivative instruments) at fair value and recognition of certain staff retirement and other service benefits at present value.
- 2.1.2 These financial statements have been prepared in accordance with the requirements of the Companies Ordinance, 1984 (the Ordinance), directives issued by the Securities and Exchange Commission of Pakistan (SECP) and the approved financial reporting standards as applicable in Pakistan. Approved financial reporting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the provisions of the Ordinance. Wherever, the requirements of the Ordinance or directives issued by the SECP differ with the requirements of these standards, the requirements of the Ordinance or the requirements of the said directives have been followed.
- 2.1.3 The preparation of financial statements in conformity with the above requirements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. The areas involving high degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 3.

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

#### 2.1.4 Initial application of a Standard, Amendment or an Interpretation to an existing Standard

- a) Standards, amendments to published standards and interpretations effective in 2009 and relevant
  - IAS 1 (Revised), 'Presentation of financial statements' (effective from January 1, 2009). The revised standard prohibits the presentation of items of income and expenses (that is, 'non-owner changes in equity') in the statement of changes in equity, requiring 'non-owner changes in equity' to be presented separately from owner changes in equity in a statement of comprehensive income. Entities can choose to present one statement of comprehensive income or two separate statements (the profit and loss account and statement of comprehensive income).

The Company has elected to present two statements; a profit and loss account and a statement of comprehensive income. As the change impacts only the presentation of financial statements there is no impact on earnings per share.

- IAS 23 (Amendment), 'Borrowing costs' (effective from January 1, 2009). The amendment requires an entity to capitalize borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset as part of the cost of that asset. The option of immediately expensing those borrowing costs has been removed. The Company's current accounting policy is in compliance with this amendment, and therefore has no effect on the Company's financial statements.
- IAS 28 (Amendment), 'Investments in associates' (and consequential amendments to IAS 32, 'Financial Instruments: Presentation' and IFRS 7, 'Financial instruments: Disclosures') (effective from January 1, 2009). The amendment is part of the IASB's annual improvements project published in May 2008. The amendment requires that an investment in associate including subsidiaries is treated as a single asset for the purposes of impairment testing and any impairment loss is not allocated to specific assets included within the investment, for example, goodwill. Reversals of impairment are recorded as an adjustment to the investment balance to the extent that the recoverable amount of the associate increases. This amendment has no impact on the Company's financial statements as currently there is no indication of impairment in Company's investment in subsidiary.
- IAS 39 (Amendment), 'Financial instruments: Recognition and measurement' (effective from January 1, 2009). The amendment is part of the IASB's annual improvements project published in May 2008.
- This amendment clarifies that it is possible for there to be movements into and out of the fair value through profit or loss category where a derivative commences or ceases to qualify as a hedging instrument in cash flow or net investment hedge.
- The definition of financial asset or financial liability at fair value through profit or loss as it relates to items that are held for trading is also amended. This clarifies that a financial asset or liability that is part of a portfolio of financial instruments managed together with evidence of an actual recent pattern of short-term profit-taking is included in such a portfolio on initial recognition



FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

When re-measuring the carrying amount of a debt instrument on cessation of fair value hedge accounting, the amendment clarifies that a revised effective interest rate (calculated at the date fair value hedge accounting ceases) is used.

This amendment has no material impact on the Company's financial statements.

- IFRS 2 (Amendment), 'Share-based payment' (effective from January 1, 2009). The amendment deals with vesting conditions and cancellations. It clarifies that vesting conditions are service conditions and performance conditions only. Other features of a share-based payment are not vesting conditions. As such these features would need to be included in the grant date fair value for transactions with employees and others providing similar services, that is, these features would not impact the number of awards expected to vest or valuation thereof subsequent to grant date. All cancellations, whether by the entity or by other parties, would have the same accounting treatment. The Company's current accounting policy for employees' shares options is consistent with this amendment.
- The SECP vide S.R.O. 411 (1) / 2008 dated April 28, 2008 notified the adoption of IFRS 7 'Financial Instruments: Disclosures'. IFRS 7 is mandatory for Company's accounting periods beginning on or after the date of notification i.e. April 28, 2008. IFRS 7 has superseded IAS 30 and disclosure requirements of IAS 32. The application of IFRS 7 has only resulted in additional disclosures in the Company's financial statements.
- IFRS 8 'Operating Segments' (effective from January 1, 2009), IFRS 8 replaces IAS 14, 'Segment reporting'. The new standard requires segment information to be presented on the same basis as that used for internal reporting purposes, and introduces detailed disclosures regarding the reportable segments and products. Application of IFRS 8 has resulted in additional disclosures in the Company's financial statements.
- b) Standards, amendments to published standards and interpretations effective in 2009 but not relevant

The other new standards, amendments and interpretations that are mandatory for accounting periods beginning on or after January 1, 2009 are considered not to be relevant or to have any significant effect on the Company's financial reporting and operations.

- c) Interpretation to existing standards that has been early adopted by the Company
  - IFRIC 4, 'Determining whether an Arrangement contains a Lease' was adopted by SECP and was applicable for all periods beginning on or after January 1, 2006. However, SECP vide Circular No. D(CS)/34/2009 dated June 22, 2009 deferred the implementation of IFRIC 4 till June 30, 2010. The Company has early adopted the Interpretation, which has only resulted in additional disclosures in respect of certain arrangements of the Company being classified as operating leases (note 26.3).

FOR THE YEAR ENDED DECEMBER 31, 2009

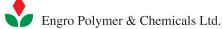
#### (Amounts in thousand)

- d) Standards, amendments to published standards and interpretations that are not yet effective and have not been early adopted by the Company
  - IAS 1 (Amendment), 'Presentation of financial statements' (effective from January 1, 2010). The amendment is part of the IASB's annual improvements project published in April 2009. The amendment provides clarification that the potential settlement of a liability by the issue of equity is not relevant to its classification as current or non current. By amending the definition of current liability, the amendment permits a liability to be classified as non-current (provided that the entity has an unconditional right to defer settlement by transfer of cash or other assets for at least 12 months after the accounting period) notwithstanding the fact that the entity could be required by the counterparty to settle in shares at any time. The Company will apply IAS 1 (Amendment) from January 1, 2010. It is not expected to have a material impact on the Company's financial statements, on its initial application.
  - IAS 39 (Amendment), 'Cash flow hedge accounting', (effective from July 1, 2010). This amendment provides clarification when to recognize gains or losses on hedging instruments as a reclassification adjustment in a cash flow hedge of a forecast transaction that results subsequently in the recognition of a financial instrument. The amendment clarifies that gains or losses should be reclassified from equity to profit or loss in the period in which the hedged forecast cash flow affects profit or loss. The Company will apply IAS 39 (Amendment) from July 1, 2010. It is not expected to have a material impact on the Company's financial statements, on its initial application.
  - IFRS 8 (Amendment), 'Disclosure of information about segment assets' (effective from January 1, 2010). This amendment clarifies that an entity is required to disclose a measure of segment assets only if that measure is regularly reported to the chief operating decision-maker. The new guidance is not expected to have a material impact on the Company's financial statements.
  - IAS 39 (Amendment), 'Treating loan pre-payment penalties as closely related derivatives' (effective from January 1, 2010). This amendment clarifies pre-payment options, the exercise price of which compensates the lender for loss of interest by reducing the economic loss from re-investment risk, should be considered closely related to the host debt contract. The Company will apply IAS 39 (Amendment) from January 1, 2010.

There are a number of other minor amendments and interpretations to other published standards that are not yet effective, and are also not relevant to the Company and therefore have not been presented here.

#### 2.2 Property, plant and equipment

These are stated at cost less accumulated depreciation and impairment, if any, except Capital work-in-progress. Cost in relation to fixed assets signifies historical cost. Historical cost includes expenditure that is directly attributable to the acquisition of the items. Capital work-in-progress is stated at historical cost less impairment, if any.



FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

Depreciation on assets is charged to income using the straight line method to allocate their cost to their residual values over their estimated useful lives at rates given in note 4.1. Depreciation on additions is charged from the month in which the asset is put to use and no depreciation is charged in the month of disposal.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance are charged to income during the year in which these are incurred.

Assets residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

The gain or loss on disposal or retirement of an asset represented by the difference between the sale proceeds and the carrying amount of the asset is recognized as an income or expense in the period of disposal or retirement.

#### 2.3 Intangible assets - Computer software

Costs associated with developing and maintaining computer software programmes are recognized as an expense as incurred. Costs that are directly attributable to identifiable software and have probable economic benefits exceeding one year, are recognized as an intangible asset. Direct costs include the purchase cost of software and related overhead cost.

Expenditure, which enhances or extends the performance of computer software beyond its original specification and useful life is recognized as a capital improvement and added to the original cost of the software.

Computer software cost treated as intangible assets are amortized from the date the software is put to use on straight-line basis over a period of 5 to 10 years. The carrying amount of the intangible assets is reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the assets carrying amount exceeds its recoverable amount in income. Reversal of impairment losses are also recognized in income.

#### 2.4 Investments in subsidiaries

Investments in subsidiaries are stated at cost net of provision for impairment, if any. This investment is classified as long term investments.

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

#### 2.5 Financial instruments

#### 2.5.1 Financial assets

The Company classifies its financial assets in the following categories: at fair value through profit or loss, loans and receivables, held to maturity and available for sale. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

#### (a) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are financial assets held for trading. A financial asset is classified in this category if acquired principally for the purpose of selling in the short-term. Derivatives are also categorized as held for trading unless they are designated as hedges. Assets in this category are classified as current assets.

#### (b) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the balance sheet date. These are classified as non-current assets. The Company's loans and receivables comprise 'trade debts and other receivables' and 'cash and cash equivalents' in the balance sheet (note 2.8 and 2.9).

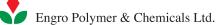
#### (c) Held to maturity financial assets

Held to maturity financial assets are non-derivative financial assets with fixed or determinable payments and fixed maturity with a positive intention to hold to maturity.

#### (d) Available-for-sale financial assets

Available-for-sale financial assets are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless management intends to dispose of the investment within 12 months of the balance sheet date.

Regular purchases and sales of financial assets are recognized on the trade date - the date on which the Company commits to purchase or sell the asset. Investments are initially recognized at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognized at fair value and transaction costs are expensed in the profit and loss account. Financial assets are derecognized when the rights to receive cash flows from the investments have expired or have been transferred and the Company has transferred substantially all risks and rewards of ownership. Available-for-sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value.



FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

Loans and receivables and held to maturity financial assets are carried at amortized cost using the effective interest method.

Gains or losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are presented in the profit or loss account within 'other operating income/expenses' in the period in which they arise. Dividend income from financial assets at fair value through profit or loss is recognized in the profit and loss account as part of other income when the Company's right to receive payments is established.

When securities classified as available for sale are sold or impaired, the accumulated fair value adjustments recognized in other comprehensive income are included in the profit or loss account as 'gains and losses from investment securities'. Interest on available-for-sale securities calculated using the effective interest method is recognized in the profit and loss account as part of other income. Dividends on available-for-sale equity instruments are recognized in the profit and loss account as part of other income when the Company's right to receive payments is established.

The fair values of quoted investments are based on current bid prices. If the market for a financial asset is not active (and for unlisted securities), the Company establishes fair value by using valuation techniques. These include the use of recent arm's length transactions, reference to other instruments that are substantially the same, discounted cash flow analysis, and option pricing models making maximum use of market inputs and relying as little as possible on entity-specific inputs.

The Company assesses at each balance sheet date whether there is objective evidence that a financial asset or a Group of financial assets is impaired. In the case of equity securities classified as available for sale, a significant or prolonged decline in the fair value of the security below its cost is considered as an indicator that the securities are impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in profit or loss - is removed from equity and recognized in the profit and loss account. Impairment losses recognized in the profit and loss account. Impairment testing of trade receivables is described in note 2.8.

#### 2.5.2 Financial liabilities

All financial liabilities are recognized at the time when the Company becomes a party to the contractual provisions of the instrument.

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in respective carrying amounts is recognized in the profit and loss account

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

#### 2.5.3 Offsetting of financial assets and liabilities

A financial asset and a financial liability are offset and the net amount is reported in the balance sheet if the Company has a legally enforceable right to set-off the recognized amounts and intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

#### 2.6 Stores and spares

These are valued at weighted average cost except for items in transit which are stated at invoice value plus other charges paid thereon till the balance sheet date. Provision is made for slow moving items, as per policy and is recognized in the profit and loss account.

#### 2.7 Stock-in-trade

These are valued at the lower of cost and net realizable value. Cost in relation to raw materials represent the weighted average cost and in relation to finished goods and work-in-progress represents weighted average cost comprising direct materials, labour and related manufacturing overheads.

Cost of stock-in-transit represents the invoice value plus other charges incurred thereon till the balance sheet date.

Net realizable value signifies the estimated selling price in the ordinary course of business less cost of completion and costs necessarily to be incurred in order to make the sales. Provision is made for slow moving stocks where considered necessary.

#### 2.8 Trade debts and other receivables

Trade debts and other receivables are recognized initially at fair value and subsequently measured at amortized cost using the effective interest rate method, less provision for impairment. A provision for impairment is established when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms of receivables. The amount of the provision is charged to income. Trade debts and other receivables considered irrecoverable are written-off.

Exchange gains and losses arising on translation in respect of trade debts and other receivables in foreign currency are added to the carrying amount of the respective receivables.

#### 2.9 Cash and cash equivalents

Cash and cash equivalents in the cash flow statement include cash in hand and in transit, balance with banks, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less and short term finances. Short term finances on the balance sheet are shown as part of current liabilities.

FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

#### 2.10 Share capital

Ordinary shares are classified as equity and recognized at their face value. Incremental costs, if any, directly attributable to the issue of new shares or options are recognized in equity as a deduction, net of tax, from the proceeds.

#### 2.11 Employees' Share Option Scheme

The grant date fair value of equity settled share based payments to employees is initially recognized in the balance sheet as deferred share employee compensation expense with a consequent credit to equity as employee share compensation reserve.

The fair value determined at the grant date of the equity settled share based payments is recognized as an employee compensation expense on a straight line basis over the vesting period.

When an unvested option lapses by virtue of an employee not conforming to the vesting conditions after recognition of an employee compensation expense in profit or loss, employee compensation expense in profit or loss is reversed equal to the amortized portion with a corresponding effect to deferred employee compensation reserve in the balance sheet.

When a vested option lapses on expiry of the exercise period, employee compensation expense already recognized in the profit or loss is reversed with a corresponding reduction to deferred employee compensation reserve in the balance sheet.

When the options are exercised, deferred employee compensation reserve relating to these options is transferred to share capital and share premium account. An amount equivalent to the face value of related shares is transferred to share capital, and any amount over and above the share capital is transferred to share premium account.

#### 2.12 Borrowings

Borrowings are recognized initially at fair value, net of transaction costs incurred and are subsequently measured at amortized cost using the effective interest method.

Borrowings are classified as current liabilities unless the Company has an unconditional / contractual right to defer settlement of the liability for at least twelve months after the balance sheet date.

#### 2.13 Retirement and other service benefit obligation

#### 2.13.1 Pension Scheme

The Company operates an approved defined benefit pension scheme for its management employees. The scheme is funded and provides for pension based on the employees' last drawn salary. Pensions are payable, after retirement or on optional retirement, for life and thereafter to surviving spouses and ependant children.

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

#### 2.13.2 Gratuity Scheme

The Company operates an approved funded defined benefit gratuity scheme for its management employees. The scheme provides gratuity based on the employees' last drawn salary. Gratuity is payable on retirement, separation or death to ex-employees, or their spouses thereafter. Contributions are made annually to these funds on the basis of the actuarial valuations and in line with the provisions of the Income Tax Ordinance, 2001.

#### 2.13.3 Additional Death Gratuity Scheme

The Company also operates an approved death gratuity scheme for its permanent employees. The scheme is unfunded and provides for additional death gratuity which is payable on death of employee to surviving spouses and dependent children.

Actuarial valuation of these schemes is carried out at least once in every three years. The most recent actuarial valuation was carried out as of December 31, 2008 using the 'Projected Unit Credit Method'.

The amount recognized in the balance sheet represents the present value of defined benefit obligations as adjusted for unrecognized actuarial gains and losses and unrecognized past service costs, if any, as reduced by the fair value of plan assets.

Cumulative unrecognized actuarial gains and losses at the end of the previous year which exceeds 10% of the greater of the present value of the Company's defined benefit obligations and the fair value of plan assets are amortized over the expected average remaining working lives of the employees.

#### 2.13.4 Provident fund

The Company operates a defined contribution provident fund for its permanent management employees. Equal monthly contributions are made both by the Company and the employees to the fund at the rate of 10% of basic salary. Annual contribution by the Company is charged to income.

#### 2.13.5 Compensated absences

Accrual is made for employees compensated absences on the basis of accumulated leaves and the last drawn pay.

#### 2.13.6 Other benefits

Provision is made under a service incentive plan for certain category of experienced employees to continue in the Company's employment. The provision is made on the basis of management's estimates of incentives to be paid to employees on fulfilment of criteria given in the incentive plan.

#### 2.14 Trade and other payables

These are recognized initially at fair value and subsequently measured at amortized cost using the effective interest rate method. Exchange gains and losses arising on translation in respect of liabilities in foreign currency are added to the carrying amount of the respective liabilities.

FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

#### 2.15 **Provisions**

Provisions are recognized when the Company has a legal or constructive obligation as a result of past events, and it is probable that outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation. Provisions are reviewed at each balance sheet date and adjusted to reflect current best estimate.

#### 2.16 Taxation

#### 2.16.1 **Current**

Provision for current taxation is based on the taxable income for the year, determined in accordance with the prevailing law for taxation on income, using prevailing tax rates. The charge for current tax also includes tax credits and adjustments, where considered necessary, for prior years determined during the year or otherwise considered necessary for such years.

#### 2.16.2 Deferred

Deferred income tax is provided using the liability method on all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized.

Deferred income tax is determined using tax rates that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realized or the deferred income tax liability is settled. Deferred tax is charged or credited in the profit and loss account.

#### 2.17 Foreign currency transactions and translation

These financial statements are presented in Pakistani Rupees, which is the Company's functional currency. Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in income.

#### 2.18 Derivatives financial instruments and hedging activities

Derivatives are initially recognized at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. The method of recognizing the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The Company designates certain derivatives as either:

- (a) hedges of the fair value of recognized assets or liabilities or a firm commitment (fair value hedge); or
- (b) hedges of a particular risk associated with a recognized asset or liability or a highly probable forecast transaction (cash flow hedge).

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

The overall risk management strategy includes reasons for undertaking hedge transactions and entering into derivatives. The objectives of this strategy are to:

- minimize foreign currency exposure's impact on the Company's financial performance; and
- protect the Company's cash flow from adverse movements in foreign currency exchange rates.

#### (a) Fair value hedge

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recorded in the profit and loss account, together with any changes in the fair value of the hedged asset or liability that are attributable to the hedged risk.

#### (b) Cash flow hedge

On an ongoing basis, the Company assesses whether each derivative continues to be highly effective in offsetting changes in the cash flows of hedged items. If and when a derivative is no longer expected to be highly effective, hedge accounting is discontinued.

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognized in other comprehensive income. The gain or loss relating to the ineffective portion is recognized immediately in the profit and loss account.

Amounts accumulated in comprehensive income are reclassified to the profit and loss account in the periods when the hedged item affects profit or loss account i.e. when the transaction occurs. The gain or loss relating to the effective portion of interest rate swaps hedging variable rate borrowings is recognized in the profit and loss account or the cost of the related asset for which the borrowing is being utilized. However, when the forecast transaction that is hedged results in the recognition of a non-financial asset (for e.g. inventory or fixed assets) the gains and losses previously deferred in equity are transferred from equity and included in the initial measurement of the cost of the asset. The deferred amounts are ultimately recognized in cost of goods sold in case of inventory or in depreciation in case of fixed assets.

When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognized when the forecast transaction is ultimately recognized in the profit and loss account or the cost of the related non-financial asset (for e.g. inventory or fixed assets) as applicable. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to the profit and loss account.

The fair values of various derivative instruments used for hedging purposes are disclosed in note 16. Movements on the hedging reserve are shown in statement of comprehensive income. The full fair value of a hedging derivative is classified as a non-current asset or liability when the remaining maturity of hedged item is more than 12 months, and as a current asset or liability when the remaining maturity of the hedged item is less than 12 months. Trading derivatives are classified as a current asset or liability.

FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

#### 2.19 Revenue recognition

Revenue is recognized to the extent it is probable that the economic benefits will flow to the Company and the revenue can be measured reliably. Revenue is measured at the fair value of the consideration received or receivable, and is recognized on the following basis:

- sales are recognized when the product is dispatched to customers;
- revenue from the supply of electricity is recorded based upon the output delivered;
- dividend income is recognized when the Company's right to receive the payment is established; and
- return on deposits is recognized using the effective interest rate method.

#### 2.20 Borrowing costs

Borrowing costs are recognized as an expense in the period in which they are incurred except where such costs are directly attributable to the acquisition, construction or production of a qualifying asset in which such costs are capitalized as part of the cost of that asset. Borrowing costs includes exchange differences arising from foreign currency borrowings to the extent these are regarded as an adjustment to borrowing costs.

#### 2.21 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting.

#### 2.22 Dividend and appropriation to reserves

Dividend and appropriation to reserves are recognized in the financial statements in the period in which these are approved.

#### 3. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The Company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are as follows:

#### 3.1 Property, plant and equipment

The Company reviews appropriateness of the rate of depreciation, useful life and residual value used in the calculation of depreciation. Further where applicable, an estimate of recoverable amount of assets is made for possible impairment on an annual basis.

#### 3.2 Impairment of investments in subsidiaries

In making an estimate of future cash flows from the Company's financial assets including investment in subsidiaries, the management considers future dividend stream and an estimate of the terminal value of these investments.

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

#### 3.3 Derivative hedging financial instruments designated as cash flow hedges

The Company reviews the changes in fair values of the derivative hedging financial instruments at each reporting date based on the valuations received from the contracting banks. These valuations represent estimated fluctuations in the relevant currencies / interest rates over the reporting period and other relevant variables signifying currency and interest rate risks.

#### 3.4 Stock-in-trade

The Company reviews the net realizable value of stock-in-trade to assess any diminution in the respective carrying values. Net realizable value is determined with reference to estimated selling price less estimated expenditures to make the sales.

#### 3.5 Income taxes

In making the estimates for income taxes payable by the Company, the management looks at the applicable law and the decisions of appellate authorities on certain issues in the past.

#### 3.6 Fair value of employee share options

The management has determined the fair value of options issued under the Employee Share Option Scheme at the grant date using the Black Scholes pricing model. The fair value of these options and the underlying assumptions are disclosed in note 14.

#### 3.7 Provision for retirement and other service benefits obligations

The present value of these obligations depends on a number of factors that are determined on actuarial basis using a number of assumptions. Any changes in these assumptions will impact the carrying amount of these obligations. The present values of these obligations and the underlying assumptions are disclosed in notes 34.2 and 34.7 respectively.

		2009	2008
		R	lupees
4.	PROPERTY, PLANT AND EQUIPMENT		
	Operating assets (note 4.1)	14,112,080	1,987,643
	Capital work in progress (note 4.4)	5,248,606	14,147,123
		19,360,686	16,134,766



FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

# 4.1 Operating assets

				Pipelines						
	Leasehold land	Building on leasehold land	Plant and Machinery	Water	VCM	Ethylene	Gas	Furniture, fixtures and equipment	Vehicles	Total
As at January 1, 2008					Rupe	es —				
Cost	190,779	227,102	2,732,433	119,280	26,122	-	1,691	77,604	66,242	3,441,253
Accumulated depreciation	(9,480)	(46,686)	(1,111,931)	(48,350)	(10,611)	-	(689)	(47,004)	(33,449)	(1,308,200)
Net book value	181,299	180,416	1,620,502	70,930	15,511		1,002	30,600	32,793	2,133,053
Year ended December 31, 2008										
Opening net book value	181,299	180,416	1,620,502	70,930	15,511	-	1,002	30,600	32,793	2,133,053
Additions	3,348	-		-	-	-	-	19,940	20,384	43,672
Disposals / write off - note 4.3										
- Cost	-	-	-	-	-	-	-	(3,353)	(6,583)	(9,936)
<ul> <li>Accumulated depreciation</li> <li>Net book value</li> </ul>	-		-	-	-	-	-	2,749 (604)	3,565	(3,622)
Reclassification										
<ul> <li>Cost</li> <li>Accumulated depreciation</li> </ul>	-	-	(5,889) 2,984	-	-	-	-	-	5,889 (2,984)	-
Net book value	-	-	(2,905)	-	-	-	-	-	2,905	-
Depreciation charge - note 4.2	(3,870)	(5,827)	(145,761)	(5,964)	(1,306)	-	(85)	(9,985)	(12,662)	(185,460)
Closing net book value	180,777	174,589	1,471,836	64,966	14,205	-	917	39,951	40,402	1,987,643
As at January 1, 2009										
Cost	194,127	227,102	2,726,544	119,280	26,122	-	1,691	94,191	85,932	3,474,989
Accumulated depreciation	(13,350)	(52,513)	(1,254,708)	(54,314)	(11,917)	-	(774)	(54,240)	(45,530)	(1,487,346)
Net book value	180,777	174,589	1,471,836	64,966	14,205		917	39,951	40,402	1,987,643
Year ended December 31, 2009										
Opening net book value	180,777	174,589	1,471,836	64,966	14,205		917	39,951	40,402	1,987,643
Additions		168,221	12,076,638	275,128		50,023	32,158	16,820	29,811	12,648,799
Disposals - note 4.3										
- Cost	-	- 1			-	-	- 1	(133)	(13,458)	(13,591)
- Accumulated depreciation  Net book value	-	-	-	-	-	-	-	74	8,957	9,031
Depreciation charge - note 4.2	(3,934)	(10,033)	(466,383)	(11,696)	(1,306)	(1,042)	(754)	(59) (12,920)	(4,501) (11,734)	(4,560) (519,802)
Closing net book value	176,843	332,777	13,082,091	328,398	12,899	48,981	32,321	43,792	53,978	14,112,080
As at December 31, 2009										
Cost	194,127	395,323	14,803,182	394,408	26,122	50,023	33,849	110,878	102,285	16,110,197
Accumulated depreciation	(17,284)	(62,546)	(1,721,091)	(66,010)	(13,223)	(1,042)	(1,528)	(67,086)	(48,307)	(1,998,117)
Net book value	176,843	332,777	13,082,091	328,398	12,899	48,981	32,321	43,792	53,978	14,112,080
Annual Rate of Depreciation (%)	2 to 2.14	2.5 to 10	5 to 16.67	5	5	5	5 =	5 to 33	20 to 25	

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

		2009	2008 _Rupees
4.2	Depreciation charge has been allocated as follows:		
	Cost of sales - note 26	502,452	167,626
	Distribution and marketing expenses - note 27	3,371	4,255
	Administrative expenses - note 28	3,375	5,085
	Capital work-in-progress	10,604	8,494
		519,802	185,460

4.3 The details of operating assets disposed / written off during the year are as follows:

-	Cost	Accumulated depreciation Ru	Net book value pees	Sale proceeds	Mode of disposal	Particulars of purchaser
Vehicle	780	780	-	185	\	Mr. Muhammad Naveed
п	1,328	1,015	313	332		Mr. Syed Ahsenuddin
п	782	782	-	185		Mr. Syed Ali Akber
п	900	366	534	520	D. Common.	Mr. Farooq Fasih
п	900	436	464	464	By Company	Mr. Imran Hashmi
п	900	422	478	478	policy to existing	Mr. Mati ur Rab Siddiqui
п	1,500	831	669	609	/ separating	Mr. M. Imran Farookhi
II	1,269	59	1,210	991	executives	Mr. M. Sarmad
II	859	683	176	322		Mr. Asif Rasul Khan
II	900	449	451	422		Mr. Syed Zubair Ahmed
II	900	694	206	338 /	/	Mr. Younus Ali Siddiqui
II	407	407	-	138 `	)	Mr. Noman Hassan Khan
п	1,034	1,034	-	550	By auction	A-908, Block 123, F. B.
п	999	999	-	539		Area, Gulburg, Karachi
Furniture, fixtures and				· ·	•	_
equipment	90	34	56	76	Insurance claim	Adamjee Insurance
oquipo		· .		. •		Company Limited
						Company Emilied
Aggregate amount of						
assets having net book						
value less than	40	40	2	20		
Rs. 50 each	43	40	3	30		
	13,591	9,031	4,560	6,179		
2008	9,936	6,314	3,622	3,971		



FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

#### 4.4 Capital work-in-progress

	Plant and machinery	Building on leasehold land	Ethylene pipeline and power cables	Water and gas pipelines	Furniture, fixture and equipment	Advances for vehicles	Other ancillary costs (note 4.4.2)	Total
				Rupe	es-			
Year ended December 31, 2008								
Balance as at January 1, 2008	1,925,402	109,671	30,251	168,293	7,386	2,922	331,783	2,575,708
Additions during the year	10,597,655	53,630	31,235	64,723	31,724	24,325	808,447	11,611,739
Transferred to operating assets					(19,940)	(20,384)		(40,324)
Balance as at December 31, 2008	12,523,057	163,301	61,486	233,016	19,170	6,863	1,140,230	14,147,123
Year ended December 31, 2009								
Balance as at January 1, 2009	12,523,057	163,301	61,486	233,016	19,170	6,863	1,140,230	14,147,123
Additions during the year	1,830,574	31,717	2,395	15,860	3,129	31,263	1,827,684	3,742,622
Transferred to operating assets (note 4.4.1)	(10,608,848)	(162,008)	(63,589)	(246,083)	(16,820)	(29,811)	(1,513,980)	(12,641,139)
Balance as at December 31, 200	9 3,744,783	33,010	292	2,793	5,479	8,315	1,453,934	5,248,606

- 4.4.1 As referred to in note 1.2, the Company commenced work on the expansion Project in 2006, and the Capital work-in-progress relates to the cost of this expansion Project. During the year, the Company has commenced commercial production from the new PVC plant and declared commercial operations of Ethylene Di Chloride (EDC), Chlor-alkali and Power plants (Gas turbines) and transferred the related costs of these plants to operating assets. However, the Vinyl Chloride Monomer (VCM) plant is currently in the test production phase.
- The ancillary costs, directly attributable to the Project, comprise: 4.4.2

	R	2008 Lupees
Octobra and the office	040.070	045.040
Salaries, wages and benefits	213,879	315,240
Training and travelling expenses	45,051	74,439
Borrowing costs, including mark-up on finances		
using capitalization rate of 12.08% - net		
(2008: 13.45% - net)	591,810	591,713
Legal and professional charges	31,860	43,103
Depreciation	15,053	13,763
Storage and handling	481,667	-
Others	74,614	101,972
	1,453,934	1,140,230

2000

2000

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

#### **INTANGIBLE ASSETS – Computer software 5**.

	Rupees
As at January 1, 2008	
Cost	6,416
Accumulated amortization	(3,585)
Net book value	2,831
Year ended December 31, 2008	
Opening net book value	2,831
Additions at cost	7,180
Amortization charge - note 28	(749)_
Closing net book value	<u>9,262</u>
As at January 1, 2009	
Cost	13,596
Accumulated amortization	(4,334)
Net book value	9,262
Year ended December 31, 2009	
Opening net book value	9,262
Additions at cost	6,255
Amortization charge - note 28	(3,701)
Closing net book value	11,816
As at December 31, 2009	
Cost	19,851
Accumulated amortization	(8,035)
Net book value	11,816

5.1 The cost is being amortized over a period of 5 to 10 years.

2009		2008
	_Rupees_	

#### 6. **LONG TERM INVESTMENT**

#### Subsidiary - at cost

Engro Polymer Trading (Private) Limited 5,000,000 (2008: 5,000,000) ordinary shares of Rs. 10 each

50,000

50,000



FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

7.

	2009	2008 Rupees
LONG TERM LOANS AND ADVANCES - Considered good		
Executives (notes 7.1, 7.2 and 7.4)		
- Chief Executive	416	3,118
- Other executives	90,748	117,395
	91,164	120,513
Less: Current portion shown under current		
assets (note 11)	(52,831)	(40,578)
	38,333	79,935
Other employees (note 7.3)	22,719	37,944
Less: Current portion shown under current		
assets (note 11)	(13,577)	(10,094)
	9,142	27,850
	47,475	107,785

7.1 Reconciliation of the carrying amount of loans and advances to Chief Executive and Executives.

	2009			2008		
	Chief Executive	Other executives	Total	Chief Executive	Other executives	Total
			Rupe	es		
Balance at beginning of the year	3,118	117,395	120,513	-	114,402	114,402
Disbursements	-	31,220	31,220	3,742	288,545	292,287
Repayments	(2,702)	(57,867)	(60,569)	(624)	(285,552)	(286,176)
Balance at end of year	416	90,748	91,164	3,118	117,395	120,513
			-			

7.2 These represent interest free loans and advances to executives for house rent, vehicles, home appliances and investments given in accordance with the terms of employment and for purchase of the Company's shares under the Employees' Share Scheme (ESS) introduced/announced by EPCL Employees' Trust. Loans for house rent and investments are repayable in 18 to 36 equal monthly installments. Loans for home appliances are repayable in 5 equal annual installments. 20% of the loan for purchase of Company's share under ESS are repayable at the end of month 1, 12 and 24 and 40% is repayable at the end of month 30 from the expiry date of the Option Period. Advances for vehicles are charged to profit and loss account over a period of 3 years.

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

- 7.3 These represent interest free loans to employees for home appliances and investments, given in accordance with the terms of employment and for purchase of the Company's shares under the Employees' Share Scheme (ESS) introduced/announced by EPCL Employees' Trust. Loans are repayable in accordance with the terms stated in note 7.2.
- 7.4 The maximum aggregate amount due from Chief Executive and executives at the end of any month during the year was Rs. 111,540 (2008: Rs. 130,000).
- 7.5 The carrying values of these financial assets are neither past due nor impaired. The credit quality of these financial assets can be assessed with reference to no defaults in recent history.

		<b>2009</b> R	2008 upees
8.	STORES, SPARES AND LOOSE TOOLS		
	Consumable stores	20,194	13,745
	Spares	176,435	113,407
		196,629	127,152
	Less: Provision for slow moving stores		
	and spares - note 26	(3,867)	-
		192,762	127,152
9.	STOCK-IN-TRADE		
	Raw and packing materials - note 9.1	1,168,171	327,670
	Work-in-process	17,579	21,293
	Finished goods		
	- own manufactured product - note 9.2	410,653	810,355
	- purchased product	8,815	-
		419,468	810,355
		1,605,218	1,159,318

FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

9.1 This includes stocks-in-transit amounting to Rs. 248,065 (2008: Rs. 155,925) and stocks held at the storage facilities of the following related parties:

	Rupe	2008 ees
· Engro Vopak Terminal Limited · Dawood Hercules Chemicals Limited	595,104 1,635	22,148
	596,739	22,148

9.2 This represents carrying value of PVC resin, net of realizable value reduction of Rs. 21,084 (2008: Rs. 6,791).

		2009 Rup	2008 ees
10.	TRADE DEBTS, considered good		
	Secured (note 10.1) Unsecured (note 10.2)	256,730 79,512	69,514
		336,242	69,514

- 10.1 These debts are secured by way of bank guarantees and letters of credit from customers.
- 10.2 Includes due from following related parties:

	2009	2008
	Rı	ipees
- Engro Chemical Pakistan Limited	1,070	-
- Engro Polymer Trading (Private) Limited	60,565	-
	61,635	

10.3 The carrying values of these financial assets are neither past due nor impaired. The credit quality of these financial assets can be assessed with reference to no defaults in recent history.

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

2009		2008
	_Rupees_	

# 11. LOANS, ADVANCES, DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES

#### Considered good

Current portion of long term loans and

advances - note 7

- executives
- employees

Advances to employees for reimburseable expenses

Advances to suppliers and others

**Deposits** 

Prepayments

Receivable from Government

- sales tax refundable
- octroi/duty claims

Accrued return on investments

Receivable from ECPL, Holding Company

Other receivables

#### Considered doubtful

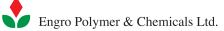
Custom duty claims refundable

Less: Provision for impairment - note 11.1

Special Excise Duty (SED) refundable Less: Provision for impairment - note 23

52,831	40,578
13,577	10,094
66,408	50,672
824	4,201
59,818	24,307
23,145	43,131
65,036	26,030
89,252	150,171
152	152
89,404	150,323
92	30
1,318	153
3,179	85
309,224	298,932
18,043	18,043
(18,043)	(18,043)
-	-
36,687	36,687
(36,687)	(36,687)
309,224	298,932

11.1 The Collector of Customs through his order dated April 11, 2008, disposed off the refund applications filed by the Company for the refund of custom duty paid at import stage on import of Vinyl Chloride Monomer. The Company based on the advice of its tax consultant, has filed an appeal before the Collector of Customs (Appeals), Karachi dated May 31, 2008 against the aforementioned order on which no progress has been made. However, the Company based on prudence carries full provision against the aforementioned custom duty refundable in the financial statements.



2008

Rupees\_

2009

#### **NOTES TO THE FINANCIAL STATEMENTS**

FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

13.

11.2 As at December 31, 2009 receivables aggregating to Rs. 54,730 (2008: Rs. 54,730) were deemed to be impaired and have been provided for fully in these financial statements based on prudence. The remaining balance of loans, advances, deposits, prepayments and other receivables are neither past due nor impaired.

			•
12.	CASH AND BANK BALANCES		
	Cash in hand	970	935
	Cash at bank		
	- on current accounts	121,621	4,875
	- on saving accounts - note 12.1	67,473	3,217
		189,094	8,092
	Short term deposits - note 12.2		88,246
		190,064	97,273
12.1	Includes Rs. 23,718 (2008: Rs. 2,671) kept in a separate bank acco	unt in respect of s	security deposits.
12.2	These deposits matured during the year and carried mark-up at the annum	rates ranging fron	n 1% to 4.7% per
		2009	2008
		Ru	pees

Issued, subscribed and paid-up capital

SHARE CAPITAL

of Rs. 10 each

**Authorized capital** 

520,367,677 (2008: 520,367,677) ordinary shares of Rs. 10 each, fully paid in cash

700,000,000 (2008: 700,000,000) ordinary shares

**7,000,000**7,000,000 **5,203,677**5,203,677

13.1 As at December 31, 2009, Engro Chemical Pakistan Limited (ECPL) – the Holding Company holds 292,400,000 (2008: 292,400,000) ordinary shares of Rs. 10 each.

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

#### 14. EMPLOYEES' SHARE OPTION SCHEME

14.1 The employees' share option scheme (the Scheme) was originally approved by the shareholders in their Extraordinary General Meeting (EGM) held on October 8, 2007. Under the Scheme, senior employees who were considered critical to the business operations were granted options to purchase 5.3 million newly issued ordinary shares at an exercise price of Rs. 22 per ordinary share. The number of options granted was calculated by reference to how critical an employee was considered to the business and his abilities, subject to approval by the Compensation Committee. The options carry neither right to dividends nor voting rights. Vesting period started from the 'grant date' and ends on December 31, 2009, whereafter the options can be exercised within a period of two years. Further, employees who joined the Company by October 31, 2008 and those promoted to the eligible employee grade by the same date have also been granted options on similar terms.

Last year, the Company proposed certain changes relating to 'grant date' in the originally approved Scheme. These changes were approved by the shareholders in their EGM held on June 27, 2008, and subsequently by the SECP on September 25, 2008. As per the approved change to the Scheme the 'grant date' is the date of EGM held on October 8, 2007, when the Scheme was originally approved.

14.2 The amounts recognized in these financial statements in respect of the Scheme are as follows:

	2009 R	2008 upees
14.2.1 Employee share compensation reserve		
Balance at beginning of the year/recognized on		
the date of grant	9,858	9,858
Unvested share options lapsed during the year	(545)	-
Balance at end of the year	9,313	9,858
14.2.2 Deferred employee share compensation expense		
Balance at beginning of the year /recognized on		
the date of grant	4,381	9,858
Unvested share options lapsed during the year	(545)	-
Amortization for the year/period	(3,836)	(5,477)
Balance at end of the year	-	4,381

14.3 The Company used Black Scholes pricing model to calculate the fair value of share options at the grant date. The fair value of the share options as per the model and underlying assumptions are as follows:

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#### **NOTES TO THE FINANCIAL STATEMENTS**

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

Total number of share options issued	5,300,000
Fair value of the share options at grant date	Rs. 1.86
Share price at grant date	Rs. 18
Exercise price	Rs. 22
Annual volatility based on historical pattern	15.13%
Risk free rate used	10.12%
Expected dividends	Nil

#### 15. LONG TERM BORROWINGS, Secured

Mark - up rate	Installments			
per annum	Number	Commencing from		
			2009	2008
			Rup	ees
6 months KIBOR + 2.25%	13 half yearly	November 2010	5,655,127	5,648,525
6 months KIBOR + 0.5%	8 half yearly	September 2009	-	100,000
6 months KIBOR + 0.5%	5 half yearly	June 2007	-	30,000
6 months KIBOR + 3%	13 half yearly	June 2010	1,485,599	-
6 months LIBOR + 2.6 to 3%	15 half yearly	June 2010	5,010,830	2,324,547
			12,151,556	8,103,072
ilities			(1,016,393)	(130,000)
			11,135,163	7,973,072
	per annum  6 months KIBOR + 2.25% 6 months KIBOR + 0.5% 6 months KIBOR + 0.5% 6 months KIBOR + 3%	per annum  Number  6 months KIBOR + 2.25% 6 months KIBOR + 0.5% 8 half yearly 6 months KIBOR + 0.5% 5 half yearly 6 months KIBOR + 3% 13 half yearly 13 half yearly 14 months LIBOR + 2.6 to 3% 15 half yearly	per annum  Number  Commencing from  6 months KIBOR + 2.25% 6 months KIBOR + 0.5% 7	Number   Commencing from   2009

- During the year, the Company entered into a Syndicate Term Finance Agreement with a consortium of local banks for Rs. 1,500,000. The facility, in addition to the mark-up, also carries a monitoring fee of Rs. 300 for the first year and Rs. 500 per annum, thereafter. Commitment fee at rate of 0.15% per annum is also payable on that part of the finance that has not been drawn down. During the year, the entire facility has been drawn down.
- During the year, the Company has drawn down the remaining balance of US \$ 30,000 against the loan agreement / facility with International Finance Corporation (IFC).
- 15.3 The above finances are secured by:
  - (i) a first mortgage by deposit of title deeds over Project Properties ranking pari passu with facilities against LCs referred to in note 22.2;
  - (ii) a first mortgage by deposit of title deeds over leasehold land (30 acres) of the Project together with the buildings, plant, machinery and other equipment thereon ranking pari passu with the facilities referred to in note 22.2; and

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FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

- (iii) hypothecation by way of:
  - a first charge over all Project Assets, ranking pari passu with facilities referred to in note 22.2; and
  - a first charge over all present and future moveable fixed assets other than Project Assets

#### 16. DERIVATIVE FINANCIAL INSTRUMENTS

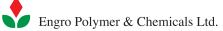
The Company has entered into interest rate swap agreements for notional amounts aggregating to US \$ 40,000, with banks to hedge its interest rate exposure on floating rate foreign currency borrowings from International Finance Corporation (IFC). Under the swap agreements, the Company would receive six month USD-LIBOR on respective notional amounts and will pay fix rates, which will be settled semi annually. Details of the swap agreements are as follows:

Notional Amounts				Fair v	/alues
US \$	Date	Date	%	2009	2008
15,000 5,000 15,000 5,000 40,000	December 15, 2008 June 15, 2009 June 15, 2009 June 15, 2009	June 15, 2017 June 15, 2017 June 15, 2017 June 15, 2017	3.385 3.005 2.795 2.800	23,770 1,838 (4,570) (1,103) 19,935	60,154 - - - - 60,154
				2009	2008

#### 17. RETENTION MONEY AGAINST PROJECT PAYMENTS

Amounts retained as at December 31 - note 17.1	801,718	792,478
Less: Current portion shown under current		
liabilities - note 20	(801,718)	(239,033)
	-	553,445

17.1 This represents amounts retained from progress payments made to contractors/suppliers against work completed on the Project, referred to in note 1.2.



FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

2009	2008
	Rupees

#### 18. DEFERRED INCOME TAX LIABILITIES

Credit balances arising due to:

- accelerated tax depreciation
- net borrowing costs capitalized

Debit balances arising due to:

- recoupable carried forward tax losses note 18.1
- unrealized foreign exchange losses, unpaid liabilities and provision for retirement and other service benefits
- provision against custom duty and SED refundable
- provision for slow moving stores and spares
- fair value of hedging instrument
- share issuance cost, net to equity
- recoupable minimum turnover tax

3,061,376	548,080
207,133	160,054
3,268,509	708,134
(2,725,269)	(153,887)
(46,581)	(25,243)
(6,454)	(6,454)
(1,353)	-
(6,977)	(21,054)
(51,566)	(51,566)
(108,789)	(67,356)
(2,946,989)	(325,560)
321,520	382,574

18.1 Deferred income tax asset is recognized for tax losses available for carry-forward to the extent that the realization of the related tax benefit through future taxable profits is probable. The aggregate tax losses available for carry-forward at December 31, 2009 amount to Rs. 7,786,483 (2008: Rs. 439,677), on which the deferred income tax asset has been recognized.

2009		2008	
	Runees		

# 19. RETIREMENT AND OTHER SERVICE BENEFIT OBLIGATIONS

Service incentive plan Additional death gratuity - note 34

34,172	35,524
4,140	2,976
38,312	38,500

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

		2009 Ru	2008 ipees
20.	TRADE AND OTHER PAYABLES		
	Trade and other creditors - note 20.1 Accrued liabilities Advances from customers Current portion of retention money - note 17 Security deposits Workers' profits participation fund - note 20.2 Workers' welfare fund Others	1,221,829 521,500 399,002 801,718 23,610 28,659 - 1,779 2,998,097	797,208 317,536 118,173 239,033 2,510 24,625 9,357 2,293
20.1	Includes amount due to following related parties:		
	<ul><li>Mitsubishi Corporation</li><li>Engro Vopak Terminal Limited</li></ul>	1,150,769 77,045 1,227,814	740,811 15,046 755,857
20.2	Workers' profits participation fund		
	Balance as at January 1 Add: Allocation for the year - note 29 Add: Interest thereon - note 31	24,625 - 4,034 28,659	30,988 24,625 - 55,613
	Less: Payments made during the year		(30,988)
	Balance as at December 31	28,659	24,625
21.	ACCRUED INTEREST / MARK-UP		
	Finance cost accrued on: - long term borrowings - short term borrowings	196,483 5,724 202,207	157,678 9,590 167,268
22.	SHORT TERM BORROWINGS		
	Running finance utilized under mark-up arrangements - note 22.1	394,241	717,568
	Short term finance	-	125,000
		394,241	842,568

2008



2009

Dungag

#### NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

23.

- 22.1 The aggregate facilities for running finance available from various banks, represents the sales price of all mark-up arrangements, amount to Rs. 2,000,000 (2008: Rs. 1,275,000). The corresponding purchase price is payable on various dates during the ensuing year. Mark-up is chargeable at rates net of prompt payment rebate, ranging from relevant period KIBOR plus 0.9% to relevant period KIBOR plus 3% (2008: relevant period KIBOR plus 1.25% to relevant period KIBOR plus 3%). During the year, the mark-up rates, net of prompt payment rebate, ranged from 12.39% to 17.37% per annum (2008: 10.37% to 17.6% per annum).
- 22.2 The facility for opening letters of credit as at December 31, 2009 aggregate to Rs. 4,794,000 (2008: Rs. 9,468,000). The amount utilized at December 31, 2009 was Rs. 1,933,000 (2008: Rs. 1,232,000). The facilities carry commission at the rate of 0.05% per quarter.

	Ru	ipees
PROVISIONS		
Balance at beginning of the year	54,929	- 54 000
Add: Recognized during the year	2,995 57,924	54,929 54,929
Add: Provision for surcharge thereon	12,570	
Balance at end of the year	70,494	54,929

As at December 31, 2009, the Company had paid Rs. 94,611 (2008: Rs. 91,616) on account of Special Excise Duty (SED) on import of plant and machinery for the Project. Out of this amount the Company has adjusted Rs. 57,924 (2008: Rs. 54,929) in the monthly sales tax returns against SED on goods produced and sold by the Company. The Company had approached the Federal Board of Revenue to obtain a clarification in respect of the adjustment of SED made by the Company in monthly sales tax returns.

Pending such clarification the Company based on prudence had made provision for the adjusted amount of Rs. 57,924 and for the balance remaining of Rs. 36,687 included in loans, advances, deposits, prepayments and other receivables. However, during the year, the Company received show cause notices from the Additional Collector (Adjudication) - Federal Board of Revenue, stating that the Company, by adjusting the aforementioned SED, has violated the provisions of the Federal Excise Act, 2005 and the Federal Excise Rules, 2005 read with SRO 655(1)/2007 and that the amount adjusted is recoverable from the Company under the Federal Excise Act, 2005 along with default surcharge and penalty. In response to these notices the Company has filed a Constitutional Petition before the Honourable High Court, Sindh, on May 18, 2009. The High Court is in the process of evaluating the Constitutional Petition. The Company is confident that the ultimate outcome of the matter will be in its favour, however, based on prudence is maintaining the aforementioned provision. Further, a provision of Rs. 12,570 for surcharge and penalty there against upto December 31, 2009 has also been made.

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

#### **CONTINGENCIES AND COMMITMENTS** 24.

#### 24.1 **Commitments**

- 24.1.1 Capital expenditure for the Project, referred to in note 1.2, under the contracts signed as at December 31, 2009, but not yet incurred amounts to Rs. 721,859 (2008: Rs. 1,305,738).
- 24.1.2 Performance guarantees issued by the banks on behalf of the Company as at December 31, 2009 amounts to Rs. 405,450 (2008: Rs. 264,200).

		2009 R	2008 (Restated) upees
25.	NET REVENUE		
	Gross local sales	13,559,489	9,455,612
	Supply of electricity - note 25.1	214,924	24,177
		13,774,413	9,479,789
	Less:		
	- Sales tax	2,167,886	1,606,119
	- Special excise duty	103,988	78,363
	- Discounts	3,437	6,150
		2,275,311	1,690,632
		11,499,102	7,789,157
	Export sales	72,015	79,223
		11,571,117	7,868,380
25.1	Supply of electricity represents supply of surplus power to the following:		
	Engro Chemical Pakistan Limited - Holding Company	47,070	24,177
	Karachi Electricity Supply Company	167,854	-
		214,924	24,177

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

		2009	_Rupees _	2008
26.	COST OF SALES			
	Opening stock of work-in-progress	21,293		22,861
	Raw and packing materials consumed Salaries, wages and staff welfare - note 26.2 Fuel, power and gas Repairs and maintenance Depreciation - note 4.2 Consumable stores Purchased services Storage and handling - note 26.3 Training and travelling expenses Communication, stationery and other office expenses Insurance Provision for slow moving stores and spares - note 8 Other expenses	7,904,707 211,896 771,237 49,292 502,452 91,649 54,458 339,425 5,943 2,971 51,050 3,867 18,558		6,254,555 97,332 158,437 10,797 167,626 21,310 25,082 139,405 11,185 2,211 10,597 - 5,061
	Closing stock of work-in-progress - note 9 Cost of goods manufactured  Opening stock of finished goods Closing stock of finished goods - note 9  Cost of sales - own manufactured product - purchased product - note 26.1	10,007,505 (17,579) 10,011,219 810,355 (410,653) 399,702 10,410,921 7,736 10,418,657		6,903,598 (21,293) 6,905,166 640,170 (810,355) (170,185) 6,734,981 1,237 6,736,218
26.1	Cost of sales - purchased product  Opening stock Add: Purchases Less: Closing stock - note 9	- 16,551 (8,815) 7,736		147 1,090 - 1,237

26.2 This includes Rs. 11,441 (2008: Rs. 5,648), in respect of staff retirement and benefits referred to in note 34.

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

26.3 The Company has entered into operating lease arrangements with Al-Rahim Trading Terminal and Dawood Hercules Chemicals Limited – a related party, for storage and handling of Ethylene Di Chloride and Caustic soda respectively. The total lease rentals due under these lease arrangements are payable in periodic monthly installments till July 31, 2019.

The future aggregate lease payments under these arrangements are as follows:

		2009	_	2008
			_Rupees .	
	Not later than 1 year	43,398		-
	Later than 1 year and not later than 5 years	57,600		-
	Later than 5 years	64,800		-
		165,798	_	
			=	
<b>27</b> .	DISTRIBUTION AND MARKETING EXPENSES			
	Salaries, wages and staff welfare - note 27.1	50,641		42,535
	Advertising, sales promotion and entertainment	50,921		30,669
	Product transportation and handling	344,667		202,208
	Rent, rates and taxes	3,625		5,524
	Purchased services	3,367		9,695
	Insurance	1,002		919
	Depreciation - note 4.2	3,371		4,255
	Training and travelling expenses	6,473		7,872
	Communication, stationery and other office expenses	2,041		2,709
	Other expenses	2,404		5,254
	•	468,512	_	311,640
			=	

27.1 This includes Rs. 3,228 (2008: Rs. 2,613), in respect of staff retirement and benefits, referred to in note 34.

FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

		2009	2008
		F	Rupees
28.	ADMINISTRATIVE EXPENSES		
	Salaries, wages and staff welfare - note 28.1	76,563	93,014
	Rent, rates and taxes	17,088	13,560
	Purchased services	24,057	8,733
	Insurance	645	154
	Depreciation - note 4.2	3,375	5,085
	Amortization - note 5	3,701	749
	Training and travelling expenses	47,760	18,557
	Communication, stationery and other		
	office expenses	22,191	13,846
	Other expenses	10,009	9,342
		205,389	163,040

28.1 This includes Rs. 7,951 (2008: Rs. 6,056), in respect of staff retirement and benefits, referred to in note 34.

	2009 F	2008 Rupees
29. OTHER OPERATING EXPENSES		
Legal and professional charges Auditors' remuneration - note 29.1 Donations - note 29.2 Workers' profits participation fund - note 20.2 Workers' welfare fund Provision against custom duty refundable - note 11 Foreign exchange loss (net) Others	7,875 1,427 7,527 - - - 213,373 1,499 231,701	5,778 1,070 1,527 24,625 9,357 18,043 229,428 - 289,828
29.1 Auditors' remuneration		
Fee for:  - Annual statutory audit  - Half yearly review  - Review of compliance with Code of Corporate Governance  Taxation and other advisory services	550 150 50 750 540 137	500 150 50 700 250 120
Reimbursement of expenses	1,427	1,070

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

29.2 The recipients of donations for the year do not include any donee in whom a director or his spouse had any interest.

		2009 F	2008 (Restated) Rupees
30.	OTHER OPERATING INCOME On financial assets		
	Income on short term investment and bank deposit Gain on sale of short term investments	61,878 35,168	46,310 69,879
	On non-financial assets		
	Profit on disposal of property, plant and equipment Scrap sales Others	1,619 1,448 149	349 814 6,982
		100,262	124,334
31.	FINANCE COSTS	2009	2008
31.		F	Rupees
	Interest / Mark-up on: - long term borrowings - short term borrowings	554,898 23,757	18,212 8,244
	Accrued interest on payable to Workers' Profits Participation Fund - note 20.2	4,034	_
	Guarantee commission	2,096	979
	Bank charges and others	11,479	6,094
		596,264	33,529
<b>32.</b>	TAXATION		
	Current - for the year - note 32.1 - for prior years	57,873 (97)	793
	ioi prioi youro	57,776	793
	Deferred - for the year	(75,131)	104,450
		(17,355)	105,243

32.1 Current year charge represents minimum tax at the rate of 0.5% of the turnover, in accordance with section 113 of the Income Tax Ordinance, 2001, inserted through Finance Act, 2009.

FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

#### 32.2 Relationship between tax expense and accounting profit

The tax on the Company's profit before tax differs from the theoretical amount that would arise using the Company's applicable tax rates as follows:

	2009	2008 Rupees
(Loss) / Profit before taxation	(249,144)	458,528
Tax calculated at applicable rate of 35% (2008: 35%)	(87,200)	160,485
Tax effect of exempt income and income subject to lower tax rates	(6,086)	(23,665)
Un-recoupable minimum turnover tax	15,720	14,557
Effect of adjustments in opening written down values and carried forward losses	60,211	(46,134)
Tax expense for the year	(17,355)	105,243

#### 33. EARNINGS/(LOSS) PER SHARE – Basic and diluted

There is no dilutive effect on the basic earnings per share of the Company, since the average market price of the Company's share is less than the exercise price of the share's options granted to employees, referred to in note 14. The basic earnings per share of the Company is based on:

	<b>2009</b> 	2008 Rupees
		•
(Loss) / Profit for the year	(231,789)	353,285
Weighted average number of ordinary shares (in thousand)	520,367	517,633

#### 34. RETIREMENT AND OTHER SERVICE BENEFITS

The latest actuarial valuation of the defined benefit plans was carried out as at December 31, 2008 using the 'Projected Unit Credit Method'. Details of the defined benefit plans are as follows:

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(Amounts in thousand)

		Pensio	n Fund	Gratui	ty Fund		eath Gratuity
		2009	2008	2009 Rur	2008 Dees	2009	2008
34.1	Balance sheet reconciliation				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
•							
	Present value of defined benefit obligations Fair value of plan assets	78,994	68,644	26,048	22,888	-	-
	(Surplus) / Deficit	(88,607)	(73,582) (4,938)	(27,618) (1,570)	1,067		
	Present value of unfunded	(0,0.0)	(1,000)	(1,510)	.,00.		
	obligations Unrecognized net actuarial	•	-	•	-	4,523	3,359
	gains / (losses)	9,613	4,938	1,570	(1,067)	(383)	(383)
	Net liability at the end of the year	-	-		-	4,140	2,976
34.2	Movement in the defined						
	benefit obligations						
	Obligation as at January 1	68,644	53,267	22,888	19,600	3,359	2,429
	Current service cost	6,841	5,525	3,270	2,223	680	413
	Interest cost	9,704	5,603	3,300	2,049	481	246
	Actuarial losses / (gains)	-	4,754	-	4,280	3	271
	Benefits paid	(6,195)	(505)	(3,410)	(5,264)		
	Obligation as at December 31	78,994	68,644	26,048	22,888	4,523	3,359
34.3	Movement in the fair value						
	of plan assets						
	Fair value as at January 1	73,582	62,237	21,821	21,742	-	-
	Expected return on plan assets	10,350	6,449	3,160	2,253	-	-
	Actuarial gains Employer contributions	-	905	-	1,071	-	-
	Benefits paid	6,195 (1,520)	4,496 (505)	3,410 (773)	2,019 (5,264)	-	-
	Fair value as at December 31	88,607	73,582	27,618	21,821		
34.4	The amounts recognized in						
	the profit and loss						
	account are as follows:						
	Current service cost	6,841	5,525	3,270	2,223	680	413
	Interest cost	9,704	5,603	3,300	2,049	481	246
	Expected return on plan assets Recognition of actuarial	(10,350)	(6,449)	(3,160)	(2,253)	-	-
	(gains) / losses		(183)			3	
	Expense	6,195	4,496	3,410	2,019	1,164	659
245	Actual return on rich access						
34.5	Actual return on plan assets	(3,867)	2,461	(222)	827		

FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

#### 34.6 Expected future costs for the year ending December 31, 2010:

	Rupees
- Pension Fund	6,266
- Gratuity Fund	3,444
- Additional Death Gratuity Scheme	1,254
	10,964

#### 34.7 Principal assumptions used in the actuarial valuation:

	Pension Fund		Gratuit	y Fund
	2009	2008	2009	2008
Discount rate Expected rate of return per annum	14%	14%	14%	14%
on plan assets	14%	14%	14%	14%
Expected rate of increase per annum in future salaries	13%	13%	13%	13%

#### 34.8 Plan assets comprise of following:

	Pension Fund		Gratuity	Fund
_	2009	2008	2009	2008
_		Rupees -		
Equity	36,329	25,754	11,323	14,402
Debt	47,848	25,754	13,809	6,110
Others	4,430	22,074	2,486	1,309
	88,607	73,582	27,618	21,821

34.9 The expected return on plan assets was determined by considering the expected returns available on the assets underlying the current investment policy. Expected yields on fixed interest investments are based on gross redemption yields as at the balance sheet date.

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

#### 34.10 Historical information of staff retirement benefits:

	2009	2008	2007 Rupees	2006	2005
Pension Fund					
Present value of defined					
benefit obligation	78,994	68,644	53,267	44,310	34,760
Fair value of plan assets	(88,607)	(73,582)	(62,237)	(47,516)	(34,861)
(Surplus) / Deficit	(9,613)	(4,938)	(8,970)	(3,206)	(101)
Gratuity Fund					
Present value of defined					
benefit obligation	26,048	22,888	19,600	16,145	12,784
Fair value of plan assets	(27,618)	(21,821)	(21,742)	(15,665)	(12,870)
(Surplus) / Deficit	(1,570)	1,067	(2,142)	480	(86)

34.11 During the year, Rs. 22,620 (2008: Rs. 8,658) has been recognized in the profit and loss account in respect of defined contribution provident fund.

#### 35. REMUNERATION OF CHIEF EXECUTIVE AND EXECUTIVES

The aggregate amounts charged in the financial statements for remuneration to Chief Executive and executives are as follows:

	200	9	2008	
	Chief Executive	Executives	Chief Executive	Executives
		Rupees	s ———	
Managerial remuneration	12,538	241,176	11,076	184,954
Retirement benefit funds	1,355	9,159	1,579	10,955
Bonus paid	-	-	5,366	40,999
Employee share option scheme	986	2,850	1,229	4,218
Other benefits	1,425	21,392	1,318	17,565
Total	16,304	274,577	20,568	258,691
Number of persons	1	141	1	121

35.1 The Company also provides household items and vehicles for the use of Chief Executive and certain executives.

FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

36. CASH GENERATED FROM OPERATIONS         (Loss) / Profit before taxation         (249,144)         458,528           Adjustments for non cash charges and other items:         10,769         14,898           Provision for staff retirement and other service benefits         10,769         14,898           Provision against custom duty refundable Depreciation         509,198         185,460           Amortization Amortization of deferred employee share compensation expense         3,701         749           Provision for slow moving stores and spares Income on short term investments and bank deposits Gain realized on sale of short term investments         (61,878)         (46,310)           Gain realized on sale of workers' Profits Provision against SED         15,565         91,616         91,616           Finance costs Interest accrued on Workers' Profits Participation Fund Profit on disposal of operating assets         4,034         -           Working capital changes - note 36.1         1,048,569         233,234           Working capital changes - note 36.1         690,993         (25,978)           36.1         Working capital changes         (69,477)         (31,433)           (Increase) / Decrease in current assets         (69,477)         (31,433)           Stock-in-trade         (445,900)         (29,863)           Trade debts         (266,728)         10,858			2009	2008 (Restated) Rupees
Adjustments for non cash charges and other items:  Provision for staff retirement and other service benefits Provision against custom duty refundable Depreciation Amortization Amortization of deferred employee share compensation expense Income on short term investments and bank deposits Gain realized on sale of short term investments Provision against SED Finance costs Interest accrued on Workers' Profits Participation Fund Profit on disposal of operating assets  (Increase) / Decrease in current assets  Stores and spares (Increase) / Decrease in current assets  Loans, advances, deposits, prepayments and other payables  Trade and other payables  1,483,328  10,769 14,898 15,669 18,043 18,043 18,640 18,043 18,046 18,047 18,043 18,048 18,048 18,049 19,0418 19,0418 19,0418 19,0418 19,0418 19,0418 19,0418 19,0418 19,0418 19,0418 19,0418 19,0418 19,0418 19,0418 19,0418 19,0418 1	36.	CASH GENERATED FROM OPERATIONS		
and other items:  Provision for staff retirement and other service benefits Provision against custom duty refundable Depreciation Amortization Amortization of deferred employee share compensation expense Income on short term investments and bank deposits Income on short term investments and bank deposits Income on short term investments Income on short term inv		(Loss) / Profit before taxation	(249,144)	458,528
other service benefits       10,769       14,898         Provision against custom duty refundable       -       18,043         Depreciation       509,198       185,460         Amortization of deferred employee share compensation expense       3,701       749         Amortization for slow moving stores and spares Income on short term investments and bank deposits       (61,878)       (46,310)         Gain realized on sale of short term investments       (35,168)       (69,879)         Provision against SED       15,565       91,616         Finance costs       596,264       33,529         Interest accrued on Workers' Profits       4,034       -         Participation Fund       4,034       -         Profit on disposal of operating assets       (1,619)       (349)         Working capital changes - note 36.1       690,993       (25,978)         Morking capital changes       (69,477)       (31,433)         Stores and spares       (69,477)       (31,433)         Stock-in-trade       (445,900)       (239,863)         Trade debts       (266,728)       108,958         Loans, advances, deposits, prepayments and other receivables (net)       (10,230)       (97,106)         (792,335)       (259,444)         Increase in curren				
Income on short term investments and bank deposits		other service benefits Provision against custom duty refundable Depreciation Amortization Amortization of deferred employee share	509,198 3,701	18,043 185,460 749
Profit on disposal of operating assets		Income on short term investments and bank deposits Gain realized on sale of short term investments Provision against SED Finance costs	(61,878) (35,168) 15,565	(69,879) 91,616
Working capital changes - note 36.1  36.1 Working capital changes (Increase) / Decrease in current assets  Stores and spares Stock-in-trade Trade debts Loans, advances, deposits, prepayments and other receivables (net)  Increase in current liabilities  Trade and other payables  (25,978)  (449,993 (25,978) (69,477) (31,433) (239,863) (2445,900) (239,863) (266,728) (266,728) (10,230) (97,106) (792,335) (259,444)		·	(1,619)	, ,
36.1 Working capital changes  (Increase) / Decrease in current assets  Stores and spares Stock-in-trade Trade debts Loans, advances, deposits, prepayments and other receivables (net)  (10,230) (792,335) (259,444)  Increase in current liabilities Trade and other payables  1,483,328  233,466		Working capital changes - note 36.1	690,993	(25,978)
(Increase) / Decrease in current assets         Stores and spares       (69,477)       (31,433)         Stock-in-trade       (445,900)       (239,863)         Trade debts       (266,728)       108,958         Loans, advances, deposits, prepayments and other receivables (net)       (10,230)       (97,106)         (792,335)       (259,444)         Increase in current liabilities       1,483,328       233,466			1,490,418	665,784
Stores and spares       (69,477)       (31,433)         Stock-in-trade       (445,900)       (239,863)         Trade debts       (266,728)       108,958         Loans, advances, deposits, prepayments and other receivables (net)       (10,230)       (97,106)         (792,335)       (259,444)         Increase in current liabilities       1,483,328       233,466	36.1	Working capital changes		
Stock-in-trade       (445,900)       (239,863)         Trade debts       (266,728)       108,958         Loans, advances, deposits, prepayments       (10,230)       (97,106)         and other receivables (net)       (792,335)       (259,444)         Increase in current liabilities       1,483,328       233,466		(Increase) / Decrease in current assets		
and other receivables (net)       (10,230)       (97,106)         (792,335)       (259,444)         Increase in current liabilities       1,483,328       233,466		Stock-in-trade Trade debts	(445,900)	(239,863)
Increase in current liabilities  Trade and other payables  1,483,328 233,466			(10,230)	(97,106)
		Increase in current liabilities	(792,335)	(259,444)
<b>690,993</b> (25,978)		Trade and other payables	1,483,328	233,466
			690,993	(25,978)

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

		2009 Ru	2008 pees
37.	CASH AND CASH EQUIVALENTS		
	Cash and bank balances - note 12 Short term borrowings - note 22	190,064 (394,241)	97,273 (842,568)
		(204,177)	(745,295)
38.	FINANCIAL INSTRUMENTS BY CATEGORY		
38.1	Financial assets as per balance sheet		
	Loans and receivables  Long term loans and advances  Trade debts - considered good  Loans, advances, deposits, and other receivables  Cash and bank balances	47,475 336,242 94,142 190,064 667,923	107,785 69,514 94,071 97,273 368,643
38.2	Financial liabilities as per balance sheet		
	Financial liabilities measured at amortized cost		
	Long term borrowings	11,135,163	7,973,072
	Derivative financial instruments	19,935	60,154
	Retention money against project payments	- 38,312	553,445 38,500
	Retirement and other service benefit obligations  Current portion of long term borrowings	1,016,393	130,000
	Trade and other payables	2,570,436	1,358,580
	Accrued interest/mark-up	202,207	167,268
	Short term borrowings	394,241	842,568
	Ç	15,376,687	11,123,587

#### 38.3 Fair values of financial assets and liabilities

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arms length transaction.

The carrying values of all financial assets and liabilities reflected in the financial statements approximate their fair values.



FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

#### 39. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

#### 39.1 Financial risk factors

The Company's activities expose it to a variety of financial risks including market risk (currency risk, interest rate risk and price risk), credit risk and liquidity risk. The Company's risk management program focuses on the unpredictability of financial markets and seeks to minimize the potential adverse effects on the Company's financial performance. The Company uses derivative financial instruments to hedge certain risk factors. Risk management is carried out by the Company's finance department under guidance of the Company's Board of Directors.

#### a) Market risk

#### **Currency risk**

Currency risk represents the risk that the fair values or future cash flows of financial instruments will fluctuate because of changes in foreign currency rates. The Company is exposed to foreign exchange risk arising from currency exposures primarily with respect to US Dollars. The risk arises from outstanding payments for imports, recognized assets and liabilities in foreign currency and future commercial transactions. In the current economic environment, the Company is significantly exposed to currency risk because of the expected volatility in exchange rates. The Company used to manage the currency risk through forward exchange contracts, however, since last year is unable to hedge its foreign exchange risk exposure due to restriction on forward-covers imposed by the State Bank of Pakistan. Currently, the Company manages the foreign currency risk through close monitoring of currency market. At December 31, 2009 the financial assets and liabilities exposed to foreign exchange risk amount to Rs. 84,095 (2008: Rs. 88,276) and Rs. 7,007,487 (2008: Rs. 3,117,025) respectively.

At December 31, 2009, if the Pakistani Rupee had weakened/strengthened by 5% against the US Dollar with all other variables held constant, post-tax loss/profit for the year would have been higher/lower by Rs. 225,010 (2008: Rs. 98,434), mainly as a result of foreign exchange losses/gains on translation of US Dollar-denominated liabilities. However, this change in profitability would have been offset by a corresponding change in margins as bulk of revenues is linked with movements in exchange rates.

#### ii) Interest rate risk

Interest rate risk represents the risk that the fair value or future cash flows of financial instruments will fluctuate because of changes in market interest rates. The Company is exposed to interest rate risk arising from long and short term borrowings. Borrowing at variable rates exposes the Company to cash flow interest rate risk, whereas, borrowing at fixed rate expose the Company to fair value interest rate risk.

To manage its cash flow interest rate risk, the Company has entered into floating to fixed rate interest swaps on its foreign currency borrowings. Such interest rate swaps have the economic effect of converting floating rates to fixed rates. Under the interest rate swap agreement, the Company has agreed with the banks to exchange, at half yearly intervals, the difference between fixed contracted rates and the floating rate interest amounts calculated by reference to the agreed notional amounts.

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

At December 31, 2009, if interest rate on Company's borrowings had been 1% higher/lower with all other variables held constant, post tax loss/profit for the year would have been higher/lower by Rs. 34,759 (2008: Rs. 1,453) mainly as a result of higher/lower interest exposure on variable rate borrowings.

#### iii) Other price risk

Price risk represents the risk that the fair value or future cash flows of financial instruments will fluctuate because of changes in market prices (other then those arising from currency risk or interest rate risk), whether those changes are caused by factors specific to the individual financial instruments or its issuer or factors affecting all similar financial instruments traded in the market. The Company is not exposed to equity securities price risk as currently the Company has no investments in listed securities.

#### b) Credit risk

Credit risk represents the risk of financial loss being caused if counter parties fail to discharge their obligations.

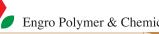
Credit risk arises from deposits with banks and financial institutions, trade debts, loans, advances, deposits and other receivables. The maximum exposure to credit risk is equal to the carrying amount of financial assets.

The Company is not materially exposed to credit risk as unsecured credit is provided to selected parties with no history of default. Moreover, major part of trade debts are secured by bank guarantees and letters of credit from customers. Further, credit risk on liquid funds is limited because the counter parties are banks with reasonably high credit ratings.

The Company monitors the credit quality of its financial assets with reference to historical performance of such assets and available external credit ratings. The carrying values of financial assets which are neither past due nor impaired are as follows:

Long term loan and advances
Trade debts - considered good
Loan, advances, deposits and other receivables
Cash and bank balances

	2009		2008
	F	Rupees	
	47,475		107,785
	336,242		69,514
	94,142		94,071
	190,064	_	97,273
	667,923	_	368,643
_		_	



FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

The credit quality of receivables can be assessed with reference to their historical performance with no defaults in recent history. The credit quality of the Company's liquid funds can be assessed with reference to external credit ratings of banks as follows:

Bank	Rating agency	Rat	Rating		
		Short term	Long term		
Allied Bank Limited	PACRA	AA	A1+		
Askari Commercial Bank Limited	PACRA	AA	A1+		
Bank AlFalah Limited	PACRA	AA	A1+		
Bank AlHabib	PACRA	AA	A1+		
Barclays Bank	S & P	A1+	AA+		
Citibank	S & P	A1+	AA+		
Deutsche Bank	S & P	A2	Α		
Dubai Islamic Bank Pakistan Limited	PACRA	AA	A1+		
Faysal Bank Limited	PACRA	AA	A1+		
Habib Bank Limited	PACRA	AA+	A1+		
HSBC Bank Middle East Limited	S & P	A1+	AA		
MCB Bank Limited	PACRA	AA+	A1+		
Meezan Bank Limited	PACRA	A+	A1		
National Bank of Pakistan	PACRA	AA+	A1+		
NIB Bank Limited	PACRA	AA-	A1+		
Samba Bank Limited	PACRA	Α	Α		
Standard Chartered Bank (Pakistan)	S & P	AAA	A1+		
United Bank Limited	PACRA	AA+	A1+		

#### c) Liquidity risk

Liquidity risk represents the risk that the Company will encounter difficulties in meeting obligations associated with financial liabilities. The Company's liquidity management involves maintaining sufficient cash and marketable securities, the availability of funds through an adequate amount of credit facilities and through its ability to close out market positions. Due to the dynamic nature of the business, the Company aims at maintaining flexibility in funding by keeping committed credit lines available.

The table below analyses how management monitors net liquidity based on details of the remaining contractual maturities of financial assets and liabilities. The amounts disclosed in the table are the contractual undiscounted cash flows:

#### Financial liabilities

Long term borrowings Derivative financial instruments Retention money against project payments Retirement and other service benefit obligations Trade and other payables Accrued interest / mark-up Short term borrowings

	2009			2008	
Maturity upto one year	Maturity after one year	Total Rup	Maturity upto one year	Maturity after one year	Total
1,016,393	11,135,163	12,151,556	130,000	7,973,072	8,103,072
-	19,935	19,935	-	60,154	60,154
801,718	-	801,718	239,033	553,445	792,478
-	38,312	38,312	-	38,500	38,500
1,768,718	-	1,768,718	1,119,547	-	1,119,547
202,207	-	202,207	167,268	-	167,268
394,241	-	394,241	842,568	-	842,568
4,183,277	11,193,410	15,376,687	2,498,416	8,625,171	11,123,587

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

Net settled derivatives comprise interest rate swaps used by the Company to manage the Company's interest rate profile. The Company's net settled derivative financial instruments with a negative fair value have been included at their fair value of Rs. 19,935 (2008: Rs. 60,154) in the maturity analysis because the contractual maturities are essential for an understanding of the timing of the cash flows. These contracts are managed on a net-fair value basis as well as maturity date.

#### 40. CAPITAL RISK MANAGEMENT

The objective of the Company when managing capital is to safeguard its ability to continue as a going concern and to provide expected returns to its shareholders by maintaining optimum capital structure to minimize the cost of capital.

To maintain or adjust the capital structure, the Company may issue new equity, manage dividend payouts to its shareholders or sell assets to reduce debt.

The Company manages capital by maintaining gearing ratio at certain levels. This ratio is calculated as long term borrowings, as disclosed in note 15, divided by total capital. Total capital is calculated as 'equity' as shown in the balance sheet plus long term borrowings.

The gearing ratio at December 31, 2009 and 2008 was as follows:

	2009 R	2008 Rupees
Long term borrowings - note 15	11,135,163	7,973,072
Total equity	6,359,673	6,565,865
Total capital	17,494,836	14,538,937
Gearing ratio	0.636	0.548

#### 41. SEGMENT INFORMATION

During the year, on August 1, 2009, the Company declared commercial production of Caustic soda and also commenced supply of surplus power to KESC. Therefore, based on the internal management reporting structure, the Company is organized into three business segments based on the products produced and sold as follows:

- Poly Vinyl Chloride (PVC) and allied chemicals;
- Caustic soda and allied chemicals; and
- Power supplies.



FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

Management monitors the operating results of abovementioned segments separately for the purpose of making decisions about resources to be allocated and of assessing performance. Segment performance is evaluated based on operating profit or loss which in certain respects, as explained in table below, is measured differently from profit or loss in the financial statements. Segment results and assets include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

Finance cost, other operating income and expenses, and taxation are managed at Company level. Further, unallocated assets include long term investment, long term loan and advances, loans, advances, prepayments and other receivables, taxes recoverable, deferred employee share compensation expense, short term investments, and cash and bank balances.

The following table presents the profit or loss and total assets for the operating segments of the Company:

		20	09	
	Poly Vinyl Chloride (PVC) and allied chemicals	Caustic soda and allied chemicals	Power supply	Total
Revenue	10,495,567	890,271	185,279	11,571,117
Profit or loss before unallocated expenses	460,255	154,552	69,141	683,948
Unallocated expenses				
Administrative expenses				(205,389)
Other operating expenses				(231,701)
Other operating income				100,262
Finance costs				(596,264)
Taxation				17,355
Loss after taxation				(231,789)
Total segment assets	13,190,511	6,368,873	132,333	19,691,717
Unallocated assets				2,864,318
Total assets as per the balance sheet				22,556,035

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

#### TRANSACTIONS WITH RELATED PARTIES 42.

42.1 Transactions with related parties other than those which have been disclosed elsewhere in these financial statements are as follows:

		2009	2008
Materia of policionality	N	Ru	pees ———
Nature of relationship	Nature of transactions		
- Engro Chemical Pakistan Limited	Purchase of services Sale of goods Sale of services Sale of steam and electricity	17,309 3,195 3,313 51,736	9,824 - 2,807 28,859
	Use of operating assets Pension fund contribution Provident fund contribution Medical contribution Gratuity fund contribution	4,139 4,119 3,036 88 252	2,685 2,208 3,322 74
Subsidiary Company			
<ul> <li>Engro Polymer Trading (Pvt)</li> <li>Limited</li> </ul>	Purchase of goods Sale of goods Sale of services	- 1,330,435 353	1,090 - 23
Associated Company			
- Mitsubishi Corporation	Purchase of goods Sale of goods	7,941,021 106,941	6,191,979 78,648
Related parties by virtue of common directorship			
- Engro Vopak Terminal Limited	Purchase of services Sale of services	1,564,559 1,614	142,293 1,219
- Engro PowerGen Limited	Sale of services	424	-
- Engro Foods Limited	Sale of goods	301	-
- Central Insurance Company Limited	Insurance	4,701	458
- ICI Pakistan Limited	Directors fee Purchase of goods	10 13,016	15 4,102
- IGI Pakistan Limited	Purchase of services	2,304	-
- Dawood Hercules Chemicals Ltd.	Sales of services Purchase of services Reimbursement	- 5,745 -	37 - 71
<ul> <li>Indus Valley School of Art and Architecture</li> </ul>	Purchase of services	-	100
- Lahore University of Management Sciences	Purchase of services	156	248
<ul> <li>Management Association of Pakistan</li> </ul>	Purchase of services and Annual subscription	24	120
- Port Qasim Authority	Purchase of services Purchase of goods	300 5,138	11,095 -
- Overseas Investors Chambers of Commerce & Industry	Advertisement (Purchase of services) Annual Subscription Training Course (Purchase of services)	- - -	27 165 5



FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

	_	20	09 Rupe	2008
Nature of relationship	Nature of transactions		Rupe	
Related parties by virtue of common directorship				
- Pakistan Institute of Corporate Governance	Purchase of services		80	-
- Inbox Business Technologies (Pvt) Ltd.	Purchase of goods Setup of software		- 150	785 150
- Avanceon Limited	Purchase of goods Purchase of services		2,470 575	- 409
- Actis Assets Ltd.	Directors fee		-	5
- UBL Funds	Investments in liquidity funds		100,000	-
Directors fee			175	-
Key management personnel	Managerial remuneration Retirement benefit funds Bonus Employee share option scheme Other benefits		52,181 3,963 - 2,542 4,381	47,046 4,177 18,052 2,577 4,155

- 42.2 Sales, purchases and other transactions with related parties are carried out on commercial terms and conditions.
- 42.3 The related party status of outstanding balances as at December 31, 2009 are disclosed in the respective notes.

#### 43. PRODUCTION CAPACITY

	Designed Annual Capacity			ctual duction	Remarks
_	2009	2008 Metric tons	2009	2008	
_					
PVC resin	150,000	100,000	115,620	98,660	Production planned as per market demand
Caustic soda	106,000	-	38,739	-	Note - 43.1

43.1 Commencement of commercial production of the new PVC plant was from January 1, 2009 and that of Chlor-alkali plant was from August 1, 2009.

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

#### 44. CORRESPONDING FIGURES

For better presentation, the following major reclassification in the corresponding figures has been made:

Description Head of account of the Head of account of the Rupees financial statements for the financial statements for the

financial statements for the year ended December 31, 2008 financial statements for the year ended December 31, 2009

Supply of electricity Other operating income - note 30 Net revenue - note 25 20,843

The effect of other reclassifications is not material.

#### 45. DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue on January 21, 2010 by the Board of Directors of the Company.

Asif Qadir President & Chief Executive

hof Radio

Masaharu Domichi Director

Annual Report 2009





# CONSOLIDATED FINANCIAL STATEMENTS

- Auditors' Report to the Members on the Consolidated Financial Statements
- Consolidated Financial Statements

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A.F. Ferguson & Co. **Chartered Accountants** 

State Life Building No.1-C I.I. Chundrigar Road, P.O. Box 4716

Karachi-74000, Pakistan

Telephone: (021) 32426682-6 / 32426711-5 Facsimile: (021) 32415007 / 32427938

**AUDITORS' REPORT TO THE MEMBERS** 

We have audited the annexed consolidated financial statements comprising consolidated balance sheet of Engro Polymer and Chemicals Limited (the holding company) and its subsidiary company, Engro Polymer Trading (Private) Limited as at December 31, 2009 and the related consolidated profit and loss account, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows together with the notes forming part thereof, for the year then ended. We have also expressed separate opinions on the financial statements of Engro Polymer and Chemicals Limited and Engro Polymer Trading (Private) Limited. These financial statements are the responsibility of the holding company's management. Our responsibility is to

express an opinion on these financial statements based on our audit.

Our audit was conducted in accordance with the International Standards on Auditing and accordingly included such tests of accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion the consolidated financial statements present fairly the financial position of Engro Polymer and Chemicals Limited and its subsidiary company, Engro Polymer Trading (Private) Limited, as at December 31, 2009 and the results of their operations, changes in equity and cash flows for the year then ended.

As stated in note 2.1.4 (a) to the financial statements, the Company has changed its accounting policies on initial application of standards, amendments or interpretations to existing standards, with which we concur.

**Chartered Accountants** 

Sperywor \$ Co.

Karachi Date: January 27, 2010

**Engagement Partner: Sohail Hassan** 

# **CONSOLIDATED BALANCE SHEET**

AS AT DECEMBER 31, 2009

(Amounts in thousand)

ASSETS	Note	2009 Rup	2008 nees
Non-Current Assets			
Property, plant and equipment Intangible assets Long term loans and advances	4 5 6	19,360,686 11,816 47,475	16,134,766 9,262 107,785
Current Assets		19,419,977	16,251,813
Stores, spares and loose tools Stock-in-trade Trade debts - considered good Loans, advances, deposits, prepayments and other receivables Taxes recoverable Deferred employee share compensation expense Short term investments Cash and bank balances	7 8 9 10 14 11 12	192,762 1,605,438 439,905 410,881 451,603 - 61,398 217,531 3,379,518	127,152 1,159,473 69,514 300,959 220,901 4,381 43,648 99,385 2,025,413
TOTAL ASSETS		22,799,495	18,277,226
EQUITY AND LIABILITIES			
Share Capital and Reserves			
Share capital Share premium Employee share compensation reserve Hedging reserve Unappropriated profit	13 14	5,203,677 975,438 9,313 (12,958) 220,173	5,203,677 975,438 9,858 (39,100) 413,869
Non-Current Liabilities		6,395,643	6,563,742
Long term borrowings Derivative financial instruments Retention money against project payments Deferred income tax liabilities Retirement and other service benefit obligations	15 16 17 18 19	11,135,163 19,935 - 321,520 38,312 11,514,930	7,973,072 60,154 553,445 382,574 38,500 9,007,745
Current Liabilities		11,514,930	9,007,745
Current portion of long term borrowings Trade and other payables Accrued interest / mark-up Short term borrowings Provisions	15 20 21 22 23	1,016,393 3,002,022 205,772 594,241 70,494 4,888,922	130,000 1,510,974 167,268 842,568 54,929 2,705,739
Contingencies and Commitments	24		
TOTAL EQUITY AND LIABILITIES		22,799,495	18,277,226

The annexed notes 1 to 45 form an integral part of these financial statements.

Asif Qadir President & Chief Executive

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# FINANCIAL STATES 200

# **CONSOLIDATED PROFIT AND LOSS ACCOUNT**

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand except for (loss) / earnings per share)	Note	2009 Rup	2008 (Restated)	
		Rupoos		
Net revenue	25	11,632,108	7,868,380	
Export rebate		667_	69	
		11,632,775	7,868,449	
Cost of sales	26	(10,418,592)	(6,735,658)	
Gross profit		1,214,183	1,132,791	
Distribution and marketing expenses	27	(483,814)	(311,640)	
Administrative expenses	28	(205,742)	(163,182)	
Other operating expenses	29	(232,011)	(293,787)	
Other operating income	30	116,422	124,945	
Operating profit		409,038	489,127	
Finance costs	31	(606,175)	(33,531)	
(Loss) / Profit before taxation		(197,137)	455,596	
Taxation	32	3,441	(105,243)	
(Loss) / Profit for the year		(193,696)	350,353	
(Loss) / Earnings per share - basic and diluted	33	(0.37)	0.68	

The annexed notes 1 to 45 form an integral part of these financial statements.

Asif Qadir President & Chief Executive

hof Radio

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

	<b>2009</b> Rup	2008 nees
(Loss) / Profit for the year	(193,696)	350,353
Other comprehensive income:		
Hedging reserve		
(Loss) / Gain arising during the year	(478)	257,573
Less: - Reclassification adjustments for (gains) / losses included in profit and loss	22,557	(118,649)
<ul> <li>Adjustments for amounts transferred to initial carrying amount of hedged items</li> </ul>	18,140	(199,078)
Income tax relating to hedging reserve	(14,077)	21,054
Other comprehensive income / (loss) for the year - net of tax	26,142	(39,100)
Total comprehensive (loss) / income for the year	(167,554)	311,253

The annexed notes 1 to 45 form an integral part of these financial statements.

Asif Qadir President & Chief Executive

Asy Radio

# **CONSOLIDATED STATEMENT OF CASH FLOWS**

FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

	Note	2009 Rup	2008 Dees
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash generated from operations Finance costs paid Long term loans and advances Retirement benefits paid Income tax paid Net cash generated from operating activities	36	1,542,650 (563,637) 60,310 (10,957) (302,392) 725,974	660,146 (354,530) (10,814) - (183,783) 111,019
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchases of - property, plant and equipment - intangible assets Proceeds from disposal of property, plant and equipment Retention money from Project payments Purchases of short term investments Proceeds from sale of short term investments Income on short term investments and bank deposits Net cash utilized in investing activities		(3,739,678) (6,255) 6,179 (553,445) (156,627) 178,034 63,807 (4,207,985)	(11,150,853) (7,180) 3,971 452,485 (46,000) 2,914,504 117,410 (7,715,663)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from long term borrowings Repayments of long term borrowings Proceeds from issue of share capital Dividend paid Net cash generated from financing activities		4,178,484 (130,000) - - - 4,048,484	6,637,643 - 229,128 (252,896) 6,613,875
Net increase / (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of the year Cash and cash equivalents at end of the year	37	566,473 (743,183) (176,710)	(990,769) 247,586 (743,183)

The annexed notes 1 to 45 form an integral part of these financial statements.

Asif Qadir President & Chief Executive

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# **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

	Share capital	Share premium	Employee share compensation reserve	Hedging reserve	Unappropriated profit	d Total
			Rupe	es		
Balance as at January 1, 2008	4,436,000	425,216	-	-	316,412	5,177,628
Total comprehensive income for the year	-	-	-	(39,100)	350,353	311,253
Final dividend for the year ended December 31, 2007 - Re. 0.54 per share	-	-	-	-	(252,896)	(252,896)
Share options granted during the year - note 14	-	-	9,858	-	-	9,858
Share capital issued	767,677	614,141	-	-	-	1,381,818
Share issuance cost, net	-	(63,919)	-	-	-	(63,919)
Balance as at December 31, 2008	5,203,677	975,438	9,858	(39,100)	413,869	6,563,742
Total comprehensive loss for the year	-	-	-	26,142	(193,696)	(167,554)
Unvested share options lapsed during the year - note 14.2.1	-	-	(545)	-	-	(545)
Balance as at December 31, 2009	5,203,677	975,438	9,313	(12,958)	220,173	6,395,643

The annexed notes 1 to 45 form an integral part of these financial statements.

Asif Qadir President & Chief Executive

Asy Radio

FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

#### 1. LEGAL STATUS AND OPERATIONS

1.1 The Group consists of Engro Polymer and Chemicals Limited (the Company) and it's wholly owned subsidiary company, Engro Polymer Trading (Private) Limited.

The Company was incorporated in Pakistan in 1997 under the Companies Ordinance, 1984. The Company was listed on Karachi Stock Exchange in 2008 and on Islamabad and Lahore Stock Exchanges during the current year.

The Company is a subsidiary of Engro Chemical Pakistan Limited (ECPL) (renamed as Engro Corporation Limited with effect from January 1, 2010). The address of its registered office is 1st floor, Bahria Complex I, M. T. Khan Road, Karachi. The Company's principal activity is to manufacture, market and sell Poly Vinyl Chloride (PVC), PVC compounds, Caustic soda and other related chemicals.

In 2006, the Company commenced work on its expansion and backward integration project comprising setting up of a new PVC plant, Ethylene Di Chloride (EDC), Chlor-alkali, Vinyl Chloride Monomer (VCM) and Power plants (the Project). The new PVC plant commenced commercial production on January 1, 2009. Further, on August 1, 2009, the Company commenced commercial operations of EDC, Chlor-alkali and Power plants (Gas turbines). The VCM plant is still in the test production phase. These plants have been set up adjacent to the Company's existing PVC facilities in the Port Qasim Industrial Area. Furthermore, during the year, the Company has also commenced supply of surplus power generated from Power plants to Karachi Electric Supply Company (KESC), under an agreement.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented, unless otherwise stated.

#### 2.1 Basis of preparation

- 2.1.1 These financial statements have been prepared under the historical cost convention as modified by remeasurement of certain financial assets and financial liabilities (including derivative instruments) at fair value and recognition of certain staff retirement and other service benefits at present value.
- 2.1.2 These financial statements have been prepared in accordance with the requirements of the Companies Ordinance, 1984 (the Ordinance), directives issued by the Securities and Exchange Commission of Pakistan (SECP) and the approved financial reporting standards as applicable in Pakistan. Approved financial reporting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the provisions of the Ordinance. Wherever, the requirements of the Ordinance or directives issued by the SECP differ with the requirements of these standards, the requirements of the Ordinance or the requirements of the said directives have been followed.
- 2.1.3. The preparation of financial statements in conformity with the above requirements requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. The areas involving high degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 3.

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

#### Initial application of a Standard, Amendment or an Interpretation to an existing Standard 2.1.4

- a) Standards, amendments to published standards and interpretations effective in 2009 and relevant
  - IAS 1 (Revised), 'Presentation of financial statements' (effective from January 1, 2009). The revised standard prohibits the presentation of items of income and expenses (that is, 'nonowner changes in equity') in the statement of changes in equity, requiring 'non-owner changes in equity' to be presented separately from owner changes in equity in a statement of comprehensive income. Entities can choose to present one statement of comprehensive income or two separate statements (the profit and loss account and statement of comprehensive income).

The Company has elected to present two statements; a profit and loss account and a statement of comprehensive income. As the change impacts only the presentation of financial statements there is no impact on earnings per share.

- IAS 23 (Amendment), 'Borrowing costs' (effective from January 1, 2009). The amendment requires an entity to capitalize borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset as part of the cost of that asset. The option of immediately expensing those borrowing costs has been removed. The Company's current accounting policy is in compliance with this amendment, and therefore has no effect on the Company's financial statements.
- IAS 28 (Amendment), 'Investments in associates' (and consequential amendments to IAS 32, 'Financial Instruments: Presentation' and IFRS 7, 'Financial instruments: Disclosures') (effective from January 1, 2009). The amendment is part of the IASB's annual improvements project published in May 2008. The amendment requires that an investment in associate including subsidiaries is treated as a single asset for the purposes of impairment testing and any impairment loss is not allocated to specific assets included within the investment, for example, goodwill. Reversals of impairment are recorded as an adjustment to the investment balance to the extent that the recoverable amount of the associate increases. This amendment has no impact on the Company's financial statements as currently there is no indication of impairment in Company's investment in subsidiary.
- IAS 39 (Amendment), 'Financial instruments: Recognition and measurement' (effective from January 1, 2009). The amendment is part of the IASB's annual improvements project published in May 2008.
- This amendment clarifies that it is possible for there to be movements into and out of the fair value through profit or loss category where a derivative commences or ceases to qualify as a hedging instrument in cash flow or net investment hedge.
- The definition of financial asset or financial liability at fair value through profit or loss as it relates to items that are held for trading is also amended. This clarifies that a financial asset or liability that is part of a portfolio of financial instruments managed together with evidence of an actual recent pattern of short-term profit-taking is included in such a portfolio on initial recognition.

FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

- When re-measuring the carrying amount of a debt instrument on cessation of fair value hedge accounting, the amendment clarifies that a revised effective interest rate (calculated at the date fair value hedge accounting ceases) are used.

This amendment has no material impact on the Company's financial statements.

- IFRS 2 (Amendment), 'Share-based payment' (effective from January 1, 2009). The amendment deals with vesting conditions and cancellations. It clarifies that vesting conditions are service conditions and performance conditions only. Other features of a share-based payment are not vesting conditions. As such these features would need to be included in the grant date fair value for transactions with employees and others providing similar services, that is, these features would not impact the number of awards expected to vest or valuation thereof subsequent to grant date. All cancellations, whether by the entity or by other parties, would have the same accounting treatment. The Company's current accounting policy for employees' shares options is consistent with this amendment.
- The SECP vide S.R.O. 411 (1) / 2008 dated April 28, 2008 notified the adoption of IFRS 7 'Financial Instruments: Disclosures'. IFRS 7 is mandatory for Company's accounting periods beginning on or after the date of notification i.e. April 28, 2008. IFRS 7 has superseded IAS 30 and disclosure requirements of IAS 32. The application of IFRS 7 has only resulted in additional disclosures in the Company's financial statements.
- IFRS 8 'Operating Segments' (effective from January 1, 2009). IFRS 8 replaces IAS 14, 'Segment reporting'. The new standard requires segment information to be presented on the same basis as that used for internal reporting purposes, and introduces detailed disclosures regarding the reportable segments and products. Application of IFRS 8 has resulted in additional disclosures in the Company's financial statements.
- b) Standards, amendments to published standards and interpretations effective in 2009 but not relevant

The other new standards, amendments and interpretations that are mandatory for accounting periods beginning on or after January 1, 2009 are considered not to be relevant or to have any significant effect on the Company's financial reporting and operations.

- c) Interpretation to existing standards that has been early adopted by the Company
  - IFRIC 4, 'Determining whether an Arrangement contains a Lease' was adopted by SECP and was applicable for all periods beginning on or after January 1, 2006. However, SECP vide Circular No. D(CS)/34/2009 dated June 22, 2009 deferred the implementation of IFRIC 4 till June 30, 2010. The Company has early adopted the Interpretation, which has only resulted in additional disclosures in respect of certain arrangements of the Company being classified as operating leases (note 26.3).

FOR THE YEAR ENDED DECEMBER 31, 2009

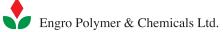
(Amounts in thousand)

- d) Standards, amendments to published standards and interpretations that are not yet effective and have not been early adopted by the Company
  - IAS 1 (Amendment), 'Presentation of financial statements' (effective from January 1, 2010). The amendment is part of the IASB's annual improvements project published in April 2009. The amendment provides clarification that the potential settlement of a liability by the issue of equity is not relevant to its classification as current or non current. By amending the definition of current liability, the amendment permits a liability to be classified as non-current (provided that the entity has an unconditional right to defer settlement by transfer of cash or other assets for at least 12 months after the accounting period) notwithstanding the fact that the entity could be required by the counterparty to settle in shares at any time. The Company will apply IAS 1 (Amendment) from July 1, 2010. It is not expected to have a material impact on the Company's financial statements, on its initial application.
  - IAS 39 (Amendment), 'Cash flow hedge accounting', (effective from July 1, 2010). This amendment provides clarification when to recognize gains or losses on hedging instruments as a reclassification adjustment in a cash flow hedge of a forecast transaction that results subsequently in the recognition of a financial instrument. The amendment clarifies that gains or losses should be reclassified from equity to profit or loss in the period in which the hedged forecast cash flow affects profit or loss. The Company will apply IAS 39 (Amendment) from July 1, 2010. It is not expected to have a material impact on the Company's financial statements, on its initial application.
  - IFRS 8 (Amendment), 'Disclosure of information about segment assets' (effective from January 1, 2010). This amendment clarifies that an entity is required to disclose a measure of segment assets only if that measure is regularly reported to the chief operating decision-maker. The new guidance is not expected to have a material impact on the Company's financial statements.
  - IAS 39 (Amendment), 'Treating loan pre-payment penalties as closely related derivatives' (effective from January 1, 2010). This amendment clarifies pre-payment options, the exercise price of which compensates the lender for loss of interest by reducing the economic loss from re-investment risk, should be considered closely related to the host debt contract. The Company will apply IAS 39 (Amendment) from January 1, 2010.

There are a number of other minor amendments and interpretations to other published standards that are not yet effective, and are also not relevant to the Company and therefore have not been presented here.

#### 2.2 Property, plant and equipment

These are stated at cost less accumulated depreciation and impairment, if any, except Capital work-inprogress. Cost in relation to fixed assets signifies historical cost. Historical cost includes expenditure that is directly attributable to the acquisition of the items. Capital work-in-progress is stated at historical cost less impairment, if any.



FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

Depreciation on assets is charged to income using the straight line method to allocate their cost to their residual values over their estimated useful lives at rates given in note 4.1. Depreciation on additions is charged from the month in which the asset is put to use and no depreciation is charged in the month of disposal.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance are charged to income during the year in which these are incurred.

Assets residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

The gain or loss on disposal or retirement of an asset represented by the difference between the sale proceeds and the carrying amount of the asset is recognized as an income or expense in the period of disposal or retirement.

#### 2.3 Intangible assets - Computer software

Costs associated with developing and maintaining computer software programmes are recognized as an expense as incurred. Costs that are directly attributable to identifiable software and have probable economic benefits exceeding one year, are recognized as an intangible asset. Direct costs include the purchase cost of software and related overhead cost.

Expenditure, which enhances or extends the performance of computer software beyond its original specification and useful life is recognized as a capital improvement and added to the original cost of the software.

Computer software cost treated as intangible assets are amortized from the date the software is put to use on straight-line basis over a period of 5 to 10 years. The carrying amount of the intangible assets is reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the assets carrying amount exceeds its recoverable amount in income. Reversal of impairment losses are also recognized in income.

#### 2.4 Investments in subsidiaries

Investments in subsidiaries are stated at cost net of provision for impairment, if any. This investment is classified as long term investments.

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

#### 2.5 Financial instruments

#### 2.5.1 Financial assets

The Company classifies its financial assets in the following categories: at fair value through profit or loss, loans and receivables, held to maturity and available for sale. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial as sets at initial recognition.

#### (a) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are financial assets held for trading. A financial asset is classified in this category if acquired principally for the purpose of selling in the short-term. Derivatives are also categorized as held for trading unless they are designated as hedges. Assets in this category are classified as current assets.

#### (b) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the balance sheet date. These are classified as non-current assets. The Company's loans and receivables comprise 'trade debts and other receivables' and 'cash and cash equivalents' in the balance sheet (note 2.8 and 2.9).

#### (c) Held to maturity financial assets

Held to maturity financial assets are non-derivative financial assets with fixed or determinable payments and fixed maturity with a positive intention to hold to maturity.

#### Available-for-sale financial assets (d)

Available-for-sale financial assets are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless management intends to dispose of the investment within 12 months of the balance sheet date.

Regular purchases and sales of financial assets are recognized on the trade date - the date on which the Company commits to purchase or sell the asset. Investments are initially recognized at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognized at fair value and transaction costs are expensed in the profit and loss account. Financial assets are derecognized when the rights to receive cash flows from the investments have expired or have been transferred and the Company has transferred substantially all risks and rewards of ownership. Available-for-sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value.

FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

Loans and receivables and held to maturity financial assets are carried at amortized cost using the effective interest method.

Gains or losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are presented in the profit or loss account within 'other operating income/expenses' in the period in which they arise. Dividend income from financial assets at fair value through profit or loss is recognized in the profit and loss account as part of other income when the Company's right to receive payments is established.

When securities classified as available for sale are sold or impaired, the accumulated fair value adjustments recognized in other comprehensive income are included in the profit or loss account as 'gains and losses from investment securities'. Interest on available-for-sale securities calculated using the effective interest method is recognized in the profit and loss account as part of other income. Dividends on available-for-sale equity instruments are recognized in the profit and loss account as part of other income when the Company's right to receive payments is established.

The fair values of quoted investments are based on current bid prices. If the market for a financial asset is not active (and for unlisted securities), the Company establishes fair value by using valuation techniques. These include the use of recent arm's length transactions, reference to other instruments that are substantially the same, discounted cash flow analysis, and option pricing models making maximum use of market inputs and relying as little as possible on entity-specific inputs.

The Company assesses at each balance sheet date whether there is objective evidence that a financial asset or a Group of financial assets is impaired. In the case of equity securities classified as available for sale, a significant or prolonged decline in the fair value of the security below its cost is considered as an indicator that the securities are impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in profit or loss - is removed from equity and recognized in the profit and loss account. Impairment losses recognized in the profit and loss account on equity instruments are not reversed through the profit and loss account. Impairment testing of trade receivables is described in note 2.8.

#### 2.5.2 Financial liabilities

All financial liabilities are recognized at the time when the Company becomes a party to the contractual provisions of the instrument.

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in respective carrying amounts is recognized in the profit and loss account.

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

#### 2.5.3 Offsetting of financial assets and liabilities

A financial asset and a financial liability are offset and the net amount is reported in the balance sheet if the Company has a legally enforceable right to set-off the recognized amounts and intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

#### 2.6 Stores and spares

These are valued at weighted average cost except for items in transit which are stated at invoice value plus other charges paid thereon till the balance sheet date. Provision is made for slow moving items, as per policy and is recognized in the profit and loss account.

#### 2.7 Stock-in-trade

These are valued at the lower of cost and net realizable value. Cost in relation to raw materials represent the weighted average cost and in relation to finished goods and work-in-progress represents weighted average cost comprising direct materials, labour and related manufacturing overheads.

Cost of stock-in-transit represents the invoice value plus other charges incurred thereon till the balance sheet date.

Net realizable value signifies the estimated selling price in the ordinary course of business less cost of completion and costs necessarily to be incurred in order to make the sales. Provision is made for slow moving stocks where considered necessary.

#### 2.8 Trade debts and other receivables

Trade debts and other receivables are recognized initially at fair value and subsequently measured at amortized cost using the effective interest rate method, less provision for impairment. A provision for impairment is established when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms of receivables. The amount of the provision is charged to income. Trade debts and other receivables considered irrecoverable are written-off.

Exchange gains and losses arising on translation in respect of trade debts and other receivables in foreign currency are added to the carrying amount of the respective receivables.

#### 2.9 Cash and cash equivalents

Cash and cash equivalents in the cash flow statement include cash in hand and in transit, balance with banks, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less and short term finances. Short term finances on the balance sheet are shown as part of current liabilities.

FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

#### 2.10 Share capital

Ordinary shares are classified as equity and recognized at their face value. Incremental costs, if any, directly attributable to the issue of new shares or options are recognized in equity as a deduction, net of tax, from the proceeds.

#### 2.11 Employees' Share Option Scheme

The grant date fair value of equity settled share based payments to employees is initially recognized in the balance sheet as deferred share employee compensation expense with a consequent credit to equity as employee share compensation reserve.

The fair value determined at the grant date of the equity settled share based payments is recognized as an employee compensation expense on a straight line basis over the vesting period.

When an unvested option lapses by virtue of an employee not conforming to the vesting conditions after recognition of an employee compensation expense in profit or loss, employee compensation expense in profit or loss is reversed equal to the amortized portion with a corresponding effect to deferred employee compensation reserve in the balance sheet.

When a vested option lapses on expiry of the exercise period, employee compensation expense already recognized in the profit or loss is reversed with a corresponding reduction to deferred employee compensation reserve in the balance sheet.

When the options are exercised, deferred employee compensation reserve relating to these options is transferred to share capital and share premium account. An amount equivalent to the face value of related shares is transferred to share capital, and any amount over and above the share capital is transferred to share premium account.

#### 2.12 Borrowings

Borrowings are recognized initially at fair value, net of transaction costs incurred and are subsequently measured at amortized cost using the effective interest method.

Borrowings are classified as current liabilities unless the Company has an unconditional / contractual right to defer settlement of the liability for at least twelve months after the balance sheet date.

#### 2.13 Retirement and other service benefit obligation

#### 2.13.1 Pension Scheme

The Company operates an approved defined benefit pension scheme for its management employees. The scheme is funded and provides for pension based on the employees' last drawn salary. Pensions are payable, after retirement or on optional retirement, for life and thereafter to surviving spouses and dependent children.

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

#### 2.13.2 Gratuity Scheme

The Company operates an approved funded defined benefit gratuity scheme for its management employees. The scheme provides gratuity based on the employees' last drawn salary. Gratuity is payable on retirement, separation or death to ex-employees, or their spouses thereafter. Contributions are made annually to these funds on the basis of the actuarial valuations and in line with the provisions of the Income Tax Ordinance, 2001.

#### 2.13.3 Additional Death Gratuity Scheme

The Company also operates an approved death gratuity scheme for its permanent employees. The scheme is unfunded and provides for additional death gratuity which is payable on death of employee to surviving spouses and dependent children.

Actuarial valuation of these schemes is carried out at least once in every three years. The most recent actuarial valuation was carried out as of December 31, 2008 using the 'Projected Unit Credit Meth

The amount recognized in the balance sheet represents the present value of defined benefit obligations as adjusted for unrecognized actuarial gains and losses and unrecognized past service costs, if any, as reduced by the fair value of plan assets.

Cumulative unrecognized actuarial gains and losses at the end of the previous year which exceeds 10% of the greater of the present value of the Company's defined benefit obligations and the fair value of plan assets are amortized over the expected average remaining working lives of the employees.

#### 2.13.4 Provident fund

The Company operates a defined contribution provident fund for its permanent management employees. Equal monthly contributions are made both by the Company and the employees to the fund at the rate of 10% of basic salary. Annual contribution by the Company is charged to income.

#### 2.13.5 Compensated absences

Accrual is made for employees compensated absences on the basis of accumulated leaves and the last drawn pay.

#### 2.13.6 Other benefits

Provision is made under a service incentive plan for certain category of experienced employees to continue in the Company's employment. The provision is made on the basis of management's estimates of incentives to be paid to employees on fulfilment of criteria given in the incentive plan.

#### 2.14 Trade and other payables

These are recognized initially at fair value and subsequently measured at amortized cost using the effective interest rate method. Exchange gains and losses arising on translation in respect of liabilities in foreign currency are added to the carrying amount of the respective liabilities.

FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

#### 2.15 Provisions

Provisions are recognized when the Company has a legal or constructive obligation as a result of past events, and it is probable that outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation. Provisions are reviewed at each balance sheet date and adjusted to reflect current best estimate.

#### 2 16 Taxation

#### 2.16.1 **Current**

Provision for current taxation is based on the taxable income for the year, determined in accordance with the prevailing law for taxation on income, using prevailing tax rates. The charge for current tax also includes tax credits and adjustments, where considered necessary, for prior years determined during the year or otherwise considered necessary for such years.

#### 2.16.2 Deferred

Deferred income tax is provided using the liability method on all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized.

Deferred income tax is determined using tax rates that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realized or the deferred income tax liability is settled. Deferred tax is charged or credited in the profit and loss account.

#### 2.17 Foreign currency transactions and translation

These financial statements are presented in Pakistani Rupees, which is the Company's functional currency. Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in income.

#### 2.18 Derivatives financial instruments and hedging activities

Derivatives are initially recognized at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. The method of recognizing the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The Company designates certain derivatives as either:

- (a) hedges of the fair value of recognized assets or liabilities or a firm commitment (fair value hedge); or
- (b) hedges of a particular risk associated with a recognized asset or liability or a highly probable forecast transaction (cash flow hedge).

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

The overall risk management strategy includes reasons for undertaking hedge transactions and entering into derivatives. The objectives of this strategy are to:

- minimize foreign currency exposure's impact on the Company's financial performance; and
- protect the Company's cash flow from adverse movements in foreign currency exchange rates.

#### (a) Fair value hedge

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recorded in the profit and loss account, together with any changes in the fair value of the hedged asset or liability that are attributable to the hedged risk.

#### (b) Cash flow hedge

On an ongoing basis, the Company assesses whether each derivative continues to be highly effective in offsetting changes in the cash flows of hedged items. If and when a derivative is no longer expected to be highly effective, hedge accounting is discontinued.

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognized in other comprehensive income. The gain or loss relating to the ineffective portion is recognized immediately in the profit and loss account.

Amounts accumulated in comprehensive income are reclassified to the profit and loss account in the periods when the hedged item affects profit or loss account i.e. when the transaction occurs. The gain or loss relating to the effective portion of interest rate swaps hedging variable rate borrowings is recognized in the profit and loss account or the cost of the related asset for which the borrowing is being utilized. However, when the forecast transaction that is hedged results in the recognition of a non-financial asset (for e.g. inventory or fixed assets) the gains and losses previously deferred in equity are transferred from equity and included in the initial measurement of the cost of the asset. The deferred amounts are ultimately recognized in cost of goods sold in case of inventory or in depreciation in case of fixed assets.

When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognized when the forecast transaction is ultimately recognized in the profit and loss account or the cost of the related non-financial asset (for e.g. inventory or fixed assets) as applicable. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to the profit and loss account.

The fair values of various derivative instruments used for hedging purposes are disclosed in note 16. Movements on the hedging reserve are shown in statement of comprehensive income. The full fair value of a hedging derivative is classified as a non-current asset or liability when the remaining maturity of hedged item is more than 12 months, and as a current asset or liability when the remaining maturity of the hedged item is less than 12 months. Trading derivatives are classified as a current asset or liability.

FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

#### 2.19 Revenue recognition

Revenue is recognized to the extent it is probable that the economic benefits will flow to the Company and the revenue can be measured reliably. Revenue is measured at the fair value of the consideration received or receivable, and is recognized on the following basis:

- sales are recognized when the product is dispatched to customers;
- revenue from the supply of electricity is recorded based upon the output delivered;
- dividend income is recognized when the Company's right to receive the payment is established; and
- return on deposits is recognized using the effective interest rate method.

#### 2.20 Borrowing costs

Borrowing costs are recognized as an expense in the period in which they are incurred except where such costs are directly attributable to the acquisition, construction or production of a qualifying asset in which such costs are capitalized as part of the cost of that asset. Borrowing costs includes exchange differences arising from foreign currency borrowings to the extent these are regarded as an adjustment to borrowing costs.

#### 2.21 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting.

#### 2.22 Dividend and appropriation to reserves

Dividend and appropriation to reserves are recognized in the financial statements in the period in which these are approved.

#### 3. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The Company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are as follows:

#### 3.1 Property, plant and equipment

The Company reviews appropriateness of the rate of depreciation, useful life and residual value used in the calculation of depreciation. Further where applicable, an estimate of recoverable amount of assets is made for possible impairment on an annual basis.

#### 3.2 Impairment of investments in subsidiaries

In making an estimate of future cash flows from the Company's financial assets including investment in subsidiaries, the management considers future dividend stream and an estimate of the terminal value of these investments.

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

#### 3.3 Derivative hedging financial instruments designated as cash flow hedges

The Company reviews the changes in fair values of the derivative hedging financial instruments at each reporting date based on the valuations received from the contracting banks. These valuations represent estimated fluctuations in the relevant currencies / interest rates over the reporting period and other relevant variables signifying currency and interest rate risks.

#### 3.4 Stock-in-trade

The Company reviews the net realizable value of stock-in-trade to assess any diminution in the respective carrying values. Net realizable value is determined with reference to estimated selling price less estimated expenditures to make the sales.

#### 3.5 Income taxes

In making the estimates for income taxes payable by the Company, the management looks at the applicable law and the decisions of appellate authorities on certain issues in the past.

#### 3.6 Fair value of employee share options

The management has determined the fair value of options issued under the Employee Share Option Scheme at the grant date using the Black Scholes pricing model. The fair value of these options and the underlying assumptions are disclosed in note 14.

#### 3.7 Provision for retirement and other service benefits obligations

The present value of these obligations depends on a number of factors that are determined on actuarial basis using a number of assumptions. Any changes in these assumptions will impact the carrying amount of these obligations. The present values of these obligations and the underlying assumptions are disclosed in notes 34.2 and 34.7 respectively.

		2009	2008
		F	Rupees
4.	PROPERTY, PLANT AND EQUIPMENT		
	Operating assets (note 4.1)	14,112,080	1,987,643
	Capital work in progress (note 4.4)	5,248,606	14,147,123
		19,360,686	16,134,766



FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

#### 4.1 Operating assets

				Pipelines						
	Leasehold land	Building on leasehold land	Plant and Machinery	Water	VCM	Ethylene	Gas	Furniture, fixtures and equipment	Vehicles	Total
As at January 1, 2008					Rupe	ees —				
Cost	190,779	227,102	2,732,433	119,280	26,122		1,691	77,604	66,242	3,441,253
Accumulated depreciation	(9,480)	(46,686)	(1,111,931)	(48,350)	(10,611)	-	(689)	(47,004)	(33,449)	(1,308,200)
Net book value	181,299	180,416	1,620,502	70,930	15,511		1,002	30,600	32,793	2,133,053
Year ended December 31, 2008										
Opening net book value	181,299	180,416	1,620,502	70,930	15,511	-	1,002	30,600	32,793	2,133,053
Additions	3,348	-		-				19,940	20,384	43,672
Disposals / write off - note 4.3										
- Cost	-	-	-	-	-	-	-	(3,353)	(6,583)	(9,936)
<ul> <li>Accumulated depreciation</li> <li>Net book value</li> </ul>	-	-	-	-	-	-	-	2,749 (604)	3,565 (3,018)	(3,622)
Pedessification										
Reclassification - Cost		_	(5,889)			-			5,889	
- Accumulated depreciation			2,984	-	-	-	-		(2,984)	
Net book value		-	(2,905)	-	-	•	•	-	2,905	-
Depreciation charge - note 4.2	(3,870)	(5,827)	(145,761)	(5,964)	(1,306)	-	(85)	(9,985)	(12,662)	(185,460)
Closing net book value	180,777	174,589	1,471,836	64,966	14,205		917	39,951	40,402	1,987,643
As at January 1, 2009										
Cost	194,127	227,102	2,726,544	119,280	26,122	-	1,691	94,191	85,932	3,474,989
Accumulated depreciation	(13,350)	(52,513)	(1,254,708)	(54,314)	(11,917)	-	(774)	(54,240)	(45,530)	(1,487,346)
Net book value	180,777	174,589	1,471,836	64,966	14,205		917	39,951	40,402	1,987,643
Year ended December 31, 2009										
Opening net book value	180,777	174,589	1,471,836	64,966	14,205		917	39,951	40,402	1,987,643
Additions		168,221	12,076,638	275,128		50,023	32,158 `	16,820	29,811	12,648,799
Disposals - note 4.3										
- Cost - Accumulated depreciation		-	-	-		-	-	(133) 74	(13,458) 8,957	(13,591) 9,031
Net book value	-		-	-	-	-	-	(59)	(4,501)	(4,560)
Depreciation charge - note 4.2	(3,934)	(10,033)	(466,383)	(11,696)	(1,306)	(1,042)	(754)	(12,920)	(11,734)	(519,802)
Closing net book value	176,843	332,777	13,082,091	328,398	12,899	48,981	32,321	43,792	53,978	14,112,080
As at December 31, 2009										
Cost	194,127	395,323	14,803,182	394,408	26,122	50,023	33,849	110,878	102,285	16,110,197
Accumulated depreciation	(17,284)	(62,546)	(1,721,091)	(66,010)	(13,223)	(1,042)	(1,528)	(67,086)	(48,307)	(1,998,117)
Net book value	176,843	332,777	13,082,091	328,398	12,899	48,981	32,321	43,792	53,978	14,112,080
Annual Rate of Depreciation (%)	2 to 2.14	2.5 to 10	5 to 16.67	5	5	5	5	5 to 33	20 to 25	

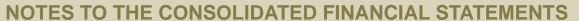
FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

		2009	2008 _Rupees
4.2	Depreciation charge has been allocated as follows:		
	Cost of sales - note 26	502,452	167,626
	Distribution and marketing expenses - note 27	3,371	4,255
	Administrative expenses - note 28	3,375	5,085
	Capital work-in-progress	10,604	8,494
		519,802	185,460

4.3 The details of operating assets disposed / written off during the year are as follows:

_	Cost	Accumulated depreciation Ru	Net book value pees	Sale proceeds	Mode of disposal	Particulars of purchaser
Vehicle	780	780	-	185 \		Mr. Muhammad Naveed
п	1,328	1,015	313	332		Mr. Syed Ahsenuddin
п	782	782	_	185		Mr. Syed Ali Akber
п	900	366	534	520		Mr. Faroog Fasih
п	900	436	464	464	By Company	Mr. Imran Hashmi
п	900	422	478	478	policy to existing	Mr. Mati ur Rab Siddiqui
п	1,500	831	669	609	/ separating	Mr. M. Imran Farookhi
п	1,269	59	1,210	991	executives	Mr. M. Sarmad
п	859	683	176	322		Mr. Asif Rasul Khan
п	900	449	451	422		Mr. Syed Zubair Ahmed
u .	900	694	206	338 /	/	Mr. Younus Ali Siddiqui
п	407	407	-	138		Mr. Noman Hassan Khan
п	1,034	1,034	_	550	By auction	A-908, Block 123, F. B.
п	999	999	-	539		Area, Gulburg, Karachi
Furniture, fixtures and				<i>'</i>	<b>'</b>	
equipment	90	34	56	76	Insurance claim	Adamjee Insurance
очартот	00	04	00	, ,	modranoc olalim	Company Limited
						Company Limited
Aggregate amount of						
assets having net book						
value less than	40	40		20		
Rs. 50 each	43	40	3	30		
	13,591	9,031	4,560	6,179		
2008	9,936	6,314	3,622	3,971		



FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

#### 4.4 Capital work-in-progress

	Plant and machinery	Building on leasehold land	Ethylene pipeline and power cables	Water and gas pipelines	Furniture fixture and equipment	Advances for vehicles	Other ancillary costs (note 4.4.2)	Total
				Rupe	ees			
Year ended December 31, 2008								
Balance as at January 1, 2008	1,925,402	109,671	30,251	168,293	7,386	2,922	331,783	2,575,708
Additions during the year	10,597,655	53,630	31,235	64,723	31,724	24,325	808,447	11,611,739
Transferred to operating assets					(19,940)	(20,384)		(40,324)
Balance as at December 31, 2008	12,523,057	163,301	61,486	233,016	19,170	6,863	1,140,230	14,147,123
Year ended December 31, 2009								
Balance as at January 1, 2009	12,523,057	163,301	61,486	233,016	19,170	6,863	1,140,230	14,147,123
Additions during the year	1,830,574	31,717	2,395	15,860	3,129	31,263	1,827,684	3,742,622
Transferred to operating assets (note 4.4.1)	(10,608,848)	(162,008)	(63,589)	(246,083)	(16,820)	(29,811)	(1,513,980)	(12,641,139)
Balance as at December 31, 2009	3,744,783	33,010	292	2,793	5,479	8,315	1,453,934	5,248,606

- 4.4.1 As referred to in note 1.2, the Company commenced work on the expansion Project in 2006, and the Capital work-in-progress relates to the cost of this expansion Project. During the year, the Company has commenced commercial production from the new PVC plant and declared commercial operations of Ethylene Di Chloride (EDC), Chlor-alkali and Power plants (Gas turbines) and transferred the related costs of these plants to operating assets. However, the Vinyl Chloride Monomer (VCM) plant is currently in the test production phase.
- 4.4.2 The ancillary costs, directly attributable to the Project, comprise:

	2009 Ru	2008 upees
		ı
Salaries, wages and benefits	213,879	315,240
Training and travelling expenses	45,051	74,439
Borrowing costs, including mark-up on finances using capitalization rate of 12.08% - net		
(2008: 13.45% - net)	591,810	591,713
Legal and professional charges	31,860	43,103
Depreciation	15,053	13,763
Storage and handling	481,667	-
Others	74,614	101,972
	1,453,934	1,140,230

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

As at January 1, 2008 Cost Accumulated amortization Net book value  Year ended December 31, 2008 Opening net book value Additions at cost Amortization charge - note 28 Closing net book value  As at January 1, 2009 Cost Accumulated amortization Net book value	6,416 (3,585) 2,831 2,831 7,180 (749) 9,262 13,596 (4,334)
Opening net book value Additions at cost Amortization charge - note 28 Closing net book value  As at January 1, 2009 Cost Accumulated amortization	7,180 (749) 9,262 13,596 (4,334)
Cost Accumulated amortization	(4,334)
	9,262
Year ended December 31, 2009  Opening net book value  Additions at cost  Amortization charge - note 28  Closing net book value	9,262 6,255 (3,701) 11,816
As at December 31, 2009  Cost Accumulated amortization Net book value	19,851 (8,035) 11,816
5.1 The cost is being amortized over a period of 5 to 10 years.  6. LONG TERM LOANS AND ADVANCES  - Considered good  - Considered good	2008
Executives (notes 6.1, 6.2 and 6.4)  - Chief Executive  - Other executives  90,748  91,164  Less: Current portion shown under current assets (note 10)  (52,831)	3,118 117,395 120,513 (40,578)
Other employees (note 6.3) Less: Current portion shown under current assets (note 10)  22,719  (13,577) 9,142  47,475	79,935 37,944 (10,094) 27,850 107,785

FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

6.1 Reconciliation of the carrying amount of loans and advances to Chief Executive and Executives.

Total
114,402
292,287
(286,176)
120,513

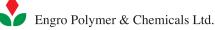
- These represent interest free loans and advances to executives for house rent, vehicles, home appliances and investments given in accordance with the terms of employment and for purchase of the Company's shares under the Employees' Share Scheme (ESS) introduced/announced by EPCL Employees' Trust. Loans for house rent and investments are repayable in 18 to 36 equal monthly installments. Loans for home appliances are repayable in 5 equal annual installments. 20% of the loan for purchase of Company's share under ESS are repayable at the end of month 1, 12 and 24 and 40% is repayable at the end of month 30 from the expiry date of the Option Period. Advances for vehicles are charged to profit and loss account over a period of 3 years.
- These represent interest free loans to employees for home appliances and investments, given in accordance with the terms of employment and for purchase of the Company's shares under the Employees' Share Scheme (ESS) introduced/announced by EPCL Employees' Trust. Loans are repayable in accordance with the terms stated in note 6.2.
- The maximum aggregate amount due from Chief Executive and executives at the end of any month during the year was Rs. 111,540 (2008: Rs. 130,000).
- 6.5 The carrying values of these financial assets are neither past due nor impaired. The credit quality of these financial assets can be assessed with reference to no defaults in recent history.

		2009 R	2008 upees
7.	STORES, SPARES AND LOOSE TOOLS		
	Consumable stores	20,194	13,745
	Spares	176,435	113,407
		196,629	127,152
	Less: Provision for slow moving stores		
	and spares - note 26	(3,867)	
		192,762	127,152

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

(211110	unts in thousand)		
		2009 R	2008 upees
8.	STOCK-IN-TRADE		
	Raw and packing materials - note 8.1 Work-in-process Finished goods	1,168,171 17,579	327,670 21,293
	<ul><li>- own manufactured product - note 8.2</li><li>- purchased product</li></ul>	410,653 9,035	810,355 155
		1,605,438	810,510 1,159,473
8.1	This includes stocks-in-transit amounting to Rs. 248,065 (2008: Rs. 155 facilities of the following related parties:	2009	2008
		к	upees
	- Engro Vopak Terminal Limited - Dawood Hercules Chemical Limited	595,104 1,635	22,148
		596,739	22,148
8.2	This represents carrying value of PVC resin, net of realizable value re Rs. 6,791).	eduction of Rs. 2	1,084 (2008:
		2009 R	2008 upees
9.	TRADE DEBTS, considered good		
	Secured (note 9.1) Unsecured (note 9.2)	256,730 183,175	69,514 -
		439,905	69,514
9.1	These debts are secured by way of bank guarantees and letters of cre	edit from custom	ers.
9.2	Includes due from following related parties:	2009 R	2008 upees
	- Engro Chemical Pakistan Limited - Mitsubishi Corporation	1,070 164,228	-
		165,298	



2008

2009

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

9.3 The carrying values of these financial assets are neither past due nor impaired. The credit quality of these financial assets can be assessed with reference to no defaults in recent history.

		RI	ipees
10.	LOANS, ADVANCES, DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES		•
	Considered good		
	Current portion of long term loans and advances - note 6		
	- executives	52,831	40,578
	- employees	13,577	10,094
		66,408	50,672
	Advances to employees for reimburseable expenses	824	4,201
	Advances to suppliers and others	59,818	24,307
	Deposits	23,145	43,131
	Prepayments	66,357	26,030
	Receivable from Government		
	- sales tax refundable	189,044	151,736
	- export rebate claim	544	462
	- octroi/duty claims	152	152
		189,740	152,350
	Accrued return on investments	92	30
	Receivable from ECPL, Holding Company	1,318	153
	Other receivables	3,179	85_
		410,881	300,959
	Considered doubtful		
	Custom duty claims refundable	18,043	18,043
	Less: Provision for impairment - note 10.1	(18,043)	(18,043)
		-	-
	Special Excise Duty (SED) refundable	36,687	36,687
	Less: Provision for impairment - note 23	(36,687)	(36,687)
		-	-
	Sales tax refundable	140	140
	Less: Provision for impairment	(140)	(140)
	·	-	-
		410,881	300,959

10.1 The Collector of Customs through his order dated April 11, 2008, disposed off the refund applications filed by the Company for the refund of custom duty paid at import stage on import of Vinyl Chloride Monomer. The Company based on the advice of its tax consultant, has filed an appeal before the Collector of Customs (Appeals), Karachi dated May 31, 2008 against the aforementioned order on which no progress has been made. However, the Company based on prudence carries full provision against the aforementioned custom duty refundable in the financial statements.

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

10.2 As at December 31, 2009 receivables aggregating to Rs. 54,870 (2008: Rs. 54,870) were deemed to be impaired and have been provided for fully in these financial statements based on prudence. The remaining balance of loans, advances, deposits, prepayments and other receivables are neither past due nor impaired.

#### 11. SHORT TERM INVESTMENTS 2009 2008 Rupees. - At fair value through profit or loss Mutual fund securities - note 11.1 61,398 43,648

11.1 These represent investments in open end mutual funds and are valued at their respective redemption price as at the balance sheet date.

2000

2000

2000

2000

		2009 F	2008 Rupees
12.	CASH AND BANK BALANCES		
	Cash in hand	970	935
	Cash at bank - on current accounts - on saving accounts - note 12.1	129,269 68,292 197,561 19,000	4,931 5,273 10,204 88,246
	Short term deposits - note 12.2	217,531	99,385

- 12.1 Includes Rs. 23,718 (2008: Rs. 2,671) kept in a separate bank account in respect of security deposits.
- 12.2 This deposit has a maturity of one month and carries mark-up at the rate of 8% per annum.

		2009	2008
13.	SHARE CAPITAL	R	upees
	Authorized capital		
	700,000,000 (2008: 700,000,000) ordinary shares of Rs. 10 each	7,000,000	7,000,000
	Issued, subscribed and paid-up capital		
	520,367,677 (2008: 520,367,677) ordinary shares of Rs. 10 each, fully paid in cash	5,203,677	5,203,677

FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

13.1 As at December 31, 2009, Engro Chemical Pakistan Limited (ECPL) – the Holding Company holds 292,400,000 (2008: 292,400,000) ordinary shares of Rs. 10 each.

#### 14. EMPLOYEES' SHARE OPTION SCHEME

14.1 The employees' share option scheme (the Scheme) was originally approved by the shareholders in their Extraordinary General Meeting (EGM) held on October 8, 2007. Under the Scheme, senior employees who were considered critical to the business operations were granted options to purchase 5.3 million newly issued ordinary shares at an exercise price of Rs. 22 per ordinary share. The number of options granted was calculated by reference to how critical an employee was considered to the business and his abilities, subject to approval by the Compensation Committee. The options carry neither right to dividends nor voting rights. Vesting period started from the 'grant date' and ends on December 31, 2009, whereafter the options can be exercised within a period of two years. Further, employees who joined the Company by October 31, 2008 and those promoted to the eligible employee grade by the same date have also been granted options on similar terms.

Last year, the Company proposed certain changes relating to 'grant date' in the originally approved Scheme. These changes were approved by the shareholders in their EGM held on June 27, 2008, and subsequently by the SECP on September 25, 2008. As per the approved change to the Scheme the 'grant date' is the date of EGM held on October 8, 2007, when the Scheme was originally approved.

14.2 The amounts recognized in these financial statements in respect of the Scheme are as follows:

		2009 R	2008 upees
14.2.1	Employee share compensation reserve		
	Balance at beginning of the year/recognized on		
	the date of grant	9,858	9,858
	Unvested share options lapsed during the year	(545)_	
	Balance at end of the year	9,313	9,858
14.2.2	Deferred employee share compensation expense		
	Balance at beginning of the year/recognized on		
	the date of grant	4,381	9,858
	Unvested share options lapsed during the year	(545)	-
	Amortization for the year/period	(3,836)	(5,477)
	Balance at end of the year		4,381

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

14.3 The Company used Black Scholes pricing model to calculate the fair value of share options at the grant date. The fair value of the share options as per the model and underlying assumptions are as follows:

Total number of share options issued	5,300,000
Fair value of the share options at grant date	Rs. 1.86
Share price at grant date	Rs. 18
Exercise price	Rs. 22
Annual volatility based on historical pattern	15.13%
Risk free rate used	10.12%
Expected dividends	Nil

#### 15. LONG TERM BORROWINGS, Secured

	Mark - up rate	Installments			
	per annum	Number	Commencing from		
				2009	2008
				Rup	ees
			_		
Syndicated term finance I	6 months KIBOR + 2.25%	13 half yearly	November 2010	5,655,127	5,648,525
Morabaha finance	6 months KIBOR + 0.5%	8 half yearly	September 2009	-	100,000
Long term finance utilized under					
mark-up arrangements	6 months KIBOR + 0.5%	5 half yearly	June 2007	-	30,000
Syndicated term finance II (note 15.1)	6 months KIBOR + 3%	13 half yearly	June 2010	1,485,599	-
International Finance					
Corporation (IFC) (note 15.2)	6 months LIBOR + 2.6 to 3%	15 half yearly	June 2010	5,010,830	2,324,547
				12,151,556	8,103,072
Less: Current portion shown under current	liabilities			(1,016,393)	(130,000)
				11,135,163	7,973,072

- 15.1 During the year, the Company entered into a Syndicate Term Finance Agreement with a consortium of local banks for Rs. 1,500,000. The facility, in addition to the mark-up, also carries a monitoring fee of Rs. 300 for the first year and Rs. 500 per annum, thereafter. Commitment fee at rate of 0.15% per annum is also payable on that part of the finance that has not been drawn down. During the year, the entire facility has been drawn down.
- 15.2 During the year, the Company has drawn down the remaining balance of US \$ 30,000 against the loan agreement / facility with International Finance Corporation (IFC).
- 15.3 The above finances are secured by:
  - a first mortgage by deposit of title deeds over Project Properties ranking pari passu with (i) facilities against LCs referred to in note 22.3;
  - a first mortgage by deposit of title deeds over leasehold land (30 acres) of the Project together with the buildings, plant, machinery and other equipment thereon ranking pari passu with the facilities referred to in note 22.3; and

FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

17.

- (iii) hypothecation by way of:
  - a first charge over all Project Assets, ranking pari passu with facilities referred to in note 22.3; and
  - a first charge over all present and future moveable fixed assets other than Project Assets.

#### 16. DERIVATIVE FINANCIAL INSTRUMENTS

Less: Current portion shown under current liabilities - note 20

The Company has entered into interest rate swap agreements for notional amounts aggregating to US\$ 40,000, with banks to hedge its interest rate exposure on floating rate foreign currency borrowings from International Finance Corporation (IFC). Under the swap agreements, the Company would receive six month USD-LIBOR on respective notional amounts and will pay fix rates, which will be settled semi annually. Details of the swap agreements are as follows:

Notional Amounts	Effective Date	Termination Date	Fixed Rate %	Fai	r values
US \$	Date	Date	70	<b>2009</b> Ru	2008 upees
15,000 5,000 15,000 5,000 40,000	December 15, 2008 June 15, 2009 June 15, 2009 June 15, 2009	June 15, 2017 June 15, 2017 June 15, 2017 June 15, 2017	3.385 3.005 2.795 2.800	23,770 1,838 (4,570) (1,103) 19,935	60,154 - - - - 60,154
				2009 Ru	2008 upees
RETENT	ION MONEY AGAIN	ST PROJECT	PAYMENTS		
Amounts re	etained as at December 3	1 - note 17.1		801,718	792,478

17.1 This represents amounts retained from progress payments made to contractors/suppliers against work completed on the Project, referred to in note 1.2.

(239,033) 553,445

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

2009		2008
	_Rupees	

#### 18. **DEFERRED INCOME TAX LIABILITIES**

Credit balances arising due to:

- accelerated tax depreciation
- net borrowing costs capitalized

Debit balances arising due to:

- recoupable carried forward tax losses - note 18.1
- unrealized foreign exchange losses, unpaid liabilities and provision for retirement and other service benefits
- provision against custom duty and SED refundable
- provision for slow moving stores and spares
- fair value of hedging instrument
- share issuance cost, net to equity
- recoupable minimum turnover tax

3,061,376	548,080
207,133	160,054
3,268,509	708,134
(2,725,269)	(153,887)
(46,581)	(25,243)
(6,454)	(6,454)
(1,353)	-
(6,977)	(21,054)
(51,566)	(51,566)
(108,789)	(67,356)
(2,946,989)	(325,560)
321,520	382,574

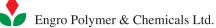
18.1 Deferred income tax asset is recognized for tax losses available for carry-forward to the extent that the realization of the related tax benefit through future taxable profits is probable. The aggregate tax losses available for carry-forward at December 31, 2009 amount to Rs. 7,786,483 (2008: Rs. 439,677), on which the deferred income tax asset has been recognized.

2009		2008
	_Rupees_	

#### 19. RETIREMENT AND OTHER SERVICE **BENEFIT OBLIGATIONS**

Service incentive plan Additional death gratuity - note 34

34,172	35,524
4,140	2,976
38,312	38,500



FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

		2009	2008 Rupees
20.	TRADE AND OTHER PAYABLES		
	Trade and other creditors - note 20.1 Accrued liabilities Advances from customers Current portion of retention money - note 17 Security deposits Workers' profits participation fund - note 20.2 Workers' welfare fund Others	1,223,536 523,718 399,002 801,718 23,610 28,659 - 1,779 3,002,022	797,211 317,713 118,232 239,033 2,510 24,625 9,357 2,293 1,510,974
20.1	Includes amount due to following related parties:		
	<ul><li>Mitsubishi Corporation</li><li>Engro Vopak Terminal Limited</li></ul>	1,152,402 77,045 1,229,447	740,811 15,046 755,857
20.2	Workers' profits participation fund		
	Balance as at January 1 Add: Allocation for the year - note 29 Add: Interest thereon - note 31	24,625 - 4,034 28,659	30,988 24,625 - 55,613
	Less: Payments made during the year		(30,988)
	Balance as at December 31	28,659	24,625
21.	ACCRUED INTEREST / MARK-UP  Finance cost accrued on:		
	- long term borrowings - short term borrowings	196,483 9,289 205,772	157,678 9,590 167,268
22.	SHORT TERM BORROWINGS		
	Running finance utilized under mark-up arrangements - note 22.1	394,241	717,568
	Short term finance - note 22.2	200,000	125,000
		594,241	842,568

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

- The aggregate facilities for running finance available from various banks, represents the sales price of all mark-up arrangements, amount to Rs. 2,200,000 (2008: Rs. 1,275,000). The corresponding purchase price is payable on various dates during the ensuing year. Mark-up is chargeable at rates net of prompt payment rebate, ranging from relevant period KIBOR plus 0.9% to relevant period KIBOR plus 3% (2008: relevant period KIBOR plus 1.25% to relevant period KIBOR plus 3%). During the year, the mark-up rates, net of prompt payment rebate, ranged from 12.39% to 17.37% per annum (2008: 10.37% to 17.6% per annum).
- During the year, the Company entered into a short term financing arrangement of Rs. 200,000 with a local bank to obtain export refinance available at concessionary rate. The finance carries mark-up at the equivalent State Bank of Pakistan rate plus 1% per annum. The finance is secured by a floating charge of Rs. 250,000 upon all present and future current assets of the Company. The principal amount of the facility is payable in lump sum at maturity on April 30, 2010.
- 22.3 The facility for opening letters of credit as at December 31, 2009 aggregate to Rs. 4,794,000 (2008: Rs. 9,468,000). The amount utilized at December 31, 2009 was Rs. 1,933,000 (2008: Rs. 1,232,000). The facilities carry commission at the rate of 0.05% per quarter.

		2009	_Rupees	2008
23.	PROVISIONS			
	Balance at beginning of the year Add: Recognized during the year	54,929 2,995 57,924		54,929 54,929
	Add: Provision for surcharge thereon	12,570		-
	Balance at end of the year	70,494		54,929

As at December 31, 2009, the Company had paid Rs. 94,611 (2008: Rs. 91,616) on account of Special Excise Duty (SED) on import of plant and machinery for the Project. Out of this amount the Company has adjusted Rs. 57,924 (2008: Rs. 54,929) in the monthly sales tax returns against SED on goods produced and sold by the Company. The Company had approached the Federal Board of Revenue to obtain a clarification in respect of the adjustment of SED made by the Company in monthly sales tax returns.

Pending such clarification the Company based on prudence had made provision for the adjusted amount of Rs. 57,924 and for the balance remaining of Rs. 36,687 included in loans, advance, deposits, prepayments and other receivables. However, during the year, the Company received show cause notices from the Additional Collector (Adjudication) – Federal Board of Revenue, stating that the Company, by adjusting the aforementioned SED, has violated the provisions of the Federal Excise Act, 2005 and the Federal Excise Rules, 2005 read with SRO 655(1)/2007 and that the amount adjusted is recoverable from the

FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

Company under the Federal Excise Act, 2005 along with default surcharge and penalty. In response to these notices the Company has filed a Constitutional Petition before the Honourable High Court, Sindh, on May 18, 2009. The High Court is in the process of evaluating the Constitutional Petition. The Company is confident that the ultimate outcome of the matter will be in its favour, however, based on prudence is maintaining the aforementioned provision. Further, a provision of Rs. 12,570 for surcharge and penalty there against upto December 31, 2009 has also been made.

### 24. CONTINGENCIES AND COMMITMENTS

#### 24.1 Commitments

- 24.1.1 Capital expenditure for the Project, referred to in note 1.2, under the contracts signed as at December 31, 2009, but not yet incurred amounts to Rs. 721,859 (2008: Rs. 1,305,738).
- 24.1.2 Performance guarantees issued by the banks on behalf of the Company as at December 31, 2009 amounts to Rs. 581,111 (2008: Rs. 264,200).

	2009 F	2008 Rupees (Restated)
25. NET REVENUE		
Gross local sales	12,226,263	9,455,612
Supply of electricity - note 25.1	214,924	24,177
	12,441,187	9,479,789
Less:		
- Sales tax	2,165,095	1,606,119
- Special excise duty	103,988	78,363
- Discounts	3,437	6,150
	2,272,520	1,690,632
	10,168,667	7,789,157
Export sales	1,463,441	79,223
	11,632,108	7,868,380
25.1 Supply of electricity represents supply of surplus power to the following:		
Engro Chemical Pakistan Limited - Holding Company	47,070	24,177
Karachi Electricity Supply Company	167,854	-
random Eloumony Supply Sumpariy	·	
	214,924	24,177

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

26.	COST OF SALES		
	Opening stock of work-in-progress	21,293	22,861
	Raw and packing materials consumed	7,904,707	6,254,555
	Salaries, wages and staff welfare - note 26.2	211,896	97,332
	Fuel, power and gas	771,237	158,437
	Repairs and maintenance	49,292	10,797
	Depreciation - note 4.2	502,452	167,626
	Consumable stores	91,649	21,310
	Provision for slow moving stores and spares - note 7	3,867	-
	Purchased services	54,458	25,082
	Storage and handling - note 26.3	339,425	139,405
	Training and travelling expenses	5,943	11,185
	Communication, stationery and other office expenses	2,971	2,211
	Insurance	51,050	10,597
	Other expenses	18,558	5,061
		10,007,505	6,903,598
	Closing stock of work-in-progress - note 8	(17,579)	(21,293)
	Cost of goods manufactured	10,011,219	6,905,166
	Opening stock of finished goods	810,355	640,170
	Closing stock of finished goods - note 8	(410,653)	(810,355)
		399,702	(170,185)
	Cost of sales - own manufactured product	10,410,921	6,734,981
	- purchased product - note 26.1	7,671	677
		10,418,592	6,735,658
26.1	Cost of sales - purchased product		
	Opening stock	155	147
	Add: Purchases	16,551	685
	Less: Closing stock - note 8	(9,035)	(155)
		7,671	677

2009

2008

\_Rupees\_

26.2 This includes Rs. 11,441 (2008: Rs. 5,648), in respect of staff retirement and benefits referred to in note 34.

FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

26.3 The Company has entered into operating lease arrangements with Al-Rahim Trading Terminal and Dawood Hercules Chemicals Limited – a related party, for storage and handling of Ethylene Di Chloride and Caustic soda, respectively. The total lease rentals due under these lease arrangements are payable in periodic monthly installments till July 31, 2019.

The future aggregate lease payments under these arrangements are as follows:

		2009	2008
			Rupees
	Not later than 1 year	43,398	-
	Later than 1 year and not later than 5 years	57,600	-
	Later than 5 years	64,800	
		165,798	
27.	DISTRIBUTION AND MARKETING EXPENSES		
	Salaries, wages and staff welfare - note 27.1	50,641	42,535
	Advertising, sales promotion and entertainment	50,921	30,669
	Product transportation and handling	359,969	202,208
	Rent, rates and taxes	3,625	5,524
	Purchased services	3,367	9,695
	Insurance	1,002	919
	Depreciation - note 4.2	3,371	4,255
	Training and travelling expenses	6,473	7,872
	Communication, stationery and other office expenses	2,041	2,709
	Other expenses	2,404	5,254
		483,814	311,640

27.1 This includes Rs. 3,228 (2008: Rs. 2,613), in respect of staff retirement and benefits, referred to in note 34.

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

		2009	2008 Rupees
28.	ADMINISTRATIVE EXPENSES		
	Salaries, wages and staff welfare - note 28.1	76,563	93,014
	Rent, rates and taxes	17,088	13,560
	Purchased services	24,057	8,733
	Insurance	645	154
	Depreciation - note 4.2	3,375	5,085
	Amortization - note 5	3,701	749
	Training and travelling expenses	47,760	18,557
	Communication, stationery and other		
	office expenses	22,191	13,846
	Other expenses	10,362	9,484
		205,742	163,182

28.1 This includes Rs. 7,951 (2008: Rs. 6,056), in respect of staff retirement and benefits, referred to in note 34.

2009

2008

			Rupees
29.	OTHER OPERATING EXPENSES		
	Legal and professional charges	8,030	5,804
	Auditors' remuneration - note 29.1	1,582	1,239
	Donations - note 29.2	7,527	1,527
	Unrealized fair value loss on short term investments	-	2,352
	Security deposit written-off	-	217
	Export rebate claim written-off	-	1,195
	Workers' profits participation fund - note 20.2	-	24,625
	Workers' welfare fund	-	9,357
	Provision against custom duty refundable - note 10	-	18,043
	Foreign exchange loss (net)	213,373	229,428
	Others	1,499	
		232,011	293,787
29.1	Auditors' remuneration		
	Fee for:		
	- Annual statutory audit	580	530
	- Half yearly review	175	150
	- Review of compliance with Code of		
	Corporate Governance	50	50
	·	805	730
	Taxation and other advisory services	640	389
	Reimbursement of expenses	137	120
		1,582	1,239

FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

29.2 The recipients of donations for the year do not include any donee in whom a director or his spouse had any interest.

		2009	2008 (Restated) Rupees
30.	OTHER OPERATING INCOME		
	On financial assets		
	Income on short term investment and bank deposit Gain on sale of short term investments Unrealized fair value gain on short term investments Foreign exchange gain - net Others	63,869 36,693 2,464 10,180 149	46,643 69,879 - - - 7,260
	On non-financial assets		
	Profit on disposal of property, plant and equipment Scrap sales	1,619 1,448 116,422	349 814 124,945
		2009	2008
31.	FINANCE COSTS		Rupees
	Interest /Mark-up on: - long term borrowings - short term borrowings Accrued interest on payable to Workers' Profits Participation Fund - note 20.2 Guarantee commission Bank charges and others	554,898 28,000 4,034 2,511 16,732 606,175	18,212 8,244 - 979 6,096 33,531
32.	TAXATION		
	Current - for the year - note 32.1 - for prior years  Deferred - for the year	71,787 (97) 71,690 (75,131) (3,441)	793 - 793 104,450 105,243
32.1	Current year charge represents minimum tay at the rate of 0.5%	6 of the turnover	in accordance with section

32.1 Current year charge represents minimum tax at the rate of 0.5% of the turnover, in accordance with section 113 of the Income Tax Ordinance, 2001, inserted through Finance Act, 2009 and tax under presumptive tax regime on export sales.

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

#### 32.2 Relationship between tax expense and accounting profit

The tax on the Company's profit before tax differs from the theoretical amount that would arise using the Company's applicable tax rates as follows:

	F	2008 Rupees
(Loss) / Profit before taxation	(197,137)	455,596
Tax calculated at applicable rate of 35% (2008: 35%)	(68,998)	159,459
Tax effect of exempt income and income subject to lower tax rates	(10,374)	(23,665)
Un-recoupable minimum turnover tax	15,720	14,557
Effect of adjustments in opening written down values and carried forward losses	60,211	(45,108)
Tax expense for the year	(3,441)	105,243

#### 33. EARNINGS / (LOSS) PER SHARE - Basic and diluted

There is no dilutive effect on the basic earnings per share of the Company, since the average market price of the Company's share is less then the exercise price of the share's options granted to employees, referred to in note 14. The basic earnings per share of the Company is based on:

	2009	2008
(Loss) / Profit for the year	(193,696)	350,353
Weighted average number of ordinary shares (in thousand)	520,367	517,633

#### 34. RETIREMENT AND OTHER SERVICE BENEFITS

The latest actuarial valuation of the defined benefit plans was carried out as at December 31, 2008 using the 'Projected Unit Credit Method'. Details of the defined benefit plans are as follows:



FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

		Pensio	n Fund	und Gratuity Fund		Additional Death Gratuity Scheme	
		2009	2008	2009	2008	2009	2008
34.1	Balance sheet reconciliation			Rupe	ees		
	Present value of defined benefit obligations Fair value of plan assets (Surplus) / Deficit	78,994 (88,607) (9,613)	68,644 (73,582) (4,938)	26,048 (27,618) (1,570)	22,888 (21,821) 1,067		
	Present value of unfunded obligations Unrecognized net actuarial	(9,613)	(4,936)	-	-	4,523	3,359
	gains / (losses)	9,613	4,938	1,570	(1,067)	(383)	(383)
	Net liability at the end of the year	-			-	4,140	2,976
34.2	Movement in the defined benefit obligations						
	Obligation as at January 1 Current service cost	68,644	53,267	22,888	19,600	3,359	2,429
	Interest cost	6,841 9,704	5,525 5,603	3,270 3,300	2,223 2,049	680 481	413 246
	Actuarial losses / (gains)	-	4,754	-	4,280	3	271
	Benefits paid	(6,195)	(505)	(3,410)	(5,264)		-
	Obligation as at December 31	78,994	68,644	26,048	22,888	4,523	3,359
34.3	Movement in the fair value of plan assets						
	Fair value as at January 1 Expected return on plan assets	73,582 10,350	62,237 6,449	21,821 3,160	21,742 2,253	-	-
	Actuarial gains	-	905	-	1,071	-	-
	Employer contributions Benefits paid	6,195 (1,520)	4,496 (505)	3,410 (773)	2,019 (5,264)	-	-
	Fair value as at December 31	88,607	73,582	27,618	21,821		
34.4	The amounts recognized in						
	the profit and loss account are as follows:						
	Current service cost Interest cost Expected return on plan assets Recognition of actuarial	6,841 9,704 (10,350)	5,525 5,603 (6,449)	3,270 3,300 (3,160)	2,223 2,049 (2,253)	680 481 -	413 246 -
	(gains) / losses Expense	6 105	(183)	3,410	2,019	1 164	
245		6,195	4,496		;	1,164	659
34.5	Actual return on plan assets	(3,867)	2,461	(222)	827		

34.6 Expected future costs for the year ending December 31, 2010:

	Rupees
- Pension Fund	6,266
- Gratuity Fund	3,444
- Additional Death Gratuity Scheme	1,254
	10,964

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

#### Principal assumptions used in the actuarial valuation: 34.7

	Pension Fund		Gratuit	y Fund
	2009	2008	2009	2008
Discount rate Expected rate of return per annum	14%	14%	14%	14%
on plan assets  Expected rate of increase per annum	14%	14%	14%	14%
on future salaries	13%	13%	13%	13%

#### Plan assets comprise of following: 34.8

	Pension Fu	nd	<b>Gratuity Fund</b>		
	2009	2008	2009	2008	
		Rupees	· ———		
Equity	36,329	25,754	11,323	14,402	
Debt	47,848	25,754	13,809	6,110	
Others	4,430	22,074	2,486	1,309	
	88,607	73,582	27,618	21,821	

<sup>34.9</sup> The expected return on plan assets was determined by considering the expected returns available on the assets underlying the current investment policy. Expected yields on fixed interest investments are based on gross redemption yields as at the balance sheet date.

### 34.10 Historical information of staff retirement benefits:

	2009	2008	2007	2006	2005
Pension Fund			Rupees		
Present value of defined					
benefit obligation	78,994	68,644	53,267	44,310	34,760
Fair value of plan assets	(88,607)	(73,582)	(62,237)	(47,516)	(34,861)
(Surplus) / Deficit	(9,613)	(4,938)	(8,970)	(3,206)	(101)
Gratuity Fund					
Present value of defined					
benefit obligation	26,048	22,888	19,600	16,145	12,784
Fair value of plan assets	(27,618)	(21,821)	(21,742)	(15,665)	(12,870)
(Surplus) / Deficit	(1,570)	1,067	(2,142)	480	(86)



FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

During the year, Rs. 22,620 (2008: Rs. 8,658) has been recognized in the profit and loss account in respect of defined contribution provident fund.

#### 35. REMUNERATION OF CHIEF EXECUTIVE AND EXECUTIVES

The aggregate amounts charged in the financial statements for remuneration to Chief Executive and executives are as follows:

	2009		20	08
	Chief Executive	Executives	Chief Executive	Executives
		Rupees	· ———	_
Managerial remuneration	12,538	241,176	11,076	184,954
Retirement benefit funds	1,355	9,159	1,579	10,955
Bonus paid	-	-	5,366	40,999
Employee share option scheme	986	2,850	1,229	4,218
Other benefits	1,425	21,392	1,318	17,565
Total	16,304	274,577	20,568	258,691
Number of persons	1	141	1	121

The Company also provides household items and vehicles for the use of Chief Executive and 35.1 certain executives.

36.	CVCH	<b>GENER</b>	ATED	ODED	SIMOLTA
-JU-	CASII	GLINER	AILU	OFLA	AIIUIS

(Loss) / Profit before taxation
Adjustments for non cash charges
and other items:
Provision for staff retirement and
other service benefits
Provision against custom duty refundable
Depreciation
Amortization
Amortization of deferred employee share
compensation expense
Provision for slow moving stores and spares
Income on short term investments and bank deposits
Gain realized on sale of short term investments
Provision against SED
Finance costs
Interest accrued on Workers' Profits
Participation Fund
Unrealized gain
Profit on disposal of operating assets

Working capital changes - note 36.1

	INASTATANI
———— Rupee	s (Restated)
(197,137)	455,596
10,769 - 509,198 3,701	14,898 18,043 185,460 749
3,836 3,867 (63,869) (36,693) 15,565 602,141	5,477 - (46,643) (69,879) 91,616 33,532
4,034 (2,464) (1,619) 1,048,466 691,321 1,542,650	2,353 (349) 235,257 (30,707) 660,146

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amou	nts in thousand)		
		2009 Ru	2008 upees
36.1	Working capital changes		
	(Increase) / Decrease in current assets		
	Stores and spares	(69,477)	(31,433)
	Stock-in-trade	(445,965)	(239,334)
	Trade debts	(370,391)	108,958
	Short term finance	200,000	-
	Loans, advances, deposits, prepayments	,,	(2 )
	and other receivables (net)	(109,860)	(95,550)
		(795,693)	(257,359)
	Increase in current liabilities		
	Trade and other payables	1,487,014	226,652
		691,321	(30,707)
37.	CASH AND CASH EQUIVALENTS		
	Cash and bank balances - note 12	217,531	99,385
	Short term borrowings - note 22	(394,241)	(842,568)
	•	(176,710)	(743,183)
38.	FINANCIAL INSTRUMENTS BY CATEGORY		
38.1	Financial assets as per balance sheet		
30.1	i ilialiciai assets as per balance sheet		
	At fair value through profit and loss		
	Short term investments	61,398	43,648
	Loans and receivables		
	Long term loans and advances	47,475	107,785
	Trade debts - considered good	439,905	69,514
	Loans, advances, deposits, and other receivables	94,142	94,071
	Cash and bank balances	217,531	99,385 414,403
38.2	Financial liabilities as per balance sheet	860,451	<del>414,403</del>
	Financial liabilities measured at amortized cost		
	Long torm harrowings	11,135,163	7,973,072
	Long term borrowings  Derivative financial instruments	19,935	60,154
	Retention money against project payments	-	553,445
	Retirement and other service benefit obligations	38,312	38,500
	Current portion of long term borrowings	1,016,393	130,000
	Trade and other payables	2,574,361	1,358,760
	Accrued interest/mark-up	205,772	167,268
	Short term borrowings	594,241	842,568
		15,584,177	11,123,767

FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

#### 38.3 Fair values of financial assets and liabilities

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arms length transaction.

The carrying values of all financial assets and liabilities reflected in the financial statements approximate their fair values.

#### 39. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

#### 39.1 Financial risk factors

The Company's activities expose it to a variety of financial risks including market risk (currency risk, interest rate risk and price risk), credit risk and liquidity risk. The Company's risk management program focuses on the unpredictability of financial markets and seeks to minimize the potential adverse effects on the Company's financial performance. The Company uses derivative financial instruments to hedge certain risk factors. Risk management is carried out by the Company's finance department under guidance of the Company's Board of Directors.

#### a) Market risk

#### i) Currency risk

Currency risk represents the risk that the fair values or future cash flows of financial instruments will fluctuate because of changes in foreign currency rates. The Company is exposed to foreign exchange risk arising from currency exposures primarily with respect to US Dollars. The risk arises from outstanding payments for imports, recognized assets and liabilities in foreign currency and future commercial transactions. In the current economic environment, the Company is significantly exposed to currency risk because of the expected volatility in exchange rates. The Company used to manage the currency risk through forward exchange contracts, however, since last year is unable to hedge its foreign exchange risk exposure due to restriction on forward-covers imposed by the State Bank of Pakistan. Currently, the Company manages the foreign currency risk through close monitoring of currency market. At December 31, 2009 the financial assets and liabilities exposed to foreign exchange risk amount to Rs. 248,323 (2008: Rs. 88,276) and Rs. 7,009,120 (2008: Rs. 3,117,025) respectively.

At December 31, 2009, if the Pakistani Rupee had weakened/strengthened by 5% against the US Dollar with all other variables held constant, post-tax loss/profit for the year would have been higher/lower by Rs. 219,726 (2008: Rs. 98,434), mainly as a result of foreign exchange losses/gains on translation of US Dollar-denominated liabilities. However, this change in profitability would have been offset by a corresponding change in margins as bulk of revenues is linked with movements in exchange rates.

#### ii) Interest rate risk

Interest rate risk represents the risk that the fair value or future cash flows of financial instruments will fluctuate because of changes in market interest rates. The Company is exposed to interest rate risk arising from long and short term borrowings. Borrowing at variable rates exposes the Company to cash flow interest rate risk, whereas, borrowing at fixed rates exposes the Company to fair value interest rate risk.

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

To manage its cash flow interest rate risk, the Company has entered into floating to fixed rate interest swaps on its foreign currency borrowings. Such interest rate swaps have the economic effect of converting floating rates to fixed rates. Under the interest rate swap agreement, the Company has agreed with the banks to exchange, at half yearly intervals, the difference between fixed contracted rates and the floating rate interest amounts calculated by reference to the agreed notional amounts.

At December 31, 2009, if interest rate on Company's borrowings had been 1% higher/lower with all other variables held constant, post tax loss/profit for the year would have been higher/lower by Rs. 34,964 (2008: Rs. 1,453) mainly as a result of higher/lower interest exposure on variable rate borrowings.

### iii) Other price risk

Price risk represents the risk that the fair value or future cash flows of financial instruments will fluctuate because of changes in market prices (other than those arising from currency risk or interest rate risk), whether those change are caused by factors specific to the individual financial instruments or its issuer or factors affecting all similar financial instruments traded in the market. The Company is not exposed to equity securities price risk as currently the Company has no investments in listed securities.

#### b) Credit risk

Credit risk represents the risk of financial loss being caused if counter parties fail to discharge their obligations.

Credit risk arises from deposits with banks and financial institutions, trade debts, loans, advances, deposits and other receivables. The maximum exposure to credit risk is equal to the carrying amount of financial assets.

The Company is not materially exposed to credit risk as unsecured credit is provided to selected parties with no history of default. Moreover, major part of trade debts are secured by bank guarantees and letters of credit from customers. Further, credit risk on liquid funds is limited because the counter parties are banks with reasonably high credit ratings.

The Company monitors the credit quality of its financial assets with reference to historical performance of such assets and available external credit ratings. The carrying values of financial assets which are neither past due nor impaired are as follows:

Short term investments
Long term loan and advances
Trade debts - considered good
Loan, advances, deposits and other receivables
Cash and bank balances

2009 ———— F	2008 Rupees ————
61,398	43,648
47,475	107,785
439,905	69,514
94,142	94,071
217,531	97,273
860,451	412,291



FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

The credit quality of receivables can be assessed with reference to their historical performance with no defaults in recent history. The credit quality of the Company's liquid funds can be assessed with reference to external credit ratings of banks as follows:

Bank	Rating agency	Rating		
		Short term	Long term	
Allied Bank Limited	PACRA	AA	A1+	
Askari Commercial Bank Limited	PACRA	AA	A1+	
Bank AlFalah Limited	PACRA	AA	A1+	
Bank AlHabib	PACRA	AA	A1+	
Barclays Bank	S&P	A1+	AA+	
Citibank	S & P	A1+	AA+	
Deutsche Bank	S&P	A2	Α	
Dubai Islamic Bank Pakistan Limited	PACRA	AA	A1+	
Faysal Bank Limited	PACRA	AA	A1+	
Habib Bank Limited	PACRA	AA+	A1+	
HSBC Bank Middle East Limited	S&P	A1+	AA	
MCB Bank Limited	PACRA	AA+	A1+	
Meezan Bank Limited	PACRA	A+	A1	
National Bank of Pakistan	PACRA	AA+	A1+	
NIB Bank Limited	PACRA	AA-	A1+	
Samba Bank Limited	PACRA	Α	Α	
Standard Chartered Bank (Pakistan)	S&P	AAA	A1+	
United Bank Limited	PACRA	AA+	A1+	

### c) Liquidity risk

Liquidity risk represents the risk that the Company will encounter difficulties in meeting obligations associated with financial liabilities. The Company's liquidity management involves maintaining sufficient cash and marketable securities, the availability of funds through an adequate amount of credit facilities and through its ability to close out market positions. Due to the dynamic nature of the business, the Company aims at maintaining flexibility in funding by keeping committed credit lines available.

The table below analyses how management monitors net liquidity based on details of the remaining contractual maturities of financial assets and liabilities. The amounts disclosed in the table are the contractual undiscounted cash flows:

Financial liabilities
Long term borrowings
Derivative financial instruments
Retention money against project
payments
Retirement and other service
benefit obligations
Trade and other payables
Accrued interest / mark-up

Short term borrowings

	2009			2008	
Maturity upto one year	Maturity after one year	Total	Maturity upto one year	Maturity after one year	Total
		——— Rup	ees		
1,016,393	11,135,163	12,151,556	130,000	7,973,072	8,103,072
-	19,935	19,935	-	60,154	60,154
801,718	-	801,718	239,033	553,445	792,478
-	38,312	38,312	-	38,500	38,500
1,772,643	-	1,772,643	1,119,727	-	1,119,727
205,772	-	205,772	167,268	-	167,268
594,241	-	594,241	842,568	-	842,568
4,390,767	11,193,410	15,584,177	2,498,596	8,625,171	11,123,767

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

Net settled derivatives comprise interest rate swaps used by the Company to manage the Company's interest rate profile. The Company's net settled derivative financial instruments with a negative fair value have been included at their fair value of Rs. 19,935 (2008: Rs. 60,154) in the maturity analysis because the contractual maturities are essential for an understanding of the timing of the cash flows. These contracts are managed on a net-fair value basis as well as maturity date.

#### 40. CAPITAL RISK MANAGEMENT

The objective of the Company when managing capital is to safeguard its ability to continue as a going concern and to provide expected returns to its shareholders by maintaining optimum capital structure to minimize the cost of capital.

To maintain or adjust the capital structure, the Company may issue new equity, manage dividend payouts to its shareholders or sell assets to reduce debt.

The Company manages capital by maintaining gearing ratio at certain levels. This ratio is calculated as long term borrowings, as disclosed in note 15, divided by total capital. Total capital is calculated as 'equity' as shown in the balance sheet plus long term borrowings.

The gearing ratio at December 31, 2008 and 2009 was as follows:

	2009 ——— F	2008 Rupees ———
Long term borrowings - note 15	11,135,163	7,973,072
Total equity	6,395,643	6,563,742
Total capital	17,530,806	14,536,814
Gearing ratio	0.635	0.548

#### 41. **SEGMENT INFORMATION**

During the year, on August 1, 2009, the Company declared commercial production of Caustic soda and also commenced supply of surplus power to KESC. Therefore, based on the internal management reporting structure, the Company is organized into three business segments based on the products produced and sold as follows:

- Poly Vinyl Chloride (PVC) and allied chemicals;
- Caustic soda and allied chemicals; and
- Power supplies.

FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

Management monitors the operating results of abovementioned segments separately for the purpose of making decisions about resources to be allocated and of assessing performance. Segment performance is evaluated based on operating profit or loss which in certain respects, as explained in table below, is measured differently from profit or loss in the financial statements. Segment results and assets include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

Finance cost, other operating income and expenses, and taxation are managed at Company level. Further, unallocated assets include long term investment, long term loan and advances, loans, advances, prepayments and other receivables, taxes recoverable, deferred employee share compensation expense, short term investments, and cash and bank balances.

The following table presents the profit or loss and total assets for the operating segments of the Company:

	2009			
	Poly Vinyl	Caustic	Power	Total
	Chloride (PVC)	soda and	supply	
	and allied	allied		
	chemicals	chemicals		
Revenue	10,518,301	928,528	185,279	11,632,108
Profit or loss before				
unallocated expenses	468,403	192,809	69,158	730,370
Unallocated expenses				
Administrative expenses				(205,742)
Other operating expenses				(232,011)
Other operating income				116,422
Finance costs				(606,175)
Taxation				3,441
Loss after taxation				(193,695)
Total segment assets	13,190,511	6,368,873	132,333	19,691,717
Unallocated assets				3,107,778
Total assets as per the balance sheet				22,799,495

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

#### 42. TRANSACTIONS WITH RELATED PARTIES

42.1 Transactions with related parties other than those which have been disclosed elsewhere in these financial statements are as follows:

		2009	Rupees
Nature of relationship	Nature of transactions		
Holding Company			
- Engro Chemical Pakistan Limited	Purchase of services Sale of goods	17,309 3,195	9,824 -
	Sale of services Sale of steam and electricity	3,313 51,736	2,807 28,859
	Use of operating assets Pension fund contribution	4,139 4,119	2,685 2,208
	Provident fund contribution  Medical contribution	3,036 88	3,322 74
	Gratuity fund contribution	252	-
Associated Company			
- Mitsubishi Corporation	Purchase of goods Sale of goods	7,941,021 1,268,211	6,191,979 78,648
Related parties by virtue of common directorship			
- Engro Vopak Terminal Limited	Purchase of services Sale of services	1,564,559 1,614	142,293 1,219
- Engro PowerGen Limited	Sale of services	424	-
- Engro Foods Limited	Sale of goods	301	-
- Central Insurance Company Limited	Insurance	4,701	458
- ICI Pakistan Limited	Directors fee Purchase of goods	10 13,016	15 4,102
- IGI Pakistan Limited	Purchase of services	2,304	-
- Dawood Hercules Chemicals Ltd.	Sales of services Purchase of services Reimbursements	- 5,745 -	37 - 71
<ul> <li>Indus Valley School of Art and Architecture</li> </ul>	Purchase of services	-	100
<ul> <li>Lahore University of Management Sciences</li> </ul>	Purchase of services	156	248
- Management Association of Pakistan	Purchase of services and Annual subscription	24	120
- Port Qasim Authority	Purchase of services Purchase of goods	300 5,138	11,095 -
- Overseas Investors Chambers of Commerce & Industry	Advertisement (Purchase of services) Annual subscription Training course (Purchase of services)	-	27 165 5



FOR THE YEAR ENDED DECEMBER 31, 2009



(Amounts in thousand)

Nature of relationship Related parties by virtue of	Nature of transactions	2009 R	2008 upees
common directorship			
- Pakistan Institute of Corporate Governance	Purchase of services	80	-
<ul> <li>Inbox Business Technologies (Pvt) Ltd</li> </ul>	Purchase of goods Setup of software	- 150	785 150
- Avanceon Limited	Purchase of goods Purchase of services	2,470 575	- 409
- Actis Assets Ltd.	Directors fee	-	5
- UBL Funds	Investments in liquidity funds	100,000	-
Directors fee		175	-
Key management personnel	Managerial remuneration Retirement benefit funds Bonus Employee share option scheme Other benefits	52,181 3,963 - 2,542 4,381	47,046 4,177 18,052 2,577 4,155

- 42.2 Sales, purchases and other transactions with related parties are carried out on commercial terms and conditions.
- 42.3 The related party status of outstanding balances as at December 31, 2009 are disclosed in the respective notes.

### 43. PRODUCTION CAPACITY

	Designed Annual Capacity		Actual Production		Remarks
-	2009	2008  Metric ton	2009 s	2008	
PVC resin	150,000	100,000	115,620	98,660	Production planned as per market demand
Caustic soda	106,000	-	38,739	-	Note - 43.1

43.1 Commencement of commercial production of the new PVC plant was from January 1, 2009 and that of Chlor-alkali plant was from August 1, 2009.

FOR THE YEAR ENDED DECEMBER 31, 2009

(Amounts in thousand)

### 44. CORRESPONDING FIGURES

For better presentation, the following major reclassification in the corresponding figures has been made:

Description Head of account in the Head of account in the Rupees

financial statements for the year ended December 31, 2008 financial statements for the year ended December 31, 2009

Supply of electricity Other operating income - note 30 Net revenue - note 25 20,843

The effect of other reclassifications is not material.

### 45. DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue on January 21, 2010 by the Board of Directors of the Company.

Asif Qadir President & Chief Executive

Asy Radio

Masaharu Domichi Director

# **Proxy Form**

I/We	)						
of _		being a member of Engro Polymer & Chemicals Ltd.					
and holder of			——————————————————————————————————————				
		(Number o	of Shares)				
Register Folio No and/or CDC Partic			ant I. D. No and Sub Account No				
hereby appoint			of				
or fa	iling him						
as my proxy to vote for me and on my behalf at the Annual General Meeting of the Company to be held on the 9th day of April, 2010 and at any adjournment thereof.							
Otti	ady 0171pm, 20	To and at any adjournment mercor.					
Signed this			day of 2010.				
WITNESSES:							
1.	Signature						
1.	Name						
	Address						
	0.110			Revenue			
	CNIC or		Signature	Stamp			
	Passport No.						
2.	Signature						
	Name						
	Address (Signature should agree with the						
	CNIC or		signature regis	tered with the Company)			
	Passport No.						

### Notes:

- i) Proxies in order to be effective, must be received by the Company not less than 48 hours before the Meeting. A Proxy need not be a member of the Company.
- ii) CDC Shareholders and their Proxies are each requested to attach an attested photocopy of their Computerized National Identity Card or Passport with this proxy before submission to the Company.
- iii) The proxy shall produce his original CNIC or original passport at the time of the meeting.
- iv) In case of corporate entity, the Board of Directors resolution / power of attorney with specimen signature shall be submitted (unless it has been provided earlier) along with proxy form to the Company.

# Engro Polymer & Chemicals Ltd.